

REFINITIV

# DELTA REPORT

## 10-Q

HPQ WI - HP INC

10-Q - JANUARY 31, 2024 COMPARED TO 10-Q - JULY 31, 2023

The following comparison report has been automatically generated

TOTAL DELTAS	2820
CHANGES	218
DELETIONS	675
ADDITIONS	1927

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
  
FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended  
**July January 31, 2023 2024**

Or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to  
Commission file number  
**1-4423**

**HP INC.**

(Exact name of registrant as specified in its charter)

<b>Delaware</b>	<b>94-1081436</b>
(State or other jurisdiction of incorporation or organization)	(I.R.S. employer identification no.)
<b>1501 Page Mill Road</b>	<b>94304</b>
Palo Alto, California	(Zip code)
(Address of principal executive offices)	
<b>(650) 857-1501</b>	
(Registrant's telephone number, including area code)	

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.01 per share	HPQ	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act") during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐  
Non-accelerated filer ☐ Smaller reporting company ☐  
Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares of HP Inc. common stock outstanding as of **July 31, 2023 January 31, 2024** was **988,268,771 980,731,959** shares.

# HP INC. AND SUBSIDIARIES

## Form 10-Q

For the Quarterly Period ended **July 31, 2023** **January 31, 2024**

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In this report on Form 10-Q, for all periods presented, "we", "us", "our", the "company", the "Company", "HP" and "HP Inc." refer to HP Inc. (formerly Hewlett-Packard Company) and its consolidated subsidiaries. **Certain financial statement numbers presented in this document may differ from those presented in our third quarter fiscal 2023 earnings release and Form 8-K filing (dated August 29, 2023) as a result of immaterial rounding adjustments.**

### Forward-Looking Statements

This Quarterly Report on Form 10-Q, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 2 of Part I, contains forward-looking statements based on current expectations and assumptions that involve risks and uncertainties. If the risks or uncertainties ever materialize or the assumptions prove incorrect, they could affect the business and results of operations of HP Inc. and its consolidated subsidiaries ("HP") which may differ materially from those expressed or implied by such forward-looking statements and assumptions. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including, but not limited to, any statements regarding the impact of the COVID-19 pandemic; projections of net revenue, margins, expenses, effective tax rates, net earnings, net earnings per share, cash flows, benefit plan funding, deferred taxes, share repurchases, foreign currency exchange rates or other financial items; any projections of the amount, timing or impact of cost savings or restructuring and other charges, planned structural cost reductions and productivity initiatives; any statements of the plans, strategies and objectives of management for future operations, including, but not limited to, our business model and transformation, our sustainability goals, our go-to-market strategy, the execution of restructuring plans and any resulting cost savings (including the Fiscal 2023 Plan (as defined below)), net revenue or profitability improvements or other financial impacts; any statements concerning the expected development, demand, performance, market share or competitive performance relating to products or services; any statements concerning potential supply constraints, component shortages, manufacturing disruptions or logistics challenges; any statements regarding current or future macroeconomic trends or events and the impact of those trends and events on HP and its financial performance; any statements regarding pending investigations, claims, disputes or other litigation matters; any statements of expectation or belief as to the timing and expected benefits of acquisitions and other business combination and investment transactions (including the recent acquisition of Plantronics, Inc. ("Poly")); and any statements of assumptions underlying any of the foregoing. Forward-looking statements can also generally be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "projects," "will," "would," "could," "can," "may," and similar terms. Risks, uncertainties and assumptions that could affect our business and results of operations include factors relating to the impact of macroeconomic and geopolitical trends, changes and events, including the Russian invasion of Ukraine, and tension across the Taiwan Strait, the Israel-Hamas conflict, other hostilities in the Middle East and the regional and global ramifications of these events; recent volatility in global capital markets and foreign currency, increases in benchmark interest rates, the effects of inflation and instability of financial institutions; risks associated with HP's international operations; the effects of the global pandemics, such as COVID-19, pandemic; or other public health crises; the execution and performance of contracts by HP and its suppliers, customers, clients and partners, including logistical challenges with respect to such execution and performance; changes in estimates and assumptions HP makes in connection with the preparation of its financial statements; the need to manage (and reliance on) third-party suppliers, including with respect to supply constraints and component shortages, and the need to manage HP's global, multi-tier distribution network limit and potential misuse of pricing programs by HP's

channel partners, adapt to new or changing marketplaces and effectively deliver HP's services; HP's ability to execute on its strategic plans, including the previously announced initiatives, business model changes and transformation; execution of planned structural cost reductions and productivity initiatives; HP's ability to complete any contemplated share repurchases, other capital return programs or other strategic transactions; the competitive pressures faced by HP's businesses; risks associated with executing HP's strategy and business model changes and transformation; successfully innovating, developing and executing HP's go-to-market strategy, including online, omnichannel and contractual sales, in an evolving distribution, reseller and customer landscape; the development and transition of new products and services and the enhancement of existing products and services to meet evolving customer needs and respond to emerging technological trends; trends, including artificial intelligence; successfully competing and maintaining the value proposition of HP's products, including supplies; supplies and services; challenges to HP's ability to accurately forecast inventories, demand and pricing, which may be due to HP's multi-tiered channel, sales of HP's products to unauthorized resellers or unauthorized resale of HP's products or our uneven sales cycle; integration and other risks associated with business combination and investment transactions; the results of our restructuring plans (including the Fiscal 2023 Plan), including estimates and assumptions related to the cost (including any possible disruption of HP's business) and the anticipated benefits of our restructuring plans; the protection of HP's intellectual property assets, including intellectual property licensed from third parties; the hiring and retention of key employees; disruptions in operations from system security risks, data protection breaches, cyberattacks, extreme weather conditions or other effects of climate change, medical epidemics or pandemics such as the COVID-19 pandemic, and other natural or manmade disasters or catastrophic events; the impact of changes to federal, state, local and foreign laws and regulations, including environmental regulations and tax laws; our aspirations related to environmental, social and governance matters; potential impacts, liabilities and costs from pending or potential investigations, claims and disputes; our use of artificial intelligence; the effectiveness of our internal control over financial reporting; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in Item 1A of Part II of this report as well as the risks discussed in Item 1A "Risk Factors" of Part I in our Annual Report on Form 10-K for the fiscal year ended October 31, 2022 October 31, 2023 and that are otherwise described or updated from time to time in HP's other filings with the Securities and Exchange Commission (the "SEC"). HP's Fiscal 2023 Plan includes HP's efforts to take advantage of future growth opportunities, including but not limited to, investments to drive growth, investments in our people, improving product mix, driving structural cost savings and other productivity measures. Structural cost savings represent gross reductions in costs driven by operational efficiency, digital transformation, and portfolio optimization. These initiatives include but are not limited to workforce reductions, platform simplification, programs consolidation and productivity measures undertaken by HP, which HP expects to be sustainable in the

longer-term. These structural cost savings are net of any new recurring costs resulting from these initiatives and exclude one-time investments to generate such savings. HP's expectations on the longer-term sustainability of such structural cost savings are based on its current business operations and market dynamics and could be significantly impacted by various factors, including but not limited to HP's evolving business models, future investment decisions, market environment and technology landscape. The forward-looking statements in this report are made as of the date of this filing and HP assumes no obligation and does not intend to update these forward-looking statements.

## Part I. Financial Information

### ITEM 1. Financial Statements and Supplementary Data.

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**HP INC. AND SUBSIDIARIES**  
**Consolidated Condensed Statements of Earnings**  
**(Unaudited)**

	Three months ended July 31		Nine months ended July 31		
	2023	2022	2023	2022	
	In millions, except per share amounts				Three months ended January 31
Net revenue	\$13,196	\$14,648	\$39,901	\$48,136	
Costs and expenses:					
Cost of revenue	10,374	11,764	31,378	38,564	
					2024
					2023
					In millions, except per share amounts
Net revenue:					
Products					
Products					
Products					
Services					
Total net revenue					
Cost of net revenue:					
Products					
Products					
Products					
Services					
Total cost of net revenue					
Gross margin					

Research and development	Research and development	354	368	1,167	1,271
Selling, general and administrative	Selling, general and administrative	1,302	1,143	4,031	4,075
Restructuring and other charges	Restructuring and other charges	75	13	416	148
Acquisition and divestiture charges	Acquisition and divestiture charges	48	31	205	83
Amortization of intangible assets	Amortization of intangible assets	91	50	262	154
Russia exit charges		—	23	—	23
Total costs and expenses		12,244	13,392	37,459	44,318
Total operating expenses					
Earnings from operations	Earnings from operations	952	1,256	2,442	3,818
Interest and other, net	Interest and other, net	(16)	(70)	(357)	(141)
Earnings before taxes	Earnings before taxes	936	1,186	2,085	3,677
(Provision for) benefit from taxes		(170)	(64)	204	(522)
Provision for taxes					
Net earnings	Net earnings	\$ 766	\$ 1,122	\$ 2,289	\$ 3,155
Net earnings per share:	Net earnings per share:				
Net earnings per share:					
Net earnings per share:					
Basic					
Basic					
Basic	Basic	\$ 0.77	\$ 1.10	\$ 2.31	\$ 3.00
Diluted	Diluted	\$ 0.76	\$ 1.08	\$ 2.29	\$ 2.97
Weighted-average shares used to compute net earnings per share:	Weighted-average shares used to compute net earnings per share:				
Weighted-average shares used to compute net earnings per share:					
Weighted-average shares used to compute net earnings per share:					
Basic					
Basic					
Basic	Basic	993	1,024	991	1,052

Diluted	Diluted	1,002	1,035	999	1,064
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The accompanying notes are an integral part of these Consolidated Condensed Financial Statements.

**HP INC. AND SUBSIDIARIES**  
**Consolidated Condensed Statements of Comprehensive Income**  
**(Unaudited)**

	Three months ended July 31		Nine months ended July 31	
	2023	2022	2023	2022
	In millions			
Net earnings	\$ 766	\$ 1,122	\$ 2,289	\$ 3,155
Other comprehensive income (loss) before taxes:				
Change in unrealized components of available-for-sale debt securities:				
Unrealized gains (losses) arising during the period	1	(1)	5	(7)
Change in unrealized components of cash flow hedges:				
Unrealized (losses) gains arising during the period	(68)	280	(757)	1,182
Losses (gains) reclassified into earnings	68	(327)	(104)	(491)
	—	(47)	(861)	691
Change in unrealized components of defined benefit plans:				
Gains arising during the period	—	10	5	12
Amortization of actuarial loss and prior service benefit	—	5	—	16
Curtailments, settlements and other	—	(1)	—	(1)
	—	14	5	27
Change in cumulative translation adjustment	10	(14)	48	(56)
Other comprehensive income (loss) before taxes	11	(48)	(803)	655
Benefit from (provision for) taxes	3	(62)	164	(172)
Other comprehensive income (loss), net of taxes	14	(110)	(639)	483
Comprehensive income	\$ 780	\$ 1,012	\$ 1,650	\$ 3,638

	Three months ended January 31	
	2024	2023
	In millions	
Net earnings	\$ 622	\$ 469
Other comprehensive loss before taxes:		
Change in unrealized components of available-for-sale debt securities:		
Unrealized gains arising during the period	4	4
Change in unrealized components of cash flow hedges:		
Unrealized losses arising during the period	(162)	(623)
Gains reclassified into earnings	(159)	(334)
	(321)	(957)
Change in unrealized components of defined benefit plans:		
Losses arising during the period	(10)	(1)
Amortization of actuarial loss and prior service benefit	2	—
Curtailments, settlements and other	—	1
	(8)	—
Change in cumulative translation adjustment	20	29
Other comprehensive loss before taxes	(305)	(924)

Benefit from taxes	70	183
Other comprehensive loss, net of taxes	(235)	(741)
Comprehensive income (loss)	\$ 387	\$ (272)

The accompanying notes are an integral part of these Consolidated Condensed Financial Statements.

**HP INC. AND SUBSIDIARIES**  
**Consolidated Condensed Balance Sheets**  
**(Unaudited)**

		As of		As of	
		July 31, 2023	October 31, 2022	January 31, 2024	October 31, 2023
		In millions, except par value		In millions, except par value	
ASSETS	ASSETS			ASSETS	
Current assets:	Current assets:			Current assets:	
Cash, cash equivalents and restricted cash	Cash, cash equivalents and restricted cash	\$ 1,718	\$ 3,145		
Accounts receivable, net of allowance for credit losses of \$91 and \$107, respectively	Accounts receivable, net of allowance for credit losses of \$84 and \$93, respectively	4,367	4,546		
Inventory	Inventory	7,197	7,614		
Other current assets	Other current assets	4,181	4,431		
Total current assets	Total current assets	17,463	19,736		
Property, plant and equipment, net	Property, plant and equipment, net	2,783	2,774		
Goodwill	Goodwill	8,614	8,541		
Other non-current assets	Other non-current assets	7,772	7,443		
Total assets	Total assets	\$36,632	\$38,494		
LIABILITIES AND STOCKHOLDERS' DEFICIT	LIABILITIES AND STOCKHOLDERS' DEFICIT			LIABILITIES AND STOCKHOLDERS' DEFICIT	
Current liabilities:	Current liabilities:			Current liabilities:	
Notes payable and short-term borrowings	Notes payable and short-term borrowings	\$ 443	\$ 218		
Accounts payable	Accounts payable	14,123	15,303		
Other current liabilities	Other current liabilities	10,624	10,668		
Total current liabilities	Total current liabilities	25,190	26,189		
Long-term debt	Long-term debt	9,236	10,796		



Other non-current liabilities	Other non-current liabilities	4,451	4,534	
Stockholders' deficit:	Stockholders' deficit:			Stockholders' deficit:
Preferred stock, \$0.01 par value (300 shares authorized; none issued)	Preferred stock, \$0.01 par value (300 shares authorized; none issued)	—	—	
Common stock, \$0.01 par value (9,600 shares authorized; 988 and 980 shares issued and outstanding at July 31, 2023 and October 31, 2022, respectively)	Common stock, \$0.01 par value (9,600 shares authorized; 988 and 980 shares issued and outstanding at July 31, 2023, respectively)	10	10	
Common stock, \$0.01 par value (9,600 shares authorized; 980 and 989 shares issued and outstanding at January 31, 2024 and October 31, 2023, respectively)				
Additional paid-in capital	Additional paid-in capital	1,435	1,172	
Accumulated deficit	Accumulated deficit	(3,336)	(4,492)	
Accumulated other comprehensive (loss) income		(354)	285	
Accumulated other comprehensive loss				
Total stockholders' deficit	Total stockholders' deficit	(2,245)	(3,025)	
Total liabilities and stockholders' deficit	Total liabilities and stockholders' deficit	\$36,632	\$38,494	

The accompanying notes are an integral part of these Consolidated Condensed Financial Statements.

**HP INC. AND SUBSIDIARIES**  
**Consolidated Condensed Statements of Cash Flows**  
**(Unaudited)**

		Nine months ended July 31		Three months ended January 31	
		2023	2022	2024	2023
	In millions				
	In millions				In millions
Cash flows from operating activities:	Cash flows from operating activities:			Cash flows from operating activities:	
Net earnings	Net earnings	\$2,289	\$3,155		

Adjustments to reconcile net earnings to net cash provided by operating activities:	Adjustments to reconcile net earnings to net cash provided by operating activities:	Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	Depreciation and amortization	638	571	
Stock-based compensation expense	Stock-based compensation expense	353	273	
Restructuring and other charges	Restructuring and other charges	416	148	
Deferred taxes on earnings	Deferred taxes on earnings	(774)	51	
Other, net	Other, net	(61)	361	
Other, net	Other, net			
Changes in operating assets and liabilities, net of acquisitions:	Changes in operating assets and liabilities, net of acquisitions:	Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable	Accounts receivable	180	1,101	
Inventory	Inventory	364	(570)	
Accounts payable	Accounts payable	(1,133)	(491)	
Net investment in leases	Net investment in leases	(82)	(94)	
Taxes on earnings	Taxes on earnings	354	(165)	
Restructuring and other	Restructuring and other	(244)	(185)	
Other assets and liabilities	Other assets and liabilities	(704)	(1,596)	
Net cash provided by operating activities		1,596	2,559	
Net cash provided by (used in) operating activities				
Cash flows from investing activities:	Cash flows from investing activities:	Cash flows from investing activities:		
Investment in property, plant and equipment		(459)	(647)	
Proceeds from sale of property, plant and equipment		—	26	
Investment in property, plant and equipment, net				

Purchases of available-for-sale securities and other investments			
Purchases of available-for-sale securities and other investments			
Purchases of available-for-sale securities and other investments	Purchases of available-for-sale securities and other investments	(6)	(50)
Maturities and sales of available-for-sale securities and other investments	Maturities and sales of available-for-sale securities and other investments	18	8
Collateral (posted) returned for derivative instruments		(118)	14
Collateral posted for derivative instruments			
Payment made in connection with business acquisitions, net of cash acquired		(5)	(24)
Net cash used in investing activities			
Net cash used in investing activities			
Net cash used in investing activities	Net cash used in investing activities	(570)	(673)
Cash flows from financing activities:	Cash flows from financing activities:	Cash flows from financing activities:	
Proceeds from (payment of) short-term borrowings with original maturities less than 90 days, net		190	(400)
Proceeds from short-term borrowings with original maturities less than 90 days, net			
Proceeds from debt, net of issuance costs	Proceeds from debt, net of issuance costs	177	4,086
Proceeds from debt, net of issuance costs			
Proceeds from debt, net of issuance costs			
Payment of debt and associated costs			
Payment of debt and associated costs			
Payment of debt and associated costs	Payment of debt and associated costs	(1,654)	(141)
Stock-based award activities and others	Stock-based award activities and others	(86)	(88)
Repurchase of common stock	Repurchase of common stock	(100)	(3,547)

Cash dividends paid	Cash dividends paid	(777)	(788)
Collateral returned for derivative instruments	Collateral returned for derivative instruments	(200)	—
Settlement of cash flow hedges		(3)	79
Net cash used in financing activities	Net cash used in financing activities	(2,453)	(799)
(Decrease) increase in cash, cash equivalents and restricted cash		(1,427)	1,087
Net cash used in financing activities			
Net cash used in financing activities			
Decrease in cash, cash equivalents and restricted cash			
Cash, cash equivalents and restricted cash at beginning of period	Cash, cash equivalents and restricted cash at beginning of period	3,145	4,299
Cash, cash equivalents and restricted cash at end of period	Cash, cash equivalents and restricted cash at end of period	\$1,718	\$5,386

The accompanying notes are an integral part of these Consolidated Condensed Financial Statements.

**HP INC. AND SUBSIDIARIES**  
**Consolidated Condensed Statements of Stockholders' Deficit**  
**(Unaudited)**

	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income		Total Stockholders' Deficit
	Number of Shares	Par Value			(Loss)		
In millions, except number of shares in thousands							
Balance at April 30, 2022	1,033,392	\$ 10	\$ 1,081	\$ (3,399)	\$ 348	\$ (1,960)	
Net earnings				1,122		1,122	
Other comprehensive loss, net of taxes					(110)	(110)	
Comprehensive income						1,012	
Issuance of common stock in connection with employee stock plans and other	1,068		9			9	
Repurchases of common stock (Note 10)	(28,522)		(30)	(971)		(1,001)	
Cash dividends (\$0.50 per common share)				(506)		(506)	
Stock-based compensation expense			70			70	
Balance at July 31, 2022	1,005,938	\$ 10	\$ 1,130	\$ (3,754)	\$ 238	\$ (2,376)	
Balance at April 30, 2023	985,876	\$ 10	\$ 1,344	\$ (3,579)	\$ (368)	\$ (2,593)	
Net earnings				766		766	
Other comprehensive income, net of taxes					14	14	
Comprehensive income						780	
Issuance of common stock in connection with employee stock plans and other	2,344		—			—	
Cash dividends (\$0.52 per common share)				(523)		(523)	

Stock-based compensation expense				91			91
Balance at July 31, 2023	988,220	\$ 10	\$ 1,435	\$ (3,336)	\$ (354)	\$ (2,245)	
	Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income	Total Stockholders' Deficit	
	Number of Shares	Par Value			(Loss)		
	In millions, except number of shares in thousands						
Balance at October 31, 2021	1,092,205	\$ 11	\$ 1,060	\$ (2,470)	\$ (245)	\$ (1,644)	
Net earnings				3,155		3,155	
Other comprehensive income, net of taxes					483	483	
Comprehensive income						3,638	
Issuance of common stock in connection with employee stock plans and other	11,452		(104)			(104)	
Repurchases of common stock (Note 10)	(97,719)	(1)	(99)	(3,399)		(3,499)	
Cash dividends (\$1.00 per common share)				(1,040)		(1,040)	
Stock-based compensation expense			273			273	
Balance at July 31, 2022	1,005,938	\$ 10	\$ 1,130	\$ (3,754)	\$ 238	\$ (2,376)	
Balance at October 31, 2022	979,869	\$ 10	\$ 1,172	\$ (4,492)	\$ 285	\$ (3,025)	
Net earnings				2,289		2,289	
Other comprehensive loss, net of taxes					(639)	(639)	
Comprehensive income						1,650	
Issuance of common stock in connection with employee stock plans and other	11,975		(86)			(86)	
Repurchases of common stock (Note 10)	(3,624)		(4)	(96)		(100)	
Cash dividends (\$1.05 per common share)				(1,037)		(1,037)	
Stock-based compensation expense			353			353	
Balance at July 31, 2023	988,220	\$ 10	\$ 1,435	\$ (3,336)	\$ (354)	\$ (2,245)	

	<b>Common Stock</b>		<b>Additional</b>		<b>Accumulated</b>	<b>Total Stockholders'</b>
	<b>Number of Shares</b>	<b>Par Value</b>	<b>Paid-in Capital</b>	<b>Accumulated Deficit</b>	<b>Other Comprehensive Loss</b>	<b>Deficit</b>
	<b>In millions, except number of shares in thousands</b>					
Balance at October 31, 2023	988,782	\$ 10	\$ 1,505	\$ (2,361)	\$ (223)	\$ (1,069)
Net earnings	—	—	—	622	—	622
Other comprehensive loss, net of taxes	—	—	—	—	(235)	(235)
Comprehensive income	—	—	—	—	—	387
Issuance of common stock in connection with employee stock plans and other	8,677	—	(76)	—	—	(76)
Repurchases of common stock (Note 10)	(17,062)	—	(27)	(487)	—	(514)
Cash dividends (\$0.55 per common share)	—	—	—	(545)	—	(545)
Stock-based compensation expense	—	—	177	—	—	177
Balance at January 31, 2024	980,397	\$ 10	\$ 1,579	\$ (2,771)	\$ (458)	\$ (1,640)

	<b>Common Stock</b>		<b>Additional</b>		<b>Accumulated</b>	<b>Total Stockholders'</b>
	<b>Number of Shares</b>	<b>Par Value</b>	<b>Paid-in Capital</b>	<b>Accumulated Deficit</b>	<b>Other Comprehensive Income (Loss)</b>	<b>Deficit</b>
	<b>In millions, except number of shares in thousands</b>					
Balance at October 31, 2022	979,869	\$ 10	\$ 1,172	\$ (4,492)	\$ 285	\$ (3,025)
Net earnings	—	—	—	469	—	469
Other comprehensive loss, net of taxes	—	—	—	—	(741)	(741)
Comprehensive loss	—	—	—	—	—	(272)
Issuance of common stock in connection with employee stock plans and other	8,844	—	(79)	—	—	(79)
Repurchases of common stock (Note 10)	(3,624)	—	(4)	(96)	—	(100)

Cash dividends (\$0.53 per common share)	—	—	—	(518)	—	(518)
Stock-based compensation expense	—	—	167	—	—	167
Balance at January 31, 2023	985,089	\$ 10	\$ 1,256	\$ (4,637)	\$ (456)	\$ (3,827)

The accompanying notes are an integral part of these Consolidated Condensed Financial Statements.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements**  
**(Unaudited)**

**Note 1: Basis of Presentation**

*Basis of Presentation*

The accompanying Consolidated Condensed Financial Statements of HP and its wholly-owned subsidiaries are prepared in conformity with United States ("U.S.") generally accepted accounting principles ("GAAP"). The interim financial information is unaudited but reflects all normal adjustments that are necessary to provide a fair statement of results for the interim periods presented. This interim information should be read in conjunction with the Consolidated Financial Statements for the fiscal year ended **October 31, 2022** in HP's Annual Report on Form 10-K, filed on **December 6, 2022** in HP's Annual Report on Form 10-K, filed on **December 18, 2023**. The Consolidated Condensed Balance Sheet for **October 31, 2022** was derived from audited financial statements.

*Principles of Consolidation*

The Consolidated Condensed Financial Statements include the accounts of HP and its subsidiaries and affiliates in which HP has a controlling financial interest or is the primary beneficiary. All intercompany balances and transactions have been eliminated.

*Revision of Prior Period Financial Statements Reclassifications*

In connection with the preparation of HP's Consolidated Condensed Financial Statements for the three and nine months ended July 31, 2023, the Company identified an accounting error related to a revenue contract in the Personal Systems segment. HP has revised its prior period financial statements reclassified certain prior-year amounts to correct this error, as well as other immaterial errors, which impacted the last quarter and annual period of fiscal year 2020 and all the subsequent periods through the second quarter of fiscal year 2023. The Company evaluated the error and determined that the related impacts were not material to its financial statements for the annual periods when they occurred, but that correcting the error would be material conform to the Company's results of operations for the three and nine months ended July 31, 2023. The Company has corrected these errors in the Consolidated Condensed Financial Statements for all prior periods presented herein. Revisions to the Company's previously reported disclosures have been reflected in Note 2, "Segment Information"; Note 3, "Restructuring and Other Charges"; Note 5, "Taxes on Earnings"; Note 6, "Supplementary Financial Information"; Note 10, "Stockholders' Deficit"; and Note 11, "Net Earnings Per Share". A summary of the revisions to the Company's previously reported financial statements is provided in Note 14, "Revision of Prior Period Financial Statements".

*Use of Estimates*

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in HP's Consolidated Condensed Financial Statements and accompanying notes. Actual results may differ materially from those estimates. As of July 31, 2023, the extent to which the current macroeconomic factors will impact our business going forward depends on numerous dynamic factors which we cannot reliably predict. As a result, many of our estimates and assumptions required increased judgment and may carry a higher degree of variability and volatility. As the events continue to evolve with respect to the ongoing macroeconomic factors, our estimates may materially change in future periods.

*Recently Issued Adopted Accounting Pronouncements Not Yet Adopted*

In November 2021, the FASB issued guidance that enhances the transparency of government assistance by requiring annual disclosure of the types of assistance received, an entity's accounting for the assistance, and the effect of the assistance on the entity's financial statements. HP is required to adopt the guidance for its annual period ending on October 31, 2023. Early adoption is permitted. HP is currently evaluating the impact of this guidance on its disclosures.

In September 2022, the FASB Financial Accounting Standards Board ("FASB") issued guidance that enhances the transparency about the use of supplier finance programs. Under the new guidance, companies that use a supplier finance program in connection with the purchase of goods or services will be required to disclose information about the program those programs to allow users of financial statements to understand the program's nature, activity during the period, changes from period to period, and potential magnitude. HP is required to adopt the adopted this guidance in the first quarter of fiscal year 2024, except for the amendment disclosure on roll forward information which will be adopted in fiscal year 2025, in line with the effective adoption dates prescribed by the FASB. See Note 6, "Supplementary Financial Information," for additional disclosure related to HP's supplier finance programs.

*Recently Issued Accounting Pronouncements Not Yet Adopted*

In December 2023, the FASB issued guidance that enhances the transparency of income tax disclosures by expanding annual disclosure requirements related to the rate reconciliation and income taxes paid. HP is effective one year later, required to adopt this guidance for its annual period ending October 31, 2026. Early adoption is permitted. HP is currently evaluating the impact of this guidance on its disclosures.

In November 2023, the FASB issued guidance that updates reportable segment disclosure requirements primarily through enhanced disclosures about significant segment expenses and information used to assess segment performance on an annual and interim basis. HP is required to adopt this guidance for its annual period ending October 31, 2025 and all interim periods thereafter. Early adoption is permitted. HP is currently evaluating the impact of this guidance on its disclosures.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**

(Unaudited)

## Note 2: Segment Information

HP is a leading global provider of personal computing and other access devices, imaging and printing products, and related technologies, solutions and services. HP sells to individual consumers, small- and medium-sized businesses ("SMBs") and large enterprises, including customers in the government, health and education sectors. HP goes to market through its extensive channel network and direct sales.

HP's operations are organized into three reportable segments: Personal Systems, Printing, and Corporate Investments. HP's organizational structure is based on many factors that the chief operating decision maker ("CODM") uses to evaluate, view and run the business operations, which include, but are not limited to, customer base and homogeneity of products and technology. The segments are based on this organizational structure and information reviewed by HP's CODM to evaluate segment results. The CODM uses several metrics to evaluate the performance of the overall business, including earnings from operations, and uses these results to allocate resources to each of the segments.

A summary description of each segment is as follows:

*Personal Systems* offers commercial and consumer customers desktops and notebooks, detachables and convertibles, workstations, thin clients, commercial mobility devices, retail point-of-sale ("POS") systems, displays, hybrid systems, (includes video conferencing software, solutions cameras, headsets, voice, and related software capabilities including all products and solutions acquired from Poly), software, support and services. HP groups commercial notebooks, commercial desktops, commercial services, commercial mobility devices, commercial detachables and convertibles, workstations, retail POS systems and thin clients into commercial ("Commercial PS"), and consumer notebooks, consumer desktops, consumer services and consumer detachables into consumer ("Consumer PS") when describing performance in these markets. Commercial and Consumer services include Personal Systems includes support and deployment, configurations and extended warranty services, services and maintains multi-operating system and multi-architecture strategies using Microsoft Windows and Google Chrome operating systems, and predominantly use processors from Intel Corporation ("Intel") and Advanced Micro Devices, Inc. ("AMD").

