

REFINITIV

DELTA REPORT

10-Q

AMPH - AMPHASTAR PHARMACEUTICALS
10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

The following comparison report has been automatically generated

TOTAL DELTAS	10761
CHANGES	108
DELETIONS	1479
ADDITIONS	9174

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 10-Q

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SPECIAL NOTE ABOUT FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, or Quarterly Report, contains “forward-looking statements” that involve substantial risks and uncertainties. In some cases, these statements are preceded by the words “may,” “could,” “expect,” “anticipate,” “believe,” “estimate,” “predict,” “project,” “potential,” “continue,” “ongoing” or the negative of these terms or other comparable terminology. These forward-looking statements are based on our current expectations and assumptions, which are subject to change. These forward-looking statements are not guarantees of performance and are based on a number of assumptions and risks that may cause actual results, levels of activity, performance or condition to differ materially from those stated in our forward-looking statements. These forward-looking statements include, but are not limited to, statements about:

- our expectations regarding the sales and marketing of our products;
 - our expectations regarding our newly acquired product, BAQSIMI®, including with respect to our ability to increase our revenues and derive ce
 - our ability to successfully acquire and integrate assets, including our ability to integrate BAQSIMI®BAQSIMI®;
 - our expectations regarding our manufacturing and production and the integrity of our supply chain for our products, including the risks associat
 - our business and operations in general, including: any resurgence of the COVID-19 pandemic, adverse impacts of the Russia-Ukraine conflict liquidity;
 - our ability to attract, hire, and retain highly skilled personnel;
 - interruptions to our manufacturing and production as a result of natural catastrophic events or other causes beyond our control such as power East conflicts;
 - global, national and local economic and market conditions, specifically with respect to geopolitical uncertainty, including the Russia-Ukraine co
-
- the timing and likelihood of U.S. Food and Drug Administration, or FDA, approvals and regulatory actions on our product candidates, manufact
-
- our ability to advance product candidates in our platforms into successful and completed clinical trials and our subsequent ability to successful
 - cost and delays resulting from the extensive pharmaceutical regulations to which we are subject;
-
- our ability to compete in the development and marketing of our products and product candidates;
 - our expectations regarding the business of our Chinese subsidiary, Amphastar Nanjing Pharmaceuticals, Ltd., or ANP;
-
- the potential for adverse application of environmental, health and safety and other laws and regulations on our operations;
-
- our expectations for market acceptance of our new products and proprietary drug delivery technologies, as well as those of our active pharmac
-
- the effects of reforms in healthcare regulations and reductions in pharmaceutical pricing, reimbursement and coverage;
-
- our expectations in obtaining insurance coverage and adequate reimbursement for our products from third-party payers;
-
- the amount of price concessions or exclusion of suppliers adversely affecting our business;
-
- variations in intellectual property laws, our ability to establish and maintain intellectual property protection for our products and our ability to su
-
- the implementation of our business strategies, product development strategies and technology utilization;
-
- the potential for exposure to product liability claims;
-
- our ability to successfully bid for suitable acquisition targets or licensing opportunities, or to consummate and integrate acquisitions, divestiture
-
- our ability to expand internationally;

- economic and industry trends and trend analysis;
- our ability to remain in compliance with laws and regulations that currently apply or become applicable to our business both in the United States and in the United Kingdom;
- the impact of trade tariffs, export or import restrictions, or other trade barriers;
- the impact of Patient Protection and Affordable Care Act (as amended) and other legislative and regulatory healthcare reforms in the United States;
- the impact of global and domestic tax reforms;
- the timing for completion and the validation of the new construction at our ANP and Amphastar facilities;
- the timing and extent of share buybacks; and

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- our financial performance expectations, including our expectations regarding our backlog, revenue, cost of revenue, gross profit or gross margin, and our ability to achieve and maintain future profitability.

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You should read this Quarterly Report and the documents that we reference elsewhere in this Quarterly Report completely and with the understanding that the significant risks and uncertainties to which our forward-looking statements are subject, you should not place undue reliance on or regard them as a guarantee of performance, or at all. We discuss many of these risks and uncertainties in greater detail in this Quarterly Report and in our Annual Report on Form 10-K. Our estimates and assumptions only as of the date of this Quarterly Report regardless of the time of delivery of this Quarterly Report, and we may not have all the information or inquiry into, or review of, all potentially available relevant information. Except as required by law, we undertake no obligation to update or revise our forward-looking statements.

Unless expressly indicated or the context requires otherwise, references in this Quarterly Report to "Amphastar," "the Company," "we," "our," and "its" refer to Amphastar Pharmaceutical Corporation.

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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

**AMPHASTAR PHARM.
CONDENSED CONSOLIDATED
(in thousands, except per share amounts)**

ASSETS
Current assets:
Cash and cash equivalents
Restricted cash
Short-term investments
Restricted short-term investments
Accounts receivable, net
Inventories
Income tax refunds and deposits
Prepaid expenses and other assets
Total current assets
Property, plant, and equipment, net
Finance lease right-of-use assets
Operating lease right-of-use assets
Investment in unconsolidated affiliate
Goodwill and intangible assets, net
Long-term investments
Other assets
Deferred tax assets
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities:
Accounts payable and accrued liabilities
Accrued payments for BAQSIMI® (see Note 3)
Income taxes payable
Current portion of long-term debt
Current portion of operating lease liabilities
Total current liabilities
Long-term reserve for income tax liabilities
Long-term debt, net of current portion and unamortized debt issuance costs
Long-term operating lease liabilities, net of current portion
Deferred tax liabilities
Other long-term liabilities
Total liabilities
Commitments and contingencies
Stockholders' equity:
Preferred stock: par value \$0.0001; 20,000,000 shares authorized; no shares issued and outstanding
Common stock: par value \$0.0001; 300,000,000 shares authorized; 59,220,178 and 47,898,466 shares issued and outstanding as of December 31, 2022, respectively
Common stock: par value \$0.0001; 300,000,000 shares authorized; 60,160,459 and 48,841,343 shares issued and outstanding as of December 31, 2023, respectively
Additional paid-in capital
Retained earnings
Accumulated other comprehensive loss
Treasury stock
Total equity
Total liabilities and stockholders' equity

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AMPHASTAR PHARM.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited; in thousands,

Net revenues:	
Product revenues, net	
Other revenues	
Total net revenues	
Cost of revenues	
Gross profit	
Operating expenses:	
Selling, distribution, and marketing	
General and administrative	
Research and development	
Total operating expenses	
Income from operations	
Non-operating income (expenses):	
Interest income	
Interest expense	
Other income (expenses), net	
Total non-operating income (expenses), net	
Income before income taxes	
Income tax provision	
Income before equity in losses of unconsolidated affiliate	
Equity in losses of unconsolidated affiliate	
Net income	\$
Net income per share:	
Basic	\$
Diluted	\$
Weighted-average shares used to compute net income per share:	
Basic	

Diluted

See Accompanying Notes to Condensed

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AMPHASTAR PHARM.
CONDENSED CONSOLIDATED STATEMENT OF INCOME
(Unaudited; in thousands)

Net income
Other comprehensive income (loss), net of income taxes
Foreign currency translation adjustment
Total other comprehensive income (loss)
Total comprehensive income

See Accompanying Notes to Condensed

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AMPHASTAR PHARM. AMPHASTAR PHARM. P
CONDENSED CONSOLIDATED STATEMENT OF INCOME
(Unaudited; in thousands)

	Common Stock		Additional Paid-in Capital			Accumulated Other Comprehensive Income (loss)	Treasury Stock		
	Shares	Amount	Capital	Earnings	loss		Shares	Amount	Total
Balance as of December 31, 2022	58,110,231	\$ 6	\$ 455,077	\$ 271,723	\$ (8,624)		(9,998,162)	\$ (189,524)	\$ 528,658
Net income	—	—	—	26,032	—		—	—	26,032
Other comprehensive income	—	—	—	—	356		—	—	356
Purchase of treasury stock	—	—	—	—	—		(263,131)	(8,015)	(8,015)
Issuance of common stock in connection with the Company's equity plans	330,300	—	(4,565)	—	—		—	—	(4,565)
Share-based compensation expense	—	—	6,111	—	—		—	—	6,111
Balance as of March 31, 2023	58,440,531	\$ 6	\$ 456,623	\$ 297,755	\$ (8,268)		(10,261,293)	\$ (197,539)	\$ 548,577
Net income	—	—	—	26,124	—		—	—	26,124

Other comprehensive loss	—	—	—	—	(56)	—	—	(56)
Purchase of treasury stock	—	—	—	—	—	(3,585)	(129)	(129)
Issuance of treasury stock in connection with the Company's equity plans	—	—	(231)	—	—	15,207	231	—
Issuance of common stock in connection with the Company's equity plans	627,946	—	9,853	—	—	—	—	9,853
Share-based compensation expense	—	—	4,865	—	—	—	—	4,865
Balance as of June 30, 2023	59,068,477	\$ 6	\$ 471,110	\$ 323,880	\$ (8,324)	(10,249,671)	\$ (197,437)	\$ 589,235
Net income	—	—	—	49,222	—	—	—	49,222
Other comprehensive loss	—	—	—	—	(87)	—	—	(87)
Purchase of treasury stock	—	—	—	—	—	(1,072,041)	(50,000)	(50,000)
Issuance of common stock in connection with the Company's equity plans	151,701	—	2,126	—	—	—	—	2,126
Share-based compensation expense	—	—	4,644	—	—	—	—	4,644
Balance as of September 30, 2023	59,220,178	\$ 6	\$ 477,880	\$ 373,102	\$ (8,411)	(11,321,712)	\$ (247,437)	\$ 595,140

	Common Stock				Accumulated		Total
			Additional		Other		
			Paid-in	Retained	Comprehensive		
	Shares	Amount	Capital	Earnings	Income (loss)		
Balance as of December 31, 2023	59,390,194	\$ 6	\$ 486,056	\$ 409,268	(8,478)		(11,321,712)
Net income	—	—	—	43,177	—		—
Other comprehensive loss	—	—	—	—	(291)		—
Issuance of treasury stock in connection with the Company's equity plans	—	—	(33)	—	—		—
Issuance of common stock in connection with the Company's equity plans	770,265	—	(17,311)	—	—		—
Share-based compensation expense	—	—	7,360	—	—		—
Balance as of March 31, 2024	60,160,459	\$ 6	\$ 476,072	\$ 452,445	(8,769)		(11,321,712)

	Common Stock				Accumulated Other Comprehensive Income (Loss)
	Shares	Amount	Additional		
			Paid-in Capital	Retained Earnings	
Balance as of December 31, 2021	56,440,202	\$ 6	\$ 422,423	\$ 180,337	
Balance as of December 31, 2022					
Net income	—	—	—	24,253	
Other comprehensive loss	—	—	—	—	
Purchase of treasury stock	—	—	—	—	
Issuance of treasury stock in connection with the Company's equity plans	—	—	(428)	—	
Issuance of common stock in connection with the Company's equity plans	1,055,200	—	6,437	—	
Share-based compensation expense	—	—	5,022	—	
Balance as of March 31, 2022	57,495,402	\$ 6	\$ 433,454	\$ 204,590	
Net income	—	—	—	17,346	
Other comprehensive loss	—	—	—	—	
Purchase of treasury stock	—	—	—	—	
Issuance of treasury stock in connection with the Company's equity plans	—	—	(430)	—	
Issuance of common stock in connection with the Company's equity plans	400,935	—	5,783	—	
Share-based compensation expense	—	—	4,235	—	
Balance as of June 30, 2022	57,896,337	\$ 6	\$ 443,042	\$ 221,936	
Net income	—	—	—	15,874	
Other comprehensive loss	—	—	—	—	
Other comprehensive income					
Purchase of treasury stock	—	—	—	—	
Issuance of common stock in connection with the Company's equity plans	98,511	—	1,400	—	
Share-based compensation expense	—	—	4,299	—	
Balance as of September 30, 2022	57,994,848	\$ 6	\$ 448,741	\$ 237,810	

Balance as of March 31, 2023

See Accompanying Notes to Condensed Cons

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AMPHASTAR PHARM.
CONDENSED CONSOLIDATED ST
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Cash Flows From Operating Activities:
Net income
Reconciliation to net cash provided by operating activities:
Loss (gain) on disposal of assets
Impairment of long-lived assets
Gain on interest rate swaps and foreign currency transactions, net
Loss on disposal of assets
Loss (gain) on interest rate swaps and foreign currency transactions, net
Depreciation of property, plant, and equipment
Amortization of product rights, trademarks, and patents
Operating lease right-of-use asset amortization
Amortization of discounts, premiums, and debt issuance costs
Equity in losses of unconsolidated affiliate
Share-based compensation expense
Changes in operating assets and liabilities:
Accounts receivable, net
Inventories
Prepaid expenses and other assets
Income tax refunds, deposits, and payable, net
Operating lease liabilities
Accounts payable and accrued liabilities
Net cash provided by operating activities
Cash Flows From Investing Activities:
BAQSIM® acquisition
Purchases and construction of property, plant, and equipment
Proceeds from the sale of property, plant and equipment
Purchase of investments
Maturity of investments
Deposits and other assets
Net cash used in investing activities

Net cash provided by (used in) investing activities
Cash Flows From Financing Activities:
Proceeds from equity plans, net of withholding tax payments
Purchase of treasury stock
Debt issuance costs
Proceeds from issuance of long-term debt
Proceeds from borrowing under lines of credit
Principal payments on long-term debt
Net cash provided by (used in) financing activities
Net cash used in financing activities
Effect of exchange rate changes on cash
Net increase in cash, cash equivalents, and restricted cash
Cash, cash equivalents, and restricted cash at beginning of period
Cash, cash equivalents, and restricted cash at end of period
Noncash Investing and Financing Activities:
Deferred payment for BAQSIMI® acquisition
Capital expenditures included in accounts payable
Operating lease right-of-use assets in exchange for operating lease liabilities
Equipment acquired under finance leases
Supplemental Disclosures of Cash Flow Information:
Interest paid, net of capitalized interest
Income taxes paid

See Accompanying Notes to Condensec

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLID/
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Note 1. GeneraGeneral I

Amphastar Pharmaceuticals, Inc., a Delaware corporation (together with its subsidiaries, hereinafter referred to as the "Company
challenging generic and proprietary injectable, inhalation, and intranasal products, including products with high technical barrier
Company's products are used in hospital or urgent care clinical settings and are primarily contracted and distributed through grc
companies for use in their own products and are being used by the Company in the development of injectable finished pharmaceutic

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited consoli
filed with the Securities and Exchange Commission, or SEC, in the Company's Annual Report on Form 10-K for the year ended
statements prepared in accordance with accounting principles generally accepted in the United States generally accepted accoi

financial statements. The accompanying year-end condensed consolidated balance sheet was derived from the audited financial statements of management, necessary for a fair statement presentation of the Company's consolidated financial position, results of operations, such adjustments are of a normal, recurring nature. The Company's results of operations, comprehensive income (loss) and cash flows for future periods.

Note 2. Summary of Significant Accounting Policies

Basis of Presentation

The unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries, and are presented on a condensed consolidated basis of cash flows to conform to the current period presentation. All intercompany activity has been eliminated. The accompanying unaudited condensed consolidated financial statements include all adjustments, which are of a normal recurring nature.

The Company's subsidiaries include: (1) International Medication Systems, Limited, or IMS, (2) Armstrong Pharmaceuticals, Inc., or Amphastar UK Ltd., or AUK, (6) International Medication Systems (UK) Limited, or IMS UK, and (7) Amphastar Medication Co., LLC

Investments Investment in Unconsolidated Affiliate

The Company applies the equity method of accounting for investments when it has significant influence, but not controlling interest. Ownership interest, representation on the board of directors, participation in policy-making decisions and material intercompany transactions are recorded. "Equity in losses of unconsolidated affiliate" in the accompanying consolidated

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

statements of operations. Investments accounted for using the equity method may be reported on a lag of up to three months if final reporting date. The determination of whether an investee's results are recorded on a lag is made on an investment-by-investment basis.

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

The carrying value of equity method investments is reported as "Investment in unconsolidated affiliate" in the accompanying consolidated financial statements. The Company's share of the investee's earnings or losses and dividends paid, if any.

The Company assesses equity method investments for impairment whenever events or changes in circumstances indicate that there is a decline in value. If the decline in value is considered other than temporary, the investment is written down to its estimated fair value.

recording of the periods presented. Company's share of the losses of Hanxin

Use of Estimates

The preparation of condensed consolidated financial statements in accordance with GAAP requires management to make estimates. Actual results could differ from those estimates. The principal accounting estimates include: fair value of acquired assets, chargebacks and rebates, provision for product returns, adjustment of inventory to its net realizable value, impairment of investment, volatility for share-based compensation expense, valuation allowances for deferred tax assets, and liabilities for uncertain income tax

Foreign Currency

The functional currency of the Company, its domestic subsidiaries, its Chinese subsidiary ANP, and its U.K. subsidiary, AUK, is the currency of USD using the current or historical exchange rates. The resulting currency remeasurement adjustments and other transactions.

The Company's French subsidiary, AFP, maintains its book of record in euros. AUK's subsidiary, IMS UK, maintains its book of record. Activities in the statements of operations are translated to USD using average exchange rates during the period. Assets and liabilities are translated at the exchange rate in effect at the date of the equity transactions. Translation adjustments are reflected in stockholders' equity and are included as currency transactions that are of a long-term investment nature are reported in other accumulated comprehensive income (loss).

The unrealized gains and losses of intercompany foreign currency transactions that are of a long-term investment nature were \$3.1 million at March 31, 2024 and nine months ended September 30, 2022, the unrealized gains and losses of intercompany foreign currency transactions were \$1.2 million gain, respectively.

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Comprehensive Income

The Company's comprehensive income includes its foreign currency translation gains and losses as well as its share of other comprehensive income.

Acquisitions

The Company evaluates acquisitions and other similar transactions to assess whether or not the transaction should be accounted for as an acquisition. If the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. If the screen is not met, the transaction is accounted for as an acquisition. If the screen is met, the transaction is accounted for as an acquisition.

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have the ability to create outputs, which would meet the definition of a business.

Acquisitions meeting the definition of business combinations are accounted for using the acquisition method of accounting, which combination, any excess of the purchase price over the estimated fair values of the net assets acquired is recorded as goodwill.

For asset acquisitions, a cost accumulation model is used to determine the cost of an asset acquisition. Direct transaction costs allocated to identifiable assets acquired and liabilities assumed based on a relative fair value basis, with the exception of non-qualifying assets, includes an in-process research and development, or IPR&D, asset, the IPR&D asset is only capitalized if it has an alternative future arrangements that encompass obligations to make future payments to sellers contingent upon the achievement of future financial results and the consideration is paid or becomes payable (unless contingent considerations meets the definition of a derivative, in which case assets acquired based on their relative fair values at the acquisition date, with the exception of non-qualifying assets.

Judgments are used in determining estimates of useful lives of long-lived assets. Useful life estimates are based on, among other things, trends on each asset's life cycle and other factors. These judgments can materially impact the estimates used to allocate purchase price to current and future operating results. For these and other reasons, actual results may vary significantly from estimated results.

Advertising Expense

Advertising expenses, primarily associated with Primatene MIST®, are recorded as they are incurred, except for expenses related to a campaign is first presented, and are reflected as a component of selling, distribution and marketing in the Company's condensed consolidated statement of operations. Advertising expenses were \$1.9 million, \$2.7 million and \$8.1 million, respectively. For the three and nine months ended September 30, 2023, advertising expenses were \$1.9 million, \$2.7 million and \$8.1 million, respectively.

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Financial Instruments

The carrying amounts of the Company's accompanying condensed consolidated balance sheets include the following financial instruments: accounts payable, accrued expenses, and short-term borrowings, and long-term obligations. The Company considers the carrying amounts of these financial instruments due to the short maturity of these items. The carrying value of the Company's long-term obligations, with the exception of interest rate swap contracts, is based on the rates currently offered to the Company for instruments with similar maturities. Investments and short-term investments are recorded at fair value. The Company enters into interest rate swap contracts to manage its exposure to interest rate changes and its overall cost of long-term debt.

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[Table of each reporting period with changes in fair value recorded in other income \(expenses\) on the condensed consolidated statement to purchase foreign currency. As of December 31, 2022, the Company had an unsettled forward currency contract to purchase for accounts payable and accrued liabilities line in the condensed consolidated balance sheets.](#)

AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Cash and Cash Equivalents

Cash and cash equivalents consist of cash, money market accounts, certificates of deposit and highly liquid investments with original maturities of three months or less.

Investments

Investments as of September 30, 2023, March 31, 2024 and December 31, 2022, December 31, 2023 consisted of certificates of deposit with maturities of 12 months.

Restricted Cash

Restricted cash is collateral required for the Company to guarantee certain vendor payments in France and China, France. As of September 30, 2023, March 31, 2024 and December 31, 2022, the balance of restricted cash was \$0.2 million, \$0.2 million, and \$0.2 million, respectively.

Restricted Short-Term Investments

Restricted short-term investments consist of certificates of deposit that are collateral for standby letters of credit to qualify for working capital facilities for one year. As of September 30, 2023, March 31, 2024 and December 31, 2022, December 31, 2023, the balance of restricted short-term investments was \$0.2 million, \$0.2 million, and \$0.2 million, respectively.

Deferred Income Taxes

The Company utilizes the liability method of accounting for income taxes, under which deferred taxes are determined based on the difference between the carrying amount of an asset or liability and its tax basis. A valuation allowance is recorded when it is more likely than not that the deferred tax assets will not be realized.

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Debt Issuance Costs

Debt issuance costs related to non-revolving debt are recognized as a reduction to the related debt balance in the accompanying consolidated balance sheet. Debt issuance costs associated with revolving debt are capitalized within other long-term assets on the consolidated balance sheet.

Convertible Debt

The Company accounts for its convertible debt instruments as a single unit of accounting, a liability, because the Company concludes that the conversion feature is not bifurcated from the host instrument. If the conversion feature does not require derivative treatment under ASC 815-15, *Derivatives and Hedging* and the Company did not issue its convertible debt instruments at a substantial premium. The Company amortizes them over the contractual term of the convertible debt instrument using the effective interest rate.

In accordance with Accounting Standards Update, or ASU, 2020-06, 2020-06, Debt—Debt with Conversion and Other Options Accounting for Convertible Instruments and Contracts in an Entity's Own Equity, the Company evaluates convertible debt conversion

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feature is not bifurcated from the host instrument. If the conversion feature does not require derivative treatment under ASC 815, then the conversion feature is not bifurcated from the host instrument. If no beneficial conversion features exist that require separate recognition, convertible debt instruments are recognized and recognized as derivatives.

Impairment of Long Lived Assets, including Identifiable Definite-Lived Intangible Assets

The Company assesses long-term and identifiable definite-lived intangible assets or asset groups for impairment when events or changes in circumstances indicate that the carrying amount of the asset or an asset group, further impairment analysis indicates that the carrying amount exceeds the fair value (assets to be held and used) or fair value less cost to sell (assets to be disposed of). The Company also assesses the remaining useful life. Changes in the useful life are adjusted prospectively by revising the remaining period over which the asset is amortized or depreciated.

Litigation, Commitments and Contingencies

Litigation, commitments and contingencies are accrued when management, after considering the facts and circumstances of each case, determines that a loss or a range of loss can be reasonably estimated. When only a range of amounts is reasonably estimable and no amount within the range is more likely than not to be the outcome, the Company recognizes the minimum amount of the range. Inherent uncertainties surrounding gain contingencies, the Company generally does not recognize potential gains until they are realized.

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Recent Accounting Pronouncements

In November 2023, the Financial Accounting Standards Board, or FASB, issued ASU 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segments*, which primarily through additional disclosures about significant segment expenses. The standard is effective for fiscal years beginning in 2024, or for interim periods within fiscal years beginning in 2024, unless the amendments are applied retrospectively to all prior periods presented in the financial statements. The Company is currently evaluating the impact of the amendments on its financial statements.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures* which requires tax rate reconciliation as well as expanded information on income taxes paid by jurisdiction. The disclosure requirements will be a material effect on for fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is currently evaluating the impact of the standard on its financial statements.

Note 3. BAQSIMI® Asset Acquisition

On June 30, 2023, the Company completed its acquisition of BAQSIMI® glucagon nasal powder, or BAQSIMI® pursuant to an asset purchase agreement, or the Purchase Agreement, with Lilly. At the closing of the transaction, or the Closing, the Company paid Lilly \$500.0 million in cash. In addition, the Company is required to pay Lilly \$4.0 million upon the assignment of certain contracts to the Company after the first anniversary of the Closing, but no later than the third anniversary of the Closing, and \$1.0 million to Lilly based on the achievement of certain milestones. The Purchase Agreement provides that the contingent consideration will be paid to Lilly if BAQSIMI® achieves annual net sales of \$175.0 million or more of BAQSIMI® and certain related products, or the Milestone Products, in any one year during the first five years after the Closing; and if Milestone Products achieve annual net sales of \$200.0 million or more of Milestone Products in any one year during the first five years after the Closing; and if Milestone Products for the first five years after the Closing.

In addition, the Company assumed certain contingent consideration of Lilly, which would require the Company to pay up to an aggregate of \$1.0 million.

The Company has accounted for the BAQSIMI® acquisition as an asset acquisition in accordance with Accounting Standard Codification 350-10-01. The Company identified a single identifiable asset, BAQSIMI® product rights. The BAQSIMI® product rights include the license for the BAQSIMI® intellectual property rights, which are inextricably linked. As an asset acquisition, the cost to acquire the group of assets is the fair value of the consideration transferred.

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[Table of assets, including transaction costs, is Contents](#)

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The total purchase price was allocated to the individual acquired assets acquired based on their relative fair values, with as follows:

	Fair Value
	(in thousands)
Property, plant, and equipment	\$ 34,426
BAQSIMI® product rights	591,338
Deferred tax assets	2,341
Total assets acquired	\$ 628,105

The Company amortizes the exception acquired intangible asset on a straight line basis over its estimated useful life of non-qualifying intangible asset.

A portion of the consideration for the asset acquisition was a deferred cash payment. The relative fair values value of identifiable intangible assets acquired through interest expense. During the three months ended March 31, 2024, \$1.8 million of BAQSIMI® are based on estimated reasonable deferred cash payments.

Manufacturing Services Agreement

In connection with the Closing, the Company entered into a Manufacturing Services Agreement, or the MSA, with Lilly, pursuant to which the Company will receive supply services for BAQSIMI® directly or through third-party contractors to the Company in connection with its operation of the device.

Transition Services Agreement

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The following table summarizes During the aggregate amount paid for the assets acquired by first quarter of 2024, the Company & countries in Europe. As a result, the Company has recorded the sales and related cost of BAQSIMI® in these countries as prod remaining territories on a country by country basis throughout 2024.

