

REFINITIV

DELTA REPORT

10-Q

ALG - ALAMO GROUP INC

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

The following comparison report has been automatically generated

TOTAL DELTAS	564
CHANGES	220
DELETIONS	172
ADDITIONS	172

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED **SEPTEMBER 30, 2023** **MARCH 31, 2024**

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

FOR THE TRANSITION PERIOD FROM ____ TO ____

Commission file number 0-21220

ALAMO GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

74-1621248

(I.R.S. Employer Identification Number)

1627 East Walnut, Seguin, Texas 78155

(Address of principal executive offices, including zip code)

830-379-1480

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common Stock, par value \$.10 per share	ALG	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/> Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> Smaller reporting company	<input type="checkbox"/>
	Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

At **October 27, 2023** **April 26, 2024**, **12,011,781** **12,052,689** shares of common stock, \$.10 par value, of the registrant were outstanding.

Alamo Group Inc. and Subsidiaries

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Alamo Group Inc. and Subsidiaries
Interim Condensed Consolidated Balance Sheets
(Unaudited)

(in thousands, except share amounts)	(in thousands, except share amounts)	September 30, 2023	December 31, 2022	(in thousands, except share amounts)	March 31, 2024	December 31, 2023
ASSETS	ASSETS					
Current assets:	Current assets:					
Current assets:						
Current assets:						
Cash and cash equivalents	Cash and cash equivalents	\$ 113,534	\$ 47,016			
Cash and cash equivalents						
Cash and cash equivalents						
Accounts receivable, net	Accounts receivable, net	378,107	317,581			
Accounts receivable, net						
Accounts receivable, net						

Inventories, net			
Inventories, net			
Inventories, net	Inventories, net	371,748	352,553
Prepaid expenses and other current assets	Prepaid expenses and other current assets	9,226	9,144
Prepaid expenses and other current assets			
Prepaid expenses and other current assets			
Income tax receivable	Income tax receivable	750	916
Income tax receivable			
Income tax receivable			
Total current assets			
Total current assets			
Total current assets	Total current assets	873,365	727,210
Rental equipment, net	Rental equipment, net	38,431	33,723
Rental equipment, net			
Rental equipment, net			
Property, plant and equipment			
Property, plant and equipment			
Property, plant and equipment	Property, plant and equipment	357,234	335,078
Less: Accumulated depreciation	Less: Accumulated depreciation	(192,715)	(180,071)
Less: Accumulated depreciation			
Less: Accumulated depreciation			
Total property, plant and equipment, net			
Total property, plant and equipment, net			
Total property, plant and equipment, net	Total property, plant and equipment, net	164,519	155,007
Goodwill	Goodwill	195,863	195,858
Goodwill			
Goodwill			
Intangible assets, net			
Intangible assets, net			
Intangible assets, net	Intangible assets, net	159,884	171,341
Deferred income taxes	Deferred income taxes	904	969
Deferred income taxes			
Deferred income taxes			
Other non-current assets			
Other non-current assets			
Other non-current assets	Other non-current assets	22,548	24,400
Total assets	Total assets	\$1,455,514	\$1,308,508
Total assets			
Total assets			
LIABILITIES AND STOCKHOLDERS' EQUITY			
LIABILITIES AND STOCKHOLDERS' EQUITY			

LIABILITIES AND STOCKHOLDERS' EQUITY	LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:	Current liabilities:		
Current liabilities:			
Trade accounts payable			
Trade accounts payable			
Trade accounts payable	Trade accounts payable	\$ 110,944	\$ 97,537
Income taxes payable	Income taxes payable	13,695	6,592
Income taxes payable			
Income taxes payable			
Accrued liabilities	Accrued liabilities	79,682	71,368
Accrued liabilities			
Accrued liabilities			
Current maturities of long-term debt and finance lease obligations			
Current maturities of long-term debt and finance lease obligations			
Current maturities of long-term debt and finance lease obligations	Current maturities of long-term debt and finance lease obligations	15,008	15,009
Total current liabilities	Total current liabilities	219,329	190,506
Total current liabilities			
Total current liabilities			
Long-term debt and finance lease obligations, net of current maturities	Long-term debt and finance lease obligations, net of current maturities	308,892	286,943
Long-term debt and finance lease obligations, net of current maturities			
Long-term debt and finance lease obligations, net of current maturities			
Long-term tax liability			
Long-term tax liability			
Long-term tax liability	Long-term tax liability	2,634	3,781
Other long-term liabilities	Other long-term liabilities	22,171	23,668
Other long-term liabilities			
Other long-term liabilities			
Deferred income taxes			
Deferred income taxes	Deferred income taxes	14,754	18,250
Stockholders' equity:	Stockholders' equity:		
Common stock, \$0.10 par value, 20,000,000 shares authorized; 11,962,295 and 11,913,890 outstanding at September 30, 2023 and December 31, 2022, respectively		1,196	1,191
Stockholders' equity:			
Stockholders' equity:			

Common stock, \$0.10 par value, 20,000,000 shares authorized; 11,996,041 and 11,964,181 outstanding at March 31, 2024 and December 31, 2023, respectively			
Common stock, \$0.10 par value, 20,000,000 shares authorized; 11,996,041 and 11,964,181 outstanding at March 31, 2024 and December 31, 2023, respectively			
Common stock, \$0.10 par value, 20,000,000 shares authorized; 11,996,041 and 11,964,181 outstanding at March 31, 2024 and December 31, 2023, respectively			
Additional paid- in-capital	Additional paid- in-capital	135,571	129,820
Treasury stock, at cost; 82,600 shares at September 30, 2023 and December 31, 2022, respectively			
		(4,566)	(4,566)
Additional paid-in-capital			
Additional paid-in-capital			
Treasury stock, at cost; 82,600 shares at March 31, 2024 and December 31, 2023, respectively			
Treasury stock, at cost; 82,600 shares at March 31, 2024 and December 31, 2023, respectively			
Treasury stock, at cost; 82,600 shares at March 31, 2024 and December 31, 2023, respectively			
Retained earnings			
Retained earnings			
Retained earnings	Retained earnings	823,960	727,183
Accumulated other comprehensive loss	Accumulated other comprehensive loss	(68,427)	(68,268)
Accumulated other comprehensive loss			
Accumulated other comprehensive loss			
Total stockholders' equity			
Total stockholders' equity			
Total stockholders' equity	Total stockholders' equity	887,734	785,360
Total liabilities and stockholders' equity	Total liabilities and stockholders' equity	\$1,455,514	\$1,308,508
Total liabilities and stockholders' equity			
Total liabilities and stockholders' equity			

See accompanying notes.

