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## DELTA REPORT

### 10-Q

AMPH - AMPHASTAR PHARMACEUTICALS

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

The following comparison report has been automatically generated

**TOTAL DELTAS** 10761

■ CHANGES	108
■ DELETIONS	1479
■ ADDITIONS	9174

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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#### **SPECIAL NOTE ABOUT FORWAF**

This Quarterly Report on Form 10-Q, or Quarterly Report, contains "forward-looking statements" that involve substantial risks and uncertainties. In so far as these statements relate to financial performance or condition and involve known and unknown risks, uncertainties and other factors that could cause actual results, levels of activity to differ materially from those expressed or implied by such forward-looking statements, the Company has identified the following factors that could cause actual results, levels of activity to differ materially from those expressed or implied by such forward-looking statements:

- our expectations regarding the sales and marketing of our products;
- our expectations regarding our newly acquired product, BAQSIMI®, including with respect to our ability to increase our revenues and derive cash flow from this product;
- our ability to successfully acquire and integrate assets, including our ability to integrate BAQSIMI®; BAQSIMI®;
- our expectations regarding our manufacturing and production and the integrity of our supply chain for our products, including the risks associated with our manufacturing and production facilities and the integrity of our supply chain for our products;
- our business and operations in general, including: any resurgence of the COVID-19 pandemic, adverse impacts of the Russia-Ukraine conflict, liquidity, and the potential for conflict in the region;
- our ability to attract, hire, and retain highly skilled personnel;
- interruptions to our manufacturing and production as a result of natural catastrophic events or other causes beyond our control such as power outages, East conflicts;
- global, national and local economic and market conditions, specifically with respect to geopolitical uncertainty, including the Russia-Ukraine conflict, and the potential for conflict in the region;
- the timing and likelihood of U.S. Food and Drug Administration, or FDA, approvals and regulatory actions on our product candidates, manufacturing processes, and facilities;
- our ability to advance product candidates in our platforms into successful and completed clinical trials and our subsequent ability to successfully commercialize these products;
- cost and delays resulting from the extensive pharmaceutical regulations to which we are subject;
- our ability to compete in the development and marketing of our products and product candidates;
- our expectations regarding the business of our Chinese subsidiary, Amphastar Nanjing Pharmaceuticals, Ltd., or ANP;
- the potential for adverse application of environmental, health and safety and other laws and regulations on our operations;
- our expectations for market acceptance of our new products and proprietary drug delivery technologies, as well as those of our active pharmaceutical ingredients and manufacturing facilities;
- the effects of reforms in healthcare regulations and reductions in pharmaceutical pricing, reimbursement and coverage;
- our expectations in obtaining insurance coverage and adequate reimbursement for our products from third-party payers;
- the amount of price concessions or exclusion of suppliers adversely affecting our business;
- variations in intellectual property laws, our ability to establish and maintain intellectual property protection for our products and our ability to sue infringers;
- the implementation of our business strategies, product development strategies and technology utilization;
- the potential for exposure to product liability claims;
- our ability to successfully bid for suitable acquisition targets or licensing opportunities, or to consummate and integrate acquisitions, divestiture and the potential for conflict in the region;
- our ability to expand internationally;

- economic and industry trends and trend analysis;
- our ability to remain in compliance with laws and regulations that currently apply or become applicable to our business both in the United States and abroad;
- the impact of trade tariffs, export or import restrictions, or other trade barriers;
- the impact of Patient Protection and Affordable Care Act (as amended) and other legislative and regulatory healthcare reforms in the countries in which we operate;
- the impact of global and domestic tax reforms;
- the timing for completion and the validation of the new construction at our ANP and Amphastar facilities;
- the timing and extent of share buybacks; and

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- our financial performance expectations, including our expectations regarding our backlog, revenue, cost of revenue, gross profit or gross margin, ability to achieve and maintain future profitability.

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You should read this Quarterly Report and the documents that we reference elsewhere in this Quarterly Report completely and with the understanding that the significant risks and uncertainties to which our forward-looking statements are subject, you should not place undue reliance on or regard them as facts. We discuss many of these risks and uncertainties in greater detail in this Quarterly Report and in our Annual Report on Form 10-K. These forward-looking statements represent our estimates and assumptions only as of the date of this Quarterly Report regardless of the time of delivery of this Quarterly Report, and are not a guarantee of future performance. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this Quarterly Report. Except as required by law, we undertake no obligation to update or revise these forward-looking statements in light of developments that occur after the date of this Quarterly Report.

Unless expressly indicated or the context requires otherwise, references in this Quarterly Report to "Amphastar," "the Company," "we," "our," and "ourselves" refer to Amphastar Pharmaceuticals, Inc. and its consolidated subsidiaries.

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**PART I – FINANCIAL STATEMENTS**

**ITEM 1. FINANCIAL STATEMENTS**

**AMPHASTAR PHARMACEUTICALS, INC.**  
**CONDENSED CONSOLIDATED**  
**(in thousands, except per share data)**

ASSETS
Current assets:
Cash and cash equivalents
Restricted cash
Short-term investments
Restricted short-term investments
Accounts receivable, net
Inventories
Income tax refunds and deposits
Prepaid expenses and other assets
Total current assets
Property, plant, and equipment, net
Finance lease right-of-use assets
Operating lease right-of-use assets
Investment in unconsolidated affiliate
Goodwill and intangible assets, net
Long-term investments
Other assets
Deferred tax assets
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities:
Accounts payable and accrued liabilities
Accrued payments for BAQSIMI® (see Note 3)
Income taxes payable
Current portion of long-term debt
Current portion of operating lease liabilities
Total current liabilities
Long-term reserve for income tax liabilities
Long-term debt, net of current portion and unamortized debt issuance costs
Long-term operating lease liabilities, net of current portion
Deferred tax liabilities
Other long-term liabilities
Total liabilities
Commitments and contingencies
Stockholders' equity:
Preferred stock: par value \$0.0001; 20,000,000 shares authorized; no shares issued and outstanding
Common stock: par value \$0.0001; 300,000,000 shares authorized; 59,220,178 and 47,898,466 shares issued and outstanding as 48,112,069 shares issued and outstanding as of December 31, 2022, respectively
Common stock: par value \$0.0001; 300,000,000 shares authorized; 60,160,459 and 48,841,343 shares issued and outstanding as of March 31, 2023, respectively
Additional paid-in capital
Retained earnings
Accumulated other comprehensive loss
Treasury stock
Total equity
Total liabilities and stockholders' equity

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**AMPHASTAR PHARMA,  
CONDENSED CONSOLIDATED STATEMENTS  
(Unaudited; in thousands, US\$)**

**Net revenues:**

Product revenues, net

Other revenues

Total net revenues

**Cost of revenues****Gross profit****Operating expenses:**

Selling, distribution, and marketing

General and administrative

Research and development

Total operating expenses

**Income from operations****Non-operating income (expenses):**

Interest income

Interest expense

Other income (expenses), net

Total non-operating income (expenses), net

**Income before income taxes****Income tax provision****Income before equity in losses of unconsolidated affiliate****Equity in losses of unconsolidated affiliate****Net income****Net income per share:**

Basic

Diluted

**Weighted-average shares used to compute net income per share:**

Basic

Diluted

See Accompanying Notes to Condensed

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**AMPHASTAR PHARM.  
CONDENSED CONSOLIDATED STATEMENT  
(Unaudited; in thousand)**

Net income

Other comprehensive income (loss), net of income taxes

    Foreign currency translation adjustment

    Total other comprehensive income (loss)

Total comprehensive income

See Accompanying Notes to Condensed

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**AMPHASTAR PHARM.  
CONDENSED CONSOLIDATED STATEMENT  
(Unaudited; in thousand)**

	Common Stock		Accumulated			Treasury Stock		
			Additional	Other				
	Shares	Amount	Paid-in Capital	Retained Earnings	Loss	Shares	Amount	Total
Balance as of December 31, 2022	58,110,231	\$ 6	\$ 455,077	\$ 271,723	\$ (8,624)	(9,998,162)	\$ (189,524)	\$ 528,658
Net income	—	—	—	26,032	—	—	—	26,032
Other comprehensive income	—	—	—	—	356	—	—	356
Purchase of treasury stock	—	—	—	—	—	(263,131)	(8,015)	(8,015)
Issuance of common stock in connection with the Company's equity plans	330,300	—	(4,565)	—	—	—	—	(4,565)
Share-based compensation expense	—	—	6,111	—	—	—	—	6,111
Balance as of March 31, 2023	58,440,531	\$ 6	\$ 456,623	\$ 297,755	\$ (8,268)	(10,261,293)	\$ (197,539)	\$ 548,577
Net income	—	—	—	26,124	—	—	—	26,124

Other comprehensive loss	—	—	—	—	(56)	—	—	(56)
Purchase of treasury stock	—	—	—	—	—	(3,585)	(129)	(129)
Issuance of treasury stock in connection with the Company's equity plans	—	—	(231)	—	—	15,207	231	—
Issuance of common stock in connection with the Company's equity plans	627,946	—	9,853	—	—	—	—	9,853
Share-based compensation expense	—	—	4,865	—	—	—	—	4,865
<b>Balance as of June 30, 2023</b>	<b>59,068,477</b>	<b>\$ 6</b>	<b>\$ 471,110</b>	<b>\$ 323,880</b>	<b>\$ (8,324)</b>	<b>(10,249,671)</b>	<b>\$ (197,437)</b>	<b>\$ 589,235</b>
Net income	—	—	—	49,222	—	—	—	49,222
Other comprehensive loss	—	—	—	—	(87)	—	—	(87)
Purchase of treasury stock	—	—	—	—	—	(1,072,041)	(50,000)	(50,000)
Issuance of common stock in connection with the Company's equity plans	151,701	—	2,126	—	—	—	—	2,126
Share-based compensation expense	—	—	4,644	—	—	—	—	4,644
<b>Balance as of September 30, 2023</b>	<b>59,220,178</b>	<b>\$ 6</b>	<b>\$ 477,880</b>	<b>\$ 373,102</b>	<b>\$ (8,411)</b>	<b>(11,321,712)</b>	<b>\$ (247,437)</b>	<b>\$ 595,140</b>

	Common Stock				Accumulated			Total	
			Additional		Other		Comprehensive		
	Shares	Amount	Paid-in	Retained	Earnings	Income (loss)			
<b>Balance as of December 31, 2023</b>	<b>59,390,194</b>	<b>\$ 6</b>	<b>\$ 486,056</b>	<b>\$ 409,268</b>	<b>\$ (8,478)</b>	<b>(11,321,712)</b>			
Net income	—	—	—	—	43,177	—	—	—	
Other comprehensive loss	—	—	—	—	—	(291)	—	—	
Issuance of treasury stock in connection with the Company's equity plans	—	—	(33)	—	—	—	—	—	
Issuance of common stock in connection with the Company's equity plans	770,265	—	(17,311)	—	—	—	—	—	
Share-based compensation expense	—	—	7,360	—	—	—	—	—	
<b>Balance as of March 31, 2024</b>	<b>60,160,459</b>	<b>\$ 6</b>	<b>\$ 476,072</b>	<b>\$ 452,445</b>	<b>\$ (8,769)</b>	<b>(11,321,712)</b>			

	Common Stock				Accumulated			Total	
			Additional		Other		Comprehensive		
	Shares	Amount	Paid-in	Retained	Earnings	Income (loss)			
<b>Balance as of December 31, 2021</b>	<b>56,440,202</b>	<b>\$ 6</b>	<b>\$ 422,423</b>	<b>\$ 180,337</b>	<b>\$ (8,478)</b>	<b>(11,321,712)</b>			
<b>Balance as of December 31, 2022</b>	<b>57,495,402</b>	<b>\$ 6</b>	<b>\$ 433,454</b>	<b>\$ 204,590</b>	<b>\$ (8,769)</b>	<b>(11,321,712)</b>			
Net income	—	—	—	—	24,253	—	—	—	
Other comprehensive loss	—	—	—	—	—	(291)	—	—	
Purchase of treasury stock	—	—	—	—	—	—	—	—	
Issuance of treasury stock in connection with the Company's equity plans	—	—	(428)	—	—	—	—	—	
Issuance of common stock in connection with the Company's equity plans	1,055,200	—	—	6,437	—	—	—	—	
Share-based compensation expense	—	—	5,022	—	—	—	—	—	
<b>Balance as of March 31, 2022</b>	<b>57,495,402</b>	<b>\$ 6</b>	<b>\$ 433,454</b>	<b>\$ 204,590</b>	<b>\$ (8,769)</b>	<b>(11,321,712)</b>			
Net income	—	—	—	—	17,346	—	—	—	
Other comprehensive loss	—	—	—	—	—	(291)	—	—	
Purchase of treasury stock	—	—	—	—	—	—	—	—	
Issuance of treasury stock in connection with the Company's equity plans	—	—	(430)	—	—	—	—	—	
Issuance of common stock in connection with the Company's equity plans	400,935	—	—	5,783	—	—	—	—	
Share-based compensation expense	—	—	4,235	—	—	—	—	—	
<b>Balance as of June 30, 2022</b>	<b>57,896,337</b>	<b>\$ 6</b>	<b>\$ 443,042</b>	<b>\$ 221,936</b>	<b>\$ (8,769)</b>	<b>(11,321,712)</b>			
Net income	—	—	—	—	15,874	—	—	—	
Other comprehensive loss	—	—	—	—	—	(291)	—	—	
<b>Other comprehensive income</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	
Purchase of treasury stock	—	—	—	—	—	—	—	—	
Issuance of common stock in connection with the Company's equity plans	98,511	—	—	1,400	—	—	—	—	
Share-based compensation expense	—	—	4,299	—	—	—	—	—	
<b>Balance as of September 30, 2022</b>	<b>57,994,848</b>	<b>\$ 6</b>	<b>\$ 448,741</b>	<b>\$ 237,810</b>	<b>\$ (8,769)</b>	<b>(11,321,712)</b>			

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**AMPHASTAR PHARM.  
CONDENSED CONSOLIDATED ST  
(Unaudited; in**

**Cash Flows From Operating Activities:**

Net income

## Reconciliation to net cash provided by operating activities:

Loss (gain) on disposal of assets

Impairment of long-lived assets

Gain on interest rate swaps and foreign currency transactions, net

Loss on disposal of assets

Loss (gain) on interest rate swaps and foreign currency transactions, net

Depreciation of property, plant, and equipment

Amortization of product rights, trademarks, and patents

Operating lease right-of-use asset amortization

Amortization of discounts, premiums, and debt issuance costs

Equity in losses of unconsolidated affiliate

Share-based compensation expense

## Changes in operating assets and liabilities:

Accounts receivable, net

Inventories

Prepaid expenses and other assets

Income tax refunds, deposits, and payable, net

Operating lease liabilities

Accounts payable and accrued liabilities

Net cash provided by operating activities

**Cash Flows From Investing Activities:**

BAQSIMI® acquisition

Purchases and construction of property, plant, and equipment

Proceeds from the sale of property, plant and equipment

Purchase of investments

Maturity of investments

Deposits and other assets

Net cash used in investing activities

Net cash provided by (used in) investing activities
<b>Cash Flows From Financing Activities:</b>
Proceeds from equity plans, net of withholding tax payments
Purchase of treasury stock
Debt issuance costs
Proceeds from issuance of long-term debt
Proceeds from borrowing under lines of credit
Principal payments on long-term debt
Net cash provided by (used in) financing activities
Net cash used in financing activities
Effect of exchange rate changes on cash
Net increase in cash, cash equivalents, and restricted cash
Cash, cash equivalents, and restricted cash at beginning of period
Cash, cash equivalents, and restricted cash at end of period
<b>Noncash Investing and Financing Activities:</b>
Deferred payment for BAQSIMI® acquisition
Capital expenditures included in accounts payable
Operating lease right-of-use assets in exchange for operating lease liabilities
Equipment acquired under finance leases
<b>Supplemental Disclosures of Cash Flow Information:</b>
Interest paid, net of capitalized interest
Income taxes paid

See Accompanying Notes to Condensec

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AMPHASTAR PHARMA  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**Note 1. General**

Amphastar Pharmaceuticals, Inc., a Delaware corporation (together with its subsidiaries, hereinafter referred to as the "Company") is a pharmaceutical company that manufactures and distributes a variety of pharmaceutical products, including generic and proprietary injectable, inhalation, and intranasal products, including products with high technical barrier. The Company's products are used in hospital or urgent care clinical settings and are primarily contracted and distributed through third-party companies for use in their own products and are being used by the Company in the development of injectable finished pharmaceutical products.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements filed with the Securities and Exchange Commission, or SEC, in the Company's Annual Report on Form 10-K for the year ended December 31, 2020. The condensed consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States generally accepted accounting principles.

financial statements. The accompanying year-end condensed consolidated balance sheet was derived from the audited financial statement of management, necessary for a fair statement presentation of the Company's consolidated financial position, results of operations: such adjustments are of a normal, recurring nature. The Company's results of operations, comprehensive income (loss) and cash flows for future periods.

#### Note 2. Summary of Significant Accounting Policies

##### *Basis of Presentation*

The unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries, and are prepared in accordance with the **condensed consolidated statements of cash flows to conform to the current period presentation**. All intercompany activity has been eliminated. The accompanying unaudited condensed consolidated financial statements include all adjustments, which are of a normal recurring nature.

The Company's subsidiaries include: (1) International Medication Systems, Limited, or IMS, (2) Armstrong Pharmaceuticals, Inc., or Amphastar UK Ltd., or AUK, (6) International Medication Systems (UK) Limited, or IMS UK, and (7) Amphastar Medication Co., LLC.

##### *Investments in Unconsolidated Affiliate*

The Company applies the equity method of accounting for investments when it has significant influence, but not controlling interest in the investee. The determination of whether an investee's results are recorded on a lag is made on an investment-by-investment basis.

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#### **AMPHASTAR PHARMA** **NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS** **(Unaudited)**

statements of operations. Investments accounted for using the equity method may be reported on a lag of up to three months if final reporting date. The determination of whether an investee's results are recorded on a lag is made on an investment-by-investment basis.

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#### **AMPHASTAR PHARMA** **NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS** **(Unaudited)**

The carrying value of equity method investments is reported as "Investment in unconsolidated affiliate" in the accompanying consolidated financial statements. The Company's share of the investee's earnings or losses and dividends paid, if any.

The Company assesses equity method investments for impairment whenever events or changes in circumstances indicate that the carrying value of the investment is other than temporary. If the decline in value is considered temporary, the investment is written down to its estimated fair value.

recording of the periods presented. Company's share of the losses of Hanxin

#### *Use of Estimates*

The preparation of condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts and the disclosure of contingent assets and liabilities. Actual results could differ from those estimates. The principal accounting estimates include: fair value of acquired asset chargebacks and rebates, provision for product returns, adjustment of inventory to its net realizable value, impairment of investment in associates, volatility for share-based compensation expense, valuation allowances for deferred tax assets, and liabilities for uncertain income tax positions.

#### *Foreign Currency*

The functional currency of the Company, its domestic subsidiaries, its Chinese subsidiary ANP, and its U.K. subsidiary, AUK, is the U.S. dollar using the current or historical exchange rates. The resulting currency remeasurement adjustments and other transaction gains and losses are included in the results of operations.

The Company's French subsidiary, AFP, maintains its book of record in euros. AUK's subsidiary, IMS UK, maintains its book of record in British pounds. Activities in the statements of operations are translated to USD using average exchange rates during the period. Assets and liabilities are translated at the date of the equity transactions. Translation adjustments are reflected in stockholders' equity and are included as a component of comprehensive income. Transaction gains and losses that are of a long-term investment nature are reported in other accumulated comprehensive income (loss).

The unrealized gains and losses of intercompany foreign currency transactions that are of a long-term investment nature were a component of other comprehensive income for the three months ended March 31, 2024 and nine months ended September 30, 2022, the unrealized gains and losses of intercompany foreign currency transactions were \$1.2 million and \$1.1 million gain, respectively.

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

#### *Comprehensive Income*

The Company's comprehensive income includes its foreign currency translation gains and losses as well as its share of other comprehensive income.

#### *Acquisitions*

The Company evaluates acquisitions and other similar transactions to assess whether or not the transaction should be accounted for as a business combination. The Company assesses whether the gross assets acquired are concentrated in a single identifiable asset or group of similar identifiable assets. If the screen is not indicative of a business combination, the Company assesses whether or not the Company has acquired inputs and substantive processes that are used to produce goods or services.

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have the ability to create outputs, which would meet the definition of a business.

Acquisitions meeting the definition of business combinations are accounted for using the acquisition method of accounting, which combination, any excess of the purchase price over the estimated fair values of the net assets acquired is recorded as goodwill.

For asset acquisitions, a cost accumulation model is used to determine the cost of an asset acquisition. Direct transaction costs allocated to identifiable assets acquired and liabilities assumed based on a relative fair value basis, with the exception of non-qualifying assets. An in-process research and development, or IPR&D, asset, the IPR&D asset is only capitalized if it has an alternative future use. Arrangements that encompass obligations to make future payments to sellers contingent upon the achievement of future financial performance are not considered to be assets. Resolved and the consideration is paid or becomes payable (unless contingent considerations meets the definition of a derivative, if any) assets acquired based on their relative fair values at the acquisition date, with the exception of non-qualifying assets.

Judgments are used in determining estimates of useful lives of long-lived assets. Useful life estimates are based on, among other factors, trends on each asset's life cycle and other factors. These judgments can materially impact the estimates used to allocate purchase price to current and future operating results. For these and other reasons, actual results may vary significantly from estimated results.

#### *Advertising Expense*

Advertising expenses, primarily associated with Primate MIST®, are recorded as they are incurred, except for expenses related to the campaign. The campaign is first presented, and are reflected as a component of selling, distribution and marketing in the Company's condensed consolidated financial statements. Advertising expenses were \$1.9 million, \$2.7 million and \$8.1 million, respectively. For the three and nine months ended September 30, 2023 and 2022.

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#### *Financial Instruments*

The carrying amounts of Company's accompanying condensed consolidated balance sheets include the following financial instruments: accounts payable, accrued expenses, and short-term borrowings, and long-term obligations. The Company considers the carrying amounts of financial instruments due to the short maturity of these items. The carrying value of the Company's long-term obligations, with the exception of rates currently offered to the Company for instruments with similar maturities. Investments and short-term investments are recorded at times enters into interest rate swap contracts to manage its exposure to interest rate changes and its overall cost of long-term debt.

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[Table of each reporting period with changes in fair value recorded in other income \(expenses\) on the condensed consolidated statement to purchase foreign currency. As of December 31, 2022, the Company had an unsettled forward currency contract to purchase foreign currency. The forward currency contract is recorded in the accounts payable and accrued liabilities line in the condensed consolidated balance sheets.](#)

**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

*Cash and Cash Equivalents*

Cash and cash equivalents consist of cash, money market accounts, certificates of deposit and highly liquid investments with original maturities of three months or less.

*Investments*

Investments as of [September 30, 2023](#) [March 31, 2024](#) and [December 31, 2022](#) [December 31, 2023](#) consisted of certificates of deposit with original maturities of three months.

*Restricted Cash*

Restricted cash is collateral required for the Company to guarantee certain vendor payments in [France and China](#), [France](#). As of [September 30, 2023](#) [March 31, 2024](#) and [December 31, 2022](#) [December 31, 2023](#), the balance of restricted cash was \$[5.5 million](#) and \$[0.2 million](#), respectively.

*Restricted Short-Term Investments*

Restricted short-term investments consist of certificates of deposit that are collateral for standby letters of credit to qualify for workers' compensation insurance. As of [September 30, 2023](#) [March 31, 2024](#) and [December 31, 2022](#) [December 31, 2023](#), the balance of restricted short-term investments was \$[0.1 million](#).

*Deferred Income Taxes*

The Company utilizes the liability method of accounting for income taxes, under which deferred taxes are determined based on the valuation allowance is recorded when it is more likely than not that the deferred tax assets will not be realized.

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

*Debt Issuance Costs*

Debt issuance costs related to non-revolving debt are recognized as a reduction to the related debt balance in the accompanying consolidated balance sheet using the effective interest method. Debt issuance costs associated with revolving debt are capitalized within other long-term assets on the balance sheet.

*Convertible Debt*

The Company accounts for its convertible debt instruments as a single unit of accounting, a liability, because the Company concluded 815-15, *Derivatives and Hedging* and the Company did not issue its convertible debt instruments at a substantial premium. The Company amortizes them over the contractual term of the convertible debt instrument using the effective interest rate.

In accordance with *Accounting Standards Update, or ASU, 2020-06, 2020-06, Debt—Debt with Conversion and Other Options Accounting for Convertible Instruments and Contracts in an Entity's Entity's Own Equity*, the Company evaluates convertible debt conversion

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feature is not bifurcated from the host instrument. If the conversion feature does not require derivative treatment under ASC 815, the Company does not bifurcate the conversion feature from the host instrument. If there are no beneficial conversion features, if no beneficial conversion features exist that require separate recognition, convertible debt instruments are not bifurcated and recognition as derivatives.

*[Impairment of Long Lived Assets, including Identifiable Definite-Lived Intangible Assets](#)*

The Company assesses long-term and identifiable definite-lived intangible assets or asset groups for impairment when events or changes in circumstances indicate that the fair value of the asset or asset group may not be recoverable. The Company compares the expected future undiscounted cash flows to the carrying amount of the asset or asset group. If the carrying amount of the asset or asset group exceeds the fair value (assets to be held and used) or fair value less cost to sell (assets to be disposed of), the Company also assesses the remaining useful life. Changes in the useful life are adjusted prospectively by revising the remaining period over which the asset is amortized.

*[Litigation, Commitments and Contingencies](#)*

Litigation, commitments and contingencies are accrued when management, after considering the facts and circumstances of each matter, believes that an estimate of the amount of the loss can be reasonably estimated. When only a range of amounts is reasonably estimable and no amount within the range can be assigned a probability, the Company uses the midpoint of the range. When there are inherent uncertainties surrounding gain contingencies, the Company generally does not recognize potential gains until they are realized.

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*[Recent Accounting Pronouncements](#)*

In November 2023, the Financial Accounting Standards Board, or FASB, issued ASU 2023-07, *Segment Reporting (Topic 280): Intra-entity Revenues, Segment Reporting, and Disclosure*. The standard requires entities to disclose segment information primarily through additional disclosures about significant segment expenses. The standard is effective for fiscal years beginning after December 15, 2024. The amendments should be applied retrospectively to all prior periods presented in the financial statements. The Company has not yet determined the impact of the standard on its financial statements.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures* which requires tax rate reconciliation as well as expanded information on income taxes paid by jurisdiction. The disclosure requirements will be a material effect on for fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is currently evaluating the impact of this standard.

### Note 3. BAQSIMI® Asset Acquisition

On June 30, 2023, the Company completed its acquisition of BAQSIMI® glucagon nasal powder, or BAQSIMI® pursuant to an asset purchase agreement, or the Purchase Agreement, with Lilly. At the closing of the transaction, or the Closing, the Company paid Lilly \$500.0 million in cash. In addition, the Company is required to pay Lilly \$4.0 million upon the assignment of certain contracts to the Company after the first anniversary of the Closing, but no later than the fifth anniversary of the Closing. The Company is also required to pay Lilly \$1.0 million to \$1.5 million to Lilly based on the achievement of certain milestones. The Purchase Agreement provides that the contingent consideration will be paid in cash if the Company achieves annual net sales of \$175.0 million or more of BAQSIMI® and certain related products, or the Milestone Products, in any one year or if the Company achieves annual net sales of \$200.0 million or more of Milestone Products in any one year during the first five years after the Closing; and (ii) the Company will pay Lilly \$1.0 million to \$1.5 million to Lilly for the achievement of certain milestones related to the Milestone Products for the first five years after the Closing.

In addition, the Company assumed certain contingent consideration of Lilly, which would require the Company to pay up to an aggregate of \$100 million.

The Company has accounted for the BAQSIMI® acquisition as an asset acquisition in accordance with Accounting Standard Codification Topic 360, *Impairment of Assets*. The BAQSIMI® acquisition is a single identifiable asset, BAQSIMI® product rights. The BAQSIMI® product rights include the license for the BAQSIMI® intellectual property rights, which are inextricably linked. As an asset acquisition, the cost to acquire the group

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The total purchase price was allocated to the individual acquired assets acquired based on their relative fair values, with as follows:

	<u>Fair Value</u> (in thousands)
Property, plant, and equipment	\$ 34,426
BAQSIMI® product rights	591,338
Deferred tax assets	2,341
<b>Total assets acquired</b>	<b>\$ 628,105</b>

The Company amortizes the exception acquired intangible asset on a straight line basis over its estimated useful life of non-qualifying

A portion of the consideration for the asset acquisition was a deferred cash payment. The relative fair values of identifiable assets were determined through interest expense. During the three months ended March 31, 2024, \$1.8 million of BAQSIM® are based on estimated reasonable deferred cash payments.

## Manufacturing Services Agreement

In connection with the Closing, the Company entered into a Manufacturing Services Agreement, or the MSA, with Lilly, pursuant to which the Company will supply services for RACOSIM® directly or through third party contractors to the Company in connection with its operation of the downstream portion of the RACOSIM® process.

purchase all API, components, and finished goods on hand at prices agreed upon in the MSA.

*Transition Services Agreement*

In connection with the Closing, the Company entered into a Transition Services Agreement, or the TSA, with Lilly pursuant to which

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Company to support the transition of BAQSIMI® operations to the Company, including with respect to the conduct of certain clinical,

The following table summarizes During the aggregate amount paid for the assets acquired by first quarter of 2024, the Company has recorded the sales and related cost of BAQSIMI® in these countries as products in the remaining territories on a country by country basis throughout 2024.

	<u>Fair Value</u> (in thousands)
Cash payment	\$ 500,000
Fair value of deferred cash payments	121,699
Transaction costs	6,406
Total purchase price	<u>\$ 628,105</u>

**Note 4. Revenue Recognition**

*Product revenues, net*

In accordance with ASC 606 *Revenue from Contracts with Customers*, revenue is recognized at the time that the Company's custom-

Generally, revenue is recognized at the time of product delivery to the Company's customers. In some cases, revenue is recognized

The total purchase consideration to which the Company expects to be entitled includes a stated list price, was allocated to the account for chargebacks and rebates, accrual for product returns, prompt pay discounts,

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Fair Value

	(in thousands)
Property, plant, and equipment	\$ 34,426
BAQSIMI® product rights	591,338
Deferred tax assets	2,341
<b>Total assets acquired</b>	<b>\$ 628,105</b>

distributor fees, patient co-pay assistance, and other related deductions. These deductions to product sales are referred to as gross-to-revenue. The Company offers gross-to-revenue to customers generally range from 30 to 75 days; however, payment terms differ by jurisdiction, by customer and, in some instances, by product. A significant reversal in the amount of cumulative revenue recognized is not probable of occurring when the uncertainty associated with the effects of a financing component. Shipping and handling activities are considered to be fulfillment activities rather than a separate component of revenue. The following table presents the condensed consolidated statements of operations.

*Provision for Chargebacks and Rebates*

The provision for chargebacks and rebates is a significant estimate used in the recognition of revenue. Wholesaler chargebacks relate to the period at which the Company sells its products to wholesalers and the actual prices of such products that wholesalers resell under the Company's brand names in the United States. Rebates include primarily amounts paid to retailers, payers, and providers in the United States, including those paid by the Company to wholesalers using the expected value method at the time of sale to wholesalers based on wholesaler inventory stocking levels.

The provision for chargebacks and rebates is reflected as a component of product revenues, net. The following table is an analysis of the provision for chargebacks and rebates.