	Fair Value
	(in thousands)
Cash payment	\$ 500,000
Fair value of deferred cash payments	121,699
Transaction costs	6,406
Total purchase price	\$ 628,105

Product revenues, net

Generally, revenue is recognized at the time of product delivery to the Company's customers. In some cases, revenue is recognized

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	Fair Value
Investment in equity securities	\$100,000
Investment in debt securities	\$200,000
Investment in real estate	\$300,000
Investment in private equity	\$400,000
Investment in hedge funds	\$500,000
Investment in venture capital	\$600,000
Investment in commodities	\$700,000
Investment in art collection	\$800,000
Investment in cryptocurrency	\$900,000
Investment in intellectual property	\$1,000,000
Investment in infrastructure	\$1,100,000
Investment in technology startups	\$1,200,000
Investment in renewable energy	\$1,300,000
Investment in space exploration	\$1,400,000
Investment in artificial intelligence	\$1,500,000
Investment in quantum computing	\$1,600,000
Investment in nanotechnology	\$1,700,000
Investment in biotechnology	\$1,800,000
Investment in pharmaceuticals	\$1,900,000
Investment in medical devices	\$2,000,000
Investment in healthcare services	\$2,100,000
Investment in education technology	\$2,200,000
Investment in e-commerce	\$2,300,000
Investment in digital marketing	\$2,400,000
Investment in social media	\$2,500,000
Investment in mobile apps	\$2,600,000
Investment in cloud computing	\$2,700,000
Investment in big data analytics	\$2,800,000
Investment in machine learning	\$2,900,000
Investment in deep learning	\$3,000,000
Investment in neural networks	\$3,100,000
Investment in computer vision	\$3,200,000
Investment in natural language processing	\$3,300,000
Investment in robotics	\$3,400,000
Investment in autonomous vehicles	\$3,500,000
Investment in self-driving cars	\$3,600,000
Investment in drones	\$3,700,000
Investment in smart cities	\$3,800,000
Investment in smart homes	\$3,900,000
Investment in smart grids	\$4,000,000
Investment in smart factories	\$4,100,000
Investment in smart agriculture	\$4,200,000
Investment in smart transportation	\$4,300,000
Investment in smart infrastructure	\$4,400,000
Investment in smart buildings	\$4,500,000
Investment in smart energy	\$4,600,000
Investment in smart water management	\$4,700,000
Investment in smart waste management	\$4,800,000
Investment in smart security	\$4,900,000
Investment in smart defense	\$5,000,000
Investment in smart military	\$5,100,000
Investment in smart intelligence	\$5,200,000
Investment in smart diplomacy	\$5,300,000
Investment in smart foreign relations	\$5,400,000
Investment in smart international trade	\$5,500,000
Investment in smart global communication	\$5,600,000
Investment in smart world peace	\$5,700,000
Investment in smart humanity	\$5,800,000
Investment in smart future	\$5,900,000
Investment in smart universe	\$6,000,000

	(in thousands)
Property, plant, and equipment	\$ 34,426
BAQSIMI® product rights	591,338
Deferred tax assets	2,341
Total assets acquired	<u>\$ 628,105</u>

distributor fees, patient co-pay assistance, and other related deductions. These deductions to product sales are referred to as gross discounts. Payment terms offered to customers generally range from 30 to 75 days; however, payment terms differ by jurisdiction, by customer and, in some instances, by product. A significant reversal in the amount of cumulative revenue recognized is not probable of occurring when the uncertainty associated with the sale of products to customers are excluded from product sales. If the Company expects, at contract inception, that the period between the transfer of control and the effects of a financing component. Shipping and handling activities are considered to be fulfillment activities rather than a separate activity. See condensed consolidated statements of operations.

Provision for Chargebacks and Rebates

The provision for chargebacks and rebates is a significant estimate used in the recognition of revenue. Wholesaler chargebacks relate to the difference between the actual prices at which the Company sells its products to wholesalers and the actual prices of such products that wholesalers resell under the terms of the contracts in the United States. Rebates include primarily amounts paid to retailers, payers, and providers in the United States, including those paid to payers. Chargebacks and rebates are recorded using the expected value method at the time of sale to wholesalers based on wholesaler inventory stocking patterns.

The provision for chargebacks and rebates is reflected as a component of product revenues, net. The following table is an analysis of the provision for chargebacks and rebates:

	Three Months Ended	
	March 31,	
	2024	2023
	(in thousands)	
Beginning balance	\$ 27,920	\$ 26,606
Provision for chargebacks and rebates	61,971	69,027
Credits and payments issued to third parties	(55,673)	(67,289)
Ending balance	<u>\$ 34,218</u>	<u>\$ 28,344</u>

Changes in the chargeback provision from period to period are primarily dependent on the Company's sales to its wholesalers, the period are primarily dependent on retailers' and other indirect customers' purchases. The approach that the Company uses to estimate the provision for chargebacks and rebates is historically small. The Company is amortizing continually monitors the acquired intangible asset provision for chargebacks and rebates. The settlement of chargebacks and rebates generally occurs within 20 days to 60 days after the sale to wholesalers. Accounts receivable are recorded on a straight line basis over its estimated useful life of 24 years (See Note 10 for additional information), whether the Company is amortizing or not.

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The provision for chargebacks and rebates is included in the following balance sheet accounts:

	March 31,	December 31,
	2024	2023

	(in thousands)			
Reduction to accounts receivable, net	\$	19,782	\$	21,861
Accounts payable and accrued liabilities		14,436		6,059
Total	\$	34,218	\$	27,920

Accrual for Product Returns: The Company offers certain customers the right to return qualified excess or expired inventory for pa returns of expired products from sales made in prior periods. Returned products cannot be resold. At the time product revenue is based, in part, upon the historical relationship of product returns to sales and customer contract terms. The Company also assesses

Prompt Pay Discounts: The Company provides its customers with a percentage discount on their invoice if the customers pay w estimates the probability of customers paying promptly based on the percentage of discount outlined in the purchase agreement bet time revenue is recognized.

Distributor Fees: The Company engages with wholesalers to distribute its products to end customers. The Company pays the who Company estimates the amount of distribution services fees to be paid and adjusts the transaction price with the amount of such est

Patient Co-Pay Assistance: Co-pay assistance represents financial assistance to qualified patients, assisting them with prescription the Company expects to receive associated with inventory that exists in the distribution channel at period end.

Revenues derived from contract manufacturing services are recognized when third-party products are shipped to customers. The determine if there are multiple revenue-generating activities that constitute more than one unit of accounting. Revenues are recogni:

Service revenues derived from research and development contracts are recognized over time based on progress toward satisfac method to be used for revenue recognition, either an input method to measure progress toward the satisfaction of services or an out and 2023, revenues from research and development services at ANP were \$0.4 million and \$0.1 million, respectively.

Other revenues

Revenues related to sales of BAQSIMI®, which was supplied and sold by Lilly under the TSA during the three months

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ended March 31, 2024, or BAQSIMI® NEB, were recorded on a net basis, similar to a royalty arrangement. This includes revenues i

Disaggregation of Revenues

The following table summarizes total net revenues by product and by geographic area, based on customers' locations:

	Three Months Ended March 31,					
	2024			2023		
	U.S.	International	Total	U.S.	International	Total
	(in thousands)					
Product revenues, net						
Glucagon	\$ 25,276	\$ 3,259	\$ 28,535	\$ 25,696	\$ —	\$ 25,696
Epinephrine	26,110	—	26,110	20,091	—	20,091

Primatene MIST®	24,166	—	24,166	23,453	30	23,483
BAQSIMI®	13,089	754	13,843	—	—	—
Lidocaine	12,773	—	12,773	13,646	—	13,646
Phytonadione	9,973	—	9,973	7,713	—	7,713
Enoxaparin	7,096	—	7,096	9,867	—	9,867
Naloxone	4,287	—	4,287	4,957	—	4,957
API	669	1,023	1,692	2,075	1,937	4,012
Other product revenues, net	28,354	800	29,154	30,227	330	30,557
	<u>\$ 151,793</u>	<u>\$ 5,836</u>	<u>157,629</u>	<u>\$ 137,725</u>	<u>\$ 2,297</u>	<u>140,022</u>
Other revenues						
BAQSIMI® NEB			14,207			—
Total net revenues			<u>\$ 171,836</u>			<u>\$ 140,022</u>

Note 5. Net Income per Share

Basic net income per share is calculated based upon the weighted-average number of shares outstanding during the period. Diluted net income per share is calculated based upon the weighted-average number of shares outstanding during the period, plus the effect of dilutive restricted stock units and shares issuable under the Company's Employee Stock Purchase Plan, or ESPP, and potential common stock.

For the three months ended March 31, 2024, the Company did not have any options that were excluded from the computation of diluted net income per share, as the average stock price during the period was less than the conversion price.

For the three months ended March 31, 2023, options to purchase 1,403,859 shares of stock with a weighted-average exercise price of \$1.40 were dilutive.

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The following table provides the calculation of basic and diluted net income per share for each of the periods presented:

Basic and dilutive numerator:	
Net income	
Denominator:	
Weighted-average shares outstanding — basic	
Net effect of dilutive securities:	
Incremental shares from equity awards	
Weighted-average shares outstanding — diluted	
Net income per share — basic	
Net income per share — diluted	

Note 6. Segment Reporting

The Company's business is the development, manufacture, and marketing of pharmaceutical products. The Company has identified two reportable segments. The Company's performance is assessed and resources are allocated by the CODM based on the following two reportable segments:

- Finished pharmaceutical products
- APIs

The finished pharmaceutical products segment manufactures, markets and distributes BAQSIMI®, Primatene MIST®, glucagon, contract manufacturing and contract research revenues. The API segment manufactures and distributes recombinant human insulin

Other revenues includes the portion of BAQSIMI® sales by Lilly on the Company's behalf under the TSA and is accounted for as a contract revenue

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Selected financial information by reporting segment is presented below:

	Three Months Ended	
	March 31,	
	2024	2023
	(in thousands)	
Net revenues:		
Finished pharmaceutical products	\$ 170,144	\$ 136,010
API	1,692	4,012
Total net revenues	171,836	140,022
Gross profit (loss):		
Finished pharmaceutical products	96,142	76,176
API	(6,042)	(2,336)
Total gross profit	90,100	73,840
Operating expenses	42,090	40,407
Income from operations	48,010	33,433
Non-operating (expenses) income	(134)	136
Income before income taxes	\$ 47,876	\$ 33,569

The Company manages its business segments to the gross profit level and manages its operating and other costs on a company-wide basis to assess performance, make strategic decisions, or allocate resources based on assets.

The amount of net revenues in the finished pharmaceutical product segment is presented below:

Three Months Ended

	March 31,	
	2024	2023
	(in thousands)	
Finished pharmaceutical products segment net revenues:		
Glucagon	\$ 28,535	\$ 25,696
Epinephrine	26,110	20,091
Primatene MIST®	24,166	23,483
BAQSIMI®	13,843	—
Lidocaine	12,773	13,646
Phytonadione	9,973	7,713
Enoxaparin	7,096	9,867
Naloxone	4,287	4,957
Other finished pharmaceutical products	29,154	30,557
Total finished pharmaceutical products net revenues	155,937	136,010
BAQSIMI® NEB	14,207	—
Total finished pharmaceutical products segment net revenues	\$ 170,144	\$ 136,010

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The amount of depreciation and amortization expense included in cost of revenues by reporting segment is presented below:

	Three Months Ended	
	March 31,	
	2024	2023
	(in thousands)	
Depreciation and amortization expense		
Finished pharmaceutical products	\$ 8,658	\$ 2,446
API	1,004	953
Total depreciation and amortization expense	\$ 9,662	\$ 3,399

Net revenues and carrying values of long-lived assets by geographic regions, based on where the Company conducts its operations

	Net Revenues		Long-Lived Assets	
	Three Months Ended			
	March 31,		March 31,	December 31,
	2024	2023	2024	2023
	(in thousands)			
United States ⁽¹⁾	\$ 169,657	\$ 137,958	\$ 762,832	\$ 765,102
China	403	127	93,748	91,913
France	1,776	1,937	36,670	37,647
Total	<u>\$ 171,836</u>	<u>\$ 140,022</u>	<u>\$ 893,250</u>	<u>\$ 894,662</u>

⁽¹⁾ Includes Other revenues from the sales of BAQSIMI®

Note 7. Customer and Supplier Concentration

Customer Concentrations

Three large wholesale drug distributors, Cencora Inc., formally AmerisourceBergen, or Cencora, Cardinal Health, Inc., or Cardinal range of health care products. Lilly currently manufactures and sells BAQSIMI® on the Company's behalf pursuant to the terms of t major customers, as each individually, and these customers collectively, represented a significant percentage of the Company's net 31, 2023, respectively. The following table provides accounts receivable and net revenue information for these major customers:

	% of Total Accounts		% of Net	
	Receivable		Revenues	
			Three Months Ended	
	March 31,	December 31,	March 31,	
	2024	2023	2024	2023
McKesson	27 %	26 %	22 %	23 %
Cencora	13 %	16 %	20 %	24 %
Cardinal Health	24 %	13 %	19 %	16 %
Lilly	12 %	20 %	8 %	—

Supplier Concentrations

The Company depends on suppliers for raw materials, APIs, and other components that are subject to stringent FDA

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requirements. Some of these materials may only be available from one or a limited number of sources. Establishing additional or i Furthermore, a significant portion of raw materials may only be available from foreign sources. If the Company is unable to secure, materially adverse effect on the Company's business, financial condition, and results of operations.

Note 8. Fair Value Measurements

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction be exit price). These standards also establish a hierarchy that prioritizes observable and unobservable inputs used in measuring fair va

- *Level 1* – Inputs to measure fair value are based on quoted prices (unadjusted) in active markets on identical assets or liabi
- *Level 2* – Inputs to measure fair value are based on the following: a) quoted prices in active markets on similar assets or lial collaborated observable market data used in a pricing model from which the fair value is derived; and
- *Level 3* – Inputs to measure fair value are unobservable and the assets or liabilities have little, if any, market activity; these i or liabilities based on best information available in the circumstances.

As of March 31, 2024 and December 31, 2023, cash equivalents include money market accounts and corporate and municipal bonc corporate, agency and municipal bonds with original maturity dates between three and fifteen months. The certificates of deposit i

determined based on Level 2 inputs. The corporate, agency and municipal bonds are classified as held-to-maturity and are carried based on Level 2 inputs. The restrictions on restricted cash and investments have an immaterial effect on the deferred cash payments. The fair value of interest expense was recognized related to accretion these financial instruments for the nine months ended September 30, 2023 \$1.8 million.

The fair values of the deferred cash payments, Company's financial assets and liabilities measured on a recurring basis as of March 31, 2024

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 160,420	\$ 160,420	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	34,891	—	34,891	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(20)	—	(20)	—
Total assets and liabilities measured at fair value as of March 31, 2024	\$ 197,726	\$ 160,655	\$ 37,071	\$ —

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	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 116,441	\$ 116,441	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	37,142	—	37,142	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(5,243)	—	(5,243)	—
Total assets and liabilities measured at fair value as of December 31, 2023	\$ 150,775	\$ 116,676	\$ 34,099	\$ —

The Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

Nonfinancial assets and liabilities are not measured at fair value on a recurring basis but are subject to fair value adjustments in connection with the impairment test. As of March 31, 2024 and December 31, 2023, there were no such adjustments.

The Company's deferred compensation plan assets are valued using the cash surrender value of the life insurance policies and are included in other assets.

Note 9. Investments

The following is a summary of the Company's investments that are classified as held-to-maturity:

	Gross Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value

	(in thousands)			
Corporate and agency bonds (due within 1 year)	\$ 69,573	\$ 1	\$ (65)	\$ 69,509
Corporate bonds (due within 1 to 3 years)	15,088	8	(60)	15,036
Total investments as of March 31, 2024	<u>\$ 84,661</u>	<u>\$ 9</u>	<u>\$ (125)</u>	<u>\$ 84,545</u>
Corporate and agency bonds (due within 1 year)	\$ 73,815	\$ 7	\$ (21)	\$ 73,801
Corporate bonds (due within 1 to 3 years)	14,621	56	(1)	14,676
Municipal bonds (due within 1 year)	1,081	1	—	1,082
Total investments as of December 31, 2023	<u>\$ 89,517</u>	<u>\$ 64</u>	<u>\$ (22)</u>	<u>\$ 89,559</u>

At each reporting period, the Company evaluates securities for impairment when the fair value of the investment is less than its significant deterioration since purchase nor any other factors that would indicate a material credit loss.

The Company measures expected credit losses on held-to-maturity investments on a collective basis. All the Company's held-to-maturity investments are adjusted for current conditions and reasonable and supportable forecasts. Expected credit losses on held-to-maturity investments were

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Note 10. Goodwill and Intangible Assets

The table below shows the weighted-average life, original cost, accumulated amortization, and net book value by major intangible asset category as of March 31, 2024.

	Weighted-Average	Accumulated		
	Life (Years)	Original Cost	Amortization	Net Book Value
		(in thousands)		
<i>Definite-lived intangible assets</i>				
BAQSIML® product rights ⁽¹⁾	24	\$ 591,338	\$ 18,479	\$ 572,859
Patents	12	486	377	109
Land-use rights	39	2,540	821	1,719
Subtotal	24	594,364	19,677	574,687
<i>Indefinite-lived intangible assets</i>				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,152	—	3,152
Subtotal	*	32,377	—	32,377
As of March 31, 2024	*	<u>\$ 626,741</u>	<u>\$ 19,677</u>	<u>\$ 607,064</u>

	Weighted-Average	Accumulated		
	Life (Years)	Original Cost	Amortization	Net Book Value
		(in thousands)		
<i>Definite-lived intangible assets</i>				
BAQSIML® product rights ⁽¹⁾	24	\$ 591,338	\$ 12,319	\$ 579,019
IMS (UK) international product rights ⁽²⁾	10	\$ 8,462	8,462	—
Patents	12	486	376	110

Land-use rights	39	2,540	815	1,725
Subtotal	11	602,826	21,972	580,854
<i>Indefinite-lived intangible assets</i>				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,216	—	3,216
Subtotal	*	32,441	—	32,441
As of December 31, 2023	*	\$ 635,267	\$ 21,972	\$ 613,295

* Intangible assets with indefinite lives have an indeterminable average life.

(1) See Note 3

(2) In June 2023, the Company recorded an impairment related to its IMS (UK) international product rights in the amount of \$2.7 million. The Company recorded the

Goodwill

The changes in the carrying amounts of goodwill are as follows:

	March 31, 2024	December 31, 2023
(in thousands)		
Beginning balance	\$ 3,216	\$ 3,126
Currency translation	(64)	90
Ending balance	\$ 3,152	\$ 3,216

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Note 11. Inventories

Inventories consist of the following:

	March 31, 2024	December 31, 2023
(in thousands)		
Raw materials and supplies	\$ 51,411	\$ 50,082
Work in process	33,331	30,822
Finished goods	30,752	24,929
Total inventories	\$ 115,494	\$ 105,833

Charges of \$5.7 million and \$1.9 million were included in the cost of revenues in the Company's condensed consolidated statement of operations related to firm purchase commitments to its net realizable value.

Losses on firm purchase commitments related to raw materials on order as of March 31, 2024 and December 31, 2023 were \$3 million and \$1 million, respectively, and are included in the condensed consolidated statement of operations.

Note 12. Property, Plant, and Equipment

Property, plant, and equipment consist of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Buildings	\$ 168,647	\$ 168,771
Leasehold improvements	42,012	41,686
Land	7,460	7,484
Machinery and equipment	259,845	259,484
Furniture, fixtures, and automobiles	33,251	31,943
Construction in progress	28,916	18,676
Total property, plant, and equipment	540,131	528,044
Less accumulated depreciation	(251,608)	(245,298)
Total property, plant, and equipment, net	\$ 288,523	\$ 282,746

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Note 13. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consisted of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Accrued customer fees and rebates	\$ 29,002	\$ 16,702
Accrued payroll and related benefits	25,392	25,203
Accrued product returns, current portion	12,704	12,263
Accrued loss on firm purchase commitments	3,632	918
Other accrued liabilities	9,433	12,842
Total accrued liabilities	80,163	67,928
Accounts payable	36,534	25,438
Total accounts payable and accrued liabilities	\$ 116,697	\$ 93,366

Note 14. Debt

Debt consists of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Convertible Debt		
2029 Convertible Notes	\$ 345,000	\$ 345,000
Term Loan		
Wells Fargo Term Loan due June 2028	250,000	250,000
Mortgage Loans		
Mortgage payable with East West Bank due June 2027	7,972	8,016
Other Loans and Payment Obligations		
French government loans due December 2026	157	158
Line of Credit Facilities		
Line of credit facility with China Merchant Bank due October 2026	—	—
Wells Fargo Revolving line of credit facility due June 2028	—	—
Line of credit facility with ICBC Bank due November 2033	4,082	—
Equipment under Finance Leases	562	616
Total debt	607,773	603,790
Less current portion of long-term debt	428	436
Less: Loan issuance costs	13,339	13,775
Long-term debt, net of current portion and unamortized debt issuance costs	\$ 594,006	\$ 589,579

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(Unaudited)

Credit Agreement Customer Concentrations

On June 30, 2023 Three large wholesale drug distributors, Cencora Inc., in conjunction with formally AmerisourceBergen, or Celgene, products, as well as suppliers of a broad range of health care products. Lilly currently manufactures and sells BAQSIMIL, a product used for the treatment of Duchenne's muscular dystrophy, under a license agreement with the Company. In certain jurisdictions (See Note 3 for additional information), and Wells Fargo Bank, National Association, or Wells Fargo, these customers collectively, represented a significant percentage of the Company's total accounts receivable. As of March 31, 2024 and December 31, 2023, Swing line Lender respectively. The following table provides information regarding the Company's accounts receivable concentrations:

	% of Total Accounts Receivable	% of Net Revenues Three Months Ended

	March 31,	December 31,	March 31,	
	2024	2023	2024	2023
McKesson	27 %	26 %	22 %	23 %
Cencora	13 %	16 %	20 %	24 %
Cardinal Health	24 %	13 %	19 %	16 %
Lilly	12 %	20 %	8 %	—

Supplier Concentrations

The Credit Agreement provides Company depends on suppliers for a senior secured term loan, or the Wells Fargo Term Loan in an

The Credit Agreement also provides a senior secured revolving credit facility, or the Revolving Credit Facility, in an aggregate prin loan sublimit. The Revolving Credit Facility matures on June 30, 2028. As of September 30, 2023, the Company had no borrowings

Proceeds from the Term Loan were used other components that are subject to finance the acquisition of BAQSIMI®.
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AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLID/ (Unaudit

Note 4. Revenue Recognition

Product revenues, net

In accordance with ASC 606 Revenue requirements. Some of these materials may only be available from Contracts with Customers substantial period of time, as suppliers must be approved by the FDA. Furthermore, a significant portion of raw materials may control unable to secure, on a timely basis, sufficient quantities of the promised goods.

Generally, revenue is recognized at the time of product delivery materials it depends on to the Company's customers. In some cases

The consideration the Company receives in exchange for its goods or services is only recognized when it is probable that a signif various forms of variable consideration. The Company makes significant estimates for related variable consideration at the point of s

The Company's payment terms vary by types and locations of customers and the products or services offered. Payment terms diff or satisfaction of the performance obligation. For certain products or services and certain customer types, the Company may require

Provisions for estimated chargebacks, rebates, discounts, product returns and credit losses are made at the time of sale and are an

Revenues derived from contract manufacturing services are recognized when third-party products are shipped to customers.

The Company's accounting policy is to review each agreement involving contract development and manufacturing services to de recognized for each unit of accounting based on revenue recognition criteria relevant to that unit. The Company does not have any i

Service revenues derived from research and development contracts are recognized over time based on progress toward satisfac method to be used for revenue recognition, either an input method to measure progress toward the satisfaction of services or an

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	Nine Months Ended	
	September 30,	
	2023	2022
	(in thousands)	
Beginning balance	\$19,451	\$21,677
Provision for product returns	2,750	3,086
Credits issued to third parties	(4,467)	(5,019)
Ending balance	\$17,734	\$19,744

For the As of March 31, 2024 and December 31, 2023, cash equivalents include money market accounts and corporate and municipal bonds with original maturity dates between three and nine months ended September 30, 2023. The price of \$34.79 per share, were excluded deposit are carried at amortized cost in the computation Company's condensed consolidated net income. Municipal bonds are classified as held-to-maturity and are carried at amortized cost net of diluted net income per share because all restrictions on restricted cash and investments have an immaterial effect on the effect would be anti-dilutive, fair value of these financial instruments is not significantly different from amortized cost.

The following table provides the calculation of basic and diluted net income per share for each fair values of the periods presented: C follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
	(in thousands, except per share data)			
Basic and dilutive numerator:				
Net income	\$ 49,222	\$ 15,874	\$ 101,378	\$ 57,473
Denominator:				
Weighted-average shares outstanding — basic	48,701	48,904	48,368	48,635
Net effect of dilutive securities:				
Incremental shares from equity awards	5,220	3,884	4,629	4,030
Weighted-average shares outstanding — diluted	53,921	52,788	52,997	52,665
Net income per share — basic	\$ 1.01	\$ 0.32	\$ 2.10	\$ 1.18
Net income per share — diluted	\$ 0.91	\$ 0.30	\$ 1.91	\$ 1.09

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 160,420	\$ 160,420	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	34,891	—	34,891	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(20)	—	(20)	—
Total assets and liabilities measured at fair value as of March 31, 2024	\$ 197,726	\$ 160,655	\$ 37,071	\$ —

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(Unaudit

Note 6. Segment Reporting

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 116,441	\$ 116,441	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	37,142	—	37,142	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(5,243)	—	(5,243)	—

Total assets and liabilities measured at fair value as of December 31, 2023	\$ 150,775	\$ 116,676	\$ 34,099	\$
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The Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

Nonfinancial assets and liabilities are not measured at fair value on a recurring basis but are subject to fair value adjustments in intangible assets for which the fair value is determined as part of an impairment test. As of March 31, 2024 and December 31, 2023,

The Company's business is deferred compensation plan assets are valued using the development, manufacture, cash surrender segments that each report to are not included in the Chief Operating Decision Maker, or CODM, as defined in ASC 280, Segment reportable segments: table above.

- Finished pharmaceutical products
- APIs

Note 9. Investments

The finished pharmaceutical products segment manufactures, markets and distributes Primatene MIST®, glucagon, enoxaparin, Company's investments that are classified as well as certain contract manufacturing and contract research revenues. The API segment product development, held-to-maturity:

Other revenues from the sale of BAQSIMI® are accounted for as a component of the finished pharmaceutical products segment.

	Amortized	Gross Unrealized	Gross Unrealized	Fair
	Cost	Gains	Losses	Value
	(in thousands)			
Corporate and agency bonds (due within 1 year)	\$ 69,573	\$ 1	\$ (65)	\$ 69,509
Corporate bonds (due within 1 to 3 years)	15,088	8	(60)	15,036
Total investments as of March 31, 2024	<u>\$ 84,661</u>	<u>\$ 9</u>	<u>\$ (125)</u>	<u>\$ 84,545</u>
Corporate and agency bonds (due within 1 year)	\$ 73,815	\$ 7	\$ (21)	\$ 73,801
Corporate bonds (due within 1 to 3 years)	14,621	56	(1)	14,676
Municipal bonds (due within 1 year)	1,081	1	—	1,082
Total investments as of December 31, 2023	<u>\$ 89,517</u>	<u>\$ 64</u>	<u>\$ (22)</u>	<u>\$ 89,559</u>

Selected financial information by At each reporting segment period, the Company evaluates securities for impairment when the fair value and credit ratings of the issuers, identifying neither a significant deterioration since purchase nor any other factors that would indicate

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
	(in thousands)			
Net revenues:				
Finished pharmaceutical products	\$ 176,366	\$ 117,120	\$ 455,242	\$ 353,789
API	4,190	3,009	11,048	10,175
Total net revenues	<u>180,556</u>	<u>120,129</u>	<u>466,290</u>	<u>363,964</u>
Gross profit (loss):				
Finished pharmaceutical products	109,499	61,439	262,742	185,462
API	(1,096)	(2,929)	(7,761)	(7,770)
Total gross profit	<u>108,403</u>	<u>58,510</u>	<u>254,981</u>	<u>177,692</u>
Operating expenses	<u>35,725</u>	<u>35,282</u>	<u>111,974</u>	<u>108,027</u>
Income from operations	72,678	23,228	143,007	69,665
Non-operating income	(9,041)	(632)	(12,993)	5,115

Income before income taxes	\$ 63,637	\$ 22,596	\$ 130,014	\$ 74,780
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The Company manages its business segments measures expected credit losses on held-to-maturity investments on a collective basis using historical loss information that is adjusted for current conditions and reasonable and supportable forecasts. Expected credit losses are recorded on a company-wide basis. The Company does not identify total assets by segment for internal purposes, as the Company's CODM does not. See Note 10 to the condensed consolidated financial statements.

