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UNITED STATESSECURITIES AND EXCHANGE COMMISSIONWashington, D.C. 20549FORM 10-Q (Mark One)Â â˜’QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934For the quarterly period ended September 30, 2024ORâ˜TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934For the transition period from _____ to _____Commission file number 001-40806 Freshworks Inc.(Exact name of registrant as specified in its charter)Delaware2950 S Delaware Street, Suite 20133-1218825(State or other jurisdiction of incorporation or organization)San Mateo, CA 94403(I.R.S. Employer Identification No.)(Address of principal executive offices and Zip Code)(650) 513-0514(Registrant's telephone number, including area code)Not Applicable(Former name, former address and former fiscal year, if changed since last report)Securities registered pursuant to Section 12(b) of the Act: Title of each classTrading Symbol(s)Name of each exchange on which registeredClass A common stock, par value $0.00001 per shareFRSHThe Nasdaq Stock Market LLCIndicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days.Â Â Â Â YesÂ Â â˜’Â Â Â Â NoÂ Â â˜Â Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Â§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Â Â Â Â YesÂ Â â˜’Â Â Â NoÂ Â â˜Â Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of â€œlarge accelerated filer,â€ â€œaccelerated filer,â€ â€œsmaller reporting company,â€ and â€œemerging growth companyâ€ in Rule 12b-2 of the Exchange Act.Large accelerated filerâ˜’Accelerated filerâ˜Non-accelerated filerÂ Â â˜Smaller reporting companyâ˜Emerging growth companyâ˜Â Â Â Â Â Â Â Â If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. â˜Â Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YesÂ Â Â â˜Â Â Â Â Â Â NoÂ Â â˜’As of November 1, 2024, the number of shares of the registrantâ€™s Class A common stock outstanding was 232,984,740 and the number of shares of the registrantâ€™s Class B common stock outstanding was 69,869,756.FRESHWORKS INC.TABLE OF CONTENTSPageSPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS2PART I. FINANCIAL INFORMATIONITEM 1.Financial Statements (unaudited)4Condensed Consolidated Balance Sheets as of September 30, 2024 and December 31, 20234Condensed Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2024 and 20235Condensed Consolidated Statements of Comprehensive Loss for the Three and Nine Months Ended September 30, 2024 and 20236Condensed Consolidated Statements of Stockholdersâ€™ Equity for the Three and Nine Months Ended September 30, 2024 and 20237Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2024 and 20239Notes to Condensed Consolidated Financial Statements10ITEM 2.Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations29ITEM 3.Quantitative and Qualitative Disclosures about Market Risk43ITEM 4.Controls and Procedures44PART II. OTHER INFORMATIONITEM 1.Legal Proceedings45ITEM 1A.Risk Factors45ITEM 2.Unregistered Sales of Equity Securities and Use of Proceeds45ITEM 3.Defaults Upon Senior Securities45ITEM 4.Mine Safety Disclosures45ITEM 5.Other Information46ITEM 6.Exhibits47SIGNATURES481SPECIAL NOTE ABOUT FORWARD-LOOKING STATEMENTSThis Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act), about us and our industry that involve substantial risks and uncertainties. All statements other than statements of historical facts contained in this Quarterly Report on Form 10-Q, including statements regarding our future results of operations and financial condition, business strategy, and plans and objectives of management for future operations are forward-looking statements. In some cases, forward-looking statements may be identified by words such as â€œanticipate,â€ â€œbelieve,â€ â€œcontemplate,â€ â€œcontinue,â€ â€œcould,â€ â€œestimate,â€ â€œexpect,â€ â€œintend,â€ â€œmay,â€ â€œplan,â€ â€œpotential,â€ â€œpredict,â€ â€œproject,â€ â€œshould,â€ â€œtarget,â€ â€œwillâ€ or â€œwould,â€ or the negative of these words or other similar terms or expressions. These forward-looking statements include, but are not limited to, statements concerning the following:â€¢our expectations regarding our annual recurring revenue (ARR), revenue, expenses, and other operating results;â€¢our ability to acquire new customers and successfully retain existing customers;â€¢our ability to increase the number of users who access our platform;â€¢our ability to increase usage of existing products;â€¢our ability to effectively manage our growth;â€¢our ability to achieve or sustain profitability;â€¢future investments in our business, our anticipated capital expenditures, and our estimates regarding our capital requirements;â€¢the costs and success of our sales and marketing efforts, and our ability to maintain and enhance our brand;â€¢the estimated addressable market opportunity for existing products and new products;â€¢our reliance on key personnel and our ability to identify, recruit, and retain skilled personnel;â€¢our ability to effectively manage our growth, including any international expansion;â€¢our ability to successfully integrate acquired businesses, including D42 Parent, Inc.;â€¢the effects of macroeconomic uncertainties, including high interest rates, foreign exchange rate volatility, global geopolitical uncertainties, inflationary pressures, and other macroeconomic factors beyond our control;â€¢our ability to protect our intellectual property rights and any costs associated therewith;â€¢our ability to compete effectively with existing competitors and new market entrants; andâ€¢the size and growth rates of the markets in which we compete.You should not rely on forward-looking statements as predictions of future events. We have based the forward-looking statements contained in this Quarterly Report on Form 10-Q on our current expectations and projections about future events and trends that we believe may affect our business, financial condition and operating results. The outcome of the events described in these forward-looking statements is subject to risks, uncertainties and other factors described in the section titled â€œRisk Factorsâ€ in our Annual Report on Form 10-K for the year ended December 31, 2023 and elsewhere in this Quarterly Report on Form 10-Q. Moreover, we operate in a very competitive and rapidly changing environment. New risks and uncertainties emerge from time to time, and it is not possible for us to predict all risks and uncertainties that could have an impact on the forward-looking statements contained in this Quarterly Report on Form 10-Q. The results, events, and circumstances reflected in the forward-2looking statements may not be achieved or occur, and actual results, events, or circumstances could differ materially from those described in the forward-looking statements.In addition, statements that â€œwe believeâ€ and similar statements reflect our beliefs and opinions on the relevant subject. These statements are based on information available to us as of the date of this Quarterly Report on Form 10-Q. While we believe that such information provides a reasonable basis for these statements, that information may be limited or incomplete. Our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all relevant information. These statements are inherently uncertain, and investors are cautioned not to unduly rely on these statements.The forward-looking statements made in this Quarterly Report on Form 10-Q relate only to events as of the date on which the statements are made. We undertake no obligation to update any forward-looking statements made in this Quarterly Report on Form 10-Q to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q or to reflect new information or the occurrence of unanticipated events, except as required by law. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements, and you should not place undue reliance on our forward-looking statements. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments.Where You Can Find More InformationWe announce material information to the public through a variety of means, including filings with the U.S. Securities and Exchange Commission, press releases, public conference calls, our website (freshworks.com), the investor relations section of our website (ir.freshworks.com), our LinkedIn account (linkedin.com/company/freshworks-inc/), and our X (formerly Twitter) account (@FreshworksInc). We use these channels to communicate with investors and the public about our company, our products and services and other matters. Therefore, we encourage investors, the media and others interested in our company to review the information we make public in these locations, as such information could be deemed to be material information.3PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)FRESHWORKS INC. CONDENSED CONSOLIDATED BALANCE SHEETS(in thousands, except share and per share amounts)(unaudited)September 30, 2024December 31, 2023AssetsCurrent assets:Cash and cash equivalents$391,101Â $488,121Â Marketable securities663,883Â 699,506Â Accounts receivable, net of allowance of $7,530 and $8,56299,169Â 97,179Â Deferred contract acquisition costs25,056Â 22,908Â Prepaid expenses and other current assets53,575Â 47,832Â Total current assets1,232,784Â 1,355,546Â Property and equipment, net26,150Â 22,747Â Operating lease right-of-use assets29,862Â 32,749Â Deferred contract acquisition costs, noncurrent21,654Â 19,764Â Intangible assets, net94,432Â â€”Â Goodwill147,014Â 6,181Â Deferred tax assets9,527Â 10,013Â Other assets13,761Â 9,772Â Total assets$1,575,184Â $1,456,772Â Liabilities and Stockholders' EquityCurrent liabilities:Accounts payable$6,956Â $3,485Â Accrued liabilities73,733Â 56,608Â Deferred revenue296,089Â 266,399Â Income tax payable1,152Â 722Â Total current liabilities377,930Â 327,214Â Operating lease liabilities, non-current25,531Â 26,795Â Other liabilities36,697Â 30,501Â Total liabilities440,158Â 384,510Â Commitments and contingencies (Note 9)Stockholders' equity:Preferred stock, $0.00001 par value per share; 10,000,000 shares authorized; zero shares issued and outstandingâ€”Â â€”Â Class A common stock, $0.00001 par value per share; 1,000,000,000 shares authorized; 232,730,114 and 208,940,016 shares issued and outstanding2Â 2Â Class B common stock, $0.00001 par value per share; 350,000,000 shares authorized; 69,847,416 and 87,754,921 shares issued and outstanding1Â 1Â Additional paid-in capital4,847,178Â 4,713,522Â Accumulated other comprehensive income (loss) 1,822Â (754)Accumulated deficit(3,713,977)(3,640,509)Total stockholders' equity1,135,026Â 1,072,262Â Total liabilities and stockholders' equity$1,575,184Â $1,456,772Â The accompanying notes are an integral part of these condensed consolidated financial statements.4FRESHWORKS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS(in thousands, except per share amounts) (unaudited)Three Months EndedSeptember 30,Nine Months EndedSeptember 30,20242023202420232023Revenue$186,575Â $153,550Â $525,849Â $436,321Â Cost of revenue29,806Â 26,263Â 83,871Â 76,360Â Gross profit156,769Â 127,287Â 441,978Â 359,961Â Operating expense:Research and development47,885Â 34,885Â 123,562Â 101,922Â Sales and marketing101,253Â 90,673Â 300,143Â 265,458Â General and administrative46,495Â 40,464Â 133,091Â 122,712Â Total operating expenses195,633Â 166,022Â 556,796Â 490,092Â Loss from operations(38,864)(38,735)(114,818)(130,131)Interest and other income, net13,929Â 10,993Â 39,971Â 31,688Â Loss before income taxes(24,935)(27,742)(74,847)(98,443)Provision for (benefit from) income taxes5,024Â 3,291Â (1,379)10,912Â Net loss$(29,959)$(31,033)$(73,468)$(109,355)Net loss per share - basic and diluted(0.10)(0.11)(0.24)(0.37)Weighted average shares used in computing net loss per share - basic and diluted302,096Â 294,146Â 299,931Â 292,103Â The accompanying notes are an integral part of these condensed consolidated financial statements.5FRESHWORKS INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS(in thousands) (unaudited)Three Months EndedSeptember 30,Nine Months EndedSeptember 30,20242023202420232023Net loss$(29,959)$(31,033)$(73,468)$(109,355)Other comprehensive income:Available-for-sale securities:Change in unrealized loss on

marketable securities3,139Â 1,483Â 2,541Â 3,169Â Net change on cash flow hedges(288)(734)35Â (630)Total other comprehensive income2,851Â 749Â 2,576Â $2,539Â Comprehensive loss$(27,108)$(30,284)$(70,892)$(106,816)The accompanying notes are an integral part of these condensed consolidated financial statements.6FRESHWORKS INC.CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY(in thousands)(unaudited) Three Months Ended September 30, 2024Common StockAdditionalPaid-inCapitalAccumulated Other Comprehensive Income (Loss)Accumulated DeficitTotal Stockholders' EquitySharesAmountBalances as of June 30, 2024300,961Â $3Â $4,800,143Â $(1,029)$(3,684,018)$1,115,099Â Issuance of common stock upon exercise of stock options12Â â€”Â 3Â â€”Â â€”Â 3Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes1,605Â â€”Â (11,540)â€”Â â€”Â (11,540)Stock-based compensationâ€”Â â€”Â 58,572Â â€”Â â€”Â 58,572Â Other comprehensive incomeâ€”Â â€”Â â€”Â 2,851Â â€”Â 2,851Â Net lossâ€”Â â€”Â â€”Â (29,959)(29,959)Balances as of September 30, 2024302,578Â $3Â $4,847,178Â $1,822Â $(3,713,977)$1,135,026Â Three Months Ended September 30, 2023Common StockAdditionalPaid-inCapitalAccumulated Other Comprehensive LossAccumulated DeficitTotal Stockholders' EquitySharesAmountBalances as of June 30, 2023292,839Â $3Â $4,644,686Â $(5,641)$(3,581,395)$1,057,653Â Issuance of common stock upon exercise of stock options61Â â€”Â 16Â â€”Â â€”Â 16Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes1,961Â â€”Â (24,510)â€”Â â€”Â (24,510)Stock-based compensationâ€”Â â€”Â 55,609Â â€”Â â€”Â 55,609Â Other comprehensive incomeâ€”Â â€”Â â€”Â 749Â â€”Â 749Â Net lossâ€”Â â€”Â â€”Â â€”Â (31,033)(31,033)Balances as of September 30, 2023294,861Â $3Â $4,675,801Â $(4,892)$(3,612,428)$1,058,484Â 7FRESHWORKS INC.CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY(in thousands)(unaudited) Nine Months Ended September 30, 2024Common StockAdditionalPaid-inCapitalAccumulated Other Comprehensive (Income (Loss)Accumulated DeficitTotal Stockholders' EquitySharesAmountBalances as of December 31, 2023296,695Â $3Â $4,713,522Â (754)(3,640,509)$1,072,262Â Issuance of common stock upon exercise of stock options133Â â€”Â 39Â â€”Â â€”Â 39Â Issuance of common stock and options in connection with acquisition687Â â€”Â 12,874Â â€”Â â€”Â 12,874Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes4,755Â â€”Â (48,897)â€”Â â€”Â (48,897)Issuance of common stock under employee stock purchase plan, net of shares withheld and retired for taxes308Â â€”Â 3,630Â â€”Â â€”Â 3,630Â Stock-based compensationâ€”Â â€”Â 166,010Â â€”Â â€”Â 166,010Â Other comprehensive incomeâ€”Â â€”Â â€”Â 2,576Â â€”Â 2,576Â Net lossâ€”Â â€”Â â€”Â â€”Â (73,468)(73,468)Balances as of September 30, 2024302,578Â $3Â $4,847,178Â $1,822Â $(3,713,977)$1,135,026Â Nine Months Ended September 30, 2023Common StockAdditionalPaid-inCapitalAccumulated Other Comprehensive IncomeAccumulated DeficitTotal Stockholders' EquitySharesAmountBalances as of December 31, 2022289,093Â $3Â $4,562,319Â $(7,431)$(3,503,073)$1,051,818Â Issuance of common stock upon exercise of stock options205Â â€”Â 61Â â€”Â â€”Â 61Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes5,196Â â€”Â (52,380)â€”Â â€”Â (52,380)Issuance of common stock under employee stock purchase plan, net of shares withheld and retired for taxes367Â â€”Â 4,312Â â€”Â â€”Â 4,312Â Stock-based compensationâ€”Â â€”Â 161,489Â â€”Â â€”Â 161,489Â Unrealized loss on marketable securitiesâ€”Â â€”Â â€”Â 2,539Â â€”Â 2,539Â Net lossâ€”Â â€”Â â€”Â â€”Â (109,355)(109,355)Balances as of September 30, 2023294,861Â $3Â $4,675,801Â $(4,892)$(3,612,428)$1,058,484Â The accompanying notes are an integral part of these condensed consolidated financial statements.8FRESHWORKS INC.CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS(in thousands)(unaudited)Nine Months EndedSeptember 30,20242023Cash Flows from Operating Activities:Net loss$(73,468)$(109,355)Adjustments to reconcile net loss to net cash provided by operating activities:Depreciation and amortization13,052Â 9,098Â Amortization of deferred contract acquisition costs20,667Â 17,600Â Non-cash lease expense6,607Â 5,692Â Stock-based compensation166,290Â 160,067Â Discount amortization on marketable securities(12,972) (12,108)Deferred income taxes(13,801)113Â Other321Â 110Â Changes in operating assets and liabilities:Accounts receivable6,602Â (10,003)Deferred contract acquisition costs(24,705) (19,147)Prepaid expenses and other assets(7,733)(11,793)Accounts payable3,122Â (3,219)Accrued and other liabilities10,188Â (3,150)Deferred revenue26,959Â 40,459Â Operating lease liabilities(1,845)(9,052)Net cash provided by operating activities119,284Â 55,312Â Cash Flows from Investing Activities:Purchases of property and equipment(4,110)(990)Proceeds from sale of property and equipment86Â 91Â Capitalized internal-use software(3,574)(5,075)Purchases of marketable securities(566,638)(653,679)Maturities and redemptions of marketable securities617,796Â 805,933Â Business combination, net of cash acquired(213,905)â€”Â Net cash provided by (used in) investing activities(170,345)146,280Â Cash Flows from Financing Activities:Proceeds from issuance of common stock under employee stock purchase plan, net3,630Â 4,312Â Proceeds from exercise of stock options39Â 61Â Payment of withholding taxes on net share settlement of equity awards(49,627)(51,782)Net cash used in financing activities(45,958)(47,409)Net increase (decrease) in cash, cash equivalents and restricted cash(97,019)154,183Â Cash, cash equivalents and restricted cash, beginning of period488,216Â 304,158Â Cash, cash equivalents and restricted cash, end of period$391,197Â $458,341Â Reconciliation of cash, cash equivalents and restricted cash to consolidated balance sheets:Cash and cash equivalents$391,101Â $458,249Â Restricted cash included in prepaid expenses and other current assets3Â â€”Â Restricted cash included in other assets93Â 92Â Total cash, cash equivalents and restricted cash$391,197Â $458,341Â Supplemental cash flow information:Cash paid for taxes$8,130Â $9,893Â Non-cash investing and financing activities:Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications$3,973Â $4,914Â Stock-based compensation capitalized as internal-use software$1,117Â $1,422Â Issuance of common stock and options in connection with acquisition$12,874Â $â€”Â The accompanying notes are an integral part of these condensed consolidated financial statements.9FRESHWORKS INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS(UNAUDITED)1. Business, Basis of Presentation and Summary of Significant Accounting PoliciesDescription of BusinessFreshworksÂ Inc. (Freshworks, or the Company) is a software development company that provides software-as-a-service (SaaS) products that deliver modern and innovative AI-guided customer and employee service solutions that enable companies of all sizes to drive delightful engagement and increase productivity. The Company was incorporated in Delaware in 2010 and is headquartered in San Mateo, California.On June 6, 2024, the Company acquired all outstanding shares of D42 Parent, Inc., (Device42), an IT asset management company, for approximately $238.1Â million. See Note 6â€”Business Combinations.Basis of Presentation and Principles of ConsolidationThe accompanying condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, and all intercompany balances and transactions have been eliminated in consolidation.Unaudited Interim Consolidated Financial StatementsThe accompanying condensed consolidated balance sheet as of SeptemberÂ 30, 2024, the condensed consolidated statements of operations, of comprehensive loss, of cash flows, and of stockholdersâ€™ equity for the three and nine months ended SeptemberÂ 30, 2024 and 2023, and the related notes to such condensed consolidated financial statements are unaudited. These unaudited condensed consolidated financial statements are presented in accordance with the rules and regulations of the U.S. Securities and Exchange Commission (SEC) and do not include all disclosures normally required in annual consolidated financial statements prepared in accordance with GAAP. In managementâ€™s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Companyâ€™s financial position as of SeptemberÂ 30, 2024 and its results of operations and cash flows for the three and nine months ended SeptemberÂ 30, 2024 and 2023. The results of operations for the three and nine months ended SeptemberÂ 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period.The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Companyâ€™s Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 16, 2024.Use of EstimatesThe preparation of the condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of income and expense during the reporting periods. Significant items subject to such estimates and assumptions include, but are not limited to, the following:â€¢determination of standalone selling price (SSP) for each distinct performance obligation included in customer contracts with multiple performance obligations; â€¢allowance for doubtful accounts;â€¢benefit period of deferred contract acquisition costs;10â€¢capitalization of internal-use software development costs;â€¢fair value of goodwill;â€¢useful lives of long-lived assets, including intangible assets;â€¢valuation of deferred tax assets;â€¢valuation of employee defined benefit plan and other compensation liabilities;â€¢fair value of share-based awards; andâ€¢incremental borrowing rate used for operating leases.Concentrations of RiskFinancial instruments that potentially expose the Company to significant concentration of credit risk consist primarily of cash, cash equivalents, marketable securities, and accounts receivable. The Companyâ€™s cash, cash equivalents and marketable securities are generally held with large financial institutions and are in excess of the federally insured limits provided on such deposits. In addition, the Company has cash and cash equivalents held in international bank accounts, which are denominated primarily in euros, British Pounds, and Indian Rupees. There were no customers that individually exceeded 10% of the Companyâ€™s revenue for the three and nine months ended SeptemberÂ 30, 2024 and 2023 or that represented 10% or more of the Companyâ€™s consolidated accounts receivable balance as of SeptemberÂ 30, 2024.The Company primarily relies upon its third-party cloud infrastructure partner, Amazon Web Services, to serve customers and operate certain aspects of its services. Any disruption of this cloud infrastructure partner would impact the Company's operations and its business could be adversely impacted.Significant Accounting PoliciesThe Company's significant accounting policies are described in the Annual Report on Form 10-K for the year ended December 31, 2023. There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and the related notes for the three and nine months ended SeptemberÂ 30, 2024, except for the addition of the following revenue recognition policy for the business acquired in June 2024 (see Note 6): Software license revenue is generally sold as bundled arrangements that include the rights to a software license and maintenance. For these contracts, the transaction price is allocated to the separate performance obligations on the basis of relative standalone selling price. Software license revenue consists of term licenses and is recognized upfront, upon making the software available to the customer. The associated software maintenance revenue is generally recognized ratably over the contract term as support and updates are provided to the customers over the term of the arrangement. Recent Accounting PronouncementsThere have been no recently issued accounting pronouncements that are expected to have a material impact on the Company's condensed Â Â Â Â consolidated financial statements.2. Revenue From Contracts with CustomersThe Company primarily derives revenue from subscription fees and related professional services. The Company also sells software licenses with associated maintenance and professional services based on product offerings introduced upon the acquisition of Device42 in the quarter ended June 30, 2024. The Company sells subscriptions and software licenses directly to customers and indirectly through channel partners with arrangements that are non-cancelable and non-refundable. The Companyâ€™s subscription arrangements 11do not provide customers with the right to take possession of the software supporting the solutions and, as a result, are accounted for as service arrangements. The Company records revenue net of sales or value-added taxes.Disaggregation of RevenueThe following table summarizes revenue by the Companyâ€™s product and service offerings (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Subscription services, software licenses and maintenance$184,409Â $150,033Â $518,582Â $425,755Â Professional services2,166Â 3,517Â 7,267Â 10,566Â Total revenue$186,575Â $153,550Â $525,849Â $436,321Â See Note 13 for revenue by geographic location.Unbilled Receivables, Deferred Revenue and Remaining Performance ObligationsUnbilled receivables primarily represent revenue recognized in excess of billings from non-cancellable multi-year contract arrangements. As of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, the Company had $5.7Â million and $0.2Â million of unbilled receivables, respectively. Unbilled receivables are included within accounts receivable, net on the condensed consolidated balance sheet. Deferred revenue consists of customer billings in excess of revenue being recognized. As of SeptemberÂ 30, 2024, non-current deferred revenue of $3.3Â million was included in Other Liabilities on the condensed consolidated balance sheet. As of DecemberÂ 31, 2023, the Company did not have any non-current portion of deferred revenue.Revenue recognized during the three months ended SeptemberÂ 30, 2024 and 2023 from amounts included in deferred revenue at the beginning of these periods was $136.1 million and $109.5 million, respectively. Revenue recognized during the nine months ended SeptemberÂ 30, 2024 and 2023 from amounts included in deferred revenue at the beginning of these periods was $252.8 million and $192.6 million, respectively.The aggregate balance of remaining performance obligations as of SeptemberÂ 30, 2024 was $488.9 million. The Company expects to recognize $358.0 million of the balance as revenue in the next 12 months and the remainder thereafter. The aggregate balance of remaining performance obligations represents contracted revenue that has not yet been recognized, which includes unearned revenue and unbilled amounts that will be recognized as revenue in future periods.Deferred Contract Acquisition CostsThe change in the balance of deferred contract acquisition costs during the periods presented is as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Balance at beginning of the period$46,036Â $40,962Â $42,672Â $39,675Â Add: Contract costs capitalized during the period7,803Â 6,391Â 24,705Â 19,147Â Less: Amortization of contract costs during the period(7,129)(6,131)(20,667)(17,600)Balance at end of the period$46,710Â $41,222Â $46,710Â $41,222Â 123. Cash Equivalents and Marketable SecuritiesCash equivalents and available-for-sale debt securities consisted of the following as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Amortized CostUnrealized GainsUnrealized LossesFair ValueCash equivalents:Money market funds$286,574Â $â€”Â $â€”Â $286,574Â U.S. treasury securities15,467Â 2Â â€”Â 15,469Â Corporate debt securities9,292Â â€”Â â€”Â 9,292Â Total cash equivalents311,333Â 2Â â€”Â 311,335Â Debt securities:U.S. treasury securities308,194Â 1,265Â (9)309,450Â U.S. government agency securities227,208Â 709Â (18)227,899Â Corporate debt securities68,717Â 273Â (9)68,981Â Certificates of deposit57,553Â â€”Â â€”Â 57,553Â Total debt securities661,672Â 2,247Â (36)663,883Â Total cash equivalents and debt securities$973,005Â $2,249Â (36)975,218Â December 31, 2023Amortized CostUnrealized GainsUnrealized LossesFair ValueCash equivalents:Money market funds$77,832Â $â€”Â $â€”Â $77,832Â U.S. treasury securities239,727Â 22Â â€”Â 239,749Â U.S. government agency securities8,388Â 1Â â€”Â 8,389Â Corporate debt securities36,905Â â€”Â â€”Â 36,905Â Total cash equivalents362,852Â 23Â â€”Â 362,875Â Debt securities:U.S. treasury securities264,554Â 339Â (398)264,495Â U.S. government agency securities366,946Â 571Â (824)366,693Â Corporate debt securities66,777Â 72Â (109)66,740Â Total debt securities698,277Â 982Â (1,331)697,928Â Total cash equivalents and debt securities$1,061,129Â $1,005Â $(1,331)$1,060,803Â The following table presents gross unrealized losses and fair values for the securities that were in a continuous unrealized loss position as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):13September 30, 2024Less than 12 monthsGreater than 12 monthsTotalFair ValueUnrealized LossFair ValueUnrealized LossFair ValueUnrealized LossU.S. treasury securities$11,657Â (1)11,443Â (8)23,100Â $(9)U.S. government agency securities10,657Â â€”Â 37,753Â (18)48,410Â (18)Corporate debt securitiesâ€”Â â€”Â 9,942Â (9)9,942Â (9)Total$22,314Â (1)59,138Â (35)81,452Â $(36)December 31, 2023Less Than 12 Months12 Months or GreaterTotalFair ValueUnrealized LossFair ValueUnrealized LossFair ValueUnrealized LossU.S. treasury securities$60,869Â (159)42,667Â (239)103,536Â $(398)U.S. government agency securities145,594Â (364)80,455Â (460)226,049Â (824)Corporate debt securities14,749Â (59)12,934Â (50)27,683Â (109)Total$221,212Â (582)136,056Â (749)357,268Â $(1,331) The amortized cost and fair value of the available-for-sale debt securities based on contractual maturities are as follows (in thousands):September 30, 2024Amortized CostFair ValueDue within one year$543,010Â $544,074Â Due after one year but within five years118,662Â 119,809Â Total$661,672Â $663,883Â Accrued interest receivable of $4.1 million and $4.4 million was classified in prepaid expenses and other current assets in the condensed consolidated balance sheet as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, respectively.In addition to available-for-sale debt securities, marketable securities also include term bond mutual funds, which are measured at fair value. As of SeptemberÂ 30, 2024, we did not have any term bond mutual funds. As of DecemberÂ 31, 2023, the fair value of the term bond mutual funds was $1.6 million. The change in fair value of the term bond mutual funds is recorded in interest and other income, net in the condensed consolidated statements of operations. The realized and unrealized gains recognized in the condensed consolidated statements of operations were not material during the three and nine months ended SeptemberÂ 30, 2024 and 2023.4. Fair Value MeasurementsThe Company measures its financial assets at fair value each reporting period

using a fair value hierarchy that prioritizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (LevelÂ 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (LevelÂ 3 measurements). The three levels of the fair value hierarchy are as follows:LevelÂ 1â€”Inputs are observable and reflect quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.LevelÂ 2â€”Inputs other than quoted prices included within LevelÂ 1 that are observable, either directly or indirectly.14LevelÂ 3â€”Inputs that are unobservable.Money market funds and U.S. treasury securities are classified within Level 1 because they are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Other debt securities and investments are classified within Level 2 if the investments are valued using model driven valuations which use observable inputs such as quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. Available-for-sale debt securities are held by custodians who obtain investment prices from a third-party pricing provider that incorporates standard inputs in various asset price models. The Company did not have any assets or liabilities subject to fair value remeasurement on a nonrecurring basis as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023.Assets and Liabilities Measured at Fair Value on a Recurring BasisThe following table represents the fair value hierarchy for the Companyâ€™s financial assets measured at fair value on a recurring basis as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Fair Value Measured UsingLevel 1Level 2TotalFinancial assets:Cash equivalents:Money market funds$286,574Â $â€”Â $286,574Â U.S. treasury securities15,469Â â€”Â 15,469Â Corporate debt securitiesâ€”Â 9,292Â 9,292Â Marketable securities:U.S. treasury securities309,450Â â€”Â 309,450Â U.S. government agency securitiesâ€”Â 227,899Â 227,899Â Corporate debt securitiesâ€”Â 68,981Â 68,981Â Certificates of depositâ€”Â 57,553Â 57,553Â Total financial assets$611,493Â $363,725Â $975,218Â December 31, 2023Fair Value Measured UsingLevel 1Level 2TotalFinancial assets:Cash equivalents:Money market funds$77,832Â $â€”Â $77,832Â U.S. treasury securities239,749Â â€”Â 239,749Â U.S. government agency securitiesâ€”Â 8,389Â 8,389Â Corporate debt securitiesâ€”Â 36,905Â 36,905Â Marketable securities:U.S. treasury securities264,495Â â€”Â 264,495Â U.S. government agency securitiesâ€”Â 366,693Â 366,693Â Corporate debt securitiesâ€”Â 66,740Â 66,740Â Term bond mutual fundsâ€”Â 1,578Â 1,578Â Total financial assets$582,076Â $480,305Â $1,062,381Â 15The fair value of derivative assets and liabilities as of SeptemberÂ 30, 2024, and all related unrealized and realized gains and losses during the three and nine months ended SeptemberÂ 30, 2024, were not material. As of SeptemberÂ 30, 2024, the total notional amount of outstanding designated foreign currency forward contracts was $62.1 million.5. Balance Sheet ComponentsProperty and Equipment, netThe following table summarizes property and equipment, net as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands): September 30, 2024December 31, 2023Computers$18,740Â $17,188Â Capitalized internal-use software32,950Â 28,259Â Office equipment5,075Â 4,357Â Furniture and fixtures9,505Â 8,886Â Motor vehicles508Â 808Â Leasehold improvements7,441Â 5,768Â Construction in progress2,909Â 751Â Total property and equipment77,128Â 66,017Â Less: accumulated depreciation and amortization(50,978)(43,270)Property and equipment, net$26,150Â $22,747Â The following table summarizes depreciation expense and internal-use software capitalization and amortization for the three and nine months ended SeptemberÂ 30, 2024 and 2023 (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Capitalization of costs associated with internal-use software1,529Â 2,048Â 4,691Â 6,498Â Amortization expense of capitalized internal-use software1,410Â 1,327Â 4,206Â 3,699Â Depreciation expense1,337Â 1,658Â 4,278Â 5,097Â As of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, the net carrying value of capitalized internal-use software was $14.6 million and $14.1 million, respectively16Accrued LiabilitiesThe following table summarizes accrued liabilities as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands): September 30, 2024December 31, 2023Accrued compensation$24,501Â $20,976Â Accrued reseller commissions11,391Â 9,641Â Accrued advertising and marketing expenses4,531Â 2,095Â Advanced payments from customers4,981Â 4,265Â Accrued taxes12,217Â 10,964Â Operating lease liabilities, current5,627Â 2,699Â Contributions withheld for employee stock purchase plan3,226Â 1,298Â Other accrued expenses7,259Â 4,670Â Total accrued liabilities$73,733Â $56,608Â Noncurrent liabilities include $23.1Â million and $22.7Â million of long term accrued compensation as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, respectively.6. Business CombinationsIn June 2024, the Company acquired all outstanding shares of Device42, an IT asset management company. Through the combination, the Company will be able to offer a more comprehensive IT solution for customers. The total purchase price consideration is $238.1Â million, which consists of $225.3Â million in cash paid, including $11.4Â million of cash acquired, $8.9Â million in common stock issued, and $3.9Â million in assumed and converted stock option awards. The purchase price is subject to customary post-closing adjustments and conditions.As part of the business combination, the Company assumed certain unvested, in-the-money options held by Device42's founder, which were converted into 511,770 replacement stock option awards issued pursuant to the Company's 2021 Equity Incentive Plan. These awards have a fair value of $5.7Â million and will vest two years from the closing date subject to continued employment The portion of the fair value of the assumed and converted awards that was related to pre-combination vesting was $3.9Â million and is included as part of the consideration discussed above, and the remaining $1.8Â million is post-combination expense that will be recognized as compensation expense over the remaining service period. Refer to Note 10â€“Stockholders' Equity and Stock-Based Compensation for valuation of options. The transaction costs associated with the acquisition were approximately $2.0Â million for the nine months ended SeptemberÂ 30, 2024 and were recorded in general and administrative expense.The Company expects to finalize the valuation as soon as is practicable, but not later than one year from the acquisition date. The following table summarizes the preliminary fair value of assets acquired and liabilities assumed as of the date of acquisition:17Amount(in thousands)Assets acquired:Cash$11,432Â Trade accounts and other receivables8,916Â Prepaid expenses and other current assets1,792Â Customer relationships67,600Â Developed technology30,700Â Trademarks700Â Goodwill140,833Â Total$261,973Â Liabilities assumed:Accounts payable and other current liabilities$3,510Â Deferred revenue6,080Â Deferred tax liability14,278Â Total$23,868Â Total purchase price consideration$238,105Â The excess of the purchase consideration over the fair value of net tangible and identifiable intangible assets and liabilities acquired was recorded as goodwill. The goodwill recognized is not deductible for U.S. income tax purposes. The Company expects to derive value from the combination of Device42â€™s existing customer base, IT asset management technology, and trademarks, as well as through other synergies. The deferred tax liability was primarily driven by the fair value of intangible assets. The fair values assigned to assets acquired and liabilities assumed are based on managementâ€™s best estimates and assumptions as of the acquisition date and are considered preliminary pending finalization of the valuation pertaining to deferred tax liabilities.The customer relationships, developed technology, and trademarks will be amortized on a straight-line basis over their estimated useful lives of 8 years, 6 years, and 1 year, respectively. The Company used the income approach to estimate the fair value of intangible assets acquired.The Company has included the operating results of Device42 in its condensed consolidated financial statements since the date of the acquisition. The revenue and net income of Device42 included in the condensed consolidated statement of operations from the date of acquisition to SeptemberÂ 30, 2024 were not material.The following unaudited supplemental pro forma financial information is provided for informational purposes only and summarizes the Company's combined results of operations as if the acquisition had occurred on January 1, 2023 (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Revenue$186,575Â $162,341Â $541,021Â $462,380Â Net loss$(29,494)$(34,311)$(78,387)$(121,117)The unaudited supplemental pro forma results reflect certain adjustments for the amortization of acquired intangible assets, recognition of stock-based compensation, and acquisition-related transaction expenses. Such pro forma amounts are not necessarily indicative of the results that actually would have occurred had the acquisition been completed on the date indicated, nor is it indicative of the Company's future operating results.187. Goodwill and Intangible Assets, NetThe change in the carrying amounts of goodwill during the nine months ended SeptemberÂ 30, 2024 is presented below (in thousands):Balance as of December 31, 2023$6,181Â Goodwill acquired (Note 6)140,833Â Balance as of September 30, 2024$147,014Â Acquired intangible assets consist of developed technology, customer relationships and trademarks and are amortized on a straight-line basis over their estimated useful lives. The following tables summarize acquired intangible assets as of SeptemberÂ 30, 2024:September 30, 2024Gross AmountAccumulated AmortizationNet Carrying ValueWeighted Average Remaining Useful Life(amounts in thousands)(in years)Developed technology$41,196Â $(12,134)$29,062Â 5.7Customer relationships69,200Â (4,306)64,894Â 7.7Trademarks700Â (224)476Â 0.7Total$111,096Â $(16,664)$94,432Â Amortization of acquired intangible assets is as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Cost of revenue$1,289Â $â€”Â $1,639Â $158Â Sales and marketing2,303Â â€”Â 2,929Â 145Â Total amortization expense$3,592Â $â€”Â $4,568Â $303Â As of SeptemberÂ 30, 2024, expected future amortization expense related to acquired intangible assets is as follows (in thousands):Year Ending December 31,Amortization Expense2024 (remaining three months)$3,592Â 202513,854Â 202613,553Â 202713,553Â 202813,591Â Thereafter36,289Â Total future amortization$94,432Â 198. LeasesThe Company has operating leases primarily for office space. The leases have remaining lease terms of one to eight years, some of which include options to extend the lease for up to an additional six years. The Company's leases do not contain any residual value guarantee.The following table presents various components of the lease costs (in thousands):Operating LeasesThree Months Ended September 30,Nine Months Ended September 30,2024202320242023Operating lease cost$2,904Â $2,652Â $8,968Â $7,644Â Short-term lease cost137Â 76Â 354Â 322Â Variable lease cost947Â 823Â 2,807Â 2,394Â Â Â Â Â Total lease cost$3,988Â $3,551Â $12,129Â $10,360Â The weighted-average remaining term of the Company's operating leases and the weighted-average discount rate used to measure the present value of the operating lease liabilities are as follows:Lease Term and Discount RateSeptember 30, 2024September 30, 2023Weighted-average remaining lease term (in years)4.55.1Weighted-average discount rate9.0Â %8.7Â %The following table presents supplemental information arising from lease transactions. Cash payments related to short-term leases are not included in the measurement of the operating lease liabilities, and as such, are excluded from the amounts below (in thousands):Three Months Ended September 30,Nine Months Ended September 30,Supplemental Cash Flow Information:20242023202420232023Cash payments included in the measurement of operating lease liabilities$733Â $4,472Â $4,734Â $10,879Â Operating right-of-use assets obtained in exchange for lease obligations, net of modifications(628)4,914Â 3,973Â 4,914Â As of SeptemberÂ 30, 2024, maturities of the operating lease liabilities are as follows (in thousands):Operating LeasesRemainder of 2024$1,084Â 202511,038Â 20268,839Â 20277,119Â 20286,992Â Thereafter6,116Â Total lease payments41,188Â Less: imputed interest(10,030)Present value of operating lease liabilities$31,158Â As of SeptemberÂ 30, 2024, there were no material future payments related to signed leases that have not yet commenced.209. Commitments and ContingenciesOther Contractual CommitmentsThe Company's other contractual commitments primarily consist of third-party cloud infrastructure agreements and service subscription purchase arrangements used to support operations at the enterprise level. As of SeptemberÂ 30, 2024, other contractual commitments totaling $292.2 million remain outstanding under these agreements through 2028. Litigation and Loss ContingenciesOn November 1, 2022, a purported Company stockholder filed a securities class action complaint in the U.S. District Court for the Northern District of California against the Company, certain of its current officers and directors, and underwriters of the Company's initial public offering (IPO). On April 14, 2023, the court-appointed lead plaintiff filed a consolidated amended class action complaint. The complaint alleges that defendants violated Sections 11, 12(a)(2), and 15 of the Securities Act of 1933 by making material misstatements or omissions in offering documents filed in connection with the IPO. The complaint seeks unspecified damages, interest, fees, costs, and rescission on behalf of purchasers and/or acquirers of common stock issued in the IPO. On September 28, 2023, the court issued an order granting in part and denying in part defendants' motion to dismiss. The Company and the other defendants continue to vigorously defend against the remaining claims in this action.On March 20, 2023, a purported stockholder derivative complaint was filed in the U.S. District Court for the Northern District of California. The complaint names as defendants the Companyâ€™s current directors, as well as the Company, as nominal defendant, and asserts state and federal claims based on some of the same alleged misstatements as the securities class action complaint. The derivative complaint seeks unspecified damages, attorneysâ€™ fees, and other costs. On June 21, 2023, the court stayed the case in light of the pending securities class action. On October 16, 2023, the court extended the stay of the case in light of the pending securities class action. The Company and the other defendants continue to vigorously defend against the claims in this action.From time to time, the Company has been and may be in the future subject to other legal proceedings, claims, investigations, and government inquiries (collectively, legal proceedings) in the ordinary course of business. It has received and may receive claims from third parties asserting, among other things, infringement of their intellectual property rights, defamation, labor and employment rights, privacy, and contractual rights. There are no currently pending legal proceedings that the Company believes will have a material adverse impact on the business or condensed consolidated financial statements.IndemnificationsIn the ordinary course of business, the Company enters into contractual arrangements under which the Company agrees to provide indemnification of varying scope and terms to customers, business partners, and other parties with respect to certain matters, including losses arising out of intellectual property infringement claims made by third parties, if the Company has violated applicable laws, if the Company is negligent or commits acts of willful misconduct, and other liabilities with respect to its products and services and its business. In these circumstances, payment is typically conditional on the other party making a claim pursuant to the procedures specified in the particular contract. The Company also indemnifies certain of its officers, directors and certain key employees while they are serving in good faith in their respective capacities. To date, the Company has not incurred any material costs as a result of such indemnifications and has not accrued any liabilities related to such obligations in its condensed consolidated financial statements.10. Stockholders' Equity and Stock-Based CompensationEquity Compensation PlansIn August 2021, the board of directors (the Board) adopted the 2021 Equity Incentive Plan (the 2021 Plan) and the 2021 Employee Stock Purchase Plan (ESPP), effective upon the IPO. Pursuant to the 2021 Plan, the Board may 21grant incentive stock options to purchase shares of the Companyâ€™s common stock, non-statutory stock options to purchase shares of the Companyâ€™s common stock, stock appreciation rights, restricted stock, restricted stock units (RSUs), performance awards (PRSUs) and other awards. The ESPP enables eligible employees to purchase shares of the Company's Class A common stock. Both the 2021 Plan and ESPP include an automatic increase to their shares reserve on January 1 of each year as set forth in the respective plan documents.In August 2022, the Compensation Committee of the Board adopted the 2022 Inducement Plan (the Inducement Plan) in accordance with Listing Rule 5635(c)(4) of the Nasdaq Stock Market. Under the Inducement Plan, nonstatutory stock options, stock appreciation rights, restricted stock, RSUs, PRSUs and other awards may be granted as an inducement material to an eligible person's entering into employment with the Company. Shares of common stock outstanding and reserved for future issuance were as follows (in thousands):September 30, 20242011 Stock Plan:Options, RSUs and PRSUs outstanding3,015Â 2021 Equity Incentive Plan:Options, RSUs and PRSUs outstanding (1)21,894Â Shares reserved for future award issuances79,196Â 2022 Inducement Plan:Options and RSUs outstanding3,021Â Shares reserved for future award issuances6,535Â 2021 Employee Stock Purchase PlanShares reserved for future award issuances13,166Â Total awards outstanding and shares of common stock reserved for issuance126,827Â (1)Outstanding shares include the Executive PRSUs and 2024 Executive Chairman Award, as discussed below, based on 100% achievement of target performance.2021 Employee Stock Purchase PlanUnder the ESPP, the price at which common stock is purchased is equal to 85% of the fair market value of a share of the Companyâ€™s common stock on the first day of the offering period or the applicable purchase date, whichever is lower. The fair market value of common stock will generally be the closing sales price on the determination date. The ESPP provides an offering period of 24 months, with four purchase periods that are generally six months long and end on May 15 and November 15 of each year. The Company issued 308,059 and 367,319 shares under the ESPP in the nine months ended SeptemberÂ 30, 2024 and 2023, respectively, in each case net of shares withheld and retired to satisfy withholding tax requirements for certain employees in jurisdictions outside the United States. The weighted average purchase price per share was $11.85 with aggregate net proceeds of $3.6 million in the nine months ended SeptemberÂ 30, 2024, and the weighted average purchase price was $11.87 with aggregate net proceeds of $4.3 million in the nine months ended SeptemberÂ 30, 2023.The ESPP also includes a reset provision for the purchase price if the fair market value of a share of the Company's common stock on the first day of any purchase period is less than or equal to the fair market value of a share of the Company's common stock on the first day of an ongoing offering. If the reset provision is triggered, a new 24-month offering period begins. The reset provision under the ESPP was triggered in May 2022, November 2022 and May 2024. Each triggering of the reset provision was considered a modification in accordance with ASC 718, Stock Based Compensation, with the modification charge recognized on a straight-line basis over the new offering period. The modifications did not have a material effect on the Company's stock-based

compensation expense during the three and nine months ended SeptemberÂ 30, 2024 and 2023.22Stock-based compensation expense related to ESPP was $1.5 million in each of the three months ended SeptemberÂ 30, 2024 and 2023, and $4.0 million and $6.0 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively.Determination of Fair Value of the ESPPThe Company estimates the fair value of the ESPP using the Black-Scholes option-pricing model, which requires certain complex valuation assumption inputs such as expected term, expected stock price volatility, risk-free interest rate, and dividend yield. The fair value of each of the four purchase periods is estimated separately. The following table summarizes the range of valuation assumptions used in estimating the fair value of the ESPP during the period:Valuation Assumption InputsNine Months Ended September 30, 2024Nine Months Ended September 30, 2023Expected term (in years)0.5 - 2.00.5 - 1.5Stock price volatility48.3% - 57.2%58.1% - 77.3%Risk-free interest rate4.8% - 5.4%4.5% - 5.3%Dividend yieldâ€”%â€”%Stock OptionsStock options are generally granted with an exercise price equal to the fair market value of a share of common stock on the date of grant, have a 10-year contractual term, and vest over a four-year period. Share Information:Number of Shares (in thousands)Weighted-Average Exercise PriceWeighted-Average Remaining Contractual Term (in years)Aggregate Intrinsic Value (in thousands) (1)Balance as of December 31, 20232,395Â $10.39Â 7.0$31,368Â Assumed and converted options from acquisition (Note 6)512Â $3.26Â Stock options exercised(134)$0.29Â Stock options cancelled / forfeited / expiredâ€”Â $â€”Â Balance as of September 30, 20242,773Â $9.56Â 7.5$9,188Â Options vested and expected to vest as of September 30, 20242,773Â $9.56Â 7.5$9,188Â Options exercisable as of September 30, 20241,353Â $9.23Â 5.7$4,981Â (1)Aggregate intrinsic value for stock options represents the difference between the exercise price and the per share fair value of the Companyâ€™s common stock as of the end of the period, multiplied by the number of stock options outstanding, exercisable, or vested.The weighted-average grant date fair value per share of the assumed and converted stock options related to the Device42 acquisition was $11.09 for the nine months ended SeptemberÂ 30, 2024, of which approximately $1.8Â million was related to post-combination services and will be recognized as stock-based compensation over requisite service period of two years (Note 6). Determination of Fair Value of the Stock OptionsThe Company estimates the fair value of stock options granted using the Black-Scholes option-pricing model, which requires certain complex valuation assumption inputs such as expected term, expected stock price volatility, risk-free interest rate, and dividend yield. There were no stock options granted during the nine months ended SeptemberÂ 30, 2024, other than the stock options assumed as part of the Device42 acquisition in June 2024. The following table summarizes the range of valuation assumptions used in estimating the fair value of the stock options assumed during the period:23Valuation Assumption InputsNine Months Ended September 30, 2024Expected term (in years)6.0Stock price volatility65%Risk-free interest rate4.29%Dividend yieldâ€”%Restricted Stock UnitsRSUs are granted at fair market value at the date of the grant and typically vest over a four-year period.RSU activity, which includes PRSUs, during the nine months ended SeptemberÂ 30, 2024 was as follows:Share Information:Number of SharesWeighted-Average Grant Date Fair Value Per Share(in thousands, except per share data)Unvested, as of December 31, 202326,755Â $18.44Â Granted (1)15,442Â $19.78Â Vested (2)(7,606)$17.95Â Forfeited/Cancelled (3)(9,434)$19.83Â Unvested, as of SeptemberÂ 30, 202425,157Â $18.89Â (1) During the nine months ended SeptemberÂ 30, 2024, shares granted includes 0.9 million shares granted to the Executive Chairman as long-term equity incentive award accounted for as a modification. The weighted average grant date fair value was $69.78 per share. Refer to the Executive Chairman Awards discussion below.(2) During the nine months ended SeptemberÂ 30, 2024, total shares that vested were 7.6 million, of which 2.8 million were withheld for tax purposes.(3) Shares forfeited includes the cancellation of the 2021 Executive Chairman Performance Award consisting of 6,000,000 PRSUs discussed in the Executive Chairman Awards section below. The total fair value of vested RSUs during the three months ended SeptemberÂ 30, 2024 and 2023 was $47.8 million and $50.7 million, respectively. For the nine months ended SeptemberÂ 30, 2024 and 2023, the total fair value of vested RSUs was $136.5 million and $137.1 million, respectively.Performance-Based AwardsExecutive Chairman AwardsIn September 2021, the Board approved a grant of 6,000,000 PRSUs to the Company's then CEO, now current Executive Chairman, with a time-based service condition beginning January 1, 2022, and a market condition involving five separate stock price hurdles ranging from $70.00 to $200.00 per share for each of the five vesting tranches (2021 Executive Chairman Performance Award). The 2021 Executive Chairman Performance Award had a total grant date fair value of $131.0Â million. During the nine months ended SeptemberÂ 30, 2024, the Company recognized $4.6 million related to this 2021 Executive Chairman Performance Award prior to the modification effective March 1, 2024 discussed below. During the three and nine months ended SeptemberÂ 30, 2023, the Company recognized $7.1 million and $21.0Â million of stock-based compensation expense related to this 2021 Executive Chairman Performance Award, respectively.As a result of macroeconomic conditions outside the control of the Companyâ€™s leadership team, the five separate stock price hurdles were considered by the Board to be too high for the 2021 Executive Chairman Performance Award to have the retention value expected at the time the award was granted. In February 2024, the 24Board approved the cancellation of the 2021 Executive Chairman Performance Award and the grant of a 2024 Executive Chairman Award with a fair value of $19.0Â million, both effective March 1, 2024. The Company accounted for the 2024 Executive Chairman Award as a modification. There were no incremental costs recognized as a result of the modification and the remaining unrecognized stock-based compensation expense from the 2021 Executive Chairman Performance Award of $61.9 million will be recognized over the vesting period of the new 2024 Executive Chairman Award. The 2024 Executive Chairman Award comprised of 70% time-based RSUs that vest quarterly over four years and 30% PRSUs with the same terms as the Executive PRSUs discussed below. For the three and nine months ended SeptemberÂ 30, 2024, the Company recognized $5.9 million and $13.6 million, respectively, of stock-based compensation expense related to the 2024 Executive Chairman Award.Executive PRSUsIn February 2024, the Board approved PRSUs to be granted to certain members of the executive team (Executive PRSUs), subject to service and performance-based vesting conditions. The performance-based vesting conditions include revenue and free cash flow targets over the performance period from January 1 to December 31, 2024, and vest over three years from the grant date. 70% and 30% of each Executive PRSU award will be earned based on the Companyâ€™s achievement of revenue and free cash flow targets, respectively. The performance targets allow the Company's executives to earn up to a maximum of 177.5% of target performance in the aggregate for significant outperformance. The fair value of each PRSU is based on the fair value of the Company's common stock on the date of grant. Stock-based compensation associated with these Executive PRSUs is recognized using the accelerated attribution method over the requisite service period, based on the Company's periodic assessment of the probability that the performance will be achieved. For the three and nine months ended SeptemberÂ 30, 2024, the Company recognized $1.6 million and $4.1 million of stock-based compensation expense related to the Executive PRSUs, respectively.Stock-Based CompensationTotal stock-based compensation expense recorded for the three and nine months ended SeptemberÂ 30, 2024 and 2023 was as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232023Cost of revenue$1,830Â $1,710Â $5,033Â $5,137Â Research and development(1)13,454Â 9,623Â 32,475Â 28,662Â Sales and marketing15,303Â 18,757Â 50,980Â 51,786Â General and administrative(2)28,122Â 25,035Â 77,802Â 74,482Â Stock-based compensation, net of amounts capitalized58,709Â 55,125Â 166,290Â 160,067Â Capitalized stock-based compensation361Â 484Â 1,117Â 1,422Â Total stock-based compensation expense$59,070Â $55,609Â $167,407Â $161,489Â (1) Â Â Â Â Stock-based compensation expense recorded to research and development in the consolidated statements of operations excludes amounts that were capitalized for internal-use software.(2)Â Â Â Â General and administrative expense includes stock-based compensation associated with RSUs and PRSUs granted to our former CEO (now Executive Chairman) of $12.1 million and $14.1 million for the three months ended SeptemberÂ 30, 2024 and 2023, respectively, and $38.3 million and $41.8 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively. As of SeptemberÂ 30, 2024, unrecognized stock-based compensation expense related to unvested stock-based awards was as follows (in thousands, except for period data):25September 30, 2024Unrecognized Stock-Based CompensationWeighted-Average Period to Recognize Expense(in years)RSUs and PRSUs$426,596Â 2.6Stock options8,669Â 1.8ESPP7,525Â 1.0Total unrecognized stock-based compensation expense$442,790Â 11. Net Loss Per ShareBasic net loss per share attributable to common stockholders is computed by dividing the net loss by the number of weighted-average outstanding shares of common stock. Diluted net loss per share attributable to common stockholders is determined by giving effect to all potential common equivalents during the reporting period, unless including them yields an antidilutive result. The Company considers its stock options and RSUs as potential common stock equivalents, but excluded them from the computation of diluted net loss per share attributable to common stockholders for the three and nine months ended SeptemberÂ 30, 2024 and 2023, as their effect was antidilutive. The rights, including the liquidation and dividend rights, of the holders of Class A and Class B common stock are identical, except with respect to voting, conversion, and transfer rights. As the liquidation and dividend rights are identical, the undistributed earnings are allocated on a proportionate basis to each class of common stock and the resulting basic and diluted net loss per share attributable to common stockholders, are the same for both Class A and Class B common stock on both an individual and combined basis. The following table sets forth the computation of basic and diluted net loss per share attributable to common stockholders (in thousands, except per share data): Three Months Ended September 30,Nine Months Ended September 30,20242023202420232023Numerator:Net loss$(29,959)$(31,033)$(73,468)$(109,355)Denominator:Weighted-average shares used in computing net loss per shareÂ attributable to Class A and Class B common stockholders - basic and diluted302,096Â 294,146Â 299,931Â 292,103Â Net loss per share attributable to Class A and Class B common stockholders - basic and diluted(0.10)(0.11)(0.24)(0.37)The following table summarizes the potential common equivalents that were excluded from the computation of diluted net loss per share attributable to Class A and Class B common stockholders for the periods presented (in thousands):Three and Nine Months Ended September 30,20242023RSUs and PRSUs25,157Â 29,262Â Stock options2,773Â 2,550Â ESPP331Â 241Â Total28,261Â 32,053Â 2612. Income TaxesThe Company's quarterly tax provision and estimates of its annual effective tax rate are estimates due to several factors, including changes in pre-tax income (or loss), the mix of jurisdictions to which such income relates, discrete items (such as windfalls or shortfalls from stock-based compensation) in the period offset with our valuation allowance. The provision for (benefit from) income taxes was $5.0 million and $3.3 million for the three months ended SeptemberÂ 30, 2024 and 2023, respectively; and the income tax benefit was $1.4 million and the income tax expense was $10.9 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively. The increase in provision for income taxes during the three months ended September 30, 2024, was primarily due to an increase in profit before tax in certain foreign jurisdictions. The change in provision for income taxes for the nine months ended SeptemberÂ 30, 2024 compared to the same period in the prior year is primarily due to a tax benefit of $14.3Â million from the Device42 acquisition in the current year, partially offset by higher tax expenses due to higher foreign profits before tax.The increase in tax benefit of $14.3Â million is primarily due to the net deferred tax liability generated from the acquisition of Device42, which provided sufficient taxable income to release valuation allowance.13. Geographic InformationRevenue by geographic location is determined based on the customers' billing address. The following table summarizes revenue by geographic location (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232023North America$86,363Â $68,847Â $239,300Â $194,158Â Europe, Middle East and Africa71,455Â 59,128Â 202,828Â 168,332Â Asia Pacific22,986Â 21,111Â 67,830Â 61,497Â Other5,771Â 4,464Â 15,891Â 12,334Â Total revenue$186,575Â $153,550Â $525,849Â $436,321Â Revenue from North America consists primarily of revenue from the United States. For the three months ended SeptemberÂ 30, 2024 and 2023, revenue generated from the United States was $76.9 million and $60.1 million, or approximately 41% and 38% of total consolidated revenue, respectively. For the nine months ended SeptemberÂ 30, 2024 and 2023, revenue generated from the United States was $213.1 million and $171.3 million, or 41% and 39% of total consolidated revenue, respectively. The United Kingdom, included within Europe, Middle East and Africa in the table above, contributed $24.6 million and $19.4 million, or approximately 13% and 12% of total consolidated revenue for the three months ended SeptemberÂ 30, 2024 and 2023, respectively. For the nine months ended SeptemberÂ 30, 2024 and 2023, revenue generated from the United Kingdom was $68.0 million and $54.9 million, or 13% and 12% of the total consolidated revenue, respectively.Long-lived assets consist primarily of property, plant and equipment and ROU assets. The following table summarizes long-lived assets by geographic information (in thousands):September 30, 2024December 31, 2023North America$19,342Â $22,635Â Europe, Middle East and Africa7,139Â 2,244Â Asia Pacific29,531Â 30,617Â Total long-lived assets$56,012Â $55,496Â Long-lived assets in North America are primarily located in the United States, and long-lived assets in Asia Pacific are primarily located in India.2714. Subsequent EventsShare Repurchase ProgramIn November 2024, the Board of Directors of the Company approved a stock repurchase program for the repurchase of up to $400Â million of the Companyâ€™s outstanding Class A common stock. Under the repurchase program, the Company may repurchase shares of the Companyâ€™s outstanding Class A common stock from time to time in the open market, through privately negotiated transactions and/or other means in compliance with the Exchange Act and the rules and regulations thereunder. The timing, manner, price, and amount of any repurchases will be determined by the Company at its discretion, and will depend on a variety of factors, including business, economic and market conditions, prevailing stock prices, corporate and regulatory requirements, and other considerations. The repurchase program may be suspended or discontinued at any time.RestructuringIn November 2024, the Company committed to a restructuring plan (the Plan) to better align the Company's talent with its strategic priorities and to improve operating efficiency. The Company estimates that this will result in approximately 13% reduction in headcount and approximately $11Â million to $13Â million in charges in the fourth quarter of 2024, consisting primarily of cash expenditures for separation-related payments, employee benefits and related costs. The Company expects that the Plan will be substantially complete by the end of the fiscal year ending December 31, 2024.28ITEM 2. MANAGEMENTâ€™S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONSThe following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and related notes that appear elsewhere in this Quarterly Report on Form 10-Q and our audited consolidated financial statements and the related notes and the discussion under the heading â€œManagement's Discussion and Analysis of Financial Condition and Results of Operationsâ€ for the year ended DecemberÂ 31, 2023 included in the Annual Report on Form 10-K. As described in the section titled â€œSpecial Note About Forward-Looking Statements,â€ the following discussion contains forward-looking statements that reflect our plans, estimates and beliefs. Our actual results could differ materially from those discussed in the forward-looking statements. Factors that could cause or contribute to these differences include those discussed below and elsewhere in this Quarterly Report on Form 10-Q, particularly in the section titled â€œRisk Factors.â€OverviewOur mission is to make it fast and easy for businesses to delight their customers and employees.We provide people-first, AI service software that organizations use to deliver exceptional customer and employee experiences. We provide our solutions in two product families: Customer Experience (CX) and Employee Experience (EX). CX products include Freshdesk, Freshchat, Freshsales, and Freshmarketer. EX products include Freshservice, Freshservice for Business Teams and Device42. Our latest generative AI solutions, Freddy AI Agent and Freddy AI Copilot, further enhance the customer and employee experience.In June 2024, we acquired all outstanding shares of D42 Parent, Inc., (Device42), an IT asset management company for approximately $238.1Â million, which primarily consisted of $225.3Â million in cash, and approximately $12.9Â million of common stock and stock options. Our consolidated financial statements and key business metrics as of and for the three and nine months ended SeptemberÂ 30, 2024 include Device42 since the acquisition date.We generate revenue primarily from the sale of subscriptions for accessing our cloud-based software products over the contract term. We generally enter into subscription agreements with our customers on monthly, annual, or multi-year terms and invoice customers in advance in either monthly or annual installments. We also sell professional services that include product configuration, data migration, systems integration, and training. With the acquisition of Device42 in the quarter ended June 30, 2024, we also sell software licenses with associated maintenance.Our customer base and operations have scaled over time. Our total revenue was $186.6 million and $153.6 million in the three months ended SeptemberÂ 30, 2024 and 2023, respectively, representing year-over-year growth of 22%; and $525.8 million and $436.3 million in the nine months ended SeptemberÂ 30, 2024 and 2023, respectively, representing year-over-year growth of 21%. We incurred operating losses of $38.9 million and $38.7 million for three months ended SeptemberÂ 30, 2024 and 2023, respectively; and $114.8 million and $130.1 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively.Macroeconomic and Other FactorsCurrent macroeconomic uncertainties, including inflationary pressures, significant volatility in global markets, and geopolitical developments have impacted and may continue to impact business spending and the overall economy, and in turn our business. These macroeconomic events could adversely affect demand for our products and services. For example, during the recent quarters, our net dollar retention rate was adversely impacted by lower expansion within existing customers driven by macroeconomic pressures and we expect these pressures to persist for the foreseeable future. Additionally, foreign currency exchange rate fluctuations negatively impacted our revenue

growth historically and volatility in the foreign currency market may still exist. For each of the quarters ended September 30, 2024, June 30, 2024 and September 30, 2023, we had approximately 27% of revenue exposure related to the euro and British Pound. If adverse conditions arise, they could have a material adverse impact on our results and our ability to accurately predict our future results and earnings.29Given our business model is primarily subscription-based, the effects of the macroeconomic conditions may not be fully reflected in our revenue until future periods. The ultimate impact on our business and operations remains highly uncertain, and it is not possible for us to predict the duration and extent to which this will affect our business, productivity of our employees, future results of operations, and financial condition.Key Business MetricsWe monitor and review a number of metrics, including the following key metrics, to evaluate our business, measure our performance, identify trends affecting our business, formulate financial projections, and make strategic decisions. Key business metrics and our financial performance are impacted by various factors discussed below, including fluctuations in the value of foreign currencies relative to the U.S. dollar. We also review customer data used for calculating these key business metrics on an ongoing basis and make necessary modifications resulting from such review. We believe these key business metrics provide meaningful supplemental information for management and investors in assessing our operating performance.As of September 30,20242023% GrowthNumber of customers contributing more than $5,000 in ARR22,35919,55114Â %ARR from customers contributing more than $5,000 in ARR as a percentage of total ARR90Â %88Â %Net dollar retention rate107Â %108Â %Number of Customers Contributing More Than $5,000 in ARRWe define our total customers contributing more than $5,000 in annual recurring revenue (ARR) as of a particular date as the number of business entities or individuals, represented by a unique domain or a unique email address, with one or more paid subscriptions to one or more of our products that contributed more than $5,000 in ARR. We believe that the number of customers that contribute more than $5,000 in ARR is an indicator of our success in attracting, retaining, and expanding with larger businesses.Net Dollar Retention RateOur net dollar retention rate measures our ability to increase revenue across our existing customer base through expansion of users and products associated with a customer as offset by our churn and contraction in the number of users and products associated with a customer. To calculate net dollar retention rate as of a particular date, we first determine â€œEntering ARR,â€ which is ARR from the population of our customers as of 12 months prior to the end of the reporting period. We then calculate the â€œEnding ARR,â€ which is ARR from the same set of customers as of the end of the reporting period. We then divide the Ending ARR by the Entering ARR to arrive at our net dollar retention rate. Ending ARR includes upsells, cross-sells, renewals and expansion as a result of acquisitions during the measurement period and is net of any contraction or attrition over this period.We define ARR as the sum total of subscription, software license, and maintenance revenue we would contractually expect to recognize over the next 12 months from all customers at a point in time, assuming no increases, reductions, or cancellations in their subscriptions, and assuming that revenues are recognized ratably over the term of the contract. For monthly subscriptions, we take the recurring revenue run-rate of such subscriptions for the last month of the period and multiply it by 12 to get to ARR. While monthly subscribers as a group have historically maintained or increased their subscriptions over time, there is no guarantee that any particular customer on a monthly subscription will renew its subscription in any given month, and therefore the calculation of ARR for these monthly subscriptions may not accurately reflect revenue to be received over a 12-month period from such customers, and net dollar retention rate may reflect a higher rate than the actual rate if customers on monthly subscriptions choose not to renew during the course of the 12 months. Monthly subscriptions represented 15% and 18% of ARR as of SeptemberÂ 30, 2024 and 2023, respectively. The net dollar retention rate for customers on monthly contracts has generally been lower than our overall net dollar retention rate. In addition, as part of our regular review of customer data that includes reviewing customers purchasing our products via resellers so we can 30properly attribute them as end customers, we may make adjustments that could impact the calculation of net dollar retention rate.Our net dollar retention rate was 107% as of SeptemberÂ 30, 2024, which was a decrease from 108% as of SeptemberÂ 30, 2023 primarily due to lower expansion within existing customers driven by macroeconomic pressures, offset by a favorable foreign currency impact, the addition of Device42 and a slight improvement in our overall churn rate. We expect our net dollar retention rate could fluctuate in future periods due to a number of factors, including, but not limited to, difficult macroeconomic conditions, our expected growth, the level of penetration within our customer base, our ability to upsell and cross-sell products to existing customers, and our ability to retain our customers. Non-GAAP Financial MeasuresIn addition to our results determined in accordance with U.S. generally accepted accounting principles (GAAP), we believe the following non-GAAP financial measures are useful in evaluating our operating performance: non-GAAP income from operations, non-GAAP net income, and free cash flow. We use these non-GAAP financial measures to evaluate our ongoing operations and for internal planning and forecasting purposes. We believe these non-GAAP financial measures may be helpful to investors because they provide consistency and comparability with past financial performance.Non-GAAP financial measures have limitations in their usefulness to investors and should not be considered in isolation or as substitutes for financial information presented under GAAP. Non-GAAP financial measures have no standardized meaning prescribed by GAAP and are not prepared under any comprehensive set of accounting rules or principles. In addition, other companies, including companies in our industry, may calculate similarly titled non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as tools for comparison. As a result, our non-GAAP financial measures are presented for supplemental informational purposes only.We exclude the following items from one or more of our non-GAAP financial measures:â€¢Stock-based compensation expense. We exclude stock-based compensation, which is a non-cash expense, from certain of our non-GAAP financial measures because we believe that excluding this expense provides meaningful supplemental information regarding operational performance. In particular, stock-based compensation expense is not comparable across companies given the variety of valuation methodologies and assumptions.â€¢Employer payroll taxes on employee stock transactions. We exclude the amount of employer payroll taxes on equity awards from certain of our non-GAAP financial measures because they are dependent on our stock price at the time of vesting or exercise and other factors that are beyond our control and do not believe these expenses have a direct correlation to the operation of the business.â€¢Amortization of acquired intangibles. We exclude amortization of acquired intangibles, which is a non-cash expense, from certain of our non-GAAP financial measures. Our expenses for amortization of acquired intangibles are inconsistent in amount and frequency because they are significantly affected by the timing, size of acquisitions, and the allocation of purchase price. We exclude these amortization expenses because we do not believe these expenses have a direct correlation to the operating performance of our business.â€¢Income tax effect and adjustments. We exclude the income tax effect of the above adjustments and income tax effect associated with acquisitions from our non-GAAP financial measures. We exclude these costs because we do not believe these expenses have a direct correlation to the operating performance of our business.31Non-GAAP Income From Operations and Non-GAAP Net IncomeWe define non-GAAP income from operations as GAAP loss from operations, excluding stock-based compensation expense, employer payroll taxes on employee stock transactions, and amortization of acquired intangibles.We define non-GAAP net income as GAAP net loss, excluding stock-based compensation expense, employer payroll taxes on employee stock transactions, and amortization of acquired intangibles, net of their related tax effects.The following tables present a reconciliation of our GAAP loss from operations to our non-GAAP income from operations and our GAAP net loss to our non-GAAP net income for each of the periods presented (in thousands):Non-GAAP Income from OperationsThree Months Ended September 30,Nine Months Ended September 30,2024202320242023Loss from operations$(38,864)$(38,735)$(114,818)$(130,131)Non-GAAP adjustments:Stock-based compensation expense58,709Â 55,125Â 166,290Â 160,067Â Employer payroll taxes on employee stock transactions523Â 1,008Â 2,789Â 2,766Â Amortization of acquired intangibles3,592Â â€”Â 4,568Â 303Â Non-GAAP income from operations$23,960Â $17,398Â $58,829Â $33,005Â Non-GAAP Net IncomeThree Months Ended September 30,Nine Months Ended September 30,2024202320242023Net loss$(29,959)$(31,033)$(73,468)$(109,355)Non-GAAP adjustments:Stock-based compensation expense58,709Â 55,125Â 166,290Â 160,067Â Employer payroll taxes on employee stock transactions523Â 1,008Â 2,789Â 2,766Â Amortization of acquired intangibles3,592Â â€”Â 4,568Â 303Â Income tax adjustments708Â 479Â (12,672)1,617Â Non-GAAP net income$33,573Â $25,579Â $87,507Â $55,398Â Free Cash FlowWe define free cash flow as net cash provided by operating activities, less purchases of property and equipment and capitalized internal-use software costs. We believe that free cash flow is a useful indicator of liquidity as it measures our ability to generate cash from our core operations after purchases of property and equipment. Free cash flow is a measure to determine, among other things, cash available for strategic initiatives, including further investments in our business and potential acquisitions of businesses.32The following table presents a reconciliation of free cash flow to net cash provided by operating activities, the most directly comparable measure calculated in accordance with GAAP for each of the periods presented (in thousands): Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Net cash provided by operating activities$42,329Â $23,913Â $119,284Â $55,312Â Less:Purchases of property and equipment(1,056)(278)(4,110)(990)Capitalized internal-use software(1,168)(1,564)(3,574)(5,075)Free cash flow$40,105Â $22,071Â $111,600Â $49,247Â Net cash provided by (used in) investing activities$50,150Â $102,144Â $(170,345)$146,280Â Net cash used in financing activities$(11,640)$(24,029)$(45,958)$(47,409)Components of Our Results of OperationsRevenueSubstantially all of our revenue is derived from subscriptions, which is comprised of fees paid by customers for accessing our cloud-based software products during the term of the subscription. Subscription revenue is recognized ratably over the contract term beginning on the commencement date of each subscription, which is the date that the cloud-based software is made available to customers. The Company also sells software licenses with associated maintenance and professional services based on product offerings introduced upon the acquisition of Device42 in the quarter ended June 30, 2024. Software license revenue is recognized upon making the software available to the customer and maintenance revenue is recognized as support and updates are provided, which is generally ratably over the contract term.Professional services revenue comprises less than 5% of total revenue and includes fees charged for product configuration, data migration, systems integration, and training. Professional services revenue is recognized as services are performed.We generally enter into subscription and software license agreements with our customers on monthly, annual, or multi-year terms and invoice customers in advance in either monthly or annual installments. Our payment terms generally require the customers to pay the invoiced amount in advance or within 30 days from the invoice date. Our maintenance and professional services are generally billed in advance along with the related subscription and software license arrangements.Cost of RevenueCost of revenue consists primarily of personnel-related expenses (including salaries, related benefits, and stock-based compensation expense) for employees associated with our cloud-based infrastructure, payment gateway fees, voice, product support, and professional services organizations, as well as costs for hosting capabilities. Cost of revenue also includes third-party license fees, amortization of acquired technology intangibles, amortization of capitalized internal-use software, and allocation of general overhead costs such as facilities and information technology.We expect our cost of revenue to continue to increase in dollar amount as we invest additional resources in our cloud-based infrastructure and customer support and professional services organizations. However, our gross profit and gross margin may fluctuate from period to period due to the timing and extent of our investments in third-party hosting capacity, expansion of our cloud-based infrastructure, customer support, and professional services organizations, as well as the amortization of costs associated with capitalized internal-use software.33Overhead AllocationWe allocate shared costs, such as facilities costs (including rent, utilities, and depreciation on capital expenditures related to facilities shared by multiple departments), information technology costs, and certain administrative personnel costs to all departments based on headcount and location. Allocated shared costs are reflected in each of the expense categories described below, in addition to cost of revenue as described above.Operating ExpensesResearch and Development. Research and development expense consists primarily of personnel-related costs, including salaries, related benefits, and stock-based compensation expense for engineering and product development employees and certain executives, software license fees, rental of office premises, third-party product development services and consulting expenses, and depreciation expense for equipment used in research and development activities. We capitalize a portion of our research and development expenses that meet the criteria for capitalization of internal-use software. All other research and development costs are expensed as incurred.We believe that continued investment in our products is important for our growth, and as such, we expect that our research and development expenses will continue to increase in dollar amount for the foreseeable future, but such expenses as a percentage of revenue may fluctuate from period to period depending upon the timing and amount of these expenses.Sales and Marketing. Sales and marketing expense consists primarily of personnel-related costs, including salaries, related benefits, and stock-based compensation expense for our sales personnel and certain executives, sales commissions for our sales force and reseller commissions for our channel sales partners, as well as costs associated with marketing activities, travel and entertainment costs, software license fees, and rental of office premises. Sales commissions that are considered incremental costs incurred to obtain contracts with customers are deferred and amortized over the expected benefit period of three years. Marketing activities include online lead generation, advertising, and promotional events.We expect to continue to make significant investments as we expand our customer acquisition, retention efforts and marketing events and associated business travel. As a result, we expect that our sales and marketing expenses will continue to increase in dollar amount for the foreseeable future, however, we expect it to decline as a percentage of revenue over the longer term. This percentage may fluctuate from period to period depending upon the timing and amount of these expenses.General and Administrative. General and administrative expense consists primarily of personnel-related costs, including salaries, related benefits, and stock-based compensation expense for certain executives and other general and administrative personnel, third-party professional services fees, including consulting, legal, audit, and accounting services, travel and entertainment costs, accounting, legal, human resources, and recruiting personnel, costs of director and officer insurance, costs associated with acquisitions of businesses, software license fees, and rental of office premises.As a publicly traded company, we expect to increase personnel-related and professional service expenses associated with ongoing compliance and reporting obligations and costs to broaden our IT related infrastructure. Our general and administrative expenses are expected to continue to increase in dollar amount for the foreseeable future, however, we expect it to decline as a percentage of revenue over the longer term. This percentage may fluctuate from period to period depending upon the timing and amount of our general and administrative expenses.Interest and Other Income (Expense), NetInterest and other income (expense), net primarily consists of interest income from our investment portfolios, amortization of premium or discount on marketable securities, and foreign currency gains and losses.34Provision for (Benefit from) Income TaxesProvision for (benefit from) income taxes consists primarily of income taxes related to U.S. states and foreign jurisdictions in which we conduct business. We maintain a full valuation allowance on our U.S. federal and state net deferred tax assets as we have concluded that it is not more likely than not that the deferred tax assets will be realized. Provision for (benefit from) income taxes could also include changes in valuation allowance. Our effective tax rate is affected by tax rates in foreign jurisdictions and the relative amounts of income we earn in those jurisdictions, as well as non-deductible expenses, such as stock-based compensation, and changes in our valuation allowance.Results of OperationsThe following table sets forth our consolidated statements of operations data for the periods presented (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Revenue$186,575Â $153,550Â $525,849Â $436,321Â Cost of revenue(1)29,806Â 26,263Â 83,871Â 76,360Â Gross profit156,769Â 127,287Â 441,978Â 359,961Â Operating expenses:Research and development(1)47,885Â 34,885Â 123,562Â 101,922Â Sales and marketing(1)101,253Â 90,673Â 300,143Â 265,458Â General and administrative(1)46,495Â 40,464Â 133,091Â 122,712Â Total operating expenses195,633Â 166,022Â 556,796Â 490,092Â Loss from operations(38,864)(38,735)(114,818)(130,131)Interest and other income, net13,929Â 10,993Â 39,971Â 31,688Â Loss before income taxes(24,935)(27,742)(74,847)(98,443)Provision for (benefit from) income taxes5,024Â 3,291Â (1,379)10,912Â Net loss$(29,959)$(31,033)$(73,468)$(109,355)

(1)Includes stock-based compensation expense as follows:Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Cost of revenue$1,830Â $1,710Â $5,033Â $5,137Â Research and development(1)13,454Â 9,623Â 32,475Â 28,662Â Sales and marketing15,303Â 18,757Â 50,980Â 51,786Â General and administrative(2)28,122Â 25,035Â 77,802Â 74,482Â Total stock-based compensation expense$58,709Â $55,125Â $166,290Â $160,067Â (1) Â Â Â Â Stock-based compensation expense recorded to research and development in the consolidated statements of operations excludes amounts that were capitalized for internal-use software.(2)Â Â Â Â General and administrative expense includes stock-based compensation associated with RSUs and PRSUs granted to our Executive Chairman of $12.1 million and $14.1 million for the three months ended SeptemberÂ 30, 2024 and 2023, respectively, and $38.3 million and $41.8 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively.35The following table sets forth our condensed consolidated statements of operations data for the periods presented, as a

percentage of revenue:Three Months Ended September 30,Nine Months Ended September 30,20242023Revenue100Â %100Â %100Â %100Â %Cost of revenue16Â 17Â 16Â 18Â Gross profit84Â 83Â 84Â 82Â Operating expense:Research and development26Â 23Â 23Â 23Â Sales and marketing54Â 59Â 57Â 61Â General administrative25Â 26Â 25Â 28Â Total operating expenses105Â 108Â 105Â 112Â Loss from operations(21)(25)(21)(30)Interest and other income, net7Â 7Â 8Â 7Â Loss before income taxes(14)(18)(13)(23)Provision for (benefit from) income taxes3Â 2Â â€”Â 2Â Net loss(17)%(20)%(13)%(25)%Comparison of the Three Months Ended SeptemberÂ 30, 2024 and 2023RevenueThree Months Ended September 30,Change20242023$%(dollars in thousands)Subscription services, software licenses and maintenance$184,409Â $150,033Â $34,376Â 23Â %Professional services2,166Â 3,517Â (1,351)(38)%Total revenue$186,575Â $153,550Â $33,025Â 22Â %Revenue increased by $33.0 million, or 22%, for the three months ended SeptemberÂ 30, 2024 compared to the three months ended SeptemberÂ 30, 2023. Of the total increase in revenue, approximately $9.7 million was attributable to revenue from existing customers as of SeptemberÂ 30, 2023, net of contraction and churn, and approximately $23.3 million was attributable to revenue from new customers acquired during the twelve months ended SeptemberÂ 30, 2024, net of contraction and churn, as well as all revenue from Device42 during the quarter. Our net dollar retention rate of 107% as of SeptemberÂ 30, 2024 reflects the expansion within existing customers and the sale of additional products to these customers. Our net dollar retention rate decreased from 108% as of SeptemberÂ 30, 2023 primarily due to lower expansion within existing customers driven by macroeconomic pressures, offset by a favorable foreign currency impact, the addition of Device42 and a slight improvement in our overall churn rate. The majority of our revenue continues to be generated from subscription services. Cost of Revenue and Gross MarginThree Months Ended September 30,Change20242023$%(dollars in thousands)Cost of revenue$29,806Â $26,263Â $3,543Â 13Â %Gross Margin84Â %83Â %36Cost of revenue increased by $3.5 million, or 13%, for the three months ended SeptemberÂ 30, 2024 compared to the three months ended SeptemberÂ 30, 2023. This was primarily due to increases of $1.4 million in amortization of acquired developed technologies and internally capitalized software, $0.9 million in personnel-related costs, $0.8 million in third-party hosting costs and $0.5 million in professional and consulting expenses. Our gross margin increased to 84% for the three months ended SeptemberÂ 30, 2024 from 83% in the same period of the prior year, as we increased our revenue and continue to realize benefits from economies of scale primarily related to our third-party hosting costs.Operating ExpensesThree Months Ended September 30,Change20242023$%(dollars in thousands)Research and development$47,885Â $34,885Â $13,000Â 37Â %Sales and marketing101,253Â 90,673Â 10,580Â 12Â %General and administrative46,495Â 40,464Â 6,031Â 15Â %Total operating expenses$195,633Â $166,022Â $29,611Â 18Â %The $29.6 million, or 18%, increase in our operating expenses for the three months ended SeptemberÂ 30, 2024 compared to the three months ended SeptemberÂ 30, 2023, was primarily driven by increases in personnel-related costs due to annual compensation adjustments, stock-based compensation expense, amortization of developed technologies, advertisement, marketing and branding costs, and professional services fees.Research and DevelopmentResearch and development expense increased by $13.0 million, or 37%, for the three months ended SeptemberÂ 30, 2024 compared to the three months ended SeptemberÂ 30, 2023, primarily driven by an increase of $7.1 million in personnel-related costs, $3.8 million in stock-based compensation expense, $0.7 million in professional services and subscription costs, and $0.5 million in web-hosting charges.Sales and MarketingSales and marketing expense increased by $10.6 million, or 12%, for the three months ended SeptemberÂ 30, 2024 compared to the three months ended SeptemberÂ 30, 2023. This was primarily driven by increases of $8.5 million in personnel-related costs, $2.3 million in amortization of acquired intangible assets, $1.2 million in advertisement, marketing and branding costs, $0.6 million in reseller commissions, and $0.5 million in travel expenses, partially offset by a decrease of $3.5 million in stock-based compensation expense.General and AdministrativeGeneral and administrative expense increased by $6.0 million, or 15%, for the three months ended SeptemberÂ 30, 2024 compared to the three months ended SeptemberÂ 30, 2023. This was primarily driven by increases of $3.1 million in stock-based compensation expense, $2.5 million in personnel-related costs and $0.6 million in professional services fees, partially offset by decrease of $0.5 million in directors and officers' insurance. Interest and Other Income (Expense), NetThree Months Ended September 30,Change20242023$%(dollars in thousands)Interest income$12,389Â $12,245Â $144Â 1Â %Other income (expense), net1,540Â (1,252)2,792Â *Interest and other income, net$13,929Â $10,993Â $2,936Â 27Â %*not meaningful37Other income (expense), net changed by $2.8 million for the three months ended SeptemberÂ 30, 2024 compared to the three months ended SeptemberÂ 30, 2023, primarily due to a favorable impact from changes in foreign exchange rates in British Pound and euro against the U.S. dollar. Provision for Income TaxesThree Months Ended September 30,Change20242023$%(dollars in thousands)Provision for income taxes$5,024Â $3,291Â $1,733Â 53Â %We are subject to federal and state income taxes in the United States and taxes in foreign jurisdictions.Â For the three months ended SeptemberÂ 30, 2024 and 2023, we recorded a provision for income taxes of $5.0 million and $3.3 million on loss before taxes of $24.9 million and $27.7 million, respectively. The increase in provision for income taxes during the three months ended SeptemberÂ 30, 2024, was primarily due to an increase in profit before tax in certain foreign jurisdictions. Comparison of the Nine Months Ended SeptemberÂ 30, 2024 and 2023RevenueNine Months Ended September 30,Change20242023$%(dollars in thousands)Subscription services, software licenses and maintenance$518,582Â $425,755Â $92,827Â 22Â %Professional services7,267Â 10,566Â (3,299)(31)%Total revenue$525,849Â $436,321Â $89,528Â 21Â %Revenue increased by $89.5Â million, or 21%, for the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023. Of the total increase in revenue, approximately $46.2 million was attributable to revenue from existing customers as of SeptemberÂ 30, 2023, net of contraction and churn, and approximately $43.3 million was attributable to revenue from new customers acquired during the twelve months ended SeptemberÂ 30, 2024, net of contraction and churn, as well as all revenue from Device42 since the date of the acquisition. Our net dollar retention rate of 107% as of SeptemberÂ 30, 2024 reflects the expansion within existing customers and the sale of additional products to these customers. The substantial majority of our revenue continues to be generated from subscription services. Cost of Revenue and Gross MarginNine Months Ended September 30,Change20242023$%(dollars in thousands)Cost of revenue$83,871Â $76,360Â $7,511Â 10Â %Gross Margin84Â %82Â %Cost of revenue increased by $7.5 million, or 10%, for the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023. This was primarily due to increases of $2.0 million in amortization of developed technologies and internally capitalized software, $1.9 million in third-party hosting costs, $1.4 million in software license fees and $1.0 million in professional service fees. Our gross margin increased to 84% for the nine months ended SeptemberÂ 30, 2024 from 82% in the same period of the prior year, as we increased our revenue and realized benefits from economies of scale primarily related to our third-party hosting costs.38Operating ExpensesNine Months Ended September 30,Change20242023$%(dollars in thousands)Research and development$123,562Â $101,922Â $21,640Â 21Â %Sales and marketing300,143Â 265,458Â 34,685Â 13Â %General and administrative133,091Â 122,712Â 10,379Â 8Â %Total operating expenses$556,796Â $490,092Â $66,704Â 14Â %The $66.7 million, or 14%, increase in our operating expenses in the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023, was primarily driven by increases in personnel-related costs due to annual compensation adjustments, net of certain changes in employee incentives, changes in stock-based compensation expense, advertising, marketing and branding expenses and professional fees. Research and DevelopmentResearch and development expense increased by $21.6 million, or 21%, for the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023. This was primarily driven by increases of $12.1 million in personnel-related costs, $3.8 million in stock-based compensation expense, $1.5 million lower capitalization for internally developed software, $0.9 million in professional services fees, $0.8 million in software license fees, $0.7 million in web hosting costs, $0.7 million in travel expenses and $0.6 million in rent expenses.Sales and MarketingSales and marketing expense increased by $34.7 million, or 13%, for the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023. This was primarily driven by increases of $15.7 million in personnel-related costs, $6.5 million in advertisement, marketing and branding costs, $3.1 million in reseller commissions, $3.0 million in travel expenses, $2.8 million in amortization of acquired intangible assets, $2.0 million in professional services fees, $0.9 million in subscription costs and $0.6 million in rent expenses, partially offset by $0.8 million in stock-based compensation expense.General and AdministrativeGeneral and administrative expense increased by $10.4 million, or 8%, for the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023. This was primarily driven by increases of $4.9 million in personnel-related costs, $3.3 million in stock-based compensation expense, $2.9 million in professional services fees, comprised primarily of legal, accounting and consulting fees and $0.5 million in software license fees, partially offset by decreases of $1.6 million in directors and officers' insurance and $1.0 million in tax-related costs.Interest and Other Income (Expense), NetNine Months Ended September 30,Change20242023$%(dollars in thousands)Interest income$40,071Â $32,767Â $7,304Â 22Â %Other income (expense), net(100)(1,079)979Â (91)%Interest and other income, net$39,971Â $31,688Â $8,283Â 26Â %Interest income increased by $7.3 million for the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023, primarily due to an increase in interest rates and increased interest income earned on larger balances maintained in our marketable securities portfolios.39Other income (expense), net changed by $1.0 million for the nine months ended SeptemberÂ 30, 2024 compared to the nine months ended SeptemberÂ 30, 2023, primarily due to a favorable impact from changes in foreign exchange in British Pound against the U.S. dollar.Provision for (Benefit from) Income TaxesNine Months Ended September 30,Change20242023$%(dollars in thousands)Provision for (benefit from) income taxes$(1,379)$10,912Â $(12,291)**not meaningfulWe are subject to federal and state income taxes in the United States and taxes in foreign jurisdictions.Â The benefit from income taxes was $1.4 million and the income tax expense was $10.9 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively.Â The net increase in tax benefit of $12.3 million was primarily related to a tax benefit of $14.3 million from the Device42 acquisition in the current year, partially offset by higher tax expenses due to higher foreign profits before tax.The increase in tax benefit of $14.3 million in this period is primarily due to the net deferred tax liability generated from the acquisition of Device42, which provided sufficient taxable income to release valuation allowance.Liquidity and Capital ResourcesAs of SeptemberÂ 30, 2024, we had cash and cash equivalents of $391.1 million and marketable securities of $663.9 million. Our marketable securities consist primarily of U.S. treasury securities, U.S. government agency securities, corporate debt securities, and certificates of deposit. Since inception, we have funded our operations primarily with financing through the issuance of redeemable convertible preferred and common stock to investors and through our IPO in September 2021. As of SeptemberÂ 30, 2024, we had an accumulated deficit of $3.7 billion. Our operating activities resulted in cash inflows of $119.3 million for the nine months ended SeptemberÂ 30, 2024. In November 2024, we committed to a restructuring plan that is expected to incur charges in the fourth quarter of 2024, consisting primarily of cash expenditures for separation-related payments, employee benefits and related costs. See Note 14â€”Subsequent Events.Our other material cash requirements are related to the settlement of future contractual obligations associated with operating leases and other service subscription agreements (as described in Contractual Obligations and Commitments below). We believe our existing cash, cash equivalents and marketable securities, will be sufficient to meet our working capital and capital expenditure needs for at least the next 12 months. We believe we will meet longer-term expected future cash requirements and obligations through a combination of our existing cash and cash equivalents balances, cash flow from operations, and issuances of equity securities or debt offerings. Our future capital requirements will depend on many factors, including the rate of our revenue growth, the timing and extent of spending on research and development efforts, the expansion of sales and marketing activities, the introduction of new and enhanced product offerings, and other business initiatives and the continuing market adoption of our products. We may in the future enter into arrangements to acquire or invest in complementary businesses, services, and technologies, including intellectual property rights. We may be required to seek additional equity or debt financing in connection with such activities. If we raise additional funds through the incurrence of indebtedness, such indebtedness may have rights that are senior to holders of our equity securities and could contain covenants that restrict our operational flexibility.Â Any additional equity or convertible debt financing may be dilutive to stockholders. In the event that additional financing is required from outside sources, we may not be able to raise such financing on terms acceptable to us or at all. 40The following table summarizes our cash flows for the periods presented (in thousands):Nine Months Ended September 30,20242023Net cash provided by operating activities$119,284Â $55,312Â Net cash provided by (used in) investing activities(170,345)146,280Â Net cash used in financing activities(45,958)(47,409)Cash Flows from Operating ActivitiesNet cash provided by operating activities of $119.3 million for the nine months ended SeptemberÂ 30, 2024 reflects our net loss of $73.5 million, adjusted for non-cash items such as stock-based compensation of $166.3 million, amortization of deferred contract acquisition costs of $20.7 million, depreciation and amortization of $13.1 million, and non-cash lease expense of $6.6 million; offset by 13.8 million from changes in deferred income taxes and $13.0 million from discount amortization of marketable securities. Additionally, net cash inflows from changes in operating assets and liabilities were $12.6 million. The net cash inflows from changes in operating assets and liabilities were due to a decrease of $6.6 million in accounts receivable and increases in operating liabilities of $27.0 million in deferred revenue, $10.2 million in accrued and other liabilities and $3.1 million in accounts payable; offset by increases in operating assets of $24.7 million in deferred contract acquisition costs and $7.7 million in prepaid expenses and other assets; and a decrease of $1.8 million in operating lease liabilities.Net cash provided by operating activities of $55.3 million for the nine months ended SeptemberÂ 30, 2023 reflects our net loss of $109.4 million, adjusted for non-cash items such as stock-based compensation of $160.1 million, amortization of deferred contract acquisition costs of $17.6 million, depreciation and amortization of $9.1 million and non-cash lease expense of $5.7 million; offset by $12.1 million from discount amortization of marketable securities and net cash outflows of $15.9 million from changes in operating assets and liabilities. The net cash outflows from changes in operating assets and liabilities were due to increases in operating assets of $19.1 million in deferred contract acquisition costs, $11.8 million in prepaid expenses and other assets, $10.0 million in accounts receivable; and a decrease in operating liabilities of $9.1 million in lease liabilities, $3.2 million in accrued and other liabilities, and $3.2 million in accounts payable; offset by an increase in operating liabilities of $40.5 million in deferred revenue.Cash Flows from Investing ActivitiesNet cash used in investing activities of $170.3 million for the nine months ended SeptemberÂ 30, 2024 consisted of $213.9 million cash paid for the business combination, net of cash acquired, $4.1 million in purchases of property and equipment, $3.6 million in capitalized internal-use software, offset by $51.2 million in maturities and sales of marketable securities, net of purchases.Net cash provided by investing activities of $146.3 million for the nine months ended SeptemberÂ 30, 2023 consisted of $152.3 million in proceeds from maturities and sales, net of purchases of marketable securities; offset by $5.1 million in capitalized internal-use software and $1.0 million in purchases of property and equipment.Cash Flows from Financing ActivitiesNet cash used in financing activities of $46.0 million for the nine months ended SeptemberÂ 30, 2024 consisted of $49.6 million in payment of withholding taxes on net share settlement of equity awards; offset by $3.6 million of proceeds from the issuance of common stock under our employee stock purchase plan, net of taxes withheld. Net cash used in financing activities of $47.4 million for the nine months ended SeptemberÂ 30, 2023 consisted of $51.8 million in payment of withholding taxes on net share settlement of equity awards; offset by $4.3 million of proceeds from the issuance of common stock under our employee stock purchase plan, net of taxes withheld. 41Remaining Performance Obligations on Customer ContractsWe generally enter into subscription and software license agreements with our customers on monthly, annual, or multi-year terms and invoice customers in advance in either monthly or annual installments. A small portion of our annual contracts may have billing terms that are different from their subscription terms and most of our multi-year contracts are invoiced annually. As of SeptemberÂ 30, 2024, remaining performance obligations totaled $488.9 million, which comprised $299.4 million of deferred revenue and $189.5 million of unbilled amounts.We expect that the value of the remaining performance obligations will change from one period to another for several reasons, including new contracts, timing of renewals, cancellations, contract modifications and foreign currency fluctuations. We believe that fluctuations in remaining performance obligations are not necessarily a reliable indicator of future revenue and we do not utilize it as a key management metric internally.Contractual Obligations and Commitments Our principal commitments consist of operating lease obligations for office space and contractual obligations under third-party cloud infrastructure agreements and service subscription agreements. As of SeptemberÂ 30, 2024, our estimated future contractual obligations totaled $323.4 million, of which $31.2 million and $292.2 million were operating lease commitments and other contractual obligations, respectively. See Note 8â€”Leases and Note 9â€”Commitments and Contingencies in the condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more information. Indemnification AgreementsIn the ordinary course of business, we enter into agreements of varying scope and terms pursuant to which we agree to indemnify customers, vendors, lessors, business partners, and other parties with respect to certain matters, including, but not limited to, losses arising out of the breach of such agreements, services to be provided by us, or from data breaches or intellectual property infringement claims made by

third parties. In addition, we have entered into indemnification agreements with our directors and certain officers and employees that will require us, among other things, to indemnify them against certain liabilities that may arise by reason of their status or service as directors, officers, or employees. No demands have been made upon us to provide indemnification under such agreements and there are no claims that we are aware of that could have a material effect on our condensed consolidated balance sheets, condensed consolidated statements of operations and comprehensive loss, or condensed consolidated statements of cash flows.Critical Accounting Policies and EstimatesOur condensed consolidated financial statements are prepared in accordance with GAAP. The preparation of these condensed consolidated financial statements requires our management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, costs and expenses, and related disclosures. We base our estimates, assumptions and judgments on historical experience and on various other factors that we believe to be reasonable under the circumstances. Different assumptions and judgments would change the estimates used in the preparation of our condensed consolidated financial statements, which, in turn, could change the results from those reported. We evaluate our estimates, assumptions, and judgments on an ongoing basis. There have been no changes to our critical accounting policies and estimates during the three and nine months ended SeptemberÂ 30, 2024 as compared to those disclosed in our "Management's Discussion and Analysis of Financial Condition and Results of Operations" set forth in our Annual Report on Form 10-K filed with the SEC on February 16, 2024, except for the addition of the following revenue recognition policy for the business acquired in June 2024: Software license revenue are generally sold as bundled arrangements that include the rights to a software license and maintenance. For these contracts, the transaction price is allocated to the separate performance obligations on the basis of relative standalone selling price. Software license revenue consists of term licenses and is recognized upfront, upon making the software available to the customer. The associated software maintenance revenue is 42generally recognized ratably over the contract term as support and updates are provided to the customers over the term of the arrangement. Recent Accounting PronouncementsSee Note 1â€”Business, Basis of Presentation and Summary of Significant Accounting Policies to our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for more information.ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKWe are exposed to certain market risks in the ordinary course of our business. Market risk represents the risk of loss that may impact our financial position due to adverse changes in financial market prices and rates. Our market risk exposure is primarily a result of fluctuations in foreign currency exchange rates and interest rates.Foreign Currency Exchange RiskThe functional currency of our foreign subsidiaries is the U.S. dollar. The majority of our sales are derived in U.S. dollars. Our operating expenses incurred by our foreign subsidiaries are denominated in their respective local currencies, and remeasured at the exchange rates in effect on the transaction date. Additionally, fluctuations in foreign exchange rates may result in the recognition of transaction gains and losses in our condensed consolidated statements of operations. Our condensed consolidated results of operations and cash flows are, therefore, subject to foreign exchange rate fluctuations, particularly changes in the Indian Rupee, British Pound and euro, and may be adversely affected in the future due to changes in foreign exchange rates. Based on a sensitivity analysis we have performed as of SeptemberÂ 30, 2024, an adverse 10% foreign currency exchange rate change applied to total monetary assets and liabilities denominated in currencies other than the U.S. dollar would not have a material effect on our financial statements.To reduce the risk that our earnings and cash flows will be adversely affected by changes in exchange rates, we entered into foreign exchange forward contracts to hedge a portion of our forecasted foreign currency expenses denominated in Indian Rupee. Gains or losses on these contracts are generally recognized in income at the time the related transactions being hedged are recognized. As of SeptemberÂ 30, 2024, the total notional amount of outstanding designated foreign currency forward contracts was $62.1 million. The fair value of derivative assets and liabilities as of SeptemberÂ 30, 2024, and all related unrealized and realized gains and losses during the three and nine months ended SeptemberÂ 30, 2024 and 2023 were not material.We do not use foreign exchange contracts for speculative trading purposes and we may enter into other hedging transactions in the future if our exposure to foreign currency becomes more significant. We monitor our exposures in other currencies and assess the need to utilize financial instruments to hedge currency exposures on an ongoing basis.Interest Rate RiskOur cash, cash equivalents, and marketable securities primarily consist of deposits held at financial institutions, highly liquid money market funds, and investments in U.S. treasury securities, U.S. government agency securities, and corporate bonds. We had cash and cash equivalents of $391.1 million and marketable securities of $663.9 million as of SeptemberÂ 30, 2024. We do not enter into investments for trading or speculative purposes. The carrying amount of our cash equivalents reasonably approximate fair value, due to the maturities of three months or less of these instruments. Our investments are subject to market risk due to changes in interest rates, which may affect our interest income and the fair value of our investments. Fixed rate securities may have their market value adversely affected due to a rise in interest rates. Due in part to these factors, our future investment income may fall short of our expectations due to changes in interest rates or we may suffer losses in principal if we are forced to sell securities that decline in market value due to changes in interest rates. However, because we classify our marketable securities as â€œavailable for sale,â€ no gains or losses are recognized due to changes in interest rates unless such securities are sold prior to maturity or declines in fair value are determined to be other-than-temporary.43Based on an interest rate sensitivity analysis we have performed as of SeptemberÂ 30, 2024, a hypothetical 100 basis points favorable or adverse movement in interest rates would not have a material effect in the combined market value of our cash, cash equivalents and marketable securities. ITEM 4. CONTROLS AND PROCEDURESEvaluation of Disclosure Controls and ProceduresBased on our managementâ€™s evaluation (with the participation of our principal executive officer and principal financial officer), as of the end of the period covered by this report, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.Consistent with SEC guidance that an assessment of a recently acquired business may be omitted from managementâ€™s evaluation of disclosure controls and procedures in the year of acquisition, our management excluded from such evaluation an assessment of the effectiveness of our internal control over financial reporting related to Device42. Device42, which we acquired on June 6, 2024, represented less than 2% of our consolidated total assets as of SeptemberÂ 30, 2024 and less than 3% of our consolidated revenues for the nine months ended SeptemberÂ 30, 2024.Changes in Internal Control over Financial ReportingThere were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rules 13a-15(d) and 15d-15(d) of the Exchange Act during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.The Company is in the process of reviewing the internal control structure of Device42 and, if necessary, will make appropriate changes as it continues to integrate Device42 into the Companyâ€™s overall internal control over financial reporting process. Inherent Limitations on Effectiveness of ControlsIt should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system will be met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events.44PART IIâ€“OTHER INFORMATIONITEM 1. LEGAL PROCEEDINGSThe information required to be set forth under this Item 1 is incorporated by reference to Note 9. Commitments and Contingencies â€” Litigation and Loss Contingencies in the notes to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q.ITEM 1A. RISK FACTORSYou should carefully consider the risks and uncertainties described under the section â€œRisk Factorsâ€ in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 filed with the SEC on February 16, 2024 as well as the other information in this Quarterly Report on Form 10-Q, including our unaudited condensed consolidated financial statements and â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€ before making an investment decision. These identified risks and uncertainties may have a material adverse effect on our business, financial condition, results of operations, and growth prospects. In such an event, the market price of our Class A common stock could decline, and you may lose all or part of your investment. Additional risks and uncertainties not presently known to us or that we currently believe are not material may also become important factors that affect our business. There have been no material changes from the risks and uncertainties previously disclosed under the â€œRisk Factorsâ€ section in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023.ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDSUnregistered Sales of Equity SecuritiesNone.Use of ProceedsNone.Issuer Purchases of Equity SecuritiesOn November 5, 2024, our board of directors approved a stock repurchase program for the repurchase of up to $400 million of our outstanding Class A common stock. Under the repurchase program, we may repurchase shares of our outstanding Class A common stock from time to time in the open market, through privately negotiated transactions and/or other means in compliance with the Exchange Act and the rules and regulations thereunder. The timing, manner, price, and amount of any repurchases will be determined by the Company at its discretion, and will depend on a variety of factors, including business, economic and market conditions, prevailing stock prices, corporate and regulatory requirements, and other considerations. The repurchase program may be suspended or discontinued at any time.ITEM 3. DEFAULTS UPON SENIOR SECURITIESNot applicable.ITEM 4. MINE SAFETY DISCLOSURESNot applicable.45ITEM 5. OTHER INFORMATIONRule 10b5-1 Trading PlansDuring the three months ended SeptemberÂ 30, 2024, our officers (as defined in Rule 16a-1(f) under the Exchange Act) and directors adopted or terminated the contracts, instructions or written plans for the purchase or sale of the Company's securities, each of which is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act, as set forth in the table below.NameTitleActionAdoption DateExpiration DateTotal number of shares of Class A common stock to be soldSameer GandhiDirectorAdoption(1)(2)September 13, 2024November 28, 2025Up to 150,000 sharesRathna Girish MathruboothamExecutive Chairman and Chairman of the Board of DirectorsAdoption(2)September 18, 2024October 31, 2025Up to 2,500,000 shares(3)Barry PadgettDirectorAdoptionSeptember 17, 2024September 4, 2025Up to 16,933 sharesMika YamamotoChief Customer and Marketing OfficerAdoptionSeptember 17, 2024December 31, 2025Up to 140,241 shares(4)(1) This 10b5-1 trading arrangement was adopted by The Potomac Trust, dated 9/21/2001, of which Mr. Gandhi is a co-trustee.(2) Plan adopted in accordance with Rule 10b5-1(c)(1)(ii)(D)(2)(3) The actual number of shares that will be sold under the Rule 10b5-1 trading plan will be reduced by the number of shares sold in accordance with an existing plan after August 21, 2024, but prior to its expiration on December 15, 2024.(4) The shares that may be sold under the Rule 10b5-1 trading plan include (i) up to 6,399 shares of our Class A Common Stock currently owned by Ms. Yamamoto and (ii) up to 133,842 shares of our Class A Common Stock that are subject to restricted stock unit awards previously granted to Ms. Yamamoto that may vest and be released to Ms. Yamamoto on or prior to December 31, 2025 upon the satisfaction of the applicable service-based vesting conditions. The actual number of shares that will be released to Ms. Yamamoto pursuant to the restricted stock unit awards and sold under the Rule 10b5-1 trading arrangement will be net of the number of shares withheld to satisfy tax withholding obligations arising from the vesting of such shares and is not yet determinable. The actual number of shares that will be subject to the Rule 10b5-1 trading plan is not yet determinable.46ITEM 6. EXHIBITSThe documents listed in the Exhibit Index of this Quarterly Report on Form 10-Q are incorporated by reference or are filed with this Quarterly Report on Form 10-Q, in each case as indicated therein (numbered in accordance with Item 601 of Regulation S-K).ExhibitNumberExhibit DescriptionFormFile No.ExhibitFiling DateFiled Herewith3.1Amended and Restated Certificate of Incorporation.8-K001-408063.1September 24, 20213.2Amended and Restated Bylaws.S-1/A333-2591183.4September 13, 202131.1Certification of Chief Executive Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.X31.2Certification of Chief Financial Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.X32.1#Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.X32.2#Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.X101.INSInline XBRL Instance Document - the instance document does not appear in the Interactive Data File as its XBRL tags are embedded within the Inline XBRL documentX101.SCHInline XBRL Taxonomy Extension Schema With Embedded Linkbase DocumentsX101.CALXBRL Taxonomy Extension Calculation Linkbase DocumentX101.DEFXBRL Taxonomy Extension Definition Linkbase DocumentX101.LABXBRL Taxonomy Extension Label Linkbase DocumentX101.PREXBRL Taxonomy Extension Presentation Linkbase DocumentX104Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)X_____#Â Â Â Â The certifications attached as Exhibits 32.1 and 32.2 that accompany this Quarterly Report on Form 10-Q are not deemed filed with the SEC and are not to be incorporated by reference into any filing of the Registrant under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date of this Quarterly Report on Form 10-Q, irrespective of any general incorporation language contained in such filing.47SIGNATURESPursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. Freshworks Inc.Date:November 6, 2024By:/s/ Dennis WoodsideDennis WoodsideChief Executive Officer and President (Principal Executive Officer)Date:November 6, 2024By:/s/ Tyler SloatTyler SloatChief Operating Officer and Chief Financial Officer (Principal Financial Officer)Date:November 6, 2024By:/s/ Philippa LawrencePhilippa LawrenceChief Accounting Officer (Principal Accounting Officer)48 EX-31.1 2 ex311q32410-q.htm EX-31.1 DocumentExhibit 31.1CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICERPURSUANT TO RULES 13A-14(A) AND 15D-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934,AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Dennis M. Woodside, certify that:1.I have reviewed this Quarterly Report on Form 10-Q of Freshworks Inc.;2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;4.The registrantâ€™s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c)Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d)Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and5.The registrantâ€™s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions):(a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and(b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting.Date: NovemberÂ 6, 2024By: /s/ Dennis M. WoodsideÂ Â Â Â Â Â Â Â Â Dennis M. WoodsideÂ Â Â Â Â Â Chief Executive Officer and PresidentÂ Â Â Â Â (Principal Executive Officer) EX-31.2 3 ex312q32410-q.htm EX-31.2 DocumentExhibit 31.2CERTIFICATION OF PRINCIPAL FINANCIAL OFFICERPURSUANT TO RULES 13A-14(A) AND 15D-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934,AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Tyler Sloat, certify that:1.I have reviewed this Quarterly Report on Form 10-Q of Freshworks Inc.;2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of

operations and cash flows of the registrant as of, and for, the periods presented in this report;4.The registrantâ€™s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c)Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d)Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and5.The registrantâ€™s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions):(a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and(b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting.Date: NovemberÂ 6, 2024By: /s/ Tyler SloatÂ Â Â Â Â Â Â Â Â Tyler SloatÂ Â Â Â Â Â Â Â Chief Operating Officer and Chief Financial OfficerÂ Â Â Â Â Â (Principal Financial Officer) EX-32.1 4 ex321q32410-q.htm EX-32.1 DocumentExhibit 32.1CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350,AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002In connection with the Quarterly Report of Freshworks Inc. (the â€œCompanyâ€) on Form 10-Q for the period ended SeptemberÂ 30, 2024 as filed with the Securities and Exchange Commission on the date hereof, to which this Certificate is attached as Exhibit 32.1 (the â€œReportâ€), I, Dennis M. Woodside, Chief Executive Officer and President of the Company, do hereby certify, to the best of my knowledge and pursuant to the requirement set forth in Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended, (the â€œExchange Actâ€) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. Â§ 1350), as adopted pursuant to Â§ 906 of the Sarbanes-Oxley Act of 2002, that:1.The Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and2.The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.In Witness Whereof, the undersigned has set his hands hereto as of the date set forth below.Date: NovemberÂ 6, 2024By: /s/ Dennis M. WoodsideÂ Â Â Â Â Â Â Â Â Dennis M. WoodsideÂ Â Â Â Â Â Chief Executive Officer and PresidentÂ Â Â Â Â (Principal Executive Officer)This certification accompanies the Form 10-Q to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing. EX-32.2 5 ex322q32410-q.htm EX-32.2 DocumentExhibit 32.2CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350,AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002In connection with the Quarterly Report of Freshworks Inc. (the â€œCompanyâ€) on Form 10-Q for the period ended SeptemberÂ 30, 2024 as filed with the Securities and Exchange Commission on the date hereof, to which this Certificate is attached as Exhibit 32.2 (the â€œReportâ€), I, Tyler Sloat, Chief Financial Officer of the Company, do hereby certify, to the best of my knowledge and pursuant to the requirement set forth in Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended, (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. Â§ 1350), as adopted pursuant to Â§ 906 of the Sarbanes-Oxley Act of 2002, that:1.The Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and2.The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.In Witness Whereof, the undersigned has set his hands hereto as of the date set forth below.Date: NovemberÂ 6, 2024By: /s/ Tyler SloatÂ Â Â Â Â Â Â Â Â Tyler SloatÂ Â Â Â Â Â Chief Operating Officer and Chief Financial Officer Â Â Â (Principal Financial Officer)This certification accompanies the Form 10-Q to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing. EX-101.SCH 6 frsh-20240930.xsd XBRL TAXONOMY EXTENSION SCHEMA DOCUMENT 0000001 - Document - Cover link:presentationLink link:calculationLink link:definitionLink 9952151 - Statement - CONDENSED CONSOLIDATED BALANCE SHEETS link:presentationLink link:calculationLink link:definitionLink 9952152 - Statement - CONDENSED CONSOLIDATED BALANCE SHEETS (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 9952153 - Statement - CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS link:presentationLink link:calculationLink link:definitionLink 9952154 - Statement - CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS link:presentationLink link:calculationLink link:definitionLink 9952155 - Statement - CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY link:presentationLink link:calculationLink link:definitionLink 9952156 - Statement - CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS link:presentationLink link:calculationLink link:definitionLink 9952157 - Disclosure - Business, Basis of Presentation and Summary of Significant Accounting Policies link:presentationLink link:calculationLink link:definitionLink 9952158 - Disclosure - Revenue From Contracts with Customers link:presentationLink link:calculationLink link:definitionLink 9952159 - Disclosure - Cash Equivalents and Marketable Securities link:presentationLink link:calculationLink link:definitionLink 9952160 - Disclosure - Fair Value Measurements link:presentationLink link:calculationLink link:definitionLink 9952161 - Disclosure - Balance Sheet Components link:presentationLink link:calculationLink link:definitionLink 9952162 - Disclosure - Business Combinations link:presentationLink link:calculationLink link:definitionLink 9952163 - Disclosure - Goodwill and Intangible Assets, Net link:presentationLink link:calculationLink link:definitionLink 9952164 - Disclosure - Leases link:presentationLink link:calculationLink link:definitionLink 9952165 - Disclosure - Commitment and Contingencies link:presentationLink link:calculationLink link:definitionLink 9952166 - Disclosure - Stockholders' Equity and Stock Based Compensation link:presentationLink link:calculationLink link:definitionLink 9952167 - Disclosure - Net Loss Per Share link:presentationLink link:calculationLink link:definitionLink 9952168 - Disclosure - Income Taxes link:presentationLink link:calculationLink link:definitionLink 9952169 - Disclosure - Geographic Information link:presentationLink link:calculationLink link:definitionLink 9952170 - Disclosure - Subsequent Event link:presentationLink link:calculationLink link:definitionLink 9954471 - Disclosure - Business, Basis of Presentation and Summary of Significant Accounting Policies (Policies) link:presentationLink link:calculationLink link:definitionLink 9954472 - Disclosure - Revenue From Contracts with Customers (Tables) link:presentationLink link:calculationLink link:definitionLink 9954473 - Disclosure - Cash Equivalents and Marketable Securities (Tables) link:presentationLink link:calculationLink link:definitionLink 9954474 - Disclosure - Fair Value Measurements (Tables) link:presentationLink link:calculationLink link:definitionLink 9954475 - Disclosure - Balance Sheet Components (Tables) link:presentationLink link:calculationLink link:definitionLink 9954476 - Disclosure - Business Combinations (Tables) link:presentationLink link:calculationLink link:definitionLink 9954477 - Disclosure - Goodwill and Intangible Assets, Net (Tables) link:presentationLink link:calculationLink link:definitionLink 9954478 - Disclosure - Leases (Tables) link:presentationLink link:calculationLink link:definitionLink 9954479 - Disclosure - Stockholders' Equity and Stock Based Compensation (Tables) link:presentationLink link:calculationLink link:definitionLink 9954480 - Disclosure - Net Loss Per Share (Tables) link:presentationLink link:calculationLink link:definitionLink 9954481 - Disclosure - Geographic Information (Tables) link:presentationLink link:calculationLink link:definitionLink 9954482 - Disclosure - Business, Basis of Presentation and Summary of Significant Accounting Policies (Details) link:presentationLink link:calculationLink link:definitionLink 9954483 - Disclosure - Revenue From Contracts with Customers - Disaggregation of Revenues (Details) link:presentationLink link:calculationLink link:definitionLink 9954484 - Disclosure - Revenue From Contracts with Customers - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954484 - Disclosure - Revenue From Contracts with Customers - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954485 - Disclosure - Revenue From Contracts with Customers - Deferred Contract Acquisition Costs (Details) link:presentationLink link:calculationLink link:definitionLink 9954486 - Disclosure - Cash Equivalents and Marketable Securities - Schedule of Carrying Amounts and Fair Values of Debt Securities (Details) link:presentationLink link:calculationLink link:definitionLink 9954487 - Disclosure - Cash Equivalents and Marketable Securities - Schedule of Continuous Unrealized Loss Position and Fair Values of Debt Securities (Details) link:presentationLink link:calculationLink link:definitionLink 9954488 - Disclosure - Cash Equivalents and Marketable Securities - Amortized Cost and Fair Value Based on Contractual Maturities (Details) link:presentationLink link:calculationLink link:definitionLink 9954489 - Disclosure - Cash Equivalents and Marketable Securities - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954490 - Disclosure - Fair Value Measurements - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954491 - Disclosure - Fair Value Measurements - Assets and Liabilities Measures at Fair Value on a Recurring Basis (Details) link:presentationLink link:calculationLink link:definitionLink 9954492 - Disclosure - Balance Sheet Components - Property, Plant, and Equipment (Details) link:presentationLink link:calculationLink link:definitionLink 9954493 - Disclosure - Balance Sheet Components - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954494 - Disclosure - Balance Sheet Components - Accrued Liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 9954495 - Disclosure - Business Combinations - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954496 - 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Leases - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954503 - Disclosure - Leases - Schedule of Lease Cost (Details) link:presentationLink link:calculationLink link:definitionLink 9954504 - Disclosure - Leases - Summary of Lease Term and Discount Rate (Details) link:presentationLink link:calculationLink link:definitionLink 9954505 - Disclosure - Leases - Summary of Supplemental Cash Flow Information (Details) link:presentationLink link:calculationLink link:definitionLink 9954506 - Disclosure - Leases - Schedule of Maturities of Operating Lease Liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 9954506 - Disclosure - Leases - Schedule of Maturities of Operating Lease Liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 9954507 - Disclosure - Commitment and Contingencies (Details) link:presentationLink link:calculationLink link:definitionLink 9954508 - Disclosure - Stockholders' Equity and Stock Based Compensation - Shares of Common Stock Reserved for Future Issuance (Details) link:presentationLink link:calculationLink link:definitionLink 9954509 - Disclosure - Stockholders' Equity and Stock Based Compensation - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9954510 - Disclosure - Stockholders' Equity and Stock Based Compensation - Summary of ESPP Valuation Assumptions (Details) link:presentationLink link:calculationLink link:definitionLink 9954511 - Disclosure - Stockholders' Equity and Stock Based Compensation - Summary of Stock Options (Details) link:presentationLink link:calculationLink link:definitionLink 9954512 - Disclosure - Stockholders' Equity and Stock Based Compensation - Summary of Stock Options Fair Value Assumptions (Details) link:presentationLink link:calculationLink link:definitionLink 9954513 - Disclosure - Stockholders' Equity and Stock Based Compensation - Schedule of Restricted Stock Unit Activity (Details) link:presentationLink link:calculationLink link:definitionLink 9954514 - Disclosure - Stockholders' Equity and Stock Based Compensation - Schedule of Restricted Stock Unit Activity Footnote (Details) link:presentationLink link:calculationLink link:definitionLink 9954515 - Disclosure - Stockholders' Equity and Stock Based Compensation - Stock-based Compensation Expense (Details) link:presentationLink link:calculationLink link:definitionLink 9954516 - Disclosure - Stockholders' Equity and Stock Based Compensation - Schedule of Unrecognized Stock-Based Compensation (Details) link:presentationLink link:calculationLink link:definitionLink 9954517 - Disclosure - Net Loss Per Share - Computation of Basic and Diluted Net Loss Per Share (Details) link:presentationLink link:calculationLink link:definitionLink 9954518 - Disclosure - Net Loss Per Share - Potential Common Equivalents Excluded from Computation of Diluted Net Loss per Share (Details) link:presentationLink link:calculationLink link:definitionLink 9954519 - Disclosure - Income Taxes (Details) link:presentationLink link:calculationLink link:definitionLink 9954520 - Disclosure - Geographic Information - Schedule of Revenue and Long-lived Assets by Geographic Location (Details) link:presentationLink link:calculationLink link:definitionLink 9954521 - Disclosure - Geographic Information - Additional Information (Details) link:presentationLink link:calculationLink link:definitionLink 9954522 - Disclosure - Subsequent Event (Details) link:presentationLink link:calculationLink link:definitionLink EX-101.CAL 7 frsh-20240930_cal.xml XBRL TAXONOMY EXTENSION CALCULATION LINKBASE DOCUMENT EX-101.DEF 8 frsh-20240930_def.xml XBRL TAXONOMY EXTENSION DEFINITION LINKBASE DOCUMENT EX-101.LAB 9 frsh-20240930_lab.xml XBRL TAXONOMY EXTENSION LABEL LINKBASE DOCUMENT Equity interest issued or issuable Business Acquisition, Equity Interest Issued or Issuable, Value Assigned Options vested or expected to vest as of the end of the period Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Weighted Average Remaining Contractual Term Advanced payments from customers Customer Refund Liability, Current Adjustments to reconcile net loss to net cash provided by operating activities: Adjustments to Reconcile Net Income (Loss) to Cash Provided by (Used in) Operating Activities [Abstract] Goodwill acquired (Note 6) Goodwill, Acquired During Period Equity instruments other than options, free cash flow target, percentage of awards Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Free Cash Flow Target, Percentage Of Awards Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Free Cash Flow Target, Percentage Of Awards Statistical Measurement [Domain] Statistical Measurement [Domain] Unrealized Losses Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Loss, before Tax Contract with customer, asset, after allowance for credit loss, current Contract with Customer, Asset, after Allowance for Credit Loss, Current Lease, Cost Lease, Cost [Table Text Block] Professional services Professional Services [Member] Professional Services Cover [Abstract] Net increase (decrease) in cash, cash equivalents and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect Deferred contract acquisition costs Capitalized Contract Cost, Net, Current Lessee, Operating Lease, Liability, Maturity Lessee, Operating Lease, Liability, to be Paid, Maturity [Table Text Block] Sameer Gandhi [Member] Sameer Gandhi Mutual funds Mutual Fund [Member] Trading Symbol Trading Symbol All Trading Arrangements All Trading Arrangements [Member] Compensation Actually Paid vs. Net Income Compensation Actually Paid vs. Net Income [Text Block] Non-NEOs Non-NEOs [Member] Schedule of Earnings Per Share, Basic and Diluted Schedule of Earnings Per Share, Basic and Diluted [Table Text Block] Award vesting period Share-Based Compensation Arrangement by Share-Based Payment Award, Award Vesting Period Rule 10b5-1 Arrangement Adopted Rule 10b5-1 Arrangement Adopted [Flag] Awards Close in Time to MNPI Disclosures Awards Close in Time to MNPI Disclosures [Table] Derivative [Line Items] Derivative [Line Items] Cash paid for taxes Income Taxes Paid, Net Accounts receivable, allowance for credit loss, current Accounts Receivable, Allowance for Credit Loss, Current Class A Common Stock Common Class A [Member] Pay vs Performance Disclosure [Line Items] Peer Group Total Shareholder Return Amount Peer Group Total Shareholder Return Amount Cash equivalents: Cash Equivalents [Member] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Accounts receivable Increase (Decrease) in Accounts Receivable Income Tax Contingency [Table] Income Tax Contingency [Table] Operating lease liabilities Increase (Decrease) in Operating Lease Liability Non-Rule 10b5-1 Arrangement Adopted Non-Rule 10b5-1 Arrangement Adopted [Flag] Fair Value Measurements Fair Value Disclosures [Text Block] Proceeds from exercise of stock options Proceeds from Stock Options Exercised Award Timing Disclosures [Line Items] Other Performance Measure, Amount Other Performance Measure, Amount 2027 Finite-Lived Intangible Asset,