Alamo Group Inc. and Subsidiaries
Interim Condensed Consolidated Statements of Income
(Unaudited)

Three Months Ended September 30,	Nine Months Ended September 30,
Three Months Ended March 31,	

		Three Months Ended March 31,			
		Three Months Ended March 31,			
(in thousands, except per share amounts)					
(in thousands, except per share amounts)					
(in thousands, except per share amounts)	(in thousands, except per share amounts)	2023	2022	2023	2022
Net sales:	Net sales:				
Net sales:					
Net sales:					
Vegetation Management	Vegetation Management	\$ 246,902	\$ 228,511	\$ 764,683	\$ 704,520
Vegetation Management					
Vegetation Management					
Industrial Equipment					
Industrial Equipment					
Industrial Equipment	Industrial Equipment	172,742	140,282	507,426	422,492
Total net sales	Total net sales	419,644	368,793	1,272,109	1,127,012
Total net sales					
Total net sales					
Cost of sales	Cost of sales	305,501	276,428	927,385	848,289
Cost of sales					
Cost of sales					
Gross profit					
Gross profit					
Gross profit	Gross profit	114,143	92,365	344,724	278,723
Selling, general and administrative expenses	Selling, general and administrative expenses	60,564	52,723	180,090	161,367
Selling, general and administrative expenses					
Selling, general and administrative expenses					
Amortization expense	Amortization expense	3,826	3,802	11,465	11,481
Amortization expense					
Amortization expense					
Income from operations					
Income from operations					
Income from operations	Income from operations	49,753	35,840	153,169	105,875
Interest expense	Interest expense	(6,729)	(3,734)	(19,506)	(9,570)
Interest expense					
Interest expense					
Interest income					
Interest income					
Interest income	Interest income	385	93	1,125	222
Other income (expense), net	Other income (expense), net	138	1,413	94	(473)
Other income (expense), net					
Other income (expense), net					
Income before income taxes					
Income before income taxes					

Income before income taxes	Income before income taxes	43,547	33,612	134,882	96,054
Provision for income taxes	Provision for income taxes	8,632	7,791	30,244	23,291
Provision for income taxes					
Provision for income taxes					
Net Income					
Net Income					
Net Income	Net Income	\$ 34,915	\$ 25,821	\$ 104,638	\$ 72,763
Net income per common share:	Net income per common share:				
Net income per common share:					
Net income per common share:					
Basic					
Basic					
Basic	Basic	\$ 2.93	\$ 2.18	\$ 8.78	\$ 6.13
Diluted	Diluted	\$ 2.91	\$ 2.16	\$ 8.73	\$ 6.10
Diluted					
Diluted					
Average common shares:					
Average common shares:					
Average common shares:	Average common shares:				
Basic	Basic	11,928	11,883	11,916	11,875
Basic					
Basic					
Diluted					
Diluted					
Diluted	Diluted	11,996	11,941	11,983	11,932
Dividends declared	Dividends declared	\$ 0.22	\$ 0.18	\$ 0.66	\$ 0.54
Dividends declared					
Dividends declared					

See accompanying notes.

Alamo Group Inc. and Subsidiaries
Interim Condensed Consolidated Statements of Comprehensive Income
(Unaudited)

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Net income	\$ 34,915	\$ 25,821	\$ 104,638	\$ 72,763
Other comprehensive loss, net of tax:				
Foreign currency translation adjustments, net of tax benefit and (expense) of \$62 and \$(781), and \$(352) and \$(1,685), respectively	(12,718)	(24,921)	(556)	(43,076)
Recognition of deferred pension and other post-retirement benefits, net of tax (expense) and benefit of \$(83) and \$61, and \$(247) and \$375, respectively	282	206	847	617
Unrealized income (loss) on derivative instruments, net of tax benefit and (expense) of \$7 and \$(7), and \$66 and \$(745), respectively	(36)	22	(450)	2,919
Other comprehensive loss	(12,472)	(24,693)	(159)	(39,540)
Comprehensive income	\$ 22,443	\$ 1,128	\$ 104,479	\$ 33,223

(in thousands)	Three Months Ended March 31,	
	2024	2023
Net income	\$ 32,120	\$ 33,349
Other comprehensive income (loss), net of tax:		
Foreign currency translation adjustments, net of tax benefit and (expense) of \$379 and \$(173), respectively	(7,272)	4,546
Recognition of deferred pension and other post-retirement benefits, net of tax expense of \$(69) and \$(65), respectively	235	282
Unrealized income (loss) on derivative instruments, net of tax benefit and (expense) of \$(169) and \$59, respectively	578	(414)
Other comprehensive income (loss), net of tax	(6,459)	4,414
Comprehensive income	\$ 25,661	\$ 37,763

See accompanying notes.

Alamo Group Inc. and Subsidiaries
Interim Condensed Consolidated Statements of Stockholders' Equity
(Unaudited)

For nine months ended September 30, 2023							
(in thousands)	Common Stock		Additional Paid-in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Loss	Total Stock- holders' Equity
	Shares	Amount					
Balance at December 31, 2022	11,831	\$ 1,191	\$ 129,820	\$ (4,566)	\$ 727,183	\$ (68,268)	\$ 785,360
Other comprehensive income	—	—	—	—	33,349	4,414	37,763
Stock-based compensation expense	—	—	1,699	—	—	—	1,699
Stock-based compensation transactions	28	3	138	—	—	—	141
Dividends paid (\$0.22 per share)	—	—	—	—	(2,615)	—	(2,615)
Balance at March 31, 2023	11,859	\$ 1,194	\$ 131,657	\$ (4,566)	\$ 757,917	\$ (63,854)	\$ 822,348
Other comprehensive income	—	—	—	—	36,374	7,899	44,273
Stock-based compensation expense	—	—	1,869	—	—	—	1,869
Stock-based compensation transactions	17	2	72	—	—	—	74
Dividends paid (\$0.22 per share)	—	—	—	—	(2,622)	—	(2,622)
Balance at June 30, 2023	11,876	\$ 1,196	\$ 133,598	\$ (4,566)	\$ 791,669	\$ (55,955)	\$ 865,942
Other comprehensive income	—	—	—	—	34,915	(12,472)	22,443
Stock-based compensation expense	—	—	1,805	—	—	—	1,805
Stock-based compensation transactions	4	—	168	—	—	—	168
Dividends paid (\$0.22 per share)	—	—	—	—	(2,624)	—	(2,624)
Balance at September 30, 2023	11,880	\$ 1,196	\$ 135,571	\$ (4,566)	\$ 823,960	\$ (68,427)	\$ 887,734