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The amount of net revenues in the finished pharmaceutical product segment is presented below: **Note 10. Goodwill and Intangible Assets**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
	(in thousands)			
Finished pharmaceutical products segment net revenues:				
Glucagon	\$ 29,514	\$ 14,224	\$ 82,486	\$ 37,003
Primatene MIST®	24,834	18,359	64,837	62,030
Epinephrine	20,199	19,502	57,004	52,777
Lidocaine	15,522	12,621	43,174	39,253
Phytonadione	7,449	13,978	33,017	37,834
Enoxaparin	7,702	7,983	25,441	27,138
Naloxone	4,715	6,818	14,774	21,424
Other finished pharmaceutical products	37,730	23,635	105,808	76,330
Total finished pharmaceutical products net revenues	147,665	117,120	426,541	353,789
BAQSIM®	28,701	—	28,701	—
Total finished pharmaceutical products segment net revenues	\$ 176,366	\$ 117,120	\$ 455,242	\$ 353,789

The amount of depreciation and amortization table below shows the weighted-average life, original cost, accumulated amortization, and amortization expense for each class of depreciable and amortizable assets:

	Three Months Ended	September 30,
		2023
Depreciation and amortization expense		
Finished pharmaceutical products	\$	8,611
API		1,000
Total depreciation and amortization expense	\$	9,611

Definite-lived intangible assets

BAQSIMI® product rights⁽¹⁾

Patents

Land-use rights

Subtotal

Indefinite-lived intangible assets

Trademark

Goodwill - Finished pharmaceutical products

Subtotal

As of March 31, 2024

	Weighted-Average	Accumulated		
	Life (Years)	Original Cost	Amortization	Net Book Value
	(in thousands)			
Definite-lived intangible assets				
BAQSIMI® product rights(1)	24	\$ 591,338	\$ 12,319	\$ 579,019
IMS (UK) international product rights(2)	10	\$ 8,462	8,462	—
Patents	12	486	376	110
Land-use rights	39	2,540	815	1,725
Subtotal	11	602,826	21,972	580,854
Indefinite-lived intangible assets				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,216	—	3,216
Subtotal	*	32,441	—	32,441
As of December 31, 2023	*	\$ 635,267	\$ 21,972	\$ 613,295

* Intangible assets with indefinite lives have an indeterminable average life.

⁽¹⁾ See Note 3

⁽²⁾ In June 2023, the Company recorded an impairment related to its IMS (UK) international product rights in the amount of \$2.7 million. The Company recorded the

Net revenues and Goodwill

The changes in the carrying values amounts of long-lived assets by geographic regions goodwill are as follows:

United States ⁽¹⁾	\$
China	
France	
Total	\$
Beginning balance	
Currency translation	
Ending balance	

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(1)

Note 11. Inventories

Inventories consist of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Raw materials and supplies	\$ 51,411	\$ 50,082
Work in process	33,331	30,822
Finished goods	30,752	24,929
Total inventories	<u>\$ 115,494</u>	<u>\$ 105,833</u>

Charges of \$5.7 million and \$1.9 million were included in the cost of revenues in the Company's condensed consolidated statements of operations for the three months ended March 31, 2024 and December 31, 2023, respectively.

Losses on firm purchase commitments related to raw materials on order as of March 31, 2024 and December 31, 2023 were \$3.6 million and \$1.0 million, respectively.

Note 7. Customer 12. Property, Plant, and Supplier Concentration Equipment

Property, plant, and equipment consist of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Buildings	\$ 168,647	\$ 168,771
Leasehold improvements	42,012	41,686
Land	7,460	7,484
Machinery and equipment	259,845	259,484
Furniture, fixtures, and automobiles	33,251	31,943
Construction in progress	28,916	18,676
Total property, plant, and equipment	<u>540,131</u>	<u>528,044</u>
Less accumulated depreciation	<u>(251,608)</u>	<u>(245,298)</u>
Total property, plant, and equipment, net	<u>\$ 288,523</u>	<u>\$ 282,746</u>

Note 13. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consisted of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Accrued customer fees and rebates	\$ 29,002	\$ 16,702
Accrued payroll and related benefits	25,392	25,203
Accrued product returns, current portion	12,704	12,263
Accrued loss on firm purchase commitments	3,632	918
Other accrued liabilities	9,433	12,842
Total accrued liabilities	80,163	67,928
Accounts payable	36,534	25,438
Total accounts payable and accrued liabilities	<u>\$ 116,697</u>	<u>\$ 93,366</u>

Note 14. Debt

Debt consists of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Convertible Debt		
2029 Convertible Notes	\$ 345,000	\$ 345,000
Term Loan		
Wells Fargo Term Loan due June 2028	250,000	250,000
Mortgage Loans		
Mortgage payable with East West Bank due June 2027	7,972	8,016
Other Loans and Payment Obligations		
French government loans due December 2026	157	158
Line of Credit Facilities		
Line of credit facility with China Merchant Bank due October 2026	—	—
Wells Fargo Revolving line of credit facility due June 2028	—	—
Line of credit facility with ICBC Bank due November 2033	4,082	—
Equipment under Finance Leases	<u>562</u>	<u>616</u>

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requirements. Some of these materials may only be available from one or a limited number of sources. Establishing additional or alternative sources of raw materials may require significant time and effort. Furthermore, a significant portion of raw materials may only be available from foreign sources. If the Company is unable to secure, or the cost of securing, raw materials increases, it could have a materially adverse effect on the Company's business, financial condition, and results of operations.

Note 8. Fair Value Measurements

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (the "exit price"). These standards also establish a hierarchy that prioritizes observable and unobservable inputs used in measuring fair value.

- *Level 1* – Inputs to measure fair value are based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- *Level 2* – Inputs to measure fair value are based on the following: a) quoted prices in active markets for similar assets or liabilities; b) other observable inputs; and c) corroborated observable market data used in a pricing model from which the fair value is derived; and
- *Level 3* – Inputs to measure fair value are unobservable and the assets or liabilities have little, if any, market activity; these inputs are based on best information available in the circumstances.

As of September 30, 2023, March 31, 2024 and December 31, 2023, cash equivalents include money market accounts and corporate bonds as investment-grade corporate, agency and municipal bonds with original maturity dates between three and fifteen months. The Company approximates their fair value determined based on Level 2 inputs. The corporate, agency and municipal bonds are classified as held-to-maturity. The fair value of such bonds is disclosed in Note 9 and was determined based on Level 2 inputs. The restrictions on restricted cash and investments are disclosed in Note 9.

The fair values of the Company's financial assets and liabilities measured on a recurring basis as of March 31, 2024 and December 31, 2023 are as follows:

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 160,420	\$ 160,420	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	34,891	—	34,891	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(20)	—	(20)	—
Total assets and liabilities measured at fair value as of March 31, 2024	<u>\$ 197,726</u>	<u>\$ 160,655</u>	<u>\$ 37,071</u>	<u>\$ —</u>

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determined based on Level 2 inputs. The restrictions on restricted cash and investments have an immaterial effect on the fair value.

The fair value of the Company's financial assets and liabilities measured on a recurring basis as of September 30, 2023 and December 31, 2022

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Assets:				
Cash equivalents	\$ 230,668	\$ 230,668	\$ —	\$ —
Restricted cash	4,259	4,259	—	—
Short-term investments	6,016	—	6,016	—
Restricted short-term investments	2,200	—	2,200	—
Corporate, agency and municipal bonds	33,632	—	33,632	—
Interest rate swaps related to variable rate loans	3,387	—	3,387	—
Total assets measured at fair value as of September 30, 2023	\$ 280,162	\$ 234,927	\$ 45,235	\$ —

	Total
Assets:	
Cash equivalents	\$ 130,000
Restricted cash	—
Short-term investments	—
Restricted short-term investments	—
Corporate, agency and municipal bonds	1,000
Interest rate swaps related to variable rate loans	—
Total assets measured at fair value as of December 31, 2022	\$ 131,000
Total assets and liabilities measured at fair value as of December 31, 2023	—

The Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

Nonfinancial assets and liabilities are not measured at fair value on a recurring basis but are subject to fair value adjustments in connection with the impairment test of intangible assets for which the fair value is determined as part of an impairment test. As of September 30, 2023, March 31, 2024 and December 31, 2022, there were no nonfinancial assets or liabilities.

The Company's deferred compensation plan assets are valued using the cash surrender value of the life insurance policies and are included in other assets on the balance sheet.

Note 9. Investments

A The following is a summary of the Company's investments that are classified as held-to-maturity are as follows: held-to-maturity:

	Amortized Cost
Corporate and agency bonds (due within 1 year)	
Corporate bonds (due within 1 to 3 years)	
Total investments as of March 31, 2024	
Corporate and agency bonds (due within 1 year)	\$ 32
Corporate bonds (due within 1 to 3 years)	
Municipal bonds (due within 1 year)	
Total investments as of September 30, 2023	\$ 32
Corporate and agency bonds (due within 1 year)	\$ 22
Municipal bonds (due within 1 year)	
Total investments as of December 31, 2022	\$ 22
Total investments as of December 31, 2023	

At each reporting period, the Company evaluates securities for impairment when the fair value of the investment is less than its significant deterioration since purchase nor any other factors that would indicate a material credit loss.

The Company measures expected credit losses on held-to-maturity investments on a collective basis. All the Company's held-to-maturity investments are adjusted for current conditions and reasonable and supportable forecasts. Expected credit losses on held-to-maturity investments were

Investment in unconsolidated affiliate

The Company accounts for its share of the earnings or losses of its unconsolidated affiliate (Nanjing Hanxin Biomedical Testing Service Co., Ltd.) on a basis that is sufficient for the Company to apply the equity method on a current basis. The Company's share of Hanxin's losses for

the "Equity in losses of unconsolidated affiliate" line on the condensed consolidated statement of operations. The Company's share which was recorded in the "Equity in losses of unconsolidated affiliate" line on the condensed consolidated statement of operations.

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Note 10. Goodwill and Intangible Assets

The table below shows the weighted-average life, original cost, accumulated amortization, and net book value by major intangible asset category:

	Weighted-Average Life (Years)	Original Cost
Definite-lived intangible assets		
BAQSIMI® product rights(1)	24	\$
IMS (UK) international product rights(2)	10	
Patents	12	

Land-use rights	39	
Subtotal	23	
<i>Indefinite-lived intangible assets</i>		
Trademark	*	
Goodwill - Finished pharmaceutical products	*	
Subtotal	*	
As of September 30, 2023	*	\$
As of March 31, 2024		

	Weighted-Average Life (Years)	Carrying Amount
Intangible assets		
<i>Definite-lived intangible assets</i>		
BAQSIMI® product rights(1)		
IMS (UK) international product rights(2)	10	\$
Patents	12	
Land-use rights	39	
Subtotal	11	
<i>Indefinite-lived intangible assets</i>		
Trademark	*	
Goodwill - Finished pharmaceutical products	*	
Subtotal	*	
As of December 31, 2022	*	\$
As of December 31, 2023		

- * Intangible assets with indefinite lives have an indeterminable average life.

(1) See Note 3.3

(2) In June 2023, the Company recorded an impairment related to its IMS (UK) international product rights in the amount of \$2.7 million. The Company recorded

2023 December 31, 2023

Goodwill

The changes in the carrying amounts of goodwill are as follows:

Beginning balance	
Currency translation	
Ending balance	

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Note 11. Inventories

Inventories consist of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Raw materials and supplies	\$ 51,411	\$ 50,082
Work in process	33,331	30,822
Finished goods	30,752	24,929
Total inventories	\$ 115,494	\$ 105,833

Charges of \$5.7 million and \$1.9 million were included in the cost of revenues in the Company's condensed consolidated statement of operations related to firm purchase commitments to its net realizable value.

Losses on firm purchase commitments related to raw materials on order as of March 31, 2024 and December 31, 2023 were \$3 million and \$1 million, respectively, in the condensed consolidated statement of operations.

Note 12. Property, Plant, and Equipment

Property, plant, and equipment consist of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Buildings	\$ 168,647	\$ 168,771
Leasehold improvements	42,012	41,686
Land	7,460	7,484
Machinery and equipment	259,845	259,484
Furniture, fixtures, and automobiles	33,251	31,943
Construction in progress	28,916	18,676
Total property, plant, and equipment	540,131	528,044
Less accumulated depreciation	(251,608)	(245,298)
Total property, plant, and equipment, net	\$ 288,523	\$ 282,746

Note 13. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consisted of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Accrued customer fees and rebates	\$ 29,002	\$ 16,702
Accrued payroll and related benefits	25,392	25,203
Accrued product returns, current portion	12,704	12,263
Accrued loss on firm purchase commitments	3,632	918
Other accrued liabilities	9,433	12,842
Total accrued liabilities	80,163	67,928
Accounts payable	36,534	25,438
Total accounts payable and accrued liabilities	<u>\$ 116,697</u>	<u>\$ 93,366</u>

Note 14. Debt

Debt consists of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Convertible Debt		
2029 Convertible Notes	\$ 345,000	\$ 345,000
Term Loan		
Wells Fargo Term Loan due June 2028	250,000	250,000
Mortgage Loans		
Mortgage payable with East West Bank due June 2027	7,972	8,016
Other Loans and Payment Obligations		
French government loans due December 2026	157	158
Line of Credit Facilities		
Line of credit facility with China Merchant Bank due October 2026	—	—
Wells Fargo Revolving line of credit facility due June 2028	—	—
Line of credit facility with ICBC Bank due November 2033	4,082	—
Equipment under Finance Leases	<u>562</u>	<u>616</u>

Total debt	607,773	603,790
Less current portion of long-term debt	428	436
Less: Loan issuance costs	13,339	13,775
Long-term debt, net of current portion and unamortized debt issuance costs	<u>\$ 594,006</u>	<u>\$ 589,579</u>

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Credit Agreement

2029 Convertible Notes

In September 2023, the Company issued the 2029 Convertible Notes, in the aggregate principal amount of \$345.0 million in a private placement. The net proceeds from the 2029 Convertible Notes were used to (i) repay approximately \$200.0 million of the Company's borrowings under the 2020 Credit Agreement and (ii) for general corporate purposes.

In connection with the issuance of the 2029 Convertible Notes, the Company incurred approximately \$10.8 million of debt issuance costs. As of March 31, 2024, the carrying amount of the 2029 Convertible Notes was \$334.2 million. The fair value of the 2029 Convertible Notes was approximately \$334.2 million as of March 31, 2024. The fair value of the 2029 Convertible Notes was approximately \$334.2 million as of March 31, 2024.

The 2029 Convertible Notes are general senior, unsecured obligations and bear an interest rate of 2.0% per year. The 2029 Convertible Notes are governed by the 2029 Convertible Notes Indenture, dated September 11, 2023, between the Company and U.S. Bank Trust Company, National Association, as trustee.

The 2029 Convertible Notes will rank senior in right of payment to all of the Company's indebtedness that is expressly subordinated to the 2029 Convertible Notes; effectively junior to any of the Company's secured indebtedness to the extent of the value of the assets securing such indebtedness; and effectively junior to all other indebtedness and other liabilities of the Company's current or future subsidiaries, including trade payables.

Interest is payable semi-annually in arrears on March 15 and September 15 of each year. The 2029 Convertible Notes may bear additional interest if the 2029 Convertible Notes are not freely tradeable as required by the Indenture.

The 2029 Convertible Notes will mature on March 15, 2029, unless earlier converted, repurchased or redeemed.

Conversions of the 2029 Convertible Notes will be settled in cash up to the aggregate principal amount of the 2029 Convertible Notes. If the aggregate principal amount of the 2029 Convertible Notes is not converted, the Company's conversion obligation in excess of the aggregate principal amount of the 2029 Convertible Notes will be settled in cash.

Holders may convert their 2029 Convertible Notes at their option prior to the close of business on the business day immediately preceding the first day of the calendar quarter commencing after the calendar quarter ending on December 31, 2023 (and only during such calendar quarter), if the trading price of the Company's common stock, as defined in the Indenture, per \$1.00 of the last reported sale price of the Company's common stock and the conversion rate on each such trading day, (iii) if the trading price of the Company's common stock, as defined in the Indenture, per \$1.00 of the last reported sale price of the Company's common stock and the conversion rate on each such trading day, (iv) upon the occurrence of specified corporate events defined in the Indenture.

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Indenture.

On or after December 15, 2028, until the close of business on the second scheduled trading day immediately preceding the maturity date, the Company may, at its option, redeem the 2029 Convertible Notes in whole or in part (subject to certain limitations), on or after the date on which the Company's common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not including the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price but excluding, the redemption date).

The Company may redeem the 2029 Convertible Notes, at its option, in whole or in part (subject to certain limitations), on or after the date on which the Company's common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not including the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price but excluding, the redemption date).

The initial conversion rate is 15.8821 shares of the Company's common stock per \$1,000 principal amount of the 2029 Convertible Notes. The price of \$62.96 represents a premium of approximately 35.0% over the last reported sale price of the Company's common stock under the circumstances in accordance with the terms of the Indenture.

If a fundamental change, as defined in the Indenture, occurs at any time prior to the maturity date, then, subject to certain conditions, the Company will, under certain circumstances, increase the conversion rate for holders who convert their 2029 Convertible Notes at a repurchase price equal to 100% of the principal amount of the 2029 Convertible Notes to be repurchased, plus interest.

Syndicated Line of Credit Facility with ICBC Bank – Due November 2033

In January 2024, the Company entered into a credit agreement with Industrial and Commercial Bank of China Limited, or ICBC Bank, for a syndicated line of credit facility secured by equipment and buildings at ANP. The interest rate and other terms will be determined at the time of the borrowing, depending on the credit rating of the Company.

In the first quarter of 2024, the Company borrowed approximately \$4.1 million under the credit agreement. The loan bears interest at a variable rate based on the prime rate plus 1.00%. The principal amount of the loan is \$4.1 million and the term of the loan is 36 months, beginning in May 2026. As of March 31, 2024, the Company had \$4.1 million outstanding under the credit agreement.

Interest Rate Swap Contracts

As of March 31, 2024, the fair value of the loans listed above approximated their carrying amount based on Level 2 inputs. For the three months ended March 31, 2024, the Company entered into interest rate swap contracts to exchange the variable interest rates for fixed interest rates. The interest rate swap contracts are recorded at fair value. The fair value of the interest rate swap contracts was \$5.2 million gain and \$1.0 million loss for the three months ended March 31, 2024 and 2023, respectively.

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Covenants

At March 31, 2024 and December 31, 2023, the Company was in compliance with all of its debt covenants.

Note 15. Income Taxes

The following table sets forth the Company's income tax provision for the periods indicated:

	Three Months Ended	
	March 31,	
	2024	2023
	(in thousands)	
Income before taxes	\$ 47,876	\$ 33,569
Income tax provision	4,126	6,752
Income before equity in losses of unconsolidated affiliate	<u>\$ 43,750</u>	<u>\$ 26,817</u>
Income tax provision as a percentage of income before income taxes	8.6 %	20.1 %

Valuation Allowance

In assessing the need for a valuation allowance, management considers whether it is more likely than not that some portion or all Management considers sources of taxable income such as income in prior carryback periods, future reversal of existing deferred tax

The Company continues to record a full valuation allowance on the net deferred income tax assets of its France subsidiary, AFP, and income to realize their respective deferred income tax assets.

The Company records a valuation allowance on net deferred income tax assets in states where it files separately and will continue to

Note 16. Stockholders' Equity

Share Buyback Program

Pursuant to the Company's existing share buyback program, the Company did not purchase any shares of its common stock during the period. The Company has repurchased 1,000 shares of its common stock, totaling \$8.0 million.

In August 2023, the Company's Board of Directors authorized a \$50.0 million increase to the Company's share buyback program. Directors have authorized a total of \$285.0 million in the share buyback program. The primary goal of the program is to offset dilution

Purchases are made through open market and private block transactions pursuant to Rule 10b5-1 plans, privately negotiated transactions and applicable laws. The timing and actual number of treasury share purchases will depend on a variety of factors including price, volume and method and are included as a component of treasury stock in the Company's condensed consolidated balance sheets.

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Amortization
Amended and Restated 2015 Equity Incentive Plan

As of September 30, 2023, March 31, 2024, the expected amortization Company reserved an aggregate of 7,874,154 shares of common stock, 1,201,722 shares, which were reserved in January 2024 pursuant to the evergreen provision in the 2015 Plan.

2014 Employee Stock Purchase Plan

As of March 31, 2024, the Company has issued 1,192,134 shares of common stock under the ESPP and 807,866 shares of its com

For the three months ended March 31, 2024 and 2023, the Company recorded ESPP expense of \$0.3 million and \$0.3 million, respo

Share-Based Award Activity and Balances

The Company accounts for share-based compensation payments in accordance with ASC 718, which requires measurement an employees and directors. Under these standards, the next five fiscal years fair value of option awards and the option components i estimated at the grant date using the Company's common share price. Compensation cost for all share-based payments granted wil

The weighted-averages for key assumptions used in determining the fair value of options granted are as follows:

	Three Months Ended	
	March 31,	
	2024	2023
Average volatility	41.3 %	41.5 %
Average risk-free interest rate	4.2 %	4.2 %
Weighted-average expected life in years	6.3	6.3
Dividend yield rate	— %	— %

A summary of option activity under all plans for the three months ended December 31 March 31, 2024, is presented below:

	Options	Weighted-Average Exercise Price	Weighted-Average	
			Remaining Contractual Term (Years)	Aggregate Intrinsic Value ⁽¹⁾
				(in thousands)
Outstanding as of December 31, 2023	7,762,298	\$ 19.70		
Options granted	579,532	46.68		
Options exercised	(1,160,737)	12.70		
Options forfeited	(3,830)	35.97		
Options expired	—	—		
Outstanding as of March 31, 2024	7,177,263	\$ 23.01	5.41	\$ 151,732
Exercisable as of March 31, 2024	5,336,486	\$ 18.53	4.29	\$ 135,419
Vested and expected to vest as of March 31, 2024	6,970,643	\$ 22.55	5.31	\$ 150,339

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⁽¹⁾ The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the estimated fair value of the Company's

For the three months ended March 31, 2024 and thereafter 2023, the Company recorded expense of \$3.7 million and \$3.0 million, re

Information relating to option grants and exercises is as follows:

Information relating to RSU grants and deliveries is as follows:

	Total RSUs Issued	Total Fair Market Value of RSUs	
		Issued ⁽¹⁾ (in thousands)	
RSUs outstanding at December 31, 2023	920,376		
RSUs granted	274,862	\$	12,831
RSUs forfeited	(1,752)		
RSUs vested ⁽²⁾	(355,387)		
RSUs outstanding at March 31, 2024	838,099		

⁽¹⁾ The total fair market value is derived from the number of RSUs granted times the current stock price on the date of grant.

⁽²⁾ Of the vested RSUs, 143,277 shares of common stock were surrendered to fulfil tax withholding obligations.

Share-based Compensation Expense

The Company recorded share-based compensation expense, which is included in the Company's condensed consolidated statement of operations as follows:

	Three Months Ended March 31,	
	2024	2023
	(in thousands)	
Cost of revenues	\$ 2,125	\$ 1,706
Operating expenses:		
Selling, distribution, and marketing	260	209
General and administrative	3,876	3,357
Research and development	1,099	839
Total share-based compensation	\$ 7,360	\$ 6,111

Note 17. Employee Benefits

401(k) Plan

The Company has a defined contribution 401(k) plan, or the Plan, whereby eligible employees voluntarily contribute up to a defined percentage of their salary, and the Company contributes a matching amount. Total employer contributions for the three months ended March 31, 2024, were \$1.2 million.

Defined Benefit Pension Plan

The Company's subsidiary, AFP, has an obligation associated with a defined-benefit plan for its eligible employees. This plan provides retirement benefits to eligible employees upon termination of employment with the Company. The calculation is based on a statistical calculation combining a number of factors that include the employee's age, length of service, and salary.

The liability under the plan is based on a discount rate of 3.25% as of March 31, 2024 and December 31, 2023. The liability is included in the Company's condensed consolidated balance sheet. The benefit obligation under the plan was \$2.6 million at March 31, 2024 and December 31, 2023. The Company recorded an expense of \$0.1 million for the three months ended March 31, 2024, and \$0.1 million for the three months ended March 31, 2023.

Non-qualified Deferred Compensation Plan

In January 2009, December 2019, the Company acquired established a non-qualified deferred compensation plan. The plan allows the discretion of the Company. The plan obligations are payable upon retirement, termination of employment and/or certain other events. Eligible participants began contributing to the plan in January 2020. The plan assets were valued at approximately \$7.1 million and \$8.1 million as of March 31, 2024 and December 31, 2023, respectively. The plan assets and liabilities are included in the consolidated balance sheets.

Note 18. Commitments and Contingencies

Purchase Commitments

As of March 31, 2024, the Company has entered into commitments to purchase equipment and raw materials for an aggregate amount of approximately \$0.5 million.

Note 19. Related Party Transactions

Investment in Hanxin

The Company has an 11.5% ownership in Hanxin that is accounted for as an equity method investment. The Company maintains a board of directors of Hanxin, and the chairman of the board of directors of Hanxin. Additionally, Dr. Mary Luo and Dr. Jack Zhang, have an ownership interest in Hanxin.

Contract manufacturing agreement with Hanxin

In April 2022, ANP, entered into a contract manufacturing agreement with Hanxin, whereby Hanxin will develop several active pharmaceutical ingredients on a cost-plus basis. Hanxin will commit to purchase certain quantities from ANP subject to the terms and conditions set forth in the agreement.

During the three months ended March 31, 2024, the Company recognized \$0.3 million of revenue from manufacturing services provided to Hanxin. As of March 31, 2024, the Company had \$0.3 million of receivables from Hanxin.

Contract Research Agreement with Hanxin

In July 2022, the Company entered into a three-year contract research agreement with Hanxin, a related party, whereby Hanxin will conduct research and development of pharmaceutical products subject to a fully paid, exclusive, perpetual, transferable, sub-licensable worldwide license. The RCBs will be used by the Company to develop, prepare and produce by Hanxin in conducting research and development.

development will belong to the Company. The Company will also own any confidential and proprietary information, technology re formula, research data, design, and procedures and others to develop and manufacture the RCBs, in use or developed by Hanxin. on the then current exchange rates. Any additional work or changes to the scope of work requested by the Company will be charge

In March 2023, the Company amended the agreement with Hanxin, whereby Hanxin will perform scale-up manufacturing proce confidential and proprietary information and technology produced during the scale-up manufacturing. This will include engineering, : the RCBs. The amendment agreement will remain in full force and effect until July 5, 2025. The total cost of the amended agreem under the contract research agreement, with payments adjusted based on actual currency exchange rates. Any additional work or c any applicable taxes.

During the three months ended March 31, 2024 and 2023, the Company paid \$0.2 million and \$0.6 million, respectively, under th 2023.

Supply Agreement with Letop

In November 2022, ANP, entered into a supply agreement with Nanjing Letop Biotechnology Co., Ltd., or Letop, which is considere and deliver chemical intermediates to ANP on a cost-plus basis. The agreement is effective for three years and the total cost of the :

During the three months ended March 31, 2024, ANP did not make any payments under this agreement. During the three month Company did not have any amounts payable to Letop.

Note 20. Litigation

The Company is subject to various claims, arbitrations, investigations, and lawsuits from time to time arising in the ordinary course other communications.

The Company records a provision for contingent losses when it is both probable that a liability has been incurred and the amount expected to have a material adverse effect on its financial position, results of operations, or cash flows; however, the results of litiga of the outcome, litigation can have an adverse impact on the Company because of defense and settlement costs, diversion of mana

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion and analysis of the consolidated operating results, financial condition, liquidity and cash flows of our c the "Condensed Consolidated Financial Statements" and the related notes thereto included in this Quarterly Report on Form 10-Q, c well as assumptions made by, and information currently available to, our management. Actual results could differ materially from tho those identified under the "Special Note About Forward-Looking Statements," above and described in greater detail elsewhere in t "Risk Factors".