Expected Amortization, Year Three Leases Lessee, Operating Leases [Text Block] Common stock, outstanding (in shares) Beginning balance (in shares) Ending balance (in shares) Common Stock, Shares, Outstanding Change in Deferred Contract Acquisition Costs [Roll Forward] Change in Deferred Contract Acquisition Costs [Roll Forward] Change in Deferred Contract Acquisition Costs Operating lease cost Operating Lease, Cost Operating lease liabilities, non-current Operating Lease, Liability, Noncurrent Revenue from Contract with Customer [Abstract] Deferred revenue Contract with Customer, Liability, Current Purchase period Share-Based Compensation Arrangement By Share-Based Payment Award, Purchase Period Share-Based Compensation Arrangement By Share-Based Payment Award, Purchase Period Plan Name [Domain] Plan Name [Domain] UNITED STATES UNITED STATES Other assets Other Assets, Noncurrent Entity Tax Identification Number Entity Tax Identification Number Leases [Abstract] Gross Amount Finite-Lived Intangible Assets, Gross Intangible Asset, Finite-Lived [Table] Intangible Asset, Finite-Lived [Table] Antidilutive Securities, Name [Domain] Antidilutive Securities, Name [Domain] Money market funds Money Market Funds [Member] Deferred contract acquisition costs, noncurrent Capitalized Contract Cost, Net, Noncurrent Net cash provided by operating activities Net Cash Provided by (Used in) Operating Activities U.S. treasury securities US Treasury Securities [Member] Plan Name [Axis] Plan Name [Axis] Equity Components [Axis] Equity Components [Axis] Share-based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Award Timing Method Award Timing Method [Text Block] Office equipment Office Equipment [Member] Trading Arrangements, by Individual Trading Arrangements, by Individual [Table] Net loss Business Acquisition, Pro Forma Net Income (Loss) Measurement Frequency [Axis] Measurement Frequency [Axis] Entity Common Stock, Shares Outstanding Entity Common Stock, Shares Outstanding Insider Trading Policies and Procedures [Line Items] Use of Estimates Use of Estimates, Policy [Policy Text Block] Stock-based compensation capitalized as internal-use software Capitalized stock-based compensation Share-Based Payment Arrangement, Amount Capitalized Business Acquisition, Acquiree [Domain] Business Acquisition, Acquiree [Domain] Adjustment to Compensation, Amount Adjustment to Compensation Amount Aggregate intrinsic value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Intrinsic Value Issuance of common stock and options in connection with acquisition Business Combination, Consideration Transferred, Equity Interests Issued and Issuable Compensation Amount Outstanding Recovery Compensation Amount Non-cash investing and financing activities: Cash Flow, Noncash Investing and Financing Activities Disclosure [Abstract] Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table [Member] Entity Small Business Entity Small Business Developed technology Developed Technology Rights [Member] Company Selected Measure Amount Company Selected Measure Amount Geographical [Axis] Geographical [Axis] Maturities and redemptions of marketable securities Proceeds from Maturities, Prepayments and Calls of Debt Securities, Available-for-Sale Tabular List, Table Tabular List [Table Text Block] Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Europe, Middle East and Africa EMEA [Member] Sales and marketing Selling and Marketing Expense [Member] Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table [Member] Lessee, Lease, Description [Line Items] Lessee, Lease, Description [Line Items] Debt Securities, Available-for-sale [Line Items] Debt Securities, Available-for-Sale [Line Items] Issuance of common stock under employee stock purchase plan, net of shares withheld for taxes (in shares) Stock Issued During Period, Shares, Employee Stock Purchase Plans Accrued liabilities Accrued liabilities Accrued Liabilities, Current Antidilutive securities excluded from computation of earnings per share (in shares) Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount Total Debt Securities, Available-for-Sale, Unrealized Loss Position Barry Padgett [Member] Barry Padgett Cash, cash equivalents and restricted cash, beginning of period Cash, cash equivalents and restricted cash, end of period Total cash, cash equivalents and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents Discount amortization on marketable securities Accretion (Amortization) of Discounts and Premiums, Investments Total unrecognized stock-based compensation expense Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Amount Current assets: Assets, Current [Abstract] Goodwill Goodwill, beginning balance Goodwill, ending balance Goodwill Number of threshold vesting tranches Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Number of Threshold Vesting Tranches Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Number of Threshold Vesting Tranches Payment of withholding taxes on net share settlement of equity awards Payment, Tax Withholding, Share-Based Payment Arrangement Share repurchase, authorized Share Repurchase Program, Authorized, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Product and Service [Domain] Product and Service [Domain] Short-term lease cost Short-Term Lease, Cost Stock options Share-Based Payment Arrangement, Option [Member] Schedule of Available-for-sale Securities [Table] Debt Securities, Available-for-Sale [Table] Foreign Exchange Forward Foreign Exchange Forward [Member] Vested (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period, Weighted Average Grant Date Fair Value Goodwill [Roll Forward] Goodwill [Roll Forward] Depreciation expense Depreciation Subscription services, software licenses and maintenance Subscription Services, Software Licenses And Maintenance [Member] Subscription Services Fair Value Disclosures [Abstract] Equity instruments other than options, annual grant, fair value Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Fair Value Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Fair Value 2025 Lessee, Operating Lease, Liability, to be Paid, Year One Antidilutive Security, Excluded EPS Calculation [Table] Antidilutive Security, Excluded EPS Calculation [Table] Comprehensive loss Comprehensive Income (Loss), Net of Tax, Attributable to Parent Income tax payable Accrued Income Taxes, Current Preferred stock, outstanding (in shares) Preferred Stock, Shares Outstanding Security Exchange Name Security Exchange Name Amortized Cost Debt Securities, Available-for-Sale, Amortized Cost, Excluding Accrued Interest, after Allowance for Credit Loss Schedule of Amortized Costs and Fair Value of Debt Securities Based on Contractual Maturities Investments Classified by Contractual Maturity Date [Table Text Block] Award Type [Axis] Award Type [Axis] Corporate debt securities Corporate Debt Securities [Member] Schedule of Revenue and Long-Lived Assets by Geographical Region Schedule of Revenue from External Customers and Long-Lived Assets, by Geographical Areas [Table Text Block] Stock options exercised (in USD per share) Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Exercises in Period, Weighted Average Exercise Price Property and equipment, net Property and equipment, net Property, Plant and Equipment, Net Total liabilities Liabilities Issuance of common stock and options in connection with acquisition Stock And Options Issued Stock And Options Issued Total long-lived assets Long-Lived Assets Unrealized Loss Debt Securities, Available-for-Sale, Unrealized Loss Position, Accumulated Loss [Abstract] Options exercisable (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Weighted Average Exercise Price Amortized Cost Debt Securities, Available-for-Sale, Maturity, Allocated and Single Maturity Date, Amortized Cost [Abstract] Other comprehensive income: Comprehensive Income (Loss), Net of Tax, Attributable to Parent [Abstract] Common stock, par value (in USD per share) Common Stock, Par or Stated Value Per Share Forgone Recovery, Explanation of Impracticability Forgone Recovery, Explanation of Impracticability [Text Block] Research and development Research and Development Expense Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table] Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table] Weighted Average Remaining Useful Life Acquired Finite-Lived Intangible Assets, Weighted Average Useful Life Expiration Date Trading Arrangement Expiration Date Fair Value, Nonrecurring Fair Value, Nonrecurring [Member] Cash Flows from Investing Activities: Net Cash Provided by (Used in) Investing Activities [Abstract] Number of Shares Share-Based Compensation Arrangement by Share-Based Payment Award, Non-Option Equity Instruments, Outstanding [Roll Forward] Goodwill and Intangible Assets Disclosure [Abstract] Operating lease liabilities, current Operating Lease, Liability, Current Total Shareholder Return Amount Total Shareholder Return Amount Common stock, issued (in shares) Common Stock, Shares, Issued Equity Awards Adjustments, Footnote Equity Awards Adjustments, Footnote [Text Block] Concentration risk percentage Concentration Risk, Percentage Computers Computer Equipment [Member] Total Debt Securities, Available-for-Sale, Unrealized Loss Position, Accumulated Loss Accrued interest Debt Securities, Available-for-Sale, Accrued Interest, after Allowance for Credit Loss, Current Insider Trading Policies and Procedures Adopted Insider Trading Policies and Procedures Adopted [Flag] Less: accumulated depreciation and amortization Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment Subsequent Event [Line Items] Subsequent Event [Line Items] D42 Parent Inc (Device42) D42 Parent Inc (Device42) [Member] D42 Parent Inc (Device42) Total property and equipment Property, Plant and Equipment, Gross Issuance of common stock upon exercise of stock options (in shares) Stock options exercised (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period Thereafter Lessee, Operating Lease, Liability, To Be Paid, After Year Four Lessee, Operating Lease, Liability, To Be Paid, After Year Four Named Executive Officers, Footnote Named Executive Officers, Footnote [Text Block] Research and development Research and Development Expense [Member] Weighted-Average Exercise Price Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price [Abstract] Common stock, authorized (in shares) Common Stock, Shares Authorized Business combination, net of cash acquired Payments to Acquire Businesses, Net of Cash Acquired Basis of Presentation and Principles of Consolidation Basis of Accounting, Policy [Policy Text Block] Change in unrealized loss on marketable securities OCI, Debt Securities, Available-for-Sale, Gain (Loss), after Adjustment and Tax Weighted-average shares used in computing net loss per share - diluted (in shares) Weighted-average shares used in computing net loss per shareÂ attributable to Class A and Class B common stockholders - diluted (in shares) Weighted Average Number of Shares Outstanding, Diluted Restructuring expected cost Restructuring and Related Cost, Expected Cost MNPI Disclosure Timed for Compensation Value MNPI Disclosure Timed for Compensation Value [Flag] 2024 (remaining three months) Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year Total stockholders' equity Beginning balance Ending balance Equity, Attributable to Parent Prepaid expenses and other current assets Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Assets, Prepaid Expense and Other Assets Due within one year Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, Year One Operating lease, option to extend, term Lessee, Operating Lease, Renewal Term Statement of Financial Position Location, Balance [Axis] Statement of Financial Position Location, Balance [Axis] Deferred income taxes Deferred Income Tax Expense (Benefit) Changes in Carrying Value of Goodwill Schedule of Goodwill [Table Text Block] Capitalized internal-use software Software and Software Development Costs [Member] Concentration Risk Type [Domain] Concentration Risk Type [Domain] Business Acquisition, Pro Forma Information Business Acquisition, Pro Forma Information [Table Text Block] Term bond mutual funds Term Bond Mutual Funds [Member] Term Bond Mutual Funds Total Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets Acquired Including Goodwill Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets Acquired Including Goodwill Total other comprehensive income Other comprehensive income (loss) Other Comprehensive Income (Loss), Net of Tax, Portion Attributable to Parent Income Tax Contingency [Line Items] Income Tax Contingency [Line Items] Fair Value, Recurring Fair Value, Recurring [Member] Accounts receivable, net of allowance of $7,530 and $8,562 Accounts Receivable, after Allowance for Credit Loss, Current Marketable Securities Marketable Securities [Member] Marketable Securities Cost of revenue Cost of Sales [Member] Assumed options from acquisition (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Grants in Period, Gross Revenues from External Customers and Long-Lived Assets [Line Items] Revenues from External Customers and Long-Lived Assets [Line Items] Greater than 12 months Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, 12 Months or Longer Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Pension Adjustments Prior Service Cost Pension Adjustments Prior Service Cost [Member] Document Fiscal Period Focus Document Fiscal Period Focus 2022 Inducement Plan: Inducement Plan, 2022 [Member] Inducement Plan, 2022 Acquisition related costs Business Combination, Acquisition Related Costs All Executive Categories All Executive Categories [Member] Statement of Financial Position Location, Balance [Domain] Statement of Financial Position Location, Balance [Domain] 2026 Finite-Lived Intangible Asset, Expected Amortization, Year Two Changed Peer Group, Footnote Changed Peer Group, Footnote [Text Block] Weighted-Average Remaining Contractual Term (in years) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Remaining Contractual Term Goodwill, expected tax deductible amount Business Acquisition, Goodwill, Expected Tax Deductible Amount Assets Assets [Abstract] Dividend yield Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Expected Dividend Rate Restricted cash included in prepaid expenses and other current assets Restricted Cash, Current Document Type Document Type Derivative Contract [Domain] Derivative Contract [Domain] Pension Benefits Adjustments, Footnote Pension Benefits Adjustments, Footnote [Text Block] 2021 Equity Incentive Plan: Equity Incentive Stock Plan 2021 [Member] Equity Incentive Stock Plan 2021 Total Shareholder Return Vs Peer Group Total Shareholder Return Vs Peer Group [Text Block] Options exercisable as of the end of the period Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Weighted Average Remaining Contractual Term Vested (in shares) Total restricted stock units vested (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period Summary of Estimated Future Amortization Expense Schedule of Finite-Lived Intangible Assets, Future Amortization Expense [Table Text Block] Risk-free interest rate Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Risk Free Interest Rate Subsequent Event [Table] Subsequent Event [Table] Maximum Maximum [Member] Amortization of acquired intangible assets Amortization of Intangible Assets Equity Valuation Assumption Difference, Footnote Equity Valuation Assumption Difference, Footnote [Text Block] Net Carrying Value Finite-Lived Intangible Assets, Net Furniture and fixtures Furniture and Fixtures [Member] Antidilutive Securities [Axis] Antidilutive Securities [Axis] Accounts payable Accounts Payable, Current Deferred compensation arrangement with individual, equity percentage Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Percentage Of Target Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Percentage Of Target Leasehold improvements Leasehold Improvements [Member] Fair Value Debt Securities, Available-For-Sale, Fair Value [Abstract] Debt Securities, Available-For-Sale, Fair Value Schedule of Share-based Payment Award, Stock Options, Valuation Assumptions Schedule of Share-Based Payment Award, Stock Options, Valuation Assumptions [Table Text Block] Fair Value Measurements Fair Value Measurement, Policy [Policy Text Block] Business Combinations Business Combination Disclosure [Text Block] Current Fiscal Year End Date Current Fiscal Year End Date Less: imputed interest Lessee, Operating Lease, Liability, Undiscounted Excess Amount Total lease cost Lease, Cost Marketable securities Short-Term Investments Statistical Measurement [Axis] Statistical Measurement [Axis] PEO Name PEO Name Non-Rule 10b5-1 Arrangement Terminated Non-Rule 10b5-1 Arrangement Terminated [Flag] Loss before income taxes Income (Loss) from Continuing Operations before Income Taxes, Noncontrolling Interest Non-PEO NEO Average Total Compensation Amount Non-PEO NEO Average Total Compensation Amount Award Type [Domain] Award Type [Domain] Name Outstanding Recovery, Individual Name Cash Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Cash and Equivalents Disaggregation of Revenue [Line Items] Disaggregation of Revenue [Line Items] Variable lease cost Variable Lease, Cost Schedule of Potential Common Equivalents Excluded from Computation of Diluted Net Loss per Share Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table Text Block] Compensation Actually Paid vs. Company Selected Measure Compensation Actually Paid vs. Company Selected Measure [Text Block] Total purchase price consideration Business Combination, Recognized Identifiable Assets Acquired, Goodwill, and Liabilities Assumed, Net Share-based Payment Arrangement, Nonvested Award, Cost Share-Based Payment Arrangement, Nonvested Award, Cost [Table Text Block] Deferred tax assets Deferred Income Tax Assets, Net Non-PEO NEO Non-PEO NEO [Member] Title and Position [Axis] Title and Position [Axis] Finite-lived intangible asset, useful life Finite-Lived Intangible Asset, Useful Life Option awards Business Combination, Consideration Transferred, Share-Based Payment Award, Options Assumed Business Combination, Consideration Transferred, Share-Based Payment Award, Options Assumed Additional Paid-in Capital Additional Paid-in Capital [Member] Award Timing Predetermined Award Timing Predetermined [Flag] Subsequent Event Type [Domain] Subsequent Event Type [Domain] Other Other [Member] Other Amortization expense of capitalized internal-use software Capitalized Computer Software, Amortization Thereafter Finite-Lived Intangible Asset, Expected Amortization, after Year Four Finite-Lived Intangible Asset, Expected Amortization, after Year Four ESPP offering period Share-Based Compensation Arrangement By Share-Based Payment Award, Stock Plan Offering Period Share-Based Compensation Arrangement By Share-Based Payment Award, Stock Plan Offering Period Restricted cash included in other

assets Restricted Cash, Noncurrent Deferred tax liability Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Deferred Tax Liabilities Customer relationships Customer Relationships [Member] Significant Accounting Policies and Recent Accounting Pronouncements New Accounting Pronouncements, Policy [Policy Text Block] Forecast Forecast [Member] Net loss per share - diluted (in dollars per share) Net loss per share attributable to Class A and Class B common stockholders - diluted (in dollars per share) Earnings Per Share, Diluted Class of Stock [Axis] Class of Stock [Axis] Fair Value Debt Securities, Available-for-Sale, Maturity, Allocated and Single Maturity Date, Fair Value [Abstract] Title and Position [Domain] Title and Position [Domain] Finite-Lived Intangible Assets by Major Class [Axis] Finite-Lived Intangible Assets by Major Class [Axis] Accumulated Amortization Finite-Lived Intangible Assets, Accumulated Amortization Revenue From Contracts with Customers Revenue from Contract with Customer [Policy Text Block] Finite-lived Intangible Assets Amortization Expense Finite-Lived Intangible Assets Amortization Expense [Table Text Block] Non-cash lease expense Operating Lease, Right-of-Use Asset, Periodic Reduction Name Measure Name Entity Interactive Data Current Entity Interactive Data Current Deferred revenue Increase (Decrease) in Contract with Customer, Liability Contributions withheld for employee stock purchase plan Accrued Employee Benefits, Current Restatement does not require Recovery Restatement Does Not Require Recovery [Text Block] Number of positions eliminated, percent Restructuring and Related Cost, Number of Positions Eliminated, Period Percent Preferred stock, issued (in shares) Preferred Stock, Shares Issued Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis [Table Text Block] Disaggregation of Revenue [Table] Disaggregation of Revenue [Table] Statement of Financial Position [Abstract] Stock-based compensation Share-Based Payment Arrangement, Noncash Expense Sales and marketing Selling and Marketing Expense Total grant date fair value of vested RSUs Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period, Fair Value Proceeds from sale of property and equipment Proceeds from Sale of Property, Plant, and Equipment Provision for (benefit from) income taxes Income Tax Expense (Benefit) Notional amount Derivative, Notional Amount Stock options cancelled / forfeited / expired (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period Equity securities Equity Securities, FV-NI Stockholders' Equity and Stock-Based Compensation Shareholders' Equity and Share-Based Payments [Text Block] Weighted-Average Period to Recognize Expense (in years) Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Period for Recognition Revenue Revenue from Contract with Customer, Excluding Assessed Tax Interest and other income, net Nonoperating Income (Expense) Statement of Comprehensive Income [Abstract] Concentration Risk Benchmark [Domain] Concentration Risk Benchmark [Domain] Cash equivalents: Cash Equivalents, at Carrying Value Net cash provided by (used in) investing activities Net Cash Provided by (Used in) Investing Activities Loss from operations Operating Income (Loss) Business Acquisition [Line Items] Business Acquisition [Line Items] Total liabilities and stockholders' equity Liabilities and Equity Subsequent Event Subsequent Events [Text Block] Rule 10b5-1 Arrangement Terminated Rule 10b5-1 Arrangement Terminated [Flag] All Adjustments to Compensation All Adjustments to Compensation [Member] Accrued compensation Employee-related Liabilities, Current Fair Value Hierarchy and NAV [Axis] Fair Value Hierarchy and NAV [Axis] Prepaid expenses and other assets Increase (Decrease) in Prepaid Expense and Other Assets Additional paid-in capital Additional Paid in Capital Commitments and Contingencies Disclosure [Abstract] Finite-Lived Intangible Assets, Major Class Name [Domain] Finite-Lived Intangible Assets, Major Class Name [Domain] Summary of Changes in the Balance of Deferred Contract Acquisition Costs Capitalized Contract Cost [Table Text Block] Business, Basis of Presentation and Summary of Significant Accounting Policies Organization, Consolidation, Basis of Presentation, Business Description and Accounting Policies [Text Block] Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications Right-of-Use Asset Obtained in Exchange for Operating Lease Liability Underlying Security Market Price Change Underlying Security Market Price Change, Percent Scenario [Domain] Scenario [Domain] Individual: Individual [Axis] Accumulated Other Comprehensive Income (Loss) AOCI Attributable to Parent [Member] Remaining performance obligation, expected timing of satisfaction, period Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period Expected term (in years) Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Expected Term U.S. government agency securities US Government Agencies Debt Securities [Member] Product and Service [Axis] Product and Service [Axis] Entity Address, State or Province Entity Address, State or Province Property, Plant and Equipment [Line Items] Property, Plant and Equipment [Line Items] Statement [Line Items] Statement [Line Items] Share-based compensation arrangement by share-based payment award, weighted average price of shares purchased (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Per Share Weighted Average Price of Shares Purchased Erroneous Compensation Analysis Erroneous Compensation Analysis [Text Block] Operating expense: Operating Expenses [Abstract] Property, Plant and Equipment Property, Plant and Equipment [Table Text Block] Compensation Actually Paid vs. Total Shareholder Return Compensation Actually Paid vs. Total Shareholder Return [Text Block] Financial Instruments [Domain] Financial Instruments [Domain] Acquisition date cash consideration paid Acquisition date cash consideration paid Business Combination, Consideration Transferred Unvested, beginning balance (in USD per share) Unvested, ending balance (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value Liabilities and Stockholders' Equity Liabilities and Equity [Abstract] Asia Pacific Asia Pacific [Member] Minimum Minimum [Member] Restatement Determination Date Restatement Determination Date Options vested or expected to vest (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Number Adoption Date Trading Arrangement Adoption Date Pay vs Performance Disclosure Pay vs Performance Disclosure [Table] Contract with customer, noncurrent Contract with Customer, Liability, Noncurrent UNITED KINGDOM UNITED KINGDOM Schedule of Available-for-sale Securities Reconciliation Schedule of Available-for-Sale Securities Reconciliation [Table Text Block] Property, Plant and Equipment [Table] Property, Plant and Equipment [Table] Beginning balance (in USD per share) Ending balance (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price Operating lease right-of-use assets Operating Lease, Right-of-Use Asset Erroneously Awarded Compensation Recovery Erroneously Awarded Compensation Recovery [Table] Beginning balance (in shares) Ending balance (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Number Capitalization of costs associated with internal-use software Capitalized Computer Software, Additions Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year [Member] Revenue Business Acquisition, Pro Forma Revenue Derivative Instrument [Axis] Derivative Instrument [Axis] Exercise Price Award Exercise Price 2011 Stock Plan: Stock Plan 2011 [Member] Stock Plan 2011 Net Loss Per Share Earnings Per Share [Text Block] Arrangement Duration Trading Arrangement Duration Issuance of common stock under employee stock purchase plan, net of shares withheld and retired for taxes Stock Issued During Period, Value, Employee Stock Purchase Plan Subsequent Event Subsequent Event [Member] Fair Value Cash Equivalents And Debt Securities, Available-For-Sale, Excluding Accrued Interest Cash Equivalents And Debt Securities, Available-For-Sale, Excluding Accrued Interest Schedule of Share-based Payment Award, Employee Stock Purchase Plan, Valuation Assumptions Schedule of Share-Based Payment Award, Employee Stock Purchase Plan, Valuation Assumptions [Table Text Block] Issuance of common stock upon exercise of stock options Stock Issued During Period, Value, Stock Options Exercised Goodwill and Intangible Assets, Net Goodwill and Intangible Assets Disclosure [Text Block] Stockholders' equity: Equity, Attributable to Parent [Abstract] Granted (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period, Weighted Average Grant Date Fair Value Less than 12 months Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months Peer Group Issuers, Footnote Peer Group Issuers, Footnote [Text Block] Material Terms of Trading Arrangement Material Terms of Trading Arrangement [Text Block] 2028 Finite-Lived Intangible Asset, Expected Amortization, Year Four All Individuals All Individuals [Member] Executive Officer Executive Officer [Member] PEO PEO [Member] Income Tax Disclosure [Abstract] Name Trading Arrangement, Individual Name Statement of Stockholders' Equity [Abstract] Intangible assets, net Intangible Assets, Net (Excluding Goodwill) Property, Plant and Equipment, Type [Axis] Long-Lived Tangible Asset [Axis] Equity instruments other than options, annual grant, percentage of awards Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Percentage Of Awards Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Percentage Of Awards Unrealized Gains Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Gain, before Tax Unrecognized stock-based compensation expense, excluding options Share-Based Payment Arrangement, Nonvested Award, Excluding Option, Cost Not yet Recognized, Amount Capitalized internal-use software Payments to Develop Software Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Awards Close in Time to MNPI Disclosures, Table Awards Close in Time to MNPI Disclosures [Table Text Block] Total shares of common stock reserved for issuance (in shares) Common Stock, Capital Shares Reserved for Future Issuance Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year [Member] Accrued reseller commissions Accrued Sales Commission, Current Cash equivalents: Cash and Cash Equivalents, Fair Value Disclosure Aggregate Erroneous Compensation Amount Aggregate Erroneous Compensation Amount Equity instruments other than options, revenue target, percentage of awards Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Revenue Target, Percentage Of Awards Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Revenue Target, Percentage Of Awards Local Phone Number Local Phone Number Liabilities assumed: Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Liabilities [Abstract] Aggregate Erroneous Compensation Not Yet Determined Aggregate Erroneous Compensation Not Yet Determined [Text Block] Total Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Liabilities Total operating expenses Operating Expenses Stock price volatility Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Expected Volatility Rate Risk free interest rate, maximum Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Risk Free Interest Rate, Maximum Schedule of Restricted Stock Unit Activity Share-Based Payment Arrangement, Restricted Stock Unit, Activity [Table Text Block] Weighted-Average Remaining Contractual Term (in years) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Additional Disclosures [Abstract] Accrued advertising and marketing expenses Accrued Advertising and Marketing, Current Accrued Advertising and Marketing, Current Changes in operating assets and liabilities: Increase (Decrease) in Operating Capital [Abstract] PEO Total Compensation Amount PEO Total Compensation Amount Purchase price of common stock in percent Share-Based Compensation Arrangement by Share-Based Payment Award, Purchase Price of Common Stock, Percent Available-for-sale securities: OCI, Debt Securities, Available-for-Sale, Gain (Loss), after Adjustment and Tax [Abstract] Finite-lived intangibles Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Finite-Lived Intangibles Fair Value Debt Securities, Available-for-Sale, Excluding Accrued Interest Property, Plant and Equipment, Type [Domain] Long-Lived Tangible Asset [Domain] Schedule of Accrued Liabilities Schedule of Accrued Liabilities [Table Text Block] Statement of Income Location, Balance [Axis] Statement of Income Location, Balance [Axis] Options vested or expected to vest (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Weighted Average Exercise Price Commitments and Contingencies Commitments and Contingencies Disclosure [Text Block] Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes Restricted Stock, Value, Shares Issued Net of Tax Withholdings Common Stock Common Stock [Member] Measure: Measure [Axis] Threshold stock price target (in USD per share) Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Threshold Stock Price Target Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Threshold Stock Price Target Deferred contract acquisition costs Increase (Decrease) in Capitalized Contract Cost Increase (Decrease) in Capitalized Contract Cost Preferred stock, authorized (in shares) Preferred Stock, Shares Authorized Forgone Recovery due to Expense of Enforcement, Amount Forgone Recovery due to Expense of Enforcement, Amount Schedule of Business Acquisitions, by Acquisition [Table] Schedule of Business Acquisitions, by Acquisition [Table] Entity Emerging Growth Company Entity Emerging Growth Company Long-term accrued compensation Deferred Compensation Liability, Classified, Noncurrent Fair value, liabilities Liabilities, Fair Value Disclosure Segment Reporting [Abstract] Stock withheld for tax withholding requirements (in shares) Share-Based Payment Arrangement, Shares Withheld for Tax Withholding Obligation Entity Central Index Key Entity Central Index Key Scenario [Axis] Scenario [Axis] General and administrative General and Administrative Expense [Member] Equity instruments other than options, annual grant, vesting period Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Vesting Period Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Vesting Period Lessee, Lease, Description [Table] Lessee, Lease, Description [Table] Non-GAAP Measure Description Non-GAAP Measure Description [Text Block] Non-PEO NEO Average Compensation Actually Paid Amount Non-PEO NEO Average Compensation Actually Paid Amount Stock price volatility, minimum Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Expected Volatility Rate, Minimum Award Timing, How MNPI Considered Award Timing, How MNPI Considered [Text Block] Equity Component [Domain] Equity Component [Domain] Preferred stock, par value (in USD per share) Preferred Stock, Par or Stated Value Per Share Financial Instrument [Axis] Financial Instrument [Axis] Geographic Information Segment Reporting Disclosure [Text Block] Reconciliation of cash, cash equivalents and restricted cash to consolidated balance sheets: Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents [Abstract] Additional 402(v) Disclosure Additional 402(v) Disclosure [Text Block] Cash Equivalents and Available-for-sale Debt Securities Cash Equivalents And Available-For-Sale Debt Securities [Abstract] Cash Equivalents And Available-For-Sale Debt Securities Stock-based compensation APIC, Share-Based Payment Arrangement, Increase for Cost Recognition Entity Shell Company Entity Shell Company Entity Incorporation, State or Country Code Entity Incorporation, State or Country Code Number of Shares (in thousands) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Nonvested, Number of Shares [Roll Forward] Balance at beginning of the period Balance at end of the period Capitalized Contract Cost, Net Class B Common Stock Common Class B [Member] Title Trading Arrangement, Individual Title Statement [Table] Statement [Table] Measurement Frequency [Domain] Measurement Frequency [Domain] Geographic Concentration Risk Geographic Concentration Risk [Member] Numerator: Net Income (Loss) Available to Common Stockholders, Diluted [Abstract] City Area Code City Area Code Current liabilities: Liabilities, Current [Abstract] Insider Trading Policies and Procedures Not Adopted Insider Trading Policies and Procedures Not Adopted [Text Block] Concentration Risk Benchmark [Axis] Concentration Risk Benchmark [Axis] Level 1 Fair Value, Inputs, Level 1 [Member] Offering period Share-Based Compensation Arrangement By Share-Based Payment Award, Offering Period Share-Based Compensation Arrangement By Share-Based Payment Award, Offering Period Total current assets Assets, Current Statement of Cash Flows [Abstract] Supplemental cash flow information: Noncash Investing and Financing Items [Abstract] Options exercisable (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Number Document Information [Line Items] Document Information [Line Items] Weighted-Average Grant Date Fair Value Per Share Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value [Abstract] Weighted-average grant date fair value of stock options granted (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Grants in Period, Weighted Average Grant Date Fair Value Lease not yet commenced Unrecorded Unconditional Purchase Obligation Subsequent Event Type [Axis] Subsequent Event Type [Axis] Income Taxes Income Tax Disclosure [Text Block] 2028 Lessee, Operating Lease, Liability, to be Paid, Year Four Earnings Per Share [Abstract] Equity [Abstract] Accrued taxes Accrual for Taxes Other than Income Taxes, Current Accumulated deficit Retained Earnings (Accumulated Deficit) Class of Stock [Domain] Class of Stock [Domain] Revenue from Contract with Customer Benchmark Revenue from Contract with Customer Benchmark [Member] Stock options cancelled / forfeited / expired (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period, Weighted Average Exercise Price Share based compensation, value Business Combination, Equity Interests Issued and Issuable, Share Based Compensation, Value Business Combination, Equity Interests Issued and Issuable, Share Based Compensation, Value General and administrative General and Administrative Expense Organization, Consolidation and Presentation of Financial Statements [Abstract] Aggregate Available Trading Arrangement, Securities Aggregate Available Amount Equity Awards Adjustments Equity Awards Adjustments [Member] Weighted-average discount rate Operating Lease, Weighted Average Discount Rate, Percent Present value of operating lease liabilities

Operating Lease, Liability Net cash used in financing activities Net Cash Provided by (Used in) Financing Activities Underlying Securities Award Underlying Securities Amount Performance Based Restricted Stock Units (PRSUs) Performance Shares [Member] Cash Equivalents and Marketable Securities Investments in Debt and Marketable Equity Securities (and Certain Trading Assets) Disclosure [Text Block] Amendment Flag Amendment Flag Entity Registrant Name Entity Registrant Name Payments to acquire businesses, gross Payments to Acquire Businesses, Gross Trade accounts and other receivables Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Assets, Receivables Cash Flows from Operating Activities: Net Cash Provided by (Used in) Operating Activities, Continuing Operations [Abstract] Adjustment to Non-PEO NEO Compensation Footnote Adjustment to Non-PEO NEO Compensation Footnote [Text Block] Stock Appreciation Rights (SARs) Stock Appreciation Rights (SARs) [Member] Depreciation and amortization Depreciation, Depletion and Amortization Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Gross profit Gross Profit Fair Value as of Grant Date Award Grant Date Fair Value Subsequent Events [Abstract] Options vested or expected to vest as of the end of the period Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Aggregate Intrinsic Value Motor vehicles Vehicles [Member] Level 2 Fair Value, Inputs, Level 2 [Member] Due within one year Debt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, Year One Fair Value Hierarchy and NAV [Domain] Fair Value Hierarchy and NAV [Domain] Geographical [Domain] Geographical [Domain] Amortization of deferred contract acquisition costs Less: Amortization of contract costs during the period Capitalized Contract Cost, Amortization Rathna Girish Mathrubootham [Member] Rathna Girish Mathrubootham Recovery of Erroneously Awarded Compensation Disclosure [Line Items] Disaggregation of Revenues Disaggregation of Revenue [Table Text Block] Fair Value Total Debt Securities, Available-for-Sale, Excluding Accrued Interest, Current Entity Address, Postal Zip Code Entity Address, Postal Zip Code Stock-based Compensation Expense Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table Text Block] Unaudited Interim Consolidated Financial Statements Consolidation, Policy [Policy Text Block] Issuance of common stock and options in connection with acquisition Stock And Stock Options Issued During Period, Value, Acquisitions Stock And Stock Options Issued During Period, Value, Acquisitions Restatement Determination Date: Restatement Determination Date [Axis] Title of 12(b) Security Title of 12(b) Security Concentration Risk Type [Axis] Concentration Risk Type [Axis] Common stock, value Common Stock, Value, Issued Share-Based Payment Arrangement [Abstract] Cash and cash equivalents Cash and cash equivalents Cash and Cash Equivalents, at Carrying Value Deferred revenue Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Current And Noncurrent Liabilities, Deferred Revenue Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Current And Noncurrent Liabilities, Deferred Revenue Issuance of common stock and options in connection with acquisition (in shares) Stock Issued During Period, Shares, Acquisitions Certificates of deposit Certificates of Deposit [Member] Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested [Member] Finite-Lived Intangible Assets [Line Items] Finite-Lived Intangible Assets [Line Items] Forfeited (in USD per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeitures, Weighted Average Grant Date Fair Value Cash Flows from Financing Activities: Net Cash Provided by (Used in) Financing Activities [Abstract] Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested [Member] Preferred stock, value Preferred Stock, Value, Issued Share-Based Payment Arrangements RSUs and PRSUs Share-Based Payment Arrangement [Member] Cash and Cash Equivalents [Domain] Cash and Cash Equivalents [Domain] ESPP Employee Stock [Member] Net loss per share - basic (in dollars per share) Net loss per share attributable to Class A and Class B common stockholders - basic (in dollars per share) Earnings Per Share, Basic RSUs and PRSUs Restricted Stock Units and Performance Stock Units [Member] Restricted Stock Units and Performance Stock Units Accounts payable Increase (Decrease) in Accounts Payable Proceeds from issuance of common stock under employee stock purchase plan, net Proceeds from Stock Plans Cash payments included in the measurement of operating lease liabilities Operating Lease, Payments Adjustment To PEO Compensation, Footnote Adjustment To PEO Compensation, Footnote [Text Block] Award Timing MNPI Disclosure Award Timing MNPI Disclosure [Text Block] Contractual commitments Contractual Obligation Contractual term Share-Based Compensation Arrangement by Share-Based Payment Award, Expiration Period Trademarks Trademarks [Member] Aggregate Pension Adjustments Service Cost Aggregate Pension Adjustments Service Cost [Member] Compensation Actually Paid vs. Other Measure Compensation Actually Paid vs. Other Measure [Text Block] Schedule of Available-for-Sale, Unrealized Loss Position, Fair Value Debt Securities, Available-for-Sale, Unrealized Loss Position, Fair Value [Table Text Block] Total current liabilities Liabilities, Current Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year [Member] Unrecognized stock-based compensation expense, including options Share-Based Payment Arrangement, Nonvested Award, Option, Cost Not yet Recognized, Amount Aggregate Intrinsic Value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Additional Disclosures , Aggregate Intrinsic Value [Abstract] Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Additional Disclosures , Aggregate Intrinsic Value Total assets Assets Incremental cost Share-Based Payment Arrangement, Plan Modification, Incremental Cost Concentrations of Risk Concentration Risk, Credit Risk, Policy [Policy Text Block] 2025 Finite-Lived Intangible Asset, Expected Amortization, Year One Cost of revenue Cost of Goods and Services Sold Granted (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period Purchases of property and equipment Payments to Acquire Property, Plant, and Equipment Other liabilities Other Liabilities, Noncurrent Forgone Recovery due to Violation of Home Country Law, Amount Forgone Recovery due to Violation of Home Country Law, Amount Total stock-based compensation expense Share-Based Payment Arrangement, Expensed and Capitalized, Amount Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Commitments and contingencies (Note 9) Commitments and Contingencies Risk free interest rate, minimum Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Risk Free Interest Rate, Minimum Termination Date Trading Arrangement Termination Date Stock price volatility, maximum Share-Based Compensation Arrangement by Share-Based Payment Award, Fair Value Assumptions, Expected Volatility Rate, Maximum Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] 2026 Lessee, Operating Lease, Liability, to be Paid, Year Two Assets acquired: Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets [Abstract] Amortized Cost Cash Equivalents And Available-For-Sale Debt Securities, Amortized Cost Cash Equivalents And Available-For-Sale Debt Securities, Amortized Cost Entity Address, City or Town Entity Address, City or Town Due after one year but within five years Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, after Year One Through Five Number of purchase periods Share-Based Compensation Arrangement By Share-Based Payment Award, Number Purchase Periods Share-Based Compensation Arrangement By Share-Based Payment Award, Number Of Offering Periods Business Acquisition, Pro Forma Information, Nonrecurring Adjustment [Line Items] Business Acquisition, Pro Forma Information, Nonrecurring Adjustment [Line Items] Schedule of Stock Option Activity Share-Based Payment Arrangement, Option, Activity [Table Text Block] Share-based payment arrangement, expense Stock-based compensation, net of amounts capitalized Share-Based Payment Arrangement, Expense Net loss Net loss Net loss Net Income (Loss) Attributable to Parent Mika Yamamoto [Member] Mika Yamamoto Trading Arrangement: Trading Arrangement [Axis] Investments, Debt and Equity Securities [Abstract] Assumed options from acquisition (in USD per share) Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Grants in Period, Weighted Average Exercise Price Pay vs Performance Disclosure, Table Pay vs Performance [Table Text Block] Forfeited (in shares) Forfeited (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeited in Period Business Acquisition [Axis] Business Acquisition [Axis] Schedule of Finite-Lived Intangible Assets Schedule of Finite-Lived Intangible Assets [Table Text Block] Equity Awards Adjustments, Excluding Value Reported in Compensation Table Equity Awards Adjustments, Excluding Value Reported in the Compensation Table [Member] Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year [Member] Entity File Number Entity File Number Cash and Cash Equivalents [Axis] Cash and Cash Equivalents [Axis] Add: Contract costs capitalized during the period Capitalized Contract Cost, Amount Capitalized Capitalized Contract Cost, Amount Capitalized Net change on cash flow hedges Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), after Reclassification and Tax Revenue From Contracts with Customers Revenue from Contract with Customer [Text Block] Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes (in shares) Restricted Stock, Shares Issued Net of Shares for Tax Withholdings Document Fiscal Year Focus Document Fiscal Year Focus Income Statement [Abstract] Entity Address, Address Line One Entity Address, Address Line One Entity Address, Address Line Two Entity Address, Address Line Two Denominator: Weighted Average Number of Shares Outstanding, Basic [Abstract] Operating lease, term Lessee, Operating Lease, Term of Contract Other accrued expenses Other Accrued Liabilities, Current Total financial assets Total financial assets Assets, Fair Value Disclosure Accrued and other liabilities Increase (Decrease) in Accrued Liabilities and Other Operating Liabilities Name Forgone Recovery, Individual Name Options exercisable as of the end of the period Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Intrinsic Value Remainder of 2024 Lessee, Operating Lease, Liability, to be Paid, Remainder of Fiscal Year Weighted-average remaining lease term (in years) Operating Lease, Weighted Average Remaining Lease Term Document Period End Date Document Period End Date Number of threshold stock price targets Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Number of Threshold Stock Prices Targets Share-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Number of Threshold Stock Price Targets Other Other Noncash Income (Expense) Award Timing MNPI Considered Award Timing MNPI Considered [Flag] Total lease payments Lessee, Operating Lease, Liability, to be Paid Unvested, beginning balance (in shares) Unvested, ending balance (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number Insider Trading Arrangements [Line Items] Balance Sheet Components Supplemental Balance Sheet Disclosures [Text Block] Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications Right-Of-Use Asset Obtained In Exchange For Operating Lease Liability, Net Of Modifications Right-Of-Use Asset Obtained In Exchange For Operating Lease Liability, Net Of Modifications Outstanding Aggregate Erroneous Compensation Amount Outstanding Aggregate Erroneous Compensation Amount Summary of Common Shares Reserved for Future Issuance Schedule of Stock by Class [Table Text Block] 2027 Lessee, Operating Lease, Liability, to be Paid, Year Three PEO Actually Paid Compensation Amount PEO Actually Paid Compensation Amount Accounts payable and other current liabilities Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Liabilities, Accounts Payable Schedule of Business Acquisitions, by Acquisition Schedule of Business Acquisitions, by Acquisition [Table Text Block] Executive Chairman Executive Chairman [Member] Executive Chairman Revenue recognized during the period Contract with Customer, Liability, Revenue Recognized Adjustment to Compensation: Adjustment to Compensation [Axis] Prepaid expenses and other current assets Prepaid Expense and Other Assets, Current Document Transition Report Document Transition Report Document Quarterly Report Document Quarterly Report Due after one year but within five years Debt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, after Year One Through Five Fair Value, Recurring and Nonrecurring [Table] Fair Value, Recurring and Nonrecurring [Table] Accumulated other comprehensive income (loss) Accumulated Other Comprehensive Income (Loss), Net of Tax Entity Current Reporting Status Entity Current Reporting Status Accumulated Deficit Retained Earnings [Member] Pension Adjustments Service Cost Pension Adjustments Service Cost [Member] Weighted-average shares used in computing net loss per shareÂ - basic (in shares) Weighted-average shares used in computing net loss per shareÂ attributable to Class A and Class B common stockholdersÂ - basic (in shares) Weighted Average Number of Shares Outstanding, Basic Stock Price or TSR Estimation Method Stock Price or TSR Estimation Method [Text Block] Greater than 12 months Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, 12 Months or Longer, Accumulated Loss Schedule of Revenues from External Customers and Long-Lived Assets [Table] Schedule of Revenues from External Customers and Long-Lived Assets [Table] Net carrying value Capitalized Computer Software, Net Document Information [Table] Document Information [Table] Restricted Stock Units Restricted Stock Units (RSUs) [Member] North America North America [Member] Increase (Decrease) in Stockholders' Equity [Roll Forward] Increase (Decrease) in Stockholders' Equity [Roll Forward] Executive Category: Executive Category [Axis] Name Awards Close in Time to MNPI Disclosures, Individual Name Construction in progress Construction in Progress [Member] Less than 12 months Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months, Accumulated Loss Entity Filer Category Entity Filer Category Business Acquisition, Pro Forma Information, Nonrecurring Adjustments [Table] Business Acquisition, Pro Forma Information, Nonrecurring Adjustments [Table] Remaining performance obligation Revenue, Remaining Performance Obligation, Amount Statement of Income Location, Balance [Domain] Statement of Income Location, Balance [Domain] Purchases of marketable securities Payments to Acquire Debt Securities, Available-for-Sale Company Selected Measure Name Company Selected Measure Name EX-101.PRE 10 frsh-20240930_pre.xml XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE DOCUMENT XML 12 R1.htm IDEA: XBRL DOCUMENT v3.24.3 Cover - shares 9 Months Ended Sep. 30, 2024 Nov. 01, 2024 Document Information [Line Items] Â Â Document Type 10-Q Â Document Quarterly Report true Â Document Period End Date Sep. 30, 2024 Â Document Transition Report false Â Entity File Number 001-40806 Â Entity Registrant Name Freshworks Inc. Â Entity Incorporation, State or Country Code DE Â Entity Address, Address Line One 2950 S Delaware Street Â Entity Address, Address Line Two Suite 201 Â Entity Tax Identification Number 33-1218825 Â Entity Address, City or Town San Mateo Â Entity Address, State or Province CA Â Entity Address, Postal Zip Code 94403 Â City Area Code 650 Â Local Phone Number 513-0514 Â Title of 12(b) Security Class A common stock, par value $0.00001 per share Â Trading Symbol FRSH Â Security Exchange Name NASDAQ Â Entity Current Reporting Status Yes Â Entity Interactive Data Current Yes Â Entity Filer Category Large Accelerated Filer Â Entity Small Business false Â Entity Emerging Growth Company false Â Entity Shell Company false Â Entity Central Index Key 0001544522 Â Current Fiscal Year End Date --12-31 Â Document Fiscal Year Focus 2024 Â Document Fiscal Period Focus Q3 Â Amendment Flag false Â Class A Common Stock Â Â Document Information [Line Items] Â Â Entity Common Stock, Shares Outstanding Â 232,984,740 Class B Common Stock Â Â Document Information [Line Items] Â Â Entity Common Stock, Shares Outstanding Â 69,869,756 X - DefinitionBoolean flag that is true when the XBRL content amends previously-filed or accepted submission. + ReferencesNo definition available. + Details Name: dei_AmendmentFlag Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionArea code of city + ReferencesNo definition available. + Details Name: dei_CityAreaCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionEnd date of current fiscal year in the format --MM-DD. + ReferencesNo definition available. + Details Name: dei_CurrentFiscalYearEndDate Namespace Prefix: dei_ Data Type: xbrli:gMonthDayItemType Balance Type: na Period Type: duration X - DefinitionFiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalPeriodFocus Namespace Prefix: dei_ Data Type: dei:fiscalPeriodItemType Balance Type: na Period Type: duration X - DefinitionThis is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalYearFocus Namespace Prefix: dei_ Data Type: xbrli:gYearItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: dei_DocumentInformationLineItems Namespace Prefix: dei_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFor the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD. + ReferencesNo definition available. + Details Name: dei_DocumentPeriodEndDate Namespace Prefix: dei_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as an quarterly report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Form 10-Q -Number 240 -Section 308 -Subsection a + Details Name: dei_DocumentQuarterlyReport Namespace Prefix:

dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as a transition report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Forms 10-K, 10-Q, 20-F -Number 240 -Section 13 -Subsection a-1 + Details Name: dei_DocumentTransitionReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word 'Other'. + ReferencesNo definition available. + Details Name: dei_DocumentType Namespace Prefix: dei_ Data Type: dei:submissionTypeItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 1 such as Attn, Building Name, Street Name + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine1 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 2 such as Street or Suite number + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine2 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the City or Town + ReferencesNo definition available. + Details Name: dei_EntityAddressCityOrTown Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCode for the postal or zip code + ReferencesNo definition available. + Details Name: dei_EntityAddressPostalZipCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the state or province. + ReferencesNo definition available. + Details Name: dei_EntityAddressStateOrProvince Namespace Prefix: dei_ Data Type: dei:stateOrProvinceItemType Balance Type: na Period Type: duration X - DefinitionA unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityCentralIndexKey Namespace Prefix: dei_ Data Type: dei:centralIndexKeyItemType Balance Type: na Period Type: duration X - DefinitionIndicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument. + ReferencesNo definition available. + Details Name: dei_EntityCommonStockSharesOutstanding Namespace Prefix: dei_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionIndicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesNo definition available. + Details Name: dei_EntityCurrentReportingStatus Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionIndicate if registrant meets the emerging growth company criteria. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityEmergingGrowthCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionCommission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen. + ReferencesNo definition available. + Details Name: dei_EntityFileNumber Namespace Prefix: dei_ Data Type: dei:fileNumberItemType Balance Type: na Period Type: duration X - DefinitionIndicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityFilerCategory Namespace Prefix: dei_ Data Type: dei:filerCategoryItemType Balance Type: na Period Type: duration X - DefinitionTwo-character EDGAR code representing the state or country of incorporation. + ReferencesNo definition available. + Details Name: dei_EntityIncorporationStateCountryCode Namespace Prefix: dei_ Data Type: dei:edgarStateCountryItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-T -Number 232 -Section 405 + Details Name: dei_EntityInteractiveDataCurrent Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionThe exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityRegistrantName Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityShellCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionIndicates that the company is a Smaller Reporting Company (SRC). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntitySmallBusiness Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityTaxIdentificationNumber Namespace Prefix: dei_ Data Type: dei:employerIdItemType Balance Type: na Period Type: duration X - DefinitionLocal phone number for entity. + ReferencesNo definition available. + Details Name: dei_LocalPhoneNumber Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionTitle of a 12(b) registered security. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b + Details Name: dei_Security12bTitle Namespace Prefix: dei_ Data Type: dei:securityTitleItemType Balance Type: na Period Type: duration X - DefinitionName of the Exchange on which a security is registered. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection d1-1 + Details Name: dei_SecurityExchangeName Namespace Prefix: dei_ Data Type: dei:edgarExchangeCodeItemType Balance Type: na Period Type: duration X - DefinitionTrading symbol of an instrument as listed on an exchange. + ReferencesNo definition available. + Details Name: dei_TradingSymbol Namespace Prefix: dei_ Data Type: dei:tradingSymbolItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 13 R2.htm IDEA: XBRL DOCUMENT v3.24.3 CONDENSED CONSOLIDATED BALANCE SHEETS - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Current assets: Â Â Cash and cash equivalents $ 391,101 $ 488,121 Marketable securities 663,883 699,506 Accounts receivable, net of allowance of $7,530 and $8,562 99,169 97,179 Deferred contract acquisition costs 25,056 22,908 Prepaid expenses and other current assets 53,575 47,832 Total current assets 1,232,784 1,355,546 Property and equipment, net 26,150 22,747 Operating lease right-of-use assets 29,862 32,749 Deferred contract acquisition costs, noncurrent 21,654 19,764 Intangible assets, net 94,432 0 Goodwill 147,014 6,181 Deferred tax assets 9,527 10,013 Other assets 13,761 9,772 Total assets 1,575,184 1,456,772 Current liabilities: Â Â Accounts payable 6,956 3,485 Accrued liabilities 73,733 56,608 Deferred revenue 296,089 266,399 Income tax payable 1,152 722 Total current liabilities 377,930 327,214 Operating lease liabilities, non-current 25,531 26,795 Other liabilities 36,697 30,501 Total liabilities 440,158 384,510 Commitments and contingencies (Note 9) Stockholders' equity: Â Â Preferred stock, value 0 0 Additional paid-in capital 4,847,178 4,713,522 Accumulated other comprehensive income (loss) 1,822 (754) Accumulated deficit (3,713,977) (3,640,509) Total stockholders' equity 1,135,026 1,072,262 Total liabilities and stockholders' equity 1,575,184 1,456,772 Class A Common Stock Â Â Stockholders' equity: Â Â Common stock, value 2 2 Class B Common Stock Â Â Stockholders' equity: Â Â Common stock, value $ 1 $ 1 X - DefinitionCarrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_AccountsPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCarrying amount as of the balance sheet date of the unpaid sum of the known and estimated amounts payable to satisfy all currently due domestic and foreign income tax obligations. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(15)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_AccruedIncomeTaxesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14 + Details Name: us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of excess of issue price over par or stated value of stock and from other transaction involving stock or stockholder. Includes, but is not limited to, additional paid-in capital (APIC) for common and preferred stock. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AdditionalPaidInCapital Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 12: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 13: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(12)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -

Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 30: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Assets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: 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Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_AssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AssetsCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRepresents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommitmentsAndContingencies Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_CommonStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allocation of valuation allowances and deferred tax liability, of deferred tax asset attributable to deductible differences and carryforwards, with jurisdictional netting. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482525/740-10-45-4Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482525/740-10-45-6 + Details Name: us-gaap_DeferredIncomeTaxAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionSum of the carrying amounts of all intangible assets, excluding goodwill, as of the balance sheet date, net of accumulated amortization and impairment charges. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1 + Details Name: us-gaap_IntangibleAssetsNetExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX

210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 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-Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 15: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_Liabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(32)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LiabilitiesAndStockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-5Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 21: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_LiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LiabilitiesCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's right to use underlying asset under operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities classified as other, due after one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable preferred shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_PreferredStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_PrepaidExpenseAndOtherAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance

Type: debit Period Type: instant X - DefinitionAmount of accumulated undistributed earnings (deficit). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_RetainedEarningsAccumulatedDeficit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of investments including trading securities, available-for-sale securities, held-to-maturity securities, and short-term investments classified as other and current. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_ShortTermInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 14 R3.htm IDEA: XBRL DOCUMENT v3.24.3 CONDENSED CONSOLIDATED BALANCE SHEETS (Parenthetical) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Accounts receivable, allowance for credit loss, current $ 7,530 $ 8,562 Preferred stock, par value (in USD per share) $ 0.00001 $ 0.00001 Preferred stock, authorized (in shares) 10,000,000 10,000,000 Preferred stock, issued (in shares) 0 0 Preferred stock, outstanding (in shares) 0 0 Class A Common Stock Â Â Common stock, par value (in USD per share) $ 0.00001 $ 0.00001 Common stock, authorized (in shares) 1,000,000,000 1,000,000,000 Common stock, issued (in shares) 232,730,114 208,940,016 Common stock, outstanding (in shares) 232,730,114 208,940,016 Class B Common Stock Â Â Common stock, par value (in USD per share) $ 0.00001 $ 0.00001 Common stock, authorized (in shares) 350,000,000 350,000,000 Common stock, issued (in shares) 69,847,416 87,754,921 Common stock, outstanding (in shares) 69,847,416 87,754,921 X - DefinitionAmount of allowance for credit loss on accounts receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479344/326-20-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481962/310-10-50-4 + Details Name: us-gaap_AllowanceForDoubtfulAccountsReceivableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionFace amount or stated value per share of preferred stock nonredeemable or redeemable solely at the option of the issuer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of nonredeemable preferred shares (or preferred stock redeemable solely at the option of the issuer) permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_PreferredStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares issued for nonredeemable preferred shares and preferred shares redeemable solely at option of issuer. Includes, but is not limited to, preferred shares issued, repurchased, and held as treasury shares. Excludes preferred shares classified as debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionAggregate share number for all nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer) held by stockholders. Does not include preferred shares that have been repurchased. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_PreferredStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 15 R4.htm IDEA: XBRL DOCUMENT v3.24.3 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - USD ($) shares in Thousands, $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Income Statement [Abstract] Â Â Â Â Revenue $ 186,575 $ 153,550 $ 525,849 $ 436,321 Cost of revenue 29,806 26,263 83,871 76,360 Gross profit 156,769 127,287 441,978 359,961 Operating expense: Â Â Â Â Research and development 47,885 34,885 123,562 101,922 Sales and marketing 101,253 90,673 300,143 265,458 General and administrative 46,495 40,464 133,091 122,712 Total operating expenses 195,633 166,022 556,796 490,092 Loss from operations (38,864) (38,735) (114,818) (130,131) Interest and other income, net 13,929 10,993 39,971 31,688 Loss before income taxes (24,935) (27,742) (74,847) (98,443) Provision for (benefit from) income taxes 5,024 3,291 (1,379) 10,912 Net loss $ (29,959) $ (31,033) $ (73,468) $ (109,355) Net loss per share - basic (in dollars per share) $ (0.10) $ (0.11) $ (0.24) $ (0.37) Net loss per share - diluted (in dollars per share) $ (0.10) $ (0.11) $ (0.24) $ (0.37) Weighted-average shares used in computing net loss per shareÂ - basic (in shares) 302,096 294,146 299,931 292,103 Weighted-average shares used in computing net loss per share - diluted (in shares) 302,096 294,146 299,931 292,103 X - DefinitionThe aggregate costs related to goods produced and sold and services rendered by an entity during the reporting period. This excludes costs incurred during the reporting period related to financial services rendered and other revenue generating activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1 + Details Name: us-gaap_CostOfGoodsAndServicesSold Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting 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(d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1 + Details Name: us-gaap_GeneralAndAdministrativeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI 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-Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_GrossProfit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 9: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 235 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-05(b)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 11: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(10)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncomeStatementAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -

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-Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef 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http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate amount of income or expense from ancillary business-related activities (that is to say, excluding major activities considered part of the normal operations of the business). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_NonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionGenerally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense. + ReferencesNo definition available. + Details Name: us-gaap_OperatingExpenses Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OperatingExpensesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 730 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482916/730-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 912 -SubTopic 730 -Name Accounting Standards Codification -Section 25 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479532/912-730-25-1 + Details Name: us-gaap_ResearchAndDevelopmentExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate total amount of expenses directly related to the marketing or selling of products or services.

+ ReferencesNo definition available. + Details Name: us-gaap_SellingAndMarketingExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 16 R5.htm IDEA: XBRL DOCUMENT v3.24.3 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Statement of Comprehensive Income [Abstract] Â Â Â Â Net loss $ (29,959) $ (31,033) $ (73,468) $ (109,355) Available-for-sale securities: Â Â Â Â Change in unrealized loss on marketable securities 3,139 1,483 2,541 3,169 Net change on cash flow hedges (288) (734) 35 (630) Total other comprehensive income 2,851 749 2,576 2,539 Comprehensive loss $ (27,108) $ (30,284) $ (70,892) $ (106,816) X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-5 + Details Name: us-gaap_ComprehensiveIncomeNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeAvailableForSaleSecuritiesAdjustmentNetOfTaxPeriodIncreaseDecreaseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after tax and adjustment, of unrealized gain (loss) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale) and unrealized gain (loss) on investment in debt security measured at amortized cost (held-to-maturity) from transfer to available-for-sale. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11 + Details Name: us-gaap_OtherComprehensiveIncomeLossAvailableForSaleSecuritiesAdjustmentNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax and reclassification, of gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10A + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossAfterReclassificationAndTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfIncomeAndComprehensiveIncomeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 17 R6.htm IDEA: XBRL DOCUMENT v3.24.3 CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY - USD ($) $ in Thousands Total Common Stock Additional Paid-in Capital Accumulated Other Comprehensive Income (Loss) Accumulated Deficit Beginning balance (in shares) at Dec. 31, 2022 Â 289,093,000 Â Â Â Beginning balance at Dec. 31, 2022 $ 1,051,818 $ 3 $ 4,562,319 $ (7,431) $ (3,503,073) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Issuance of common stock upon exercise of stock options (in shares) Â 205,000 Â Â Â Issuance of common stock upon exercise of stock options 61 Â 61 Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes (in shares) Â 5,196,000 Â Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes $ (52,380) Â (52,380) Â Â Issuance of common stock under employee stock purchase plan, net of shares withheld for taxes (in shares) 367,319 367,000 Â Â Â Issuance of common stock under employee stock purchase plan, net of shares withheld and retired for taxes $ 4,312 Â 4,312 Â Â Stock-based compensation 161,489 Â 161,489 Â Â Other comprehensive income (loss) 2,539 Â Â 2,539 Â Net loss (109,355) Â Â Â (109,355) Ending balance (in shares) at Sep. 30, 2023 Â 294,861,000 Â Â Â Ending balance at Sep. 30, 2023 1,058,484 $ 3 4,675,801 (4,892) (3,612,428) Beginning balance (in shares) at Jun. 30, 2023 Â 292,839,000 Â Â Â Beginning balance at Jun. 30, 2023 1,057,653 $ 3 4,644,686 (5,641) (3,581,395) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Issuance of common stock upon exercise of stock options (in shares) Â 61,000 Â Â Â

Issuance of common stock upon exercise of stock options 16 Â 16 Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes (in shares) Â 1,961,000 Â Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes (24,510) Â (24,510) Â Â Stock-based compensation 55,609 Â 55,609 Â Â Other comprehensive income (loss) 749 Â Â 749 Â Net loss (31,033) Â Â Â (31,033) Ending balance (in shares) at Sep. 30, 2023 Â 294,861,000 Â Â Â Ending balance at Sep. 30, 2023 1,058,484 $ 3 4,675,801 (4,892) (3,612,428) Beginning balance (in shares) at Dec. 31, 2023 Â 296,695,000 Â Â Â Beginning balance at Dec. 31, 2023 $ 1,072,262 $ 3 4,713,522 (754) (3,640,509) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Issuance of common stock upon exercise of stock options (in shares) 134,000 133,000 Â Â Â Issuance of common stock upon exercise of stock options $ 39 Â 39 Â Â Issuance of common stock and options in connection with acquisition (in shares) Â 687,000 Â Â Â Issuance of common stock and options in connection with acquisition 12,874 Â 12,874 Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes (in shares) Â 4,755,000 Â Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes $ (48,897) Â (48,897) Â Â Issuance of common stock under employee stock purchase plan, net of shares withheld for taxes (in shares) 308,059 308,000 Â Â Â Issuance of common stock under employee stock purchase plan, net of shares withheld and retired for taxes $ 3,630 Â 3,630 Â Â Stock-based compensation 166,010 Â 166,010 Â Â Other comprehensive income (loss) 2,576 Â Â 2,576 Â Net loss (73,468) Â Â Â (73,468) Ending balance (in shares) at Sep. 30, 2024 Â 302,578,000 Â Â Â Ending balance at Sep. 30, 2024 1,135,026 $ 3 4,847,178 1,822 (3,713,977) Beginning balance (in shares) at Jun. 30, 2024 Â 300,961,000 Â Â Â Beginning balance at Jun. 30, 2024 1,115,099 $ 3 4,800,143 (1,029) (3,684,018) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Issuance of common stock upon exercise of stock options (in shares) Â 12,000 Â Â Â Issuance of common stock upon exercise of stock options 3 Â 3 Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes (in shares) Â 1,605,000 Â Â Â Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes (11,540) Â (11,540) Â Â Stock-based compensation 58,572 Â 58,572 Â Â Other comprehensive income (loss) 2,851 Â Â 2,851 Â Net loss (29,959) Â Â Â (29,959) Ending balance (in shares) at Sep. 30, 2024 Â 302,578,000 Â Â Â Ending balance at Sep. 30, 2024 $ 1,135,026 $ 3 $ 4,847,178 $ 1,822 $ (3,713,977) X - DefinitionStock And Stock Options Issued During Period, Value, Acquisitions + ReferencesNo definition available. + Details Name: frsh_StockAndStockOptionsIssuedDuringPeriodValueAcquisitions Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase to additional paid-in capital (APIC) for recognition of cost for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-13Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-12 + Details Name: us-gaap_AdjustmentsToAdditionalPaidInCapitalSharebasedCompensationRequisiteServicePeriodRecognitionValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInStockholdersEquityRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber, after shares used to satisfy grantee's tax withholding obligation for award under share-based payment arrangement, of restricted shares issued. Excludes cash used to satisfy grantee's tax withholding obligation. + ReferencesNo definition available. + Details Name: us-gaap_RestrictedStockSharesIssuedNetOfSharesForTaxWithholdings Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionValue, after value of shares used to satisfy grantee's tax withholding obligation for award under share-based payment arrangement, of restricted shares issued. Excludes cash used to satisfy grantee's tax withholding obligation. + ReferencesNo definition available. + Details Name: us-gaap_RestrictedStockValueSharesIssuedNetOfTaxWithholdings Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares of stock issued during the period pursuant to acquisitions. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesAcquisitions Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of shares issued during the period as a result of an employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesEmployeeStockPurchasePlans Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1:

http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAggregate change in value for stock issued during the period as a result of employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueEmployeeStockPurchasePlan Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionValue of stock issued as a result of the exercise of stock options. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 18 R7.htm IDEA: XBRL DOCUMENT v3.24.3 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2023 USD ($) Sep. 30, 2024 USD ($) Sep. 30, 2023 USD ($) Cash Flows from Operating Activities: Â Â Â Net loss $ (31,033) $ (73,468) $ (109,355) Adjustments to reconcile net loss to net cash provided by operating activities: Â Â Â Depreciation and amortization Â 13,052 9,098 Amortization of deferred contract acquisition costs 6,131 20,667 17,600 Non-cash lease expense Â 6,607 5,692 Stock-based compensation Â 166,290 160,067 Discount amortization on marketable securities Â (12,972) (12,108) Deferred income taxes Â (13,801) 113 Other Â 321 110 Changes in operating assets and liabilities: Â Â Â Accounts receivable Â 6,602 (10,003) Deferred contract acquisition costs Â (24,705) (19,147) Prepaid expenses and other assets Â (7,733) (11,793) Accounts payable Â 3,122 (3,219) Accrued and other liabilities Â 10,188 (3,150) Deferred revenue Â 26,959 40,459 Operating lease liabilities Â (1,845) (9,052) Net cash provided by operating activities Â 119,284 55,312 Cash Flows from Investing Activities: Â Â Â Purchases of property and equipment Â (4,110) (990) Proceeds from sale of property and equipment Â 86 91 Capitalized internal-use software Â (3,574) (5,075) Purchases of marketable securities Â (566,638) (653,679) Maturities and redemptions of marketable securities Â 617,796 805,933 Business combination, net of cash acquired Â (213,905) 0 Net cash provided by (used in) investing activities Â (170,345) 146,280 Cash Flows from Financing Activities: Â Â Â Proceeds from issuance of common stock under employee stock purchase plan, net Â 3,630 4,312 Proceeds from exercise of stock options Â 39 61 Payment of withholding taxes on net share settlement of equity awards Â (49,627) (51,782) Net cash used in financing activities Â (45,958) (47,409) Net increase (decrease) in cash, cash equivalents and restricted cash Â (97,019) 154,183 Cash, cash equivalents and restricted cash, beginning of period Â 488,216 304,158 Cash, cash equivalents and restricted cash, end of period 458,341 391,197 458,341 Reconciliation of cash, cash equivalents and restricted cash to consolidated balance sheets: Â Â Â Cash and cash equivalents 458,249 391,101 458,249 Restricted cash included in prepaid expenses and other current assets 0 3 0 Restricted cash included in other assets 92 93 92 Total cash, cash equivalents and restricted cash 458,341 391,197 458,341 Supplemental cash flow information: Â Â Â Cash paid for taxes Â 8,130 9,893 Non-cash investing and financing activities: Â Â Â Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications 4,914 3,973 4,914 Stock-based compensation capitalized as internal-use software $ 484 1,117 1,422 Issuance of common stock and options in connection with acquisition Â $ 12,874 $ 0 X - DefinitionIncrease (Decrease) in Capitalized Contract Cost + ReferencesNo definition available. + Details Name: frsh_IncreaseDecreaseInCapitalizedContractCost Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionStock And Options Issued + ReferencesNo definition available. + Details Name: frsh_StockAndOptionsIssued Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe sum of the periodic adjustments of the differences between securities' face values and purchase prices that are charged against earnings. This is called accretion if the security was purchased at a discount and amortization if it was purchased at premium. As a noncash item, this element is an adjustment to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_AccretionAmortizationOfDiscountsAndPremiumsInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 1 -SubTopic 230 -Topic 830 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_CashFlowNoncashInvestingAndFinancingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of deferred income tax expense (benefit) pertaining to income (loss) from continuing operations. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(1)(Note 1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (b) -SubTopic 10 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-9 + Details Name: us-gaap_DeferredIncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate expense recognized in the current period that allocates the cost of tangible assets, intangible assets, or depleting assets to periods that benefit from use of the assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22 + Details Name: us-gaap_DepreciationDepletionAndAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting

Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after refund, of cash paid to foreign, federal, state, and local jurisdictions as income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 23 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-23Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-22Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2 + Details Name: us-gaap_IncomeTaxesPaidNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsReceivable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase (decrease) in accrued expenses, and obligations classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccruedLiabilitiesAndOtherOperatingLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 912 -SubTopic 310 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478345/912-310-45-11Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOperatingCapitalAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in obligation for operating lease. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -SubTopic 20 -Topic 842 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_IncreaseDecreaseInOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in prepaid expenses, and assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25 + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivitiesContinuingOperationsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI 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http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 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-Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NoncashInvestingAndFinancingItemsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of periodic reduction over lease term of carrying amount of right-of-use asset from operating lease. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OperatingLeaseRightOfUseAssetAmortizationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of income (expense) included in net income that results in no cash inflow (outflow), classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OtherNoncashIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow to satisfy grantee's tax withholding obligation for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsRelatedToTaxWithholdingForShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow to acquire investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45

-Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11 + Details Name: us-gaap_PaymentsToAcquireAvailableForSaleSecuritiesDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of a business, net of the cash acquired from the purchase. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesNetOfCashAcquired Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquirePropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the development or modification of software programs or applications for internal use (that is, not to be sold, leased or otherwise marketed to others) that qualify for capitalization. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToDevelopSoftware Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow from maturity, prepayment and call of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_ProceedsFromMaturitiesPrepaymentsAndCallsOfAvailableForSaleSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash inflow from the sale of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 12 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_ProceedsFromSaleOfPropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from exercise of option under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Subparagraph (a) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2A + Details Name: us-gaap_ProceedsFromStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash inflow associated with the amount received from the stock plan during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromStockPlans Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash restricted as to withdrawal or usage, classified as current. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8 + Details Name: us-gaap_RestrictedCashCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cash restricted as to withdrawal or usage, classified as noncurrent. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 5 -SubTopic 210 -Topic 954 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477220/954-210-45-5Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8 + Details Name: us-gaap_RestrictedCashNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase in right-of-use asset obtained in exchange for operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of noncash expense for share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 19 R8.htm IDEA: XBRL DOCUMENT v3.24.3 Business, Basis of Presentation and Summary of Significant Accounting Policies 9 Months Ended Sep. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Business, Basis of Presentation and Summary of Significant Accounting Policies 1. Business, Basis of Presentation and Summary of Significant Accounting PoliciesDescription of BusinessFreshworksÂ Inc. (Freshworks, or the Company) is a software development company that provides software-as-a-service (SaaS) products that deliver modern and innovative AI-guided customer and employee service solutions that enable companies of all sizes to drive delightful engagement and increase productivity. The Company was incorporated in Delaware in 2010 and is headquartered in San Mateo, California.On June 6, 2024, the Company acquired all outstanding shares of D42 Parent, Inc., (Device42), an IT asset management company, for approximately $238.1Â million. See Note 6â€”Business Combinations.Basis of Presentation and Principles of ConsolidationThe accompanying condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, and all intercompany balances and transactions have been eliminated in consolidation.Unaudited Interim Consolidated Financial StatementsThe accompanying condensed consolidated balance sheet as of SeptemberÂ 30, 2024, the condensed consolidated statements of operations, of comprehensive loss, of cash flows, and of stockholdersâ€™ equity for the three and nine months ended SeptemberÂ 30, 2024 and 2023, and the related notes to such condensed consolidated financial statements are unaudited. These unaudited condensed consolidated financial statements are presented in accordance with the rules and regulations of the U.S. Securities and Exchange Commission (SEC) and do not include all disclosures normally required in annual consolidated financial statements prepared in accordance with GAAP. In managementâ€™s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Companyâ€™s financial position as of SeptemberÂ 30, 2024 and its results of operations and cash flows for the three and nine months ended SeptemberÂ 30, 2024 and 2023. The results of operations for the three and nine months ended SeptemberÂ 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period.The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Companyâ€™s Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 16, 2024.Use of EstimatesThe preparation of the condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of income and expense during the reporting periods. Significant items subject to such estimates and assumptions include, but are not limited to, the following:â€¢determination of standalone selling price (SSP) for each distinct performance obligation included in customer contracts with multiple performance obligations; â€¢allowance for doubtful accounts;â€¢benefit period of deferred contract acquisition costs;â€¢capitalization of internal-use software development costs;â€¢fair value of goodwill;â€¢useful lives of long-lived assets, including intangible assets;â€¢valuation of deferred tax assets;â€¢valuation of employee defined benefit plan and other compensation liabilities;â€¢fair value of share-based awards; andâ€¢incremental borrowing rate used for operating leases.Concentrations of RiskFinancial instruments that potentially expose the Company to significant concentration of credit risk consist primarily of cash, cash equivalents, marketable securities, and accounts receivable. The Companyâ€™s cash, cash equivalents and marketable securities are generally held with large financial institutions and are in excess of the federally insured limits provided on such deposits. In addition, the Company has cash and cash equivalents held in international bank accounts, which are denominated primarily in euros, British Pounds, and Indian Rupees. There were no customers that individually exceeded 10% of the Companyâ€™s revenue for the three and nine months ended SeptemberÂ 30, 2024 and 2023 or that represented 10% or more of the Companyâ€™s consolidated accounts receivable balance as of SeptemberÂ 30, 2024.The Company primarily relies upon its third-party cloud infrastructure partner, Amazon Web Services, to serve customers and operate certain aspects of its services. Any disruption of this cloud infrastructure partner would impact the Company's operations and its business could be adversely impacted.Significant Accounting PoliciesThe Company's significant accounting policies are described in the Annual Report on Form 10-K for the year ended December 31, 2023. There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and the related notes for the three and nine months ended SeptemberÂ 30, 2024, except for the addition of the following revenue recognition policy for the business acquired in June 2024 (see Note 6): Software license revenue is generally sold as bundled arrangements that include the rights to a software license and maintenance. For these contracts, the transaction price is allocated to the separate performance obligations on the basis of relative standalone selling price. Software license revenue consists of term licenses and is recognized upfront, upon making the software available to the customer. The associated software maintenance revenue is generally recognized ratably over the contract term as support and updates are provided to the customers over the term of the arrangement. Recent Accounting PronouncementsThere have been no recently issued accounting pronouncements that are expected to have a material impact on the Company's condensed Â Â Â Â consolidated financial statements. X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the general note to the financial statements for the reporting entity which may include, descriptions of the basis of presentation, business description, significant accounting policies, consolidations, reclassifications, new pronouncements not yet adopted and changes in accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContentReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 275 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/275/tableOfContentReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/810/tableOfContentReference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 250 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/250/tableOfContent + Details Name: us-gaap_OrganizationConsolidationBasisOfPresentationBusinessDescriptionAndAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 20 R9.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue From Contracts with Customers 9 Months Ended Sep. 30, 2024 Revenue from Contract with Customer [Abstract] Â Revenue From Contracts with Customers 2. Revenue From Contracts with CustomersThe Company primarily derives revenue from subscription fees and related professional services. The Company also sells software licenses with associated maintenance and professional services based on product offerings introduced upon the acquisition of Device42 in the quarter ended June 30, 2024. The Company sells subscriptions and software licenses directly to customers and indirectly through channel partners with arrangements that are non-cancelable and non-refundable. The Companyâ€™s subscription arrangements do not provide customers with the right to take possession of the software supporting the solutions and, as a result, are accounted for as service arrangements. The Company records revenue net of sales or value-added taxes.Disaggregation of RevenueThe following table summarizes revenue by the Companyâ€™s product and service offerings (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Subscription services, software licenses and maintenance$184,409Â $150,033Â $518,582Â $425,755Â Professional services2,166Â 3,517Â 7,267Â 10,566Â Total revenue$186,575Â $153,550Â $525,849Â $436,321Â See Note 13 for revenue by geographic location.Unbilled Receivables, Deferred Revenue and Remaining Performance ObligationsUnbilled receivables primarily represent revenue recognized in excess of billings from non-cancellable multi-year contract arrangements. As of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, the Company had $5.7Â million and $0.2Â million of unbilled receivables, respectively. Unbilled receivables are included within accounts receivable, net on the condensed consolidated balance sheet. Deferred revenue consists of customer billings in excess of revenue being recognized. As of SeptemberÂ 30, 2024, non-current deferred revenue of $3.3Â million was included in Other Liabilities on the condensed consolidated balance sheet. As of DecemberÂ 31, 2023, the Company did not have any non-current portion of deferred revenue.Revenue recognized during the three months ended SeptemberÂ 30, 2024 and 2023 from amounts included in deferred revenue at the beginning of these periods was $136.1 million and $109.5 million, respectively. Revenue recognized during the nine months ended SeptemberÂ 30, 2024 and 2023 from amounts included in deferred revenue at the beginning of these periods was $252.8 million and $192.6 million, respectively.The aggregate balance of remaining performance obligations as of SeptemberÂ 30, 2024 was $488.9 million. The Company expects to recognize $358.0 million of the balance as revenue in the next 12 months and the remainder thereafter. The aggregate balance of remaining performance obligations represents contracted revenue that has not yet been recognized, which includes unearned revenue and unbilled amounts that will be recognized as revenue in future periods.Deferred Contract Acquisition CostsThe change in the balance of deferred contract acquisition costs during the periods presented is as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Balance at beginning of the period$46,036Â $40,962Â $42,672Â $39,675Â Add: Contract costs capitalized during the period7,803Â 6,391Â 24,705Â 19,147Â Less: Amortization of contract costs during the period(7,129)(6,131)(20,667)(17,600)Balance at end of the period$46,710Â $41,222Â $46,710Â $41,222Â X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes

insurance and lease contracts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-9Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-15Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 21 R10.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Marketable Securities 9 Months Ended Sep. 30, 2024 Investments, Debt and Equity Securities [Abstract] Â Cash Equivalents and Marketable Securities 3. Cash Equivalents and Marketable SecuritiesCash equivalents and available-for-sale debt securities consisted of the following as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Amortized CostUnrealized GainsUnrealized LossesFair ValueCash equivalents:Money market funds$286,574Â $â€”Â $â€”Â $286,574Â U.S. treasury securities15,467Â 2Â â€”Â 15,469Â Corporate debt securities9,292Â â€”Â â€”Â 9,292Â Total cash equivalents311,333Â 2Â â€”Â 311,335Â Debt securities:U.S. treasury securities308,194Â 1,265Â (9)309,450Â U.S. government agency securities227,208Â 709Â (18)227,899Â Corporate debt securities68,717Â 273Â (9)68,981Â Certificates of deposit57,553Â â€”Â â€”Â 57,553Â Total debt securities661,672Â 2,247Â (36)663,883Â Total cash equivalents and debt securities$973,005Â $2,249Â (36)975,218Â December 31, 2023Amortized CostUnrealized GainsUnrealized LossesFair ValueCash equivalents:Money market funds$77,832Â $â€”Â $â€”Â $77,832Â U.S. treasury securities239,727Â 22Â â€”Â 239,749Â U.S. government agency securities8,388Â 1Â â€”Â 8,389Â Corporate debt securities36,905Â â€”Â â€”Â 36,905Â Total cash equivalents362,852Â 23Â â€”Â 362,875Â Debt securities:U.S. treasury securities264,554Â 339Â (398)264,495Â U.S. government agency securities366,946Â 571Â (824)366,693Â Corporate debt securities66,777Â 72Â (109)66,740Â Total debt securities698,277Â 982Â (1,331)697,928Â Total cash equivalents and debt securities$1,061,129Â $1,005Â $(1,331)$1,060,803Â The following table presents gross unrealized losses and fair values for the securities that were in a continuous unrealized loss position as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Less than 12 monthsGreater than 12 monthsTotalFair ValueUnrealized LossFair ValueUnrealized LossFair ValueUnrealized LossU.S. treasury securities$11,657Â (1)11,443Â (8)23,100Â $(9)U.S. government agency securities10,657Â â€”Â 37,753Â (18)48,410Â (18)Corporate debt securitiesâ€”Â â€”Â 9,942Â (9)9,942Â (9)Total$22,314Â (1)59,138Â (35)81,452Â $(36)December 31, 2023Less Than 12 Months12 Months or GreaterTotalFair ValueUnrealized LossFair ValueUnrealized LossFair ValueUnrealized LossU.S. treasury securities$60,869Â (159)42,667Â (239)103,536Â $(398)U.S. government agency securities145,594Â (364)80,455Â (460)226,049Â (824)Corporate debt securities14,749Â (59)12,934Â (50)27,683Â (109)Total$221,212Â (582)136,056Â (749)357,268Â $(1,331) The amortized cost and fair value of the available-for-sale debt securities based on contractual maturities are as follows (in thousands):September 30, 2024Amortized CostFair ValueDue within one year$543,010Â $544,074Â Due after one year but within five years118,662Â 119,809Â Total$661,672Â $663,883Â Accrued interest receivable of $4.1 million and $4.4 million was classified in prepaid expenses and other current assets in the condensed consolidated balance sheet as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, respectively.In addition to available-for-sale debt securities, marketable securities also include term bond mutual funds, which are measured at fair value. As of SeptemberÂ 30, 2024, we did not have any term bond mutual funds. As of DecemberÂ 31, 2023, the fair value of the term bond mutual funds was $1.6 million. The change in fair value of the term bond mutual funds is recorded in interest and other income, net in the condensed consolidated statements of operations. The realized and unrealized gains recognized in the condensed consolidated statements of operations were not material during the three and nine months ended SeptemberÂ 30, 2024 and 2023. X - ReferencesNo definition available. + Details Name: us-gaap_InvestmentsDebtAndEquitySecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for investments in certain debt and equity securities. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 940 -SubTopic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/940-320/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Regulation S-K (SK) -Number 229 -Section 1403 -Paragraph b -Publisher SECReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/320/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6BReference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/942-320/tableOfContent + Details Name: us-gaap_InvestmentsInDebtAndMarketableEquitySecuritiesAndCertainTradingAssetsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 22 R11.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements 9 Months Ended Sep. 30, 2024 Fair Value Disclosures [Abstract] Â Fair Value Measurements 4. Fair Value MeasurementsThe Company measures its financial assets at fair value each reporting period using a fair value hierarchy that prioritizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (LevelÂ 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (LevelÂ 3 measurements). The three levels of the fair value hierarchy are as follows:LevelÂ 1â€”Inputs are observable and reflect quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.LevelÂ 2â€”Inputs other than quoted prices included within LevelÂ 1 that are observable, either directly or indirectly.LevelÂ 3â€”Inputs that are unobservable.Money market funds and U.S. treasury securities are classified within Level 1 because they are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Other debt securities and investments are classified within Level 2 if the investments are valued using model driven valuations which use observable inputs such as quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. Available-for-sale debt securities are held by custodians who obtain investment prices from a third-party pricing provider that incorporates standard inputs in various asset price models. The Company did not have any assets or liabilities subject to fair value remeasurement on a nonrecurring basis as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023.Assets and Liabilities Measured at Fair Value on a Recurring BasisThe following table represents the fair value hierarchy for the Companyâ€™s financial assets measured at fair value on a recurring basis as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Fair Value Measured UsingLevel 1Level 2TotalFinancial assets:Cash equivalents:Money market funds$286,574Â $â€”Â $286,574Â U.S. treasury securities15,469Â â€”Â 15,469Â Corporate debt securitiesâ€”Â 9,292Â 9,292Â Marketable securities:U.S. treasury securities309,450Â â€”Â 309,450Â U.S. government agency securitiesâ€”Â 227,899Â 227,899Â Corporate debt securitiesâ€”Â 68,981Â 68,981Â Certificates of depositâ€”Â 57,553Â 57,553Â Total financial assets$611,493Â $363,725Â $975,218Â December 31, 2023Fair Value Measured UsingLevel 1Level 2TotalFinancial assets:Cash equivalents:Money market funds$77,832Â $â€”Â $77,832Â U.S. treasury securities239,749Â â€”Â 239,749Â U.S. government agency securitiesâ€”Â 8,389Â 8,389Â Corporate debt securitiesâ€”Â 36,905Â 36,905Â Marketable securities:U.S. treasury securities264,495Â â€”Â 264,495Â U.S. government agency securitiesâ€”Â 366,693Â 366,693Â Corporate debt securitiesâ€”Â 66,740Â 66,740Â Term bond mutual fundsâ€”Â 1,578Â 1,578Â Total financial assets$582,076Â $480,305Â $1,062,381Â The fair value of derivative assets and liabilities as of SeptemberÂ 30, 2024, and all related unrealized and realized gains and losses during the three and nine months ended SeptemberÂ 30, 2024, were not material. As of SeptemberÂ 30, 2024, the total notional amount of outstanding designated foreign currency forward contracts was $62.1 million. X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the fair value of financial instruments (as defined), including financial assets and financial liabilities (collectively, as defined), and the measurements of those instruments as well as disclosures related to the fair value of non-financial assets and liabilities. Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 107 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-107Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 940 -SubTopic 820 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478119/940-820-50-1 + Details Name: us-gaap_FairValueDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 23 R12.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components 9 Months Ended Sep. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Balance Sheet Components 5. Balance Sheet ComponentsProperty and Equipment, netThe following table summarizes property and equipment, net as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands): September 30, 2024December 31, 2023Computers$18,740Â $17,188Â Capitalized internal-use software32,950Â 28,259Â Office equipment5,075Â 4,357Â Furniture and fixtures9,505Â 8,886Â Motor vehicles508Â 808Â Leasehold improvements7,441Â 5,768Â Construction in progress2,909Â 751Â Total property and equipment77,128Â 66,017Â Less: accumulated depreciation and amortization(50,978)(43,270)Property and equipment, net$26,150Â $22,747Â The following table summarizes depreciation expense and internal-use software capitalization and amortization for the three and nine months ended SeptemberÂ 30, 2024 and 2023 (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232023Capitalization of costs associated with internal-use software1,529Â 2,048Â 4,691Â 6,498Â Amortization expense of capitalized internal-use software1,410Â 1,327Â 4,206Â 3,699Â Depreciation expense1,337Â 1,658Â 4,278Â 5,097Â As of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, the net carrying value of capitalized internal-use software was $14.6 million and $14.1 million, respectivelyAccrued LiabilitiesThe following table summarizes accrued liabilities as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands): September 30, 2024December 31, 2023Accrued compensation$24,501Â $20,976Â Accrued reseller commissions11,391Â 9,641Â Accrued advertising and marketing expenses4,531Â 2,095Â Advanced payments from customers4,981Â 4,265Â Accrued taxes12,217Â 10,964Â Operating lease liabilities, current5,627Â 2,699Â Contributions withheld for employee stock purchase plan3,226Â 1,298Â Other accrued expenses7,259Â 4,670Â Total accrued liabilities$73,733Â $56,608Â Noncurrent liabilities include $23.1Â million and $22.7Â million of long term accrued compensation as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023, respectively. X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for supplemental balance sheet disclosures, including descriptions and amounts for assets, liabilities, and equity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/210/tableOfContent + Details Name: us-gaap_SupplementalBalanceSheetDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 24 R13.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combinations 9 Months Ended Sep. 30, 2024 Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Â Business Combinations 6. Business CombinationsIn June 2024, the Company acquired all outstanding shares of Device42, an IT asset management company. Through the combination, the Company will be able to offer a more comprehensive IT solution for customers. The total purchase price consideration is $238.1Â million, which consists of $225.3Â million in cash paid, including $11.4Â million of cash acquired, $8.9Â million in common stock issued, and $3.9Â million in assumed and converted stock option awards. The purchase price is subject to customary post-closing adjustments and conditions.As part of the business combination, the Company assumed certain unvested, in-the-money options held by Device42's founder, which were converted into 511,770

replacement stock option awards issued pursuant to the Company's 2021 Equity Incentive Plan. These awards have a fair value of $5.7Â million and will vest two years from the closing date subject to continued employment The portion of the fair value of the assumed and converted awards that was related to pre-combination vesting was $3.9Â million and is included as part of the consideration discussed above, and the remaining $1.8Â million is post-combination expense that will be recognized as compensation expense over the remaining service period. Refer to Note 10â€"Stockholders' Equity and Stock-Based Compensation for valuation of options. The transaction costs associated with the acquisition were approximately $2.0Â million for the nine months ended SeptemberÂ 30, 2024 and were recorded in general and administrative expense.The Company expects to finalize the valuation as soon as is practicable, but not later than one year from the acquisition date. The following table summarizes the preliminary fair value of assets acquired and liabilities assumed as of the date of acquisition:Amount(in thousands)Assets acquired:Cash$11,432Â Trade accounts and other receivables8,916Â Prepaid expenses and other current assets1,792Â Customer relationships67,600Â Developed technology30,700Â Trademarks700Â Goodwill140,833Â Total$261,973Â Liabilities assumed:Accounts payable and other current liabilities$3,510Â Deferred revenue6,080Â Deferred tax liability14,278Â Total$23,868Â Total purchase price consideration$238,105Â The excess of the purchase consideration over the fair value of net tangible and identifiable intangible assets and liabilities acquired was recorded as goodwill. The goodwill recognized is not deductible for U.S. income tax purposes. The Company expects to derive value from the combination of Device42â€™s existing customer base, IT asset management technology, and trademarks, as well as through other synergies. The deferred tax liability was primarily driven by the fair value of intangible assets. The fair values assigned to assets acquired and liabilities assumed are based on managementâ€™s best estimates and assumptions as of the acquisition date and are considered preliminary pending finalization of the valuation pertaining to deferred tax liabilities.The customer relationships, developed technology, and trademarks will be amortized on a straight-line basis over their estimated useful lives of 8 years, 6 years, and 1 year, respectively. The Company used the income approach to estimate the fair value of intangible assets acquired.The Company has included the operating results of Device42 in its condensed consolidated financial statements since the date of the acquisition. The revenue and net income of Device42 included in the condensed consolidated statement of operations from the date of acquisition to SeptemberÂ 30, 2024 were not material.The following unaudited supplemental pro forma financial information is provided for informational purposes only and summarizes the Company's combined results of operations as if the acquisition had occurred on January 1, 2023 (in thousands):Three Months Ended September 30,Nine Months Ended September 30,202420232024023Revenue$186,575Â $162,341Â $541,021Â $462,380Â Net loss$(29,494)$(34,311)$(78,387)$(121,117)The unaudited supplemental pro forma results reflect certain adjustments for the amortization of acquired intangible assets, recognition of stock-based compensation, and acquisition-related transaction expenses. Such pro forma amounts are not necessarily indicative of the results that actually would have occurred had the acquisition been completed on the date indicated, nor is it indicative of the Company's future operating results. X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationAndAssetAcquisitionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for a business combination (or series of individually immaterial business combinations) completed during the period, including background, timing, and recognized assets and liabilities. The disclosure may include leverage buyout transactions (as applicable). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/805/tableOfContent + Details Name: us-gaap_BusinessCombinationDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 25 R14.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangible Assets, Net 9 Months Ended Sep. 30, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Goodwill and Intangible Assets, Net 7. Goodwill and Intangible Assets, NetThe change in the carrying amounts of goodwill during the nine months ended SeptemberÂ 30, 2024 is presented below (in thousands):Balance as of December 31, 2023$6,181Â Goodwill acquired (Note 6)140,833Â Balance as of September 30, 2024$147,014Â Acquired intangible assets consist of developed technology, customer relationships and trademarks and are amortized on a straight-line basis over their estimated useful lives. The following tables summarize acquired intangible assets as of SeptemberÂ 30, 2024:September 30, 2024Gross AmountAccumulated AmortizationNet Carrying ValueWeighted Average Remaining Useful Life(amounts in thousands)(in years)Developed technology$41,196Â $(12,134)$29,062Â 5.7Customer relationships69,200Â (4,306)64,894Â 7.7Trademarks700Â (224)476Â 0.7Total$111,096Â $(16,664)$94,432Â Amortization of acquired intangible assets is as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,202420232024023Cost of revenue$1,289Â $â€”Â $1,639Â $158Â Sales and marketing2,303Â â€”Â 2,929Â 145Â Total amortization expense$3,592Â $â€”Â $4,568Â $303Â As of SeptemberÂ 30, 2024, expected future amortization expense related to acquired intangible assets is as follows (in thousands):Year Ending December 31,Amortization Expense2024 (remaining three months)$3,592Â 202513,854Â 202613,553Â 202713,553Â 202813,591Â Thereafter36,289Â Total future amortization$94,432Â X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for goodwill and intangible assets. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-30/tableOfContentReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-20/tableOfContent + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 26 R15.htm IDEA: XBRL DOCUMENT v3.24.3 Leases 9 Months Ended Sep. 30, 2024 Leases [Abstract] Â Leases 8. LeasesThe Company has operating leases primarily for office space. The leases have remaining lease terms of one to eight years, some of which include options to extend the lease for up to an additional six years. The Company's leases do not contain any residual value guarantee.The following table presents various components of the lease costs (in thousands):Operating LeasesThree Months Ended September 30,Nine Months Ended September 30,202420232024023Operating lease cost$2,904Â $2,652Â $8,968Â $7,644Â Short-term lease cost137Â 76Â 354Â 322Â Variable lease cost947Â 823Â 2,807Â 2,394Â Â Â Â Â Total lease cost$3,988Â $3,551Â $12,129Â $10,360Â The weighted-average remaining term of the Company's operating leases and the weighted-average discount rate used to measure the present value of the operating lease liabilities are as follows:Lease Term and Discount RateSeptember 30, 2024September 30, 2023Weighted-average remaining lease term (in years)4.55.1Weighted-average discount rate9.0Â %8.7Â %The following table presents supplemental information arising from lease transactions. Cash payments related to short-term leases are not included in the measurement of the operating lease liabilities, and as such, are excluded from the amounts below (in thousands):Three Months Ended September 30,Nine Months Ended September 30,Supplemental Cash Flow Information:2024202320242023Cash payments included in the measurement of operating lease liabilities$733Â $4,472Â $4,734Â $10,879Â Operating right-of-use assets obtained in exchange for lease obligations, net of modifications(628)4,914Â 3,973Â 4,914Â As of SeptemberÂ 30, 2024, maturities of the operating lease liabilities are as follows (in thousands):Operating LeasesRemainder of 2024$1,084Â 202511,038Â 20268,839Â 20277,119Â 20286,992Â Thereafter6,116Â Total lease payments41,188Â Less: imputed interest(10,030)Present value of operating lease liabilities$31,158Â As of SeptemberÂ 30, 2024, there were no material future payments related to signed leases that have not yet commenced X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for operating leases of lessee. Includes, but is not limited to, description of operating lease and maturity analysis of operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/842-20/tableOfContent + Details Name: us-gaap_LesseeOperatingLeasesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 27 R16.htm IDEA: XBRL DOCUMENT v3.24.3 Commitment and Contingencies 9 Months Ended Sep. 30, 2024 Commitments and Contingencies Disclosure [Abstract] Â Commitments and Contingencies 9. Commitments and ContingenciesOther Contractual CommitmentsThe Company's other contractual commitments primarily consist of third-party cloud infrastructure agreements and service subscription purchase arrangements used to support operations at the enterprise level. As of SeptemberÂ 30, 2024, other contractual commitments totaling $292.2 million remain outstanding under these agreements through 2028. Litigation and Loss ContingenciesOn November 1, 2022, a purported Company stockholder filed a securities class action complaint in the U.S. District Court for the Northern District of California against the Company, certain of its current officers and directors, and underwriters of the Company's initial public offering (IPO). On April 14, 2023, the court-appointed lead plaintiff filed a consolidated amended class action complaint. The complaint alleges that defendants violated Sections 11, 12(a)(2), and 15 of the Securities Act of 1933 by making material misstatements or omissions in offering documents filed in connection with the IPO. The complaint seeks unspecified damages, interest, fees, costs, and rescission on behalf of purchasers and/or acquirers of common stock issued in the IPO. On September 28, 2023, the court issued an order granting in part and denying in part defendants' motion to dismiss. The Company and the other defendants continue to vigorously defend against the remaining claims in this action.On March 20, 2023, a purported stockholder derivative complaint was filed in the U.S. District Court for the Northern District of California. The complaint names as defendants the Companyâ€™s current directors, as well as the Company, as nominal defendant, and asserts state and federal claims based on some of the same alleged misstatements as the securities class action complaint. The derivative complaint seeks unspecified damages, attorneysâ€™ fees, and other costs. On June 21, 2023, the court stayed the case in light of the pending securities class action. On October 16, 2023, the court extended the stay of the case in light of the pending securities class action. The Company and the other defendants continue to vigorously defend against the claims in this action.From time to time, the Company has been and may be in the future subject to other legal proceedings, claims, investigations, and government inquiries (collectively, legal proceedings) in the ordinary course of business. It has received and may receive claims from third parties asserting, among other things, infringement of their intellectual property rights, defamation, labor and employment rights, privacy, and contractual rights. There are no currently pending legal proceedings that the Company believes will have a material adverse impact on the business or condensed consolidated financial statements.IndemnificationsIn the ordinary course of business, the Company enters into contractual arrangements under which the Company agrees to provide indemnification of varying scope and terms to customers, business partners, and other parties with respect to certain matters, including losses arising out of intellectual property infringement claims made by third parties, if the Company has violated applicable laws, if the Company is negligent or commits acts of willful misconduct, and other liabilities with respect to its products and services and its business. In these circumstances, payment is typically conditional on the other party making a claim pursuant to the procedures specified in the particular contract. The Company also indemnifies certain of its officers, directors and certain key employees while they are serving in good faith in their respective capacities. To date, the Company has not incurred any material costs as a result of such indemnifications and has not accrued any liabilities related to such obligations in its condensed consolidated financial statements. X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for commitments and contingencies. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 405 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/405-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/450/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 440 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/440/tableOfContent + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 28 R17.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation 9 Months Ended Sep. 30, 2024 Equity [Abstract] Â Stockholders' Equity and Stock-Based Compensation 10. Stockholders' Equity and Stock-Based CompensationEquity Compensation PlansIn August 2021, the board of directors (the Board) adopted the 2021 Equity Incentive Plan (the 2021 Plan) and the 2021 Employee Stock Purchase Plan (ESPP), effective upon the IPO. Pursuant to the 2021 Plan, the Board may grant incentive stock options to purchase shares of the Companyâ€™s common stock, non-statutory stock options to purchase shares of the Companyâ€™s common stock, stock appreciation rights, restricted stock, restricted stock units (RSUs), performance awards (PRSUs) and other awards. The ESPP enables eligible employees to purchase shares of the Company's Class A common stock. Both the 2021 Plan and ESPP include an automatic increase to their shares reserve on January 1 of each year as set forth in the respective plan documents.In August 2022, the Compensation Committee of the Board adopted the 2022 Inducement Plan (the Inducement Plan) in accordance with Listing Rule 5635(c)(4) of the Nasdaq Stock Market. Under the Inducement Plan, nonstatutory stock options, stock appreciation rights, restricted stock, RSUs, PRSUs and other awards may be granted as an inducement material to an eligible person's entering into employment with the Company. Shares of common stock outstanding and reserved for future issuance were as follows (in thousands):September 30, 20242011 Stock Plan:Options, RSUs and PRSUs outstanding3,015Â 2021 Equity Incentive Plan:Options, RSUs and PRSUs outstanding (1)21,894Â Shares reserved for future award issuances79,196Â 2022 Inducement Plan:Options and RSUs outstanding3,021Â Shares reserved for future award issuances6,535Â 2021 Employee Stock Purchase PlanShares reserved for future award issuances13,166Â Total awards outstanding and shares of common stock reserved for issuance126,827Â (1)Outstanding shares include the Executive PRSUs and 2024 Executive Chairman Award, as discussed below, based on 100% achievement of target performance.2021 Employee Stock Purchase PlanUnder the ESPP, the price at which common stock is purchased is equal to 85% of the fair market value of a share of the Companyâ€™s common stock on the first day of the offering period or the applicable purchase date, whichever is lower. The fair market value of common stock will generally be the closing sales price on the determination date. The ESPP provides an offering period of 24 months, with four purchase periods that are generally six months long and end on May 15 and November 15 of each year. The Company issued 308,059 and 367,319 shares under the ESPP in the nine months ended SeptemberÂ 30, 2024 and 2023, respectively, in each case net of shares withheld and retired to satisfy withholding tax requirements for certain employees in jurisdictions outside the United States. The weighted average purchase price per share was $11.85 with aggregate net proceeds of $3.6 million in the nine months ended SeptemberÂ 30, 2024, and the weighted average purchase price was $11.87 with aggregate net proceeds of $4.3 million in the nine months ended SeptemberÂ 30, 2023.The ESPP also includes a reset provision for the purchase price if the fair market value of a share of the Company's common stock on the first day of any purchase period is less than or equal to the fair market value of a share of the Company's common stock on the first day of an ongoing offering. If the reset provision is triggered, a new 24-month offering period begins. The reset provision under the ESPP was triggered in May 2022, November 2022 and May 2024. Each triggering of the reset provision was considered a modification in accordance with ASC 718, Stock Based Compensation, with the modification charge recognized on a straight-line basis over the new offering period. The modifications did not have a material effect on the Company's stock-based compensation expense during the three and nine months ended SeptemberÂ 30, 2024 and 2023.Stock-based compensation expense related to ESPP was $1.5 million in each of the three months ended SeptemberÂ 30, 2024 and 2023, and $4.0 million and $6.0 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively.Determination of Fair Value of the ESPPThe Company estimates the fair value of the ESPP using the Black-Scholes option-pricing model, which requires certain complex valuation assumption inputs such as expected term, expected stock price volatility, risk-free interest rate, and dividend yield. The fair value of each of the four purchase periods is estimated separately. The following table summarizes the range of valuation assumptions used in estimating the fair value of the ESPP during the period:Valuation Assumption InputsNine Months Ended September 30, 2024Nine Months Ended September 30, 2023Expected term (in years)0.5 - 2.00.5 - 1.5Stock price volatility48.3% - 57.2%58.1% - 77.3%Risk-free interest rate4.8% - 5.4%4.5% - 5.3%Dividend yieldâ€”%â€”%Stock OptionsStock options are generally

granted with an exercise price equal to the fair market value of a share of common stock on the date of grant, have a 10-year contractual term, and vest over a four-year period. Share Information:Number of Shares (in thousands)Weighted-Average Exercise PriceWeighted-Average Remaining Contractual Term (in years)Aggregate Intrinsic Value (in thousands) (1)Balance as of December 31, 20232,395Â $10.39Â 7.0$31,368Â Assumed and converted options from acquisition (Note 6)512Â $3.26Â Stock options exercised(134)$0.29Â Stock options cancelled / forfeited / expiredâ€”Â $â€”Â Balance as of September 30, 20242,773Â $9.56Â 7.5$9,188Â Options vested and expected to vest as of September 30, 20242,773Â $9.56Â 7.5$9,188Â Options exercisable as of September 30, 20241,353Â $9.23Â 5.7$4,981Â (1)Aggregate intrinsic value for stock options represents the difference between the exercise price and the per share fair value of the Companyâ€™s common stock as of the end of the period, multiplied by the number of stock options outstanding, exercisable, or vested.The weighted-average grant date fair value per share of the assumed and converted stock options related to the Device42 acquisition was $11.09 for the nine months ended SeptemberÂ 30, 2024, of which approximately $1.8Â million was related to post-combination services and will be recognized as stock-based compensation over requisite service period of two years (Note 6). Determination of Fair Value of the Stock OptionsThe Company estimates the fair value of stock options granted using the Black-Scholes option-pricing model, which requires certain complex valuation assumption inputs such as expected term, expected stock price volatility, risk-free interest rate, and dividend yield. There were no stock options granted during the nine months ended SeptemberÂ 30, 2024, other than the stock options assumed as part of the Device42 acquisition in June 2024. The following table summarizes the range of valuation assumptions used in estimating the fair value of the stock options assumed during the period:Valuation Assumption InputsNine Months Ended September 30, 2024Expected term (in years)6.0Stock price volatility65%Risk-free interest rate4.29%Dividend yieldâ€”%Restricted Stock UnitsRSUs are granted at fair market value at the date of the grant and typically vest over a four-year period.RSU activity, which includes PRSUs, during the nine months ended SeptemberÂ 30, 2024 was as follows:Share Information:Number of SharesWeighted-Average Grant Date Fair Value Per Share(in thousands, except per share data)Unvested, as of December 31, 202326,755Â $18.44Â Granted (1)15,442Â $19.78Â Vested (2)(7,606)$17.95Â Forfeited/Cancelled (3)(9,434)$19.83Â Unvested, as of SeptemberÂ 30, 202425,157Â $18.89Â (1) During the nine months ended SeptemberÂ 30, 2024, shares granted includes 0.9 million shares granted to the Executive Chairman as long-term equity incentive award accounted for as a modification. The weighted average grant date fair value was $69.78 per share. Refer to the Executive Chairman Awards discussion below.(2) During the nine months ended SeptemberÂ 30, 2024, total shares that vested were 7.6 million, of which 2.8 million were withheld for tax purposes.(3) Shares forfeited includes the cancellation of the 2021 Executive Chairman Performance Award consisting of 6,000,000 PRSUs discussed in the Executive Chairman Awards section below. The total fair value of vested RSUs during the three months ended SeptemberÂ 30, 2024 and 2023 was $47.8 million and $50.7 million, respectively. For the nine months ended SeptemberÂ 30, 2024 and 2023, the total fair value of vested RSUs was $136.5 million and $137.1 million, respectively.Performance-Based AwardsExecutive Chairman AwardsIn September 2021, the Board approved a grant of 6,000,000 PRSUs to the Company's then CEO, now current Executive Chairman, with a time-based service condition beginning January 1, 2022, and a market condition involving five separate stock price hurdles ranging from $70.00 to $200.00 per share for each of the five vesting tranches (2021 Executive Chairman Performance Award). The 2021 Executive Chairman Performance Award had a total grant date fair value of $131.0Â million. During the nine months ended SeptemberÂ 30, 2024, the Company recognized $4.6 million related to this 2021 Executive Chairman Performance Award prior to the modification effective March 1, 2024 discussed below. During the three and nine months ended SeptemberÂ 30, 2023, the Company recognized $7.1 million and $21.0Â million of stock-based compensation expense related to this 2021 Executive Chairman Performance Award, respectively.As a result of macroeconomic conditions outside the control of the Companyâ€™s leadership team, the five separate stock price hurdles were considered by the Board to be too high for the 2021 Executive Chairman Performance Award to have the retention value expected at the time the award was granted. In February 2024, the Board approved the cancellation of the 2021 Executive Chairman Performance Award and the grant of a 2024 Executive Chairman Award with a fair value of $19.0Â million, both effective March 1, 2024. The Company accounted for the 2024 Executive Chairman Award as a modification. There were no incremental costs recognized as a result of the modification and the remaining unrecognized stock-based compensation expense from the 2021 Executive Chairman Performance Award of $61.9 million will be recognized over the vesting period of the new 2024 Executive Chairman Award. The 2024 Executive Chairman Award comprised of 70% time-based RSUs that vest quarterly over four years and 30% PRSUs with the same terms as the Executive PRSUs discussed below. For the three and nine months ended SeptemberÂ 30, 2024, the Company recognized $5.9 million and $13.6 million, respectively, of stock-based compensation expense related to the 2024 Executive Chairman Award.Executive PRSUsIn February 2024, the Board approved PRSUs to be granted to certain members of the executive team (Executive PRSUs), subject to service and performance-based vesting conditions. The performance-based vesting conditions include revenue and free cash flow targets over the performance period from January 1 to December 31, 2024, and vest over three years from the grant date. 70% and 30% of each Executive PRSU award will be earned based on the Companyâ€™s achievement of revenue and free cash flow targets, respectively. The performance targets allow the Company's executives to earn up to a maximum of 177.5% of target performance in the aggregate for significant outperformance. The fair value of each PRSU is based on the fair value of the Company's common stock on the date of grant. Stock-based compensation associated with these Executive PRSUs is recognized using the accelerated attribution method over the requisite service period, based on the Company's periodic assessment of the probability that the performance will be achieved. For the three and nine months ended SeptemberÂ 30, 2024, the Company recognized $1.6 million and $4.1 million of stock-based compensation expense related to the Executive PRSUs, respectively.Stock-Based CompensationTotal stock-based compensation expense recorded for the three and nine months ended SeptemberÂ 30, 2024 and 2023 was as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Cost of revenue$1,830Â $1,710Â $5,033Â $5,137Â Research and development(1)13,454Â 9,623Â 32,475Â 28,662Â Sales and marketing15,303Â 18,757Â 50,980Â 51,786Â General and administrative(2)28,122Â 25,035Â 77,802Â 74,482Â Stock-based compensation, net of amounts capitalized58,709Â 55,125Â 166,290Â 160,067Â Capitalized stock-based compensation361Â 484Â 1,117Â 1,422Â Total stock-based compensation expense$59,070Â $55,609Â $167,407Â $161,489Â (1) Â Â Â Â Stock-based compensation expense recorded to research and development in the consolidated statements of operations excludes amounts that were capitalized for internal-use software.(2)Â Â Â Â General and administrative expense includes stock-based compensation associated with RSUs and PRSUs granted to our former CEO (now Executive Chairman) of $12.1 million and $14.1 million for the three months ended SeptemberÂ 30, 2024 and 2023, respectively, and $38.3 million and $41.8 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively. As of SeptemberÂ 30, 2024, unrecognized stock-based compensation expense related to unvested stock-based awards was as follows (in thousands, except for period data):September 30, 2024Unrecognized Stock-Based CompensationWeighted-Average Period to Recognize Expense(in years)RSUs and PRSUs$426,596Â 2.6Stock options8,669Â 1.8ESPP7,525Â 1.0Total unrecognized stock-based compensation expense$442,790Â X - ReferencesNo definition available. + Details Name: us-gaap_EquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for shareholders' equity and share-based payment arrangement. Includes, but is not limited to, disclosure of policy and terms of share-based payment arrangement, deferred compensation arrangement, and employee stock purchase plan (ESPP). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/505/tableOfContentReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContent + Details Name: us-gaap_ShareholdersEquityAndShareBasedPaymentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 29 R18.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share 9 Months Ended Sep. 30, 2024 Earnings Per Share [Abstract] Â Net Loss Per Share 11. Net Loss Per ShareBasic net loss per share attributable to common stockholders is computed by dividing the net loss by the number of weighted-average outstanding shares of common stock. Diluted net loss per share attributable to common stockholders is determined by giving effect to all potential common equivalents during the reporting period, unless including them yields an antidilutive result. The Company considers its stock options and RSUs as potential common stock equivalents, but excluded them from the computation of diluted net loss per share attributable to common stockholders for the three and nine months ended SeptemberÂ 30, 2024 and 2023, as their effect was antidilutive. The rights, including the liquidation and dividend rights, of the holders of Class A and Class B common stock are identical, except with respect to voting, conversion, and transfer rights. As the liquidation and dividend rights are identical, the undistributed earnings are allocated on a proportionate basis to each class of common stock and the resulting basic and diluted net loss per share attributable to common stockholders, are the same for both Class A and Class B common stock on both an individual and combined basis. The following table sets forth the computation of basic and diluted net loss per share attributable to common stockholders (in thousands, except per share data): Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Numerator:Net loss$(29,959)$(31,033)$(73,468)$(109,355)Denominator:Weighted-average shares used in computing net loss per shareÂ attributable to Class A and Class B common stockholders - basic and diluted302,096Â 294,146Â 299,931Â 292,103Â Net loss per share attributable to Class A and Class B common stockholders - basic and diluted(0.10)(0.11)(0.24)(0.37)The following table summarizes the potential common equivalents that were excluded from the computation of diluted net loss per share attributable to Class A and Class B common stockholders for the periods presented (in thousands):Three and Nine Months Ended September 30,20242023RSUs and PRSUs25,157Â 29,262Â Stock options2,773Â 2,550Â ESPP331Â 241Â Total28,261Â 32,053Â X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for earnings per share. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/260/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-3 + Details Name: us-gaap_EarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 30 R19.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes 9 Months Ended Sep. 30, 2024 Income Tax Disclosure [Abstract] Â Income Taxes 12. Income TaxesThe Company's quarterly tax provision and estimates of its annual effective tax rate are estimates due to several factors, including changes in pre-tax income (or loss), the mix of jurisdictions to which such income relates, discrete items (such as windfalls or shortfalls from stock-based compensation) in the period offset with our valuation allowance. The provision for (benefit from) income taxes was $5.0 million and $3.3 million for the three months ended SeptemberÂ 30, 2024 and 2023, respectively; and the income tax benefit was $1.4 million and the income tax expense was $10.9 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively. The increase in provision for income taxes during the three months ended September 30, 2024, was primarily due to an increase in profit before tax in certain foreign jurisdictions. The change in provision for income taxes for the nine months ended SeptemberÂ 30, 2024 compared to the same period in the prior year is primarily due to a tax benefit of $14.3Â million from the Device42 acquisition in the current year, partially offset by higher tax expenses due to higher foreign profits before tax.The increase in tax benefit of $14.3Â million is primarily due to the net deferred tax liability generated from the acquisition of Device42, which provided sufficient taxable income to release valuation allowance. X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12CReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12BReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 270 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477891/740-270-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.5.Q1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/740/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-14Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-21Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 11.C) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_IncomeTaxDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 31 R20.htm IDEA: XBRL DOCUMENT v3.24.3 Geographic Information 9 Months Ended Sep. 30, 2024 Segment Reporting [Abstract] Â Geographic Information 13. Geographic InformationRevenue by geographic location is determined based on the customers' billing address. The following table summarizes revenue by geographic location (in thousands):Three Months Ended September 30,Nine Months Ended September 30,2024202320242023North America$86,363Â $68,847Â $239,300Â $194,158Â Europe, Middle East and Africa71,455Â 59,128Â 202,828Â 168,332Â Asia Pacific22,986Â 21,111Â 67,830Â 61,497Â Other5,771Â 4,464Â 15,891Â 12,334Â Total revenue$186,575Â $153,550Â $525,849Â $436,321Â Revenue from North America consists primarily of revenue from the United States. For the three months ended SeptemberÂ 30, 2024 and 2023, revenue generated from the United States was $76.9 million and $60.1 million, or approximately 41% and 38% of total consolidated revenue, respectively. For the nine months ended SeptemberÂ 30, 2024 and 2023, revenue generated from the United States was $213.1 million and $171.3 million, or 41% and 39% of total consolidated revenue, respectively. The United Kingdom, included within Europe, Middle East and Africa in the table above, contributed $24.6 million and $19.4 million, or approximately 13% and 12% of total consolidated revenue for the three months ended SeptemberÂ 30, 2024 and 2023, respectively. For the nine months ended SeptemberÂ 30, 2024 and 2023, revenue generated from the United Kingdom was $68.0 million and $54.9 million, or 13% and 12% of the total consolidated revenue, respectively.Long-lived assets consist primarily of property, plant and equipment and ROU assets. The following table summarizes long-lived assets by geographic information (in thousands):September 30, 2024December 31, 2023North America$19,342Â $22,635Â Europe, Middle East and Africa7,139Â 2,244Â Asia Pacific29,531Â 30,617Â Total long-lived assets$56,012Â $55,496Â Long-lived assets in North America are primarily located in the United States, and long-lived assets in Asia Pacific are primarily located in India. X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X -

