

Earnings Call Webcast
February 6, 2026



Mettler-Toledo International Inc.

Q4 2025 Financial Results

METTLER TOLEDO

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Fourth Quarter 2025 Highlights

Local Currency Sales

+5%

Adj Operating Margin

32.1%
Down 160bp

Adjusted EPS

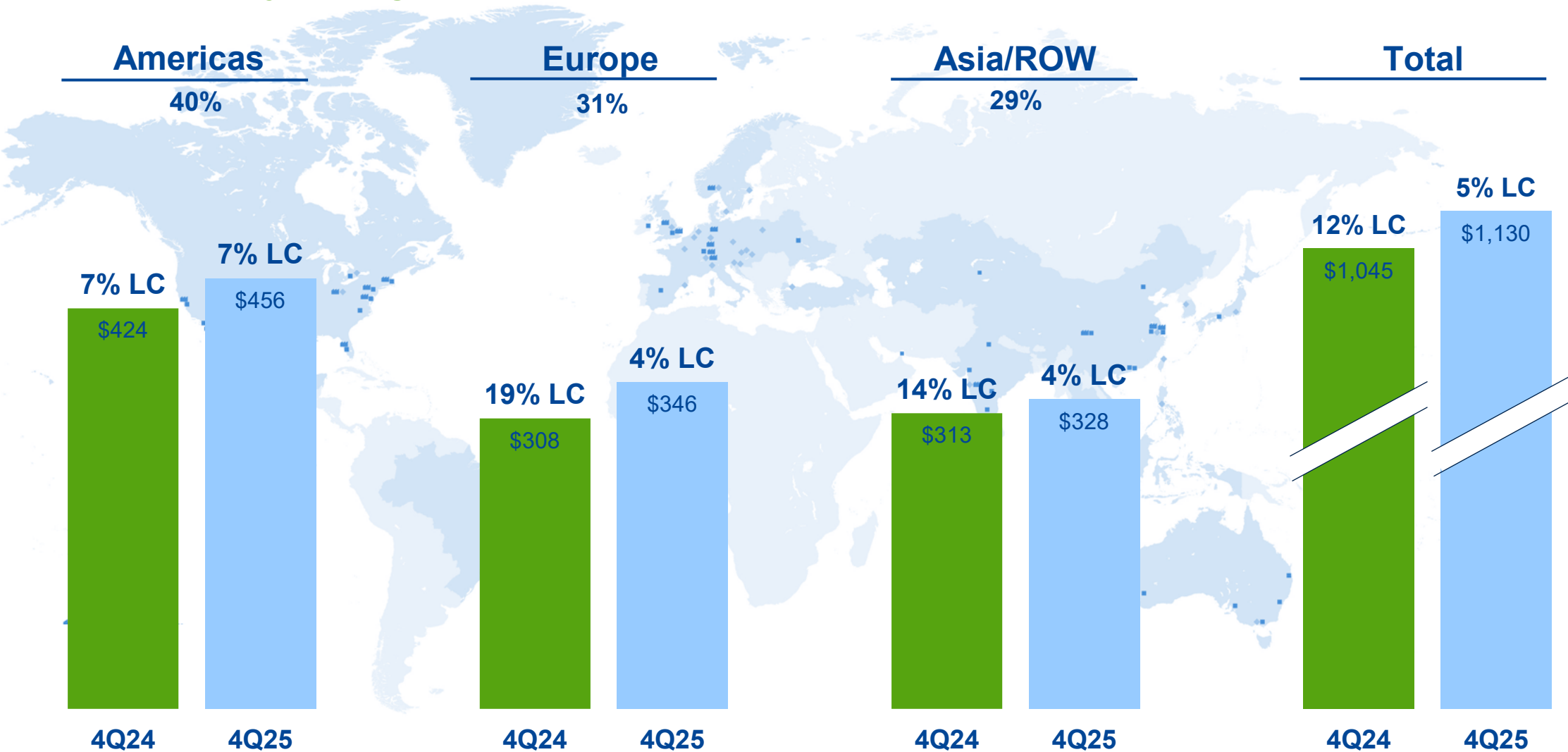
\$13.36
Up 8%

- We had a great finish to the year with broad based growth by geography and product category. Our team continues to execute very well in a challenging environment and delivered strong Adjusted EPS growth for the quarter with excellent free cash flow conversion for the year.
- We are very proud of our organization's resilience and agility over the past year as we successfully navigated challenges posed by global trade disputes and soft market conditions, and we remain agile in this dynamic environment.
- Looking ahead, we are very well positioned to drive growth. Our strategic initiatives and strong culture of innovation and operational excellence are deeply embedded in the organization and will help us continue to gain share and deliver strong financial performance.