Overview

We are a bio-pharmaceutical company focusing primarily on developing, manufacturing, marketing and selling rights related to tech currently manufacture and sell over 25 products.

Our largest products by net revenues currently include BAQSIMI®, Primatene MIST®, an over-the-counter bronchodilator product, r \$29.2 million FDA approved our naloxone hydrochloride nasal spray 4mg, REXTOVY™, which is its carrying value as of September

The trademark was determined to have an indefinite life. In determining its indefinite life, the Company considered the following: the insulin product candidates and proprietary product candidates, which are in various stages of development and target a variety of contractual provisions that affect their maximum useful life; the Company's ability to renew or extend the asset's legal or contractual life without substantial costs; effects of the regulatory environment from the asset; and considerations for obsolescence, demand, competition and other economic factors.

To complement our internal growth and expertise, we have made several strategic acquisitions of companies, products and technologies by providing additional manufacturing, marketing, and research and development capabilities, including the ability to manufacture and market pharmaceutical products.

Macroeconomic Trends and Uncertainties

Recent uncertain macroeconomic conditions and worldwide events, including extended periods of heightened inflation, rising interest rates, conflicts, as well as rising healthcare costs continue to pose challenges to our business.

See the section titled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023, for further discussion of operations and financial conditions.

Recent Developments

BAQSIM[®] Product Rights Acquisition

As discussed in Note 3, in June 2023, the Company acquired the BAQSIM[®] product rights. BAQSIM[®] is an emergency nasal spray for the treatment of severe allergic reactions and has a shelf life of 24 years.

In determining the BAQSIM[®] product rights' useful life, the Company considered the following: the expected use of the intangible asset; the Company's ability to renew or extend the asset's legal or contractual life without substantial costs; effects of the regulatory environment from the asset; and considerations for obsolescence, demand, competition and other economic factors.

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note 11. Inventories

Inventories consist of the following:

	September 30, 2023	December 31, 2022
	(in thousands)	
Raw materials and supplies	\$ 55,180	\$ 47,607
Work in process	28,293	37,090
Finished goods	26,505	18,887
Total inventories	<u>\$ 109,978</u>	<u>\$ 103,584</u>

Charges of \$9.6 million were included in the cost of revenues in the Company's condensed consolidated statements of operations for their net realizable value. For the three and nine months ended September 30, 2022, charges of \$5.5 million and \$14.1 million were included in their net realizable value.

Losses on firm purchase commitments related to raw materials on order as of September 30, 2023 and December 31, 2022 were included in the statement of operations.

Note 12. Property, Plant, and Equipment

Property, plant, and equipment consist of the following:

	September 30, 2023	December 31, 2022
	(in thousands)	
Buildings	\$ 131,488	\$ 130,726
Leasehold improvements	41,686	31,535
Land	7,438	7,451
Machinery and equipment	257,295	208,068
Furniture, fixtures, and automobiles	31,141	29,674
Construction in progress	49,540	50,842
Total property, plant, and equipment	518,588	458,296
Less accumulated depreciation	(237,752)	(220,030)
Total property, plant, and equipment, net	\$ 280,836	\$ 238,266

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED
(Unaudited)

Note 13. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consisted of the following:

	September 30, 2023	December 31, 2022
	(in thousands)	
Accrued customer fees and rebates	\$ 16,261	\$ 14,198
Accrued payroll and related benefits	26,681	22,847
Accrued product returns, current portion	12,884	14,867
Accrued loss on firm purchase commitments	701	2,686
Accrued payments for BAQSIMI® (see note 3)	123,894	—
Other accrued liabilities	10,328	9,143
Total accrued liabilities	190,749	63,741

Accounts payable	31,970	20,501
Total accounts payable and accrued liabilities	\$ 222,719	\$ 84,242

Note 14. Debt

Debt consists of the following:

	September 30, 2023	December 31, 2022
	(in thousands)	
Convertible Debt		
2029 Convertible Notes	\$ 345,000	\$ —
Term Loan		
Wells Fargo Term Loan due June 2028	300,000	—
Capital One N.A. Term Loan paid off June 2023	—	68,250
Mortgage Loans		
Mortgage payable with East West Bank due June 2027	8,060	8,188
Other Loans and Payment Obligations		
French government loans due December 2026	209	204
Line of Credit Facilities		
Line of credit facility with China Merchant Bank expired April 2023	—	—
Wells Fargo Revolving line of credit facility due June 2028	—	—
Capital One N.A. Revolving line of credit facility closed in June 2023	—	—
Equipment under Finance Leases	660	790
Total debt	653,929	77,432
Less current portion of long-term debt	433	3,046
Less: Loan issuance costs	15,290	1,547
Long-term debt, net of current portion and unamortized debt issuance costs	\$ 638,206	\$ 72,839

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED
(Unaudited)

Credit Agreements

2029 Convertible Notes

In September 2023, the Company issued the 2029 Convertible Notes, in the aggregate principal amount of \$345.0 million in a portion of the net proceeds from the 2029 Convertible Notes to (i) repay approximately \$200.0 million of the Company's borrowings

In connection with the issuance acquisition of BAQSIMI® in June 2023, we entered into a Transition Service Agreement, or the TS support the transition of the 2029 Convertible Notes, the Company incurred approximately \$10.8 million of debt issuance costs, which Convertible Notes were \$10.8 million as of September 30, 2023.

The 2029 Convertible Notes are general senior, unsecured obligations and bear an interest rate of 2.0% per year. The 2029 Convertible Notes are held by U.S. Bank Trust Company, National Association, as trustee.

The 2029 Convertible Notes will rank senior in right of payment to all of the Company's indebtedness that is expressly subordinated that is not so subordinated; effectively junior to any of the Company's secured indebtedness to the extent of the value of the assets and structurally junior to all indebtedness and other liabilities of the Company's current or future subsidiaries, including trade payable

Interest will be payable semi-annually in arrears on March 15 and September 15 of each year, beginning on March 15, 2024. The 2029 Convertible Notes will be subject to its reporting obligations under the Indenture or if the 2029 Convertible Notes are not freely tradeable as required by the Indenture

The 2029 Convertible Notes will mature on March 15, 2029, unless earlier converted, repurchased or redeemed.

Conversions of the 2029 Convertible Notes will be settled in cash up to the aggregate principal amount of the 2029 Convertible Notes at the Company's election, with respect to the remainder, if any, of the Company's conversion obligation in excess of the aggregate principal amount of the 2029 Convertible Notes

Holders may convert their 2029 Convertible Notes at their option prior to the close of business on the business day immediately preceding the first trading day of the calendar quarter commencing after the calendar quarter ending on December 31, 2023 (and only during such calendar quarter), if the trading price of the Company's common stock on the trading day immediately preceding the calendar quarter is greater than the conversion price, (ii) if the trading price of the Company's common stock on the trading day immediately preceding the calendar quarter is greater than the conversion price for five consecutive trading days ending on and including, the last trading day of the immediately preceding calendar quarter is greater than the conversion price, (iii) if the trading price of the Company's common stock on the trading day immediately preceding the redemption date, and (iv) upon the occurrence of specified corporate events defined in the Indenture

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

On or after December 15, 2028, until the close of business on the second scheduled trading day immediately preceding the maturity date of the 2029 Convertible Notes, the holder may exercise its option of the holder regardless of the foregoing circumstances.

The Company may redeem the 2029 Convertible Notes, at its option, in whole or in part (subject to certain limitations), on or after September 15, 2028, if the closing price of the Company's common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not including the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price of at least 130% of the conversion price but excluding, the redemption date).

The initial conversion rate is 15.8821 shares of the Company's common stock per \$1,000 principal amount of the 2029 Convertible Notes. The conversion price of \$62.96 represents a premium of approximately 35.0% over the last reported sale price of the Company's common stock as of September 30, 2023.

circumstances in accordance with the terms of the Indenture.

If a fundamental change, as defined in the Indenture, occurs at any time prior to the maturity date, then, subject to certain conditions, the Company will, under certain circumstances, increase the conversion rate for holders who convert their 2029 Convertible Notes at a repurchase price equal to 100% of the principal amount of the 2029 Convertible Notes to be repurchased, plus accrued interest.

Syndicated Credit Agreement with Wells Fargo Bank, National Association - Due June 2028

In June 2023, in connection with the BAQSIMI® acquisition, the Company entered into a syndicated credit agreement with Wells Fargo Bank, National Association, as agent, for a term loan, or the Wells Fargo Term Loan. Proceeds from the Wells Fargo Term Loan were used to finance the acquisition of BAQSIMI. Outstanding borrowings with respect to the Wells Fargo Term Loan initially accrue interest at the greater of (a) the prime rate then in effect and (b) an adjusted daily one-month Secured Overnight Financing Rate, or SOFR, plus 0.50%, (y) the prime rate then in effect and (z) an adjusted daily one-month Secured Overnight Financing Rate, or SOFR, plus 1.25%, or (ii) an adjusted Term SOFR rate, subject to a floor of 0.00%, plus an applicable margin of 2.25%. Following delivery of financial statements to Lilly on June 30, 2024, the applicable margin for outstanding borrowings with respect to the Wells Fargo Term Loan will range from 2.25% to 3.25%, depending on the Company's consolidated net leverage ratio as of the most recently ended fiscal quarter. The Wells Fargo Term Loan

The Wells Fargo Term Loan requires principal payments of \$12.5 million for the first year, which increases to \$25.0 million during the second year, and then to \$37.5 million for the remaining years. The loan is secured by substantially all of the Company's and certain of its subsidiaries' assets, subject to certain exceptions and limitations. The Wells Fargo Term Loan with the proceeds from the 2029 Convertible Notes, thereby satisfying all

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AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED (Unaudited)

of the current and future loan amortization payments required by the Wells Fargo Term Loan until maturity.

The Credit Agreement also provides for a \$200.0 million Revolving Credit Facility and bears the same interest rate as the Wells Fargo Term Loan.

In conjunction with the Credit Agreement, the Company entered into an interest rate swap agreement with Wells Fargo, with a notional amount of \$200.0 million. The interest swap asset had a fair value of \$3.2 million as of September 30, 2023.

For lenders that were part of the previous credit agreement with Capital One N.A. as well as the new Credit Agreement, the transaction was accounted for as a debt extinguishment. The Company calculated the present value of the cash flows for each lender under the terms of the debt immediately before and after the transaction, which

The Company incurred approximately \$14.3 million in issuance costs in connection with the Credit Agreement, of which \$3.0 million was capitalized and is being amortized over the term of the loan. The amortization of debt issuance costs is recorded in the statement of operations for nine months ended September 30, 2023.

Debt issuance costs associated with the Credit Agreement (other than its Revolving Credit Facility component) are presented as a liability on the condensed consolidated balance sheets. Unamortized debt issuance costs related to the Credit Agreement are being amortized over the term of the loan using the effective interest rate method.

As a result of the \$200.0 million repayment of the principal balance of the Wells Fargo Term Loan, approximately \$3.0 million of unamortized debt issuance costs was recognized as a gain in the statement of operations for nine months ended September 30, 2023.

Syndicated Credit Agreement with Capital One N.A. - Paid off June 2023

In August 2021, the Company entered into a \$140.0 million credit agreement with Capital One N.A. acting as a lender and as agent for the Capital One N.A. Term Loan. Proceeds from the loan were used to pay down certain of the Company's outstanding loans and to

on a variable interest rate, plus an applicable margin rate ranging between 0.5% and 2.5%, determined based on the Company's net the Capital One N.A. Term Loan.

Interest Rate Swap Contracts

As of September 30, 2023, the fair value of the loans listed above approximated their carrying amount based on Level 2 inputs. For rate swap contracts to exchange the variable interest rates for fixed interest rates. The interest rate swap contracts are recorded as swaps were \$4.9 million gain and \$2.7 million gain for the three and nine months ended September 30, 2023, respectively. Change September 30, 2022, respectively.

Covenants

At September 30, 2023 and December 31, 2022, the Company was in compliance with all of its debt covenants.

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Long-Term Debt Maturities

As of September 30, 2023, the principal amounts of long-term debt maturities during each of the next five fiscal years ending December

	Long-term Debt (in thousands)
2023	\$ 229
2024	241
2025	250
2026	7,548
2027	—
Thereafter	645,000
	<u>\$ 653,268</u>

Note 15. Income Taxes

The following table sets forth the Company's income tax provision for the periods indicated:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(in thousands)			
Income before taxes	\$ 63,637	\$ 22,596	\$ 130,014	\$ 74,780
Income tax provision	14,025	6,559	27,160	16,187

Income before equity in losses of unconsolidated affiliate	\$ 49,612	\$ 16,037	\$ 102,854	\$ 58,593
Income tax provision as a percentage of income before income taxes	22.0 %	29.0 %	20.9 %	21.6 %

The change in the Company's effective tax rate for the three and nine months ended September 30, 2023, was primarily due to diffe

In connection with the purchase accounting for its acquisition of BAQSIMI®, the Company recorded a deferred tax asset of \$2.3 milli

Valuation Allowance

In assessing the need for a valuation allowance, management considers whether it is more likely than not that some portion or all Management considers sources of taxable income such as income in prior carryback periods, future reversal of existing deferred tax

During the nine months ended September 30, 2023, the Company determined its U.K. subsidiaries, AUK and IMS UK, more likely expense of an immaterial amount and will discontinue recognizing income tax benefits until sufficient taxable income is generated to

The Company continues to record a full valuation allowance on AFP's net deferred income tax assets and will continue to do so until

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AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED (Unaudited)

The Company records a valuation allowance on net deferred income tax assets in states where it files separately and will continue to

Note 16. Stockholders' Equity

Share Buyback Program

Pursuant to the Company's existing share buyback program, the Company purchased 1,072,041 and 1,338,757 shares of its common stock, respectively. The Company purchased 478,255 and 719,263 shares of its common stock during the three and nine months e

In August 2023, the Company's Board of Directors authorized a \$50.0 million increase to the Company's share buyback program. Directors have authorized a total of \$285.0 million in the share buyback program. The primary goal of the program is to offset dilution

Purchases are made through open market and private block transactions pursuant to Rule 10b5-1 plans, privately negotiated transactions and applicable laws. The timing and actual number of treasury share purchases will depend on a variety of factors including price, cost and method and are included as a component of treasury stock in the Company's condensed consolidated balance sheets.

Amended and Restated 2015 Equity Incentive Plan

As of September 30, 2023, the Company reserved an aggregate of 6,776,746 shares of common stock for future issuance under the January 2023 pursuant to the evergreen provision in the 2015 Plan.

2014 Employee Stock Purchase Plan

As of September 30, 2023, the Company has issued 1,155,478 shares of common stock under the ESPP and 844,522 shares of its

In May 2023, the Company issued 65,933 shares at a purchase price of \$25.52 per share under the ESPP. For the three and nine months ended September 30, 2022, the Company recorded ESPP expense of \$0.2 million and \$0.6 million, respectively.

Share-Based Award Activity and Balances

The Company accounts for share-based compensation payments in accordance with ASC 718, which requires measurement and recognition of the fair value of the awards at the grant date. Under these standards, the fair value of option awards and the option components of the ESPP awards are estimated at the grant date using the Black-Scholes model. Compensation cost for all share-based payments granted with service-based graded vesting schedules is recognized over the service period.

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AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

The weighted-averages for key assumptions used in determining the fair value of options granted during the three and nine months ended September 30, 2023, are as follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Average volatility	40.2 %	42.7 %	41.4 %	41.0 %
Average risk-free interest rate	4.4 %	2.9 %	4.1 %	2.3 %
Weighted-average expected life in years	6.3	6.3	6.2	6.1
Dividend yield rate	— %	— %	— %	— %

A summary of option activity under all plans for the nine months ended September 30, 2023, is presented below:

	Options	Weighted-Average		
		Weighted-Average	Remaining	Aggregate
		Exercise Price	Contractual Term (Years)	Intrinsic Value ⁽¹⁾
				(in thousands)
Outstanding as of December 31, 2022	7,929,150	\$ 17.66		
Options granted	759,820	35.84		
Options exercised	(786,891)	15.27		
Options forfeited	(4,526)	29.60		
Options expired	(543)	16.25		
Outstanding as of September 30, 2023	7,897,010	\$ 19.65	4.78	208,046
Exercisable as of September 30, 2023	5,819,517	\$ 16.54	3.52	171,365
Vested and expected to vest as of September 30, 2023	7,703,355	\$ 19.37	4.68	205,029

⁽¹⁾ The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the estimated fair value of the Company's common stock at the end of the period.

For the three and nine months ended September 30, 2023, the Company recorded expense of \$2.2 million and \$7.5 million, respectively. For the three and nine months ended September 30, 2022, the Company recorded expense of \$2.0 million and \$6.5 million, respectively, related to stock options granted under all plans.

Information relating to option grants and exercises is as follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
	(in thousands, except per share data)			
Weighted-average grant date fair value per share	\$ 21.49	\$ 14.40	\$ 16.76	\$ 14.75
Intrinsic value of options exercised	5,628	1,421	24,544	20,131
Cash received from options exercised	2,277	1,483	12,015	18,402
Total fair value of the options vested during the period	167	167	8,887	8,157

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

A summary of the status of the Company's non-vested options as of September 30, 2023, and changes during the nine months ended September 30, 2023, is as follows:

	Options	Weighted-Average
		Grant Date Fair Value
Non-vested as of December 31, 2022	2,378,453	\$ 9.48
Options granted	759,820	16.76
Options vested	(1,056,254)	8.41
Options forfeited	(4,526)	13.40
Non-vested as of September 30, 2023	2,077,493	12.68

As of September 30, 2023, there was \$18.9 million of total unrecognized compensation cost, net of forfeitures, related to non-vested options with a weighted-average period of 2.7 years and will be adjusted for future changes in estimated forfeitures.

Restricted Stock Units

The Company grants restricted stock units, or RSUs, to certain employees and members of the Board of Directors with a vesting period of three to five years. The RSUs may not be sold or otherwise transferred until vested. The RSUs do not have any voting or dividend rights prior to the issuance date. The RSUs are valued at the common stock fair value at the time of grant and is amortized over the requisite service period, which generally is the vesting period. For the three and nine months ended September 30, 2023, the Company incurred expenses of \$2.2 million and \$7.3 million, respectively, related to RSU awards granted under all plans. For the three and nine months ended September 30, 2022, the Company incurred expenses of \$1.8 million and \$5.1 million, respectively, related to RSU awards granted under all plans.

As of September 30, 2023, there was \$19.9 million of total unrecognized compensation cost, net of forfeitures, related to non-vested RSUs with a weighted-average period of 2.7 years and will be adjusted for future changes in estimated forfeitures.

Information relating to RSU grants and deliveries is as follows:

Total RSUs	Total Fair Market
Issued	Value of RSUs Issued ⁽¹⁾
	(in thousands)

RSUs outstanding at December 31, 2022	1,007,052		
RSUs granted	356,176	\$	12,725
RSUs forfeited	(2,017)		
RSUs vested ⁽²⁾	(440,337)		
RSUs outstanding at September 30, 2023	920,874		

⁽¹⁾ The total fair market value is derived from the number of RSUs granted times the current stock price on the date of grant.

⁽²⁾ Of the vested RSUs, 168,007 shares of common stock were surrendered to fulfill tax withholding obligations.

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NOTES TO CONDENSED CONSOLIDATED

(Unaudited)

Share-based Compensation Expense

The Company recorded share-based compensation expense, which is included in the Company's condensed consolidated statement of

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
	(in thousands)			
Cost of revenues	\$ 1,004	\$ 915	\$ 3,868	\$ 3,238
Operating expenses:				
Selling, distribution, and marketing	213	178	649	540
General and administrative	2,975	2,810	9,323	8,389
Research and development	452	396	1,780	1,389
Total share-based compensation	\$ 4,644	\$ 4,299	\$ 15,620	\$ 13,556

Note 17. Employee Benefits

401(k) Plan

The Company has a defined contribution 401(k) plan, or the Plan, whereby eligible employees voluntarily contribute up to a defined percentage of their salary, and the Company makes matching contributions, and pays the administrative costs of the Plan. Total employer contributions for the three and nine months ended September 30, 2023 were \$1.6 million and \$1.6 million for the three and nine months ended September 30, 2022, respectively.

Defined Benefit Pension Plan

The Company's subsidiary, AFP, has an obligation associated with a defined-benefit plan for its eligible employees. This plan provides for pension benefits to eligible employees upon retirement. The calculation is based on a statistical calculation combining a number of factors that include the employee's age, length of service, and salary.

The liability under the plan is based on a discount rate of 3.8% as of September 30, 2023 and December 31, 2022. The liability unfunded, and the benefit obligation under the plan was \$2.3 million and \$2.2 million at September 30, 2023 and December 31, 2022, respectively, for the nine months ended September 30, 2023 and 2022.

Non-qualified Deferred Compensation Plan

In December 2019, the Company established a non-qualified deferred compensation plan. The plan allows certain eligible participants to defer a portion of their compensation. Plan obligations are payable upon retirement, termination of employment and/or certain other times in a lump-sum distribution or in installments over a period of up to 10 years, with various investment options with earnings accruing to the participant. The Company has established a Rabbi Trust to fund the plan. The assets of the Rabbi Trust were valued at approximately \$5.5 million and \$4.5 million as of September 30, 2023 and December 31, 2022, respectively.

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AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

\$5.7 million and \$4.6 million as of September 30, 2023, and December 31, 2022, respectively. The plan assets and liabilities are reflected on the Company's balance sheets.

Note 18. Commitments and Contingencies

Purchase Commitments

As of September 30, 2023, the Company has entered into commitments to purchase equipment and raw materials for an aggregate amount of approximately \$0.5 million.

Note 19. Related Party Transactions

Investment in Hanxin

As of September 30, 2023, the Company has a 11.5% ownership in Hanxin that is accounted for as an equity method investment. Hanxin is a private equity fund manager, the general manager, and the chairman of the board of directors of Hanxin. Additionally, Dr. Mary Luo and Dr. Jack Zhang, both of whom are members of the Company's board of directors, are also members of Hanxin's board of directors.

Contract manufacturing agreement with Hanxin

In April 2022, ANP entered into a contract manufacturing agreement with Hanxin, whereby Hanxin will develop several active pharmaceutical ingredients for ANP on a cost-plus basis. Hanxin will commit to purchase certain quantities from ANP subject to the terms and conditions set forth in the agreement.

During the three and nine months ended September 30, 2023, the Company recognized an immaterial amount of revenue from manufacturing services provided by Hanxin.

Contract Research Agreement with Hanxin

In July 2022, the Company entered into a three-year contract research agreement with Hanxin, a related party, whereby Hanxin will provide research and development services to the Company under a fully paid, exclusive, perpetual, transferable, sub-licensable worldwide license. The RCBs will be used by the Company to develop, prepare and produce by Hanxin in conducting research and development will belong to the Company. The Company's research and development activities, which shall include engineering, scientific and practical information and formula, research data, design, and procedures and others, shall not exceed approximately \$2.2 million, with payments adjusted based on the then current exchange rates. Any additional work or costs incurred by Hanxin shall be subject to any applicable taxes.

In March 2023, the Company amended the agreement with Hanxin, whereby Hanxin will perform scale-up manufacturing process confidential and proprietary information and technology produced during the scale-up manufacturing, which shall include engineering

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AMPHASTAR PHARMA
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

and procedures and others to develop and manufacture the RCBs. The amendment agreement will remain in full force and effect until the completion of the RCBs. The amendment agreement will not result in any additional payments beyond the \$2.2 million in payments under the contract research agreement, with payments adjusted based on the actual costs incurred by Hanxin, plus any applicable taxes.

During the three and nine months ended September 30, 2023, the Company paid \$0.4 million and \$1.4 million, respectively, under the

Supply Agreement with Letop

In November 2022, ANP entered into a supply agreement with Nanjing Letop Biotechnology Co., Ltd., or Letop, a subsidiary of Hainan Letop Biotechnology Co., Ltd. The agreement is effective for three years and the total cost of the agreement shall not exceed approximately \$1.5 million, with payments adjusted based on the actual costs incurred by Letop.

During the three months ended September 30, 2023, ANP did not have any payments under this agreement. During the nine months ended September 30, 2023, the Company did not have any amounts payable to Letop.

Note 20. Litigation

Hatch-Waxman Litigation

Regadenoson (0.4 mg/5 mL, 0.08 mg/mL) Patent Litigation

On February 25, 2020, Astellas US LLC, Astellas Pharma US, Inc., and Gilead Sciences, Inc. (collectively, "Astellas-Gilead") filed a lawsuit against the Company for infringement of U.S. Patent Nos. 8,106,183 (the "'183 patent'"), RE47,301 (the "'301 patent'"), and 8,524,883 (the "'883 patent'") (collectively, "Astellas-Gilead Patent Litigation") for the Company's use of Regadenoson. On January 26, 2022, the Company and Astellas-Gilead reached an agreement to resolve the lawsuit. Under the agreement, the Company recorded the settlement amount in the other income (expenses) line in its condensed consolidated statement of operations.

Other Litigation

The Company is also subject to various other claims, arbitrations, investigations, and lawsuits from time to time arising in the ordinary course of business and other communications.

The Company records a provision for contingent losses when it is both probable that a liability has been incurred and the amount of the loss can be reasonably estimated. The Company expects to have a material adverse effect on its financial position, results of operations, or cash flows; however, the results of litigation can have an adverse impact on the Company because of defense and settlement costs, diversion of management resources, and other factors.

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Note 21. Subsequent Events

On October 27, 2023, the Company made a principal payment of \$50.0 million on its Wells Fargo Term Loan, reducing the balance to \$10.0 million.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion and analysis of the consolidated operating results, financial condition, liquidity and cash flows of our company for the periods ended September 30, 2023 and September 30, 2022, and the "Condensed Consolidated Financial Statements" and the related notes thereto included in this Quarterly Report on Form 10-Q, as well as assumptions made by, and information currently available to, our management. Actual results could differ materially from those identified under the "Special Note About Forward-Looking Statements," above and described in greater detail elsewhere in this report under the heading "Risk Factors".

Overview

We are a bio-pharmaceutical company focusing primarily on developing, manufacturing, marketing and selling technically challenging products. We manufacture and sell over 20 products.

Our largest products by net revenues currently include BAQSIMI®, Primatene MIST®, glucagon, epinephrine, lidocaine, enoxaparin, and vasopressin. In June 2022, we launched BAQSIMI®, which we launched in June 2022. In July 2022, the FDA approved our vasopressin injection, USP 20 Units/mL, 1 mL single-dose vial, which we launched in April 2023.

In March 2023, the FDA approved our naloxone hydrochloride nasal spray 4mg, REXTOVY®, which we plan to launch in the first quarter of 2024.

We are currently developing a portfolio of generic abbreviated new drug applications, or ANDAs, biosimilar insulin product candidates, and biologics. The ANDAs are currently on file with the FDA.

To complement our internal growth and expertise, we have made several strategic acquisitions of companies, products and technologies. These acquisitions have provided us with additional manufacturing, marketing, and research and development capabilities, including the ability to manufacture and market products in new markets.

Macroeconomic Trends and Uncertainties

The Russia-Ukraine conflict and resulting sanctions and other actions against Russia have led to uncertainty and disruption in the global economy. One of our insulin API customers in Western Europe, that previously bought our product and resold it into Russia, did not purchase our product for the first quarter of 2023 due to the conflict and its impact on Europe and throughout the rest of the world. It is not clear at this time how long the conflict will endure, or the impact it will have on our results of operations.

Certain other worldwide events and macroeconomic factors, such as international trade relations, new legislation and regulations, inflationary pressures, and civil unrest, global conflicts such as the Israel-Hamas war, supply chain disruptions, inflationary pressures, and rising interest rates, may impact our business.