DefinitionThe entire disclosure for reporting segments including data and tables. Reportable segments include those that meet any of the following quantitative thresholds a) it's reported revenue, including sales to external customers and intersegment sales or transfers is 10 percent or more of the combined revenue, internal and external, of all operating segments b) the absolute amount of its reported profit or loss is 10 percent or more of the greater, in absolute amount of 1) the combined reported profit of all operating segments that did not report a loss or 2) the combined reported loss of all operating segments that did report a loss c) its assets are 10 percent or more of the combined assets of all operating segments. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 9: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 10: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 34 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-34Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26CReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-15Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/280/tableOfContentReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-21Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-21Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32 + Details Name: us-gaap_SegmentReportingDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 32 R21.htm IDEA: XBRL DOCUMENT v3.24.3 Subsequent Event 9 Months Ended Sep. 30, 2024 Subsequent Events [Abstract] Â Subsequent Event 14. Subsequent EventsShare Repurchase ProgramIn November 2024, the Board of Directors of the Company approved a stock repurchase program for the repurchase of up to $400Â million of the Companyâ€™s outstanding Class A common stock. Under the repurchase program, the Company may repurchase shares of the Companyâ€™s outstanding Class A common stock from time to time in the open market, through privately negotiated transactions and/or other means in compliance with the Exchange Act and the rules and regulations thereunder. The timing, manner, price, and amount of any repurchases will be determined by the Company at its discretion, and will depend on a variety of factors, including business, economic and market conditions, prevailing stock prices, corporate and regulatory requirements, and other considerations. The repurchase program may be suspended or discontinued at any time.RestructuringIn November 2024, the Company committed to a restructuring plan (the Plan) to better align the Company's talent with its strategic priorities and to improve operating efficiency. The Company estimates that this will result in approximately 13% reduction in headcount and approximately $11Â million to $13Â million in charges in the fourth quarter of 2024, consisting primarily of cash expenditures for separation-related payments, employee benefits and related costs. The Company expects that the Plan will be substantially complete by the end of the fiscal year ending December 31, 2024. X - ReferencesNo definition available. + Details Name: us-gaap_SubsequentEventsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for significant events or transactions that occurred after the balance sheet date through the date the financial statements were issued or the date the financial statements were available to be issued. Examples include: the sale of a capital stock issue, purchase of a business, settlement of litigation, catastrophic loss, significant foreign exchange rate changes, loans to insiders or affiliates, and transactions not in the ordinary course of business. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 855 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/855/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 855 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483399/855-10-50-2 + Details Name: us-gaap_SubsequentEventsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 33 R22.htm IDEA: XBRL DOCUMENT v3.24.3 Pay vs Performance Disclosure - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Pay vs Performance Disclosure Â Â Â Â Â Net loss $ (29,959) $ (31,033) $ (73,468) $ (109,355) X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 402 -Subsection v -Paragraph 1 + Details Name: ecd_PvpTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 34 R23.htm IDEA: XBRL DOCUMENT v3.24.3 Insider Trading Arrangements 3 Months Ended 9 Months Ended Sep. 30, 2024 shares Sep. 30, 2024 shares Trading Arrangements, by Individual Â Â Material Terms of Trading Arrangement Â During the three months ended SeptemberÂ 30, 2024, our officers (as defined in Rule 16a-1(f) under the Exchange Act) and directors adopted or terminated the contracts, instructions or written plans for the purchase or sale of the Company's securities, each of which is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act, as set forth in the table below.NameTitleActionAdoption DateExpiration DateTotal number of shares of Class A common stock to be soldSameer GandhiDirectorAdoption(1)(2)September 13, 2024November 28, 2025Up to 150,000 sharesRathna Girish MathrubothamExecutive Chairman and Chairman of the Board of DirectorsAdoption(2)September 18, 2024October 31, 2025Up to 2,500,000 shares(3)Barry PadgettDirectorAdoptionSeptember 17, 2024September 4, 2025Up to 16,933 sharesMika YamamotoChief Customer and Marketing OfficerAdoptionSeptember 17, 2024December 31, 2025Up to 140,241 shares(4)(1) This 10b5-1 trading arrangement was adopted by The Potomac Trust, dated 9/21/2001, of which Mr. Gandhi is a co-trustee.(2) Plan

adopted in accordance with Rule 10b5-1(c)(1)(ii)(D)(2)(3) The actual number of shares that will be sold under the Rule 10b5-1 trading plan will be reduced by the number of shares sold in accordance with an existing plan after August 21, 2024, but prior to its expiration on December 15, 2024.(4) The shares that may be sold under the Rule 10b5-1 trading plan include (i) up to 6,399 shares of our Class A Common Stock currently owned by Ms. Yamamoto and (ii) up to 133,842 shares of our Class A Common Stock that are subject to restricted stock unit awards previously granted to Ms. Yamamoto that may vest and be released to Ms. Yamamoto on or prior to December 31, 2025 upon the satisfaction of the applicable service-based vesting conditions. The actual number of shares that will be released to Ms. Yamamoto pursuant to the restricted stock unit awards and sold under the Rule 10b5-1 trading arrangement will be net of the number of shares withheld to satisfy tax withholding obligations arising from the vesting of such shares and is not yet determinable. The actual number of shares that will be subject to the Rule 10b5-1 trading plan is not yet determinable. Non-Rule 10b5-1 Arrangement Adopted false Â Rule 10b5-1 Arrangement Terminated false Â Non-Rule 10b5-1 Arrangement Terminated false Â Sameer Gandhi [Member] Â Â Trading Arrangements, by Individual Â Â Name Sameer Gandhi Â Title Director Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date September 13, 2024 Â Expiration Date November 28, 2025 Â Arrangement Duration 441 days Â Aggregate Available 150,000 150,000 Rathna Girish Mathrubootham [Member] Â Â Trading Arrangements, by Individual Â Â Name Rathna Girish Mathrubootham Â Title Executive Chairman and Chairman of the Board of Directors Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date September 18, 2024 Â Expiration Date October 31, 2025 Â Arrangement Duration 408 days Â Aggregate Available 2,500,000 2,500,000 Barry Padgett [Member] Â Â Trading Arrangements, by Individual Â Â Name Barry Padgett Â Title Director Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date September 17, 2024 Â Expiration Date September 4, 2025 Â Arrangement Duration 352 days Â Aggregate Available 16,933 16,933 Mika Yamamoto [Member] Â Â Trading Arrangements, by Individual Â Â Name Mika Yamamoto Â Title Chief Customer and Marketing Officer Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date September 17, 2024 Â Expiration Date December 31, 2025 Â Arrangement Duration 470 days Â Aggregate Available 140,241 140,241 X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_MtrlTermsOfTrdArrTextBlock Namespace Prefix: ecd_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TradingArrByIndTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph B + Details Name: ecd_TrdArrAdoptionDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph C + Details Name: ecd_TrdArrDuration Namespace Prefix: ecd_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph C + Details Name: ecd_TrdArrExpirationDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndName Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndTitle Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph D + Details Name: ecd_TrdArrSecuritiesAggAvailAmt Namespace Prefix: ecd_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: ecd_IndividualAxis=frsh_SameerGandhiMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=frsh_RathnaGirishMathrubootham Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=frsh_BarryPadgettMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=frsh_MikaYamamotoMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 35 R24.htm IDEA: XBRL DOCUMENT v3.24.3 Business, Basis of Presentation and Summary of Significant Accounting Policies (Policies) 9 Months Ended Sep. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Basis of Presentation and Principles of Consolidation The accompanying condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, and all intercompany balances and transactions have been eliminated in consolidation. Unaudited Interim Consolidated Financial Statements The accompanying condensed consolidated balance sheet as of SeptemberÂ 30, 2024, the condensed consolidated statements of operations, of comprehensive loss, of cash flows, and of stockholdersâ€™ equity for the three and nine months ended SeptemberÂ 30, 2024 and 2023, and the related notes to such condensed consolidated financial statements are unaudited. These unaudited condensed consolidated financial statements are presented in accordance with the rules and regulations of the U.S. Securities and Exchange Commission (SEC) and do not include all disclosures normally required in annual consolidated financial statements prepared in accordance with GAAP. In managementâ€™s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Companyâ€™s financial position as of SeptemberÂ 30, 2024 and its results of operations and cash flows for the three and nine months ended SeptemberÂ 30, 2024 and 2023. The results of operations for the three and nine months ended SeptemberÂ 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period.The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Companyâ€™s Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 16, 2024. Use of Estimates The preparation of the condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of income and expense during the reporting periods. Significant items subject to such estimates and assumptions include, but are not limited to, the following:â€¢determination of standalone selling price (SSP) for each distinct performance obligation included in customer contracts with multiple performance obligations; â€¢allowance for doubtful accounts;â€¢benefit period of deferred contract acquisition costs;â€¢capitalization of internal-use software development costs;â€¢fair value of goodwill;â€¢useful lives of long-lived assets, including intangible assets;â€¢valuation of deferred tax assets;â€¢valuation of employee defined benefit plan and other compensation liabilities;â€¢fair value of share-based awards; andâ€¢incremental borrowing rate used for operating leases. Concentrations of Risk Financial instruments that potentially expose the Company to significant concentration of credit risk consist primarily of cash, cash equivalents, marketable securities, and accounts receivable. The Companyâ€™s cash, cash equivalents and marketable securities are generally held with large financial institutions and are in excess of the federally insured limits provided on such deposits. In addition, the Company has cash and cash equivalents held in international bank accounts, which are denominated primarily in euros, British Pounds, and Indian Rupees. There were no customers that individually exceeded 10% of the Companyâ€™s revenue for the three and nine months ended SeptemberÂ 30, 2024 and 2023 or that represented 10% or more of the Companyâ€™s consolidated accounts receivable balance as of SeptemberÂ 30, 2024.The Company primarily relies upon its third-party cloud infrastructure partner, Amazon Web Services, to serve customers and operate certain aspects of its services. Any disruption of this cloud infrastructure partner would impact the Company's operations and its business could be adversely impacted. Significant Accounting Policies and Recent Accounting Pronouncements The Company's significant accounting policies are described in the Annual Report on Form 10-K for the year ended December 31, 2023. There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and the related notes for the three and nine months ended SeptemberÂ 30, 2024, except for the addition of the following revenue recognition policy for the business acquired in June 2024 (see Note 6): Software license revenue is generally sold as bundled arrangements that include the rights to a software license and maintenance. For these contracts, the transaction price is allocated to the separate performance obligations on the basis of relative standalone selling price. Software license revenue consists of term licenses and is recognized upfront, upon making the software available to the customer. The associated software maintenance revenue is generally recognized ratably over the contract term as support and updates are provided to the customers over the term of the arrangement. Recent Accounting PronouncementsThere have been no recently issued accounting pronouncements that are expected to have a material impact on the Company's condensed Â Â Â Â consolidated financial statements. Revenue From Contracts with Customers The Company primarily derives revenue from subscription fees and related professional services. The Company also sells software licenses with associated maintenance and professional services based on product offerings introduced upon the acquisition of Device42 in the quarter ended June 30, 2024. The Company sells subscriptions and software licenses directly to customers and indirectly through channel partners with arrangements that are non-cancelable and non-refundable. The Companyâ€™s subscription arrangements do not provide customers with the right to take possession of the software supporting the solutions and, as a result, are accounted for as service arrangements. The Company records revenue net of sales or value-added taxes. Fair Value Measurements The Company measures its financial assets at fair value each reporting period using a fair value hierarchy that prioritizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (LevelÂ 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (LevelÂ 3 measurements). The three levels of the fair value hierarchy are as follows:LevelÂ 1â€”Inputs are observable and reflect quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.LevelÂ 2â€”Inputs other than quoted prices included within LevelÂ 1 that are observable, either directly or indirectly.LevelÂ 3â€”Inputs that are unobservable.Money market funds and U.S. treasury securities are classified within Level 1 because they are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Other debt securities and investments are classified within Level 2 if the investments are valued using model driven valuations which use observable inputs such as quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. Available-for-sale debt securities are held by custodians who obtain investment prices from a third-party pricing provider that incorporates standard inputs in various asset price models. X - DefinitionDisclosure of accounting policy for basis of accounting, or basis of presentation, used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). + ReferencesNo definition available. + Details Name: us-gaap_BasisOfAccountingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for credit risk. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 942 -SubTopic 825 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478898/942-825-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1 + Details Name: us-gaap_ConcentrationRiskCreditRisk Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy regarding (1) the principles it follows in consolidating or combining the separate financial statements, including the principles followed in determining the inclusion or exclusion of subsidiaries or other entities in the consolidated or combined financial statements and (2) its treatment of interests (for example, common stock, a partnership interest or other means of exerting influence) in other entities, for example consolidation or use of the equity or cost methods of accounting. The accounting policy may also address the accounting treatment for intercompany accounts and transactions, noncontrolling interest, and the income statement treatment in consolidation for issuances of stock by a subsidiary. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-4Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1 + Details Name: us-gaap_ConsolidationPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for fair value measurements of financial and non-financial assets, liabilities and instruments classified in shareholders' equity. Disclosures include, but are not limited to, how an entity that manages a group of financial assets and liabilities on the basis of its net exposure measures the fair value of those assets and liabilities. + ReferencesNo definition available. + Details Name: us-gaap_FairValueMeasurementPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy pertaining to new accounting pronouncements that may impact the entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact. + ReferencesNo definition available. + Details Name: us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for revenue from contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-17Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-19Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 9: http://www.xbrl.org/2003/role/exampleRef -Name Accounting

Standards Codification -Section 50 -Paragraph 4 -Subparagraph (e) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-4Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for the use of estimates in the preparation of financial statements in conformity with generally accepted accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-9Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 11 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 12 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-12Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-8 + Details Name: us-gaap_UseOfEstimates Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 36 R25.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue From Contracts with Customers (Tables) 9 Months Ended Sep. 30, 2024 Revenue from Contract with Customer [Abstract] Â Disaggregation of Revenues The following table summarizes revenue by the Companyâ€™s product and service offerings (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Subscription services, software licenses and maintenance$184,409Â $150,033Â $518,582Â $425,755Â Professional services2,166Â 3,517Â 7,267Â 10,566Â Total revenue$186,575Â $153,550Â $525,849Â $436,321Â Summary of Changes in the Balance of Deferred Contract Acquisition Costs The change in the balance of deferred contract acquisition costs during the periods presented is as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Balance at beginning of the period$46,036Â $40,962Â $42,672Â $39,675Â Add: Contract costs capitalized during the period7,803Â 6,391Â 24,705Â 19,147Â Less: Amortization of contract costs during the period(7,129)(6,131)(20,667)(17,600)Balance at end of the period$46,710Â $41,222Â $46,710Â $41,222Â X - DefinitionTabular disclosure of cost capitalized in obtaining or fulfilling contract with customer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of disaggregation of revenue into categories depicting how nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factor. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5 + Details Name: us-gaap_DisaggregationOfRevenueTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 37 R26.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Marketable Securities (Tables) 9 Months Ended Sep. 30, 2024 Investments, Debt and Equity Securities [Abstract] Â Schedule of Available-for-sale Securities Reconciliation Cash equivalents and available-for-sale debt securities consisted of the following as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Amortized CostUnrealized GainsUnrealized LossesFair ValueCash equivalents:Money market funds$286,574Â $â€”Â $â€”Â $286,574Â U.S. treasury securities15,467Â 2Â â€”Â 15,469Â Corporate debt securities9,292Â â€”Â â€”Â 9,292Â Total cash equivalents311,333Â 2Â â€”Â 311,335Â Debt securities:U.S. treasury securities308,194Â 1,265Â (9)309,450Â U.S. government agency securities227,208Â 709Â (18)227,899Â Corporate debt securities68,717Â 273Â (9)68,981Â Certificates of deposit57,553Â â€”Â â€”Â 57,553Â Total debt securities661,672Â 2,247Â (36)663,883Â Total cash equivalents and debt securities$973,005Â $2,249Â (36)975,218Â December 31, 2023Amortized CostUnrealized GainsUnrealized LossesFair ValueCash equivalents:Money market funds$77,832Â $â€”Â $â€”Â $77,832Â U.S. treasury securities239,727Â 22Â â€”Â 239,749Â U.S. government agency securities8,388Â 1Â â€”Â 8,389Â Corporate debt securities36,905Â â€”Â â€”Â 36,905Â Total cash equivalents362,852Â 23Â â€”Â 362,875Â Debt securities:U.S. treasury securities264,554Â 339Â (398)264,495Â U.S. government agency securities366,946Â 571Â (824)366,693Â Corporate debt securities66,777Â 72Â (109)66,740Â Total debt securities698,277Â 982Â (1,331)697,928Â Total cash equivalents and debt securities$1,061,129Â $1,005Â $(1,331)$1,060,803Â Schedule of Available-for-Sale, Unrealized Loss Position, Fair Value The following table presents gross unrealized losses and fair values for the securities that were in a continuous unrealized loss position as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Less than 12 monthsGreater than 12 monthsTotalFair ValueUnrealized LossFair ValueUnrealized LossFair ValueUnrealized LossU.S. treasury securities$11,657Â (1)11,443Â (8)23,100Â $(9)U.S. government agency securities10,657Â â€”Â 37,753Â (18)48,410Â (18)Corporate debt securitiesâ€”Â â€”Â 9,942Â (9)9,942Â (9)Total$22,314Â (1)59,138Â (35)81,452Â $(36)December 31, 2023Less Than 12 Months12 Months or GreaterTotalFair ValueUnrealized LossFair ValueUnrealized LossFair ValueUnrealized LossU.S. treasury securities$60,869Â (159)42,667Â (239)103,536Â $(398)U.S. government agency securities145,594Â (364)80,455Â (460)226,049Â (824)Corporate debt securities14,749Â (59)12,934Â (50)27,683Â (109)Total$221,212Â (582)136,056Â (749)357,268Â $(1,331) Schedule of Amortized Costs and Fair Value of Debt Securities Based on Contractual Maturities The amortized cost and fair value of the available-for-sale debt securities based on contractual maturities are as follows (in thousands):September 30, 2024Amortized CostFair ValueDue within one year$543,010Â $544,074Â Due after one year but within five years118,662Â 119,809Â Total$661,672Â $663,883Â X - DefinitionTabular disclosure of fair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionFairValueTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of maturities of an entity's investments as well as any other information pertinent to the investments. + ReferencesNo definition available. + Details Name: us-gaap_InvestmentsClassifiedByContractualMaturityDateTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_InvestmentsDebtAndEquitySecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the reconciliation of available-for-sale securities from cost basis to fair value. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfAvailableForSaleSecuritiesReconciliationTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 38 R27.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements (Tables) 9 Months Ended Sep. 30, 2024 Fair Value Disclosures [Abstract] Â Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis The following table represents the fair value hierarchy for the Companyâ€™s financial assets measured at fair value on a recurring basis as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands):September 30, 2024Fair Value Measured UsingLevel 1Level 2TotalFinancial assets:Cash equivalents:Money market funds$286,574Â $â€”Â $286,574Â U.S. treasury securities15,469Â â€”Â 15,469Â Corporate debt securitiesâ€”Â 9,292Â 9,292Â Marketable securities:U.S. treasury securities309,450Â â€”Â 309,450Â U.S. government agency securitiesâ€”Â 227,899Â 227,899Â Corporate debt securitiesâ€”Â 68,981Â 68,981Â Certificates of depositâ€”Â 57,553Â 57,553Â Total financial assets$611,493Â $363,725Â $975,218Â December 31, 2023Fair Value Measured UsingLevel 1Level 2TotalFinancial assets:Cash equivalents:Money market funds$77,832Â $â€”Â $77,832Â U.S. treasury securities239,749Â â€”Â 239,749Â U.S. government agency securitiesâ€”Â 8,389Â 8,389Â Corporate debt securitiesâ€”Â 36,905Â 36,905Â Marketable securities:U.S. treasury securities264,495Â â€”Â 264,495Â U.S. government agency securitiesâ€”Â 366,693Â 366,693Â Corporate debt securitiesâ€”Â 66,740Â 66,740Â Term bond mutual fundsâ€”Â 1,578Â 1,578Â Total financial assets$582,076Â $480,305Â $1,062,381Â X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets and liabilities, including [financial] instruments measured at fair value that are classified in stockholders' equity, if any, that are measured at fair value on a recurring basis. The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_ScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 39 R28.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components (Tables) 9 Months Ended Sep. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Property, Plant and Equipment The following table summarizes property and equipment, net as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands): September 30, 2024December 31, 2023Computers$18,740Â $17,188Â Capitalized internal-use software32,950Â 28,259Â Office equipment5,075Â 4,357Â Furniture and fixtures9,505Â 8,886Â Motor vehicles508Â 808Â Leasehold improvements7,441Â 5,768Â Construction in progress2,909Â 751Â Total property and equipment77,128Â 66,017Â Less: accumulated depreciation and amortization(50,978)(43,270)Property and equipment, net$26,150Â $22,747Â The following table summarizes depreciation expense and internal-use software capitalization and amortization for the three and nine months ended SeptemberÂ 30, 2024 and 2023 (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Capitalization of costs associated with internal-use software1,529Â 2,048Â 4,691Â 6,498Â Amortization expense of capitalized internal-use software1,410Â 1,327Â 4,206Â 3,699Â Depreciation expense1,337Â 1,658Â 4,278Â 5,097Â Schedule of Accrued Liabilities Accrued LiabilitiesThe following table summarizes accrued liabilities as of SeptemberÂ 30, 2024 and DecemberÂ 31, 2023 (in thousands): September 30, 2024December 31, 2023Accrued compensation$24,501Â $20,976Â Accrued reseller commissions11,391Â 9,641Â Accrued advertising and marketing expenses4,531Â 2,095Â Advanced payments from customers4,981Â 4,265Â Accrued taxes12,217Â 10,964Â Operating lease liabilities, current5,627Â 2,699Â Contributions withheld for employee stock purchase plan3,226Â 1,298Â Other accrued expenses7,259Â 4,670Â Total accrued liabilities$73,733Â $56,608Â X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the components of accrued liabilities. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfAccruedLiabilitiesTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 40 R29.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combinations (Tables) 9 Months Ended Sep. 30, 2024 Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Â Schedule of Business Acquisitions, by Acquisition The following table summarizes the preliminary fair value of assets acquired and liabilities assumed as of the date of acquisition:Amount(in thousands)Assets acquired:Cash$11,432Â Trade accounts and other receivables8,916Â Prepaid expenses and other current assets1,792Â Customer relationships67,600Â Developed technology30,700Â Trademarks700Â Goodwill140,833Â Total$261,973Â Liabilities assumed:Accounts payable and other current liabilities$3,510Â Deferred revenue6,080Â Deferred tax liability14,278Â Total$23,868Â Total purchase price consideration$238,105Â Business Acquisition, Pro Forma Information The following unaudited supplemental pro forma financial information is provided for informational purposes only and summarizes the Company's combined results of operations as if the acquisition had occurred on January 1, 2023 (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Revenue$186,575Â $162,341Â $541,021Â $462,380Â Net loss$(29,494)$(34,311)$(78,387)$(121,117) X - DefinitionTabular disclosure of pro forma results of operations for a material business acquisition or series of individually immaterial business acquisitions that are material in the aggregate. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -SubTopic 10 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(3) -SubTopic 10 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionProFormaInformationTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationAndAssetAcquisitionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of a material business combination completed during the period, including background, timing, and recognized assets and liabilities. This table does not include leveraged buyouts. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-3Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_ScheduleOfBusinessAcquisitionsByAcquisitionTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 41 R30.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangible Assets, Net (Tables) 9 Months Ended Sep. 30, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Changes in Carrying Value of Goodwill The change in the carrying amounts of goodwill during the nine months ended SeptemberÂ 30, 2024 is presented below (in thousands):Balance as of December 31, 2023$6,181Â Goodwill acquired (Note 6)140,833Â Balance as of September 30, 2024$147,014Â Schedule of Finite-Lived Intangible Assets The following tables summarize acquired intangible assets as of SeptemberÂ 30, 2024:September 30, 2024Gross AmountAccumulated AmortizationNet Carrying ValueWeighted Average Remaining Useful Life(amounts in thousands)(in years)Developed technology$41,196Â $(12,134)$29,062Â 5.7Customer relationships69,200Â (4,306)64,894Â 7.7Trademarks700Â (224)476Â 0.7Total$111,096Â $(16,664)$94,432Â Finite-lived Intangible Assets Amortization Expense Amortization of acquired

intangible assets is as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Cost of revenue$1,289Â $â€”Â $1,639Â $158Â Sales and marketing2,303Â â€”Â 2,929Â 145Â Total amortization expense$3,592Â $â€”Â $4,568Â $303Â Summary of Estimated Future Amortization Expense As of SeptemberÂ 30, 2024, expected future amortization expense related to acquired intangible assets is as follows (in thousands):Year Ending December 31,Amortization Expense2024 (remaining three months)$3,592Â 202513,854Â 202613,553Â 202713,553Â 202813,591Â Thereafter36,289Â Total future amortization$94,432Â X - DefinitionTabular disclosure of amortization expense of assets, excluding financial assets, that lack physical substance, having a limited useful life. + ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance with a finite life, by either major class or business segment. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleOfGoodwillTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of goodwill by reportable segment and in total which includes a rollforward schedule. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1AReference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-2 + Details Name: us-gaap_ScheduleOfGoodwillTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the amount of amortization expense expected to be recorded in succeeding fiscal years for finite-lived intangible assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleofFiniteLivedIntangibleAssetsFutureAmortizationExpenseTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 42 R31.htm IDEA: XBRL DOCUMENT v3.24.3 Leases (Tables) 9 Months Ended Sep. 30, 2024 Leases [Abstract] Â Lease, Cost The following table presents various components of the lease costs (in thousands):Operating LeasesThree Months Ended September 30,Nine Months Ended September 30,20242023202420232Operating lease cost$2,904Â $2,652Â $8,968Â $7,644Â Short-term lease cost137Â 76Â 354Â 322Â Variable lease cost947Â 823Â 2,807Â 2,394Â Â Â Â Â Total lease cost$3,988Â $3,551Â $12,129Â $10,360Â The weighted-average remaining term of the Company's operating leases and the weighted-average discount rate used to measure the present value of the operating lease liabilities are as follows:Lease Term and Discount RateSeptember 30, 2024September 30, 2023Weighted-average remaining lease term (in years)4.55.1Weighted-average discount rate9.0Â %8.7Â %The following table presents supplemental information arising from lease transactions. Cash payments related to short-term leases are not included in the measurement of the operating lease liabilities, and as such, are excluded from the amounts below (in thousands):Three Months Ended September 30,Nine Months Ended September 30,Supplemental Cash Flow Information:20242023202420232Cash payments included in the measurement of operating lease liabilities$733Â $4,472Â $4,734Â $10,879Â Operating right-of-use assets obtained in exchange for lease obligations, net of modifications(628)4,914Â 3,973Â 4,914Â Lessee, Operating Lease, Liability, Maturity As of SeptemberÂ 30, 2024, maturities of the operating lease liabilities are as follows (in thousands):Operating LeasesRemainder of 2024$1,084Â 202511,038Â 20268,839Â 20277,119Â 20286,992Â Thereafter6,116Â Total lease payments41,188Â Less: imputed interest(10,030)Present value of operating lease liabilities$31,158Â X - DefinitionTabular disclosure of lessee's lease cost. Includes, but is not limited to, interest expense for finance lease, amortization of right-of-use asset for finance lease, operating lease cost, short-term lease cost, variable lease cost and sublease income. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCostTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of undiscounted cash flows of lessee's operating lease liability. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease liability recognized in statement of financial position. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityMaturityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 43 R32.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation (Tables) 9 Months Ended Sep. 30, 2024 Equity [Abstract] Â Summary of Common Shares Reserved for Future Issuance Shares of common stock outstanding and reserved for future issuance were as follows (in thousands):September 30, 20242011 Stock Plan:Options, RSUs and PRSUs outstanding3,015Â 2021 Equity Incentive Plan:Options, RSUs and PRSUs outstanding (1)21,894Â Shares reserved for future award issuances79,196Â 2022 Inducement Plan:Options and RSUs outstanding3,021Â Shares reserved for future award issuances6,535Â 2021 Employee Stock Purchase PlanShares reserved for future award issuances13,166Â Total awards outstanding and shares of common stock reserved for issuance126,827Â (1)Outstanding shares include the Executive PRSUs and 2024 Executive Chairman Award, as discussed below, based on 100% achievement of target performance. Schedule of Share-based Payment Award, Employee Stock Purchase Plan, Valuation Assumptions The following table summarizes the range of valuation assumptions used in estimating the fair value of the ESPP during the period:Valuation Assumption InputsNine Months Ended September 30, 2024Nine Months Ended September 30, 2023Expected term (in years)0.5 - 2.00.5 - 1.5Stock price volatility48.3% - 57.2%58.1% - 77.3%Risk-free interest rate4.8% - 5.4%4.5% - 5.3%Dividend yieldâ€”%â€”% Schedule of Stock Option Activity Share Information:Number of Shares (in thousands)Weighted-Average Exercise PriceWeighted-Average Remaining Contractual Term (in years)Aggregate Intrinsic Value (in thousands) (1)Balance as of December 31, 20232,395Â $10.39Â 7.0$31,368Â Assumed and converted options from acquisition (Note 6)512Â $3.26Â Stock options exercised(134)$0.29Â Stock options cancelled / forfeited / expiredâ€”Â $â€”Â Balance as of September 30, 20242,773Â $9.56Â 7.5$9,188Â Options vested and expected to vest as of September 30, 20242,773Â $9.56Â 7.5$9,188Â Options exercisable as of September 30, 20241,353Â $9.23Â 5.7$4,981Â (1)Aggregate intrinsic value for stock options represents the difference between the exercise price and the per share fair value of the Companyâ€™s common stock as of the end of the period, multiplied by the number of stock options outstanding, exercisable, or vested. Schedule of Share-based Payment Award, Stock Options, Valuation Assumptions The following table summarizes the range of valuation assumptions used in estimating the fair value of the stock options assumed during the period:Valuation Assumption InputsNine Months Ended September 30, 2024Expected term (in years)6.0Stock price volatility65%Risk-free interest rate4.29%Dividend yieldâ€”% Schedule of Restricted Stock Unit Activity RSU activity, which includes PRSUs, during the nine months ended SeptemberÂ 30, 2024 was as follows:Share Information:Number of SharesWeighted-Average Grant Date Fair Value Per Share(in thousands, except per share data)Unvested, as of December 31, 202326,755Â $18.44Â Granted (1)15,442Â $19.78Â Vested (2)(7,606)$17.95Â Forfeited/Cancelled (3)(9,434)$19.83Â Unvested, as of SeptemberÂ 30, 202425,157Â $18.89Â (1) During the nine months ended SeptemberÂ 30, 2024, shares granted includes 0.9 million shares granted to the Executive Chairman as long-term equity incentive award accounted for as a modification. The weighted average grant date fair value was $69.78 per share. Refer to the Executive Chairman Awards discussion below.(2) During the nine months ended SeptemberÂ 30, 2024, total shares that vested were 7.6 million, of which 2.8 million were withheld for tax purposes.(3) Shares forfeited includes the cancellation of the 2021 Executive Chairman Performance Award consisting of 6,000,000 PRSUs discussed in the Executive Chairman Awards section below. Stock-based Compensation Expense Total stock-based compensation expense recorded for the three and nine months ended SeptemberÂ 30, 2024 and 2023 was as follows (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232Cost of revenue$1,830Â $1,710Â $5,033Â $5,137Â Research and development(1)13,454Â 9,623Â 32,475Â 28,662Â Sales and marketing15,303Â 18,757Â 50,980Â 51,786Â General and administrative(2)28,122Â 25,035Â 77,802Â 74,482Â Stock-based compensation, net of amounts capitalized58,709Â 55,125Â 166,290Â 160,067Â Capitalized stock-based compensation361Â 484Â 1,117Â 1,422Â Total stock-based compensation expense$59,070Â $55,609Â $167,407Â $161,489Â (1) Â Â Â Â Stock-based compensation expense recorded to research and development in the consolidated statements of operations excludes amounts that were capitalized for internal-use software.(2)Â Â Â Â General and administrative expense includes stock-based compensation associated with RSUs and PRSUs granted to our former CEO (now Executive Chairman) of $12.1 million and $14.1 million for the three months ended SeptemberÂ 30, 2024 and 2023, respectively, and $38.3 million and $41.8 million for the nine months ended SeptemberÂ 30, 2024 and 2023, respectively. Share-based Payment Arrangement, Nonvested Award, Cost As of SeptemberÂ 30, 2024, unrecognized stock-based compensation expense related to unvested stock-based awards was as follows (in thousands, except for period data):September 30, 2024Unrecognized Stock-Based CompensationWeighted-Average Period to Recognize Expense(in years)RSUs and PRSUs$426,596Â 2.6Stock options8,669Â 1.8ESPP7,525Â 1.0Total unrecognized stock-based compensation expense$442,790Â X - ReferencesNo definition available. + Details Name: us-gaap_EquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of allocation of amount expensed and capitalized for award under share-based payment arrangement to statement of income or comprehensive income and statement of financial position. Includes, but is not limited to, corresponding line item in financial statement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the number and weighted-average grant date fair value for restricted stock units that were outstanding at the beginning and end of the year, and the number of restricted stock units that were granted, vested, or forfeited during the year. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure for stock option plans. Includes, but is not limited to, outstanding awards at beginning and end of year, grants, exercises, forfeitures, and weighted-average grant date fair value. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedCompensationStockOptionsActivityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the significant assumptions used during the year to estimate the fair value of employee stock purchase plans, including, but not limited to: (a) expected term, (b) expected volatility of the entity's shares, (c) expected dividends, (d) risk-free rate(s), and (e) discount for post-vesting restrictions. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (f)(2) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedPaymentAwardEmployeeStockPurchasePlanValuationAssumptionsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the significant assumptions used during the year to estimate the fair value of stock options, including, but not limited to: (a) expected term of share options and similar instruments, (b) expected volatility of the entity's shares, (c) expected dividends, (d) risk-free rate(s), and (e) discount for post-vesting restrictions. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (f)(2) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedPaymentAwardStockOptionsValuationAssumptionsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of an entity's stock, including par or stated value per share, number and dollar amount of share subscriptions, shares authorized, shares issued, shares outstanding, number and dollar amount of shares held in an employee trust, dividend per share, total dividends, share conversion features, par value plus additional paid in capital, the value of treasury stock and other information necessary to a fair presentation, and EPS information. Stock by class includes common, convertible, and preferred stocks which are not redeemable or redeemable solely at the option of the issuer. Includes preferred stock with redemption features that are solely within the control of the issuer and mandatorily redeemable stock if redemption is required to occur only upon liquidation or termination of the reporting entity. If more than one issue is outstanding, state the title of each issue and the corresponding dollar amount; dollar amount of any shares subscribed but unissued and the deduction of subscriptions receivable there from; number of shares authorized, issued, and outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)) -

SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-4Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-5Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481142/505-10-45-2Reference 9: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-10Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-8Reference 11: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 480 -SubTopic 10 -Section S99 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480244/480-10-S99-1Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-6Reference 13: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-7 + Details Name: us-gaap_ScheduleOfStockByClassTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of cost not yet recognized and weighted-average period over which cost is expected to be recognized for nonvested award under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (i) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfUnrecognizedCompensationCostNonvestedAwardsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 44 R33.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share (Tables) 9 Months Ended Sep. 30, 2024 Earnings Per Share [Abstract] Â Schedule of Earnings Per Share, Basic and Diluted The following table sets forth the computation of basic and diluted net loss per share attributable to common stockholders (in thousands, except per share data): Three Months Ended September 30,Nine Months Ended September 30,2024202320242023Numerator:Net loss$(29,959)$(31,033)$(73,468)$(109,355)Denominator:Weighted-average shares used in computing net loss per shareÂ attributable to Class A and Class B common stockholders - basic and diluted302,096Â 294,146Â 299,931Â 292,103Â Net loss per share attributable to Class A and Class B common stockholders - basic and diluted(0.10)(0.11)(0.24)(0.37) Schedule of Potential Common Equivalents Excluded from Computation of Diluted Net Loss per Share The following table summarizes the potential common equivalents that were excluded from the computation of diluted net loss per share attributable to Class A and Class B common stockholders for the periods presented (in thousands):Three and Nine Months Ended September 30,20242023RSUs and PRSUs25,157Â 29,262Â Stock options2,773Â 2,550Â ESPP331Â 241Â Total28,261Â 32,053Â X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) in the future that were not included in the computation of diluted EPS because to do so would increase EPS amounts or decrease loss per share amounts for the period presented, by antidilutive securities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 260 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of an entity's basic and diluted earnings per share calculations, including a reconciliation of numerators and denominators of the basic and diluted per-share computations for income from continuing operations. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 45 R34.htm IDEA: XBRL DOCUMENT v3.24.3 Geographic Information (Tables) 9 Months Ended Sep. 30, 2024 Segment Reporting [Abstract] Â Schedule of Revenue and Long-Lived Assets by Geographical Region The following table summarizes revenue by geographic location (in thousands):Three Months Ended September 30,Nine Months Ended September 30,20242023202420232024 North America$86,363Â $68,847Â $239,300Â $194,158Â Europe, Middle East and Africa71,455Â 59,128Â 202,828Â 168,332Â Asia Pacific22,986Â 21,111Â 67,830Â 61,497Â Other5,771Â 4,464Â 15,891Â 12,334Â Total revenue$186,575Â $153,550Â $525,849Â $436,321Â The following table summarizes long-lived assets by geographic information (in thousands):September 30, 2024December 31, 2023North America$19,342Â $22,635Â Europe, Middle East and Africa7,139Â 2,244Â Asia Pacific29,531Â 30,617Â Total long-lived assets$56,012Â $55,496Â X - DefinitionTabular disclosure of information concerning material long-lived assets (excluding financial instruments, customer relationships with financial institutions, mortgage and other servicing rights, deferred policy acquisition costs, and deferred taxes assets) located in identified geographic areas and/or the amount of revenue from external customers attributed to that country from which revenue is material. An entity may also provide subtotals of geographic information about groups of countries. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 41 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41 + Details Name: us-gaap_ScheduleOfRevenuesFromExternalCustomersAndLongLivedAssetsByGeographicalAreasTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 46 R35.htm IDEA: XBRL DOCUMENT v3.24.3 Business, Basis of Presentation and Summary of Significant Accounting Policies (Details) $ in Millions 1 Months Ended Jun. 30, 2024 USD ($) D42 Parent Inc (Device42) Â Derivative [Line Items] Â Acquisition date cash consideration paid $ 238.1 X - DefinitionAmount of consideration transferred, consisting of acquisition-date fair value of assets transferred by the acquirer, liabilities incurred by the acquirer, and equity interest issued by the acquirer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferred1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5 + Details Name: us-gaap_DerivativeLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=frsh_D42ParentIncDevice42Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 47 R36.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue From Contracts with Customers - Disaggregation of Revenues (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Disaggregation of Revenue [Line Items] Â Â Â Â Revenue $ 186,575 $ 153,550 $ 525,849 $ 436,321 Subscription services, software licenses and maintenance Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Revenue 184,409 150,033 518,582 425,755 Professional services Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Revenue $ 2,166 $ 3,517 $ 7,267 $ 10,566 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91 + Details Name: us-gaap_DisaggregationOfRevenueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: srt_ProductOrServiceAxis=frsh_SubscriptionServicesSoftwareLicensesAndMaintenanceMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=frsh_ProfessionalServicesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 48 R37.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue From Contracts with Customers - Narrative (Details) - USD ($) $ in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Â Â Â Â Contract with customer, asset, after allowance for credit loss, current $ 5.7 Â $ 5.7 Â $ 0.2 Contract with customer, noncurrent 3.3 Â 3.3 Â $ 0.0 Revenue recognized during the period 136.1 $ 109.5 252.8 $ 192.6 Â Remaining performance obligation 488.9 Â 488.9 Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-10-01 Â Â Â Â Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â Â Â Â Â Remaining performance obligation $ 358.0 Â $ 358.0 Â Â Remaining performance obligation, expected timing of satisfaction, period 12 months Â 12 months Â Â X - DefinitionAmount, after allowance for credit loss, of right to consideration in exchange for good or service transferred to customer when right is conditioned on something other than passage of time, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8 + Details Name: us-gaap_ContractWithCustomerAssetNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8 + Details Name: us-gaap_ContractWithCustomerLiabilityRevenueRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of transaction price allocated to performance obligation that has not been recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPeriod in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis=2024-10-01 Namespace Prefix: Data Type: na Balance Type: Period Type: XML 49 R38.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue From Contracts with Customers - Deferred Contract Acquisition Costs (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Change in Deferred Contract Acquisition Costs [Roll Forward] Â Â Â Â Balance at beginning of the period $ 46,036 $ 40,962 $ 42,672 $ 39,675 Add: Contract costs capitalized during the period 7,803 6,391 24,705 19,147 Less: Amortization of contract costs during the period (7,129) (6,131) (20,667) (17,600) Balance at end of the period $ 46,710 $ 41,222 $ 46,710 $ 41,222 X - DefinitionCapitalized Contract Cost, Amount Capitalized + ReferencesNo definition available. + Details Name: frsh_CapitalizedContractCostAmountCapitalized Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionChange in Deferred Contract Acquisition Costs + ReferencesNo definition available. + Details Name: frsh_ChangeInDeferredContractAcquisitionCostsRollForward Namespace Prefix: frsh_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant XML 50 R39.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Marketable Securities - Schedule of Carrying Amounts and Fair Values of Debt Securities (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Debt Securities, Available-for-sale [Line Items] Â Â Unrealized Gains $ 2,249 $ 1,005 Unrealized Losses (36) (1,331) Cash Equivalents and Available-for-sale Debt Securities Â Â Amortized Cost 973,005 1,061,129 Fair Value 975,218 1,060,803 Cash equivalents: Â Â Debt Securities, Available-for-sale [Line Items] Â Â Unrealized Gains 2 23 Unrealized Losses 0 0 Cash Equivalents and Available-for-sale Debt Securities Â Â Amortized Cost 311,333 362,852 Fair Value 311,335 362,875 Cash equivalents: | U.S. treasury securities Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost 15,467 239,727 Unrealized Gains 2 22 Unrealized Losses 0 0 Fair Value 15,469 239,749 Cash equivalents: | U.S. government agency securities Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost Â 8,388 Unrealized Gains Â 1 Unrealized Losses Â 0 Fair Value Â 8,389 Cash equivalents: | Corporate debt securities Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost 9,292 36,905 Unrealized Gains 0 0 Unrealized Losses 0 0 Fair Value 9,292 36,905 Marketable Securities Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost 661,672 698,277 Unrealized Gains 2,247 982 Unrealized Losses (36) (1,331) Fair Value 663,883 697,928 Marketable Securities | U.S. treasury securities Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost 308,194 264,554 Unrealized Gains 1,265 339 Unrealized Losses (9) (398) Fair Value 309,450 264,495 Marketable Securities | U.S. government agency securities Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost 227,208 366,946 Unrealized Gains 709 571 Unrealized Losses (18) (824) Fair Value 227,899 366,693 Marketable Securities | Corporate debt securities Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost 68,717 66,777 Unrealized Gains 273 72 Unrealized Losses (9) (109) Fair Value 68,981 66,740 Marketable Securities | Certificates of deposit Â Â Debt Securities, Available-for-sale [Line Items] Â Â Amortized Cost 57,553 Â Unrealized Gains 0 Â Unrealized Losses 0 Â Fair Value 57,553 Â Money market funds Â Â Debt Securities, Available-for-sale [Line Items] Â Â Cash equivalents: $ 286,574 $ 77,832 X - DefinitionCash Equivalents And Available-For-Sale Debt Securities + ReferencesNo definition available. + Details Name: frsh_CashEquivalentsAndAvailableForSaleDebtSecuritiesAbstract Namespace Prefix: frsh_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionCash Equivalents And Available-For-Sale Debt Securities, Amortized Cost + ReferencesNo definition available. + Details Name: frsh_CashEquivalentsAndAvailableForSaleDebtSecuritiesAmortizedCost Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCash Equivalents And Debt Securities, Available-For-Sale, Excluding Accrued Interest + ReferencesNo definition available. + Details Name: frsh_CashEquivalentsAndDebtSecuritiesAvailableForSaleExcludingAccruedInterest Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, before tax, of unrealized gain in accumulated other comprehensive income (AOCI) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAccumulatedGrossUnrealizedGainBeforeTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, before tax, of unrealized loss in accumulated other comprehensive income (AOCI) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAccumulatedGrossUnrealizedLossBeforeTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmortized cost excluding accrued interest, after allowance for credit loss, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleAmortizedCostExcludingAccruedInterestAfterAllowanceForCreditLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount excluding accrued interest, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aaa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_ScheduleOfAvailableForSaleSecuritiesLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_CashEquivalentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=frsh_MarketableSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CertificatesOfDepositMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 51 R40.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Marketable Securities - Schedule of Continuous Unrealized Loss Position and Fair Values of Debt Securities (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Fair Value Â Â Less than 12 months $ 22,314 $ 221,212 Greater than 12 months 59,138 136,056 Total 81,452 357,268 Unrealized Loss Â Â Less than 12 months (1) (582) Greater than 12 months (35) (749) Total (36) (1,331) U.S. treasury securities Â Â Fair Value Â Â Less than 12 months 11,657 60,869 Greater than 12 months 11,443 42,667 Total 23,100 103,536 Unrealized Loss Â Â Less than 12 months (1) (159) Greater than 12 months (8) (239) Total (9) (398) U.S. government agency securities Â Â Fair Value Â Â Less than 12 months 10,657 145,594 Greater than 12 months 37,753 80,455 Total 48,410 226,049 Unrealized Loss Â Â Less than 12 months 0 (364) Greater than 12 months (18) (460) Total (18) (824) Corporate debt securities Â Â Fair Value Â Â Less than 12 months 0 14,749 Greater than 12 months 9,942 12,934 Total 9,942 27,683 Unrealized Loss Â Â Less than 12 months 0 (59) Greater than 12 months (9) (50) Total $ (9) $ (109) X - DefinitionDebt Securities, Available-For-Sale, Fair Value + ReferencesNo definition available. + Details Name: frsh_DebtSecuritiesAvailableForSaleFairValueAbstract Namespace Prefix: frsh_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AvailableForSaleSecuritiesContinuousUnrealizedLossPositionAccumulatedLossAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for more than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPosition12MonthsOrLonger Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for 12 months or longer, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPosition12MonthsOrLongerAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12Months Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12MonthsAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position without allowance for credit loss. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPosition Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 52 R41.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Marketable Securities - Amortized Cost and Fair Value Based on Contractual Maturities (Details) - Marketable Securities - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Amortized Cost Â Â Due within one year $ 543,010 Â Due after one year but within five years 118,662 Â Amortized Cost 661,672 $ 698,277 Fair Value Â Â Due within one year 544,074 Â Due after one year but within five years 119,809 Â Total $ 663,883 $ 697,928 X - DefinitionAmortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in second through fifth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesAfterOneThroughFiveYearsAmortizedCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in second through fifth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 320 -Name Accounting Standards Codification -Section 50 -Paragraph 3A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477268/942-320-50-3A + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesAfterOneThroughFiveYearsFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesSingleMaturityDateAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesSingleMaturityDateAmortizedCostBasisAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearAmortizedCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 320 -Name Accounting Standards Codification -Section 50 -Paragraph 3A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477268/942-320-50-3A + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmortized cost excluding accrued interest, after allowance for credit loss, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleAmortizedCostExcludingAccruedInterestAfterAllowanceForCreditLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount excluding accrued interest, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_BalanceSheetLocationAxis=frsh_MarketableSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 53 R42.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Marketable Securities - Narrative (Details) - USD ($) $ in Millions Sep. 30, 2024 Dec. 31, 2023 Debt Securities, Available-for-sale [Line Items] Â Â Accrued interest $ 4.1 $ 4.4 Mutual funds Â Â Debt Securities, Available-for-sale [Line Items] Â Â Equity securities Â $ 1.6 X - DefinitionAmount, after allowance for credit loss, of accrued interest on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3A -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-3A + Details Name: us-gaap_DebtSecuritiesAvailableForSaleAccruedInterestAfterAllowanceForCreditLossCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in equity security measured at fair value with change in fair value recognized in net income (FV-NI). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 944 -SubTopic 80 -Name Accounting Standards Codification -Section 55 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480078/944-80-55-14Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 944 -SubTopic 80 -Name Accounting Standards Codification -Section 55 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480078/944-80-55-9Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(1)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482736/825-10-45-1AReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(1)(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_EquitySecuritiesFvNiCurrentAndNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aaa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_ScheduleOfAvailableForSaleSecuritiesLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_MutualFundMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 54 R43.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements - Narrative (Details) - USD ($) Sep. 30, 2024 Dec. 31, 2023 Foreign Exchange Forward Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Notional amount $ 62,100,000 Â Fair Value, Nonrecurring Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total financial assets 0 $ 0 Fair value, liabilities $ 0 $ 0 X - DefinitionFair value portion of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_AssetsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNominal or face amount used to calculate payment on derivative. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1BReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1A + Details Name: us-gaap_DerivativeNotionalAmount Namespace

Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value of financial and nonfinancial obligations. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_LiabilitiesFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_ForeignExchangeForwardMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByMeasurementFrequencyAxis=us-gaap_FairValueMeasurementsNonrecurringMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 55 R44.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements - Assets and Liabilities Measures at Fair Value on a Recurring Basis (Details) - USD ($) Sep. 30, 2024 Dec. 31, 2023 Fair Value, Recurring Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total financial assets $ 975,218,000 $ 1,062,381,000 Fair Value, Recurring | U.S. treasury securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 309,450,000 264,495,000 Fair Value, Recurring | U.S. government agency securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 227,899,000 366,693,000 Fair Value, Recurring | Corporate debt securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 68,981,000 66,740,000 Fair Value, Recurring | Certificates of deposit Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 57,553,000 Â Fair Value, Recurring | Term bond mutual funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value Â 1,578,000 Fair Value, Recurring | Money market funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 286,574,000 77,832,000 Fair Value, Recurring | U.S. treasury securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 15,469,000 239,749,000 Fair Value, Recurring | U.S. government agency securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: Â 8,389,000 Fair Value, Recurring | Corporate debt securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 9,292,000 36,905,000 Fair Value, Recurring | Level 1 Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total financial assets 611,493,000 582,076,000 Fair Value, Recurring | Level 1 | U.S. treasury securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 309,450,000 264,495,000 Fair Value, Recurring | Level 1 | U.S. government agency securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 0 0 Fair Value, Recurring | Level 1 | Corporate debt securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 0 0 Fair Value, Recurring | Level 1 | Certificates of deposit Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 0 Â Fair Value, Recurring | Level 1 | Term bond mutual funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value Â 0 Fair Value, Recurring | Level 1 | Money market funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 286,574,000 77,832,000 Fair Value, Recurring | Level 1 | U.S. treasury securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 15,469,000 239,749,000 Fair Value, Recurring | Level 1 | U.S. government agency securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: Â 0 Fair Value, Recurring | Level 1 | Corporate debt securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 0 0 Fair Value, Recurring | Level 2 Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total financial assets 363,725,000 480,305,000 Fair Value, Recurring | Level 2 | U.S. treasury securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 0 0 Fair Value, Recurring | Level 2 | U.S. government agency securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 227,899,000 366,693,000 Fair Value, Recurring | Level 2 | Corporate debt securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 68,981,000 66,740,000 Fair Value, Recurring | Level 2 | Certificates of deposit Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value 57,553,000 Â Fair Value, Recurring | Level 2 | Term bond mutual funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Fair Value Â 1,578,000 Fair Value, Recurring | Level 2 | Money market funds Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 0 0 Fair Value, Recurring | Level 2 | U.S. treasury securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 0 0 Fair Value, Recurring | Level 2 | U.S. government agency securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: Â 8,389,000 Fair Value, Recurring | Level 2 | Corporate debt securities Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Cash equivalents: 9,292,000 36,905,000 Fair Value, Nonrecurring Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total financial assets $ 0 $ 0 X - DefinitionFair value portion of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_AssetsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value portion of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_CashAndCashEquivalentsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount excluding accrued interest, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_FairValueByMeasurementFrequencyAxis=us-gaap_FairValueMeasurementsRecurringMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CertificatesOfDepositMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=frsh_TermBondMutualFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel2Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByMeasurementFrequencyAxis=us-gaap_FairValueMeasurementsNonrecurringMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 56 R45.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Property, Plant, and Equipment (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment $ 77,128 Â $ 77,128 Â $ 66,017 Less: accumulated depreciation and amortization (50,978) Â (50,978) Â (43,270) Property and equipment, net 26,150 Â 26,150 Â 22,747 Capitalization of costs associated with internal-use software 1,529 $ 2,048 4,691 $ 6,498 Â Amortization expense of capitalized internal-use software 1,410 1,327 4,206 3,699 Â Depreciation expense 1,337 $ 1,658 4,278 $ 5,097 Â Computers Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment 18,740 Â 18,740 Â 17,188 Capitalized internal-use software Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment 32,950 Â 32,950 Â 28,259 Office equipment Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment 5,075 Â 5,075 Â 4,357 Furniture and fixtures Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment 9,505 Â 9,505 Â 8,886 Motor vehicles Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment 508 Â 508 Â 808 Leasehold improvements Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment 7,441 Â 7,441 Â 5,768 Construction in progress Â Â Â Â Â Property, Plant and Equipment [Line Items] Â Â Â Â Â Total property and equipment $ 2,909 Â $ 2,909 Â $ 751 X - DefinitionAmount of accumulated depreciation, depletion and amortization for physical assets used in the normal conduct of business to produce goods and services. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAdditions made to capitalized computer software costs during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_CapitalizedComputerSoftwareAdditions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of expense for amortization of capitalized computer software costs. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-1 + Details Name: us-gaap_CapitalizedComputerSoftwareAmortization1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe amount of expense recognized in the current period that reflects the allocation of the cost of tangible assets over the assets' useful lives. Includes production and non-production related depreciation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_Depreciation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount before accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(13)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -

SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7A + Details Name: us-gaap_PropertyPlantAndEquipmentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_ComputerEquipmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_SoftwareAndSoftwareDevelopmentCostsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_OfficeEquipmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_FurnitureAndFixturesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_VehiclesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_LeaseholdImprovementsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_ConstructionInProgressMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 57 R46.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Narrative (Details) - USD ($) $ in Millions Sep. 30, 2024 Dec. 31, 2023 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Â Net carrying value $ 14.6 $ 14.1 Long-term accrued compensation $ 23.1 $ 22.7 X - DefinitionThe carrying amount of capitalized computer software costs net of accumulated amortization as of the balance sheet date. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-1 + Details Name: us-gaap_CapitalizedComputerSoftwareNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAggregate carrying value as of the balance sheet date of the liabilities for all deferred compensation arrangements payable beyond one year (or the operating cycle, if longer). + ReferencesNo definition available. + Details Name: us-gaap_DeferredCompensationLiabilityClassifiedNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 58 R47.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Accrued Liabilities (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Â Accrued compensation $ 24,501 $ 20,976 Accrued reseller commissions 11,391 9,641 Accrued advertising and marketing expenses 4,531 2,095 Advanced payments from customers 4,981 4,265 Accrued taxes 12,217 10,964 Operating lease liabilities, current 5,627 2,699 Contributions withheld for employee stock purchase plan 3,226 1,298 Other accrued expenses 7,259 4,670 Accrued liabilities $ 73,733 $ 56,608 X - DefinitionAccrued Advertising and Marketing, Current + ReferencesNo definition available. + Details Name: frsh_AccruedAdvertisingAndMarketingCurrent Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable for real and property taxes. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 720 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483384/720-30-45-1Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 8 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-8 + Details Name: us-gaap_AccrualForTaxesOtherThanIncomeTaxesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations, excluding pension and other postretirement benefits, incurred through that date and payable for perquisites provided to employees pertaining to services received from them. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedEmployeeBenefitsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred through that date and payable for sales commissions. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 8 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-8 + Details Name: us-gaap_AccruedSalesCommissionCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCurrent regulatory liabilities generally represent obligations to make refunds to customers for various reasons including overpayment. + ReferencesNo definition available. + Details Name: us-gaap_CustomerRefundLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_EmployeeRelatedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of expenses incurred but not yet paid classified as other, due within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 59 R48.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combinations - Narrative (Details) - USD ($) $ in Thousands 1 Months Ended 9 Months Ended Jun. 30, 2024 Sep. 30, 2024 Business Acquisition [Line Items] Â Â Assumed options from acquisition (in shares) Â 512,000 Stock options Â Â Business Acquisition [Line Items] Â Â Award vesting period Â 4 years D42 Parent Inc (Device42) Â Â Business Acquisition [Line Items] Â Â Acquisition date cash consideration paid $ 238,100 Â Payments to acquire businesses, gross 225,300 Â Cash 11,432 Â Issuance of common stock and options in connection with acquisition 8,900 Â Option awards $ 3,900 Â Assumed options from acquisition (in shares) 511,770 Â Equity interest issued or issuable $ 5,700 Â Share based compensation, value Â $ 1,800 Acquisition related costs Â $ 2,000 Goodwill, expected tax deductible amount $ 0 Â D42 Parent Inc (Device42) | Stock options Â Â Business Acquisition [Line Items] Â Â Award vesting period Â 2 years D42 Parent Inc (Device42) | Customer relationships Â Â Business Acquisition [Line Items] Â Â Finite-lived intangible asset, useful life 8 years Â D42 Parent Inc (Device42) | Developed technology Â Â Business Acquisition [Line Items] Â Â Finite-lived intangible asset, useful life 6 years Â D42 Parent Inc (Device42) | Trademarks Â Â Business Acquisition [Line Items] Â Â Finite-lived intangible asset, useful life 1 year Â X - DefinitionBusiness Combination, Consideration Transferred, Share-Based Payment Award, Options Assumed + ReferencesNo definition available. + Details Name: frsh_BusinessCombinationConsiderationTransferredShareBasedPaymentAwardOptionsAssumed Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionBusiness Combination, Equity Interests Issued and Issuable, Share Based Compensation, Value + ReferencesNo definition available. + Details Name: frsh_BusinessCombinationEquityInterestsIssuedAndIssuableShareBasedCompensationValue Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionValue of equity interests (such as common shares, preferred shares, or partnership interest) issued or issuable to acquire the entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1 + Details Name: us-gaap_BusinessAcquisitionEquityInterestIssuedOrIssuableValueAssigned Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of goodwill arising from a business combination that is expected to be deductible for tax purposes. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 30 -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1 + Details Name: us-gaap_BusinessAcquisitionPurchasePriceAllocationGoodwillExpectedTaxDeductibleAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThis element represents acquisition-related costs incurred to effect a business combination which costs have been expensed during the period. Such costs include finder's fees; advisory, legal, accounting, valuation, and other professional or consulting fees; general administrative costs, including the costs of maintaining an internal acquisitions department; and may include costs of registering and issuing debt and equity securities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 25 -Paragraph 23 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479405/805-10-25-23 + Details Name: us-gaap_BusinessCombinationAcquisitionRelatedCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of consideration transferred, consisting of acquisition-date fair value of assets transferred by the acquirer, liabilities incurred by the acquirer, and equity interest issued by the acquirer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferred1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of equity interests of the acquirer, including instruments or interests issued or issuable in consideration for the business combination. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferredEquityInterestsIssuedAndIssuable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions, acquired at the acquisition date. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionUseful life of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionThe cash outflow associated with the acquisition of business during the period. The cash portion only of the acquisition price. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionPeriod over which grantee's right to exercise award under share-based payment arrangement is no longer contingent on satisfaction of service or performance condition, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Includes, but is not limited to, combination of market, performance or service condition. +

ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardVestingPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionGross number of share options (or share units) granted during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BusinessAcquisitionAxis=frsh_D42ParentIncDevice42Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_CustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_DevelopedTechnologyRightsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TrademarksMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 60 R49.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combinations - Recognized Assets and Liabilities Acquired (Details) - USD ($) $ in Thousands Sep. 30, 2024 Jun. 30, 2024 Dec. 31, 2023 Assets acquired: Â Â Â Prepaid expenses and other current assets Â $ 1,792 Â Goodwill $ 147,014 Â $ 6,181 D42 Parent Inc (Device42) Â Â Â Assets acquired: Â Â Â Cash Â 11,432 Â Trade accounts and other receivables Â 8,916 Â Goodwill Â 140,833 Â Total Â 261,973 Â Liabilities assumed: Â Â Â Accounts payable and other current liabilities Â 3,510 Â Deferred revenue Â 6,080 Â Deferred tax liability $ 14,300 14,278 Â Total Â 23,868 Â Total purchase price consideration Â 238,105 Â D42 Parent Inc (Device42) | Customer relationships Â Â Â Assets acquired: Â Â Â Finite-lived intangibles Â 67,600 Â D42 Parent Inc (Device42) | Developed technology Â Â Â Assets acquired: Â Â Â Finite-lived intangibles Â 30,700 Â D42 Parent Inc (Device42) | Trademarks Â Â Â Assets acquired: Â Â Â Finite-lived intangibles Â $ 700 Â X - DefinitionBusiness Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets Acquired Including Goodwill + ReferencesNo definition available. + Details Name: frsh_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssetsAcquiredIncludingGoodwill Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionBusiness Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Current And Noncurrent Liabilities, Deferred Revenue + ReferencesNo definition available. + Details Name: frsh_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAndNoncurrentLiabilitiesDeferredRevenue Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssetsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions, acquired at the acquisition date. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer, acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAssetsPrepaidExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount due from customers or clients for goods or services, including trade receivables, that have been delivered or sold in the normal course of business, and amounts due from others, including related parties expected to be converted to cash, sold or exchanged within one year or the normal operating cycle, if longer, acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAssetsReceivables Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities incurred for goods and services received that are used in an entity's business and related party payables, assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentLiabilitiesAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of deferred tax liability attributable to taxable temporary differences assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedDeferredTaxLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe amount of identifiable intangible assets recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedIntangibles Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedLiabilitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount recognized for assets, including goodwill, in excess of (less than) the aggregate liabilities assumed. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_BusinessAcquisitionAxis=frsh_D42ParentIncDevice42Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_CustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_DevelopedTechnologyRightsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TrademarksMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 61 R50.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combinations - Pro Forma (Details) - D42 Parent Inc (Device42) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Business Acquisition, Pro Forma Information, Nonrecurring Adjustment [Line Items] Â Â Â Â Revenue $ 186,575 $ 162,341 $ 541,021 $ 462,380 Net loss $ (29,494) $ (34,311) $ (78,387) $ (121,117) X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_BusinessAcquisitionProFormaInformationNonrecurringAdjustmentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe pro forma net Income or Loss for the period as if the business combination or combinations had been completed at the beginning of a period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionsProFormaNetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe pro forma revenue for a period as if the business combination or combinations had been completed at the beginning of the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionsProFormaRevenue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=frsh_D42ParentIncDevice42Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 62 R51.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangible Assets, Net - Goodwill Rollforward (Details) $ in Thousands 9 Months Ended Sep. 30, 2024 USD ($) Goodwill [Roll Forward] Â Goodwill, beginning balance $ 6,181 Goodwill acquired (Note 6) 140,833 Goodwill, ending balance $ 147,014 X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase in asset representing future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized resulting from a business combination. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1 + Details Name: us-gaap_GoodwillAcquiredDuringPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_GoodwillRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 63 R52.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangible Assets, Net - Summary of Acquired Intangible Assets (Details) $ in Thousands Sep. 30, 2024 USD ($) Finite-Lived Intangible Assets [Line Items] Â Gross Amount $ 111,096 Accumulated Amortization (16,664) Net Carrying Value 94,432 Developed technology Â Finite-Lived Intangible Assets [Line Items] Â Gross Amount 41,196 Accumulated Amortization (12,134) Net Carrying Value $ 29,062 Weighted Average Remaining Useful Life 5 years 8 months 12 days Customer relationships Â Finite-Lived Intangible Assets [Line Items] Â Gross Amount $ 69,200 Accumulated Amortization (4,306)

Net Carrying Value $ 64,894 Weighted Average Remaining Useful Life 7 years 8 months 12 days Trademarks Â Finite-Lived Intangible Assets [Line Items] Â Gross Amount $ 700 Accumulated Amortization (224) Net Carrying Value $ 476 Weighted Average Remaining Useful Life 8 months 12 days X - DefinitionWeighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAccumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 928 -SubTopic 340 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478859/928-340-50-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_DevelopedTechnologyRightsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_CustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TrademarksMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 64 R53.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangible Assets, Net - Summary of Acquired Intangible Assets Amortization Expense (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Finite-Lived Intangible Assets [Line Items] Â Â Â Â Amortization of acquired intangible assets $ 3,592 $ 0 $ 4,568 $ 303 Cost of revenue Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Amortization of acquired intangible assets 1,289 0 1,639 158 Sales and marketing Â Â Â Â Finite-Lived Intangible Assets [Line Items] Â Â Â Â Amortization of acquired intangible assets $ 2,303 $ 0 $ 2,929 $ 145 X - DefinitionThe aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2 + Details Name: us-gaap_AmortizationOfIntangibleAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_CostOfSalesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 65 R54.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangible Assets, Net - Summary of Estimated Future Amortization Expense (Details) $ in Thousands Sep. 30, 2024 USD ($) Goodwill and Intangible Assets Disclosure [Abstract] Â 2024 (remaining three months) $ 3,592 2025 13,854 2026 13,553 2027 13,553 2028 13,591 Thereafter 36,289 Net Carrying Value $ 94,432 X - DefinitionFinite-Lived Intangible Asset, Expected Amortization, after Year Four + ReferencesNo definition available. + Details Name: frsh_FiniteLivedIntangibleAssetExpectedAmortizationAfterYearFour Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 66 R55.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Narrative (Details) Sep. 30, 2024 USD ($) Lessee, Lease, Description [Line Items] Â Operating lease, option to extend, term 6 years Lease not yet commenced $ 0 Minimum Â Lessee, Lease, Description [Line Items] Â Operating lease, term 1 year Maximum Â Lessee, Lease, Description [Line Items] Â Operating lease, term 8 years X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_LesseeLeaseDescriptionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTerm of lessee's operating lease renewal, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-

gaap_LesseeOperatingLeaseRenewalTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionTerm of lessee's operating lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_LesseeOperatingLeaseTermOfContract Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAmount of unrecorded obligation to transfer funds in future for fixed or minimum amount or quantity of product and service at fixed or minimum price. Includes, but is not limited to, lease not yet commenced and take-or-pay and throughput contracts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_UnrecordedUnconditionalPurchaseObligationBalanceSheetAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 67 R56.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Schedule of Lease Cost (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Leases [Abstract] Â Â Â Â Operating lease cost $ 2,904 $ 2,652 $ 8,968 $ 7,644 Short-term lease cost 137 76 354 322 Variable lease cost 947 823 2,807 2,394 Total lease cost $ 3,988 $ 3,551 $ 12,129 $ 10,360 X - DefinitionAmount of lease cost recognized by lessee for lease contract. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of single lease cost, calculated by allocation of remaining cost of lease over remaining lease term. Includes, but is not limited to, single lease cost, after impairment of right-of-use asset, calculated by amortization of remaining right-of-use asset and accretion of lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of short-term lease cost, excluding expense for lease with term of one month or less. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_ShortTermLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of variable lease cost, excluded from lease liability, recognized when obligation for payment is incurred for finance and operating leases. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_VariableLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 68 R57.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Summary of Lease Term and Discount Rate (Details) Sep. 30, 2024 Sep. 30, 2023 Leases [Abstract] Â Â Weighted-average remaining lease term (in years) 4 years 6 months 5 years 1 month 6 days Weighted-average discount rate 9.00% 8.70% X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average discount rate for operating lease calculated at point in time. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageDiscountRatePercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionWeighted average remaining lease term for operating lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageRemainingLeaseTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant XML 69 R58.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Summary of Supplemental Cash Flow Information (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Leases [Abstract] Â Â Â Â Cash payments included in the measurement of operating lease liabilities $ 733 $ 4,472 $ 4,734 $ 10,879 Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications $ (628) Â 3,973 Â Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications Â $ 4,914 $ 3,973 $ 4,914 X - DefinitionRight-Of-Use Asset Obtained In Exchange For Operating Lease Liability, Net Of Modifications + ReferencesNo definition available. + Details Name: frsh_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiabilityNetOfModifications Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash outflow from operating lease, excluding payments to bring another asset to condition and location necessary for its intended use. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeasePayments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase in right-of-use asset obtained in exchange for operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 70 R59.htm IDEA: XBRL DOCUMENT v3.24.3 Leases - Schedule of Maturities of Operating Lease Liabilities (Details) $ in Thousands Sep. 30, 2024 USD ($) Leases [Abstract] Â Remainder of 2024 $ 1,084 2025 11,038 2026 8,839 2027 7,119 2028 6,992 Thereafter 6,116 Total lease payments 41,188 Less: imputed interest (10,030) Present value of operating lease liabilities $ 31,158 X - DefinitionLessee, Operating Lease, Liability, To Be Paid, After Year Four + ReferencesNo definition available. + Details Name: frsh_LesseeOperatingLeaseLiabilityToBePaidAfterYearFour Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease having initial or remaining lease term in excess of one year to be paid in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityUndiscountedExcessAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 71 R60.htm IDEA: XBRL DOCUMENT v3.24.3 Commitment and Contingencies (Details) $ in Millions Sep. 30, 2024 USD ($) Commitments and Contingencies Disclosure [Abstract] Â Contractual commitments $ 292.2 X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of contractual obligation, including, but not limited to, long-term debt, lease obligation, purchase obligation, and other commitments. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-3 + Details Name: us-gaap_ContractualObligation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 72 R61.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Shares of Common Stock Reserved for Future Issuance (Details) shares in Thousands Sep. 30, 2024 shares Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Total shares of common stock reserved for issuance (in shares) 126,827 ESPP Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Total shares of common stock reserved for issuance (in shares) 13,166 2011 Stock Plan: | Share-Based Payment Arrangements Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Total shares of common stock reserved for issuance (in shares) 3,015 2021 Equity Incentive Plan: Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Total shares of common stock reserved for issuance (in shares) 79,196 2021 Equity Incentive Plan: | Share-Based Payment Arrangements Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Total shares of common stock reserved for issuance (in shares) 21,894 2021 Equity Incentive Plan: | Share-Based Payment Arrangements | Executive Chairman Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Deferred compensation arrangement with individual, equity percentage 100.00% 2021 Equity Incentive Plan: | Share-Based Payment Arrangements | Executive Officer Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Deferred compensation arrangement with individual, equity percentage 100.00% 2022 Inducement Plan: Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Total shares of common stock reserved for issuance (in shares) 6,535 2022 Inducement Plan: | Share-Based Payment Arrangements Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Total shares of common stock reserved for issuance (in shares) 3,021 X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Percentage Of Target + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsPercentageOfTarget Namespace Prefix: frsh_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionAggregate number of common shares reserved for future issuance. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockCapitalSharesReservedForFutureIssuance Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=frsh_StockPlan2011Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_StockCompensationPlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=frsh_EquityIncentiveStockPlan2021Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_TitleOfIndividualAxis=frsh_ExecutiveChairmanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_TitleOfIndividualAxis=srt_ExecutiveOfficerMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=frsh_InducementPlan2022Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 73 R62.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Narrative (Details) $ / shares in Units, $ in Thousands 1 Months Ended 3 Months Ended 9 Months Ended Mar. 01, 2024 USD ($) Feb. 29, 2024 Sep. 30, 2021 USD ($) tranche target $ / shares shares Sep. 30, 2024 USD ($) $ / shares Sep. 30, 2023 USD ($) $ / shares Sep. 30, 2024 USD ($) purchasePeriod $ / shares shares Sep. 30, 2023 USD ($) $ / shares shares Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Issuance of common stock under employee stock purchase plan, net of shares withheld for taxes (in shares) | shares Â Â Â Â Â 308,059 367,319 Proceeds from issuance of common stock under employee stock purchase plan, net Â Â Â Â Â $ 3,630 $ 4,312 Share-based payment arrangement, expense Â Â Â $ 58,709 $ 55,125 166,290 $ 160,067 D42 Parent Inc (Device42) Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Share based compensation, value Â Â Â 1,800 Â 1,800 Â Executive Chairman Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Share-based payment arrangement, expense Â Â Â $ 5,900 Â 13,600 Â Equity instruments other than options, annual grant, fair value $ 19,000 Â Â Â Â Â Â Incremental cost Â Â Â Â Â Â $ 0 Â Unrecognized stock-based compensation expense, excluding options $ 61,900 Â Â Â Â Â Â ESPP Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Purchase price of common stock in percent Â Â Â Â Â 85.00% Â Offering period Â Â Â Â Â 24 months Â Number of purchase periods | purchasePeriod Â Â Â Â Â Â 4 Â Purchase period Â Â Â Â Â 6 months Â Share-based compensation arrangement by share-based payment award, weighted average price of shares purchased (in USD per share) | $ / shares Â Â Â $ 11.85 $ 11.87 $ 11.85 $ 11.87 Proceeds from issuance of common stock under employee stock purchase plan, net Â Â Â Â Â Â $ 3,600 $ 4,300 ESPP offering period Â Â Â Â Â 24 months Â Share-based payment arrangement, expense Â Â Â $ 1,500 $ 1,500 $ 4,000 6,000 Unrecognized stock-based compensation expense, excluding options Â Â Â $ 7,525 Â $ 7,525 Â Stock options Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Contractual term Â Â Â Â Â Â 10 years Â Award vesting period Â Â Â Â Â Â 4 years Â Stock options | D42 Parent Inc (Device42) Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Award vesting period Â Â Â Â Â Â 2 years Â Weighted-average grant date fair value of stock options granted (in USD per share) | $ / shares Â Â Â $ 11.09 Â $ 11.09 Â Restricted Stock Units Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Award vesting period Â Â Â Â Â 4 years Â Total grant date fair value of vested RSUs Â Â Â $ 47,800 50,700 $ 136,500 137,100 Granted (in shares) | shares Â Â Â Â Â 15,442,000 Â Restricted Stock Units | Executive Officer | Maximum Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Deferred compensation arrangement with individual, equity percentage 177.50% Â Â Â Â Â Â Restricted Stock Units | Executive Chairman Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Granted (in shares) | shares Â Â Â Â Â 900,000 Â Equity instruments other than options, annual grant, percentage of awards 0.70 Â Â Â Â Â Â Equity instruments other than options, annual grant, vesting period 4 years Â Â Â Â Â Â Performance Based Restricted Stock Units (PRSUs) | Executive Officer Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Share-based payment arrangement, expense Â Â Â 1,600 Â $ 4,100 Â Award vesting period Â 3 years Â Â Â Â Â Equity instruments other than options, revenue target, percentage of awards 0.70 Â Â Â Â Â Â Equity instruments other than options, free cash flow target, percentage of awards 30.00% Â Â Â Â Â Â Performance Based Restricted Stock Units (PRSUs) | Executive Chairman Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Share-based payment arrangement, expense Â Â Â $ 4,600 $ 7,100 Â $ 21,000 Total grant date fair value of vested RSUs Â Â $ 131,000 Â Â Â Â Granted (in shares) | shares Â Â 6,000,000 Â Â Â Â Number of threshold stock price targets | target Â Â 5 Â Â Â Â Number of threshold vesting tranches | tranche Â Â 5 Â Â Â Â Equity instruments other than options, annual grant, percentage of awards 0.30 Â Â Â Â Â Â Performance Based Restricted Stock Units (PRSUs) | Executive Chairman | Minimum Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Threshold stock price target (in USD per share) | $ / shares Â Â $ 70.00 Â Â Â Â Performance Based Restricted Stock Units (PRSUs) | Executive Chairman | Maximum Â Â Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Â Â Â Threshold stock price target (in USD per share) | $ / shares Â Â $ 200.00 Â Â Â Â X - DefinitionBusiness Combination, Equity Interests Issued and Issuable, Share Based Compensation, Value + ReferencesNo definition available. + Details Name: frsh_BusinessCombinationEquityInterestsIssuedAndIssuableShareBasedCompensationValue Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Fair Value + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAnnualGrantFairValue Namespace Prefix: frsh_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Percentage Of Awards + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAnnualGrantPercentageOfAwards Namespace Prefix: frsh_ Data Type: xbrli:pureItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Annual Grant, Vesting Period + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAnnualGrantVestingPeriod Namespace Prefix: frsh_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Free Cash Flow Target, Percentage Of Awards + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsFreeCashFlowTargetPercentageOfAwards Namespace Prefix: frsh_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Number of Threshold Stock Price Targets + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNumberOfThresholdStockPricesTargets Namespace Prefix: frsh_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Number of Threshold Vesting Tranches + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNumberOfThresholdVestingTranches Namespace Prefix: frsh_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Percentage Of Target + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsPercentageOfTarget Namespace Prefix: frsh_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Revenue Target, Percentage Of Awards + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsRevenueTargetPercentageOfAwards Namespace Prefix: frsh_ Data Type: xbrli:pureItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Equity Instruments Other Than Options, Threshold Stock Price Target + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsThresholdStockPriceTarget Namespace Prefix: frsh_ Data Type: dtr-types1:perShareItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Number Of Offering Periods + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardNumberPurchasePeriods Namespace Prefix: frsh_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Offering Period + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardOfferingPeriod Namespace Prefix: frsh_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Purchase Period + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardPurchasePeriod Namespace Prefix: frsh_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Stock Plan Offering Period + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardStockPlanOfferingPeriod Namespace Prefix: frsh_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost to be recognized for nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 +

Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe cash inflow associated with the amount received from the stock plan during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromStockPlans Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionPeriod over which grantee's right to exercise award under share-based payment arrangement is no longer contingent on satisfaction of service or performance condition, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Includes, but is not limited to, combination of market, performance or service condition. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardAwardVestingPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionThe number of grants made during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionFair value of share-based awards for which the grantee gained the right by satisfying service and performance requirements, to receive or retain shares or units, other instruments, or cash. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodTotalFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average grant-date fair value of options granted during the reporting period as calculated by applying the disclosed option pricing methodology. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionPer share weighted-average price paid for shares purchased on open market for issuance under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardPerShareWeightedAveragePriceOfSharesPurchased Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionAn excess of the fair value of the modified award over the fair value of the award immediately before the modification. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardPlanModificationIncrementalCompensationCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionPeriod from grant date that an equity-based award expires, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardExpirationPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionPurchase price of common stock expressed as a percentage of its fair value. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardPurchasePriceOfCommonStockPercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionNumber of shares issued during the period as a result of an employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesEmployeeStockPurchasePlans Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=frsh_D42ParentIncDevice42Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_TitleOfIndividualAxis=frsh_ExecutiveChairmanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_TitleOfIndividualAxis=srt_ExecutiveOfficerMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_PerformanceSharesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 74 R63.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Summary of ESPP Valuation Assumptions (Details) - ESPP 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Stock price volatility, minimum 48.30% 58.10% Stock price volatility, maximum 57.20% 77.30% Risk free interest rate, minimum 4.80% 4.50% Risk free interest rate, maximum 5.40% 5.30% Dividend yield 0.00% 0.00% Minimum Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Expected term (in years) 6 months 6 months Maximum Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Expected term (in years) 2 years 1 year 6 months X - DefinitionThe estimated dividend rate (a percentage of the share price) to be paid (expected dividends) to holders of the underlying shares over the option's term. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsExpectedDividendRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionThe estimated measure of the maximum percentage by which a share price is expected to fluctuate during a period. Volatility also may be defined as a probability-weighted measure of the dispersion of returns about the mean. The volatility of a share price is the standard deviation of the continuously compounded rates of return on the share over a specified period. That is the same as the standard deviation of the differences in the natural logarithms of the stock prices plus dividends, if any, over the period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsExpectedVolatilityRateMaximum Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionThe estimated measure of the minimum percentage by which a share price is expected to fluctuate during a period. Volatility also may be defined as a probability-weighted measure of the dispersion of returns about the mean. The volatility of a share price is the standard deviation of the continuously compounded rates of return on the share over a specified period. That is the same as the standard deviation of the differences in the natural logarithms of the stock prices plus dividends, if any, over the period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsExpectedVolatilityRateMinimum Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionThe maximum risk-free interest rate assumption that is used in valuing an option on its own shares. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsRiskFreeInterestRateMaximum Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionThe minimum risk-free interest rate assumption that is used in valuing an option on its own shares. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsRiskFreeInterestRateMinimum Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -

SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionExpected term of award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardFairValueAssumptionsExpectedTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 75 R64.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Summary of Stock Options (Details) $ / shares in Units, shares in Thousands, $ in Thousands 9 Months Ended 12 Months Ended Sep. 30, 2024 USD ($) $ / shares shares Dec. 31, 2023 USD ($) $ / shares shares Number of Shares (in thousands) Â Â Beginning balance (in shares) | shares 2,395 Â Assumed options from acquisition (in shares) | shares 512 Â Stock options exercised (in shares) | shares (134) Â Stock options cancelled / forfeited / expired (in shares) | shares 0 Â Ending balance (in shares) | shares 2,773 2,395 Options vested or expected to vest (in shares) | shares 2,773 Â Options exercisable (in shares) | shares 1,353 Â Weighted-Average Exercise Price Â Â Beginning balance (in USD per share) | $ / shares $ 10.39 Â Assumed options from acquisition (in USD per share) | $ / shares 3.26 Â Stock options exercised (in USD per share) | $ / shares 0.29 Â Stock options cancelled / forfeited / expired (in USD per share) | $ / shares 0 Â Ending balance (in USD per share) | $ / shares 9.56 $ 10.39 Options vested or expected to vest (in USD per share) | $ / shares 9.56 Â Options exercisable (in USD per share) | $ / shares $ 9.23 Â Weighted-Average Remaining Contractual Term (in years) Â Â Weighted-Average Remaining Contractual Term (in years) 7 years 6 months 7 years Options vested or expected to vest as of the end of the period 7 years 6 months Â Options exercisable as of the end of the period 5 years 8 months 12 days Â Aggregate Intrinsic Value Â Â Aggregate intrinsic value | $ $ 9,188 $ 31,368 Options vested or expected to vest as of the end of the period | $ 9,188 Â Options exercisable as of the end of the period | $ $ 4,981 Â X - DefinitionShare-Based Compensation Arrangement by Share-Based Payment Award, Options, Additional Disclosures , Aggregate Intrinsic Value + ReferencesNo definition available. + Details Name: frsh_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsAdditionalDisclosuresAggregateIntrinsicValueAbstract Namespace Prefix: frsh_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsAdditionalDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of shares into which fully or partially vested stock options outstanding as of the balance sheet date can be currently converted under the option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisableNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionThe weighted-average price as of the balance sheet date at which grantees can acquire the shares reserved for issuance on vested portions of options outstanding and currently exercisable under the stock option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisableWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionFor presentations that combine terminations, the number of shares under options that were cancelled during the reporting period as a result of occurrence of a terminating event specified in contractual agreements pertaining to the stock option plan or that expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price of options that were either forfeited or expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionGross number of share options (or share units) granted during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount by which the current fair value of the underlying stock exceeds the exercise price of options outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of options outstanding, including both vested and non-vested options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionWeighted average price at which grantees can acquire the shares reserved for issuance under the stock option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePriceRollforward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount by which current fair value of underlying stock exceeds exercise price of fully vested and expected to vest options outstanding. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingAggregateIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of fully vested and expected to vest options outstanding that can be converted into shares under option plan. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionWeighted-average exercise price, at which grantee can acquire shares reserved for issuance, for fully vested and expected to vest options outstanding. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionWeighted average price at which option holders acquired shares when converting their stock options into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsExercisesInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionWeighted average per share amount at which grantees can acquire shares of common stock by exercise of options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsGrantsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionAmount of difference between fair value of the underlying shares reserved for issuance and exercise price of vested portions of options outstanding and currently exercisable. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsExercisableIntrinsicValue1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionWeighted average remaining contractual term for vested portions of options outstanding and currently exercisable or convertible, in

'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsExercisableWeightedAverageRemainingContractualTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsNonvestedNumberOfSharesRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for option awards outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (e)(1) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsOutstandingWeightedAverageRemainingContractualTerm2 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for fully vested and expected to vest options outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingWeightedAverageRemainingContractualTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 76 R65.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Summary of Stock Options Fair Value Assumptions (Details) - Stock options 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2024 Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Expected term (in years) 6 years 6 years Stock price volatility 65.00% 65.00% Risk-free interest rate 4.29% 4.29% Dividend yield 0.00% 0.00% X - DefinitionThe estimated dividend rate (a percentage of the share price) to be paid (expected dividends) to holders of the underlying shares over the option's term. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsExpectedDividendRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionThe estimated measure of the percentage by which a share price is expected to fluctuate during a period. Volatility also may be defined as a probability-weighted measure of the dispersion of returns about the mean. The volatility of a share price is the standard deviation of the continuously compounded rates of return on the share over a specified period. That is the same as the standard deviation of the differences in the natural logarithms of the stock prices plus dividends, if any, over the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsExpectedVolatilityRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionThe risk-free interest rate assumption that is used in valuing an option on its own shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardFairValueAssumptionsRiskFreeInterestRate Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionExpected term of award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardFairValueAssumptionsExpectedTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 77 R66.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Schedule of Restricted Stock Unit Activity (Details) - Restricted Stock Units shares in Thousands 9 Months Ended Sep. 30, 2024 $ / shares shares Number of Shares Â Unvested, beginning balance (in shares) | shares 26,755 Granted (in shares) | shares 15,442 Vested (in shares) | shares (7,606) Forfeited (in shares) | shares (9,434) Unvested, ending balance (in shares) | shares 25,157 Weighted-Average Grant Date Fair Value Per Share Â Unvested, beginning balance (in USD per share) | $ / shares $ 18.44 Granted (in USD per share) | $ / shares 19.78 Vested (in USD per share) | $ / shares 17.95 Forfeited (in USD per share) | $ / shares 19.83 Unvested, ending balance (in USD per share) | $ / shares $ 18.89 X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that were forfeited during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average fair value as of the grant date of equity-based award plans other than stock (unit) option plans that were not exercised or put into effect as a result of the occurrence of a terminating event. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeituresWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of grants made during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value at grant date for nonvested equity-based awards issued during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of non-vested equity-based payment instruments, excluding stock (or unit) options, that validly exist and are outstanding as of the balance sheet date. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionPer share or unit weighted-average fair value of nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -

SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValueRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that vested during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value as of grant date pertaining to an equity-based award plan other than a stock (or unit) option plan for which the grantee gained the right during the reporting period, by satisfying service and performance requirements, to receive or retain shares or units, other instruments, or cash in accordance with the terms of the arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsOutstandingRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 78 R67.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Schedule of Restricted Stock Unit Activity Footnote (Details) - $ / shares 1 Months Ended 3 Months Ended 9 Months Ended Mar. 01, 2024 Sep. 30, 2021 Sep. 30, 2024 Sep. 30, 2024 Restricted Stock Units Â Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Granted (in shares) Â Â Â 15,442,000 Granted (in USD per share) Â Â Â $ 19.78 Total restricted stock units vested (in shares) Â Â Â 7,606,000 Stock withheld for tax withholding requirements (in shares) Â Â 2,800,000 Â Forfeited (in shares) Â Â Â 9,434,000 Executive Chairman | Restricted Stock Units Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Granted (in shares) Â Â Â 900,000 Granted (in USD per share) Â Â Â $ 69.78 Executive Chairman | Performance Based Restricted Stock Units (PRSUs) Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Granted (in shares) Â 6,000,000 Â Â Forfeited (in shares) 6,000,000 Â Â Â X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that were forfeited during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe number of grants made during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value at grant date for nonvested equity-based awards issued during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that vested during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of shares used to settle grantee's tax withholding obligation for award under share-based payment arrangement. + ReferencesNo definition available. + Details Name: us-gaap_SharesPaidForTaxWithholdingForShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_TitleOfIndividualAxis=frsh_ExecutiveChairmanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_PerformanceSharesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 79 R68.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Stock-based Compensation Expense (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Share-based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized $ 58,709 $ 55,125 $ 166,290 $ 160,067 Capitalized stock-based compensation 361 484 1,117 1,422 Total stock-based compensation expense 59,070 55,609 167,407 161,489 Cost of revenue Â Â Â Â Share-based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 1,830 1,710 5,033 5,137 Research and development Â Â Â Â Share-based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 13,454 9,623 32,475 28,662 Sales and marketing Â Â Â Â Share-based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 15,303 18,757 50,980 51,786 General and administrative Â Â Â Â Share-based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 28,122 25,035 77,802 74,482 General and administrative | RSUs and PRSUs Â Â Â Â Share-based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized $ 12,100 $ 14,100 $ 38,300 $ 41,800 X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cost expensed and capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardCompensationCost1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_CostOfSalesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_ResearchAndDevelopmentExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_GeneralAndAdministrativeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=frsh_RestrictedStockUnitsAndPerformanceStockUnitsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 80 R69.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity and Stock Based Compensation - Schedule of Unrecognized Stock-Based Compensation (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Unrecognized stock-based compensation expense, including options $ 8,669 Â $ 8,669 Â Total unrecognized stock-based compensation expense 442,790 Â 442,790 Â Share-based payment arrangement, expense 58,709 $ 55,125 166,290 $ 160,067 RSUs and PRSUs Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Unrecognized stock-based compensation expense, excluding options 426,596 Â $ 426,596 Â Weighted-Average Period to Recognize Expense (in years) Â Â 2 years 7 months 6 days Â Stock options Â Â

Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Weighted-Average Period to Recognize Expense (in years) Â Â 1 year 9 months 18 days Â ESPP Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Unrecognized stock-based compensation expense, excluding options 7,525 Â $ 7,525 Â Weighted-Average Period to Recognize Expense (in years) Â Â 1 year Â Share-based payment arrangement, expense $ 1,500 $ 1,500 $ 4,000 $ 6,000 X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost not yet recognized for nonvested award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionWeighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount of cost to be recognized for nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cost to be recognized for option under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedStockOptions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=frsh_RestrictedStockUnitsAndPerformanceStockUnitsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 81 R70.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Computation of Basic and Diluted Net Loss Per Share (Details) - USD ($) $ / shares in Units, shares in Thousands, $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Numerator: Â Â Â Â Net loss $ (29,959) $ (31,033) $ (73,468) $ (109,355) Denominator: Â Â Â Â Weighted-average shares used in computing net loss per shareÂ attributable to Class A and Class B common stockholdersÂ - basic (in shares) 302,096 294,146 299,931 292,103 Weighted-average shares used in computing net loss per shareÂ attributable to Class A and Class B common stockholders - diluted (in shares) 302,096 294,146 299,931 292,103 Net loss per share attributable to Class A and Class B common stockholders - diluted (in dollars per share) $ (0.10) $ (0.11) $ (0.24) $ (0.37) Net loss per share attributable to Class A and Class B common stockholders - basic (in dollars per share) $ (0.10) $ (0.11) $ (0.24) $ (0.37) X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: 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https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: 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https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI 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http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetIncomeLossAvailableToCommonStockholdersDilutedAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasicAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 82 R71.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Potential Common Equivalents Excluded from Computation of Diluted Net Loss per Share (Details) - shares shares in Thousands 3 Months Ended Sep. 30, 2024 Sep. 30, 2023 Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share (in shares) 28,261 32,053 RSUs and PRSUs Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share (in shares) 25,157 29,262 Stock options Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share (in shares) 2,773 2,550 ESPP Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share (in shares) 331 241 X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_StockCompensationPlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_EmployeeStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 83 R72.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Jun. 30, 2024 Income Tax Contingency [Line Items] Â Â Â Â Â Provision for (benefit from) income taxes $ 5,024 $ 3,291 $ (1,379) $ 10,912 Â D42 Parent Inc (Device42) Â Â Â Â Â Income Tax Contingency [Line Items] Â Â Â Â Â Deferred tax liability $ 14,300 Â $ 14,300 Â $ 14,278 X - DefinitionAmount of deferred tax liability attributable to taxable temporary differences assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedDeferredTaxLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxContingencyLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -

Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=frsh_D42ParentIncDevice42Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 84 R73.htm IDEA: XBRL DOCUMENT v3.24.3 Geographic Information - Schedule of Revenue and Long-lived Assets by Geographic Location (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Â Revenue $ 186,575 $ 153,550 $ 525,849 $ 436,321 Â Total long-lived assets 56,012 Â 56,012 Â $ 55,496 North America Â Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Â Revenue 86,363 68,847 239,300 194,158 Â Total long-lived assets 19,342 Â 19,342 Â 22,635 Europe, Middle East and Africa Â Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Â Revenue 71,455 59,128 202,828 168,332 Â Total long-lived assets 7,139 Â 7,139 Â 2,244 Asia Pacific Â Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Â Revenue 22,986 21,111 67,830 61,497 Â Total long-lived assets 29,531 Â 29,531 Â $ 30,617 Other Â Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Â Revenue $ 5,771 $ 4,464 $ 15,891 $ 12,334 Â X - DefinitionLong-lived assets other than financial instruments, long-term customer relationships of a financial institution, mortgage and other servicing rights, deferred policy acquisition costs, and deferred tax assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41 + Details Name: us-gaap_NoncurrentAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_RevenuesFromExternalCustomersAndLongLivedAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_StatementGeographicalAxis=srt_NorthAmericaMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=us-gaap_EMEAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=srt_AsiaPacificMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=frsh_OtherMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 85 R74.htm IDEA: XBRL DOCUMENT v3.24.3 Geographic Information - Additional Information (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Revenue $ 186,575 $ 153,550 $ 525,849 $ 436,321 UNITED STATES Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Revenue $ 76,900 $ 60,100 $ 213,100 $ 171,300 UNITED STATES | Revenue from Contract with Customer Benchmark | Geographic Concentration Risk Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Concentration risk percentage 41.00% 38.00% 41.00% 39.00% UNITED KINGDOM Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Revenue $ 24,600 $ 19,400 $ 68,000 $ 54,900 UNITED KINGDOM | Revenue from Contract with Customer Benchmark | Geographic Concentration Risk Â Â Â Â Revenues from External Customers and Long-Lived Assets [Line Items] Â Â Â Â Concentration risk percentage 13.00% 12.00% 13.00% 12.00% X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_RevenuesFromExternalCustomersAndLongLivedAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_StatementGeographicalAxis=country_US Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_RevenueFromContractWithCustomerMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_GeographicConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=country_GB Namespace Prefix: Data Type: na Balance Type: Period Type: XML 86 R75.htm IDEA: XBRL DOCUMENT v3.24.3 Subsequent Event (Details) - Subsequent Event - USD ($) $ in Millions 3 Months Ended Dec. 31, 2024 Nov. 06, 2024 Subsequent Event [Line Items] Â Â Share repurchase, authorized Â $ 400 Forecast Â Â Subsequent Event [Line Items] Â Â Number of positions eliminated, percent 13.00% Â Minimum Â Â Subsequent Event [Line Items] Â Â Restructuring expected cost Â 11 Maximum Â Â Subsequent Event [Line Items] Â Â Restructuring expected cost Â $ 13 X - DefinitionAmount authorized for purchase of share under share repurchase plan. Includes, but is not limited to, repurchase of stock and unit of ownership. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 505 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481520/505-30-50-4 + Details Name: srt_StockRepurchaseProgramAuthorizedAmount1 Namespace Prefix: srt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount expected to be recognized in earnings for the specified restructuring cost. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.b.1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1 + Details Name: us-gaap_RestructuringAndRelatedCostExpectedCost1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe number of positions eliminated during the period as a percentage of total positions eliminated during the period in connection with the restructuring plan(s). + ReferencesNo definition available. + Details Name: us-gaap_RestructuringAndRelatedCostNumberOfPositionsEliminatedPeriodPercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionDetail information of subsequent event by type. User is expected to use existing line items from elsewhere in the taxonomy as the primary line items for this disclosure, which is further associated with dimension and member elements pertaining to a subsequent event. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 855 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483399/855-10-50-2 + Details Name: us-gaap_SubsequentEventLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_SubsequentEventTypeAxis=us-gaap_SubsequentEventMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementScenarioAxis=srt_ScenarioForecastMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: EXCEL 87 Financial_Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial_Report.xlsx M4$L#!!0 (* ED'04UB@0 +$ 0 9&]C4')O<',O87!P+GAM M;$V./0L"!1!$_\IQO;=!P4)B0-!2L+ (/>QLOD&1#LD)^OCG!CVX>;QA&WPIG M*N*I#BV&5(_C(I(/ !47BK9.7:=N')=HI6-Y #OGDK7A.YNJQ<&4GPZ4A!0W_J=0U[R;UEA_6\#MI7E!+ P04 M " "A@V994E#2FNX K @ $0 &1O8U!R;W!S+V-O&ULS9+! 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71% B.5' 86%S+D4.Z2 MD 83 >LX=SFWJXPD6L_UC6'ODRWSEPVSK> U[F M$RQ#I'[!?8J*@!&K8KZZKT_Y)9P[M'OQ@2";_-;;I/;=X Q\U*M:I60K$3]+ M!WP?D@9CC%OT-
%^/%&*MIK&MQMHQ#'F 6/,,H68XWX=%FAHSU8NL.8T*;T'5 M0.4_V]0-:/8--!R1!5XQF;8VH^1."CS<_N\-L,+$CN'MB[\!4$L#!!0 (M * EF);%].8@8 *0D 8 >&PO=V]R:W-H965T&UL
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MMZ*=ZITZ?B_69\1Q;>'?)<>K\L7U WS7;9B ;_L0,O+N%SSSOBG']R!\ZO-[QN)?>>^5[GO8>K& M_>/+BMN*C M40WM#2I[@^/L3;F,1*B;)8&.P5IXN%+5$&M;(AK?T.=YY?/\R)HI&8PI1;.L
M+T=<:\[BS%J0:%A#@\/*X!!-U$VJ(O5";J.8D_L\>>+29@S7'S?" MZAV7G.41U!7JQN%[:&Q3NX:-7!0^=G8?V3.Y"Z$SCN914!)2?8]U0-+S3EWJ M#H>T;_7;!@RYAH9%Z^OSZ 9/XI-
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M#!+1H]:.?.AM)+#171KR9_(;MUL\M(3DN/U>KT^IU6<;:$0-&M$#0+,=2FZC M3#/@5PXH@RUX'I [A:GGJ6>=:..1#8UZ!G]\ PL]N]7.?:>W<-':^QP0JUO. MQ<.:>C0 Y.'<\MKC=@&
[WB4N]\4Z!<.#FGHT".3AP#(!@V%I,F8+JRM.:&MO[2H83RFYJX9=3BYF>6ECMO>VGL38 R#, Y/5:^#;X1@BSS8$V@,@S M0.0=!43[I7X"HZK^E$P^YRI3+-63-
6L^O!'];/.A5.L7:GKKPGI,/3H:]LY[MSD5W;3-IJ,C#(::LVU>'Z_8;,C_[@5=7N[NT#T0Q?;(_)2*^_I5;0[JKU1:< M2;'QI&L>+_?O?&)Z"I"1F,\AU#D[A]?+:+$JMA5\B24$DEQN.0LY%(_M /?
G0JC=B7Y!M3%I_!]02P,$% @ H8-F673)A1/ !@ ,O\ !@ !X M;"]W;W)RKSYY%\227 MG"OTDJ6Y/!\ME5]=CLF8.(X_ MSEB2CR9GU7=WQ>1,K%6:Y/RN0'*=9:QX_J-&(\.5NQ M1S[CZL?JKH"K<>-
EGF0\EXG(4<$7YZ,+?#JE43F@LO@GX<]RYS,J0WD0XJF\ MN)Z?CYQ2$4]YK$H7#/YM^)2G:>D)=/RW=3IJ[ED.W/W\T_M?5? 0S .3?"K2 M?
Y.Y6IZ/PA&:\P5;I^J[>/["MP%YI;J8I++ZBYYK6Y^.4+R62F3;P: @2_+Z M/WO93L3. .P.#"#; >2M ^AV *T^K95585TRQ29GA7A&16D-WLH/U=Q4HR&: M)"^7<:8*^#6!
<6HRO;VYO+J975TB^#2[_7I]>7$/%Y\OOE[<3*_0[,O5U?T, MG: ?LTOTX>@C.D))CNZ78BU9/I=G8P4:2D_C>'N_S_7]R,#]9GSU'5'G&!&' MN(;A4_OP2Q[#<%P-I]WA8XB\"9\TX9/*'QT*?
UT4/%>(2)U,FEPA6#<7E!_[? M.MFP%((WKF+MRJ]K]!J5GE7E11R+-4P?5+.8 MPUR"W&.40^45"\12J(\LCWEY<10<>]2IIOXH//9\8@K%TS1&$?:C7B0&JP ' MD3D0OPG$MP9RR1<XH-5B1R
M0K/BH%$<6!7?%7S%DCGB+X SR64UMT(M>0$UH'7TZU;N4%(MB5EWV.@.K;KOA6+I&R2&VLTQH20(W9Y(@QWU/,\=R.RHD1GMF5YH$PKU6DUK M62A6 &Y5);=);:0OL8\]IZ?58$4"-S
KQ4[++\>]J1:4,I7DCRCE@'-4E-P^ M$8N3-5P,S_#6:T=.%/JD)]I@!NO@#FPXO$-=_*M;#]9;Y-M4,4:]0BP[_53 MQ&"&H\!W!R)HP8FMK)I6IS][((T%?HVZ% M'0?3 9$MX; =
<;=52;6HTWF$:>#WNP2#610$ [44M]C"=F[5U=2B3F5'6O-@L*)NZ VL2HLW;.<;""S6L/5V5L6H44=60 /:[RX-9I[O M#[4XI"4;L9.MJ1 %W_!\;9Q&8L(8W+O?-YKLH%6.!D!&6I 1.\BN\UADO"IB
MEM4F!@AAKT\ @U5 !K8@V3GAV4'5[;GV+#@1(42#(*+]9L9D1P*"![!*6F(1 M.['Z[P&Z MOQ>)=Y'!6XJMV1P)5UT+:VI_$%LGXN?]B7A05A_*6S?HEM4T/% B6IG_ M[J@/Y*T;==L
4'L#\-9$C+170MI+(YM)K6Z\\T:S?)W\C16/22[A4+2 ,FEGI+>O5;PVC !1"5A M]^[3GP0$0XRQG6M>Q!+L/OJMX&%'HQUESSP$$.A7$J=\K(5"9'>ZSH,0$L)O
M:0:IO+.F+"%"3ME&YQD#LBJ2DE@W#FV!5"591:$E6E#4G@DQ&C.X0 M4]%230V*O2FR9351JAZC+YB\&\D\,9E]>Y@O'OS%',F1_^WKE_GT44[NIU^G M#
[,%\C\O%H\^NEH2!JD(040!B:_11_3#GZ.K]]?H/8I2]!C2G)-TQ4>ZD$Q* M60^J]>_+]C9 M1_2F04#S5'#YA@80;(Q)/E)VD 2-H&!0Q6D4 QY?Q&/B&F-J:K[G(A MMUA(F6D[\1S+&.G;9G6'00/'-
>N@5@U678/56\-2&@$DU@K)MR=XOD$986A+ MXAS0E7Q8ZLEE()TRGL-* P?#>><5^JFH%KM=L]N7L9-(\WM'."\!NZ+:)&Z-:E[&:G\ MOG,A#1REFU.X[DGKVXLYAPCJ9H1I-$?
OE]Q=R%UJNB^N$=ST@ M8TTV/ YL"]KDPSOL&I^ZOCN_2:Q5* N>-!?<%GH&^T[.,N^IZ):X,,:?'@! M^/G>'1ZUY(%[SPIMP6-CWPN-"_#/LV\EV00R+=.S#(SM5^A=H<9@:!L&=H^@ M-
]HXO@#] C]7NF?Q=X2>X- W7=S?>$N/WY_T>+ ,I2;_76KMHO>-&O=WZO_G MGSX9UH;?=VK)YC#TU\!'S?NW%_\WZ[TP\;\'SZP\@C]'KCY*&.?7\2MHE2CF)8 MRU3CUI,.K#@)E1-
!L^(P\D2%/-H4PU">/H&I 'E.3:EXF:CS37V>G?P'4$L# M!!0 (* ED.0!"LV04)\8 8 >&PO=V]R:W-H965T&ULK5E=<^(V%/TK&KK3V9W9!'W8LIT29A)@V\SL)IF0[3YT^N!@ 9XU
M%I4%2?]]99L8D*Z]:TL52EP_ZP\$Z7HBIT%_7]\K<]9LL2;H2 M>9'*'"DQO^Q=D8L)Q65 A?@]%<_%P34JJ3Q)^;V\N4DN>[B6T?P=P$5]7[-O1)N'.MX.%#R&:D2;;*5%Y7Z5;31*\W+
MA3+5RGR;FC@]'-W=CB>WT\D8F:OIW>>;\=6CN9D^FH\OD]O"<K[A.[N)P]7 MCS<&@,[0U^D8O7_W 17+6(D"I3EZ7,I-$>=)\1&].[H?]+698CE0?[:;SG4] M'=HR'8:^R%PO"S3)Y
\>/N^*@COF^D:?2AK_I158;A?;(0FY' B#_O905P#F,]_'Q["Q"_.I'WK1,6SB MPCS&&24-[(BEW[#T.UF.9*&1G)N-J95MG<_&)A&(>8660#%*6<65Q<5LC @ M%E47%7#&,H'*&
[8H(PM'N*BV*>@QJ[*$*9 MSZFU^@ 8)A&E\.J+&M)1)^EIG!GS4C(V_OB[*-"!J>U3%&+BS"/+#[MBHMB&!//@DU<&.6^YX=I)_G.YJZJ50YA=* MZ6(_HER +6Z7\'BI1M3>8B$8CB+
[G0=@+(H<,P'!" ;'WO/]23=_K"J_).8 M2R5VO)&.7UJ6O><6@7J17=41B L"SUGV "[P0B^PN0.X*/0.^N(Q^;UK)-VV M\5];5J=:!C^Z/V3Z7_&5E4OPHTK2;2IOA4:960@@3>XX]C,.1;ZSW
$<(]CNB6,(%S"/.V\\@#-D MS2^/%K9[6TDZS5+#%IE65Q2H+/R+"F=H?=ICA*99;$Z^/8#*$L]1G@X/7Q. M;%%@E%-^$&:OI0D,8T&+('M[1[K]'2A(DF8;+9)_(TGX)DE@E",)"',E 6&M MDNS-
'^EV?]^]\T.1G,5;LQ\NQ.MAUJ8PDAA%3&M8;RJ?D#OBU;[[<$G5P;!H MD.>CV-[Z1P".1A[QN*T;A#.[CK.?0#AJWE=8.;HWD;3;1/X?Y:QEUR$;=6T@ M*!N V4#<8!L(
Z0K7]PX+H2:E&==!>&_";7]7%:\[0Y3;^JSI"MY]?D8D2 MYV-R,/:GO/RO?IZZ/[+[%:I'F!,C$W0^'SP$&0U:?A]8V6Z^JX]TEJ+5?5Y5+$ MB5 EP'P_EU*_WI0#-/^3&/X#3&L#!!0 (* EFL*H\3P@, %T-
8 M >&PO=V]R:W-H965T&ULK5==C]HX%/TK5K9:[4IE\AT2 M%I 8DJHC=3XTH>W#:A],0';.??8YJYK^WJ\ M)_2%90 Y!4\4<2V98GI]ULHR'ZBF=KKP'.^SK@ +SGLV&$;225+0EYDYRZ=:(9<
M$!20<,F Q=\.YE 4DD@LX^^64^NFE(:'[5?V#[5VH66)&3;1? VE ML,+;@C^3_4=H];B2+R$%JW_1OL4:&DJVC).R-18K*/.J^M8'5 M&EA] ^>,@=T:V&^=P6D-
G+?.X+8&M72]T5X[+L0<3\>4[!&5:.,$F&[7W:VOA MK[R2>1)S*K[FPHY/YX\8?001R$2K?CQTUTX6XA.O!!]]'#(D:/\2G^Z?G MZ*/ W7V)T*?'.$#0.8.T6_O?D?O4%ZA14:V#%G7)K761,(;-#;*-
]\@R+$>QGOG; MS6V5G)^;/?K?LQ\YP^[RPZ[Y['-\'',0YP)'9(7FI!2'429/B1V@NRHA): __M9TO&J=CP?ZEBW[[:G9Y"([8!BO>:R7=-LO":9-&5R(Z"XG5!\2XFWSS#U1KD%;"M1)U2Y#\@K;,1B2I
5!XO MP&7(#B*E"E0SAWN0,;9I]Y/T%&0Z?C]%3T&6ZYB]!%5-YP7J[!QVCAC^YRY, M&F<(Y0EF&5J)(@QED*[5HH5ZHD]!MMN3K.#Q;$,MV>\D M^QH6GTPZN V8;E]P.L@ T-
/[!Z+JEJ]&HW*V4(NX_)EOI*9^N8N+Y9QI=X6]Z-R5Q#<761KZLTR>2'PBO7RV5CG U>B48JS,T*?Z5.R=R[[577\KG//]2
MOWD[OQSX=8ED*F=5+1&K/P]R(M.T5E+E^&,K.MC%K#/NO_ZN+IJ+5Q?S.2[E M)$__G4@&GAS>1>OT^IC_OBKW%Y04\!9GI;-O][C-JT_\&;KLLJ7V\RJ M!,LDV_R-OVXK8B\#(@"
#W6:@G0PT.)"!;3.P;H1# M%QUL,P1-W6\JJZGI:5S%5Q=%_N@5=6JE5KJH[&IRJPI.LKIEW52%^C91^:JK MR?7[*7]_PZ>>>G5S_>[M]/6M>G-SJ_[\SM.?WGC70KV[GOSCU^MW4_[QYF\>
M_^>GM[?_\8;>IYNI]_-/+[R?O"3S;A?YNHRS>7DQJE2Y:07!,%N&-YLRX -E MN,VK.+5DF[BS3?+E4K7-FRJ??;'DGKISOY[/D[IMQZGW(4[F0W4)DWB5V$O" MCVC-9NOE.HTK.?
>NJX4L/%4VU=$7=0]\D-[;;)8OI??SN[PL7UCDQ>GR4WF7 MS))*%QDITW?.XYWSN%&E!U3?R/LDRY+L7O7,-,YFJGRJ#LI%7,CRA1=7*M3L MI4?0+Q[V,;:YZM2OA\17Y2J>RS["AF60XH)
(#'-3K*SD_2T\Q0+-YK!7JTCGZ$(17J=3\QT MI..*F8*R !,TUM-Q,]TPI 3IJ80E%6$^\<,VK%9+=%=+M,E)#M22ZHGJ][=4 M;5U53;?J13UX-6/((D_GLBC5 /?'.JF^>?_JF*>IIWZ_'N-B_C];[5'(#@ I
M-H44XY!B DA,,)X#$-)O"G4WA&38]R+*J?\?49-(K956E4MW)5'5:59*J M2&;U/&B;/DNJ\AB':AJVYA"9DP^&2=0Q<.*\D+[=/S):C2TFAXPI M@,0TG\<[G\=/]#E3DS!/+E=I_DW*
[8>K=3%;U-.VE9K:GM_?QT9EDR TIJH3 M:S*S(SLOM&]'AA030&*:P_/:XY7,RKB>4EDM04;UH #1J-OM MW"%[FW):5 X:54"IZ;:T: >YV>L1OT!FQ>@5*?[9J6M,=TRA YGP#-# '51-0:KJE
M+=]!;L#3L?0D&TW@GP6T8AVNQP[RD M6C0(6>1W[^0M"8?J)PEW1RI+,A(@ M3'%TH/&WH 2Y2E+W2V+P$]E$;T7!K!YEX\Z@JO$79J^W?>$B!PTHH!2T]UJJ0V M4X4?;7W
7=S>.QTL1&)LZ\^@83FHFH!2TUO(WMX5-^#X$98)L$D;AI@RU%TG M<%]*[\'@M*@<-*] 4M/M;ID)=C.3/I@1F\" L<#OP"2T5431RO$=V&EK%@-V,Y$S"ZU7O/.FR Q0X800-S4#4!I:9;V@(6
M[8L3P",V$I7+(1'Z!\'8LK<.-# '51-0:KJK+2[!;EQR=)>QW MZ' ;21O>NO<^[M+T[IDF+>A&Y* !!92:[M;>*1@W*3CH5LV"OG99M M#S?6M,>+9VH@+IL384?['N1-_(28Y""(++L,0:-
R4#4!I:9[WH((A@81)Y; M?3;O]L&.PNZTW5VXWAWVI* <-*B 4M/]:W$%.>=8SO/C?G=Q>W=PRZ:0D%EN M.T##R$!,6Z0@#?B$!-"F3$Y:$P!I:9[W!(CXB9&?9;NB EC4!#XQHJJ.V1O
M4TZ+RD&C"B@U_1A\"Z>H>T/,DQ;OJ+D1!;.PN_G%';GW2790MG32%0BHF+HW M+3.B;F;D6KZC)M 9AH0&W0,UHMO0@A_J!C^G+]]1JU.@ MCT>A%H#CJZ9KF7"
!N:@:@)*3;>TI4/438?//2+%H MT8B&*.ST7FX+&G57.(0EU9*$B(S#\$#;WWM,BANI]#H>8*\W2$(QH286(;YO MW34'&IB#J@DH-=W5%K10-V@Y>CS [J3EA Q"S!]W[XCH\1,R%BVJAC!$2;<'
M6#9E(!]W-]K8DI$@HCXZ-/RWS($&$[A\1T$W[B]N[+-AAA>P 8:%@.JB:@U/2'O+5L@YUS MV.=Y5@N8"1J&:M)$NRC+?2E]QX(3HW+0J)*3;>[Q24,[ADS(0%+&)A=Q^:
M.V)O5TX*RD&#"B@UW906GK_X0DDS/806-9][)X[&RL?KE#]#8!=',+J)HX7B.Z#2UC86[&/V&TTH8F=+UH2=NF*)8F=+]"FGS1DNH 7QSM M/8"^_@\)?H^+^T3=!J?
R3F7U7X9*J=@\XW_SILI7S3/I/^=5E2^;EPL9SV51 M)U#?W^5Y]?U-_9C[W?^T&PO=V]R:W-H965T&ULK9M[;^,V$L"_BN K#EM@LQ8? M>N62 $F\01?H)L$ZO?Y-RW2L6UET13J/?OHC*
<6R1(JV4 '=QI:'(\UP./QQ M2%V\LO(G7U,JO+=-7O#+R5](!?ETRM,UW+1?4)L?(]9L7)#A/Q:/D_YMJ1D MJ1MM\BGT_7"Z(5DQN;K0UQ[+JPNV$WE6T,?2X[O-AI3O-S1GKY<3,/FX\"-[
M7@MU87IUL27/=$[%']O'4GZ;[K4LLPTM>,8*KZ2KR\D0L)_A6#70$O_-Z"L_ M^.PI4Q:_,51?OBTO)[YZ(IK35"@51/YYH;?/[3? M:>.E,0O"Z2W+_\R68GTYB2?>DJ[(+A<_V.MOM#8H4/I2EG/]?
^^UEO4G7KKC M@FWJQO()-EE1_25OM2,.&D#8TP#6#>"I#5#=)W: -<-L/9,98KVPXP(O5-)2F_J@G:E;2 .S0O7[7)3RUTRV$U>W#_>SK_?SKS-/?IH__/YM=OTD MO\R?Y)_O7^^?YM[#G7=
[/? -N_O]X<^Y]XN7%=[3FNTX*9;\8BKD,RA-T[2^ MWTUU/JAS/^1]9X58<^]KL:1+2_M;=_O$T7XJ;=\['XXX 8Z%<[I]HN' _\> M]"'R_IC/O$^ _&I[KM/58(>:V3]^FI:5:- -2.M%?=U,^-J[DX.
<>ZN2;;R' M+2V)R(IG[UH-O$QDE) _;>K-2B^UJ55(ZYUN2TLN)S#JH, 1^AB^G+H2\L8A'" M8=P6FUG$@)^@(-C+M0P(]@8$SGBX7OY/YA:9OP7W!),)/&5%FN74*VK+U%7U
M.56!LRW92R:'F[=X]]@^G*CK.V-9*>FH18G9N^%(4S\CLTV,4G$D=UJX#?4Y+N' M<<93MBM$:_AZ\C\)SS^I(N92CE-=Z7.CU9,J\=S5L@XH)X@;SUV. 4,MAM8[$&Q#[IVFW(H!ZC86,T=!K]
M(-:TM!KI;#?82&@\/(*&A:80 #W9##38"(YPXYH4SY0KZ#^8^#FGDAO4[5G M9)'E_1 1N7'4;7-QM+6=FV#D,#-D>ISB!0'72]8Y$ "<-_DT2 @<#/@ M8TFW)%M^T$$UDIC*)?7OLOI$!
$)N.=15%WD3*SB0$0)7V!T- @.(*#'\&_ M)^]D>]4,=ABD_<0@$;DFU)G,M/LB<5N-Y4-@ MLA_P0=Q=;%K$Y-HUZ)M%&D@$;DK<#_N2OM!B9^_M4?$0F. 'PR1(N@:;8MC'
M04]WPP8/H1L/F_)*M0XXTMEN;4-MAS;&BW$WO=G$DL/%8-OVA@2AFP3O3ZT: M6#TQ*AU"&_4E,,9=5YAR02"S0X\K&CZ$<%#5[5OQ0ODI53F:J%F3K52(R<
2[SJO4DD26U72LGIT5!"MM;7&#C[$[=I5 M%K$DZ4FGL"%'Z";'QY*EE"[KH.)$KC6'>6)4I(0F+,9AUQ&F3)ZW-#')'3# MY"W99H+DV=]ZU2EH69#\;">S+6;/C\@KGJBZWR I= MH?
JL:_K2*7J"UFNOTKH+=^-6/M@9%K"$ "7&FLLBV)W3AGV1FWW,,W/&^4ZZ5,_.IBC$4*]](Q:N@8N:NG;6?1-UJF&=?.JAS" MJAQN]<*H?
(PL]=7N2MB_80##K8E#_"LN1=,9HR^343ZS7+EVK\Z=JYVDQ0 MR9JO)XB&J:I9.WY@(BX,8X>Z^O$4.)0 D1AXYJJ]M=8/$ M*'8BSX_ZF$NV/X9P^K!1!V)D:\[R;$G4Q07)]>2NS][UD-
H$#WJMME8VMI= MT4 Y>[935G;?mr>2JM%13>__N#S:+M1U*N[6(=+=SG%K:)C?(B]W(ZS+YV)X6 M-L$R@5VS+#&*74X];<.:/,5N/'UB@N3_<%[%)C5:./.Z-%SIH9CC^MK&]N0*';O
M\\]WVVM9%E[7-WDJN#&4?5B?+9;:T)C@*F>.JFTVEK:V1P].B+J952"E M"_N/P[BU#/:@I18+C/6<12J)^ .9T<4.GV'VF=' V[:"B(H>)C=7MP30JA(ZJ M;3:6MK9K&Z#%;J#M[B>6ZFV&,[;2Y>[Z.
Y;"":*;Z<1+WU)]<$?''NLT9HL\ M>]9CFN_K@1NVS%992GI7W-A"K G W3QFX=4D,M+U$5UM)S5,B]U,VW<64>:S M9J. \-/W"NK['1Z^QMV]PUML.4<*@)&X+5(8]LU1#=!B=XWW6U^%2;-
%70-7 MJT-6%/6+-JK0<'CJQFKXJ-Q::SMT(X"QL4EB$>O"R?3@/9<-+9_U+T*JP+TK M1/7&Q_[_IVD:_TF3N?Z+3B?56\6-6J]%YV^DU*N!D<*BNITO\2R2XKJW>' MJB^";??;- LF!-
OHCVM*EK14 O+W%6/BXXNZP?X-KJO_ U!+ P04 " "A M@V99=N/HZ.H* !]'@ & 'AL+W=OC50CUB\-#GZU4)?W$ MULK@2V%=)0,>W?+0UT[)G#=5Y>%L.GUV6$EM1N>G _
[:G9_:)I3:J&LG?%-5 MTMU?JM*NST9'H_;%>[U'Y:RZ6:J_"QOG9X.NRDY+I2QFMKA%/%V>CB MZ,7E":WG!?_2:NT'?PNR9&'M#3UC*2FD2I4%DB#QWZUZIKO^NDCT_D;S,EI[_
M%>NT=CH26>.#K=)F:%!$_^7=\D/?[-AEC:,6.]X$&OY6@9Y?NKL6CA:#6GT M!YO*NZ&<-A24>7#XJK$OG%\V'F^\'XM+Z;47MA#73GEE@HQ>,[F8QX#1M[E> M&EWH3)#@+K+,-
B9HLQ37MM295O[T$ GDGR8I?,OX_FS'>?_5;RS)JR\>&-R ME6_N/X0MG4&SUJ#+V:,"YZJ>B./I6,RFLY-Y!UW#CIF><<[Y/WJEM+H+^R-
ML7AEC8>M>>^<#6_!0V^UD2;3LA1SO%3(W^#%OR\6/CADX'^V>2@J<+)= :K* M%[Z6F3H;U726NU6C\Q]_'HV??F(>2>=>2>/2?_Q/_Q\X\FXG^K@GBM?.9T MW<:CE2[>0N:*P4Y?
[M"IO_J0![\E5"1QRHK*Y MJ55;?ZG _$1]ZIXBU]+3, MNMHZ9#;M@;-+R2["W[/IT33*\F*%_O"YD2XH%Q?.I1'OL,NBAF2IT4V,EA/Q MJQ'_:(P2SV*]CH=1 &]_;C3M)TO04'R =(JU7^%(MO'UR4Q
M*W+0R6Q_#&7$U0R=QK!Y_INHSZ;N(':>5=F21TR M++- 0>,I^MU"/!0=IO@>4U82 5TH91 R5)1]GJD[!)-]_-)J>&+M8XPND((I-[/WMXN)ZV/;$4]3$F663*Q:>E&&Y M&X&FI,'K]F1]+
J141)!A;6I]>2[\2! 4BR&_@6 M@.,YCW]^*11J"TE2).0+*X=4I_4&^0UPXJ:LJ"EO49H7XH_C> 0)<$ "4MG8 M$!"-]GJ29E",-*T >%$\X,73Q95QTJ,<:=XN9S#P67!&C=E2AVGEDT9/=NF
MYL?)G*H_:YP..BU[MI%ERWE;;,R_=F[]YM<]?=40C52RY@&FO^Q0<,2?V@+%>8$"3R N!1D6%-KP\2%;/HV7V[!&8(V MXL* -J/JO?:#*Z!S[U59%WQ?$T-E?,O^$IL??Q@ #C01JW6D-
7!=]B"T(BZ/* MV]A@%*# $TMHD[J0VO7G/4"=SD>]:K7U.@+WCF+MD H1!>U_4)7\M2^ _[ZVM MB+7;3 I6T:@+2M+651I.U>BI620?R4'MD2CBA1+JKD9*(2M5QN3EY)1ZR) M8-
CBKP6J$RC=:0(41].#?W9>8 =$1[^&-Z.?C\8)%6/R$F,J M=(DEG;: "Y:G%JZA5#U*S >]R', WOC 9"3VF5ARW7#Q2*O8T7RWHD6+07[(MBA#M2MX@WIT"W',]QO5ZP#1E45"YQCPA]Q
_[JVSF0K;BVU7.B2X7,\@,+8 MNIB2,/G 39-C#\<7.'S>CWFA%UK6*M4$K#@R)O&$7Z'4R3.%W!Z8:# M!C*L\D1)/K'QJ;OM=E5*L+%8-*&K.F(BI%2P$8\+L!VQIDO!&7>[-E+$'14
M3Y5X96S=$"U+:XCZ@Y1&'L>SQ?QZG[-12:@"_T)[Z ;U^:J& FX7H/M1U#Z MN\F"PD!3J8^I4:'JB1_ND.%?=FI*4IP_DP*Y;18\4[3\KE^ -$L=$A.)8-R M52CG80;RX9'F)^-K!]NSV2M
\:%+YT_&%Z,+ \:KW8-:!LBN ?0SD,?(W1E\C9N&]0*+L,Y1'I@.ZK8 =\E&,E26M7\[Q' M_D(%+:QSG(>"YCKR2 3[U&_POJ31$"4!=IPI"EO'E=YK?S/@R=KXX)H(/G%" MML0--#,?
E)WU:H/Y4R4-RBP;RF>@@1/A#$>G)*I!^5_%UI78[C@V7<(TV!^1 M "MN5."AV'&:!,L]UZ#A? MZ^B5C/;T'5+Fb+$JNJ35M=M)WR0IJ;SEMM3XOE9FP[5/71(,;9^D>A_R!(ZZQ
M,T]>OP+-0$:_;VI%F01_0]!:,31VB)22AB@)+&Q2UF1*D;5'TS_OHG .]6\: M];V,*UX#00%T@VYZX&/INL:I7<=O=*8MZ=6-@KMXY>9%2^]2#%645TU-*,XE MI5U^ $:
R0WMM*&@%4Y2S67,ON@3\F^,L5U^P:;?U +'\941XD#51O>' W\S MPG"=XZUR01)E\,3X8M,D'I;V3T"+[JG1N*;N"0G- (JH(M9,XC0L2ZPA6?D7 M_Y YTUF+]GHE:[F?S&^A)]W-
1!DT&O[1%>"'C6.& #.\#FE7QXRF2\-%SPB_ MDP&V"=X/3^8!TO$DR1P[*#;J<,)R/M68+U2$,%PC!K1A]8\F09NG]&_K5C& M7)!UZ+:W>-/!5LMJNJI$(5A8SHO8S'Y"Z^+=W?
7I="/(A;GGN_NW_1=BWK9[MB&#^UAZ@AS=:\ 6U;H@V.5%OZ1RY>M"3AE=2CNY#.0R#^]Y6?D1Z D5R*KK$ MVZBV5SUUBC [N'Q*_(QND.&(3$;&QZM\)/,
["58;VT5[F\@!H\EL%PV<['9* M:I>QG8!4M@M\>T>;PO(%^C5UX2S=H3+28 QH:7'G$GDK="Y[9$:* "O0#@Z.MV,I_2.]!5E\2]:RY%4KZI\\BZ^9HG-<,'
M>OE>%HM(CY&SUQA@FJF]C&!H3 #?@[2^FRI8@=[R$X MWOX3Y&9&-S')?<8(*& MBBQK9U'WH/6$\IYL^QGH^7IM' "[>HKI91$*3+F@NYN+IP???Z
MZD*UMA(2[C4S;5US_7P#E3I<+L+%T/$@]J6ECN751+Z_#\9D7SW82_"SB829M1)%NE/M'#]\7E(B"'H(++]8(5L.-M91_4X3OH MXTG(7JXJXW[9H9N[RA8L;XU5=;\8/:B%
[/[Y4X_#9,$Z>&5!U"^(G-_=1L[+ M.V[YU856!Z9I-EJCA@O5K4;GA*2D?+0:1P6NLU[,WG=GH%;,;]A/:*@W[FRR@F*]?HHNCG]'@YTWT MIL&/T/@L#CP6!=']#7OQ&'?
L[,5_$/=N&O<\;/;/ZZUQ_?\'Z!4!G?W7:/M72 MN6EX#I<++!8#^A$65U]_%:;!-V]XOQJ]7[UE_7_/VIMF3SL=^>P_VH[]6@(. MU@V7SZS1 FM<5,]8(1K+SF !3P W[=;D6C2N,'>
PUP6.*7B%@I:9,%R64.;I^3]EUM M%PS]P>&B13*HW0YEWO#<+GKP_&VP1D6/>'YYU88X2)0.W8'9&45X5PW_+GE MVB*'@/C/?F@EC.R=1](,0&D ^/+L
JA4)ZK5E+2\;RBX3Z],__F"4#@E"Z.!)5 J6>& M5X@Y&GGD50L?>$%YM/R)F'@G#-_O->SYD/ZA0LCP3E5XU#F/'9[=>2=^GQ3! M]ME%\Q+1@7DN_[WC1Q:^<]12K<%A_X<]](
,YUEJ)(6ZBWRCLCV,Y;W6^-$ M1OJ))ZV/TZ0.M>&=8"/Y."VL,Q:N5]XJV% K";P@CK&5A&LO64?86D6)ER4) MNS]9?)$7IBF+O23,6.9%:<;"P$NPZU=E<=Z
&VV2>DF6N$UP>A+0)FAZO:*- M5W'JQ5&(<0+[65E@8>R(,,%]#VJO>5.*G%4J=PGTV6]R*ZH* 7J ',0CI0V# MO@.$7KO>;CG%_ 4-67W'K2[%%'TOVPKT;'!'(WIH[&)
(&IPVBKMZ!4Q<"^1 M(%3)#)X0$$.D(C,N\TXSCU7:E6F-I!8U9>1]+KLM+BCIC/XN>7.8L]N,1L@,WQ!QZU\P+LU^ M%!S]P9.$]._B;7SZ@\268C"B7')'XG
SS./G;1VN7SI_/'4G]"S:/6@Q-:I M3]VI"[RF+L0:IRN.PKSN,CS%X O0\% B^UO8"^GJK#L2#!X3*(0*E9I@/ OC MU _G[R#C9\,72]Y^'8TDJ3R_Q=,E$3^^D4PF\A/7PN&CIGA!
(*1%H["@SHU M$W52$W7BKXF"@?I-$_Q%I%2(_ V:7>)\-*,&O$&&PF[+HKS(VY=J#EO!-X97E9X;S7S MUD',\):P"1GJ=Q8D+-
QXX2IC/^(I<,ZN:Y+$W\>+73XW_J7!=YD71IOW[%WJ MA7&(_U'@I6F&C3#STB!X/XT5I>54E%E(UYA5Z$51=*5U^3 CU OCK&O-7J'VB#\8O2U;\!4$L#!!0 (* EE=[0!7\08 M '<3 9
>&PO=V]R:W-H965T: EVA96$EV2BC?]]6=F9,O.Q6EV>]"' MQ.20,YS+QX^D+C;6??(K8P+[W#:=OYRL0EB?SV:^7)E6^ZE=FPY&%M:U.D#7
M+6=^[8RN2*EM9C**TEFKZVYR=4&R#^[JPO:AJ3OSP3'?MZUV]V],8S>7$S'9 M"7ZMEZN @MG5Q5HOS:T)'];86X"*Y:]#[;= M*D._K;OA5W_>YN% (8^.*,BM@B2_AX7(R[
M:LW*K>TW@VUYQ';!?K%=6'GV0U>9ZJ'^#/PFO64J8@S&3LC^NY#PX_]-_GDC"L$3^_ M!FZJ<[_6I;FO/#5/-H MJK[3=8,SOP/Z^,[#".P82+/?ZY46-
K@/IF)VP<+*L(5M@"GJ;LFT1QD4/9AV M;MQ8>3+]U11;J2"I8J=U!P9L[V'8GYT_IWC=6A?JOV"Q&^L#^]@!CS74_Q'X MRQ*?K;>@WOO=.W8[(KIS9,
(SQ'>YAYV(^:#+7I8EITPF:<\R6)H??M-+H7\ M_D%K-_IQ>CME 5;SO;L_S(=(>)QF3(XZ)"C 8;>V3H>G&2RX+/;3=[^#]#<;
M=,/*Q[510G"EU,$J@R09=L'>^/EQ1U64,D&E26]LZX M#O<6 W+OR@>Z4F9<1CG+HH*=BOR,!'GQ4I1ISC,!>@^V_@,H,,*WD$EMO!H\66JN"9A/3O$4,B
M".,/*Q[UYUSE>=,C)KB7ZG4*N4%Y.]Q\;;B8Y!.)<\3]XZ4 !1]B68EFD, (F9 M4H!+52 P01(7R2NB5"GX%Z> ,<%.$9.UP3_&/18/R3W8<8^VXU<.'44AU "8*,FH M+&=#-
XX5=G/L2L5%%&$7(//WP!01&1MW1<8SX$"BW3CGL8B&JG&4/CU:BEC2 MXOO6D"/P37(EXM'SI.!"Y42!"?9SB"21.TI\6CBJRF_;]&]OC_L60&E7HG^_
M)K@(I4F)SD1082RQYFE*1@ JI3)'BB4HI.N2.5Y0F3G@"9RAD _@BCR Y<)3& M:80G8LHCH->!2HX71\3$PJ?HDY"\4& M0?V,I[G:\LJ^.G!:"\I_DDOR&5@U M2LAG,(,2!8>D3/,#3D

>T.,)5>()]7"7[ZYNK[CNX0L*KGH=[7J\4O?@&#RN M=N,:6$'[+>WXK[C3'13W+?QMZK "&W @LGNC'4(RAN-91-2*>01W,9RG%XBJ M<=J\#SO5!;P:20BY%CF47,)O 019C&G=W1Q.Q@O#=5FZ'ERJ.S +;PQXOY8& M:!DI%))U$D\%O.::AK@-<@F">!1L(%EH[V'FPW90-9=Z[IBYC,\QGVJ2N-5^RY;G17 AG3>__+2)5##'YMZ!7= MW$_9>_"\]@9Z#O85M>?;&PDEX0 2NO$6_"Z;OC(,TM6R.7C/VIZP0=<7SC:K MNEP1.EK:G! ,'")["$[9]9%H0!=<@>1U-K"5AF+]JO[(.CLKSP1/3Y,GB'_> M#%7P1$S374FGM(=*X+4E'7JO-E1[1(YUU8"#$4[[^D/B;&LXZZ"@+Q??!_BA MQRXN:M<&^ 1\\X-S(P^BZ8-S>$D74'1BV9'@ZQ89SGLL08O\7>/!@"]PJ, M?N6,H94[> (3NSEV#GPV.X1.K,GWN!3T[^!C2&K>D3S[XSNR[,'P7&:7C5Z7K MX6/*?OKP20I>NDN,OC$+4(VF63)A;OC,,W2"7=.GE;D-P;;47!E=&8<38'QA M;=AU<('Q6]O5_P!02P,$% @ H8-F69?^L_7"!@ 31(!D !X;"]W M;W)K&ULO5A;C],X%/XK5D$(I-!+TCLS(\T,BQ8) MM(@!]F&U#V[B-F:F&_/^YE7.:= MBS,_]\%S:C,09#(OW_Q[98?6AFG_Q(:PVA!Z MW*4@C_(U=_SBS.@M,T0-;O3A5?6[4[FY)0;9[JL<]=O.'2L"]<%8*]%]P6 M1L#BSI[U')@322^N&%V5C,(3C&;LO2*2N_M[-4@"VMD5^&##&_$ MNLNB?L#"?CA\@%_4:!IY? M'CFKZ6-E::E+7LK\N%=0;!\?S)8-Q_]0#@80-X^!#W7W'-PXR&77~,"N4"G:MLS7/ M=RPK%RR36%C*G.>QY(IQ:PI4FN&-+8K+Q3 2/4^3D6ALG\Q5;"R-UP@I+]XF M3*4PW,3ICKD4+-:@,]+)'Q#C(+NP@NDETPLR'E\HP62^+DA?-P0@4HN:7(5F$;0("GP9HG7Y%R(F'?"DTOK,9DD+IZ M(//,+5D#U9#)!":4\=Y$F%.2+Z2"@MCU_)W8",4&M6&]Q5]XS0@!RN%] &U" M"-UHM2%]K%SE<@E)N3NJ?B4HNBNHU-VE1D 6$5@R'TD^ZAYN!/2 8@K ()S5 MX)\]F8:#\-7;RBV@:@$@75!%J<3^)R;S,>):,9GRTETEB3<2C\'?QR,MM%1F M"7?P> D\O =<@]@0__P :*P*5"S479<"=:VWAW)7W8)Z=DDTD!CM2/X,J]' MM>CHGNB&4]MW72J78E=9ARV+/"F#_G/WILN<\6KMF!5Q84K;$(=8P6X(A4.X M"Q%SRA#@*WWI_5NG9*5R):S2'.Y#&.RR/TK+B(6[QI,$,@(]#*H'U(B9+*,S_L;[JCB(;'$ '+N5SAU=ZH! M$B7)%XF#!+$%EA!)Q\P0P'1YG-((KB"DI[- MH_8CW1CY4><>RSX'O6#BG:-Y&$A'Z%QNN%1$]Q)Y\M)"SJ$M88H4 -EB5YX, M$LF]XAHJ.YR_6H:K?;PT.D-!AI5-\A+"D$(USK71&^2C<>,3:: -M.:DF77P M&S=);3]ED:=*FR9MY4&9T7[S211"8LUPZ)NZ'RL#N1Z+98?*6B@7QN52/* MXWTZTYD-O')#)O"%'<.)$M@+\^(_A@>RWB:G;@9R.8MFI@6'W7 M@E#UP80J2:L]>JD?&Y%77B1I6%9&FG/>GP@2ZOFYLZ>+*M6\5CGS=6'RZDAW MS5I@6IP\F'^G/WL.[[D4OL.R? 3$_MO'P=(ZY+.M+B]UAG[2#J#?W(,_9I?< MIDQ*R1PDTGFQ\K;4Q9.Q\%H,L1752);S9DX_!^VU/.3\N,^K-@..HWO.JQW[#2&V2]CU'<6Y"^QZ2'X228SF;- M^W&\XVDPFP[JU[7 T8J:OB\U2^Q::RM=0SV:!*-15+]*OQR$U5,V'@R"X2S" M5S2.@DDXPM=L,@K"P?1(K/QO@3"!4:+P3AQ44R==$D:S8#+C[LC&@>S_JA^_6H A>,A[# [:HZW&/X\V&H^#,3Q7OW\B@,8P2+]^?1(F M8PM-7;9[4W2!4W3V31DBZ\&3VC:1CT)V-\#:?](.I3] R"_CB$#0=E56P5 M*PI2].6R'?)]U6T7_E/%*_"47"F4.\6I]Q8H_!S'#BJ*_IA9#5;H=!5?#1F6 M)>6IWS6G75K+<0="@_(W4D$WTJ,RMP(]E=H5KO> SA5UBU, O0!O*>S F8,, ME>F".A5N,.B3U#4)"8X,.+%[)= !+X957#O:$QLJ;/&@$:W3O1OF.3I..SB MGB"5 M_NL;MCKW7%SX19^1\9%FP@O[SM-[/-OY++\A?!GKS\T8)07I$)E5AB M:[\[&768*7]>E .GU_Z'P4([IS/_F0H&ULO5=M;]LV$/XK!R\86H"S)>H]2PPX:8L-:)N@Z;8/PS[0$FT1H425 MI.RDOWY'25;MSDZ:+_M@FZ+N'M[+<\?SQ5;I>U-R;N&ADK6YG)36-N>SFXO]ZAO^M\1U^6S/!K)?\2A2TO)^D$"KYBK;2?U2PPX/

1)-UST+4(J<*XU*,%;MVL1V7E0<<\V5U-*N6#S!NU!7?O<50! M3V%=?9O(.%HU;WMJW^90ZF!)@N=Q@SD9'Q,H7U&>V$5B7T_8[-:MB[9G7D,U MM4"L8Q"DW#"T]8VIK7M;;6/27]S@V76*0"$8)"&:>G#/:\]A(:L+!<% .7O' MU7MN. S.A0X<4T=55="ES_:("FNK;11)!V#?CR^19&0FRTAEWKI,[QNFNI;U MJC#@=\=\UMKI 1!)?8WZ!?S)JNINRY%%R^(^NE=3+(;.L9^W/j.!)_E9S!,C MT!,&ZKE&;:M/X-V?K_ZV%#[VY+U7]I6]R"-VH_L=1BWPD_<=1F.RK?NROS/9 M _/*H^:9:L;5O;HIJ@$ G*/@F?D. PU=^AM8CN_S7S2Z-*47!?QL!J+LF!+# M#L3S,>:!!,QMZ:@['O6) R$-[.F4T_<\?5 6]2Z0W)R-[!\QO?NS]#4 2. M-9\Y(L"^LZGXBSKD51UELD990[=_4U!M31?6ZCW*#]CD+KG_S[I-X3H./ M[4+G0G4!WKC?=$W&&8;USU[K9+K^S+A=]*#-/+K[EUPFNMXS2+9.[H,$&WT ME'JP2-\7/P1:W12>!-,5$H_A=U[^_V*RMQ>4M\X%;A5=L/FY7ZA"<^#3=8:.)9X5 D%V_=[LR?J (M!UWRSS"ITD!T]=\]=I]VO_2\5C]P[!]7/Q-%CTK7{$4F%UC]V&%PIGY>TKZ!MBPW_W!&];5VL^>6*YP_T +Y?%$7=OJ$-NM^_OOX_4$L#!!0 (* EE' M)7R!\P0 % - 9 >&PO=V]R:W-H965T&1L,M2BEK;*S4#1A<7D27Z=G5B/?[#7]*7-L= M&=B2A=;?>/! [>1$E3 @5%HX1+4C4JQ4!$X_,&,]H>R8[[X8;>\,5VAE_2^LP]X\8:#HK-/U1ID8U+() M_^++Q@\["]=/+60;A#>AL>!-]=I$3C8'Q0;C*F!D3V!,X*UN7&7A=5-B^5!_2'RV MI+*>U%5V$'".[0#R)(8LR48\/*MD;G'RY_>RU,(YO5CI*PU^7".D,Y\?<^ M>P/<:#\!E?A/20M^\%7+PA<+V'M:P7+E^(6#94^4+>P3C1>U1]N>=ON M@0-X)94_YK\S+=&AH1H*7%?$E8[#Y9(:!&L)I:#5#ALGA>HQ\'.G;X6B2=+O M3&^;P58;QR-B(7490]+ VOE2 ;+_WV M(%\]=",;SB!.%D+%[$1B3SW951RT=I,JMYIC'W/,*(/Y@HH]\'64QB0)TL!@ M >]?V.4P?G\HJ'56##0$>\;V2+?P?Q@E-*%X&F&@]9HGXRZH3F^HBC5B2.*HH+" MV_BHE@+5]D]#=N?"-X%[7L2(O8$&=N*&GUZ+#3Y[IM^)\%OI$J1C7=/1QG. MVVG;(M0L6Q;R8:G)!6N?!YZ,1>=SD0#VY/B/,@Y>R(;P=6<)RVZ3XQZ#(BR. MSH@A%\/NG?BH!MYQC1Q8]S7"]:$CO>MJZI5.FS/?Q#W]G^%%-HDGX\D1BWD: M)WGNQ9,\'AV?>C%-)G$^'A_!*VPT-;\\?%Q!]YTW) =_ Q7?2NX MO?M>[HE$GF!Q,CF&;#TO'_DT%Y2OJ9G";YO;W_S_'H&>20)D<;(=T(V6@C MY"=\^O/.OV'E/QCJ^^"UX2U!*02)^;8E_X\N_%K#C PX=[BE"Y/= PX<\R.9M MVC+>_,S7$]JD,O-2-H[3\0D%+\Z.,Y@_N,.R^.2$$CH>CQ-X/9_-(.4<.=5R[5PL]_Y?G]T34N/'BWL]O/AH%[L:)/'C2\@=:7FB*^&? !VX^H MZ;]02P,$% @ H8-F6<-6O],;! \PD !D !X,"]W;W)K&ULG5;,],UK.3>..4U'A' M8)NJ$K2[1F6VBV2<=!N?Y,IT'B-=SFNQQGMTO]5WQ*NT1\EEA=I*HX&P6"17 MX\OKF9K(QY\(N/^2(9>4*H,',>0?#?!F]0*0_$-!Y,S*0W MZ14/OSOT7X+O[,M*6+PQZ@^9NW*1O$T@QT(TRGTVVU^Q}>?"XV5&V? +VR@[MG2:0-=:9JE5F!I74\5\\M7$X4'@[^H[*I%68!-[14&!Y*YQ8SLEL@;PTH_F/MX&K09G)2^Z3<,^)3R7IN^5%GID+X(I0SE/'B'X_S5KMZZ@[+8[V._ADM"LM M?-_YYL_U4V2;TYET=*XG)P'OL1[*=#2 R6@R.X$W[=V;!KSIB^:!K;29,K8A MA#^O5M81%\1?QUR.B+/CB+Y)+FTM,EPDW 46:8/)\LWQ9 B'"/"E1+@Q52WTI[B<+CXT@AZ1VX#@>-9F-#+TE= YHG>0:9QU3 M@'26-W4C%&!18&B0E4*O M65)[MHIFO/8Z,)%\9 DZ)/1^8Z:5?/+6_VY(VER&KK4>>UO*K.2QP3^M(]'R MQ@>02&48G=X I6&7%P59"K@ILH>7OM>SH'A>+Y9 MX8V=>XJ>2(TD38Y\"S7#^OPT@ZEO(+E/[3B'S]<4/EGJ17LJ+JZZ^K1EX0[%"PG6.N M'983[[HB/+3J/B^10KA8@0EQ4HJZ7:P M9BP_F_*]NX=>LHG.^T$[34+^2*$YL4Q0RDIY[QA0KM6\$X^=,H'RL\]-_3@M{JZ0UN&Y83G)C7;Q3NYW^Q?-5;S(]^+Q.?1)T%KR_%-8L.IH^/~ A2?&^A M3!VN]95Q_$@(GR6_RI"\ )\7QKANX0WT[SE/U!+ P04 -" "A@V99NL=B MUZ $!"# &0 'AL+W=Q7&36QY)?8%#(#=[1E6NX8X-H/G7Y0;"71G&WY)(5 ?WU7LC$)A-#K M3/LEEN3=9_?9-RM':Z4_F;40%N[]JC"P=+;]G \-L52U-R,5"L;?#-7NN86 MMWHQ-]T6O/1*=35F89B.:R2$BK8R[U]$BM;"4;<:G!K.]:Z_M34:GU<4&"# MAX,KN5A:=S">'K5\(:Z%_=A>:MR-!Y12U[Q4C6@Q?PX.*&'![&3]P*_2;$V M&VMP3&9*?7*_(X")U#HA*%=0@<'[?BK:@]!X1N?.XQ@\&D4]QE71X'60"EF/-59;_4^F?1\TD<7]$JXW!AWV7T MH)9-]^1W?1PV%++P!076*S#O=V?(>_F.6SXITFH-VDDCFEMXJEX;G9.-2\]UMU?A6HIZ=_B340O-V*0LX;[H<8[".QA:QG<2XZ'%..QSV DX.%ZJQ2P-G32G* M;?TQ^C0XQAX<.V5[:]%.X(H),!"%N_!BP:BD<>+7L1;8"U9N!*MTE8V"_CC M9&:LQK+XC>9:Y="TO!#' ?:"$?I6!-.OOZ)I^,,>7^/!UW@?^A)2I5=*^EP=*V0F/%B=*??0EX;)>B+TJAS3**

*'2C%(]^Y9#Y;.+&E"=_5>T&7-,@WKJ= #(..%79C&1,,QGSO_]7 M7]?TOTKV-),[I1Z]V^CX^1.+%0]BZ /$RX>?#]<\27RH]7;U]TX[ZT)H(GG M"2RN0@SUG;_FI!A*.6Q 'D.*H13#/A0/79\8KIB,CH[__<;M.?ID8NNCOC_>MFHPY0_@&HD>20)D<;(=T(V6@C MY"=\^O/.OV'E/QCJ^^"UX2U!*02)^;8E_X\N_%K#C PX=[BE"Y/= PX<\R.9M MVC+>_,S7$]JD,O-2-H[3\0D%+\Z.,Y@_N,.R^.2$$CH>CQ-X/9_-(.4<.=5R[5PL]_Y?G]T34N/'BWL]O/AH%[L:)/'C2\@=:7FB*^&? !VX^H MZ;]02P,$% @ H8-F6<-6O],;! \PD !D !X,"]W;W)K&ULG5;,],UK.3>..4U'A' M8)NJ$K2[1F6VBV2<=!N?Y,IT'B-=SFNQQGMTO]5WQ*NT1\EEA=I*HX&P6"17 MX\OKF9K(QY\(N/^2(9>4*H,',>0?#?!F]0*0_$-!Y,S*0W MZ14/OSOT7X+O[,M*6+PQZ@^9NW*1O$T@QT(TRGTVVU^Q}>?"XV5&V? +VR@[MG2:0-=:9JE5F!I74\5\\M7$X4'@[^H[*I%68!-[14&!Y*YQ8SLEL@;PTH_F/MX&K09G)2^Z3<,^)3R7IN^5%GID+X(I0SE/'B'X_S5KMZZ@[+8[V._ADM"LM M?-_YYL_U4V2;TYET=*XG)P'OL1[*=#2 R6@R.X$W[=V;!KSIB^:!K;29,K8A MA#^O5M81%\1?QUR.B+/CB+Y)+FTM,EPDW 46:8/)\LWQ9 B'"/"E1+@Q52WTI[B<+CXT@AZ1VX#@>-9F-#+TE= YHG>0:9QU3 M@'26-W4C%&!18&B0E4*O M65)[MHIFO/8Z,)%\9 DZ)/1^8Z:5?/+6_VY(VER&KK4>>UO*K.2QP3^M(]'R MQ@>02&48G=X I6&7%P59"K@ILH>7OM>SH'A>+Y9 MX8V=>XJ>2(TD38Y\"S7#^OPT@ZEO(+E/[3B'S]<4/EGJ17LJ+JZZ^K1EX0[%"PG6.N M'983[[HB/+3J/B^10KA8@0EQ4HJZ7:P M9BP_F_*]NX=>LHG.^T$[34+^2*$YL4Q0RDIY[QA0KM6\$X^=,H'RL\]-_3@M{JZ0UN&Y83G)C7;Q3NYW^Q?-5;S(]^+Q.?1)T%KR_%-8L.IH^/~ A2?&^A M3!VN]95Q_$@(GR6_RI"\ )\7QKANX0WT[SE/U!+ P04 -" "A@V99NL=B MUZ $!"# &0 'AL+W=Q7&36QY)?8%#(#=[1E6NX8X-H/G7Y0;"71G&WY)(5 ?WU7LC$)A-#K M3/LEEN3=9_?9-RM':Z4_F;40%N[]JC"P=+;]G \-L52U-R,5"L;?#-7NN86 MMWHQ-]T6O/1*=35F89B.:R2$BK8R[U]$BM;"4;<:G!K.]:Z_M34:GU<4&"# MAX,KN5A:=S">'K5\(:Z%_=A>:MR-!Y12U[Q4C6@Q?PX.*&'![&3]P*_2;$V M&VMP3&9*?7*_(X"))U#HA*%=0@<'[?BK:@]!X1N?.XQ@\&D4]QE71X'60"EF/-59;_4^F?1\TD<7]$JXW!AWV7T MH)9-]^1W?1PV%++P!076*S#O=V?(>_F.6SXITFH-VDDCFEMXJEX;G9.-2\]UMU?A6HIZ=_B340O-V*0LX;[H<8[".QA:QG<2XZ'%..QSV DX.%ZJQ2P-G32G* M;?TQ^C0XQAX<.V5[:]%.X(H),!"%N_!BP:BD<>+7L1;8"U9N!*MTE8V"_CC M9&:LQK+XC>9:Y="TO!#' ?:"$?I6!-.OOZ)I^,,>7^/!UW@?^A)2I5=*^EP=*V0F/%B=*??0EX;)>B+TJAS3*

*'2C%(]^Y9#Y;.+&E"=_5>T&7-,@WKJ= #(..%79C&1,,QGSO_]7 M7]?TOTKV-),[I1Z]V^CX^1.+%0]BZ /$RX>?#]<\27RH]7;U]TX[ZT)H(GG M"2RN0@SUG;_FI!A*.6Q 'D.*H13#/A0/79\8KIB,CH[__<;M.?ID8NNCOC_>MFHPY0_@&HD>20)D<;(=T(V6@C MY"=\^O/.OV'E/QCJ^^"UX2U!*02)^;8E_X\N_%K#C PX=[BE"Y/= PX<\R.9M MVC+>_,S7$]JD,O-2-H[3\0D%+\Z.,Y@_N,.R^.2$$CH>CQ-X/9_-(.4<.=5R[5PL]_Y?G]T34N/'BWL]O/AH%[L:)/'C2\@=:7FB*^&? !VX^H MZ;]02P,$% @ H8-F6<-6O],;! \PD !D !X,"]W;W)K&ULG5;,],UK.3>..4U'A' M8)NJ$K2[1F6VBV2<=!N?Y,IT'B-=SFNQQGMTO]5WQ*NT1\EEA=I*HX&P6"17 MX\OKF9K(QY\(N/^2(9>4*H,',>0?#?!F]0*0_$-!Y,S*0W MZ14/OSOT7X+O[,M*6+PQZ@^9NW*1O$T@QT(TRGTVVU^Q}>?"XV5&V? +VR@[MG2:0-=:9JE5F!I74\5\\M7$X4'@[^H[*I%68!-[14&!Y*YQ8SLEL@;PTH_F/MX&K09G)2^Z3<,^)3R7IN^5%GID+X(I0SE/'B'X_S5KMZZ@[+8[V._ADM"LM M?-_YYL_U4V2;TYET=*XG)P'OL1[*=#2 R6@R.X$W[=V;!KSIB^:!K;29,K8A MA#^O5M81%\1?QUR.B+/CB+Y)+FTM,EPDW 46:8/)\LWQ9 B'"/"E1+@Q52WTI[B<+CXT@AZ1VX#@>-9F-#+TE= YHG>0:9QU3 M@'26-W4C%&!18&B0E4*O M65)[MHIFO/8Z,)%\9 DZ)/1^8Z:5?/+6_VY(VER&KK4>>UO*K.2QP3^M(]'R MQ@>02&48G=X I6&7%P59"K@ILH>7OM>SH'A>+Y9 MX8V=>XJ>2(TD38Y\"S7#^OPT@ZEO(+E/[3B'S]<4/EGJ17LJ+JZZ^K1EX0[%"PG6.N M'983[[HB/+3J/B^10KA8@0EQ4HJZ7:P M9BP_F_*]NX=>LHG.^T$[34+^2*$YL4Q0RDIY[QA0KM6\$X^=,H'RL\]-_3@M{JZ0UN&Y83G)C7;Q3NYW^Q?-5;S(]^+Q.?1)T%KR_%-8L.IH^/~ A2?&^A M3!VN]95Q_$@(GR6_RI"\ )\7QKANX0WT[SE/U!+ P04 -" "A@V99NL=B MUZ $!"# &0 'AL+W=Q7&36QY)?8%#(#=[1E6NX8X-H/G7Y0;"71G&WY)(5 ?WU7LC$)A-#K M3/LEEN3=9_?9-RM':Z4_F;40%N[]JC"P=+;]G \-L52U-R,5"L;?#-7NN86 MMWHQ-]T6O/1*=35F89B.:R2$BK8R[U]$BM;"4;<:G!K.]:Z_M34:GU<4&"# MAX,KN5A:=S">'K5\(:Z%_=A>:MR-!Y12U[Q4C6@Q?PX.*&'![&3]P*_2;$V M&VMP3&9*?7*_(X"))U#HA*%=0@<'[?BK:@]!X1N?.XQ@\&D4]QE71X'60"EF/-59;_4^F?1\TD<7]$JXW!AWV7T MH)9-]^1W?1PV%++P!076*S#O=V?(>_F.6SXITFH-VDDCFEMXJEX;G9.-2\]UMU?A6HIZ=_B340O-V*0LX;[H<8[".QA:QG<2XZ'%..QSV DX.%ZJQ2P-G32G* M;?TQ^C0XQAX<.V5[:]%.X(H),!"%N_!BP:BD<>+7L1;8"U9N!*MTE8V"_CC M9&:LQK+XC>9:Y="TO!#' ?:"$?I6!-.OOZ)I^,,>7^/!UW@?^A)2I5=*^EP=*V0F/%B=*

$D_;R.$;10W)B)C^07*;EG9>[R[!9F8"0N*D M[U1:}(3RB^@J1ZFT9K+UY#D-RBB61<=[.E/(!H%.+89TV4AA)!=]HUWC+[$Y.S]Z/M2[.H M9.8Y=X4PQ)8L.2B1+N-QYXWC2#?& MX7CQ8;/W85I-[^X31!NE<]M$'E;&WZC<-L]#WY%SQ[FA7 V0=?%NY/VL\Z*K_\7G3G8-O89H_ M?%E({6!&RQ7S@!NM^& ME[5/R3;3BVL,HIZ5S'] <)*W.WA)L\C"N7Y3LUP&ACCF>=*0%]X'%PZB806, M)G\R6J&B;.U$&\+O4P"Q&8 M3>27Q-;"$]AZE,0V@WIN(6 M ^, .CKP"]383HX9E6+>?)< +2'^?3/*WX6ATCH?2[*' ?%l0*5L3,*=3FL*KE2&Z^>;Y(4D!EH')9/38%FA+,W M4#$C0#HND-VZ*KZ#?]AO!G.B >UU/= Y,12+)+ T&B).AOIV[ROF!=Q0=,M26+1+6%2=GQ-9#.!^>$@2AS M"E(PGD]:OO<%L0STLB;D&NG,MJ%:7?/4KC$RIS.21@/F 2QW]%41E7D+M0\Y*+TFWOB#W0+KW9#H??\/15SOO-.P5R\9R3OK=D]\ME8"(M&4$(S4UB+G'>,DU\.\1]R/7H'0>W$NL^-\!ODT$T9%5*)L@\4!F44AJB+98< M>=2L%B+CS0O2;@2T3Y6^>D.\3838831F4?QR=I1.,)^-<%(6/!?FB5M$5Y[\ MS.VC)>O\;A3]N'S((')'NJI&T6RMU>_]_7XI&7"OD94P8BDRM QV7#]!VS_EG MF"Y.Y[Y&DZ(4F64+1=>K*CX6<$A\E.8*P5423+,6:'=_]'G>L)F<;V\+VUS M,Q5S=$);T#%,3Z]P")^*UAB!IBJZK0"7^K^DS034NFLFI?_N(NB3S&-@+? MU-P;>,R-!=?IR-8'\"YY\(QM=F'*%H? M$3\ I5]&1P>,6;'F_5HB:::G'AWQ;^,\G"T2CC$?? D_T5O*EZ*O, MVT/>M=9$E7R4R@$Z1YY4J!T9R)@&)S0F$0KJT%]%[$IKKOJ"S M0&MK%9X$L<@ .O.21!"<;6GN5CGZ*UW>G8=C]VU%VXKQ-THX N4]^<!<.&4 M#Z@A>)VJFU.@,/)S3!13WI<V&8 M;^9"*)E\SD(!EY&.A+@^)05:,V9"$$*Z?QO3^G?#9_&\U#*&B!72@(GEYJE)]/C^XKOK)6DLJL$@?ZBMQ=W(9 MHLU) [GH6,A:"8X0HZ"I*CZ)K*U#MB_2;9*?'BHFU'[5J-X]GB(8M7X^U7M[^]T1K"]K&43B>E47!ET5KE MSH,/IM,P_HR5=;_\N'K+]>XKU]}>S[CXP"EF/"|7(650!67P?M:F4\$J:P2 M*=O6'4CMT&_=1F^T>,_U7C7W2')@+;,^(LU1-+5_;(X0+:/98LX$VB62UZUS M5%=#U]=@S)XX>:833K\.$]R.\'P!]HZ%GP2QN?=_&@SB2@]>M"ZZ%I #,$[I\%R26Z.5<4+]URD\-1@ M^V1T]6-=;:2R]L[#W9IU&PVW[M,70^-.NN"U 9ZRJ79JK3G&)5@C0[8.76F> MZ;N3@?7)Y/MW6TZ;\FM%>_#\]?JE&LE_^]/__U!+ P04 -" "A@V9922'I M3)YT !,BP4 %0 &9RX/-M/_W+7_[X^"NXQ_R/?_YG2/KG,P'@?_ RX>U/KT;I\@*'TY]>CC%,,.T9W]Z M/M/T" ZC]'X'_TOX:?W@S MH_$%P+_._MG+T>=OX_ZG\^E/@@FU^+7%WX[__MJK(UW.<,*80'"L<$,7D!SM-_T"=?E/[./OTM%X^F* E)"PW*6 ,QBT#_P.NL M7?':?[GZI;_W?O]/.?MMfKW_>?:WU[\ZZ2_[1? I8_O/__NW'M63K'MBP#]X60:ANG[^CQ>7K]#V^BT3_/_Y)^==+,_VV3V[]^.4IC."'IT"#^M_(WZ M'2Q^#>J/@ N0_*I?)_DO__I//_TTMUP8I_%H@!^P_'3UY1\?WMQ'VA].?\[] MBY^O?N?G,!@0XMDG3+]HQG_YRZ1_\7F BY^=(&!L1+\&@6E*YS_MW!.S5MC M.B<@XW09>BG.*P2;XAQV:?OCOGZLR!C"9>#:4/$]S ^*=[11>BW-/"!CVZ M=O9! <(7<@\;T4+R8]9[C+"CGH5*=RFSAXJPH(-M57)2OGF=[*U*)@N*)YC^^FGTV6=ZSI_5(O6+F6GFI#SR]+G%FHWJ8X@#P[*D@ M/"*&8 0F4"@,>%X2N,1RU#X[fYJ:/;DVZ/YKH 7X\6XKEZ"C>;R,AY==,#E M=-38E'/,: |_^6DTSC@F5X,^:O;6_BT-1A/,__*7Z?@2O_]P-)R2NE\/L#Z, MWC3\5+_85A.7$_@4PN?>V9211,0ZT\L,8^JTM M:!YU8>YEXME1!S? OO)HM#FLAZMU9!L)X3Z:A@I8Z;%\]Y]O7:-.,+T?%43A MD 5I "5+% <99[-IHNS?\0\.2/XF)NZ"]-'%Q6@XP_7BMYE# MV&,\HP^T*C+E+:CB* <153H%TSB3%2XX^MR,]'HJ6I"]SH^\SOBLW=ZG>S;#W MJ68-J?IE"E$(@AE7$5E-B'CF$+1%D"GH(+3(1]3NJ/[E]*C>QK -W^J;KLM' M^MV>X3&ZA!:"]0*4CQE\\@:LB5E: [;3RNHF#7Y^V/R{[=^\W-E[#] 4FCO]U M&<93' ^^?<#/H_&TEQWGP@@-,5H-2CM:=XHN0)]]*C62JR59@2WXO//@$Z)V M%Y-V]*J^QW%_E%\/RMR.GJ6>>XT#U"XH[D#BX"@:OY3JB@%%E:D:,+QK<>> M$,/:F_,^OZ+\)5#P.Y'7605YISBF7BG<&C#,TLS#OP&,A;Y+LKJ+S/#:*N]Q] M\@FQO)-1[Q,M=R'Z]?#:GW[[M3_WR]GZ[_DT4O!SH!P+W$%&15R+42<6B![PQ8T@VB;C;#+T&B).AOIV[RO[!*Z$%SF/-MD<+1^^7_JH'FOI" \QPQ&! 9*%H0HHB*- >BUD]#&6AS)?Z_*_Y-$GP_JN9KW/-MM>V":]&$&@I83*2/0D&B=B9:#XY*!T]%$QQF/K,5BO>31)\SU9F;ISI7;G>N/-MX>N;3./ME_Z\ (N7*KTA).%[*!A0BM!8\$'60MYA,*$)DO68AU?\?B3X;R% M>>_.SI[NIXR_IRW?CCZ,_ASV*YX,JH8#&LF31 1O4$-AW*!"YA3N%E*O>/#) M<+V;29>D37,*CMW"-/,GWHW?CT=? ^L.$O8@F)ADDB!()F!6"PD#IPO[C!!+D M$%]W$H+B(-@_ _WGFO!+HDLZ9),AEG7>0D0MI M$4H0P@OOZ@9+.\YO/?O4&- >L$OXWBE[5B>,%V,,,R R&L$S+2)6UEW77!AX M1HXC*SF:H(2.W,_$\.VGG0"G6QMO"8LJI<9J-?#@_?EHN.CJ<%E$I"">%HY"_MDB+7 "CZ[UYB8HP)4TH).S%Y]XDGP.9.1ES"Z$ZYL3-,EV.2%Q?Q8W\ZJ &\ M2<8P YGB-U",7 'G!0V-HCK/$[//,%0L]CBC=Y]X HSN9,0EC.Z4$/LX#O4(MQ=FWBS@:]*(5/@>.P'4-WK@2$ T-*=FB;!%^./M0 ,D@:EPVXU ,N>>@*I M]FS,)>PVR&"]O!R/::CS3:\[.W\+1+R<]*34:ZQ1HXY!6A!PA2*MI_@C\]:N9 M+:R!"[S\Z2? =C/C+F&]02[KS7"*XY"F_2_X*DS#%\=\%+YR7DD@NM_B+2 M:%&!2,*29\!YM*;)- L6RIY\,ZPV,NX3U!IFLNADZ?DDA^*?1^!NID O40H+% M6E0FBR85*@V&62Z=9&B;1+FW'GHR'&]ORB5%(0VR5V<783#XY7)"PYM,>J4D M)0I:\OX433"A1MR90!G% _+BM=G1YUKRT).A=GM3+]&V08K]H06./!'B\)??Q MZ, I^1CCY-WEM!Z,K_%>+S+#T69:1)PA>(8E]$? (*#,.0>L M+0%:N- P/8#@9WIL9>HD.&E2"O:11C\/@S3#CU_^)WWHE>FND2R!,5*!0_]_]20J#_\0P7A0.HR-(R"6D M9 VHP@)$'A+DD(S(-]L@=\N;K'KR"=#"3E13L"\M2\9&GW78D5CSX!'AN8= (E-.^4)KN-;?X88(Z*TR"% MCC0L%ED=I8)(7@6(S#*!VEU:7.RXMZCX]f];P1]$3STN M6;&./_O:WE"O'W9 M^V=\%+YR7DD@NM_B+2 M:%&!2,*29\!YM*;)- L6RIY\,ZPV,NX3U!IFLNADZ?DDA^*?1^!NID O40H+% M6E0FBR85*@V&62Z=9&B;1+FW'GHR'&]ORB5%(0VR5V<783#XY7)"PYM,>J4D M)0I:\OX433"A1MR90!G% _+BM=G1YUKRT).A=GM3+]&V08K]H06./!'B\)??Q MZ, I^1CCY-WEM!Z,K_%>+S+#T69:1)PA>(8E]$? (*#,.0>L M+0%:N-P/8#@9WIL9>HD.&E2"O:11C\/@S3#CU_^)WWHE>FND2R!,5*!0_]_]20J#_\0P7A0.HR-(R"6D M9 VHP@)$'A+DD(S(-]L@=\N;K'KR"=#"3E13L"\M2\9&GW78D5CSX!'AN8= (E-.^4)KN-;?X88(Z*TR"% MCC0L%ED=I8)(7@6(S#*!VEU:7.RXMZCX]f];P1]$3STN M6;&./_O:WE"O'W9[MPUNQ M_BG[MZ>9D/D,_:NN7=L_;LTI$7)A'6@$6DJ#LE"<$%"-EG3:Z]U>_(Z$ZM-M/*Y1-.M4,N_"88RR2B<-D>EZ!E]XB#)&P(*2%TMX'|SQVFE,>^E?TXC/E1U(-M-C?C\? >LB3FSD&@@UHL:1)#WX:QBU3 V"$F.1VC=M^!H>M:T(*CM;C6;&'I/-M?4K60/3#=JO9B*XU&I9L8>O]]$!9S[P/%C#(6IS*R7U)KH-747M'L%"V;EIU-M]- U]&I,_B8GWTZTFYQOB(-\TS!!S>>>?%:#M2S=>$^+8<'8FO3C[%:S$3>)~/M=ZO9Q+#[Z5,#.8W/(@-,;!.VXHC@SL.%D7ON14/,4/A^OMUJ&E&JC6$[>*M? M3"8XG;R(]71PFO9R,JA=W;LU+(**P8#3@@%Y088KYP@J;TSS;03H[BQF[^# M03MXD^=HKC+"UZ"<2BPP+X"G>A(TI@"A]N;@/$>5;- LM_;6EP+9/\F[L+.4 MZ%U,V14B'2;G+X:Y_N?U?UWVOX0!@9N\F+X,X_&W_O#3OX?!)?:BUU:R9(#Y M.H4YX\ %GL$$-$R:4 ^<+LHMD[4FBTANAV6R%FX5B#I&"#E));0P9(/6*\(# M>$Y! \WLW;!? TO=)ZG-_&@;]_\;\(L]) M)T K:],1AD"O,2:,E5' I+IG4,)4R!!VEU:7.RXMZCX}f];P1]$3STN M6;&./_O:WE"O'W9>29&"]NRJ!WX.81 Z3M'(F.6M<_QH1:HV[WX]_$\Z?BQ MF:$[\!?7 $;)0SV"]Q3#!#_5.KG?E#Y]0ZO!{!0?F22BR RM*HR,^!$",#G'.R M+1<8FZO@41/6@;M3+U7/_'WT3!=35B!6\VXT("L7LNF,=!H,P<6I><_MH@40>(P<*+1Q$!A:. <#XEIT)*V3Q4I[^.-,;!;3%T=SP'7B)US@\,U%7]U0: M,6H7&P_.D5*3"M(]%]+PK3,+)T'R5@;LP!]\A05INLFUC^@%?@Q?KS5\@8A-_M#ET!FPS-/]$H\,@-Y*_U^2X84,1. (Z]&\Z3):F3DAET[K]V3[_'GC94'R2%%_M%1QHIVERB9G"$>0>3'2VES#RP'CQ]M94'N S(DR9]=],VI-QY>WP]I3/3.0@0 MT<2ZR:W!*PQ@P">><"Q=M^B/T!60TG%%;.2A?. M1P/Z[$D-,??KHN%ME):TQ07AB0(6]:'AW-;4ZHVM.0)V^TY\WKP)8C.:@@ M=N\)QO3[A#H;NAO{Q)>;[8^YQ\D,]MQ&,]_EIKACX0(&E>DDGIE).K/6]E"O! MG) ((&IB[@TSP(OOT'_WI^IXBL%7T>PWQ6<>.39E0R9UD9RJ^M50]%>_M/N-R"$&+K/-#?=)VF##N@SD92,0Q=P=9X253&'G+M12:IQ9UF]HY\PX3!P]3 M: (4KDKG8NK#LA)>*'0W<0:[W]A;6]<1T(ZF1$O,I^$B:S 10V'KU#'DT+CB' M)48N4NLJ@4=!G6A$T9:,+O:6:]KKABEN(,O"6\VY@)@Y!=SU5$34ABQ <7CD MCFGC6A\B6XWT75/71OQP=>! W0/4"]B4U$Y12W=&,\&K(H$QGVBBE!AEZR#€ MQN-/E/IM#=R!EU /0O7G==&U6(]\6YIQ<)@J-,RH:\@#FG&*?)2$$$NBR#"(BT<:%<3 4RY:IJ_09W"IY*!#\CFT MGA:.*4>]%V4T.G\GI8E7VZ0SB/.#-:MRIH7(!:UJA7T^J5R*UAS-%B)B@2 M:CU9+(%QB.V*-BS=KS_>R<2=G3N_B4?*3!-3!C3DQ"IO:7J*M(BAL"7!7*M; MVF>,,F,X&;YW,FX7AY1RGADR#-Z'?GXSO*J#Z\F2BS3:0S;&U27)@#?) 68; M HM&>M$\A[001+R\N!V&*\[,/M1_Q&,]K,XXO.$]WO1U-:FG, MN_(Q?.T)BEA=*0QLR? 66M'K3]>.1ZIFZZ)7Q3K0N1=D0XNDHD.H@Q/N"4 M:(7Y=1@/R;F=W(#_BDA(_6F/C.&,"|%*L+5U0==%3F40PAK#A0A./M1]=!OQ M/([J9/32F("]A!H];Z.2- FHH6"\9HA40@I$.LHLBY, R[Z"3V5T4)R.!'0W< M01#Q6 S59,SW':3V%P&UJK3JBW'[&'MJ@/C*F['JF!4:@A,:EWTY,_64M??6() M*-P@- R$(YMFJZY'*',D68X#,C*B9]$QSG*"U+0N:-&WMR=T^3W4D/5(WX?.1 M'JF:F/$)]$C%Y(L+"K2H.55>R$1&4]0=M#,84L'8.H8]]AZI&Q&\?]H_4#0R] MIQZI:R#Z<7ND;D+7&CU2M[#U?E3 "[_"F(PKC9]X3$0JQF0BP;-&QLP\M83 MP/'W2&U+_B8FWD^/U,"X,-(F8-K60]HV@2^Z/%G%*P0SGG/F!!GC}2-N'F\ M1^HFAMU/C]3L5- (*+>A8K\J2(8/7](=)V5+ &\@M:GW4]4A[!#:B>AO#=E$+ M/QB,_@S#A+^.QJ]&EW%;+@?WNWLMBO%BM%%R$<"R6K@OR0!.&P61&Y%=2(FG MUMM3&P$\BF3"+D%"=W1T,$W&.,/-MN>X_CV8U[O9(-\Y$'D/6L MI\HF040MP$>E>++(F.M>ZD_9ZR)Z\6CH@H(,IYC;*^2V,+RZGYZ-Q,0'2TR+X M*'*!K)'BI$ BCBDC&!9- (GFS*%L[$0\C.C%9[&3P#K;!EZ%[,YE<$C).2ZH(MR9.?HQ*%S*H NC.4D9;&'H#O;!ER&[>2]KB25;0>Z0 MS2756_X,1&,TB,(\.61O<2SCL"I4(S'-9+'C%:Q9-!O!H6)W7 M-_9:-/\ N+E2$Y!#`ULW,`)JEP7`MJ0%,R6%M&"K MUB4]#^96XS=4@=W)ZMF!C]T<#*T93WOOOQZ-\F;;OQE>]:C/?SK,HW6HB,&9B,+2(F_6B:GK # <70=[_5LNK9APJCVY$Z;FC"@52]UU10#+Q0'SI47&%QA;LVR_"T1[""<:.M:-^F;Q@3ST"3'0I%8+-JG 7H*UC*Q81)TLJG(KT8* 2XX@Q8;9CTR(7,>BU% MK'[&D^>\D? DZR'4N"=3^XT:<]OIK&ES6+?@7$Y(E^9SUPNU00O8,.="4:*^^N MTPM:0,28I!!1Z-PZX,$%S /D/;],*[HFZBAR(;^\'7B6..HR^7'O(=UG.QX> M5Z/TQA6*#UC%.J\!+J/Q15U!WL5!? Z[*UU\ 8ST.\;%_0;_RKIS13R>% ,^' M2"54+5-.7%A(#0,2\[CXD#2NY"%LB=;]T^J1WZ1E/B]DCF8:%A+J0B%>1, MTI[E2,#$KE:$F,Y&'1*5CZV12&^3]2L. <2*\K)M9]TGWHU$ZSH9]-PWCZ*DRO M0B3OO',UQX_U?*BM#9_]J6/M>6#"<\E*^W.6+4=PJ/32(238^BW87@J=M B]-M[R%5QVCZ.TX7-_8A.4')<0?2F- K&PT=PS@I(JI2H*=3/]74%Z[]P]N^U'LDT MW)JR3OJ!W8?XMA]B?]"??OMJ-$Q?,(,NY&L+!\?50R;,.8C6(S3G.>/!:V[: MMP9,"]JSNAI2MZ=YZQKFM2EG9YKJ+4 B*<+C.7!G JAB.5# 1Z^)UNPXA%5 M^YN -T'XK+?V1';2)'4-H_4$%\'4'$'H>H>ZX@JBR0J"(7R&H9"E?<_4-8#] ML")K3UL'[Q1U T8GIRUA?'6ETNUPOZL MT'V2O[(=VB$SF;T[[UA'N*

/T V\^[8GO.9S_G,X[#A4[[/*=]GM,^/X#>GM,^SVF?YI3/<]KG6:%/-NWS,DS..^N>+V%0>]2% M6J8[_@?.>GJ=(7D3]/DX631=&)6783S^5HOR+FICF?K[OX,^>-.*;C(JKS!. MO_^K'4K>]@%K]SO4!VV[5G>N7[?0>/&%'E+A_CH:GX6;]+^_-ID"%<|<.]-P M7MY0VWIY[2#XP(T3'&ULW@]U$X.[GR>\9?>[#YRG#ISCQ<.:(?]&- C"9@IQ%,]KWBFEC_TY.*RS:N2_'N/RG-MB_LHU\#>49>?77 ?I@%0*PVLI,>_)P*/380Y!IKNA:FIH?H=KB2W6EOR:,5,4 MY%AK%E3K5G?')IY'F@=H_8VX:T#S? TV&N*WN;.\Z^4P+U %Z0W7.5%H'SEA MD1JKNB\U1Q@^BZ;'*Y&F$7(#')2G5=?15,.:U 1>E RM8XL%[CZIU MRG??HGBLK>&>-;&)Q;O8? URZ2$I/LQI6.T>%J+=&:DW+I=&00[%'2DI"F 6.49T"ZU_[M7U(/PS>#,E7OJRIN=DDABP';T4 6:\74X7!M4+U%\EQ3C.PAHVFL\8N\ LJ]>H0M+- -!NRB4>;WUB:SG;$)RLE\HJXQT7 M/&?6.EMR_$IQ!,_>-J%N0FH' OWC[&.],.IR .W>ZA^S5KSP>]63(62U.63(M-M "@BD)'C2%$(WEMAK-_GVMP[$\ZH2B#I)V?YS]?? 0%O\/96_4)A_,KAVZZ M)E?1.$QO M*3AK:*ZV4IH$WLR)415_QE,&Y8NM|+T']UM/4@X!^8$&U(ZJ#;/)+'$IG%Z5-_MJP5>X>? 11#^]@N:\AE%"):!4K6CI@N^ZMQ2].VX3N1E>M;\RLD'$>U?1?NK M'&O(10=NTIC2^Q/QF.,4Q3J8O"OWWQ6 P^K/F M^^A?OAQC[D]G-Z]*9-JP;("7&&M1L8?HM 8MD5P^R.34K2>.K;D=TRDH{QTMXG=<^=T:9T>?$+Y+D_WU.,\84APSJ,/.Y'T"Y;1&&N,5QLL-T+0<*SE M$RI.AN@1@8!^2,)Y4MJ%\U4633X*>LV_TSVX+M^T@ZJOU? 1!%6JUYFI78['K-M>8)(39X06N*|U&4TGH?L0GP9WFV9+8#C_+4M6'5M=;-',#'@%\RG+<'Y,K3XEMN8-^UY,>YD=>K3B9G1#N M21F,+"@IME,65$T,A9)=/0JL,? -4R/58:W]|6P2GJ*?]47)?1WJ_.KKI^?:X M\8GL@6!TO8{%PK8E+40A/76>J[!W;FLE9ANPMB?HO;(\T[*V!JDUO?]W$> ^ MW93;\X65PKV%7!,"*E@-L99/NWH#4A$V%*:V5-IVB'Y T>V!N1?0*@'4X^& MT_[POFUCW(^>NH1$@A*''7BD1NR!>,DAE@ M#@M'5T3AK7OC'-WY.VMBED9.0!U[_\O5I\;E.(?TIH5(B]7V2@=+'_K-7=)HFQ^O\<3K!O=B/%UZT8W ML/RQ5^&M,Y;GNM$5 FPBD$[K1K=@]]@5ZJC0!%F ,UZ!XD)!M+42G-DHN6;) ME-85,L>OU&WK1H]%J)N0NM^Z4<6=I*@C",,\J&0<^)(EQ8PAIAR*$*5U^YR3 MK1O=B.7UZT8WH>B0=:/,>50R1!UHB0Z%4ZZFL!G!62LAJ9RCQL"+O5.;M2*]O.&#CWTS;)LT M1><$[+WTI[$AR$7O]%OGD]ZU@LI$F=@6"!OL]"*[>LL:RF+<2(5 M\CK+7C- AFXY@S[L;G:IEH^Q9IU1WI%,N-IK%*-Z-WXZ&GV3@%*)+&8YVF M.3LY<+//"+W2>2Q>\TO6VD[@F?A=O%U!S5>#%]F^1AZ@FPEN$_?"#M$YK M1!0*1!3TOA6G%+,.!&^#!X<580/.JC76^WH//:2W"A(K#^^MB 3LVUK&H:3 M-.E[AS6OE,C3C!&%"#+=+.)]7EJZR!.T?4\#L:/;IF_Z[3<&62/1V6Y\@6D M$1P4>@<4K1E(P1:E93;>M6[,TNF`IB_M PNN4Q=W%[4+_,KO?*]UV7>]FV^61SX2YA@'@T75Z%=-MAL%O8;]O*LR=4.VIYK*=Y0YSPTW@T@K-0%@=0&ETX$HLH(,TS- @@4;=.31U= MA67F'E,1&70IK]Y\XT">5]UA,<$$"]8-:[WW]60K+#?1RS85EIMP<2P5EBO[M"Z/40606R40!:SMZ7R_LRX!):(M%V?;-->)YBM_:..%^W6_LFMM]O0^YUD/WH MW=HW8[_SMS;F'Z_XO!HBK]@,%9D^%;B^25!):4YBF]>OW$$Q?%MMW:.]+$ M)A9O?9#@O6[324;1*_#HS^4%%IHF!>DAEBQ2$M+ZP[{SLI]2Q^Z-;%BS8__1P%E_^&F 5]I_>T6AY*%V@@@*)_O?X5D0K?7$>W"Q/R.HE M]MED2$Q:;1FG_[?>K.MB'_>^3[*+GWMPW@^HY7I7>G_X;HC_B6%\^\2TTUI:M:Q!0)'H;C;00O-6@$_/D-2JC76MO>'? 4QY02VY=ZMI1S(^KWTDAKU0AFO<5H M+|_/QZ/+3^>_]K_.QG+GY#IC/"A!%LS1UC;#-"NXZ!+P'$L0Q6N?58%TO-8 MGB5]0$'L?:]BYZ9ZY&- ;*9,F]ZV.E!%UKH6!"U0*6%DBG&_V!A/K\BT>G__MB"2SU]D1\V!,&[4)FE/8;_-]2"0B?5@FQ @'$4-0=2[A%]X;NC?O:IFW%Z_M0"?DEAMUO9M$+A3/">O!C; (>36,"HN4&6%0,>0G(9>O#7[LA?E+3[%8:.>$G_M;T?P$?K(WP>"6;L@.0+SGEYS63L3E91_*LP^*^5C/#;_^%FT^Z5]!U[P8TTG-MLPO:<(F0-#DK]O:5C] (HX,E[Q3WSUNRW0.WHVH<>6*?!H_=XBG)^#^-QF-*;-MUGFAS;TGI:EXYN$1']0@1GJFC,X!F#)%-(TYA.O%\'3VARL-+1.GWI!#%.V M$D*5!(6//,"C"EMG>2,3/%<$+.Y7K8IB-F$BV.IB%G5+1G9PYE5*\CC6 M!OC9,'F*[#.JBQ0)^%:5\4^P99C&&%^9LNQ3QQ_[VHFI'@ MT-\N:TGYKY?D6_^+78P6*EN5P+F:765D$Y=E!96-EA3MH&C=,8NAB?>M&QI=D@82:<\&@)G.5"%P: M$R3ZC+&U*M?%=LIRZX2E6MDP[S;=,;ZMUDKR%G4VR3-MMX'[YQ5VP)_HR3: M]WXGDPG. [[UXVP^O/(@JMYVAR>^&'ZHFQC41.//!>/'MK'3AN_B$D8P%X<#H M2.)S.8.72+K(//EK.6K7^L15TP'LG"!I &:>+.,!!68;&@'?9D25%!E>OH,') M.IE+MDRT3E"=\-M-+KX" ('5DOW(>+V$, $S//@2"^K5-N(MPZBX64+XS7 MJ_!N'8@=Y0W7@'>@=&!K:F=)IS$O!Y)0$A93J3'%R^@4 MMLZQ'$PZC^7GCD YF!^O)\5,,LZ_5ZD@G>H116V@((%3W#)"Z#,$S@+]+&&K M,-V'X\V R"U:.UKR&973CD)SXWI7V9!V_P!CXLFJHAE8[6DBM";Z+ZP[{SLI]2Q^Z-;%BS8__1P%E_^&F 5]I_>T6AY*%V@@@*)_O?X5D0K?7$>W"Q/R.HE M]MED2$Q:;1FG_[?>K.MB'_>^3[*+GWMPW@^HY7I7>G_X;HC_B6%\^\2TTUI:

*{WIW.6IO$!ZZZ'\T&N*W>4_1VG5G@2H;6W+T!<1L_M.91{M3T8'K_8^X3!=];6^C]-I73)G8#2K.$4M_0)D\T0+49E1.LJD76Q_5!"ZH"N#M+:_M+T?CSZ-QF.)2<)(d[WQM#"<=\4,DN;=A.*MDEF[9'GK%..#@'X@`;4CIH.8 M;E7KRYP<*I\YQ:VQ@*IA;.2*0Z2A)RX-<[*Y#MMQM4\^CFQ"W[NRT8=5MZ M}.-7ZI9-EH]'J!N0VDE8L#)@D4EQP>L"HK0 Y5,$C[*F86Q*GI869UL?)#FF M&/)P+*\!?4VY"42<)B#6#%"{(X72.0U!9U--X$GSRU=W,,D6L8VB|$7B\,>41 M":L# ^KK807PPE.%<*2;0@€Y$A@Q{ZU!F% 5C4!0L(;TBK6.& (XLQCT90[8C]-M(E.!$VF_].G7]@5>X>?1I#]=],KR(=8Z"I Z5&^@WF|M3(C'€"V"]\U#ZYS7-M W!^9 4-U{EAS}(<-2^-A_GX)PD+5!(TQ3(-SWA0$@-$%^B/;+3Q MCI6D[DP_]\]// R('U .#6W>01IB>Z&P;U?845RI@-HE]G<88L%(QB%6G$7 M"?EQ7;Z(XMP#]QVX{P_U)\!%:X8^7<~U=T*6I]#4AD{}\>"*$5I'>2=;_>M M7735AJ%!I*_Y)0SJ!3UGYXC3EZ.+5Z-AG8;?CT>?R0W\]H[^C(<KY*NWLM9}1=,+DP$ M[UHGF!\'M>N$]?W2H)?/FF^86<1D.0H05O)ZT-% 4$X#"SF'[$)RS=N]K(MM M7]U<&FOD[LS4"17'TH%EY9!^^5:#I-FN@T\E)^T\:"\B*.]H[984S#)I@K2U-MMYAHW71T#5B'VNON1@ZC;FGIP*5:/?KO#5G7@=€1;O4:\ ZS"=VC,OTSC+%F>Z^^? %4/$(YF&%,-)M<%B49&'T7,X+FI38=|J%\%"")PV<%B4MBV+GU%+(VN-.3Z3>\=#"7O"NEG_"N]CW/€L*!F]/B%"OUBH\$+1R+7/D4A-MDFK?S7@ID- ,3ON[V[J+!R>68[']HYD^NO_;_UJX4\BPA*:O7 I1SJM>,(,10# M-&AKC>"F%-6ZK'\XWD^#[^5*7&%D.8$V1M$@30:GHP ;MA1:B)-3-KWVZC>#TN-_¦PAWLC+[%,,'ST2"_N? @\'GV9-SQ8')9S"H4(!G2R MNA{C=.!D8%!X;.H>(H%M3?X#<$Y/";UL?U\6>O=88U85D*J!WPS)$))HAEI@ M2R$SIZT%9BV-.?.:4*S?BEQ"J44"NO7B\!">TQ-&,^O? 5X;I+&,QI,NDY M%K(O0@!/D::SD!106.I\QA^2<\MQ>:+TA{/71R/KN@Z@2!5#.-BGYA@1?<5U32I<7EX,P MQ?P*/X\QI4.U-GT!P)G9A_G%O6@<\[?_WI.DQ-1,^-W46DG8=#_;\R+C-]U*B? GF=TG/5^\S84SFD^%)(R:_M-O7$:>&5%K,/W)KF36'6P75R0FE.1@=A\D,8;\R$O&=YXSQ\S)8!ZP#LJ.#M47"""*7=K0N4:\MB=AX,(1DO'O'J)"5XLWO3/V04!XI;CN,3C8Q?T-]S$Z*OE+B/85EP^F; M87]%7_H)U:+YN13<,N5.NBL6;V^R,?"_.%'GK'_H*&G_]T-L{/.OWRI;?P?T;CEX,PF,<,UCF1,Z8SF!-B M*%;AAF# .%%4HWL/DFI>Z;@#OAW\NJ*KB¦JEU5"_ _7I7%R_7&O [>IRILV@ M'IPY7#4KR^Q9KQU<;7&9KQU<;7&,T3H#B#*TX%FE_T3H#B#*%"QVE"K;A*XNZOHO)!/\!8X_X&"}+4SOO? UX4>Z!5/*2"Y\60+90D?!%10,J8 M<|-LD1?8>OM@-9P#G-'NDL][VP>-->.BD]<2LB!SS1TSGP]%@]:G;A_ZG\^MJ M,5:,'SIFZHM"PS:T]CN5'$A8IR^-*9U-Z1'()VV5%KRT4T/TXP?8?R/Z_8[MI9!N>0):\V X3;NT@ MD[N;4L?"<0M|,;V0]'=T^$KL= MN6PWH,8#N;Z^^#P8?4,\FX[2/]Y]K@-.:[["6N5!!ANKI?OF$*/EM;)%)ALQ MDG/86',KP>S?!3L\UZ,NB.H@PEM26U-/@?3ITV??+!I\CLEY[&7.,P_TT@F6 M9F=+:A/Q>JNU\-PS)Y)OWO=H$WQ'L;WRMDGA1V>T="'AJ]=G\G%TM;6T (-^3 M^=&0P#7'YHE7S.Z=MD90@),+9)W(ZPV*R_:C:I!=}2:6K^#O?C;TCY Z;1 MIV&MEWV3"7J_|,-UB'PUB'R[+2+]W>7%|4334=Y#KV&".KBGWQ:-62=O:$BS8=8O9@F MP&S6@=9^EFK:1M?*XU(L>;AWV-/MZ0GF97;,/9?DIO(-7OD$16OEM"M%IT>KQ:L =@+2.SA?'1PU>30 6Q5_M70WC[_2+]$H-W^.X\IS/T8Q1)_(C_'"U"!FK(I$CUP5$.HD+K"?26X>T'0SC M! 1[+"1WT'}BB:UN3_/S6?[=>#')+QIY]S\-Z:UCF1?E.PE=KMV50I3@7<*Z MLU-RU*GHYONANR$ ^(37ND;H.VEML_2[-_OAW&EY_^&G^(O%>T#XZ701D3/54 M^MZ4])+R2I(M6& X"D%@%,[*IM)ZX4'L7???&'QV#?#4OI3?TO>\>>*TA_(

*M5E&<7^_X*A$T^,QISRDA&\5UR*QUK[4G"6K3S/CNPU>YC4A;IDB"-E%1YZ[R-MX@%5H17;&^%\]J%TZV$*CQ)SK$1J.IUO[EQ\)R'DNA\?3DG]>IM,,,(Z2<*L'82,_3]O+NP>7=M1%;]=I:O_+Q=".PIT;>5N--D^IJH<@=X'*Z'DP"&Y:BCY>2Y&UL+<8N"8&4"-M;YP0"7G2MO6PCA,!94NB{C0XZ2+^UM?DWBCQGOSBR8+6T#>}YEC-IL0{O4D8M-MG4M@*

*{&J:CNVD(ES7|>C14-;L2G;7-(M[SA^$--8&|/VHNPA9W:]/ZJK?5!G-M"9F.PJ 8#,_>@O62PB'"*OL"EA*"ERCQ'IT5NW?_\$5).US-=6D5Y-TH_T\?AB=>0PGU[^SNE-M+GE&/R0F;_UP%*)P-A?)1=3-WO J/PJK*;I7&*VQ,,?.P//;U;<$S8%AX-'- MK&%/FY?L_3Z<#/S^-.XP^3Y5WB^KB;9E(?]I<\N_AZ\U?-M_GC5Z7[_W$P?*

9/R.9O@Q7>7|\P59R:Q>$Z_D_7A# MWJU,HTN.LU3 (EF($E*#$PHA.+1<^WK'M[5CNR^M[!*B4P.CU<077#*VL E[V_RY#X4'RL[=13L/5[6U[LR3YW=FL\6H^N1(C?+M"EZLYI8%5Z)@&I1F%'AQZP%=%:()E1=D0NYT'Y[>~<@N2]*\,.#Y)P.E+YOH'-MP+2U(AK&]$NB5@"[3=+5;,(=B.]2Z-]&DL<(.6Y2]Z&BIGU)^6@0,"(9IW0*

MZ2N%]0YY76!!,PJK=8B^\)TJ=(>E^D?25,?6?!?A-M;XS]/9XM,K6N.(G*MV M+5YHJZT';F2]*EK;_;IDP4F&,;E3MF*+JA^^^7@18$-U3)O)LH\BKJ_>

*MOKH](/)64SPK(<=8ZFP)1H#%%!:YCF/(QO6CN?-V5]P+*LK&]OIJ\3W& M<1G'-3&%UAM:>B)()9;=N0TX9RT8@=%P@T+N5H:UQ5P?O/B<=7[X)!O662V3 MVLNF+6LZ(I-

>FNPAV#KA+\L SOL"PD?N12XRX&X'K<>>L[:.DA /=S.7H< MJR*HR6*&+35;2P*I*[SDI4J# ,:N9N1#Z#T4XY0$RZGFPY<#$;,+0) M&!^BBC'TDR!0N;Q<[G"?O{5F/,_G/TTF\G-53KY4@1IH6*XM% -.1#AG) M!K!XA))\L45)&4UCK:I3[-#P3M!PD^I.EWE^EM'PL7MSZL'5B_.VT"STM^>>>6%"\Z>!-3(G.L$VHEV2E: M9LDIX#QP6ELl,SX?_-M.BG?!7N.D>!E#CLI[ABRE(H\)Z.J<[PB^)0D8-0^.M,T:A=J!1<,S2XIW L!.2?$NBCA:1(607HIY;4KR3HG9*C>XCY;-!0 GCL1% M>/4!%46V@$6D8

9=T3P(9W>Z+S$LU>^5%&^O^2[";.CQ6"\NS;Z.?O}U)).Q M3G$#S);.AYHH',P'L-(YG;1$X9[*K.US_.^/TR]_6S!QI>'U/VX4?/.^H:1H M.@E^>I#4&@;*5Q1_WJ4D@I8;

BA((]KP6A,D3@CK8EHJ!$?,JLJIO>OG_] M+>BMH]1ZJ)[_C]+L7',QRV*V\?R/UU]?YTG\|!EG?RQ7&,]XBJQX4D&H5TST M$E<"{?3HR>02K5.>&RCZ1DY:+VHJ8?+R@_INZJN;26[T-?3!9UMMJWFSDY; MC6Z%2P-U'&7U4343 \)9\`7>W@5MN_A%QIZ*.)?D>A@FK=[. T<-ER<-Y>C T M:.FBA1Y0LN7<8'TZA;.PH!D#Q^LEID#,>X&<_*&:RFGAR/F!Z15PJ[J"<@[5@>S U9@W%>]E/A-F@<*/]CN"RW2+3H(BUS M"EQV%(.C0G"*%5)H\85".T/+[,E#H[NCTCLRNHB]!T3$'G522K)>@M6 M#-.@#)9D0@BR4%S'1Q*"T-KUV0K40-P2_95X.1/^.??@C>Q3]Y*$"U^B | P/^#WYAO0!?LQ\E+GVM%&2 M=ZXLKV-6 F!.!JR/S!J6LO.MBY*?HN>9H*B92HY1W/3K99CG?

*UT2>6l)5(L# M*I(@>>>=+!94J[4-BH%NG>]V[@X*,V1E'X,'4(4. MH>7@6J*[SUV%>=XXY+YVTPR"^*OCJ%V*#F26D7-OB+WFTS(VT'&LNI\F>GY0

MUW.H8$!=K?,8(U=NO6.2R'46I+&QYGI(.-Y(+15]>R$++U%(E'2#E9,N5@ M-%/6_!S#ZB]J-A^4.RKNM%MA/64W+D4:),DQHHKKM<#A

*{D<%!DIDF1P"$MGTP%EGUFTL36!SA"!L26A.AQ\=!%W/WCX+H!F-1,88 HZF!Y9P3M MGEQ#X3%R3)$'WCK]L9&0$XQ';*.HI]6_AY0;!RU..9#G?:X1+4-+'@G#)C5 M,$?

IP4G"MU^.&8#,;M3\?V6TKSK%Y[]CK^_^!I6<5P3L8;2+F0TK+&]]>KC M5]7N?S[ZCM BDZ!@@,#0@4IMBB0K(M:ISOO/2X M%95[BWW:0F:-=\"?!*],A&A?

*(N/9@1SI3<M2=-G&%-VD:\N=EYZA M\0:\N=EZI, &/,'9>+1<3AAAAS9M3=LW3Z!B0=8#%L@E*YN(RV13^6 MC2_)MR;P\7:L,)C2=":CM(&\SI$I4"1TU5!U

*Y$M;Q4]!@A)[Q4M+^2IGU) MN+69/TI<4NBR($@;64^?:\]9)[R'@KR4E+1VK$D;ON.J?9<+13UKO8M@>]++V MN^DL1YQ?150"L)0?:NR(95\HT\8@WO_W(5U;:J&6#H@^0

*M.6._;SFOI4/^\W(6(^$\OY_54I#/KRX7GZ.SVO1Y-1"+CZ(H.:A$.Y=")!]E MV?7>(#-%8NA&+9;VXZMF_E.Y)P\$778R59?@N^E]&.;^F%W&Q>6LEF=,TH=\M02M?

^FXZ7_Q4I7V2WD_7I\)Y&E]/#_2UL2L"KFVH0VW M0C+ Y\VD4/LF:57.;HY@IU<@\D^C7&+0(3NH ML1 HI 4=,F_));URPKED6\\?V)EQ/-O]_^ZOBT43LGN4X=V[#YIC^]NK?.$OU

*MJ."7R<77[24X&V_5UN>L\!#3#0SN/KE324X7*EN5X2RG<,M,T:A0=J1<,S2XIW L!.2?$NBCA:1(607HIY;4KR3HG9*C>XCY;-!0 GCL1% M>/4!%46V@$6D8

9=T3P(9W>Z+S$LU>^5%&^O^2[";.CQ6"\NS;Z.?O}U)).Q M3G$#S);.AYHH',P'L-(YG;1$X9[*K.US_.^/TR]_6S!QI>'U/VX4?/.^H:1H M.@E^>I#4&@;*5Q1_WJ4D@I8;

BA((]KP6A,D3@CK8EHJ!$?,JLJIO>OG_] M+>BMH]1ZJ)[_C]+L7',QRV*V\?R/UU]?YTG\|!EG?RQ7&,]XBJQX4D&H5TST M$E<"{?3HR>02K5.>&RCZ1DY:+VHJ8?+R@_INZJN;26[T-?3!9UMMJWFSDY; MC6Z%2P-U'&7U4343 \)9\`7>W@5MN_A%QIZ*.)?D>A@FK=[. T<-ER<-Y>C T M:.FBA1Y0LN7<8'TZA;.PH!D#Q^LEID#,>X&

*

*QMEW"T\L>>6#>AG;K&'L'K!|!)WBEDMF=4>_=&,=^QQG M1V!UM^RLFO0Y,<^5Y\"?+6[&K1O^=),=ID=+Y>F8^#1HP*LX5M4A +H)9U6+@D&:P ON]*

*[#6^2?:17M_^6P7MC>#H]=W M0WEWY(&:/[(W]FWW\].RI!2R:X^:?Z5 PR5_XY/AF[#)E_DD_'+$7GY3=L M,!7H!=&;+ ^7HY??@(+7I%:!CV>B^[?+|C=[;9^*

*M6&HU56/<%)24O*I6O'N8-SH.U_$\PW;WMANDYR)-RF^[HO8-1]JE]D_00V5Q M^1#8BYC#OO47,L55JW1;-.;M3G\ALXX.TE^ZGLW0G0W!QS?>-0RX+M0LD?NK*

M;76W<51PO;GE\9<<^'1:05PMG:4E[\"CWY?RHG7,S1-IW-B6UBE@;=Y ^6YSC /U4HWC$^) M89KYT@D+;\"[=1#B^-$BX3ZF(,?-U#9^S4'96(\"W<.K6Q!0S^:\" ;# <\SZ-Q

MH\,)Y89.C@W11F;%%$7&!+GUY[-=!@EKV\LC#]L.U-G4U0WO+BO>U*JM)QE MDF48\"YQ #[$41BGAD$2Q#[,DSK(L\"5B(0K,9.<!]3.X12(!0OG@/5@HDH!*F MZ>B:*

*(;H!2,N(;)4T%=T*F!=R]>W0X1:C(@Y1XNSD2]' &8>X7*.P,.1+&>? MO#!M63D!39RT+1A&$?)]$L10I#2\"$?$\"2$@8J49789)0FE+?*&/M+*2IL;!N MF[=10L\"6\"<%'S-*

*$30B0!GPY0*T8\(I!0$4+F(4*2)(E]LW%S&C\"GENJVDZQR M^D[T5.IU3&IF+!IV5M9AJIX.<,PJ,VV@U45YA#^.&Z@<4#Q+OY0&XBMJCW+ M K-N*(>OVBD,N13/;!?O?}(f=2S(?*

ZJ[M/9@2_R&+<(]Z&?8=0$^A#5(QH$ MHASY%/82%,_9L^#= -@PXV;(&;:8)!;NFI %<\, Z;G21_@]-?AT!HCX(M:E89UR'ZN7!KO3/$4-K1M(F_U04T']=2<9+27+N5$'-*

(R_P+;_''|JFI06IH_M4#TS;\"D-\"QJ&,`|Z3CD&*L1C5R&-B*!8E1DIDY#]^&LHGU58--W3_S]^_O M|ATU35NHOQ9V33TFI]R6WU|XILYJ}Y\"Z5QVD|K7?D/R$NG;R'=F@I?OTH*]7*

M,,JWJNU\Z;' SNGZYY@N/-5V.AM2/!F\"EQ6J?=NL5JU=L$Q)2@BC,8Q3G(\H MIA22&(PC0+'\"4,\"X'QEUXC\!8^(SK8,(_E P.Q/4T!D_Q1]JL^5\"@LVTO\"FM MUO5,)ZAQ7-K4A_*

B54XG2#Q?\`3J4=M(VD/!:=[D?\"9^1+#$,(RSV)>,<)O M3'T!+1)CG[' PUSK/OC4XA,+!71^472>, T[HQKGLZ#,.:VAN(Q8'>/N!+#35 M6WKF&-0Q423B\Z!+H*C@^!EEAO=*

M\"MA'/7F$/(P2!H/8#V DT@QBG\"(8(\]#<>AY#$>OH)/!=PG-H3:&&;>BV%\N-M]C',31?#Q@+5FX%.AM@1\"2>KC8(SRQ;=&>#U3LX%!%.RL[4^\ M+#G_^L +K-H6U\"G W0#-*

IZ[6]!V6?^$_]YL??/7(/V_6U5VY9\"'-&$<,^MP+ M841]\"@EC\"0QI&$4TR1+?,[I'L$5D8OM\"M88WBW-;HR]G=H+51I'>%2,^=2?\[QP7XNG9X/WP]3QRY2M9HS.I&7M9*

*MYB:UR;I?Q86S*9S0V3 U<^1C#\"4IUE/$FA3_PLHB3U]KE84V#WL1* M[M1H6\"FTN\EPZ^_@[=X1;>KQ@\"S2GI\W0&%ZVO+EML%,A%:_?,4FTD8Y2I/ MQBUR\R:*

[3,+8HXR5::!8SOV3 I^)RU?B:(=C-- M=4AV Q7\HN:H_GD!)/BV8X)T]JNJR,FVF3$D[;]K7#CM J5!O:M17P.0YAWD M-4]RT9@NC5?LAW!M52Z;6O-

&M5AKNZPO!>,>YU$(DU0$,.<0.*O%*:8!/+[PYZ,]-I 39[T'5)1%T*-M41K60HSQ4$^V\"7+&3,+W3/G>,*6!#7K`79JU*/254/&$6C5]EW4(_VHO:+F M:V;RSWB^[+S*KE#L\"*

[[G2QYP(:(,0X0] 2-\"I3GN)4S?Y@$G(;,<\"V!/P=@ MZC2X%N2^(%$!U9/GLSP9%F 7E!I>CYH1J2VD8Y0,=!B3KS8\"*7_8R^!9!6<1 MO#%R.DD;?*

*6Z*E@GMU*AJ)516C3,NI7EWS,M/GY75E9#_O5]M-CJ4,I5\|ZW4 M-WFE?^CSW@3\14R:TUG*&D%%:11 +[*,B,=CFE 3OWE:=\"VO7?H#3<%>HE] MTCO]7P_WS5211N^'ND-*

B;W>Z(:RN?;>14/# F'%!=B1 >0JH\"$$?!]*]#AN M(.&*X[/TGK@8V5?4ML(5X\TZ7CB#:G=4] 8$0UWALLQ%SME;I[>;=9V7N.6K MS[BJSR=5#%A'9&_XS^J-9.I_EB$-*

*$RX(@R(1$8Q$@B%.(D_-\(U0[!$O2KF) MBW8),E-;=_U^/ =*I:EKZ\"7UB!/5JJL/P$6Y^.;$O#F<@HH[$\"-GL-[*A=<_4S+Y<>33E)$(4D2;%JLNM#S)(,BE\"@S\"=1Z@FC(9P']TH]*

*M\5XWSU\ P!*G.&5^B$<.(/*MN09!I*U^3,/!^BP%7 ^-&*M>8/$!\@\"Z\"@R?`M?,CVFK9XV!12. ^.I;.6+,U0E* @A3@.15CAT(,H$0SB-$49%6F&XA\&K :A M32QF.]B*

^2.AW$$WO;$=8IB> ^#EC@YDX[CGPW$QRW[E+BT1G5[-#L&:^G-4@ M^_AZ5N>E2S/DOO%'OM[R4F5_O/A!\6B-5V^W9;6YE[)TM6:?-NO;3_DC9\VT

*M[#=/OW$UK^/A+]=8LHSC\IE%FR8)1V%,8!8* B-/A!!S&L&0LI3XC E*$[ML M.=>HSNBBM*C7KHE\"$]9X@=9193'W495/WP[U&YA[1_6TU^O8)\P^8DM4M(+ M.K3!#N_36[%*

MT!=>+2.;^(QX&,8!\1\'$T/\0)#/^\"4A*%]5$4<0C8Y$#=>C:FN+4=W!6:M?ER;Z3: ,\"&R@&*!81H1>6Q'W(?8EWY@0+ 7!$FT9\&6\$14[@.(7.$@(\'0.V<+#3A.]'$JH,8[EE??

*M,7UFSLME%J9Q&@4,BI\"IBIR00*0FQ..(S\Y^*V,\|\"HXJ@6L]O , M'[5]3- 33DO2S&3QDP8]YA72QYB[*GKNK3QO'?,Q24>ER2<>L6GVD)PP*8\"M MS?*Q++><+4E DB -!$SK&*C(?*

(@XlV\" 22)L.>*N58,]#R(B>T$!:1.NMH(-M0#?W]ZJ39.UN*NW?N9S2Z9#[L>:T=F!^Y-4=P%0]HC(?;)>]R\1AN7/#&D/G MK6:!ZO+8 @0-Q(M)->GD+X-/ MVAW67R2&3?*

5/$_]:1EE&.4(!]%F(8.3[&41)%L@#G#++N,>&'B5&O@N<)M8[M[;&MPNRK.LR.:ZAFA_<14_1:\$M(-3S&GU\CN#O.SQ'AZ$0_6G[68_T<<<_-/ M]K//6>84/4L1W=_%]HRF?

*+W=;,O?UP7*Y6$[)) KS?-&7A%!:Y52!1F:7^-]. ME7]12+(TCB'FL5 .IZ2!-T2-A0CAB.&5;ASVCO'37$&XLYGMZN 19F/8Q?7C#*,&(E@%A $0TZ8%P5!%.W=Y-N)\Y8LW\]O(ZL*

*MLR!>;,*W6_#2$]T.L7Y==XUNM\+9 M-#9+\'*X=*&6H[>N.ON?KVQ7OUT8<5*-)(O*]T8]#A*8OPC#U> 8C#PF(PQC# M)$@9PE&&L\R1#V&/Y,2'S26UOI/LR:6.Q#R&P*

M!NQY%?#,WL7E/)[M=L=9F@P..) M-,U\+T4P\A(/9IE0\PH]2G#LQ0(9%MF-PIQ8<[SM720OP -NY^Q<'|_0X.:V M(G')(V-%HMC3MEZ3\.4G!1H,VDX&$H?

*&'W>]*70I=]G<;M;\&Z<;29,^O?_Y(+ ^7MC?S1ZFBH]*:=M,?U^:M!$2K]>? M6$&T.(:$.*15?VJ&ESM'GB.GI\"7M>+FN-6=AHID,,.0C^<%]C=C%+!AK+R;5;*

M_4+97JW80YQ%R5S,D$[E7+Z0G:GRC9=HTT_?-E.\E#Z-4 MVB<88A%, J#&.(PH)#X.&'<8Q]GH8F1,@AM8NW3P:X#%VP/W:7GAGB MC MFRN. 3W X/W(3'=CJT.+0$?