	Three Months Ended	
	March 31,	
	2024	2023
(in thousands)		
Beginning balance	\$ 27,920	\$ 26,606
Provision for chargebacks and rebates	61,971	69,027
Credits and payments issued to third parties	(55,673)	(67,289)
<b>Ending balance</b>	<b>\$ 34,218</b>	<b>\$ 28,344</b>

Changes in the chargeback provision from period to period are primarily dependent on the Company's sales to its wholesalers, the period are primarily dependent on retailers' and other indirect customers' purchases. The approach that the Company uses to estimate the provision for chargebacks and rebates is continually monitored. The provision for chargebacks and rebates is amortized over the estimated useful life of 24 years (See Note 10 for additional information). The Company continually monitors the provision for chargebacks and rebates. The provision for chargebacks and rebates generally occurs within 20 days to 60 days after the sale to wholesalers. Accounts receivable are settled by the Company on a straight line basis over its estimated useful life of 24 years (See Note 10 for additional information). The Company continually monitors the provision for chargebacks and rebates.

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The provision for chargebacks and rebates is included in the following balance sheet accounts:

	March 31,	December 31,
	2024	2023

	(in thousands)	
Reduction to accounts receivable, net	\$ 19,782	\$ 21,861
Accounts payable and accrued liabilities	14,436	6,059
<b>Total</b>	<b>\$ 34,218</b>	<b>\$ 27,920</b>

**Accrual for Product Returns:** The Company offers certain customers the right to return qualified excess or expired inventory for partial returns of expired products from sales made in prior periods. Returned products cannot be resold. At the time product revenue is recognized, in part, upon the historical relationship of product returns to sales and customer contract terms. The Company also assesses

**Prompt Pay Discounts:** The Company provides its customers with a percentage discount on their invoice if the customers pay within the estimated time period. The Company estimates the probability of customers paying promptly based on the percentage of discount outlined in the purchase agreement before revenue is recognized.

**Distributor Fees:** The Company engages with wholesalers to distribute its products to end customers. The Company pays the wholesalers a fee based on the amount of products shipped. The Company estimates the amount of distribution services fees to be paid and adjusts the transaction price with the amount of such estimated fees.

**Patient Co-Pay Assistance:** Co-pay assistance represents financial assistance to qualified patients, assisting them with prescription costs. The Company expects to receive associated with inventory that exists in the distribution channel at period end.

Revenues derived from contract manufacturing services are recognized when third-party products are shipped to customers. The Company determines if there are multiple revenue-generating activities that constitute more than one unit of accounting. Revenues are recognized when the products are shipped.

Service revenues derived from research and development contracts are recognized over time based on progress toward satisfaction. The Company determines the method to be used for revenue recognition, either an input method to measure progress toward the satisfaction of services or an output method. For the years ended 2022 and 2023, revenues from research and development services at ANP were \$0.4 million and \$0.1 million, respectively.

#### *Other revenues*

Revenues related to sales of BAQSIMI®, which was supplied and sold by Lilly under the TSA during the three months ended March 31, 2024.

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#### **AMPHASTAR PHARMA**

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ended March 31, 2024, or BAQSIMI® NEB, were recorded on a net basis, similar to a royalty arrangement. This includes revenues in the three months ended March 31, 2024.

#### *Disaggregation of Revenues*

The following table summarizes total net revenues by product and by geographic area, based on customers' locations:

	Three Months Ended March 31,					
	2024			2023		
	U.S.	International	Total	U.S.	International	Total
(in thousands)						
<b>Product revenues, net</b>						
Glucagon	\$ 25,276	\$ 3,259	\$ 28,535	\$ 25,696	\$ —	\$ 25,696
Epinephrine	26,110	—	26,110	20,091	—	20,091

Primatec MIST®	24,166	—	24,166	23,453	30	23,483
BAQSIMI®	13,089	754	13,843	—	—	—
Lidocaine	12,773	—	12,773	13,646	—	13,646
Phytonadione	9,973	—	9,973	7,713	—	7,713
Enoxaparin	7,096	—	7,096	9,867	—	9,867
Naloxone	4,287	—	4,287	4,957	—	4,957
API	669	1,023	1,692	2,075	1,937	4,012
Other product revenues, net	28,354	800	29,154	30,227	330	30,557
	<u>\$ 151,793</u>	<u>\$ 5,836</u>	<u>157,629</u>	<u>\$ 137,725</u>	<u>\$ 2,297</u>	<u>140,022</u>
<b>Other revenues</b>						
BAQSIMI® NEB			14,207			—
<b>Total net revenues</b>			<u>\$ 171,836</u>			<u>\$ 140,022</u>

#### Note 5. Net Income per Share

Basic net income per share is calculated based upon the weighted-average number of shares outstanding during the period. Diluted net income per share is calculated based upon the weighted-average number of shares outstanding during the period, including the effect of dilutive securities.

For the three months ended March 31, 2024, the Company did not have any options that were excluded from the computation of diluted net income per share, as the average stock price during the period was less than the conversion price.

For the three months ended March 31, 2023, options to purchase 1,403,859 shares of stock with a weighted-average exercise price of \$14.207 were excluded from the computation of diluted net income per share, as the average stock price during the period was less than the conversion price.

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The following table provides the calculation of basic and diluted net income per share for each of the periods presented:

Basic and dilutive numerator:
Net income
Denominator:
Weighted-average shares outstanding — basic
Net effect of dilutive securities:
Incremental shares from equity awards
Weighted-average shares outstanding — diluted
Net income per share — basic
Net income per share — diluted

## Note 6. Segment Reporting

The Company's business is the development, manufacture, and marketing of pharmaceutical products. The Company has identified Reporting. The Company's performance is assessed and resources are allocated by the CODM based on the following two reportable segments:

- Finished pharmaceutical products
- APIs

The finished pharmaceutical products segment manufactures, markets and distributes BAQSIMI®, Primatene MIST®, glucagon, insulin, contract manufacturing and contract research revenues. The API segment manufactures and distributes recombinant human insulin and other products.

Other revenues includes the portion of BAQSIMI® sales by Lilly on the Company's behalf under the TSA and is accounted for as a component of net revenues.

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### AMPHASTAR PHARMA

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Selected financial information by reporting segment is presented below:

	Three Months Ended	
	March 31,	
	2024	2023
(in thousands)		
<b>Net revenues:</b>		
Finished pharmaceutical products	\$ 170,144	\$ 136,010
API	1,692	4,012
Total net revenues	171,836	140,022
<b>Gross profit (loss):</b>		
Finished pharmaceutical products	96,142	76,176
API	(6,042)	(2,336)
Total gross profit	90,100	73,840
Operating expenses	42,090	40,407
Income from operations	48,010	33,433
Non-operating (expenses) income	(134)	136
Income before income taxes	\$ 47,876	\$ 33,569

The Company manages its business segments to the gross profit level and manages its operating and other costs on a company-wide basis to assess performance, make strategic decisions, or allocate resources based on assets.

The amount of net revenues in the finished pharmaceutical product segment is presented below:

Three Months Ended

	March 31,	
	2024	2023
	(in thousands)	
<b>Finished pharmaceutical products segment net revenues:</b>		
Glucagon	\$ 28,535	\$ 25,696
Epinephrine	26,110	20,091
Primatene MIST®	24,166	23,483
BAQSIMI®	13,843	—
Lidocaine	12,773	13,646
Phytonadione	9,973	7,713
Enoxaparin	7,096	9,867
Naloxone	4,287	4,957
Other finished pharmaceutical products	29,154	30,557
Total finished pharmaceutical products net revenues	<u>155,937</u>	<u>136,010</u>
BAQSIMI® NEB	14,207	—
<b>Total finished pharmaceutical products segment net revenues</b>	<b><u>\$ 170,144</u></b>	<b><u>\$ 136,010</u></b>

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The amount of depreciation and amortization expense included in cost of revenues by reporting segment is presented below:

	Three Months Ended	
	March 31,	
	2024	2023
	(in thousands)	
<b>Depreciation and amortization expense</b>		
Finished pharmaceutical products	\$ 8,658	\$ 2,446
API	1,004	953
<b>Total depreciation and amortization expense</b>	<b><u>\$ 9,662</u></b>	<b><u>\$ 3,399</u></b>

Net revenues and carrying values of long-lived assets by geographic regions, based on where the Company conducts its operations

	Net Revenues		Long-Lived Assets	
	Three Months Ended		Long-Lived Assets	
	March 31,		December 31,	
	2024	2023	2024	2023
	(in thousands)		(in thousands)	
United States <sup>(1)</sup>	\$ 169,657	\$ 137,958	\$ 762,832	\$ 765,102
China	403	127	93,748	91,913
France	1,776	1,937	36,670	37,647
<b>Total</b>	<b><u>\$ 171,836</u></b>	<b><u>\$ 140,022</u></b>	<b><u>\$ 893,250</u></b>	<b><u>\$ 894,662</u></b>

<sup>(1)</sup> Includes Other revenues from the sales of BAQSIMI®

## Note 7. Customer and Supplier Concentration

### Customer Concentrations

Three large wholesale drug distributors, Cencora Inc., formerly AmerisourceBergen, or Cencora, Cardinal Health, Inc., or Cardinal range of health care products. Lilly currently manufactures and sells BAQSIM® on the Company's behalf pursuant to the terms of its major customers, as each individually, and these customers collectively, represented a significant percentage of the Company's net 31, 2023, respectively. The following table provides accounts receivable and net revenue information for these major customers:

	% of Total Accounts		% of Net Revenues	
	Receivable		Three Months Ended	
	March 31, 2024	December 31, 2023	2024	2023
McKesson	27 %	26 %	22 %	23 %
Cencora	13 %	16 %	20 %	24 %
Cardinal Health	24 %	13 %	19 %	16 %
Lilly	12 %	20 %	8 %	—

### Supplier Concentrations

The Company depends on suppliers for raw materials, APIs, and other components that are subject to stringent FDA

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## AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED (Unaudited)

requirements. Some of these materials may only be available from one or a limited number of sources. Establishing additional or Furthermore, a significant portion of raw materials may only be available from foreign sources. If the Company is unable to secure, materially adverse effect on the Company's business, financial condition, and results of operations.

## Note 8. Fair Value Measurements

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (exit price). These standards also establish a hierarchy that prioritizes observable and unobservable inputs used in measuring fair value.

- *Level 1* – Inputs to measure fair value are based on quoted prices (unadjusted) in active markets on identical assets or liabilities.
- *Level 2* – Inputs to measure fair value are based on the following: a) quoted prices in active markets on similar assets or liabilities; or b) other observable market data used in a pricing model from which the fair value is derived; and
- *Level 3* – Inputs to measure fair value are unobservable and the assets or liabilities have little, if any, market activity; these assets or liabilities based on best information available in the circumstances.

As of March 31, 2024 and December 31, 2023, cash equivalents include money market accounts and corporate and municipal bonds, corporate, agency and municipal bonds with original maturity dates between three and fifteen months. The certificates of deposit are

determined based on Level 2 inputs. The corporate, agency and municipal bonds are classified as held-to-maturity and are carried based on Level 2 inputs. The restrictions on restricted cash and investments have an immaterial effect on the deferred cash payment. For the nine months ended September 30, 2023, \$1.8 million fair value of interest expense was recognized related to accretion of these financial instruments.

The fair values of the deferred cash payments, Company's financial assets and liabilities measured on a recurring basis as of March 31, 2024, are as follows:

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 160,420	\$ 160,420	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	34,891	—	34,891	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(20)	—	(20)	—
Total assets and liabilities measured at fair value as of March 31, 2024	\$ 197,726	\$ 160,655	\$ 37,071	\$ —

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	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 116,441	\$ 116,441	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	37,142	—	37,142	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(5,243)	—	(5,243)	—
Total assets and liabilities measured at fair value as of December 31, 2023	\$ 150,775	\$ 116,676	\$ 34,099	\$ —

The Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

Nonfinancial assets and liabilities are not measured at fair value on a recurring basis but are subject to fair value adjustments in connection with the impairment of intangible assets for which the fair value is determined as part of an impairment test. As of March 31, 2024 and December 31, 2023, the fair value of these assets and liabilities was \$—.

The Company's deferred compensation plan assets are valued using the cash surrender value of the life insurance policies and are measured at fair value on a recurring basis.

#### **Note 9. Investments**

The following is a summary of the Company's investments that are classified as held-to-maturity:

	Gross		Gross	
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value

	(in thousands)				
Corporate and agency bonds (due within 1 year)	\$ 69,573	\$ 1	\$ (65)	\$ 69,509	
Corporate bonds (due within 1 to 3 years)	<u>15,088</u>	<u>8</u>	<u>(60)</u>	<u>15,036</u>	
Total investments as of March 31, 2024	<u><u>\$ 84,661</u></u>	<u><u>\$ 9</u></u>	<u><u>\$ (125)</u></u>	<u><u>\$ 84,545</u></u>	
Corporate and agency bonds (due within 1 year)	\$ 73,815	\$ 7	\$ (21)	\$ 73,801	
Corporate bonds (due within 1 to 3 years)	14,621	56	(1)	14,676	
Municipal bonds (due within 1 year)	1,081	1	—	1,082	
Total investments as of December 31, 2023	<u>\$ 89,517</u>	<u>\$ 64</u>	<u>\$ (22)</u>	<u>\$ 89,559</u>	

At each reporting period, the Company evaluates securities for impairment when the fair value of the investment is less than its significant deterioration since purchase nor any other factors that would indicate a material credit loss.

The Company measures expected credit losses on held-to-maturity investments on a collective basis. All the Company's held-to-maturity investments are measured at amortized cost, which is the amount paid for the investment adjusted for current conditions and reasonable and supportable forecasts. Expected credit losses on held-to-maturity investments will be recognized in the statement of operations as an impairment loss when the fair value of the investment is less than its amortized cost.

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#### **Note 10. Goodwill and Intangible Assets**

The table below shows the weighted-average life, original cost, accumulated amortization, and net book value by major intangible asset.

	Weighted-Average Life (Years)	Accumulated Original Cost		
		Amortization	Net Book Value	(in thousands)
<i>Definite-lived intangible assets</i>				
BAQSIMI® product rights <sup>(1)</sup>	24	\$ 591,338	\$ 18,479	\$ 572,859
Patents	12	486	377	109
Land-use rights	39	2,540	821	1,719
Subtotal	24	<u>594,364</u>	<u>19,677</u>	<u>574,687</u>
<i>Indefinite-lived intangible assets</i>				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,152	—	3,152
Subtotal	*	<u>32,377</u>	<u>—</u>	<u>32,377</u>
As of March 31, 2024	*	<u><u>\$ 626,741</u></u>	<u><u>\$ 19,677</u></u>	<u><u>\$ 607,064</u></u>

	Weighted-Average Life (Years)	Accumulated		
		Original Cost	Amortization	Net Book Value
<i>Definite-lived intangible assets</i>				
BAQSIMI® product rights <sup>(1)</sup>	24	\$ 591,338	\$ 12,319	\$ 579,019
IMS (UK) international product rights <sup>(2)</sup>	10	8,462	8,462	—
Patents	12	486	376	110

Land-use rights	39	2,540	815	1,725
Subtotal	11	602,826	21,972	580,854
<i>Indefinite-lived intangible assets</i>				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,216	—	3,216
Subtotal	*	32,441	—	32,441
As of December 31, 2023	*	\$ 635,267	\$ 21,972	\$ 613,295

\* Intangible assets with indefinite lives have an indeterminable average life.

(1) See Note 3

(2) In June 2023, the Company recorded an impairment related to its IMS (UK) international product rights in the amount of \$2.7 million. The Company recorded the

### Goodwill

The changes in the carrying amounts of goodwill are as follows:

	March 31, 2024	December 31, 2023
(in thousands)		
Beginning balance	\$ 3,216	\$ 3,126
Currency translation	(64)	90
Ending balance	<u>\$ 3,152</u>	<u>\$ 3,216</u>

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## AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### Note 11. Inventories

Inventories consist of the following:

	March 31, 2024	December 31, 2023
(in thousands)		
Raw materials and supplies	\$ 51,411	\$ 50,082
Work in process	33,331	30,822
Finished goods	30,752	24,929
Total inventories	<u>\$ 115,494</u>	<u>\$ 105,833</u>

Charges of \$5.7 million and \$1.9 million were included in the cost of revenues in the Company's condensed consolidated statement of operations related to firm purchase commitments to its net realizable value.

Losses on firm purchase commitments related to raw materials on order as of March 31, 2024 and December 31, 2023 were \$3 million and \$2 million, respectively, in the Company's condensed consolidated statement of operations.

## Note 12. Property, Plant, and Equipment

Property, plant, and equipment consist of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Buildings	\$ 168,647	\$ 168,771
Leasehold improvements	42,012	41,686
Land	7,460	7,484
Machinery and equipment	259,845	259,484
Furniture, fixtures, and automobiles	33,251	31,943
Construction in progress	28,916	18,676
Total property, plant, and equipment	<u>540,131</u>	<u>528,044</u>
Less accumulated depreciation	(251,608)	(245,298)
<b>Total property, plant, and equipment, net</b>	<b><u>\$ 288,523</u></b>	<b><u>\$ 282,746</u></b>

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED**  
**(Unaudited)**

## Note 13. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consisted of the following:

	March 31, 2024	December 31, 2023
	(in thousands)	
Accrued customer fees and rebates	\$ 29,002	\$ 16,702
Accrued payroll and related benefits	25,392	25,203
Accrued product returns, current portion	12,704	12,263
Accrued loss on firm purchase commitments	3,632	918
Other accrued liabilities	9,433	12,842
Total accrued liabilities	<u>80,163</u>	<u>67,928</u>
Accounts payable	36,534	25,438
<b>Total accounts payable and accrued liabilities</b>	<b><u>\$ 116,697</u></b>	<b><u>\$ 93,366</u></b>

## Note 14. Debt

Debt consists of the following:

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	March 31, 2024	December 31, 2023
	(in thousands)	
<b>Convertible Debt</b>		
2029 Convertible Notes	\$ 345,000	\$ 345,000
<b>Term Loan</b>		
Wells Fargo Term Loan due June 2028	250,000	250,000
<b>Mortgage Loans</b>		
Mortgage payable with East West Bank due June 2027	7,972	8,016
<b>Other Loans and Payment Obligations</b>		
French government loans due December 2026	157	158
<b>Line of Credit Facilities</b>		
Line of credit facility with China Merchant Bank due October 2026	—	—
Wells Fargo Revolving line of credit facility due June 2028	—	—
Line of credit facility with ICBC Bank due November 2033	4,082	—
<b>Equipment under Finance Leases</b>		
Total debt	562	616
Less current portion of long-term debt	607,773	603,790
Less: Loan issuance costs	428	436
Long-term debt, net of current portion and unamortized debt issuance costs	<u>\$ 594,006</u>	<u>\$ 589,579</u>

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED**  
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[Credit Agreement](#) [Customer Concentrations](#)

On June 30, 2023 Three large wholesale drug distributors, Cencora Inc., in conjunction with formerly AmerisourceBergen, or Cen acquisition products, as well as suppliers of a broad range of health care products. Lilly currently manufactures and sells BAQSIM Agreement, by and among the Company, certain subsidiaries terms of the TSA in certain jurisdictions (See Note 3 for additional individually, and Wells Fargo Bank, National Association, or Wells Fargo, these customers collectively, represented a significant per Administrative Agent (in such capacity, Agent) of March 31, 2024 and December 31, 2023, Swing line Lender respectively. The follow

% of Total Accounts	% of Net
Receivable	Revenues
Three Months Ended	

	March 31,	December 31,	March 31,	
	2024	2023	2024	2023
McKesson	27 %	26 %	22 %	23 %
Cencora	13 %	16 %	20 %	24 %
Cardinal Health	24 %	13 %	19 %	16 %
Lilly	12 %	20 %	8 %	—

#### *Supplier Concentrations*

The Credit Agreement provides Company depends on suppliers for a senior secured term loan, or the Wells Fargo Term Loan in an aggregate principal amount of \$1.2 billion.

The Credit Agreement also provides a senior secured revolving credit facility, or the Revolving Credit Facility, in an aggregate principal amount of \$1.2 billion, subject to a loan sublimit. The Revolving Credit Facility matures on June 30, 2028. As of September 30, 2023, the Company had no borrowings under the Revolving Credit Facility.

Proceeds from the Term Loan were used to finance the acquisition of BAQSIMI®. The Term Loan is subject to stringent FDA

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### AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 4. Revenue Recognition**

##### *Product revenues, net*

In accordance with ASC 606 *Revenue requirements*. Some of these materials may only be available from Contracts with Customers for a significant period of time, as suppliers must be approved by the FDA. Furthermore, a significant portion of raw materials may be controlled by suppliers, unable to secure, on a timely basis, sufficient quantities of the promised goods.

Generally, revenue is recognized at the time of product delivery, materials it depends on to the Company's customers. In some cases, revenue is recognized over time.

The consideration the Company receives in exchange for its goods or services is only recognized when it is probable that a significant portion of the consideration will be received. The Company makes significant estimates for related variable consideration at the point of sale.

The Company's payment terms vary by types and locations of customers and the products or services offered. Payment terms differ based on the nature of the performance obligation. For certain products or services and certain customer types, the Company may require payment in advance.

Provisions for estimated chargebacks, rebates, discounts, product returns and credit losses are made at the time of sale and are an estimate.

Revenues derived from contract manufacturing services are recognized when third-party products are shipped to customers.

The Company's accounting policy is to review each agreement involving contract development and manufacturing services to determine the appropriate accounting treatment. Revenue is recognized for each unit of accounting based on revenue recognition criteria relevant to that unit. The Company does not have any significant contracts with multiple units of accounting.

Service revenues derived from research and development contracts are recognized over time based on progress toward satisfaction of the performance obligation. The Company uses a percentage of completion method to be used for revenue recognition, either an input method to measure progress toward the satisfaction of services or an output method to measure progress based on the results of completed work.

September 30, 2023, revenues from research and development services at ANP were \$0.8 million and \$2.1 million, respectively. For the year ended September 30, 2023, revenues from research and development services at ANP were \$0.8 million and \$2.1 million, respectively.

### *Other revenues*

Revenues related to sales of BAQSIMI®, which was acquired on June 30, 2023 and was manufactured and sold by Lilly under the T

### ***Provision for Chargebacks and Rebates***

The provision for chargebacks and rebates is a significant estimate used in the recognition of revenue. Wholesaler chargebacks relate at which the Company sells market its products, to wholesalers and the actual prices of such products that

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AMPHASTAR PHARMA

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

wholesalers resell under the Company's various contractual arrangements with third parties such as hospitals and group purchasing organizations, including those paid to state Medicaid programs, and are based on contractual arrangements or statutory requirements. The Company also monitors and adjusts its wholesaler inventory stocking levels, historic chargeback and rebate rates, and current contract pricing.

The provision for chargebacks and rebates is reflected as it could have a component of net revenues. The following table is an analysis of the provision for chargebacks and rebates.

	Nine Months Ended	
	September 30,	
	2023	2022
	(in thousands)	
Beginning balance	\$ 26,606	\$ 20,167
Provision for chargebacks and rebates	200,317	147,899
Credits and payments issued to third parties	(201,650)	(144,233)
Ending balance	\$ 25,273	\$ 23,833

Changes in the provision for chargebacks from period to period are primarily dependent on the Company's material adverse effect on the Company's wholesalers' customer mix. Changes in the provision for rebates from period to period are primarily dependent on retailer's and distributor's historical experience. The Company's estimates are applied for all periods presented. Variations in estimates have been historically small. The Company continually monitors the provision for chargebacks and rebates from the estimates. The settlement of chargebacks and rebates generally occurs within 20 days to 60 days after the sale to wholesalers, depending on whether the Company has the right to offset with the customer.

Of the provision for chargebacks and rebates as of September 30, 2023 and December 31, 2022, \$18.9 million and \$20.5 million remaining provision as of September 30, 2023 and December 31, 2022 of \$6.4 million and \$6.1 million, respectively, which were included

### Accrual for Product Returns

The Company offers most customers the right to return qualified excess or expired inventory for partial credit; however, API product sales made in prior periods. Returned products cannot be resold. At the time product revenue is recognized, the Company records relationship of product returns to sales and customer contract terms. The Company also assesses other factors that could affect product sales.

give the Company's customers the right to return products outside of the regular return policy, the Company realizes that such fact adjustments to the product return reserve as appropriate.

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**AMPHASTAR PHARMA**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Unaudited)

The provision for product returns is reflected as a component of net revenues. The following table is an analysis of the product return provision.

	Nine Months Ended	
	September 30,	
	2023	2022
		(in thousands)
Beginning balance	\$19,451	\$21,677
Provision for product returns	2,750	3,086
Credits issued to third parties	(4,467)	(5,019)
Ending balance	<u>\$17,734</u>	<u>\$19,744</u>

Of the provision for product returns as of September 30, 2023 and December 31, 2022, \$12.9 million and \$14.9 million, were included in the provision as of September 30, 2023 and December 31, 2022 of \$4.8 million and \$4.6 million, were included in other long-term liabilities. The provision was 1.1% and 1.4% of qualified sales, respectively, operations.

**Note 5. Net Income per Share 8. Fair Value Measurements**

Basic net income per share is calculated based upon GAAP defines fair value as the weighted-average number price that would be most advantageous market for the asset or liability at the measurement date (an exit price). These standards also establish a hierarchy for fair value measurements. Diluted net income per share gives effect to all potentially dilutive shares outstanding during the period, such as an asset or liability, a stock-based compensation plan, an ESPP, and potential common shares issued upon the conversion of Convertible Notes of the Company, due March 2029, or the 2029 Notes.

- **Level 1** – Inputs to measure fair value are based on quoted prices (unadjusted) in active markets on identical assets or liabilities. For the nine months ended September 30, 2023, options to purchase 45,934 shares of stock, with a dilutive effect on net income per share because the effect would be anti-dilutive. The 2029 Convertible Notes had no impact on net income per share because the conversion price is less than the conversion price.
- **Level 2** – Inputs to measure fair value are based on the following: a) quoted prices in active markets on similar assets or liabilities; b) inputs based on inputs that are observable from other markets for similar assets or liabilities; and c) inputs that are derived from or corroborated by observable market data used in a pricing model from which the fair value is derived; and
- **Level 3** – Inputs to measure fair value are unobservable and the assets or liabilities have little, if any, market activity; these assets or liabilities based on best information available in the circumstances.

For the As of March 31, 2024 and December 31, 2023, cash equivalents include money market accounts and corporate and municipal bonds. Investment-grade corporate, agency and municipal bonds with original maturity dates between three and nine months ended September 30, 2023, at a price of \$34.79 per share, were excluded. Deposit are carried at amortized cost in the computation of Company's condensed consolidated net assets. Municipal bonds are classified as held-to-maturity and are carried at amortized cost net of diluted net income per share because all restrictions on restricted cash and investments have an immaterial effect on the effect would be anti-dilutive, fair value of these financial instruments.

The following table provides the calculation of basic and diluted net income per share for each fair values of the periods presented: C follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
(in thousands, except per share data)				
Basic and dilutive numerator:				
Net income	\$ 49,222	\$ 15,874	\$ 101,378	\$ 57,473
Denominator:				
Weighted-average shares outstanding — basic	48,701	48,904	48,368	48,635
Net effect of dilutive securities:				
Incremental shares from equity awards	5,220	3,884	4,629	4,030
Weighted-average shares outstanding — diluted	53,921	52,788	52,997	52,665
Net income per share — basic	\$ 1.01	\$ 0.32	\$ 2.10	\$ 1.18
Net income per share — diluted	\$ 0.91	\$ 0.30	\$ 1.91	\$ 1.09

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 160,420	\$ 160,420	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	34,891	—	34,891	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(20)	—	(20)	—
Total assets and liabilities measured at fair value as of March 31, 2024	\$ 197,726	\$ 160,655	\$ 37,071	\$ —

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED**  
**(Unaudited)**

#### **Note 6. Segment Reporting**

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 116,441	\$ 116,441	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	37,142	—	37,142	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(5,243)	—	(5,243)	—

Total assets and liabilities measured at fair value as of December 31, 2023	\$ 150,775	\$ 116,676	\$ 34,099	\$ 10,000
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The Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

Nonfinancial assets and liabilities are not measured at fair value on a recurring basis but are subject to fair value adjustments in certain intangible assets for which the fair value is determined as part of an impairment test. As of March 31, 2024 and December 31, 2023, the Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

The Company's business is deferred compensation plan assets are valued using the development, manufacture, cash surrender segments that each report to are not included in the Chief Operating Decision Maker, or CODM, as defined in ASC 280, Segment reportable segments: table above.

- Finished pharmaceutical products
- APIs

#### Note 9. Investments

The finished pharmaceutical products segment manufactures, markets and distributes Primatene MIST®, glucagon, enoxaparin, Company's investments that are classified as well as certain contract manufacturing and contract research revenues. The API segment product development held-to-maturity.

Other revenues from the sale of BAQSIMI® are accounted for as a component of the finished pharmaceutical products segment.

	Gross		Gross	
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
			(in thousands)	
Corporate and agency bonds (due within 1 year)	\$ 69,573	\$ 1	\$ (65)	\$ 69,509
Corporate bonds (due within 1 to 3 years)	15,088	8	(60)	15,036
Total investments as of March 31, 2024	<u>\$ 84,661</u>	<u>\$ 9</u>	<u>\$ (125)</u>	<u>\$ 84,545</u>
Corporate and agency bonds (due within 1 year)	\$ 73,815	\$ 7	\$ (21)	\$ 73,801
Corporate bonds (due within 1 to 3 years)	14,621	56	(1)	14,676
Municipal bonds (due within 1 year)	1,081	1	—	1,082
Total investments as of December 31, 2023	<u>\$ 89,517</u>	<u>\$ 64</u>	<u>\$ (22)</u>	<u>\$ 89,559</u>

Selected financial information by At each reporting segment period, the Company evaluates securities for impairment when the fair value and credit ratings of the issuers, identifying neither a significant deterioration since purchase nor any other factors that would indicate

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
(in thousands)				
<b>Net revenues:</b>				
Finished pharmaceutical products	\$ 176,366	\$ 117,120	\$ 455,242	\$ 353,789
API	4,190	3,009	11,048	10,175
Total net revenues	<u>180,556</u>	<u>120,129</u>	<u>466,290</u>	<u>363,964</u>
<b>Gross profit (loss):</b>				
Finished pharmaceutical products	109,499	61,439	262,742	185,462
API	(1,096)	(2,929)	(7,761)	(7,770)
Total gross profit	<u>108,403</u>	<u>58,510</u>	<u>254,981</u>	<u>177,692</u>
Operating expenses	35,725	35,282	111,974	108,027
Income from operations	72,678	23,228	143,007	69,665
Non-operating income	(9,041)	(632)	(12,993)	5,115

Income before income taxes	\$ 63,637	\$ 22,596	\$ 130,014	\$ 74,780
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The Company manages its business segments measures expected credit losses on held-to-maturity investments on a collective basis. The Company uses historical loss information that is adjusted for current conditions and reasonable and supportable forecasts. Expected credit losses are measured on a company-wide basis. The Company does not identify total assets by segment for internal purposes, as the Company's CODM does not use condensed consolidated financial statements.

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

The amount of net revenues in the finished pharmaceutical product segment is presented below: [Note 10. Goodwill and Intangible Assets](#)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
(in thousands)				
<b>Finished pharmaceutical products segment net revenues:</b>				
Glucagon	\$ 29,514	\$ 14,224	\$ 82,486	\$ 37,003
Primatene MIST®	24,834	18,359	64,837	62,030
Epinephrine	20,199	19,502	57,004	52,777
Lidocaine	15,522	12,621	43,174	39,253
Phytonadione	7,449	13,978	33,017	37,834
Enoxaparin	7,702	7,983	25,441	27,138
Naloxone	4,715	6,818	14,774	21,424
Other finished pharmaceutical products	37,730	23,635	105,808	76,330
Total finished pharmaceutical products net revenues	147,665	117,120	426,541	353,789
BAQSIMI®	28,701	—	28,701	—
<b>Total finished pharmaceutical products segment net revenues</b>	<b>\$ 176,366</b>	<b>\$ 117,120</b>	<b>\$ 455,242</b>	<b>\$ 353,789</b>

The amount of depreciation table below shows the weighted-average life, original cost, accumulated amortization, and amortization expense by classification:

	Three Months Ended	September 30, 2023
(in thousands)		
<b>Depreciation and amortization expense</b>		
Finished pharmaceutical products		\$ 8,611
API		1,000
<b>Total depreciation and amortization expense</b>		<b>\$ 9,611</b>

*Definite-lived intangible assets*

BAQSIMI® product rights <sup>(1)</sup>	
Patents	
Land-use rights	
Subtotal	
<i>Indefinite-lived intangible assets</i>	
Trademark	
Goodwill - Finished pharmaceutical products	
Subtotal	

As of March 31, 2024

	Weighted-Average Life (Years)	Accumulated		
		Original Cost	Amortization	Net Book Value
(in thousands)				
<i>Definite-lived intangible assets</i>				
BAQSIMI® product rights <sup>(1)</sup>	24	\$ 591,338	\$ 12,319	\$ 579,019
IMS (UK) international product rights <sup>(2)</sup>	10	\$ 8,462	8,462	—
Patents	12	486	376	110
Land-use rights	39	2,540	815	1,725
Subtotal	11	602,826	21,972	580,854
<i>Indefinite-lived intangible assets</i>				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,216	—	3,216
Subtotal	*	32,441	—	32,441
As of December 31, 2023	*	\$ 635,267	\$ 21,972	\$ 613,295

\* Intangible assets with indefinite lives have an indeterminable average life.