*Personal Systems* groups its global business capabilities into the following business units when reporting business performance:

- *Commercial PS* consist consists of endpoint computing devices and accessories, including workstations, thin clients, mobility devices and hybrid systems, for use by enterprise, public sector (which includes education), and SMB customers, with a focus on robust designs, security, serviceability, connectivity, reliability, small- and manageability in the customer's environment. Additionally, medium-sized business ("SMB") customers. HP offers a range of services and solutions to enterprise, public sector (which includes education), and SMB commercial customers to help them manage the lifecycle of their personal computers ("PCs") and mobility installed base.
- *Consumer PS* consist consists of devices, accessories and services which are optimized for consumer usage, focusing on gaming, learning and working remotely, consuming multi-media for entertainment, managing personal life activities, staying connected, sharing information, getting things done for work including creating content and staying connected informed and secure.

*Printing* provides offers consumer and commercial printer hardware, supplies, services and solutions. Printing is also focused on imaging solutions Graphics and 3D Printing and Personalization in the commercial and industrial markets. Described below are HP's Our global business capabilities within Printing. Printing are described below:

- *Office Printing Solutions* delivers HP's office printers, supplies, services, and solutions to SMBs, public sector and large enterprises. It also includes OEM Original Equipment Manufacturer ("OEM") hardware and solutions.
- *Home Printing Solutions* delivers innovative printing products, supplies, services and solutions for the home and home business and micro business customers utilizing both HP's Ink and Laser technologies, business.
- *Graphics Solutions* delivers large-format, commercial and industrial solutions and supplies to print service providers and packaging converters through a wide portfolio of printers and presses (HP DesignJet, HP Latex, HP Indigo and HP PageWide Web Presses).
- *3D Printing & Digital Manufacturing Personalization* offers a portfolio of additive manufacturing solutions and supplies to help customers succeed in their additive and digital manufacturing journey. HP offers complete solutions in collaboration with an ecosystem of partners.

## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

## Note 2: Segment Information (Continued)

*Printing* groups its global business capabilities into the following business units when reporting business performance:

- *Commercial Printing* consists of office printing solutions, graphics solutions and 3D printing and digital manufacturing, personalization, excluding supplies;
- *Consumer Printing* consists of home printing solutions, excluding supplies; and
- *Supplies* comprises a set of highly innovative consumable products, ranging from ink and laser cartridges to media, graphics supplies and 3D printing and digital manufacturing supplies, for recurring use in consumer and commercial hardware.

*Corporate Investments* includes certain business incubation and investment projects.

The accounting policies HP uses to derive segment results are substantially the same as those used by HP in preparing these financial statements. HP derives the results of the business segments directly from its internal management reporting system.

HP does not allocate certain operating expenses, which it manages at the corporate level, to its segments. These unallocated amounts include expenses such as certain corporate governance costs and infrastructure investments, stock-based compensation expense, restructuring and other charges, acquisition and divestiture charges and amortization of intangible assets assets.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

Segment Operating Results and Russia exit charges, the reconciliation to HP consolidated results were as follows:

	Three months ended January 31	
	2024	2023
	In millions	
Net revenue:		
Commercial PS	\$ 6,045	\$ 6,382
Consumer PS	2,764	2,803
Personal Systems	8,809	9,185
Supplies	2,863	2,857
Commercial Printing	1,227	1,388
Consumer Printing	285	367
Printing	4,375	4,612
Corporate Investments	2	1
Total segment net revenue	13,186	13,798
Other	(1)	—
Total net revenue	\$ 13,185	\$ 13,798
Earnings before taxes:		
Personal Systems	\$ 537	\$ 475
Printing	872	870
Corporate Investments	(37)	(33)
Total segment earnings from operations	1,372	1,312
Corporate and unallocated costs and other	(89)	(92)
Stock-based compensation expense	(177)	(167)
Restructuring and other charges	(63)	(141)
Acquisition and divestiture charges	(27)	(84)
Amortization of intangible assets	(81)	(85)
Interest and other, net	(142)	(181)
Total earnings before taxes	\$ 793	\$ 562

**Realignment**

Effective at the beginning of its first quarter of fiscal 2023, year 2024, HP realigned the Personal Systems its business units unit financial reporting structure into Commercial PS and Consumer PS to align more closely with its customer market segmentation. Additionally, The realignment resulted in connection with certain other organizational realignments, some costs which were earlier the transfer of LaserJet printers net revenues from Consumer Printing to Commercial Printing. HP reflected under "Corporate and unallocated cost and other" have now been reclassified this change to the Personal Systems and Printing segments.

HP has reflected these changes to its business unit information in prior reporting periods on an as-if basis, basis which resulted in the reclassification of net revenues from Consumer Printing to Commercial Printing. The realignment reporting change had no impact to previously reported segment net revenue, consolidated net revenue, earnings from operations, net earnings or net earnings per share ("EPS").

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 2: Segment Information (Continued)**

Segment Operating Results from Operations and the reconciliation to HP consolidated results were as follows:

	Three months ended July 31		Nine months ended July 31	
	2023	2022	2023	2022
	In millions			
Net revenue:				



Commercial PS	\$	6,201	\$	6,956	\$	18,499	\$	22,600
Consumer PS		2,731		3,117		7,787		11,171
Personal Systems		8,932		10,073		26,286		33,771
Supplies		2,768		2,814		8,631		9,013
Commercial Printing		974		1,036		3,119		3,117
Consumer Printing		521		725		1,861		2,239
Printing		4,263		4,575		13,611		14,369
Corporate Investments		1		—		5		1
Total segment net revenue		13,196		14,648		39,902		48,141
Other		—		—		(1)		(5)
Total net revenue	\$	13,196	\$	14,648	\$	39,901	\$	48,136
Earnings before taxes:								
Personal Systems	\$	592	\$	673	\$	1,498	\$	2,331
Printing		794		904		2,563		2,725
Corporate Investments		(32)		(58)		(103)		(184)
Total segment earnings from operations		1,354		1,519		3,958		4,872
Corporate and unallocated costs and other		(97)		(76)		(279)		(373)
Stock-based compensation expense		(91)		(70)		(353)		(273)
Restructuring and other charges		(75)		(13)		(416)		(148)
Acquisition and divestiture charges		(48)		(31)		(206)		(83)
Amortization of intangible assets		(91)		(50)		(262)		(154)
Russia exit charges		—		(23)		—		(23)
Interest and other, net		(16)		(70)		(357)		(141)
Total earnings before taxes	\$	936	\$	1,186	\$	2,085	\$	3,677

## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements

(Unaudited)

#### Note 3: Restructuring and Other Charges

##### Summary of Restructuring Plans

HP's restructuring activities for the nine months ended July 31, 2023 and 2022 summarized by plan were as follows:

	Fiscal 2023 Plan		Other prior-year plans <sup>(1)</sup>	Total
	Severance and EER	Non-labor		
	In millions			
Accrued balance as of October 31, 2022	\$ —	\$ —	\$ 32	\$ 32
Charges	318	38	3	359
Cash payments	(135)	(15)	(37)	(187)
Non-cash and other adjustments	(141) <sup>(2)</sup>	(5)	3	(143)
Accrued balance as of July 31, 2023	\$ 42	\$ 18	\$ 1	\$ 61
Total costs incurred to date as of July 31, 2023	\$ 318	\$ 38	\$ 868	\$ 1,224
Reflected in Consolidated Condensed Balance Sheets				
Other current liabilities	\$ 42	\$ 6	\$ 1	\$ 49
Other non-current liabilities	\$ —	\$ 12	\$ —	\$ 12
Accrued balance as of October 31, 2021	\$ —	\$ —	\$ 90	\$ 90

Charges	—	—	136	136
Cash payments	—	—	(170)	(170)
Non-cash and other adjustments	—	—	(36)	(36)
Accrued balance as of July 31, 2022	\$ —	\$ —	\$ 20	\$ 20

HP's restructuring charges for the three months ended July 31, 2023 summarized by the plans outlined below were as follows:

	Fiscal 2023 Plan			
	Severance and EER	Non-labor	Other prior-year plans <sup>(1)</sup>	Total
	In millions			
For the three months ended July 31, 2023	\$ 24	\$ 25	\$ 1	\$ 50

	Fiscal 2023 Plan			Total
	Severance and EER	Non-labor	Other prior-year plans <sup>(1)</sup>	
	In millions			
Accrued balance as of October 31, 2023	\$ 88	\$ 18	\$ 2	\$ 108
Charges	43	2	3	48
Cash payments	(63)	(6)	(3)	(72)
Non-cash and other adjustments	2	—	(2)	—
Accrued balance as of January 31, 2024	<u>\$ 70</u>	<u>\$ 14</u>	<u>\$ —</u>	<u>\$ 84</u>
Total costs incurred to date as of January 31, 2024	<u>\$ 445</u>	<u>\$ 43</u>	<u>\$ 869</u>	<u>\$ 1,357</u>
Reflected in Consolidated Condensed Balance Sheets				
Other current liabilities	\$ 70	\$ 3	\$ —	\$ 73
Other non-current liabilities	\$ —	\$ 11	\$ —	\$ 11
Accrued balance as of October 31, 2022	\$ —	\$ —	\$ 32	\$ 32
Charges	122	9	—	131
Cash payments	(53)	(4)	(25)	(82)
Non-cash and other adjustments	(2)	(5)	1	(6)
Accrued balance as of January 31, 2023	\$ 67	\$ —	\$ 8	\$ 75

<sup>(1)</sup> Primarily includes the fiscal 2020 plan along with other legacy plans, all of which are substantially complete. HP does not expect any further material activity associated with these plans.

<sup>(2)</sup> Includes reclassification of liability related to the Enhanced Early Retirement ("EER") program of \$139 million for pension and post-retirement plan special termination benefits. See Note 4 "Retirement and Post-Retirement Benefit Plans" for further information.

#### Fiscal 2023 Plan

On November 18, 2022, HP's Board of Directors approved the Future Ready Plan (the "Fiscal 2023 Plan") intended to enable digital transformation, portfolio optimization and operational efficiency which HP expects will be implemented through fiscal year 2025. HP expects to reduce global headcount by approximately 4,000 to 6,000 employees. HP estimates that it will incur pre-tax charges of approximately \$1.0 billion relating to labor and non-labor actions. HP expects to incur of which approximately \$0.7 billion primarily in labor costs related to workforce reductions and the remaining costs will relate to non-labor actions and other charges.

#### Other charges

Other charges include non-recurring costs, including those as a result of information technology rationalization efforts and transformation program management costs, and are distinct from ongoing operational costs. These costs primarily relate to third-party professional services and other non-recurring costs. For the three and nine months ended July 31, 2023 January 31, 2024, HP incurred \$25 million and \$57 million \$15 million of other charges, respectively. charges. For the three and nine months ended July 31, 2022 January 31, 2023, HP incurred \$7 million and \$12 \$10 million of other charges, respectively. charges.

### HP INC. AND SUBSIDIARIES

#### Notes to Consolidated Condensed Financial Statements

(Unaudited)

#### Note 4: Retirement and Post-Retirement Benefit Plans

The components of HP's pension and post-retirement benefit (credit) cost recognized in the Consolidated Condensed Statements of Earnings were as follows:

	Three months ended January 31											
	U.S. Defined Benefit Plans				Non-U.S. Defined Benefit Plans				Post- Retirement Benefit Plans			
	2024		2023		2024		2023		2024		2023	
	In millions											
Service cost	\$	—	\$	—	\$	9	\$	9	\$	—	\$	—
Interest cost		57		54		12		10		4		4
Expected return on plan assets		(61)		(65)		(13)		(13)		(4)		(3)
Amortization and deferrals:												
Actuarial loss (gain)		7		5		—		1		(4)		(4)
Prior service cost (credit)		—		—		2		1		(3)		(3)
Net periodic benefit (credit) cost		3		(6)		10		8		(7)		(6)
Settlement loss		—		—		—		1		—		—
Total periodic benefit (credit) cost	\$	3	\$	(6)	\$	10	\$	9	\$	(7)	\$	(6)

	Three months ended July 31											
	U.S. Defined Benefit Plans				Non-U.S. Defined Benefit Plans				Post-Retirement Benefit Plans			
	2023		2022		2023		2022		2023		2022	
	In millions											
Service cost	\$	—	\$	—	\$	10	\$	14	\$	1	\$	1
Interest cost		54		41		10		5		4		2
Expected return on plan assets		(65)		(72)		(13)		(12)		(4)		(2)
Amortization and deferrals:												
Actuarial loss (gain)		4		1		1		9		(4)		(4)
Prior service cost (credit)		—		—		1		1		(2)		(2)
Net periodic benefit (credit) cost		(7)		(30)		9		17		(5)		(5)
Settlement gain		—		—		—		(1)		—		—
Total periodic benefit (credit) cost	\$	(7)	\$	(30)	\$	9	\$	16	\$	(5)	\$	(5)

	Nine months ended July 31											
	U.S. Defined Benefit Plans				Non-U.S. Defined Benefit Plans				Post- Retirement Benefit Plans			
	2023		2022		2023		2022		2023		2022	
	In millions											
Service cost	\$	—	\$	—	\$	30	\$	42	\$	1	\$	1
Interest cost		163		121		30		16		11		6
Expected return on plan assets		(194)		(221)		(39)		(37)		(10)		(6)
Amortization and deferrals:												
Actuarial loss (gain)		13		4		3		28		(12)		(12)
Prior service cost (credit)		—		—		4		4		(8)		(8)
Net periodic benefit (credit) cost		(18)		(96)		28		53		(18)		(19)
Settlement gain		—		—		—		(1)		—		—
Special termination benefit cost		105		—		—		—		34		—
Total periodic benefit (credit) cost	\$	87	\$	(96)	\$	28	\$	52	\$	16	\$	(19)

#### Employer Contributions and Funding Policy

HP's policy is to fund its pension plans so that it makes at least the minimum contribution required by local government, funding and taxing authorities.

During fiscal year 2023, 2024, HP anticipates making contributions of approximately \$36 million \$45 million to its non-U.S. pension plans, approximately \$32 million \$31 million to its U.S. non-qualified plan participants and approximately \$4 million \$3 million to cover benefit claims under HP's post-retirement benefit plans. During the nine three months ended July 31, 2023 January 31, 2024, HP contributed \$27 million \$11 million to its non-U.S. pension plans, paid \$20 million \$6 million to cover benefit payments to U.S. non-qualified plan participants and paid \$4 million \$2 million to cover benefit claims under HP's post-retirement benefit plans.

HP's pension and other post-retirement benefit costs and obligations depend on various assumptions. Differences between expected and actual returns on investments and changes in discount rates and other actuarial assumptions are reflected as unrecognized gains or losses, and such gains or losses are amortized to earnings in future periods. A deterioration in the funded

## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Note 4: Retirement and Post-Retirement Benefit Plans (Continued)

status of a plan could result in a need for additional contributions or an increase in net pension and post-retirement benefit costs in future periods. Actuarial gains or losses are determined at the measurement date and amortized over the remaining service life for active plans or the life expectancy of plan participants for frozen plans.

##### Retirement Incentive Program

As part of the Fiscal 2023 Plan, HP announced a voluntary EER program for its U.S. employees in January 2023. Voluntary participation in the EER program was limited to employees at least 55 years old with 10 or more years of service at HP. Employees accepted into the EER program are leaving left HP on dates ranging from March 15, 2023 to October 31, 2023. The U.S. defined benefit pension plan was amended to provide that the EER benefit will was to be paid from the plan for eligible electing EER participants. The retirement incentive benefit is was calculated as a lump sum based on years of service at HP at the time of retirement, ranging from 20 to 52 weeks of pay. As a result of this retirement incentive, HP recognized a special termination benefit ("STB") expense of \$105 million for the nine months year ended July 31, 2023 October 31, 2023 as a restructuring charge. This expense is the present value of all additional benefits that HP will distribute from the pension plan assets.

All employees participating in the EER program were offered the opportunity to continue health care coverage at the active employee contribution rates for up to 36 months following retirement, but not beyond age 65 when Medicare is available. In addition, HP is providing provided up to \$12,000 in employer credits under the Retirement Medical Savings Account program. HP recognized an additional STB expense of \$34 million \$34 million as restructuring and other charges for the nine months year ended July 31, 2023 October 31, 2023 for the health care incentives.

## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements

(Unaudited)

#### Note 5: Taxes on Earnings

##### Provision for Taxes

HP's effective tax rate was 18.2% 21.6% and 5.4% 16.6% for the three months ended July 31, 2023 January 31, 2024 and 2022, respectively, and (9.8)% and 14.2% for the nine months ended July 31, 2023 and 2022, 2023, respectively. The difference between the U.S. federal statutory tax rate of 21% and HP's effective tax rate for the three months ended July 31, 2023 January 31, 2023 was primarily due to tax effects of favorable tax rates associated with certain earnings from HP's operations in lower-tax jurisdictions throughout the world. For the nine months ended July 31, 2023, the difference was primarily due to tax effects of internal reorganization. The difference between the U.S. federal statutory tax rate of 21% and HP's effective tax rate for the three and nine months ended July 31, 2022 was primarily due to tax effects of internal reorganization and favorable tax rates associated with certain earnings from HP's HP's operations in lower-tax jurisdictions throughout the world.

During the three and nine months ended July 31, 2023 January 31, 2023, HP recorded \$32 \$56 million and \$724 million, respectively, of net income tax benefits related to discrete items in the provision for taxes. The nine months ended July 31, 2023 These amounts included benefits \$30 million of \$697 million related to income tax effects of internal reorganization. The three and nine months ended July 31, 2023 also included benefits of \$16 million and \$82 million related to restructuring charges, \$51 million and \$15 million related to the filing of tax returns in various jurisdictions, and \$10 million and \$37 \$14 million related to acquisition charges and divestiture charges, respectively. These benefits were partially offset by income tax charges of \$2 million and \$60 million related to audit settlements in various jurisdictions, \$17 million and \$32 \$12 million of uncertain other net tax position charges, and \$27 million and \$25 million related to extinguishment of debt for the three and nine months ended July 31, 2023, respectively, benefits. During the three and nine months ended July 31, 2023 January 31, 2023, discrete items in the provision for taxes and excess tax benefits associated with stock options, restricted stock units and performance-adjusted restricted stock units were immaterial.

During the three and nine months ended July 31, 2022, HP recorded \$150 million and \$111 million, respectively, of net income tax benefits related to discrete items in the provision for taxes. These amounts included income tax benefits of \$167 million and \$150 million related to the filing of tax returns in various jurisdictions for the three and nine months ended July 31, 2022 and \$3 million and \$31 million related to restructuring charges for the three and nine months ended July 31, 2022, respectively. The three and nine months ended July 31, 2022 also included \$87 million of tax benefits related to internal reorganization. These benefits were partially offset by income tax charges of \$98 million and \$93 million related to uncertain tax positions and \$10 million and \$19 million related to audit settlements in various jurisdictions for the three and nine months ended July 31, 2022, respectively. The nine months ended July 31, 2022 also included tax charges of \$55 million related to withholding taxes on undistributed foreign earnings. In addition to the discrete items mentioned above, HP recorded excess tax benefits of \$32 million associated with stock options, restricted stock units and performance-adjusted restricted stock units for the nine months ended July 31, 2022.

##### Uncertain Tax Positions

As of July 31, 2023 January 31, 2024, the amount of gross unrecognized tax benefits was \$1.2 billion, of which up to \$861 million \$828 million would affect HP's effective tax rate if realized. Total gross unrecognized tax benefits increased by \$106 \$20 million for the nine three months ended July 31, 2023 January 31, 2024. HP recognizes interest income from favorable settlements and interest expense and penalties accrued on unrecognized tax benefits in the provision for taxes in the Consolidated Condensed Statements of Earnings. As of July 31, 2023 January 31, 2024 and 2022, 2023, HP had accrued \$98 million \$105 million and \$76 million \$73 million, respectively, for interest and penalties.

HP engages in continuous discussions and negotiations with taxing authorities regarding tax matters in various jurisdictions. HP expects complete resolution of certain tax years with various tax authorities within the next 12 months. HP believes it is reasonably possible that its existing gross unrecognized tax benefits may be reduced by \$44 million \$39 million within the next 12 months, affecting HP's effective tax rate if realized.

HP is subject to income tax in the United States and approximately 60 other countries and is subject to routine corporate income tax audits in many of these jurisdictions. In addition, HP is subject to numerous ongoing audits by federal, state and foreign tax authorities. The Internal Revenue Service ("IRS") is conducting an audit of HP's 2018 and 2019 income tax returns.



Trade receivables sold	Trade receivables sold	3,383	2,918		
				10,241	8,887
Cash receipts	Cash receipts	(3,398)	(2,897)	(10,286)	(8,811)
Foreign currency and other	Foreign currency and other	—	(5)	19	(18)
Balance at end of period <sup>(1)</sup>	Balance at end of period <sup>(1)</sup>	\$ 159	\$ 189	\$ 159	\$ 189

(1) Amounts outstanding from third parties reported in Accounts receivable in the Consolidated Condensed Balance Sheets.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 6: Supplementary Financial Information (Continued)**

*Inventory*

		As of		As of	
		July 31, 2023	October 31, 2022	January 31, 2024	October 31, 2023
		In millions		In millions	
Finished goods	Finished goods	\$ 4,171	\$ 4,885		
Purchased parts and fabricated assemblies	Purchased parts and fabricated assemblies	3,026	2,729		
		\$ 7,197	\$ 7,614		
	\$				

*Other Current Assets*

		As of		As of	
		July 31, 2023	October 31, 2022	January 31, 2024	October 31, 2023
		In millions		In millions	
Supplier and other receivables	Supplier and other receivables	1,868	1,377		
Prepaid and other current assets	Prepaid and other current assets	1,451	2,086		
Value-added taxes receivable	Value-added taxes receivable	862	968		
		\$4,181	\$4,431		
	\$				
	\$				
	\$				
	\$				

Property, Plant and Equipment, ~~net~~ **Net**

		As of		As of	
		July 31, 2023	October 31, 2022	January 31, 2024	October 31, 2023
		In millions		In millions	
Land, buildings and leasehold improvements	Land, buildings and leasehold improvements	\$2,305	\$2,255		
Machinery and equipment, including equipment held for lease	Machinery and equipment, including equipment held for lease	5,385	5,337		
		7,690	7,592		
		7,800			
Accumulated depreciation	Accumulated depreciation	(4,907)	(4,818)		
		\$2,783	\$2,774		
		\$			

Other Non-Current Assets

		As of		As of	
		July 31, 2023	October 31, 2022	January 31, 2024	October 31, 2023
		In millions		In millions	
Deferred tax assets	Deferred tax assets	\$3,054	\$2,167		
Intangible assets	Intangible assets	1,690	1,933		
Right-of-use assets	Right-of-use assets	1,171	1,236		
Deposits and prepaid					
Prepaid pension and post-retirement benefit assets	Prepaid pension and post-retirement benefit assets	559	642		
Deposits and prepaids		470	474		
Other	Other	828	991		
		\$7,772	\$7,443		
		\$			

HP INC. AND SUBSIDIARIES

Notes to Consolidated Condensed Financial Statements (Continued)  
(Unaudited)

**Note 6: Supplementary Financial Information (Continued)**

Other Current Liabilities

		As of		As of	
		July 31, 2023	October 31, 2022	January 31, 2024	October 31, 2023
		In millions		In millions	
Sales and marketing programs	Sales and marketing programs	\$ 3,031	\$ 2,984		
Deferred revenue	Deferred revenue	1,379	1,393		
Other accrued taxes	Other accrued taxes	1,014	1,064		
Employee compensation and benefit	Employee compensation and benefit	905	954		
Warranty	Warranty	584	619		
Operating lease liabilities	Operating lease liabilities	439	405		
Tax liability	Tax liability	366	286		
Other	Other	2,906	2,963		
		<u>\$10,624</u>	<u>\$10,668</u>		
	\$				

Other Non-Current Liabilities

		As of		As of	
		July 31, 2023	October 31, 2022	January 31, 2024	October 31, 2023
		In millions		In millions	
Deferred revenue	Deferred revenue	\$1,271	\$1,171		
Tax liability	Tax liability	957	911		
Operating lease liability	Operating lease liability	829	875		
Operating lease liabilities	Operating lease liabilities				
Pension, post-retirement, and post-employment liabilities	Pension, post-retirement, and post-employment liabilities	595	600		
Deferred tax liability	Deferred tax liability	25	121		
Other	Other	774	856		
		<u>\$4,451</u>	<u>\$4,534</u>		
	\$				

Interest and other, net

		Three months ended July 31		Nine months ended July 31	
		2023	2022	2023	2022



	In millions			
Interest expense on borrowings	\$ (134)	\$ (96)	\$ (429)	\$ (229)
Net gain on debt extinguishment	115	—	107	—
Non-operating retirement-related credits	14	38	40	110
Factoring costs <sup>(1)</sup>	(37)	—	(99)	—
Other, net	26	(12)	24	(22)
	<u>\$ (16)</u>	<u>\$ (70)</u>	<u>\$ (357)</u>	<u>\$ (141)</u>

<sup>(1)</sup>For the three and nine months ended July 31, 2022, Factoring costs were included in Selling, general and administrative and were not material.

	Three months ended January 31	
	2024	2023
	In millions	
Interest expense on borrowings	\$ (116)	\$ (143)
Factoring costs	(40)	(32)
Loss on extinguishment of debt	—	(8)
Non-operating retirement-related credits	4	11
Other, net	10	(9)
	<u>\$ (142)</u>	<u>\$ (181)</u>

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 6: Supplementary Financial Information (Continued)**

Net revenue Revenue by region Region

	Three months ended July 31	Nine months ended July 31		
	Three months ended January 31			
	Three months ended January 31			
	Three months ended January 31			
	2023	2022	2023	2022
	In millions		In millions	
Americas	Americas \$ 5,880	\$ 6,379	\$17,052	\$20,111
Europe, Middle East and Africa	Europe, Middle East and Africa	4,285	4,712	13,330
Asia-Pacific and Japan	Asia-Pacific and Japan	3,031	3,557	9,519
Total net revenue	Total net revenue	\$13,196	\$14,648	\$39,901
		\$48,136		

*Value of Remaining Performance Obligations*

As of July 31, 2023 January 31, 2024, the estimated value of transaction price allocated to remaining performance obligations was \$3.7 \$3.8 billion. HP expects to recognize approximately \$1.7 billion of the unearned amount in next 12 months and \$2.0 \$2.1 billion thereafter.

HP has elected the practical expedients and accordingly does not disclose the aggregate amount of the transaction price allocated to remaining performance obligations if:

- the contract has an original expected duration of one year or less; or

- the revenue from the performance obligation is recognized over time on an as-invoiced basis when the amount corresponds directly with the value to the customer; or
- the portion of the transaction price that is variable in nature is allocated entirely to a wholly unsatisfied performance obligation.

The remaining performance obligations are subject to change and may be affected by various factors, such as termination of contracts, contract modifications and adjustment for currency.

#### Contract Liabilities

As of **July 31, 2023** January 31, 2024 and **October 31, 2022** October 31, 2023, HP's contract liabilities balances were **\$2.6** **\$2.8** billion and **\$2.5** **\$2.7** billion, respectively, included in Other current liabilities and Other non-current liabilities in the Consolidated Condensed Balance Sheets.

The increase in the contract liabilities balance for the **nine three** months ended **July 31, 2023** January 31, 2024, was primarily driven by sales of fixed-price support and maintenance services, partially offset by **\$1.0 billion** **\$0.5 billion** of revenue recognized that was included in the contract liabilities balance as of **October 31, 2022** October 31, 2023.

#### Supplier Finance Programs

HP facilitates voluntary supplier finance programs to provide certain suppliers the opportunity to sell their right to HP's payment obligations to participating financial institutions. Under this program, HP agrees to pay the participating financial institutions the stated amount of confirmed invoices from its designated suppliers on the original maturity dates of the invoices. Participation by suppliers in these programs have no impact on the payment terms and amounts due from HP. HP does not have an economic interest in a supplier's participation in the program and is not a party to the agreement between the supplier and the financial institutions. In connection with these programs, HP does not pledge assets or other forms of guarantees as security for the committed payment to the participating financial institutions. HP pays a monthly service fee to a third-party administrator that provides the supplier finance platform and related support. HP and the participating financial institutions may terminate the agreement upon at least 30 days notice. As of January 31, 2024 and October 31, 2023, HP had \$5.3 billion and \$6.6 billion respectively, in obligations outstanding (i.e., unpaid invoices) that were confirmed as valid under the supplier finance programs. Of the amounts confirmed as valid under the program and outstanding, the amounts owed to participating financial institutions were \$0.7 billion and \$0.9 billion as of January 31, 2024 and October 31, 2023, respectively. These obligations are included within the Accounts payable line item of HP's Consolidated Condensed Balance Sheet.

## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued) (Unaudited)

#### Note 7: Fair Value

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date.

#### Fair Value Hierarchy

HP uses valuation techniques that are based upon observable and unobservable inputs. Observable inputs are developed using market data such as publicly available information and reflect the assumptions market participants would use, while unobservable inputs are developed using the best information available about the assumptions market participants would use. Assets and liabilities are classified in the fair value hierarchy based on the lowest level input that is significant to the fair value measurement:

Level 1—Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2—Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market-corroborated inputs.

Level 3—Unobservable inputs for the asset or liability.

The fair value hierarchy gives the highest priority to observable inputs and lowest priority to unobservable inputs.