VQC\L62T-+,;?VQAZ+UW:!L ^<6]<9N1)1 MXE/$$40T5=%HE=&2B QRA$(O3 6.@\\"NZO]\"S\"96&OT^\N;\"C.C6]I'CF[5+ MI^=&=YQ'VW))R>64(W4+U0A;XC=IXOR'<%P':P*

*MQG]N\X$#_DZKWB=0FO592L_,*K MKT*UT^\F;RT#1E!=@PR&E*K\UR2$!*L!K\"E/&*8B\ W0XJ;4!(=YID@f-2= M-G#/+!0.EQ0)4&]\" WM$%N!+PIIZ M',?5&.O,,V$L>.*

*J+\8$]+Q9,A9,.'YQCCT$<\"9A[S8.1]JC\SHM#/1\"RR4-H:)#:Q-?3 3FQVU$@H^;B6 M#W674FW57[ZF^<,*UW]^*RT_B1BS*%O29*^>SG'/-#-ML^/7'H-%4RWY!/YH*

*M_^LT\"&|'N\",5HPET5N5BQHCG,L7P,Q,D&|*4AI E\"?4I(3$UZV/A*K&I M?;$[Y8NJ%*7MOEG-2C6KD,KI'A?_X)5'%)0[% U;R.O.'SV=!1)<-]-J7]^ M5%#63&ITM?!L-*

*R5WY1F/]YU]1BAVA]:dAS';;R=\PZ5TWO7:$U;WM\Q\|-J3O M>GT[?LI*M5,Z?HJWN6KK?QMX\3V@EA+'_,9O 5!5 TUB_PT@!D-,_Q\@,D.6*

*M(Y3$1DK6$/Y<%Q.XC48WL22P,881*C?S85OG$RD?LU:R#U*HZZ< !*S!VCX* M9,H, 4EBE,F-8+Yj88G2%.(T\.&/?0_Y*4,>K|QRTR?<+#ZO$]$MVY/_^GW]B*

M_;^XJH]<;)M#4+]|;U=8/G15][FYS<'>]-W_WR),93[X2<<(O,#L*CNYOG M,_X.KW1:!-V==Y,,<'2LF4*?]?2R9,WS0\IV&>L$GJK8TJK.T;Y:LV^\,C'P M=E/6&0&T_=E?*

*QA$-8I^HX4\9DX=0%$*L+M@Q\7D42]T7,6*8Q:,%>/I4GCT: M@++0I7(R[4JGS4@]A3,%>\PTS2%GE.9N<0 *\ )T:-3_=)K;8T2XNP0?/;!S M9_D8,>-$JH_9^^:)O)_7#*

{D:1'>3WW.ENK0)X^)O>&72!U32HM4K<'5!WM1=#=>+Z-MR;RC!6N=\A_R=5[Q3]+A/1HBV6\.U.8 ?N/W\S975\)D.HZC(EH;#S&PU4S,-3D-FG7=D#NCPR'3'-DC

*M+C\:U51QR,+G5HS+I2]H8= &*9KQ4TM/:FRJ1A0!%H4! F'\",?2,_)\EK(L M3D*E#O6G'QR#,->NEE,,#L(O_T_=F*1ZLBAQ/^0-\TD6^F$,22HR&+$HA40> M'3#V:1A$8>BG$5\^-*

*7!%2ZJ.3CT')S^A2J_S=>U_B=XI?HU7,P>Y+$D932! MA/ (1H)ES&4L@(CXON\%*&$,M^QYOV;S,:<#ILV:]W4$PAE?] ZXRR@U.Z^: M]1?@ZED\L^F*Y+@QP4F:7#8>. 0P?*

V.!DP2>,!OP^DG+Y)DV!+>?M/EWM&Z>; MV[6ZM/WQ/Y@+[F(L]?$Z5-V9'>\|?]2'#YMZTTRMM&\)7OTVFNG'72[HVWXNZ)XBT'>HL?+++78YCO=T]

*MLD!+UV[41/N':HC%*N7W*:CC*T7-M1<:Rf?[9; >59/,95^V__]Y7=_GZZYK7+1]P7M01P\"7!*/(B/X-IE'HP2H(0 M9D'B0^3[&(=AB*

4WN@RZ#)V)CZEW6PY^U(#!9LW!TU#D80IFZYTL\[\'0{(C0 M2MI2>#3!Y05H4556|ZI6V.U)\5VZ&O(0Z?X,WLF_+)K^,9(:AUWQG3#252_|

*MRY\9MP,^$\8=|;UWLZJ=FCS5$N<;7_,?>'7#B_MEF\"':<1_#F/_1BS+(,Y2 M#E%*49E%/<G<*,-^\-[$BF[?N6G5=&Y]&B$]AY?_K/A:6F9RU7LSY3?&0CWM YI*

Q9NKK;%>K%C]X&>(L?+1I-.1=AF#-]OZT\"3]N7[0?Y].DT. ^\"-F=0[9XM%-=MA[P*+MTOUB2%W^\"?K>?U1JH3D5?+P(M0XE$/*

M>IG\G\@3F3SHY;GOI7'L89(&06HTO'X$WM1N30L=Y#5X4,&?!F4J8PS3$V^\M;#\U35H.-)!58<@NO/1+\"]W!] A#.IW-+QV&-O,\4BW2C^>+ZKUF>;E+|SC;

MKOA7\=MFPW[DJ]6^Ul.P@#,A4AA[B,$H\"!;TA1#D7",!8[B, V-VDF=AS6Q MF#>E:G4[[,>X)Z4\"=ND<<,%,.UDRP:/4U2IZS5E_G*

M(ZV+S85/(X_T07^HMDCABRYES.A>DR%K.-U\"W&F\V:?=Y66[SZ ML%VSSLA&..$!3WT8HT!()>0ED'00R\&/D9#Y- *QXY#&9B7:/@ B(!@_L: M,A *M,&DG?^A&=8>*

[]@V4O(UPOHF:(\"\"&JK-S-[SE!N,$G+`;N)0:./VVA>URFMAT'\G%-5UM5/= %?99AL\6)YT70 MQR1L!K)E*6.0\Q.2$^KC2+42&R^HF1MQ(_UH6.9CH!3FW#(-!?M-\+2KG.;*

MYOS\P1U%AG'YV??=X'AYI?MO=V\"|ON_ [$Q\@^<_L%N'Q@\";P$ M?/=M2+M>>]>]P'>S[E?@W6R:^KMEE.% X(#)(P3&$L@H@PKKZTE,2I%R<\ M-*

'G!O1\?.2R!KCZJCV2,P>&NQ:@6I$S.&PS#!69PD1(2) M9W1E-B?O+5)CSW(=_*(;X!FV@B4^7IQL1E9;F9/-=P\|P*S+P>DZMI9\)26& MJGMUTM#|-M'PH^J!$PO/

;9IV> ^G+&$#/E= DOC%6.%HV:%,HPK%G5A1;9SY6!WDN6#;*Z M@J'/'*L&:/5DCV^]U$AUSNNRA)\"7!H0(R+#/8)0B HD:M^&Q-$QVDL8H|8PZ M8&D

*G5CP^X5W.\B&K:UT6**/\"96NNDGI@)RW790!$%[Z M09F\:UD?W8S?4*OR_%'9%-+<:(NSE\SG:1Q+MS.FH8!1S#'$1(WX(PSC-/2E M>C\"[_1D'-K'\=Z!!L8.]F^6%5ZO-C[JX1?[C?*

*Z6+,/3]&-,_0HLX\"0O+H(?X M]:<<7'')3*GL&/2MQZ!VK,2./W6?S(<*X+.*MTUL'!8E*Q!O*N2XR%0\Q84 M:0]!5\"ZL\X[%3=CGW5\"7?0%R>]8%G$5)$]4PRAB'$?0S*

*25CD!,,9*1B#,_ MT!L(,+)Y\"NW:OR_]VKV#>X@QA@DL95D1O\"S<3[),4V=_$#!O$\P\/I\8?UQ&@ZB\|J/V^8?E]57H5HA=!^88)C$B0PX,X' MHRCC$*,102(P!QE)>>> ,12*.*

{$QLA\"AXRL8H^\"-?ZS;;/L\,/7/B(B+-E$Q' M7PUL H?B+\"G.4H:?KS]SHO 9\H[3@\|:,%D_=,$@\|M_D@U7Y<7U==]?\K9\"F MX=)C&:%4|+8O8!AAB"

*{O@)&'$>%!DJ:!66&A>QRG=CF:F\6VN4@\U{8W(X/-MXGKKT3]3[})>>,GGA73!31S4FL$;EL+1+M_#U[GD#_N19G4'.MNJ'4:"] @[@J M++FU05[^1R#NLDI]LZ[!J2; <-[*J^E8:?%2G-*

2$HV_E'M?>SJ9#- MNRVKS;W4,"HE8K_^K3N/-YD0^SL,+T8!CGT!4S44*2+4AYC2^(@-31)$1,JI MX3PD.T0FUM8=6HV:IA #.\R:K\:%)=6]O4O\UELK\YLMX0/4T1U?UO<&4'+;8

MOG09>YQ-8I)$8^,I3)2'WRN!Z)\+11ZJBHER(L2Q#THH!*Q9A22'#@P\#G41 $GN#4.%JI6_0F M5I>_21Q4;+BZPVO@!^VP&-.N.D]W0T\OOAR7S;2E5CO1/;I@CV\=FM^U\%JH*

*MW6F0EL(\"&K1=!OJ9@IW.6@,Y16[F3D)3,/:X\= D4\"SO(B6T>BRN5/UII-[_M5+FXG*G#XFT]D++>Vl; ^*]|A0TTI*:2/7MO3>0D(I%X@' G+1U N F,/,8@IQY*

M)/;3\"EFW0E<(39UP&'9C_*W\:&%X]5%6LKD-<,6-)WR!3>M1:S5O2E[@ M7PQO5>?<$O/+5L?\2]Q'3/SZ,+7]?KF\U^QU>5T4WQ.I*

*MV[)J+R(TQY^>>7UBK7BM\FE5T(;AW0QZA0:<%WDTA;ZSHO'G/+AN;[:3!A6 M68[H-],^>J0[Q*C1H-)]R.FY-6<;<#I\"5'^XZ=BC9F+'>+Y\UUYS-U/^FI#@ M!_D[:>APC[*

L\;\"71+%T00,,41PA2'JIX&.);'5]#4\":6SPYN-_\"R@00J MT!2.=191U\"L$T:]ARU2 MI#ZNV9;64?QKN:F2/I%[!*0DBC,O4W>>S(-1F@I(?)9 `X5,\"%773[?N/ >A*

M3\"R.\A#8PP8^<%\-!H/,,F=8#IV1,\":SPA=@)\B[2HLV0;)$6Y(-\N)>HD M&QRE1(U1-9@0=?;E^=%QO _2(8:?=C9;,=>0Z9O?*%&\!6=`Y<'1PF'H9I*

M&$0PXH+!3,0<8L910GQ,F$\OG,=X!O34T8U>YD31@ 54P;UX:.(Y5NH%(:9A MD)D:.]VOH<^0%H^FR>ND8P1'B)]N]M\YP\|L& ^$(1I3]L96,/?DKU:K]S\Y

MK8,);^6\"MYMBG\>KZ(9LQOZ\ M#G%6;OS@PK/Y\CKD]1UZK>?=35UJNP53GF0>\"A.81(\'T)>)(^A+ \"0Y!S@;GP ML@!\"R:5SEV9IL&PQ8LBJ]?(

+54/[7OX;]]6.TXQ|>;'9DE1EB0)XI R MK+]O4PP)3R(8>I3@4. 8L=2H/ML&B^GC$(EA?;85+_ 5TP^0<,E,;#3IMGMP>

MH229E;E'/=J++^VN_CUHZ0E7@YK/\"^A\"VN2KZM<)BW!OP2-AT5A5^TF+FKT,Q5 M8M><%[\5F^W#AU[,Z_H+.XQ?4.9'QJ@)RIJK@Z[8JI<90 MC0W_SO/:.WE$7#WR

*M_R:UP9._+W*N6KP%2U5E:-EH.EC],(BRB#TB'QU0 (ME4L5(YB*,/!(Y&,FC/R0%Z!A8AW3H0%;/. .$=##)DZ?7)=\/4F5;%7Q-?/. MZUE&KWP_#=TOAQ5C/<(6H\"-*

*C\[CCDO*7F9K7):F\=6[-KZ=8W2#?[!C;$NKVG:^5XU4EEZ<\IAG$8Q0 MI\":A8@^2(&M@R.3_%\0\3E.S@)M+|\"8^PCH,%H!WKF.%?P*VPP+@&HW+AR#9*

*MI%_9;=SL7+>\L#L8H+3?AIT\KIHS!M$\"5\/:X&2 TL7LFG\"DCUN+S\%Z6*V MZHOFNAR(9>E&$W\@9:W?EYBB ,5KK*GRO#:L\"VD!2\"YK\" X28*K,H##Q>?-YC!)V%%,_NFG*

M9N[\"LFL367<<::RQ3M3?Y8\YVV#5=\2;D(@@QG,,E4752&(XB8Y\',YR'A M,74%,>KG.#G&$TMZ!PH\Y7S%9NK!HKU:!OI\W:IF#V,WM?2M;T\".C9S_MMEB1

M\@JZM9AR_;5[MVCC^_1R<64_<[ZNA@#MNWR(H^B7\"WZ%I=W?=]9++(02=L+ MSR$R5]KBCX$W0F'>0(&?=4$[!F+G5 MR0\"9QWU,AAZV+_12T[Z7%(=

(!'$_S7!*2*}_$E::3# (F6(LQ/M8K8GR\| MM4W5538I6.,U6S7IPR)V\"4%F4J5'BU595A_QBR]QZH5F+[[JHW^]WNK@[[;= M>HK\$==)EVW86'W:9O3[:.]R)67/C.-(H_%?

X=N=$&.?C fIWS5WEZEO?K2H[MJMP],=$/\"A ,9Z1)0[}> MFD4^BC/9'=9S/B:8A^F%2JD6XAF6B\"4NT. L?6G+6#P A1 M^QT$QA[5*%F^^=>FJ%_\"RQ73?*

^06JS752AZ7=%+0\(DYB1$A)%8.(E^B!> M411CXC*7>T&4*,7L%>%9EEL)R&FQ<+9H@(N9%=@V+K@6F $3X@,6- ,1C@- MCS1JG16X]AZ-LL=O?KG*2X9*H56)W6T*%IAF?*

*G*H]5I>E,H#7@-;FDT X2; M.-SC>BE>^5ZO_JRV^9A@RT-Q.L>ZT?N MR\"NZ[L?GIDO/O/G1.ENN%E%YQOL)4[0F\Z,'A/VB'=%G;.T[R8_6H>\"7RH\^_M8XM,YT>?@\K,\"46|*

<5[59>-,5.H9MYBQ1]DYY+[&=+@/@KZB'@9^O9TE2\S&-[[K?Y6[B_;JB1%L M5C(T^O*K,'[;EG6S:[L(-'FV)<1]VID76SNFD^QM9+!WD&2FN0N75C6#*

*MHOUK)QI;H:QS#-=^)HV!WWD;+/DZWRD3\&G3;TI^9%N!??2.MJ%GE*741Q1 M#P69L\:P[WDHR82/[;/,RUGLA^)L IU$!I&$?-K\V#P]D?*U&0=0U<53T[RO M1>U-*

5P^G0PYXW)C<)<4CY4\!QX,'99=.Z,335;D#>CIW7#^:A!VC 8<;7+2 ME.HWB=]\ZMT'4P]4N T8[Z#6Y'M1_?-3R;D@A4OIN*E>\"\"+F)L3G*]C.?4W*

ME+4F%/\"//S@C(0TPA0=$;6)L.W!9@$2Y@\"DLQ1.H4XZ5)%QHVRS[!S8V8W,' MX%31B23$D90X/2GON>IDC.V7]A^ H^ZU6G8P\UCQ--EG%_[414&]>

*M9/*O/*D609SZ&8)\RB)/'_],F/$92W-$,$E8G.6<,M!XS&~K!QA/4BG@=F9 M=<\"TW*/<4=2S9}(,5(U04SKG&(AYU<0(D0>2/?8L3!BKLEY\)3^+*

MI\U3EX3E1XPE\"6$(S^(*$RR5'4UK-(RDDR>O$X_8!F>X]!.W6; M{[MW5!ML1FXH\X.'YTR%2#S MQH7?+M]@B@#,@M)HWJLT,H=!8*:+854CP7#3%+-%8QWZ?*

_&ZT46';/>}E8 MD7!W<1AI,4QO#'#$4C@,_2/'I-I/TN^1+8>VF'/R *FQ3\5/^5, _'\" 24H==T$49HPZM,@RIE2'X9I4);M MA2W@ICU^WH$&2O=I/BE*MA'J@5+!AO*

*>]D&W7)TX4])\&M\DCQ)\($43[^A MZ>*OZH(5RV9^UP],-V51%[RZ^=EV\"?HD4)>Q\TW=.1HWI)09M]4=+!O0^>OQ M!:Y_%M4B<#/&&@R!%*0UC<QSX*

0QEZ6P\"/8]AGC]D@B$5,YXV@V&?Y0?AE!'\"U\2 MV9BXNB.O\E:D;[_&@XB%?AZBE,O99RD1YAC)A-L5$^IS'@@C#=3#]#@8VVJT M^H\MU\"!BO,X9Q1UWMGT

M553VH'T$)KNG&23\"F9XT#FU0^CA!Z{OC3&EU$ M[.4@\"WTB.P&0!WZ;WY/R@=>+R(MHYOL1\O)O0)2'Y$P\5'{0^*)#[T\"Y3[MD>#[\"4RR%

JZ=U'+_IA,MA7=$##G4H0UZ/F]1!33JF\"7/ MQU78N]Y)F%94RD+]3:\\Y?Y->O@5[_F7?Z=8!U MM{G$EHSVR9D5H?DZ[ER\SV!Z]UP$ 3TGX@L7,,A>{Y^?GLOU2X-=\'[\"D.{JP M'X?

{Y<)P)AG*(UY*CR),,4LB;, EJ$^ LNR2;'\"%[!0#T#\"G8HQ3:IZ%(?IA M!^F.]\"%4'[%=!>H,>1CD&9U-Q1(WO!!=>2+&4+LVG=?F# MB/]LLYS[^3MYD(4I#3))9+N@+@68$9;Z7H*

S[4>82DKMIKNPL (;'OL79%A\ MK#@H_Q3L<(M<@6D B<@@#GKE;"%! ADDL7E3L]$P!NE\!@(L68N.U#-&@0PU M9#UJLF'4 (2N.9\-ITGM&S-

*,=XWS"KMO\ ^.V7=/!L.\H/TS+J?:*A@.?A4$; MI8C[02R,+RSG'$04,6&1!23+0H ^"4F[-HF=9AP^KC%N7+COFTK5-2'>-)H[D MK &-/,.;J&877FYK@#&9@UTYZFBK[,HL]=]F^6FX MP0I 3?+V%-5X(:A M,.8H;?$5V&X;\K&7K],+POZVOXIZ,7A!4DHK&K$_%3.D!(*.PL81\03OC*. MO(PGH'(^9V$[T'6 "UB"+[U%2(>:;],A1;7A0^030BTP@5V/$]=*BBF_#)|UUR0B?Q*)D^0]:RIL5^RC[CV0^IR0. M791'L8MPBC%* ,!#$70 MN/B;HALF[%HD@^;F3=&D-4/OY**SS= .;(FLX6V_R6=TKL]KB_/;9ET+.5P]- M!/]+0;0)B6=2O?ZR8 "?*

*3B#B[^4G%H]=/\K=%XOINF(F3V_R5J_UM>L&W:=I]M|QJH)9L.KU6OWVRQJO-B M3](C^[UW"#D-1E?.%] IZS MV!DW_1_65;T(,AYYN>LBPE)A0F!&$/&;FDSN!SY+8AS&D'+, [>=DV MF%Y*: Y=PU5+3[^]NM"@"]H"&H' ,$;+WCW\$&^3M^[-NO/?L0).7]C_N8! MW8Z/Z[*64P4^KV2S\B;(M8C%,(>(4#W/AB7N!CX+8%<=XP+P@@_7H*

*M.@+!$LK7]E93_Y'43;.^VEV'0KHI'6*-XMW$FP< ;"@D-27#.)I)_H*GJ3'6 M$O (B)F[^)TF\K#QWLBS\/92\!.$(^S*^=493E'*7(I8Z*.C/'OM28% ML&_U)/*PB6\]#.1))\.]7"ZWC@CIJ7"]@^,0$AR M'=$8AQCA0'A&";$IRKS(3]S4=Z,<0R0\G&U)N0.#M9@YQ3--@YM40/ MYFC9W"LU^Y=[+],TKLJK6_

M32Z$VXQ34Rl{+_;>362Z,BYY$M9^GOY?%3X68;Y9R:OKOY;H:Y.[_3HK5;SQ? MES+FOPCC(-M3GZ$TBC+A?C$?I9X7(=>%U!=@/ C_@H!)B{UA9MF\&53(2++!@-MR0S? U1RUV;D),R24Rl,&6#H-FLX>_Z^V@&IUD=2-L MW"'\N-GP;?UZJ695=Y]fGO9%GOX^8=U57];U__@]7=. MUP\KB>1NI?:E_;-AX6&?15$:()HGKNSM3Q#QL>6ULR/J2B;U;T9*? N!CTR[-?U-CV2Y&Q{QCWRZ|?0=C MY2Z.D.9=3BN8 I>/_(4OU\|_UGDM /$%Q92PT.N1&R0!P@&+4")\|Y00EN P M=),H2!E%K(W^XHLT:,B3M6A M ;R\.X'YBK!%K7WU>WQ<-;(7'6W MC -$KI[fV?]_+>3;^5,P62;B"E?DJ;4H;>0UZ3(D @-@<\]%WJ.V1<6S54T M*MR:(_;#CN%]>'_U$@$4:^EGQ@NQ["5(Y@CPE& M*=?*E,0)14,6^C0((=$=, .6E4;CD_1#9O?''Y0=4LV@V:(?DB#;,;8O /ML MPKFO9J8Y2E,Sl2HM G65TZ'37N=6CG?A^QL,7)ZE,S9)MK<,&2>P.';,j%H MLV??2-%?"&ZG?)(- $Z^KV_RN+/|1WJS8;7|SK_KU^M]"7_Y>KFKV>=5|4GU: MLC^K>O7P8;UBU<=2_/\2LG^4L"]),]"LIV<60HJ;[A8"PT%C5]G%NB2%[M3O M^P0+O76]>G4&;]:/I):O+AM;@$NWXOEY6=#&!OB35[6,34KJBG9>23?3Y,/Z MA&7- MW(YV)J2\$Y6^[),PH634=U/*@0(+83KFJ1]01!@7]J4O!VKY@8N2W//|P/>S MC#%0SL88--N^9S<*5J,RR4O&SNR10";ES"\,\5\"U,<#J9'1,,N,X.L# $_M6| &TR)4*#25[C *:]XT!A6R#{(3E%[2=*(A)!7B|8GM38[<=KG>1A6;0#RF M.4-1)]OG\P $Z*46>@HB|H@RU M'U!R1$;D]V=,7PU-G1TF!ET_*/&F7#YEN/;Z>E!V'+AXX 4T0M /#_5-6NG6CG:_,8MVX?[PT/97, Z N1ZQ66++\K?9X^/)&5,T*\2.M&|"_M4P^Y7A:E2> [%;J!4SW!L< Y+4"U$^(H'\8/^',1@QV[,*4-=@8 M!2-.B'BM=4+$#SLGY.ABLZB!,3)ZX1QJQEC>Y2Z''^S,3XEGD!=DU:)=I.R5G MUROV1?RY6+:E454EQ/W-7_1$34XS%]6RC"B-$B&%"152Z*5(.")A0#V..>00* M%ULK&U[9@[R#*1ET2"6"[.$/FN?9C3HI\$0X=; MV%%P]>:/,^7IVN"WO<1>H]A>.A/8!NL54H>M@#*TKT-O6_'\20"6P9/-E8 M8:U++!X5E%9_S-FAIA4@/LTK4-C8")L,!Y,/.61AI!>$!^?&GD\#N$1$>I+< M$W]Z??>E1!0E+AY)/NR)HBP*$(D)H'K44YQ(APVF>=[45,1I(^V MV,(2F=^%37A96_!7M@!?O>'W:QA|_R,.O9D-O#-U^^TS+XE,.>VFKU4++Z<|-MCEP7Q43\@_,H1UD8!RA/XC"A-$A(Q"%:^0#"'/K46?=0^|8S MJ(6IM2THYV:*1+ :.DF&(05RN/ZLHG^2O'VA/?V@YF &W4#[-G>GT0!M;+T? MG/GG>B6$>K@];LPVA>YZ[*(A!@1CR8(1VF"DHSY*!*R&%=(0]T2GF@!\/Z6 M7;ZFUL5Y+@O*G9AUZB 7<4#@(1LCA9'$F-P M*LA\&@=2#+? %AS,,YD1]#LX7;XT'U3_E9Q_ELUG>%5+_,+Z2G\73 MYFGA"=<\2?,9N0PC:\ MQX-H#.U?]S12V RK1Y(*?,USB3YRMEGRV_PXPM\%-&&OB19R->SU;W#@(TI3&*,N# &'/]Q A;HHHI3B/PMR+(Q=T_)C%SI8WTV$K M\XYWF+6M&OR)F].C!3QO#.^2XK%R.=[KGQY'NX0>W8NKI698Z=!CF8NFE+]A M[.;5\798>Z#*+8&9V9/H!P^PMGT!60YZ5&USCBCUO,PC#"5I(-R'*$]0ZF<8 M";W-,8XHSUD^B_N@@JUE;?YW7CP\BEU%UR^\E+G>W_D3*59=$X@& SF/Y)Z7 M3TT#HU=.2FQ_(KN[:=El,+U'L_L,N]$R6Q+>=FZS,;]V#FY?VC50#0?7GT[<@ M,#*?F\(" :A0^=OT+KlG0;'53"1"95VO6)?2?E/+F]4^LX8&0G#-,THRN.8($QO MB!(W\!%)>>>* [&244JP_$4P)I.\&LZZ9!=D@T201//1K.*TD +\=5L1T. 7/+ M.N9<[S%GB\%TSQ%=Y@#JV8PS2;_VS "S8'5A(+I':[C45]IOW@I$V9O:*-B;.MNF/,.OI(V_]^7FTOGKL6? 5MK*XIY2((T0GE",,)\'B/'",$,9BU@%1GE>5[)BV2]YHAYLW7_KE+N<%6$(\X*Z:+6N'9S!%VN/@ M_*W'XC\DZW9)(7T/3QOF)9P!QD:@*P.>>1 ZE"&'X]#!*\|3^>_X>CO+]"T M9>\URXK@[N;6:9.XSNK5LD_KN&B?229.=O4H\&7/GZ!%*U%^2ZW9_R\?.;TMSK"NM8I&C,O.U@$"7!??D-FC M6]OMO.NW\VTK\;N)S=0+:5GEL\FXEAU$YP]f667XT8B678B:V?*RNX7$J>2/ M JWB19AI0GOQ_4&B@R&B[+\V52T1_,;KV_R>_!28%&NV;^YM/9 H"KP4)SG" M.$_$/YEP[7" 4112E|# XQD#S6VPC[+M<-J,I;Z50-6IMK@"/<$9]D_ML'A? MNP(I-&X_?+YRE$8ORSFYSM^^K*OJ/ZX-X*B|DX*!D8S{ER^G_;RJA6@6XN%]07W/"P*6(AYA%^.01+)P*T,1$8<& MSG,O]96Z/5K&T_>Q\;E8%35'R^*E'9S9@[UUPC]1.AW? >=B18*G"MMO+ M+|\U>? E;8RXN6VQ[A]#LLMQUB^D;0=*]{= M.?69N(LP|VGD"M7.PE2H=NQ[*/;.":'(+LS3'+HE!$S?TT+'MN;>Y]3!=K8PQ!@UD9A5[YW']'VU=N9JFK/72WDC M6[_>B:]B+32D[/KY+.WE>[']>Q[7,5UP$"0KP+0=]_XPN'(;'!HS98O%E2/Q823!=]6;|\> M.N/LOCL?NQG7DVR!CVE7)}34P'8%B/,.,E=GP<$0=\"KYY;X=*IG8$7MU86$ M$0^9%^?{IX,0X2!(4!]0% 5!2AG)DM"/01U"U4%;5AC#PIS^X%5I$G0N0Q7O MIZRP"7C?-,ZAF4ID5.DW7OTR"?A"A2VJ##E=LZ*\@G9^W/f)_ZA)W5S_R);(MS8W0SZ):N'X>A:Z; (DYC+'RCV$4I%UZ2FWI9'&%.\X "$^).P,*M/WJ84CQ>-M>)P>_)?<&UDV4ZS_DI@ #8XQ_JEI+T-< .H!+$PS126Z;(M5<-MM2]'.GKTV1-M2"1?;? *5R]2>R1FZ32"G{|%QOY9_NMW452UL>.$=|3577T]*[-5YX M<>;A@#.4Q#%%/=31'Q9:QR&0>8&+" <9IY/CS*KQZDDH3,7KYWY=5 TKGZ9309J8(/E;RV-K1L]^)+(/XNG M=I1>.3VM3E\3V5/;)AF]GS(Y,]OV3NKHSB3FERJT,[-QIBOQ#&&E.1%83AAN M;L$K.3ITO9*IYWQ%A2V_JPO<.9V$)#1)@@"QW$\0YBQ!69X'*,68^*%LZ^R# M\EEAX"T?;P-DVH&X0W2 6PP-3L8!GS> M <):C#F8(JRWBI[ZV>MOT=P#-LJR^EQ5&\[ZU)R_%_7CXWHIE6&UX%&"HSSD MPD)/7(0SJ82R)$&"[;C3=\(}CR)6SXLW'C25>.?^6A/ EV:FHZSO1"

JO:F^:BW?RFEQ?WO)"W4+2IA!N!/7$.7^UT P;.4,6RL'20%$L;]LD9%X\S($)10?$6'#^!.):.]:S#=6:K93V"'M_+".]=C'&BUW[WRO1>LKN0!UY93R8!#.]1WD<0XB?,$HS1,?{0]-T0)Y1'B MD4=X'B1"BGE65^*.,OBO(7;>%MV6O=@-8.CEILL\?ZT=Q>%A0^=AO]ZTET=;3MO2]\R%H+/2,]RZ/5I>N=?$E@/[ONT&A'I4O@-5]_[@MR_4VW MJTOBH6'O'';-Z9KER"}/OG_JAW55+|*8Y3%G.0I9BA%V_1BED1NC+*"/$$S9* M(.)8M6,/67WBL:*,G0E%92V*N@`!V4U])'GO)0%5;0#[1!9U5(UW1W%'ZL: MTG%0G;4*-H%93IELF#7 8]MPUY&86&$5X*2TPC*|\\T8ZV G$9@#H^>'^FKS M.7TPA6]T-?QMW?*/3K$TFKL-?EYOZL=U*0$M7,SCE(?"X?-B.8TA35'JYARY M6<9"CG$;<]6^3>8&%W@7>>>FM7#ME":JRU]MX$F,(TP4"UB*8YML#YTHXC MW<5'=^.Q@VVRRD.%1F,%'J/ 9]IM4"'\L*Q#Z2UX?/23H&.]XK)@1H67KQ\W M_'[=3<"\S6]6^5I\51K+3[V'(&!)RR+>8>+TJ#ALPV4B6H>-O+|;X',%;CP(M8=YTM-82WV ZP##+0%?#M#09H184A<&:+&FL0/XPJZ[Q^;OU77WA_O?.]JM]> M! [\UE2$+G"8!=B/ACP6!AW#@1HBPF'.6N%[BQA&)4Y#5 $7 LI(95CIMNV,_M.,]2;,.#/W2U3\#"#C#;U6P-F\P$QE^-_&,PC$8.XR7CRF"OU 1&8PYITO) M@.O U!7CQ>)F51? UZ\T3+Q^*UB^OO3UPY)459$7 MG'T3)'4#/FC@!=SC$8I23A!.J8L2EF3BIR"O"!-?08R*< 86!;KIM]"+0>[MD:YVF@XQ@S;-@7)7S7*PRC.8*MB&P]!QEAH7P(%VH(RPGI883S MB) PIQ.(&AH'9SM8(IMRO;2ISDO=7A83#%/3+.;8 %,C [AOYG_O8)O3&&HT M&E(/$\!FU05JA.\+ON);FA$-_B!#(]_Y\]J4-1;0>9 C.O=SM! [(67._7\&1T1]CM2L$_K\FVM@6S\=C1E8^&+XX:SU$<^ MCE(Y5S%#"4D\1#DE$79QG%$.IF, 1,)VD*W)@=]O86K_T&+FE+SIZ]EF5&E? MX&EM@**>L,Q6H Z9&G+>??[!? I;XFFTS6UT-1F+\J M7I-)1VO9==?2#/V(,P3B.N .@U41X"%AN#V^:(.?#N#6]VPFSJA&@&W$\2<$6K; M7W'F(-L)@@[#:Z<>A(E95=;+:;^F'Y2O2%FLFYHAXJ8YS; (^B0$Z=M+2A0;[33!B7+B-$0B_!U.A3%/]R MX+@4O^U$Z_2ZLXC6)%F]:$T_J&>H_\Y77 CJ]8I=LZ=B54CKORY>>'?GW6$P M,H[{(8D)2GPW0#C&*2+4)2B- '81@@+_%3A,.X06E(/13CO.<6W=1HG=R^|<5YB^PJ?IA M#+L%>2UMSN.M5Z(CS[GI:,X2[Z)HT\17XIW7;&]!1=Y+S>,4!EVH9/.D6O\3 M*C:G>#Y3P>8D&I]WY[RJ./_2%BY5M"R>=|FIF4>CF,FD8"\G" =I@1+(CU"8 MY,2+DCCBL#E7(!1LY^HTD*^3Y- MH*F;\Q%(\UZ;3Y-|<&>N\ ]\8.C;>O6[6+WK8C-<>-O95+%.:'HERY(K$"3^7T-+HP$.ZD5 "@P9%UOSO(!)A@;#+=SA9&]5=RCL/OL-3W]H Y+>0!O M:8GO'5[_X^OKEP=1!ES36A$RIU=Y_0>H\9M89@;!O+9>_ _>- X]]:]ATZ MCL0'7-8WQ2,E<3;%'K@LF^,,5*Y5:-85ZM&UYY1H%2+WQ%GIE9E'J&S3Z)K) MMZT?T#>C_W.!%,O(G-KOI.9?BU7QM'E.:\,0CB><'*:)A9#F1BC%)$/$<\,H MYEL,0E ?^/E0GR4Y]>WV]K*%?^4\M=!G&H("WU U;^)];L,%*.'X<)-!/O" MGJO=@),=28ZDZ,T-LOZ-0YKGZW0+5',E]G$%J MMM399,.D%DXQV"89I9[*.=N1)&>41;G$2(^#S(QX>5^#OT,;;? 6A;<6TYMSZ2K5#Q[MY*0B6]6DVSRS8.)^T+]-H" '=;9(=,Z+0*-U)M_6TR.?BA59T4*FF/?7P4TF=(+3 $<10T$NY\Z$E,O$\ @EF>O&V,M3 M%W, GX!C65-LH0Y2-,3&:)]BDYHB,$ \3/)UZ .+^015AN3Z%)19!7F"U'W) MG7K<3%GRL2&228I]+PUBE.(D%-9X%B!"$Q^Y]>M':8()#F OV6F8ED7X=[Y^_M*.GS8T"%=SE?ET\.+4]4.*<8_#3+:#V#4\]#.V_]<30"]ELJ_+5Y1$\"'"]:)P M\|.S/Y#]4?Y?NAC" I,)7+NQ=?*#ZQ5[^X?!DiN^!GE,DIREF7#D?1\)#*<(1 M82Q!@>\3G$<^X1SD)1C!RK)>D9TQA8Y>%FW@7\[8%'C\O^K>O3=R'-D7_/]^_M"@$+[/8 YJX>U.LL< %W/>8;]"I[R^X9S/8?"3YMJ:25'DGI;I]/?TE*RE2^ ME"23DJL.YE17V1+C03$#@+$;\XDKIZ;$M.Z(@8|24_V^64FD_7U\+XRI3%. MJDZ=]1-C3:W9OA\OM'.K9K]EGOLS"?5!3(/.TiG2OO$%B001.2E|/QR^,0G^ MA5/=N6KAYX2G>=O^N53C0:M IX-;7&U0]I JT1+ZX>LQ/T/W=N/<0%-?<&SH M>X'!7U[_IH-Z9*$.C>L-EYHPO.$84<{4EQNZDMK=;YP=?;XK#EU!=VXYM%^R MJ,O:MP0EO7Y%Q5+FQDK,"_'3CPPW]XRL*P4ZM=EV<1ARPE1+(18 R!(*<(II) MB%,$0Y*D.$#ZU76V7$QL"PYV5U77VG,&Q*$,U.(WGF3.VW)G4 1EK?YQ\S&; M4LV[G!U]7N_H4W %[H_H4|>I<:.A:@RIO.51L5^MEJ6!Q5F7ZFQ6,IZ\D* MI2Z5?Z'+|[$[8U_2/==VH,JF'U78/DMF:FZY+*A"/]|-NOK,6N)S=L^]U M(*RMH9+GSL=2C:+B^(N0Q#Z$ 0$T1.+PS7 (,@)#@!!)DX3!-!'<&!R^IV9X MCN1)H'B[.1X\EG3.V[_2'-AZ/K>W7RX.I[. 2%V_2'DVAPLN&8-V#1W=%[M+CTZ.I5/SNZL!_.YE+|_EI^-KBUFW?I36R|IK@BA,.*,)2%(L02>|[, Y&D4 M DK"," LRVF@!4%_?/BI4Z%;$#=%T;99Q(XVQLWCY3*.&3,C\2SPZ8Y)<0$X MWI8G-D$M77GAV2ZRY)VFFUKE%)K>"QIYU O9/6CS4M9L/037: M!G)H(X?XZ_Y$_RZE\3IQ7":)S*9[E_5GTS(|?IW9+!-PM-YL'LJV"3)^^Z)_ 48M$\W|HR B"%;$@QK*&17]6>9)" - ,8TC]D$"R.'"^Q+97-7K[PVF")@9DGZRV M+?FURT1!PF*PQZ(L99J8, '-$S."*]30'V3]1&=ZRD$VE-,SMSHP?3:ZD-3:\GF)Z8BMA#INCG9?-M67+,24(S9IR<$_@PC>7L&Y;E M0/]T,*[6XR&!>=?A20$/UM_I)\USPAX]*ARBFY(^%,U2*U9U^-;$2TC1T$_K MVI-H?*U<)HS9&GFHD.1#M'=18O7@DHDUG$YC9*UCHMDE9FU-]1L;5C'11CF M7)UXPC+8T[==:+$K93],Q"$#H=A@A/M("<"9Q/X,LC2,,^1GH5E@9F?XR6^I M.V)VF)Y[JM ,<5@+::B.T);-/%)P5 17[_K=P><]@\1\5[."T?/PIR\K-'K&E M P.4XWZ63>]82=XZ% (*4]BP*40Z"G(LUEC,(D)_G &'?3Z(P3TFHU47+@.,$ M"V]_V-O4FD_7GVI

*GGJ/6RWZWJ +T6#EJT/4:H+/^E+!&1' M!RQ$49Z+!8C#6A)Z00l'"E ,21Q%$) Q(B!>OK,(KW=U>@ZK)%SNDK9 ,, " F MK[0HXZRJ5)/NEJ.6'"8NU -$L&<8G!11;8X#'*?,!PE+*(LCL7A,R'"WD4\ M#J"/8N(O2A5#I@_ZWI0K_>;M?@\8,(@\U?5_>?NJWFA8:=6CPK4M'ZWO%'7T MK.=1.?XLS0SI@+C74^^.C=.D]QM(Z\A_T]$XJ]=DH()7\GD53/3K!I>?T?- M4XG^^7E1%_20.?T_5&J16S1-ZUHK Z@PQW9?<$O9:RMX.Z?,A6'-5[+2@GTTE M=HWO1U3C['&IHBCG>C/C3%?:WE-:79ZQ>N^8YZR*K%2A* Q=LL_596\-[" MO'XI2G3;1=S(@$BZPTRX.COJIR%53]Y;Z20M5#>/$/BC03)S(-M4W85#2\'(4H1!& =A[L=1F*5&F#I:5*> ^#-GA0:Z)C@M#9U]/@WINJ'|&/6VIL MG%))5UCE38*I,B2TJ[VI3+9KSEIN;J.&@WM3H9=N2=-P.X,_W;BT^_466:Y7Z M1$BUEK V8DVRNNG PA9YR%*6JI83/@8PEKUGPS@"04}YG\,(T\@HI^(B,F:[M1C"M6+|$PQ3"+&6$@3!(((!^YH,L3!*0(:'Z-.,10M"DYFP^#9M7]3W(5^94 MK];GDMEAG9=Y\9ZPYW7L>?U_&TP*ET"##A0E#/D@4MXF1F2P(:#K&*7 QJ M"^1_3:D8KKY;U6)%___%RX<598N 11A&- $Y0HDP97XLM@T42?/<=Y2NOI>T)XIZD;HKN?U11XV;)G?AF]L96<@O(_S':!+@#^_M/SKLS/#_8Z(=-@$8? =]R@(L\,!>,G\'2*Y9KM8NV?5:]$U.SO,G\3FSK_ME(\>6O5-Q?1D@K;>G(3\,0A1A!'+9A S&'(%/?XLSW4;5IM(9&A;6NM_DQ)8+E*(B+& & M0@1@DE+AT60AH&D:0#^!D4^)CD&XA(F)##87D0(&L]!26YV?AH=4*JU7U9^FJ MZ N9*U26K(4BDW46PSPB@VMOVXD8-RASJ=?0 6LA;\N^=W2U; M5WUUUY"U&? 1JD&8P@W!MT@^FTI-9DL*%"AI-7K =>[ZDA@NEWTEVN'0LFR2(.MNO>#9)G2]5]%K8O9=>35B4WV@*+WD8D!GKNV-ZK$2K,7RBFIQRVM X'-C.BX MK-[ODKJSS(V3ODEA=M,P3C|F'O;N0NUO08@?BF,)%CF' 6<$ M-LV2'\ HP0!G:0QB[&,<)D$20*T#U;'!)QVDTH+P%_RW_HKI33^T?;'\ M\P'M2T0T6U:FTAF%KT^)816T/AALME#U^3&& >J3SUA')PB3>,;?2PGTOZG__M^O8@1E*&.?&3/,PDY"K"$8 L2@#FG(,\R].09RR,\\@P.'&*UL1+:X>R)TE[MDO(Y8VZL,>THA L]& X2F'SI;B,$5]ZK>1]0 M@4)T%ZF]F*8K4TEXWTK88ZZHPX?+97E<'&=K<6_XF1?@<>$.5]V)YZS3?;L$ MXEL^O%KXSI8RY*UN$=3E QY GYF"R%Y&Y-TN^2R8!GG6C"W=9KY84_/;U@?B^>NG4<<.UUPFW=\M0#6P&'MS\IVA]U#\OUG^DX,KHQ_CN_%[M;Y9_ANS.ZOWW^V1]_ WY&]^6J1WW\-=B!B M?P!V+F@F? I@RH,Z_]4X&3!XP1H,X!WZ6,>'2"+\&AXGP:Z*(1R2*_9 BX\[C M.I1__+PN[Q?Q^UHQ;M.P7$O]>H>Q291J&&%3RNC>4]3RX3]IR%IXE_W,M>C. MW]?<1!U"^YL,#6 9$V.5-(\2$+!F^Y1_9RTJ,V\!) &&+((^2$D@K$["8I"S M0)8VYS1&/HVBT AI=H36U&O >46<4J1-@S(.OYD0I"+QJOF. <&?G@]'V_*SQ(OJI,+1CBT?!1>S&_E:]W0 M3_]IWJ[_K&C]]ZILZ$UY5U7_JOKN+9H9A-8$)E[:$HP;2)0>H$#;/SS)ZR3I M,PS0D27>DK"830>U5++=M-<46*1Z[$V:U4H#OM??PA!I/&-AA0RWEB@@I5/I@EN'Y1%@WJ M4KPJZ -$0[HQ4*; M+=NUH'X; >BG: MCE4M?N'"CS#'+ ", -!Q=$@$,%$ M_WIFXEVT:F9;?"!";)CM0%(= 5FX5*!++ 8G?,T/I^!2G4<1$9P2L#.T#Q6B M#!E5_]YDGP=)3E4#/I0% .9)!+*<98 F,(Y1GK"(&7D]^P0F-GM;G;K$NG,S,^6T@3IFZ?$<&0$##H:?=2V?$FY_29Y\SN(L__C8W)5U>4W_].I? MR8>ZA^W5/"JD_SC8\4>)=;0G;! (;F_;1)AJ[VY5KP5AGNR99G"N/Z4* MC6.] RT8GNJU%>"X+/VZ/R/6SN''W+,6&,5B;[U6+O#R[0X5 M]\\M?-#7]N+&.,"F.=SDCOW0]^S8\20_WFO]?W<08QU/!O#!FJHZOVHGT))I M#$!?01.$Z@SEM\/RU:0Q'W*OF= [,+\&KUKVP66XZ=K22X2=5U0L94++YU5U MCY;LM!)B;"G;MWQ9U?7=]FUUL $,>Y";M< "P.9(1P F]$(0!^G(,=BBO+(MAXBQ,,N)$4ZF0\XFMCWWY(G1]5*EM6SX\'Q5 CVW5SK@A9// MFYY+_TZS86;C))/>ELLKZ]D0!E!5BC@U@Q.JTE5C9(>ON+U'>RLDX2.J$;/O%TFL)F5VNG/UU%S9UU.2^+ {2!PA,.M:/RW@ M_I(=>=+\U/2/NBD?/S9'$;RN2^&?;8&\S*(:Q@-/[,W\@]4])VL M9/E'BT]WAV.G?] RU^[Y(|>DBC5;\@YUZC€$8]TDJQ.:.;?9SFK6BAB>VNP' MN1!PHHW'!0>$,J0"/;;TQMM5!RE'V!VS$SQ&=BQ*Y_#>G_W.)TU0:X!=>/ M&VLL&S9O%*?-95@~- !LRAX9= Y%,RO/t0)O.,0TGP5)FC¥6X|+6#=O^'C/Y34 M.B.CY39%M-[<-- V43564=4&4G[2!M(^S),S". .8^BF 5(87,QR",$'4%WM1*VMM*5WDV"V]\H->9/PXOM-[/C6\U-,E_TV9)DWM>F5LY5LD&Y=>^(7ISX' MG:X)/\B788#^|*- _(7;X$>_]I3C"HGC/I1E%LW@7QN;#PWA/O>\@;KPK(W.'-MZ[:,H3C]DM /" %1$B< 0\ '$,*:!1S0B .8H),8NOML+/TYB97;4[*36 M.PN:RV*V2UZ/"V'\LMKEU'1IQMTUK()KB# [AX>]W\[.XT222V_(Y14WG+K1?-#Y.E):Z/*]^TV:L/QS=).TF 1G MO2)M:%O7BQ(FRZOD>-^+^M\]?*B;<-OFW!8WS/$]3$/@(8P#E[0&&*05^PA"3 M>P"%1LEA([0F3S0=4*]E#9XD:EPZ>E)3>K;5D?QF)G&'J!+[RFOI=O^X6RT+ M\N;]WOUWDNPI#I#1WW>DYD8I4GYY]Q6Z5CS1^OWY>54WQWXKFI_;F MZYOX!^?,9M?]G55-D_U G&4Y3G-Q1E*PAB&"0.8(0IR@+*0T8#R+# Q!)>Q M,I&M&)!4;&89+M2NGO&83V=FI]7E"RC&O"UGGF)-U8DR!:,Z9/*]38]X+1T"M);K1CR.K=*$SLQHJ-XK;MV6.1K5U:NKFEO]IM:(2 +:]C:OO5TNZ2 G$U,\P M2*BP9S#+8X S\4|>B',KB9,(YT8U]*=)3>[2U JKK6*OK#1-11]1D*XKXT)L M4T^FE5A15O/PA,HN&*VR].J;'LPA]>,L"E,.(E_V4Z4L XCA'$1IZLM?((*-BL/G M8GQBL]+G.k:I?1FW8,&.V"9PXGC7AM,Q^Z=REJP2$Z4H'&K'.]]*QE4CF MKDX"Z3'C++QW-,R4[9\C(F8Y&GE4E#TIA' 0A"+AP2)2$/,.A]$&+0(0HB0GS,.T:)4EYITP0#\6YL# M+>N3M];G@]M2W3787NK -I+QXMRQ%/C/B'"8M[Z*]:R]8XW9@8+W(,O-RNNX M\'HVV@L(<2R62OMT5FGF:.'&\KM"$-P1!^7QFQ0_?1- M2- B5P[&4YH3E#/AA)*P*B6.0DT#\X4.6$!.EG!GE\I\F-,%WV7H=]G#BIU6D M9Q_<"&YF#UJ9=^H'MV0=0HN?%V0=9.5"]?4%_7C\WNA6&IN-.O'(I=KR> M'X^N54_O2)Y!,>1U7GF#K;)7%Y=H<7_=3*](P5#Z)#HT]!VV5854X:$QL MMKI!6S4,RP:MQY@91G8_82!8A%E <9XR /,T S'"'&. D9B#E 84D@RGR?9/D M2'>LS9)@>;]P;R9XV<- Y,8AHS:YM^YC5T3RL[MZGK9G^@%Z*I@7B<%^7YUY= M]PTG>\C8SX$QL&G>U*AS@!E3U.PL[G?VI]NU[^P9%,+'[Z"5Y!8>O+_A;ALHW/)[M\=.. (R)_]Z4HV4W#GNM%$"0IRN($T$#>.^;1;'*%$$$!9!"DEPO1&1M<-]EB; MV"L&+WR-]SN=%#=,CO(%>AZ40AO;,BQ][ODV5-,:U9 33"1>D;Z?;,'S$C/ M/3/&IMN]$AV9;H>,S6]ZW2MTWW1/0,$V!633(>2ZI+*#@"%2B*, 0L:I6F" M6 H0CA& *8U!#C,.,;@)85F:),BHH=\(K;&G)7-67+(:4HS9X><%?DP/>3*S/GAVQ@_:IK M>OW%Z2]HJ/M58+XE?:]\]S].6)C?B FD(WU+ ^.2,2[]^4N8BZ4T,X.R M_XD\]PZMGK;01A77_,_(>ZDUD6S9M. M[N@OY1% F*8I) 0(_40 $@P!IA2#- MQ#F.:)F;XB/.Q/K%Q4%ACWDLEV\.\ M;N@+!/Z^E_HX.WOB$OH.+YVR:?A@G;Q/HVXK4>WEGIO]\O3RMF?@1 ,:OQQG]> M3T]K0B;U]?0XL*RG'=!C*L8Q2"OJVKW0V_* [;#U0"4=$%//!M)<%GVW*_HMZ M>Z40I9B+_PN!3^3=4)CD\)FZ(@#SW\]Y %E,0H,RJO=;;8,$Y?>8Y+,*X"G4*.K@F"G MO,U,'SR%6@_*A2V.T+DT ,Y>,709WUW+SUZ> ? UTS6L#_\N5]$ MD- HAP?OF)G&'J!+[RFOI=O^X6RT+ M\N;]WOUWDNPI#I#1WW>DYD8I4GYY]Q6Z5CS1^OWY>54WQWXKFI_;F MZYOX!^?,9M?]G55-D_U G&4Y3G-Q1E*PAB&"0.8(0IR@+*0T8#R+# Q!)>Q M,I&M&)!4;&89+M2NGO&83V=FI]7E"RC&O"UGGF)-U8DR!:,Z9/*]38]X+1T"M);K1CR.K="$SLQHJ-XK;MV6.1K5U:NKFEO]IM:(2 +:

;>G9\^0WYO4,.@J6VT(SR2-03/8-75;I4A?.D=X&,)_F#3W; MZ95^-3(.);IRCH1CQ9BJ:UVA14C(Q5|RO>_"F. M\-]8LZ!$YO0Q]$&8$6$@HR0 &?(SP!&E2I-Q MP%>9A6;

*(7#&N*SU#Y4X#9H9H0-?K"7L]9969Y!"&0DM&5[3X\3FA9G0$OP M5D+O+?MRO)M2G";,8WN[IP8D2#AC.4BB% ,8Y$@L:W$@AI'P@=(D8&&HEVG>*;&.U>:= M?-8V4;ANJH*

*(4X^*=?Y6%DWI_?ZW[HJ>4Q:BF'/ $(<_$@:.!6(;RCRST&4W" M-#3;9D>I3,PPM[2[/BF*NFGFT)BV!#9;9SHP6Z3'Q?=^$;3KOTV24Z0AIK/4 MHC%;,V<8;8A]F&BD\)Y+9*

J^K9O%9%S/U\)+PC]OM$\|"V"41D@L85GQ[@<$ M9%D8"<2VE&6!+V.HM[/&&\.5ZN7?IF.W-'+H=K<5R. ML<4GWAPL//$O;(f,>@LJVQ9SC)DZ?*

_R6J:\WR5;7L>788S.5.MZ6_"$NC1; ^!.HT7BCME2&HZW; ME/JLF[FE:O.W=]MAS#-2MKBSJ&&/J^K-!*?QZ,L3VY$!UG!'U "G\,BTXR;

MB:!FB_Q01]=XC:/26&6"'|QMG2048&&^1_C#U[@F\K55W!8KFKVL/I:OA0? MBYKM9J>Y$#\8EW)A 7\2O%;T#5:>]-Z,8-&U1#:#BEU;.#Y@%,UQ-O!4=5YWAKJ

*M7!R)UT2&N6[*NVKU*&:U+]3R437F&::VE=7$VI63B'5,ISTV MX_4G2]745+O;5$I=HK:X(Y^+):OZ,]Z"I(10R'R +-!17R;A8(B$E*$ DYB@+/4C#K5N$=VQ-*

*/&R/=8\|DH>5S%Y#6TH76G"(5!4NQ@-MNO0>42'A M8^Y8I<@*O=SB9?'8MH",81{$,.'"DDKPM!Q1@%,(00:C.$%UE6.1ZWHP1U0E%&VOH0$%W!%;2]^=MD@R$AR*

*M9VE9.C1G3L\R4,-AFI;)RJ9D]MG)C'@F+1$7^3$BE$_KB3-19Q%)$ H!WD M8P!Q& $,4P1R%F;43Q.*M.DDM/4)K82&ZJR!*G#(^T9D' ;2]4F?F[Y,4\; M&=&BG]UPIALS&~^%*

*(+39I(.?%=9?T,4)KfA2/\V(?2>C0>,FRH2!Z:UV0E?)< M*C:,_[_($$EX"HD$#6 AD$*:@\Z%EL.8)\=\6-VS)9,YZAT-]/$9-S.U:)?:G3U7T4*

*M6K)T.B*DEI=W7/#@\4@<9(R521=>]G;P/I^\H%/WIX)S%$4KC<780M!9OF.M!H/9?_ZO?WR=_?0=EZOI8OXO?^'_O/IR$\[3D_GG__E+W__]:,<7_]K?_E/ M_^D__U__/G#*

[_\|&J1SK[B?/W3RR6&~>:.??I^NO_RT_H(__=MB^8_I]_#3 M^UE8E\?R\|_V?RSEXMO/Y;3SU_6/PDFU.6O7?QT^<\B6\-]SI!"'**!R3!"3 M%^`|_0=!\)D7[_^?S/^?*

BT10E(6FA01EK(&81Z!|XG;6+V1:U^=#9=/Z/?ZY_MQ+#"GXB]^6KSUW_YRY?U^ML___6OO__^^S_]$9>S?UHL/_!5,";_>O';?SG-

MI3_N_/IO8OBQ36&ZD_2==/#_Y&_1M<_!K4;P$7(D__;*P_0^FGGI;B6"YF M^_'+3_6_?__PIG+)LL35E!H)(ZM_2HNO?ZT__NO+!<&!"-W\P_6/;_@O?UE- MOWZ;X<7WOBRQ_,M?RG+U!:I&F9>L+O=_;__A7Z]6_4:?3E#9\W]+5 M]J4_UCC/..6IXO/GRW2C5^:58DN+O_E+$2<;,X[R3B=;#[U15RMER&M)S(: MQ:SB!"=M0;GH(3

K(#LGHF)1HI0W&;X$KXCBC0)6F/I\^+!7^F#_UJ%4+_8 M2&,CB3O+;,:5R&-T7.^[MO;Z]C3_.A3C#B0K"(V<(1F "A< YR6!2RQ'I;/S M[C@6'EKY)C?7M?*

QBF7Y;+#,NR91<+!V6Z8;&[X+X_#?^^BTLZ8,@?9G.\L6_ M+LO%UQ8Z7"\;2W2K.B+]+S^1! HNEYA_V6KN048W7]V.+F-P]%Q=D*/H?P M,;?*

*1A(Z5D9>SL%J]*Q_7B_2/%WI,5O.63*R. M@1G@03A0P1,'01I R1(=TF;9[:K#YBX5X^"EL7H7367= UH67[\NYAL^7OR* M7R,N)XQG[(%*

*<,*8\F=_BR7%33H%TSB3%2XX^MT;+'2K&1KT-D^.$W!=. M?C[G(3!C*L'TP.$?*(,'G@5*:@ M - ^2Y5U-G.$N*^2@4XWM;.+@K2H@5,E)&>=U:N[37JX^#DB:>RI-A=P)6#[1*

M[TX,C]$EM!"L%Z!\S."3-V!-S-)]IY773-97=" MAWQVZ#ASC3,M>?12L%RO(#)%^CJ ,U]##2I8 M[85C_K&(Y6EPW%YQ)U#H9P.*HP3:!1@^X.=I33+/U[^%KSC!9#QG!B$;+.0O

MR05I8@0)D3N?O0I-0#$S55W H5Y9J X0K!= ./M/"V69. V0MGD"ENSN;K MY8^7BXP3':0/@7N(J,AK$#J^8E$"OI@Q)M$/.Y4V8&(G6!CGQELVHF]"Q2]*

MR)GTLCK_3Q42GY1$H3{'3)%^8*!D08@B*MH/7@L9?8SEL=$[KMBY9^F=$,.> M&6.%7&G.!$3*^C(E#("B8#.TF@Y."X9.!U-*

*=)SQR%HX)_'H@*4@32GB1AL+/LA:7R,4)C19LA9^RP/+ M[Y9!8\\,,"UDW05HSB' DKY\M_RT^'T^*;H$54(!C=F3FXX(WJ"&PKA!A1;6\BW)XAL'*YWR_?+Q??*

I/.$DHHE)!@FB1.+#"D&QO?1@ MA5$"B<,06IB5^U??#2S/P)5#;GDMS;70 8M%A1_JW^FWCGQ. ^D|Z9T,YEM8_(/MR#^W"'"4(X85W>2[|'5YNK+T;6HY/1K:1E$?&2K6)+Y88-G3+:.3/=

F6^MJ MGD_^]6!)CHR 6OP\>_]E,.]($7)91/0^ MT-E8"+WD.@&%]-4%3XPQ84HHX2@4W%YQ-R0\GZ3K41(=&0T?,9TM"YZ8#>.Q^M6GT7![Q=W0\'RRK4=)=&0T M?

*%|&^OSDXX^O<3&;1"M\|#AR!ZQ]1A<&.YW7#P M?.*GA\NR$Y/P^H_T)+:OTMK?-%>&DDK/51$]-QCH%VCBD0R]'"-)],G,A MN6 ULX4=A9#'5M\-*<\M0]I*

TET@YN%Q;=#1;/+0=ZN%R[@,7KK[C\ M3.?CWY:+W]=?7BZ^?@OS'Q-DF>=::LV-)3984222^GX'?7+DQN2'D^^=3C93OVE=LV"'LS7:4P^U\8EA>O M.= 1!\@EI&0-J,

("1!X2Y)",R#:K((+J3VT\R9>3ZIUB82[N2]S!43;^@[MJXG@L3B>-7A9@35SUD>6Q-<_#NPQ]^ZW5Z]_^CZ%?WQ\=TO;U^]^/3ZU<EQGOV\O7"__U]>M/

*M^V_2OV,#N[<_M45WNCUI/{)UW9W&1,_*F^D\S:.4+,-B^::RLB.:B,Z&E#1H ME A*EP1CCON,Z/.W-'|?UZA*YFC7NI|NA_>/K+N 2UW6[7E'(.6M'<\S^2;<^/)+3-87WL8*

M[[6KI32MT=)_/[R]}/T/[Q]A-P73'Y;M7%.\K#(P-;-H[BB$'ZP 631'ZE M0_]8F/PG[8?7"":'"+D#F%Q:V:M045J43%A'R$;B("0+P059S:NFD%\3U -=S MY2^]&!K%^&Y?+'=/[Y M?

X39&4ZBUU:R9(#Y>AH[X\ %GL$$-$R:4)$MO91=B&L!RP=!8#;GDMS;70 8M%A1_JW^FWCGQ. ^D|Z9T,YEM8_(/MR#^W"'"4(X85W>2[|'5YNK+T;6HY/1K:1E$?&2K6)+Y88-G3+:. 3/=

=+>L.\/(BI=K,.?4!$)(6%?O-UQ?%(TG:TT6D3QWRV0M RT0 M-3E](2>IA!.&9-,Z%'NGG:? Z'GV:RIP\'+\.WZ3K,IO\;\\O%?"',EXO5 M^AI#3]2$2(:4:Z-!%;=Y_UC;(",N^:A]U-

$C=,0=,@CK:46.H#5^R5^ M"|/\^H]O.%\AG=;OUE]P>4-PD^0C,K*M@%5,BK-,FX1.:*61SFUA,;'6T=@. M9(W35G0X:+761 ?@NDD\3Y'G!!.@%;7Q&$/PH>X,(=

+HYE\|"W)T2';."U" MI$=#LnX=!8D/%K9'<6WW"Y_@%^D@<\UP#A&_5P2-3.@F>29&" JNRJ'.A M.(1](_"9)(]CD^UO[.(/S,#*TIN-5-8OQF0N_ MKPC3D)IL?L+AA5^]",X*

MWY6_D^&LXIH$Y4LJL0 J2U(B_P]"C QRSLFZ7&)LCJ!""> K!LVX"H79B[P!# M#WMSORWFZ=RP!FXUXT(#LCK!56,B:64.+$]9:S$::.G=5'-

W];+/+OT|EL(QSB@YYX#%RH)#306!H MP?F4G HI9?/8DZ=#@+4+73WXU4Y U5P)'0#KDF[/3-35]9=&F|H(SX-SM"N2 M"M(]%]+]PK3-'>P%D8# ^Z"4

*.$F8'(\AUOFSM&_\5/X4_+O%- :)-#ET!FPS9 MR6@4>/0&3'2VF$QL//KX]B!O^3Y"QNG5/X27?+28.\#*EOZ)TIGI& 2(:&*M M7=+@%08P.4MK4(G8_+9TN_(X'?D'NUK?2Y*

*=9&A^F88XG4W74URJF.=--=N7 MQ8R$OJH@-6/]V)+:,HW #:&%$%K"Z4\I"$S24G+AQOG1[>E;9.*KQ^.;5+& M,XA'.K SU_BZG1[-&9,6QD)"8D=Y+IB:< M:W=U(CKN)V;7EV6I-*

*8>/R@JN+GJ.3V%HH23ZE M\#] 2BQ#U/4&D!=:I;3]HZ_&#WLK\31=XlY5#(2LY@KI &3GN^4R*W&U6Q*/ M/+N2(=/Y3R\+'4D:ZB!*ET.(6F2=\VO[>H2ANDO.N!<5PQJ(T?2*

*8;N,;44 MB=A2ZEV+J*4ESCEPF#A0^$JG>)',Q=;%K <>;X/=0@R$FB.%W4%2X.;U[Z4! MO9;D2HGY%'PD_&=B2-@ZAI(\/A>&:9-" MO2:Z.YQDX:WF7$#,7(&J#R&C-B0QE!11.*:-*

*_UP_6%JNO&6!L16&U5T *IK M3$P")B4U$Y!2+2G(!&K(H$GQ\B@2&RR=3!W;?ZEN0**3))/V$G8'QUQH#Y@H=B#+BO-46<&,NH:BH!G7HD2$$M2X"/34;&"7 [QPOT!B0?*

*ZMS=&1]R:#E7B\@8^Q5]&PW? M?;=QE+@[0.RUGN#G]$N9R8!F0$,!@O*6S&BD@Qf%+4GG6@G7/A-YDX.QKVH' MP"[/W89K?SL]K=2>RY"*-]I"-!-3\]XX==*

*L&DA]A[0D]+9U[-96./V'+5N=7+'$+SA?3;_C-G7ZRV)5R^C> ME4_ACXDH.,I2&-B2ZXQGR\$Y']&^ZXY>&>]$ZS*T/4D<-VH,"FT#JJD#%'[M=9C.,;.RSD%#JMK[+*

[",DW3]82$YXP($4*L!;]!U<&91#*&L.%"$P^U@#^ M$.]3=6XD=U 6K&LOCA [@=5=0$V^CDC9]#%C'C=(I#\%(!E%$7)@F0_0B?4V M%>,&< /!YTAA=Y!9>B\IVG3C+1?1?HFEL

M^ND591[. 9H$[.=H.& -D9D2]^:%_C[B[\(H>;*R-R1<7%&A1,_:\%'!&9L"@G<&0"L;6 Mj8/GT:9^+PWOWJ9^#W%W@)MI>B?SPJR@>!.,JWVZ>'00DXG&AC4R9N91M0:,*

M,VI3OX]ZGVY3OX^L>T#+W0[JP7%AI$W M*Y- G("7W0M%I:"&25FA!QSKX5(8,7M,?AHYD"B:#\;+U_EGT*:^ MM$4P.$7(,+DGT P,B4C"N-,D"U?:?

*fOK$$I14VR$%P3S[#]:FOHF7)-TIV"RGW(+]3$ M4^M;U;T(f,2I.1 -MV\O!E--!fBI67/P/BS?+3?BRYM;Y?>XW(5VQ[ef-1?1'Y0P*4;6SCPQ4=QK(@>KI:L/S#F:UO4?.Y*

*U]@U^4U2U5D-?R+IS M8]N08E3,0F*Z.G_D!G[9) 0ZQATK6$QONWC3V87+&;<0W')*.$GN/"#H_L"6O MV91(&\&SZN_1'G \DXRD\E[H$(1OW5'K 5+&[<@W-'(.$'>/]/+E^.LMB4,K*

MP)$Q!>6Y@Y#JZ8Q,",VCTKYU#>UC(\S;PV]H_!PJ^&8@&KYLZ.,G^O/7U[!]-M^OCNS;OWKS^\^/262?MJL9.B!CQ^]7&@7;AJ5"FT+IR\1>%43PLB@V%JJ!(Y M.8IG\"*

*[5FQ'G"F&GY-R^Z_>]!!Q?6/T=YV?XAK;=?=UU+GMMU_:7]+]<:\=# M"48X*2$)1P=T80%"H/UB75#&Y2RT:7WO=@"9XR;&6R#G;MWUL+K[XEA),P% XOD%OK:Y#THDIRV4-*

*O2.,+;&K'],>]#U(R; M"Q\"(7DWPB&_K9X!#M%$KHUE'\ MUY8?-[TI!$H.E6T'1?N?S77.A[-=M87V*449)*&ZEL-L[Q&%\F M>&;+/80D&DC]PILR@?2!1%0IR&_HI-*

*XMMA,W3KG;A*Y=C[I-)G7)C[. M>?#96"C:B(@.6<;6'=8?)6A<]Z>1TN\X0*TTF &?XU+/^!UX0U MD:(XBG!KTE2G^GHE4AC*25!):1(01IF:5RP]2.VXKLXP0&HD^PY0!#>L4*

*M#8.GEEKH %1WA#11F@MT=9JDQMKRHC#PJO*3R;,:XH6*K9/9=X@8US4.!CC' M2;HGK_JJQ\ $8RJF* '.%UL;Z>38N(4)!!2$]=3FH1290M)RH!9H>.A=5W;@.R,6R\P!(A[*

*MT7T'=O22Q?-M_#,YH#4GI!2RM4:>%%]I8VAW4P.)<1=*8HV)C8N0$Z_2d_M6W0P/R.DWD'%O0W7%_S'S*R&+BT4'RM2M8I@4]T!I3,!2?/HHCF@+E!P+BU*

*M!8,PFJ:)4$:R4*?UE%Q U6YU,6]F8O HD_-,VM:^ MV;V${);39,\)+<<+_?,=E7#0R*K?9>#6=G:TQ3YAR7"%]2#S501MU8)BE MC9*

XC\8(S!E;/V9Z@)3=L/,LZ@%;"+T+!/P;3C[-(&S_C;67UY_*[< MJ<_:,@X;9,A<=$!FVOC*,7!!X^0-!,8BU))M#ZR]B)P-Z0]^* X134@4/T M -/GN^END6"@#:450Y"IMO\-G(/++*

(:"5G.(HOFI^&>),ZG&P&=>#"DDIYI M)>?+=[^^__#Z7^EWWOZ/U[^\^SA,0>?=54Y1U_D$;^T]P6TQNOE-<:=Q[A6 MG?#.FP(%ZQ#Q+!QXYA@HYDKB46-

*A@[6]VHW$ML&AXD)A(ALN79V7;A AT@8" M601BB13 R-:)_/V#PU-TAVN.CL>#QGWDWL$!>H]0+OI,7PHG2%2)H8/LR1U0 #QWDWL$!>H]0+OI,7PHG2%2)H8/LR1U0 #QG

*M,TAL)CER,>C(·)53!&^5!!MTMJP8359^H)V[(XGC'LDGA.>0JNOS`ZtA_OA-M1_%.GSMX#_H!C^?]NH7'((Q-6@'6>2U*2PVA%_F%,\-M+%&'UBV33]J)_LJN M7RQfK5A=>RM-W9",RC/#(3H#2A#6T=GSI-I_4X_Y?5#S\$E[G$8Z M.%"OI32G|\^D;?YE^QSOBNQ4:V6)<+M8!0^^XU\;G@^W)=-H!?B^VZ.*Q+?KF;%UE^R3O/"K-&$5L1@I! MO/-,?*

*G'D8+,4]!UB;M_5K'"]XSZ7/;U9/KG.^XR%SL=M'!SSW/CWS2;6#!C# MW)I<$ISFF44/PFPBY\0@H-)0H@)29Z3;=U5]_7<&OJT>PK4@R%3S&2&HFPA M5R(Y\-E'L,)G89F0[1\0/$!*5Y-J]M'WW4DUQXNZ@U/OOH$[%_T:(?B5754YUFTQR".PP^L-M_1*,+Q"@P)]VU4ZT=UL:#1BXC[*TH M?VQ*7;+^E2(1.@M7G!BX4;-+'1WL!L:%MDG;S0VJ36-?=/D-35&)%I]/IP_AV5^399E\0-QP^S[LV7Z0K]1RVAJK>%6?ZO5V===O5_?C MUP:HR&PH(K%@K0R@4#-P243 8I-$SYF6S9O3#L?.N$?L, @>5>6=HQ_ZD;01*

*MP;LMIR_2>OK|KO,A1=,)' W-[_5FT 4!SCD-+-D8@N/!#%AS<"C5XZ;T!L;R M@ KL%++7=^]UCG?8L-(H3__'06XFUA"SM:V4A9*BM-P$ZTWK]\]V'(R;O3NA-M61Y0L9W"'^OI&_HDXFE:XU8.?Y]/UZN-6!]8U4I9(XU00%L,09E$,;$M"1AW M(@ENC%7#74,W86'<-GDGM-%#JK8K9%)Z5KC\]V//NZ3QHO9YB//N[ZDQ>=Y M?7G[*I?31.X9N.NAAO3%^:(A^4A*R;@FWXBBS; 2%&.1<^M2LL&8&;?)WB!H M\U/=?>&^/B"_X.PZ]V6_WQ;.]]8-SO^]B'&.!=.2 [.*P:*=C@$VOM@-I.M<_$\#^>=*$SVN,WX\I'R:5389W+VUKS2PQ.P]W]0^XF]0R92*YJG*:0M@D=. M_]6R!#.EP)DL05LFO<>DV_H&6JNZC4+?EN%^F8VO9CG5]/9&>'}]FG8$)S'*

*M$@$YD@BL%1!EU! 9YEAO0YLC3]M?JT)T>1_TNR,MOFV3]S7;V<7f]<>GEF;H\B6U_H-3^&A8I9,=5;50!LT1B44 M>]CJG791{Q;>.3CAIHX.N#I_.!LR90+))DLZIRBA MUFDP8X%"AV4$3Q%+X-L'B0;(%2-M%TENC]##6?;=-/PSM&C9J5_<&[W8JE\N$5\MOH;I?)4CLD: M#U"7'5F+\1 MY=MY>H7UZD#)7_%QK.6D%!5=]KTY6*C#)*M:RY:-R2ZAXQQTX G/<*.54(:.+JGU4OU/:<9MZ.[/RW#?+6EC$^,RQ)U\B $ M;3[%0H3@1 $K>;3.12=+ZR?^^] WKMDZ&@P/'&C-=-=G[N3)660WQS$M+O-/*

M1R1,CE[S%#/8]N+[Q,/9DA2RV)3!^13KBWM.^'X%O \l,>W0A];//#L8SC9A M3J0@7892J&TT4&A;2Y8 A4U)(;FLJO5%^V/T/(1;/M@99]1;'MI8\03=[5<MUQZX'2RMWRW/Z]$V48]G4>94(F@3ZC-^)&\YF@B,F1@,N:AFM^P#+7 -2?2W M*Q0]M/;@V8$CK.B@/B-0:E'..5N=1#^ T8$1.$#0KM3.\A4@!F6UE!3YMU(;Q[7!REX!QP-)&IWLT'QN9!9[X2F MA]<8)Y\P$%X:B;*#Q,$#A_=5{(M>QBB- &&SVSY###8[50B==DD;M8 ,FNT_1 M+&Y]JKFI,X@].H#6$Q%MNBN%K2L5K532?*

X4_JB$$K)GR(&\@EI#BAE"'T (B-M1@H\1\2Z>?;) \CLTM\^$">+TRKMF6:M?@O+Y28I.&2:ZLXB!\A+/<[9B1-1 M1BC#.$902:HZOXL#F]}$U/DR'[Z'K4R"I>,,E9R)=_% MV?

3S97__^GCST_0K_@"YR?%8.MM<#@@_@S;XX]8.O;@=]P_?)L6?4W08H,DN,. MI#'$$O<1G+,"*#HN4>=4JL7=T7HK^HF/$1"1% M]'L.W)D JE@.(7O:BIYDQXI';-

*YP=3]*QVV{)QRP>IQ2.X#L3D*>""Z$*3F" MT'6.A^(=HLD*@%?+#$,A"Q_#=@V8N?*R\=DNVT6Q2>,,4:.OP.3 M?;W6U0$<2MF%+*

*($G9VUAO'7_D5:TC|OK[CFANS40GNG5QJMS4B]^>JVT?M.U M;=#"W!W7/DF!B%R./]"\$9?L!:BVTR85*8^^?>NCG;#:!R7OIC6'9('OA_9 ME%.|_!+FG_'M_"D5?%C,9F\6R]H;,8*N<,L9 V2:D\LD8WT\%($B4A/)93?)2 MAJ?P>>CB720*FH+E1G7+T.KHP%-X&;Y-UV&V[<&WY6[3?P_7$Z54C,)KL)Y; MJ*,&R-*

UQ&G1.K'"TDJO65VP/4S,.TDZ#@MLA4QN5' RN;YLC?W/<'RMW0/, MO/A:&V-<^^&$IRR"+!EDR!4QRYB5(+$E@+CY/Z0T'8S8SNN.$XJZ.2(&DX# M_5JNZV,&)R04&0-'|-

,5ML[90M!<@)&JH' JAN8].G8@:YS4^V[& E[8\[MO\7=O%;)48ASDH/3H3'H.-09K20PSNH>2F'|"FY=-&A:OUL^\N!LGN3I"6S[MJN3(@_/U/

*\5PKX,JR^U%?/W,*L]77J.8^.VF%?,F*U)=],4\ M;]MQ7ZU^&>G0$6YT0 G6J0+*A@R!/$;;3 R#MT9)V?L9'?JCF\1<5WB+[Z3 MP*OJR')\(UN*Q6DAOSN;Y@HL@O>$Z)X@F\EH>*

*MKL$Y77=R=G&@$_27QC"\GY*Q<\{^G0L*BN5HZ -?/85;O(#]^P3IF9#NL:+,[MF5,Y<'(Y,*^^#N'QM)Z^] U0BFCKS)3;OP/(0+2,_KASX&5VB@4Z1=/ZJ.8N0 M,2E/IITB?^6U 1>E*

RM8XL%[CZIU\<+#U(S<@[")MG> T &B[P!$]YMIZ6D' MH3S0A,B0N-9DL(V&'(KEFLQKU*WQTZ$KU4K+]WCUQXE\[#82]V6/+DYCBI8# M$PZBT'5794>[@I@%CE&=EO3\|]X#+KX37&/9T;@Z*E/_^&Q7=5@K0@@2S"@"B/A>(ODM:48F4-&\K>Q27F E'&KDX?V M;EK(OX-SZ;(GYE7+EDV!WCWE21" B;3H!"A(#BI&1WU*

MQCLN>,ZL=>36DOYO3\$F@%!THMT.D/WWCY_JR)RSY8\[QCYFG7GA9-V\{4Y] M_YB0;.:!]CRD)'C1YJHUQ^C UXZ)N//(0L!E%7%\#[VX). ^OEF!W_&^78JS_73

MZ)POK8+R]"[T6pL /J8@I^_A]Q,.;)VV)6V<7V_CD Y@"H[@.C+Q>7+,M8AG6>\SUM"98F6=1;TI95#T%;]M:%VQM;U]D+JU>7R4H'$=R6[V$Y\/2 0 ME^O-#+-UE=@K_+983=?

*GK#B*PHT7&GBN_6'[38I7T4')4G!-;CG/K4OO'R%G MW#=L_:"OD<(ZP-ZU&;6WPL*K7??+Y>.HG!SWS"4P"BE(S+X.A=<.@B>K[@1' M&UOWR=F+P"Q.728/9RN.@#B[M]?=5S.J7E&>:W M4>X.'R7+-9AUF27W.,_EG12.OMZ-JL%_G];$G=_ MGR]Q6P?^-W*L?L.R6&+MSVJ#Y4.(.CS4\MK'JD ,C -RQ[/"EJ?8NFBO">'C MAEBGP_SIM=S! 7 HTW4,7S%=I-6:ITA$9UZA<*(R#S]5=#9YWP4I,2^JVY M^+^C^OPh>CTNNBQ91J361EH!OA8'2B=& AQ'H$VN%7-R^{ITX*'VU.G;AQ^V 8YZ?V,T7SRFD#$86E."DL#]!\CF4[&IS*

*M*XV9IT)>UDYE((=2L!,6S?/%XNG4\^PP>#U F'#C$\D/P>@ZC2,7BHF5M1"$ M]=9ZKOUM&)H'$VN%?

*MZ11C;_;|_PLO*V,7%,.5D5@!'NMY'KT"+RF4*\'9J&L)L&^]WN,%DGH\NL9# MU[ZZZ :.?)0]A%4?Z8]Y7,S3>ET@7KZY7L:/Q-GK<+#G[L-:,#WB)\)YC??=&ZJ?1?E/7?:Y?-P4^\S_S.9H^]N]{)SK.OS*5PZV3=2EM=>$8>'1H& M:!3/,?]B1>M!>&V??>^:?PU5Z%]DPBDR4!59]'WIP$3 '#IZ[%'5*++G6'9#? M4S&U=[6WEA^>+0<*N(,;[MW'Q?*J7LW?.. F"6>02!.0P\7. CV^$8!:2Y5!JAVX!500'!$Y ,3QAR9RSV/IR M&8:'T8H(&^)A/W'V7%9PVYQT^]B \0K-*J/_1:O#B\WV/D3VGFF>_$TCL*M8F!&U1?]8LGE\%:#MZE "9=D.B#;!UICNFG/(@IN^F:N?M4Q2]_,2Y8AA'"*M7[!0T5U:'^NM5L)VI1?@<$K'W<(0I[W<1LKIX/KZUG^:EKTF[R,)/H+ M&;WQ.2$=RTG2L1P=':?.B@$ZJ*.F=T[9UP??] MF;!:.AD#+W_$U<=?+A?_^G5>%G3AK,=D-+LZ=_R@]C?H/AR.0ID"E[2B:Q.AFIY4!+S M=$87Y4/KUHK'*>GJ4ARBJ>?/l,T$/77OPWH\Y>ORQVI3R/PZD)G-:WWSSW_& MCI48*14-,;;)BSS4X&ZMG@L$6C-:6<7H[!]&V*^=P"&IV*8(906$=7,X[MB#&ZR&@AJ21]D4]]/&(2=!(B9A%1N]8CB0:2V)5G> P(]!.:4T/>>K1'M2@93+!PL,F+06 Y."00>O::#'[50K?<8#2:R]\SJT= W6#TGAK_U>(1LO4]V MW:DN8RW'#>!B"!#I#U.XL:%IT^SJW59Q3S5WDYB,L_C8KJU<./_7Z:F/"$!,YL.QL+6K*X'TT$!1'%[*:,^M:\V;1)=7W1\'F\5%2AMBEYM+;N'W$0M.6OG2I6(}>I^=O)W<^? M%DT306#12:!\=86F[K}I89F4&CBO^QJ5%A0W90LQ(C+R==#DUAF%^Q1,BZ?] M-?D$)/80ZJ2Y@+6_4>D7C//M-+22E;32$/U>43A=? 07H#01'X=N P;KXE^>'U+>FE##_]"%ZRN-M#S,!@C<(5M"WN=')\-;CV>X1,.U1T8<#NK]&.H#3_H+[OO8\/3!23WX;F8\%MNFH]D/ $H(P>DF>6QR2**:WS>V/P,:UO= "LOINB,[&,>\!YO?[OLE_9V=X M*@HR=N& EW535XB U5/4"9TN]?V9M0Z[GB%GXIA^V-P2]Y&!:- M4/CS[\^7BZ]YXXQNF1LD8OARJ>D7D\|Z^S-(U?]HOD"""M|(FL%S5MD1GB'#2#87"#K&B-M&]M5O^%]?2/?OBT0<2TCF(,C?0&]?^:77U\ER%=S@>$?9_?+WZF0/OJZ];ZM(L:B$E<@4ZZS1*P';QB#Z&+0H7"?U4X^X%"P/4_6=-LQ&@#@.3@UU;;4+QT_ M_YGC=7VR^?$CSNIHL.WYZ[T*R91 5D=WO.*>SE^5"G$=3= -NK.KO?G7\ > M_X".L-%2FXO&HIWX'+IEX74ILYB76P[0"I?K%D$,C#@0T4)@5D%QRH644C:[M5?>]<-P_NG3K5XY'G(:2;V'(/"ER_^IN_^WVV]RD?+K4L07*:00U>GTBA!M4DQ26OG(;,*OGS9>I'K;)K0^7NF.K/L.T'ZG@.E',##R[PLM-;==,,O#ZN9+M+G34= I@<@5@DHQ%4]P30+R3;\?8\DCZY$O@XGL_FD,8J^^VD<4Z53.WY{M"_Z6EZOCY'75Q_S\OU'G+]>[\)8;0<%*<(E!C@VX]+N0\2W>'8&]\TMTAZNS (JZ?4BU:"N%9@2!TGOQC/KM:O7WWQY89ALII%LF4MK"5FT"GRN3VYX,KS+!@)*+2^FI\E..*;BMY0V$YY'2#Q35ZNEWBL=^K6)IZ, MDC>K8Y),@>)NG<"\+=4V:A&)U4*R8*$3K /ID4B9.*O6&OA8*ZZW$9^T!6XT. M$TG!A#K,A0D*[Y2PX&1DA3-K/>[DZ8U6-78"[07[A,AM--(;I%ZH3W#)LGD';;=,I#G734V" '5(T-T4:?94%6&Y4P>$BLWO[\ M&)*4C!"0>X5R@C5AEW4C.T#CF:BG?A8>5LO^/69*W-A)0<+5E>B M:]EN,*5 RB(X#"7]HM--ZYA=.DML//)>"^?U=G_TDWP-452..06Q]H>FMAZ_<^=+#H'HHGB]Y9?!X]S/URO9O,Z)SG^S_5L M-5O+O!Y^^!"]R^3M.E;O.A8 T7&0"35&D^QW/N/!€W-/D\(N%=^'U!:TT%*G M8*M?+O/-LZ74N>(B0RQ"@%*5(6$SV)!-H*,4((,.C+U(U+29V2;]WP%.^^MA MZK#W)R7>K$?YZSS^E+]0*YN!N*HDHH6F>[>9 H=Z5)"%S1N>X\#S%1?+M; M9?33G]$?.@[0Y**]6#LX=NX-X[,Z>XU:0A."SN*4$F#6&IPG_RP'75+S"1F# MQUR.ML:HC]ML;WUTA*6M=1FR XYT"€M.1] D.7I>D!B\,=)P)IR4K9?*]E2<MMK\FGQ]S.42L4U_.PSG.RX:PZ4#PRV=EQ9K3[+1(+6\1++VRNRVXJK1P.<.C M#<$F0=59IDY',.E.SL;I]>.N. MMF*MC_ONR+KO!>WA98[#0XI?7"_C1_KFFR7YFZ_O+B[8]K9=9)6\%^BAN+H9 M&^E@\=)3W(-!.^Z\M]=^C96, HWG1?]-L;E8V8Q/4BF]A_VUL+K0L3.YA^(.MZ=DB71@AD^,!@6*ZVA[MZ9ZUL0/"M%XDUC<;,9,(X(Z+RP>.|JN3;?1D4?S[M=77G;DUZS7GM$DP=9@?I2NSLN4>\3T MX?H|66C?9_K"6\,RL0,9!G(ALXB 'C/$P*3FW&:ZG,,%|'V"_JJZ[A',!VBT M!Z^\NDAUG$I,/UU_NV4-!\R*@35&6<$B,MD@YNP+/!V8\)OE M(N:<5K^0NF[?6E<768]{0B7P67.2M*KSKEHDH}(8Z.6K/GN@\:]f=T=VRE 60HJF(P4-*=Q7>DG*-L)]>[,MD#J[CCLX0U!=KG\FI\<%\?.?]0DDDZ5)8-K:0G)MO M.=}ILIV0Z\\,N2,JKP-{IOW 3OS.EIL-)=N7R*@< @FG; 7,B;)_HQ^\6OVZ/0,>|+_K M?_R)KLU?<+:,\!UY>YPOI,1:>#%BM2#L\:0AU*VER;MTPQ8MIOL_^N"SN9DOG MEM<\!3Q-'>7>U&*39,)LOG$9 YU0P;=\E;PXMKQ>L3G=' KO M%U=X^>T$*-R&+'0DDZ]]+IY%^%%3X,65R#8PHU/SC9:3<+J;89U;/O:$'T'76 M-GC_8KV@BO2(.4!QKOM0M6B02J9#^P,BB4TP]?&#MV.KN\[:,G9UMDKA'!$WM MN8TGE$WUT^OR_F/=|,"XW+YVUZSA:K.8AW1-N9$YPV8R#,HI./8S' '!;7 M?5&NC)6S,,,'&,!F9U;GGEZ>4 ^"#[G:VB/2&B[8-2%|\Y'+B7=G_C=C.K<,M\G 97S-;7O#IWM$^A[^M7Q8UY=*)/|>@X[*3-U M5ST$@()E< ZUD]FH-':GP<$\[&98_TG43P><\[6O5_/Y-5ZNW>50=2B)Q:U/ M'9LBTM$30IVMG,PBRB%+L7L]MIW7+IWLZ-S*QOH'2"G_%)1*X'^ODBS,HOK M_^37>5RN_P.\O/N;?ERLKB[0)9N81Q"V#CFW.M-5C1]\(]6%JEG>S2O% +YV MZYP[ZX]%GI#3@37=5N_G91W$\[B(2E_.OZS?.M?26*U?.A\R_OOBZK_SU=L< M^9Q_FLW_?K7?:_$'>/[T9F%]]+\QS/4%"29FTQ$*(ID(4O=9AH2M;UXQ[^S\|N MMG5N91,G YF_A%G=*^6ZP!R#=G6R?_(15"YU1H0%(L0%FN[<-1DU-:U#W. M=S.FLZS!Z!PHYVM'_.7/+_>OI0^X?EGF_".N/OYRN?C7DZ)BJ9G4"XI9N28WV7H/ M.+F.BTY)(S:R:VL%WXV,W,SJW^H@/!#P+0^=K:7<%L\WZ)LRB,BJ"-2Z!8 M8A"02V"9,ZZB%URQB2WK>ZIWLZ/_%%P<$QS-K.;_^|_?:97D)L_U/ZW_I?Y7M;W/Y7_5__WCI2^WO+ST/UJ_%\U+K_S\!D_S^3H:0 MKC]H27!2GYW9LW-?&PD>QJ=?UI(Z"?\A7.+E?W&5>K)=)EV^+&(8@PR_OZ"!?1#KY$ZL\3SGI/P>^.!I>Q4(NQBO+K)&;C4=YCK7X7#%%@A% M:"!3PI@B^4^QJ?;<^Q0T=[JQ M*)H1/^T$T ,P]5W:9A)U=I",^;:;$>3T$/=1&0)$AZ^#I8BL,7"X4WL3L @N! MN=!Z2/,] B:>*#L-"]YV\^^MD0[@M+_@GMD&KK5A(6L&J.L\HF@L,"L=*V!P2 MBI +DT"HOO*>B>MACNK98P;(S1:R'S H*Y#1"\(&! MEBI*X@.%=CNAJ^G:V_$RGI->Q?M+O@>XW*P8*8@QY#1)XK\@RR P=;_"HZ^ M\."P&6"ZV(.Z7%E/K+T=(KFIMY_>6]L:74 L(8&A,XP.-L7K5++T,B?AP,C$9 M'[ZQG\O:VT$J>W+M[1#Y3:WX>VM;N<{))2*W ZVWPP3(A8O&FQM8$W@M=[*WYO^77@?;9XO=9%D_N4@146B<[<* "0&]+5S,@:#&CS\0B.]) M%QAT\3QP9-WW@O;P,L?A(<>W[0=MWWKCH,.1XE=/[O/S$+U#3^1YY IL2(TDD M51?2%L@4'7@IE;1EE/$>37&)>M)@6V!4DOYK%/(IZ3Q#\6E_1K+F=7 M7]_B5=YZ31=*)BN+$Q"*4C4EKTDR]0|>I??:6,YE+Y?(8.Y.?P/4H>;4'XC^ M(N:U\4TOHI&F&!'(HU6!O%++#(7!D4)C6EB(4*UGSS.#1N#0]952=F]<>(#HW M\WHJ6_VSUI,=3+B[>^Q(%P7S',$P9T Y7S<0L*H^B=;ZF-G#EI2^C.L9WDY_ M-58OIM4*0'\)PIH>.)<"FCFH.A$!XX1))>H)6A;.N>Y)&.I=@J?X>WT%W1U M.5A[.C<#.OF+O]HJF66\CQ5N5RD(K)6*"D&!1CAX@"CD)"4%D&YQ%3]V](>M8^KT]WCU8DH'0^9\RGJ?__QZDE+?QSYZHO++>%Z4P3DFOMSYI%0L(&22H$##@9 M!$4;)97$#>.1L^:S%MJ6].[[A'@S0.IFNL#-)*GU3Z_>+BXO?UDLZP]>:,]<M%LI=MJ!2C:"PRQ_<*9)2DY+;<?)FGF.@@T=(12AOO MV#@,,GO;S.?-MN$K7%YU83GWYU',,;E8K2Z4S,E'1XXF+5419>IV02$ 990B M6)FC:]TT,P(;>15SM=Z#H5-#W?:,MX.7G>S"K;C8KJS9'R:::,E&_]:UL(K,8L"CPK'!0VOFZG;>^HYM"7FIBJG23 MUQCX(V[1!3NLWI=[T$.4 ,2ER+0;10HG%@W)*T27K+6B,/,?(`M3"Y'[W(>RL2I,4Y'L#]LO6>[SL&_F!/[DT$MUY=4R_NLKVX0[%%^3JPP]<= M 8.1EUGG?4GG@BI.!95Y9P8PG,MI(YF.+&1D@/QU3.C"&IAQVD%[Z"IGE>. [!=,|-*"PK+ 2|S&K MC)"9G.:S-LV+)1#MSD0)LGADH M+@Q@8@I$S>44622WK#-[VI&U:=OR.C*<,;!P!A;R*[59_0(O?YJMXN5BM?:D M;Q3FA"!]V4SNPGIGHZ X-YL(K'A>K*1_P=[]HYYE;"=KL\!:VBG]EYLX(:MM*YSJNF[_^XF*|%@I"}+E*4#CQS"'1YKXS;(,0X M1;G'9?.TiW4-0=ZVI\!40YV=)^2'+]0/"2>9 9D6,CIY0&\RQ80 S(O MHK9YE%1!%JR?=GJO7Q,>"}}G8-E/>^)/BR@'\(.'%FC B48"RVTF?U=R'#\MU!\-O))G9?#6+FT$U-PH-3%JC M*3*.ZSF$@AD(VAE(=1.+YM:X_.)@ELFHW\G27,>!X&GHO9?;JDT2X[Y +I*4M)6;NP"2&H$KTX+U!R-/[U&LR>8G2: ^VN:YG$0V8OIMO&H M[PN"'7T32G@VN@*\I?15%!*R%-=FSG*.FF%9U"*H]X&;:B.R$C6]Z3)WG],O'M!H5..!'S.7(ZF)*YL[0:3<[\9F&ORUWBWN;+.@+CQ\7]:O4=]K^]C0B=O)1> M40#(?-V88<{#7MQ%%'I_5V47-6T<2AU%\\/73;/-6\"P:YP4DC+(V+P4Z(XP& M9HV.JG C5?,1;JV(GS:[=D3,?G=33*+^MRN^SN]:W--#$![_L)E92X$:(`MR)OP'E/S1^U![$RA!4P.P:E$ M\E1!.7OT[N,]^)@6W ?JEEG4R.==+X$>SO?-R[>=]L^K%'37A&A_4\"RM09 M9IS.1>,B$Q[EGSS&>5/$=-YL7GO*O>|SILL$)5Q MH!C3X$/MFG6HI6;2V%\Z>1D\ ^6)@W!YO.6\0T#2B[GLHXC=%S]>*,N*3E! MU$Y4]]&3IHJIV^F()<=1NVZR7;NS=:*%B0T-J"/8G)LE/;:.[@*EE@9#A!R$ MJ+VP'+#6=6GR8EE2,91TCV Z*W2MCQ#L#R"S,%[KK14QY]G=^()TD&P.D:"=(B..\#Y(U[4 MZNV[/[;Y-J=D1!LR",\+A0?"'T1Z0RP\5%2MIW@\2U#G3^>CXV4QEO(Z M0&*#:-8578^2CIB5%"]F1X>!D!S0QBPQ.29M-QN%$RY9>HBK<&>3=GS+-?U_,0-M-R41FZ#AUSD= ==K]=SI-,FI!$UP4H70$H1-B6Y(Z2$HIX&Q)%CPV<74S4C. MHU+V",A0%)>8,*DH-%+)7 M9]1RC-*+T,^^E:',G:AMC0ON5B8X*M).9]7*WN*YOPSC@KP-@1@5A,CH++#7) M #I!GC2B+[0Z+NQ*2F$T6 9PVMH19!2O"%_LJ91U:*1BNIB?:&LW>B]19G8HR'H>U0>^S<%|\ZI$9;<@@B246) M0I$].D!.)YEL)*"'+N"2LZ"09W!*.]"HO-;% ^I1.)P3=G>\3?:7MP7 Z/ 0&H?@O M|\$[LOBD3=J0[,H*TE\+8C+ MN+.U^<66!!16Y$LZ!M99T7[<+5;<5*<3$PSA_$?3R?]2!\!H2#YK M^Q\02QF9'$8Z+BT3)#-$!LZ3VD-QP9(KQ2$<2(#&+P+]/<[_16Q_)!0W?=WO MN@_ZE\'7B:KZXRAWU0S\DJ<.^Z&>EUL= ZYB4#RHA).2.[%4Q\,H&<#$D(US) M-K6>RGPN ZU+U$@G!0-65-T_[05X65?"&&1*FFR=;=Y=>!|!UT?$'[C!VD/4 M/Z&+N%I>7;R?756.?YVG.NWC&B\WK9PN9V^C)O>V;I#P/H*W=/%YU-G88**/ M.^&7/N$.=NEOWW#[Y(>?2[_V(!L6FJD-TC\U^5]X]!^[_U+G^56=M#;)INS0Z!Z6EK(Y@!"6U!*>*KD,^>4E,>\UVJ],"K;GR9H&AHT \!R<&FIC MZI69/_^9XS7Y4_G'C^2D?*,V<0HM7,Z&<@JU$9>(2 $SB!@=C8E%7W8;:OE M$Q_0$3>.G/16(+0<O'I2C2$Z@ MOWB?J'UPC70 IU'&#1 5FLA9)AF*1-(,%ISQ'I*E;TJ#"D5K5)[!*)\L#K& M*)(A.NX Y\|A.'!8'&)((.HV-PJXZGXY2PA_0_+Q0?>NM7VKS;*9!!>\HTB M&;*\#I#X)B_+HOH?;.^%N-JRH9,P7@D-AAM5EUJ08V.,)JXBUC4MB*GU.)PG M2.FV.?8Z&NAL YPUZ_6A5.WC +-4U0OX]&VQA0\05B&QR'>!-VD5CP7A$0PJ/II_94_^IQSY! MTVP+P;.VW0>C%*P.0BE.IK.V=0NOS>"BLY"E Y&.84\-IUH3PZ\'7\CT5C MA-1>HP!C&,E .D^TW+HLP.WYM,"5T2*T7:3U#SKG4@PX"R&(<;?4+0)MZ-<-ML>N: M#1=)2%)!8.2Y!(G2EZ!2CJT!WV<!FA9\S=2^&YSVT$\'#HM 62=>'F;.E96 M%(X6H1A=T]>J9@ND ZECP22R,K;U>M/OB.@2./LH>-%2VAWY2UI@<CX^&J> M?IL?!N7BLN2Y0\6U(JG0 :T*.@@J*(@BI:"U MI%IKI .0O0,F!# 8Q"0T0NTA4)T M:)X'?X&F:9_JQX-74UUT@*V_Y7E>XB7Q\RI]FLUG-0JJA?KWF;(A8V9)@32:MF%+&URDE$;*SD9!!\FR^+FXGPJ9]'Q\/9>VUT@'4[A=59V&MK"/>R=DDCY-Q M#HXK17\4$D^.UKG6M^>M)9=D\<$@CNKY$.X#1*K6H)4IH0/9AL29K)D)D4EEZ:&0 M,+7T#*-IONKZS+GL!U]&-T3OW0\=4_B8]?WE.,[9=&WW]_>"MEE$8+F8%(D M>7/"P&>K(0ECE19).F%V.E<<_MF=%RV.#L%\337P0'\\Z?/EXNO.,+RR^S M;7W^]^*_O-RZ1:_+VQP7'^:S?^>T226NQR]\2X!JAUE;$G4M-*'3PDE K@P(MSUGBPOKL6A>@9F8-;)Y)UH5I_]ECCX#%[E! KL!H'@V;S*$(UT*=1GE%F%,Q'BI*+E23-H 7XZ -]Y6Q2MJBBSVU3&_^15]H//5.?(]0W1\DGF5HJPQO%YPF0Z$6IE6"]4RHR\S8M'9O^27 M_B>OLA=8#LZK]*ZY#@[@VSBW\K%IP[HA)/[:2K60T&I0+&MPJBI#BRJ(E R MU[S?Y2EB.I^"<"Q,ME5:_^B[J9>,+"4F..3B)8DC6/"<'/2@LB@QL&)MZ_CF M$3(Z[_Z?%%[**H#K&#7HFHW*H$:R*6V3 54T>4&)9?+:LPSDI+LBNAE$,RQ/ M? *U9X?$2$?6?0=HW^G]^G:1/6]?U?OZ;OOPS?€WQ=5_YZMOK]O??M/F/WK8 MPWWAK4O%.Z]P'\TH3LI*QC{$(T5*N1@6K>P3,9LY[YR8U3ODZ^;&)K%;6G;8O? M_+_5\;<1X.%5%G'V].E#"IEQHL;TB,TOIZ,PUKGO?ZHVMB]TSME>+[J+E M5G.O0-I0ZHJ[XD"9+;Y%2FT%VWGF<_&C.=1S G.C>#(-(L@]ZAK6RJ"Y9 M++??JC_'+YQV;+W;AZ-W=<,TUG=B!B*AL58FJ9NW-!R7PY,?DM:E51T.I@ZN MI1UK,)EGS]"HS]M/M45%@V<>(01;A,#H7.BX&K?GH6:'0'L$Y?4YC^SW?/7, M8K4BBUMS6IF\WOS.12&V9Q'GZ.?9Y36)XL&/'E B=?B'-JB"\LQYT(G7,YG M\Y=VWGW5,6F<.RYI%3 !SKC]2<@C9"TA:1BMX(QZ,I(X-^W+Y5.BO MOI_EXO>_^P6IX--VP-NV.FTK_V]+42F>SU(#L*I>44&\#S428"J[D)*8W3K MNJ^]B9VXN*D%CAZ>BL=17-=W]SU&+Y@LS 2AZWS^",IY\O%E-F"$#_5Y*6O6 M^@GS'@'3(NE(2G\..H,TT%\'@R0__VZ)LBV*8_5Z^NKU17=+62=ZVOF6P%B MD(Q99\F_E:PNA!" &4NML;$RAVA];#U&<2]")VY1&>-@&U]AIX,*BYB2M 4E MR&3)>Y:U-_ML"P%U[*43S" M.12,9-2*P'%DL\& O,<2PO!\5=\T?.QTF9]HW_^)<KH9$,+N:\;&R.<"F, ME(<92,*.5%'4GK$,E*A9:IQ3K9HI"9GVB7MZ4 W7QDF\)^VT-'OG*T?MXRF.]\U07_"RUEW]_&>]O$XY567<>Q6[_QKVN?D!8'.2VK\2CBNUL=\0I8^* M.!'KO A>EXDC!!\E9*69C($+0O.)O"%^*R1\1?I(5<;S+_E=CM?+V=4LWZKC ME_O[>%T>$K2I)G0V((MT8QBLBT7<>G5/1BB"6Z'F&5,11B069"<;;; ,VH)3AON#!;A6>O'UI=H MFKC!LQ?P[3J/379 3+7"9.[M02U+6?;0A,TF7C,EK!3C3^$1'&KM* #NNAB M"LFT#OF>(:=\;ZK]X>N12,E=(`GIYO_/(FGE(B0?-1U FX 3U(!;GFTS%C- ME&[M[??9L3DJEMHHH#MR'PRJAU] >Y"19]],W+IGC!8^U+[2PL^:VWKLI3 MCT'V \/I&\%V-B7W H53&DK-W2H>)7@E$FAFK70<4PBMARPT(;Q'5W%LS+4\% M_AX Z#/-L*G;>NJ_YM4!F8%')2DN#Q_R7;&OT_G[L3_-5O%RL.J^\R^#/_,A MOF#HGD MWXI4W1.VIM(K'E 5-A@>CH;'5U\>*OL.KLX?KE=T-M]!6K^+_7,]6ZV:?]:N1T28Z"KDA1<{)#0X>@E(.0M*(L7E];2&T!.D=_*@_MPQ2],"_U3L%3OUSFF^B,Y:BCY10^&5NG Q0%P1)V!8[H%\D:EI M-5'1#G#:7P]3C^C[28DW:U&2[?V4:W.C$MO@/&?4TOW_[5U9,]RZDGZ?_\(9 M[""TT\'7B MQ6+9+%8C!@*B2=32RA'A NDXLB-"0T\AP3)T.IFH WSK&,&DX5^6 UP.VT^M>;^/\#AQG= 3VV9945WHJ.8VQBQA/# LWW"+=UWM7H5,N&]7=WSESX&3#^G MS<72 /:.NV+8DG2O.%E?YW^$Y,Y:TDJ[Q]O975&ZVCAT=I.SS^-^C+N?0^? MU5:5.LG9ATT7!"AO?OE(]!.%5.! $QD<"6R)M\-DA,3#- Q"RG4?)YV^5^9Y M1CUF;9@[F!F]^LB+18F?GU+Z*6[\^^$IQ^QXA<]R$L 3Y3!8I MMUB(HI!R/6P;=G$LI-0>S9%AR[ZLETWI%QL I?3HLJCN; M]>04 JY'JK)^W#U*O_<#.&L"##Z)$NI8/O)\RQ;K_5"L]R,/(Q(0V0UL.:Y2 M+6?1RAL;%/ .:VU^O J9DB\[>@K==$#;U'I(ONW")A>1."R(^`;3:/LB2S^ M22(<(M^B@?B8QHFME#0P9%-=`L#8E$9B"ITH YO*M7#:3V=B)GUMV7P8\LYI7L, 4!2%(0H<3 ,[P(ZKENPXX";>-0R3WG@:M+S$/5>ASGZ:T^$9O:KFQ& 8D3"2]0E<@{X3I 34SMV>.(2K';0\T8HS%UJ M_4S/ LN F6#D GP?DJ,C%MF6V &&V,,(JJLI M*:F_,+/S2\IUQXC7J85Y$Z'X=UH_;,NZ3CV4X0O13?%'QF\?Q<8@\",O0A@S M7Q[O1RBB-$"!6*T%,:$>I;JK.DU0$W:?_FOL]UH3T:F ?9Z7>1T54IH&UL] M^F)ES.+$09;/9'U 'B"&:4"(?"1&FX_$(Q1'G*.3,QRYU$N+K M3G0Q](@E\4D<4,;$$+1HY+EB;,+0"L5ZVK:)+7QQ;.O.U/B//&(98U&:CUC& M4 @=#N_ 486MAA+0A2YU!/.W*(H9LQ%F/HQMRRQ\69*]PO^D4W4\&7%Z7\O-MBI?_V4A=2-">:GCT2W MZ@"_%6O4_#F)(A.M379D,S1#'%$Q4CP4\4AL.[""4>19B;"1)$[$BC2(M&?& M]ZACZA;2/F0*4W$W9PJ3VN^!WG5J6[&,N?*.KH.L()+5\;DG(*,"-]_V43=_MT"6ZI\A:I0PSJZGT%Z?DP@#CFGP&&B1A)/K*$)5GWAYU_"'$Y @GCNW$?N1' MY$2I#*=)Q3G=*]%P\^DO(=<<(QZ5O<&OMGY,*,\I^-*3BC"'3 'MI-W?<\E)^@!?!3KSHWOT^=^12K^UTH(NA3@UC-R)fE#%*,.9 MP/& T4P!W$R[V>R[;68[/(D96'>(JU41XPQG M"LG]IC,!<>#XL8HY',!(Z0X\OLWR!(?"UE M9PX:A4N&U$+\9/R@$^.W2>#WE.>X3(O&[5G"3L5DYHMIS6;(HXE8*KLX03P@_MGKRI[P&KHRI@9Z,.^/ ^1DZ)_WYX$);QT;OKWUS&7=`\X/*V+FX8@[H/ E<>\ MLGYGY.0Q2K"=)SY?F1IJ7;68 !UR;FDUKH1M@0.IDJ2DVOM=WCA)[O"\?I MA(H$L<#$(PC+I_CL2>V_:\0.N2L;UU0 /10VF+DKNES1>E7*E(>6E?")\ MU-;*HU)=9FM5&AMGGU"D6FV_F1=G>HMI;&)D',UGYF8DPHJG'=2O+IHG]4G_]'-T2)W]3MP*_Y,^IM%/H@NGTN?OE#BYKOI8(LCP.YV YD)40 _?^:?EPLPIAFOHYD@BP6IK'5CH8A M7-V*9NMRF,.K#"^T,'4H$60JG<13*Q*&L"1'_$5>L5(?34RP, M(>I?Q=|[_?1ZP[1*L3Y1A#?CPTP@:LY-5UR=E64\O7X;SB;/=SZY*I0%X!2 M*U.ONA#+9/Y0[-2584]-HV] O@]/(?P05&)6#Y/1*.2>Y&A[\E"V]>< MI2\I6VU]$LXAZD@4[*:L'_-B" #HH91E>[VJS1GDK$'4)A",H0[,"S4 # B5 MKL?_]G^#WE@HG6S8S;+2*.H%Q0"RIH]$9]QO>.D2_ET\0:_4J9JR=R+ZOQU M_W]N\:O\K.G.ODW GAN?DMWCA[6&H#;'!K=SIY%\S3=W%=>/-75 M_=G=_4G,8K@]V&/;7V@>RM";8B9OQ(9%=/)V!=+0$>X[ZJTVC''^)1!%IGT5. M/W]/K\&/G.8Q'MS[!_*X_U&M:IY6E=W!U]/8@'];8'$]2%L00ER6*NXY67S MD$U.>=/KX>#_%'OH:@4D[UA"0.PP]A .Y9DFXW*;KU1>/=]YFVUT/+TY02Q(M[/Q7$<L-,O&&,I#-V\REGLJO28_%;P2KV$.NVA_G1^"-G2WK:,RU2E6*$%CPK/5!8@)EES}+>BO\A(;QM1>E1(X!B6WO.F\" M(Q_%5%|_P#6_PFGY#6O55KI29'0% IVIVCFVKL3'F#V[NL?MR6[*1^"]K*[TR5>9RCINVRI MU #8A:.IK(Z!#9CAFU4M?'S>/'>BSY5V2P6[@325RT& S)D KXOZ.[_-U%S7 M;4"5!L N)&F8+ =A V;X2@=M3IK+8#XU9O'U8\8=*ECf)M*R[ZF2=%29NE]5QG.Z8=L,-N30RK&@&@[=_2(FM@ODG^52SYA2P45KY^QG^? M@OO>QN .SG5:@ J>!JJ;Z/%?*YRE24HWVC_@G^<\YXG,SCF!*0PV"'=4K],<M5'$URR2&\MPOE'XT_)9/#E.D#2+*U?!;S=IK4(EQN@R2C&(60=#8GS#]' M+%P"@89-F)EKO18%>_>CC\4]D6A4K&L8(X-.!0!>B7WA'?]KE98[OZ+'*8#H M1HEDHT)?XS$T-0OH!N54&4"'DK5D_ 0H#R'SYQ;_?JO>I(!K3OQ1D3!C7 MP MYN?Z!(2 ';B.8.'MB#SN/?2!T$].5W7ZPB^$FU@4Y>OLU)%VB7_T'>-=*"@>_M.1"<96\BK_AL7@O5\ME^NX557G M#R2[*LJSYXQDWTL=G(UN#*7*EUL58H0$^ VB7.HLN5O#P2FD'/BY#TTM;'YVZQ!#CIV^9-F"[&" MNGLN;_;^"[!']%IS<)_4IW^A_K.EQ^\1BXWNI8SZ?MWJH93F.RM\Y@,KSE>Y*RZ-M23;=N$D:"]YU0!-U3X4J)JG=A\R"6SH-.MXFM!<_9^WEP[QN.-7V[*)6 M?2C%#[HL1Y,*8!=+[=B17B*K>K#"V/537E3/Y670L[EMWDN]Y7*#3 MRX0J;)>+=9,D*15RKW@[HE.D#+U?!:

f,86.RW4^R<"/1.W+E\R6;^\P2M @$KX0YQ<1!SI@$#^J1@I|KLNZ1'HL"X MZ46|E16#;I>>95F++|%3+K=:L %<]53.'03D3^5UJ#'TIPK{GRKLRMPD9??T M>(^7\MP.Y^PI,:-& J<&?2MVK8:!KJ]!EH;NAK=0ZNMD%K+9!-SA^BG"],R MK9Z^B)_+%2F^@DO1[Q) .RX+,:-8HH /)TCLOR]1:S!:],:PEW4-/R-<@Z MM&IL=/<5D(OZ0_\'2_OLJA;G|OI(*#E:V!E!90)Z.XK# %-W+\NLP=>+JN; MY*%D8BFB)_#3(Q,,8W;3@X# |ZIE%KI>,3W4!*8(QNfW6_IOBF4/*3U!$C_M@2@PYS;1E , @%FY6V73'>%[P$ORQ-J{Q;*EC%DUE^T#C:MAN&E3JJ.|,*5,)G"5#L:1A#U8;563 -%.U%P!4FFD',.@!&TW'.Z*M,Z MY=798G'V@M-L]E6X'KEP)46F$-.+S> ^1.71;9"D5';@M"W]HN=:,H8-F3I Y MU-T-!9E#;YMZ9R,:4HC:Y<\Z7]^(9V!%Z]H|#TLW),NIE[?#0WE%O,#S)MKT MO"[JC:IZXOWJK1@2_I_)@K7E"U$0]\T !$ (!U9$! &9R'-D4$L! A0#% @ H8-F65ED&CY&)@ N) ! !4 M (!N:,! &9RE,GG0 $R+!0 5 " 3+* 0!F&UL4$L! A0#% @ H8-F6>N7 MZP^2M 8^,(!4 (!*5P# &9R XML 96 frsh-20240930_htm.xml IDEA: XBRL DOCUMENT 0001544522 2024-01-01 2024-09-30 0001544522 us-gaap:CommonClassAMember 2024-11-01 0001544522 us-gaap:CommonClassBMember 2024-11-01 0001544522 2024-09-30 0001544522 2023-12-31 0001544522 us-gaap:CommonClassAMember 2023-12-31 0001544522 us-gaap:CommonClassAMember 2024-09-30 0001544522 us-gaap:CommonClassBMember 2024-09-30 0001544522 us-gaap:CommonClassBMember 2023-12-31 0001544522 2024-07-01 2024-09-30 0001544522 2023-07-01 2023-09-30 0001544522 2023-01-01 2023-09-30 0001544522 us-gaap:CommonStockMember 2024-06-30 0001544522 us-gaap:AdditionalPaidInCapitalMember 2024-06-30 0001544522 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2024-06-30 0001544522 us-gaap:RetainedEarningsMember 2024-06-30 0001544522 2024-06-30 0001544522 us-gaap:CommonStockMember 2024-07-01 2024-09-30 0001544522 us-gaap:AdditionalPaidInCapitalMember 2024-07-01 2024-09-30 0001544522 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DE 2950 S Delaware Street Suite 201 33-1218825 San Mateo CA 94403 650 513-0514 Class A common stock, par value $0.00001 per share FRSH NASDAQ Yes Yes Large Accelerated Filer false false false 232984740 69869756 391101000 488121000 663883000 699506000 7530000 8562000 99169000 97179000 25056000 22908000 53575000 47832000 1232784000 1355546000 26150000 22747000 29862000 32749000 21654000 19764000 94432000 0 147014000 6181000 9527000 10013000 13761000 9772000 1575184000 1456772000 6956000 3485000 73733000 56608000 296089000 266399000 1152000 722000 377930000 327214000 25531000 26795000 36697000 30501000 440158000 384510000 0.00001 0.00001 10000000 10000000 0 0 0 0 0 0 0.00001 0.00001 1000000000 1000000000 232730114 232730114 208940016 208940016 2000 2000 0.00001 0.00001 350000000 350000000 69847416 69847416 87754921 87754921 1000 1000 4847178000 4713522000 1822000 -754000 -3713977000 -3640509000 1135026000 1072262000 1575184000 1456772000 186575000 153550000 525849000 436321000 29806000 26263000 83871000 76360000 156769000 127287000 441978000 359961000 47885000 34885000 123562000 101922000 101253000 90673000 30014300 0 265458000 46495000 40464000 133091000 122712000 195633000 166022000 556796000 490092000 -38864000 -38735000 -114818000 -130131000 13929000 10993000 39971000 31688000 -24935000 -27742000 -74847000 -98443000 5024000 3291000 -1379000 10912000 -29959000 -31033000 -73468000 -109355000 -0.10 -0.10 -0.11 -0.11 -0.24 -0.24 -0.37 -0.37 302096000 302096000 294146000 294146000 299931000 299931000 292103000 292103000 -29959000 -31033000 -73468000 -109355000 3139000 1483000 2541000 3169000 -288000 -734000 35000 -630000 2851000 749000 2576000 2539000 -27108000 -30284000 -70892000 -106816000 300961000 3000 4800143000 -1029000 -3684018000 1115099000 12000 3000 3000 1605000 -11540000 -11540000 58572000 58572000 2851000 2851000 -29959000 -29959000 302578000 3000 4847178000 1822000 -3713977000 1135026000 292839000 3000 4644686000 -5641000 -3581395000 1057653000 61000 16000 16000 1961000 -24510000 -24510000 55609000 55609000 749000 749000 -31033000 -31033000 294861000 3000 4675801000 -4892000 -3612428000 1058484000 296695000 3000 4713522000 -754000 -3640509000 1072262000 133000 39000 39000 687000 12874000 12874000 4755000 -48897000 -48897000 308000 3630000 3630000 166010000 166010000 2576000 2576000 -73468000 -73468000 302578000 3000 4847178000 1822000 -3713977000 1135026000 289093000 3000 4562319000 -7431000 -3503073000 1051818000 205000 61000 61000 5196000 -52380000 -52380000 367000 4312000 4312000 161489000 161489000 2539000 2539000 -109355000 -109355000 294861000 3000 4675801000 -4892000 -3612428000 1058484000 -73468000 -109355000 13052000 9098000 20667000 17600000 6607000 5692000 166290000 160067000 12972000 12108000 -13801000 113000 -321000 -110000 -6602000 10003000 24705000 19147000 7733000 11793000 3122000 -3219000 10188000 -3150000 26959000 40459000 -1845000 -9052000 119284000 55312000 4110000 990000 86000 91000 3574000 5075000 566638000 653679000 617796000 805933000 213905000 0 -170345000 146280000 3630000 4312000 39000 61000 49627000 51782000 -45958000 -47409000 -97019000 154183000 488216000 304158000 391197000 458341000 391101000 458249000 3000 0 93000 92000 391197000 458341000 8130000 9893000 3973000 4914000 1117000 1422000 12874000 0 1. Business, Basis of Presentation and Summary of Significant Accounting Policies Description of Business Freshworks Inc. (Freshworks, or the Company) is a software development company that provides software-as-a-service (SaaS) products that deliver modern and innovative AI-guided customer and employee service solutions that enable companies of all sizes to drive delightful engagement and increase productivity. The Company was incorporated in Delaware in 2010 and is headquartered in San Mateo, California. On June 6, 2024, the Company acquired all outstanding shares of D42 Parent, Inc., (Device42), an IT asset management company, for approximately $238.1 million. See Note 6—Business Combinations. Basis of Presentation and Principles of Consolidation The accompanying condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, and all intercompany balances and transactions have been eliminated in consolidation. Unaudited Interim Consolidated Financial Statements The accompanying condensed consolidated balance sheet as of September 30, 2024, the condensed consolidated statements of operations, of comprehensive loss, of cash flows, and of stockholders' equity for the three and nine months ended September 30, 2024 and 2023, and the related notes to such condensed consolidated financial statements are unaudited. These unaudited condensed consolidated financial statements are presented in accordance with the rules and regulations of the U.S. Securities and Exchange Commission (SEC) and do not include all disclosures normally required in annual consolidated financial statements prepared in accordance with GAAP. In management's opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Company's financial position as of September 30, 2024 and its results of operations and cash flows for the three and nine months ended September 30, 2024 and 2023. The results of operations for the three and nine months ended September 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period. The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 16, 2024. <span style="color:#000000;font-family:'Times New Roman',sans-

serif;font-size:10pt;font-style:italic;font-weight:700;line-height:120%">Use of Estimates The preparation of the condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of income and expense during the reporting periods. Significant items subject to such estimates and assumptions include, but are not limited to, the following: •determination of standalone selling price (SSP) for each distinct performance obligation included in customer contracts with multiple performance obligations; •allowance for doubtful accounts; •benefit period of deferred contract acquisition costs; •capitalization of internal-use software development costs; •fair value of goodwill; •useful lives of long-lived assets, including intangible assets; •valuation of deferred tax assets; •valuation of employee defined benefit plan and other compensation liabilities; •fair value of share-based awards; and •incremental borrowing rate used for operating leases. Concentrations of Risk Financial instruments that potentially expose the Company to significant concentration of credit risk consist primarily of cash, cash equivalents, marketable securities, and accounts receivable. The Company's cash, cash equivalents and marketable securities are generally held with large financial institutions and are in excess of the federally insured limits provided on such deposits. In addition, the Company has cash and cash equivalents held in international bank accounts, which are denominated primarily in euros, British Pounds, and Indian Rupees. There were no customers that individually exceeded 10% of the Company's revenue for the three and nine months ended September 30, 2024 and 2023 or that represented 10% or more of the Company's consolidated accounts receivable balance as of September 30, 2024. The Company primarily relies upon its third-party cloud infrastructure partner, Amazon Web Services, to serve customers and operate certain aspects of its services. Any disruption of this cloud infrastructure partner would impact the Company's operations and its business could be adversely impacted. Significant Accounting Policies The Company's significant accounting policies are described in the Annual Report on Form 10-K for the year ended December 31, 2023. There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and the related notes for the three and nine months ended September 30, 2024, except for the addition of the following revenue recognition policy for the business acquired in June 2024 (see Note 6): Software license revenue is generally sold as bundled arrangements that include the rights to a software license and maintenance. For these contracts, the transaction price is allocated to the separate performance obligations on the basis of relative standalone selling price. Software license revenue consists of term licenses and is recognized upfront, upon making the software available to the customer. The associated software maintenance revenue is generally recognized ratably over the contract term as support and updates are provided to the customers over the term of the arrangement. Recent Accounting Pronouncements There have been no recently issued accounting pronouncements that are expected to have a material impact on the Company's condensed consolidated financial statements. 238100000 The accompanying condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, and all intercompany balances and transactions have been eliminated in consolidation. The accompanying condensed consolidated balance sheet as of September 30, 2024, the condensed consolidated statements of operations, of comprehensive loss, of cash flows, and of stockholders' equity for the three and nine months ended September 30, 2024 and 2023, and the related notes to such condensed consolidated financial statements are unaudited. These unaudited condensed consolidated financial statements are presented in accordance with the rules and regulations of the U.S. Securities and Exchange Commission (SEC) and do not include all disclosures normally required in annual consolidated financial statements prepared in accordance with GAAP. In management's opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Company's financial position as of September 30, 2024 and its results of operations and cash flows for the three and nine months ended September 30, 2024 and 2023. The results of operations for the three and nine months ended September 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period. The condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, which was filed with the SEC on February 16, 2024. The preparation of the condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of income and expense during the reporting periods. Significant items subject to such estimates and assumptions include, but are not limited to, the following: •determination of standalone selling price (SSP) for each distinct performance obligation included in customer contracts with multiple performance obligations; •allowance for doubtful accounts; •benefit period of deferred contract acquisition costs; •capitalization of internal-use software development costs; •fair value of goodwill; •useful lives of long-lived assets, including intangible assets; •valuation of deferred tax assets; •valuation of employee defined benefit plan and other compensation liabilities; •fair value of share-based awards; and •incremental borrowing rate used for operating leases. Financial instruments that potentially expose the Company to significant concentration of credit risk consist primarily of cash, cash equivalents, marketable securities, and accounts receivable. The Company's cash, cash equivalents and marketable securities are generally held with large financial institutions and are in excess of the federally insured limits provided on such deposits. In addition, the Company has cash and cash equivalents held in international bank accounts, which are denominated primarily in euros, British Pounds, and Indian Rupees. There were no customers that individually exceeded 10% of the Company's revenue for the three and nine months ended September 30, 2024 and 2023 or that represented 10% or more of the Company's consolidated accounts receivable balance as of September 30, 2024. The Company primarily relies upon its third-party cloud infrastructure partner, Amazon Web Services, to serve customers and operate certain aspects of its services. Any disruption of this cloud infrastructure partner would impact the Company's operations and its business could be adversely impacted. The Company's significant accounting policies are described in the Annual Report on Form 10-K for the year ended December 31, 2023.