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For more information regarding our segments, see “Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Finan

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Three Months Ended September 30, 2023 March 31, 2024 Compared to Three Months Ended September 30, 2022 March 31, 2023

	Three Months Ended September
	<u>2023</u>
Net revenues	
Finished pharmaceutical products	\$ 147,665
API	4,190
Total product revenues, net	<u>151,855</u>
Other revenues	<u>28,701</u>
Total net revenues	<u>\$ 180,556</u>
Cost of revenues	
Finished pharmaceutical products	\$ 66,867
API	5,286
Total cost of revenues	<u>\$ 72,153</u>
Gross profit	<u>\$ 108,403</u>
<i>as % of net revenues</i>	<i>60 %</i>

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partially offset by higher unit volumes of dextrose atropine, calcium chloride, and sodium bicarbonate due to increased an increase in launched in August 2022, and the launch of regadenoson in April 2023.

We anticipate that sales of naloxone and enoxaparin will continue to fluctuate in the future due to competitive dynamics. We also an

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depending on the ability of our competitors to supply market demands. Sales of medroxyprogesterone have were essentially been t the process fourth quarter of qualifying 2023, we qualified our subsidiary, ANP, to make manufacture this API. However, we do not k are not sure when we will be able to return to selling this product. Sales of medroxyprogesterone totaled \$0.7 million \$0.2 million in t September 30, 2022 March 31, 2023. We plan to relaunch the product during the second half of 2024.

Sales of API primarily depend on the timing of customer purchases, purchases, and will be lower because MannKind, our largest produced inclusion bodies made at AFP. Until they complete this process, we anticipate sales will be at levels lower than historical o

Other Revenues

Other revenues includes revenues from include the sales portion of BAQSIMI® of \$28.7 million sales made by Lilly on our behalf un total BAQSIMI® sales of \$48.7 million \$24.6 million as reported to us by Lilly, which was recognized on a net basis similar to a roya services to support the transition of the BAQSIMI® operations to us. The transfer of the BAQSIMI® marketing authorizations to us expected to transfer to us in the first quarter of 2024. Upon the assumption of distribution responsibilities, we will begin to recognize

Backlog

A significant portion of our customer shipments in any period relate to orders received and shipped in the same period, generally re we experienced an immaterial amount a backlog of backlog approximately \$6.8 million for various products, primarily as a result of c of our ability to achieve any particular level of overall revenue or financial performance.

Gross margins Margins

The decrease in gross margins during the three months ended March 31, 2024, is primarily due to an increase in depreciation and well as charges included in cost of revenues to adjust our inventory and related purchase commitments to their net realizable val margin products, the sales of ganirelix and vasopressin, both of which we launched last year, as well as the sales of regadenoson 2023. sales of BAQSIMI® into the United States and certain countries in Europe as we assumed distribution responsibilities from Lilly Lilly are reported on a net basis similar to a royalty arrangement with no amount reported as cost of revenues.

We are experiencing increased costs for labor and certain APIs and purchased components. Additionally, the cost of heparin ma increased sales of our higher-margin products, including Primatene MIST BAQSIMI®, glucagon, vasopressin, ganirelix, regadenosor

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Selling, distribution and marketing, and general and administrative

2023

Selling, distribution, and marketing

\$

General and administrative

\$

The increase in selling, distribution and marketing expenses was primarily due to expenses related to the expansion of our sales increase in general and administrative expense was primarily due to an increase in salary and personnel-related expenses as well a

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Legal fees may fluctuate from period to period due to the timing of patent challenges and other litigation matters.

Research and development

	Three Months Ended			
	September 30,		Change	
	2023	2022	Dollars	%
	(in thousands)			
Salaries and personnel-related expenses	\$ 7,007	\$ 6,217	\$ 790	13 %
Pre-launch inventory	460	—	460	N/A
Clinical trials	673	2,726	(2,053)	(75)%
FDA fees	45	29	16	55 %
Materials and supplies	3,664	5,217	(1,553)	(30)%
Depreciation	2,452	2,473	(21)	(1)%
Other expenses	2,363	1,852	511	28 %
Total research and development expenses	<u>\$ 16,664</u>	<u>\$ 18,514</u>	<u>\$ (1,850)</u>	<u>(10)%</u>

The decrease in research and development expenses is primarily due to the timing of clinical trials. Additionally, materials and supp partially offset by an increase in salary and personnel-related expenses.

Research and development expenses consist primarily of costs associated with the research and development of our product candi

We have made, and expect to continue to make, substantial investments in research and development to expand our product po
increased clinical trials cost related to our insulin and inhalation product candidates. These expenditures will include costs of API
performing the clinical trials. As we undertake new and challenging research and development projects, we anticipate that the assoc

Other income (expenses), net

	Three Months Ended		Change	
	September 30,			
	2023	2022	Dollars	%
	(in thousands)			
Other income (expenses), net	\$ 3,459	\$ (397)	\$ 3,856	NM

Other income (expenses), net is primarily a result of foreign currency fluctuation, as well as the mark-to-market adjustments relating

Income tax provision

	Three Months Ended		Change	
	September 30,			
	2023	2022	Dollars	%
	(in thousands)			
Income tax provision	\$ 14,025	\$ 6,559	\$ 7,466	114 %
Effective tax rate	22 %	29 %		

Our effective tax rate for the three months ended September 30, 2023 decreased in comparison to the three months ended Septer
regarding our income taxes, see "Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements –

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Nine Months Ended September 30, 2023 Compared to Nine Months Ended September 30, 2022

Net revenues

	Nine Months Ended		Change	
	September 30,			
	2023	2022	Dollars	%
	(in thousands)			
Net revenues				
Finished pharmaceutical products	\$ 426,541	\$ 353,789	\$ 72,752	21 %
API	11,048	10,175	873	9 %
Total product revenues, net	437,589	363,964	73,625	20 %
Other revenues	28,701	—	28,701	N/A
Total net revenues	\$ 466,290	\$ 363,964	\$ 102,326	28 %
Cost of revenues				
Finished pharmaceutical products	\$ 192,500	\$ 168,327	\$ 24,173	14 %

API	18,809	17,945	864	5 %
Total cost of revenues	\$ 211,309	\$ 186,272	\$ 25,037	13 %
Gross profit	\$ 254,981	\$ 177,692	\$ 77,289	43 %
as % of net revenues	55 %	49 %		

The increase in net revenues of the finished pharmaceutical products for the nine months ended September 30, 2023, was due to th

	Nine Months Ended		Change	
	September 30,			
	2023	2022	Dollars	%
	(in thousands)			
Finished pharmaceutical products net revenues				
Glucagon	\$ 82,486	\$ 37,003	\$ 45,483	123 %
Primatene MIST®	64,837	62,030	2,807	5 %
Epinephrine	57,004	52,777	4,227	8 %
Lidocaine	43,174	39,253	3,921	10 %
Phytonadione	33,017	37,834	(4,817)	(13)%
Enoxaparin	25,441	27,138	(1,697)	(6)%
Naloxone	14,774	21,424	(6,650)	(31)%
Other finished pharmaceutical products	105,808	76,330	29,478	39 %
Total finished pharmaceutical products net revenues	\$ 426,541	\$ 353,789	\$ 72,752	21 %

Product Revenues, net

The increase in sales of glucagon was primarily due to an increase in unit volumes, as a result of two suppliers discontinuing their contributing \$3.5 million, which was partially offset by a reduction in unit volume, as a result of inventory drawdowns by retailers, and due to an increase in demand caused by supplier shortages. The decrease in sales of phytonadione was due to a decrease in unit volumes. The decrease in sales of naloxone was due to both a decrease in unit volumes, as well as a lower average selling price. Tylenol, and sodium bicarbonate, due to increased demand caused by supplier shortages, as well as a full period of sales for gar April 2023.

We anticipate that sales of naloxone and enoxaparin will continue to fluctuate in the future due to competitive dynamics.

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We also anticipate that sales of epinephrine and other finished pharmaceutical products will continue to fluctuate depending on the timing of sales in 2023 as our API supplier has discontinued making this product. We are currently in the process of qualifying our subsidiary ANP to be approved by the FDA. Therefore, we are not sure when we will be able to return to selling this product. Sales of medroxyprogesterone acetate for September 30, 2022.

Sales of API primarily depend on the timing of customer purchases.

Other Revenues

Other revenues includes revenues from the sales of BAQSIMI® of \$28.7 million during the nine months ended September 30, 2023. BAQSIMI® is being sold by Lilly on our behalf under the TSA, whereby Lilly would provide certain sales and marketing support. The timing of sales is anticipated to occur at different points in time depending on the jurisdiction, with the United States being the first that is expected to start sales. Sales of BAQSIMI® are included in gross revenues and cost of revenues in their respective lines on the consolidated statements of comprehensive income.

A significant portion of our customer shipments in any period relate to orders received and shipped in the same period, generally resulting in an immaterial amount of backlog for various products, primarily as a result of competitor shortages and supplier constraints. Historical backlog does not necessarily reflect future revenue or financial performance.

The increase in sales of glucagon, Primatene MIST®, and epinephrine, which are higher-margin products, the sales of ganirelix and helped increase our gross margins for the nine months ended September 30, 2023. Additionally, as a result of the TSA with Lilly, the of revenues. These increases in gross margins were partially offset by an impairment charge of \$2.7 million in June 2023 relating inventory and related purchase commitments to their net realizable value.

We are experiencing increased costs for labor and certain purchased components. Additionally, the cost of heparin may fluctuate, w

of our higher-margin products, including glucagon, vasopressin, ganirelix, regadenoson and new products we anticipate launching in

	Nine Months Ended			
	September 30,		Change	
	2023	2022	Dollars	%
	(in thousands)			
Selling, distribution, and marketing	\$ 20,234	\$ 16,059	\$ 4,175	26 %
General and administrative	\$ 38,418	\$ 34,433	\$ 3,985	12 %

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The increase in selling, distribution and marketing expenses was primarily due to expenses related to the expansion of our sales force. The increase in administrative expense was primarily due to an increase in salary and personnel-related expenses, as well as costs related to the acquisition of the subsidiary.

We expect that selling, distribution and marketing expenses will continue to increase due to the increase in marketing expenditure and other litigation matters.

Salaries and personnel-related expenses	\$	2
Pre-launch inventory		
Clinical trials		
FDA fees		
Materials and supplies		1
Depreciation		
Other expenses		
Total research and development expenses	\$	5

The decrease in research and development expenses is primarily due to a decrease in clinical trial expense, as well as a decrease in insulin inhalation pipeline products. This was partially offset by an increase in salary and personnel-related expenses.

Research and development expenses consist primarily of costs associated with the research and development of our product candidates.

We have made, and expect to continue to make, substantial investments in research and development to expand our product portfolio. We have increased clinical trials costs related to our insulin and inhalation product candidates. These expenditures will include costs of AP performing the clinical trials. As we undertake new and challenging research and development projects, we anticipate that the associated costs will increase.

Other income (expenses), net

	Nine Months Ended			
	September 30,		Change	
	2023	2022	Dollars	%
	(in thousands)			
Other income (expenses), net	\$ 1,553	\$ 5,692	\$ (4,139)	NM

Other income (expenses), net is primarily a result of foreign currency fluctuation, as well as the mark-to-market adjustments related to our foreign currency contracts. On September 30, 2022, we received a settlement of \$5.4 million in connection with the Regadenoson patent litigation. For more information, see "Financial Statements – Note 20. Litigation".

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Non-operating income (expenses), net

	Three Months Ended			
	March 31,		Change	
	2024	2023	Dollars	%
	(in thousands)			
Non-operating income (expenses)				
Interest income	\$ 2,556	\$ 924	\$ 1,632	NM

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principal and interest payments due on our existing loans and lease payments, as described below and throughout this Quarterly Report.

As of September 30, 2023 March 31, 2024, our foreign subsidiaries collectively held \$5.8 million \$11.2 million in cash and cash equivalents in the United States. We believe that our cash reserves, operating cash flows, and borrowing availability under our credit facilities will be sufficient to meet our working capital requirements for the next 12 months. We expect additional cash flows to be generated in the longer term from future product introductions, including from sales of our products in the United States. We are currently developing or the timing of any product introductions, which could be lengthy or ultimately unsuccessful.

We maintain a shelf registration statement on Form S-3 pursuant to which we may, from time to time, sell up to an aggregate of \$ contracts, or units. If we require or elect to seek additional capital through debt or equity financing in the future, we may not be able to sell any of these securities. If we are required to sell any of these securities, the issuance of such securities will result in dilution to our stockholders. If we are required and unable to

Working capital increased by \$1.5 million \$35.7 million to \$285.0 million \$299.9 million at September 30, 2023 March 31, 2024, comp

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Cash Flows from Operations

The following table summarizes our cash flows used in operating, investing, and financing activities for the **nine** **three** months ended

Statement of Cash Flow Data:

Net cash provided by (used in)
Operating activities
Investing activities
Financing activities
Effect of exchange rate changes on cash
Net increase in cash, cash equivalents, and restricted cash

Sources and Use of Cash

Operating Activities

Net cash provided by operating activities was \$159.6 million \$55.3 million for the nine three months ended September 30, 2023 million \$16.1 million of depreciation and amortization, \$15.6 million which includes \$6.8 million related to deprecation of property, amortization of discounts, premiums, and debt issuance costs. Additionally, non-cash items included share-based compensation expense: million.

Additionally, for the nine three months ended September 30, 2023, there was a net cash inflow from changes in operating assets : offset by an increase in accounts receivables and inventories. Accounts payable and accrued liabilities increased primarily due to BAQSIMI® during the quarter, which was received subsequent to the quarter end.

Net cash provided by operating activities was \$74.0 million for the nine months ended September 30, 2022, which included net income share-based compensation expense. Additionally, for the nine months ended September 30, 2022 March 31, 2024, there was a net accounts receivables and an increase in inventories, which was partially offset by an increase in accounts payable and accrued customer fees and rebates associated with BAQSIMI® sales. The increase in accounts receivables was primarily due to the increase was received subsequent to the quarter end.

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Net cash provided by operating activities was \$40.4 million for the three months ended March 31, 2023, which included net income million of share-based compensation expense. Additionally, for the three months ended March 31, 2023, there was a net cash outflow which was partially offset by an increase in accounts payable and accrued liabilities. Accounts payable and accrued liabilities increased timing of sales.

Investing Activities

Net cash used in provided by investing activities was \$546.1 million \$15.2 million for the nine three months ended September 30 purchases of investments during the BAQSIMI® acquisition, \$28.7 million quarter. This was partially offset by \$8.8 million in purchases million in France, and \$7.5 million \$4.7 million in China.

Net cash used in investing activities was \$32.5 million \$6.3 million for the nine three months ended September 30, 2022 March 31, million \$6.6 million incurred in the United States, \$0.9 million \$0.1 million in France, and \$5.7 million \$2.8 million in China. activities investments during the period was \$15.1 million of \$3.5 million.

Financing Activities

Net cash provided by used in financing activities was \$501.2 million \$13.6 million for the nine three months ended September 30, 202 the issuance of the 2029 Convertible Notes, which was

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partially offset by \$268.5 million in principal payments of our long-term debt and \$24.6 million in debt issuance cost. Additionally, w
which and for tax payments related to the net share settlement of options exercised. This was partially offset by the \$58.4 million use

Net cash used in financing activities was \$10.3 million \$13.5 million for the nine three months ended September 30, 2022 March 3
million in net proceeds from the settlement of and \$4.5 million used to settle share-based compensation awards under our equity pla

Indebtedness

For more information regarding our outstanding indebtedness, see "Part I – Item 1. Financial Statements – Notes to Condensed Cor

Critical Accounting Policies

The preparation of our condensed consolidated financial statements in conformity with GAAP requires management to make estim
financial statements. Some of those judgments can be subjective and complex, and therefore, actual results could differ materially
Part II, Item 7, of our Annual Report on Form 10-K for the year ended December 31, 2022 December 31, 2023. There have been no
Report on Form 10-K for the year ended December 31, 2022 December 31, 2023.

Recent Accounting Pronouncements

For information regarding recent accounting pronouncements, see "Part I – Item 1. Financial Statements – Notes to Condensed Cor

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Government Regulation

Our products and facilities are subject to regulation by a number of federal and state governmental agencies. The FDA, in particul
Enforcement Administration, or DEA, maintains oversight over our products that are considered controlled substances.

From February 6 through February 16, 2023, our IMS facility in South El Monte, California was subject to pre-approval inspection t
The inspection resulted in two observations on Form 483. We responded to those observations. We believe that our response to the

From February 20 through March 1, 2024, our Amphastar facility in Rancho Cucamonga, California was subject to pre-approval ar
pending applications as well as to compliance with Good Manufacturing Practices. The inspection resulted in several observati
requirements of the FDA and that no significant further actions will be necessary.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Except for the broad, ongoing macroeconomic challenges facing the global economy and financial markets, there have been no material changes in our market risk exposure during the quarter ended **September 30, 2023**. We are exposed to market risk in the ordinary course of business. Market risk represents the potential of adverse changes in fair values, cash flows or future earnings. We are exposed to market risk for changes in the market value of our investments (Foreign Currency Exchange Risk).

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act of 1934, as amended, have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report. Our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report. Our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

Changes in Internal Control Over Financial Reporting

There have been no changes in our internal control over financial reporting that occurred during the quarter ended **September 30, 2023** (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act).

Inherent Limitations of Internal Controls

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are being met. These inherent limitations include, but are not limited to, the fact that there are no controls over the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, there is a risk that material misstatements of fact may occur and not be detected. These inherent limitations include, but are not limited to, the fact that there are no controls over the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, there is a risk that material misstatements of fact may occur and not be detected.

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PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

For information regarding legal proceedings, see "Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements."

ITEM 1A. RISK FACTORS

Except as noted below, there were no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended **December 31, 2022**.

Our actual financial and operating results could differ materially from any expectations or guidance provided by us concerning our business.

Although we currently expect to realize increased revenues as a result of our acquisition of BASQIM, the expectations and guidance we provide may differ from actual results. Our business is subject to various risks and uncertainties, including assumptions derived from our diligence efforts concerning the status of and prospects for BASQIM business, which we have made in connection with our acquisition of BASQIM. Additional assumptions we have made relate to numerous matters, including the ability to successfully integrate BASQIM into our business.

- projections of BAQSIM!®'s future revenues;
- the amount of intangibles that will result from the Acquisition;
- certain other purchase accounting adjustments that we expect to record in our financial statements in connection with the Acquisition;
- acquisition costs, including transaction costs payable to our financial, legal, and accounting advisors;
- our ability to maintain, develop, and deepen relationships with BAQSIM!® customers and suppliers;
- other financial and strategic risks of the Acquisition, including the possible impact of our reduced liquidity resulting from deal-related global economic downturn; and
- the FDA approval process is time-consuming and complicated, and we may not obtain the FDA approval required for a product.

We cannot provide any assurances with respect to the accuracy of our assumptions, including our assumptions with respect to future cost savings that we currently anticipate. There are a variety of risks and uncertainties, some of which are outside of our control, that could prevent us from realizing the anticipated benefits of the Acquisition.

We may fail to realize the projected revenue and other benefits expected from the Acquisition, which could adversely affect our financial results.

Our ability to realize the projected revenue and other benefits from the Acquisition will depend, in part, on our ability to integrate BAQ and Lilly within the expected time frame, or at all, or if the projected revenue or other benefits take longer to realize than expected, then the value of our common stock may be reduced.

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It is possible that the integration process following the Acquisition could result in the disruption of our business or ongoing business relationships with our customers, suppliers, distributors, creditors, and other third parties.

Specifically, in order to realize the anticipated benefits of the Acquisition, we will:

- rely on Lilly for manufacturing services and transition services, including for performance of clinical and commercial activities;
- be required to enter into our own arrangements with certain suppliers/manufacturers in the supply chain;
- be required to set up distribution and sales arrangements for BAQSIM!® including payor and other agreements; and
- transfer regulatory approvals relating to BAQSIM!® to us following the closing of the Acquisition.

Integration efforts between us and the business associated with BAQSIM!® will also divert management attention and resources. If the integration process is delayed or disrupted, the anticipated benefits of the Acquisition may not be realized, and any anticipated benefits of the integration plan may not be realized, which could adversely affect our business, or to realize some or any of the anticipated benefits of the Acquisition.

Delays encountered in the integration process could have a material adverse effect on our revenues, expenses, operating results and can be no assurance that we will realize these or any other anticipated benefits.

Our current and future indebtedness has and may continue to adversely affect our operating results and cash flows.

The Acquisition was financed with proceeds of the Wells Fargo Term Loan. The material increase in our indebtedness as a result of flows and our ability to use cash generated from operations as we satisfy our materially increased underlying interest and principal p

Specifically, our materially increased indebtedness could have important consequences to investors in our common stock, including

- we could be subject to substantial variable interest rate risk because interest rates applicable to certain of our indebtedness are it could have a material adverse effect on our operating results and could affect our ability to service the indebtedness;
- our ability to obtain any necessary financing in the future for working capital, capital expenditures, debt service requirements, or
- a substantial portion of our cash flows must be dedicated to the payment of principal and interest on our indebtedness and other
- our level of indebtedness could limit our flexibility in planning for, or reacting to, changes in our business and the markets in w better access to capital;

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- our high degree of indebtedness will make us more vulnerable to changes in general economic conditions and/or a downturn in
- any conversion of the 2029 Convertible Notes could dilute the interests of existing investors in our common stock.

Our ability to make scheduled payments of the principal and interest when due, or to refinance our borrowings under the Credit Ag competitive and other factors beyond our control.

Our business may not continue to generate cash flow from operations in the future sufficient to satisfy our obligations under our generate such cash flow, we may be required to adopt one or more alternatives, such as reducing or delaying investments or ce dilutive. Our ability to refinance our existing or future indebtedness will depend on the capital markets and our financial condition a could result in a default under the Credit Agreement, the 2029 Convertible Notes or future indebtedness.

If we fail to make required payments under our existing or future indebtedness, we would be in default under the terms of these agr of this debt and could cause defaults under other indebtedness that we have, any of which could have a material adverse effect on t

Our outstanding loan agreements contain restrictive covenants that may limit our operating flexibility.

Our loan agreements are collateralized by substantially all of our presently existing and subsequently acquired assets and subject u or acquire other companies, make investments, pay dividends, incur additional indebtedness and liens and conduct transactions v operational freedom or ability to pursue strategic transactions that we would otherwise consider to be in the best interests of stockh

We are also subject to certain covenants that require us to maintain certain financial ratios and are required under certain condi limitations on the manner in which we can conduct our business, and we may be restricted from engaging in favorable business act of our lenders, which we may not be able to obtain. For example, the Credit Agreement contains financial and operational covenan

stock repurchases, guarantees, and similar transactions, without obtaining the consent of the lenders, which may or may not be for a minimum consolidated interest coverage ratio test.

We may not be able to generate sufficient cash flow or revenue to meet the financial covenants or pay the principal and interest indebtedness due and payable immediately, which would adversely impact our liquidity and reduce the availability of our cash flow. In the event of a failure to pay any amount due and payable under the loan agreements, the occurrence of a material adverse change in our business operations, or any proceeding. Additionally, a lender could exercise its lien on substantially all of our assets and our future working capital, borrowings, and other assets.

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We may not have sufficient cash to settle conversions of the 2029 Convertible Notes in cash, to repurchase the 2029 Convertible Notes at their maturity, and our future debt may contain limitations on our ability to pay cash upon conversion or repurchase of the 2029 Convertible Notes.

Holders of the 2029 Convertible Notes will have the right to require us to repurchase all or a portion of the 2029 Convertible Notes upon conversion at a price equal to 100% of the principal amount of such 2029 Convertible Notes to be repurchased, plus accrued and unpaid interest on such 2029 Convertible Notes. If we do not have sufficient cash to repurchase the 2029 Convertible Notes, we will be required to settle a portion or all of its conversion obligation in respect of the 2029 Convertible Notes in cash at their maturity unless earlier converted, redeemed or repurchased. However, we may not have enough available cash to settle the conversion of the 2029 Convertible Notes or to pay cash with respect to the 2029 Convertible Notes being converted or at their respective maturity.

In addition, our ability to repurchase the 2029 Convertible Notes or to pay cash upon conversions of the 2029 Convertible Notes or to settle the conversion of the 2029 Convertible Notes at a time when the repurchase is required by the indenture governing the 2029 Convertible Notes would constitute a default under the indenture. A default under the indenture or the fundamental change itself could also lead to a default under the indenture could constitute an event of default under any such agreement. If the payment of the related indebtedness were not made, which would have a material adverse effect on our business, results of operations and financial condition.

The conditional conversion feature of the 2029 Convertible Notes, if triggered, may adversely affect our financial condition.

In the event the conditional conversion feature of the 2029 Convertible Notes is triggered, holders of the 2029 Convertible Notes will have the right to require us to repurchase all or a portion of the 2029 Convertible Notes upon conversion at a price equal to 100% of the principal amount of such 2029 Convertible Notes to be repurchased, plus accrued and unpaid interest on such 2029 Convertible Notes. Upon such event, if one or more holders elect to convert their 2029 Convertible Notes, we would be required to settle a portion or all of its conversion obligation in respect of the 2029 Convertible Notes in cash at their maturity unless earlier converted, redeemed or repurchased. If we do not have sufficient cash to repurchase the 2029 Convertible Notes, we could be required under applicable accounting rules to recognize a liability which would result in a material reduction of our net working capital.

Our business relationships, including customer relationships, and those of the business related to BAQSIMI® may be subject to change.

Suppliers, vendors, and other third parties with whom we or the business related to BAQSIMI® do business or otherwise have relationships with respect to existing or future business relationships with us. As a result, we are currently unable to predict the effect of the Acquisition on our business relationships.

Contracts, agreements, licenses, permits, authorizations and other arrangements related to the BAQSIMI® business that contain provisions that may be terminated or modified in the event of an assignment or a "change in control" of Lilly or its subsidiaries. The definitions of "assignment" and "change in control" vary among the contracts, agreements, licenses, permits, authorizations and other arrangements related to the BAQSIMI® business. If an "assignment" or "change in control" occurs, a counterparty may terminate or modify the contracts, agreements, licenses, permits, authorizations and other arrangements related to the BAQSIMI® business.

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be permitted to terminate its contract with respect to BAQSIMI®.

We cannot predict the effects, if any, if the Acquisition is deemed to constitute an assignment or change in control under certain circumstances that would be exercised, if at all, or the effect on our financial condition, results of operations or cash flows.

Our business may be adversely affected by resurgence of COVID-19 cases or other public health outbreaks that result in business interruptions.

While the U.S. government ended the COVID-19 public health emergency on May 11, 2023, any resurgence of COVID-19 cases or other public health emergencies may present challenges to our business. Mass and rapid production of the vaccines, for example, has placed increased pressure on the operations of our customers, suppliers and partners for an indefinite period of time, including as a result of travel restrictions and supply chain disruptions. Disruptions to our manufacturing partners and suppliers could result in disruption to the production of our products and failure to sell our products in financial markets globally and nationally, including inflationary pressures and changes in interest rates, which have and could continue to impact the extent macroeconomic uncertainty persists or if a resurgence of COVID-19 cases or macroeconomic conditions worsen, we may experience the related challenging macroeconomic conditions globally on our business will depend on several factors, such as the duration of the pandemic and the challenging macroeconomic conditions globally, all of which continue to evolve and remain uncertain at this time.

During the COVID-19 pandemic, FDA has issued various COVID-19 related guidance documents applicable to biopharmaceutical manufacturers. In May 2023, FDA declared a public health emergency declaration in May 2023, although some COVID-19 related guidance documents continue in effect. These documents may require us to develop and implement new policies and procedures, make significant adjustments to our clinical trials, or increase the amount of time and resources required to complete our clinical trials.