(1) See Note 3

(2) In June 2023, the Company recorded an impairment related to its IMS (UK) international product rights in the amount of \$2.7 million. The Company recorded the

**Net revenues and Goodwill**

The changes in the carrying values amounts of long-lived assets by geographic regions goodwill are as follows:

United States <sup>(1)</sup>	\$
China	
France	
Total	\$
Beginning balance	
Currency translation	
Ending balance	

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED**  
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(1)

**Note 11. Inventories**

Inventories consist of the following:

	March 31,		December 31,	
	2024		2023	
	(in thousands)			
Raw materials and supplies	\$ 51,411	\$ 50,082		
Work in process	33,331	30,822		
Finished goods	30,752	24,929		
<b>Total inventories</b>	<b>\$ 115,494</b>	<b>\$ 105,833</b>		

Charges of \$5.7 million and \$1.9 million were included in the cost of revenues in the Company's condensed consolidated statements of operations for the three months ended March 31, 2024 and December 31, 2023, respectively.

Losses on firm purchase commitments related to raw materials on order as of March 31, 2024 and December 31, 2023 were \$3.6 million and \$1.0 million, respectively.

**Note 7. Customer 12. Property, Plant, and Supplier Concentration Equipment**

Property, plant, and equipment consist of the following:

	March 31,		December 31,	
	2024		2023	
	(in thousands)			
Buildings	\$ 168,647	\$ 168,771		
Leasehold improvements	42,012	41,686		
Land	7,460	7,484		
Machinery and equipment	259,845	259,484		
Furniture, fixtures, and automobiles	33,251	31,943		
Construction in progress	28,916	18,676		
<b>Total property, plant, and equipment</b>	<b>\$ 540,131</b>	<b>\$ 528,044</b>		
Less accumulated depreciation	(251,608)	(245,298)		
<b>Total property, plant, and equipment, net</b>	<b>\$ 288,523</b>	<b>\$ 282,746</b>		

**Note 13. Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities consisted of the following:

	March 31,		December 31,	
	2024		2023	
	(in thousands)			
Accrued customer fees and rebates	\$ 29,002	\$ 16,702		
Accrued payroll and related benefits	25,392	25,203		
Accrued product returns, current portion	12,704	12,263		
Accrued loss on firm purchase commitments	3,632	918		
Other accrued liabilities	9,433	12,842		
Total accrued liabilities	<u>80,163</u>	<u>67,928</u>		
Accounts payable	36,534	25,438		
<b>Total accounts payable and accrued liabilities</b>	<b>\$ 116,697</b>	<b>\$ 93,366</b>		

**Note 14. Debt**

Debt consists of the following:

	March 31,		December 31,		
	2024		2023		
	(in thousands)				
<b>Convertible Debt</b>					
2029 Convertible Notes		\$ 345,000	\$ 345,000		
<b>Term Loan</b>					
Wells Fargo Term Loan due June 2028		250,000	250,000		
<b>Mortgage Loans</b>					
Mortgage payable with East West Bank due June 2027		7,972	8,016		
<b>Other Loans and Payment Obligations</b>					
French government loans due December 2026		157	158		
<b>Line of Credit Facilities</b>					
Line of credit facility with China Merchant Bank due October 2026		—	—		
Wells Fargo Revolving line of credit facility due June 2028		—	—		
Line of credit facility with ICBC Bank due November 2033		4,082	—		
<b>Equipment under Finance Leases</b>					
		<u>562</u>	<u>616</u>		

Total debt	607,773	603,790
Less current portion of long-term debt	428	436
Less: Loan issuance costs	13,339	13,775
Long-term debt, net of current portion and unamortized debt issuance costs	<u>\$ 594,006</u>	<u>\$ 589,579</u>

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**AMPHASTAR PHARMA**  
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*Customer Concentrations*

Three large wholesale drug distributors, Cencora Inc., formerly AmerisourceBergen, Corporation, or AmerisourceBergen, Cencora, Cardinal Health, and Lilly are significant customers, as well as

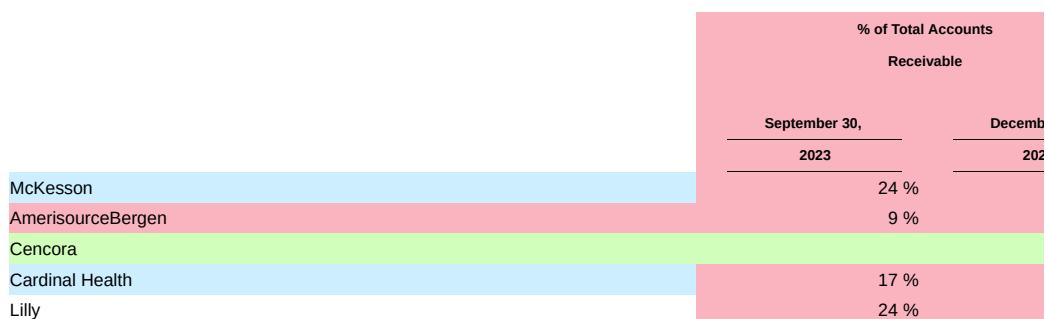
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suppliers of a broad range of health care products. Lilly currently manufactures and sells BAQSIMI® on the Company's behalf pursuant to a distribution agreement. The Company's five largest customers, as well as other significant customers, represent a significant percentage of total accounts receivable. The following table summarizes the percentage of total accounts receivable as of September 30, 2023, March 31, 2024, and December 31, 2022, December 31, 2023, respectively. The following table summarizes the percentage of total accounts receivable as of September 30, 2023, December 31, 2023, and December 31, 2022, respectively.



*Supplier Concentrations*

The Company depends on suppliers for raw materials, APIs, and other components that are subject to stringent FDA and state regulations.

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requirements. Some of these materials may only be available from one or a limited number of sources. Establishing additional or increased supplies could be difficult and may result in significant additional costs. Furthermore, a significant portion of raw materials may only be available from foreign sources. If the Company is unable to secure, on a timely basis, these materials, it could have a materially adverse effect on the Company's business, financial condition, and results of operations.

**Note 8. Fair Value Measurements**

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants (exit price). These standards also establish a hierarchy that prioritizes observable and unobservable inputs used in measuring fair value.

- *Level 1* – Inputs to measure fair value are based on quoted prices (unadjusted) in active markets on identical assets or liabilities.
- *Level 2* – Inputs to measure fair value are based on the following: a) quoted prices in active markets on similar assets or liabilities; or b) other observable market data used in a pricing model from which the fair value is derived; and
- *Level 3* – Inputs to measure fair value are unobservable and the assets or liabilities have little, if any, market activity; these inputs are based on best information available in the circumstances.

As of **September 30, 2023** **March 31, 2024** and **December 31, 2023**, cash equivalents include money market accounts and corporate and municipal bonds. The corporate and municipal bonds are investment-grade corporate, agency and municipal bonds with original maturity dates between three and fifteen months. The fair value of these bonds is determined based on Level 2 inputs. The corporate, agency and municipal bonds are classified as held-to-maturity. The fair value of such bonds is disclosed in Note 9 and was determined based on Level 2 inputs. The restrictions on restricted cash and investment in short-term investments are disclosed in Note 9.

The fair values of the Company's financial assets and liabilities measured on a recurring basis as of March 31, 2024 and December 31, 2023 are as follows:

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents	\$ 160,420	\$ 160,420	\$ —	\$ —
Restricted cash	235	235	—	—
Short-term investments	34,891	—	34,891	—
Restricted short-term investments	2,200	—	2,200	—
Interest rate swaps related to variable rate loans	(20)	—	(20)	—
<b>Total assets and liabilities measured at fair value as of March 31, 2024</b>	<b>\$ 197,726</b>	<b>\$ 160,655</b>	<b>\$ 37,071</b>	<b>\$ —</b>

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determined based on Level 2 inputs. The restrictions on restricted cash and investments have an immaterial effect on the fair value.

The fair value of the Company's financial assets and liabilities measured on a recurring basis as of September 30, 2023 and December 31, 2022.

	<b>Total</b>	<b>(Level 1)</b>	<b>(Level 2)</b>	<b>(Level 3)</b>
	(in thousands)			
<b>Assets:</b>				
Cash equivalents	\$ 230,668	\$ 230,668	\$ —	\$ —
Restricted cash	4,259	4,259	—	—
Short-term investments	6,016	—	6,016	—
Restricted short-term investments	2,200	—	2,200	—
Corporate, agency and municipal bonds	33,632	—	33,632	—
Interest rate swaps related to variable rate loans	3,387	—	3,387	—
<b>Total assets measured at fair value as of September 30, 2023</b>	<b>\$ 280,162</b>	<b>\$ 234,927</b>	<b>\$ 45,235</b>	<b>\$ —</b>

	<b>Total</b>
<b>Assets:</b>	
Cash equivalents	\$ 130,000
Restricted cash	\$ 1,000
Short-term investments	\$ 1,000
Restricted short-term investments	\$ 1,000
Corporate, agency and municipal bonds	\$ 1,000
Interest rate swaps related to variable rate loans	\$ 1,000
<b>Total assets measured at fair value as of December 31, 2022</b>	<b>\$ 150,000</b>
<b>Total assets and liabilities measured at fair value as of December 31, 2023</b>	<b>\$ 150,000</b>

The Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

Nonfinancial assets and liabilities are not measured at fair value on a recurring basis but are subject to fair value adjustments in connection with intangible assets for which the fair value is determined as part of an impairment test. As of September 30, 2023, March 31, 2024 and December 31, 2022, the Company held no such assets or liabilities.

The Company's deferred compensation plan assets are valued using the cash surrender value of the life insurance policies and are measured at fair value on a recurring basis.

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED**  
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**Note 9. Investments**

**A** The following is a summary of the Company's investments that are classified as held-to-maturity are as follows: held-to-maturity:

	Amortized Cost
Corporate and agency bonds (due within 1 year)	
Corporate bonds (due within 1 to 3 years)	
Total investments as of March 31, 2024	
Corporate and agency bonds (due within 1 year)	\$ 32
Corporate bonds (due within 1 to 3 years)	
Municipal bonds (due within 1 year)	
Total investments as of September 30, 2023	\$ 32
Corporate and agency bonds (due within 1 year)	\$ 22
Municipal bonds (due within 1 year)	
Total investments as of December 31, 2022	\$ 22
Total investments as of December 31, 2023	\$ 22

At each reporting period, the Company evaluates securities for impairment when the fair value of the investment is less than its significant deterioration since purchase nor any other factors that would indicate a material credit loss.

The Company measures expected credit losses on held-to-maturity investments on a collective basis. All the Company's held-to-maturity investments are measured at amortized cost, which is adjusted for current conditions and reasonable and supportable forecasts. Expected credit losses on held-to-maturity investments will be recognized in the statement of comprehensive income in the period in which they occur.

***Investment in unconsolidated affiliate***

The Company accounts for its share of the earnings or losses of its unconsolidated affiliate (Nanjing Hanxin Biomedical Testing Service Co., Ltd.) on a current basis that is sufficient for the Company to apply the equity method on a current basis. The Company's share of Hanxin's losses for the year ended December 31, 2023, was \$22.

the "Equity in losses of unconsolidated affiliate" line on the condensed consolidated statement of operations. The Company's share which was recorded in the "Equity in losses of unconsolidated affiliate" line on the condensed consolidated statement of operations.

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AMPHASTAR PHARMA  
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**Note 10. Goodwill and Intangible Assets**

The table below shows the weighted-average life, original cost, accumulated amortization, and net book value by major intangible asset.

	Weighted-Average Life (Years)	Original Cost	Accumulated Amortization	Net Book Value
<i>Definite-lived intangible assets</i>				
BAQSIMI® product rights <sup>(1)</sup>	24			\$
IMS (UK) international product rights <sup>(2)</sup>	10			
Patents	12			

Land-use rights	39	—
Subtotal	23	—
<i>Indefinite-lived intangible assets</i>		
Trademark	*	—
Goodwill - Finished pharmaceutical products	*	—
Subtotal	*	—
As of September 30, 2023	*	\$
As of March 31, 2024		

	Weighted-Average	
	Life (Years)	0
Definite-lived intangible assets		
BAQSIMI® product rights <sup>(1)</sup>		
IMS (UK) international product rights <sup>(2)</sup>	10	\$
Patents	12	—
Land-use rights	39	—
Subtotal	11	—
<i>Indefinite-lived intangible assets</i>		
Trademark	*	—
Goodwill - Finished pharmaceutical products	*	—
Subtotal	*	—
As of December 31, 2022	*	\$
As of December 31, 2023		

\* Intangible assets with indefinite lives have an indeterminable average life. Intangible assets with indefinite lives have an indeterminable average life.

(1) See Note 3.3

(2) In June 2023, the Company recorded an impairment related to its IMS (UK) international product rights in the amount of \$2.7 million. The Company recorded an impairment loss of \$2.7 million as of December 31, 2023.

### Goodwill

The changes in the carrying amounts of goodwill are as follows:

Beginning balance	
Currency translation	
Ending balance	

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**Note 11. Inventories**

Inventories consist of the following:

	March 31,		December 31,	
	2024		2023	
	(in thousands)			
Raw materials and supplies	\$ 51,411		\$ 50,082	
Work in process	33,331		30,822	
Finished goods	30,752		24,929	
Total inventories	\$ 115,494		\$ 105,833	

Charges of \$5.7 million and \$1.9 million were included in the cost of revenues in the Company's condensed consolidated statement of operations related to firm purchase commitments to its net realizable value.

Losses on firm purchase commitments related to raw materials on order as of March 31, 2024 and December 31, 2023 were \$3 million and \$1.9 million, respectively, in the Company's condensed consolidated statement of operations.

**Note 12. Property, Plant, and Equipment**

Property, plant, and equipment consist of the following:

	March 31,		December 31,	
	2024		2023	
	(in thousands)			
Buildings	\$ 168,647		\$ 168,771	
Leasehold improvements	42,012		41,686	
Land	7,460		7,484	
Machinery and equipment	259,845		259,484	
Furniture, fixtures, and automobiles	33,251		31,943	
Construction in progress	28,916		18,676	
Total property, plant, and equipment	540,131		528,044	
Less accumulated depreciation	(251,608)		(245,298)	
Total property, plant, and equipment, net	\$ 288,523		\$ 282,746	

**Note 13. Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities consisted of the following:

	March 31,		December 31,	
	2024		2023	
	(in thousands)			
Accrued customer fees and rebates	\$ 29,002		\$ 16,702	
Accrued payroll and related benefits	25,392		25,203	
Accrued product returns, current portion	12,704		12,263	
Accrued loss on firm purchase commitments	3,632		918	
Other accrued liabilities	9,433		12,842	
Total accrued liabilities	80,163		67,928	
Accounts payable	36,534		25,438	
<b>Total accounts payable and accrued liabilities</b>	<b>\$ 116,697</b>		<b>\$ 93,366</b>	

**Note 14. Debt**

Debt consists of the following:

	March 31,		December 31,		
	2024		2023		
	(in thousands)				
<b>Convertible Debt</b>					
2029 Convertible Notes		\$ 345,000	\$ 345,000		
<b>Term Loan</b>					
Wells Fargo Term Loan due June 2028		250,000	250,000		
<b>Mortgage Loans</b>					
Mortgage payable with East West Bank due June 2027		7,972	8,016		
<b>Other Loans and Payment Obligations</b>					
French government loans due December 2026		157	158		
<b>Line of Credit Facilities</b>					
Line of credit facility with China Merchant Bank due October 2026		—	—		
Wells Fargo Revolving line of credit facility due June 2028		—	—		
Line of credit facility with ICBC Bank due November 2033		4,082	—		
<b>Equipment under Finance Leases</b>					
		562	616		

Total debt	607,773	603,790
Less current portion of long-term debt	428	436
Less: Loan issuance costs	13,339	13,775
Long-term debt, net of current portion and unamortized debt issuance costs	<u>\$ 594,006</u>	<u>\$ 589,579</u>

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED**  
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**Credit Agreement**

**2029 Convertible Notes**

In September 2023, the Company issued the 2029 Convertible Notes, in the aggregate principal amount of \$345.0 million in a private placement. The Company used a portion of the net proceeds from the 2029 Convertible Notes to (i) repay approximately \$200.0 million of the Company's borrowings under its existing credit facility.

In connection with the issuance of the 2029 Convertible Notes, the Company incurred approximately \$10.8 million of debt issuance costs. The total principal amount of the 2029 Convertible Notes were \$9.8 million as of March 31, 2024. The fair value of the 2029 Convertible Notes was approximately \$9.8 million.

The 2029 Convertible Notes are general senior, unsecured obligations and bear an interest rate of 2.0% per year. The 2029 Convertible Notes will be issued by the Company, through U.S. Bank Trust Company, National Association, as trustee.

The 2029 Convertible Notes will rank senior in right of payment to all of the Company's indebtedness that is expressly subordinated to the Company's obligations under the 2029 Convertible Notes and that is not so subordinated; effectively junior to any of the Company's secured indebtedness to the extent of the value of the assets securing such indebtedness and other liabilities of the Company's current or future subsidiaries, including trade payables.

Interest is payable semi-annually in arrears on March 15 and September 15 of each year. The 2029 Convertible Notes may bear additional interest if the Company fails to make a timely payment of interest or if the 2029 Convertible Notes are not freely tradeable as required by the Indenture.

The 2029 Convertible Notes will mature on March 15, 2029, unless earlier converted, repurchased or redeemed.

Conversions of the 2029 Convertible Notes will be settled in cash up to the aggregate principal amount of the 2029 Convertible Notes, at the Company's election, with respect to the remainder, if any, of the Company's conversion obligation in excess of the aggregate principal amount of the 2029 Convertible Notes.

Holders may convert their 2029 Convertible Notes at their option prior to the close of business on the business day immediately preceding the calendar quarter commencing after the calendar quarter ending on December 31, 2023 (and only during such calendar quarter), if the last five consecutive trading days ending on and including, the last trading day of the immediately preceding calendar quarter is greater than the last five consecutive trading days ending on and including, the last trading day of the immediately preceding calendar quarter. The conversion price is the product of the last reported sale price of the Company's common stock and the conversion rate on each such trading day, (iii) if the last trading day immediately preceding the redemption date, and (iv) upon the occurrence of specified corporate events defined in the Indenture.

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**Indenture.**

On or after December 15, 2028, until the close of business on the second scheduled trading day immediately preceding the maturity date of the holder regardless of the foregoing circumstances.

The Company may redeem the 2029 Convertible Notes, at its option, in whole or in part (subject to certain limitations), on or after September 15, 2029, if the closing price of the Company's common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or including the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price, but excluding, the redemption date).

The initial conversion rate is 15.8821 shares of the Company's common stock per \$1,000 principal amount of the 2029 Convertible Notes. The conversion price of \$62.96 represents a premium of approximately 35.0% over the last reported sale price of the Company's common stock on the date of the Indenture in accordance with the terms of the Indenture.

If a fundamental change, as defined in the Indenture, occurs at any time prior to the maturity date, then, subject to certain conditions, the Company may require the holders of the 2029 Convertible Notes at a repurchase price equal to 100% of the principal amount of the 2029 Convertible Notes to be repurchased, plus accrued and unpaid interest to the date of redemption, the Company will, under certain circumstances, increase the conversion rate for holders who convert their 2029 Convertible Notes.

**Syndicated Line of Credit Facility with ICBC Bank – Due November 2033**

In January 2024, the Company entered into a credit agreement with Industrial and Commercial Bank of China Limited, or ICBC Bank, for a syndicated line of credit facility. The facility is secured by equipment and buildings at ANP. The interest rate and other terms will be determined at the time of the borrowing, depending on the market conditions at that time.

In the first quarter of 2024, the Company borrowed approximately \$4.1 million under the credit agreement. The loan bears interest at a fixed rate of 4.15% per annum. The principal payments of the loan are biannual and begins May 2026. As of March 31, 2024, the Company had \$4.1 million outstanding under the credit agreement.

**Interest Rate Swap Contracts**

As of March 31, 2024, the fair value of the loans listed above approximated their carrying amount based on Level 2 inputs. For the three months ended March 31, 2024, the Company recorded a gain of \$5.2 million on the interest rate swap contracts to exchange the variable interest rates for fixed interest rates. The interest rate swap contracts are recorded at fair value. The gains and losses for the three months ended March 31, 2024 and 2023, respectively, were \$5.2 million gain and \$1.0 million loss for the three months ended March 31, 2024 and 2023, respectively.

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**Covenants**

At March 31, 2024 and December 31, 2023, the Company was in compliance with all of its debt covenants.

**Note 15. Income Taxes**

The following table sets forth the Company's income tax provision for the periods indicated:

	Three Months Ended	
	March 31,	
	2024	2023
	(in thousands)	
Income before taxes	\$ 47,876	\$ 33,569
Income tax provision	4,126	6,752
Income before equity in losses of unconsolidated affiliate	<u>\$ 43,750</u>	<u>\$ 26,817</u>
Income tax provision as a percentage of income before income taxes	8.6 %	20.1 %

#### *Valuation Allowance*

In assessing the need for a valuation allowance, management considers whether it is more likely than not that some portion or all Management considers sources of taxable income such as income in prior carryback periods, future reversal of existing deferred tax

The Company continues to record a full valuation allowance on the net deferred income tax assets of its France subsidiary, AFP, and income to realize their respective deferred income tax assets.

The Company records a valuation allowance on net deferred income tax assets in states where it files separately and will continue to

#### **Note 16. Stockholders' Equity**

##### *Share Buyback Program*

Pursuant to the Company's existing share buyback program, the Company did not purchase any shares of its common stock during shares of its common stock, totaling \$8.0 million.

In August 2023, the Company's Board of Directors authorized a \$50.0 million increase to the Company's share buyback program. Directors have authorized a total of \$285.0 million in the share buyback program. The primary goal of the program is to offset dilution

Purchases are made through open market and private block transactions pursuant to Rule 10b5-1 plans, privately negotiated transactions and applicable laws. The timing and actual number of treasury share purchases will depend on a variety of factors including price, cash method and are included as a component of treasury stock in the Company's condensed consolidated balance sheets.

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**AMPHASTAR PHARMA**  
**NOTES TO CONDENSED CONSOLIDATED**  
**(Unaudited)**

#### **Amortization**

##### *Amended and Restated 2015 Equity Incentive Plan*

As of **September 30, 2023** March 31, 2024, the **expected amortization** Company reserved an aggregate of 7,874,154 shares of common stock 1,201,722 shares, which were reserved in January 2024 pursuant to the evergreen provision in the 2015 Plan.

##### *2014 Employee Stock Purchase Plan*

As of March 31, 2024, the Company has issued 1,192,134 shares of common stock under the ESPP and 807,866 shares of its common stock under the RSPP.

For the three months ended March 31, 2024 and 2023, the Company recorded ESPP expense of \$0.3 million and \$0.3 million, respectively.

#### Share-Based Award Activity and Balances

The Company accounts for share-based compensation payments in accordance with ASC 718, which requires measurement and recognition of compensation expense for all share-based payments granted to employees and directors. Under these standards, the next five fiscal years fair value of option awards and the option components are estimated at the grant date using the Company's common share price. Compensation cost for all share-based payments granted will be recognized over the vesting period.

The weighted-averages for key assumptions used in determining the fair value of options granted are as follows:

	Three Months Ended	
	March 31,	
	2024	2023
Average volatility	41.3 %	41.5 %
Average risk-free interest rate	4.2 %	4.2 %
Weighted-average expected life in years	6.3	6.3
Dividend yield rate	— %	— %

A summary of option activity under all plans for the three months ended December 31 March 31, 2024, is presented below:

	Weighted-Average			
	Weighted-Average		Remaining	Aggregate
	Options	Exercise Price	Contractual Term (Years)	Intrinsic Value(1)
Outstanding as of December 31, 2023	7,762,298	\$ 19.70		
Options granted	579,532	46.68		
Options exercised	(1,160,737)	12.70		
Options forfeited	(3,830)	35.97		
Options expired	—	—		
Outstanding as of March 31, 2024	7,177,263	\$ 23.01	5.41	\$ 151,732
Exercisable as of March 31, 2024	5,336,486	\$ 18.53	4.29	\$ 135,419
Vested and expected to vest as of March 31, 2024	6,970,643	\$ 22.55	5.31	\$ 150,339

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## AMPHASTAR PHARMA NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

<sup>(1)</sup> The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the estimated fair value of the Company's common stock.

For the three months ended March 31, 2024 and thereafter 2023, the Company recorded expense of \$3.7 million and \$3.0 million, respectively.

Information relating to option grants and exercises is as follows:

	(in thousands)
2023	\$ 6,180
2024	24,718
2025	24,718
2026	24,718
2027	24,718
Thereafter	481,982
Total amortizable intangible assets	<u>587,034</u>
Indefinite-lived intangibles	32,317
Total intangibles (net of accumulated amortization)	<u><u>\$ 619,351</u></u>

	Three Months Ended	
	March 31,	
	2024	2023
(in thousands, except per share data)		
Weighted-average grant date fair value per share	\$ 22.16	\$ 16.67
Intrinsic value of options exercised	35,823	2,341
Cash received from options exercised	1,821	1,388
Total fair value of the options vested during the period	8,663	7,584

A summary of the status of the Company's non-vested options as of March 31, 2024, and changes during the three months ended March 31, 2024.

	Weighted-Average	
	Options	Fair Value
Non-vested as of December 31, 2023	2,076,355	12.68
Options granted	579,532	22.16
Options vested	(811,280)	10.68
Options forfeited	(3,830)	16.63
Non-vested as of March 31, 2024	<u>1,840,777</u>	<u>16.54</u>

As of March 31, 2024, there was \$24.6 million of total unrecognized compensation cost, net of forfeitures, related to non-vested stock options. This cost is摊销 over a weighted-average period of 3.0 years and will be adjusted for future changes in estimated forfeitures.

#### Primatene® Restricted Stock Units®

The Company grants restricted stock units, or RSUs, to certain employees and members of the Board of Directors with a vesting period of three years. The RSUs may not be sold or otherwise transferred until vested. The RSUs do not have any voting or dividend rights prior to the issuance of the common stock fair value at the time of grant and is amortized over the requisite service period, which generally is the vesting period of three years. As of March 31, 2024, there was \$3.4 million and \$2.9 million, respectively, related to RSU awards granted under all plans.

As of March 31, 2024, there was \$26.1 million of total unrecognized compensation cost, net of forfeitures, related to non-vested RSUs. This cost is摊销 over a weighted-average period of 3.0 years and will be adjusted for future changes in estimated forfeitures.

Trademarks

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Information relating to RSU grants and deliveries is as follows:

	Total Fair Market	
	Total RSUs	Value of RSUs
	Issued	Issued <sup>(1)</sup>
RSUs outstanding at December 31, 2023	920,376	(in thousands)
RSUs granted	274,862	\$ 12,831
RSUs forfeited	(1,752)	
RSUs vested <sup>(2)</sup>	<u>(355,387)</u>	
RSUs outstanding at March 31, 2024	<u>838,099</u>	

<sup>(1)</sup> The total fair market value is derived from the number of RSUs granted times the current stock price on the date of grant.

<sup>(2)</sup> Of the vested RSUs, 143,277 shares of common stock were surrendered to fulfil tax withholding obligations.

#### *Share-based Compensation Expense*

The Company recorded share-based compensation expense, which is included in the Company's condensed consolidated statement of operations.

	Three Months Ended	
	March 31,	
	2024	2023
(in thousands)		
Cost of revenues	\$ 2,125	\$ 1,706
Operating expenses:		
Selling, distribution, and marketing	260	209
General and administrative	3,876	3,357
Research and development	1,099	839
Total share-based compensation	<u>\$ 7,360</u>	<u>\$ 6,111</u>

#### **Note 17. Employee Benefits**

##### *401(k) Plan*

The Company has a defined contribution 401(k) plan, or the Plan, whereby eligible employees voluntarily contribute up to a defined contributions, and pays the administrative costs of the Plan. Total employer contributions for the three months ended March 31, 2024.

##### *Defined Benefit Pension Plan*

The Company's subsidiary, AFP, has an obligation associated with a defined-benefit plan for its eligible employees. This plan provides benefits to AFP employees based on their years of service and salary. The calculation is based on a statistical calculation combining a number of factors that include the employee's age, length of service, and salary.

The liability under the plan is based on a discount rate of 3.25% as of March 31, 2024 and December 31, 2023. The liability is included in the balance sheet as a long-term liability. The benefit obligation under the plan was \$2.6 million at March 31, 2024 and December 31, 2023. The Company recorded an impairment loss of \$0.1 million in the first quarter of 2024.

*Non-qualified Deferred Compensation Plan*

In January 2009, December 2019, the Company ~~acquired~~ established a non-qualified deferred compensation plan. The plan allows ~~the~~ discretion of the Company. The plan obligations are payable upon retirement, termination of employment and/or certain other events. Participants may defer their compensation and allocate their deferred compensation amongst various investment options with earnings accruing to the ~~trademark, domain name, assets~~. Eligible participants began contributing to the plan in January 2020. The plan assets were valued at approximately \$7.1 million as of March 31, 2024 and December 31, 2023, respectively. The plan assets and liabilities are reflected in the consolidated balance sheets.

**Note 18. Commitments and Contingencies**

*Purchase Commitments*

As of March 31, 2024, the Company has entered into commitments to purchase equipment and raw materials for an aggregate amount of approximately \$8.1 million and \$7.1 million as of March 31, 2024 and December 31, 2023, respectively. The plan assets and liabilities are reflected in the consolidated balance sheets.

**Note 19. Related Party Transactions**

*Investment in Hanxin*

The Company has an 11.5% ownership in Hanxin that is accounted for as an equity method investment. The Company maintains a majority ownership interest in Hanxin and the chairman of the board of directors of Hanxin. Additionally, Dr. Mary Luo and Dr. Jack Zhang, have an ownership interest in Hanxin.

*Contract manufacturing agreement with Hanxin*

In April 2022, ANP, entered into a contract manufacturing agreement with Hanxin, whereby Hanxin will develop several active pharmaceutical ingredients (APIs) for ANP on a cost-plus basis. Hanxin will commit to purchase certain quantities from ANP subject to the terms and conditions set forth in the agreement.

During the three months ended March 31, 2024, the Company recognized \$0.3 million of revenue from manufacturing services provided by Hanxin. As of March 31, 2024, the Company had \$0.3 million of receivables from Hanxin.

*Contract Research Agreement with Hanxin*

In July 2022, the Company entered into a three-year contract research agreement with Hanxin, a related party, whereby Hanxin will develop certain APIs for ANP on a cost-plus basis. Hanxin will commit to purchase certain quantities from ANP subject to the terms and conditions set forth in the agreement.