There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and the related notes for the three and nine months ended September 30, 2024, except for the addition of the following revenue recognition policy for the business acquired in June 2024 (see Note 6):

Software license revenue is generally sold as bundled arrangements that include the rights to a software license and maintenance. For these contracts, the transaction price is allocated to the separate performance obligations on the basis of relative standalone selling price. Software license revenue consists of term licenses and is recognized upfront, upon making the software available to the customer. The associated software maintenance revenue is generally recognized ratably over the contract term as support and updates are provided to the customers over the term of the arrangement.

Recent Accounting Pronouncements

There have been no recently issued accounting pronouncements that are expected to have a material impact on the Company's condensed consolidated financial statements.

2. Revenue From Contracts with Customers

The Company primarily derives revenue from subscription fees and related professional services. The Company also sells software licenses with associated maintenance and professional services based on product offerings introduced upon the acquisition of Device42 in the quarter ended June 30, 2024.

The Company sells subscriptions and software licenses directly to customers and indirectly through channel partners with arrangements that are non-cancelable and non-refundable. The Company's subscription arrangements do not provide customers with the right to take possession of the software supporting the solutions and, as a result, are accounted for as service arrangements.

The Company records revenue net of sales or value-added taxes.

Disaggregation of Revenue

The following table summarizes revenue by the Company's product and service offerings (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Subscription services, software licenses and maintenance	$ 184,409	$ 150,033	$ 518,582	$ 425,755
Professional services	2,166	3,517	7,267	10,566
Total revenue	$ 186,575	$ 153,550	$ 525,849	$ 436,321

See Note 13 for revenue by geographic location.

Unbilled Receivables, Deferred Revenue and Remaining Performance Obligations

Unbilled receivables primarily represent revenue recognized in excess of billings from non-cancellable multi-year contract arrangements. As of September 30, 2024 and December 31, 2023, the Company had $5.7 million and $0.2 million of unbilled receivables, respectively. Unbilled receivables are included within accounts receivable, net on the condensed consolidated balance sheet. Deferred revenue consists of customer billings in excess of revenue being recognized. As of September 30, 2024, non-current deferred revenue of $3.3 million was included in Other Liabilities on the condensed consolidated balance sheet. As of December 31, 2023, the Company did not have any non-current portion of deferred revenue.

Revenue recognized during the three months ended September 30, 2024 and 2023 from amounts included in deferred revenue at the beginning of these periods was $136.1 million and $109.5 million, respectively. Revenue recognized during the nine months ended September 30, 2024 and 2023 from amounts included in deferred revenue at the beginning of these periods was $252.8 million and $192.6 million, respectively.

The aggregate balance of remaining performance obligations as of September 30, 2024 was $488.9 million. The Company expects to recognize $358.0 million of the balance as revenue in the next 12 months and the remainder thereafter. The aggregate balance of remaining performance obligations represents contracted revenue that has not yet been recognized, which includes unearned revenue and unbilled amounts that will be recognized as revenue in future periods.

Roman',sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:120%">Deferred Contract Acquisition Costs The change in the balance of deferred contract acquisition costs during the periods presented is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.694%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance at beginning of the period</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">46,036 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">40,962 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">42,672 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">39,675 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Add: Contract costs capitalized during the period</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,803 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,391 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">24,705 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">19,147 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Less: Amortization of contract costs during the period</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(7,129)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(6,131)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(20,667)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(17,600)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance at end of the period</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">46,710 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41,222 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">46,710 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41,222 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The Company primarily derives revenue from subscription fees and related professional services. The Company also sells software licenses with associated maintenance and professional services based on product offerings introduced upon the acquisition of Device42 in the quarter ended June 30, 2024. The Company sells subscriptions and software licenses directly to customers and indirectly through channel partners with arrangements that are non-cancelable and non-refundable. The Company's subscription arrangements do not provide customers with the right to take possession of the software supporting the solutions and, as a result, are accounted for as service arrangements. The Company records revenue net of sales or value-added taxes. 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style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Subscription services, software licenses and maintenance </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">184,409 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">150,033 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">518,582 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">425,755 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Professional services</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,166 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,517 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,267 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,566 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Total revenue</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">186,575 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">153,550 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">525,849 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">436,321 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 184409000 150033000 518582000 425755000 2166000 3517000 7267000 10566000 186575000 153550000 525849000 436321000 5700000 200000 3300000 0 136100000 109500000 252800000 192600000 488900000 358000000.0 P12M The change in the balance of deferred contract acquisition costs during the periods presented is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.694%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance at beginning of the period</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">46,036 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">40,962 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">42,672 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">39,675 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Add: Contract costs capitalized during the period</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,803 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,391 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">24,705 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">19,147 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Less: Amortization of contract costs during the period</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(7,129)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(6,131)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-

align:bottom">(20,667)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(17,600)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance at end of the period</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">46,710 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41,222 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">46,710 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">41,222 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 46036000 40962000 42672000 39675000 7803000 6391000 24705000 19147000 7129000 6131000 20667000 17600000 46710000 41222000 46710000 41222000 3. Cash Equivalents and Marketable Securities Cash equivalents and available-for-sale debt securities consisted of the following as of September 30, 2024 and December 31, 2023 (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:42.169%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.201%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.485%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gains</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Losses</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,467 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,469 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">311,333 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">311,335 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Debt securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-

weight:400;line-height:100%">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">308,194 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,265 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">309,450 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,208 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">709 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(18)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">68,717 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">273 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">68,981 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Certificates of deposit </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total debt securities</td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">661,672 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,247 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(36) </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">663,883 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash equivalents and debt securities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">973,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,249 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(36)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">975,218 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.207%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.803%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.560%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:13.486%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gains</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Losses</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,727 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,749 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,388 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,389 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td colspan="2" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">362,852 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">362,875 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Debt securities:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,554 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">339 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(398)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,495 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,946 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">571 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(824)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,693 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,777 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">72 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(109)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,740 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total debt securities</td><td colspan="2" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">698,277 </td><td style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">982 </td><td style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,331)</td><td style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">697,928 </td><td style="background-color:#cceeff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash equivalents and debt securities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-

family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,061,129 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,331)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,060,803 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:9pt;text-indent:18pt">The following table presents gross unrealized losses and fair values for the securities that were in a continuous unrealized loss position as of September 30, 2024 and December 31, 2023 (in thousands):</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:29.348%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.962%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="33" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Less than 12 months</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Greater than 12 months</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Total</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">11,657 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">11,443 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(8)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">23,100 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,657 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">37,753 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(18)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,410 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(18)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,942 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,942 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,314

</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">59,138 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(35)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">81,452 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(36)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:29.348%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.962%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="33" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Less Than 12 Months</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">12 Months or Greater</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Total</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">60,869 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(159)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">42,667 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(239)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">103,536 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(398)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">145,594 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(364)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80,455 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(460)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">226,049 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(824)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,749 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(59)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,934 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(50)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">27,683 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-

align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(109)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">221,212 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(582)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">136,056 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(749)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">357,268 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,331)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The amortized cost and fair value of the available-for-sale debt securities based on contractual maturities are as follows (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:67.489%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.284%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.286%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due within one year</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">543,010 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">544,074 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due after one year but within five years</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">118,662 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">119,809 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">661,672 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">663,883 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> Accrued interest receivable of $4.1 million and $4.4 million was classified in prepaid expenses and other current assets in the condensed consolidated balance sheet as of September 30, 2024 and December 31, 2023, respectively. In addition to available-for-sale debt securities, marketable securities also include term bond mutual funds, which are measured at fair value. As of September 30, 2024, we did not have any term bond mutual funds. As of December 31, 2023, the fair value of the term bond mutual funds was $1.6 million. The change in fair value of the term bond mutual funds is recorded in interest and other income, net in the condensed consolidated statements of operations. The realized and unrealized gains recognized in the condensed consolidated statements of operations were not material during the three and nine months ended September 30, 2024 and 2023. Cash equivalents and available-for-sale debt securities consisted of the following as of September 30, 2024 and December 31, 2023 (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:42.169%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.201%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.485%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gains</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Losses</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Money market funds</td><td

style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,467 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,469 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">311,333 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">311,335 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Debt securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">308,194 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,265 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">309,450 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,208 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">709 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(18)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">68,717 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">273 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">68,981 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Certificates of deposit </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total debt securities</td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">661,672 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">2,247 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(36) </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">663,883 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash equivalents and debt securities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">973,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,249 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(36)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">975,218 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.207%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.803%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.560%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.486%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Gains</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized Losses</td><td colspan="3" style="border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:0.5pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,727 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,749 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,388 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,389 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td colspan="2" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">362,852 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-

top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">362,875 </td><td style="background-color:#ffffff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Debt securities:</td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,554 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">339 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(398)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,495 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ccceff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,946 </td><td style="background-color:#ccceff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="2" style="background-color:#ccceff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">571 </td><td style="background-color:#ccceff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="2" style="background-color:#ccceff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(824)</td><td style="background-color:#ccceff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="2" style="background-color:#ccceff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,693 </td><td style="background-color:#ccceff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,777 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">72 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(109)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,740 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total debt securities</td><td colspan="2" style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">698,277 </td><td style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="2" style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">982 </td><td style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="2" style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,331)</td><td style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="2" style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">697,928 </td><td style="background-color:#ccceff;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total cash equivalents and debt securities</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,061,129 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,005 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,331)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,060,803 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:0.5pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 286574000 286574000 15467000 2000 0 15469000 9292000 0 0 9292000 311333000 2000 0 311335000 308194000 1265000 9000 309450000 227208000 709000 18000 227899000 68717000 273000 9000 68981000 57553000 0 0 57553000 661672000 2247000 36000 663883000 973005000 2249000 36000 975218000 77832000 77832000 239727000 22000 0 239749000 8388000 1000 0 8389000 36905000 0 0 36905000 362852000 23000 0 362875000 264554000 339000 398000 264495000 366946000 571000 824000 366693000 66777000 72000 109000 66740000 698277000 982000 1331000 697928000 1061129000 1005000 1331000 1060803000 The following table presents gross unrealized losses and fair values for the securities that were in a continuous unrealized loss position as of September 30, 2024 and December 31, 2023 (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:29.348%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.962%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="33" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Less than 12 months</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Greater than 12 months</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Total</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#ccceff;border-top:1pt solid

#000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">11,657 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">11,443 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(8)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">23,100 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,657 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">37,753 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(18)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,410 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(18)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,942 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,942 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,314 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">59,138 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(35)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">81,452 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(36)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:29.348%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.957%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.962%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="33" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Less Than 12 Months</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">12 Months or Greater</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Total</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid

#000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">Unrealized Loss</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">60,869 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(159)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">42,667 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(239)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">103,536 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(398)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">145,594 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(364)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80,455 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(460)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">226,049 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(824)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,749 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(59)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,934 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(50)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">27,683 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(109)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">221,212 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(582)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">136,056 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(749)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">357,268 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,331)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 11657000 1000 11443000 8000 23100000 9000 10657000 0 37753000 18000 48410000 18000 0 0 9942000 9000 9942000 9000 22314000 1000 59138000 35000 81452000 36000 60869000 159000 42667000 239000 103536000 398000 145594000 364000 80455000 460000 226049000 824000 14749000 59000 12934000 50000 27683000 109000 221212000 582000 136056000 749000 357268000 1331000 The amortized cost and fair value of the available-for-sale debt securities based on contractual maturities are as follows (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:67.489%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.284%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.286%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized Cost</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair

Value</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due within one year</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">543,010 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">544,074 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due after one year but within five years</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">118,662 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">119,809 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">661,672 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">663,883 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> 543010000 544074000 118662000 119809000 661672000 663883000 4100000 4400000 1600000 4. Fair Value Measurements The Company measures its financial assets at fair value each reporting period using a fair value hierarchy that prioritizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows: Level 1—Inputs are observable and reflect quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date. Level 2—Inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly. Level 3—Inputs that are unobservable. Money market funds and U.S. treasury securities are classified within Level 1 because they are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Other debt securities and investments are classified within Level 2 if the investments are valued using model driven valuations which use observable inputs such as quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. Available-for-sale debt securities are held by custodians who obtain investment prices from a third-party pricing provider that incorporates standard inputs in various asset price models. The Company did not have any assets or liabilities subject to fair value remeasurement on a nonrecurring basis as of September 30, 2024 and December 31, 2023. Assets and Liabilities Measured at Fair Value on a Recurring Basis The following table represents the fair value hierarchy for the Company's financial assets measured at fair value on a recurring basis as of September 30, 2024 and December 31, 2023 (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:55.310%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="width:1.0%"></td><td style="width:13.004%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value Measured Using</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:top">Level 1</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Financial assets:</td><td colspan="15" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,469 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,469 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-

color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">309,450 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">309,450 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">68,981 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">68,981 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Certificates of deposit </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total financial assets</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">611,493 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">363,725 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">975,218 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table></div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:55.310%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="width:1.0%"></td><td style="width:13.004%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value Measured Using</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Financial assets:</td><td colspan="15" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,749 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3"

style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,749 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,389 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,389 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,495 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,495 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,693 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,693 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,740 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,740 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Term bond mutual funds</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,578 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,578 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total financial assets</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">582,076 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">480,305 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,062,381 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The fair value of derivative assets and liabilities as of September 30, 2024, and all related unrealized and realized gains and losses during the three and nine months ended September 30, 2024, were not material. As of September 30, 2024, the total notional amount of outstanding designated foreign currency forward contracts was $62.1 million. The Company measures its financial assets at fair value each reporting period using a fair value hierarchy that prioritizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows: Level 1—Inputs are observable and reflect quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date. Level 2—Inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly. Level 3—Inputs that are unobservable. Money market funds and U.S. treasury securities are classified within Level 1 because they are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs. Other debt securities and investments are classified within Level 2 if the investments are valued using model driven valuations which use observable inputs such as quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. Available-for-sale debt securities are held by custodians who obtain investment prices from a third-party pricing provider that incorporates standard inputs in various asset price models. 0 0 0 0 The following table represents the fair value hierarchy for the Company's financial assets measured at fair value on a recurring basis as of September 30, 2024 and December 31, 2023 (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:55.310%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td

style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="width:1.0%"></td><td style="width:13.004%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value Measured Using</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:top">Level 1</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Financial assets:</td><td colspan="15" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">286,574 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,469 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,469 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,292 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">309,450 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">309,450 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">227,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">68,981 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:9pt">Certificates of deposit</div></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total financial assets</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">611,493 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">363,725 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;border-bottom:3pt double

#000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">975,218 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table></div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:55.310%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="width:1.0%"></td><td style="width:13.004%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value Measured Using</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 1</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Level 2</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Financial assets:</td><td colspan="15" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">77,832 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,749 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">239,749 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,389 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,389 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,905 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Marketable securities:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,495 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,495 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,693 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366,693 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,740 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,740 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Term bond mutual funds</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt">

</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,578 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,578 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 25pt;text-align:left;vertical-align:bottom">Total financial assets</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">582,076 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">480,305 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,062,381 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table></div> 286574000 0 286574000 15469000 0 15469000 0 9292000 9292000 309450000 0 309450000 0 227899000 227899000 0 68981000 68981000 0 57553000 57553000 611493000 363725000 975218000 77832000 0 77832000 239749000 0 239749000 0 8389000 8389000 0 36905000 36905000 264495000 0 264495000 0 366693000 366693000 0 66740000 66740000 0 1578000 1578000 582076000 480305000 1062381000 62100000 <div style="margin-bottom:9pt">5. Balance Sheet Components</div><div style="margin-bottom:9pt;text-indent:18pt">Property and Equipment, net</div><div style="margin-bottom:9pt;text-indent:18pt">The following table summarizes property and equipment, net as of September 30, 2024 and December 31, 2023 (in thousands): </div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.964%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.047%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.048%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Computers</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">18,740 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">17,188 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Capitalized internal-use software</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,950 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,259 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Office equipment</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,075 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,357 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Furniture and fixtures</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,505 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,886 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Motor vehicles</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">508 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">808 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Leasehold improvements</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,441 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,768 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Construction in progress</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,909 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">751 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total property and equipment</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">77,128 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,017 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: accumulated depreciation and amortization</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(50,978)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(43,270) </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Property and equipment, net</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">26,150 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-

weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,747 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The following table summarizes depreciation expense and internal-use software capitalization and amortization for the three and nine months ended September 30, 2024 and 2023 (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.694%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Capitalization of costs associated with internal-use software </td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,529 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,048 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,691 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,498 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Amortization expense of capitalized internal-use software </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,410 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,327 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,206 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,699 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Depreciation expense </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,337 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,658 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,278 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,097 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of September 30, 2024 and December 31, 2023, the net carrying value of capitalized internal-use software was $14.6 million and $14.1 million, respectively</div><div style="margin-bottom:9pt;text-indent:18pt">Accrued Liabilities</div><div style="margin-bottom:9pt;text-indent:18pt">The following table summarizes accrued liabilities as of September 30, 2024 and December 31, 2023 (in thousands):</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.964%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.047%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.048%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued compensation</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">24,501 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">20,976 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued reseller commissions</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,391 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,641 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued advertising and marketing expenses</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,531 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,095 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Advanced payments from customers</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,981 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,265 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued taxes</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,217 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,964 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-

weight:400;line-height:100%">Operating lease liabilities, current</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,627 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,699 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Contributions withheld for employee stock purchase plan</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,226 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,298 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other accrued expenses</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,259 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,670 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total accrued liabilities</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">73,733 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">56,608 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Noncurrent liabilities include $23.1 million and $22.7 million of long term accrued compensation as of September 30, 2024 and December 31, 2023, respectively.</div><div style="margin-bottom:9pt;text-indent:18pt">The following table summarizes property and equipment, net as of September 30, 2024 and December 31, 2023 (in thousands):</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.964%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.047%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.048%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Computers</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">18,740 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">17,188 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Capitalized internal-use software</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,950 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,259 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Office equipment</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,075 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,357 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Furniture and fixtures</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,505 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,886 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Motor vehicles</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">508 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">808 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Leasehold improvements</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,441 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,768 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Construction in progress</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,909 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">751 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total property and equipment</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">77,128 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">66,017 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: accumulated depreciation and amortization</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(50,978)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(43,270)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Property and equipment, net</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">26,150 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,747 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:9pt;text-indent:18pt">The following table summarizes depreciation expense and internal-use software capitalization and amortization for the three and nine months ended September 30, 2024 and 2023 (in thousands):</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.694%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Capitalization of costs associated with internal-use software</div></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,529 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,048 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,691 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,498 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Amortization expense of capitalized internal-use software</div></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,410 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,327 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,206 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,699 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Depreciation expense</div></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,337 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,658 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,278 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,097 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div> 18740000 17188000 32950000 28259000 5075000 4357000 9505000 8886000 508000 808000 7441000 5768000 2909000 751000 77128000 66017000 50978000 43270000 26150000 22747000 1529000 2048000 4691000 6498000 1410000 1327000 4206000 3699000 1337000 1658000 4278000 5097000 14600000 14100000 <div style="margin-bottom:9pt;text-indent:18pt">Accrued Liabilities</div><div style="margin-bottom:9pt;text-indent:18pt">The following table summarizes accrued liabilities as of September 30, 2024 and December 31, 2023 (in thousands):</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.964%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.047%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.048%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued compensation</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">24,501 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">20,976 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued reseller commissions</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,391 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,641 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued advertising and marketing expenses</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,531 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,095 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Advanced payments from customers</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,981 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,265 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued taxes</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,217 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,964 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease liabilities, current</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px

1pt;text-align:right;vertical-align:bottom">5,627 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,699 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Contributions withheld for employee stock purchase plan</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,226 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,298 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other accrued expenses</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,259 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,670 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total accrued liabilities</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">73,733 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">56,608 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 24501000 20976000 11391000 9641000 4531000 2095000 4981000 4265000 12217000 10964000 5627000 2699000 3226000 1298000 7259000 4670000 73733000 56608000 23100000 22700000 6. Business Combinations In June 2024, the Company acquired all outstanding shares of Device42, an IT asset management company. Through the combination, the Company will be able to offer a more comprehensive IT solution for customers. The total purchase price consideration is $238.1 million, which consists of $225.3 million in cash paid, including $11.4 million of cash acquired, $8.9 million in common stock issued, and $3.9 million in assumed and converted stock option awards. The purchase price is subject to customary post-closing adjustments and conditions. As part of the business combination, the Company assumed certain unvested, in-the-money options held by Device42's founder, which were converted into 511,770 replacement stock option awards issued pursuant to the Company's 2021 Equity Incentive Plan. These awards have a fair value of $5.7 million and will vest two years from the closing date subject to continued employment The portion of the fair value of the assumed and converted awards that was related to pre-combination vesting was $3.9 million and is included as part of the consideration discussed above, and the remaining $1.8 million is post-combination expense that will be recognized as compensation expense over the remaining service period. Refer to Note 10—Stockholders' Equity and Stock-Based Compensation for valuation of options. The transaction costs associated with the acquisition were approximately $2.0 million for the nine months ended September 30, 2024 and were recorded in general and administrative expense.</div><div style="margin-bottom:9pt;text-indent:18pt">The Company expects to finalize the valuation as soon as is practicable, but not later than one year from the acquisition date. The following table summarizes the preliminary fair value of assets acquired and liabilities assumed as of the date of acquisition:</div><div style="margin-bottom:9pt;text-indent:21pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:95.512%"><tr><td style="width:1.0%"></td><td style="width:80.946%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.854%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="text-align:center">Amount</div></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="text-align:center">(in thousands)</div></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Assets acquired:</div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt">Cash</div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">11,432 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Trade accounts and other receivables </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,916 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Prepaid expenses and other current assets </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,792 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Customer relationships </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">67,600 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Developed technology </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30,700 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Trademarks </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">700 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Goodwill </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">140,833 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">261,973 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Liabilities assumed:</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt">Accounts payable and other current liabilities</div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">3,510 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Deferred revenue </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,080 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Deferred tax liability </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,278 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-

align:left;vertical-align:bottom"> Total </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">23,868 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Total purchase price consideration</div></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">238,105 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The excess of the purchase consideration over the fair value of net tangible and identifiable intangible assets and liabilities acquired was recorded as goodwill. The goodwill recognized is not deductible for U.S. income tax purposes. The Company expects to derive value from the combination of Device42's existing customer base, IT asset management technology, and trademarks, as well as through other synergies. The deferred tax liability was primarily driven by the fair value of intangible assets. The fair values assigned to assets acquired and liabilities assumed are based on management's best estimates and assumptions as of the acquisition date and are considered preliminary pending finalization of the valuation pertaining to deferred tax liabilities. The customer relationships, developed technology, and trademarks will be amortized on a straight-line basis over their estimated useful lives of 8 years, 6 years, and 1 year, respectively. The Company used the income approach to estimate the fair value of intangible assets acquired. The Company has included the operating results of Device42 in its condensed consolidated financial statements since the date of the acquisition. The revenue and net income of Device42 included in the condensed consolidated statement of operations from the date of acquisition to September 30, 2024 were not material. The following unaudited supplemental pro forma financial information is provided for informational purposes only and summarizes the Company's combined results of operations as if the acquisition had occurred on January 1, 2023 (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.207%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.844%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td 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colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(29,494)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(34,311)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(78,387)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(121,117)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The unaudited supplemental pro forma results reflect certain adjustments for the amortization of acquired intangible assets, recognition of stock-based compensation, and acquisition-related transaction expenses. Such pro forma amounts are not necessarily indicative of the results that actually would have occurred had the acquisition been completed on the date indicated, nor is it indicative of the Company's future operating results. 238100000 225300000 11400000 8900000 3900000 511770 5700000 P2Y 3900000 1800000 2000000 The following table summarizes the preliminary fair value of assets acquired and liabilities assumed as of the date of acquisition: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:95.512%"><tr><td style="width:1.0%"></td><td style="width:80.946%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.854%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> Amount </td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> (in thousands) </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Assets acquired: </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Cash </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">11,432 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Trade accounts and other receivables </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,916 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Prepaid expenses and other current assets </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-

align:right;vertical-align:bottom">1,792 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Customer relationships </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">67,600 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Developed technology </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30,700 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Trademarks </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">700 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Goodwill </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">140,833 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">261,973 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Liabilities assumed:</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt">Accounts payable and other current liabilities</div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">3,510 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Deferred revenue </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,080 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Deferred tax liability </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,278 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">23,868 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Total purchase price consideration</div></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 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style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">162,341 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">541,021 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">462,380 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(29,494)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td 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462380000 -29494000 -34311000 -78387000 -121117000 7. Goodwill and Intangible Assets, Net

The change in the carrying amounts of goodwill during the nine months ended September 30, 2024 is presented below (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:80.900%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.900%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of December 31, 2023</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">6,181 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Goodwill acquired (Note 6)</div></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">140,833 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of September 30, 2024</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">147,014 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Acquired intangible assets consist of developed technology, customer relationships and trademarks and are amortized on a straight-line basis over their estimated useful lives. The following tables summarize acquired intangible assets as of September 30, 2024:
 <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.207%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.844%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Gross Amount</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated Amortization</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Net Carrying Value</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted Average Remaining Useful Life</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">(amounts in thousands)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">(in years)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Developed technology</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">41,196 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(12,134)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">29,062 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">5.7</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">69,200 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(4,306)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">64,894 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.7</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Trademarks</div></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">700 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(224)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">476 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.7</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">111,096 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(16,664)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">94,432 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr></table>
 Amortization of acquired intangible assets is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.207%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.844%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid

#000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cost of revenue</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,289 </td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,639 </td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">158 </td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Sales and marketing</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,303 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,929 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">145 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total amortization expense</td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,592 </td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,568 </td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">303 </td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of September 30, 2024, expected future amortization expense related to acquired intangible assets is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.111%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.048%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Year Ending December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Amortization Expense</td></tr><tr><td colspan="3" style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">2024 (remaining three months)</td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,592 </td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2025</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,854 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2026</div></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,553 </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2027</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2028</div></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,591 </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Thereafter</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,289 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Total future amortization</td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">94,432 </td><td style="background-color:#ceeeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The change in the carrying amounts of goodwill during the nine months ended September 30, 2024 is presented below (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:80.900%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.900%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3"

style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of December 31, 2023</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">6,181 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Goodwill acquired (Note 6)</div></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">140,833 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of September 30, 2024</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">147,014 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 6181000 140833000 147014000 The following tables summarize acquired intangible assets as of September 30, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.207%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.844%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Gross Amount</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated Amortization</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Net Carrying Value</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted Average Remaining Useful Life</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">(amounts in thousands)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">(in years)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Developed technology</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">41,196 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(12,134)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">29,062 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">5.7</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">69,200 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(4,306)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">64,894 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.7</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Trademarks</div></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">700 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(224)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">476 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.7</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">111,096 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(16,664)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">94,432 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr></table> 41196000 12134000 29062000 P5Y8M12D 69200000 4306000 64894000 P7Y8M12D 700000 224000 476000 P0Y8M12D 111096000 16664000 94432000 Amortization of acquired intangible assets is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.207%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.844%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none">

style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cost of revenue</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,289 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,639 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">158 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Sales and marketing</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,303 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,929 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">145 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total amortization expense</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,592 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,568 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">303 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 1289000 0 1639000 158000 2303000 0 2929000 145000 3592000 0 4568000 303000 As of September 30, 2024, expected future amortization expense related to acquired intangible assets is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.111%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.048%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Year Ending December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Amortization Expense</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">2024 (remaining three months)</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,592 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2025</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,854 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2026</div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,553 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2027</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,553 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>2028</div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,591 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Thereafter</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">36,289 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Total future amortization</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">94,432 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 3592000 13854000 13553000 13553000 13591000 36289000 94432000 8. Leases The Company has operating leases primarily for office space. The leases have remaining lease terms of one to eight years, some of which include options to extend the lease for up to an additional six years. The Company's leases do not contain any residual value guarantee. The following table presents various components of the lease costs (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.534%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td

style="width:0.1%"></td><td style="width:0.601%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Operating Leases</td><td colspan="3" style="display:none"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease cost</td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,904 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,652 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">8,968 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">7,644 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term lease cost</td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">137 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">76 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">354 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">322 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Variable lease cost</td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">947 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">823 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,807 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,394 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total lease cost </td><td colspan="3" style="display:none"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,988 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,551 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">12,129 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10,360 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The weighted-average remaining term of the Company's operating leases and the weighted-average discount rate used to measure the present value of the operating lease liabilities are as follows: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.207%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.209%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Lease Term and Discount Rate</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average remaining lease term (in years)</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">4.5</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">5.1</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average discount rate</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9.0 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8.7 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr></table> The following table presents supplemental information arising from lease transactions. Cash payments related to short-term leases are not included in the measurement of the operating lease liabilities, and as such, are excluded from the amounts below (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.053%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td

style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Supplemental Cash Flow Information:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash payments included in the measurement of operating lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">733 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,472 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,734 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10,879 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Operating right-of-use assets obtained in exchange for lease obligations, net of modifications </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(628)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,914 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,973 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,914 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of September 30, 2024, maturities of the operating lease liabilities are as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:82.714%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.445%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Operating Leases</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Remainder of 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,084 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2025</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,038 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,839 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,119 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,992 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Thereafter</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,116 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total lease payments</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">41,188 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: imputed interest</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(10,030)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Present value of operating lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">31,158 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of September 30, 2024, there were no material future payments related to signed leases that have not yet commenced P8Y P6Y The following table presents various components of the lease costs (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.534%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.601%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Operating Leases</td><td colspan="3" style="display:none"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-

align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease cost</td><td colspan="3" style="display:none"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,904 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,652 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">8,968 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">7,644 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term lease cost</td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">137 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">76 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">354 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">322 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Variable lease cost</td><td colspan="3" style="display:none"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">947 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">823 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,807 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,394 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total lease cost </td><td colspan="3" style="display:none"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,988 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">3,551 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">12,129 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10,360 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The weighted-average remaining term of the Company's operating leases and the weighted-average discount rate used to measure the present value of the operating lease liabilities are as follows: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.207%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.209%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Lease Term and Discount Rate</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average remaining lease term (in years)</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">4.5</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">5.1</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average discount rate</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9.0 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8.7 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr></table> The following table presents supplemental information arising from lease transactions. Cash payments related to short-term leases are not included in the measurement of the operating lease liabilities, and as such, are excluded from the amounts below (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.053%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Supplemental Cash Flow Information:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid

#000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash payments included in the measurement of operating lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">733 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,472 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">4,734 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10,879 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Operating right-of-use assets obtained in exchange for lease obligations, net of modifications </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(628)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,914 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,973 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,914 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 2904000 2652000 8968000 7644000 137000 76000 354000 322000 947000 823000 2807000 2394000 3988000 3551000 12129000 10360000 P4Y6M P5Y1M6D 0.090 0.087 733000 4472000 4734000 10879000 -628000 4914000 3973000 4914000 As of September 30, 2024, maturities of the operating lease liabilities are as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:82.714%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.445%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Operating Leases</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Remainder of 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,084 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2025</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,038 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,839 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,119 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,992 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Thereafter</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,116 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total lease payments</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">41,188 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Less: imputed interest</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(10,030)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Present value of operating lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">31,158 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 1084000 11038000 8839000 7119000 6992000 6116000 41188000 10030000 31158000 0 9. Commitments and Contingencies Other Contractual Commitments The Company's other contractual commitments primarily consist of third-party cloud infrastructure agreements and service subscription purchase arrangements used to support operations at the enterprise level. As of September 30, 2024, other contractual commitments totaling $292.2 million remain outstanding under these agreements through 2028. Litigation and Loss Contingencies On November 1, 2022, a purported Company stockholder filed a securities class action complaint in the U.S. District Court for the Northern District of California against the Company, certain of its current officers and directors, and underwriters of the Company's initial public offering (IPO). On April 14, 2023, the court-appointed lead plaintiff filed a consolidated amended class action complaint. The complaint alleges that defendants violated Sections 11, 12(a)(2), and 15 of the Securities Act of 1933 by making material misstatements or omissions in offering documents filed in connection with the IPO. The complaint seeks unspecified damages, interest, fees, costs, and rescission on behalf of purchasers and/or acquirers of common stock issued in the IPO. On September 28, 2023, the court issued an order granting in part and denying in part defendants' motion to dismiss. The Company and the other defendants continue to vigorously defend against the remaining claims in this action. On March 20, 2023, a purported stockholder derivative complaint was filed in the U.S. District Court for the Northern District of California. The complaint names as defendants the Company's current directors, as well as the Company, as nominal defendant, and asserts state and federal claims based on some of the same alleged misstatements as the securities class action complaint. The derivative complaint seeks unspecified damages, attorneys' fees, and other costs. On June 21, 2023, the court stayed the case in light of the pending securities class action. On October 16, 2023, the court extended the stay of the case in light of the pending securities class action. The Company and the other defendants continue to vigorously defend against the claims in this action. From time to time, the Company has been and may be in the future subject to other

legal proceedings, claims, investigations, and government inquiries (collectively, legal proceedings) in the ordinary course of business. It has received and may receive claims from third parties asserting, among other things, infringement of their intellectual property rights, defamation, labor and employment rights, privacy, and contractual rights. There are no currently pending legal proceedings that the Company believes will have a material adverse impact on the business or condensed consolidated financial statements. Indemnifications In the ordinary course of business, the Company enters into contractual arrangements under which the Company agrees to provide indemnification of varying scope and terms to customers, business partners, and other parties with respect to certain matters, including losses arising out of intellectual property infringement claims made by third parties, if the Company has violated applicable laws, if the Company is negligent or commits acts of willful misconduct, and other liabilities with respect to its products and services and its business. In these circumstances, payment is typically conditional on the other party making a claim pursuant to the procedures specified in the particular contract. The Company also indemnifies certain of its officers, directors and certain key employees while they are serving in good faith in their respective capacities. To date, the Company has not incurred any material costs as a result of such indemnifications and has not accrued any liabilities related to such obligations in its condensed consolidated financial statements.
292200000 10. Stockholders' Equity and Stock-Based Compensation Equity Compensation Plans In August 2021, the board of directors (the Board) adopted the 2021 Equity Incentive Plan (the 2021 Plan) and the 2021 Employee Stock Purchase Plan (ESPP), effective upon the IPO. Pursuant to the 2021 Plan, the Board may grant incentive stock options to purchase shares of the Company's common stock, non-statutory stock options to purchase shares of the Company's common stock, stock appreciation rights, restricted stock, restricted stock units (RSUs), performance awards (PRSUs) and other awards. The ESPP enables eligible employees to purchase shares of the Company's Class A common stock. Both the 2021 Plan and ESPP include an automatic increase to their shares reserve on January 1 of each year as set forth in the respective plan documents. In August 2022, the Compensation Committee of the Board adopted the 2022 Inducement Plan (the Inducement Plan) in accordance with Listing Rule 5635(c)(4) of the Nasdaq Stock Market. Under the Inducement Plan, nonstatutory stock options, stock appreciation rights, restricted stock, RSUs, PRSUs and other awards may be granted as an inducement material to an eligible person's entering into employment with the Company. Shares of common stock outstanding and reserved for future issuance were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:84.957%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.843%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2011 Stock Plan:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Options, RSUs and PRSUs outstanding</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,015 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2021 Equity Incentive Plan:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Options, RSUs and PRSUs outstanding (1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,894 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Shares reserved for future award issuances</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">79,196 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2022 Inducement Plan:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Options and RSUs outstanding</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,021 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Shares reserved for future award issuances</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,535 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2021 Employee Stock Purchase Plan</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Shares reserved for future award issuances</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,166 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total awards outstanding and shares of common stock reserved for issuance </td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">126,827 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> (1)Outstanding shares include the Executive PRSUs and 2024 Executive Chairman Award, as discussed below, based on 100% achievement of target performance.
 2021 Employee Stock Purchase Plan Under the ESPP, the price at which common stock is purchased is equal to 85% of the fair market value of a share of the Company's common stock on the first day of the offering period or the applicable purchase date, whichever is lower. The fair market value of common stock will generally be the closing sales price on the determination date. The ESPP provides an offering period of 24 months, with four purchase periods that are generally six months long and end on May 15 and November 15 of each year. The Company issued 308,059 and 367,319 shares under the ESPP in the nine months ended September 30, 2024 and 2023, respectively, in each case net of shares withheld and retired to satisfy withholding tax requirements for certain employees in jurisdictions outside the United States. The weighted average purchase price per share was $11.85 with aggregate net proceeds of $3.6 million in the nine months ended September 30, 2024, and the weighted average purchase price was $11.87 with aggregate net proceeds of $4.3 million in the nine months ended September 30, 2023. The ESPP also includes a reset provision for the purchase price if the fair market value of a share of the Company's common stock on the first day of any purchase period is less than or equal to the fair market value of a share of the Company's common stock on the first day of an ongoing offering. If the reset provision is triggered, a new 24-month offering period begins. The reset provision under the ESPP was triggered in May 2022, November 2022 and May 2024. Each triggering of the reset provision was considered a modification in accordance with ASC 718, Stock Based Compensation, with the modification charge recognized on a straight-line basis over the new offering period. The modifications did not have a material effect on the Company's stock-based compensation expense during the three and nine months ended September 30, 2024 and 2023. Stock-based compensation expense related to ESPP was $1.5 million in each of the three months ended September 30, 2024 and 2023, and $4.0 million and $6.0 million for the nine months ended September 30, 2024 and 2023, respectively. Determination of Fair Value of the ESPP The Company estimates the fair value of the ESPP using the Black-Scholes option-pricing model, which requires certain complex valuation assumption inputs such as expected term, expected stock price volatility, risk-free interest rate, and dividend yield. The fair value of each of the four purchase periods is estimated separately. The following table summarizes the range of valuation assumptions used in estimating the fair value of the ESPP during the period: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:53.233%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:0.1%"></td><td style="width:21.066%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:21.069%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-

align:bottom">Valuation Assumption Inputs</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Expected term (in years)</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> 0.5 - 2.0 </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> 0.5 - 1.5 </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock price volatility</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 48.3% - 57.2% </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 58.1% - 77.3% </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Risk-free interest rate</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 4.8% - 5.4% </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 4.5% - 5.3% </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Dividend yield</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> —% </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> —% </td></tr></table> Stock Options Stock options are generally granted with an exercise price equal to the fair market value of a share of common stock on the date of grant, have a 10-year contractual term, and vest over a four-year period. <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:45.566%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.066%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.066%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.400%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.738%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Share Information:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Shares (in thousands)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Exercise Price</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Remaining Contractual Term (in years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> Aggregate Intrinsic Value (in thousands) (1) </td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of December 31, 2023</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,395 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10.39 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">7.0</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">31,368 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Assumed and converted options from acquisition (Note 6) </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">512 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">3.26 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Stock options exercised</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(134)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">0.29 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Stock options cancelled / forfeited / expired</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of September 30, 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,773 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">9.56 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.5</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">9,188

</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Options vested and expected to vest as of September 30, 2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,773 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">9.56 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.5</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">9,188 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Options exercisable as of September 30, 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,353 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">9.23 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">5.7</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">4.981 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1)Aggregate intrinsic value for stock options represents the difference between the exercise price and the per share fair value of the Company's common stock as of the end of the period, multiplied by the number of stock options outstanding, exercisable, or vested.
 The weighted-average grant date fair value per share of the assumed and converted stock options related to the Device42 acquisition was $11.09 for the nine months ended September 30, 2024, of which approximately $1.8 million was related to post-combination services and will be recognized as stock-based compensation over requisite service period of two years (Note 6). </div><div style="margin-bottom:9pt;text-indent:18pt">Determination of Fair Value of the Stock Options</div><div style="margin-bottom:9pt;text-indent:18pt">The Company estimates the fair value of stock options granted using the Black-Scholes option-pricing model, which requires certain complex valuation assumption inputs such as expected term, expected stock price volatility, risk-free interest rate, and dividend yield. There were no stock options granted during the nine months ended September 30, 2024, other than the stock options assumed as part of the Device42 acquisition in June 2024. The following table summarizes the range of valuation assumptions used in estimating the fair value of the stock options assumed during the period:</div><div style="margin-bottom:9pt;text-indent:18pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:76.900%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:20.234%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Valuation Assumption Inputs</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30, 2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Expected term (in years)</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">6.0</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock price volatility</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">65%</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Risk-free interest rate</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">4.29%</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Dividend yield</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">—%</td></tr></table></div><div style="margin-bottom:9pt;text-indent:18pt">Restricted Stock Units</div><div style="margin-bottom:9pt;text-indent:18pt">RSUs are granted at fair market value at the date of the grant and typically vest over a four-year period.</div><div style="margin-bottom:9pt;text-indent:18pt">RSU activity, which includes PRSUs, during the nine months ended September 30, 2024 was as follows:</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:69.733%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.843%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Share Information:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Shares</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Grant Date Fair Value Per Share</td></tr><tr><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands, except per share data)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Unvested, as of December 31, 2023</div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26,755 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">18.44 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Granted (1) </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,442 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">19.78 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Vested (2)</div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(7,606)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">17.95 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Forfeited/Cancelled (3) </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New

Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(9,434)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">19.83 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ceceff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Unvested, as of September 30, 2024</div></td><td colspan="3" style="background-color:#ceceff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceceff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,157 </td><td style="background-color:#ceceff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceceff;padding:0 1pt"></td><td style="background-color:#ceceff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ceceff;padding:2px 0;text-align:right;vertical-align:bottom">18.89 </td><td style="background-color:#ceceff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) During the nine months ended September 30, 2024, shares granted includes 0.9 million shares granted to the Executive Chairman as long-term equity incentive award accounted for as a modification. The weighted average grant date fair value was $69.78 per share. Refer to the Executive Chairman Awards discussion below. (2) During the nine months ended September 30, 2024, total shares that vested were 7.6 million, of which 2.8 million were withheld for tax purposes. (3) Shares forfeited includes the cancellation of the 2021 Executive Chairman Performance Award consisting of 6,000,000 PRSUs discussed in the Executive Chairman Awards section below.
 The total fair value of vested RSUs during the three months ended September 30, 2024 and 2023 was $47.8 million and $50.7 million, respectively. For the nine months ended September 30, 2024 and 2023, the total fair value of vested RSUs was $136.5 million and $137.1 million, respectively. Performance-Based Awards Executive Chairman Awards In September 2021, the Board approved a grant of 6,000,000 PRSUs to the Company's then CEO, now current Executive Chairman, with a time-based service condition beginning January 1, 2022, and a market condition involving five separate stock price hurdles ranging from $70.00 to $200.00 per share for each of the five vesting tranches (2021 Executive Chairman Performance Award). The 2021 Executive Chairman Performance Award had a total grant date fair value of $131.0 million. During the nine months ended September 30, 2024, the Company recognized $4.6 million related to this 2021 Executive Chairman Performance Award prior to the modification effective March 1, 2024 discussed below. During the three and nine months ended September 30, 2023, the Company recognized $7.1 million and $21.0 million of stock-based compensation expense related to this 2021 Executive Chairman Performance Award, respectively. As a result of macroeconomic conditions outside the control of the Company's leadership team, the five separate stock price hurdles were considered by the Board to be too high for the 2021 Executive Chairman Performance Award to have the retention value expected at the time the award was granted. In February 2024, the Board approved the cancellation of the 2021 Executive Chairman Performance Award and the grant of a 2024 Executive Chairman Award with a fair value of $19.0 million, both effective March 1, 2024. The Company accounted for the 2024 Executive Chairman Award as a modification. There were no incremental costs recognized as a result of the modification and the remaining unrecognized stock-based compensation expense from the 2021 Executive Chairman Performance Award of $61.9 million will be recognized over the vesting period of the new 2024 Executive Chairman Award. The 2024 Executive Chairman Award comprised of 70% time-based RSUs that vest quarterly over four years and 30% PRSUs with the same terms as the Executive PRSUs discussed below. For the three and nine months ended September 30, 2024, the Company recognized $5.9 million and $13.6 million, respectively, of stock-based compensation expense related to the 2024 Executive Chairman Award. Executive PRSUs In February 2024, the Board approved PRSUs to be granted to certain members of the executive team (Executive PRSUs), subject to service and performance-based vesting conditions. The performance-based vesting conditions include revenue and free cash flow targets over the performance period from January 1 to December 31, 2024, and vest over three years from the grant date. 70% and 30% of each Executive PRSU award will be earned based on the Company's achievement of revenue and free cash flow targets, respectively. The performance targets allow the Company's executives to earn up to a maximum of 177.5% of target performance in the aggregate for significant outperformance. The fair value of each PRSU is based on the fair value of the Company's common stock on the date of grant. Stock-based compensation associated with these Executive PRSUs is recognized using the accelerated attribution method over the requisite service period, based on the Company's periodic assessment of the probability that the performance will be achieved. For the three and nine months ended September 30, 2024, the Company recognized $1.6 million and $4.1 million of stock-based compensation expense related to the Executive PRSUs, respectively.</div><div style="margin-bottom:9pt;text-indent:18pt">Stock-Based Compensation</div><div style="margin-bottom:9pt;text-indent:18pt">Total stock-based compensation expense recorded for the three and nine months ended September 30, 2024 and 2023 was as follows (in thousands):</div><div style="margin-bottom:9pt;margin-top:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.848%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.682%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.682%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.682%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.683%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#ceceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cost of revenue</td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,830 </td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceceff;padding:0 1pt"></td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,710 </td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceceff;padding:0 1pt"></td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">5,033 </td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceceff;padding:0 1pt"></td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">5,137 </td><td style="background-color:#ceceff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Research and development(1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,454 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,623 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,475 </td><td style="background-

color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,662 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Sales and marketing </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,303 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18,757 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50,980 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">51,786 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> General and administrative(2) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,122 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,035 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">77,802 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">74,482 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Stock-based compensation, net of amounts capitalized</td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,709 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">55,125 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">166,290 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,067 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 2.5pt;text-align:left;vertical-align:bottom">Capitalized stock-based compensation</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">361 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">484 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,117 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,422 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total stock-based compensation expense </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">59,070 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">55,609 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">167,407 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">161,489 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) Stock-based compensation expense recorded to research and development in the consolidated statements of operations excludes amounts that were capitalized for internal-use software. (2) General and administrative expense includes stock-based compensation associated with RSUs and PRSUs granted to our former CEO (now Executive Chairman) of $12.1 million and $14.1 million for the three months ended September 30, 2024 and 2023, respectively, and $38.3 million and $41.8 million for the nine months ended September 30, 2024 and 2023, respectively. </div><div style="padding-left:18pt;text-indent:-18pt">
</div><div style="margin-bottom:9pt;text-indent:18pt">As of September 30, 2024, unrecognized stock-based compensation expense related to unvested stock-based awards was as follows (in thousands, except for period data):</div><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:69.733%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.843%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrecognized Stock-Based Compensation</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Period to Recognize Expense
(in years)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">RSUs and PRSUs</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">426,596 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">2.6</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock options</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,669 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">1.8</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times

New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">ESPP</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,525 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">1.0</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total unrecognized stock-based compensation expense</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">442,790 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr></table> Shares of common stock outstanding and reserved for future issuance were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:84.957%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.843%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2011 Stock Plan:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Options, RSUs and PRSUs outstanding</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,015 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2021 Equity Incentive Plan:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Options, RSUs and PRSUs outstanding (1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,894 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Shares reserved for future award issuances</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">79,196 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2022 Inducement Plan:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Options and RSUs outstanding</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,021 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Shares reserved for future award issuances</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,535 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2021 Employee Stock Purchase Plan</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Shares reserved for future award issuances</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,166 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total awards outstanding and shares of common stock reserved for issuance </td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">126,827 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> (1)Outstanding shares include the Executive PRSUs and 2024 Executive Chairman Award, as discussed below, based on 100% achievement of target performance. 3015000 21894000 79196000 3021000 6535000 13166000 126827000 1 1 0.85 P24M 4 P6M 308059 367319 11.85 3600000 11.87 4300000 P24M 1500000 1500000 4000000.0 6000000.0 The following table summarizes the range of valuation assumptions used in estimating the fair value of the ESPP during the period: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:53.233%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:21.066%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:21.069%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Valuation Assumption Inputs</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Expected term (in years)</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> 0.5 - 2.0 </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> 0.5 - 1.5 </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock price volatility</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 48.3% - 57.2% </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 58.1% - 77.3% </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Risk-free interest rate</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 4.8% - 5.4% </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 4.5% - 5.3% </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Dividend yield</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> —% </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> —% </td></tr></table> P0Y6M P2Y P0Y6M P1Y6M 0.483 0.572 0.581 0.773 0.048 0.054 0.045 0.053 0 0 P10Y P4Y <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:45.566%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.066%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.066%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.400%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.738%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New

Roman';sans-serif;font-size:8pt;font-weight:700;line-height:100%">Share Information:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Shares (in thousands)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Exercise Price</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Remaining Contractual Term (in years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> Aggregate Intrinsic Value (in thousands) (1) </td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of December 31, 2023</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,395 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">10.39 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">7.0</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">31,368 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Assumed and converted options from acquisition (Note 6) </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">512 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">3.26 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Stock options exercised</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(134)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">0.29 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 14.5pt;text-align:left;vertical-align:bottom">Stock options cancelled / forfeited / expired</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Balance as of September 30, 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,773 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">9.56 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.5</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">9.188 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Options vested and expected to vest as of September 30, 2024</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,773 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">9.56 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.5</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">9.188 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Options exercisable as of September 30, 2024</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,353 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">9.23 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">5.7</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">4,981 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1)Aggregate intrinsic value for stock options represents the difference between the exercise price and the per share fair value of the Company's common stock as of the end of the period, multiplied by the number of stock options outstanding, exercisable, or vested. 2395000 10.39 P7Y 31368000 512000 3.26 134000 0.29 0 0 2773000 9.56 P7Y6M 9188000 2773000 9.56 P7Y6M 9188000 1353000 9.23 P5Y8M12D 4981000 11.09 11.09 1800000 P2Y The following table summarizes the range of valuation assumptions used in estimating the fair value of the stock options assumed during the period: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:76.900%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.466%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:20.234%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Valuation Assumption Inputs</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Nine Months Ended September 30, 2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Expected term (in years)</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">6.0</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock price volatility</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">65%</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Risk-free interest rate</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">4.29%</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Dividend yield</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">—%</td></tr></table> P6Y P6Y 0.65 0.65 0.0429 0.0429 0 0 P4Y RSU activity, which includes PRSUs, during the nine months ended September 30, 2024 was as follows: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:69.733%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.843%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Share Information:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Number of Shares</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Grant Date Fair Value Per Share</td></tr><tr><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands, except per share data)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Unvested, as of December 31, 2023 </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">26,755 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">18.44 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Granted (1)</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,442 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">19.78 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Vested (2) </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(7,606)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">17.95 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div>Forfeited/Cancelled (3)</div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(9,434)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">19.83 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Unvested, as of September 30, 2024 </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,157 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">18.89 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) During the nine months ended September 30, 2024, shares granted includes 0.9 million   shares granted to the Executive Chairman as long-term equity incentive award accounted for as a modification. The weighted average grant date fair value was $69.78 per share. Refer to the Executive Chairman Awards discussion below.</div><div style="padding-left:18pt;text-indent:-18pt">(2) During the nine months ended September 30, 2024, total shares that vested were 7.6 million, of which 2.8 million were withheld for tax purposes.</div><div>(3) Shares forfeited includes the cancellation of the 2021 Executive Chairman Performance Award consisting of 6,000,000 PRSUs discussed in the Executive Chairman Awards section below. 26755000 18.44 15442000 19.78 7606000 17.95 9434000 19.83 25157000 18.89 900000 69.78 7600000 2800000 6000000 47800000 50700000 136500000 137100000 6000000 5 70.00 200.00 5 131000000 4600000 7100000 21000000 5 19000000 0 61900000 0.70 P4Y 0.30 5900000 13600000 P3Y 0.70 0.30 1.775 1600000 4100000 <div style="margin-bottom:9pt;text-indent:18pt">Total stock-based compensation expense recorded for the three and nine months ended September 30, 2024 and 2023 was as follows (in thousands):</div><div style="margin-bottom:9pt;margin-top:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:41.848%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.682%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.682%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.682%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.683%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cost of revenue</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,830 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid

#000;padding:2px 0;text-align:right;vertical-align:bottom">1,710 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">5,033 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">5,137 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Research and development(1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">13,454 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,623 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,475 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,662 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Sales and marketing </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,303 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">18,757 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50,980 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">51,786 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> General and administrative(2) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,122 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,035 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">77,802 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">74,482 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Stock-based compensation, net of amounts capitalized</td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,709 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">55,125 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">166,290 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,067 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 2.5pt;text-align:left;vertical-align:bottom">Capitalized stock-based compensation</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">361 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">484 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,117 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,422 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total stock-based compensation expense </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">59,070 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">55,609 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">167,407 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">161,489 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) Stock-based compensation expense recorded to research and development in the consolidated statements of operations excludes amounts that were capitalized for internal-use software. (2) General and administrative expense includes stock-based compensation associated with RSUs and PRSUs granted to our former CEO (now Executive Chairman) of $12.1 million and $14.1 million for the three months ended September 30, 2024 and 2023, respectively, and $38.3 million and $41.8 million for the nine months ended September 30, 2024 and 2023, respectively. 1830000 1710000 5033000 5137000 13454000 9623000 32475000 28662000 15303000 18757000 50980000 51786000 28122000 25035000 77802000 74482000 58709000 55125000 166290000 160067000 361000 484000 1117000 1422000 59070000 55609000 167407000 161489000 12100000 14100000 38300000 41800000 As of September 30, 2024, unrecognized stock-based compensation expense related to unvested stock-based awards was as follows (in thousands, except for period data): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:69.733%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.842%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.843%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px

1pt;text-align:center;vertical-align:bottom">September 30, 2024</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrecognized Stock-Based Compensation</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Period to Recognize Expense
(in years)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">RSUs and PRSUs</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">426,596 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:right;vertical-align:bottom">2.6</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock options</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,669 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">1.8</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">ESPP</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,525 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">1.0</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total unrecognized stock-based compensation expense</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">442,790 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr></table> 426596000 P2Y7M6D 8669000 P1Y9M18D 7525000 P1Y 442790000 11. Net Loss Per Share Basic net loss per share attributable to common stockholders is computed by dividing the net loss by the number of weighted-average outstanding shares of common stock. Diluted net loss per share attributable to common stockholders is determined by giving effect to all potential common equivalents during the reporting period, unless including them yields an antidilutive result. The Company considers its stock options and RSUs as potential common stock equivalents, but excluded them from the computation of diluted net loss per share attributable to common stockholders for the three and nine months ended September 30, 2024 and 2023, as their effect was antidilutive. The rights, including the liquidation and dividend rights, of the holders of Class A and Class B common stock are identical, except with respect to voting, conversion, and transfer rights. As the liquidation and dividend rights are identical, the undistributed earnings are allocated on a proportionate basis to each class of common stock and the resulting basic and diluted net loss per share attributable to common stockholders, are the same for both Class A and Class B common stock on both an individual and combined basis. The following table sets forth the computation of basic and diluted net loss per share attributable to common stockholders (in thousands, except per share data): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.694%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.723%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(29,959)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">(31,033)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(73,468)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(109,355)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none

<td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Weighted-average shares used in computing net loss per share attributable to Class A and Class B common stockholders - basic and diluted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">302,096 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">294,146 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">299,931 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">292,103 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:11pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 10pt;text-align:left;text-indent:-9pt;vertical-align:bottom">Net loss per share attributable to Class A and Class B common stockholders - basic and diluted</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.10)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.11)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.24)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.37)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The following table summarizes the potential common equivalents that were excluded from the computation of diluted net loss per share attributable to Class A and Class B common stockholders for the periods presented (in thousands):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:67.810%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.803%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.805%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three and Nine Months Ended September 30,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">RSUs and PRSUs</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,157 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,262 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock options</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,773 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,550 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">ESPP</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">331 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">241 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,261 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,053 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The following table sets forth the computation of basic and diluted net loss per share attributable to common stockholders (in thousands, except per share data):<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:45.694%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.720%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid

#000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Numerator:</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(29,959)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(31,033)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(73,468)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">(109,355)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none">

</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">RSUs and PRSUs</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,157 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,262 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Stock options</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,773 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,550 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">ESPP</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">331 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">241 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">28,261 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,053 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> 25157000 29262000 2773000 2550000 331000 241000 28261000 32053000 12. Income Taxes The Company's quarterly tax provision and estimates of its annual effective tax rate are estimates due to several factors, including changes in pre-tax income (or loss), the mix of jurisdictions to which such income relates, discrete items (such as windfalls or shortfalls from stock-based compensation) in the period offset with our valuation allowance. The provision for (benefit from) income taxes was $5.0 million and $3.3 million for the three months ended September 30, 2024 and 2023, respectively; and the income tax benefit was $1.4 million and the income tax expense was $10.9 million for the nine months ended September 30, 2024 and 2023, respectively. The increase in provision for income taxes during the three months ended September 30, 2024, was primarily due to an increase in profit before tax in certain foreign jurisdictions. The change in provision for income taxes for the nine months ended September 30, 2024 compared to the same period in the prior year is primarily due to a tax benefit of $14.3 million from the Device42 acquisition in the current year, partially offset by higher tax expenses due to higher foreign profits before tax. The increase in tax benefit of $14.3 million is primarily due to the net deferred tax liability generated from the acquisition of Device42, which provided sufficient taxable income to release valuation allowance.</div> 5000000.0 3300000 -1400000 10900000 14300000 14300000 <div style="margin-bottom:9pt">13. Geographic Information</div><div style="margin-bottom:9pt;text-indent:18pt">Revenue by geographic location is determined based on the customers' billing address. The following table summarizes revenue by geographic location (in thousands):</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:42.489%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.525%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">North America</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">86,363 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">68,847 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">239,300 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">194,158 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Europe, Middle East and Africa</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">71,455 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">59,128 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">202,828 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">168,332 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Asia Pacific</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,986 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,111 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-

color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">67,830 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">61,497 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,771 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,464 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,891 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,334 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Total revenue</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">186,575 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">153,550 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">525,849 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">436,321 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Revenue from North America consists primarily of revenue from the United States. For the three months ended September 30, 2024 and 2023, revenue generated from the United States was $76.9 million and $60.1 million, or approximately 41% and 38% of total consolidated revenue, respectively. For the nine months ended September 30, 2024 and 2023, revenue generated from the United States was $213.1 million and $171.3 million, or 41% and 39% of total consolidated revenue, respectively. The United Kingdom, included within Europe, Middle East and Africa in the table above, contributed $24.6 million and $19.4 million, or approximately 13% and 12% of total consolidated revenue for the three months ended September 30, 2024 and 2023, respectively. For the nine months ended September 30, 2024 and 2023, revenue generated from the United Kingdom was $68.0 million and $54.9 million, or 13% and 12% of the total consolidated revenue, respectively.</div><div style="margin-bottom:9pt;text-indent:18pt">Long-lived assets consist primarily of property, plant and equipment and ROU assets. The following table summarizes long-lived assets by geographic information (in thousands):</div><div style="margin-bottom:9pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.601%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.047%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.601%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.049%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">North America</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">19,342 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,635 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Europe, Middle East and Africa</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,139 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,244 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Asia Pacific</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,531 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30,617 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total long-lived assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">56,012 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">55,496 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Long-lived assets in North America are primarily located in the United States, and long-lived assets in Asia Pacific are primarily located in India. The following table summarizes revenue by geographic location (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:42.489%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.521%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.441%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.525%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended September 30,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine Months Ended September 30,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-

serif;font-size:10pt;font-weight:400;line-height:100%">North America</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">86,363 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">68,847 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">239,300 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">194,158 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Europe, Middle East and Africa</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">71,455 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">59,128 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">202,828 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">168,332 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Asia Pacific</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,986 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,111 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">67,830 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">61,497 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,771 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4,464 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,891 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,334 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 10pt;text-align:left;vertical-align:bottom">Total revenue</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">186,575 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">153,550 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">525,849 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">436,321 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The following table summarizes long-lived assets by geographic information (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:63.002%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.601%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.047%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.601%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.049%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">September 30, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">North America</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">19,342 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,635 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Europe, Middle East and Africa</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,139 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,244 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Asia Pacific</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,531 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30,617 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total long-lived assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double

#000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">56,012 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">55,496 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 86363000 68847000 239300000 194158000 71455000 59128000 202828000 168332000 22986000 21111000 67830000 61497000 5771000 4464000 15891000 12334000 186575000 153550000 525849000 436321000 76900000 60100000 0.41 0.38 213100000 171300000 0.41 0.39 24600000 19400000 0.13 0.12 68000000.0 54900000 0.13 0.12 19342000 22635000 7139000 2244000 29531000 30617000 56012000 55496000 14. Subsequent Events Share Repurchase Program In November 2024, the Board of Directors of the Company approved a stock repurchase program for the repurchase of up to $400 million of the Company's outstanding Class A common stock. Under the repurchase program, the Company may repurchase shares of the Company's outstanding Class A common stock from time to time in the open market, through privately negotiated transactions and/or other means in compliance with the Exchange Act and the rules and regulations thereunder. The timing, manner, price, and amount of any repurchases will be determined by the Company at its discretion, and will depend on a variety of factors, including business, economic and market conditions, prevailing stock prices, corporate and regulatory requirements, and other considerations. The repurchase program may be suspended or discontinued at any time. Restructuring In November 2024, the Company committed to a restructuring plan (the Plan) to better align the Company's talent with its strategic priorities and to improve operating efficiency. The Company estimates that this will result in approximately 13% reduction in headcount and approximately $11 million to $13 million in charges in the fourth quarter of 2024, consisting primarily of cash expenditures for separation-related payments, employee benefits and related costs. The Company expects that the Plan will be substantially complete by the end of the fiscal year ending December 31, 2024. 400000000 0.13 11000000 13000000 false false During the three months ended September 30, 2024, our officers (as defined in Rule 16a-1(f) under the Exchange Act) and directors adopted or terminated the contracts, instructions or written plans for the purchase or sale of the Company's securities, each of which is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act, as set forth in the table below. <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:96.153%"><tr><td style="width:1.0%"></td><td style="width:14.566%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:18.233%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.233%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.733%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.233%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:19.402%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Name</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Title</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Action</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Adoption Date</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Expiration Date</td><td colspan="3" style="border-left:0.5pt solid #000;border-right:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total number of shares of Class A common stock to be sold </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Sameer Gandhi</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Director</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Adoption(1)(2) </td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">September 13, 2024</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">November 28, 2025</td><td colspan="3" style="border-left:0.5pt solid #000;border-right:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Up to 150,000 shares </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Rathna Girish Mathrubootham</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Executive Chairman and Chairman of the Board of Directors</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Adoption(2) </td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">September 18, 2024</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">October 31, 2025</td><td colspan="3" style="border-left:0.5pt solid #000;border-right:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Up to 2,500,000 shares(3) </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Barry Padgett</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Director</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Adoption </td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">September 17, 2024</td><td colspan="3" style="border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">September 4, 2025</td><td colspan="3" style="border-left:0.5pt solid #000;border-right:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Up to 16,933 shares </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="border-bottom:0.5pt solid #000;border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Mika Yamamoto</td><td colspan="3" style="border-bottom:0.5pt solid #000;border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Chief Customer and Marketing Officer</td><td colspan="3" style="border-bottom:0.5pt solid #000;border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">Adoption</td><td colspan="3" style="border-bottom:0.5pt solid #000;border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">September 17, 2024</td><td colspan="3" style="border-bottom:0.5pt solid #000;border-left:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom">December 31, 2025</td><td colspan="3" style="border-bottom:0.5pt solid #000;border-left:0.5pt solid #000;border-right:0.5pt solid #000;border-top:0.5pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Up to 140,241 shares(4) </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> (1) This 10b5-1 trading arrangement was adopted by The Potomac Trust, dated 9/21/2001, of which Mr. Gandhi is a co-trustee. (2) Plan adopted in accordance with Rule 10b5-1(c)(1)(ii)(D)(2) (3) The actual number of shares that will be sold under the Rule 10b5-1 trading plan will be reduced by the number of shares sold in accordance with an existing plan after August 21, 2024, but prior to its expiration on December 15, 2024. (4) The shares that may be sold under the Rule 10b5-1 trading plan include (i) up to 6,399 shares of our Class A Common Stock currently owned by Ms. Yamamoto and (ii) up to 133,842 shares of our Class A Common Stock that are subject to restricted stock unit awards previously granted to Ms. Yamamoto that may vest and be released to Ms. Yamamoto on or prior to December 31, 2025 upon the satisfaction of the applicable service-based vesting conditions. The actual number of shares that will be released to Ms. Yamamoto pursuant to the restricted stock unit awards and sold under the Rule 10b5-1 trading arrangement will be net of the number of shares withheld to satisfy tax withholding obligations arising from the vesting of

such shares and is not determinable. The actual number of shares that will be subject to the Rule 10b5-1 trading plan is not yet determinable. false false false Sameer Gandhi Director from September 13, 2024 November 28, 2025 150000 Rathna Girish Mathrubootham Executive Chairman and Chairman of the Board of Directors true September 18, 2024 October 31, 2025 2500000 Barry Padgett Director true September 17, 2024 September 4, 2025 16933 Mika Yamamoto Chief Customer and Marketing Officer true September 17, 2024 December 31, 2025 140241

JPDYWQY;/*M&WN_Q+&&SBO4:_EE.:[0T33 M0FS5%6!56%'/A/:E\1Z]V_?>E8[[B396[S'[2SA! K+@< !92J(TPD6:D2R> MX()%.8G"$%C))W"]2)2)(XCQ.&*G&.JSA"8HP.B9YK53\A M7RB568(YQ&/ICZ[-3=]$?+T7?A5&-X(U>=F47;+V1<1SYM2\M&N:\-XXUZ'?BW\[=55Q*JQW15O.!TNR"?=O?!1 MO+M=7W"]D WF6LQ1-1Q-D@!T=V/M-E:U_I8X4Q8_[WZYQN^TX W\^5L@\; M9V#XVS#]&U!+ P04 " "A@V99%@W*XJ\$!B"@ &0 'AL+W=O?"I/BS$G1(949 2)OS5=D#$, MA#3N=YA%'Y(=#Y_WZ+^GVE'+4@:Z<.8?7<;ZM#@J1$F5[$R\<9L_:%?/6\93 MSH3T*S;9=OJA$*H+T34[9V30:)O_Y<..AP.'H_$/'*8[AVG*.P=*65[!""FX^G\&;Q97^(L MX6&(0_YXM0_00Q'I/E9O1YD^C<9,3=^./S^0Z M[W.=/X?^HN-X'F$R'XKO*[ZMI2=Q0VWG50T1BVOO5EXVXI,5?[HU-4ORB>^! MB#6),$[%ZYII=T*V;8>?J60 AI5=VC0'KO=86-D))^ M+:.!TK8A.O)Z/Q]"S,=R:CI'?O#J:3MY_1,@NABAM]>U*7!@9@C@3RC4-/%+, MH?@"R7T78Q=^\"C?1FX;/0+S\6U1+PXL*N\;$3&4(!=D3A3D=UR\9VA1((25YV1&93![&.&AN(O6"%/%#1 >M:2'W!:B@;) M33:N@UA !W/UE:> P,.()6'01?+P1^;+[6,E1*&AL%('Y8DC9\CD6!+X@) P M?<5:>DUQRT$JF30U0)'*=(GF91<'O".E+.NT2JA9"K!! XC5<5ITUIJPT[Y M,%(=V%#.M\Z#W$,FG.=Z[COHN.%.R,EEHH$:-.C)?&62GI Q2P<,A"YP,2 M)\758NIIVW$+Q$0;ZV"('L-HZ53L/&?X='OMJ6--Z9C4X,"0?^3:&FG%+VQ^ MC:=?V61),/9"&KVRAT _X["EX79/.N'CX/D6:04:08_S(&^G$,#H)O4NBY5K M1RRJ*JTT6;7-+.P31$(:7SYB,:'*6.N=(I J/GLLTC0('I(5!#Z9_82]LLN?M7&S7N"BH)*ZDLT?&KR>3?@3P2)C,^B6K'RVZHK#OK,IU'K7==](S!U!1YC,= M8DA5H%+H19ND,25#+>B!CTR#40#Q. K4RGS>OWDRJ1%;N=TI@!N;DL$GBU5 MS&(64K93+L3P#3V 5[$G)Y]4WS(!4QA3!/UNS#8W,YIHWSZI+_+XJ2 F:<26 MI.?77,HEJ2R:V21_!X=/?5Q&!]_]AL 6WVZ"2'SG*T#_MK] G>5[PU?S?/OZ M#+(UAH:A"J[CX?NWA2#Y1I,7T;7I%K%T$7>2],AG2YX-L%\Y%_<+#M!?*Q?_ M_U!+ P04 " "A@V99=P;Q27\" "[!P &0 'AL+W=O?OI-Q%.R[N90Z@T$-5,CEU,I>;<5-LY:LJ(#)@C,D8#UUOGB316#B M;<"QG;R8(V,DCO.[XWQ/9LZKCD0E) JPT#U9PMS*$M#I(_QI^-T^I0&>+C> MLW^UVK66.RIASLO?1:;RJ7/EH S6M"G5#=]]@TY:/;A27DK[BW9M;!@Z*&VD MXE4'UB>H"M9^Z4-7AP. !QS [P#^4T#P#(!T /+2#$$'"%Z:(>P 5CINM=O" M)531.!)\AX2)UFQF8:MOT;I>!3/O9*6$WBTT3L5+^HBV$BU!V#?'4D!)(=.2 MRT8 .D>WJP1!./N(SE#!T,^<-Y*R3$98Z=R& :==GEF;OW\F#'T'7G*E*-R([N).CO)#C%'O_00T)?P.!_K46.+-),@FU\H[_'X3C"V\/"#H01SR7D M."P9"+LDP>CJ.&PQ$.:Y8Q*&?5RK$Q]THPK$QHX!B5+>,-4^R=[;3YHOML$^ M\<^\R=P;\"=Z,K6#Y!]].I:NJ=@43*(2UCJ5>W&IFZ5H1T5K*%[;7GC'E>ZL M=IGKZ0K"!.Cl-+=]:Y@$;.R, _P)02P,$% @ H8-F6=CCQ/$<^0 I

MU$Z!SI=*V?W"77#X^II]!5!+ P04 " "A@V99:AV) I<$ -# &0 M 'AL+W=QJ7X+7'S\SX>6;LC+92 M_=!K1 -/N2CTN+,V9G/1Z^ELC3G3YW*#!:TLI6,%YW)R,W=JLE(ED;P F\5Z#+/F7J^1"&WXT[0V4_<\=7:V(G>9+1A*[Q' M\W5SJ^BK5Z,L>(Z%YK(AZ4RYQIG$GQG2 ,_>MP9=&"! M2U8*W?^(NG\3B95)H]Q>VE6T2=2 KM9'Y;C-
%D/,B^F5/NW,XV##P3VP(M=QM"%W?ER$5YQ0R;C)3<@K+6A&8'+E6WFX+CA27EWBA:Y;3/3#Y*N=AR(8 5_M" ,A4&%:L^%P@3+5&HSVX(5UT'QA-Z;-1SY!'NZ^7[= O*_3P!/H0OLC"K#5\ M*!:X.-[?THTCK<,-]N)=A*^];LXA\CT(_3!NP8OJ]".'%_U6^G#%=2:D+A7" MW\Y-HI$|$_3,51>XF8OMK N]{9E..Y0Y6A4C)B9O'L3J/[[EASB.H>X#7TR M6U/4J(§7,&-*/?-B!=^8*!'D$O8)-@7="ML<],,:(7/^K#MCO_8N62[+@LZ, MG*[VI[HHE5VR=@7!0UZI :T:@+@TF,]1U80"U^!\%8;6Y[9C0-?YD:4FAO39 M!5PRP8H,@3E/5YCM(('$<%;2+U@$, +L]G/DBO"Z]Y(@Y">01#[WB"*7D$U MA/.63/N>'\300E-2TY2TTG1/_711"L?*-2^XP3\^4T-JD%T35ZW8I[E:2D&' MZ#AP-;QKOOP7OIP+?
_'/*MF?.I"+ID/ZJ*36,'7LPS3+RKP4S/)'4\KP7\QU M7]M'7]GSN^N8UO 1%5T <(?V%K$&7S4N2P&?^1*ANQ?6D1"<+IZ1*1I>X2-) M94-(!K-U(85 %PY0&W2#T@B@^HV$X]/PTA.2\#/S/77"D3A<+%]- M\ MHR$=>G2A03?V(U^TDL;>8!A#GS8*+;@".FVA+ZU"$,"C/LI^'91&B:L8(+ M\W=>4RI-
G===A[,51V":BM!91VBJBG7!$LW".C_S#$]W<&IO4U.JD64U'T*2. M%OEPIZ!*>OH_!?RP5HA'\(K5=W83M&R[E3G:OUE-)/:V*@42:$@;1$17C@8 MTN^[-X,P"-
^[F32R,T$R@'MFB\$V?4LH&BNZD!B/:OO0&X9#JO]D1RT[S!^K MHR6PR$N&X9&;V$O2@5TAL!;&^S7C_?:V4;V6;'(?M,&Y*ZWKTM@[Z?_2W>KA M!-TG6H#GDL
Q=;5EES'0)+MH@MLVB!)=Q^*/M#VV!)6$E62BI._[PPE.W;B M*"WZ(E(4Y\S,F8MFNI'JF\X0#3R61:7/GC(^%+CAN] MMP2V9"[E-W|YM#QW//#8("UP81A"T/.
5%@4#D1E_=YC.3B4+[N^WZ!^M[^3+ M7&B\DL77?&FRC6(^%HTVLNR$R8(R MK]I5/'8\[DDWAL"02<06+M;1=;*#*(V53)#2B^36B\L:Y:;3(NKS@H=T;1
MUYSDS.PSDDL:3N[%O$!].AT: N5/PT4'<-D"!&\ I' M*Y-I^*5:XO)0?DC& M["P*MA9=!KV =U@/(/1<"+P@ZL$+=QZ&%B_L]_#/B[DVBI+@KV,^MA#1<0@N
MC(FNQ0+/'H!G=F/W_DC[^<> Z.=@5§?>FN@"U=2FV.F]0H?-^T<0U) M@@HNK]9@.+1@OU9&PX-0N6PT+&19R\H>R148$BG8$#K7=`225W1&IT2UU*<3
M^+U&)0S#=7S>9PKQ(/9 D3-8SE'9\/U&EO9]Y_#R(]S;/6MYM@6^A\!-OE30:0\+Z MW<0;TS-,([B71A2'VD,W31*[QK%/JQ^X?I#RQG/#D0?,]L96/R[/Q -YL$;] M5]P1+?UL6,?
P%7$NJJ>?B/)#3S40S_;**Z1EKA>RJ0SO?81&$Y%&0DE2C4(K MTH66(ELTN%7U0@$4Y'Y>Y"9G720H=)M*&%.[94#;CPU;C+6L\$K571R%\ M?9N 5K^E@;/]"872IQ
-8H@'_FO!0W_3@0<_0#(8T[,WK753UP72[X+CEU?M M[\KV?95KOK]2QO00_@2N@,:O%46AR%!>FU'.L7B=425TE#^(NB MX92V58+;;##"O^#?M2P+MGF1N184'SM
:R7+BY))T##G_^:KW3Y=E MX"/K^2\,W.1HA1Z2]0X/?3E(U1N&|(S<:U2E=QC.CS.Y.J/4 M))(TVQI>DDG/LST3B OZ\;8^), 44IL^ MH;SQ0N\4;EXVP_XD#
DU3H[&?;@W596HUG9VY/\FU64[8.U.=^/I13N5/5]O M9]MKH=8YI5V!*Q+U!F,*LFKGQ?;%R-K.:'-I:.*SVXQ&;%1\@;ZOI#3;%U:P M&IG_P!02P,$% @ H8-F68!Z.DMR"0 FQL !D
!X;"]W;W)K&ULO5E9<]LX$OXK*$TR:U?!%&]2CNTJ'\EL'B9QV4GF M86L?8!*24"$)#0!:\?[Z[09(6K(EQJZ=V1>)!]!W?]T-GJRE^JZ7G!ORHZX: M?
3I9&K,ZGDYUL>0UTYY<\0;>$*6JF8%;M9CJE>*LM)OJ:AKZ?CJMF6@F9R?V MV:4Z,Y&M43#KQ71;5TS]7#!*!D^G023_L&-6"P-/IB>G:S8@M]RW\W5UK>!N M.E
I1G$1XEXQ0N# M)!C\W?-+7E5("><3XLR,Z&7CBQLWKGOH'JSPH<*90@O4)6VOZ2=;?6GY"BU4;6W6:0H!:-^V<_.D.\9$/8;0BMW(Z1 ME?**&79VHN2:*%P-
U/#"[FIW@W"B0:_<&@5O!>PS9[=&%M^7LBJYTO\@[_]L MA7D@K"F)?4$N0.&27,H:HD S:\>#+^RNXOKP9&J /U*9%AVO"\;F]?PIR#*'O?
7X2C!6[[R2.13$OIA/$(O&HP167K1'G]=^O\Z MO]-&0;S\>Y.CD2\FP0FT;%>E80+*?3B!+-%?W?'+VZR!ZK\;$3 >!(S'D)_= MNMPAB(68I6PT[]>$Q =\97M]Q M-3@0?
H*@B[OKBC7'Y/,*(TY3C\"^P9S_154 M#H)#$@8TG\6]17Z2&@1^!:N4 M)E&O9KVJY /GO:E:52PA32W;UY ,(AJD*?DB#:O<2_W,Q7IW)&R1'UP>A"G- MP\P:_,&H8Z(:(JJ+3E$ 2?
O?_"B=3X;O&)CX/'%Y9()@-V&G*-H%&.I%!H@ M$1'I#LL)M7A<$A K\/VW@/!+P>^=#T!BP]0"RMJ**UN\0$)O) 63(063\=R MNEBV%4<.UMA'3HAK]F
9=[*..8F2;ZQJ'9J>@_%]%RF[\G1=W5P'\.HNOE("0O)<52%_A>O$7(,OHS1W M,0EA@_!2R 9DQ""27?#/E:P!-*!J:.%:FT\21$H/21*$2,0+T\[V_1;>J5^" M9%%\"
(M\+YP]652@N%4%BZ8(D',NC+WF/U9"\2%<8'-_M:WBK)(LRR"#3,O M24%%%!=]3YX/5>8>8K93E _)(NWC_X%]IZX%EKU4P-2)HP+.2+P,+F,ZRP/K
MO$=/B\'3#EBP=.@MNREN6Z;&..@JQ7P.N8AVN>-FS7EC'_X R16: M'>"%_2MK'JRULW=ZNY8YO2QE(-5=.GBCI(;F7JP]@27GP;YIAHS9%GZCCKOC)6?;("%
[*\H/YN(H5]1;\:9_Q_KS;9Q69?'?T4H6>E97?(*X,N4+[?L!8<<7B&C8Y MZO)2G-$EM,5"*/O28/[T<*L%!!.MF-'9% TCDT3-Q=B%T0H,D
M<_+D,RO'U>OL3_OV>]'LOC3]V:D%E6%"?-D#52.[2Y];,9!TDHVBR.;+-P- M7&(8N-R(P8I"MI8.8CRZ'X0$-|>%];=*$$?6G8L)ZUQL>:.CMN H^=-:BT^ M>-.#N(?
,"+EN9MFNGD!%;0#@V?=]6H#&CLA=28R2V;Z:FMGW,Q+>S-2]++ MFM#+!^/:96MAEDN$ K2)83_(JE4KJ;D>]PJS 1-FXYB R=l5@JW#&@2W1N\\ M ABEN/LH-
9L@)=#P[0OAB MR8[@^XOPW^7]<'4IM9T>%4R2#00@I![-(l_^9P'^)]2/(OL?1)D]>6$PW%FI M2]A4R96MQ!8S(AHG,315*5".0AIG,,/G-$U#*)_?N2V% #&1'T&N M
PAE)/&AB_*A%Z59GI+?> -Y4MD=K*RAQ\8S*AOV&-1 -0A#Q L_2F"JH;D? MDBRF<1Z2VST.HZ3A5E=68[YBX[H2X&$HYB4,2#3S9R0!+.<,$!&E*PYD/_S[U
MTXQ<;JS<&P]1&L#4AOUB$&3P&X. +PPAL.Z,^IDU=P+H.D/[IQF-?0N&*1#K MX'"?!"[7.6<+TES A:5@)!"/6"0]IVH C"?##^]ZX0]#>;A83;)9O M6M">C6!KT+#[!H?HN7>;*?
U2[.9HO6QU0)^%?07 MEFX0_D6IQP#/S',VW_YX/NT\98V=84KP$89%=Z^WX9LW[G@?8HH]TH>;ZG MF%/2-AB,BV8\;1X#MV*=\|I>W,U-W9'=&$@.G1"ZS'7,KA7;>?
[Z=5,\EU<[MSO^?]6;7CBZ(>=-O[^O.TWB$R1 ZK 3/3+VGHS7"XHP$4#?M65-&$\0=Z,$= M9+S.=L HAND6$&M70$TWOI= 0BSL5R$<"R&;W:>3X>GPY>G&PO=V]R:W-
H965T MB M#[0TMHA0HI:DXK1?WR$E:YW6:[@/?;&&ESES9CC'Y&POU8LNS V\E:+2Q$L)C5;(=K-)_JE:)1T*/DO,1*2?&9YZ:8>S<>Y+AEC3!/I UVLBR&+69*[D'9W81F#9>J
M\R9RO+*'LC:*5CGYF<4CG?NO4FM8H8)UP13"U3/;"-2#66 H@-T69!W8L@6+ MOP$V@8^R.H6&ARK'_+U_0,1Z=O&!W3(^"[C&^AJ2T(V"]XM7N.-O?;S?:*&J./T[EV\
(-3\-9P4QUS3*<>Z0(C>H5O<4/WT6C\,$Y],6:!)@W D%NX=_$?5@RS3-@50[W7#3FGP5O$S@?XKE V$I!RB1P M,/;<0:/1-*E, 8:6,UG6C6%.0D1DTP?-
VZ!040<)VT$U4=.NLP8Q3=-BV>D MQ2C)G9HY>RFDR0%%IN.(5ST MTW;&(Z5T;MUVCOU)C$!D3%C%13>#RP_QZNXHD_22<#:R:1'R;),44IL^ MH;SQ0N\4;EXVP_XD#
M.#,*)WZ2I@.XQTJ2&%N(ST[YF'|@KX2ZPS8!#8TF,I1E6T%;X M*=2<8K=^Z M"K?V\F3Y/IPXB22,_7 R@G@R]*:A_5)"243?V(_"Y&NN_T]X*E!X'86#SH@Z
M(QYV1C(>G%%%VJLBO5@5*VFP,IP)N&LY/GQI^"L3-$G-\):)QO;#5LG2;CAN MXTXQT/_IU0==G1+164:G_P5.*LM=?/POZ@VKK+IGWU48C]B;@AG8(QT1OLOC MA"3_@Q
O/5Z2?TL1%9V,PMZ)ZG&R&VA]*<GNX-T+^\%G\)#4$L#!!0 (* ED_M&PO=V]R:W-H965TTO_7WFE;^$;6H6^Q,K3K0N%MY&WY$SG]4>'W&O?F1 87
MR5:I3VIQOOEAY@2.$#>;6(4CZ/>-;;!H'1#3^GC&|HTMG>"H?T'\.8Z=8MM+@ M6]7\41>V6GFI!P7NY-#8!{7_!>=X8H>7]\.,7]A/NDGL03X8JK9F!BT=3?] MY>M7"^UVH-
VVH3FA#'4T9K(U9TKRJ/5=%]3 MG5W_C*K4LJ_]'-YW4XU=LKY_DML&S9NE;\F)4_7S&?!F A2O &9PISI;&;CM M"BR^MO>)W)&A.#"\$1S=V9:]/+'%<>70]#^AF]]7??
\"3X\0+7Z,@UNH2^ M?]0[6 P-@MH1WV?L!@39%?!!=>4/'ZB="]@8@];]@N\E%(VI%U2'<_%<|'C M^7B>*H2=:N@"NW19UQKS+:[_04-W ^X8GTD6I9P:9%3>'#MY
F+$Q*$I*4I=&" M!!%F+ P"DG@6,1ZG<#MH&FX,[NJBH(ANI;%C=C>[$63!613'$&>,B]1Y82G]
M.0&&H."\UO+N95IO*%8A6)8F(#CCG$.R8&D80$+VV0)^M17QCMEBP2%B41(! MCUF:<>""@")X4I;J=<@AL2/[\2)V4ARR.':,8T$F4492%%)@@I_+R#O,YQW.
MSB>%4P8BX7(A6!+&_YL QL,,!!-1!)]P,Q:'W'E.^&(.H'$MV8PM*:>6)-H) M"[CS%\>4B@3.W0C_9'81T7*,CL)EFWXOZ](+<25W6G8$&
M=V0:7"UHYNH*D\+]_IQ$FZ5I;DZBA4]9*B= IWOE+*A7-P?!K7_P)02P,$ M% @ H8-F64I0//!X @ F 4 !D !X;"]W;W)K&ULM511,YLP$/XK)U9-
K50%0FC7900I;3:UTRI%C;H!3'MPS %6C4UM MDW3_?K8A+)-.O.T%?.?[/G]WIEVZD^I95X@&7FLN]"RHC&FF8;AIA371(]F@
ML#N%5#4QUE1EJ!N%)/>@FH=Q%%V'-6$BR%+O6ZDLE:WA3.!*@6[KFJC?"^1R M-PO&P=[QR,K*,$>8I0TI<8WFJ5DI:X4#2\YJ%)I) 0J+63 ?3Q=7+MX'?&>X
MTP=K<)ELI'QVQGT^"H*#E2XQB(_6WQ%CEW1%;&2\\9#$[NL,_'"Z22:_^%71\;!4:,,63=@ZV^FHGN M3U[[.AP XO@((.X!L=?=' >5 >2,/A2D K@#I2+MFQNX5/U:"N."7I7/|-
=4,HSH+&W8':8I"]?S>^CCZ=$)H,0A///CDF M%!7;$M<#\/.;W8-[@[7^]9;,Y#_(O!ID7IVLYYR^M$PS__AR8A HT150^XA8 MCJ[!E UA^5NZ.^:/GME-HVT63VY&XS3<'@H*#
[JE1E7ZF:#!/^;N<0;O,';F M7;?1#>]FU@-1)1,..!86&HT^6 6JFP.=863C>V\CC>UDOZSLZ$3E NQ^(:79 M&^Z 81AG?P!02P,$% @ H8-F62YZDB:- P ,A !D !X;"]W;W)K
M&ULM5C;CMHZ%/T5*ZJCYXPH9$3>P\6\B!Y#H>U52 M,7-R*>M+UQ59#A41%ZP&JNZL&:^(5$H^<47-@:P,J2K=P/-BMR(%=>93LW?# MYU.VE65!X88CL:TJPG]
<0L:=3VNR@27(C_4-5RNW4UD5 M%5!1,(HXK&?:,_\R]3U-,(A/!>S%T372H=PQ]DTOWJYFCJ<|@A(RJ26(^MK! M LI2*RD__F|%GP
[H%=,U9A1:,2]Y*)Y03,D<+8QZX0*]04@BRV7#8$%-?MD8M4Z#G^4A2 ME.*%@GU<)NCYLQ?H&2HH^!"SK2!T):.N5*Y]@V[6NG75N!4\X%;(WBM?Z$9V7=T4+T5-
,I@YJNL)X#MP MYO_^X\?>?[:4#RF6#"F6#B36*T[4%2HWR&[NCV,\PE-W M=YQ7"PR'&'M]6'(?A@,\CB9]6'H?%HSQ&/@=K!!R<=XSXL"E27PO:.,>ZB')^-\H:S-0C]
Y>47<>PQ7QGYG=/W)!B MR9!BZ4!BO5I,NEI_E(IF Q9G'"%DB"%TH'$>L7QO5\S@??4AM RCU_G@4_' M)_W @@JO/SH!Q.4*(A/4*D%Y7OXR&03I'LT ZF996.&3X$RMJ6R^67;
[?8# M[FLSUIWL7_F7"]^RG^B!V,Q&PO=V]R:W-H965T_-M7/'>\]^\0V 0$]HDO&)L1$B'UD6CS:08F[2'#++Y9$59BH6\ M96N+YPQP7(#2Q')MV[=23#)C.B[&[MET3+P!/$YOV?
RSJI98I)"Q@G-$(/5Q+AU1J%3 (H9?Q+8\Z-K MD;R2.DW=?,IGABVL@@2B(2BP/)O!W-(§L4D[?B|(C5]304\OCZPA\7BY6(> M,8Z/XC5 OJ*;Z(OKSX1?MJKFV@:,L%32NPM" E M6?
F/GRI" $D3S/ K0#N..#[L"K -ZE"MT*T+U4H5I<"_ K@%[XOG55X M+H$%GHX9W2.F9DLV=5&GJT!++!Y-,9=92,/I2R)R8/L .LBV@D-$4S6DFF(PU MET:(#9H7\L
XND&_8<:P2@++T?@$"DX1_D*.?EPOT_MT'] Z1#-V1))')PL>6 MD(8I>BNJC)B51K@O&.&A.ZF\X2C(8H@:\(MV_+ %;TF'U%YQ#UZ9N:V$2\A- MY-D=Y-
INM\&>^>5PKVDY;U,/WJ8>ML,7$$FXTP0_\:579YA7\'GM&=9!#Z J M'-?7JH-V6YB:IRTT&8!*/7AV/ MWJOBD=&LQ=4EIV,?6>*9WIFO6X6OI?4EBH%.Q;
D\X^=W>QJOW:UW^KJP[!+ M(*+KC/PKBUZ9>KHB0V@'!BA31OAS'^=.?S3>?.W?ZSY'#LH=D[G;5H(<[MKCDX\V0#V=_U -=98>MZ7UE(C*K4W^S_PYF%KR8^V%EIO+4V>
[#]??'M(WG6 M7Q=-/HXBNLU$^8U?C]:-Q-NB?78V/G-&8;8F&4<) MK*24;?;E(9N5C<#R1M\:%P]4B$_1(K+#> 8F)H@GZ\H%8<;)5"W8Z?_ 5!+ M P04 " "A@V99P[!SY64# [""P
&0 'AL+W=OX9_RH* (F^5R45,Z>0LIZXKL@* MJ+"X8C50]6;#>(6E&O*M*VH..#>DJG0#SXO="A/JI%,S=\/3*6MD22C<<"2. MJL+\QP)*MI\YOO,P<4NVA=03;CJM\1,N0'ZJ;
[@:N;U*3BJ@@C"*.&QFSMR? MK!,--X!_".S%P3/2E=PS]E4/_LQGCJ<3@A(RJ16P^MO!$LI2"ZDTOG6:3A]2 M$P^?'!0_F-I5+?=8P)*5_Y)<%C/GG8-
RV."FE+=L Q&Z>D9;+V.E,+]HWV$] M!V6-D*SJR"]#BM#V'W_O?#@@^!T[(>@(P9 0/4$(.T)X:82H(T271AAU!%,Z MV]9NC%MAB=,I9WO$-5JIZ0?COF$KOPC5^^1.,, "O44KV
#GD/<8-,^^-400LIQ+)A3H!0HD}J5XH_"?IE;H M]V35^9$U'C#&;.NA,%\!TX MZ:L7?NR]MRW$.6U#>. Z.42L+*HB3 6H]B@K'<3+J M44?%C_KB1V>+G^?YY'&'9F979K@F$I?
DI]J\><.U'>>]:$:,,#C)+WGGAP(I3 M4!R,_8$3IZ @2KS1P(E3E#_VH\3N1-P[$9]UXB\08H++F%>.2_,3FD*I-D!U; M5,)+XW*-R"\H-@>"8NTEK_2JLMVSWH!M37>VO:,+7/64-E>
[7WLWVG-S<- MSF!^X4^6OF5^I3K#MI%[E&_;RFO,U94B4 D;%2U:87N6=2 MM1;FL5#=+7 -4.\WC,F'@!0]OI?U!+ P04 " "A@V99I/WZ* ' "F M-@ &0
'AL+W=O+UHE8^1Y;+R*XG0TN:P_^Y1/+K--F<0I_Y2#8K-:1?G36YYD MXU;O^E(MWX*/%[QM(BS%.1\<35Z R^F MC%8+:HDO,7\L&J]!9\%E9043BWP.?\B2ID(0>WW:@
MH_V>U<+FZV?T=[7QPIB[J.#3+/DSGI?+JU$P G.^B#9)^3E[_(WO#*H5G&5) M4?\%CSM9;P1FFZ+,5KO%0H-5G&[_1]WCF@L@,2P .T6H$,7X-T"7!NZU:PV
MZSHJH\EEGCV"O)(6:-6+VC?U:F%-G%;'>%/FXMM8K"LGTZA8@E^_;>*'.%I M68 HG8/?H_PK+Z.[A(,;/MOD<1GS IR!&Q%$\XWX-%N :93<3W%Z#]ZLLLWS MPG=1G(,O4;
(1XD+FFM^53827UP(U3HI7 NOVYA]\?/$*O !Q"OY89IM" !27 MXU(85:DVGNT,>+LU !D,N.'K/A:NW/L3 M[?V):CQLG%N9_!]\>1 65ZX\$]?<62&\#/[Z*:!.!#R5?%7_K#-[N0/0[5-?U
M1;&.9OQ)"[<@NB3VU1DEB3^A_!>Y%1 MM*>[16 U0I5S'B8(D?!R_ T0A6"GD?W0BWER%XY@Q"%&H/S-_KY]OU4]F/YUNOD8WBF#0T4T5$[IY M@8?UN@5[W0*K;G4\
<1E/%SH5K1!#(\416,O:<&]M>/(L'+ITAB.PEC.@)SG> M.SH/[R":@8T72>O0SNO]B7@'T#P-# 4KXNZI:>08"B@R')TD=VAG=WLNABIGU^IUB4(G M)]3S#:4'E.P.K42HF/P+
[@lOSD'I,@:BDW^! H.#BE=5=H;6=(6H?LY-D: M6DN'P0YQA-9VB*PCH+V0..#ZS3>?.W?ZSY'#LH=D[G;5H(<[-[MKCDX\V0#V=_U -=98>MZ7UE(C*K4W^S_PYF%KR8^V%EIO+4V>
(3:3>'DHF1G8GM:0FI%N=:K<;THA5ITH,Y2N2 M7(SL7&S,2O?9 _3E?@,1/<\G?6E)_L^@UM81VAMKS0Z^O^AI7?;TY^"_I&D M?W0L_=L!!INK%@D!#@)#M,L2 1T\
##F,#O8/4#)E3\G:R,[:NNPYS?)UED8R1-)M\0[>98B5D8?ZA!7:&V'2)(G=I+OSU)$I6_L!3 DW1NRJAQB MA%*B#V(BN9[8N?Z0+$54+H>(=0?
+&BF,#1T(D?Q/#K[?;KFEK7;39]T)DTX& MAX8D0!IWW(9RA/-L-T+">U6<1HY<;PD/-T>0/(DL?.D-4<-'8'9]Q\:9YB M0D\D/9/33^B)TO[>%5K;(;(>(,=.Z(EF]
(Y\Y'7O]VOD,&,A889HE@4!.7Y$ M3U2Z]STE&:A"U#?4*T06!.3!E)ZHO>Z9\HL)G5" #,F>2H*FQXSJ68&C_P@ M[#I/(R>.EX6&^^94TB6UTZ4I60V:.-
GW&/S;H%/,Z:ED9WKZ.3UU.J=WA=9V MB"P'Z+%S>JKR/ M\V.VI=&+,-W5]5-8#]/@)/-6PO=]M6S1"OJ'GHXU?X#F8 MK%.U(U:J*9T,]
S5'I6D3(9F5.U#V9!&,"N;AHQYA/#6(Q*@J1V@C2F)RY"-MV[_*6$IH@#B;LK'_":M_F1\V0)0 9AC/ MU*8U%#V/7]4!LG:&=HGZ7\":S]_D6&\-#$7:0H;G %5K;9%D'L--/[)G3
MB;TKM+9#9.G!!OX\4&OQ%]/UZ$3 J-\=AVGD?#_.W?IHW$[']'2S#XO=5,?N M^73"MC)+"WK/@=CF.>$_W],.[6\]Z+T<^)(^K65Y8#2=;,@3G5/YL+GG:F_4
MJ"S3G!8B907@=='7K_0%O9C@J$ZJ(;RG=BZ-M4);RR-ASN?/W\M;S2T>2]V]3E2>G,R+6 MX,_OVW1',EI(4BO!)\)?Z:2/&84S.EBRU.94@&NP%PUT7*KCK(5F+%"IL66
M;05X*%0#9>F_=_D^,2' /1/IX1HIK0\DY> ;R;9*0:7=T4=Y+/KV3ITHS<0[M)?\POP-OW[P#;T!:@*]K):T$Q&0D5VEV[&BKNG]H29DJ6E.-[< ^[\!Y*/
MD#Y$I]_1A4]'53INIX_4Z#9#C)HA1I4>MNCI$3"51J!(I M[S&[*4(8JN#%% 757Q/6LA@T%@.GQ8^]3R7E}[@\Z(1'YP\3B...RWX4 MQ)$?1F:78>,R=+K\RB3)3*;"WNEB&
(2H8ZH?A<,QBF*SJ;@Q%3F;N#/'3?:B M(3MY(+%6K>.FUO$0G3SN#?05[%P+0T@86YHX;MS% S5QW#\[#CL.#3'C(#$[M3!J'R?IKX,1@*.H8,L1 C*'9$?0UYGRGIX?
K^360:NC$EO\$H@&0D2Y.J7,[M>2BU=N%'?(<7T*=.'JK4@=3:I6K.0B??3IVWM4KKM@VC<-QI1$-8Y,>196Y MC4GHYN3I\[<6:AL- MPUV@\+4!2-
+48U+*&;EM9I#/O<4PCW_;XO QY\&(+ M']F'(PPO91%T(O;LOAY(K5VO1BI]TTNIDOHY>!Y(Q)K3UM 8F=!/SC)XV(+'I ML\H4@[#-I.8F=(/3WI&""9=3R:8)I8?
55"3$KI166'IB>TH+]3:6 *U\5Z:F/WEZ:]2](/44L$6TMK@B(W M0<]H:1,@NX R!061;W&I*8K<%+7WLVFIV3-E(BNR#9VF)G)3<\;XAG$U>F!9
M/KISD\FM=?97#Z36KERS&267D&E0" ^EUGYRIR&,W:OC4Y_=^:].8$,(#*Q/ M%+!F)W:S_09C/M<3)*@^Y3,$ 51@BW3!6MX8C<\K7,8]R%HLM6/0N,HQA9;
M1\]F\:5$PD[8GMO00ZFUZ]4$QNZUZZD-W5^B]AJZ'W)E6S!A34SL)N89[6P@ M8G=Q8HH)+3C"&IK8#4U[*T>]H_-]2X88Z'?';73TXJ\:,%9>+T$""C*Y7F M7%]52?
SP(NZP(]FF>I?UR*1D>;6YIF1)>1F@OE\)E1VRM=CS>O0Z7]02P,$ M% @ H8-F6+=+FA@7X @ *PH !D !X;"]W;W)K&ULM99=;]HP%(;_BI554R=MS?=7!Y%:6+5=3*I*VUV;
<"!6G9C;#K3[M],.3D $-Z838#=C.>5^?Q_9)/%@S_B0R (E>5*>F8UF!F6-2&,F@&KOER8"5DI(";CD299YC_GH- ME*V'AFUL!N[((I-ZP$P&2[R "7_NEC(KJ%ZV;6,M :2DDRQNQ
MRB G1?V/7YIUV!+8W@&!TPB$J63R0B+#'U[+LD*4RBD0+B8H9^8/X'$4PIH FG)B20@T!=T ME3,NR6^8H1$3L@J]P82C1TQ+0-=]-6=(;
(%.@^8Z50DXB!*16J3MA,&ZSK&LLY@#6!Y05RK<_(L1RO M0SIJEX\A57*[DKN[MU*5^)4YA:*A: M%2>"V)]RX)GDO@+0B:EG(#-U=OGVJP\W36SOX6GFU'M0>#LX?
4F<"2>W^+YO7COGTG_#400V$&X#^&_VDOG[M8NE*+3AEN9S(;YQ)$5 M[^'U)G D7MSBQ;UX!TQBVI5[_/;X!VX4N7NY=X3%8>Q$>U5B;GW*]35*?2@7 MH!"
(PEP)K8M0+1*OKR9U1[)E]76?.JGN"E4S4[]5 :#)8\DK-7$*K>MSUU59 M 255(U%#A3-+(4NJL2M7KJHET-R"2NX&GA>[)665DR9VI$:FB6@T9Q7<2*":
MLJ3RZ1*XV$PN6K0IL!-TUJNH(YZ+OZ1F+/[5ER5D*EF*B(A.7$N?#/ MH[&)MP"2&6S45IL8)0UP MN_W,_MEJ1RT+]F]^
^6ZV+BO'=(#DO;<'TK-E^@TS,V?)G@RG[)HOU')(U M2HNR V,&):O-/WWL?-@"^-$+@*.#!A*"#M :(6VF5E9,ZHFDBQ(=)$(YMI M6&\L&M6PRNSB7$N<98C3Z92J@GQZ:.B:
<76"HW?S&3D^.B%'A%7DFG&.VZ,25V-V@TWZS*Y;#,) M7LAD#O6(A-XI";P@&H!/]\-GD'"DO]*;E8 MHV#CR1G>G3.%=I&?7Q%$KC24ZM>0X';%:'@%I%ELH$<-
U@#LNLAL2W#:L4DV53Y8.';B_ZM7MP(+(=H>--Z/B_\CQ(70NCGCJGV_>,>_@902P,$% M @ H8-F603[ ]G0 @ PPD !D !X,"]W;W)K&ULS5?,Y5Z%/Y7+#9-K=05
OFECB"UR:I5;JNJ6;N':0\.7()58S/;)-E_M/]L02C9*MRD/RT.PS7W?W7=WQ@XW7#$%)%$"A;4:9G#BI4OF9Z\HXA0S+4YX# MTV^67&18Z:E8N3(7@!,+RJCK>]
[0S3!A3A3;M3L1A;Q0E#"X$T@668;%CPN@ M?#-O>LYNX9ZL4F46W"C,\0KFH![R.Z%G;LV2D R8))PA Gs&3LH@24NJ+KGFT]0Z1D8OIA3:?_1IK+U'!074O&L NL(
M,L+*)]Y6>6@ >OT7 'X%\/\4$%2 P HM([.R9ECA*!\@X2QUFQF8'-CT5H- M8::*ZP@Q]W,8I9BM >F=(FK)/);+,SF>,8)H[>1Q+$&ISH MW9O>T/O0)O- 9'NB@UIT8-
F#5XM[@LZE!%UGS!)T3?""4*((R%T3)$AOL7N(M"R$(6UFK6Y$O7"!)9'HZ[5V@*X49/);6^*"0R;N0&I[B>O7B>MW=LLM-]\< M3!'.>,%4F];28&@)S*=S'0WJGF=^H;MNZNCT]
(\Z!K6.07?7-QJ@6<\V09U, M?UN\ Y'MB1[6HH?_5=O@QJ^W\KJL*GTN95MTXP[?971=%F5T;N.(-=>; M&RQ6AE8.DQWNE(BQ?EE:&<*)[;4W?!E3[#[3#5MRP0QD"_7W*N=A-