For three months ended March 31, 2024							
(in thousands)	Common Stock		Additional Paid-in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Loss	Total Stock- holders' Equity
	Shares	Amount					
Balance at December 31, 2023	11,882	\$ 1,196	\$ 137,791	\$ (4,566)	\$ 852,859	\$ (54,517)	\$ 932,763
Other comprehensive income (loss)	—	—	—	—	32,120	(6,459)	25,661
Stock-based compensation expense	—	—	2,125	—	—	—	2,125
Stock-based compensation transactions	31	4	(894)	—	—	—	(890)
Dividends paid (\$0.26 per share)	—	—	—	—	(3,103)	—	(3,103)
Balance at March 31, 2024	11,913	\$ 1,200	\$ 139,022	\$ (4,566)	\$ 881,876	\$ (60,976)	\$ 956,556

For nine months ended September 30, 2022

For three months ended March 31, 2023

Cost Trends and Profit Margin, as

See accompanying notes.

Alamo Group Inc. and Subsidiaries									
Primary Condensed Consolidated Statements of Cash Flows									
(Unaudited)									
Nine Months Ended September 30, 2024									
September 30, 2023									
Three Months Ended March 31, 2024									
March 31, 2023									
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Three Months Ended March 31, 2022									
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compared to \$105.9 million in the first nine months of 2022, an increase of 45% 4% and the Company's backlog of \$890.9 million \$831.3 million at the end of the first nine months of 2023 was 2024 is down slightly 16% versus a backlog of \$908.9 million \$994.8 million at the end of the first nine months of 2022. 2023.

While the supply chain issues we experienced over the last several quarters appear performance has broadly improved, disruptions relating to be improving, we remain affected by inflationary impacts, negative currency exchange rates, chassis frames, transmissions, and labor constraints. hydraulics continue to negatively impact performance. In addition, the Company may also be negatively affected by several other factors such as weakness in the overall U.S. or world-wide economy, further increases in interest rates, changes in federal regulations and the imposition of new tariffs, ongoing trade disputes, a deterioration of our supply chain, changes in U.S. fiscal policy such as changes in the federal tax rate, significant changes in currency exchange rates, negative economic impacts resulting from geopolitical events such as the ongoing war in Ukraine, changes in trade policy, increased levels of government regulations, weakness in the agricultural sector, acquisition integration issues, budget constraints or revenue shortfalls in governmental entities, and other risks and uncertainties as described in the "Risk Factors" section in our Annual Report on Form 10-K for the year ended December 31, 2022 December 31, 2023 (the "2022" "2023 Form 10-K").

Investing Activities	Investing Activities
Acquisitions, net of cash acquired	— (2,000)

Investing Activities
Three Months Ended September 30, 2023 March 31, 2024 vs. Three Months Ended September 30, 2022 March 31, 2023

Purchase of property, plant and equipment
Net sales for the third first quarter of 2023 2024 were \$419.6 million \$425.6 million, an increase of \$50.8 million \$13.8 million or 14% 3% compared to \$368.8 million \$411.8 million for the third first quarter of 2022. 2023. Net sales during the third first quarter of 2023 2024 improved due to strong customer industrial product demand, resulting partially offset by a decline in higher shipments of our products versus the third quarter of 2022, as well as positive pricing actions. Also contributing to our sales were currency translation effects which had a favorable impact on the quarterly results. forestry, tree care, and agricultural mowing product demand. Negatively affecting the third first quarter of 2023 2024 were ongoing labor constraints and disruptions in certain areas of our supply chain, although the supply chain moderately broadly improved compared to previous quarters.

Net cash used in investing activities
Net Vegetation Management sales increased decreased by \$18.4 million \$32.7 million or 8% 13% to \$246.9 million \$223.7 million for the third first quarter of 2023 2024 compared to \$228.5 million \$256.4 million during the same period in 2022. 2023. The increase decrease was due to strong performance in governmental weaker demand for forestry, tree care, and agricultural mowing equipment in North America, Europe, and

Borrowings on bank revolving credit facility
South America. Labor shortages and, to a lesser extent, supply chain issues, had an overall negative affect during the third quarter of 2023. products.
Borrowings on bank Borrowings on bank 134,000 190,000

revolving credit facility Industrial Equipment sales were \$172.7 million \$201.8 million in the third first quarter of 2023 2024 compared to \$140.3 million \$155.3 million for the same period in 2022. 2023, an increase of \$32.4 million \$46.5 million or 23% 30%. The increase was mainly due to solid results in all product lines, particularly excavators, vacuum trucks, sweeper, debris collectors and snow removal. This Division continued safety contributing the most to be negatively impacted by supply chain disruptions, although improved from last quarter, and continued labor shortages. year on year growth.

Gross profit for the third first quarter of 2023 2024 was \$114.1 million (27%) \$111.6 million (26%) or net sales) compared to \$92.4 million (25%) \$112.5 million (27% of net sales) during the same period in 2022, an increase 2023, a decrease of \$21.7 million \$0.9 million. The increase decrease in gross profit during the third first quarter of 2023 2024 compared to the third first quarter of 2022 2023 was primarily attributable to higher sales volume weaker mix between our Vegetation and positive pricing actions. Profitability in the quarter increased as supply chain conditions generally improved which led to higher efficiencies and better capacity utilization. Industrial Divisions. This resulted in higher slightly lower gross margins compared to the third first quarter of 2022. 2023. Profitability in the quarter also decreased due to production inefficiencies resulting from volume decline in Vegetation Management.