The following table presents HP's assets and liabilities that are measured at fair value on a recurring basis:

		As of January 31, 2024								As of October 31, 2023							
		As of July 31, 2023				As of October 31, 2022											
		Fair Value Measured Using				Fair Value Measured Using											
		Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
		1	2	3													
		In millions								In millions							
<b>Assets:</b>	<b>Assets:</b>									<b>Assets:</b>							
Cash	Cash									Cash							
Equivalents:	Equivalents:									Cash Equivalents:							
Corporate debt	Corporate debt	\$ —	\$460	\$—	\$ 460	\$ —	\$ 904	\$—	\$ 904								
Government debt <sub>(1)</sub>	Government debt <sub>(1)</sub>	362	—	—	362	1,289	—	—	1,289								
	Government debt <sub>(1)</sub>																
	Government debt <sub>(1)</sub>																

Available-for-Sale Investments:	Available-for-Sale Investments:								
Financial institution instruments	Financial institution instruments	—	3	—	3	—	5	—	5
Financial institution instruments									
Financial institution instruments									
Marketable securities and mutual funds									
Marketable securities and mutual funds									
Marketable securities and mutual funds	Marketable securities and mutual funds	28	48	—	76	17	41	—	58
Derivative Instruments:	Derivative Instruments:	Derivative Instruments:							
Foreign currency contracts									
Foreign currency contracts									
Foreign currency contracts	Foreign currency contracts	—	248	—	248	—	1,088	—	1,088
Other derivatives	Other derivatives	—	6	—	6	—	2	—	2
Total assets	Total assets	\$390	\$765	\$—	\$1,155	\$1,306	\$2,040	\$—	\$3,346
Liabilities:	Liabilities:	=							
Derivative Instruments:	Derivative Instruments:	Derivative Instruments:							
Interest rate contracts	Interest rate contracts	\$ —	\$ 63	\$—	\$ 63	\$ —	\$ 78	\$—	\$ 78
Foreign currency contracts	Foreign currency contracts	—	341	—	341	—	295	—	295
Other derivatives	Other derivatives	—	—	—	—	—	1	—	1
Total liabilities	Total liabilities	\$ —	\$404	\$—	\$ 404	\$ —	\$ 374	\$—	\$ 374

(i) Government debt includes instruments such as U.S. treasury notes, U.S. agency securities and non-U.S. government bonds. Money market funds invested in government debt and traded in active markets are included in Level 1.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 7: Fair Value (Continued)**

*Valuation Techniques*

Cash Equivalents and Investments: HP holds time deposits, money market funds, mutual funds, other debt securities primarily consisting of corporate and foreign government notes and bonds, and common stock and equivalents. HP values cash equivalents and equity investments using quoted market prices, alternative pricing sources, including net asset value, or models utilizing market observable inputs. The fair value of debt investments is based on quoted market prices or model-driven valuations using inputs primarily derived from or corroborated by observable market data and, in certain instances, valuation models that utilize assumptions which cannot be corroborated with observable market data.

Derivative Instruments: HP uses industry standard valuation models to measure fair value. Where applicable, these models project future cash flows and discount the future amounts to present value using market-based observable inputs, including interest rate curves, HP and counterparty credit risk, foreign exchange rates, and forward and spot prices

for currencies and interest rates. See Note 8, "Financial Instruments" for a further discussion of HP's use of derivative instruments.

#### Other Fair Value Disclosures

Short- and Long-Term Debt: HP estimates the fair value of its debt primarily using an expected present value technique, which is based on observable market inputs using interest rates currently available to companies of similar credit standing for similar terms and remaining maturities and considering its own credit risk. The portion of HP's debt that is hedged is reflected in the Consolidated Condensed Balance Sheets as an amount equal to the debt's carrying amount and a fair value adjustment representing changes in the fair value of the hedged debt obligations arising from movements in benchmark interest rates. The fair value of HP's short- and long-term debt was **\$9.1 billion** **\$9.3 billion** as compared to its carrying amount of **\$9.7 billion** **\$9.7 billion** at **July 31, 2023** **January 31, 2024**. The fair value of HP's short- and long-term debt was **\$9.6 billion** **\$8.5 billion** as compared to its carrying value of **\$11.0 billion** **\$9.5 billion** at **October 31, 2022** **October 31, 2023**. If measured at fair value in the Consolidated Condensed Balance Sheets, short- and long-term debt would be classified in Level 2 of the fair value hierarchy.

Other Financial Instruments: For the balance of HP's financial instruments, primarily accounts receivable, accounts payable and financial liabilities included in Other current liabilities on the Consolidated Condensed Balance Sheets, the carrying amounts approximate fair value due to their short maturities. If measured at fair value in the Consolidated Condensed Balance Sheets, these other financial instruments would be classified as Level 2 or Level 3 of the fair value hierarchy.

Non-Marketable Equity Investments and Non-Financial Assets: HP's non-marketable equity investments are measured at cost less impairment, adjusted for observable price changes. HP's non-financial assets, such as intangible assets, goodwill and property, plant and equipment, are recorded at fair value in the period an impairment charge is recognized. If measured at fair value in the Consolidated Condensed Balance Sheets these would generally be classified within Level 3 of the fair value hierarchy.

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### HP INC. AND SUBSIDIARIES Notes to Consolidated Condensed Financial Statements (Continued) (Unaudited)

#### Note 8: Financial Instruments

##### Cash Equivalents and Available-for-Sale Investments

		As of July 31, 2023				As of October 31, 2022				As of January 31, 2024				As of October 31, 2023			
		Cost	Gross Unrealized Gain	Gross Unrealized Loss	Fair Value	Cost	Gross Unrealized Gain	Gross Unrealized Loss	Fair Value	Cost	Gross Unrealized Gain	Gross Unrealized Loss	Fair Value	Cost	Gross Unrealized Gain	Gross Unrealized Loss	Fair Value
		In millions															
<b>Cash</b>	<b>Cash</b>																
<b>Equivalents:</b>	<b>Equivalents:</b>																
Corporate debt	Corporate debt	\$460	\$ —	\$ —	\$460	\$ 904	\$ —	\$ —	\$ 904								
Government debt	Government debt	362	—	—	362	1,289	—	—	1,289								
Government debt	Government debt																
Government debt	Government debt																
Total cash equivalents	Total cash equivalents	822	—	—	822	2,193	—	—	2,193								
<b>Available-for-Sale Investments:</b>	<b>Available-for-Sale Investments:</b>																
Financial institution instruments	Financial institution instruments	3	—	—	3	5	—	—	5								
Financial institution instruments	Financial institution instruments																
Financial institution instruments	Financial institution instruments																
Marketable securities and mutual funds	Marketable securities and mutual funds																
Marketable securities and mutual funds	Marketable securities and mutual funds																
Marketable securities and mutual funds	Marketable securities and mutual funds	41	35	—	76	50	8	—	58								

Total available-for-sale investments	Total available-for-sale investments	44	35	—	79	55	8	—	63
Total cash equivalents and available-for-sale investments	Total cash equivalents and available-for-sale investments	\$866	\$ 35	\$ —	\$901	\$2,248	\$ 8	\$ —	\$2,256

All highly liquid investments with original maturities of three months or less at the date of acquisition are considered cash equivalents. As of **July 31, 2023**, **January 31, 2024** and **October 31, 2022**, **October 31, 2023**, the carrying amount of cash equivalents approximated fair value due to the short period of time to maturity. The estimated fair value of the available-for-sale investments may not be representative of values that will be realized in the future.

Contractual maturities of investments in available-for-sale debt securities were as follows:

	As of July 31, 2023	
	Amortized Cost	Fair Value
	In millions	
Due in one year	\$ 3	\$ 3

	As of January 31, 2024	
	Amortized Cost	Fair Value
	In millions	
Due in one year	\$ 3	\$ 3

Non-marketable equity securities in privately held companies are included in Other non-current assets in the Consolidated Condensed Balance Sheets. These amounted to **\$112 million**, **\$108 million** and **\$110 million**, **\$111 million** as of **July 31, 2023**, **January 31, 2024** and **October 31, 2022**, **October 31, 2023**, respectively.

HP determines credit losses on cash equivalents and available-for-sale debt securities at the individual security level. All instruments are considered investment grade. No credit-related or noncredit-related impairment losses were recorded for the three **and nine** months ended **July 31, 2023**, **January 31, 2024**.

#### Derivative Instruments

HP uses derivative instruments, primarily forward contracts, interest rate swaps, total return swaps, treasury rate locks, forward starting swaps and option contracts to offset business exposure to foreign currency and interest rate risk on expected future cash flows and on certain existing assets and liabilities. HP may designate its derivative contracts as fair value hedges or cash flow hedges and classifies the cash flows with the activities that correspond to the underlying hedged items. Additionally, for derivatives not designated as hedging instruments, HP categorizes those economic hedges as other derivatives. HP recognizes all derivative instruments at fair value in the Consolidated Condensed Balance Sheets.

### HP INC. AND SUBSIDIARIES

#### Notes to Consolidated Condensed Financial Statements (Continued) (Unaudited)

As a result of its use of derivative instruments, HP is exposed to the risk that its counterparties will fail to meet their contractual obligations. Master netting agreements mitigate credit exposure to counterparties by permitting HP to net amounts due from HP to counterparty against amounts due to HP from the same counterparty under certain conditions. To further limit credit risk, HP has collateral security agreements that allow HP's custodian to hold collateral from, or require HP to post collateral to, counterparties when **aggregate derivative the net fair values exceed value of financial instruments fluctuates from** contractually established **thresholds which are**

### HP INC. AND SUBSIDIARIES

#### Notes to Consolidated Condensed Financial Statements (Continued) (Unaudited)

#### Note 8: Financial Instruments (Continued)

generally based on the credit ratings of HP and its counterparties. If HP's or the counterparty's credit rating falls below a specified credit rating, either party has the right to request full collateralization of the derivatives' net liability position. **thresholds**. The Company includes gross collateral posted and received in other current assets and other current liabilities in the Consolidated Condensed Balance Sheets, respectively. The fair value of derivatives with credit contingent features in a net liability position was **\$174 million**, **\$119 million** and

\$82 million \$91 million as of July 31, 2023 January 31, 2024 and October 31, 2022 as of October 31, 2023, respectively, all of which were fully collateralized within two business days.

Under HP's derivative contracts, the counterparty can terminate all outstanding trades following a covered change of control event affecting HP that results in the surviving entity being rated below a specified credit rating. This credit contingent provision did not affect HP's financial position or cash flows as of July 31, 2023 January 31, 2024 and October 31, 2022 October 31, 2023.

#### Fair Value Hedges

HP enters into fair value hedges, such as interest rate swaps, to reduce the exposure of its debt portfolio to changes in fair value resulting from changes in benchmark interest rates on HP's future interest payments.

For derivative instruments that are designated and qualify as fair value hedges, HP recognizes the change in fair value of the derivative instrument, as well as the offsetting change in the fair value of the hedged item, in Interest and other, net in the Consolidated Condensed Statements of Earnings in the period of change.

#### Cash Flow Hedges

HP uses forward contracts, option contracts, treasury rate locks and forward starting swaps designated as cash flow hedges to protect against the foreign currency exchange and interest rate risks inherent in its forecasted net revenue, cost of revenue, operating expenses and debt issuance. HP's foreign currency cash flow hedges mature predominantly within twelve months; however, hedges related to long-term procurement arrangements extend several years.

For derivative instruments that are designated and qualify as cash flow hedges, HP initially records changes in fair value of the derivative instrument in Accumulated other comprehensive loss as a separate component of Stockholders' deficit in the Consolidated Condensed Balance Sheets and subsequently reclassifies these amounts into earnings in the period during which the hedged transaction is recognized in earnings. HP reports the changes in the fair value of the derivative instrument in the same financial statement line item as changes in the fair value of the hedged item.

#### Other Derivatives

Other derivatives not designated as hedging instruments consist primarily of forward contracts used to hedge foreign currency-denominated balance sheet exposures. HP also uses total return swaps to hedge its executive deferred compensation plan liability.

For derivative instruments not designated as hedging instruments, HP recognizes changes in fair value of the derivative instrument, as well as the offsetting change in the fair value of the hedged item, in Interest and other, net in the Consolidated Condensed Statements of Earnings in the period of change.

#### Hedge Effectiveness

For interest rate swaps designated as fair value hedges, HP measures hedge effectiveness by offsetting the change in fair value of the hedged item with the change in fair value of the derivative. For foreign currency options, forward contracts and forward starting swaps designated as cash flow hedges, HP measures hedge effectiveness by comparing the cumulative change in fair value of the hedge contract with the cumulative change in fair value of the hedged item, both of which are based on forward rates.

During the three and nine months ended July 31, 2023 January 31, 2024 and 2022, 2023, no portion of the hedging instruments' gain or loss was excluded from the assessment of effectiveness for fair value and cash flow hedges.

#### Fair Value of Derivative Instruments in the Consolidated Condensed Balance Sheets

The gross notional and fair value of derivative instruments in the Consolidated Condensed Balance Sheets were as follows:

### HP INC. AND SUBSIDIARIES Notes to Consolidated Condensed Financial Statements (Continued) (Unaudited)

#### Note 8: Financial Instruments (Continued)

		As of July 31, 2023					As of October 31, 2022					As of January 31, 2024					As of October 31, 2023		
		Outstanding	Other	Other	Other	Other	Outstanding	Other	Other	Other	Other	Outstanding	Other	Other	Other	Other	Outstanding	Other	Other
		Gross	Current	Non-	Current	Non-	Gross	Current	Non-	Current	Non-	Gross	Current	Non-	Current	Non-	Gross	Current	Non-
		Notional	Assets	Current	Liabilities	Current	Notional	Assets	Current	Liabilities	Current	Notional	Assets	Current	Liabilities	Current	Notional	Assets	Current
		Notional	Assets	Assets	Liabilities	Liabilities	Notional	Assets	Assets	Liabilities	Liabilities	Notional	Assets	Assets	Liabilities	Liabilities	Notional	Assets	Assets
In millions																			
Derivatives designated as hedging instruments	Derivatives designated as hedging instruments																		
Fair value hedges:	Fair value hedges:																		
Interest rate contracts	Interest rate contracts	\$ 750	\$ —	\$ —	\$ —	\$ 63	\$ 750	\$ —	\$ —	\$ —	\$ —	\$ 78							
Cash flow hedges:	Cash flow hedges:																		

Foreign currency contracts	Foreign currency contracts	15,492	208	31	251	75	16,014	820	256	206	72
Foreign currency contracts	Foreign currency contracts										
Total derivatives designated as hedging instruments	Total derivatives designated as hedging instruments										
Derivatives not designated as hedging instruments	Derivatives not designated as hedging instruments										
Foreign currency contracts	Foreign currency contracts	4,309	9	—	15	—	4,554	12	—	17	—
Other derivatives	Other derivatives	137	6	—	—	—	122	2	—	1	—
Total derivatives not designated as hedging instruments	Total derivatives not designated as hedging instruments	4,446	15	—	15	—	4,676	14	—	18	—
Total derivatives	Total derivatives	\$20,688	\$223	\$31	\$266	\$138	\$21,440	\$834	\$256	\$224	\$150

#### Offsetting of Derivative Instruments

HP recognizes all derivative instruments on a gross basis in the Consolidated Condensed Balance Sheets. HP does not offset the fair value of its derivative instruments against the fair value of cash collateral posted under its collateral security agreements. As of **July 31, 2023**, **January 31, 2024** and **October 31, 2023**, information related to the potential effect of HP's master netting agreements and collateral security agreements was as follows:

		In the Consolidated Condensed Balance Sheets								
		(i)	(ii)	(iii) = (i)–(ii)	(iv)	(v)	(vi) = (iii)–(iv)–(v)			
	Gross Amounts Not Offset									
		In the Consolidated Condensed Balance Sheets							(vi) = (iii)–(iv)–(v)	
(i)	(ii)	(iii) = (i)–(ii)	(iv)	(v)	Gross Amount Recognized	Gross Amount Offset	Net Amount Presented	Derivatives	Financial Collateral	Net Amount

In millions									
<u>As of July 31, 2023</u>									
<u>As of January 31, 2024</u>					<u>As of January 31, 2024</u>				
Derivative assets	Derivative assets	\$ 254	\$ —	\$ 254	\$ 222	\$ 31	<sup>(1)</sup>	\$ 1	
Derivative liabilities	Derivative liabilities	\$ 404	\$ —	\$ 404	\$ 222	\$ 149	<sup>(2)</sup>	\$ 33	
<u>As of October 31, 2022</u>									
<u>As of October 31, 2023</u>					<u>As of October 31, 2023</u>				
Derivative assets	Derivative assets	\$ 1,090	\$ —	\$ 1,090	\$ 290	\$ 616	<sup>(1)</sup>	\$ 184	
Derivative liabilities	Derivative liabilities	\$ 374	\$ —	\$ 374	\$ 290	\$ 86	<sup>(2)</sup>	\$ (2)	

- (1) Represents the cash collateral posted by counterparties as of the respective reporting date for HP's asset position, net of derivative amounts that could be offset, as of, generally, two business days prior to the respective reporting date.
- (2) Represents the collateral posted by HP including any re-use of counterparty cash collateral as of the respective reporting date for HP's liability position, net of derivative amounts that could be offset as of, generally, two business days prior to the respective reporting date.

## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Note 8: Financial Instruments (Continued)

##### Effect of Derivative Instruments in the Consolidated Condensed Statements of Earnings

The pre-tax effect of derivative instruments and related hedged items in a fair value hedging relationship were as follows:

Derivative Instrument	Hedged Item	Location	Year	Total amounts of income/(expense) line items in the statement of financial performance in which the effects of fair value hedges are recorded	Gain/(loss) recognized in earnings on derivative instruments	Gain/(loss) recognized in earnings on hedged item
In millions						
<u>Three months ended July 31</u>						
Interest rate contract	Fixed-rate debt	Interest and other, net	2023	\$ (16)	\$ (6)	\$ 6
			2022	\$ (70)	\$ 8	\$ (8)
<u>Nine months ended July 31</u>						
Interest rate contract	Fixed-rate debt	Interest and other, net	2023	\$ (357)	\$ 15	\$ (15)
			2022	\$ (141)	\$ (34)	\$ 34

## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

Derivative Instrument	Hedged Item	Location	Year	Total amounts of income/(expense) line items in the statement of financial performance in which the effects of fair value hedges are recorded	Gain/(loss) recognized in earnings on derivative instruments	Gain/(loss) recognized in earnings on hedged item
In millions						



Three months ended January 31

Interest rate contract	Fixed-rate debt	Interest and other, net	2024	\$	(142)	\$	15	\$	(15)
			2023	\$	(181)	\$	14	\$	(14)

The pre-tax effect of derivative instruments in cash flow hedging relationships included in Accumulated other comprehensive (loss) income was as follows:

	Three months ended July 31				Nine months ended July 31			
	2023	2022	2023	2022	2023	2022	2023	2022
	In millions							
(Loss)/gain recognized in Accumulated other comprehensive (loss) income on derivatives:								
Foreign currency contracts	\$	(68)	\$	264	\$	(757)	\$	1,097
Interest rate contracts	\$	—	\$	16	\$	—	\$	85

	Three months ended January 31	
	2024	2023
	In millions	
Gain/(loss) recognized in Accumulated other comprehensive (loss) income on derivatives:		
Foreign currency contracts	\$ (162)	\$ (623)

The pre-tax effect of derivative instruments in cash flow hedging relationships included in earnings were as follows:

Total amounts of income/(expense) line items in the statement of financial performance in which the effects of cash flow hedges are recorded				Gain/(loss) reclassified from Accumulated other comprehensive (loss) income into earnings			
Three months ended July 31		Nine months ended July 31		Three months ended July 31		Nine months ended July 31	
2023	2022	2023	2022	2023	2022	2023	2022
In millions							
Total amounts of income/(expense) line items in the statement of financial performance in which the effects of cash flow hedges are recorded				Gain/(loss) reclassified from Accumulated other comprehensive (loss) income into earnings			
Total amounts of income/(expense) line items in the statement of financial performance in which the effects of cash flow hedges are recorded				Gain/(loss) reclassified from Accumulated other comprehensive (loss) income into earnings			
Total amounts of income/(expense) line items in the statement of financial performance in which the effects of cash flow hedges are recorded				Gain/(loss) reclassified from Accumulated other comprehensive (loss) income into earnings			
Three months ended January 31				Three months ended January 31			
2024				2024 2023			
In millions				In millions			

Net revenue	Net revenue	\$13,196	\$14,648	\$39,901	\$48,136	\$(37)	\$349	\$240	\$548
Cost of revenue	Cost of revenue	(10,374)	(11,764)	(31,378)	(38,564)	(33)	(23)	(142)	(58)
Other operating expenses		(1,870)	(1,628)	(6,081)	(5,754)	(1)	(1)	(3)	—
Operating expenses									
Interest and other, net	Interest and other, net	(16)	(70)	(357)	(141)	3	2	9	1
Total	Total					<u>\$ (68)</u>	<u>\$ 327</u>	<u>\$104</u>	<u>\$491</u>

As of **July 31, 2023** **January 31, 2024**, HP expects to reclassify an estimated accumulated other comprehensive loss of **\$49 million, \$33 million**, net of taxes, to earnings within the next twelve months associated with cash flow hedges along with the earnings effects of the related forecasted transactions. The amounts ultimately reclassified into earnings could be different from the amounts previously included in Accumulated other comprehensive (loss) income based on the change of market rate, and therefore could have different impact on earnings.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 8: Financial Instruments (Continued)**

The pre-tax effect of derivative instruments not designated as hedging instruments recognized in Interest and other, net in the Consolidated Condensed Statements of Earnings for the three and nine months ended July 31, 2023 and 2022 was as follows:

		Gain/(loss) recognized in earnings on derivative instrument							
		Gain/(loss) recognized in earnings on derivative instrument							
		Gain/(loss) recognized in earnings on derivative instrument							
		Gain/(loss) recognized in earnings on derivative instrument							
		Gain/(loss) recognized in earnings on derivative instrument							

## Note 9: Borrowings

### Notes Payable and Short-Term Borrowings

		As of July 31, 2023				As of October 31, 2022				As of January 31, 2024				As of October 31, 2023						
				Weighted-				Weighted-				Weighted-				Weighted-				
		Amount		Average		Amount		Average		Amount		Average		Amount		Average				
		Outstanding		Interest		Outstanding		Interest		Outstanding		Interest		Outstanding		Interest				
		Rate				Rate				Rate				Rate						
		In millions								In millions										
Commercial Paper	Commercial Paper	\$	200	5.5	%	\$	—	—	%	Commercial Paper	\$	100	5.5	5.5	%	\$	—	—	—	%
Current portion of long-term debt	Current portion of long-term debt		178	6.1	%		165	5.4	%	Current portion of long-term debt		193	5.9	5.9	%		179	6.0	6.0	%
Notes payable to banks, lines of credit and other	Notes payable to banks, lines of credit and other		65	1.4	%		53	0.6	%	Notes payable to banks, lines of credit and other		66	1.2	1.2	%		51	1.0	1.0	%
		\$	443			\$	218													
	\$										\$359						\$230			

### Long-Term Debt

		As of			As of	
		July 31, 2023	October 31, 2022		January 31, 2024	October 31, 2023
		In millions			In millions	
U.S. Dollar Global Notes <sup>(1)</sup>	U.S. Dollar Global Notes <sup>(1)</sup>			U.S. Dollar Global Notes <sup>(1)</sup>		
	\$1,200 issued at discount to par at a price of 99.863% at 6.00%, due September 2041	\$1,199	\$ 1,199			
	\$1,150 issued at discount to par at a price of 99.769% at 2.2%, due June 2025	1,149	1,149			
	\$1,000 issued at discount to par at a price of 99.718% at 3.0%, due June 2027	998	997			
	\$850 issued at discount to par at a price of 99.790% at 3.4%, due June 2030 <sup>(4)</sup>	503	848			
	\$1,000 issued at discount to par at a price of 99.808% at 1.45%, due June 2026 <sup>(4)</sup>	521	999			
	\$1,150 issued at discount to par at a price of 99.769% at 2.20%, due June 2025					
	\$1,150 issued at discount to par at a price of 99.769% at 2.20%, due June 2025					

\$1,150 issued at discount to par at a price of 99.769% at 2.20%, due June 2025			
\$1,000 issued at discount to par at a price of 99.718% at 3.00%, due June 2027			
\$850 issued at discount to par at a price of 99.790% at 3.40%, due June 2030			
\$1,000 issued at discount to par at a price of 99.808% at 1.45%, due June 2026			
\$1,000 issued at discount to par at a price of 99.573% at 2.65%, due June 2031 <sup>(2)</sup>	\$1,000 issued at discount to par at a price of 99.573% at 2.65%, due June 2031 <sup>(2)</sup>	997	996
\$1,000 issued at discount to par at a price of 99.767% at 4.00%, due April 2029	\$1,000 issued at discount to par at a price of 99.767% at 4.00%, due April 2029	999	999
\$1,000 issued at discount to par at a price of 99.966% at 4.20%, due April 2032 <sup>(4)</sup>	\$1,000 issued at discount to par at a price of 99.966% at 4.20%, due April 2032 <sup>(4)</sup>	676	1,000
\$1,000 issued at discount to par at a price of 99.966% at 4.20%, due April 2032			
\$900 issued at discount to par at a price of 99.841% at 4.75%, due January 2028	\$900 issued at discount to par at a price of 99.841% at 4.75%, due January 2028	899	899

\$1,100 issued at discount to par at a price of 99.725% at 5.50%, due January 2033	\$1,100 issued at discount to par at a price of 99.725% at 5.50%, due January 2033	1,097	1,097
\$500 issued at par at a price of 100% at 4.75%, due March 2029 <sup>(3)</sup>		3	500
		9,041	10,683
Other borrowings at 1.58%-8.30%, due in calendar years 2023-2030		496	436
\$500 issued at par at a price of 100% at 4.75%, due March 2029		9,042	
Other borrowings at 1.58%-8.30%, due in fiscal years 2024-2030			
Fair value adjustment related to hedged debt	Fair value adjustment related to hedged debt	(63)	(78)
Unamortized debt issuance cost	Unamortized debt issuance cost	(60)	(80)
Current portion of long-term debt	Current portion of long-term debt	(178)	(165)
Total long-term debt	Total long-term debt	\$9,236	\$10,796

(1) HP may redeem some or all of the fixed-rate U.S. Dollar Global Notes at any time in accordance with the terms thereof. The U.S. Dollar Global Notes are senior unsecured debt.

(2) HP allocated an amount equal to the net proceeds to finance or refinance, in whole or in part, environmentally and socially responsible eligible projects in the following eight areas: renewable energy; green buildings; energy efficiency; clean transportation; pollution prevention and control; eco-efficient and/or circular economy products, production technologies and processes; environmentally sustainable management of living natural resources and land use; and socioeconomic advancement and empowerment.

(3) During the nine months ended July 31, 2023, HP repurchased or redeemed and settled \$497 million of the March 2029 Notes related to the August 2022 Poly acquisition

(4) During the nine months ended July 31, 2023, HP repurchased and settled \$1.15 billion in aggregate principal amount of various Global Notes.

As disclosed in Note 8, "Financial Instruments", HP uses interest rate swaps to mitigate some of the exposure of its debt portfolio to changes in fair value resulting from changes in benchmark interest rates. Interest rates shown in the table of long-term debt have not been adjusted to reflect the impact of any interest rate swaps.

#### Extinguishment of Debt

In July 2023, HP commenced and completed a tender offer to purchase approximately \$1.15 billion in aggregate principal amount of its outstanding US Dollar 1.45% Global Notes due June 17, 2026, 3.40% Global Notes due June 17, 2030 and 4.20%

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## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Note 9: Borrowings (Continued)

Global Notes due April 15, 2032. This extinguishment of debt resulted in a net gain of \$115 million, which was recorded within Interest and other, net on the Consolidated Condensed Statements of Earnings.

#### Commercial Paper

As of July 31, 2023 January 31, 2024, HP maintained a U.S. commercial paper program for the issuance of U.S. dollar-denominated commercial paper up to a maximum aggregate principal amount of \$6.0 billion. \$6.0 billion. The principal amount outstanding under this program and certain short-term borrowings at any time cannot exceed a \$6.0 billion authorization by HP's Board of Directors.

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## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Credit Facilities

As of July 31, 2023 January 31, 2024, HP maintained a \$5.0 billion sustainability-linked senior unsecured committed revolving credit facility, which HP entered into in May 2021, and a \$1.0 billion senior unsecured committed 364-day revolving credit facility, which HP entered into in March 2023. Commitments under the \$5.0 billion revolving credit facility will be available until May 26, 2026 and commitments under the \$1.0 billion 364-day revolving credit facility will be available until March 19, 2024. Commitment fees, interest rates and other terms of borrowing under the revolving credit facilities vary based on HP's external credit ratings and, for the \$5.0 billion facility, certain sustainability metrics. Funds borrowed under the revolving credit facilities may be used for general corporate purposes.

As of July 31, 2023 January 31, 2024, HP was in compliance with the covenants in the credit agreements governing the revolving credit facilities.

#### Available Borrowing Resources

As of July 31, 2023 January 31, 2024, HP had available borrowing resources of \$1.2 billion \$1.0 billion from uncommitted lines of credit in addition to the full capacity of the revolving credit facilities.

#### Note 10: Stockholders' Deficit

##### Share Repurchase Program

HP's share repurchase program authorizes both open market and private repurchase transactions. There were no share repurchases during the three months ended July 31, 2023. During the nine months ended July 31, 2023, HP executed share repurchases of 3.6 million shares and settled total shares for \$0.1 billion. During the three and nine months ended July 31, 2022, HP executed share repurchases of 29 million shares and 98 million shares and settled total shares for \$1.0 billion and \$3.5 billion respectively.

The shares repurchased during the nine months ended July 31, 2023 and 2022 were all open market repurchase transactions. As of July 31, 2023, HP had approximately \$2.0 billion remaining under the share repurchase authorizations approved by HP's Board of Directors.

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## HP INC. AND SUBSIDIARIES

### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Note 10: Stockholders' Deficit (Continued)

##### Tax effects Share Repurchase Program

HP's share repurchase program authorizes both open market and private repurchase transactions. During the three months ended January 31, 2024, HP executed share repurchases of 17.1 million shares and settled total shares for \$0.5 billion. Share repurchases executed during the three months ended January 31, 2024 included 0.3 million shares settled in February 2024. During the three months ended January 31, 2023, HP executed share repurchases of 3.6 million shares and settled total shares for \$0.1 billion.

The shares repurchased during the three months ended January 31, 2024 and 2023 were all open market repurchase transactions. As of January 31, 2024, HP had approximately \$1.5 billion remaining under the share repurchase authorizations approved by HP's Board of Directors.