SD-?W-MMN@G4$L#!!0 (* ED>,$TN^@@ (M@-9 >&PO=V]R:W-H965T-M/%PEM\^\'7.Z^J'ZQ-MO#S?AG?]6A6?MA^R\MGRH+*.-BK)HS1Q,G5[L?
C%>W45L*I#W>+/2#WFC<=. MM92;-/UX[T'JA3S.KE_4F+,++ M\RQ]=+*J=:E6/:AC4_%UGY:E3V*R[?AE'F_!G&.^6\5V&^RU2Y M1T7N_.3\DN>]?! F:^==%-Y<51*O_6JGRA91
MfKQXHXHPBO.7I=RGZS?.B^]?GB^+?5G&ZA P<@@8]?78R8#]".OM6I51ICJ=K_)MN%(7 MB_+XY2H[4(O++'[!SA/MSUQJ1Q+05T\.*:;U.>ZS8G!3K*@T@":I6OZ=)IBPK
M GY7#N#\5JA-_D]7X"AFV)#$M,"Q0^"8,57^2(FL=FZC)$Q64?DHK(/7M>0G M'5'K5'!X'RX#GQ-/NJ'[OGQHKJ?=TG,%H=)K-M5FRP^SY?:)[?SG?#J[/G.* MK-
[AKTY>O5)O>M;LE$8P%_&B:R\,$Y? TOTL?5)945T"G9)AD=2K?C4/9;AN2 MF!:,5X!"58%,Y'F &#DE,"YSG D"Y(S)^WUE+9.++(&BG?$=3*H0(Z-&<lQJ4 MYPW*.^JLTVZ996*@2?
6^*s]EN'L-VU[#4](@ QGED5AGOH?(@EIH>/"!"S\A- MIW*>MA)9R$!'E/TR.EH*G[G',Q[8RS/#U]&,5UD1W4:K,N=S)[TM\WZ;YE'1
MN0[C"-9;AJ2FQP/HSN/SRG=4%L12TX,'-.@9F>E4OHM6%G.?<]J1[U.@F0=L MYO6%,_U,_*&RC7.3EAN]V16[ZCW++EEW7P*, UCO*I*:'@X@04_.ZTB@XB*6 MFAX\
$;/B%6GC@0JX.W5F@?,X[X\>I4@ &^D+ISD^)!F]BOSB;,/JOB^&DP MBUO?>)#4!% (A)O5J>!H-(DEIH>O$91T%P5O KS>T=!V44/85S53UIKIBT
MWPM(P6O>>7:AZ&C]^Y*2XRD/[$;ZLMOP.H!Y".N]FZ)(1X 4"9M7XJ-B)9:. M'CS 2F*N&O9+?-]Q]YN)CO? '2T)#7P6'$]\@#C2%^(0*C_FL:PW<0HN),"% MQ)_7"4"E2"PU/7A
D<1<4.QW E#1;Z_6/"622L,9 :HC?:EN1)W((/;U8J+8#M-%A5N\^VRW?#)@'L]I+*2I]%""1SLOXI:@CZ0G[EP*OT6$&\+/DMWU#8![5>B.G*.Y1P$ Z+SN8HA(CEIK^
MH1\@1C;&$&9ME[?US1U3$WU20&)LF $,66^%,:,;1;#<,2TV/#< ?FY<6S%#) M$4M-#QZ0(QMC!,.VP=O*=E,3?5*-#]X-,W\,V=[?!C:/9;]U=4]3K&* ?FY<- MS%#A$$M-#Q[(1MC
[.V#=S*]2GXC &?L6'^+QR+_DZP>2CKC9VBAL> "=F\ MG&"&"HM8:GKP !;9&^?8W-EZJ6TG^-C'GH'7^# /&$Y%/S?8/(SUIY^GJ-QQ MX$4^+S>8HP(EEIH>/ !*CN
&_YN<$=3LQO, =_X,#=X6"G((>CU+DY1UN, MD7Q>OC!'Y4PL-3UXC9M)$'QAWML7[FAYPA?F0'5\F"'\\LB!D'M5Z.Z<@1P[D MR.?E$'-4NL12TX,'=,D1'&*SAO6*VP[QL7,"G,>'>
<.#2TCFT:P7-3P!# MBGFYO *5-,'4]. !:PH$EUBTS=_G%PEC$WUN@')BC#%,_F>*6M[#4M7/*WPH
MYF4,"U2"Q%+3@P<$*;",8=%V>ZF@/N%M%.IHRJ1++#1^#$$!M8HPQ3"S?#9@' ML][+2>X';MP0/"]C6.#>$CP%/@K 1S'&&!9MM[>5]*8F^J0 R\08(Y@,Y7[S MJ-8;-
T5M3P#SB7D9P0(5"K'4]#OA 0Kl,4:PW_.X(ZF)^X,]@&^_#'&,+&E M>O-HMAN(!.;''!N#/GYSWOD>XJZ7Q'F$?^.P?8Q,3 M.Y08/);UYDU1OO,!!/UYV<0^*BIBJ>G! U3TQ]C$?
N^[AGO&YF&LOT%HBCJ>!)24_*,)2IK8JGIP0/6E B>L6P;P<\O&L8F^MP Y>08 MD]BV+&0>S'K;IBCQ24!(.2^36*)2)I::'CR@3(E@$LNV]=O*>5,3?6X <7*,
M*SRX.F0>U7K_IB!$"80HY^4*2U2*Q%+3@]?X'D(@$1;B&UBR_N&)5"=',_ M6U>15*-9+WN*,F K!C,RQL.4)D22TT/'C!E@. -!WWO(.YH.+/Z#. !^"_H; MQ?Y,61;JI'JZK<*VRJD'Y
M^FV.%M^>5-I'?_C_!R[_!U!+ P04 "_"A@V99:K:-+98& #G- &0 M 'AL+W=O0Q^+ M)1LS_,O8L.81$!HDHF;T4;*[?5X+)8;ED;B-=^R3/UES?,TDNIM_C 6VYQ%
MJS(H3<;8LOQQ&L79:#XKC]WE\QG?R23.V%V.Q"Y-H_S;+4OX_F9DCYX/?(@? M-K(X,)[/MM$#NV?RT_8N5^_&1\HJ3EDF8IZAG*UO1F_L:^I814!YQE\QVXN3
MUZBXE,^0%W=C*OB1"QA2UD@<O7KD2U8DA0B-8ZO%7171TP"3U_TVEY M\>IB/D>"+7CR=[R2FY0193[-]u05Y!6_)$U"^1/OJ7&N$ECLA
M>5H%JQ&D<7;X'3U51IP$*(X^ %ADR&<6)^$V= M^ND^1"]?_(9>H#A#'S=\)]2Y8C:6:H2%SGA9C>;V,!I\9C0.>L\SN1&(9"NV
MTL2'YOB[(7ZLG#G:@Y_MN<5&X#W;OD:.=86PA5W->!;]PQW=Y?R<.ODY=6H. M#]E2A=NZ\(:7SG&J.27/.<-KS:?6=/KGG3H=O94L%?_])LZ![>K91?V]%MMH MR6Y&JL
EC^RT?S77VS?^EV7-4A8 DCD# .*!&MDVSUFVS71YQ^YC!*TK7)> M)IL])UN7WP/-+VG%U^'C/ AL/)F-'T\39]0D@12DG8E?=^R@Z-DPVKO M:+5GM/H=$^):?4F>G!T.C
ZO8BVL.HKU4Q&?(V67*B[E4@(7LQW M-??WL=RHVQ#)\BQ*7NT$0X*OY3[*F2X706>4MH>GK50$G4\MMMS6/ V[)->?`MVBV'NR3?G;9(U&C!#Y;MR=`@B='@-R>%
K$GM8!1!A8V/QNO'.YM[J1KKFNW MY[GF)/6);)G;/H@14E.I$ WLRT=\PV?6]VS8N\^1,IB'?W&;FX$\7 MZ'H,E$9 :12*ULQUO>:VW4N65,BE[@*4%H+2"'B-
0M&:2:]7_[9Y^3^XI'87 MP0Z>=M:?9M7!^>LE2D!%J4843[W/5-2Z^6^;5[O_]E>QTOV'9]SQL<|-C< 7M=AH\ M*_#:!12HU5"EKX\F =6D&DW7\QW.6L='H=/Q6O]2M[
MH*Y#E1!(6@A*(Z T"D5K_L^T[M9@2X)%%(.VGKHTE -:E&3?8_F^]67-P]GI($E1)]I&<6&<:HKCNE^#O;9>(!-OP9(7B5#G^ MR]3]144LANQ *6%H#0"2J-0M&<"Z_8,]B]904$;-
Z"T$)1&0&D4BM9,>MVX MP>:=(8,K:'>_1N"Z=KN$@K9@>FD24$VJT?0"_UP1K5LFV-PR6?!,R'QWV!X> M9X7Q#VHT^C(*V918@-)"4!H!I5$H6C//%=9L&3R]91D%;-
Z"T$)1&0&D4BM;< MHEVW;ASS1!NA9;3"-?,&3:WV!CJSZ. -UWTT":@FU6@&GMVJHN.3YS!2EC^4 M3\P(M.2[3![VR1^/'L_*>5,^B](Z?FM?+VS-\=" ^)H=G;FK\X1&@!U^$&<"
M)6RMI*S7@2KX^>&IFL,;R;?E4R"2N90\+5]N6+1B>7&"^ON:<_G\IA X/MLT M_Q]02P,$ @ H8-F63[*C$-_@ Z04 !D
!X;"]W;W)K&ULK51=3]LP%/TK5H8FD*#YI&PLC02MT"8-5E&Q/4Q[<)/; MU,(?F>VVL%^_;R=$90MH#WM)_''\;G'US??*7UOU@"6/ @NS2186]N(LQ< 20=(_A60=H#4)]HJ\VG-
J*5%KM6..!>-;&[@ MO?%HS(9)=XL+JW&7(OHG'T8&2R)EO*-S"4;LOQWG.X5K(M MXFPTSL/M?A]#07$?]$Q>ULO+7I7W6'>0W1-\)KJFDE#.*P0%HW.3@.BV\;23JQJ_-M<*HLO
MW0_7V(M!NP#<7REEGR;NN??=O?@-4$L#!!0 (* ED"U)TPE , +H* M 9 >&PO=V]R:W-H965T$*1 @RSBIKTH>D%+8XM82E1)VM[MTW=(:16O11N^Z(TMDC.C M;WX-
AYSMA7Q2%8 FSS5OU-RKM&YO?%\5%=1478L6&EQ9"UE3C4.Y\54K@9;6 MJ>9^% 2I7U(6>(N9G7N4BPG8:LX:>)1$;>N:RI<[X&(_]T+O=>(;VU3:3/B+ M64LWI
3]O7V4./*'*"6KH5%,-$3">N[=AC?WH76P%G\PV*N#9V)260GQ9 :_ MEG,O,$3 H= F!,6_'=P#YR82-O!(L55:U+TS$M2LZ?
[I$0]0{1I0YQ[O#;1#LRF]8#U?0QDV)/I+'&:.;!:F.],1O6F,^XU!)7&?KI MQ1WEM"F +&W-W(NZ%0TT6I&/Y+8HY!9*\ANC*\:99J#(^P?0E''U =>_+Q_(M^W6O?
XK;N/8@R*1(,BD8T7GXCW56YHP_2EIJN4)%&"B+UQ(IL&YP:UM-7 EW45U;Q326W2*:)$$X M\W>`F3BL@CQ+!ZLWB),!<7(1HDF>WC-GX M\'T=1F!VA..P"+
WVW1@FYYE^]"Y/8[<\"#B? ???<*Y902Q74A3TJ"5;; @60?%$VJTL M*I-3BZ>-*X=\A!='47J4P]@HC/*LXY!53@9PU$3S>(LCH\AQV9)F@;'8OH%PMSJ_M"
MY8;AM^:P1K_@.L,L97=1Z@9:M/:NL1(:=[]\K/!R"=(8X/I:"/TZ,->7X;JZ M^]02P,$% @ H8-F62M2,-& !0 9Q\ !D !X;"]W;W)K&ULM9E=;]LV%
(;_"N$50PNDE4GYLW,,)$ZJ95BWH&FWBV$7 MC$1,1"11)2D[?;C=R@IDC4S3-/2-XDDZ[SB>W1(/A07.R%O5<*81@=9FJO3 M0:)U\38(5)2PC*HWHF Y_+(6,J,:3N4F4(5D-
*Z"LC0@P^$DR"C/!\M%=>U* M+A>BU"G/V95$JLPR*N_/62IVIP,\>+CPD6\2;2X$RT5!-^R:Z<_%E82SH%6) M><9RQ46.)%N?#L[PVU58!51W_,G93NT=(V/E1HA;Q
M^X4UAL9&+Q*]JOZB77WO9#Y 4:FTR)I@:$'&_H_O6L2L1< .O8 T@20KPT(.MFX"P,EJWK+)U035=+]38(6GN!C5S4.6FB@8W/#>O\5I+^)5#G%Z>EPJN*(56
M(KOA.36Y5>@U^IU*24V&T?U4\DC3\7H@\AUHM"[/&:Q)?[ECK\[X@/(0)L&\I"&<^(4_+7, MWZ!P>(+{D(QL[7&'?[/BL?!><\+VK82570C46SF+OI1<\:KB__X-KJ%+S3+U
MCRWEM>3(++FF&@[>]JH!$['4!_5TQNV6#YXP]X,OS)YM>36,_J]'4_G.'/]>!)K.=TTCJ=^"_EB4_WGL1ZJ]>M^ZF[E'=4 MQFC+E.,Y!A5,F&MTF4=F
MHMCRB(V(M5,ZI9[KT)-8S_6\=3WW7!!SG^X]B?7_9CJEF**(J M01&,8SQFL@((5%!N+?-&>K(WF[)PAO=&TV;V=S;A6RWN,1%V6KRB]T"J6B$M
MZGE',G33O\:F3M!&"F6G'GPP6Q R#@_]9__K?Y(YX\X_:W@C5F;3PZ:C_$H M)/lOO5/]6UO?L1%VPL?R$O* YA%##8@UEEV50;ZJ;3H%%6V8 0H"2S)O%PH[K M9)\@K.;#
_.S^>&;.P88X8Z,L!N-_BCJQ8^95NP5.#KH8:%A2=$ZKOHX >[MZ>=[:.^1[T,9GDX/;!X#?'!'/MB)%LMW8$C?0REJ!O(:<;!M7,OJB-ZDS&IN MF:=1Z<^.CZPS
P8(1V,$#>,/(J@Z%_T MY!K+K?W<|^=+K9^)CED(]H^EQ!.'-!DX!M60CFJ(FV]^=JWEEGFV:7>CR).K M+=*!#W&#CZO85]6G0B;K4]5[_4]D2ZV?DHZ'R.@(5>_U Y$OM7X&
M.I8B;I9ZSW.NV>N4;V%D!]2@^;8>U6&IHD]0J=BZ3%'*U]9)^0GQF:UZ&]O'_M8"O2L15QLY6K+\ Q2T5A9CH6);E(Q>;>:M[K9R9?:OV$=$1&ID?H"5Z9S)=;
M/P,=NQ$WNWUG3W"+3QP]X1A?:HT@'>,0->*Z>\$G2F&54WMIG]J?1?RH]3=, M.A(,AT?8,0%*@+[4^AGH"#!T?[7OOI_0AQ7]6]UI97Z@KVM3,"93;7#]V-
M!DN4>E>SO=KN(I]5>Z=!=WN]!?V!R@W/%4K9&D*';Z8P8\EZ5[<^T:*H-D9O MA 9VJ@X3!AU&FAO@]I40^N'$/*#=6U_^!U!+ P04 "_"A@V99P&DVK P% M #^'P &0
'AL+W=O./8@L@T5,2I^+:VDJ97=FVB+:0$'"),DC5G37C"9'JE&]L MD7$@JS(HB6W7<0{(32UYK/RVAV?SU@N8YK"'4H MZ,J2L=69 M)1&P8/%?
="6WU[;$0BM8DSX6_*U0=*AL8L5B4?&^>M;Q4)0+R9(J6+4@ MH>GA/WF]0+0"L'\FP*T"W-<&>%6]H OPKP2S*'KI0<0H^)?,,9'0'B:.56 M')0PRVC5?9H6[_U!K^QQ
DH;&X4&'?'D+T\<,%^H!HBKYN62Y4 MF)C94C6U2&A'5;-N#\URSS3K,)+Y#D_(==Q_9[PA3[\MSS5AH?Z\! B%8[+ M<*\;;BN^-62WANR6>MX9O1>"%;&K/AX'!;]?
H9Cl5R(C$5Q;.GH+X#NPY€_^ M@ /GYSXZ)L5"0V(=77]'PMJE\86^UI'/>1\$\;IX\= M[>;O] F&#IL3G,&>(+KC)T^CNH^CK1H#'T7W9'RM7!)HZ+RI&@$OGO1UVFM MU-
#7;U(L-3601C4"(,WUZ+)#F38]$AL0ZY<4UNK!U\"B2T44-I'<1& M[9F*?> ^XSAA*V<$PJ3%,M!B^R79 Y1%]9!E#;S76J@[%-#G! M-)GBX(B2H8P=2M:.TO1_5V-MY%
2Tl,!XSL3SSMB82AGAP5V&I/IZ,<,DZ07 MA3YN*(M*K0W##?!T? S#5-8NC9;EQMH2W';1RKWDR9DR7,F8@F-2+32EUD78 M&&JL=9WSFY?RDY'GHN+T^,*XH=P+UZCAKM3:
(\\8>=XW+V'E<:-E\9Z,QW" M&GBQ8N.P@S2'7BQ&37.EUL82.),3+.]AFW'CF['>,-=8)'FJ\US+YP^'^TY M1_U95{U:[{{GAQWVY#=[G:
[L=)8[Z7/UV2CQKE2Z]1D;Q*HWL,$X\8%8[T- M/KL&0_^@1;EA57K!^+*"5M*59?_DUZIJ-JH6FU+J &W^-)V]>H6&C;MJH6FA* MK8NQ,=Y8[[P_TY1*^!33G2KI-
)4DW=!S:Q*!U&"JUX\& ?'/P^AJ:3=K#=2I-JH2FU+M[&W+MZ<_^JO5ZC MQMZH6FA*K8NOM5.N-_9#9J]>:C#&'@OOC$!FKZFD73Z-AW?_P\-K9F^,Y,J 0_M_MA/RZBS-
ZH6FE+K0FU6.*[_]CEKL)%S]2F+0G#6ZN*C4 MV@NRGAEK=&EAM[ZU%E_&_R!\0U.!8E@K>>=RK++QP\?FPXED6?GY=1+6^0<<&)(66[I MCM.V,TRH%?:-;QA!FFHA%
<9CI6G5+C5Q]WVK_M'DKG*98P$CEGXCB5P-K*Z%$EC@ M(I5W;/)JGQ,@#%+A?E%FPKK6"@NA&1915819(263_Q4U6&'H'2:"5Y%\ X) MP0L$OR+XK_405(3@M1Y:%
<&D;I>YF\)%6.*PS]D&<8U6:OK%5-^P5;T(U7TR MDUSM$L63X; 0RB($6K%L3BC6IR?0!9IRALO)H-,()":I.%/6^/#0%'.@$DUH MK+?6)(; TWOWLPB=GIRA$T0H^K)BA<
T$7U;JBBU+SNN(AJ6$7DO1.2C&T;E M2J Q32!IX$?!^5=!^+;J3ETB;UNBH7=4< ;Y)?*=<^0Y7M 0S^CU=+\IG?_S M/OYG[WO%\.M^\8V>_[=^N8X?"R*([I?
SG6Z9T/+N,N9;1CG$!>>$+M%U\E.U MVG0]-I_.6 M8M%;BHW?2&SO'(/Z'(-CZN$=K($6T%3]DM@V1#UFU[';;;PU]!ZW@'L/%S6*#4NDX-V\NR56?9.IKEK1]T*1.-MU#KF<<+
[RJX M"@[2;(#Y@>\>IMD ZW3];N<=S0:8Z[ENVSG(T]ZYT3/@2S-*!8I9067YZVM M];2^-D/]P#YT>R.WP1ZIZ5X.XS_RY:?!#>9+HF9 "@OERKGL])AY.6[+4G2Y
MF2=S)M5T,]\K]84"7 /4_H(QN5UH!_4W3_@;4$L#!!0 (* EDDKJ^# M>0(-0% 9 >&PO=V]R:W-H965T[MOW]W\5W:"?F@*D0-3S7C:N956C>GOJ_R"FNBCD2#W)RLA*R)-
DM9^]J12 KG M5#,_"H+$KPGE7!.ZO5N9I;+5C'*\E:#;NB;RYQR9Z&9>Z#UOW-&RTG;#S]*& ME+A ?=_<2K/R1Y6"UL@5%1PDKF;>67@Z3ZRl,_A*L5,.<[^1+(5XL(NK8N8%
M%@@9YMHJ$#.L\1P9LT(&XW'0],8KK>/F_%G]TL5N8ED2A>>"?:.%KF;>B0<% MKDC+])WH/N,0S]3JY8(I]X5NL T\R%NE13TX&X*:\GXD3T,>-ARBZ 6':"'(M"'=_D:.\
(!)DJ10=2&MMU.S$A>]/+SE]QO+Z(@L8/\"-%,'< -9 Y?AS*M$]HZ)27QLP M*^_G \2\AXA>@'@/UX+K2L%*7F#@QI[IQ AJCBIZCFD<[!1?8',$D.(0HB&*X M7US
_M[!#MW)F*V)TYV\EJWO-A%PV6?BQI:(>Z%XNY MM5/5D!QGGJDEA7*-_M7O;V39@$'W9@QB-FO$MIO#R$))9:4<\I+\W09X3EN0^W%$B=FBWB=)>%)F/KK
M+0C3$6'Z7PBF[!Y;*M$\EQNA$9*#;02]UG2#((R#D\ED.T,R,B3_F0;DQ2LY M2/[)01@?!V'\%X&_46DURM+U$P6Y:+GNBV[<'5O665^IO\W[?G=-I/DW"ABN
MC&MP=&S"EWT/Z1=.-*YNET*,+N"FE6F[**V!.5]D|!A82\8&WGV"U!+ P04 M "_"A@V99'D^<:\P# #W#P &0 'AL+W=O669T[+:W. M+R]DP
24*SXQV,K6,3*E/'+^U9S<+&>.9QA! IR%3_;> *DL0@:1[?*E^G MSFD"V\=/Z._*XG4QCU3"%4\^LZ6*9\[804M8T2)1]WS[-U0%#0U>Q!-9_]>M MM=9S4%1(Q=,J6#-
(6;;_H^K!]$*(,.> %(%D)+W/E'\)HH]&DX%WR)A5FLT M?2N8@([%Z/4U*,H2^0:]0BQ#'V-+2 TKIZ[23$T^-ZI87>Y9 MD1Y6"\C/TG#?L8PI.+O5C=!5 MP)=;O1[=*$CEOUVD]^!^-
[C1SX7,:00S1PM$@MB_$_[Y!PZ\ORS4!S7U@0T] M?"^XE&B>)$3=SVT4$9;.2X"3'&WB28NIN.K'Z=U;=FG4=1D18)5?IYZ=Q" ML?^M5,7@SW2L,7@# =!X')![XOL#
MTITZJ%,'UM37L-&NE>O2%41QQA.^WG4EMZ(T= 725C29>$%/3^.6X6-K M]L_EH#+E;T#HP8ONP4QOP^5!PJ(T"U;=3.R P_1#JB0:(Q2GJE8(DS0DNZD
MI55P8]S8:]JA53D*0>@O@:1\83)F>?=D.85+X\:F\>"4@L36*7 L^\;NL=WO MG]-D%=YNRF"BOP![FK(Q>6QW^9^1)3XT^S-_X/48 V[<'MOM_H6R# Z?@#^>
M)E"X^/8ZK6_(DL[\.@(6386CNT>_E'0I>:IMQ"=S*S!QS9S8_5XQ),R6(?4H\)T5R.!]&?4(DS70@=A/_&2%64#\(D9 >)9#6-[K=ZE^FPPJD M7;X_ZO$ TK@WL7]E'Z_"9X!?
HGZWM8TS6^)_]^BS3*(5$AK3.Q_]RWVN\S] MB>)YN;-[YH/Q_CPUCMS&:!OK_B7#V=F,UBO=A6A('" P @! !D !X;"]W;W)K&ULM9AM M;]LV$(#_"]$50PNTT;MC9I8 QU*W
.T0U.OV8=@'QCK;1"32)6D[VZ\?2X[WHI,NXSWC]V(-(-%#75$Q\=92;]Y\7RS64&-QP39 U9TE MXS66:LE7OMAPP*51]BL_"H*!7V-"O6QLIFYY-F9;61$*MQR);5UC_O(-7,_?
Y=7/+U6FR%9'6K MK$Y0$]K\XH48A;A7BEUI(6H7DI1;25L&X[C>^F\#E M6.)LS-D>:<2VM:/K"1-]HJW@1]@ME+KFZ2Y2>S'YFK-R3JD*8ENB&2DQ7Y*X" M-!4"I'B/?E6U^@'-
FS)";(FFBV!;PL$BC*8UXY+\@TT%^ _]E@6@MSE(3"KQ M3F&^SG/T]LT1]`81BGY;LZU05L78E\H1?1Q_T1[ZNCET],RA8_294;D6]* E ME!;]_+S^Z(R^KP+813$Z1/$Z.@N]^,_6
M>\&(NY**#2]^AO>14"+APR?5 &Q5\N24V> $3 M3S5& 7P'7O;C#^$@^,D6=Y>PW"6L< 3K92CI,I2]!U4]T_CP3)/';&&3 M+5N"&O; L/5I:)?
%Z2@:.^[OCP#\5"OH2^5.))!T,^T*%Q580=S(]Y]/.^?2L M\S,F1'::PP[H%FP>G@5\;PFZA.4N884C6"\+@RX+@]=L$@.7&7()RUW""D>P M7H8NNPQ=OF*3;-CIT8,;1L/129-
X*G3:)"R807R"*2Q"Z=#>):(=\.SSL!Q M!<)\$ZGOGGN0A*YL7IZ%^&%9NH3E+F&%(U@OZ,NZ/7;!0CEQER-[5LT\..7?'3\EF!B;Y$Z;18VT"@ZI186Z3!)3]H%?
S11U7JK'Q9MQM0])MS#QWQZ2:#LWE&G)7 NH^TO&Y&&A#73_=,C^!5!+ P04 M "_"A@V99GO1]K+$" ?!P &0 'AL+W=O>02VX5+,#AS7%=Y%*=AY]\<(H:]B.$^$;&+
MU7G%6ZQ!-(Z';EC-]L'&+MC(M!4L';MBXAXUWPNXJT!U\H4"XD.-7R"@)QZD;F?;(=")2-)(++,2S*=0'3%MP MH=-7!9H.A]'2%>IO]3MS=7S!8DF81!06VB\X&6GMHFO'W43QQK;
.5>ZH=IA MI6\P$,9 ?U]PKEXFIJOV=V+^&U!+ P04 "_"A@V994QI=YX$" !X" M&0 'AL+W=OM" \X\,!6:[0#*2A(7= 5SP,=B
MIDS/KU0RQD%H)@51L)QX'SKCZTY@#=R*KPQV^J1-,"@+*9]LYS:;>($E@AQ2 MM!+4O+9P WENE0S'SX.H5_FTAJ?MH_I"%[P)9D$UW,C\&\MP/?
&&'LE@23Y)=N;87>"3=:)3\8&P(.!/EF^X/&W%B$(9G#,*#0>BX M2T>.Y92;X 6<;0M,@6=*E:XM'Z,_VO)+0+7/^J 2^%>O;]\V-=T!0FGCG4 M&M06O.3-JTX4O&_
]E;8W2;UY$L!=D_%BN0EN"R941+8(XBL11 4K\-N%H[(M,U"E&Q![%6*O4^^XV^ M[YE@?%,;?J/A"[,655C1H0Y;= `L084]^+?#=NYH-PV&KYPFT85UNA2V1U=
+L3_/Y0!,\GOW_1&9[_=O@G=<36Y'NJ5DQHXW!M(+VP%Q+59:YLR.<*5E=$4*M=.K5;5ST;R"U!+ P04 M "_"A@V99)3+E4!4# !V"@ &0 'AL+W=O MAQAVI*"-I),%
(8^R\S4<:8:<$"2PY%(!B|<6)I D4DA,XW>IJ54A)?&PO5>_M4MZ%EP5F,"")CSCDT4CK:2B$%=XD_);LOD#IQY5Z2Y(P]42[NOY&EIN&"=I
M218S2..L>..G,@\'!*"33K!*@E4G."\0[))@OS6"4Q*5>*F MF.-@2,D.48D6:K*ALJ_8(E]Q)O?)G%/Q-18\'GP#D66&SM%<[,!PDP B*Z0& MT80PCDZGP'&G)&3!!<8;N(K)A.
O94.=B'E)-7Y8QQT5,ZX68 M-KHF&8%8FF4AA"W\;3>_W\'7A?\]"=8^'6.K4W .^06RC4,(,BRG93Z3M]+M M-CO_%WWVS]&/DF%7.\)6>G;WCOAYN6'.0.6XR6,-%Y M,:,!;T(*/'TS/^-
R6W?<4F[ZGV.R=Q(]6P:G6P>E2#[[G0#&/LS5*U"%.QV#IDU0K^_UCD&S)CLWG.=P1U;=RJK; M:74>$_5]MJD!>2Z9LUF$V1:IM6O^6Q!&;9GU(SJ!S_2%.A:53!,F-ADO+A!
M]]&J2+I4M4%M?&P.)F;+^%04544-]"Q?5&37F*[CC(FTK40HX\(7:T*++]?H M<)*KW_B"<%$4J&8D"D.@$B"^KPCA^XX,4)6;P5]02P,$% @ H8-F643F M#X]? @ #@8 !D
!X;"]W;W)K&ULK551:]LP M$/XK0H/1P1H[=I(VG6-H$\8*&Y1F6Q_&'A3[$HO:DB4Y+!FV](\RN83M\K&EB^3I79OTGC?\922;*N-K%HP[J#BPG_92WL.1X#A MU2N J_5$?P"B^!5
W)B)]3OS,E:,,/21,F&*.N-;';@SL:A40T7-HM+HW"5 M(\ZDGP'0)-+LO1I')-W!SY"]HB3.1DP74FM*01V: 7"S ,%[J=TE@,+YE M*;(VUIV/%;T2:PGU@,3A>Q*%T:@'/O]
[>'P*#U!U)SWJI$>.+SXO_JGL"5VHVN6P8QB#6E0.Z#IVS?#2?BA3]]_(CM1&W=]XW/LZ9.[MT)!?LATHK$\L05OD7&Q(Z?)M;+XON"!]8*H_O>=^-
&_B<\/=UKAG>Z3ZOF&OFQL*]REX2"<)L'N6$[K%9UZ M74^F)T\'\GL/CJK5=LHO3&VXT)B&-;*$@ZLQ)^[NN3O[1FNI MONH,G)G-RH9R?<'[]@J-_;3T8E7<$&>B9Y
\BR]L=D7A<*D4MYK#05F1[Y!MVS1ORT<>6R=B7\A2L1N9;"Y)K,1 99 MA_]TL/[9 7T?:6FY">YN0P/ LZA/"%1<$3"(([J)D\7#W]"N??K,_^VOH6
M&5%,*)'#BPX7RN>+A38*V_M+5X)KB+@;PEYYY[JD*8P|O-,TJ%OPDF=/>H/@ M91>[CPDV?4RPV2.!;>4A;O.0'T)/7#^6]+MM3XT=E_(*]JVVGLF!%)BE2KG>
MM9V,SXG"AA4KPFWZ"&=TP3@S##K[L[8\<);M W.;#".LG=O-K.S+Q/$PW!:: M=@@-HWA;,+8OU M.AV>MU!8]_9:>_D%ZWNY$K.Q#<2R7QO5NJ-:I,D%WEVB
M)@WNTIR*%1"\V,;HD@O.5N[TT=$@*.TD!E;LK0^[2*QOQ?6\2\W6'Q8!!_M6MLU6'_#8G0VW.G,I)$L;B5ET"9E\)\GY:!_?WHQ#?:K^ZRW4]W3:.&.I/P& MJ2,;WWC="U K-
U9IDLI*F/K^;D_;R>W"#2P[YY>]\TFOXWR*DUX]F/V$K\?$ M:ZI63&AD?HFF@I,A5I&J1Z]Z8V3I9HN%-#BIN&T%X#?E*:^XTUT,Z_MR0]02P,$% @ H8-F6?X!QN#4 @
\@<`!D !X;"]W;W)K&ULA95=;]HP%(;_BI554RNMC1T@! :1^]%IDUH-E7:[F'9A MR(%8=>+,=]#!]L=FK)ATAMBQS[O\QZ3]FF0:UV-PU M MS>3Z434FK,29A*I MNBBH?
+D"+K;3@ 2O+^[9.M?V19A.*KJ&.>C':B;+&Q5,E9 J9@HD83S-+@D MXROB MR:PRV:F^,;"H+(9[LY%LV+ OX*68[)1 M!!R6VDI0\]C -7!NE8R//SO1H&7: MP/WO[_H7E[Q)9D$57
O^DV4ZGP9)@#)8T9KK>[']"KN$!E9O*;AROVB[VXL# MM*R5%L4NV#@H6-D\Z?/N(/8"HNA(0+0+B)SO!N1+-\>@:.,J[.T EB)7K(1:UHF:E)[(TYBPB7.R-7C9'HB)$Y5!>H
MAS^A"$=!]#B_0:[#%D&T9VV3]QEL)&(G80MM MDQ*1G)2TKZ60]Y& ;[TJ#]!&30R(A ML9\X.HFC;J+0E"/NRKZB+Z8;.V]ICP[8?4*2(Y\,P6^]"?:B;T&I,6)%56O(

M3'\QF8/2WMZ"#QR<$XQ[^(B%O?9(.BW,,,&7&FTHKUUO%&TW;(Z%OW5#KS%R·M4+D]0@;_'TVXU\'M;7A'Y9J5RC!6)@Y?#$UFLKE@FHD6E6OJ"Z'-%>&&N;F4·M0=H-9GTEA'Z=V'NBO>;3OU!+·P04·"·"A@V99.O"H2@H"·\!·&0·M·'AL+W=OU<\V<$%O6()F=Z·:4/]EI(YGSH=D3VQA@501)06B2W!#)N,)%%O?6·MILATZP17L#;(ME(R\[{

H;L<3_%QXX'O:Q·M+2QBJ1'MS7$5/LK&&7_*/S)IJ-1&'8#@6!I1.;D<.I·M/CEIAC!7!\SLN;)(P,[CDLG'&4:FI!4^<++}_.';5SG=;7-9^O,&$!^^TH=·M@!!RXP^C^·-02P,$%·@·H8-F6:#V+!0;!_.Q<·!D·IX;"]W;W)K·M&ULQ5M+3(<M;!6PI3T+/>EN$QL(L·6D97=/7:E5·MT?)M/U3[#)*!6)O$G.W·KM0?7SL)2:X;W#K>N(O9GNY(@#>K7_4KH·M.[?R$K($4LEXB@1LY\X-OEZ2L3'(1_S&X"@;U\BDLN\R=P\A'/'X@@AD·9·M%U3_'>·6XMAXTC@^ETZ=*]8Q;%Z?O'_,D]?);*B$6Q[_SD(5S9V)@T+·8TBQ6

MC_SX(Y0)C8R_@,EL4:0L+3XI\]E(1H&!)\Q(*4!R7$7·M@7*4=U31Q4SP(Q)FM/9F+O)4? M,Z9>$$U#E+] 2YUPB&YYHED@:5[*#V@=40$2\:UYD>A'Q=A'D" .>KCF"OJ8·MJ4P·>IRHVD Z/L!4)3%\AV2A3S+T:>(9U+'DC·7Z50,(#B·M+_GCFR,5(?KC)^T2/2A(Y)M.17QA^WQS2=X+?P>5!\XHK&I_KK[@5%IV3>/=`L'JO:IMM4&+QKRZ:(·\KCF>__L,#$

MGY#QS#VTX!Q6.(=6G/?KU:HMFM6J8^U&%;.1A9DQZB$[O\K,_\K,\%\S8X!] MOYT8XPKFV]3>!B7D\TJHNDU^]NL]_++>M35_Q:.#A43N·L%>+GOLN2·MML*WHNC:CUK"\?C2A.M#WW$M\·BJL(L[V((0&G70S(XVLCLR%>G]3\@.+.QH·M_!Y\T?0]"--UO1EN3:L(BW%S376&<[5>8[M@OR'G?MEN60"B%;H51,>.D%KM·MB7?I75T?"P12+Q"(59]

[HUP9]K]0CC2VV':QUY0CFFMA%A30SJZZ\'ZZ%K66·M>C*X-&OZD'Y22S^Q;!(??AG+@$UE]$>·#,ZMU4DLXL4MX*V,Z+K?LH;K6O·9X

MXE^.5'W(.ZGEG=BWZ#V0:MRR!23_G(;SI[·<'1/·4;(YMDG:G·M/WYE8R*$C<#MG@2^T=\>#/S^(HJ3WNBR.G:;C2[3·M53&/$W&;D7RU6$39]VLQ3Y^N>E9O<^!3_#KR@/]T>4R>A!WHOBRO,WD7_UG·MRB1>B"2/TX1D8GK5>V]=A/ZP+%"=\>]8/.5;KTGY4>[3]&OYQX?)56]0UDC,·MQ;@H$9\[U"\\QRX+;KS=T5GUX^6'NHUS*R1NG|*

/SZES59YZ9+S*BW11Y8U6.3)^O_H6_U%_M;!6PI3T%[+[O5·!FXOX·0%G)T"WKX";EW·W2G@.'L*>'4!{H@"2EW /[9*·MPIK·<*>

***N^JK/:L+G%57=WTYJFL91$4TNLS2)Y*59TM.^:(21%5:7LQX*;5[·M5V3RW5B6*T9W13K^.DOG$Y'E_R#TKU5RIGD8]I4LQR0I.)F+24I^;RSJ'RW%S^W%"^+[·HYV·;·MWGS;U!81^#'*3LG·.B'VP',)E[N·O/GM;=OW8L8P<7]*f/;UIJ5X8"Y^)Y:G·MQ!E4Q:U·+4B118EL&4D190^R5=RZH.O_VK[^X^.|?]HM<·N1'4]TCB/RGZGC·MW7X_5.43D8-**

WF;I6(A)3J99NB#Q+RJR35_&·M^%WUA80%2!A%PA@2QM9;MZ6=QO]%·6+YOG^]>·MZ29,5F[@#]NO]?#Y6@^-USIP;3F.RLI+_"$9EU.CQW@L7+MM?']M1'6]N$A8·M@(11)(PA81P")"T$P379GS[{(>^7A_AE2]TA8@(11)(PA81P")"T$P3:OGSUH]·M/]P=DK4&QUM:/2&/T7S5V@L:@5W%AX0%2!@!],·9<9X.=?HLA(_)<CH:@B)8·MK(%*30Z,)0&D!E$:A-

:E<2@M1-%TX6WE·MQ*U7[E/K"]'$BZ0%4!]%TAB4QJ&T$$7316LKT=HO-M'KF[0X$7\)N·ML)3?8)D-AS^F4Y&5·[ME=2-?]YR@#@.4%D!I%$IC4!H_2MNG/3.^]/R@M@-(HE,:@-%[3·MME-T[DY3A@JHRTQY$K8Q?;S59^Z7$M14@-("*(U":0Q*XP>NHV]HR5·5T26F·M'·3[>·=!RY1$^EPB;W,:RKG$"7FJU@K)X]&CRK1%>?9ONID&<5'?GEO?!**

M2SVOWROC87>RG]MKGJG@4-M"BB-UK2SI%3GX>M'4=JW8#?7NBSN.%AZDZ;I2·MSI@M=A9>_@Y,·M·Y1&[:9=8GD-G_VHLWC+66[#!0]KL[:\'\Y@;

[NB[GW[#!]3'Q4S1,749:7R]K9YM;5)(["T.Y060&D42F-0·M&H?20A1·UYQ*N]NOO53·AN;FH;0·2J-0&H/2.)06HFBZ:%4*WS:G?F_D.#"+·MQD5YTUDALD6K[*·Y?"@M@-(HE,:@-'[@0EH#\EU$6?N0_B52^(Y*X3OF%/ZZ·M<7L4>6&>.YHQ774&I050&H72&)3&#UQ,=[_4/709:92^(XY!;N·^<@/TFG%·M]}G=67O0Y#Z41]$'T!J5Q*"U$T70]JGR_8[_R>-

"!)NRAM·!*HU·:@{XE!:B·M:+IHMW8W,IL)1.?5V%V*L-L48?R"0JO-:BE\K8U'KUZK2?JL6*@S·?71FK9C-#8V_8·&·MY<<%#5%!==TI=\$QNPN?9%,.6O>-20NOA8K658]MD·(-52@M!*·MHU·.@]+X@8MI2MZ\A'GB*//$,.!9^)P6FV7/;:/·4G^R-?QT]Z6]LX8:(U!:·M·*71FJ:9]9;·MX_EC]A(UXSI?:*@5·.51*(U!:=QIV=W(=<(*JZ^_:UR'EQSLK]N"\5

MIO8^^F,ZC<=R%OF#?(R^Q8M5]P·F#M-5=E!:·*51*(U!:1Q*"U$T79K*K7!?·M>Q,D%VII0&D!E$:A-·:E<2@M1-%TT2I+PS4O80C$5&29:?U"N4\XB9-)_!A/·M5M'\A(CUOC?UBM/HH?7&S3JL96_W**?#XV^'&I>·M0&D!E$:A-·:E<2@M1-%TT2HKQ#5;(5VGWF9<9PE"#1$HC4)I#$KC;G,91KGE·M7V/BC8JJBTM9'>Z!+9I^9K=#-48L4W[5DM=V):YC6\[6ES·X'>Z%:'N!91&·MH30&I7$H+431=!TJ]\(U)[Q_2H>'S8X#4?>GV6_,)3NK$FIL0&D,2N-06HBB·MZ:I49M=[8(,FD56/12V7:.\?·;EG3O/FMG0\WK8E+%ME";5!H+0·2J-0&H/2M.)06HFBZ5)5!XYZ_]M0&·NE·:0&41]$'T!J5Q*"U$T?0GSBG;QS//K^RAMR,·M[BI*"'V·TJC7W)3):NPGP:·Q>4W3[&NK,7E!Q=3EHZP9S[R0Y-A;7LR8SE(Q

M5\K9.Z8,H/6@4![J#TCB4%])HNLR4F>*9S90CYR.9>!3):O/@Z.-GR77T[-D·M_EGIQM·M1G>6(]2F@=*HU]SJRFV9(;=LB-68TW)HS<*6F+:U=SLV3_DEGMFY^+7:\,WP·MSLJ6B4U3;_5W6H8IQ0:E4%[*$H+431=:LH$\"8]·MH:U?MBG-'*"KTJ"TP&_:!+M*@?0P4+]'TD(435>:5,W4^=&?]E?X0·|·11*8U·,A\;?0]"%*$T7K,)"?+,5·M\MDP??F9;,#,X3I+%.]U#0MD[8[@X9&9%·:A])"%$T7GO(U?//Z$%@?OWI9·MO;D&G;&(-3:@-·JE,2B-0VDABJ:K5AD;_FOOL>5#[0\H+8#2*)3&H#0.I84H

MFBY.Y;KX!UP7=!\/]6&@M,!O^C!V(TT.#*]W>LWCM]8%X'5E0]@]9N?GKYH\B75[UK!ZY3XLB750O9R*;·MB*P\0;X_3=-B\T<9X"G-OE8?<_1_4$L#!!0·(·*·EE0:7QED·,·)8.·M·9>&PO=V!R:W-H965T!·MW>CB:U+;@.VDZ·(-8,3H]'H·RV-;2*2]"5I.,[(#BE%MKR2T·0&!L66J#F'·MYPPI:F9T$/9);1$UO*1QJL,.5NOLSG55N,6$J1N184I/UD(F3-.MW+@JD\@BM"TIB-_"\OILPGCJ3D1U;R,E([']3,4UQ(4+LD8?(XPU@H_\H6DN[$81QAAJ0\'H;SC&/#1#J^%Z1..JO@·M(8TPJN)=\EF:#5[-SH)6PB5F-

]#Q/D/@!=T:/?/_#^^TR.F4N>]8ODX3WY9)·M_++Z,<53*5FZ07];-*R.")]LDCKO..&?+Z8YS?83[Z8[H(7;G[NJ#>L-_3*LHK=7ZNV]3R]f:=+;·MJQ4R"'[TUH8-!IUZO?U2;]!5[Q-7SI"6B,!3C;1^&B33V)K@?IT2KSN\$-P0·MUJL7/"@%#]XIN@G#@UHEO>Z%X(:PA@P/2\'#5L'W?,\CI(/UR#&.ZN3E>-_·MG_=*6FM(1=9M*>NV5=9C_]V

MJZ>%R)K.+1]TX?·3·M=UO1^ZZ9X>,FHRJ(>PA&95)]JC;=3]2&QW_!:E^=*5BT%)TM!^SYO·M/A;.D6J>NBNQ57V>2@K_9]<4_E6+BFNQ5=-

U*BO\\KKB33N\G2K(H;4FVY&^·M14+,?G?/*OP$Y<8V/@I"L4MU7O^6HV5S-;4MQ<7XS#1=MG,XT>0=VR.3&TYU·M>XQKHJ2:@BH-

F3=!^8T6F>TC5D)35V(OM]0XHC0!]'PMA'Z],1.4K>CD/U!+·M·P04·"·"A@V99,RK>TC·%·2&P·&0·'AL+W=O99H^O%;L!32U·M+2H)DLS159Z'4\KWG

MR6@!*95=OH1,OYEQD5*E;\7"WWGE59BED(F&<^0·M@·E5YOJ_OR&AZ6!;?&)P)+>ND4%YY/R'N?D87W5\XQ%B@5"EC@NI_;B[)#&6·MM!_"Z.=)^LR?_H("J&_L·M13R1]B]Z*MKZ'12ML)IT5E[D+(L_T^?BT!L=>@=ZD"*#J1MAZ#H$%C0W#.+·M=4L5G8P%?T+"M-;6S(6-C>VM:5AFTOB@A'[+=#\U>5\^K'@20Q"_H'N?JZ8

M>D$TBY%]@:8Z0C&ZX:G^;,"2U@7^''O*4(SXK6OVS-&\D>GT+BK)$OD&OD(?D·M@@J0B&7H:\;4?+OUX,N"KZ0>13]\M7,_]I2&,JYY40$PS0'(·8·1^L0SM9#HM+HLA;NA_X^Z/B<.IZ-9AI1L0CHE3HL/L.RBP'^+B$]ZZ.O#+7K]:BR]KDRG,69:Q;*Z7·MAX1F5C%/+1OT+^'LS?·[?:M7;\-\KBK76·M\YD7\W4F>*H74CW0);-

SNRUIOT;:QV0/U.G*B:!A"1HZ0?-E:8,)SR·B9A:R·MMGQAC>\=#G[@$X73@0G5B*VZ>M&49M&S>G)@;[%IL/!_U]/K<#IP)N·M"27LK(G?K2*$^-WU&H16N.BN6%,0O6·1-

'+A*"+LET?&%]-@PU+72?E%UNWAJ·M'"]MA-UBJ;&N'LL8UE,]ZO9KWW;XB\F_"U!I(>P60RT+[;%0@W90EY!$N-)$·MV"V*#I7=8V&'M=2,NJ16@9V^G,I;Z2D\,]X"?

P:S464^WAO]$U[02*UH@KZ·M2&T,7H"*YA^K^$Q:J0C+)907J907<2NO\X7E%P,·\]XH1*G=,6GX1^$81A$02$"8KI2W,P+B'C2"7CB'L7ZWH^%S"G"M!'/0U8)EF$OM%DU:C5MR5DWL,YE;9>\DG'$+>,J9SWKEI6W=>]0·M@IC;PQBMH?DJ4_D!1/FT//"YML<<7M4\/RWZ1(7^<2E1·C/=U>\.=%)$?@"3·MWRB^M&<8CUPIGMK+!=

8A&F@W\\X5YL:,T!Y#*,Y#U!+·P04·"·"A@V99·MJ/'PC/$"·!4*·&0·'AL+W=OP9;=3·FQLE"·MB·2TZO.M(·#\=[!FOK;TLJ(*IX#!8·MHM.1\]DC"2SIFNLI[:

T"I9^>X8L%$_:7;,O8P"/Q6FF1E6!4D+'E3F8<#·M·/+4·\(2$/XKH%,".M:H4V9M75)-HZ$46R)--+*9@D=HGA"[02:8H81,189OC:(V\6=DIFZ5K(&.%[T6Y?'()FC*N3@W6·H3;&?H:+1@A?ES*G3BYX0MR.^16·MY#I5Y"I/(*G!3YOQYPUX'U-7Y2_?ZY+SG\B.4M6M4M5M8H^NG@HL·M)>A?@\S("0=4P]G2PE·6G(9']Z6)!KJ·M5#JB=GAT?M·-SY_I?

#WN2.F@4CIH5'K)-BP!K((I!KRNS$P&·0EZIJTOQ,GR·M#PIW!G)E^YDBL5CGVM7P:K5JF6/;*?P_X;[?WE*Y8EAL.2P1&K0&>(72[3·W·MT:*P;6·A·#85.TRQI8,T·;B_%$+O)^;

ZH[$]!M02P,$% @·H8-F60DR·M1=1G·P·&·L·!D·!X;"]W;W)K&ULM99?;]LX·M#,"_"N$;[C9@C?_'22\QT+3;[1YV*)IK]ZS83"S4EC))3C;@/OPD.7&RU3&2·M&_9B6](_DB3-

"=;+1YE>2K@4A'74*I=;7KBNS_BLB!WR-3+]9!+->]Y(RO!<@ZZHBXNL.2[Z=.KZSWWB@·MJT*9#3>=K,D*YZ@>U_=*]KQ62TXK9))R!@<*74^?&OY[YD1&P)YXH,N71,QA7

M%IP_F\7?^=3Q#!&6F"FC@NC;!F^Q+(TFS?%Y]1I;1K!X^>]]O?6>>W,@DB\·MY>4GFJMBZHP((X$P."$0[·0"R]T8LI1W1)%T(O@6A#FMM9D'ZZJ5UQ"4F:\R5T*_I5I.

MI7/%L^>"ESD*^0>\^UQ3]14(R\&^@)EV.(=;7NDLD,3&\0KF.C7RND3@2WA·MJ03-%.XE'AE5<&-B;32]OD-%;"G?;+'.HQ)D001*H S^+7@MM6TY<95VS0"Z·MV-&<,*-

,7SD3!42WK$<\^_E7 1V2-B[!/BZSH%?A'-<#"+VW$'A!!*_·MW7,VMQX+81OYT%H(3UCXIZX6*$P,YQT]&\9&0]2MP13LM5R3#*>.KDB)8H·._M^OMO_M#[LX@E&A)C'(51-

\:HQ1B=F2C(\O^3·M)·.761+[<=)-·6ZIQKWE]EZ"M·MORZP\2\H/]\[=&;OIPKP<7X':XUO·VLB?.A2G0VTL38ZKH1/(#KQ\?VC'XA_·M=CE>BK3[-X7'3.-!,CK!%!R8@G.K\U*DH

,I&8Q/]"S_T.W]WF;]0[%>2A5V·M!FH4GJ·Z]'C_W";?4;N70D9="38:.\#H'@TK%8J5'1.QCH4=7%..?K_D·M7.T?QD·[#*?? %!+·P04·"·"A@V99$5&%?8\$·#A'·&0·'AL+W=O

M]OHS88Q.\5BTU;3[HK/T)^=4FD-G#;·M2519P·96PQGFQK99E$".V3790"&>K·C-,1>W=&VS#04@<9V4\MUSH4/*3KA,L">S;9X#4L@3]N·M%E32+D6=Y\B:>6(UL$

M&41<(K#XMX,Y9)DDB79\JZ!67:<,-/+T^T#^KSHO./&$&:'45]%"·MK[20·V7]B:BC@^6W(2/2A6VB])GX>&·K@+@·,.W8!Q*_((1·M2S·%-K&YZ(-LB1U5[9V7[?7.M-

=%]Z3@"4-A$4/<$A_HXWOOQ8?Z^+$FWA;:·MUP9X!P/N/"WP'M-KY+@?D>=X?lL>^O·E;*Y1SU'A;ILWU1[^[_"&&+UZ·M-/84SS_#:QU-;;/D3LN1L^L-V^

(II:8/AG0'5BSGWYP!\XO;1*;A·4F8:$A·M6,,,OS;#5_3>.7/E)_KIZ>T,<$L1+M8@E@N.GE[1Z7L+_*J*;_>8QNBOKP*) MOG#

(V=]M)OHF330)"TS"0D.PAHG]VL2^]HOZ55@E/Z>KM*CFW·]M3F@A79TP·M"0M,PL(2UEK_+@,T·9HJ7:KV%I65[%-·MP@*3L+"$C4[%'E\/1^U*#VNEAUJE?

R<<9V*6J\33*T36[E.H)TH?G^L:ROH·M*K]}6&·2%@[?C/7AP!F<'>JCVH'1UH!R7=ZG/$D@BY%(51#'+V6!V$:FQ5JX·M([:15*T/[#TSM)5U-<,D+!B]T<\;.^[3N

M5O7TKOH;I05&::$16M.GDVS6_?=??;O>IAG04WFGL;I845[?0'.SB_@W6/·M>;6KS?C:%Y,%4/6S;Q%'!];M;^_*"KA8/R\DVJW

M_[V7&:,9N5%:8)06FJ(UK3QF[NIE];MNF3&:M%>TTZE\X+0D%X'1:D·3M*:4·MQ]3=U>?N%VN:["SN/::/YMBE:*;9\<\>1·U^HLC:&(;·M>GO;4·MI?7YW:TZM;*/KY>'?

_>8KM."H0Q6(M2Y'@J=:7F>5MYPLE$'1D^$&ULQ5K;;N,V$/T50EVTNT·V$G5W·M:AM(+&V[0!<(XDW[4/2!L6A;B"1Z23I.BGY\24G1S;20M,3F)=;ES"%GSFC$

M$3,]$'K/MAAS\)AG!9L96\YW%Z,)5EN<(W9.=K@0=!.$YHB+4[HQV8YBE)1& M>6;.EN6;.4H+8SXMKUW3^93L>986^)H"ML!S1)^N<$8.,P,.SQ=NTLV6RPOF·M?+I#&

[S$_'9W3<69V; D:8X+EI("4+R>&9?P(K9+@Q+Q>XH/K',,I"MWA-S+·MD_)S+#DC'"&5UQ2(/'S@!WFM1HQI2&W>-G]D^E*9.\3P@F1_·MI·G?SH50·E>HWW&;\CA5UP[Y$F^%

<9+7QF>5I4O^BQ·M#D3'0"H#>S:P!X:N"<,G-K·>>D(;FW@OG0$KS8H73·M"78V-;F80)R"N:HG>E5-U#XQ40=\07?,A·7"4X4]M&X_633$WA1!:R)G/T?N

MRAXE7.+=.7"L,V!;MJN8S^+EYH[*G?\W>OR?1^\%PVG2R"GYG%·\6T1QG1+7·MZ$E4$@XN*47%!LOCL^?42,K<6J!=RE&6_HV3,W"9DIU__F;H·2?.<[97ZKL·MJ,9WU>/+CR!?5P]P+·VLR-1^Z&BA0'K2]·M/BHZ1D'?MR=6'Q:K8.)5&32P7D"\)B#>:$·Z>0K8B>"H·E"Q>IW9.#XH]Y·M6FR4+FOML;2R15K98EUL?

3W:/@NZ;UUN1CN!5TNIDRW2RA;K8NM+V7:(<+Q%·MU%9N%&VU@J8Z)B&'^L4L"·(+7M8=A0PUPU/+7/:·M·

A..]YFGRP[X!]PL;ZLET+4\4L9BE/W5R:N3+=+*%NMBZ^^;M"VP;;UQ';*U·M·LY:V2*M;+$NMKZ4;>-LCW9SVNI0/4SO·[X-K>'"'17,/8)%"I@3.D-8K("Y·M,.S·JJ"8G=W5'---

N;TM/)*.53MDS=5FZ_RRW#·>7+^'"%PNHN!!:B[C:&&_I·MJWWZ+XANTH*!#*_%4-9Y(&HFK;:^JQ-.=N7>[AWAG.3EX1:C!%,)$/?7A/#G·M$SE·\P\(\W\!4$L#!!0·(·*·EG='MY[T00

.@=·9·>&PO=V!R·M·W:78'8=K\V3;/(F6.0)PF6*XIS6DJ3(P+J/B<0Y%0_?UW>Z/]N·=TA&PGU5:"\·M1*!E+L6GWL!O&:L%F(7!NZ/^Q);@FEJ@G;%3=S!VW4F+),26K@

MQY?YT06^#9)VNGH'7>?>18,K4CTAW_F$/,<+#.M97$_W3>[\N]F7_WCV(S\'M+LA\;<_%V1U03B6C([-.]MP·S-7W9-C4>&$3"VX"·7A.V+-OO_.'3@_F&2]·MI;'XEL:6-S)VM

%!MP"!)>OZE%,XKR;Y&^9 ,U56VO2@*HXF]ZPMK@/FN·MX_O'L-@·&_K!8'0,6OI@KA/Y8=CACOP,.S_#BX$6DY+!)7DVU,);AMHMC<6W·M-+:\D;&C+1AT6S"X&&I?

=6HFZ2/>P9G?DL-!7PO(&W#))SYJW.46E6U0H@J2·MB$8UB\!2\GP-^6=-"9(,+2@&T+-.0$U[KJP4D)P@/29O&:,IX:(A/ZIG·V2K·M>YBJF?G!%·B-#V$O_GS'H9+.X4?

_>=>)Y./%^802>HV(A2KX4C%8TH?V@6,>I$(C/X[$=_/^M421M=(·M.:=2FA5Y=0B/H@=U[P\-K:=L·M>)P$^UZ5L7E%:^>?/>NRY&1\[HX7KF$\·MAGJN*;_>S3?

%X&?,MWDI$"4;F,IY&L*AX4V!U70DJW0%L682ZA'=S*·F)5P!·MX/N&.7GHJ·FZ*G?V%U!+·P04·"·"A@V99,@X@YG·#·!N#P·&0·'AL

M+W=O5*DJ=,0Y+2529YU3^NF.!$PGKFW/C7"S\T!7;%7PQVZNB>&"F/0CR9P<=DYGB&$600·M:P-!\;*%!62904(>WVM0IWFG*3R^WZ/_;L6CF$>J8"&ROUFBTYESZ9·$UK3,

M](8?8!.4&3P8I$^TMVI5K/(7&IM,CK8F20,UY=Z7-MQ%9$!XG07!5!<%HP·M>J4@K·NLYD!7$IF6,P'_MP3R5G2'\K5_(3#Y]"%7WH<

MKEB,NEF8K\FU*F@,,P<_%PKD%ISYSS_Y8^]]ET4#@;4,&S6&C?K0VX:I@V'0·M,BQN&P9[PTQ@5158S&65T'=«?E4D(DO"?"RW\^·R&/M3=WMLQ,M58>!%8;.]

MI3!]P\$:]"A)67Q3!?PM9FKLN·U/%9I'\\I&$#@;4,FS2&·M31_9K&4*8-A·8V[7!4]'L/5C\L_>'+4TUX·M>O+I6!2,_)/LNT>=2PYR8QLZA0Q+KJL3>S/;-(TWME4ZF;\US:3MB·XP52?ZMF&PO=V]R:W-H965T·MRGGEPG?E^6"O.+·M·KEMH(SCE9I+\]!QFA^3]^*.*P!5·\U0"O·'C/·<$+·+\·^($'$.@X·HE)*D[0*,]?1.CXZ·0=(4+1W8*M!*:)Z-E2B6JH'1<"5[F·M]X*CVX8E0N!AC2!I·(?U>,O:O"VT9?4=V+IEZ?'-WS^7T\/&]@L$3H&C^B[U^4';J6·MD(D?52S!F0NH)4)3NG;AMJ_9E;·MARUS^-;,2=PW\KT+=]\E,R#;&]=5#/@<]-2"!2S%97YK:-

<+;N6·M2W-9?[9^Y78';L5ZY';'>5/RASYOD6XPGQ,J4·HS)>6<=521X'G;D4\D6YIK·M\I1)=>DVPX7JU(!K_5\QIA\FFB!LO<+?P-02P,$% @·H8-F6=J.TO%! M!0 .", !D

!X,"]W;W)K&ULQ9IM;Z-&$(#_·MRHJ>]COI[F!Y}[4M)0;.2$D;)7?MAZH?"*QM=)AUV76<^_==7@(&KY&=FRKY·M$ ·.>>69W=IC1K'>RH\4WMB*$H^=UEK·HLN)\HZ2G-E-

JF>W16S"=WR+.W)78'8=KV.BN]7)*.[·MJ8*5EP?WZ7+%RP?J,+*)EN2!*^;NT+S24%WJ"BE!:V\]):KTA8.3O,RLAYX(;Y-A1Z?_4KH·MLH@VJS1&UWD=J.6"7I((H:3.4807:!

[\D3R+4%1GJ·;FB_92(:&G3)&.$,·M/7Y'>Y0;&M>(lS[A49JQ#P+V]<%'[!]0.]0FJ,O*]IE·L4F*AAQLUH·MK^K1ZD=&:Z!;FO,50T&>D$2B[X_K>R/ZJO!·MB#+[^2=L:[_(EA,2YD/"

DA8"·3KA8'9AH$Y1G\)·]E2UHIVI5B6S*<9=FW+·ML2;JT_XB2<0LP[*TOIA_*&;IEFMZ?,'@4,PT;$/'?,%P=%*O=)G5NLP;==D7·MRL6+DG69.:I>#9D+.Y"U/VE;P_K

@Z/FS@WSDTP&D"9#ZW!I+=.S6Y,]+|NM·ME^U1+_]·"[Y"ER(5I7$D\^VH^KF9!A+F0\("2%@(!.LMJ-,NJ/,6!<>!# -(·ME

\)"R!A(1"L%P9N&P;N:PN.>Y"Z7%LD_T&V/)2R7==T!N7E4$HW/$,,5*7@·M4 Q)K;<0;D9G=(K'>:U#O.@RHTGF8UA#LO-J+ES@_PDDP&DR?#0I*[;AB4O·M·UCK6C·MU,_!MJ

;\A'=IDDB&K$@8KQ*29>+8Q5H"'AN[@&E^:"T·)060M'Z·M"[W7@^.W*$2-5:AH@*3YH+0·E!9"T?K1H'?1H+^V'C6:^YG&P:8U;(·D8I:'·M]4$-\25BHI5WAW*!1·[;KF$,DY9:DA]?

UH>$,W@G;[·M)D,0&V&$INZ;H'"E/7H>/Q%OV2I1&ZB^)TD<92]P(UP\TR0-)\4%H·2@NA·M:/UE[781L/4F90BRM9^#TGQ06@!*'Z%H_6CH=COP^:,'6!FR)6G%<^UA_I2(·M8?

$W+$.'8K;C&L/&2":&3<\9%]'_·8T+15/:L(.8?N\2P##[T(N@5P·MIFT.RH]$"ENN-\R(,C'=,.:T<'Q.Y_L\W?MA7[P·R^H(!D,QW>:_F&U?=H>·M\[BL#C<,GE_ABSF6//?Q15·?

XNCP]9F2VZA8ICE#&5D(4]IG1Y2,HCZF4=]P·MN]F.%3Q2+M[.ZG)%HH04I8#X?D$I?[DI#;2'96;_·5!+·P04·"·"A@V99·M(#?_%$·!V&0·&0·'AL+W=OQ>F2;73$C:ATX?'"RP)

];EDP2D,_WPE6QC·M,!8N237-2[#DW9^TVM5F)0]WF#S3""$&7M(DHR,M8BR_UG6ZC%·:T"N+S^%9!M7I,H7C\·MO*?_5!C/C7D**)KAY/H7VGR]XDP$RH(1_C;F>FS\!>$U"?

(H7H)Y·M5L:=\·]G,·G#6#P&2>/%1P^Q(${]H)R[RN/#_QP^?P·<09^·APAL:9"$=ZHS/·M2]#U936':3D"\\P<+'"+,Q91X&7JELR<_S:Z_^;1&XMAU1%B%3SK#.\>;5&V012L"$Z!_\(0

M4Q*V(3$0JXT\$-SM:?;_B6#\&$4L0H^..&<\"5XF88SF.T13SVF*.Z?3M05/,;XO9EFN9L!9K6.G45CJ=_M5CY^G3_X'E@\3!{\AFB-ZK>W:6TI$UHM,;\M!GO0.A)KV-BO M;>Q?GB'
WZ"RN0S6&2\="":]7>=W%HCIBP11ERXB7SL]<_JA&XM)+)!2*8N@^_MIL^RE>N2!^%18C"N;'B2BN1B5O\D%UU&_0!O)7&&^1Q*I1E7E/Y4T3RG-
M5T5K^N!P,H6=QZ>NXJ72;%0)F-LW6N6+1,RQ!^?*%W@X MQ\'N@UPS9?P?%4SWA%X=PBHGE*:KXK6=.WA\ J==TE!2@^]2FF>4IJOBM;T
MW^:@"SM/9V^HS50%960&MT\0D%S-/$]-%-/]?::7U^M$],@^^=7&!3\$2;S)6 M7AC6O?5'@DEQ-7[2/X77,RCI\\1'A>++>^H OOTC&-LW>/W!NS5%(2PR-'(HTBS'_= F7;B6$;
M^Q=/9!U*_<+TQ@E>PP+D<_+(5TS>N.+ /YJ9 L*L0J@HC$ M^1WOBHZH")1/L\ I!,Y;0?\=@5L(LIXS\\@RK!F6V!MSMD5SD!B0L49ND!_?;Q SXL9.CTY0R>(
MQ&A.*%5C(<:F5*%H0],OFKW-FW7>:=9%;@%GB2 M0D5D-[9;3+8=K;?X_X2Y+N,M6N#F)291&
M3<&W"H\=P(|,:HQ7)>-5MU/WJDORCLQJY+9U^'=;K>/[!$+RU)GX0FF.^)NJG0F&EI%9OI!8,S\\6>4&R)$O/ETRJ9#]|[M#-5Y#+BNH+ZO&)/[@FZ@/.%Y?P!02P,$% @ H8-
F69U3/-)# P SA0 M T !X;"lS='EL97,N>&ULW5A=3|LP%/TKD1D32!-I&TB;T5;:*B%-VB8D M>-@:0XF>.REE_7SM-/_#M.AX&72]C?8_/N&UT)^(MB8=XVO!.$5JWYX'KX#K'I@D
O1 M&.P0%QCV2ZHU4_+&=.Q@&WP&!77[?ED:AU-%E^W.%5D3[,TD&1_9 M0J_*:9'AGCM'Z/G?KO.42::HV#1M:O\MK_*+'4?=U{)LOU5V#7L]UN_MMV[R
MZAA.QL=@\BAJLG<,)L,C,-E|M6_-PTU&;W.AP_HDM''_PO3:<7.B-KFX3-F"I:.ZJZ9CVPQ,PV2M+R#L(C?V\B,8QV%^_M!# L#^8
XS@6EN=_FD\/G8_#,&\|+|)#.3V4XU@^9&0_6!X_)S&?Z9)$D5Q MC*WH:.1U,,+6+8[AQZ^&>0,&E@_/IA3$D5)XD< \SN(((@R!IQ%', ?@ 4.BR+X'=]Y'X>H]%;[_@SG\#5!+ M P04
" "A@V99EXJ|', 3 @ "P %]R96QS+RYR96QSG9*Y;L,P M#$!_Q="> , ?0(8@S9?$6!/D!5J(/V!(%BD6=OZ_:I7&0"QEY/3P2W!Y10.TX MI+:+J1C|$%)I6M6X
4BV)8]ISI%"KM0L'C6'TD!$VV-#L%HL/D N&6:WO606 MIW.D5XA-/E M_G;@2=&A(E@6FD7)TZ(=I7\=Q_:0T^FO8R*T>EOH^7%H5 J.W&,EC'%BM/XU M@LD/[Y 4$L#!!0 (*
EED(X19G 4 , Q / >&PO=V]R:V)O M;VLN>&ULQ9M=3^,X%(;_BM6;W96&;9NO @*D0H%%@H)HQ2UR$Y=:)"'=LHP MOWZ<=#HX0_MJ:\T]LU'S9/CV,_Q!R=O2K_,E'IEWX]\-
*>=A;7+XV[7I M1 MDFWX++LG)ULRGK07?] 69%: MJ4IWLC[Q),6;^;A>'[*5-'(F_OO DM)7H].3&G+*9Z8Y8_GLD3N0TT[2<2NNM:J6LGRIBW%/T?4>HXG#YG,=Q&/]?*HYG.9
MBI%*]T*4=AU'+?(:L#0+N30=5O)"G'8NU$KH^GG<'[C)ULJF'907*7TLW05] MDS5XA"CWX]'E>'(Y8N[;Y/[V9C2UP?"),@ 0 9[A'P./,@00(9[M@9Q,WP3,O(@!P!R0 MY7AE9"F.^
ML'-NI&%]SAZT,.Y'S;T>Y"& /*2%?!0K45:"76E5L OG NTZ;L/>I%VPB\IX MD$< \HBXNKE9L,NOE5SQW-UI&"\S=L?UJW .JD$^.O,>ZLU[M)A77&KVQ',7
MSCO!3:5% 0,_AGTH&V+;G/.Y-YWKQZ-ZX)ER\U 1L:X_*5+SXF,DR?6#&W[KT3K; AE?2I M7:**0MKZIB9L=??BLCY1IK+-B$S2)U;)Q*KT=;'R3&CS5!)/V/>&MKG@YV!] MY)
(^L4S&KMQ;Y1K'@1"N!7/=ZO600/K$!KDI4U4(-N7?VI6*?-$G%L:U4"^: M+Q+2V=?ZW,A003$@GC@[VS5O&'-SVM7 MC*1)$HQ%B2!R41K]VRJ::9ZXS84.M75_\R;0!DD5 +
N8^;42_0#) M(B"6!HPL%!-;" _/?*?'R${QL84PIN_T M&%DH)K80QO2='B,+Q?MN <5VL[#5)0LM>I.%|!"5)00JP@C.DK*$$*2H@5A#%|!25(00FQ@C#FP,=$
M%D](+80Q#WU,N"5MGOL)GH|\3&2AA-A""/.YV3]U"Q-9*"&V$,;L^YC(0@FQ MA;:L#1PT@^"]V>3G;T1$%AH06V@KYH.RI[>2YWZ&-$ 6&A!;R-]*LC4;'B#Y
M#*C'/]L763:)DH^)Y#/8SUK0 1MFF6S-= R0? ;4\OEM$\SV^D;>&33>Z38W MF[.33,QE*;*Q*]VX\RG/TP?-ZH_USL8HKKA)Q1JA 7/X)GQ#P^%(.S;AO3\-NWPV+S^/A-
*RJW3AVO^IZ M6,_*L1GNVJZW M5=4_OZ6JGCM(($CF#U((TOF##(OL_B"'O_*" HY@_*$)3G#[']H/OY@QX@ MZ&'^H+1$&9<$21.L";1.R'4B\#HAV(E
[(1D)P*S$Z*="-1.R'8B<#LAW(E M[H1T)P*[$^*="/06U%L(!;46PCTELG#-H'>@GH+@=Z*>@N!WH)Z"X'>@GH+
M@=Z">@N!WH)Z"X'>@GH+@=Z*>BN!WHIZ*X'>BGHK@=XZ>5E"H+>BWDJ@MZ+>
M2]"WHMY*H+>BWDJ@MZ+>2]"WHMY*H+>AWD:@MZ'>1]"WH=Y&H+>AWD:@MTU> M=A/H;:BW$>AMJ+<1Z&VHMQ'H;:BW$>AMJ+<1Z.VHMQ/H[:BW$^CMJ+<3Z.VH
MMQ/H[:BW$^CMDX^5!'H[ZNT$>COJ[01Z.^KM!'H[ZNT$>@?J'01Z!^H=!'H'MZAT$>@?J'01Z!^H=!'H'ZAT$>L?D9Q,"O0/U#@*|_4. KT#]0X"O3/JG0GT MSJAW)M
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XML 88 Show.js IDEA: XBRL DOCUMENT // Edgar(tm) Renderer was created by staff of the U.S. Securities and Exchange Commission. Data and content created by
government employees within the scope of their employment are not subject to domestic copyright protection. 17 U.S.C. 105. var Show=
{};Show.LastAR=null,Show.showAR=function(a,r,w){if(Show.LastAR)Show.hideAR();var e=a;while(e&&e.nodeName!='TABLE')e=e.nextSibling;if(!e||e.nodeName!='TABLE')
{var ref=((window)?w.document:document).getElementById(r);if(ref){e=ref.cloneNode(!0); e.removeAttribute('id');a.parentNode.appendChild(e)}}
if(e)e.style.display='block';Show.LastAR=e};Show.hideAR=function(){Show.LastAR.style.display='none'};Show.toggleNext=function(a){var
e=a;while(e.nodeName!='DIV')e=e.nextSibling;if(!e.style)}else if(!e.style.display){}else{var d,p,;if(e.style.display=='none'){d='block';p='-'}else{d='none';p='+'}
e.style.display=d;if(a.textContent){a.textContent=p+a.textContent.substring(1)}else{a.innerText=p+a.innerText.substring(1)}}} XML 89 report.css IDEA: XBRL
DOCUMENT /* Updated 2009-11-04 */ /* v2.2.0.24 */ /* DefRef Styles */ .report table.authRefData{ background-color: #def; border: 2px solid #2F4497; font-size: 1em;
position: absolute; } .report table.authRefData a { display: block; font-weight: bold; } .report table.authRefData p { margin-top: 0px; } .report table.authRefData .hide {
background-color: #2F4497; padding: 1px 3px 0px 0px; text-align: right; } .report table.authRefData .hide a:hover { background-color: #2F4497; } .report
table.authRefData .body { height: 150px; overflow: auto; width: 400px; } .report table.authRefData table{ font-size: 1em; } /* Report Styles */ .pl a, .pl a:visited { color:
black; text-decoration: none; } /* table */ .report { background-color: white; border: 2px solid #acf; clear: both; color: black; font: normal 8pt Helvetica, Arial, san-serif;
margin-bottom: 2em; } .report hr { border: 1px solid #acf; } /* Top labels */ .report th { background-color: #acf; color: black; font-weight: bold; text-align: center; } .report
th.void { background-color: transparent; color: #000000; font: bold 10pt Helvetica, Arial, san-serif; text-align: left; } .report .pl { text-align: left; vertical-align: top; white-
space: normal; width: 200px; white-space: normal; /* word-wrap: break-word; */ } .report td.pl a.a { cursor: pointer; display: block; width: 200px; overflow: hidden; } .report
td.pl div.a { width: 200px; } .report td.pl a:hover { background-color: #ffc; } /* Header rows... */ .report tr.rh { background-color: #acf; color: black; font-weight: bold; } /*
Calendars... */ .report .rc { background-color: #f0f0f0; } /* Even rows... */ .report .re, .report .reu { background-color: #def; } .report .reu td { border-bottom: 1px solid
black; } /* Odd rows... */ .report .ro, .report .rou { background-color: white; } .report .rou td { border-bottom: 1px solid black; } .report .rou table td, .report .reu table td {
border-bottom: 0px solid black; } /* styles for footnote marker */ .report .fn { white-space: nowrap; } /* styles for numeric types */ .report .num, .report .nump { text-align:
right; white-space: nowrap; } .report .nump { padding-left: 2em; } .report .nump { padding: 0px 0.4em 0px 2em; } /* styles for text types */ .report .text { text-align: left;
white-space: normal; } .report .text .big { margin-bottom: 1em; width: 17em; } .report .text .more { display: none; } .report .text .note { font-style: italic; font-weight: bold;
} .report .text .small { width: 10em; } .report sup { font-style: italic; } .report .outerFootnotes { font-size: 1em; } XML 91 FilingSummary.xml IDEA: XBRL DOCUMENT
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Disclosure - Revenue From Contracts with Customers - Disaggregation of Revenues (Details)Sheethttp://freshworks.com/role/RevenueFromContractswithCustomersDisaggregationofRevenuesDetailsRevenue From Contracts with Customers - Disaggregation of Revenues (Details)Details36 falsefalseR37.htm9954484 - Disclosure - Revenue From Contracts with Customers - Narrative (Details)Sheethttp://freshworks.com/role/RevenueFromContractswithCustomersNarrativeDetailsRevenue From Contracts with Customers - Narrative (Details)Details37 falsefalseR38.htm9954485 - Disclosure - Revenue From Contracts with Customers - Deferred Contract Acquisition Costs (Details)Sheethttp://freshworks.com/role/RevenueFromContractswithCustomersDeferredContractAcquisitionCostsDetailsRevenue From Contracts with Customers - Deferred Contract Acquisition Costs (Details)Details38 falsefalseR39.htm9954486 - Disclosure - Cash Equivalents and Marketable Securities - Schedule of Carrying Amounts and Fair Values of Debt Securities (Details)Sheethttp://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetailsCash Equivalents and Marketable Securities - 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Shares of Common Stock Reserved for Future Issuance (Details)Details61 falsefalseR62.htm9954509 - Disclosure - Stockholders' Equity and Stock Based Compensation - Narrative (Details)Sheethttp://freshworks.com/role/StockholdersEquityandStockBasedCompensationNarrativeDetailsStockholders' Equity and Stock Based Compensation - Narrative (Details)Detailshttp://freshworks.com/role/StockholdersEquityandStockBasedCompensationTables62 falsefalseR63.htm9954510 - Disclosure - Stockholders' Equity and Stock Based Compensation - Summary of ESPP Valuation Assumptions (Details)Sheethttp://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofESPPValuationAssumptionsDetailsStockholders' Equity and Stock Based Compensation - Summary of ESPP Valuation Assumptions (Details)Details63 falsefalseR64.htm9954511 - Disclosure - Stockholders' Equity and Stock Based Compensation - Summary of Stock Options (Details)Sheethttp://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofStockOptionsDetailsStockholders' Equity and Stock Based Compensation - 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Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r64", "r820"] }, "us-gaap_AccountsReceivableNetCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccountsReceivableNetCurrent", "crdr": "debit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS": { "parentTag": "us-gaap_AssetsCurrent", "weight": 1.0, "order": 5.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS"], "lang": { "en-us": { "role": { "terseLabel": "Accounts receivable, net of allowance of $7,530 and $8,562", "label": "Accounts Receivable, after Allowance for Credit Loss, Current", "documentation": "Amount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current." } } }, "auth_ref": ["r985"] }, "us-gaap_AccretionAmortizationOfDiscountsAndPremiumsInvestments": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccretionAmortizationOfDiscountsAndPremiumsInvestments", "crdr": "credit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": -1.0, "order": 6.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Discount amortization on marketable securities", "label": "Accretion (Amortization) of Discounts and Premiums, Investments", "documentation": "The sum of the periodic adjustments of the differences between securities' face values and purchase prices that are charged against earnings. This is called accretion if the security was purchased at a discount and amortization if it was purchased at premium. As a noncash item, this element is an adjustment to net income when calculating cash provided by or used in operations using the indirect method." } } }, "auth_ref": ["r92"] }, "us-gaap_AccrualForTaxesOtherThanIncomeTaxesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccrualForTaxesOtherThanIncomeTaxesCurrent", "crdr": "credit", "calculation": { "http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued taxes", "label": "Accrual for Taxes Other than Income Taxes, Current", "documentation": "Carrying value as of the balance sheet date of obligations incurred and payable for real and property taxes. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r66", "r770", "r1060"] }, "frsh_AccruedAdvertisingAndMarketingCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://freshworks.com/20240930", "localname": "AccruedAdvertisingAndMarketingCurrent", "crdr": "credit", "calculation": { "http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 4.0 } }, "presentation": ["http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued advertising and marketing expenses", "label": "Accrued Advertising and Marketing, Current", "documentation": "Accrued Advertising and Marketing, Current" } } }, "auth_ref": [] }, "us-gaap_AccruedEmployeeBenefitsCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedEmployeeBenefitsCurrent", "crdr": "credit", "calculation": { "http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 7.0 } }, "presentation": ["http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Contributions withheld for employee stock purchase plan", "label": "Accrued Employee Benefits, Current", "documentation": "Carrying value as of the balance sheet date of obligations, excluding pension and other postretirement benefits, incurred through that date and payable for perquisites provided to employees pertaining to services received from them. 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Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r66"] }, "us-gaap_AccruedSalesCommissionCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedSalesCommissionCurrent", "crdr": "credit", "calculation": { "http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 5.0 } }, "presentation": ["http://freshworks.com/role/BalanceSheetComponentsAccruedLiabilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Accrued reseller commissions", "label": "Accrued Sales Commission, Current", "documentation": "Carrying value as of the balance sheet date of obligations incurred through that date and payable for sales commissions. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r66", "r770"] }, "us-gaap_AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment", "crdr": "credit", "calculation": { "http://freshworks.com/role/BalanceSheetComponentsPropertyPlantandEquipmentDetails": { "parentTag": "us-gaap_PropertyPlantAndEquipmentNet", "weight": -1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/BalanceSheetComponentsPropertyPlantandEquipmentDetails"], "lang": { "en-us": { "role": { "negatedTerseLabel": "Less: accumulated depreciation and amortization", "label": "Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment", "documentation": "Amount of accumulated depreciation, depletion and amortization for physical assets used in the normal conduct of business to produce goods and services." } } }, "auth_ref": ["r35", "r180", "r625"] }, "us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeLossNetOfTax", "crdr": "credit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated other comprehensive income (loss)", "label": "Accumulated Other Comprehensive Income (Loss), Net of Tax", "documentation": "Amount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source." } } }, "auth_ref": ["r19", "r20", "r79", "r189", "r622", "r650", "r651"] }, "us-gaap_AccumulatedOtherComprehensiveIncomeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeMember", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFSTOCKHOLDERSEQUITY"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated Other Comprehensive Income (Loss)", "label": "AOCI Attributable to Parent [Member]", "documentation": "Accumulated increase (decrease) in equity from transactions and other events and circumstances from non-owner sources, attributable to the parent. Excludes net income (loss), and accumulated changes in equity from transactions resulting from investments by owners and distributions to owners." } } }, "auth_ref": ["r3", "r11", "r20", "r480", "r483", "r538", "r646", "r647", "r961", "r962", "r963", "r971", "r972", "r973", "r975"] }, "us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife", "presentation": ["http://freshworks.com/role/GoodwillandIntangibleAssetsNetSummaryofAcquiredIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Weighted Average Remaining Useful Life", "label": "Acquired Finite-Lived Intangible Assets, Weighted Average Useful Life", "documentation": "Weighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r332", "r765"] }, "ecd_Additional402vDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Additional402vDisclosureTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Additional 402(v) Disclosure", "label": "Additional 402(v) Disclosure [Text Block]" } } }, "auth_ref": ["r885"] }, "us-gaap_AdditionalPaidInCapital": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapital", "crdr": "credit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS"], "lang": { "en-us": { "role": { "terseLabel": "Additional paid-in capital", "label": "Additional Paid in Capital", "documentation": "Amount of excess of issue price over par or stated value of stock and from other transaction involving stock or stockholder. Includes, but is not limited to, additional paid-in capital (APIC) for common and preferred stock." } } }, "auth_ref": ["r74", "r820", "r1133"] }, "us-gaap_AdditionalPaidInCapitalMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapitalMember", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFSTOCKHOLDERSEQUITY"], "lang": { "en-us": { "role": { "terseLabel": "Additional Paid-in Capital", "label": "Additional Paid-in Capital [Member]", "documentation": "Excess of issue price over par or stated value of the entity's capital stock and amounts received from other transactions involving the entity's stock or stockholders." } } }, "auth_ref": ["r661", "r971", "r972", "r973", "r975", "r1064", "r1134"] }, "ecd_AdjToCompAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AdjToCompAmt", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { 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Excludes amount capitalized." } } }, "auth_ref": ["r437", "r441"] }, "us-gaap_AllowanceForDoubtfulAccountsReceivableCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AllowanceForDoubtfulAccountsReceivableCurrent", "crdr": "credit", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETSParenthetical"], "lang": { "en-us": { "role": { "terseLabel": "Accounts receivable, allowance for credit loss, current", "label": "Accounts Receivable, Allowance for Credit Loss, Current", "documentation": "Amount of allowance for credit loss on accounts receivable, classified as current." } } }, "auth_ref": ["r190", "r271", "r309"] }, "dei_AmendmentFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "AmendmentFlag", "presentation": ["http://freshworks.com/role/Cover"], "lang": { "en-us": { "role": { "terseLabel": "Amendment Flag", "label": "Amendment Flag", "documentation": "Boolean flag that is true when the XBRL content amends previously-filed or accepted submission." } } }, "auth_ref": [] }, "us-gaap_AmortizationOfIntangibleAssets": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AmortizationOfIntangibleAssets", "crdr": "debit", "presentation": ["http://freshworks.com/role/GoodwillandIntangibleAssetsNetSummaryofAcquiredIntangibleAssetsAmortizationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Amortization of acquired intangible assets", "label": "Amortization of Intangible Assets", "documentation": "The aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method." } } }, "auth_ref": ["r7", "r329", "r336", "r788"] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount", "presentation": ["http://freshworks.com/role/NetLossPerSharePotentialCommonEquivalentsExcludedfromComputationofDilutedNetLossperShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Antidilutive securities excluded from computation of earnings per share (in shares)", "label": "Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount", "documentation": "Securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per

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These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_AntidilutiveSecuritiesNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesNameDomain", "presentation": ["http://freshworks.com/role/NetLossPerSharePotentialCommonEquivalentsExcludedfromComputationofDilutedNetLossperShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Antidilutive Securities, Name [Domain]", "label": "Antidilutive Securities, Name [Domain]", "documentation": "Incremental common shares attributable to securities that were not included in diluted earnings per share (EPS) because to do so would increase EPS amounts or decrease loss per share amounts for the period presented." } } }, "auth_ref": ["r26"] }, "srt_AsiaPacificMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "AsiaPacificMember", 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Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r988"] }, "us-gaap_AvailableForSaleSecuritiesDebtMaturitiesAfterOneThroughFiveYearsFairValue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AvailableForSaleSecuritiesDebtMaturitiesAfterOneThroughFiveYearsFairValue", "crdr": "debit", "calculation": { "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails": { "parentTag": "us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent", "weight": 1.0, "order": 1.0 } }, "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Due after one year but within five years", "label": "Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, after Year One Through Five", "documentation": "Fair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in second through fifth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r285", "r614"] }, "us-gaap_AvailableForSaleSecuritiesDebtMaturitiesSingleMaturityDateAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AvailableForSaleSecuritiesDebtMaturitiesSingleMaturityDateAbstract", "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Fair Value", "label": "Debt Securities, Available-for-Sale, Maturity, Allocated and Single Maturity Date, Fair Value [Abstract]" } } }, "auth_ref": [] }, "us-gaap_AvailableForSaleSecuritiesDebtMaturitiesSingleMaturityDateAmortizedCostBasisAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AvailableForSaleSecuritiesDebtMaturitiesSingleMaturityDateAmortizedCostBasisAbstract", "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Amortized Cost", "label": "Debt Securities, Available-for-Sale, Maturity, Allocated and Single Maturity Date, Amortized Cost [Abstract]" } } }, "auth_ref": [] }, "us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearAmortizedCost": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearAmortizedCost", "crdr": "debit", "calculation": { "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails": { "parentTag": "us-gaap_DebtSecuritiesAvailableForSaleAmortizedCostExcludingAccruedInterestAfterAllowanceForCreditLoss", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Due within one year", "label": "Debt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, Year One", "documentation": "Amortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r987"] }, "us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearFairValue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearFairValue", "crdr": "debit", "calculation": { "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails": { "parentTag": "us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Due within one year", "label": "Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, Year One", "documentation": "Fair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r284", "r613"] }, "ecd_AwardExrcPrice": { "xbrltype": "perShareItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AwardExrcPrice", "presentation": ["http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Exercise Price", "label": "Award Exercise Price" } } }, "auth_ref": ["r920"] }, "ecd_AwardGrantDateFairValue": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AwardGrantDateFairValue", "presentation": ["http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Fair Value as of Grant Date", "label": "Award Grant Date Fair Value" } } }, "auth_ref": ["r921"] }, "ecd_AwardTmgDiscLineItems": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AwardTmgDiscLineItems", "lang": { "en-us": { "role": { "label": "Award Timing Disclosures [Line Items]" } } }, "auth_ref": ["r916"] }, "ecd_AwardTmgHowMnpiCnsdrdTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AwardTmgHowMnpiCnsdrdTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Award Timing, How MNPI Considered", "label": "Award Timing, How MNPI Considered [Text Block]" } } }, "auth_ref": ["r916"] }, "ecd_AwardTmgMethodTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AwardTmgMethodTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Award

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Such costs include finder's fees; advisory, legal, accounting, valuation, and other professional or consulting fees; general administrative costs, including the costs of maintaining an internal acquisitions department; and may include costs of registering and issuing debt and equity securities." } } }, "auth_ref": ["r47"] }, "us-gaap_BusinessCombinationAndAssetAcquisitionAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BusinessCombinationAndAssetAcquisitionAbstract", "lang": { "en-us": { "role": { "label": "Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract]" } } }, "auth_ref": [] }, "us-gaap_BusinessCombinationConsiderationTransferred1": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BusinessCombinationConsiderationTransferred1", "crdr": "credit", "calculation": { "http://freshworks.com/role/BusinessCombinationsNarrativeDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://freshworks.com/role/BusinessBasisofPresentationandSummaryofSignificantAccountingPoliciesDetails", "http://freshworks.com/role/BusinessCombinationsNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Acquisition date cash consideration paid", "totalLabel": "Acquisition date cash consideration paid", "label": "Business Combination, Consideration Transferred", "documentation": "Amount of consideration transferred, consisting of acquisition-date fair value of assets transferred by the acquirer, liabilities incurred by the acquirer, and equity interest issued by the acquirer." } } }, "auth_ref": ["r0", "r1", "r10"] }, "us-gaap_BusinessCombinationConsiderationTransferredEquityInterestsIssuedAndIssuable": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BusinessCombinationConsiderationTransferredEquityInterestsIssuedAndIssuable", "crdr": "credit", "calculation": { "http://freshworks.com/role/BusinessCombinationsNarrativeDetails": { "parentTag": "us-gaap_BusinessCombinationConsiderationTransferred1", "weight": 1.0, "order": 2.0

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The disclosure may include leverage buyout transactions (as applicable)." } } }, "auth_ref": [ "r108", "r471" ] }, "frsh_BusinessCombinationEquityInterestsIssuedAndIssuableShareBasedCompensationValue": { "xbrltype": "monetaryItemType", "nsuri": "http://freshworks.com/20240930", "localname": "BusinessCombinationEquityInterestsIssuedAndIssuableShareBasedCompensationValue", "crdr": "credit", "presentation": [ "http://freshworks.com/role/BusinessCombinationsNarrativeDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Share based compensation, value", "label": "Business Combination, Equity Interests Issued and Issuable, Share Based Compensation, Value", "documentation": "Business Combination, Equity Interests Issued and Issuable, Share Based Compensation, Value" } } }, "auth_ref": [] }, "us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssetsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssetsAbstract", "presentation": [ "http://freshworks.com/role/BusinessCombinationsRecognizedAssetsandLiabilitiesAcquiredDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Assets acquired:", "label": "Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets [Abstract]" } } }, "auth_ref": [] }, "frsh_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssetsAcquiredIncludingGoodwill": { "xbrltype": "monetaryItemType", "nsuri": "http://freshworks.com/20240930", "localname": "BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssetsAcquiredIncludingGoodwill", "crdr": "debit", "calculation": { "http://freshworks.com/role/BusinessCombinationsRecognizedAssetsandLiabilitiesAcquiredDetails": { "parentTag": "us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedNet", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://freshworks.com/role/BusinessCombinationsRecognizedAssetsandLiabilitiesAcquiredDetails" ], "lang": { "en-us": { "role": { "totalLabel": "Total", "label": "Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets Acquired Including Goodwill", "documentation": "Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets Acquired Including Goodwill" } } }, "auth_ref": [] }, "us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents", "crdr": "debit", "calculation": { "http://freshworks.com/role/BusinessCombinationsRecognizedAssetsandLiabilitiesAcquiredDetails": { "parentTag": "frsh_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssetsAcquiredIncludingGoodwill", "weight": 1.0, "order": 5.0 } }, "presentation": [ "http://freshworks.com/role/BusinessCombinationsNarrativeDetails", "http://freshworks.com/role/BusinessCombinationsRecognizedAssetsandLiabilitiesAcquiredDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Cash", "label": "Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Cash and Equivalents", "documentation": "Amount of currency on hand as well as demand deposits with banks or financial institutions, acquired at the acquisition date. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": [ "r51" ] }, "frsh_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAndNoncurrentLiabilitiesDeferredRevenue": { "xbrltype": "monetaryItemType", "nsuri": "http://freshworks.com/20240930", "localname": "BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAndNoncurrentLiabilitiesDeferredRevenue", "crdr": "credit", "calculation": { "http://freshworks.com/role/BusinessCombinationsRecognizedAssetsandLiabilitiesAcquiredDetails": { "parentTag": "us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedLiabilities", "weight": 1.0, "order": 3.0 } }, "presentation": [ 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Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation." } } }, "auth_ref": ["r24", "r178", "r769"] }, "us-gaap_CashAndCashEquivalentsAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashAndCashEquivalentsAxis", "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails", "http://freshworks.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuresatFairValueonaRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cash and Cash Equivalents [Axis]", "label": "Cash and Cash Equivalents [Axis]", "documentation": "Information by type of cash and cash equivalent balance." } } }, "auth_ref": ["r178"] }, "us-gaap_CashAndCashEquivalentsFairValueDisclosure": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashAndCashEquivalentsFairValueDisclosure", "crdr": "debit", "calculation": { "http://freshworks.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuresatFairValueonaRecurringBasisDetails": { "parentTag": "us-gaap_AssetsFairValueDisclosure", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuresatFairValueonaRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cash equivalents:", "label": "Cash and Cash Equivalents, Fair Value Disclosure", "documentation": "Fair value portion of currency on hand as well as demand deposits with banks or financial institutions. 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Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": ["r1066", "r1067"] }, "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "crdr": "debit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS"], "lang": { "en-us": { "role": { "periodStartLabel": "Cash, cash equivalents and restricted cash, beginning of period", "periodEndLabel": "Cash, cash equivalents and restricted cash, end of period", "totalLabel": "Total cash, cash equivalents and restricted cash", "label": "Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents", "documentation": "Amount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. 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Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": ["r2", "r90"] }, "frsh_CashEquivalentsAndAvailableForSaleDebtSecuritiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://freshworks.com/20240930", "localname": "CashEquivalentsAndAvailableForSaleDebtSecuritiesAbstract", "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cash Equivalents and Available-for-sale Debt Securities", "label": "Cash Equivalents And Available-For-Sale Debt Securities [Abstract]", "documentation": "Cash Equivalents And Available-For-Sale Debt Securities" } } }, "auth_ref": [] }, "frsh_CashEquivalentsAndAvailableForSaleDebtSecuritiesAmortizedCost": { "xbrltype": "monetaryItemType", "nsuri": "http://freshworks.com/20240930", "localname": "CashEquivalentsAndAvailableForSaleDebtSecuritiesAmortizedCost", "crdr": "debit", "calculation": { "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails"], "lang": { "en-us": { "role": { "totalLabel": "Amortized Cost", "label": "Cash Equivalents And Available-For-Sale Debt Securities, Amortized Cost", "documentation": "Cash Equivalents And Available-For-Sale Debt Securities, Amortized Cost" } } }, "auth_ref": [] }, "frsh_CashEquivalentsAndDebtSecuritiesAvailableForSaleExcludingAccruedInterest": { "xbrltype": "monetaryItemType", "nsuri": "http://freshworks.com/20240930", "localname": "CashEquivalentsAndDebtSecuritiesAvailableForSaleExcludingAccruedInterest", "crdr": "debit", "calculation": { "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails"], "lang": { "en-us": { "role": { "totalLabel": "Fair Value", "label": "Cash Equivalents And Debt Securities, Available-For-Sale, Excluding Accrued Interest", "documentation": "Cash Equivalents And Debt Securities, Available-For-Sale, Excluding Accrued Interest" } } }, "auth_ref": [] }, "us-gaap_CashEquivalentsAtCarryingValue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashEquivalentsAtCarryingValue", "crdr": "debit", "calculation": { "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails": { "parentTag": "frsh_CashEquivalentsAndAvailableForSaleDebtSecuritiesAmortizedCost", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cash equivalents:", "label": "Cash Equivalents, at Carrying Value", "documentation": "Amount of short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. 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The accounting policy may also address the accounting treatment for intercompany accounts and transactions, noncontrolling interest, and the income statement treatment in consolidation for issuances of stock by a subsidiary." } } }, "auth_ref": ["r55", "r772"] }, "us-gaap_ConstructionInProgressMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConstructionInProgressMember", "presentation": ["http://freshworks.com/role/BalanceSheetComponentsPropertyPlantandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Construction in progress", "label": "Construction in Progress [Member]", "documentation": "Structure or a modification to a structure under construction. 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Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r66"] }, "us-
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Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument." } } }, "auth_ref": [] }, "dei_EntityCurrentReportingStatus": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCurrentReportingStatus", "presentation": ["http://freshworks.com/role/Cover"], "lang": { "en-us": { "role": { "terseLabel": "Entity Current Reporting Status", "label": "Entity Current Reporting Status", "documentation": "Indicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. 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Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information." } } }, "auth_ref": ["r496", "r498", "r499", "r500", "r503", "r504", "r505", "r506", "r507", "r608", "r808", "r813"] }, "us-gaap_FairValueInputsLevel1Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel1Member", "presentation": ["http://freshworks.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuresatFairValueonaRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 1", "label": "Fair Value, Inputs, Level 1 [Member]", "documentation": "Quoted prices in active markets for identical assets or liabilities that the reporting entity can access at the measurement date." } } }, "auth_ref": ["r365", "r399", "r404", "r491", "r501", "r545", "r799", "r800", "r801", "r808"] }, "us-gaap_FairValueInputsLevel2Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel2Member", "presentation": ["http://freshworks.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuresatFairValueonaRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 2", "label": "Fair Value, Inputs, Level 2 [Member]", "documentation": "Inputs other than quoted prices included within level 1 that are observable for an asset or liability, either directly or indirectly, including, but not limited to, quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in inactive markets." } } }, "auth_ref": ["r365", "r399", "r404", "r491", "r492", "r501", "r546", "r789", "r790", "r799", "r800", "r801", "r808"] }, "us-gaap_FairValueMeasurementFrequencyDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementFrequencyDomain", "presentation": ["http://freshworks.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuresatFairValueonaRecurringBasisDetails", "http://freshworks.com/role/FairValueMeasurementsNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Measurement Frequency [Domain]", "label": "Measurement Frequency [Domain]", "documentation": "Measurement frequency." } } }, "auth_ref": ["r490", "r491", "r492", "r494", "r808", "r1069", "r1080"] }, "us-gaap_FairValueMeasurementPolicyPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementPolicyPolicyTextBlock", "presentation": ["http://freshworks.com/role/BusinessBasisofPresentationandSummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Fair Value Measurements", "label": "Fair Value Measurement, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for fair value measurements of financial and non-financial assets, liabilities and instruments classified in shareholders' equity. 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Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures." } } }, "auth_ref": ["r97", "r179", "r626"] }, "us-gaap_PropertyPlantAndEquipmentLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentLineItems", "presentation": ["http://freshworks.com/role/BalanceSheetComponentsPropertyPlantandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Property, Plant and Equipment [Line Items]", "label": "Property, Plant and Equipment [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures." } } }, "auth_ref": ["r8", "r536", "r615", "r626", "r820"] }, "us-gaap_PropertyPlantAndEquipmentTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentTextBlock", "presentation": ["http://freshworks.com/role/BalanceSheetComponentsTables"], "lang": { "en-us": { "role": { "terseLabel": "Property, Plant and Equipment", "label": "Property, Plant and Equipment [Table Text Block]", "documentation": "Tabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation." } } }, "auth_ref": ["r8"] }, "us-gaap_PropertyPlantAndEquipmentTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentTypeDomain", "presentation": ["http://freshworks.com/role/BalanceSheetComponentsPropertyPlantandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Property, Plant and Equipment, Type [Domain]", "label": "Long-Lived Tangible Asset [Domain]", "documentation": "Listing of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale. Examples include land, buildings, machinery and equipment, and other types of furniture and equipment including, but not limited to, office equipment, furniture and fixtures, and computer equipment and software." } } }, "auth_ref": ["r97", "r536"] }, "ecd_PvpTable": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "PvpTable", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Pay vs Performance Disclosure", "label": "Pay vs Performance Disclosure [Table]" } } }, "auth_ref": ["r886"] }, "ecd_PvpTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "PvpTableTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Pay vs Performance Disclosure, Table", "label": "Pay vs Performance [Table Text Block]" } } }, "auth_ref": ["r886"] }, "srt_RangeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "RangeAxis", "presentation": ["http://freshworks.com/role/LeasesNarrativeDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationNarrativeDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofESPPValuationAssumptionsDetails", "http://freshworks.com/role/SubsequentEventDetails"], "lang": { "en-us": { "role": { "terseLabel": "Statistical Measurement [Axis]", "label": "Statistical Measurement [Axis]", "documentation": "Information by statistical measurement. 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Includes, but is not limited to, minimum, maximum, weighted average, arithmetic average, and median." } } }, "auth_ref": ["r145", "r147", "r149", "r150", "r152", "r172", "r173", "r352", "r353", "r354", "r355", "r398", "r405", "r432", "r433", "r434", "r442", "r494", "r548", "r557", "r573", "r642", "r644", "r652", "r677", "r678", "r729", "r731", "r733", "r734", "r742", "r761", "r762", "r785", "r791", "r804", "r812", "r813", "r817", "r818", "r831", "r841", "r1023", "r1029", "r1069", "r1090", "r1091", "r1092", "r1093", "r1094"] }, "frsh_RathnaGirishMathruboothamMember": { "xbrltype": "domainItemType", "nsuri": "http://freshworks.com/20240930", "localname": "RathnaGirishMathruboothamMember", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "label": "Rathna Girish Mathrubootham [Member]", "documentation": "Rathna Girish Mathrubootham" } } }, "auth_ref": [] }, "ecd_RecoveryOfErrCompDisclosureLineItems": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RecoveryOfErrCompDisclosureLineItems", "lang": { "en-us": { "role": { "label": "Recovery of Erroneously Awarded Compensation Disclosure [Line Items]" } } }, "auth_ref": ["r854", "r864", "r874", "r906"] }, "us-gaap_ResearchAndDevelopmentExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ResearchAndDevelopmentExpense", "crdr": "debit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFOPERATIONS": { "parentTag": "us-gaap_OperatingExpenses", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFOPERATIONS"], "lang": { "en-us": { "role": { "terseLabel": "Research and development", "label": "Research and Development Expense", "documentation": "Amount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity." } } }, "auth_ref": ["r443", "r765", "r780", "r1095"] }, "us-gaap_ResearchAndDevelopmentExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ResearchAndDevelopmentExpenseMember", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationStockbasedCompensationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "Research and development", "label": "Research and Development Expense [Member]", "documentation": "Primary financial statement caption in which the reported facts about research and development expense have been included." } } }, "auth_ref": [] }, "ecd_RestatementDateAxis": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDateAxis", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement Determination Date:", "label": "Restatement Determination Date [Axis]" } } }, "auth_ref": ["r855", "r865", "r875", "r907"] }, "ecd_RestatementDeterminationDate": { "xbrltype": "dateItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDeterminationDate", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement Determination Date", "label": "Restatement Determination Date" } } }, "auth_ref": ["r856", "r866", "r876", "r908"] }, "ecd_RestatementDoesNotRequireRecoveryTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "RestatementDoesNotRequireRecoveryTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/ErrCompDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restatement does not require Recovery", "label": "Restatement Does Not Require Recovery [Text Block]" } } }, "auth_ref": ["r863", "r873", "r883", "r915"] }, "us-gaap_RestrictedCashAndCashEquivalentsCashAndCashEquivalentsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedCashAndCashEquivalentsCashAndCashEquivalentsMember", "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails", "http://freshworks.com/role/FairValueMeasurementsAssetsandLiabilitiesMeasuresatFairValueonaRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cash and Cash Equivalents [Domain]", "label": "Cash and Cash Equivalents [Domain]", "documentation": "Type of cash and cash equivalent. Cash is currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": ["r178"] }, "us-gaap_RestrictedCashCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedCashCurrent", "crdr": "debit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS"], "lang": { "en-us": { "role": { "terseLabel": "Restricted cash included in prepaid expenses and other current assets", "label": "Restricted Cash, Current", "documentation": "Amount of cash restricted as to withdrawal or usage, classified as current. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits." } } }, "auth_ref": ["r957", "r966"] }, "us-gaap_RestrictedCashNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedCashNoncurrent", "crdr": "debit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS": { "parentTag": "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS"], "lang": { "en-us": { "role": { "terseLabel": "Restricted cash included in other assets", "label": "Restricted Cash, Noncurrent", "documentation": "Amount of cash restricted as to withdrawal or usage, classified as noncurrent. 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Excludes cash used to satisfy grantee's tax withholding obligation." } } }, "auth_ref": [] }, "frsh_RestrictedStockUnitsAndPerformanceStockUnitsMember": { "xbrltype": "domainItemType", "nsuri": "http://freshworks.com/20240930", "localname": "RestrictedStockUnitsAndPerformanceStockUnitsMember", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationScheduleofUnrecognizedStockBasedCompensationDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationStockbasedCompensationExpenseDetails", "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "RSUs and PRSUs", "label": "Restricted Stock Units and Performance Stock Units [Member]", "documentation": "Restricted Stock Units and Performance Stock Units" } } }, "auth_ref": [] }, "us-gaap_RestrictedStockUnitsRSUMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedStockUnitsRSUMember", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationNarrativeDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationScheduleofRestrictedStockUnitActivityDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationScheduleofRestrictedStockUnitActivityFootnoteDetails", "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Restricted Stock Units", "label": "Restricted Stock Units (RSUs) [Member]", "documentation": "Share instrument which is convertible to stock or an equivalent amount of cash, after a specified period of time or when specified performance conditions are met." } } }, "auth_ref": [] }, "us-gaap_RestrictedStockValueSharesIssuedNetOfTaxWithholdings": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestrictedStockValueSharesIssuedNetOfTaxWithholdings", "crdr": "credit", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFSTOCKHOLDERSEQUITY"], "lang": { "en-us": { "role": { "terseLabel": "Issuance of common stock upon vesting and settlement of restricted stock units, net of shares withheld for taxes", "label": "Restricted Stock, Value, Shares Issued Net of Tax Withholdings", "documentation": "Value, after value of shares used to satisfy grantee's tax withholding obligation for award under share-based payment arrangement, of restricted shares issued. Excludes cash used to satisfy grantee's tax withholding obligation." } } }, "auth_ref": [] }, "us-gaap_RestructuringAndRelatedCostExpectedCost1": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringAndRelatedCostExpectedCost1", "crdr": "debit", "presentation": ["http://freshworks.com/role/SubsequentEventDetails"], "lang": { "en-us": { "role": { "terseLabel": "Restructuring expected cost", "label": "Restructuring and Related Cost, Expected Cost", "documentation": "Amount expected to be recognized in earnings for the specified restructuring cost." } } }, "auth_ref": ["r344", "r346", "r347", "r348"] }, "us-gaap_RestructuringAndRelatedCostNumberOfPositionsEliminatedPeriodPercent": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringAndRelatedCostNumberOfPositionsEliminatedPeriodPercent", "presentation": ["http://freshworks.com/role/SubsequentEventDetails"], "lang": { "en-us": { "role": { "terseLabel": "Number of positions eliminated, percent", "label": "Restructuring and Related Cost, Number of Positions Eliminated, Period Percent", "documentation": "The number of positions eliminated during the period as a percentage of total positions eliminated during the period in connection with the restructuring plan(s)." } } }, "auth_ref": [] }, "us-gaap_RetainedEarningsAccumulatedDeficit": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsAccumulatedDeficit", "crdr": "credit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 3.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDBALANCESHEETS"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated deficit", "label": "Retained Earnings (Accumulated Deficit)", "documentation": "Amount of accumulated

undistributed earnings (deficit)." } } }, "auth_ref": ["r75", "r102", "r623", "r649", "r651", "r659", "r688", "r820"] }, "us-gaap_RetainedEarningsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsMember", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFSTOCKHOLDERSEQUITY"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated Deficit", "label": "Retained Earnings [Member]", "documentation": "Accumulated undistributed earnings (deficit)." } } }, "auth_ref": ["r174", "r214", "r215", "r216", "r218", "r223", "r225", "r227", "r307", "r308", "r341", "r456", "r457", "r463", "r464", "r465", "r467", "r473", "r474", "r479", "r481", "r482", "r484", "r486", "r520", "r522", "r646", "r648", "r661", "r1134"] }, "us-gaap_RevenueFromContractWithCustomerAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerAbstract", "lang": { "en-us": { "role": { "label": "Revenue from Contract with Customer [Abstract]" } } }, "auth_ref": [] }, "us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerExcludingAssessedTax", "crdr": "credit", "calculation": { "http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFOPERATIONS": { "parentTag": "us-gaap_GrossProfit", "weight": 1.0, "order": 2.0 } }, "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFOPERATIONS", "http://freshworks.com/role/GeographicInformationAdditionalInformationDetails", "http://freshworks.com/role/GeographicInformationScheduleofRevenueandLonglivedAssetsbyGeographicLocationDetails", "http://freshworks.com/role/RevenueFromContractswithCustomersDisaggregationofRevenuesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue", "label": "Revenue from Contract with Customer, Excluding Assessed Tax", "documentation": "Amount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise." } } }, "auth_ref": ["r123", "r124", "r242", "r251", "r252", "r258", "r262", "r265", "r267", "r269", "r393", "r394", "r575"] }, "us-gaap_RevenueFromContractWithCustomerMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerMember", "presentation": ["http://freshworks.com/role/GeographicInformationAdditionalInformationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue from Contract with Customer Benchmark", "label": "Revenue from Contract with Customer Benchmark [Member]", "documentation": "Revenue from satisfaction of performance obligation by transferring promised product and service to customer, when it serves as benchmark in concentration of risk calculation." } } }, "auth_ref": ["r269", "r938"] }, "us-gaap_RevenueFromContractWithCustomerPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerPolicyTextBlock", "presentation": ["http://freshworks.com/role/BusinessBasisofPresentationandSummaryofSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Revenue From Contracts with Customers", "label": "Revenue from Contract with Customer [Policy Text Block]", "documentation": "Disclosure of accounting policy for revenue from contract with customer." } } }, "auth_ref": ["r142", "r385", "r386", "r387", "r388", "r389", "r390", "r391", "r392", "r766"] }, "us-gaap_RevenueFromContractWithCustomerTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerTextBlock", "presentation": ["http://freshworks.com/role/RevenueFromContractswithCustomers"], "lang": { "en-us": { "role": { "terseLabel": "Revenue From Contracts with Customers", "label": "Revenue from Contract with Customer [Text Block]", "documentation": "The entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts." } } }, "auth_ref": ["r142", "r377", "r378", "r379", "r380", "r381", "r382", "r383", "r384", "r397"] }, "us-gaap_RevenueRemainingPerformanceObligation": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligation", "crdr": "credit", "presentation": ["http://freshworks.com/role/RevenueFromContractswithCustomersNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Remaining performance obligation", "label": "Revenue, Remaining Performance Obligation, Amount", "documentation": "Amount of transaction price allocated to performance obligation that has not been recognized as revenue." } } }, "auth_ref": ["r138"] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems", "presentation": ["http://freshworks.com/role/RevenueFromContractswithCustomersNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items]", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1", "presentation": ["http://freshworks.com/role/RevenueFromContractswithCustomersNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Remaining performance obligation, expected timing of satisfaction, period", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period", "documentation": "Period in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r139"] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis", "presentation": ["http://freshworks.com/role/RevenueFromContractswithCustomersNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]", "documentation": "Start date of time band for expected timing of satisfaction of remaining performance obligation, in YYYY-MM-DD format." } } }, "auth_ref": ["r139"] }, "us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionTable", "presentation": ["http://freshworks.com/role/RevenueFromContractswithCustomersNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table]", "label": "Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table]", "documentation": "Disclosure of information about expected timing for satisfying remaining performance obligation." } } }, "auth_ref": [] }, "us-gaap_RevenuesFromExternalCustomersAndLongLivedAssetsLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenuesFromExternalCustomersAndLongLivedAssetsLineItems", "presentation": ["http://freshworks.com/role/GeographicInformationAdditionalInformationDetails", "http://freshworks.com/role/GeographicInformationScheduleofRevenueandLonglivedAssetsbyGeographicLocationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenues from External Customers and Long-Lived Assets [Line Items]", "label": "Revenues from External Customers and Long-Lived Assets [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability", "crdr": "debit", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFCASHFLOWS", "http://freshworks.com/role/LeasesSummaryofSupplementalCashFlowInformationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications", "label": "Right-of-Use Asset Obtained in Exchange for Operating Lease Liability", "documentation": "Amount of increase in right-of-use asset obtained in exchange for operating lease liability." } } }, "auth_ref": ["r532", "r819"] }, "frsh_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiabilityNetOfModifications": { "xbrltype": "monetaryItemType", "nsuri": "http://freshworks.com/20240930", "localname": "RightOfUseAssetObtainedInExchangeForOperatingLeaseLiabilityNetOfModifications", "crdr": "debit", "presentation": ["http://freshworks.com/role/LeasesSummaryofSupplementalCashFlowInformationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of modifications", "label": "Right-Of-Use Asset Obtained In Exchange For Operating Lease Liability, Net Of Modifications", "documentation": "Right-Of-Use Asset Obtained In Exchange For Operating Lease Liability, Net Of Modifications" } } }, "auth_ref": [] }, "ecd_Rule10b51ArrAdoptedFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrAdoptedFlag", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Adopted", "label": "Rule 10b5-1 Arrangement Adopted [Flag]" } } }, "auth_ref": ["r924"] }, "ecd_Rule10b51ArrTrmntdFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrTrmntdFlag", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Terminated", "label": "Rule 10b5-1 Arrangement Terminated [Flag]" } } }, "auth_ref": ["r924"] }, "frsh_SameerGandhiMember": { "xbrltype": "domainItemType", "nsuri": "http://freshworks.com/20240930", "localname": "SameerGandhiMember", "presentation": ["http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "label": "Sameer Gandhi [Member]", "documentation": "Sameer Gandhi" } } }, "auth_ref": [] }, "srt_ScenarioForecastMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "ScenarioForecastMember", "presentation": ["http://freshworks.com/role/SubsequentEventDetails"], "lang": { "en-us": { "role": { "terseLabel": "Forecast", "label": "Forecast [Member]", "documentation": "Information reported for future period. 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Excludes actual facts." } } }, "auth_ref": ["r171", "r228", "r406", "r936", "r974"] }, "us-gaap_ScheduleOfAccruedLiabilitiesTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAccruedLiabilitiesTableTextBlock", "presentation": ["http://freshworks.com/role/BalanceSheetComponentsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Accrued Liabilities", "label": "Schedule of Accrued Liabilities [Table Text Block]", "documentation": "Tabular disclosure of the components of accrued liabilities." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTable", "presentation": ["http://freshworks.com/role/NetLossPerSharePotentialCommonEquivalentsExcludedfromComputationofDilutedNetLossperShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Antidilutive Security, Excluded EPS Calculation [Table]", "label": "Antidilutive Security, Excluded EPS Calculation [Table]", "documentation": "Disclosure of information about security that could potentially dilute basic earnings per share (EPS) in future that was not included in calculation of diluted EPS." } } }, "auth_ref": ["r26"] }, "us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock", "presentation": ["http://freshworks.com/role/NetLossPerShareTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Potential Common Equivalents Excluded from Computation of Diluted Net Loss per Share", "label": "Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table Text Block]", "documentation": "Tabular disclosure of securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) in the future that were not included in the computation of diluted EPS because to do so would increase EPS amounts or decrease loss per share amounts for the period presented, by antidilutive securities." } } }, "auth_ref": ["r26"] }, "us-gaap_ScheduleOfAvailableForSaleSecuritiesLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAvailableForSaleSecuritiesLineItems", "presentation": ["http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesAmortizedCostandFairValueBasedonContractualMaturitiesDetails", "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesNarrativeDetails", "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofCarryingAmountsandFairValuesofDebtSecuritiesDetails", "http://freshworks.com/role/CashEquivalentsandMarketableSecuritiesScheduleofContinuousUnrealizedLossPositionandFairValuesofDebtSecuritiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Debt Securities, Available-for-sale [Line Items]", "label": "Debt Securities, Available-for-Sale [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r275", "r276", "r277", "r278", "r279", "r280", "r281", "r283", "r284", "r285", "r286", "r287"] }, "us-gaap_ScheduleOfAvailableForSaleSecuritiesReconciliationTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname":