Certain suppliers delayed shipments to us in 2022. These delays may have been caused by manufacturing disruptions due to the COVID-19 pandemic, shutdowns and delays at the ports in Shanghai, which led to temporary delays in shipping certain APIs and starting materials. Future disruptions may impact our ability to manufacture our products.

Any of the negative impacts of any ongoing pandemic, including any resurgence of COVID-19 cases, and the related challenging macroeconomic conditions may have a material adverse effect on our business and operations, results of operations, financial condition, and cash flows. It is not possible to predict the extent of the impact that could have on our business, as the impact will depend on future developments, which are highly uncertain and cannot be predicted.

Macroeconomic conditions may continue to worsen leading to changes in monetary policy and other responses from government. Such changes may impact our ability to distribute our products, as well as any closures or supply disruptions, may be enacted or extended for longer periods of time, each of which may impact our results. We will continue to monitor the impact of the COVID-19 pandemic, any resurgence of COVID-19 cases, and related challenges.

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Because a portion of our manufacturing takes place in China, a significant disruption in the construction or operation of our manufacturing facility, the COVID-19 pandemic, or changes in social, political, trade, health, economic, environmental, or climate-related conditions may have a material adverse effect on our business and operations, results of operations, financial condition and results of operations.

We currently manufacture the starting material for Amphadase® and enoxaparin as well as the APIs for isoproterenol and nitroprusside. Additionally, we intend to continue to invest in the expansion of this manufacturing facility. Our manufacturing facility and pipeline are subject to the following risks:

- disruptions in the construction of the manufacturing facility;
- interruptions to our operations in China or the inability of our manufacturing facility to produce adequate quantities of raw materials due to power disruptions or widespread disease outbreaks, including the recent outbreaks that impact animal-derived products, such as the COVID-19 pandemic, which has resulted in and may in the future result in, business closures, transportation restrictions, and other disruptions to our manufacturing capability;

- product supply disruptions and increased costs as a result of heightened exposure to changes in the policies of the Chinese government;
- the imposition of additional tariffs, export controls or other trade barriers as a result of changes in social, political, and economic conditions in the U.S., controls preventing the export of a wide-range of items to Russia, new controls impacting the ability to send certain U.S. goods to China, and the addition of new China-based entities to certain U.S. restricted party lists including the Entity List and the U.S. government on various imports from China and by the Chinese government on certain exports to the U.S.;
- the nationalization or other expropriation of private enterprises or intellectual property by the Chinese government, which could impact our ability to manufacture and distribute our products;
- interruptions to our manufacturing or business operations resulting from geo-political actions, including war and terrorism, natural disasters, epidemics or outbreaks in livestock or animals that impact or restrict importation, use, or distribution of animal-derived products.

Any of these matters could materially and adversely affect our business and results of operations. These interruptions or failure to obtain necessary regulatory approvals could result in the interruption of new products, impact our product quality, or impair our competitive position.

We are actively monitoring and assessing the ongoing impact of the COVID-19 pandemic on our business. This includes evaluating the impact of the pandemic on our operations, including the ability to manufacture and distribute our products, and the impact of the pandemic on our supply chain. For example, in the first quarter of 2022, increases in COVID-19 cases in Shanghai, China, led to a significant disruption in our supply chain. Any material adverse effect on our employees, suppliers, and logistics providers could have a material adverse effect on our business.

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The FDA approval process for changes to existing products (such as change of components or API supplier) is time-consuming, costly, and uncertain, and may result in the loss of market exclusivity, or at all.

The development, testing, manufacturing, marketing and sale of generic and proprietary pharmaceutical products and biological products are subject to extensive regulatory requirements, which typically takes years for drugs that require regulatory approval in ANDAs, NDAs, biological license applications and biologics license applications. The expenditure of substantial resources for research (including qualification of suppliers and their supplied materials), development, testing, manufacturing, marketing and sale of generic and proprietary pharmaceutical products and biological products is a significant component of our business. Some of our products are drug-device combination products that are regulated as drug products by the FDA, with combination product applications to the FDA. All of our products are subject to compliance with the FDCA and/or the Public Health Service Act, or PHS Act. Any failure to comply with these regulations could have a material adverse effect on our operations and financial condition. In addition, in the event we are unable to obtain necessary regulatory approvals in foreign countries, such foreign regulations and product approval requirements are expected to be time consuming and expensive.

We may encounter delays or agency rejections during any stage of the regulatory review and approval process based upon a number of factors, including changes in regulatory requirements for safety, efficacy and quality. Those requirements may become more stringent prior to submission of our application for approval. After submission of an application, the FDA may refuse to file the application, deny approval of the application or require additional information related to the application. For example, we initially filed an NDA, for our Primatene MIST® product in July 2013, but FDA approval was delayed for several years due to the need for additional information, label revision and follow-up studies (including label comprehension and behavioral/human factor studies), and that we were unable to provide the additional information before they could approve the ANDA for our epinephrine vial product. These CRLs have delayed the approval of the ANDA for our epinephrine vial product.

Under various user fee enactments, the FDA has committed to timelines for its review of NDAs, ANDAs, BLAs and biosimilar applications. However, the FDA's review of an application may be delayed by the FDA's workload and other potential review issues that may delay the FDA's review of an application. Further, the terms of approval of any product may be subject to change.

The FDA also has the authority to revoke or suspend approvals of previously approved products for cause, to debar companies and individuals from submitting applications for new products, to obtain injunctions that may, among other things, close manufacturing plants that are not operating in compliance with the FDCA, or to suspend or revoke the approval of a product for violations of the FDCA.

We were informed that one of our API suppliers has discontinued manufacturing an API included in one of our commercial products. We are currently in the process of obtaining FDA approval of our new API supply. In the event the FDA does not grant approval or any additional approvals for the new API supply, we may be forced to stop manufacturing this commercial product or any of our commercial products for a considerable period of time. If we are forced to stop manufacturing this commercial product or any of our commercial products, it could have a material adverse effect on our business.

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Our business may be affected by new sanctions and export controls targeting Russia and other responses to Russia's inv

As a result of Russia's invasion of Ukraine, the U.S., the U.K. and the EU governments, among others, have developed coordinated

Based on the public statements to date, these packages include:

- comprehensive financial sanctions against major Russian banks (including SWIFT cut off);
- designations of individuals and entities involved in Russian military activities;
- additional designations of Russian individuals including but not limited to those with significant business interests and gover
- enhanced export controls and trade sanctions targeting Russia's imports of a wide range of goods as a whole, including pot policy with respect to issuing export licenses, and/or increased use of "end-use" controls to block or impose licensing requir

Prior to Russia's invasion of Ukraine, we sold APIs indirectly to Russian customers. The imposition of enhanced export controls and from selling our products to Russian customers. In addition, even if a Russian entity is not formally subject to sanctions, customer impact on us as if sanctions were applied directly as described above. Depending on the extent and breadth of new sanctions or ex could be adversely affected.

The Affordable Care Act and certain legislation and regulatory proposals may increase our costs of compliance and negati

In March 2010, former President Barack Obama signed the Patient Protection and Affordable Care Act, as amended by the Health Care Act made extensive changes to the delivery of health care in the United States. We expect that the rebates, discounts, taxes a the future. Furthermore, the Independent Payment Advisory Board created by the Affordable Care Act to reduce the per capita rate Moreover, expanded government investigative authority and increased disclosure obligations may increase the cost of compliance w

Since its enactment, there have been judicial and Congressional challenges to certain aspects of the Affordable Care Act, or ACA. ACA, dismissing the case without specifically ruling on the constitutionality of the ACA. Accordingly, the ACA remains in effect in Biden administration will impact our business, financial condition and results of operations. Complying with any new legislation or ch

In addition, there have been a number of other legislative and regulatory proposals aimed at changing the pharmaceutical industry. federal pedigree tracking standards requiring drugs to be labeled and tracked at the lot level, preempts state drug pedigree require track and trace system. The DQSA also establishes new requirements for drug wholesale

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distributors and third-party logistics providers, including licensing requirements in states that had not previously licensed such ent additional benefits or change our contract arrangements, any of which could have a material adverse effect on our business, financi

Former President Barack Obama also signed into law the Food and Drug Administration Safety and Innovation Act. The law and re that could have a significant impact on the pharmaceutical industry, including, among other things, the following:

- reauthorizes the Prescription Drug User Fee Act, which increases the amount of associated user fees, and, for certain types

- permanently reauthorizes and makes some revisions to the Best Pharmaceuticals for Children Act and the Pediatric Research respectively;
- revises certain standards and requirements for FDA inspections of manufacturing facilities and the importation of drug products;
- creates incentives for the development of certain antibiotic drug products;
- modifies the standards for accelerated approval of certain new medical treatments;
- expands the reporting requirements for potential and actual drug shortages;
- requires the FDA to issue a report on, among other things, ensuring the safety of prescription drugs that have the potential for abuse;
- requires the FDA to hold a public meeting regarding the potential rescheduling of drug products containing hydrocodone, with the exception of certain combination products;
- requires electronic submission of certain marketing applications following the issuance of final FDA regulations.

drug costs for beneficiaries, among other changes. Various industry stakeholders, including pharmaceutical companies, the U.S. Chamber of Commerce, and the Pharmaceutical Research and Manufacturers of America, have initiated lawsuits against the federal government asserting that the price negotiation rule, the 340B program, and other proposed administrative actions and any future healthcare measures and agency rules implemented by the government on us and the pharmaceutical industry will prevent us from being able to generate revenue, attain profitability, or commercialize our approved products.

Additionally, we encounter similar regulatory and legislative issues in most other countries. In the European Union, or EU, and some other countries, we encounter issues related to setting prices, patient eligibility or reimbursement levels to control costs for the government-sponsored health care system. This international

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY

(c) Issuer Purchases of Equity Securities

The table below provides information with respect to repurchases of our common stock.

	Total Number of Shares	Maximum Number of
--	------------------------	-------------------

Period	Total Number of Shares		Purchased as Part of		Shares that May Yet Be	
	Purchased (1)	Average Price Paid per Share	Publicly Announced Plans or Programs		Purchased Under the Plans or Programs	
July 1 – July 31, 2023	—	\$ —	—		—	
August 1 – August 31, 2023	—	—	—		—	
September 1 – September 30, 2023	1,072,041	46.64	1,072,041		—	

Period	Total Number of Shares	
	Purchased (1)	
January 1 – January 31, 2024		—
February 1 – February 29, 2024		—
March 1 – March 31, 2024		—

(1) On August 28, 2023, we announced that our Board of Directors authorized an increase of \$50.0 million to our share buyback program. As of September 30, 2023, no shares have been purchased under the program.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

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ITEM 5. OTHER INFORMATION

Securities Trading Plans of Directors and Executive Officers

During our last fiscal quarter, none of the following officers, as defined in Rule 16a-1(f), adopted a Rule 10b5-1 trading arrangement, as defined in Rule 10b5-1.

On March 14, 2024, William J. Peters, our Chief Financial Officer, Executive Vice President of Finance, and Treasurer, President of our wholly owned subsidiary, entered into a trading arrangement with us from time to time of an aggregate of up to 95,738 shares of our common stock. The trading arrangement is intended to satisfy the affirmative requirements of Rule 10b5-1, and the trading arrangement is completed.

None of our other directors or officers, as defined in Rule 16a-1(f), adopted or terminated a Rule 10b5-1 trading arrangement during our last fiscal quarter.

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ITEM 6. EXHIBITS

Exhibit No.

4.1	Indenture, dated September 15, 2023, between Amphastar Pharmaceuticals, Inc. and U.S. Report on Form 8-K filed with the SEC on September 15, 2023
4.2 10.1*	Form of 2.00% Convertible Notes due 2029 (incorporated by reference to Exhibit 4.2 (including
10.1	Purchase Syndicated Loan Agreement dated September 12, 2023 January 17, 2024, among Fargo Securities LLC Industrial and BofA Securities Inc. (incorporated by reference to Exhibit 2023) original sum of approximately \$40,000,000.
31.1	Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) or 15d-14a of the Se
31.2	Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) or 15d-14a of the Se
32.1#	Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pur
32.2#	Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pur
101.INS	XBRL Instance Document - The instance document does not appear in the interactive data f
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definitions Linkbase Document
104	Cover Page Interactive File (Formatted as Inline XBRL and contained in Exhibit 101)
#	The information in Exhibits 32.1 and 32.2 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or the Exchange Act (including this Report)
*	Certain confidential information contained in this Exhibit was omitted by means of marking such portions with brackets because

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the duly authorized person(s) in its name.

(Registrant)

/s/ JACK Y. ZHANG

Chief Executive Officer

(Principal Executive Officer)

Date: November 8, 2023 May 10, 2024

(Registrant)

/s/ WILLIAM J. PETERS

Chief Financial Officer

(Principal Financial and Accounting Officer)

Date: November 8, 2023 May 10, 2024

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This Contract was entered into by the following parties on [January] [17], [2024] in [Nanjing City]:

I. [Amphastar Nanjing Pharmaceuticals Inc.], as the borrower (the “**borrower**”)

Registered address:	No. 5 Xinghe Road, Nanjing Economic and Technol
Legal representative:	***

II. [Nanjing Branch of Industrial and Commercial Bank of China Limited], as the lead bank (the “**lead**”)

Registered address:	No. 379, Jiangdong Middle Road, Jianye District, Na
Responsible person:	***
Handling bank:	Nanjing Zidong Sub-branch of Industrial and Comm
Registered address of the handling bank:	Building B, Financial Building, Xingang Industrial Zo
Responsible person of the handling bank:	***

III. [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited], as the agent bank

Registered address:	Building B, Financial Building, Xingang Industrial Zone
Responsible person:	[***]
Handling bank:	Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited Building B, Financial Building, Xingang Industrial Zone
Registered address of the handling bank:	
Responsible person of the handling bank:	[***]

IV. The following financial institutions, as the lenders (the "original lenders")

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]	
Registered address:	Building B, Financial Building, Xingang Industrial Zone
Responsible person:	[***]
Handling bank:	Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited Building B, Financial Building, Xingang Industrial Zone
Registered address of the handling bank:	
Responsible person of the handling bank:	[***]

[East West Bank (China) Limited]

Registered address:	Units 01-08, 33/F, Jinmao Building, No. 88 Century Avenue
Responsible person:	[***]
Handling bank:	East West Bank (China) Limited
Registered address of the handling bank:	Units 01-08, 33/F, Jinmao Building, No. 88 Century Avenue
Responsible person of the handling bank:	[***]

Whereas:

- (1) On [November] [5], [2008], the **borrower** was officially incorporated with a registered capital of [USD 90,000,000].
- (2) In order to [purchase production equipment, decorate and renovate workshops, and construct new workshops], the **borrower** intends to raise fixed asset loans from the **original lenders**.

In witness whereof, both parties, through friendly and equal negotiations, based on genuine intentions, hereby enter into this loan agreement.

I. Definitions and interpretation

1.1 Definitions

In this Contract:

Contract of guarantee

Refers to a [I] contract of guarantee entered

Warrantor

Refers to [7].

Financial year

Refers to the period from January 1 (includi

Loan amount ratio

Refers to, for each **lender**, the ratio between

Loan amount

Refers to:

1. For each original lender, the original lender amount canceled or transferred in accordance with the terms of the loan agreement.

2. For each **transferee bank**, the **loan amount** of the total **loan funds** already withdrawn, in accordance with the Agreement

Original loan amount

Refers to each **original lender**'s original I
Contract (*Lenders' Original Loan Amount*).

Pledgor

Refers to [7].

Lender

Refers to the **original lender** and/or the **tra**

Loan interest rate

Refers to the annual loan interest rate agreed

Loan balance

Refers to the total amount of **loan funds** th

Loan fund

Refers to any loan principal under this Cont

Loan fund account

Refers to such accounts listed in Appendix

Agent bank

Refers to [Nanjing Zidong Sub-branch of In

Agent bank's payment account

Refers to such accounts listed in Appendix

Guaranty contract

Refers to contract of guarantee, mortgage

<u>Guarantor</u>	Refers to warrantor, mortgagor and/or pledgor
<u>Security interest</u>	Refers to any mortgage, pledge, lien, deposit or other security interest
<hr/>	
	<hr/>
	of whether such agreement or arrangement provides for the security interests in proportion to their allocation
<u>Mortgage contract</u>	Refers to the mortgage contract signed by the mortgagor
<u>Mortgagor</u>	Refers to [Amphastar Nanjing Pharmaceutical Co., Ltd.]
<u>Majority lender</u>	Refers to one or more lenders whose proportion of the loan is more than 50%
<u>Penalty interest rate</u>	Refers to the overdue penalty interest rate
<u>Fee letter</u>	Refers to the fee letter signed by the borrower
<u>Interest payment date</u>	Refers to (Check <input checked="" type="checkbox"/> one of the following options: <input type="checkbox"/> [the day immediately following the end date of each interest period]; <input checked="" type="checkbox"/> [the end date of each interest period].)
<u>Liabilities</u>	Refer to all external payment or repayment obligations, actual or contingent, of the borrower
<u>Administration for market regulation</u>	Refers to the State Administration for Market Regulation
<u>Repayment date</u>	Refers to each date for repayment of loan principal
<u>Loan prime rate</u>	Refers to the loan prime rate for RMB loan issued by the People's Bank of China, expressed as a percentage of the loan prime rate Center on each business day , expressed as a percentage
<u>Interest settlement date</u>	Refers to (Check <input checked="" type="checkbox"/> one of the following options: <input type="checkbox"/> The twentieth (20 th) day of each month; <input checked="" type="checkbox"/> The twentieth (20 th) day of each month except for the month of December, which is the thirtieth (30 th) day of each month)
<hr/>	
	<hr/>

[√] The twentieth (20th) day of the last month of each year, as a non-business day, as the **interest settler**;
[x] The maturity date of the loan as the interest being cleared along with the principal;
[x] Other date: refers to [/].

Borrower's counterparty account

Refers to those account notified by the **bor**

Handling bank

Refers to the handing agency for the performance of the loan, including the **handling bank** after change of

Accounting standards

Refer to the accounting standards that com

Interest rate determination date

Refers to, for each **loan fund**, (i) the **effe** following options according to the situation,
[x] The [/] day of each month starting from t
[x] The [/] day of the last month of each qua
[x] The [/] [/] of each year starting from the c
[x] The day immediately following each **inte**
[x] The date of adjustment of the **loan prim**
[√] Other date, refers to [every 12th month a

Interest period

Refers to the period determined according t

Potential event of default

Refers to any event or circumstance that v notice, the making of any decision and/or si

People's bank

Refers to the People's Bank of China.

RMB

Refers to the fiat currency of **China**.

Financing documents

Include this Contract, any **fee letter**, **gu** **financing documents** by the **agent bank** ;

Effective date

Refers to the definition stipulated in Article :

Taxes and fees

Refer to taxes, fees, duties, withholding , administrative authorities of any jurisdiction

Tax bureau

Refers to the State Taxation Administration

Withdrawal period

Refers to the period from the **effective date**

<u>Withdrawal date</u>	Refers to each date for withdrawal of <u>loan</u> date be different from the date for withdrawal of <u>fund</u> is transferred to the <u>loan fund account</u>
<u>Event of default</u>	Refers to any event or circumstance listed in
<u>Document confirmation letter</u>	Refers to the document confirmation letter required in Appendix II to this Contract (<i>For</i>
<u>Project</u>	Refers to the [***].
<u>Information memo</u>	Refers to the information memo on the [“Insulin and Injection Solution Phase I Project
<u>Permitted liability</u>	Refers to any of the following <u>liabilities</u> of t
<hr/>	
	1. Any <u>liability</u> under the <u>financing document</u> 2. []; and/or 3. Any <u>liability</u> as agreed by the <u>agent bank</u>
<u>Permitted investment</u>	Refers to any of the following investments c 1. []; 2. []; and/or 3. Any investment as agreed by the <u>agent bank</u>
<u>Business day</u>	Refers to the day on which the <u>syndicate</u> Saturdays and Sundays (excluding Saturday regulations) and other statutory holidays).
<u>Syndicate member bank</u>	Refers to the <u>lead bank</u> , various <u>lenders</u> a
<u>Syndicate member bank account</u>	Refers to the account of various <u>syndicate</u>
<u>Pledge contract</u>	Refers to the pledge contract signed by the
<u>Material adverse effect</u>	Refers to a material change in the legal <u>guarantor</u> that, in the reasonable judgment of the <u>borrower</u> or such <u>guarantor</u> to fully meet its
<u>China</u>	Refers to the People's Republic of China, Region, the Macao Special Administrative Region

Certified public accountant

Refers to a certified public accountant with

Transfer certificate

Refers to the transfer document signed and in accordance with the form and content re

Total loan amount

Refers to the sum of the loan amount of e

Total amount

Refers to the sum of the total loan amount

1.2 Interpretation rules

In this Contract:

1. The table of contents and the headings are provided for the convenience of reading only, and may
2. "Assets" shall be construed to include all present and future, tangible or intangible assets, property
3. "Person" shall be construed to include any natural person, corporation, partnership, enterprise or a
4. The "persistence" of an event of default means that the event of default has occurred and has Contract.
5. A "month" refers to the period of time that begins on a day of a Gregorian calendar month and en day in the next Gregorian calendar month, the period shall end on the last day of the next Gregorian cal
6. The "cessation of operations", "dissolution", "liquidation", "bankruptcy", "reorganization", "reconcili under the laws of the place of its establishment or its place of business, and the "entering into" of such the application of any other person.

7. Any reference to a party to this Contract or to any other person shall include its legal successors a
8. This Contract, any other agreement or document shall be construed to include itself, as well as any
- II. Loan amount

All lenders agree to provide the borrower with a medium- and long-term loan amount with the total princip Yuan Only) in accordance with the provisions of this contract.



Wherein, the **original loan amount** of each **original lender** is listed in Appendix I to this Contract (*Lenders*

III. Intended use of loan

3.1 The **borrower** shall use each **loan fund** withdrawn to [purchase production equipment, decorate and Injection Solution Phase I Project"], provided that the use of the **loan funds** shall comply with relevant r

3.2 The **borrowers** shall actually use each **loan fund** according to the intended use of the **loan funds** sp decision of the **majority lender**), the **borrower** shall not change the intended use of the loan.

3.3 Notwithstanding the provisions of paragraph (5) of Article 4.3 and paragraph (12) of Article 14.1 (*Positi* actual use of each **loan fund** by the **borrower**.

IV. Withdrawal

4.1 Withdrawal

1. Subject to Article 4.2 and Article 4.3 below, the **borrower** shall withdraw the **loan funds** according Before [December] [31], [2026], withdraw RMB [280,000,000.00] Yuan in installments.
2. The withdrawal plan may be changed upon the **borrower's** written request and the **agent bank's** c

4.2 Prerequisites for first withdrawal

1. [Five business days] prior to the first **withdrawal date** mentioned above, the **borrower** has provid in the form and content of Appendix II to this Contract (Form of Document Confirmation Letter), and the and that the form and content of such documents are acceptable to the **majority lenders**. After receivin condition is not met, the **borrower** should not be allowed to make a withdrawal.

- (1) The original of each **financing document** duly signed and effective.
- (2) A **document confirmation letter** signed by the legal representative or authorized signatory c should be affixed with the **borrower** or (when applicable) relevant **guarantor's** official seal:

- 1)The latest corporate legal person business license of the **borrower** and each **guarantor** with
- 2)The shareholders' agreement or joint venture contract of the **borrower** and each **guarantor** (i

-
- 3)The latest articles of association of the **borrower** and each **guarantor** (including previous sup
 - 4)The list of current [board members] of the [board of directors]/[other internal authority] of th officer.
 - 5)Identity documents of the legal representatives of the **borrower** and each **guarantor**.

6) Resolutions passed by the [board of shareholders]/[board of directors]/[other internal authority]

(a) Approving the terms of a **financing document** to which it is a party and agreeing to the e

(b) Authorizing a relevant person to sign the **financing document** to which it is a party on be

(c) Authorizing a relevant person to sign all the documents and notices under the **financing**

7) Resolutions passed by the [board of shareholders]/[board of directors]/[other internal authority]

(a) Approving the terms of a **guaranty contract** to which the **guarantor** is a party and agree

(b) Authorizing a relevant person to sign the **guaranty contract** to which it is a party on beha

(c) Authorizing a relevant person to sign all the documents and notices under the **guaranty c**



8) Identity documents and signature samples of the legal representatives or authorized signatori

9) The most recent annual report or audited financial statement of the **borrower** and each **guar**

10) Information on actual progress of the **project** as confirmed by the **agent bank** (as per ins

11) Approval documents or consents from government agencies or other competent authoritie

12) [/].

(3) Original documents certifying the completion of registration of the guaranty under each **guarai**

(4) Documents certifying that all fees due and payable by the **borrower** as stipulated in Article XV

2. The **agent bank** shall, within [5] **business days** after receiving the documents listed in paragraph review of the prerequisite documents submitted by the **borrower** and determine whether its form mee **bank** whether it accepts such documents within [10] **business days** after receiving the documents.

3. Once the prerequisites for first withdrawal stipulated in this article are met, the **agent bank** shall in

4. The **agent bank** shall, within [10] **business days** after receiving each **withdrawal notice**, forward **amount ratio** and amount of the **loan funds**.

5. The **agent bank** shall properly keep the originals of all **financing documents** and withdrawal-rela

4.3 Prerequisites for each withdrawal

After the following conditions are met, each **lender** shall notify its **agent bank** to disburse each **loan fund** under this Contract (*Disbursement of loan funds*).

1. On the scheduled **withdrawal date** of the **loan fund**, all statements of facts made by the **agent bank** are true and correct in all material circumstances then existing.
2. No **event of default** or **potential event of default** has occurred or persisted, and the withdrawal conditions are satisfied.
3. Nothing stipulated in paragraph 2 of Article 5.2 and paragraph 4 of Article 8.2 of this Contract has occurred.
4. The capital fund of the **project** is in place before the **loan fund**, or in the same proportion as the **loan fund**.
5. The **agent bank** has received the loan purpose certification documents and vouchers required for the **loan fund**.
6. Nothing stipulated in paragraph 2 of Article 7.4 of this Contract has occurred.

V. Interest

5.1 Loan interest rate

The interest rate (simple interest) for each **loan fund** under this Contract is the **loan prime rate** on each **loan fund**.

5.2 Penalty interest rate

1. If the **borrower** fails to pay any amount due and payable in accordance with the provisions of this Contract, the **borrower** shall pay **penalty interest** (the "penalty interest rate") from the date when the amount is normally due to the date when it is fully repaid.

2. If the **borrower** misappropriates any **loan funds**, the interest on such **loan funds** shall be the **misappropriation penalty interest rate** from the date of misappropriation to the date of the end of the misappropriation.

3. If the same **loan funds** are both overdue and misappropriated, the higher **penalty interest rate** shall apply.

4. For the interest ("penalty interest") generated based on the **overdue penalty interest rate** or **misappropriation penalty interest rate**, the first **interest period** for **penalty interest** starts from the date when the **loan funds** are due or misappropriated (exclusive). If the **borrower** fails to pay the **penalty interest** on the **repayment date**, the **penalty interest** shall be compounded based on the **overdue penalty interest rate** or **misappropriation penalty interest rate**.

5. The **lender's** right to charge penalty interest shall not affect the **lender's** other rights or remedies under this Contract.

5.3 Interest period

1. Interest shall accrue on the **loan funds** for a number of consecutive periods ("interest period") of **interest period** months.

2. Under this Contract:

- (1) The first **interest period** of each **loan fund** begins on the **withdrawal date** (inclusive) and ends on the **settlement date** (exclusive).
- (2) Each withdrawal of the **loan funds** after the first withdrawal is consolidated with the **loan funds** withdrawn on the **withdrawal date**.
- (3) Each **interest period** after the first **interest period** for each **loan fund** withdrawn begins on the **settlement date** (exclusive) and ends on the **settlement date** (exclusive).