#### Taxes related to Other Comprehensive Income (Loss)

	Three months ended July 31		Nine months ended July 31	
	2023	2022	2023	2022
	In millions			
Tax effect on change in unrealized components of available-for-sale debt securities:				
Tax benefit (provision) on unrealized (losses) gains arising during the period	\$ —	\$ 1	\$ (1)	\$ 2
Tax effect on change in unrealized components of cash flow hedges:				
Tax benefit (provision) on unrealized (losses) gains arising during the period	18	(159)	144	(305)
Tax (benefit) provision on losses (gains) reclassified into earnings	(15)	99	22	135
	3	(60)	166	(170)
Tax effect on change in unrealized components of defined benefit plans:				

Tax benefit (provision) on gains (losses) arising during the period	—	—	(1)	—
Tax benefit on amortization of actuarial loss and prior service benefit	—	(3)	—	(5)
Tax provision on curtailments, settlements and other	—	—	—	(1)
	—	(3)	(1)	(6)
Tax effect on change in cumulative translation adjustment	—	—	—	2
Tax benefit (provision) on other comprehensive income (loss)	\$ 3	\$ (62)	\$ 164	\$ (172)

	Three months ended January 31	
	2024	2023
	In millions	
Tax effect on change in unrealized components of available-for-sale debt securities:		
Tax provision on unrealized gains arising during the period	\$ —	\$ (1)
Tax effect on change in unrealized components of cash flow hedges:		
Tax benefit on unrealized losses arising during the period	36	106
Tax provision on gains reclassified into earnings	32	78
	68	184
Tax effect on change in unrealized components of defined benefit plans:		
Tax benefit on losses arising during the period	2	—
	2	—
Tax benefit on other comprehensive loss	\$ 70	\$ 183

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**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 10: Stockholders' Deficit (Continued)**

*Changes and reclassifications related to Other Comprehensive **Income (Loss)**, **Loss**, net of taxes*

	Three months ended July 31		Nine months ended July 31	
	2023	2022	2023	2022
	In millions			
Other comprehensive income (loss), net of taxes:				
Change in unrealized components of available-for-sale debt securities:				
Unrealized gains (losses) arising during the period	\$ 1	\$ —	\$ 4	\$ (5)
Change in unrealized components of cash flow hedges:				
Unrealized (losses) gains arising during the period	(50)	121	(613)	877
Losses (gains) reclassified into earnings	53	(228)	(82)	(356)
	3	(107)	(695)	521
Change in unrealized components of defined benefit plans:				
Gains (losses) arising during the period	—	10	4	12
Amortization of actuarial loss and prior service benefit <sup>(1)</sup>	—	2	—	11
Curtailments, settlements and other	—	(1)	—	(2)
	—	11	4	21
Change in cumulative translation adjustment	10	(14)	48	(54)
Other comprehensive income (loss), net of taxes	\$ 14	\$ (110)	\$ (639)	\$ 483

	Three months ended January 31	
	2024	2023
	In millions	
Other comprehensive loss, net of taxes:		
Change in unrealized components of available-for-sale debt securities:		
Unrealized gains arising during the period	\$ 4	\$ 3
Change in unrealized components of cash flow hedges:		
Unrealized losses arising during the period	(126)	(517)
Gains reclassified into earnings	(127)	(256)
	(253)	(773)
Change in unrealized components of defined benefit plans:		
Losses arising during the period	(8)	(1)
Amortization of actuarial loss and prior service benefit <sup>(1)</sup>	2	—
Curtailments, settlements and other	—	1
	(6)	—
Change in cumulative translation adjustment	20	29
Other comprehensive loss, net of taxes	\$ (235)	\$ (741)

<sup>(1)</sup> These components are included in the computation of net pension and post-retirement benefit (credit) charges in Note 4, "Retirement and Post-Retirement Benefit Plans".

The components of Accumulated other comprehensive **income (loss), loss**, net of taxes and changes were as follows:

		Nine months ended July 31, 2023					Three months ended January 31, 2024				
		Net unrealized gains (losses) on available- for-sale debt securities	Net unrealized gains (losses) on cash flow hedges	Unrealized components of defined benefit plans	Change in cumulative translation adjustment	Accumulated other comprehensive income (loss)	Net unrealized gains (losses) on available-for-sale debt securities	Net unrealized gains (losses) on cash flow hedges	Unrealized components of defined benefit plans	Change in cumulative translation adjustment	Accumulated other comprehensive loss
		In millions					In millions				
Balance at beginning of period	Balance at beginning of period	\$ 6	\$ 648	\$ (323)	\$ (46)	\$ 285					
Other comprehensive gain (loss) before reclassifications		4	(613)	4	48	(557)					
Other comprehensive gains (losses) before reclassifications											
Reclassifications of gain into earnings	Reclassifications of gain into earnings	—	(82)	—	—	(82)					
Balance at end of period	Balance at end of period	\$ 10	\$ (47)	\$ (319)	\$ 2	\$ (354)					
Balance at end of period											
Balance at end of period											

HP INC. AND SUBSIDIARIES



**Consolidated Condensed Statements of Earnings (Continued)**  
(Unaudited)

**Note 11: Net Earnings Per Share**

HP calculates basic net EPS using net earnings and the weighted-average number of shares outstanding during the reporting period. Diluted net EPS includes any dilutive effect of restricted stock units, stock options, performance-based awards and shares purchased under the 2021 employee stock purchase plan.

A reconciliation of the number of shares used for basic and diluted net EPS calculations is as follows:

		Three months ended July 31		Nine months ended July 31		Three months ended January 31			
		2023	2022	2023	2022	2024			2023
		In millions, except per share amounts				In millions, except per share amounts			
Numerator:	Numerator:								
Net earnings	Net earnings	\$ 766	\$1,122	\$2,289	\$3,155				
Net earnings									
Net earnings									
Denominator:	Denominator:								
Weighted-average shares used to compute basic net EPS									
Weighted-average shares used to compute basic net EPS									
Weighted-average shares used to compute basic net EPS	Weighted-average shares used to compute basic net EPS	993	1,024	991	1,052				
Dilutive effect of employee stock plans	Dilutive effect of employee stock plans	9	11	8	12				
Weighted-average shares used to compute diluted net EPS	Weighted-average shares used to compute diluted net EPS	1,002	1,035	999	1,064				
Net earnings per share:	Net earnings per share:								
Basic	Basic	\$0.77	\$ 1.10	\$ 2.31	\$ 3.00				
Basic									
Basic									
Diluted	Diluted	\$0.76	\$ 1.08	\$ 2.29	\$ 2.97				
Anti-dilutive weighted-average stock-based compensation awards <sup>(1)</sup>	Anti-dilutive weighted-average stock-based compensation awards <sup>(1)</sup>	3	5	5	4				

<sup>(1)</sup> HP excludes from the calculation of diluted net EPS stock options and restricted stock units where the assumed proceeds exceed the average market price, because their effect would be anti-dilutive. The assumed proceeds of a stock option include the sum of its exercise price, and average unrecognized compensation cost. The assumed proceeds of a restricted stock unit represent unrecognized compensation cost.

**Note 12: Litigation and Contingencies**

HP is involved in lawsuits, claims, investigations and proceedings, including those identified below, consisting of IP, commercial, securities, employment, employee benefits and environmental matters that arise in the ordinary course of business. HP accrues a liability when management believes that it is both probable that a liability has been incurred and the amount of loss can be reasonably estimated. HP believes it has recorded adequate provisions for any such matters and, as of **July 31, 2023** **January 31, 2024**, it was not reasonably possible that a material loss had been incurred in excess of the amounts recognized in HP's financial statements. HP reviews these matters at least quarterly and adjusts its accruals to reflect the impact of negotiations, settlements, rulings, advice of legal counsel, and other information and events pertaining to a particular case. Pursuant to the separation and distribution agreement entered into with Hewlett Packard Enterprise Company ("Hewlett Packard Enterprise"), HP shares responsibility with Hewlett Packard Enterprise for certain matters, as indicated below, and Hewlett Packard Enterprise has agreed to indemnify HP in whole or in part with respect to certain matters. Based on its experience, HP believes that any damage amounts claimed in the specific matters discussed below are not a meaningful indicator of HP's potential liability. Litigation is inherently unpredictable. However, HP believes it has valid defenses with respect to legal matters pending against it. Nevertheless, cash flows or results of operations could be materially affected in any particular period by the resolution of one or more of these contingencies.

#### *Litigation, Proceedings and Investigations*

**Copyright Levies.** Proceedings are ongoing or have been concluded involving HP in certain European countries, challenging the imposition or the modification of levies regimes upon IT equipment (such as PCs or printers) or the restrictions to exonerate the application of private copying levies on devices purchased by business users. The levies are generally based upon the number of products sold and the per-product amounts of the levies, which vary. Some European countries are expected to implement legislation to introduce or extend existing levy schemes to digital devices. HP, other companies and various industry associations have opposed the extension of levies to the digital product and certain requirements for business sales exemptions and have advocated alternative models of compensation to rights holders.

### **HP INC. AND SUBSIDIARIES**

#### **Notes to Consolidated Condensed Financial Statements (Continued)**

**(Unaudited)**

Based on the exemption of levies on business sales and industry opposition to increasing levies to digital products, HP's assessments of the merits of various proceedings and HP's estimates of the number of units impacted and the amounts of the levies, HP has accrued amounts that it believes are adequate to address the ongoing disputes.

### **HP INC. AND SUBSIDIARIES**

#### **Notes to Consolidated Condensed Financial Statements (Continued)**

**(Unaudited)**

#### **Note 12: Litigation and Contingencies (Continued)**

**Forsyth, et al. v. HP Inc. and Hewlett Packard Enterprise.** This is a purported class and collective action filed on August 18, 2016 in the United States District Court, Northern District of California, against HP and Hewlett Packard Enterprise ("HPE") alleging the defendants violated federal and state law by terminating older workers and replacing them with younger workers. In their most recent complaint, plaintiffs seek to represent (1) a putative nationwide federal Age Discrimination in Employment Act (ADEA) collective comprised of all former HP Inc. employees 40 years of age and older who had their employment terminated under a WFR plan in or after 2014 or 2015, depending on state law; and (2) a putative Rule 23 class under California law comprised of all former HP Inc. employees 40 years of age and older who had their employment terminated in California under a WFR plan in or after 2012. Excluded from the putative collective and class are employees who (a) signed a Waiver and General Release Agreement at termination, or (b) signed an Agreement to Arbitrate Claims. Similar claims are pending against HPE. Because the court granted plaintiffs' motion for preliminary certification of the putative nationwide ADEA collectives, a third-party administrator notified eligible former employees of their right to opt into the ADEA collective. This opt-in period closed on February 15, 2022. Plaintiffs seek monetary damages, punitive damages, and other relief. In June 2023, the parties reached an agreement in principle to resolve this matter. The parties **are negotiating have finalized a formal settlement agreement, that, if finalized, would be submitted to and the District court preliminarily approved it on October 26, 2023. The Court has set the Final Approval Hearing for approval. The case is presently stayed until a hearing for preliminary approval of the settlement set for October 26, 2023 March 28, 2024.**

**India Directorate of Revenue Intelligence Proceedings.** On April 30 and May 10, 2010, the India Directorate of Revenue Intelligence (the "DRI") issued show cause notices to Hewlett-Packard India Sales Private Limited ("HP India"), a subsidiary of HP, seven HP India employees and one former HP India employee alleging that HP India underpaid customs duties while importing products and spare parts into India and seeking to recover an aggregate of approximately \$370 million, plus penalties and interest. Prior to the issuance of the notices, HP India deposited approximately \$16 million with the DRI and agreed to post a provisional bond in exchange for the DRI's agreement to not seize HP India products and spare parts or interrupt business by HP India.

On April 11, 2012, the Bangalore Commissioner of Customs issued an order on the products-related notice affirming certain duties and penalties against HP India and the named individuals of approximately \$386 million, of which HP India had already deposited \$9 million. On December 11, 2012, HP India voluntarily deposited an additional \$10 million in connection with the products-related notice. The differential duty demand is subject to interest. On April 20, 2012, the Commissioner issued an order on the parts-related notice affirming certain duties and penalties against HP India and certain of the named individuals of approximately \$17 million, of which HP India had already deposited \$7 million. After the order, HP India deposited an additional \$3 million in connection with the parts-related notice so as to avoid certain penalties.

HP India filed appeals of the Commissioner's orders before the Customs, Excise and Service Tax Appellate Tribunal (the "Customs Tribunal") along with applications for waiver of the pre-deposit of remaining demand amounts as a condition for hearing the appeals. The Customs Department has also filed cross-appeals before the Customs Tribunal. On January 24, 2013, the Customs Tribunal ordered HP India to deposit an additional \$24 million against the products order, which HP India deposited in March 2013. On February 7, 2014, the Customs Tribunal granted HP India's application for extension of the stay of deposit until disposal of the appeals. On October 27, 2014, the Customs Tribunal commenced hearings on the cross-appeals of the Commissioner's orders and rejected HP India's request to remand the matter to the Commissioner on procedural grounds. The Customs Tribunal cancelled hearings to reconvene in 2015, 2016 and January 2019. On January 20, 2021, the Customs Tribunal held a virtual hearing during which the judge allowed HP's application for a physical hearing on the merits as soon as practicable, which will be scheduled when physical hearings resume at court. Pursuant to the separation and distribution

agreement, Hewlett Packard Enterprise has agreed to indemnify HP in part, based on the extent to which any liability arises from the products and spare parts of Hewlett Packard Enterprise's businesses.

**Philips Patent Litigation.** In September 2020, Koninklijke Philips N.V. and Philips North America LLC (collectively, "Philips") filed a complaint against HP for patent infringement in federal court for the District of Delaware and filed a companion complaint with the U.S. International Trade Commission ("ITC") pursuant to Section 337 of the Tariff Act against HP and 8 other sets of respondents. Both complaints allege that certain digital video-capable devices and components thereof infringe four of Philips' patents. In October 2020, the ITC instituted an investigation, and Philips later withdrew two of the four patents. On March 23, 2022, the ITC rendered a final determination that no violation of Section 337 has occurred. Philips did not appeal and elected to resume litigation with its case in federal court. Philips seeks unspecified damages and an injunction against HP, and the prior stay has been lifted. On August 10, 2023, HP filed a motion for summary judgment of indefiniteness for all asserted claims.

#### HP INC. AND SUBSIDIARIES

##### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

**Caltech Patent Litigation.** On November 11, 2020, the California Institute of Technology ("Caltech") filed a complaint against HP for patent infringement in the federal court for the Western District of Texas. On March 19, 2021, Caltech filed an amendment to this same complaint. The complaint as amended alleges infringement of five of Caltech's patents, U.S. Patent Nos. 7,116,710; 7,421,032; 7,716,552; 7,916,781; and 8,284,833. The accused products are HP commercial and consumer PCs

#### HP INC. AND SUBSIDIARIES

##### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Note 12: Litigation and Contingencies (Continued)

as well as wireless printers that comply with the IEEE 802.11n, 802.11ac, and/or 802.11ax standards. Caltech seeks unspecified damages and other relief. In August 2021, the court stayed the case pending the decision in related cases brought by the U.S. Court of Appeals for the Federal Circuit in *The California Inst. of Tech. v. Broadcom Ltd et al.*, Case No. 2020-2222, which was issued on February 4, 2022, Caltech against Apple and a request for further review of that decision by the Supreme Court was denied. Broadcom. On August 16, 2023, the parties informed the court that the stay should be lifted on September 5, 2023.

**In re HP Inc. Securities Litigation (Electrical Workers Pension Fund, Local 103, I.B.E.W. v. HP Inc., et al.).** On February 19, 2020, Electrical Workers Pension Fund, Local 103, I.B.E.W. filed a putative class action complaint against HP, Dion Weisler, Catherine Lesjak, and Steven Fieler in U.S. District Court in the Northern District of California. The court appointed the State of Rhode Island, Office of the General Treasurer, on behalf of the Employees' Retirement System of Rhode Island and Iron Workers Local 580 Joint Funds as Lead Plaintiffs. Lead Plaintiffs filed an amended complaint, which additionally named as defendants Enrique Lores and Christoph Schell. HP and the named officers filed a motion to dismiss the complaint for failure to state a claim upon which relief can be granted. The court granted HP's motion to dismiss and granted plaintiffs leave to amend the complaint. Plaintiffs' second amended complaint, which no longer names Christoph Schell as a defendant, alleges, among other things, that from February 23, 2017 to October 3, 2019, HP and the named officers violated Sections 10(b) and 20(a) of the Exchange Act by making false or misleading statements about HP's printing supplies business. It further alleges that Dion Weisler and Enrique Lores violated Sections 10(b) and 20A of the Exchange Act by allegedly selling shares of HP common stock during this period while in possession of material, non-public adverse information about HP's printing supplies business. Plaintiffs seek compensatory damages and other relief. HP and the named officers filed a motion to dismiss the second amended complaint for failure to state a claim upon which relief can be granted. On September 15, 2021, the court granted HP's motion. Plaintiffs appealed the decision. The parties settled and the motion for preliminary approval of settlement was filed on March 3, 2023. Under the terms of the settlement, HP agreed to pay an amount that is immaterial to HP. The district court granted preliminary approval of the settlement on April 7, 2023. On September 6, 2023 November 6, 2023, the court issued an order approving maintaining the settlement stay of all discovery and directing entry deadlines pending discovery relating to whether Caltech has standing to bring suit with respect to the asserted patents and the court's resolution of final judgment, that issue. A hearing concerning Caltech's standing is scheduled for May 2024.

**York County on behalf of the County of York Retirement Fund v. HP Inc., et al., and related proceedings.** On November 5, 2020, York County, on behalf of the County of York Retirement Fund, filed a putative class action complaint against HP, Dion Weisler, and Catherine Lesjak in federal court in the Northern District of California. The court appointed Maryland Electrical Industry Pension Fund as Lead Plaintiff. Lead Plaintiff filed a consolidated complaint, which additionally names as defendants Enrique Lores and Richard Bailey. The complaint alleges, among other things, that from November 5, 2015 to June 21, 2016, HP and the named current and former officers violated Sections 10(b) and 20(a) of the Exchange Act by concealing material information and making false statements about HP's printing supplies business. Plaintiffs seek compensatory damages and other relief. HP and the named officers filed a motion to dismiss the complaint for failure to state a claim upon which relief can be granted. On March 3, 2022, the court granted the motion to dismiss with prejudice. Plaintiffs appealed the decision. On April 11, 2023, the appellate court reversed the district court's decision and remanded the case to the district court for further proceedings consistent with the appellate opinion, including consideration of HP's other arguments for dismissal. On June 27, 2023, the district court issued an order setting the briefing schedule for a renewed motion to dismiss. On May 17, 2021, stockholder Scott Franklin filed a derivative complaint against certain current and former officers and directors in federal court in the District of Delaware. Plaintiff purports to bring the action on behalf of HP, which he has named as a nominal defendant, and he makes substantially the same factual allegations as in the York County securities complaint, bringing claims for breach of fiduciary duty and violations of securities laws. The derivative plaintiff seeks compensatory damages, governance reforms, and other relief. By court order following stipulations by the parties, the case was transferred to the Northern District of California, and the case was stayed pending a ruling on the motion to dismiss in York County and exhaustion of all related appeals. On January 13, 2022, stockholder Gerald Lovoi filed a derivative complaint in federal court in the Northern District of California against the same current and former officers and directors named in the Franklin action. The complaint alleges the same basic claims based on the same alleged conduct as the Franklin action and seeks similar relief. By stipulation of the parties, the Lovoi action was stayed pending a ruling on the motion to dismiss in York County and exhaustion of all related appeals. Both derivative actions will remain stayed while the district court considers on remand HP's other arguments for dismissal.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 12: Litigation and Contingencies (Continued)**

Legal Proceedings re Authentication of Supplies. Since 2016, HP has from time to time been named in civil litigation, or been the subject of government investigations, involving supplies authentication protocols used in certain HP printers in multiple geographies, including but not limited to the United States, Italy, Israel, the Netherlands, Australia and New Zealand. The supplies authentication protocols are often referred to as Dynamic Security. The core allegations in these proceedings claim misleading or inadequate consumer notifications and permissions pertaining to the use of Dynamic Security, the installation of firmware updates, or the potential inability of cartridges with clone chips or circuitry to work in HP printers with Dynamic Security. Plaintiffs base or have based their claims on various legal theories, including but not limited to unfair competition, computer trespass, and similar statutory claims. Among other relief, Plaintiffs have sought or seek money damages and in certain cases have or may seek injunctive relief against the use or operation of Dynamic Security or relief requiring interoperability. If HP is not successful in its defense of these cases or investigations, it could be subject to damages, penalties, significant settlement demands, or injunctive relief that may be costly or may disrupt operations.

Certain of these proceedings in Italy, the Netherlands, Israel, Australia and New Zealand have been resolved, have concluded, or have concluded subject only to HP's pending appeal. Civil litigation filed by Digital Revolution B.V. (trading as 123Inkt) against HP Nederlands B.V., et al. (Netherlands) in March 2020, including its competition claim, remains pending. Both parties have appealed.

In addition, two putative class actions have been filed against HP in federal court in California, in December 2020, and April 2022, and one in federal court in Illinois, in January 2024, arising out of the use of Dynamic Security firmware updates in HP Laserjet printers, and in HP Inkjet printers, and in both, respectively. Plaintiffs in both these cases seek compensatory damages, restitution, injunctive relief against alleged unfair and anticompetitive business practices, and other relief. In the case directed to Laserjet printers, plaintiffs have filed a motion for class certification. certification, and, on December 8, 2023, the court entered an order denying in full plaintiffs' request to certify a damages class and granting certification of a narrowed injunctive relief class composed of those who did not see HP's disclosures. In its order, the court declined at this juncture to resolve the merits of the sufficiency of HP's disclosures. The case involving Inkjet printers remains other cases are in its their early stages.

Autonomy-Related Legal Matters

Investigations Proceedings.

As a the result of the findings of an internal investigation, HP provided obtained information to government authorities, including the U.S. Department of Justice ("DOJ") related to about certain accounting improprieties, disclosure failures and misrepresentations at Autonomy that occurred before and in connection with HP's its 2011 acquisition of Autonomy. In November 2016, a federal grand jury indicted Sushovan Hussain, former CFO of Autonomy on charges of conspiracy to commit wire fraud, securities fraud, and multiple counts of wire fraud. The indictment alleged that Mr. Hussain engaged in a scheme to defraud purchasers and sellers of securities of Autonomy and HP about Autonomy's true financial performance and condition. On April 30, 2018, a jury found Mr. Hussain guilty of all charges against him, and that judgment was affirmed on appeal in August 2020. In November 2018, a federal grand jury indicted Michael Lynch, former CEO of Autonomy, and Stephen Chamberlain, former VP of Finance of Autonomy. The indictment charged Mr. Lynch and Mr. Chamberlain with conspiracy to commit wire fraud and multiple counts of wire fraud. On January 28, 2022, the U.K. Home Office approved U.S. demands to have Mr. Lynch extradited to face the charges. Mr. Lynch's request for permission to appeal this decision was denied on April 21, 2023, and Mr. Lynch has been extradited to the United States. Trial on the charges against Mr. Lynch and Mr. Chamberlain is set to begin on March 18, 2024, in federal court in the Northern District of California. HP is continuing to cooperate with the ongoing enforcement actions.

Autonomy Corporation Limited v. Michael Lynch and Sushovan Hussain. On April 17, 2015, four former HP subsidiaries that became subsidiaries of Hewlett Packard Enterprise at the time of the Separation (Autonomy Corporation Limited, Hewlett Packard Vision BV, Autonomy Systems, Limited, and Autonomy, Inc.) initiated civil proceedings in the U.K. High Court of Justice against two members of Autonomy's former management, Michael Lynch and Sushovan Hussain. The Particulars of Claim seek damages in excess of \$5 billion from Messrs. Lynch and Hussain, for breach of their fiduciary duties by in causing Autonomy group companies to engage in improper transactions and accounting practices. On October 1, 2015, The claims seek more than \$5 billion in damages. Messrs. Lynch and Hussain filed their defenses. defenses and Mr. Lynch also filed a counterclaim against Autonomy Corporation Limited seeking \$160 million in damages among other things, for alleged misstatements regarding Lynch. Trial was completed concluded in January 2020. On May 17, 2022, the court issued its final judgment, memorializing its findings finding that HP succeeded in on substantially all of its claims and that Messrs. Lynch and Hussein engaged in fraud, and dismissing Mr. Lynch's counterclaim. The court deferred its assessment of damages ruling to a later, separate judgment to be issued after further submissions, proceedings, which began on February 12, 2024, but it has indicated that damages awarded may be substantially less than is claimed. Litigation is unpredictable, and there can be no assurance that HP will recover damages or as to how any award of damages will compare with the amount claimed. The amount ultimately awarded, if any, would be recorded in the period received. No adjustment has been recorded in the financial statements in relation to this potential award. Pursuant to the terms of the separation and distribution agreement, HP and Hewlett Packard Enterprise will share equally in any recovery. In addition, Messrs. Hussein and Lynch, and Stephen Chamberlain, former VP of Finance of Autonomy, were each indicted on federal criminal charges in the Northern District of California. On April 30, 2018, a jury found Mr. Hussein guilty of conspiracy to commit wire fraud, securities fraud, and multiple counts of wire fraud, and that judgment was affirmed on appeal in August 2020. Messrs. Lynch and Chamberlain are set to face trial on charges of conspiracy to commit wire fraud, and multiple counts of wire fraud on March 18, 2024. HP is continuing to cooperate with the ongoing enforcement actions.

**HP INC. AND SUBSIDIARIES**  
**Notes to Consolidated Condensed Financial Statements (Continued)**  
**(Unaudited)**

**Note 12:**

Nokia Patent Litigation. On October 31, 2023, Nokia filed a complaint for patent infringement against HP in federal court for the District of Delaware asserting ten patents and Contingencies (Continued) filed two companion complaints with the U.S. International Trade Commission ("ITC") pursuant to Section 337 of the Tariff Act against HP, asserting seven of the ten patents asserted in the federal court case. The complaints allege that HP products that are compliant with certain video coding technology standards, including

Advanced Video Coding (H.264) or High Efficiency Video Coding (H.265) standards, infringe Nokia's patents. In November 2023, the ITC instituted investigations on Nokia's complaints. On December 11, 2023, HP filed counterclaims against Nokia in the Delaware action, including claims that Nokia violated its commitments to license standard-essential patents on fair, reasonable, and non-discriminatory ("FRAND") terms, and seeking a court determination of the proper FRAND rate. Nokia's patent litigation against HP also includes a lawsuit filed in November 2023 against HP and six of its subsidiaries in the European Unified Patent Court in Germany, 2 lawsuits filed in November 2023 but served in January 2024 against HP and its German subsidiary in state court in Munich, Germany, and a lawsuit filed on December 1, 2023, against a subsidiary, HP Brasil Indústria e Comércio de Equipamentos Eletrônicos Ltda. ("HP Brazil"), in the state court in Rio de Janeiro in Brazil. In Brazil, Nokia alleged that HP's products contain "skip mode" technology compatible with H.264 video standards that infringes one of Nokia's Brazilian patents. On December 4, 2023, before HP had received service of the lawsuit, the court granted Nokia an ex parte preliminary injunction against HP Brazil's commercialization of such products in Brazil. HP has appealed the injunction and asked the appellate court to suspend its enforcement. If the court does not do so, the injunction in Brazil will take effect and remain in place unless overturned on appeal, until the state court revokes or modifies it, or the case is resolved. If HP is not successful in its defenses, it may be subject to injunctions, orders to recall products in Germany and other EU countries, or licensing demands to avoid potential disruptions to its business. On January 31, 2024, HP Brazil filed the non-infringement defense and a patent nullity action against Nokia. Given the procedural posture and nature of these cases, including proceedings that are in their early stages and have significant factual and legal issues to be resolved, HP is unable to make a reasonable estimate of the potential loss or range of losses that may arise from these matters.

**R2 Semiconductor Litigation.** In November 2022, R2 Semiconductor, Inc. ("R2") filed a lawsuit in the Dusseldorf Regional Court in Germany against Intel Deutschland GmbH, HP Deutschland GmbH and certain other Intel customers. R2 asserts one European patent is infringed by HP's products that contain certain Intel processors. R2 seeks an injunction prohibiting the sale of the alleged infringing products. Intel is indemnifying HP subject to certain limitations in the parties' agreement. The Dusseldorf Regional Court conducted a trial on December 7, 2023 and issued an adverse judgment on February 7, 2024. The Court's judgment imposes an injunction prohibiting sales of the accused products in Germany, an order to stop all other infringing actions, and an order to issue a communication to commercial customers recalling the relevant products sold since March 5, 2020, which could take effect upon notice of R2's payment of the required sureties and remain in place unless stayed or overturned on appeal or the parties reach an agreement. On February 8, 2024, HP filed an appeal and request for a stay of the judgment pending appeal. Given the procedural posture, the nature of the case, and the relationship with Intel, HP is unable to make a reasonable estimate of the potential loss or range of losses that might arise from this lawsuit and that would not be indemnifiable by Intel.

**Litigation with Access Advance Patent Pool regarding video codecs.** Access Advance LLC ("Access Advance") is an independent licensing administrator formed to license allegedly essential patents for standards-based video codecs, which it licenses through various licensing pools. In late 2023, members of Access Advance's HEVC Advance patent pool launched a patent litigation campaign against HP in Germany and Europe. To date, three pool members, Dolby, Mitsubishi Electric ("Mitsubishi") and Koninklijke Philips N.V. ("Philips") have each filed patent infringement lawsuits against HP and various affiliates. Specifically, Dolby filed a lawsuit against HP and 14 affiliates in the new Unified Patent Court (UPC) in Düsseldorf, and Mitsubishi and Philips each filed a lawsuit against HP and two affiliates in the State Court in Munich, Germany. The complaints allege that HP products that are compliant with the High Efficiency Video Coding (H.265) standard infringe the pool members' respective patents, seek an injunction, and allege that HP has failed to act as a willing licensee of HEVC essential patents based on HP's negotiations with Access Advance. If HP is not successful in its defenses in these suits, it may be subject to injunctions, recall orders, and claims for damages or face licensing demands to avoid potential disruptions to its business. Given the procedural posture and nature of these cases, which are in their early stages and have significant factual and legal issues to be resolved, HP is unable to make a reasonable estimate of the potential loss or range of losses that may arise from these matters.

#### *Environmental*

HP is, and may become a party to, proceedings brought by U.S., state, or other governmental entities or private third parties under federal, state, local, or foreign environmental laws, including the Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA"), known as "Superfund," or state laws similar to CERCLA. HP is also conducting environmental investigations or remediation at several current or former operating sites and former disposal sites pursuant to administrative orders or consent agreements with environmental agencies.