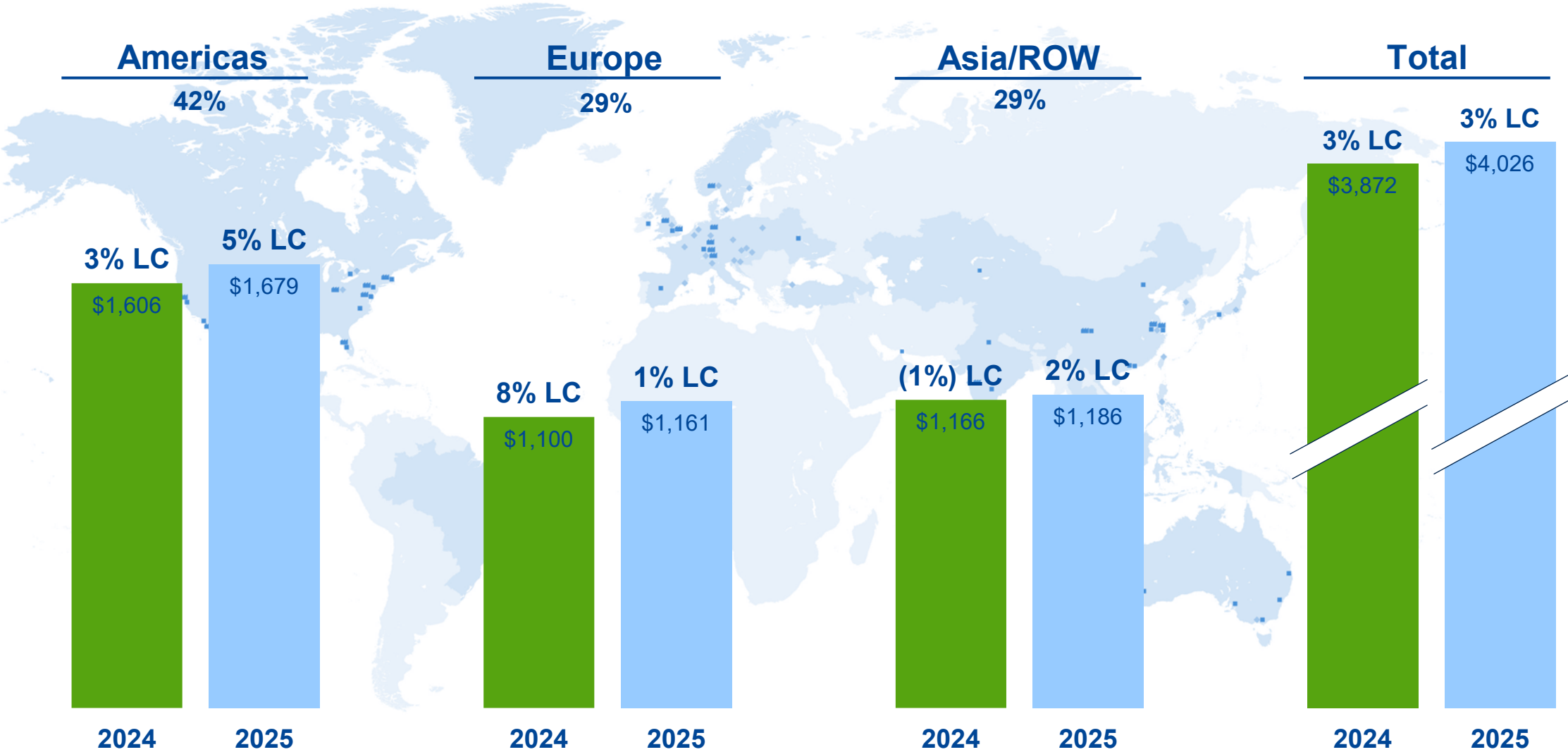
Above: Rainin Vero electronic pipettes deliver industry-leading accuracy and precision with intuitive software and joystick control. Vero reduces errors and increases reproducibility, while minimizing fatigue with an ergonomic design that feels like a manual pipette, including a lightweight handle, electronic tip ejection, and index finger operation. Flow rates can now be set directly in $\mu\text{L}/\text{second}$, ensuring gentle and accurate handling of delicate samples. Vero is available in single channel and multichannel LTS models.