(4) The last **interest period** for **loan funds** ends on the **last repayment date** (exclusive).

3.If the original date of an **interest payment date** is not a **business day**, the date shall be postponed to the nearest **business day** before it (if there is no **business day** after it within the same Gregorian calendar year).

5.4 Interest accrual

1.The interest and/or penalty interest on any **loan funds** under this Contract shall be calculated daily at the **interest rate/penalty interest rate** = corresponding annual interest rate/360.

2.The **agent bank** shall determine the applicable **loan interest rate** on each **interest rate determination date** immediately after determination.

5.5 Interest payment

1. The **borrower** shall pay the interest calculated in accordance with the provisions of this Contract on each **interest payment date**.
2. The **agent bank** shall notify the **borrower** on or before the [fifth] **business day** before each **interest payment date**.

VI. Repayment

6.1 Loan term

1. The loan term under this Contract shall begin on the **withdrawal date** of the first **loan fund** (the "**loan term**"). The **borrower** shall pay off all debts it owes under this Contract in accordance with the provisions of this Contract.
2. The extension of the **loan term** shall be subject to all **lenders'** approval.

6.2 Repayment

The **borrower** shall repay the loan on each **repayment date** according to the following repayment plan.

Repayment date	
May 20, 2026	
November 20, 2026	
May 20, 2027	
November 20, 2027	
May 20, 2028	
November 20, 2028	
May 20, 2029	
November 20, 2029	
May 20, 2030	
November 20, 2030	
May 20, 2031	
November 20, 2031	
May 20, 2032	
November 20, 2032	

May 20, 2033	
November 20, 2033	

If the loan is not fully withdrawn in the end, the above repayment plan can be adjusted in proportion to the

6.3 Repayment reserve account

The **borrower** shall open a repayment reserve account at the **agent bank** within [one day after the signature] then used by the **borrower**. The fund balance in this account shall not be less than [the sum of principal

In the event that the **borrower** fails to repay any amount due and payable on time and in full in accordance directly from the repayment reserve account for repayment.

VII. Early repayment and cancellation

7.1 Voluntary early repayment

1. When the **borrower** intends to repay all or part of the **loan balance** in advance, it shall

submit an early repayment notice ("**early repayment notice**") to the **agent bank** and obtain the written consent of the **agent bank** before the proposed early repayment date.

2. The **early repayment notice** shall state the amount and date of the proposed early repayment.

3. If part of the **loan balance** is repaid in advance, the amount of early repayment shall be at least **RMB [10,000,000.00]** Yuan (in words: **RMB [Ten Million]** Yuan Only) or other amounts agreed by the

4. The early repayment date shall be an **interest payment date**.

5. All interest and/or penalty interest incurred on the principal to be repaid in advance up to the early

6. The amount repaid in advance shall set off against the principal of the **loan balance** [in reverse order of **Repayment**], [with the later due being repaid first].

7. Any amounts repaid in advance may not be withdrawn again.

8. The **borrower** has no right to revoke any **early repayment notice** it has sent; the **borrower** shall

9. The **borrower** shall, at the same time of making early repayment, pay an early repayment commission as follows: [/].

7.2 Voluntary cancellation

1. If the **borrower** intends to cancel all or part of the **total loan amount**, it shall submit a cancellation notice and obtain the written consent of the **agent bank** (according to the decision of the **majority**

2. The **cancellation notice** shall state the amount and date of the proposed cancellation.

3. If part of the **total loan amount** is cancelled, the amount of cancellation shall be at least **RMB [10,000,000.00]** Yuan (in words: **RMB [Ten Million]** Yuan Only) or other amounts agreed by the

integral multiple of **RMB [10,000,000.00]** Yuan (in words: **RMB [Ten Million]** Yuan Only).

4.Cancellation shall be effective on the cancellation date stated in the **cancellation notice**, which shall be effective on the cancellation date stated in the **cancellation notice**, which shall be effective on the cancellation date stated in the **cancellation notice**.

5.If the **total loan amount** is cancelled, the **loan amount** of each **lender** shall be reduced accordingly.

6.The **borrower** shall, on the date of cancellation, pay all the commitment fees due and payable in accordance with the **loan agreement**.

7.Any **total loan amount** canceled may not be reinstated.

8.The **borrower** has no right to revoke any **cancellation notice** it has sent.

7.3 Automatic cancellation

Unless otherwise agreed by the parties to this Contract, after the end of the **withdrawal period**, all the **amount** of each **lender** will be canceled at the same time, and any such canceled **total loan amount** at the same time.

7.4 Forced cancellation

1.The **loan amount** of the **lender affected by the change of law** shall be cancelled in accordance with the **loan agreement**.

2.If there is a change in control of the **borrower**:

- (1) The **borrower** shall notify the **agent bank** as soon as possible after becoming aware of the change in control.
- (2) No **lender** shall be obliged to provide **loan funds** for any withdrawal; and
- (3) The **agent bank** shall (according to the decision of all the **lenders**), upon giving at least 10 business days' notice to the **borrower**, cancel the **total loan amount**. At the same time, all loans under the **financing documents** shall be due and payable.

The change in control mentioned above refers to [a change in the actual controller of the borrower].

VIII. Provisions as to payment

8.1 Disbursement of loan funds

When participating in the disbursement of each **loan fund** in accordance with the provisions of this Contract, the **lender** shall disburse its share of the **loan fund** before [17:00] (Beijing time) on the scheduled **withdrawal date** of the **loan fund**.

Should any **lender** fail to disburse its share of the **loan funds** to be withdrawn, the **borrower** shall still withdraw the **loan funds** in accordance with the **loan agreement**.

Each **lender** shall disburse its share of the **loan fund** to be withdrawn in accordance with the **loan amount** of each **lender** under the **loan agreement**. Each **lender** may make other flexible arrangements for the allocation of the ratio of the **loan fund** through consensus: by each **lender** to the **borrower** under this Contract.

8.2 Payment of loan funds

1.In any of the following circumstances, payment shall be made by the **lender** on entrustment. The **lender** shall disburse its share of the **loan fund** on the **withdrawal date** according to the **borrower's** payment entrustment, in accordance with the **loan agreement**.

- (1) The amount of a single payment exceeds 5% of the total **project** investment;
- (2) The amount of a single payment exceeds **RMB** 5,000,000 Yuan (in words: **RMB** Five Milli
- (3) [/].

If the **lender's** entrusted payment method is adopted, the **borrower** shall submit documentation pro
agent bank(at its sole discretion) will disburse the loan funds after review and approval. No **syndica**

authenticity and legality of the transactions corresponding to the entrusted payment.

2.Except for the circumstances specified in paragraph 1 above, payment can be made by the **b**
borrower's self-payment method means that the **agent bank** will disburse the **loan funds** to the
payment shall be the counterparty of the **borrower** that complies with the provisions of this Contr
before the [/] of each month.

3.If payment is made by the **borrower's** self-payment method, after the **effective date**, if the follow
to change the payment method of the **loan funds** to the **lender's** entrusted payment.

- (1) The **borrower's** credit standing declines;
- (2) The **project** progress lags behind the fund utilization progress;
- (3) The **borrower** fails to pay the **loan funds** according to provisions of this Contract; and/or
- (4) [/].

4.After the **effective date**, if the following circumstances occur, the **agent bank** (according to the de

- (1) The **borrower** violates the provisions of this Contract and circumvents the **lender's** entru:
- (2) The **project** progress lags behind the fund utilization progress.

8.3 Payment by borrower

The **borrower** shall pay the amount due and payable under this Contract to the **payment account of the agent**

8.4 Payment by agent bank

1.The **agent bank** shall pay the relevant **loan funds** actually received by it in accordance with the
[17:00] (Beijing time) on each **withdrawal date**, and make the payment in accordance with the pr
payment status of the **loan funds** to each **lender**.

2.The **agent bank** shall pay each amount actually received by it in accordance with the provisions order and proportion stipulated in Article 8.5 of this Contract (Order of payment) before [17:00] (Beiji

3.In the case where the **lender's** entrusted payment is adopted, should the entrusted payment inform which results in the **agent bank's** failure to complete the entrusted payment obligations in a timely n this Contract shall not be affected.

4.Should a refund occur from the opening bank of the **borrower's counterparty account**, which re **bank** shall not bear any responsibility, and the **borrower's** repayment obligations under this Contrac the opening bank of the **borrower's counterparty account**. In this case, the **borrower** shall resub **agent bank** (at its sole discretion), the **loan funds** will be paid to the **borrower's counterparty acc**

8.5 Order of payment

Unless otherwise required by laws and regulations, the **agent bank** shall distribute the various amounts r

1. Pay any agency fees due and payable under Article 17.1 of this Contract (Syndication fees), and **documents**.

2. Pay any arrangement fees due and payable under Article 17.1 of this Contract (Syndication fees);

3. Pay any commitment fees due and payable under Article 17.1 of this Contract (Syndication fees);

4. Pay any interest due and payable under this Contract (including but not limited to any compou extended to the **borrower**;

5. Pay any principal due and payable under this Contract to each **lender** in proportion to the amount

6. Pay other amounts due and payable under this Contract.

8.6 Advance

1. The **agent bank** may (but is not obliged to) advance any payment on behalf of any party to this Co

2. If, in accordance with the provisions of this Contract, any payment shall be made to any party to date when such payment is made, then, the party that has received the payment from the **agent ba** the same time, pay interest to the **agent bank** at an interest rate of [/] from the date of payment by the

8.7 Currency of payment

Unless otherwise agreed by the parties, any payment under this Contract shall be made in **RMB**.

8.8 Set-off

The **borrower** shall not exercise any right of set-off in making any payment under this Contract.

8.9 Non-business day

If the date an amount becomes due and payable does not fall on a **business day**, the payment date of such amount shall be deferred to the next **business day** after the date of such amount (if any) or advanced to the nearest **business day** before it (if there is no **business day** after the date of such amount).

8.10 Apportionment

1. Except as otherwise agreed in paragraph 4 of this article, if any **syndicate member bank** ("receiving bank") is not a **business day** after the date of such amount (if any) or advanced to the nearest **business day** before it (if there is no **business day** after the date of such amount), the **receiving bank** shall apportioned amount to the **agent bank** as soon as possible.

2. Where the **receiving bank** transfers the **apportioned amount** to the **agent bank** in accordance with the **receiving bank**.

3. The **agent bank** shall regard the **apportioned amount** received by it in accordance with the **syndicate member bank account** in accordance with the agreement in paragraph 2 of Article 8.4 of the **syndicate member bank account**.

4. Paragraphs 1 to 3 above do not apply to any of the following amounts:

(1) Any amount received by the **lender** from transfer or indirect sub-lending in accordance with the **syndicate member bank account**.

(2) Any amount received by a **syndicate member bank** from filing a lawsuit or arbitration against the **syndicate member bank** following conditions: (i) it has notified other **syndicate member banks** in advance, and (ii) it has indicated that they will not participate in such litigation or arbitration within [10] **business days** after the date of such amount.

IX. Taxes and fees

9.1 Taxes and fees

Unless otherwise expressly required by laws and regulations, any amount paid or payable by the **borrower** under the provisions of this Contract shall be the net amount that the **syndicate member bank** shall receive, and the **syndicate member bank** shall be responsible for the payment of such taxes and fees.

9.2 Stamp tax

The **borrower** and each **syndicate member bank** shall separately bear the stamp duty related to the **financing documents**.

X. Cost increase

10.1 Notice of cost increase

After the **effective date**, if any of the following costs is caused or will occur to any **lender** ("cost affected lender"), the **cost affected lender** shall notify the **agent bank** in writing, and/or in order to comply with the requirements of the central bank, the fiscal, tax, financial and/or other authorities.

1. Increased costs or additional costs incurred in signing or performing **financing documents**;

2. Reduction in any amount received or receivable under the **financing documents**; and/or

3. Increased costs or additional costs incurred in participating in the disbursement of any **loan fund**.

Then, after the **cost affected lender** becomes aware of the situation, it shall notify the **agent bank** ("notice of cost increase").

increased costs and the basis for calculation; after receiving the **notice of cost increase**, the **agent bank**

10.2 Compensation

Within [10] **business days** after the **borrower** receives the **notice of cost increase**, the **borrower** shall compensate the **agent bank** for the **increased costs**. However, the **borrower** is not required to compensate for the following **increased costs**:

1. The **borrower** has already made compensation in accordance with other provisions of the **financing documents**;
2. **Increased costs** resulting from changes in tax rates and changes in the basis of calculation of **tax**;
3. **Increased costs** resulting from any **lender's** failure to comply with any applicable laws, regulations, or other authorities having jurisdiction over it;
4. **Increased costs** resulting from a decline in any **lender's** credit rating; and/or
5. **Increased costs** resulting from any **lender's** transactions under non-**financing documents**.

XI. Change of law

11.1 Notice of change of law

After the **effective date**, if, due to the promulgation, implementation or change of any applicable laws, regulations, or other administrative authorities having jurisdiction over it, it is or it would be impossible for the **borrower** to continue to perform the **financing documents**, participate in the disbursement of any **loan funds**, main purpose of the **loan** is **affected by change of law**.

shall, after becoming aware of such situations, promptly notify ("**notice of change of law**") the **agent bank**. The **agent bank** shall promptly notify the **borrower** after receiving any **notice of change of law**.

11.2 Cancellation and early repayment

1. After the **borrower** receives the **notice of change of law**, the **loan amount** of the **lender affected by change of law** shall be cancelled.
2. The **borrower** shall repay in advance its share of any **loan balance** and accrued interest to the **lender affected by change of law**.
3. In the event of cancellation of the **loan amount** and early repayment in accordance with the provisions of the **financing documents**, the **borrower** shall be released from its obligations under the **financing documents**.

XII. Mitigation of losses

12.1 Mitigation of losses

In any of the following circumstances, the affected **syndicate member bank** shall negotiate in good faith the impact of such circumstances. However, the **borrower's** obligations under the **financing document**

1.The **borrower** shall compensate any **lender** for any **increased costs** in accordance with the provisions of Article XI of this Contract

2.The **borrower** shall repay any **lender** in advance in accordance with the provisions of Article XI of this Contract

3.Any **loan amount** shall be canceled in accordance with the provisions of Article 11 of this Contract

The measures that any **syndicate member bank** shall take under this article include but are not limited to:

(a) Change the **handling bank**;

(b) Transfer its **loan amount** or its share of the relevant **loan balance** to any other person not affiliated with the **borrower**;

(c) Apply for any exemptions, deductions, tax refunds or extensions.

12.2 Limitation of obligations

1.In case of an **event of default** or **potential event of default**, or if, in any **syndicate member bank** (the "affected bank") would adversely affect its business, operations or financial condition, such **syndicate member bank** shall be entitled to:

2.The **borrower** shall compensate the relevant **syndicate member bank** for any reasonable fees and expenses incurred by such **syndicate member bank** with Article 12.1 of this Contract (Mitigation of losses).

XIII. Statement of facts

The borrower shall make the following statements to each **syndicate member bank** on each **effective date** of this Contract:

1. Legal status

The **borrower** and each **guarantor** are corporate legal persons legally established and validly existing under the laws of their respective jurisdictions.

2. Capacity to contract

The **borrower** and each **guarantor** have the necessary civil capacity of conduct and civil rights to enter into and perform the obligations under this Contract.

3. Authorization from the company

All internal authorizations from the company required for the **borrower** and each **guarantor** to sign and effect, and such **financing documents** have been validly signed by their legal representatives or duly authorized officers.

4. Permits

The **borrower** and each **guarantor** have obtained all necessary approvals, permits, consents, registration and perform the **financing documents** to which they are a party.

5. Industrial and commercial information submission

The **borrower** and each **guarantor** have submitted annual reports in accordance with the requirements of enterprises with abnormal operations or the list of enterprises with serious violations of law.

6. Validity of terms

The obligations of the **borrower** and each **guarantor** under the **financing documents** to which they

7. Violation of law or other documents

The **borrower** and each **guarantor**'s execution and performance of the **financing documents** to which

- (1) Any contract, agreement or other documents binding on them or their assets;
- (2) Their shareholders' agreement, articles of association and other corporate governance documents;
- (3) Any laws and regulations.

8. Litigation and arbitration

No court action, arbitration, administrative proceeding, enforcement proceeding by a judicial or administrative authority, or any other legal proceeding has been initiated against the **borrower** or any **guarantor** that has or is likely to have any **material adverse effect** on the performance of the **financing documents**.

9. Liquidation and bankruptcy events

The **borrower** and each **guarantor** have not initiated or been initiated any cessation of operations, liquidation, or bankruptcy proceedings.

10. Event of default

No **event of default** has occurred or subsisted.

11. Compliance with law

The **borrower** and each **guarantor** comply in all respects with all laws and regulations applicable to them.

12. Priority of creditor's rights

The creditor's rights of each **syndicate member bank** against the **borrower** (or, as the case may be, any **guarantor**) are not subject to any unsecured or non-statutory priority rights of other creditors of the **borrower** (or, as the case may be, any **guarantor**).

13. Judicial immunity

The **borrower**, each **guarantor** and their respective assets shall not enjoy any immunities or privileges in any judicial proceeding.

14. Information disclosure

(1) The information disclosed in the **information memo** is true, complete and accurate in all information which has or may have any **material adverse effect**.

(2) As of the date of issue of the **information memo**, no circumstances have occurred that h

condition, financial condition or asset condition of the **borrower** (**guarantor**, if any).

(3) The most recent financial statements and reports provided by the **borrower** to each completely and accurately reflected the **borrower's** financial position on the date such financial significant **liabilities**, significant income or significant losses of the **borrower**.

(4) All materials provided by the **borrower** to each **syndicate member bank** are true, compl

15. No material adverse effect

No events or circumstances of **material adverse effect** has occurred.

XIV. Agreed matters

The **borrower** undertakes that from the **effective date** until the date on which all obligations of the **borr**

14.1 Positive obligations

1. Priority of creditor's rights

The creditor's rights of each **syndicate member bank** against the **borrower** (or, as the case may existing and future unsecured or non-statutory priority rights of other creditors of the **borrower** (or,

2. Legal status and capacity

The **borrower** shall (and cause each **guarantor** to) maintain the legal, continuous and effective ex and civil rights to perform the **financing documents** to which it is a party.

3. Compliance with law

The **borrower** shall (and cause each **guarantor** to) ensure compliance in all material aspects with regulations on environmental protection and taxation, as well as laws and regulations on energy co

4. Permits

The **borrower** shall (and cause each **guarantor** to) obtain in a timely manner all necessary approvals from a party, and comply with such matters, and maintain such matters in full force and effect continuously

5. Industrial and commercial information submission

The **borrower** shall (and cause each **guarantor** to) submit an annual report to the **Administratio** included in the list of enterprises with abnormal operations or the list of enterprises with serious viol

6. Insurance

The **borrower** shall insure its business and assets with a reputable insurance company, and the ty the same or similar business; the **borrower** shall continuously keep such insurance in full force and

7. Provision of information

- (1) The **borrower** shall, within [20] days after the end of each month, provide its financial sta
- (2) The **borrower** shall, within [90] days after the end of each quarter, provide its financial sta
- (3) The **borrower** shall, within [120] days after the end of every half **financial year**, provide i

-
- (4) The **borrower** shall, within [120] days after the end of each **financial year**, provide its **financial year** to the **agent bank**, and attach a copy of the **certified public accountant's** prof
 - (5) The **borrower** shall (and cause each **guarantor** to) ensure that its financial statements ai
 - (6) The **borrower** shall, within [10] days after the **agent bank's** request, provide the **agent** may be, each **guarantor**) under paragraph 4 of Article 14.1 of this Contract (*Positive obligation*).
 - (7) The **borrower** shall, within [10] days after the **agent bank's** request, provide the **ag** accordance with paragraph 6 of Article 14.1 of this Contract (*Positive obligations*).
 - (8) Where the **borrower** provides copies of financial statements or other materials in accor officer of the **borrower** and stamped with the official seal, stating that the copies are consistent
 - (9) Where the **borrower** provides financial statements as required by paragraph (2) and pe **borrower** and stamped with the official seal, specifying in reasonable detail the calculation basi
 - (10) The **borrower** shall provide records and information on the use of **loan funds** as require
 - (11) All the materials provided by the **borrower** to each **syndicate member bank** are true, co

8. Notification obligation

In case of any of the following circumstances, the **borrower** shall notify the **agent bank** immediatel

- (1) The occurrence of any **event of default** or **potential event of default**;
- (2) The occurrence of any court action, arbitration, administrative proceeding, enforcement p the **borrower** or any **guarantor**, or against another person by the **borrower** or any **guarantor**;

(3) Related transactions whose total amount reaches or exceeds 10% of its net assets, in transactions, transaction amounts and corresponding ratios, pricing policies, etc.; and/or

(4) The occurrence of any event that has or is likely to have **material adverse effect**.

9. Compliance with financial indicators

The **borrower** shall comply with the following financial indicators:

[/].

10. Project capital fund

The **borrower** shall ensure that the capital fund of the **project** is in place before the **loan fund** or with the **loan fund**.

11. Project progress

The **borrower** shall ensure that the actual progress of the **project** matches the investment amount

12. Loan management

The **agent bank** may inspect and supervise the **borrower's** use of each **loan fund** at any time for management and related inspections. The **agent bank's** methods of inspection and supervision include conducting account analysis, voucher inspection or on-site investigation on the use of **loan funds**;

13. Guarantee or support

The **borrower** and each **guarantor** agree to provide each **lender** with the following support or guarantee:

- (1) Guarantee under the **contract of guarantee**;
- (2) Mortgage guarantee under the **mortgage contract**;
- (3) Pledge guarantee under the **pledge contract**; and
- (4) [/].

14.2 Restrictions

1. Security interest

The **borrower** shall ensure that no **security interest** is created or exists in any of its assets, other than the **majority lender**.

2. Asset disposal

The **borrower** shall ensure that it will not sell, lease, assign, transfer or otherwise dispose of any of its assets without the **majority lender's** prior written consent.

3. Spin-offs and mergers

The **borrower** shall ensure that no merger, spin-off, contracted operation or similar arrangement wi

4. Reduction of registered capital

The **borrower** shall ensure that it will not reduce its registered capital, unless with the consent of th

5. Restrictions on dividend distribution

In case of any of the following circumstances, the **borrower** shall not distribute profits:

(1) [With the written consent of the syndicate].

6. Permitted liabilities

The **borrower** shall not incur any **liabilities** other than the **permitted liabilities**.

7. Permitted investments

The **borrower** shall not make any external investments other than the **permitted investments**.

XV. Event of default

15.1 Event of default

Any of the following circumstances constitutes an **event of default**:

1.Payment default

The **borrower** fails to pay any amount due and payable in the amount, currency, payment method a

administrative or technical error and such payment is made within (5 business days) after the due da

2.Misappropriation of loans

The **borrower** has not used any of the **loan funds** for the purposes agreed under this Contract.

3.Misrepresentation

Any statement of fact made by the **borrower** under Article XIII of this Contract (*Statement of facts*) is

4.Violation of agreements or other obligations

The **borrower** fails to comply with the obligations under Article 14 (*Agreed matters*) or fails to perfor

5. Cross default

The **borrower** has not paid off any **liabilities** due and payable, and the total amount reaches or exceeds

6. Insolvency

- (1) Any creditor of the **borrower** declares a deferred repayment on any **liabilities** of the **borrower**
- (2) The **borrower** begins discussions with any of its creditors on deferred repayment and a [10,000,000.00] Yuan.
- (3) The **borrower** completely ceases or suspends payments to its creditors, or becomes insolvent when the debts fall due, or declares that it will not fulfill its due debts.

7. Liquidation and bankruptcy events

The **borrower** or any **guarantor** has initiated or been initiated any cessation of operations, dissolution

8. Enforcement events

The **borrower's** assets, whose total market value or book value (whichever is lower) reaches or is reduced by other similar measures, and such measures are not lifted within [30] **business days** after

9. Financial indicators

The **borrower** fails to comply with any of the financial indicators stipulated in paragraph 9 (*Compliance*)

10. Material adverse effect

Any event or circumstance with a **material adverse effect** occurs.

11. Invalidity of financing documents

The **financing documents** become invalid or unenforceable.

15.2 Remedies of syndicate member banks

1. Notice

- (1) Should the **borrower** or any **lender** become aware of an **event of default** or of facts or circumstances that may constitute an **event of default**, the **agent bank** shall promptly notify each **lender**.
- (2) After receiving the above notice, the **agent bank** shall promptly notify each **lender**.

(3) If any **event of default** is not notified to the **agent bank** by the **borrower**, the **agent bank** shall explain or take remedial measures.

2. Rights to remedies

During the duration of any **event of default**, the **agent bank** (according to the decision of the **majority**) shall have the right to:

- (1) Waive the relevant **event of default**, or agree to remedy the relevant **event of default**;
- (2) Declare the suspension of the withdrawal of any **loan funds**; upon such declaration, the **loan funds** may not be reinstated;
- (3) Cancel all or part of the **total loan amount**; upon such declaration, the **loan amount** of e may not be reinstated;
- (4) Declare that all or part of the **loan balance** together with all accrued interest, fees and c immediately become due and payable without any further notice from the **agent bank**;
- (5) Require the **borrower** to provide additional security measures immediately;
- (6) Execute the **guaranty contract**; and/or
- (7) Exercise any other rights granted by laws, regulations and this Contract.

3. Actions of the agent bank

- (1) The various rights to remedies listed in paragraph 2 (*Rights to remedies*) of Article 15.2 resolution legal proceedings against the **borrower** shall be organized through the **agent bank**. the relevant **syndicate member banks** may take such actions on their own.

-
- (2) During the continuance of an **event of default**, the **agent bank** shall have the right to tak **syndicate member bank** under this Contract.

4. Undertakings of each syndicate member bank

- (1) Each **syndicate member bank** will not exercise its rights under this Contract in a manner
- (2) Each **syndicate member bank** undertakes to the other **syndicate member banks**, unless:
 - 1) It will not separately demand or accept any form of debt repayment from anyone to repay
 - 2) It will not separately demand or accept any **security interest** or financial support for any

5. Withholding

During the continuance of an **event of default**, each **syndicate member bank** shall have the ri (including any of its branches) and forward it to the **agent bank** in accordance with Article 8.10 of t

XVI. Relationships of syndicate member banks

16.1 Appointment of the agent bank

1. Each **syndicate member bank** other than the **agent bank** hereby appoints the **agent bank** e the rights expressly conferred on the **agent bank** by the provisions of this Contract and all other rig

2. For the sole purpose of registration of the guarantee as agreed under the **guaranty contract** modification agreement to the **guaranty contract** with the relevant **guarantor** in accordance with 1 in the form required by the local registration authority, or to appropriately reduce the amount of the requirements that the amount of the guaranteed claim must be lower than the assessed value of the

16.2 Agency relationship

1. The relationship between the **agent bank** and other **syndicate member banks** is only an agency **lenders** and protect the interests of the syndicate in accordance with this Contract. It shall perform that the various agreements and the **lender's** instructions and authorizations are carried out effectively

2. The **agent bank** is not an agent of the **borrower** in any respect.

16.3 Responsibilities of the agent bank

1. The **agent bank** shall, within [10] **business days** after receiving the original or photocopy of any such document to the other party; unless otherwise agreed in this Contract, the **agent bank** shall receive the document transmitted by it.

2. The **agent bank** shall establish and maintain ledgers related to this Contract and provide such ledgers

3. The **agent bank** shall disburse and pay **loan funds** in accordance with the provisions of Article 8. The **agent bank** shall control the same.

4. The **agent bank** shall notify each **syndicate member bank** within [10] **business days** after receiving

5. The **agent bank** shall notify each **syndicate member bank** within [10] **business days** after becoming a **syndicate member bank** in accordance with the provisions of this Contract. If the **agent bank** discloses information from the investigations to each **lender** in a timely manner.