## **HP INC. AND SUBSIDIARIES**

### **Notes to Consolidated Condensed Financial Statements (Continued)**

**(Unaudited)**

#### **Note 13: Guarantees, Indemnifications and Warranties**

##### *Guarantees*

In the ordinary course of business, HP may issue performance guarantees to certain of its clients, customers and other parties pursuant to which HP has guaranteed the performance obligations of third parties. Some of those guarantees may be backed by standby letters of credit or surety bonds. In general, HP would be obligated to perform over the term of the guarantee in the event a specified triggering event occurs as defined by the guarantee. HP believes the likelihood of having to perform under a material guarantee is remote.

##### *Cross-Indemnifications with Hewlett Packard Enterprise*

On November 1, 2015, Hewlett-Packard Company completed the separation of Hewlett Packard Enterprise, Hewlett-Packard Company's former enterprise technology infrastructure, software, services and financing businesses. The separation and distribution agreement provides for cross-indemnities between HP and Hewlett Packard Enterprise for liabilities allocated to the respective party pursuant to the terms of such agreement. For information on cross-indemnifications with Hewlett Packard Enterprise for litigation matters, see Note 12, "Litigation and Contingencies".

##### *Indemnifications*

In the ordinary course of business, HP enters into contractual arrangements under which HP may agree to indemnify a third-party to such arrangement from any losses incurred relating to the services they perform on behalf of HP or for losses arising from certain events as defined within the particular contract, which may include, for example, litigation or claims relating to past performance. HP also provides indemnifications to certain vendors and customers against claims of intellectual property infringement made by

third parties arising from the vendors' and customers' use of HP's software products and services and certain other matters. Some indemnifications may not be subject to maximum loss clauses. Historically, payments made related to these indemnifications have been immaterial.

HP records tax indemnification receivables from various third parties for certain tax liabilities that HP is jointly and severally liable for, but for which it is indemnified by those same third parties under existing legal agreements. HP records a tax indemnification payable to various third parties under these agreements when management believes that it is both probable that a liability has been incurred and the amount can be reasonably estimated. The actual amount that the third parties pay or may be obligated to pay HP could vary depending on the outcome of certain unresolved tax matters, which may not be resolved for several years.

#### Warranties

HP accrues the estimated cost of product warranties at the time it recognizes revenue. HP engages in extensive product quality programs and processes, including actively monitoring and evaluating the quality of its component suppliers; however, contractual warranty terms, repair costs, product call rates, average cost per call, current period product shipments and ongoing product failure rates, as well as specific product class failures outside of HP's baseline experience, affect the estimated warranty obligation.

HP's aggregate product warranty liabilities and changes were as follows:

		Nine months ended July 31, 2023	Three months ended January 31, 2024
	In millions		
Balance at beginning of period	\$	876	706
Accruals for warranties issued		513	183
Adjustments related to pre-existing warranties (including changes in estimates)		24	19
Settlements made (in cash or in kind)		(660)	(229)
Balance at end of period	\$	753	679

#### HP INC. AND SUBSIDIARIES

#### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Note 14: Revision of Prior Period Financial Statements

The Company has revised certain prior period financial statements to correct for an accounting error related to a revenue contract as well as other immaterial errors. See Note 1, "Basis of Presentation" for further information. A summary of revisions to the Company's previously reported financial statements is presented below.

#### Revised Consolidated Condensed Statements of Earnings

	For the three months ended January 31, 2023			For the three months ended January 31, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
In millions, except per share amounts						
Net revenue	\$ 13,828	\$ (30)	\$ 13,798	\$ 17,028	\$ (15)	\$ 17,013
Cost of revenue	\$ 11,019	\$ (8)	\$ 11,011	\$ 13,643	\$ (21)	\$ 13,622
Research and development	\$ 403	\$ —	\$ 403	\$ 418	\$ 60	\$ 478
Total costs and expenses	\$ 13,063	\$ (8)	\$ 13,055	\$ 15,669	\$ 39	\$ 15,708
Earnings from operations	\$ 765	\$ (22)	\$ 743	\$ 1,359	\$ (54)	\$ 1,305
Interest and other, net	\$ (181)	\$ —	\$ (181)	\$ (32)	\$ 2	\$ (30)
Earnings before taxes	\$ 584	\$ (22)	\$ 562	\$ 1,327	\$ (52)	\$ 1,275
Provision for taxes	\$ (97)	\$ 4	\$ (93)	\$ (241)	\$ 18	\$ (223)
Net earnings	\$ 487	\$ (18)	\$ 469	\$ 1,086	\$ (34)	\$ 1,052
Basic earnings per share	\$ 0.49	\$ (0.02)	\$ 0.47	\$ 1.00	\$ (0.03)	\$ 0.97
Diluted earnings per share	\$ 0.49	\$ (0.02)	\$ 0.47	\$ 0.99	\$ (0.03)	\$ 0.96

	For the three months ended April 30, 2023			For the six months ended April 30, 2023		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
In millions, except per share amounts						
Net revenue	\$ 12,913	\$ (6)	\$ 12,907	\$ 26,741	\$ (36)	\$ 26,705
Cost of revenue	\$ 9,984	\$ 9	\$ 9,993	\$ 21,003	\$ 1	\$ 21,004
Total costs and expenses	\$ 12,151	\$ 9	\$ 12,160	\$ 25,214	\$ 1	\$ 25,215



Earnings from operations	\$	762	\$	(15)	\$	747	\$	1,527	\$	(37)	\$	1,490
Earnings before taxes	\$	602	\$	(15)	\$	587	\$	1,186	\$	(37)	\$	1,149
Benefit from taxes	\$	464	\$	3	\$	467	\$	367	\$	7	\$	374
Net earnings	\$	1,066	\$	(12)	\$	1,054	\$	1,553	\$	(30)	\$	1,523
Basic earnings per share	\$	1.08	\$	(0.02)	\$	1.06	\$	1.57	\$	(0.03)	\$	1.54
Diluted earnings per share	\$	1.07	\$	(0.01)	\$	1.06	\$	1.56	\$	(0.03)	\$	1.53

# **HP INC. AND SUBSIDIARIES**

## **Notes to Consolidated Condensed Financial Statements (Continued)**

### **(Unaudited)**

	For the three months ended April 30, 2022			For the six months ended April 30, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
In millions, except per share amounts						
Net revenue	\$ 16,490	\$ (15)	\$ 16,475	\$ 33,518	\$ (30)	\$ 33,488
Cost of revenue	\$ 13,157	\$ 21	\$ 13,178	\$ 26,800	\$ —	\$ 26,800
Research and development	\$ 425	\$ —	\$ 425	\$ 843	\$ 60	\$ 903
Restructuring and other charges	\$ 82	\$ (15)	\$ 67	\$ 150	\$ (15)	\$ 135
Total costs and expenses	\$ 15,212	\$ 6	\$ 15,218	\$ 30,881	\$ 45	\$ 30,926
Earnings from operations	\$ 1,278	\$ (21)	\$ 1,257	\$ 2,637	\$ (75)	\$ 2,562
Interest and other, net	\$ (39)	\$ (2)	\$ (41)	\$ (71)	\$ —	\$ (71)
Earnings before taxes	\$ 1,239	\$ (23)	\$ 1,216	\$ 2,566	\$ (75)	\$ 2,491
Provision for taxes	\$ (239)	\$ 4	\$ (235)	\$ (480)	\$ 22	\$ (458)
Net earnings	\$ 1,000	\$ (19)	\$ 981	\$ 2,086	\$ (53)	\$ 2,033
Basic earnings per share	\$ 0.95	\$ (0.02)	\$ 0.93	\$ 1.96	\$ (0.05)	\$ 1.91
Diluted earnings per share	\$ 0.94	\$ (0.02)	\$ 0.92	\$ 1.94	\$ (0.05)	\$ 1.89

	For the three months ended July 31, 2022			For the nine months ended July 31, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
In millions, except per share amounts						
Net revenue	\$ 14,664	\$ (16)	\$ 14,648	\$ 48,182	\$ (46)	\$ 48,136
Research and development	\$ 368	\$ —	\$ 368	\$ 1,211	\$ 60	\$ 1,271
Restructuring and other charges	\$ 13	\$ —	\$ 13	\$ 163	\$ (15)	\$ 148
Total costs and expenses	\$ 13,392	\$ —	\$ 13,392	\$ 44,273	\$ 45	\$ 44,318
Earnings from operations	\$ 1,272	\$ (16)	\$ 1,256	\$ 3,909	\$ (91)	\$ 3,818
Earnings before taxes	\$ 1,202	\$ (16)	\$ 1,186	\$ 3,768	\$ (91)	\$ 3,677
Provision for taxes	\$ (83)	\$ 19	\$ (64)	\$ (563)	\$ 41	\$ (522)
Net earnings	\$ 1,119	\$ 3	\$ 1,122	\$ 3,205	\$ (50)	\$ 3,155
Basic earnings per share	\$ 1.09	\$ 0.01	\$ 1.10	\$ 3.05	\$ (0.05)	\$ 3.00
Diluted earnings per share	\$ 1.08	\$ —	\$ 1.08	\$ 3.01	\$ (0.04)	\$ 2.97

### **Revised Consolidated Condensed Statements of Comprehensive Income (Loss)**

	For the three months ended January 31, 2023			For the three months ended January 31, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
In millions						
Net earnings	\$ 487	\$ (18)	\$ 469	\$ 1,086	\$ (34)	\$ 1,052
(Losses) gains on unrealized components of defined benefit plans	\$ (38)	\$ 37	\$ (1)	\$ 21	\$ (20)	\$ 1
Other comprehensive (loss) income before taxes	\$ (961)	\$ 37	\$ (924)	\$ 270	\$ (20)	\$ 250
Benefit from (provision for) taxes	\$ 192	\$ (9)	\$ 183	\$ (26)	\$ 6	\$ (20)

Other comprehensive (loss) income, net of taxes	\$	(769)	\$	28	\$	(741)	\$	244	\$	(14)	\$	230
Comprehensive (loss) income	\$	(282)	\$	10	\$	(272)	\$	1,330	\$	(48)	\$	1,282

#### HP INC. AND SUBSIDIARIES

#### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

	For the three months ended April 30, 2023			For the six months ended April 30, 2023		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
	In millions					
Net earnings	\$ 1,066	\$ (12)	\$ 1,054	\$ 1,553	\$ (30)	\$ 1,523
Gains (losses) on unrealized components of defined benefit plans	\$ 6	\$ —	\$ 6	\$ (32)	\$ 37	\$ 5
Other comprehensive income (loss) before taxes	\$ 110	\$ —	\$ 110	\$ (851)	\$ 37	\$ (814)
(Provision for) benefit from taxes	\$ (22)	\$ —	\$ (22)	\$ 170	\$ (9)	\$ 161
Other comprehensive income (loss), net of taxes	\$ 88	\$ —	\$ 88	\$ (681)	\$ 28	\$ (653)
Comprehensive income	\$ 1,154	\$ (12)	\$ 1,142	\$ 872	\$ (2)	\$ 870

	For the three months ended April 30, 2022			For the six months ended April 30, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
	In millions					
Net earnings	\$ 1,000	\$ (19)	\$ 981	\$ 2,086	\$ (53)	\$ 2,033
Gains on unrealized components of defined benefit plans	\$ 1	\$ —	\$ 1	\$ 22	\$ (20)	\$ 2
Other comprehensive income before taxes	\$ 453	\$ —	\$ 453	\$ 723	\$ (20)	\$ 703
Provision for taxes	\$ (90)	\$ —	\$ (90)	\$ (116)	\$ 6	\$ (110)
Other comprehensive income, net of taxes	\$ 363	\$ —	\$ 363	\$ 607	\$ (14)	\$ 593
Comprehensive income	\$ 1,363	\$ (19)	\$ 1,344	\$ 2,693	\$ (67)	\$ 2,626

	For the three months ended July 31, 2022			For the nine months ended July 31, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
	In millions					
Net earnings	\$ 1,119	\$ 3	\$ 1,122	\$ 3,205	\$ (50)	\$ 3,155
Gains on unrealized components of defined benefit plans	\$ 10	\$ —	\$ 10	\$ 32	\$ (20)	\$ 12
Other comprehensive (loss) income before taxes	\$ (48)	\$ —	\$ (48)	\$ 675	\$ (20)	\$ 655
Provision for taxes	\$ (62)	\$ —	\$ (62)	\$ (178)	\$ 6	\$ (172)
Other comprehensive (loss) income, net of taxes	\$ (110)	\$ —	\$ (110)	\$ 497	\$ (14)	\$ 483
Comprehensive income	\$ 1,009	\$ 3	\$ 1,012	\$ 3,702	\$ (64)	\$ 3,638

#### HP INC. AND SUBSIDIARIES

#### Notes to Consolidated Condensed Financial Statements (Continued)

(Unaudited)

#### Revised Consolidated Condensed Balance Sheets

	For the fiscal years ended October 31		
	2022		
	As reported	Adjustment	As revised
	In millions		
Inventory	\$ 7,595	\$ 19	\$ 7,614



Other current assets	\$	4,515	\$	(84)	\$	4,431
Total current assets	\$	19,801	\$	(65)	\$	19,736
Other non-current assets	\$	7,471	\$	(28)	\$	7,443
Total assets	\$	38,587	\$	(93)	\$	38,494
Accounts payable	\$	15,284	\$	19	\$	15,303
Other current liabilities	\$	10,651	\$	17	\$	10,668
Total current liabilities	\$	26,153	\$	36	\$	26,189
Other non-current liabilities	\$	4,556	\$	(22)	\$	4,534
Accumulated deficit	\$	(4,413)	\$	(79)	\$	(4,492)
Accumulated other comprehensive income	\$	313	\$	(28)	\$	285
Total stockholders' deficit	\$	(2,918)	\$	(107)	\$	(3,025)
Total liabilities and stockholders' deficit	\$	38,587	\$	(93)	\$	38,494

**Revised Consolidated Condensed Statements of Cash Flows**

	For the three months ended January 31, 2023			For the three months ended January 31, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
In millions						
Cash flows from operating activities:						
Net earnings	\$ 487	\$ (18)	\$ 469	\$ 1,086	\$ (34)	\$ 1,052
Deferred taxes on earnings	\$ (136)	\$ (4)	\$ (140)	\$ 5	\$ —	\$ 5
Accounts receivable	\$ 244	\$ —	\$ 244	\$ 337	\$ 25	\$ 362
Inventory	\$ 218	\$ 12	\$ 230	\$ (1,277)	\$ —	\$ (1,277)
Accounts payable	\$ (1,712)	\$ (19)	\$ (1,731)	\$ 2,035	\$ —	\$ 2,035
Taxes on earnings	\$ 220	\$ —	\$ 220	\$ (6)	\$ (17)	\$ (23)
Other assets and liabilities	\$ 250	\$ 29	\$ 279	\$ (988)	\$ 26	\$ (962)
Net cash (used in) provided by operating activities	\$ (16)	\$ —	\$ (16)	\$ 1,657	\$ —	\$ 1,657

**HP INC. AND SUBSIDIARIES**

**Notes to Consolidated Condensed Financial Statements (Continued)**

**(Unaudited)**

	For the six months ended April 30, 2023			For the six months ended April 30, 2022		
	As reported	Adjustment	As revised	As reported	Adjustment	As revised
In millions						
Cash flows from operating activities:						
Net earnings	\$ 1,553	\$ (30)	\$ 1,523	\$ 2,086	\$ (53)	\$ 2,033
Restructuring and other charges	\$ 341	\$ —	\$ 341	\$ 150	\$ (15)	\$ 135
Deferred taxes on earnings	\$ (817)	\$ (8)	\$ (825)	\$ (5)	\$ 4	\$ (1)
Accounts receivable	\$ 426	\$ —	\$ 426	\$ 91	\$ 25	\$ 116
Inventory	\$ 354	\$ 20	\$ 374	\$ (1,270)	\$ —	\$ (1,270)
Accounts payable	\$ (1,914)	\$ (19)	\$ (1,933)	\$ 981	\$ —	\$ 981
Taxes on earnings	\$ 329	\$ 1	\$ 330	\$ (23)	\$ (25)	\$ (48)
Other assets and liabilities	\$ (153)	\$ 36	\$ (117)	\$ (555)	\$ 64	\$ (491)
Net cash provided by operating activities	\$ 620	\$ —	\$ 620	\$ 2,165	\$ —	\$ 2,165

	For the nine months ended July 31, 2022		
	As reported	Adjustment	As revised
In millions			
Cash flows from operating activities:			
Net earnings	\$ 3,205	\$ (50)	\$ 3,155
Restructuring and other charges	\$ 163	\$ (15)	\$ 148

Deferred taxes on earnings	\$	47	\$	4	\$	51
Accounts receivable	\$	1,076	\$	25	\$	1,101
Taxes on earnings	\$	(120)	\$	(45)	\$	(165)
Other assets and liabilities	\$	(1,677)	\$	81	\$	(1,596)
Net cash provided by operating activities	\$	2,559	\$	—	\$	2,559

#### Revised Segment Information

The Personal Systems segment results were revised for these corrections within Note 2, "Segment Information", which resulted in a decrease in segment net revenue and segment earnings from operations of \$16 million for the three months ended July 31, 2022 and decrease in segment net revenue and segment earnings from operations of \$46 million and \$106 million, respectively, for the nine months ended July 31, 2022.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### HP INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is organized as follows:

- **Overview.** A discussion of our business and other highlights affecting the Company to provide context for the remainder of this MD&A.
- **Critical Accounting Policies and Estimates.** A discussion of accounting policies and estimates that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results.
- **Results of Operations.** An analysis of our financial results comparing the three and nine months ended July 31, 2023 to the prior-year period. A discussion of the results of operations is followed by a more detailed discussion of the results of operations by segment.
- **Liquidity and Capital Resources.** An analysis of changes in our cash flows and a discussion of our liquidity and financial condition.
- **Contractual and Other Obligations.** An overview of contractual obligations, retirement and post-retirement benefit plan contributions, cost-saving plans, uncertain tax positions and off-balance sheet arrangements of our operations.

The discussion of financial condition and results of our operations that follows provides information that will assist the reader in understanding our Consolidated Condensed Financial Statements, the changes in certain key items in those financial statements from year to year, and the primary factors that accounted for those changes, as well as how certain accounting principles, policies and estimates affect our Consolidated Condensed Financial Statements. This discussion should be read in conjunction with our Consolidated Condensed Financial Statements and the related notes that appear elsewhere in this document. Our prior period financial statements have been revised to reflect the correction of immaterial errors as described in Note 1, "Basis of Presentation" and Note 14, "Revision of Prior Period Financial Statements", to the Consolidated Condensed Financial Statement in Item 1 of Part I of this report, which is incorporated herein by reference.

### HP INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

## OVERVIEW

We are a leading global provider of personal computing and other digital access devices, imaging and printing products, and related technologies, solutions, and services. We sell to individual consumers, SMBs and large enterprises, including customers in the government, health, and education sectors.

We have three reportable segments: Personal Systems, Printing, and Corporate Investments. The Personal Systems segment offers commercial and consumer desktops and notebooks, detachables and convertibles, workstations, thin clients, commercial mobility devices, retail POS systems, displays, hybrid systems, (includes video conferencing software, solutions, cameras, headsets, voice, and related software capabilities), software, support, and services. The Printing segment provides consumer and commercial printer hardware, supplies, solutions and services. Corporate Investments include certain business incubation and investment projects.

- In Personal Systems, our long-term strategic focus is on:
  - profitable growth through innovation, market segmentation and simplification of our portfolio
  - enhanced innovation in multi-operating systems, multi-architecture, geography, customer segments and other key attributes;
  - investing in endpoint services and solutions. We are focused on services, including Device as a Service, as the market begins to shift shifts to contractual solutions, and accelerating in attractive adjacencies such as hybrid systems; and

- driving innovation to enable productivity and collaboration with the PCs becoming essential for hybrid work, learn learning and play.

We believe that we are well positioned due to our competitive product lineup along with our recent acquisitions enhancing our portfolio of hybrid systems and remote-computing solutions.

- In Printing, our long-term strategic focus is on:
  - offering innovative printing solutions and contractual solutions to serve consumers, SMBs and large enterprises through our Instant Ink Services, HP+ and Managed Print Services solutions;
  - providing digital printing solutions for industrial graphics segments and applications including commercial publishing, labels, packaging, and textiles; and
  - expanding our footprint in 3D printing across digital manufacturing and strategic applications.

In addition to growing Certain aspects of our subscription business we are also focused on rebalancing system profitability through our product offerings including HP+ identified as key growth areas, and profit upfront Big Tank.

We are committed to growing our hybrid systems, gaming, workforce services and solutions, consumer subscriptions, 3D and industrial graphics businesses these at a rate faster than our core business with accretive margins in the longer term. The key growth areas are comprised of:

- **Hybrid Systems:** Video conferencing solutions, cameras, headsets, voice, and related software capabilities
- **Gaming:** Gaming PCs, HyperX and gaming accessories
- **Workforce Solutions:** Managed services (Managed Print Service and Device-as-a-Service), digital services and lifecycle services
- **Consumer Subscriptions:** Instant Ink, other consumer subscriptions and consumer digital services
- **Industrial Graphics:** Large Format Industrial, Page Wide Press (PWP), Indigo and Page Wide Industrial packaging solutions and supplies

- **3D & Personalization:** Portfolio of additive manufacturing solutions and supplies including end-to-end solutions such as molded fiber, footwear and orthotics

We believe our ability to innovate will help us gain momentum in growth areas like hybrid systems and gaming, and we see significant opportunities to drive greater recurring revenues across Personal Systems and Printing. Our acquisition of Poly adds to our growth portfolio by bringing industry-leading video conferencing solutions, cameras, headsets, voice and software capabilities. To drive more Workforce Solutions organization drives integration across our commercial services, software and security portfolio, we have created a new Workforce Services and Solutions organization. portfolio. We continue to build on strong portfolios like Instant Ink to grow our Consumer Subscription business. In Industrial Graphics, we are driving the shift from analog to digital in segments like labels and packaging. In 3D and Personalization, we are creating end-to-end solutions that we believe can capture more value with our differentiated technology.

We continue to experience challenges that are representative of the trends and uncertainties that may affect our industry, generally, and our business and financial results, specifically, and we expect these challenges to continue in the short-term. One set of challenges relates to the current macroeconomic environment and the adverse impact on demand for certain of our products. A second set of challenges relates to changes in the competitive landscape. Our primary competitors are exerting competitive pressure in targeted areas and are entering new markets, our emerging competitors are introducing new technologies and business models, and our alliance partners in some businesses are increasingly becoming our competitors in others. A third set of challenges relates to business model changes and our go-to-market execution in an evolving distribution and reseller landscape, with increasing online and omnichannel presence. Additional challenges we face at the segment level and that we expect to continue facing in the short-term, are set forth below.

- In Personal Systems, we face challenges with decline in Personal Systems market due to the a competitive pricing environment and demand softness.

## HP INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

- In Printing, we face challenges from our competitors with a favorable foreign currency environment and non-original supplies (which includes imitation, refill, or remanufactured alternatives) and competitors with a favorable foreign currency environment. We also obtain many Printing components from single source suppliers due to technology, availability, price, quality, or other considerations. For instance, we source the majority of our A4 and a portion of our A3 portfolio of laser printer engines and laser toner cartridges from Canon. Any decision by either party to not renew our agreement with Canon or to limit or reduce the scope of the agreement could adversely affect our net revenue from LaserJet products; however, we have a long-standing business relationship with Canon and anticipate renewal of this agreement.

To address these challenges, we continue to pursue innovation with a view towards developing new products and services aligned with generating market demand and meeting the needs of our customers and partners. In addition, we continue to work on improving our operations and adapting our business models, with a particular focus on enhancing our end-to-end processes, analytics, efficiencies and simplification of our product portfolio. We also continue to work on optimizing our sales coverage models, aligning our sales incentives with our strategic goals, improving channel execution and inventory, production and backlog management, strengthening our capabilities in our areas of strategic focus, effective cost management, strengthening our pricing strategy, and developing and capitalizing on market opportunities.

#### Macroeconomic Environment

Our business and financial performance also depend significantly on worldwide economic conditions. We face global macroeconomic challenges particularly in light of the effects of the such as ongoing geopolitical conflicts in (including the Russian invasion of Ukraine, tensions across the Taiwan Strait, tariff-driven headwinds, the Israel-Hamas conflict and other hostilities in the Middle East), uncertainty in the markets, volatility in exchange rates, inflationary trends and evolving dynamics in the global trade environment. We also experience seasonality in the sale of our products and services which may be affected by general economic conditions.

During the nine months ended July 31, 2023 January 31, 2024, we observed experienced continued market uncertainty, overall demand weakness due to cautious commercial spending by large enterprise on information technology hardware, lower reduced discretionary consumer spending inflationary pressures, and foreign currency fluctuations. a competitive pricing environment across both Personal Systems and Printing, and we anticipate these trends to persist in the short-term. These market pressures which we expect to continue in the short-term, have created new and different demand dynamics and have had significant impacts on our financial results. Geographically, we observed these which adversely impacted certain regional markets, specifically China. Despite the overall macroeconomic dynamics negatively impacting certain markets, particularly China. However, in the third quarter of fiscal 2023 we also observed uneven recovery in other markets.

During the nine months ended July 31, 2023, we continued to experience overall demand weakness and elevated industry wide reseller inventory due to a challenging macroeconomic environment. The decline challenges, in Personal Systems revenue is we outperformed the market in line with market trends units while maintaining profitability and we expect this to continue in the short-term. In Printing we continue to execute on our strategy of optimizing the geographic and product mix. Our revenue declines continued to see gradual and uneven recovery in Commercial Printing, driven by slow sequentially, consistent with the slow return of workers to stabilizing trends we expected heading into the office. In the short term, we continued to experience a competitive pricing environment across Personal Systems and Printing. These markets declined in the first nine months of fiscal 2023 compared to the corresponding fiscal 2022 period, and we expect this to be the case for the full fiscal year 2023 compared to fiscal 2022. year.

We are exposed to fluctuations in foreign currency exchange rates. We have a large global presence, with approximately more than 65% of our net revenue coming from outside the United States. As a result, our financial results can be, and particularly in recent periods have been, impacted by fluctuations in foreign currency exchange rates. We expect While the foreign currency fluctuations were favorable to continue our financial results in Q1'24, we expect these fluctuations to negatively have a minimal impact to our financial results in fiscal 2023.

On May 31, 2022, we announced our decision to wind down business operations in Russia having already suspended all new shipments and paused our marketing and advertising activities in February 2022. In the third quarter of fiscal 2022, we recognized a charge of \$23 million towards severance, cancellation of contracts, inventory write-downs and other one-time exit charges related to our decision.

We typically experience higher net revenues in our fourth fiscal quarter compared to other quarters in our fiscal year due, in part, to seasonal holiday demand. Historical seasonal patterns may not continue in the future and have been impacted by supply constraints, shifts in customer behavior, continuing impacts of the macroeconomic challenges and different demand dynamics, 2024.

For a further discussion of trends, uncertainties and other factors that could impact our operating results, see the section entitled "Risk Factors" in Item 1A of Part II of this report as well as in Item 1A of Part I in our Annual Report on Form 10-K for the fiscal year ended October 31 2022. October 31, 2023.

## Transformation Update

In November 2022, we announced our Future Ready Plan (the "Fiscal 2023 Plan") to become a more digitally enabled company, focus investments on key growth opportunities and simplify our operating model. The new Fiscal 2023 plan Plan is expected to run for three years through end of fiscal year 2025. The three key elements of our Fiscal 2023 plan Plan are digital transformation, portfolio optimization, and operational efficiency. We expect to invest some of the savings from these efforts across our businesses to be more efficient and advance our positions in Personal Systems and Printing, while also disrupting

## HP INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

new industries where we see attractive growth opportunities. We also plan to use some of these savings to partially offset headwinds we expect to continue to see across our businesses in fiscal 2023 as a result of macroeconomic factors.

We are on-track on track to achieve our targeted gross annual run-rate structural cost savings by target for fiscal year 2024 as well as the end of overall goal exiting fiscal 2023. year 2025.

We continue enhanced our digital capabilities in Workforce Solutions and continued to leverage artificial intelligence ("AI") AI to positively impact both our products and solutions. During the nine months ended July 31, 2023, we enhanced our digital capabilities in Workforce Services and Solutions. Additionally, we are reducing portfolio complexity, improving continuity of supply, and increasing our forecast accuracy across Personal Systems and Printing our business to drive reduction in our cost of sales and operating expenses. We also continued to reduce our structural cost through headcount reductions and executed a significant portion of the early retirement program in second quarter of fiscal 2023 and are on track to achieve our overall headcount reduction goal. We expect to continue to invest some of the savings into our growth areas and our people.

See "Risk Factors—We may not achieve some or all of the expected benefits of our restructuring plans and our restructuring may adversely affect our business" in Item 1A of Part I in our Annual Report on Form 10-K for the fiscal year ended October 31, 2023. For more information on our Fiscal 2023 Plan, see Note 3, "Restructuring and Other Charges," and Note 4, "Retirement and Post-Retirement Benefit Plans," to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

MD&A is based on our Consolidated Condensed Financial Statements, which have been prepared in accordance with U.S. GAAP. The preparation of these financial statements requires management to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, net revenue and expenses, and the disclosure of contingent liabilities. As of July 31, 2023, the impact of current macroeconomic factors on our business continued to unfold. As a result, many of our estimates and assumptions required increased judgment and may carry a higher degree of variability and volatility. As events continue to evolve and additional information becomes available, our estimates may change in future periods. Management believes that there have been no significant changes during the nine three months ended July 31, 2023 January 31, 2024 to the items that we disclosed as our critical accounting policies and estimates in MD&A in our Annual Report on Form 10-K for the fiscal year ended October 31, 2022, except as mentioned in Note 1, "Basis of Presentation" October 31, 2023.