Q4 local currency sales growth



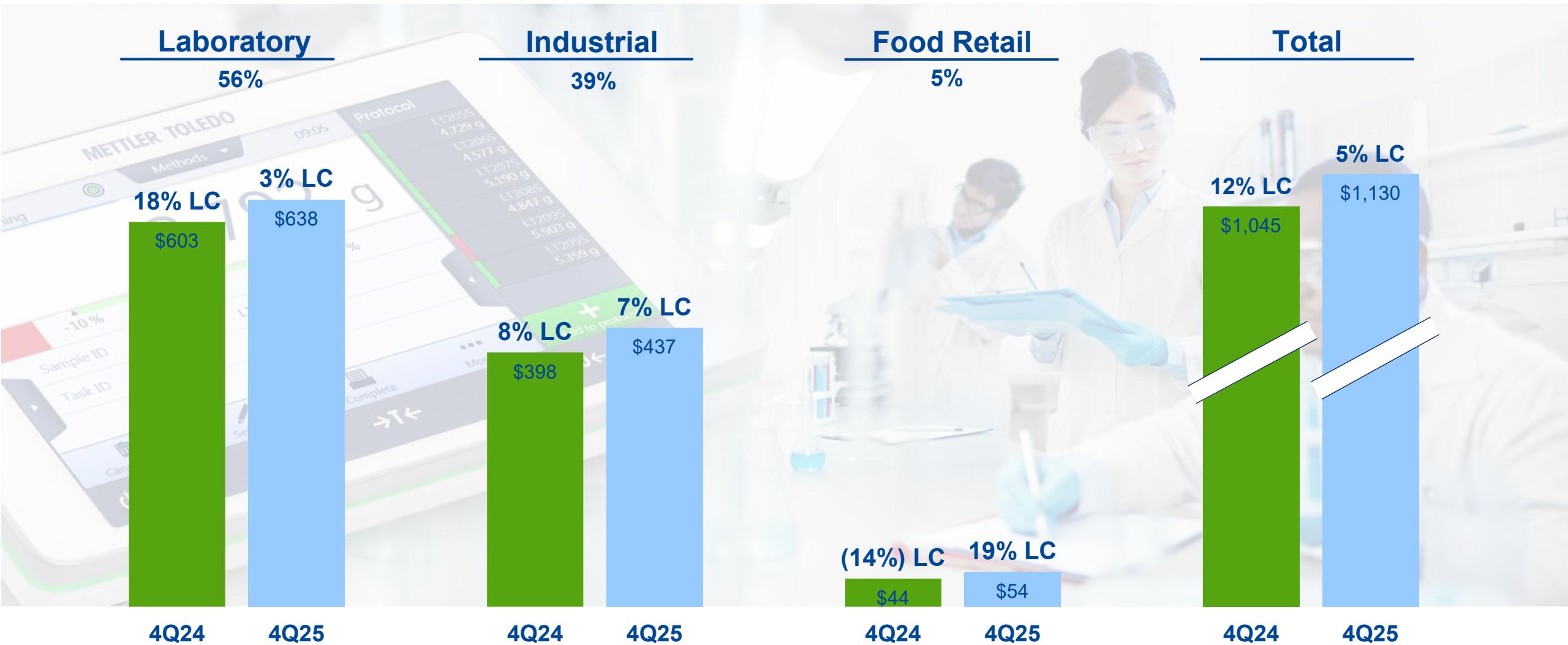
USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Net sales growth in local currency excluding acquisitions was 4%, including growth of 4% in the Americas, for the three months ended December 31, 2025.

