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STATESSECURITIES AND EXCHANGE COMMISSIONWashington, DC 20549Â _____Â Â Â FORM 10-Q _____Â Â Â (Mark One)â˜'QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934For the Quarterly Period Ended December 31, 2024orâ˜TRANSITION REPORT PURSUANT TO SECTIONÂ 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934For the Transition Period from _____ to _____Commission File Number: 001-37873 _____Â e.l.f. Beauty, Inc. (Exact name of registrant as specified in its charter)_____DelawareÂ 46-4464131(State or other jurisdiction ofincorporation or organization)Â (I.R.S. EmployerIdentification No.)570 10th StreetOakland,CA94607Â (Address of principal executive offices)(Zip code)_____Â (510)778-7787(Registrantâ€™s telephone number, including area code)_____Â Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:Title of each classTrading Symbol(s)Name of each exchange on which registeredCommon Stock, par value $0.01 per shareELFNew York Stock ExchangeIndicate by check mark whether the registrant (1)Â has filed all reports required to be filed by SectionÂ 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2)Â has been subject to such filing requirements for the past 90 days.Â Â Â Â â˜'Â Â YesÂ Â Â Â â˜Â Â NoIndicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Â§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).Â Â Â Â Â â˜'Â Â YesÂ Â Â Â Â â˜Â Â NoIndicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of â€œlarge accelerated filer,â€ â€œaccelerated filer,â€ â€œsmaller reporting company,â€ and â€œemerging growth companyâ€ in Rule 12b-2 of the Exchange Act.Large accelerated filerâ˜'Accelerated filerâ˜Non- accelerated filerâ˜SmallerÂ reportingÂ companyâ˜Emerging growth companyâ˜If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.Â Â Â â˜ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).Â Â Â Â Â â˜Â Â YesÂ Â Â Â Â â˜'Â Â NoThe number of shares of the registrantâ€™s common stock, par value $0.01 per share, outstanding as of JanuaryÂ 30, 2025 was 56,398,608 shares.CAUTIONARY NOTE ABOUT FORWARD-LOOKING STATEMENTSThis Quarterly Report on Form 10-Q (this â€œQuarterly Reportâ€) contains forward-looking statements within the meaning of the federal securities laws concerning our business, operations and financial performance and condition, as well as our plans, objectives and expectations for our business operations and financial performance and condition. Any statements contained herein that are not statements of historical facts may be deemed to be forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as â€œaim,â€ â€œanticipate,â€ â€œassume,â€ â€believe,â€ â€œcontemplate,â€ â€œcontinue,â€ "could,â€ â€œdue,â€ â€œestimate,â€ â€œexpect,â€ â€œgoal,â€ â€œintend,â€ â€œmay,â€ â€œobjective,â€ â€œplan,â€ â€œpredict,â€ â€œpotential,â€ â€œpositioned,â€ â€œseek,â€ â€œshould,â€ â€œtarget,â€ â€œwill,â€ â€œwouldâ€ and other similar expressions that are predictions of or indicate future events and future trends, or the negative of these terms or other comparable terminology. These forward-looking statements are based on management's current expectations, estimates, forecasts and projections about our business and the industry in which we operate and managementâ€™s beliefs and assumptions and are not guarantees of future performance or development and involve known and unknown risks, uncertainties and other factors that are in some cases beyond our control. Although we believe that the expectations reflected in the forward-looking statements contained herein are reasonable, our actual results and the timing of selected events may differ materially. Factors that may cause actual results to differ materially from current expectations include, among other things, those listed under â€œRisk factorsâ€ in Part II, Item 1A of this Quarterly Report and elsewhere in this Quarterly Report. Potential investors are urged to consider these factors carefully in evaluating the forward-looking statements. These forward-looking statements speak only as of the date of this Quarterly Report. Except as required by law, we assume no obligation to update or revise these forward-looking statements for any reason, even if new information becomes available in the future.SUMMARY OF MATERIAL RISKS ASSOCIATED WITH OUR BUSINESSThe principal risks and uncertainties affecting our business include the following:â€¢The beauty industry is highly competitive, and if we are unable to compete effectively our results will suffer.â€¢Our new product introductions may not be as successful as we anticipate.â€¢Any damage to our reputation or brands may materially and adversely affect our business, financial condition and results of operations.â€¢Our success depends, in part, on the quality, performance and safety of our products.â€¢We may not be able to successfully implement our growth strategy.â€¢Our growth and profitability are dependent on a number of factors, and our historical growth may not be indicative of our future growth.â€¢We may be unable to continue to grow our business effectively or

efficiently, which would harm our business, financial condition and results of operations.â€¢Acquisitions or investments could disrupt our business and harm our financial condition.â€¢A disruption in our operations, including a disruption in the supply chain for our products, could materially and adversely affect our business.â€¢We rely on a number of third-party suppliers, manufacturers, distributors and other vendors, and they may not continue to produce products or provide services that are consistent with our standards or applicable regulatory requirements, which could harm our brands, cause consumer dissatisfaction, and require us to find alternative suppliers of our products or services.â€¢Adverse economic conditions in the United States or any of the other countries in which we conduct significant business could negatively affect our business, financial condition and results of operations.â€¢We depend on a limited number of retailers for a large portion of our net sales, and the loss of one or more of these retailers, or business challenges at one or more of these retailers, could adversely affect our results of operations.â€¢We have significant operations in China, which exposes us to risks inherent in doing business in that country.â€¢We are subject to international business uncertainties.â€¢If we are unable to protect our intellectual property, the value of our brands and other intangible assets may be diminished, and our business may be adversely affected.â€¢Our success depends on our ability to operate our business without infringing, misappropriating or otherwise violating the trademarks, patents, copyrights and other proprietary rights of third parties.The summary risk factors described above should be read together with the text of the full risk factors below in the section titled â€œRisk factorsâ€ and the other information set forth in this Quarterly Report, including our unaudited condensed consolidated financial statements and the related notes, as well as in other documents that we file with the U.S. Securities and Exchange Commission (the â€œSECâ€). The risks summarized above or described in the section titled â€œRisk factorsâ€ are not the only risks that we face. Additional risks and uncertainties not precisely known to us or that we currently deem to be immaterial may also materially adversely affect our business, financial condition, results of operations and future growth prospects.e.l.f. Beauty, Inc.Table of ContentsPART I. FINANCIAL INFORMATION5Item 1. Financial statements (unaudited)5Condensed consolidated balance sheets5Condensed consolidated statements of operations6Condensed consolidated statements of comprehensive income7Condensed consolidated statements of stockholdersâ€™ equity8Condensed consolidated statements of cash flows10Notes to condensed consolidated financial statements (unaudited)13Item 2. Managementâ€™s discussion and analysis of financial condition and results of operations25Item 3. Quantitative and qualitative disclosures about market risk31Item 4. Controls and procedures31PART II. OTHER INFORMATION32Item 1. Legal proceedings32Item 1A. Risk factors32Item 2. Unregistered sales of equity securities and use of proceeds61Item 3. Defaults upon senior securities61Item 4. Mine safety disclosures61Item 5. Other information61Item 6. Exhibits62SIGNATURES634Table of ContentsPART I. FINANCIAL INFORMATIONItem 1. Financial statements (unaudited)e.l.f. Beauty, Inc. and subsidiariesCondensed consolidated balance sheets(unaudited)(in thousands, except share and per share data)December 31, 2024March 31, 2024December 31, 2023AssetsCurrent assets:Cash and cash equivalents$73,845Â $108,183Â $72,705Â Accounts receivable, net187,744Â 123,797Â 121,061Â Inventory, net214,786Â 191,489Â 204,504Â Prepaid expenses and other current assets82,702Â 53,608Â 56,630Â Total current assets559,077Â 477,077Â 454,900Â Property and equipment, net19,878Â 13,974Â 12,805Â Intangible assets, net212,047Â 225,094Â 230,658Â Goodwill340,582Â 340,600Â 340,165Â Other assets133,250Â 72,502Â 69,756Â Total assets$1,264,834Â $1,129,247Â $1,108,284Â Liabilities and stockholders' equityÂ Â Current liabilities:Â Â Current portion of long-term debt$100,250Â $100,307Â $100,394Â Accounts payable65,293Â 81,075Â 72,917Â Accrued expenses and other current liabilities128,364Â 117,733Â 129,628Â Total current liabilities293,907Â 299,115Â 302,939Â Long-term debt154,061Â 161,819Â 164,403Â Deferred tax liabilities493Â 3,666Â 4,281Â Long-term operating lease obligations48,116Â 21,459Â 21,720Â Other long-term liabilities870Â 616Â 717Â Total liabilities497,447Â 486,675Â 494,060Â Commitments and contingencies (Note 7) Stockholders' equity:Â Â Common stock, par value of $0.01 per share; 250,000,000 shares authorized as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023; 56,398,608, 55,583,660 and 55,412,234 shares issued and outstanding as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, respectively563Â 555Â 553Â Additional paid-in capital977,141Â 936,403Â 922,592Â Accumulated other comprehensive income (loss)183Â (50)(58)Accumulated deficit(210,500)(294,336)(308,863)Total stockholders' equity767,387Â 642,572Â 614,224Â Total liabilities and stockholders' equity$1,264,834Â $1,129,247Â $1,108,284Â The accompanying notes are an integral part of these condensed consolidated financial statements.5Table of Contentse.l.f. Beauty, Inc. and subsidiariesCondensed consolidated statements of operations(unaudited)(in thousands, except share and per share data)Â Three months ended December 31,Nine months ended December 31,Â 20242023Net sales$355,320Â $270,943Â $980,872Â $702,789Â Cost of sales102,015Â 78,986Â 282,225Â 205,895Â Gross profit253,305Â 191,957Â 698,647Â 496,894Â Selling, general and administrative expenses218,220Â 160,121Â 584,936Â 364,246Â Operating income 35,085Â 31,836Â 113,711Â 132,648Â Other (expense) income, net(5,278)2,565Â (1,300)1,902Â Impairment of equity investmentâ€”Â â€”Â â€”Â (1,720)Interest expense, net(3,527)(3,985)(10,953)(3,021)Income before provision for income taxes26,280Â 30,416Â 101,458Â 129,809Â Income tax provision(9,019)(3,528)(17,622)(16,673)Net income $17,261Â $26,888Â $83,836Â $113,136Â Net income per share:Basic$0.31Â $0.49Â $1.49Â $2.08Â Diluted$0.30Â $0.46Â $1.43Â $1.97Â Weighted average shares outstanding:Basic56,358,694Â 55,140,887Â 56,227,037Â 54,503,518Â Diluted58,353,219Â 58,030,115Â 58,463,343Â 57,550,094Â The accompanying notes are an integral part of these condensed consolidated financial statements.6Table of Contentse.l.f. Beauty, Inc. and subsidiariesCondensed consolidated statements of comprehensive income (unaudited)(in thousands)Three months ended December 31,Nine months ended December 31,20242023Net income$17,261Â $26,888Â $83,836Â $113,136Â Other comprehensive (loss) income, net of taxForeign currency translation adjustment(256)(58)233Â (58)Other comprehensive (loss) income, net of tax(256)(58)233Â (58)Comprehensive income$17,005Â $26,830Â $84,069Â $113,078Â The accompanying notes are an integral part of these condensed consolidated financial statements.7Table of Contentse.l.f. Beauty, Inc. and subsidiariesCondensed consolidated statements of stockholdersâ€™ equity (unaudited)(in thousands, except share data)Â Common stockAdditionalpaid-incapitalAccumulated other comprehensive income (loss)Accumulated deficitTotalstockholders'equityÂ SharesAmountBalance as of March 31, 202455,508,536Â $555Â $936,403Â $(50)$(294,336)$642,572Â Net incomeâ€”Â â€”Â â€”Â â€”Â 47,555Â 47,555Â Stock-based compensationâ€”Â â€”Â 12,958Â â€”Â â€”Â 12,958Â Exercise of stock options and vesting of restricted stock878,925Â 8Â 456Â â€”Â â€”Â 464Â Foreign currency translation adjustmentâ€”Â â€”Â â€”Â 41Â â€”Â 41Â Balance as of June 30, 202456,387,461Â $563Â $949,817Â $(9)$(246,781)$703,590Â Net incomeâ€”Â â€”Â â€”Â â€”Â 19,020Â 19,020Â Stock-based compensationâ€”Â â€”Â 21,644Â â€”Â â€”Â 21,644Â Exercise of stock options and vesting of restricted stock52,330Â â€”Â 69Â â€”Â â€”Â 69Â Repurchase of common stock(108,753)(1)(17,075)â€”Â â€”Â (17,076)Foreign currency translation adjustmentâ€”Â â€”Â â€”Â 448Â â€”Â 448Â Balance as of September 30, 202456,331,038Â $562Â $954,455Â $439Â $(227,761)$727,695Â Net incomeâ€”Â â€”Â â€”Â â€”Â 17,261Â 17,261Â Stock-based compensationâ€”Â â€”Â 22,303Â â€”Â â€”Â 22,303Â Exercise of stock options and vesting of restricted stock67,570Â 1Â 383Â â€”Â â€”Â 384Â Foreign currency translation adjustmentâ€”Â â€”Â â€”Â (256)â€”Â (256)Balance as of December 31, 202456,398,608Â $563Â $977,141Â $183Â $(210,500)$767,387Â The accompanying notes are an integral part of these condensed consolidated financial statements.8Table of Contentse.l.f. Beauty, Inc. and subsidiariesCondensed consolidated statements of stockholdersâ€™ equity (unaudited)(in thousands, except share data)Â Common stockAdditionalpaid-incapitalAccumulated other comprehensive income (loss)Accumulated deficitTotalstockholders'equityÂ SharesAmountBalance as of March 31, 202353,571,577Â $535Â $832,481Â $â€”Â $(421,999)$411,017Â Net incomeâ€”Â â€”Â â€”Â â€”Â 52,977Â 52,977Â Stock-based compensationâ€”Â â€”Â 7,223Â â€”Â â€”Â 7,223Â Exercise of stock options and vesting of restricted stock754,953Â 8Â 477Â â€”Â â€”Â 485Â Balance as of June 30, 202354,326,530Â $543Â $840,181Â $â€”Â $(369,022)$471,702Â Net incomeâ€”Â â€”Â â€”Â â€”Â 33,271Â 33,271Â Stock-based compensationâ€”Â â€”Â 11,190Â â€”Â â€”Â 11,190Â Exercise of stock options and vesting of restricted stock203,982Â 2Â 263Â â€”Â â€”Â 265Â Balance as of September 30, 202354,530,512Â $545Â $851,634Â $â€”Â $(335,751)$516,428Â Net incomeâ€”Â â€”Â â€”Â â€”Â 26,888Â 26,888Â Stock-based compensationâ€”Â â€”Â 11,051Â â€”Â â€”Â 11,051Â Exercise of stock options and vesting of restricted stock213,014Â 2Â 2,141Â â€”Â â€”Â 2,143Â Issuance of common stock as consideration for acquisition577,659Â 6Â 57,766Â â€”Â â€”Â 57,772Â Foreign currency translation adjustmentâ€”Â â€”Â â€”Â (58)â€”Â (58)Balance as of December 31, 202355,321,185Â $553Â $922,592Â $(58)$(308,863)$614,224Â The accompanying notes are an integral part of these condensed consolidated financial statements.9Table of Contentse.l.f. Beauty, Inc. and subsidiariesCondensed consolidated statements of cash flows(unaudited)(in thousands)Â Nine months ended December 31,Â 20242023Cash flows from operating activities:Â Â Net income $83,836Â $113,136Â Adjustments to reconcile net income to net cash (used in) provided by operating activities:Â Depreciation and amortization30,899Â 20,445Â Non-cash lease expense7,010Â 3,802Â Stock-based compensation expense56,951Â 29,459Â Amortization of debt issuance costs and discount on debt413Â 290Â Deferred income taxes(4,153)(1,684)Impairment of equity investmentâ€”Â 1,720Â Acquisition-related seller expensesâ€”Â (10,549)Other, net844Â 27Â Changes in operating assets and liabilities:Â Â Accounts receivable(65,067)(45,878)Inventory(23,652)(106,898)Prepaid expenses and other assets(77,534)(50,696)Accounts payable and accrued expenses(5,691)84,733Â Other liabilities(6,116)(3,768)Net cash (used in) provided by operating activities(2,260)34,139Â Cash flows from investing activities:Â Â Acquisition, net of cash acquiredâ€”Â (274,973)Purchase of property and equipment(7,461)(5,984)Other, net(278)â€”Â Net cash used in investing activities(7,739)(280,957)Cash flows from financing activities:Â Â Proceeds from revolving line of creditâ€”Â 89,500Â Proceeds from long-term debtâ€”Â 115,000Â Repayment of long-term debt(8,062)(5,188)Debt issuance costs paidâ€”Â (665)Repurchase of common stock(17,076)â€”Â Proceeds from exercise of stock options917Â 2,893Â Other, net(57)(489)Net cash (used in) provided by financing activities(24,278)201,051Â Effect of exchange rate changes on cash, cash equivalents and restricted cash(61)(56)Net decrease in cash, cash equivalents and restricted cash(34,338)(45,823)Cash, cash equivalents and restricted cash - beginning of period108,183Â 120,778Â Cash, cash equivalents and restricted cash - end of period$73,845Â $74,955Â 10Table of Contents11Table of ContentsThe following table provides a reconciliation of cash, cash equivalents and restricted cash recorded in the condensed consolidated balance sheets to amounts reported in the condensed consolidated statements of cash flows (in thousands):Balance sheet classificationDecember 31, 2024March 31, 2024December 31, 2023Cash and cash equivalents$73,845Â $108,183Â $72,705Â Restricted cash (included in Prepaid expenses and other current assets)â€”Â â€”Â 2,250Â Total cash, cash equivalents and restricted cash$73,845Â $108,183Â $74,955Â The accompanying notes are an integral part of these condensed consolidated financial statements.12Table of Contentse.l.f. Beauty, Inc. and subsidiariesNotes to condensed consolidated financial statements (unaudited)Note 1â€”Nature of operationse.l.f. Beauty, Inc., a Delaware corporation (â€œe.l.f. Beautyâ€ and together with its subsidiaries, the â€œCompanyâ€), is a multi-brand beauty company that offers inclusive, accessible, clean, vegan and cruelty-free cosmetics and skin care products. The Company's mission is to make the best of beauty accessible to every eye, lip, face and skin concern.The Company believes its ability to deliver cruelty-free, clean, vegan and premium-quality products at accessible prices with broad appeal differentiates it in the beauty industry. The Company believes the combination of its value proposition, innovation engine, ability to attract and engage consumers, and its world-class teamâ€™s ability to execute with speed, has positioned the Company well to navigate the competitive beauty market.The Company's family of brands includes e.l.f. Cosmetics, e.l.f. SKIN, Naturium, Well People and Keys Soulcare. The Company's brands are available online and across leading beauty, mass-market and specialty retailers. The Company has strong relationships with its retail customers such as Target, Walmart, Ulta Beauty and other leading retailers that have enabled the Company to expand distribution both domestically and internationally.Note 2â€”Summary of significant accounting policiesBasis of presentation The accompanying unaudited condensed consolidated financial statements and related notes have been prepared in accordance with U.S. generally accepted accounting principles (â€œU.S. GAAPâ€) for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the Companyâ€™s annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. In the opinion of the Company, these interim financial statements contain all adjustments, including normal recurring adjustments, necessary for a fair statement of its financial position as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, and its results of operations and stockholders' equity for the three and nine months ended December 31, 2024 and December 31, 2023 and its cash flows for the nine months ended December 31, 2024 and December 31, 2023. All intercompany balances and transactions have been eliminated in consolidation.These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Companyâ€™s Annual Report on Form 10-K for the fiscal year ended MarchÂ 31, 2024 (the â€œAnnual Reportâ€). Operating results for the interim periods are not necessarily indicative of the results that may be expected for the full year. ReclassificationsCertain prior period amounts in the unaudited condensed consolidated statements of cash flows have been reclassified to conform with the current period presentation.Use of estimatesThe preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.Segment reportingOperating segments are components of an enterprise for which separate financial information is available that is evaluated by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Utilizing these criteria, the Company manages its business on the basis of one operating segment and one reportable segment. It is impracticable for the Company to provide revenue by product line.13Table of ContentsSignificant accounting policiesThe Company made no material changes in the application of its significant accounting policies that were disclosed in Note 2, â€œSummary of significant accounting policies,â€ to the audited consolidated financial statements as of and for the fiscal year ended MarchÂ 31, 2024 included in the Annual Report.Business combinationsThe purchase price of a business acquisition is allocated to the assets acquired and liabilities assumed based upon their estimated fair values at the business combination date. The excess of purchase price over the fair value of assets acquired and liabilities assumed is recorded as goodwill. Determining fair value of identifiable assets, particularly intangibles, and liabilities acquired also requires the Company to make estimates, which are based on all available information and in some cases assumptions with respect to the timing and amount of future revenues and expenses associated with an asset. Unanticipated events or circumstances may occur that could affect the accuracy of the Companyâ€™s fair value estimates, and under different assumptions, the resulting valuations could be materially different.Costs that are incurred to complete the business combination, such as legal and other professional fees, are not considered as a part of consideration transferred and are charged to selling, general and administrative expense as they are incurred.Revenue recognitionThe Company distributes products both through national and international retailers, as well as direct-to-consumers through its e-commerce channel. The marketing and consumer engagement benefits that the direct-to-consumer channel provides are integral to the Companyâ€™s brand and product development strategy and drive sales across channels. As such, the Company views its two primary distribution channels as components of one integrated business, as opposed to discrete revenue streams. The Company sells a variety of beauty products but does not consider them to be meaningfully different revenue streams given similarities in the nature of the products, the target consumer and the innovation and distribution processes.The following table provides disaggregated revenue from contracts with customers by geographical market, as the nature, amount, timing and uncertainty of revenue and cash flows can differ between domestic and international customers (in thousands).Â Three months ended December 31,Nine months ended December 31,Net sales by geographic region:20242023United States$285,928Â $229,101Â $793,950Â $599,552Â International69,392Â 41,842Â 186,922Â 103,237Â Total net sales$355,320Â $270,943Â $980,872Â $702,789Â As of December 31, 2024, other than accounts receivable, the Company had no material contract assets, contract liabilities or deferred contract costs recorded on its unaudited condensed consolidated balance sheet. 14Table of ContentsRecent accounting pronouncementsNew accounting pronouncements issued but not yet adoptedIn November 2023, the Financial Accounting Standards Board (â€œFASBâ€) issued Accounting Standards Update (â€œASUâ€) 2023-07, Segment Reporting â€“ Improvements to Reportable Segment Disclosures (Topic 280). The standard expands reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. In addition, ASU 2023-07 enhances interim disclosure requirements, clarifies circumstances in which an entity can disclose multiple segment measures of profit or loss, and contains other disclosure requirements. ASU 2023-07 is effective for the Companyâ€™s annual period beginning April 1, 2024, and interim periods within fiscal years beginning April 1, 2025. Entities must adopt the changes to the segment reporting guidance on a retrospective basis. Early adoption is permitted. The Company expects ASU 2023-07 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition.In December 2023, the FASB issued ASU 2023-09, Improvements to Income Tax Disclosures (Topic 740). The standard requires disaggregated information about a reporting entityâ€™s effective tax rate reconciliation as well as information on income taxes paid. The standard is intended to benefit investors by providing more detailed income tax disclosures that would be useful in making capital allocation decisions. The new requirements apply to all entities subject to income taxes and will be effective for the Companyâ€™s annual periods beginning April 1, 2025. The

guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2023-09 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition.In November 2024, the FASB issued ASU 2024-03, Income Statement â€“ Reporting Comprehensive Income â€“ Expense Disaggregation Disclosures (Subtopic 220-40). The standard requires additional disclosures, in the notes to financial statements, of specified information about certain costs and expenses included in the captions presented on the face of the income statement. The new guidance is effective for the Companyâ€™s annual reporting period beginning April 1, 2027, and interim reporting periods beginning April 1, 2028. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2024-03 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition.Note 3â€“AcquisitionOn October 4, 2023, the Company, through its wholly owned subsidiary, e.l.f. Cosmetics, Inc., completed its acquisition of Naturium LLC (â€œNaturiumâ€) (including the indirect acquisition of equity interests in Naturium through the purchase of TCB-N Prelude Blocker Corp., a holding company) (the â€œAcquisitionâ€), which furthered the Companyâ€™s mission to make the best of beauty accessible to every eye, lip, face and skin concern. Naturium is a skin care company that provides clinically effective products at an affordable price. The Company directly and indirectly acquired all rights, title and interest in and to the outstanding equity securities of Naturium for a purchase price of $333.0Â million in a combination of cash and Company stock.The following table summarizes the fair market value of the consideration transferred and how the Company calculates the goodwill resulting from the acquisition (in thousands):Cash consideration$275,266Â Equity consideration (common stock issued)(1)57,772Â Total consideration transferred333,038Â Less: Net assets acquiredNet assets acquired, excluding liability assumed for acquisition-related seller expenses$174,625Â Liability assumed for acquisition-related seller expenses(2)(10,549)Net assets acquired(164,076)Goodwill$168,962Â (1) The fair market value of the $57.8Â million common stock issued (equivalent to 577,659 shares of common stock) was determined on the basis of the opening market price of the Companyâ€™s stock of $100.01 per share on the acquisition date.(2) In connection with the Acquisition, the Company paid Naturiumâ€™s acquisition-related expenses of $10.5 million recognized as an assumed liability at the acquisition date.15Table of ContentsThe Company incurred and expensed acquisition transaction costs of zero and $0.6Â million during the three months ended December 31, 2024 and December 31, 2023, respectively, and $0.4Â million and $3.1Â million during the nine months ended December 31, 2024 and December 31, 2023, respectively, which are included as a component of selling, general and administrative expenses in the condensed consolidated statements of operations.The Acquisition has been accounted for as a business combination under the acquisition method and, accordingly, the total purchase price is allocated to the tangible and intangible assets acquired and the liabilities assumed based on their respective fair values on the acquisition date. The purchase price allocation, deferred tax calculations and residual goodwill were finalized during the quarter ended September 30, 2024. Naturiumâ€™s results of operations have been included in the Company's condensed consolidated financial statements from the date of acquisition.The following table presents the purchase price allocation recorded in the Company's condensed consolidated balance sheet on the acquisition date and upon finalization during the quarter ended September 30, 2024. The adjustment reflects finalization of purchase accounting for facts and circumstances that existed upon the acquisition date as follows (in thousands):Cash$293Â Accounts receivable7,388Â Inventory16,236Â Prepaid expenses and other current assets1,899Â Goodwill(1)168,962Â Intangible assets 162,100Â Total assets acquired356,878Â Accounts payable(15,897)Accrued expenses and other current liabilities(6,025)Net deferred tax liability(1,918)Total liabilities assumed(23,840)Total purchase price$333,038Â (1) The goodwill represents the excess value over both tangible and intangible assets acquired and liabilities assumed. The goodwill recognized in this transaction is primarily attributable to the Companyâ€™s expectation that Naturium can continue to expand distribution and deliver new skin care products. A substantial amount of the goodwill is expected to be deductible for tax purposes.Intangible assetsThe estimated fair values (all considered level 3 measurements) of the identifiable intangible assets acquired as of the acquisition date, their estimated useful lives and fair value methodology are as follows:Fair ValueEstimated Useful Life(in thousands)(in years)Fair Value MethodologyCustomer relationships â€“ retailers$20,000Â 10Excess earnings methodCustomer relationships â€“ e-commerce17,600Â 3Excess earnings method and with and without methodTrademarks124,500Â 15Relief from Royalty methodTotal identified intangible assets$162,100Â 16Table of ContentsCertain financial information (unaudited)The amounts of Naturiumâ€™s net sales included in the Company's condensed consolidated financial statements from the date of acquisition and the net sales of the combined companies on an unaudited pro forma basis, had the acquisition date been April 1, 2022, are as follows (in thousands):Â AmountActual Naturium net sales from October 4, 2023 to December 31, 2023$22,458Â Supplemental pro forma combined net sales for the three months ended December 31, 2023271,579Â Supplemental pro forma combined net sales for the nine months ended December 31, 2023744,583Â The unaudited pro forma financial information shown in the table above are presented for informational purposes only and are not indicative of the results of operations that would have been achieved if the acquisition had taken place at April 1, 2022 (the beginning of the comparable prior annual reporting period presented in the period of acquisition).The pro forma earnings of the combined companies are not presented as the effects of the Acquisition in earnings are not material in relation to the overall consolidated financial statements.Note 4â€“Goodwill and intangible assetsInformation regarding the Companyâ€™s goodwill and intangible assets as of December 31, 2024 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(75,553)$22,047Â Customer relationshipsÂ â€“ e-commerce3 years21,540Â (11,273)10,267Â Trademarks10 to 15 years128,000Â (12,067)115,933Â Total finite-lived intangibles247,140Â (98,893)148,247Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,582Â â€”Â 340,582Â Total goodwill and other intangibles$651,522Â $(98,893)$552,629Â Information regarding the Companyâ€™s goodwill and intangible assets as of MarchÂ 31, 2024 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(73,393)$24,207Â Customer relationshipsÂ â€“ e-commerce3 years21,540Â (6,874)14,666Â Trademarks10 to 15 years128,000Â (5,579)122,421Â Total finite-lived intangibles247,140Â (85,846)161,294Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,600Â â€”Â 340,600Â Total goodwill and other intangibles$651,540Â $(85,846)$565,694Â 17Table of ContentsInformation regarding the Companyâ€™s goodwill and intangible assets as of December 31, 2023 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(72,100)$25,500Â Customer relationshipsÂ â€“ e-commerce3 years22,240Â (5,465)16,775Â Trademarks10 to 15 years128,000Â (3,417)124,583Â Total finite-lived intangibles247,840Â (80,982)166,858Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,165Â â€”Â 340,165Â Total goodwill and other intangibles$651,805Â $(80,982)$570,823Â Amortization expenses on finite-lived intangible assets were $4.3 million and $6.1 million in the three months ended December 31, 2024 and December 31, 2023, respectively, and $13.0 million and $10.2 million in the nine months ended December 31, 2024 and December 31, 2023, respectively. Certain trademark assets have been classified as indefinite-lived intangible assets and accordingly, are not subject to amortization. There were no impairments of goodwill or intangible assets recorded in the three and nine months ended December 31, 2024 and December 31, 2023. The estimated future amortization expense related to finite-lived intangible assets, assuming no impairment as of December 31, 2024 is as follows (in thousands):Remainder of fiscal 2025$4,349Â 202617,397Â 202714,463Â 202811,530Â 202911,530Â Thereafter88,978Â Total$148,247Â Note 5â€“Accrued expenses and other current liabilitiesAccrued expenses and other current liabilities as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 consisted of the following (in thousands):Â December 31, 2024March 31, 2024December 31, 2023Accrued expenses$51,306Â $37,782Â $44,979Â Accrued inventory11,264Â 16,478Â 23,562Â Accrued marketing21,542Â 29,282Â 21,241Â Current portion of operating lease liabilities7,778Â 7,016Â 7,010Â Accrued compensation17,383Â 17,423Â 16,588Â Taxes payable16,729Â 5,814Â 9,937Â Other current liabilities2,362Â 3,938Â 6,311Â Accrued expenses and other current liabilities$128,364Â $117,733Â $129,628Â 18Table of ContentsNote 6â€“DebtThe Companyâ€™s outstanding debt as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 consisted of the following (in thousands):Â December 31, 2024March 31, 2024December 31, 2023Revolving line of credit(1)$89,500Â $89,500Â $89,500Â Term loan(1)165,313Â 173,375Â 176,063Â Finance lease obligationsâ€”Â 57Â 144Â Total debt(2)254,813Â 262,932Â 265,707Â Less: debt issuance costs(502)(806)(910)Total debt, net of issuance costs254,311Â 262,126Â 264,797Â Less: current portion(100,250)(100,307)(100,394)Long-term portion of debt$154,061Â $161,819Â $164,403Â (1) See further discussion below. As of December 31, 2024, the Company was in compliance with all applicable financial covenants under the Amended Credit Agreement (as defined below).(2) The gross carrying amounts of the Companyâ€™s long-term debt, before reduction of the debt issuance costs, and finance lease obligations approximate their fair values, based on Level 2 inputs (quoted prices for similar assets and liabilities in active markets or inputs that are observable), as the stated rates approximate market rates for loans with similar terms. The Company did not transfer any liabilities measured at fair value on a recurring basis to or from Level 2 for any of the periods presented.Amended Credit AgreementOn April 30, 2021, the Company amended and restated its prior credit agreement (such amended and restated credit agreement, as further amended, supplemented or modified from time to time, the â€œAmended Credit Agreementâ€) and refinanced all loans under the prior credit agreement. The Amended Credit Agreement has a five year term and consists of (i) a $100Â million revolving credit facility (the â€œAmended Revolving Credit Facilityâ€) and (ii) a $100Â million term loan facility (the â€œAmended Term Loan Facilityâ€).All amounts under the Amended Revolving Credit Facility are available for draw until the maturity date on April 30, 2026. The Amended Revolving Credit Facility is collateralized by substantially all of the Companyâ€™s assets and requires payment of an unused fee ranging from 0.10% to 0.30% (based on the Companyâ€™s consolidated total net leverage ratio (as defined in the Amended Credit Agreement)) times the average daily amount of unutilized commitments under the Amended Revolving Credit Facility. The Amended Revolving Credit Facility also provides for sub-facilities in the form of a $7Â million letter of credit and a $5Â million swing line loan; however, all amounts drawn under the Amended Revolving Credit Facility cannot exceed $100Â million. The unused balance of the Amended Revolving Credit Facility as of December 31, 2024 was $10.5 million.Prior to the Second Amendment (as defined below), both the Amended Revolving Credit Facility and the Amended Term Loan Facility bore interest, at the borrowersâ€™ option, at either (i) a rate per annum equal to an adjusted LIBOR rate determined by reference to the cost of funds for the United States (â€œUSâ€) dollar deposits for the applicable interest period (subject to a minimum floor of 0%) plus an applicable margin ranging from 1.25% to 2.125% based on our consolidated total net leverage ratio or (ii) a floating base rate plus an applicable margin ranging from 0.25% to 1.125% based on our consolidated total net leverage ratio. On March 29, 2023, the Company amended the Amended Credit Agreement to transition the benchmark from LIBOR to an adjusted Secured Overnight Financing Rate (â€œSOFRâ€) (which is equal to the applicable SOFR plus 0.10%) (such transaction, the â€œFirst Amendmentâ€). In connection with the First Amendment, all outstanding LIBOR loans were converted to SOFR loans. The annual interest rate for SOFR borrowings will be equal to term SOFR plus 0.10%, subject to a floor of 0%, plus a margin ranging from 1.25% to 2.125%. The interest rate as of December 31, 2024 for the Amended Revolving Credit Facility and the Amended Term Loan Facility was approximately 5.7%.19Table of ContentsSecond Amendment to Amended Credit AgreementOn August 28, 2023, the Company entered into the Second Amendment to the Amended and Restated Credit Agreement (the â€œSecond Amendmentâ€). Pursuant to the Second Amendment, the Company may borrow incremental term loans in a principal amount equal to $115.0Â million under the Amended Credit Agreement (the â€œIncremental Term Loanâ€). The Incremental Term Loan will bear interest at a rate per annum equal to, at the Companyâ€™s election, adjusted term SOFR or an alternate base rate as set forth in the Second Amendment, plus an interest rate margin, to be based on consolidated total net leverage ratio levels, ranging from, (i) in the case of SOFR loans, 1.50% to 2.375%; provided that if SOFR is less than 0.00%, such rate shall be deemed to be 0.00%, and (ii) in the case of alternate base rate loans, 0.50% to 1.375%; provided that if the alternate base rate is less than 1.00%, such rate shall be deemed to be 1.00%. The Incremental Term Loan amortizes at 5.00% per annum payable in equal quarterly installments of 1.25% per annum, commencing with the fiscal quarter ending on December 31, 2023. The Company used the Incremental Term Loan together with cash from its balance sheet and additional borrowings under its Amended Revolving Credit Facility to consummate the Acquisition (as defined in Note 3 hereto) and to pay related fees and expenses in connection with the Acquisition and Second Amendment.The interest rate as of December 31, 2024 for the Incremental Term Loan was approximately 5.9%.The Amended Credit Agreement contains a number of covenants that, among other things and subject to certain exceptions, restrict the Companyâ€™s ability to pay dividends and distributions or repurchase capital stock, incur additional indebtedness, create liens on assets, engage in mergers or consolidations and sell or otherwise dispose of assets. The Amended Credit Agreement also includes reporting, financial and maintenance covenants that require the Company to, among other things, comply with certain consolidated total net leverage ratios and consolidated fixed charge coverage ratios.Third Amendment to Amended Credit AgreementOn August 26, 2024, the Company entered into the Third Amendment to Amended and Restated Credit Agreement (the â€œThird Amendmentâ€). Pursuant to the Third Amendment, the Company increased its capacity to make restricted payments, provided that after giving effect to any such payment, the Company complies with a certain consolidated total net leverage ratio.Note 7â€“Commitments and contingenciesLegal contingenciesThe Company is from time to time subject to, and is currently involved in legal proceedings, claims and litigation arising in the ordinary course of business. The Company is not currently a party to any matters that management expects will have a material adverse effect on the Companyâ€™s consolidated financial position, results of operations or cash flows.Note 8â€“Income taxesThe Companyâ€™s quarterly tax provision is based upon an estimated annual effective tax rate as adjusted for any discrete items. The Companyâ€™s income tax provision was $9.0 million and $3.5 million for the three months ended December 31, 2024 and December 31, 2023, respectively, and $17.6 million and $16.7 million for the nine months ended December 31, 2024 and December 31, 2023, respectively, with an effective tax rate of 34.3% and 11.6% for the three months ended December 31, 2024 and December 31, 2023, respectively, and an effective tax rate of 17.4% and 12.8% for the nine months ended December 31, 2024 and December 31, 2023, respectively. The effective tax rate differs from the U.S. statutory tax rate primarily due to discrete tax benefit related to stock-based compensation.20Table of ContentsNote 9â€“Stock-based compensationStock based compensation expense is recognized on a straight-line basis over the requisite service period. Total stock-based compensation is shown in the table below (in thousands):Three months ended December 31,Nine months ended December 31,Â 20242023Service-based vesting options$19Â $41Â $56Â $128Â Restricted stock and RSUs22,320Â 11,001Â 56,895Â 29,331Â Total stock compensation expense$22,339Â $11,042Â $56,951Â $29,459Â As of December 31, 2024, there was $0.1Â million and $97.0 million of total unrecognized stock-based compensation cost related to unvested service-based stock options and shares subject to RSAs and RSUs, respectively. The unrecognized stock-based compensation is expected to be recognized over the remaining weighted-average period of 0.8 years for service-based stock options and 1.7 years for shares subject to RSAs and RSUs, respectively.Note 10â€“Repurchase of common stockOn May 8, 2019, the Company announced that its board of directors authorized a share repurchase program to acquire up to $25.0 million of the Companyâ€™s common stock.Â This share repurchase program was exhausted following the Companyâ€™s repurchase of a total of 108,753 shares for $17.1 million at an average price of $157.04 per share during the three months ended September 30, 2024. The shares were immediately retired after repurchase.On AugustÂ 27, 2024, the Company announced that its board of directors authorized a new share repurchase program to acquire up to $500.0 million of the Companyâ€™s common stock (the â€œ2024 Share Repurchase Programâ€).Purchases under the 2024 Share Repurchase Program may be made from time to time, in such amounts as management deems appropriate, through a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, or by any combination of such methods. The timing and amount of any repurchases pursuant to the 2024 Share Repurchase Program will be determined based on market conditions, share price and other factors. The 2024 Share Repurchase Program does not have an expiration date, does not require the Company to repurchase any specific number of shares of its common stock, and may be modified, suspended or terminated at any time without notice. There is no guarantee that any shares will be purchased under the 2024 Share Repurchase Program. Any shares that will be repurchased are intended to be retired after purchase. The covenants in the Amended Credit Agreement require the Company to be in compliance with certain leverage ratios to make repurchases under the 2024 Share Repurchase Program.The Company did not repurchase any shares under the 2024 Share Repurchase Program during the three and nine months ended December 31, 2024. A total of $500.0 million remains available for future share repurchases under the 2024 Share Repurchase Program as of December 31, 2024.21Table of ContentsNote 11â€“Net income per shareThe Company computes basic net income per share using the weighted-average number of shares of common stock outstanding. Diluted net income per share amounts are calculated using the treasury stock method for equity-based compensation awards. The following is a reconciliation of the numerator and denominator in the basic and diluted net income per common share computations (in thousands, except share and per share data):Â Three months ended December 31,Nine months ended December 31,Â 20242023Numerator:Â Â Â Â Net income $17,261Â $26,888Â $83,836Â $113,136Â Denominator:Â Â Â Â Weighted-average common shares outstanding â€“ basic56,358,694Â 55,140,887Â 56,227,037Â 54,503,518Â Dilutive common

equivalent shares from equity awards1,994,525Â 2,889,228Â 2,236,306Â 3,046,576Â Weighted-average common shares outstanding â€“ diluted58,353,219Â 58,030,115Â 58,463,343Â 57,550,094Â Net income per share:Â Â Â Â Basic$0.31Â $0.49Â $1.49Â $2.08Â Diluted$0.30Â $0.46Â $1.43Â $1.97Â Weighted-average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share306,068Â 31,021Â 242,511Â 58,792Â Note 12â€”LeasesThe Company leases warehouses, distribution centers, office space and equipment. The majority of the Company's leases include one or more options to renew, with renewal terms that can extend the lease term for up to five years. The exercise of lease renewal options is at the Company's sole discretion and such renewal options are included in the lease term if they are reasonably certain to be exercised. Certain leases also include options to purchase the leased asset. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants. Most of the Company's equipment leases are finance leases of assets used to operate its distribution center in Ontario, California.22Table of ContentsSupplemental balance sheet information related to leases as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 is as follows (in thousands):Â ClassificationDecember 31, 2024March 31, 2024December 31, 2023AssetsOperating lease assets Other assets$54,442Â $27,415Â $27,224Â Finance lease assets (a)Other assetsâ€”Â â€”Â â€”Â Total leased assets$54,442Â $27,415Â $27,224Â LiabilitiesCurrentOperating Accrued expenses and other current liabilities$7,778Â $7,016Â $7,010Â FinanceCurrent portion of long-term debtâ€”Â 57Â 144Â NoncurrentOperating Long-term operating lease obligations48,116Â 21,459Â 21,720Â Total lease liabilities$55,894Â $28,532Â $28,874Â _____(a) Finance leases are recorded net of accumulated amortization of $1.3 million, $1.5 million and $1.5 million as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, respectively.For the three and nine months ended December 31, 2024 and December 31, 2023, the components of operating and finance lease costs were as follows (in thousands): Three months ended December 31,Nine months ended December 31,Â Classification20242023202420232Operating lease cost Selling, general and administrative (â€œSG&Aâ€) expenses$3,467Â $2,203Â $9,030Â $4,905Â Finance lease costAmortization of leased assetsSG&A expensesâ€”Â â€”Â â€”Â 210Â Interest on lease liabilitiesInterest expense, netâ€”Â 3Â â€”Â 10Â Total lease cost $3,467Â $2,206Â $9,030Â $5,125Â As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands):Remainder of fiscal 2025$1,779Â 20265,266Â 20277,328Â 20287,776Â 20298,358Â Thereafter47,821Â Total lease payments78,328Â Less: Interest22,434Â Present value of lease liabilities$55,894Â 23Table of ContentsAs of December 31, 2024 and December 31, 2023, the weighted-average remaining lease term (in years) and discount rate were as follows: Â December 31, 2024December 31, 2023Weighted-average remaining lease term Operating leases7.8 years4.8 yearsFinance leasesâ€”Â 0.4 yearsWeighted-average discount rateOperating leases6.0Â %4.9Â %Finance leasesâ€”Â %1.6Â %Operating cash outflows from operating leases for the nine months ended December 31, 2024 and December 31, 2023 were $8.3 million and $3.2 million, respectively. Right-of-use assets obtained in exchange for lease obligations for the nine months ended December 31, 2024 and December 31, 2023 were $34.3 million and $16.7 million, respectively.24Table of ContentsItem 2. Managementâ€™s discussion and analysis of financial condition and results of operations.Managementâ€™s discussion and analysis of financial condition and results of operations (â€œMD&Aâ€) should be read together with the MD&A presented in the Annual Report on Form 10-K for the year ended MarchÂ 31, 2024 (the â€œAnnual Reportâ€) and the unaudited condensed consolidated financial statements and accompanying notes included in Part I, Item 1 of this Quarterly Report on Form 10-Q (this â€œQuarterly Reportâ€), which include additional information about our accounting policies, practices and the transactions underlying our financial results.Overview and Business Trendse.l.f. Beauty, Inc., a Delaware corporation (â€œe.l.f. Beautyâ€ and together with its subsidiaries, the â€œCompany,â€ or â€œweâ€), is a multi-brand beauty company that offers inclusive, accessible, clean, vegan and cruelty free cosmetics and skin care products. Our mission is to make the best of beauty accessible to every eye, lip, face and skin concern.We believe our ability to deliver cruelty free, clean, vegan and premium-quality products at accessible prices with broad appeal differentiates us in the beauty industry. We believe the combination of our value proposition, innovation engine, ability to attract and engage consumers, and our world-class teamâ€™s ability to execute with speed has positioned us well to navigate the competitive beauty market.Our family of brands includes e.l.f. Cosmetics, e.l.f. SKIN, Naturium, Well People and Keys Soulcare. Our brands are available online and across leading beauty, mass-market, and specialty retailers. We have strong relationships with our retail customers such as Target, Walmart, Ulta Beauty and other leading retailers that have enabled us to expand distribution both domestically and internationally.Seasonality Our results of operations are subject to seasonal fluctuations, with net sales in the third and fourth fiscal quarters typically being higher than in the first and second fiscal quarters. The higher net sales in our third and fourth fiscal quarters are largely attributable to the increased levels of purchasing by retailers for the holiday season and customer shelf reset activities, respectively. Lower inventory builds from our retailers in preparation for the holiday season or shifts in customer shelf reset activity could have a disproportionate effect on our results of operations for the entire fiscal year. To support anticipated higher sales during the third and fourth fiscal quarters, we make investments in working capital to ensure inventory levels can support demand. Fluctuations throughout the year are also driven by the timing of product restocking or rearrangement by our major retail customers as well as expansion into new retail customers. Because a limited number of our retail customers account for a large percentage of our net sales, a change in the order pattern of one or more of our large retail customers could cause a significant fluctuation of our quarterly results or impact our liquidity.Results of operationsThe following table sets forth our consolidated statements of operations data in dollars and as a percentage of net sales for the periods presented:Â Three months ended December 31,Nine months ended December 31,(in thousands)20242023202420232Net sales$355,320Â $270,943Â $980,872Â $702,789Â Cost of sales102,015Â 78,986Â 282,225Â 205,895Â Gross profit253,305Â 191,957Â 698,647Â 496,894Â Selling, general and administrative expenses218,220Â 160,121Â 584,936Â 364,246Â Operating income 35,085Â 31,836Â 113,711Â 132,648Â Other (expense) income, net(5,278)2,565Â (1,300)1,902Â Impairment of equity investmentâ€”Â â€”Â â€”Â (1,720)Interest expense, net(3,527)(3,985)(10,953)(3,021)Income before provision for income taxes26,280Â 30,416Â 101,458Â 129,809Â Income tax provision(9,019)(3,528)(17,622)(16,673)Net income $17,261Â $26,888Â $83,836Â $113,136Â 25Table of ContentsÂ Three months ended December 31,Nine months ended December 31,(percentage of net sales)20242023202420232Net sales100Â %100Â %100Â %100Â %Cost of sales29Â %29Â %29Â %29Â %Gross margin71Â %71Â %71Â %71Â %Selling, general and administrative expenses61Â %59Â %60Â %52Â %Operating income 10Â %12Â %12Â %19Â %Other (expense) income, net(1)%1Â %â€”Â %â€”Â %Impairment of equity investmentâ€”Â %â€”Â %â€”Â %â€”Â %Interest expense, net(1)%(1)%(1)%â€”Â %Income before provision for income taxes7Â %11Â %10Â %18Â %Income tax provision(3)%(1)%(2)%(2)%Net income 5Â %10Â %9Â %16Â %Comparison of the three months ended December 31, 2024 to the three months ended December 31, 2023 Net salesNet sales increased $84.4 million, or 31%, to $355.3 million for the three months ended December 31, 2024, compared to $270.9 million for the three months ended December 31, 2023. The increase was driven primarily by strength in both our retailer and e-commerce channels. Net sales increased $72.7 million, or 34%, in our retailer channels and $11.6 million, or 21%, in our e-commerce channels. From a price and volume perspective, a higher volume of units sold drove $81.2 million of the increase in net sales. A higher average item price and mix within retailer and e-commerce orders drove the remaining $3.2 million increase in net sales as compared to the three months ended December 31, 2023.Gross profitGross profit increased $61.3 million, or 32%, to $253.3 million for the three months ended December 31, 2024, compared to $192.0 million for the three months ended December 31, 2023. Higher unit volume drove $57.5 million of the increase in gross profit, with the remaining increase of $3.8 million driven by higher average item price and mix. Gross margin increased approximately 40 basis points to 71% when compared to the three months ended December 31, 2023. The increase in gross margin was primarily driven by favorable foreign exchange impacts on goods purchased from China, cost savings and inventory adjustments, partially offset by mix and higher transportation costs.Selling, general and administrative expenses SG&A expenses were $218.2 million for the three months ended December 31, 2024, an increase of $58.1 million, or 36%, from $160.1 million for the three months ended December 31, 2023. SG&A expenses as a percentage of net sales increased to 61% for the three months ended December 31, 2024 from 59% for the three months ended December 31, 2023. The $58.1 million increase was primarily related to an increase in marketing and digital spend of $26.5 million, increased compensation and benefits expense of $17.7 million partially attributed to $6.6 million incremental stock-based compensation expense recognized related to a new policy on retirement eligible awards granted to eligible employees beginning June 2024 which have a shorter requisite service period as the policy provides, subject to certain conditions, acceleration of vesting at retirement, increased operations costs of $4.5 million, increased general administrative expense of $4.2 million, increased retail fixturing and visual merchandising costs of $3.8 million, and increased depreciation and amortization of $1.3 million.Other (expense) income, net Other expense, net totaled $5.3 million for the three months ended December 31, 2024, as compared to other income, net of $2.6 million for the three months ended December 31, 2023. The year-over-year variance is primarily due to an increase in foreign currency exchange loss in the period primarily attributable to foreign currency rate fluctuation between the British pound and US dollar.26Table of ContentsInterest expense, netInterest expense, net was $3.5 million for the three months ended December 31, 2024, as compared to $4.0 million for the three months ended December 31, 2023. The year-over-year variance was primarily due to repayment of borrowings, partially offset by lower interest earned on our cash balances. See Note 6, â€œDebt,â€ in our unaudited condensed consolidated financial statements for further details on our debt.Income tax provisionThe income tax provision was $9.0 million, or an effective rate of 34.3%, for the three months ended December 31, 2024, as compared to a provision of $3.5 million, or an effective rate of 11.6%, for the three months ended December 31, 2023. The change in the income tax provision was primarily driven by a decrease in discrete tax benefits of $5.4 million, primarily related to stock-based compensation, partially offset by the tax effects of a decrease in income before taxes of $4.1 million, resulting in a higher provision.Comparison of the nine months ended December 31, 2024 to the nine months ended December 31, 2023 Net salesNet sales increased $278.1 million, or 40%, to $980.9 million for the nine months ended December 31, 2024, compared to $702.8 million for the nine months ended December 31, 2023. The increase was driven primarily by strength in both our retailer and e-commerce channels. Net sales increased $211.4 million, or 35%, in our retailer channels and $66.7 million, or 63%, in our e-commerce channels. From a price and volume perspective, a higher volume of units sold drove $216.1 million of the increase in net sales. A higher average item price and mix within retailer and e-commerce orders drove the remaining $62.0 million increase in net sales as compared to the nine months ended December 31, 2023.Gross profitGross profit increased $201.8 million, or 41%, to $698.6 million for the nine months ended December 31, 2024, compared to $496.9Â million for the nine months ended December 31, 2023. Higher unit volume drove $152.8 million of the increase in gross profit, with the remaining increase of $49.0 million driven by higher average item price and mix. Gross margin increased approximately 50 basis points to 71% when compared to the nine months ended December 31, 2023. The increase in gross margin was primarily driven by cost savings and favorable foreign exchange impacts on goods purchased from China, partially offset by inventory adjustments and mix.Selling, general and administrative expenses SG&A expenses were $584.9 million for the nine months ended December 31, 2024, an increase of $220.7 million, or 61%, from $364.2 million for the nine months ended December 31, 2023. SG&A expenses as a percentage of net sales increased to 60% for the nine months ended December 31, 2024 from 52% for the nine months ended December 31, 2023. The $220.7 million increase was primarily related to an increase in marketing and digital spend of $93.4 million, increased compensation and benefits expense of $51.6 million partially attributed to $14.0 million incremental stock-based compensation expense recognized related to a new policy on retirement eligible awards granted to eligible employees beginning June 2024 which have a shorter requisite service period as the policy provides, subject to certain conditions, acceleration of vesting at retirement, increased operations costs of $23.7 million, increased general administrative expense of $21.4 million, increased retail fixturing and visual merchandising costs of $19.6 million, and increased depreciation and amortization of $10.5 million.Other (expense) income, net Other expense, net totaled $1.3 million for the nine months ended December 31, 2024, as compared to other income, net of $1.9 million for the nine months ended December 31, 2023. The year-over-year variance is primarily due to an increase in foreign currency exchange loss in the period primarily attributable to foreign currency rate fluctuation between the British pound and US dollar.27Table of ContentsImpairment of equity investmentImpairment of equity investment was $1.7 million for the nine months ended December 31, 2023. We elected the measurement alternative for equity investments that do not have readily determinable fair values. We recorded an impairment charge on one of our investments of $1.7 million during the nine months ended December 31, 2023, as an identified event or change in circumstances resulted in an indicator of impairment. We did not record an impairment charge on our investment during the nine months ended December 31, 2024 as any identified events or changes in circumstances did not result in an indicator of impairment during that period.Interest expense, netInterest expense, net was $11.0 million for the nine months ended December 31, 2024, as compared to $3.0 million for the nine months ended December 31, 2023. The year-over-year variance was primarily due to additional borrowings as well as higher interest costs and lower interest earned on our cash balances. See Note 6, â€œDebt,â€ in our unaudited condensed consolidated financial statements for further details on our debt.Income tax provisionThe income tax provision was $17.6Â million, or an effective rate of 17.4%, for the nine months ended December 31, 2024, as compared to a provision of $16.7 million, or an effective rate of 12.8%, for the nine months ended December 31, 2023. The change in the income tax provision was primarily driven by a decrease in discrete tax benefits of $6.6 million, primarily related to stock-based compensation, partially offset by the tax effects of a decrease in income before taxes of $28.4 million, resulting in a higher provision.Financial condition, liquidity and capital resourcesOverviewAs of December 31, 2024, we had $73.8 million of cash and cash equivalents. In addition, as of December 31, 2024, we had borrowing capacity of $10.5 million under our Amended Revolving Credit Facility.Our primary cash needs are for working capital, fixturing, retail product displays and digital investments. Cash needs typically vary depending on strategic initiatives selected for the fiscal year, including investments in infrastructure, digital capabilities and expansion within or to additional retailer store locations. We expect to fund ongoing cash needs from existing cash and cash equivalents, cash generated from operations and, if necessary, draws on our Amended Revolving Credit Facility.Our primary working capital requirements are for product and product-related costs, compensation and benefits, rent, distribution costs and marketing. Fluctuations in working capital are primarily driven by the timing of when a retailer rearranges or restocks its products, expansion of space within our existing retailer base, expansion to new retailers and the general seasonality of our business. As of December 31, 2024, we had working capital, excluding cash and cash equivalents, of $191.3 million, compared to $69.8 million as of MarchÂ 31, 2024. Working capital, excluding cash and cash equivalents and debt, was $291.6 million and $170.1 million as of December 31, 2024 and MarchÂ 31, 2024, respectively.We believe that our operating cash flow, existing cash and cash equivalents and available financing under the Amended Revolving Credit Facility will be adequate to meet our planned operating, investing and financing needs for the next twelve months. The unused balance of the Amended Revolving Credit Facility as of December 31, 2024 was $10.5 million. If necessary, we can borrow funds under our Amended Revolving Credit Facility to finance our liquidity requirements, subject to customary borrowing conditions. To the extent additional funds are necessary to meet our long-term liquidity needs as we continue to execute our business strategy, we anticipate that they will be obtained through the incurrence of additional indebtedness, additional equity financings or a combination of these potential sources of funds; however, such financing may not be available on favorable terms, or at all.Our ability to meet our operating, investing and financing needs depends to a significant extent on our future financial performance, which will be subject in part to general economic, competitive, financial, regulatory and other factors that are beyond our control, including those described elsewhere in Part II, Item 1A â€œRisk factors.â€ In addition to these general economic and industry factors, the principal factors in determining whether our cash flows will be sufficient to meet our liquidity requirements will be based on our ability to provide innovative products to our customers, manage production and our supply chain.28Table of ContentsCash flowsÂ Nine months ended December 31,(in thousands)20242023Net cash (used in) provided by:Â Â Operating activities$(2,260)$34,139Â Investing activities(7,739)(280,957)Financing activities(24,278)201,051Â Cash (used in) provided by operating activities For the nine months ended December 31, 2024, net cash used in operating activities was $2.3 million. This included an increase in working capital of $178.1 million, partially offset by net income as adjusted for depreciation, amortization and other non-cash items of $175.8 million. The increase in working capital was primarily driven by a $77.5 million increase in prepaid expense and other assets, a $65.1 million increase in accounts receivable, a $23.7 million increase in inventory, a $6.1 million decrease related to other liabilities, and a $5.7 million decrease in accounts payable and accrued expenses.For the nine months ended December 31, 2023, net cash provided by operating activities was $34.1 million. This included net income as adjusted for depreciation, amortization and other non-cash items of $167.2 million, and payment of acquisition-related seller expenses of $10.5 million in connection with the Acquisition, partially offset by an increase in working capital of $122.5 million. The increase in working capital was primarily driven by a $106.9 million increase in inventory. The increase was reflective of building inventory to support net sales growth, as well as $8.7 million related to Naturium inventory, and $27.7 million related to a change in certain vendor arrangements where we now take ownership of inventory at shipment from China versus when it enters our U.S. distribution center. Additional changes to working capital include a $50.7 million increase in prepaid expense and other assets, a $45.9 million increase in accounts receivable and a $3.8 million decrease related to other liabilities, partially offset by an $84.7 million increase in accounts payable and accrued expenses.Cash used in investing activities For the nine months ended December 31, 2024, net cash used in investing activities was $7.7 million

primarily consisting of capital expenditures related to fixturing, equipment and software.For the nine months ended December 31, 2023, net cash used in investing activities was $281.0 million. This includes $275.0 million related to the Acquisition, and capital expenditures related to fixturing, equipment and software of $6.0 million.Cash (used in) provided by financing activities For the nine months ended December 31, 2024, net cash used in financing activities was $24.3 million and was primarily driven by repurchases of our common stock of $17.1 million and repayment on the Amended Term Loan Facility (as defined below) of $8.1 million, partially offset by cash received from the exercise of stock options.For the nine months ended December 31, 2023, net cash provided by financing activities was $201.1 million and was primarily driven by proceeds from the Amended Term Loan Facility of $115.0 million and Amended Revolving Credit Facility (as defined below) of $89.5 million and cash received from the exercise of stock options of $2.9 million. This was partially offset by repayment on the Amended Term Loan Facility of $5.2 million and a payment on debt issuance costs of $0.7 million associated with the Second Amendment (as defined below).Description of indebtednessAmended Credit AgreementOn April 30, 2021, we amended and restated our prior credit agreement (as further amended, supplemented or modified from time to time, the â€œAmended Credit Agreementâ€) and refinanced all loans under the prior credit agreement. The Amended Credit Agreement has a five year term and consists of revolving credit facility (the â€œAmended Revolving Credit Facilityâ€ and term loan facility (the â€œAmended Term Loan Facilityâ€).All amounts under the Amended Revolving Credit Facility are available for draw until the maturity date on April 30, 2026. The Amended Revolving Credit Facility is collateralized by substantially all of our assets and requires payment of an unused fee ranging from 0.10% to 0.30% (based on our consolidated total net leverage ratio (as defined in the Amended Credit Agreement)) times the average daily amount of unutilized commitments under the Amended Revolving Credit Facility. The Amended Revolving Credit Facility also provides for sub-facilities in the form of a $7 million letter of credit and a $5 million 29Table of Contentsswing line loan; however, all amounts drawn under the Amended Revolving Credit Facility cannot exceed $100 million. The unused balance of the Amended Revolving Credit Facility as of December 31, 2024 was $10.5 million.Prior to the Second Amendment (as defined below), both the Amended Revolving Credit Facility and the Amended Term Loan Facility bear interest, at borrowersâ€™ option, at either (i) a rate per annum equal to an adjusted LIBOR rate determined by reference to the cost of funds for the US dollar deposits for the applicable interest period (subject to a minimum floor of 0%) plus an applicable margin ranging from 1.25% to 2.125% based on our consolidated total net leverage ratio or (ii) a floating base rate plus an applicable margin ranging from 0.25% to 1.125% based on our consolidated total net leverage ratio. On March 29, 2023, we amended the Amended Credit Agreement to transition the benchmark from LIBOR to an adjusted Secured Overnight Financing Rate (â€œSOFRâ€) (which is equal to the applicable SOFR plus 0.10%) (such transaction, the â€œFirst Amendmentâ€). In connection with the First Amendment, all outstanding LIBOR loans were converted to SOFR loans. The annual interest rate for SOFR borrowings will be equal to term SOFR, subject to a floor of 0%, plus a margin ranging from 1.25% to 2.125%.The interest rate as of December 31, 2024 for the Amended Revolving Credit Facility and the Amended Term Loan Facility was approximately 5.7%.Second Amendment to Amended Credit AgreementOn August 28, 2023, we entered into the Second Amendment to the Amended and Restated Credit Agreement (the â€œSecond Amendmentâ€). Pursuant to the Second Amendment, we may borrow incremental term loans in a principal amount equal to $115.0 million under the Amended Credit Agreement (the â€œIncremental Term Loanâ€). The Incremental Term Loan will bear interest at a rate per annum equal to, at our election, adjusted term SOFR or an alternate base rate as set forth in the Second Amendment, plus an interest rate margin, to be based on consolidated total net leverage ratio levels, ranging from, (i) in the case of SOFR loans, 1.50% to 2.375%; provided that if SOFR is less than 0.00%, such rate shall be deemed to be 0.00%, and (ii) in the case of alternate base rate loans, 0.50% to 1.375%; provided that if the alternate base rate is less than 1.00%, such rate shall be deemed to be 1.00%. The Incremental Term Loan amortizes at 5.00% per annum payable in equal quarterly installments of 1.25% per annum, commencing with the fiscal quarter ending on December 31, 2023. We used the Incremental Term Loan together with cash from our balance sheet and additional borrowings under our Amended Revolving Credit Facility to consummate the Acquisition and to pay related fees and expenses in connection with the Naturium acquisition and Second Amendment.The interest rate as of December 31, 2024 for the Incremental Term Loan was approximately 5.9%.The Amended Credit Agreement contains a number of covenants that, among other things and subject to certain exceptions, restrict our ability to pay dividends and distributions or repurchase our capital stock, incur additional indebtedness, create liens on assets, engage in mergers or consolidations and sell or otherwise dispose of assets. The Amended Credit Agreement also includes reporting, financial and maintenance covenants that require us to, among other things, comply with certain consolidated total net leverage ratios and consolidated fixed charge coverage ratios.Third Amendment to Amended Credit AgreementOn August 26, 2024, we entered into the Third Amendment to Amended and Restated Credit Agreement (the â€œThird Amendmentâ€). Pursuant to the Third Amendment, we increased our capacity to make restricted payments, provided, that after giving effect to any such payment, we comply with a certain consolidated total net leverage ratio.As of December 31, 2024, we were in compliance with all financial covenants under the Amended Credit Agreement.Contractual obligations and commitmentsThere have been no material changes to our contractual obligations and commitments as included in the Annual Report.Off-balance sheet arrangementsWe are not party to any off-balance sheet arrangements.30Table of ContentsCritical accounting policies and estimates The MD&A is based upon our unaudited condensed consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these unaudited condensed consolidated financial statements required the use of estimates and judgments that affect the reported amounts of our assets, liabilities, revenues and expenses. Management bases estimates on historical experience and other assumptions it believes to be reasonable under the circumstances and evaluates these estimates on an on-going basis. Actual results may differ from these estimates. There have been no significant changes to the critical accounting policies and estimates included in the Annual Report.Recent accounting pronouncementsRecent accounting pronouncements are disclosed in Note 2 to our unaudited condensed consolidated financial statements.Item 3. Quantitative and qualitative disclosures about market risk.There have been no material changes to our primary risk exposures or management of market risks from those disclosed in the Annual Report.Item 4. Controls and procedures.Evaluation of disclosure controls and procedures over financial reportingAs of December 31, 2024, our management conducted an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the â€œExchange Actâ€). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as ofÂ December 31, 2024, our disclosure controls and procedures were effective to provide reasonable assurance that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and that such information is accumulated and communicated to the officers who certify our financial reports and to the members of the Companyâ€™s senior management and board of directors as appropriate to allow timely decisions regarding required disclosure. Changes in internal control over financial reportingWe have assessed the impact on changes to our internal controls over financial reporting and concluded that there have been no changes to our internal control over financial reporting that occurred during the quarter ended December 31, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. 31Table of ContentsPART II. OTHER INFORMATIONItem 1. Legal proceedings.We are from time to time subject to, and are presently involved in, legal proceedings, claims and litigation arising in the ordinary course of business. We are not currently a party to any matters that management expects will have a material adverse effect on our consolidated financial position, results of operations or cash flows.Item 1A. Risk factors.Certain risks may have a material and/or adverse effect on our business, financial condition and results of operations. These risks include those described below and may include additional risks and uncertainties not presently known to us or that we currently deem immaterial. These risks should be read in conjunction with the other information in this Quarterly Report, including our unaudited condensed consolidated financial statements and related notes thereto and â€œManagementâ€™s discussion and analysis of financial condition and results of operationsâ€ in Part I, Item 2 of this Quarterly Report.Risk factors related to the beauty industryThe beauty industry is highly competitive, and if we are unable to compete effectively our results will suffer.We face vigorous competition from companies throughout the world, including large multinational consumer products companies that have many beauty brands under ownership and independent beauty and skin care brands, including those that may target the latest trends or specific distribution channels. Competition in the beauty industry is based on the introduction of new products, pricing of products, quality of products and packaging, brand awareness, perceived value and quality, innovation, in-store presence and visibility, promotional activities, advertising, editorials, e-commerce and mobile-commerce initiatives and other activities. We must compete with a high volume of new product introductions and existing products by diverse companies across several different distribution channels.Many multinational consumer companies have greater financial, technical or marketing resources, longer operating histories, greater brand recognition or larger customer bases than we do and may be able to respond more effectively to changing business and economic conditions than we can. Many of these competitorsâ€™ products are sold in a wider selection or greater number of retail stores and possess a larger presence in these stores, typically having significantly more inline shelf space than we do. Given the finite space allocated to beauty products by retail stores, our ability to grow the number of retail stores in which our products are sold and expand our space allocation once in these retail stores may require the removal or reduction of the shelf space of these competitors. We may be unsuccessful in our growth strategy in the event retailers do not reallocate shelf space from our competitors to us. Increasing shelf space allocated to our products may be especially challenging in instances when a retailer has its own brand. In addition, our competitors may attempt to gain market share by offering products at prices at or below the prices at which our products are typically offered, including through the use of large percentage discounts and â€œbuy one and get one freeâ€ offers. Competitive pricing may require us to reduce our prices, which would decrease our profitability or result in lost sales. Our competitors, many of whom have greater resources than we do, may be better able to withstand these price reductions and lost sales.It is difficult for us to predict the timing and scale of our competitorsâ€™ activities in these areas or whether new competitors will emerge in the beauty industry. In recent years, numerous online, â€œindie,â€ celebrity and influencer-backed beauty companies have emerged and garnered significant followings. In addition, further technological breakthroughs, including new and enhanced technologies which increase competition in the online retail market, new product offerings by competitors and the strength and success of our competitorsâ€™ marketing programs may impede our growth and the implementation of our business strategy.Our ability to compete also depends on the continued strength of our brands and products, the success of our marketing, innovation and execution strategies, the continued diversity of our product offerings, the successful management of new product introductions and innovations, strong operational execution, including in order fulfillment, our ability to adapt to changes in technology, including the successful utilization of data analytics, artificial intelligence (â€œAIâ€) and machine learning, and our success in entering new markets and expanding our business in existing geographies. If we are unable to continue to compete effectively, it could have a material adverse effect on our business, financial condition and results of operations.32Table of ContentsOur new product introductions may not be as successful as we anticipate.The beauty industry is driven in part by fashion and beauty trends, which may shift quickly. Our continued success depends on our ability to anticipate, gauge and react in a timely and cost-effective manner to changes in consumer preferences for beauty products, consumer attitudes toward our industry and brands and where and how consumers shop for those products. We must continually work to develop, produce and market new products, maintain and enhance the recognition of our brands, maintain a favorable mix of products and develop our approach as to how and where we market and sell our products.We have a process for the development, evaluation and validation of our new product concepts. Nonetheless, each new product launch involves risks, as well as the possibility of unexpected consequences. For example, the acceptance of new product launches and sales to our retail customers may not be as high as we anticipate due to lack of acceptance of the products themselves or their price or limited effectiveness of our marketing strategies. In addition, our ability to launch new products may be limited by delays or difficulties affecting the ability of our suppliers or manufacturers to timely manufacture, distribute and ship new products or displays for new products. Sales of new products may be affected by inventory management by our retail customers, and we may experience product shortages or limitations in retail display space by our retail customers. We may also experience a decrease in sales of certain existing products as a result of newly-launched products, the impact of which could be exacerbated by shelf space limitations or any shelf space loss. Any of these occurrences could delay or impede our ability to achieve our sales objectives, which could have a material adverse effect on our business, financial condition and results of operations.As part of our ongoing business strategy, we expect that we will need to continue to introduce new products in the color cosmetics and skincare categories, while also expanding our product launches into adjacent categories in which we may have little to no operating experience. The success of product launches in adjacent product categories could be hampered by our relative inexperience operating in such categories, the strength of our competitors or any of the other risks referred to above. Furthermore, any expansion into new product categories may prove to be an operational and financial constraint which inhibits our ability to successfully accomplish such expansion. Our inability to introduce successful products in our traditional categories or in adjacent categories could limit our future growth and have a material adverse effect on our business, financial condition and results of operations.Any damage to our reputation or brands may materially and adversely affect our business, financial condition and results of operations.We believe that developing and maintaining our brands is critical and that our financial success is directly dependent on consumer perception of our brands. Furthermore, the importance of brand recognition may become even greater as competitors offer more products similar to ours.We have relatively low brand awareness among consumers when compared to legacy beauty brands, and maintaining and enhancing the recognition and reputation of our brands is critical to our business and future growth. Many factors, some of which are beyond our control, are important to maintaining our reputation and brands. These factors include our ability to comply with ethical, social, product, labor and environmental standards. Any actual or perceived failure in compliance with such standards could damage our reputation and brands.The growth of our brands depends largely on our ability to provide a high-quality consumer experience, which in turn depends on our ability to bring innovative products to the market at competitive prices that respond to consumer demands and preferences. Additional factors affecting our consumer experience include our ability to provide appealing store sets in retail stores, the maintenance and stocking of those sets by our retail customers, the overall shopping experience provided by our retail customers, a reliable and user-friendly website interface and mobile applications for our consumers to browse and purchase products on our e-commerce websites and mobile applications. If we are unable to preserve our reputation, enhance our brand recognition or increase positive awareness of our products and in-store and Internet platforms, it may be difficult for us to maintain and grow our consumer base, and our business, financial condition and results of operations may be materially and adversely affected.The success of our brands may also suffer if our marketing plans or product initiatives do not have the desired impact on our brands' image or our ability to attract consumers. Further, our brand value could diminish significantly due to a number of factors, including consumer perception that we have acted in an irresponsible manner, adverse publicity about our products, our failure to maintain the quality of our products, product contamination, the failure of our products to deliver consistently positive consumer experiences, or our products becoming unavailable to consumers.33Table of ContentsOur success depends, in part, on the quality, performance and safety of our products.Any loss of confidence on the part of consumers in the ingredients used in our products, whether related to product contamination or product safety or quality failures, actual or perceived, or inclusion of prohibited ingredients, could tarnish the image of our brands and could cause consumers to choose other products. Allegations of contamination or other adverse effects on product safety or suitability for use by a particular consumer, even if untrue, may require us to expend significant time and resources responding to such allegations and could, from time to time, result in a recall of a product from any or all of the markets in which the affected product was distributed. Any such issues or recalls could negatively affect our profitability and image of our brands.If our products are found to be, or perceived to be, defective or unsafe, or if they otherwise fail to meet our consumersâ€™ expectations, our relationships with consumers could suffer, the appeal of our brands could be diminished, we may need to recall some of our products and/or become subject to regulatory action, and we could lose sales or market share or become subject to boycotts or liability claims. In addition, safety or other defects in our competitorsâ€™ products could reduce consumer demand for our own products if consumers view them to be similar. Any of these outcomes could result in a material adverse effect on our business, financial condition and results of operations.Risk factors related to our growth and profitability We may not be able to successfully implement our growth strategy. Our future growth, profitability and cash flows depend upon our ability to successfully implement our business strategy, which, in turn, is dependent upon a number of key initiatives, including our ability to:â€¢build demand in our brands;â€¢invest in digital capabilities;â€¢lead innovation by providing prestige quality products at an extraordinary value; â€¢drive productivity and space expansion with our retailers;â€¢deliver profitable growth; andâ€¢pursue strategic extensions that can leverage our strengths and bring new capabilities.There can be no assurance that we can successfully achieve any or all of the above initiatives in the manner or time period that we expect. Further, achieving these objectives will require investments which may result in short-term cost increases with net sales materializing on a longer-term horizon and, therefore, may be dilutive to our earnings. We cannot provide any assurance that we will realize, in full or in part, the anticipated benefits we expect our strategy will achieve. The failure to realize those benefits could have a material adverse effect on our business, financial condition and results of

operations.Our growth and profitability are dependent on a number of factors, and our historical growth may not be indicative of our future growth.Our historical growth may not be indicative of our future performance as we may not be successful in executing our growth strategy, and, even if we achieve our strategic imperatives, we may not be able to sustain profitability. In future periods, our revenue could decline or grow more slowly than we expect. We also may incur significant losses in the future for a number of reasons, including the following risks and the other risks described in this report, and we may encounter unforeseen expenses, difficulties, complications, delays and other unknown factors:â€¢we may lose one or more significant retail customers, or sales of our products through these retail customers may decrease;â€¢the ability of our third-party suppliers and manufacturers to produce our products and of our distributors to distribute our products could be disrupted;â€¢because the majority of our products are sourced and manufactured in China, our operations are susceptible to risks inherent in doing business there;34Table of Contentsâ€¢our products may be the subject of regulatory actions, including, but not limited to, actions by the US Food and Drug Administration (the â€œFDAâ€), the Federal Trade Commission (the â€œFTCâ€) and the Consumer Product Safety Commission (the â€œCPSCâ€) in the United States and comparable foreign authorities outside the United States;â€¢we may be unable to introduce new products that appeal to consumers or otherwise successfully compete with our competitors in the beauty industry;â€¢we may be unsuccessful in enhancing the recognition and reputation of our brands, and our brands may be damaged as a result of, among other reasons, our failure, or alleged failure, to comply with applicable ethical, social, product, labor or environmental standards;â€¢we may experience service interruptions, data corruption, cyber-based attacks or network security breaches which result in the disruption of our operating systems or the loss of confidential information of our consumers;â€¢we may be unable to retain key members of our senior management team or attract and retain other qualified personnel; andâ€¢we may be affected by any adverse economic conditions in the United States or internationally.We may be unable to continue to grow our business effectively or efficiently, which would harm our business, financial condition and results of operations.Since our formation, we have experienced significant growth in our business, customer base, employee headcount and operations, and we expect to continue to grow our business. Growing our business has placed, and we expect that it will continue to place, strain on our management team, personnel, financial and information systems, supply chain and distribution capacity and other resources. To manage our growth effectively, we must continue to enhance our operational, financial and management systems, including our warehouse management and inventory control; maintain and improve our internal controls and disclosure controls and procedures; maintain and improve our information technology systems and procedures; and expand, train and manage our employee base while maintaining close coordination among our executive, accounting, finance, legal, human resources, marketing, regulatory, sales and operations functions.We may not be able to continue to effectively manage our expansion in any one or more of these areas, and any failure to do so could significantly harm our business, financial condition and results of operations. Growing our business may make it difficult for us to adequately predict the expenditures we will need to make in the future. If we do not make the necessary overhead expenditures to accommodate our future growth, we may not be successful in executing our growth strategy, and our results of operations would suffer.Acquisitions or investments could disrupt our business and harm our financial condition.We frequently review acquisition and strategic investment opportunities that would expand our current product offerings, our distribution channels, increase the size and geographic scope of our operations or otherwise offer growth and operating efficiency opportunities. There can be no assurance that we will be able to identify suitable candidates or consummate these transactions on favorable terms. The process of integrating an acquired business, product or technology can create unforeseen operating difficulties, expenditures and other challenges such as:â€¢potentially increased regulatory and compliance requirements;â€¢implementation or remediation of controls, procedures and policies at the acquired business;â€¢diversion of management time and focus from operation of our then-existing business to acquisition integration challenges;â€¢coordination of product, sales, marketing and program and systems management functions;â€¢transition of the users and customers of the acquired business, product, or technology onto our system;â€¢retention of employees from the acquired business;â€¢integration of employees from the acquired business into our organization;35Table of Contentsâ€¢integration of the acquired businessâ€™ accounting, information management, human resources and other administrative systems and operations into our systems and operations;â€¢liability for activities of the acquired business, product or technology prior to the acquisition, including violations of law, commercial disputes and tax and other known and unknown liabilities; andâ€¢litigation or other claims in connection with the acquired business, product or technology, including claims brought by terminated employees, customers, former stockholders or other third parties.If we are unable to address these difficulties and challenges or other problems encountered in connection with any acquisition or investment, we might not realize the anticipated benefits of that acquisition or investment, and we might incur unanticipated liabilities or otherwise suffer harm to our business generally. To the extent that we pay the consideration for any acquisitions or investments in cash, it reduces the amount of cash available to us for other purposes. Acquisitions or investments can also result in dilutive issuances of our equity securities or the incurrence of debt, contingent liabilities, amortization expenses, increased interest expenses or impairment charges against goodwill on our consolidated balance sheet, any of which could have a material adverse effect on our business, financial condition and results of operations. For example, in connection with our acquisition of Naturium, we paid total consideration of approximately $333.0 million using an incremental term loan under our existing credit facility, borrowings on our existing revolving facility, cash on the balance sheet and approximately $57.8 million of our stock.Risk factors related to our acquisition of NaturiumWe have made certain assumptions relating to our acquisition of Naturium that may prove to be materially inaccurate.We have made certain assumptions relating to our acquisition of Naturium that may prove to be inaccurate, including as the result of the failure to realize the expected benefits of the acquisition, failure to realize expected revenue growth rates and higher than expected operating, transaction and integration costs, as well as general economic and business conditions that adversely affect Naturium. If the assumptions are incorrect, our business, financial condition and results of operations may be materially adversely affected.Naturium may have liabilities that are not known to us.Naturium may have liabilities that we failed, or were unable, to discover in the course of performing our due diligence investigations in connection with our acquisition of Naturium. We may learn additional information about Naturium that materially and adversely affects us and Naturium, such as unknown or contingent liabilities and liabilities related to compliance with applicable laws. Moreover, Naturium may be subject to audits, reviews, inquiries, investigations and claims of non-compliance and litigation by federal and state regulatory agencies which could result in liabilities or other sanctions. Any such liabilities or sanctions, individually or in the aggregate, could have an adverse effect on our business, financial condition and results of operations.Raw material sources for Naturium could be interrupted from time to time and, if interrupted, there is no guarantee that the supply of materials could be resumed within a reasonable time frame and at an acceptable cost or at all.Naturium relies on certain third-party suppliers for raw materials necessary to produce Naturium products, and we intend to continue to rely on these third parties. There are a limited number of suppliers of raw materials used to produce Naturium products, and there may be a need to assess alternate suppliers to prevent a possible disruption of the availability of those raw materials. We cannot be sure that these suppliers will remain in business, or that they will not be purchased by one of our competitors or another company that is not interested in continuing to provide raw materials for our intended purpose. In addition, the lead time needed to establish a relationship with a new supplier can be lengthy, and we may experience delays in meeting demand in the event a new supplier must be used. The time and effort to qualify a new supplier could result in additional costs, diversion of resources or reduced manufacturing yields, any of which would negatively impact our operating results. Any significant delay in the supply of the raw materials needed to produce Naturium products could considerably delay product manufacturing and distribution, which would impair our ability to generate revenues from the sale of Naturium products and could ultimately adversely affect our business, financial condition and results of operations.36Table of ContentsRisk factors related to our business operations and macroeconomic conditionsA disruption in our operations, including a disruption in the supply chains for our products, could materially and adversely affect our business. As a company engaged in distribution on a global scale, our operations, including those of our third-party manufacturers, suppliers, brokers and delivery service providers, are subject to the risks inherent in such activities, including industrial accidents, environmental events, strikes and other labor disputes (such as the recent port strike), disruptions or delays in shipments, disruptions in information systems, product quality control, safety, licensing requirements and other regulatory issues, as well as natural disasters (such as the recent Los Angeles wildfires and Atlantic hurricanes), pandemics (such as the coronavirus pandemic), border disputes, international conflict (such as the ongoing military conflict in Ukraine and the Middle East), acts of terrorism and other external factors over which we and our third-party manufacturers, suppliers, brokers and delivery service providers have no control. The loss of, or damage to, the manufacturing facilities or distribution centers of our third-party manufacturers, suppliers, brokers and delivery service providers could materially and adversely affect our business, financial condition and results of operations.We depend heavily on ocean container delivery, as well as fast boats, rail and air freight, to receive shipments of our products from our third-party manufacturers located in China and contracted third-party delivery service providers to deliver our products to our distribution facilities and logistics providers, and from there to our retail customers. Further, we rely on postal and parcel carriers for the delivery of products sold directly to consumers through our e-commerce websites and mobile applications. Interruptions, to or failures in, these delivery services could prevent the timely or successful delivery of our products. These interruptions or failures may be due to unforeseen events that are beyond our control or the control of our third-party delivery service providers, such as port congestion, container shortages, inclement weather, natural disasters, international conflict, labor unrest or other transportation disruptions. In addition, port congestion, container shortages, inclement weather, natural disasters, international conflict, labor unrest or other transportation disruptions may increase the costs to supply or transport our products or the components of our products. For example, ongoing disruption in ocean transit through the Red Sea that began in 2024 led to significant increases in ocean freight rates, which remain elevated. If our products are not delivered on time or are delivered in a damaged state, retail customers and consumers may refuse to accept our products and have less confidence in our services. In addition, a vessel and container shortage globally could delay future inventory receipts and, in turn, could delay deliveries to our retailer customers and availability of products in our direct-to-consumer e-commerce channel. Such potential delays, additional transportation expenses and shipping disruptions could negatively impact our results of operations through higher inventory costs and reduced sales. Furthermore, the delivery personnel of contracted third-party delivery service providers act on our behalf and interact with our consumers personally. Any failure to provide high-quality delivery services to our consumers may negatively affect the shopping experience of our consumers, damage our reputation and cause us to lose consumers.Our ability to meet the needs of our consumers and retail customers depends on the proper operation of our distribution facilities, where most of our inventory that is not in transit is housed. Although we currently insure our inventory, our insurance coverage may not be sufficient to cover the full extent of any loss or damage to our inventory or distribution facilities, and any loss, damage or disruption of the facilities, or loss or damage of the inventory stored there, could materially and adversely affect our business, financial condition and results of operations.Our success depends, in part, on our retention of key members of our senior management team and ability to attract and retain qualified personnel.Our success depends, in part, on our ability to attract and retain key employees, including our executive officers, senior management team and operations, finance, sales and marketing personnel. The labor markets in the United States, China and the United Kingdom (the â€œUKâ€), where most of our employees are located, are hyper competitive, and attracting and retaining top talent requires significant organizational costs and attention. We are a relatively small company that relies on a few key employees, any one of whom would be difficult to replace, and because we are a small company, we believe that the loss of key employees may be more disruptive to us than it would be to a larger company. Our success also depends, in part, on our continuing ability to identify, hire, train and retain other highly qualified personnel. In addition, we may be unable to effectively plan for the succession of senior management, including our Chief Executive Officer. The loss of key personnel or 37Table of Contentsthe failure to attract and retain qualified personnel may have a material adverse effect on our business, financial condition and results of operations.We rely on a number of third-party suppliers, manufacturers, distributors and other vendors, and they may not continue to produce products or provide services that are consistent with our standards or applicable regulatory requirements, which could harm our brands, cause consumer dissatisfaction, and require us to find alternative suppliers of our products or services.We use multiple third-party suppliers and manufacturers, primarily based in China, to source and manufacture the majority of our products. We engage our third-party suppliers and manufacturers on a purchase order basis and are not party to long-term contracts with any of them. The ability of these third parties to supply and manufacture our products may be affected by competing orders placed by other persons and the demands of those persons. Further, we are subject to risks associated with disruptions or delays in shipments whether due to port congestion, container shortages, labor disputes such as the recent port strike, product regulations and/or inspections or other factors, natural disasters or health pandemics, or other transportation disruptions. If we experience significant increases in demand or need to replace a significant number of existing suppliers or manufacturers, there can be no assurance that additional supply and manufacturing capacity will be available when required on terms that are acceptable to us, or at all, or that any supplier or manufacturer will allocate sufficient capacity to us in order to meet our requirements.In addition, quality control problems, such as the use of ingredients and delivery of products that do not meet our quality control standards and specifications or comply with applicable laws or regulations could harm our business. The scope of such regulations is expanding, including requirements for certain value chain considerations, such as end of life management, requirements for recycled content or other content restrictions, and certain supply chain diligence practices. Compliance can be costly or result in us needing to reassess aspects of our operations and value chain, and any quality control problems could result in regulatory action, such as fines, restrictions on importation, products of inferior quality or product stock outages or shortages, harming our sales and creating inventory write-downs for unusable products.We have also outsourced significant portions of our distribution process, as well as certain technology-related functions, to third-party service providers. Specifically, we rely on third-party distributors to sell our products in a number of foreign countries, our warehouses and distribution facilities are managed and staffed by third-party service providers, we are dependent on a single third-party vendor for credit card processing, and we utilize a third-party hosting and networking provider to host our e-commerce websites and mobile applications. The failure of one or more of these entities to provide the expected services on a timely basis, or at all, or at the prices we expect, or the costs and disruption incurred in changing these outsourced functions to being performed under our management and direct control or that of a third-party, may have a material adverse effect on our business, financial condition and results of operations. We are not party to long-term contracts with some of our distributors, and upon expiration of these existing agreements, we may not be able to renegotiate the terms on a commercially reasonable basis, or at all.Further, our third-party manufacturers, suppliers and distributors may:â€¢have economic or business interests or goals that are inconsistent with ours;â€¢take actions contrary to our instructions, requests, policies or objectives;â€¢be unable or unwilling to fulfill their obligations under relevant purchase orders, including obligations to meet our production deadlines, quality standards, pricing guidelines and product specifications, or to comply with applicable regulations, including those regarding the safety and quality of products and ingredients and good manufacturing practices;â€¢have financial difficulties;â€¢encounter raw material or labor shortages;â€¢encounter increases in raw material or labor costs which may affect our procurement costs;â€¢disclose our confidential information or intellectual property to competitors or third parties;â€¢engage in activities or employment practices that may harm our reputation; and38Table of Contentsâ€¢work with, be acquired by, or come under control of, our competitors.The occurrence of any of these events, alone or together, could have a material adverse effect on our business, financial condition and results of operations. In addition, such problems may require us to find new third-party suppliers, manufacturers or distributors, and there can be no assurance that we would be successful in finding third-party suppliers, manufacturers or distributors meeting our standards of innovation and quality.The management and oversight of the engagement and activities of our third-party suppliers, manufacturers and distributors requires substantial time, effort and expense of our employees, and we may be unable to successfully manage and oversee the activities of our third-party manufacturers, suppliers and distributors. If we experience any supply chain disruptions caused by our manufacturing process or by our inability to locate suitable third-party manufacturers or suppliers, or if our manufacturers or raw material suppliers experience problems with product quality or disruptions or delays in the manufacturing process or delivery of the finished products or the raw materials or components used to make such products, our business, financial condition and results of operations could be materially and adversely affected.If we fail to manage our inventory effectively, our results of operations, financial condition and liquidity may be materially and adversely affected.Our business requires us to manage a large volume of inventory effectively. We depend on our forecasts to estimate demand for and popularity of various products to make purchasing decisions and to manage our inventory of stock-keeping units. Demand for products, however, can change significantly between the time inventory or components are ordered and the date of sale. Demand may be affected by seasonality, new product launches, rapid changes in product cycles and pricing, product defects, promotions, changes in consumer spending patterns, changes in consumer tastes with respect to our products and other factors, and our consumers may not purchase products in the quantities that we expect. It may be difficult to accurately forecast demand and determine appropriate levels of product or components. We generally do not have the right to return unsold products to our suppliers. If we fail to manage our inventory effectively or negotiate favorable credit terms with third-party suppliers, we may be subject to a heightened risk of inventory obsolescence, a decline in inventory values, and significant inventory write-downs or write-

offs. In addition, if we are required to lower sale prices in order to reduce inventory level or to pay higher prices to our suppliers, our profit margins might be negatively affected. Any of the above may materially and adversely affect our business, financial condition and results of operations. See also â€œRisk factors related to our retail customers, consumers and the seasonality of our businessâ€”Our quarterly results of operations fluctuate due to seasonality, order patterns from key retail customers and other factors, and we may not have sufficient liquidity to meet our seasonal working capital requirements.â€Public health crises could adversely affect our business, financial condition and results of operations.The COVID-19 pandemic and government and private sector responsive measures taken to contain or mitigate the effects of the pandemic, as well as related changes in consumer shopping behaviors, adversely affected our business, financial condition and results of operations. The emergence of another pandemic, epidemic or infectious disease outbreak could have a similar effect. The potential impacts of such public health crises include, but are not limited to:â€¢the possibility of closures, reduced operating hours and/or decreased retail traffic for our retail customers, resulting in a decrease in sales of our products; â€¢disruption to our distribution centers and our third-party suppliers and manufacturers, including the effects of facility closures as a result of disease outbreaks or other illnesses, or measures taken by federal, state or local governments to reduce its spread, reductions in operations hours, labor shortages and real-time changes in operating procedures, including for additional cleaning and disinfection procedures; and â€¢significant disruption of global financial markets, which could have a negative impact on our ability to access capital in the future. The COVID-19 pandemic contributed significantly to global supply chain constraints, with restrictions and limitations on related activities causing disruption and delay. These disruptions and delays strained domestic and international supply chains, resulting in port congestion, transportation delays as well as labor and container shortages, and affected the flow or availability of certain products. The emergence of another pandemic, epidemic or infectious disease outbreak, and any required or voluntary actions to help limit the spread of illness, could impact our ability to carry out our business and may materially adversely impact global 39Table of Contentseconomic conditions, our business, financial condition and results of operations. There is a risk that our suppliers and distribution centers may become less productive or encounter disruptions as a result of the emergence and spread of another disease, and/or these facilities may no longer be allowed to operate based on directives from public health officials or government authorities in the United States, Canada, the UK, the European Union (the â€œEUâ€), China or other jurisdictions. Such events could materially increase our costs, negatively impact our sales and damage our results of operations and liquidity, possibly to a significant degree. The full extent of the impact of a pandemic, such as the COVID-19 pandemic, an epidemic or an infectious disease outbreak on our business, financial condition and results of operations will depend on future developments that are highly uncertain and unpredictable, including the timing, acceptance and efficacy of vaccinations and possible achievement of herd immunity in various locations, the occurrence of virus mutations and variants, infection rates increasing or returning in various geographic areas, actions by government authorities to contain outbreaks or treat their impact, and any related impact on capital and financial markets and consumer behavior, including the impacts of any recession or inflationary pressures, all of which may vary across regions. Adverse economic conditions in the United States or any of the other countries in which we conduct significant business could negatively affect our business, financial condition and results of operations.Many of our products may be considered discretionary items for consumers. Consumer spending on beauty products is influenced by general economic conditions and the availability of discretionary income. Adverse economic conditions in the United States, Canada, the UK, the EU, China or any of the other jurisdictions in which we conduct significant business, such as the current inflationary economic environment, rising interest rates, financial distress caused by recent or potential bank failures and the associated banking crisis, an economic recession, depression or downturn, a tightening of the credit markets, high energy prices or higher unemployment levels, may lead to decreased consumer spending, reduced credit availability and a decline in consumer confidence and demand, each of which poses a risk to our business. For example, US and global markets have been experiencing volatility and disruption due to interest rate and inflation increases, such as higher inflation rates in the United States, which increased in the second half of 2021 and have remained above the Federal Reserveâ€™s inflation target, as well as the continued escalation of geopolitical tensions, including those as a result of the conflicts between Russia and Ukraine and in the Middle East. We have experienced and continue to experience inflationary pressures in certain areas of our business. Although our business has not yet been materially negatively impacted by such inflationary pressures, we cannot be certain that neither we nor our consumers will be materially impacted by continued pressures. In addition, the global macroeconomic environment has been negatively affected by, among other things, the recent US presidential election, increased US trade tariffs and trade disputes between the United States, China and other countries, the Houthi attacks on marine vessels in the Red Sea, political tensions between Taiwan and China, political demonstrations, and foreign governmental debt concerns which have caused, and are likely to continue to cause, uncertainty and instability in local economies and in global financial markets. On February 1, 2025, President Trump announced new tariffs on imports from Canada, Mexico and China. These additional tariffs, as well as a governmentâ€™s adoption of â€œbuy nationalâ€ policies or retaliation by another government against such tariffs or policies have introduced significant uncertainty into the market and may affect the prices of and demand for our products, which could have a material and adverse effect on our business, financial condition and results of operations. Additionally, other significant events may impact economic conditions and affect discretionary spending, including events such as catastrophic environmental disasters or global pandemics. As global economic conditions continue to be volatile and economic uncertainty remains, trends in consumer discretionary spending also remain unpredictable and subject to reductions due to credit constraints and uncertainties about the future. A decrease in consumer spending or in retailer and consumer confidence and demand for our products could have a significant negative impact on our net sales and profitability, including our operating margins and return on invested capital. These economic conditions could cause some of our retail customers or suppliers to experience cash flow or credit problems and impair their financial condition, which could disrupt our business and adversely affect product orders, payment patterns and default rates and increase our bad debt expense.Volatility in the financial markets could have a material adverse effect on our business, financial condition and results of operations.While we currently generate cash flows from our ongoing operations and have had access to credit markets through our various financing activities, credit markets may experience significant disruptions. Deterioration in global financial markets, rising interest rates and concerns over potential recessions could make future financing difficult or more expensive. If any financial institution party to our credit facilities or other financing arrangements were to declare bankruptcy or become insolvent, they may be unable to perform under their agreements with us. This could leave us with reduced borrowing capacity, which could have a material adverse effect on our business, financial condition and results of operations.40Table of ContentsWe regularly maintain cash balances at third-party financial institutions in excess of the Federal Deposit Insurance Corporation (the â€œFDICâ€) insurance limit. In 2023, the FDIC took control and was appointed receiver of Silicon Valley Bank (â€œSVBâ€), Signature Bank and First Republic Bank, after each bank was unable to continue its operations. Although the Company did not have any cash or cash equivalent balances on deposit with SVB, Signature Bank or First Republic Bank and, therefore, did not experience any direct risk of loss, we are unable to predict the extent or nature of the impacts of the failures of these banks and related circumstances at this time. Similarly, we cannot predict the impact that the high market volatility and instability of the banking sector more broadly could have on economic activity and our business in particular. The failure of other banks and financial institutions and measures taken, or not taken, by governments, businesses and other organizations in response to these events could adversely impact our business, financial condition and results of operations. If the financial institutions with which we do business enter receivership or become insolvent in the future, there is no guarantee that the Department of the Treasury, the Federal Reserve and the FDIC will intercede to provide us and other depositors with access to balances in excess of the $250,000 FDIC insurance limit or that we would be able to: (i) access our existing cash, cash equivalents and investments; (ii) maintain any required letters of credit or other credit support arrangements; or (iii) adequately fund our business for a prolonged period of time or at all. Any of such events could have a material adverse effect on our current or projected business operations and results of operations and financial condition. In addition, if any parties with which we conduct business are unable to access funds pursuant to such instruments or lending arrangements with such a financial institution, such partiesâ€™ ability to continue to fund their business and perform their obligations to us could be adversely affected, which, in turn, could have a material adverse effect on our business, financial condition and results of operations.Risk factors related to our financial condition Our indebtedness may have a material adverse effect on our business, financial condition and results of operations.As of December 31, 2024, we had a total of $254.8 million of indebtedness, consisting of amounts outstanding under our credit facilities and finance lease obligations, and a total availability of $10.5 million under our Amended Revolving Credit Facility (as defined in Part I, Item 2 â€œManagementâ€™s discussion and analysis of financial condition and results of operationsâ€ under the heading â€œDescription of indebtednessâ€). Our primary cash needs are for working capital, fixturing, retail product displays and digital investments. Cash needs typically vary depending on strategic initiatives selected for the fiscal year, including investments in infrastructure, digital capabilities expansion within or to additional retailer store locations, and acquisitions. On August 28, 2023, we entered into the Second Amendment to the Amended and Restated Credit Agreement, pursuant to which we borrowed an incremental term loan in a principal amount equal to $115.0Â million (the â€œIncremental Term Loanâ€), together with available cash from our balance sheet and additional borrowings under our Amended Revolving Credit Facility, to consummate and pay related fees and expenses in connection with our acquisition of Naturium. Our indebtedness could have significant consequences, including:â€¢requiring a substantial portion of our cash flows to be dedicated to debt service payments instead of funding growth, working capital, capital expenditures, investments or other cash requirements;â€¢reducing our flexibility to adjust to changing business conditions or obtain additional financing;â€¢exposing us to the risk of increased interest rates as our borrowings are at variable rates;â€¢making it more difficult for us to make payments on our indebtedness;â€¢subjecting us to restrictive covenants that may limit our flexibility in operating our business, including our ability to take certain actions with respect to indebtedness, liens, sales of assets, consolidations and mergers, affiliate transactions, dividends and other distributions and changes of control;â€¢subjecting us to maintenance covenants which require us to maintain specific financial ratios; andâ€¢limiting our ability to obtain additional financing for working capital, capital expenditures, debt service requirements and general corporate or other purposes.41Table of ContentsIf our cash from operations is not sufficient to meet our current or future operating needs, expenditures and debt service obligations, our business, financial condition and results of operations may be materially and adversely affected.We may require additional cash resources due to changed business conditions or other future developments, including any marketing initiatives, investments or additional acquisitions we may decide to pursue. To the extent we are unable to generate sufficient cash flow, we may be forced to cancel, reduce or delay these activities. Alternatively, if our sources of funding are insufficient to satisfy our cash requirements, we may seek to obtain an additional credit facility or sell equity or debt securities. The sale of equity securities would result in dilution of our existing stockholders. The incurrence of additional indebtedness would result in increased debt service obligations and operating and financing covenants that could restrict our operations.Our ability to generate cash to meet our operating needs, expenditures and debt service obligations will depend on our future performance and financial condition, which will be affected by financial, business, economic, legislative, regulatory and other factors, including potential changes in costs, pricing, the success of product innovation and marketing, competitive pressure and consumer preferences. If our cash flows and capital resources are insufficient to fund our debt service obligations and other cash needs, we could face substantial liquidity problems and could be forced to reduce or delay investments and capital expenditures or to dispose of material assets or operations, seek additional debt or equity capital or restructure or refinance our indebtedness. Our credit facilities may restrict our ability to take these actions, and we may not be able to affect any such alternative measures on commercially reasonable terms, or at all. If we cannot make scheduled payments on our debt, the lenders under the Amended Credit Agreement (as defined in Part I, Item 2 â€œManagementâ€™s discussion and analysis of financial condition and results of operationsâ€ under the heading â€œDescription of indebtednessâ€) can terminate their commitments to loan money under the Amended Revolving Credit Facility, and our lenders under the Amended Credit Agreement can declare all outstanding principal and interest to be due and payable and foreclose against the assets securing their borrowings, and we could be forced into bankruptcy or liquidation.Furthermore, it is uncertain whether financing will be available in amounts or on terms acceptable to us, if at all, which could materially and adversely affect our business, financial condition and results of operations.Changes in tax law, in our tax rates or in exposure to additional income tax liabilities or assessments could materially and adversely affect our business, financial condition and results of operations.We are subject to the income tax laws of the United States and several international jurisdictions. Changes in law and policy relating to taxes, including changes in administrative interpretations and legal precedence or changes resulting from the change in administration following the recent US presidential election, could materially and adversely affect our business, financial condition and results of operations. In addition, as we continue to expand our business internationally, the application and implementation of existing, new or future international laws could materially and adversely affect our business, financial condition and results of operations. Current economic and political conditions make tax rules in any jurisdiction, including those in which we operate, subject to significant change.Fluctuations in currency exchange rates may negatively affect our financial condition and results of operations.Exchange rate fluctuations may affect the costs that we incur in our operations. The main currencies to which we are exposed are the Euro, British pound, Chinese Renminbi and Canadian dollar. The exchange rates between these currencies and the US dollar in recent years have fluctuated significantly and may continue to do so in the future. A depreciation of these currencies against the US dollar will decrease the US dollar equivalent of the amounts derived from foreign operations reported in our consolidated financial statements, and an appreciation of these currencies will result in a corresponding increase in such amounts. The cost of certain items, such as raw materials, manufacturing, employee compensation and benefits and transportation and freight, required by our operations may be affected by changes in the value of the relevant currencies. To the extent that we are required to pay for goods or services in foreign currencies, the appreciation of such currencies against the US dollar will tend to negatively affect our business. There can be no assurance that foreign currency fluctuations will not have a material adverse effect on our business, financial condition and results of operations.42Table of ContentsRisk factors related to our retail customers, consumers and the seasonality of our businessWe depend on a limited number of retailers for a large portion of our net sales, and the loss of one or more of these retailers, or business challenges at one or more of these retailers, could adversely affect our results of operations.A limited number of our retail customers account for a large percentage of our net sales. We expect a small number of retailers will, in the aggregate, continue to account for the majority of our net sales for foreseeable future periods. Any changes in the policies or our ability to meet the demands of our retail customers relating to service levels, inventory de-stocking, pricing and promotional strategies or limitations on access to display space could have a material adverse effect on our business, financial condition and results of operations.As is typical in our industry, our business with retailers is based primarily upon discrete sales orders, and we do not have contracts requiring retailers to make firm purchases from us. Accordingly, retailers could reduce their purchasing levels or cease buying products from us at any time and for any reason. If we lose a significant retail customer or if sales of our products to a significant retailer materially decrease, it could have a material adverse effect on our business, financial condition and results of operations.Because a high percentage of our sales are made through our retail customers, our results are subject to risks relating to the general business performance of our key retail customers. Factors that adversely affect our retail customersâ€™ businesses may also have a material adverse effect on our business, financial condition and results of operations. These factors may include:â€¢any reduction in consumer traffic and demand at our retail customers as a result of economic downturns, pandemics or other health crises, changes in consumer preferences or reputational damage as a result of, among other developments, data privacy breaches, regulatory investigations or employee misconduct;â€¢any credit risks associated with the financial condition of our retail customers;â€¢the effect of consolidation or weakness in the retail industry or at certain retail customers, including store closures and the resulting uncertainty; andâ€¢inventory reduction initiatives and other factors affecting retail customer buying patterns, including any reduction in retail space committed to beauty products and retailer practices used to control inventory shrinkage.Our quarterly results of operations fluctuate due to seasonality, order patterns from key retail customers and other factors, and we may not have sufficient liquidity to meet our seasonal working capital requirements. Our results of operations are subject to seasonal fluctuations, with net sales in the third and fourth fiscal quarters typically being higher than in the first and second fiscal quarters. The higher net sales in our third and fourth fiscal quarters are largely attributable to the increased levels of purchasing by retailers for the holiday season and customer shelf reset activity, respectively. Adverse events that occur during either the third or fourth fiscal quarter could have a disproportionate effect on our results of operations for the entire fiscal year. To support anticipated higher sales during the third and fourth fiscal quarters, we make investments in working capital to ensure inventory levels can support demand. Fluctuations throughout the year are also driven by the timing of product restocking or rearrangement by our major customers as well as our expansion into new customers. Because a limited number of our retail customers account for a large percentage of our net sales, a change in the order pattern of one or more of our large retail customers could cause a significant fluctuation of our quarterly results or reduce our liquidity.Furthermore, product orders from our large retail customers may vary over time due to changes in their inventory or out-of-stock policies. If we were to experience a significant shortfall in sales or profitability, we may not have sufficient liquidity to fund our business. As a result of quarterly fluctuations caused by these and other factors, comparisons of our

operating results across different fiscal quarters may not be accurate indicators of our future performance. Any quarterly fluctuations that we report in the future may differ from the expectations of market analysts and investors, which could cause the price of our common stock to fluctuate significantly.43Table of ContentsRisk factors related to information technology and cybersecurityWe are increasingly dependent on information technology, and if we are unable to protect against service interruptions, data corruption, cyber-based attacks or network security breaches, our operations could be disrupted. We rely on information technology networks and systems to market and sell our products, to process electronic and financial information, to assist with sales tracking and reporting, to manage a variety of business processes and activities and to comply with regulatory, legal and tax requirements. We are increasingly dependent on a variety of secure information systems to effectively process retail customer orders and fulfill consumer orders from our e-commerce business. We depend on our information technology infrastructure for digital marketing activities and for electronic communications among our personnel, retail customers, consumers, manufacturers and suppliers around the world. These information technology systems, some of which are managed by third parties, may be susceptible to damage, disruptions or shutdowns due to failures during the process of upgrading or replacing software, databases or components, power outages, hardware failures, computer viruses, telecommunication failures, user errors, catastrophic events, malicious uses of AI and other data security and privacy threats, cyber and otherwise. If our information technology systems suffer damage, disruption or shutdown, we may incur substantial cost in repairing or replacing these systems, and if we do not effectively resolve the issues in a timely manner, our business, financial condition and results of operations may be materially and adversely affected, and we could experience delays in reporting our financial results. Moreover, third parties on which we rely for our distribution system and supply chain may be affected by such disruptions or failures, and we may incur substantial costs or delays if the issues are not resolved in a timely manner, which could materially and adversely affect our business, financial condition and results of operations.Data security and privacy threats are accelerating in frequency and magnitude, are becoming increasingly difficult to detect and come from a variety of sources, including traditional computer â€œhackers,â€ threat actors, â€œhacktivists,â€ personnel (such as through malfeasance, human error, theft or misuse), organized criminal threat actors, sophisticated nation states and nation-state supported actors. Some threat actors now engage and are expected to continue to engage in cyberattacks, including without limitation nation-state actors for geopolitical reasons and in conjunction with military conflicts and defense activities. During times of war and other major conflicts, we and the third parties upon which we rely may be vulnerable to a heightened risk of these attacks, including retaliatory cyberattacks that could materially disrupt our systems and operations. The tools and techniques used by threat actors to attack or access systems and data are constantly evolving and may not be recognized until or after being launched against a target. These tools can, in some cases, circumvent security controls, evade detection and remove forensic evidence. We may be unable to anticipate, detect, prevent, remediate or recover from future cybersecurity incidents, including attacks to our information systems and data. As new and improved technologies and methodologies become available to threat actors (for example, AI), increased risks and currently unknown vulnerabilities could result in significant future expenditures related to our information systems, technology infrastructure and operations. Any material disruption of our systems, or the systems of our third-party service providers, could disrupt our ability to track, record and analyze the products that we sell and could negatively impact our operations, our reputation, shipment of goods, ability to process financial information and transactions and our ability to receive and process retail customer and e-commerce orders or engage in normal business activities. Any adverse impact to the availability, integrity or confidentiality of our information technology systems and data could, among other things: result in unauthorized access, disclosure, loss or misuse of our intellectual property, proprietary information, or employee, customer or supplier data; attract substantial media attention; damage our relationships with our customers, employees, and partners; cause a loss of confidence in us or cause us to violate applicable privacy laws and obligations; expose us to costly government investigations and enforcement actions or private litigation (such as class actions) and financial liability (possibly beyond our insurance coverage); increase the costs we incur to protect against or remediate cybersecurity incidents and vulnerabilities; result in additional costs and operational activities to comply with consumer protection and data privacy laws and obligations; and/or disrupt our operations and distract our management and other key personnel from performing their primary operational duties, any of which could adversely affect our reputation, competitiveness, business, results of operations and financial condition. Any of the foregoing can be exacerbated by a delay or failure to detect and respond to a cybersecurity incident or the full extent of such incident.Our e-commerce operations are important to our business. Our e-commerce websites and mobile applications serve as an extension of our marketing strategies by introducing potential new consumers to our brand, product offerings and enhanced content. Due to the importance of our e-commerce operations, we are vulnerable to website downtime and other technical failures. Our failure to successfully respond to these risks in a timely manner could reduce e-commerce sales and damage our brands' reputation. 44Table of ContentsThe risks described here are heightened due to the increase in remote working and the challenges associated with managing remote computing assets and security vulnerabilities that are present in many non-corporate and home networks. A portion of our personnel is currently working under our hybrid model of three days in the office and two days remote, while others work remote entirely. It is possible with this model that the execution of our business plans and operations could be negatively impacted. Additionally, if a natural disaster (such as the recent Los Angeles wildfires), power outage, connectivity issue, or other event occurs that impacts our employeesâ€™ ability to work remotely, it may be difficult or, in certain cases, impossible, for us to continue our business for a substantial period of time. The increase in remote working may also result in heightened consumer privacy, IT security and fraud concerns, potentially disrupting our operations.We must continue to maintain and make requisite or critical upgrades to our information technology systems, and our failure to do so could have a material adverse effect on our business, financial condition and results of operations.We conduct periodic penetration testing and vulnerability assessments to identify and address potential security weaknesses in our systems and third-party vendor environments to support expected future growth. As such, we will continue to invest in and implement modifications and upgrades to our information technology systems and procedures, including replacing legacy systems with successor systems, making changes to legacy systems or acquiring new systems with new functionality, hiring employees with information technology expertise and building new policies, procedures, training programs and monitoring tools. We are currently undertaking various technology upgrades and enhancements to support our business growth, including an implementation of SAP software to upgrade our platforms and systems worldwide. These types of activities subject us to inherent costs and risks associated with replacing and changing these systems, including impairment of our ability to leverage our e-commerce channels, fulfill customer orders, potential disruption of our internal control structure, substantial capital expenditures, additional administration and operating expenses, acquisition and retention of sufficiently skilled personnel to implement and operate the new systems, demands on management time and other risks and costs of delays or difficulties in transitioning to or integrating new systems into our current systems. The implementation of new information technology systems, such as our implementation of SAP software, or any modification of our key information systems may not result in productivity improvements at a level that outweighs the costs of implementation, or at all. In addition, difficulties with implementing new technology systems, delays in our timeline for planned improvements, significant system failures, or our inability to successfully modify our information systems to respond to changes in our business needs may cause disruptions in our business operations and have a material adverse effect on our business, financial condition and results of operations.If we fail to adopt new technologies or adapt our e-commerce websites and systems to changing consumer requirements or emerging industry standards, our business may be materially and adversely affected. To remain competitive, we must continue to enhance and improve the responsiveness, functionality and features of our information technology, including our e-commerce websites and mobile applications. Our competitors are continually innovating and introducing new products to increase their consumer base and enhance user experience. As a result, in order to attract and retain consumers and compete against our competitors, we must continue to invest resources to enhance our information technology and improve our existing products and services for our consumers. The Internet and the online retail industry are characterized by rapid technological evolution, changes in consumer requirements and preferences, frequent introductions of new products and services embodying new technologies and the emergence of new industry standards and practices, any of which could render our existing technologies and systems obsolete. Our success will depend, in part, on our ability to identify, develop, acquire or license leading technologies useful in our business, and respond to technological advances and emerging industry standards and practices in a cost-effective and timely way. The development of our e-commerce websites, mobile applications and other proprietary technology entails significant technical and business risks. There can be no assurance that we will be able to properly implement or use new technologies effectively or adapt our e-commerce websites, mobile applications and systems to meet consumer requirements or emerging industry standards. If we are unable to adapt in a cost-effective and timely manner in response to changing market conditions or consumer requirements, whether for technical, legal, financial or other reasons, our business, financial condition and results of operations may be materially and adversely affected.We use AI in our business, and challenges with properly managing its use could result in harm to our brand, reputation, business or customers, and adversely affect our results of operations.We are implementing the use of AI solutions, including machine learning and generative AI tools that collect, aggregate, and analyze data to assist in the development of our products and in the use of internal tools that support our business. These applications may become increasingly important in our operations over time. This emerging technology presents a number of risks inherent in its use. AI algorithms are based on machine learning and predictive analytics, which can create accuracy 45Table of Contentsissues, unintended biases, and discriminatory outcomes that could harm our brand, reputation, business, or customers. Additionally, no assurance can be made that the usage of AI will assist us in being more efficient. Further, dependence on AI without adequate safeguards to make certain business decisions may introduce additional operational vulnerabilities by producing inaccurate outcomes, recommendations, or other suggestions based on flaws in the underlying data or other unintended results. Our competitors or other third parties may incorporate AI into their business, services, and products more rapidly or more successfully than us, which could hinder our ability to compete effectively and adversely affect our results of operations. Implementing the use of AI successfully, ethically and as intended, will require significant resources. In addition, the use of AI may increase cybersecurity and data privacy risks, such as intended, unintended, or inadvertent transmission of proprietary or sensitive information. The technologies underlying AI and their use cases are rapidly developing, and it is not possible to predict all of the legal, operational or technological risks related to the use of AI. While new AI initiatives, laws, and regulations are emerging and evolving, what they ultimately will look like remains uncertain, and our obligation to comply with them could entail significant costs, negatively affect our business, or limit our ability to incorporate certain AI capabilities into our business.Failure to protect sensitive information of our consumers and information technology systems against security breaches could damage our reputation and brand and substantially harm our business, financial condition and results of operations.We collect, maintain, transmit, store and otherwise process data about our consumers, suppliers, prospective and current employees, and others, including personal data, financial information, including consumer payment information, as well as other confidential and proprietary information important to our business. We also employ third-party service providers that collect, store, process and transmit personal data, and confidential, proprietary and financial information on our behalf.We have in place technical and organizational measures designed to maintain the security and safety of critical proprietary, personal, employee, customer and financial data. However, despite these efforts, advances in technology, the pernicious ingenuity of criminals, new exposures via cryptography, acts or omissions by our employees, contractors or service providers or other events or developments could result in a compromise or breach in the security of confidential or personal data. We and our service providers may not be able to prevent third parties, including criminals, competitors or others, from breaking into or altering our systems, disrupting business operations or communications infrastructure through denial-of-service attacks, attempting to gain access to our systems, information or monetary funds through phishing or social engineering campaigns, installing viruses or malicious software on our e-commerce websites or mobile applications or devices used by our employees or contractors, or carrying out other activity intended to disrupt our systems or gain access to confidential or sensitive information in our or our service providersâ€™ systems. Further, there can also be no assurance that our cybersecurity risk management program and processes, including our policies, controls or procedures, will be fully implemented, complied with or effective in protecting our information technology systems and data. We are not aware of any cybersecurity incidents that have had a material impact on our operations or financial results, but we have been subject to attacks (e.g., phishing, denial of service) in the past and cannot guarantee that our security measures will be sufficient to prevent a material breach or compromise in the future.Furthermore, such third parties may engage in various other illegal activities using such information, including credit card fraud or identity theft, which may cause additional harm to us, our consumers and our brands. We also may be vulnerable to error or malfeasance by our own employees or other insiders. Third parties may attempt to fraudulently induce our or our service providersâ€™ employees to misdirect funds or to disclose information in order to gain access to personal data we maintain about our consumers or website users. In addition, we have limited control or influence over the security policies or measures adopted by third-party providers of online payment services through which some of our consumers may elect to make payment for purchases at our e-commerce websites and mobile applications. Contracted third-party delivery service providers may also violate their confidentiality or data processing obligations and disclose or use information about our consumers inadvertently or illegally.If a material security breach were to occur, our reputation and brands could be damaged, and we could be required to expend significant capital and other resources to alleviate problems caused by such breaches including exposure of litigation or regulatory action and a risk of loss and possible liability. Actual or anticipated attacks may cause us to incur increasing costs, including costs to deploy additional personnel and protection technologies, train employees and engage third-party experts and consultants. In addition, any party who is able to illicitly obtain a subscriberâ€™s password could access the subscriberâ€™s financial, transaction or personal information. Any compromise or breach of our security measures, or those of our third-party service providers, may violate applicable privacy, data security, financial, cyber and other laws and cause significant legal and financial exposure, adverse publicity and a loss of confidence in our security measures, all of which could have a material adverse effect on our business, financial condition and results of operations. We may be subject to post-breach review of the adequacy of our privacy and security controls by regulators and other third parties, which could result in post-breach 46Table of Contentsregulatory investigation, fines and consumer litigation as well as regulatory oversight, at significant expense and risking reputational harm. Furthermore, we are subject to diverse laws and regulations in the United States, the EU and other international jurisdictions that require notification to affected individuals in the event of a breach involving personal information. These required notifications can be time-consuming and costly. Furthermore, failure to comply with these laws and regulations could subject us to regulatory scrutiny and additional liability. Although we maintain relevant insurance, we cannot be certain that our insurance coverage will be adequate for all breach related liabilities, that insurance will continue to be available to us on economically reasonable terms, or at all, or that the insurer will not deny coverage as to any future claim. The successful assertion of one or more large claims against us that exceed available insurance coverage, or the occurrence of changes in our insurance policies, including premium increases or the imposition of large deductible or co-insurance requirements, could adversely affect our reputation, business, financial condition and results of operations. We may need to devote significant resources to protect against security breaches or to address problems caused by breaches, diverting resources from the growth and expansion of our business.Payment methods used on our e-commerce websites subject us to third-party payment processing-related risks. We accept payments from our consumers using a variety of methods, including online payments with credit cards and debit cards issued by major banks, payments made with gift cards processed by third-party providers and payment through third-party online payment platforms such as PayPal, Afterpay and Apple Pay. We also rely on third parties to provide payment processing services. For certain payment methods, including credit and debit cards, we pay interchange and other fees, which may increase over time and raise our operating costs and lower our profit margins. We may also be subject to fraud and other illegal activities in connection with the various payment methods we offer, including online payment options and gift cards. Transactions on our e-commerce websites and mobile applications are card-not-present transactions, so they present a greater risk of fraud. Criminals are using increasingly sophisticated methods to engage in illegal activities such as unauthorized use of credit or debit cards and bank account information. Requirements relating to consumer authentication and fraud detection with respect to online sales are complex. We may ultimately be held liable for the unauthorized use of a cardholderâ€™s card number in an illegal activity and be required by card issuers to pay charge-back fees. Charge-backs result not only in our loss of fees earned with respect to the payment, but also leave us liable for the underlying money transfer amount. If our charge-back rate becomes excessive, card associations also may require us to pay fines or refuse to process our transactions. In addition, we may be subject to additional fraud risk if third-party service providers or our employees fraudulently use consumer information for their own gain or facilitate the fraudulent use of such information. Overall, we may have little recourse if we process a criminally fraudulent transaction.We are subject to payment card association operating rules, certification requirements and various rules, regulations and requirements governing electronic funds transfers, which could change or be reinterpreted to make it difficult or impossible for us to comply. As our business changes, we may also be subject to different rules under existing standards, which may require new assessments that involve costs above what we currently pay for compliance. If we fail to comply with the rules or requirements of any provider of a payment method we accept, or if the volume of fraud in our transactions limits or terminates

our rights to use payment methods we currently accept, or if a data breach occurs relating to our payment systems, among other things, we may be subject to fines and higher transaction fees and lose our ability to accept credit and debit card payments from our consumers, process electronic funds transfers or facilitate other types of online payments, and our reputation and our business, financial condition and results of operations could be materially and adversely affected.Risk factors related to conducting business internationallyWe have significant operations in China, which exposes us to risks inherent in doing business in that country. We currently source and manufacture the majority of our products from third-party suppliers and manufacturers in China. As of December 31, 2024, we had 108 employees in China. With the rapid development of the Chinese economy, the cost of labor has increased and may continue to increase in the future. Our results of operations will be materially and adversely affected if our labor costs, or the labor costs of our suppliers and manufacturers, increase significantly. In addition, we and our manufacturers and suppliers may not be able to find a sufficient number of qualified workers due to the intensely competitive and fluid market for skilled labor in China. Furthermore, pursuant to Chinese labor laws, employers in China are subject to various requirements when signing labor contracts, paying remuneration, determining the term of employeesâ€™ probation and unilaterally terminating labor contracts. These labor laws and related regulations impose liabilities on employers and may significantly increase the costs of workforce reductions. If we decide to change or reduce our workforce, these labor laws could limit or restrict our ability to make such changes in a timely, favorable and effective manner. Any of these events may materially and adversely affect our business, financial condition and results of operations. 47Table of ContentsOperating in China exposes us to political, legal and economic risks. In particular, the political, legal and economic climate in China, both nationally and regionally, is fluid and unpredictable. Our ability to operate in China may be adversely affected by changes in the United States and Chinese laws and regulations such as those related to, among other things, taxation, import and export tariffs, environmental regulations, land use rights, intellectual property, currency controls, network security, employee benefits, privacy, hygiene supervision and other matters. For example, in December 2021, the US Congress enacted the Uyghur Forced Labor Prevention Act in an effort to prevent what it views as forced labor and human rights abuses in the Xinjiang Uyghur Autonomous Region (â€œXUARâ€). If it is determined that our third-party suppliers and manufacturers mine, produce or manufacture our products wholly or in part from the XUAR, then we could be prohibited from importing such products into the United States. In addition, we may not obtain or retain the requisite legal permits to continue to operate in China, and costs or operational limitations may be imposed in connection with obtaining and complying with such permits. In addition, Chinese trade regulations are in a state of flux, and we may become subject to other forms of taxation, tariffs and duties in China. Currently, considerable uncertainty surrounds the future trade relationship between the United States and China. The US government has implemented significant changes to US trade policy with respect to China since 2018, and President Trump signed an executive order on February 1, 2025 imposing a 10% tariff on goods coming into the United States from China. Given the recent volume of executive orders from the Trump administration, we cannot predict additional near-term changes in the US trade policy with China; however, such changes may materially and adversely impact our business. Furthermore, the third parties we rely on in China may disclose our confidential information or intellectual property to competitors or third parties, which could result in the illegal distribution and sale of counterfeit versions of our products. If any of these events occur, our business, financial condition and results of operations could be materially and adversely affected. We are subject to international business uncertainties.We sell many of our products to customers located outside the United States. In addition, substantially all of our third-party suppliers and manufacturers are located in China and certain other foreign countries. We intend to continue to sell to customers outside the United States and maintain our relationships in China and other foreign countries where we have suppliers and manufacturers. Further, we recently opened offices in the UK and India and hired new teams of employees to support our international expansion, and we are establishing additional relationships in other countries to grow our operations. The substantial up-front investment required, the lack of consumer awareness of our products in jurisdictions outside of the United States, differences in consumer preferences and trends between the United States and other jurisdictions, the risk of inadequate intellectual property protections and differences in packaging, labeling and related laws, rules and regulations are all substantial matters that need to be evaluated prior to doing business in new territories. We cannot be assured that our international efforts will be successful. International sales and increased international operations may be subject to risks such as:â€¢changes in political, regulatory, legal or economic conditions, including as a result of the recent US presidential election;â€¢difficulties in staffing and managing foreign operations;â€¢burdens of complying with a wide variety of laws and regulations, including more stringent regulations relating to data privacy and security, particularly in the UK and the EU;â€¢adverse tax effects and foreign exchange controls making it difficult to repatriate earnings and cash;â€¢political and economic instability;â€¢terrorist activities and natural disasters;â€¢trade restrictions;â€¢disruptions or delays in shipments whether due to port congestion, container shortages, changes in ocean freight rates or capacity, labor disputes, product regulations and/or inspections or other factors, natural disasters or health pandemics, or other transportation disruptions;â€¢differing employment practices and laws and labor disruptions;â€¢the imposition of government controls;48Table of Contentsâ€¢an inability to use or to obtain adequate intellectual property protection for our key brands and products;â€¢tariffs and customs duties and the classifications of our goods by applicable governmental bodies;â€¢a legal system subject to undue influence or corruption;â€¢a business culture in which illegal sales practices may be prevalent;â€¢logistics and sourcing; andâ€¢military conflicts.The occurrence of any of these risks could negatively affect our international business and consequently our overall business, financial condition and results of operations.Risk factors related to evolving laws and regulations and compliance with laws and regulationsNew laws, regulations, enforcement trends or changes in existing regulations governing the introduction, marketing and sale of our products to consumers could harm our business.There has been an increase in regulatory activity and activism in the United States and abroad, and the regulatory landscape is becoming more complex with increasingly strict requirements. If this trend continues, we may find it necessary to alter some of the ways we have traditionally manufactured and marketed our products in order to stay in compliance with a changing regulatory landscape, and this could add to the costs of our operations and have an adverse impact on our business. To the extent federal, state, local or foreign regulatory changes regarding consumer protection, or the ingredients, claims or safety of our products occur in the future, they could require us to reformulate or discontinue certain of our products, revise the product packaging or labeling, or adjust operations and systems, any of which could result in, among other things, increased costs, delays in product launches, product returns or recalls and lower net sales, and therefore could have a material adverse effect on our business, financial condition and results of operations. Noncompliance with applicable regulations could result in enforcement action by the FDA or other regulatory authorities within or outside the United States, including but not limited to product seizures, injunctions, product recalls and criminal or civil monetary penalties, all of which could have a material adverse effect on our business, financial condition and results of operations.In the United States, with the exception of color additives, the FDA does not currently require pre-market approval for products intended to be sold as cosmetics. However, the FDA may in the future require pre-market authorization for certain cosmetic products, establishments or manufacturing facilities. Moreover, such products could also be regulated as both drugs and cosmetics simultaneously, as the categories are not mutually exclusive. The statutory and regulatory requirements applicable to drugs are extensive and require significant resources and time to ensure compliance. For example, if any of our products intended to be sold as cosmetics were to be regulated as drugs, we might be required to conduct, among other things, clinical trials to demonstrate the safety and efficacy of these products. We may not have sufficient resources to conduct any required clinical trials or to ensure compliance with the manufacturing requirements applicable to drugs. If the FDA determines that any of our products intended to be sold as cosmetics should be classified and regulated as drug products and we are unable to comply with applicable drug requirements, we may be unable to continue to market those products. Any inquiry into the regulatory status of our cosmetics and any related interruption in the marketing and sale of these products could damage our reputation and image in the marketplace.In recent years, the FDA has issued warning letters to several cosmetic companies alleging improper claims regarding their cosmetic products. If the FDA determines that we have disseminated inappropriate drug claims for our products intended to be sold as cosmetics, we could receive a warning or untitled letter, be required to modify our product claims or take other actions to satisfy the FDA. In addition, plaintiffsâ€™ lawyers have filed class action lawsuits against cosmetic companies after receipt of these types of FDA warning letters. There can be no assurance that we will not be subject to state and federal government actions or class action lawsuits, which could harm our business, financial condition and results of operations.Additional state and federal requirements may be imposed on consumer products as well as cosmetics, cosmetic ingredients, or the labeling and packaging of products intended for use as cosmetics. For example, on December 29, 2022, Congress enacted the Modernization of Cosmetics Regulation Act of 2022 (â€œMoCRAâ€). MoCRA created new compliance requirements for manufacturers of cosmetic products in the United States and also significantly expanded the FDA's authority to oversee and regulate cosmetics. Under MoCRA, companies must comply with new requirements for cosmetics, such as new labeling requirements for certain products, safety substantiation, facility registration, product listing, adverse event reporting, good 49Table of Contentsmanufacturing practice (â€œGMPâ€) requirements and mandatory recalls. In addition, MoCRA provided FDA with new enforcement authorities over cosmetics, such as the ability to initiate mandatory recalls and to obtain access certain product records. Many of the requirements were originally scheduled to become applicable on December 29, 2023, with some of the requirements, such as those relating to labeling, scheduled to become applicable later in 2024 and 2025; however, on November 8, 2023, the FDA advised that it would not enforce the requirements related to cosmetic product facility registration and cosmetic product listing until July 1, 2024 to provide regulated industry additional time to comply with the requirements.We satisfied the requirements related to cosmetic product facility registration and cosmetic product listing by the July 1, 2024 deadline. We are unable to ascertain at this time the full impact that complying with MoCRA will have on our business. Compliance with the new requirements may further increase the cost of manufacturing certain of our products and could have a material adverse effect on our business, financial condition and results of operations. We also sell a number of products as over-the-counter (â€œOTCâ€) drug products, which are subject to the FDA OTC drug regulatory requirements because they are intended to be used as sunscreen or to treat acne. The FDA regulates the formulation, manufacturing, packaging and labeling of OTC drug products. Our sunscreen and acne drug products are regulated pursuant to FDA OTC drug monographs that specify acceptable active drug ingredients and acceptable product claims that are generally recognized as safe and effective for particular uses. If any of these products that are marketed as OTC drugs are not in compliance with the applicable FDA monograph, we may be required to reformulate the product, stop making claims relating to such product or stop selling the product until we are able to obtain costly and time-consuming FDA approvals. We are also required to submit adverse event reports to the FDA for our OTC drug products, and failure to comply with this requirement may subject us to FDA regulatory action.We also sell a number of consumer products, which are subject to regulation by the CPSC in the United States under the provisions of the Consumer Product Safety Act, as amended by the Consumer Product Safety Improvement Act of 2008. These statutes and the related regulations ban from the market consumer products that fail to comply with applicable product safety laws, regulations and standards. The CPSC has the authority to require the recall, repair, replacement or refund of any such banned products or products that otherwise create a substantial risk of injury and may seek penalties for regulatory noncompliance under certain circumstances. The CPSC also requires manufacturers of consumer products to report certain types of information to the CPSC regarding products that fail to comply with applicable regulations. Certain state laws also address the safety of consumer products, and mandate reporting requirements, and noncompliance may result in penalties or other regulatory action.Our products are also subject to state laws and regulations, such as the California Safe Drinking Water and Toxic Enforcement Act, also known as â€œProp 65,â€ and various state PFAS regulations, and failure to comply with such laws may also result in lawsuits and regulatory enforcement that could have a material adverse effect on our business, financial condition and results of operations. We are, and may in the future be, involved in litigation related to such state laws and regulations.Our facilities and those of our third-party manufacturers are subject to regulation under the Federal Food, Drug and Cosmetic Act (â€œFDCAâ€) and FDA implementing regulations.Our facilities and those of our third-party manufacturers are subject to regulation under the FDCA and FDA implementing regulations. The FDA may inspect all of our facilities and those of our third-party manufacturers periodically to determine if we and our third-party manufacturers are complying with provisions of the FDCA and FDA regulations. In addition, third-party manufacturerâ€™s facilities for manufacturing OTC drug products must comply with the FDAâ€™s current GMP (â€œcGMPâ€) requirements for drug products that require us and our manufacturers to maintain, among other things, good manufacturing processes, including stringent vendor qualifications, ingredient identification, manufacturing controls and record keeping.Our operations could be harmed if regulatory authorities make determinations that we, or our vendors, are not in compliance with these regulations. If the FDA finds a violation of cGMPs, it may enjoin our manufacturerâ€™s operations, seize product, restrict importation of goods, and impose administrative, civil or criminal penalties. If we or our third-party manufacturers fail to comply with applicable regulatory requirements, we could be required to take costly corrective actions, including suspending manufacturing operations, changing product formulations, suspending sales, or initiating product recalls. In addition, compliance with these regulations has increased and may further increase the cost of manufacturing certain of our products as we work with our vendors to ensure they are qualified and in compliance. For example, under MoCRA, manufacturers of cosmetic products in the United States will become subject to mandatory GMP requirements. Although the FDA has yet to establish or implement regulations for such GMP requirements, third-party manufacturers of our cosmetic products may be slow or unable to adapt to these forthcoming regulations, which may require us to find alternative suppliers for our products. Any of these outcomes could have a material adverse effect on our business, financial condition and results of operations.50Table of ContentsGovernment regulations and private party actions relating to the marketing and advertising of our products and services may restrict, inhibit or delay our ability to sell our products and harm our business, financial condition and results of operations.Government authorities regulate advertising and product claims regarding the performance and benefits of our products. These regulatory authorities typically require a reasonable basis to support any marketing claims. What constitutes a reasonable basis for substantiation can vary widely from market to market, and there is no assurance that the efforts that we undertake to support our claims will be deemed adequate for any particular product or claim. A significant area of risk for such activities relates to improper or unsubstantiated claims about our products and their use or safety. If we are unable to show adequate substantiation for our product claims, or our promotional materials make claims that exceed the scope of allowed claims for the classification of the specific product, whether cosmetics, OTC drug products or other consumer products that we offer, the FDA, the FTC or other regulatory authorities could take enforcement action or impose penalties, such as monetary consumer redress, requiring us to revise our marketing materials, amend our claims or stop selling certain products, all of which could harm our business, financial condition and results of operations. Any regulatory action or penalty could lead to private party actions, or private parties could seek to challenge our claims even in the absence of formal regulatory actions which could harm our business, financial condition and results of operations.Our business is subject to complex and evolving US and foreign laws and regulations regarding privacy and data protection. Many of these laws and regulations are subject to change and uncertain interpretation, and could result in claims, changes to our business practices, monetary penalties, increased costs of operations or otherwise harm our business, financial condition and results of operations.We are subject to a variety of laws and regulations in the United States and abroad regarding privacy and data protection, some of which can be enforced by private parties or government entities and some of which provide for significant penalties for non-compliance. Such laws and regulations restrict how personal information is collected, processed, stored, used and disclosed, as well as set standards for its security, implement notice requirements regarding privacy practices, and provide individuals with certain rights regarding the use, disclosure, and sale of their protected personal information. For example, the California Consumer Privacy Act (the â€œCCPAâ€) requires certain disclosures to California residents regarding a businessâ€™s data processing activities, affords California consumers rights with respect to their personal information (including the rights related to access to and deletion of personal information, and the right to opt out of certain disclosures of their personal information), and establishes significant penalties for noncompliance. The California Privacy Rights Act (the â€œCPRAâ€), which took effect on January 1, 2023, significantly expands the CCPA, including by introducing additional obligations such as data minimization and retention requirements, granting additional rights to California residents such as correction of personal information and additional opt-out rights, and creating a new regulatory authority, the California Privacy Protection Agency, to implement and enforce the law. Comprehensive privacy legislation imposing similar obligations have been passed in several states and took effect in Virginia, Colorado, Connecticut and Utah in 2023. Following this trend, several other states have enacted or are considering enacting data protection legislation that may impose significant obligations and restrictions. Additionally, there is discussion in Congress of a new comprehensive federal data protection law. The enactment of such laws could create conflicting requirements, compliance with which could result in additional compliance costs. The effects of these laws are potentially significant and may require us to modify our data collection or processing practices and policies and to incur substantial costs and expenses in an effort to comply, and increase our potential exposure to regulatory enforcement and/or litigation.In addition, the UK General Data Protection Regulation and Data Protection Act 2018 (collectively, the â€œUK GDPRâ€) and the EUâ€™s General Data Protection Regulation (the â€œEU GDPRâ€) (the EU GDPR and UK GDPR together referred to as the â€œGDPRâ€) impose comprehensive data privacy compliance obligations in relation to the collection, processing,