Common stock	Common stock	(1,034)	(712)
Selling, general and administrative expenses ("SG&A") were \$60.6 million (14% of net sales) during the third first quarter of 2023 compared to \$52.7 million \$59.7 million (14% of net sales) during the same period of 2022, 2023, an increase of \$7.9 million \$0.9 million. The increase in SG&A expense in the third first quarter of 2024 compared to the first quarter of 2023 compared to the third quarter of 2022 was attributable to higher marketing expenses related to sales promotions and commissions, labor cost inflation, amortization expense in the third first quarter of 2023 2024 was \$3.8 million \$4.1 million compared to \$3.8 million in the same period in 2022, 2023.			
Effect of exchange rate changes on cash and cash equivalents			
Interest expense was \$6.7 million \$6.1 million for the third first quarter of 2023 2024 compared to \$3.7 million \$5.9 million during the same period in 2022, 2023. The increase in interest expense in the third first quarter of 2023 2024 was mainly due to higher interest rates compared to the third first quarter of 2022, 2023.			
Effect of exchange rate changes on cash and cash equivalents			
and cash equivalents (Other income (expense), net was \$0 1 million of income for the third first quarter of 2023 2024 compared to \$1.4 million \$1.0 million of income \$3.0 million during the same period in 2022, 2023. The increase in the third quarter of 2022 was from changes in currency exchange rates.			
Cash and cash equivalents at beginning of the year			
Provision for income taxes was \$8.6 million (20% of income before income tax) in the third quarter of 2023 compared to \$7.8 million (23% of income before income tax) during the same period in 2022. The decrease in the tax rate for the third first quarter of 2023 was a result of a return to provision adjustment largely driven by higher research and development and foreign tax credits.			
the period			
The Company's net income after tax was \$34.9 million or \$2.91 per share on a diluted basis for the third quarter of 2023 compared to \$25.8 million or \$2.16 per share on a diluted basis for the third quarter of 2022. The increase of \$9.1 million resulted from the factors described above.			
Cash paid during the period for:			
Nine Months Ended September 30, 2023 vs. Nine Months Ended September 30, 2022			
Interest			

Net sales for the first nine months of 2023 were \$1,272.1 million, an increase of \$145.1 million or 13% compared to \$1,127.0 million for the first nine months of 2022. The increase in net sales was attributable to continued strong customer demand for our products in both the Vegetation Management and Industrial Equipment Divisions and improved pricing. Negatively affecting the first nine months of 2023 were ongoing disruptions in certain areas of our supply chain, although our supply chain moderately improved compared to previous quarters. Ongoing skilled labor shortages and negative currency translation effects also negatively impacted the first nine months results of 2023.

1. Basis of Financial Statement Presentation

Net Vegetation Management sales increased during the first nine months by \$60.2 million or 9% to \$764.7 million for 2023 compared to \$704.5 million during the same period in 2022. The increase was due to strong performance in all product lines particularly agricultural, forestry and tree care and governmental mowing equipment in both North America and Europe. Labor shortages and to a lesser extent currency translation effects negatively impacted net sales in this division during the first nine months of 2023.

The accompanying unaudited financial statements of Alamo Group Inc. and its subsidiaries (the "Company") have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulations S-X. Accordingly, they do not include all of the information and disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the periods presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2023 December 31, 2024. The balance sheet at December 31, 2022 December 31, 2023 has been derived from the audited financial statements of the Company and its subsidiaries, which were prepared in accordance with GAAP for complete financial statements. For further information, refer to the consolidated financial statements and related notes included in the Company's annual report on Form 10-K for the year ended December 31, 2022 December 31, 2023 (the "2022" and "2023" annual reports).

Net Industrial Equipment sales were \$507.4 million during the first nine months of 2023 compared to \$422.5 million for the same period in 2022, an increase of \$84.9 million or 20%. The increase in sales for the first nine months of 2023 compared to the first nine months of 2022 was mainly due to the continued solid results in vacuum trucks, sweeper, debris collectors and snow removal, with modest support from excavators. Net sales in the first nine months of 2023 were negatively affected by supply chain disruptions, although it improved from last few quarters, continued labor shortages and currency translation effects.

In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU No. 2023-07, Improvements to Reportable Segment Disclosures (Topic 280). This ASU updates reportable segment disclosure requirements by requiring disclosures of significant reportable segment expenses that are regularly provided to the Chief Operating Decision Maker ("CODM") and included within each reported measure of a segment's profit or loss. This ASU also requires disclosure of the title and position of the individual identified as the CODM and an explanation of how the CODM uses the reported measures of a segment's profit or loss in assessing segment performance and deciding how to allocate resources. Gross profit for the first nine months of 2023 was \$344.7 million (27% of net sales) compared to \$278.7 million (25% of net sales) during the same period in 2022, an increase of \$66.0 million. The increase in gross profit was mainly attributable to higher sales volume and positive pricing actions. Profitability in the first nine months of 2023 increased as supply chain conditions generally improved which led to higher efficiencies and better capacity utilization. This also led to a significantly higher gross margin percentage in the first nine months of 2023 compared to the first nine months of 2022.

In December 2023, the FASB issued ASU No. 2023-09, Improvements to Income Tax Disclosures (Topic 740). The ASU requires disaggregated information about a reporting entity's effective tax rate reconciliation as well as additional information on income taxes paid. The ASU is effective on a prospective basis for annual periods beginning after