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development will belong to the Company. The Company will also own any confidential and proprietary information, technology re formula, research data, design, and procedures and others to develop and manufacture the RCBs, in use or developed by Hanxin. on the then current exchange rates. Any additional work or changes to the scope of work requested by the Company will be charged

In March 2023, the Company amended the agreement with Hanxin, whereby Hanxin will perform scale-up manufacturing process confidential and proprietary information and technology produced during the scale-up manufacturing. This will include engineering, the RCBs. The amendment agreement will remain in full force and effect until July 5, 2025. The total cost of the amended agreement under the contract research agreement, with payments adjusted based on actual currency exchange rates. Any additional work or changes to the scope of work requested by the Company will be charged any applicable taxes.

During the three months ended March 31, 2024 and 2023, the Company paid \$0.2 million and \$0.6 million, respectively, under the amended agreement.

#### *Supply Agreement with Letop*

In November 2022, ANP entered into a supply agreement with Nanjing Letop Biotechnology Co., Ltd., or Letop, which is considered a strategic alliance. Letop manufactures and delivers chemical intermediates to ANP on a cost-plus basis. The agreement is effective for three years and the total cost of the agreement is \$1.5 million.

During the three months ended March 31, 2024, ANP did not make any payments under this agreement. During the three months ended March 31, 2023, ANP paid \$0.1 million under this agreement. The Company did not have any amounts payable to Letop.

#### **Note 20. Litigation**

The Company is subject to various claims, arbitrations, investigations, and lawsuits from time to time arising in the ordinary course of business, including those described in the Company's periodic reports filed with the SEC and other communications.

The Company records a provision for contingent losses when it is both probable that a liability has been incurred and the amount can be reasonably estimated. Contingent losses are recorded when the Company expects to have a material adverse effect on its financial position, results of operations, or cash flows; however, the results of litigation are uncertain. The outcome of the outcome, litigation can have an adverse impact on the Company because of defense and settlement costs, diversion of management resources, and other factors.

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## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is a discussion and analysis of the consolidated operating results, financial condition, liquidity and cash flows of our company. This discussion and analysis should be read in conjunction with the "Condensed Consolidated Financial Statements" and the related notes thereto included in this Quarterly Report on Form 10-Q, our Annual Report on Form 10-K, and the other financial information included in these reports. Actual results could differ materially from those identified under the "Special Note About Forward-Looking Statements," above and described in greater detail elsewhere in this report under the heading "Risk Factors".

#### **Overview**

We are a bio-pharmaceutical company focusing primarily on developing, manufacturing, marketing and selling rights related to technologies. We currently manufacture and sell over 25 products.

Our largest products by net revenues currently include BAQSIMI®, Primatene MIST®, an over-the-counter bronchodilator product, revenues of approximately \$29.2 million. FDA approved our naloxone hydrochloride nasal spray 4mg, REXTOVY™, which is its carrying value as of September 30, 2023.

The trademark was determined to have an indefinite life. In determining its indefinite life, the Company considered the following: insulin product candidates and proprietary product candidates, which are in various stages of development and target a variety of contractual provisions that affect their maximum useful life; the Company's ability to renew or extend the asset's legal or contractual expenditures required to obtain the expected future cash flows from the asset; and considerations for obsolescence, demand, competition and other economic factors.

To complement our internal growth and expertise, we have made several strategic acquisitions of companies, products and technologies by providing additional manufacturing, marketing, and research and development capabilities, including the ability to manufacture and market products.

#### Macroeconomic Trends and Uncertainties

Recent uncertain macroeconomic conditions and worldwide events, including extended periods of heightened inflation, rising interest rates, conflicts, as well as rising healthcare costs continue to pose challenges to our business.

See the section titled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023, for further discussion of operations and financial conditions.

#### Recent Developments

##### BAQSIMI® Product Rights Acquisition

As discussed in Note 3, in June 2023, the Company acquired the BAQSIMI® product rights. BAQSIMI® is an emergency nasal spray for the treatment of anaphylaxis. The acquisition was completed on June 1, 2023, and the total purchase price was approximately \$109.9 million, which is being amortized over 24 years.

In determining the BAQSIMI® product rights' useful life, the Company considered the following: the expected use of the intangible asset; the Company's ability to renew or extend the asset's legal or contractual life without substantial costs; effects of the regulatory environment on the asset; and considerations for obsolescence, demand, competition and other economic factors.

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#### Note 11. Inventories

Inventories consist of the following:

	September 30,		December 31,	
	2023		2022	
	(in thousands)			
Raw materials and supplies	\$ 55,180		\$ 47,607	
Work in process	28,293		37,090	
Finished goods	26,505		18,887	
Total inventories	\$ 109,978		\$ 103,584	

Charges of \$9.6 million were included in the cost of revenues in the Company's condensed consolidated statements of operations for their net realizable value. For the three and nine months ended September 30, 2022, charges of \$5.5 million and \$14.1 million were included in their net realizable value.

Losses on firm purchase commitments related to raw materials on order as of September 30, 2023 and December 31, 2022 were included in the statement of operations.

#### **Note 12. Property, Plant, and Equipment**

Property, plant, and equipment consist of the following:

	September 30,	December 31,
	2023	2022
	(in thousands)	
Buildings	\$ 131,488	\$ 130,726
Leasehold improvements	41,686	31,535
Land	7,438	7,451
Machinery and equipment	257,295	208,068
Furniture, fixtures, and automobiles	31,141	29,674
Construction in progress	49,540	50,842
Total property, plant, and equipment	518,588	458,296
Less accumulated depreciation	(237,752)	(220,030)
Total property, plant, and equipment, net	\$ 280,836	\$ 238,266

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#### **Note 13. Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities consisted of the following:

	September 30,	December 31,
	2023	2022
	(in thousands)	
Accrued customer fees and rebates	\$ 16,261	\$ 14,198
Accrued payroll and related benefits	26,681	22,847
Accrued product returns, current portion	12,884	14,867
Accrued loss on firm purchase commitments	701	2,686
Accrued payments for BAQSIMI® (see note 3)	123,894	—
Other accrued liabilities	10,328	9,143
Total accrued liabilities	190,749	63,741

Accounts payable	31,970	20,501
Total accounts payable and accrued liabilities	\$ 222,719	\$ 84,242

**Note 14. Debt**

Debt consists of the following:

	September 30, 2023	December 31, 2022
(in thousands)		
<b>Convertible Debt</b>		
2029 Convertible Notes	\$ 345,000	\$ —
<b>Term Loan</b>		
Wells Fargo Term Loan due June 2028	300,000	—
Capital One N.A. Term Loan paid off June 2023	—	68,250
<b>Mortgage Loans</b>		
Mortgage payable with East West Bank due June 2027	8,060	8,188
<b>Other Loans and Payment Obligations</b>		
French government loans due December 2026	209	204
<b>Line of Credit Facilities</b>		
Line of credit facility with China Merchant Bank expired April 2023	—	—
Wells Fargo Revolving line of credit facility due June 2028	—	—
Capital One N.A. Revolving line of credit facility closed in June 2023	—	—
<b>Equipment under Finance Leases</b>		
Total debt	660	790
Less current portion of long-term debt	653,929	77,432
Less: Loan issuance costs	433	3,046
Long-term debt, net of current portion and unamortized debt issuance costs	<u>\$ 638,206</u>	<u>\$ 72,839</u>

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**Credit Agreements**

## 2029 Convertible Notes

In September 2023, the Company issued the 2029 Convertible Notes, in the aggregate principal amount of \$345.0 million in a private placement. The net proceeds from the 2029 Convertible Notes to (i) repay approximately \$200.0 million of the Company's borrowings and (ii) support the transition of the 2029 Convertible Notes, the Company incurred approximately \$10.8 million of debt issuance costs, which were \$10.8 million as of September 30, 2023.

In connection with the issuance and acquisition of BAQSIMI® in June 2023, we entered into a Transition Service Agreement, or the TSA, to support the transition of the 2029 Convertible Notes, the Company incurred approximately \$10.8 million of debt issuance costs, which were \$10.8 million as of September 30, 2023.

The 2029 Convertible Notes are general senior, unsecured obligations and bear an interest rate of 2.0% per year. The 2029 Convertible Notes will be held by U.S. Bank Trust Company, National Association, as trustee.

The 2029 Convertible Notes will rank senior in right of payment to all of the Company's indebtedness that is expressly subordinated to the 2029 Convertible Notes, that is not so subordinated; effectively junior to any of the Company's secured indebtedness to the extent of the value of the assets securing such indebtedness, and structurally junior to all indebtedness and other liabilities of the Company's current or future subsidiaries, including trade payable obligations.

Interest will be payable semi-annually in arrears on March 15 and September 15 of each year, beginning on March 15, 2024. The 2029 Convertible Notes will be subject to mandatory redemption if the Company fails to timely file its annual report with the SEC or if the 2029 Convertible Notes are not freely tradeable as required by the Indenture.

The 2029 Convertible Notes will mature on March 15, 2029, unless earlier converted, repurchased or redeemed.

Conversions of the 2029 Convertible Notes will be settled in cash up to the aggregate principal amount of the 2029 Convertible Notes, at the option of the holder, on or before the date of conversion, at the option of the Company, with respect to the remainder, if any, of the Company's conversion obligation in excess of the aggregate principal amount of the 2029 Convertible Notes.

Holders may convert their 2029 Convertible Notes at their option prior to the close of business on the business day immediately preceding the last trading day of the immediately preceding calendar quarter, if the last trading day of the immediately preceding calendar quarter is greater than the last trading day of the immediately preceding calendar quarter. The conversion price will be the product of the last reported sale price of the Company's common stock and the conversion rate on each such trading day, (iii) if the last trading day immediately preceding the redemption date, and (iv) upon the occurrence of specified corporate events defined in the Indenture.

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On or after December 15, 2028, until the close of business on the second scheduled trading day immediately preceding the maturity date, the Company may redeem the 2029 Convertible Notes at its option, in whole or in part (subject to certain limitations), on or after September 15, 2029, if the last reported sale price of the Company's common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not consecutive) ending on and including the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price per \$1,000 principal amount of \$62.96, but excluding, the redemption date.

The initial conversion rate is 15.8821 shares of the Company's common stock per \$1,000 principal amount of the 2029 Convertible Notes. The conversion price of \$62.96 represents a premium of approximately 35.0% over the last reported sale price of the Company's common stock.

circumstances in accordance with the terms of the Indenture.

If a fundamental change, as defined in the Indenture, occurs at any time prior to the maturity date, then, subject to certain conditions, the Company will repurchase the 2029 Convertible Notes at a repurchase price equal to 100% of the principal amount of the 2029 Convertible Notes to be repurchased, plus accrued and unpaid interest. In addition, if a fundamental change occurs, the Company will, under certain circumstances, increase the conversion rate for holders who convert their 2029 Convertible Notes.

*Syndicated Credit Agreement with Wells Fargo Bank, National Association - Due June 2028*

In June 2023, in connection with the BAQSIMI® acquisition, the Company entered into a syndicated credit agreement with Wells Fargo, consisting of a term loan, or the Wells Fargo Term Loan. Proceeds from the Wells Fargo Term Loan were used to finance the acquisition of BAQSIMI. The Wells Fargo Term Loan has a principal amount of \$200.0 million and matures on June 30, 2028. The Wells Fargo Term Loan is secured by substantially all of the Company's and certain of its subsidiaries' assets, subject to certain exceptions and limitations. The Wells Fargo Term Loan has a fixed interest rate of 3.00%, plus an applicable margin of 2.25%. The Wells Fargo Term Loan is subject to a floor of 0.00%, plus an applicable margin of 2.25%. Following delivery of financial statements to Lilly on June 30, 2024, the applicable margin for outstanding borrowings with respect to the Wells Fargo Term Loan will range from 0.00% to 1.25%, depending on the Company's consolidated net leverage ratio as of the most recently ended fiscal quarter. The Wells Fargo Term Loan is subject to a floor of 0.00%, plus an applicable margin of 2.25%.

The Wells Fargo Term Loan requires principal payments of \$12.5 million for the first year, which increases to \$25.0 million during the second year and thereafter. The Wells Fargo Term Loan is secured by substantially all of the Company's and certain of its subsidiaries' assets, subject to certain exceptions and limitations. The Wells Fargo Term Loan will be repaid in full with the proceeds from the 2029 Convertible Notes, thereby satisfying all of the Company's obligations under the Credit Agreement.

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of the current and future loan amortization payments required by the Wells Fargo Term Loan until maturity.

The Credit Agreement also provides for a \$200.0 million Revolving Credit Facility and bears the same interest rate as the Wells Fargo Term Loan.

In conjunction with the Credit Agreement, the Company entered into an interest rate swap agreement with Wells Fargo, with a notional amount of \$200.0 million. The interest swap asset had a fair value of \$3.2 million as of September 30, 2023.

For lenders that were part of the previous credit agreement with Capital One N.A. as well as the new Credit Agreement, the transaction was accounted for as a modification of the debt. The transaction did not change the present value of the cash flows for each lender under the terms of the debt immediately before and after the transaction, which resulted in no gain or loss.

The Company incurred approximately \$14.3 million in issuance costs in connection with the Credit Agreement, of which \$3.0 million was capitalized as part of the Wells Fargo Term Loan. This amount is included in the statement of operations for nine months ended September 30, 2023.

Debt issuance costs associated with the Credit Agreement (other than its Revolving Credit Facility component) are presented as a separate line item in the statement of operations. The debt issuance costs are capitalized within other long-term assets on the condensed consolidated balance sheets. Unamortized debt issuance costs related to the Credit Agreement are amortized over the term of the Credit Agreement using the effective interest rate method.

As a result of the \$200.0 million repayment of the principal balance of the Wells Fargo Term Loan, approximately \$3.0 million of unamortized debt issuance costs were written off.

*Syndicated Credit Agreement with Capital One N.A. – Paid off June 2023*

In August 2021, the Company entered into a \$140.0 million credit agreement with Capital One N.A. acting as a lender and as agent for the Capital One N.A. Term Loan. Proceeds from the loan were used to pay down certain of the Company's outstanding loans and related expenses.

on a variable interest rate, plus an applicable margin rate ranging between 0.5% and 2.5%, determined based on the Company's net margin rate on the Capital One N.A. Term Loan.

#### Interest Rate Swap Contracts

As of September 30, 2023, the fair value of the loans listed above approximated their carrying amount based on Level 2 inputs. For the three and nine months ended September 30, 2023, the Company entered into interest rate swap contracts to exchange the variable interest rates for fixed interest rates. The interest rate swap contracts are recorded at fair value. The gains on the interest rate swaps were \$4.9 million gain and \$2.7 million gain for the three and nine months ended September 30, 2023, respectively. Changes in the fair value of the interest rate swaps were \$1.0 million loss and \$0.5 million loss for the three and nine months ended September 30, 2022, respectively.

#### Covenants

At September 30, 2023 and December 31, 2022, the Company was in compliance with all of its debt covenants.

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#### Long-Term Debt Maturities

As of September 30, 2023, the principal amounts of long-term debt maturities during each of the next five fiscal years ending December 31 are as follows:

	Long-term Debt (in thousands)
2023	\$ 229
2024	241
2025	250
2026	7,548
2027	—
Thereafter	<u>645,000</u>
	<u>\$ 653,268</u>

#### Note 15. Income Taxes

The following table sets forth the Company's income tax provision for the periods indicated:

	Three Months Ended		Nine Months Ended	
	September 30,	September 30,	2023	2022
	(in thousands)			
Income before taxes	\$ 63,637	\$ 22,596	\$ 130,014	\$ 74,780
Income tax provision	14,025	6,559	27,160	16,187

Income before equity in losses of unconsolidated affiliate	\$ 49,612	\$ 16,037	\$ 102,854	\$ 58,593
Income tax provision as a percentage of income before income taxes	22.0 %	29.0 %	20.9 %	21.6 %

The change in the Company's effective tax rate for the three and nine months ended September 30, 2023, was primarily due to differences in the mix of income in different tax jurisdictions.

In connection with the purchase accounting for its acquisition of BAQSIMI®, the Company recorded a deferred tax asset of \$2.3 million.

#### *Valuation Allowance*

In assessing the need for a valuation allowance, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. Management considers sources of taxable income such as income in prior carryback periods, future reversal of existing deferred tax expenses, and projected taxable income.

During the nine months ended September 30, 2023, the Company determined its U.K. subsidiaries, AUK and IMS UK, more likely than not will not generate sufficient taxable income to realize the benefit of the deferred tax assets. The Company recorded an expense of an immaterial amount and will discontinue recognizing income tax benefits until sufficient taxable income is generated to support the carrying value of the deferred tax assets.

The Company continues to record a full valuation allowance on AFP's net deferred income tax assets and will continue to do so until sufficient taxable income is generated to support the carrying value of the deferred tax assets.

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The Company records a valuation allowance on net deferred income tax assets in states where it files separately and will continue to do so until sufficient taxable income is generated to support the carrying value of the deferred tax assets.

#### **Note 16. Stockholders' Equity**

##### *Share Buyback Program*

Pursuant to the Company's existing share buyback program, the Company purchased 1,072,041 and 1,338,757 shares of its common stock during the three and nine months ended September 30, 2023, respectively. The Company purchased 478,255 and 719,263 shares of its common stock during the three and nine months ended September 30, 2022, respectively.

In August 2023, the Company's Board of Directors authorized a \$50.0 million increase to the Company's share buyback program. The Company's Board of Directors have authorized a total of \$285.0 million in the share buyback program. The primary goal of the program is to offset dilution resulting from the vesting of restricted stock units.

Purchases are made through open market and private block transactions pursuant to Rule 10b5-1 plans, privately negotiated transactions, and applicable laws. The timing and actual number of treasury share purchases will depend on a variety of factors including price, cash availability, and the method and are included as a component of treasury stock in the Company's condensed consolidated balance sheets.

##### *Amended and Restated 2015 Equity Incentive Plan*

As of September 30, 2023, the Company reserved an aggregate of 6,776,746 shares of common stock for future issuance under the Amended and Restated 2015 Equity Incentive Plan, which was effective January 2023 pursuant to the evergreen provision in the 2015 Plan.

##### *2014 Employee Stock Purchase Plan*

As of September 30, 2023, the Company has issued 1,155,478 shares of common stock under the ESPP and 844,522 shares of its common stock under the 2014 Employee Stock Purchase Plan.

In May 2023, the Company issued 65,933 shares at a purchase price of \$25.52 per share under the ESPP. For the three and nine months ended September 30, 2022, the Company recorded ESPP expense of \$0.2 million and \$0.6 million, respectively.

#### Share-Based Award Activity and Balances

The Company accounts for share-based compensation payments in accordance with ASC 718, which requires measurement and recognition of compensation expense for all share-based payments. Under these standards, the fair value of option awards and the option components of the ESPP awards are estimated at the grant date based on the Black-Scholes option-pricing model. Compensation cost for all share-based payments granted with service-based graded vesting schedules is recorded over the vesting period.

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The weighted-averages for key assumptions used in determining the fair value of options granted during the three and nine months ended September 30, 2023, are presented below:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Average volatility	40.2 %	42.7 %	41.4 %	41.0 %
Average risk-free interest rate	4.4 %	2.9 %	4.1 %	2.3 %
Weighted-average expected life in years	6.3	6.3	6.2	6.1
Dividend yield rate	— %	— %	— %	— %

A summary of option activity under all plans for the nine months ended September 30, 2023, is presented below:

	Weighted-Average				
	Weighted-Average		Remaining		Aggregate
	Options	Exercise Price	Contractual Term (Years)	Intrinsic Value <sup>(1)</sup>	
					(in thousands)
Outstanding as of December 31, 2022	7,929,150	\$ 17.66			
Options granted	759,820	35.84			
Options exercised	(786,891)	15.27			
Options forfeited	(4,526)	29.60			
Options expired	(543)	16.25			
Outstanding as of September 30, 2023	<u>7,897,010</u>	\$ 19.65		4.78	208,046
Exercisable as of September 30, 2023	<u>5,819,517</u>	\$ 16.54		3.52	171,365
Vested and expected to vest as of September 30, 2023	<u>7,703,355</u>	\$ 19.37		4.68	205,029

<sup>(1)</sup> The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the estimated fair value of the Company's stock as of September 30, 2023.

For the three and nine months ended September 30, 2023, the Company recorded expense of \$2.2 million and \$7.5 million, respectively, related to stock options granted under all plans. For the three and nine months ended September 30, 2022, the Company recorded expense of \$2.0 million and \$6.5 million, respectively, related to stock options granted under all plans.

Information relating to option grants and exercises is as follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
(in thousands, except per share data)				
Weighted-average grant date fair value per share	\$ 21.49	\$ 14.40	\$ 16.76	\$ 14.75
Intrinsic value of options exercised	5,628	1,421	24,544	20,131
Cash received from options exercised	2,277	1,483	12,015	18,402
Total fair value of the options vested during the period	167	167	8,887	8,157

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A summary of the status of the Company's non-vested options as of September 30, 2023, and changes during the nine months ended September 30, 2023.

	Weighted-Average	
	Grant Date	
	Options	Fair Value
Non-vested as of December 31, 2022	2,378,453	\$ 9.48
Options granted	759,820	16.76
Options vested	(1,056,254)	8.41
Options forfeited	(4,526)	13.40
Non-vested as of September 30, 2023	<u>2,077,493</u>	<u>12.68</u>

As of September 30, 2023, there was \$18.9 million of total unrecognized compensation cost, net of forfeitures, related to non-vested options with a weighted-average period of 2.7 years and will be adjusted for future changes in estimated forfeitures.

#### [Restricted Stock Units](#)

The Company grants restricted stock units, or RSUs, to certain employees and members of the Board of Directors with a vesting period of three to nine years. The RSUs may not be sold or otherwise transferred until vested. The RSUs do not have any voting or dividend rights prior to the issuance of common stock. The RSUs are measured at the grant date based on the fair value of the common stock fair value at the time of grant and is amortized over the requisite service period, which generally is the vesting period. The RSUs had a weighted-average grant date fair value of \$2.2 million and \$7.3 million, respectively, related to RSU awards granted under all plans. For the three and nine months ended September 30, 2023, there was \$19.9 million of total unrecognized compensation cost, net of forfeitures, related to non-vested RSUs with a weighted-average period of 2.7 years and will be adjusted for future changes in estimated forfeitures.

Information relating to RSU grants and deliveries is as follows:

	Total Fair Market	
	Total RSUs	Value of RSUs
	Issued	Issued(1)
(in thousands)		

RSUs outstanding at December 31, 2022	1,007,052
RSUs granted	356,176 \$ 12,725
RSUs forfeited	(2,017)
RSUs vested <sup>(2)</sup>	(440,337)
RSUs outstanding at September 30, 2023	<u>920,874</u>

<sup>(1)</sup> The total fair market value is derived from the number of RSUs granted times the current stock price on the date of grant.

<sup>(2)</sup> Of the vested RSUs, 168,007 shares of common stock were surrendered to fulfill tax withholding obligations.

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#### *Share-based Compensation Expense*

The Company recorded share-based compensation expense, which is included in the Company's condensed consolidated statements of operations.

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
(in thousands)				
Cost of revenues	\$ 1,004	\$ 915	\$ 3,868	\$ 3,238
Operating expenses:				
Selling, distribution, and marketing	213	178	649	540
General and administrative	2,975	2,810	9,323	8,389
Research and development	452	396	1,780	1,389
Total share-based compensation	<u>\$ 4,644</u>	<u>\$ 4,299</u>	<u>\$ 15,620</u>	<u>\$ 13,556</u>

#### **Note 17. Employee Benefits**

##### *401(k) Plan*

The Company has a defined contribution 401(k) plan, or the Plan, whereby eligible employees voluntarily contribute up to a defined contributions, and pays the administrative costs of the Plan. Total employer contributions for the three and nine months ended September 30, 2022, were \$0.5 million and \$1.6 million for the three and nine months ended September 30, 2022, respectively.

##### *Defined Benefit Pension Plan*

The Company's subsidiary, AFP, has an obligation associated with a defined-benefit plan for its eligible employees. This plan provides benefits based on the employee's age, length of service and other factors. The calculation is based on a statistical calculation combining a number of factors that include the employee's age, length of service and other factors.

The liability under the plan is based on a discount rate of 3.8% as of September 30, 2023 and December 31, 2022. The liability unfunded, and the benefit obligation under the plan was \$2.3 million and \$2.2 million at September 30, 2023 and December 31, 2022, respectively. The assets were valued at approximately \$5.5 million and \$4.5 million as of September 30, 2023 and December 31, 2022, respectively.

#### *Non-qualified Deferred Compensation Plan*

In December 2019, the Company established a non-qualified deferred compensation plan. The plan allows certain eligible participants to defer compensation until retirement or other specified events. The plan obligations are payable upon retirement, termination of employment and/or certain other times in a lump-sum distribution or in installments. Participants have the option to choose amongst various investment options with earnings accruing to the participant. The Company has established a Rabbi Trust to fund the plan assets. The assets were valued at approximately \$5.5 million and \$4.5 million as of September 30, 2023 and December 31, 2022, respectively.

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\$5.7 million and \$4.6 million as of September 30, 2023, and December 31, 2022, respectively. The plan assets and liabilities are included in the notes to the financial statements.

#### **Note 18. Commitments and Contingencies**

##### *Purchase Commitments*

As of September 30, 2023, the Company has entered into commitments to purchase equipment and raw materials for an aggregate amount of approximately \$5.7 million.

#### **Note 19. Related Party Transactions**

##### *Investment in Hanxin*

As of September 30, 2023, the Company has a 11.5% ownership in Hanxin that is accounted for as an equity method investment. Dr. Mary Luo, the general manager, and the chairman of the board of directors of Hanxin. Additionally, Dr. Mary Luo and Dr. Jack Zhang, have been appointed to the board of directors of Hanxin.

##### *Contract manufacturing agreement with Hanxin*

In April 2022, ANP, entered into a contract manufacturing agreement with Hanxin, whereby Hanxin will develop several active pharmaceutical ingredients for ANP on a cost-plus basis. Hanxin will commit to purchase certain quantities from ANP subject to the terms and conditions set forth in the agreement.

During the three and nine months ended September 30, 2023, the Company recognized an immaterial amount of revenue from manufacturing services provided by Hanxin.

##### *Contract Research Agreement with Hanxin*

In July 2022, the Company entered into a three-year contract research agreement with Hanxin, a related party, whereby Hanxin will develop, prepare and produce certain pharmaceutical ingredients for the Company. The RCBs will be used by the Company, which shall include engineering, scientific and practical information and formula, research data, design, and procedures and others not exceed approximately \$2.2 million, with payments adjusted based on the then current exchange rates. Any additional work or costs will be paid by the Company, subject to applicable taxes.

In March 2023, the Company amended the agreement with Hanxin, whereby Hanxin will perform scale-up manufacturing process, confidential and proprietary information and technology produced during the scale-up manufacturing, which shall include engineering, design, and

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

and procedures and others to develop and manufacture the RCBs. The amendment agreement will remain in full force and effect, with additional payments beyond the \$2.2 million in payments under the contract research agreement, with payments adjusted based on charges by Hanxin to the Company on a cost-plus basis, plus any applicable taxes.

During the three and nine months ended September 30, 2023, the Company paid \$0.4 million and \$1.4 million, respectively, under the amendment agreement.

#### *Supply Agreement with Letop*

In November 2022, ANP, entered into a supply agreement with Nanjing Letop Biotechnology Co., Ltd., or Letop, a subsidiary of the Company, effective for three years and the total cost of the agreement shall not exceed approximately \$1.5 million, with payments adjusted based on the volume of sales.

During the three months ended September 30, 2023, ANP did not have any payments under this agreement. During the nine months ended September 30, 2023, ANP had \$0.1 million of payments under this agreement, and had \$0.1 million of amounts payable to Letop.

#### **Note 20. Litigation**

##### *Hatch-Waxman Litigation*

###### *Regadenoson (0.4 mg/5 mL, 0.08 mg/mL) Patent Litigation*

On February 25, 2020, Astellas US LLC, Astellas Pharma US, Inc., and Gilead Sciences, Inc. (collectively, "Astellas-Gilead") filed three patent infringement lawsuits against the Company, asserting that the Company's Regadenoson product infringes three of their patents: 8,106,183 (the "183 patent"), RE47,301 (the "301 patent"), and 8,524,883 (the "883 patent") (collectively, "Astellas-Gilead Patents"). On January 26, 2022, the Company and Astellas-Gilead reached an agreement to resolve the lawsuit. Under the terms of the agreement, the Company recorded the settlement amount in the other income (expenses) line in its condensed consolidated statement of operations.

##### *Other Litigation*

The Company is also subject to various other claims, arbitrations, investigations, and lawsuits from time to time arising in the ordinary course of business, including those described in the Company's periodic reports to the SEC, including its annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and other communications.

The Company records a provision for contingent losses when it is both probable that a liability has been incurred and the amount can be reasonably estimated. The Company evaluates the likelihood of an adverse outcome and the potential range of possible losses. If it is probable that a loss will occur and the range of possible losses can be reasonably estimated, the Company records a provision for the minimum amount in the range of possible losses. The Company expects to have a material adverse effect on its financial position, results of operations, or cash flows; however, the results of litigation are uncertain, and the outcome, litigation can have an adverse impact on the Company because of defense and settlement costs, diversion of management resources, and other factors.

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## Note 21. Subsequent Events

On October 27, 2023, the Company made a principal payment of \$50.0 million on its Wells Fargo Term Loan, reducing the balance to

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is a discussion and analysis of the consolidated operating results, financial condition, liquidity and cash flows of our company, the "Condensed Consolidated Financial Statements" and the related notes thereto included in this Quarterly Report on Form 10-Q, as well as assumptions made by, and information currently available to, our management. Actual results could differ materially from those identified under the "Special Note About Forward-Looking Statements," above and described in greater detail elsewhere in this "Risk Factors".

## Overview

We are a bio-pharmaceutical company focusing primarily on developing, manufacturing, marketing and selling technically challenging pharmaceuticals and sell over 20 products.

Our largest products by net revenues currently include BAQSIMI®, Primatene MIST®, glucagon, epinephrine, lidocaine, enoxaparin, which we launched in June 2022. In July 2022, the FDA approved our vasopressin injection, USP 20 Units/mL, 1 mL single-dose vials in dose prefilled syringes, which we launched in April 2023.

In March 2023, the FDA approved our naloxone hydrochloride nasal spray 4mg, REXTOQVY®, which we plan to launch in the first quarter of 2024.

We are currently developing a portfolio of generic abbreviated new drug applications, or ANDAs, biosimilar insulin product candidates. The ANDAs are currently on file with the FDA.

To complement our internal growth and expertise, we have made several strategic acquisitions of companies, products and technologies, by providing additional manufacturing, marketing, and research and development capabilities, including the ability to manufacture, research and develop products and technologies.

Macroeconomic Trends and Uncertainties

The Russia-Ukraine conflict and resulting sanctions and other actions against Russia have led to uncertainty and disruption in the global insulin market. One of our insulin API customers in Western Europe, that previously bought our product and resold it into Russia, did not purchase insulin from us during the conflict and its impact on Europe and throughout the rest of the world. It is not clear at this time how long the conflict will endure, or what the results of operations will be.

Certain other worldwide events and macroeconomic factors, such as international trade relations, new legislation and regulations, and civil unrest, global conflicts such as the Israel-Hamas war, supply chain disruptions, inflationary pressures, and rising interest rates, may also have a material impact on our business.

experienced historically high levels of inflation. The existence of inflation in the United States, and global economy has and may continue to have negative effects.

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See the "Risk Factors" section for further discussion of the possible impact of the Russia-Ukraine conflict and other macroeconomic factors.

### **Recent Developments**

#### **BAQSIMI® Acquisition**

On June 30, 2023, we completed our acquisition of BAQSIMI® glucagon nasal powder, or BAQSIMI®, pursuant to an Asset Purchase Agreement, or the Purchase Agreement, dated April 21, 2023. In connection with the closing of the transaction, or the Closing, we paid Lilly \$100.0 million, or the Purchase Price, to Lilly. We may also be required to pay additional contingent consideration of up to \$450.0 million to Lilly based on the achievement of certain performance milestones.