sharing, disclosure, transfer and other use of data relating to an identifiable living individual, including a principle of accountability and the obligation to demonstrate compliance through policies, procedures, training and audits. Failure to comply with the UK GDPR or the GDPR could result in penalties for noncompliance of up to the greater of GBP 17.5 million/EUR 20 million (as applicable) or 4% of our global annual turnover, and companies can be fined under each of these regimes independently with respect to the same violation. In addition to fines, a violation of the UK GDPR or the GDPR may result in regulatory investigations, reputational damage, orders to cease/change data processing activities, enforcement notices, assessment notices (for a compulsory audit) and/or civil claims (including class actions).51Table of ContentsWe are also subject, under the GDPR, to restrictions on cross-border transfers of personal data out of the European Economic Area (the â€œEEAâ€) where recent legal developments have created complexity and uncertainty regarding transfers of personal data outside the EEA and the UK, including to the United States. We rely on the standard contractual clauses (â€œSCCsâ€) to transfer data outside of the EEA/ UK in some situations; however, the Court of Justice of the European Union (â€œCJEUâ€) has stated that reliance on the SCCs alone may not be sufficient. On October 7, 2022, President Biden signed an Executive Order on â€˜Enhancing Safeguards for United States Intelligence Activitiesâ€™ which introduced new redress mechanisms and binding safeguards to address some of the concerns raised by the CJEU. We expect the existing legal complexity and uncertainty regarding international personal data transfers to continue. Some European regulators have prevented companies from transferring personal data out of the EEA for allegedly violating the EU GDPRâ€™s crossâ€”border transfer rules. As supervisory authorities issue further guidance on personal data export mechanisms, including circumstances where the SCCs cannot be used, and/or continue to take enforcement action, we could suffer additional costs, complaints and/or regulatory investigations or fines, and/or if we are otherwise unable to transfer personal data between and among countries and regions in which we operate, it could affect the manner in which we provide our services, the geographical location or segregation of our relevant systems and operations, and could adversely affect our financial results.Data privacy continues to remain a matter of interest to lawmakers and regulators. In the United States, a number of privacy-related proposals (including proposed comprehensive privacy legislation) are pending before federal and state legislative and regulatory bodies and additional laws and regulations have been passed but are not yet effective, all of which could significantly affect our business. The same may be true outside the United States, where various jurisdictions have enacted or are considering comprehensive data protection legislation. Additionally, at the federal level in the United States, various bills have been introduced to enact comprehensive federal privacy legislation, though to date none of these efforts have been successful. If comprehensive privacy legislation is enacted at the federal level in the United States, this could lead to additional costs and increase our overall risk exposure. We are also subject to evolving privacy laws on cookies, tracking technologies and e-marketing. Regulation of cookies and similar technologies may lead to broader restrictions on our marketing and personalization activities and may negatively impact our efforts to understand consumersâ€™ Internet usage, online shopping and other relevant online behaviors, as well as the effectiveness of our marketing and our business generally. Such regulations, including uncertainties about how well the advertising technology ecosystem can adapt to legal changes around the use of tracking technologies, may have a negative effect on businesses, including ours, that collect and use online usage information for consumer acquisition and marketing. We may also be subject to fines and penalties for non-compliance with any such laws and regulations. The decline of cookies or other online tracking technologies as a means to identify and target potential purchasers may increase the cost of operating our business and lead to a decline in revenues. In addition, legal uncertainties about the legality of cookies and other tracking technologies may increase regulatory scrutiny and increase potential civil liability under data protection or consumer protection laws.Compliance with existing, forthcoming, and proposed privacy and data protection laws and regulations can be costly and can delay or impede our ability to market and sell our products, impede our ability to conduct business through websites and mobile applications we and our partners may operate, require us to modify or amend our information practices and policies, change and limit the way we use consumer information in operating our business, cause us to have difficulty maintaining a single operating model, result in negative publicity, increase our operating costs, require significant management time and attention, or subject us to inquiries or investigations, claims or other remedies, including significant fines and penalties, or demands that we modify or cease existing business practices. In addition, if our privacy or data security measures fail to comply with applicable current or future laws and regulations, we may be subject to litigation, regulatory investigations, enforcement notices requiring us to change the way we use personal data or our marketing practices, fines or other liabilities, as well as negative publicity and a potential loss of business. We may also face civil claims including representative actions and other class action type litigation (where individuals have suffered harm), potentially amounting to significant compensation or damages liabilities, as well as associated costs, and diversion of internal resources. Any of the foregoing could have a material adverse effect on our business, financial condition and results of operations.Failure to comply with the US Foreign Corrupt Practices Act, other applicable anti-corruption and anti-bribery laws, and applicable trade control laws could subject us to penalties and other adverse consequences.We currently source and manufacture a substantial number of our products from third-party suppliers and manufacturers located outside of the United States, and we have an office in China from which we manage our international supply chain. We sell our products in countries outside of the United States, including through distributors. Our operations are subject to the US Foreign Corrupt Practices Act (the â€œFCPAâ€), as well as the anti-corruption and anti-bribery laws in the countries where we do business. The FCPA prohibits covered parties from offering, promising, authorizing or giving anything of value, directly or indirectly, to a â€œforeign government officialâ€ with the intent of improperly influencing the officialâ€™s act or decision, inducing 52Table of Contentsthe official to act or refrain from acting in violation of lawful duty, or obtaining or retaining an improper business advantage. The FCPA also requires publicly traded companies to maintain records that accurately and fairly represent their transactions, and to have an adequate system of internal accounting controls. In addition, other applicable anti-corruption laws prohibit bribery of domestic government officials, and some laws that may apply to our operations prohibit commercial bribery, including giving or receiving improper payments to or from non-government parties, as well as so-called â€œfacilitationâ€ payments. In addition, we are subject to United States and other applicable trade control regulations that restrict with whom we may transact business, including the trade sanctions enforced by the US Treasury, Office of Foreign Assets Control.While we have implemented policies, internal controls and other measures reasonably designed to promote compliance with applicable anti-corruption and anti-bribery laws and regulations, and certain safeguards designed to ensure compliance with US trade control laws, our employees or agents may engage in improper conduct for which we might be held responsible. Any violations of these anti-corruption or trade controls laws, or even allegations of such violations, can lead to an investigation and/or enforcement action, which could disrupt our operations, involve significant management distraction, and lead to significant costs and expenses, including legal fees. If we, or our employees or agents acting on our behalf, are found to have engaged in practices that violate these laws and regulations, we could suffer severe fines and penalties, profit disgorgement, injunctions on future conduct, securities litigation, bans on transacting government business, delisting from securities exchanges and other consequences that may have a material adverse effect on our business, financial condition and results of operations. In addition, our brands and reputation, our sales activities or our stock price could be adversely affected if we become the subject of any negative publicity related to actual or potential violations of anti-corruption, anti-bribery or trade control laws and regulations.Government regulation of the Internet and e-commerce is evolving, and unfavorable changes or failure by us to comply with these regulations could substantially harm our business, financial condition and results of operations.We are subject to general business regulations and laws as well as regulations and laws specifically governing the Internet and e-commerce. Existing and future regulations and laws could impede the growth of the Internet, e-commerce or mobile commerce. These regulations and laws may involve taxes, tariffs, privacy and data security, anti-spam, content protection, electronic contracts and communications, consumer protection, social media marketing, third-party cookies, web beacons and similar technology for online behavioral advertising and gift cards. It is not clear how existing laws governing issues such as property ownership, sales taxes and other taxes and consumer privacy apply to the Internet as the vast majority of these laws were adopted prior to the advent of the Internet and do not contemplate or address the unique issues raised by the Internet or e-commerce. It is possible that general business regulations and laws, or those specifically governing the Internet or e-commerce, may be interpreted and applied in a manner that is inconsistent from one jurisdiction to another and may conflict with other rules or our practices. We cannot be sure that our practices have complied, comply or will comply fully with all such laws and regulations. Any failure, or perceived failure, by us to comply with any of these laws or regulations could result in damage to our reputation, a loss in business and proceedings or actions against us by governmental entities or others. Any such proceeding or action could hurt our reputation, force us to spend significant amounts in defense of these proceedings, distract our management, increase our costs of doing business and decrease the use of our sites by consumers and suppliers and may result in the imposition of monetary liability. We may also be contractually liable to indemnify and hold harmless third parties from the costs or consequences of non-compliance with any such laws or regulations. In addition, it is possible that governments of one or more countries may seek to censor content available on our sites or may even attempt to completely block access to our sites. Adverse legal or regulatory developments could substantially harm our business. In particular, in the event that we are restricted, in whole or in part, from operating in one or more countries, our ability to retain or increase our consumer base may be adversely affected, and we may not be able to maintain or grow our net sales and expand our business as anticipated.Risk factors related to legal and regulatory proceedingsWe are involved, and may become involved in the future, in disputes and other legal or regulatory proceedings that, if adversely decided or settled, could materially and adversely affect our business, financial condition and results of operations.We are, and may in the future become, party to litigation, regulatory proceedings or other disputes. In general, claims made by or against us in disputes and other legal or regulatory proceedings can be expensive and time consuming to bring or defend against, requiring us to expend significant resources and divert the efforts and attention of our management and other personnel from our business operations. These potential claims include, but are not limited to, personal injury claims, class action lawsuits, intellectual property claims, privacy claims, employment litigation and regulatory investigations and causes of action relating to the advertising and promotional claims about our products. Any adverse determination against us in these proceedings, or even the allegations contained in the claims, regardless of whether they are ultimately found to be without 53Table of Contentsmerit, may also result in settlements, injunctions or damages that could have a material adverse effect on our business, financial condition and results of operations.We may be required to recall products and may face product liability claims, either of which could result in unexpected costs and damage our reputation.We sell products for human use. Our products intended for use as cosmetics or skin care are not generally subject to pre-market approval or registration processes, so we cannot rely upon a government safety panel to qualify or approve our products for use. A product may be safe for the general population when used as directed but could cause an adverse reaction for a person who has a health condition or allergies, or who is taking a prescription medication. While we include what we believe are adequate instructions and warnings and we have historically had low numbers of reported adverse reactions, previously unknown adverse reactions could occur. If we discover that any of our products are causing adverse reactions, we could suffer adverse publicity or regulatory/government sanctions.Potential product liability risks may arise from the testing, manufacture and sale of our products, including that the products fail to meet quality or manufacturing specifications, contain contaminants, include inadequate instructions as to their proper use, include inadequate warnings concerning side effects and interactions with other substances or for persons with health conditions or allergies, or cause adverse reactions or side effects. Product liability claims could increase our costs, and adversely affect our business, financial condition and results of operations. As we continue to offer an increasing number of new products, our product liability risk may increase. It may be necessary for us to recall products that do not meet approved specifications or because of the side effects resulting from the use of our products, which would result in adverse publicity, potentially significant costs in connection with the recall and could have a material adverse effect on our business, financial condition and results of operations.In addition, plaintiffs in the past have received substantial damage awards from other cosmetic and drug companies based upon claims for injuries allegedly caused by the use of their products. Although we currently maintain general liability insurance, any claims brought against us may be subject to policy exclusions or exceed our existing or future insurance policy coverage or limits. Any judgment against us that is not covered or in excess of our policy coverage or limits would have to be paid from our cash reserves, which would reduce our capital resources. In addition, we may be required to pay higher premiums and accept higher deductibles in order to secure adequate insurance coverage in the future. Further, we may not have sufficient capital resources to pay a judgment, in which case our creditors could levy against our assets. Any product liability claim or series of claims brought against us could harm our business significantly, particularly if a claim were to result in adverse publicity or damage awards outside or in excess of our insurance policy limits.Risk factors related to intellectual propertyIf we are unable to protect our intellectual property, the value of our brands and other intangible assets may be diminished, and our business may be adversely affected.We rely on trademark, copyright, trade secret, patent and other laws protecting proprietary rights, nondisclosure and confidentiality agreements and other practices, to protect our brands and proprietary information, technologies and processes. Our primary trademarks include â€œee.l.f.,â€ â€œe.l.f. SKIN,â€ â€œNaturium,â€ â€œe.l.f. eyes lips face,â€ â€œWell People,â€ and â€œKeys Soulcare,â€ all of which are registered or have registrations pending in the United States and in many other countries or registries. Our trademarks are valuable assets that support our brands and consumersâ€™ perception of our products. Although we have existing and pending trademark registrations for our brands in the United States and in many of the foreign countries in which we operate, we may not be successful in asserting trademark or trade name protection in all jurisdictions. We also have not applied for trademark protection in all relevant foreign jurisdictions and cannot assure you that our pending trademark applications will be approved. Third parties may also attempt to register our trademarks abroad in jurisdictions where we have not yet applied for trademark protection, oppose our trademark applications domestically or abroad, or otherwise challenge our use of the trademarks. In the event that our trademarks are successfully challenged, we could be forced to rebrand our products in some parts of the world, which could result in the loss of brand recognition and could require us to devote resources to advertising and marketing new brands.We have limited patent protection, which limits our ability to protect our products from competition. We primarily rely on know-how to protect our products. It is possible that others will independently develop the same or similar know-how, which may allow them to sell products similar to ours. If others obtain access to our know-how, our confidentiality agreements may not effectively prevent disclosure of our proprietary information, technologies and processes and may not provide an adequate remedy in the event of unauthorized use of such information, which could harm our competitive position. 54Table of ContentsFurthermore, advances in AI technology may generate intellectual property developments, which existing intellectual property laws may not adequately protect and which may also give rise to a proliferation of infringement which we may not be able to address effectively.The efforts we have taken to protect our proprietary rights may not be sufficient or effective. In addition, effective trademark, copyright, patent and trade secret protection may be unavailable or limited for certain of our intellectual property in some foreign countries. Other parties may infringe our intellectual property rights and may dilute our brands in the marketplace. We may need to engage in litigation or other activities to enforce our intellectual property rights, to protect our trade secrets or to determine the validity and scope of proprietary rights of others. Any such activities could require us to expend significant resources and divert the efforts and attention of our management and other personnel from our business operations. If we fail to protect our intellectual property or other proprietary rights, our business, financial condition and results of operations may be materially and adversely affected.Our success depends on our ability to operate our business without infringing, misappropriating or otherwise violating the trademarks, patents, copyrights and other proprietary rights of third parties.Our commercial success depends in part on our ability to operate without infringing, misappropriating or otherwise violating the trademarks, patents, copyrights, trade secrets and other proprietary rights of others. We cannot be certain that the conduct of our business does not and will not infringe, misappropriate or otherwise violate such rights. From time to time we receive allegations of intellectual property infringement and third parties have filed claims against us with allegations of intellectual property infringement. We are, and may in the future be, subject to third-party claims of intellectual property infringement. In addition, third parties may involve us in intellectual property disputes as part of a business model or strategy to gain competitive advantage.As we gain greater visibility and market exposure as a public company and otherwise, we also face a greater risk of being the subject of such claims and litigation. For these and other reasons, third parties may allege that our products or activities infringe, misappropriate, dilute or otherwise violate their trademark, patent, copyright or other proprietary rights. Defending against allegations and litigation could be expensive, occupy significant amounts of time, divert managementâ€™s attention from other business concerns and have an adverse impact on our ability to bring products to market. In addition, if we are found to infringe, misappropriate, dilute or otherwise violate third-party trademark, patent, copyright or other proprietary rights, our ability to use brands to the fullest extent we plan may be limited, we may need to obtain a license, which may not be available on commercially reasonable terms, or at all, or we may need to redesign or rebrand our marketing strategies or products, which may not be possible. We may also be required to pay substantial damages or be subject to an order prohibiting us and our retail customers from importing or selling certain products or engaging in certain activities. Our inability to operate our business without infringing, misappropriating or otherwise violating the trademarks, patents, copyrights and proprietary rights of others could have a material adverse effect on our business, financial condition and results of operations.Risk factors related to marketing activitiesUse of social media may materially and

adversely affect our reputation or subject us to fines or other penalties, and any failure in our marketing efforts through our social media presence could materially and adversely affect our business, financial condition and results of operations.We rely to a large extent on our online presence to reach consumers, and we offer consumers the opportunity to rate and comment on our products on our e-commerce websites and mobile applications. Negative commentary or false statements regarding us or our products may be posted on our e-commerce websites, mobile applications, or social media platforms and may be harmful to our reputation or business. Our target consumers often value readily available information and may act on such information without further investigation and without regard to its accuracy. The harm may be immediate without affording us an opportunity for redress or correction. In addition, we may face claims relating to information that is published or made available through the interactive features of our e-commerce websites and mobile applications. For example, we may receive third-party complaints that the comments or other content posted by users on our platforms infringe third-party intellectual property rights or otherwise infringe the legal rights of others. While the Communications Decency Act and Digital Millennium Copyright Act generally protect online service providers from claims of copyright infringement or other legal liability for the self-directed activities of its users, if it were determined that we did not meet the relevant safe harbor requirements under either law, we could be exposed to claims related to advertising practices, defamation, intellectual property rights, rights of publicity and privacy, and personal injury torts. We could incur significant costs investigating and 55Table of Contentsdefending such claims and, if we are found liable, significant damages. If any of these events occur, our business, financial condition and results of operations could be materially and adversely affected.We also use third-party social media platforms as marketing tools. For example, we maintain Snapchat, Facebook, TikTok, X (formerly Twitter), Roblox, Twitch, Pinterest, Instagram and YouTube accounts. As e-commerce and social media platforms continue to rapidly evolve, we must continue to maintain a presence on these platforms and establish presences on new or emerging popular social media platforms. If we are unable to cost-effectively use social media platforms as marketing tools, our ability to acquire new consumers and our financial condition may suffer. Generally, the opportunities in and sophistication of newer advertising channels are relatively undeveloped and unproven, and there can be no assurance that we will be able to continue to appropriately manage and fine-tune our marketing efforts in response to these and other trends in the advertising industry. Furthermore, these newer advertising channels often change rapidly and can be subject to disruptions for reasons beyond our control. For example, lawmakers in the United States, Europe and Canada have recently escalated efforts to restrict access to TikTok. On April 24, 2024, President Biden signed a bill to force a sale of TikTok by its Chinese owner, ByteDance, by January 19, 2025 or institute a first-of-its-kind ban on the app in the United States. Though ByteDance did not sell TikTok by the deadline, President Trump signed an executive action on January 20, 2025 that delays enforcement of the TikTok ban for 75 days. Individual states, governmental bodies and institutions have also voiced concerns that TikTok poses a national security threat and have pursued similar prohibitions. As laws and regulations rapidly evolve to govern the use of these platforms and devices, the failure by us, our employees or third parties acting at our direction to abide by applicable laws and regulations in the use of these platforms and devices could subject us to regulatory investigations, class action lawsuits, liability, fines or other penalties and have a material adverse effect on our business, financial condition and result of operations. Any failure to successfully manage our marketing efforts on, or disruptions to, social media channels that we have come to depend on for marketing could materially adversely affect our business, financial condition and results of operations.In addition, an increase in the use of social media for product promotion and marketing may cause an increase in the burden on us to monitor compliance of such materials and increase the risk that such materials could contain problematic product or marketing claims in violation of applicable regulations.Use of influencers may materially and adversely affect our reputation and business.We rely in part upon social media influencers to market our brands and are unable to fully control their efforts. Influencers with whom we maintain a relationship could engage in behavior or use their platforms to communicate directly with our consumers and retail customers in a manner that reflects poorly on our brand, and these communications may be attributed to us or otherwise adversely affect us. Furthermore, negative commentary regarding us or our products or influencers may also be posted on social media platforms and may be adverse to our reputation or business. The immediacy of social media precludes us from having real-time control over postings made regarding us via social media, whether matters of fact or opinion. Information distributed via social media could result in immediate unfavorable publicity we may not be able to reverse. It is not possible to prevent such behavior, and the precautions we take to prevent or detect this activity may not be effective. This unfavorable publicity could result in damage to our reputation and therefore have a material adverse effect on our business, financial condition, operating results and prospects.Our business relies heavily on email and other messaging services, and any restrictions on the sending of emails or messages or an inability to timely deliver such communications could materially adversely affect our net revenue and business.Our business is highly dependent upon email and other messaging services for promoting our brands, products and e-commerce platforms. We provide emails, text messages and â€œpushâ€ communications to inform consumers of new products, shipping specials and other promotions. We believe these messages are an important part of our consumer experience. If we are unable to successfully deliver emails or other messages to our subscribers, or if subscribers decline to open or read our messages, our business, financial condition and results of operations may be materially adversely affected. Changes in how web and mail services block, organize and prioritize email may reduce the number of subscribers who receive or open our emails. For example, Googleâ€™s Gmail service has a feature that organizes incoming emails into categories (for example, primary, social and promotions). Such categorization or similar inbox organizational features may result in our emails being delivered in a less prominent location in a subscriberâ€™s inbox or viewed as â€œspamâ€ by our subscribers and may reduce the likelihood of that subscriber reading our emails. Actions by third parties to block, impose restrictions on or charge for the delivery of emails or other messages could also adversely impact our business. From time to time, Internet service providers or other third parties may block bulk email transmissions or otherwise experience technical difficulties that result in our inability to successfully deliver emails or other messages to consumers. 56Table of ContentsChanges in the laws or regulations that limit our ability to send such communications or impose additional requirements upon us in connection with sending such communications would also materially adversely impact our business. For example, electronic marketing and privacy requirements in the EU and the UK are highly restrictive and differ greatly from those in the United States, which could cause fewer of individuals in the EU or the UK to subscribe to our marketing messages and drive up our costs and risk of regulatory oversight and fines if we are found to be non-compliant. Our use of email and other messaging services to send communications to consumers may also result in legal claims against us, which may cause us increased expenses, and if successful might result in fines and orders with costly reporting and compliance obligations or might limit or prohibit our ability to send emails or other messages. We also rely on social networking messaging services to send communications and to encourage consumers to send communications. Changes to the terms of these social networking services to limit promotional communications, any restrictions that would limit our ability or our consumersâ€™ ability to send communications through their services, disruptions or downtime experienced by these social networking services or decline in the use of or engagement with social networking services by consumers could materially and adversely affect our business, financial condition and results of operations.Risk factors relating to our stockholders and ownership of our common stockOur business could be negatively impacted by corporate citizenship and sustainability matters.There is an increased focus from certain investors, customers, consumers, employees, and other stakeholders concerning corporate citizenship and sustainability matters. From time to time, we may announce certain initiatives, including goals, regarding our focus areas, which include environmental matters, packaging, responsible sourcing and social investments. We could fail, or be perceived to fail, in our achievement of such initiatives or goals, or we could fail in accurately reporting our progress on such initiatives and goals. In addition, we could be criticized for the scope of such initiatives or goals or perceived as not acting responsibly in connection with these matters. Any such matters, or related corporate citizenship and sustainability matters, could have a material adverse effect on our business, financial condition and results of operations.In addition, a variety of organizations measure the performance of companies on environmental, social, and governance (â€œESGâ€) topics, and the results of these assessments are widely publicized. Investment in funds that specialize in companies that perform well in such assessments are increasingly popular, and major institutional investors have publicly emphasized the importance of such ESG measures to their investment decisions. Topics taken into account in such assessments include, among others, the companyâ€™s efforts and impacts on climate change and human rights, ethics and compliance with law, and the role of the companyâ€™s board of directors in supervising various sustainability issues. Furthermore, ESG-related legislation and regulation is being implemented across the world, including in the United States, and any such legislation or regulation may impose additional compliance burdens on us and on third parties in our value chain, which could potentially result in increased administrative costs, decreased demand in the marketplace for our products, and/or increased costs for our supplies and products. For example, in March 2024, the SEC adopted final rules to require public companies to disclose certain climate-related information. The final SEC rules, to the extent they are implemented, will require us to disclose, among other things, material climate-related risks, activities to mitigate or adapt to such risks, information about our board of directors' oversight of climate-related risks and managementâ€™s role in managing material climate-related risks, and information on any climate-related targets or goals that are material to our business, results of operations or financial condition. We are assessing our obligations under these new regulations but expect that our efforts to comply will require significant expenditures, which will then increase our operating expenses. On March 21, 2024, the U.S. Court of Appeals for the Eighth Circuit was selected as the court to hear challenges against the SEC over its final climate disclosure rules. On April 4, 2024, the SEC announced that it would voluntarily stay its final climate disclosure rules pending judicial review.We take into consideration the expected impact of ESG matters on the sustainability of our business over time and the potential impact of our business on society and the environment. However, in light of investorsâ€™ increased focus on ESG matters, and in light of increased and evolving legislation and regulation regarding ESG matters, there can be no certainty that we will manage such issues successfully, or that we will successfully meet our customersâ€™ or societyâ€™s expectations as to our proper role. If we fail to meet the ESG values, standards and metrics that we set for ourselves, or our articulated purposes to offer inclusive, accessible, clean, vegan and cruelty free cosmetics and skin care products, or fail to align to regulatory or market expectations or standards regarding such matters, we may experience negative publicity and a loss of customers as a result, which will adversely affect our business, financial condition, and results of operations. 57Table of ContentsActions of activist stockholders could be costly and time-consuming, divert managementâ€™s attention and resources, and have an adverse effect on our business.While we value open dialogue and input from our stockholders, activist stockholders could take actions that could be costly and time-consuming to us, disrupt our operations, and divert the attention of our board of directors, management, and employees, such as public proposals and requests for potential nominations of candidates for election to our board of directors, requests to pursue a strategic combination or other transaction, or other special requests. As a result, we have retained, and may in the future retain additional services of various professionals to advise us in these matters, including legal, financial and communications advisers, the costs of which may negatively impact our future financial results. In addition, perceived uncertainties as to our future direction, strategy, or leadership created as a consequence of activist stockholder initiatives may result in the loss of potential business opportunities, harm our ability to attract new or retain existing investors, customers, directors, employees or other partners, and cause our stock price to experience periods of volatility or stagnation.Because we have no current plans to pay cash dividends on our common stock, stockholders may not receive any return on investment unless they sell our common stock for a price greater than that which they paid for it.We have no current plans to pay cash dividends on our common stock. The declaration, amount and payment of any future dividends will be at the sole discretion of our board of directors. Our board of directors may take into account general and economic conditions, our financial condition and results of operations, our available cash and current and anticipated cash needs, capital requirements, contractual, legal, tax and regulatory restrictions and implications on the payment of dividends by us to our stockholders or by our subsidiaries to us, including restrictions under the Amended Credit Agreement and other indebtedness we may incur, and such other factors as our board of directors may deem relevant.We cannot guarantee that our share repurchase program will be utilized to the full value approved or that it will enhance long-term stockholder value.On August 27, 2024, we announced that our board of directors authorized a new share repurchase program allowing us to repurchase up to $500 million of our outstanding shares of common stock (the â€œ2024 Share Repurchase Programâ€), of which $500 million remains available for future share repurchases as of December 31, 2024. The Companyâ€™s previous $25 million share repurchase program, authorized in 2019, was exhausted following the Companyâ€™s use of approximately $17 million in cash to repurchase 108,753 shares during the three months ended September 30, 2024. The shares were immediately retired after repurchase. Purchases under the 2024 Share Repurchase Program may be made from time to time in the open market, in privately negotiated transactions, block trades, accelerated share repurchase transactions, purchases through 10b5-1 trading plans, or by any combination of such methods. The timing and amount of any repurchases pursuant to the 2024 Share Repurchase Program will be determined based on market conditions, share price and other factors. The 2024 Share Repurchase Program does not have an expiration date, does not require us to repurchase any specific number of shares of our common stock, and may be modified, suspended or terminated at any time without notice. There is no guarantee that any shares will be purchased under the 2024 Share Repurchase Program. Any shares that will be repurchased are intended to be retired after purchase. Additionally, the Inflation Reduction Act of 2022 introduced a 1% excise tax on share repurchases, which would increase the costs associated with repurchasing shares of our common stock. Even if our share repurchase programs are fully implemented, they may not enhance long-term stockholder value or may not prove to be the best use of our cash. Share repurchases could have an impact on our share trading prices, increase the volatility of the price of our common stock, or reduce our available cash balance such that we will be required to seek financing to support our operations.Stockholders may be diluted by the future issuance of additional common stock in connection with our incentive plans, acquisitions or otherwise. We had approximately 193.6 million shares of common stock authorized but unissued and 56.4 million shares of common stock outstanding as of JanuaryÂ 30, 2025. Our amended and restated certificate of incorporation authorizes us to issue these shares of common stock and stock options exercisable for common stock (and other equity awards) for the consideration and on the terms and conditions established by our board of directors in its sole discretion, whether in connection with acquisitions or otherwise. Any common stock that we issue, including under our existing equity incentive plans or any additional equity incentive plans that we may adopt in the future, would dilute the percentage ownership held by existing investors. In connection with our acquisition of Naturium, we issued 577,659 shares of the Companyâ€™s common stock, with a fair market value of $57.8Â million as of the date of the Acquisition.58Table of ContentsAnti-takeover provisions in our organizational documents and Delaware law might discourage or delay acquisition attempts for us that stockholders might consider favorable.Our amended and restated certificate of incorporation and amended and restated bylaws contain provisions that may make the acquisition of our company more difficult without the approval of our board of directors. Among other things:â€¢although we do not have a stockholder rights plan, these provisions allow us to authorize the issuance of undesignated preferred stock in connection with a stockholder rights plan or otherwise, the terms of which may be established and the shares of which may be issued without stockholder approval, and which may include super voting, special approval, dividend or other rights or preferences superior to the rights of the holders of common stock;â€¢these provisions provide for a classified board of directors with staggered three-year terms;â€¢these provisions require advance notice for nominations of directors by stockholders and for stockholders to include matters to be considered at our annual meetings;â€¢these provisions prohibit stockholder action by written consent;â€¢these provisions provide for the removal of directors only for cause and only upon affirmative vote of holders of at least 75% of the shares of common stock entitled to vote generally in the election of directors; andâ€¢these provisions require the amendment of certain provisions only by the affirmative vote of at least 75% of the shares of common stock entitled to vote generally in the election of directors.Further, as a Delaware corporation, we are also subject to provisions of Delaware law, which may impair a takeover attempt that our stockholders may find beneficial. These anti-takeover provisions and other provisions under Delaware law could discourage, delay or prevent a transaction involving a change in control of our company, including actions that our stockholders may deem advantageous, or negatively affect the trading price of our common stock. These provisions could also discourage proxy contests and make it more difficult for other stockholders to elect directors of their choosing and to cause us to take other corporate actions they may desire.Our board of directors is authorized to issue and designate shares of our preferred stock in additional series without stockholder approval.Our amended and restated certificate of incorporation authorizes our board of directors, without the approval of our stockholders, to issue up to 30 million shares of our preferred stock, subject to limitations prescribed by applicable law, rules and regulations and the provisions of our amended and restated certificate of incorporation, as shares of preferred stock in series, to establish from time to time the number of shares to be included in each such series and to fix the designation, powers, preferences and rights of the shares of each such series and the qualifications, limitations or restrictions thereof. The powers, preferences and rights of these additional series of preferred stock may be senior to or on parity with our common stock, which may reduce its value.Our amended and restated certificate of incorporation and amended and restated bylaws provide that the Court of Chancery of the State of Delaware will be the exclusive forum for substantially all disputes between us and our stockholders, which could limit our stockholdersâ€™ ability to obtain a favorable judicial forum for disputes with us or our directors, officers or employees.Our amended and restated certificate of incorporation and amended and restated bylaws

provide that the Court of Chancery of the State of Delaware is the exclusive forum for any derivative action or proceeding brought on our behalf, any action asserting a breach of fiduciary duty, any action asserting a claim against us arising pursuant to the Delaware General Corporation Law, our amended and restated certificate of incorporation or our amended and restated bylaws, or any action asserting a claim against us that is governed by the internal affairs doctrine. This provision may limit a stockholderâ€™s ability to bring a claim in a judicial forum that it finds favorable for disputes with us or our directors, officers or other employees, which may discourage such lawsuits against us and our directors, officers and other employees. Alternatively, if a court were to find this provision in our amended and restated certificate of incorporation and amended and restated bylaws to be inapplicable or unenforceable in an action, we may incur additional costs associated with resolving such action in other jurisdictions, which could adversely affect our business, financial condition and results of operations.59Table of ContentsGeneral risk factorsAn active trading market for our common stock may not be sustained, and the market price of shares of our common stock has been subject to wide fluctuations and volatility, which could cause the value of your investment to decline. Although our common stock is listed on the NYSE, there can be no assurances that an active trading market for our common stock will be sustained. In the absence of an active trading market for our common stock, stockholders may not be able to sell their common stock at the time or price they would like to sell.The market price of our common stock has been and may continue to be highly volatile and could be subject to wide fluctuations. Securities markets often experience significant price and volume fluctuations. This market volatility, as well as general economic, market or political conditions, could reduce the market price of shares of our common stock in spite of our operating performance. In addition, our results of operations have been and in the future could be below the expectations of public market analysts and investors due to a number of potential factors, including variations in our quarterly results of operations, additions or departures of key management personnel, changes in consumer preferences or beauty trends, announcements of new products or significant price reductions by our competitors, failure to meet analystsâ€™ earnings estimates, publication of research reports about our industry, litigation and government investigations, changes or proposed changes in laws or regulations or differing interpretations or enforcement thereof affecting our business, adverse market reaction to any indebtedness we may incur or securities we may issue in the future, changes in market valuations of similar companies or speculation in the press or investment community, announcements by our competitors of significant contracts, acquisitions, dispositions, strategic partnerships, joint ventures or capital commitments, adverse publicity about our industry, the level of success of releases of new products and in response the market price of shares of our common stock could decrease significantly. In the past, following periods of volatility in the overall market and the market price of a companyâ€™s securities, securities class action litigation has often been instituted against these companies. This litigation, if instituted against us, could result in substantial costs and a diversion of our managementâ€™s attention and resources.Future sales, or the perception of future sales, by us or our stockholders in the public market could cause the market price for our common stock to decline.The sale of substantial amounts of shares of our common stock in the public market, or the perception that such sales could occur could harm the prevailing market price of shares of our common stock. These sales, or the possibility that these sales may occur, also might make it more difficult for us to sell equity securities in the future at a time and at a price that we deem appropriate.In addition, all the shares of common stock subject to stock options and restricted stock units and shares of restricted stock awards outstanding and reserved under our 2014 Equity Incentive Plan, our 2016 Equity Incentive Award Plan and our 2016 Employee Stock Purchase Plan have been registered on Form S-8 under the Securities Act and such shares, once the underlying equity award vests, will be eligible for sale in the public markets, subject to Rule 144 limitations applicable to affiliates. We intend to file one or more registration statements on Form S-8 to cover additional shares of our common stock or securities convertible into or exchangeable for shares of our common stock pursuant to automatic increases in the number of shares reserved under our 2016 Equity Incentive Award Plan and our 2016 Employee Stock Purchase Plan. Accordingly, shares registered under these registration statements on Form S-8 will be available for sale in the open market.As restrictions on resale end, the market price of shares of our common stock could drop significantly if the holders of these restricted shares sell them or are perceived by the market as intending to sell them. These factors could also make it more difficult for us to raise additional funds through future offerings of shares of our common stock or other securities.If securities analysts do not publish research or publish inaccurate or unfavorable research about our business, our stock price and trading volume could decline.The trading market for our common stock depends in part on the research and reports that securities or industry analysts publish about us or our business. When analysts who cover us downgrade our stock or publish inaccurate or unfavorable research about our business, our stock price may decline. For example, our stock price declined in the second quarter of fiscal 2025 after analysts downgraded our stock. Furthermore, if one or more of these analysts cease coverage of our company or fail to publish reports on us regularly, demand for our stock could decrease, which might cause our stock price and trading volume to decline.60Table of ContentsItem 2. Unregistered sales of equity securities and use of proceeds.Issuer Purchases of Equity SecuritiesOn AugustÂ 27, 2024, we announced that our board of directors authorized the 2024 Share Repurchase Program, which authorizes us to repurchase up to $500.0 million of our outstanding shares of common stock. Purchases under the 2024 Share Repurchase Program may be made from time to time in the open market, in privately negotiated transactions, block trades, accelerated share repurchase transactions, purchases through 10b5-1 trading plans, or by any combination of such methods. The timing and amount of any repurchases pursuant to the 2024 Share Repurchase Program will be determined based on market conditions, share price and other factors. The 2024 Share Repurchase Program does not have an expiration date, does not require us to repurchase any specific number of shares of our common stock, and may be modified, suspended or terminated at any time without notice.Subject to certain exceptions, the covenants in the Amended Credit Agreement require us to be in compliance with certain leverage ratios to make repurchases under the 2024 Share Repurchase Program.We did not repurchase any shares under the 2024 Share Repurchase Program during the three months ended December 31, 2024. A total of $500.0 million remains available for future share repurchases under the 2024 Share Repurchase Program as of December 31, 2024.Item 3. Defaults upon senior securities.None.Item 4. Mine safety disclosures.None.Item 5. Other information.Rule 10b5-1 Trading PlansThe following table sets forth the material terms of each Rule 10b5-1 trading plan that was adopted, modified or terminated by an officer or a director of the Company during the three months ended December 31, 2024.Trading ArrangementTotal Shares to be SoldExpiration DateOfficer/DirectorActionDateRule 10b5-1*Non-Rule 10b5-1**Josh FranksAdopt12/9/2024XUp to 53,224(1)3/13/2026SVP and Chief Operations OfficerKory MarchisottoAdopt12/10/2024XUp to 59,877(1)3/13/2026SVP and Chief Marketing Officer* Intended to satisfy the affirmative defense of Rule 10b5-1(c).** Not intended to satisfy the affirmative defense of Rule 10b5-1(c).(1) The total shares to be sold cannot be determined at the date of this Quarterly Report as the planned sale amount for such officer is equal to a designated percentage of the net number of shares after a portion of the shares have been sold to cover withholding taxes from RSU vesting, as well as performance stock units that will only vest upon achievement of applicable performance targets and may not vest at all. The amount listed for such officer reflects the maximum number of shares available to be sold multiplied by the designated percentages set forth in each officer's respective 10b5-1 trading plan.61Table of ContentsItem 6. Exhibits.Â Â Â Incorporated by ReferenceExhibitNumberExhibit DescriptionFiledHerewithFormExhibitNumberFile NumberFiling Date3.1Amended and Restated Certificate of Incorporation of e.l.f. Beauty, Inc. 8-K3.1001-378739/27/20163.2Amendment to e.l.f. Beauty, Inc. Amended and Restated Certificate of Incorporation 8-K3.1001-378738/27/20243.3Amended and Restated Bylaws of e.l.f. Beauty, Inc. 8-K3.2001-378739/27/201631.1Certification of the Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act.X31.2Certification of the Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act.XÂ Â Â Â 32.1*Certification of the Chief Executive Officer and Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act.XÂ Â Â Â 101.INSXBRL Instance Document - Instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.XÂ Â Â Â 101.SCHInline XBRL Taxonomy Extension Schema Document.X101.CALInline XBRL Taxonomy Extension Calculation Linkbase Document.X101.DEFInline XBRL Taxonomy Extension Definition Linkbase Document.X101.LABInline XBRL Taxonomy Extension Label Linkbase Document.X101.PREInline XBRL Taxonomy Extension Presentation Linkbase Document.X104Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).X*This certification is deemed furnished, and not filed, with the SEC and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date of this Quarterly Report, irrespective of any general incorporation language contained in such filing.62Table of ContentsSIGNATURESPursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.Â Â e.l.f. Beauty, Inc.Â Â Â February 7, 2025Â By:/s/ Tarang P. AminDateÂ Â Tarang P. AminChief Executive Officer (Principal Executive Officer)Â Â Â February 7, 2025Â By:/s/ Mandy FieldsDateÂ Â Mandy FieldsChief Financial Officer(Principal Financial and Accounting Officer)63 EX-31.1 2 q325exhibit311.htm EX-31.1 DocumentExhibit 31.1CERTIFICATION OF THE CHIEF EXECUTIVE OFFICERPURSUANT TOSECURITIES EXCHANGE ACT RULES 13A-14(A) AND 15D-14(A)AS ADOPTED PURSUANT TOSECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Tarang P. Amin, certify that:1.I have reviewed this Quarterly Report on Form 10-Q of e.l.f. Beauty, Inc.;2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;4.The registrantâ€™s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c)Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d)Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and5.The registrantâ€™s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions):(a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and(b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting.Date: FebruaryÂ 7, 2025 /s/ Tarang P. AminTarang P. AminChiefÂ ExecutiveÂ Officer(Principal Executive Officer) EX-31.2 3 q325exhibit312.htm EX-31.2 DocumentExhibit 31.2CERTIFICATION OF THE CHIEF FINANCIAL OFFICERPURSUANT TOSECURITIES EXCHANGE ACT RULES 13A-14(A) AND 15D-14(A)AS ADOPTED PURSUANT TOSECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Mandy Fields, certify that:1.I have reviewed this Quarterly Report on Form 10-Q of e.l.f. Beauty, Inc.;2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;4.The registrantâ€™s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a)Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b)Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c)Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d)Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and5.The registrantâ€™s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions):(a)All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and(b)Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting.Date: FebruaryÂ 7, 2025 /s/ Mandy FieldsMandy FieldsChiefÂ FinancialÂ Officer(Principal Financial Officer and Principal Accounting Officer) EX-32.1 4 q325exhibit321.htm EX-32.1 DocumentExhibit 32.1CERTIFICATION PURSUANT TO18 U.S.C. SECTION 1350,AS ADOPTED PURSUANT TOSECTION 906 OF THE SARBANES-OXLEY ACT OF 2002In connection with the Quarterly Report of e.l.f. Beauty, Inc. (the â€œCompanyâ€) on Form 10-Q for the quarterly period ended December 31, 2024, as filed with the Securities and Exchange Commission (the â€œReportâ€), Tarang P. Amin, Chief Executive Officer of the Company, and Mandy Fields, Chief Financial Officer of the Company, do each hereby certify, pursuant to 18 U.S.C. SectionÂ 1350, as adopted pursuant to SectionÂ 906 of the Sarbanes-Oxley Act of 2002, that:Â Â€¢The Report fully complies with the requirements of SectionÂ 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; andâ€¢The information in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.Date: FebruaryÂ 7, 2025 Â /s/ Tarang P. AminTarang P. AminChief Executive Officer(Principal Executive Officer)Â /s/ Mandy FieldsMandy FieldsChiefÂ FinancialÂ Officer(Principal Financial Officer and Principal Accounting Officer) EX-101.SCH 5 elf-20241231.xsd XBRL TAXONOMY EXTENSION SCHEMA DOCUMENT 0000001 - Document - Cover page link:presentationLink link:calculationLink link:definitionLink 9952151 - Statement - Condensed consolidated balance sheets (unaudited) link:presentationLink link:calculationLink link:definitionLink 9952152 - Statement - Condensed consolidated balance sheets (unaudited) (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 9952153 - Statement - Condensed consolidated statements of operations (unaudited) link:presentationLink link:calculationLink link:definitionLink 9952154 - Statement - Condensed consolidated statements of comprehensive income (unaudited) link:presentationLink link:calculationLink link:definitionLink 9952155 - Statement - Condensed consolidated statements of stockholders' equity (unaudited) link:presentationLink link:calculationLink link:definitionLink 9952156 - Statement - Condensed consolidated statements of cash flows (unaudited) link:presentationLink link:calculationLink link:definitionLink 9952157 - Disclosure - Nature of operations link:presentationLink link:calculationLink link:definitionLink 9952158 - Disclosure - Summary of significant accounting policies link:presentationLink link:calculationLink link:definitionLink 9952159 - Disclosure - Acquisition link:presentationLink link:calculationLink link:definitionLink 9952160 - Disclosure - Goodwill and intangible assets link:presentationLink link:calculationLink link:definitionLink 9952161 - Disclosure - Accrued expenses and other current liabilities link:presentationLink link:calculationLink link:definitionLink 9952162 - Disclosure - Debt link:presentationLink link:calculationLink link:definitionLink 9952163 - Disclosure - Commitments and contingencies link:presentationLink link:calculationLink link:definitionLink 9952164 - Disclosure - Income taxes link:presentationLink link:calculationLink link:definitionLink 9952165 - Disclosure - Stock-based compensation link:presentationLink link:calculationLink link:definitionLink 9952166 - Disclosure - Repurchase of common stock link:presentationLink link:calculationLink link:definitionLink 9952167 - Disclosure - Net income per share link:presentationLink link:calculationLink link:definitionLink 9952168 - Disclosure - Leases link:presentationLink link:calculationLink link:definitionLink 9955511 - Disclosure - Summary of significant accounting policies (Policies) link:presentationLink link:calculationLink link:definitionLink 9955512 - Disclosure - Summary of significant accounting policies (Tables) link:presentationLink link:calculationLink link:definitionLink 9955513 - Disclosure - Acquisition (Tables) link:presentationLink link:calculationLink link:definitionLink 9955514 - Disclosure -

Goodwill and intangible assets (Tables) link:presentationLink link:calculationLink link:definitionLink 9955515 - Disclosure - Accrued expenses and other current liabilities (Tables) link:presentationLink link:calculationLink link:definitionLink 9955516 - Disclosure - Debt (Tables) link:presentationLink link:calculationLink link:definitionLink 9955517 - Disclosure - Stock-based compensation (Tables) link:presentationLink link:calculationLink link:definitionLink 9955518 - Disclosure - Net income per share (Tables) link:presentationLink link:calculationLink link:definitionLink 9955519 - Disclosure - Leases (Tables) link:presentationLink link:calculationLink link:definitionLink 9955520 - Disclosure - Summary of significant accounting policies - Additional Information (Details) link:presentationLink link:calculationLink link:definitionLink 9955521 - Disclosure - Summary of significant accounting policies - Disaggregation of Revenue (Details) link:presentationLink link:calculationLink link:definitionLink 9955522 - Disclosure - Acquisition - Additional Information (Details) link:presentationLink link:calculationLink link:definitionLink 9955523 - Disclosure - Acquisition - Schedule of Consideration Transferred (Details) link:presentationLink link:calculationLink link:definitionLink 9955524 - Disclosure - Acquisition - Schedule of Purchase Price Allocation and Intangible Assets and Liabilities Acquired (Details) link:presentationLink link:calculationLink link:definitionLink 9955525 - Disclosure - Acquisition - Schedule of Intangible Assets (Details) link:presentationLink link:calculationLink link:definitionLink 9955526 - Disclosure - Acquisition - Business Acquisition, Pro Forma Information (Details) link:presentationLink link:calculationLink link:definitionLink 9955527 - Disclosure - Goodwill and intangible assets - Information Regarding Company's Goodwill and Intangible Assets (Details) link:presentationLink link:calculationLink link:definitionLink 9955527 - Disclosure - Goodwill and intangible assets - Information Regarding Company's Goodwill and Intangible Assets (Details) link:presentationLink link:calculationLink link:definitionLink 9955528 - Disclosure - Goodwill and intangible assets - Additional Information (Details) link:presentationLink link:calculationLink link:definitionLink 9955529 - Disclosure - Goodwill and intangible assets - Future Amortization Expense for Intangible Assets (Details) link:presentationLink link:calculationLink link:definitionLink 9955530 - Disclosure - Accrued expenses and other current liabilities (Details) link:presentationLink link:calculationLink link:definitionLink 9955531 - Disclosure - Debt - Schedule of Outstanding Debt (Details) link:presentationLink link:calculationLink link:definitionLink 9955531 - Disclosure - Debt - Schedule of Outstanding Debt (Details) link:presentationLink link:calculationLink link:definitionLink 9955532 - Disclosure - Debt - Additional Information (Details) link:presentationLink link:calculationLink link:definitionLink 9955533 - Disclosure - Income taxes (Details) link:presentationLink link:calculationLink link:definitionLink 9955534 - Disclosure - Stock-based compensation - Schedule of Share-Based Payment Arrangement, Expensed and Capitalized, Amount (Details) link:presentationLink link:calculationLink link:definitionLink 9955535 - Disclosure - Stock-based compensation - Additional Information (Details) link:presentationLink link:calculationLink link:definitionLink 9955536 - Disclosure - Repurchase of common stock (Details) link:presentationLink link:calculationLink link:definitionLink 9955537 - Disclosure - Net income per share (Details) link:presentationLink link:calculationLink link:definitionLink 9955538 - Disclosure - Leases - Additional Information (Details) link:presentationLink link:calculationLink link:definitionLink 9955539 - Disclosure - Leases - Balance Sheet Line Items (Details) link:presentationLink link:calculationLink link:definitionLink 9955540 - Disclosure - Leases - Components of Lease Expense (Details) link:presentationLink link:calculationLink link:definitionLink 9955541 - Disclosure - Leases - Future Minimum Lease Payments (Details) link:presentationLink link:calculationLink link:definitionLink 9955541 - Disclosure - Leases - Future Minimum Lease Payments (Details) link:presentationLink link:calculationLink link:definitionLink 9955542 - Disclosure - Leases - Weighted Average Assumptions (Details) link:presentationLink link:calculationLink link:definitionLink EX-101.CAL 6 elf-20241231_cal.xml XBRL TAXONOMY EXTENSION CALCULATION LINKBASE DOCUMENT EX-101.DEF 7 elf-20241231_def.xml XBRL TAXONOMY EXTENSION DEFINITION LINKBASE DOCUMENT EX-101.LAB 8 elf-20241231_lab.xml XBRL TAXONOMY EXTENSION LABEL LINKBASE DOCUMENT Adjustments to reconcile net income to net cash (used in) provided by operating activities: Adjustments to Reconcile Net Income (Loss) to Cash Provided by (Used in) Operating Activities [Abstract] Statistical Measurement [Domain] Statistical Measurement [Domain] Repayment of long-term debt Repayments of Long-Term Debt Remaining authorized repurchase amount Share Repurchase Program, Remaining Authorized, Amount Total debt, net of issuance costs Long-Term Debt and Lease Obligation, Including Current Maturities Schedule of Components of Lease Expense Lease, Cost [Table Text Block] Cover [Abstract] Cover [Abstract] Variable Rate Components [Domain] Variable Rate Components [Domain] Variable Rate Components [Domain] Net decrease in cash, cash equivalents and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect Schedule of Maturities of Operating Lease Liabilities Lessee, Operating Lease, Liability, to be Paid, Maturity [Table Text Block] Trading Symbol Trading Symbol All Trading Arrangements All Trading Arrangements [Member] Long-term debt Long-term portion of debt Long-Term Debt and Lease Obligation Compensation Actually Paid vs. Net Income Compensation Actually Paid vs. Net Income [Text Block] Non-NEOs Non-NEOs [Member] Schedule of Reconciliation of Numerator and Denominator in Basic and Diluted Net Income Per Common Share Computations Schedule of Earnings Per Share, Basic and Diluted [Table Text Block] Rule 10b5-1 Arrangement Adopted Rule 10b5-1 Arrangement Adopted [Flag] Awards Close in Time to MNPI Disclosures Awards Close in Time to MNPI Disclosures [Table] Pay vs Performance Disclosure [Line Items] Peer Group Total Shareholder Return Amount Peer Group Total Shareholder Return Amount Accounts receivable Increase (Decrease) in Accounts Receivable Number of options to renew Lessee Operating Lease, Number Of Options To Renew Lessee Operating Lease, Number Of Options To Renew Weighted-average remaining lease term Weighted Average Remaining Lease Term [Abstract] Weighted Average Remaining Lease Term [Abstract] Goodwill and other intangibles, Net carrying amount Intangible Assets, Net (Including Goodwill) Net assets acquired, excluding liability assumed for acquisition-related seller expenses Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Net Assets Excluding Liability For Acquisition Related Seller Expenses Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Net Assets Excluding Liability For Acquisition Related Seller Expenses Non-Rule 10b5-1 Arrangement Adopted Non-Rule 10b5-1 Arrangement Adopted [Flag] Proceeds from exercise of stock options Proceeds from Stock Options Exercised Interest rate at period end Line of Credit Facility, Interest Rate at Period End Award Timing Disclosures [Line Items] Current Lease Liability, Current [Abstract] Lease Liability, Current [Abstract] Other Performance Measure, Amount Other Performance Measure, Amount 2028 Finite-Lived Intangible Asset, Expected Amortization, Year Three Leases Lessee, Operating Leases [Text Block] Common stock, shares outstanding (in shares) Beginning balance (in shares) Ending balance (in shares) Common Stock, Shares, Outstanding Operating lease cost Operating Lease, Cost Finance lease cost Lease, Cost [Abstract] Long-term operating lease obligations Operating Operating Lease, Liability, Noncurrent Cash flows from financing activities: Net Cash Provided by (Used in) Financing Activities, Continuing Operations [Abstract] Interest on lease liabilities Finance Lease, Interest Expense Segment reporting Segment Reporting, Policy [Policy Text Block] United States UNITED STATES Other assets Other Assets, Noncurrent Entity Tax Identification Number Entity Tax Identification Number Leases [Abstract] Leases [Abstract] Gross carrying amount Finite-Lived Intangible Assets, Gross Net cash (used in) provided by operating activities Net Cash Provided by (Used in) Operating Activities Taxes payable Taxes Payable, Current Net income per share: Net income per share: Earnings Per Share Reconciliation [Abstract] Equity Components [Axis] Equity Components [Axis] Award Timing Method Award Timing Method [Text Block] Trading Arrangements, by Individual Trading Arrangements, by Individual [Table] Entity Common Stock, Shares Outstanding Entity Common Stock, Shares Outstanding Finance leases Finance Lease, Weighted Average Remaining Lease Term Insider Trading Policies and Procedures [Line Items] Use of estimates Use of Estimates, Policy [Policy Text Block] Business Acquisition, Acquiree [Domain] Business Acquisition, Acquiree [Domain] Adjustment to Compensation, Amount Adjustment to Compensation Amount Equity consideration (common stock issued) Business Combination, Consideration Transferred, Equity Interests Issued and Issuable Additional paid-in capital Additional Paid in Capital, Common Stock Payables and Accruals [Abstract] Payables and Accruals [Abstract] Compensation Amount Outstanding Recovery Compensation Amount Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table [Member] Entity Small Business Entity Small Business Company Selected Measure Amount Company Selected Measure Amount Geographical [Axis] Geographical [Axis] Debt issuance costs paid Payments of Debt Issuance Costs Tabular List, Table Tabular List [Table Text Block] Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Repurchase of common stock Repurchase of common stock Stock Repurchased During Period, Value Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table [Member] Accrued expenses and other current liabilities Accrued expenses and other current liabilities Accrued Liabilities, Current Weighted average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share (in shares) Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount Credit Facility [Domain] Credit Facility [Domain] Cash, cash equivalents and restricted cash - beginning of period Cash, cash equivalents and restricted cash - end of period Total cash, cash equivalents and restricted cash Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents Accrued marketing Accrued Marketing Costs, Current Current assets: Assets, Current [Abstract] Goodwill Goodwill Goodwill Indefinite-lived Intangible Assets, Major Class Name Indefinite-Lived Intangible Assets, Major Class Name [Domain] Other comprehensive (loss) income, net of tax Other Comprehensive Income (Loss), Net of Tax [Abstract] Amount authorized under share repurchase program Share Repurchase Program, Authorized, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Employee Stock Option Share-Based Payment Arrangement, Option [Member] 2026 Lessee, Operating Lease, Liability, to be Paid, Year One Other, net Proceeds from (Payments for) Other Financing Activities Comprehensive income Comprehensive Income (Loss), Net of Tax, Attributable to Parent Finance leases Finance Lease, Weighted Average Discount Rate, Percent Term Loan Term Loan Facility [Member] Term loan member. Security Exchange Name Security Exchange Name Basis spread on variable rate Debt Instrument, Basis Spread on Variable Rate Award Type Award Type [Axis] Kory Marchisotto [Member] Kory Marchisotto Amended Credit Agreement Amended Credit Agreement [Member] Amended Credit Agreement Property and equipment, net Property, Plant and Equipment, Net Total liabilities Liabilities Common stock, par value (in USD per share) Common Stock, Par or Stated Value Per Share Forgone Recovery, Explanation of Impracticability Forgone Recovery, Explanation of Impracticability [Text Block] Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table] Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table] Revolving Credit Facility Revolving Credit Facility [Member] Expiration Date Trading Arrangement Expiration Date Goodwill and Intangible Assets Disclosure [Abstract] Goodwill and Intangible Assets Disclosure [Abstract] Customer relationshipsÂ â€“ e-commerce Electronic Commerce Customer Relationships [Member] Electronic commerce customer relationships. Current portion of operating lease liabilities Operating Operating Lease, Liability, Current Total Shareholder Return Amount Total Shareholder Return Amount Number of distribution channels Number Of Distribution Channels Number Of Distribution Channels Common stock, shares issued (in shares) Common Stock, Shares, Issued Equity Awards Adjustments, Footnote Equity Awards Adjustments, Footnote [Text Block] Maximum borrowing capacity Line of Credit Facility, Maximum Borrowing Capacity Insider Trading Policies and Procedures Adopted Insider Trading Policies and Procedures Adopted [Flag] Exercise of stock options and vesting of restricted stock (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period Debt Instrument [Line Items] Debt Instrument [Line Items] Named Executive Officers, Footnote Named Executive Officers, Footnote [Text Block] Goodwill and intangible asset impairment Goodwill and Intangible Asset Impairment Common stock, shares authorized (in shares) Common Stock, Shares Authorized Minimum Floor Minimum Floor [Member] Minimum Floor [Member] Acquisition, net of cash acquired Payments to Acquire Businesses, Net of Cash Acquired Basis of presentation Basis of Accounting, Policy [Policy Text Block] Diluted (in shares) Weighted average common shares outstanding - diluted (in shares) Weighted Average Number of Shares Outstanding, Diluted MNPI Disclosure Timed for Compensation Value MNPI Disclosure Timed for Compensation Value [Flag] Remainder of fiscal 2025 Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year Total stockholders' equity Beginning balance Ending balance Equity, Attributable to Parent Prepaid expenses and other current assets Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Assets, Prepaid Expense and Other Assets Cash flows from investing activities: Net Cash Provided by (Used in) Investing Activities, Continuing Operations [Abstract] Second Amendment to Amended Credit Agreement Second Amendment To Amended Credit Agreement [Member] Second Amendment To Amended Credit Agreement Business Acquisition, Pro Forma Information Business Acquisition, Pro Forma Information [Table Text Block] Selling, general and administrative expenses Selling, General and Administrative Expense Other comprehensive (loss) income, net of tax Other Comprehensive Income (Loss), Net of Tax, Portion Attributable to Parent Accounts receivable, net Accounts Receivable, after Allowance for Credit Loss, Current Other liabilities Increase (Decrease) in Other Operating Liabilities Total leased assets Lease, Right-Of-Use Asset Lease, Right-Of-Use Asset Pension Adjustments Prior Service Cost Pension Adjustments Prior Service Cost [Member] Document Fiscal Period Focus Document Fiscal Period Focus All Executive Categories All Executive Categories [Member] Dilutive common equivalent shares from equity awards (in shares) Incremental Common Shares Attributable to Dilutive Effect of Share-Based Payment Arrangements Business acquisition, share price (in USD per share) Business Acquisition, Share Price 2027 Finite-Lived Intangible Asset, Expected Amortization, Year Two Changed Peer Group, Footnote Changed Peer Group, Footnote [Text Block] Assets Assets [Abstract] Assets Lease, Right-Of-Use Asset [Abstract] Document Type Document Type Pension Benefits Adjustments, Footnote Pension Benefits Adjustments, Footnote [Text Block] Total Shareholder Return Vs Peer Group Total Shareholder Return Vs Peer Group [Text Block] Average price per share (in USD per share) Shares Acquired, Average Cost Per Share Amended Term Loan Facility Amended Term Loan Facility [Member] Amended Term Loan Facility Accrued expenses Accrued Expenses Accrued expenses. Weighted-average discount rate Leases, Weighted Average Discount Rate [Abstract] Leases, Weighted Average Discount Rate [Abstract] Schedule of Future Amortization Expense for Intangible Assets Schedule of Finite-Lived Intangible Assets, Future Amortization Expense [Table Text Block] Trademarks Indefinite-Lived Intangible Assets (Excluding Goodwill) Maximum Maximum [Member] Depreciation and amortization Amortization of Intangible Assets Equity Valuation Assumption Difference, Footnote Equity Valuation Assumption Difference, Footnote [Text Block] Net carrying amount Finite-Lived Intangible Assets, Net International Non-US [Member] Accounts payable Accounts Payable, Current Accounting Policies [Abstract] Accounting Policies [Abstract] Acquisition Business Combination Disclosure [Text Block] Current Fiscal Year End Date Current Fiscal Year End Date Less: Interest Lessee, Operating Lease, Liability, Undiscounted Excess Amount Total lease cost Lease, Cost Statistical Measurement [Axis] Statistical Measurement [Axis] PEO Name PEO Name Finance lease accumulated amortization Finance Lease, Right-of-Use Asset, Accumulated Amortization Non-Rule 10b5-1 Arrangement Terminated Non-Rule 10b5-1 Arrangement Terminated [Flag] Income before provision for income taxes Income (Loss) from Continuing Operations before Income Taxes, Noncontrolling Interest Non-PEO NEO Average Total Compensation Amount Non-PEO NEO Average Total Compensation Amount Equity Award Award Type [Domain] Name Outstanding Recovery, Individual Name Cash Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Cash and Equivalents Disaggregation of Revenue [Line Items] Disaggregation of Revenue [Line Items] Schedule Of Intangible Assets And Goodwill [Table] Schedule Of Intangible Assets And Goodwill [Table] Schedule of intangible assets and goodwill. Compensation Actually Paid vs. Company Selected Measure Compensation Actually Paid vs. Company Selected Measure [Text Block] Amended Revolving Credit Facility Amended Revolving Credit Facility [Member] Amended Revolving Credit Facility Schedule of Information Regarding Company's Goodwill and Intangible Assets Schedule of Intangible Assets and Goodwill [Table Text Block] Non-PEO NEO Non-PEO NEO [Member] Estimated useful life Finite-Lived Intangible Asset, Useful Life Total debt Long-Term Debt, Gross And Lease Obligation Long-Term Debt, Gross And Lease Obligation Total assets acquired Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Assets Additional paid-in capital Additional Paid-in Capital [Member] Service-based vesting options Service Based Stock Options [Member] Service-based stock options. Award Timing Predetermined Award Timing Predetermined [Flag] Class of Stock [Line Items] Class of Stock [Line Items] Net deferred tax liability Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Deferred Tax Liabilities Recent accounting pronouncements New Accounting Pronouncements, Policy [Policy Text Block] Diluted (in USD per share) Diluted (in USD per share) Earnings Per Share, Diluted Finite-Lived Intangible Assets by Major Class [Axis] Finite-Lived Intangible Assets by Major Class [Axis] Accumulated amortization Finite-Lived Intangible Assets, Accumulated Amortization Revenue recognition Revenue from Contract with Customer [Policy Text Block] Name Measure Name Entity Interactive Data Current Entity Interactive Data Current Restatement does not require Recovery Restatement Does Not Require Recovery [Text Block] Number of operating segments Number of Operating Segments Disaggregation of Revenue [Table] Disaggregation of Revenue [Table] Statement of Financial Position [Abstract] Statement of Financial Position [Abstract] Stock-based compensation expense Share-Based Payment Arrangement, Noncash Expense Inventory Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Inventory Income tax provision Income tax provision Income Tax Expense (Benefit) Unrecognized stock-based compensation cost, expected weighted-average period of recognition Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Period for Recognition Term Loan Term Loan [Member] Term Loan Net sales Total net sales Revenue from Contract with Customer, Excluding Assessed Tax Statement of Comprehensive Income [Abstract] Effective income tax rate Effective Income Tax Rate Reconciliation, Percent Net cash used in investing activities Net Cash Provided by (Used in) Investing Activities Operating income Operating Income (Loss) Variable Rate [Domain] Variable Rate

[Domain] Business Acquisition [Line Items] Business Acquisition [Line Items] Number of reporting segments Number of Reportable Segments Total liabilities and stockholders' equity Liabilities and Equity Other, net Other Operating Activities, Cash Flow Statement Rule 10b5-1 Arrangement Terminated Rule 10b5-1 Arrangement Terminated [Flag] All Adjustments to Compensation All Adjustments to Compensation [Member] Accrued compensation Employee-related Liabilities, Current Prepaid expenses and other assets Increase (Decrease) in Prepaid Expense and Other Assets Commitments and Contingencies Disclosure [Abstract] Commitments and Contingencies Disclosure [Abstract] Interest expense, net Interest Income (Expense), Nonoperating Finite-Lived Intangible Assets, Major Class Name Finite-Lived Intangible Assets, Major Class Name [Domain] Current portion of long-term debt Less: current portion Long-Term Debt and Lease Obligation, Current Right-of-use assets obtained in exchange for lease obligations Right-of-Use Asset Obtained in Exchange for Operating Lease Liability Underlying Security Market Price Change Underlying Security Market Price Change, Percent Individual: Individual [Axis] Accumulated other comprehensive income (loss) AOCI Attributable to Parent [Member] Inventory, net Inventory, Net Entity Address, State or Province Entity Address, State or Province Statement [Line Items] Statement [Line Items] Erroneous Compensation Analysis Erroneous Compensation Analysis [Text Block] Liability assumed for acquisition-related seller expenses Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Liability Assumed For Acquisition Seller Related Expenses Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Liability Assumed For Acquisition Seller Related Expenses Total purchase price Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Net Compensation Actually Paid vs. Total Shareholder Return Compensation Actually Paid vs. Total Shareholder Return [Text Block] Total consideration transferred Total consideration transferred Business Combination, Consideration Transferred Liabilities and stockholders' equity Liabilities and Equity [Abstract] Lessee operating lease, option to extend Lessee, Operating Lease, Option To Extend, Term Lessee, Operating Lease, Option To Extend, Term Consolidated Total Net Leverage Ratio Levels Consolidated Total Net Leverage Ratio Levels [Member] Consolidated Total Net Leverage Ratio Levels Goodwill and other intangibles, Accumulated amortization Intangible Assets Including Goodwill, Accumulated Amortization Intangible assets including goodwill accumulated amortization. Minimum Minimum [Member] Restatement Determination Date Restatement Determination Date Adoption Date Trading Arrangement Adoption Date Pay vs Performance Disclosure Pay vs Performance Disclosure [Table] Operating lease assets Operating Lease, Right-of-Use Asset Erroneously Awarded Compensation Recovery Erroneously Awarded Compensation Recovery [Table] Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year [Member] Pro forma revenue Business Acquisition, Pro Forma Revenue Term loan Long-Term Debt, Gross Exercise Price Award Exercise Price Net income per share Earnings Per Share [Text Block] Arrangement Duration Trading Arrangement Duration Leases Lessee, Finance Leases [Text Block] Exercise of stock options and vesting of restricted stock Stock Issued During Period, Value, Stock Options Exercised Goodwill and intangible assets Goodwill and Intangible Assets Disclosure [Text Block] Stockholders' equity: Equity, Attributable to Parent [Abstract] Peer Group Issuers, Footnote Peer Group Issuers, Footnote [Text Block] Schedule of Maturities of Finance Lease Liabilities Finance Lease, Liability, to be Paid, Maturity [Table Text Block] Material Terms of Trading Arrangement Material Terms of Trading Arrangement [Text Block] Debt instrument, term Debt Instrument, Term Finance lease obligations Finance Lease, Liability 2029 Finite-Lived Intangible Asset, Expected Amortization, Year Four All Individuals All Individuals [Member] Total lease liabilities Lease, Liability Lease, Liability Proceeds from revolving line of credit Proceeds from Lines of Credit PEO PEO [Member] Variable Rate [Axis] Variable Rate [Axis] Income Tax Disclosure [Abstract] Name Trading Arrangement, Individual Name Other (expense) income, net Other Nonoperating Income (Expense) LIBOR London Inter Bank Offered Rate (LIBOR) 1 [Member] London Inter Bank Offered Rate (LIBOR) 1 Statement of Stockholders' Equity [Abstract] Statement of Stockholders' Equity [Abstract] Intangible assets, net Intangible Assets, Net (Excluding Goodwill) Thereafter Lessee, Operating Lease, Liability, To Be Paid, After Year Four Lessee, Operating Lease, Liability, To Be Paid, After Year Four Unrecognized stock-based compensation cost Share-Based Payment Arrangement, Nonvested Award, Excluding Option, Cost Not yet Recognized, Amount Unused fee percentage Line of Credit Facility, Unused Capacity, Commitment Fee Percentage Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Awards Close in Time to MNPI Disclosures, Table Awards Close in Time to MNPI Disclosures [Table Text Block] Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year [Member] Aggregate Erroneous Compensation Amount Aggregate Erroneous Compensation Amount Local Phone Number Local Phone Number Aggregate Erroneous Compensation Not Yet Determined Aggregate Erroneous Compensation Not Yet Determined [Text Block] Total liabilities assumed Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Liabilities Deferred tax liabilities Deferred Income Tax Liabilities, Net Repurchase of common stock (in shares) Stock Repurchased During Period, Shares Changes in operating assets and liabilities: Increase (Decrease) in Operating Capital [Abstract] SOFR Secured Overnight Financing Rate (SOFR) [Member] PEO Total Compensation Amount PEO Total Compensation Amount Intangible assets Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Finite-Lived Intangibles Common stock issued (in shares) Business Acquisition, Equity Interest Issued or Issuable, Number of Shares Schedule of Accrued Expenses and Other Current Liabilities Schedule of Accrued Liabilities [Table Text Block] Share Repurchase Program [Domain] Share Repurchase Program [Domain] Impairment of finite-lived intangible assets Impairment of Intangible Assets, Finite-Lived Commitments and contingencies Commitments and Contingencies Disclosure [Text Block] Debt Disclosure [Abstract] Debt Disclosure [Abstract] Common stock Common Stock [Member] Measure: Measure [Axis] Forgone Recovery due to Expense of Enforcement, Amount Forgone Recovery due to Expense of Enforcement, Amount Schedule of Business Acquisitions, by Acquisition [Table] Schedule of Business Acquisitions, by Acquisition [Table] Line of Credit Line of Credit [Member] Entity Emerging Growth Company Entity Emerging Growth Company Indefinite-lived Intangible Assets Indefinite-Lived Intangible Assets [Axis] Operating lease, right-of-use asset, statement of financial position [extensible list] Operating Lease, Right-of-Use Asset, Statement of Financial Position [Extensible Enumeration] Entity Central Index Key Entity Central Index Key Accrued expenses and other current liabilities Accounts Payable, Accrued Liabilities, and Other Liabilities Disclosure, Current [Text Block] Non-GAAP Measure Description Non-GAAP Measure Description [Text Block] Non-PEO NEO Average Compensation Actually Paid Amount Non-PEO NEO Average Compensation Actually Paid Amount Finance lease assets Finance Lease, Right-of-Use Asset, after Accumulated Amortization Repurchase of common stock Equity [Text Block] Accounts payable and accrued expenses Increase (Decrease) in Accounts Payable and Accrued Liabilities Award Timing, How MNPI Considered Award Timing, How MNPI Considered [Text Block] Equity Component [Domain] Equity Component [Domain] Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents [Abstract] Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents [Abstract] Additional 402(v) Disclosure Additional 402(v) Disclosure [Text Block] Stock-based compensation APIC, Share-Based Payment Arrangement, Increase for Cost Recognition Entity Shell Company Entity Shell Company Entity Incorporation, State or Country Code Entity Incorporation, State or Country Code Liabilities Lease, Liability [Abstract] Lease, Liability [Abstract] Customer relationshipsÂ â€“ retailers Customer Relationships Retailers [Member] Customer relationships retailers. Title Trading Arrangement, Individual Title Statement [Table] Statement [Table] Summary of significant accounting policies Significant Accounting Policies [Text Block] City Area Code City Area Code Acquisition transaction cost Asset Acquisition, Consideration Transferred, Transaction Cost Current liabilities: Liabilities, Current [Abstract] Incremental Term Loan Incremental Term Loan [Member] Incremental Term Loan Insider Trading Policies and Procedures Not Adopted Insider Trading Policies and Procedures Not Adopted [Text Block] Non-cash lease expense Other Noncash Expense Foreign currency translation adjustment Other Comprehensive Income (Loss), Foreign Currency Transaction and Translation Adjustment, Net of Tax Total current assets Assets, Current Statement of Cash Flows [Abstract] Statement of Cash Flows [Abstract] Remaining borrowing capacity Line of Credit Facility, Remaining Borrowing Capacity Repurchase of common stock Payments for Repurchase of Common Stock Schedule of Long-term Debt Instruments [Table] Schedule of Long-Term Debt Instruments [Table] Income taxes Income Tax Disclosure [Text Block] 2029 Lessee, Operating Lease, Liability, to be Paid, Year Four Earnings Per Share [Abstract] Earnings Per Share [Abstract] Numerator: Net Income (Loss) Attributable to Parent [Abstract] Equity [Abstract] Equity [Abstract] Accumulated deficit Retained Earnings (Accumulated Deficit) Finance lease, right-of-use asset, statement of financial position [extensible list] Finance Lease, Right-of-Use Asset, Statement of Financial Position [Extensible Enumeration] Inventory Increase (Decrease) in Inventories Josh Franks [Member] Josh Franks Schedule of Outstanding Debt Schedule of Debt [Table Text Block] Deferred income taxes Deferred Income Taxes and Tax Credits Organization, Consolidation and Presentation of Financial Statements [Abstract] Organization, Consolidation and Presentation of Financial Statements [Abstract] Aggregate Available Trading Arrangement, Securities Aggregate Available Amount Customer relationships â€“ retailers Retail [Member] Equity Awards Adjustments Equity Awards Adjustments [Member] Operating leases Operating Lease, Weighted Average Discount Rate, Percent Present value of lease liabilities Operating Lease, Liability Net cash (used in) provided by financing activities Net Cash Provided by (Used in) Financing Activities Underlying Securities Award Underlying Securities Amount Credit Facility [Axis] Credit Facility [Axis] Amendment Flag Amendment Flag Entity Registrant Name Entity Registrant Name Cash consideration Payments to Acquire Businesses, Gross Accounts receivable Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Assets, Receivables Cash flows from operating activities: Net Cash Provided by (Used in) Operating Activities, Continuing Operations [Abstract] Adjustment to Non-PEO NEO Compensation Footnote Adjustment to Non-PEO NEO Compensation Footnote [Text Block] Stock Appreciation Rights (SARs) Stock Appreciation Rights (SARs) [Member] Depreciation and amortization Depreciation, Depletion and Amortization Gross profit Gross Profit Naturium LLC Naturium LLC [Member] Naturium LLC Fair Value as of Grant Date Award Grant Date Fair Value Amortization of leased assets Finance Lease, Right-of-Use Asset, Amortization Less: debt issuance costs Debt Issuance Costs, Net Debt Debt Disclosure [Text Block] Geographical [Domain] Geographical [Domain] Recovery of Erroneously Awarded Compensation Disclosure [Line Items] Schedule of Disaggregation of Revenue Disaggregation of Revenue [Table Text Block] Entity Address, Postal Zip Code Entity Address, Postal Zip Code Schedule of Share-Based Payment Arrangement, Expensed and Capitalized, Amount Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table Text Block] Restatement Determination Date: Restatement Determination Date [Axis] Acquisition-related seller expenses Acquisition Related, Seller Expenses Acquisition Related, Seller Expenses Title of 12(b) Security Title of 12(b) Security Common stock, par value of $0.01 per share; 250,000,000 shares authorized as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023; 56,398,608, 55,583,660 and 55,412,234 shares issued and outstanding as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, respectively Common Stock, Value, Issued Share-based Payment Arrangement [Abstract] Share-Based Payment Arrangement [Abstract] Issuance of common stock as consideration for acquisition Stock Issued During Period, Value, Acquisitions Finance lease, liability, current, statement of financial position [extensible enumeration] Finance Lease, Liability, Current, Statement of Financial Position [Extensible Enumeration] Cash and cash equivalents Cash and Cash Equivalents, at Carrying Value Other, net Payments for (Proceeds from) Other Investing Activities Issuance of common stock as consideration for acquisition (in shares) Stock Issued During Period, Shares, Acquisitions Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested [Member] Net assets acquired Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Net Assets Acquired Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Net Assets Acquired Effect of exchange rate changes on cash, cash equivalents and restricted cash Effect of Exchange Rate on Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Including Disposal Group and Discontinued Operations Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested [Member] Operating lease, liability, current, statement of financial position [extensible enumeration] Operating Lease, Liability, Current, Statement of Financial Position [Extensible Enumeration] Noncurrent Lease, Liability, Noncurrent [Abstract] Lease, Liability, Noncurrent [Abstract] Accrued inventory Accrued Inventory, Current Accrued Inventory, Current Basic (in USD per share) Basic (in USD per share) Earnings Per Share, Basic Operating cash flows from operating leases Operating Lease, Payments Adjustment To PEO Compensation, Footnote Adjustment To PEO Compensation, Footnote [Text Block] Award Timing MNPI Disclosure Award Timing MNPI Disclosure [Text Block] Quarterly installment rate Debt Instrument, Quarterly Installment Rate Debt Instrument, Quarterly Installment Rate Trademarks Trademarks Trademarks [Member] Aggregate Pension Adjustments Service Cost Aggregate Pension Adjustments Service Cost [Member] Schedule of Balance Sheet Information Assets And Liabilities, Lessee [Table Text Block] Assets and Liabilities, Lessee [Table Text Block] Compensation Actually Paid vs. Other Measure Compensation Actually Paid vs. Other Measure [Text Block] Stock, Class of Stock [Table] Stock, Class of Stock [Table] Total current liabilities Liabilities, Current Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year [Member] Weighted average shares outstanding: Denominator: Weighted Average Number of Shares Outstanding, Diluted [Abstract] Share Repurchase Program [Axis] Share Repurchase Program [Axis] Unrecognized stock-based compensation cost Share-Based Payment Arrangement, Nonvested Award, Option, Cost Not yet Recognized, Amount Total assets Assets 2026 Finite-Lived Intangible Asset, Expected Amortization, Year One Cost of sales Cost of Goods and Services Sold Revolving line of credit Long-Term Line of Credit Purchase of property and equipment Payments to Acquire Property, Plant, and Equipment Other long-term liabilities Other Liabilities, Noncurrent Forgone Recovery due to Violation of Home Country Law, Amount Forgone Recovery due to Violation of Home Country Law, Amount Commitments and contingencies (Note 7) Commitments and Contingencies Business combinations Business Combinations Policy [Policy Text Block] Termination Date Trading Arrangement Termination Date Anti-dilutive securities excluded from diluted EPS: Earnings Per Share, Diluted, Other Disclosure [Abstract] Restricted stock and RSUs Restricted Stock Units And Restricted Stock [Member] Restricted Stock Units and Restricted Stock [Member] Nature of operations Nature of Operations [Text Block] Variable Rate Components [Axis] Variable Rate Components [Axis] Variable Rate Components 2027 Lessee, Operating Lease, Liability, to be Paid, Year Two Stock-based compensation Share-Based Payment Arrangement [Text Block] Schedule Of Intangible Assets And Goodwill [Line Items] Schedule Of Intangible Assets And Goodwill [Line Items] Schedule of intangible assets and goodwill. Entity Address, City or Town Entity Address, City or Town Proceeds from long-term debt Proceeds from Issuance of Long-Term Debt Schedule of Purchase Price Allocation and Intangible Assets and Liabilities Acquired Schedule of Recognized Identified Assets Acquired and Liabilities Assumed [Table Text Block] Debt Instrument [Axis] Debt Instrument [Axis] Total stock compensation expense Share-Based Payment Arrangement, Expense Net income Net income Net income Net Income (Loss) Attributable to Parent Trading Arrangement: Trading Arrangement [Axis] Pay vs Performance Disclosure, Table Pay vs Performance [Table Text Block] Interest rate, amortization Debt Instrument, Annual Principal Amortization Rate Debt Instrument, Annual Principal Amortization Rate Business Acquisition [Axis] Business Acquisition [Axis] Equity Awards Adjustments, Excluding Value Reported in Compensation Table Equity Awards Adjustments, Excluding Value Reported in the Compensation Table [Member] Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year [Member] Entity File Number Entity File Number 2024 Share Repurchase Program 2024 Share Repurchase Program [Member] 2024 Share Repurchase Program Document Fiscal Year Focus Document Fiscal Year Focus Income Statement [Abstract] Income Statement [Abstract] Entity Address, Address Line One Entity Address, Address Line One Debt Instrument, Name [Domain] Debt Instrument, Name [Domain] Other current liabilities Other Accrued Liabilities, Current Name Forgone Recovery, Individual Name Remainder of fiscal 2025 Lessee, Operating Lease, Liability, to be Paid, Remainder of Fiscal Year Operating leases Operating Lease, Weighted Average Remaining Lease Term Document Period End Date Document Period End Date Finance Finance Lease, Liability, Current Award Timing MNPI Considered Award Timing MNPI Considered [Flag] Base Rate Base Rate [Member] Impairment of equity investment Impairment of equity investment Equity Securities without Readily Determinable Fair Value, Impairment Loss, Annual Amount Total lease payments Lessee, Operating Lease, Liability, to be Paid Accrued expenses and other current liabilities Business Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Accrued Expenses And Other Current Liabilities, Other Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Accrued Expenses And Other Current Liabilities Insider Trading Arrangements [Line Items] Outstanding Aggregate Erroneous Compensation Amount Outstanding Aggregate Erroneous Compensation Amount 2028 Lessee, Operating Lease, Liability, to be Paid, Year Three PEO Actually Paid Compensation Amount PEO Actually Paid Compensation Amount Accounts payable Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Liabilities, Accounts Payable Schedule of Consideration Transferred Schedule of Business Acquisitions, by Acquisition [Table Text Block] Adjustment to Compensation: Adjustment to Compensation [Axis] Prepaid expenses and other current assets Prepaid Expense and Other Assets, Current Reclassifications Reclassification, Comparability Adjustment [Policy Text Block] Document Transition Report Document Transition Report Document Quarterly Report Document Quarterly Report Thereafter Finite-Lived Intangible Asset, Expected Amortization, After Year Four Finite-Lived Intangible Asset, Expected Amortization, After Year Four Accumulated other comprehensive income (loss) Accumulated Other Comprehensive Income (Loss), Net of Tax Entity Current Reporting Status Entity Current Reporting Status Accumulated deficit Retained Earnings [Member] Restricted cash (included in Prepaid expenses and other current assets) Restricted Cash and Cash Equivalents Pension

Adjustments Service Cost Pension Adjustments Service Cost [Member] Basic (in shares) Weighted average common shares outstanding - basic (in shares) Weighted Average Number of Shares Outstanding, Basic Stock Price or TSR Estimation Method Stock Price or TSR Estimation Method [Text Block] Goodwill and other intangibles, Gross carrying amount Intangible Assets Gross Including Goodwill Intangible assets gross including goodwill. Amortization of debt issuance costs and discount on debt Amortization of Debt Issuance Costs and Discounts Increase (Decrease) in Stockholders' Equity [Roll Forward] Increase (Decrease) in Stockholders' Equity [Roll Forward] Executive Category: Executive Category [Axis] Name Awards Close in Time to MNPI Disclosures, Individual Name Entity Filer Category Entity Filer Category Letter of Credit Letter of Credit [Member] Company Selected Measure Name Company Selected Measure Name EX-101.PRE 9 elf-20241231_pre.xml XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE DOCUMENT XML 11 R1.htm IDEA: XBRL DOCUMENT v3.25.0.1 Cover page - shares 9 Months Ended Dec. 31, 2024 Jan. 30, 2025 Cover [Abstract] Â Â Document Type 10-Q Â Document Quarterly Report true Â Document Period End Date Dec. 31, 2024 Â Document Transition Report false Â Entity File Number 001-37873 Â Entity Registrant Name e.l.f. Beauty, Inc. Â Entity Incorporation, State or Country Code DE Â Entity Tax Identification Number 46-4464131 Â Entity Address, Address Line One 570 10th Street Â Entity Address, City or Town Oakland, Â Entity Address, State or Province CA Â Entity Address, Postal Zip Code 94607 Â City Area Code (510) Â Local Phone Number 778-7787 Â Title of 12(b) Security Common Stock, par value $0.01 per share Â Trading Symbol ELF Â Security Exchange Name NYSE Â Entity Current Reporting Status Yes Â Entity Interactive Data Current Yes Â Entity Filer Category Large Accelerated Filer Â Entity Small Business false Â Entity Emerging Growth Company false Â Entity Shell Company false Â Entity Common Stock, Shares Outstanding Â 56,398,608 Amendment Flag false Â Document Fiscal Year Focus 2025 Â Document Fiscal Period Focus Q3 Â Entity Central Index Key 0001600033 Â Current Fiscal Year End Date --03-31 Â X - DefinitionBoolean flag that is true when the XBRL content amends previously-filed or accepted submission. + ReferencesNo definition available. + Details Name: dei_AmendmentFlag Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionArea code of city + ReferencesNo definition available. + Details Name: dei_CityAreaCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCover page. + ReferencesNo definition available. + Details Name: dei_CoverAbstract Namespace Prefix: dei_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionEnd date of current fiscal year in the format --MM-DD. + ReferencesNo definition available. + Details Name: dei_CurrentFiscalYearEndDate Namespace Prefix: dei_ Data Type: xbrli:gMonthDayItemType Balance Type: na Period Type: duration X - DefinitionFiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalPeriodFocus Namespace Prefix: dei_ Data Type: dei:fiscalPeriodItemType Balance Type: na Period Type: duration X - DefinitionThis is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalYearFocus Namespace Prefix: dei_ Data Type: xbrli:gYearItemType Balance Type: na Period Type: duration X - DefinitionFor the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD. + ReferencesNo definition available. + Details Name: dei_DocumentPeriodEndDate Namespace Prefix: dei_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as an quarterly report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Form 10-Q -Number 240 -Section 308 -Subsection a + Details Name: dei_DocumentQuarterlyReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as a transition report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Forms 10-K, 10-Q, 20-F -Number 240 -Section 13 -Subsection a-1 + Details Name: dei_DocumentTransitionReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word 'Other'. + ReferencesNo definition available. + Details Name: dei_DocumentType Namespace Prefix: dei_ Data Type: dei:submissionTypeItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 1 such as Attn, Building Name, Street Name + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine1 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the City or Town + ReferencesNo definition available. + Details Name: dei_EntityAddressCityOrTown Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCode for the postal or zip code + ReferencesNo definition available. + Details Name: dei_EntityAddressPostalZipCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the state or province. + ReferencesNo definition available. + Details Name: dei_EntityAddressStateOrProvince Namespace Prefix: dei_ Data Type: dei:stateOrProvinceItemType Balance Type: na Period Type: duration X - DefinitionA unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityCentralIndexKey Namespace Prefix: dei_ Data Type: dei:centralIndexKeyItemType Balance Type: na Period Type: duration X - DefinitionIndicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument. + ReferencesNo definition available. + Details Name: dei_EntityCommonStockSharesOutstanding Namespace Prefix: dei_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionIndicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesNo definition available. + Details Name: dei_EntityCurrentReportingStatus Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionIndicate if registrant meets the emerging growth company criteria. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityEmergingGrowthCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionCommission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen. + ReferencesNo definition available. + Details Name: dei_EntityFileNumber Namespace Prefix: dei_ Data Type: dei:fileNumberItemType Balance Type: na Period Type: duration X - DefinitionIndicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityFilerCategory Namespace Prefix: dei_ Data Type: dei:filerCategoryItemType Balance Type: na Period Type: duration X - DefinitionTwo-character EDGAR code representing the state or country of incorporation. + ReferencesNo definition available. + Details Name: dei_EntityIncorporationStateCountryCode Namespace Prefix: dei_ Data Type: dei:edgarStateCountryItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-T -Number 232 -Section 405 + Details Name: dei_EntityInteractiveDataCurrent Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionThe exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityRegistrantName Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityShellCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionIndicates that the company is a Smaller Reporting Company (SRC). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntitySmallBusiness Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityTaxIdentificationNumber Namespace Prefix: dei_ Data Type: dei:employerIdItemType Balance Type: na Period Type: duration X - DefinitionLocal phone number for entity. + ReferencesNo definition available. + Details Name: dei_LocalPhoneNumber Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionTitle of a 12(b) registered security. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b + Details Name: dei_Security12bTitle Namespace Prefix: dei_ Data Type: dei:securityTitleItemType Balance Type: na Period Type: duration X - DefinitionName of the Exchange on which a security is registered. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection d1-1 + Details Name: dei_SecurityExchangeName Namespace Prefix: dei_ Data Type: dei:edgarExchangeCodeItemType Balance Type: na Period Type: duration X - DefinitionTrading symbol of an instrument as listed on an exchange. + ReferencesNo definition available. + Details Name: dei_TradingSymbol Namespace Prefix: dei_ Data Type: dei:tradingSymbolItemType Balance Type: na Period Type: duration XML 12 R2.htm IDEA: XBRL DOCUMENT v3.25.0.1 Condensed consolidated balance sheets (unaudited) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Current assets: Â Â Â Cash and cash equivalents $ 73,845 $ 108,183 $ 72,705 Accounts receivable, net 187,744 123,797 121,061 Inventory, net 214,786 191,489 204,504 Prepaid expenses and other current assets 82,702 53,608 56,630 Total current assets 559,077 477,077 454,900 Property and equipment, net 19,878 13,974 12,805 Intangible assets, net 212,047 225,094 230,658 Goodwill 340,582 340,600 340,165 Other assets 133,250 72,502 69,756 Total assets 1,264,834 1,129,247 1,108,284 Current liabilities: Â Â Â Current portion of long-term debt 100,250 100,307 100,394 Accounts payable 65,293 81,075 72,917 Accrued expenses and other current liabilities 128,364 117,733 129,628 Total current liabilities 293,907 299,115 302,939 Long-term debt 154,061 161,819 164,403 Deferred tax liabilities 493 3,666 4,281 Long-term operating lease obligations 48,116 21,459 21,720 Other long-term liabilities 870 616 717 Total liabilities 497,447 486,675 494,060 Commitments and contingencies (Note 7) Stockholders' equity: Â Â Â Common stock, par value of $0.01 per share; 250,000,000 shares authorized as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023; 56,398,608, 55,583,660 and 55,412,234 shares issued and outstanding as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, respectively 563 555 553 Additional paid-in capital 977,141 936,403 922,592 Accumulated other comprehensive income (loss) 183 (50) (58) Accumulated deficit (210,500) (294,336) (308,863) Total stockholders' equity 767,387 642,572 614,224 Total liabilities and stockholders' equity $ 1,264,834 $ 1,129,247 $ 1,108,284 X - DefinitionCarrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_AccountsPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14 + Details Name: us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionValue received from shareholders in common stock-related transactions that are in excess of par value or stated value and amounts received from other stock-related transactions. Includes only common stock transactions (excludes preferred stock transactions). May be called contributed capital, capital in excess of par, capital surplus, or paid-in capital. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AdditionalPaidInCapitalCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 7:

http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 12: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 13: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(12)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: 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https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B 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-Subparagraph (SX 210.9-03(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Assets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 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https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 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http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_AssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AssetsCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRepresents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommitmentsAndContingencies Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_CommonStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after deferred tax asset, of deferred tax liability attributable to taxable differences with jurisdictional netting. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(15)(b)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482525/740-10-45-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482525/740-10-45-6 + Details Name: us-gaap_DeferredIncomeTaxLiabilitiesNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionSum of the carrying amounts of all intangible assets, excluding goodwill, as of the balance sheet date, net of accumulated amortization and impairment charges. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1 + Details Name: us-gaap_IntangibleAssetsNetExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after valuation and LIFO reserves of inventory expected to be sold, or consumed within one year or operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -

Paragraph 1 -Subparagraph (SX 210.5-02(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_InventoryNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 15: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_Liabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(32)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LiabilitiesAndStockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB 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1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 21: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_LiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LiabilitiesCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of long-term debt and lease obligation, classified as noncurrent. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(16)(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_LongTermDebtAndCapitalLeaseObligations Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of long-term debt and lease obligation, classified as current. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LongTermDebtAndCapitalLeaseObligationsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities classified as other, due after one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_PrepaidExpenseAndOtherAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated undistributed earnings (deficit). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3:

http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_RetainedEarningsAccumulatedDeficit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 13 R3.htm IDEA: XBRL DOCUMENT v3.25.0.1 Condensed consolidated balance sheets (unaudited) (Parenthetical) - $ / shares Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Statement of Financial Position [Abstract] Â Â Â Common stock, par value (in USD per share) $ 0.01 $ 0.01 $ 0.01 Common stock, shares authorized (in shares) 250,000,000 250,000,000 250,000,000 Common stock, shares issued (in shares) 56,398,608 55,583,660 55,412,234 Common stock, shares outstanding (in shares) 56,398,608 55,583,660 55,412,234 X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfFinancialPositionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 14 R4.htm IDEA: XBRL DOCUMENT v3.25.0.1 Condensed consolidated statements of operations (unaudited) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Income Statement [Abstract] Â Â Â Â Net sales $ 355,320 $ 270,943 $ 980,872 $ 702,789 Cost of sales 102,015 78,986 282,225 205,895 Gross profit 253,305 191,957 698,647 496,894 Selling, general and administrative expenses 218,220 160,121 584,936 364,246 Operating income 35,085 31,836 113,711 132,648 Other (expense) income, net (5,278) 2,565 (1,300) 1,902 Impairment of equity investment 0 0 0 (1,720) Interest expense, net (3,527) (3,985) (10,953) (3,021) Income before provision for income taxes 26,280 30,416 101,458 129,809 Income tax provision (9,019) (3,528) (17,622) (16,673) Net income $ 17,261 $ 26,888 $ 83,836 $ 113,136 Net income per share: Â Â Â Â Basic (in USD per share) $ 0.31 $ 0.49 $ 1.49 $ 2.08 Diluted (in USD per share) $ 0.30 $ 0.46 $ 1.43 $ 1.97 Weighted average shares outstanding: Â Â Â Â Basic (in shares) 56,358,694 55,140,887 56,227,037 54,503,518 Diluted (in shares) 58,353,219 58,030,115 58,463,343 57,550,094 X - DefinitionThe aggregate costs related to goods produced and sold and services rendered by an entity during the reporting period. This excludes costs incurred during the reporting period related to financial services rendered and other revenue generating activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1 + Details Name: us-gaap_CostOfGoodsAndServicesSold Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI

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https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareReconciliationAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of impairment loss on investment in equity security without readily determinable fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-3 + Details Name: us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueImpairmentLossAnnualAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher 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-Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_GrossProfit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncomeStatementAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of interest income (expense) classified as nonoperating. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48 + Details Name: us-gaap_InterestIncomeExpenseNonoperatingNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -

Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (expense) related to nonoperating activities, classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_OtherNonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate total costs related to selling a firm's product and services, as well as all other general and administrative expenses. Direct selling expenses (for example, credit, warranty, and advertising) are expenses that can be directly linked to the sale of specific products. Indirect selling expenses are expenses that cannot be directly linked to the sale of specific products, for example telephone expenses, Internet, and postal charges. General and administrative expenses include salaries of non-sales personnel, rent, utilities, communication, etc. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_SellingGeneralAndAdministrativeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 15 R5.htm IDEA: XBRL DOCUMENT v3.25.0.1 Condensed consolidated statements of comprehensive income (unaudited) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Statement of Comprehensive Income [Abstract] Â Â Â Â Net income $ 17,261 $ 26,888 $ 83,836 $ 113,136 Other comprehensive (loss) income, net of tax Â Â Â Â Foreign currency translation adjustment (256) (58) 233 (58) Other comprehensive (loss) income, net of tax (256) (58) 233 (58) Comprehensive income $ 17,005 $ 26,830 $ 84,069 $ 113,078 X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-5 + Details Name: us-gaap_ComprehensiveIncomeNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting 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https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax and reclassification adjustments of gain (loss) on foreign currency translation adjustments, foreign currency transactions designated and effective as economic hedges of a net investment in a foreign entity and intra-entity foreign currency transactions that are of a long-term-investment nature. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (a) -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1 + Details Name: us-gaap_OtherComprehensiveIncomeLossForeignCurrencyTransactionAndTranslationAdjustmentNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPeriodIncreaseDecreaseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfIncomeAndComprehensiveIncomeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 16 R6.htm IDEA: XBRL DOCUMENT v3.25.0.1 Condensed consolidated statements of stockholders' equity (unaudited) - USD ($) $ in Thousands Total Common stock Additional paid-in capital Accumulated other comprehensive income (loss) Accumulated deficit Beginning balance (in shares) at Mar. 31, 2023 Â 53,571,577 Â Â Â Beginning balance at Mar. 31, 2023 $ 411,017 $ 535 $ 832,481 $ 0 $ (421,999) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income 52,977 Â Â Â 52,977 Stock-based compensation 7,223 Â 7,223 Â Â Exercise of stock options and vesting of restricted stock (in shares) Â 754,953 Â Â Â Exercise of stock options and vesting of restricted stock 485 $ 8 477 Â Â Ending balance (in shares) at Jun. 30, 2023 Â 54,326,530 Â Â Â Ending balance at Jun. 30, 2023 471,702 $ 543 840,181 0 (369,022) Beginning balance (in shares) at Mar. 31, 2023 Â 53,571,577 Â Â Â Beginning balance at Mar. 31, 2023 411,017 $ 535 832,481 0 (421,999) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income 113,136 Â Â Â Â Foreign currency translation adjustment $ (58) Â Â Â Â Ending balance (in shares) at Dec. 31, 2023 55,412,234 55,321,185 Â Â Â Ending balance at Dec. 31, 2023 $ 614,224 $ 553 922,592 (58) (308,863) Beginning balance (in shares) at Jun. 30, 2023 Â 54,326,530 Â Â Â Beginning balance at Jun. 30, 2023 471,702 $ 543 840,181 0 (369,022) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income 33,271 Â Â Â 33,271 Stock-based compensation 11,190 Â 11,190 Â Â Exercise of stock options and vesting of restricted stock (in shares) Â 203,982 Â Â Â Exercise of stock options and vesting of restricted stock 265 $ 2 263 Â Â Ending balance (in shares) at Sep. 30, 2023 Â 54,530,512 Â Â Â Ending balance at Sep. 30, 2023 516,428 $ 545 851,634 0 (335,751) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income 26,888 Â Â Â 26,888 Stock-based compensation 11,051 Â 11,051 Â Â Exercise of stock options and vesting of restricted stock (in shares) Â 213,014 Â Â Â Exercise of stock options and vesting of restricted stock 2,143 $ 2 2,141 Â Â Issuance of common stock as consideration for acquisition (in shares) Â 577,659 Â Â Â Issuance of common stock as consideration for acquisition 57,772 $ 6 57,766 Â Â Foreign currency translation adjustment $ (58) Â Â (58) Â Ending balance (in shares) at Dec. 31, 2023 55,412,234 55,321,185 Â Â Â Ending balance at Dec. 31, 2023 $ 614,224 $ 553 922,592 (58) (308,863) Beginning balance (in shares) at Mar. 31, 2024 55,583,660 55,508,536 Â Â Â Beginning balance at Mar. 31, 2024 $ 642,572 $ 555 936,403 (50) (294,336) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income 47,555 Â Â Â 47,555 Stock-based compensation 12,958 Â 12,958 Â Â Exercise of stock options and vesting of restricted stock (in shares) Â 878,925 Â Â Â Exercise of stock options and vesting of restricted stock 464 $ 8 456 Â Â Foreign currency translation adjustment 41 Â Â 41 Â Ending balance (in shares) at Jun. 30, 2024 Â 56,387,461 Â Â Â Ending balance at Jun. 30, 2024 $ 703,590 $ 563 949,817 (9) (246,781) Beginning balance (in shares) at Mar. 31, 2024 55,583,660 55,508,536 Â Â Â Beginning balance at Mar. 31, 2024 $ 642,572 $ 555 936,403 (50) (294,336) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income $ 83,836 Â Â Â Â Repurchase of common stock (in shares) 108,753 Â Â Â Â Repurchase of common stock $ (17,100) Â Â Â Â Foreign currency translation adjustment $ 233 Â Â Â Â Ending balance (in shares) at Dec. 31, 2024 56,398,608 56,398,608 Â Â Â Ending balance at Dec. 31, 2024 $ 767,387 $ 563 977,141 183 (210,500) Beginning balance (in shares) at Jun. 30, 2024 Â 56,387,461 Â Â Â Beginning balance at Jun. 30, 2024 703,590 $ 563 949,817 (9) (246,781) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income 19,020 Â Â Â 19,020 Stock-based compensation 21,644 Â 21,644 Â Â Exercise of stock options and vesting of restricted stock (in shares) Â 52,330 Â Â Â Exercise of stock options and vesting of restricted stock 69 Â 69 Â Â Repurchase of common stock (in shares) Â (108,753) Â Â Â Repurchase of common stock (17,076) $ (1) (17,075) Â Â Foreign currency translation adjustment 448 Â Â 448 Â Ending balance (in shares) at Sep. 30, 2024 Â 56,331,038 Â Â Â Ending balance at Sep. 30, 2024 727,695 $ 562 954,455 439 (227,761) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Net income 17,261 Â Â Â 17,261 Stock-based compensation 22,303 Â 22,303 Â Â Exercise of stock options and vesting of restricted stock (in shares) Â 67,570 Â Â Â Exercise of stock options and vesting of restricted stock $ 384 $ 1 383 Â Â Repurchase of common stock (in shares) 108,753 Â Â Â Â Repurchase of common stock $ (17,100) Â Â Â Â Foreign currency translation adjustment $ (256) Â Â (256) Â Ending balance (in shares) at Dec. 31, 2024 56,398,608 56,398,608 Â Â Â Ending balance at Dec. 31, 2024 $ 767,387 $ 563 $ 977,141 $ 183 $ (210,500) X - DefinitionAmount of increase to additional paid-in capital (APIC) for recognition of cost for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-13Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-12 + Details Name: us-gaap_AdjustmentsToAdditionalPaidInCapitalSharebasedCompensationRequisiteServicePeriodRecognitionValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInStockholdersEquityRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: 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DefinitionAmount after tax and reclassification adjustments of gain (loss) on foreign currency translation adjustments, foreign currency transactions designated and effective as economic hedges of a net investment in a foreign entity and intra-entity foreign currency transactions that are of a long-term-investment nature. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (a) -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1 + Details Name: us-gaap_OtherComprehensiveIncomeLossForeignCurrencyTransactionAndTranslationAdjustmentNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares of stock issued during the period pursuant to acquisitions. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesAcquisitions Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionValue of stock issued pursuant to acquisitions during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueAcquisitions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionValue of stock issued as a result of the exercise of stock options. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares that have been repurchased during the period and have not been retired and are not held in treasury. Some state laws may govern the circumstances under which an entity may acquire its own stock and prescribe the accounting treatment therefore. This element is used when state law does not recognize treasury stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedDuringPeriodShares Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionEquity impact of the value of stock that has been repurchased during the period and has not been retired and is not held in treasury. Some state laws may mandate the circumstances under which an entity may acquire its own stock and prescribe the accounting treatment therefore. This element is used when state law does not recognize treasury stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-4Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedDuringPeriodValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 17 R7.htm IDEA: XBRL DOCUMENT v3.25.0.1 Condensed consolidated statements of cash flows (unaudited) - USD ($) $ in Thousands 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Cash flows from operating activities: Â  Â  Net income $ 83,836 $ 113,136 Adjustments to reconcile net income to net cash (used in) provided by operating activities: Â  Â  Depreciation and amortization 30,899 20,445 Non-cash lease expense 7,010 3,802 Stock-based compensation expense 56,951 29,459 Amortization of debt issuance costs and discount on debt 413 290 Deferred income taxes (4,153) (1,684) Impairment of equity investment 0 1,720 Acquisition-related seller expenses 0 (10,549) Other, net 844 27 Changes in operating assets and liabilities: Â  Â  Accounts receivable (65,067) (45,878) Inventory (23,652) (106,898) Prepaid expenses and other assets (77,534) (50,696) Accounts payable and accrued expenses (5,691) 84,733 Other liabilities (6,116) (3,768) Net cash (used in) provided by operating activities (2,260) 34,139 Cash flows from investing activities: Â  Â  Acquisition, net of cash acquired 0 (274,973) Purchase of property and equipment (7,461) (5,984) Other, net (278) 0 Net cash used in investing activities (7,739) (280,957) Cash flows from financing activities: Â  Â  Proceeds from revolving line of credit 0 89,500 Proceeds from long-term debt 0 115,000 Repayment of long-term debt (8,062) (5,188) Debt issuance costs paid 0 (665) Repurchase of common stock (17,076) 0 Proceeds from exercise of stock options 917 2,893 Other, net (57) (489) Net cash (used in) provided by financing activities (24,278) 201,051 Effect of exchange rate changes on cash, cash equivalents and restricted cash (61) (56) Net decrease in cash, cash equivalents and restricted cash (34,338) (45,823) Cash, cash equivalents and restricted cash - beginning of period 108,183 120,778 Cash, cash equivalents and restricted cash - end of period 73,845 74,955 Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents [Abstract] Â  Â  Cash and cash equivalents 73,845 72,705 Restricted cash (included in Prepaid expenses and other current assets) 0 2,250 Total cash, cash equivalents and restricted cash $ 73,845 $ 74,955 X - DefinitionAcquisition Related, Seller Expenses + ReferencesNo definition available. + Details Name: elf_AcquisitionRelatedSellerExpenses Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of amortization expense attributable to debt discount (premium) and debt issuance costs. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -

SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-3 + Details Name: us-gaap_AmortizationOfFinancingCostsAndDiscounts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 1 -SubTopic 230 -Topic 830 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of deferred income tax expense (benefit) and income tax credits. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_DeferredIncomeTaxesAndTaxCredits Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate expense recognized in the current period that allocates the cost of tangible assets, intangible assets, or depleting assets to periods that benefit from use of the assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22 + Details Name: us-gaap_DepreciationDepletionAndAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) from effect of exchange rate changes on cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; held in foreign currencies; including, but not limited to, disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 830 -SubTopic 230 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_EffectOfExchangeRateOnCashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsIncludingDisposalGroupAndDiscontinuedOperations Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of impairment loss on investment in equity security without readily determinable fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-3 + Details Name: us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueImpairmentLossAnnualAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the amounts payable to vendors for goods and services received and the amount of obligations and expenses incurred but not paid. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsPayableAndAccruedLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsReceivable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate value of all inventory held by the reporting entity, associated with underlying transactions that are classified as operating activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInInventories Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOperatingCapitalAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in operating liabilities classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInOtherOperatingLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in prepaid expenses, and assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivitiesContinuingOperationsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivitiesContinuingOperationsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25 + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivitiesContinuingOperationsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25:

http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of expense or loss included in net income that result in no cash flow, classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OtherNoncashExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionOther cash or noncash adjustments to reconcile net income to cash provided by (used in) operating activities that are not separately disclosed in the statement of cash flows (for example, cash received or cash paid during the current period for miscellaneous operating activities, net change during the reporting period in other assets or other liabilities). + ReferencesNo definition available. + Details Name: us-gaap_OtherOperatingActivitiesCashFlowStatement Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash (inflow) outflow from investing activities classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 45 -Paragraph 12 -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_PaymentsForProceedsFromOtherInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow to reacquire common stock during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsForRepurchaseOfCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow paid to third parties in connection with debt origination, which will be amortized over the remaining maturity period of the associated long-term debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 15 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsOfDebtIssuanceCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of a business, net of the cash acquired from the purchase. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesNetOfCashAcquired Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquirePropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash inflow from a debt initially having maturity due after one year or beyond the operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromIssuanceOfLongTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from contractual arrangement with the lender, including but not limited to, letter of credit, standby letter of credit and revolving credit arrangements. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(f)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromLinesOfCredit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 45 -Paragraph 15 -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_ProceedsFromPaymentsForOtherFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from exercise of option under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Subparagraph (a) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2A + Details Name: us-gaap_ProceedsFromStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash outflow for debt initially having maturity due after one year or beyond the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_RepaymentsOfLongTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash and cash equivalents restricted as to withdrawal or usage. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(1)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_RestrictedCashAndCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of noncash expense for share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 18 R8.htm IDEA: XBRL DOCUMENT v3.25.0.1 Nature of operations 9 Months Ended Dec. 31, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â  Nature of operations Nature of operationse.l.f. Beauty, Inc., a Delaware corporation (â€œe.l.f. Beautyâ€ and together with its subsidiaries, the â€œCompanyâ€), is a multi-brand beauty company that offers inclusive, accessible, clean, vegan and cruelty-free cosmetics and skin care products. The Company's mission is to make the best of beauty accessible to every eye, lip, face and skin concern.The Company believes its ability to deliver cruelty-free, clean, vegan and premium-quality products at accessible prices with broad appeal differentiates it in the beauty industry. The Company believes the combination of its value proposition, innovation engine, ability to attract and engage consumers, and its world-class teamâ€™s ability to execute with speed, has positioned the Company well to navigate the competitive beauty market.The Company's family of brands includes e.l.f. Cosmetics, e.l.f. SKIN, Naturium, Well People and Keys Soulcare. The Company's brands are available online and across leading beauty, mass-market and specialty retailers. The Company has strong relationships with its retail customers such as Target, Walmart, Ulta Beauty and other leading retailers that have enabled the Company to expand distribution both domestically and internationally. X - DefinitionThe entire disclosure for the nature of an entity's business, major products or services, principal markets including location, and the relative importance of its operations in each business and the basis for the determination, including but not limited to, assets, revenues, or earnings. For an entity that has not commenced principal operations, disclosures about the risks and uncertainties related to the activities in which the entity is currently engaged and an understanding of what those activities are being directed toward. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 275 -Publisher FASB -URI https://asc.fasb.org/275/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1 + Details Name: us-gaap_NatureOfOperations Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 19 R9.htm IDEA: XBRL DOCUMENT v3.25.0.1 Summary of significant accounting policies 9 Months Ended Dec. 31, 2024 Accounting Policies [Abstract] Â  Summary of significant accounting policies Summary of significant accounting policiesBasis of presentation The accompanying unaudited condensed consolidated financial statements and related notes have been prepared in accordance with U.S. generally accepted accounting principles (â€œU.S. GAAPâ€) for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the Companyâ€™s annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. In the opinion of the Company, these interim financial statements contain all adjustments, including normal recurring adjustments, necessary for a fair statement of its financial position as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, and its results of operations and stockholders' equity for the three and nine months ended December 31, 2024 and December 31, 2023 and its cash flows for the nine months ended December 31, 2024 and December 31, 2023. All intercompany balances and transactions have been eliminated in consolidation.These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Companyâ€™s Annual Report on Form 10-K for the fiscal year ended MarchÂ 31, 2024 (the â€œAnnual Reportâ€). Operating results for the interim periods are not necessarily indicative of the results that may be expected for the full year. ReclassificationsCertain prior period amounts in the unaudited condensed consolidated statements of cash flows have been reclassified to conform with the current period presentation.Use of estimatesThe preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.Segment reportingOperating segments are components of an enterprise for which separate financial information is available that is evaluated by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Utilizing these criteria, the Company manages its business on the basis of one operating segment and one reportable segment. It is impracticable for the Company to provide revenue by product line.Significant accounting policiesThe Company made no material changes in the application of its significant accounting policies that were disclosed in Note 2, â€œSummary of significant accounting policies,â€ to the audited consolidated financial statements as of and for the fiscal year ended MarchÂ 31, 2024 included in the Annual Report.Business combinationsThe purchase price of a business acquisition is allocated to the assets acquired and liabilities assumed based upon their estimated fair values at the business combination date. The excess of purchase price over the fair value of assets acquired and liabilities assumed is recorded as goodwill. Determining fair value of identifiable assets, particularly intangibles, and liabilities acquired also requires the Company to make estimates, which are based on all available information and in some cases assumptions with respect to the timing and amount of future revenues and expenses associated with an asset. Unanticipated events or circumstances may occur that could affect the accuracy of the Companyâ€™s fair value estimates, and under different assumptions, the resulting valuations could be materially different.Costs that are incurred to complete the business combination, such as legal and other professional fees, are not considered as a part of consideration transferred and are charged to selling, general and administrative expense as they are incurred.Revenue recognitionThe Company distributes products both through national and international retailers, as well as direct-to-consumers through its e-commerce channel. The marketing and consumer engagement benefits that the direct-to-consumer channel provides are integral to the Companyâ€™s brand and product development strategy and drive sales across channels. As such, the Company views its two primary distribution channels as components of one integrated business, as opposed to discrete revenue streams. The Company sells a variety of beauty products but does not consider them to be meaningfully different revenue streams given similarities in the nature of the products, the target consumer and the innovation and distribution processes.The following table provides disaggregated revenue from contracts with customers by geographical market, as the nature, amount, timing and uncertainty of revenue and cash flows can differ between domestic and international customers (in thousands).Â Three months ended December 31,Nine months ended December 31,Net sales by geographic

region:20242023202420232023United States$285,928Â $229,101Â $793,950Â $599,552Â International69,392Â 41,842Â 186,922Â 103,237Â Total net sales$355,320Â $270,943Â $980,872Â $702,789Â As of December 31, 2024, other than accounts receivable, the Company had no material contract assets, contract liabilities or deferred contract costs recorded on its unaudited condensed consolidated balance sheet. Recent accounting pronouncementsNew accounting pronouncements issued but not yet adoptedIn November 2023, the Financial Accounting Standards Board (â€œFASBâ€) issued Accounting Standards Update (â€œASUâ€) 2023-07, Segment Reporting â€“ Improvements to Reportable Segment Disclosures (Topic 280). The standard expands reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. In addition, ASU 2023-07 enhances interim disclosure requirements, clarifies circumstances in which an entity can disclose multiple segment measures of profit or loss, and contains other disclosure requirements. ASU 2023-07 is effective for the Companyâ€™s annual period beginning April 1, 2024, and interim periods within fiscal years beginning April 1, 2025. Entities must adopt the changes to the segment reporting guidance on a retrospective basis. Early adoption is permitted. The Company expects ASU 2023-07 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition.In December 2023, the FASB issued ASU 2023-09, Improvements to Income Tax Disclosures (Topic 740). The standard requires disaggregated information about a reporting entityâ€™s effective tax rate reconciliation as well as information on income taxes paid. The standard is intended to benefit investors by providing more detailed income tax disclosures that would be useful in making capital allocation decisions. The new requirements apply to all entities subject to income taxes and will be effective for the Companyâ€™s annual periods beginning April 1, 2025. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2023-09 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition.In November 2024, the FASB issued ASU 2024-03, Income Statement â€“ Reporting Comprehensive Income â€“ Expense Disaggregation Disclosures (Subtopic 220-40). The standard requires additional disclosures, in the notes to financial statements, of specified information about certain costs and expenses included in the captions presented on the face of the income statement. The new guidance is effective for the Companyâ€™s annual reporting period beginning April 1, 2027, and interim reporting periods beginning April 1, 2028. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2024-03 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for all significant accounting policies of the reporting entity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContent + Details Name: us-gaap_SignificantAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 20 R10.htm IDEA: XBRL DOCUMENT v3.25.0.1 Acquisition 9 Months Ended Dec. 31, 2024 Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Â  Acquisition AcquisitionOn October 4, 2023, the Company, through its wholly owned subsidiary, e.l.f. Cosmetics, Inc., completed its acquisition of Naturium LLC (â€œNaturiumâ€) (including the indirect acquisition of equity interests in Naturium through the purchase of TCB-N Prelude Blocker Corp., a holding company) (the â€œAcquisitionâ€), which furthered the Companyâ€™s mission to make the best of beauty accessible to every eye, lip, face and skin concern. Naturium is a skin care company that provides clinically effective products at an affordable price. The Company directly and indirectly acquired all rights, title and interest in and to the outstanding equity securities of Naturium for a purchase price of $333.0Â million in a combination of cash and Company stock.The following table summarizes the fair market value of the consideration transferred and how the Company calculates the goodwill resulting from the acquisition (in thousands):Cash consideration$275,266Â Equity consideration (common stock issued)(1)57,772Â Total consideration transferred333,038Â Less: Net assets acquiredNet assets acquired, excluding liability assumed for acquisition-related seller expenses$174,625Â Liability assumed for acquisition-related seller expenses(2)(10,549)Net assets acquired(164,076)Goodwill$168,962Â (1) The fair market value of the $57.8Â million common stock issued (equivalent to 577,659 shares of common stock) was determined on the basis of the opening market price of the Companyâ€™s stock of $100.01 per share on the acquisition date.(2) In connection with the Acquisition, the Company paid Naturiumâ€™s acquisition-related expenses of $10.5 million recognized as an assumed liability at the acquisition date.The Company incurred and expensed acquisition transaction costs of zero and $0.6Â million during the three months ended December 31, 2024 and December 31, 2023, respectively, and $0.4Â million and $3.1Â million during the nine months ended December 31, 2024 and December 31, 2023, respectively, which are included as a component of selling, general and administrative expenses in the condensed consolidated statements of operations.The Acquisition has been accounted for as a business combination under the acquisition method and, accordingly, the total purchase price is allocated to the tangible and intangible assets acquired and the liabilities assumed based on their respective fair values on the acquisition date. The purchase price allocation, deferred tax calculations and residual goodwill were finalized during the quarter ended September 30, 2024. Naturiumâ€™s results of operations have been included in the Company's condensed consolidated financial statements from the date of acquisition.The following table presents the purchase price allocation recorded in the Company's condensed consolidated balance sheet on the acquisition date and upon finalization during the quarter ended September 30, 2024. The adjustment reflects finalization of purchase accounting for facts and circumstances that existed upon the acquisition date as follows (in thousands):Cash$293Â Accounts receivable7,388Â Inventory16,236Â Prepaid expenses and other current assets1,899Â Goodwill(1)168,962Â Intangible assets 162,100Â Total assets acquired356,878Â Accounts payable(15,897)Accrued expenses and other current liabilities(6,025)Net deferred tax liability(1,918)Total liabilities assumed(23,840)Total purchase price$333,038Â (1) The goodwill represents the excess value over both tangible and intangible assets acquired and liabilities assumed. The goodwill recognized in this transaction is primarily attributable to the Companyâ€™s expectation that Naturium can continue to expand distribution and deliver new skin care products. A substantial amount of the goodwill is expected to be deductible for tax purposes.Intangible assetsThe estimated fair values (all considered level 3 measurements) of the identifiable intangible assets acquired as of the acquisition date, their estimated useful lives and fair value methodology are as follows:Fair ValueEstimated Useful Life(in thousands)(in years)Fair Value MethodologyCustomer relationships â€“ retailers$20,000Â 10Excess earnings methodCustomer relationships â€“ e-commerce17,600Â 3Excess earnings method and with and without methodTrademarks124,500Â 15Relief from Royalty methodTotal identified intangible assets$162,100Â Certain financial information (unaudited)The amounts of Naturiumâ€™s net sales included in the Company's condensed consolidated financial statements from the date of acquisition and the net sales of the combined companies on an unaudited pro forma basis, had the acquisition date been April 1, 2022, are as follows (in thousands):Â AmountActual Naturium net sales from October 4, 2023 to December 31, 2023$22,458Â Supplemental pro forma combined net sales for the three months ended December 31, 2023271,579Â Supplemental pro forma combined net sales for the nine months ended December 31, 2023744,583Â The unaudited pro forma financial information shown in the table above are presented for informational purposes only and are not indicative of the results of operations that would have been achieved if the acquisition had taken place at April 1, 2022 (the beginning of the comparable prior annual reporting period presented in the period of acquisition).The pro forma earnings of the combined companies are not presented as the effects of the Acquisition in earnings are not material in relation to the overall consolidated financial statements. X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationAndAssetAcquisitionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for a business combination (or series of individually immaterial business combinations) completed during the period, including background, timing, and recognized assets and liabilities. The disclosure may include leverage buyout transactions (as applicable). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/805/tableOfContent + Details Name: us-gaap_BusinessCombinationDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 21 R11.htm IDEA: XBRL DOCUMENT v3.25.0.1 Goodwill and intangible assets 9 Months Ended Dec. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â  Goodwill and intangible assets Goodwill and intangible assetsInformation regarding the Companyâ€™s goodwill and intangible assets as of December 31, 2024 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(75,553)$22,047Â Customer relationshipsÂ â€“ e-commerce3 years21,540Â (11,273)10,267Â Trademarks10 to 15 years128,000Â (12,067)115,933Â Total finite-lived intangibles247,140Â (98,893)148,247Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,582Â â€”Â 340,582Â Total goodwill and other intangibles$651,522Â $(98,893)$552,629Â Information regarding the Companyâ€™s goodwill and intangible assets as of MarchÂ 31, 2024 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(73,393)$24,207Â Customer relationshipsÂ â€“ e-commerce3 years21,540Â (6,874)14,666Â Trademarks10 to 15 years128,000Â (5,579)122,421Â Total finite-lived intangibles247,140Â (85,846)161,294Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,600Â â€”Â 340,600Â Total goodwill and other intangibles$651,540Â $(85,846)$565,694Â Information regarding the Companyâ€™s goodwill and intangible assets as of December 31, 2023 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(72,100)$25,500Â Customer relationshipsÂ â€“ e-commerce3 years22,240Â (5,465)16,775Â Trademarks10 to 15 years128,000Â (3,417)124,583Â Total finite-lived intangibles247,840Â (80,982)166,858Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,165Â â€”Â 340,165Â Total goodwill and other intangibles$651,805Â $(80,982)$570,823Â Amortization expenses on finite-lived intangible assets were $4.3 million and $6.1 million in the three months ended December 31, 2024 and December 31, 2023, respectively, and $13.0 million and $10.2 million in the nine months ended December 31, 2024 and December 31, 2023, respectively. Certain trademark assets have been classified as indefinite-lived intangible assets and accordingly, are not subject to amortization. There were no impairments of goodwill or intangible assets recorded in the three and nine months ended December 31, 2024 and December 31, 2023. The estimated future amortization expense related to finite-lived intangible assets, assuming no impairment as of December 31, 2024 is as follows (in thousands):Remainder of fiscal 2025$4,349Â 202617,397Â 202714,463Â 202811,530Â 202911,530Â Thereafter88,978Â Total$148,247Â  X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for goodwill and intangible assets. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-30/tableOfContentReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-20/tableOfContent + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 22 R12.htm IDEA: XBRL DOCUMENT v3.25.0.1 Accrued expenses and other current liabilities 9 Months Ended Dec. 31, 2024 Payables and Accruals [Abstract] Â  Accrued expenses and other current liabilities Accrued expenses and other current liabilitiesAccrued expenses and other current liabilities as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 consisted of the following (in thousands):Â December 31, 2024March 31, 2024December 31, 2023Accrued expenses$51,306Â $37,782Â $44,979Â Accrued inventory11,264Â 16,478Â 23,562Â Accrued marketing21,542Â 29,282Â 21,241Â Current portion of operating lease liabilities7,778Â 7,016Â 7,010Â Accrued compensation17,383Â 17,423Â 16,588Â Taxes payable16,729Â 5,814Â 9,937Â Other current liabilities2,362Â 3,938Â 6,311Â Accrued expenses and other current liabilities$128,364Â $117,733Â $129,628Â  X - DefinitionThe entire disclosure for accounts payable, accrued expenses, and other liabilities that are classified as current at the end of the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 720 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483384/720-30-45-1 + Details Name: us-gaap_AccountsPayableAccruedLiabilitiesAndOtherLiabilitiesDisclosureCurrentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_PayablesAndAccrualsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 23 R13.htm IDEA: XBRL DOCUMENT v3.25.0.1 Debt 9 Months Ended Dec. 31, 2024 Debt Disclosure [Abstract] Â  Debt DebtThe Companyâ€™s outstanding debt as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 consisted of the following (in thousands):Â December 31, 2024March 31, 2024December 31, 2023Revolving line of credit(1)$89,500Â $89,500Â $89,500Â Term loan(1)165,313Â 173,375Â 176,063Â Finance lease obligationsâ€”Â 57Â 144Â Total debt(2)254,813Â 262,932Â 265,707Â Less: debt issuance costs(502)(806)(910)Total debt, net of issuance costs254,311Â 262,126Â 264,797Â Less: current portion(100,250)(100,307)(100,394)Long-term portion of debt$154,061Â $161,819Â $164,403Â (1) See further discussion below. As of December 31, 2024, the Company was in compliance with all applicable financial covenants under the Amended Credit Agreement (as defined below).(2) The gross carrying amounts of the Companyâ€™s long-term debt, before reduction of the debt issuance costs, and finance lease obligations approximate their fair values, based on Level 2 inputs (quoted prices for similar assets and liabilities in active markets or inputs that are observable), as the stated rates approximate market rates for loans with similar terms. The Company did not transfer any liabilities measured at fair value on a recurring basis to or from Level 2 for any of the periods presented.Amended Credit AgreementOn April 30, 2021, the Company amended and restated its prior credit agreement (such amended and restated credit agreement, as further amended, supplemented or modified from time to time, the â€œAmended Credit Agreementâ€) and refinanced all loans under the prior credit agreement. The Amended Credit Agreement has a five year term and consists of (i) a $100Â million revolving credit facility (the â€œAmended Revolving Credit Facilityâ€) and (ii) a $100Â million term loan facility (the â€œAmended Term Loan Facilityâ€).All amounts under the Amended Revolving Credit Facility are available for draw until the maturity date on April 30, 2026. The Amended Revolving Credit Facility is collateralized by substantially all of the Companyâ€™s assets and requires payment of an unused fee ranging from 0.10% to 0.30% (based on the Companyâ€™s consolidated total net leverage ratio (as defined in the Amended Credit Agreement)) times the average daily amount of unutilized commitments under the Amended Revolving Credit Facility. The Amended Revolving Credit Facility also provides for sub-facilities in the form of a $7Â million letter of credit and a $5Â million swing line loan; however, all amounts drawn under the Amended Revolving Credit Facility cannot exceed $100Â million. The unused balance of the Amended Revolving Credit Facility as of December 31, 2024 was $10.5 million.Prior to the Second Amendment (as defined below), both the Amended Revolving Credit Facility and the Amended Term Loan Facility bore interest, at the borrowersâ€™ option, at either (i) a rate per annum equal to an adjusted LIBOR rate determined by reference to the cost of funds for the United States (â€œUSâ€) dollar deposits for the applicable interest period (subject to a minimum floor of 0%) plus an applicable margin ranging from 1.25% to 2.125% based on our consolidated total net leverage ratio or (ii) a floating base rate plus an applicable margin ranging from 0.25% to 1.125% based on our consolidated total net leverage ratio. On March 29, 2023, the Company amended the Amended Credit Agreement to transition the benchmark from LIBOR to an adjusted Secured Overnight Financing Rate (â€œSOFRâ€) (which is equal to the applicable SOFR plus 0.10%) (such transaction, the â€œFirst Amendmentâ€). In connection with the First Amendment, all outstanding LIBOR loans were converted to SOFR loans. The annual interest rate for SOFR borrowings will be equal to term SOFR plus 0.10%, subject to a floor of 0%, plus a margin ranging from 1.25% to 2.125%. The interest rate as of December 31, 2024 for the Amended Revolving Credit Facility and the Amended Term Loan Facility was approximately 5.7%.Second Amendment to Amended Credit AgreementOn August 28, 2023, the Company entered into the Second Amendment to the Amended and Restated Credit Agreement (the â€œSecond Amendmentâ€). Pursuant to the Second Amendment, the Company may borrow incremental term loans in a principal amount equal to $115.0Â million under the Amended Credit Agreement (the â€œIncremental Term Loanâ€). The Incremental Term Loan will bear interest at a rate per annum equal to, at the Companyâ€™s election, adjusted term SOFR or an alternate base rate as set forth in the Second Amendment, plus an interest rate margin, to be based on consolidated total net leverage ratio levels, ranging from, (i) in the case of SOFR loans, 1.50% to 2.375%; provided that if SOFR is less than 0.00%, such rate shall be deemed to be 0.00%, and (ii) in the case of alternate base rate loans, 0.50% to 1.375%; provided that if the alternate base rate is less than 1.00%, such rate shall be deemed to be 1.00%. The Incremental Term Loan amortizes at 5.00% per annum payable in equal quarterly installments of 1.25% per annum, commencing with the fiscal quarter ending on December 31, 2023. The Company used the Incremental Term Loan together with cash from its balance sheet and additional borrowings under its