## ACCOUNTING PRONOUNCEMENTS

For a summary of recent accounting pronouncements applicable to our Consolidated Condensed Financial Statements see Note 1, "Basis of Presentation", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

### HP INC. AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

## RESULTS OF OPERATIONS

Revenue from our international operations has historically represented, and we expect will continue to represent, a majority of our overall net revenue. As a result, our net revenue growth has been impacted, and we expect it will continue to be impacted, by fluctuations in foreign currency exchange rates. In order to provide a framework for assessing performance excluding the impact of foreign currency fluctuations, we supplement the year-over-year percentage change in net revenue with the year-over-year percentage change in net revenue on a constant currency basis, which excludes the effect of foreign currency exchange fluctuations calculated by translating current period revenues using monthly exchange rates from the comparative period and excluding any hedging impact recognized in the current period, and without adjusting for any repricing or demand impacts from changes in foreign currency exchange rates. This information is provided so that net revenue can be viewed with and without the effect of fluctuations in foreign currency exchange rates, which is consistent with how management evaluates our net revenue results and trends, as management does not believe that the excluded items are reflective of ongoing operating results. The constant currency measures are provided in addition to, and not as a substitute for, the year-over-year percentage change in net revenue on a GAAP basis. Other companies may calculate and define similarly labeled items differently, which may limit the usefulness of this measure for comparative purposes.

Results of operations in dollars and as a percentage of net revenue were as follows:

	Three months ended July 31				Nine months ended July 31							
	2023		2022		2023		2022					
	Dollars	% of Net Revenue	Dollars	% of Net Revenue	Dollars	% of Net Revenue	Dollars	% of Net Revenue				
Dollars in millions									Three months ended January 31			
									2024		2023	
Net revenue	\$13,196	100.0 %	\$14,648	100.0 %	\$39,901	100.0 %	\$48,136	100.0 %				
Cost of revenue	10,374	78.6 %	11,764	80.3 %	31,378	78.6 %	38,564	80.1 %				
Gross profit	2,822	21.4 %	2,884	19.7 %	8,523	21.4 %	9,572	19.9 %				
									Dollars	% of Net Revenue	Dollars	% of Net Revenue
									Dollars in millions			
Net revenue:												
Products												
Products												
Products									\$12,419	94.2 %	\$13,044	94.5 %
Services									766	5.8 %	754	5.5 %
Total net revenue									13,185	100.0 %	13,798	100.0 %

Cost of net revenue:																	
Products <sup>(1)</sup>																	
Products <sup>(1)</sup>																	
Products <sup>(1)</sup>																	
Services <sup>(2)</sup>										Services <sup>(2)</sup>							
Total cost of net revenue										Total cost of net revenue							
Gross Margin										Gross Margin							
Research and development	Research and development	354	2.7 %	368	2.5 %	1,167	2.9 %	1,271	2.6 %	Research and development	399	3.0	3.0 %	403	2.9	2.9 %	
Selling, general and administrative	Selling, general and administrative	1,302	9.9 %	1,143	7.8 %	4,031	10.2 %	4,075	8.5 %	Selling, general and administrative	1,383	10.5	10.5 %	1,331	9.7	9.7 %	
Restructuring and other charges	Restructuring and other charges	75	0.5 %	13	0.1 %	416	1.0 %	148	0.4 %	Restructuring and other charges	63	0.5	0.5 %	141	1.0	1.0 %	
Acquisition and divestiture charges	Acquisition and divestiture charges	48	0.4 %	31	0.2 %	205	0.5 %	83	0.2 %	Acquisition and divestiture charges	27	0.2	0.2 %	84	0.6	0.6 %	
Amortization of intangible assets	Amortization of intangible assets	91	0.7 %	50	0.3 %	262	0.7 %	154	0.3 %	Amortization of intangible assets	81	0.6	0.6 %	85	0.6	0.6 %	
Russia exit charges		—	— %	23	0.2 %	—	— %	23	— %								
Total operating expenses										Total operating expenses							
Earnings from operations	Earnings from operations	952	7.2 %	1,256	8.6 %	2,442	6.1 %	3,818	7.9 %	Earnings from operations	935	7.1	7.1 %	743	5.4	5.4 %	
Interest and other, net	Interest and other, net	(16)	(0.1)%	(70)	(0.5)%	(357)	(0.9)%	(141)	(0.3)%	Interest and other, net	(142)	(1.1)	(1.1)%	(181)	(1.3)	(1.3)%	
Earnings before taxes	Earnings before taxes	936	7.1 %	1,186	8.1 %	2,085	5.2 %	3,677	7.6 %	Earnings before taxes	793	6.0	6.0 %	562	4.1	4.1 %	
(Provision for) benefit from taxes		(170)	(1.3)%	(64)	(0.4)%	204	0.5 %	(522)	(1.0)%								
Provision for taxes										Provision for taxes							
Net earnings	Net earnings	\$ 766	5.8 %	\$ 1,122	7.7 %	\$ 2,289	5.7 %	\$ 3,155	6.6 %	Net earnings	\$ 622	4.7	4.7 %	\$ 469	3.4	3.4 %	

<sup>(1)</sup> Products cost of net revenue as a percentage of net revenue is calculated as a percentage of product net revenue.

<sup>(2)</sup> Services cost of net revenue as a percentage of net revenue is calculated as a percentage of services net revenue.

## Net Revenue

Products net revenue includes revenue from the sale of hardware, supplies, subscriptions and software licenses. Services net revenue includes revenue from our service offerings and support on hardware devices. For the three months ended **July 31, 2023** January 31, 2024, net revenue decreased **9.9%** 4.4% (decreased **7.4%** 4.9% on a constant currency basis) as compared to the prior-year period. U.S. net revenue decreased **6.7%** 7.0% to **\$4.8 billion** \$4.4 billion, and net revenue from international operations decreased **11.7%** 3.1% to \$8.4 billion. The decrease in net revenue was primarily driven by lower average selling prices ("ASPs") in Personal Systems and Printing as well as foreign currency impacts.

For the nine months ended July 31, 2023, total net revenue decreased 17.1% (decreased 13.6% on a constant currency basis) as compared to the prior-year period. U.S. net revenue decreased 15.0% to \$13.9 billion, and net revenue from international operations decreased 18.2% to \$26.0 billion **\$8.8 billion**. The decrease in net revenue was primarily

driven by demand softness and lower ASPs competitive pricing in both Personal Systems and Printing as well as products, partially offset by favorable foreign currency impacts. impacts while services increased nominally.

A detailed discussion of the factors contributing to the changes in segment net revenue is included in "Segment Information" below.

## HP INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of

### Financial Condition and Results of Operations (Continued)

#### Gross Margin

For the three months ended July 31, 2023 January 31, 2024, gross margin increased by 1.7 percentage points primarily driven by products gross margin due to lower commodity and logistics costs, favorable foreign currency impacts and cost in Personal Systems and mix shift towards Printing, savings, partially offset by competitive pricing and foreign currency impacts.

For the nine months ended July 31, 2023, while services gross margin increased by 1.5 percentage points, primarily driven by mix shift towards Printing, and lower commodity and logistics cost in Personal Systems, partially offset by foreign currency impacts and competitive pricing in Personal Systems, nominally.

A detailed discussion of the factors contributing to the changes in segment gross margins is included under "Segment Information" below.

#### Operating Expenses

##### Research and Development ("R&D")

R&D expense decreased 3.8% 1.0% for the three months ended July 31, 2023 January 31, 2024, primarily due to lower variable compensation and disciplined cost management, partially offset by the Poly acquisition.

higher R&D expense decreased 8.2% for partner funding received in the nine months ended July 31, 2023, primarily due to disciplined cost management, and lower variable compensation, partially offset by the Poly acquisition. prior period.

##### Selling, General and Administrative ("SG&A")

SG&A expense increased 13.9% 3.9% for the three months ended July 31, 2023, January 31, 2024 primarily due to the Poly acquisition.

SG&A expense decreased 1.1% for the nine months ended July 31, 2023, primarily due to higher go-to market initiatives, partially offset by lower variable compensation and disciplined cost management including Future Ready transformation savings, and variable compensation, partially offset by the Poly acquisition, savings.

##### Restructuring and Other Charges

Restructuring and other charges for the three and nine months ended July 31, 2023 January 31, 2024 primarily relate primarily to the Fiscal 2023 Plan. For more information, see Note 3, "Restructuring and other charges", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

##### Acquisition and Divestiture Charges

Acquisition and divestiture charges primarily include direct third-party professional and legal fees, integration and divestiture-related costs, non-cash adjustments to the fair value of certain acquired assets, such as inventory, and certain compensation charges related to cash settlement of restricted stock units and performance-based restricted stock units from acquisitions. Acquisition and divestiture charges for the three and nine months ended July 31, 2023 increased January 31, 2024 decreased by \$17 million and \$122 million, respectively, \$57 million primarily due to the fiscal year 2022 Poly acquisition. acquisition and continuing integration progress.

##### Amortization of Intangible Assets

Amortization of intangible assets for the three and nine months ended July 31, 2023 relates January 31, 2024 primarily relate to intangible assets resulting from prior acquisitions. Amortization of intangible assets increased by \$41 million acquisitions and \$108 million for the three and nine months ended July 31, 2023, respectively, primarily due to the Poly acquisition. remained flat.

##### Interest and Other, Net

Interest and other, net expense decreased \$54 million \$39 million for the three months ended July 31, 2023, January 31, 2024 primarily due to the net gain on extinguishment of debt, partially offset by higher lower interest expense on debt and factoring costs.

Interest and other, net expense increased \$216 million for the nine months ended July 31, 2023, primarily due to higher interest expense on debt and factoring costs, partially offset by the net gain on extinguishment of debt.

##### Provision for taxes Taxes

Our HP's effective tax rate was 18.2% 21.6% for the three months ended July 31, 2023 and (9.8)% for the nine months ended July 31, 2023. The difference between January 31, 2024, which did not materially differ from the U.S. federal statutory tax rate of 21%.

In December 2021, the Organization for Economic Cooperation and our effective Development ("OECD") enacted model rules for a new global minimum tax rate for framework ("BEPS Pillar Two"), and various governments around the three months ended July 31, 2023 was primarily due to favorable tax rates associated with certain earnings from our operations world have enacted, or are in lower-tax jurisdictions throughout the world. For process of enacting, legislation on this. We are in the nine months ended July 31, 2023, process of assessing the difference was primarily due to tax effects of internal reorganization.

During Pillar Two legislation for when it comes into effect, and we plan to treat the three and nine months ended July 31, 2023, we recorded \$32 million and \$724 million, respectively, of net income tax benefits related to discrete items in the provision for taxes. The nine months ended July 31, 2023 included benefits of \$697 million related to tax effects of internal reorganization. The three and nine months ended July 31, 2023 also included benefits of \$16 million and \$82 million related to restructuring charges, \$51 million and \$15 million related as a period cost. Due to the filing complexities in applying the legislation, the quantitative impact of tax returns in various jurisdictions, and \$10 million and \$37 million related to acquisition and divestiture charges, respectively. These benefits were partially offset by income tax charges of \$2 million and \$60 million related to audit settlements in various the enacted or substantively enacted legislation is not yet reasonably estimable.



## HP INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of

#### Financial Condition and Results of Operations (Continued)

jurisdictions, \$17 million and \$32 million of uncertain tax position charges, and \$27 million and \$25 million related to extinguishment of debt for the three and nine months ended July 31, 2023, respectively. During the three and nine months ended July 31, 2023, discrete items in the provision for taxes and excess tax benefits associated with stock options, restricted stock units and performance-adjusted restricted stock units were immaterial.

#### Segment Information

During the first quarter of fiscal year 2024, HP realigned its business unit financial reporting more closely with its customer market segmentation. A description of the products and services for each segment and the business unit realignment can be found in Note 2, "Segment Information" to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference. Future changes to this organizational structure may result in changes to the segments disclosed.

## HP INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of

#### Financial Condition and Results of Operations (Continued)

#### Personal Systems

		Three months ended July 31			Nine months ended July 31			Three months ended January 31		
		2023	2022	% Change	2023	2022	% Change	2024	2023	% Change
		Dollars in millions						Dollars in millions		
Net revenue	Net revenue	\$ 8,932	\$ 10,073	(11.3)%	\$ 26,286	\$ 33,771	(22.2)%	\$ 8,809	\$ 9,185	(4.1) %
Earnings from operations	Earnings from operations	\$ 592	\$ 673	(12.0)%	\$ 1,498	\$ 2,331	(35.7)%	\$ 537	\$ 475	13.1 %
Earnings from operations as a % of net revenue	Earnings from operations as a % of net revenue	6.6	% 6.7	%	5.7	% 6.9	%	6.1	% 5.2	%

The components of net revenue and the weighted net revenue change by business unit were as follows:

								Three months ended January 31	
								Net Revenue	Weighted Net Revenue Change <sup>(1)</sup>
Three months ended July 31				Nine months ended July 31					
Net Revenue		Weighted Net Revenue Change <sup>(1)</sup>		Net Revenue		Weighted Net Revenue Change <sup>(1)</sup>			
2023	2022			2023	2022				
Dollars in millions		Percentage Points		Dollars in millions		Percentage Points		Dollars in millions	Percentage Points



Commercial PS	Commercial PS	\$	6,201	\$	6,956	(7.5)	\$	18,499	\$	22,600	(12.2)
Consumer PS	Consumer PS		2,731		3,117	(3.8)		7,787		11,171	(10.0)
Total Personal Systems	Total Personal Systems	\$	8,932	\$	10,073	(11.3)	\$	26,286	\$	33,771	(22.2)

(1) Weighted Net Revenue Change Percentage Points measures contribution of each business unit towards overall segment revenue growth. It is calculated by dividing the change in revenue of each business unit from the prior-year period by total segment revenue for the prior-year period.

#### Three months ended July 31, 2023 January 31, 2024 compared with three months ended July 31, 2022 January 31, 2023

Personal Systems net revenue decreased 11.3% 4.1% (decreased 8.3% 4.9% on a constant currency basis) for the three months ended July 31, 2023 January 31, 2024. The net revenue decrease was primarily due to a decline in average selling prices price ("ASPs") by 16.8% 7.5%, partially offset by an a 5.1% increase in revenue driven by the Poly acquisition commercial and 3.0% increase in consumer client PCs unit volume primarily driven by higher consumer notebooks, as we outperformed the market in units while maintaining profitability. The decline in ASPs was is primarily due to competitive pricing and unfavorable mix shift and foreign shifts, partially offset by favorable currency impacts.

Consequently, Commercial PS net revenue decreased 10.9% 5.3% primarily driven by lower due to a 5.1% decline in ASPs, partially offset by an a 1.9% increase in hybrid systems revenue driven by the Poly acquisition. The lower ASPs were driven by unfavorable mix shift units and foreign currency impacts.

Consumer PS net revenue decreased 12.4% driven by lower 1.4% primarily due to a 10.4% decline in ASPs, partially offset by unit a 9.8% increase in notebooks. The lower ASPs were driven by competitive pricing and foreign currency impacts, units.

Personal Systems earnings from operations as a percentage of net revenue decreased increased by 0.1 0.9 percentage points. The decrease increase was primarily driven by an increase in gross margin, partially offset by an increase in operating expenses as a percentage of revenue, partially offset by an increase in gross margin. revenue. Gross margin increased primarily due to lower commodity and logistics cost, partially offset by costs, favorable foreign currency impacts and cost savings, partially offset by competitive pricing. Operating expenses as a percentage of revenue increased primarily driven by due to higher go-to market initiatives and higher R&D partner funding received in the acquisition of Poly, prior year, partially offset by lower variable compensation and disciplined cost management including Future Ready transformation savings.

#### Nine months ended July 31, 2023 compared with nine months ended July 31, 2022

Personal Systems net revenue decreased 22.2% (decreased 18.1% on a constant currency basis) for the nine months ended July 31, 2023. The net revenue decrease was primarily due to a 18.9% decrease in commercial and consumer client PCs unit volume and a decline in ASPs by 7.8%, partially offset by an increase in revenue driven by the Poly acquisition. The decline in unit volume was due to demand softness and elevated industry-wide reseller inventory. The decline in ASPs was primarily due to foreign currency impacts, unfavorable mix shift and competitive pricing.

Commercial PS net revenue decreased 18.1% primarily driven by unit decline due to demand softness and lower ASPs, partially offset by an increase in hybrid systems revenue driven by the Poly acquisition. The lower ASPs were driven by unfavorable mix shift and foreign currency impacts.

### HP INC. AND SUBSIDIARIES

#### Management's Discussion and Analysis of

#### Financial Condition and Results of Operations (Continued)

Consumer PS net revenue decreased 30.3% driven by unit decline due to demand softness and lower ASPs. The lower ASPs were driven by competitive pricing and foreign currency impacts, partially offset by favorable mix shifts.

Personal Systems earnings from operations as a percentage of net revenue decreased by 1.2 percentage points. The decrease was driven by an increase in operating expenses as a percentage of revenue, partially offset by an increase in gross margin. Gross margin increased primarily due to lower commodity and logistics cost and favorable mix shift, partially offset by foreign currency impacts and competitive pricing. Operating expenses as a percentage of revenue increased primarily driven by the acquisition of Poly, partially offset by disciplined cost management including Future Ready transformation savings and lower variable compensation.

#### Printing

	Three months ended July 31								Three months ended January 31								
	Three months ended July 31			Nine months ended July 31			Three months ended January 31										
			%			%			%								
	2023	2022	Change	2023	2022	Change	2024		2023	% Change							
	Dollars in millions								Dollars in millions								
Net revenue	Net revenue	\$	4,263	\$	4,575	(6.8)%	\$	13,611	\$	14,369	(5.3)%	Net revenue	\$	4,375	\$	4,612	(5.1) %

Earnings from operations	Earnings from operations	\$	794	\$	904	(12.2)%	\$	2,563	\$	2,725	(5.9)%	Earnings from operations	\$	872	\$	870	0.2 %
Earnings from operations as a % of net revenue	Earnings from operations as a % of net revenue	18.6	%	19.8	%		18.8	%	19.0	%		Earnings from operations as a % of net revenue	19.9	%	18.9	%	

The components of net revenue and the weighted net revenue change by business unit were as follows:

										Three months ended January 31	
										Net Revenue	Weighted Net Revenue Change <sup>(1)</sup>

## Financial Condition and Results of Operations (Continued)

### Nine months ended July 31, 2023 compared with nine months ended July 31, 2022

Printing net revenue decreased 5.3% (decreased 3.3% on a constant currency basis) for the nine months ended July 31, 2023. The decrease in net revenue was driven by Consumer Printing, Supplies as well as foreign currency impacts, go-to market initiatives, partially offset by Commercial Printing. Net revenue for Supplies decreased 4.2%, primarily due to decline in the installed base and usage. Printer unit volume decreased 7.2% and hardware ASPs decreased 1.5%. The decrease in printer unit volume was primarily driven by overall demand weakness. Print hardware ASPs decreased primarily due to foreign currency impacts, partially offset by pricing optimization in Commercial Printing and mix shifts.

Net revenue for Commercial Printing increased by 0.1%, primarily due to 6.4% increase in ASPs, partially offset by 5.3% decrease in printer unit volume. The increase in ASPs was primarily driven by mix shift and pricing optimization, partially offset by foreign currency impacts.

Net revenue for Consumer Printing decreased 16.9%, primarily due to 7.6% decrease in printer unit volume and 10.2% decrease in ASPs. The decrease in ASPs was primarily driven by competitive pricing and foreign currency impacts, partially offset by mix shift.

Printing earnings from operations as a percentage of net revenue decreased by 0.2 percentage points. The decrease was driven by decline in gross margin, partially offset by lower operating expenses as a percentage of revenue. The decline in gross margin was primarily driven by pricing pressure, and foreign currency impacts, partially offset by favorable mix shift. Operating expenses as a percentage of revenue decreased primarily due to lower variable compensation and disciplined cost management including Future Ready transformation savings.

### Corporate Investments

The loss from operations in Corporate Investments for the three and nine months ended July 31, 2023 January 31, 2024 was primarily due to expenses associated with our incubation projects and investments in digital enablement.

## LIQUIDITY AND CAPITAL RESOURCES

We use cash generated by operations as our primary source of liquidity. We believe that current cash, cash flow from operating activities, new borrowings, available commercial paper authorization and the credit facilities will be sufficient to meet HP's operating cash requirements, planned capital expenditures, interest and principal payments on all borrowings, pension and post-retirement funding requirements, authorized share repurchases and annual dividend payments for the foreseeable future. Additionally, if suitable acquisition opportunities arise, the Company may obtain all or a portion of the required financing through additional borrowings. While our access to capital markets may be constrained and our cost of borrowing may increase under certain business, market and economic conditions, our access to a variety of funding sources to meet our liquidity needs is designed to facilitate continued access to capital resources under all such conditions. Our liquidity is subject to various risks including the risks identified in the section entitled "Risk Factors" in Item 1A of Part II of this report as well as Item 1A of Part I in our Annual Report on Form 10-K for the fiscal year ended October 31, 2022 October 31, 2023 and the market risks identified in the section entitled "Quantitative and Qualitative Disclosures about Market Risk" in Item 3 of Part I of this report.

Amounts held outside of the U.S. are generally utilized to support non-U.S. liquidity needs and may from time to time be distributed to the U.S. Repatriations of amounts held outside the U.S. generally will not be taxable from a U.S. federal tax perspective but may be subject to state income or foreign withholding tax upon repatriation. As we evaluate the future cash needs of our operations, we may revise the amount of foreign earnings considered to be permanently reinvested in our foreign subsidiaries and how to utilize such funds, including reducing our gross debt level, or other uses.

### Liquidity

Our cash, cash equivalents and restricted cash and total debt were as follows:

	As of			
	July 31, 2023		October 31, 2022	
	In millions			
Cash and cash equivalents	\$	1,673	\$	3,145
Restricted cash	\$	45	\$	—
Total debt	\$	9,679	\$	11,014

	As of			
	January 31, 2024		October 31, 2023	
	In millions			
Cash and cash equivalents	\$	2,263	\$	3,107
Restricted cash	\$	154	\$	125
Total debt	\$	9,660	\$	9,484

## HP INC. AND SUBSIDIARIES

**Management's Discussion and Analysis of  
Financial Condition and Results of Operations (Continued)**

Our key cash flow metrics were as follows:

	Nine months ended July 31		Three months ended January 31		
	2023	2022	2024		
	In millions		In millions		
Net cash provided by operating activities	\$ 1,596	\$2,559			
Net cash provided by (used in) operating activities					
Net cash used in investing activities		(570)			
Net cash used in financing activities		(2,453)			
Net (decrease) increase in cash, cash equivalents and restricted cash					
Net decrease in cash, cash equivalents and restricted cash					

**Operating Activities**

Compared to the corresponding period in fiscal year 2022, 2023, net cash provided by operating activities decreased increased by \$1.0 billion \$0.1 billion for the nine three months ended July 31, 2023 January 31, 2024, primarily due to lower higher net earnings and favorable working capital movements including changes in receivables from contract manufacturers, impacts, partially offset by lower amounts collected and held on behalf of a third party for trade receivables previously sold and higher variable compensation and changes payout in sales and marketing program liabilities. the current period for fiscal year 2023.

**Key Working Capital Metrics**

Management utilizes current cash conversion cycle information to manage our working capital level. Our working capital metrics and cash conversion cycle impacts were as follows:

As of			As of			Y/Y Change							Y/Y Change
July 31, 2023	October 31, 2022	Change	July 31, 2022	October 31, 2021	Change		January 31, 2024	October 31, 2023	Change	January 31, 2023	October 31, 2022	Change	

Days of sales outstanding in accounts receivable ("DSO")	Days of sales outstanding in accounts receivable ("DSO")	30	28	2	27	30	(3)	3
Days of supply in inventory ("DOS")	Days of supply in inventory ("DOS")	62	57	5	63	53	10	(1)
Days of purchases outstanding in accounts payable ("DPO")	Days of purchases outstanding in accounts payable ("DPO")	(123)	(114)	(9)	(119)	(108)	(11)	(4)
Cash conversion cycle	Cash conversion cycle	(31)	(29)	(2)	(29)	(25)	(4)	(2)

July, January 31, 2023 2024 as compared to July 31, 2022 January 31, 2023

The cash conversion cycle is the sum of days of DSO and DOS less DPO. Items which may cause the cash conversion cycle in a particular period to differ from historical trends include, but are not limited to, changes in business mix, changes in payment terms and timing, timing and extent of receivables factoring, seasonal trends and the timing of revenue recognition and inventory purchases within the period.

DSO measures the average number of days our receivables are outstanding. DSO is calculated by dividing ending accounts receivable, net of allowance for credit losses, by a 90-day average net revenue. The increase decrease in DSO was primarily due to unfavorable driven by favorable revenue linearity and a marginal increase in extended payment terms. improved collections.

DOS measures the average number of days from procurement to sale of our product. DOS is calculated by dividing ending inventory by a 90-day average cost of goods sold. The decrease increase in DOS was is primarily due to supply chain improvements strategic buys in Printing, Personal Systems and higher in-transit sea shipments, offset by inventory reduction in Print.

DPO measures the average number of days our accounts payable balances are outstanding. DPO is calculated by dividing ending accounts payable by a 90-day average cost of goods sold. The increase in DPO was primarily driven by sequentially higher manufacturing volumes in Personal Systems in the current period as compared to a decline in the prior year period. favorable payment terms with vendors.

#### Investing Activities

Compared to the corresponding period in fiscal year 2022, 2023, net cash used in investing activities decreased by \$0.1 billion \$0.2 billion for the nine three months ended July 31, 2023 January 31, 2024, primarily due to a decrease in net investment in property, plant and equipment of \$0.2 billion, partially offset by higher lower collateral posted for derivative instruments of \$0.1 billion. instruments.

#### Financing Activities

Compared to the corresponding period in fiscal year 2022, 2023, net cash used in financing activities increased decreased by \$1.7 billion \$0.2 billion for the nine three months ended July 31, 2023 January 31, 2024, primarily due to the lower net payment of debt repayment of \$0.9 billion \$0.4 billion and \$0.2 billion of collateral

## HP INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

posted returned for derivative instruments in the current year period, compared to issuance of senior unsecured notes of \$3.9 billion and share repurchases of \$3.4 billion \$0.2 billion in the prior year period. period, partially offset by a \$0.4 billion increase in share repurchases.

#### Share Repurchases and Dividends

During the nine three months ended July 31, 2023 January 31, 2024, HP returned \$0.9 billion \$0.8 billion to the shareholders in the form of cash dividends of \$0.8 billion \$0.3 billion and share repurchases of \$0.1 billion \$0.5 billion. As of July 31, 2023 January 31, 2024, HP had approximately \$2.0 billion \$1.5 billion remaining under the share repurchase authorizations approved by HP's Board of Directors.

For more information on our share repurchases, see Note 10, "Stockholders' Deficit", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

#### Capital Resources

#### Debt Levels

We maintain debt levels that we establish through consideration of a number of factors, including cash flow expectations, cash requirements for operations, investment plans (including acquisitions), share repurchase activities, our cost of capital and targeted capital structure as well as credit rating considerations. Depending on these factors, we may, from time to time, incur additional indebtedness or repay or refinance existing indebtedness. Outstanding borrowings decreased increased to \$9.7 billion as of July 31, 2023 January 31, 2024 as compared to \$11.0 billion \$9.5 billion as of October 31, 2022 October 31, 2023, bearing weighted-average interest rates of 4.2% for both January 31, 2024 and 3.7% for July 31, 2023 and October 31, 2022, respectively. October 31, 2023.

Our weighted-average interest rate reflects the effective rate on our borrowings prevailing during the period and reflects the effect of interest rate swaps. For more information on our interest rate swaps, see Note 8, "Financial Instruments", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

As of July 31, 2023 January 31, 2024, we maintained a 5-year sustainability-linked senior unsecured committed revolving credit facility with aggregate lending commitments of \$5.0 billion which will be available until May 26, 2026. In March 2023, we also entered into a \$1.0 billion senior unsecured committed revolving credit facility with a 364-day maturity. Funds borrowed under the revolving credit facilities may be used for general corporate purposes.

#### Available Borrowing Resources

As of July 31, 2023 January 31, 2024, we had available borrowing resources of \$1.2 billion \$1.0 billion from uncommitted lines of credit in addition to the full capacity of the revolving credit facilities.

In December 2022, we filed a non-automatic shelf registration statement (the "2022 Shelf Registration Statement") with the SEC. The 2022 Shelf Registration Statement was declared effective by the SEC on March 1, 2023 and enables us to offer for sale, from time to time, in one or more offerings, up to \$3.0 billion, in the aggregate, of debt securities, common stock, preferred stock, depository shares and warrants.

For more information on our borrowings, see Note 9, "Borrowings", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

#### Credit Ratings

Our credit risk is evaluated by major independent rating agencies based upon publicly available information as well as information they obtain during our ongoing discussions. While we currently do not have any rating downgrade triggers that would accelerate the maturity of a material amount of our debt, a downgrade from our current credit rating may increase the cost of borrowing under our credit facility, reduce market capacity for our commercial paper, require the posting of additional collateral under some of our derivative contracts and may have a negative impact on our liquidity and capital position and our contractual business going forward, depending on the extent of such downgrade. We can access alternative sources of funding, including drawdowns under our credit facilities, if necessary, to offset potential reductions in the market capacity for our commercial paper.

## CONTRACTUAL AND OTHER OBLIGATIONS

#### Retirement and Post-Retirement Benefit Plan Contributions

As of July 31, 2023 January 31, 2024, we anticipate making contributions for the remainder of fiscal year 2023 2024 of approximately \$9 \$34 million to our non-U.S. pension plans, and \$12 \$25 million to cover benefit payments to U.S. non-qualified pension plan participants. participants and \$1 million to cover benefit claims for our post-retirement benefit plans. Our policy is to fund our pension plans so that we meet the minimum contribution required by local government, funding and taxing authorities. For more information on our retirement and post-retirement benefit plans, see Note 4, "Retirement and Post-

## HP INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of

### Financial Condition and Results of Operations (Continued)

Retirement Post-Retirement Benefit Plans", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

#### Cost Savings Plan

As a result of our approved restructuring plans, we expect to make future cash payments of approximately \$0.6 \$0.4 billion. We expect to make future cash payments of \$0.1 \$0.2 billion in fiscal year 2023 2024 with remaining cash payments through fiscal year 2025. For more information on our restructuring activities that are part of our cost improvements, see Note 3, "Restructuring and Other Charges", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

#### Uncertain Tax Positions

As of **July 31, 2023** **January 31, 2024**, we had approximately **\$938** **\$943** million of recorded liabilities and related interest and penalties pertaining to uncertain tax positions. We are unable to make a reasonable estimate as to when cash settlement with the tax authorities might occur due to the uncertainties related to these tax matters. Payments of these obligations would result from settlements with taxing authorities. For more information on our uncertain tax positions, see Note 5, "Taxes on Earnings", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

#### *Off-balance sheet arrangements*

As part of our ongoing business, we have not participated in transactions that generate material relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

HP utilizes certain third-party arrangements in the normal course of business as part of HPs cash and liquidity management and also to provide liquidity to certain partners to facilitate their working capital requirements. For more information on our third-party short-term financing arrangements, see Note 6, "Supplementary Financial Information", to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

For quantitative and qualitative disclosures about market risk affecting HP, see "Quantitative and Qualitative Disclosures About Market Risk" in Item 7A of Part II of our Annual Report on Form 10-K for the fiscal year ended **October 31, 2022** **October 31, 2023**. Our exposure to market risk has not changed materially since **October 31, 2022** **October 31, 2023**.