provided by financing activities for the first nine three months of 2023 2024 relates to reduced increased net borrowings on the Company's credit facility.			
Balance at December 31, 2022	\$ 127,562	\$ 68,296	\$ 195,858
(in thousands)			
The Company had \$109.9 million \$116.0 million in cash and cash equivalents held by its foreign subsidiaries as of September 30, 2023 March 31, 2024. The majority of these funds are at our European and Canadian facilities. The Company will continue to repatriate European and Canadian cash and cash equivalents in excess of amounts needed to fund operating and investing activities in these locations, and will monitor exchange rates to determine the appropriate timing of such repatriation given the current relative value of the U.S. Dollar. Repatriated funds will initially be used to reduce funded debt levels under the Company's current credit facility and subsequently used to fund working capital, capital investments and acquisitions company-wide.			
Balance at September 30, 2023	\$ 127,684	\$ 68,179	\$ 195,863
On October 28, 2022, the Company, as Borrower, and each of its domestic subsidiaries as guarantors, entered into a Third Amended and Restated Credit Agreement (the "2022 Credit Agreement") with Bank of America, N.A., as Administrative Agent. The 2022 Credit Agreement provides Borrower with the ability to request loans and other financial obligations in an aggregate amount of up to \$655.0 million. Under the 2022 Credit Agreement, the Company has borrowed \$255.0 million pursuant to a Term Facility, while up to \$400.0 million is available to the Company pursuant to a Revolver Facility which terminates in five years, 2027. The Term Facility requires the Company to make equal quarterly principal payments of \$5.5 million over the term and indefinite period when the assets payment of any outstanding Estimated amount, plus interest, due at the end of the five year term. Borrowings under the 2022 Credit Agreement bear interest, at the Company's option, at a Term Secured Overnight Financing Rate ("SOFR") or a Base Rate (each as defined in the 2022 Credit Agreement), plus, in each case, an applicable margin. The applicable margin ranges from 1.25% to 2.50% for Term SOFR borrowings and from .25% to 1.50% for Base Rate borrowings with the margin percentage based upon the Company's consolidated leverage ratio. The Company must also pay a commitment fee to the lenders ranging between 0.15% to 0.30% on any unused portion of the \$400.0 million Revolver Facility. The 2022 Credit Agreement requires the Company to maintain two financial covenants, namely a maximum consolidated leverage ratio and a minimum consolidated fixed charge coverage ratio. The Agreement also contains various covenants relating to limitations on indebtedness, limitations on investments and acquisitions, limitations on the sale of properties and limitations on liens and capital expenditures. The Agreement also contains other customary covenants, representations and events of defaults. The expiration date of the 2022 Credit Agreement, including the Term Facility and the Revolver Facility, is October 28, 2027. As of September 30, 2023 March 31, 2024, \$325.0 million \$322.5 million was outstanding under the 2022 Credit Agreement, \$240.0 million \$232.5 million on the Term Facility and \$85.0 million \$90.0 million on the Revolver Facility. On September 30, 2023 March 31, 2024, \$2.4 million \$2.6 million of the revolver capacity was committed to irrevocable standby letters of credit issued in the ordinary course of business as required by vendors' contracts resulting in \$312.6 million \$307.4 million in available borrowings. The Company is in compliance with the covenants under the Agreement as of September 30, 2023 March 31, 2024.			
Total at cost	cost	230,742	230,772
Management believes the 2022 Credit Agreement along with the Company's ability to internally generate funds from operations should be sufficient to allow the Company to meet its cash requirements for the foreseeable future.			
Less accumulated amortization	amortization	(76,358)	(64,931)
However, future challenges affecting the banking industry and credit markets in general could potentially cause changes to credit availability, which creates a level of uncertainty. Indefinite.			
Critical Accounting Estimates			
Trade names	names and		
and trademarks	trademarks	5,500	5,500
Management's Discussion and Analysis of Financial Condition and Results of Operations are based upon our Consolidated Financial Statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.			
The Company recognized amortization expense of \$3.6 million \$4.1 million and \$3.8 million for the three months ended September 30, 2023 March 31, 2024 and 2022, respectively, and \$11.5 million and \$11.5 million for the nine months ended September 30, 2023 and 2022, 2023, respectively.			
Critical Accounting Policies			
7. Leases			

Components of Lease Cost

2022 2023 Form 10-K. Months

(in thousands)

(in (i

(in (i

Forward-Looking Information	2022	2023	2022
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Finance	Finance
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Amortization of right-of-

of night-01-

the company include changes in market conditions and a potential weakening of the markets we serve; supply chain disruptions; labor constraints; changes in tariff regulations;

Descriptive research is a

Operating Operating

the Company's customers and related contractors, the price and

Short-term lease cost

1. *Journal of the American Medical Association*, 1997; 277: 1001-1005.

lease cost

~~and the possible effect~~

Maturities of operating lease liabilities were as follows:

rates and fluctuations in foreign exchange rates; actions of competitors; the inability of the Company's suppliers, customers, creditors, public utility providers and financial service organizations to deliver or provide their products or services to the Company; seasonal factors in the Company's business; and other factors including budget levels, regulations and legislation, primarily relating to the environment, commerce, infrastructure spending, health and safety; and availability of materials.

	September 30, 2023	December 31, 2022
2023	\$ 1,432	\$ 5,177
2024	\$ 5,115	\$ 4,099
2025	\$ 1,094	\$ 1,294
2026		
2027		
2028		
2029		
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Item 3. Quantitative and Qualitative Disclosures About Market Risks

The Company is exposed to various market risks. Market risks are the potential losses arising from adverse changes in market prices and rates. The Company does not enter into derivative or other financial instruments for trading or speculative purposes.

Foreign Currency Risk

International Sales

Thereafter

A portion of the Company's operations consists of manufacturing and sales activities in international jurisdictions. The Company primarily manufactures its products in the U.S., U.K., Canada, Brazil, and the Netherlands. The Company sells its products primarily in the functional currency within the markets where the products are produced, but certain sales from the Company's U.K. and Canadian operations are denominated in other foreign currencies. As a result, the Company's financials, specifically the value of its foreign assets, could be affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the other markets in which the subsidiaries of the Company distribute their products.

Exposure to Exchange Rates

The Company translates the assets and liabilities of foreign-owned subsidiaries at rates in effect at the balance sheet date. Revenues and expenses are translated at average rates in effect during the reporting period. Translation adjustments are included in accumulated other comprehensive income within the statement of stockholders' equity. The total foreign currency translation adjustment for the current quarter decreased stockholders' equity by \$12.7 million (\$7.3 million).

The Company's earnings are affected by fluctuations in the value of the U.S. dollar as compared to foreign currencies, predominately in Europe and Canada, as a result of sales of its products in international markets. Forward currency contracts are used to hedge against the earnings effects of such fluctuations. The result of a uniform 10% strengthening or 10% decrease in the value of the dollar relative to the currencies in which the Company's sales are denominated would result in a change in gross profit of \$9.6 million \$3.6 million for the nine three month period ended September 30, 2023 March 31, 2024. This calculation assumes that each exchange rate would change in the same direction relative to the U.S. dollar. In addition to the direct effects of changes in exchange rates which include a changed dollar value of the resulting sales, changes in exchange rates may also affect the volume of sales or the foreign currency sales price as competitors' products become more or less attractive. The Company's sensitivity analysis of the effects of changes in foreign currency exchange rates does not factor in a potential change in sales levels or local currency prices.