Amended Revolving Credit Facility to consummate the Acquisition (as defined in Note 3 hereto) and to pay related fees and expenses in connection with the Acquisition and Second Amendment.The interest rate as of December 31, 2024 for the Incremental Term Loan was approximately 5.9%.The Amended Credit Agreement contains a number of covenants that, among other things and subject to certain exceptions, restrict the Companyâ€™s ability to pay dividends and distributions or repurchase capital stock, incur additional indebtedness, create liens on assets, engage in mergers or consolidations and sell or otherwise dispose of assets. The Amended Credit Agreement also includes reporting, financial and maintenance covenants that require the Company to, among other things, comply with certain consolidated total net leverage ratios and consolidated fixed charge coverage ratios.Third Amendment to Amended Credit AgreementOn August 26, 2024, the Company entered into the Third Amendment to Amended and Restated Credit Agreement (the â€œThird Amendmentâ€). Pursuant to the Third Amendment, the Company increased its capacity to make restricted payments, provided that after giving effect to any such payment, the Company complies with a certain consolidated total net leverage ratio. X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for information about short-term and long-term debt arrangements, which includes amounts of borrowings under each line of credit, note payable, commercial paper issue, bonds indenture, debenture issue, own-share lending arrangements and any other contractual agreement to repay funds, and about the underlying arrangements, rationale for a classification as long-term, including repayment terms, interest rates, collateral provided, restrictions on use of assets and activities, whether or not in compliance with debt covenants, and other matters important to users of the financial statements, such as the effects of refinancing and noncompliance with debt covenants. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 470 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/470/tableOfContentReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1I + Details Name: us-gaap_DebtDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 24 R14.htm IDEA: XBRL DOCUMENT v3.25.0.1 Commitments and contingencies 9 Months Ended Dec. 31, 2024 Commitments and Contingencies Disclosure [Abstract] Â  Commitments and contingencies Commitments and contingenciesLegal contingenciesThe Company is from time to time subject to, and is currently involved in legal proceedings, claims and litigation arising in the ordinary course of business. The Company is not currently a party to any matters that management expects will have a material adverse effect on the Companyâ€™s consolidated financial position, results of operations or cash flows. X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for commitments and contingencies. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 405 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/405-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/450/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 440 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/440/tableOfContent + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 25 R15.htm IDEA: XBRL DOCUMENT v3.25.0.1 Income taxes 9 Months Ended Dec. 31, 2024 Income Tax Disclosure [Abstract] Â  Income taxes Income taxesThe Companyâ€™s quarterly tax provision is based upon an estimated annual effective tax rate as adjusted for any discrete items. The Companyâ€™s income tax provision was $9.0 million and $3.5 million for the three months ended December 31, 2024 and December 31, 2023, respectively, and $17.6 million and $16.7 million for the nine months ended December 31, 2024 and December 31, 2023, respectively, with an effective tax rate of 34.3% and 11.6% for the three months ended December 31, 2024 and December 31, 2023, respectively, and an effective tax rate of 17.4% and 12.8% for the nine months ended December 31, 2024 and December 31, 2023, respectively. The effective tax rate differs from the U.S. statutory tax rate primarily due to discrete tax benefit related to stock-based compensation. X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12CReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12BReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 270 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477891/740-270-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.5.Q1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/740/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-14Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-21Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 11.C) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_IncomeTaxDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 26 R16.htm IDEA: XBRL DOCUMENT v3.25.0.1 Stock-based compensation 9 Months Ended Dec. 31, 2024 Share-Based Payment Arrangement [Abstract] Â  Stock-based compensation Stock-based compensationStock based compensation expense is recognized on a straight-line basis over the requisite service period. Total stock-based compensation is shown in the table below (in thousands):Three months ended December 31,Nine months ended December 31,Â 20242023024202320242023Service-based vesting options$19Â $41Â $56Â $128Â Restricted stock and RSUs22,320Â 11,001Â 56,895Â 29,331Â Total stock compensation expense$22,339Â $11,042Â $56,951Â $29,459Â As of December 31, 2024, there was $0.1Â million and $97.0 million of total unrecognized stock-based compensation cost related to unvested service-based stock options and shares subject to RSAs and RSUs, respectively. The unrecognized stock-based compensation is expected to be recognized over the remaining weighted-average period of 0.8 years for service-based stock options and 1.7 years for shares subject to RSAs and RSUs, respectively. X - DefinitionThe entire disclosure for share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (l) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsShareBasedPaymentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 27 R17.htm IDEA: XBRL DOCUMENT v3.25.0.1 Repurchase of common stock 9 Months Ended Dec. 31, 2024 Equity [Abstract] Â  Repurchase of common stock Repurchase of common stockOn May 8, 2019, the Company announced that its board of directors authorized a share repurchase program to acquire up to $25.0 million of the Companyâ€™s common stock.Â This share repurchase program was exhausted following the Companyâ€™s repurchase of a total of 108,753 shares for $17.1 million at an average price of $157.04 per share during the three months ended September 30, 2024. The shares were immediately retired after repurchase.On AugustÂ 27, 2024, the Company announced that its board of directors authorized a new share repurchase program to acquire up to $500.0 million of the Companyâ€™s common stock (the â€œ2024 Share Repurchase Programâ€).Purchases under the 2024 Share Repurchase Program may be made from time to time, in such amounts as management deems appropriate, through a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, or by any combination of such methods. The timing and amount of any repurchases pursuant to the 2024 Share Repurchase Program will be determined based on market conditions, share price and other factors. The 2024 Share Repurchase Program does not have an expiration date, does not require the Company to repurchase any specific number of shares of its common stock, and may be modified, suspended or terminated at any time without notice. There is no guarantee that any shares will be purchased under the 2024 Share Repurchase Program. Any shares that will be repurchased are intended to be retired after purchase. The covenants in the Amended Credit Agreement require the Company to be in compliance with certain leverage ratios to make repurchases under the 2024 Share Repurchase Program.The Company did not repurchase any shares under the 2024 Share Repurchase Program during the three and nine months ended December 31, 2024. A total of $500.0 million remains available for future share repurchases under the 2024 Share Repurchase Program as of December 31, 2024. X - ReferencesNo definition available. + Details Name: us-gaap_EquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for equity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-6Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-6Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99

-Paragraph 1 -Subparagraph (SX 210.4-08(e)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/505/tableOfContentReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 16 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-16Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18 + Details Name: us-gaap_StockholdersEquityNoteDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 28 R18.htm IDEA: XBRL DOCUMENT v3.25.0.1 Net income per share 9 Months Ended Dec. 31, 2024 Earnings Per Share [Abstract] Â  Net income per share Net income per shareThe Company computes basic net income per share using the weighted-average number of shares of common stock outstanding. Diluted net income per share amounts are calculated using the treasury stock method for equity-based compensation awards. The following is a reconciliation of the numerator and denominator in the basic and diluted net income per common share computations (in thousands, except share and per share data):Â Three months ended December 31,Nine months ended December 31,Â 2024202320242023Numerator:Â Â Â Â Â Net income $17,261Â $26,888Â $83,836Â $113,136Â Denominator:Â Â Â Â Â Weighted-average common shares outstanding â€“ basic56,358,694Â 55,140,887Â 56,227,037Â 54,503,518Â Dilutive common equivalent shares from equity awards1,994,525Â 2,889,228Â 2,236,306Â 3,046,576Â Weighted-average common shares outstanding â€“ diluted58,353,219Â 58,030,115Â 58,463,343Â 57,550,094Â Net income per share:Â Â Â Â Â Basic$0.31Â $0.49Â $1.49Â $2.08Â Diluted$0.30Â $0.46Â $1.43Â $1.97Â Weighted-average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share306,068Â 31,021Â 242,511Â 58,792Â  X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for earnings per share. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/260/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-3 + Details Name: us-gaap_EarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 29 R19.htm IDEA: XBRL DOCUMENT v3.25.0.1 Leases 9 Months Ended Dec. 31, 2024 Leases [Abstract] Â  Leases LeasesThe Company leases warehouses, distribution centers, office space and equipment. The majority of the Company's leases include one or more options to renew, with renewal terms that can extend the lease term for up to five years. The exercise of lease renewal options is at the Company's sole discretion and such renewal options are included in the lease term if they are reasonably certain to be exercised. Certain leases also include options to purchase the leased asset. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants. Most of the Company's equipment leases are finance leases of assets used to operate its distribution center in Ontario, California.Supplemental balance sheet information related to leases as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 is as follows (in thousands):Â ClassificationDecember 31, 2024March 31, 2024December 31, 2023AssetsOperating lease assets Other assets$54,442Â $27,415Â $27,224Â Finance lease assets (a)Other assetsâ€”Â â€”Â â€”Â Total leased assets$54,442Â $27,415Â $27,224Â LiabilitiesCurrentOperating Accrued expenses and other current liabilities$7,778Â $7,016Â $7,010Â FinanceCurrent portion of long-term debtâ€”Â 57Â 144Â NoncurrentOperating Long-term operating lease obligations48,116Â 21,459Â 21,720Â Total lease liabilities$55,894Â $28,532Â $28,874Â _____(a) Finance leases are recorded net of accumulated amortization of $1.3 million, $1.5 million and $1.5 million as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, respectively.For the three and nine months ended December 31, 2024 and December 31, 2023, the components of operating and finance lease costs were as follows (in thousands): Three months ended December 31,Nine months ended December 31,Â Classification20242023202420232024Operating lease cost Selling, general and administrative (â€œSG&Aâ€) expenses$3,467Â $2,203Â $9,030Â $4,905Â Finance lease costAmortization of leased assetsSG&A expensesâ€”Â â€”Â â€”Â 210Â Interest on lease liabilitiesInterest expense, netâ€”Â 3Â â€”Â 10Â Total lease cost $3,467Â $2,206Â $9,030Â $5,125Â As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands):Remainder of fiscal 2025$1,779Â 20265,266Â 20277,328Â 20287,776Â 20298,358Â Thereafter47,821Â Total lease payments78,328Â Less: Interest22,434Â Present value of lease liabilities$55,894Â As of December 31, 2024 and December 31, 2023, the weighted-average remaining lease term (in years) and discount rate were as follows: Â December 31, 2024December 31, 2023Weighted-average remaining lease term Operating leases7.8 years4.8 yearsFinance leasesâ€”Â 0.4 yearsWeighted-average discount rateOperating leases6.0Â %4.9Â %Finance leasesâ€”Â %1.6Â %Operating cash outflows from operating leases for the nine months ended December 31, 2024 and December 31, 2023 were $8.3 million and $3.2 million, respectively. Right-of-use assets obtained in exchange for lease obligations for the nine months ended December 31, 2024 and December 31, 2023 were $34.3 million and $16.7 million, respectively. Leases LeasesThe Company leases warehouses, distribution centers, office space and equipment. The majority of the Company's leases include one or more options to renew, with renewal terms that can extend the lease term for up to five years. The exercise of lease renewal options is at the Company's sole discretion and such renewal options are included in the lease term if they are reasonably certain to be exercised. Certain leases also include options to purchase the leased asset. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants. Most of the Company's equipment leases are finance leases of assets used to operate its distribution center in Ontario, California.Supplemental balance sheet information related to leases as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 is as follows (in thousands):Â ClassificationDecember 31, 2024March 31, 2024December 31, 2023AssetsOperating lease assets Other assets$54,442Â $27,415Â $27,224Â Finance lease assets (a)Other assetsâ€”Â â€”Â â€”Â Total leased assets$54,442Â $27,415Â $27,224Â LiabilitiesCurrentOperating Accrued expenses and other current liabilities$7,778Â $7,016Â $7,010Â FinanceCurrent portion of long-term debtâ€”Â 57Â 144Â NoncurrentOperating Long-term operating lease obligations48,116Â 21,459Â 21,720Â Total lease liabilities$55,894Â $28,532Â $28,874Â _____(a) Finance leases are recorded net of accumulated amortization of $1.3 million, $1.5 million and $1.5 million as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, respectively.For the three and nine months ended December 31, 2024 and December 31, 2023, the components of operating and finance lease costs were as follows (in thousands): Three months ended December 31,Nine months ended December 31,Â Classification20242023202420232024Operating lease cost Selling, general and administrative (â€œSG&Aâ€) expenses$3,467Â $2,203Â $9,030Â $4,905Â Finance lease costAmortization of leased assetsSG&A expensesâ€”Â â€”Â â€”Â 210Â Interest on lease liabilitiesInterest expense, netâ€”Â 3Â â€”Â 10Â Total lease cost $3,467Â $2,206Â $9,030Â $5,125Â As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands):Remainder of fiscal 2025$1,779Â 20265,266Â 20277,328Â 20287,776Â 20298,358Â Thereafter47,821Â Total lease payments78,328Â Less: Interest22,434Â Present value of lease liabilities$55,894Â As of December 31, 2024 and December 31, 2023, the weighted-average remaining lease term (in years) and discount rate were as follows: Â December 31, 2024December 31, 2023Weighted-average remaining lease term Operating leases7.8 years4.8 yearsFinance leasesâ€”Â 0.4 yearsWeighted-average discount rateOperating leases6.0Â %4.9Â %Finance leasesâ€”Â %1.6Â %Operating cash outflows from operating leases for the nine months ended December 31, 2024 and December 31, 2023 were $8.3 million and $3.2 million, respectively. Right-of-use assets obtained in exchange for lease obligations for the nine months ended December 31, 2024 and December 31, 2023 were $34.3 million and $16.7 million, respectively. X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for finance leases of lessee. Includes, but is not limited to, description of lessee's finance lease and maturity analysis of finance lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/842-20/tableOfContent + Details Name: us-gaap_LesseeFinanceLeasesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for operating leases of lessee. Includes, but is not limited to, description of operating lease and maturity analysis of operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/842-20/tableOfContent + Details Name: us-gaap_LesseeOperatingLeasesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 30 R20.htm IDEA: XBRL DOCUMENT v3.25.0.1 Pay vs Performance Disclosure - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Sep. 30, 2024 Jun. 30, 2024 Dec. 31, 2023 Sep. 30, 2023 Jun. 30, 2023 Dec. 31, 2024 Dec. 31, 2023 Pay vs Performance Disclosure Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Net income $ 17,261 $ 19,020 $ 47,555 $ 26,888 $ 33,271 $ 52,977 $ 83,836 $ 113,136 X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 402 -Subsection v -Paragraph 1 + Details Name: ecd_PvpTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB

-URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 31 R21.htm IDEA: XBRL DOCUMENT v3.25.0.1 Insider Trading Arrangements 3 Months Ended 9 Months Ended Dec. 31, 2024 shares Dec. 31, 2024 shares Trading Arrangements, by Individual Â Â Material Terms of Trading Arrangement Â The following table sets forth the material terms of each Rule 10b5-1 trading plan that was adopted, modified or terminated by an officer or a director of the Company during the three months ended December 31, 2024.Trading ArrangementTotal Shares to be SoldExpiration DateOfficer/DirectorActionDateRule 10b5-1*Non-Rule 10b5-1**Josh FranksAdopt12/9/2024XUp to 53,224(1)3/13/2026SVP and Chief Operations OfficerKory MarchisottoAdopt12/10/2024XUp to 59,877(1)3/13/2026SVP and Chief Marketing Officer* Intended to satisfy the affirmative defense of Rule 10b5-1(c).** Not intended to satisfy the affirmative defense of Rule 10b5-1(c).(1) The total shares to be sold cannot be determined at the date of this Quarterly Report as the planned sale amount for such officer is equal to a designated percentage of the net number of shares after a portion of the shares have been sold to cover withholding taxes from RSU vesting, as well as performance stock units that will only vest upon achievement of applicable performance targets and may not vest at all. The amount listed for such officer reflects the maximum number of shares available to be sold multiplied by the designated percentages set forth in each officer's respective 10b5-1 trading plan. Non-Rule 10b5-1 Arrangement Adopted false Â Rule 10b5-1 Arrangement Terminated false Â Non-Rule 10b5-1 Arrangement Terminated false Â Josh Franks [Member] Â Â Trading Arrangements, by Individual Â Â Name Josh Franks Â Title SVP and Chief Operations Officer Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date 12/9/2024 Â Expiration Date 3/13/2026 Â Arrangement Duration 459 days Â Aggregate Available 53,224 53,224 Kory Marchisotto [Member] Â Â Trading Arrangements, by Individual Â Â Name Kory Marchisotto Â Title SVP and Chief Marketing Officer Â Rule 10b5-1 Arrangement Adopted true Â Adoption Date 12/10/2024 Â Expiration Date 3/13/2026 Â Arrangement Duration 458 days Â Aggregate Available 59,877 59,877 X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_MtrlTermsOfTrdArrTextBlock Namespace Prefix: ecd_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TradingArrByIndTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph B + Details Name: ecd_TrdArrAdoptionDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph C + Details Name: ecd_TrdArrDuration Namespace Prefix: ecd_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph C + Details Name: ecd_TrdArrExpirationDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndName Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndTitle Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph D + Details Name: ecd_TrdArrSecuritiesAggAvailAmt Namespace Prefix: ecd_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: ecd_IndividualAxis=elf_JoshFranksMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=elf_KoryMarchisottoMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 32 R22.htm IDEA: XBRL DOCUMENT v3.25.0.1 Summary of significant accounting policies (Policies) 9 Months Ended Dec. 31, 2024 Accounting Policies [Abstract] Â Basis of presentation Basis of presentation The accompanying unaudited condensed consolidated financial statements and related notes have been prepared in accordance with U.S. generally accepted accounting principles (â€œU.S. GAAPâ€) for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the Companyâ€™s annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. In the opinion of the Company, these interim financial statements contain all adjustments, including normal recurring adjustments, necessary for a fair statement of its financial position as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, and its results of operations and stockholders' equity for the three and nine months ended December 31, 2024 and December 31, 2023 and its cash flows for the nine months ended December 31, 2024 and December 31, 2023. All intercompany balances and transactions have been eliminated in consolidation.These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Companyâ€™s Annual Report on Form 10-K for the fiscal year ended MarchÂ 31, 2024 (the â€œAnnual Reportâ€). Operating results for the interim periods are not necessarily indicative of the results that may be expected for the full year. Reclassifications ReclassificationsCertain prior period amounts in the unaudited condensed consolidated statements of cash flows have been reclassified to conform with the current period presentation. Use of estimates Use of estimatesThe preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Segment reporting Segment reportingOperating segments are components of an enterprise for which separate financial information is available that is evaluated by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Utilizing these criteria, the Company manages its business on the basis of one operating segment and one reportable segment. It is impracticable for the Company to provide revenue by product line. Business combinations Business combinationsThe purchase price of a business acquisition is allocated to the assets acquired and liabilities assumed based upon their estimated fair values at the business combination date. The excess of purchase price over the fair value of assets acquired and liabilities assumed is recorded as goodwill. Determining fair value of identifiable assets, particularly intangibles, and liabilities acquired also requires the Company to make estimates, which are based on all available information and in some cases assumptions with respect to the timing and amount of future revenues and expenses associated with an asset. Unanticipated events or circumstances may occur that could affect the accuracy of the Companyâ€™s fair value estimates, and under different assumptions, the resulting valuations could be materially different.Costs that are incurred to complete the business combination, such as legal and other professional fees, are not considered as a part of consideration transferred and are charged to selling, general and administrative expense as they are incurred. Revenue recognition Revenue recognitionThe Company distributes products both through national and international retailers, as well as direct-to-consumers through its e-commerce channel. The marketing and consumer engagement benefits that the direct-to-consumer channel provides are integral to the Companyâ€™s brand and product development strategy and drive sales across channels. As such, the Company views its two primary distribution channels as components of one integrated business, as opposed to discrete revenue streams. The Company sells a variety of beauty products but does not consider them to be meaningfully different revenue streams given similarities in the nature of the products, the target consumer and the innovation and distribution processes. Recent accounting pronouncements Recent accounting pronouncementsNew accounting pronouncements issued but not yet adoptedIn November 2023, the Financial Accounting Standards Board (â€œFASBâ€) issued Accounting Standards Update (â€œASUâ€) 2023-07, Segment Reporting â€“ Improvements to Reportable Segment Disclosures (Topic 280). The standard expands reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. In addition, ASU 2023-07 enhances interim disclosure requirements, clarifies circumstances in which an entity can disclose multiple segment measures of profit or loss, and contains other disclosure requirements. ASU 2023-07 is effective for the Companyâ€™s annual period beginning April 1, 2024, and interim periods within fiscal years beginning April 1, 2025. Entities must adopt the changes to the segment reporting guidance on a retrospective basis. Early adoption is permitted. The Company expects ASU 2023-07 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition.In December 2023, the FASB issued ASU 2023-09, Improvements to Income Tax Disclosures (Topic 740). The standard requires disaggregated information about a reporting entityâ€™s effective tax rate reconciliation as well as information on income taxes paid. The standard is intended to benefit investors by providing more detailed income tax disclosures that would be useful in making capital allocation decisions. The new requirements apply to all entities subject to income taxes and will be effective for the Companyâ€™s annual periods beginning April 1, 2025. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2023-09 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition.In November 2024, the FASB issued ASU 2024-03, Income Statement â€“ Reporting Comprehensive Income â€“ Expense Disaggregation Disclosures (Subtopic 220-40). The standard requires additional disclosures, in the notes to financial statements, of specified information about certain costs and expenses included in the captions presented on the face of the income statement. The new guidance is effective for the Companyâ€™s annual reporting period beginning April 1, 2027, and interim reporting periods beginning April 1, 2028. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2024-03 to only impact its disclosures with no impacts to the Companyâ€™s results of operations, cash flows, and financial condition. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for basis of accounting, or basis of presentation, used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). + ReferencesNo definition available. + Details Name: us-gaap_BasisOfAccountingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for completed business combinations (purchase method, acquisition method or combination of entities under common control). This accounting policy may include a general discussion of the purchase method or acquisition method of accounting (including for example, the treatment accorded contingent consideration, the identification of assets and liabilities, the purchase price allocation process, how the fair values of acquired assets and liabilities are determined) and the entity's specific application thereof. An entity that acquires another entity in a leveraged buyout transaction generally discloses the accounting policy followed by the acquiring entity in determining the basis used to value its interest in the acquired entity, and the rationale for that accounting policy. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 05 -Paragraph 4 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479515/805-10-05-4Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 05 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479515/805-10-05-4Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 05 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479515/805-10-05-4Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 05 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479515/805-10-05-4 + Details Name: us-gaap_BusinessCombinationsPolicy Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy pertaining to new accounting pronouncements that may impact the entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact. + ReferencesNo definition available. + Details Name: us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for reclassification affecting comparability of financial statement. Excludes amendment to accounting standards, other change in accounting principle, and correction of error. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 205 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483504/205-10-50-1 + Details Name: us-gaap_PriorPeriodReclassificationAdjustmentDescription Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for revenue from contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-17Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-19Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 9: http://www.xbrl.org/2003/role/exampleRef -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (e) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-4Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for segment reporting. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section

50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 36 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-36Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 29 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-29 + Details Name: us-gaap_SegmentReportingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for the use of estimates in the preparation of financial statements in conformity with generally accepted accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-9Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 11 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 12 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-12Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-8 + Details Name: us-gaap_UseOfEstimates Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 33 R23.htm IDEA: XBRL DOCUMENT v3.25.0.1 Summary of significant accounting policies (Tables) 9 Months Ended Dec. 31, 2024 Accounting Policies [Abstract] Â  Schedule of Disaggregation of Revenue The following table provides disaggregated revenue from contracts with customers by geographical market, as the nature, amount, timing and uncertainty of revenue and cash flows can differ between domestic and international customers (in thousands).Â Three months ended December 31,Nine months ended December 31,Net sales by geographic region:20242023202420230United States$285,928Â $229,101Â $793,950Â $599,552Â International69,392Â 41,842Â 186,922Â 103,237Â Total net sales$355,320Â $270,943Â $980,872Â $702,789Â  X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of disaggregation of revenue into categories depicting how nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factor. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5 + Details Name: us-gaap_DisaggregationOfRevenueTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 34 R24.htm IDEA: XBRL DOCUMENT v3.25.0.1 Acquisition (Tables) 9 Months Ended Dec. 31, 2024 Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Â  Schedule of Consideration Transferred The following table summarizes the fair market value of the consideration transferred and how the Company calculates the goodwill resulting from the acquisition (in thousands):Cash consideration$275,266Â Equity consideration (common stock issued)(1)57,772Â Total consideration transferred333,038Â Less: Net assets acquiredNet assets acquired, excluding liability assumed for acquisition-related seller expenses$174,625Â Liability assumed for acquisition-related seller expenses(2)(10,549)Net assets acquired(164,076)Goodwill$168,962Â (1) The fair market value of the $57.8Â million common stock issued (equivalent to 577,659 shares of common stock) was determined on the basis of the opening market price of the Companyâ€™s stock of $100.01 per share on the acquisition date.(2) In connection with the Acquisition, the Company paid Naturiumâ€™s acquisition-related expenses of $10.5 million recognized as an assumed liability at the acquisition date. Schedule of Purchase Price Allocation and Intangible Assets and Liabilities Acquired The following table presents the purchase price allocation recorded in the Company's condensed consolidated balance sheet on the acquisition date and upon finalization during the quarter ended September 30, 2024. The adjustment reflects finalization of purchase accounting for facts and circumstances that existed upon the acquisition date as follows (in thousands):Cash$293Â Accounts receivable7,388Â Inventory16,236Â Prepaid expenses and other current assets1,899Â Goodwill(1)168,962Â Intangible assets 162,100Â Total assets acquired356,878Â Accounts payable(15,897)Accrued expenses and other current liabilities(6,025)Net deferred tax liability(1,918)Total liabilities assumed(23,840)Total purchase price$333,038Â (1) The goodwill represents the excess value over both tangible and intangible assets acquired and liabilities assumed. The goodwill recognized in this transaction is primarily attributable to the Companyâ€™s expectation that Naturium can continue to expand distribution and deliver new skin care products. A substantial amount of the goodwill is expected to be deductible for tax purposes.Intangible assetsThe estimated fair values (all considered level 3 measurements) of the identifiable intangible assets acquired as of the acquisition date, their estimated useful lives and fair value methodology are as follows:Fair ValueEstimated Useful Life(in thousands)(in years)Fair Value MethodologyCustomer relationships â€“ retailers$20,000Â 10Excess earnings methodCustomer relationships â€“ e-commerce17,600Â 3Excess earnings method and with and without methodTrademarks124,500Â 15Relief from Royalty methodTotal identified intangible assets$162,100Â  Business Acquisition, Pro Forma Information The amounts of Naturiumâ€™s net sales included in the Company's condensed consolidated financial statements from the date of acquisition and the net sales of the combined companies on an unaudited pro forma basis, had the acquisition date been April 1, 2022, are as follows (in thousands):Â AmountActual Naturium net sales from October 4, 2023 to December 31, 2023$22,458Â Supplemental pro forma combined net sales for the three months ended December 31, 2023271,579Â Supplemental pro forma combined net sales for the nine months ended December 31, 2023744,583Â  X - DefinitionTabular disclosure of pro forma results of operations for a material business acquisition or series of individually immaterial business acquisitions that are material in the aggregate. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -SubTopic 10 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(3) -SubTopic 10 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionProFormaInformationTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationAndAssetAcquisitionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of a material business combination completed during the period, including background, timing, and recognized assets and liabilities. This table does not include leveraged buyouts. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-3Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_ScheduleOfBusinessAcquisitionsByAcquisitionTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the amounts recognized as of the acquisition date for each major class of assets acquired and liabilities assumed. May include but not limited to the following: (a) acquired receivables; (b) contingencies recognized at the acquisition date; and (c) the fair value of noncontrolling interests in the acquiree. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Paragraph 1 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_ScheduleOfRecognizedIdentifiedAssetsAcquiredAndLiabilitiesAssumedTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 35 R25.htm IDEA: XBRL DOCUMENT v3.25.0.1 Goodwill and intangible assets (Tables) 9 Months Ended Dec. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â  Schedule of Information Regarding Company's Goodwill and Intangible Assets Information regarding the Companyâ€™s goodwill and intangible assets as of December 31, 2024 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(75,553)$22,047Â Customer relationshipsÂ â€“ e-commerce3 years21,540Â (11,273)10,267Â Trademarks10 to 15 years128,000Â (12,067)115,933Â Total finite-lived intangibles247,140Â (98,893)148,247Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,582Â â€”Â 340,582Â Total goodwill and other intangibles$651,522Â $(98,893)$552,629Â Information regarding the Companyâ€™s goodwill and intangible assets as of MarchÂ 31, 2024 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(73,393)$24,207Â Customer relationshipsÂ â€“ e-commerce3 years21,540Â (6,874)14,666Â Trademarks10 to 15 years128,000Â (5,579)122,421Â Total finite-lived intangibles247,140Â (85,846)161,294Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,600Â â€”Â 340,600Â Total goodwill and other intangibles$651,540Â $(85,846)$565,694Â Information regarding the Companyâ€™s goodwill and intangible assets as of December 31, 2023 is as follows (in thousands):Â Estimated useful lifeGross carrying amountAccumulated amortizationNet carrying amountCustomer relationshipsÂ â€“ retailers10 years$97,600Â $(72,100)$25,500Â Customer relationshipsÂ â€“ e-commerce3 years22,240Â (5,465)16,775Â Trademarks10 to 15 years128,000Â (3,417)124,583Â Total finite-lived intangibles247,840Â (80,982)166,858Â TrademarksIndefinite63,800Â â€”Â 63,800Â Goodwill340,165Â â€”Â 340,165Â Total goodwill and other intangibles$651,805Â $(80,982)$570,823Â Schedule of Future Amortization Expense for Intangible Assets The estimated future amortization expense related to finite-lived intangible assets, assuming no impairment as of December 31, 2024 is as follows (in thousands):Remainder of fiscal 2025$4,349Â 202617,397Â 202714,463Â 202811,530Â 202911,530Â Thereafter88,978Â Total$148,247Â  X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of goodwill and intangible assets, which may be broken down by segment or major class. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-30/tableOfContentReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-20/tableOfContent + Details Name: us-gaap_ScheduleOfIntangibleAssetsAndGoodwillTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the amount of amortization expense expected to be recorded in succeeding fiscal years for finite-lived intangible assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleofFiniteLivedIntangibleAssetsFutureAmortizationExpenseTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 36 R26.htm IDEA: XBRL DOCUMENT v3.25.0.1 Accrued expenses and other current liabilities (Tables) 9 Months Ended Dec. 31, 2024 Payables and Accruals [Abstract] Â Schedule of Accrued Expenses and Other Current Liabilities Accrued expenses and other current liabilities as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 consisted of the following (in thousands):Â December 31, 2024March 31, 2024December 31, 2023Accrued expenses$51,306Â $37,782Â $44,979Â Accrued inventory11,264Â 16,478Â 23,562Â Accrued marketing21,542Â 29,282Â 21,241Â Current portion of operating lease liabilities7,778Â 7,016Â 7,010Â Accrued compensation17,383Â 17,423Â 16,588Â Taxes payable16,729Â 5,814Â 9,937Â Other current liabilities2,362Â 3,938Â 6,311Â Accrued expenses and other current liabilities$128,364Â $117,733Â $129,628Â  X - ReferencesNo definition available. + Details Name: us-gaap_PayablesAndAccrualsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the components of accrued liabilities. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfAccruedLiabilitiesTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 37 R27.htm IDEA: XBRL DOCUMENT v3.25.0.1 Debt (Tables) 9 Months Ended Dec. 31, 2024 Debt Disclosure [Abstract] Â  Schedule of Outstanding Debt The Companyâ€™s outstanding debt as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 consisted of the following (in thousands):Â December 31, 2024March 31, 2024December 31, 2023Revolving line of credit(1)$89,500Â $89,500Â $89,500Â Term loan(1)165,313Â 173,375Â 176,063Â Finance lease obligationsâ€”Â 57Â 144Â Total debt(2)254,813Â 262,932Â 265,707Â Less: debt issuance costs(502)(806)(910)Total debt, net of issuance costs254,311Â 262,126Â 264,797Â Less: current portion(100,250)(100,307)(100,394)Long-term portion of debt$154,061Â $161,819Â $164,403Â (1) See further discussion below. As of December 31, 2024, the Company was in compliance with all applicable financial covenants under the Amended Credit Agreement (as defined below).(2) The gross carrying amounts of the Companyâ€™s long-term debt, before reduction of the debt issuance costs, and finance lease obligations approximate their fair values, based on Level 2 inputs (quoted prices for similar assets and liabilities in active markets or inputs that are observable), as the stated rates approximate market rates for loans with similar terms. The Company did not transfer any liabilities measured at fair value on a recurring basis to or from Level 2 for any of the periods presented. X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of information pertaining to short-term and long-debt instruments or arrangements, including but not limited to identification of terms, features, collateral requirements and other information necessary to a fair presentation. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfDebtTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 38 R28.htm IDEA: XBRL DOCUMENT v3.25.0.1 Stock-based compensation (Tables) 9 Months Ended Dec. 31, 2024 Share-Based Payment Arrangement [Abstract] Â  Schedule of Share-Based Payment Arrangement, Expensed and Capitalized, Amount Total stock-based compensation is shown in the table below (in thousands):Three months ended December 31,Nine months ended December 31,Â 20242023202420230Service-based vesting options$19Â $41Â $56Â $128Â Restricted stock and RSUs22,320Â 11,001Â 56,895Â 29,331Â Total stock compensation expense$22,339Â $11,042Â $56,951Â $29,459Â  X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of allocation of amount expensed and capitalized for award under share-based payment arrangement to statement of income or comprehensive income and statement of financial position. Includes, but is not limited to, corresponding line item in financial statement. + ReferencesReference 1: http://fasb.org/us-

gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfEmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 39 R29.htm IDEA: XBRL DOCUMENT v3.25.0.1 Net income per share (Tables) 9 Months Ended Dec. 31, 2024 Earnings Per Share [Abstract] Â  Schedule of Reconciliation of Numerator and Denominator in Basic and Diluted Net Income Per Common Share Computations The following is a reconciliation of the numerator and denominator in the basic and diluted net income per common share computations (in thousands, except share and per share data):Â Three months ended December 31,Nine months ended December 31,Â 20242023202420232Numerator:Â Â Â Â Net income $17,261Â $26,888Â $83,836Â $113,136Â Denominator:Â Â Â Â Weighted-average common shares outstanding â€“ basic56,358,694Â 55,140,887Â 56,227,037Â 54,503,518Â Dilutive common equivalent shares from equity awards1,994,525Â 2,889,228Â 2,236,306Â 3,046,576Â Weighted-average common shares outstanding â€“ diluted58,353,219Â 58,030,115Â 58,463,343Â 57,550,094Â Net income per share:Â Â Â Â Basic$0.31Â $0.49Â $1.49Â $2.08Â Diluted$0.30Â $0.46Â $1.43Â $1.97Â Weighted-average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share306,068Â 31,021Â 242,511Â 58,792Â  X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of an entity's basic and diluted earnings per share calculations, including a reconciliation of numerators and denominators of the basic and diluted per-share computations for income from continuing operations. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 40 R30.htm IDEA: XBRL DOCUMENT v3.25.0.1 Leases (Tables) 9 Months Ended Dec. 31, 2024 Leases [Abstract] Â Schedule of Balance Sheet Information Supplemental balance sheet information related to leases as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023 is as follows (in thousands):Â ClassificationDecember 31, 2024March 31, 2024December 31, 2023AssetsOperating lease assets Other assets$54,442Â $27,415Â $27,224Â Finance lease assets (a)Other assetsâ€”Â â€”Â â€”Â Total leased assets$54,442Â $27,415Â $27,224Â LiabilitiesCurrentOperating Accrued expenses and other current liabilities$7,778Â $7,016Â $7,010Â FinanceCurrent portion of long-term debtâ€”Â 57Â 144Â NoncurrentOperating Long-term operating lease obligations48,116Â 21,459Â 21,720Â Total lease liabilities$55,894Â $28,532Â $28,874Â _____(a) Finance leases are recorded net of accumulated amortization of $1.3 million, $1.5 million and $1.5 million as of December 31, 2024, MarchÂ 31, 2024 and December 31, 2023, respectively.As of December 31, 2024 and December 31, 2023, the weighted-average remaining lease term (in years) and discount rate were as follows: Â December 31, 2024December 31, 2023Weighted-average remaining lease term Operating leases7.8 years4.8 yearsFinance leasesâ€”Â 0.4 yearsWeighted-average discount rateOperating leases6.0Â %4.9Â %Finance leasesâ€”Â %1.6Â % Schedule of Components of Lease Expense For the three and nine months ended December 31, 2024 and December 31, 2023, the components of operating and finance lease costs were as follows (in thousands): Three months ended December 31,Nine months ended December 31,Â Classification20242023202420232Operating lease cost Selling, general and administrative (â€œSG&Aâ€) expenses$3,467Â $2,203Â $9,030Â $4,905Â Finance lease costAmortization of leased assetsSG&A expensesâ€”Â â€”Â â€”Â 210Â Interest on lease liabilitiesInterest expense, netâ€”Â 3Â â€”Â 10Â Total lease cost $3,467Â $2,206Â $9,030Â $5,125Â  Schedule of Maturities of Operating Lease Liabilities As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands):Remainder of fiscal 2025$1,779Â 20265,266Â 20277,328Â 20287,776Â 20298,358Â Thereafter47,821Â Total lease payments78,328Â Less: Interest22,434Â Present value of lease liabilities$55,894Â  Schedule of Maturities of Finance Lease Liabilities As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands):Remainder of fiscal 2025$1,779Â 20265,266Â 20277,328Â 20287,776Â 20298,358Â Thereafter47,821Â Total lease payments78,328Â Less: Interest22,434Â Present value of lease liabilities$55,894Â  X - DefinitionAssets and Liabilities, Lessee [Table Text Block] + ReferencesNo definition available. + Details Name: elf_AssetsAndLiabilitiesLesseeTableTextBlock Namespace Prefix: elf_ Data Type: dtr-types1:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of undiscounted cash flows of finance lease liability. Includes, but is not limited to, reconciliation of undiscounted cash flows to finance lease liability recognized in statement of financial position. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityMaturityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of lessee's lease cost. Includes, but is not limited to, interest expense for finance lease, amortization of right-of-use asset for finance lease, operating lease cost, short-term lease cost, variable lease cost and sublease income. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCostTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of undiscounted cash flows of lessee's operating lease liability. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease liability recognized in statement of financial position. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityMaturityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 41 R31.htm IDEA: XBRL DOCUMENT v3.25.0.1 Summary of significant accounting policies - Additional Information (Details) 9 Months Ended Dec. 31, 2024 segment distribution_channel Accounting Policies [Abstract] Â  Number of operating segments 1 Number of reporting segments 1 Number of distribution channels | distribution_channel 2 X - DefinitionNumber Of Distribution Channels + ReferencesNo definition available. + Details Name: elf_NumberOfDistributionChannels Namespace Prefix: elf_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of operating segments. An operating segment is a component of an enterprise: (a) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same enterprise), (b) whose operating results are regularly reviewed by the enterprise's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and (c) for which discrete financial information is available. An operating segment may engage in business activities for which it has yet to earn revenues, for example, start-up operations may be operating segments before earning revenues. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-18 + Details Name: us-gaap_NumberOfOperatingSegments Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionNumber of segments reported by the entity. A reportable segment is a component of an entity for which there is an accounting requirement to report separate financial information on that component in the entity's financial statements. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-18 + Details Name: us-gaap_NumberOfReportableSegments Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration XML 42 R32.htm IDEA: XBRL DOCUMENT v3.25.0.1 Summary of significant accounting policies - Disaggregation of Revenue (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Disaggregation of Revenue [Line Items] Â Â Â Â Â Total net sales $ 355,320 $ 270,943 $ 980,872 $ 702,789 United States Â Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Â Total net sales 285,928 229,101 793,950 599,552 International Â Â Â Â Â Disaggregation of Revenue [Line Items] Â Â Â Â Â Total net sales $ 69,392 $ 41,842 $ 186,922 $ 103,237 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91 + Details Name: us-gaap_DisaggregationOfRevenueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: srt_StatementGeographicalAxis=country_US Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=us-gaap_NonUsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 43 R33.htm IDEA: XBRL DOCUMENT v3.25.0.1 Acquisition - Additional Information (Details) - USD ($) 3 Months Ended 9 Months Ended Oct. 04, 2023 Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Business Acquisition [Line Items] Â Â Â Â Â Acquisition transaction cost Â  $ 0 $ 600,000 $ 400,000 $ 3,100,000 Naturium LLC Â Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Â Total consideration transferred $ 333,038,000 Â Â Â Â Â Net deferred tax liability $ (1,918,000) Â Â Â Â X - DefinitionAmount of transaction cost incurred as part of consideration transferred in asset acquisition. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 805 -SubTopic 50 -Name Accounting Standards Codification -Section 55 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479908/805-50-55-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 805 -SubTopic 50 -Name Accounting Standards Codification -Section 25 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480060/805-50-25-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 805 -SubTopic 50 -Name Accounting Standards Codification -Section 30 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480027/805-50-30-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 805 -SubTopic 50 -Name Accounting Standards Codification -Section 30 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480027/805-50-30-2 + Details Name: us-gaap_AssetAcquisitionConsiderationTransferredTransactionCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of consideration transferred, consisting of acquisition-date fair value of assets transferred by the acquirer, liabilities incurred by the acquirer, and equity interest issued by the acquirer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferred1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of deferred tax liability attributable to taxable temporary differences assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 +

Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedDeferredTaxLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_BusinessAcquisitionAxis=elf_NaturiumLLCMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 44 R34.htm IDEA: XBRL DOCUMENT v3.25.0.1 Acquisition - Schedule of Consideration Transferred (Details) - USD ($) $ / shares in Units, $ in Thousands Oct. 04, 2023 Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Business Acquisition [Line Items] Â Â Â Â Goodwill Â $ 340,582 $ 340,600 $ 340,165 Naturium LLC Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Cash consideration $ 275,266 Â Â Â Equity consideration (common stock issued) 57,772 Â Â Â Total consideration transferred 333,038 Â Â Â Net assets acquired, excluding liability assumed for acquisition-related seller expenses 174,625 Â Â Â Liability assumed for acquisition-related seller expenses (10,549) Â Â Â Net assets acquired (164,076) Â Â Â Goodwill $ 168,962 Â Â Â Common stock issued (in shares) 577,659 Â Â Â Business acquisition, share price (in USD per share) $ 100.01 Â Â Â X - DefinitionBusiness Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Liability Assumed For Acquisition Seller Related Expenses + ReferencesNo definition available. + Details Name: elf_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedLiabilityAssumedForAcquisitionSellerRelatedExpenses Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionBusiness Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Net Assets Acquired + ReferencesNo definition available. + Details Name: elf_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedNetAssetsAcquired Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionBusiness Combination, Recognized Identifiable Assets Acquired And Liabilities Assumed, Net Assets Excluding Liability For Acquisition Related Seller Expenses + ReferencesNo definition available. + Details Name: elf_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedNetAssetsExcludingLiabilityForAcquisitionRelatedSellerExpenses Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionNumber of shares of equity interests issued or issuable to acquire entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1 + Details Name: us-gaap_BusinessAcquisitionEquityInterestsIssuedOrIssuableNumberOfSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPrice of a single share of a number of saleable stocks paid or offered to be paid in a business combination. + ReferencesNo definition available. + Details Name: us-gaap_BusinessAcquisitionSharePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionAmount of consideration transferred, consisting of acquisition-date fair value of assets transferred by the acquirer, liabilities incurred by the acquirer, and equity interest issued by the acquirer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferred1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of equity interests of the acquirer, including instruments or interests issued or issuable in consideration for the business combination. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferredEquityInterestsIssuedAndIssuable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification - Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe cash outflow associated with the acquisition of business during the period. The cash portion only of the acquisition price. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=elf_NaturiumLLCMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 45 R35.htm IDEA: XBRL DOCUMENT v3.25.0.1 Acquisition - Schedule of Purchase Price Allocation and Intangible Assets and Liabilities Acquired (Details) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Oct. 04, 2023 Business Acquisition [Line Items] Â Â Â Â Goodwill $ 340,582 $ 340,600 $ 340,165 Â Naturium LLC Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Cash Â Â Â $ 293 Accounts receivable Â Â Â 7,388 Inventory Â Â Â 16,236 Prepaid expenses and other current assets Â Â Â 1,899 Goodwill Â Â Â 168,962 Intangible assets Â Â Â 162,100 Total assets acquired Â Â Â 356,878 Accounts payable Â Â Â (15,897) Accrued expenses and other current liabilities Â Â Â (6,025) Net deferred tax liability Â Â Â (1,918) Total liabilities assumed Â Â Â (23,840) Total purchase price Â Â Â $ 333,038 X - DefinitionBusiness Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Accrued Expenses And Other Current Liabilities + ReferencesNo definition available. + Details Name: elf_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAccruedExpensesAndOtherCurrentLiabilitiesOther Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of assets acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions, acquired at the acquisition date. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer, acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAssetsPrepaidExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount due from customers or clients for goods or services, including trade receivables, that have been delivered or sold in the normal course of business, and amounts due from others, including related parties expected to be converted to cash, sold or exchanged within one year or the normal operating cycle, if longer, acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAssetsReceivables Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities incurred for goods and services received that are used in an entity's business and related party payables, assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentLiabilitiesAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of deferred tax liability attributable to taxable temporary differences assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedDeferredTaxLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe amount of identifiable intangible assets recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedIntangibles Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe amount of inventory recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedInventory Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount recognized as of the acquisition date for the identifiable assets acquired in excess of (less than) the aggregate liabilities assumed. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification - Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_BusinessAcquisitionAxis=elf_NaturiumLLCMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 46 R36.htm IDEA: XBRL

DOCUMENT v3.25.0.1 Acquisition - Schedule of Intangible Assets (Details) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Oct. 04, 2023 Customer relationshipsÂ â€“ e-commerce Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Estimated useful life 3 years 3 years 3 years Â Naturium LLC Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Intangible assets Â Â Â $ 162,100 Naturium LLC | Customer relationships â€“ retailers Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Intangible assets Â Â Â $ 20,000 Estimated useful life Â Â Â Â 10 years Naturium LLC | Customer relationshipsÂ â€“ e-commerce Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Intangible assets Â Â Â $ 17,600 Estimated useful life Â Â Â Â 3 years Naturium LLC | Trademarks Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Intangible assets Â Â Â $ 124,500 Estimated useful life Â Â Â Â 15 years X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of identifiable intangible assets recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedIntangibles Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionUseful life of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=elf_ElectronicCommerceCustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BusinessAcquisitionAxis=elf_NaturiumLLCMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_RetailMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TrademarksMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 47 R37.htm IDEA: XBRL DOCUMENT v3.25.0.1 Acquisition - Business Acquisition, Pro Forma Information (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Naturium LLC Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Pro forma revenue $ 271,579 $ 22,458 $ 744,583 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe pro forma revenue for a period as if the business combination or combinations had been completed at the beginning of the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionsProFormaRevenue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=elf_NaturiumLLCMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 48 R38.htm IDEA: XBRL DOCUMENT v3.25.0.1 Goodwill and intangible assets - Information Regarding Company's Goodwill and Intangible Assets (Details) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Schedule Of Intangible Assets And Goodwill [Line Items] Â Â Â Gross carrying amount $ 247,140 $ 247,140 $ 247,840 Accumulated amortization (98,893) (85,846) (80,982) Net carrying amount 148,247 161,294 166,858 Goodwill 340,582 340,600 340,165 Goodwill and other intangibles, Gross carrying amount 651,522 651,540 651,805 Goodwill and other intangibles, Accumulated amortization (98,893) (85,846) (80,982) Goodwill and other intangibles, Net carrying amount 552,629 565,694 570,823 Trademarks Â Â Â Schedule Of Intangible Assets And Goodwill [Line Items] Â Â Â Trademarks $ 63,800 $ 63,800 $ 63,800 Customer relationshipsÂ â€“ retailers Â Â Â Schedule Of Intangible Assets And Goodwill [Line Items] Â Â Â Estimated useful life 10 years 10 years 10 years Gross carrying amount $ 97,600 $ 97,600 $ 97,600 Accumulated amortization (75,553) (73,393) (72,100) Net carrying amount $ 22,047 $ 24,207 $ 25,500 Customer relationshipsÂ â€“ e-commerce Â Â Â Schedule Of Intangible Assets And Goodwill [Line Items] Â Â Â Estimated useful life 3 years 3 years 3 years Gross carrying amount $ 21,540 $ 21,540 $ 22,240 Accumulated amortization (11,273) (6,874) (5,465) Net carrying amount 10,267 14,666 16,775 Trademarks Â Â Â Schedule Of Intangible Assets And Goodwill [Line Items] Â Â Â Gross carrying amount 128,000 128,000 128,000 Accumulated amortization (12,067) (5,579) (3,417) Net carrying amount $ 115,933 $ 122,421 $ 124,583 Trademarks | Minimum Â Â Â Schedule Of Intangible Assets And Goodwill [Line Items] Â Â Â Estimated useful life 10 years 10 years 10 years Trademarks | Maximum Â Â Â Schedule Of Intangible Assets And Goodwill [Line Items] Â Â Â Estimated useful life 15 years 15 years 15 years X - DefinitionIntangible assets gross including goodwill. + ReferencesNo definition available. + Details Name: elf_IntangibleAssetsGrossIncludingGoodwill Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionIntangible assets including goodwill accumulated amortization. + ReferencesNo definition available. + Details Name: elf_IntangibleAssetsIncludingGoodwillAccumulatedAmortization Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionSchedule of intangible assets and goodwill. + ReferencesNo definition available. + Details Name: elf_ScheduleOfIntangibleAssetsAndGoodwillLineItems Namespace Prefix: elf_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionUseful life of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAccumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 928 -SubTopic 340 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478859/928-340-50-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of assets, excluding financial assets and goodwill, lacking physical substance and having a projected indefinite period of benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_IndefiniteLivedIntangibleAssetsExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after impairment and amortization, of goodwill, indefinite-lived, and finite-lived intangible assets. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1 + Details Name: us-gaap_IntangibleAssetsNetIncludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_IndefiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TrademarksMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=elf_CustomerRelationshipsRetailersMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=elf_ElectronicCommerceCustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TrademarksMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 49 R39.htm IDEA: XBRL DOCUMENT v3.25.0.1 Goodwill and intangible assets - Additional Information (Details) - USD ($) 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Goodwill and Intangible Assets Disclosure [Abstract] Â Â Â Depreciation and amortization $ 4,300,000 $ 6,100,000 $ 13,000,000.0 $ 10,200,000 Goodwill and intangible asset impairment $ 0 $ 0 0 $ 0 Impairment of finite-lived intangible assets Â Â $ 0 Â X - DefinitionThe aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2 + Details Name: us-gaap_AmortizationOfIntangibleAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionTotal loss recognized during the period from the impairment of goodwill plus the loss recognized in the period resulting from the impairment of the carrying amount of intangible assets, other than goodwill. + ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetImpairment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of impairment loss recognized in the period resulting from the write-down of the carrying amount of a finite-lived intangible asset to fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ImpairmentOfIntangibleAssetsFinitelived Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 50 R40.htm IDEA: XBRL DOCUMENT v3.25.0.1 Goodwill and intangible assets - Future Amortization Expense for Intangible Assets (Details) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Goodwill and Intangible Assets Disclosure [Abstract] Â Â Â Remainder of fiscal 2025 $ 4,349 Â Â 2026 17,397 Â Â 2027 14,463 Â Â 2028 11,530 Â Â 2029 11,530 Â Â Thereafter 88,978 Â Â Net carrying amount $ 148,247 $ 161,294 $ 166,858 X - DefinitionFinite-Lived Intangible Asset, Expected Amortization, After Year Four + ReferencesNo definition available. + Details Name: elf_FiniteLivedIntangibleAssetExpectedAmortizationAfterYearFour Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 51 R41.htm IDEA: XBRL DOCUMENT v3.25.0.1 Accrued expenses and other current liabilities (Details) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Payables and Accruals [Abstract] Â Â Â  Accrued expenses $ 51,306 $ 37,782 $ 44,979 Accrued inventory 11,264 16,478 23,562 Accrued marketing 21,542 29,282 21,241 Current portion of operating lease liabilities 7,778 7,016 7,010 Accrued compensation 17,383 17,423 16,588 Taxes payable 16,729 5,814 9,937 Other current liabilities 2,362 3,938 6,311 Accrued expenses and other current liabilities $ 128,364 $ 117,733 $ 129,628 X - DefinitionAccrued expenses. + ReferencesNo definition available. + Details Name: elf_AccruedExpenses Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAccrued Inventory, Current + ReferencesNo definition available. + Details Name: elf_AccruedInventoryCurrent Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred through that date and payable for the marketing, trade and selling of the entity's goods and services. Marketing costs would include expenditures for planning and executing the conception, pricing, promotion, and distribution of ideas, goods, and services; costs of public relations and corporate promotions; and obligations incurred and payable for sales discounts, rebates, price protection programs, etc. offered to customers and under government programs. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesNo definition available. + Details Name: us-gaap_AccruedMarketingCostsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_EmployeeRelatedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of expenses incurred but not yet paid classified as other, due within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_PayablesAndAccrualsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable for statutory income, sales, use, payroll, excise, real, property and other taxes. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_TaxesPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 52 R42.htm IDEA: XBRL DOCUMENT v3.25.0.1 Debt - Schedule of Outstanding Debt (Details) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Debt Instrument [Line Items] Â Â Â  Revolving line of credit $ 89,500 $ 89,500 $ 89,500 Finance lease obligations 0 57 144 Total debt 254,813 262,932 265,707 Less: debt issuance costs (502) (806) (910) Total debt, net of issuance costs 254,311 262,126 264,797 Less: current portion (100,250) (100,307) (100,394) Long-term portion of debt 154,061 161,819 164,403 Term Loan Â Â Â  Debt Instrument [Line Items] Â Â Â  Term loan $ 165,313 $ 173,375 $ 176,063 X - DefinitionLong-Term Debt, Gross And Lease Obligation + ReferencesNo definition available. + Details Name: elf_LongTermDebtGrossAndLeaseObligation Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_DebtInstrumentCarryingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(f)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.12-04(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 26: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1 + Details Name: us-gaap_DebtInstrumentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-1AReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147481139/470-20-50-1D + Details Name: us-gaap_DeferredFinanceCostsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_FinanceLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe carrying value as of the balance sheet date of the current and noncurrent portions of long-term obligations drawn from a line of credit, which is a bank's commitment to make loans up to a specific amount. Examples of items that might be included in the application of this element may consist of letters of credit, standby letters of credit, and revolving credit arrangements, under which borrowings can be made up to a maximum amount as of any point in time conditional on satisfaction of specified terms before, as of and after the date of drawdowns on the line. Includes short-term obligations that would normally be classified as current liabilities but for which (a) postbalance sheet date issuance of a long term obligation to refinance the short term obligation on a long term basis, or (b) the enterprise has entered into a financing agreement that clearly permits the enterprise to refinance the short-term obligation on a long term basis and the following conditions are met (1) the agreement does not expire within 1 year and is not cancelable by the lender except for violation of an objectively determinable provision, (2) no violation exists at the BS date, and (3) the lender has entered into the financing agreement is expected to be financially capable of honoring the agreement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(16)(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_LineOfCredit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of long-term debt and lease obligation, classified as noncurrent. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(16)(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_LongTermDebtAndCapitalLeaseObligations Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of long-term debt and lease obligation, classified as current. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LongTermDebtAndCapitalLeaseObligationsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of long-term debt and lease obligation, including portion classified as current. + ReferencesNo definition available. + Details Name: us-gaap_LongTermDebtAndCapitalLeaseObligationsIncludingCurrentMaturities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_CreditFacilityAxis=elf_TermLoanFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 53 R43.htm IDEA: XBRL DOCUMENT v3.25.0.1 Debt - Additional Information (Details) - USD ($) Aug. 28, 2023 Mar. 29, 2023 Apr. 30, 2021 Dec. 31, 2024 Second Amendment to Amended Credit Agreement | Base Rate | Consolidated Total Net Leverage Ratio Levels Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate 1.00% Â Â Â Revolving Credit Facility Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â 0.00% Â Â Revolving Credit Facility | SOFR Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â 0.10% Â Â Revolving Credit Facility | Minimum | SOFR Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â 1.25% Â Â Revolving Credit Facility | Maximum | SOFR Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â 2.125% Â Â Revolving Credit Facility | Amended Credit Agreement Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Debt instrument, term Â Â 5 years Â Remaining borrowing capacity Â Â Â $ 10,500,000 Interest rate at period end Â Â Â 5.70% Revolving Credit Facility | Amended Credit Agreement | Minimum Floor Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 0.00% Â Revolving Credit Facility | Amended Credit Agreement | Minimum Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Unused fee percentage Â Â 0.10% Â Revolving Credit Facility | Amended Credit Agreement | Minimum | LIBOR Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 1.25% Â Revolving Credit Facility | Amended Credit Agreement | Minimum | Base Rate Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 0.25% Â Revolving Credit Facility | Amended Credit Agreement | Maximum Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Unused fee percentage Â Â 0.30% Â Revolving Credit Facility | Amended Credit Agreement | Maximum | LIBOR Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 2.125% Â Revolving Credit Facility | Amended Credit Agreement | Maximum | Base Rate Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 1.125% Â Revolving Credit Facility | Amended Revolving Credit Facility Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Maximum borrowing capacity Â Â $ 100,000,000 Â Revolving Credit Facility | Amended Term Loan Facility Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Maximum borrowing capacity Â Â 100,000,000 Â Letter of Credit | Amended Credit Agreement Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Maximum borrowing capacity Â Â 7,000,000 Â Line of Credit | Amended Credit Agreement Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Maximum borrowing capacity Â Â $ 5,000,000 Â Term Loan | Amended Credit Agreement | Minimum Floor Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 0.00% Â Term Loan | Amended Credit Agreement | Minimum | LIBOR Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 1.25% Â Term Loan | Amended Credit Agreement | Minimum | Base Rate Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 0.25% Â Term Loan | Amended Credit Agreement | Maximum | LIBOR Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 2.125% Â Term Loan | Amended Credit Agreement | Maximum | Base Rate Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate Â Â 1.125% Â Term Loan | Amended Revolving Credit Facility Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Interest rate at period end Â Â Â 5.70% Incremental Term Loan | Second Amendment to Amended Credit Agreement Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Maximum borrowing capacity $ 115,000,000 Â Â Â Interest rate at period end Â Â Â 5.90% Interest rate, amortization 5.00% Â Â Â Quarterly installment rate 1.25% Â Â Â Incremental Term Loan | Second Amendment to Amended Credit Agreement | SOFR | Consolidated Total Net Leverage Ratio Levels Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate 0.00% Â Â Â Incremental Term Loan | Second Amendment to Amended Credit Agreement | Minimum | Base Rate | Consolidated Total Net Leverage Ratio Levels Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate 0.50% Â Â Â Incremental Term Loan | Second Amendment to Amended Credit Agreement | Minimum | SOFR | Consolidated Total Net Leverage Ratio Levels Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate 1.50% Â Â Â Incremental Term Loan | Second Amendment to Amended Credit Agreement | Maximum | Base Rate | Consolidated Total Net Leverage Ratio Levels Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate 1.375% Â Â Â Incremental Term Loan | Second Amendment to Amended Credit Agreement | Maximum | SOFR | Consolidated Total Net Leverage Ratio Levels Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Basis spread on variable rate 2.375% Â Â Â X - DefinitionDebt Instrument, Annual Principal Amortization Rate + ReferencesNo definition available. + Details Name: elf_DebtInstrumentAnnualPrincipalAmortizationRate Namespace Prefix: elf_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionDebt Instrument, Quarterly Installment Rate + ReferencesNo definition available. + Details Name: elf_DebtInstrumentQuarterlyInstallmentRate Namespace Prefix: elf_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionPercentage points added to the reference rate to compute the variable rate on the debt instrument. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentBasisSpreadOnVariableRate1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(f)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.12-04(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 26: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1 + Details Name: us-gaap_DebtInstrumentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPeriod of time between issuance and maturity of debt instrument, in PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionThe effective interest rate at the end of the reporting period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityInterestRateAtPeriodEnd Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionMaximum borrowing capacity under the credit facility without consideration of any current restrictions on the amount that could be borrowed or the amounts currently outstanding under the facility. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityMaximumBorrowingCapacity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of borrowing capacity currently available under the credit facility (current borrowing capacity less the amount of borrowings outstanding). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityRemainingBorrowingCapacity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe fee, expressed as a percentage of the line of credit facility, for available but unused credit capacity under the credit facility. + ReferencesNo definition available. + Details Name: us-gaap_LineOfCreditFacilityUnusedCapacityCommitmentFeePercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_DebtInstrumentAxis=elf_SecondAmendmentToAmendedCreditAgreementMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_VariableRateAxis=us-gaap_BaseRateMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name:

elf_VariableRateComponentsAxis=elf_ConsolidatedTotalNetLeverageRatioLevelsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CreditFacilityAxis=us-gaap_RevolvingCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_VariableRateAxis=us-gaap_SecuredOvernightFinancingRateSofrMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=elf_AmendedCreditAgreementMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_VariableRateAxis=elf_MinimumFloorMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_VariableRateAxis=elf_LondonInterBankOfferedRateLIBOR1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=elf_AmendedRevolvingCreditFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=elf_AmendedTermLoanFacilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CreditFacilityAxis=us-gaap_LetterOfCreditMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CreditFacilityAxis=us-gaap_LineOfCreditMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CreditFacilityAxis=elf_TermLoanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CreditFacilityAxis=elf_IncrementalTermLoanMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 54 R44.htm IDEA: XBRL DOCUMENT v3.25.0.1 Income taxes (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Income Tax Disclosure [Abstract] Â Â Â Â Income tax provision $ 9,019 $ 3,528 $ 17,622 $ 16,673 Effective income tax rate 34.30% 11.60% 17.40% 12.80% X - DefinitionPercentage of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231 + Details Name: us-gaap_EffectiveIncomeTaxRateContinuingOperations Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 55 R45.htm IDEA: XBRL DOCUMENT v3.25.0.1 Stock-based compensation - Schedule of Share-Based Payment Arrangement, Expensed and Capitalized, Amount (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock compensation expense $ 22,339 $ 11,042 $ 56,951 $ 29,459 Service-based vesting options Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock compensation expense 19 41 56 128 Restricted stock and RSUs Â Â Â Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Â Â Â Total stock compensation expense $ 22,320 $ 11,001 $ 56,895 $ 29,331 X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=elf_ServiceBasedStockOptionsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=elf_RestrictedStockUnitsAndRestrictedStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 56 R46.htm IDEA: XBRL DOCUMENT v3.25.0.1 Stock-based compensation - Additional Information (Details) $ in Millions 9 Months Ended Dec. 31, 2024 USD ($) Service-based vesting options Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Unrecognized stock-based compensation cost $ 0.1 Unrecognized stock-based compensation cost, expected weighted-average period of recognition 9 months 18 days Restricted stock and RSUs Â Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â Unrecognized stock-based compensation cost $ 97.0 Unrecognized stock-based compensation cost, expected weighted-average period of recognition 1 year 8 months 12 days X - DefinitionWeighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount of cost to be recognized for nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cost to be recognized for option under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedStockOptions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-

2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=elf_ServiceBasedStockOptionsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=elf_RestrictedStockUnitsAndRestrictedStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 57 R47.htm IDEA: XBRL DOCUMENT v3.25.0.1 Repurchase of common stock (Details) - USD ($) 3 Months Ended 9 Months Ended Dec. 31, 2024 Sep. 30, 2024 Dec. 31, 2024 Aug. 27, 2024 May 08, 2019 Class of Stock [Line Items] Â Â Â Â Â Amount authorized under share repurchase program Â Â Â Â $ 25,000,000.0 Repurchase of common stock (in shares) 108,753 Â 108,753 Â Â Repurchase of common stock $ 17,100,000 $ 17,076,000 $ 17,100,000 Â Â Average price per share (in USD per share) $ 157.04 Â $ 157.04 Â Â 2024 Share Repurchase Program Â Â Â Â Â Class of Stock [Line Items] Â Â Â Â Â Amount authorized under share repurchase program Â Â Â $ 500,000,000.0 Â Repurchase of common stock (in shares) 0 Â 0 Â Â Remaining authorized repurchase amount $ 500,000,000.0 Â $ 500,000,000.0 Â Â X - DefinitionAmount authorized for purchase of share under share repurchase plan. Includes, but is not limited to, repurchase of stock and unit of ownership. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 505 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481520/505-30-50-4 + Details Name: srt_StockRepurchaseProgramAuthorizedAmount1 Namespace Prefix: srt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/recommendedDisclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483014/272-10-45-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482987/272-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_ClassOfStockLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount remaining authorized for purchase of share under share repurchase plan. Includes, but is not limited to, repurchase of stock and unit of ownership. + ReferencesNo definition available. + Details Name: us-gaap_StockRepurchaseProgramRemainingAuthorizedRepurchaseAmount1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionNumber of shares that have been repurchased during the period and have not been retired and are not held in treasury. Some state laws may govern the circumstances under which an entity may acquire its own stock and prescribe the accounting treatment therefore. This element is used when state law does not recognize treasury stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedDuringPeriodShares Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionEquity impact of the value of stock that has been repurchased during the period and has not been retired and is not held in treasury. Some state laws may mandate the circumstances under which an entity may acquire its own stock and prescribe the accounting treatment therefore. This element is used when state law does not recognize treasury stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-4Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedDuringPeriodValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionTotal cost of shares repurchased divided by the total number of shares repurchased. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 30 -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481549/505-30-45-1 + Details Name: us-gaap_TreasuryStockAcquiredAverageCostPerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - Details Name: srt_ShareRepurchaseProgramAxis=elf_A2024ShareRepurchaseProgramMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 58 R48.htm IDEA: XBRL DOCUMENT v3.25.0.1 Net income per share (Details) - USD ($) $ / shares in Units, $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Sep. 30, 2024 Jun. 30, 2024 Dec. 31, 2023 Sep. 30, 2023 Jun. 30, 2023 Dec. 31, 2024 Dec. 31, 2023 Numerator: Â Â Â Â Â Â Â Â Net income $ 17,261 $ 19,020 $ 47,555 $ 26,888 $ 33,271 $ 52,977 $ 83,836 $ 113,136 Denominator: Â Â Â Â Â Â Â Â Weighted average common shares outstanding - basic (in shares) 56,358,694 Â Â 55,140,887 Â Â 56,227,037 54,503,518 Dilutive common equivalent shares from equity awards (in shares) 1,994,525 Â Â 2,889,228 Â Â 2,236,306 3,046,576 Weighted average common shares outstanding - diluted (in shares) 58,353,219 Â Â 58,030,115 Â Â 58,463,343 57,550,094 Net income per share: Â Â Â Â Â Â Â Â Basic (in USD per share) $ 0.31 Â Â $ 0.49 Â Â $ 1.49 $ 2.08 Diluted (in USD per share) $ 0.30 Â Â $ 0.46 Â Â $ 1.43 $ 1.97 Anti-dilutive securities excluded from diluted EPS: Â Â Â Â Â Â Â Â Weighted average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share (in shares) 306,068 Â Â 31,021 Â Â 242,511 58,792 X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting

Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareDilutedOtherDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareReconciliationAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAdditional shares included in the calculation of diluted EPS as a result of the potentially dilutive effect of share based payment arrangements using the treasury stock method. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480454/718-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-22Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 23 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-23Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-28A + Details Name: us-gaap_IncrementalCommonSharesAttributableToShareBasedPaymentArrangements Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetIncomeLossAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 59 R49.htm IDEA: XBRL DOCUMENT v3.25.0.1 Leases - Additional Information (Details) $ in Millions 9 Months Ended Dec. 31, 2024 USD ($) renewal_option Dec. 31, 2023 USD ($) Leases [Abstract] Â  Â  Number of options to renew | renewal_option 1 Â  Lessee operating lease, option to extend 5 years Â  Operating cash flows from operating leases $ 8.3 $ 3.2 Right-of-use assets obtained in exchange for lease obligations $ 34.3 $ 16.7 X - DefinitionLessee Operating Lease, Number Of Options To Renew + ReferencesNo definition available. + Details Name: elf_LesseeOperatingLeaseNumberOfOptionsToRenew Namespace Prefix: elf_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionLessee, Operating Lease, Option To Extend, Term + ReferencesNo definition available. + Details Name: elf_LesseeOperatingLeaseOptionToExtendTerm Namespace

Prefix: elf_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash outflow from operating lease, excluding payments to bring another asset to condition and location necessary for its intended use. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeasePayments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase in right-of-use asset obtained in exchange for operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 60 R50.htm IDEA: XBRL DOCUMENT v3.25.0.1 Leases - Balance Sheet Line Items (Details) - USD ($) $ in Thousands Dec. 31, 2024 Mar. 31, 2024 Dec. 31, 2023 Assets Â Â Â  Operating lease assets $ 54,442 $ 27,415 $ 27,224 Finance lease assets 0 0 0 Total leased assets 54,442 27,415 27,224 Current Â Â Â  Operating 7,778 7,016 7,010 Finance 0 57 144 Noncurrent Â Â Â  Operating 48,116 21,459 21,720 Total lease liabilities $ 55,894 $ 28,532 $ 28,874 Operating lease, right-of-use asset, statement of financial position [extensible list] Other assets Other assets Other assets Other assets Finance lease, right-of-use asset, statement of financial position [extensible list] Other assets Other assets Other assets Operating lease, liability, current, statement of financial position [extensible enumeration] Accrued expenses and other current liabilities Accrued expenses and other current liabilities Accrued expenses and other current liabilities Finance lease, liability, current, statement of financial position [extensible enumeration] Current portion of long-term debt Current portion of long-term debt Current portion of long-term debt Finance lease accumulated amortization $ 1,300 $ 1,500 $ 1,500 X - DefinitionLease, Liability + ReferencesNo definition available. + Details Name: elf_LeaseLiability Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionLease Liability, Current [Abstract] + ReferencesNo definition available. + Details Name: elf_LeaseLiabilityCurrentAbstract Namespace Prefix: elf_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionLease, Liability, Noncurrent [Abstract] + ReferencesNo definition available. + Details Name: elf_LeaseLiabilityNoncurrentAbstract Namespace Prefix: elf_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionLease, Right-Of-Use Asset + ReferencesNo definition available. + Details Name: elf_LeaseRightOfUseAsset Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: elf_LeaseRightOfUseAssetAbstract Namespace Prefix: elf_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPresent value of lessee's discounted obligation for lease payments from finance lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_FinanceLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionIndicates line item in statement of financial position that includes current finance lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-2 + Details Name: us-gaap_FinanceLeaseLiabilityCurrentStatementOfFinancialPositionExtensibleList Namespace Prefix: us-gaap_ Data Type: enum2:enumerationSetItemType Balance Type: na Period Type: instant X - DefinitionAmount, after accumulated amortization, of right-of-use asset from finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_FinanceLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated amortization of right-of-use asset from finance lease. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -SubTopic 20 -Topic 842 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-4Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -SubTopic 20 -Topic 842 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseRightOfUseAssetAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionIndicates line item in statement of financial position that includes finance lease right-of-use asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-2 + Details Name: us-gaap_FinanceLeaseRightOfUseAssetStatementOfFinancialPositionExtensibleList Namespace Prefix: us-gaap_ Data Type: enum2:enumerationSetItemType Balance Type: na Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionIndicates line item in statement of financial position that includes current operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-2 + Details Name: us-gaap_OperatingLeaseLiabilityCurrentStatementOfFinancialPositionExtensibleList Namespace Prefix: us-gaap_ Data Type: enum2:enumerationSetItemType Balance Type: na Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's right to use underlying asset under operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionIndicates line item in statement of financial position that includes operating lease right-of-use asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-2 + Details Name: us-gaap_OperatingLeaseRightOfUseAssetStatementOfFinancialPositionExtensibleList Namespace Prefix: us-gaap_ Data Type: enum2:enumerationSetItemType Balance Type: na Period Type: instant XML 61 R51.htm IDEA: XBRL DOCUMENT v3.25.0.1 Leases - Components of Lease Expense (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Dec. 31, 2024 Dec. 31, 2023 Dec. 31, 2024 Dec. 31, 2023 Leases [Abstract] Â Â Â Â  Operating lease cost $ 3,467 $ 2,203 $ 9,030 $ 4,905 Finance lease cost Â Â Â Â  Amortization of leased assets 0 0 0 210 Interest on lease liabilities 0 3 0 10 Total lease cost $ 3,467 $ 2,206 $ 9,030 $ 5,125 X - DefinitionAmount of interest expense on finance lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseInterestExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of amortization expense attributable to right-of-use asset from finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseRightOfUseAssetAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of lease cost recognized by lessee for lease contract. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeaseCostAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of single lease cost, calculated by allocation of remaining cost of lease over remaining lease term. Includes, but is not limited to, single lease cost, after impairment of right-of-use asset, calculated by amortization of remaining right-of-use asset and accretion of lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 62 R52.htm IDEA: XBRL DOCUMENT v3.25.0.1 Leases - Future Minimum Lease Payments (Details) $ in Thousands Dec. 31, 2024 USD ($) Leases [Abstract] Â  Remainder of fiscal 2025 $ 1,779 2026 5,266 2027 7,328 2028 7,776 2029 8,358 Thereafter 47,821 Total lease payments 78,328 Less: Interest 22,434 Present value of lease liabilities $ 55,894 X - DefinitionLessee, Operating Lease, Liability, To Be Paid, After Year Four + ReferencesNo definition available. + Details Name: elf_LesseeOperatingLeaseLiabilityToBePaidAfterYearFour Namespace Prefix: elf_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease having initial or remaining lease term in excess of one year to be paid in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityUndiscountedExcessAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 63 R53.htm IDEA: XBRL DOCUMENT v3.25.0.1 Leases - Weighted Average Assumptions (Details) Dec. 31, 2024 Dec. 31, 2023 Weighted-average remaining lease term Â Â  Operating leases 7 years 9 months 18 days 4 years 9 months 18 days Finance leases 0 years 4 months 24 days Weighted-average discount rate Â Â  Operating leases 6.00% 4.90% Finance leases 0.00% 1.60% X - DefinitionLeases, Weighted Average Discount Rate [Abstract] + ReferencesNo definition available. + Details Name: elf_LeasesWeightedAverageDiscountRateAbstract Namespace Prefix: elf_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted Average Remaining Lease Term [Abstract] + ReferencesNo definition available. + Details Name: elf_WeightedAverageRemainingLeaseTermAbstract Namespace Prefix: elf_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average discount rate for finance lease calculated at point in time. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseWeightedAverageDiscountRatePercent Namespace Prefix: us-gaap_ Data Type: dtr-

types:percentItemType Balance Type: na Period Type: instant X - DefinitionWeighted average remaining lease term for finance lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseWeightedAverageRemainingLeaseTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionWeighted average discount rate for operating lease calculated at point in time. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageDiscountRatePercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionWeighted average remaining lease term for operating lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageRemainingLeaseTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant EXCEL 64 Financial_Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial_Report.xlsx M4$L#!!0 ( (^ 1UH'04UB@0 +$ 0 9&]C4')O<', O87!P+GAM M;$V./0L'1!$ \IQO;=!P4)B0-!2L+ (/>QLOD&1#LD)^OCG!CVX>;QA&WPIG M*N*I#BV&5( C(I(/ !47BK9.7:=N')=HI6-Y #OGDK7A.YNJQ<&4GPZ4A!0W_J=0U[R;UEA_6\#MI7E!+ P04 M " "/@$=:X8*U^>\ K @ $0 &1O8U!R;W!S+V-O&ULS9+/ M:L,P#(=?9?B>R''W!TSJR\9.&PQ6V-C-V&IK&L?&UDCZ]G.R-F5L#["CI9\ M?0*U)DH3$KZD$#&1PWPU^J[/TL0UVQ-%"9#-'KW.=4GTI;D-R6LJS[2#J,U! M[Q $Y[?@D;35I&$"5G$A,M5:(TU"32&=\-8L^/B9NAEF#6'"'GO*T-0-,#5- MC,>Q:^$"F&*$R>?O MJ%.%?_Q,X=8*?DF-V2&H:A'E9SKNS0P/OST^N\;N7Z M3+HW6'YE)^D8 +]O6N[!3+ MUES@6QHO(];JM-O=5H1I;*$81V1@?5XL:$#05%%:;U\@M.4?,_@5RU2-9:,! M$U=!)KF(M/+Y;,7\VMX^9< I.ATR@6XP&U@=2^\YOI^1.6HCA5,+$P&IG/U9K MQ]'22(""R7V4!;I)]J/3%0@R#3LZG5C.=GSVQ.V?C,K:=#1M&N#C\7@XMLO2 MBW A(5M>5 TR M6'!VULS2 Y9>*?IUE!K9';O=05SP6.XYB1'^QL4$UFG2&98T1G*=D 4. #?$ MT4Q0? *]!MHK@PI+27)#6SRFU4!H(FLB!]4>"(<7K;YH] M5Z%82=J$^!!&&N*<<^9ST6S[!Z5&T?95O-RCEU@5 9<8WS2J-2S%UGB5P/&M MG#P=$Q+-E L&08:7)"82J3E^34@3_BNEVOZKR2.FJW"$2M"/F(9 M-AIRM1:!MG&IA&!:$L;1>$[2M!'\6:PUDSY@R.S-D77.UI$.$9)>-T(^8LZ+ MD!&_'H8X2IKMHG%8!/V>7L-)P>B"RV;]N'Z&U3-L+ ([W1]072N0/]J<_Z3(T M!Z.:60F]A%9JGZJ'-#ZH'C(*!?&Y'C[E>G@*-Y;&O%"N@GL! _]':-*K^(+ M.7\N?<^E[[GT/:'2MSAD6R4)RU3393>* M$IY"&V[I4_5*E=? EK[DHN#Q;Y.FOH70^+, _Y/%_GM,T+,T:WFBY M"M=2D&_#^>G%>!KB.=D$N7V85VWGV-'1^^?!4;"C[SR6'<>(\[J&&F,_# M0X=Y>U^89Y7&4#04;6RL)"Q&MV"XU _$L%.!D8"V@!X.O40+R4E5@,5O& RN0 MHGQ,C$7H<.>77% _CT9+CVZ9EM6ZO*7<9;2)2.<)IF!-GJ\K>9;'!51W/55OR ML+YJ/;053L_^6:W(GPP13A8+$DACE!>F2J+S&5.^YRM)Q%4XOT4SMA*7&+SC MYL=Q3E.X$G:V#P(RN;LYJ7IE,6>F\M\M# DL6XA9$N)-7>W5YYNTB42%(JP# 4A M%W+C[^^3:G>,U_HL@6V$5#)DU1?*0XG!/3-R0)A4)?.NVB8+A=OB5,V[&KXF M8$0#>FZ=+2? VU[4;/07/4;SHYG@'K.' MYA,L0Z1^P7V*BH 1JV*^NJ]/^26<.[1[\8$@F_S6VZ3VW> ,? -2K6J5D*Q$_M2P=\'Y(&8XQ;]#1?CQ1BK::QK<;:.,0QY@%CS#*%F.-^'19H:,]6+K#F-"F]! MU4#E/]O4#6CV#30,9FV-J/D3@H\W/[O#;#"Q([A[8N_ 5!+ P04 M" "/@$=::F;8\YG05'89([3:48\B&N#? G9MK 9]F>HPB,58D22- M(JXV5R*4Z\L:K>TO/ 3SA387FH/^DL_%1.C?EV,%9\U!C(D2L\O: MD%Z,7&8"LB?^",0Z>75,#,I4RF=SFF@9[8*A!%$0;W_YRZXB7@!-"R-[B[ #<#W98L MP[KFF@_Z2JZ),D^#FCG(ZB:+!IH@-FF<: 5W XC3@Y%<"45,QDB=) NN1-)O M:A VMYO>3N1J*\)*1,[)1QGK14)N8E_X7\3A.MH-W]8ZNAK4++KF ZXT6R MY)ZXK$%O2X1:B=K@IQ]HQ_G9AO>=Q+Z";>6P+4Q]<"V]%/JI)H^;I;"1XN'4 MJ7^Q(:%1)R*UR8: \C[C6C(>)-9%H MV(F O1RPAQ;J)M:!WI#;(!3D4QI-A;*IX1J.0^MNM]=U;7!HZ(EPYSG<^3%P M#V(>F,\HI/$3CZQM%-<1C; Q:Y KP5.].2-WL=>PH:(B)Z)2IQA5G6-@H7!2 M00/EIJV>D8F&7DFD(B.9QEIMX->WUL !]>L;&S$>="KR*R-!CT%^Y"_DSH=> M&LP"+^- &FO(!R5:GWFIU6M2E5EXT^%1>5O"R8WB'O@_JR=G^-@<&^<"15;,\K M+MGN.H0Z>@$-18&ALT*C"J="%'T:(HM;C&^B1.8,&_2C7L148E_O,GT,>^V=6 MTBI,$"U<$,5]S%O2O.^.E5P%L6?/+ZXY&EI!J[!&M/!&%'6\%J\(6T<(74=S, MW$L/,C9>R!CS#0=$NMU>'?[LB:O"%='"%E'I(#\Z#8>2)?T@GI/))IK*T(1^P'_=WUJQJC!*K#!*#+.Y*'6%!X0^/4VL MK@@/.Y6O<$7L*%W;G&=TADW'G'A,N5X59@@ M5I@@AON7_9?VJQ%^DJUHD(^!E,;FP'42OR=[,VN'K9]J[4S-;*.L!NV.>][K M.+U^O"G?#"G?#<'.2+^W=!HGQLD\" MK-DM7+1_:7"Q;U?]=XQ56!VWL#KN@56;-XR[U=I2R@-R7ZPK?'C0J8R%W7&/ MLSN J0#Q+O;%"_E-6+\5!Z0+Q[0[O1V[& MRX2$8@:A3J,+'SRUW33=GFBYS/8=IU)K&66'"\%]H# M_P!02P,$% @ CX!'6IF(,/'V!@ DQX !@ !X;"]W;W)K2B.E0=^JLM97LXTQ MVU>+A5*.K9\K*]]%9 M7JJ=*8M:?FB0WE65:.[?RE+=75*E7\5N=E(9RN6U MV)7FH[K[57:&0AVT=Q!F\RVM;5?U*[?/YG& M_EK8+F:Y4G5N>U'F*%.U5F61"V-/UJ(4=291&UBCY[M:[/+"_O("7: OGU+T M _D+] P5-?]\43LMZEQ?+HQ]'A=UD77W?KN_-QVY=RJSEXB1.:*8!D#SU73S M]Z*9);X^_N[LM/G")O&027K@&WCL%,[II&U@8)K6W*7D'IV <(X !NAK_2 M6Y")JYF=PEHVMW*V_/$'PO%K*#E/&2Q]HF GB6.'Q+&IZ,N5T!MD1Q@*W('\ M>U? 5JVNTR8G$07BYNCW/CJPB.22$2((KYP(4O(PD)XF3@ HB&@Q 'L M^<,$G M77QHY%84.9+?MJ[ZS,J)\A)'(OWF8X&@PD%:^+(@B3Y8"LC!(\(B7^. E/M-3%FH: M<]_VD*L&6XL99G3PQ<"HBJ-!UE> BB718)ZE@(K&8_4@.?A)SLP?(^];PI:! MKF-&K23 /+)C?2]@[@(R&.!F: 60,\S"&W1#< P.>]/.+4OE=49;@>H^]F[( MA_%PJL Z?C1TNA4 MQ4]E(=9%69A"PA!%)FGB>RGJ2:.E3Q7M-(4]>9!I'A(X58U[4N5ND:EJF\N MC&PJ^S*T!JL. ; !8V"H@SJ/O1$"ZY*Q =)S")D&D0-8<6]HRK0C$\/*0) M&WKQ93'143BTXLLBFI!HQ$G/(F0:1JR39B1H%H ^?8RP2Q7CWKP&=*2* MV)"$P7@)IV.K10\FY'O(Y)PKGRALWR7#(;8"=0DA7O_Y.H9=Q!%7/:*0:4;Y M[?RL E@B#(YAO+,"Z#B)R9'*05T08#9BI:<3,HTGJ;R6MG-R9,2WL_WC,T7@ MSRU?Q#CG0S] *!J/O*K0'D[H-)ST'>,@4IBBOD&E%%HBM2Z+&^*(FB-^J01 MQ(0,WV$ F7W7*8>]!*%#Z!(%.L)@S# TF,?"34=G7C2IS MV>B?VO<_5. M.AY\AE]B@FQM1'HC&OD:6=";8]S^VU^R@W=G-JHI_K&+@M"N42HS6:UMFX?= MUCEZ+YILLW_DAXOMH!]*V6L4\CE+XCG'\1R%X3R,V9QSW*KM:4#HG++@X=Z% MUHZ,6B#:&6U?G7-7P__ <\R1#;^5[6>&\AX<4# [MA7RXND&BT"LQD&ADI:8] M-=(SU)CGA5N_;_ET6UD718TRL2UL"07=^$271!$)A@ "Z2Q'XB$A0CI*PX2. MV.H)D4X3HH7A7;4KV\.'0.KRDZ+C?NX="M14=MSB9Z72FNX>OJ4YVWUK@#1 MQ? 5)P5%(PA,>UBDT[!X;#"7UT56@,1(?<*[H 2'PTV1%2A, L:\11C,US' M?&PH]M!(IZ%QOW!KH%2#SGS6BWC$8F\%]W4\H&$TW$V!="2@=.0-D_7TR*;I MT>.1MI0\UF87 _2K [C9 @G!S190"&VV+(X^ +K/M;8JW24UMNA[;5OBEY'- M5;/ _KH_,6K;?A-<*V-4U1YNI+ .G<#^?]TLK70G[C/CX3OT\E]02P,$% M @ CX!'6JJ2Q[G/ @ U@@ !@ !X;"]W;W)KB0K$'AG M+55)#7;5QM65 IHWI)*[ON?%;DF9<))I,[90R536AC,!"T5T7994_;D&+G.5?CRS2V^ ;PG<%. M[[6)=;*2\LYVON8SQ[,+ @Z9L0H4+UN8 ^=6")?QN]-T^BDM<;_]H/ZY\8Y> M5E3#7/(?+#?%S)DX) (M_EL$<8AT\0_([@'TL(.D)P+"'L"&&33&NER2&EAB93)7=$632JV483 M9L-&^TS8QIXT"N\RY)ED+D6.#Q%RDDFA)6! M _3Y\ 1O5#+U3+X?/3BDNQADGZ;? I^DW>L$3>DN#Z>&A,$2NR6PJQ:^PEM[A@BM32$5^XO'T'IL1P?-M>+1 MWI+\R&M_CQP>C4R/01YXC7JOT>N],JWKEWU&_ZTIBH.+2>Q-'MD< $;1)(CC MQRZ'@.'8]X-PV&3;D% "/& & 'AL+W=OZ$_;SZ6\#3N MO,RSM2A4)@M4BL7-Z"VY3BBN#&K$7YEX5 ??447E0W]7D@+ M=)OK3_+Q-]$2XI6_FQVX.-7I=%+*1U16:/!6?:FC7UM# MO+*B*I1[7<O&=CIZ9TLYI!V,4M;.X;69!3\R" MH0^RT"N%$IC-W&$?#M' _9CB$@7%KH/RRT==!B+V15BY#6BF'J.^=R]W)RY MZ/R_T9/ //1,%A7(ZSVQT[X>U _,Y%]@^WU-H+_?/BA=PAK_QY7JQIGG=E9M M?-=JD\[$S0AV-B7*G1A-?_Z)^/@75YS/Z2P^I[/D3,Z.,N)U&?&&O$]_APZB MTEPXEUICZM>F59_831GGC.+)>'<861M& QQY[!@6V[ HQ&% CV&)#0LP#<*H M@QWQY!U//LCS3BI=;4 GN3;F_&!8@BDFW.![JPV!JH6]0M5$TI)0:SA('#/,P MXFZJ?D?5'Z3Z:RF50IM2+C+M8NK;HW+&L,G4AI&(1#PPJ-HP'^+A&;#$AGF1 M'T:>FVK040T&J=Z#+,B*Y6NT%4TEAQ!TT#I'+1;5FTKE7) XFE3M25GT@,[ M% 0291:X#8/51R@Q0F'#>.A%S"B.Q(8QWZ.>[PY%V(4B\ S%'TUG+9;00*M- MUD4WM$?F.#03[T"1T&01VRA"6$",F"0.&*.^% [K)1AW9:)BL7HD27;2IO6PI MOT:%<%9\9$WB#8!MHRCWC>#$#E>$8:-@$AM%(DS=G GN!18>9/U^O4FS MLNZ;L).);]M,?P?J.Z%T]=(IEK U$[.XGX?$ST,2!^0-'0Y6TC'G U%)ACD7 M6D#7T_ME?#+'K9^C"3#(LLG6!8O,-1"[8 1'G)FT7>[PPJO7R7U0&R+'>GTR;VIM:Z/"MFGH95W&\:P1\QU[H 13#P>FI%P MX"@T^!-]F_22D0SJGWTH@&X?!R=M9JA2=L!(X%/3;7BQ/E^ MP$[0[G49>5Z8G=[)B:V28+TYQ^3KD&9^&%ID;5C(K"T_<0U*&&$G.A?IM1GA M@\>"GBN"+H;4*BW%M9/VH,C[T1/!6;W%9_66G,O;<49Z"4F&->1MJK(9NH"S M>'4P[Y)RZ4Q*XRHX[ Y7S"I%%J+$$JT4<1")0X4O<(G- 7IQ2095I-QEF^K M*XL7T@YEO@$#VND.%.12-)05 MDENM-.AID)3NM3BH1WJX+9[36WQ6;\FYO!TGJ->Z9%CL]FNQR8R[&FW)R7W& M0__@B-5&VH'DQ,-A:![MG#XIG.V9>;IS\3V.&2L:U$NZYMMA69R6^CF M'JU[V)>OZWOC(WWM^3ZCCC>Q^0Z:>[&>_?-5?V'M%QFA4*Y6,!0^"J Z9;- M[7?SH.6FOMY]D%K+=?UU)=*Y*"L _+Z04N\? J@&Z_T%,_P502P,$% @ MCX!'6@#V3.I@ P @ P !@ !X;"]W;W)K [?N^\W=WV)?AAO'?(B%$HN<\HV)D)9(%N!Z8HIMD6%RR):&P,F<\ MQQ*&? &&*)2QX.V4IF*27W'(E5GF/^$@7B5039CAXHM8)HI?M*EL+0-%*R%97H%A M!WE*RR=^KN*P P >/<"I $X;'T'L%X%8 ]U /O0K0.]2#5P$*Z6:IO0C,RD2@*>PKUN GW?BK#KP)L:D#Y&P#=.- T$DY( M=(E<^QPYEM/3[&=\.-S5R7F;]^E_>V\$PZVKQ2WXW%?X9MNR4%4Q;E3%;5D5 M/ZZ?A.3P^?_4Y;YD[^GU9U9$X$$L MB:R1HEZ=HEX7>_@9[I;R*]4EH,3Z!59= (>O0[CN^/337NY'=MW+\( B:5I-] MJ\ -7+]I-=5XM%UQZRATJM5>IV%^$4FA+?.I=.,"7%6B3]'E!15*O&S+A#> M,2OQF&238Y)-CT36R)%?Y\COK$2XR.&:IG"+<4YH](+@7* BPV6#$/^"RTT= M);KLE,3>3M%<.%ZKLL8:(Z]=H_LVCNNV*K2;IR&]7TOO=TI_2^B^%9Q'KM62NF\5]"S_JB56 MX]%VK7Y;K[G34N6$+XI>5D!*5U26]V4]6[?+UT67V)J_L0=C6S,_@?:Z[(;_ MT9>]^1WFBY0*E)$YN+(N^Y 97O:[Y4"R9='0/3$)[6'QFL!?!,*:S/&9/ M@7)0_^D(_P)02P,$% @ CX!'6AQWD_HV#0 ?( !@ !X;"]W;W)K MZXW^RUW3KJM>?VSOK[O'MJX6 MNT+KU35-T^QZ72TW5[--M^M=S4/[9)MUVOJ_;W;^M5_3^BEQ] M^<6'Y?U#/_SB^O;FL,JO/];]SX_MOK3]3/*8KFN-]VRV21M???^ZAOR3DDY M%-A9_'-9/W5'/R?#H_S2- )^&#]\OWE^E0XWJ53WO!XA*__>YGM:KU8"DZ_'K M ?3JV>=0\CG+^AJ]_#Z87ZINGK:K/ZU7/0/[Z_RJV11WU7;5?^A>?JN/CR0 M&/#FS:K_ 9L\'6S3JV2^[?IF?2BL:[!>;O;_5[\=&N*H &$G"M!# 3JV #L4 M8$X!*D\4X(<"W"G LQ,%Q*& <#V<>NCL4"#;M?V^L78M/:QCOR:F;9Z2=K#6 M:,,/.[IDK4GA+S=#S_K8M_JO2UVNOYZVF%7_4BF3>;KEDM%U6O/W2]_DJW MH+Y+FCO]J9E_>FA6B[KM_I+4OVZ7_>_)U]M-M5TLM?6;9)+\ '&6?/W5F^2K M9+E)?GIHMEVU670WUV[VNX^#I>GZHS[?[^M 3]?FIZ:L54&P:+C9MUFO=3W<5 M!4K/PJ6_6>CGT/V\6B6/U7(QT8\PKQZ7<$W*,UCS^7:]7>U:L>D?ZE8W[%H/ M^H=A-'ZN=?/HSW7R]:KINC< O!H/KP?0>P%][@5TA\I/H'Y; MWR\WF^7F7H_25;69Z_KI-N@>JK;NWB15G_Q0M6\31OZ:T)0RB-4@_C ]ONL> MJWG]_DHW15>WG^NKVS__B63IWR"NJV!B!S9,C9]O!1.2*""EOKC\?TXKIM<0$ M4TA@%IOLF4T6R>88!O>8V5&C[:P&XL\-Q'<%V8D&^GXSUV_A3O?R6;W_Z_]#@VGX6AM@4_MQ# M"W?BF08]Q-*$"59B@JESC6&U?_;<_EFP_7?#;#*$@XO=NU& &*OA[0NQD7D5 MD'28OBPR@NYBR1CCL<3TJ)# +" [D,QBP+#T=E@7!8P=2X<_GG-%,,"?PFF%Z+3'!%!*8125)3;:/;R<\ MO8#XND)!J2BH&T_X=MX85Y 12_,\8RR M2%2_)2J:PD*S236B FK F X?9Y(/X&'<\EB3"[I@\&YI&_GA=.^23"7I";A MINDKAM,TF-U'+U-BHLU0T4I4-(6%9G<"(RC0L* 0#J>IG]XS1J73C:=A'}%L MH2H%J&CJ(/8-!QM$@A+ #$+-]1/L DA1>J2@KGH/AOGM$1UJK#0;%*,WD## MB_T76\$)^XV>*YE'#4U9D3MOKAFJUQ(536&AV4P48&&1074A1SJ:Q Z@G-' M)_?""(\O",==+@T_6#0-EQ +J!$+:%@L".>8'^O'< @71H\>5L */=>!N" > M4:BJ 2J:PD*S&36J 8U2#4:Q".3_)./457X.=G8@[DH$ %BNT5S1H03LW$ < M,)DPJ0X]?(WR3J5KQF(H^X/0$6;H:*5J&@*"\WN!$:*H&$IXDP@[@L#-,MS M;TQ@YO$S5+02%4V=;1";!B,>T+!X$!6(^ZDY(:GPLB/,1?K9.*!2@7C8;^QJH9+-(=]>T2377T4FW.^AQ=LBA'F=@P'D&*3-1N RB'F= 15-8:#;31R<: MPBK'V8:9-?(C0?TA71F7_Z(',9 Y&RS!UTJ#@$%II-A9$A6%B&>,%8.?/U M!'^Q/.P^-A)!12N9KW;X*X%8+FU^C#[!7J)/G%UA98"B *^!@Y;@&GBXQM$D MH&H/6&@V6T9[8+':PWF&?$T!7 ,'[/PU<.8+!N :.& 'J'Q(?0BL@3.C/K#P M5H&H+:4<;#5_? 5X(D;,L<]SNQCA#7NY]N$%EXX& 883SO(O)JR%_4:? MW 9.)\B\H.YK"=5KB8JFL-!LIDV6SR<TEP%DU_>>;;&R!RXJL#E"\ 1;H8? M?K!H&BZ1X?.CVQ$NEN%S/T%V) LI M&&*'T:,G/4 #R%@N>4;<882J :"B*2PTFU&C ?!8#> \BWYN+U,FO/UU@)UP MM^?,,* !\")W#^F5@-VD< <'8$-Y)O,3&Q"XD0#XI24 /EH"@"TA"2!AN MC2H!8*'9A!0D)@%]" N C)0# SI< ^$@) +#S)0#(*"0! <",!\->4 #BJ!("* M-D-%*U'1%!::?2F1D0#$2R0 X=\.D+/<.S(:]A%],1&J!("*IK#0;+:,4B#" M2L&'^G';SA^JSE^2/)-U"B"%3W/I*O/3< 6BJ40]KX"*IK#0;"J-OB#"^L)I M*D'Z_)L*)D22U TAPDZCZ4,5#5#1%!::39\1#418-'A!MBK(]\R;QRB7IJ MBE:BHBDL-)M((SN(L.PP?N$:#!R%G[KK5*?(L]259$=;SL(UCF8+$TUAH=ELI M'5VB&"5#C&+(ORM!9I+EWN6*OIV?M I?>2BD]#>\ 78D=\ 48#2A)!5'L[K= M3":W%^'BKMV%#@EDW%T] M"WN,)66PVQDY$U1A0T106FDVET1@DIL8@(>T V$04=AI-'^IN!E0TA85FTV&PO=V]R:W-H965T&ULK5IMJ]LV$/XKA#<, M+1#7(JG7+#&0IAW6#]V"OFP?AGV0)3KF*HD>23O)?OU(21%MD:(3-%\22SZ> MGCO>W7-'Z^*.\6]B0X@$]W75B,O91LKM^6(AB@VI<_&&;4FCOEDS7N=27?+; MA=ARDI?MHKI:H"" (%W5.F]GRHKUWPY<7;"/ M-S[1VXW4-Q;+BVU^2SX3^75[P]587M2TIHT@K(&<+*^G%W!\^L0Z06MQ!^4 MW(F#ST";F+LF[[X4%[. HV(5*206D6N_NW)-:DJK4GA^+=7.AN>J1<>?G[4 M_DMKO#)FE0MRS:H.:2DWE[-T!DJRSG>5 ,,3N?B6]09'65[!*M' !72\;S$"Q M$Y+5 6*%H*9-]S^_[QUQL$#I<2] _0(T7A!.+,# ] MP:VB%KS7J7RWQYP=D= MX%I::=,?6M^TJY4UM-';^%ER]2U5Z^3RFC6EVA12@H(U@E6TS*6Z$%+]4[LE M!6!K4.1B ]9JQP5XM6OR74F5S&LP!U_OP.O?GP-?@2T 5\V;"?RIA07"ZF0 M:?V+HD?QMD.!)E!DX"-KY$: ]PI-;?U^H2P:S$*/9KU%7H7O2/$&8'@&4(!" M!Y[KIR_'CAX\#)N]>$I+QL'KCFK@'7U'E-*' MYETU;DJ0UXQ+^E][PV5YIRXZV#XN-DKL!X_ M#V$T!ND2@W$;3N \X&CHQ? FAWN:4ZQ*E74W^W5'YH##O25>WG(BA!64>DZMH)U:81_AC*;A>CTX!MD3D,HG BE*%A9^BE MON7OFP:AF-LMA!*)G 9SH2AOVW8Y,TM$;JY.N (74B??!7-M5[2:YAKHY>3GDLU+:3MVAJ%IZ&4S%5=M(1&:H0G=YZO*61-[+4=!$D=!G(PW MS"$71FF23FR:H47HY\4/*B\;R?B#$YU-;W.$XPB-T3GD8!"GV10\PX303X4W MG*AB4@ZYV 82TPG01Y83MLUX\R2)L4%#CGE^VRB18.&'*&?'8?-W^8/>N>[ MAJ,H^(Z4_K)BL]]28(QUB:9A@/(';L"3TTV1;60[SU(G1)K=Y#.&X_76) MX22>B AD6!#Y6?"WYW>V+BN0@_P0BL=%W"&&%=U/U'!D.!+!9XU8'3T^H2%' M7NY];I%*6W'7C#BDYV,OBV?#=-[KK_@X]FZ]\!IZG6(S%$29LE$AB##O1+&X[1VB4795$.&##$C_S3K M;QCZQ2-GI6-LMM1$[X4,1R(_1PZIW&>R,PNF[IHV:))Z2OEXV?G;ZOI"V8R\89V+@FO)\<]9'.M!=46@5!!G<)J M^!CY^?B3:GX>'@>I)T!U4&X:Q.-NS246P72"F;%A9GQJ/K6':MV\.4*;5X= M>]4A,H_CB:,5;)@7^Z=3'.#&JX&Z5K-^D(?9SAQVE/G'"9!,*WT"(3NX\- M.V( _QY*K*KDGO* =ZA:N:G4T<3H+)+8),/(CF<(AA-)L@B+QP>'QXRGV,5Q M%C*'4)A.-%W8\" ^?:KK:1U=1=QI@HLP0YLR'7(H@,'!B=>Q'88WL9WWZ_7 MI.@.5^Z+=N@&JN=5*=-OIY5>IG_V;V,OI.WXQS'#]*&?Z5O;M3_&,>#\MC^6WA^W;T58=1T+VE\S+FJCP)49*U4!F\2Y57>O?? 074BV;5\= M6#*$I6=U^W)"\)%P+J._7C,G'"_V X>V3Y?]02P,$% @ CX!'6K4W^ QK M! OPD !@ !X;"]W;W)K5)YWYQFF2LJKLF-3,,:*TMC:_+XM*O,-9:I MC$:URJ;C\>NL)JF3Q2S:W=C%S+1>23E/SB>G%R=A?]SPE^2-VQN+H"0WYBY\ M7)?S9!P(L>+"!P3"WYHO6:D !!K?>\Q)Y5S(8[H\']=1.[3DY/C2J&^R]-4\ M>9N(DI?4*O_9;-YSK^=5P"N,?R+>6A5D*Y-E2 MB)2;91[(83TK>I2+#F7Z!,KOXJ/1OG+B#UUR>6B?@=&.UG2@=3%]%O"*BY$X MGJ1B.IZ>/(-WO)-Y'/&.G\#[TZY(RW^COE1<0J11LJ2N,'0I;BP[UKZ;0## >M24VZD*3$+2895>B=^/\=]ZBCOYY+$(=@9/"83>.G4-%3Q/FN#+KCE9O'PQ M>3T^>T;>R4[>R7/H/YW%_X\B>*1&RY&X8&K]-A77NABE@L05*]H0=A?&-J;; M+'Y]^>+M=#H^. [")7W)W4H@@*&VO*ML#1)[Z 7L_K%X=N=/%H M C%OT)-W'/GG[ *//@=Z#_["+UVRW@K<@HV23BB4J8L^=T05;?> (.$K"S,5P M42Z5!"J@2LP#[4##(Q)1;;5LZZ/O+47+08U M/:X-59BW.4EMX9*04W#J/]2 MAI"B_B7Z(}! <'N=49_4)4XINWV"=-B)#.7HIZ&W@HXUJ39&MC%.=DTIM3;K M;A/K%4HSW5=+/G9>E(1EW!B2X>9VP_7GU(1>Q%Y2\6W0."&3:.Z2OG 6R=N M3:M",3@ MJ_+4GQ71N8DGQ$!Q1Z!K\(H08F:;8%]*,)-Y&TLI!YKHV=AR*14 MYT)JCSZ+M,/_NU]WL[G5RWEW*#N[N[U'2)8Z MA'T)T"HS:M$V.ZYT'UXT\0K&FP1K3BLH)]MV(#UI3%^^ @.=F^VQ7]02P,$ M% @ CX!'6G@UJ[(!#0 +B4 !@ !X;"]W;W)K;HW]XM9*>?&U*FOWZFCM M??/\^-CE:U5)-S&-JO%F:6PE/;[:U;%KK)(%;ZK*X]ET^NRXDKH>>OV2GWVT MKU^:UI>Z5A^M<&U527MWK4JS?75T?-*KM:<'QZ]?-G*E;I2 ,3Y:?#ON MI!2Z4K73IA96+5\=79T\OSZC];S@KUIMW>"S($L6QGRA+^^+5T=34DB5*O+/1KU194F"H,:O4>91=R1M"Y.TG]BVV'+0CKUQI1_TX5?OSJZ/!*%6LJV M])_,]D\JVG-.\G)3.OY7;,/;L],CD;?.FRINA@:5KL-?^37Z8;#AX2#6\]WT\O5+:[;"TFI(HP]L*N^&U M7NIUVO1&-*G6OE7AY[G$>[CO,H^SK(GAV0/1<_F]JOG7A7%ZH8 M[S^&GIVRLZ3L]>Q!@6]5/A&G)YF836=G#\@[[8P_97FG!^1=]59^C%:*OU\M MG+<(EG_L,SC(.]LOCQ+HN6MDKEX=(4.35\\H.U9I^W90]+_ MS:OZ3\D6U])I1PO9Q-I+SJ[/:\6KJT;6= [2^K65;:**D1MR% XR%!+=.R'K JE>\H+:>!RWEALE%DK5=%XC+5[HFH^R!?8KY(M? MB]O)S42L5*VL+,L[>JT:DC$TPK&T2[RYGL^D+WO7'JZN/_/WDQ8\" M* ?Q7EE=#134=4 _AA%HV+36M>0?;X2\;8EJ4'W55OR0G81O;Q1>6NUUW'% MNZ_Y6M8K)=Z8JM*.P&TBWBCK :#W#B(7B$*[O#2NA;OQ *_)0MA2MD5P!IWR M)GB>##FY>$%'U2TTW^OD1QU)+ADXOK] >,=4VI-GASYP;;[>[X2)>!_T,XVN MR:KHE*AN1E^-/U2K&4VO8'D$H:Q_1G-\;I< 5\B4 =52V4[9 G$S]+"XO3=S9Z=]5IQH]) M,BX.-8)EH9C:&![T%O">? UF;LE#6_4&H7UOM@Y+D([^V2H4P0+:*F"I(BR] MK]-'3H5D*K(C"-Y"5PFHB_A.A!?*>0 M2M)3 F&!-@5,L(I4[T)?,V040'4B02D+DO2_EAZDXHY\J+XV($SDFJ1X6P:U M)] G+R4@:\ERZ'H3< %.35;.:X K[I.J54#!@+5XN3<20BS12928.P!I*5\) ME"M9@[\RED"U2GY1@Z,HF*!Y6S7!8^QKN5S"R?$.Z(Y5[S7H@O4JQF&IY4*7 ML7R$'>2T=(,/Q.]]L59M5-U&G>B><15.%"TC9J\+%TMV(S(]RT#:PB4G#.M MT%#?BJ4U5<3OSMP)RMV*/='+ZJ/6A7D#E1C,!&YD;J4BU(%U^*)VLBRY=S2/Z,C84&.D@\?RFR( M%S%2'$/RHH44B"*XH#6+Q*O@E(&NT6=\/+T)?F5[XRO46#9;5PWQ5N0FO4SI MFXZ&48TU&UVH% ?D'3PJ6D0B\4'[AL5O=7)',+9 M8TIJHDI$1VF-$RMCBJTNRPDH*&(,Y($N=RP:X8P[7VH.^7!.)H 8R )04,M5 MSR,N-=Z[[/]G4JE,SV@[^3-&-&SB$R$8<&M)G+3#HAV:3Q"PIE*46E+YL9J MP"4%1S9<#L*=>N))[U X&+RY/+4>#< !"(=$@Q"FVV2!,L 4PNX6P0U?Z(9? MTF:"6RMR;?.V0L0S:Z/2;W*4T)"" >4'-4K2.YG?[;#WCOX, [F3@)E*Q1:K8 M6# 8Q7K;LP$%(7L#:+-7\D3H$KC@'CL9Z);,2Z2%+@&91\4 ,H(*'9Y7!\,X M"\T*PJM4*^0GPRH66X+"I>)^C/HFQ19$%D6 @4BS(2XE!QA3E?@\W#3S7NB8 M0IR+W%K:55#-J1(HN\I2FQK6%!36-'!@7A9OE$Z!3GX6G.IM:U*@-$ *&_*) ,.T%;J2)(\-R8Y5+^C]LQ.8GRM WQTW3<,DžJK/)B&+ TUAH=ELV Q1,%XP;L7GG.S862K\;W'T+VPV/#?H@ M)G,J.H;R2TD"5:+X@PS;/5>LX"5 &' )F!J0,U8YA _!4L2%=!PF:?0]_WE M2.AGXO@%^(WQ"C&8QV:(I6<3<; C#Z"5#GQ/F=5CD?B3#J>_W)E_>+AQ_P"AX@>&4Q3 M&9S\/+

5'@[TGVYK)D8WGEN6[\7L\CR;SR[ITVR>G4Q/\.EB?IK-SZ?X=#Z? M9^?G,_%^9-"S>78ZGXFSD^SR;"9.+I]! OY.3[/9Z87X;#S6U)UNWXO3_/L M=$;R9A?3;'YVBD_SRVEV>3&CTZ:S[.)R3DFX? P030!O@42?]Q^Q!Z0U%RCAI MU[(84]48(AUCZ!X,R0'*9*$BGG<+%#/C;3:X:S6 MU(;B+!#0#VK[P%N-*LKXX3FS[^!561@>>+XGOKP)S@I3*'+$3QW)'8R\<=MÜ M(6WAQ+7!GVXJ^M/5S74W$(U'[=UVVW KFO9=W=QVV^CHI].+K&L'/W7M(.,T M2/G[BK(Y6@0X^M0W-FG3V\'D\\EGTR"*9Y?3'P,VN*@'%4W*G#V=T6!TFLA= M' D&X*:I2*IFJE[3#16C<:M<&/AXV&8DR8E[\8!3%H4.Y (^2+8GB:X;SAS4 M)B=875+,C7D9@"%R3>Z.:0810"9T1Z(BZM0,[ 6>!\5Y/&]07RF\3;2L3A* M=3% [#B@T&9E!#35302J5.UWE[K@Y3E\6@]J:V?H5'%V*+FD[&!8,]@BE8>B@ MP7('!)Q/Q#OR CFJ GR&H(\=?F@^(R5P]X80JU:*3=5'2([*/9--(H[;\CF M?H%EQG:KH:Z#IMWCRAM&9& [D)1QL:FHWL 0P0: P#"0N18"@\-H=HBY[)\79 MH,@$%_8]*\&-#D,NQ&$'DX/,1S)W2=SI._NI=_[.J<6Y;/\NB_M+L[NI5W7 M+8UK\:CWX?21@VL(4=S9VP>6Q[DV#%Q@4PX,EFD$G[CH4#+=3U 8&XGN2EWL MZ*=#XG&!9+;#?!//-BC))O"IP"=(LW2+84"1FI/6*1 G2E(T MB"0CEXVF*A>[=&Z:XZ0\ID:L#[,-)Z2W,6!4W .!;=K%[_$AG!D)=T]=<0\ MI_VVG'P@ITBQ+CV2>![?Q-Z6W#1.EG[N&I.%+ BFC$-DD&9EH-SJ]V?9_'\C MRX;U]>Q@EIT]!?-)6773_6=3JGY]/23MK%K3[QS@WK@A+7L7&*W?8Z1UT89 M>M,N?*B-L^G3!_(T52D8~!:UE%Y_I\.N&S? 1"SC<1LN)$S@[R=Y),B1'XVF M$[N3,:1)://CD#Y$61@;Y5TO$0._4Z%/H"Y6OZ4R[8ZV#Z3#Q;A&[>XZE$67 M_R]91%'YW\^B?3^&.![\A@5MT8I_]<.CH-J'G[-T3[L? UV%W\#TR\,OB7Y& MXTDDIU1+;)U.+LZ/A V_S@E?D"[\BYB%\>C!^.-:2?3&M #OEP:Y$+_0 =U/ MI%[_"U!+ P04 " "/@$=:;(&:QQH* "I&@ &0! !AL+W=O/*RS MW%UT5MX79RN,(JP? *F=78RZ/DSG:N/5KARO99V>ZTRL[GHQ)WZQB>]7'FZ<7)Y7LBE^JS\|\5' MBZN31DJJURIWVN3"JL5%YRH^NQ[1>E[P1:N-:_T6Y,G)M>=/IDD,I4 MXDF"Q)][=:.RC 3!C*^5S$ZCDC:V?]?2?V7? XUW1%(Z;];59EBPUGGX*Q^J.'S/AD&U8 BD MVR=)M?DZ;!X\L_E4O#>Y7SGQ)D]5^GC_*0QIK!G4UEP/7A3XBTIZ8AA'8M ? MC%ZO-VR\&[*\X3/RKDH\.\Z)&[.>ZUR2FY&X<@[5W0(\$C)/Q3^- SKWXHG)? M6B5"SJEP_GTU=]ZB?/YS*$+!@-%A ZBESEPA$W710<\X9>]5Y_+GG^))__4+ M[HT:]T8O2?]6\KY[L_@-_Q)OYLJ*$0=_& F_4A2V0N9;NK"F7*Z$]DYL5B;+ MML)L=.IQK]' G5RWJ+'C:YM?(Z<9%XFR>]2"20DBF/U;1=MO2:A?@@ M$6Y=KL6[=S>B^_/L\&@_[^R9?QZV/1U7F2E:G.EVR7SE-MT=?[PA2N_!:/ MO4*TH4SG.P6U#R2@*&VR0C/3IMN;ZUKH$")Z\PD=XC#C;$%;)<'WK+> M),0"MI" RM!6$&M;(P(1)RNO*"T66GC=BB0MBJ>O'5K9,:YY@VZ^4[QF#I/) MH+F2);R028+2U?- ,T2IUK^Q6J*V*1*:+2"Q05%RV[@\)B9/E,U[.V\U(ET] MDRCGRGKHD5X4UMSK5#F1H"AT(BF=:K%0C)#T-"T3RA3B"]Q< /I326845B>J M)VYW_HB0!^PG4^JTT"4%AIR'<&$)&E$.7OM,52M#ABA!= T*0*8&L[CFN)= MY=*!! YY#6O;U0*;X%^31K:,%AP-A\>'^'-,@HOB2??Z^:G)8ET*U9:^P"0 M3>Z"6PN4MMEPF;''85;I/Z"= [%M(;9&O>P?\N)=9R2KI >*/-E V* %:Y&ZA M+/L/12NT=:L(8$&6)GTE=2E,>E&4YR4PS A[0MKUORL7>!H MPSI8-,=WPF M;LB1QYJ/Q& ZC@:3B7@3PO? X<1>A6.,O>XP2<:5*4=#QL1A/H=ET(&Z-E]D+ MWB"Z47\X$^]0F6?B \(@"4S=+M\'[@$9'NKNS;2#J*)H.Q>/>G970'Y&T_&H].CP]:WXTGHZ@_G1R+ MO1=)@= []+#J=##A.MR]5P=%XVILUM7<@UJ)+58T]&#)4\^/I-)J,3X5;H4>Y MP-N;CL5&.E ,M HF/W93,@@GI-.NUDGTC );V=,TPB'0":90E\3]?J\?BP+! M8=VUZ':YI0AACT/VE@$FKXC41OL HH\F:+N^"ZE3T<9PUGXH04UF@E&[<1,] MX(A9YN@\M)!C'*IRW:H@_XS-;8#"X"B;1JS4I8_V<'W+X%MB:&K F#^4-;SE MJ-^;-$:E*@:09@F2HDRMF#^*^(\ >U%KFJ$U@V$!^WB0/T#S9%8JAQPD+%HF:(:-5$B M'A=-"G5>0V$:@DPP8C*=AE;T^ ,V\'+J@WHXD*VVF0$@(X1J(BQ)Z;,?=W? M9-V\)G1M3"^AT#XI!7"0E>&T1RS)$OYDVU"IGG%N;WS0R 3\)VQO-9$PC98\ M@JNIU5SN 0H)+KJO/JO!5"?5# M8?6>]G286'LI10;O54AA4UM5<51=^3?W7)F087FB87"K8)II2&M(5RM(A^> %?&!^)F4<^!)=5(T+ZJLO&P!ZX*J3O, M.L S3H?H6M9)99 HC#6*_#0:SF:8&/:IT* %F6:(( O& MY[R9Q?$T.SW=C5\:NO4 ?OND_^+)(,(LJWC+?E,.QY-H-IWM["SDEHWLQF-H MF1[3$UNJ%\UJ=W1W$O4'XT =`O7=;BAUX^@TGAU7%AV"@R[ >#;JUTOVJO.H MX5@UW6C1PT=E#5)%2%@Q$!P/Q-S09/X!Q#I@7F]?9S.&N0Z D>UYB4N83129 M.+_W5L_+T($5?NY3$ ITXBMB2?8,/I$,LM !9?AP/-0D(DI31J26D_&5&6: MG,W5IG6^J0\M/7'%9U*X[0E%Y)HR7Q.BQBU=6Q*0?@YH4;2?(T7]0TE%9@J# MHN@=*#P*$LXO<)Ü1JX7C73KQU R:^ I.;ID88AY)5[] :,>U05@#.Q>:0_92 MLAJ^M]^J4355=L:43BU**KW[JYWUE$#T61FN>79O^OS, $K+?O"RJXTPGX/ MPM[IA=I# K[<*FQOL[7U?4O##;^ 4C3RJIFTTH7CLW,Z>HY_0Y9Z1&G,X7 MS7NF;IE+')(\'4)]:5@%\.I)0(W2 ^/'.8+5T"33 3*.HCV2O3)*+H*S7V5>&(X#9+L M[&2W]MYL4;\_8<=4@8-H-)Z)SV519!P5PN;&^L;5EG!CO_N75W2*R'.J%8Q28YDLP29MTI:[53RJ^X];X;AB MXTU@&VQYOB/JT.PTR&I^\QNW9FO[" 0;&LGU?L)C&U+88&#SWNR>3F?9MQN] M=^BM\TGK\P$@=,D?20@_T%SA2T)SM_D. M47WA3\,0)4!7#./U<*F&MI 9XOC/'U!2EHODY=_@]02P,$% @ MCX!'6M51UE@ !0 >@\ !D !X;"JW;W)K&UL MU5=+<]LV$/XK.XHGD\P@$@D^MYG&)R[,"=-0QG=P" MJX&;C).M?Y1WSM"I)#XW>ZGU8BN5 M$N0+9.M$LY5PC"6G3V?.)(A[\YJ7;R MKCIY_ YY4WBM6[>R\*)=X.(V_X1L&PSDO8%7_*C YUB-(8D9\(BG1^0E@\-) MD)?W&@(/QV.;?.$&Q^/Q2&3DMZ6(M/I5.[%A5>C"A7 M+)J/.)H]?A3GT=D1']+!A_28] <\VE%YAZT]KH1"UU6$+CF7PBQDNP2W0KC6 MS5JT-X\?E3PNSBPLCPL2%G0-],S8S-$,3PTR'-5:4=VP\$2V)%QO+ FQ3T_A MA762M.,"-A;KC0(E:Ü271EL+E3#FQELC&KUI'5Q6U:;9J'";MHR3? W5V_T1% M[\O+UR'GR!"#*MRR*[FV$+R)SVC7":G06(@CN$%!Q E,"Y9'$1%/BHQE6?*4 M2,Y9E!;_)@Z?5;JAXPHAV8GC,,%B8HCQO,"WANQH'I,M=IK=AKB M;,<0\Y)%D><@=E7E!'"&IDD" [[43"FK92H?/%!6_?"3HK1@L=49N M<^YCV)MS EG&6/1?P%:SLHB]:_/\CR_#\X( MX\64& CB*8_O#;,R8V6:$U].R)ZF#X=9OG?>K[\&9FF(8&\.P2S/6$X&_<\E M+?E.D<99'$4!:?3PM/< I'&J*P$X:9VY +"BR.Z#M(2EL2)HA/&LO%=!*P/2 M(C8MN5=$V,[*AR,MSK-;2//KKT!:&64!:3MS"&E%Q$H"PN7^D^$GZK M,1%] MAV\]L+9(?']RH<[Q+S5 M(*D$2$/SB O9/0! FP/*#'I%P8ZJY_ F/#A&P1[ H4C4&^>[5'$ 2EUFTAUR MZ7A4F/_=-+Y8W'+Q@5W96_1SX((8B+FF5IHRA=A\%J0L2:=^D4-K\'3A MOSIIGGBZI+Z%94GDZ6E/AR<0M2.)9H6E;"THK(DU&A? 9"$PWZ74+I]=ANIIK1U4Q MD"L:CM'X"W1>:^WZA5&ULK551;]LV$/XK!ZT8.H"( M)$J6Y,PVD*0;VH=@0=NM#\,>:.EL$9%(E:3CY-_O2-EJVB0& O1%O#O>??<= M3SPN]MK&\SBV=8N]L&=Z0$4[&VUZX4@UV]@.!D43@ONH MYDE2Q+V0*EHM@NW&K!9ZYSJ\:. W?6], ^7V.G],DJCH^&CW+;.&^+58A!; M_(3N[^'&D!9/* (WL45FI%1C<+*.+]/PR]_[!X1^)>_M(!E_)6NM;KWQHEE'B M"6&'M?,(@I8[O,*N\'T!$X^L!,YI2^L#'\A']SU [U;(6%JJT]T4VKEu&500- M;L2NZIEYO%IW- GQA/_KF903USCK='X*)02_5N(K[PSD\"JB2%P+X M(8 'WF.BP/*=<&*U,'H/QGL3FA=*]2&:R$GEF_+)&=J5%.=6%W5M=M@ WE.; M+5H0J@'M6C24W1A4#CHIUK*33J)=Q(YR^LBX/N!?COC\!? PY7&OE6@M_J :; M[^-CXCH1YD?"E_PDX#NLSR!+&?"$YR?PLND LH"7O8!W(Q[$NCL4'DY#=!;^ MO5A;9~B7^>^YDD?$`E'$?XW.[2!J7$9T3RR:.XQ6O_Z2%LGO)_CF$]_\%/I/ M:-A)_.?9ORXIO)=6- ;H,9BOR:78W,97 M3MY,>4[TRJ#6-"&LHW0$0CE@ MHSL:-5)MX:U49-$[2'YVM_.G*7[,\!3]22EO8):R+"E(R$I6IR$/&?S)%#6K"\(!G;%;PR8V&X"TZSY.G;)9SX'/&*\TGJ=P=3BI M09LPOZ@Z&L5&A(@.:1)]=XC$A5*4+$F+\$VF/+7N/7<14-*2957FEYRJ(V*S MJH+/ŽIX0AO$F>&/)YS!C59K#G,VS$OYZL7><95121EX5%"Q+T]Z4&P???)V>C8MQ6GYS']\<:O]6 M*DO'N:'0Y*R<16#&.3XJ3@]A=JZUHTD/C3>@?8W6KNCXA-,C^GJ?U!+ M P04 " "/@$=:OCKZ6\8* !9'@ &0 'AL+W=ODXGA__9XA*5E^I>G%?K'U((?S.'-F2%VOE?YNED)8]E@6E7G=6UJ[ M>G5V9K*E*+D9JI6H\=N=,DM;O7BS*RTX+F;5!9G:1R?GY5<5KV;:_?LB[ZY M5K4M9^6^:&;JLN1Z\T84:OVZE_2:!W=RL;3TX.SF>L47XE[8;ZLO&G=GK91< MEJ(R4E5,B_GKWFWRZLV8QKL!_Y1B;3K7C"R9*?6=;C[DKWLQ*20*D5F2P/'W M(-Z*HB!!4..'D-EKEZ2)W>M&^GMG.VR9<2/>JN)?,K?+U[V+'LO%G->%O5/K MOXM@SX3D9:HP[I>M_=ATVF-9;:PJPV1H4,K*__/'X(?.A(OXQ(0T3$B=WGXA MI^4[;OG-M59KIFDTI-&%,]7-AG*RHJ#<6XVW$O/LS3LQL]=G%I+H_BP+L]X M6>F)69?LDZKLTK"_5;G(=^>?08-6C;11XTWZI,!W(ANR41*Q-$[']3(;M6:- MG~S1$V:Q=])DA3*U%NS?MS-C-2#PGV/&>EGCX[(H+5Z9%<_$ZQYP;X1^$+V; MWW]+SN.K)S0=MYJ.GY)^,@ _G\6^+@5[]\H5KS:__W:1)M,KPY!WQO[JE]4" MX,0@CF=S!O^* (Z6[;W#',.1HU8II!^QHJ%#% PDC^VB)3(M<6M9/!NP%N[B,)G%\Y.*KT"4K M%*_#_/(K/1^R]K'B5"58(9"U3LT(N.#&!8ZN?#E@Z&4<7D)>>I]'E*,7_))K&4_91&//*#Y/&U$YVIHPU MK#^),:]_$9_C]S*)!QV1$:M K3!M;PZM,DH2MTJ2GN- '$TOFU6R6FMH5R6 192 MVI%7/XGC*)U LKL:Q=/FZG(\8!]5M?C#DE.:\5C/*Z]"\5@G/D_HZCR!79?N M:AR-XY'SWKU 4&N- V&J6(V%JX_AV1G0]9+>GT&.WV&-K8 Q@R'!;2&?B6MHE MXT7!^ J/,CXKL(@+AX1;,O4@< TGU* /[63=@NA!)>RM!\#M0@M1D@?Z$ Z6 M!3YRK]1@Z*)$X%]H90S+N-8; A$O54U2 U3W4Z- HO>3C,A.H:0*5):^SQFDT MTB$(Y<>\Y. @IE:/4H4"4$BI&9SCI\'7M0"DZEL((,J!/=!%"R%MU8UX>9' MK2BW5EIFPB"W4"UE*0NND;9&8 0M"Y_.9"&M%,[-OHZA!NCO- )S@C2[Y$AW M39H129'3!Q'E/QD%4J"5-'YWU?5RP@O2@/+^ @VRI#3S+#+-X!*SBIE&4BU &;B D1YV-2WA)#!OSJ#4UAGD! Z7$[XI9/",A(**S)AK5;8> (DU(9(C)2FBI MP9'@:.,9\K=@N/%FP4. [0FNVCE81ZY%M*\7Z0EV1*+!@;B6P":&BQV M=-;^6.?M)IG"C C]#I+ O2<0:%;J7,XEKIW!%BT..8#^O:($V#2^.F6?>YU< M#8(J 92Y2S%ISSC-"P8?TC9FVY/RCP/HS>L:\O#]>Q+?L_N8 K$A]IV+YD8(>H M*;#%(0>=5,UE%W_@2 K':/!MKOD:(BS@1B*04K6FD3GEEMI#XOFNYT^O@YQ M8U= AN:%_"]1WP8XFE%IMZ#08N/"?8+H.MRAQ8]: J]LQ3D@@- C/$SBEX3&>#C"1;\EKF/+$!Q4(7.7"M85/"IU!3)8HY\G2I%] MA[]E]237#P8N"SQA\2 EA[,P$QG4SQQL>8C_CA2MF 4]/<,?05L!5?ZPRG&R7 M^>)HAT@-DN\%@)+ [!4Y4=%1(A7+S3#T@K#OR,,\A#7DJP;?$U!%5()J I^C- MA38!P4RMJ'J[]T(ZSO:L1K60*@Z6JNJ2(84 ;5B#)7C^9^W:X8\?WGR^\R-S M08SDS=D0(V-9\FRPGQH(\MP<0?0PHJ??*DEB[JVKN_W 7=_N6 ;+*?_!+V*E M#%6G9F*GHVHL#-61*M7L3^QVG:ZT690EU)?2CD@QB\';%74QMFQE8(& 2P MRP/),)TX'DB'"5VU/*!]_E*)?8YT;:+#$B*\I-8I="T.#7L0N:/$.C/1,9L2>\]8ZJ8Z&.]@.PJ@>@Z>O6:[*IVBMR;O_B_$ M1%S9:,Y1V";#*=0YX$BH^F1_6R^ ,99>'(.T<'91M3W%P.%YLP(I?M?TM(<; ML Z6]B5MP?2EUK1ALJ=8?U? %DF]"Z*$E"B2-H* WG9W?Z%#[BG19\;8<;K'Q M(DDFPVU+^)QJ9,>,#YTUVRAM;2%P!W28)3K+7AHSW6J8K2E9[]U:@XEHRU; M;-'N=C[(.CRI2.Z6-H$>=']$2>1JZ#X.'=V0ZRZ^? 5I$Y+R9V#+I\\B<;@ML M9+M)%;EJ&;3(W(YXWLG^*$DWB4/2C::3EU=-+Y7[G:H,H\%TA3!N^UHAR6.? MY" TI[99T.84^+8[X+2L6-4LDII1S;'&A>PHV?R/#W=L*< M!5QKBV;6$%(F-+H# (_3LHX=FKD>F/A:TW+ M!-ILJT4\(2CZE];+]!\87 ^< MYZZ,0D2'_'T"TXR?\RQ<2ZBEKPC^N(7=9MCEA.J\M]_XA*8$8-ZPBJ_I\1 M>!:-6N% CTV0WRN)QY6HC AG68>%L;L*C=_/O+]254[0S)$R$>$-PJY"Y==.M>3*9VBFJ&2Y MS! Y;!JWYI+2B5I=$IQ+FCFK_3$9C-9B5:,;HZS*^$]2W<;J['M$A0!=70<> MLJ*3.)%7R+J(ME$NC:4@0578Y$9 \8)X"AJ70B_0W=,J6U;SQW-DHJ V1GO; MUQ+K0S?TUIXPG+*?:-CM!Z%E4=-^$(90ZE:+]'.R20O1ES KJG!XV'5_LQO? M*86N2AQ$)?*GJ9N04R$FSRI)KTY[5M$/G\I&VRTN4 *]39S09+?5? Z#W.CQT% M'_0>3PA_?MNQ)^1TU[$W<%?$A'2V(^;_K0:N,K09BWNZP_%A?A2)7_6C"'QXPG74^]SG0TT=-.H]! MB^2__+5/V^^FM_YSX7:X_^CZR74%5-GFF!H/IY,>T_Y#IK^Q:N4^'F*#;E7I M+I>"@ZQI -[/%0@VW- "[=?DF_\!4$L#!!0 ( (^ 1UHYM%N=TP( %@& M 9 >&PO=V]R:W-H965T&=WYCO6GF&R M8/DS+:8%1AEVZ=\W-[#7L'YX)6";%N01=TM451Y M+4G.)MYMA _9C!86T6JL9G*AI=R3YY/%=?1;.&,4<2W3"BD+43N+"F[ ILK MP$E*3!$2TWP+-V_ALE?@WH@;!JA0O+4%%' 6IRRMTY?M],VS@X#7D/?%:-@3 MV2 ;'\ ;=7Y'$6_TEWX7^W[%M<) <.VP\B&]72R3/\\WWEVZA)1F_3!(:Z0)K MF<,TX4Y!\&M(9L=']/!Y0$+X\["^!#ZO[^R_X 3'V$E];.]3Q7PO9E:VB>A M4)3>&4'A.2DO/&>*317V+73:^!=*W1$K[W+ 0HFP)[( MM52F5: (5J95LF].2[%L. $0^_E64=[[%+4TM-3 MD!K.N:T)/#*H) XLSZ%P$P(>:S: W(Q:BTJN@0LY%[QBO;)80V"%L@PN7:MI M2WE\=)X-SRXQW!DZK0JN*D3)&@V.M85 \CR4WR[UG]J9M" M&CB42RRM]OMV5_FT.UYHV,&=DG/4G*)RG*MP& UB4[3D[.A]P\.7S@N[,_\YK*<1 .?$ HLG&=@]+G'<41_2 S?7#^P?0NU4RXP9/-?B M*R]=/8F. (BBQ8JUPG_3B(Z[K.?!\A18V_,*B\\WS"(K6.BW78,I 7:"0Y05S;#HV>@'&>Q.;7X12 YJ2X\K_*3?.T"DGG)M> MJD)+!,>6:,>)(T9O3XHU^JQ#9\^@C^%**U=;>*]*+)_B$\]D3R=[2.;H/V2 ; [N#+^_+RP)?O+N^6+>&^VT)HVQJ$;ZXRF;UZEH\&['?D.^WR'N]C_^G?\.QIN:X1S+1NF5F]> M'67IX3L+/UMF'!JQ\C[0&'W/P^OB-DB[A+;Q+T4!6L=)\F1A2K5, %85A@<4 MD(:.@%E@Y0^2*'E1=R#/%91TR0;ID#N4-MZ:!.^SW,A@06ROC^,!:5R(\%Q5 M^:S^* W^!".Z%QM$$%VND.O.R#5H)RAZ943T+];\WWJ(K;IRA"K_2Y$>AB/ MG@9-1_'A'U$57?6+!%UP5X<;_O- "=07Y,,[W E&:QJ.] U3TL^'I,H;K\%E\ MM/?2U7=ZV!*ZY&0S%BJC90CX.;Z)P3KF6J?-ZM&Q,21+PTG 94MX_2@X[S)# MA15W%%,$[=(Y- =#B[FTG;I(=S3++_#B(MSW69*./2C3S,"TLX5KENI;:6_N! M=-KUX4?W;II=,3/GRH+ BJ"#^/ @ M--B&[C=!.Z\DP[ZO%A6=-01>,=Z+S2 MVCUL?(!^3$]_ 5!+ P04 " "/@$=:4_H'=V\# P" &0 'AL+W=O MB#RMR)&Y-YIP],SL[HWFK](/)$2T\ ME45E%EYN;7WG^R;-L11FK&JL:&>O=^DL3??!-[5&D3E06?A1$-SXI9"5MYR[ MM7N]G*O&%K+">PVF*4NAG]=8]';AA=YQ82,/N>4%? SFOQ0&W:#_5]YIF_L"2 MR1(KU4%&O<+;Q7>K1.V=P:_26S-R1C8DYU2#SSY-5MX 0O" E/+#()^'O$- M%@43D8S//:9=@736$WJOT%>W\F MS)>JPK@OM)UM$GN0-L;JL@>3@E)6W:]XZN-P I@&%P!1#XB<[NX@I *ML&(Y MUZH%S=;$Q@/GJD.3%GQI6RMIEU).+O<6I4^7+-?&:2JI+LV@L,U]RVQLXV? MJDSKCBFZP#2#]ZJRN8&?JPRSEWB?5 W2HJ.T=?0JX5M,QQ"'(KB"*'F%+QY< MC1U??,GS7AB\3CM7[\4S99:%E=:B.J ;_[':&:LI3?X\YWS'G9SGYJ=S9VJ1 MXL*CMV%0/Z'M^_/Z[\';XZ17ER: \>8W]FR[I_S&+_C$8P1IZ VFZE#) MO\F$WQ-PM#CIK_D4QI*-->D0-- DQ9L3BS_QR6C;J>V5/:*QLCJ JEF;@2L(9_1)0OI,;G@:36%#1EJFENR=5T#J M8+/]9'"*1G$40!B.@B DP&@ZFT T&\5Q>!J&\Q&_4+1RSM!>WP19Y^24?N4'R5K2O4F%T+VJ. ^T^Y?/0K'MZ? 6W^3?N:+@GU3Q$O7!J21#SC:5[0KZL#JTPU77!;Z8=[WTO=' M23(+W!,T&-]./-!=?^HF5M6N)^R4I0[CACFU=-1L/O/M[I>QQP@<,?Q^6_P!0 M2P,$% @ CX!'6@Q?$1H"!0 IPP !D !X;"]W;W)K&ULI5?;;ALW$/V5@1($+6!(*]F.'%\$R$Z*]"&H8:?M0]$':G>D M);Q+;DBN9/7K>X9I/SN';M)N>V#94V M?.W(MW6MW/]2*[NZZ U[FX4;O2B#+ PFYXU:\"V'7YMKA[?!%J70-1NOK2" M\XO>='AZ>23[XX;?-* \SC-))#-K[^3EY^*BEPDAKC@/@J#PL^0KKBH! HUO M'69OZU(,=Y\WZ#_ %V!'+3'F^LM7ON@CE1>^D1P7/55N%&[OZS%T\QX*7V\K' MO[1*>T?C'N6M# [;NC,&@UB;[QM.AQV#D^P9@U%G,(]\DZ/(\J,*:G+N[(J< M[ ::/,10HS7(:2-)N0T.7S7LPN2&F];6)B.Z?Y-Y; MX?OL[ 6"1UN"1R^A?VCXWZ&,JXJZ4@@[GA^]^9D-!R?^3VJ??I::O^\AY7RQ/>E0J. RMQ6&#+: M+)[$=7N"*/ )JI+'879R,#X^3%X\4!R]'8[[PRU1Z'#P=\D.&8&D(NN4F<#W#[L,U;2$QQN_*P:"KFLNM I< MK4$X0#H9/(?WO)!H,T.]Q(Y'&6?5\FZ0? 9(9]&V9DP MIMOH;:=,KY.WN&=X]F.?KKLOGEH(Z**/%TTQ&=BH'IJ99!4'#,!PYQKK#6(&CE&#D149]L%#&BIG&8,#X1:,W0K M_ &M2@TP\:E-7K7P*82\;7(/=-&A2XC,=*.:RHTB"#EJ4S1*1 ;P:OW MP+W0[JW"-U'M7P5?H0)$\8)1HT '5DD4GE;'7)K"MV13;&D#A(:%AXXV!F+:$5)6?,.YGNN<3!M; M4X1+ 8@G:9S=(CZ(I#=%9@L8 M'3H/(T=2D]LE&R6- @T82"M,ZF5[!0@>:+C#S8BL]H_U,WFB3:45YE-4A7)V M ==`JKB;L#&?7@QJ=<=[U?GJ\+_N>'YTT57$?NJ3.J^=+8^&N]2"0G#6?./P>E8+LX8.DNE*S6K.)X^\S:TCA\U_NNIJEB]CYD\=449 M[%P>:W:+>$66LL=\2/?([>KV%CY-E\^'[>D*_T6YA413\1RF67]\W".7KL7I M)=@F7D5G-N!B&Q]+_"?!3C;@^]S:L'D1!]O_329_ U!+ P04 " "/@$=: M)%=DI/$# 2"0 &0 'AL+W=O??=? <<[4HN=TH]FBVCAN6VD609;:[MY%)ERBZTP$]6AI)VUTJVP M--6;R'0:1>6-VB9B<9Q'K:AEL%KXM3N]6JC>-K7$.PVF;UNA7ZZP4;MED 3C MPM=ZL[5N(5HM.K'!> [2_=W>:9M$!I:I;E*96$C2NE%E,K]*G;Y7^*/&G3F2 MP3%Y4.K137ZMED'L L&2^L0! U/>(U-XX HC.]D$#@TAD>RR/Z9\^=N#P( M@]>J^597=KL,B@ J7(N^L5_5[A? <\\D<7JD:X[^P&W1Y'$##9&ZO:O3%%T-9R M&,7S/@]'!L5;!FQOP'S<@R,?Y8VP8K70:@?::1.:$SQ5;TW!U=(=RKW5M%N3 MG5W=TKG7LE0M0H=T6%NA<1%90G;[4;E'N1I0V!LH,_BBI- T:^"0KK'ZTCRBB M0UAL#.N*G06\P7(" / F!Q2P]@\E$B%=DLT!I$M6.U_T6%V()3]4PR#[]H'T MU'IO-4XBZY;ZCTJY? 2Z%XP5LB*$"=S4#?FJ3GL1K>JE->#D4C1EWPBG^^K< MTB5D>OVR1V[1;E4%=$\!?N]K^W+ANK7RC.@2$<,EL!.Z,A-/>:T:IN(<6DU> MZ(8IE2SKIAXT*7#GA @1,TN@%#2UNU34A'Y>2Z\PY,EOGF8ST>DAO1Z#P9^ M\A"J-V1M0L#G$CL[LB? UUQ4U-H_SREJC0CMT&KH6@VH4="GW#7++97 F6W7 M2^[#CZ3;D=\!AP7.WE? P(>GF-1ES^/;/2CBF M;8Z/'3Z*UB2?-QG+LM#GA5A/DLAR\(DCD:X!4F,D]\X!Q[&:1YFT_S_ M,!A/G.+G&0]9,G-BS.,P23(GICD/>E<[7F^D MB.,%^EJ4E+XPS@M76C%+@*6,#BEQM*CHG:*RV_C7V%"BJ=&')^NP M>GCP+X=W[E5]^%OX(O2FIAYJ<$VF\62:!:"%WKB76Y5^]!67I#O;BEGQ;4 M3H'VUTK9<>(<'Z#5G\#4$L#!!0 ( (^ 1UI,QP<3SP8 *X> 9 M>&PO=V]R:W-H965TM0-H&3;=^&(:!EFB;JR2J)!7'^^MW=WKY$1M%MT^# \0B*=[=[X[WX$&7 M2Z6_F(40ECVE26:N.@MK_->ST0+D7+35;G(X,U,Z91;F.IYS^1:\)B(TJ3G MN^Z@EW*9=:XO:>U>7U^JPB8R$_>:F2)-N5[=B$0MKSI>IU[X*.<+BPN]Z\N< MS\6#L+_F]QIFO89++%.1&:DRIL7LJC/QSF_ZN)\V_";%TJR-&6R>H+3M[& M5QT7 8E'1!8Y<'@\BEN1),@(8'RM>'8:D4BX/JZYOR'=09PC\BL GW*4@0OF:6WY]J=62:=P-W'! JA(U@),9'Lj#U?!6 IV]OA.@DKGL M6>"%*[VHHKLIZ?P]=&/V3F5V8=A/62SB3?H>8&B ^#60&\@P]+G@ED4\8^+)"A",W(DGO6>0 M75B1(XL9!"E;":Y-"4D\"1U)V >02H*:<2U7&@:\- ^$:E0BT0:1%&?P@TA31 M8H<83%8K%<-@&YE&9BR=&M39K M[907.EJ0D%I@F("+MA!>H!ZD')T"".202\ZXAHYP^ 7TOEL%N>2#C]3/(N>RCR/"% >>4 M)R2EK$TR*PM060L2X$Z2:E2$ E*(2*? OTXC#GO'P=#-G-Q@>U= #F3 !1.H M4:(]B^ ,(+-YO2L M'SIAZ,/ 'SJAUR\'/O!]LV[U>O\K?KK)X.4/(]_S+W:>GQ3:-W5#@[DWPJ M$VDE&/>VT!H]H,4_B2)= ! Q!'<#LC_851&,J:GWC= I]DL#"]LI!#8 M:6#34FAQ*! _$;#]>-X?AKL5QX2>PK,=;49I?3&CJ79RV$7+" B<<#-&!'-\-X#EVW,"%9^B, MW?Y6=)/@R99G; 9O+:H5L2_T?0BUMYAW!6;X[!D_;]Y6O!QRU)H^:$;>9J@0 MRDW%!FN*]1W/[T/RV^.CZ"\)#I5MCJ5B5M@"CA^MFA9I)2#GJ[+J%7"<&@I? M=A:AE9($JK#8CG/#Z):6V;*20Y!!T)%I3Z3XR>;AE(TAV_+"?138RJ X@#V# M&P2H*X Q-T*R&(YQ,@#=_,$ AT/(98$_PN&(TARMCMG("?HC+.9P:YAAS0N' M#AAQPWZ->L,1\;@3QIRWA^'[3AB$[+Y4JBKJS2WHV3RUQ]B'HG1)?8N(S_@C M6'..R0H-T 8!I52T$EW*3HD7WJQ4 :"HS&\%[ODS ':+XN=ODOMA^XB'W5$) MA(7-:"OCUM[J=L-JPXZL3?P[0@9=E[T 6/XW?0O=L;TZME?']NK8 M7AW;JV-[=6ROCNW5L;TZME?']NK87OU_VZO>VC?$5.@Y?2DUC,ZQ_)S8K#8? M8R?E-\AV>_DE%\KC7&9XNYX!]=L=0L>ERZ^CY<2JG+Y(3I6U*J7A0G!("G\0! MWL^4LO4$!32?]*__5!+ P04 " "/@$=:M^?0RN0" !%"P &0 'AL M+W=O M83;4$LZ+OJZS*$$Y9- >D0%@\61&:0RZ&=*VS@B(8*RC/=,LP/#V'*=;"@9I; MT'! 2IZE&"TH8&6>0_HZ0AG9#C53VTT\I.N$RPD']!1PC9:(/Q8+*D9ZXQ*G M%<(L)1A0M!JJ-V9_[DB]$OQ*T9;MW0.9R1,ASW(PCX>: (1>$,A1QZ0#%98-N M499)([&,/[6GUH24X/[]SGVBY/$&&;DGV.XUY,M0"#<1H!"< .P:L+L" M3@TX70&W!MRN@%<#7E? KP& ZRX%-1!TC="K@9XJ^KJ9<_AAR& TJV@$JU M<),WJH(4+=YYBF6M+SD53U/!\7 !7\&&@06BZKO!$0+CE$49825%X"MX7(! MIZO/X JD&/Q,2,D@CME YR*V=-"C.LZHBF.=B&.#>X)YPL =CE'7Z)"X,9)?'P>_U[BL_A=]\7; M+? BD^^+;\&GWQ;?AL _;^?F[39U.?%3!" M0TTJ\;'*\5W7/53= M':LL+PB"0]7D6&7;EO]F7=-CE6OU?]0-3M6!79@>X>]>4N.IFWNR:K=U ?. MU!S1M6K(&(A(B7GUY]+,-CW?C6IUWLR/S/[4;)F? B1ZQ:NG^V5<-YCVDZQ0S MD*&5"&5<^Z)WH%735@TX*=2)_D2XZ _4;2+Z7$2E0#Q?$<)W QF@Z9S#OU!+ M P04 " "/@$=:41Y5UFL& "*'0 &0 'AL+W=O.]XO'N4SA=T.N=>AEA>6=\;N[=BO$Y+U7* M=GO:(IC14&H+@OSF]HFFJ MD="/+S5HIYE3&Z[_7J&_-^21S)(>L73OUFDDHO L ,1C4F9JCN^^(W6A(R# M(4^E^ON+:FQ_U(&PE(IGM3%ZD+&\^D^>ZD"L&_2W& 2UO?#,8-C;8M"O#?J& M:..69H75-%!F?"[X H4*X%/&=JI\0=! D8OD, M)D*0?$9QH90\]Q3.H,=Y88UV6:$%6]#Z<,- SE4AXETU'#GL/F37T M@A6]R\ )>$W#+O3]8PAZP0G(A AJHW7UHR@;SO6;V/<-;'\+K"WFQS!=PH<\ M8G,6E22U+4$%>F('U=O^K2Q(2"\ZN*\E%7/:&?_\DW_:^]5&_$!@&_Q/&OXG M+O3Q#5%4,)+" Q69!![;LM 6 2?L]T; [>-#0B'F*58[[91RS$'H/B,*5PS],(WCT53!!3=;'&4/A8>>1= MKYR9A.W#-=I\"?/WZS?.(+?N4S@/<[Y*&&B^8,?>"//;*Q_X%.AYQWTCP.\ M?.6_AK[G]_7#4[C_?(O1B. J832&CP6M)(K;^ /+I9P0T28,,D5PC3P?N\9 M_NAX>';FQ$><1ZIT@%,P1[@K515.A) XN8R7)N $1^B&@NU(-Q!L<50OSQKO M5^'K+ASI<"A@/X:BG=