On June 30, 2023, in conjunction with our acquisition of BAQSIMI®, we entered into a \$700.0 million syndicated credit agreement, or the Credit Agreement, with Wells Fargo Bank, National Association, or Wells Fargo, as Administrative Agent, (in such capacity, the "Administrative Agent") and certain other financial institutions, as guarantors, certain lenders, and Wells Fargo Bank, National Association, or Wells Fargo, as Administrative Agent, (in such capacity, the "Lenders").

The Credit Agreement provides for a senior secured term loan in an aggregate principal amount of \$500.0 million, or the Wells Fargo Term Loan, due on June 30, 2033.

The Credit Agreement provides for a senior secured revolving credit facility, or the Revolving Credit Facility, in an aggregate principal amount of \$200.0 million, or the Wells Fargo Revolving Credit Facility, due on June 30, 2028. As of September 30, 2023, we had no borrowings outstanding under the Revolving Credit Facility. We issued \$345.0 million of the 2.00% Convertible Notes, or 2029 Convertible Notes. We repaid approximately \$200.0 million of the 2029 Convertible Notes.

commercial sales channel activities. Revenues from the sales of BAQSIMI®, under the Transition Services Agreement, or TSA with Lilly, will begin to be recognized in the first quarter of 2024. The impact of this revenue recognition method resulted in lower reported revenues relative to the revenue that would have been reported under the previous revenue recognition method.

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During the first quarter of 2024, we assumed distribution responsibilities from Lilly to our customers in the United States, which will begin in the first quarter of 2024. We will begin to recognize gross revenues and cost of revenues from the sales of BAQSIMI® in the first quarter of 2024. The assumption of distribution in the United States has been transferred to us, we have set up distribution agreements, and we have obtained sufficient inventory.

For more information regarding our acquisition of BAQSIMI®, see "Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements".

### **Business Segments**

As of **June 30, 2023****March 31, 2024**, our performance is assessed and resources are allocated based on the following two reports: pharmaceutical products segment manufactures, markets and distributes **BAQSIMI®**, Primatene MIST®, epinephrine, glucagon, ph: **sale of BAQSIMI® are also accounted for as a component of the finished pharmaceutical product segment.** The API segment manu: product development. Information reported herein is consistent with how it is reviewed and evaluated by our chief operating decision

For more information regarding our segments, see "Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Finan

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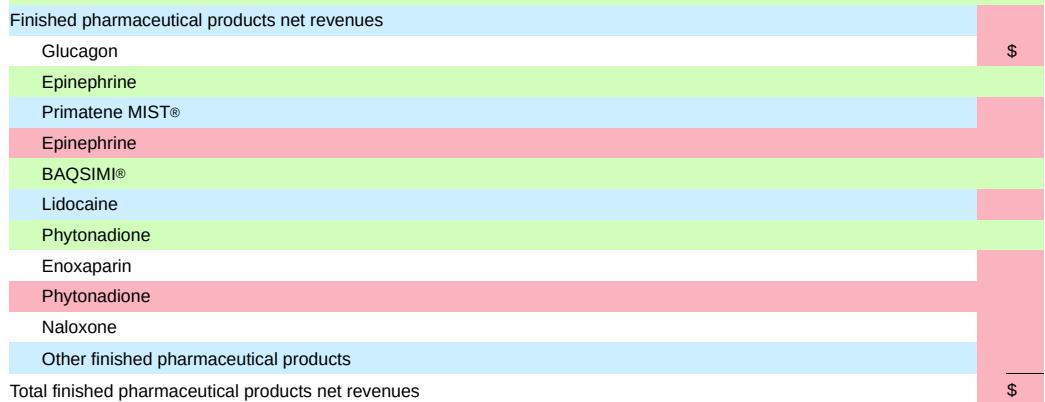
### Results of Operations

**Three Months Ended September 30, 2023****March 31, 2024 Compared to Three Months Ended September 30, 2022****March 31, 2023**

#### Net revenues

	Three Mo Sept 2023
<b>Net revenues</b>	
<b>Finished pharmaceutical products</b>	\$ 147,665
<b>API</b>	4,190
<b>Total product revenues, net</b>	151,855
<b>Other revenues</b>	28,701
<b>Total net revenues</b>	\$ 180,556
<b>Cost of revenues</b>	
<b>Finished pharmaceutical products</b>	\$ 66,867
<b>API</b>	5,286
<b>Total cost of revenues</b>	\$ 72,153
<b>Gross profit</b>	\$ 108,403
<b>as % of net revenues</b>	60 %

The increase in net revenues of the finished pharmaceutical products for the three months ended **September 30, 2023****March 31, 2024**



*Product Revenues, net*

In the first quarter of 2024, we assumed distribution responsibilities for BAQSIMI® from Lilly to our customers in the United States, similar to other products.

For more information, see “Part I – Item 1. Financial Statements – Notes to the Condensed Consolidated Financial Statements – No

The increase in sales of glucagon was due to a growth in unit volumes, impacting sales by \$1.8 million, as well as a higher average phytonadione was primarily due to an increase in unit volumes, as a result of two suppliers discontinuing their glucagon injection pro

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caused by other supplier shortages. Primatene MIST® sales increased due to an increase in unit volumes. The increase in sales of The decrease in the sales of phytonadione was lidocaine is primarily due to a decrease in lower unit volumes, as a result of incr naloxone was primarily due to a decrease in unit volumes. The increase decrease in other finished pharmaceutical products was

partially offset by higher unit volumes of dextrose atropine, calcium chloride, and sodium bicarbonate due to increased an increase in launched in August 2022, and the launch of regadenoson in April 2023.

We anticipate that sales of naloxone and enoxaparin will continue to fluctuate in the future due to competitive dynamics. We also an

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depending on the ability of our competitors to supply market demands. Sales of medroxyprogesterone have were essentially been in the process fourth quarter of qualifying 2023, we qualified our subsidiary, ANP, to make manufacture this API. However, we do not know are not sure when we will be able to return to selling this product. Sales of medroxyprogesterone totaled \$0.7 million \$0.2 million in September 30, 2022 March 31, 2023. We plan to relaunch the product during the second half of 2024.

Sales of API primarily depend on the timing of customer purchases, and will be lower because MannKind, our largest produced inclusion bodies made at AFP. Until they complete this process, we anticipate sales will be at levels lower than historical o

### *Other Revenues*

Other revenues includes revenues from include the sales portion of BAQSIMI® of \$28.7 million sales made by Lilly on our behalf until total BAQSIMI® sales of \$48.7 million \$24.6 million as reported to us by Lilly, which was recognized on a net basis similar to a royalty services to support the transition of the BAQSIMI® operations to us. The transfer of the BAQSIMI® marketing authorizations to us is expected to transfer to us in the first quarter of 2024. Upon the assumption of distribution responsibilities, we will begin to recognize

### *Backlog*

A significant portion of our customer shipments in any period relate to orders received and shipped in the same period, generally reflecting we experienced an immaterial amount a backlog of backlog approximately \$6.8 million for various products, primarily as a result of constraints of our ability to achieve any particular level of overall revenue or financial performance.

### **Gross margins Margins**

The decrease in gross margins during the three months ended March 31, 2024, is primarily due to an increase in depreciation and well as charges included in cost of revenues to adjust our inventory and related purchase commitments to their net realizable value margin products, the sales of ganirelix and vasopressin, both of which we launched last year, as well as the sales of regadenoson in 2023, sales of BAQSIMI® into the United States and certain countries in Europe as we assumed distribution responsibilities from Lilly. Lilly are reported on a net basis similar to a royalty arrangement with no amount reported as cost of revenues.

We are experiencing increased costs for labor and certain APIs and purchased components. Additionally, the cost of heparin may increase sales of our higher-margin products, including Primatene MIST BAQSIMI®, glucagon, vasopressin, ganirelix, regadenoson

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**Selling, distribution and marketing, and general and administrative**

The increase in selling, distribution and marketing expenses was primarily due to expenses related to the expansion of our sales increase in general and administrative expense was primarily due to an increase in salary and personnel-related expenses as well as

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Legal fees may fluctuate from period to period due to the timing of patent challenges and other litigation matters.

**Research and development**

	Three Months Ended					
	September 30,		Change			
	2023	2022	Dollars	%		
(in thousands)						
Salaries and personnel-related expenses	\$ 7,007	\$ 6,217	\$ 790	13 %		
Pre-launch inventory	460	—	460	N/A		
Clinical trials	673	2,726	(2,053)	(75)%		
FDA fees	45	29	16	55 %		
Materials and supplies	3,664	5,217	(1,553)	(30)%		
Depreciation	2,452	2,473	(21)	(1)%		
Other expenses	2,363	1,852	511	28 %		
Total research and development expenses	\$ 16,664	\$ 18,514	\$ (1,850)	(10)%		

The decrease in research and development expenses is primarily due to the timing of clinical trials. Additionally, materials and supplies partially offset by an increase in salary and personnel-related expenses.

Research and development expenses consist primarily of costs associated with the research and development of our product candidates.

We have made, and expect to continue to make, substantial investments in research and development to expand our product portfolio and increase clinical trials cost related to our insulin and inhalation product candidates. These expenditures will include costs of API and performing the clinical trials. As we undertake new and challenging research and development projects, we anticipate that the associated costs will increase.

#### Other income (expenses), net

	Three Months Ended			
	September 30,		Change	
	2023	2022	Dollars	%
(in thousands)				
Other income (expenses), net	\$ 3,459	\$ (397)	\$ 3,856	NM

Other income (expenses), net is primarily a result of foreign currency fluctuation, as well as the mark-to-market adjustments relating to our foreign currency contracts.

#### Income tax provision

	Three Months Ended			
	September 30,		Change	
	2023	2022	Dollars	%
(in thousands)				
Income tax provision	\$ 14,025	\$ 6,559	\$ 7,466	114 %
Effective tax rate	22 %	29 %		

Our effective tax rate for the three months ended September 30, 2023 decreased in comparison to the three months ended September 30, 2022. The decrease in our effective tax rate is primarily due to changes in the mix of our earnings in different tax jurisdictions and changes in the tax laws in those jurisdictions. For further information regarding our income taxes, see "Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements – Note 11. Income Taxes" in the Annual Report on Form 10-K for the year ended December 31, 2022.

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### Nine Months Ended September 30, 2023 Compared to Nine Months Ended September 30, 2022

#### Net revenues

	Nine Months Ended			
	September 30,		Change	
	2023	2022	Dollars	%
(in thousands)				
Net revenues				
Finished pharmaceutical products	\$ 426,541	\$ 353,789	\$ 72,752	21 %
API	11,048	10,175	873	9 %
Total product revenues, net	437,589	363,964	73,625	20 %
Other revenues	28,701	—	28,701	N/A
Total net revenues	\$ 466,290	\$ 363,964	\$ 102,326	28 %
Cost of revenues				
Finished pharmaceutical products	\$ 192,500	\$ 168,327	\$ 24,173	14 %

API	18,809	17,945	864	5 %
Total cost of revenues	\$ 211,309	\$ 186,272	\$ 25,037	13 %
Gross profit	\$ 254,981	\$ 177,692	\$ 77,289	43 %
as % of net revenues	55 %	49 %		

The increase in net revenues of the finished pharmaceutical products for the nine months ended September 30, 2023, was due to the

	Nine Months Ended				
	September 30,		Change		
	2023	2022	Dollars	%	
(in thousands)					
Finished pharmaceutical products net revenues					
Glucagon	\$ 82,486	\$ 37,003	\$ 45,483	123 %	
Primatene MIST®	64,837	62,030	2,807	5 %	
Epinephrine	57,004	52,777	4,227	8 %	
Lidocaine	43,174	39,253	3,921	10 %	
Phytonadione	33,017	37,834	(4,817)	(13) %	
Enoxaparin	25,441	27,138	(1,697)	(6) %	
Naloxone	14,774	21,424	(6,650)	(31) %	
Other finished pharmaceutical products	105,808	76,330	29,478	39 %	
Total finished pharmaceutical products net revenues	\$ 426,541	\$ 353,789	\$ 72,752	21 %	

#### *Product Revenues, net*

The increase in sales of glucagon was primarily due to an increase in unit volumes, as a result of two suppliers discontinuing their contributing \$3.5 million, which was partially offset by a reduction in unit volume, as a result of inventory drawdowns by retailers, all due to an increase in demand caused by supplier shortages. The decrease in sales of phytonadione was due to a decrease in unit volumes. The decrease in sales of naloxone was due to both a decrease in unit volumes, as well as a lower average selling price. The chloride, and sodium bicarbonate, due to increased demand caused by supplier shortages, as well as a full period of sales for garn April 2023.

We anticipate that sales of naloxone and enoxaparin will continue to fluctuate in the future due to competitive dynamics.

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We also anticipate that sales of epinephrine and other finished pharmaceutical products will continue to fluctuate depending on the 2023 as our API supplier has discontinued making this product. We are currently in the process of qualifying our subsidiary ANP to approved by the FDA. Therefore, we are not sure when we will be able to return to selling this product. Sales of medroxyprogesterone September 30, 2022.

Sales of API primarily depend on the timing of customer purchases.

#### *Other Revenues*

Other revenues includes revenues from the sales of BAQSIMI® of \$28.7 million during the nine months ended September 30, 2023 royalty arrangement. Currently, BAQSIMI® is being sold by Lilly on our behalf under the TSA, whereby Lilly would provide certain services is anticipated to occur at different points in time depending on the jurisdiction, with the United States being the first that is expected gross revenues and cost of revenues in their respective lines on the consolidated statements of comprehensive income.

#### **Backlog**

A significant portion of our customer shipments in any period relate to orders received and shipped in the same period, generally immaterial amount of backlog for various products, primarily as a result of competitor shortages and supplier constraints. Historical revenue or financial performance.

#### **Gross margins**

The increase in sales of glucagon, Primatene MIST®, and epinephrine, which are higher-margin products, the sales of ganirelix are helped increase our gross margins for the nine months ended September 30, 2023. Additionally, as a result of the TSA with Lilly, the of revenues. These increases in gross margins were partially offset by an impairment charge of \$2.7 million in June 2023 relating inventory and related purchase commitments to their net realizable value.

We are experiencing increased costs for labor and certain purchased components. Additionally, the cost of heparin may fluctuate, which of our higher-margin products, including glucagon, vasopressin, ganirelix, regadenoson and new products we anticipate launching in

#### **Selling, distribution and marketing, and general and administrative**

	Nine Months Ended				<u>Change</u>	
	September 30,		<u>Dollars</u>	<u>%</u>		
	2023	2022				
Selling, distribution, and marketing	\$ 20,234	\$ 16,059	\$ 4,175	26 %		
General and administrative	\$ 38,418	\$ 34,433	\$ 3,985	12 %		

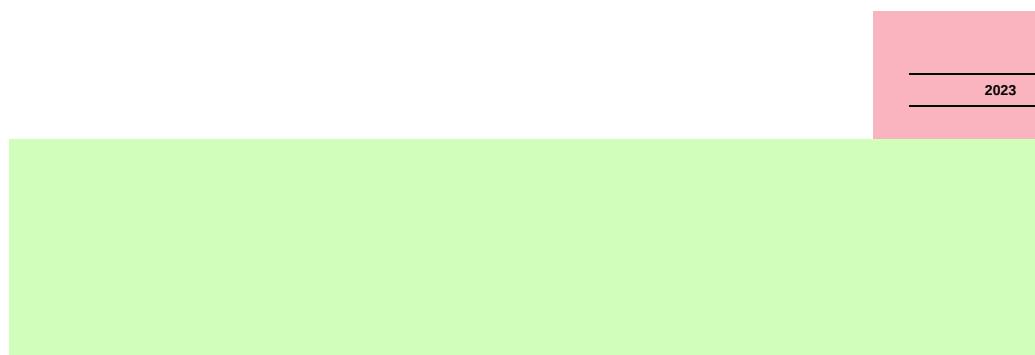
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The increase in selling, distribution and marketing expenses was primarily due to expenses related to the expansion of our sales force. The increase in general and administrative expense was primarily due to an increase in salary and personnel-related expenses, as well as costs related to the acquisition of the business.

We expect that selling, distribution and marketing expenses will continue to increase due to the increase in marketing expenditures and other litigation matters.

#### **Research and development**



Salaries and personnel-related expenses	\$ 23,400
Pre-launch inventory	\$ 1,300
Clinical trials	\$ 1,000
FDA fees	\$ 1,000
Materials and supplies	\$ 1,000
Depreciation	\$ 500
Other expenses	\$ 500
Total research and development expenses	\$ 26,700

The decrease in research and development expenses is primarily due to a decrease in clinical trial expense, as well as a decrease in insulin inhalation pipeline products. This was partially offset by an increase in salary and personnel-related expenses.

Research and development expenses consist primarily of costs associated with the research and development of our product candidates.

We have made, and expect to continue to make, substantial investments in research and development to expand our product portfolio. These investments will include increased clinical trials costs related to our insulin and inhalation product candidates. These expenditures will include costs of AP performing the clinical trials. As we undertake new and challenging research and development projects, we anticipate that the associated costs will increase.

#### Other income (expenses), net

	Nine Months Ended			
	September 30,		Change	
	2023	2022	Dollars	%
(in thousands)				
Other income (expenses), net	\$ 1,553	\$ 5,692	\$ (4,139)	NM

Other income (expenses), net is primarily a result of foreign currency fluctuation, as well as the mark-to-market adjustments related to the Regadenoson patent litigation. In September 2022, we received a settlement of \$5.4 million in connection with the Regadenoson patent litigation. For more information, see Note 20, "Financial Statements – Note 20. Litigation".

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#### Non-operating income (expenses), net

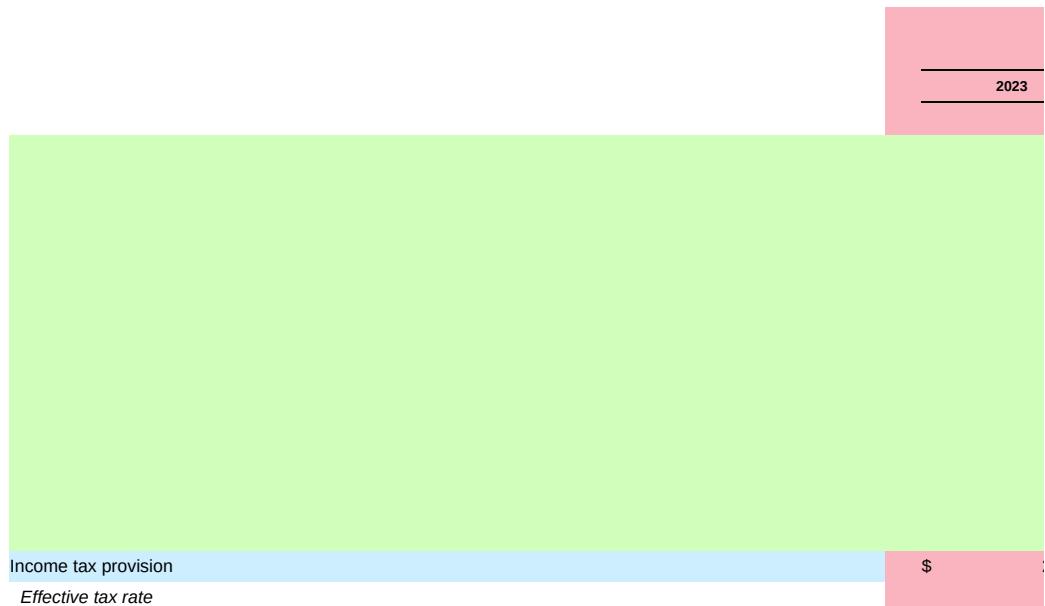
	Three Months Ended			
	March 31,		Change	
	2024	2023	Dollars	%
(in thousands)				
Non-operating income (expenses)				
Interest income	\$ 2,556	\$ 924	\$ 1,632	NM

Interest expense	(8,611)	(398)	(8,213)	NM
Other income (expenses), net	5,921	(390)	6,311	NM
Total non-operating income (expenses), net	\$ (134)	\$ 136	\$ (270)	NM

The change in non-operating income (expenses), net is primarily a result of:

- An increase in interest income resulting from an increase in cash and investments.
- An increase in interest expense resulting from the Term Loan used to finance the acquisition of BAQSIMI®, as well as the 2023 Condensed Consolidated Financial Statements – Note 14. Debt.”
- A change to Other income (expenses), net primarily as a result of foreign currency fluctuation, as well as mark-to-market ad

#### Income tax provision



Our effective tax rate for the nine months ended September 30, 2023 March 31, 2024 decreased in comparison to the nine months ended March 31, 2023. The decrease was primarily due to discrete tax items. For more information regarding our income taxes, see "Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements" in the 2023 Annual Report.

Beginning in 2024, many countries are implementing some or all of the Organisation for Economic Co-operation and Development's (OECD) recommendations for the digitalization of the global economy. While we continue to evaluate those countries' implementations, we do not expect those implementations to have a material impact on our effective tax rate.

#### Liquidity and Capital Resources

##### Cash Requirements and Sources

We need capital resources to maintain and expand our business. We expect our cash requirements to increase significantly in the current development stage product candidates and pursue strategic acquisitions of businesses or assets. Our future capital expenditures are expected to increase significantly over the next few years. We plan to fund this facility expansion primarily with cash flows from operations and external financing.

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principal and interest payments due on our existing loans and lease payments, as described below and throughout this Quarterly Re

As of **September 30, 2023** **March 31, 2024**, our foreign subsidiaries collectively held **\$5.8 million** **\$11.2 million** in cash and cash equiv United States. We believe that our cash reserves, operating cash flows, and borrowing availability under our credit facilities will be We expect additional cash flows to be generated in the longer term from future product introductions, **including from sales of BAC** developing or the timing of any product introductions, which could be lengthy or ultimately unsuccessful.

We maintain a shelf registration statement on Form S-3 pursuant to which we may, from time to time, sell up to an aggregate of \$ contracts, or units. If we require or elect to seek additional capital through debt or equity financing in the future, we may not be al convertible debt securities, the issuance of such securities will result in dilution to our stockholders. If we are required and unable to

Working capital increased **by \$1.5 million** **\$35.7 million** to **\$285.0 million** **\$299.9 million** at **September 30, 2023** **March 31, 2024**, comp

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***Cash Flows from Operations***

The following table summarizes our cash flows used in operating, investing, and financing activities for the **nine** **three** months ended

**Statement of Cash Flow Data:**

Net cash provided by (used in)
Operating activities
Investing activities
Financing activities
Effect of exchange rate changes on cash
Net increase in cash, cash equivalents, and restricted cash

***Sources and Use of Cash***

**Operating Activities**

Net cash provided by operating activities was \$159.6 million \$55.3 million for the nine three months ended September 30, 2023 million \$16.1 million of depreciation and amortization, \$15.6 million which includes \$6.8 million related to depreciation of property, amortization of discounts, premiums, and debt issuance costs. Additionally, non-cash items included share-based compensation expense million.

Additionally, for the nine three months ended September 30, 2023, there was a net cash inflow from changes in operating assets and offset by an increase in accounts receivables and inventories. Accounts payable and accrued liabilities increased primarily due to BAQSIMI® during the quarter, which was received subsequent to the quarter end.

Net cash provided by operating activities was \$74.0 million for the nine months ended September 30, 2022, which included net income share-based compensation expense. Additionally, for the nine months ended September 30, 2022 March 31, 2024, there was a net accounts receivables and an increase in inventories, which was partially offset by an increase in accounts payable and accrued customer fees and rebates associated with BAQSIMI® sales. The increase in accounts receivables was primarily due to the increase was received subsequent to the quarter end.

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Net cash provided by operating activities was \$40.4 million for the three months ended March 31, 2023, which included net income million of share-based compensation expense. Additionally, for the three months ended March 31, 2023, there was a net cash outflow which was partially offset by an increase in accounts payable and accrued liabilities. Accounts payable and accrued liabilities increased timing of sales.

#### Investing Activities

Net cash used in investing activities was \$546.1 million \$15.2 million for the nine three months ended September 30, 2023 purchases of investments during the BAQSIMI® acquisition, \$28.7 million quarter. This was partially offset by \$8.8 million in purchases million in France, and \$7.5 million \$4.7 million in China.

Net cash used in investing activities was \$32.5 million \$6.3 million for the nine three months ended September 30, 2022 March 31, 2024 million \$6.6 million incurred in the United States, \$0.9 million \$0.1 million in France, and \$5.7 million \$2.8 million in China. activities investments during the period was \$15.1 million of \$3.5 million.

#### Financing Activities

Net cash provided by financing activities was \$501.2 million \$13.6 million for the nine three months ended September 30, 2023 the issuance of the 2029 Convertible Notes, which was

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partially offset by \$268.5 million in principal payments of our long-term debt and \$24.6 million in debt issuance cost. Additionally, we which and for tax payments related to the net share settlement of options exercised. This was partially offset by the \$58.4 million use

Net cash used in financing activities was \$10.3 million \$13.5 million for the **nine** **three** months ended **September 30, 2022** **March 3** million in net proceeds from the settlement of and \$4.5 million used to settle share-based compensation awards under our equity pla

### ***Indebtedness***

For more information regarding our outstanding indebtedness, see "Part I – Item 1. Financial Statements – Notes to Condensed Cor

## Critical Accounting Policies

The preparation of our condensed consolidated financial statements in conformity with GAAP requires management to make estimates and judgments. Some of those judgments can be subjective and complex, and therefore, actual results could differ materially from those estimates. Part II, Item 7, of our Annual Report on Form 10-K for the year ended December 31, 2022 December 31, 2023. There have been no Report on Form 10-K for the year ended December 31, 2022 December 31, 2023.

### *Recent Accounting Pronouncements*

For information regarding recent accounting pronouncements, see "Part I – Item 1, Financial Statements – Notes to Condensed Cor

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## Government Regulation

Our products and facilities are subject to regulation by a number of federal and state governmental agencies. The FDA, in particular, the Enforcement Administration, or DEA, maintains oversight over our products that are considered controlled substances.

From February 6 through February 16, 2023, our IMS facility in South El Monte, California was subject to pre-approval inspection to The inspection resulted in two observations on Form 483. We responded to those observations. We believe that our response to the

From February 20 through March 1, 2024, our Amphastar facility in Rancho Cucamonga, California was subject to pre-approval pending applications as well as to compliance with Good Manufacturing Practices. The inspection resulted in several observational requirements of the FDA and that no significant further actions will be necessary.

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### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Except for the broad, ongoing macroeconomic challenges facing the global economy and financial markets, there have been no material adverse changes in fair values, cash flows or future earnings. We are exposed to market risk for changes in the market value of adverse changes in fair values, cash flows or future earnings. We are exposed to market risk for changes in the market value of currency exchange changes (Foreign Currency Exchange Risk).

#### **ITEM 4. CONTROLS AND PROCEDURES**

## ***Evaluation of Disclosure Controls and Procedures***

Our management, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, oversees and operates our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act of 1934. Our Chief Executive Officer and our Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of December 31, 2018, in recording, processing, summarizing and reporting within the time periods specified in SEC rules and forms and (b) to include, with respect to the information required to be submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, and our Board of Directors, as appropriate.

### ***Changes in Internal Control Over Financial Reporting***

There have been no changes in our internal control over financial reporting that occurred during the quarter ended **September 3** financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act).

### *Inherent Limitations of Internal Controls*

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures, as well as the design and operation of our internal control over financial reporting, will prevent all errors and all instances of fraud, regardless of how small or large they are. Our disclosure controls and procedures are designed to provide reasonable assurance that the objectives of the control system are met. These controls are subject to inherent limitations, including the possibility of human error and the circumvention of controls by individuals. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by a system breakdown. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

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## PART II. OTHER IN

**ITEM 1. LEGAL PROCEEDINGS**

For information regarding legal proceedings, see "Part I – Item 1, Financial Statements – Notes to Condensed Consolidated Financial Statements".

## ITEM 1A. RISK FACTORS

Except as noted below, there were no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC on March 1, 2023, February 29, 2024.

***Our actual financial and operating results could differ materially from any expectations or guidance provided by us concerning these matters.***

Although we currently expect to realize increased revenues as a result of our acquisition of BASQIMI®, the expectations and guidance including assumptions derived from our diligence efforts concerning the status of and prospects for BAQSIMI® business, which we products generally and the markets for BAQSIMI® in particular. Additional assumptions we have made relate to numerous matters, including

- projections of BAQSIMI®'s future revenues;
- the amount of intangibles that will result from the Acquisition;
- certain other purchase accounting adjustments that we expect to record in our financial statements in connection with the Acquisition;
- acquisition costs, including transaction costs payable to our financial, legal, and accounting advisors;
- our ability to maintain, develop, and deepen relationships with BAQSIMI® customers and suppliers;
- other financial and strategic risks of the Acquisition, including the possible impact of our reduced liquidity resulting from deal-related costs, such as transaction costs, and the global economic downturn; and
- the FDA approval process is time-consuming and complicated, and we may not obtain the FDA approval required for a product in the time frame we expect.

We cannot provide any assurances with respect to the accuracy of our assumptions, including our assumptions with respect to future results, projected revenue and other benefits expected from the Acquisition, which could adversely affect our business, financial condition and results of operations. There are a variety of risks and uncertainties, some of which are outside of our control, that could affect our future results with respect to the Acquisition.

***We may fail to realize the projected revenue and other benefits expected from the Acquisition, which could adversely affect our business, financial condition and results of operations.***

Our ability to realize the projected revenue and other benefits from the Acquisition will depend, in part, on our ability to integrate BAQSIMI® into our business. If we are unable to successfully integrate BAQSIMI® into our business within the projected time frame, or at all, or if the projected revenue or other benefits take longer to realize than expected, then the value of our common stock may be negatively affected.

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It is possible that the integration process following the Acquisition could result in the disruption of our business or ongoing business operations, which could have a material adverse effect on our business, financial condition and results of operations. There are a variety of risks and uncertainties, some of which are outside of our control, that could affect our future results with respect to the Acquisition.

Specifically, in order to realize the anticipated benefits of the Acquisition, we will:

- rely on Lilly for manufacturing services and transition services, including for performance of clinical and commercial activities;
- be required to enter into our own arrangements with certain suppliers/manufacturers in the supply chain;
- be required to set up distribution and sales arrangements for BAQSIMI® including payor and other agreements; and
- transfer regulatory approvals relating to BAQSIMI® to us following the closing of the Acquisition.

Integration efforts between us and the business associated with BAQSIMI® will also divert management attention and resources. If we are unable to successfully integrate BAQSIMI® into our business within the projected time frame, or if the projected revenue or other benefits take longer to realize than expected, then the value of our common stock may be negatively affected.

Delays encountered in the integration process could have a material adverse effect on our revenues, expenses, operating results and cash flows and there can be no assurance that we will realize these or any other anticipated benefits.

***Our current and future indebtedness has and may continue to adversely affect our operating results and cash flows.***

The Acquisition was financed with proceeds of the Wells Fargo Term Loan. The material increase in our indebtedness as a result of the Acquisition could have a material adverse effect on our operating results and cash flows and our ability to use cash generated from operations as we satisfy our materially increased underlying interest and principal payments.

Specifically, our materially increased indebtedness could have important consequences to investors in our common stock, including:

- we could be subject to substantial variable interest rate risk because interest rates applicable to certain of our indebtedness are variable and could increase over time, which could have a material adverse effect on our operating results and could affect our ability to service the indebtedness;
- our ability to obtain any necessary financing in the future for working capital, capital expenditures, debt service requirements, or other purposes could be limited by the terms of our existing indebtedness;
- a substantial portion of our cash flows must be dedicated to the payment of principal and interest on our indebtedness and other obligations, which could limit our ability to invest in our business or other opportunities;
- our level of indebtedness could limit our flexibility in planning for, or reacting to, changes in our business and the markets in which we operate, such as by limiting our ability to make acquisitions or investments, or to take other actions that could improve our business or increase our value to our stockholders, or by limiting our ability to take advantage of opportunities that may arise in the future;
- better access to capital;

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- our high degree of indebtedness will make us more vulnerable to changes in general economic conditions and/or a downturn in the capital markets;
- any conversion of the 2029 Convertible Notes could dilute the interests of existing investors in our common stock.

Our ability to make scheduled payments of the principal and interest when due, or to refinance our borrowings under the Credit Agreement, will depend on many factors, including our financial condition, the market for debt securities, interest rates, competitive and other factors beyond our control.