*Period ended March 31, 2024
represents the remaining nine months of 2024.

Interest Rate Risk

Future Lease Commencements

The Company's long-term debt bears interest at variable rates. Accordingly, the Company's net income is affected by changes in interest rates. Assuming the current level of borrowings at variable rates and a two percentage point change for the third first quarter

Future Minimum Lease Payments

2023, 2024, September 30, 2023, and December 31, 2023, on average, the Company's lease expense for buildings, that have not yet commenced in the amount of \$4.1 million \$2.4 million. These lease obligations are approximately \$1.6 billion as of December 31, 2023, with lease terms of 2 to 3 years. interest rates, management could take actions to mitigate its exposure. However, due to the uncertainty of the actions that would be taken and the possible effects of this analysis assumes no such actions. Further this analysis does not consider the effects of the change in the level of overall economic activity that could exist in such an environment.

Operating Leases
Operating Leases
In January 2020, the Company entered into an interest rate swap agreement with three of its total lenders that hedge future cash flows related to its outstanding debt obligations, which expired in January 2023.

(thousands) (thousands) 30, 2023 31, 2022 March 31, 2024 December 31, 2023

Item 4. Controls and Procedures

Other non-

current

Disclosure Controls and Procedures

assets assets \$ 15,768 \$17,249

Accrued liabilities was carried out under the supervision and with the participation of management, including our President and Chief Executive Officer, and Executive Vice President and Chief Financial Officer

(Principal Financial Officer), and Vice President & Chief Accounting Officer

(Principal Accounting Officer), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon the evaluation, the President and Chief Executive Officer, and Executive Vice President and Chief Financial Officer (Principal Financial Officer), and Vice President & Chief Accounting Officer (Principal Accounting Officer),

concluded that the Company's design and operation of these disclosure controls and procedures were effective at the end of the period covered by this report.

liabilities liabilities 11,194 12,849

Changes in internal control over financial reporting

Total Total

operating operating
There has been no change in our internal control over financial reporting that occurred during our last fiscal year that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

lease lease
liabilities liabilities \$ 16,071 \$17,534

Total operating lease

PART II. OTHER INFORMATION

liabilities

Item 1. Legal Proceedings

Total operating lease

liabilities

Weighted Average
For a description of legal proceedings, refer to the consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2022 December 31, 2023 (the "2022 "2023 10-K").

Weighted Average

Remaining Lease Term

Item 1A. Risk Factors

Weighted

Weighted Average
There have not been any material changes from the risk factors previously disclosed in the 2022 2023 10-K for the year ended December 31, 2022 December 31, 2023.

Remaining Lease

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Leases

Weighted

Weighted Average
The following table provides a summary of the Company's repurchase activity for its common stock during the three months ended September 30, 2023:

Average

Discount Discount

Rate Rate 3.85 % 3.30 %

Weighted Average

Discount Rate

Weighted Average

Discount Rate

Supplemental Cash Flow information related to leases was as follows:

Nine Months Ended September 30,		Three Months Ended March 31,		Three Months Ended March 31,	

(in thousands)	(in thousands)	Issuer Purchases of Equity Securities				2024	2023
		2023	2022	Total Number of Shares Purchased as Part of Publicly announced Plans or Programs	Maximum Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs (a)		
Cash paid for amounts included in the measurement of lease liabilities:	Cash paid for amounts included in the measurement of lease liabilities:						
July 1-31, 2023	July 1-31, 2023	—	—	—	\$25,861,222		
August 1-31, 2023	August 1-31, 2023	—	—	—	\$25,861,222		
September 1-30, 2023	September 1-30, 2023	—	—	—	\$25,861,222		
Cash paid for amounts included in the measurement of lease liabilities:	Cash paid for amounts included in the measurement of lease liabilities:						

(a) On December 13, 2018, the Board authorized a stock repurchase program of up to \$30.0 million of the Company's common stock. The program has a term of five (5) years, terminating on December 12, 2023.

None.sh paid for amounts included in the measurement of lease liabilities.

Item 3. Defaults Upon Senior Securities

Operating cash flows from operating leases

Item 4. Mine Safety Disclosures

Operating cash flows from operating leases

Not Applicable

Item 5. Other Information

Operating cash flows from operating leases

(a) Reports on Form 8-K

8.9. Debt

None.

The components of long-term debt are as follows:

(b) Other Information

(in thousands)	(in thousands)	September 30, 2023	December 31, 2022	(in thousands)
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(c) During the period covered by this report, none of the Company's directors or executive officers has adopted or terminated a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement (each as defined in Item 408 of Regulation S-K under the Securities Exchange Act of 1934, as amended).

obligations	obligations	\$ 8	\$ 9
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Finance lease obligations

Item 6. Exhibits

Finance lease obligations

Term debt	Term debt		
debt	debt	15,000	15,000
		15,008	15,009

Term debt	
Term debt	
	15,008
	15,008
	15,008

Long-term debt:	
Long-term debt:	
Long-term debt:	
Long-term debt:	
Finance lease obligations	9 15