M@6WP]WOM2:CGSF^2V=+PXD3 MH=\>"7WW>>O965HINF)/!",7\ MTEYO7D(+^:T8\MW*93*;"3K3!XW)2KU:"58H X.B7S7.QX-^H#-ROD%FU[!- M+ULEX[LEQU=6S)>+=V-];X\[%-HF\U;6^,.7://^077.H= V8] J'=\I)+8W M>K?9\Z2Q,GL)"1.T$B9P:Y&MW7Z'W8Z7']8WIB^A:X)6UP1N?;)'L]^!N*W9 MN\WV)=]JFL"M078V^QWV[?LO*[F74#)!JV0"MQ+YAFZ_ \'9[=VV^])KM4S@M5B+?VNUWP)P,AEN[O=MT7X:MG@EVZ)EOZ_8URD8;'PW/SIYU^YW#*B^]M:]= M&14S\Q%00JC?N%4?OIJ[S8?&B?F\YK7#JZ^46.EF# \U*8W1M-<]P[E%]>&O MNE"\,-.IKK@9^9GO0DE$A1Z SV/.U>I"3]!\?AW_#U!+ P04 " "/@$=: M6[6E%9$+ !2(@ &0 'AL+W=O.G<3QC0V/-@_99N*X?>CT 2(A$AN2X *@;/77]]P+ M$*1D21FG#VU?$HD$+N[7.?=>6)?WQGYSI5)>/-15X]Y,2N_;5T=+BM5+=W, MM*K!FZ6QM?3X:HLCUUHE<]Y45T"%U=MK)0M\K?M9\MOATE*;FN5>.T:815RS>3 MZ^-7-\=SVL K_J;5O1M]%F3*PIAO].5C_F8R)XU4I3)/(B3^6ZFWJJI($O3X M(PJ=I#-IX_AS+_T#&P]C%M*IMZ;ZN\Y]^69R,1&Y6LJN\E _,5]4-.B,Y&6F MQEN^DEU>7MUMP+2ZLAC3ZPJ;P;RNF&HG+K+=YJ[/-7MR$:PBR%TT6CESJ3C8>S,M,U7C>% M:$VE,ZV<^.5S_/3KY9'T23@*(O'W(1C3O8<\)\.HTOG7C?Y"K?W'\$E9/> M)[W>-R<'!;Y3V4P\YZ*D_G)Z0%YSY,?GK.\YWOD70\&]V:*?UPOG+?(FW_N M,CC(.]TMC\#TRK4R4V\F0(M3=]4F5S__=/QB_OJ MJ=)V]-#TJ]NI-..8L:R M&R\IPWQV)@K5 M*"NK:DVO54LRQBEI-8YK*TK*GW^Z.#F9O^9=?[Z^_LS?CU_ *L!8$.^5U?5( M0=T$)F-&@(9M9UU'&>^-\##<=B0UZ%YT%2]D%]'+6Y5U5GL=5[Q_R$K9%$]\ M-76M'1'53+Q5UH,,'QU$+A"Y=EEE7=WXP%>DX6PI>KRX PZY6WP/!ER?/Z: MCFHZ:+[3R=]U)+8DY/@yA@/" J;4GSXY]X+JLW.V$F?@8]#.M;LBJZ)2H[I2^ M.+7#Y2-U<3P[!W8+F?\.>N/GT^@#BFUP"PZ&JRT]V%C7]$PY1X1%X95B*;4= M#B"5-(X9SFZ-TR$$'$2PAJH7RB;FF(I/TL+B_CL;O;WJ^90?DV0$#G3/LE 8 M;4P/>@NFSKZ5ILJ5=7\%2ZH].^Z D^ MNYTE=CL[2$M?5%9)P(EJ$1^]B]F>*"+A$MP!KR%VVH!3:J(4UR/ONT0W2F5D MP"@2@V]L.AGK 2CL)R((D*1#**\I5Z,*8^H]Y+P7R7DO#EI^!PQ"-^6!ONH MG;Y[F@0N"(%HIWAY4YTAUP@:RGWMSC($B2()VK9H-UCN,()M?RF1D=1TL%[ M7=V&J/E2HAE9+M'#!7I6K;%<#6+DH O6JUAO*BT7NHH,'790X'JJ.E"G'HNU M:J6:+NJD'EI*!R?RCDEIT(7K$8<28,I\Q]P52+UJLK!^5#?BJ4U=:3(9.ZA M>)^G>)\?C-:M*MB729M= 7^B"/'7P&WXY,([>,$B=<$1ING37X((B#F *!A% M7'1?:G"I"YFB]E1==!QR)74E%Y4*\<43M9)5QQ!;K -*2JT2QT*/7&6:)P%*M&"KL (0K1@F'(9-04TQ&Q\+]IK,]A5&U08( D2%0K @(;B;N/%+E7S&:L"!# M:4<@Y7110'H3_,KVQE>HI6RVKEOJ M+T%2]+*G\ YH&-5:L]*XZA*0 =46)P(NK-&(MR*3,0 NQ1E-FQ"#F?3_6@SM0:2?HYS(@M)&$EEW M;8@,FH(>9'GH$2B_!E)8[%"6F6+&&JN'C*.\?*3[2H40#3+'#/0])34U$-2D MT1HG"F/R>UU5,Q1F9!Y**F7/IF@$'SWO4G."A'.F OA"SJ QL]P^>C2A&N_=M]/')2:7*F8&#M[)LDX2G$<>$^.!6$SNV!-OMYA8@(BII^ZA"%S/?,L5I?-HB_>P+B0:$ E%DP7* &K@Z X4 U_HEE_29B(G*S)M MLZX&S7,O4TM,N!DJ;R"<0,RCLB+IG!I:M>*17I0I0+Y,0%ELBCJ7B*8EF"<460#H&$VYRD&DVY*7D!.,)SX/D>9N$#KV M*-Q8_60C30H^8G.S1BXX:ELC&J V&^SMKNJ(4(131!=Q>IR=6H0VM M,"1,R0GWBG"%M@*PS/PS;YZ1RT$6UB5A5'D4GM=XFK"FT95@:EJ:,\IWZ.I MWXNZ7/0)U@+!6.H^G;@C>G16+[,O-R[&Q:N"XAAANPV*A>4 TQ =2U(.QU6F MY7,YY*I8\X+<4O"=Y+$RLX92-AR)L?+:<R]#F6ZKD>0I) M+X'\M]F94-&-VG-+$6'"'C]@N^&9?L 2F5/3,01S)8G;E]T&T+?/%06\!"8%/8+: X"R03I M0^P8Z:D_.+C,$P+]$'P>W$KR0&-6 T=O^ X2J,0=;D&/Y\,EXOQ[XY;:NC6TMIL'G+##39.R\,_S.1XC=U?^"M!@JSZ#T'90T'R=SP1=+1OR&0LZ^)CNR5L? M4K,ZN@J\1?W(IQ"O6@+F=+5.1*2:DLIIOG&-)<1<&/A[?'?>2^^K-%T0)![*YXV29L6%OJ6^E6\1-TJ38$S..O82#34,-*Y:@ M6!"WCQ.)&[O&Q-=N7]79>0,W'=W%!!<.LR==Y7#J<1ZF*[ 1\@'F!.*D[\OI M( A];#)JQPI-JRDV--,1:< _$9,',$6*)7CTXDDQ':DC:6572WX+AWKBA7_8^CA3O!HR1US80>MLM?*B-)_-G!W#:5RD8-'+: M-'5A_&*4_X:*@(2KW\<@S^(-=,;3W<9\N_TG(, D#(KQ=CAD6;AX MR%(;&!, _J3 *.7J4RK3]GWF'CB<;]:H[5W[4'3Q_X(BRLK_/HIVM>5'HS_S MH]$O^,<,?)G0^/7__0T_6#B.0Q,8%@>?FWQ"3,#-3F56F+K?'9^-A$V_( A M? %<^$<#&&N]]?ECJ23&&EJ ]TL#+,0O=$#Z&&UL?551 M;]LX#/XKA*\8-L"H'3EN["X)T*YWV!YV*)IV>SC<@V+3ME!,\DERL W[H^3$ M38$T+S$ED=_WD:*8Y4[I9],@6OC5M=*L@L;:_CJ*3-%@Q\VEZE'22:5TQRTM M=1V97B,O?5#71BR.KZ*."QFLEW[O7J^7:K"MD'BOP0Q=Q_7O6VS5;A7,@L/& M@Z@;ZS:B];+G-6[0/O7WFE;1A%**#J412H+&:A73@D[(\MP%)#%[P2P?0#SND:K4#[;P)S1D^51]-XH1TE[*QFDX%Q=GUM9KP,4!4844M1B8)+2\4JU""MD#7TJA6%0 ,?' FV1?-I&5DB=N%1L2>Y'4G8 M.R0Y?%2-@;^E"66;^,C$CRI9@?5M^PLX!T6EY#,0F QFY_!2Z8J!XO>0?O HXC*=^T.Z_]QLC=74-?^>2GC$FY_&/V57\^8S: M^:1V?@YJO:&760XMNDN[$X;7M<::^R:GG0=\03G@*=%G84^+?FP0*M72VW7% ML:X#H-?J1914HO*5'$MZHIX8*JTZ*.C"?7$,];-M]IV,VL#V-]2H:LW[AEJM MI5[6SVA#X 8L<4EN!XVT[-R%A&!%YXBY+&&0!6I+<\;Z=CW0N:."FP8J$FG( ME*2KJI!>*]H=(BV)V5A1>%<*1RU]M8C]5==*(4F &@PYF4^7\-AH1.C&OD77MMT!=A]V6@%WG_4W5.W=,\]1P>BYO$R;5-3%?^\9U\F1]22%J^/&4CD-7 #+ MTC!GF;-8'L[B&5F+/ GS-"8KS?,P31E\>]Y/051XF.8/Y+,SF#&;9%2'0-TY" MEBS@45GRD9.V"TC2-$R8PV.+.,SG"5EY%H?9@CFVF(6++(=331L=#1VJ8.U' M*]7?W=LX?Z;=:7K?C$/KU7T<_=^YKH4TT&)%H?'E(@U C^-T7%C5^Q&V59:N MRYL-_0.A=@YT7BEE#PM',/VGK?\'4$L#!!0 ( (^ 1UH'@3"[>P< !,3 M 9 >&PO=V]R:W-H965TVN+\\G$Q'N1<3-6ACR=!+Z_GR2<9D/KB[?Y6YO MZ<'DZJ+@.W$G[*_%K<;=I)62R$SD1JJ<:;&]'*R#\^LY[7<;ODCQ9#K7C"S9 M*/5 -Q^2RX%/@$0J8DL2./X>Q8U(4Q($&%]KF8-6)1WL7C?2?W:VPY8-^)& MI?^1B=U?#I8#EH@M+U/[63W]4]3VS$A>K%+C?ME3O=F:3>DT84SU9T#&>.EJ34.ZLQJK$.7NU MCK^6TDCGH>$]WZ3"C"XF%I)I?1+74JXK*>$;4E;LD\KMWK#W>2*2U^,RBP&.A'TY/R(M:,R,G+WI#WG5I\,08=J.RCNQM3%( M^XX+/,;SA/VB9&[9%Y';4@M6!9 .\\] UQEB-//I?GX]A'NQ".@N9QX3SW%:)F18*OE&IH0, MF\H,!T"U72M_U((\DS!P62HTCH*1#3QUQH+%U)N', ;Q;\L8AF2M[\VFJU$O M^F$PGWK^8CYB_VB" KWSI;>:A\Y]Z>RX&RV&"_!6VE*?NOQ-1L**,(95!NS M"EY?>//9BID]1^Q)3/?0B#UQ ]*U0H,+<9J" 37@96D:G=2PR+$UGD++N,53 MY]OWWRW#8/'.U%"P>!;X_M@/6 'G.-V-Z&ZZ)7#AV+GL QF3YW5K>9)V[S:_ MHI)N?A=<(A$X"$666:N]+T!M9"I0XUGK/2UBM2@AG,W;6'_1"MFM\^T:#!%7E4&U_2&W/-])(HMUG4QXVJ2HA&GK.KGZ M&.DDBGX:[.,IMYK;BDZ*!F^5"_R EWRJT;*8S+OQ^L%0>!,*1.)J7Z4R<>'9M\)3GD%%-3& DB#.X+'"W1:])Y>^5L@31)X X\;7DVE(=4K]D=Z*P(MO@/O*K MEC=V9<63WS !9%0:F%5HD#&O)2(6K6T\CE695UR)XM_RN/9\+'5<9L82;O(' MDD0\2T/6.(S]%IC:I::?9$&KJPB!=#H-^5&@BLGS"R]:+I$$CX"M] NXP@NC M.5)%N")H\YN@*>C6&'/ I'E+/8&W7*T.;$,0B--3;B@+Q11$2MBW** MZV./MNX/ #/NO;'*^K#+6#31) 2_5@M-V55@2#S/L8E1\>VM[J.4BPTK8@9PI(H,+MUI["(2("5+526WX)1&I)&-SC/SF :!BHNM"JZ1$RH_9 M&C/*AM+=2DJ)C"+?\'|KEFR04/P4VPB(I?/.4U0_%%1$IE!(BG%/XI&3A+$P MG42X!N@"@1P!O[0#]&S>!0IBU@FN,% 2>5L1@T@[ .K'70N.Q6LMKET=EZIK M--!^ %;:L2TI]1[K?#Z@ PB4RCW(HC M)G"W+X)K7':.?NIHN'$O,(B5ZVY ;/:R,,PE0_ .3RV7&$=HE E]ST<=!SY[ M7Z4U!%,;-S7D/Y,E?J1!06A44( 1 J*BMR212US+;B[PLMJL85Y.!$T.H)9P MZLT(THQ]1LJ);36#?E8O/$6=-P=<#3=A%'T5=]:RU(D^/&_[VQD\V[?9%[- M&K=:52\JR-1M\\+2UUY/"G^[O595Y'+PFRDF!Q<:#' &IM-0^W]T4VIF>4QE MBGJU56D<)GW7B*"QF_$4,EH[*&W?-^C%SBD@I41H;CLKFS/D_[NMQ$B9VL06\JJ=]#0.ZJ6;[KBNN*9=6Q+F-.2V@&G,^O?L574YZ=. M:D34@U?=NO<']4,40^A-9TMV5Q9%ZKQ";:)%WYK:$4Z,!4OL7@L4>?4R7@T7 MW\H/%X$W6ZS^AGB4T9]*7TQ1-LNH-]('!45>?8*H;]PKWV0,]$;SA+O<^Q:UI ]:W M2MGFAA2TW\&N_@!02P,$% @ CX!'6@4FVAJ3! (0X !D !X;"]W M;W)K&ULU5=+<]LV$/XK&,.3VC.(!8)O6]*,_$CJ M0SH>VVD/G1X@$I0P(0D5 ".[O[X+D&+DC*PJ;GO(15H\=O=;X%MP=[R6ZK>MN(MC5F=C48Z7_*:Z5.YX@VLE%+5S,!0+49ZI3@KG%)=C2@A\:AF MHO&F8S=WJZ9CV9I*-/Q6(=W6-5-/%[R2ZXGG>YN).[%8&CLQFHY7;,'ON?FT MNE4P&@U6"E'S1@O9(,7+B3?SSRXBN]]M^%7PM=Z2D8UD+N5G.[@IJAZQ@'C% M1^/ YC+2KM?M.[V]I&'\E8;6??*@* 63??/'OMSV%)(R0L*M%>@ M#G?QR#&%8H9-QTJND;*[P9H57*A.&\")QE[*O5&P*B#/3#](6:Q%52'6%$@T MAC4+,:\X8EISH']Q X.1/AF/##BS*J.\-WS1&:8O&,[01]F8I4;73<&+Y_HC M #D@I1ND%W2OP2N>GZ+ QX@2&NZQ%PR1!\Y><$CD-U\CGW617PF=5U*WBJ/? M9W-M%/#GCUW'T'D)=WNQ.76F5RSG$P^21G/UA7O3MV_\F)SOB2$<8@CW69_> M0XX6+8"6)830I:CE^AU?,%6(9H$N9;UBS=-/&NV/=U=D>WWOCFP;A!I F"7? M 'G[)J5^L[5<.](N*525O": #U%\9EJ]&/(CE#U]H( M\,X+U&I>MA6]1,G1!R6U1CE3ZLFB8;5L&X-F>=[6;>5VPY0RXJ\.]R_P%'Z[ M^=)E(@!1O'*[]%*L-'1^.PA3# MY+:K&TCIS@"* YR"%X>"D. HI,8!"2Q1SZ ,%C@_ A&7 \ MR4!*!Y2_V":I1%.PQCT8F!V%KZ>9O'6^F;\/30+W0ENX #-X@C' .A_?M*' M'Y1I%/N$.*;!Q"U$HU'%2U EI[;=4%U#T@V,7+DF8*X- MI*D3E#=64WP'HII=D,K(.A*YS^#5!+ P04 " "/@$=: 5T9K"@# ^ M!P &0 'AL+W=O#P^H/_AJ^BL:VBZ , MH,$UWW;VD]K]B?M\9@ZO5IWQ7]B-OK,J@'IKK.KWP:2@%W+\\\?]/AP%E/$+ M 6P?P+SND557>LM-H^/ M5&:#!KAL0-D6-;%KC=")"),A*=,(*6GW]F:\Z-& FD25R!Q'5>Z+KD8B]0%3! M!R5M:^"];+#Y.3XBT9-R=E!^S.NU$ZO'2%_!N^9// MS>^ WQ;>&?AVM3)6T]GY?BKE$3$[C>CNTZ49>(V+@"Z,O?V P?+WWY(\?GM& M;S;IS+.OXM_JG@JD[-'&Z>4 MJH;]BEP.E0OA ]=U.]D>Y5>O%&I%?DG2)*0Y1DD>9@5 M); TG.5LKGJC!G)9RZ M#=%13^M1;WSG-I3F5MJQO4VST^-P-?;$'^[CRT+EWPAI:#O7%!I?%+, ]-BM M1\,JP7?(E;+4;_VPI0<.M7.@];52]F X@NG)7/X'4$L#!!0 ( (^ 1UJA MF(%/> 0 (X) 9 >&PO=V]R:W-H965TH]'8:Q,'^%ZN MUHX/^K-)+5;X@.ZO^L[0KG] *62)E96Z H/+:3"/+Z\SON\O_"UQ:X_6P)XL MM'[BS1_%-(C8(%28.T80]-K@#2K%0&3<@@\L?K/?I7[SOYLA 6;[3Z M1Q9N/0TN BAP*1KE[O7V&^[\&3!>KI7U3]BV=Y-Q 'ECG2YWPF1!*:OV+9YW M/!P)7$0?"'"0[@<3;W2KR5MX*)V83H[=@^#:A\<*[ZJ7).%EQ4!ZKSTG'^WTN9*V\8@_#M?6&JM:!2"7L*?C;-.5(6L M5L >G++U/-KC&N%&E[6H7KY\NDCBT94%?81:,"_"LC*B',L%F@@M(?P0)E\?M]D R[VZED&LJ3>NP8!!^I9:48TS>D=6=*(;2Y*V>_E>Q5L:[/5AL'8 M-5:1&RPD)6O1*<>)PX-E*KF P@CC+X%$[H5JV.DD7DD$67A!>,5D*<9K0M>Q".HA%\1VLOVVO2VL9CY]HZ"YU!1'*=BVA(SW$<=8\@0ZBH[9)K;V182QK' M7DN<#.F=A:/Q7DO>&(.5@UH;W]@Z<12%R8"0_2J-1OO5..O"=UVM?G-,ROX^ MZ?.&?H:8]$3#F%?#F/P:^U469E'JV7M "FIC*+8&"]JAQOI>O.!6WH/Y1]GC M7G,/MI1CE PY;97T+FZE6X-0"D1-1SEW'ECZ<$BB)=<;I#61T%!',1YK3D. MN@QJ&47>I^K8T MU(&E-BX+I'F'-'6*)M^3QG(G(ASZ\EA^F%#DIM'/D@8(,H0TL!3TV C5( GS M2*$*JBBX&U20$%MUPWGSL]%<6[61.5J]+9JDL1*B^K"I;BW2#U1*G"ZFDD^AI M;F<8&[(]<].45:@38:>OYK;XNP^L 5<5[:- MX-X8)LWVX*C?4*H44&D'U&3&HW4A07?DRORI'>J&_>/9F2)9N7_!"A!."W:<7DX M/?QLS-L9^WJ]_5.AWK62Q(/")8E&O=$@ --_W;C=.TG[D([FM]^N:8?)C1\ M@;XO-85VMV$%AU^PV?]02P,$% @ CX!'6O%36';2 @ 1P8 !D !X M;"JW;W)K&ULA57?;]HP$/Y73MDT=5+: .*2%#B)! MVVE[Z(2@W1ZF/9CD(%83.[--:??[^Q 1B5@+\[9OOON^^SS9;B1ZDF7B 9>MZDKHD5<:TUP'@AU73/U.L%*;D9>Y.T69GQ5&KL09,.&K7'.YK&9*IH%'4K! M:Q2:2P$*ER-O'%U/4NOO'+YSW.@&ZR2A91=O*U&'FA)805YL8B,/H\XPU6 ME04B&K^WF%Z7T@;NVSOSTSX[:5DPC3>R^L$+4XZ\0@<%+MFZ,C.Y^8);/3V+ ME\M*NQ$VK>\5.>=K;62]#28&-1?ME[ULSV$OH!\>"8BW ;'CW29R+&^98=E0 MR0THZTUHUG!27321X\)>RMPHVN449[*YD?G3N=550"YKNFO-W'&=/;!%A?KC M,#"4QCH'^19RTD+&1R '<"^%*37LXQCN.D_@DX"WF%Y!$/L1A MG)[ 2SK-B<-+CFDNF<+SB=,\9:]48@;&2C&Q0F?_'"^T450OOPZ);['3P]CV M#5WKAN4X\NB1:%3/Z&4?WD67X:<3S-..>7H*/9O3FRS6%8) Z52+#W MN&M4*]?"-.6@*VS?>;?:=&ULG5;?;]LX#/Y7 M!&\8-D"+;?E'G"P)T+0;;@\KBK9W>SC<@V(SB3!;RB2YZ?[[HV3'3;8L-R+ M14GD)WX4*7JV5_J;V0)8\MS4TLR#K;6[:1B:<@L--R.U XD[:Z4;;G&J-Z'9 M:>-5VKJD$51'C9C%3K:V%A#M-3-LT7/]80JWV\R.#@OW8K.U M;B%@AM(Z!([#$UQ#73L@=.-[CQD,1SK#8_F _LES1RXK;N!:U5]% M9;?SH A(!6O>UO9>[?^ GD_F\$I5&_\E^UXW"DC9&JN:WA@]:(3L1O[@'F_NX.\ES?<\L5,JSW13AO1G."I>FMT3DAW*0)6XZY .[NXQ7L7LE0- MD!W@96VY!O+VD:]J,.]FH<4CG&)8Z#+#H[]!FY"OBAIMX9\E!54I_8ANC;X MQP[^+=E%P!LH1R2)*6$12R_@)0/? Q.,EO\'[R+44O(KSZ,,%9]/!V?02^N(!2[!J:R!J M3>ZA5+(4M> ^FW'EMFU ?"TF6W(BRVQ!U:Z$B[J8_=S?M MN%^KID&<+@0XV;76(YMS0;CHYOD@&Z!K%6-18_A)L(0CC7\,P6+2O*$1G5*MPRFL!BI53T6>)FW94>ERMSRB0MYZ"-4:M#:4P',).]LK.L"7E*^P>-Y-R>-6 M Y"FRV%P.8R!+:%9H:++PEND?F';):G[}$?2<$U3ZXK0V(ZF2 $RPA#Z GB%BBQ!,^-/,B6F>T"1-2#:F61;1"$F>>]*F?4&\)M$HB?V03ERDNX&-HF(H M%*\3=3IYIY/X83+^E0*75KRO#E$[CM$QG=-X81K6K@"(>7Z24I,7PT MR@N76A&+"4L97E+L:(GC)Q[8,*C3H!IM_]SF"@6VF[IC"L#BWUJNLD+!=M/_[*]49@#=6P1M-H-,X"HKL>UTVLVOF^LE(6NY07M_A; -HIX/Y:*7N8N .& M'XW%OU!+ P04 " "/@$=:PN1R9X % #?$ &0 'AL+W=O_] MA=;5Q6"@T0445/5%!26^F0M94(U3F0J4)8%F]E#!![[K#@<%965O?&77[N7X M2M2:LQ+N)5%U45#Y= -<+*][7F^]\)GE"VT6!N.KBN8P!?US=2]Q-FA1,E9 MJ9@HB83Y=6_B7=S$9K_=\ N#I=H:$Z/)3(AO9O(AN^ZYAA!P2+5!H/AX@%O@ MW AC>\KS%XKTAS<'J_1WUO=49<957 K^%>6Z<5U+^F1#.:TYOJS6(X(*WTB M@Y<*KNPO639[H[!TEII4:P.(X."E,;O(Q.P+>0]DG@.<1W_; #+V@U M#"Q>T*WAKY.9TA*#X+=C.C80X7$(DQ@7JJ(I7/B$H8\#/W9"+VH&/N*^9Z6UQ\[AU_1\%^#5B\3W_,N#YQ=A;&K/9L\0 M=L?HC'&F&1KWMI827;+%?Y*FLD8<>,1":^V/=A661KK:S+<SDCLQ%BGZXW M7#W=5J.U@$I(:V)T)1=E_D:#++!4O ])XQ&YA'[[K9Q]HA'D9.,0F.7Q(D"OQDD<4A^/_9GW;'C)S2- M! S85$@L>-:3$2$;M:)K61=T$,2V,UG_0M>9G7C_JLDYSATSB]8S:^7=A7\3M]@[24A78%L.?^ABE1\%.'49ODZ5M()"]H0]H\=PH:IKJQO+6'2:AGH!*=6ZQ M,J924:/KT$<&0L)6JET<(7"84%^?)7CM@Y'SZ[#MZ*H1(DY8?UH6PAYUR3H ML4K<"7R\?> WA76[7D@ZTLT.9"B::9@FNG?BYJTA_(F;QMOF]%^#3>\R!0_T'#)(3F4^)I;_C3#3Q]F^K=) M,/+:.-]W+Z<_O*)%=3FQ4^_R?%-#STC@A,/8E!C'=P-\CAPWUJ(V(4\W!QV+\H<2D 01%J,-*V+Y=83FVE*W!^W(VRVFEN6N M8L,MQ2+\R/2D0?#-@^&S\Z#CU37LF&-LZW^8!EM-;9C6=$IYGA6G*B;3833 M()>0FT(QKY$6F,]A5M3%RCX5?2IL^-<8C9*4HGR3&B=S;KYM]QN9(E9J:=H& M,[<#TU5L3"R971#)))BDV,UI=Y)\MK72B$/:=, C)?:,4>:"\AC:,CS?BCEB)VUB)_V&LK#/L69'2*>3_2/E/1LI@Z]9 M@,SMU5H1V\Z;^\>[VM[>)\VE=;.]N?KC%U;.\'N2PQR/NOT8^ZELKM/-1(O* M7F%G0N.%V X70-&89@.^GPNAUQ,CH/V?QOA/4$L#!!0 ( (^ 1UHI]5=O M= ( /X% 9 >&PO=V]R:W-H965T*"ST+2F/J:1CJM(2*ZIZL0>!-+E5%#6Y5$>I:A$E< MTP+68#[5*X6[L$/)6 ,RF(@GP6S ?3Q<3:.X//#';Z8$UL)!LI^SF-IL% M?2L(.*3&(E#\;>$:.+= *-'BQETE-;Q<+U' .^!BQU@4V5,.UY%]89LI9\"8@ M&>2TX>9>[FZ@C6=L\5+)M?N2G;>]0N.TT496K3,JJ)CP?_K8YN' 830\X1"U M#I'3[8F4DUOA*)"]L42#&5-91&*E3?Z1%OTE+3SHR0I4X2:/)JY@?'MVI]UPF_N>?C+WD &.JH)033CDZ-KO M72&O\M/&;XRL78=OI,%YX98E#FA0U@#O&UL MM5AM;]LV$/XKA%8,+=!%[[:4V0(:2\,"M$ 0-]N'81\8Z2P3E4B/I.WNWX^D M%-62%2-=U"^62#W/<[P[ZJCSXLCX%[$%D.AK75&QM+92[JYM6^1;J+&X8CN@ MZLF&\1I+->2E+78<<&%(=65[CC.S:TRHE2S,W!U/%FPO*T+ACB.QKVO_[V! MBAV7EFL]3=R3NHPD& M\0>!HSBY1]J51\:^Z,%ML;0.?5M3J;&KBZ?V3 M^F_&>>7,(Q:P8M6?I)#;I159J( -WE?RGAU-]:A4.OEK!+F%QU;K&.A?"\D MJUNR6D%-:'/%7]M G!"4SCC!:PG>D! \0_!;@O]2"T%+"%Y[6(P)QG6[\=T$ M+L42)PO.CHKMW%+3-R;ZAJWB1:C>*&O)U5.B>#)9-QL$L0T2I*1D0W),IS@ W0-ZFX+$I!+O%.IAG:*W;]ZA M-XA0]'G+]@+30BQLJ9:KC=IYN[2;9FG>,TOST2=&Y5:@C!90C/#3R_SX M]6 M8>IBY3W%ZL:[*)A"?H5\]SWR'"\86<_JY71_$)W76<_^M_5>,/QNX_A&SW]. M[]F]\-='!46W$FXQ]UC6&]U@7%<7QFNQPSDL+57Y!/ #6,G//[DSY]>QD$\I MEDXIEDTDUDM.T"4GN*$2>?&825XBJP[SYDX<'^U8>@Z+(R>:>WU8=@Z;.]X\BCM8S]NP\S:\Z.T#)1(*M)98COMZ MD?Z].VY*L71*L6PBL5X.9ET.9C^H',RF3,Z48NF48ME$8KWDS+ODS%];#AJ! M\/0]C\+8BP;E8 3FQ:[C#LK!.6P>^W$X*"[9.2R,XS#TQLM!U'D;7?3VEDK@ MU.Q#7(WY>I'^O3MN2K%T2K%L(K%>#N(N! $/*@?QE,F94BR=4BR;2*R7'-?Y M]M'OO+8@M JG9_5,O<.#$WTU @O<*!C TA&8&\UB;_B!,(9S?,^?#TJ"?=+QMU,!+TVH*9)J6YANVF^W:V0^FB1O,W[C7*W=D/M7MK^PFLDW02,GS$M"!:I@ MHTPY5W-5OWC3CC8#R7:FWWID4G5OYG:K6GC@&J">;QB33P-MH/M3(/D/4$L# M!!0 ( (^ 1UK?HA'3P, D0 9 >&PO=V]R:W-H965TVZ74R[<,%)K). M;9.T;S_;$!H:@M+-N4B,.?]W\F)X8S6A#ZR!4(($R MR$[)$N7BS(S0#')Q2.XAS=4,"* M+(/T98)2LAX;MK&9N,7S!9<3IC1:PCFZ0_Q^>4/%D5E3IRAG&&2XIF8^/' M/H^&,EX%_,1HS;;&0*[D@9!'>7"9C U+7A!*4($-3DO["'"5^,C:$!$C2#10X;S\A<]5';8$MKM'T*L$O;>"_AZ!4PF<0S.XE< ]-$_ M$O0/S>!5 D_5OBR6JG0 .?1'E*P!E=&")@?*+J46!<:YO+'N.!5GL=!Q_R)^ M*C#(##RN43<)$D:@A3<)F7=ZT\<10@#G'*CD7( 5T CCX>CTPNLDN&&5>9IF6F MWIY,#K@F.5\P$.8)2EKT8;?^K$-OBE772^]MEC[I=0* Q_P46.YGT+-Z3MMZ MNN4!BD^!8RNYVR(/#I>W90__+WOTS]D;M73JV\A1/&ZV\)Q1,/BU7OC4R5]NF[49X MEOPTP\+=,+KWUDPG+- ) M"W7"(DVPAI]>[:>G?^/S=)JL$Q;HA(4Z89$F6,/D06WRH/-/^X-P\484$_$ZMG2 *7S? &:*T]5UF,MC=/AS'8O[19-]RQ[L0^LUN<+%6C]$"X:+O4<"%Z=41E@#@_(X1O#F2"NOOW_P)0 M2P,$% @ CX!'6C%O4LY0! BA< !D !X;"]W;W)K&ULK5A;;]LV&/TKA%8,"9!8=]G.; .-K6X%TC5HDNYAV ,C381 M2G1)*R(_ 3Y=(DN.2L0 7VR)XCG\> YO'V=[+I[DEA"%7C*6R[FU56IW9=LR MV9(,RQ'?D1R^K+G(L()7L;'E3A"<5J",V9[C1':&:&XM9E79K5C,>*$8SP^O()_JCH/G7G$DBPY^X>F:CNW)A9*R1H73'WC^[(TZ&PY$LX MD]4OVC=U'0LEA50\:\ 004;S^A^_-$)T -#188#7 +SW OP&X+\7$#2 X+V ML %47;?KOE?"K;#"BYG@>R3*VL!6/E3J5VC0B^;E0+E3 KY2P*G%Q^'1026M M3+M$=S .TX(1Q-=HR6$TI$3@ZMN]P+E<$R%(BLY61&'*Y#D@'NY6Z.S#.?J M;"2W6!"):(X>%?L-#"X_>W?A2\#2:U3GFM4U[%Y_^"[[J0 M4"(EZEKV[PV4H<^*9/*_(7UKRF"8LER$KN0.)V1NP2HCB7@FUN+WW]S(^6-( M;9-D*Y-DL2&RGB]^ZXNO8U_\R7FZIXP-R:]%GBI_31959.7Z_[SP R><>#/[MN2OL8+7();!/QREDB=$I2Q( M>CXD? MO)';]WW'GQSIK6WW5+U-DL6&R'IZ3UN]I_I]%E)(+"51$E(M&/6@\04B+PDK M4IIO$*/XD;)R+D"E(H,S.Z24=;>&E3HP;;M/>FXT60:'>^W^B9.EM=HVFF*K2_O(?%T]9GG\NW!!IW1O+F'&3SC-(Q'AYPH M?+-^F,Q<5T;98E-L?=4/&:ZK3W';_*JSA% 4FJ.=H FI/"COQ7:PF%?EPU;4 MS8R[$\!Q1HYT];(71--MP3# ;2L -_7G*O7E_*RM+U^7_P/4$L#!!0 ( (^ M1UK[T:,EA@0 $$; 9 >&PO=V]R:W-H965TZ G(E82^_210 M,#2@Q3V]B4'H^T'Z/HK0(RV/A'YE.X0X>"R+BJVL'>?[2]MFV0Z5D%V0/:K$MDRVA)>3BEC[8;$\1S!M16=B>XX1V"7%EQ_B [A' LE]3<6=WE!R7J&*85("B[W.8KRY$M0@7*N$1 \7- -Z@H)$FTXYN"6MT[I;!_M_4S_K>F\Z,P&,G1#BK]QSG1@C5_P5'5=2R0MU8R34HE%"TI0P7E)R!%36%C1YT;C2](5?N)(#Y9Y3\10+'8^OLF\U9K@)VGMP+\9A7A<( MD"U8US3;B1" -<49 E=%03+8!K?*P6W%8?6 -Z+N%6.(LZ;T#L,-+@0-,="0 M*OP[(?D1%\68 .:TR;)1R,C_$_LP)(F]I M'_K&CE8+'6=8+1FMYH;!L%JJ;>X/FC'KS)AIS?@(>4UQ78*[NYLQ0[3J<\>C M25AB$I8:@@U"$'0A",S/$X')N)B$)29AJ2'8("YA%Y=0^7]Q ]ENS'JMZESK M3<(2D[T?#%Y>0N_F[D&CLX[1^=:1Z^RC-256)10E"%\@&*9,F:P%G*NP29A MB4E8VL*"GL%S/XK&'8XZAR.MP[?5 5612[(4+NN)GR']$@'*!6F ]@LN,>,UZ+/-=XD+#*$)M2Q>4"3D_O%S32\]UUB@M,4I+%6TXJJ-%Z$W8VTLTW?^9,;J, M<7H ZQEG^VR2EABEI8KVW>SAJI;V0Y]/R:"KS6GBSX3#0ED,H$K"1[TVF@(:MI25&::FB];WV@S":3WP#W5."Y^HSO&Z=L8=/4XL,/>)LFTW2$J.T5-'Z-KJW M@V@QG[#YE#JZ^MQ1V$QKI/TF%]>=I]$@&$TOC=(2H[14T09!"!TOF(C!*7=T MM2E0_!%QN0&+J-S2X_"QVWT;S1*"U5M.&@7[A34\LI)W3U26$[ MC?>&M9S2ZW)B*C>:*AJE)49IJ:(-[/;\:#;UV3QEC*X^96SJWC]O>N_EIO>H MU4:31J.TQ"@M5;3!KJ+O. [W0]ONG3[(PZ4/D#[@BH$";870N9B+8-'VO*:] MX63?'$AL".>D;"W80_GPCSSBZ4[/X/U!+ P04 " "/@$=: M VG(B38$ #]'P &0 'AL+W=O_N%X(]6#7G%NT/<*_0D6!FSO@A#G:YXSO297// M7EE(E3-CFVH9ZK7B;%X%Y5D81]$@S)DH@NFX.G>KIF-9FDP4_%8A7>8Y4S^N M>"8WDP '3R<^B^7*N!/A=+QF2W['S=?UK;*ML*',14>RD?7.-Z/@DBJT0\XZEQ"&9_'OF,9YDCV>?X5D.#ID\7MN' _\1/]8#=X.YIYI/I/9GV)N5I/@/$!SOF!E9C[+S:^\'E#?\5*9Z>HOVFSO M'8X"E));:R+P.MD^0BV+[R[[7B=@+P,F!@+@.B(\-Z-4!O6,#DCH@.3:@7P=4 M0P^W8Z\21YAAT[&2&Z3IE^*X46E6COMT9U]#^=EQI%<'-][KR.< M^L-_3\T9BI*N\-#]T(@1-V+$%2\YP)M5>G-EO\",.4GT2JSUFU=X$'UX\^H\ MQO@#XN]3F=M[4MZ5;"_?33H7>LU2/@GLK**Y>N3!=(OO2CTDC$#*'!"L)5*O M$:E7T7L'1+HJM3VC-=K_=/ZZL>?0M>&Y_KM+EQZD+I P @FC0+*6+DFC2^+] M>*@VPA8./D>EYHLR0YE8+'XC?DP/ >!,=QMS1BU=*H2P'S)L/G M1T\^Z! 4O3!"3VLB5:U

HQ<5SNG]])80U$=KK@M#\K=8*\OI#1/#;<9VVSO3_\%4$L#!!0 M ( (^ 1UI"9'7CH@( "8( 9 >&PO=V]R:W-H965TZ M?S_;"1ET 543+\1WON_SW>?DCFC-Q9/, 11ZH0638R=7JARYKDQSH%CV>
E, M[RRXH%AI4RQ=60K F071PO4][*EF# GCJQO)N*(5ZH@#&8"R8I2+'Y/H.#K ML=-W-HY[LLR5<;AQ5.(E/(!Z+&="6V[+DA$*3!+.D(#%V+GNCY*!B;<3GND 6ZO-^R?;>VZ
MECF6,.7%#Y*I?.Q<.BB#!:X*=<_77Z"IQR:8\D+:7[1N8CT'I954G#9@G0$E MK'[BET:'+8#FZ0;X#; -UQ MIG*)/K$,L@Y\?R-/!/_(&$":0\%_7/D>W[8D<_T[?"@JYS_ M/GVGFJ"]
[,#RA7OXOF)5"5)1='L[[;J<@VC3@$:RQ"F,'=UA)(@5./'[=_T+ M[V.7,L:M]Z$8!E;^ZI R/*>4QR9(CD>U( M.6BE'!Q\ 4TGL1U$3XP5L JZI*LI+BR%F5JKV! V!\.KR%UMB](1YH>#R]VH MY-
^H8:BC@C:LKL/=ZJ 4Q-).(HE27C%5=XO6VPZ[:]OC7_DG_=&TGEE_:>H) M>H?%DC")"EAH2J\WU*F)>BK5AN*E[=-SKG37M\M<#W(0)D#O+SA7&\,&PO=V]R:W-H965T ML82,VM"[!N0=-
N#\,> M&)NVA4JB*])Q,^S'C[K$NE&T[!)Y22S[?$<\QR)Y]%G3/4N_\@VE GR/HX1? MCC9";-^.QWRQH3'A;]B6)O*3%4MC(N1ANA[S;4K),B^*HS&R+&\S?
I;,IV(@H3>I,"OHMCDCZ\IQ';7X[@Z/&-3^%Z([(WQK/IEJSI+15?MC>I M/!H?6)9A3!,>L@2D='4YNH)OL>UF!3GBSY#N>>TUR*3<,?8U.[A>7HZL;$0T MH@N141#Y[Y[.:11E3'(&<66']]2/[+
[EX*>:.<#IGT5_A4FPN1\$( M+.F*["+QB>U_I:6@?( +%O'\+]B76&L$%CLN6%P6RQ'$85+\)]]+(VH%T.DI M0&4!&EI@EP7VT *G+'!R9PHIN0^8"#*;IFP/T@PMV;(7N9EYM90?)MGW?BM2
M^6DHZ\3L V/+?1A%@"1+$":").OP+J* <$X%!Q?@.BDNKNQ+^D37)%V&R1K, M6;PER<-/'#0(KBN"JX+@)::"A!%_):F^W&+P\ODK\%R>"'S>L!V7-7PZ%E)' M-IKQHASS^V+,J&?,F"[>
!N^!LA"CJ)\KB__2%)M.1Y^=KM9/I;F'[X!=/@& M4,YG]_#=RJF\W$G'_E@I_+N2KAXL_OLW60NN!8WY/RK;BA,YZA-E*\A;OB4+ M>CF22P2GZ3T=S5X\@Y[U3F6B23)LB*QAL'TPV-
:QSSZDC'.P(&GZD%VZ)&:[ M1*CL*VB\G"9;+^]GR/&A8TW']W5CAL&P$A;48 TQSD&,HQ5SM5CLXEU$!%UF M2E(1_IO/396>@LFMC>!B$@03NZ5' 0O

**2)5]8^^R#Z?*J]:PCZ%V.7T,M;WZ&%;@V^;2H,*0UTK0 MSW"MW,?O/H=DW:=1(7]GQ9?
4GD%6??*E3[,X0/FMRP4-KM!*+0?I>UX$"$86 M/&/?UZQ+\HM9G9E>S(S-5WD_-B8'
M&;K?YLMX@S,JJ4C$&J-D'TCG$!>1>.&A;^]^OOLH?0X)"F2)4@JLP[L@7-%^
MTM@]C6I8;"U>K_>>RK^?]X-F!MT\"=$"6V]MF@F*M$5SQ_V9\]G2IM1YJ^BU
M7M09&MD,2(&W4LT/C;5VQSZ"PV(7OZSC\;HH9?N0M6+-_YG#[<(Y@Z2&F'-N MS!O?
ICM$^USX&<8Q')I4PE-UG>UEE+U24X"FYT0Z:'B>X;!G2(+;Y.P0@
M_.ML09S$(Y_FZ9P+E!W]_%+X5X4X-2X.CR^B*/#PDB@'L>8]DS/ :=:U>ANZ M+FWA4F
&V&/$HH[Y6U-4ZP+R<=J+:$UPK>/HO6FHYYMG@-&;3(9C0VN+HF>-
MANI(ZPS03>T*^LY0S#X.:CO>8/O\;%9&OV_]'B7"4X;SWZ%P6^.[#'R!9FY26G?
OYVRUMVR626E@VC/0_I";U!TKF M][Z#?T$]LK7TL@93PY*MPU-
;SU;Q=F$:%2MUJS5EKE.]:B0$=D%,"?'0E>.C MP/]CZOB01]KAT'QMMD_H-
15$\QML\AL)P9(W.G==N6:PS_,G.B_ MX@[OYXZ?4U))!7W(V!J.>^33).>7K+T;]
<[F'JX[JI=BM(!X'O;MX5'0XYP\ MPK"^&L.ZIA(+VQI5'%%?6(>M?
Q/G0Z%7X#TE7&YYH^+Z6YZ3?_H%>B;W945
M>*3WO+P/PH+O^PNCXZ^4C'D:0GOS?3*8*I8NFZK1$_/]W.K:&8[9GDC6WPX5 MG1?
@9E"/[6:X+C/_U6$2$C.9X6_'$I49P?)_K\M')ABYE-Q7/F+EAS*2#;U< M(/?
ZU+Z!&]$Y=TK&TX9MZY3.\WLJ=IN:Y_)A" G7M3*8WM5:?BD@OTQ='EGE M\$QS
799D9FBT7I:8OH[3[*X3H?%KF>VUGX?XM>\0!NXRR7II^#LPG9.7;PI
MW[26;BI*M[$\,;N*WW2Q81TA%YPD;:V!M:6H!P1UI4YMP]VD"8/E279U673G
M2LKL)G29YVPJ"/5N#>OB%FG*9D5:@/0*TUEA4;#<)0[JNWU'"SM$DVG;FA0: M?
&\N2L$6JYS\IS"=>]H6_"O](/NUV7J,\O70<3TLV33*IIK$9D+350OK\5IZ MQC[P),;*##^O
C <:6$C0L^ZFE5-:% MV0"Q3!;+!;@?LQ 4BIN0>ZF^1H#8((B-(4!L;@C$IJ:
(3*TL(CL#PLS..HM4 MI+K^+,G*)+C4=-9$ $U XI*3U8"]_6-5II86,=/LG0"]-0,B[;
U@(R>HX8]M_I(6K MO-8S^^=Z/(>5?L+]19C$5(%$.R(U#]VP0"#,ST
=#%&M+46+5#=&FF.CR#D2 M(^*LI'5[%( !QP0?7PGDWWLX[&*:4F( ]3
MNN2P/VU($R=E._]*HIB#:I/5^R76V=G:AJ@ZDE:^.#BY'-S8YC1'8^H/@(&2^G3-_>XZ
M0ZWH>=-N+Z .Z2"X$Z%,G"/95#4[2S:]+ 4@8^S3JMN;@1IQTE_T29]O:/NS
M'!O3FZH,$[R,T_QDI7"G+Q)F^#VGK843J#GG9=T]-7#:[=V4QY; UCGG29JY MCU?
VR[E]QU?!I@>6C![=F"[^P/?^,]OZUBR,Z" &6-'6X=7O/6+> ^W;$S-O MF)"M?
K!"OI)P39^.@;LNDN [G19 I-ZO,D_3RVTY61L-IJ8\JD#YN?HJ\%/C
M1*QE\V65)\)ZO>RS]1>^J]_L[X4?6[,APC'($Z6L$9\<3::C4Y-^U^II%(D9 MJQ4)O>
<*&L5(:$&=UMNN ]_8E*3)H_ULJ.I]3G9>)\OX1"M=4#1VKVSL/5Z MBO-Q(%
<.@HL8"=23PU:EGW*OKV(/=,_6XD[K#/ZZVZT7$"H]@% IM Q;JRTA MW[$78(JJ
D.78%47K>JL*E0RWJ U_V96RT^+,=QHK4H7^ZF&+K9-P_Y^<1RZ
M#PFKO*AIALK:K/)^ U@0DG7OPQ;W:44S;6[X?85#=+!P#]^:%DTZL"4X6>QP MF_
S+)G-FB.9UQ/F@^&]U)'2F*\O'QTOAX2U M>7RAY:AYP5+3"B7:6+<*0^+$G?
NLH6:.V]8L:>IP-.ZL:>-/>QV..ZE7NSO*WK
M?)O/^PK<2>I%Y&MJ^F"JCN31X>F:IW"E]P6UOV(NISXW^,K2LX
ME;X0SR5S!H7Z)7BQO?CEZ#852\]E /N]/(AH*I^;(:6X^A=VU7'RV"Z5D=K M]PMS!6?
\953.ZZ.N*^>[HX(+LFQ[\WQ%CJ/H55/9J\84O6I$KYHS=*5IGC6I M&.A>!DEGNWX!--
_UF8C'F;Q*?#MQ0)]W-N"B6F'D5S2.^QP&[_$K'_*/E3'P M]?YCX+,L6YI?66ILX!,X?>
\C$[0PB!K'I%_E*=\LBX7] /X49>UB;!1N^!;
MBRG$[%AGC0=E:6$[U1#UM"'#_2IT/8DU*U'EC4S0/:'K^?9=!G:]/E1V)!*V MR&
[L"KM>'4ZTG2F7%6?_42#]+L$%6:U^WG)ZU3T59HT# +T&@SP34'J,?7*R
MRHY<&%/9_6D6!]AQ1&=]GK#^HM3\J3=96U?I26@WZ2OP$AC-O 0%S2Q*5;,O
MY(GX26O('ATKF%59-_H/NG56L79!*2A?D]7*HTHH5CUGRF*F61;$7! V;86X
MGZ03^2I;V=T\/;N#B:M:BFQ8?0&Z%LK*L;AZ=T?+SM47$*TBIYW0RT\
MQM!,:,VW%/A8T8[=8^$)/XCA/L>=L0ZRW*=4W;*35K4_!XGG%+IWVK.%"T3H M2&ZY
IFZF>P_X2[8'VP2&:_[EJ17^,0#@?7'-*J"1VMEA[SEI(MM77T?S:Z0 MK(*0-
F.$,;F!4Y@N7P]^?=UU]KKG?6WS'<_2R>I=>^F>Y5.W.6;"?$Y[6?)' MB\UR87&R-
Z?/8^ECR&@K2SQ.D0T0<2$M4]_JL=Q8V.K $(JZ63$9LSR9NH@+FWC%)12H
%@/&PGNLWM@R(X;R-$*[9*55=[,90*C(L-I+U4B7I%G+G6O60R>A(>D@E>B2FU&P?

3BF_HJ/AF%7X M*BWU(I')V4Z&3G:@YW:N2:&O7AUWB(/; ^?)E=)1*ZWL
$+J2BNCV%WRJ.* M/GD_7T%49Q9.^RAXB.^E&/)$ZTN&>3NGTV7 6LWIGMUA,Z=B\F
3!;"+AB,% M9KJ2EK-M&&H'=G#7A[V)+E[=DI6V?
I,S1$MNC&I:G>W[DTU'1[NI#*:3L3R> MM(C$"1*Z"L&SQT%NJG"0ZV-
9;1U:ZE5W:N''Z66*VP??(4R)$86EW6O\.P1%
MOOB5PN+7[PAJ!>N2%O6T%AW:8&IJ\EAX)WI/5KRB36Q+O[;EHKA=[QFW7T&6
M2;H7)[?GKY1'=K#(WJ1O#*::/I*-L2I2&LYU/(FUO!Q^,<_$+QV9C9?A'%ZK M+
_B!0E;NHB/WFICCYQIT37AB MSM0*+>/,WE4[X#_ZA6J\%6J^AR(;:4I2= M8#_[7?
T@./GF.+F+.$D5*Y>XN*M(R;A]I$2PM6#K&V/K#BV*BH#5X4?T9# U
M#%4VU8,13'O!RQ7PAE<,??6['3(W6EMD9=@U^M$V[KE'EZ-N=QV
MWI=O#2,=GS*'W%(Z [!J+VB.Y[023'9K3-:NFFY_+NO(D6RI@ZFER=IACF3!
MM:)V_$),FJKI.Y/1UTIJ>9@:LIC2S] 1Q4T=1VB:1\M M#,%H=-DTS9X(IFOV)!]:
(WK83"\&Z\L\DH8UW@_KRSK2<";'P?JJM_&;E=N5 MB>R:A.N)^Q:,1]UA?
55R_SE\15=*1^T4O[-#\X^5P=2H;/#=VCDI:.K"9=,> MBM\8$4)45=95I2>2J2,7VV64>1V
;:?074"@^P647U.' H>:_O"B1V\:1?@ M$;@6
FREB9P]3#K6!].Q(8_UL@NAM0M*4&/_J/$TQ+B/"H/@W:8BJY.R\[.'
MPE!XM@Z8:8_"@X>BGPDC:)L1M*.AQ;'QD,9F9WA(PK8^/[R,V!;!]=NXW>H9
MMU]SFE$+6+3>NCBNE ]WJ.U[L]>8(49UD+DN4A1Z>9J*;;D!+I[TC8L[LJ0O
M(U)P#$"X!DKI<>L(!-[,$1?F:B79\0#A)B,."'=X7*7S_>QW19#@Y)OCY"["
M4Z<$A)LH'02H!%L+MKYNMN[0U#@&(-Q$'4P-TY#-PZ-]O>#E"D XG!:NL^LG M5-!--
[.#BSGT]VR\1KG01 M3<[U]S86KF[.;2#YYO-N^1'FS2@)V"$(*2V\ ?HE(=X%P[#//@9I$:
(D^ ]7 MM\I$$VB*/?$UW80KB1+R*6MH)KJ
M4Q1<=@5(J"YRZ"YT[%BB$^9[J6P)4,5F6I9Z%"W+ ,[:
M!U51&;7@P5;C406LXAGDZVEQD(R1)G 5+X606FI_Y\8S,D:(Q"_K2KDOA0!6 M[
U1G8JF]M'^$)9(U65C7.X;=-&H I=1+RF0%:^#:T_;H<,8F0Q9<2R0%:^8 M %OI(N?
N[6&,K,%T/)(G8U4@*UXC-9Z&&/=18;!5@FG*8V-\"<)0N+<.F&F/ MXH0"6?&H5M
.$7)DL#5C-.D9V)J@*P&M>%';K?>-B@:UXG=B*]1Z8&R@W.&Q) MKE9Z'0U/T5
TAJ'MM0/BH(7&2AO7E**U7YVPM'MI*3OL-
7O^S%\S^S!=7'T@$EGR%M5UA0GH&,0OB!X:7 BO.Z>36)%2J M?3 4 K@')-AV(2CC?
Y,EPM)U*3)RTBZ?)VR_Z'AVTOTHWQJCDNX+1%P#G*O?
M&G#N6!^JQK@;Y%5M:.C;05QW! _2I8 ](_5F^>9=)\KN6[J.XY$3VY%?0'U!
MY21$8IV[2.A(IL8AN1%7YD6X,F^ MG]2>?GDRLCG$QQ\2#S_2TMAVSD+5+3[ M9$V?
W%:>SEGX'7C;K TKWFYTO5.F^ CO_?9,O"?R.]5#6_.#A3TG9&U2+@"]
MZ)!\7QG"VHLAKCM[LU.&P$/AVW/0F@_0]:3+NGEE9:Q]Y8.Q.!A.P ?HJ6C-
M">CA5&1#ZPO4V)6?"!-Q(AR?$]X'26M301MUQ0CB2-B=HHCQ!=K+3!P,3=D!
M$V/J60&I?[:1#G./"[PW/V!GT;$\L;HJD^W)P= B>_<\K('9NV=LX'E='C;1
MV;23KTL:SJ!_L:^MS3M-C!M#I[!]=C=RM) Z.Q#6(S:7B%3O*8 MD;E2?R<:F?L8Q$0R>-
%/NT#F_6R&[:"BS_8++B+\,TR(\YMK/[B>&[LDNO>= M3UBG4+CTBQO-
O"!*0O(N"4/BQ^50IJ8Q,H=%A],OYM?P\^L!3OZ]/&\IKXN8 ML7=+7O[A\MX>',#]-
"]/N28\JY7#L]7]0=E,^Q6\;;?0=<%,6?K=#F<+)BFV MA]=Q R(WPC PO
EC]BP$BK'>RPJ"6B.K;1#4T(:Z;G06!#7;=;+5^MB8B^)TX^W,W:.O2L8=V&
(FLC\V!SL.6V'+6J:ET2-*NJ$NQT*^Q4 M \[ )VNA'0\U1A M=?
TGL"2"\$4$"_=0V#ZDJ\==J*U98TP#XZJI]R00*%"?3J.:'$PX$]HJ3.]- M!%D0SFD.X4,)1Q\-
IJHF&^;!NNW94@\NVD&$9<A(!4H:"*KG3D)! 7U@8)V
MH.YT2D$:E4&J7D8F.0\%W8CIR[=+6F$V)Y!#,)>"%0EMW$_)(W9$UK-5A%W< M[IS^E"
[F;[B6:4;.W@JK/IA:LB4,G:LBH1T'=<:'JF,)S;'LB_+E=>\$+(%P;H4\B1W9<;>*E[
M!YUJA>W3'S+:<2AW3T9C2D9Z!VBC@HSZ0T8[#N;NR8C%0HSQP2:"L*-;5=/9
MWTDDK5C)B3"3VY[*=/EXPE&^,*.5;ZL&9%<*RZ1'A[#B'NR <93 UY+$B
MT@ZNB6YV'+Q=T(TZF$[DB7:Y$%<7:09_JB^E%+9P2^D=
NYW2W)*0/IAJ(U+X8+X*$3N&<[I:$C,'4E#7ERN+(O3R*VT(= MM-.'!-;,\1?
F\H5+LSRY#N2*.9@JZACTFZ[LQ//"S'1@90H&%@Q\JC3%#A@8
MXW2*)5O:P1$6P<""@04#M\L2[8"!,4*J3F13[2K]K9= ;^O ;IOP8 4H*;YA
MNLI\=:L@^#%8D/:TBA1Z#V1H[@5D^ MYB'-@PC)ZGS$I(Q(:DS(B M(;YG)\Y@%>@?
>UG%)_*.?JVQ"7$P-6B$YJCWS>+>!4OXX@O=3NMM) 5)',6V MC^<
'((/M2W3;@]E$$3C<,3$8RN806.H:>U@^&K!\]3A1&N'6+@-T:_Z(]^O(I\)YHJ1[V#
9]8182QXU3X[;5BA+CS8$6%& MR2OE]89&+T B.YKWY7N6=L1V?H.7?YJ_HQ3?
UIED8M>1B6R,#N_"(V#M!#]= M!C_M"+4*>'?2+B4O,#VKT#K%H4# M=\K(W,
[6Z,'^X$=QF"R)'[^SP_%EN%^B4V'6K.YCD5+AJPI724E]""M0! 1

M$)%U0B(RL'18DS7+$$1T540T/B$187ZC9K[43T@"E!.X/>H
M(9LR>8P'4^/P)J.",OI#&3LL^,:4@:@;^L&% 1=:.*WP']$[POJP7\/@P@[^U)>_91I46W58
LAX0U='G=F MD/?"D=V1H76+]+>E?\4QZ ^QV$U5GFA=]200]'?9]+>E#<8QZ
^1W$U#MD9=
MP9KT*_!PF3Z"WT@4O6$)QFX4)=1?,$.T]1OQ$;SJT$GP"YF3,"0.U^TI:/U' M$E?
Q@@;VWJ@LAU\+6^\B"6.'&Z %8>B#Z;BBOZP@C,LDC!U>@!:$80RFDPI<
M[),3QC6CCN36ORSY),:LUPX.Q1O6,'>E61:T3% PW]DK%S9@0\^,/O@S+\'5
MX=6]O]MQ$M)RW]8JJ,E,\ XP?(0)=!4$NBMO\=0$:C$;75&[:J(A"/2R"717
M(N"I"72,!*K+UD08\?W16Y@1/UMON"4,^"/I(WN"C%@8R1N-9-7H@18OS+M3 MV/U'I:?
QB-&35N%/%?1TF?34R6F_+STIG)XFY6P#X67H\K2&7;R+,;6_T!JS MF'(@8$P%B%K/?
#"MA8D*PL30Y9'9L:=%0"(*;KYE;NY$XVS-S1K6$BGR6.FJ M Y+@9L'-@IN[T?
=;R+BI4B$TE=" MI'D2TDX+CAO-DBA"(GX@7O \E.[K, CC',%0>K8CR?
5I,V'/I;'39S=>2+;G M2?8*+LTH6N"C_)I@5_40H7N8E1Z666+(N9
M/Q"01$2"/4MFJ6&+SU6DE\D4HG)>5Z&&E!(&WT&"Q01?X8;2W(8_GFPO(? P
MKI8CP1=^(T_$DU0@N%4" WWU5Q(@ON4J=&
(:_+5[8L62'.#)8U">DV]*MQL*MDQ=GD T-V>V3+]T#E7J2-J)"5%D7HC:?$)(K M["C-3?
&_7)A(QD8FV3G= MN_!W2D2QNR1(5/A?-E 4
NKH;=W"TY^5MZ_Y4#BC._048/R0"_OJ*3'NJ#T( M%C )6]J.%3R:;*]K1MUJ37N"S9R]
<9+P&?05X(I<93(&TSG*B!=BAYNL09F9 MSI/CZU)Y^VS-:-/:[#7(G6?X]1AZO
MW'W62CGG6EE-UBI.X5NV+Q)%>?D-;]M!KV *;[
M;]067T#&/2"F=@Q:I_="15&-8E/0%4+R5^*&K ,W%3SPB(VTF: &,@=U&<[K
M1QP"%92U- Q$!2ISF8S5/J3G= MC@?3T; BC?1'%.ZMQZZ==.P3'+M6-?
97F3I8M9DHE='@I(=A3%,\;G3 [TH MA&])M)? FF'A^EN-D->OZ3G(U$";O\4!FG[A+($T
@0")$TI;Y9-LA6O-"5U M6/T SM#@R752E3=YN.,BAZNX#.P=Y
Q2;UM)JY]1TDY&@VE=JE$J9ST2 YOG
M&+64;UO/TCCG++%1^(Y91L\9&B^>*6^E1?",)"PSRYK+8I2F?BN)/+-]-#O(
M]QF!^RY(89FH#0YAQD1<6C_8'C4WN=1OP%K5_@[JXFBY4NO07T:3A?I"EK;K
MP[@JEJJ\&NBC'PW+5"2E*]%?9>(S-0#0O(!=^4I@Z1RV.34N'[#_ S"F&^XA
MO*QX9UG=@K>!5N(B!#O83#+:U_C UUU$D;\))&"%2XH_9VXU'IB2CY:^FA/ MPZ>
:B50&."(@=G )VSG7PEMN/';AY_?6%W.@050S:=%[2-X+-(E7S^Z!Y! MJIL#$S-QCE?_ .*"!
[[&U*OPBJN0?WS-%&D'M1W0I@AU.N4/%EQNZ0RY[8\V
MX\._R"RF8P4R\9$MI;D7!%28ME8'K!W"8-WX^AD=%5]7(;&=3_[_V*&+8_P"
MTU.J3O^)OL6S7C>@\3$'!"9A6?:4E9/7TLI+(DH+^4XPCCM0,"\!_/\& ?
-2X)%9JBFR&ZY%I$E_O?^2Z1*OGA^!4-^E%#8^M$?F8&"FB,L=*:A44F)*AR]
M\2'5_S&*!-]Y((6-076VK]MAU&T'QAL*NN?>.J=Z1!7/')E5*AZ,G1UAW1Q;
M1]3BS%&=TK37H: =4;\S1^,ZE>3'H=1?RQ5Y=YUIZUP&J3W6B<&*_H="R-E[
M:6\]K!VH6QL,I%_]P.>)>W@??Z8VY*^^4[F;D_9'O*8<16 MCH.O-
TZ^R4;)D_I&R:+G\9G&<*2>Q_4M>]73]\UMF0=29N2')(VCP
MDCJN,A@H^],X59W/E%]/IXY'RIUW;)XS:42#"5+!R3C&&
MN_(!FJ0W%K;B0V'=,AT@WP]4/2IO26T$.\Q5$\QCJ_-39P[OS< I\0@WE#)[ M,KT$TB,
()A#<%6XK'',K&D;J!U[8FQGHP$\$!R6[N9 MVPG_Z47RFD(N4Q\]'\6,9AG."]:7W%X+/J:?
2<&0UK"B0'P_A?V8'BA%0X6] MJC'(CV_3:+3#,BA=ON)N!%L4T;1*O_UDCNF24JC?H"*62
W5V8(19[2PF?'M M(+'?,<4S'AT(-[Z;,07UK%9MP
M&+\1;0S^._WHA_R;M=-2:CU9V;1DFFA%F',[<]3.77Q;.D-0G:EW%F92ZG2^GHY/
M$T;B6A*(@T="4P#HAT"4+IC_#T/O:9I)M""$)R,Y#K7RX14%7R[3!_&)W4XA
MX!U4@I)E6A$AW<_^2EP>#MA(7OL8P#V:!,,C<W+JL3PV)11!B,?4QZ,%Y2?
D#X+8849"?$U-+.-9NZ@
M:0!+&KJS:GN'=V%)>076"XYI3,+!%SLN/OF0L/(D()B0K))PML#3>L8*,V'Q
M@MF?,AJ\25CD>=?'"BCB^'":RYBD2%4LE^"+?)YL+(-H>D1;!D:\).$C">E7
M/ZV*A7BOH7 M\ "><=W3:P/^8),^/-<]VEVD]<6)JISEI4A6C?JS>Q2=30S + M::1U\8AV ?
8R*. QV:C-SP;A9HM=&$'K8I =I2 9>?S*;/.?B0^F?5P1>%*Q
M*41%V"DM^:#"J=70K,Z&9@ZFVI9JE,SFCA>@XTE@-L2+2&*J8-E QWF4_#54
M,*W8UGHOQ>UY2K^FG\@6!!TF3-E+X!S^E)U7E9Z3"1"I/BS#(/U()]IRI-811ZHA
MV*]206$_'HF1NMJ^[4E=!RZ*0MFN#%>[U_:-CSE2C.NJP_&6[>N(^]BY5;%U
MC@O7PE0)QHJRX=29[V3RYJ?-I_JX@
M)+XP.4([GWU=V"'Y&>7(9^YR*YM%6H5[1JMPSWRM$4I[F4C:63PS6^4(G9]4
MGE\:T$.[* 2R??0I! 4%"8OBT,97W%$0 084ABYT>AQ0CSZ(4"(AU)D[2Q'"
MACLPEC8W^NML09S$@VW^=;GR@A="OK+WY;M;W/][#[:7_NW3_$LV7A;OHD11

M00(5EK%681FS;FYUIQ,N4+0(GOW454,!)%F!N?2*7@L2V"$G>OUF/Z)I9E>S MSV:G&
<7)I,@UJXB\2?_R%B,\GOWRQO4I*="'WJZ_KP)3D
HO]G,NY(D6H"0*NXP7HTFN@M+)8FB$<03S?$T[ZUXGP^FL\N
MHD,3MUBXU?"$$27,:F))9$U(9M?D&W62X,_<7*.(UO.^_#X0BKY66U_N!,'-
M9.)46]$\"E1N]F!J!BO>/:S/0]LM.6H+0<%*@I6VL9)R+%8R!U/]X'9F@I4$
M*UT,*ZG'8B5K,#4.;G$O6$FPTL6PTHXVG/NS$N;WJ.7,@A[RTC4W]?V2UPO0
MB!.K9_CZQW[FXI;&@XW:9%::&J*FJK*EU.!]M MV^;UH(VEH":@IAU=&(]#33K-Z)-
'HZX:) MJZ@A)FP@85+I?.<ON:0N< MA74-
:E=.C([CGH)U!>O>#NN.S*Z)C7B=>/2%69J_/]$2UX:U9*>O3;KOAIF MD )!A62/YJ'Z#C2
1I56'[' $")>W#_;H1-1=T/Q=ZRV^AC$_TOBO Z+5IE]
M6O&ZYG:HZ+I%F__LP$1O#]J@3\ZU&-F;V$.?<#N_+6P_6Z#R&HP'TXFU#:$#
M6]%2QT_B%\KU:HO6:'/00NUUPJ>1%NWQ9Y@7B2>L,M! ''Q4A$?\\O4^RJ*4
M547DS4:$3<(H!E$&\%LL.\RK"WDK6XEQ#G'NTL;9O!EI#BU04VB(R2@GVFE6 M?
O@^"/DEO$]9HW\0#;,W3A*^$#O,=YMV*!]O5@M*>!-OS+UCEW:L@-GW%3 P
MJ)5CC52M0"LZ[!!5RKH<5"EEM%>)-176B\"#8SCZ]:_$C5_P;=LPI@RE7$EK
M*.5*VB\YU"E%8ETNL1\Y?FZORECZB7X=V;1#XXM$NZTHDXWVC+X/VM L VQ' MA.< .
G7PG%!VL4!$+>=Q(L@I%+/9E1>1(A=A<%C:"\IFMN,0:]IA1:DXI@R,]U3U+UD[IBJAXW)2
MS!]U'_)]8:?06Z#YTK;V52\/UZC.YN?D-@@:)ERV&LX5^/$;Z^;\DH0P)"8! MO_(W-
E%]1OEZ:EOL@^I![FJ<<(1!HE=N-)8MHXQ_5"8$+K=1A'>)=;9M6O]C M>PFIHE;C$,=)-
T,P*?)06;G=@@ 6TWXYJ=(3(L("T/+6Q81!T+W=.J.26O0- M<6WA8*83NV?
2QKEG'\:S/G]KF2:L[4M;-R#S: /"[$8#-.@RR%-YJ;$3 ),\ M#MW#.EBLKV05<]-
LQ$PSIO!R&J?=6MWEDC@N@WL/28PCYH"_N5CJ,;YZALS, MA+)J5<$S[W&P^>3Y>
(=;G: ^\' #K=Q V(N#3K MIY ,PR!Y1 #L)SMT2?R">[ DL)L.V
"L_31^DX/4(^ZLC\W!_B2QE Z. G*[ M3XQ'??(8Q"XSB_,6SW#+ VJ\>,W!!^S9C'B(U$:
<,AVO/P@GW<.+Q#&['UR? MJ; P3#I3/E8F.& 14-
Q0W#S6Q@X5%O^E\/((A[V&3KY]P=,^SP[!EFNTL4?6 M#8VO
S;B20J"#%>?.P6K)6SAP^0I_HY#K!>Z2>;\!1F2! P\2!UL)P5NHR$:0 M/+H.#-@UI^@-
(A@DT$2X\A@\G2J(6%PRM)C8L.6QH1PP'8<%I?Q?'FS4[\I
M)PRE^_PM]*WIJ_+YPP!#UGJ$M77G7I'B(9(=(3WO;9RW?> H2;4])6JHXH&P MSC*
(>D\;2:RU@=CL]Y"C[Z_:BJ@>B]LBSK?C;@&FK+%?C%W-+=L:![2+QMV_
M21A4J%SFJ+7QHAB[FB)V.T)E,/6#W0IA7)))C&V;'GHE+1*%5 .<3I 1N;': M4@?26QDK?
*1?4N]JK@_E]]1K1J:Z4S-B?ELXO)]LUZ-(96@!SI,X"4GI &V^ MLC6-F 1B:!5BJ-
(%8J@U$HBAYQY#YXBA] ]VX2'\Z3+A1!5E+V?WKW:( B]* M?0=EY[99@11J5B"%?
@15FN/Z9PZ$O=S:9O]00HN:!^I@(.1HNP14RRNF+251
M>N"5PG15:OR:@0Q*>!3;M+WB4/K%18'J5'\ELQ)#;)WFS1(6SLP_'G.'$7\S ML[7HR4-
H7*,J#FG3X-8!:*4;!(5]1&?WOL-G0KFQ@L@JL$C-*BQ2[$29>;M= M;&V'85(?F_UEAB6%
<=QVS'M2>& *N 'U.@)PE0!9[O'.M)5KG&Z*72IV:;S MCBUKJ*8R[XN7[@F\L. _LV-
[3]A3\XI@3_71T##-ZX;@%(-J/*C)KE=59!BF M% QL1)K?M3]:96]R!7> 55X8TJC
73TY[NH9*+EZMHUA5Z\"Y5% 8@H\54$\ M?
2&>HZ@/76&S+EW'\&P#F,\JW!=*S)8^W@M@2"\@7EGQA!YC#*
MQQH[19.5GI/^089.^G.6'L>RD,[FJ=R SVD3^Q*CN]+1W;(E7QWL^R7/?]PO MW+=
]KOTY#PZ(I#1!41?+))9)+%._0F\7DHE1O73_V"P1*&:>1\5Z %HWKRAO
M6?)Z[6)OZ_-0L2[-^SST2[UO SVE3PT[7FJ!D?:3'&ISDKG?R4KS2M6FB+
M!&-.*,BK9HQEZF"@3[+4?
9TAVB&+$RDEY[>A>>NE!_<$UFM^"W)8VL_V"]Y\'X:VS\"A6L,66MI@JLB3"3"I>MYF
M=YV&:@2Q[=95ST!L^F"J@NXZ 57CBB+B@MAVZZ]G(#8#B4W5P!(?]3L2)XBM
M8YWV#,1F#J::/-)-V;#Z36S"\=J!XY5CA1SB>FU<9G.I_7<[],MRT)B23=J:
M2RTP1\>R9FBRJG3"U'N
MY0_NC"@GE"AU4Y,UO=S00!#EC1+E7K[DKHARC/$O2S:,D3SJ++!Z!J(\8^9E
M1[DH1\H>%*.[CM'=LHU9 [-2 =QY$.+*=66#'2V16"R36":Q3#V,>/?2$_AS
M53ZEJ/JZU*JO_=JK52)75UDC"K:GU41-
NZ#TWE*ZU0VE]TCI^L$.G;>W@VIG3,AA*4+BB]QY0^[H;2,15K..IW%M8M^Y&V).*6$P\.:
M=LH76+6JI=)6:(6A=T/J9+94MM(Z(6L-)OPM3!7CSQ=XE-J$'=XE- MZ,%=8A-Z<)?8A!
[<=E_: M/)EPI:[8^[LF$>6FZQ>WET'=PWZDV_&5S)+0C5T2_.KMZ,IAJ(U,>F?
T."HAJV8[KF\Y";9,14)LBC]0KRI\1Q+:[;ND\Q*8,
MIJJNRH8BJ.W*J&U[0=)YJ$VEM7/61.TUL1V@%_]$(13@OX[[-*63Q$UQ_82N
M8]45N)$NCZO;XQ$QQR-;LPS=GJNV81O*?#13K(?1?*Y-_HF 1/S%^! ?QM(.
M'UW_CE56T:*GM_P2+=QB15#'(=-208=*"SJ"F$B*2@$!U+><:&DS77=6%HCK

M5/D;B2)"WKN^[<_(;\2.2/0-;O_9"V9_YE2D,U*'-23.?' M"F=[NH&;>3SQ==7S%@=
MU#^C53ZCT6>V4L_IA!JEEF\+(J&DL?T7R:-K)H$5119! G^5P7J*&#()SHTU
MU8:KP7SNSL <6]DS--$<:H"M$)YD*.$+E_:_@A MLF NQ?D'_F^4?L+UJ9R3
M:D5J2'SR;'O_#%9X?>M!_N'C^Y26B#>OI*.TW/,3?5OT+?B"KU^3GK!^,Y2@
MSP&8D,2O$I[&8 JBIB0YI2"4ED%()#;62(H#B0Y?EI[=>"'QJ4BP=$OX<6''
MT@SV%V9#8.5P>>BBT-]Q1%*RPE$ Q049]A0U;)>%L03^2?LZ1;%A63M
;!"S9CR%A<#R2$TA^$-/]P>\@'\$J MPWK!G$ K<)T$_O)D>PF1'A,
[M&$;$;HE7+L+>&S&40R?" C?.!I*OP=17&:@ MC-.R&<%"S)G 3B_!0W3LD93@/&!Z
24.6%@<<)FE<9T_P?A#-Y E%"M *KYK M#]?%8]/3E$LN+F9TE8%'KH+
(Q7O>A,2S<:YOGUTG7J2Z5>%!+@Q'^2/V Y!/ M$M<_4M XV(R:2]%
[W(,:&3II)$)5=6.="G\NLJKHE?U([AZ 9/^\L^V M]VR_1*BY%,\#.
PV%JYNSFV.COF\\Z.#:7D@AH.0[OT;T Y)B'?!,.RSCT%: MA"@J_V.W6J> O?\-
M4;DFW!ZU,1@IP6=<(5V955\U*I0[?JDPGQ-5BN/ M@ZI)#
[9'16&T(+2PF1UZN+)4[C!QF(I.*BI_(3."ZH&D*;*DCE1=EGZWX31@
M%E%ZD1Y8F[=J]*B+X&3UO. YDE[1\PI4)[@Y>OVF1$#52V8RG 1*@ID(I+7N
ML'*>O8K(F_0O;U.CQ_7I.M"'WJZ_#F7&AL%%V83]S,7)9#*T1A9*%!Y)X!_F MPF8(Z_I3Q?
7)T+#TRI]&0Z7E=4/36CU1-RAC:.KMQB3>U)>]4[2AHJIB4,T& MI57_E+YJ1V"P9?
SO+)@_C2O$M[H=%2/W.S)!FAY.NV!T3KLHXT8 '>\\4.9= M,+CI,7;HVC2B!Z9#]V'RI*^
M'Z#(^BQW"LB#T,?:PY4T&%V#Y\7@3C.X$^4:G87',H=IZM-C+K.C-
5+BBKFWOHKX>*_F"'_DT_R,B]-AMV57=&BFTDY2NGS>HWAYO M5G#"#7""?DI.4
=3U9+UP['"!2<(3NB:$XQ32_S)>7BN/?7F\O)B9NE=!S]SMQ[OY-PJ!*.%L8 M: D8?
6;5=*R>-UB!#$L[^JVQ'QC 7Q7"/Q[- ..R*>2=^(I\LNT8HZ5!NT MB3X+*7P+,#FHF-
BY7W2E:T=OE\TT=CUS6&.@WFQE:SNV^;PO7XS5*% L3?QP MNQ9S)3OU=?:B\9;@*
<%3[?7*SGA*Z=AK*GBJ%R0F>*J]NMT93ZD=^U^/RE/7
MG,E4J#PX:SI3C_)NNNRM)T9W6TE+[Y(P)'Y\=;:K>/Z YSLZ/^BY9;&BPS[2 M?
IZPUXN3I,]B8D=X2]%VW[([C@:+-;V?S<($T=6^KXA/:^I\1PIHY&S&1)7D M56@
QPRC'>S [LTNMD!KKIC:Y1L)K;+X4D7SA1^1K4T&+C+B5]=ZV-.MI]BY*Y'J15$%(N1?
BGP'^\H[!,#GF(MVOW[;,:FVSE MT1 F>R\(6Z3*;1>#6S-
65+6SC)6.,ID%]9PX5ZY,/64JT093X^ F.() >D0@ M+?+AFA"(/I@J^JT60YQRCS\&_NR
&,&UA-O$\\<)BO7==#@P1G!NZ^&DD?E,
M>0\VD!""!Q@511LZ7I+L[9ZL^WFU<[G>UHFA&H.I/I:5P_UY0D'K$1GMYQ(^
M@(S,P5159-V8"#*Z(C+:SY]Z !E9E(PL]6"?ZFF,@?/W>[OLN[K,3;F0 J/* MC(=K,
<(:YNIQP,V*=+W:3-IK#L)UM2J7?]{L*E#*CIC6!\MX,#4,>3PYV,O4
M[9[U-.*]_^P$J]Y.F<:NTJ?]N74":N!8-K2#"PD[WS;!L()A+Y9A=]55[K_?!
M8CW"9DA'CN03VDW+GLV29<(ZP=A+3&7YMYVFL_RPOR)KM ,N<^'<%\80<9T
M9LYTRF"J#+5RRSE8-_^(K<;LGZ*(:LXY'(IZ_9-[X.0]KB+%R%AW21] MN$=:PH.+2"
(^,F]IX>O6&%\T"Y:KP*?-^6#/\N 6/K+6*0_NC."F9Q*2+5V<
MI';2^2+Z.)G#B6;TK,.-.52U=M_NXYM.T E('4XL4PSJD@"UN-CUO/[C8-?"XAAZ:;?
F7Y%HMV9?7.M!;N@'ZR M1L,.7IVT#[J&Q=($\0CBZ89XKCGC>[./%1JUQT/(F.Q^?
E_ZZ7'R4 MI4?BP]IZU'-@.TO7=Z,XI&Y0Z1561:FCMU___G_LY>KM/?VG\O9UAH1Q:EB+
M&P__W$1TQVR3K(<>P=91'F,PU63=/+B6:P]1T..@JV"J*V8JZ^A,A9G3LCHJ
MQW$$4PFFNDZF4H[.5-9@.I%'6E?0'(*I>D%C@JFV,-7XZ$PU'DQU>3(Z&(G\
M%$QUS3"O[TMAZJ,58FXSZ/L*>"J>%X"S)^#"^XW\L,/;!W7D8;L$$98ZQH[F
M$,N>O]VF93O\0=M2X];RX1K#06F]:V F".D$/I#N"4D?"4*Z1D+:8?
38U\QZ9MGS7I;/&X)BUC M+8L 9CJG-IUNR:]L1]J<5YH 5+U&XFFA09>
(ITPD^F!Z<+10D$>/R*.%7GR
M;#&$;+E&XFFA"S>0+>9@>KCZ>QKPK8MV@!81HDWE94%"W$;,6B!4-M.Z]
M8]FZ=9141@$P(]CUEMEUAYVS/[N.69)D5TW'!+L*=A7LNLONW)]=)T=)OQ3L
M*MCUEMEUAZ6_-[L:H\'4D!6UX\3./H"W=0"@5-G,Z'<[3D+X;PVHDJ&60)5:
M@C9%$2$U\.J[OJWT&M#IO@XK"\&9[,?'D#S:,9'F"4R22%A5N4R6W%&RLE^6 M%+D):
Z>A?6\F^'>>!Z%5=KH5!))JY!$6';L2*Z/V&Y =C1Q]MF-%]+]UW?2 M6%MJ.GT];#_C,_
M\C*J^S1_3VGN?XD=ME;T$,A2MJR#F_0<-1GN L77!>4+@:@R17I0+WG\EX1\
MA#=^>R;>$_D]0)2TUARNHRFGFOWNYG:!''Y!"@IPN"7*:?K*X7AN?WL.6C.V
M,9A:LJ:.Q=%]RT?W6!S=O69L1'MMS=HFLK9EB3/[IL_LB3BS^\S:[X.DO;UM
M#:9C63/$H=V+0WOI.HY'3IWHN2 AL> MW(UX.)8\5A5Q<)^LRV^S,L;S<'HAI3N-5)
[S3#\L9^2J!$+; [^U*)B "C_N MT#P_0T+3!2&D!CE %>L7Y?_A BC-8JY@XOWZ?
P:WW2_Q76S%@
M8AM,5=:U@]M@"HW@&C2"SRS_2'JRO81D&&$'HQN(1%.1:'I.65HC15M+2V4P M-

0QY/+F.IL&]EK7;\V&K_HT4X?H)!1TIJM,$I>[ F?IBC^N)Z/R MG1KEC]@/L"E)7/]{J:-
,Q<'5S;I.S.Y]WGK/+>,#!5LET[]_0[%O6 MR_EO]MG'("U"E%K_X>KV>$3,\
MUEV7O8\X=S;(2> #*:1Y:UE.M@3\L*0YUB_$#J/7]%VI\BV%F/F]T7#W&COL
MFN.A,AKWK?6H-C1,M8^#TKOHA]IG;;6;1I&-YMR?-FPEN7+C\[^=GG3_:'1(
M',UUWN#Y3AHE7L#+;P1@D/:B95BV7PG0D4?3$=#_1A"Y8)2P$NJ M\YKOI
\G8V^>OY&SI1/=]O9.E]IPF)^@4;XU(M9. ?Z%<^@78-#/)$0'1!8, MNU-
S^68,IN:P%YT'3KL3/PJ*/0;%&L>G6!/5_%[4DI^38F_$A]*!#2,2V XZ
M9;9HU)44W"U>1@LRS!M(*AH\H /[Y&6 >)>2,1W2#G+H";W M@.4,_+
_].D.IVA:&9#1H9F3X60P'0_+[5@D6$T/!X$#;C6R<4RU"BC=+N@OE=$A'>Q58*'F(;-
H7BYY'OLX7M/Q*Z72Q. M%SP &U :Z^4F;K1^^\0G\\'_E4_E?
1#6YC*6UU.!]=1/N=4=CU\%@6D.RXCW M-02QD??4+"6P/G'J)O,%]?
I\01PC[LSNM#4+1(Q(,KRR),-FR6S'.;-+^2B4
M6#_$9"FI0^EWVP?:PE.%F@36VX@ZF9,H2F4L"<&-N1XN"1P*$:,L1:/%[3)]:Q;?
&7>Q\$L2=](:L@I*TT MX7182LKH[K^RLQEC)?
Q0_MT.9PNF*V?'\BN\AX]L[6W9\'!&>%/BVPE,DCAT MMMA+BOZ-9IO8>#E?
CBB&"PRUEZ[9;!8L85]?4/_S@QC4/]>?>8G#)O+9AK%_MD"5*C JN6KR !?[O!*X#*
[Y43.^_<=QP#Q_XYJWIV&7I>>'.%NG7)%3X<3-@ MB*
[/3&6Z9P^@K(+"&M*1)C[54UO8SHD&#_%_Q(R#CU+5G.$TQ&EAC41?(/$H>
M(M=Q[9!23(&GWC'*E]/'@2OY+\\D)U,@95M: K6X<+[C%Q[H-R7.-_!"&PAT
M/BN9&ENSTCA(P%8_*%_WD-@*V'\ ^?GN3 -)@&8+HTS<^ R3&YM(2O6
M&83RTDV6=W^![,0GTR658,L*2[4*J0BA%/,0!B#H[=6*@)AP7-Q7$):NC9(Q
MB5+ASI?;]9TDBD.PU@I#Q=^!.!Y V%"2Q:,&1L^*#F$$J;(,I.7[P1.[B?BP
MU$@V^1SM.$;I1B<"/V-T&64Z!MJ!CO$JOO8Y"#WG;N:!A2C%Q%YFAV/A3>0[
MF24QQUD'DP)D^*.I'0@\$^8V3/Q/+S9MY]<"OG.Y[$"VD0K()TS4,6?).XQ
MU2"WL!=2QD">S0XUL(&9X'B7,IV<7OGZ7Q\^RM)'"N:?+&7845B/SR18>8QG M_HN\1-
)74 >0.1E/\G=3Q/HGV^6H][2$@1^N80#; E2)SBR^@#*L8!3=L65D M^XA6'IQ*L+@A
9O2@PVF%+6PG[!T(@S@86:,P?XOW!4G5=Q^]H $:A"L-HJ@ M*(%#%3;W&VP#OO\?
M@>?@K_\X<4VEY>,>*B43,>6?9C),_IEXN.$*'%0(EKQ MXI X=!\22K6PR0O)@0]'U
WGL3>[:-V13(2!DA8Z=+_F0$AP M!\=._XLI;+#G+RN^J0\$260!0R*HN,+,^3OF;A@Q
141U#PWWS&4OL%=_,&U M$2#M[AP!3L]#.D;"BAG9V?QLP\\#4X?H9G& C)^(1U=GE8
B;4>4WPK\E.G< M"ZH3O_"U8J#R T*,UX9N.N=^"9[C7]9_@7 C@?'U(7,]) M?:D92S)U
$^@E-!74.M$8H<]K(B?0T"2FC@< F<%C- MJ"X>U%),.@8\TT*2KC@:(K!70$')BNKS-
OP\D(2]N$@(#P M"%-4<*VBF!D=,$VWIVXS*T@%'[J/OSD$2X&CRI4_?
\5=FWV4$!\P!JO&,F6V>^U<"VG=<=0PT MM+6,7MI:7ZKXJ^$A8I[\#$$YS"HX*?
NRHDP,*0"!<55BS6%0G(+<566!VJ?2V>_SO-RUN% MP=RM[_VR%:ZB"Y6T1T1G:+
(V:DMT%V)7W.*&*A-%GAB6V-!KV5!S,I9-76SH MU6RH/C&QU4H/-
_2:K>*OQ(.+C[+T2'P2VAY+7W.6KH]I[;3:&1,ZL8+N5HQF M51F#'= V>B/L@&.?
X.9(5E1%;$N_ML48Z_)$$\Z,GFV+9NJRJI]I6W8MCT1AFO9V M/Q5%DRVEK>HI-
K2_&ZJILJF/>[BAI_8UG!)YD1W]M,K^%?CMNF6_8K%
MG[G8KGI9/RQ7MAM2G(5@+I&_$I>"*:4H$8>8QQ=$7'MVU*KW@?18E1;;(K9%
M;,L5;@NH+);:0F7I:$.N.4C] 16XWKUN*5VXF:;*B6T(#[M"&3L2$V
MI#\;HHSDB:&)'>G/CFCR2%5.OB$B["S"SCOT"!IL?B#S@,%)/[E1BD/) ]&Q
M_7W/1+=KBD:KIJR.N\8ON#2;XRIV4AO)NM)U*%KLY%EJ.159-[J.68JM/,=6 MJA-Y/.JZ
/SB7 @GCSU_R,[X_/"_K:#S1!XI$V$I]6=#T+LCL@!ZM"&*)9NJ
M*G:D1SMBRJ9U>O?.M2,2UF1>-U0_.'2X!@OK! D"D:>CO7%4HBX6II^,"))1 M-
0]+@NU@<.?+?*T"M M2SA(!"A;@7S:'C&"? 3Y"/(1Y-,-^?
0+#;+'JN_EPU"*%H@ILMMI0=TN02;> MGFDO7+^"$@YI:"7H0=##-=&#:',IVERV]%-
>!%V?V"H4]-"[>0IZ$/0@Z$'0 M0S_=0"?5@VZYH:GP^@C;3E"!H
)!!8(*A)^GOYE4?;WK5C*\1+?:IJ4S(G0N
M,B\.0.07Y"/(1V2="O(Y"_GTJZ%SCQ7BR_[$NV'3]S%\Q*$X>V9^\+I(Z@ MJ.#$/98%%?
1QG6Z)"JX=5+^[.L1C]47L#V48%]< \!+D9[>&Y?53X8&^"T&&
M@@R[6.7#2M\$%0HJ[$087EY3WK-KL[7=@-MTJSUPL*665BKK#;!3UEUW?
9I\N<75&8=8W44Y&R*:#2&Q(UCB'\;Z M4)?@(YX;^+(4X%K_*..>_* 9QE!+?
Z(1*9;*H.T0U* W_!%JC4:3O9YD3:4 MOL&=Z6BE9SN2G-!]
(KZT"EU83U@;Z>$%UB\D_F.\@#LE6-Z%%"2A%)+8=CUX M&4+]$1
@RR5V=I1F"]OWB1<-I.JP'O'CMG>E+Z,M_4)2AN?:, MJN3/5'[Z?1@L)1MG 9?Q'4^!EX
AMR)AM"(SQ".4X?<%[!Y\C?\(3)7X;ARA M.'-@(8(G ONG#-5L;3G;90L&0\@:6 ZE^_1]-
H@V[&_IQF19&,/2_2X]N_$" MGJI;/"I6(_YM_%1(EK;K(R3.#UIA()4CD&#[BH31F

KZP%+57,\ PE=A,'?C M/HRRFO&+HRS2NJGD#,YH7>6\KQI:-[RO3-
3A:$_>_W^,6I'F4Q;@1&]80V,;
MT3\6)BQ3FMX@UNQF>!@(=YR]C(L7$"H[>64H%>'A"^MJK^#+WT$^Q03DDSZ2
M'NS(A>$$K@_,"ZMB*3]*SPOXS%[OCGJ
M,9>W08_MA8I2+0:^_OW_V,O5V_M\K,\D!&Y2E7%!=+=C=MM?YR5C/%3618H)
M(H62T0^@Z><_MI0%Y;$#G=M23;/F C,"9YG ;FUFQ89K3%H]Q?ER;0'6-9><
M*T/B@6R@8[/7STJXX4]"$>:0Q!SWT8V!W$ E@'_A\JIF+OCDPBQ1D,"R,';" M1Q^
4N>H*_#UHD\K5J];%-C4CN/0?4CXB'XP0;AY[FS%Q0QH%JX)T2 PG
MLEQYP0N!/7T@P#Y4>O]_B4_83CTOW-E"6H"0AN]$"Y H!+6TOQ(W H$M :,\
MH<0&,G$#!TD&=Y./A>8#. 0D5I0_ N4+OSN#(P^."-@@K[CXNS@9WLV(QY%
M_F.G#99.TRV*"Y,I[D:PXG='3+31Q=>K=RX3*97BA#^I5CW)=#1I[GZ/DS E
MF2"'?!"%HT[F,CQ]G4-6L(%N3D+V$I;3_7RV8VZF)I&E CX+T0.[P#I2R\
MP[])3R#A;!]8SEU30Q)2(>Q21626A&"_ 4=F&HF'"@W<0;F5\6[^LE1<464& MWEIZ#;
0:#E>,HL31KP/)'XFA+WNYQ#8.EJ $$B0QN'_?WR5G,#S[+">J/E6 MZ6
;8N;Z*HBH;'A#Q1RPZ]MGUXD7W&=3?) 3U"A_Q'X ZPUD;>TCI6[ES2GQ
M'M;>JZ'#22,R5,V-Y*C"GXLP'<(*SMN[!]C'/^_L.8SPC>T]VR\1>CJ+/ 4, MM;%P=7-
NPW[S>>?LQWQ_#AQ?3&R_ =(@(=X%P[#//@8)F"'^GX/_<'5[/"+F M>&1KEJ';
<]4V;$.9CV:*]0!#TB;_5$:#Z3?*%\#8[^"+J)'_[2=[6K6K?1+:
MVXMS>R>M*X=+E3PX88UNA#4<^_L:SMOD\H9]R 1S2%;V2PH1\Q"$8?",5EZU M+>
<%S_0429? #GW4>9BW:V:#;'VP/?Q6!&H[C/9C .+8E"4L.5-';W\A#[%,
M_ZZ\37UDB6\GH&Y1Q1(FY3,5TZ=N>ZI'SL$"]4$Y02T4+E!+DR[*/ GIH>90 M92A*A^'
1WJLH^S.2NT3M7-_0VG$C. G.9E2@P_&1>9SYL-D1S'0E*8/-;0#
M#V$(N_!EILL:NS^,KMEV'^;\D_I&_-2Y5#W]*E>+#>27:SF@@\,_8O9P9I91
M6[GH>:^T#NM,KFK&I!.$C[!5H-
]8'XJ[5MU&"]FX@5&PV8&I$X^#G.:JS8GXPJO1'OFUR?FD*W[Q)F423$CJG6@:92;]CV6U]
<7:5(J(DW- M!'230).RE_@7<:9KC#-9(LXDXDQG<+PW!,/OG=3>,7#FBE<*6F$K ?L/T 0\
MT$U0>L,S2Y"<"=>>; \8SV?: KZS]&G4=FPLP)#\(&9*$G"L0\4Q@6>!/9F% M!^,'L>TEZ
OZ!]/C0AP/2NM\=B"90]2S01/P*7FA%ZOX-7:2Y!-UF%+2<*[T MJ,(O.O
R=^["/>2)KFI8I:0[T0U=V'13:CR[SG\.=JN@X_&@$8F_Y9=H*>CI&?
1])F\R7X\L>2XH40ZJ42@&
M9_:*.N!@I4#BS!K'<,UC3(:^Z0V.QYTU<8$\H>^+/)]SR%M%SCVER0IQ\$Q
M5\5Z/VT]C$//';8M\!?4=D%GQ5-B*'WPL]..BI.M+\X.0]Q?>X:;O>G:DJCI
M18^9^R43'U_(4^!A?$1Z!W+*C:7W*@'#S<]@TZ_PI^2D(N;%[9F/B$.'/ A
MLQ>>@_!/O@I(57+N1Y13SR(( R>9Q1('G8[6W-(%U7\HO%G!6PP/P7PQ MD
'")H+5@TF%]G.F\UP),6Y0'G/8AUSE2\DSI3U<2/[WN_3(I)JJ7!_V0 )&
ME[R#_G3T%&:U;"S8F(99AM+[W$E(:6IS:#8%&R^?_?0,=I>4K.DA*35E+T7UH/@4T"-
&5M+? MV=1P7&E$(0)] *F;2SA\ZT,2P< M%&0Z$]2_V^%LP;3+=!# =7M\G0DG-
#V8UJI.BO$N5@YN%>O<:@X*>FO%J*C& MQ)-PO!YSVC]0_-<0A-
Q[)CN.Y/4S*I^&L_)MPE?5@3T, O,]OG6@4](:(V MZ@,]5N@<"7T@UT"+4G$]1IF
/*&"M*#*9/%*6 :6+0(+1-V$^2G'!H&X '#K-2K&0;)XR*UOE@$A^Y;8>"NCWQ-
'/R(7/R!^SPS(J'RUD:9\^#Z M6=@2WAUAV!?7@SH8F#://]$E>2LM@F?@EQ"7>;8HT-S2?
J&^.23?C W0LUU^Y@"N0^^NX<%#V,XS-*XTK*/$%U MK.#/@?<#URZ1Q&4>L4_)
(*5JER4DX*O3TXL M05+=\:/^=AER8_9:U$ MS=*)4"^C7J*Y/8,KW/6-I/Y
7@+\%3U7L$9AX!55RG@1 &DX!&QW]P']M5Y$ MX#0/J1W]&8?TX8,L?<#L+N4^]6]]
<:,_TP\-4S]7P0;A^5H1*4V&!]P=X.#P M)7V%S**^&(QAE1SH6%D'
,50P3'#WN+*3C\CO2XQ9NB9+4"Q6FV M &X7T=6I.A;1U9N/KO;!/?0N$R#MG-
(LYR+C/HKE-L/9LVJ7)] M^F7ZT-OU]R&Y;N"XT1UB/W-
*GH"Y8&A(S!PIF'^8T_D09O)3^;H#L>:4?D3
MJ/^5U^M>I>A#PS1;O:K^NJ&IW0W*VOJJ'>C*9P51'C=L@U<%/YC-9=)D+DR^
MGW8V)79CB-!;PQ%M@+%;;MW2=1R/G,ZUSG#,:30E2. =3E2"-*_"ZVP!"MG/
M#49;L:N)5H*37MEB:6<%@S]YLQNL*:,Z^ROJG7#]UZF&[4@/+V]V]+UIL!+[ M$D5O,/-
WR/M#L7UO= D[ZB)%@7@M9F/T<>:?,O>FC>Y9&ODYI)-&)3AS;V;[ MPT%3ZR>
<\BM55LW1:=N?M! 16WK1"+KJ,UUINJQH;2'U.R*N+ELS]UCX?LB=
MQK7"MPW&_@6AY+^R9$N;-)=:6S;X&%*KHZ8'E[0AZG@D3PSKY%MR(XK6^RPD
M=""O7V)S-EU6K?$EJBA7NB/J2)%'1MN&Y: MJ%4HJ]U,8F,(TVMX3E5YY7[>MA
+F2A"!T_*+%:&R^MEX7GH'2COCLX%P5!X M.9AEY E?96R2S8'69]K_8!4;"Q3?L4*(1-
?)"N;S\=@13 SS1:0?3*,*^QOS MWFFV7@%Q+[V4 \-\M'927W-D+, M6>4GBP-
:V2\TUD;OG\W"A&1S;(S(WV?BUPK$OY/9&8!G 0UODP..0;NF583W

MIGFH.1:G/6,@$_!;EI8:$<_+*_BCU7_+"%9.[QDAQ$*DU<+TO99H@_6.:2K+"U1
&G!8[FYW@A M%ZO2?A@7.*/ 2A]M3$Y/EFLPI;6A<*(-
S>)4S<5%Y6X,DW%GV[4[&B%^$L%U%KOE6:B MK89TL9-5]>
[%7:]46+2H]RM<(Q7JIS^YU[[DS@18):E+,F7S M3[?%
(G')R\Y]67LM6.U$V<(L#K5^"OH8K3V\X#'E86>,/9J[,:VYSA0"L?$6
MI+4R=)O#==E7O[4#\>YA??R%:TE.3T/Z:_"['LX9QWS//#1]G<')OH<+U5['N[8]
(PZX^\.:)+W]T7 M<6RROW3^M/6LO,7DBK+*EYGMQ+O.K)VW69],'?
XX>;QRX7Y/70R+>AA&M'M$ M4C;OW 6WK:-H)=S"
H27A!^70<.UIH,S7;.\,K_^CV7_AZ^G"_K->KF_?/1F MO=P?N'?[&^#U]]K?X=M#?E6.A;
<$X>I2DJ7_]+*OJM,F.WK1+IX&B] LGCR$ ME7G$G3[R'FS/0=_!Z/_P56*^X=I750WY;<*<
_DX_[H-U6S.%#F_I M>H>V(_I_[I>07HQC8RAM&9_*0TF+U9I:=!9-V+6#ZV&;?TP.F& M
EZ0L:!O"@:)75OL[-[,FUQ]8^9MYAV.&D/M,4&')_JSR.[<>JVI>=(1.0G2 ME".< )0"V'%
(^#8MAN2"NC9%2OKTY76XQ"$L5?!F(7D0OKD&74BVBO^83O7Q M^]3$5-
*07]R'U_T'GZC#N"0J)V53;1IU?C@ EP6(WILAR2"UVJRXJ8C'I+VD
M6V*U/[QX]/#?:+D_O'@2_N.3I$LG87/E2_O13 M;"LF1U5"ZW4)ID5,!C/,CV$P\<[DU-
72AO\6L_2F@UPV@_4?<;]G&.$'LMCK
MRF@AJ:>,N4_^-9Z>374@"EB**64[2[K5OG%N0GK\Y;D)Z7??A/0K6/8,P MHF"EE#
<<("&]Z@?R1Q[]Z2N)R_"WJF;BYOI38M.@ MHWH/J9%VW%'F*9QTS"%L]9V_/?
_+BQ_XF]HJRX=RV$P5=Y++NT/A0!N^C47
MF'^I2D36._ZI#.YHO<(^,R(\82+^Q#7CEPMJS]V%!]PT'=,U/ORW3Q?[9@2; MI;N*2#
D!_VCB\>?XZ!_?/&(_NL=#OJ.Q@L#%AZ "V=+I.HQ?&_V&_U,1Z] MZV-<+$)H -*,Q>,O-
0'A0H/;_],$>F.2_/TE]JVV]66:%KX^7B:L[D/JWDD
M7A%BNFIIR2\B.ND'>OE/Q"5^^>+;'RP<^(0;T(,G9PLJFVWZ.@\FW4K?2L@E2K^."UE ;
[)V M3]@(LZO@)MI]FOJ(UQ1SY848X=Y3CS
M07;55&)8S;J;=1+&3V6[KMSI5A)UW($V+8N\S8^GGH&I!>!%"4TK3X/Q9FDA6&
<0'GO8EFS&US1O:WE\^1JM3_@"V5/,C9T\U$-]J$?''@JGX\P% MDN=\]&;/B:_=MH $G4.\?
8=@+<.WW;)1D$!X.UY!X7](*4ATO.P*YO&>,CY M;+*?
@D,F_!&^@9W$PC(H5UE$EL)Y'G8$$8>CCW[H+IF?!==G@A;0^Q%!DH0>
MPY9H65@\:HZ<^2UYHVBQCKL=,RPE=5T^GCH:,BOD;JI(A\CXI"-P)$/:E-D% M\
[WUFSKRCUBTF3/\RU/W=8X:>2) *FLBFER$7;&41%EW506_6>0"@)"C;8"U
M3'2$H@@W(Y)$$?=>1))HH/MZ=9@0"845&,:'*/'7RA\: 5'"CZAU8^$V8C0"
MJG8%DX(=)P,C,!&9L[IJ09.IJ*>JO2P9^[6K^DL@LGPHHW2;P.S1G_"^UU0P
M)"!U)X83%[NC$(!\I4$OPLN0"2.L1&3 8M))6H^M5/[\D&MV.%@8/A0G$\ < M6,V-
V):H477W63583<(QK?]"65S6/*!'<=_^J+S35]NZ_RTYIW]T')P3Y_26 MEWUSOS2[R'&W-
/LB'LD)G/$V9?)D8ALCU*1:@,IPL@0)%'>B$$(VRB0O+FN< M:,Q?SF']#?L.\D-
F571+OGR[17_"]ODVWM5KX9W#FXNR ]Z^:9PQB<;C;K?^ MG4G9#YQ@Z9?0K/?
91B%RRJW0&8 MH1NU8=VM[W/F/_SZRW,$Y_^I=SO?)!=JSI M"@P'1(6GK/E,H*
M5PI%>#H_J[75IA-@3Y$VO_0D]39F*9:+Q7>@QH4CO@0R.MX\O-RV)L$)+#+Z
M25^C9)GT\(P[P:W6!^5U'R2=UC/!/VVMZ JFXG)X&-+VPQUY(),G*$G.[P$K M6D"
(_F+QE'T.U@<:D(Q>UV%4>D/7^HM@QG*?QK-#.[<&S_?FN^IC=6M^J%9(
M#/@%WK7AOU>G[MC<]>1P>TCIJNFD;P#2;X_59WVG/?K.04HXLT\R2@%=^).+ MQ?
^AB+H^,'TV+6W*6NN_9131:U,NN_$@LB2+OAY>G\3B_J:!6#374O;CT%W9
MM#"5K8S[^:LL*.GH;($E34_A%=\R;T,+W2UGLGLCDF D4VCC4K@3 M>ACWI,TV6)N-
%E[0?P+)#!E)NO:S;5UM%G^%W ;9C1=$\X_"UEK^%I7LY&^%
M8MQ,)A'J'/+ANJ+3F9T,E9[2F]T]=>C5=L#B'T;JXW[TI'SPZ/-/*H;;/_I\ M+?^*+PVT#N-
W_ZHB[T]7V/Z/OGSR69*E]%^(*'6>:KBP5*;0=VPH1W&Y:Y.4H7)Z->#J3T7_
K!M44SQHZZOOYA M31WB"(M E:A?50*(&Q:DB\3=&N&O+__Z;-%C64!%)+R3:E-
1!SVE>?V;AD<( M[L:X&[E*J=FML27]X]BTVO&,49\]%Z#JS0W+C6169-
#:)W#_F$);^C)J@CPD M]$!;IZ<15,2ZLE^S(0N# RD.K0*&$TT4C$(L0W0!81
@I[W"=J;1O P_9MTN MF<&X8BY.(DX\$NQ&>6K435L6QJ0%_A%:ZY_$0Z%
(;="Z/1UWST\(_GQ.:O_0R_1F+32R$_
M^>"F__NG/[Q:/']^L7CQZK_^^L/B^=^_??'#=T]?/7_Q]W>/L+Y\>PWH#__B M+.MUL?
A;.+0;[6HGO,5)A%JWEIXF3;$.GR,<8U NK8*+390$PX'Q"!$3RHHZFIBK.)'MRW3^E@X
M:D".A-/*>5VLL"L8=3ZX8U*A7!/#DGK4LUT)3FNN4V(335]29!,5=CNOG?;N
M&81'CT\W@_#HZ<4B4:@[W<7\3$ =G/FA1/-D\MOU'\AYF5T#NOB*!!TA0IC:
MC3Y=!,A8$XP5=U62K5P)$/U0@MRZB51<3C,:/ZHE!H'"SQ$;[0W PU M"W&^S0QJ/[QI-
(I$XV,.]&;>^R0VP9%J@=NK.573LBI'ZCL7Q7R* M];?
A*^#_$,7.0R&YK;".HX5(U@*;_NNN;M=^R#3";N_#V(F_+^V48 M=Y4II@_)]6)8V-

[H?"S[TJD4&]FA:)-"Y17U2OXV4+*OR?1 3A6_G4JHRI$>
MCGIZ1'Y\6LI#^,\>V%_*1G&::)61(FY) [H9+I"?T9&IV[D=$$O8TBE84W"J MJJ/=!I+H46-
]W]J]?E):"[>,M%2=QF?, $TR,,0Y1U
M]-6TDUE[*]C(E&FFW7R=Q%#J:"S[@#'*YB03"^CLX# M@C(_0/="+]?:=>%*[K.Z#1=
.#WXRK%=&:[9C@"FNI\$4DE;<1'R]-?*A6VQ95;J07J;S%.4&1GBZ@M5UY87:! M#?]
(*\"BE!>]GRI@A7 M@PF(ZKN"*D 73C"@Z\Y<%M*L%D-*PO4=EDZ?
6M.#Y*I0_5<5;TRW"A9'87&[ MQZIL@6NXB=@,-6E=;.N.6RO<,_@3C T):X^,SJ
=7_1&^KJQ)2&X$F6-#H!> M%G7PZP<\F[Z_;2^V$T,EWPYC?[.GD6_@3-
*+.3!"^!!CP,*DA-%K-L$JE9R& MEQ&\6/PGF,ZX1RB,?"5?
H9RO):7%,/GMD#QVD7="$-4^BZ06NAFNG M^? )KL24E?TC8223T4@OO2M-
_UGJ!;M@L1KNOG#6$^4I-RAS$\SVA!?8&';$ MBHH&F[$!>_G8"Z?O0K7@U9
3/.8@CT4Q8%BIY"F'N9=136YLK5/NQNQ%7W"G M3HG U/\DF9UD".5A*QP_6!DK:D^K>-
TCXZUX&;#XEO:88'FB^@DY\=B.%U[H MNY@\(MV*@MS=GL7,*;J1\O:PQ?
D)E&C5)Z:T/."DXK:W,"<<>P@UE7Q\9&G$ MU8[+5NOT:
(8[X;%/[$'@.&L/(/H)/CFCFYSOOAS#]5H^;^@TI__>]%6ECC?N MY0_LJ\K.6K_6T-'"2ZQ22
#,G\C ([HQ=F%YN4WP,67;=.KLT2PU1.$ WNB+ MQ8MTW OV;\+
[76_#PDG,LAE=M\4+71-+Y@M20TDG(QKQ9=GC<>,6D01)?([3 M/;^>H[A'YV^]HO&C-
C>>C3WU" C"[5#OM*I!O9"5X^W,[;FCBS0C4]*\T22I M-CWY$'X[P$.OT(%UQ*'#?
NH9=D0\:F$J6SIDR5'N8*4+793A)W55Z!)T@"ICM=">MP
MM(?)N\3QCKR\;+/$*Z:1@,5NMTP\%W\',P,2"J7"7DW]7GYW->-L0HK$1U,S M@J/'#
[I2$PSD>%^2JX?V/=CI6R8XNBGA#I=]N6-K5H M2LX8'>H5A4L$ :B1,:)29=/4E_'E?
7EZ?.$ G)7KK9@G@HVIL4DF",ETT0- MK50WU-
W+\S4XOTN39K;$T0,K<=%E19MFOT7$]7PVF\%S>22S41!N8X4#\NNIY
DI0/HN&&FXY=BI"53G433"+F4!8&+@19\8_F#
M7ZG_9":')V3B)&!""7PB)B^'K1HN^0$G#C58H-$(7]D<%B&V6+UN;C0*L(-9
M#+D[N?.SR$:L"-[?>%F)F2PQ],'D"IZ+43[#X4%$\>TH8]5GYYA+O2K?'!/( M9:2&NZ?
2%?EV0BQZ9IUA14!12Y.@=6T@8N%>6]'_^;,)-7
M87N#:Z[^99)EE>3I(D^#BWY/>,T;^DPAE48R
M(B_/CE($L'*.N%1F"AU;;QD(=%;M:8[_'H+Q<*T&1W]%H^>_UY1CB] "]?Z!
MZXB)P!+2"MV@"6DF]^4*O!3_0O".I7RQ(+V!ZI>2''UV+[E[2WDTIS>6=!VK
M.TD>1F(8S5CF=@UIZ-RB+=;L*#4E"T>D]^7,B"RJ\(]=6!U7E118JUK2#,B6
MA@"77FN"A$X\B=*BP>'Z09/8_$WC_>+%XB2G* M*B:6.!;D(+U-%,!R
<7R9G9JV:L6!C/7T::+)!BNGK).@\V-X#((!,#7DD>6 MI-Z1^U@.$J&:;YU+Q/0&?+^5
N1377% M'\L; PI$%:$B>=1?*;#XU0WR4];VT+T6@MLNJ7AHJH*95V *#:F!%%9;<5K9
MQW#JJU7I#E+N-7HEDF+EAO)V=0_&VMORWX8! (LUV
M*P>,X0)N:\9GH)U);0!^&)*$U31)I7M'C#_7.!DC ]=+6B7*97<57NQ;SM51 MJ:? SS"R Z?
7:$3\P1I?B,:.6C4JZ;HHVR0'@FX&OR-HV83K639O&X[4PY!O MS^BW<_Y'^)$3JOK[/Q
1):JE59!*H?4%*$7?L<@#]F-0]A/1"/.R^3$ MIPP;7(TT]8*$N"M#O @)70PY41A%,45,+8&
(5QFDJ)C,>HP@U>_U RZ]96-6 M09BN$ME]"40A,5P"2!
87;$8.@:UL&E&X;6ZZ23C*QTM!3[717'@7IATP;J' MBZ&Y0C05LZ?
8T,SN>_ZR$+#1>]!S,4!$%DX1#MMEU\LP7=5]UPH%):J09;\6 M[U!YH'J'1-
H$EWB<9PS#V6*74#>2+=GQ]SK=14N>BIQ0Z2+17 _*VE0$G^1\ MM/>2\4X/%/QE]B-
Z*(4=Y(NPLMI;\DC+GMT8KIE<^6!4^@XE<7%8K+(*>66<
MCPS),1K7BC0(=JZ49!FE1"Y8%UT,)A4-G[W-L65IX['?5V$H$/R2*8-640S#
M#$V#MXG4E?!CB9E38'6<@<*/C\:$\-@ "&N0NMJGCF@J_ST?59*YJDTB> S+ MZ,&&?
KVF'58M!P+IH&,-4,L(DU-B?P[ * KVP\5$*F%=B7"R\9#&&)KGWL'M MY&[#L9O,%W\
5^JO\MU76'K-UG2.]](B,1=7R#4S(YV6 K62)P!$^L=S-/&%
ME1A"Z@,Z<5%FDBA_#AV0Y/X 64K6%Z'-8NGL'1T:O?\=/E.U/G&+E!5XG3>(
M<(Z1R81L3I--82XX&1"S_A'!*; H'-':K0]B)6M>C;?Z]_ I+'H_20D<0!T8 M%
[IY0X5;:0QEE<.!D" (2Q*TG*3A/%^PG;&QPA)HRZCA MH=?*-Q+2Y0V5W%7.CYLU; _.&-
RAT(F(F$!R)FF @B$P>3IG\<_%V'_Y^LF3 M[E3E%Y:::6I\3/L$HK*#T,W/
MMQNB:%]5^IZ:+XVN4JT-%Y<$(&3U1^%F2NVM@@%=+].L"?9'H(Y>;V9<3#,Y
M?]/8IQ#/J!D'"1S#A9!^PP/9$Q9RNAT(]#-L)0N ,W,"WN)OKLIQJ%('<;7M MP >/EXH%E*
<-A<"F*3UY->G#2))G<"BG[SR,$?+*KA@J'Z4P HV46=!'*C@W M45/5[M"/53$#N
7]8(IK1(^P>&0"AY40!(%YQR%CZ=])QJ28D^"-L%SRS5UK:R^$GR-CVJHD: R.7LD8I3*M-
^F-278CEK36'P,P<,PQC):H!=%.-;5L\ M]E66<$O!Q/".IY-_PEOT>>[?4^=W-
[;2@%"D^0#Y;%TI9H%64DNKC+<+9N#&
M*1W0%H,;14S%25RDF%"NA2@N,.;VPS^W]7X0/0+;+#P7[/=*O1A19K;;K'"@