6. The **agent bank** shall, according to the decision of the **majority lender**, organize each **syndicate member bank** to this Contract, provided, however, that each **lender** has, in accordance with this Contract, reimbursed the **agent bank** and liabilities that the **agent bank** has expended or incurred or may expend or incur in compliance with

7. The **agent bank** shall not be liable to any other party to this Contract for any violations of the provisions

8. Where acting in accordance with any decision of the **majority lender** would result in or may result in the **agent bank** may refrain from acting in accordance with such decisions.

9. The **agent bank** shall perform all its duties under this Contract with diligence and conscientiousness.

16.4 Rights of the agent bank

1. Unless it has actual knowledge to the contrary, the **agent bank** may presume that:

- (1) Any statement of facts made by any other party to this Contract in this Contract or in relat
- (2) No **event of default** has occurred or persisted;
- (3) None of the other parties to this Contract has violated its obligations under this Contract; i

-
- (4) Neither any of the other parties to this Contract nor the **majority lender** has exercised an

However, if the **agent bank** is aware of, or any other party to this Contract is aware of, the contrary each **lender** in accordance with the relevant provisions of this Contract.

2.The **agent bank** may hire lawyers, accountants, appraisers, translators or other professionals who such professionals to act accordingly.

3.The **agent bank** may act in reliance on any communication or document it reasonably believes to

4.The **agent bank** may disclose to any other party to this Contract any information it receives in acco

16.5 Independent credit assessment

Each **lender** confirms that it has and will continue to independently investigate, review and assess th include but are not limited to the following, and make independent judgments and decisions based on th

1.The adequacy, accuracy or completeness of any information relating to any other party to this Cor **agent bank** or the **lead bank**;

2.The financial status, creditworthiness, business status, legal status or other conditions of any other

3.The legality, validity, binding force, sufficiency or enforceability of this Contract or any document re

Accordingly, the **agent bank** shall not be liable to any **lender** for any of the foregoing issues and possibl

16.6 Agent bank and lead bank as the lenders

Where the **agent bank** or the **lead bank** is also a **lender**, it shall enjoy the rights of the **lender** and assu

16.7 Syndicate meeting

1. Lender decision-making mechanism

(1) In the event of the occurrence of any matter expressly required by the provisions of this C the **agent bank** of the occurrence thereof after becoming aware of it, and the **agent bank** sha becoming aware of the occurrence of the matter and shall request a vote thereon.

(2) Each **lender** shall, after receiving the above notice from the **agent bank**, notify the **agent**

(3) Unless otherwise agreed in this Contract, the agent bank shall act in accordance with the instructions of the majority lender where the agent bank acts in accordance with the decision of the majority lender or all of the lenders in this Contract.

(4) The decision made by the majority lender or all of the lenders in accordance with the p
agent bank to implement such decisions of the majority lender or all of the lenders.

(5) Where the **majority lender** or all of the **lenders** fail to make a decision in accordance with the above procedures, the **agent bank** shall solicit the opinions of each **lender** again in accordance with the above procedures. Should any **lender** fail to make a decision in accordance with the above procedures, the **agent bank** shall, after consulting with the **agent bank**, be deemed to have agreed to the solution proposed by the **agent bank**.

(6) If the agent bank believes that a certain act or omission is in the best interests of the lender

2. Matters requiring unanimous approval from all syndicate member banks

Unless otherwise agreed in this Contract, modifications to the terms of this Contract concerning any

(1) Changes in the currency of the loan amount, the total loan amount or the loan funds;

(2) Changes in the withdrawal period and the loan term;

(3) Changes in the loan interest rate and the penalty interest rate;

(4) Changes in the currency, amount and payment date of any payments made or payable to

(5) Modifications to the definition of the “majority lender”.

(6) Modifications to Article XXI of this Contract (*Modification and exemption*); and/or

(7) Changes in important matters such as the guarantor, the guarantee method, the guarant

3. Procedures and rules for syndicate meetings

(1) In the event that a matter arises that requires the agent bank to act in accordance with the agent bank, the agent bank shall have the authority to organize a syndicate meeting, which shall be chaired by the agent bank.

(2) In addition to the agreement in section (1) above, the **agent bank** shall promptly convene

(a) The lead bank deems it necessary to convene a syndicate meeting; or

(b) A written proposal from a **lender** whose share of the **total amount** reaches [30%] or more

(3) When the **agent bank** convenes a syndicate meeting, it shall notify each **lender** in writing by **email**. The meeting notice shall include the time, place (if applicable), method of the meeting and the agenda.

(4) The syndicate meeting may be held by way of on-site meeting or communication meeting or by written consent.

(5) Each **lender** shall notify the **agent bank** whether it will participate in the syndicate meeting within [10] **business days** before the meeting.

(6) Each **lender** may send one or two authorized representatives and several ordinary representatives to the syndicate meeting to express their opinions, but only the authorized representatives can vote on behalf of the **lender**. Each **lender** shall provide a written authorization. The power of attorney issued by each **lender** shall clearly indicate that the document is the official seal of each **lender** shall be filed with the **agent bank**, and the authorized representative shall verify the validity of the power of attorney.

(7) A valid resolution made at the syndicate meeting shall be made in writing by the **agent bank**. The **agent bank** shall also sign the resolution. Subject to the relevant provisions of this Contract, this resolution shall be binding on all **lenders**. If the resolution is related to the **borrower's** rights and obligations under the **financing agreement**, the **borrower** shall also sign the resolution.

4. The **lenders** may separately negotiate and sign an inter-syndicate agreement for syndicated loans.

16.8 Lenders' compensation

1. Each **lender** shall, within [10] **business days** after the **agent bank's** request, compensate the **agent bank** for its liabilities (other than those due to the fault or negligence of the **agent bank**) incurred by the **agent bank** in accordance with the **amount ratio** (unless the **agent bank** has received reimbursement from the **borrower** in accordance with the **financing agreement**).

2. Any **lender** that intends to make compensation in accordance with the provisions of this paragraph shall provide the **agent bank** with the calculation basis to the **lender** within [10] **business days** after the request.

16.9 Resignation of the agent bank

1. The **agent bank** ("**resigning agent bank**") may notify the **lender** at any time to express its intention to resign.

2. The **majority lender** shall, within [10] **business days** after receiving the resignation notice issued by the **resigning agent bank**, designate a financial institution as the successor of the **agent bank** ("**successor agent bank**"). The **successor agent bank** may designate a financial institution that it deems to be qualified, reputable and experienced as the **agent bank**.

3. The resignation of the **resigning agent bank** and the appointment of the **successor agent bank** shall be binding on all **lenders** from the date of the **successor agent bank's** formal succession.

4. From the effective date of the resignation of the **resigning agent bank** and the appointment of the **successor agent bank**, all **syndicate member banks** under this Contract shall be immediately terminated, and at the same time, the **syndicate member banks** under this Contract shall be terminated.

5. The **resigning agent bank** shall, within [10] **business days** after receiving the succession notice from the **successor agent bank**, provide the necessary assistance that it reasonably requires in order to exercise its rights and perform its obligations.

6.The **majority lender** may notify the **agent bank** and request it to resign in accordance with the provisions of this article. Otherwise, the **majority lender** may decide to change the **agent bank**.

16.10 Deductions by the agent bank

In the event that any **syndicate member bank** owes any money to the **agent bank** under this Contract that the **agent bank** should have paid to the **syndicate member bank** in accordance with this Contract **syndicate member bank**.

16.11 Other business

Each **syndicate member bank** (including its branches) may accept deposits from the **borrower**, provided

16.12 Dealings with the lenders

Unless notified by the relevant **lender** in accordance with the provisions of this Contract to the contrary, the **agent bank** shall act in accordance with the provisions of this Contract and is acting through its **handling bank**.

XVII Fees and compensation

[Each party may separately sign a syndication fee letter with the relevant party for the transactions and syndication fee letter, the provisions in the syndication fee letter shall prevail.]

17.1 Syndication fees

1.The calculation method of the commitment fee payable by the **borrower** under this Contract is:[/] on each interest payment date during the withdrawal period.

2.The agency fee payable by the **borrower** under this Contract is: [/]/See the agreement in the **fe**

bank on the **withdrawal date** of the first **loan fund**, and subsequent annual agency fees shall be paid

3.The arrangement fee payable by the **borrower** under this Contract is: [/]/See the agreement in the

17.2 Syndication costs

1.Unless otherwise provided by laws and regulations, all parties hereby agree that all reasonable preparation, signing, modification and exemption of the **financing documents** shall be borne by the

2.Unless otherwise provided by laws and regulations, all parties hereby agree that all costs and expenses of **documents** in any jurisdiction shall be borne by the **borrower**, including but not limited to the fees of

17.3 Compensation for losses

The **borrower** shall, within [10] **business days** after receiving the request from any **syndicate member bank** incurred by the **syndicate member bank** as a result of the **borrower**'s violation of its obligations under

- (1) The **borrower** fails to repay any amount due on the due date;
- (2) The **borrower** repays any amount due on a date other than the due date;
- (3) Any **event of default** or **potential event of default** occurs;
- (4) Any **loan funds** are not fully withdrawn on time due to the **borrower's** fault;

-
- (5) The **borrower** cancels any **lender's loan amount** in violation of this Contract;
 - (6) The information and materials provided by the **borrower** are untrue; and/or
 - (7) [I].

17.4 Currency compensation

If any payment made by the **borrower** under this Contract is not made in the currency payable as expressed in the **payment currency**, and after the **syndicate member bank** converts the **payment currency** into the **syndicate member bank** should receive, the **borrower** shall compensate for the shortfall and the related costs.

17.5 Basis of calculation

Any **syndicate member bank** that intends to make a request in accordance with Article 17.2 (Syndicate member bank request for compensation) shall notify the **agent bank** and provide detailed calculation basis of such request, and the **agent bank** shall provide a detailed calculation basis of such request.

17.6 Exemption from compensation

The **borrower** shall not be liable to any **syndicate member bank** in accordance with Article 17.2 (Syndicate member bank request for compensation) in the following circumstances:

1. Liability arising from the gross negligence, fault or willful misconduct of the **syndicate member bank**
2. The **borrower** has compensated the **syndicate member bank** in accordance with other provisions of the Contract.

XVIII. Transfer

18.1 Transfer by borrower

The **borrower** shall not transfer all or any of its rights or obligations under this Contract.

18.2 Transfer by lenders

1. Any **lender** ("**transferring bank**") that intends to transfer all or any of its rights and/or obligations under this Contract to the **agent bank** ("**transfer notice**") at least [30] **business days** in advance.

2. Any **lender** shall obtain the prior written consent of the **borrower** to transfer all or part of its **loan** and its disapproval within [30] **business days** of receipt of the **transfer notice**.

3. Any **lender** may transfer its entire share of the **loan balance** without the consent of the **agent bank**.

4. Notwithstanding the above provisions, if national laws, regulations or regulatory agencies have other

18.3 Effectiveness of transfer

The transfer made by the **lender** in accordance with Article 18.2 (*Transfer by lenders*) of this Contract shall be in the form and content of Appendix III of this Contract (Form of Transfer Certificate) and signed by the **transferring bank** and the **transferee bank** upon signing of the **transfer certificate**.

18.4 Binding force of transfer

Any transfer carried out and completed in accordance with the provisions of Article XVIII of this Contract shall be binding on all parties.

18.5 Consequences of transfer

From the effective date of the transfer, the **transferee bank** shall officially become a **lender**, and within 10 business days, it shall

1. The **transferring bank** shall no longer enjoy and assume all rights and obligations related to the subject matter of the transfer.

2. The **transferee bank** shall enjoy and assume all rights and obligations related to the subject matter of the transfer.

18.6 Exemption of the transferring bank

The **transferring bank** shall not be liable to the **transferee bank** for any of the following:

1. The valid execution, authenticity, accuracy, completeness, legality, validity or enforceability of this Contract;

2. Whether the amounts payable under this Contract can be received; and

3. The authenticity, accuracy and completeness of any statement of facts made by any other party to this Contract.

18.7 Further exemption of the transferring bank

The **transferring bank** is not obliged to:

1. Repurchase from any **transferee bank** any rights and obligations that the **transferring bank** has transferred to the **transferee bank** (Transfer by lenders).

2. Compensate any **transferee bank** for any losses suffered due to the failure of the **borrower** or any other party to this Contract.

18.8 Bookkeeping and archiving

The **agent bank** shall keep a list of all parties to this Contract, be responsible for transfer registration, and ensure the accuracy of the transfer records.

18.9 Change of handling bank

Any **lender** may change its **handling bank** by notifying the **borrower** and the **agent bank** at least [10] b

XIX. Relationship of rights and obligations among syndicate member banks

19.1 Independence of obligations

The obligations of each **syndicate member bank** under this Contract are independent of each other. Ar
any other **syndicate member bank** from performing its obligations under this Contract. No **syndicate m**
this Contract.

19.2 Independence of rights

The rights of each **syndicate member bank** under this Contract are independent of each other. Any d
Contract shall be separate debts. Unless otherwise agreed in this Contract, each **syndicate member l**
bank shall fail to perform any obligation under this Contract on the excuse of independence of rights.

XX. Obligation of confidentiality

20.1 Scope of confidentiality

Each party to this Contract shall be obliged to keep confidential any information provided to it by other p
right to disclose such information under the following circumstances:

1.Such information is already known to the public (provided that such information does not become i

2.Such information shall be disclosed in any court action, arbitration, administrative proceeding, enfc

3.Disclose in accordance with the requirements of local laws and regulations and within the scope re

4.Disclose in accordance with the listing and trading rules of the stock exchange where it is listed;

5.Disclose to any governmental, financial, tax or other administrative authority and to the extent requ

6.Disclose to its directors, managers, employees or professional advisors (including but not limitec
bank to comply with the confidentiality obligations stipulated in this article;

7.Disclose within the scope permitted by Article 20.2 of this Contract (Scope of other disclosure);

8.Disclose to relevant rating agencies in loan securitization transactions by each **syndicate membe**

9.Disclose with the consent of the party providing the confidential information.

20.2 Scope of other disclosure

Any **syndicate member bank** may disclose to any person who may or has already entered into any tr
syndicate member bank;

However, the disclosed party must, before receiving any such information, undertake to the syndica (Obligation of confidentiality).

20.3 Replacement

The agreements in Article 20.1 (Scope of confidentiality) and Article 20.2 (Scope of other disclosure) before becoming a party to this Contract in relation to the borrower, this Contract and the transactions u

20.4 Information collection

The **borrower** agrees and irrevocably authorizes that, the **syndicate member banks**, on the premise of the relevant laws and regulations, and in accordance with the collection requirements of the Financial Credit Information Basic Database established by the State, the information relating to all the contracts/agreements/undertakings and the performance of all the aforesaid contracts/agreements/undertakings and the information of the **borrower** that has been entered into the Financial Credit Information Basic Database under this Contract by the **syndicate member banks** before and after the signing of this Contract, and

XXI. Modification and exemption

21.1 Application and consent for modification or exemption

1. After the **borrower** applies for modifications and exemptions to the provisions of this Contract, requirements stipulated in this Contract and check whether the **borrower** has provided the information (etc.). After receiving the required documents mentioned above, the **agent bank** shall promptly notify

2. Any lender proposing a modification to the provisions of this Contract shall first notify the agent by email of the proposed modification and shall not vote. In the event that the voting matter proposed by the lenders involves the borrower and any guarantor, the lender shall first obtain the approval of the borrower with the borrower on behalf of the syndicate for the modification of the provisions of the contract in a writing.

3. For modifications or exemptions proposed by the **borrower** or any **lender**, the **agent bank** shall follow the relevant provisions of this Contract. If there is no express agreement in this Contract, or there is

4. After receiving the application for modifications or exemptions from the **borrower** or any **lender**, this Contract (*Syndicate meeting*), and promptly notify each **lender**, the **borrower** and relevant **guar**

21.2 Written modification

Any modification to any provision of this Contract shall be made in writing and shall become effective with the signature of both parties.

21.3 Agent bank's consent

Modifications to the provisions concerning any of the following matters must be approved by the **agent bank**:

1. Article VIII (Provisions as to payment), Article XVI (Relationships of syndicate member banks) or Article XVII (Relationships of agent bank);

2. Modify or waive any rights of the **agent bank** under this Contract, or impose any other obligations on the **agent bank**.

XXII. Notification

22.1 Through the agent bank

All communications between the **borrower** and any **syndicate member bank** regarding this Contract shall be made through the **agent bank**.

22.2 Method of notification

Any notice, request or other document sent by any party to this Contract to any other party shall be made by the designated contact person of the recipient at any time and indicating the contact person (if any). The initial contact address, telex number and telephone number shall be set out on page 1 of this Contract.

Each party to this Contract confirms that the contact information originally designated by the parties on this Contract is the address for service of documents of litigation or arbitration in respect of the dispute under this Contract.

22.3 Service of notice

Any communication between the parties to this Contract is deemed to have been received by the recipient if it is made in accordance with the following provisions:

1. If delivered by hand, at the time of actual delivery;
2. If transmitted by telex or fax, when the transmission is completed and the correct reply number or telex number is received;
3. If sent by e-mail, the day (Beijing time) the e-mail is sent to the correct e-mail address; or
4. If sent by mail, at [17:00] (Beijing time) of the [10th] **business day** after the document is submitted.

Notwithstanding the foregoing in this article, any communication or document made or delivered in accordance with the provisions of this article shall be deemed to have been received by the recipient [10 business days] on the date of receipt at the place of receipt.

22.4 Change of address

When any party to this Contract changes its contact address, telex number, fax number or e-mail, it shall immediately notify the other parties to this Contract.

22.5 Notification language

Notices given under this Contract shall be in Chinese.

XXIII. Debt certificate

Any **syndicate member bank** shall record relevant accounting information and records related to this loan. In the event of any manifest errors, the information recorded in the accounting documents of the **syndicate member bank** shall be corrected. The **borrower** shall be responsible for the **syndicate member banks** under this Contract.

XXIV. Other agreements

- 24.1 The borrower shall open a special account for loan payment and a special account for fund withdrawal. During the construction period, the project construction funds must be transferred to the special account in accordance with the relevant requirements of entrusted payment management, and the syndicate shall have the right to supervise the use of the funds.
- 24.2 The borrower's comprehensive operating income must be fully deposited into a special account for the principal and interest of the loan, and the syndicate is authorized to deduct the principal and interest of the loan from the account.
- 24.3 Complete the mortgage formalities for the land and factory buildings under the borrower's name, make the mortgage registration, and the proceeds shall be deposited into the special account;
- 24.4 The project assets and their proceeds shall not be refinanced externally, the project assets shall not be pledged to parties other than the syndicate. In the event of significant changes in the borrower's equity, the borrower must obtain prior written consent from the syndicate;

-
- 24.5 The project funds shall not be misappropriated in any form until the full repayment of the loan principal is completed. If the project construction exceeds the budget, the excess amount shall be self-financed in accordance with the proportion required by the relevant national regulations;
 - 24.6 If the borrower has suffered losses for two consecutive years, the syndicate shall have the right to increase the interest rate of the loan approved by the syndicate;

Should the borrower violate the conditions above, the syndicate shall have the right to increase the interest rate of the loan.

XXV. Accumulation of rights and independence of provisions

25.1 Accumulation of rights

The failure or delay of any **syndicate member bank** in exercising any of its rights under this Contract any such rights, alone or in part, shall not preclude the subsequent exercise of such right or any other remedies stipulated in this Contract are cumulative and do not exclude any other rights or remedies granted

25.2 Independence of provisions

If, at any time, any provision of this Contract becomes illegal, invalid or unenforceable, the legality, validity

XXVI. Text of the contract

26.1 Language

This Contract is drafted and signed in Chinese.

26.2 Original copy

This Contract is made in [ten] original copies, which are of equal force and effect.

XVII. Governing law and dispute resolution

27.1 Governing law

This Contract shall be governed by and construed in accordance with the laws of **China**.

27.2 Dispute resolution

Any dispute arising out of or in connection with this Contract shall be resolved by amicable negotiation; if the parties fail to negotiate within that period, any party shall have the right to choose the [second] dispute resolution method

1. Submit the dispute to the [] Arbitration Commission for arbitration in [] in accordance with the award is final and binding on all parties; or

2. Submit the dispute to the People's Court of [Jianye District, Nanjing City] for resolution through litigation

27.3 Waiver of immunity

The **borrower** hereby irrevocably waives any immunity it or its assets may have or hereafter acquire in connection with this Contract

XXVIII. Effectiveness

This Contract shall become effective on the date on which the legal representative/responsible person signs and seals ("effective date").

Appendix I Lenders' Original Documents

Original lender

Nanjing Zidong Sub-branch of Industrial and Commercial
Bank of China Limited
East West Bank (China) Limited

Appendix II Form of Document

To: [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

As the **agent bank**

Date: [] [] , []

Subject: [Syndicated] **Loan Contract signed on [] [] , []**

Our company hereby references the [Syndicated Loan] Contract (hereinafter referred to as the "**Loan Contract**")
Branch of Industrial and Commercial Bank of China Limited] as the **lead bank**, (2) [Nanjing Zidong Sub-branch of
lenders, and (3) [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited] as the **agent bank**.
Confirmation Letter.

Our company hereby confirms:

- 1.Among the various documents listed in paragraph 1 of Article 4.2 of the **Loan Contract**(*Prerequisites for firm*
documents attached to this Confirmation Letter) are true, accurate and complete copies of their originals, and su
- 2.The resolutions passed at the meeting of our company's [board of shareholders]/[board of directors] and state
the date of this Confirmation Letter.
- 3.Our company is currently solvent.
4. The following is a list of all current directors of our company as of the date of this Confirmation Letter and th

[Zhang Yongfeng, Mary Luo, Rong Zhou, Yakob Liawatidewi, Qiu Yinhua].

5. Unless our company notifies you in writing to the contrary, your bank may believe that the content contained

Legal Representative/Responsible Person
(or Authorized Signatory)
[•] Official seal

Appendix III Form of Tr

To: [/]
Address: [/]
Contact person: [/]

[/]
Address: [/]
Contact person: [/]

From: [Transferring bank] and [Transferee bank]

[•] Contract dated [•] ('

We hereby reference the Article XVIII of the Loan Contract (*Transfer*). The terms defined in the Loan Contract

1. The transferring bank and the transferee bank hereby agree that the transferring bank will transfer Article XVIII of the Loan Contract (*Transfer*), and the transferee bank will assume the same responsibilities
2. The date of transfer is [/].

3. The address of the transferee bank's handling agency is listed in the annex.
4. The provisions of Article 18.3 (Effectiveness of transfer) to Article 18.7 (Further exemption of the transfer) apply to the transfer.
5. This Certificate is governed by the laws of China.

Annex Shares certificate

Under the total loan amount:

Transferring bank's loan amount

[/]

Transferring bank's share of loan balance

[/]

Transferee bank's information: [/]

Name of the transferee bank: [/]

Handling agency: [/]

Address for delivery of notices: [/]

Phone: [/]

Telex: [/]

Fax: [/]

Contact person: [/]

Email: [/]

[Transferring bank] [/Transferee bank] [/]

Signatory: [/ Signatory: [/]

(Official Seal) (Official Seal)

Agent bank[/]

Signatory: [/]

(Official Seal)

Appendix IV Accounts

Borrower

Loan fund account

Account name: [Amphastar Nanjing Pharmaceuticals Inc.]

Opening bank: [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

Account No.: [***]

Remarks: [Disbursement of syndicated loan]

Syndicate member banks

Agent bank's payment account

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

[Name of the lead bank]

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

[Name of the agent bank]

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

[Name of the lender]

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

[Name of the lender]

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

This page is the stamp page of the *Syndicated Loan Contract* signed by Nanjing Branch of Industrial and Commercial Bank of China Limited, East West Bank (China) Limited and Amphastar Nanjing Pharmaceuticals Inc., and there is no text on this page.

Borrower

[Amphastar Nanjing Pharmaceuticals Inc.]

Address: [No. 5, Xinghe Road, Nanjing Economic and Technological Development Zone]

Zip

code: [210000]

Phone: [***]

Fax: [/]

Contact person: [***]

Email: [***]

Legal Representative/Responsible Person (or Authorized Signatory)

[seal:]
[illegible]

Name:

Title:



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Lead bank

[Nanjing Branch of Industrial and Commercial Bank of China Limited]

Address: [No. 379, Jiangdong Middle Road, Jianye District, Nanjing]

Zip

code: [210000]

Phone: [***]

Fax: [***] Contact person: [***]

Email: [***]

Legal Representative/Responsible Person (or Authorized Signatory):

Seal of
Yang
Qingsheng
[seal]

Name:

Title:

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Agent bank

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

Mailing address:Building B, Financial Building, Xingang Industrial Zone, Nanjing

Zip

code: [210038]

Phone: [***]

Fax:[***]

Contact person:[***]

Email: [***]

Legal Representative/Responsible Person (or Authorized Signatory):

Li Lei
[seal]

Name:

Title:



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Lender

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

Mailing address:Building B, Financial Building, Xingang Industrial Zone, Nanjing

Zip

code: [210038]

Phone: [***]

Fax:[***]

Contact person:[***]

Email: [***]

Legal Representative/Responsible Person (or Authorized Signatory):

Li Lei
[seal]

Name:

Title:



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This page is the stamp page of the *Syndicated Loan Contract* signed by Nanjing Branch of Industrial and Commercial Bank of China Limited, East West Bank (China) Limited and Amphastar Nanjing Pharmaceuticals Inc., and there is no text on this page.

Lender

[East West Bank (China) Limited]

Mailing address: [Units 01-08, 33/F, Jinmao Building, No. 88 Century Avenue, China (Shanghai) Pilot Free Trade Zone]

Zip

code: [200000]

Phone: [***]

Fax: [***]

Contact person: [***]

Email: [***]

Legal Representative/Responsible Person (or Authorized Signatory):

/s/Julia Zhu

Name:

Title:



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**CERTIFICATION PURSUANT TO RULE 13a-15 AND 15d-15
OF THE SECURITIES EXCHANGE ACT OF 1934
AS ADOPTED PURSUANT TO
THE SARBANES-OXLEY ACT OF 2002**

I, Jack Y. Zhang, Ph.D., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amphastar Pharmaceuticals, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures required by the Securities Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed and made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed and prepared, in order to ensure that material facts are accurately and in a timely manner reported, in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the period covered by this report, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting (or the equivalent functions),
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting that are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **November 8, 2023** May 10, 2024

**CERTIFICATION PURSUANT TO RULE 13a-15 AND 15d-15
OF THE SECURITIES EXCHANGE ACT OF 1934
AS ADOPTED PURSUANT TO
THE SARBANES-OXLEY ACT OF 2002**

I, William J. Peters, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amphastar Pharmaceuticals, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed and made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed and prepared, in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the period covered by this report, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) (the "evaluation"), the following:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting that are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **November 8, 2023** **May 10, 2024**

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**CERTIFICATIONS OF PRINCIPAL
PURSUANT TO 18 U.S.C.
AS ADOPTED PURSUANT
OF THE SARBANES-OXLEY ACT**

The undersigned officer of Amphastar Pharmaceuticals, Inc. (the "Company"), hereby certifies, to the best of such officer's knowledge and belief, and based on the information furnished to him or her, that:

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended **September 30, 2023** **March 31, 2024** (the "Report")
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: **November 8, 2023** **May 10, 2024**

The foregoing certification is being furnished solely to accompany the Report pursuant to 18 U.S.C. §1350, and is not being filed for any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such fi

**CERTIFICATIONS OF PRINCIPAL
PURSUANT TO 18 U.S.C. §1350
AS ADOPTED PURSUANT TO
THE SARBANES-OXLEY ACT**

The undersigned officer of Amphastar Pharmaceuticals, Inc. (the "Company"), hereby certifies, to the best of such officer's knowledge

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended **September 30, 2023** **March 31, 2024** (the "Report")
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations

Date: **November 8, 2023** **May 10, 2024**

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