Finance lease obligations

		/s/ Ian M. Eckert		Three Months Ended		Nine Months Ended	
		Ian M. Eckert		September 30,		September 30,	
		Vice President, Corporate Controller & Chief Accounting Officer		Three Months Ended March 31,			
		(Principal Accounting Officer)		Three Months Ended March 31,			
		2422		Three Months Ended March 31,			
(In thousands, except per share)							
(In thousands, except per share)							
(In thousands, except per share)	(In thousands, except per share)	2023		2022		2023	
Exhibit 31.1							
Net Income	Net Income	\$	34,915	\$	25,821	\$	104,638
						\$	72,763
I, Jeffrey A. Leonard, certify that:							
Net Income							
1. I have reviewed this quarterly report on Form 10-Q of Alamo Group Inc; Average Common Shares:							
Average Common Shares:							
2. Based on my knowledge, this report does not contain any untrue statement of a							
material fact or omit to state a material fact necessary to make the statements							
made, in light of the circumstances under which such statements were made, not							
misleading with respect to the period covered by this report;							
3. Based on my knowledge, the financial statements, and other financial information							
included in this quarterly report, fairly present in all material respects the financial							
condition, results of operations and cash flows of the registrant as of, and for, the							
Basic (weighted-average outstanding shares)							
4. The registrant's other certifying officer(s) and I are responsible for establishing and							
maintaining disclosure controls and procedures (as defined in Exchange Act Rule							
15a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in							
Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:							
a. Designed such disclosure controls and procedures or caused such							
disclosure controls and procedures to be designed under our supervision,							
to ensure that material information relating to the registrant, including its							
consolidated subsidiaries, is made known to us by others within those							
entities, particularly during the period in which this report is being							
prepared;							
Diluted (weighted-average outstanding shares)							
b. Designed such internal control over financial reporting, or caused such							
internal control over financial reporting to be designed under our							
supervision, to provide reasonable assurance regarding the reliability of							
financial reporting and the preparation of financial statements for external							
purposes in accordance with generally accepted accounting principles;							
c. Evaluated the effectiveness of the registrant's disclosure controls and							
procedures and presented in this report our conclusions about the							
effectiveness of the disclosure controls and procedures, as of the end of							
the period covered by this report based on such evaluation; and d.							
Disclosed in this report any change in the registrant's internal control over							
financial reporting that occurred during the registrant's most recent fiscal							
quarter (the registrant's fourth fiscal quarter in the case of an annual							
report) that has materially affected, or is reasonably likely to materially							
affect, the registrant's internal control over financial reporting; and							
Diluted earnings per share							
5. The registrant's other certifying officer(s) and I have disclosed, based on our most							
recent evaluation of internal control over financial reporting, to the registrant's							
auditors and the audit committee of the registrant's board of directors (or persons							
performing the equivalent functions):							
11. 12. Revenue and Segment Information							
Revenues from Contracts with Customers							
a. All significant deficiencies and material weaknesses in the design or							
operation of internal control over financial reporting which are reasonably							
Disaggregation of revenue is presented in the tables below by product type and by geographical location. Management has determined that this level of disaggregation would							
likely to adversely affect the registrant's ability to record, process,							
summarize and report financial information; and b. Any fraud, whether or							

not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Revenue by Product Type

Significant role in the registrant's internal control over financial reporting.					
Three Months Ended		Nine Months Ended			
September 30,		September 30,			
Date: November 2, 2023		/s/ Jeffery A. Leonard			
Revenue by Product Type		Jeffery A. Leonard			
Revenue by Product Type		President & Chief Executive Officer			
Three Months Ended					
March 31,					
(in thousands)					
(in thousands)					
(in thousands)					
(in thousands)	(in thousands)	2023	2022	2023	2022
Net Sales	Net Sales				
Net Sales		Exhibit 31.2			
Net Sales					
Wholegoods					
I, Richard D. Vehle, certify that:					
Wholegoods	Wholegoods	\$326,843	\$282,619	\$1,010,281	\$ 877,446
1. I have reviewed this quarterly report on Form 10-Q of Alamo Group Inc;	Parts	78,739	76,047	221,071	214,844
Parts	2. Based on my knowledge, this report does not contain any untrue statement of a				
Parts	material fact or omit to state a material fact necessary to make the statements				
Other	made, in light of the circumstances under which such statements were made, not				
Other	misleading with respect to the period covered by this report;				
Other	Other	14,062	10,127	40,757	34,722
3. Based on my knowledge, the financial statements, and other financial information					
Consolidated	Consolidated	\$419,644	\$368,793	\$1,272,109	\$1,127,012
included in this quarterly report, fairly present in all material respects the financial					
Consolidated condition, results of operations and cash flows of the registrant as of, and for, the					
Consolidated periods presented in this quarterly report;					
Consolidated					

Revenue by Geographical Location

Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:					
Three Months Ended		September 30,			
a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;		Three Months Ended		September 30,	
March 31,					
(in thousands)	b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;				
(in thousands)	Net Sales	2023	2022	2023	2022
Net Sales					
c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and					
United States	United States	\$295,021	\$264,915	\$299,164	\$302,294
Canada	Canada	87,720	24,753	102,049	68,482
France	France	20,959	19,869	70,724	65,006
United Kingdom	United Kingdom	19,277	17,613	61,266	52,682

United Kingdom	All significant deficiencies and material weaknesses in the design or				
United Kingdom	operation of internal control over financial reporting which are reasonably				
Brazil	likely to adversely affect the registrant's ability to record, process,				
Brazil	summarize and report financial information; and b. Any fraud, whether or				
Brazil	not material, that involves management or other employees who have a				
Brazil	significant role in the registrant's internal control over financial reporting.				
Netherlands	Netherlands	7,720	8,570	26,603	15,912
Date: November May 2, 2023 2024					
Netherlands	/s/ Richard J. Wehrle				
Australia	Australia	6,332	7,515	21,362	30,061
Australia	Executive Vice President & Chief Financial Officer				
Australia	(Principal Financial Officer)				
Germany					
Germany					
Germany	Germany	3,754	2,757	9,326	4,515
Other	Other	15,539	14,615	44,391	59,786
Other					
Other					
Consolidated	Consolidated	\$419,644	Exhibit 31.3	272,109	\$1,127,012
I, Ian M. Eckert, certify that:					
Consolidated					
Con:1. I have reviewed this quarterly report on Form 10-Q of Alamo Group Inc;					
2. Based on my knowledge, this report does not contain any untrue statement of a					
material fact or omit to state a material fact necessary to make the statements					
made, in light of the circumstances under which such statements were made, not					
misleading with respect to the period covered by this report;					
The following includes a summary of the unaudited financial information by reporting segment at September 30, 2023 March 31, 2024:					
3. Based on my knowledge, the financial statements, and other financial information					
included in this quarterly report, fairly present in all material respects the financial					
condition, results of operations and cash flows of the registrant as of, and for, the					
periods presented in this quarterly report;					
Three Months Ended					
March 31,					
4. The registrant's other certifying officer(s) and I are responsible for establishing and					
maintaining disclosure controls and procedures (as defined in Exchange Act Rule					
13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in					
Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:					
March 31,					
a. Designed such disclosure controls and procedures or caused such					
disclosure controls and procedures to be designed under our supervision,					
to ensure that material information relating to the registrant, including its					
consolidated subsidiaries, is made known to us by others within those					
2022 2023 2022					
Net Sales					
Net Sales					
Net Sale					
b. Designed such internal control over financial reporting, or caused such					
internal control over financial reporting to be designed under our					
supervision, to provide reasonable assurance regarding the reliability of					
financial reporting and the preparation of financial statements for external					
purposes in accordance with generally accepted accounting principles;					
c. Evaluated the effectiveness of the registrant's disclosure controls and					
procedures and presented in this report our conclusions about the					
effectiveness of the disclosure controls and procedures, as of the end of					
the period covered by this report based on such evaluation; and					
Disclosed in this report any change in the registrant's internal control over					
financial reporting that occurred during the registrant's most recent fiscal					
quarter (the registrant's fourth fiscal quarter in the case of an annual					
report) that has materially affected, or is reasonably likely to materially					
affect, the registrant's internal control over financial reporting; and					
Income from					
Income from Operations					
5. The registrant's other certifying officer(s) and I have disclosed, based on our most					
recent evaluation of internal control over financial reporting, to the registrant's					
Operations					

auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):					
	\$	30,251	\$	27,130	\$ 102,320
	\$				\$ 78,261
Vegetation Management					
Vegea. All significant deficiencies and material weaknesses in the design or Industrial operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.					
Industrial Equipment				8,710	50,849
					27,614
Consolidated	\$	49,753	\$	35,840	\$ 153,169
Consolidated	\$		\$		\$ 105,875
Date: May 2, 2024	/s/ Ian M. Eckert				
Consolidated	Ian M. Eckert				
Consolidated	Vice President, Corporate Controller & Chief Accounting Officer				

(in thousands)	(in thousands)	September 30, 2023	December 31, 2023	(in thousands)	March 31, 2024	December 31, 2023
Goodwill	Goodwill					
Vegetation Management	Vegetation Management	\$ 127,684	\$ 127,562			
Industrial Equipment	Industrial Equipment	68,179	68,296			
Consolidated	Consolidated	\$ 195,863	\$ 195,858			
Total Identifiable Assets						
Vegetation Management	Vegetation Management					
Vegetation Management	Vegetation Management	\$ 941,288	\$ 888,974			
Industrial Equipment	Industrial Equipment	514,226	441,334			
Consolidated	Consolidated	\$ 1,455,514	\$ 1,308,508			

In connection with the Quarterly Report of Alamo Group Inc. (the "Company") on Form 10-Q for the period ended September 30, 2023 March 31, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jeffery A. Leonard, President & Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 7, 2023 /s/ Jeffery A. Leonard
Consolidated
Jeffery A. Leonard
President & Chief Executive Officer

12. 13. Accumulated Other Comprehensive Loss

Changes in accumulated other comprehensive loss by component, net of tax, were as follows:

Three Months Ended September 30,									
2023					2022				
Exhibit 32.2									
CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002,									
In connection with the Quarterly Report of Alamo Group Inc. (the "Company") on Form 10-Q for the period ended September 30, 2023									
As filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard J. Wiegman, Vice President & Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:									
2023					2024				
Foreign Defined (Losses)					Gains				
Currency Benefit on Cash					Foreign Defined (Losses)				
Translation Plans Flow					Currency Benefit on Cash				
Adjustment Items Hedges Total					Translation Plans Flow				
(in thousands)					(in thousands)				
Adjustment Items Hedges Total					Adjustment Items Hedges Total				

1. The Form 10-Q fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and									
The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.									
Other comprehensive income (loss) before reclassifications	Other comprehensive income (loss) before reclassifications	(12,718)	/s/ Richard J. Wehrle Richard J. Wehrle Executive Vice President & Chief Financial Officer (Principal Financial Officer)				(373)	(25,294)	
Amounts reclassified from accumulated other comprehensive (income) loss	Amounts reclassified from accumulated other comprehensive (income) loss	—	282	61	343	—	206	395	601
Other comprehensive income (loss)	Other comprehensive income (loss)	(12,718)	282	(36)	(12,472)	(24,921)	206	22	(24,693)
Exhibit 32.3									
CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,									
Balance as of end of period	Balance as of end of period	21	\$ (68,427)	\$ (85,473)	\$ (4,400)	\$ 1,343	\$ (88,530)		

SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002					Nine Months Ended September 30,				
In connection with the Quarterly Report of Alamo Group Inc. (the "Company") on Form 10-Q for the period ended March 31, 2024 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ian M. Eckert, Vice President, Corporate Controller & Chief Accounting Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:					2022				
Balance as of beginning of period	1. The Form 10-Q fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and	2. The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.	Date: May 2, 2024	/s/ Ian M. Eckert	Adjustment	Foreign Currency Translation Adjustment	Defined Benefit Plans	Gains (Losses) on Cash Flow Hedges	Total
							Items	Hedges	Total
Other comprehensive income (loss) before reclassifications	the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and	The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.			(68,268)	(42,397)	(5,017)	(1,576)	(48,990)
					(1,593)	(43,076)	—	3,503	(39,573)
Amounts reclassified from accumulated other comprehensive (income) loss					—	—	617	(584)	33
Other comprehensive income (loss)					(556)	(43,076)	617	2,919	(39,540)
Balance as of end of period					21	(85,473)	(4,400)	1,343	(88,530)
Accounting Officer									
(Principal Accounting Officer)									

13. Subsequent Events

On October 10, 2023, the Company announced that it acquired 100% of the outstanding equity capital of Royal Truck & Equipment, Inc. ("Royal Truck"). Royal Truck is a leading manufacturer of truck mounted highway attenuator trucks and other specialty trucks and equipment for the highway infrastructure and traffic control market. Royal Truck represents the Company's entry into the highway safety equipment market, a new platform for future opportunities. The purchase price was approximately \$28 million subject to post closing adjustments. The Company will include the operating results of Royal Truck in its consolidated financial statements as of December 31, 2023, these results are expected to be immaterial.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following tables set forth, for the periods indicated, certain financial data:

As a Percent of Net Sales	As a Percent of Net Sales	Three Months Ended September 30,				Nine Months Ended September 30,			
		2023		2022		2023		2022	
As a Percent of Net Sales									
2024									
2024									
Vegetation Management	Vegetation Management	58.8	%	62.0	%	60.1	%	62.5	%
Vegetation Management									
Vegetation Management									
Industrial Equipment									

Industrial Equipment									
Industrial Equipment	Industrial Equipment	41.2	%	38.0	%	39.9	%	37.5	%
Total sales, net of equipment				100.0	%	100.0	%	100.0	%
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