M3B=M:*E=:*5%UI3F7&0\/E:92P=DKC1,YU6AV<$" MI0FK2.#R/DI^7=WXN#
[ONX]/\>>W&.JO]F1PVLL'3;4)X_%%^ 0^?(V'^/,# M^N0#3P=
UG_\2E_BP]TZ&XLG%P^Q%I=C#<3$CG-A[MCYZCS0]SG0! L:<(*L MZTL(-I$BC/)AGP?
[7@>[8?8/ZQI9WDC2G+%,1)E]&3-@OJ^06$A_"3;,N'N0 M]/OJ;0S\>7[NG!_
F779"DK7H$C3H) M7]%\G,?Z/L=Z3Y)AE4%G5V1GJG90J@ "';51EPO@1,%W#5)TUDXK?
W"<1-AP M&_,YO=62>,YR"E]F1LCA7@S-G"9"@%1+*C^27Y-& X(R1X9=NP,'Y*Z:PW<0
M< 7%>0;]9.2B)H;XN&;ZIMA/$<- (',?0'67.A^L["@Q/M40.7#6:+'^AZBE
MEL)EP3\.EZG_P7%AP:Q0&^!OK.38C,J*C,(J=^,QH#<,'Y-G286:< ^3,9:W
MH@>HX(W32 O>C3.U&%Y#DE.BH:TV!,R+X$Y9C4Q0@"O*3#$HTI68Y$Y2Y[9+
M_>;QM.^0.S\:.D,TPH.W9LN)6E1VFBAR11?+4@_XBC$7DA5*84"G:SU>O/.K
M)96&P1)E_*N4?T/:="7(S*+Z@C>EIH\)H^"1XV;'"67>:]AZ?225,*#NFLPS
M,F+QF8D87'.&D,8Q-/L*K>T=/R #Z880JQ,?C3 TJ)G[29#10L%'C^ERV@U(
M8=1PRITI858F'"O$>3SDC<;6Y^]X_')D<20#5#J]7DCT?)=#"_J,BG*M9.H&
MXH!6_9\BZ0 1&5=%BA3:*!)9F\:6^0)E4YQS_?JL?6U!1[
MU/6QCR0%"41VE4BXDW8Y:3/*V\N!!$B!O3CR\6W74:"CF[FAF:DU^]>I:P
MZ;"8CE2JOQ?4QDLN@1^YQ+/O7\9KB,O^8XM7>GDP,4[N,,'J)&<:0E7C@9(* M:*'NQL-
0KZOIC\\G[_OPE)<>PGZDWY5%4QGFX:&M!H4 U"3)BB4\M'FCYSQ-
MW'E^W]O\9AF$=VK63B4J]CQCD4%I@9YQR'[*3$Z6^0U7N8"6DU87-
M$W[/=@75<&@2AB40+$Q;->XU['YE:E# MWPUTMSS&^6C-
=)902'0M>OHGJ:!3HU%*D+PM^]W'6TFZ=3F_K+7YT0QO85UC
M\11)L>Q2UZCS\EK"B5\LJN J=#=5N%A5KI&D9R_%QL7R^$KY$72S^L^>: M03*-
Q!&^;\H5H9BS"XH<*RJ,_M+X.HA68:]:Z1!,C%L1[9:?;V$[MF-*CK6" MLYZ@-I?
NS51RH=R7*\6EJ.,EG0 7BU>=W-W7C1)RTNN460YOX7M7'5%*_K3N MO>QA4S0D-
;1N.TKU95*LD7M*>O:_2AM4ZQWSM3")7J[B*8-PAU[OK9>,XQPY M:\V3R*\3F6*+!
<]L?'VN=NN*I 4JS#^><@ :O^$Y&:S%FYH]9?JQ*AL78)$9 M6^82YK&N1-
6M6&S'<$.O-.%XAV.JH9":1KHA%AN1ECIEDS$/;D[6I;.K?O0= M"1 C,EP-
R(#RX#07";WVQD,!UET(+[3'(>F2_:<-]+QA85Z9UQ69D+E>[7)= M!2?
G0*_I2=VY^Z<^B!AURF#%U_,54VU8E\YC? $R%16%A009I-Y]LJ'IE<$\
M1FWQ'2F%36OQ>>WX;2O54CJ>ZQ^_=GTF'Y6/\'3UOV,]U$8'YU$YVH>-"&9*
M=V)K;&9EG?9NW?0@E*2-TE?H5BGC, BAA&$/;$#"?%.M?6PY\\?P'PR1$T$1
M&;TY,O2DDN=%AXI(J8!,+*%[0':@!-ZKQ; *BRV+(&7&8DJ+:8
0YV/Y2P1G^X@2PX#%L:R'31#3!)C M1L=* "U^!B,F#>](Y^:E/'AX+LP-R-
S,EMGH]OX4I)=8@2')(Q_B(*3(A\1T M1!]$A5BJ01H0SYB'>T9I=@?.;4 $EM?].JDY2-
9=Z(,$+PB3=,YXW&_'1*:7 M0:?;+AS;EFY2![5P7B4[F1UQ8K .$+/P9GOT/%/W"R-
GL0V>%1^6:1/UI@NQ MIHA4Z?$0D2A5^\"(9B-ZH$N./;.Z?
#*)$3S/X[W.8Q))1893"7Y<:*2A',G> ML$,4UZDR@2[%=%T"IL_ZIT4F7O2M0(QYZD\3]J]
M3EI?P:W@.=.TAEC$\PGU(;HOX_'QAC/ U,>(:/K+LA5II3.>[>LGGY_Q;&<\
MV]GNO(/=F34T43$R9JE])CWZ5)-LM7D:G34S[_^_G4N=\V M]-
JS5#E%T#N]L\PYV_=4S1>R7!<6^<+05=TUD5ZK*:_1/D,DK'7),B&CH@8/ MY2]NY7
+#7ABI9U&G[N6*LUY5=SOJCC4EQGM&7,DB496*UK?0&V]S3I).$;Y MBDOTW$"
AM*9%-R1O(_Z/X7OW"&30V+C1%>\[9JU1R5RPP@3K)UTU_$UUP_B&'XG2(H47-
*AAS/M;NZ- M/=)P"[- \-#C%]1..ER46_S">[J+N;V;0TJ1@$==).>'OPQ/T -!Z ?: $(]$B
M)4RTHY!B\QH9^^"R@W#\MCH5%0FH*3-"[ZRKF^CY6$A=DF&43::.+$;OU:;1
MQ5/=5Z+%L*Z6AT)JN)J9NP
M(7K:#27IL8>O77;=&G663MG9VA"@H*825F_9(!,^;*OJ4"Q,5_Q#R2BEHFLS
M6Q3\47Y';19_+P]A?,==P2NHIE+O041JXB(B@D92W/NEWG'5^%^?/ E&/&R^
MIJ&_TP.C!H21%:0LNOJ;+GP*YUPJZ9+=7%'9^4#MJC6SHBZ[GBO9D3I=O]M7
M)$E'_Q6_C@4IC*/)N'/]/7W8S_]T\84]J^("R;:?A/5^>ZJY(W/X,=6S54QD
M1[TC*K)&-1:RWI. +9@O=S:$L#UX--]U?46C6"R2"5DF
M9+ME,&AD!Q@C!/^.HL2:7;UD/!'D<#Q(FIU=^\ ] C^HA:0D+2TMC@PU(L"* MQS_0C-
763Y+3X\Z%'XNP) 4F&9FILR_:5PH0NUS5:U9C[FPIE9>7/;%65T7B
M5K:_8Q:A'\KKZ%5K2I#B$ULVQKE@[434();3DS/13;WQWQ(V*J)M;;O%Y5B&
M$^E0">Z*6W*!GT;%GQ_!43S0V.["K6A]"^XE$3 M^=1>Y+H$M)9D8P0F1V=-
:8W/D=+':25OLD>#(L'=3\5+01M7#!Q;$I]0,"\- M=Z%4[DZLX70%8+K(9S=YOQEV-4?
7QDW"O&')0WJN,YC /J["P=]3J,X((4Y& M(UH Q-#\
Z$ODVNI@!5+:;6&89PHJ4J6CKJMVQOI4QAP%8VE+3U$,R8^JS*S
MI6.N%.4\S]5:\P@90SJ:[@A%C/U"0\Z#'NX5M@FI,Y0)N[R<)>@VUC%1Y&0#
M'L&;8W+3PJL4GI^H[0%&-$)@.,(RC\FET=ZP!/I@S2!)@_L$2]SU.*2XJ>QF

M\E@YJ7H\L\6[32!%L=X!$!BM5$]<0@]\4U<-]]6Z],-UKG6@JE!)HZ.< W(V
MN;X9UI&6,8CF#O%#ML%U"ZGG\OI MIY5JL]R!IX!";]:J[V8:5#\FI_FI]T*D)]+W.+I<4?9-
=PR@:S >Y=%;8E/Z M-NK6%Q^^,/DO7Y]PF>\C!W+'M_'?
@2,]TSNK/HM3!V:%:);U*4(0LB)N:WA7L4$B:::UC )K5"4) MS9;<%$8ME.&6_?
R[_:T;@L]V635,WKS>U-H \/30H":ZV(X]\<>&?1;>GMJ@ MJF"XLJL%\Q\\SS#BXV!?
^12E&:K?Z.@6:;,]># ::B%,KM6UER#!VY%35G(? M+G\M#.6/KZG)M3)&J._J]3J<&W\-
K_@I2*HXP1PB\"XLHIT;+:IY]E[.&#DV M\0@KZ_Z[S[7-Z96VT[EE%U]80!!2B3XV$6P)$;?
S7Z5F)=F=M+$,+M;P/C;D M.YC?
>_)F/X!U?/28:R:BT+.MPIH5">]557+L2>NKMP%*]M2FI'BM*Y$S).I5 M#$V((C8];E"
(C%@%^)C:@PE_)#=QW#9O89&LRH-CDY08HP7Q"#D9[I>WS*43
MEQT;ZO;M05$O3&JYSRTCBO^NK*L2X@E#I(1#<^] MJDB])5@6S?>P\K"\26R<&!8A*
XCFHGS4W*]Z5TN"CZOI5>=LH,1.]A1%!D
ML@O%N61#J[M#\S('"=D;T52T=F/_)HDX)YF (:,F2FZN-%:STIWC&:)G5-
\1&4,CWV^R,,P=SDG/MS/T_UH M$[?;=^V+QP\??[9H.&3Q M29LHQ&
7%0/'Y=?"B+"0)PS.PU4)SG\)IN/G?R.O7U9":4DKO)2^=IWBC+&,K MAIS,XX-#]R"JA$=
[*&WH%XN7M,.M/5=\U*G#K/E;> FU+'"@;9/5]V,%JK+
M#\Z7L'5=2OW>\ZT,,F>:GT3/G)TF.ZAZ).>$T=58+^M;'8]>WK[:ELW&@ +@
M]W)DD;KF^(8,\WN:ZX%Z]=,#1"8Z7<93+5D$RMN.!]SEF7.*N$)]
M2!YPXTID24+:&TS<(30O1T7@WRBA^*L'MB_2;"U49)DXI%H/D[&)!&W>B(C. MMJE.]
[0VISVU1WPC:$U3(0<5MHU4(70)IU4-,\7A$W -D:QP$T)I6OZDW<-4 M$L :H2237*R0?
RI; T !--,)P8D2>+%C=%7U0K,2'%9!>1($SW2W7
M8OA75F8:ND9<P!CV/+J0&XG$ZP?,)86+APT/WQO\/%UB$L\^S7/_YW9-V>VJS8
MODE^F(2;G(S;WNRK6+]E]B^ ##!F6EGC8>,J[7X1%G4%*1-DJH;$G?2]GUJ=
MU"ORXF75'93>M385]ONP*\%AYPK&$4!0+C;5=3YIQK!%U('XB^'"M#Y#<%0'LDFYZY6
;RN.:W-V@>43MI8;Q2A'O0"G6A_A$M C# M?/>7L29^L?#+&'CWHVO9%7&S19'?
D6RJLXVJS^*MMK!>\L9(<&4;8^7C]\9S[]Z?6^:=S MK?-28_T8B*=8W@2J]-S!#H M+
(T/$O97 =7XC),&K#$TU=0B(#8#H@>+@8V^'KF;"+=U52A?IRJR]B5EJQ3N M?
CYT+5D1WFT(\SEL&*]?R'RSCB@'L&%5K TFA_RZA^3EV33+[)RNS_H3<%^+
M'6&&]DWUIG)B5#FLP\-3W6(IK6BJ.$5Y/*"\\I_=JF<%[XNKQ&^E:X95K/"_M!9?
ZPA/5XMQ)[H^O@PQ$>ZEJKYRH&6+_)T>&.S[]$RSC!*KI$JKY6\Y)WWB. M-Z@;
MDY>.IY#<_YLEN;,"]NWUZUAVEFVKL)0_"0^[*N5/2&/B&FE3NO)X3O;*NS(
M;:P*%V^8R]\H8[4J-AS+/@N($JH,G*@6[YT\=?>C:$RM^<_9AS[?0H?;.3%=
M0G1VI:$/4=FMC3W3FES#/+9JO3CE32R8T;PZH#:B@R)"M2/0MFSC[LO?0/2# M&P[;?!;
(GHK##G+YL2\U6<8Y@VBF3]@^)I%(AI*PWO(B6? C8U3"]%"3J,$E M9LN*&&0E(-
:AR6\3#STDP,/VP(*S/7)$&X9:4!AG&S=9?A :P3M9/&-_Q=OX
MGP5KRN2SPFFB(52"":$03!'U5V4S5D+)GO3BNK&BVC<17-2;*HG0)A<-%N1F
M116B%7NJCFU!/J#J6%]KWPFRSO(@"3E\[%/:(XF HLNSV$$C6Y%R UPHB\#F
MD<'!@@1@K._PSE)T;A9B^/+:()ECJB3Y:'+H-S5J1O#;M\'IGIJYP MC@BM1:
('[N+2ZNR(XDYB$A@KA3?!F75:*!HJQ\P1R&\9]*0IU.MPI%ZVQL1(XCM(ZZXE
FW#O00B1M29]KC(C$'1@SN-$OD M"$Q"8!Z8T>N&76MK67!OUJS*=\O;F)N2::
(3O"QS/3F>8)/"K?:KLE_K2,,* M20=$>#JTZI;)[X.;9#E"45)"IE,>A09IBSSDVV(V7KD E-
;"'),^I;_41]3P M)FE#ME@'KR_0#3BM^2$LN;
[@;*^8TYZO4<1:O:8QDR(\:CK%.M1^F7_=+MJLGLM
M9!WW7&>N$XHO>E1UY,IPFEM0.:O$T%=M==D=:F$D%W\+4QSYF\ %;QUT^9R?
ML)6T4.--H7ZI">FXQGPF.;]7!BI6"U(8?]4C+*XZK]G[-_31/?+,=^>1OM>1-IK
I#48,"+D."TZ M/H_[>QKW)/4Z/PD<]G!MASQQ!\JB$''D[!%_[3Q/]RP1,K!:GP! CF@(,RM"
MTX1I":>)X!L/-WI6.4Z&I*QRGJQ[WE2HIU'VQW$6*^YJQPIB[-
,>C;W]I8CC)H$!6\VNX]]J!(1'OBRRE+M7<@ M3J)^-^E8X-
/<_I[*$!S%S.1C.$G+1KCTN*1!A#-'18E"^9] !<5-6!/D=D)% ME6!TXSQ'.6)
[KTK8TV]]AS=.+<^ .0RY$(N_KE^L')4K;.PG*0Q1".WU[V'G
M172SH1U$E/1X]S1Z<6T2R"/>9+>3;R4Q3GQ)]S*V=Y'@R4D;DAZ8#-AW
M[^'P\FSILZ'5]N)DCZCW!$;RSJ<:J&F:J^-Q2 MH\(M#(NK$#GL!'LS,Y8H& KG@ARO5 =?
E=(?30 WR D+W(NE!TB$=#^&&TA& M]"K\5S<."8L!EK[DA)ET;U4/A@(Y-
LT$M"'LQ8/7584&2Q)+#J;LFWC[N).V MW74%(EFH#U-1M\JTV)?5X9HZ])4-
(.VJ_(8U!8UY=BNM@"EE/MZ+8\($Z1? 8A'D]G(<4<@X+H"3R\^V'6R MOMTU#*,
[0$V9S!CU[?3'OG8@=*"8R[!>]@**G/1E9_!"Y5_)^F([E_'WD H: MN6"$K=POG@[7Z,.9=#
>!=_YHVSFS8VM/UURC!-C?9>*90#"4-'<-&'VF\&E MY--
)Q=HV\0]%E,''9"HC1,W'8V:/GZ9N:*89&:O$["F\+

M=H,KX:*",^NB1/_!$R,OV!*$UUH#SYIN[8Y2!=6PJM#85M*N(_/!7$?Z)4"P M9&93?.<<=
(F(L/'/;K/)G>C:]&@,5 EWX+IB;)2"-#S:D5O(W5@*=DHZ_ M]Q2 'CUFYX^-
VTCQ\F;L(FO61CDL&CKU3'6$?@V:-TC+/3Z1L7W!&-4^+"K M6>:\MTTS4N;W8!PRR*
M!%N%4XJ(@#S8]->8V MIC_V87-COQV5#E&P,NU\%RVR41+^=/OD[H_5G+_[G
M^3'";4AN [D1X?(%51%W7A RCQ-CPUUF+6RES'@^T3J&&9Y&0RROI]; MF Q["!
["/6LR^RKM^%+/4_WFU2#%74\ MQ^:G#)%SO):W=A=ZK%)B
55"S5856;_2R4#E]L1UD=5-0\9-6&$R QSE4@K1
M2@%SS"J8F6C3!^_4$RO@/MQB+0O;F%:=&X3U7>30$;&D9?, @;HSVG%G($VW
MYGT31P,Y"<>QWU1EZUCFU:ZV[N'P*CTK>B7S% M\ALL@X1*']F&M+N&"365!-KG[,F'
7T( M!E"2.;'EB9.=X2377KC6'"%76*!D?T93*/UXY8TR8?K\N?UQ6/#-P^76X;PA M'M)
(S69'8B39IG\WY4OHUSY-A2S%/^*0>6>FQ8"DUWC?Z!C)M/^X]B M>_5I+Y;
[<1YCEUUL?.V1%VY!XES&CI=MU>QY\7"\#TN.!!.?$EJG=4R";E\2 M:2P5A](
9Z%9TUEE/+F2K/,SF.;)EVJ5@C.6>&NGA \&ETREW[0B3//)1M[H!.^T]D$:%*
(+50YC9VZ3)R*.@M/ M_7S.N#Q!H"GC0JV?\:3V3 @3#Y"67W*6@P+Z>"[HGT-
!,4%%K/@*.?*::C"=
ML)U84YS0T8VMZ1=36VB[IPK6ZL"ZJ&E4&F(W;D1F(@W=>Q6M_G(EQ>+5JF[= MBC
!O7*U)3J_G8QG6++D:NRH! RE,BTS VXBS>(3Q!E+7>S&@[L#_;"$OQR#
M098KEF7.Q#-2"10_5>]V6767?;G?DJ-+WRW,8PKA\9&=[#.7/N8^$$N M%+Q
M4O'>&7OI,>[1" >5[SQX4G^8\YF:QLSGPV4#^1Y&! B?D?N@R
L,TP25;CX\I.?]4<8334V[6Z/(NM**A\FH(+P#]Q-1)Z$IH M07/6RXE39Q3YB6?
(Z+Q=NNER.']($_N!)XLI^0P M?N,EE9XE0E.=[F1[:">T5)
/QG:-6Z!5+L"WSP5'C/,JB@,4EBK"W%AY85FV MKZ,DA@UKI-2B+Z"82'<<^'#3)S+S4]
)U$=31$@#)N$GZ@? &S#K/&""F+"L M$1U+"YKLRQM%"72]P@;&UC5R,$*D4 'M-
)2/SXDNMF'!6KP4>"; G!$45!TB"%
M2+X\Q"=T&1VI,B=S+LD:62^QKRPN+&/_U^_H23FW[OG5]"JFJ3K0E%-*K]G0 M
#Q^^/@1;HQ78'$*RD.:@RT<5WV2:=F6S&]_4QUXG3A_M?N*
["W9MQ/3-.P+77IDXZD('#Z:M:ABQ:ZH<]AD\3&G7?#3A;AFGS&XU(PYL M:]]K,CJ+AI?
%2\Y ?M!04>XZ,B%,>1?,*6XBV+5PAZC^UNG7M540B@55W/X MSJ$OB:DF^(*;C=@[?
&*T?AYB>)00//,@^$'^*[B&VYKX6LO5:R1JB3PRK"[6
M.+$M)Q(QS(20KFB[^ZNROB[9;1#&R?CE8(XX9>RHP)3L*/JO^.(2F=D5 "B\ MM;&
<^4@HC#VRJ5]7IOAD"QO?*F*T( :)>!W4A(8WXO*13&FE3?1':P07BQ=M M, _+?
J3%^:@@6_)YL?A>IV[QJA]W^P4MTQ';#2T;,EU&_R4AN9[2WU6_U*LN
MCI9FO+W<"E\B,3BE&RXS4>6ZLT*'A.#+\6:AJ7 )QA,6"RK9-C7;JN6-I2-\ M+'%)B?,#;T]
[FSY>!=-24X^0Z+$X7\%/0/B?3O#N-)R6C'5:)GJ";MS9-:/] M.5.JB7TZ$4!W7[TZ3VTJ /C&
/F7E+P%E)TX8#KF]LFKHY>//'CD2"7U',P MQ)C!IO<=(K]4M#)AVI25:TR;X=D'_7#NF?
R6659Z?$NNL^S19@CD(QE&,SI<,V[#>8W**$:-BB'+*^UAB5D0I+TT @SO& MS@[ $G%
(K@9C?GZAA0X:94^P-<'Q^5Z8S#%8E90-,BD)HY7/:E=$0K+)$G:%.2Q\2.(1MPERU?
D0S8JG&^;_M"5KE8@D<>1]<.O626FJ(EZ6!\;P;-X] *DPK
M(.$X9'U/H!JAM!:94(IG(5H9XG8:FA4:%Z3Z4E-/Q!42"$9@G_0S"CNB="VS M.8JL@
Q/&%$-JG4<0AQ^A29;P2ZP [/L^KZ[]O3-=[@<'V:W_6X*SY\]/!>> MSX7G7X5HF
G9>C1$UUPTP3D23#$5D 8F?(T@R5ES"+>X^H6[>#=)4NF;"GMP M\=P$^YYU_5[-
OJ^=?OO-\V=:/77Z?D#$($<1@L\G'+S35X,![%X;50-Z,"A* MW.\[.B?6JC<-
=N&7P2Z';R[^)P0TP9#^A=*HG\AM7_[/7V+-]F78_R4."7R'
MKOIMW88A+:?]QBA$Y6;IUM,L69! B,XFK-'.$6J0H>*WK=>P;
MH0\P_N1ZTO\3:NB*5<1L2H#3XF&%&0^O,'GT\/N9)U\@-0IJA UD0_7F69^Z
MD.IJBQL+'$JSF3M_.+01*F$E0I>G2&JRMBPL>6V\%#1^ZO%+RT#=K\;=*SJ:T
(=7$YEL' '2HGH!=L95@O6H&G3U[UF/J;8BY1 M;P4@F$,D?N$B!X\N4=X=_4(0P]'UJC)C
8"9EXDM_]?'GS\LPOCSC3+3;(S; MGE%%+,2?%Y_4G^HM6#!2R*O)MA6YA=-
PEL)]+.:OPN_#!>QD2G"4374XB,R1 M..!1A8'_30$^V$*G:UK)G3% D MEEZFD(9IH,
[S@7K,A5)E*^3!''10CX+FP9*(!Y3GR.[-[S8E!>+'DPQO@G!U MJ3O,%P<\24I%
(Z(I7RX+OQB%Q[3=3"*>B23Y;S_3,)^+N:U?>>X=/Z8\TPO0 M!E":K%IC[?S&]?AN/0*?
XE&_"4<9Q#B><)GG,SA82!&%6:>\>_A2. @^N_AB ML2.":BZZ^%$L5"!/T /ECDIN R0>B
J+&454QF&:-(EFC)"G2&CSU+WF6 M'$GRKX\>7GQNSQ5O\G1'LA[K<&(&W^^*'N
9W_9;[=KZI"1IY U*XF'G?Q_, MS^)YL7A^J':+QQJ:?&<\6%9YHMS_R! *QI"5S0UIO%%'V-
LL#"U160Z',*L8 M*KGW-]6PZFNKI'#EOXP2A=M=3U T$HS @=-MRW3&=7
MK"M:!00"ZQ[*B#DD1D#.%W'E\^EX.88(ZO$7A<2>UQ4[?E@K4MM[R6@+K+2= M*,
[3Y[KTZ,K!83O ?LKJ>ZI)NB(Y3.TTYGP<7#__?_^?1'Q]^I;O"Q]K/W45?
T47_%BX:PV"E!A07 MT13<.,.LN65Q&!?#MI+BIAMJ2RD.;

**[,="SGHAW&W4[S,OHSPS$TE=D*J&UJ/ M:P57:K*<;BYIU_R=8M)ZW)UR*#(YE)S_X;/H-**
**#RDST"^NMLRY[;Q>VVHY# # M;FQ"0RBZ6UI7=#47KBBO*16AOA(*<:8ZQ=6\ 4ZO-**
**$.0'PMIA;!7B)=T8J@5**
**MA8SU'G:*MM]&ZQB#'GH4SQYRIJZ^YQ41#DBM66^:$,JZKMCUSW12D/%2>2N'**
**M0[;J-$14.)*-EM)*1.?YNE^J\5\HTT$^YZ!G$&8],!- M#!**
**PH>^=9^I>9VI7PNA1$9G)!SMFGI=^E1Z?PEL#?&X-*R,1QWPI4I?A85#:*AUDC-**
**U;9*".Q"" M#,H]<@7JO/[>[_I##KCBY$!2TS/$EJN,?Q MB5EE6B5&1J-]B29C**
**M('B)B($%L(<)F)@B7W05=/Q4FBW-**
**X3O;O9R#@K$;+QII7INQ!&WM#9HFZ&GXK>O%\ZJ*DXJ1&G593VP**
**M3U6H#BPQD,\P*D=[$2'="9$L:Q,K9S^:7L>50E:TE)5)[IC9*4S0B8)9[8-,**
**MNV+"IYL*BYBIY[-<+[YKA,VZS^8'[)+;Y7A/ZJ=FFZ+W**
**M8*YAK>#Q/[78F^=RN)XY+1#S:>7V=)XVB(;9BGJ.F#OBDK3AAB5Y"),2[7=$ MVQ$)2+**
**<+JV'%!WS/E-VX!.D'%!X%Q/($ DADY9G5-HQ_4ZTG>2MZ4UZU!)4A**
**M#%.L_FJ)+*\4_B8*U= *83$)X9*NH1D18DUU'(71];;*VF+L(+$B,SDWBARA**
**M!B81ZQ!2(]G X\" -NR^M%GE?6I+?$P@IV?QP#R4ORR:\AK8-K >AW_WRK4# MN.**
**<>W,497((96?C7=<19D-4C>/&PFVL=Z:B!A( [**
**MUZM^3U@81PQ774(4N2+P<,M.@UXA$L@B6 =/!^L]9=&Q^?TQ993R9D]!$%GZ#)E :**
**M+../RJI_*S(VVL6^^RW8GO_ZE_8Y'TL.>=(-A O6I," M\A-**
**Z$N:2(2!MD#$5+D%;327W!W>4I*#_5B[08O$7RIH,Q#(U4G\5T9I0(/)#**
**MU0;CN*R9ZX3H3VKR.(.)U'Z@;-($D,8VC MG,U\?5F'O="E'2K,)$&G0&VV8_HLSKV-SR-**
**9!6$B2/_F>MA4"4PB3NKE;F:F6TQ#M$"WWLFI#A'**

**[28T:[A0;1<_=^.^M4/KX7"@]%TI/J^/JGA0B/P8/-]%$+DT8K1W1GA1>**
**M3+LXM$F3M98S8+;Q3Q4V/M3%CC^WE?&]F&=@%T56-Y8XMT09@-.3&/3O^.4M**
**MDH,?FW?]=&;@9XFTRA68%=.YH";D]@ ^^FPZ0-/)>L2$K-]1WG5N:NFT*]1C**
**M*2\O>SI:JR+Q8/VMF6;OYZYWJS]RD-$WZ'0=J@J6(1:\ZN A< ]OYB5YSL"L MUH**
**J''V'R=*&HV/C$S1:^E%6W"C!NZX>H(HJ^M/U2LN;)CT-%Y?;J?B!,HVA**
**MV,0M[5N+L%16FE3^'30MM%C$U/P\KN*0ZA M'$_\F9:U4=;C4H(3>5=%[A**
**F(7)9CC>BV\84?G)U),W#>D;>5G#J:J$]=ZYW)+&BR@4_+X7ZU\J)BTLF;%D:D&%3+$G**
**M,T? %\?/-G4._(F3):BI!R*U3&#\%0BE;0B/!9 GF--#OJ *'!P6UJV8/_K2**
**MWVAOOR,J0<*&:#/?[_0+<:3Z6. O93'6<_?#)G"^QH!:(G6;C&K/^S '0Q$V(M@"**
**<$76$8GO7?*9YUBV];E MH615Y1"P4SRXVK*RK %<&'9A>_"1F@&:!?.$V;>./8Y#C3X-**
**(!S'!_HG?$+WEZ&VJ.RMDR#FJ.#EN MY+<:!1' 2)(IN9"-4$VS:**
**[HGCQUY8JBP".D0\0O&%QFVP9=_77YD94,"U/WO M6/9AZ(!DFX.T6_5(**
**=\NH51PK!.IJ!%,S'F$X02>/0IURI>')?B2UUR>U.?**
**[Q=YX9C#$%L(,DZ)VPAJI0PJ,KN>E&590=&>**
**M)66"?]Y&5FUBAF0$"MA+LFMPD4M^F#R!:;;?]@10J:!$$,4!!VZ=5."6X&,$**
**MZZTAZ\;'LHJ MJNQ!NRXL=@3G(JH2AQ@IHYGW2P-**
**52KCTG20?:>^DD2$^.2\'(<)CM!."Z](.:8Q MBPJ6<)N$4A(!STGH&Q1:2=**
**K(K7H'1,C/I,+!X 6EYW(RA,.;K*'%\E:L>4EL$!7P8ODQXW']9,G)^@;?FZ!P**
**M76\7GO:V<+K_R-,KI("1)RD\AAO/\#P1"LFU#(WM-U'KAW#V":4I7MTCE7DS**
**MF0R0<0H%?Q4$:K0(:";,+TM />=*_=>?/3E7ZL^5^M.IU-**
**Z69+_B0;+FX\I]1J;I3H$7B^]LA+<]!7;^98X[L#JK\JLR:% M48"151]&\JJ$R>-**
**/"A[!!UR6,]D^>#ODRFKSJL_!9L@X:[$1'9KJI-U8:#.$**
**ML3XZPOKFTDH0#AMJ!41ET=3FT 2<2LGQ#*!>#!Q^W[62CO>TS'9#_***
**R$M]:4C^QA9HS12LDRH94S=V'+TQA$^':5KV7&N>8S,V&X+E66DA**
**M]P^K!])"6#D_*D&X<%%Z=H)3UE-X_4I\&GOHLS&D+[EYI;N/K70'#%K&H 41 M'I-**
**X,YMB)G]JV"*/7=5WCK)I9=\)#S=%D\U:ZVM'7D>&N3!A-O:%N*1):T:< M1@IHA0:\4#CK,**
**[4_E6+#>$J3>$5I0#SW(X'J@X998')3;B(6:)^*'5WS''=EKR'"- ]?;GS[W**
**M'%5D+LT&,GJ$:U(A!*Y*T&&1 8T_N:Z'RGJ;;Y\R! FX23[L?M0MMF"$O>]9**
**M!EX:>5E2SIL,. <*MC[BR2&("K\KJ=VZ$>7B>AA&Z0M!D 45F["H^P_#[9$U M;**
**[JX#/W6HK,AMC'KO9 [7RR^"_$E18E%NO+)-%CG 0X"E63T;&0R9G%? L94**
**MMW,H<."9LPT3%Z!+T!C780]"-H[LB>M6D+//^!-**
**!0B,Q>D'12D554:A&U8]+FO0T'/YT,V@_.#[_0T-**
**Y]B\XE(FHP%5X]Z]60,@(GF37_)L+RO%U5[";^F76LG$&^M M3)I"OD9X**
**[*WXJGZT27GAA*2$<27/I'<$PT,7DF=\5DFVAQN^O/8.M[K'65X MP !O*NJ,LM@057;"5_.-**
**'(=ACV(#79?N8-"DIEZ%E9_DH$^-%$!QJ9D2RW,U M-H0H4KZ%!6^%BM@+E(55TD/3**
**5*)9DJ*^4'TW"X>1>8$5O7 /_>J1!LFNW6KDF$W**

MT/""!I*9/*FE$BG,%53<89JB.=]U5W!R28"3_!Y6)8:[/)&^C*610JY#.=J* MU3(I,EC7P@-
(+WFE"3O)XR7!."T\M":G)65=(GA[GQ:N67X/F\Y[CQ.[98 M2$U,1U?^[+4'C4F=A:TBXMY;
,\)0T%J@14@-3)D9?^A.5>%JDK*%\%RI-)Q MS5Q. \U3WW"-1L%CX=S9UGM5[T+K6>&?
1N..V3 [=OPIY:WV?KLKB-R88L-G M@U.((\2@4^)16DAV+K5T4P?U] ?
#Z=I)6D:*!E61/RXG>S&8 FFDRUY8SU3< MG+Q8UQAP1[1C=A0+(07_D;#
(Y?!GMYN"41K#QNYA1]DB(T(2T%$A?2?JP<1G M"/$@!>HCB!=H7='CTW^1:U8"..C2,
XV6"00;(W'\!.@^/]=YA#^@N- M1-=^I2A'7L -K^>P>(4]N%I^$1QGJ)6 5-
YULSJB%AT,FC.FG7\76
MX=A[;FWG,_E/G%%Z8!TYF?!4F5G_RG'C[YQP!/PB38AF@*A@U*G9G6GS
MTL)S]L/K:CG4&LSMNK A$A*482'RF/0%'J;!.1PQ=>IZJI8TR =X!"GM(" ; MUFJI3Q;V_-J!
B@YQFH1,$%;L@@@$Z2K4+05H4_RDK':.SL@)K:;AE'RXHR
MU_8=.9<0.%"8J#D='C:WUH0BD1;/C5]MTL8(AW*:NDF;CMS32D,*3(6=)AB9
MX=_==KO%I_C]U*D_.]>ISW7J7R>WP/MZ#7+&)0$)"45$IL5E9-;C!)O)N>M=
ML(.&%-04D.^)SKHJ<,1S"@<_Y>0A?LQ$B((YY6,MCU.YA:QG3E:13]{1 =]V M[8-
([D_7V%+LK 50HJW)VK^C2U$/+D+65XF2=-N;,,ITBH33F8_RO@H&5K+W MP,Q1-E428-
<=_XE?#UEM6A5D@0=<7%^%CKID67:.P$.P'M[>)6&-J>UOW1!\ MFLNJ88*
<]2:\Q/!I6NXJ3' /LNPDD&65(V&4R&3B:*;HFRLW%8']L%UJH8O6^W MDYPW#
<^Y6#Q_E2;]-WTYXGLK[F(P5R-F,K5:="IEC;='C.Q(#HZ,W+NUZ%_PCVLM>A
M'(Q$W5OAFX39DQ!-2)YLM%"W[F&0S#NVE:T=6[%+P"=3?!(OF(6=VOTRO2!QLI]TA'
MSI:_:B:5OWCDC5" $CW>$C-#L<9;X;2I.+N4!(UVV!9N( 9%2D)([7F92[T+_V5B7FU-8
M3LK_LYI,7J C)8%UK@JM3Y'J+1)17NF[XX0D)S$4AQ[6T/ ZO S1;Y@;1V-O M^SK>@)-
L;K<4D92E]1FG+%QVY1/&-FP4VX"$EO@;M0#U*2^/QQ;&A*Z7-+-* M,,3-BCX/+U4C?
SCEU/HK3DQD^XG>ZDXDE[B06$VW[D@FRZ=2D+/)GEEBKL*F MM;]{ZB+MWV
P3P3E".(G."71%B19' SFS=$* M)>LV:I['M9XD]I6UW$$/BF2]QPCEW\V2HK]A_^KM-
:VN&?[').K=_I N$F5. M7Y>2*C^6T'239\>&A16)]AU*0E5_R0@@Z8V'@D'9KS-
]JS<7K#IE0T7KF2EZ M8PJ?88=YP"&>A2_):^=_V ^#I?
X3GXH#M*H4)93;BH6Y@NE;I*=%WD3>H).& M67EXS(PJUXCWX#/3<-
@/)X>&+5#=+3Z]1V%K-0VCTL!5[2JL'D%*:PLBCP*_0P<$>9!I>%4NJ(B\CZ0&&_+?6
MB,Q,\A!A-8<3,#^>BKR0EDY:,'8E2'^P+XY;SG24%L(./1P>& Z9QYS+)-?E
M#2\RQPLT4]Q1JU#,5JRB9^H! #Y^H_1),R3^0JSY<$PGEAZ^[9UDPQI'.U4D
M1B%P(E$\;633JNF:\XCLNTZUXV_LFU:(]N%=CCGMCDV;C/B![I@Y*7 AQX=3
MH4H.7>FC254.9Q^QB,(VG2O%2=N*=WLL32I@SM^#".7;IP]IR3U]/K^[7?4!
M;KDM6JL]$($Z72&'O06[OLLJN!X5$'WHFL2V\+X"O3)#Q$6(PD7^(G?ITQ7J()L<98:E+
MD>/D.&NE<"Z)(:@!8 %>H$.GN21.VNV.O3QN7T1J8F;$]\18IF8JC&4X?V++
M>%A$]"H'[79?W9PKZU]_]OFYLOX[JJQ_6&/*_4U%<"O(&D%#<%ESR5' ;=*!
MPO0=XX$L3M*E@"/GCO.F2 Z$Y\I( M?O"[5)I@O5@(MTEA?;(4-+1\!6Y.";?X7^:<*#?
5Y0BW6%F+M?QJ)R:),0]F M>36J222E/78OK_LOE8^-/3PC\] 190CWCF0<#7JM?
M0P7EY2,8MN;L9U [RB M'BA8EPB=<##93]VT6C=>'IG;E].^%VF3,T@"G!5&4-
3>8='PK=!*$A]WF Z$ ME>P^X]])8@]L76/&%[*M+31S491&X]XE?
TNG9?'\%G_!/5:Q"%ZND(OA%JQ( M1D-8J* .QV\I\[.$_%F*-
;V/#"DG,U+XXP2.BB,W9I_C,\0I+3A)CT%@K1A* MXN_J0:&
/LZ"0@Q2_%=)]S+'=6G@&5>3]-_RG,/A1*=PZ>96?!ZTQL/'.:C MO0%"$'?AV&
<-4D:32N#@=XU&%A;..B;G2H%\<4 O%C\!G$*A&Y:GDUJG[:&Q
M,GKL#81I7@]"9.D;HE7(QN9F01EQBC< 'P[/VW3=ZQ"JHZ!/F3FG]AFK\Q$U
MG*./PS5WVC[;,F>CUV=CH>?;974*(\2?Y!?<#E6;%89B5>ZC[;%ZC3F41SSX MK_]CV?
_AZ_?OWK^M'EP$/BBP?'8I1W(AG\F[J_QM%!T9MX;VW?@V CW9.!G1 MDH[> M9)J*R+>
^KQR&OK6K[Q#@_%HB8PZZJB@MSZ4Q3&F#R<>:C FEJY.O^=)[G X
M^C8;/>GFNEANPWC_)*1_"ZW]WUE82C&M;"AM%8J,@G9FW/Z.CYMVG"3XOR3
MW2.IB&I;-IM37X2HRE'>M2'ZVS1+*-W3>JB8V/FZ(L/+YXB!M5A5R)W"Y QR
M&Y4AMMSX%3;:Q5RO4CJZW#GY7]UU=<6.Z+"O#RKA'GR9L$X ,I"4;9T67]#
M5X7(F2DQPIJMVK&V1T-;^,:RIRIN/"RNZC+\\69_($#+?DL<12M1F1;'8%!>
M1[>C5,E#W,'I8DRAC*3$"GB)WFH$B=@3_=$HIN-
ZB(?;]=0=9#48;*8>VF0S2E6W+:/(S?G!*-TT>WPP*_95V6YYH M#B,/ ?$&;
(6>!'B>AOHFPZ/SZZU*0NE<%*2Q+'=<39
MVJ3_275Q>5'8[BW$9##=%Y;EIVI>]Z4P7X?E1^]"J8W@CU1NV=G+V.&H:\1Q
MI3ISZMY-3+F018F)3R5V3W>&$\);Q-;3I$?L(E=H)QL;@NM=IGVF(\B\I3=Q
MWLMD@8Y@NQ063S$[[,[AAIE?-_$2T4DNIZ0%G5'*:&EL$]O1HG,Y2TX"IAFQ
MWLI"8*ZUVUJ>.5UVP$V#K6";(CD3_+]&+W4V#"FD4J7@G6XRV3&.Y(W1F+G

M/:UX/JNZ7@SYJNF&J456%$=FTA/7@9F>%)$_#3I8@X-[#0DWDF=N=#\J;;7B
M1Y%RV30CYQ.OA$[=]I.7U+.]!:B4HWX3G]^Y5QM%:V@P8J-(/;9YC2BM7/HJ-M6+6-&
RD+_4R .69]EIY.RIK%L?S3$[A*H6XKZLFG!']7.!BW2/:"V^PG92G-MH-
>$%\XUG#&Q\]JRSU@-4J)/R"1FIM3EPCCI*%OV-B+A7]TD/=]XZYJE(8P0-M&\U&.1U'3$-
XYD\D+'+BMF6J'LTPYS01)0AH!R#V.";J2%^A?S],6+-J.\^"-M#0MHB9-H_30NH27K>-E
!V#:465LR"^-.-E\"W![-(EH--4D'0A&":!MHWR-MGI31CBJ>?07?
18NDFG+SJ8"!D6;K"H&YL[\1G2T^F/('^(RI=!(XF\:H-)PC-M?
M=PAX(BS%HZ_DOP>R:FAUP._O[UMJ-DJEKQL)S#VV)M+]FN(?6$KL=>#.M
MQ_]P36PP0A4@]G%;S7W9O)'"4[,D@5B2+(:*Z%QHIU0WN6,AI#==9-6Y@^X&
MO/)'632*E-6R\"^0D3]&1@=>#7ZQ1Z[5Z([I8BT,XKL?EQAPJ00<(0$Y\MJ2
MZ4Z*&^]7^2^22#G_<4_0()FCX,S5U;7FW[G\M;J)2-6N/"3]JQ920+%$]JS'-MXAS0?
^S/YX+^K^C@O[)>!K']!IA:"IW*E$FTQW7+A?N+D&^-M[T!7IQ158ERE&\HZQZ27,
I04E!SRAC\)$H4W*4SJ>N:S;:=+[["*)'PCRVB-MAI=@Y.1<[E]_=&93L%\R(#\'8SL
%F7Z'%IE#@%\["4B/TSI;DD&))R9P1&R-MFTI?.CF4EG!57L3YX_R5R+N+9^AO-
B@4@P!C#WA=6*\?>*HLW<4#Y?J3L_+G
ML;'B8R+M/G0K+/@J1*Q@C;GJDWE/L"$HQ^4VB?;"@5%=,0).\FV81V-$4(V9;WC:G_$.Z
7.K)*-M.*4D5OW!CV*1=)3%6?VRJLCCMG>9#J"1'2)RZ16SGS5HQ=_%+*8KZ?75KAYW
MAID8])I@0S-Q4W[4-8LCPBY34/@@7CO%,;\A@]8_ZX91RQG'%%?=X0A:9%XK
M(B]$4@X!I4HDAN8?)^'"3,<W_0MW#:##$WPJG*A!5;ABVI)R19-M*(&?NQRFTBTO[=\
$&(5,J7RLFRI:F57-)-/E[FL-_HCK675_R*?(T!)05_2GF2U6!)$T$\\:D9YE9&Y:=
M"R<@V1HY3O;I#AV-ISW#"JA<9N^@C;*H84270L:BX!C-4(A*/A0;+-M:-!?
&Z&U49&T!:_7:*>T/N4<'$Y4.V=EFOGF3K"V4Z3.#J4LVH5D5E)NL'!1,E\DNI)UF
M#;RWB\)FKQ^;=TWTH%;N*>42>]$A8+10/-.,@-\G3)91X/1-?-=4O-MMI
<;&Y)U%L-.T=-95J@<^]7XHVV7;-V62F42Z3]-(PG^:CQ;O9)S>4-_PKV
MB&D,:6=1IR/%T<0F3OLIS&'\9--4!;E/X?UNU"W11-_]8D'="Y'RPL:#*VU8
MNUS!PT9J*LKQA!TP>77#5%)=_H97(
F.E#N:0%,I\0\,5!\W>0SPN88!SAK)Q;B=,2R#3?)+SPWG%8(M-+>,V-M-).4@V*&-*D;
<2N3K$V?Y9?AJ[E*A7H/R$57T-$0:HQX*5U4>47N8O&"O%)R-MH>6EI+9S.#3,$3^"
[@1.^&RPD^3L%4-;;YZO"[E"$E5-M.M!BT#EI]%4C+]].\+5PB]WWF187E*G]
[5TJ$96(>Q6J:L'\X$.]I1S(8NKY?&ZO)F440NZ-M^=C*IB%M_-46TU
MYP#$%TWO7')*7^L(S*KG3RTX+UH7-5:T"6'Y$8,5HOO4X?QY4/D9,1CT0N3X?#0JO7_.
[7].:=FY\L-%QB/(J4SL6I=9]9_??X<$9I-METSD>>)UJFF[39AQ!OL;[-\:)7%#L,4.YO\=P_+;
.C8]23NE1("$W\ZO;7C-MW.&@J!F).9=9$NAL5M8V?O4XT:F2>CC!1ND
T/GE'W!7DJP4M\)R7\U<+'^N-M7V\K$;:!<-
'2860YXR*LQ&,KT\RZ071*:\\;_8N&8\)12UG%>*Z,;4VFM,>Z-MT'-
^YJY:0(@O)P>.I,Y\760'G0N7+D?JVT9"EW6R-!+JG[C0:-JA@<&4[1J[-ML)QB1>C,R
7&WI'!TNRGA14F[-'Y1)0V*VR<0U^O)BU7<$$18;ADMC+*4QGD
MJF/<'1*M!J=E)@ZOIS!4"J>G%W^?BH'GHOO7G_WI7'0_%]U_!4$0"Z[-UJ?N-MF8D?
>@5H+0EJ]>$Y,TQ1Q%OVTAITZ^]6#7)QSC4,0[!=1/=7B['6A5\/THMBV-
Y?!0X$T)^7*!HOH#JQ.>3@-DORME\<+-V@>:/-^-M'_$Z^/$E[8=+U
:K5I&ZX?.;RVV8MF_IL%LO_H9C[GN&\]/-GJZ$3%H:T3S:-M'ZF)<-@26HQH?Q<;O@B?
E0BEH5\J(7^Y'("V/;)OC9\--MO<3BQ5=YA5D#@%U961+2E3Z?6T7BF;&<\#BL
M)3%2Q_/FWM.0'%+2_YF=J-V?HF7L>^NC%*N1:K%/IDJK23&''RKB/2COI,*N-M\K[\1-
E[Z5X^@)LIDY*S-J-M24J<\6<:(K+,.R7!<'18VSY640]I]\$%3/;442XN/-
/AFEIRCINNDD$581\Z-MW3;$;+'1*D5:1W[T\".^)^-/-Y,B-YO7X/2%U?SXX:,O>+C"-
AY8+.M5/^[V-M"VEKA1(4%#:N1!617.QOJV4_4AL@QZR?"W@"Q>!'#_]-1I*^"3W'A6B/F#
[/G<"-$?N*43=O#*IW^IH.PG,V+.=!':'B3JP2@)S9TH\#6/KPICUCF==FK,'3.0\L>[4-M-
\+9(IB52EFBHP](Z4DGVZ-7NY.%D)R?M$*5T&G1=%SP[L;#@.C[CM,O-M)?)-
TS$37'JR9O=?1MY($$-M;LAY>:\PFCS1D2>A;$Y?
69O9+2_KNHJOU=0V4(HDH_23=$D_CC6,F)W18,\9*":0%G)GI".VEBH-RKR'&[W#7@
DMOS\RNHA-K5!%PZ?PK$=B/MATL>+YQ6-MKT$'2G'+LFK46S-H*I*-7".<(T*B?9=
(Z'+4P5ZWPA=)Y?.J;$9<,80OTIHY-MJ2#P"NM[2*?
(1HN(6W2^>X<^6VK,A>&:D!6@>LK%B.?).T2MR)BK3]]RRFKK
MS@JNTDBT^^>W>.FO]K0+V\L'3;4)3_9%^_0)%R)2:P]_?D"??."!05#WQZ_T
M)3['+Q$*O"N8TN:Q*1YII!H6#;$BA&B9RH\D1">34AXOL&7W2O;CFZ
MR1K>N5^=I_(^IS+7K0G&*WP@AL_HD?6TC3ON/
WW.@W+,81UK31#)KF!K]^?!_#SY8%$]#-M7X+JP5'L;U-51+\"LD&&(9@9#\>1-834K
9&/D/R+-RH:@\KN1CE%ANLAOI.]NJ;$AW-M(URAVD&@())D$X(3#)](<[JQ.*^R>_?T*Z?

^*CU8JE@$T*YZEK8:SG/Q?DSJ MI.?6E;K4R3L^YK\?D-
$79Y#1&61TMBEO%$12Q=2!BD:FDZ*BOY!;O6ERW!01 M26-7Z-"$K0M5@/-A<+^'@8->
<+%L4 B&9EQ6#0FT1"81*O&ASK-PS[,0.Q#'!FBC8.,8 MQJ&0#2XA11]7JD0$RRNI]?0\)?
2+WZTEI"W43A2U_1O\X#?9\#O4.;
M8P^T["88_L,IHUY>33B+$AP4UVD9PS0OVG,$]:/L:JR+W CW,K>E?YSR\>_4 MF:F"2_-
H;P.;UD*@==C.?O%CPH7]O;I6*(8O@%4M4-5,<,-XDJ[W.3#K-_<# M%/OII7'-
Q+4+:5/38JC"_2:H+:,$RO7[3H("ZJZ]V5? UH(F'R%$['S,.(6-
M)H3_,>R.=R"4R[XKA3*9:_IV)>H(&%;EOB)H.@#*5K,4 A1>I2D-##>.^>X]
M("H/I+J*R3;H66Q;1_MB3<@;PKY &[MCV1&C_:9GHU2!P<8HUVU*BAXVIGVB
MM"*J]004913JPP'$0I--5T:-Z+G!T*&J=14%NZ_=E$D_J,.\ (T&!MS6F&]3
MH00G>,N7"NDSS>F]O5IFG)L MF6HN9MS#.+3"0D$4Z9*".0VAMG MH8H
4UFU^/:;IU[A/%H<9C9B4'A-(\J<-T<@I!X 0>1!A)-3J0%FZ,'@#E7] M#Z:3KMN?
P\C+V1''/@ZXDM7@% GVKHD"0/LJ?,ZX\0_.2GVZA\GS6:96XU8A MOJ6]IKOQ+
)WO5)"5UH*ZZYBLZ*6=Q3$\[TZ%O>(I B@5 MDY0
TOE=V+E=;*JP%Y$C0(AT9%-4>!ET':[[48$=^FZ+H=Z!_;[JQH$:=4IN MQ"%
(]R40I";%LQLI\=<0>W[8,<2 ):#A,&,C[[WH'-(_4*BN.$)1,1/TLO1 M,FB?
_ZV:KFRZB&X/1&X0-/ K*B!^2#,#:-
*!R$[Z'OAHV2G'32JAZ^O'*Q3NP&^2FVJPE1P,@3UF_AB0IEVB/F
MC,4WA-.+.6JDAX+@*ISX4P,S'TZD*V-QETAJO1/:PWA%2#:>]KD@F-Z;JNR=
MK4=/'].=7C-:;=%4 IFG_A'$\M'&TN27+2P9Y?> ?]MQ^4)=S>BDJD9.9I]O M7=L:!
3/50T]1F8[0E(:X&
M>PC&85,WL#8E95O8::.X>Z2^6657GIN=#9@^Z0WWA[C$C8R+ACZ;;QQ O8G5
M3Z7]KJO(RYWB_+G[%6A)CFI*;V,,)79U\BTTN]=:/AD]N#3V%@T';#D0,A:
MF;ND:T=MJ[)5Y!YUOWOT0C[N-B MOF__NVY-&9Y_F*3U,[/:/UC$@O;]\#>ZCO73?]
<]^^%I;*C'/XF]#G:!^G/< M69N,X:;+N9;@\F:VZ);T"7E^*7$/FL?
6\DIA!_W[8!$24T@@QJB24]6/WH^@ M7,0K%&ZO[D;LX7BJTFM-WL5-LM)'M$C"R9Q.?Z
,SN86BU\4VZ/8 HDW#"T< MU[YLT3%G[**"$/,IA#.1F0(*E$#/;#Q??
_;E&2AS!LI\^',EC2RTTFH6]#^_
M^U[MYY3V=D>LKQ)@(NV2>2=L;X5U=QEI5QRY$[$Y[J4OB.A]6V(KYC<0[!R^$B
MF)GS[(GD3GRN.HUQ9JA\I+@@(O9%O#M16CBVA_!@?P^#B@?[
M0I]+'>A@E>M!NU#KX*5Q%2_X:#(_TW%).$73 W'^,$C2'/G! )>Y6?Q_8Z-T
M')]YI8$87I*0:KAB(D6H&8@)";"O,E#//GSHNEJ_][>1E&CR.NNJ7-.^NU@L M?
LK#X7+0A0D-&ZJ%X)VV+$VMU0 A(TW:RGASP:>&KS^I&#R;R2-,G .46;B9 M?
DHM"$F,Q#X<2=/+H'R !/;I.NBJG@'6A-(1;7JGFZS;@S"\#X1RQ.SLBU?/ MS,XF:10-<#
(B#=W X7>:/)G/]@6+ :U'%&68<2B)<:$04U*?=3N$Z:]:248= MR$L.UK.5W"+=3'>C,
1)+4GNN3[95 MGDWJO37P?*+),.RZE@3B]UO)"%"C X7/C_D $,_G%&
<(GP6J4X:KZ8C'Y.U.: MQ-D8CP2DQ74$TP='K=,D-W#$X,3:H!YRS[Y_^6P^ F9U %D,
M3.4W&+NSWN][62'8O\'WZA]+M<"7'X MVSD"WB4:JH2%2]+)TU0)MN6I&J/>BR]\%*
<9K*JIS)D0T MDY7S)'*Q_#Q*)0G+OZI>Q[(I-I9;_VU25^;YMQ);W:_&'5T?^E#V[GY3#W/9
MELE,=++%HURA9B0]A9AL?]PCII/?:C[=U 4_2F[&:3?&7M&CJ_R<*QK-[Z<8
M*E4Q\9%% FB#30:1)31,+]A&?K;4?NKFYT7B+*I%GR2!YXD1? A(3Q.FNJU+ M6(+%-\'?
P%'U$^(@^NVK[I?@F?_5Q9=L6^B.KUM2S0G7$KQ-5 <^B#1VV5>%[>^T
MAKX$N2HD6D GYK1O7<2$UST^N]V[/%[91W:U%GA80 BE#BEX6N,
[N?,,LGI^Z2O]_>]_:W+:59?M7 M6+XS=Y(NB'I9EIW,N$IQ[(R[.XFOY4QF/H+$H80V";
!0C+GU]^SGV MEF5*9E=U;$LD<)[[N?;.T12C6451ME5OT=YQ9I*3#IJE8QEW,PIL3(=>=
3L M&?SRZSL]M..5@4)X9?R"J)MS4^MRQ4N$*7XB%.S'%E7$)M4=(;M M6BF@62.>
(:2#=I<^@Q&KR!V!@7?[K?[@_Y6G8$47G[N(1B(<'+GGB;H['%2# ML]*
(6.B$0UR%JZ%LC+!U^3^&*W/>/ M%&&TT-BF!VRU]I-7*X\.0LKH!V9JG
)U:66#V5DZE^!DC=&OQ3E7!T0&=+=% M(,54J%O1E&N%(@K8-
E*GU32F;!;4$O2KXG>_F5SUT=XV5[W-56^"U_9+0(JU MPVU(C+AP
Y)M@B.SH>PNI!,%Q2*O.5?127%)EW,)SJ!I 6H7VV H]5.[/Q8& M73L/>\1@-;,MUJ!46)-
=9\-+T0L"!6\+@WL%=S:4WC%=AOX/UL1H6[.+Y9P] M-M$ZP%N;UB7IKU%:YQ']-
P14P^F@D0T'?U* IJ@7.0>8NP\A=6MA4@B+O(#" M$Z "Q>;)Y4P1S()E-
A5!4%K7Q5!B$0830PNH$@4 VH4MZG)>2R&0SIP#:U\I M1";8MV9I\U,FJX-?]DHV@O]
[6RF%1<<(L=H4ALN/0D.XBHKK10O!K ;A46%D MZZU(-PO MP 6F0
[^BW_059589"'A@>DIZ9+6T+:E0<-&50CP'Q^FQ M:H\\-KE#NM
)97GL,6UG$KOXP]XZK<^4H&A%=N+HF#+!Z4L9X]2E7(36HU,2
M2K&$WX1EQJ0)-5Z<3EW!!0$\94A:BH?@[3VIK4=9-^V.JGY$2.=;Q&8#LWYM

MO2:I.,;$NQ32_W$:D>_VUM7;S%!@4&9*9:F*C>!AJ_JQM:*53/0+G]*V)@/M
MV.L96J6JKQ8R(!S#.]Z/]"KF M[:N*X*]W5!*%^?$UI4((EK&8SV[+B+*RE0X0>-1
=/PL0<.ASC4*.4['%F6Q
M8R,7IYJ,ZIY]#HJ!!O6[6J,>M#E4K&)'AC%H,2)AU0S1(=AUI)&0C;1URA);
M5%!#E;/DNW%T8+ %?O(0IRA*Q)NV0'GM!3=GG^U%7)#<'U7_EP:4-T9ZY+YQ
M'[[8D/1C3F2\C>2^3!57K@7QD#_O699-AI]%<:I6IM2 *&@Y,=T$'^+H_:M7 M[T[:T?N
F0U+AD+)/%C:.]B5#K1.&I^5JP*'"#^B)F,"-#$ Q+5/#7P$]E*]_3##L[^BX4ODC$;5&6'TT,
[*]I8;K@ M'2:]]2J<=??G(ZK/7RK12AXW/2K]O,Y:C4IQ^R&X/I,:'A)
("VZ\&4*:67=5!F=O?])_XK!X&5IU!SY253FI58?84M+\<-C?2/17K.
MT/)#B(2#YT,W2TA;$GT3.1W\/AR2E'"!HXGI3NH[B?S%\"OX2TN)1I-&3P?S
MMN21V)MBY\]FBG*;>ZL^"Q0P27"HX9HV=$-!=L=\T]AF4K/G4)8Q;JH(3D;&*)
[[3UZ^<5O< MJ,DN9<DR@9;J:W\/?9F^85PQ8.?8?F- M'#$ECK! [5^#X(<^J(/O9,N ?
8V>RKH 'O[SN_<1IF2!76!40U_CY5:[O/XC M?N)W]#C\(4D.>J7?KC/'T8B)JSB+R5
NJ3"R#^*K'M_$J,^-N096".0,3#( MP'"$$W. O<3R[@_^Q9J"2&
(_8009R;*&H"#X=ALV!HXMA@E0!4Z.3F>P1:/V M6#!P[UC-RSRH@-
QW\\="=._%3RRJ[5!!MB
M4TK6I5YX!D9"KT5F*&@R!QEL8J'IL2*]]>_]+$4>1!ELSDBBC1J#$U8M7XS8 M-
&**^C;*6440+S-"H'X!0HA$V@+#5H$ W.4XPCK;V8H_\J-@L(!_J>W/!M]A
ML!=7L)G69,GX27XO,I.@#AR6,A:TK;BOO]\F/E\>[6\3G]O$YU>+:EG0=&*P MD"!]$C*-
@AF,Q ]56==^W,1MR"JNCIPCE"_LSZ(6;R!OXZ?V6AIBG4#:)]+^
MKT.P@'KV,CL,M]GV'L&TY+8WZ D(XP(':T7SV>;S)E*S=IC*'><'H>KSC[]9
ME=O7I1WQSM*6?$%461B<(DQ?2DSZ7MY!C9:"&D]?O:IUIE@3QT9"-!I9N-
3_2G8:#@)P/^AC M98*B%'5,TX(1^V-2%H&=:F2YJ8:#WXO![^-%"=4_Q*Z\4YZ"QC> M&
[S6KO6_XQGRKT&;\=F/KXMS"!C[]08<_EFC@;XXC/H6.Q7D9YC=.%'=)6PU MS/;-
L00FY>"LTF#F0 ?F]8S\AU$N6#1]WR)48=@B:[^G_F1!H#/%ZF:I)?(K
M246XX(J,.9\JG+)T>*]U1&,^X_B,AN-K^*J&@U,8GNZPV@9\08#/')29M7*H M,HF?
1NC6E7?V-56Z(:N2R_PI9WN%HV#&7"< +X@%_-?!CRWA0,V1O0L-494Y
MP!WJ=@81"9\4IG?6Y)FX- EN:' ,ILIAOUK M10+30"?AT+LJ]J!K];QA2[4?
UDI3#1E5V0;DUEF:B [IE)"2UE6,5T*Z8J-I MCDCFT 2<8_/BQ-"%@/PN9EL<8F"939!B-
X1:*0JJ^M?/2T@0.&0@ VU$]2:L8'-^W(Q%I M0$F4->0OC-U-
/V1IL#8R^#V%>ABE.R(F68E<<=$A5.?(-Y3<40\\-1AIQT5[ MTT:=0"/0M
KN&]"H6OGUX(@-Q9)6G8.[TYA 3'9EW]Z=V_8S"0SPR<#ST1Q][]AQN-8&! ML04P+']AB
@%(!3>9GO'OYUDSQB,1?UQ-N$'*OE1]S#M",L5+1'['SHH16&WSOA*86RDALQ TAY?AM
MNLH<^X^^#Q=%5ANSU1AKB[V &(6#85M63YJ/B?NQHND8.CD();E_C*+/2G(_
MT(P."3LQZ]ZB@>2@6)YB&P4L)""VYG,9@Z"46.'P1T;.G]N<*DI".GFAD6X_
MHH*#]MUI17 )Y6G@3/B*7MO!PL/9(R8-TN+X:H3F&*RB+OT2^@5S^Z QLK4Y#@BC-
J71;>9.ID3G%=DY\MWCH$)&*HDTQ6>!$M M)JY^E/XB+CC.!J?C?S9Y';
>YA0RNZT0&)N#CN80'Z+5Z ,N=9&:]-[J4)3V MWJ/'H9JSK@@VGL6*BP/0RYDWI@EN2
%9CJAZ&>'/7L@>S)O*[T@-&IOJ 'LJ M2]C(H76->Y2H--
/18GC/G\3&M:M>:/_[#A6F^^"WN12*AZNMC51])AJ-V!+9 MCBOOF17+6*:&25-
0SV\'QYHI7-#6[TFSL<9C9<)? 3!G@C3M*QO6V@WD(XCF#Q%NH[6?
$=H8C60R>1_DLW\M=3 MA'+IOZ$\+XP(#+6F "HJY(2K\]"?Y*L,_M)*A_[<7F(A;Y*?@D
Y#PNPJ+N?- M",:+Z*+(PM#OLO_7QVSN'2HO*JD$'PBXT!Q>,$ ! 9XQ_0LQ3+.T:H?W Z15
M=-P,RDOC^CSS\AZ1FE MP8P1& 3Y#=N'&8(0NNA"!%M2*1>D/%V!DN6 X+%
MCA)ZY8J"1:G\!;>8B +Z&1L"Y9#1'"$SFZQ+CO0D-3KP8CZ0K6/8BH]4+0O!
M8,AHQ76#1$@2("F8'=VS10?#2-EI2<9(\&&&LZIRDD*VWV95P BKGK? :NCS:
M&DZC#B*^8V ZL2P,WY'K8P%P2D/O(,*&,_ODP@%D,X@ZB \3N8 PFY[=T # M
Y22JE>NBQ]7.68L/]TI0@)"0( -5PZ181R R/!MR1Y"<\]*NI2/O./&#;'. MZU*VIU"-
BI#F5]24+BP ,+8"1TLZ?C"S_S(1ZX2JB+\L>DC M4'D_0JK=+:HE%H+!
R'5C9.^[K!SF^N(?&G,VU*Z*"R*:REL"UZI!#*B2I7
MF$C@.;0.4%"J=N,1I6/$L*VS+;&*,$$2G'[)LK(5>8*WP:I@,1\<^0N4I +7Q@7'LANB./3_
MS E1(NUEN O &0%"O/>#5!6PE!?IM$'P,> 3IV0_%O*OA)P+GK-4+1AH.&Z] M/WS"4J02
;DBMPU[E[K43_[;W&?ZC@VV& M?
YOAOW]%9"\JP=2%WP]P721[&#/K_QG!D;R8FS13:#B^I/K&D?A/^ !UIHI0
ME!G"&QD$W_QI-A(PYN4CTQ=XCL HL E*0]##9#C"80I- ;V^8*_9^Q055MVR
MO,R5:0D=XT=#-T0IZZ08F[4H&4-G"7E:[LZ59A!J!I'T ]$7 /8#%@E@ MN^B1OCQ*3#3C
Q2@G***Y7HMH_[T#7[1O'N,>\LOLZJ4]47)+5<(32A;-4^7 MA*2 QU=T$"#69@;
("BHNP"EWH-C9;YBH%2*!PI&)'I%GMY;OLE-#U2V-ZBQQ M;#/:.

H#%;CDB,'.8+N0HR3GP%CW<0T'/=E?+O:0;$D56Q0?*G1@_:K^3E82 M-
*EA/7I2U\XOWRL:V2;;HN<0WQ&+3VL&G(W$Z"6(J*AH,]2)UX+TI=?QC.4@ M3O59&4-
*V_[!]4RJCKN/L3%AR0SH#/OR%;W-_-YUG8V$4@W^D^72D9^>GBE; MN2O.N(%6Z!W%
32(0P>+6)K#G3L"M=G28ZHBE"#G6]/OZSBT=4RO(J* M=Q%O$1Z"H>[PW 3CA1H\+N)
(AP *>C$,)FOJ[6LTDF/1HNR,JZ)8:);+\VP0 M._;[V]A\>_EU?-]6\/*23QU=YY.)\0*-
J$<2"D96=B^C#JHBMV/ M(H)6SJTIM>VB.[#ZQ/5'T/SAF.2X$F=E1- M4OJXZBR0VD$
!\F5.>D$@(+:/,Y]TJ10B/ 8)SEHDR],_!EK2GA2A5%&^HH MD^E72/MELX-\ .I%.?
X(X<2Q(2IK T*(6^[2"=<5PNY8IS!A<4^ +2K50U1> M:0M!XFO;NK!)+*S:U_?
ADY3VTMV(JZY)5\HIL\V!E4^2G4X8U#9)+[R5C1%= M/I1@6G#DR:M5CK+&\:
<6>YM&A"0T,EU^6X7EG& .QG2;@8B.6[#)>G\O#"&X M?G$O^Q4;.AR\EL _FM?
2];;GX;1'G'6B0HWR/C&)/2[ $$JIO#"#YW=
MUU=0>I)TT2+]A$B'M(*.A$DWY18*P/&B^OV;)7@[T8PUM?0.TME566!;0@+H
M2I.1V:PI G=G;RMSC$Y/!Y!U24,"(":[4US&I1MY"96.E::]#;-8$IE,C$\0 MN6Q(C,
[RB5>I1/#^=D$,/D \X_S# %$0D*:P;F&K$4\9BEC)IH$<\27D\\[S M><)R&)?
7YHOUWV85>,7%(XG/$07.+M(:-,T_B' ^KAS$KD=I5LX)G)9S,Q#& M012+7F&3E315V$C
5E)[=\N/[K?,ZSF9:@S+U4>!-61..:WAO*S1:B/]>*T[ MQRT+L6;T&KFVB[1.%L8-
Y#M!*)KLE%?PE=4W"I [8EC4>8PH3^J-BX6AD M ;+3Q @;J0UECDI*%0+Z-I 4:3;O3V=
L'F2[B3S'6'BUL0,VR^ :;&#B@
M^)_05D@2>]/I.G@&6,FL$XCB!M8G!T)P_6FOJN@RI@2(K=$<(87+O7+9?[8V
M2$KYM;R( 1E8#N7 2"4+5%)GW-$4 '=+8Y]!_:B0:TC.C^'%IDI=J MF$W+CHK*MVGBR)
:U]=BE@T'G;D)6-51KQ<9>*(FNO#:IL%&->EK)7/)RBC5 M2^P%!LC2!.9J @V,
E$32[962L)6JV$T>29!6J1:%8X9A9!T8$&F=F)*GR,8 M--3=S0J!XYR7S%X3(GHRR/PH
M6.E5-DV@/2^P(*^H&7^.;MJ%/__2]"VL-U)K+]DS7( D- Q%& T;3<%L#@P4 M^EV
F)*13TY7C$F/"FJN97;A(@1FMT1VF/KD")Z 6BI17 8$!L+)RZFC[ 1^ M/V%QIA@*0'7TK5?
2!K50X)$>%1UGUE0C^ G+VJ[GH-DO4\4BITN#CI!JJ8"$ MUC\7!#E[*^3.=O" D+?
V"S;.Y^!?;(2EV6_DOT=Z/7^MH#S$N$-T-%KP;2-1
M'I(CP]:TM)@(;2C85[2])Q;:E@*/J!>;\R8.0_9=&JLCX, C""8<-$A^900, MK]T">G8G?
+7$[^;H=6^9PV-U;U:W X%=29CW;C66IZ68:7=DPU HL0&G(*D9
M^.YAAE:AS)6\HV7(2)XLZ%K1.58\9)L%J YPR"EWX M/!?")N^O?
3ZC[)=&/D=DN,"XMRGVH\-MBGV;8O*G:[]UQ9)7V @_Z,G3?>0@ 'G@!T!IC'K7KA0^#?(\
<=\T:CZ?H1 ML'M8C\860.A.:R+5\TI*S+2W*IM1H:VU:9WD[\:EQIN0-*&9PY&U*2]N>.A7
MSB%>A7JHD!V'KW M?"3- "C%Y00(0AS:^
F+ML3WYN5P1;:I9@@5SDEA2&J/.;"4$W9LS7FOTFN-?0[=A=<*BA8%K!#JL;@O"]3#$?6
M$=3S/ >.50Y9GJ?9 /JL$.H4105UD'199[YHIKD+*#B%+2NXUV'[4[QL)8!T
MA%@=F+!@;QF_0P&\F)D=G/VT(;NL^^)NU3U]).3U(K-]-SI)+&TW^-:^"Z5D M'?
$%E:O<[[$"-@ -:2T7R;\<<&1)#J,8:N_@MLZ1_%@GWIK< MO>L/C!J7+N*P*.FJ%#( 6+X
+P'; MIYKQJ''Z!@\7"^^L=9A@3:63O+0VL!M-W6XM?=EAN6Q)BV0E>R5I M?CK4!5?
O*1R:9QBG21O&ZK> M]&WR9=2>:(A6%(3AF,0_FNR,XCYA!)(UI)0IU1A0Q!U>&FK;5SZ:
[P]N( 47 MYFF>A3#2.*V1Z-!5%ZYSYX!U@C\U!SO?%FBU4: ]MOT<
$K^I&&NV.:88JBD_']L$?$ZZBRCP.-P\(9HAA*;"]!"-^*TZLY$ M!IKJ^B>!*V>LDAZ:?
F*074@K+I:Z3YC-0.0H;>0*MX7BQU0X,UESZE8T[8@Y M41*3LH$Z#N
EIK=@5GY1KA.9P5>5BZN5/#UGJW. ^=!N@DB[65:D-V[YD'SH MOM9&#&;1)3J1*U-R
M&W$V5CK5RNT'@#_P=<'\G2^1UST1"#FDRQ=PRQ9Q*%[* 1! Q/Q+T#($;"=A MAB_
(!"^8 '=3(AW@NSQ]*QRW,#"1/E#T7%K7\U^V?
=%S03H?:WCWXZ./W;V]_:O_HM!6^BF:WXBELB-':.7:5=^T-_ M0FCCG2NA"87\"L?-
O_^;6]:#4R\+(6:AGXBXHB@I#8$)48QLJ(181:V$5RL[ MM_A?S-
"-9;M%JQLUZI'+&IJU2RNZ4ZFY,ZBM;5\ULV\=WAN$R,QMZB>8-)M[
M?:RQ11AMBR^4M=9U:NV%=%KC=;EZ2T(%.)1GA+WI9;^[;!%9"I,5ZD"_0]4B M'IMB?
@N@$3,4'SG"]6.., 2T8"P8IPTO$9C7I#0GH^H([4YT]3#*&^/4,M@=>I+
M=_7TO2,Z1X;VZ"WQZ*6&"GTW<-IQ!$G<@BKNB&;4 M;U@"ELQ=0 5.9*BV,YZ!L (B
'2K-EOWX@F2U#,K5WMD: 79=VG!A*Q&C(OI MD91BD7.@U;&NR[&2D'0]!#AW
%F[XCG]$%*"_]$=BPGB&6<5B.$QD$1H8'F7 M[5Z-G2#ATS-M\JI34!0QHKRH@H;?
3/69+1A8>#ZCI%:9%B(-E0YMNA3Z6-/0 MP*B?
FUH6FJZ!MPBKJ"W)1#H;18@X005[ZY7+X%TF%QI!>M%[>WL8ZE9#)0@G
ML=G^83#M%0Z/H$$ M"2&P#&5*!UHJ)0M&N&ZPZOU@<&=BR $O=M&C$%O^;#\[/
8^9>JM<*#^?(6+ M;9QJZVU;TYE#"UY1! !UI88#4E-R$;%&J?
H.B!AK'0_"^W/D6D6P9A1MEGNVX&&I*B99(/O3).%O:@+Z;S
M&R=X4.I+W:7'>Q9M6_\$(G+3%S MU;J+&(DJU$2.*Y)!&!HD5BVG)BL=)<)0JX-

+!O\0H=V:F.N;EB/A10,:#MY@ M^ADPWP!B@#\O-4I(R7H-(K##J%Y==\4">FXR_1LZ+?
C.WKSO#D MGA$()?AX@75H<^\IP35PZ-+=[B*O<].XCQ%UVIH2P664C^.\^#+
<'CBQQ*RC MO*"I/AAA'!!(-&J4L"HSJPO]1]&TQ)>%LZRM&*
M,K)15EV_1&VCOFNHK$YB'))P,;)EG3(>#G[&:@R,@O&%LA<_V M? C=LXDL82__
:BG=#:2)FZ8+:P,2A)#?DQI!+"Z:D;XKQ2/""$VXW=5CKB' M*-\3 KXAMLKRB7-
";8"2&9,$#S/SA:'=.&+*]5"AJJ#KHL\2V:<<--1<1JRJ^
M(*E(/FFC%:;9Q5)Q.SXB4U3^I6^V:A6301CVFT+;#U%*? >9M447"W5#BAD(
M3MUKI3FA<0-C C)R8MJ_*:2F'022L-"8MP1!1_\V;#I7M7 8#GX3#BQ^:$K,
M51,OS1VU[Z+$3V@_V!B&$'XQZUZOK)!7>N4PDKXQ4'^#Z'#YJPU)FQ 5 QZ]
MM)I!YKW#TX'*1)D'$%-!'5C"8I83ORN,5_(;D$$:+VA[VS9"7L@653N#I"I
M^@]V2/7T$[1@:$TA/QV0DHZ71'2*J2=A>IGAI(UKG<+ERU0!1L=@@B8%A8F1
M$Z*J*+S9#Y^D#@!DO=M:5SLE 82B[P"P+(+V9]8@$CD@K,\(*\(^88#7<0KL MN]'1>X-
UQ3X*73 XBO'7$G:,=%X]#-FT*@49<,\3G0(D1L&]YXOB9XIC7V9$)+15*2=Y%;J
MN6#B8@@%^KFD[^UY9JH^ V(PD+?,>7'/F=_UH>ZP@W&O#2X\YUX^K9+V!:A(
M"CU)(0YY?LWV3(-\[0"6]TX"!%*)=&%9O\5 M$T$1T1CB4&HJ:_R\S(Y*O
W/[5S)YP+A@*:.U>PJ,Z\VOL>B1$KUKG7 U3>G M13H?(Z7.&V_=C,KR8S+XD'_\ '_^]^
]>"(VHOC@[2F_@M\G@_?E:%I^2O G MX_-D\$[:Z2;>:/(V[EF5SG"-_Z=L/C00"2*.=RJ;,S8-
YC7[IV KZZITGD.M M$?*>\NB;>A%]1J=C?*E2&4(B ]@/-$733#^)5@W@\V"-9E"3"
(H/BY97F=*2 MNXR1_J"@=BR6"S;LVIO4"=9A2TM&)B=?'"=IH@*5:*83L%N^%GX59XV-
B] ,G!'0N:VA1W=^KESK1XUM?^:7*TE .B%!(5X]3,NY,QU?E\ _01;KV
MWNDK!B=^\:>#@Z?)X& /_OO.?QPQC(.?X(\!<\&GV P9HR.(@DBU')J>!7X# M&+G0Y
@6$EE0D\%/RX7[F>K[_ ?^FA8-^,G[+_!M1U3CY$_E F+CJ=_SRE^K
MFK[>L3*YML5$U7)3Y&+DT.+6! ^'7@:D/Z:S01DI:!7I'U*6+D >9 M-
U7=N$";J^%C*7KN[:T9"VA,$N+@6S6A'4GLY4=H;!\15O$*4B[U#3LM"^/>:W<;D.Y4KIM
M)0"=+>#>]!WKBE9NG6FE&#"31>I-Q:((>6&Q=01O0M 1DWF$-W2#GM]&P#,* M,07F
-,?X R0.NIHH^R30N3%;A1^BO'P0-QCKJ>.N%_R[N@F2N[D-E]^)SPNJ">D!HL-I)QO:)[?
J[&*3F2M]R.YAV %+'%"+ MX7FM5D-J[I-%ZD_'>3[GTQ?
PFT+P/F#*)68F4"%/C+X<472AHQ\QFS15R^SN MI$T[_.'>XY\BA\:\+"LJ;-'IJV%UF0:TM.
(#*GGGD'VX.ID@&NJ*9,*':],2QVA9 H!5]A[["W M;CK=$>9//";
(;@0#1+X:#*Y'T[SPC[//3I38<0;($*)>FG!7MG*>%QSQ#U%\
M;83IEZ#]M$[Y6,@YV&8<(?39#T^',I^J5FI\+-#1VJ92RX!0OLHYUB.$JY6R
M%7A)2''[+21$Q?BVMYNTZ'T7LYO@0[OI4Q' -N&Q80C<%A!7']F*)=3V;
M#8B\\40V[@I5MC%&6;07_EH "0JN!9<6DMJ[>DO$4@,+#=9>E6 2)B)
M+OVIF2C>,BCR^[0(NV;J\.=-?2[5]ZU=TMQDE+UML5&!YIPKY5@:M:%3$Y/&
M)$QXI,3"8"HR-1$_E'(30TEB*DD\H/NJ'%1-?_0L"62 $#T.+R' M^2W498P8H>OO-
QF3=XH2D"?VOP$@Q&&2O!B5GV1=),BBR?RX-T?8!D8(\TF7 M;C1(18WMJ LDY"XY-
HN_#'NLVR7O]F:*NR1>398+T)!)Y *0LL>W1>TWUE4"9^?C!ET&*]AHN_0+5*G/3T\\
A@/&)QXF+\OK/]1__>-O:/VQ=:W*@?M\
M@,1T%9740.L%HB$M0Q2SE0&S1!04^9Q@R@X#<)):L<-@E>-'@2*7=9P8E2:4
M:NWMK(+Q-7/3R@OM0B[X,1D!"%#4"!:3I&7=5QB"J='0$6NQR2;0[X'9YQK.
MCYSJKC\2')$>[GX"T75*\6PE!VTO'GF*1]M^QQBGGEAF*6H<'=X0F@MC@03'
M%6$SJ:L]%T P+E@CXJ.I=CX!WQD?RG$E3@A$=8=C!T"33UJY])JY=F)15!&
MB+@Y.T*0XY(="K;V8K:/4\#1YI4)AM@<%43"RLL"#<%@G0EE[?J98A2-',@X
M)2,U,$Q"@>)V]6.BWGW?!L+_NB4G#*!&WP3:4$-[006Y2,O4$$F8S>">P 7[7$6.V4,1 M?
(.%.3I4_TSKKC(O?7$\ X>")2QC3^F M5 G',"9,!R QAZ@E%C2T9FA>&=
T9/83K@<,+5XASX:_8($-=94Q$R*RA,3BN=42E%T7TF#!T?VBVMT"LQADC7&#G'
M%#XOO"0->Q&6?B^7I_^PJ&O[_WIG^?C.J3.S$HR/A"8\FHF^P4>S3Q#CBI*@OTOQ&_?
ZFU# M([+! FJ,CU','.*SS(M (\9?\GRH9WQ>2%?P^&VA7P2\DU"G0A[Q#P.%R[E8
M@D6E +9@C("]FLW/TQJOSH*[_U:+",WAET06VS0%"6($NVC69!M^P"5C_BF,
MZC*&MW<6VKTP]>KYC*MV$BDL NH$C59:+B'2>KBYWL::X=4B'"6BH+"-DE24
MN,4Y#*AEEN,EQMH6W=MRJN2C[7>/2J@@@^;+F.8O*7]?-W.PTQ#5"8>T;.KV
MC:9&YYOLG$4H +_1.R*UID D.^TT=,2
L@2@<_#H82>Q/JDJNDOBD5HXF]=%X0^B).G$,LQ>$BZI9F!22CBQ.!C+VHL*#_U1R5L4
B,G. MJ^619DB5CF3'%]RE.M&^VP#WFQ'0J+ Y3='=Q^V#;MQJM)K
MCP?;+"4M*K49,8)@QBK-4F)"9CX@_'A46:I]0[O7^M],_ 4;.?2\G 5LASD$ M!0BQ6Y/G?
>4'GSD 0 M<40*ZI"P#0+.^2;L)^8V_#$\'0Y>^2_A-I[,YPX63BS#U["_YX-7>35NH'32
M6WXU1B7)"B0- -_UXS]W:17HI$-H2>X< HH J$[W0M21H>#%:V*@\4^3]K5E M3X&+-
G,)=ER4TP:06(#E\%IE>8W7**/X/[S@Q6V&3G#NMJ!EZ8@*.WD%IX;?X6B:H[K3W$H

MP8X<#OZSO 045D)3"3@5R_8;[B1 M$G14% :WE@/AV69UU))EF!FJ;H"<>-,TP[XV*(8=A
D#:+QV"U&D_D9?<(,X M=%RYHPYRDS<5%39H\S4T58@^BHI:-6X*)=J50RN
M6W"B+Z<].$VWMDHG@VG-%OI?\(S" =$YC:I_/+H>)M4WB:5-R&2+' ;*)% V]G;,%'2P/B!
X,65)Q14!K$VV4:2_+W?: E!<;H MU+R8 Q>-4!;;A4W6KC>:/JE-
=%V]#X3PUUR5M8TY@1:1,'>(E[MN3V*VE+YO MPN8AIX90LURRSG'4V
9(,'MM%:RP2]E$+3XIA,=J4KB& MJ;"=%J)4
@T_/)J5=2N8'N+@X(J0L9@[:ZGQ@[1B,E%R5UQL;RIEG'0;(Y]I
M1F8&'%M8>0XH]EV&*#@?8QX7IK]..%Z&$MR4IB>ADX@MA5\L@(A&JO1Y&TWS
M@;X$DCF(42DI0YN],5FH_<[=<.7: XR%&,:,;09_*3,Z*5BL)KEK(#V@8_R@ M2M1^XA[
H6^4M&=%#E#MO(DM2!%%8SG$;38VB:6B5)DH53." ?S!P_"("3DW M!
<)=,=R$9=GM!TO;=]P-8=CU$I9YMNC:X->I:RJ$Y!:;K(,^>ZDI?@>PA+1B
M,B8BQJ508[J4K!XR$LIMEP7EY'BT) ^G%.^#CX %+(@$[2G M;,"D44=U$"H-
"&V6W8OTD_7-RZJ%8N&\1>B/5DH39EWWL-A8RMX+;X $;4!D
MY]X*J3@(VD0:)7JWQN\&)S.H1!$&DJ9Y#@TPQKY=2"F5<>J$.ET
M4D$;TB<%CY'6*_:>&FGX-RCKV(.2QTIA>E 2G_OY1#%[ID-B"UN[J$5R#F!U]SQ3FF-
*9E<;8#N*I(3>*7-UA$ M08BS.0."G8-C"7("<#&.;ZXX*J9K6(K*>N4"8[\UKM?
$@(I^HIG##_[E:&]O MX*]H )(>3H+Y%;VR M N >W'@5.:!
<6*"V9T6W9X)\A%B/<\B!;)+6KUJ92*C21$/S7PZ.](6K5BJQ MB^J-GH,]($J!<+?[=.[U-
[7;D=5<]+R.06MX7C]AR-D;E_^R?ZROQIB7%Y?Q M/NSO/4^.CPYEI;.F4N;E#=
[JF0>"MWN'+)^(DHUEGS#2#*SCQ!H6I?5-A
MT+5,39WZK,S\%\$[K)MZ3@<7A#=.GYR=!;Z">HTP@:P?4#[&*FF&LWGCK:5*
M<%A\TGE59/(OU*EH])&@">O4KPBA'RV7=R0G7]^=CUW^@B;.XX:9C M+9-
XE$YQOBA!VE1KMI= [=Q',<$I&F7[8F*Q.R&MMYIVPL%\88]-@3P+1H< M\F0"CXH!*
<&6Z$$,4KD>I" P1T-B''GZ*),1EP-N,F0(/=&L913LOS@8<*=EY]&SX]*KO6RN.S":F4?
N__V?_V=Z/;#\;[O%9P0I\ 5S21E%A08%-T:*"GIF*ZPK0'+!,V(8Y\]<)OT M'-5IA-L4-
&D$N069K-.1W7"- \,FWP.:)D!DK[XU6F*-M2$:E$W!U2*JO8^D.UHRGRUJ;.D'B.G SZ
NW^)^Y_@S\21L6>_2B3N+]7M];B M<+B'1S2=+HC&%YI@E"9Z$+EQW&\"; NA;#8' B.-;
NJ<4A5$L8) !D'D%;" MEGDIYRKPE%9Z BM'$-E925Q;&]*\0,!FK#Y!)P:;
(_HH6R9R/.V;Y9ARZR/] MEE2:87V#=S 7B/V0-
'KXEJ0K0F(TM&FA92"*='P.4"ER;,DVZ_6NA"0V8L/Z MQ^UMN,O;T#G:PA%&65+D'<8
5Y_[0%7*WH(^0[(AC.'N+ $8C<=SNU5?=JLD
MI(GM<@'HB5%%W+D6SB9LV6C9K8J>E*U<(G*\T5T7/#7%K\0\H+ F.C]%T2"+
M)9);;+?\R]].XH6(Y#7I$+^UEQ5TU"@(6U,LMKMQ?[*2RD!G8MZ%&U<64VK= M)?
S9&?T(>792;R9BF<\%1&S)7#6*#^A]7%HO!L='_RIZ<46\"8(ABRD%8O%)
MH2\9!T(476>']R,,:'M,[D5.HPL GH?@.DPC7/DL'@V.*_<=CB]_(C;8X>.: MU(0
A.H&&^\N$4(DI,$QG5+L$D\B#]HR 4&6)0>[1UUS=IP-O*.=#YA@^Q"_
MM!,LK,*D'M[S%1Y^Q(0J/Z2 :.38CSE>*8Y]PFX]&=%(R9S:)#%$*KDL*)6J M9W(RB.
Z\E)M,#9"&?=.$9$Z:&5 M+1L*,]L8*5<%;(X;R6E^E-Q']H7Q# P MFD &9!&
(Q]T)+Q;ZWU[[M7SL2<#TMLP8/.%6&$^X2'U\7I:UI+^18I0YH, 7 M@;=(STJA: BKQ*E
\.VJKQP>N0UK3$\6( +9:'J#VI6P ]O*K?9XLS$ .G?U M6M]R@Z7,9^>(5D'7UX6"XLH
W0,"+AWN]23 >K8AL1(/*;'8!8"V9$A'EW6[ MV"1<(=KN91-
HX:WD+&^S."BPP\A[#@^=&)QX:*;6!=XL8GIB!C:@:\(."^*9 ML(,SIJOY)/(EG^2?*$/"IYH
[N4E$>68R 1Q\-EH1!A]_\/]1_[I'2%: 4*W MV W !'M$7>9?54X(XW*M$<0L!_SJGL7D\
(XW_SFR K(1VVM@WX#0A2+*-:D& M9!@ 9 4W %5X"_EV]P%AL?*UM;'6C[]"($BE"
LDL(CL"X%)4,4RUY*"OFIF MY'8W(TA<,\.$_P\HP'D#!3$CM[AT+E!7=(2$Y:D(_'?
V,SV<=^6(FYR$S@Q: M$AZ&I8/ \Q*Z?!AA5H+R9>"QED(\/JG^!<]&7J\\%I!'\!L(<$+;'0Y-
QK%S M:&"-$ 88JN7<>3J=$$LB?QYX&YA[V;6XA G0]WA_1+$-
;O[Z!?;J4SM#Y[]>HGB@ZXQO"EB3HQ.P7P#G8: M!9'J;5AO^]>0:_-RNI
>)JK^4#S2/8L"]:'4,=RR465'@?>M=0VTN MXRUN'Z-
&0F%>D.;&FB8R'>X<%^TK"Y>^IQM0BE[QPXT&9.OJG!G=6(:VSS,@(#UOBDEQ@MGS9(
!5 M[J-=1S"S -^6A);5:D]L 8ITRIL,C#T1R$%GD;R*]*XN=\6#F?[V/Z>ONRP]
MVNI:2+YNM*7BA.A^(I01HQ"C6NNO;_+(%<6YIA4=EMYRJ"V"Q7*4$+QYM&=S
M:A2S5"+OC_K]#?8F/O3 4_.NFUC'+1?ZD&=-$TX52 ]/.@OFDVTH3,SFD#
MC@NVLD^T+I,0AV7F8;%E^FV&TUU.95 M(9\:6+\RNU)]W5;0,P-6,(*%^YV:
VF$_M(V9^?X'AO^VJU/;7]AO.$C!$(E"4CC58[;//TH,YP&\LU3BE MQ^RP=EFFRTVV7]X*
(T&]2$QA<#]YB13'7F"N.0C-?@,R[7 JA^.=V*..2#3Q
MOLT]/T]%]:%\%VIK"!8$1L[:A6/.VBX\ D,8/=]KC X3VAD3KS7M>E*B5:H-
M&OCZ5%@/*L+^AHO5TRE3*&HAS5P$]23Z"!%6"(6Q-1I%O$2ZM6WX1\>EU[@U

M'L#F7B L6T^GS)P>CA#57==7&T.=E>I;?.ZN")DI6'Q>S!)Z*V@U:343H0Y%
MGL;,OX;\DLQ]:_>QPS2'/CD,+A]"[80#2+@U&%89K$GC-[5Z#USH961 ;+BE M"(
0\E;\E[@35 I&L 5(M,[!U-KD Q*W-B#7:16NQW@&<8&A1$IBK+K3>',[#P=
[^T\%KVIFW6H+W#F'R_/MGW=^?P//Q M4QINI@]R5'F 5;;*TT"?#$9[!32W"X2=^E5X
_T/3G>>FRIXXPY!\;G2T="4 M_<@*=D$H<+4T!8YA./QXO;=P3K*M[]O_,?VGSZ-\KXF M*
VFG3_I4SB)U%^%BNXI8 ZRH:"Z\1(+P<^851ZWW7^%C7$S?:1%1HR2R0NO
MEB*QY>C-," "S"DZ3FEB]XEL1DU$K'F:S0)YYZ$$F-I8*]#UJG:2]?U'ZHZ. M##2/'9?
(B@N9"7VEGA[+5WZ=)59NJXBQQ1X(PP&RP>+EI.XTR_7_AFGX YC<
MTHSU8C4V8<&.:E5NR%('>4./E?#0#%-XE>TLQ'DYL1MKOB;"*"!?%&4D7%-C
MVW_R"O52I7D,IY#N*\2LPOJE9%_O*O4X-@HE7GT> M_&_PF/EG>2&-
FRCE%M*8^FG35$&=WS8E(OH&''3D\)1Z2@_L+M."#9S<^1O
MRPMN9%\P8%R6";4M!3;(C L[4@:7->R.; &M;S"Q0V_5/\\QW,6?A_;MI"V:
M&KL7G@$'D=F*N]]6 DER<#YJ4]+^)']*(W,U!!DSB8<1:*&&\"*0.# IC3FG
M/!F#D?'OL^UK@/;%*-< J))GC-$?Q_7!$MJXHM.PM8?;0'M5(CZ'HD05Z!QN M^#*Q'D_+
[]<$/57<]K*$]ER)ZS@ZWTPN^-G>-A?\#>6":9%?_ONHVGW9/?QY M]A]/KO'._:,GFYA>?
NL-S\'!7P%F266R[$P98+ M<2.Y$#=7!IR&&(\4[+E/''-5TOT+5Z34N))XEU;1*<=+/]
(6G[;]I+P%4E-H MC^(N4D,[<&WMF;PN$^3F+N^?X*-G?"[CDTC'[KIR:CV;; ^/[HE?
T065X+3D MZ0V9>J\[PE6,OIW-N1M[Y_GFVCN'0[\,DQ1!#E@(S?4JFQ)"67MB?RM[?;!K
M;LO!_N9NB[\4O_K?>/-S @WN0A?!1[P=3S=W.X"PDGD80[/53=B(_C%3!H1,
ML0]LBD%8OF7?YY]^*,KB-P B40L'\"C?@^- 0J:,F
MJ1W1L%&S>-.K51B=L%#'KJ4U:SFYZ37)VG5\9M?17Q!X'#QMWZ_B"74#?C--
MSYX,Z%SYF_)I\<,D_^0ROP#3VH4%]DXSMP_^]]WHC2\3-?C RKOU<#Y4LV)Q MW=$\>
[+^_$0ONO5;CI^\#$9K>]KM?Y./(34SF,]0]Z_%]'EC$^5F=YW/ET3T M*F^4[/@3/DWGM?
M!_O(CX*RFZ?*'O,#SBE_Z,7X>A, P.SA.IQSBPZ@/_9JC M8R]>#)_N'T& ;%'Y_V?R8HZ=#?
WYW^WY^='P\+C_5WO#_?ZOK'K4WO!H_WCC
M'G4XW'_V=.,>]6SX=.^.EAU&]7SMHW;Q1&@85D3B$9U2 #E/X5S_QY/#)R%4
MBU0J/^P-]OVG=K_DQYYU/G8P_P0?_+$3TF[? KH ]Z=6,0 MJM1+,;8?WL.GE[C]O1,
M&KB)-F+*OY."W/V9=>.Z?7U0>TD=5!_-=#KGL7\R;%\LROD/?BY (9]G QC5 MCP]CFL;
_LLW,%UO=._8*?^E3^2LG'PZ_GA6E4V1[? XQV/G)I,?;[4J:R62
M!K_NP46C].Y:=_3HR#H4Y(6^+;+?_(^"N_#\R6OU-]^0'-,+)V=D)Y'U.9HM8[!3-;"_D
MI@E)]-W^]UN==7/1&5RZ6'@>/'EYN+M_",+SV5KAN2)JTNOW]3B^*[?BAI?>
M;]F=VF'/KX0EWZ%A]@$8;\/:'SYY>?I?[Q"C\.H\=Y/![Z$FG/W1NS?7/E=\ M;[_?^OY-
+L:#F]Q#__X5KN-C\0./K_8#GS]]\O)OT-[]5X#(YS5,Y=;2Y5%H MR>.
[\.R>']W>LWM\J[C.37N&;MK^WFW]M(>Q6M=QNFXMY2;XOV_73WI^3W[2 M,=#Y)
<^/C[\1/^EA7*V;"Z)53L_S>W)Z'J=OTV]LM'R;%VW?YE<$E4.F^'-=
MFWM,QM_;QV[A1&S&P.]C&38$F;%I'[OY8GUV4/>7TM+OT4^!.K44GO=6T^Z[:(R-
W$%%0F:K.]WX^^'/4K@L>[/7[[*]OQ6 M+IBRX@%L4>O[VLGLJ-/7#7]V5_;HE2MY_/1?
T< >4'4>(L.B=B]>L@)/6,&T MLZ;(CAEF,R:31QKZ_Z?,FN^QOWW'?1V M(79/V]
(7.$NP)9;@? NWZ);-,5_! %[,!8B&W2FP'.&4E-0'*L& 2(6 XY_\ M)
['V\OWI'TA6A*UW#3VKH44=6.(G@HM#*2)VEH.OE9F>R<$QDW%F_RDV@"U?-
D:O!S'._XU8*XP@]U,YNEU?+'!\'?$(W8+_:^Z4_ ALZ\.O4X_U;#AX3?
MQHWJX[LCOMU)C'VI;Z8+ "E(G?PJ&?#%T_OIH[AZ?#XZ=V4?!P-7]Q1\Y]+F^U
M$149H.^%-?\FX.FO'/J_SDS7V26L\)"*X#[@-T\B+E:L?38Y^HO\\[A\?/CPV]F
MQB]V#XYWH:G!=1-^#TRE'FQ5ZL-5J0=/#_:.G^\?[&;/G[_8>['?5JG2?K5'
M50YNKG._!>VZ*1?3*M#-C#3>E]&^*1/IJK['J_2>D]*# H5'J?2^Y!YNE=Y7
M\",/UOB1/RVI46ROQSCHR7UO]KF]2;7J$UX4&OMI<8VT+)94N/@2JGQ)B_2
M8@RTWUNI<2NIL<'3>!!@KNU<'MM<'H$F.QA>BXMUJ\KN394=W,( -B7I5ZBY
M_>>#/X:GPU=#57C[AT=[6-?$/2=ZM>*+O6=;K?C0IO'(I>]V+ILYEX>O%??W M]H=O?
SO]4GKQ7D793^__/GA;0(_2L1O\7(X;S"+OA)]E\C/M59G.YRZMI*\B MU+XC4Y!7-
S^GBW2 R,R1HR[:4/"*[UBD9UZ%5&X_70R"-L#GEF? 2.C#\K[ MAH_C
FQUQ78NV[E\V[KB]-5_/@9=8:7TA_13692SI???E5OOX$[\ZYR-?"9 M;=7-
]NKTH5I'85W(1,)Y-HI,D/FA=!W M#;Q4^7Y[H[[&C8II%=?SID6LI
?'LO["20H_N;_%1AHXA2?D_OX3G >$0 #*V1Q^BB ">J[VAX!L/'QN_\7A(>7TJ80B
M&93TT=>?QN?0T1P^Z$=V[OP/J\$LS2"CX^^T@P\2>^J5C*[)(*\,T2LT]2_M
%Q$HD&Y"REV=V(W._ZA_0ELJFL?/9]\HCVO3 M&\B2>U9F[PRV"@1LY?[9Y!520M<*L
KBW(IKENM/8[D.7WCOSO+:RQ7_V'/_MNZSQ(AJS\QD)
[HH(N)GDV>^/_P7H+O_*D3M/IQ-A>L;S1!_)U>N 1V$#TR; MQ7E9^:EFM^5A/?
H*/*PO7@R/@93SY8UH6_^/O<8_O!-2T/WGP^=/^[]R<_;4 MPX.

[870]/!H^W5_J+OM,;@1N>;'.9-G#V59 M-G6;/IDOU&CU_K?
QC1M5WFE;#HZ3P<'>P='V:&[23'Y:_G#WT_@J30QWZ]W!
MA]0;H&>#=T!%E!LKN3MAL!N_BQUFS@=Z&A_/O;KV3.[^X-U["^T5MTX<
MLWO.&JPH3OKRP\(G7;]-V7?OJKP8Y_-TVAUM7X/9AVX'?(-W>VN8;O(V;@W3
M39[)XS),?TV+;#EXD[MI5F_-TH=V%A_/K?HJ9JG>NGLW!GNOW=>T2SN%\9ML MEH;!
F#@9#R&=I]YZ#._TDI=B?7X=EIFMMG,[7]'9;;T?YPO9M.7_Q]02P,$ M% @ CX!'6BN[G;
##@ X9D ! !E;&8M,C R-#$R,S$N>'-D[5U+
M<]LX$K[G5V!UF6Q5:%F2[=BN.%.R$T]YUXF]LK,S>TI!)"2A0@$:$/1C?OTV M0%*BQ
<(64J8H7PR0?0+7P/H;H+BNU^?ICYZ("*@G)VU.GO[+428RSW*QF>M
M+_>7SG'KU_>O7KW[A^/\<3ZX1A^X&TX)D^A"$"R)AQZIG" Y(>AW+K[1!XQN M?
2Q'7$P=Y[TFN^"S9T"'$XFZ^]W#I%MR5YR2WO'Q$?&.G9Y[LN\<]$;'#G[K
M=9V#D[='!T>';SN]_QF?+I_YVN,SK$KG/@'?>=H M'\.%8OH4G ;NA$PQ M-8]Q]X>%^-
V=W^_T_[CT_6= M[MJ*^_J4?5OJ_304?M*_UU:WAS@@27?BCY9ZP[7+@RF1U
WV7#X%JNY!I]OK M) 2*'2T10%D@,7/G CPI'/D\(T$GGPCNM]5])6C?V>\XW4Z&U$S9=?
9[SK*2 MGIR3I34\;$@PE.02H/Y 1CCT@21D?X;8IR-*// CGRA/6>J0NBVQ
M&!/Y&4]),,,NJ3B0[U\AI""FTQD7$K$,^0@'0ZUN(*0F:Z'(':ZYBZ7VT^!UVI7EQH&SACCF9
$TD/6ZQT:#,F?+4R"515TY" MYZ@F!V9'3(KG*I,ACR2YL)D&2\P\0FUD)]W5/VO+)*YG(S/I
MKO])D8D9XU+3JY:X;3:C;,2C!FA2<^4TF3 #,DJ6\[VP)V&A_/ZL%0
,/HE&J,;F>V1D:SZ04$;_#L;[>&AK/) 0_V>W MV\6^K=U
XH;^.BZOR._A/J+>6>N"0PP_PV/03K5_&5R5QU-:]H(HX9SP7KCB M^WW]UT'.
(O1WD*9$BO1=>Y5@A548$.^&O=?_KT[PF#CN4D*X,DJ5Z9:G5"Y9
MW)B,9ND8,X\P('8Y"[A//97_#+&O8J5@0H@,0H9#CTH5W=J@4)UM"4XG)X?=
MSJ'"Z0X&F,R!BIFC-'<4LT<1?_1Z+N&?.SSS!OX6"[!SHI##_I; 799A1+K[
M4J31ZR6)C4<^2 8SX".UZ&L=-SBE3?R-B/>J(;Z0@_@(+23M9GD^%H :6#B! M/O2!4
:79#N@EPHRHG^P#OI+(E$D<^<'^? $DKO?)MSWB C(GR&5S]MQ@S(Y M1B\X7,
<+TA)_09',G1<43%(<3$8^?]S2PI_#WHCYT5HS'P0A+:FA2'_&,A0D MO=7: )E#;
<3IK1BAGKQ7+!&BUXHX1Y@_#KN[!3!)J;#4AI,B,2 M)ZM(I*@;--2_<>X]4A]2-
8^"$6Q,AS[!00 IF\W0E[$Q07&TOPI%P@T!.[3@ MAR**G[[HB)!YYFJEM-X#AX)
U"S<4*G_V*1Y2GTK+M:PZ4R-RG>PDTKQ1 MPEPCJ-FCF#]*"6@0DA_(4-J
I/L;Q[^[.OZ*K$&C>L&G4RIUZ F.!D&IVC$)
ML]W=R]@8,>BM8I#BIMU_B5^#P+G22;_$3W9@I,F,@W^P.O@1-=+D#1KK.Y5H
MJTII!]J4&Q M@:.(A1&/HU4\%ISBNASPB@HS#4+D,PRO7AD@'0XF6%@]KJ5S_0
MZT1,DTJ)U0"XQY <;P'8F*\1UDP68@-K)*1)H*8*3?;(98F-\&02E!2/)HY_
M2:W*'@\S,R,^F1RFO/S51,@JEZS6F5!VK(UP9A(BNYI8$^%552M[Y%)41E R
M69$B;N)0YZ?Y:T0097R,<&32HZ*B01,ARJ2;]N@4L3 "D\FF\O+6)H(2997V
M2"S1&8<_\U R(F_B@%=+4?J>IP5B_XJI5S^UTA^(Q-3?0D)4*LT$;C?SF-,B
M38(H8BX;I82CU['XG6NL@@5#C<=C0<9:6SX:D ?"0K(UYS#(,[K'2XHCFC(E
M7='$\AOI(:D,=U,K1%661IPSU9)T.KZ;Y_DHJI?EO= G?'3!64"]^%#;O< L M&!%
(HKR705J=OQ'?TG(+S.I8DIJB2[)02M@.[@2.V_C9U:V@+NG[?OQ.*Z30
M5_/"2%_71:#I>I%&:V8;=(M-Z6%TGTPUJ-A]$IV05@HMM-(5AH5>*%),MZ94
M0XEN.V]+4%[%4\37Z TYQ:0B;\CBW7!8S\. ,A($J:9;P=6/@N"-A0)V M,HQP9\I4RW
GTM+-;V#V@Q39!A: M[2EA=)],6) MU$!I/5"L" )-=DN'W?/RM:)?
2]XF+^AE"N.V3\P;B+!Z?KW(+V]"J7XY3^VI MZL8:J%;B9T0R4\/6C]F7\]04[_@I_
Z^W.&VBPM.G2\Y5_=O\;-ZA:XO!,1S M^M)/&PI\.FE'YO4*3ASO/F0[NQ\R/VW(W^4?G-
NMTR7^'ENS5 -7 R FCQ M*EXCD1G0JO:+72%RB0X>;6AHK<#-
B5?"2WV[AR\)V'OWLYIWZ MU4U@2JXDF:X3[U;@9H2MZ#BK@V*^2#-
&BC/2K!L,G'H6PEGT8VVZ)0[CUL;. MQ- $WT&F+C>';\%:;62Z>5Z%;2Z"46WZ$["=AE/=%
(?GZ_,TLCBIF"SAS% MN)8>=+O*7'6F.RPWCN7O1'T "G+S!R+P6#V?"JOJ<-0 ^*K
M7R2]([Y/1+PA <)X&$B!77G6&F%??4=!?4EEZ:Q8 2%3ST*'ZEL*4H3J^POJ
M*UJGD!U0[MWK+R1X871Z-[D7_^KY6N>/,ES7__B3)'I ME1G8#$$E6Q=?
%CN5B1BSQ9_#Z9"(FQ',FNCS7R#B8@+.0?QB@,N)-FY9W,(D M&1-1P23U(ZT4-
H/KBT]$*9JV(U(I-B/;<7NHG'I\BBDSJY\<1H18<$A9?-K(
MY6.F2HU7'G2E(XKG9P*2P\;+/J=7-^)!ZAWU^OCD^J%ZKI3T>;[D8NT)7B<5
MS8A%7S^3WW00S0EVA XM'YKM"MI5<#\)J[=-+K^TZDA=3UQ]HC
MPY]BJ.,3+8E[09\;=9SE(CK-DNJOF[\+#K8JU71"?/2)*P5GU%6_NTF$2R["
M0/)I/*55W#RALZ!\A[5DLLV8J.KVFSP1O,F\7 )()L?H=#!79+0-APU8[,G3 M"?
04;CC49<1EP%6 QL9FLW-Q&>BTB @#RM5H?QIPY_78%P&?%78J>J: M-T.?CLM7JTJT-
4>P&G(UJN# EB!T"_:KV5!"4 -S^G#E$>]"8]T?"Z)OEUM4 M3E.'615K."

/W']0+_)I5:NM%M5HZP.=W5IH(*J!67>0FS-/ZZG:[_DZ+FK) MI
9FQP\A+WW.1;EM>3WK,.E@._(X@Y"0B'/,OMV,1@1&>P"Q\O75^H:0/5?+'2]2"FW.-31?
Z*%2649Q6;J!!Z=JL^&D!F:KD/ *XCJA/P'?9RS$_BVX
M@4MGV$^G9PJXP@#3DHM%J&EIMJJ @0:V=O\GQ +6$_]9-6'?5VT6!A>3U\#2
M.R(>J!N]:Z'/N-]$YQU,^V(Y51WVD0%1*Y:J(V@-OS"J:V\KS>5VVO&H@]7]
M[G[W0+^ELCCP?BOX6."I(:(S$]9@08K.2=Q$'U9E8YVF)B<-8A^\YP/"R&-Q
MNFO!XDC+T%4!>S' M-A5&>J4T/[B>GJ=
<"4QYG>M9XM2Z+A[J5\$HIW<=T)FK%5M8E4=7*\/*YU"J6TWKE7DK\ESK>WY.;C'UJCT_
M;5$F+[9@4 =W7CW&K(XCJY>#5590:<)68_"#3?T7#R:7 K-OAF0BVZ\&@>:_
MN7C^A"$,I@&7DI=;4-#YNYJA#VP'[@1<__VK_P-02P,$% @ CX!'6ESB M]ZJ%) '74! !0
!E;&8M,C R-#$R,S%?8V%L+GAM;.U]67-;1Y+N>_* M7?\GPQGDU_>LI_8$^?Y&FG?WYX
M!>[IO__C;W_[^_\"^(^?W[]Y\G(65Z=YNGSR8IYQF=.3S^/EQR?+C_G)/V?S M?XT_X9-
W$UR6V?P4X!_=G[V8G7V=CT\^+I\()O3%VRY^._\Q2^=,3@YD] R4 M+ [0)@'*6Z.,MEPJ_-
\G/S+OLI-<0-$8024GP>D8(=M@G.*&(?U0/W0RGO[K MQ_HEX"(_H>%-
%]V//SW]N%R>_?CLV>?/GW_X$N:3'V;SDV>",?GLXMU/UV__M]S>5*_
M__G^]95'YDF)L\5I7H[CXHDI/8*P"<7%.;)_V^73 MG_TUC(B3N)ITL_:&?
EX_H^+M>=.D2G,VO_C+"88\ MZ5X=K19P@G@V>KY8T#-
>K.9S6CXC3($;P3PPZ34H%RQX*P5D[VV4W*A2]-5) MK -O=!/>3?:M ,ZG=?_1O,#%Q^?
35+_] M\I\K6M 3^M#%\^4+G,^_DO+X/SA9Y9'"R%42'HP3AE:T\^ 0%1@319'**:95
MXU%N!>SJZ#=H]7P>G\SF*<])%SY]\CE7O;56B^M>+&<]2V3EQ=C#B9'
MG74$;@*"BB:3!6 9O(XV>Y>DYZ[U6O@&GFW((1X=.9I)H!DG7D_T;-G\Z\$ M9(0\)RR%'
!DA$!@@3I6B"YFI56PPOO&'-A_C8REX].YGO/<#,9OYOG,QRG M7[Z<5=-
+RNDMN8KSJR-TWFIID@64AM"IS "3ME"P<,<8AI!$8]%O 6L;1JA'
MQXC6\FA&E#^6L_BOC[,)S>NB&J_EUY',,99L!5AC:SA0 G@EJE)*'+6RY/:'
MQKRXB>)@/VEV>CJ;=I][;GY+L=Z&K"$7]!3'9 Z!<0ZHF2^VH$#-6[M$US , MR?
LY4.XW7*!#IKN=MY,HC*"QX^0=+;;7TQ=X-E[B9 /<"#TC_RMY*-F3-M;9 M$R07P5
X6U3"&+1I[?/(B PD=(SD:K"E.1I<94N1_5D!RFQE1I+)*6 M,=0%CLYJ$W?/YODC&?
+QI_QZ&F>G^0<"Y>Y,87NP]1PS"-+XF5:(UBD+XKE#"Z7 LZ3@VV8 M4I:W]C W'C\D-
ZPI$ZZOA7VGO!G/JY4?+T^[;-@TO9A-EZ37\S160#H:KS6+
MP#/9>B4=13M>.&!)%\^M8FA;)V*_6=('EBOG&@EDCX#4(X8"@]5$TL*A(4C
MAS"AI'_9HD6(/$?6F!KWZ;N'=;1Z9<2! FCG9G7)$#+^*"QF"_4;/9%Y<$E) MT%'IE+-
"EV0O&S1M\%\DF2EF%=*V=5D=8D+T6IC.)4!RYT*X9" M%,>EIQ E:8,A(LW M?IW-TN?
Q9#)25O*D-(/B-=E36SP$A1P8,RD*U!DQ-M];N1_7D"Q; W(T%T4S MDEP^/02NG#
68I$49"JLYEDYX%8SZ8M5VK?>CM]%V,?=3CE(V'M-:3.!;FS:
M_#Z;QK4ULDPSKG4!1$'CR4R"BYD&)93B*MIB7&OIW@ID&U'KQR/JPR>[CWS-
M*!IKA2#]X4L-I&D X)R@+R5*8[U(/K;>,+\S=W'02"Z<*8;.9UDX6*XI=E!U M:
(&&YK2P.6:,);9.<]]$,21W=5]I?R/]LL]B4!IF,Y\)'Y4/KJ/9N-$/R8UOQHM'<
MM^,"Q5U84X0=-2^ ?=V 9:P.%'%7=AH%RI!!#LF2TW (3EI.&&QA&4QS)?[.YT;
M_0Z0;'_VO?F^X TY7>NA0P5/JCS>N=/;*O MV9<_=3'DZ#ES+$7PZ&C^):EMKQW-
0''%HJ/AA]9U9SL!'*CGO0]C]G.R]A%4 M_K\=_BUEH9?8.$N(4K)P#HTH((VM7#. >D
7J)1$FUK7_QV) /UO5NPH\'4 MMZ3!?)73;1&CYB;7$BXGTV^;'!.][3*_G!7<:8Z.#@[_.9XO%
MN_FLC)-B>Q?$F!5T5I&);EO/;"[T>SHBT"O&F9?
M\=^LN&DR^0TKGS_EZ2J_H@'7\I\YQN4_Q\N/+U:+)<4.\\N]LYIZI_^G6B6I MM-$BF
A22HI-C"G@*5H!Z:(5%E7FOG51QAXPA^2LM&)/W])J1BL*,_\JKQUY M*X(02M;F
KHFJQ($[2UY4<*:P'))J778?P7 X?O[%Y]T,?/CZ8JF^>VE[?DY ME]D\7P;<>?'+%Y(.L6P\Q?
G7UT2.+GE793:;T&-.7D^7>9X7RQ%25!%XTC0W
M*9&'*260QQGJUB5F;4Q2V#HB['$X0XH?]^?@S:*"89JK M;I+9_=K_%LSZ;");Y_.WQB<
MH\=%D3)$P54=G :7!0-FN,S%)YE\:U5]"XR#:VTV[*WS3&A'X9^0)#-5SUY[ MBM[ 6A0D-
U]D+&LP_R4UVML)#US1I%BM85[[_?1C0D?3T4EMY:EM!&ILU6]/E9 ME3]R7,V[A&T-
BV>KY?N,:3SY^C+3L$G[U-3^*QS/NZX$KT_/Z)\UC5BG^/ET MNB(U=5IW
4;)HB^"&]"),5#:6G#DVX&FD#DX'95I7@77= "#,BQ#I?'#4:97
M#YX[(0J:NE%5:$HO!/^SNT% )>*CT6IY?Z49S M18]O*OA:->)F[3->/=;-
ZMM^5R/@ZK9368'V;OL-LO MUSY&KG0"C9:BNY SH"@6#-
J(T3O!^RD1WA]RDX#GCL>_HK4_/IF>%Q/$KQ_F M.%U@[)!,4_?36G6E_[=:+-='&L\
[D^A8* Y'HBU2A*QH08*KY0R<:6E"+,Z( M7@*EYB,94H!U3';?
&D0]+$]:=O:X/HQ+0%YICIH0A%"CP:+J@5PN:]?+8IPO
M3+,>.GO$3;RB&M?]VN]W=]3:#4?1WKBNO?
[U1S>BYC7LO.7^;S[_3S>=G.+U_B1YR>Y/?+G,K3PGO^G3 MNNL9V0PE%

**().AHR'HK4;B-R0>3 %.1F/TD,9TI;H!F7+A\OQ6]R#/L3?LA#N M-GRU)_SB&CZ*
(3"PZ"")X$!)5?OQD:NC1<[9)AM=\Y[4VZ,;E$?PZ.EYJ/C[ MIN>K\12G\2J^B([;R
WY.R6#XI;<+,<1HDT*E;::-^_#MSVZ(6TW/'YZ'BK^ M=KNZW1#?ELUAOYT>-
,&74_ERO#B;+7#RZWRV.J._H)_C><8^I[\2]B,F@S&> M6R@AD-6(7H!GL@
KWJ2$R2O>V@%[^%$/:5/E$2VGAQ?
<3G3MVXK&$[!O"FR=87QOC[X0Q>AV)18U^[^G.+H12A'/ O0!T/[+2G9A0
M2R.OZN*CWN1CI MP16K(+HL,ZHD+?90XW@OKD&5/1V);V)21INOAS_5_?Z
MB.ODHC$SM+Y$[Z+9 MT:V7Z8W(%RX,>0;O/6&5LBNG,Q!8T9DI^J]Y_C69??
[C8B=JI)3&Z%"!Z"*PVM\S1(P@I"C"69F8:7Z";EMPV[#,?%\J
MK1_!M>OULZ%9WY;+Q%MM$[&XB/*K,S>JS?NR$08,%QR45G6[V6;(EO&ZC2%8
M\\VK;;%MPRK[?;&J%['U:"ROKH+-1H/9%LF=TV"YKUU'@@/T@6:!U]L6N;;M M6[[L
&\;:KGOBUI]":^_)I_=/43T_06].";.*R8"8VC =PZBX, Y>L M8"FJ=)6-
P212C\DFXC,K'IP4#J)V7M-_M08GV9TR^ 6BK%";[[MWR?
474[J#_1YSGGPE+J@5[%!.L(]&@T6&,-+;:!+OV M&T!6[X#2WDC!?
+2ZM>VZ'Q5KEV!G&G00*0F=Z5O_V8%MD&[%KV.5WSQX8KN93
_F7YZ4T?/XGZOQHKO6 M_'WNKAJNG2]J,[8N>5%# $RD-
1%D275'V9"3IK@!E\D]L]H4+JZY0S<*;[=Y MSE8H W41M5 J@[ ^D=W4 CP/G-
08YL!=TM8=J=#NWCK0 MW>>!='=7K_]AUBW?>;[S-L=1CM'%*",$1(I/4"@()?
EZ/1)'SYU5S:WS]N@& MU9RV)W+=N'BS']FUNY-UC>_5;$[(8LZI.X??
Z8#;YB*YR(,/!I*IXC*?%*H,94H M0"KO03EI(01:$,;EX%G20<. MC/-,>\7KK?3D'SIC
0UY=HX7::/FA;/F?L)]H!Y![>.A3+KE6NZ&@FIY4?LE MK W3TIF3VZ; "[3690-
:UFO#9;#@?;*0,T?.>M-X/NPO+8[#UKWI6)XO5BL:+"Y*QP8U39>6(M/D!,JE;RK;>
(D%091>%1IM:-(KX! M9\?ZQ^^"*ZVDTT=,2SQ>S>/'>E]=>3$[/9U-.S-+L7867BD)Q6=&
9"7@"73 M\$.0%!M9SD/KZ^'N1_48ZAG[(D\C6?7B KVI40YAZFH 1DPR7V)10!Z8KVD:
M(K?(GD8;>2;_S*#OTW6^ N81U";VZ=;L+YA>>'*A^JZ9S&P\UX+0I. 4*.MK
M]4C10%"9LT)@8*V/[]V/ZA'4'_;)G :B:M<)[I"SKJ.B2O:H%:3"ZUTXJ>[5 ML4BQ/">--
)]_)>73'3@="92Y<*E *T'0&-,0 M9/)@2XC(0O"1M:XDWPK8D/(:#\>L]C+LO?
G<1B'&'_%C3JM)GI'7.UV0!3SO M2]#U+#TO1WV9ESB>+*Z"VZK[W%Z/:=5^[O Q-NH_=
[%105%%(*>B/ODN&'R4 MHB=;'SS%J*)F.&2HQ;X)N"(J2F=$+JW=M5WP];@+U]U-
-6)9HM$BDXNE*&2O M,9?/-H#VEJ$,PGO;5T+E+DQ#LI^]<6F'[;;=!=7,7.XP_//&#A=]]!?
5Y]<3]E:7W-49*E[O;5") GMOR?G.)B=AHM.B]2US#>$/R?0>C90/)?XF M5:>W@'^?
X^QD.OXOBC<3+;9Q&7=5LMVAV8N];,*\42Q+OUN=YD0QZ]5WC:3F
MAE>/)7$>0:$1@(S7.XJC=$H@NH#W6.O>00YE]BY>^;K^^=5LONDL="6IZ_K4
MR\I4G9S.F1@;9.1$%ZWKK1L21#:<"\LI^ ]'GM\]AC&(&KAA+8;-^N3'1++A
MZJ3+.\TOI^#JV.\H_8ZJ"*8HZ0U(_LQTB=.3\>4\X=7Y6<]:XQ"^%9Q>
M0_U>YJR_E,#>Y%_W6$',6>L8P$5?XS%9STA@J&VCZND);_&Z_NPCG#EP%#W$
MAWLC.K_+9ZU8_NK,MAC)%+"X8@%+*G5^!=EK40^MH:65H[6PK4]['&-< T]S M''-
];!%W/BRMFB54?IW-TN?Q9#*R,6FBG0&7LJI'K#CXVEF'K'BB0-DGVWPC M[^+9
T]E/"3Q]A)/G]FV_6E_ODFRN>ZU#'IHL!IM% OHS8N1FVP
M==UNOR,:4L/*@1%Y0%0:YO+8M KKGGJW]]+3 K7-#"'R5&\P1 $^E@"F,))#
MD.BL'_*JV7:@0^KE^3TOIEZ(-\@U]E?8MQB9Q'(1%/)KQ'I +"?P$B,X9G.0
MU:JJ(4=+&T/9L6SW_Z^3XY)GH"OAO#O4UY%310AC:2BQ=FH0H9!?Z10$;0UW
M,J"71]@$/7P@0RI%_JY7P3[$&>0:^#TO1U(IXS-/()T6%%4Q&D24%K20GG%)
MWWCK8OK&0QC2C*ZY&E*0QA,?(N^ZUBOR$UPMIDQ)&5F,Y7+(D[J]]_D8DV&[
MLKY/9;('7P:I239[F2DM2KVS$IR/FN8V67#">S \H$N6HS=#SFGLV,#N:(U, MOM#*
MD=:-1B^*/"Z26>M\U\;[NY='@1N98Z+!1:%K$U(&W@0/%,M([FRQ15U36+V7
M'^TV@N]U%^W0]?*(>#5(JWYS8->:^HY,4-:+&" 8) =>"W)AK.=0G2CA N.H M6A_9..H
O]=MO2%:HK9LZ[U8[V)_'J=I?)D@QFZ8KZ=E-C]=S\8)SE-
WVOUA:56F=Z39.K!&KQJ,Z_ICCQ=7NQ\6961'.-&<052
M2PFJ)%HU2%RT06,H1A0>MND3OMW3#C4*K\93TBUOQI_RC6D\/]&5":\,A8.1
MB4:#9*5\$H[HY01!;)V.Q-:MTY;5>,0_"4CT2J7L77O@@Q( 9FR MQ
MW%=G.2/X$A&*Y/7X?-;TR@,6(?;MY!V)%'M-=T.-7QL>,]9Q;0T$
M5:\$T>@!T2K(3FCND$NF6S>\V ;7(;F-+07K4D+EO(&$EA:@(F_<9VV!!X51 M<2-
0E)YEDLRHO!61C!&&T(J,GA9 M/' A=$96DH_'XU+3N.:N$9-S(V66"!@E Q5HB?
OD)8AD,SDY0<38NH9V=Y1# M4,Y'X]4.T5
+H3;S9KZ!L^XSUT<7X0N48@(HIA,$IS4PIY(45D1YW9KW2;0&
M]4+W1JDV14F3;2%5QU(%E@%E5*1L0_'!&,]Y:_M,201>N#+S@F$741SC 5R MUT)V-
+$4P" ((>I9IT@XL21 EM%:B4):]2BT\]$\H(=A50OY/=X,_>A:,<[#**

MYNA'?/A9^NLSUN@L_5;N?[)%%U0(1G#RQ@UJ0%^36]Q8FQFO.:]'E%"X>3[4
M>I8I>*4E3N&KTHG&LP2U#QL@4;O%&HHG(=TOEZMEJMYWO0;UQ55Y&$E,8
M[_,ICFF6YV_+J_&"N/!_,\Y'M6%?5GF^258M*)DS0(X&VJC/I,@2!<@:>D0 M$W-9;=,*_
(0^KYT@.9CBF@!U)@OU.8]N%SGGS*O\VFRX^+D:.XGV@>063+ M";/.X.B?D)TD*^]U0?
FPUO,ZXB%U7!F,0CM(K$=H+=T=7 MG[F9_'7FYI!VT3L^HET+Z$/&UBAIL@:Q<7H?
9YII)+E$3V2]%,"I2Q1,,90 M;Z\.L: 6'EN'8W>".
<1N7CO].$(C@L[>0@I!@/)HSF\!$A@9*ND<.8U;V,)K
M'SNDE$0;F6Z:MD/FL)FY^H46\^QKSNN.^+<,SVCEN1"U2*1FDHUV]:(>!T*+ M0I%
2I&U+L.X%]20L@5MB=&/7)K1Y;P1Y)TCEB&+5(($;XBXRG)?2_W(?U<8 ME,XV"VD:
<^7;B(84XO=#E(82:<>2L^XBKNG)FXR+?'D'QR5S2[;DB%&4I\DE
M5Y(+"/0AX!.A*0F+;'X5];<1#2DH[XDE[232C"4?\$N^.,Y] 21K86/.GB+^ M>N[,4-
SFG.0DT&A*L,44WWKKY!880XJK^^'#H7/?)/FR'MIE,\D+(*6@BSE&
M,)Q3L)2*I0A>,K"95!:SJB2U@S-Y_>.'%+#VYE0>-*?-5O@:S&\X_U=>=C6"
MB^7E"+F)UNMZU3*OO=H9DO\2=0*TGJR2QZ1,ZW8AW*S#2WLHZ1%7Y:G]-=1WXV
M7N*DL_MOPV1\THWGK],[:P+\ALO5?-WNJU@T,B9(PM4TF900,OF-V6&T6CCK
M3.L:TD,Q'ZJHMGO^B/O"?*1H2V)MO2"P[HC9"*(DXU%3U(4/,S-#2I0Q-
>=_ZK]MNZ"FY4SR?'$NL-W+4!!*MGE)/V$'V(T@OT_'K4=:O#
MO<6C&NRNX33FJU'LR#*I@^(!3%+DW!I%XJ.XE:.72_0R,\]ZZ%AT$\@0U' ? M,K]E,^Q
*313JG6(KZ>+Y7QU2LOK!<[G7VF%/S^MO>)&.3M.8U2@N7=5S4<(
MW)&WK'CT*3A4V#K1]"T\0U"9QZ!',YFT,[WC:7Y;7LQS&B]'S-EDF.100B0$ M7C-
+ABD4'+DVABK6R>I-Y_A)3T,5BP]YP/(KS)'KN3E3&U=%*,4*^H_5?/1W%F1>=-
=>6\\N_5++4DQB 1.K.1T4 MH)!;\%H%R-%F8TPTV;8^0W$'E!W]EWX/LQ^58C=-
V.&R.IK[;A5JR2B:=5FJ
M>@>3!)32@TYH49,C9JZ[OVW<]T<>].W#CSY$TKN]^[VF>^FG?);GBX\XS_NG
M4._\J%8V;3NLC:S8/SN>YO3\4Y[C2?Y]=1KJ29^7X\F*7OVC/GZQ859'(I7" MDLO
1/5B)"\0C$[@HL9B0O!)MS9:.T(_&1YG.?JM>/DQ>ST=#8]?\+SY7(^
M#JMEW2[\,.M>^YD(G][AU_KFY_,Y3D^ZOUN,:-E((U0!4P^=*@H*:QF3!:F<
M9<5IJ5)J/$F'HQY"Y'X,5MX\B'Y4>3<+Z.Z8HQN30ZC'<5308?0%H3A.VAB5
M@\!.;8!$X6:1VF@OCK-N;P;6IG\!<_XZ2ZAW]\S'E9X]W7 M-
+4'5$UO\:&M[.RN^!LTT^\>^;Y*_&WY/#_B)1NFDH"0#()2*8*3P@!# M:.3-Q9)?
O8WO>LMGMZUBNPX\>"T--QRX5 94*+4-.T4"3 .&!$!5&B+#'8&%P/K1[O M@C,$R]
(+*UJ)H$V0?G4C1$IGO--DGB128)ETA.!4!LXTNF**17>?);CYJ3W7
MY"*3)40EP==32BH6!=YE1LLJ"30JIYA;AS:'U^0>39_M)]L=BW!W$4$OJNP&
M(A532*GV';"%?#MK!'A?&$3KR+G#C-GWT,3U3CR#4F9M*-%L^ONNW?]]-EV?
MH1N10Q^5\@X2([*JD#2$0@K<20S.>Y-]\R.J]X(:S*9:[]IB3T$<*2"J74!G MTYH7F)7NE?
7IMD-CHOL^MVU8M-,H6NVHU>?4?8:1M^S9A&R<-(&A::/$0M=Z0:-
//F@:C,&KTD5HHN M34A=]XHBN%2;EZ+LR6T M(;@5;;G1ATQZ(ML
MFI+D&IPA.!7]$>.0N3^2-W'>!/.W\71\NCKM7EIO0!R<8[W_D]MZ%#N.I)E/ M04L^W^%
(7@)8Y5&]@H6$K*'P2*%G=L2I8LE/53$4*[VPLO4&R;;8>HIG1L$G MAXPA,*E\[:FG2/?9
C)F0493PDDG:EH=\:\9_3 M-
%YT]T[7/AV1WKJN8BTA%X;"0*$0C)1EH<#.,@4Y<">91:M,ZTWNO8 .R[%:K;?_:1[5]?
=:K;S/Y8%W.HYMS)5Z[Y@<>]T3Y*.[H+ M[W;2=>T$>QQ3NS$I-
[KG"V=A(<*]>@4O.B\37ZG"3XFJ/?&DDLJ0^V\+< FA1RMI[72_)C";A"'
ME:08$.'V$>'#*SKMNVYUB%J"S$(FI+$%034'K1**2I/_XNM3X'L#')(?;*& MQ[6=Q?
@@;#OOL^T\SSIKPB9J&YE:=%";O^A :'-=V
M%F*C,J=O(/PP^YEBNG&ZVH+;A,2""P@^HZ10W@OP4CN(NHBLK/?%;],C??
_*KN9U0XS[ MD'7W&%6BVCA+B5Q2ZIE]@L7A4841"LE) !2K?
_UZX*@;54@@$H4":=U&U8'* M_,+]BPB_PN.O__[E?/3B,[2383/^VW?
L>_K="QC')@W'IW_[[O???B;VNW__M^U_^\M?_1+=GAZ-GW!*5>KCZU^V_X PEH-
R1(1'2529$N\29Q( M9[34RC A_?\^_8$Z"U8P3K+RDK3WRT__N7.Y_\4
M\T\SY]S+^6\O/SH9WO=!?"Q[^5^_O/T8S^#/4"?'V:7O[A=33J MY>*7^-')\(?)_._?-
M%/YPIZ= @OUGZB?$=6'R/E1P2E*=CW7R;IN[__Y<6+ MA>1\&]MF!!\@OUA^^?N'-
W>1#L?3EVEX_G+YF9=^-$+$\R=,+S[!W[Z;#,_MC6#UL[,6\EKTJR$74*K ^;?RM)
<[8SI#(&V-_3=\=\^2R2 M(/O9:%H1\=UG5\7;G/MA30'?
>70%M/,'D7,X#]#6A'KCN==PKD#>1E@>":,< MF\DY3(=Q\GULSE_.
(9XTXX3#AA2;\:09#5-997'UF$)9=B=-GDR;^,=9,TJX M:,/_S(;3B]G8S]
(0/_;XB/"=B)I+QA<3_]]V>MVU@2*CAN-A6:3>XK?+=Y8! M[77(\&4*^*S%>K:"-FKBC0^-
RFK:7*I_Y .,YC\=S";DU/M/@X^K=^-8X U^ M.1D(G8,