Our business may not continue to generate cash flow from operations in the future sufficient to satisfy our obligations under our existing indebtedness. If we are unable to generate such cash flow, we may be required to adopt one or more alternatives, such as reducing or delaying investments or capital expenditures, or restructuring our operations, which could be dilutive. Our ability to refinance our existing or future indebtedness will depend on the capital markets and our financial condition and could result in a default under the Credit Agreement, the 2029 Convertible Notes or future indebtedness.

If we fail to make required payments under our existing or future indebtedness, we would be in default under the terms of these agreements and could be subject to acceleration of the debt and could cause defaults under other indebtedness that we have, any of which could have a material adverse effect on our financial condition and results of operations.

***Our outstanding loan agreements contain restrictive covenants that may limit our operating flexibility.***

Our loan agreements are collateralized by substantially all of our presently existing and subsequently acquired assets and subject us to various covenants. These covenants may limit our ability to sell assets, invest in other companies, make acquisitions, make investments, pay dividends, incur additional indebtedness and liens and conduct transactions with third parties. These covenants may also limit our operational freedom or ability to pursue strategic transactions that we would otherwise consider to be in the best interests of stockholders.

We are also subject to certain covenants that require us to maintain certain financial ratios and are required under certain conditions to comply with certain financial and operational covenants. These covenants may limit our ability to take certain actions or engage in certain business activities, such as making acquisitions or investments, or paying dividends. These covenants may also limit our operational freedom or ability to pursue strategic transactions that we would otherwise consider to be in the best interests of stockholders.

stock repurchases, guarantees, and similar transactions, without obtaining the consent of the lenders, which may or may not be for a minimum consolidated interest coverage ratio test.

We may not be able to generate sufficient cash flow or revenue to meet the financial covenants or pay the principal and interest due and payable immediately, which would adversely impact our liquidity and reduce the availability of our cash flow. Failure to pay any amount due and payable under the loan agreements, the occurrence of a material adverse change in our business, or proceeding. Additionally, a lender could exercise its lien on substantially all of our assets and our future working capital, borrowings and

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**We may not have sufficient cash to settle conversions of the 2029 Convertible Notes in cash, to repurchase the 2029 Convertible Notes prior to their maturity, and our future debt may contain limitations on our ability to pay cash upon conversion or repurchase of the 2029 Convertible Notes.**

In addition, our ability to repurchase the 2029 Convertible Notes or to pay cash upon conversions of the 2029 Convertible Notes or to repurchase the 2029 Convertible Notes at a time when the repurchase is required by the indenture governing the 2029 Convertible Notes would constitute a default under the indenture. A default under the indenture or the fundamental change itself could also lead to a default under the indenture could constitute an event of default under any such agreement. If the payment of the related indebtedness were which would have a material adverse effect on our business, results of operations and financial condition.

***The conditional conversion feature of the 2029 Convertible Notes, if triggered, may adversely affect our financial condition***

In the event the conditional conversion feature of the 2029 Convertible Notes is triggered, holders of the 2029 Convertible Notes will have the option to convert their notes into shares of our common stock. Upon such event, if one or more holders elect to convert their 2029 Convertible Notes, we would be required to settle a portion of the 2029 Convertible Notes in cash. If all holders of the 2029 Convertible Notes do not elect to convert their 2029 Convertible Notes, we could be required under applicable accounting rules to revalue the 2029 Convertible Notes, which would result in a material reduction of our net working capital.

***Our business relationships, including customer relationships, and those of the business related to BAOSIMI® may be subject to change.***

Suppliers, vendors, and other third parties with whom we or the business related to BAQSIM® do business or otherwise have relationships with respect to existing or future business relationships with us. As a result, we are currently unable to predict the effect of the Acquisition on our business.

Contracts, agreements, licenses, permits, authorizations and other arrangements related to the BAQSIMI® business that contain a provision that terminates the agreement if there is a change in control of Lilly or its subsidiaries. The definitions of "assignment" and "change in control" vary from agreement to agreement. If an "assignment" or "change in control" occurs, a counterparty may terminate the agreement.

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be permitted to terminate its contract with respect to BAQSIMI®.

We cannot predict the effects, if any, if the Acquisition is deemed to constitute an assignment or change in control under certain or would be exercised, if at all, or the effect on our financial condition, results of operations or cash flows.

***Our business may be adversely affected by resurgence of COVID-19 cases or other public health outbreaks that result in b***

While the U.S. government ended the COVID-19 public health emergency on May 11, 2023, any resurgence of COVID-19 cases or present challenges to our business. Mass and rapid production of the vaccines, for example, has placed increased pressure on the operations of our customers, suppliers and partners for an indefinite period of time, including as a result of travel restrictions and Disruptions to our manufacturing partners and suppliers could result in disruption to the production of our products and failure to sell financial markets globally and nationally, including inflationary pressures and changes in interest rates, which have and could continue to rise. If the extent macroeconomic uncertainty persists or if a resurgence of COVID-19 cases or macroeconomic conditions worsen, we may experience the related challenging macroeconomic conditions globally on our business will depend on several factors, such as the duration of the COVID-19 pandemic and the challenging macroeconomic conditions globally, all of which continue to evolve and remain uncertain at this time.

During the COVID-19 pandemic, FDA has issued various COVID-19 related guidance documents applicable to biopharmaceutical companies. The U.S. government ended the COVID-19 public health emergency declaration in May 2023, although some COVID-19 related guidance documents continue in effect. These documents may require us to develop and implement new policies and procedures, make significant adjustments to our clinical trials, or increase the amount of time required to complete our clinical trials.

Certain suppliers delayed shipments to us in 2022. These delays may have been caused by manufacturing disruptions due to the COVID-19 pandemic, including shutdowns and delays at the ports in Shanghai, which led to temporary delays in shipping certain APIs and starting materials. Future disruptions may occur.

Any of the negative impacts of any ongoing pandemic, including any resurgence of COVID-19 cases, and the related challenging macroeconomic conditions may have a material adverse effect on our business and operations, results of operations, financial condition, and cash flows. It is not possible to predict the extent to which any of these factors could have on our business, as the impact will depend on future developments, which are highly uncertain and cannot be predicted.

Macroeconomic conditions may continue to worsen leading to changes in monetary policy and other responses from government. These responses may include, among other things, changes in interest rates, changes in exchange rates, and changes in the way we distribute our products, as well as any closures or supply disruptions, may be enacted or extended for longer periods of time, each of which could have a material adverse effect on our business and operations, results of operations, financial condition, and cash flows. We will continue to monitor the impact of the COVID-19 pandemic, any resurgence of COVID-19 cases, and related challenging macroeconomic conditions.

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***Because a portion of our manufacturing takes place in China, a significant disruption in the construction or operation of our manufacturing facility, or changes in social, political, trade, health, economic, environmental, or climate-related conditions, could have a material adverse effect on our business and operations, results of operations, financial condition, and cash flows.***

We currently manufacture the starting material for Amphotericin B and enoxaparin as well as the APIs for isoproterenol and nitroprusside in our pipeline. Additionally, we intend to continue to invest in the expansion of this manufacturing facility. Our manufacturing facility and our operations in China are subject to various risks, including:

- disruptions in the construction of the manufacturing facility;
- interruptions to our operations in China or the inability of our manufacturing facility to produce adequate quantities of raw materials or components, including power disruptions or widespread disease outbreaks, including the recent outbreaks that impact animal-derived products, such as COVID-19 pandemic, which has resulted in and may in the future result in, business closures, transportation restrictions, and loss of manufacturing capability;

- product supply disruptions and increased costs as a result of heightened exposure to changes in the policies of the Chinese government;
- the imposition of additional tariffs, export controls or other trade barriers as a result of changes in social, political, and economic conditions in the U.S. that are preventing the export of a wide-range of items to Russia, new controls impacting the ability to send certain export license, and the addition of new China-based entities to certain U.S. restricted party lists including the Entity List and that have been proposed by the U.S. government on various imports from China and by the Chinese government on certain entities;
- the nationalization or other expropriation of private enterprises or intellectual property by the Chinese government, which may result in significant financial losses for us;
- interruptions to our manufacturing or business operations resulting from geo-political actions, including war and terrorism, epidemics or outbreaks in livestock or animals that impact or restrict importation, use, or distribution of animal-derived products.

Any of these matters could materially and adversely affect our business and results of operations. These interruptions or failure introduction of new products, impact our product quality, or impair our competitive position.

We are actively monitoring and assessing the ongoing impact of the COVID-19 pandemic on our business. This includes evaluating and curtail the spread of the virus. For example, in the first quarter of 2022, increases in COVID-19 cases in Shanghai, China, led to significant difficulties in predicting the impact. Any material adverse effect on our employees, suppliers, and logistics providers could have a material adverse effect on our business.

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**The FDA approval process for changes to existing products (such as change of components or API supplier) is time-consuming, desire, or at all.**

The development, testing, manufacturing, marketing and sale of generic and proprietary pharmaceutical products and biological products require significant time and resources. The process of developing and commercializing a new pharmaceutical product, including the expenditure of substantial resources for research (including qualification of suppliers and their supplied materials), development, scale up. Some of our products are drug-device combination products that are regulated as drug products by the FDA, with consulting applications to the FDA. All of our products are subject to compliance with the FDCA and/or the Public Health Service Act, or PHS. Our business partners would have a material adverse effect on our operations and financial condition. In addition, in the event we are subject to regulation in such countries. Such foreign regulations and product approval requirements are expected to be time consuming and expensive.

We may encounter delays or agency rejections during any stage of the regulatory review and approval process based upon a requirements for safety, efficacy and quality. Those requirements may become more stringent prior to submission of our application new regulations. After submission of an application, the FDA may refuse to file the application, deny approval of the application or related to the application. For example, we initially filed an NDA, for our Primatec MIST® product in July 2013, but FDA approval information, label revision and follow-up studies (including label comprehension and behavioral/human factor studies), and that we more information before they could approve the ANDA for our epinephrine vial product. These CRLs have delayed the approval of the

The FDA also has the authority to revoke or suspend approvals of previously approved products for cause, to debar companies and allegedly violative products, to obtain injunctions that may, among other things, close manufacturing plants that are not operating in violation of the FDCA.

We were informed that one of our API suppliers has discontinued manufacturing an API included in one of our commercial products. This will result in a temporary delay in the manufacture of our product until we receive FDA approval of our new API supply. In the event the FDA does not grant approval or any additional approvals for the new API supplier for a considerable period of time, if we are forced to stop manufacturing this commercial product or any of our commercial products, we will be required to discontinue the sale of these products.

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***Our business may be affected by new sanctions and export controls targeting Russia and other responses to Russia's invasion of Ukraine***

As a result of Russia's invasion of Ukraine, the U.S., the U.K. and the EU governments, among others, have developed coordinated packages of measures.

Based on the public statements to date, these packages include:

- comprehensive financial sanctions against major Russian banks (including SWIFT cut off);
- designations of individuals and entities involved in Russian military activities;
- additional designations of Russian individuals including but not limited to those with significant business interests and government connections;
- enhanced export controls and trade sanctions targeting Russia's imports of a wide range of goods as a whole, including potential restrictions on the issuance of export licenses, and/or increased use of "end-use" controls to block or impose licensing requirements on certain goods.

Prior to Russia's invasion of Ukraine, we sold APIs indirectly to Russian customers. The imposition of enhanced export controls and other measures will likely result in increased costs and challenges associated with selling our products to Russian customers. In addition, even if a Russian entity is not formally subject to sanctions, customers may be impacted by the measures taken by other countries, which could be adversely affected.

***The Affordable Care Act and certain legislation and regulatory proposals may increase our costs of compliance and negatively impact our business, financial condition and results of operations.***

In March 2010, former President Barack Obama signed the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act. The Affordable Care Act made extensive changes to the delivery of health care in the United States. We expect that the rebates, discounts, taxes and other provisions of the Affordable Care Act will continue to impact our business, financial condition and results of operations in the future. Furthermore, the Independent Payment Advisory Board created by the Affordable Care Act to reduce the per capita rate of growth in Medicare spending will likely result in increased costs and challenges associated with selling our products to Russian customers. Moreover, expanded government investigative authority and increased disclosure obligations may increase the cost of compliance with the Affordable Care Act.

Since its enactment, there have been judicial and Congressional challenges to certain aspects of the Affordable Care Act, or ACA. In 2012, the Supreme Court upheld the constitutionality of the ACA, dismissing the case without specifically ruling on the constitutionality of the ACA. Accordingly, the ACA remains in effect in the United States. The Biden administration will impact our business, financial condition and results of operations. Complying with any new legislation or changes in regulations will likely result in increased costs and challenges associated with selling our products to Russian customers.

In addition, there have been a number of other legislative and regulatory proposals aimed at changing the pharmaceutical industry. For example, the Drug Quality and Security Act (DQSA) was signed into law in 2013. The DQSA establishes a national drug pedigree tracking system that requires drugs to be labeled and tracked at the lot level, preempting state drug pedigree requirements. The DQSA also establishes new requirements for drug wholesale distribution.

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distributors and third-party logistics providers, including licensing requirements in states that had not previously licensed such entities. The DQSA also creates a new national drug pedigree tracking system that requires drugs to be labeled and tracked at the lot level, preempting state drug pedigree requirements. The DQSA also establishes new requirements for drug wholesale distribution.

Former President Barack Obama also signed into law the Food and Drug Administration Safety and Innovation Act. The law and related regulations will likely result in increased costs and challenges associated with selling our products to Russian customers. The law and related regulations could have a significant impact on the pharmaceutical industry, including, among other things, the following:

- reauthorizes the Prescription Drug User Fee Act, which increases the amount of associated user fees, and, for certain types of pharmaceutical products, requires manufacturers to pay additional fees.

- permanently reauthorizes and makes some revisions to the Best Pharmaceuticals for Children Act and the Pediatric Research in the United States Act;
- revises certain standards and requirements for FDA inspections of manufacturing facilities and the importation of drug products;
- creates incentives for the development of certain antibiotic drug products;
- modifies the standards for accelerated approval of certain new medical treatments;
- expands the reporting requirements for potential and actual drug shortages;
- requires the FDA to issue a report on, among other things, ensuring the safety of prescription drugs that have the potential to be diverted for non-medical use;
- requires the FDA to hold a public meeting regarding the potential rescheduling of drug products containing hydrocodone, without regard to the current classification of the drug;
- requires electronic submission of certain marketing applications following the issuance of final FDA regulations.

The full impact of new laws and regulations and changes to any existing regulations by the Biden administration is uncertain; howev

There has been heightened governmental scrutiny recently over the manner in which drug manufacturers set prices for their mark designed to, among other things, bring more transparency to product pricing, review the relationship between pricing and manufacture the American Rescue Plan Act of 2021, effective January 1, 2024, the statutory cap on Medicaid Drug Rebate Program rebates manufacturers to pay more in rebates than it receives on the sale of products, which could have a material impact on our business. multiple provisions aimed at increasing competition for prescription drugs. In August 2022, Congress passed the Inflation Reduction Medicare beneficiaries, including allowing the federal government to negotiate a maximum fair price for certain high-priced single s requirements, requiring inflation rebates for all Medicare Part B and Part D drugs, with limited exceptions, if their drug prices increase

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drug costs for beneficiaries, among other changes. Various industry stakeholders, including pharmaceutical companies, the U.S. Chamber of Commerce, and the Research and Manufacturers of America, have initiated lawsuits against the federal government asserting that the price negotiation process is unconstitutional. The agency has also taken administrative actions and any future healthcare measures and agency rules implemented by the government on us and the pharmaceutical industry will prevent us from being able to generate revenue, attain profitability, or commercialize our approved products.

At the state level, legislatures have increasingly passed legislation and implemented regulations designed to control pharmaceutical access and marketing cost disclosure and transparency measures, and, in some cases, designed to encourage importation from or California one step closer to establishing its own generic drug label, which could have significant impact on the generic drug industry and reporting laws that could substantially increase our compliance burdens and expose us to greater liability under such state laws.

Additionally, we encounter similar regulatory and legislative issues in most other countries. In the European Union, or EU, and some countries, patient eligibility or reimbursement levels to control costs for the government-sponsored health care system. This internationalization of our business is a key part of our strategy.

If significant additional reforms are made to the U.S. health care system, or to the health care systems of other markets in which we could cause the market value of our common stock to decline.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY**

**(c) Issuer Purchases of Equity Securities**

The table below provides information with respect to repurchases of our common stock.

Total Number of Shares      Maximum Number of

Period	Total Number of Shares	Average	Purchased as Part of	Shares that May Yet Be
	Purchased (1)	Price Paid per Share	Publicly Announced Plans or Programs	Purchased Under the Plans or Programs
July 1 – July 31, 2023	—	\$ —	—	—
August 1 – August 31, 2023	—	—	—	—
September 1 – September 30, 2023	1,072,041	46.64	1,072,041	—

Period	Total Number of Shares
	Purchased (1)
January 1 – January 31, 2024	—
February 1 – February 29, 2024	—
March 1 – March 31, 2024	—

(1) On August 28, 2023, we announced that our Board of Directors authorized an increase of \$50.0 million to our share buyback program. As of **September 30, 2023**, **date: date.**

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

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### ITEM 5. OTHER INFORMATION

#### *Securities Trading Plans of Directors and Executive Officers*

During our last fiscal quarter, **none** the following officer, as defined in Rule 16a-1(f), adopted a Rule 10b5-1 trading arrangement, as of **March 14, 2024**.

On March 14, 2024, William J. Peters, our Chief Financial Officer, Executive Vice President of Finance, and Treasurer, President from time to time of an aggregate of up to 95,738 shares of our common stock. The trading arrangement is intended to satisfy the af under the trading arrangement are completed.

of **No** our other directors or officers, or directors, as defined in Rule 16a-1(f), adopted or terminated a Rule 10b5-1 trading arran

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## ITEM 6. EXHIBITS

Exhibit No.	
4.1	<a href="#">Indenture, dated September 15, 2023, between Amphastar Pharmaceuticals, Inc. and U.S. Report on Form 8-K filed with the SEC on September 15, 2023)</a>
4.2 10.1*	<a href="#">Form of 2.00% Convertible Notes due 2029 (incorporated by reference to Exhibit 4.2 (included in the Form of 2.00% Convertible Notes due 2029 filed with the SEC on September 15, 2023))</a>
10.1	<a href="#">Purchase Syndicated Loan Agreement dated September 12, 2023 January 17, 2024, among Fargo Securities LLC Industrial and BofA Securities Inc. (incorporated by reference to Exhibit 10.1 filed with the SEC on September 15, 2023) original sum of approximately \$40,000,000.</a>
31.1	<a href="#">Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) or 15d-14a of the Securities Exchange Act, as adopted pursuant to Section 303A.08 of the Amended and Restated Bylaws of the Registrant</a>
31.2	<a href="#">Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) or 15d-14a of the Securities Exchange Act, as adopted pursuant to Section 303A.08 of the Amended and Restated Bylaws of the Registrant</a>
32.1#	<a href="#">Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 303A.08 of the Amended and Restated Bylaws of the Registrant</a>
32.2#	<a href="#">Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 303A.08 of the Amended and Restated Bylaws of the Registrant</a>
101.INS	XBRL Instance Document  The instance document does not appear in the interactive data file.
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definitions Linkbase Document
104	Cover Page Interactive File (Formatted as Inline XBRL and contained in Exhibit 101)

# The information in Exhibits 32.1 and 32.2 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act, as amended, or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act (including this Report and any amendment to this Report).

\* Certain confidential information contained in this Exhibit was omitted by means of marking such portions with brackets because they are not material to the information contained in this document.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf.

AMPHASTAR PHARMACEUTICALS, INC.

(Registrant)

By: \_\_\_\_\_

*/s/ JACK Y. ZHANG*

Jack Y. Zhang

Chief Executive Officer

(Principal Executive Officer)

Date: **November 8, 2023** May 10, 2024

AMPHASTAR PHARMACEUTICALS, INC.

(Registrant)

By: \_\_\_\_\_

*/s/ WILLIAM J. PETERS*

William J. Peters

Chief Financial Officer

(Principal Financial and Accounting Officer)

Date: **November 8, 2023** May 10, 2024

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CERTAIN CONFIDENTIAL INFORMATION CONTAINED IN THIS DOCUMENT  
THE INFORMATION (I) IS INTENDED  
(II) WOULD BE COMPETITIVELY HARMFUL

**Syndicated Loan Agreement**

[Amphastar Nanjing Pharmaceutical Co., Ltd.  
(As the Borrower)

[Nanjing Branch of Industrial and Commercial Bank of China Ltd.  
(As the Lead Arranger)

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Ltd.  
(As the Lead Arranger)

And

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Ltd.  
(As the Agent)

**RMB** [280,000,0  
**Fixed Assets Syndicat**  
(2017 Ver

Contract No

Syndicated Loa

[Amphastar Nanjing Pha  
(As the Bor

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**RMB** [280,000,0  
**Fixed Assets Syndicat**  
(2017 Ver

Contract No

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This Contract was entered into by the following parties on [January] [17], [2024] in [Nanjing City]:

I.[Amphastar Nanjing Pharmaceuticals Inc.], as the borrower (the "**borrower**")

Registered address:

No. 5 Xinghe Road, Nanjing Economic and Technolog

[\*\*\*]

Legal representative:

II. [Nanjing Branch of Industrial and Commercial Bank of China Limited], as the lead bank (the "**lead**")

Registered address:

No. 379, Jiangdong Middle Road, Jianye District, Na

[\*\*\*]

Responsible person:

Nanjing Zidong Sub-branch of Industrial and Comm

Handling bank:

Building B, Financial Building, Xingang Industrial Zo

Registered address of the handling bank:

Responsible person of the handling bank:

[\*\*\*]

III. [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited], as the agent ba

Registered address: Building B, Financial Building, Xingang Industrial Zo  
Responsible person: [\*\*\*]  
Handling bank: Nanjing Zidong Sub-branch of Industrial and Comm  
Building B, Financial Building, Xingang Industrial Zo  
Registered address of the handling bank:  
Responsible person of the handling bank: [\*\*\*]

IV. The following financial institutions, as the lenders (the "original lenders")

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]  
Registered address: Building B, Financial Building, Xingang Industrial Zo  
Responsible person: [\*\*\*]  
Handling bank: Nanjing Zidong Sub-branch of Industrial and Comm  
Building B, Financial Building, Xingang Industrial Zo  
Registered address of the handling bank:  
Responsible person of the handling bank: [\*\*\*]

[East West Bank (China) Limited]

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Registered address: Units 01-08, 33/F, Jinmao Building, No. 88 Century ,  
Responsible person: [\*\*\*]  
Handling bank: East West Bank (China) Limited  
Registered address of the handling bank: Units 01-08, 33/F, Jinmao Building, No. 88 Century ,  
Responsible person of the handling bank: [\*\*\*]

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Whereas:

(1) On [November] [5], [2008], the borrower was officially incorporated with a registered capital of [USD 9:  
(2) In order to [purchase production equipment, decorate and renovate workshops, and construct new  
borrower intends to raise fixed asset loans from the original lenders.

In witness whereof, both parties, through friendly and equal negotiations, based on genuine intentions, hereby e

**I. Definitions and interpretation**

## 1.1 Definitions

In this Contract:

Contract of guarantee

Refers to a [/] contract of guarantee entered

Warrantor

Refers to [/].

Financial year

Refers to the period from January 1 (inclusi

Loan amount ratio

Refers to, for each lender, the ratio between

Loan amount

Refers to:

1. For each original lender, the original loan amount canceled or transferred in accordar

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2. For each transferee bank, the loan amount of the total loan funds already withdrawn, in Agreement

Original loan amount

Refers to each original lender's original Contract (Lenders' Original Loan Amount).

Pledgor

Refers to [/].

Lender

Refers to the original lender and/or the tra

Loan interest rate

Refers to the annual loan interest rate agre

Loan balance

Refers to the total amount of loan funds th

Loan fund

Refers to any loan principal under this Cont

Loan fund account

Refers to such accounts listed in Appendix

Agent bank

Refers to [Nanjing Zidong Sub-branch of In

Agent bank's payment account

Refers to such accounts listed in Appendix

Guaranty contract

Refers to contract of guarantee, mortgag

**Guarantor**

Refers to warrantor, mortgagor and/or pledgor.

**Security interest**

Refers to any mortgage, pledge, lien, deposit or other security interest.

**Mortgage contract**

Refers to the mortgage contract signed by the lender and borrower.

**Mortgagor**

Refers to [Amphastar Nanjing Pharmaceutical Co., Ltd.]

**Majority lender**

Refers to one or more lenders whose proportion of the security interests in proportion to their amount is the largest.

**Penalty interest rate**

Refers to the overdue penalty interest rate.

**Fee letter**

Refers to the fee letter signed by the borrower.

**Interest payment date**

Refers to (Check  one of the following options):  
[✓] the day immediately following the end date of each interest period.  
[x] the end date of each interest period.

**Liabilities**

Refers to all external payment or repayment debts or guarantee obligations, actual or contingent.

**Administration for market regulation**

Refers to the State Administration for Market Regulation.

**Repayment date**

Refers to each date for repayment of loan as agreed.

**Loan prime rate**

Refers to the loan prime rate for RMB loans, published by the People's Bank of China on each business day, expressed as a percentage.

**Interest settlement date**

Refers to (Check  one of the following options):  
[x] The twentieth (20<sup>th</sup>) day of each month as agreed.

[ The twentieth (20<sup>th</sup>) day of the last month of the year, as the **interest settlement date**  
[ The maturity date of the loan as the interest being cleared along with the principal  
[ Other date: refers to [ ].

**Borrower's counterparty account**

Refers to those account notified by the **borrower**.

**Handling bank**

Refers to the handling agency for the performance of the **loan** including the **handling bank** after change of the **loan**.

**Accounting standards**

Refer to the accounting standards that come into effect.

**Interest rate determination date**

Refers to, for each **loan fund**, (i) the effective date of the **loan** and (ii) the following options according to the situation:  
[ The [ ] day of each month starting from the [ ]  
[ The [ ] day of the last month of each quarter  
[ The [ ] [ ] of each year starting from the [ ]  
[ The day immediately following each **interest settlement date**  
[ The date of adjustment of the **loan prime rate**  
[ Other date, refers to [every 12<sup>th</sup> month after the date of the **loan**].

**Interest period**

Refers to the period determined according to the **loan**.

**Potential event of default**

Refers to any event or circumstance that would give the **lender** the right to give notice, the making of any decision and/or issuing of any command.

**People's bank**

Refers to the People's Bank of China.

**RMB**

Refers to the fiat currency of **China**.

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**Financing documents**

Include this Contract, any **fee letter**, **guarantee**, **letter of credit** and **financing documents** by the **agent bank** and the **lender**.

**Effective date**

Refers to the definition stipulated in Article 1.

**Taxes and fees**

Refers to taxes, fees, duties, withholding taxes and other charges imposed by the administrative authorities of any jurisdiction.

**Tax bureau**

Refers to the State Taxation Administration.

**Withdrawal period**

Refers to the period from the **effective date** to the **maturity date**.

<u>Withdrawal date</u>	Refers to each date for withdrawal of <u>loan</u> date be different from the date for withdrawal <u>fund</u> is transferred to the <u>loan fund account</u>
<u>Event of default</u>	Refers to any event or circumstance listed in
<u>Document confirmation letter</u>	Refers to the document confirmation letter required in Appendix II to this Contract (For
<u>Project</u>	Refers to the [***].
<u>Information memo</u>	Refers to the information memo on the [F] "Insulin and Injection Solution Phase I Project"
<u>Permitted liability</u>	Refers to any of the following <u>liabilities</u> of the <u>Bank</u> :

<u>Permitted investment</u>	1. Any <u>liability</u> under the <u>financing documents</u> ; 2. [F]; and/or 3. Any <u>liability</u> as agreed by the <u>agent bank</u> ;
<u>Business day</u>	Refers to any of the following investments: 1. [F]; 2. [F]; and/or 3. Any investment as agreed by the <u>agent bank</u> ;
<u>Syndicate member bank</u>	Refers to the day on which the <u>syndicate member bank</u> is not open for business (including Saturdays and Sundays (excluding Saturday and Sunday) and other statutory holidays).
<u>Syndicate member bank account</u>	Refers to the <u>lead bank</u> , various <u>lenders</u> and <u>agent bank</u> accounts.
<u>Pledge contract</u>	Refers to the pledge contract signed by the <u>borrower</u> and <u>agent bank</u> ;
<u>Material adverse effect</u>	Refers to a material change in the legal position of the <u>agent bank</u> or <u>guarantor</u> that, in the reasonable judgment of the <u>agent bank</u> , would prevent the <u>agent bank</u> or <u>borrower</u> or such <u>guarantor</u> to fully meet its obligations under the <u>loan</u> ;
<u>China</u>	Refers to the People's Republic of China, Hong Kong Special Administrative Region, the Macao Special Administrative Region, and the PRC.

**Certified public accountant**

Refers to a certified public accountant with

**Transfer certificate**

Refers to the transfer document signed and in accordance with the form and content required by law.

**Total loan amount**Refers to the sum of the **loan amount** of each individual loan.**Total amount**Refers to the sum of the **total loan amount** and the **loan amount**.**1.2 Interpretation rules**

In this Contract:

1. The table of contents and the headings are provided for the convenience of reading only, and may not reflect the actual order of the sections.
2. "Assets" shall be construed to include all present and future, tangible or intangible assets, property, rights and interests.
3. "Person" shall be construed to include any natural person, corporation, partnership, enterprise or a body corporate.
4. The "persistence" of an **event of default** means that the **event of default** has occurred and has not been cured or waived.
5. A "month" refers to the period of time that begins on a day of a Gregorian calendar month and ends on the last day of the same month. The period shall end on the last day of the next Gregorian calendar month.
6. The "cessation of operations", "dissolution", "liquidation", "bankruptcy", "reorganization", "reconciliation" or "insolvency" means the termination of the business of a person under the laws of the place of its establishment or its place of business, and the "entering into" of such a proceeding means the application of any other person.

7. Any reference to a party to this Contract or to any other person shall include its legal successors and assigns.
8. This Contract, any other agreement or document shall be construed to include itself, as well as any attachments thereto.

**II. Loan amount**

All **lenders** agree to provide the **borrower** with a medium- and long-term loan amount with the total principal of **100 million Chinese Yuan Only** in accordance with the provisions of this contract.

Wherein, the original loan amount of each original lender is listed in Appendix I to this Contract (Lenders

### III. Intended use of loan

3.1 The borrower shall use each loan fund withdrawn to [purchase production equipment, decorate and injection solution phase I project"], provided that the use of the loan funds shall comply with relevant regulations.

3.2 The borrower shall actually use each loan fund according to the intended use of the loan funds specified in the loan agreement (subject to the majority lender's decision), the borrower shall not change the intended use of the loan.

3.3 Notwithstanding the provisions of paragraph (5) of Article 4.3 and paragraph (12) of Article 14.1 (Positive defense), the borrower shall not change the intended use of each loan fund by the borrower.

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### IV. Withdrawal

#### 4.1 Withdrawal

1. Subject to Article 4.2 and Article 4.3 below, the borrower shall withdraw the loan funds according to the loan agreement.

Before [December] [31], [2026], withdraw RMB [280,000,000.00] Yuan in installments.

2. The withdrawal plan may be changed upon the borrower's written request and the agent bank's consent.

#### 4.2 Prerequisites for first withdrawal

1. [Five business days] prior to the first withdrawal date mentioned above, the borrower has provided the agent bank with the loan funds withdrawal plan in the form and content of Appendix II to this Contract (Form of Document Confirmation Letter), and the agent bank has accepted the loan funds withdrawal plan, and that the form and content of such documents are acceptable to the majority lenders. After receiving the agent bank's written confirmation, the borrower may withdraw the loan funds. If the agent bank's written confirmation condition is not met, the borrower should not be allowed to make a withdrawal.

(1) The original of each financing document duly signed and effective.

(2) A document confirmation letter signed by the legal representative or authorized signatory of the borrower and each guarantor, and the agent bank should be affixed with the borrower or (when applicable) relevant guarantor's official seal:

1) The latest corporate legal person business license of the borrower and each guarantor with the agent bank's official seal.