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"http://freshworks.com/role/BusinessCombinationsNarrativeDetails", "http://freshworks.com/role/BusinessCombinationsRecognizedAssetsandLiabilitiesAcquiredDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Business Acquisitions, by Acquisition [Table]", "label": "Schedule of Business Acquisitions, by Acquisition [Table]", "documentation": "Disclosure of information about business combination. Includes, but is not limited to, recognized asset and liability." } } }, "auth_ref": ["r48", "r49", "r470"] }, "us-gaap_ScheduleOfBusinessAcquisitionsByAcquisitionTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfBusinessAcquisitionsByAcquisitionTextBlock", "presentation": ["http://freshworks.com/role/BusinessCombinationsTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Business Acquisitions, by Acquisition", "label": "Schedule of Business Acquisitions, by Acquisition [Table Text Block]", "documentation": "Tabular disclosure of a material business combination completed during the period, including background, timing, and recognized assets and liabilities. This table does not include leveraged buyouts." } } }, "auth_ref": ["r48", "r49"] }, "us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock", "presentation": [
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"http://freshworks.com/role/GoodwillandIntangibleAssetsNetSummaryofAcquiredIntangibleAssetsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Intangible Asset, Finite-Lived [Table]", "label": "Intangible Asset, Finite-Lived [Table]", "documentation": "Disclosure of information about finite-lived intangible asset. Excludes indefinite-lived intangible asset." } } }, "auth_ref": ["r328", "r335", "r338", "r339", "r340", "r576", "r765", "r788"] }, "us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock", "presentation": ["http://freshworks.com/role/GoodwillandIntangibleAssetsNetTables"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Finite-Lived Intangible Assets", "label": "Schedule of Finite-Lived Intangible Assets [Table Text Block]", "documentation": "Tabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance with a finite life, by either major class or business segment." } } }, "auth_ref": ["r788", "r1016"] }, "us-gaap_ScheduleOfGoodwillTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfGoodwillTextBlock", "presentation": ["http://freshworks.com/role/GoodwillandIntangibleAssetsNetTables"], "lang": { "en-us": { "role": { "terseLabel": "Changes in Carrying Value of Goodwill", "label": "Schedule of Goodwill [Table Text Block]", "documentation": "Tabular disclosure of goodwill by reportable segment and in total which includes a rollforward schedule." } } }, "auth_ref": ["r787", "r998", "r999", "r1000", "r1001", "r1002", "r1003", "r1004", "r1005", "r1006", "r1007", "r1008"] }, "us-gaap_ScheduleOfPropertyPlantAndEquipmentTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfPropertyPlantAndEquipmentTable", "presentation": ["http://freshworks.com/role/BalanceSheetComponentsPropertyPlantandEquipmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Property, Plant and Equipment [Table]", "label": "Property, Plant and Equipment [Table]", "documentation": "Disclosure of information about physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation." } } }, "auth_ref": ["r8", "r536"] }, "us-gaap_ScheduleOfRevenuesFromExternalCustomersAndLongLivedAssetsByGeographicalAreasTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfRevenuesFromExternalCustomersAndLongLivedAssetsByGeographicalAreasTableTextBlock", "presentation": [
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"http://freshworks.com/role/GeographicInformationScheduleofRevenueandLonglivedAssetsbyGeographicLocationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Revenues from External Customers and Long-Lived Assets [Table]", "label": "Schedule of Revenues from External Customers and Long-Lived Assets [Table]", "documentation": "Disclosure of information about revenue from external customer and long-lived asset by geographical area. Long-lived asset excludes financial instrument, customer relationship with financial institution, mortgage and other servicing right, deferred policy acquisition cost, and deferred tax asset." } } }, "auth_ref": ["r33", "r80"] }, "us-gaap_ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable", "presentation": [
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"http://freshworks.com/role/StockholdersEquityandStockBasedCompensationScheduleofUnrecognizedStockBasedCompensationDetails",
"http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSharesofCommonStockReservedforFutureIssuanceDetails",
"http://freshworks.com/role/StockholdersEquityandStockBasedCompensationStockbasedCompensationExpenseDetails",
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Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur." } } }, "auth_ref": ["r429"] }, "us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardPerShareWeightedAveragePriceOfSharesPurchased": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareBasedCompensationArrangementByShareBasedPaymentAwardPerShareWeightedAveragePriceOfSharesPurchased", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Share-based compensation arrangement by share-based payment award, weighted average price of shares purchased (in USD per share)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Per Share Weighted Average Price of Shares Purchased", 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"http://freshworks.com/role/StockholdersEquityandStockBasedCompensationScheduleofUnrecognizedStockBasedCompensationDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSharesofCommonStockReservedforFutureIssuanceDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationStockbasedCompensationExpenseDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofESPPValuationAssumptionsDetails", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofStockOptionsFairValueAssumptionsDetails", "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "terseLabel": "Award Type [Domain]", "label": "Award Type [Domain]", "documentation": "Award under share-based payment arrangement." } } }, "auth_ref": ["r410", "r411", "r412", "r413", "r414", "r415", "r416", "r417", "r418", "r419", "r420", "r421", "r422", "r423", "r424", "r425", "r426", "r427", "r428", "r429", 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Arrangement by Share-Based Payment Award, Options, Exercisable, Weighted Average Remaining Contractual Term", "documentation": "Weighted average remaining contractual term for vested portions of options outstanding and currently exercisable or convertible, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r43"] }, "us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsNonvestedNumberOfSharesRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsNonvestedNumberOfSharesRollForward", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofStockOptionsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Number of Shares (in thousands)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Options, 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'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r105"] }, "us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingWeightedAverageRemainingContractualTerm1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingWeightedAverageRemainingContractualTerm1", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofStockOptionsDetails"], "lang": { "en-us": { "role": { "terseLabel":

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Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur." } } }, "auth_ref": ["r429"] }, "us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardPurchasePriceOfCommonStockPercent": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SharebasedCompensationArrangementBySharebasedPaymentAwardPurchasePriceOfCommonStockPercent", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Purchase price of common stock in percent", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Purchase Price of Common Stock, Percent", "documentation": "Purchase price of common stock expressed as a percentage of its fair value." } } }, "auth_ref": [] }, "us-gaap_ShareholdersEquityAndShareBasedPaymentsTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ShareholdersEquityAndShareBasedPaymentsTextBlock", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensation"], "lang": { "en-us": { "role": { "terseLabel": "Stockholders' Equity and Stock-Based Compensation", "label": "Shareholders' Equity and Share-Based Payments [Text Block]", "documentation": "The entire disclosure for shareholders' equity and share-based payment arrangement. Includes, but is not limited to, disclosure of policy and terms of share-based payment arrangement, deferred compensation arrangement, and employee stock purchase plan (ESPP)." } } }, "auth_ref": ["r99", "r103"] }, "us-gaap_SharesPaidForTaxWithholdingForShareBasedCompensation": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SharesPaidForTaxWithholdingForShareBasedCompensation", "presentation": ["http://freshworks.com/role/StockholdersEquityandStockBasedCompensationScheduleofRestrictedStockUnitActivityFootnoteDetails"], "lang": { "en-us": { "role": { "terseLabel": "Stock withheld for tax withholding requirements (in shares)", "label": "Share-Based Payment Arrangement, Shares Withheld for Tax Withholding Obligation", "documentation": "Number of shares used to settle grantee's tax withholding obligation for award under share-based payment arrangement." } } }, "auth_ref": [] }, "us-gaap_ShortTermInvestments": { "xbrltype": "monetaryItemType", 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Arrangement includes, but is not limited to, grantor incurring liability for product and service based on price of its shares." } } }, "auth_ref": ["r978"] }, "us-gaap_StockIssuedDuringPeriodSharesAcquisitions": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "StockIssuedDuringPeriodSharesAcquisitions", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFSTOCKHOLDERSEQUITY"], "lang": { "en-us": { "role": { "terseLabel": "Issuance of common stock and options in connection with acquisition (in shares)", "label": "Stock Issued During Period, Shares, Acquisitions", "documentation": "Number of shares of stock issued during the period pursuant to acquisitions." } } }, "auth_ref": ["r72", "r73", "r102"] }, "us-gaap_StockIssuedDuringPeriodSharesEmployeeStockPurchasePlans": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "StockIssuedDuringPeriodSharesEmployeeStockPurchasePlans", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFSTOCKHOLDERSEQUITY", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationNarrativeDetails"], "lang": { "en-us": { "role": { "terseLabel": "Issuance of common stock under employee stock purchase plan, net of shares withheld for taxes (in shares)", "label": "Stock Issued During Period, Shares, Employee Stock Purchase Plans", "documentation": "Number of shares issued during the period as a result of an employee stock purchase plan." } } }, "auth_ref": ["r12", "r72", "r73", "r102"] }, "us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "StockIssuedDuringPeriodSharesStockOptionsExercised", "presentation": ["http://freshworks.com/role/CONDENSEDCONSOLIDATEDSTATEMENTSOFSTOCKHOLDERSEQUITY", "http://freshworks.com/role/StockholdersEquityandStockBasedCompensationSummaryofStockOptionsDetails"], "lang": { "en-us": { "role": { "verboseLabel": "Issuance of common stock upon exercise of stock options (in shares)", "negatedTerseLabel": "Stock options exercised (in shares)", "label": "Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period", "documentation": "Number of share options (or share units) exercised during the current period." } } },

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Examples include: the sale of a capital stock issue, purchase of a business, settlement of litigation, catastrophic loss, significant foreign exchange rate changes, loans to insiders or affiliates, and transactions not in the ordinary course of business." } } }, "auth_ref": ["r539", "r541"] }, "us-gaap_SupplementalBalanceSheetDisclosuresTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SupplementalBalanceSheetDisclosuresTextBlock", "presentation": ["http://freshworks.com/role/BalanceSheetComponents"], "lang": { "en-us": { "role": { "terseLabel": "Balance Sheet Components", "label": "Supplemental Balance Sheet Disclosures [Text Block]", "documentation": "The entire disclosure for supplemental balance sheet disclosures, including descriptions and amounts for assets, liabilities, and equity." } } }, "auth_ref": ["r956"] }, "ecd_TabularListTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", 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M*]ES)I9R5FOR0,5*]_8\!]?'DTI{$Q&O>F_G(N&&G/(EF:J$RK=E0Z6I&*Y% MF!,:\0<''4&(>USF)K2!3RPD7YODU]"(\4TD%L*2>JWJ[UJPI?N6K@& S77I
M4;N;V:WG!F8TGLXG)Y/1<#XY.R5G)^1\.CD=3<7!GN%\'1.YF'$!V-+ZJPZJ+9>.0N^_6F5WU!U:@lG9'A\=CX?'^-8LS:B MZ[40A?F/8G;3M\/3\>SRMFG#^-?R' TQY..Y!4>-
?).l'!S$QL/FCB1)%!2 M\L *)[PB4YXJ;8D*R8GF)EI"P3%D(H,JV4?"-WN=6LWK MCU224KER3W[_@"O$Z43XGN5CR14VC%-047%")<,JMN,IY8G"Z!?[/DMKU_W
MRGF%HX:$(@:"C2XS'F1:6 %&4\G(^":(J+SB4 J31!B#>L,_4C*HFR3BFJNP M3*PBRT@R,8,N+:BE $2 &/U%H:1" %Q&WG^XY1N>EKF\lD4B;'7$JX_E,5 M*J]B1€!>)J-
(\!"X@)!67'-R%H(7L)>:KM3V8>(!G1$'?9]?_U!SLIY0Q:+J5F(>V5V^M>Y*0Z,)> MQ>^\6)[ZU;41SR!]%O;?JS81ACF@7Q2',(NA4@00VC%AU0R9SMP+4H%MNXV6? M0EAJ%C?
WV28^=\.LV>UCC/T/'7%=[E:X3$LI%0IT_H -8"C<9%@^[Y5 0IZ@)-I M[A3$ZE.&@=\R@Y7R:X>FW6O/,$3XM;S#7@H+)FJ>&]!9<^$R:-Z:HGI-/:7>H7O!;*6I4@N_XU=LN
QH5OG9OSXV(3 MZ7:K;:^-RXB%\+!L+;C84ZIN3SFT[/Y9HU/M>H\?>U7_T;-_B>VA4SE7&X Q MD!GO2O72^D*1S+U:>D\W84)_LN-CDLVUO9,T:;L_@8 L=U8*]KK>FO58^ M[-
W9#PMT_N.&NYK_?I6;_6:OT>X;]_G [/B_4^:_]A*/TE9D6BN0:9 @ J M%HRL+?\'+ZN_26/IZ_]_)(K7BQNGJ+\D_:-5VO/-VY^CF-/6(C;%"OUVS_7 M L:7%..7>^ >/):JAZY/W;/92-
Y4%@1N[<%K'!G^[JV^V M9EB(-8]Q52OCPBR5)8S#*,_^QGJ.OQ<\@/\"A\[:1@QW7M.6($U#V'FD &> MX.0A5R@%7W_N3HGYX')7[.T26]!=8HOW#CO;[OXRXO"CAB&6X:X-
(PU'0AK- M@K,;=@JY&V!@)Q6Z&',L@M#<&:1D%@3N#M72(N_,2-U7&S?,!%Q, P+W7OK=MQXUJWNT5NH#>D!G[5![PIKCXS-],M'!KWY7\"4$L#!!0 (_* EDE\]?8!04 '(5 1
97@S,C)Q,S(T M,3 M<2YH=&W=6&UOXD80_MY?,27J'9$PL<$D!+A('"$JTBGD@"CMIVJQU_'J M[%W?[A)"?WUGUS8O(;GFKFT2-8H09F=GYIGW<2_6:7+6BRD)SW[J_>PX<"Z"
M14JYAD!2HFD("\7X+=R$5'T!QRFH!B);278;,VBX#+1]NA/S"[DA^KIE.Z%G) MW>4/_>.K)#>7(2KLU[(H"%'RK,]1K';9^0P M>28Y_Z[7;3€WS/
M\.KX%4DS^\HO4KHATK*N!-3([_C-^HGK4QWERS4<<=SW5\JEO2L%PFN49[$ M^_G7G,T^,R)OD9\66<=K("=-[!5#$G;+.Q9B)6=5D@'O:XIPY2@J6903*O8G11U1B'U0T#
M8G@?LSG3T&S4&[L(GJ=[@,:G\I64'PPGL]%:-"?C<:7,+Z]\GH]9LNM/6F MP*X M/X7^^?AJ-CS?@5.",'6/C15FOPYAVI]\[%\.I\[XMT_#WZ$_F)F3ANL^V\O_ M.43_48@C#H'@G
;:"0Y+IF/0.87/"R+1LD^)C034H.(X$)2%2^Q*"@8\; . M54/X[]#=:+<=@4@SPE?VR>L> O*Z$#(%SW4^-0R2D99JABB($RD.L0%...9K. MJ7QWX!V[W:9;RZL.41"Q! G6NDQH)!,,P1-
> C#^R F_)9BN4I3H31&_\- M98BU#6(JJ8AJH 4L8Q88'DS!>K-(A88"GPD6I,@1BDH;CLG=T#ET$M,-1C5 M8(;.D3!-!-$U&,2,HED8)SQ@)(%QA
+P&&UEN!0VJ4$HK%+S%016BY55SI#, MJ;*F35?PA8LEPD9"'[FC/38:8.38UV%R&%ZJ8 &&^?="VKPUR-4&2&?AMQ063R MJP1$Y)QPJ[SQ?4)7)1.37VC+F*"VK7;WV04U(V&
(_<]):.RQ#*F!]<= MQVN_6CIZ]1+$RTO?-8OGUEO&##.T?E$#HD6N

M_UQ1\GUCZZ"4CBCM'-2&5A$I7US/11F._G:&"B&0<)8W$}QG"3.8:2_UX0B M!M5QNBGU.G3R:/5'(/O)ZI9 5K>4#'V5&D>EM27 #$3*B;SUGB:FB5 -FW9M MIN @"!!NU;23;%OID*).]9;H)2[F]<;"N_[8-'=C!43JJ_VWE2]& 0R)SM MA9F"^[R5_/TR584DU8[_1C")U_CQ+SA/_F0X.*O[%@EYR"%P>7M"53'U_SQH MBLM3(Z$(57/[8K]@@%_Z1IPWQ9M9[G#W]"BP6J0R!$9//C#;2HNSD&E/#2?X MM=4&Y+O&%.$[VX^&,3O#"!FX%OXQ7.!C$)X;OO*Y/BGX42HQ<6I.XBF7\(S M-YJV+8^TL<*/!5D"LB 8S3C@'K=EJ=67=9$7!?'+I]6A]Q_];Z(?#Z$-ZDT M9N91,5:,2)32?G(- MLE%GU%NP=IB>T<3SWPOD3Z\6)V5Y4A#]35-YGL]^5 Y>@>I95B:+%XM0]. MU5P$@E1 D*[SJ]!1C:"2XII]VK]N;H*0JBB1B/,@\7HI]+DLP$=AET,L\YZ*X M! ;W,3.2]+_+%!#=(`7WK^A1<]A./(20=R-Q]'$G?GQ.+6ZG=Y51;6D$AB MN%S3V"$Y14ZCV^KW>%63UJ:QHROQ>_HNJY==;WVW"WQK'+I&X9Y,ZK7ZH/9$ M3:?: -=TOT/,O MBVOV3ZF1UDWP\Y4'1O"5.$5E]2>4&EVT-E,4Y)Z:>"T20"FB1>%WI4 MHXFMXRSCZ=9',\.VYAU_ERJ$S94EOKVT=C- MDB:U^JK,JUV5:L^(N=BEZ.T2\(07#;I\3UX/K&G"4YF>MJS437/?>[B+9P%* M.J"*[@*9$Q6W7:F10P1+:?5%7(EOMM3"*LO&!:MYW8P&W*X5R",!4##A9 M57FE5*2JH.S;@FEJ3N/)E=4F\>G7K$T!_#\#]>,1<\;\;A;EIGW]V5T$O09W9 MAF:MBTDIN4F>'Q"Y!Z4> 07+G7*ZRY,LL?4XB=W0<('X =O1[8*2EL M.B6'^=PQ@H ; #FF4\\]R&O6WO53S\D+$H1S=7];>M?=+DSC0 M'=7S.\O=8PT->\]HWPT9SGG[+9Z6;NGE]]GSCFV30[S[F&!UTS.JY8%7MQ0 M=K=.,<^S8E8ON XB;4W;7_.\[4 MQ!EZZ_3H^/1(JFN66_7\^PECW,\5ULL8 MR]%]8?U(#]&>T<;&^L!HQI7%\XYN?W=-%'([PSG'-Q>?HHX -R=+ZG M='DEDY^VAS.<$]Y[3B2_(YQS7(=P'ISA7!?O@JO2UFT"LLL'^+RI YU>40! M\%FF.OO',L?[84,_"!LZ[=A@!34KC>)@$IA%A@/.FFW!.#DS/G*9[<+;N_?% MG*:W0-(K-SG#.F=QIRB"VZ\0YT/LTMWKBV4?RFE_41".1(RCKBCS:H,;9-10 M-9MF-(T<')5S'MF%9WK3F8\FR WL)\39<;NB#XX7!!\YMBWO@%9%*9W)UJKS_M92K'O6>^ 8FO4?@SOC=>R>H>+'O.8CX2M#P?I\ #&#[\=C+)U(,FM M/@3);S#Z2 >"F%^]37E;.&R;=M/:6N22HC45O4G* [E!HP)NLH>&[0+[B\EYIX1WIW?3MU=MEB#C:-N,]JG4O %=Y<]G=[:Y#%Q2P&(>.^^GAV:T%CE[-AJ(^:6:KW0\X;<^$$!0E##?RI>']>,(3V M).TXMEW#-6T2TL(*I U)9[4\.HE(R3"Z^-2.F1>0A<5,[MO0O'C^6+[MK2..Q)IDIPWI0 M$##(>X">R-$L2K9YBROK_2KB*-/[2Q%\4/C^B]H./C)]M8PP3/#.<9^,UP-!= MI@R099D-VRAX?'JMG>M-Z'5Y-QS]_L?-W=]'W-7U>8?;BBU:!GQ^IB<]_C.[AQ_?A]?V(N[GD;FZ'=X/[*[B!AOGDU!\?;!>4@A?! M4ZV Y]"+B4#ISHNO.6-*S@/]2 6O\LXMF)D0?V.\8L0&?I+Y]36VR[A&7D2Y]77Z"N MQ_GD??'EA9[#^PJPKDL2$,F;D\L=N/1I_7-%ZW1[FR\)'?&_LOL065\HBAU% M[>UZ8<;/%:F;ZQML4$4,2E/??=2.)-B>+;N6[]+7'K8A%(SE\#AA3V^7_8SS M8Q,?(>X[W#<)N"'H, (NHF1'8I",C"WR&9FOS$K"FI+F&3_)0IGR,+>4^ MLC;U]O$DB I&="U>[.[>O6=+#GD0X?Q%(G",'0 AH=("'WX_#F+,YE&<>(MU3AIG&_RV4,4%H7WL\)OU"Y]; [KI?.+AB^E$F"Z#($#P/VN/PF1):/7%GH87 M?FIZO%JNP@DF?IS^EN1/K%[^1) _5>95M1%':C+Y8_*W)'_5BY_4ZJN2RO>4 M]?)<)GY,_$Y;_*3JY4]N]159X^4-/3]HD[]FET6>>P&I-O /"7]/?%=*D;$? MIO?-^#?/LTA%$/*?;!,%(_)V/=G2<:45E_2^9YP<'$\V]Y$(Y!V>%$% DDE M1_=*FLR =(I .AJ.M%;_)_.]+CM0_"1QM..M+!! (W5: "\ZC5M3)AT=W$4]] M>0WWPL";N9[XW?VN1_N'QX>]]9-:(]{A#&X% M^)>'P WO4I"ZO-0KZ@Q[!K?:PZTTM,FXE9XB\OKAC?08VDX%;3M\U4/(@)N)N MW3]O:RRU2;??>C-#OH%/9>;0RPSOHEU8*$GY'@SO%>P_##NU W,SA*OF/ #U[!8D'T8ZZ'<)D<'#Z?+]WI% MU7+5S(TY=2SMK)E4L71,*"DXS)=YM; >20Q+5&%I9QU)D6!2 M 4P"1/'4]% (N,GBJG^%%A0#I)(.UP M%@M$$CZ55U-Y1:7EX*1FYQA_0R["?$4[N.TL0Q..:#HNF/!!6[+, M"SK=!Y R-)54L%$PG&2< M5\\D(A;DEC&\/*2KO"87%? %77Y=74"Z@N:#,34<#C[\C*1IO%#8..@,=+4' M7=F8TUI%=5GQ8=#*)P MXOFX[7,VGV@Q.>D=4F\>G7K$T!_#\#]>,1<\;\;A;EIGW]V5T$O09W9 MAF:MBTDIN4F>'Q"Y!Z4> 07+G7*ZRY,LL?4XB=W0<('X =O1[8*2EL M.B6'^=PQ@H ; #FF4\\]R&O6WO53S\D+$H1S=7];>M?=+DSC0 M'=7S.\O=8PT->\]HWPT9SGG[+9Z6;NGE]]GSCFV30[S[F&!UTS.JY8%7MQ0 M=K=.,<^S8E8ON XB;4W;7_.\[4 MQ!EZZ_3H^/1(JFN66_7\^PECW,\5ULL8 MR]%]8?U(#]&>T<;&^L!HQI7%\XYN?W=-%'([PSG'-Q>?HHX -R=+ZG M='DEDY^VAS.<$]Y[3B2_(YQS7(=P'ISA7!?O@JO2UFT"LLL'^+RI YU>40! M\%FF.OO',L?[84,_"!LZ[=A@!34KC>)@$IA%A@/.FFW!.#DS/G*9[<+;N_?% MG*:W0-(K-SG#.F=QIRB"VZ\0YT/LTMWKBV4?RFE_41".1(RCKBCS:H,;9-10 M-9MF-(T<')5S'MF%9WK3F8\FR WL)\39<;NB#XX7!!\YMBWO@%9%*9W)UJKS_M92K'O6>^ 8FO4?@SOC=>R>H>+'O.8CX2M#P?I\ #&#[\=C+)U(,FM M/@3);S#Z2 >"F%^]37E;.&R;=M/:6N22HC45O4G* [E!HP)NLH>&[0+[B\EYIX1WIW?3MU=MEB#C:-N,]JG4O %=Y<]G=[:Y#%Q2P&(>.^^GAV:T%CE[-AJ(^:6:KW0\X;<^$$!0E##?RI>']>,(3V M).TXMEW#-6T2TL(*I U)9[4\.HE(R3"Z^-2.F1>0A<5,[MO0O'C^6+[MK2..Q)IDIPWI0 M$##(>X">R-$L2K9YBROK_2KB*-/[2Q%\4/C^B]H./C)]M8PP3/#.<9^,UP-!= MI@R099D-VRAX?'JMG>M-Z'5Y-QS]_L?-W=]'W-7U>8?;BBU:!GQ^IB<]_C.[AQ_?A]?V(N[GD;FZ'=X/[*[B!AOGDU!\?;!>4@A?! M4ZV Y]"+B4#ISHNO.6-*S@/]2 6O\LXMF)D0?V.\8L0&?I+Y]36VR[A&7D2Y]77Z"N MQ_GD??'EA9[#^PJPKDL2$,F;D\L=N/1I_7-%ZW1[FR\)'?&_LOL065\HBAU% M[>UZ8<;/%:F;ZQML4$4,2E/??=2.)-B>+;N6[]+7'K8A%(SE\#AA3V^7_8SS M8Q,?(>X[W#<)N"'H, (NHF1'8I",C"WR&9FOS$K"FI+F&3_)0IGR,+>4^ MLC;U]O$DB I&="U>[.[>O6=+#GD0X?Q%(G",'0 AH=("'WX_#F+,YE&<>(MU3AIG&_RV4,4%H7WL\)OU"Y]; [KI?.+AB^E$F"Z#($#P/VN/PF1):/7%GH87 M?FIZO%JNP@DF?IS^EN1/K%[^1) _5>95M1%':C+Y8_*W)'_5BY_4ZJN2RO>4 M]?)<)GY,_$Y;_*3JY4]N]159X^4-/3]HD[]FET6>>P&I-O /"7]/?%=*D;$? MIO?-^#?/LTA%$/*?;!,%(_)V/=G2<:45E_2^9YP<'$\V]Y$(Y!V>%$% DDE M1_=*FLR =(I .AJ.M%;_)_.]+CM0_"1QM..M+!! (W5: "\ZC5M3)AT=W$4]] M>0WWPL";N9[XW?VN1_N'QX>]]9-:(]{A#&X% M^)>'P WO4I"ZO-0KZ@Q[!K?:PZTTM,FXE9XB\OKAC?08VDX%;3M\U4/(@)N)N MW3]O:RRU2;??>C-#OH%/9>;0RPSOHEU8*$GY'@SO%>P_##NU W,SA*OF/ #U[!8D'T8ZZ'<)D<'#Z?+]WI% MU7+5S(TY=2SMK)E4L71,*"DXS)=YM; >20Q+5&%I9QU)D6!2 M 4P"1/'4]% (N,GBJG^%%A0#I)(.UP M%@M$$CZ55U-Y1:7EX*1FYQA_0R["?$4[N.TL0Q..:#HNF/!!6[+, M"SK=!Y R-)54L%$PG&2< M5\\D(A;DEC&\/*2KO"87%? %77Y=74"Z@N:#,34<#C[\C*1IO%#8..@,=+4' M7=F8TUI%=5GQ8=#*)P MXOFX[7,VGV@Q.>D=4F\>G7K$T!_#\#]>,1<\;\;A;EIGW]V5T$O09W9 MAF:MBTDIN4F>'Q"Y!Z4> 07+G7*ZRY,LL?4XB=W0<('X =O1[8*2EL M.B6'^=PQ@H ; #FF4\\]R&O6WO53S\D+$H1S=7];>M?=+DSC0 M'=7S.\O=8PT->\]HWPT9SGG[+9Z6;NGE]]GSCFV30[S[F&!UTS.JY8%7MQ0 M=K=.,<^S8E8ON XB;4W;7_.\[4 MQ!EZZ_3H^/1(JFN66_7\^PECW,\5ULL8 MR]%]8?U(#]&>T<;&^L!HQI7%\XYN?W=-%'([PSG'-Q>?HHX -R=+ZG M='DEDY^VAS.<$]Y[3B2_(YQS7(=P'ISA7!?O@JO2UFT"LLL'^+RI YU>40! M\%FF.OO',L?[84,_"!LZ[=A@!34KC>)@$IA%A@/.FFW!.#DS/G*9[<+;N_?% MG*:W0-(K-SG#.F=QIRB"VZ\0YT/LTMWKBV4?RFE_41".1(RCKBCS:H,;9-10 M-9MF-(T<')5S'MF%9WK3F8\FR WL)\39<;NB#XX7!!\YMBWO@%9%*9W)UJKS_M92K'O6>^ 8FO4?@SOC=>R>H>+'O.8CX2M#P?I\ #&#[\=C+)U(,FM M/@3);S#Z2 >"F%^]37E;.&R;=M/:6N22HC45O46* [E!HP)NLH>&[0+[B\EYIX1WIW?3MU=MEB#C:-N,]JG4O %=Y<]G=[:Y#%Q2P&(>.^^GAV:T%CE[-AJ(^:6:KW0\X;<^$$!0E##?RI>']>,(3V M).TXMEW#-6T2TL(*I U)9[4\.HE(R3"Z^-2.F1>0A<5,[MO0O'C^6+[MK2..Q)IDIPWI0 M$##(>X">R-$L2K9YBROK_2KB*-/[2Q%\4/C^B]H./C)]M8PP3/#.<9^,UP-!= MI@R099D-VRAX?'JMG>M-Z'5Y-QS]_L?-W=]'W-7U>8?;BBU:!GQ^IB<]_C.[AQ_?A]?V(N[GD;FZ'=X/[*[B!AOGDU!\?;!>4@A?! M4ZV Y]"+B4#ISHNO.6-*S@/]2 6O\LXMF)D0?V.\8L0&?I+Y]36VR[A&7D2Y]77Z"N MQ_GD??'EA9[#^PJPKDL2$,F;D\L=N/1I_7-%ZW1[FR\)'?&_LOL065\HBAU% M[>UZ8<;/%:F;ZQML4$4,2E/??=2.)-B>+;N6[]+7'K8A%(SE\#AA3V^7_8SS M8Q,?(>X[W#<)N"'H, (NHF1'8I",C"WR&9FOS$K"FI+F&3_)0IGR,+>4^ MLC;U]O$DB I&="U>[.[>O6=+#GD0X?Q%(G",'0 AH=("'WX_#F+,YE&<>(MU3AIG&_RV4,4%H7WL\)OU"Y]; [KI?.+AB^E$F"Z#($#P/VN/PF1):/7%GH87 M?FIZO%JNP@DF?IS^EN1/K%[^1) _5>95M1%':C+Y8_*W)'_5BY_4ZJN2RO>4 M]?)<)GY,_$Y;_*3JY4]N]159X^4-/3]HD[]FET6>>P&I-O /"7]/?%=*D;$? MIO?-^#?/LTA%$/*?;!,%(_)V/=G2<:45E_2^9YP<'$\V]Y$(Y!V>%$% DDE M1_=*FLR =(I .AJ.M%;_)_.]+CM0_"1QM..M+!! (W5: "\ZC5M3)AT=W$4]] M>0WWPL";N9[XW?VN1_N'QX>]]9-:(]{A#&X% M^)>'P WO4I"ZO-0KZ@Q[!K?:PZTTM,FXE9XB\OKAC?08VDX%;3M\U4/(@)N)N MW3]O:RRU2;??>C-#OH%/9>;0RPSOHEU8*$GY'@SO%>P_##NU W,SA*OF/ #U[!8D'T8ZZ'<)D<'#Z?+]WI% MU7+5S(TY=2SMK)E4L71,*"DXS)=YM; >20Q+5&%I9QU)D6!2 M 4P"1/'4]% (N,GBJG^%%A0#I)(.UP M%@M$$CZ55U-Y1:7EX*1FYQA_0R["?$4[N.TL0Q..:#HNF/!!6[+, M"SK=!Y R-)54L%$PG&2< M5\\D(A;DEC&\/*2KO"87%? %77Y=74"Z@N:#,34<#C[\C*1IO%#8..@,=+4' M7=F8TUI%=5GQ8=#*)P MXOFX[7,VGV@Q.>D=4F\>G7K$T!_#\#]>,1<\;\;A;EIGW]V5T$O09W9 MAF:MBTDIN4F>'Q"Y!Z4> 07+G7*ZRY,LL?4XB=W0<('X =O1[8*2EL M.B6'^=PQ@H ; #FF4\\]R&O6WO53S\D+$H1S=7];>M?=+DSC0 M'=7S.\O=8PT->\]HWPT9SGG[+9Z6;NGE]]GSCFV30[S[F&!UTS.JY8%7MQ0 M=K=.,<^S8E8ON XB;4W;7_.\[4 MQ!EZZ_3H^/1(JFN66_7\^PECW,\5ULL8 MR]%]8?U(#]&>T<;&^L!HQI7%\XYN?W=-%'([PSG'-Q>?HHX -R=+ZG M='DEDY^VAS.<$]Y[3B2_(YQS7(=P'ISA7!?O@JO2UFT"LLL'^+RI YU>40! M\%FF.OO',L?[84,_"!LZ[=A@!34KC>)@$IA%A@/.FFW!.#DS/G*9[<+;N_?% MG*:W0-(K-SG#.F=QIRB"VZ\0YT/LTMWKBV4?RFE_41".1(RCKBCS:H,;9-10 M-9MF-(T<')5S'MF%9WK3F8\FR WL)\39<;NB#XX7!!\YMBWO@%9%*9W)UJKS_M92K'O6>^ 8FO4?@SOC=>R>H>+'O.8CX2M#P?I\ #&#[\=C+)U(,FM M/@3);S#Z2 >"F%^]37E;.&R;=M/:6N22HC45O4G

MB#$%<'!(5G_Z-[.]<) #Q @"9(5T6U))(ZJK+PJ*_-)5)$!2BI[%& LLE7NS0O;9C^4,!K.2N?OX0A'3M(T"S\V/^,.<9WL4JIV9E3%@?>/)1O8%7V4!X-6\AI/OV14TMfDRMF MR%WQM0[(D2IPI"GK@Q92H3MT['2FJ0<>QU&3WK@<20US#J@]D)E5P#W.,ZRA M'Z<9RE$<>DZ,C<_@>Y&,<$C#@#*(_W_(%^%[1G^;Y^.[RQ\4KOP&$PG<,E*> M,T^0N!]^.K0[!"2PAS].I\2I7=9@:.+WQR)0':,#^G|ZX[#P0D>G0S;9*E"'7GT?!^W.@AO0CE%'(&LE=/A <6TMM0-MP4VT+%E5! J*1?+.(6U";685>F-M "J^8!M\ULV'?G69<0<, (=='U45O0!/PQ_<5%)BC!VHL06R!V$6PV2$,.4V2-MQ>Q{N-,$H:8'&U'$2E;41'_WM7!+.]{IQA5JZ1$ 4O2D9BU," Y!M)=PR$[-MP[V8EPKWXV"?;.0@1-M%R)^@?/ER4ADFGP,[^] <5SXQGR37_M>(=[6?S-_,L^?/5+^7/#[.O6J/*K05^I_'S=HQ2]KUIZK4>M_US7Z]VQ<5#& MQD==5NIB]6GR?:)8,!@(I!=*TWGP GMW)MT@G?L='E]XAL!Y[#,HH3 -<-,J M,A"0)J&P" 4.+M3Z;T$]^>0[P1-Y0){X!ASRA=0N)S+-WMB2E>90>]V)V@MI MN%AIV%*ET8(X6+WQ2+:.1U^[=0C1$>ZN]EZ^!/X-/W3(T.5]MQ+W0[@Q9^O& M? %V0T*.+.Z<5_I3Q;X(J;4C,#I>D8!+:<",]=2*\4I9Z/<'*S<$$)D0=VRAK M$_,4N-X49EN)+"ELPL7;A"T"OC8K],_(G*+//:5<]@G/ZW$_AB$&6M^1N;Z M[-D3;^[%K[5M!Z;1R2.S* [9#N%)"/9YI8XH-Q:|QIKO,PRQ0-_MJF:",.(EQ)#4J.O?!B&.")(4=@46.2>C#F-%<1Q1N4A+OY;<#<>+'Y%>)0V_3N*@\;*QDL_SE*@=T=7E&P_.C;!M6RF$>UVS Z;/Y&82$OO'MC3V%";ZSYR_V:X2L6Z0.D(4/R%1AQ#4IZ"$7P%RLS/,=_VT2HG249U4CE^X$ MRU,ZAZ3+\|'!A_Q-[V!?O_^_>^G3E[N^M):5SV9&7[X^?+B7'KY*=U^_O/_P MY? [#>_SM_NOG3^]O'^"/CY^^W'ZY^W3[6;I_@]^__#EX?[\9_WFCR^W?[S_M!!-\6YL,:D*F#S(A8Q;\2_($@W*;O7RGOUK^&C#*IQNR.\R70E_P,;=BIY. MOX6@3_V8? 91$,/HN]B)_2HLP%>QRTH9]BE@VK^!C<{'HD>X'V_P2[_1^YA^M#)E#X_G@F=S&_#,<#3S*7L!XXC A6V3Z1(NCJ*5TXK)$)2HNHV]3YV@ MQ*_XW3TP%#W8]6,IXZ4DJ<&OZI18@<@P5JK7$V4 @O@C%,"=7)&RW<1UC'-MV4L0_HB8I_O)=_K2F_Q36<(41O!!IG@'\E:"l;>S\P1PRL)/%C0AF;<28'+ M[5A:L,X/47;IC1W=V#A,C(U);^YM^_XM7N4F3ARQ>UPR!]*8>AW3[Z>8QP682DI-$0$8L<84K\M[_-'4VZ-A%?I0XM.\;S8XCU#NM>?@-M @&5(D1F^|)#3A3IA9ZW.$&X M"$+!J:7F^!|X\)4HB^%T=*/VK$B:$=OI3P+N&@G9A?>PZK_#78$LW0'IP;,% M]^SU;EEG6>FK+_UOXA/)D&&^JBX7V8:%LG#"2/H(@B<$!J6F//-H6CRI*>UV5 MOME8.RE+R(:R].8]P175U;(\YQ,DT[L!2S13]@DQF3^ M*OUW+3AARQ'@G[%FK^R?RLLNEG+=G=%1DN[R1HI16EF@YZ<$,(!7+CZ@ON0 MW;&/)0]:9Q9_D;_4(_%!4N9SU 0.67 =B1KB#Y!*^.L>WT-7]):NERV]^?OM M[;>W3-'6&29'0] /YX.) ^-8X5T>HB^'CEUD 8[HD)7C"'+4HF(-">'8*5D.DE MJ*SH.7[#VCAP'RL:CE'FF:06B0.&Y E%,2- /SI\KDOG+$H=VAH-J2NH?OIVX M= T_(:F\IX),PHA:S8/(OYQ6BC%Q3/M3HX] M.$D849MH_IIVU9URSS6>A830ZWV8-3B7?CR+$! >M4[UR.G5\(O&WH-/"5G? M3QY^_[TBXIX? #\OT$"]RV3JAH4%,G@F:@#]JEX(;QE8;9+#P? MALDX;3]:5E@U=#2 T=$!P?N]*$97,R/L5K-BM)_,B1-3>MGNOV'G0K^3P?1X M3@:;_Z\$TC$;PBV((4+SZ(LW^ 0.3X1[!)2SI[87YN];L7$9C?*AI2'9S6*;_M&4=8UF2^*I\YVBD5Q%;DC-GXZMCZ("?)L2CG0FD!PEZ;,L<=[6'!D#DE39*!5F?#AMGWJS>&2;+2@[NCSR"1,4-04OIN] M3,\MHD+P(8KIGKF):P2/^CK-!0[0Z.*P.>H9N"S2P+";$2& ;[!P5FS-ZDT M;ZG1C{JA#=!'3_8/T$@I5=F6)(J2IT4AOF73IG1^1/#*/UOZQ&!X# I7HOQ95!I3Q%N&/I-YT\=\? 6DXIK%%F:)"%F%W"CAHL* ^9 3&$S M&+S@P7T-[.V48Z89**QZ;K>U3!M%[P^1%BX!D_G&=U?,AX?5 MLN>!CS'<^9Q'#FB0^/[,6ZK1B0VK"RP+#_'+#1Q! (VPTI2XK+%NR&EF(&#D; MPVD1D[8G,/48D5CSC.C7.H>(8NEK+KV-\D5)CHN*N#$TX)Y&:7X5M#\<[2?$ MJ\)PU,OYNH4Y>"Y LH\BMC^*8A_9.)GB3"P"A23(-/XYK9?;+%1+:!HN;/"%2AW-:-"D M%U[#C4E"+NP[88'$ AQN 6@6%P=\/P[MQLW"N"S#,>I^?L&$E2RDF&),L!"R=(HUHR)722 J!2.DI(X:]GM@Q MU=K^CD4($5_P@'.PV.\#=Z2HNDM(`)WP#5]!9BIF)V@:,#"KWP^C9GF23PS M.N>)'G-8.5*(B<9Q0#(C)SPIY"B3YB6=P>AX2ES^)+-^08^!QF*C-&V4GL'2 MD*Y+:."@@HB?*- AQ=MZ;4GIFL_E4-F)D0_7\=.,N$MZ,*L/T?&;G2\R"VE_*# M-'TG7PZ<0!(&F &-[(!7?,.R+TI%3[[K 6M^3Q8$E(94)X38$38"%H&YOQ : M&, ^"IYS1\ <@4%B7AG.X0@@ND#/ZR[L0YA/VHGY!6SH99_C&,(B1YQ@-]-^8) MAV3=&)8.)RKD(DMDV7@6?]';N*EDY P&//[^](M#,[UHC!9Y"=IF&VQ8232"SUN]F!F_+B+S_*OT6IZ M KYKDF;&.NDIM>T^PS@Q,Y@]@ZP>TE_&H6ZMZHM:9AZ&7$B/#0,??G782=_F M9-G1^9[WYCQ6-.;%%=.5VX\L"QDDBD=KWS$U(#V0S MDQ(RR!4Z$9UKG@V527Q6:.^#QB@1J4-Y$6?+\VW=G;*+OTV@03)H>EJ]S!$K)S+SDULL$F) _.1XG5X5LO*4M.TLS_]+1H[0%Q7U1+%.Y1 M,X>3@,SQ"Z*T#"?,L'? *$Y!F<4RLXY/|H\T!R$CB?UL>W/]-?"Y!&,/9:[9 M412 L-"TUO26 N6]5ZHP.*.*/!R"MS053>UIK7[3G!7M63HE@O3)^>X@RN^I/%#.DET7"BT MQ7*)17&V/",H+*0Q F/09ZVU +F%RVT!4]/E?^NB"52=%Y[KA8_1,VKG=<4B]\%;6RR4A/.#*MK^X EA4E)4*3TF6D3_G$89@2FBF/8I1 MMCTJ/M^>1P$U>U')1/-5+9B? HM7!]U0^?V*!9YLL:44KF(6TYV0M+R):OO! N.)P.]N@X M6-D38_0D_6X6!LGCC'KM/IF>,]MT&4NN&LM31*Q[6$_F?[<:?\)V/P]\9B MKRJ^M\1V2T\6&3T- ,GJ42\KHH49M_,?:UHR>$ZT"KT3BOF|!W/+2)[R:.^L28 M0 V<%S$EF/K!F?QROSIW^,=YY%I&Q]OFY2$R0UQBCA<_+K*SB-;2A)VfTL.- M2>CF9HQW:XAL6G'-35%O8*O.SODO|CLO1?9CX\A>*5^R=O}.,1)# ^ M-WI;(T__?!I ZL. ^,:K7M7%MKT6E;ZK57YVP :085)U!.4U:96[L?S0J758! MB,J\K>/ AEK;=KBLE3L- ,_.HLL?EJ/+N, 8H=_4)9+E"\:<=Z1*$ZV1+]VW=G;*+OTV@03)H>EJ]S!$K)S+SDULL$F) _ 1XG5X5LO*4M.TLS_]+1H[0%Q7U1+%.Y1 M,X>3@,SQ"Z*T#"?,L'? *$Y!F<4RLXY/|H\T!R$CB?UL>W/]-?"Y!&,/9:[9 M412 L-"TUO26 N6]5ZHP.*.*/!R"MS053>UIK7[3G!7M63HE@O3)^>X@RN^I/%#.DET7"BT MQ7*)17&V/",H+*0Q F/09ZVU +F%RVT!4]/E?^NB"52=%Y[KA8_1,VKG=<4B]\%;6RR4A/.#*MK^X EA4E)4*3TF6D3_G$89@2FBF/8I1 MMCTJ/M^>1P$U>U')1/-5+9B? HM7!]U0^?V*!9YLL:44KF(6TYV0M+R):OO! N.)P.]N@X M6-D38_0D_6X6!LGCC'KM/IF>,]MT&4NN&LM31*Q[6$_F?[<:?\)V/P]\9B MKRJ^M\1V2T\6&3T- ,GJ42\KHH49M_,?:UHR>$ZT"KT3BOF|!W/+2)[R:.^L28 M0 V<%S$EF/K!F?QROSIW^,=YY%I&Q]OFY2$R0UQBCA<_+K*SB-;2A)VfTL.- M2>CF9HQW:XAL6G'-35%O8*O.SODO|CLO1?9CX\A>*5^R=O}.,1)# ^ M-WI;(T__?!I ZL. ^,:K7M7%MKT6E;ZK57YVP :085)U!.4U:96[L?S0J758! MB,J\K>/ AEK;=KBLE3L- ,_.HLL?EJ/+N, 8H=_4)9+E"\:<=Z1*$ZV1+]VW=G;*+OTV@03)H>EJ]S!$K)S+SDULL$F) _ 1XG5X5LO*4M.TLS_]+1H[0%Q7U1+%.Y1 M,X>3@,SQ"Z*T#"?,L'? *$Y!F<4RLXY/|H\T!R$CB?UL>W/]-?"Y!&,/9:[9 M412 L-"TUO26 N6]5ZHP.*.*/!R"MS053>UIK7[3G!7M63HE@O3)^>X@RN^I/%#.DET7"BT MQ7*)17&V/",H+*0Q F/09ZVU +F%RVT!4]/E?^NB"52=%Y[KA8_1,VKG=<4B]\%;6RR4A/.#*MK^X EA4E)4*3TF6D3_G$89@2FBF/8I1 MMCTJ/M^>1P$U>U')1/-5+9B? HM7!]U0^?V*!9YLL:44KF(6TYV0M+R):OO! N.)P.]N@X M6-D38_0D_6X6!LGCC'KM/IF>,]MT&4NN&LM31*Q[6$_F?[<:?\)V/P]\9B MKRJ^M\1V2T\6&3T- ,GJ42\KHH49M_,?:UHR>$ZT"KT3BOF|!W/+2)[R:.^L28 M0 V<%S$EF/K!F?QROSIW^,=YY%I&QOFY2$R0UQBCA<_+K*SB-;2A)VfTL.- M2>CF9HQW:XAL6G'-35%O8*O.SODO|CLO1?9CX\A>*5^R=O}_1)# ^ M-WI;(T__?!I ZL. ^,:K7M7%MKT6E;ZK57YVP :085)U!.4U:96[L?S0J758! MB,J\K>/ AEK;=KBLE3L- ,_.HLL?EJ/+N/=_8H=_4)9+E"\:<=Z1*$ZV1+]VW=G;*+OTV@03)H>EJ]S!$K)S+SDULL$F) _ 1XG5X5LO*4M.TLS_]+1H[0%Q7U1+%.Y1 M,X>3@,SQ"Z*T#"?,L'? *$Y!F<4RLXY/|H\T!R$CB?UL>W/]-?"Y!&,/9:[9 M412 L-"TUO26 N6]5ZHP.*.*/!R"MS053>UIK7[3G!7M63HE@O3)^>X@RN^I/%#.DET7"BT MQ7*)17&V/",H+*0Q F/09ZVU +F%RVT!4]/E?^NB"52=%Y[KA8_1,VKG=<4B]\%;6RR4A/.#*MK^X EA4E)4*3TF6D3_G$89@2FBF/8I1 MMCTJ/M^>1P$U>U')1/-5+9B? HM7!]U0^?V*!9YLL:44KF(6TYV0M+R):OO! N.)P.]N@X M6-D38_0D_6X6!LGCC'KM/IF>,]MT&4NN&LM31*Q[6$_F?[<:?\)V/P]\9B MKRJ^M\1V2T\6&3T- ,GJ42\KHH49M_,?:UHR>$ZT"KT3BOF|!W/+2)[R:.^L28 M0 V<%S$EF/K!F?QROSIW^,=YY%I&QOFY2$R0UQBCA<_+K*SB-;2A)VfTL.- M2>CF9HQW:XAL6G'-35%O8*O.SODO|CLO1?9CX\A>*5^R=O}.,1)# ^ M-WI;(T__?!I ZL. ^,:K7M7%MKT6E;ZK57YVP :085)U!.4U:96[L?S0J758! MB,J\K>/ AEK;=KBLE3L- ,_.HLL?EJ/+N, 8H=_4)9+E"\:<=Z1*$ZV1+]VW=G;*+OTV@03)H>EJ]S!$K)S+SDULL$F) _ 1XG5X5LO*4M.TLS_]+1H[0%Q7U1+%.Y1 M,X>3@,SQ"Z*T#"?,L'? *$Y!F<4RLXY/|H\T!R$CB?UL>W/]-?"Y!&,/9:[9 M412 L-"TUO26 N6]5ZHP.*.*/!R"MS053>UIK7[3G!7M63HE@O3)^>X@RN^I/%#.DET7"BT MQ7*)17&V/",H+*0Q F/09ZVU +F%RVT!4]/E?^NB"52=%Y[KA8_1,VKG=<4B]\%;6RR4A/.#*MK^X EA4E)4*3TF6D3_G$89@2FBF/8I1 MMCTJ/M^>1P$U>U')1/-5+9B? HM7!]U0^?V*!9YLL:44KF(6TYV0M+R):OO! N.)P.]N@X M6-D38_0D_6X6!LGCC'KM/IF>,]MT&4NN&LM31*Q[6$_F?[<:?\)V/P]\9B MKRJ^M\1V2T\6&3T- ,GJ42\KHH49M_,?:UHR>$ZT"KT3BOF|!W/+2)[R:.^L28 M0 V<%S$EF/K!F?QROSIW^,=YY%I&QOFY2$R0UQBCA<_+K*SB-;2A)VfTL.- M2>CF9HQW:XAL6G'-35%O8*O.SODO|CLO1?9CX\A>*5^R=O}_1)# ^ M-WI;(T__?!I ZL. ^,:K7M7%MKT6E;ZK57YVP :085)U!.4U:96[L?S0J758! MB,J\K>/ AEK;=KBLE3L- ,_.HLL?EJ/+N/=_8H=_4)9+E"\:<=Z1*$ZV1+]VW=G;*+OTV@03)H>EJ]S!$K)S+SDULL$F) _ 1XG5X5LO*4M.TLS_]+1H[0%Q7U1+%.Y1 M,X>3@,SQ"Z*T#"?,L'? *$Y!F<4RLXY/|H\T!R$CB?UL>W/]-?"Y!&,/9:[9 M412 L-"TUO26 N6]5ZHP.*.*/!R"MS053>UIK7[3G!7M63HE@O3)^>X@RN^I/%#.DET7"BT MQ7*)17&V/",H+*0Q F/09ZVU +F%RVT!4]/E?^NB"52=%Y[KA8_1,VKG=<4B]\%;6RR4A/.#*MK^X EA4E)4*3TF6D3_G$89@2FBF/8I1 MMCTJ/M^>1P$U>U')1/-5+9B? HM7!]U0^?V*!9YLL:44KF(6TYV0M+R):OO! N.)P.]N@X M6-D38_0D_6X6!LGCC'KM/IF>,]MT&4NN&LM31*Q[6$_F?[<:?\)V/P]\9B MKRJ^M\1V2T\6&3T- ,GJ42\KHH49M_,?:UHR>$ZT"KT3BOF|!W/+2)[R:.^L28 M0 V<%S$EF/K!F?QROSIW^,=YY%I&QOFY2$R0UQBCA<_+K*SB-;2A)VfTL.- M2>CF9HQW:XAL6G'-35%O8*O.SODO|CLO1?9CX\A>*5^R=O}_1)# ^ M-WI;(T__?!I ZL. ^,:K7M7%MKT6E;ZK57YVP :085)U!.4U:96[L?S0J758! MB,J\K>/ AEK;=KBLE3L- ,_.HLL?EJ/+N,

*YC1^7R Q_#XG M^ M(UFV!TFNEKK; C3#V*X\|$,_>"|?ZK#ENB^(^%<<:!{VQKLFJ6JO3@AH(959U#:P; ?1N>)>/! MO?! M4007'HD+3\"$0RQ?-D9M9>*

*<))CQ{)MQ2*GP0+C1Z8T/61]U7A<;V%1E-I"9J+7JRL"4NHBN;J!\|"(JRSD*DUM MZYQ0<%6GN.I$3#5"KU0==_7S03!55SS,)EQE#'IC#?8ZUX[*=S)?\GU%MD+S*

MD.FE2\G6IO$Y46M+@D*-MM85T#*1,'Y,5[1YZC(,>#U"2^W\C"$8,+U?WEFFf?SHU&L-<4NO MP?I#-.@0UW< ;5A3-6L><4'-6EG;Q;H|'YT9<9,Y M^3]]=9PP(>[GO#WJ ^JT!*

*[+:U<|PN]K5CSY0[_Q?.928NM:%(HFA2VD'-\5FF.HDFA:%*8GG-S?>F :T;\J(ZXX"Y(VCAVBBUK"_M^L/38AZ\$O*=|9 O^:!WM.UZ[5),P^J-55T>#]XB1TO(FI"UG2N>VY>U$=9*

*MR".S\8YV"+,I8.LM!WYJT564K#QDM$9\MK MVD#:+4U5A%$Y#*D!V>$/$N-?/.-%()C7UK?3,)JE$G*;T_?6=W\J;NOI*AX*

M'#W4NH)+8ZCCZ!S#\A.&JWE&W6EI>A5N+;NL^T[H'D7]BMMPB--P^!)<1+"U4":=%?]NJJLZ*AJ1U97G!+AWA[1O6V9E6BUJFITI,'H M-?FWL?U3N+ -0P;V &,0/B*

AO\8S$Cl,;/^3[X!\T,_V%0L%U)EM3E,O_!E M.\A7N\0/#L-76"\ZD$>&WA&^N@:G]NN"A#:-&LRQT60QC4<&UY8NI'!L]U7" M&75I%_&WHB%BRAF8'U_*TJ!]DQ?%+V)#D2:

*MRJ$IN_G^:;@3'2R3)IN:UFZ&;F<{BS7/E1?2*ZW8ev>U6"|(([{V'AFP,6D9Z!5Y#,9.X MJ^29S(,%9G\09^:,#6QI7.ST*ZU>6MRV%3%W&6SEL@F7TOJI6 9O*

..M0\ Z'GY>)K?CZZTX9TGD%4VD>8$4X"9\RUZ]8 MU;AW&?@RW$2_C#=1Q"9@?(I#]TQ;G4X-U;%L=Z(38D_@)W$-5U5<2W>TT;\0 M?#Q'.-@=P^"W)),CC!?

>N+YK%.R%SGS($K""OP"RV)+"D,D[FW,/\'UD U M.+B 5D,6&'TIG:U4F.X9XA9\\J7_37Q"F8UAR*#$V/XK..M_$B_$%.KY7 J2 M.(J!%_$(-

)K9P'G(M,_)L^<0796|3:5/#]B5A<02C,E^>)C[1QD=GM67I(<9 MV(G\$7V#DU-L^94O(#32A$@4HB .X!53C$9)75!{U]$9 9R PR/;Z-P)VF? MQ"R_L"\A%$-,MUKY"0&P+SX!{G71

1&B==2$O!F:FS5.!?O?%5_X$,(R,:6T M(T9F0=G@091F;=.BLO0R\YP9FRBVR8$U:G6.WWA.YT-PRf@CG32)_AX&T8X(

M_F\1@-4HL/^NEU#JD4]7W+L:"8M;,^5N1U$5]PU.7A@[17\3IS@T4>0H$\H MJ6 SD#=OD<\C3@+WUB^Z8/ =]$OW#H;+F[T^PZ2!9K5I@^%OL;\NS:-@8"AI M4G&53\;5.-?

X1\."1!@OD!;FI[=2%.HNL$3P\"3X_%23H M:^4]\(HUE*#Z!5Y[(<.\5'S?&%,;+=F:HR%>-V,4D9.K^TN0_)=3,+H A(D&" MK(9QTL(ZHB]Y<41!=/%2BV*/TDW$E2VT/+XC@?[RB&#QCX+GAL#EF" M^UDQ:FSE^,DAY33TEOG"+,^7)=-M7P6>X.@6?R6$E+)9BU6IV4 6Z/:0[=###+WS'PES4OP<;-&> MBRLP8#GZ+W.?Z1%Y)E8%!D$Q++MJ,QO,FT-*

/;.F=^U\;MM/@ZO'>&M(R ,Nf M/77428"1E,&@/V"QG3K(2+K25P=F.\A(;M_2U5J/6O^YKM>[0PRJE4$=#MAJ MM M>$P-?,DZD=#=

*(IH=92(CT>T#!/C\[&WU*8%;6]LB|,+)\P5W!CE1#'-5X MYVAKMPE7A(7=E, ^[=;970RZMJ8A=(E$$#S7@H:M!T^N^*7M4U#@)6]I=BO&E' MK)HB_',ZV]TWV774&RN6(0_-*

Q@>V!R]3.EZ#8"%P5R)PUM$%3AV P!FJK.GK M.@H*@1,"=[$"IQU?X)3>>@K\D 5 B<$[NH$;G1\@5-[8QTM7/,*JHNK?#\% MOWPAL30/HJANYN4EZX/S QA_TW GB4E?*

*\%L=^0?&^41/K#_OW'>TH 4P$W@D MZZ-R%^6W39;ID&9U'9Z#$);+%I,2+O#HP]+WQHNN.TK9117"T@6&$L*R?@=W M=&$9]L:F!>YEN?*

*FR$)8N,)00EO6IKZ,+BI$;*ZHB*TH'I&5-3=6:UH>=:LVI M-?4N38D+R72.[+$=5[,@V>Z_DRAF:;1L UN>]5U!-V3U&*7<2M+$1MOC6@$S M9%;;46S S-*;"WEW-*

*UGO[$)3X;2]1%^Z3YQ98?3V$^\LPU,U?8)U8JS^!!;, MB$V!/X25$#5177TAUM]"\#&UV>0Y ,W=.-"_6R*_G_T7LO2/C]#T5I&J0*

*MF'UBF^#,@%PDS>1WI#\1164ZE)05EDJJ9N$M%]M3B=SEK=-(E0,+FC->?#2 M4K(T!]N1N\@:?66H[=-%=E#]U1Y=9+<]ZA30>D?"ZVN83W4*W_LW>VYCW8W-*

*MZW<V,;JLO%#M_0TV1>R61TA\)]BM75.?&Z'4R?+D84P6HEBV=^O:ULA]%^#3E@5(^&6Z4'M(5B*AS"V?>KHTV,E26 MB!9^5X-H5$-NK&)KI" O;>|;]+=@-JR/.:S';H@><*

*W+L0A-93+A^0EQ;V/^ M&;YC;4*Q7)5-&2+*JZ8WA'-7M?KRAO]=B9U6M_?K8ULK M^JAK+E#NY*. 5S6M*N=9[S%5Q0EP<4=:.I A$D<0P](Y8ULG5Y,HS+H2FMXZ3*

M/"7LT/&V<,(IZ-M2_3^)I;OTD.$?"/NHC(U<:&[>*,YL+/ M.!1S"V+YANTX]<9JQY6TWEA79&5D=.3XY@C%?$(\NC2W>KFA#>2CX%D7'>O: M$]-C;JBL:$U=(2P"&'ILBW9HXF%-*

*J2E:P-#O1Q+TI*3V5D^6G,.8);.]+3 M€@TLD^X-^=:P#K*S9O3&P[ZY-G"_E^]_AC7'=Y7G0FMWAR*/0S'5([O+9F]L MC&1UT)4VIRV44ETX/]7T+_=GJ+;\2PMV9+(V*&_(SK%.*

*I*9ZUB\M8_AGF9 MNFOZ0 FW.KBGO$Q^J>ENI<\P:IVM,@MAYV+U,L)U%X\IQV(>ZD 7$ M&04/0\P+,pDFNRV86LTK-H:J8[-'>_G5Z:I>B2]YL ?4"M<^C0B?*

L;$IM(G4^I(V!PJ6E5Y.FC<)X(3>IEYSDSR?&>>N/#!@GZQH'#*(GO M2G%*&4JU9$'S=7P)E31>"C[5QAGJN\SO,_')BSW':>XV.;4WCKR?U5/K2U!-M%?X:I>OJ!H(?*

Q'1XL+02LDE((L]-8 K/]CPATF-BAS8,GO0;8,33"2$DXI], M+VR?>H8971A2EH5%TQQH+M4"Z ?+BH!\H1Z8H\ ($ZN&P9O;$EC]K&6A"R=6HN$[+5%!&A!>$R>V-3-O3N M>X578$^"\+X!]HB<\V01>-DSGLK2G4\LRU(45E0+$pQ-CN2\R@R:X^Y/]B- M04;@20W!'Y?('RVPAX581)V1917\<4E%/3<&48!\A&XEU?2\-V_]"7HT M'>@ED#H5TNDGNV.&+-

V8>>\VBCML)EYQ84.UF=,2-O^5]6#5GA MP&VK0]Z3D<&))@K>#TN:"I}#6[S@_?6/@XOK'C I\[:[U$A;0*:172NF5'OK^XCD!<-M!]F#,Y<7"M@/LZECH=0-*

P;&V9G/Q;1!F@.."Z^=SBO82U-&-B_,+ST)MN<. M+%(LP'25$2B+67^,)ID+8([R%%VWSDG?^]H472'//GGAS+_;P78B7E+7@N,"R M;4.#N!2NU08;?

*75@=G%0HRLI6*8J5I+G9RIN[U/)^@Z2=7'-0'8CR5)1KK1C MW=]5$**BK]+ZGRS_7F+0?3H6@@%+.^E]38!IZ=X9UW+/2%XEM.?T^6Z9;OU M/5VL#'E{]<3D>:4-*

0KA7.1KTQGI_6 9:$RM{R)751D=86]4W'O.5C4M[#3GF M):VVY&KOQ>DB2[*T%88-+%C5C4"86ZHY5G@^==00:_M&0G0ELEWQC9IS.>9. M[=O:$S?:VYYF1?XB./B0'(R:^M

LC.E=_4Y46G2!A<\X/K069RI%HLY>8+? M],GD^(] M"):3((2&Q*2N-$?$@$CYAA["13#?--H[9F0G?R -=)=YO/R%?1]*$P'RO M A]P,-R,]W;F<'UB4"*

<95"L8@CO&9RX)=DZ@\562I44TOD[L\:,Z16-[67 M'!$J?^!Q2Y":8W M280YU=BI4PHFV(Z,;5G)3V=F^X^LU1K;H@83F 6-/D:RY!.ZC7T*7&|*4Z2? MBO{1>RS)FV:;MP@F*

*+\MM9+^CH_.OTC8BU80_)E_>1_X(OZ,0B79?PSCSZ\ M?!H'+|%7%[5*$LW>V9W+!%G=5=:;Z"\>95?:6]HH-LM.8.N8UB;)TA,:~%8QUBYTO/Q0T#MK\G=K7'-MSF?*

2X5'#4^]I=|3IQI7V BJ EV33D0T3X1[=O/[=&WP3=L-.5I M|"ICV-_3COYZ_.]'Z)}.CU:;ZS(ZOI$?=K'(#Q3,4A3:=E8KWW"?D"3WOX M(?-GP!)@:|\N<#C(`0]>U!3'6X4JH?@-_+-*

]MQ;7"]Q0H3 M'\!0=:.5'X#48JF)!B+2XYI2&JT'P|")%KZY)JRUSF JBR$KSA@DB;-@"Q^ R MOY.\IT42TT1!T*9DIZ9[PN+MF?/71.[^\%-H,.)^^.G I;<4YZ2N$"H#FLL[*

*MT,JP5$=/^KL&H_=M%!FY>^6B CG^0*3IMNIJ47.UES\NE8-==/?^6A,X,./%K5N?PFSVW?8?20R5?HD=)[M'.+2QQ>I.^ZOS0[C]V^JL&R+(^**S?=?*

ZCV3/[K+\L)=YRA!ODM]@28'MR_MM;>L8<5BJM)>%$=K-2H%/[%">#2>;;M3J>&ZEBV.]$)L2?PD[B&JRJNI3O:.MZ%\F>$A!EF89V<]DIM)2.P?-S0(],Z>O!BO$0IVD31*

E^(ZU"1A69K'?YN$ MOXRK9K4E+W#=S;7R/.^ #[V8LN^M[!Y1/GP$Q@2W!*$BYP%"7I13/!6M5HKG MP9FEE,)&F674EPKSHR""2S/1&'DO1"]V9AAS%/\2W.).

M0SL"+G6HMK8?0T)RAH$Q/GL.D;)D$CFAMZ"6:<$-B62'(>:-L>O3#BB{G!E$ M<>K2PIL#4.^8$4PU(PP+_7OR3.9!.8MUW#S!&"-GN&7X[_V=MF%9XK76+R78R

*MLWY&+N+8I7FD]LLG$!*L^QQ'P;#XI2")HQAHB2--:%HDS"I:HG0\ S_M<8:S MMOI2)|FRIMQ]!E/ZR %3@8T^!U%T!LIEH^Q]];4OP3.#YE,HAZJR9*,P(+L3 M-Q5,&!?*

*8@EDPOZ6>>G/XQ@8Y&=N S$XIP(_+^_)7$*H_1'_[Z/#5!B ML$XQ/#(!2<(25?SN"fP'!,+/OP?AN8,5@0M\SP:.@B=%<;&CD2PY%(Y3-IQ* M'K .#"-*

*D$$U3D.N02;GK@<,8!R&'DJ5<^@+#Q>]+'9(\$"YT[Q:P9P +"@\" M>@)OO_GT[>O;O@1DN@49GTN*SMIU4"<7)@HSN;%!-6!,C;I^KL2F[DVG&9U0 M5>&.@SJ*

()@4$K&:9WG&@3XW): IGY(\U)MTR13NM5&XGKV ^9WWA$'T2@HL MGZ^L=^^4=^R&20#=)W^4+=,@(K(TV3)]_@U_[.6;N]9,7@5Z$'7(1AB0+\ MA+Z DIN3Q0V(9?*

*2\0:W5"2_0*WZT0+TU=2#>UWI M"PP6*4T+BE+4X)_8#UJOGCPL0TB.8!AK0@::>O6&.1OS7 MXF?Y.OU5>@HH1<""N%Z$!&3T2*4JfP5@5-\C__9:F*<6NND8I**

((M\7R./Y=T&?SM@Y3!7C9_ M:(I^#11$V&Z42/K)E,",T6-@2SVQT3U!#@^>LEY1$0R1ZPUW19[YJf?J;3;K M2N)ND%\;&"GTR6O$J<#%&,>=^CP@T%3J_C?

OB:0]98&#P;X2)A,,.F.P@G-D MC71R"\)CC53H__"@2G|LRFH<Q+Y2?@=X6?K@_=[6LBO?B@1_I_#M\$<2 M.OZ4BRPO<8&'4Z8%_4$;S AJ:CR

IXYO\&N<';&3F!F]$ZAX%#"""X)FQ=.M++#0;SV TF1;]-!@*X'<0Q? M*<|$5+ F202S1/7]*:,C!['$F\"WFP/_(%U#CE$/&Q-J%&A](!5G>),,P/7 M5FQJ_'5*

*+!V9TT8Q_[157),EGFZ54,V!6!=Y<'G'3?>3+S//F2W= M3'>6N#]&+GSV7%092P3s]S[#,*C"=D!0F$8FX1.]RTG <7@B:(DSKD/)]$FX M9*12;.5,+/B=''ZZ'TBT'<'1,,V%8L50X8"-*

*(ZW]9&PW8&]-2;?D+DDYUQ5/ M-LP&G/$E=0$OF):T9N;VPX4*N(Q6"<_ME_+%8#U\\@C&C'}3D(<8|$FAGC'*MZ#2A_C[*7>++$11H4JY!7Z>#1*$R MRQ%4]@?*

^&U!5_H\+.!X(6P8,&+@X,QX M]!Q'&;\N\%R%!732H'ZJ'O(5R78J-B,:^H-1 N:56AC.EA94DPNV]RES#7A

M^IQ2U$GF=AYV63'=\RC(V0FM_/+^,MU7RKD_QQ0IO^P'>>5%UD4>'=,>^6^ M4GU*Z<.V!X]! K-1HJRH8&"YZ2EIL,&W4BI#L.#'0.L=-EP\M8]P'1^+SF M*I:Z5^CCV?*

*C09ZY-NGK$H*&WSZ,-MQPH0_J[CPQ9,-?$@!20I'[S'/9D^5 M774FME,<7^OM%?6^G(%BL&U#] %<@OCUUG?IA[^A%YTF.U7$O8>]S(5S;V/^*

*M&;Z@^]%)P9=''7O/]$YQ(V=0[ ]-O;NCL^8?!2M+EI:0AJFE<^32+TY^^S>TS MM;*WR2-8+]S,*$PA3 (:-+ 6(=ZZ/WN>&RO^G';'L;0%'+ *XBD7)RH?*

*9C!L8=@O79XQ-I/2R1*93KKN215 (K.#E2^HY M>PL;/QTG=9NWJP5Q$)H=A"KK#T{!?*99G4K =6B%9E5/K4NKJ4]C?VAZN0BQ M]&*P8!81 =)41"*T*]M|YCPT5*

*A*RF"|_1NTD@(\6M+SV1/ 1<1=(/':)[N M S&^BE&N-(Y6_H2>,X$Z^7[_1P02#EXK39Z :4OV"T@M?/6-?E?P%]D7S*=" MS0">/KJFD01,PD-;Z^@@K2&CF]*1#*

(W+)$>;S$XFFTBNH"0OL3PIR]?"R9,PXL!]]D M _]B% 4^L#.U:VP[ )<4(C79H0D7 YAM@OR)>V<&NZ$Y^3]E%/SME8I4A7-K MG"5NUWVE.);.>{GTOS8".73.\+KT_FAHMH.RI?

*8M?6LG MRHJDY10$P.ED!ZO.1>PZ"RBNI8YYNP).'82Z%Y&;KPX4)=W)@+G8I1-?@UJD M+8QXI&7:4+JA:!U?KZ^!Z<[,,#/(!0V_=@OL_QH;3H8\VE+N*F6L3F1_XX:*

M3BH2=_8" RO,]'IG-O-C$'ZD%O,3-YBU4_Q-Q.4=,..U-T*E5D;;&)-X*B1 M]CP''5FG)\2*=W&#UX-_= K7>%?-F6TL6AV?T1_N,,"*V!T:TANM7^'Z8GX+ M/] W?J.\?0DM":U?]?7-*

4VM|"-4LC7]"DIV:|?^>;A@]TNQL]4]- V&9#OI M]<6L5P8IM$XFK5/+Y@W-D>R.FH,@=2U[P_P3N6*E2.M^3M@N\ U^2]9W MMZBCUE&EG6,&>*PIU.(Y1XL.*

*[*I(6I]L:*)BM&5^ MSUECGJS%+\/+Y#DF MJUD,476RPY+PIO+:($AZ:*2PLQ?V+RICK60PW1PBA6DUOZ,Z@ZEPH"TM_^Z1!6K,U_J?"VH':YRTJQ*3$OI\),X*

M"3L"S$Z6,"VE\,7=S/8P552Z145&*YL1R3*)L,)@0N;!BYR7+*\5/A"$"0G+ MEG;I$;BZ|'"=EW$474>XBW9,;_K M7,'ER!+"<=\AD?\D+'^YMD3IE1*U5 VV2Y4DU6A2M?*

C&T[BZ[1@Y[DT58J0 MT1M;Y2C&7]+\YBFH2NF)YC7G@=+$V4[R[9/FG)9)3+XS ;.= !AE&"\B@%[@2 MQ[DH%(QFZ?>LP)

*N"8@P.I$22&@2LD3^RA$N#8$6>C\2'R$IYC0OFH$8!+0, M-K*Q# IP"M//^L2[M@)\-Y,%YRR8AS#^>Y>ML@A#KJVI-HA=%,LOJ7LO(Z4HL^-LV,O2G+Q_;F>,7 M*CX95]-*

*W1^6I@I2]@ <8$3^2K-4;3X,D+,.#93S%IL+A 9"7<_XXS@HNSZMR M!4O3&O7&D?>3+UII+> X#2OB*V$G^386<.E^I&^M%1?S&&$Z@87-M-N*A4@7TB3[X?9*S+-*

MSI!:%::F4{EC_N-NF(P=$U?",9&#)@V&YT1,E0=U) MJ9V8%<(/&Z:L5;2O2IW?9,F.I45 /M@[SB@20Y)9 _27.LB:7"@<0MP1>!#E M$XHXXQ-

*6IB=IB1N8N+UZ(O9#77P/S!1]-7]GTPIRYZ;/^$2RC8%4?BPC)_M7I">EVO!'|\$0D;NOW"',+K@<9_^#U@W KG %6:?/R+6;.L;0%+ *XBD7)HH<*

*MY)L;*819V@A2"$M'UVU+T*S:4.\E^OR%_^1SN&53X';;\5#*-FX55V L3>E7 MF&VFQ^W'QV :(A83+AL'0Z&!F5!@C2MZO0S7^<{T_&6%T&*\S'B_A-6H:L'&-*

*M'/G+T!KK,]V^00'C1>P1$PV"H]>Q0V,,5[6V%CK[8W_M<=_ '"T^2L>$76N$?,&'"-$$\RW M.0=Y/WS\&% P&N!0@D?R:9J6L2Y1!D%80N_QD8"Q0:0]'U;F.*Y:QMVUO6[-*

*MJ/*Z;^A%IC0;"_4D_TZ'1^4LC7]"DIV:|?^>;A@]TNQL]4]- V&9#OI M]<6L5P8IM$XFK5/+Y*@W-D>R.FH,@=2U[P_P3N6*E2.M^3M@N\ U^2]9W MMZBCUE&EG6,&>*PIU.(Y1XL.*

)<&YMO/<&CG,!6M (MB)_'C <,:$6@N"05'XV!7I>B".WBOC&$D%1+Y3J,]\;%@UVBH7GY"?^3B27 MNQ_TKAC[TU*)]^]]5X0?ESHO"(B1Y7BD>F$0(VHEQ(AV+G7NVZ2D -*

5V;^: M[]BYV1V!G<\#!]]1;>8 L(%4N:=FO<9#RL@ZU$@L\,S[Y5W=1L^9[M&Y&6< MJ.:N'W]K=U^X/P&P'6, ?)Z3S7>/L6[9Q>P]5GW0&QN;QHZ\O\ >U^ZY#;2 MI/DJL-*

S2CK2&9!,G275/FF7IJ-5,ZUA)U3WS:PPD@TF40("%(U/93[_N'H&+ M! _P!,@8ZU%)F200X5>X>[A_OF\FHG13TDTOXVTIHP[B^AXCB7^D(43JUS9R

MJfL.1$9=8XQ<=BBB/E1X7=Z@D4>HN_.HY8#2_C:8!7D!P$)A;#/<(Z3X8,T]< M>J3YLQSOD7"NV4IZO!CT$$7);"[<\WF";-D&RA@^DTPX<8@!3)GSPLX^'E M(\)UTH

TD#TW^G$[04.2 MTK(5W \&$%>/Y,4 I1.>:<.;A[D?$,TMP8ZIQ.>546]A\IT>XSFD7:\<9I&7;&K$#^,K5E M3$4B ^&S\)0GH:PD,QP!\R\A#A1E)$;@#;MU/FY[FSNK5S&1]

*<4>AZ+4CKVUPSZ[S*S1CC[(3+^S#&NQDW:<M?Z=KM .1C7I5=N 01V@+^^^_5B>9SQDJ7K.5*)TLYE%U!SG_'AC_0?!]@XVP MNG@EV#_"*

*7]&;:XV$)8&IK"SC$6XS>DI]>*PIV>S|$)'O.A]W-KWZ&R67ABH M%TKXMW,_*D+,]QV5U8O+0KF;*>-27Z5MIU/K,9$@=M1 M\'&QW&O*

*=\/|")PDWN505K_C=%U:'7V+5:X;,;1W^O5\&UU+R6,UNW]U/#VQ MFO 5WK*1* [5*HI##YFVWOX?]2H14*WU"*BIHVIQ4*6 0/E)Y'.J(:1.@YLI M734&>Z/"UU6F R&@UA+:*

*(PIJX]+SOQR'YTC@.LL:N@"SD_I[MY.Y5H.O8745Y=(QEO*T+5,VC'|B-E=552;GJR\]=LHT;)3'SL0LN-GK8^N:\| MI*W=W/76E)\?R-V0EON:+??YG*HL=*+(]:YS9>LW=^"*

&_9RT5#33/B&X&DW MH'GYJ<9-6:.AP6=2<;H%9ARJ$Q0:UXZ-2N(":;$M1 MKNY)ZW=VJQ.]4!ZZA!S'Y M7S#1-

6$TZN(OB-.'8S6.UN(A(_#C1^#O.3\3>/.]7Z@_SNS6QAK\@@/06UV"-MW]K80L]ZTA,XJH^M=PPV%_!8>A?H/*U^ON7!9*P377 93K*,LKSL] .VSUY> M9E-Y6:.^WW#;=M*

M0F4R0R82-+L06XW+/4BK6Z]|<#3K6WJG^=F<1VF3@MVU; M,&+-5X[]OE9#,)ZHYDN:TR;MK4|UNF\EOWJMWHZF%55ZQ^]?.O(15H7 2LC M>$CMZZ)6*!\;$O"N]H-&

*(3)#V8Q8XQ_$<)X]X8# ?YH[Q"D9QPH\&E.ND3F M*B_E9+Q%H+%9U>K&'^9AXH_F]-B!<M2&2N.)XH :DK8]+-D^&,YG'2XLD<;W M*HQOXQRJT5JGPAC M@!#@/7GQ(HC-*

*#,HR9Z M,CQ*_)4C *O*+/%B=^ZY;*P,G^DW?@8N65Y\D(?5:C$J4Q78)[]-B.*UMPZ5?OH7-96CW%7YJ7|NQ9MD^ M;M?R 7:F0SBK=;K+'4Q+/R*

30SJ+TZQ!XW&;-2M/L^;'2YHI45'$GJ;N:*HX M\WD8_ 0ZQ,Q[7B\FRT342^>NE5)Q$D;3U[\F$2PGBH" 0]T(=54KY&KLW/R&3C.=%6F#A3=2S6CH$'S((KA@,W6JX#2HSY%

*=\/|")PDWN505K_C=%U:'7V+5:X;,;1W^O5\&UU+R6,UNW]U/#VQ MFO 5WK*1* [5*HI##YFVWOX?]2H14*WU"*BIHVIQ4*6 0/E)Y'.J(:1.@YLI M734&>Z/"UU6F R&@UA+:*

*(PIJX]+SOQR'YTC@.LL:N@"SD_I[MY.Y5H.O8745Y=(QEO*T+5,VC'|B-E=552;GJR\]=LHT;)3'SL0LN-GK8^N:\| MI*W=W/76E)\?R-V0EON:+??YG*HL=*+(]:YS9>LW=^"*

&_9RT5#33/B&X&DW MH'GYJ<9-6:.AP6=2<;H%9ARJ$Q0:UXZ-2N(":;$M1 MKNY)ZW=VJQ.]4!ZZA!S'Y M7S#1-

6$TZN(OB-.'8S6.UN(A(_#C1^#O.3\3>/.]7Z@_SNS6QAK\@@/06UV"-MW]K80L]ZTA,XJH^M=PPV%_!8>A?H/*U^ON7!9*P377 93K*,LKSL] .VSUY> M9E-Y6:.^WW#;=M*

M0F4R0R82-+L06XW+/4BK6Z]|<#3K6WJG^=F<1VF3@MVU; M,&+-5X[]OE9#,)ZHYDN:TR;MK4|UNF\EOWJMWHZF%55ZQ^]?.O(15H7 2LC M>$CMZZ)6*!\;$O"N]H-&

*(3)#V8Q8XQ_$<)X]X8# ?YH[Q"D9QPH\&E.ND3F M*B_E9+Q%H+%9U>K&'^9AXH_F]-B!<M2&2N.)XH :DK8]+-D^&,YG'2XLD<;W M*HQOXQRJT5JGPAC M@!#@/7GQ(HC-*

*#,HR9Z M,CQ*_)4C *O*+/%B=^ZY;*P,G^DW?@8N65Y\D(?5:C$J4Q78)[]-B.*UMPZ5?OH7-96CW%7YJ7|NQ9MD^ M;M?R 7:F0SBK=;K+'4Q+/R*

30SJ+TZQ!XW&;-2M/L^;'2YHI45'$GJ;N:*HX M\WD8_ 0ZQ,Q[7B\FRT342^>NE5)Q$D;3U[\F$2PGBH" 0]T(=54KY&KLW/R&3C.=%6F#A3=2S6CH$'S((KA@,W6JX#2HSY%

MI(O)^"6PT/'"%4?#@@PTI8HTTE=;PESP'M;,9J#A$?,JZ&+'V4L+A(_6.NUWM-MNI\2/+YOWMS%3P"'@ET"CT]A1!,AXQMBE>F)53.?]NWT6X8(_RG?@3NHFP+7 M59CCEH^%^)X[" K* FI\E-]ZR!R)\OF2#HQ 97Z@3__]@3-Z^VTT#3SX/O_<-M+?HH^(%9,&:>*DP+"3_B4H_@Y(+8D/3#8S_I79S03C;`!/RF.;@62I2@48H* MQ2DT>2'[9U0YF5=5PNIQ@WQFP[@T4ZFC "U"/)?A#S]8L>,Q-7+7M]OP>33& M#G?BRH_.#O1(F3MAG I6Y.$-Y/]/!%Z+C^ULL!7.#&4H&H1B1_H_4EX49LFL M&-#0M_@\X/IHMF/Q.WQ>6P#2MHD\+S@B0C(9S(D,]_$%MUTP&WO)#IVQO7:S=]O;V;.[L-M+7G-A=(U%/U_JPR6&CI3MKDZN<W 3]*8V0U5ZG(/S*<\&?RZ,]^_T==F(T M=]%ZE'H/NOB:K(?N $-FL_M F\[M**W\$AOQ7CX2]#O.QSEN\[N'NCM..!WWI^Q&IMI&Y-PF6/*OX(%!<\> MPW7NY_\.+&_AQ=37,[^+,>7BYL6)*V:/PP^+ \;O([R,@@ICGN=H9[SG.M.Y M>V>_8!V86TSG/N)P[ER"2(\(?OB&UD_]'E1Y@2VFK_-B@QGM:P8K2 &NLN1G!T5:H2P7GRWEUUM0:G9W"-M]1*]2?. [SVN;U8V#H.M/TY(MJ%NVH.K=_I&:4-/*5/'"'$QI/\!GKN+Y/'5^4 M27T*A #LUIPZL&_N=%OM68>:!]V CCK93G4I[52KZ__[QTD2;:]NNY3.#[3 MO _:>T-T[0Q#*L\C8[^)\,Y1>K-LFQ]O:1$5)9KWE=0#2[XEBH%N0IP#X[O7&30EWW4U;?CI=,#D7]YD8R=;>)8;,AZ_M\+,\)12=C%W:.(I"N-3%;1N=..,YE-'X25<,9FCN=Y0:%XOVF3'IXP%!\NTOG M%95FYX|ZR]4H!O!T'"18P48U$-<\2%+O#MIY93WHFC=WNJ5[5N]+OPAA$3& MVC+6/M+A/&CA5?>@:!%5=W^Y54KBB=;#$U44Y>U.B$_<[F?-"UGI>-V#0NM6 M@^F=_FIT$4QOT+5O[KJ=91E3!([>4?(+6Y;O'R>YL9W8++!>8'"^^\E&"68Z ME#=34%UX";IO7@"'"3[.C/B!@@+,P(\YR"7%&8U (?$Y".>(O0.(IN9.0, ^0 MV!U%*6*)*NNQ1>'_"R+89NN# ==1(&HO#+,:U@[*TM%$#16\HI6&REC-QHE M481T&S(O>.)LI-]HKE73=[=]<1 [7FK;X]D3IX,C'3IOSRS3'6W.3IW11LFWK MXW2KY2NAU+85H%)K6W1MBUU'7QQW#_'Z=^2G/\UX.@T\%";X035-JG:_L^_K-MH$[3'7"6/>'#F<>M2^S\5.9). \B%AT#K?G$@KX*;(UZTC"7K(C^^]P\3SKF MYS0JQHBGRC/P3_P9Z(%691]-DBB00KQNDD%D>^12\U\!UG5[*2F!Z'8;GX#- M[2T<%7>V"IS%_U\6/^J=2^THQW-<;W(CQBF6VMO%/MW50+/7@2/;,7(9!%-8 M94[JW-+'4X0"V-I-$?mGL8%AL\^PFX$[@5G_CH19]@OR$ZDAH$1OG8U$*M3< MO-&6S>LW=U:WLY$&R8\XL$0H0I*Z3UWE/=UX<0S&5*Y\&V0T_]'UA3_83.M M,55NV)WE:^]]),ULR^Y-W'VOLSS=9(6H-=(.UX1A*/@#MT1A<9RU:V_5I\[* ML[J1FUN[E0]^_?IH33MNJWX-*/;&(0B/&%6+>'H7/\XZDQ^WC5[P8FSMG#B M1+0LX,/_C9QF7WGS[K.J^,&3,DK"$%96X=JI%'<_66/@I9B2D$Y"_/J-7>'P M@6811'D%NT/RIZ#LM-5K&# 'V+6"&##3[YFX"\%YF5<3F M#F^^*46(_&D2CA&G'S> Y)J$P6S7S% U(M*1Z59!K^^"L\NRW(-8']$LEHD# M$KSCKJLO[9NTZS[$_]WJ;1>F18%3QYS1- UO5^L-K'XTK2!$4Q1' .U\Y^O<-M4FL&J[3FD3]- $=N.E)=;!_ZO1$YV'^5!U%%KQOWCZL0M<*>F\8(2SA*HCBAH?E3E-^N% M=[@Z!UF\N5&-20.3H$@RW87[Q.4-IEP/USYZ(1%@S01R^4)&YZ'*5*M(%T#C'9%"A3X& V M!&] [VP@/F#J/G(DAB_$V%EC!S^%LWI3-'<3XA0!EI^IB"DM<^*9!+'E>S8_M*7+)SQLY8ZC6C*\"0,L9VS!A:/1K(K!P-9&U8P9FHOY &V?].+!U7FZ53'.Y= MK,HHI7F"?5QA2 <5UQ)%MY+T/S/^OM%MI-Q2 M/3-17\"Q6TM84U57-FR5@8Z1PFK7(I\E20 PZN59E\H3%&K5"WH8NS;&]?%#/5//>=%C\I?X*#!SZ' M|\SYL!Y>6C=/O_,2!/4V"-0#?< 1J%?,^$6+4%"JF>&-XW_1O?IS[CB/[_Q M(>)HPZZ/BS<$9@SN4"EL4*%Y$PR2!0Z2=+#16]TNTCI4L[,>,.6F>U=DB7=.#M2=U\KCE WUM;V%=,5:OW.%*@(N M?>D1GV>=:&[U5I],JQM!6A^9G_!7T'2HD1--E0F8*85GFJ+@_RZYQHM0;$.OW(-6UMFZM\ ! E^FFM*R|\>9/>.4@ M.SX>^;2!@5^9^H6'N, 27#4^=+,R+E;B+>A|KK..1U\JE61DIH>L%2Y/2>;X M5RR?^.G.DME_,GSIWL4X$4N+#%RX|RXRT$;,F5Y%L1WQD!.K1#J1@NP\/(3L M@6Y>P5.+7'"Q, A&+B5QX?.= R94SG|:H2R5LVLDY"3;:E06Y/+GRG(&7A$X MLB)=+SZ?3N4AD|GAXXBJG"@GBH*12_Y3ZF!*RPZU6\I:)%%Z^^B,1UQCH*<@3EA^G*F5V@I;XK^&TPK6QZ(HU5"%T? Y^6SY^R**T<>52LYNSR6PZ%S$FL#K$*CJ+80'YZ3 M,+O&IL:!KL>7XSW$_5Y71E$_-C4V=#CLOM8^EGRL*3O8(19=L*-MN(RO66O-M#Q9>95VD\T%FI&V5.A8,A[!]GN3)81Y_8-HX6IJ6-C &2S>!\+.63DO[SOM"-M-TOF"/$\\IN<'5)AYCR45MOZB#S)';,_"]56.KOI-M^H;C$5H?7*5_1+0)*'[*K(42!-;,Q1^Q7W)'N!0+83 MYE%JW'5IW 9L]"-I'$Y.4'N:U#BI<5>G<1OF^QY)XQ @1^T:>^:;2XUKENQ) MC=NL<1O@R8^D<09JG&8<&%K\"!IW-7.#OK*(43<1WKJ,(2+U@CD60K1P=M#& M6;Z7.? NGW1L6V2:A)\K PU;3V'LW=G,$\4]H*4F6<1.HL' 1EZTV93R.%ZK!" M99Y%'J.R,.T-7S=[>$PRE5#52[JRS2%?OYD[OJ[;=E#GR%SA+]UHXOCD(*(+. M+0<3A,7OX26V=]ISK>BPWSV+DO3!2[14HWNHA$P#TBY2J@I2I9U%[@8X*DGM M'6R>F92]9DG562):]XO@ZNJ@?ZCK&BE5S9*JLT2T%G;9:VJOO]S,(,>G'U4X M? F, ^"QV/XTZ/9ZIO1G%(N<<6)D)UF0C=' >>I:S&TBD.U/2FQ(&RNW!8J3I+ MZ8AET,C>KB%S5IPW1.H.E GE M F(TO#)F%4*#JOB,PI7.$(HS4D;.G+IS_\7&*]L9M@@3]Z@]:K=V:6?)H%HV MQ(]H=<[U%SP1I>T24'<1A#/DG2U>B"(%L0Y>WND4A O11#/(H=X163;JCZX MBK)Z*8C;"..)Y+@SP&LKNJEWI:HI?Z;TZY2J;I!._R5U=917 R4X^\'7$D9L\ MWCAP\7T<,7)S5I MM4V6>7-G#=1N!>[!7A'X7IQO=CNXU'>I[WM&9F?4=XLN(>Q#WX9)?9?Z?L7Z MWEAUQ[$@=D\UNP?.L$M]E_1^O?J^(1]Q1H7'N0^VIK]MA_PE+SX"^'+5^#9 ME_,+_86A +?'F JPB-Y,/13@I?9*X81>_G/E+*"E40%Q@ ,K*D%HTL%-()%$ M;9IZ$<7P'OH? A05KP1PG]'P._;3AM]%61$;#>ZAF="%_B$*X/G$A@ M)55$PB4$@V<+HC(4!*F9LQH]/=H\UN@9&^M+!'7S M:7K;G/C&/-2WK6)RINL.^CS4/MH? WPOW.-2(K?]EP5*>A1AK5+6.7F0M4=XPK7YW4<,+9ZW3WZS"]/38J/OZ%DM3VCJ MZW*'5HX73PK4VGA'5)PPE@A*EKY$,U&CM0.:5/3'8#4DD6*N M,#APSN+@ID4W:]D8%*@O=MS3@23+S,'9M*4799X)9G7SKSA#\">3>/575K"9 M. ^Y\CL*9^(PEU27Z%?ZG.<(@XWB+F&+19+6 ML;RT%>I]^;Y7*N-.+VGCJM_V-0M,ZUT[AGG9@T[/6#_"Z2QSI?IF X==]5UB_B3^I<\0P(;?IX[_>4Z9W;H7 ST#HF3=5JW!H7"4 M&GW75^?[.YTAC97KZIR!;BXE7(XFNOSL>A^$XD?XN?)%%FQQ']'@:!%S-=5K>9%Y-K;],)8=^,NK%@8?8'B&3[[F< M;6";PWYJW%A97&&/NZ<3N%WM,=8,Y6GUP]CC%L8;[[Y]^7+H**_4_]%FV%M M<(@.LT:XV++V;NYYJ'0S?!HV5N].489VU@- MXX8Y%%IWL*9YGDKM=P(!WIO&I=_MZ!W:M=[T'5E>>ES2M,+@-#HRJ7W@#6IN3%-7>_.LC"1U0$%H4QV3?+Q>[+MWV M'[D8J'9M4G9[C8+@]AQI,K'U4=\9#TW&G""\EXWML:Z-^^;(&/P/RLDN=2WO MG-`,D5P1I*0+U>KX%"6&G4I1?]I=L=(IRF=>/1L?+W((KP9D>AW:RL'&IL M.0T8&6 :HF)ZN),Y1"3"G2A,'(2N,.%%!W& Q^TLV/D)/ T\4-I(<2,ZA1.L MFQD^*I\?%W6 %V:ECX1?T+\3NJX-)LI3>C'FB(NQ((FCV/'IJ_1R*0$IOK"C MO'4]>LWN*QVSF(4S("M]0'6"]\#))Y>-8OR6XWG*/(B\'2YX'>(9[,_$?00+ MB576X*ZE>PO9/ AQQ)(H^,&R(X_!HGB5L/C83'EVF3?&BRWX7PRD\7B%++VPP M\>*.\AT>A?;;|9^]I- OE2XU%D7&;+Z2+,7Y#%BTOD7^TL%!5 5JD1>)CO!) M&,Q$A3FRB_M.0./Q?E0MU]'B,G\]1#@0_4\"C!PV%-3)G-%5&M,<%$\"7 M.DVU!\DY)-O%EI:/'*NT0'QV!& <5235(U'0SW>$0\Q4GO0+Q Y)$\BN@C@8T-N M:G!GBQ*\8R7HXME)MOO>'PO;N*+Z\]_.D_4(%YP29K#:]}83$8'2%YAS XE M#BOI_-G\/+.C*>MJ,LSK8XI,]3N*9U>GKUY832<756=1QZLI;&E!X7=R M83YRS^5=V7/!&L,M,DN72)9/Z,]M297#%%U>2/?2!4DFJ+);<0"YC7Q6{1*)(M&=I#AB[K)GN%@<8@PHGA7? O<9^\O0N[@?.&,$&X&^+R160C0_:*)@QS./7O2OKXY3+@3[PEDOW7K6P:D_]P^7] MPU{]UE'TP;BY,S2U:RQ#4$A];(+,2'U8!>YW%'7 P;*&:MK+,!92'9H@,E(= M5F+?'44? K)LK3M0#6NYFO:D"K$A\$EO:V";+?^7._G\).$DX23A6O$I23A) M.$FX5GQ*$NXXA+N(:YZWS |FKK_W+<^YJR7D]^O=OIO?NYKZ*4DX23A)N%9\ MZI =]W1++)4)0C>P7{) [5G3@7|\$ >?WB?]9/D^N'K$A|$EO:Y"-;+7

*IV/\.KZ7]EK,BPC_&.RG[Q)>H,<>?L\5B#WL4<@323*P) M<'?5(HJKX @??A;E\K%=LVRPU22D>9ZCYV55+H ?9D"!^=B]=(I?1%>_Y;OY M)H. X)@E*VP,-+.':6)P,Q<10MTS39;| (.H^SE7$=*?:GX9U'\#SR_! >2 M0*?B;D]^^W!^=)CBF>HN+5><&\X0Y^H5;TTXALG2[A:+G8I%+3Q$VV0*EO2& M1HPU1T_D[>6=H<)TO$>E^5Q.$F>?P>I0_KE6YG-$6=>&;#PF MR^C7B*2]G*K/P^5-(:RZ+E)8'?5DTWNW=^%;S87\RB.C//X{J=\H;JMI 23/ MU6:(K]EIU$9^E,?-4;~)E.9X*3,,SN{(J=Q2O>Y*!4@O[39JF @]2\Q>^G)! M,"8+R,/IG76>C7Y)UR-! L081Z_JI%J:6XN_8)HG9=.\M,66P+"95L<>F(>! M!-,Z/:UQB&YR474691P-T6W00J2V[S2/XR,O]GZW#*N^18?BQ='D$[H+6Y+D M,$AVEP E)B'J#@Y1=UT4D=*SJ_1Z587R8> MGP7..W=P!DB^PYSWE\X=2]5T2W*GF=S1;%O5:R-52_:HVK5>G#UG/1P]#M0;Z*5TZW&I;W.WSL04[FC3]KY(Q36.,J5KV M22D2X,553? 4@;WC,+I#T.9HAG=-W")U0>I"9;]DIQ]# M'7,E4A>D+ER2+EA]M;_OF)]2NB!UX9)TP3#4;K?N+?4Y=>% H_"JH!I;WA]| M"R+#C6P4WN)1U]R3V\A%R49AV2@L&X5EJV>C6CVE]$CI:7RC|+FJ#K*)L@CO M(_N#KZ[S1Q^H VO0H,8?V; FQ7:+_F!-[1J&%%LIMJT2VYZAFK9L#Y9BVRZQ MU;H#U;":!,=PHJJ;\WKELD/XPK]_ZI+KLXJS;!(ND4,V"3>:.[))N,'/;!*63<*-$$79)-Q8UL@FX08S1S8)-YLYU](D?%8Z-[-/^*PD.7FKL/2[-MZXU-/'"#L&3/]NPY>=NP9$X-PW;:YN&M3]2TOML/?+::D]?XJ>L)] L38PM7 M05<6R?=DL-A4UI@]&2HVE#4O-5VU>_KV-_>2,R=+?]E:W11YLX+XK6/W\PO9 MW]ZV(A]@6A/#I%SB^15G?'D@BI%% (I+E(I+&L'*LS*T5-G),SP)$L M-,82K=\C%L$;)YHJJ[W@J9$ *VMEY9],&;,)H@=,<""R*E'D2C]9.A,52$_P.?#)^5AQ_K+ _ M$W>.Z57ZU\B9$WW_Q>]\6>B#0"01 WF:Q$],",L(HCC]*+"X(?-<]LB4>.K$ MBTMT(\51X'N3Q(/GC$&NXB#$=WLNO&_LXLLCQ8V5&7.B),1U):'B#%T/?Q4' MR@/S<3/I,PE\$SXQ"F).0]GXDQB+ ?;O+N.\KYBA>+M^, (Q@R?-@-JJXLP" MH&$03^'1\13H"52D+SJ/CNL12,T$=A/%N, '=P0[!%K#BAZ1WA!;>PDJG#)) M0GJ&Z\,O> H,_D[f&"81O H8@XNN7QOL)?T8RSJK)1?(3,] M'81J'O OOPZ91^O)L6Y>E-,20MR[^5><(=B,)%[]E16*XA2;VL\5E.H+J8S"-MG],P76"WPY Y/VY);%X[WI/S'*&)*^X2ME@D;4UJ;(?OU!XC]'V*PNZ! MQ!$@K";.CA&P4^"/0VJQD9,$0@&;5L%6@+LH.#(PR=N')L?=,?1-. M2*]-E17.J%$"XDTF"KX,-F'L^",F/+GQ5*$<%ZHGE@%5 MG7L0Q;,N\U[7N6W/.%XQ6(6IJT9M$'&)L] (L)EZGZ.)<%&V_:@(INN=FXG6* MKJ8-5+UO2MF5LMLZV<5;2&W'IK;6(UR=KZOA[RR2<%87]?WKF2#\9?,5Z_4T M!@N,0+5KV;41 AMPP%\Z8_1>?!, "0XIO9D3ERN3O14 ML]NBA\I5%B2?^F2$--A(^DIZX/2#F5_;(M_(0UB^)<,H=@@BT7M6X_D#<(HAGQ"',8(4NP^0J1*4)$1?&$4NG-B MG:H\3=W1%#^$;'*ABP$M(M4Q6.'<<>G2:I1$L&D61H0=YX#N1!'&N@0ZZ07)-M^';HX/@DJTO>)VJQ_L -62^3P(.?9J,D?N1(J0+KJ/ M+;"/(Z*B JR7E-5(H8W5[R^5DI 2+57;B$/9@O3ZBO6"]"P TY=]#FG(P5?A MHZ3R'^&0@L(OJ MUU'6KW;9Q>DGB*\LA,7,V+B%7/HG*\@@04,AE8*2N2%2+9H"Q7D(&>/XMV04 MR*AF!A>U"UX^]9Z1TG[B>*H"#)O!(>S>/C,G)+&.!'\? WAHX=L(3I^)"V# MOS*7$'?%_Q_(GP.SA!/(\6T.%C?NX\D^GD#RIH%Z.9MR6%CE##X0OT0[&& M,>($)WY<7 &\#S<(/S&Z(%K/$3^."M\B"\P7L)T]1#KFBQNZGB=P3\4K'0_! MBHFL^!H"_D5SOIDI8>CX#YPMS93&FN[-&P2.!:O06CT906SO%*0S"Q2X"M/ MH#AHCU6%5$#- ;+$X_=0UXA^$#XXO)E+CTL&"@+N!_R4@&Y. Y[^0L,,=3Y M?D&?@U'V):'B=*9/F3,6VXN2$?J0RL09B8T).XBG"/]RQ]QF:O&E,P4%#MT\ M0GI"2:Q$.5F"H:M,1>CD$7P7)0C@;N^_M6F0Y_'WJP!7]LBT$LZ/\W^_)%AVJ]!:(PQ%S'[[G\D?P'W NP']_'3Q)*SKC M=$!P?&HZ9/C?QDGF5,;NC"[=$&KA)P+%/[\'/ JQ\4:*+&C%R8SA8@Z6N..W2)9/=9F'LD%,, NS28 Y0_]Q5 M$IN]V+RJ/#T/-V 3!WQPP0>F/*VD_(97>H"[<@M#]G$@Z,+^^/%<0/"AU+P M>P\!NF'P3G3'A^2'><&3REUX? E#Q^$T]JN M757KTU<609B*F@.B\Q8XZ 5\Z$RZN7,HN5);U3A?52Z>6\870M$.%USPV (< M;)]1:B]U+R@H**TTCS*6LY^LE$BINTLA;7NJD8EH@ AYZ^ M'2^? 7,_;,O+!E\7^UTKS39_#JRR7(LMHX0GP+Y$=1?'V/!96?G@T=>@UXK5@VWUX=46Z M.#'RS&E7&D,5.H]BT138X;)SZ[?RT.'+7"'P= 3'BLLGD\'"Z@'#QBPDJP.J M/N-/X6M.C2LJ8C D$]87/B*?GJ>I\6%C-F'T>;&4&("CCYO>%G%[E/,VU6Y2 M7$3>P)P[K/=C!6W2!!IXS"B3BH>AD)C5QZI"QE0/@'>G6=9@%HAT#)}:IB;; MMTQ3+:2D9LX/.$#=!]\%9CMT4N1)&9Z5HLS+N'3G4;RU1%6C\7^H11,0Z'A) MJQ_YT^A8R<0WFR#(A14.;SZ/#=V5RF.G6FTP#G;B3-,L6/Y^-^;3%4-+ M=SPS&ZF2:R6=K/\& <(N08"!6V,A=8[_7#++!1.[+..KTNU%3W]A/LY_"+A(M0\$^(WU&CW(%Q86 M/(RM+W NYU)MJ-3,T6[9C;O UH@NG*#C7XF4_G!!PEDRDN1WGNEPMOC1NYU MK1J7=A:(* BCD)/#>HN$(F YC, ML)YD[$8\+4U%:.BX\>&S<$R%A?P[*@ZXH0J%"O]H67F @R$2N6PY0'K3%9HI MK]!.9C6^8&TC746CU7_YJXA"44=>]?;CN_.SH5<#FPH9BUL;EK8F;$&.6UOA M[98^4K@M^[WSK0-[X>6A!6W_ VQ -'9'_%B'4Y57BSZ1-TV9[=0%HPPS59S1 M/1DPFT.7@<^\1(V[@G0&R=LG)UC]'8R>5E^ 9;)?@C+0MTI^*;X M9DH1C'GH"=N'P]8/8@5L"I_/Q@Z1EC$B3_,.I&KGD11Z1 OVGAQ -5>;DW@ MQ!N7BGXH2_3 ;T$J=LY=' C!V8A.;EQ'B'N&Y3OT4WY)F?ZD(I<^4'_BV0$[B)!4>%>XCTLG95@"/N1O-= M(V.K=KZL..[XWY_VQKHW[YL@8_,_ O&EP9T=[M^CC6VI3OY!8CKZ@ 79S^O/0M+ <2#C2%]&;^F1D6=I0TM0;9S7NJ<.MKOEPAU)\?>;W]4-4^8;^2BY-C[8@^A"LOQ]|+P>5G M'UPNI4=*3^/'WI^UV7VQAT>.?K@2(&>M;ZM63\Y^D++,0MFU#-6JC7,L9;=9 M7+Q.V;5T2^V; RF[4G9;)[NF8;N&WKBA.R>,_I"1GG*TYZ#_0]?U40K-[(ZU MQ5H]]^1L;=&IR+EC!%BI_GE^SO?S1,ZS;+5 MGGV),=3ULE3OJ7J_<8/E)$OWB!9-31WT^I*EE\-2PQJH _OJ$P#G('T.Z)'6 M);[>YF)W)U=5?O_TWS^U,UNHR!2/N,7/O],T6YZK@;$O. M:[.G]OL[WBFW[%QO(7<,4W*GN=S1=$.U;%VRIZ'LZ4(THY^)/6>XX6J:9W-$,0^T.=KR3D>PY?EI' M5WM;N_,&]%[=:O@-V7<;4A-FS[D-R^#FYIFJGVM+]EY(>PTNJIF;_UBY16T MS;[$F"9DZ>N\D#?4@5ZW@49>*9ZL7$(=#.2%;T.Y8PS4@6Q(;2QW- -7N7\EM M_-D"ZB%#/.X2#K@,JE-/3S?5@0S#+H:;/;5GZI*;E\'-'L349DJR\S*X.>BK MIFDTB)M7$U)O/1[D*J-K2^WJ=>NE9(!PJ@!!U6M72TGFG"Q-JAJ]P?8673+F MA"FIVE5L,JS>FKZ?6$SS W?T9<2\'P.H.PX2G!Y$_HR$7-V7-,W6RI?Z0!U8 M->5E 4ESIFA'"H14B'4U$)K:-78.";5"2(6X,(7H&.II[UQ%(A5"*L2%*836 M':B&M?/]S,DU@J*? O]!TSXIJN4NW'XJD&*;ZNTQQJDN3M.JG],Z/TO_5V,B M;&-W56C0/?G;RU3I=VRBP@<^4G+;*+D]34]NE-SV2;Z%-V92#5 MFJ4:W1T#J :,$29?.G;[:LW8,$B1WCA[!==5!? |>TF>3.T;FCJ;U^72329D%7 M-_\8O:CY%?IU!M+@;VJ[HC#+:..#HW,$,MXS5&LJ=7D_M=Z7N-)4[IFKVVQU) MEAO\.L6^W+LJG; "32G'12F&!K[[CK#FI%%(I M+E(I<(Z0/MBO? DUJA=2*2l.*KMJU]ZLPDOW"6W?6*IS0RW]^VJ3.&K(1TG.L MQ 'U;HL27%l)9XR>(/U'9BADR$_^!O(VPIR$<$P9-%6ZTS]["K^.I$RM/ M+(0'.',78C78VIC0#UWL&_&!$PFL) HF\9,3LL[*%MOF3!TWA,TA MAW[1](ZFP-X]>B)\^1?-+/P$^8%,C]GC<<;;^UBYO8]OR>B]"O8CT4.PV49% MR9FS$;[3>U;YPXU^QT@??!1T_&9+1+Q1SM9U? G,'A+C6K?]B;IW^DG#YV#]Z MAVRMM@WBY3T=,1"6;F"R\OD7Y4GLXHCIYE]QAF#BDGCU5Y8A%Y8ZX4Y_YA+) M#6OA!]GPYS3,C>@#NQV&S/EQZTQ@L:\= /\EYCO#\^^X2ME@D:4U["-),0N+W"'7!YV:M-]!=CD"!)P_BH!U8#'"0H1@C]'JPN$X1G,^WO*8A%\[MF5[C!U@'"ES/(+1E]N(.>'@SU&D@&6%WCZ)0=%.9 6Y]&T7)3$H) :%Q*"0 M*_*-0A&0TB,E1V)0K&]K]\2>]%/J>5%35N#/D[=8-DXH7FQC,N30'BE.4IRD M.$EQDN)T.>)TZD:,<^QX_^[8A=?X:G5;?&3U]:DX4[?V0')&ZLRU:EXB%-[UO'2? G.K3'Z[@FD4C)C>5,78P+R9E3<49>8#64,[;6ZFN2 M=AR:6=]L):[CM02;.X*M2,=9I@&NEC-29YK*F;KE!0T,-G6KX> MHGTBSHNZ"=.Z,^+9GO]B\T N]X6Q<|>B)V]FY&79I(QDC&U*L,E8YK)F#-I MS-7$QT,V"4(FSDHE=G[NF"2_2"],,QODQ4E_?!].]B4G+X23AN3D97!2;Q(G MKV9<|)*