QPC$H(ADE!'G*)"@C74I!HH2O4N>R8J,V4_"G#[+5[PL2G@)H^ED M]9.Y6N8J68]B(?
*X_K-AQ$,G-3@@LL$F"%$@@XD@%"$&6N2R911[_L:TQS! MS?%
<4>A5NQK9>TJ2;&A;80]'S5^(DQI.RQ?5F/!Z/IU.FO-/S;A,ME=?AI,!M<]*68<8]P&JR),';
((‘>+.%HM=Q9F>!WT>A M'=EP"]-/\]UL(U"#6U9*)3;<"Z@B"]9:60]P8'?%-7U)?
6^4T(9:ZZDDCH=, M)(\9OY*<:,NHIBIY5.3SI<(- _;IF=!%V#TP .&<-^./Q?
3Z96[7#KRRS%*+ M6 3']8_F2)QVCACMJ'>6,F]JVT!W0-34_'W.P%VU5U!.4U.R=U5-
=U7UJY3F M0O2C]WZ8WHQ/_*?AU(^6X+*-"I3W)&F=B,P>F:V#(,IG@U+0T=)46>T/
CH& M"M23> \S_U6,L_/9J'AA[Z9GT):!MW!6ELG/\&:,?ALL@3KG#?.>EX%K(E6F MQ
HTD)Q262L7F+>T-C4V!7<4-.E%$WES >8XE@AO?;M>#@^G2Q122^9
MSTP3)ZC'35'ANA9S)CP*QB4N:DZ8RORX'\DQD*&"C.]J7NRJ>61A"WX"/\'B
MOV\6&]LR6K.0PH=F-/JY:?_T;1I$GIQ-#@A-W!(I(R/!RT#P1R8F&VB"VB9D
M1XC[YTKE^$2?*NG!^KAF#GT\\RU,WLVF)5U2E7F>L-T-TWT8)3<'?
4@!DM#0D=+&1=PJ,H1+R&3 M0 ,%L!EG2?
WXY6T4Q\V(':7>@Z7Q*TP7AL_;9C(9Z&Q\%"H0\ KWT^)">8[F
MLKM_>UEW8.A\2K]]VPRG6>$?FO6^$_S5:ODMU,QO-!, MGJ?-/Y2 _ML$D?
(#:G"VW]TX]F,.#,.,'!H2$5)=IF1J A MA795BDEPR;22C%7W<_L=TW'3\Z 8<9?
QLLJ6]V8RF4'Z:=;B'KR N=B:Y[]\ M]ZF G;S^ FTFF;$H=2 &28T .9JD(
UQR&G&@O=6QSW2YBLPO.KJY"YI M;*^6TZNX,/[*\C@0T3*=E4$OAJ*)EW!]#
$A:Z.I5(KBSASV:3!=!_<5D*BZ MCNZ2R?5I'MW "8Q9%
[@BQCE!I%>,N!307X:44C!10]Z3\7T'VU=)I=TT=$\, M<^=0]
[HD7HFOH"!@>#H^F;4MC./%;ZU'9S7.E31.\^]&<]_URNO]%:;O\F_^
MRX"K9*!DB;U2O#@1D@3G,]$9W56P5N%(*Q.OGY$<-TT/0/OWD+IFH=#=K &C
M29OD*/&Y^+<@\"N>)'XKG<@^9 E/E[^IDH70S&M3@D1:+HHU.''9EH-)12F*
MINAJ)S3792'^^O+6O'F+W^YR&.'C[/S3+0XE5'EMI<,)]450Z9#"S5>^
M6[WR*H6,=K9V"A;JC*@]M;5C6!/_7!ATD[O2JS^ 30OWO6X5$=- ^'>H8@RX&8J@B-.
<:=-ID*XC>*9^)9KM,'OKBCS M(("G.N!03[U-;3%7+"&8@UK0YSJD94G6)J"Z''-XC
/K@.SW>$-%135]27EO M%$#C/3&#BV.RZ!%*33GQ-E.B R@OM&)RLV,-AZ7Z-
<<9]JWY+L*MJ/&YA=9> M#'[_.(# 9#0A$5H&)I,U.*:LT ?13.6H>$@/)?
8G$+_;3Z_7#YQH>'E-U<* MOGK?_IS8BH)O=I):#U6!OS;CWU(9I-
D(WN5[WC+Y\>+:=PM? M*0*+BN*RK)V3)0BH2-
#,D!Q=SD)12T/MVL&N&/<5CZC&DSM9GCZ5\M3QB0>D M-[?
+DQ54!3BQNQZ>A#!91&E<<2/*B1X)$;T!)_1\ MTEAF&=.T=M3\B8CR2'N'I^%)%_%7Y
>:EX-?_736#F?G;]^>+#U#I@0(BZ-, MF7D<:BR'.[0E("-U.=$4PV,&\;T/WK]C5%GP32VI]1
H60WUI#D/P_'<#4!W M;3+$I\^_F1U-+'_T_T'V?7I/ .J#7JE).FLET0+WV-$B<0UH+(K6-
Q&6P1#F>$S>2 M&5&]_<-V4(^(6/M05H^6R+7YL#QO]2](;Q*Z3L,\+';
[?'R3Y6J=7HW36_SQ
M<(1CA0G^;G8.Z2=8#M%_N?;+@7$>:&8*AY1**QT/)+",]K^1!H!2OY?%K?*H
MCHBY!T:!M8>3^XP_KKS8)J^;MU6"D9N_IGYDY9A
MRBX\V3E,V44IAQZF+#6].3M+_5O&*;L MHH8GB3IM O!;F+*S*CN'G[;1PY,0AK-
L@#%*T%F1BW,$@0M'##,QQ1 BPCX.
MHFP9INR7)UW$WWN8,M&0*1A%K.>42"D]\8@+U\YR(4.F0>>C"5-
V$OR#87ZPZM2Q&N!H[3/[1EO9"D)10P 31JC103E*1H*0C5)D08[ LI=JV
M^6.8#H(0=:S2JN)_VBCVXL33&[1K6YA,)XMSGZ_&J7RQ*%PW2>L@#-%49B(M
M%\1YABN ,$HD$W60?7EY%> ?$>F>2JG["5^N#^<;"ER'8 B=5VJ*4@6G0B)*
M4\Z\LRFQOKR@9YAEV1/#NJFE8N?"LAW7#'W^"M/%IRXK,%>?N?BY:.^)^ /, M.T=_A-
&HE&N6[F\#J4]\X7%F1/72._$?3I#^'H]' ! LVX_Q@SLK2%)J628*F%3,N.= N
MF=HNU^K=1\"3G<390Z_&>P9XKW_VKEVY9[_.BLC>Y47#E<5O!S3FE'1FA =:
M.J,$($$4>1B1J':<2;>'0R%;(#\B2CV!*GMH GG/*.;PWK?#" /*.E7/@KT:CY8WJ M?
IQP(OCQZ?!R!_8W=]|E3ENY*J<6G#ZK=WH1V3ZJ?*3+&6A$'GK!<+'BFKA0
M.AU+SXR704':0Q'")9Z]5_DD&Z)4RN&T=!K'SW#".Y!$42.I,JXX+M^J?+KQ
M9.S*CM7;VRCAR#K M/HS8+T^ZB+_W*I]HT+, &8@0FI4S49'X!([(8+4,.AAN^2.F]
[.I\NDD^ >K M?+I(;3]E'%M'.T_\Y Q_4<(5G_VH%*\,O.$97%"$TJR(-!*]6&LU 6>%08>3
MV5C;LNUW1 =!QCH6\0&I_M")/6_RO0SEXU, !XE_.1E0SH(Q..^I-@;%;QD)
MRD>"J[JR1K.455^!K#['}8WD_='@P$]JOAE_QL\W[<6 &=S*(%,BU:FN?
H=!;T,Y!N9*RJZA_MA>YNA[UOXY(>KX@#_/PZA\7O!DR$ M9%R6A
/EI3K1$J>M(Y19B@89 S"'?/1XXX%^8_\>B=+#);J7&>8L8BE[!*(5 MS>AQ:$\" Q0?
Y48H&Z3QM7.S!YJPWX5#6XFSAYMBZZ[DJ^3.9!""H\XE1T"4 MVVXR#M
K=%.#\4Y($YGF>RADKC&4(R+=(2B[AUJBFL-:+K;9A<2DTS@K(QK2

MP!T:TL82T#PZ05'6OJ\\1;U1?&-N+17W6"E5T8BXD4F?]V.?O/<7\R12D$Z
MP*VVS5$2'Y$L:!TI[$(_?9NV50ZLL';(-\RR:FAW*0E^! CWN MDE4$6+D.B"1X3CI'GN"
R8M#^$;:*LI=?Z/R?@K;;]=B5RY47_?X M/@O/-
QK2/@K)LU51*C0L53E\)2$RXAG/)"5&*;I;.NNC+B2/')1W5I!,2U3; M.4%*MSJBF
#A@DK*U5[DGF4A>1>>['ZK30>E''HAN;#<9(\++57.$6D8Q?6^ MG&%ED@.EDN?
PK5WD#NK?L)"\BQJ>I"YX$X#?"LD[J[)S@? V>G@2PH"G3D=< M@H4W
H%ZCYZ&S\1$@0K.$*6-QT&4+0O)^^5)%_'W7D@>HG2LW*9A<@Q$LHR>
M1;G*QUJ319"6!Q4?,8V?32%Y)\$_6$C>16H]U-O^7(0);X>?
X5$@\VEN"8K5KOXJ@.\K*RZ$M=/10( M/@#U"NBO_GPUI3:!VY/MT1'JTU@BO:E^P?3N]
M]#AYT*_L>U@:?FM]@G/?_C&YM.B#,YI'XET$(@7R-:B@"%?<*NTBM[9VOO4V
MAN.D1A6)'_A1F.N%PH8;*YBE!%BYL<8Z1?#EDFAC*??)9L[[.J5_W%7AN^01
M#D'9>XT#_#Z!/!N]'688F)!EBIH3(TW)'9<69 (-OAAI8H)'GWGMNMA-V&UV?6_!
[QO&^;GYOVW+\9Y_*?\J,J&?1NKZJ?3=]AJ/O(K!NIHPHY MXJHB!&ZSAA/G5" N..TX[I%>
[Z'1RR6>_6?6K>64:4-2.?PG@2MBL]2$L@A6 M>XORJ5W5^2PSZUUXLGMFO8-
2#CVS;F.P,J+@2B/H4L(4BPFK27!**IJI@LC[ MGV#/*_[=1?T;9M:[J.%)$J6;
/R66>^LRLX9TVWT\"2$D9Y[JJ(BC&7T:;TS MQ"8M">5.R)1,AL".@RA;9M;[Y4D7\?
>>6;=66!UC)-DI0Z1R%#T*)PBBB?!/YA9[R*U'CM97=\-5Z[!!_@,XQD,& 66-?
4$=T15[B36Q",P MHETY49N5,;FOHQD/P#H(6M2Q36LK82U/JKO3JY87?IR&EY$
/X\I77,L/\"I M;\N]4R?-^2<_OIA<^[-Z%>O]8:GDD.])6#MZ[&69NK*6;[_QU3BM\%QQ7_*4
M??28=3 MS@GNRA%3B%XHSVZ[3MN/;2^>=L_ZO;
[;]23F0_&VNU0AQ*BSXL'@>BT9VH%> MD%!:5QK#N?61,F'V6,CQU%5I?
9)CAUJT+DHZ@.*@3>!^JT7K0?4[5@EMH[<# MH)L5,EIG/"
(6B4C*T8NU4A"E>>!4<\=\;5__(&A6L19MGRSKHJ[*L8%[ZV 6
M)5/0KLHA1)9&&*^(RQ1E(5$6UEGTF@P#%SP-Z %O8%AM\J[#+S3H*RF1TD_
M:7U:TBH(9PV)29>4E_MSF*G=(?KYU:=M0XTJ$N^A/NW->"GA#?=2+B(+UG$"
M@6HB0X32/B2C>YILLE)* [6/HW>$>,1>59_*VC^W[IU;FT#NR;O: N[3>%B] MTJ
;Y:KIL(?-;1OHF9?KG84GUD1%I$VZ5%HRHF)@3 8M(-=NR7TPM'O$XSIT
MUG51W3Y,*0#)!8Z3&.8EFG8L$0N.$E.J=\4]9DYUD7I% MKVO23@T@N8J+]&TX#AQX
M0.?2[EY5=B9;NA"81[1"'9%+%O-&N^HCF;KQT?]OH3F)O:LBL\I[XB_]R#0@X
MZYW&/2#&9(BD,A"7HR11"\>\49INUK#S,>5=?^DS5-[6,MMKNNK:H:,4@W(B
MS(]7XC\4619L9 2Y)4RR-C%5NU3ML,Y^[:FZHS>E[+=YT#_:9H("\"$%Q@U1
M60>T"I,E/H,CV66D/# M&9)9$AK*64:#DG$ZE*M;1)2:0E++V4KSJ!P=_@C"]NN/E
MW6PZF43 M\9$;GW).(&J[-_? V%E#U.PAZ7R0P5"1CD>>
/A615LNR'@;BI:76:48#JQV_V)_R M'ZF#W(?NN\BW\BFRWZ
]?]OX\0K1,@UMO'/6EC2T4PP1X5<>T*?6VG/J%,V. MR@V\TON?
OO\ZQ=VEWE0560\)V&*]O,N+@0X,UX(EF0EX43K(EJBZ$(9HQ5S0
MP9>+ZRM/V.OOW[^"^[#DMI9H#]J].;X3W[87Z .].F]FX^D@^N"Y3XHHH.A\
MQBA(4)H2A&QXX*DL5[T:[3?Q'(?VJTF\G_RY'T=X"WX"JU;2%P-EG$Q!LU+\
M88G,P$E@"@A+@3F3I."RAPJ+NT".0_^[R[AB5KML.V^;\6G9>LI@Y_'OTD>\
MH'L71L/31?PR9H4;E^'$IH"6"75 0L#=*#BEP,H$8-T&V_8&KWK>2NY#GCUD
MIW^"#"WN/TLNGC231=(\)2'!,$Z29.7&!,J)DZ7B-VI0C!J3JO>Y60/E>=.@ MIIQ[R!]?
9RB2\\1_&D[]Z!9'KY(;)S,#7Q*EM=%(Q%=X-[$!P&CQ%442N@4@ERHVG:%AQ+W%_
M!9]MJ)W+W S9UT293EI8F_7N)7GY*J7YL_RHRF4ACSZR8M)R<^@])RP]>J,X
MV241HEP1HW)9$T0F(051(F ZB]IS;(\)2YT3M9F6P^8E\2Z2)9:[2(P(8#7/ M5GC9Z^@.
(F'91<>;)"R[2/6 $Y8J&PI<)P*10PG:,>*TRP1 9]P1H\E0FQR' MG;#LI-?'$Y9=Y+NO7-
4FF+[&A&4G76V2M-I&T/LB08H:US^TDHJGCM:O1&Q*
M6!)D4%&7HY6^]O&.0TY85M=]%_GV<@7SYV;TN3C.-\
M$W'24<.J>9J%VRRTUN[KBQ5,<4@X$ MJ$42@N?$,X:#!0FN]-
T,O'JL\PZ*8U#W;J*MG/1:U5JL:*+PU<2X,D:.7$@ M#:$9[4;X]G)N_B>A:V[Y-Y " M.PJ\!U-
K+3Z'EAX:!((H :67N<)%2L5 5$A(?T@VY=I9O_T2X1$_>U\\Z"+G MRL7!K\[GB8G%7O?
JM(7Y)K6J=PT*C**,I*!+@P_E28@F$@8<UD=FV MR;N.1]7U1-K/;%Y3OD[!R1QB+IUTH?
3K"<0Q%TA2%'1RQ@AI-]?UH13^]Z7D M"D*L["E_A-B,TQS>W#9M'EQY?
$:E1;17C2C%K%&8LE-9DE)602M([O8A\OLO M7.SRTB/0?G]"[J.-\=PFD=88W%Z*)
<)QJ"$YXJBR1(C2-QLBS6:CJO!#;4Y=
MVS7;7GH]=J+>!,;Q=:+N)/PUG8RWD5R/G:@YHU(:CRY!!&1DSI2XB$N""M;Z
M0&E(NMIL?/).U#7TUT5@O7:BCA!28MF3*,K6+C@E@>%:XAA71AM*@6V47W@>
MG:@[B7UM)^HN,NNU$[5BDAO#+/)/6-R)<>?W$"7Z78E'-,ZTMAO%*IY')^JM
ME;>US'J(._W3M\.RB7_PT\5JPK7G."Q63N!D(DN;+X]82'+*X4*C/-I3E>--

MMS$\=]NFBFQ[2#-9I \VY:>D#E.XBXYXF^1"9UU)PQ
M7&M4:>;G4B9!9T.4ESS%C'L(W^B^C@-4^B-!Y;YUWD6RE<-/2]/@YU'3M*O+
M,!F/T>B$KR]70?ER9QAUBF1K/#?9<]QD-HA"W'WR_D,-N\JZJ2:HRH'BM\TX M-
>,WXRFT/_KQ'^]RAA92&>;;-S^^^\ N0]F)ZUAN/N8EU@&Y("R]Y0/WBNGL M
V,;J'*SMSUK]?8@T!Y6Y1_]9#[8U;4DP7KI6" 42G,3'!_Q/"FB-:7>9\[A MJH%BI17Y)H)GJ_(*
NTAS?\1X@Q9]^XSM./AZ=ET\<;?FC&Z M'XOK/D4TF3*+ZY$IL9UR<-!+*8A6I?
T5=8GG35*#Z]_PW'VMBO*KW+7\?E1+ M1F^"ZWZ_JX-^G*KJJF/1U6\@S
K6]T/XK."*S;O+:"-(#)[BYM0:9UORV6! M :'?+N$Y$"6O\:*>0L==9%A9MR?->-*,AJFT,?
^MF?K1KS!]"[B?^-."==B4 M;T:KJW*S#C%F-#&H+_=":NV(!=RK;+
(:4@QPIVG,O.SHCBJ=._;_MXZ1T5^GV
MW/3QLA1E$<7_L6G;YL]2AN0_X6^F%X.HM73:2P)4B>)R*!)\B$0!-R$8'U.O M32$?
PW<<'.E-(SV?HEIA_7T\FT!:(<15]'PX+=+Y&> ]&M'EC,(I#&3 E<"7>G!#(^ M
(N6I%S0NG+6!1TLPH11/'*)_ZE]O*0;PN.E4R6M]-('\;H$?O23X>3CIQ9\
M>C>^;O.Q$E7CBH=Y/ ;-KW*%LDWX+7=<6)>",=7[26V*[3AXTXLF^FB=>_^_
MYR%WF$SGN;4IKI##)KT>IX&40%$BQ5RG$7W#)(E+S!.19=)9>K9AA>2.2\X:
M>,?!F[[T43DT=NM,SW@\\Z/W[7 O>=FSJKR+5_?4D_#AMXA_!H]6-/_H$X\F< MJ%?
WDWT\\RV43%]Z[R_F]&[;4IA7OGS]I?P!)'_9B''XK_GU@[/Q#G>Q]8VH M4D?
$O0JN4D/%*TPGUS!?_;CQ5W8?_HV79LDH"BN7XIHI=!N3@J(I9(3#=Z$
MR*G(+M=.G^Z,>N?<\N7=C(]BF:P#L\B[9<5]!A!$,YE*U!Z7 RH5K@DL,@&)
M4U/;G*\&?E\M(??,TCM9["=1]J'TG%S QP\O[H62P$-$=\?&4#+U1J,]
D]M+WZ'H^+GP5QE+C:?HR3MO%XZ]M<")2"&;&+,2 %\M;Q\I##]P MVG91;>4JB(_0?
A[&!=JYF_'NT[RM_>HPE-?
S2DLB9_[P6_;OEC^]%IM>5%"Y>OT#3*;M,$Z7N'Y'M91[GF[]>'5<,'K;$5Z/Y9Q#3O1)
<1BD&6C$ MXQ-)I@0LL[%(=LUQ?58I)96R3K7/+FV&[ "IU]JKVH/"UJY.>XHT5KX/98N7
M]!H/W/N=*148FKSBS&5+,GJJ1%)NT2@S 4TQS[1ETE)=_83$$87X3! VN60( MRA%M
X9F08BIM#HUN,PK&Y2L'B']"D-\75C:7XBOB[(/,\27F.?<*TF$+8VC MN/_WVY/?
[79OK_8/H!8G,Z+L5*UV?,($MK(HV&0"@KNP$@ M%F0F*7(7LG+>V]HL+T,[
")WJ]C?'ATZ>&(87^#O'S2XH_>3<^@_>W,CR\' MGKR5N! 0CBHBTG)-
_/QRG7*HDH'72:EG,T\>&>RWN7.0M'I.>\SB ,7/3;O\ M4?D<&[B@# 2=2*
,MVWG!7%&!I)R:'=]/Y#_V4G&3YW1*2VNYZOEU2Q\ MWS:GK3^?!]PR-
39+7.AHZ=HBP:&=K;@DQLJ,4G.X*&]TV."1'N'K$1Q ;F)QD,1 7:9Z*+;29#
M:105RD5MT1NCI'1RLSS&P9'@@8L[]LV!+C*N?
15:T<+]X):1R*!2MN!8Z.'<;77WWV(OV>TM$/7TT?0FS\CT@\RWM+JEGT[.FO3I&
MR@8R*YNA-%C%70W='/3-O/21>*UYE"P W,XA;3?A-X/S!/=95S,;^Y)Z#['- M6S#33[-
V.#Y=^,%S0D\&-"?E]JGU)]J;8CH$HO>BAAP9F]^^'EPW7KC;&J\^LMD@1O;<\1?3 >232
M2D\L#9X(\)E:EK*HG@7;'NTQ<&I/NEK;]&S+6/D=1<^EB%;V^6>7YS\UQ-
S'GC1KJ<<8FQGD.Z^H#;WU[YG[VQZ7&MWCA\\)J1[UO3=R=6, M3TNK\=
(W[=5E!ZRW:/? NS :GLY7PIZTU>W=ST"#6PGS'JWNEM:>CWL"\?O3 MYO-
+B&FQS[T9I^'G89KYT>3=>'31<6N^_KB%9F.Z4NCM9W?:EK> N^,VC"\I
MIW>OO>*7&U3H//ZU#]PAAOP?S>3LY]:/_UC50 ?N\0Z-1\1^/>B[T^@K>N0%R_]IVHM?
\&EGPTDSG3:K MJS@B!1\A$,=+P7(4C@2A$A$Q@.+<9F\WZ>9P[\,/4R>
[RV&MZ[MFI5O^N/Q3 M#G/__2__'U!+ P04 " "/@$=:A*=\&27' BRP< % &5L9BTR,#(T
M,3(S,5]L86(N>&ULU+UYC]Q(DB?Z_WP*OAY@IPI([^+AO'IW9I&Z&L)328*D
MZMU!X2'@9XK=D<%L,D*EG$__W'E$,.,@W3R<3 W079(R23>S7X29FYO;\;_^ M]_?[M?
=-5'51;O[]3\&?_3]Y8L-*7FSN_OU/OWUY@[(__>__^)=_^5__#T+_
M]\6G=]ZKDNWNQ6;KO:P$V0KN_5%LOWK;K\+[/V7UC^(;\3ZNR5:6U3U"_]&\
M]K)\>*R*NZ];+_3#N'^L_VWU%Q%E62)XAB*6^PA',D,DY2'">9K@)$Z#").; MN[_X>2:R*
B1C E#F&<1RF+&D$AIDN$@\8GZAUYT76S^\1?]'TIJX2GQ-G7S MSW__T]?
M]N$OO_SRQQ]__/D[K=9_+JN[7T+?CW[IG_Y3]_CWD^?_B)JG@SS/ M?
VE^NW^T+LX]J)8-?OF_O[[[S+Z*>X**3;TE&Z8)U,5?ZN:'[TI&M@WJDWQY
M%Y_0_T+]8TC_""F(HN#/WVO^I__X%\]KX:C*M?@DI*?__.W3VXLD\U_T$[]L
MQ)W^;#^*JBCYYRVIMN\(%6O%?;/:]O%!_/N?ZN+^82WZGWVMA#R_[+JJGJRJ MN;?
=ZL1(;]-OG7H2& MS_F9_!, X>T%2U&)NMQ5K-UC%>/:OVAE^8\!R]ZV]*J>:4^96Z]HV-
8_U_]B MBG'OIYUB6/WB9^^AD\&CCU[9\^^1O0!_^5^_''!ZI@]X_=_B8UM?\XGM^?44
MPU[+L?>3YOEG_6O-MO=Q\%']]%O_>ZY]P[L>[_W OQ_%S^^DCUA=:U]J;(Z
MQK=DB^![L&^U K@!5Y*:-@AW]!72(?Y%K+=U_Q.D?](8N5E9_.7D6W];]=B1 MBDU\-
;HG?M&\B(O(MD55YOQS(VW(YA6F_5$KX/WEEQ46E#D9G@-R;C[K:
MKCXI]1"_BGLJJA7-0A]S*1$.F_]D&.4ICE!.$S],J)_F86)BTH_6G=D**]=[

M6]3;@I&U]ZL@]:X2S4'O]U?E/2DVEW5Q%(MQZW>%A#"#92V6S4]X-
\5V[NE.M__TK0[4J0
M)&:4$I1AK+0G2P7*,IDIUR@BJ4P%3WFT&KJQDWOK)5)&7[=)SWSD6[4XSQGD*../2LS;Z
MYT$=:WHF/-)P 3,!5^!N9B2601.X;7\EE? .!+V.JQOO /&!L1OO=AQ8L(&Y M'A-
')N@*1A8U4M<#=FS&'*QH9^B&-O-VPU^2AT)'H93S*#[0=7'7!.]K==I8
M[_1MRLHSB6$39:KL/
M;4TJZ+4,@8S>A<#>B*XV0;K&M[EI0C5JWR_J>J>O/3Q6UML:9N^NAM_,ZBT)
M*LSV/76:/++A7L.6=^#KQMLSYG6<>0?6W)E!5R Y,H97L[.H270%WK%A=+:N
MI7G4A%XJO?Y"Z%I\$=^W+Y34_UCA+,N3F I$HU@@'(H T8 H3R_, YEEF$8R
M@SAY%^C,'0QA7P7?K86V8B_+^X=RLS_+-#KX^ON#V-0":-(N0&9HJ:X' FB M-,$;3Y/T?
F^(>IJJUY!U&)J=$,R5T;A 95E;,"[JB8I// [37"Z*U_F#P9)NHI,X$E?8L7HGVS_T9X?5W]E5?
\&BV7TLIU!;)HSR6.,T1 ME[Y$F(8AHA)+E(HP)S&/B4P8)
(BQ+/LSASQTM@/ON/"*39.==G!8^#,W.X_\N)\DT/=J/K0F1V7 H(XP[S^Q]A'],1[]\.D;K5!>
M+Y7W4R_7S\- 32];:W=;Z=P=H[G4W%T1EN8^46/?L_SP1R?*)^)"]L04UT+ ML<_7:4[#
[]2^6JR+[6,7R'H\BJ4PSJC F8_B5'+EK&13]6& M!0L_@7E8,#1UB.;I?
QV2Z=H@5<_G6"S8&?"F0:Q9X80&N#0S-\>XW>R!>[S1
MZ8M4>!])P6]ZM!]GCH99(^0L4@;G8.$HFC5$IQ$V^Z7@T;2C\= M>[.6"68%#,4!1=
[.LFX5>7NZTF*1M[,"#"-OYQ\
1MX87]VNU]U2MU6EO8_P4:$C>,)4T!,!%+W]WE)V$3LR%&Y$
MJ]02W7['^$&K)A=>)JID*-X^JF3Z_)S)+JL@3/TTP0Q)FA&$(RJ1\J:).)2S/U59/@ROZ
M^W+S7I3 $\R3EV96744+O7_] 7!$>2K2M I:2P/3M5X0QX>.L]Q;ZN=[N%P%*R:GS$
M5V)3WA>;YM_%QFO8;G_1,C[$GTK/4P-
DP=7,&]CF#_5?"XZJXR)*+92N+KH/JI*SHRN7@CL$G12WP M:1S<5M4M+Q_4VF_6Y,
[41;CP^LP&3%/U-%D4# -]7L>!N0]Q2?II;*!X# 3 M,2&S]
[LF[\C9F!#.RNVXM.9B#LB$4$-79.I1BPN%/TC%ZY?KLA9?RE\W#\6K MHF:-
$AM?)UQ<8>[+A(:PUU#6+L"7HFU\].O[CV\]S83ZQ:XROPX*C+R1 6*MOILGZ MBWU%
<(.OZN0URR^M$)4?ZW*W4-3UMPXAE_+M7KWTW9S>[\UW4LFEIEY0]'4
MO8:\UU9G#QA0Y]'MKMI,M4P V.@R>XP 6KQ]7# M-A,4#L-GEA[.>TU$_*)
MYAJ^8A>1.LU/O65,?ZCU)\%$\:WQ?K@(A9]1H<-/$F%! D22,$,I2RC',DP% M36!-
IDS(&GVUKVDXU9/4/30[FK!HD!%X9J$?9X!8Z?J9)'SM3^X!^C0-$#B: M
Y'84>C&B.2B<1H(",=!&="[\"K/<\F>[WZE>1&_+$*I;CT7H3SB/B(L303+DE3$@6G-
ISG9N6]^&J(Z\EFV9-MNNXJP>>DC M ,,)3V V9&"&HN7A- >\ ^N#3JMOP?
JB&]W.!99YU>@\H-G5D#H$#U14"L=@ MI,04L-AB!:=P 8?EIQ9OPZWI_Q%ZJ(?
@M]\4F3NQ[\C54-.Y-/LV"X$D(N:8 MHT1&RMDB08QH$D@4!'%.F.K,M[?E
I&5$V=&^(=VZ\3MT4IRY MI3 '<]JJS@(1S*CV+'@=#X-V?6TJ7),>!VW@ 0/*W*+.
IB=074&',B<@@$8 ML:;F:RUF3,'B#6TI_&7;8^M6?1$*Y>'>*N.][9*2VLK*OY8E_Z-
8KUNM>2;\'YZ5!:WO/PL\LSK;G(SLZT M!B07/M.:@W!ZI@6\"_?"7NSJ8J/U3K[]W#.Y+
(=^45?-J7;04UCHV]5FL MUZ+J6N'5*S_EH3H:8Y0F88QP%@F4">7PI7F8*1>/4QQ24S?
OQQ%K[C.YTF#2
M<.>13H@;3_2,>NN>4_V0%L:3.EWLP#.J6J:]NN%:O=JR;>Y1_3A0&_BV/PZS
M\]GY7D9O(.2-=Q#3&\K9;05>+ZEWJ\M-#K)ZG;#M7M$]O!?X4.GN*9&]@' M)
[372MTWO/SO^;TR/PK\.$S/?];X[_D] QUL?KR/<^3D] ,QN]C1[
>2^'ZG#24M57D+7FIK^(A$5TIF$T M"^FVT]Q:8COK\KVY-U%
<8PE=13"F::W:/S&6/SCX(WYBY9M-Y1[\4&^ M5#Y#L7U#6.,-O-TH/1/U5K?
1N]WN1TNOVD:;8&&[O-
G":F8B90((9"\U$,XBB8XQ3SK&JKVEGR=FDZ0QC@$DUW_!I#4#,9[FJ9F\ -_V/N@T
ET:U(WZ!A3LG'EU9@O34'Q26M:1GAQG:B3W M]&9_I<@P.V,O+6B;'Y'):I,_M]YB6_R(,,,-?
NPQN^/IFV)3;)6"?A/\.(U! M?5C5MOBOQJ!V0>K_%*3ZHM
5JY3GB1]G.6*)3O@,DQSE%&,D0\8$#R,<9$;5 MV%?R,;/BJB](!CN?VN)I=E9=
"68KK<,H88C[SA[Z::YZFLF:0RYN_$T8U[# MF;LS[)70.#K/VG*QZ-
GV2JB.S[G7+N=N$S8/-%)W!6;IH:" MDG5SYI@'OC!C@V0;>64Q-P! MIKV?
U%8F,D42IKUG4#'3V>MD!4:6CHN07X[)"=;.RZ(XTLDS!!;5Q,L"'NO? MR).VQ[5NG?
T=09I'@1_D(8KR)%"^').(Y%P@F>GILY0'$3;JOW"1PLPZIXZ]
MS89IJW&GB)B>R:Z0T^+&J-4RIQJ">*
<'JDL/NMCB]KQ4K9$H#3G(5)GIQSEV,_402JB(B5^'IO5ZQM3G#M"LA]24QYM
MA>5AMLQHBHLS@?Y^@]HR\R(OZX:S+VHIWQ?"^V>BCR MQZK\5G#!7SS^5NO
=KO=Z\%L;%M\:\H^7I8;Q<=._:SC2=F8_69.E?L2^+F/ MTCBF"(_;^ K,L
MCCX.,_.S/,@P&Z4+[QJ,>PX]^NC]I)GTBLW/WIY/[\"H=M]Z5KT#K[/X=/[H^E V",PLN

F9FW1S! #-9_3&Y MU3,! M',]D!)R9BCN' Z;L/1)[^C=>2]O[O?
MSGAE+$*E=350RHKGL_"0(#"?3DD O
MPTQ$T^"W>ES]]GG%LC#A,H^0'Z8Z\)03E,4X1!)+/TICG&=,FNC_8[A5
MI^X?!TT:++6(FIRRWNO F=]8!EYU?F[7!.P0^LJ9+].48H03[X;QB:INVUC!0P-
GL7$,!QXK:3 $& CY+[SWAQ!OS&! M7 7ZSM)8-
K@W)N9)0&_T89@BMV]AS<&U[8Z\$B'+ R(S M1"4)E$8F#!&:12C*LS#,?
1+%U"@Q=)+2S K9TO84<>\I]:XSMYF23N,UKJA. M48 IJS4 QDIK+-
S(%JC6:'56_>6@JM,K+Z*NQ@+V*FO^PA59 H>@+<1^ ME$*J)\(#*J:>ON?
T!GM_<7ZXWUG%0<*SB"\VU/^?JK]].NOQU]&-R9'K*$#A?33NZESX%L9C+F@0YF/";N
MEP\I,K?3J+FZ/1X!8-X;XG.$?X1;X!% #&]ZQU:P,SGJ."#JC^11=TKMFCRL M(IZQ-&
(8L2!*$,8L1KD?9$CF<93%(@TR#G(NSM"8V9]H*'H/+4F8>3@'B)D=
MN%),F,*W$G;4]MU/W.GTB#".E/<]1.[UZ32E>]Z2')39V,
M[EV\T:W&FC/Y_O0HN,AYKK=Y'*J#=$8)RM,L1%&22\H3@9D$=6LP(SNS=NK-
MJMBP\E[H;H)MT1HPN5Y;% 09RG0903&B84ENCK M'D"K;-_E(#2S?>YA
<84._JZ>TU;">@]96&6D =,:D=VTY#HHJ84!L2Q=06^
M;9GEHN^!]47YZW_N=$.K\OZAW*A_UK??BWJ%I1^D"0M1YG-]W4<31)(XUGDN
M/@MCRBFLIFF4VMP7# U)[T!3??<556 8?=%-M29NWD+LD\;@R M.A(6IH)GY'3< L9
K*M:QAZON7C3V M"G6L;>^E1N%)]J8BNU+^MJA>/;S?\ MBS[PF&K4N7?G/N>W)(?C-
^H;'?I2](MO!=^1M;EZG95]6K>N%1MX[I^66"F: MYL&1CHV)9Z5@9Q=
<3+O&Q!FJUNASMJDMHYU6J(Q#D4J&& ETX[-(.:-!Q% :
MY5P$618W\V,A^2W/V"2IR_$XUZ'%J$&+#8#CJNH>%J!3>B4B%LDOEDUK3#-@
MGK]1#4S4TUR8&9O5#,LU)L=4!ROF9SBD:8QHQB7"5*8HBWF (DQQ2M7I-(8-
M$(&1G]D8/&FX<47QE &.9N?2^="!V82C$BNC ?/SU%V9HS!#*98!\6>KSC(' M9JQ@"[
*W&=_NZD+]63GL32%'X6H]7BD=X"Q(@:KS*<('7&O]VY[\LW@^6;0 M$Y]IY@A
;"MOUV3]Q9Q?@+!#7QCRFMUN^5LM/LC7];:XU\4Z*YZ$1&1QA'"@ M]D",.44D]RF2F-
%$- %]-/E9][M?FMGZ(F>'&R_.T+";#^SEP^FIIUH M>TK+% F>E\[1/G2T^*+
[S'G!CO>1"T_9*5H_-7E7I36F5ISJ(\ MQ"@.:*:/H;YNF9JA/$K"4.9"TA14\S1)
<69UW$_2'C!PTX_*%M[O+1/ RY%I
M&,T4URDX,%V^%A>P&AO+ZDBSI^DMJNS&XA_KO_F+%G)J 8W)I92
J])+@KH=.+..6'L+D>& M"RUW(W*&_2?
7(.=^?]W^.)@J_[)LW=_F'\H'WM125)7@[75FWXJC?EO7NV:\ MO/Y+G -NB%,;?5!
MA'.*PCS/=3D<0S0F,?*)LK4\BF*""<343I.% >HV'BLY0%F,0VP
M,S.$;A&!>DE[,#1Q3X'1D;]Y94F(VF!5]>=KFA MP9.B/9D=//VT1>3O[F[[\NOF[N.FWOR-
K-]N/N_N[]N%Z^WF"UV_*:O;AS5= M_V?UJVCZ"9F&!Z$+S^U)W]U5XHYLA??RJ\Z8U-
[C1_6\CKDI_G;-C9:R9KO[ MW9KHY(L78B-DL?
5D67FW:^5RJF^W_FY_5,O678/,IJS:TY*18Q7X8EYR:OM0;C,JU6%+- /IW,63+U): M.IX\)?
*9>/+D*Q8US(3NUJ1Z5]3;)AP ;@UP<8&9]\V.KJ<)WT #29>EGO93
MG0@,T\2AK%W!LMOL<2.Y[ J8+ZZZ7!7SE&!/2IDG'[;LJ*-+)E^06O!A"&Y0 MF/[B\?!(I^I-
QX)W^[*D.$LBZN=4[:]QAC!-L/)VHQ#%,@W2B 0T3T#MS:YG M:685;Z@CJLD?
W9P<>-35_,/G.CZ]MJ>&40G47)^7V=:^[*< LSLML"\,/X 7 MMA\ O*.0,\QQ,Y _"D@9&
[E6U;EREC_4D\J*_T5TWCU:[2=7BB M*DK>7**L..4XC1A!U!<<83](419F*>
(!P2GWPYRPS.*P,DEXF2/+@0/MMP_3 MB*$MS:9P],D%U%,4"J%.O21)$*YK_8CH@Y\(F-
^DF'0_%(W -IO-\LA9[@S MN,0#:/B;M/,!;:\E[K74;]KK2)PJWB#,4_;1=G^B+\9/CZ
MG]O'VS\J7KM+=P LN5BBPU_5SK3U7NF_OB%%=;AH[_+^6S^FO15PG]$ 7GZ
M:#H3OC#;,2^TCM,5+!"S.@9#Z"QV,+80?GA4MGG=LJA!YT*Y2+NAXKWS>89
M(UVNQ(R$)BE*4H)H0@G08+R2.8H MP4&24BZHC&"&TP57,QO9?J\<9&^+UELAVENI
ME8UI16J?:U[6EJ=OJ;\?,.#]I/R8=DE@X:Z;#]C0.BW]L0$MV8 ]{\"?]_K) MAS!@L?
$N3\8;3#9 @!L_E[BY,I1.>%K6J+J$\<0 .UWS:W8@@Q6D<,A0PGR
L981H&F&4$QY*W;.+V&/_W!X,E5&+$T3FF"8E_I*O891C2)),HRW^=1+D.:\=5#
M$WK[O"75UE!WK^$)\H4_YLS\NZ]HWK13)L6!='/$JO:,M;]''A5WQ:9IPJHV
MXI8DT"1<]1E1$5&L#OXHXR338^]3E/FI^J!DZ"=9B&F6]Y_1ZPW_(3^AG]]Y
M/A^A#\;/\X\P8C,F"_5GA=@2*AAL4_%(ASQ1;_2 M(&
[VN2SY.1CNKDNA"]R&&TB;T:T#>C?>@16O?42#?/3#X1L.MVT70+G:WZ_B M95E'P
5L)QZ#DT6OBE#_2JI_"#URMDG+[ .%,I$1B7RA_(5_^?N<*:>!A1RI MC2H1+
JDP*#$K3%B"\6I[WO:5L'4\S"!XJE7"V\74MV3;7.@YPNKCLKG-K)Z
MGM1S!%='A;X07QU_QU*;FR'UW5K[WB\2"QGA/$"2Y4W^I8\RF80HR2(62A(0
M/^0@-3Y'9>YS>W<=0AK:P"&HYV$Q5-MKA07J:T-
NKYZSM,$9%K,$Y2AK&>LBX8PBG6W/>-Y4.I:R7B%_6,^$IW:4G7KT2[9]

[AYL)&B2QD(@+H5,WE%'+1)RA4 22 M1'D0^A(T_NYZEF:V<1_:3*XAA]Y/:\7=SU[1<'KC;
<16Q[6WY#O,N#GX.,QL MW;(@PTQ?B^\3YKR6.^\GS=_/-]{[%E_%Y"Q'*7?
H.#*"#AA:U":Z _#81#I< MV:;URY/ZAH^5[FAQ?[O;?
BVKXK\$;W,T@I6?!%2F(D8)#W7_"1PB*O3QD% I M2:X.3FENW@C&B.;<@=:&BD?
V9+W=AN]SRZI#J=)#RQ^D9XP9IN-V;2:D8(:K MR=,9E"EY'0LWWH$)=[E?%B)?U7;&C-
*"36A HC]M20-[%5ZL]$9)5&Y$W_+U MU4Y*5\5]3]W9%W(@G4I7LI4=2TS:T O-
INU9[8.'4N'QL)\)_10I&.V^CV[ MYPP^"WP F7[!3DG?B;H6XL-#,Z*IFR[>%^L\]LVV
ME+5X+[YOO_PAUM_$K^5F^U6GLF5^$F."6!CY"&O(:IFWWEW>.-=B.H:$8QW7C_
M*4CE?=@X;)QP+2:.;(LU&XN:GFO!.K9,5Z]GV8BS*ID0O-85+#T5Y>0T@9HW
MQ89LF&+FEFV+;TW!RXJDN1]3&2!.L@#AE$E$@S1!:<9Q2)BO?@*R5T#Z2P2' MFP
PL"DG$$4S&S4C-C#3U#/25LC]M._E*$JT:? M0.K+-
O^T@^:D(:CE,I;%,Z"I^T\O0=K;)6!Z_@A.9C;$D?0P>V%X^W/CW6ZW54%WVZ89
MBW)N/A*W^:\&TKO*EQ^AM&PV_+3()[GN!J_8Z7EK.43CS/0%\[=MO?RKHF8Z
MW/6);,5'H;Y'NH]-0,.090GR8\(03D2,*"$YRB2F/I&^+S-04BR,_-QAUI89 M;ZVY ?8-
>)H9AKF0P<8,.V Z8X[^\8*'2]>SXRGN;GQ.G[<&0D['!S9#2#Q
M14V)'3#'UL5R%>"US5JNOHCJ_EU)-GV9;QY")($&[F>F0109G($Y2$
M2>S'28)C;F14+I.8V7!HHIZF:GC1-<"$Q(TMFY,$JNY=6<77&QPW9@X
MP\EUH_9'02:*2.;>ELU5O(%J8OZLSIS$/YA\S=2%?K\IYV 8$5EGJ>Q;K40
MZKD$1.0HIT2@E/E^FF))!3=2.2CAF56Q(>S5#66OW'C?.MI>I8C#S@+&4)J= M N8 "*;!
[3B@/0LW7@O6YSU8/1_- <"=WP^5W)'';TQV45\?"L:QEP]^W[*8 M5O?-
^Z+>;>;2Q7[NISHV**)<(AS0"%&:9HCZ$J>,\)1)#"JB':X^LT5H^Q5K
M8L"ZV2<(F.FXM5PP13Z(Y&P>WZ@$KLIBGZR];#GL.;%.RF#//@0_'_^_9?7X
MJWKC:U&7VVUI?"8\^]Y\WR)-SAO0LS@0GI?4_#QXM<1VQ\%CR=V%&3D,
MGG]OL;/@*-O#H^#X@W UN54?'!>\;1EW>U>))F>K^PX)SGW&<8X8391[&N0$
MJ:.A\E$#B44L Y&8#8F=(C3WYM.2]KI6A'OBYBHVBM*T37$E.W"#NB"VA8D9
ME=_<>M"KOQ?;52H2%L>^0 1GRA7FH8_R&%,DF."^GP=9(D'GYC%B,QNGGG33
M>$WT=.VR0[^B%'>9;Y"/L90R3)8I0&6 H6^$E&!23]9;#V MS.DN;:=*Z]D80Q#,E--2-
)@NOC.0!YYI>\JYJ^39PBG22XGKF$>O\ ML?MRTR3Q?R35AZH94]\.*>L[KJ]
(2'D0ABDB#"M%BL((49D%B(0IBSF)0Q+Z MH,;HTS1GWAA?#J8(WG@/I/*^-4.P]'"
(WSZ_.HR+ ,Z(,$'33",=8P33U Z>
MSRT\BK[Z2GDM!]VTL/T,!Z<99J82N\LTFZ2X=,:9*01G,L^,7[VZCO?U]P?U M?>E*]-
[>/^AV @7K,NS!H^JM%I_90!R7GMYX [9TTN4Q8]:ENX983@0"EH 1 M9D/
"'J_:ZZ\ABU'8P2O@L1%[:XAQ>,LQ#Y-
4!2(%&$1<$0"D2,_9=1G+$[#$%1ZXXRSN=-8.CZU
M^K65M71TB'Q]F")/STV1;W@&#I=Q]RF:.5+/\MG 3.7IQ_+"]&-Y8?&QP,=
MNX;0U;AH9WPM.U;:-9PGXZ>=$[ SV)_$MW+]3?< ?S(TJ OM^T&:)8'DB"8Q
M1ICX!.4DR9&D./!S2<.(@4Z5H]1F-JQ[VOT%0$\=9AO' 3.S=\Y@@-FPBPC, MT)K!2$1'-
F:)FQ[XSKT[LX(> MB#6#S\U/:V?EG#Z,72LB3/F^5*09B3HP[)ZIQ*
#U9A85N>ELPLN=AP:$V=X MVAE]{KKN^;>;D_:VNI9G7=:[ZM#,-(C".&
<119AA7!Z(^LVKVO#1WKP7;5N6F8#J$K$L'7^[J;:G^]DFL&VM7?RT>ZCYK
M2Z11YE.,>*XG.7(9(I+P#,D\$+H\,%66R#1K"T1Y[@NACK)7#4G_CW\-$O]_
M_H]_S<(@^)^>0*SCTSRY"8;NA%\Q)V8PLW-@P^OY\/80/N'$(B$,AIEYAMAL MV-FEC
TP[+]7'CO[-714S&@E_TA:&6R]Q?+,K,0<)I[9+6 Y=^!\EZI^]AZG M,LYDF*
(XSQ.$XTB96TP$PBGQDS
E(DMA,P5&RBPS:=L79^SN<]F@GI:JS!.+%E1Q88"7XRCL#L+8LXDTZ%:T+47\NU>N73
M=@/H$7[^[9GM7)N]-Z"J/*+MKMJ FWQ?D-T@^G2UV,#XDZ7$L-C3J%!VT:?S M2RX7?
QH5Z4D$:OQ)^+'O_4Y[+Q^D.DNVCQ5G../6IVA\% M5LZ&KLWQLQ@%241YE
511,V"O1.$9E;$EK3V,_B N,EZ+]U*;W[\CKBYV?3(08'I>,GK\Z M.;FQ??
7;NMX)OA(13D+.!1)9TX@J]1')?(8$#4-.\B#.!"A_YP*=N<]#3Y*0
MFW3CVBL:RDTB9QBW-&Z^E.DMJ\3FQW*<3/Z'R
M7"G$YT0=21L^^SC<87_]S^WC[1\5KV_YW]]LP,G %UZ?^WKXGSN=JM!DOM2>
M(KVKMTUZS(WWIBRWFQ)R97P)@6F_W8'PP#CNM-
PSI.5.B&GERE];W&_NW]15E7YATX"(0_J-]O'51BFG,8^1S[G$<)Q MDJ
LHQ'B/F,B3WP9$-BP# #QF76Y(^O1GJ['.L+0*CH GF;;ZUPHP91>)6GJ.ZT4\N-+.9Z.A[?
>Y4ST632='T\.<[[9!W M')EO_],
(33L"3L&!60<@+M[OFAU'CH&QV%8NPO3JBSD+QH(.W0;SERSK:_0I
MH/7_7^TJ]=FW\X/;<\%@S%?]^KNH6%&K4R7/2,IHA%&28.5&$,90CFF,4I8%
M3!W&:>@;!0KM69C[8-#1T?MEKL5]_6*L%3&D9^@5 K=FHQB1!CG2(9)Y(LH$PD'5:9<

MH#.SZ3IJ!NO]WOC]#65@_NPEG,S,C@/I8;;%2O K>]Z>B#5+B]L#E6?L:'LB
MZG@#V]/'X8<.W3:;*ZUGNVWQ39UR9,&4/EA$%R<7FOM&4M/W]@QX/02B*!L6_4%Q1"=
U*D41R*-(CFPBOV;+BJ M:AF@:;9%N\8(9@E&:UB\M]/P.*Q;.95W]G*5 % /];LG MS+
(8PF=F4]R# K,F>SP.'-RT"1&/WN_=GTYCE':".S(AAD07-1XP(([-!O!M M.X-Q-(G[4
ZQWJF?ML>F#[MMO24;G5"S2GF:J"--A.)8!S@E)R@/TP1EJ9^0 M@
2)^CG$<@#ISWWKV)*U#UQ X<1ISM,\DBA@:8BP'Z4HXV& ,I9E&8M3&1(, MF?
(P)YSP21 ]-QYIV6E:190]M%YY8,1#'E\:>S,K/B.B,'.^![/CQ#L4"':1 MI@$;-
U['H#NK;@F$(_.I;ZHG;>$YMC@VRX#OY+^=?-0Z#Y,7XI[P=^4E4YB
M^AM90S)@1Y:8.V#U_N/;86^PA@-/EM737*QF>H#YA?08)!.!+7=H "-< ""<
M9KH:2&MU!3VV[F*7SP;"#:^=31ZW<\W>%)MB*]X5W\1)#[7;>]V%YK^:S_?U
M=_U1BT_BGA0;K@W&&\4.6?^G(-4JU3?.F&=(]XQ7_@5C.C+M*_\B2GP_)RD/ M&,1=
<\#3S-9A3U-OC+*AZJDO60SS)5Q@;^9?+(PHS,*TS*&&NY/+[68FAFB2 MAH>+^BP.
(3SV8UPN?44Q0-MKI&ZK1%=A MQ"@7)$04^^@]3IU#*U"E4XD!&-/>ER%8/;3[SEE3;)1
Z)F<>]A)WQ6:C MSY24J%^8]KL<@2>*\C#'D4 X\'52%Z,HCY,
<^7H73=)4\CCMX'F]X]9VA8O9!G>=I+#]JEW_QKO=MLT\]!@(?
9GRD;CMKW99)I=U$T\)+%\7 M<5;
LW4/YY^TO,+H+D>4(TV+=BJ3'M1TM]%Y&V^Y^AP+69##CM)=G-PJ93CT
M7U2_VRE_O.O@UC[YL1(/I.#=MJ.>_[#]*JKV=RN>Q9%(4JJV!QDI'1=J>V#J
MGRP@29:H_U,*NQ%Y#BEF=JT[TIYH:;=59*4F[[&N.V:3% KL?OD\'[CA'02)O*%+?
AKT7JOFX!V)YG5S[_I7="S=>_T7II&M>;.3K MGG!XU?2E1F[3?
&]V.HL@8]5^:W@@K]X_*W6 MAZNWFZZ(]Y9MBV\-8R]+?5>X4S_KNIJ6FWH_'8+++
HHBU$8^,K;9R1")(XE MPFG 1212D4>@BF0UWZ_)-F4D']L[?
GTSLPJK:,/:O>@==9QGRXA<^1S7?$U*)& MW"V0QU;9\>KPO.[/:@_8\-M[L>$Z6^M+V?
Q5F?BF*O#TS32IBRT[?NV.1X3L+Y6M0U!TD\UN!I\XHAK^'(&[!D%VPQA1D6)ID!/,L
MQS1NW:3IF5)@[0!Q'%$PI?XLL0 @-)=.\=!E+"\4Q5K]]NZO8J,\3ETX?,OO
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MB1OOKF6C">>1)XSL0\+ .R4S5 WOF9QC!74&.YC^.H#I*0]]0-3A111(:%>7 M4V9$E[VP
@%Q]MR6IJ.!NKTL$I\5 J8YPGZSJGNI/@HGBFUY8 MAPB[67^Y\JWB+
(Z1.N@I1XOKBPQ!&0KB.)4Q27&4@$:*CQ&;V;WJ27O5GG9C MVF V;10M,X/E"@.8-
=J+_VD@/I%;?5F\7I=_Z$RE-J>]#07I+]\,$Q--A'=D M6D9)+6HW3(0^-@I&[]AIO+(NE1[
^$JT?[[=-!;H,)WQ5(6HH ) M/5N6A(A$/E?V0$2"<\F" D!
[9GO0;L_6LV0A()K9A9F@@9F)G@GOIYX- M[0=V626#V:H&L(%M@P4
CDP%A/*BEL,"DF-#8K,$_%:OF>CZ2=?5?9"_U6U* MQXKC3/HI)BA(?3TADDM$,JJ,!T[3B
L2!$*:G*0N$9CY:-1F@C*"=/V;D1R0P]]D$A1;%/'KI33_([L6GGMKL+@.OO:
M8K=88TP/+ZM&GX.7R'[UOTUJV%Y[(77Y\[0U<^%&?IC),!/=95NT:2FMBF OK;E8 M
>R$4,/BUZE'86K'1;%ZU=G-MA2LG:'P1OVL7J4\9#+'&6*)[EF4-#V+?(+2
MG/DQSTE,J%'&S2B5F?6SI]M71;:4O8:TF5:.8S2NE\XDAVFFE=#&:F@DU(@B
MJO=;151_.2CB^*J+J**18+TRFCT,WP5OU^M]2_679"ONRDKYX["M<&R-N6-K
MZ_6@2?^!N/D.. K ]#;H2G9@3.V"V(YW/Q/AK+; T847VP=-Q!MNAD;/7Q$9
M:XX3ZZZI<=O/^$G4O?E9,VRJ:S@XF$95K[*4^0E+.,*^+Q&6683R- M0G+(H
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MX!,"1.,6P]TB2-?RYO6]T+LFZ$>7A_L/Y[64@FWW3:R.AZ4-V'82S.+,#M"
M,$MAUR)+L^4IOIZK)=81+,_2!*OGX0=N>W4$TW6-KHX7@T=C7G[5;@[_*$3U
MUZK.6V8FMEO>5_(2%4< Y08P',<(\\1&-*$:9]'W,,LYS!FJL
M\'3YN:.D%DU[CN0WV[KMI0+&/]O&-7-T$S@O@JO,P*>++YL+>%:PD^R_\T^Y
MR5AFQ;7CQ'Z@?1J$I.)S^9)WS=L5X0B0B(>>(X0SC( @#C(V">,<++Y4[H&G!DP4:T<>-
R#4" MP8R&F2Q6.0!#QJ^Z]F\66ORF?\C^N)['=51OO;_4@ MWF&NFJ8@3:OJ#/C 5-
<,FAE4%RBYE2J;TEA,M8%"#U4=^JI=P.B++G+958]- MO^Q]3]%VTI/.3/XHJH:'5:0[&
4!16$NB)X*3% N68:DCY,P%2F/!(&$DDP) MSWT8[J:6M5?+^ROEJR^9C7$U"U'-
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^EG7O./!JXAQ.$ 2F[B"-UEKV0A(BWLGM).AERVZS[*O@N[4HY4B&
MX9O==E>),WF&35OC0ZB4<&4 ]Z=L[!PW;$ETNY&4F7G]GZYV>OOK7LN1_
M%.OUBOMY1JC/41!D1 ?JL#;) J51D%(?)S@*0UA!+HR!N6\&*\+%/:G^ >Y?
M!\31S%C.B0[,(!XXN60(O9_V['@]/Y=O12S*7^V@<%;L"B2_<&FK'3BGA:R6
MZ\"L3UUM5[^2[\7][KZ+Z.*4L"A+ L3R5"#,>("HI!2%C*B#ML]I%!G5^9^L
M/+.]Z&B9&8M3L<>MP%7"P-2[(^.PU<9%YL<44KTT4$;UKX,BGJZWB(9=%*-7
MG4Y#A,@A1)EJO]-]9!J%SZ*.0^Q11S/> -5+(Q2FYF

M[7DE'BK!BM9E;N9S#+@!5G:,PV:VW;H# WIU-C@ZJ!.'^:D.7@EB)**KRI!Q
M8LM6BA@)?E(Y8O86/*^N'3K_-[+>-6LW@WD?]-]>%5**2BB9+#)=8:O.K-TM
M,]Z>&^_CG?@QR85%@C>1,AY5MQ@A@ *V0QY>'906*7C 4DMEI5G!\$P.<]R M!> M\
<)(53TV@[#O=03;68^']Y,MI=U# #,/4Y'(]RY:+L.$G+\'P_NEVC;#! =T
M57AOW=*Y7_Q]N?FM;]](99*$41"BD(88X40/U HP1CFCG'*.J0^;(3%8>V:'
M0.$BJDUC$=3A\GZDD-K]C'M1.X(SCE Z+Y+CX4E'1)YE;-)Y02\-3+KP
M]%5:J7RWC^6Z8(48M"*)$^6>1@()@GV$B4]0%BL=Y0%E+!*)^HG-:+0SI);1
M3NV?]I3!>4(&>('T]4H4K'06"H"MXH[(YE9YSQ%Z#@4>$?B"$H^]<5V_T9?E
M/2U:CTXG%*W+>E<-,D*RG/DB#2(D4BD0SHA$&24!HB).6)Q&B<2@RV(SLK,K
M^+Z+HUUCT0G0S#3;/10P+=^W&ATPX!TX16A<_5W)#5-V*Y%!?5"F9++JB7)QT<7Z
MHTR)->R5,OFLW5;]3NFY$(?
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M"J;\+3LWPW&E;?.T/4\WWI KKV7+NQV/SH/W_JM@<>0*V/&PJ&=P%4S'CL)U
MB]D:+$5$%YVOA/1%Y/N^LC\R4W775COCL0YU:7C!^!)DY]T M8^#;
[T6]"K,L()DO41(&>JX@UWG81.W7W*=!&H@\]XV.UD]6G7G#_:QKR>IM
MH7W(7YN&$\WP$^]W3=LP-/84A7$-L98-IAV68H$R*4_$N"*+\K#68AF4)^P/ MLR=/?
VG1(5"4[\F]4;/JP>,S?]_OO[@:3* 'G^=&./?:TL)8-_J2>9AC?F> MLFO7B*];8[G&>T^9?
M)H[^A7UID[1'%QMGTL8[O[W9KHBLU!#N**#3.+BMJB_5_6;+WZS)G>F.>W&!F^
M#,3TGNT$ YA1,!/?^UUSX2B!>%)*J\W_\JJ+N0.3@@T=A.F';0MV67DOWI5U M_48Q]
[+4M[N[8G/7Q6C*3?U"R+(2[7-?R'=1O_Z^K8BBH3[KZO'M5MS7BCDE
M[U8)KBC=]1'0%.X+0< M>;1ASWNHRF]%T]!:MUPHVM]M-;O@:;NS?79F_LH\HG
;%CW8?RDV?ZY'7]\ MX-P[L-Y_7-WS#?V3A=>I+OW)"?&?$[.TDKMTR?
M1$5Y^^VNB3J_+.\?;N^W *_L[/L+.&5-?$']O^\/U0;--7VQJ;OB)T!]QR@: M1J[9U4#
/;/K,8!Z9J-"VCIFYQ==TB\;%>O(+1M_UK+UU7ZV]_##&P[X?O%X
M.O_[#U+QYC]Z/,KMAG]47Q =57I5WI-BLXHP#Z14;GL4YQ3A6 J4X2Q"7# : MIS%/(I*
6F#-P.3,AJ*KAVSH SM;S?&)F#E9SXTSS XU-)N)1M[O+2V7+:IF MA,)5JZHY6%RV9=6,
()^TKIJ3%MS_^;#;UENRT2UI/@E6JFWT\>V&0VZ"+J\P
MMP\$NA@:$73:N7$C(\RL#&AZ/=$;=?KBQ;>"[Y27X^YN:5H*\=F9-G%7)MI
MT8;.C<'3SM+]-8&[3?%?@K_E2L4+69##%/%^@,2&]\E"NO1 %\$KNT'JK^H7 M>F?
_1M;:8JQ$3BF+_1"11/>4"P*)\CR@2$@_D9S+G!+0G=:\[,YL%S3!J^L*
M7'XZ9D[/CX,YS$Z=JV.X\0ZL>T/>^TYW/?=-SZ(!_UXGP(VG16A^.Q!BUC*( M&
<">KWS");//778Q_ &Y1IS4+7;&UX5-;F[J\1=UR/ID_@F-COQ3G'GY'6WKHX![W?-@M?P
M *SSG,30S :[1 9F1:\$!6P 325U9,(FR2UJA$R%/S8CQN_!AVCT'8U/6Z0I
M6],W"VT:%Z]HSK%(@@@%6:K,02PHRO(H0'G_(S%81;FU'2*ACG9F8W"OEWX MAS/-
^SS%S+XC;M<1'# P H#MQ%%P-L1@QN('
Q%FPK>)=Q#FX5"5ES[B/ODPNOCB=/,^5]J__1S:/7<]7[G^5FSN7JHC M8K$]FJQ)
BR35"0H($0BK"8XE1GO!E3J]-
ZWE95O>M4_%)W)&JN<'KG(E_JP]',WW4<#1]#/)IF$7"9L;8\KQ[ MKK-_@^/1>7?>
<6$6F#B>"@;AX%F&?UE =&G&E\U25^2!=MLM-/US$6=LD/%H MD=-
IYF%=)Q1,KX<9G.XZ (^(<%U^YJ)NP&4ASF9C.MG<+W?
@_JT6PDT;F3).MM<=^4<>T:DMY: MT735%7\ G=G6ZQH0F$Z.=LB_\5H6O'=C
#ELE'\J\>SM\@ <>W,("&-3N%A[+$>W7PP2;S6XN]-A4=H-5EIO';B[2DTGL@->>
M/U.S&YTGB(H&F0A]]9^<0ZJ"W;.XB#7M;U@[=IXO
M11,TT?!YP8:9[YE2,5U/4)P/TA\PX?
(Y)C7.!_";E^2A4,.GOT2),F5Y0Q_YD4@0YB)$)!,I(CS&.$\2@1FH('"4VMPW0]GK2%OKBDZ]
2EWWU4CL^VNM^ NKZ=?7ENSZ(M:"_NFPE4BK#8-HW.(%W> MS@L]??=TM;Q
#^*BJ$X[NHU*974I=7[%Q:ZF1@4:7E"-/VCGX[]O\/'S/&;$3Y"?1#G"+$L1C=7?
0LZP9&KOISB&^/9GJ0U-G>70;GGV M]5#G(3)SYJ\6'*:"-C*#G?
=1F1PY[>=I+.JLCXIY[*2//_S\T=-70HI*_?(+ M^3[XY2J("$FC-
$8T9RG"@;*,-.,^PE3D82+S@%*YVN@:+?7J\Y2\G^?<2(7R M5H5.^#?/J1!;CW?
T=8M%;]U/&WF^@.N%3W+Y .P5'\R/%)#MQ= =&H=/_)@A MVG'0?\"0[06&_]N&<,
<_@#E#NA.4[?:8]^*/P5C6JMRHO[*V=5(SI/6Q_>\A MXY62$.,@BO7(1($PUO-
38Y$A+G)U=N4DDR$HZ@ME8&:G47TZNADU.4P-?GC"
M$\SN@]$UL^)S8@:SR8H3;SAA^0DO-^W$Y4?O]^[/61*);<%P9"O!Y!>U?+;@ M'-
LQZW7LK-)K4FT4H?JCJ)KV;:^*]4YY<"M*0Q[*6/>@I!)AX5.4$QDCY<(R M=5P-@B"2$.-
S@<[,-J:CXOU4;+S?/K_R'D3EU9K\SS#K<@FE/ QR/]>UL7C[^2OY=5$T-H!LF1 +.,<*%;
MT"DG*\U]1'#BHPCC)(@S+G$QX;2 +,HK/!F;7F>8Z#; MB %::)J;)1KSVZ(?99J;)4
R^1VFEM/L.O^UD\SJ0C;_I]B^_7EKMZ6]Z(Z

MCI/D>1K++,A0D&4Q0C\Y^\I+FQ/M#L>+UO,P;<+(#PI$) A)?U/S8 7-L>BQ7@:<2
M=6:#5/_>6@>9,++Z**IN+UNFG\/'S[^23JK7*B]1W*JU+4[\OM)]'< M_O;#,L ]-,U7G-
V!W3/B<<6)MRFWRIMM>-F/7S'?W0!(36]^\X $=6$/^&@F M/,6%]^D(GQDZ8\)EM]I@
606VW_AH@^W9XNW+=,Q=CH__H/LYGAN[CZ+N^:6 M=:7.M1G.28#2.&
((Y[&/,K63(\X$(R&7DF8A*._B$J6Y'=N&KDY1+7O*7MV1 M!B977,3*[$#K!
&8XA^$WQ/U/D\)#\^(F!+,5>K#13K+YCA,B7N2S##Y@M/9
M(VU_]S1/1>JG#)&,$82SS$>8[F#NRQ'B!D?$:D ;Y1K"9 MJ;(K,&#:;
(^#JPDC9QK=SS5=9,$V^!"A#:>*7-/R?
M]#L7TKJ)5*UD*)A(TQ!E#*MMFJOS=I[B%,5!ED8TCX.(@1JZF1"=6=WW
M+.AO^)X)K^?"^[WG ZCW1GB:Z;]KE&!VP % \/:I (E=]4LU(;EL@U0 ""<=
M42'ONAS#O4HH9X0Q@<*<^0C'L4"$,H8B/P^B@.-,.?/7#]*>W2BHPTY7.\V&
MHQ_$=_UW8,/""T@9*O_5\@/57=-#;35]-U+8&XP>SO/5T!T^$#,3\^PPPRS43)5RTQ_[^G
MCNCEZAFP 9\0RY$)OD1E42,Z(>JQ&9QZW+(R[OYA73X*T358.N_ZJ@.(;G.F
M;*IN&%,W'6.'OW]9UMOWY?8_Q?9@F#^*JBCYF[+Z=,@Z#%8YHR+UPQ11EFG[
MJ(QDCCE!,O6Q3$,6)ADHSW)9]F"W\IS S>C_M1NS_NMS)XC1 WGF:ZN=)_%-N!
MUWWCM9Q[LJR\3P:?-;RD[UD@=U4IN"SSRQ8@/LL'
1KD4:A]"L61J$^)8.:#*YT2^CQG'B=J/LM2T$^G3I6?>()JI!IJ:>7O- M(]''3>UU
L',X%X6BYZA1T*9]PBU%\ZN)^CT!P9J 'J>_9&>%YZ8I=CG]7>VWNE!CSI
H/ZG.]ZL,L[\C(8YSY,.*RQ6436& MR#)E569,&Q6YW30^9R6^*K>R^":ZGUHG?
9BLNE#^ MQQ,.O"X(-W,&"$1\]\D@1M2?*R\$ LU(B@AH&%EXSE@0$YB,?
5;!M\;E^2^NM'?>?%!7_Q^%NMKU7?;KI!*+>:B[:%L!^% M-(O2#/E9'B$L1(YHC!F*
(L8"0O)8Q PR6L^<-,BLP$?FZ5-5DY&UTZYKL5'_MZ\? D#T/T,Z>QK":F9AYP(*9&
(V39L+KN=!MI7[ZK07M9V_/BW<[C9I%'T\H M
,XZ>!H37KAW)Q20TZZ=X!7LC,R^DJ:U9N_*NEX10B/F)Q&B+$RUDQ+K3/@ M!:%/"
M)FL8$8DW.T)C9;!QJM%IO!&8ASF%B9@JNE!2F\P]1.]_Y&JB:;2OL/K\I[4FQ6Q)
<9ST.*A+ZKQ]C' MB,1!B"1/$Y)$24HXA9P/3DG,? [H";;^[>\M36!YR1EI<%/-
:\D2>ORQ!O$AC;PI%W^^E :C0JUU4<@9^J M<[/($BEP$%%05MQE4C.K]J$?
0=60OKX9PQFT#,^_3C GG?WXA^HSMB/X;)H
MCALRG"'T+!T9+@M\J27#R!MV6CPL*=BTHTB_EFOU?OU:68SMXTIMR(%
(40HZI4P1G/K.V=][K0?F.+N>I!VS\FR<:1F#Z M/8FCF9:[1 >FZ^^.('D]#@)8R4TE-*<^\
MP3=\W.@<&&#PRA@YPY#6''@ UV:A4'?I0,3-VW06_/A[1EQ& "#RNXJ+&9,
M=]E@&12.DQ :> &+YHR[M0A\&@>W5?6ENM]L07/&S[\]LZIKHIZFBH)A?8+W
MI9G!3<9F!YF*/Z[K;B2'*?6TT$Y'CX^+9]+" M-&I"TNGL?
Y!"79;,2IG.++>8(ET69:A$(T]=5Q#Z230C.08>==_+.O:)GY&0
M(9*$OAXFEB":9B%*@BB,:90&26#4^-N8XMRZR%BU.ZJRM*N7O(R9F5?K% F8
MFO:D4=72'G;LN''7#APLJ>-BP,OTGJ5^;U+\2R5WTR]:][6H!*G%*]'^^7;S ML1(/I-
@/B^Z*S]7ING&;VY8;*Q\3G_/81VD2I+JB3J(,LP3%&2=1DA!U%([!
M;2\L&#'2CVNZ8G1,]%W)VM!/V9P$2<,!N 6$#=QFUF1&"&T;2#1\>#_U'/VL
M<^=Z2/NF$AK1]FQ].XZH36^)*P!QUWK"AHFE.U-< =29QA77K&9GR)0_=%^T
M+F>39=\,FA8;IBSEJZ)FZU*/1]D7B&2Y($*=1% 0Q QA$48HXUF ) OR-$Y9 M1%(&<6E
U&=V;P:\-+KUA!OOP(YUWU48U&:V:S8 82;+)79@D-N 8'Z/AT6?5)LQ\#/3;N7 M/0\N?
1US<9UY-@8D%_9CS$$X]5H [SH?HGP8UJQ'N'7IIH+[?LI#@@0C%&'= MYS7'-
$12V0P9!X)S1AQ-<3]'?V9S,34/>#B.W'R:H2W69D9E1@1A]@4*W@RI
MP998S#]*^2SU'V6.\A@T@"'*H\M89CJ5FSM]['5*T*WVDR?
J^B\>>PKQG(":6?;9OG\PNZ[90$T7*7'7LZ0"TZ:IL^F^M&^\K#)P7L G7%)V)FN!;"&6;&]A
KMEJ?U/LP M0/CU$.%#1EUKZ?;L.>P/=3U&KOI$7<')LOVBKH?LI&^4@R7A24*_;7BU?
KS[ M+)3+H5;Z]1_;CU7!Q,NOF[N/;&N:,#2^RLP&2Q$7BGH[[+-E0!WPJG\HK6JX
M\%XV\)DG$4U@,FYXW,(!LRN&2#AL86,NK57"T<32BR4?F8DX3$0R? .NL&\W
MO/A6\!U9WWXO_G_JWK4Y;AQ)%/TKC-@3&]T1A0D^P-?N)[5L]_&Y;DO'5O?& MG/Y0 >
(AUVR)U+*JU-;\^@N0K"K6@R02!"G/1LRV+('(!YF)1#XWN@)Z^M3D MGNX]L/_0%
[HSNH:%S)PDJ*]Z#\?Y4T&RE)IW'7TC*3G;:C:IN$Y"6PHZ5IB9
M[S>4[IYV5:)/%1B_TBNN2?GT:9Q%H1^C*$PBY20(4$(CACA.Y:]Q&"9N"C'6
MM2%/GYJWQZ/)LJ$G[1";KFX_K7M;C(QDKI[=/0G+8()[%PX-X?
A&YB&HYL16"IV&I,TB+,D0['\ M/X13'TO%X:O8>B/K<0Y1!
M./@2>VMAW];6,X=W+XFZ#.->60,3',97R_?Y5AJU-XS)=[>I"L+NRJH-FD1T
M&6>"QP+'B,3RX,6IQU$2BP3Q(*5A2CGEB=9 LR% $PM4#=H8"_JTD7)
(6JUAN44NE_.$HC(,;SR*8NN3MA51[_<@V MX9\._8 2$I#$Y3YR$Y$BG
F*LD0(Y+F1QU,OD%:SUNB7;A 3"^FQ-[AYQZ0K M?-$[ \=1"Y-&(*'F[H2&RVCZBP;7P 6^

M7O.R*3]KLB(W2Y^[(N1AAGQ!(X0Y%H@D7H9H&D:4)H3X7J-[4>V-:9E8SQPP
M4I%FA5(5\R1'I-X%F)L*NT.EF?YTM+?^& 84W=MC.)T^/;1T;%&V:(WL=-K$-M-2C,
M2(QP2'R41HF+*,NRP),F5J(&U.KWD+2,'\A$,FTY^2S_^DWE?SVK-*SEM"V
MWH>>=^0-N3RGE4*Z#ABK-8N)F&FYR;4M[-ZD+[9EUG:UTK8-!NZ2JF[;=+LC
MZ_7K/5FQ/^HIY-6\\KH]Z)=M#G94P7:=^%IYZKYIL'(46L[+YF].K5);J$EI-MW^Y*0)\Q(
^'G5W3L0^F#-TY-X%KS(PC1@XS(*C9W&AF+&@[UPQWL&;WW1;Y-M9L6:67L/)"A-WQB
M[5,+"6U#=[9'*.-MVZF)B3)DMB-Y><=!:HD.D-IR1*4I2))PS-D;L9&6LIV
MF&IJ!K\%4XW-72NLLF'+GB#B/&APS8:!.DC^=-9G-^BW-BT'F:)A-
P[O,*9@Q'QC'8!MH*;@
M$TR_7!_S,$F_)RBQ,TU^>)LN3U!F0"=!C.SMI'R6JG*=\],*M;OG2D45[[]O
M>\2NU%*_1"C,*2>M/LB5UJ-/D:8)A'%(8VPZ^K&1O5-3]TU*B2<0R.<
MNB9V(7]1VRB%PRM4](-/FIP<#BS:YP]06U3P%^9<5V8(2U-S#-)^':4MEPQ7K%5-
BENMI\-MYMM/_$7">U0C-%>%^L=ZT]3<>(DG-6,2HD#$(<),A"@+>80$YI[GIC0*(JWN
M-V#(D_OICK@TOB4U)'V/CE/AX]0(Z6L'&&^'U>AD'(.ZYO29-5S@-))K^JIU
M,NZ9:5@KGQQ(O1HQH$?+PO:;3=D:D=G6N68;P%7O>;.PCSE=[YC4\K\6!?MK
MM5ZW2L]NGE0'IG_67SEE+G<3:;"RE$O3-<3R-AQSBKS03?R-9#%FA[;N#\-.
MMC&X:,G):1^J![C/;8]$JZW[ZH#P9N&TZU%)"SM]I6/\+H:U]J2L->UZ>MJ(
MT#G@Y.R1.F7JS;Q,U5?JSK@DNU^[CB(&IC(;,!;K]3N1[_,?RH=:OD/Y-MKZ/?
\'*_622MDXR]^'0O,!C7R#?[FJAW?-O,_I-B]D[^4GMH8\\>$PM#"[1S-M-MM1P
%C&_O8,&"06.0-3((,B8?-;=2@S&QZ8]_&\\UPU"#O9)*CSGJX%#Z4-M[*8L;UCM6(;
(WN63$TO<'A10P*Y0."Q6XXB#"=-#22I#LCT+58]6D#QUDV0D
M15>VFTUVNDEI2TS/*KB9R%&$5J-@;VA8=2U;@XR'-4$\S2D'C+%UYFA6ZV1B\\R+?
6AJK]-MR=V=QEF-Y@SV-M,FX@H6H%I+R\@DZV:\].?,H=6BBL7YV;OX@DDITV4]@C
VXA<D9<7V=0$?,M?_R8?RC_(.N;S9WX8[/-M'}])\;TOR[^7[_]G^WKS5\DV\M?
L8W[[4K*_EXV?3+Y\-M(*O2D=CMU'FJ!KK\(:^PZI!Y5_7\$JI]=%$Z?^>DW*?
\51_YIEI8=ZV_5:]"-M_J@6-0II3%D_K-#FX#I,24S'<(L.4ANL,ZO",04Z7SW.2+:<5.:,W6M/N
32S^U<2P=4&-@]1ZV:,G[[:(A@GZ-MZ9BTA?-K66PL)+-!B+(DS[V@9A5D':+/)5CK&?AUI;
($WW\O:3521/<2C8,/.KFX>Z1U<5B@'NM-:D"J<5+>8L-Q50ILV-M2X=7-
YQ93ZY!$'3),7WNWJHF58XL+^J:F3%EI!_3U(:.["@<#AD\N<-M-IA87Q@QT\>H#-K%
(U="-?-]O-$[O&Q1-M#+QU-
;6;#=PZ0&N[:3B$1%L5\7V@YJV"UR#ZHO)=YQG3@1IRCX^;S8XSJ1>D
MCI4'YJI@E5N_^EM=,;K9WQK84E"/)9BZ*$E<*NW3.$%9F+DH$D&(,^)G(@;-MEP)C,-
>UKQ!U]XRF"KYN%O'2Q#CD'^4>6WD3J!I[JW70B1U0QNOIC4G9"5,F
M%3BGQL6ID7%J;!9UW$@-Y%%+&I0.5U.+/7V,V6%M9
@4_LP310S9XRPG"ZW@@+QS3!+O.1Y\9$Q9X]-9&,()&Y2>+'H1^&6J-3AD%-K%B^
M7FD>ICD.6X--'MFY@YA-9Q%Y^#="3J%S=8;[$?I!@;O_V6_XY?*7^>_+4L
M=L^5[5)N/L"[1O=L,75*B(3L5*"=!K:\N1?%-B\@%4M]+!AV-5JB'B:@?81/
MT,99@T:S4HZ>?>>K[A@F[J3@0V.YV8G:]F\:A(<)AE*/>:A,"41\5(1NC$HO0L
>^HSEW[C;+>NW\-JI1I?S7B4^N-M/:\!=B)#V*QW1$_$/)A*..%.:S320AW<&:_:OR_V'-
UGL#N3F/D&_+!TN$,@-MSWK:&[#D_/@WV0)N#_RV+=<'+%5E7714KC7$E
M;*9O%O1P8M@JL,,$F-;0HG\"ZV"85B/CH&?;V6R#8=+:IH'&:ALYGE5;5#\+
M2$!P@%CH4X0I%2CQB+0"7)$&*0ZB(-/=L2]!3"RM"J"S.D"4QY1V]]@>MN@=-MV..
(A4EE1>?'%IUV>KX.DS))]N9\O5^'">S/U!S1V[7WQ%V*1$H-MWT2>V/*=P\;]-:Q9D-
TZ7C)76[G;"[_P=+=;R#6S,%5QW0?Y42Q91-.(^RXB-M?NPB'*>BKL]4B%G5%2,88T^9F"
QM[89P:@KZFC,;@:5'NOUQYRM-M7E9L1PZMMW7K/:X\.['ZD""=%DQ
V<LUU%M]A1$#LC2*/)@4:1O00R1!AKN8DF8ZQ,7V':&;BMYI-M+/-
;^=V(GDY7L6C/WY<%Y9QM/D@D/JF"Z3MQ6W*VVBXI]3"OWM]9ME$OD#;,W"CFMD8O$
RCC_H]E!]-3\.0_!Z=&-M(G'G3P510(VYV\>FEBE*Q#0DO8].
<,VC3$E,%FZDIFR:#GFG%XB#0K;SP@:-M4=>^WVGFLO8S-BZKVL\7&/8A5P/B/A?
Y81)R+62--WSITX2D49*B*"0APE%"-M4"IHAA(O93X.$B%8#+&&^L%-+$@5<.\K
Q5[DK,@_YE)J-M?B'Y?]\)H;K0*O/NT\=?[KYXS178S8(P#$FLRK<8PB24]YXT((C2T(^(".,L
MT;K\Z(.<6.0K4-!OM1Z;-!SSUHD'.NPK^$Z%@*,PP648-=#DF:7(-(CJOHB!WD;S11)
A)U$&&!/FI:Q-E.^[D1/J69-MO,AS-XP2EF"$$X%1YKDH!#-?ZA:([M-!.K'JN)C/;'!ITN*=
MKC?0+D>@;L&S/AH+1[7^_.F-PF$NN,6+%(1D:ZY"#9-S^PSUF7#I/-0\:Y+#
MI#J6G2.D[!W2:=TPPK&'B;QL$97GY-RIMG@Q3RX5O'N0^'\LB_>
MK=#22$6VP4E(9M:4'#7-WIJ&L\!D+U/&]":$@3>=,6G,E.#3Q#+C70Q;D3\]
MKXM7SK_R\F5%>=4N^1<)E+5GOWTN\I=J:E,]PJG*[6S__;;8;#\7V[_SK1IH
M]IBO_LG9<:?ZHC["H1^BE!,N]7X7E-I>XU*4UHB8Q#V]/YJ$0#@-=RZF%IJB)G;T?

7R"T<19%I9U])&KAU%,Y+#:9?VO^_MVVIB_V9TS-LD_ZU?
UT43_C='R+"U^2KG^XS0#X16)^_O^4XA3I[EO[>O$L&G MU59)[ ?.[[F4=6FB/?
*EX"1T/3=$+"5"3:J6AQD-"/("DH9A$A(_CD[C#&9 M_$12.#B"5\,]&IC 'NG&3-8[/&9A'?
#"TR2[UT@Y>ZP63L/./6)*Q>]1D# MABE@FTXG88?QD"U$%K5?\G1BI.H
_'^*E92O/R1752)C-9.P,J2G"&F8,7-))T$@=2; M#]H;V'_>Z7MZQ%Z,Y--\#"[KA\'6]3SKG-
V)PU#K7\M<3;6N_K+YL&;5[.O;
M(F>;=Z7\H3WE75,=V($VL<9HCW27)VAK!+PT:T^'O/];DKR9\GZ3O[:'P6^_
M$67\KM:5/'%U-#_KU>TDJ/]$'E%73TO>#\ZI#TK7E\567J)P]IJ_O<'4V@_
MRJNS7,]GE^U&FM02"K,I6[LL:^MCRSL;F&>/C]OW9:G\1S=/6VU+[.2IJ8VN
MQ\>2/ZH42@FRR'FQJVXK1S_^@!=WB&8-N\J87* )-9)2F+ETE2@SR^ATJ_F, MH*LDG-
@[UU? Y(3QU?*3Y.7Z_IM*9]WU?G&*743YH>(!9&+L. >(@&)4!JJ M?NHX#2ES=
<3IVN83"U0%SJG@.35 /=FYRH=^Z1E+'=!=J$^8MJCT4= C+/*Q
M6ECD#T=AN;K9+.+21\9>8'K7C#I:ZG#$.ZY:]JYRSN!7?XV]WOH84@%&B9ES
M1,WH2.KF%>B@LL(FR\?7)8"^(HI8ASG"'L!C%*H]!# MPA,DS6)",^$O\^I+9 _#?
=XF1E=+WM):WBZ0UL^7K'O''<&J1&N%"2S&.-4K
M,PZ*S/8&+$9/CC@[;:3W4Q/W:%/-.79[IJ5&+G("IPP,36IUO6K"K.A>;DRRT MR+0VUJ(?
VLPS+K1(OQQXH??8B &O7_BS_#B^J4RS]ECK*O]LLTR#)&',%R@-
M@@3AE*5G$TSCS>!QXX$&OO2 G%OLC[*HG9_'T)*\Y5<*Q\]-*_E3A
MT%W&91ZL%K$VY\+V YQ_/JP6 Z[.B=5[ MTKA_6ZFJ,M[Q^K\?\T.UQBUY7LF;RR%
[*J:"N:X($?8I19BS!"5^F"*,PR1U MTR@*!&A.I3[HB37%
[3>5LKY1(<)CXYRZ&+:Z"+1L!N#$: !W]?3&-#R#Z8\] M#LY/>RQ4OZ56?5:#R53M](_L-
==3Q?PW,WV@ RYTGL/NH.A%<+I3IHX=R^\ MS%>/W[;U-"$)1O4!^5J(?
7Y")O4)]C!&0>I'"$>!AXCP7!2'ONNQF*5>!%(T MFG GUC)?
[SYHMBN"\DO3Y+#/!:#=42/@'#!P#B@T;7@4BWZVF%-A2+HM*T03 MZKRF"
(P5%_8(\'&CUN.'LAE VL/98U.GCKV_UA?
K+7G)W,KQ%QUL_\ZI*WC]P<&V=LECQB@9MD ?)9D$F;/HE1 M%D8)(IF+*>
<8,P:J7YX(SXD%^Z(;SMO%:-HO9_X8C2'+?X@83<=8P!\T8'.% MTS]@P*;-
Y;]LP.8*JZ<,V%P#-T[IM^I_ZBSGJJ,BWVPW'R5(:9>5ZK*O3I%
MZ$[43J+ZK\N49R3"7#4M4S./29RJ&>-"]3"+29#%7D)3$QT_#JVIO3MMS^^J M@FCN
+;T(F#Z?#[V&JKODVK$)OU^CZ-38R$_=V>/Y:+) *SZ,%KV-=OEF65% M/!*I-]&
[=AC9I68M[6[HCZ+?.-NM^9VXH;3J043)8H.*T_0DKYW?=4_YVUU9J@)^G?27
ML;S6=&=-PD&@1^L*\]H6Z13EE.;TVW)KZ0.>U[,%9LB%?5D\EN3I7?%$5ODR#HF/LY
@0E7B3:9L,YZZ"#,NN,\R'*:ACIH9 C2U
M4E&@6Q%FIP'N_%F#U^Q!/T'67F\8*W]Z)JNR[D-]WG.V]CFLE(L%C'%B'L10QA'5,IS
M&"/A>8*',8DHI:! N1[,=S%M 8@ MVUZ9VN-K:_<9)):_?5QO=-+/6(Q,+2P-),^'\
MG)Q^\1A!"4PH&B#R+))@+#41N(*X4Y_9TL6N(-].%;OV9X->?Q*S(N". M^
S.$1C%O&$IFXAO,"FTS#)82SLX \SZU@'@S->
<#D[\20U3LE,X&!,.M\'!$GAS'#>K1<$_P;Q@K
G8I31+$0D%&GF19%@"3$=5C+/./N3>1KFXT= M]^-
Q5,)TP2F!$UR1NXF98+K'6UR2NPGLF\K[>O[)UX^JH&J
M9?'7]INJ92'YZY+2.."$^HA*N9-BQPE* T90DOH9%9Z@W/-U6VWVP)E8]FK( MSAZT4\-
V&N#Z'3C[.-4OD!;IATFE(>F@'IT:A!FUZ^S;=[;.G1K$M9MXZBPW M[>3 >)V54246G
>N?WG]C?RC*&_71![.RD7DLBRBC/@H\1E&F(H($1XS%"19 M$F:,\<@#I;0"X4^=K7+
ILE1NUK=NRWC M-;&^.G9/6=?3K4N%*"H$VFV:K+J%L]ECVV3@U?
@ZS\7^\LP/*#MKB3/0'6'K M#>KIOC=X+S"=>#%P_,O^E4@L:ZVX<+ZV7\D!5>?
^\$J.V#KO\]U3M65A(P-X
M(CY:TJ^VL)I5[UIFY;D^MKV]Z57N5D(IR5H=#]__/_ZZ)-3%PHT$2FD:28WK
M29O0%0'B%$>8N,SS&? 2=P9AGNM; ]2IH#H2+/3B=LX7W2O;"&J-+FOZA!I<
MTSJ(&7%!.]]QYJM9!T&7E[*NA6;FT VE*HJVN2>O5;GX14713D0_$)2QD!(75KIM%
[V)!7Q?6\?;A8E% M59A(F\)$X[Z^EM^3GNWS=MR'*9P]GDZ#Z.):F>.B52?:KGX\
(KPXU(].DY<\
M#3LM64*6D9O5()J&L>=VT410X(DSGXO\5XE0DX7SCF]HN7JN@E;0H3C#.TVL
M,B4"Z->;FWMGGX+5PD$_&4:#(?T*SSXO8 JLCPT3#+C1)]4HR45C^]ER6_1) M;:>T
)XR$M]['7GSFQ_QKA(A&:KN'+NGW5J-WU)276Y7_R2]=@SX J%!
MOZ7;0!^D64U[#9+/[72=1T;,)_E6K.43F[H/U.=BRZ_5ZWIA&@0A]U&*.4%8
M!"E*,Q:H7BD>27 0^A%([K4A3ZP%NJ>5&$PHT>*DGF:8A#] KV?=4&X:UP&8
M/ILC2K3@SC^I!,*.JP-+0!O8FEMR[D7(V:4C89ED//.S)$+R?U)ID$R@Q.4I M"G"01:D?
1CC5"G6,0V-Z=VGMM7NN<:C\

<^3,ASIVD(D6N_5TS/1,A"FTH2KB7R7N)&J3($WE#29BT,I*(NSXH/GL5RM1Y%+6A?0 *;-
?8SR ] M4V TV497"P#%X#.\ER)+1_1U&+.>P+UDGA^P_8L-VZ60S3?U/[7W"UFK)DI?
M^&9;KNB6,_4'>6B?_J*U\MC^*)#Z0Q U!85(X<741VF,0Q2X04 SYF84EGQJ
M!:N)Q5Y!73CJ_SLMX&H.QQXOIUZB[-VS7[:?,&ZS9.?5Z2F8V5\(3"'-^2[@
M/6AL\LY6WQHK.,W;Z\8F&R_ZXUC=W. JPUB5LDK6V/5?KOD==6\S0QM-?:$Y MP'
M=S+P(_ULX
BEHD,819@J<;#&/$T=#D)/*G(H3*#RU\]&78&TQAPC"1W%%P/!U:)VA"3W[S^S:&L1>RGI
M?2)KL:P2YO:1XM>#P]+U!(D#CR/7Y57]K$5)_FI1Z?5_/(&&U
M)I+K*EWC^8%7NW&Z'YS'=S.(^,%A,[P2KDANY2VA>.+E%[ZNWN;FV^IY\X5O
MR6HMI;?I_.<'ON_&A"//3=7T,1HB(B(7!3%CF>M["?>9KEK1 3AU=*I!P2G;
M./S[OWF1^Y___F^)[WG_*?_48*0OF%JL'%9*MAD$C!;M>7,"WCG 'VZR:,87 M??
5EFS]FRNSZ-
W3\;/YF1Z5!B.U1<%K;S*;N($2UE1_H.7B%S(F!:9F'DC#5!>G,'A'?/""R[Z5EUDW]E!5Z<0M9
F%"I$^;00G+-1*LU:F< M;#YS,@?2:BS/=2#[DN M21%.&4.$>5(#I5+D?!9D,0-%,O7
3BU^NZQKNYK]5]_R2 MD\H1G0292P,_192ZF;R(QQY*$GDTIU[,0NZF..1:ANOYQE-?
N)6W1\$"^N9/ M:!]VPIM2!+PAZQ$#*_*-X&7)6?4CH?62S7;),$]%&
7(2\,$89)@E/$T1!GF0AZQF1NXH.E" MAGA,+&CML3?;(V2'2M# '"!#/NL=N3-
P#R;4%4+MJ4$+YP0GIX74PFFA5>7M M6,S5&
<<86RDXAEC,FUDSCE47"3,CMS,=.W2(=S5-YPX!':FMLB#P8A3P))#W
M[C!"69"E*&'R6B U%N812&-U@YK^_"?
5G0S\7VAA7/6P[O[:"]X>2*IL+#V<>$#GXO58^H4.)L)Q]W M)&9.@YI^!$R?:P-
J:2J&0=44F%<3U%2!&6$4;=.',EL@#DQX.T8'?]AP:))J M:_U9$J,*,>O.3,O,2W% ?
882CZL>55@:)'&:(N8ED? C'$2I5@)/#XR)M83J
MU*J@-3TMFY93P&%$5SBC=W\822],R.NV]PVT_41UB\-]NFFQ-:CG"H1YA^YT
MDW@Q0*=GZ0CY4^G])?^F1NR\<)4$_,0_%9O-AZ+DJ\>\OH/0UY8OX2:O/0MU
M9LNQ>N-C$,.V!BH!?LO#*!9WO0UF"BG$X2=&F/G)X7SSPMG_Y+V
M>)^X2Y6ATD+=.>*^<"3V*E(L\;>L[2;CKTV%:1_)^77N9(R^JK:G@S8B-K5W
M,"TCEF0$QP2%$6,(9R1$2:BZBZ?$QW[LALPERVTA[XB B--^=Y">/<#0EO('
M]\\?:#DGZVKXY&+1R 3$ M.Z&ZR7Q8%W\=>S*)0/ANFD6(,Y$@'*0496Z4(B_A+
(G=P$\P*"S2!VSJ[*CV MH,^JW5(%W;CI52_?]$30%C=@$CF"$>:IC3T4VDYTO ;J;=
(>>XCN3(+L>\8T MZIESN6O)V6K[@="JEND+5QW[5OGC+T59%G_)'V])L_S;]G49Q
D5,1$HY((@ MG&;R) U2#S$<9VDF:!+1!!8)A8"?6 D< #O9'K)#&]#0*"F(JWH*83I>P52$
MPJ/2#A4FSAX5U<9NS[\#-L[M$/\,8JPF;+ 6=P4!GSD6:*8R_BLT2YFVJ?I MQ:/N"
<<1&1)Z-2"CZJ"TY(R%L[=?5-?RKR1[15L7V%AW-$9&-6(G6- M8WI"/Y(/P"O&.0L>C%@
%O8>(BU)]S4(LXIS#XGG\MNWU'AH3_'$'\CW:XU0 MD\!5DWDPRIB+$JYSK_/&T
MU@PF3A"'!QSIL*+9QMX62\FM>[K& <*,
M1"@-0XJRC,;$I]0G,6@T:!>@B37)'JPCX=9MB8UC#)VLTE,E-A@ 4QEFM,-G
M\@P09FLL3Q>8>2?S#!!
[,9QG:+V9V'[FVV/4_SAO)Q/C4GUQP$*IZQS1$\W1=,+D4B7[G"0..3?;
M;;G*=MMJ$*8\Q>_)9"53O;1:$M7K,&:5TUXRSX6T?_&8P7:'#U&:Y#&.<(I$
MI'J<<"&/TQ0G*.(AP2QD/@Y !OOI]E,?HLW,:-.#\Y05FL>E,8' 0U*;-L-A
M=5,=AZ>;O\%XNL&C[_HJ,W&J>MWEG.W/TQM*=T^[M8H"O>-B15?;)>8,1*+
M$26N0%CP""5Q(%!(F!]X293&+BA6/@QR8K%K 718#1$F>!I,TQ-&NZR ">@>
MMG,P9W]J,Z:!_[,]L=4GUI(H:P"<5;SU&7 N\H GS=3 AU5.) W5K?C+ZO';
M]D[\ON%5!EXK::=>M2+K^Z+N:/#^^U:ERDKKZM-JLUTF"
<$G;7$&&@&V'EW>@IK]C<"TVG[E]&X\+[L7X;$T;FI7\9)8N ! M4>?
^\#*.N#KO_K2)']OT7RQRD-+JM(.3K-J4ZML/%>X=C\?J_ M'_./^8N$6Y0KOEG2.*%AX,8,
(E1;TTQ[PS\XJ=UJPK08CATFT%XWL@35W M.'*8["OQ2(V'X,U=_D^Q^?:A)/E_ZS?
N/W]DNH]107)J4 8]2BY(TV]-,H9$ MLXXD+5+M]"'I(J&G_E"MMULI'.-8?%-
DRAU)U2R3I6BIWQ,,PC$ )-7W )KX*M!/"[G9;:?;G54L-A0BP M[*:/8WJ'FBT^P-
1(FP55)ER=_>9,TV]8@T1;=3=]H.:MN]$@^J+N1N<9T^S6 MNH?
A(8F';U1)+/E>9]YOEEXF(A)2BEP6,(29X(@PCE$L_QFZ29AB#^03& (X
ML8SOP4M+S31[;I!E>@)NDQ$P(3_PX)A.U_0+4HEU#7B;^:YZA%I+?AT -W,F MK!
]QEVFQFL\9=B0I'TF^^B?9MS4MUBM&FGKX>_GI[(VRUAWY<&]NQ=6#-!2^
M*\]^(14$5G&[-'!]Q+PXHU[&(X]HS1:TBM7$"J2-8]T1^(!ETW+KB.>IB^J(
MJG'$T,YKT]-/L[\,F!*;ZSW VXO8Y)NM;B)6<)JW>8A--E[T"K&ZN>E8.OSZ^%A6'D*G
JBL4>C\L>N4#_A3[!$- MTS17)Y,=<7"N\,.Y>5)S/VR.*^LE>L3LLNO[SCS(K)>XRZEF_7
M&PK&XR!"J1]Y").(H%1-3O9Y8Z>_6!* M,TPX:RC#+D^S;(?U-

8>@G;R&]9R.PSZBKN8JG*^!'W'O_V?[>O-7R38W[!]{
MK[+FT7;ET8F%IDEVN_F+2*BM!G2ZHWX[Z!T^T$:2"I.53BHMBL\ 448'U;7]
M9CN@>HAI'TQ]RPROZ">E+O_%512;LYL7^=M'KDKME(7Q19H=]UR^[GR[=/V8
M4Y(FR,](H#SQ&!'!,6*<1%[@L]1-0%GN4 2FOG@?"KRJ5!W@ 0;FIN8E>4(> M
>_#Y_5O>V2,@BQ*7^^:ZY@!G8I727/6=%[+>52&O MNI-X;RK1&"5SY):)+C'BP4B5<8
YE5*X(&H2V3]">4,1OR"U7Y(OEQL7P*G6 M?/=E\;)BG/WR^OM&!1$:-U;^>$.WJY?
JTUYBFO#8QQ0EGB?MA2R5]@)),Q2Q M+,)Q0JD?^Y!NM/J@06(-
;U6KZLBJ1OD_[395I.]GY[E!RLE>]QF\\K,G!XS M-76Z3-
83_6E8!],&BFM5H\W[%J]^^GW/P0,NSLTPUTRJ[X ,L%>2IPMX[CH] M($.N%.]!=X#?
\JN[Y.\Y*]>OCRVOG+X;NW.#B8]^"9)+F.I[/H+5O^UWTSU\
MY[=",DRV*Y#.59JMNJH'23.Z_W?O.IL78)"PMB]@>+'9V7[:#//F^TIEYS!!
M(Y(@GL7R#/=PBA(:I(C1,/13YG*1"(@=?@EB:G?U:?-6YT\%$Q@5O\(7O6-W
M'+4P$002"CY!NVFQ=%)> 3#KB=A-X/G)U[,2)GAJ4/G-$\^9\I)^6)/'I2=< MP7V*423_/\
(X\% 2>P3%3!ZQ01P)'FMEO%SL/'7,=@_+4<#TQ.N2^GZI&D43
M\#S3(T=;B#I1[SFOY#.UV,@?CM)RN=,L0M))P%XVNA? 1>)]OJV:,3^N5")$
MOOU,GO@R"CS?CX(,9;&GZIDH08D?<93ZE/@B\+TPTN&?E#4+_DO MN\TJ5^W/-
K^6Q6:S3)(H2D7"4"+B2!I])%(IV2[*>$PB$@=$P'J8#@&*[VHP//F.-
N/LZ]6REWXZD4]N5E&(L-N&*A1D0%'V&4"D2!R$0,.4SRXO34V_VNN *<$]]DX+?
37*94^ MTZ:@;@:QV6M+5F5\MZAP&C(.$]V<_82W%BWV-.JDE6=!>5;-/N=+.#\=
M9H5M-3!XB$(>PP&WA40WW\G?-7^4IMFQ_2U.7!*X#%&/"X1IG**,J10 YOHL M]+$G/%
S,3MHS6&ABFK^G/KNG.(0.#]&$.%M.6V\CE'AQ0F9;#7T>,Q3."): ME?PTJ#I'7*=J#6J1?
=,&+J%(_0A!34-&:@8\37?>:%& M$7_(CV7_N@'1ODVFMH8/*<'J*BJ10/?
O[YS/\G*#YYOZFJZ#T6QS8LMH.JG MGS,:(5-;3 &ZF6'\L#R(1)MPLZ!J[\
[S!59U"#P)KFH]8#IE6.YQ_PL+X.K MVHA3Z96;KS=?ONI7,&AO-K$P5_"=-@)U/[V-
\Y/$8=/=&-20-7JFB%6NP*1Y MB"$3%!%I4VMMO/ 0O)EG#&N2?
SEH6/=!TZXGQZWESVO>U/[>/!7EMJD+7N* MLBQ+0T0CGB',8QIM^/2DVI
HFK#5!]_T$@07R"NJ6Y*Z]\ZSB=86D%?,SV>[* MU>
[ITZ?;QA!,:,8S'DJWS[SDP<"5=BQE0/=:BRB#YJ"7U.EW!QU%I5E[4*U7".H/VDE$3X/0RV=]
MZQ#:B6Z[16CW(L,B@%]5]LL[LN4?R*K\0Q74@4H +A^?6-(5'*<"Y)"-JOVK M,' 4"L
R@"N4:WBTQA,-]&55)0!'(ITC RSF_G=39)[Y?V7/>?/^NXFZR/KO
M66I]L,?)32OP7)Z05*"$^RK],A H"[(0A6'L1R+F(G5!8RDUX4[MD&Z!.M3G MLGHN!
[!F3Y>1>L;N!.R!B;/&I(QI+J] RJ>?;_%V5U@@*P S*BQ>9/>-1!MH
MM\5FN_G,M\LL\'P1AR[*7"JM]#"55GHB;[:,N%[L\Y3Y"8;-G^B I"4#8R9/ MJ,G
_^$PU:UZM=GL*K&@"KA96]]S1NGZL,R)-W1;27H_[NFMX"T<"=%^W]X.
MDBRWZSV'\B9=>CM([6K.V[7<5%*SK>K@L2XVN[+5+]XE+*6!2!!1(VQQRADB
M,14H]7V1B3@2*04=[1UP)G<]0YOH=_%#5R!'4VD@D$>(EH/!FF19$\KK4&86
MREY2+X6R?SE,*#?E=OF5/RKWPZ^\>"S)\[<5)>MWQ1-9Y4M/GIY)X%(4457L
M1(4G#T_,D1]Y7NH)+\NXEHNK%\K$ MD&Z/Q9@]3T"O4SIU\^K9$,=!R#J-46
M2RUJ^H12;M 22/FOHS#V[SV+*&J1MQ=$O<5P]Y+*I'WAY>N=>%^6*N'C*.6?
M5CG_N.5/0RGRNMM,]_WMH:M;K(1?Y+S8;=9-,T9YI3U)*&J?(@HWIT+.4DH1 MA
]&3ALM +-Y<"#DMMTYH.<,#;[5AC2]HZM>XU_X"\]W_&Q<4))Z$8L2@:A0 M
Y9$E,DK6Y(B&C'!&6&8QEIG#0CJQ&?/R9BA$WS4;QJ,@-:B%C,U;4?;+ ): MDET-+
M[F(OK@I6>96.)Q@M
M>5[)%ZWP7@QU/9OYY>J9)3_$*X.IM=%O:*8!E!,QU/KT2MMXOM'HRXG8W3TW
M92DA @41VJ"DQL0E'DN1SPE7"6ARKM2L ]O/^CEH@[!- AT/YAT M+#E@@'P!A']U,Y!-
@[(J"VNF&6T'2$[#6@UEZUBQ7O[K-!/>K7) M$K,7&ZM+:DRH[N,5LF;.ZQ+03:;6?
@7M[FM[!KYZ?/:RV:[Z,$I_@ ME&8H(40J-1&ZB*3,0TD:E ?8BK4R :YM/;$E4,-2=S?-
_RG[>]Y_N'C0Q MS(QA/\X8$F&J"$H=R&O318:1K^9BL]D\-
%UDM/TRG6L,&V873T]%7A63UGG9 ME+H9]IF+7#<14H!$+&4GBJJD-
Y)0G\4P)\HY@(F%J ;G;!2\A?-,RN/DFO_E M_LWUG&>IWS?J;O.?CA^Z"]>M_E?_:N.0W?
9;45;-M.J4]W><5KG_3N M'/69 M+)S?)).__?N_2?/H/_>_K*
[FYTN#_W3":!&DR2)RDX43AHLP"191Y%:KY3^E MCE_X =
[#5IEYS2V_V&VE*9A7,U7'X[%PY/;/7/7VX&M-?=+Y?>CY8<:\=9A> M:5[XU_J%5\ 65=(?
9Q8[AW>08ZMO^/GV\W8-[R#NHF=XUSKCT&X3++X3;1=#
M8R)4WH3*"9$I)\2^N>2AK5,6AR3)H@QYF,8(4QPA$KJI:O O1!H%B:!:;<;M MH#.U1[?
R$69=/D*=EDY3O ,]73 ?9ZTZ7B?IDV6'%_9"RV.0F3OF;(%Q5X+1 M-G8=T4JG/JG>29,N?
ZS=J)5N;5V9-DL1<^[ZF4!9FJC.M"1!":Z:;B19D$9N M$#"0JM,%/+%2.V3F2_.&MLPV9?&
<]+IV1%$ZY(B805L>'39K1I@F8!Y0;U5, MJE%P:AR<&HF#_=-&Q'*K'@#I-

COVZ("=OW$/@!E7^_= GA]?''D8H-CT3_VZ M]S;?B6;D&5G?%S7<]]^W4AFNLK5\:K-
=1GY"PXC%R$^J]CXN1R0A*>(9Q7[@ M$4I]4*,?.VA-
K*#V!83KNH!P/_/T=>'0&M.%GX5F[W;^5K^ZT<$'7N#V_EB*OS7N>M
MC"H!'<_$"2I$1R#U9@6DXQG95U]J87=#%QS9?+O)F?K/>ZGW7\BZ,C*WMZ0L
MU23"VN_B!5'(4U\UE%;)32E+I09.I$U((S>3?W19G('\C-
VG.D^J&%P<(AJ@%TC82MGA1&1-OR>6G!G-<1 M!F'#A7<,]/"XL4*E/!:<
R+\AFC,$_2OH"^\VPI/]=3(%"P:-SA)W:%_ MVN-2]>C_V:G0<0[X3#*VVI 3EB M)
PG08P\/TH1#M(0$<(3^9("FD2^'\4>L^"VNH3\H_JMG)]6>1/L,VDMK<7T
M44ZL<:RTY\6J\9C9C=5-_+1^K"MP?P1'5C<[-#U9/1O 4X)OO^6/'_,/JE_8
MG;C;;3=,JK2<_9Z_;+;L_?]L7V_^*MGFUS+?LH_Y?5G^O=SHMZ,?!6!B9?-W
M3DJDJFR1^LFY_:;"4X[4(ZWF?*I>6G)YVY1*;^H6=M5D&.=>OHK24<]NG(=O
M\@XA7XISUTXOR-74>W5*] 3,+;Z/?@4UVZN *:M9WX+%)OM6V&F4;VT.=;:L M[-
&,:>=NC]\,GN%MR$X
MW=Z)]]]I94E^(5M^ERO7\9G[6%6$E2NJ4I%J]_+I+UHK/^9TO5.FY+O5YKG8
MD/6O9;%
[ED^H%*=ZEA]GQU%^2Q$$<5SU0*+6$V@LO)Y0Z)3JJ+'^N>-4^15%&MQ$GM$IS-
)CN]_3YVCR%/O_;9Z[Y<1NR-1S1+U)9S]\O2) [7.GERGHK?.ZV]1
MW)KG:L\Q]N.\/DL>MQ^ H%E=>3\ O1T^PA\(,[CS\>_E^YPU5_OSJ_SM2\G^ M7IY?
^&&^1]/]YW ][Y&8_8/NQKGX+R!IW$RIEMV M+8YEGY%GT1CH;
([%L6QI^Q5'[V5V0SE,!!^;<\I<3]XT(A\E6-XNL(M=E*G< M-K= =[B!<%4[/'=_- IQ+89:V[?
6]X='@TXA?Y9\J8$?JC53$GE9$JH,8I]*!2PX2CV?(_' MF>"I3SRB54:F
VQB]7H$J.^_'^3/<#3%)M4PG76IJ8[0P=6_6MS0#TC8Y(I9 M3&$L=T !
5UR>WSZ@UO,YI;7):;M6==^QJ1G&2WEK5UE+>;R#>SUYS+V?5=: MC1'B;H(1]J,
)92J1J\>)UX28LW1?3TP)M98#51Y96O 0MIN76?*L+ZR0"I, M3>VI/$ \6%3CR84T%QM-
MFE/,3#YP$YBO83U-A"[_N2,?<-Z43]M%]:_U##F M1LI;>U[N6YNNZ))Y(<=2NR
:JI;P(HA1QK( <8^),,6,8,J?61> MQ#EZ%]OPQ>VK/99N&"<4IQR% ?,13C**$A*[2-56<.)&?
DA!C=JN@YG-3U:% MS<6Z^*LN3G**4P\:L"2T@VUW
MVURLAH<*;]@_'HI[7JAF0A_RX_0"S4A@Q^-3WTW8/W:;;>7L?"B<^_=W)Z/6
M%LZ'HMCFQ59SMDP?&X8C5BI!JU&T;&N/6<+?@T0U8YM#2TU M$#\5'WUX>OPM?
UZI-_"X '9M,+4(*KC.P^I)G0*_?;[_V!IP"!"[3O(U!,\&
MY4#1ZR%Z"G$;HM!,X#IWG4_DA@@[$;K!Q7"WG9HK_#'?;,O*9_)_=Z24(K!^
M5;\BZ[7ZG+$90'+,D2B($6811BEC,0HCD.&74RXEZ2Z7CP]D!-+[0&L
MLSK"K=)"]=U=FKP;=O;9YPA,FJOAWD<$%LZ1.RT'TK"^!,I_WM? *LFT<51G*& "*[:
M(B0HS=P$,QGS'$W2!$..0^RK*4 MH3CQ& [BP".YO$YMOK[0V\T6EG[<]?
S45YYF"C!W[E4"3)$[QZOX MQFFFT#FJ!3/@ M3%"HW[CP4N
*_V@RPG+8[1*K9/:AKT_FN00-DG=R"AM8: MY"[4%8(G]8.?
N/SE^8#UC$=IRER*_#0.Y#4H3%5?)(9H2D1,,P]'L7XR@R;0 MB66Y/7'V%[*NNB-
]_<:Y,G%%43X1_;;=(%8.WXJF8!!0S)NJY-/*Y8538P$9 MWFK.)T#NQ 3\,DRF:'HNC.<;+,
<"R("^I O=K>;+P@ 2=Y*6 7W6H,M3\?1\ M0[<[>?MZO2F:F+W&R?*)0AVYFIN-[%N;
(<3G#TZCL+'>=G\K>G!V. $ M:,"DR:IAPV<"+L$4)(1!$[B%@?2;=4/2A#%?
[R,8T2>=CH"/&K:9/,REKMK+ M_?)ZNR:;3:5IEE0$(G&S!"6IRF9W28 2P3'*XM@-(L$$C4
>E!Y84]M-]=2R
M"IZRG>JFB/71!BSSZ6.8GGO!$AM@PF_&@1%C[#MILSZ(_A+2&XV2[R2Y>QA\ M]R-
FXMRR&0[YO%D4!K$O4,I#AC#A+DK5*#>*?48YC:(X\W7ZBW6# DOO#'8
M@WID7\UW*/#K:YZLRQH]>1U',$Q,3RQP:SG-PY18$LHK &:5Q6X"ST6P9R7<
MGOYCL\T?WVVOE@]+0U[^^5!%#',9@C>>^!S]HVE@_DYYTW0JY]6M\H^Z)/ZL MB%
[?!(=S=]@8GY2Q,)&WR%/+_DMC)AG9[G!HLUGQQHQHV_/FFYB9 O_%5X_?
MY$=R([\/\L@_[]2>TN*HVD6W&E<<*A%=+^!$3:3."%:&0D"0W#A%;L!3DL11 MZ'LAQ-
R'(C"Q[MJCXY :G_TXZ-8,Z/^ 611@#B=I[(7,]U'DQY+# D%X\J3Z 13DU-
_6LMRDY!%/TAP^P0<6I<:EN
M8_6GV$)GX;Q;K7=5*YD)QN.:,L62F0@&/ZL1:!^8OM^4VV6UYQ?^
M++^\;RK!OBP>2_)T\WVU6;I2F]/(#Q!+L8\P9>L)W/:%5OM(/
M9FK_C0+L'"$[#6@I'!*XI@=G@%']ZL0>^4"_C2'EVBI!C[ ^P9<[M(1>_NLH M\
.;SR+6>@3NA5=SM6%M[-/SNGCEO,DYV%>NJ0'81]?\YZ)I(E:;_97WH_UW
ME:CPN=C^G6^/?78K-]+=<]U#E/J^B,-4)?W2&&$9[R_$*$*,>>(63T29>$H?*J6\VTD%
[5O_BZW.$G:#G_LS;L?@\S<<^XM M,.[*?'L;NQK.M9?&Q)WXM2B8RAIL[)+-UV+-
EBPA/H]2CC -7803WT=IDGE( MGO]NQ'S/92Y(E76#FCRY;U-UB-V0-
33NW\,>/5UDAVB8GMG36T&M(GY[N(X" M;'$D_2!QMN;0=P.:=_C\(,$7$^>'GS!-

ULGYG;@M.5MME]P3),9)AE(72ZLC MI0$BD9<@5\IJZ$O;W0U
@X+:FT\LG%_X2[%^J5H(2:#5N.8*+#0_I\4-/

SB4=UC)R6EO/G(MS2=1E%LZ5-6;"M&\J M]% TP\/N2]7::OMZ+U_F5@JN2J9X?
JHRXKQ,6O$L1%RD:C!7BE$2R!MR)#*/ MI"1.0\]?YE7)&-,3-GW@6I]I6G^F;12TO];[?:! ?
J?/#1;5 <+W*,#$$L!7 M/:&US"LCD=[CX&R+_1A#9X_&PJD0J:=(O1]D&EC8X?1;4@4
P+,J"CA#SM6( MP0Z&+0)5!GXK=?#8E'D9IFD4"8\A$2M[.PDS1%B(42B52N8&(:<8E"S?
#6KB MT[RN UFK0V^K#CWCA-L>9NEI"CLL@&F&FOJ3-%R-)OCP/H&#I-GJ%=@-:-Y^
M@8,$7_0,''X"GJG[0>)?Y%QYW5]X^?INQQ^*/U;%NKJ>WXG_73SQ6Q4S*E_
MD;]NGK:ZB;K0?2>6X08=9X^/PW9D5?E[Y+HC 3+HI)Z"$@GH M -:F*IW@-6 MN5$'R#
A[F&3G@S;(1XFP@>ZVT"=&JKS9_-?JV7Q^M1:$NH>0+/*]##!YR*M M\03\-O!0LINR5*
[=9DM5@Z5K\E]]>&+1;$&KZL7T3?7KI [;XZ.IA,F@:M>F M @FMQ#]'FVB0;=U+F)$!?
7W'V:SD7H+:IG#_0CM3?YKBE>H.?VPVO3G4[G"? MN31(**
(J*PW'F*$LB1+$:1A'7I9AD6K-2#2$/[&8WDB# S&%PNJ%._++V965 M"\/AW]4L=
<[JT1NLJ?!Y?_\56"L%9;?>H3LA$V%:X-I0G0:91=.GIMW!?((" M*4-63#2-9PCZF\[IT63-T
0?W6W@#0._<+G%2J5E52FVO^>KZEIP]NNF=#SU M:>#RD",_Q1QA$JO+>:C:!
[(LRK@G[7BM MS,8!PV)"YL T38LO=4><"H^JB>#%GP:+Z\>Q3+]WX%2L,^L?
V,%"8L1"4 M! M$S[TM!$$;3=;*T$3(MOM!(V>-S,"/Y.M5-EWHIGVI"J7(DQCEC*,W"3($ Y$
MAE+L^B@.:$;24/U1JP=K-XB)%6<-4+GZBP-(F*UVA2MZYM@X6F%Z\$CF$9KE
M'H##9%FRGJX F-5 ZB;PW ;J60DW<_X@Y4IU$%.S%%2M49%7_D]5VNS%+D\]
M/T0!"RG":9:B#), Q0SCE/HT)K&6:[(?S,22N =IPCJ!!-> #C!HV6^R0
M#Q/..2C7MS[L<,#,UNCBA!U[8IBR'NNAY^'9;(5A MJ6@<9JP[SFJEOQZI5KSJ@SA
M3ZRWY)<2 S.A@?S3,RXRE0_%7_F2$IQ@+V,HH>IZ&R4 M'7OHZF ^UO&_ZV,-
O*!7FUI;A;S# .-&5#7#+/3D7OR;](09&<#'C%U2>2['HK#+$*8+G<-MI>OI49XDK&?
$[/3^F Q.]B]T3 RJZSM'F!F%XRA M^U^>$Q_SS;.L;NY5.#O+,NK&489]QWB9>!//H7("96
MM0J@!%[[J[I6&?8;K M0Y^SZUV0FW:'2^S[/&*9%,8XY C' 48IQBFBF4B2*.$1#B*
(,.J!G5A ZS[% M=3+U21-Y7H,']B[6XZ2>^-KGC]786-TFM8]%\.[(((IM=4_6 SIO=V40(RZZ
M+\.>-LP2YE()28GAGXK-9DEPC"E+?91$1#5;IAP1WZ6(1U$6AB'G?AI!>I2? M[ Y2
?!6Y1*6LZJ 3."3SB 1>2GH4N0FW(U%"R(4<(S#V5!&'@A"5G@9["A
M8,8\,)KX98<+09PE$5?MLP1)$(Y4BJHK#3:?8%?UX^,IUJK,'?\=&.2(6^&
MGFXWI@NFPA5)-1SG)P7I9^=FNRU7V6Y;70NWA53L=CMB727,5D;XR=[S)H-?
M(^LB#_SJ(I-Z]JIZ6IZUE;&O7?FIJL^FRP%NS]O4*@?
TB,XXVF+QR;H]RT!5#2P]E=D@$H("*B_U.$M=E$4D0S'''O6S
M."&AULA@,.2)Y?)C+A_BFZU32E@+A[2@ZV<_P5@Y(*I3,FB4PV[AU)@X!U1.
MAI]4E3I3\4P_86PRWIGEB]GD(2AOS(@//6ECL/UFRQHS(K.=-
&:VP;B>3Y:4!IC'C&/823($4DI2[B(DE8G-(TQ*"JA XX$ZO20U>U%EBC M:$87F_3NS1:
(AZE)$[J-&\=U4&6Y:]PYE#=I&==!:E>_N*[E\$O%^__9OM[\ M5;+-#?
O'YOUWNG[\@ZR_/)=;]C'_NGMZ*E^5KW2SS1^R==/20_/6 =]Y8IE5 M[?)5^F,UO-
*16.TV=3=-Y;I7':S455?BN*LF4TMER)FSRIVVKQAZ=S'@[O#E M9EK&PO2!
(4^WW_@5OMILI#**3T;W*0-PLUVXS%G1OI&-V 6NF-Z],+:Y*^^V MW\KWI>JHQ>[R
P*?M^KW?VV^B#55T!^VU2#:#T5Y^U*ROY.Y%+&B;%K%';O)D15SI B=BF)>;.N%?
ZTV2O;$NA[A*(6OCO&>B)^0V]ZJ M%N)RA2I>U==P-
E[3L,J;^0T!KXXSOQS+:M(B;XWTI@WXLRE2B\QJ:U:;VYJ6 M^'Q8K?
GG7260(J!IFOJ!FOI#$19$S>\+",H2^:P;>B[-M/+,KFT^M9%7U[@H M>$X-
$%K*T^)#OV(:2QW0TM(GS*!DYY*"$;4ZK632+.VR1F_+XO'DCPUAQH-
_)2H<7Q)@#'"/E/=J>(,<1:PP!=A@+G6D%HM M:!,+E0)?
=ZQUC@@X#0;Z;M!AI@V[BZVR B:!O5PPZ*,YS Y]3[!5MIAY?\T^ M$I"?
5YO*'M_N\!ZS^7.UR6G[;94"Y3W@J M$ X2#V%&8FD*"(P2%H6"$S=F>O5!/3"FOD
U4)T:;&U'5X#US8,N[@Q;"19H
M!EY)X.2"C(8!@HQLAZX]9S,A!HAJ6Q)#2\U")G6VU%>I=ZM4FT.?^R!*?,Z9
M&N4K,H03G"%5KB>M?J\2[ UB=#O<@-NF%3"P0#Y-% M$[K!
(9,!JBR%3+J@S!HR&2#U/&0RM'QD1XSF/Y]6.?>6W&7<]XF/<"IE%(>^ M/")]5Z
TC'@H8LH\5_N<[(0RSP7ZT"2B^:&>$G^7:P8_^OFD>Z\>2;W1!1M.
MN'F'C&N$C>^1<;+KVW3)N$989Y^,JXMMU$Q^)D_\7?%$5OD2T\B+<9HB/W!=
M*9[R,"6)<%&2T@PG*0NHYYM73AX!36W&GF?8*,C.GS7L4764+5[IG:,V. T
M:LV('UE;>4G9)!66+3!O6&=Y26Q_M>65]2-&T-]06NYXNZ[ZMIFL'I,T]-*4
MRN,4R],UHQY*O5B@@.# $R*-@A#4WJ8?W,1"7(>(FJG?(P?1=[-,3XKM,0(F
MRS4/&L"G@^EO)YE*/TBCS4O\Q9TI]&,ZB;YZ>

M6%05"./!\7L"!YS:5FB#2=_Y$/B%/%:9BF*K;-U>FL<,>C\CR\8X]_V6;S6T
M_8RDGM'LYRLGG$'PA:L#66YZ)X[^J:7OAI'@28
R*AC"D2]00H,$TTWLD[#_]@>@$ZP^"$U2U7\\PS
M#7JY-.=X@^N(_'B3#GH99C3TH']'PSO!"@W-2\ M0$S((^"5XEQI[9%Q&FR<
SKUBFH$M\5KAB$G;%T\H.#GO8H8,N?B/G-?DR[-(?32W06P@EU"@ ?
I684>'OTQUG#WY?)>A:Z/OZ0K.3_L,J M5X7SIZ;%WI'E"A+Z@>LAEL3RXN)*B4O M?\N?
5[?YAI7LPYH\ZKKVKC\]L2Q60)V'U9.R!W_[?/_1N2WRS8IQ[>[-/80/
MN_S&TPP3QCYRG3\5;$OE)/V$&3G].K:G73U+;Z3>PTK"27LJJ*LAODH(%
M3B(WS#C*0FF&8L^5QBTGECH%#-\HX,%>J>>.6$P
MT3K09+$PJY\&6Q7PIYO/6_A^E;"+>O?KJ\SDJ*[!^\KIKJPB6O^UVGXK=MLO
M4GA6Z]=W7,T7D<=CMN8?R*JLBI8_/CW+'Y6YJWK8U0TS;IZ*G;2\O#1(LD!D
M*,A4PI>;1B@+B()I$7K3,^:-J/*HGB%;QT_KZ#\+":;TBA>^A35*- MLKVS8Q).6CIZ[.
(VZ\DU"5O/#[YI@$P[^'Z9DM2EL1LA052(.> !(AX-D#P; MW5@$,8Y8
NEZK0L8I%+A#;'KDOPJYN(\-U G""8K#NJIR"GX M-^L$#Q_"/N MWR+XJ\#^>*'>%C-
,I]F;^H76XM"OZK9XRJ2ZJD=(GX_6(M^L9?P8 C[L=_J>.Z]+6(6EP;G4;:D['W MP]-
NK@]/6QS2=??T52OK3-Z&Q--,WNI/_Q*?B7ZA_;_&YV)6P3_NL^F8N0?]
M;.QT"GC[U]33@N -D9NMM\';OX!VTX0? !MX4.UC'9\YS@_XM!_GKA%?ZGYX
MNF.G@>E<&1NQK:=+>(T3%H[ZJ2Q&O[UW>VVFZW4 MZ6K'Q\?
M^])43<=NGK:Z4=W.#:9.DSS"=23@LC*''0F^R'FQVYSVUAOPN0&X M,BR25A@"DTB;O
#)YB"M1J+9O>MLDCE(6%LPAQ=/ZY%32=@/DM-\F7+JD8!2 M1'&4(?
23*-3^[(0[O..2/.3.FE6]1= M@BJ4>9 1T<&+8!QA,/4P'CZ(9-I^HES6Q$U?
4MYYM3U4O2R;"J M_I7C1JC8N+5>7D_E/5:]_(U4#FJ/9<+2F./$1WX:$X09PR@AH8\BDI!
Q-07 MK@ XS-^$B-G\Y!50%0W4GP?Q-F]5SVCY\5[2&_B].QV85YW;AX_@?N C,!Y_
M,^O+L#Q49Q[NC"W:_/+:^M=QMF?L MQ7Z6)3'R6:#:%(0,98&7(:*:8"9!6\J1T[[:
<:/GU(Y?(E' ($>X!LRIO4K*6PB&O);12WD>U_HYO:+EZKE*NHH3[J1^XB
:',.9&*=:^W2N-1?!_[LCI?S*UZ_-%^9Q'(O 3U$2L1CAQ*>( M1*%
,2%NFF+AA[%61_X>&',)X &LL?R=,T=?_$:0;"A]VM0:"5\'/:-D[WS/
MV46O@ZAKDM>U%%Y[]6&5K[;\T^J%LX_Y5K[*U3XLH Q_-6_XYDE"6/VS/GF%
MA%H/LMJ52S_C(7%9A#R/4X1Y0A )L"]M$PLP_RUL.) M JA?I#*&JP.NM?
EX!9/\&BE48>4FW@NOYZ2IU@&?^?9./)#O2Y*CX>>A\(@4F,_/8I2[(6(980S3KTD
M\D#]E('PIXZ='+'9^W+;^#BK>F[?3VN)TL\P?PV4T7KNF@G9!XS,M#C7U/&=
M<*Z9>/B3PN;GA2,14N%:B9(]1XTA+RSY::#09W73&++FW$MCNHWI/,7&\5R;
MO:O\44ULW&V6F2>B+(@#E$8L1#CT4D02'B_YO[_7]RU],9M ^%[?@5O38&P MT(MZ7
*T:R;?EY16BKRKE3A<2KW$>4C\YOL" M#H?4<,9E$8\#"FRI. ZTL+-IH?
M,LAXC0IHH7Q)K?-MJ2 .8P3-D;=%:< MIG9%<\4+ Z_<7W&:WGF+Q9GGS>*
(>U[3XL#9+:U4M75QK,K($T)B/Z>8A)&Z M8^2H_:*3X"QA.4ELK0[RXM'NH
M%RAA.:Z.GZ.O.TZ[5!:!=
MR%*2Y0[!:#$">YJ]H4AQGU@R@C7&LYU05<_+MJ!X\R"8S>RZ!]_\+D M'XL#TL[:
$;WLR+KSG5[TD%G?:^:PFQT:7XS0+ M0?,]@]M[!Z&^LXKM:[81]7%YTKV[-
_+NTKE7:L>AKJKUGX8%VO+JM(S9[(6./FYAQ=BPOT'#FS*WMC
ZYW86^"SIOK>E//F2V])[V(OKZH M,;_EVR3?*='"DM M_W7UHIS%U(2YU;-><*TAZERR
M-04-;/F &FOLA4!&(EB*AV#8JP9'1K*<1DIF@\##IFW]]U]5]]UZ$-6MJ(OG
MYNO,%UX_E>SGE2K-,$IGK(6=]+:6&'*+I.**LD(/VWOTTQ34VJ(?6FF),Q]J MV=8%YB-
T)$'?K>:=0DD;A61: *N%:!"ZPY -]!X\6^;D4ZSX7)5"W#6G"=)Y
M?"Y+]D^QW^]"$I/(\SU,G%!=3^4ICM5%5<[BE'(5><293HES?4B0'X 7-^]@
M!HB@1EJ+\%X6J-"B)>F\66FK&D<*SO:@^1CZAE@.HFNRGI;
MLB6T@SG34]ENE&QWG6R;7K;>%(N)(T#RMC)&=&'7314!BG&6(P)]W\S+2*]5 MJ7IV-
[S]>7=H0O6G!:H@ \1?V.9TUZ'UGSZ_J:]?0I%_0L3W5=V46.MIU>;]B174] MY[.@EM"
SKJ,8&=D*(8EGP1%7]4U&4ISZJ%,AX&?#]W^R[.7NGCE&UKSQ[+Z M
:D9,OKRTBEI'2;J0 $U0\;9SI_P7$T4-LG/.5JM'3+)QNBL9GS$U0YG)@D-
M3V.F'S1L("XV^U+PAU)U3U:QP]V!?:7/'-1&_,(8"\\E!0%L&GZ)[/PH>XLD#^PTNECHRD*
<5KP51+RTE=X&W%9TB;-Q>_M-/"Z+<9GZ)TU&I]
[WC05^U.QYU4WL7=YE+E^1*1L,4MQD/@$4]=/L$](&A/. M0Q*XL SL-^,OOCJ@
MTN0]'V%>31DVP\S8@L+'249&<>/XB*L%C).$AI'B](.7YM)0]3_E[SZ^Z_Y&
M_I)2P3^^^P]02P,$% @ CX!'6F$I\4 Z;P NC@% !0 !E;&8M,C R M-#$R,S%?
<')E+GAM;.R]:9.;.9(F^+U_16[MU_5*W$?;](PH529;%4IK5(U M/;-
?:#@<$KL9I)9D**7^]>L@XSYYX.4+9;=5EJ0(A0@_'CC<'>Z.__8_OIW- M?OJ*R]5T,?
^7O_"_LK_\A/.TR-/YIW_YRS\^O@;WE__QW__IG_[;_P'POW[Y M\/:G5XMT?