YTD local currency sales growth



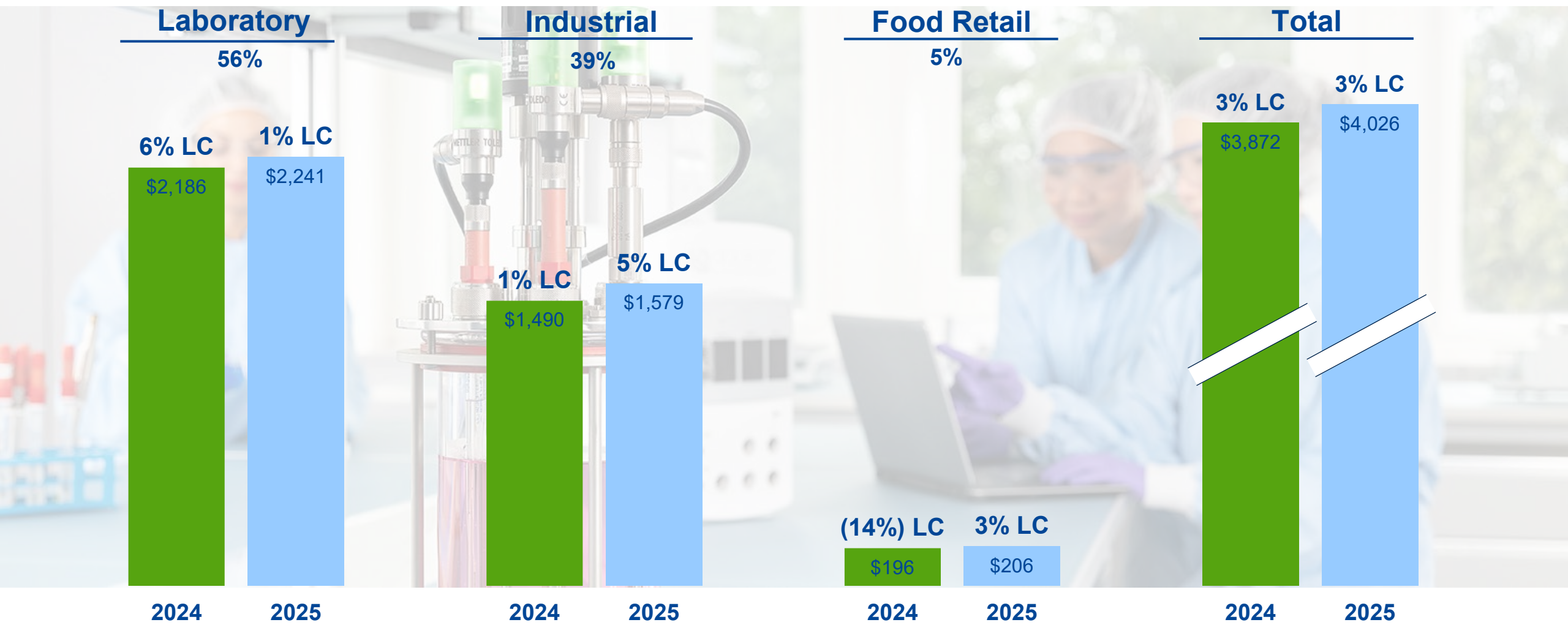
USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Excluding the impact of the recovery of delayed shipments in 2024 and acquisitions, 2025 LC sales increased 4%, including 4% in the Americas, 3% in Europe, and 3% in Asia/Rest of World.

Q4 local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Net sales growth in local currency excluding acquisitions was 4%, including growth of 4% in Industrial, for the three months ended December 31, 2025.

YTD local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Excluding the impact of the recovery of delayed shipments in 2024 and acquisitions, 2025 LC sales increased 4%, including 3% in Laboratory, 5% in Industrial, and 5% in Food Retail.

(USD in 000's)	Q4 2025	Q4 2024	Change
Net Sales	\$1,129,735	\$1,045,127	8%
Local Currency Growth %	5%	12%	
Gross Profit	675,435	639,315	6%
Gross Profit Margin %	59.8%	61.2%	(140bp)
Research and Development	52,599	50,054	5%
% of Sales	4.7%	4.8%	(10bp)
Selling, General and Administrative	259,826	237,340	9%
% of Sales	23.0%	22.7%	30bp
Adjusted Operating Profit	363,010	351,921	3%
Adj Margin %	32.1%	33.7%	(160bp)
Adjusted EPS	\$13.36	\$12.41	8%

(USD in 000's)	2025	2024	Change
Net Sales	\$4,026,399	\$3,872,361	4%
Local Currency Growth %	3%	3%	
Gross Profit	2,390,646	2,325,583	3%
Gross Profit Margin %	59.4%	60.1%	(70bp)
Research and Development	199,373	189,357	5%
% of Sales	5.0%	4.9%	10bp
Selling, General and Administrative	998,314	936,303	7%
% of Sales	24.8%	24.2%	60bp
Adjusted Operating Profit	1,192,959	1,199,923	(1%)
Adj Margin %	29.6%	31.0%	(140bp)
Adjusted EPS	\$42.73	\$41.11	4%

Thank You.