### **Item 4. Controls and Procedures.**

#### *Evaluation of Disclosure Controls and Procedures*

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of **any changes in the effectiveness of the design and operation of our internal control over financial reporting (as such term is disclosure controls and procedures, as defined in Rules 13a-15(f) 13a-15(e) and 15d-15(f) 15d-15(e) under the Exchange Act) that occurred during our most recently completed fiscal quarter. Act as of the end of the period covered by this report (the "Evaluation Date").** Based on **that this** evaluation, our principal executive officer and principal financial officer concluded that, as of **such date, the Evaluation Date**, our disclosure controls and procedures were not effective due to **the material weaknesses weakness in our internal control over financial reporting described below.**

#### *Material Weaknesses Weakness*

As previously reported in **Internal Control Over Financial Reporting**

**A the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2023, we previously identified a material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a reporting. The material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis.**

**We identified material weaknesses in internal control over financial reporting due to design deficiencies involving (i) recognition of revenue for a Personal Systems customer's transactions involving third-party financing and (ii) weakness resulted from undue reliance on a payment application information generated from certain software solutions affecting net revenue without effectively designed information technology general controls ("ITGCs"), specifically around user access and change management. Information generated from these software solutions is used by management in accounting for certain sales incentive programs in EMEA, associated with net revenue, including estimating variable consideration, and certain of approximately 4% these software solutions are used in the processing of total consolidated revenues, for which management did not receive the System and Organization Controls Type 1 (SOC-1) Report timely and did not have effective complementary user entity controls. revenue-related transactions.**

**The This material weakness described in clause (i) resulted in an error related to a revenue contract in our Personal Systems segment that comprises less than 1% of total consolidated revenues for the impacted periods. As a result, we revised our prior period financial statements for this error and other previously identified errors, the impact of which was not material to our previously filed financial statements. The error was identified by management as part of the financial statement close process for the period ended July 31, 2023. The material weakness described in clause (ii) above did not result in any errors. While these this material weaknesses weakness did not result in a material misstatement of our previously filed financial statements, there is a reasonable possibility that these control deficiencies it could have resulted in a material misstatement in the Company's annual or interim consolidated financial statements that would not be detected. Accordingly, we have determined that these control deficiencies constitute it constituted a material weaknesses. weakness.**

#### **Remediation Plan for With respect to the Material Weaknesses**

**The Company's material weakness above, management, under the oversight of the Audit Committee, is in the process of designing prevent and detect controls appropriate ITGCs specific to the impacted business activity.**

**The Company's management is also enhancing its processes and controls to help ensure the timely review of the SOC-1 report in conjunction with designing and implementing related, effective complementary user entity controls associated with the sales incentive payment processing application.**

**software solutions. While we have taken steps to implement our remediation plan, the material weaknesses weakness will not be considered remediated until the enhanced controls operate for a sufficient period of time and management has concluded, through testing, that the related controls are effective. The Company will monitor the effectiveness of its remediation plan and refine its remediation plan as appropriate.**

#### *Changes in Internal Control over Financial Reporting*

As described above, we are taking steps to remediate the material **weaknesses weakness** in our internal control over financial reporting. Other than in connection with the remediation process described above, no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended **July 31, 2023** **January 31, 2024** that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings.

Information with respect to this item may be found in Note 12, "Litigation and Contingencies" to the Consolidated Condensed Financial Statements in Item 1 of Part I of this report, which is incorporated herein by reference.

### Item 1A. Risk Factors.

Our operations and financial results are subject to various risks and uncertainties, including those described in Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended **October 31, 2022** **October 31, 2023**, which could adversely affect our business, financial condition, results of operations, cash flows, and the trading price of our common and capital stock. **Other than the risk factors set forth below, there** **There** have been no material changes in our risk factors since our Annual Report on Form 10-K for the fiscal year ended **October 31, 2022** **October 31, 2023**.

**We have identified material weaknesses in our internal control over financial reporting that could, if not remediated, result in material misstatements in our financial statements and cause us to fail to meet our reporting and financial obligations.**

As more fully disclosed in Item 4, "Controls and Procedures," under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures and internal control over financial reporting. Based on that evaluation, we have concluded that our disclosure controls and procedures were not effective as of July 31, 2023 and October 31, 2022 due to material weaknesses in internal control over financial reporting. A material weakness is a deficiency, or a combination of deficiencies, in our internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis.

We identified material weaknesses in internal control over financial reporting due to design deficiencies involving (i) recognition of revenue for a Personal Systems customer's transactions involving third-party financing and (ii) undue reliance on a payment application for certain sales incentive programs in EMEA, associated with variable consideration of approximately 4% of total consolidated revenues, for which management did not receive the System and Organization Controls Type 1 (SOC-1) Report timely and did not have effective complementary user entity controls. The material weakness described in clause (i) resulted in an error related to a revenue contract in our Personal Systems segment that comprises less than 1% of total consolidated revenues for the impacted periods. As a result, we revised our prior period financial statements for this error and other previously identified errors, the impact of which was not material to our previously filed financial statements. The error was identified by management as part of the financial statement close process for the period ended July 31, 2023. The material weakness described in clause (ii) above did not result in any errors. While these material weaknesses did not result in a material misstatement of our previously filed financial statements, there is a reasonable possibility that these control deficiencies could have resulted in a material misstatement in the Company's annual or interim consolidated financial statements that would not be detected. Accordingly, we have determined that these control deficiencies constitute material weaknesses.

The Company's management, under the oversight of the Audit Committee, is in the process of designing prevent and detect controls specific to the impacted business activity. The Company's management is also enhancing its processes and controls to help ensure the timely review of the SOC-1 report in conjunction with designing and implementing related, effective complementary user entity controls associated with the sales incentive payment processing application. However, we can give no assurance that the measures we take will remediate the material weaknesses or that additional material weaknesses will not arise in the future. Any failure to remediate the material weaknesses, or the development of new material weaknesses in our internal control over financial reporting, could result in material misstatements in our financial statements and cause us to fail to meet our reporting and financial obligations, which in turn could have a negative impact on our financial condition, results of operations or cash flows, restrict our ability to access the capital markets, require significant resources to correct the material weaknesses or deficiencies, subject us to fines, penalties or judgments, harm our reputation or otherwise cause a decline in investor confidence and cause a decline in the market price of our stock.

**Ineffective internal controls could impact our business and operating results.**

Our internal control over financial reporting may not prevent or detect misstatements because of its inherent limitations, including the possibility of human error, failure or interruption of information technology systems, the circumvention or overriding of controls, or fraud. Even effective internal controls can provide only reasonable assurance with respect to the preparation and fair presentation of financial statements. If we fail to maintain the adequacy of our internal controls, including any failure to implement required new or improved controls, or if we experience difficulties in their implementation, our business and operating results could be harmed and the company could fail to meet its financial reporting obligations.

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### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Recent Sales of Unregistered Securities

There were no unregistered sales of equity securities during the period covered by this report.

#### Issuer Purchases of Equity Securities

The table below provides information regarding the Company's share repurchases during the three months ended **July 31, 2023** **January 31, 2024**.



Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased under the Plans or Programs
In thousands, except per share amounts				
May 2023	—	\$ —	—	2,034,564
June 2023	—	\$ —	—	2,034,564
July 2023	—	\$ —	—	2,034,564
<b>Total</b>	<b>—</b>		<b>—</b>	

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased under the Plans or Programs
In thousands, except per share amounts				
November 2023	—	\$ —	—	\$ 2,034,564
December 2023	3,667	\$ 30.30	3,667	\$ 1,923,463
January 2024	13,082	\$ 29.73	13,082	\$ 1,534,564
<b>Total</b>	<b>16,749</b>		<b>16,749</b>	

The Company's share repurchase program, which does not have a specific expiration date, authorizes repurchases in the open market or in private transactions. On February 22, 2020, HP's Board of Directors increased HP's remaining share repurchase authorization to \$15.0 billion in total. All share repurchases settled in the first quarter of fiscal year 2024 were open market transactions. As of July 31, 2023 January 31, 2024, HP had approximately \$2.0 billion \$1.5 billion remaining under the share repurchase authorizations. From time-to-time HP may repurchase shares opportunistically and to offset the dilution created by shares issued under employee stock plans.

### Item 3. Defaults Upon Senior Securities.

None.

### Item 4. Mine Safety Disclosures.

Not applicable.

### Item 5. Other Information.

Our directors and officers (as defined in Exchange Act Rule 16a-1(f)) may from time to time enter into plans or other arrangements for the purchase or sale of our shares that are intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or may represent a non-Rule 10b5-1 trading arrangement under the Exchange Act. During the quarter three months ended July 31, 2023 January 31, 2024, no such plans or other arrangements were adopted or terminated.

### Item 6. Exhibits.

The Exhibit Index beginning on page 6512 of this report sets forth a list of exhibits.

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## HP INC. AND SUBSIDIARIES EXHIBIT INDEX

Exhibit Number	Exhibit Description	Incorporated by Reference			
		Form	File No.	Exhibit(s)	Filing Date
2(a)	<a href="#">Separation and Distribution Agreement, dated as of October 31, 2015, by and among Hewlett-Packard Company, Hewlett Packard Enterprise Company and the Other Parties Thereto.**</a>	8-K	001-04423	2.1	November 5, 2015
2(b)	<a href="#">Transition Services Agreement, dated as of November 1, 2015, by and between Hewlett-Packard Company and Hewlett Packard Enterprise Company.**</a>	8-K	001-04423	2.2	November 5, 2015
2(c)	<a href="#">Employee Matters Agreement, dated as of October 31, 2015, by and between Hewlett-Packard Company and Hewlett Packard Enterprise Company.**</a>	8-K	001-04423	2.4	November 5, 2015
3(a)	<a href="#">Registrant's Certificate of Incorporation.</a>	10-Q	001-04423	3(a)	June 12, 1998
3(b)	<a href="#">Registrant's Amendment to the Certificate of Incorporation.</a>	10-Q	001-04423	3(b)	March 16, 2001

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Exhibit Number	Exhibit Description	Incorporated by Reference			
		Form	File No.	Exhibit(s)	Filing Date
3(c)	<a href="#">Registrant's Certificate of Amendment to the Certificate of Incorporation.</a>	8-K	001-04423	3.2	October 22, 2015
3(d)	<a href="#">Registrant's Certificate of Amendment to the Certificate of Incorporation.</a>	8-K	001-04423	3.1	April 7, 2016
3(e)	<a href="#">Registrant's Amended and Restated Bylaws.</a>	8-K 10-K	001-04423	3.1 3(e)	June 23, December 18, 2023
3(f)	<a href="#">Certificate of Designations of Series A Junior Participating Preferred Stock of HP Inc.</a>	8-K	001-04423	3.1	February 20, 2020
4(a)	<a href="#">Form of Senior Indenture</a>	S-3	333-215116	4.1	December 15, 2016
4(b)	<a href="#">Form of Subordinated Indenture.</a>	S-3	333-215116	4.2	December 15, 2016
4(c)	Form of Registrant's 4.375% Global Note due September 15, 2021 and 6.000% Global Note due September 15, 2041 and form of related Officers' Certificate.	8-K	001-04423	4.4, 4.5 and 4.6	September 19, 2011
4(d)	Form of Registrant's 4.650% Global Note due December 9, 2021 and related Officers' Certificate.	8-K	001-04423	4.3 and 4.4	December 12, 2011
4(e)	Form of Registrant's 4.050% Global Note due September 15, 2022 and related Officers' Certificate.	8-K	001-04423	4.2 and 4.3	March 12, 2012
4(f)	<a href="#">Specimen certificate for the Registrant's common stock.</a>	8-A/A	001-04423	4.1	June 23, 2006
4(g)	<a href="#">First Supplemental Indenture, dated as of March 26, 2018, to the Indenture, dated as of June 1, 2000, by and between the Registrant and The Bank of New York Mellon Trust Company, N.A.</a>	10-Q	001-04423	4(j)	June 5, 2018
4(h)	<a href="#">Description of HP Inc.'s securities.</a>	10-K	001-04423	4(j) 4(h)	December 12, 2019 18, 2023
4(i)	<a href="#">Indenture, dated as of June 17, 2020, between HP Inc. and The Bank of New York Mellon Trust Company, N.A., as trustee.</a>	8-K	001-04423	4.1	June 17, 2020
4(j)	Form of 2.200% notes due 2025 and related Officers' Certificate.	8-K	001-04423	4.2 and 4.5	June 17, 2020
4(k)	Form of 3.000% notes due 2027 and related Officers' Certificate.	8-K	001-04423	4.3 and 4.5	June 17, 2020
4(l)	Form of 3.400% notes due 2030 and related Officers' Certificate.	8-K	001-04423	4.4 and 4.5	June 17, 2020
4(m)	<a href="#">First Supplemental Indenture, dated as of June 16, 2021, between the Registrant and The Bank of New York Mellon Trust Company, N.A., as Trustee.</a>	8-K	001-04423	4.2	June 21, 2021
4(n)	<a href="#">Registration Rights Agreement, dated as of June 16, 2021, by and among the Registrant and Goldman Sachs &amp; Co. LLC, J.P. Morgan Securities LLC and Wells Fargo Securities, LLC, as representatives of the Initial Purchasers of the Notes.</a>	8-K	001-04423	4.3	June 21, 2021
4(o)	Form of 4.000% notes due 2029 and related Officers' Certificate.	8-K	001-04423	4.2 and 4.4	March 31, 2022
4(p)	Form of 4.200% notes due 2032 and related Officers' Certificate.	8-K	001-04423	4.3 and 4.4	March 31, 2022
4(q)	Form of 4.750% notes due 2028 and related Officers' Certificate.	8-K	001-04423	4.2 and 4.4	June 21, 2022
4(r)	Form of 5.500% notes due 2033 and related Officers' Certificate.	8-K	001-04423	4.3 and 4.4	June 21, 2022
4(s)	<a href="#">Second Supplemental Indenture, dated as of September 1, 2022, between HP Inc. and The Bank of New York Mellon Trust Company, N.A., as Trustee.</a>	8-K	001-04423	4.2	September 7, 2022

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Exhibit Number	Exhibit Description	Incorporated by Reference			
		Form	File No.	Exhibit(s)	Filing Date
10(a)	<a href="#">Registrant's 2004 Stock Incentive Plan.*</a>	S-8	333-114253	4.1	April 7, 2004
10(b)	<a href="#">Registrant's Excess Benefit Retirement Plan, amended and restated as of January 1, 2006.*</a>	8-K	001-04423	10.2	September 21, 2006
10(c)	<a href="#">Hewlett-Packard Company Cash Account Restoration Plan, amended and restated as of January 1, 2005.*</a>	8-K	001-04423	99.3	November 23, 2005
10(d)	<a href="#">Form of Agreement Regarding Confidential Information and Proprietary Developments (California).*</a>	8-K	001-04423	10.2	January 24, 2008
10(e)	<a href="#">Form of Agreement Regarding Confidential Information and Proprietary Developments (Texas).*</a>	10-Q	001-04423	10(o)(o)	March 10, 2008

10(f)	<a href="#">Form of Stock Option Agreement for Registrant's 2004 Stock Incentive Plan.*</a>	10-Q	001-04423	10(p)(p)	March 10, 2008
10(g)	<a href="#">Form of Common Stock Payment Agreement for Registrant's 2000 Stock Plan.*</a>	10-Q	001-04423	10(u)(u)	June 6, 2008
10(h)	<a href="#">First Amendment to the Hewlett-Packard Company Excess Benefit Retirement Plan.*</a>	10-Q	001-04423	10(b)(b)(b)	March 10, 2009
10(i)	<a href="#">Form of Stock Notification and Award Agreement for awards of non-qualified stock options.*</a>	10-K	001-04423	10(i)(i)(i)	December 15, 2010
10(j)	<a href="#">Form of Agreement Regarding Confidential Information and Proprietary Developments (California—new hires).*</a>	10-K	001-04423	10(j)(j)(j)	December 15, 2010
10(k)	<a href="#">Form of Agreement Regarding Confidential Information and Proprietary Developments (California—current employees).*</a>	10-K	001-04423	10(k)(k)(k)	December 15, 2010
10(1)	<a href="#">Second Amended and Restated Hewlett-Packard Company 2004 Stock Incentive Plan, as amended effective February 28, 2013.*</a>	8-K	001-04423	10.2	March 21, 2013
10(m)	<a href="#">Form of Stock Notification and Award Agreement for awards of foreign stock appreciation rights.*</a>	10-Q	001-04423	10(v)(v)	March 11, 2014
10(n)	<a href="#">Form of Stock Notification and Award Agreement for long-term cash awards.*</a>	10-Q	001-04423	10(w)(w)	March 11, 2014
10(o)	<a href="#">Form of Stock Notification and Award Agreement for awards of non-qualified stock options.*</a>	10-Q	001-04423	10(x)(x)	March 11, 2014
10(p)	<a href="#">Form of Stock Notification and Award Agreement for awards of performance-contingent non-qualified stock options.*</a>	10-Q	001-04423	10(a)(a)(a)	March 11, 2014
10(q)	<a href="#">Form of Grant Agreement for grants of performance-contingent non-qualified stock options.*</a>	10-Q	001-04423	10(b)(b)(b)	March 11, 2014
10(r)	<a href="#">Form of Grant Agreement for grants of long-term cash awards.*</a>	10-Q	001-04423	10(e)(e)(e)	March 11, 2015
10(s)	<a href="#">Form of Grant Agreement for grants of non-qualified stock options.*</a>	10-Q	001-04423	10(f)(f)(f)	March 11, 2015
10(t)	<a href="#">Form of Grant Agreement for grants of performance-contingent non-qualified stock options.*</a>	10-Q	001-04423	10(i)(i)(i)	March 11, 2015
10(u)	<a href="#">Form of Grant Agreement for grants of foreign stock appreciation rights.*</a>	10-K	001-04423	10(e)(e)(e)	December 16, 2015
10(v)	<a href="#">Form of Grant Agreement for grants of performance-contingent non-qualified stock options.*</a>	10-K	001-04423	10(f)(f)(f)	December 16, 2015
10(w)	<a href="#">Form of Grant Agreement for grants of non-qualified stock options.*</a>	10-K	001-04423	10(g)(g)(g)	December 16, 2015

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Exhibit Number	Exhibit Description	Incorporated by Reference			
		Form	File No.	Exhibit(s)	Filing Date
10(x)	<a href="#">Registrant's 2005 Executive Deferred Compensation Plan, amended and restated effective November 1, 2017.*</a>	10-K/A	001-04423	10(n)(n)	December 15, 2017
10(y)	<a href="#">Registrant's Severance and Long-Term Incentive Change in Control Plan for Executive Officers, amended and restated effective February 28, 2020.*</a>	10-Q	001-04423	10(p)(p)	March 5, 2020
10(z)	<a href="#">Form of Stock Notification and Award Agreement for awards of performance-contingent non-qualified stock options (launch grant).*</a>	10-Q	001-04423	10(p)(p)	March 3, 2016
10(a)(a)	<a href="#">2017 Amendment to the Hewlett-Packard Company Cash Account Restoration Plan.*</a>	10-Q	001-04423	10(w)(w)	March 2, 2017
10(b)(b)	<a href="#">Second Amendment to the Hewlett-Packard Company Excess Benefit Retirement Plan.*</a>	10-Q	001-04423	10(x)(x)	March 2, 2017
10(c)(c)	<a href="#">Second Amended and Restated HP Inc. 2004 Stock Incentive Plan, as amended and restated effective January 23, 2017.*</a>	10-Q	001-04423	10(y)(y)	March 2, 2017
10(d)(d)	<a href="#">Second Amended and Restated HP Inc. 2004 Stock Incentive Plan (as amended effective January 29, 2018).*</a>	10-Q	001-04423	10(b)(b)(b)	March 1, 2018
10(e)(e)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from November 1, 2017).*</a>	10-Q	001-04423	10(c)(c)(c)	March 1, 2018
10(f)(f)	<a href="#">Form of Grant Agreement for grants of restricted stock units for directors (for use from November 1, 2017).*</a>	10-Q	001-04423	10(e)(e)(e)	March 1, 2018
10(g)(g)	<a href="#">Form of Grant Agreement for grants of stock options for directors (for use from November 1, 2017).*</a>	10-Q	001-04423	10(f)(f)(f)	March 1, 2018
10(h)(h)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from November 1, 2018).*</a>	10-K	001-04423	10(g)(g)(g)	December 13, 2018
10(i)(i)	<a href="#">Form of Grant Agreement for grants of performance-adjusted restricted stock units (for use from November 1, 2018).*</a>	10-K	001-04423	10(h)(h)(h)	December 13, 2018
10(j)(j)	<a href="#">Form of Grant Agreement for grants of stock options for directors (for use from November 1, 2018).*</a>	10-Q	001-04423	10(j)(j)(j)	March 5, 2019
10(k)(k)	<a href="#">Form of Grant Agreement for grants of restricted stock units for directors (for use from November 1, 2018).*</a>	10-Q	001-04423	10(k)(k)(k)	March 5, 2019
10(l)(l)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from July 1, 2019).*</a>	10-Q	001-04423	10(l)(l)(l)	August 29, 2019
10(m)(m)	<a href="#">Form of Grant Agreement for grants of non-qualified stock options.*</a>	10-K	001-04423	10(m)(m)(m)	December 12, 2019
10(n)(n)	<a href="#">Form of Retention Grant Agreement for grants of non-qualified stock options.*</a>	10-K	001-04423	10(n)(n)(n)	December 12, 2019

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Exhibit Number	Exhibit Description	Incorporated by Reference			
		Form	File No.	Exhibit(s)	Filing Date
10(o)(o)	<a href="#">Form of Grant Agreement for grants of stock options for directors (for use from January 15, 2020).*</a>	10-Q	001-04423	10(m)(m)(m)	March 5, 2020
10(p)(p)	<a href="#">Form of Grant Agreement for grants of restricted stock units for directors (for use from January 15, 2020).*</a>	10-Q	001-04423	10(n)(n)(n)	March 5, 2020
10(q)(q)	<a href="#">Form of Retention Grant Agreement for grants of restricted stock units (for use from November 1, 2019).*</a>	10-Q	001-04423	10(o)(o)(o)	March 5, 2020
10(r)(r)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from November 1, 2019).*</a>	10-Q	001-04423	10(p)(p)(p)	March 5, 2020
10(s)(s)	<a href="#">Form of Grant Agreement for grants of performance-adjusted restricted stock units (for use from November 1, 2019).*</a>	10-Q	001-04423	10(q)(q)(q)	March 5, 2020
10(t)(t)	<a href="#">Amendment Number One to Second Amended and Restated HP Inc. 2004 Stock Incentive Plan (as amended effective February 28, 2020).*</a>	10-Q	001-04423	10(r)(r)(r)	June 5, 2020
10(u)(u)	<a href="#">Amendment Number One to Registrant's 2005 Executive Deferred Compensation Plan (as amended effective February 28, 2020).*</a>	10-Q	001-04423	10(s)(s)(s)	June 5, 2020
10(v)(v)	<a href="#">HP Inc. 2021 Employee Stock Purchase Plan.*</a>	10-Q	001-04423	10(t)(t)(t)	June 5, 2020
10(w)(w)	<a href="#">Amendment Number Two to Second Amended and Restated HP Inc. 2004 Stock Incentive Plan (as amended effective September 21, 2020).*</a>	10-K	001-04423	10(x)(x)(x)	December 10, 2020
10(x)(x)	<a href="#">Amendment Number Two to Registrant's 2005 Executive Deferred Compensation Plan (as amended effective September 21, 2020).*</a>	10-K	001-04423	10(y)(y)(y)	December 10, 2020
10(y)(y)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from November 17, 2020).*</a>	10-Q	001-04423	10(x)(x)(x)	March 5, 2021
10(z)(z)	<a href="#">Form of Retention Grant Agreement for grants of restricted stock units (for use from November 17, 2020).*</a>	10-Q	001-04423	10(y)(y)(y)	March 5, 2021
10(a)(a)(a)	<a href="#">Form of Grant Agreement for grants of non-qualified stock options.*</a>	10-Q	001-04423	10(z)(z)(z)	March 5, 2021
10(b)(b)(b)	<a href="#">Form of Retention Grant Agreement for grants of non-qualified stock options.*</a>	10-Q	001-04423	10(a)(a)(a)(a)	March 5, 2021
10(c)(c)(c)	<a href="#">Form of Grant Agreement for grants of performance-adjusted restricted stock units (for use from November 17, 2020).*</a>	10-Q	001-04423	10(b)(b)(b)(b)	March 5, 2021
10(d)(d)(d)	<a href="#">Form of Grant Agreement for grants of performance-contingent non-qualified stock options.*</a>	10-Q	001-04423	10(c)(c)(c)(c)	March 5, 2021
10(e)(e)(e)	<a href="#">Form of Grant Agreement for grants of restricted stock units for directors.*</a>	10-Q	001-04423	10(d)(d)(d)(d)	March 5, 2021
10(f)(f)(f)	<a href="#">First Amendment to the Registrant's Severance and Long-Term Incentive Change in Control Plan for Executive Officers, as amended and restated effective February 28, 2020 (as amended effective December 7, 2020)*</a>	10-Q	001-04423	10(e)(e)(e)(e)	March 5, 2021

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Exhibit Number	Exhibit Description	Incorporated by Reference			
		Form	File No.	Exhibit(s)	Filing Date
10(g)(g)(g)	<a href="#">Amendment Number Three to Registrant's 2005 Executive Deferred Compensation Plan (as amended effective November 17, 2020).*</a>	10-Q	001-04423	10(f)(f)(f)(f)	March 5, 2021
10(h)(h)(h)	<a href="#">Five-Year Credit Agreement, dated as of May 26, 2021, among the Registrant, the lenders named therein and JPMorgan Chase Bank, N.A., as administrative agent.</a>	8-K	001-04423	10.1	June 1, 2021
10(i)(i)(i)	<a href="#">Amendment Number Four to Registrant's 2005 Executive Deferred Compensation Plan (as amended effective as of April 1, 2021 and December 31, 2021).*</a>	10-Q	001-04423	10(j)(j)(j)	September 3, 2021
10(j)(j)(j)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from November 16, 2021).*</a>	10-Q	001-04423	10(j)(j)(j)	March 7, 2022
10(k)(k)(k)	<a href="#">Form of Retention Grant Agreement for grants of restricted stock units (for use from November 16, 2021).*</a>	10-Q	001-04423	10(k)(k)(k)	March 7, 2022
10(l)(l)(l)	<a href="#">Form of Grant Agreement for grants of non-qualified stock options.*</a>	10-Q	001-04423	10(l)(l)(l)	March 7, 2022
10(m)(m)(m)	<a href="#">Form of Retention Grant Agreement for grants of non-qualified stock options.*</a>	10-Q	001-04423	10(m)(m)(m)	March 7, 2022
10(n)(n)(n)	<a href="#">Form of Grant Agreement for grants of performance-adjusted restricted stock units (for use from November 16, 2021).*</a>	10-Q	001-04423	10(n)(n)(n)	March 7, 2022
10(o)(o)(o)	<a href="#">Form of Grant Agreement for grants of performance-contingent non-qualified stock options.*</a>	10-Q	001-04423	10(o)(o)(o)	March 7, 2022
10(p)(p)(p)	<a href="#">Third Amended and Restated HP Inc. 2004 Stock Incentive Plan.*</a>	8-K	001-04423	10.1	April 22, 2022
10(q)(q)(q)	<a href="#">Amendment Agreement, dated August 23, 2022 to the Five-Year Credit Agreement dated May 26, 2021, by and among HP Inc., the lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent.</a>	8-K	001-04423	10.1	August 26, 2022
10(r)(r)(r)	<a href="#">Plantronics, Inc. 2003 Stock Plan, as amended and restated.*</a>	S-8	333-267151	4.4	August 29, 2022
10(s)(s)(s)	<a href="#">Amendment Number One to the Plantronics, Inc. 2003 Stock Plan, as amended and restated.*</a>	S-8	333-267151	4.5	August 29, 2022
10(t)(t)(t)	<a href="#">Amendment Number Five to Registrant's 2005 Executive Deferred Compensation Plan.*</a>	10-K	001-04423	10(t)(t)(t)	December 6, 2022
10(u)(u)(u)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from November 1, 2022).*</a>	10-Q	001-04423	10(u)(u)(u)	March 1, 2023
10(v)(v)(v)	<a href="#">Form of Retention Grant Agreement for grants of restricted stock units (for use from November 1, 2022).*</a>	10-Q	001-04423	10(v)(v)(v)	March 1, 2023
10(w)(w)(w)	<a href="#">Form of Grant Agreement for grants of non-qualified stock options (for use from November 1, 2022).*</a>	10-Q	001-04423	10(w)(w)(w)	March 1, 2023
10(x)(x)(x)	<a href="#">Form of Retention Grant Agreement for grants of non-qualified stock options (for use from November 1, 2022).*</a>	10-Q	001-04423	10(x)(x)(x)	March 1, 2023
10(y)(y)(y)	<a href="#">Form of Grant Agreement for grants of performance-adjusted restricted stock units (for use from November 1, 2022).*</a>	10-Q	001-04423	10(y)(y)(y)	March 1, 2023
10(z)(z)(z)	<a href="#">Form of Grant Agreement for grants of performance-contingent non-qualified stock options (for use from November 1, 2022).*</a>	10-Q	001-04423	10(z)(z)(z)	March 1, 2023

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10(a)(a)(a)(a)	<a href="#">Second Amendment to Registrant's Severance and Long-Term Incentive Change in Control Plan for Executive Officers, as amended and restated effective February 28, 2020, for Performance-Contingent Stock Options generally granted on or after December 7, 2022.*</a>	10-Q	001-04423	10(a)(a)(a)(a)	March 1, 2023
10(b)(b)(b)(b)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for Plantronics, Inc. plan).*</a>	10-Q	001-04423	10(b)(b)(b)(b)	March 1, 2023
10(c)(c)(c)(c)	<a href="#">Form of Retention Grant Agreement for grants of restricted stock units (for Plantronics, Inc. plan).*</a>	10-Q	001-04423	10(c)(c)(c)(c)	March 1, 2023
10(d)(d)(d)(d)	<a href="#">2023 Amendment to the HP Inc. Cash Account Restoration Plan.*</a>	10-Q	001-04423	10(d)(d)(d)(d)	May 31, 2023
10(e)(e)(e)(e)	<a href="#">Third Amendment to the HP Inc. Excess Benefit Plan.*</a>	10-Q	001-04423	10(e)(e)(e)(e)	May 31, 2023
10(f)(f)(f)(f)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for use from November 1, 2023).*†</a>				
10(g)(g)(g)(g)	<a href="#">Form of Retention Grant Agreement for grants of restricted stock units (for use from November 1, 2023).*†</a>				
10(h)(h)(h)(h)	<a href="#">Form of Grant Agreement for grants of non-qualified stock options (for use from November 1, 2023).*†</a>				
10(i)(i)(i)(i)	<a href="#">Form of Retention Grant Agreement for grants of non-qualified stock options (for use from November 1, 2023).*†</a>				
10(j)(j)(j)(j)	<a href="#">Form of Grant Agreement for grants of performance-adjusted restricted stock units (for use from November 1, 2023).*†</a>				
10(k)(k)(k)(k)	<a href="#">Form of Grant Agreement for grants of restricted stock units (for Plantronics, Inc. plan for use from December 1, 2023).*†</a>				
10(l)(l)(l)(l)	<a href="#">Form of Retention Grant Agreement for grants of restricted stock units (for Plantronics, Inc. plan for use from December 1, 2023).*†</a>				
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.†</a>				
31.2	<a href="#">Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.†</a>				
32	<a href="#">Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.††</a>				
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.†				
101.SCH	Inline XBRL Taxonomy Extension Schema Document.†				
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.†				
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.†				
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.†				

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101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.†
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended <b>July 31, 2023</b> <b>January 31, 2024</b> , formatted in Inline XBRL (included within the Exhibit 101 attachments).†

\* Indicates management contract or compensatory plan, contract or arrangement.