H;S]4\OEQC6F'_Z8[K^_-/Z,_[TKXOEOT^_AI_>S*Z+)9G /]] M\\]>+KY\7TX_?
5[_))C0ES]V^;?+?T;IG,'L0";/0,GB(-@L0'EKE-&62Q7^ MKT__S+Q#)[F HD,"E9T$IU,"M-
$XQ0T+]$7]T-ET_N__7'^)884_$7OSU>;+ M?_G+Y_7ZRS___/,??_SQUV]Q.?
OK8OGI9\&8_/GRI_]R\>/?[OW\'W+ST]Q[ M__/F;Z]^=#5]Z ?
I8_G/_^OO;W]/G_$LP'2^6H=YJ@NLIO^\VGSS[2*%]4;J
MS]+UTZ,_4;^"RQ^#^BT@$4G^UV^K_)?__D__;05QW(QPP]8?JJ__^/#FUM+
MXJRDQ>H,U].T^FM:G/U78"B?>XG"[RK_/\BL[DB0Q, M*>\X2,"@^P?#H?+LA,P?
%R&^6I:!7\! M:"TLR\P;$!D15)$:(E<2F-0FBY@5#VT,Q-V5=X*$ZA\21TET9%3\.E]/U]]?
M3V?XV_E9Q.7$I*'"\LI[(=M6\J0S.%(3,HE?9@E^I7B$!1W8.F80Q=**-XT0,#M57="@>D=
M!4=(L@LDO*'8?DDF;"/XWTG^^')Q/E\OO[]<9)P(79PM2$QH0UTCGSBM'>&
MR0P>!..C,BAP*C+06CK4B3.-Q[F>CRZ]$SA\[^ X5J8] >,E_?'=\N/BC_FD
M\!22K!W)1YFLP$L;(5NA@Y"L"![: >36VKO!H^.$9R.Q
MC@R.:O5>+#%LZ#8Z&5;I=L0S*-1(HN"!G*14E4Z>_]Y,;_,P/!H98K"0G!$MO(\
P7;&CR+$AFMGO-Q;N7=%7=3?<>I MS*-$.++Z?\=TOB3H)<*1U?]Q&6HYRN_?S^)B-
N&>2>=B)C=&V7IAZ\ K(2"6( QG MOJ!51^G^UG*[*;[CM.7APNMDT__Z+7T.\T^XR;
<6CV2T+/FP2IJ:?A?DP^H, M,0I4)3'GY7'E&0^MNAL&.DY)'BW*+L*!E^?
+*J[M#5R%-.G@?#5!X6T6AC!L M0BT:4P&\J+$-RX?
(3'7E_6R[^6']^N3C[$N;?)R%Z[UPV$#,)0AF5Z>2S"40*,:DD M,,CC LPG%M\-%]VG&8\7;!?
X^/TSSF:7U#MOD];& 4=-07.@\-FS6@#F-3+K M7'"Z17W$S35W0T/'.<I MYE&C]<2-B<2-
B1%,S:,R'8+$%M[E4S3L!I*.LY.-Q3PR:%Z&Y6OZSFH2O9#!I@2)6XJBG8P0M=) #K-
&;541^;@;RT<6W@T)':&+!6H\54F'NR]J2$5=R Y6+1[;[$V7IU
M^9WK#;H/78>:G\LU7JQ6)-\K+G6Q(JO$P'FWZ6RA4S11C*Z=REYZEWAZRO <
MPN5M"L;I,A\,"9>FJ8&X1SRK;E-_86*OF"B8BPY904B9UGB-TKEIG@
MG'RQI[+HAV/F#B'C0N<8S3X(DF/$W %67H;5YQ?S7'_[]?\[GWX-,V)F]6+] M,BR7WZ?
S3_\SS,YQ$DT]VBF\3R52H(^" GU!$CRUDH4W.@G2[H.P[]6<*46_*
M:&*+S:IP"ZKFIQ77%ASG!B++.BE)@.>MX;(#6>-,X!@.1:TUT0&X;A,?"Z+4
M3(%TUH!*NF8G.(+0Z%-1PGI5AO2AQQG6,>#Q=+!T#X?&8AUFC>S.X@LNU]_?
MSP*)8YZKQ_:E1J75AJ:(63!EP5BI:_^. (=D4H-4F#67@NFG"E\/,SB/T].# M7],DZ&HF]
YLRQM2P?S3E)RRK8"(A5^_I=EYO5'_VV*1_YC.9A/R[AD9Q@29
MUTX@B99,I22/W\J240CN9&N3LPM=/3A 30#57 D= .N*;IT+LPD+8% "%&,!
MHF.,3#6WDB492G/P[ 60@7V;)@ Y2)@=@."&[_7;8IXNSM@44[:$V7I-4\=3
M1'*_%)W6R63.I"JEB-;Q]H.$].#)-("\6+N "M;^B>\N,!-U( J%C)SFH[. MF (PEV5T2@?
Q9+_VX>[M../'!LL)[R7(#CS9M],0I[/I>HHK=X
ETX[4/:E1""9&"E*#*59((4PX&MJUNK8;3_.,2. M444/H%K,/WW$Y=DKC.O-=4:BX"[;!5-
0!_BYO7=Z'[_7*Y2KU258^6DU2 M(D#43%D-(%,$A\H7XRW'TCQ[^" EXYZ5 R&J@=#[@,
[RG%:])R/R*1-Z%21$ MR1PHY!J<"Q&$+<%P(S,+S>LW'B-FW.S/< !J(/H.,/0
!T5KP;4N4"PG_U/* MFEJOS]'$PC&YJ')H?
L8=AIK!4D)#'63'";N'Z&^GHWB2!-.R;H)0):4LK\VA MC$YCQ@M7)O'
FKOC.U'6S6DVH&O>7D4=V*E7%\O6<=QG^#%\NR'+>IVCC.84 M)-,^3-Q3O"SK<)-
H:GLA,2CH8+=/]6X>@KAG2.KFW!L.:BV5T@'&WGW!.N9]
M_FFS62YY^7XC52M+R5P:"=9+K&U)"1RS'(STP@G4C+/67OFS1'5S4@Z'L[:*
MZ0%I]2+@YF:YYD05A8%; UD5XL19#S%G\C1\8G6V5S%/-AD??.GR(#7CWKR<
M!EMM5-$!J&XP,PF[ Q^^#F>8KL\VU>+D'R[FU;+B/%56A!>9V1
@4UQ2WV8U]1F<^BJ2EH5K M4Q1KC9LGR!GG!9F3XJB5,CJP/T](J.BL<[09@@_D"-
HB(*)Q8"++*5J4++;O MM#OJ]J]YC_1)4=5(%1V ZL8DF6U#BW6UN-
,Q('>/#F7.%'CT&H@14U(.-HG6 MJUC7T3,=0):$O\
MC//5]"MN\Q]O%ZN:]7A7/H9O$\^D3%):"$G;VB^%$#A%I<';J%$B2^&IYV\.
MO('9A\1Q\U-# 6] -76 P@^X#M,YYE_#!/#B?'#F-' -)UNGXU /RAP#O>:K&S5$-A+7&RN@
7O<%-3&8@Q/"0@R> MS+2,$:*G*-=;SHO64>CF!2_WJ1@W#340?
(X4=@>)A.="F4EAIGA4M;/&ICH4 MM("OI:UHO!(A)Y7R@%5Y#]
(TSF.28Z6FCE=+,YB-.S?I_48]G^L'A-EMWEH/ M4;J]U!@3E9Y@]I3CE62))69?
('//ZNV?!\\8@G&)I5Q"<;FU)W**\4HW@A@2 M]+OE9LV\B9G?
XW(S]G:"0MF@#8=@B@0EN"2W4O$ZS3"35(I3_JE)H4W.47YRO/R^6T__
/!%))E=*!'2EM@TADA4GH85B MLV>8I."MM]<3Y(R=QC@=MHY21(^8>K-
:G1,;%/!ZS,Q*FQ=(_">L31S1GOV7/-1>%@F<#:OE2G?4L.K#Y(RU!$
MYUJGOXX>JS]@_N'4B#I4%3_M'_NMT_?GE^6I-RRVO!CO4-EWZ+]=T,>VD8K
(X.0M@L)@P3NE M +.S,EBOGI[U?EAR=6\RQ_7S6R#G?
JIU6%T=;/>^XC(NFAVH*SHAZ@B)3=X& MEU^G%-K_OICE">=>E.P^ 7@SAFQ2..GG#@

*L3-V6N M$ M9T&*\]"0F;7EK,[,;9>/Z[T. :0"-=&!^K@KUKZ_:)ZJ8D",&LIN;AP(+*
*M4EA+MM2H@AA5#,FT[LQY@(QQKQ"'0-"QLN[ +&U*-'Y;S!>W6;D$?R[<>LT9*
*MX*8X@U-P['5(((A%$RQ+7@S2"O$H1>/6M0\"HG8:Z,#\;.\W?*
*\=TOMQ/I=W]P^RVXY_BIIG!: MS0!%TN+ZUAZ]N7EKSZ7A3 2)!K*6F[Y> UX$5<B^*
*[_TBL6+7?T+16DUZ@\]%J6= .39@ K:U:%\$5 6)0NGB*QY?/P(*;NE M>-F/A[_CA-*
*[%,4UV_T9(EID46MH$F=5ROJ0C^)PM6).X5SY]Z#3A:I *IZA#0F(DK+QP8&Q)W*
*MQLL46K_:MQMEN^'IATK_#Z"2#GRYNUS]$E;3--$)60@N5O63G$S6= @' 4X5 M=$8S&*
*[%U8<:#A(Q[1SF$QI\!U?[B[Q!#KZ:S'J* #)/TK3C]])KI??*
*5HXA/^=GX62N*9LZ2:C[##UV/FV[V MWD\WA]6@A;E/KG>Z"MW=V6[?C+=U"3:#I.[-*
*/;@">];D=^H<0(OZWA GO]0) M'T &ZRQ'U': ENZ]2&R;@1,&%2\Q@ S)P M)V@^:(Z.IQ-*
*S^\B]BP+<72:&4!@V7=2!M\LZBO05;G^_?K;'1AV*J]-'O:K& M74+*
*(64"B2"TFE95K/NCL>*J[Z=T;'* GUG 'KN53'+]>+,EWF6]'T:?O'Y=A MOB(6J]{G>?/5;*
*(N"_&_GJ_7%PZG;N3F1(LG$Z].&D>2O5+;D8/NZMZ,4OG"T MX90X/YR3<8WSJ?*
*&XQW8X$3@ZWR)72E@L-\RNU\MI/%_7$J./B^V>6NYTR8&=F6Z?*
*&WAJVE0I)OF@@3G&01D3(&KM:M6WBV348@[-^WYV M(>SX>787BWRL%GSBE4$??*
*0'DUM=3(T)$J8'3CLVV,,Z:3[BX34$WF8!&6+@_MTNY@>7?@!UY1OY5(-=*+>=VV+[Y-*
*5Q-67WBVUH$)P9)GZPTX)Q)P%T)&4Z10 M@TVS>HB@3K!T@*8? \W18N*
*0W=X>+4X"]/YQ%CF7*@#M$5]XEND0G^B^,@X*
*MS@PC)X(UGUG^("&=8.9X13_8%W*,U#N*
*SHTA+G_'>H./T70R.59S>'33OH]0.GY8>D7C%'P:7D(H@K* M@-*%@9.;9E!=C/:UEZ-*
*UHF!GXL9-&PP L4&TT@'<[LY+O^!"!<5#J8UQD@4Z*
*M^#79WU0HO$^2"T7&U\O6E>X/4S+ND(GV0&H@[PY0<^4UOB5>-CUF$VE*E.@Y*
*MQ:11UY=I.'C/$**QSN<4&1>#%3!<4=')I6G#^.LP 7< D;O7!&_F]_,;'Q:S*
*MV>O%\H^PS),DLG?9([!&X55D,<,-RW!S4(7L!AP/"/B-1 M]]'*P0C[LKG"I+VT7*
*_U.$N*CL7L#6CK(PE(>P@*"T06&:(KM"_;)[0/>E%C MR'[ DV'J2*
*UT@Z3;97JFV)"DCH!!DXM9,R%!4.0:7,Q2*^^C:GWYLW]YY)!- M-"?#S^%R[^"8NZ[S67U*
*'E/M7&/>6NJ%-4@1O-)JD8?O'A:"+;34.>8VWHBK'">E(E@:0,1 M0X)<=E06/.T?SF,*
*(SK1^1?Q9HD:?KM@%XO;7S['SPCZ>QF%\D;8^<*9S'F,Q*FQABFM&3DAK=L-*
*=B9N]*F(8Q^^1^JK%P/XB%=QBR_D MW/DH-%CO99W+Q\'G&*
*$QYQQM,EA.%*_:'%63;UL5$(I:8? M4-*?1%;TI?*RA%@4]G?-^*>X$VJFEB-*
*OAWZ=MQE>^\ =E^'!V)IZ-6I;U2C MU]Y+W&P?S7+RK#ZPR@EG*
*M!#W#8OONOY>TXNNZXE6C5^(ZIL <."]*?;:.0F2?+;F&:(7SJ4ISJ"JZ!^AI*
*M<*E=/_/]O)+T@K^#KYM60AT;;7TE%&,3" X=BHJKM M;QF\\QE"4%(DVKRVM&[S:D-*
*Y)R5CQR+M@3OS4ZNU V?O=J4 B]QD*P0471\; M#(&!5YHXR)Y0Y*ZTSCAT-L!H#*
*4\6;NRCC@ZP=.MJ_G) ,=YBZ>-B1PE? M2=.)'%)*@OQ9$T"Y',')@*!-D-X'XQ1O;2:'X&/I*
*]>G-4I,/^Q^?[$6D?N'*>M;H4$Q7RM/_$:.LN*%:Z%L:U++7>A M:US3/#YZ%@.KL@-*
*X7C[16&.&RW<9162"\)+ &<\HO%0&7!0(4AB*+%U T[RL M_*
*$RQK6>W8'O6$5U@+7+ERINE^A-@I;.&^W 2D]NN^/UY:Y40&KNK&92DK1:*
*MAXH/4C)NK7!WB&N@K@Y =],XORNOI_- KE8K5=DNU]-5ZF^U[F:"*&**
*M1:>A.MFTF4J!6%_5,%HRIJ/(OOD9O"MMXU;Z=@?,053: 51?72Q[XPW$>L\4*
*MOKVD;TZ)GU30\"0<9)2AWK(FB+R^+LM*\3RKP'WK"LGG:!JW9+<[:#9580>0*
*M;/LFLM_HWKP>K_NT.[..!8\2=@;,R*
*MN5'Z\@$WLS1^Q]D,EQ=^^6H2"ZI$$@1&3A))-7G:Y;P XXRV/7E0/M_)J=Z[*
*M8MIEG7%+@;O!8W.5]%.XN8GZ'DK975R#7-V,3 R)+3!)8:"C,T6)4B]$M(4< M?*
*6+%U;EG@\Q,WX6X<0N(N\'IL$KMP%NX7\=PQ>5%E]Z5_(SC*F3%H2"KD0KJX@WW^UR*
*MM&7K['?-K"^3%!<^,4OYMLQ@"]6*URO)B'QHKS5($,=6>I]+3[PA;:39,G;4J3V@T-O*
*M%TI[&^MQ(DPV5V*G8+TT\N_#]VKAZQUK2LMS6F\:XG2V<6TFSHB8;4'PK+Y1*
*M[;DBBU]H4S+4)814,K8N7#J,TMX&=9SXI&ZFQ"X=QMO!W$W6N/%*(>.0K?.U*
*M'+$^Y8,>F!0QFF"DP=;9SCW(ZVW6QHE V49='2!Q]_*NB7?"2LW)9XGUQE8$*
*M30>"S6"CH\@O*J'O9B-/6'4\[DG>09'<0(KLX'&P1SBKCO5]#^&J*(.5AG:\ MTI(,@-80K;3*
*E9+)").].5'1_)Z4=S+$]T1%\T.JM0-[2U[,Y0"R>M6PQ%_. M5],YDLN]?*
*=>OBN3B;_*$9Q\\]Q*8JW=9VF5PR7*R!Y:;Z).UKG53VS[T=5ER*
*M/RA^%B=29C\W1_=8)'F3$-??W_"?$W.>+V]_;*Y97!%E5+/$9^] )7KU9CA M$3BR$%/F-*
*C6?^;$[=5T6T8^*U3:*["+RO^3M]6))7"7$O'I-.M@XZ0_(>,*] M)P$RN;/RFZ)XE=NK-*
*CP'4(E?9C77<7](0)I@JF M-(Y;BE^Q1(B,-J6V%!>HDNHHB-*
*'\DDZ&HYMF!1XGI,JX:%!EW#_\F:NH,;W7^&4D0 MWY6WB_DG\B'.7F%*
*<3R)))EED8'Q]V3$7#X'. -":&]0A"R:**FKD/Q=J?1?;J%-;]5$61V"#18L"P;H*P_.N0#*\)1,X-*
*:;YB;O<7*Z MC%U.:NL:J:J?L/I&\N!Z"C/Y$-=C\"8VVI"BTB2P3%$84QR<=0F(0^M#J?^U*

MKG-_GJIQ+],[@F(CQ76$R!O^Q,//'D3A,F>>@^2B3L_+)+8H:I6@Q43RXZHT
M!^1S1(W;J-8#'INJK0,O\"9#-S;;)JWZ@& G@1L964@074U6A6";2DA7- MRXYWIV[J_Z-
I!"B;^0@^,G(UN08,A@XY'HNS7=GR<<+D*(:O1,ZR]QA2!LV8!L6YI%B>-
%"*$.2^L9*L[0F]>Q75#!8,]XGB@Y3: MB?--?-WEAH+]Y?([>4;;!R\-G2RI% -G0@;
MM]9F!, | -FVVNL DO=D>/? X)Q6-;X RN+(T2D2HC8:BO!!1E^X;#Z:^CF:
MQBVY&1^(3776 0:/\VBDDD$'98 E%4$QQR&Z;$ )ABE]RXMIW?0]O%LZ6.7.
M^.@]G;:;90H&>#7MM[ ^7^*B+*Y3M+>HWNE1M <^I-F;9\\1V.A)LW?+3V%^
M,5GZY=7K:MM7'M[?8.!JZG287?FD-RY;A(C66P-6,#IT31U%QBZMEWE\L+LXB'7"7
M;V;5674WEKYVYC%IEF,M5]:>-*T3^!(R\.R$L8IKUWP8P7X4'FN&'EBM7N;/
M%BLZI*\13R$RBA(="%UA+W*"B"R#8;)XJ3V%&*U-[VZ4C6N&!D337=,T@*)Z M-
DU_6RSR']/9;/.Z_#K,/TWC#,-VVN;^INJI3VMFNG8FN9$INUR/$/?F:KWM
MU,UK9%R[[$6;:+,$ISSYV/6&*[J(H&4JS$@CF&T]XGPO H\U9#LM=KU/3#&T
M$T,!E24=X5'(6O]O03/-C4Z^&-WZ(F$_"L/$@ M"-F,1:VT3N?
+JI[9C<\&H3;T3K=O$Y"L>U ^(3S Y/L3WU:,_.Q,\F-K,J-]6HQQ,WU'@"; M3S8EX1 XSXS
%A-X[^K)A5A;^D1FSQ>5WD7A2.7'8V&+;NU44,I[>>[=OVB;5U?;?W 'MV\U\W
MLU^/DM3(7ET]5?P @J11=!):!*FMH=C?:$*0=2 BVN(Q:)M;;\,?= MC[Y&L.2&FZ 1DJU3
'CRX%A6D%VF$]HI3*5UP_Q3](S^NEL33#SP'D<;#?1L M0S;S)F)8(3D;9S4[$PZ\
[GOD@]K5':Q :*M0ZTK?FZ$P5XM=O-6[F5GT^V?" MYH:NNCB1YY%#P=/B\%S*>4-
4]F\WK MN5$+^NLZ-VJU&:VUO]U\[).:&^ M* ["VX3UK2$C6X]CODW!T55855*?
%S/:SZOM)_^V6..#,4507LF<011!K#(T MX&,J4%*2R#3W)K M9[2K='^:O%96)2SG%-
#7X0B;L^7ZM3T3@O $'N0%ZR6*K*B*Y-W3*6-RT(&U M?GSX,5J.GNYSYW-
O7&G[(GWECZ7Z&'HQ!>HK%."\X4DGGH1OG0!_E)B1+4D+ M'-R;@]-
$\#W;D+=UA,@A&:*+?]C,6CQ$2",3L?WHZT-&9&X+1?S!1HK.,YT! M05'8'X4O
EEVS+6NR[Q-P;'FX&U]W@NW/1:X_>AK8'*O%0N>02A.D@-?++A, M_KPN5D2F@BO-+
<)3](QK%([0_%U3T$SH'32&;GFY?COV#C?:)!9E0LC6Q-H!
MF"!X0R&A=X8'++DTO\EYFJ)Q&Y.;@ZB)X'L^5'9K ;KLC1BLI^EJ@1/W-CW, MV/
]3A@QI* 3N/JB$_DD!$KG"C"OGL"BZH04VCQ1*PF WJ*(Z .
(_ZDL#OZ[6T[.PQE6]1O0^>0DN M!(I<8^'@ZR\F6U9X#HZ9UG?6MRD8=Z3&0"
Z0L@=0.1W_%1!_@&_+):/&^ H MA1Y5T@+,'6@:W?NWW MB;;
(Z$BGS2)KD[0.#**M$Q<"#Z4.J6'-P\/'J1EW3O!0;E8;X7< HP_X%>?G
M6!^&J)5W53+_.EU_?DEG]>(,EW.GRSYNVL4&2Y9=?/R)4V4/,35\HHQK
MYB+9*>"AYEDY_>)B\9!\$)& &DSSJ^'A$F6OIJOPZ=.R/A>WF;UU8
M*P*+SX7\AA!K)%P?$X= M#?1[^HSY?(;ORN6Z-Q99_?
+]IE:N[[^X8[R$!#PF"4I9VA'&UR> **Y)P7#;
M_&;^$#I_J+E!^R#M7F9C:"5V$!Y<_@!TX)8[5EU'S17) +CTG-
BG$"EP+,!UB4C,B\!:=]\T9F'_ ?V-$5=KQ?
+L_!F7NIOMS=VB%YY5P08VMF@$H5U3AD#109GT7B%S:>A
M[$GBN/<5)T3ND*KKV=5\8DS:P:[G\Y]YBBEO [JF^\WC,C9(S7*"G&MYDX@! M'-
H,&A7+7(DD4NMW*4XZZ^W:Z-]=BY:_I.2.84=?7 S.@Q?*4*2F' 0G%!B! M67!>7.;-
!^GN3^:/-/5M'Y0]?FP/H\$.CN9+%A=UDOITC6^G7_&>6%^?UV'H M+\[JK>-
V*/NOVQ%J=WCWJ%#8B("I.N3.!_!>1"A*9I^0JQA:9[M:TC^N.WIZ M6)]SB@:_#4$#KGG
H^>^ N9U"VIB=-8A!+PNP< MS\DW+W(;;OCA]:%Q?R+>G;U3F$\J,PY:JD";F%L((BE
SHH1%.(EUIKQW:GK
M=VCA/GAY_$AOJIV>+5N=KW:PT;KQCYL.)QS0U#PRHDZ4+)R6&IR+FYGC#(+A
MOKY]E; $A1A;I\N&&5%X#>$K05Z#EC8#1A8SH IUJ%2)$!)***EP;]!IDULW M93U%3Y?
#"O=!PN/VXTCA]VPQ'AYRYWCJ_$F@6WQ%_Q^77:<+K22TWB7HQVWSD
MQ;7V9=9\6Y._H?
1ZWZ5D#7WPH_,8T)0HEZL4!OE$D5)KZ:S_6]BT(,BK9B+9"L;U"HZN]X
MX3F@M<+P8@,V?Q'I0%([G>FQ#X:>L&B#*:UG>W71='ZHD;KUSQM/_QC0'-UI MXD=?
8M%1@8]"48B!!5RFP\=F)4-2,8G<.NQL,P.$Q#>YNNRXD2793A:X ]FH M!=,YU-
FFF7#KN:O7O@5\+A&E%G3VQV?4O<]Z7ZP8:PN9- "U#NPRHNL[\HE,-Y$Y+HH%*WO-
A\AI:LI'X? IZ6HNT#,_6$E MEYOB^]_K2\ST^QT6S0%DCELGU!1I MPZJH
Q3>G+CT'&N)&XIUR20S)L@M5%J"\Y8#*RR$C$5EWSIYLP=YXS8_-T3=
M4"KIV6O>K9WI16J/;B42' M0*.I0']\Y^EVU^SBLFMV:/?IF65/[$#M(X3A7:C"I5
>.=2@@'[Q&9PE&Y6= MLCE@X*'Y/)9Q&N4G2ABF0Y9@98V'1#;@#/$L-
#J6@T@ZMW[B_BEZNG6D]D'$ M/FWQ>RE@Q$-PM5Q/?B=-;.:2_
T7GY;ARV?:R[,7WZ:K2< 2DJ&C6P1?6_K1 MD,&.GKQ"X8TM3$J_TV-%M,H-!-
%7U^AYDH#1RQ0:Z7?16MAC(V;KZMUDX=7B M+$SGD^PQ<\LT;2!-F\HP

*<$5!J;.4I)&@O/%_!^KOV.-!B8YFBQEE+6H83.35-0A?Q%2*
*MYHD9Z2G6:/WFW8WEQPF_VV/A6,EV (I'3E0*/O -&<_5A/-HO$X]/@__+' M*VV-*
*S+E%*==6.N@, AP*!70ALHN9.9]:7V[>P"973K!!^)DOTF=1RNMYR32*
*MS1D:;;_9=OWD(4:2G?S";,\I):*P(J0@WREK#\IK QY%!B$XA?RRI%):7PST M.ZAL(?*
*G$+2T)QC%-'[&:5C]/S]T:6]E M=(JI[9 SO BVBDS*^AI=^5JS@XF")"_-1F:..\X-:YT+?*
*Y:H/DS:4:K? 4Z' MZV'L>^%-]=?YV=NW+R\B;:XE2D=2R84'$DTR%+$;!ZA2?7N'Y12?*
*\\L>_.#^ M@'"$TA:M)-BG7;D.>C IIK6OU?$\@#"BE*T*
*M4CGXX2.71^GKSHX=B(KGGZYIHZ(.X'UI*
*M)"CC$OB"#K2O,R^LXK9Y<=V!I/8Q^KNS_8.%Q/2WQJM/&K M"Q8^AF\W_G)B?*
*4!6!PAHGTNM 4&(O+Z69Y5%9"R*W&V1><^FT]$E3S-?3&!\S%DWRS;LO,T3R^4*
*FQ\E$\R *%SI 9K;&0T9# MT%%#B<9Y*
*HOVS5^PZ3P3[3VRZ)*'@L'79Y8M.&X4>$1EI'#>A-:7OW_J3/0^*
*M"#LZ$[V\CKR+>YFP+PLH=3GUXKD I2V AQC"K0JSB=>QS$.M2M_[$ST7OK?*
*M,1.]CS(ZQ=3M9)K@Q2+G#,C?KET5DI'G(SU8;E-.,29B[I\RT7NK?N],]#YZ*
*MZ"X3G5DL#*T&%P0#I50 ,O29]ARMK0N+IOPI,]%[*>W)3/0^$NS3KEQ'5#++*
*M:G839!UIHR15W^'6@N(6*7P12G/9^HVQ/U$FNO&I=9A:.H#8Y8S%CXN+37?) M'**
*[^MERL*'#/6FKD$HP.E@)W56O5FM3K?Y&_J'[8%KS8;$Z4%PU0!Y80$'S@=;M)J*
*MF6TR40UE[!J0WW$V^AC CJ7@'PO;?&(9"A.C!;:I^9>U<%7'#-HPP8-W.9\B*
*MX7/,3H7,_%1T.O\4ZS(Z."UIFPW_#]?:GK@JNK\8@O5XL;ZCD8D#S*
*M[SB;U>KL[4LO$UM2LK:68)OZ.(_1B=QIVL/"9<.*4^2TJQT"DGXX&G>R5?.M*
*MT)=P]X++R,%W2ZE=R>CBZ]NBVLKH0F!7HO*%"9LB!Z;JI'-G/(20,_W"+(M<*
*M:XWAQ#OK #9VVD[Z/^UV&AH8?Z(]=&5Y+G]J4F))3$L),FR?3TH0#>DS1>2J*
*M<,N5V64D*!$[H1_\Y\6_\Z=JL,A6=V0Y#YR MZ[-'X[-M'9Y>KKT3QNP/@[&C1'LP)+*
*[B,BZ&2]H^&/V^6UX&OY>CLS:S^R_^ M=L)2R=D4#B(2MZI$A"BK!*W,S'C!E3]!H?*
*$!E.\$2/?# 7($M7:4Y[CIEU1V MWB^G"2=,"%Y2D) "ULD4BA,?49'-*
*%H%L=R2IGN!6\YJ@G:#G_PS0.U )/TA; M]'4YU_OS9?H<5EM6K]]D"OR!^9-\5Y0Q.-*
*/4*;;4ZU<=C$IK3UM=U\?@.=D2#PJT,PJ]JVO M(>!_UQ+"4R!"?*
*(DU&8Z+1AEF*UPK7%DK+QK<>G*
*M_#EJY?;2_XZU@I#1@XK.J&BB%4X\XP'^D+5R>RGMR5JY M?*
*238IUVYCKZ4+P59W1Y!$B]%&/#1T$FO K=!18WY!,7=5_3\8+5RC4^MP]32 M$<1:Y+Y?*
*AM5G^HN:0OH:9IO7$X(5!7W4P%C1H*P2$)TS@-Y)2X$\=ZFU9S\L M1]W9R@.1-V*
*[XI$P^+-MBO-EU>SV)^E3D(12'U*=,,&CM72,,6,MJN)'7CC/##N&,4U'-'V/-*
*]A9T8[KECL9><, YH.=M95 MC421J18J(QC-"@7])D#D2.)FPDKMHK)WWRL[;?*
*G)."5^Q^#O(-%V (FV)\[E M9>%J$J-GWF*INX$2=H86C!2L;T8S$,5_R?#_\6A*
*M4'S,7'E#%B!1H('"4Z!A'; 1R4M&N@E#77;UXZ+C*L%>4'^ NCLH01W 4;I5*
*M$;)YAVCU/GS?9(*C\A(M&8)<9V6IHA$2"Z+)D<2DHL&E#8)'..1_J2*HK-7 M*G-*
*G]-7@;0S[<=!QS>4A6^8'@L/X>V<(^_+(@,9@M'%%:3 QAWH'C75>1Z O*
*MBPG:DQ^:>_;"CIC7R=D/LWDZQ<.?&= M"5PRU_'NV'M+_.>^-#Y4\T?*
*O@RZCEM]P/T;C[I7'/G[8;I2=F!JGNR1*DT(0 M'M!5XUF,)B<""Z#2T0BM1' G<"I[ZBY)*
*G7P3D)A];K#>PEU4AYH+E'ZJ+/V MK0WIG[J[9!^$'?\FX![*ZRA7?[>J73IA2R*
*3S[3WH"QG=-+420!<"61,B1+_ M:Q+ST?K?L;MD'V5TBJG;!?*
*(8F#=)%)#!2F(H!/*50P&;)*&B8%(N_5=WR=ZJ MW[N[9!\]=-==$I/RO#*
*[P9$N*H'@AC[@^G.B<+3(J)Z).SWAH/V1WR5Y*>[*[*
*M9!\)=F!77D_GTS6^G7[%>SW4OWS_>_BWQ?+E+)#DZKYQV7/DE@-W-H/26.OS MF*
*"#KM1RHJ)YZ]*S/G%V,?6PG@B?IU]6%XP)90(9? ?.^SJHP5D(:!E(PZ.@+4="*COX7'LM*
*M.NYA>0H,#:N'#DS2QV7(>!:6_[ZZ\CRCMT8D"#XA*$E[(];'L8063AN?A'.M*
*M[\KNTC!NN\LI3=-1TN\ /4_>BQ2G4\WC@:X#"14F#H%3<)0S9\P*9XKIKJM\ M,%2-*
*G:TZ3"T=0:QUY;85UDGN&""O+]PXKX$65V"L8R)D5X08:HS*&"7[XY0$*
*M[(6U$Y7L[Z/X#O#_^'"TCQ66\]G;:<&)C47E9 189>L5=)UO*"GF2HEE+D4* M1;0N/-*
*Z%KHX;N(]!9G.5_"!S)Q\0Z/OEXO5B>1;>S$O]K7ZKR:W\?DL-<4-_M!+/CW-*
*8K"B]L3@%DHG!#(7,0:Z,&YSEK6]%>PO*
*'6E>W]^K=]'#]W=UCLGG4DI0?':@M*>D2OL)1 77CGC*
*MF#)_RMOZO93VY&W]/A+LTZYZP@^>N.%CCJ8$XR7 MW2]KU]%]?-M3ZS"U]*
*FQU67X] &_XOP<)YPA+X8%()'I^L:T@4![!8RO;>1% M6UN&ZLIY@JSNK-*
*:!&'@>7$4Q>5TFC#/TZO\3-AD"6^$[A_P4UC61QHI M^OD2YM]7-*
*_Y9NTZ#X6AIEO0XD;@:944NEWWQP++359HM5N=+O I9 U,^91$A*
*M*3KHE>$./.KZP@R=]%9(VC6MDR)[$7B,)W=].-U=AY:^I&)[+#%5BDE*@%:8 M:&?*
*3IO92^-I&C2E('?C=*/1!%V_W%<>UHL-AY*8?.)#\.SB]]RGW2LD4+:*E*

*M4T)Q"JR"A%@G\UHKA N)<6E/6#IW4#EGL+Z?,O ML@&R*"MMT. +*
*(]DIDIWSCGQUR]"P&+PN\RLV66M;@%UO*(7 TK]ARKLS$9' MZ9T%^5%G)O*XD1C%,>*
*ME% : F,(67 FZALFW+8>AOYC%W8> JLFTN_BG>8W%*N7/3P&(1./S@O R RH MF+*
*.62DUBG+9*:4LMFZ-WY/$<8S:"6.!(576@45[AKT']W 1]2%T&<#9&MN[ M;&JQ'P>=*
*(NCO \@N@@W>I4=CHWGE'YK45'5OHA*ENTD-_8B@_?*
*M;A".W@5OR+ZEE"T%GBJ"+TE!,I)B3JL-VVU]^U>)5C-W] Z@6,PL (Z*
*MB$5VZE3**6HOXZ;=F'YA9"RC2QS(1$J;G(U1V'HD/#L86RCMVF/O0*
**W#NAV/R.I@AY(R!2B2F/*,@EU=T&D3(@NL M=6_8TQ1U[ND-#KQ]E=+!*
*V?/Y%9__99FY[5J]^K%SA@-ER8C,!,"*%TH.$(4 M4&RRTAHK.6]=K[,\FGIB& ZJN*
*X.YRNZ6;1)*W(EO*QWZ=#_?S.]"7A29G/,%E$7R1VM1MC,X]YDII)413%.-PPBJB3$.", M-,*
*]CX59S%8_U]ASS/KCO*,Y(M0&44P_[S4]X$?>WU=<)$[[1P&+M4G8DD"] MB?*
*6M()F4X1B+:ET&L M=XSQ0>7)GJ[&">GX[Z8E^OA[5>9JB'ZEA<1_LW+6$#?*
*7249!Y7VYO MSKZ$Z?*,9#_AO CM*"Y*)56>,O$D)()4)COE@PG8.LVV"UWC]EB<#G'-*
*==0! M[JXIO[^'MOG%64WJ3##&(I!',(759WBC!\^Y(1<&'>=1\GZ^K5&|< !?/KI-*
*[=)*!%X<0< I7\6C!C.)!.K*+0A!B@[," M%,4G=%3G!(G)X$KF1L76K0TG]2"?*
*NB"\KZH/6,O&R6J]*Z^)E##[WQB6DUAR M=EQG\(PCJ")9C1D%,&>M3E)H?*
*3?/,^AU[XYD_TB^Z#XHW.<*> @-=^ X[,?R*
*M;V18/OZ!LZ_X]\5_7DU,37]&J4#X7*D4RI+",@$<'0Z*B-4/F7ES X4_TA. M[NF@?)1>?*
*S@4UWWZ\8_%Q$=DKG@.9C,1729B,M"?0A8E%:F-3N."]X+0'\DU M/AUF#]'BCPE5PAY.G*
*DZ9.N NUQ'06&=),$L.&]+U!01F-VZKX8%:R5UG**=*
*M'P*N>VORAP3LZ\7YH'2.P^RMO=BH ,D*1#1)FMV>=7WSL>. MFV!LI1CQ\W,3<@!*
*(Z28P>.S 4;?P_+?RMK]:K2UZ2-UXKSR%Y MZ4$Q$DNH=6K.<(IBF3(>6[LQ3]$S;J:L-*
*8B::Z #-+W[@LM0F7B+@3[RXJB^ MVAM(SE8LQ4$.QI*8Z$]!%0VYR.*T8 %=ZY3LTQ2-*
*F\P:"E$-M= !IGXE9W7Q*
*M'7$S)!5OOK9[R9#2A=FB!41;AUW6DIYH0H;L8_%6>]I!K1]>?):H(&/8QJ6%<|*
*.1U+R/[$3^ M]Y&R[SE;^ KC^K+[:5'>G:]7ZTU9XJ?Z%X=G"'?ZV&99P?V9:)0)W'S^ ||X*
*M$3I2003T*$%)1N HJM02DA<7DK AEY)1MI[:| 9X^8-*
*&^C]KJDY5M0=G%0O:2M[5Y110C*,><-9^W[4QZB8URL'*O;)Z%R@*!'OH_XB,NS*
*MMXLPO^3@8JBJ#=X[5X>J>LUK/4""@!C!F""8UZQXII[Q3Q[_])X <(C&%DW%*
*MUX&UN&T_WUXUX>MDH^)H:N$GV=!D9)5*@)R4QZA=+;8;U ]YV\?#X*W/EQ;R M[@*
*VE?!W9;N?)E88R3-Y8ACJ58FKD]2DM& T]]'$@%:T3KS<7+\G!^1 A2X: M2;<#9-*
*R6Q\NP7'ZG4/'%V>*\7JJ%&$3(&C0R2T))$J(V#(A%*Z+(]30>U*K< MIJ7?7)WB[FGZI?*
*5L6SF7KV8IXW_+R+L^FG[>2I5#1Y M=5: RY%YH0Z7N9=S'R^ MN1]H**
*[P,7Z85E[=WQ/5 O(NKC;^']?ER<]2_69]ILWA%EE5@!I<2 Q^3 M#\X['5+K$>7'TCSNU?*
*@@KO8IM=B!R=N-W\M[.,9*UH7"COK0#D6Z)9%DHZG7 MNH&Q9]\X.4C][&.*9(!+V!=*
*M'>'+O(7(4$,D$U0T28>'UFF_T]W#FY*9*ZR^>%QGQ,KLP F?P,J(SHCB9&A=*
*M_?.CW,/OH_==*
*[N'W$74'::D';A%UL0R%R8!)8$W13BLC$GXYVDH[F&M>2P*>)!2P=119U,?<8RM)[>\$/<*
*MP^^EVUWNX?<1= =@^8!?%[.O-<"\QC8Q3-\Y+WJ!CW>]T]5(X358I<0-*
*PI)A09(:_;FNM,3JP(?9'2:,C%X)H;9/L2B5+#CE77TS M)7CK54*YRQRG1Q<8]Z*KJ?*
*K;"+&#L^%V3+?QTS.ITQ.I8'V5"2L"/"H+K)#/ MGE1D.K6>17V?BI[*=HZ/=*
*(^4/T=)3=F1_'3\)F0,%/O8TG+--:GIK>5]\6N+&9%X644>-5C,. M.9KZ +0.$)--*
*P%$@&67:9,'L<-H\M49/@#A4@XL!Q-D'+)X.R2WC&6MQB+$^ M@,K5W'+F-S-?*
*>1WWHW=R1G99JZ>SIAU,VHFW#[@\THO!T*L24P%;.XA5%!$*
*M]Q&R9FBRMU;>G0CP%$Z.Z&@Y41UH.X T$.C(R/@=TV*>-^QL_+3%DQ8R%%)X*
*M(M_-REKJFJ2MI[&#G(N.1F/V=]_L?! I>RW:4WEH ^0,)_ 1D;1:KB MZ!PNPQX4?*
*X%7P9E2-I!_GI 8+X6!3X17'9T+D;&833/5C^F@'J&LN^H^0'(C*
*M*_SOT_GT]/SL@O"$,6=> B19#SLI&$1.6/=<:&LL8\AWRH,_H_);BXZL]$-4*
*MMF@AO[$5'[[=(%QS):SECK N'9U-KC[2DQ1%3UDD6CUA@E#UT9L8=0'E?(%*
*M$/VVM?7Q@)Y)XW3 M5G=IZ,DW/#[%>92$.T/(A9>L3#*"9^* M<7-*
*8QVGU"8@<(.*1@\V+@^_U;+%87AA!SD5*UF0B-VE0(='.85Y#<38(6X(@ M,*
*[A#1'G_D_M1^B%Z6C03VL@J?TO![F+^9DZ?]DN8__N[0A1@KF)Y^^:7=Q_X*
*M5>HU"Y,8A;BBQKE$)W%DZM-_(FAN2HB<[P"#W58;-UG9$!H#"+>#8^27L-H(*
*MYX)ZC"XHSR,PK)-B2!X01-9@#&,A%"$PLL9'R&T*QDTO-()+ ^%V (W?,9W3*
*MJN^^XG(^_?1YO>V.G!^OO MWGPVN 5*
*ME))@=)U_QGQ]\'.', ^KQ%7KJ8C\\FFDHQ2ZQ<+%OG!2:;]J8C96@2G!D.9$# MN?*
*NLT@LWBW:V ,-8\8M+?7W+"0.$.;(H'BYF*\6LVFNO;X?:[_Y;[A^BV0! MPZ?*
**VW11OYBM+BQ?,3&E0@QSS^[ MF=B;>&9KGKIX=;33EC*2.HG/IU]2W6[;[;*

*[H0C69.:DZ-2?C>" /Q $01!( M "*$ :JM=Z6*$JVDT*]:9.RUDD$?C&[BG"%L""48J_F,K, M_-C7;.A$:GF_EZM&]T>);)!P7[1.FU=:W^A:.CCO] ()NU'3) =Z;*I!11!7V__QW-;$S5)_/9I'_<(C703]I%JW;5O5Y^=G4)G4H*E''2 M,?\.;HOEL>>'JNGQ^*

*ME$I=FA9B*+HDG3W52.4.-/9?(8,994KDN?=&3WUYBREI-4?(YPF5"*QMWUKJ*

*M[HYTTW:7TZWUY$6E+DNU0$@G5H/N!.V&!.<* :92#C*#%#&(ISU+.">ZN@/L*

*MQ70FG<_/^< F<+)LYT%76:[X\J8N2EE\YFA>O/W/(?^R;)&:4X80I*

*Z*YM>E;5^>HNO%TP]ISXC.M/>NENQKL!$1W?XAG?3P.H M[<$02[>X:$I=R;# @#&<*

*^VJO+1,<<9]M[:;QO'D4L$-FM?/T'S.Q3-(FS7UX%:DH9 L*

*50*5WF9V^TT81SD&.HT9Y(KY?LB[04#8>TO MD!%4OA")P)S&*^Y)*

*[%+=+'GYK'<"SFF2\X2#C'&ZSF!2JB'(E#"YE 9G6OOV*

*MJ#/($=:X)YC5KJ\,C7'P'BCUMT*NI>M"P^NOW5'A\;4O)]TC"7M&=86+R.7; M$8,*

*D@1)K+0V/#L1&9_^2F!'&=P"JEG@"&Q8G[2-9 K9;N3XO2Q:-PYPY\>/ M?0 D4A*

*Q:SE(N!P\(D"@S#64(6YN1*8Y[F-F0[X9-A<0E='-!M7/L(O[1;-*

*,242I!.3)2@QS1'%A#2P$W5(.,6TNS'E@K MSG\E3_?N7;G(J&(J!XJ]DO74!NI"*M?*

*5/;?!$Z8"(^^!PZ_DZ4";G2]Y.@3^ M&&*'%SD5E7((.48@HZ[%)^0<"&KUJ(D-*

*R%22ZP3YOC/Y1R9/!QG!T>3I$$0B M,*=93KB2Y"EBRBYGXM-YL(_L5\+$J*

*MO]FEK=>NI.F:LCS_>WD*Y)[O10MCCZ0RD3G0PL5;N=:.M:F2 DI*

*)@QGGU/?]_UD$BSP.\6RMNR6XT9G./WH];2FM_Z/K]HNN;[_P?3Q/[):W']-/>J MJC<_[HO-*

*&+;QR3]UU4TW MH@O/#_IKZM:?K&*]NQ?W]];-^)V]_&7FR<(>KO(',*XITO+R[}71?*

*NPO=#) M,1(\TQPDFG" 9)H!GBH(.(="YWEND/(>-+_@P..EHE/=FX>W2]XTZU,:UY 2*

*MR1C ,G,MRK,$T%PHD+$$BAQJ"J7O:HPC[(2-XR?@?N0B;Y+* ||=ZKSKTPJ*

*MJ:N[FM]WJ7N3Y-0@ZQ@3U^H3:6;/ Q@BD%-D2(J9=>*]'N><&$)TF(-H+NFF M*

*5QYUW:4-K-)=.9:8KN:#"!NTT?"M:$5;O"OY+E=;XBA?G=HHZPFY/V73WQ/*

*MFLP(98>>D^O@VR_,)GLML#)4L]2-27#I1(,U5H!28@-':&"D/6:J7SJ0[&9*

*MQQ@LJ[D4&\%ALO.S&Z_[[$0AJ#&YFY^1NG$:)D6 &XY!JA&G/"<&[78PFAS&*

*M[&4DFN2]ETW)G\Y#[TF.\]>>=]5^J>JG5^3I AE,C5XW0=#VM&>/J!QQ"3@A*

*M4*)4:+U[:3YN>^K'3M@(QP/HU;P(1."-=L12[U9U4=ZM4PF=UVT6B5&8&\& M-*

*J[M!;3^E;/,2B0%T90J9KR[IM-S[EKONO2"F*

*4!##M(;0^QC0DTR%34V>UZZ&HQ"!6=W6FC>K^J$3[$+^O2HL M#Q?*

*KH1XN*VI%Z];+0G((;520 [D."PD" LL4V*!0$9PRPG&O(<,#K*LO;V&[ M+?*

*LWLEDPB<#6]N_YVR[23YO_T^\\A@&9Y)Q")6VT"B5 %'% $\%!IKE):*I,*

*MYOT2=3RW83LQS^[TYL(MYNN2C_;?NX9F7^VWW-H;?U%RD)2W*Y)^S/JZ'.&U*

*M,X+FT2EMT^4F27).*0'2& *0L'_B4C.08FDP,43:*,OW-A[J7D<"7)#[PW_4XTQ4>*

*MP7;W0HB%XAS+1"KK"5-A/:'*@<@2 HA22*6"*>:]]O0% V&MQ .@QTQDD'8C M,*

*(W_J]V4UFU0]W'E,J^;$MOF>M4V+2^5VUJ?6G)*91C, ->& 813#'B:$L!0*

*MFN9&0&/E\&P]0WD,FT*8Q0W-"M-H,[3,B.K,ANB&;\B%&_&70V8/LSI1 )&< M*

*ZZTC>NPS+F63*74]QEP$(-A?=R\UC+2-(<#%X5=6M=>=\5C79W6?56N!;MH*

*MV[H0J];=8-Q6Q[K#-HM<(ZA=UWW-L=U24GOJX"9C0(DTPY J@9GO^',ZUV&=*

*MZ%DM^,P0Q[OKORN6J\=&*\^UO" Y21-FEZGH'F@Q>XSFAJ0@(RDT$.;IJT9D*

*M<[G;0RR&3>_&X'"]@#?>-ETAJY^:[)WXR16]EF[\T1K-;<2.#!?80/?60ZXK*

*MS1E$%$B9(4R9%EK[;L'(TL8L32NZ]M<]>1N+*IOC*

*_(19#5=_E%:T<<0+@Z7,M3$@(=R&NC@1 M0"B6@B07Q*

*B#K<9\;YH'6(GK0'P&2QH#0NK^])2W8BDQD##KU3/K MRU&J%1!$(9*

*K23E'AF32=^9W((MAKT3/LAWZ!"F"P\%%V1;*B51\TY^U7-5%*

*M6^CF\H=.YSV8/HM[N6H<*X.G6=?/9 M1X-T#R2)UC9PXZY*$B$,7#\-NY7;@V:>B*

*PSW^41+SF84NO_03>-UIO!8.5= M1_CQ>+UYX7Q;?=*E_FZC5)IC;"0@75\^-*

*OK"KH;T6=B\OM7I? MVDCMB[N!N*KJEY)^*+CHQL4OA%%YXLH:9)[94TY..! PAT#IG*

*DJ3(*8[VO2 M">R&/2IZ-+QS019_//V&+WGI>F%H_320?&H\?92HYWBZOP#SQ-,\3Q-*

*K:LP: M@;LHRB@'+!$I,-QH#JE*$N3[&.TSGK:4=A;#5C*L4L4M]R#/J,O H 0P*26 M!AJ:*

*(Z8H-KW"H.KT=H19")A2Q+ <)=45X4F*K MH50"EEI%T2Q75/N>3'F4H3#FXQ?SHR'1%*

*"B2)=?%:7SSGN%(9P38C #,DOM M>E-V(Z4\PP";)$,YU8P2W_'T$7;"G,=FM25?*

*R@]^>M_#/U0I5KFT@1]1EG\! M*>!,:&#UE;E;2!N+X9&;4YCCU2R6X$5]*

*4M.MOQOP^\G==C?P@2Z;M?6;+O[ M(1N&(]<(#F9$848QZF1*

*KZA'E9R9%)=,4UP,*W\KP=M5[;3W= "$E*=,('=C M;.Q!C"= 2*X =7UE34(3S?N,*3CZD<*

*1QD3T#AK#%%5&%Z7N2K7(5<(,-12H M+(%6&C>-*

*'G("3,Y3E7&::^W[SOTX1[%8T238CP;JDS"(+E)])4V&9 *IP< 0 MJM<=K!FA-*

*EK27*50825R,F.H.LJ>YHM59[$G;_J/:L_Z6)5R1TF:IAEUBR+-*

*M8;Z.!MZ_5W8K$1SSO71(7&NWD]";:P:LJ-9-99RDP! MA+I^6U8TQ3)%*

*<,XSHM5Y]J\GIF+9PJ;BWV\7&PE&T(WLM:X6)H>,0^X.#>X% M5\8@8&EN5V*
*J<9IBF%J//-C5!#X>S^58!BDK@E<81Q.%GRT@W<.G:[/>5PN^*
*MO*F:KO"HNY=O"K&TLC=6>X(K0CFRX1EU5;U,NC(. RC-<9)]ZEI?G3.GVY_U MJ**
*[!QQS20T(9P49X)#TY0&@)!8:,:6"E2P#"RGI_DG& J\B?B^,*
*M1W67/L5ZSP]C!+9[_/0[9,U"]2A#5N0L%VY\G[:GI10#)EBFE6(IP[Y?R?GB M/6SOJMG*
*[YG C,"(CQVY!TC-.*,DUP20S'7'U(FP.X[*09+94S\FB&5L3@\\ MLP&3G\" P 9F?GN7II)N;I?*
*+7G;=0>NV^+?':P+Q R!4%C50G=_#MWTJ]P> M&K24299RCI+=D;-*
*S!@L'N.QEEOE/9I8S !1_<9U[GE.5KJ:U,MU/+G^X.5(3 M.@+VH^NYQ&Z0&/-4V1E-F+1&*
*#*#C)LTD .!>>ZF'#.KG933Q'?ED9\JN_TQ MAFO-NM!*9H:QQ#4HQ];=6IDH3*
*C(2(X9%U!*WFN@R>C0SW$1507>$)2/!W&# M%1S!?K9E?*L/E1"3)%8*
*AA4$2.48\,0]W8.9<0-5,8>^VW2_8B*J4H@I!C)- MO1'8Q['M]/D>]MS3>9:E=@_-*
*B17+-3A,(;)FGV5<9RE4J>\C94_6(G VXPU@ M0' S%HW(C.Q]:>GJIMUL]PN-!5$2$_?*
*BSZX^9N,R(9D&N]0L3;^Y;2,- M:X>="!S3+,8T1>L1&-*
*#3]BLSCDT.4X"-2@!"B5T#2J8@@YCIQ(T[H&:NW2NJ*
*MNP$ON]8@=7J[GYKM:'2U:E>U_JTHB_O5_8OG?U,/1ZSX>#11EG@,2QKF@*
*MSDL(TW7/S[CU$KFR1VBJW?@:*J'O))S? ]*^I\3;7-:C0M>#!)1[C7Y5-)(O*
*M_]2\7N2<,9KG*: &N](C# %CV*
*T24*E164K2W/""+4<5LYS#!,=#\;)9G34DO,#5(W#"@!A7V2>(/3G9I06HEBJSIVHJ*
*M>$CS[>4.O[EJ&H;QAC4&13^$_FR!>.9C1",!A+F;KAQZHY,*
*MU)5Z2IT0R#%1H<*WJ.H5SN&[!H$10:GX4;E^+Y4]F+M.H5I=_I#V5S=]0TFF*
*MB,!.=4)@J\G4 ":L.EV[9X(2F.#$?T9I!*.]S(_^[.;G!:8('-ZAKEH9-/9K M7(,<2:LXPHF;A9P*
*0JD5"6:.)+[;DDYIKX:ZQVAJU<-,WJ?MVH M=.I%PFG*GB\2!HHR4W_@S/*
*DM0$XS%T%GA8&\)1UD\",$= >!N$LMW9>^IGM M:' [=[C[@FM%^G0GQU*
*W8!VDF9N]#C&W;M,@>PI1"J$T-W+WSF!O8-[[@U&E*
*M_8=@_#P>GT>]T>U*)\5,%YQG"94)L\ISX]093*P/Q2E(-27$.NPT(_,^VSC-*
*M8[@7NS.9R='MS3-F$=CD\YJ0'M*9-)6Y% F F;0'7R9=>0!)0,HS(S23C,[Z M#LZ3/<[2D.*
*\]C@C7L'S7GNBDW>;X\@GWCX-;4F1%,P]D4\)3-ULY@30A%&0 M)291*)%]$7BPHQ[ZN8*
*WNI:NUP)/,#)":C?^, P%*$P0H,AI0M\;S+$L)FO/!F"=[G*_-S^SV."-*
*>X7,;'>U&R_]^5WW['UJJ M-?F+[[Q6M\6]781/$Z5.9S%>&-YSHFN;D^K)U/9_86*
*V8S3S$_,6]E.+]5?N MNT]\>&SZ/EH=ARF.#9J>$?RM_%HXHK=6[#?V+__RPN9KJF'VI5-*
*8;..8^YT^W7RKE&:\=FF&\]BBT]FLC$JQN[&?;^KY45TM^YP6IEQ3#]+H:@]->*
*M342"DEOQ;\M&U?Y@VB$9I'AKM/=[K8M(@/JOZOL3?WX]X '20>J>1@%W7#>! M*
*=SNJ<6]5E=5[9[L_\&7DY?;,;I!*HP&0==#*S$LO.:M#9/U;;5EEXNE]KCZ M3M /4KXS?*
*GVTU*T>,X$8YCJ%T_H10+:^U(5WPJUXLN+'\6T8^0.J;"'LN,Z MKTXI(/126BZ?*
*^&I^TVX([;1%M(]@,(0.Z+SJIX (,JGK]6]_^<2B&34H_@7M ML(?E7JOHJ%(B *L;"/^&-*
*UJY&$B7S49_M1MVV=6UOGEX^IU-K6LGS)-$I;I9 M\O(CO]?O*G>?*
*Z1GS65@,6G6SWQBJ\R$3@>%=WG]=5@]:?VYMD+8>#7W2E8^Q*
*MGL/?"6H"LZ);#51U!.;0\7;QU7Y>%ITJNM8YS>>+3Y]G,8O3WPM:07!.\^BM*
*M^M!QW[Y-UP9"3D+_AZA'PD&*OJJ7C[V=(-T+NK!7*
*MD_V4$VL9SF7=W1?,5(+SFKJ7\IL33'LHO?FD9?5-UP_7YM6W7AG#*+OO]8$) M2W9#]?*
*$STY/S>PD&RRL.P>?Y8CVFEL!.]I-N'H<8N#U@!W5>]5+ M"?_1UR>S1"=]0?*
*EU85X6!.;6QDT$=-H5W>W5V[$6IRMNDEJ6 %H&/1VJ^*P/@\,E3R MY4-3-*
*'YJFPX2#58,.C'V/JB>P.A];O^ZJ>5U?=O4ETU;W//UU9*_*OE>'PA6*
*M*3H6U2%J"XSP]:JU/M[NX^6=1U=ZF&]PTM&Q6)Y44#P;X,>J_5-O=VKMJXR[*
*MSP>"59)ZV"Q/JBTPPE>6:%7]1TE]7(@>(!FLHG0LBL=5$Q=N[U;ZMMJ,=K%R*
*MEJ:J91=:3W6V0[X3[++;$\)]E!@A['\4U;)3\[7YK^I>OW6/E^N'#_S['-@? M_5BXBW.?*
*%M!'GQ&:@97X[Q5?%J:0&^YO^8\WNM2F:"<72XSZ8+BK>I_FT%>O M<9F$=6-+7FX8?*
*G__U75,L )L>AQ[B=W&?3%<;8 GHQBFV7A.8#Y#O"-DPQ40*
*M>#B$Q1GK[6'0\SEZEVPO$*/*=9W6442W I5N[+GPD_Y{5=1;O^+'*0_X3"^0*
*MHTI]#==AK%5 -]_FJ@!Z2=E+]<\19CU4_MSPAS^:&UW;T]:]Z\GDN_"G#_T)*
*MZ]HJ9WJMSY9(L O7 2@\7Y&[TH>^$/JAY:HMONFWUDW<5?7#Y-*1_13#P;2K*
*M[ZJG*$3R MOLC'LO31"QR[M,*]A1X(R@$E_*I5/.=.\ZL^\5=]XC!LU/^[K;KS^-3E\9)2*
*ML#*J8ZMCK["A 5@NMVSY61J[Y,)MZWO57?61/30H=W=M]VJI;,H_N%V\GU?W*
*M]^N\5=.6MV)Y5=477Y=B^6?M [/!7PL9J1U"K/*@O@A@=SQ;$9O/W^3;IO6$ M[EZB(2.*
*[GB >4T;HPX]OG$9C-,]".Z7]J\J(D'II]Z] [5+,]QZ&H'5 86$ MSM+]W3YN$Z+/=R>T=4$*
*LX,XO2\W_.]R MNBN/#3;^K'WLY^._&H?3&&TMD]4=V%S^L*
*+>O6OWVKN5P_[UUNP]F,GPKP4+ M"OV8QVCUQN-*
*%+IIKLQ'CVG06O!7#LW6,_FBP9Y[>?<@H98J]+/63E,/YP+'8=E;7Z%]IM;U MO^I]]?*

5]TZP\(GJ,;K#8=ZP?/:VCT![UB^O=K[:,^D+Q&-U@$>=8[WI:1\'7
M8G5;M7SIX_G>+JU@75)&K[F]N@B/T(5L5WRY?+CAA?($U#Z2P?JAC,?KB&9"
MUU2Y*W?+87=J].0:#]$,UN9D)' G=!,Z['PLZ+_X=N?--QXD&JY#R=@H\X1Z
M(D*OX^R9A_)XC[:X=J+>,#RB+)B<*5;5KT[U(.4PS4&F>)73RDJ>)W/JF@?
MW&B3M2KM\>:^&^'VKC"6&6VE]87NP$^%ZQ,R$NYQJ@Q];-QQ,W\TW2;2#7_[
M4BVMEC^UODZ2PSX5KL7(Z-S=&%5&A_]'W;XO977O*8?>ZP/A.HUXP_JPVJ)#
M^%62>2ZDCWRH%^)1Y8Y&J#$P\GO__1B^H8TI<#51>Z%7-Q6K)ZP]%TWJ\ZCY,M1>
<,:6S3BHH-("O/[>Q$WE.7WUZ"O>"**0%U3"VA.]2Z@,I)Y FP??1Z MX153PNB(4F)
(\7N9:O:<4"^ 8LKR[%-#\""DFEPJ^4BC%QXQY6!VA(^CS'LR M'$/K56%,:9((RU2K\E\V<-
DP]DXWLBZZ:QA/=:JGR?<",:8$2'^5!=^75.'X MXDN4P&]/TOFZ?
CY%O1>R,>5">BLL]+96-N6;TK3N"9&W^N,#-'N]"8@I*W)" M.<$K")Y>?
_DK%=A/LQ=T,:5!3B@GUND#[\NFL,J\K7DW>;*N7=VTFZJPDP&8 M.
(K@R&>\S"7H*X:'(06O/O7*+$8V^SU(=DH&>DONC9MD,WT\P5Z" 3OAGL+B
M1<[YB#)"WQ1L69O\EG2'5#!LCFI[+RH1O2Z]6"[W^!(_[7(/$XX JR.=W_NZH??K,?
_E(T5=ONG=ZQ5_?[_[N0_9Q[ 7!4W$ HN$QF M6R]O=7W?7)O;6EGGZNX1L,*2&!\2/
M!9+;HIU\MGQ!*E@7B)&@O%! 8%0^K98Z301.74BOJJ^M5E=+?C<)GD,T@W5X M&
(;3"96$O\N: [,C9(.U=!@&VVG%1.$ .[[<"S#>^G""+\@%:^X[0#=
(S,]1"'!;#>RW$\T^]LA$/11'[Z4^Z,=R05\])^SI[GZ8>2=W$ M4=Q>7C/VU%?
PF^!]?'ZLV@VK?O+]_;\22?I_(LY']#>_1]_\A?N'X(W^G__M M_P-02P,$% @ CX!'6GRJ%VE8
/>)/?I2C.CP2K& MHXFDL?']^GM:&K^ 36(J"2^IXX/QC+JE;O6CIUNR3D=VG'XZ'0D>?
_K'Z3^K M57:NHF(L,LLB+;@5,2N,S&[9S[$P=ZQ:+:7.5#[3\G9D6:/>:+.?E;Z3$^[;
MK;2I^#3OY_3 /Y\>N$%.0Q7//IW&5!(>=1G@<
MM8^/DD;8:C9Y_)]@!ZH0]SK&SE+Q<6)RBS&T]#W7WTW:YU9<6^K/)6W6=>YM.-5Y\V1
MENFL^]T9M$(MOZL8GIF]$5HF7L#(_PK8 K/@3]5&9B;GK0(&/[]R,9
M2LN:02UX:.FJPUS?PF>KCBX&)SUAH.K2W9UP89? M^NSLRZ!_P?J_],^^#0<_]?
$:$OWK)YUZ;2>^?KN^^=:['++AU9NU\0:3>3T8 M#OHWF-BS+[W+
[_NL=S9DU]]^P*N@V:L&K;W>/NM=GK.@?>Z?WJPWO1O6.[_Z M.NR?LW>[<4&;EI?
\:&R M5HW=HO_+G&]M='Y084.N.;C_:XWUP+@5%@EM93)C=L3MA]WV\E\7:B\ID;Q
*S/IZQNTQ-4Q'?BHH/CO8AB94P+%.HEC $EQGCV8P5 MF=6%@.FHGUPIA5AQ-
L:3ECQE"8_P2C,U1M:WRLNM"60B$L9P/2.1,;\3&'>E M3X-W,8S!D*FKPS &"412H^Z"6
9U6!(+S:8C&8V8*>ACJ3\56I2=D -C:5(4 M:%3K3:4=P4&3B\@92/WF,$W%
<',"M9B%L]5I>/^H:[X#U F6R QQ)8@LXU@! MY"".9KW2+K,$3,&M1#\RB](B1I_
RDK0*L"9)';)$6I"*:$W392.JZ01)%" -A3 (@;SCA[(FY&+$G5U,R!J<6M-!;YQ#).+
[W=L+*R@B\S M-V;-VO)">HZEB5)E"N@10VJ5>GSD6D4BQFO#]@"'6 !?
M/N;]^VB$HD.P'LCGND@A$31Y-6CO"6]%T([]DW^45%%E'I?4/R.&6H&KAP_9 MLO5
R8.!$@Q$?CX&,20H:3^G#CI\#,RCQAL YA[??W5DMFM!FQP_%P9U,@+D
MLM7OHZ="B33BA=E>A3):*("$'-0B*X4F2Y!W)<.Y87. 6/C*HTH4CIV!KAR
M\U9D*"!2H!DM(J=E0B(HI3UBL9QD#H[^&V V>GW,MFM'KA#H3WA:.$ZB@(HD
M0;TG)PB%V5"W+>J$+3C6/VXNY1Q$H0A^-+Y@#%5AG]9@FRS
%]*"JN'D]_+XJ*DLJ(F9<1>:2E0A;SZ@IU@K2A6D<1:E5VBS2N'N!+L=C::T0
MO\'[H4*A0.VQA'VNDSW@%S1KB,;QGTKC^:(3OQ82YKL%5F21.QO8__]NZ<_< M+?
52%%LH_B3 17M2VMU&4@ -90I>[%JF@M]13O7%E\NJKFQTYY#SHYMG8:S<
M8/@3@0WLQ6,H&K$@KR?Q6!:;4 &H4!-6?&(WR.JF& ,2F"'7G3)DT-AYR_4V2
M]AO:SO20FQ,-S4ZLTV79RPF"P;SP3W+'AXPX& N>:$RE]N<3H//^RV@$CW^>B'
MT47\MG"SC*6[R)'#=CH48G.CGSD'/H8[+XMH-
Q=/^/_BR\L9NM!"/MK!X[ZL_SP"!+2QFI;&/+F\L,77@EO>&S/;H
M(E2NC/MYINM/)R=B[6K4$HN.(NI+%1X"D(5]6N49=QD>?/I;7P?NMMG_%!+ M P04 "
"/@$=:2]:E:Q@( S)P $@ '$S,C5E>&AI8FET,S$R+FAT
M;>U:;5,CN1'^GE^A0&4/JFSC%\R+8;?*:\RMJS:P!VS=Y5-*'O5@%>/1G*2Q M<7Y]'DGC-
VQN3;)AS57X8#RC;JE;_>CIEJSS@1TF'\X'Q,6'OYS_M5QF%RK*
MAY1:%FGBE@3+C4SOV:^"S ,KEPNICLHF6MX/+*M7ZTWVJ](/>'QR=U<7+2
MJ#9._EG;@2K$@XZQDX3>[PQE6AZ0&[]U6*\<-S-[-I;"#EJU:O5O.U[TPWFL M4HOQ-
/3#U]#-2F>6'FV9)_(^;7F7=H+JM#E2B=*MW:K_.W,MY9@/93)I_=2!
M5E_+GTJ&IZ9L2,LX"!CY+X(M,,L_CH.IQ]!/9$I3TVMU9VSW<2#[TK)&K5)? MMO3;-
JYQ;[U2A$B0?F7/.MV;N]YEK].^ZUU?L>M+=O>IRSJ?>MU+=MF[:E]U M>NW/> V)
[LW6.O'EZ\WMU_;5';N[WEH;;[N=KS>]NU[WEG5_ZWQJ7_W<9>W.
M';OY^AFO:HUVN7:XU]YG[:L+5FM>A*>M]:9]R]H7UU_NNA?LC4R^QW>C6I]B M_+9]\
[%]U;TM7__VN?L/'PJTU*O5C1;XDA=_O,*'7-^#"OO*6C6$/=G_CKP. MUSK?*

*[&_\U1,V*6D1)@2BTA;&4^8'7#[;K=Y4$XIMJW&$ M-WY69"HP(ZVR>_/*[M4J4_-*
?;]3E::B?5 Y]6'MLP$?$-(TDC9&6[4 :]DO. M-;"23-@-94I;IE)VJ?*
20U:KE7YB*&5622EQA'XGG=E)BO32J("JG;SLJ]>V) MRD=N$*
O,^G#"'E(U3DC<4RD$1X>0"$6&I0H%%8;@,F4\G; \M3HGF(X2RU=;*
MB!5G0SQIR1,6\PBO-%-#% 96!;D5@90B,H;KB1,9\@?"N M]&KP3, 9#)KY4 MPQA.()*
(:I1G$4JC#$D&:C0 .H(Q;+%'%U$)G'L03(01S->J%=IC&8 M@EN)?F0:);E G\#*0M!*P)ET[)*
(AU ZE#KU),H=A@0#S9&@@74C7<!KMA96D!7V9JS(JU;Q]BA]L# ML;NE>+S;/:G7CL], :*
(BR3LB4'$L\;AG]GVP>HQK\K! F&4_(1<^1L!B/Y%F MX#2&W8'N @"/@*,>\^1@.>WA-K*
M@WQN\@02M08OUYI[%*RH-45X"H_2U5-IP*7KGSF&6H!K@(^S9>.!XJ6!8@SD*
M_'P*8DBXI/V2.NCH*3"/ZUL S#V^_\.1V:S4FL[Q"S*HDA$@GZV^C9Z22Z01*
MS\WF*BZC]0E(*$8*.5+E&AV A4;2>&Z#%*6^'U?MSEEQD5DU)=Q#JTB2<$?*
@<,L;,4_3T A)?[%6P;<^.4%P+/1)O(13MQ2Z_1\/WDJ=#>FI14$;TYH&P,9X!])X?*
#)C4JY8VYN@&U7)#K0_+1-J) MR]SKAG7+R6/-*
PRBLA"71A2+3)XC'PJ$LUQE@;'RE$45*"V^ +S?O*44!D0#-*
M:*',+1,G@E(Z(!;+26;@Z#\!9J,?C]EFY=@7 MT13W+/22Z@%,>H]^0(H3!K MZK99G;*
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of operations e.l.f. Beauty, Inc., a Delaware corporation (“e.l.f. Beauty” and together with its subsidiaries, the “Company”), is a multi-brand beauty company that offers inclusive, accessible, clean, vegan and cruelty-free cosmetics and skin care products. The Company's mission is to make the best of beauty accessible to every eye, lip, face and skin concern. The Company believes its ability to deliver cruelty-free, clean, vegan and premium-quality products at accessible prices with broad appeal differentiates it in the beauty industry. The Company believes the combination of its value proposition, innovation engine, ability to attract and engage consumers, and its world-class team’s ability to execute with speed, has positioned the Company well to navigate the competitive beauty market. The Company's family of brands includes e.l.f. Cosmetics, e.l.f. SKIN, Naturium, Well People and Keys Soulcare. The Company's brands are available online and across leading beauty, mass-market and specialty retailers. The Company has strong relationships with its retail customers such as Target, Walmart, Ulta Beauty and other leading retailers that have enabled the Company to expand distribution both domestically and internationally. Summary of significant accounting policies <span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-

*style:italic;font-weight:700;line-height:120%">Basis of presentation The accompanying unaudited condensed consolidated financial statements and related notes have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the Company's annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. In the opinion of the Company, these interim financial statements contain all adjustments, including normal recurring adjustments, necessary for a fair statement of its financial position as of December 31, 2024, March 31, 2024 and December 31, 2023, and its results of operations and stockholders' equity for the three and nine months ended December 31, 2024 and December 31, 2023 and its cash flows for the nine months ended December 31, 2024 and December 31, 2023. All intercompany balances and transactions have been eliminated in consolidation. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2024 (the "Annual Report"). Operating results for the interim periods are not necessarily indicative of the results that may be expected for the full year. Reclassifications Certain prior period amounts in the unaudited condensed consolidated statements of cash flows have been reclassified to conform with the current period presentation. Use of estimates The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Segment reporting Operating segments are components of an enterprise for which separate financial information is available that is evaluated by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Utilizing these criteria, the Company manages its business on the basis of one operating segment and one reportable segment. It is impracticable for the Company to provide revenue by product line. Significant accounting policies The Company made no material changes in the application of its significant accounting policies that were disclosed in Note 2, "Summary of significant accounting policies," to the audited consolidated financial statements as of and for the fiscal year ended March 31, 2024 included in the Annual Report. <span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-*

*style:italic;font-weight:700;line-height:120%">Business combinations The purchase price of a business acquisition is allocated to the assets acquired and liabilities assumed based upon their estimated fair values at the business combination date. The excess of purchase price over the fair value of assets acquired and liabilities assumed is recorded as goodwill. Determining fair value of identifiable assets, particularly intangibles, and liabilities acquired also requires the Company to make estimates, which are based on all available information and in some cases assumptions with respect to the timing and amount of future revenues and expenses associated with an asset. Unanticipated events or circumstances may occur that could affect the accuracy of the Company's fair value estimates, and under different assumptions, the resulting valuations could be materially different. Costs that are incurred to complete the business combination, such as legal and other professional fees, are not considered as a part of consideration transferred and are charged to selling, general and administrative expense as they are incurred. Revenue recognition The Company distributes products both through national and international retailers, as well as direct-to-consumers through its e-commerce channel. The marketing and consumer engagement benefits that the direct-to-consumer channel provides are integral to the Company's brand and product development strategy and drive sales across channels. As such, the Company views its two primary distribution channels as components of one integrated business, as opposed to discrete revenue streams. The Company sells a variety of beauty products but does not consider them to be meaningfully different revenue streams given similarities in the nature of the products, the target consumer and the innovation and distribution processes. The following table provides disaggregated revenue from contracts with customers by geographical market, as the nature, amount, timing and uncertainty of revenue and cash flows can differ between domestic and international customers (in thousands). <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:39.397%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.519%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.524%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-*

*family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Net sales by geographic region:</td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">285,928 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">229,101 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">793,950 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">599,552 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">*

</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">International</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">69,392 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">41,842 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">186,922 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">103,237 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total net sales</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">355,320 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">270,943 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">980,872 </td><td style="background-

*color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">702,789 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of December 31, 2024, other than accounts receivable, the Company had no material contract assets, contract liabilities or deferred contract costs recorded on its unaudited condensed consolidated balance sheet. Recent accounting pronouncements New accounting pronouncements issued but not yet adopted In November 2023, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2023-07, Segment Reporting – Improvements to Reportable Segment Disclosures (Topic 280). The standard expands reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. In addition, ASU 2023-07 enhances interim disclosure requirements, clarifies circumstances in which an entity can disclose multiple segment measures of profit or loss, and contains other disclosure requirements. ASU 2023-07 is effective for the Company’s annual period beginning April 1, 2024, and interim periods within fiscal years beginning April 1, 2025. Entities must adopt the changes to the segment reporting guidance on a retrospective basis. Early adoption is permitted. The Company expects ASU 2023-07 to only impact its disclosures with no impacts to the Company’s results of operations, cash flows, and financial condition. In December 2023, the FASB issued ASU 2023-09, Improvements to Income Tax Disclosures (Topic 740). The standard requires disaggregated information about a reporting entity’s effective tax rate reconciliation as well as information on income taxes paid. The standard is intended to benefit investors by providing more detailed income tax disclosures that would be useful in making capital allocation decisions. The new requirements apply to all entities subject to income taxes and will be effective for the Company’s annual periods beginning April 1, 2025. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2023-09 to only impact its disclosures with no impacts to the Company’s results of operations, cash flows, and financial condition. In November 2024, the FASB issued ASU 2024-03, Income Statement – Reporting Comprehensive Income – Expense Disaggregation Disclosures (Subtopic 220-40). The standard requires additional disclosures, in the notes to financial statements, of specified information about certain costs and expenses included in the captions presented on the face of the income statement. The new guidance is effective for the Company’s annual reporting period beginning April 1, 2027, and interim reporting*

*periods beginning April 1, 2028. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2024-03 to only impact its disclosures with no impacts to the Company's results of operations, cash flows, and financial condition. Basis of presentation The accompanying unaudited condensed consolidated financial statements and related notes have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the Company's annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. In the opinion of the Company, these interim financial statements contain all adjustments, including normal recurring adjustments, necessary for a fair statement of its financial position as of December 31, 2024, March 31, 2024 and December 31, 2023, and its results of operations and stockholders' equity for the three and nine months ended December 31, 2024 and December 31, 2023 and its cash flows for the nine months ended December 31, 2024 and December 31, 2023. All intercompany balances and transactions have been eliminated in consolidation. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2024 (the "Annual Report"). Operating results for the interim periods are not necessarily indicative of the results that may be expected for the full year. Reclassifications Certain prior period amounts in the unaudited condensed consolidated statements of cash flows have been reclassified to conform with the current period presentation. Use of estimates The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Segment reporting Operating segments are components of an enterprise for which separate financial information is available that is evaluated by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Utilizing these criteria, the Company manages its business on the basis of one operating segment and one reportable segment. It is impracticable for the Company to provide revenue by product line. 11 Business combinations The purchase price of a business acquisition is allocated to the assets acquired and liabilities assumed based upon their estimated fair values at the business combination date. The excess of purchase price over the fair value of*

*assets acquired and liabilities assumed is recorded as goodwill. Determining fair value of identifiable assets, particularly intangibles, and liabilities acquired also requires the Company to make estimates, which are based on all available information and in some cases assumptions with respect to the timing and amount of future revenues and expenses associated with an asset. Unanticipated events or circumstances may occur that could affect the accuracy of the Company's fair value estimates, and under different assumptions, the resulting valuations could be materially different. Costs that are incurred to complete the business combination, such as legal and other professional fees, are not considered as a part of consideration transferred and are charged to selling, general and administrative expense as they are incurred. Revenue recognition The Company distributes products both through national and international retailers, as well as direct-to-consumers through its e-commerce channel. The marketing and consumer engagement benefits that the direct-to-consumer channel provides are integral to the Company's brand and product development strategy and drive sales across channels. As such, the Company views its two primary distribution channels as components of one integrated business, as opposed to discrete revenue streams. The Company sells a variety of beauty products but does not consider them to be meaningfully different revenue streams given similarities in the nature of the products, the target consumer and the innovation and distribution processes. 2 The following table provides disaggregated revenue from contracts with customers by geographical market, as the nature, amount, timing and uncertainty of revenue and cash flows can differ between domestic and international customers (in thousands). <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:39.397%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.519%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.524%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Net sales by geographic region:</td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">285,928 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">229,101 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">793,950 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">599,552 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">International</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-*

height:100%">69,392 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">41,842 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">186,922 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">103,237 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total net sales</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">355,320 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">270,943 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">980,872 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-

*weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">702,789 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>*

* 285928000229101000793950000599552000693920004184200018692200010323style="margin-bottom:12pt">Recent accounting pronouncements New accounting pronouncements issued but not yet adopted In November 2023, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2023-07, Segment Reporting – Improvements to Reportable Segment Disclosures (Topic 280). The standard expands reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. In addition, ASU 2023-07 enhances interim disclosure requirements, clarifies circumstances in which an entity can disclose multiple segment measures of profit or loss, and contains other disclosure requirements. ASU 2023-07 is effective for the Company’s annual period beginning April 1, 2024, and interim periods within fiscal years beginning April 1, 2025. Entities must adopt the changes to the segment reporting guidance on a retrospective basis. Early adoption is permitted. The Company expects ASU 2023-07 to only impact its disclosures with no impacts to the Company’s results of operations, cash flows, and financial condition. In December 2023, the FASB issued ASU 2023-09, Improvements to Income Tax Disclosures (Topic 740). The standard requires disaggregated information about a reporting entity’s effective tax rate reconciliation as well as information on income taxes paid. The standard is intended to benefit investors by providing more detailed income tax disclosures that would be useful in making capital allocation decisions. The new requirements apply to all entities subject to income taxes and will be effective for the Company’s annual periods beginning April 1, 2025. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2023-09 to only impact its disclosures with no impacts to the Company’s results of operations, cash flows, and financial condition. In November 2024, the FASB issued ASU 2024-03, Income Statement – Reporting Comprehensive Income – Expense Disaggregation Disclosures (Subtopic 220-40). The standard requires additional disclosures, in the notes to financial statements, of specified information about certain costs and expenses included in the captions presented on the face of the income statement. The new guidance is effective for the Company’s annual reporting period beginning April 1, 2027, and interim reporting periods beginning April 1, 2028. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively and early adoption is permitted. The Company expects ASU 2024-03 to only impact its disclosures with no impacts to the Company’s results of operations, cash flows, and financial condition. Acquisition On October 4, 2023, the Company, through its wholly owned subsidiary, e.l.f. Cosmetics, Inc., completed its acquisition of Naturium LLC (“Naturium”) (including the indirect acquisition of equity interests in Naturium through the purchase of TCB-N Prelude*

*Blocker Corp., a holding company) (the “Acquisition”), which furthered the Company’s mission to make the best of beauty accessible to every eye, lip, face and skin concern. Naturium is a skin care company that provides clinically effective products at an affordable price. The Company directly and indirectly acquired all rights, title and interest in and to the outstanding equity securities of Naturium for a purchase price of $333.0 million in a combination of cash and Company stock.</span></div><div style="margin-bottom:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:120%">The following table summarizes the fair market value of the consideration transferred and how the Company calculates the goodwill resulting from the acquisition (in thousands):</span></div><div style="margin-bottom:6pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:70.203%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.516%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.517%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Cash consideration</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">275,266 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Equity consideration (common stock issued)(1) </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,772 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total consideration transferred </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">333,038 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> <span style="color:#000000;font-*

*family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Less: Net assets acquired </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> Net assets acquired, excluding liability assumed for acquisition-related seller expenses </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">174,625 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Liability assumed for acquisition-related seller expenses</span><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(2)</span></div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(10,549) </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Net assets acquired</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(164,076) </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><div><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Goodwill</span></div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">168,962 </td><td style="background-*

color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) The fair market value of the $57.8 million common stock issued (equivalent to 577,659 shares of common stock) was determined on the basis of the opening market price of the Company's stock of $100.01 per share on the acquisition date. (2) In connection with the Acquisition, the Company paid Naturium's acquisition-related expenses of $10.5 million recognized as an assumed liability at the acquisition date. The Company incurred and expensed acquisition transaction costs of zero and $0.6 million during the three months ended December 31, 2024 and December 31, 2023, respectively, and $0.4 million and $3.1 million during the nine months ended December 31, 2024 and December 31, 2023, respectively, which are included as a component of selling, general and administrative expenses in the condensed consolidated statements of operations.</span></div><div style="margin-bottom:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:120%">The Acquisition has been accounted for as a business combination under the acquisition method and, accordingly, the total purchase price is allocated to the tangible and intangible assets acquired and the liabilities assumed based on their respective fair values on the acquisition date. The purchase price allocation, deferred tax calculations and residual goodwill were finalized during the quarter ended September 30, 2024. Naturium's results of operations have been included in the Company's condensed consolidated financial statements from the date of acquisition.</span></div><div style="margin-bottom:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:120%">The following table presents the purchase price allocation recorded in the Company's condensed consolidated balance sheet on the acquisition date and upon finalization during the quarter ended September 30, 2024. The adjustment reflects finalization of purchase accounting for facts and circumstances that existed upon the acquisition date as follows (in thousands):</span></div><div style="margin-bottom:6pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.356%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:15.714%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Cash</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">293 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-

*weight:400;line-height:100%">Accounts receivable</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,388 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Inventory</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,236 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Prepaid expenses and other current assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> Goodwill(1) </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">168,962 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Intangible assets </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,100 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total assets acquired </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">356,878 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Accounts payable</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(15,897) </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Accrued expenses and other current liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(6,025) </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Net deferred tax liability</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,918)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total liabilities assumed</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(23,840) </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"> Total purchase price </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">333,038 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) The goodwill represents the excess value over both tangible and intangible assets acquired and liabilities assumed. The goodwill recognized in this transaction is primarily attributable to the Company's expectation that Naturium can continue to expand distribution and deliver new skin care products. A substantial amount of the goodwill is expected to be deductible for tax*

purposes. Intangible assets The estimated fair values (all considered level 3 measurements) of the identifiable intangible assets acquired as of the acquisition date, their estimated useful lives and fair value methodology are as follows: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:97.368%"><tr><td style="width:1.0%"></td><td style="width:32.083%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.550%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.167%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.550%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.167%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.550%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:28.933%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated Useful Life</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> Fair Value Methodology </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – retailers</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">20,000 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">10</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> <span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-

*weight:400;line-height:100%">Excess earnings method </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,600 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 3 </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Excess earnings method and with and without method </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">124,500 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">15</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Relief from Royalty method </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total identified intangible assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">162,100 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr></table> Certain financial information (unaudited) <span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-*

*weight:400;line-height:120%">The amounts of Naturium's net sales included in the Company's condensed consolidated financial statements from the date of acquisition and the net sales of the combined companies on an unaudited pro forma basis, had the acquisition date been April 1, 2022, are as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:84.133%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.937%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> Amount </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Actual Naturium net sales from October 4, 2023 to December 31, 2023</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,458 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Supplemental pro forma combined net sales for the three months ended December 31, 2023</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">271,579 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Supplemental pro forma combined net sales for the nine months ended December 31, 2023</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">744,583 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The unaudited pro forma financial information shown in the table above are presented for informational purposes only and are not indicative of the results of operations that would have been achieved if the acquisition had taken*

*place at April 1, 2022 (the beginning of the comparable prior annual reporting period presented in the period of acquisition). The pro forma earnings of the combined companies are not presented as the effects of the Acquisition in earnings are not material in relation to the overall consolidated financial statements. 333000000 The following table summarizes the fair market value of the consideration transferred and how the Company calculates the goodwill resulting from the acquisition (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:70.203%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.516%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.517%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Cash consideration </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">275,266 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Equity consideration (common stock issued)(1) </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,772 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total consideration transferred </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">333,038 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-*

*align:left;vertical-align:bottom"> Less: Net assets acquired </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> Net assets acquired, excluding liability assumed for acquisition-related seller expenses </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">174,625 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Liability assumed for acquisition-related seller expenses</span><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(2)</span></div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(10,549) </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Net assets acquired</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(164,076) </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><div><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Goodwill</span></div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-*

*weight:400;line-height:100%">168,962 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) The fair market value of the $57.8 million common stock issued (equivalent to 577,659 shares of common stock) was determined on the basis of the opening market price of the Company's stock of $100.01 per share on the acquisition date. (2) In connection with the Acquisition, the Company paid Naturium's acquisition-related expenses of $10.5 million recognized as an assumed liability at the acquisition date.*
* 27526600057772000333038000174625000-10549000-164076000168962000578000005776591 00.01-10500000060000040000003100000 The following table presents the purchase price allocation recorded in the Company's condensed consolidated balance sheet on the acquisition date and upon finalization during the quarter ended September 30, 2024. The adjustment reflects finalization of purchase accounting for facts and circumstances that existed upon the acquisition date as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:81.356%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:15.714%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Cash</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">293 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accounts receivable</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,388 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Inventory</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-*

*size:10pt;font-weight:400;line-height:100%">16,236 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Prepaid expenses and other current assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,899 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> Goodwill(1) </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">168,962 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Intangible assets </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">162,100 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total assets acquired </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">356,878 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Accounts payable</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(15,897) </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Accrued expenses and other current liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px*

*1pt;text-align:right;vertical-align:bottom">(6,025) </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Net deferred tax liability</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,918)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Total liabilities assumed</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(23,840) </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"> Total purchase price </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">333,038 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) The goodwill represents the excess value over both tangible and intangible assets acquired and liabilities assumed. The goodwill recognized in this transaction is primarily attributable to the Company's expectation that Naturium can continue to expand distribution and deliver new skin care products. A substantial amount of the goodwill is expected to be deductible for tax purposes. Intangible assets The estimated fair values (all considered level 3 measurements) of the identifiable intangible assets acquired as of the acquisition date, their estimated useful lives and fair value methodology are as follows: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:97.368%"><tr><td style="width:1.0%"></td><td style="width:32.083%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.550%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.167%"></td><td style="width:0.1%">*

</td><td style="width:0.1%"></td><td style="width:0.550%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.167%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.550%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:28.933%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated Useful Life</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> Fair Value Methodology </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – retailers</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">20,000 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">10</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Excess earnings method </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,600 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> <span style="color:#000000;font-family:'Calibri',sans-

*serif;font-size:10pt;font-weight:400;line-height:100%">3 </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Excess earnings method and with and without method </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">124,500 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">15</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Relief from Royalty method </td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total identified intangible assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">162,100 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr></table> **2930007388000162360001899000168962000162100000356878000158970006022** The amounts of Naturium's net sales included in the Company's condensed consolidated financial statements from the date of acquisition and the net sales of the combined companies on an unaudited pro forma basis, had the acquisition date been April 1, 2022, are as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:84.133%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.937%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">  </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-*

*align:left;vertical-align:bottom"> Amount </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Actual Naturium net sales from October 4, 2023 to December 31, 2023</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,458 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Supplemental pro forma combined net sales for the three months ended December 31, 2023</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">271,579 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Supplemental pro forma combined net sales for the nine months ended December 31, 2023</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">744,583 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> 22458000271579000744583000Goodwill and intangible assets Information regarding the Company's goodwill and intangible assets as of December 31, 2024 is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:45.752%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.641%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3"*

*style="padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated useful life</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Gross carrying amount</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated amortization</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Net carrying amount</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – retailers</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">10 years</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">97,600 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(75,553) </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">22,047 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> 3 years </td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-*

***height:100%">21,540 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(11,273)</td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,267 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 10 to 15 years </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">128,000 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(12,067)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">115,933 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total finite-lived intangibles</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">247,140 </td><td style="border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(98,893)</td><td style="border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">148,247 </td><td style="border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-***

*height:100%">Indefinite</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Goodwill</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,582 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,582 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total goodwill and other intangibles</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">651,522 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(98,893)</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid*

#000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">552,629 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:120%">Information regarding the Company’s goodwill and intangible assets as of March 31, 2024 is as follows (in thousands):</span></div><div style="margin-bottom:12pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:45.752%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.641%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%"> </span></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Estimated useful life</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Gross carrying amount</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Accumulated amortization</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Net carrying amount</span></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Customer relationships – retailers</span></td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">10 years</span></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-

*height:100%">97,600 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(73,393)</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">24,207 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">3 years</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,540 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(6,874)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,666 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"> 10 to 15 years </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">128,000 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-*

*size:10pt;font-weight:400;line-height:100%">(5,579)</td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">122,421 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total finite-lived intangibles</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">247,140 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(85,846) </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">161,294 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:center;vertical-align:bottom">Indefinite</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Goodwill</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2"*

*style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,600 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,600 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total goodwill and other intangibles</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">651,540 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(85,846)</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">565,694 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Information regarding the Company’s goodwill and intangible assets as of December 31, 2023 is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%">*

</td><td style="width:45.752%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.641%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated useful life</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Gross carrying amount</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated amortization</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Net carrying amount</td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – retailers</td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">10 years</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">97,600 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(72,100) </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-

*height:100%">25,500 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">3 years</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,240 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(5,465)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,775 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"> 10 to 15 years </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">128,000 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,417)</td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">124,583 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total finite-lived intangibles</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">247,840 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">*

</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(80,982) </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">166,858 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:center;vertical-align:bottom">Indefinite</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Goodwill</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,165 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,165 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total goodwill and other

*intangibles</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">651,805 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(80,982)</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">570,823 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Amortization expenses on finite-lived intangible assets were $4.3 million and $6.1 million in the three months ended December 31, 2024 and December 31, 2023, respectively, and $13.0 million and $10.2 million in the nine months ended December 31, 2024 and December 31, 2023, respectively. Certain trademark assets have been classified as indefinite-lived intangible assets and accordingly, are not subject to amortization. There were no impairments of goodwill or intangible assets recorded in the three and nine months ended December 31, 2024 and December 31, 2023. </span></div><div style="margin-bottom:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:120%">The estimated future amortization expense related to finite-lived intangible assets, assuming no impairment as of December 31, 2024 is as follows (in thousands):</span></div><div style="margin-bottom:12pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:84.258%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.542%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Remainder of fiscal 2025</span></td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">4,349 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">2026</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,397 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">2027</td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,463 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">2028</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,530 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">2029</td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,530 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Thereafter</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">88,978 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Total</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">148,247 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Information regarding the Company’s goodwill and intangible assets as of December 31, 2024 is as follows (in thousands): <div style="margin-*

bottom:12pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:45.752%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.641%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated useful life</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Gross carrying amount</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated amortization</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Net carrying amount</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships - retailers</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">10 years</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">97,600 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(75,553) </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px

*0;text-align:right;vertical-align:bottom">22,047 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> 3 years </td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,540 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(11,273)</td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10,267 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> 10 to 15 years </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">128,000 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(12,067)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">115,933 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total finite-lived intangibles</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">247,140 </td><td style="border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(98,893)</td><td style="border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">148,247 </td><td style="border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">Indefinite</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Goodwill</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,582 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="2" style="padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,582 </td><td style="padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total goodwill and other intangibles</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">651,522 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(98,893)</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">552,629 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Information regarding the Company’s goodwill and intangible assets as of March 31, 2024 is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:45.752%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.641%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Estimated useful life</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Gross carrying amount</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Accumulated amortization</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Net carrying amount</td></tr><tr><td colspan="3" style="background-*

*color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – retailers</td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">10 years</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">97,600 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(73,393) </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">24,207 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">3 years</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,540 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(6,874)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">14,666 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-*

*align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"> 10 to 15 years </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">128,000 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(5,579)</td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">122,421 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total finite-lived intangibles</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">247,140 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(85,846) </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">161,294 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:center;vertical-align:bottom">Indefinite</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-*

*align:bottom">— </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Goodwill</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,600 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,600 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total goodwill and other intangibles</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">651,540 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(85,846)</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">565,694 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:120%">Information regarding the Company's goodwill and intangible assets as of December 31, 2023 is as follows (in thousands):</span></div><div style="margin-bottom:12pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:45.752%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.637%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.532%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.641%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%"> </span></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Estimated useful life</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Gross carrying amount</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Accumulated amortization</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">Net carrying amount</span></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Customer relationships – retailers</span></td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">10 years</span></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">97,600 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px*

*1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(72,100)</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">25,500 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships – e-commerce</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">3 years</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,240 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(5,465)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,775 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"> 10 to 15 years </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">128,000 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,417)</td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-*

*align:right;vertical-align:bottom">124,583 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total finite-lived intangibles</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">247,840 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(80,982) </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">166,858 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Trademarks</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:center;vertical-align:bottom">Indefinite</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">63,800 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Goodwill</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,165 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-*

*align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">340,165 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Total goodwill and other intangibles</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">651,805 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(80,982)</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">570,823 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> P10Y976000007555300022047000P3Y2154000011273000102670000P10YP15Y128*

*style="margin-bottom:12pt">The estimated future amortization expense related to finite-lived intangible assets, assuming no impairment as of December 31, 2024 is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.853%"><tr><td style="width:1.0%"></td><td style="width:84.258%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.542%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Remainder of fiscal 2025</td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">4,349 </span></td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2026</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">17,397 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2027</span></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">14,463 </span></td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2028</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">11,530 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2029</span></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">11,530 </span></td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Thereafter</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">88,978 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">148,247 </td><td style="background-*

color:#cff0fc;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 0434900017397000144630001153000011530000889780001482470000Accrued expenses and other current liabilities Accrued expenses and other current liabilities as of December 31, 2024, March 31, 2024 and December 31, 2023 consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:53.445%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.562%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.562%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.565%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">March 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued expenses</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">51,306 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">37,782 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">44,979 </td><td style="background-color:#cceeff;border-

*top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued inventory</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,478 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23,562 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued marketing</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,542 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,282 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,241 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Current portion of operating lease liabilities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,778 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,016 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,010 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3"*

*style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued compensation</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,383 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,423 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,588 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Taxes payable</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,729 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,814 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,937 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Other current liabilities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,362 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,938 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,311 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">*

Accrued expenses and other current liabilities</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">128,364 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">117,733 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">129,628 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Accrued expenses and other current liabilities as of December 31, 2024, March 31, 2024 and December 31, 2023 consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:53.445%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.562%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.562%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.565%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">March 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-

*family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued expenses</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">51,306 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">37,782 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">44,979 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued inventory</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,264 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,478 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23,562 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued marketing</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,542 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3"*

*style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,282 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,241 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Current portion of operating lease liabilities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,778 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,016 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,010 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Accrued compensation</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,383 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">17,423 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,588 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Taxes payable</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,729 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2"*

*style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,814 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,937 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Other current liabilities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,362 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3,938 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,311 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued expenses and other current liabilities</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">128,364 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">117,733 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-*

color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">129,628 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 513060003778200044979000112640001647800023562000215420002928200021 style="margin-bottom:12pt">The Company's outstanding debt as of December 31, 2024, March 31, 2024 and December 31, 2023 consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:55.332%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">March 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Revolving line of credit(1) </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">89,500 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">89,500 </td><td

*style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">89,500 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Term loan(1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">165,313 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">173,375 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">176,063 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance lease obligations</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">144 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total debt(2) </td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">254,813 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">262,932 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">265,707 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Less: debt issuance costs</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(502)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(806)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(910) </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total debt, net of issuance costs</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">254,311 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">262,126 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,797 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Less:*

*current portion</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(100,250)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(100,307)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(100,394)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Long-term portion of debt</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">154,061 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">161,819 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">164,403 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) See further discussion below. As of December 31, 2024, the Company was in compliance with all applicable financial covenants under the Amended Credit Agreement (as defined below). <div style="margin-*

*bottom:12pt">(2) The gross carrying amounts of the Company's long-term debt, before reduction of the debt issuance costs, and finance lease obligations approximate their fair values, based on Level 2 inputs (quoted prices for similar assets and liabilities in active markets or inputs that are observable), as the stated rates approximate market rates for loans with similar terms. The Company did not transfer any liabilities measured at fair value on a recurring basis to or from Level 2 for any of the periods presented. Amended Credit Agreement On April 30, 2021, the Company amended and restated its prior credit agreement (such amended and restated credit agreement, as further amended, supplemented or modified from time to time, the "Amended Credit Agreement") and refinanced all loans under the prior credit agreement. The Amended Credit Agreement has a five year term and consists of (i) a $100 million revolving credit facility (the "Amended Revolving Credit Facility") and (ii) a $100 million term loan facility (the "Amended Term Loan Facility"). All amounts under the Amended Revolving Credit Facility are available for draw until the maturity date on April 30, 2026. The Amended Revolving Credit Facility is collateralized by substantially all of the Company's assets and requires payment of an unused fee ranging from 0.10% to 0.30% (based on the Company's consolidated total net leverage ratio (as defined in the Amended Credit Agreement)) times the average daily amount of unutilized commitments under the Amended Revolving Credit Facility. The Amended Revolving Credit Facility also provides for sub-facilities in the form of a $7 million letter of credit and a $5 million swing line loan; however, all amounts drawn under the Amended Revolving Credit Facility cannot exceed $100 million. The unused balance of the Amended Revolving Credit Facility as of December 31, 2024 was $10.5 million. Prior to the Second Amendment (as defined below), both the Amended Revolving Credit Facility and the Amended Term Loan Facility bore interest, at the borrowers' option, at either (i) a rate per annum equal to an adjusted LIBOR rate determined by reference to the cost of funds for the United States ("US") dollar deposits for the applicable interest period (subject to a minimum floor of 0%) plus an applicable margin ranging from 1.25% to 2.125% based on our consolidated total net leverage ratio or (ii) a floating base rate plus an applicable margin ranging from 0.25% to 1.125% based on our consolidated total net leverage ratio. On March 29, 2023, the Company amended the Amended Credit Agreement to transition the benchmark from LIBOR to an adjusted Secured Overnight Financing Rate ("SOFR") (which is equal to the applicable SOFR plus 0.10%) (such transaction, the "First Amendment"). In connection with the First Amendment, all outstanding LIBOR loans were converted to SOFR loans. The annual interest rate for SOFR borrowings will be equal to term SOFR plus 0.10%, subject to a floor of 0%, plus a margin ranging from 1.25% to 2.125%. The interest rate as of December 31, 2024 for the Amended Revolving Credit Facility and the Amended Term Loan Facility was approximately 5.7%. Second Amendment to Amended Credit Agreement On August 28, 2023, the Company entered into the*

*Second Amendment to the Amended and Restated Credit Agreement (the "Second Amendment"). Pursuant to the Second Amendment, the Company may borrow incremental term loans in a principal amount equal to $115.0 million under the Amended Credit Agreement (the "Incremental Term Loan"). The Incremental Term Loan will bear interest at a rate per annum equal to, at the Company's election, adjusted term SOFR or an alternate base rate as set forth in the Second Amendment, plus an interest rate margin, to be based on consolidated total net leverage ratio levels, ranging from, (i) in the case of SOFR loans, 1.50% to 2.375%; provided that if SOFR is less than 0.00%, such rate shall be deemed to be 0.00%, and (ii) in the case of alternate base rate loans, 0.50% to 1.375%; provided that if the alternate base rate is less than 1.00%, such rate shall be deemed to be 1.00%. The Incremental Term Loan amortizes at 5.00% per annum payable in equal quarterly installments of 1.25% per annum, commencing with the fiscal quarter ending on December 31, 2023. The Company used the Incremental Term Loan together with cash from its balance sheet and additional borrowings under its Amended Revolving Credit Facility to consummate the Acquisition (as defined in Note 3 hereto) and to pay related fees and expenses in connection with the Acquisition and Second Amendment. The interest rate as of December 31, 2024 for the Incremental Term Loan was approximately 5.9%. The Amended Credit Agreement contains a number of covenants that, among other things and subject to certain exceptions, restrict the Company's ability to pay dividends and distributions or repurchase capital stock, incur additional indebtedness, create liens on assets, engage in mergers or consolidations and sell or otherwise dispose of assets. The Amended Credit Agreement also includes reporting, financial and maintenance covenants that require the Company to, among other things, comply with certain consolidated total net leverage ratios and consolidated fixed charge coverage ratios. Third Amendment to Amended Credit Agreement On August 26, 2024, the Company entered into the Third Amendment to Amended and Restated Credit Agreement (the "Third Amendment"). Pursuant to the Third Amendment, the Company increased its capacity to make restricted payments, provided that after giving effect to any such payment, the Company complies with a certain consolidated total net leverage ratio. The Company's outstanding debt as of December 31, 2024, March 31, 2024 and December 31, 2023 consisted of the following (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:55.332%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.938%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3"*

*style="padding:2px 1pt;text-align:center;vertical-align:bottom">March 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Revolving line of credit(1) </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">89,500 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">89,500 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">89,500 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Term loan(1) </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">165,313 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">173,375 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt">*

</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">176,063 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance lease obligations</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">144 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Total debt(2) </td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">254,813 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">262,932 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">265,707 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Less: debt issuance costs</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(502)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-

*size:10pt;font-weight:400;line-height:100%">(806)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(910) </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total debt, net of issuance costs</td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">254,311 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">262,126 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">264,797 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"> </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Less: current portion</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(100,250)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(100,307)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(100,394) </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Long-term portion of debt</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">154,061 </td><td style="background-*

*color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">161,819 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">164,403 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) See further discussion below. As of December 31, 2024, the Company was in compliance with all applicable financial covenants under the Amended Credit Agreement (as defined below). (2) The gross carrying amounts of the Company’s long-term debt, before reduction of the debt issuance costs, and finance lease obligations approximate their fair values, based on Level 2 inputs (quoted prices for similar assets and liabilities in active markets or inputs that are observable), as the stated rates approximate market rates for loans with similar terms. The Company did not transfer any liabilities measured at fair value on a recurring basis to or from Level 2 for any of the periods presented. *895000008950000089500000165313000173375000176063000057000144000254 *and contingencies Legal contingencies The Company is from time to time subject to, and is currently involved in legal proceedings, claims and litigation arising in the ordinary course of business. The Company is not currently a party to any matters that management expects will have a material adverse effect on the Company’s consolidated financial position, results of operations or cash flows. Income taxes The Company’s quarterly tax provision is based upon an estimated annual effective tax rate as adjusted for any discrete items. The Company’s income tax provision was $9.0 million and $3.5 million for the three months ended December 31, 2024 and December 31, 2023, respectively, and $17.6 million and $16.7 million for the nine months ended December 31, 2024 and December 31, 2023, respectively, with an effective tax rate of 34.3% and 11.6% for the*

*three months ended December 31, 2024 and December 31, 2023, respectively, and an effective tax rate of 17.4% and 12.8% for the nine months ended December 31, 2024 and December 31, 2023, respectively. The effective tax rate differs from the U.S. statutory tax rate primarily due to discrete tax benefit related to stock-based compensation.*
* 9000000.035000001760000167000000.3430.1160.1740.128Stock-based compensation Stock based compensation expense is recognized on a straight-line basis over the requisite service period. Total stock-based compensation is shown in the table below (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:39.835%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.940%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Service-based vesting options</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px*

*0;text-align:right;vertical-align:bottom">19 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">41 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">56 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">128 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Restricted stock and RSUs</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,320 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,001 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">56,895 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">29,331 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total stock compensation expense</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">22,339 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">11,042 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">56,951 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">29,459 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of December 31, 2024, there was $0.1 million and $97.0 million of total unrecognized stock-based compensation cost related to unvested service-based stock options and shares subject to RSAs and RSUs, respectively. The unrecognized stock-based compensation is expected to be recognized over the remaining weighted-average period of 0.8 years for service-based stock options and 1.7 years for shares subject to RSAs and RSUs, respectively. Total stock-based compensation is shown in the table below (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:39.835%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%">*

</td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.940%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Service-based vesting options</td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">19 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">41 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-

*align:right;vertical-align:bottom">56 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">128 </span></td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Restricted stock and RSUs</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">22,320 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">11,001 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">56,895 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">29,331 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total stock compensation expense</span></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">22,339 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid*

*#000;padding:2px 0;text-align:right;vertical-align:bottom">11,042 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">56,951 </span></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">29,459 </td><td style="background-color:#cff0fc;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 1900041000560001280002232000011001000568950002933100022339000110421 of common stock On May 8, 2019, the Company announced that its board of directors authorized a share repurchase program to acquire up to $25.0 million of the Company's common stock. This share repurchase program was exhausted following the Company's repurchase of a total of 108,753 shares for $17.1 million at an average price of $157.04 per share during the three months ended September 30, 2024. The shares were immediately retired after repurchase. On August 27, 2024, the Company announced that its board of directors authorized a new share repurchase program to acquire up to $500.0 million of the Company's common stock (the "2024 Share Repurchase Program"). Purchases under the 2024 Share Repurchase Program may be made from time to time, in such amounts as management deems appropriate, through a variety of methods, which may include open market purchases, privately negotiated transactions, block trades, accelerated share repurchase transactions, or by any combination of such methods. The timing and amount of any repurchases pursuant to the 2024 Share Repurchase Program will be determined based on market conditions, share price and other factors. The 2024 Share Repurchase Program does not have an expiration date, does not require the Company to repurchase any specific number of shares of its common stock, and may be modified, suspended or terminated at any time without notice. There is no guarantee that any shares will be purchased under the 2024 Share Repurchase Program. Any shares that will be repurchased are intended to be retired after purchase. The covenants in the Amended Credit Agreement require the Company to be in compliance with certain leverage ratios to make repurchases under the 2024 Share Repurchase Program. The Company did not*

*repurchase any shares under the 2024 Share Repurchase Program during the three and nine months ended December 31, 2024. A total of $500.0 million remains available for future share repurchases under the 2024 Share Repurchase Program as of December 31, 2024.*

* 25000000.0108753108753171000001710000015 7.04157.04500000000.00050000 income per share The Company computes basic net income per share using the weighted-average number of shares of common stock outstanding. Diluted net income per share amounts are calculated using the treasury stock method for equity-based compensation awards. The following is a reconciliation of the numerator and denominator in the basic and diluted net income per common share computations (in thousands, except share and per share data): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:40.566%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.939%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Numerator:</td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-*

*align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Net income </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">17,261 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">26,888 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td*

colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">83,836 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">113,136 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:12pt"><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Denominator:</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Weighted-average common shares outstanding – basic</td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">56,358,694 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-

*size:10pt;font-weight:400;line-height:100%">55,140,887 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">56,227,037 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">54,503,518 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Dilutive common equivalent shares from equity awards</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">1,994,525 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">2,889,228 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">2,236,306 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">3,046,576 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Weighted-average common shares outstanding – diluted</td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,353,219 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,030,115 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid*

#000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,463,343 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,550,094 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:12pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Net income per share:</td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Basic</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">0.31 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">0.49 </td><td style="background-

color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1.49 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">2.08 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Diluted</td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">0.30 </span></td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle">0.46 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1.43 </span></td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle">1.97 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3"

*style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Weighted-average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">306,068 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">31,021 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">242,511 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">58,792 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The following is a reconciliation of the numerator and denominator in the basic and diluted net income per common share computations (in thousands, except share and per share data): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:40.566%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td*

*style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.939%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Numerator:</td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td*

colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Net income </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">17,261 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">26,888 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">83,836 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">113,136 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td>

</tr><tr style="height:12pt"><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Denominator:</td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Weighted-average common shares outstanding – basic</td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">56,358,694 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">55,140,887 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">56,227,037 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">54,503,518 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-

*weight:400;line-height:100%">Dilutive common equivalent shares from equity awards</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">1,994,525 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">2,889,228 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">2,236,306 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">3,046,576 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Weighted-average common shares outstanding – diluted</td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,353,219 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,030,115 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">58,463,343 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="2" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,550,094 </td><td style="background-color:#cff0fc;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:12pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td>*

<td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td> <td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:3pt double #000000;padding:0 1pt"></td> <td colspan="3" style="display:none"></td><td colspan="3" style="display:none"> </td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Net income per share: </td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle">  </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:right;vertical-align:middle"> </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Basic</td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">0.31 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">0.49 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1.49 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">2.08 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td

colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:middle">Diluted</td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">0.30 </span></td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle">0.46 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1.43 </span></td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cff0fc;padding:0 1pt"></td><td style="background-color:#cff0fc;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cff0fc;padding:2px 0;text-align:right;vertical-align:middle">1.97 </td><td style="background-color:#cff0fc;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none">

*style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Weighted-average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">306,068 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">31,021 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">242,511 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">58,792 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> 17261000268880008383600011313600056358694551408875622703754503518l style="margin-bottom:12pt">The Company leases warehouses, distribution centers, office space and equipment. The majority of the Company's leases include one or more options to renew, with renewal terms that can extend the lease term for up to five years. The exercise of lease renewal options is at the Company's sole discretion and such renewal options are included in the lease term if they are reasonably certain to be exercised. Certain leases also include options to purchase the leased asset. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants. Most of the Company's equipment leases are finance leases of assets used to operate its distribution center in Ontario, California. Supplemental balance sheet information related to leases as of December 31, 2024, March 31, 2024 and December 31, 2023 is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:19.574%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td*

***style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"> </td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"> </td><td style="width:1.0%"></td><td style="width:13.122%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"> </td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.122%"></td><td style="width:0.1%"></td><td style="width:0.1%"> </td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.130%"></td><td style="width:0.1%"> </td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Classification</td><td colspan="3" style="padding:0 1pt"> </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"> December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">March 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Assets</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:0 1pt"></td> <td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease assets </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span> </td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">54,442 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"> </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span***

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,415 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,224 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Finance lease assets </span><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(a)</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%"><span style="-sec-ix-hidden:f-704"><span style="-sec-ix-hidden:f-705"><span style="-sec-ix-hidden:f-706">Other assets</span></span></span></span></span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total leased assets</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">54,442 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-*

family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,415 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,224 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Liabilities</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Current</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Operating </span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%"><span style="-sec-ix-hidden:f-713"><span style="-sec-ix-hidden:f-714"><span style="-sec-ix-hidden:f-715">Accrued expenses and other current liabilities</span></span></span></span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">7,778 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-

*weight:400;line-height:100%">7,016 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">7,010 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Current portion of long-term debt </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">144 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Noncurrent</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Long-term operating lease obligations</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,116 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-*

*align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,459 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,720 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">55,894 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">28,532 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">28,874 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>_____ <span style="color:#000000;font-family:'Calibri',sans-serif;font-*

*size:6.5pt;font-weight:400;line-height:120%;position:relative;top:-3.5pt;vertical-align:baseline">(a) Finance leases are recorded net of accumulated amortization of $1.3 million, $1.5 million and $1.5 million as of December 31, 2024, March 31, 2024 and December 31, 2023, respectively. For the three and nine months ended December 31, 2024 and December 31, 2023, the components of operating and finance lease costs were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:16.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.979%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Classification</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-height:100%">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease cost </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Selling, general and administrative ("SG&A") expenses</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,467 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">2,203 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">9,030 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">4,905 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Finance lease cost</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3

*style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Amortization of leased assets</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">SG&A expenses</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">210 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Interest on lease liabilities</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Interest expense, net</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-*

serif;font-size:10pt;font-weight:400;line-height:100%">Total lease cost </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,467 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">2,206 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">9,030 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">5,125 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:83.549%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.521%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3"

*style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Remainder of fiscal 2025</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,779 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,266 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,328 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,776 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2029</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,358 </td><td style="background-*

color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Thereafter</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,821 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Total lease payments</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">78,328 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Less: Interest</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,434 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Present value of lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">55,894 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> As of December 31, 2024 and December 31, 2023, the weighted-average remaining lease term (in years) and discount rate were as follows: <table style="border-

collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:68.108%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.562%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.564%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average remaining lease term </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating leases</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.8 years</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">4.8 years</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance leases</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.4 years</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average discount rate</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-

*size:10pt;font-weight:400;line-height:100%">Operating leases</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6.0 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4.9 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance leases</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1.6 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr></table> Operating cash outflows from operating leases for the nine months ended December 31, 2024 and December 31, 2023 were $8.3 million and $3.2 million, respectively. Right-of-use assets obtained in exchange for lease obligations for the nine months ended December 31, 2024 and December 31, 2023 were $34.3 million and $16.7 million, respectively. Leases The Company leases warehouses, distribution centers, office space and equipment. The majority of the Company's leases include one or more options to renew, with renewal terms that can extend the lease term for up to five years. The exercise of lease renewal options is at the Company's sole discretion and such renewal options are included in the lease term if they are reasonably certain to be exercised. Certain leases also include options to purchase the leased asset. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants. Most of the Company's equipment leases are finance leases of assets used to operate its distribution center in Ontario, California. Supplemental balance sheet information related to leases as of December 31, 2024, March 31, 2024 and December 31, 2023 is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:19.574%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%">*

</td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.122%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.122%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.130%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Classification</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">March 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Assets</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease assets </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">54,442 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-

*align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,415 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">27,224 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Finance lease assets (a) </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Other assets</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total leased assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">54,442 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-*

family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,415 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">27,224 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Current</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom">Accrued expenses and other current liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">7,778 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">7,016 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">7,010 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Current portion of long-term debt </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">144 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Noncurrent</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Long-term operating lease obligations</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-

*align:bottom">48,116 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,459 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,720 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">55,894 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">28,532 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">28,874 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr>*

*</table>_____ (a) Finance leases are recorded net of accumulated amortization of $1.3 million, $1.5 million and $1.5 million as of December 31, 2024, March 31, 2024 and December 31, 2023, respectively. For the three and nine months ended December 31, 2024 and December 31, 2023, the components of operating and finance lease costs were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:16.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.979%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Classification</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:8pt;font-weight:700;line-*

height:100%">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease cost </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Selling, general and administrative (“SG&A”) expenses</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,467 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">2,203 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">9,030 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">4,905 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Finance lease cost</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3"

***style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Amortization of leased assets</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">SG&A expenses</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">210 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Interest on lease liabilities</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Interest expense, net</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10 </td><td style="background-***

color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total lease cost </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,467 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">2,206 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">9,030 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">5,125 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:83.549%"></td><td style="width:0.1%"></td><td style="width:0.1%">

</td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.521%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Remainder of fiscal 2025</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,779 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,266 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,328 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,776 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2029</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-

*color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,358 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Thereafter</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,821 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Total lease payments</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">78,328 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Less: Interest</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,434 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Present value of lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">55,894 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> <span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-*

*weight:400;line-height:120%">As of December 31, 2024 and December 31, 2023, the weighted-average remaining lease term (in years) and discount rate were as follows: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:68.108%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.562%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.564%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average remaining lease term </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating leases</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.8 years</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">4.8 years</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance leases</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.4 years</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average discount rate</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3"*

*style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating leases</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6.0 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4.9 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance leases</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1.6 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr></table> Operating cash outflows from operating leases for the nine months ended December 31, 2024 and December 31, 2023 were $8.3 million and $3.2 million, respectively. Right-of-use assets obtained in exchange for lease obligations for the nine months ended December 31, 2024 and December 31, 2023 were $34.3 million and $16.7 million, respectively. 1P5Y Supplemental balance sheet information related to leases as of December 31, 2024, March 31, 2024 and December 31, 2023 is as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:19.574%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:5.644%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.122%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%">*

</td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.122%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.130%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Classification</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">March 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Assets</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease assets </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other assets</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">54,442 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">27,415 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-

*align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,224 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Finance lease assets </span><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(a)</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%"><span style="-sec-ix-hidden:f-704"><span style="-sec-ix-hidden:f-705"><span style="-sec-ix-hidden:f-706">Other assets</span></span></span></span></span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total leased assets</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">54,442 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">27,415 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px*

*1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,224 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Liabilities</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Current</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Operating </span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%"><span style="-sec-ix-hidden:f-713"><span style="-sec-ix-hidden:f-714"><span style="-sec-ix-hidden:f-715">Accrued expenses and other current liabilities</span></span></span></span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">7,778 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">7,016 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-*

size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">7,010 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Current portion of long-term debt </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">144 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Noncurrent</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="15" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Long-term operating lease obligations</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">48,116 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,459 </td><td style="background-color:#ffffff;padding:2px

*1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">21,720 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 12.25pt;text-align:left;vertical-align:bottom">Total lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="15" style="background-color:#cff0fc;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">55,894 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">28,532 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">28,874 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>_____ (a) Finance leases are recorded net of accumulated amortization of $1.3 million, $1.5 million and $1.5 million as of December 31, 2024, March 31, 2024 and December 31, 2023, respectively.*

* As of December 31, 2024 and December 31, 2023, the weighted-average remaining lease term (in years) and discount rate were as follows: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:68.108%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.562%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.564%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">December 31, 2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average remaining lease term </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating leases</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">7.8 years</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">4.8 years</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance leases</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:right;vertical-align:bottom">0.4 years</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average discount rate</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3"*

*style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Operating leases</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6.0 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">4.9 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Finance leases</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1.6 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td></tr></table>*
* 5444200027415000272240000005444200027415000272240007778000701600077*
*style="margin-bottom:12pt">For the three and nine months ended December 31, 2024 and December 31, 2023, the components of operating and finance lease costs were as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.707%"><tr><td style="width:1.0%"></td><td style="width:16.935%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.231%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.976%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.533%"></td><td style="width:0.1%">*

</td><td style="width:1.0%"></td><td style="width:12.979%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three months ended December 31,</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Nine months ended December 31,</td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> </td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Classification</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Operating lease cost </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom">Selling, general and administrative (“SG&A”) expenses</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,467 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">2,203 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">9,030 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">4,905 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Finance lease cost</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Amortization of leased assets</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="9" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">SG&A expenses</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">210 </td><td style="background-color:#ccceff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:bottom">Interest on lease liabilities</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Interest expense, net</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">10 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ccceff;padding:2px 1pt;text-align:left;vertical-align:bottom">Total lease cost </td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="9" style="background-color:#ccceff;padding:0 1pt"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td style="background-color:#ccceff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ccceff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,467 </span></td><td style="background-color:#ccceff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td style="background-color:#ccceff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ccceff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">2,206 </td><td style="background-color:#ccceff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ccceff;padding:0 1pt"></td><td

*style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">9,030 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">5,125 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> **3467000220300090300004905000000210000030000100003467000220600090300004905000000210000030000100003** As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands): <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:83.549%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.521%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Remainder of fiscal 2025</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,779 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-*

*align:bottom">5,266 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,328 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,776 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2029</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,358 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Thereafter</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,821 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Total lease payments</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">78,328 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3"*

*style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Less: Interest</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,434 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Present value of lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">55,894 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table></div><div style="margin-bottom:12pt"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:120%">As of December 31, 2024, the aggregate future minimum lease payments under non-cancellable operating leases presented in accordance with ASC 842 are as follows (in thousands):</span></div><div style="margin-bottom:12pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:83.549%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.530%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.521%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Remainder of fiscal 2025</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,779 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td>*

<td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5,266 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,328 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,776 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2029</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,358 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Thereafter</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,821 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Total lease payments</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2"

*style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">78,328 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Less: Interest</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">22,434 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7.75pt;text-align:left;vertical-align:middle">Present value of lease liabilities</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">55,894 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table>*

* 1779000526600073280007776000835800047821000783280002243400055894000*

* The following table sets forth the material terms of each Rule 10b5-1 trading plan that was adopted, modified or terminated by an officer or a director of the Company during the three months ended December 31, 2024. <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.415%"><tr><td style="width:1.0%"></td><td style="width:15.370%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.517%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.517%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.164%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.164%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:16.400%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.168%"></td><td style="width:0.1%"></td></tr><tr style="height:15pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="6" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Trading Arrangement</td><td colspan="3" rowspan="2" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span*

*style="color:#000000;font-family:'Calibri',sans-serif;font-size:10pt;font-weight:700;line-height:100%">Total Shares to be Sold</td><td colspan="3" rowspan="2" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Expiration Date</td></tr><tr style="height:24pt"><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Officer/Director</td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Action</td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Date</td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Rule 10b5-1*</td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Non-Rule 10b5-1**</td></tr><tr><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Josh Franks </td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Adopt</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">12/9/2024</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">X</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Up to 53,224(1) </td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">3/13/2026</td></tr><tr style="height:14pt"><td colspan="3" rowspan="2" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> SVP and Chief Operations Officer </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3"*

*style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> Kory Marchisotto </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Adopt</td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">12/10/2024</td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">X</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Up to 59,877(1) </td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">3/13/2026</td></tr><tr style="height:14pt"><td colspan="3" rowspan="2" style="padding:2px 1pt;text-align:left;vertical-align:top"> SVP and Chief Marketing Officer </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr style="height:14pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr style="height:5pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr style="height:5pt"><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="21" style="padding:2px 1pt;text-align:left;vertical-align:top"> * Intended to satisfy the affirmative defense of Rule 10b5-1(c). </td></tr><tr><td colspan="21" style="padding:2px 1pt;text-align:left;vertical-align:top"> ** Not intended to satisfy the affirmative defense of Rule 10b5-1(c). </td></tr><tr><td colspan="21" style="padding:2px 1pt;text-align:left;vertical-align:top"> (1) The total shares to be sold cannot be determined at the date of this Quarterly Report as the planned sale amount for such officer is equal to a designated percentage of the net*

***number of shares after a portion of the shares have been sold to cover withholding taxes from RSU vesting, as well as performance based stock units that will only vest upon achievement of certain performance targets and then each officer's respective 10b5-1 trading plan. </td></tr></table></table>falsefalsefalse***

***Frankstrue12/10/2024532243/13/2026SVP and Chief Operations OfficerKory Marchisottotrue12/10/2024598773/13/2026SVP and Marketing Officer***