2) The shareholders' agreement or joint venture contract of the borrower and each guarantor (including previous supplementary agreements).

3) The latest articles of association of the borrower and each guarantor (including previous supplementary articles).

4) The list of current [board members] of the [board of directors]/[other internal authority] of the borrower and each guarantor, including the name, position and contact information of the officer.

5) Identity documents of the legal representatives of the borrower and each guarantor.

6)Resolutions passed by the [board of shareholders]/[board of directors]/[other internal authority]

(a)Approving the terms of a financing document to which it is a party and agreeing to the e

(b)Authorizing a relevant person to sign the financing document to which it is a party on be

(c)Authorizing a relevant person to sign all the documents and notices under the financing.

7)Resolutions passed by the [board of shareholders]/[board of directors]/[other internal authority]

(a)Approving the terms of a guaranty contract to which the guarantor is a party and agree

(b)Authorizing a relevant person to sign the guaranty contract to which it is a party on beha

(c)Authorizing a relevant person to sign all the documents and notices under the guaranty c



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8)Identity documents and signature samples of the legal representatives or authorized signatorie

9)The most recent annual report or audited financial statement of the borrower and each guar

10) Information on actual progress of the project as confirmed by the agent bank (as per ins

11) Approval documents or consents from government agencies or other competent authoritie

12) [].

(3) Original documents certifying the completion of registration of the guaranty under each guar

(4) Documents certifying that all fees due and payable by the borrower as stipulated in Article XV

2. The agent bank shall, within [5] business days after receiving the documents listed in paragraph review of the prerequisite documents submitted by the borrower and determine whether its form mee bank whether it accepts such documents within [10] business days after receiving the documents.

3. Once the prerequisites for first withdrawal stipulated in this article are met, the agent bank shall in

4. The agent bank shall, within [10] business days after receiving each withdrawal notice, forward amount ratio and amount of the loan funds.

5. The agent bank shall properly keep the originals of all financing documents and withdrawal-relat

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#### 4.3 Prerequisites for each withdrawal

After the following conditions are met, each **lender** shall notify its **agent bank** to disburse each **loan fund** under this Contract (*Disbursement of loan funds*).

1. On the scheduled **withdrawal date** of the **loan fund**, all statements of facts made by the **borrower** are true and accurate in all circumstances then existing.
2. No **event of default** or **potential event of default** has occurred or persisted, and the withdrawal conditions have not been breached.
3. Nothing stipulated in paragraph 2 of Article 5.2 and paragraph 4 of Article 8.2 of this Contract has occurred.
4. The capital fund of the **project** is in place before the **loan fund**, or in the same proportion as the **loan fund**.
5. The **agent bank** has received the loan purpose certification documents and vouchers required for the disbursement of the **loan fund**.
6. Nothing stipulated in paragraph 2 of Article 7.4 of this Contract has occurred.

## V. Interest

### 5.1 Loan interest rate

The interest rate (simple interest) for each **loan fund** under this Contract is the **loan prime rate** on each **interest period**.

### 5.2 Penalty interest rate

1. If the **borrower** fails to pay any amount due and payable in accordance with the provisions of this Contract ("penalty interest rate") from the date when the amount is normally due to the date when it is fully repaid.

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2. If the **borrower** misappropriates any **loan funds**, the interest on such **loan funds** shall be calculated from the date of the **misappropriation** to the date of the end of the **misappropriation**.

3. If the same **loan funds** are both overdue and misappropriated, the higher **penalty interest rate** shall apply.

4. For the interest ("penalty interest") generated based on the **overdue penalty interest rate** or **misappropriation penalty interest rate**, the **interest period** for **penalty interest** starts from the date when the **settlement date** (exclusive). If the **borrower** fails to pay the **penalty interest** on the **repayment date**, the **penalty interest** is calculated using compound interest based on the **overdue penalty interest rate** or **misappropriation penalty interest rate**.

5. The **lender**'s right to charge **penalty interest** shall not affect the **lender**'s other rights or remedies under this Contract.

### 5.3 Interest period

1. Interest shall accrue on the **loan funds** for a number of consecutive periods ("interest period") of one month.

2. Under this Contract:

- (1) The first **interest period** of each **loan fund** begins on the **withdrawal date** (inclusive) and ends on the **settlement date** (exclusive).
- (2) Each withdrawal of the **loan funds** after the first withdrawal is consolidated with the **loan fund** for the **interest period** of the **loan fund**.
- (3) Each **interest period** after the first **interest period** for each **loan fund** withdrawn begins on the **settlement date** (exclusive).

(4) The last **interest period** for **loan funds** ends on the **last repayment date** (exclusive).

3. If the original date of an **interest payment date** is not a **business day**, the date shall be postponed to the nearest **business day** before it (if there is no **business day** after it within the same Gregorian calendar month).

#### 5.4 Interest accrual

1. The interest and/or penalty interest on any **loan funds** under this Contract shall be calculated daily on the basis of the **interest rate/penalty interest rate** = corresponding annual interest rate/360.

2. The **agent bank** shall determine the applicable **loan interest rate** on each **interest rate determination date** immediately after determination.

#### 5.5 Interest payment

1. The **borrower** shall pay the interest calculated in accordance with the provisions of this Contract.

2. The **agent bank** shall notify the **borrower** on or before the [fifth] **business day** before each **interest payment date**.

### VI. Repayment

#### 6.1 Loan term

1. The loan term under this Contract shall begin on the **withdrawal date** of the first **loan fund** (or **term**). The **borrower** shall pay off all debts it owes under this Contract in accordance with the provisions of this Contract.

2. The extension of the **loan term** shall be subject to all **lenders'** approval.

#### 6.2 Repayment

The **borrower** shall repay the loan on each **repayment date** according to the following repayment plan.

<b>Repayment date</b>
May 20, 2026
November 20, 2026
May 20, 2027
November 20, 2027
May 20, 2028
November 20, 2028
May 20, 2029
November 20, 2029
May 20, 2030
November 20, 2030
May 20, 2031
November 20, 2031
May 20, 2032
November 20, 2032

May 20, 2033	
November 20, 2033	

If the loan is not fully withdrawn in the end, the above repayment plan can be adjusted in proportion to the remaining principal.

### 6.3 Repayment reserve account

The **borrower** shall open a repayment reserve account at the **agent bank** within [one day after the signing of the loan agreement] and [one day before the maturity date] and shall deposit the principal and interest of the loan into the account. The fund balance in this account shall not be less than [the sum of principal and interest] and shall not exceed [the sum of principal and interest].

In the event that the **borrower** fails to repay any amount due and payable on time and in full in accordance with the terms of the loan agreement, the **agent bank** may directly withdraw the funds from the repayment reserve account for repayment.

## VII. Early repayment and cancellation

### 7.1 Voluntary early repayment

1. When the **borrower** intends to repay all or part of the **loan balance** in advance, it shall submit an early repayment notice ("early repayment notice") to the **agent bank** and obtain the written consent of the **agent bank** before the proposed early repayment date.

submit an early repayment notice ("early repayment notice") to the **agent bank** and obtain the written consent of the **agent bank** before the proposed early repayment date.

2. The **early repayment notice** shall state the amount and date of the proposed early repayment.

3. If part of the **loan balance** is repaid in advance, the amount of early repayment shall be at least **RMB** [10,000,000.00] Yuan (in words: **RMB** [Ten Million] Yuan Only) or other amounts agreed by the **borrower** and the **agent bank**.

4. The early repayment date shall be an **interest payment date**.

5. All interest and/or penalty interest incurred on the principal to be repaid in advance up to the early repayment date shall be paid by the **borrower**.

6. The amount repaid in advance shall set off against the principal of the **loan balance** [in reverse chronological order (Repayment), [with the later due being repaid first]].

7. Any amounts repaid in advance may not be withdrawn again.

8. The **borrower** has no right to revoke any **early repayment notice** it has sent; the **borrower** shall be bound by the terms of the **early repayment notice**.

9. The **borrower** shall, at the same time of making early repayment, pay an early repayment compensation to the **agent bank** in the amount of [RMB 10,000,000.00] Yuan, which follows: [ ].

### 7.2 Voluntary cancellation

1. If the **borrower** intends to cancel all or part of the **total loan amount**, it shall submit a cancellation notice to the **agent bank** and obtain the written consent of the **agent bank** (according to the decision of the **majority of the shareholders**).

2. The **cancellation notice** shall state the amount and date of the proposed cancellation.

3. If part of the **total loan amount** is cancelled, the amount of cancellation shall be at least **RMB** [10,000,000.00] Yuan.

integral multiple of **RMB** [10,000,000.00] Yuan (in words: **RMB** [Ten Million] Yuan Only).

4. Cancellation shall be effective on the cancellation date stated in the **cancellation notice**, which shall be sent to the customer by the cancellation notice date.

5. If the **total loan amount** is cancelled, the **loan amount** of each **lender** shall be reduced accordingly.

6. The **borrower** shall, on the date of cancellation, pay all the commitment fees due and payable in a

7. Any **total loan amount** canceled may not be reinstated.

8. The borrower has no right to revoke any cancellation notice it has sent.

### 7.3 Automatic cancellation

Unless otherwise agreed by the parties to this Contract, after the end of the withdrawal period, all the amount of each lender will be canceled at the same time, and any such canceled total loan amount a

## 7.4 Forced cancellation

1. The **loan amount** of the **lender affected by the change of law** shall be cancelled in accordance with the law of the country where the **lender affected by the change of law** is located.

2. If there is a change in control of the **borrower**:

(1) The borrower shall notify the agent bank as soon as possible after becoming aware of the

(2) No **lender** shall be obliged to provide **loan funds** for any withdrawal; and

(3) The **agent bank** shall (according to the decision of all the **lenders**), upon giving at least 1 the total loan amount. At the same time, all loans under the **financing documents** shall be due

The change in control mentioned above refers to [a change in the actual controller of the borrower].

## **VIII. Provisions as to payment**

## 8.1 Disbursement of loan funds

When participating in the disbursement of each loan fund in accordance with the provisions of this before 17:00 (Beijing time) on the scheduled withdrawal date of the loan fund.

Should any **lender** fail to disburse its share of the **loan funds** to be withdrawn, the **borrower** shall still

Each **lender** shall disburse its share of the **loan fund** to be withdrawn in accordance with the **loan amo** may make other flexible arrangements for the allocation of the ratio of the **loan fund** through consensu: by each **lender** to the **borrower** under this Contract.

## 8.2 Payment of loan funds

1. In any of the following circumstances, payment shall be made by the **lender** on entrustment. The **loan fund account** on the **withdrawal date** according to the **borrower's** payment entrustment.

- (1) The amount of a single payment exceeds 5% of the total **project** investment;
- (2) The amount of a single payment exceeds **RMB** 5,000,000 Yuan (in words: **RMB** Five Milli
- (3) [/].

If the **lender**'s entrusted payment method is adopted, the **borrower** shall submit documentation pro  
**agent bank**(at its sole discretion) will disburse the loan funds after review and approval. No **syndica**

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authenticity and legality of the transactions corresponding to the entrusted payment.

2.Except for the circumstances specified in paragraph 1 above, payment can be made by the **b**  
borrower's self-payment method means that the **agent bank** will disburse the **loan funds** to the  
payment shall be the counterparty of the **borrower** that complies with the provisions of this Contr  
before the [/] of each month.

3.If payment is made by the **borrower**'s self-payment method, after the **effective date**, if the follow  
to change the payment method of the **loan funds** to the **lender**'s entrusted payment.

- (1) The **borrower**'s credit standing declines;
- (2) The **project** progress lags behind the fund utilization progress;
- (3) The **borrower** fails to pay the **loan funds** according to provisions of this Contract; and/or
- (4) [/].

4.After the **effective date**, if the following circumstances occur, the **agent bank** (according to the de

- (1) The **borrower** violates the provisions of this Contract and circumvents the **lender**'s entrust
- (2) The **project** progress lags behind the fund utilization progress.

### 8.3 Payment by borrower

The **borrower** shall pay the amount due and payable under this Contract to the **payment account of the agent**

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### 8.4 Payment by agent bank

1.The **agent bank** shall pay the relevant **loan funds** actually received by it in accordance with the  
[17:00] (Beijing time) on each **withdrawal date**, and make the payment in accordance with the pr  
payment status of the **loan funds** to each **lender**.

2. The **agent bank** shall pay each amount actually received by it in accordance with the provisions order and proportion stipulated in Article 8.5 of this Contract (Order of payment) before [17:00] (Beijing time).

3. In the case where the **lender**'s entrusted payment is adopted, should the entrusted payment information be incorrect or incomplete, which results in the **agent bank**'s failure to complete the entrusted payment obligations in a timely manner, the **agent bank** shall not be affected.

4. Should a refund occur from the opening bank of the **borrower's counterparty account**, which results in the **agent bank** shall not bear any responsibility, and the **borrower**'s repayment obligations under this Contract shall not be affected. The **agent bank** shall return the refund to the opening bank of the **borrower's counterparty account**. In this case, the **borrower** shall resubmit the refund to the **agent bank** (at its sole discretion), the **loan funds** will be paid to the **borrower's counterparty account**.

#### 8.5 Order of payment

Unless otherwise required by laws and regulations, the **agent bank** shall distribute the various amounts received in accordance with the following order:

1. Pay any agency fees due and payable under Article 17.1 of this Contract (Syndication fees), and other fees and documents.

2. Pay any arrangement fees due and payable under Article 17.1 of this Contract (Syndication fees);

3. Pay any commitment fees due and payable under Article 17.1 of this Contract (Syndication fees);

4. Pay any interest due and payable under this Contract (including but not limited to any compound interest, fees and other amounts payable under this Contract, and any amounts payable under this Contract extended to the **borrower**);

5. Pay any principal due and payable under this Contract to each **lender** in proportion to the amount of principal outstanding;

6. Pay other amounts due and payable under this Contract.

#### 8.6 Advance

1. The **agent bank** may (but is not obliged to) advance any payment on behalf of any party to this Contract.

2. If, in accordance with the provisions of this Contract, any payment shall be made to any party to this Contract before the date when such payment is made, then, the party that has received the payment from the **agent bank** shall, at the same time, pay interest to the **agent bank** at an interest rate of [/] from the date of payment by the **agent bank** to the date when such payment is made.

#### 8.7 Currency of payment

Unless otherwise agreed by the parties, any payment under this Contract shall be made in **RMB**.

#### 8.8 Set-off

The **borrower** shall not exercise any right of set-off in making any payment under this Contract.

## 8.9 Non-business day

If the date an amount becomes due and payable does not fall on a business day, the payment date of the month (if any) or advanced to the nearest business day before it (if there is no business day after business day).

## 8.10 Apportionment

1. Except as otherwise agreed in paragraph 4 of this article, if any syndicate member bank ("rec") other than as agreed in Article 8.3 of this Contract (*Payment by borrower*), the receiving bank shall apportioned amount to the agent bank as soon as possible.

2. Where the receiving bank transfers the apportioned amount to the agent bank in accordance with the receiving bank.

3. The agent bank shall regard the apportioned amount received by it in accordance with the syndicate member bank account in accordance with the agreement in paragraph 2 of Article 8.4 of

4. Paragraphs 1 to 3 above do not apply to any of the following amounts:

(1) Any amount received by the lender from transfer or indirect sub-lending in accordance with the

(2) Any amount received by a syndicate member bank from filing a lawsuit or arbitration against the following conditions: (i) it has notified other syndicate member banks in advance, and (ii) of the agent bank indicated that they will not participate in such litigation or arbitration within [10] business days after the

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## IX. Taxes and fees

### 9.1 Taxes and fees

Unless otherwise expressly required by laws and regulations, any amount paid or payable by the borrower provisions of this Contract shall be the net amount that the syndicate member bank shall receive, and

### 9.2 Stamp tax

The borrower and each syndicate member bank shall separately bear the stamp duty related to the filing

## X. Cost increase

### 10.1 Notice of cost increase

After the effective date, if any of the following costs is caused or will occur to any lender ("cost affected lender"), interpretation, and/or in order to comply with the requirements of the central bank, the fiscal, tax, financial

1. Increased costs or additional costs incurred in signing or performing financing documents;

2. Reduction in any amount received or receivable under the financing documents; and/or

3. Increased costs or additional costs incurred in participating in the disbursement of any loan fund.

Then, after the cost affected lender becomes aware of the situation, it shall notify the agent bank ("notified lender")

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**increased costs** and the basis for calculation; after receiving the **notice of cost increase**, the **agent bank**

## 10.2 Compensation

Within [10] **business days** after the **borrower** receives the **notice of cost increase**, the **borrower** shall pay the **agent bank** the **increased costs**. However, the **borrower** is not required to compensate for the following **increased costs**:

1. The **borrower** has already made compensation in accordance with other provisions of the **financing documents**;
2. **Increased costs** resulting from changes in tax rates and changes in the basis of calculation of **tax**;
3. **Increased costs** resulting from any **lender**'s failure to comply with any applicable laws, regulations or requirements of authorities having jurisdiction over it;
4. **Increased costs** resulting from a decline in any **lender**'s credit rating; and/or
5. **Increased costs** resulting from any **lender**'s transactions under non-**financing documents**.

## XI. Change of law

### 11.1 Notice of change of law

After the **effective date**, if, due to the promulgation, implementation or change of any applicable laws, including any fiscal, financial supervisory or other administrative authorities having jurisdiction over it, it is or it would be unable to continue to perform the **financing documents**, participate in the disbursement of any **loan funds**, mainly due to changes in **law**

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shall, after becoming aware of such situations, promptly notify ("**notice of change of law**") the **agent bank**. The **agent bank** shall promptly notify the **borrower** after receiving any **notice of change of law**.

### 11.2 Cancellation and early repayment

1. After the **borrower** receives the **notice of change of law**, the **loan amount** of the **lender affected by change of law** shall be reduced by the **loan amount** of the **lender affected by change of law**;
2. The **borrower** shall repay in advance its share of any **loan balance** and accrued interest to the **lender affected by change of law**;
3. In the event of cancellation of the **loan amount** and early repayment in accordance with the provisions of the **loan agreement**, the **borrower** shall pay the **agent bank** the **loan amount** of the **lender affected by change of law**;

## XII. Mitigation of losses

### 12.1 Mitigation of losses

In any of the following circumstances, the affected **syndicate member bank** shall negotiate in good faith the impact of such circumstances. However, the **borrower**'s obligations under the **financing document**

1. The **borrower** shall compensate any **lender** for any **increased costs** in accordance with the provisions of Article 12.1 of this Contract.
2. The **borrower** shall repay any **lender** in advance in accordance with the provisions of Article XI of this Contract.
3. Any **loan amount** shall be canceled in accordance with the provisions of Article 11 of this Contract.

The measures that any **syndicate member bank** shall take under this article include but are not limited to:

- (a) Change the **handling bank**.

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- (b) Transfer its **loan amount** or its share of the relevant **loan balance** to any other person not affiliated with the **borrower**.
- (c) Apply for any exemptions, deductions, tax refunds or extensions.

## 12.2 Limitation of obligations

1. In case of an **event of default** or **potential event of default**, or if, in any **syndicate member bank** (or any other **syndicate member bank**) losses) would adversely affect its business, operations or financial condition, such **syndicate member bank** shall take the measures that any **syndicate member bank** shall take under this article include but are not limited to:
2. The **borrower** shall compensate the relevant **syndicate member bank** for any reasonable fees and expenses incurred by the **syndicate member bank** in accordance with Article 12.1 of this Contract (Mitigation of losses).

## XIII. Statement of facts

The borrower shall make the following statements to each **syndicate member bank** on each **effective date** that time:

### 1. Legal status

The **borrower** and each **guarantor** are corporate legal persons legally established and validly existing.

### 2. Capacity to contract

The **borrower** and each **guarantor** have the necessary civil capacity of conduct and civil rights to enter into this Contract.

### 3. Authorization from the company

All internal authorizations from the company required for the **borrower** and each **guarantor** to sign and effect, and such **financing documents** have been validly signed by their legal representatives on behalf of the **borrower** and each **guarantor**.

### 4. Permits

The **borrower** and each **guarantor** have obtained all necessary approvals, permits, consents, registrations and performed the **financing documents** to which they are a party.

##### 5. Industrial and commercial information submission

The **borrower** and each **guarantor** have submitted annual reports in accordance with the requirements of the law, enterprises with abnormal operations or the list of enterprises with serious violations of law.

##### 6. Validity of terms

The obligations of the **borrower** and each **guarantor** under the **financing documents** to which they are a party are valid.

##### 7. Violation of law or other documents

The **borrower** and each **guarantor**'s execution and performance of the **financing documents** to which they are a party do not violate:

- (1) Any contract, agreement or other documents binding on them or their assets;
- (2) Their shareholders' agreement, articles of association and other corporate governance documents;
- (3) Any laws and regulations.

##### 8. Litigation and arbitration

No court action, arbitration, administrative proceeding, enforcement proceeding by a judicial or administrative body, or any other proceeding has been initiated against the **borrower** or any **guarantor** that has or is likely to have any **material adverse effect** on the performance of the **financing documents**.

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##### 9. Liquidation and bankruptcy events

The **borrower** and each **guarantor** have not initiated or been initiated any cessation of operations, liquidation or bankruptcy proceedings.

##### 10. Event of default

No **event of default** has occurred or subsisted.

##### 11. Compliance with law

The **borrower** and each **guarantor** comply in all respects with all laws and regulations applicable to them.

##### 12. Priority of creditor's rights

The creditor's rights of each **syndicate member bank** against the **borrower** (or, as the case may be, the **borrower** and each **guarantor**) are senior to all unsecured or non-statutory priority rights of other creditors of the **borrower** (or, as the case may be, the **borrower** and each **guarantor**).

##### 13. Judicial immunity

The **borrower**, each **guarantor** and their respective assets shall not enjoy any immunities or privileges in any judicial proceeding.

##### 14. Information disclosure

(1) The information disclosed in the **information memo** is true, complete and accurate in all information which has or may have any **material adverse effect**.

(2) As of the date of issue of the **information memo**, no circumstances have occurred that h

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condition, financial condition or asset condition of the **borrower (guarantor)**, if any).

(3) The most recent financial statements and reports provided by the **borrower** to each completely and accurately reflected the **borrower**'s financial position on the date such financial statements and reports were prepared, including significant **liabilities**, significant income or significant losses of the **borrower**.

(4) All materials provided by the **borrower** to each **syndicate member bank** are true, complete and accurate.

#### 15. No material adverse effect

No events or circumstances of **material adverse effect** has occurred.

### XIV. Agreed matters

The **borrower** undertakes that from the **effective date** until the date on which all obligations of the **borrower** have been fully discharged, it will:

#### 14.1 Positive obligations

##### 1. Priority of creditor's rights

The creditor's rights of each **syndicate member bank** against the **borrower** (or, as the case may be, the **borrower** and its **guarantor**) shall be senior to all existing and future unsecured or non-statutory priority rights of other creditors of the **borrower** (or, as the case may be, the **borrower** and its **guarantor**).

##### 2. Legal status and capacity

The **borrower** shall (and cause each **guarantor** to) maintain the legal, continuous and effective existence and capacity to perform the **financing documents** to which it is a party.

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##### 3. Compliance with law

The **borrower** shall (and cause each **guarantor** to) ensure compliance in all material aspects with all applicable laws, regulations and requirements, including laws and regulations on environmental protection and taxation, as well as laws and regulations on energy conservation and efficiency.

##### 4. Permits

The **borrower** shall (and cause each **guarantor** to) obtain in a timely manner all necessary approvals and permits required for the **borrower** to carry on its business as a party, and comply with such matters, and maintain such matters in full force and effect continuous.

##### 5. Industrial and commercial information submission

The **borrower** shall (and cause each **guarantor** to) submit an annual report to the **Administratio** included in the list of enterprises with abnormal operations or the list of enterprises with serious viol

## 6. Insurance

The **borrower** shall insure its business and assets with a reputable insurance company, and the type of insurance coverage shall be no less than that provided to the same or similar business; the **borrower** shall continuously keep such insurance in full force and

## 7. Provision of information

- (1) The **borrower** shall, within [20] days after the end of each month, provide its financial statements to the **lender**.
- (2) The **borrower** shall, within [90] days after the end of each quarter, provide its financial statements to the **lender**.
- (3) The **borrower** shall, within [120] days after the end of every half **financial year**, provide its financial statements to the **lender**.

(4) The **borrower** shall, within [120] days after the end of each **financial year**, provide its **financial year** to the **agent bank**, and attach a copy of the **certified public accountant's** profe

(5) The **borrower** shall (and cause each **guarantor** to) ensure that its financial statements are up to date.

(6) The **borrower** shall, within [10] days after the **agent bank**'s request, provide the **agent** may be, each **guarantor**) under paragraph 4 of Article 14.1 of this Contract (*Positive obligation*).

(7) The **borrower** shall, within [10] days after the **agent bank**'s request, provide the **agent** accordance with paragraph 6 of Article 14.1 of this Contract (*Positive obligations*).

(8) Where the **borrower** provides copies of financial statements or other materials in accordance with paragraph 6 of Article 14.1 of this Contract (*Positive obligations*).

(9) Where the **borrower** provides financial statements as required by paragraph (2) and paragraph 6 of Article 14.1 of this Contract (*Positive obligations*).

(10) The **borrower** shall provide records and information on the use of **loan funds** as required by paragraph 6 of Article 14.1 of this Contract (*Positive obligations*).

(11) All the materials provided by the **borrower** to each **syndicate member bank** are true, correct and complete.

## 8. Notification obligation

In case of any of the following circumstances, the **borrower** shall notify the **agent bank** immediately

(1) The occurrence of any **event of default** or **potential event of default**;

(2) The occurrence of any court action, arbitration, administrative proceeding, enforcement process, or other legal proceeding against the **borrower** or any **guarantor**, or against another person by the **borrower** or any **guarantor**;

(3) Related transactions whose total amount reaches or exceeds 10% of its net assets, including transactions, transaction amounts and corresponding ratios, pricing policies, etc.; and/or

(4) The occurrence of any event that has or is likely to have **material adverse effect**.

## 9. **Compliance with financial indicators**

The **borrower** shall comply with the following financial indicators:

[I].

## 10. **Project capital fund**

The **borrower** shall ensure that the capital fund of the **project** is in place before the **loan fund** or with the **loan fund**.

## 11. **Project progress**

The **borrower** shall ensure that the actual progress of the **project** matches the investment amount.

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## 12. **Loan management**

The **agent bank** may inspect and supervise the **borrower**'s use of each **loan fund** at any time, including management and related inspections. The **agent bank**'s methods of inspection and supervision include conducting account analysis, voucher inspection or on-site investigation on the use of **loan funds**;

## 13. **Guarantee or support**

The **borrower** and each **guarantor** agree to provide each **lender** with the following support or guarantees:

(1) Guarantee under the **contract of guarantee**;

(2) Mortgage guarantee under the **mortgage contract**;

(3) Pledge guarantee under the **pledge contract**; and

(4) [I].

## 14.2 **Restrictions**

### 1. **Security interest**

The **borrower** shall ensure that no **security interest** is created or exists in any of its assets, other than the **majority lender**.

### 2. **Asset disposal**

The **borrower** shall ensure that it will not sell, lease, assign, transfer or otherwise dispose of any of its assets, other than the **majority lender**.

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### 3. Spin-offs and mergers

The **borrower** shall ensure that no merger, spin-off, contracted operation or similar arrangement wi

### 4. Reduction of registered capital

The **borrower** shall ensure that it will not reduce its registered capital, unless with the consent of th

### 5. Restrictions on dividend distribution

In case of any of the following circumstances, the **borrower** shall not distribute profits:

- (1) [With the written consent of the syndicate].

### 6. Permitted liabilities

The **borrower** shall not incur any **liabilities** other than the **permitted liabilities**.

### 7. Permitted investments

The **borrower** shall not make any external investments other than the **permitted investments**.

## XV. Event of default

### 15.1 Event of default

Any of the following circumstances constitutes an **event of default**:

#### 1. Payment default

The **borrower** fails to pay any amount due and payable in the amount, currency, payment method and

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administrative or technical error and such payment is made within (5 business days) after the due da

#### 2. Misappropriation of loans

The **borrower** has not used any of the **loan funds** for the purposes agreed under this Contract.

#### 3. Misrepresentation

Any statement of fact made by the **borrower** under Article XIII of this Contract (*Statement of facts*) is

#### 4. Violation of agreements or other obligations

The **borrower** fails to comply with the obligations under Article 14 (*Agreed matters*) or fails to perfor

## 5.Cross default

The **borrower** has not paid off any **liabilities** due and payable, and the total amount reaches or exceeds [10,000,000.00] Yuan.

## 6.Insolvency

- (1) Any creditor of the **borrower** declares a deferred repayment on any **liabilities** of the **borrower**.
- (2) The **borrower** begins discussions with any of its creditors on deferred repayment and the debts fall due, or declares that it will not fulfill its due debts.
- (3) The **borrower** completely ceases or suspends payments to its creditors, or becomes insolvent.

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## 7.Liquidation and bankruptcy events

The **borrower** or any **guarantor** has initiated or been initiated any cessation of operations, dissolution or liquidation.

## 8.Enforcement events

The **borrower**'s assets, whose total market value or book value (whichever is lower) reaches or exceeds [10,000,000.00] Yuan, are subject to enforcement measures imposed by other similar measures, and such measures are not lifted within [30] **business days** after the enforcement measure is taken.

## 9.Financial indicators

The **borrower** fails to comply with any of the financial indicators stipulated in paragraph 9 (Compliance).

## 10. Material adverse effect

Any event or circumstance with a **material adverse effect** occurs.

## 11. Invalidity of financing documents

The **financing documents** become invalid or unenforceable.

## 15.2 Remedies of syndicate member banks

### 1. Notice

(1) Should the **borrower** or any **lender** become aware of an **event of default** or of facts or circumstances that may give rise to an **event of default**, the **agent bank** shall promptly notify each **lender**.

(2) After receiving the above notice, the **agent bank** shall promptly notify each **lender**.

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(3) If any event of default is not notified to the agent bank by the borrower, the agent bank shall explain or take remedial measures.

## 2. Rights to remedies

During the duration of any event of default, the agent bank (according to the decision of the majority of the syndicate member banks) shall have the following rights:

- (1) Waive the relevant event of default, or agree to remedy the relevant event of default;
- (2) Declare the suspension of the withdrawal of any loan funds; upon such declaration, the agent bank shall have the right to take such actions on behalf of the borrower;
- (3) Cancel all or part of the total loan amount; upon such declaration, the loan amount of each syndicate member bank may not be reinstated;
- (4) Declare that all or part of the loan balance together with all accrued interest, fees and costs shall immediately become due and payable without any further notice from the agent bank;
- (5) Require the borrower to provide additional security measures immediately;
- (6) Execute the guaranty contract; and/or
- (7) Exercise any other rights granted by laws, regulations and this Contract.

## 3. Actions of the agent bank

- (1) The various rights to remedies listed in paragraph 2 (Rights to remedies) of Article 15.2 shall be exercised by the agent bank. The agent bank shall have the right to take such actions on behalf of the borrower. Resolution legal proceedings against the borrower shall be organized through the agent bank. The agent bank may take such actions on their own.

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(2) During the continuance of an event of default, the agent bank shall have the right to take such actions on behalf of the borrower. The agent bank may take such actions on their own.

## 4. Undertakings of each syndicate member bank

- (1) Each syndicate member bank will not exercise its rights under this Contract in a manner that would be inconsistent with the agent bank;
- (2) Each syndicate member bank undertakes to the other syndicate member banks, unless otherwise agreed:

- 1) It will not separately demand or accept any form of debt repayment from anyone to repay the borrower;
- 2) It will not separately demand or accept any security interest or financial support for any loan;

## 5. Withholding

During the continuance of an event of default, each syndicate member bank shall have the right to withhold payment of the loan (including any of its branches) and forward it to the agent bank in accordance with Article 8.10 of this Contract.