**"**

E0P:Q(@M1[WH,?5ZOE=;FT# MOAJWU*R6XAVD>/KKK)RFJO%[G3/:CN76S"O& MKX1Y5OO24L*@YZK'[Q_&[P\:?[Z2,[&A:6U#X*_!X'GD=X;GN=!%;;%J6&<> M*6&!U2,V.(@-?DCL*?,L&#;/%##5/%/!^N?9Y*!W\D-Z!\[#26=PKHL\-&E) M5< \U^O,0P7,MP)DJZ5"J\HTEE;LYY0L93R6T5D9+K3%IVZ31MFP*;:F<;4P M")\]BY1G,N6R239LBJWI';0W@/FPV#X**RIHF/3B68 @?"<_RJ( 3=4RM?PG7Q\EV; IMJ:W5<2# MSI/-0FV:/-EEDVS8%%O3Y2IX0GWR_)F+,,[W]QVGJUT$HG!%E1[]>: %'BA1 M7N3S\TOQ6:5-*ZK@"H\DUZ')KN2IKR83OY-/Y\-@^"BL*:?*L5 ?9$_);z ; M+R]\UW7;X4V)L^UVR,-*'(*HJJ"O6!=6! *UD:MYW(ZMPHJ6 .LORV&@7, M=7O%5&$4ZM/HD-V#7BQ8+#$+]:34GN#DAD764_64#(:E8VR M85-L39>KJ(RT(7'X]G&$Q^[?/X+?OAE4PU^GKZJ J3B)]RW#@ MSH&Z#3YH(:^]UNQ@JF.?[?6*JU(;TN4=_[Z0O/GF],LF&3;$UC:LR M'O*>;%?0ILF373;)ADVQ-5VNHBX\:4%4]"XALKIKB +GNOZDK4D!LQWH]TBJTB?2I\^A"^*DL\5 Z${LSO*N MP,FM",&V'!7.<8.>=J==!3Y[:+L3_ <^ADD8[V+E[UM&TYQ1-FR*K6EAE>;L M)VM\VD8;GT;9L"FVILM55K3U67%P9C["HVNYG%^*SRIM6E'[35J?,YMSEGSO MG;-&VZ1&V; IMJ:%5:ZUGZQ-:AMMDQIEPZ;8FBY7@=LVU"8]P@-=S9P]NQ2? M55I8,:X]-94]X_:1I.LPX2"B*\EEO?$E=5H\-E8<"+;-'Z2Z8T*P.'^YH7(: MIQE ?KYB3#P>9,]F'1[>F_T/4$L#!!0 ( (^ 1UH6(R-_^0( &P* 9 M >&PO=V]R:W-H965TICV8Y "KCLUL ]W^^MEQ2(&F*=O@@=C.?=_YOKO8U]MP M<2\7 H]%)3)OK-0:MEU79DMH,#R@B^!Z3V"S=DOE!FP4UZ2SR'6U!W MRVNA9V[-DI,"F"2<(0&SOC/PN^/8V)<&7PELY,X8F4BFG-^;R230.Y[9$%#( ME&' ^K&&$5!JB/0V?E:<3NW2 '?'6_9/9>PZEBF6,.+T&\G5HN^\=U .,[RB MZH9OOD 53\?P99S*\A]MK.UE[*!L)14O*K#>04&8?>*'2H<=@.9I!@05(#@$ M1,\ P@H0'NLAJ@#1L1XZ%: ,W;6QE*E6.&D) @&"6.MV$4H19C@A3F,W)E +"4H*2Z!P-\IR8E&**)LS6I4GP60H* M$RK?:I.[VQ2=O7[;D*%UL\KYT#H/GG$>HBO.U$*B,]\3(ZQ+(RSYPF-* M8_)8&@-;&BF1&>5R)0!]"TRE$OJ;_]%4 ]9+U.S%G(-=N<09]!U]T$D0:W"2 M-Z_\V/O8E(!3DJ6G)!N?B&PO55&=JJB-7:=>DV;$?IHF7;C@0I'?Y4)33BQ= M7-*9JV2=1*%G?CUWO2OW4[O8;[!+G]KYEN_ <-Q@Z 7[AGL*=&H%.JT*M)VC MB!1+3(2=WE23&)TG>SJ4X46+U%ITGK<8MW'LA1S7(<>M(4_JH!"?H1EA1,$Y MU==NPT'>%'8K^]]^EZW#KK"8$R81A9EVY5UQ$\67Y>4] MY4JW N5PH=M!$,9 OY]QKK83XZ!N,),_4$L#!!0 ( (^ 1UJ1V=E)(P, M 'X, 9 >&PO=V]R:W-H965T ME:*,FO9@X)D9)KD1CLM[USP2GW# M#,<+/(=;D/>+:ZYF9N,R(QGD@K <<4@FQIEU&@4ZO@SX26 EUL9(5S)E[$%/ MKF838Z 3 @JQU Y8799P 91J(Y7&W]K3:);4PO7QL_ME6;NJ98H%7##ZB\QD M.C%\ \T@P065-VSU#>IZAMHO9E24GVA5QPX,%!=*LJP6JPPRDE=7_%AS6!-8 M[BL"NQ;8NPJ<6N#L*G!K@5N2J4HI.418XG#,V0IQ':W<]*"$6:I5^237VWXK MN7I*E$ZA6?QF;K0BE".R0JAUQ-B4*G6=@!G7 M:9Y7:=]OI!E!?((([;ZZTY:;BG<#W6Z@VZ6?LPOT M;8 1$3%E0F/_?385DJL?QY\N9M4J;OTBPZD%F+KM/0=?XZ:1/R&7H.FXP M-I?K9'J7VY?,@^V(XD%D+P[#! M,'P+PZ@+PW ;@^MZS@:&7N]],1S(K(7!:S!X;V'PNS!XVQBLH3/8P-#KO2^& M YFU,(P:#*.W,1=&$8{8>CUWA?#@:);RN:5(_P/4$L#!!0 ( (^ 1UH.NML/ M70, *D+ 9 >&PO=V]R:W-H965TYA6]6-[F/9 )*@VL8#\M%_/[!=+[5)E$EI2PPY MYW#/-1?N:,/%DUQ1JL"NR$LY=E9*55>N*[,5+8B\Y!4M]5[H%H25SF14O[L5DQ%?JYR5]%8 N2X*(IYO:,ZW8P,]]78B1TPIPNRSM4=WWZAK:' Z&4\E_4OV+98SP'96BI>M&0=0<'*YI_L MVD3L$:!_@(!: CJ5@%L"/I7@MP2_SDQCIF? [M$_Y))EBYT;7$Q;/-12,1[*T,(0K]G@L+*O2CN.=BB$(X")'=1=Y"$YRH:^& M)ZI8N;2Y"(8KP\@O97EJ025H\"UL6LB'=A=AYR(\ZF+:'F@5% 6=PQ= WY^"M&$,@I_KVV#_K;!;#05A1U/\"4PO(@[TMF5I!GMU?U/F+3OI*&2],Q1!CTN8B M&FZD",>X9\.&\E$/E5I081#'=B-Q9R0^:N2!{/0!6C4GJD0E"0XLL>?=/$G1^/_?NC^M'E)+ 4;]JMF",(]I?^$!1B>*!FH/>O M0?#^ZQ@^WB%8KW]O<+)"%./! 6?#P2C"_3UGU4M"U-]U[EY;9)I8W2DL62EU MJ2\TT;N,=*I$TQ-*2*^0&$B5]ARKU\VMQ[D/E4U)I13AXD M4'558?GO)\+$;N8A[^7&(UVMM;WAY],-7I$GHK]M'J09^;W*@E:$*RHXD&0Y M\SZBFP(%EM @_J)DI :N@;4R%^*'=PM9AZT*R*,E-I*8/.W);>$,:MDUO&S M$_7Z.2UQ__I% 7-CWIB98T5N!?N;+O1ZYDT\L"!+7#/]!*9?2&(/0**3A""CA"<2P@[0G@N(>H(41.9UDH3 MAP)KG$^EV %IT4;-7C3!;-C&/N4V[T]:FJ?4\'1>D+D&5^#)[*=%S0@02_!G MK97&?$'Y"C2/WQ9$8\K4.P/\]E2 MZ_?@=> .!;%.ZZT MK$U-:/#/O0&.TTJ]=T5FU8M-3$5Z$Q,\?HW)F#^&C"((XF*!PLW0%+@BP,!LMWP>(4IFX' M2>\@&75P3Y2Z:1P JE3=I*042CO3D!PMX2J&@W7>.D 3F S,.$ 9.K&CTMY* M>F8RW@-N.@)3'[^WE+IR%"(T,.60)0$*AK93S;N1_#5E2:R>O%B4W6JB+*C MJHTCF P93/$*X\N 8[O/>OF7F!G6L:Y_ =U=E&UXE)J MAW';ZZ[011N#3NY2H;RD6G$IM<-0_FJQT&COT6Y!=FH+!D?O<)3$X=&[R(5+ MPS"-!W7DQ"4P&1:2O]=YV^\DTY>N*%?FK;\T1'B=FE*4[:='.]!BTS3C&ULM9UO;]O(<:_"J$6 MQ1V01N)_*K4-.X-:L#II?:E?5'T!2VM;2(4J2-I.RGNPW=)T5J-3(VTNL#5KD8V\RB<:+-"M&9R?=S[Y49R?E8Y-GA?I2.?7C M8I%6/SZJO'P^';FCEQ]<9_+5119V7A M5.KN='3N?I!3OQW0O>)?F7JN-QX[[5NY+EHTFZ1RM6L:1&I_N]) M7:@\;TEZ.W[KH:/UG.W S<>Y?.QDYL\>Z*1?]8+T%BZQ8_9]^[P.Q,< -=@SP M^@'>H0\?H! Z("@'Q <.B#L!W1O?;QZ[UW@1-JD9R=5^>Q4[:LUK7W01;\; MK>.5%>T'Y::I]&\S/:XY$^JVKCU\KXDU!-FN7US_HE M7V^$\].??SX9-WK:=O!XUD_Q<36%MV.*\\?[]XZ7O'.\B>/=:C7\?;6\?8Z7K"#=Z-F93%W MSO6^-M=_&Z\#SG7:*/WXHBSJ,L_F^MG< M^;5LM%;_T)GD2CVI2N_3[-F/-SFD;:R1,@F DUN$ZUB$;ZVOU5.9/67'_DLH^I;,LSYH? M0W%F4;:??21,(&$2!"-Z1&L](F@ZBI"2(&$""9,@&)$D7DL28],1B[/5)'Z= MVVAB$\CI) A& IVL YT:L]/N^G(6TN1=0FH#2)(I&93(F MW VQ.0OJQ*$T :5)%(T*8]RXRSK+(W(6U)#WM/;$9S-I>0-9"VJW430:=6.X M7=YQU0FMCS'D/GATJKH?J91&T'K1L:D^[Q)OU:M77 -H_ = MEI4>W3Z:I7K"'>OK/,ZZWH>D"2A-]K1HX[CF3L))^V=]8*-!-S;=XVWZ9:$_ MXZINND.TDS;.4E59.7?T86,PYE!?#J4)*$WVM"T#%,8[ KY1'N?KX\<6 M3#[E95D-*H.M?F/+W]CZ]UL8<\\8@OAQ*$U":1-&H,,:]>^!".,^S M5@9JV+V!*CTU,1(U(0VW<>'>D;7P@Q+9H!Y0GPZE"2A-HFA4.N/3/6S9W(/: M="A-0&D21:/"&"OO\5;^:_%8Z]WF3JGV/&RFM4GOAU,7U*M#::*G[:EV2=2D M--3&A'O'E\\/.[W;FZ /C+X#HP/[&U-E"[#J5)%(U*:.RZARVU>U#7#J4) M*$VB:+1'U#AY'UQNYWG6?:)0*^\/%N]?K2E+U*PTYL;(^\?7VP_*9^M.[$&! MH+X?2A-0FD31J(QF><#'UN-]J.V'T@24)E$T*LQ&XSNX'L_SK)7!-K\/5O&G5C[0/>VA^2U:RN_.7GLU8% M:OVA-(FB4>4V+GT/L(D,:O^A- &E212-"F/L?\ W![P<\0_KY.-AUK) S7]/ MH[UW_9_M-/86SCXPSC[@G?TA:>Q752V/70]ZO=Y_\8Q,6S[86 .K=H32)HE&5 MC+\/L1W[(=2^0VD"2I,H&A7&V/>0K^];)BRH>8?21$_;=(GA<,)Z"U\>;MR_ MCO?EQO_]L:N-^&FLM<#>W0Y[>[NW,/6A,?4AME4_A%IW*$U :1)%H(8ZQZ" M[W/'\ZH$K]M'J09^;W*@E:$*RHXD&0Y M\SZBFP(%EM @_J)DI :N@;4R%^*'=PM9AZT*R*,E-I*8/.W);>$,:MDUO&S M$_7Z.2UQ__I% 7-CWIB98T5N!?N;+O1ZYDT\L"!+7#/]!*9?2&(/0**3A""CA"<2P@[0G@N(>H(41.9UDH3 MAP)KG$^EV %IT4;-7C3!;-C&/N4V[T]:FJ?4\'1>D+D&5^#)[*=%S0@02_!G MK97&?$'Y"C2/WQ9$8\K4.P/\]E2 MZ_?@=> .!;%.ZZT MK$U-:/#/O0&.TTJ]=T5FU8M-3$5Z$Q,\?HW)F#^&C"((XF*!PLW0%+@BP,!LMWP>(4IFX' M2>\@&75P3Y2Z:1P JE3=I*042CO3D!PMX2J&@W7>.D 3F S,.$ 9.K&CTMY* M>F8RW@-N.@)3'[^WE+IR%"(T,.60)0$*AK93S;N1_#5E2:R>O%B4W6JB+*C MJHTCF P93/$*X\N 8[O/>OF7F!G6L:Y_ =U=E&UXE)J MAW';ZZ[011N#3NY2H;RD6G$IM<-0_FJQT&COT6Y!=FH+!D?O<)3$X=&[R(5+ MPS"-!W7DQ"4P&1:2O]=YV^\DTY>N*%?FK;\T1'B=FE*4[:='.]!BTS3C&ULM9UO;]O(<:_"J$6 MQ1V01N)_*K4-.X-:L#II?:E?5'T!2VM;2(4J2-I.RGNPW=)T5J-3(VTNL#5KD8V\RB<:+-"M&9R?=S[Y49R?E8Y-GA?I2.?7C M8I%6/SZJO'P^';FCEQ]<9_+5119V7A M5.KN='3N?I!3OQW0O>)?F7JN-QX[[5NY+EHTFZ1RM6L:1&I_N]) M7:@\;TEZ.W[KH:/UG.W S<>Y?.QDYL\>Z*1?]8+T%BZQ8_9]^[P.Q,< -=@SP M^@'>H0\?H! Z("@'Q <.B#L!W1O?;QZ[UW@1-JD9R=5^>Q4[:LUK7W01;\; MK>.5%>T'Y::I]&\S/:XY$^JVKCU\KXDU!-FN7US_HE M7V^$\].??SX9-WK:=O!XUD_Q<36%MV.*\\?[]XZ7O'.\B>/=:C7\?;6\?8Z7K"#=Z-F93%W MSO6^-M=_&Z\#SG7:*/WXHBSJ,L_F^MG< M^;5LM%;_T)GD2CVI2N_3[-F/-SFD;:R1,@F DUN$ZUB$;ZVOU5.9/67'_DLH^I;,LSYH? M0W%F4;:??21,(&$2!"-Z1&L](F@ZBI"2(&$""9,@&)$D7DL28],1B[/5)'Z= MVVAB$\CI) A& IVL YT:L]/N^G(6TN1=0FH#2)(I&93(F MW VQ.0OJQ*$T :5)%(T*8]RXRSK+(W(6U)#WM/;$9S-I>0-9"VJW430:=6.X M7=YQU0FMCS'D/GATJKH?J91&T'K1L:D^[Q)OU:M77 -H_ = MEI4>W3Z:I7K"'>OK/,ZZWH>D"2A-]K1HX[CF3L))^V=]8*-!-S;=XVWZ9:$_ MXZINND.TDS;.4E59.7?T86,PYE!?#J4)*$WVM"T#%,8[ KY1'N?KX\<6 M3#[E95D-*H.M?F/+W]CZ]UL8<\\8@OAQ*$U":1-&H,,:]>^!".,^S M5@9JV+V!*CTU,1(U(0VW<>'>D;7P@Q+9H!Y0GPZE"2A-HFA4.N/3/6S9W(/: M="A-0&D21:/"&"OO\5;^:_%8Z]WF3JGV/&RFM4GOAU,7U*M#::*G[:EV2=2D M--3&A'O'E\\/.[W;FZ /C+X#HP/[&U-E"[#J5)%(U*:.RZARVU>U#7#J4) M*$VB:+1'U#AY'UQNYWG6?:)0*^\/%N]?K2E+U*PTYL;(^\?7VP_*9^M.[$&! MH+X?2A-0FD31J(QF><#'UN-]J.V'T@24)E$T*LQ&XSNX'L_SK)7!-K\/5O&G5C[0/>VA^2U:RN_.7GLU8% M:OVA-(FB4>4V+GT/L(D,:O^A- &E212-"F/L?\ W![P<\0_KY.-AUK) S7]/ MH[UW_9_M-/86SCXPSC[@G?TA:>Q752V/70]ZO=Y_\8Q,6S[86 .K=H32)HE&5 MC+\/L1W[(=2^0VD"2I,H&A7&V/>0K^];)BRH>8?21$_;=(GA<,)Z"U\>;MR_ MCO?EQO_]L:N-^&FLM<#>W0Y[>[NW,/6A,?4AME4_A%IW*$U :1)%H(8ZQZ" M[W/'\ZH_5A/)"M, MEDRJ=F*&]?JD *X!ZOV*;,F?Z #-1TKX!U!+ P04 " "/@$=:TDJ WJP# M #T$ &0 'AL+W=OS7CZ1D15(4(UT]"4F MJ7O.Y?WPB:[G!T(?6(X0!X]E4;&%D7->7YDF2W-40G9!:E2))QM"2\C%EFY- M5E,$,P4J"]:QK, L(:Z,:*[.;F@'T)SM>X K=4,!V90GITQ(5Y+ P;.-X<(NW M.9<'9C2OX1:M$;^K;ZC8F1U+ADM4,4PJ0-%F85S;5XEM28"R^ NC ^NM@0SE MGI 'N?F<+0Q+W@@5*.62 HJ//5JAH!,XA[?6U*C\RF!_?61_9,*7@1S#QE: MD>)OG/%\8*8!3@MPQ@#O%8#; MRW>O!:@/=6#WX+4*&;3>PJ<3'D,)I3<@!4M6@LVN5#95VB1+US)1EES*IYB@>/1FI/TX5RF.@,I*47_.:@]> [6HBFS78$ MV8!U#BDZ7RJS&_@D.H6#:TIAM45R?0:21PD53V&5@16L,8<%_A=E9^"Z)#MA M_2%&'.*"?13,=^L8?'C_$;P'N )?<[)C L7F)A>^UEJJ9YK66O5;]JV8'U^U1I=)+%.LD2362#(GI= M$;U3[-%7(K[(@$F5&.H#:K[P4V5I& /%*/]1[2/'<=UP;N[[^7YI9=N6YPRM MXI=6?A#Z]M JF? 8>OZSQT'H?A>Z?S+TM4@E3H^=N4>,XVH+2"W#GQ2KDW0_ MVHXZR6*=9(DFLD%-@JXFP2_6E$!G$762Q3K)$DUD@R)>=D6\U*XI#:/?5XNQ MH+PT\48Z$;\T\8.1E$PX]V 0MWY%NUW>3(G*2 MZD?[3R=9K),LT40VJ$?8U2A\Q2(2ZBRB3K)8)UFBB6Q01-MZGEPL[3+24H[> M31QK)"439N+EQ!K+R829\Q"?R0I4TY#V[U[5'JF+VIK@2T:T:GYD(38Q/S5MW M=]J-Z-=]J,!V=+^VKE3UQ'LN17DV-S_3-[P%?(-WBBH$";80KZ^)2Z!]M1NQF MPTFM9LA[PL5$]I8Y@AFBTD \WQ#"CQOIH/NA(_H/4$L#!!0 ( (^ 1UK6 M4:&D^ ( )D) 9 >&PO=V]R:W-H965TLFEJ]2]07CI@K)IE58)@=@^3/M@DB.QFMB9;4C9KY_MA)1)D$G3 MJNU+8I]]CY_G?&=[6'#Q)!-$!<]9RN3(293*[UQ7A@EF1+9XCDR/;+C(B-)= M$;LR%T@BZY2E;N!Y737%R/&=@V%!MXT09@SL>YB3&):I5/A>ZY]8H$@3KVF<3QN'] _6/%:S)I(O.A 1M%QJ!9.3T'8AP0[:I6O#B(U:";@U>R%-IOU!4406-[E0I;EC"@R'I>@#"S-9II6*G66Y.CS.S*4@D]2K6?&B\5M#Y]NC*X(0I[IS9;$ANL&)E%$39.D\,#*_3<#ES-4A*;R"BZ ,GBD:.K- NF&U]+1<.CBS] >.5.)A/]= ME.3[5CT]CFR"1'$JO?<$SH1@K 8=44I6. A>-Z<[*UY M4A 1P==/&A(>%&;RVREUG5=0=UNKNVW41\ U4 M:,;KE(1F,@/(RI+R^Q"1O6R(>*_6UVN$7.AT%]2RMNJ L @6R]7)Q&^$^L/4 MZ-=$^_\X\?NOH&Y0JQN\8N*7V-VCO!_T3J>][[U<'-[_E/B_8>/#'HF ?ET MP=D"<(]NRPQ%;-\$4C/=,E5>G+6U?G=,RMOV97KY:'DD(J9,0HH;[>JU>OJ$ M$>4[H.PHGMN[=\V5OLEM,]%O)Q1F@A[?<*X.';-_1H;_P102P,$% @ MCX!'6H3^CC/P P SA8 !D !X;"JW;W)K&UL MM9A;;]LV&(;_"J$.0PMLUL$ZV)EM(+$DM, "!#&Z70R]8&3:$B*)*DG9[7[] M2$I1)%=F[97UA:T#W^T1GDN2+P>GUNHT<44 MPO[U"SV6C>>-8(4K7'^=[9EZ=*8&6"+=K#.V2,^OD=M@SS!2W!.Y3@R(KFU_XI>V(GL#VSPB<5N"<"MPS@FDKF%X:P6T%[J4"KQ5X MIP+OC,!O!;[L^Z:S9$^'D,'5@N C(*(TIXD+:9=4\P[.2C&R-HSPMQG7L=4C MJFJ2I-P;@'<@P47!['>91DV?P-D0,9CE]!WX"S\O+NX7)>$RA-).6?]?P MG3A*;C'4LIB,HMVH[H0[5^KM";O*U=@YV7!M\Y2F"(D@F8VK\!QW+,PL8+>T HF:&GP)9(B:23EBH$Q;IA,6:8 -[W5T5?W1:X+AF-4LQR?Y%6U#$.5 M;N&H"-X36(QYKHQPK>"PK3^*,,?ZT_E\6,=,;.-<$&[OB=._[_=&?, M$?^,;6('JG",-)Z,%;0"_YN"X:7$2-F,:WM<$VS0XT'7XX%Z?3L@P@_/?/G* M$O[=K6QB,HCS3O=D=$XT[*#?7UXPL=R3_E=6X=HY<5G,2&?,6!-LX-"LRUK==_E]9/T,J0UQKNU9;]46M;3^)MR>_$Y5XA7X*&OO:R! M_9/.DBVX?[ [/;.H8U]MT7<#1EH#QKIH0VN<5VN<[U@C$HI9N>_/NMY,@0*Y MCEKC7#K\UNHZ7&W1QB$CK8%C7;3&*K.7ABL0V6S@_=WDZ#JGG9)V5N9 MBCQY?F??K)O4ZBNFR?3>0[+/2@IRM.-(:Q+P84V:Y&ESPW EDWU/F#%&PO=V]R:W-H965TTKE&9RF.6M_2AO%N'5")<1B5@L94G!U;]G<2OBN&12-SQ+8OCZPSZKD53*/O!"W M6?P]"N7Z:N2.4"B>^#:6W[)=(.J$K))OF<5%]1?M:EL\0LMM(;.D!JL(DBC= M_^T (I'#Z U@/8!Y@D JP'L7(!9 \QS 58-L,X%V#7 /A?@U #GW%YR M:X![K@>O!GB5'/_7_7C3[GDDW&>[5!>6BNV\J)24(56OWF4ET*_E[E2&BF< MG/REQE.4+K-$H(U0@V#-S10QK) MXK-J5-=_K[-MP=.P&!M2153R&LO:^\W>.SWAG:&O62K7!?+34(0:?#",]P;P MANJ)ICO0H3MNZ'#A5"PO$".?$<74U,1S.PR_%QL%QR?ARTVXG]MT$.Z?'SS3 MP&?G!Z^#S\\7@ZRIQY;S MTV6QX4MQ-5(34"'R9S&:_/X;L?$?.DE!DDTAR7Q(LADDV1R2+( D6P"1=41K M-J(UA]A;Q5PGVCW6KK#E&NAY0AQJD['QW%:CQLK#%'>MIL=6IF-95M?*/[:B MMNNZ7:O9L15CU.G%-3^VLJCG.%VKX-C*92ZSNU8+38Z$D999I_>MIO>MP9(Q M%6FF9NB31<."+!J09%-(.A^2; 9)-H*&)+,UZ1@$1.[;]_@S"']SB') MVO0*F#62^%A<;0M#"SB*NO MATXC+&=06-,HWI8[V8.@Q,]M],QCDDY1S%2CS/MM&AOYKD=C.RJRH(D\X\SH*[K4=J?%2&=SB') DT&E-D,]V?98SN&3=MR3DRS M;B,K%ZY>A:4&E>T;LG*/AX#++$:)U]/58&COU14DF:]+ 3-,2&]HS""]SB') M ET*ILV8R7K*TABJU2?&K0FF(RVOD98WO.G3O S1+N4\R*4<)-D4DLR'))M! MDLTAR0)(L@4064>_!+^^S<.#Q?&F69^5[^T:$6N+7DWEM(81OF#]_>"PP_?* M$Y3-UV9@]FKV#-3G')0MT&1CC)8:*SH!3ZQ/".M5[_D[05:/3F>(1>BDTM? M+8,>WZT62#9?FX!I]4"Z7,.RA9H,E!JZ<^.6BO/.:$6^JH6.C@Y7J MUO2%6&[S2$9JQ25>EO$V5#JJEO.'%9=_=Z^=.8L-HWI8[V8.@Q,]M],QCDDY1S%2CS/MM&AOYKD=C.RJRH(D\X\SH*[K4=J?%2&=SB') DT&E-D,]V?98SN&3=MR3DRS M;B,K%ZY>A:4&E>T;LG*/AX#++$:)U]/58&COU14DF:]+ 3-,2&]HS""]SB') M ET*ILV8R7K*TABJU2?&K0FF(RVOD98WO.G3O S1+N4\R*4<)-D4DLR'))M! MDLTAR0)(L@4064>_!+^^S<.#Q?&F69^5[^T:$6N+7DWEM(81OF#]_>"PP_?* M$Y3-UV9@]FKV#-3G')0MT&1CC)8:*SH!3ZQ/".M5[_D[05:/3F>(1>BDTM? M+8,>WZT62#9?FX!I]4"Z7,.RA9H,E!JZ<^.6BO/.:$6^JH6.C@Y7J MUO2%6&[S2$9JQ25>EO$V5#JJEO.'%9=_=Z^=.8<%_A=E9^"Z)#MA M_2%&'.*"?13,=^L8?'C_$;P'N )?<[)C L7F)A>^UEJJ9YK66O5;]JV8'U^U1I=)+%.LD2362#(GI= M$;U3[-%7(K[(@$F5&.H#:K[P4V5I& /%*/]1[2/'<=UP;N[[^7YI9=N6YPRM MXI=6?A#Z]M JF? 8>OZSQT'H?A>Z?S+TM4@E3H^=N4>,XVH+2"W#GQ2KDW0_ MVHXZR6*=9(DFLD%-@JXFP2_6E$!G$762Q3K)$DUD@R)>=D6\U*XI#:/?5XNQ MH+PT\48Z$;\T\8.1E$PX]V 0MWY%NUW>3(G*2 MZD?[3R=9K),LT40VJ$?8U2A\Q2(2ZBRB3K)8)UFBB6Q01-MZGEPL[3+24H[> M31QK)"439N+EQ!K+R829\Q"?R0I4TY#V[U[5'JF+VIK@2T:T:GYD(38Q/S5MW M=]J-Z-=]J,!V=+^VKE3UQ'LN17DV-S_3-[P%?(-WBBH$";80KZ^)2Z!]M1NQF MPTFM9LA[PL5$]I8Y@AFBTD \WQ#"CQOIH/NA(_H/4$L#!!0 ( (^ 1UK6 M4:&D^ ( )D) 9 >&PO=V]R:W-H965TLFEJ]2]07CI@K)IE58)@=@^3/M@DB.QFMB9;4C9KY_MA)1)D$G3 MJNU+8I]]CY_G?&=[6'#Q)!-$!<]9RN3(293*[UQ7A@EF1+9XCDR/;+C(B-)= M$;LR%T@BZY2E;N!Y737%R/&=@V%!MXT09@SL>YB3&):I5/A>ZY]8H$@3KVF<3QN'] _6/%:S)I(O.A 1M%QJ!9.3T'8AP0[:I6O#B(U:";@U>R%-IOU!4406-[E0I;EC"@R'I>@#"S-9II6*G66Y.CS.S*4@D]2K6?&B\5M#Y]NC*X(0I[IS9;$ANL&)E%$39.D\,#*_3<#ES-4A*;R"BZ ,GBD:.K- NF&U]+1<.CBS] >.5.)A/]= ME.3[5CT]CFR"1'$JO?<$SH1@K 8=44I6. A>-Z<[*UY M4A 1P==/&A(>%&;RVREUG5=0=UNKNVW41\ U4 M:,;KE(1F,@/(RI+R^Q"1O6R(>*_6UVN$7.AT%]2RMNJ L @6R]7)Q&^$^L/4 MZ-=$^_\X\?NOH&Y0JQN\8N*7V-VCO!_T3J>][[U<'-[_E/B_8>/#'HF ?ET MP=D"<(]NRPQ%;-\$4C/=,E5>G+6U?G=,RMOV97KY:'DD(J9,0HH;[>JU>OJ$ M$>4[H.PHGMN[=\V5OLEM,]%O)Q1F@A[?<*X.';-_1H;_P102P,$% @ MCX!'6H3^CC/P P SA8 !D !X;"JW;W)K&UL MM9A;;]LV&(;_"J$.0PMLUL$ZV)EM(+$DM, "!#&Z70R]8&3:$B*)*DG9[7[] M2$I1)%=F[97UA:T#W^T1GDN2+P>GUNHT<44 MPO[U"SV6C>>-8(4K7'^=[9EZ=*8&6"+=K#.V2,^OD=M@SS!2W!.Y3@R(KFU_XI>V(GL#VSPB<5N"<"MPS@FDKF%X:P6T%[J4"KQ5X MIP+OC,!O!;[L^Z:S9$^'D,'5@N C(*(TIXD+:9=4\P[.2C&R-HSPMQG7L=4C MJFJ2I-P;@'<@P47!['>91DV?P-D0,9CE]!WX"S\O+NX7)>$RA-).6?]?P MG3A*;C'4LIB,HMVH[H0[5^KM";O*U=@YV7!M\Y2F"(D@F8VK\!QW+,PL8+>T HF:&GP)9(B:23EBH$Q;IA,6:8 -[W5T5?W1:X+AF-4LQR?Y%6U#$.5 M;N&H"-X36(QYKHQPK>"PK3^*,,?ZT_E\6,=,;.-<$&[OB=._[_=&?, M$?^,;6('JG",-)Z,%;0"_YN"X:7$2-F,:WM<$VS0XT'7XX%Z?3L@P@_/?/G* M$O[=K6QB,HCS3O=D=$XT[*#?7UXPL=R3_E=6X=HY<5G,2&?,6!-LX-"LRUK==_E]9/T,J0UQKNU9;]46M;3^)MR>_$Y5XA7X*&OO:R! M_9/.DBVX?[ [/;.H8U]MT7<#1EH#QKIH0VN<5VN<[U@C$HI9N>_/NMY,@0*Y MCEKC7#K\UNHZ7&W1QB$CK8%C7;3&*K.7ABL0V6S@_=WDZ#JGG9)V5N9 MBCQY?F??K)O4ZBNFR?3>0[+/2@IRM.-(:Q+P84V:Y&ESPW EDWU/F#%&PO=V]R:W-H965TTKE&9RF.6M_2AO%N'5")<1B5@L94G!U;]G<2OBN&12-SQ+8OCZPSZKD53*/O!"W M6?P]"N7Z:N2.4"B>^#:6W[)=(.J$K))OF<5%]1?M:EL\0LMM(;.D!JL(DBC= M_^T (I'#Z U@/8!Y@D JP'L7(!9 \QS 58-L,X%V#7 /A?@U #GW%YR M:X![K@>O!GB5'/_7_7C3[GDDW&>[5!>6BNV\J)24(56OWF4ET*_E[E2&BF< MG/REQE.4+K-$H(U0@V#-S10QK) MXK-J5-=_K[-MP=.P&!M2153R&LO:^\W>.SWAG:&O62K7!?+34(0:?#",]P;P MANJ)ICO0H3MNZ'#A5"PO$".?$<74U,1S.PR_%QL%QR?ARTVXG]MT$.Z?'SS3 MP&?G!Z^#S\\7@ZRIQY;S MTV6QX4MQ-5(34"'R9S&:_/X;L?$?.DE!DDTAR7Q(LADDV1R2+( D6P"1=41K M-J(UA]A;Q5PGVCW6KK#E&NAY0AQJD['QW%:CQLK#%'>MIL=6IF-95M?*/[:B MMNNZ7:O9L15CU.G%-3^VLJCG.%VKX-C*92ZSNU8+38Z$D999I_>MIO>MP9(Q M%6FF9NB31<."+!J09%-(.A^2; 9)-H*&)+,UZ1@$1.[;]_@S"']SB') MVO0*F#62^%A<;0M#"SB*NO MATXC+&=06-,HWI8[V8.@Q,]M],QCDDY1S%2CS/MM&AOYKD=C.RJRH(D\X\SH*[K4=J?%2&=SB') DT&E-D,]V?98SN&3=MR3DRS M;B,K%ZY>A:4&E>T;LG*/AX#++$:)U]/58&COU14DF:]+ 3-,2&]HS""]SB') M ET*ILV8R7K*TABJU2?&K0FF(RVOD98WO.G3O S1+N4\R*4<)-D4DLR'))M! MDLTAR0)(L@4064>_!+^^S<.#Q?&F69^5[^T:$6N+7DWEM(81OF#]_>"PP_?* M$Y3-UV9@]FKV#-3G')0MT&1CC)8:*SH!3ZQ/".M5[_D[05:/3F>(1>BDTM? M+8,>WZT62#9?FX!I]4"Z7,.RA9H,E!JZ<^.6BO/.:$6^JH6.C@Y7J MUO2%6&[S2$9JQ25>EO$V5#JJEO.'%9=_=Z^=.8L-HWI8[V8.@Q,]M],QCDDY1S%2CS/MM&AOYKD=C.RJRH(D\X\SH*[K4=J?%2&=SB') DT&E-D,]V?98SN&3=MR3DRS M;B,K%ZY>A:4&E>T;LG*/AX#++$:)U]/58&COU14DF:]+ 3-,2&]HS""]SB') M ET*ILV8R7K*TABJU2?&K0FF(RVOD98WO.G3O S1+N4\R*4<)-D4DLR'))M! MDLTAR0)(L@4064>_!+^^S<.#Q?&F69^5[^T:$6N+7DWEM(81OF#]_>"PP_?* M$Y3-UV9@]FKV#-3G')0MT&1CC)8:*SH!3ZQ/".M5[_D[05:/3F>(1>BDTM? M+8,>WZT62#9?FX!I]4"Z7,.RA9H,E!JZ<^.6BO/.:$6^JH6.C@Y7J MUO2%6&[S2$9JQ25>EO$V5#JJEO.'%9=_=Z^=.8<%_A=E9^"Z)#MA M_2%&'.*"?13,=^L8?'C_$;P'N )?<[)C L7F)A>^UEJJ9YK66O5;]JV8'U^U1I=)+%.LD2362#(GI= M$;U3[-%7(K[(@$F5&.H#:K[P4V5I& /%*/]1[2/'<=UP;N[[^7YI9=N6YPRM MXI=6?A#Z]M JF? 8>OZSQT'H?A>Z?S+TM4@E3H^=N4>,XVH+2"W#GQ2KDW0_ MVHXZR6*=9(DFLD%-@JXFP2_6E$!G$762Q3K)$DUD@R)>=D6\U*XI#:/?5XNQ MH+PT\48Z$;\T\8.1E$PX]V 0MWY%NUW>3(G*2 MZD?[3R=9K),LT40VJ$?8U2A\Q2(2ZBRB3K)8)UFBB6Q01-MZGEPL[3+24H[> M31QK)"439N+EQ!K+R829\Q"?R0I4TY#V[U[5'JF+VIK@2T:T:GYD(38Q/S5MW M=]J-Z-=]J,!V=+^VKE3UQ'LN17DV-S_3-[P%?(-WBBH$";80KZ^)2Z!]M1NQF MPTFM9LA[PL5$]I8Y@AFBTD \WQ#"CQOIH/NA(_H/4$L#!!0 ( (^ 1UK6 M4:&D^ ( )D) 9 >&PO=V]R:W-H965TLFEJ]2]07CI@K)IE58)@=@^3/M@DB.QFMB9;4C9KY_MA)1)D$G3 MJNU+8I]]CY_G?&=[6'#Q)!-$!<]9RN3(293*[UQ7A@EF1+9XCDR/;+C(B-)= M$;LR%T@BZY2E;N!Y737%R/&=@V%!MXT09@SL>YB3&):I5/A>ZY]8H$@3KVF<3QN'] _6/%:S)I(O.A 1M%QJ!9.3T'8

M'BE@13?<7,O=%VAY)M8OEUR[7[)K8F,,SC?:R*H58P85$\V3/K1U.!"$DV<$ M82L(7RJ(6D'D0)O,'-8%-31+E=P19:/1S39<;9P::9BPJWAC%+YE]#/9-\ : M:')";ATP%.1L"PK7CYQI7-G:UEJ3#Q=@*./Z8^H;G-1* ;R=X+R9('QF@@O( M1R0:?R)A$,8]\N7+Y=&QW$?4CC?L>$/G%SWCM\<\H2VF KO7F5@3;DM!#*BJ MC[*QC?MM[;'AQZ1!;<'+WK\,3X//?^D=D1^K1#G[YZ MMS8.I\[!WEK;+!@%T]3?'D(T0;/CH'C611UEEW39):_<9,G?N3U)+.E+;#Q] MDIA_<,3;Z_4[56N&)S.'%>J"48*+I)HKJ^D86;M3_TX:O$-FF'TGDY<8J9T-R=_+^UT*9RW>1OQ]].#KJW)U>[L=/"!*MXJ#H^0M$SSJXKL4PZ717V@T_MD*>>(S1+@(TFV7#A Y&[H?)NVRL>&.1"M 9[Q =&@XH:P[2\KEM V 6?0%'3OEU5UN%,TU6W=TXV!'>S229*YTRW:;ID'1H-!"O CN:S.=R-JF( MC5&E;>2V6^+.QTI.M#K;!KS0J^=/UET1K U+NX.JTJL?HL^$R6S$_^ MQ0E' [KF17.E^8/-!J4RM0&F273/M.'3[ 7K^N^L\ M8Y)I*K9-V]I_RZO\:L?)Q;^R['ZK[!L.>FQ>KF_=Y/DAF$P/P>1!U&3_$$QF M;])DW+S MTX).V>$-AK!66Q(?L"I3VR21I,%%X;+IC?G><[DDZ."E3=T8O\0 MV-&WXW-6T(4PMRTX))OV=Y;S19FUHZYA(9I1F_8WF%XW;0^-A>7.5NR?-QT M]6SBFI%MV*S-!81]Y,I=803C>"R, (;EP1Q@', "\OQ/\^FC_$8YJT?1/HH MIX]R/"N$C-T'RQ/F9/8*SS3+DB1-L14=CX,.QMBZI2G\A-4P;\# \D"F/UMK M?+?Q"GF^#K ]?:Y"L)GBE8C-%%]K0,+K!HPL"^\VE@<8V"Y@M0/YPWF@IL*< M)(%=Q;QA3S".9!F&0"V&:S1-D=5)X1/>'^PI29(L"R. A1TD"8; TX@CF /PM@"%)XMZ#>^^C>/V>BC? _'1L] E!+ P04 " "/@$=:EXJ[', 3 @ M"P %]R96QS+RYR96QSG9*Y;L,P#$! Q="> , ?0(8@S9?$6!/D!5J(/V!(% MBD6=OZ_:I7&0"QEY/3P2W!YI0.TXI+:+J1C]$%)I6M6X4BV)8]ISI%"KM0L M'C6'TD!$VV-#L%HL/D N&6:WO606IW.D5XA-/E_G;@2=&A(E@6FD7)TZ(=I7\=Q_:0T^FO M8R*T>EOH^7%H5 J.W&,EC'%BM/XU@LD/['X 4$L#!!0 ( (^ 1UJ:B67O MA@0 $4C / >&PO=V]R:V)O;VLN>&ULQ9I!D]LF%(#_"J-3VB2?.I,<.EK#-+ (7D'_F)W0D+,VMN$>#NUFX'96\-IMA?"- M&N3#X?6@X5)G'JX?RUK8 3XP7E1>&@V)(>&[% _NW_QPR/;2R954TC]-LOA?MB8PU4LM& A#U)!MFS&W-P^_&RA]&>ZZ6E35*3;)1E %=6"^KGY*7 ?(;7[F8 MXOGJ*P>0278]A +7TCH?SXCEA.*@:<8 MH,>(]7#\[2KQQOZ?:C3KM:S$S%1M([3OZM$*%0"UV\J=RYCFC9ADMV8O+-OQ MC0@/!7>9U]T#>B!#U65O)&38>1T94_+H6F@G:E9!CE&R!HZ:K;CBNA(,0>8$ M9'Y!R+]R!%D0D,5%(",7(H@2P*RO"!DKR;'!.3XDI %@KPF(*\O"5DBR#<$ MY)NTD)^Y;ZU@9LV@%-OE([*W!-G;M&3+MFFX?0IH3FZTA,NX]C!N5Z;57B+( M=P3DN[20T^KO%NX9TO%H/:2&ZV%:I$_&U ]2*<9US23(4V\" >/.@;DP)2F5 MQ%:95I5MH3>(QUWH(R[2&K\%]56MM1B3TLHHL5=F8N4Q"V6/47)]-(WTX:2N MMF!4\1"D"%U)T6M7RAZCQ/J8Z\HT F*OQSX3)8M18ELLO:GNKU:\&XJ;\,+Q M__98RA.CQ*+X*G:MK;; %P8[(&R,!AJ QH24)$:I+0'ERJYEP1( Q6TO.J4T M,4KLB3L!%==[UR@?C!(+8<&?V-ZQA;#Q\A ASZ2KE'%MK\IR2A%Y8D7,M9,U MM.,WRVL80=C46K"$B$,+9J0$D2<6!*G_7AR:D_..Q(*@,7$DFE/NR!.[ \4I M[!5,>I5PKS$;I8P\L3+H@*4WP:0LDB>V"!FQ]%](2B9Y8IF$B.5D$U/^R!/[ MXYR!#Z8DU))GE@EIS1WLBXIP^2)#=/Y[A1603FE2.P4>B#$L]V"TDIQ4:V, M,2:EE2*Q5O!X?<6F=1W_PMGXCEZ01FF M2&R8\YB+$'AC3,HP17+#G,,#H.!_#F)2%RA=8_3JEGT/LAC$I"Y6)+837G-BKF?!\V%I9;'F,2E7DW)/^2)+9V=[ M.,:DW%.^S(P'8HW#GG/PN<<]:$RY9YS8/<^8M]!]C([K]/".QF3V MVR/&I-PS3NR>9\R/;=SZ^R-\=M$V!\X%QJ3<,T[LGF?,/X7<;,/&Z70O+-\( M-G6NQ3.@,>6><73/X/C91BW6\-;4G^$6#M(KKJH%A ;PTVTUE>.P>KQNE;J% MM"_ZSO#Z^!7(\0N6#_\ 4$L#!!0 ( (^ 1UI\?ND;U $ ,8? : M>&PO7W)E;',O=V]R:V)O;VLN>&UL+G)E;'/-V3M.PT 4A>&M1%XD_N8\%!" M14.+V( 5)@^1Q)9G$,GNB4(1CD5!@^94UMCR]5]8GZSQ_"7MVK+M#GFS[?/D MN-\=\J+9E-(_A)"7F[1O\TW7l\YRJH;]FTY+X=UZ-OE>[M.0:?361A^SF@> MYS]G3EY/??K+Q&ZUVB[34[?\V*=#^65P^.R&][Q)J323UW98I[)HPG%W/9W# MY2 WY\G-Y/EMT0S/;]*$VD$*05H_R"#(Z@BV M?M =!-W5#[J'H/OZ03)%&:<$22.L";06Y%H(O!8$6PC$%B1;",P61%L(U!9DM6PC<%H1;".06I%L([!;$6PCT5M1;"?16U%L)]-;1QS:!WHIZ*X'>BGHK@=Z* M>BN!WHIZ*X'>BGHK@=Z*>BN!WHIZ*X'>AGH;@=Z&>AN!WH9Z&X'>-MHL(=#; M4&\CT-M0;R/0VU!O(]#;4&\CT-M0;R/0VU!O(]#;46\GT-M1;R?0VU%O)]#; M46\GT-M'F]T$>COJ[01Z.^KM!'U#L2Z!U1[TB@ M=T2](X'>$?6. ZEW+J==RM>>[S4^_S^I+N=[T_7QE^7WR=&K7!E&ULS=G);L(P% 707T'95L1X"!T$;-IN6Q;] 3=Y0$026[:A\=UPB"UHJB( M2KV;1(GM=U]LZ6PR>MM:\KU-735^G"Q"L ^,^7Q!M?:IL=3$D9EQM0[QTB)9GI5A=[S)K[VI6G&B:/*)[W'W<0V:YQH M:ZLRUR&.LW53?$OI[Q/2N+*;XQ>E]3=Q0L).)K0C/P?LU[VNR;FRH-Y4N_"BMZSB+;2KFP[8BGYXO<:)',YN5.14F7]5Q2>JM(UWX!5&HJW17].9\Q$+E0GO_$8V(L??7W47O:!16_S([; M^V'&UL4$L! A0#% @ CX!'6FIFV/'.!0 MQAX !@ ("!#@@ 'AL+W=O 8 " @1(. M !X;"]W;W)K&PO=V]R:W-H965T&UL4$L! A0#% @ CX!'6E98HGFY!0 CQ@ !@ M ("!0Q@ 'AL+W=O !X;"]W;W)K3^C8- !\@ & M @('((0 >&PO=V]R:W-H965T&UL4$L! A0#% M @ CX!'6H'P!MVU!P B2( !@ ("!-"\ 'AL+W=O&PO M=V]R:W-H965T&UL4$L! A0#% @ CX!'6FR!FL<:"@ MJ1H !D ("!]T@ 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ CX!'6KXZ^EO&"@ 61X !D M ("!P%L 'AL+W=O&PO=V]R:W-H M965T&UL4$L! M A0#% @ CX!'6E/Z!W=O P , @ !D ("!!FT 'AL M+W=O&PO=V]R:W-H965T5U !X;"]W;W)K&UL4$L! A0#% @ CX!' M6DS'!Q//!@ KAX !D ("!#7H 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ CX!'6ENUI161"P 4B( M !D ("!T(H 'AL+W=O&PO=V]R:W-H965TP< !,3 9 " @1&: !X;"]W;W)K&UL4$L! A0#% @ CX!'6@F4VAJ3! (0X !D M ("!PZ$ 'AL+W=O&PO=V]R:W-H965T M 0 (X) 9 M " @>RI !X;"]W;W)K&UL4$L! A0# M% @ CX!'6O%36';2 @ 1P8 !D ("!FZX 'AL+W=O M&PO=V]R:W-H965T&UL4$L! A0#% @ CX!'6BGU M5V]T @ _@4 !D ("!4+L 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ CX!'6C%O4LY0! BA< !D M ("!.<4 'AL+W=O&PO M=V]R:W-H965T&UL4$L! A0#% @ CX!'6D)D=>.B @ )@@ !D ("!MZM( 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% M @ CX!'6I'9V8DC P ?@P !D ("!*=\ 'AL+W=OD 'AL+W=O&PO=V]R:W-H965TK , /00 9 " @7KX !X;"]W;W)K&UL4$L! A0#% @ CX!'6M91H:3X @ F0D !D M ("!7?P 'AL+W=O&PO=V]R M:W-H965T&UL M4$L! A0#% @ CX!'6K)&PO=V]R:W-H965T&UL4$L! A0#% @ MCX!'6JM^@(G% @ S@< !D ("!1!0! 'AL+W=O&UL4$L! A0#% @ CX!'6I>*NQS $P( L M ( !7AT! %]R96QS+RYR96QS4$L! A0#% @ CX!'6IJ)9>^&! M12, \ ( !1QX! 'AL+W=O7!E&UL4$L%!@ 0 ] #T HA $G 0 $! end XML 65 Show.js IDEA: XBRL DOCUMENT // Edgar(tm) Renderer was created by staff of the U.S. Securities and Exchange Commission. Data and content created by government employees within the scope of their employment are not subject to domestic copyright protection. 17 U.S.C. 105. var Show={};Show.LastAR=null,Show.showAR=function(a,r,w){if(Show.LastAR)Show.hideAR();var e=a;while(e&&e.nodeName!="TABLE')e=e.nextSibling;if(!e||e.nodeName!='TABLE'){var ref=((window)?w.document:document).getElementById(r);if(ref){e=ref.cloneNode(!0);e.removeAttribute('id');a.parentNode.appendChild(e)}} if(e)e.style.display='block';Show.LastAR=e};Show.hideAR=function(){Show.LastAR.style.display='none'};Show.toggleNext=function(a){var e=a;while(e.nodeName!='DIV')e=e.nextSibling;if(!e.style){}else if(!e.style.display){}else{var d,p ;if(e.style.display=='none'){d='block';p='-'}else{d='none';p='+'}e.style.display=d;if(a.textContent){a.textContent=p+a.textContent.substring(1)}else{a.innerText=p+a.innerText.substring(1)}}} XML 66 report.css IDEA: XBRL DOCUMENT /* Updated 2009-11-04 */ /* v2.2.0.24 */ /* DefRef Styles */ .report table.authRefData{ background-color: #def; border: 2px solid #2F4497; font-size: 1em; position: absolute; } .report table.authRefData a { display: block; font-weight: bold; } .report table.authRefData p { margin-top: 0px; } .report table.authRefData .hide { background-color: #2F4497; padding: 1px 3px 0px 0px; text-align: right; } .report table.authRefData .hide a:hover { background-color: #2F4497; } .report table.authRefData .body { height: 150px; overflow: auto; width: 400px; } .report table.authRefData table{ font-size: 1em; } /* Report Styles */ .pl a, .pl a:visited { color: black; text-decoration: none; } /* table */ .report { background-color: white; border: 2px solid #acf; clear: both; color: black; font: normal 8pt Helvetica, Arial, san-serif; margin-bottom: 2em; } .report hr { border: 1px solid #acf; } /* Top labels */ .report th { background-color: #acf; color: black; font-weight: bold; text-align: center; } .report th.void { background-color: transparent; color: #000000; font: bold 10pt Helvetica, Arial, san-serif; text-align: left; } .report .pl { text-align: left; vertical-align: top; white-space: normal; width: 200px; white-space: normal; /* word-wrap: break-word; */ } .report td.pl a.a { cursor: pointer; display: block; width: 200px; overflow: hidden; } .report td.pl div.a { width: 200px; } .report td.pl a:hover { background-color: #ffc; } /* Header rows... */ .report tr.rh { background-color: #acf; color: black; font-weight: bold; } /* Calendars... */ .report .rc { background-color: #f0f0f0; } /* Even rows... */ .report .re, .report .reu { background-color: #def; } .report .reu td { border-bottom: 1px solid black; } /* Odd rows... */ .report .ro, .report .rou { background-color: white; } .report .rou td { border-bottom: 1px solid black; } .report .rou table td, .report .reu table td { border-bottom: 0px solid black; } /* styles for footnote marker */ .report .fn { white-space: nowrap; } /* styles for numeric types */ .report .num, .report .nump { text-align: right; white-space: nowrap; } .report .nump { padding-left: 2em; } .report .num { padding: 0px 0.4em 0px 2em; } /* styles for text types */ .report .text { text-align: left; white-space: normal; } .report .text .big { margin-bottom: 1em; width: 17em; } .report .text .more { display: none; } .report .text .note { font-style: italic; font-weight: bold; } .report .text .small { width: 10em; } .report sup { font-style: italic; } .report .outerFootnotes { font-size: 1em; } XML 68 FilingSummary.xml IDEA: XBRL DOCUMENT 3.25.0.1 html 158 261 1 false 34 0 false 7 false false R1.htm 0000001 - 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Disclosure - Goodwill and intangible assets - Future Amortization Expense for Intangible Assets (Details) Sheet http://www.elfcosmetics.com/role/GoodwillandintangibleassetsFutureAmortizationExpenseforIntangibleAssetsDetails Goodwill and intangible assets - Future Amortization Expense for Intangible Assets (Details) Details 40 false false R41.htm 9955530 - Disclosure - Accrued expenses and other current liabilities (Details) Sheet http://www.elfcosmetics.com/role/AccruedexpensesandothercurrentliabilitiesDetails Accrued expenses and other current liabilities (Details) Details http://www.elfcosmetics.com/role/AccruedexpensesandothercurrentliabilitiesTables 41 false false R42.htm 9955531 - Disclosure - Debt - Schedule of Outstanding Debt (Details) Sheet http://www.elfcosmetics.com/role/DebtScheduleofOutstandingDebtDetails Debt - Schedule of Outstanding Debt (Details) Details 42 false false R43.htm 9955532 - Disclosure - Debt - Additional Information (Details) Sheet http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails Debt - Additional Information (Details) Details 43 false false R44.htm 9955533 - Disclosure - Income taxes (Details) Sheet http://www.elfcosmetics.com/role/IncometaxesDetails Income taxes (Details) Details http://www.elfcosmetics.com/role/Incometaxes 44 false false R45.htm 9955534 - Disclosure - Stock-based compensation - Schedule of Share-Based Payment Arrangement, Expensed and Capitalized, Amount (Details) Sheet http://www.elfcosmetics.com/role/StockbasedcompensationScheduleofShareBasedPaymentArrangementExpensedandCapitalizedAmountDetails Stock-based compensation - Schedule of Share-Based Payment Arrangement, Expensed and Capitalized, Amount (Details) Details 45 false false R46.htm 9955535 - Disclosure - Stock-based compensation - Additional Information (Details) Sheet http://www.elfcosmetics.com/role/StockbasedcompensationAdditionalInformationDetails Stock-based compensation - Additional Information (Details) Details 46 false false R47.htm

9955536 - Disclosure - Repurchase of common stock (Details) Sheet http://www.elfcosmetics.com/role/RepurchaseofcommonstockDetails Repurchase of common stock (Details) Details http://www.elfcosmetics.com/role/Repurchaseofcommonstock 47 false false R48.htm 9955537 - Disclosure - Net income per share (Details) Sheet http://www.elfcosmetics.com/role/NetincomepershareDetails Net income per share (Details) Details http://www.elfcosmetics.com/role/NetincomepershareTables 48 false false R49.htm 9955538 - Disclosure - Leases - Additional Information (Details) Sheet http://www.elfcosmetics.com/role/LeasesAdditionalInformationDetails Leases - Additional Information (Details) Details 49 false false R50.htm 9955539 - Disclosure - Leases - Balance Sheet Line Items (Details) Sheet http://www.elfcosmetics.com/role/LeasesBalanceSheetLineItemsDetails Leases - Balance Sheet Line Items (Details) Details 50 false false R51.htm 9955540 - Disclosure - Leases - Components of Lease Expense (Details) Sheet http://www.elfcosmetics.com/role/LeasesComponentsofLeaseExpenseDetails Leases - 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Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": [ "r41", "r626" ] }, "us-gaap_AccountsReceivableNetCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccountsReceivableNetCurrent", "crdr": "debit", "calculation": { "http://www.elfcosmetics.com/role/Condensedconsolidatedbalancesheetsunaudited": { "parentTag": "us-gaap_AssetsCurrent", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Condensedconsolidatedbalancesheetsunaudited" ], "lang": { "en-us": { "role": { "terseLabel": "Accounts receivable, net", "label": "Accounts Receivable, after Allowance for Credit Loss, Current", "documentation": "Amount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current." } } }, "auth_ref": [ "r764" ] }, "elf_AccruedExpenses": { "xbrltype": "monetaryItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "AccruedExpenses", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 1.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details" ], "lang": { "en-us": { "role": { "terseLabel": "Accrued expenses", "label": "Accrued Expenses", "documentation": "Accrued expenses." } } }, "auth_ref": [] }, "elf_AccruedInventoryCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "AccruedInventoryCurrent", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 6.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details" ], "lang": { "en-us": { "role": { "terseLabel": "Accrued inventory", "label": "Accrued Inventory, Current", "documentation": "Accrued Inventory, Current" } } }, "auth_ref": [] }, "us-gaap_AccruedLiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedLiabilitiesCurrent", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/Condensedconsolidatedbalancesheetsunaudited": { "parentTag": "us-gaap_LiabilitiesCurrent", "weight": 1.0, "order": 3.0 }, "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": [ "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details", "http://www.elfcosmetics.com/role/Condensedconsolidatedbalancesheetsunaudited" ], "lang": { "en-us": { "role": { "terseLabel": "Accrued expenses and other current liabilities", "totalLabel": "Accrued expenses and other current liabilities", "label": "Accrued Liabilities, Current", "documentation": "Carrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": [ "r44" ] }, "us-gaap_AccruedMarketingCostsCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedMarketingCostsCurrent", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 7.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Accruedexpensesandothercurrentliabilities Details" ], "lang": { "en-us": { "role": { "terseLabel": "Accrued marketing", "label": "Accrued Marketing Costs, Current", "documentation": "Carrying value as of the balance sheet date of obligations incurred through that date and payable for the marketing, trade and selling of the entity's goods and services. Marketing costs would include expenditures for planning and executing the conception, pricing, promotion, and distribution of ideas, goods, and services; costs of public relations and corporate promotions; and obligations incurred and payable for sales discounts, rebates, price protection programs, etc. offered to customers and under government programs. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": [] }, "us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeLossNetOfTax", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/Condensedconsolidatedbalancesheetsunaudited": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 4.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Condensedconsolidatedbalancesheetsunaudited" ], "lang": { "en-us": { "role": { "terseLabel": "Accumulated other comprehensive income (loss)", "label": "Accumulated Other Comprehensive Income (Loss), Net of Tax", "documentation": "Amount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source." } } }, "auth_ref": [ "r15", "r16", "r58", "r144", "r474", "r491", "r492" ] }, "us-gaap_AccumulatedOtherComprehensiveIncomeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeMember", "presentation": [ "http://www.elfcosmetics.com/role/Condensedconsolidatedstatementsofstockholdersequityunaudited" ], "lang": { "en-us": { "role": { "terseLabel": "Accumulated other comprehensive income (loss)", "label": "AOCI Attributable to Parent [Member]", "documentation": "Accumulated increase (decrease) in equity from

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Excludes net income (loss), and accumulated changes in equity from transactions resulting from investments by owners and distributions to owners." } } }, "auth_ref": [ "r3", "r11", "r16", "r391", "r394", "r426", "r487", "r488", "r743", "r744", "r745", "r753", "r754", "r755", "r756" ] }, "elf_AcquisitionRelatedSellerExpenses": { "xbrltype": "monetaryItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "AcquisitionRelatedSellerExpenses", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/Condensedconsolidatedstatementsofcashflowsunaudited": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": -1.0, "order": 13.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Condensedconsolidatedstatementsofcashflowsunaudited" ], "lang": { "en-us": { "role": { "negatedTerseLabel": "Acquisition-related seller expenses", "label": "Acquisition Related, Seller Expenses", "documentation": "Acquisition Related, Seller Expenses" } } }, "auth_ref": [] }, "ecd_Additional402vDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Additional402vDisclosureTextBlock", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Additional 402(v) Disclosure", "label": "Additional 402(v) Disclosure [Text Block]" } } }, "auth_ref": [ "r684" ] }, "us-gaap_AdditionalPaidInCapitalCommonStock": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapitalCommonStock", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/CondensedconsolidatedbalancesheetsunauditedParenthetical": { "parentTag": "us-gaap_StockholdersEquity", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Condensedconsolidatedbalancesheetsunaudited" ], "lang": { "en-us": { "role": { "terseLabel": "Additional paid-in capital", "label": "Additional Paid in Capital, Common Stock", "documentation": "Value received from shareholders in common stock-related transactions that are in excess of par value or stated value and amounts received from other stock-related transactions. Includes only common stock transactions (excludes preferred stock transactions). May be called contributed capital, capital in excess of par, capital surplus, or paid-in capital." } } }, "auth_ref": [ "r53" ] }, "us-gaap_AdditionalPaidInCapitalMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapitalMember", "presentation": [ "http://www.elfcosmetics.com/role/CondensedconsolidatedstatementsofstockholdersequityunauditedParenthetical" ], "lang": { "en-us": { "role": { "terseLabel": "Additional paid-in capital", "label": "Additional Paid-in Capital [Member]", "documentation": "Excess of issue price over par or stated value of the entity's capital stock and amounts received from other transactions involving the entity's stock or stockholders." } } }, "auth_ref": [ "r501", "r753", "r754", "r755", "r756", "r803", "r851" ] }, "ecd_AdjToCompAmt": { "xbrltype": "monetaryItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "AdjToCompAmt", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" 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Excludes amount capitalized." } } }, "auth_ref": [ "r349", "r354" ] }, "elf_AmendedCreditAgreementMember": { "xbrltype": "domainItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "AmendedCreditAgreementMember", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Amended Credit Agreement", "label": "Amended Credit Agreement [Member]", "documentation": "Amended Credit Agreement" } } }, "auth_ref": [] }, "elf_AmendedRevolvingCreditFacilityMember": { "xbrltype": "domainItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "AmendedRevolvingCreditFacilityMember", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Amended Revolving Credit Facility", "label": "Amended Revolving Credit Facility [Member]", "documentation": "Amended Revolving Credit Facility" } } }, "auth_ref": [] }, "elf_AmendedTermLoanFacilityMember": { "xbrltype": "domainItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "AmendedTermLoanFacilityMember", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Amended Term Loan Facility", "label": "Amended Term Loan Facility [Member]", "documentation": "Amended Term Loan Facility" } } }, "auth_ref": [] }, "dei_AmendmentFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "AmendmentFlag", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Amendment Flag", "label": "Amendment Flag", "documentation": "Boolean flag that is true when the XBRL content amends previously-filed or accepted submission." } } }, "auth_ref": [] }, "us-gaap_AmortizationOfFinancingCostsAndDiscounts": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AmortizationOfFinancingCostsAndDiscounts", "crdr": "debit", "calculation": { "http://www.elfcosmetics.com/role/Condensedconsolidatedstatementsofcashflowsunaudited": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 7.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/Condensedconsolidatedstatementsofcashflowsunaudited" ], "lang": { "en-us": { "role": { "terseLabel": "Amortization of debt issuance costs and discount on debt", "label": "Amortization of Debt Issuance Costs and Discounts", "documentation": "Amount of amortization expense attributable to debt discount (premium) and debt issuance costs." } } }, "auth_ref": [ "r282", "r603", "r604", "r749", "r809" ] }, "us-gaap_AmortizationOfIntangibleAssets": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AmortizationOfIntangibleAssets", "crdr": "debit", "presentation": [ "http://www.elfcosmetics.com/role/GoodwillandintangibleassetsAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Depreciation and amortization", "label": "Amortization of Intangible Assets", "documentation": "The aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method." } } }, "auth_ref": [ "r8", "r225", "r232", "r599" ] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount", "presentation": [ "http://www.elfcosmetics.com/role/NetincomepershareDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Weighted average anti-dilutive shares from outstanding equity awards excluded from diluted earnings per share (in shares)", "label": "Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount", "documentation": "Securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not 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Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": [ "r2", "r70" ] }, "ecd_ChangedPeerGroupFnTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ChangedPeerGroupFnTextBlock", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Changed Peer Group, Footnote", "label": "Changed Peer Group, Footnote [Text Block]" } } }, "auth_ref": [ "r695" ] }, "ecd_ChngInFrValAsOfVstngDtOfPrrYrEqtyAwrdsVstdInCvrdYrMember": { "xbrltype": "domainItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ChngInFrValAsOfVstngDtOfPrrYrEqtyAwrdsVstdInCvrdYrMember", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year", "label": "Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year [Member]" } } }, "auth_ref": [ "r692" ] }, "ecd_ChngInFrValOfOutsdngAndUnvstdEqtyAwrdsGrntdInPrrYrsMember": { "xbrltype": "domainItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ChngInFrValOfOutsdngAndUnvstdEqtyAwrdsGrntdInPrrYrsMember", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested", "label": "Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested [Member]" } } }, "auth_ref": [ "r690" ] }, "dei_CityAreaCode": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "CityAreaCode", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "City Area Code", "label": "City Area Code", "documentation": "Area code of city" } } }, "auth_ref": [] }, "us-gaap_ClassOfStockLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ClassOfStockLineItems", "presentation": [ "http://www.elfcosmetics.com/role/RepurchaseofcommonstockDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Class of Stock [Line Items]", "label": "Class of Stock [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006." } } }, "auth_ref": [] }, "dei_DocumentPeriodEndDate": { "xbrltype": "dateItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "DocumentPeriodEndDate", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Document Period End Date", "label": "Document Period End Date", "documentation": "For the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. 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Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": [ "r806" ] }, "us-gaap_EffectiveIncomeTaxRateContinuingOperations": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EffectiveIncomeTaxRateContinuingOperations", "presentation": [ "http://www.elfcosmetics.com/role/IncometaxesDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Effective income tax rate", "label": "Effective Income Tax Rate Reconciliation, Percent", "documentation": "Percentage of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations." } } }, "auth_ref": [ "r361", "r617" ] }, "elf_ElectronicCommerceCustomerRelationshipsMember": { "xbrltype": "domainItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "ElectronicCommerceCustomerRelationshipsMember", "presentation": [ "http://www.elfcosmetics.com/role/AcquisitionScheduleofIntangibleAssetsDetails", "http://www.elfcosmetics.com/role/GoodwillandintangibleassetsInformationRegardingCompanysGoodwillandIntangibleAssetsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Customer relationships\u00a0\u2013 e-commerce", "label": "Electronic Commerce Customer Relationships [Member]", "documentation": "Electronic commerce customer relationships." } } }, "auth_ref": [] }, "us-gaap_EmployeeRelatedLiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeRelatedLiabilitiesCurrent", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/AccruedexpensesandothercurrentliabilitiesDetails": { "parentTag": "us-gaap_AccruedLiabilitiesCurrent", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/AccruedexpensesandothercurrentliabilitiesDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Accrued compensation", "label": "Employee-related Liabilities, Current", "documentation": "Total of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": [ "r44" ] }, "us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1", "presentation": [ "http://www.elfcosmetics.com/role/StockbasedcompensationAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Unrecognized stock-based compensation cost, expected weighted-average period of recognition", "label": "Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Period for Recognition", "documentation": "Weighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days." } } }, "auth_ref": [ "r352" ] }, "us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedShareBasedAwardsOtherThanOptions", "crdr": "debit", "presentation": [ "http://www.elfcosmetics.com/role/StockbasedcompensationAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Unrecognized stock-based compensation cost", "label": "Share-Based Payment Arrangement, Nonvested Award, Excluding Option, Cost Not yet Recognized, Amount", "documentation": "Amount of cost to be recognized for nonvested award under share-based payment arrangement. Excludes share and unit options." } } }, "auth_ref": [ "r798" ] }, "us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedStockOptions": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedStockOptions", "crdr": "debit", "presentation": [ "http://www.elfcosmetics.com/role/StockbasedcompensationAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Unrecognized stock-based compensation cost", "label": "Share-Based Payment Arrangement, Nonvested Award, Option, Cost Not yet Recognized, Amount", "documentation": "Amount of cost to be recognized for option under share-based payment arrangement." } } }, "auth_ref": [ "r798" ] }, "us-gaap_EmployeeStockOptionMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeStockOptionMember", "presentation": [ "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Employee Stock Option", "label": "Share-Based Payment Arrangement, Option [Member]", "documentation": "Share-based payment arrangement granting right, subject to vesting and other restrictions, to purchase or sell certain number of shares at predetermined price for specified period of time." } } }, "auth_ref": [] }, "dei_EntityAddressAddressLine1": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressAddressLine1", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Address Line One", "label": "Entity Address, Address Line One", "documentation": "Address Line 1 such as Attn, Building Name, Street Name" } } }, "auth_ref": [] }, "dei_EntityAddressCityOrTown": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressCityOrTown", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, City or Town", "label": "Entity Address, City or Town", "documentation": "Name of the City or Town" } } }, "auth_ref": [] }, "dei_EntityAddressPostalZipCode": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressPostalZipCode", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Postal Zip Code", "label": "Entity Address, Postal Zip Code", "documentation": "Code for the postal or zip code" } } }, "auth_ref": [] }, "dei_EntityAddressStateOrProvince": { "xbrltype": "stateOrProvinceItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressStateOrProvince", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, State or Province", "label": "Entity Address, State or Province", "documentation": "Name of the state or province." } } }, "auth_ref": [] }, "dei_EntityCentralIndexKey": { "xbrltype": "centralIndexKeyItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCentralIndexKey", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Central Index Key", "label": "Entity Central Index Key", "documentation": "A unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. 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Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument." } } }, "auth_ref": [] }, "dei_EntityCurrentReportingStatus": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCurrentReportingStatus", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Current Reporting Status", "label": "Entity Current Reporting Status", "documentation": "Indicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": [] }, "dei_EntityEmergingGrowthCompany": { "xbrltype": "booleanItemType", "nsuri":

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This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": [ "r649" ] }, "dei_EntityIncorporationStateCountryCode": { "xbrltype": "edgarStateCountryItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityIncorporationStateCountryCode", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Incorporation, State or Country Code", "label": "Entity Incorporation, State or Country Code", "documentation": "Two-character EDGAR code representing the state or country of incorporation." } } }, "auth_ref": [] }, "dei_EntityInteractiveDataCurrent": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityInteractiveDataCurrent", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Interactive Data Current", "label": "Entity Interactive Data 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Includes, but is not limited to, reconciliation of undiscounted cash flows to finance lease liability recognized in statement of financial position." } } }, "auth_ref": [ "r812" ] }, "us-gaap_FinanceLeaseRightOfUseAsset": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinanceLeaseRightOfUseAsset", "crdr": "debit", "calculation": { "http://www.elfcosmetics.com/role/LeasesBalanceSheetLineItemsDetails": { "parentTag": "elf_LeaseRightOfUseAsset", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesBalanceSheetLineItemsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Finance lease assets", "label": "Finance Lease, Right-of-Use Asset, after Accumulated Amortization", "documentation": "Amount, after accumulated amortization, of right-of-use asset from finance lease." } } }, "auth_ref": [ "r412" ] }, "us-gaap_FinanceLeaseRightOfUseAssetAccumulatedAmortization": { "xbrltype": "monetaryItemType", "nsuri": 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Includes, but is not limited to, description of lessee's finance lease and maturity analysis of finance lease liability." } } }, "auth_ref": [ "r410" ] }, "us-gaap_LesseeOperatingLeaseLiabilityMaturityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityMaturityTableTextBlock", "presentation": [ "http://www.elfcosmetics.com/role/LeasesTables" ], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Maturities of Operating Lease Liabilities", "label": "Lessee, Operating Lease, Liability, to be Paid, Maturity [Table Text Block]", "documentation": "Tabular disclosure of undiscounted cash flows of lessee's operating lease liability. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease liability recognized in statement of financial position." } } }, "auth_ref": [ "r812" ] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDue", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails": { "parentTag": null, "weight": null, "order": null, "root": true }, "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails_1": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails" ], "lang": { "en-us": { "role": { "totalLabel": "Total lease payments", "label": "Lessee, Operating Lease, Liability, to be Paid", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease." } } }, "auth_ref": [ "r424" ] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails_1": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2026", "label": "Lessee, Operating Lease, Liability, to be Paid, Year One", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in next fiscal year following current fiscal year. 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Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": [ "r424" ] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearThree": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueYearThree", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails_1": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 4.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2028", "label": "Lessee, Operating Lease, Liability, to be Paid, Year Three", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": [ "r424" ] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearTwo": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueYearTwo", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails_1": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 3.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2027", "label": "Lessee, Operating Lease, Liability, to be Paid, Year Two", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": [ "r424" ] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails_1": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 1.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Remainder of fiscal 2025", "label": "Lessee, Operating Lease, Liability, to be Paid, Remainder of Fiscal Year", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease having initial or remaining lease term in excess of one year to be paid in remainder of current fiscal year." } } }, "auth_ref": [ "r812" ] }, "elf_LesseeOperatingLeaseLiabilityToBePaidAfterYearFour": { "xbrltype": "monetaryItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "LesseeOperatingLeaseLiabilityToBePaidAfterYearFour", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails_1": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 6.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Thereafter", "label": "Lessee, Operating Lease, Liability, To Be Paid, After Year Four", "documentation": "Lessee, Operating Lease, Liability, To Be Paid, After Year Four" } } }, "auth_ref": [] }, "us-gaap_LesseeOperatingLeaseLiabilityUndiscountedExcessAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityUndiscountedExcessAmount", "crdr": "credit", "calculation": { "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails": { "parentTag": "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.elfcosmetics.com/role/LeasesFutureMinimumLeasePaymentsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Less: Interest", "label": "Lessee, Operating Lease, Liability, Undiscounted Excess Amount", "documentation": "Amount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for operating lease." } } }, "auth_ref": [ "r424" ] }, "elf_LesseeOperatingLeaseNumberOfOptionsToRenew": { "xbrltype": "integerItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "LesseeOperatingLeaseNumberOfOptionsToRenew", "presentation": [ "http://www.elfcosmetics.com/role/LeasesAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Number of options to renew", "label": "Lessee Operating Lease, Number Of Options To Renew", "documentation": "Lessee Operating Lease, Number Of Options To Renew" } } }, "auth_ref": [] }, "elf_LesseeOperatingLeaseOptionToExtendTerm": { "xbrltype": "durationItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "LesseeOperatingLeaseOptionToExtendTerm", "presentation": [ "http://www.elfcosmetics.com/role/LeasesAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Lessee operating lease, option to extend", "label": "Lessee, Operating Lease, Option To Extend, Term", "documentation": "Lessee, Operating Lease, Option To Extend, Term" } } }, "auth_ref": [] }, "us-gaap_LesseeOperatingLeasesTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeasesTextBlock", "presentation": [ "http://www.elfcosmetics.com/role/Leases" ], "lang": { "en-us": { "role": { "terseLabel": "Leases", "label": "Lessee, Operating Leases [Text Block]", "documentation": "The entire disclosure for operating leases of lessee. Includes, but is not limited to, description of operating lease and maturity analysis of operating lease liability." } } }, "auth_ref": [ "r410" ] }, "us-gaap_LetterOfCreditMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LetterOfCreditMember", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Letter of Credit", "label": "Letter of Credit [Member]", "documentation": "A document typically issued by a financial institution which acts as a guarantee of payment to a beneficiary, or as the source of payment for a specific transaction (for example, wiring funds to a foreign exporter if and when specified merchandise is accepted pursuant to the terms of the letter of credit)." } } }, "auth_ref": [] }, "us-gaap_Liabilities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "Liabilities", "crdr": "credit", "calculation": { 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drawn from a line of credit, which is a bank's commitment to make loans up to a specific amount. Examples of items that might be included in the application of this element may consist of letters of credit, standby letters of credit, and revolving credit arrangements, under which borrowings can be made up to a maximum amount as of any point in time conditional on satisfaction of specified terms before, as of and after the date of drawdowns on the line. Includes short-term obligations that would normally be classified as current liabilities but for which (a) postbalance sheet date issuance of a long term obligation to refinance the short term obligation on a long term basis, or (b) the enterprise has entered into a financing agreement that clearly permits the enterprise to refinance the short-term obligation on a long term basis and the following conditions are met (1) the agreement does not expire within 1 year and is not cancelable by the lender except for violation of an objectively determinable provision, (2) no violation exists at the BS date, and (3) the lender has entered into the financing agreement is expected to be financially capable of honoring the agreement." } } }, "auth_ref": [ "r14", "r93", "r821" ] }, "us-gaap_LineOfCreditFacilityInterestRateAtPeriodEnd": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityInterestRateAtPeriodEnd", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Interest rate at period end", "label": "Line of Credit Facility, Interest Rate at Period End", "documentation": "The effective interest rate at the end of the reporting period." } } }, "auth_ref": [ "r42", "r46" ] }, "us-gaap_LineOfCreditFacilityMaximumBorrowingCapacity": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityMaximumBorrowingCapacity", "crdr": "credit", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Maximum borrowing capacity", "label": "Line of Credit Facility, Maximum Borrowing Capacity", "documentation": "Maximum borrowing capacity under the credit facility without consideration of any current restrictions on the amount that could be borrowed or the amounts currently outstanding under the facility." } } }, "auth_ref": [ "r42", "r46" ] }, "us-gaap_LineOfCreditFacilityRemainingBorrowingCapacity": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityRemainingBorrowingCapacity", "crdr": "credit", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Remaining borrowing capacity", "label": "Line of Credit Facility, Remaining Borrowing Capacity", "documentation": "Amount of borrowing capacity currently available under the credit facility (current borrowing capacity less the amount of borrowings outstanding)." } } }, "auth_ref": [ "r42", "r46", "r250" ] }, "us-gaap_LineOfCreditFacilityUnusedCapacityCommitmentFeePercentage": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityUnusedCapacityCommitmentFeePercentage", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Unused fee percentage", "label": "Line of Credit Facility, Unused Capacity, Commitment Fee Percentage", "documentation": "The fee, expressed as a percentage of the line of credit facility, for available but unused credit capacity under the credit facility." } } }, "auth_ref": [] }, "us-gaap_LineOfCreditMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditMember", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Line of Credit", "label": "Line of Credit [Member]", "documentation": "A contractual arrangement with a lender under which borrowings can be made up to a specific amount at any point in time, and under which borrowings outstanding may be either short-term or long-term, depending upon the particulars." } } }, "auth_ref": [] }, "dei_LocalPhoneNumber": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "LocalPhoneNumber", "presentation": [ "http://www.elfcosmetics.com/role/Coverpage" ], "lang": { "en-us": { "role": { "terseLabel": "Local Phone Number", "label": "Local Phone Number", "documentation": "Local phone number for entity." } } }, "auth_ref": [] }, "elf_LondonInterBankOfferedRateLIBOR1Member": { "xbrltype": "domainItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "LondonInterBankOfferedRateLIBOR1Member", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "LIBOR",

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Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise." } } }, "auth_ref": [ "r98", "r99", "r194", "r198", "r199", "r209", "r211", "r213", "r214", "r216", "r313", "r314", "r430" ] }, "us-gaap_RevenueFromContractWithCustomerPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerPolicyTextBlock", "presentation": [ "http://www.elfcosmetics.com/role/SummaryofsignificantaccountingpoliciesPolicies" ], "lang": { "en-us": { "role": { "terseLabel": "Revenue recognition", "label": "Revenue from Contract with Customer [Policy Text Block]", "documentation": "Disclosure of accounting policy for revenue from contract with customer." } } }, "auth_ref": [ "r110", "r305", "r306", "r307", "r308", "r309", "r310", "r311", "r312", "r583" ] }, "us-gaap_RevolvingCreditFacilityMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevolvingCreditFacilityMember", "presentation": [ "http://www.elfcosmetics.com/role/DebtAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Revolving Credit Facility", "label": "Revolving Credit Facility [Member]", "documentation": "Arrangement in which loan proceeds can continuously be obtained following repayments, but the total amount borrowed cannot exceed a specified maximum amount." } } }, "auth_ref": [] }, "us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability", "crdr": "debit", "presentation": [ "http://www.elfcosmetics.com/role/LeasesAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Right-of-use assets obtained in exchange for lease obligations", "label": "Right-of-Use Asset Obtained in Exchange for Operating Lease Liability", "documentation": "Amount of increase in right-of-use asset obtained in exchange for operating lease liability." } } }, "auth_ref": [ "r421", "r625" ] }, "ecd_Rule10b51ArrAdoptedFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrAdoptedFlag", "presentation": [ "http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements" ], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Adopted", "label": "Rule 10b5-1 Arrangement Adopted [Flag]" } } }, "auth_ref": [ "r723" ] }, "ecd_Rule10b51ArrTrmntdFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrTrmntdFlag", "presentation": [ "http://xbrl.sec.gov/ecd/role/InsiderTradingArrangements" ], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Terminated", "label": "Rule 10b5-1 Arrangement Terminated [Flag]" } } }, "auth_ref": [ "r723" ] }, "us-gaap_ScheduleOfAccruedLiabilitiesTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAccruedLiabilitiesTableTextBlock", "presentation": [ "http://www.elfcosmetics.com/role/AccruedexpensesandothercurrentliabilitiesTables" ], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Accrued Expenses and Other Current Liabilities", "label": "Schedule of Accrued Liabilities [Table Text Block]", "documentation": "Tabular disclosure of the components of accrued liabilities." } } }, "auth_ref": [] }, "us-gaap_ScheduleOfBusinessAcquisitionsByAcquisitionTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfBusinessAcquisitionsByAcquisitionTable", "presentation": [ "http://www.elfcosmetics.com/role/AcquisitionAdditionalInformationDetails", "http://www.elfcosmetics.com/role/AcquisitionBusinessAcquisitionProFormaInformationDetails", "http://www.elfcosmetics.com/role/AcquisitionScheduleofConsiderationTransferredDetails", "http://www.elfcosmetics.com/role/AcquisitionScheduleofIntangibleAssetsDetails", "http://www.elfcosmetics.com/role/AcquisitionScheduleofPurchasePriceAllocationandIntangibleAssetsandLiabilitiesAcquiredDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Business Acquisitions, by Acquisition [Table]", "label": "Schedule of Business Acquisitions, by Acquisition [Table]", "documentation": "Disclosure of information about business combination. 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May include but not limited to the following: (a) acquired receivables; (b) contingencies recognized at the acquisition date; and (c) the fair value of noncontrolling interests in the acquiree." } } }, "auth_ref": [ "r87" ] }, "us-gaap_ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfShareBasedCompensationArrangementsByShareBasedPaymentAwardTable", "presentation": [ "http://www.elfcosmetics.com/role/StockbasedcompensationAdditionalInformationDetails", "http://www.elfcosmetics.com/role/StockbasedcompensationScheduleofShareBasedPaymentArrangementExpensedandCapitalizedAmountDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table]", "label": "Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table]", "documentation": "Disclosure of information about share-based payment arrangement." } } }, "auth_ref": [ "r318", "r320", "r323", "r324", "r325", "r326", "r327", "r328", "r329", "r330", "r331", "r332", "r333", "r334", "r335", "r336", "r337", "r338", "r339", "r340", "r341", "r342", "r343", "r344", "r345", "r346", "r347", "r348" ] }, "us-gaap_ScheduleOfStockByClassTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfStockByClassTable", "presentation": [ "http://www.elfcosmetics.com/role/RepurchaseofcommonstockDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Stock, Class of Stock [Table]", "label": "Stock, Class of Stock [Table]", "documentation": "Disclosure of information about stock by class. 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Direct selling expenses (for example, credit, warranty, and advertising) are expenses that can be directly linked to the sale of specific products. Indirect selling expenses are expenses that cannot be directly linked to the sale of specific products, for example telephone expenses, Internet, and postal charges. General and administrative expenses include salaries of non-sales personnel, rent, utilities, communication, etc." } } }, "auth_ref": [ "r65" ] }, "elf_ServiceBasedStockOptionsMember": { "xbrltype": "domainItemType", "nsuri": "http://www.elfcosmetics.com/20241231", "localname": "ServiceBasedStockOptionsMember", "presentation": [ "http://www.elfcosmetics.com/role/StockbasedcompensationAdditionalInformationDetails",

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1M^^7>Y%>1D%V3)_:26V<.N#'XXMBT[W/*6K.-TV=TYWS90N_+ZO M7N E])OW2-WK .CY@.=+7\0Q3>+/+W^0?X;1I4_B5;&6G8<9:V,V=WY](YB- M8[CRJ9-$8> Y&-
ZGD4,O)W$2PE^WU$_/#1]ZXYW'VFI# G=QA48@(;_I/B(N M'9'H5W,8SEWXXO K:@5#IS;[D[M8!F=L.4P\P^8NGL$=6P[A0-O&\5:;J,Q/+M)=3* VPC)=>#2P8DP@=O@1+/,O-KZ>W6Y#1XT
MU,RKCS/+8SZ&,!MW()_Z\V M)JC*<<0H#FSGU9B!KRK'$5K@Q="KE34G&AK@U=*KE;?<1ATXY.T>3+U:>7L< MP8S]9S[4QP%NHQ>\&WNUQJ-OH4DR']I2OA4 M5;B-
''!"ZAI=&&X]>2Y(7:L"X=9G_T+[R35,+9K@C3-27\!'E[HI)RX>(LK* M+.I*7%S%X%E\F/H/WK!P^)%.TX*4C$I:-:QZJVDH%>75DD*4E5NPP@;@+$= MEYH%D#EE\(KGE92!RFV@8@//2ZI?P6QD-K>ACV/1 !M?O<\@"Q=K"K<1F9.& MW*YB/UQ CMM $7^0^T:3A$8W@_2:YBQDW$:B.&2Q%]#F,9C;(!= ##Z$55IG ME$WE-LIV++PN_J_DL@C?9 >PN([FVYFH'[UPS
Z4I.!V^@C/Q"X5)AWU)G *V\>:11X#\/DJQ>0 MP(&!X*5WX6#7.R(Z)O5KW2(H>75I-91PNP/'Q=8[%RSB=M/]* 697WO_0/C3 MN=U6$OC;JR%S*/PU=9?G .4Q)4SS+="PHT0OT7&[&B#C8> R-
N,/]^%AG+#K MP(G8BXB_%Z:#5-MGFET/TQL7[&\LTYNZJ!4RJC8^&6DV/['7IPZS[D=A$(>^ MY\+/[GT(E/U.DV\4)DL>\!XOQ _^'DX0FQ>O#>OK_*75UM?&[4P(2>31O!22 M6%D2&
[>S(B1QAY(HY&63O#1NL^:4Y>7@^^U"X"H+'+=[2D+@-.PY%0)76*X MW9[C1.!VCWZ!T4T8Y79_DA.,\A*^K3-F;W"[*7CQ1"+W_F5,Y_D=/7H.18W@
MWB6A\^MFS/IG[U@>#W/TIVIPNU&#VOTXJRI\;!!VIXL?UASF9%;5X'8_ MBA_6Z,594ZO4<+M!L8(UMQ3L#<]),L;\#PP% /WU=='NO)P&[_FE5&'6H>X M#9SRRJA#K4K0,061_1.%#1$9SZ:;
(X=47[1A5&$2TZ]$\ M=YXQ=Y3GP<(WN?.2>6?30*H5E\9#/3N/]"=F-T3)R\^,&#D!6=#BAFCYT;;'"[RNJ?E+;*OO_MGA?E/V;$UQD]X1Z8"1+K]Y;>>C79;/API>2&$R3&GQ3V?
O_'Q'6]K.%S]FYZK-I"6?7Q*9V7!_8P/V2Q5#2GZ_OU_=47Z>[^XO[J;@DXO(SR_M[NKRY^WU_?75G73Q_8MTJ7\O__OB^Y^OI,N:/_ZYOKN[OOE^@*%KA8;^-Q(/ M
0])&,C2ETM)4TRCFP^VEG&\J["Q=+K,K8N%2B$6O@,SY9=T$]#W:RF>+7))..85KBD+IM:V M%/O-];+HDXQ.N]LUZWN456057[=DYRNR-G[&-7G>H/'I8)F,P2EK2((Q&) $3]#DY'WC/
MU#U+HLE4=6BX$'0MH_/QM?:80CEQ%^G8V0L=]PHF(]___KRXO;^Z_?9WZ?;] MQ\WMO?3CY^W=SXOO]]+]C00FQ#W8"9*]2S>WDF]^^_)>NODJW?_WE31G74PM MBXO+>_Q9[>K&
FD.9\G+U0$IW1($>;WNI]H4[] >][+*'GM19WO)$RC%8L_M5 MXUVCK72L\E]\;QJU]%YXOVUTA.I=8Y)%\#H/M\?7ZX!\>.I\C4RY6L45[[[ MH60MRO?^]N+
[W353L>NU;VJ_U:&"UV,NESZ@+\V@6^"J9NCU&>9RO3Z(PI&4 M&LI2$F9_E0@ K8\JK0G]['/:E^%HY,48-Y2^>]!X05Y@+3DOL8Y=L8 @WIS> MF\NBB6%-]4RW;$LO[D@M4VC.T-
\IP?;H:7$X>\TH!)>RL+BE#UZ<@$@EW^&7 M'!J=5H^V_?:@+7VF9)*\R-)UX+2; )(EJ5J-DG=7S\1)D<'!%4RI());B M,74PLN]*7B!Y22PY0V9*;O1UCU4HBOCXG2:'R0VSK6EO.]A%'5I]XI>C]=O
MMG6K4.Q^"X,IY<\.3:9N(8NIK+H"-11&8&EBV6APE["*TTF01"^78 O6)\P M( >W&!,ZCL)'?,[,*:/0*?/)$XEHO6;H:IJF"-T585?;\]_6L1IGPSU&[LGS M=;8YZS"
<+)H]=[MG=,X,HV.HN/WY!OOKE]YZ<;!1\S/BO6-"(H'M'(+Q'$G_MG$1>['H.LY_# ;.&O7FA8I=&#R3P_LT^O^=?(HI18G<2<1"^7K=OVW=MZ6HT
M]L,7&C%&+L)>^AZVWY<(W!7S??:\GEMMI5M^.>^ $5#/<@X#Z-:T(:!K;T-@[<;I;AL &7FNZ],WTR8.:9G7H^TO7#>B<9S]YQL\3\TU?;?5,RU%4I5D M*-
TE$:7)VY'7BDI_%0NFJF%+%D(1F69PX!+^O(GNPZ>IF:4JK=X-^>63P)4+ M4)Y+;;Q;FK'%^2;Z 18]+.*SW6VUU;N\V'V$M$FD^A&",>_ ?]XXM?0S0FFM M7M?H*-9F.ZL]BLK?W-)5WV;PQ/#&.
!W>F/@2?;..)/$>,6H!ZSR-W\#DD@8 M_C_9Z$25D)W.A96C6VW3*F_E;,[M]_%1VZ^+; U;:YOPJ7IP,;N(*%E0-CJ8 MW::JO-^]8M[&S?#(.M/:6L690]KI: MCT>I&FV[4],*8+1-3=NC<[ICVW-UU(1UI?
82C\;9E@^>22Z-)U$\P;V?))3@ M"A8[4;5W_?=H>^&6\]QM5_.$+M]2A=.@C_CSOSY[JAA/J6U^?3+E%M,E^XK/--4]3X)([Y#[X5G5M$F-*^>QGU0_]=W( @:<&9?<]V1!G3 M: YV$(BGH0??
S*2F09'R@E,O;M%D^N!%U?H,Y5,+QDSS-8!.HZH0]D"H6H22P^.I7?P/&">%$] C<;#$!-* MI+3*$NXAR>M9)'%H>(XTYNSB;R7)1*XTCMM;K9]P
%XO5QELFB2UYR46HSWTUS]&LO%"K]ZC@8EHY:7 MDR@"2J=IL:CE$I),XJF,VJW>WVG\6A[Y98!Q< 9\#PMF(7&MFU!(03Y'7I* M6%,?Y#0* UR4_!<)>Z*_2->X5A&'!7F_D(2D:9^OM-
;L&?/.R^T$KC04$W72 M+7V8^.D^\-W9O?0.J6A]U'2MG5V0##V6V3;&S+9=;Z]TO%-]1./W0MO4]&WF M,(.0R93/5-MTA;8Y26T# DXD'\9+)>(XH&TB/(.!"6"$UL/*;R6 R-G*'^(1
M]"EX2Y0O:@#,$4S^149C"1X'Q@72YD%ZB,*G9)C_W ;;B;*QN73@!2QWG^UK M86!4@VFN&2'[6?V87[;Q@O7CRR]$@RF[>,U8\RN](-6FX.*=:;D)&_WM8\^
M4*DI;:NS.HI8.KH(/UAO1QW:7F5FHP3VVN]&-F31U^IO4RL.Q:RDCT M>1+#@^)X8W&TIA:KCCYR/57OVWF6H*O5/LBI2TU.EC\SJERF1-DL/5H)Z>%T MGV/PAA>-R4(KG7]OL"K*R&*+L) &
(0L-3N+4 P?"L]\I&161I_%\3"^A^_R M7_#E3QZ\&EXK!?0)W?N/(GHQ6YC90=X #UBNL?8.+\;>D2Z]W%C"8CO/79=4 MH;\C[U(A]2T^[$"A767OE%W'2H2^G<:<\8)3F+TO(:
([X=Y>BE*%TLVB7,YBY9S4ITT M7R7>D*\B2^$D86[>):NR)_X/"28D>DG)H2NLN97)MGXR8?G*]B3@Z9/ 2T4E M'4[KE?AH+5 /C@?&)>/ZH%C;@V\T IZ'*8&RWE$ M<6?
SD:YM#IV]7YG=0OIQZ$^2Y5LV]84NV]7:FG:U'D8S:_V!GO4C2GZ=D0% MY)SX3^0EQNFO:7VMM2TNFE^SSF&';8&4OA[$.2M0/Y^__1KA55@DJQ-;:EW< M_EWZ?G-_)5U\OOEY+WV]N?
W;Q>V7LV\W-W^Y_O[GM+'S'U??[\Q$F*:,BMEVV\Q?@.^9HH;[V"IXS#@33AG7DRt M6@SP22R/"'>0\?1)']L'/'[-'HK,R _=XO7MJ4+L$WGB) 1"HQ4,&LI(P=)L#*'# M_5%S%P)I@/!)&*%>E@:P2F+*
[=?? M/H3$?_V=%Z!+^_I;X,?KKZ9X>OT#XFWI.SR7?GD XS!!!BV/(E]IZ-)(8DI_M+7TW7$6>!+?.EE[YE/E+;WO"V^=WM=/N'K$'*@E,." >UHXR:9B".)M1OOD. M C0-* PFR02N )XCOIC\I-\D$9
V9OO[] P"^D"RZE/\C#$% &(\;R_"/+Z( MF3]S$&U+]^SB-S"- ^SCD8NHX4!88<7$'WX#]4R361;$7Y9RV,"?\%0*4I0- M?!R% Z39+$D?C-9%-8&7X$Q@ZA.PA% 0'TU3VY]HID-2-3$;P]149F(Q2)_!
M!&<\TS>YEG@ +0SB1E.;.Z/BO H*4KE 9S\@IL MNIF8SQ*X%C1L1 =9"'E;&-[@WI+FQ.& O1.' 6)!9F. P4X(YN'&$S^9<0+X MF"TW<1ZSRG"(*M7U!@.8*;(:G4@?L/1U?
M9XC4,PNO7]\:"!E^Y-.T6N E16 MB !G/&3TQ3TQ >@/)(,7^%CY@+R!!3&7PUM@4,Z&N=21'[ 42]?7LG0- M%)+4BVF^W=)ZSA8V/Z9/2+B4TBLN:TL_0(:@RTWPU(+8<]-P M#(I:1B0'+AI,<.[P;
(JN'4GR1+^WE]>- AN/P9P%884GDZE_Z;)>0VOFVL8P M#QVS%GO3W$!8R\"XBAB[';M;"*(U!YC-HOX\#X8E2.4]$<":A.55@YU)K<;?M]/GGW?7W]O# MFLH; QRSC@A,169*X;[+.?ZM.TA M+"C
]O,S/ .CY$;+UEV;LY@4)U#A,,6*:'];39SY$Z?-0V=6V-CL),L'3M&S#11TT6I&9#F%T$RU'*0E@L7Q@3<]6.!A%8O:C<2XFHX-R; MG+L!$]&! O*G3@)L")_V(+)"ZT:.#T*6N1.G$<$"=865+?39]Y&
((E];$$ M'527C, 01;E(96 \2;:-^OI@:[HI;^:L'&:/NH\TBE%R4D7XRDF?N<=3=YC= MEHL8^@=3AUIPM%XARX0' (!OZEV!UO\>4R*C[X,+T[_D/6PZ_+KV$5,!A04 M*W0('PR2I> K^U,B?
O]$%39>M2#-UAX;T:.PS0Y,Q(=NDQUV5A(*K*WA1JZQD MY,T\^X&7D+Z'LL%,AE2 &"<"+%R8[GIEWD]I]8B"7YL)UV1/GN)R%0;*X!EZ> M^>WII8*EM8M7?]'<2V.'^#=2?-%@7S "(_P(=@;0T@?
UF 5N.!8F#4DT:N8B M5]/.-"]\5IA'>.& @Q_GI3Y1%K7(HT7(,->+H\EX17ANRLD5_!.R6*-QF;. MY0),$"3Y3!X6>E.]NA)ME'@R']-#-P2'>[H;DULDH:GYDO+/H[A(@GTYP143ECS\Z&**B->?
I#'&:;#Y$9::Z9H*W[Q_ ME]!Y!9XB@$Z1@+*?Y01*,,%'[%DYBU>SH&6,D#M)A*T64 M%C2'TK0+,,Y*SV#"^!_.I<&XQX#L>I-D>L,=)DSAMM(!( M]0&X06H33"GUVN[&
>9S$NBM43&E:D*BP+9PE";;N5X>IV?:YV?@82R>]<]- M@1*\Y$'H?"<*SX7 2.#\#@\^"6,;L?<0L$;I@+SIXI-"*-_CVK'K_"K3XX"Y M+4>3IR*LLDU6V=]RGRE=&7QOQ,1HMD)$-
"%8>97MH63%XZRTAYT7P60AH"! MQ*>SM4#RP[13,?:VA!M'832W1SQ]*-M'GHG;$.N'@@<,UB<;[TR%V9%*#(-78!XR@'*O(HZ4UUQO*\V68;1,&L(A-V;"P?2:84"L3KE?L0:#%GB8_(#9C#
#R!:&/Y%S9IF8V>:-XOWSXQRN)$$#QX^DL0QG9.$#OV $7%CO ]4-C%M,EWE(2Y>8T\DH!LB=9KQ.?'_Q<7WJAT_3P$=6S)9@YT_WK42@W#C* M1766> *2B@86O'Q=QL]\^ 6Q
7H#/]"QAEX'#>+T+S#\/3FQWIG'GG3VEGQ!F%?N)I4W,]$/'1T[*MN4-JW^'% M&5'NKB[S+&264939 BG+@,\Y>UA.7,ZQ\F3.4N\8]3$?*7W+=!K$H6WIPDU= MM3['R:IMV/C,SV\8
<;C2M_:!.3'TRQ>18%'!QV;>UJ@<&A_"6-K#OAM2KX; MZ'YF1X%X7&)6.NBM@OVX]EZ>U>VV+3R,KF1UEMI6M7I.">BT.QMZ;'WNS+/5 MF% 5=3"H%Q/*VSF0Q\C!QR -
(ZQV_%.!Y:>W>C\N;N^EZ[;T]?K[Q?=+3-F\ M_O[UYO:/"ZQW^O2!U'* 6M$3ZXK*>G6:KFD@L0/NK7K3$O>"L#3CS#7,:9Z, M%:+0CF6LY!A*L*H#7CE+S@<96V4ZOYM:W.^%N'$J;IU#B-
NK1V1.O]K6S+7^ MKY#%M_G8Q6,S5GJU?>*SY,=X2"F:>$(0N13$KA#$8O!$;*&U1A 7JY]G(0DA MDGR*)+*RLYU(YHXO>^/;_G]OKQ)R?N@QE "'65#.L1(KHD.X#A.AO #+)87$
MFBBJQ4%2&3S9=) P\9P&3QM.*L< J%B /S+Z3 6U5_6TA? M)4/LHEF^V.'A2N*M;K;#H[6E/Y:;>;E>[$S2E"56FA80_R7VTJY=92H\A%+@ M4RD@^[4-06FA%$Y-*
<"#,JV@MS'G$IM+IU5^*.!IWXWT,^H'/XPGV#T[[2.( M";4T8>F#0NCY%'K&7ET54B^D?A$6>B;U1IOE"T; D[RGB$-=%'(ATKR*M"Y$ M6N1(+L.BDR=)7K>EF_O_OKH5&9)-D&9@FZX):18+]"
(LNK-TS&_T(:V"="AE MAVH)8>95F+M"F(4P+\%"U7)AOFA+\Q5[0I Y%63DF!!D(:WJ7B[L0;5Y%VQ:B+41["1:,.@N$_P'WYAWEYW:[A$AS*M+( M,R'20J1?P\+(1-IL2S>O.PT)8>95F
TAS$*8EQM(Y!O5'3PM;^CU/5'US*T, M([,Z(FHF=]9?P:+3ZMU=__G[Q?W/VZL[(;V\2B^PJ?-FUO@'UO,K_ [- F][ M;K=7EMDE&ZYV-]&?=6 S:FGTI^^RT=]:;M0-R U'L"X+Q=['4&9;=V5WO24Y
M>;M)8&>'W6!7=P3GQ>%4BW>NVG+6W=:2VMO7W%;TI4S//IST M8_U2,3"S]_FM=\A%FQ6=- QOHF"E3#N[AW&[UBOWW 2IV?UT/1X\'B('7U9 M=BZ-LD] 8%)T']^;K1ZHZ:=MZF6;?
IIZVU3?;M59]%$]/,I8?5^+3-H%*!6[PMU*#L,1E=E25.TF9&WV6LYAOG_M02)G>*]3?\U\?6'^&Z2@3YQ?#U$(%N=9-DS'H12,W)).[ ML,.S"K![[2RS)047'!47,:0*I'S !4&RD83;WG]$@RN-
P@'[OT:@\#(]7* [ MRN5*SB^FFYIIASK_35I+PG_:Z71!BXAA"UET'9FO64P/>^1^ OM\3,PE9FW M(I4-2.YRSO]9:6KS4V(GX' QIT_>,P8TOT;1.:72)/"'26XS?3&*WQ0Y/?
6]YS*"\8/!F:ZT>I8NVX;YZUHWRLPI)6-GWJ8PG]JYU)K1R)%@IZ,V4B@V&4T[) MVRDAO],D<]'*"H,.RX-MR99A5)6&-U"YB^6AB#MVN@C:8&G4B2#L<:?ILM6U M!
(*."$$;5N8Z$60B@E19P;13+A!T(B&9Z^ 1N!5&+]NOPT4-[F;*P(9U>$H _M@'Y9S'=:/4TU9,ON<&*%UAE;/UW$;%/MRIW6X[#:44"M>$Y76:AU4*MAADI=[N_)-!44]Y]0Z[_+ M<#*3R$CS+-2V(0_&$,=/ P6:
[[Z'"96L]U)]_=[*&CW/L7<>>/[OK22:T-?Z M86[TF$,R/_:I(K#@EMZ[LBER9#O81T,&L@0[=M7002ICC^X]9"=^M_MZ+>Z79?'S9/FQT[DIX.H(%.Y^_>TDS,E]]Y+#W =*?%M()>R-*:1]$C\"<6.
+D4S[Q+MST1TNU;1F^=\%!BK:7$09-KN M_GVODG/GPF2/../KSSNLD\6!9'4<1LQ\#P>2'*($AJ-P%COSS)O%XX&K+P1 MW\#.]ZNFQJ>0U1@3_09@N 1P[9MN^X?*0&WQ#\>Z6[*6O>
(CG$0T"G:I[L:=(Q6 MSU9EQ>+EP ,!G3TVZ*X&G33_L:OR4OAY(AU$@7G1A+[9070NR"]JLK98DI&^ M<%N]33L/E<4"FTQT=;E;/8@]&CD>!>(V1?2K M(L["9A3=KJRJ=;G8 G'-1MRF2'EEQ&%_"
4\<[VNTV"JG\HRUG8;U9B@=P) M81C7DW105E1PY\@T.#I>3CA9W&S3E\42'I?:465;K:QV!98XPE(M&]ME1L81M M*3J&;"B\|'^.V7O_0@<4#"U72LAS7<[[D0K#AD4ZI^1UX(0C>D^>YXQ9UF-
W M">AF]V>(?>NCPLB&Q7%EZPY%E@TB8&(Q1MZHI6-XIPLT65#5,XQ,>$HDT=TFI&D:TP%%D:+P5!Q^P*IQU) M9]5^PANNVJ!TWC2=$X$EE*NMGFV))]3'!(\B34B+PD-K]3K5K3$!#X[@4:33
M:%%XZ*V>=6R)V%PND&FF5TT)UJ>8_5 \PZNLG8C'IG8MV:A^$E59]C3 %SE% MJ!5/[2H+-=RUL#MRIWK9E(

MCO_YUGKU@T9W0Q+1-SWJZ^]?5ZU;8<#4P \2W41W"4FH^U=\Y^R1F8NCY"M9 M5WE[\5PW&'TG@U&W&XRYD\%HK9[25I83DS9_(8TI& #XV(_2VOFPW^,*3&;C MOBK(FR3", )9N,>=V-C ]#6*O'EP),E<=G%%Z<"40675P9JNGF8H,;@/ MPU MTBE(9#H$B<2H&+Y0AX[Z@!Y=E25-T0Q9^H-$SC#5W_F7S,EZ?;E>&FNE*78S M2>
($W@WJMRS).KOGYW4<3\KS$CP[LR/K75ON*,O5^DM?R#L7Z I$MDL3N?3H MMB,RN$NF*9LV)@L7D!>&[UWKIJUF BO[[K7F]@A0%951VE U65MY^MD:1>0Q M8J3=C&9OKT$IR1(\?
DSA;8 4?ZE0?WGDV@5-; @!27@=9X>\<]$ONJ*H*^'1=RY)50S0C."8@;6H86#^0P-/M MZAV.JL<%D/;1.K!^(%D )$V3S:[&"9#V77O!U;E,%XXS&4U\#!SG#7 #T3BB M0QK$X-M*'BN'E=
[Y81R_%W[NUNU_1*G!P?.I3C3>XR4GXD67PO_2C:O ,TZ=BC MUY;M%=ME>T?3,3.Y#G1WPTG?I].JV@I"=8#SK:V5Y"M]OG5= M5#FTBEE-CMVTO+@(W!H4#IX<)VL=0[97YE^F;#Q\Z<^>
'0@_UHH#;$T]M.\ MI!ZE@9N6,IX8J*WHGR.4AE :0FGPKS2*MZ&I1VETF=)0;%FSA:6QO=8Z:8Y[O-88VY44,J$0<3CTCP@@4Z09B@ M+Q7!UX'D 1H?
(I9?""58N),,:4P1I2X>5L[ZLC#JL6W3@1>0P/%8@!:^8/TN MVHN)2W/$R(9A:.F>\#B,6;K>41]@K4]'Y\\-QGF4C-W8\97978+Z<,@)LGZ M6^8([\"H:%2<[A<13&@-U;N;0,Q(;+[*W9K[%X>
(PN<9Q%9HQU:(;ID&&6C$ M)*8Z4!S5ZBN#@=[]AZ:U\IN&TU8@8_) S_H1); ,R !F=4[\)_(2Q#G)C_R M@K-7QʼY-I[74& SJE6H@2"I-H(7"B)T/< X"3"\"L9"#CX&:1BA\OW39I9@
M@L8]2CH*!C9U0;Q_^D!ZJ_B]PUX!2^L,0QUM^^U!6_L,R21YD:7KP&FG$9)) M/_9 MO$#WH3_P34%B- K)JV=;O,%4B0ZH?#(6FQW4-=%-W;2.@5AZ5<$_M,GH(\&P-GO+)//)>>]Z%C
MR]4393IOQY9OZ2,-)O1K%(XPM(%/_)N7#"\G,4R+1E?/CC!KIIRGKUH\#"\F^GF5N+*]+0?I"0NY.1.^OP%-)8B=XWJ1:U" M[H3<-4/NU,/+G=;]=6U%MFM(4Q9R>2 N&7)G'U[N\#0!19,MN_+!Q?
N0NV-. MVKX,8Y9&L-(K/=(2QA]=,B3?S>#/8>BRA!\;/7H.C>]"OV#3V3F9,%H]%61" M4>LZ\HR#=#L!H$W>18T ,D&IVG+7KGR(K< /1_C98"77B)\..*&V)FN:4$#' M!* -YEZ- +(PFF_*=I<7
-6TE9!B06MKO';*^7,4QK$TCL+!EBUR:O'^FBB Mx&PP\1MH?C^+*EY<'&(T1T65>]]^9N1G!8*V2+5@%: U@HT%7EKEF]NX/ VC%@ 8J/=%KNM+I=? LG>KGP NL'076-IB85;"FEVGA<';
IJ_=V$)'":F>/4A^^ M?)"E!QI0K$#"['7BCKS BY.(%0A)!'F,Y0,BD%C:SLRH^^>4MN")72Q0]BHE M;&GQP9YZJ@T^?5V'VPN?G@L FP5@4V6[^I(NP-9PL&VP M*>L
&_;34G794BM[(P)M#4?;!J.S#K3A_HJNR1UC^?P7WM"V[R#D#OM^K#$Z MV=%L[[)@X_O_])2E@,YVO\L?RM8\OZS440Q+MN::HQ@8<;^'0;@H-%MZ9@8>
MF21K5I53DX1_SY&JW61%UHL>K(N2S0XO^40"0K6HHB7C<#^]2,->BKHXJIG M'-5I]=6+'MS\D+M*<_I;4Z7A.O1F'@1]IO#RI3TR P\AYIG."754*.1KR#* M&P*):?/9.^I,
(M:,%NNYP@G<3%P8[Q>:T&CD!=@'[BL0_I_$G] 9#]!=N@B" M"?$O1D#15RD< ^^9NF?_IE&X2F@,;!ID:ZKVL2:OJ6&>. ]PV]@2M6X;\&!H M,P7:#HZV_<<2#P:WCH!;4^!6RCW98%?
N$&\%S%!V]\RU(IVKQ"G4]:#MF',= MK[$[&IB;>4+C8FQ11!5+1Q5S@B[X8//.V7=:7A;L5D^736TY"UTX],U$TY)A MN4\T=1%-W16)$@)-S413T3#C+M!D*MC-0>Z,')P^+>"T&[-PGW!243DI*Q*O
M&W"6>3,S&U/V27T*G*)86_WHQ0@1^)CG.B:D>X\$U- MQ'0W1!#Y0FZK ^:*AOFSC/M!'8; M@=T-\5B>L&L"=K6N;"NBKR4/B:+74SM9L"+#-%*ECG(3^;?2]8!W:*C@]EI M];IRHBY+B B,-
!,WA5?2#1G>HC-Z,>FE+Q6QA?/^24+=*(X%CD=)54SL>*2WG8V2P6"6G-O,RZJJ/;L#.A,!ZT[!>SLMX M ^M=YF?4M:T@L"ZP?F _8SW6+85Y&LN)CP+K!\>%P/HVGL8;6%<1Z]VZCK)M
M6DW6/MG\- .:!NA*!T9 'FN[&Q5(X2>*$!&S\6VW-U;1G*NZO^?Y3<9Q7;LU- M)WQI0O@^&?5I=#-@*CN^F:F%+%!4)!=H3K-K MK9[9D773ECNU'1_-@2TC@+7DU^T96#H RY150Y%MFQ?
#00"K)F"!IP26P326 MIEFRH@M@'1FP[ ,"RP1@&;*IZ+*IUE6JP8FKP[UUN&9;I9!0%-T(;:O0;&4? M9A1=DHW28M'!0\C!0M1E:45#BL;NJPMH;6TAU@8MBT%+T1595<7Y94<&K:UL MQ-J@93-
H&1U=UJO'Z 6T^(+65E9B;=#J K0LV3056:D>,JDS_>9#@B=]Y&V[ M=M%)C#WIW$O@(^-*8 M1.P4LV1(8X]L=K$E"8(]8*5D!./A R\@@>/!Y<"XA.)!(7%[L5$9 /,J4,S0 MVA::.O,,P]I [YO'U2>
(]TH]/GIL,<_3-W9B2]%R9W4+Z, A SMI;YKCD4.R* M5UQX+B*8T+9G4C$2=U[U:IO[%X>(F/4,8BNT8RM$MTR###1B$E,=*(Y]]97! M0. ^0P/7)[MI.*VU&X/LG/4C2GZ=D0',ZISX3^0E1K3-
37[D!6>OB/V:3FNI M,1C4JT] (*G(@/"&:5_#"\=-@VT5]*.MOWVH"U]IF22O,C2=>"T0:)[S4WZL>=Z)/+FFGX? M9HB7]7(3'D@85$U170(UX%.6.JPA>]IN60DF#-YW\=+UX[).7]UNZUIUL]?E+:Z
M\OMUCU+UMJEV2SUJ_?>FOOHE8E"(')36>?-1&X)T;]KQW:7+5ACJ[5FQ6TO= MWB3W2FK1191*([AN&$L4-*PK?;$.10M;TE6Y0&",.'5'C.WO3D!A5,#+G*Y9H
M=K<%3/M/(H;0A:7.S%A;%=^C2V54[ M+:")*:]EY]VPD.&>NV3:]77)+,F8G28J+(I^L31Q(5"G(E"[;)=IU]=#SQ] MG[F#LA30=`.9/(NZJ2.ZOZ9H!I,FBU-T?PTC^!A(SB2*:.."\2$D$3_/9KK)$
MW'].X@2W,K>KJEHF!^=)0M4.:EMS$CE3()?S^FNK,24_)<9?>`1^.FK+F M 1^.*BRDG8%FY&=R3YU6+A@%NC;F\8!0 )^<- . 9P! 6 $"'QQ@6+]0Y>0W M@2^.[-<-#N'^4-
4!M:57[W(AL,61[EIRC@ZNNRP^=)=PE3:Y2@7RSBN<3-)0 M>:K#V,REXT<8,;%)DLCK3UC>VWWX@X"0):L$QZY[599B6@,J'DX/?758HENB
MKUM1;0OP<0B^/9FIVT&NJ]1BCPK@<0B\O=NP6T)0Y5WK'7.FU^6*DHTMMUNR M.H+79S^=V,EZ-9*$3[528Z;8"CTR\VK+;2)V-98WIBB5"]]KY"#?&_9"7H6\ MEDM$JU->]30MK89.
(D)>A;R>]+QN\!?KE%>CU;.-6>E4[EDDY%7(ZZG*ZX8T MNCKEU4R3Z4ZK5YKSOO0OLZEXL^7#W4;K/GB3:M'#4IL6JI4V++=]TB#8M)]BF M)4Y"Y];M<@2?
78HKGC8"$T"I]8*D3=NX9HD%S!&M"^) M_ZD??>B-B>>>>0'[VR%C=-)J:/%2CCAOAF7J<9EJH9SC3$83GOF$(7&NH M''BD* L(ILF5KQR!$Y>%.8XR"7#IP',\)15,NY( ?DAR'R:99ICW
<15ICR>;VW?DME^OO7U?LN8")?8>+1>5>]MT..Z7- M5&S9W'TS@P9MA9[D9N?Q;V=VW][.O)NSP*Z8[;5]HQ)KUD0VEK@)C(4Y'G'BM6%&7DM_6E*P46X:P]FXY%[5TR;20
M&"$QW$],5D%B2BU%FH)UA5U#UE>X04*FA$SQ+%-E1,K8L4VG*6]KUS$TV;0T M[FVZ.D]7UO2VKJT0! ,9PR2GY!Q,@+:I+:>Y<-8R7O0NER0ERTG3/HH:=,%*
MP4K!2L%*P4K!RCHBD/KNNGAKBM;J&7B.O0<^@,F$[JWU D? O:4 MOQ)_0DLO>$:KIVIR=T6/- %#OF HM(-@BV#+(5P*[I2VR9G2/NF]F:MG&CE> M3*?%[U(X1E[$K'S_D<8)MNF
'R/X, *K*XS0L*#4;|:K MU3]QH>/H&F0Q';\&6,NZW0+L"-0<$VHVN(2UH,9N]8P51TL(W/"%FTI[8X(M M@BTGQ98Z?;A:M&P7M4S'X$3+GO0-4-735D6P1,2P!%L$6P1;CH8MI:R%#6<1
M[.LP30U[DAH])V%<@2TA\HUB2YT.POY$7N5(Y(_C$-TBC7+^9Q)025(>0:6"9:;M(-DZ]5*]N&@S^* MM"C05!V%YB3.:A72I M"IUR--4$V>'YN&8A,$)@*@I,E=92)5>B3]NG&1W9LI?=
("%30]9XEJE2(K74 M>ZIV2;):/4O19;-;^4CAG8O322<&5.R4(WIAU[3I=GUMHIY_1*$$1EB&"+ M8,M.5J>&=V56SJ>1,Z0I$Z-PZH8*_@LIQ=]6)\Z7=AI M>2M]>L:?
%2Y,:6\%^^XJMFR9RW5RI=.I14"+CVS\(CT]UZ M"TDMJ^<.X$0@ MY%@04L1K>ALA)8.6%L#'DA5KN7NPP! W&!*[&8(M@BV[T;A%7*A:-:Z=:=PJ
MY\F+'2+1UI,OH1/1),$6P1;!ED:SI93AP$M;3PT[A1N\',\DP"5DOE%LJ=-9 MV)O,ZPI,G\ZC3WOZ#BAHSZ-1'?/0R62[;.[IZZFW3UU55;TND[*.GR1XQOP MVR'D1&\;ON1KU?
I61W=/G;7$U82T"&DY7=/76_UNJ8A&V9=AWL*<1+B MQ*DXZ4O-/;=9? QPC/3*Z6I"6OC SVE)2ZF-2WU_K3UUL]73-$NV5IQP(%[[ M"IGB6:9*B=3.6WOJG5;/ DG]=/DWZ$XZ.8"[UIXZ4-(-)WV?-
B[*5U?KN:=( MT( ]$<%.P4S!3.%,P4S!S'K-UEWV^-33 @&M^N%V FF-1]&^J5]0+,; [23 M+D,573Y%T8A@BV +=ZN3WK"&<7H7P^JRKM1U$[] H= .@BV"+8=F2XTN!6\Z MVU
XT]DGO4LCFGQRE9NMFP=O\FHK5['DDU+-/EL++A6F?9[?*LZZ0C4 M-!@U>VB/9^BMGFY7M@8$;KAT%01;!%M.D2TU>G"U*%D#E6SEUSOE
GZYZC5NB>4V_Z9LJ'113!4^RMHUM[[*UC6&EO MG:XM=Y2Z.EG5P=,#19(.!M<&%];629*&2>XJDWI#)\I"C1,,&\6QKGT,(8=" M#D]/#K?HGE4R^ZC;ZG4M2U:-FHLDA*
*03TA0=VB<=>2+)I*]Z?6MO$OY%#( MX5'(8:F8D+'4)FMG/8Q,M=735$4VE>7,P.(1'R&M0E]/25I+K9]IMFY(K=6S M.I:LVU;#5U46T?V0$'@5_?'U'GN?V#\ULY8]Z1Q+(#SG;69KR.S[(96(@R6[
M)'C!O/@@3&@LD0B^#B0/>/T0$5\:DRC!8&TRI#%%#+@T2&M] T8B@EGT R\@ M@>/!Y7$"[ "C?:4/?F,\[EFPS"TMF7"X,=AS"HPSB,*\?I^^O'U)U%$LS _XSR$8S) M SWK1Y3\,B,#&. Y\9 (2XS
F9O'R O.7M'M]9373FPPJ%=7P-Q2](/PAA'; M8CD'::,17@5C(0+E:HTPTP/3:IQL-6"[M]9'B;)503KP\-]- C)Q/1CR M^[7Z:D2B!Q" _3/NH&EA/>QZD%X#^#2?P##>6)?KL4%RA<,|% G*3,D/_F'V%
MZYS)9L(6IIF*9:L@S,@GXYB>YW+UX[).7?E"4LO++NU$RYK/11W\A52*VTW;I#=[%DA=5.QANS69EZT&W6I-,] M?6EC66P4/KU.K7B3#& _?PC5)9G7FG_K1A]Z8>.Z9%["_G;3D_*"$>C.24H\G
M5 L5'6MB,CQ29$T)ZY( M3F.1J1X]N2Y&X:10I5A!BBQ==CJ)M7^0R!GF6:4ZU!FU)Y4W:ZA[S)LU]5;/ MU&734N%_-6^4-'K+\B0W)8]_V!%8.N=HFV0= X6F\IDK0EKPC(^0EK72LO.C MC$RSU;-
U33;L'33J%N(DQ(DK<;[8]#+PGJE[!F\:A:LDJ3.M;!62)"2I>9)4 M+M=SJ1G;[G(]K5;/T%2YVUT^"';;7$\A4T*FN%N=BG3%K"9)-DB2JLJ*RG^D MX:3;H[8@)G3F=FOV=4GEX3\K*YVMV#
MGU'9T4$34/NFKP<(BO05O(-@BV'**,*G3A:M%9RJ[5BXQIPLT&IOO[@0#]>MA]YJVE6G M4_/Y, 2KHB2IX%4:,RAY+GCMX5) AZUI'-O7E1WU )6#&7 MVJ)O4?+JD$VM$R3,?
&UR'7RT$*P4K!2L%*P4K!2OYLE8W-.BI M5(IZ>#RZ3*X?MR7H@J<[1AGNRRMMXS&X$R4/(N29U&G)=@BV,+5ZM2P\CG+ M;/5455:[=:4:"1@*[2#8(MAR:+;4Z5)PI[0[G"GMD]Z;$47/?
&5KVPK:L M5D\3=+EK5]Y6%855/*T3>RA?M6S CD#-.:%F#^5X5A=0TQ$M%GC'C:BN%6P1 M;#F$#U>'EK45U+*BZ%E<)8J>]U#T?$?'"1WU:20JGP_E2V]I(%9GY;.MLLIG M$YAMJOSG(XOT?
I'>7\UB*=)";5/ELZVAT(C#GH6T+FT=+;H$U!N5\766SW; M5.6.;@AQ$N)TY.)4L9' FY7/MB$JGX4D-5B22E4^=Y::".RL\MDV,3W9E"US M.3]95#X+F>)9IDJ)U%(S@=HEJ0-
^D]]1#:URAVE1^7Q2E<\Z4-(-)WV?-B[Z M5U=EWELD:, .F&"F8*9@IF"F8*9@9KUFZX:&/95*4VU,*NW(MEW7D2@":='97X4QGG_0NC:B!YBION],Y> UT5VWU-%67%;5R-IVHL^)H
MF>CLH(:-9K2TX90ZKXLP<-Q(C;&+/I1%SWY')$G%2'U[L+G'I ML5W,V%-PNW?.43-;/=.RY([9Y222(D!U:$=M$4 +BKS3ZG4$6(X)+!7\L_+* M9PY)>-JY)5L= 2?>X22V>
1.!%LX\\LJZ5X[U;67;U6Q Y:!!!R*.3P9.5PBS;)I0+ANJ*W>EU-D\UNS5W'A: *06VVH)9S M19=:-)=HA+DLE49%/U+(HI#%TY7%I?[.NVI*JRO8E%:O97O%*7-"6H6TGJ:T MECH)9.
<6+B9LJH:L:34?;;!W.651W0\)@5?!?UWOL?>)_5,S:]F3SK&FW7/> M9K:&S+X?4HDXV(.)!"]8Z1R$"8TE$L'7@>0!KQ\BXDMC$B48L$V&-*:( 9<& M:?.F@)&(8%GTP M(X'AP>9S %ZSBOCUE3S[C?
*[9 RM;9DP^'&8)@_=1Q1# M]H_TXY/G)L,0/@QBDJR_98Y+#HR*1L5%ZB*"":VA>G>3/#$2 M=Q=),/O#A&!FAG5FC'5HANF089:,0DICI0'-7]E*X.!WOV'KK;RFX91/NPQ M>:!G 8B27V=D
+,Z) X3>8D1;7.3'WG!V2MBOZ;36FH,!O4]&"!(*C(@\6%: MI7$.(DHCO K&0@X^!FD8H6K[TV:6] ](#XHS"L8EJD7 ^Z*W[L0]74; M+0QUM.VW!VWI,R63Y$66K@.GS3H:Q)-^[+D>B3P:+\GF?
H=XN5J-S)0'] _A M\5 ;^.'3H4?[;A*0B>O!"-^OU6DC$CV M&4;2M7 PMKS(+T ='0X@6>X<9EQ M?LR^PH7/9,-F*]5,Y(])E$8;ODW%,S _ /N9G/'H!&PR[Z>/BX\WE/$4F?NG/ M,UW45E)]E.U\9F _?
F[#3Q^6O^ 8[:[67?F3TE97?K_N4:K>-M5RCUK_O:FO M?LDV@]*T-Q^U8;>8KTWA==D[.741I$&43B2PC&K0 9O"CW51W!2:'Q>);5E6GSP0Z'B:F*K[)X3
M)6&=92=6ZAGR&)R;'-0C54G%.Y8(Y*JI-3^2N.%4QRI]X77%:O5L7;;URK6Z M_&00"^0?"_(W9&M50[Z-O49U6>4&^G6VKE&UM KRS5))LZT8RQ&(@Z!BKA.M ME(121
$(CN=3*9BMUF9;^!*9!3"N/^]>)! M&@)_#FB(;1N7R##Z-"8U;#S@,SIA%X%,24XD^8XOZ]ZHN4I*]+@M MBPU*E%5Z?GY]5DII>=!;/,C=ZN?@B*L4HZPLZGTL![L8#OFKFQ4[_L]{-!R M
:PYYP&3LUS:3R0O[\?LA'&2'IOC>K$#TTTDN RO$99J624[3^F;P=H9:5^6NL$]Y0,L&M5H%+1W4I;OX,Z=BE7ZA QI% M++B?1OW)\UPZ[G&:H]6JP8H6@^4$3;?*[I&N-,M4")RNJ*
M!@BB"U@SD;2D0O>%)-R'E3OV5+4V8Q'N.+EA3:]/#PBCFVBC>%CX%]*H&>E6136,Y;.N;(9P7-<(8Z7]P[?*J[@_P M:%P)MO,K8TJF\!JVRK:XR;-5+Z;)JE@N]=4/G^[R0N]5VD)O6RCKIX?PNKG
M 2Y%DBRVA0ON"%]:"QYP7Q.>AS3;!?0]TC?\RODIV_.E^9' M$"I4.!;Q48^83+6:$EU.9>7"27?@L.B#>H\8NS@1@Z+:=L_B$G$=.!%FP'ZA MZ7^O@YRNMU.REO9+S%:O8\I*9WGY*-T#4-
@97*!H@ZQ&Q$Q1U6CW#E&VKAKZO M7-D?O"K4Z^ 13,$P>CF1H.!NU6A.36^+N(X%IKVN\=S\A+?FO-'1,?$[*LQ7"]YSIPW89C6H%$S*N?9)%G4 "]P
M69CC@A&ZM*QT6SW+DDV]2BZ),%5YPE5I5;L+7.EX\)TB=[K+32*$\;K3:,"8 MO+ VFZQ^WG&B"75/;=[)^F@ZUV\'RG%L1(ZI?>W692RM-S@D74@-LLE3,+R MY09?>PD^9$NO7,(AK.*2&
[WS6Q;""JY3_2YN[E61#KW5Z\BJRH&I M(DS@O2;F[Q)4!A;G6YWC"=Y6;BK58?U #]#ILV3GL^]=IH[B9.>=]'%@!R9? M _A8\/GE9XQU,2MR-$H+G-
GI:;+664ZR+FTY_YDK9ILZL(=BCF'8KV]+W<% MP YH?$-6];I:')3I+[WMHI /(B>WD1[4P4DC[8/WD2PGLVOLKN1OV+=Z-/" MMSKZA?*9:%!Q_GCS,?:75?YAJ9VSQ4XL 3OZ6E3!'^(J'LB$8
:M\%^D!?6 MW?@^O$AI^'D2P_OBF,:PE-\,4#5EO[@ERH]T2Y2!-@5-=>Y^;0^G @:@C1GC MAMRU:CC[EQ.GGWN5^V,2.4/L8 ]]%AQ[...3%[;WA37ZXZUK\YNW*5%G[L&2
ME/S(*/O#)T%R$;A7.7%+RPCF&\A&1^QO'0N4RBKU8E]"[(R=#@Z+ MYD3L$(=846\KL4A>Y?<[R^X4;&S2!M*ES&VS)Y\[:$^[X/][T8 M= K8=9U6S^[*IM*0_J8-#,O[8?!PAHUVMS_
I7E[*3O2]=?9"3DW M@\] U7L@ZA>@:1FE7U\"A-B/XPA#)91^$0P5T/[L/'A35[JK?OZ+RSC6KK=T MG$;@T8"N0;DVSQJ[<_#K2LVXHCQTP1J2E4Z5WC7"C.8).!M4:EW ,5D^@VIS
ML'UZ*O;IEQ6'#6(K#&&;;IL[<#- FN:6!3LMKH11:HI# 1H#GETDB:U$SS)* MM%:OTS&Y3_LZ)D-S+LO6"4>C$-\=,K^$G5DERVI&UYO!):,J.U]M.&@@P=F
MR8HE&AAPC*'=)%X5@M#;;Z[!6_2?EWX%]LI4\D%CIO291HZ7*EZF<:5PC*RI MH4G!D*D:V!2SI?GT9@[C]4]T5;EL{J:CSW6?*R4FI+F9A?,34.N5HPG MBCXX!.+N>Z'5 +^.
O!35%DQEPO]:VZ&MJMZ#U/4>YQTO<=]Z;L:#*C#$F[H ML\,JY0BDE#)R0ZN!{'$E55.UU?L0?((HA%DQU=&-$XBS\%SZ/'W$]EFWLG2 MF3+B9G"5L>$6N' 3H#K# _UW-"\
[I3GK[1.XBU _77D=,/X$B?H%'.DP)OZ? M@?!CN ,^XR'I8$++K%%D&*PR9#MJJR=:FOP-%HMZ0'OB40-OO,J.8+V!1KZ7 M5ZY7V)-;9-$ _=;.6[-B$0*RH^UA1*^FK'S"1T%WNIY]IL7G-
F&K+TAZ%SKHK MZSH'9_J)Y76ORROGP#328WJU*DT?^4I(XW)1N"R\"$AG4I\^>$& (4QL"\D@ M<")[0V4$T'@[/%1)[D]+D8F'MMJR:E?>(1?;2#QAS.0)9!T F:;(UHJP^&GD
MNG&KL2F>&+Q.5Q<,#J>S/->!#VXXP4,P\\E5.PB%&XK^YP$)TWQ5)V(#IP_D$0D9%S)>7<:YLC9LD'%#[IK'(>/,5/F0X*&T>=KY M7.9\QC%#2]->QF%Z#,IY1'V2>
(_TXY/G)L.0/@Q\DJR_96[, M#C"&1L4!>1%YO%\#Q^XF-&HX$%5YE7H_]^]P&N8>DP=ZUH\H^75&!C#"<^(_ MD9<8Z3@WD9$7G+TBW.LYKYW98%"OJ,'D4C H,-T6^$<($@CO K&0@X^!FD8
MH9# R3.(K=".K1#=,@TRT(A)3'6@.*K5AR'IW^7H2]MWSTY!!Y/R$4$B,^G M#Z2WBG53(O<^[:,/KRXY282K N''AO I/TCT "S)(*E]^RQO8N"Z'U)81GT _M?,+H'%M-\N1#<
W!,83UW/%\CY$F/S^KH!>)-T=NVK@Z&6)!/U VP!1'^(LM MA@2O[1.?U?O'0TKA24DHD5&(1Z[# \9AE&Q\0)S ?UB>Z_2 K[0%Z#MV7S@! M KGQ^ .UJF29"Q^SKW#ISK9&&6FF*H0M[,
I[_\3'/^?<"1FIVT]?% MQZ/,O5K4&0+3GV?BV%92D]-K6T;UL]?E+9:\GM37_V2 M=7>L&Y2]MTVU*P95;%";^>:C-@2H^(I#K6Z[^GE>WB7')W'L#6!0]&$*]*PM MN* _!B72)7RWM+ +D>
(+=>BH3R-)5V5)4S3CQ,: ]XF&UK;-77^HU=H5H2@8XID%5ZWLV/4Q6(15\$KP-0 M%\DEB:(7(.-?B3^AI>-1W;IBSF49=]#M5R%H0M *Y#C4+FB64G5*DW.[:ZES:"GUS _3-KF)6?26"
M]*Y!UZ%YQ3,+22.$XY@%!A2EH(PP0AC!%\'D@?8>(C 01F3 MB'5P2H8T7IOCES5!A,MGV7YMD1NL:NMS@W&,"/?-V:LZ..4BH;C1"<5[2^%C ML*-MOUSH2Y]IF20OLO#.&T64(@G_=AS/1+-
MR@]8,[SZM% _9VHH"20UC_6FJ^/WR0@>YBRWLGG5P9(DDXC> M#.8[8>4KKIW: ZQ3UD62?8>/H+ ZCU&11A.0TO01B/IP^!I\CD+K$I/N"]"QAAG2D-ZAPS0E(\+][#OU(],UI+P
M@:)]NB0'1>^F26,)\IXS)=@K.[W\3A%6%]G@I6ZOA M7H)+\H<1V"V-8-&5Z"59,GO*0EDZ9$^ /U8FAZPST]>S@8196?W MC2C8*FF<,?[%ND9%K+3
G3BP=$MH'&3C^BV61AX%WG'Y')$?E$V_C[8>PB% M;'BS]^-5%,RA%XF^P&!\;RQ+ ^+0N=>%@4.C8+V-<' TS%$ )NA[,)^8\9'T M/=^#Z<(<7?C^$?
=BYXB[@O;CB(X\,'K_-2'LSIS,$K!QCFACS!YX!P-,/PJ) M*Y'QF(*>@YCR1L$'G%149X+W G8'F_++!M-NBT-F/4![V9EXG@/!XQ MA0#'DAM3 +P@"!_3BV@
Y$=0S69+D@2M<#8E^!D,$*:84>H!T/@M/O8IC'PP MOS%O7$HH&3%-97UE4XS&EKBP-22SE(P$MG\S-Y(GZ/MX6D$?O M ?N'9C,: X;17LSI )CY19-F8 JD*GTT$R"4\DR6L;(GTRJ7N9C*^3=W?
[G^ M+DM,"0.@9.EO2)D?-!S[]6S]A;[$TETX5\&<7TMQ]A9FX#\2ST_M%U8*PVXP M3A0"TP"]Z.UD1)6!JG%\EI(VE=\QO=47Z!W1!!X#W%\$'G(2X!C",U*+'D R M],;Q3!6F-TH.H#9$](!N=(82W'8/*
()S(OX\$;XXZ>?D$R[SN4^Y$.<#B!5 MB4,"6* !SFL10 QR8[S?]=!%[4\8Q@$(0W $1Z#&T&_STU>@YQ.EHH+?O8+3 MAU?K61D+PU":8V%H6UD8=^'GL6J1(+D UW*"='KX :;; XO>/=SXV6?
GK>5& M0'>%U=%=MCKN)B,@"1.5>/8&YKVFKP#-D;YC.UN$O7+0+11"*7@ _#^3V(MO M!]_F_I+^NSQ_6UE^K:TLSW_?2FQM)&$U8-BL63^;B,:P3*7$Y5L-+0TU-ILY#
M*9\CW;/UV05I[(0IH#ZE 5)B#(]6)7'AJR*7%54Q#?BS?>=>6'F@ ]C/3.6 ! MC/$9\W".8"WP0*Q'4TN3W?7GBXL?N9V(;5467FCN0%Z01IK0Q8PXV,2X0&Q M"2I!U(G1Q*?YV!\FF7K.
CS2':S+$>MASZ[(^_VA(LUL0%B5: 1:-UAZ$9( M]:OCAS'X"#%\ 3_C#.T%F*,T-5\Y"8,LDGQLN2C,2!^8M$?>?L,"O[^6.!FF8 M#3*&+GALQ?%U"T!U'9(7L)& E>-'M!;KO-WIV;3+AZPH]+)6NRQ*JX
MTK!I_B6;^5*!T\R& ^Z!]Q$ONGGIXH^GNPU#WX5%]S>6L9"D(T5")4-T+A@6 MT*88 2V&,?:JHLMO6S.&Z1#FZH3SQV_]T+9TX?LIWW(7*]MJ3B<%9FT0I_'E M>1D&^WF$-G,*OID^0"E8-
@KF%QV>E-VZ18^M,Z@* =+;Z;]X"(8F,]> %Y+3 MZ)^3(-UK8!*":)M[=&F%NDES7*2:XY95HN-Q E!]N"15.?O+%#4##[<7I!=* MH@PUJP3BW9P_OO#07-NVI2QIPLS.5#SR5^0:
(6W'EEK8,/ZI+'M,![JLB/:1 MYFHE?PHS74<$'3:6Y\L2?]:CG_CIV-O+EJ>T9-P4-U1^P$BCM-OK+5TL\KV8 MJJ,O8(5$'CO*<6:R-,TX>3T]+B*?JT4U7UG'R)P,3=-N"YD$;!35M>T69HHM
MFI($ ,206:.6E?':R>6YY-H1YLVZ#YBL%PI]X#O,5.%CC&O,(*8U#&( _TQ.' M:3X3?A&&EF]|44U#02LU<;K+$12XVK MM2C28*FF<,?[%ND9%K+3
M\624'@6;JCF2'@B3JK^L>T@.5GK!M)3"G3#K:S869G@SQ(/!X"039J2E.MIA*UT:ATN/FDYMP>ETZQ2+ M._]\G-[?!A0;)BW9]&9$YU=<9DM^G XZ7=O1B R#7,42#):" 0!:.Z9L
MX7X:>N!CQ*F8T36^&0;YIU$X)ASP#<6@;-IVYR75Q$./3HUP& ?F3+!0/$H; MNG_L&^97#,,G%7U 1[X6L!N.(ER&Q=]$I NT/HIRME P )N2S\3D+-_9Z* M6_S@ *YB+P00DME/8V ]R?
P%'@4&EPL#)W[_VOS33+RO7G8PO7WKTL;5A.T MXZ<;5L%#AIW%A!+@KH-))4 _@',(Z-^/L]C!RD;V^A'D+2B^-R'G M^0%9)+9$8"OS--R248W7X9.%R$:[0OC@/40)VM59V&V:7YG.;W
MRCD' OCLNR$>^\52!QA&9L89<UXT=7K<-#C-\@BF3EI_!169YY;N$=-GAQF,@Z6O8QX%0_;TF?,> MX:9!>O&LGR5(RT,8ND^>[[>E+Q3T :RI*(B+CP:C!^1SX#'%G[Y'9MFNGC/O
M2<1B=@GH$,S-^/_9 ,FMXTD; BK(+CV\T(2\]JX26F6$6W9FD?OVI)6DG=B M_YI $\4FQB[ X^A6SZ= _ZL*!PF !$B0!,F:B)$)E$$<=F5EY_I+G2QJ.1N2 M%P6Y3;RA7:T;Q3(W#=*
(8,L:\%!!9@EL1E6 R>49FXX2Y8@G:C_'!V7P6R6A$Q<,D.Y8.;;^)L]>]D(IF0>W,*>%)8)ATA/ M\CSWI3AWN>! Q?DRJXFNRBSU2:<' >CQ]HX>IX:\"Z+4%XS4 9(;?
7#82GO53QEYSE3WCD$>1[GB@!FORZ75& M@C0T HN7\AXU?Q>8I4&'%A$/IO(HI^%,=H^# !;%(7-W?P!%O^-))K7^$^O"SBD^3RKO0-]8P^7L'5D75;0L]X9$
M>0H3I_KI(2$@'T(PS^ZX#,G<5W<7"79:)E+T,5C\#U M)5R=L9[3/O'R 5+B(3'0'R &R!2OG. R M>5/BL91.EA?([&P'=M0+5O2[E&W((TM%YB5W<7F
MW>7+),V@HQBBE0_^2O:^K1(-X\\V:\4GC/.SZJMOZ,\6 :/P=E?P;H!%2I M7DO72J>.&[_N@H._IYNR48&D33;[(13Q2R!(7 (]%8]_N^'%"PL&XN2+2(Q >
MS!'4"5"%F,+#;0@_RP"/%WG&,*/"F*;OY?Q$@^LT0)KEE9:2\. -J!)VZT(' MVK0?"T,X#?$;Z'FCTZ-&?L41,#GW$;_"+R3SY0XV3;2$,6,GX)<5 MX+P.@%E6"\Q[Y-)0YBBD:O#B;8=C?P,$.F]'%1O
MP>3UZP&3KRY KJ[6S28SN2O(\&\TOZTV ^U0@/0+6XV/6]/QV["E]PNM]6:V MH-V'H)X]B:> M]D!X_EH/KN(SL=_^#0,]C>5>RYW;B>$!)GA[V#5MYWWYT#26N@L%>;_;TM(LUD!$PY-
N2)>G@O]8;>%14]74I(4#]!4C]&N/MA, ^ M/N,IP'CJ1%9&RB6 UA^5\<2)=S.,MQ,Y_/B,IPZFUD23)X>#0!5_\B2<8[V88 M;R?@^O$93QM,CF/%$%:5T5;4W.3UH6 MPN-
KLJI9/2&MCB(7C$K4H=]@CJ]9"(6U\ '3,/&>.KH Z3_BPER^A.F!OCT> M3#7#D#6U8[=0W_MO'.PW$]PM6'N;\G!^UIX,IJHUDB?ZX:UU!&L+UA:L755- M.8M7FPG;6L4LXK62P!-F%(@)!$
+M\=KL M[(89K2//L! 0^P'^O1,UDN/A2M&"8.U_$\Q[OL"W _*D;ZR* 'FZ9I"G%FV5 MR',!\#\,_ #+)"ERSU;H1GU4!CJM1Y?J/X[4%S(C&\A':XMQUB+KVKFT)7K8 M[?HI2FX4);0";:85V"_8,\4)$-
Z_OR7F'Q#3ZHF=7PP'L^F]QD054[(CX-W&XD] MN! 1# YA>AP-(WIY@[M,\ :DD, MNP76()U[^L8H@Q2O'D>%M]3,CT]*Q@O *QC/3M,M ""%M6\P!A*O^(]X$(M0>MFW,BA51E M'(?
IB#9A::7'Q&7-)A"V %(PH""+=&.4PAY"N^F.%'TG1QF:X5H4]AT8KTG M$@-VC]96"3X<^ @S!;> YH9Z6I&0:-$^:(7LYZ@.3J2R5X-<*,=G2YCCR]&$ MZ%9 >?=,)&4J=4$D@93)I$NVD!.Y)!
<^^#/$S )KJDH>6'1)'F3P7>MP"FM@ M7)2O[0)],/;*-B*G^!B^&S((7NQS!_IZG;;H2(%KBF]&PF$#A@<1&\=VG8WQ MN4PBT"L;BN-!P6G@VA,!2Y)!.C!("!S8,D#,0@:8XQ3>O49>#-
TP1./M!,66Y@=!Y;Q;?IZBOW(P=9PF=:Y.(>)YUR,,V!362>1 O_S M5F%D?_:?"/9OK)'HM>ROWXTT.67WKUF7G%1?R#4(7+:0+.#\Q7WG#Z2W