## XVI. Relationships of syndicate member banks

### 16.1 Appointment of the agent bank

1. Each syndicate member bank other than the agent bank hereby appoints the agent bank as the agent bank for the syndicate member banks and the agent bank shall have the rights expressly conferred on the agent bank by the provisions of this Contract and all other rights and powers of the agent bank.

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2. For the sole purpose of registration of the guarantee as agreed under the **guaranty contract** modification agreement to the **guaranty contract** with the relevant **guarantor** in accordance with the form required by the local registration authority, or to appropriately reduce the amount of the requirements that the amount of the guaranteed claim must be lower than the assessed value of the

## 16.2 Agency relationship

1. The relationship between the **agent bank** and other **syndicate member banks** is only an agency to lenders and protect the interests of the syndicate in accordance with this Contract. It shall perform that the various agreements and the **lender**'s instructions and authorizations are carried out effectively.

2. The **agent bank** is not an agent of the **borrower** in any respect.

## 16.3 Responsibilities of the agent bank

1. The **agent bank** shall, within [10] **business days** after receiving the original or photocopy of any such document to the other party; unless otherwise agreed in this Contract, the **agent bank** shall the document transmitted by it.

2. The **agent bank** shall establish and maintain ledgers related to this Contract and provide such ledgers.

3. The **agent bank** shall disburse and pay **loan funds** in accordance with the provisions of Article 8. It shall control the same.

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4. The **agent bank** shall notify each **syndicate member bank** within [10] **business days** after receiving such notifications.

5. The **agent bank** shall notify each **syndicate member bank** within [10] **business days** after becoming aware of any investigation or proceeding against any **syndicate member bank** in accordance with the provisions of this Contract. If the **agent bank** discloses such information to the **lender** in a timely manner.

6. The **agent bank** shall, according to the decision of the **majority lender**, organize each **syndicate** to this Contract, provided, however, that each **lender** has, in accordance with this Contract, reimbursed and liabilities that the **agent bank** has expended or incurred or may expend or incur in compliance with the provisions of this Contract.

7. The **agent bank** shall not be liable to any other party to this Contract for any violations of the provisions of this Contract.

8. Where acting in accordance with any decision of the **majority lender** would result in or may result in the **agent bank** may refrain from acting in accordance with such decisions.

9. The **agent bank** shall perform all its duties under this Contract with diligence and conscientiousness.

## 16.4 Rights of the agent bank

1. Unless it has actual knowledge to the contrary, the **agent bank** may presume that:

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- (1) Any statement of facts made by any other party to this Contract in this Contract or in relation to this Contract;
- (2) No **event of default** has occurred or persisted;
- (3) None of the other parties to this Contract has violated its obligations under this Contract; and

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- (4) Neither any of the other parties to this Contract nor the **majority lender** has exercised any right or power under this Contract.

However, if the **agent bank** is aware of, or any other party to this Contract is aware of, the contrary, each **lender** in accordance with the relevant provisions of this Contract.

2. The **agent bank** may hire lawyers, accountants, appraisers, translators or other professionals who such professionals to act accordingly.

3. The **agent bank** may act in reliance on any communication or document it reasonably believes to be accurate.

4. The **agent bank** may disclose to any other party to this Contract any information it receives in accordance with this Contract.

#### **16.5 Independent credit assessment**

Each **lender** confirms that it has and will continue to independently investigate, review and assess the information it receives in accordance with this Contract, including but are not limited to the following, and make independent judgments and decisions based on the information it receives in accordance with this Contract.

1. The adequacy, accuracy or completeness of any information relating to any other party to this Contract, including but are not limited to the **agent bank** or the **lead bank**;

2. The financial status, creditworthiness, business status, legal status or other conditions of any other party to this Contract;

3. The legality, validity, binding force, sufficiency or enforceability of this Contract or any document relating to this Contract.

Accordingly, the **agent bank** shall not be liable to any **lender** for any of the foregoing issues and possible errors.

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#### **16.6 Agent bank and lead bank as the lenders**

Where the **agent bank** or the **lead bank** is also a **lender**, it shall enjoy the rights of the **lender** and assume the obligations of the **lender** under this Contract.

#### **16.7 Syndicate meeting**

##### **1. Lender decision-making mechanism**

- (1) In the event of the occurrence of any matter expressly required by the provisions of this Contract, the **agent bank** shall request a vote of the **lender** who has become aware of the occurrence thereof after becoming aware of it, and the **agent bank** shall request a vote of the **lender** who has become aware of the occurrence of the matter and shall request a vote thereon.

- (2) Each **lender** shall, after receiving the above notice from the **agent bank**, notify the **agent bank** of its intention to vote.

(3) Unless otherwise agreed in this Contract, the agent bank shall act in accordance with the instructions given by the lenders where the agent bank acts in accordance with the decision of the majority lender or all of the lenders in accordance with the instructions given by the lenders in this Contract.

(4) The decision made by the majority lender or all of the lenders in accordance with the instructions given by the lenders shall be implemented by the agent bank to implement such decisions of the majority lender or all of the lenders.

(5) Where the majority lender or all of the lenders fail to make a decision in accordance with the instructions given by the lenders, the agent bank shall solicit the opinions of each lender again in accordance with the above procedures. Should any lender give a negative response to the instructions given by the agent bank, it will be deemed to have agreed to the solution proposed by the agent bank.

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(6) If the agent bank believes that a certain act or omission is in the best interests of the lenders, it may take such action.

## 2. Matters requiring unanimous approval from all syndicate member banks

Unless otherwise agreed in this Contract, modifications to the terms of this Contract concerning any of the following matters shall require the unanimous approval of all syndicate member banks:

- (1) Changes in the currency of the loan amount, the total loan amount or the loan funds;
- (2) Changes in the withdrawal period and the loan term;
- (3) Changes in the loan interest rate and the penalty interest rate;
- (4) Changes in the currency, amount and payment date of any payments made or payable to the lenders;
- (5) Modifications to the definition of the "majority lender".
- (6) Modifications to Article XXI of this Contract (*Modification and exemption*); and/or
- (7) Changes in important matters such as the guarantor, the guarantee method, the guarantee period or the instructions given by the lenders.

## 3. Procedures and rules for syndicate meetings

- (1) In the event that a matter arises that requires the agent bank to act in accordance with the instructions given by the lenders, the agent bank shall organize a syndicate meeting, which shall be chaired by the agent bank.
- (2) In addition to the agreement in section (1) above, the agent bank shall promptly convene a syndicate meeting:
  - (a) The lead bank deems it necessary to convene a syndicate meeting; or
  - (b) A written proposal from a lender whose share of the total amount reaches [30%] or more.

(3) When the agent bank convenes a syndicate meeting, it shall notify each lender in writing. The meeting notice shall include the time, place (if applicable), method of the meeting and

(4) The syndicate meeting may be held by ways of on-site meeting or communication means with written consent.

(5) Each lender shall notify the agent bank whether it will participate in the syndicate meeting within [10] business days before the meeting.

(6) Each lender may send one or two authorized representatives and several ordinary representatives, but only the authorized representatives can vote on behalf of the lender. Each lender shall provide its authorization. The power of attorney issued by each lender shall clearly indicate that the document is a power of attorney and that the official seal of each lender shall be filed with the agent bank, and the authorized representative shall verify the validity of the power of attorney.

(7) A valid resolution made at the syndicate meeting shall be made in writing by the agent bank. Each lender shall also sign the resolution. Subject to the relevant provisions of this Contract, this resolution shall be binding on the borrower. If the resolution is related to the borrower's rights and obligations under the final loan, the borrower shall also sign the resolution.

4. The lenders may separately negotiate and sign an inter-syndicate agreement for syndicated loans.

#### 16.8 Lenders' compensation

1. Each lender shall, within [10] business days after the agent bank's request, compensate the agent bank for its liabilities (other than those due to the fault or negligence of the agent bank) incurred by the agent bank in accordance with the amount ratio (unless the agent bank has received reimbursement from the borrower in accordance with the amount ratio).

2. Any lender that intends to make compensation in accordance with the provisions of this paragraph shall provide the agent bank with the amount ratio and the agent bank shall provide such calculation basis to the lender within [10] business days.

#### 16.9 Resignation of the agent bank

1. The agent bank ("resigning agent bank") may notify the lender at any time to express its intention to resign.

2. The majority lender shall, within [10] business days after receiving the resignation notice issued by the resigning agent bank, designate a financial institution as the successor of the agent bank ("successor agent bank"). The successor agent bank may designate a financial institution that it deems to be qualified, reputable and experienced in the relevant field.

3. The resignation of the resigning agent bank and the appointment of the successor agent bank shall be effective from the date of the formal succession.

4. From the effective date of the resignation of the resigning agent bank and the appointment of the successor agent bank, the other syndicate member banks under this Contract shall be immediately terminated, and at the same time, the resigning agent bank shall be relieved of its obligations under this Contract.

5. The resigning agent bank shall, within [10] business days after receiving the succession notice, provide the successor agent bank with necessary assistance that it reasonably requires in order to exercise its rights and perform its obligations under this Contract.

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6. The **majority lender** may notify the **agent bank** and request it to resign in accordance with the provisions of this article. Otherwise, the **majority lender** may decide to change the **agent bank**.

#### 16.10 Deductions by the agent bank

In the event that any **syndicate member bank** owes any money to the **agent bank** under this Contract that the **agent bank** should have paid to the **syndicate member bank** in accordance with this Contract, the **agent bank** may deduct the amount due to the **syndicate member bank** from the amount due to the **syndicate member bank**.

#### 16.11 Other business

Each **syndicate member bank** (including its branches) may accept deposits from the **borrower**, provided that:

#### 16.12 Dealings with the lenders

Unless notified by the relevant **lender** in accordance with the provisions of this Contract to the contrary, the **syndicate member bank** may deal with the **lender** in accordance with the provisions of this Contract and is acting through its **handling bank**.

### XVII Fees and compensation

[Each party may separately sign a syndication fee letter with the relevant party for the transactions under this Contract. In the event of a conflict between the provisions of this Contract and the syndication fee letter, the provisions in the syndication fee letter shall prevail.]

#### 17.1 Syndication fees

1. The calculation method of the commitment fee payable by the **borrower** under this Contract is: [ / ] per annum on each interest payment date during the withdrawal period.

2. The agency fee payable by the **borrower** under this Contract is: [ / ] /See the agreement in the fee letter.

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**bank** on the **withdrawal date** of the first **loan fund**, and subsequent annual agency fees shall be payable by the **borrower** on the **withdrawal date** of each **loan fund**.

3. The arrangement fee payable by the **borrower** under this Contract is: [ / ] /See the agreement in the fee letter.

#### 17.2 Syndication costs

1. Unless otherwise provided by laws and regulations, all parties hereby agree that all reasonable costs of preparation, signing, modification and exemption of the **financing documents** shall be borne by the **borrower**.

2. Unless otherwise provided by laws and regulations, all parties hereby agree that all costs and expenses of the **syndicate member bank** in any jurisdiction shall be borne by the **borrower**, including but not limited to the fees of the **syndicate member bank**.

#### 17.3 Compensation for losses

The **borrower** shall, within [10] **business days** after receiving the request from any **syndicate member bank**, compensate the **syndicate member bank** for any losses incurred by the **syndicate member bank** as a result of the **borrower**'s violation of its obligations under this Contract.

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- (1) The **borrower** fails to repay any amount due on the due date;
- (2) The **borrower** repays any amount due on a date other than the due date;
- (3) Any **event of default** or **potential event of default** occurs;
- (4) Any **loan funds** are not fully withdrawn on time due to the **borrower**'s fault;

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- (5) The **borrower** cancels any **lender's loan amount** in violation of this Contract;
- (6) The information and materials provided by the **borrower** are untrue; and/or
- (7) [ ].

#### 17.4 **Currency compensation**

If any payment made by the **borrower** under this Contract is not made in the currency payable as expressed ("**payment currency**"), and after the **syndicate member bank** converts the **payment currency** into the **syndicate member bank** should receive, the **borrower** shall compensate for the shortfall and the related

#### 17.5 **Basis of calculation**

Any **syndicate member bank** that intends to make a request in accordance with Article 17.2 (Syndicate Contract shall notify the **agent bank** and provide detailed calculation basis of such request, and the **age**

#### 17.6 **Exemption from compensation**

The **borrower** shall not be liable to any **syndicate member bank** in accordance with Article 17.2 (Syndicate Contract in the following circumstances:

- 1. Liability arising from the gross negligence, fault or willful misconduct of the **syndicate member bank**;
- 2. The **borrower** has compensated the **syndicate member bank** in accordance with other provisions;

### XVIII. Transfer

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#### 18.1 **Transfer by borrower**

The **borrower** shall not transfer all or any of its rights or obligations under this Contract.

#### 18.2 **Transfer by lenders**

- 1. Any **lender** ("**transferring bank**") that intends to transfer all or any of its rights and/or obligations to the **agent bank** ("**transfer notice**") at least [30] **business days** in advance.

2. Any **lender** shall obtain the prior written consent of the **borrower** to transfer all or part of its **loan** and its disapproval within [30] **business days** of receipt of the **transfer notice**.

3. Any **lender** may transfer its entire share of the **loan balance** without the consent of the **agent bank**.

4. Notwithstanding the above provisions, if national laws, regulations or regulatory agencies have oth

### 18.3 Effectiveness of transfer

The transfer made by the **lender** in accordance with Article 18.2 (*Transfer by lenders*) of this Contract is in accordance with the form and content of Appendix III of this Contract (Form of Transfer Certificate) and signed by the **transferring bank** and the **agent bank** on the date of the **transfer certificate**.

### 18.4 Binding force of transfer

Any transfer carried out and completed in accordance with the provisions of Article XVIII of this Contract is binding on all parties to this Contract.

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### 18.5 Consequences of transfer

From the effective date of the transfer, the **transferee bank** shall officially become a **lender**, and within 1

1. The **transferring bank** shall no longer enjoy and assume all rights and obligations related to the subject matter.

2. The **transferee bank** shall enjoy and assume all rights and obligations related to the subject matter.

### 18.6 Exemption of the transferring bank

The **transferring bank** shall not be liable to the **transferee bank** for any of the following:

1. The valid execution, authenticity, accuracy, completeness, legality, validity or enforceability of this Contract.

2. Whether the amounts payable under this Contract can be received; and

3. The authenticity, accuracy and completeness of any statement of facts made by any other party to this Contract.

### 18.7 Further exemption of the transferring bank

The **transferring bank** is not obliged to:

1. Repurchase from any **transferee bank** any rights and obligations that the **transferring bank** has transferred (Transfer by lenders).

2. Compensate any **transferee bank** for any losses suffered due to the failure of the **borrower** or an event of default.

### 18.8 Bookkeeping and archiving

The **agent bank** shall keep a list of all parties to this Contract, be responsible for transfer registration, record the transfer and keep the transfer documents for a period of [ ] years after the transfer occurs.

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## 18.9 Change of handling bank

Any **lender** may change its **handling bank** by notifying the **borrower** and the **agent bank** at least [10] [ ]

## XIX. Relationship of rights and obligations among syndicate member banks

### 19.1 Independence of obligations

The obligations of each **syndicate member bank** under this Contract are independent of each other. Any other **syndicate member bank** from performing its obligations under this Contract. No **syndicate member bank** shall fail to perform any obligation under this Contract on the excuse of independence of rights.

### 19.2 Independence of rights

The rights of each **syndicate member bank** under this Contract are independent of each other. Any debt under this Contract shall be separate debts. Unless otherwise agreed in this Contract, each **syndicate member bank** shall fail to perform any obligation under this Contract on the excuse of independence of rights.

## XX. Obligation of confidentiality

### 20.1 Scope of confidentiality

Each party to this Contract shall be obliged to keep confidential any information provided to it by other party and shall not have the right to disclose such information under the following circumstances:

1. Such information is already known to the public (provided that such information does not become public knowledge);

2. Such information shall be disclosed in any court action, arbitration, administrative proceeding, enforcement or similar proceeding;

3. Disclose in accordance with the requirements of local laws and regulations and within the scope required by law;

4. Disclose in accordance with the listing and trading rules of the stock exchange where it is listed;

5. Disclose to any governmental, financial, tax or other administrative authority and to the extent required by law;

6. Disclose to its directors, managers, employees or professional advisors (including but not limited to the **agent bank**) to comply with the confidentiality obligations stipulated in this article;

7. Disclose within the scope permitted by Article 20.2 of this Contract (Scope of other disclosure);

8. Disclose to relevant rating agencies in loan securitization transactions by each **syndicate member bank**;

9. Disclose with the consent of the party providing the confidential information.

### 20.2 Scope of other disclosure

Any **syndicate member bank** may disclose to any person who may or has already entered into any transaction with the **agent bank** or any **syndicate member bank**.

**1. Photocopies of this Contract; and/or**

2. Any information that the **syndicate member bank** has obtained about the **borrower**, this Contract

However, the disclosed party must, before receiving any such information, undertake to the **syndic** (Obligation of confidentiality).

### 20.3 Replacement

The agreements in Article 20.1 (Scope of confidentiality) and Article 20.2 (Scope of other disclosure) before becoming a party to this Contract in relation to the borrower, this Contract and the transactions under this Contract.

## 20.4 Information collection

The **borrower** agrees and irrevocably authorizes that, the **syndicate member banks**, on the premise of the relevant laws and regulations, and in accordance with the collection requirements of the Financial Credit Information Basic Database established by the State, the information relating to all the contracts/agreements/undertakings and the information relating to the performance of all the aforesaid contracts/agreements/undertakings and the Information Basic Database set up by the State for query and use by units with the qualification to query information of the **borrower** that has been entered into the Financial Credit Information Basic Database under this Contract by the **syndicate member banks** before and after the signing of this Contract, and such

## **XXI. Modification and exemption**

## 21.1 Application and consent for modification or exemption

1. After the **borrower** applies for modifications and exemptions to the provisions of this Contract, requirements stipulated in this Contract and check whether the **borrower** has provided the information etc.). After receiving the required documents mentioned above, the **agent bank** shall promptly notify

2. Any lender proposing a modification to the provisions of this Contract shall first notify the agent b vote. In the event that the voting matter proposed by the lenders involves the borrower and any g with the borrower on behalf of the syndicate for the modification of the provisions of the contract in a

3. For modifications or exemptions proposed by the borrower or any lender, the agent bank shall review the relevant provisions of this Contract. If there is no express agreement in this Contract, or there is

4. After receiving the application for modifications or exemptions from the borrower or any lender, this Contract (Syndicate meeting), and promptly notify each lender, the borrower and relevant guar

## 21.2 Written modification

Any modification to any provision of this Contract shall be made in writing and shall become effective when signed by both parties.

### 21.3 Agent bank's consent

Modifications to the provisions concerning any of the following matters must be approved by the **agent bank**

1. Article VIII (Provisions as to payment), Article XVI (Relationships of syndicate member banks) or A
2. Modify or waive any rights of the **agent bank** under this Contract, or impose any other obligations

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## XXII. Notification

### 22.1 Through the agent bank

All communications between the **borrower** and any **syndicate member bank** regarding this Contract shall be made

### 22.2 Method of notification

Any notice, request or other document sent by any party to this Contract to any other party shall be made in writing and addressed to the recipient at any time and indicating the contact person (if any). The initial contact address, telex number and e-mail address of the recipient shall be set out in the annex to this Contract.

Each party to this Contract confirms that the contact information originally designated by the parties on the annex to this Contract is the address for service of documents of litigation or arbitration in respect of the dispute under this Contract.

### 22.3 Service of notice

Any communication between the parties to this Contract is deemed to have been received by the recipient when:

1. If delivered by hand, at the time of actual delivery;
2. If transmitted by telex or fax, when the transmission is completed and the correct reply number or e-mail address is received;
3. If sent by e-mail, the day (Beijing time) the e-mail is sent to the correct e-mail address; or
4. If sent by mail, at [17:00] (Beijing time) of the [10<sup>th</sup>] **business day** after the document is submitted to the post office.

Notwithstanding the foregoing in this article, any communication or document made or delivered in accordance with the above provisions shall be deemed to have been received by the recipient on the date of receipt at the place of receipt.

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### 22.4 Change of address

When any party to this Contract changes its contact address, telex number, fax number or e-mail, it shall immediately notify the other parties to this Contract.

## 22.5 Notification language

Notices given under this Contract shall be in Chinese.

### **XXIII. Debt certificate**

Any **syndicate member bank** shall record relevant accounting information and records related to this manifest errors, the information recorded in the accounting documents of the **syndicate member bank** owed by the **borrower** to the **syndicate member banks** under this Contract.

## **XXIV. Other agreements**

**24.1** The borrower shall open a special account for loan payment and a special account for fund withdrawal Agreement. During the construction period, the project construction funds must be transferred to the sp relevant requirements of entrusted payment management, and the syndicate shall have the right to sup

**24.2** The borrower's comprehensive operating income must be fully deposited into a special account for co and interest of the loan, and the syndicate is authorized to deduct the principal and interest of the loan f

**24.3** Complete the mortgage formalities for the land and factory buildings under the borrower's name, make proceeds;

**24.4** The project assets and their proceeds shall not be refinanced externally, the project assets shall not b pledged to parties other than the syndicate. In the event of significant changes in the borrower's equity, loans to the syndicate, the borrower must obtain prior written consent from the syndicate;

**24.5** The project funds shall not be misappropriated in any form until the full repayment of the loan principal in current year. If the project construction exceeds the budget, the excess amount shall be self-financed in proportion required by the relevant national regulations;

**24.6** If the borrower has suffered losses for two consecutive years, the syndicate shall have the right to approve by the syndicate:

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## XXV. Accumulation of rights and independence of provisions

## 25.1 Accumulation of rights

The failure or delay of any **syndicate member bank** in exercising any of its rights under this Contract any such rights, alone or in part, shall not preclude the subsequent exercise of such right or any other remedies stipulated in this Contract are cumulative and do not exclude any other rights or remedies granted.

## 25.2 Independence of provisions

If, at any time, any provision of this Contract becomes illegal, invalid or unenforceable, the legality, validity and enforceability of the remaining provisions shall not be affected.

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## XXVI. Text of the contract

### 26.1 Language

This Contract is drafted and signed in Chinese.

### 26.2 Original copy

This Contract is made in [ten] original copies, which are of equal force and effect.

## XVII. Governing law and dispute resolution

### 27.1 Governing law

This Contract shall be governed by and construed in accordance with the laws of **China**.

### 27.2 Dispute resolution

Any dispute arising out of or in connection with this Contract shall be resolved by amicable negotiation; if no agreement is reached within [ ] days of the date of the notice, the parties shall negotiate within that period, any party shall have the right to choose the [second] dispute resolution method.

1. Submit the dispute to the [/] Arbitration Commission for arbitration in [/] in accordance with the arbitration rules; the award is final and binding on all parties; or

2. Submit the dispute to the People's Court of [Jianye District, Nanjing City] for resolution through litigation.

### 27.3 Waiver of immunity

The **borrower** hereby irrevocably waives any immunity it or its assets may have or hereafter acquire in respect of any proceedings in respect of this Contract.

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## XXVIII. Effectiveness

This Contract shall become effective on the date on which the legal representative/responsible person ("effective date").

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**Appendix I Lenders' Origin**

**Original lender**

Nanjing Zidong Sub-branch of Industrial and Commercial  
Bank of China Limited  
East West Bank (China) Limited

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**Appendix II Form of Document**

To: [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

As the **agent bank**

Date: [ ] [ ], [ ]

Subject: [Syndicated] **Loan Contract signed on [\_\_].[\_\_].[\_\_]**

Our company hereby references the [Syndicated Loan] Contract (hereinafter referred to as the "**Loan Contract**")  
Branch of Industrial and Commercial Bank of China Limited] as the **lead bank**, (2) [Nanjing Zidong Sub-branch of  
**lenders**, and (3) [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited] as the **agent bank**.  
Confirmation Letter.

Our company hereby confirms:

1. Among the various documents listed in paragraph 1 of Article 4.2 of the **Loan Contract**(*Prerequisites for financing*)  
documents attached to this Confirmation Letter) are true, accurate and complete copies of their originals, and such

2. The resolutions passed at the meeting of our company's [board of shareholders]/[board of directors] and state  
the date of this Confirmation Letter.

3. Our company is currently solvent.

4. The following is a list of all current directors of our company as of the date of this Confirmation Letter and the

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[Zhang Yongfeng, Mary Luo, Rong Zhou, Yakob Liawatidewi, Qiu Yinhua].

5. Unless our company notifies you in writing to the contrary, your bank may believe that the content contained

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Legal Representative/Responsible Person

(or Authorized Signatory)

[] Official seal

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**Appendix III Form of Transfer**

To: [/]

Address: [/]

Contact person: [/]

[/]

Address: [/]

Contact person: [/]

From: [Transferring bank] and [Transferee bank]

[] Contract dated [•] ('

We hereby reference the Article XVIII of the Loan Contract (Transfer). The terms defined in the Loan Contract

1. The transferring bank and the transferee bank hereby agree that the transferring bank will transfer Article XVIII of the Loan Contract (Transfer), and the transferee bank will assume the same responsibilities

2. The date of transfer is [/].

3. The address of the transferee bank's handling agency is listed in the annex.
4. The provisions of Article 18.3 (Effectiveness of transfer) to Article 18.7 (Further exemption of the transfer) are not applicable.
5. This Certificate is governed by the laws of China.

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**Annex Shares c**

Under the total loan amount:

Transferring bank's loan amount

Transferring bank's share of loan balance

Transferee bank's information:

Name of the transferee bank:

Handling agency:

Address for delivery of notices:

Phone:

Telex:

Fax:

Contact person:

Email:

[Transferring bank]  [Transferee bank]

Signatory:  Signatory:

\_\_\_\_\_  
(Official Seal) \_\_\_\_\_  
(Official Seal)

[Agent bank]

Signatory:

**Borrower**

**Loan fund account**

Account name: [Amphastar Nanjing Pharmaceuticals Inc.]

Opening bank: [Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

Account No.: [\*\*\*]

Remarks: [Disbursement of syndicated loan]

**Syndicate member banks**

**Agent bank's payment account**

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

*[Name of the lead bank]*

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

*[Name of the agent bank]*

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

*[Name of the lender]*

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

[Name of the lender]

Account name: [/]

Opening bank: [/]

Account No.: [/]

Bank No.: [/]

Remarks: [/]

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This page is the stamp page of the *Syndicated Loan Contract* signed by Nanjing Branch of Industrial and Commercial Bank of China Limited, East West Bank (China) Limited and Amphastar Nanjing Pharmaceuticals Inc., and there is no text on the page.

**Borrower**

[Amphastar Nanjing Pharmaceuticals Inc.]

Address:[No. 5, Xinghe Road, Nanjing Economic and Technological Development Zone]

Zip

code: [210000]

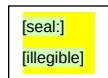
Phone: [\*\*\*]

Fax: [ / ]

Contact person:[\*\*\*]

Email: [\*\*\*]

Legal Representative/Responsible Person (or Authorized Signatory)



Name:

Title:



This page is the stamp page of the *Syndicated Loan Contract* signed by Nanjing Branch of Industrial and Commercial Bank of China Limited, East West Bank (China) Limited and Amphastar Nanjing Pharmaceuticals Inc., and there is no text on the page.

Lead bank

[Nanjing Branch of Industrial and Commercial Bank of China Limited]

Address: [No. 379, Jiangdong Middle Road, Jianye District, Nanjing]

Zip

code: [210000]

Phone: [\*\*\*]

Fax: [\*\*\*] Contact person: [\*\*\*]

Email: [\*\*\*]

Legal Representative/Responsible Person (or Authorized Signatory):

Seal of  
Yang  
Qingsheng  
[seal]

Name:

Title:

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This page is the stamp page of the *Syndicated Loan Contract* signed by Nanjing Branch of Industrial and Commercial Bank of China Limited, East West Bank (China) Limited and Amphastar Nanjing Pharmaceuticals Inc., and there is no text on the page.

Agent bank

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

Mailing address:Building B, Financial Building, Xingang Industrial Zone, Nanjing

Zip

code: [210038]

Phone: [\*\*\*]

Fax:[\*\*\*]

Contact person:[\*\*\*]

Email: [\*\*\*]

Legal Representative/Responsible Person (or Authorized Signatory):

Li Lei  
[seal]

\_\_\_\_\_  
Name:

Title:

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This page is the stamp page of the *Syndicated Loan Contract* signed by Nanjing Branch of Industrial and Commercial Bank of China Limited, East West Bank (China) Limited and Amphastar Nanjing Pharmaceuticals Inc., and there is no text on the page.

Lender

[Nanjing Zidong Sub-branch of Industrial and Commercial Bank of China Limited]

Mailing address:Building B, Financial Building, Xingang Industrial Zone, Nanjing

Zip

code: [210038]

Phone: [\*\*\*]

Fax:[\*\*\*]

Contact person:[\*\*\*]

Email: [\*\*\*]

Legal Representative/Responsible Person (or Authorized Signatory):

Li Lei  
[seal]

Name:

Title:

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This page is the stamp page of the *Syndicated Loan Contract* signed by Nanjing Branch of Industrial and Commercial Bank of China Limited, East West Bank (China) Limited and Amphastar Nanjing Pharmaceuticals Inc., and there is no text on the stamp page.

Lender

[East West Bank (China) Limited]

Mailing address: [Units 01-08, 33/F, Jinmao Building, No. 88 Century Avenue, China (Shanghai) Pilot Free Trade Zone]

Zip:

code: [200000]

Phone: [\*\*\*]

Fax: [\*\*\*]

Contact person: [\*\*\*]

Email: [\*\*\*]

Legal Representative/Responsible Person (or Authorized Signatory):

/s/Julia Zhu

Name:

Title:

Gi

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CERTIFICATION PURSUANT TO RI  
THE SECURITIES EXCH/  
AS ADOPTED PURSUAN  
OF THE SARBANES OX

I, Jack Y. Zhang, Ph.D., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amphastar Pharmaceuticals, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures in accordance with Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed and made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed for the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusion based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the period affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting (or performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's control of financial reporting.

Date: November 8, 2023 May 10, 2024

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CERTIFICATION PURSUANT TO RI  
THE SECURITIES EXCH/  
AS ADOPTED PURSUAN  
OF THE SARBANES OX

I, William J. Peters, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amphastar Pharmaceuticals, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed and made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed for the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusion based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the period affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting (or performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's control of financial reporting;

Date: November 8, 2023 May 10, 2024

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**CERTIFICATIONS OF PRINCIPAL  
PURSUANT TO 18 U.S.C.  
AS ADOPTED PURSUANT  
OF THE SARBANES-OXLEY ACT**

The undersigned officer of Amphastar Pharmaceuticals, Inc. (the "Company"), hereby certifies, to the best of such officer's knowledge and belief, that:

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2023 March 31, 2024 (the "Report") does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made in the Report not misleading with respect to the period covered by the Report;
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 8, 2023 May 10, 2024

The foregoing certification is being furnished solely to accompany the Report pursuant to 18 U.S.C. §1350, and is not being filed for any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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**CERTIFICATIONS OF PRINCIPAL  
PURSUANT TO 18 U.S.C.  
AS ADOPTED PURSUANT  
OF THE SARBANES-OXLEY ACT**

The undersigned officer of Amphastar Pharmaceuticals, Inc. (the "Company"), hereby certifies, to the best of such officer's knowledge and belief:

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended **September 30, 2023** **March 31, 2024** (the "Report") fairly presents, in all material respects, the financial condition and results of operations of the Company.
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: **November 8, 2023** **May 10, 2024**

The foregoing certification is being furnished solely to accompany the Report pursuant to 18 U.S.C. §1350, and is not being filed for any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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## DISCLAIMER

THE INFORMATION CONTAINED IN THE REFINITIV CORPORATE DISCLOSURES DELTA REF MATERIAL ERRORS, OMISSIONS, OR INACCURACIES IN THE REPORT INCLUDING THE TE APPLICABLE COMPANY ASSUME ANY RESPONSIBILITY FOR ANY INVESTMENT OR OTHER USERS ARE ADVISED TO REVIEW THE APPLICABLE COMPANY'S ACTUAL SEC FILINGS BE  
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