\*\* Certain schedules and exhibits to this agreement have been omitted pursuant to Item 601(a)(5) of Registration S-K. A copy of any omitted schedule and/or exhibit will be furnished supplementally to the SEC upon request.

† Filed herewith.

†† Furnished herewith.

The registrant agrees to furnish to the Commission supplementally upon request a copy of (1) any instrument with respect to long-term debt not filed herewith as to which the total amount of securities authorized thereunder does not exceed 10% of the



total assets of the registrant and its subsidiaries on a consolidated basis and (2) any omitted schedules to any material agreements set forth above.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HP INC.

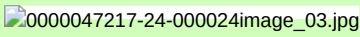
/s/ MARIE MYERSTIMOTHY BROWN

Marie Myers Timothy Brown  
Interim Chief Financial Officer  
(Principal Financial Officer and  
Authorized Signatory)

Date: September 11, 2023 February 28, 2024

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Exhibit 10(f)(f)(f)(f)



GRANT AGREEMENT for use from November 1, 2023

Name: fld\_NAME\_AC

Employee ID: fld\_EMPLID

Grant Date:	expGRANT_DATE
Grant ID:	fld_GRANT_NBR
Amount:	0
Plan:	fld_DESCR
Vesting Schedule:	fld_HTMLAREA1

Restricted Stock Units

THIS GRANT AGREEMENT, as of the Grant Date noted above between HP Inc., a Delaware Corporation ("Company"), and the employee named above ("Employee"), is entered into as follows:

WHEREAS, the continued participation of the Employee is considered by the Company to be important for the Company's continued growth; and

WHEREAS, in order to give the Employee an incentive to continue in the employ of the Company (or its Affiliates or Subsidiaries), to accept ancillary agreements designed to protect the legitimate business interests of the Company that are made a condition of this grant and to participate in the affairs of the Company, the HR and Compensation Committee of the Board of Directors of the Company or its delegates ("Committee") has determined that the Employee shall be granted restricted stock units representing hypothetical shares of the Company's common stock ("RSUs"), with each RSU equal in value to one share of the Company's \$0.01 par value common stock ("Share"), subject to the restrictions stated below and in accordance with the terms and conditions of the plan named above ("Plan"), a copy of which can be found on the Long-term Incentives website along with a copy of the related prospectus. The Plan and the related prospectus also can be obtained by written or telephonic request to the Company Secretary. Unless otherwise defined in this Grant Agreement, any capitalized terms in this Grant Agreement shall have the meaning ascribed to such terms in the Plan.

THEREFORE, the parties agree as follows:

1. Grant of Restricted Stock Units.

Subject to the terms and conditions of this Grant Agreement and of the Plan, the Company hereby grants to the Employee the number of RSUs set forth above.

2. Vesting Schedule.

The interest of the Employee in the RSUs shall vest according to the vesting schedule set forth above, or if earlier, in accordance with Section 8 or 9, below, except to the extent a severance plan applicable to the Employee provides otherwise. Unless the provisions of Section 8 or 9 apply, the Employee must remain in the employ of the Company, any Subsidiary or Affiliate on a continuous basis through the close of business on the applicable Vesting Date, as set forth above, and the Employee must be in compliance with the requirements and conditions provided for in the Plan and this Grant Agreement for the interest of the Employee in the RSUs to become fully vested on that date.

3. Benefit Upon Settlement.

Within 75 days of each Vesting Date set forth on the above vesting schedule or, if earlier, a vesting event pursuant to Section 8 or 9 below, the Company shall deliver or pay, as applicable, to the Employee (or the Employee's guardian, estate or beneficiary in the event of Section 8 or 9) Shares or a combination of cash and Shares, as the Company determines in its sole discretion, with a value equal to:

- (a) the number of RSUs that have become vested as of such vesting date or vesting event, as applicable, multiplied by the Fair Market Value of a Share on the date on which such RSUs vested; plus
- (b) a dividend equivalent payment credited in the form of additional RSUs for each ordinary cash dividend the Company pays on its Shares and for which the record date occurs between the grant date and the date the RSUs are settled, determined by:
  - (1) multiplying the per share cash dividend paid by the Company on its Shares by the total number of RSUs that are outstanding as of the record date for the dividend; and

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- (2) dividing the amount determined in (1) above by the Fair Market Value of a Share on the dividend payment date to determine the number of additional whole and fractional RSUs to be credited to the Employee;

provided, however, that if any aggregated dividend equivalent payments in Section (b)(2) above to be delivered in Shares result in a payment of a fractional Share, such fractional Share shall be rounded up to the next whole Share.

Notwithstanding the foregoing, the Company may, in its sole discretion, settle the RSUs in the form of a cash payment to the extent settlement in Shares: (i) is prohibited under local law; (ii) would require the Employee, the Company and/or any Subsidiary or Affiliate to obtain the approval of any governmental and/or regulatory body in the Employee's country; (iii) would result in adverse tax consequences for the Employee, the Company or any Subsidiary or Affiliate; or (iv) is administratively burdensome. Alternatively, the Company may, in its sole discretion, settle the RSUs in the form of Shares but require the Employee to sell such Shares immediately or within a specified period of time following the Employee's termination of employment (in which case the Employee expressly authorizes the Company to issue sales instructions on the Employee's behalf).

4. Restrictions.

Except as otherwise provided for in this Grant Agreement, the RSUs or rights granted hereunder may not be sold, pledged or otherwise transferred. The period of time between the Grant Date and the date the RSUs become fully vested pursuant to Section 2 is referred to herein as the "Restriction Period."

5. Custody of Restricted Stock Units.

The RSUs subject hereto shall be recorded in an account with the Plan broker in the name of the Employee. Upon termination of the Restriction Period, if the Company determines, in its sole discretion, to deliver Shares pursuant to Section 3 above, such Shares shall be released into the Employee's account; provided, however, that a portion of such Shares shall be surrendered in payment of Tax-Related Items, as defined in and in accordance with Section 12 below, unless the Company, in its sole discretion, establishes alternative procedures for the payment of Tax-Related Items.

6. No Stockholder Rights.

RSUs represent hypothetical Shares. Until Shares are delivered to the Employee pursuant to the terms of this Grant Agreement, the Employee shall not be entitled to any of the rights or benefits generally accorded to stockholders, including, without limitation, the receipt of dividends.

7. Termination of Employment.

Except as otherwise provided for in this Grant Agreement or in the Plan or as otherwise determined by the Company in its sole discretion, if the Employee's employment with the Company, any Subsidiary or Affiliate is terminated at any time for any reason prior to the lapse of the Restriction Period, all unvested RSUs granted hereunder shall be forfeited by the Employee, except to the extent a severance plan applicable to the Employee provides otherwise.

For purposes of this Grant Agreement, the Employee's employment or service will be considered terminated as of the date the Employee is no longer actively providing services to the Company, any Subsidiary or Affiliate (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any) and will not be extended by any notice period (e.g., the Employee's period of employment or service would not include any contractual notice period or any period of "garden leave" or similar period mandated under the employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any). The Committee shall have the exclusive discretion to determine when the Employee's employment or service is terminated for purposes of this Grant Agreement (including whether the Employee may still be considered to be providing service while on a leave of absence).

8. Disability or Retirement of the Employee.

If the Employee's employment is terminated prior to the end of the Restriction Period by reason of the Employee's Total and Permanent Disability or retirement in accordance with the applicable retirement policy, all RSUs shall immediately vest including any amounts for dividend equivalent payments on RSUs that vest at termination. The Company's obligation to vest the RSUs under this paragraph is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPD") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a

conflict of interest in the opinion of the Company during the Employee's active employment with the Company, and (iii) the Employee is in compliance with any post employment restrictions in the ARCPD during the period in which the RSU remains outstanding.

9. Death of the Employee.

In the event that termination of employment prior to the end of the Restriction Period is due to the death of the Employee, all unvested RSUs shall immediately vest including any amounts for dividend equivalent payments on such vested RSUs.

10. Termination for Cause.

Upon termination of the Employee's employment for Cause (as defined in the Plan), then all unvested RSUs shall be forfeited by the Employee on the date of the Employee's termination, except to the extent a severance plan applicable to the Employee provides otherwise. Such forfeiture shall occur regardless of whether the Employee has satisfied any applicable age and service requirements for retirement.

11. Section 409A.

The following provisions apply to the extent the Employee is subject to taxation in the U.S. Payments made pursuant to the Plan and this Grant Agreement are intended to comply with or qualify for an exemption from Section 409A of the Code ("Section 409A"). The Company reserves the right, to the extent the Company deems necessary or advisable in its sole discretion, to unilaterally amend or modify the Plan and/or this Grant Agreement or adopt other policies and procedures (including amendments, policies and procedures with retroactive effect), or take any other actions, including any amendments or actions that would result in the reduction of benefits payable under this Grant Agreement, as the Company determines are necessary or appropriate to ensure that all RSUs and dividend equivalent payments are made in a manner that qualifies for an exemption from, or complies with, Section 409A or mitigate any additional tax, interest and/or penalties or other adverse tax consequences that may apply under Section 409A; provided however, that the Company makes no representations that the RSUs or dividend equivalents will be exempt from

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any taxes, interest, and/or penalties that may apply under Section 409A and makes no undertaking to preclude Section 409A from applying to this RSU. For the avoidance of doubt, the Employee hereby acknowledges and agrees that neither the Company nor any Affiliate or Subsidiary will have any liability to the Employee or any other party if any amounts payable under this Grant Agreement are not exempt from, or compliant with, Section 409A, or for any action taken by the Company with respect thereto. Any payments under this Grant Agreement, the settlement of which is triggered by a "separation from service" (within the meaning of Section 409A) of a "specified employee" (as defined under Section 409A), shall be made on a date that is the earlier of (a) the Employee's death or (b) the later of the specified settlement date and the date which is six months after the date of the Employee's separation from service.

12. Taxes.

- (a) The Employee shall be liable for any and all taxes, including income tax, social insurance, fringe benefit tax, payroll tax, payment on account, employer taxes or other tax-related items related to the Employee's participation in the Plan and legally applicable to or otherwise recoverable from the Employee by the Company and/or, if different, the Employee's employer (the "Employer") whether incurred at grant, vesting, sale, prior to vesting or at any other time ("Tax-Related Items"). In the event that the Company or the Employer (which, for purposes of this Section 12, shall include a former employer) is required, allowed or permitted to withhold taxes as a result of the grant or vesting of RSUs or the issuance or subsequent sale of Shares acquired pursuant to such RSUs, or due upon receipt of dividend equivalent payments or dividends, the Employee shall surrender a sufficient number of whole Shares, make a cash payment or make adequate arrangements satisfactory to the Company and/or the Employer to withhold such taxes from Employee's wages or other cash compensation paid to the Employee by the Company and/or the Employer at the election of the Company, in its sole discretion, or, if permissible under local law, the Company may sell or arrange for the sale of Shares that Employee acquires as necessary to cover all Tax-Related Items that the Company or the Employer has to withhold or that are legally recoverable from the Employee (such as fringe benefit tax) at the time the restrictions on the RSUs lapse, unless the Company, in its sole discretion, has established alternative procedures for such payment. However, with respect to any RSUs subject to Section 409A, the Employer shall limit the surrender of Shares to the minimum number of Shares permitted to avoid a prohibited acceleration under Section 409A. The Employee will receive a cash refund for any fraction of a surrendered Share or Shares in excess of any and all Tax-Related Items. To the extent that any surrender of Shares or payment of cash or alternative procedure for such payment is insufficient, the Employee authorizes the Company, its Affiliates and Subsidiaries, which are qualified to deduct tax at source, to deduct from the Employee's compensation all Tax-Related Items. The Employee agrees to pay any Tax-Related Items that cannot be satisfied from wages or other cash compensation, to the extent permitted by Applicable Law.
- (b) Regardless of any action the Company or the Employer takes with respect to any or all Tax-Related Items, the Employee acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Employee's responsibility and may exceed the amount actually withheld by the Company or the Employer. The Employee further acknowledges that the Company and/or the Employer: (i) make no representations nor undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of this grant of RSUs or dividend equivalents, including, but not limited to, the grant, vesting or settlement of RSUs or dividend equivalents, the subsequent delivery of Shares and/or cash upon settlement of such RSUs or the subsequent sale of any Shares acquired pursuant to such RSUs and receipt of any dividends or dividend equivalent payments; and (ii) notwithstanding Section 11, do not commit to and are under no obligation to structure the terms or any aspect of this grant of RSUs and/or dividend equivalents to reduce or eliminate the Employee's liability for Tax-Related Items or to achieve any particular tax result. Further, if the Employee has become subject to tax in more than one jurisdiction, the Employee acknowledges that the Company and/or the Employer may be required to withhold or account for Tax-Related Items in more than one jurisdiction.
- (c) Depending on the withholding method, the Company may withhold or account for Tax-Related Items by considering applicable statutory withholding rates or other applicable withholding rates, including maximum applicable rates in the Employee's jurisdiction(s), in which case the Employee will receive a refund of any over-withheld amount in cash and will have no entitlement to the Share equivalent. If the obligation for Tax-Related Items is satisfied by withholding in Shares, for tax purposes, the Employee is deemed to have been issued the full number of Shares subject to the vested RSUs, notwithstanding that a number of the Shares are held back solely for the purpose of paying the Tax-Related Items.
- (d) The Employee shall pay the Company or the Employer any amount of Tax-Related Items that the Company or the Employer may be required to withhold or account for as a result of the Employee's participation in the Plan or the Employee's receipt of RSUs that cannot be satisfied by the means previously described. The Company may refuse to deliver the benefit described in Section 3 if the Employee fails to comply with the Employee's obligations in connection with the Tax-Related Items.

- (e) The Employee consents and agrees that in the event the RSUs or the dividend equivalents become subject to an employer tax that is legally permitted to be recovered from the Employee, as may be determined by the Company and/or the Employer at their sole discretion, and whether or not the Employee's employment with the Company and/or the Employer is continuing at the time such tax becomes recoverable, the Employee will assume any liability for any such taxes that may be payable by the Company and/or the Employer in connection with the RSUs and dividend equivalents. Further, the Employee agrees that the Company and/or the Employer may collect any such taxes from the Employee by any of the means set forth in this Section 12. The Employee further agrees to execute any other consents or elections required to accomplish the above, promptly upon request of the Company.

### 13. Data Privacy Consent.

- (a) The Employee hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Employee's personal data as described in this Grant Agreement and any other materials by and among, as applicable, the Company, its Subsidiaries or Affiliates, and the Employer for the exclusive purpose of implementing, administering and managing the Employee's participation in the Plan.
- (b) The Employee understands that the Company, its Subsidiaries and Affiliates, and the Employer may hold certain personal information about the Employee, including, but not limited to, name, home address, email address and telephone number, date of birth, social insurance number, passport number or other identification number, salary, nationality, residency, status, job title, any shares of stock or directorships held in the Company, details of all RSUs, options or any other entitlement to shares of stock granted, canceled, purchased, exercised, vested, unvested or

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outstanding in the Employee's favor ("Data") for the exclusive purpose of implementing, managing and administering the Plan.

- (c) The Employee understands that Data may be transferred to Merrill Lynch and any third parties assisting in the implementation, administration and management of the Plan, that these recipients may be located in the Employee's country or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Employee's country. The Company is committed to protecting the privacy of Data in such cases. The Employee understands that by contract both with the Company and/or any of its Subsidiaries or Affiliates and with Merrill Lynch and/or the Company's other vendors, the people and companies that have access to the Employee's Data are bound to handle such Data in a manner consistent with the Company's privacy policy and law. The Company periodically performs due diligence and audits on its vendors in accordance with good commercial practices to ensure their capabilities and compliance with those commitments. The Employee further understands that Data will be held only as long as is necessary to implement, administer and manage the Employee's participation in the Plan.
- (d) The Employee understands that if the Employee resides outside the United States, the Employee may, at any time, view Data, request additional information about the storage and processing of Data, require any necessary amendments to Data or refuse or withdraw the consents herein, in any case without cost, by contacting in writing the Employee's local human resources representative. Further, the Employee understands that the Employee is providing the consents herein on a purely voluntary basis. If the Employee does not consent, or if the Employee later seeks to revoke the Employee's consent, the Employee's employment status or service with the Company or the Employee's Employer will not be affected; the only consequence of refusing or withdrawing the Employee's consent is that the Company would not be able to grant the Employee RSUs or other equity awards or administer and manage the Employee's participation in the Plan. Therefore, the Employee understands that refusing or withdrawing the Employee's consent may affect the Employee's ability to participate in the Plan. For more information on the consequences of the Employee's refusal to consent or withdrawal of consent, the Employee understands that the Employee may contact the Employee's local human resources representative.
- (e) Further, the Employee understands that the Company may rely on a different legal basis for the processing and/or transfer of Data in the future and/or request that the Employee provide another data privacy consent. If applicable and upon request of the Company or a Subsidiary or Affiliate, the Employee agrees to provide an executed data privacy consent or acknowledgement (or any other consents, acknowledgements or agreements) to the Company or a Subsidiary or Affiliate that the Company and/or a Subsidiary or Affiliate may deem necessary to obtain under the data privacy laws in the Employee's country of employment, either now or in the future. The Employee understands that the Employee may be unable to participate in the Plan if the Employee fails to execute any such acknowledgement, agreement or consent requested by the Company and/or a Subsidiary or Affiliate.

By electronically accepting RSUs on the Merrill Lynch website, the Employee is declaring that the Employee agrees with the data processing practices described in this Section 13 and that the Employee consents to the collection, processing and use of Data by the Company and the transfer of Data to the recipients mentioned therein for the purposes described therein.

### 14. Plan Information.

The Employee agrees to receive copies of the Plan, the Plan prospectus and other Plan information, including information prepared to comply with Applicable Laws outside the United States, from the Long-term Incentives website and stockholder information, including copies of any annual report, proxy and Form 10-K, from the investor relations section of the Company's website at <https://investor.hp.com/home/default.aspx>. The Employee acknowledges that copies of the Plan, Plan prospectus, Plan information and stockholder information are available upon written or telephonic request to the Company Secretary. The Employee hereby consents to receive any documents related to current or future participation in the Plan by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or a third party designated by the Company.

### 15. Acknowledgment and Waiver.

The Employee understands, acknowledges and agrees that:

- (a) except as provided in Sections 8 and 9, the vesting of the RSUs is earned only by continuing employment with the Company or one of its Subsidiaries or Affiliates and that being hired and granted RSUs will not result in the RSUs vesting;

- (b) this Grant Agreement and its incorporated documents reflect all agreements on its subject matters and the Employee is not accepting this Grant Agreement based on any promises, representations or inducements other than those reflected in this Grant Agreement;
- (c) all good faith decisions and interpretations of the Committee regarding the Plan and RSUs granted under the Plan are binding, conclusive and final;
- (d) the Plan is established voluntarily by the Company, it is discretionary in nature and may be modified, amended, suspended or terminated by the Company at any time;
- (e) the grant of RSUs is exceptional, voluntary and occasional and does not create any contractual or other right to receive future grants of RSUs or other awards, or benefits in lieu of RSUs, even if Shares or RSUs have been granted in the past;
- (f) all decisions with respect to future grants, if any, will be at the sole discretion of the Company;
- (g) the Employee's participation in the Plan shall not create a right to further employment with the Employer and shall not interfere with the ability of the Employer to terminate the Employee's employment relationship at any time and it is expressly agreed and understood that employment is terminable at the will of either party;
- (h) the Employee is voluntarily participating in the Plan;

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- (i) RSUs and their resulting benefits are extraordinary items that are outside the scope of the Employee's employment contract, if any;
- (j) RSUs and their resulting benefits are not intended to replace any pension rights or compensation;
- (k) RSUs and their resulting benefits are not part of normal or expected compensation or salary for any purposes, including, but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, holiday pay, long-service awards, pension or retirement or welfare benefits or similar payments;
- (l) unless otherwise agreed by the Company, the RSUs and their resulting benefits are not granted as consideration for, or in connection with, the service the Employee may provide as a director of a Subsidiary or Affiliate;
- (m) this grant of RSUs will not be interpreted to form an employment contract or relationship with the Company, and furthermore, this grant of RSUs will not be interpreted to form an employment contract with any Subsidiary or Affiliate;
- (n) the future value of the underlying Shares is unknown, indeterminable and cannot be predicted with certainty;
- (o) no claim or entitlement to compensation or damages shall arise from forfeiture of the RSUs or recoupment of any Shares acquired under the Plan resulting from (i) termination of Employee's employment (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any), and/or (ii) the application of any recoupment policy or any recovery or clawback policy otherwise required by law, and in consideration of the grant of the RSUs to which the Employee is otherwise not entitled, the Employee agrees not to institute any claim against the Company, the Employer or any other Subsidiary or Affiliate and releases the Company, the Employer and any other Subsidiary and Affiliate from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Employee shall be deemed irrevocably to have agreed not to pursue such claim and to have agreed to execute any and all documents necessary to request dismissal or withdrawal of such claims;
- (p) the Company, the Employer or any other Subsidiary or Affiliate will not be liable for any foreign exchange rate fluctuation between the Employee's local currency and the United States dollar that may affect the value of the RSUs or any amounts due to the Employee pursuant to the settlement of the RSUs or the subsequent sale of any Shares acquired upon settlement;
- (q) if the Company determines that the Employee has engaged in misconduct prohibited by Applicable Law or any applicable policy of the Company, as in effect from time to time, or the Company is required to make recovery from the Employee under Applicable Law or a Company policy adopted to comply with applicable legal requirements, then the Company may, in its sole discretion, to the extent it determines appropriate, (i) recover from the Employee the proceeds from RSUs vested up to three years prior to the Employee's termination of employment or any time thereafter, (ii) cancel the Employee's outstanding RSUs, and (iii) take any other action it deems to be required and appropriate; and
- (r) the delivery of any documents related to the Plan or Awards granted under the Plan, including the Plan, this Grant Agreement, the Plan prospectus and any reports of the Company generally provided to the Company's stockholders, may be made by electronic delivery. Such means of electronic delivery may include the delivery of a link to a Company intranet or the Internet site of a third party involved in administering the Plan, the delivery of the document via electronic mail or other such means of electronic delivery specified by the Company. The Employee may receive from the Company a paper copy of any documents delivered electronically at no cost to the Employee by contacting the Company in writing in accordance with Section 18(k). If the attempted electronic delivery of any document fails, the Employee will be provided with a paper copy of such document. The Employee may revoke the Employee's consent to the electronic delivery of documents or may change the electronic mail address to which such documents are to be delivered (if the Employee has provided an electronic mail address) at any time by notifying the Company of such revoked consent or revised electronic mail address in accordance with Section 18(k). The Employee is not required to consent to the electronic delivery of documents.

16. No Advice Regarding Grant.

The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding the Employee's participation in the Plan, or the Employee's acquisition or sale of the underlying Shares. The Employee is hereby advised to consult with the Employee's own personal tax, legal and financial advisors regarding the Employee's participation in the Plan before taking any action related to the Plan.

17. Additional Eligibility Requirements Permitted.

In addition to any other eligibility criteria provided for in the Plan, the Company may require that the Employee execute a separate document agreeing to the terms of a current arbitration agreement and/or a current ARCIPD, each in a form acceptable to the Company and/or that the Employee be in compliance with the ARCIPD throughout the entire Restriction Period and through the date the RSU is to be granted or settled. If such separate documents are required by the Company and the Employee does not accept them within 75 days of the Grant Date or such other date as of which the Company shall require in its discretion, this RSU shall be canceled and the Employee shall have no further rights under this Grant Agreement.

18. Miscellaneous.

- (a) The Company shall not be required to treat as owner of RSUs and any associated benefits hereunder, any transferee to whom such RSUs or benefits shall have been transferred in violation of any of the provisions of this Grant Agreement.
- (b) The parties agree to execute such further instruments and to take such action as may reasonably be necessary to carry out the intent of this Grant Agreement.
- (c) The Plan is incorporated herein by reference. The Plan and this Grant Agreement constitute the entire agreement of the parties with respect to the subject matter hereof and supersede in their entirety all prior undertakings and agreements of the Company and the Employee with respect to the subject matter hereof, other than the terms of any severance plan applicable to the Employee that provides more favorable vesting. Notwithstanding the foregoing, nothing in the Plan or this Grant Agreement shall affect the validity or interpretation of any duly authorized written agreement between the Company and the

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Employee under which an award properly granted under and pursuant to the Plan serves as any part of the consideration furnished to the Employee, including, without limitation, any agreement that imposes restrictions during or after employment regarding confidential information and proprietary developments. This Grant Agreement is governed by the laws of the state of Delaware without regard to its conflict of law provisions.

- (d) If the Employee has received this or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- (e) The provisions of this Grant Agreement are severable and if any one or more provisions are determined to be illegal or otherwise unenforceable, in whole or in part, the remaining provisions shall nevertheless be binding and enforceable.
- (f) Notwithstanding Section 18(e), the Company's obligations under this Grant Agreement and the Employee's agreement to the terms of an arbitration agreement and/or an ARCIPD, if any, are mutually dependent. In the event that the Employee breaches the arbitration agreement or the Employee's ARCIPD is breached or found not to be binding upon the Employee for any reason by a court of law, then the Company will have no further obligation or duty to perform under the Plan or this Grant Agreement.
- (g) A waiver by the Company of a breach of any provision of this Grant Agreement shall not operate or be construed as a waiver of any other provision of this Grant Agreement, or of any subsequent breach by the Employee or any other Participant.
- (h) The Employee acknowledges that, depending on the Employee or broker's country of residence or where the Company Shares are listed, the Employee may be subject to insider trading restrictions and/or market abuse laws, which may affect the Employee's ability to acquire, sell or otherwise dispose of Shares or rights to Shares during times the Employee is considered to have "inside information" regarding the Company (as defined by the laws in the Employee's country). Local insider trading laws and regulations may prohibit the cancellation or amendment of orders the Employee placed before the Employee possessed inside information. Furthermore, the Employee could be prohibited from (i) disclosing the inside information to any third party (other than on a "need to know" basis) and (ii) "tipping" third parties or causing them otherwise to buy or sell securities. Keep in mind that third parties include fellow employees. Any restrictions under these laws or regulations are separate from and in addition to any restrictions that may be imposed under any applicable Company insider trading policy. The Employee acknowledges that it is the Employee's responsibility to comply with any applicable restrictions and that the Employee should consult the Employee's personal advisor on this matter.
- (i) Notwithstanding any provisions in this Grant Agreement, for any Employee who resides and/or works in a country other than the United States, the grant of the RSUs shall be subject to any additional terms and conditions set forth in the Appendix to this Grant Agreement for the Employee's country of employment (account of residence, if different), if any. Moreover, if the Employee relocates to one of the countries included in the Appendix, the additional terms and conditions for such country will apply to the Employee, to the extent the Company determines that the application of such terms and conditions is necessary or advisable for legal, regulatory, tax or administrative reasons. The Appendix, if any, constitutes part of this Grant Agreement.
- (j) The Company reserves the right to impose other requirements on the Employee's participation in the Plan, on the RSUs and on any Shares acquired under the Plan, to the extent the Company determines it is necessary or advisable for legal or administrative reasons, and to require the Employee to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing.
- (k) All RSUs granted and/or Shares issued under this Grant Agreement are subject to claw back under the Company policy as in effect from time to time.

- (l) Any notice required or permitted hereunder to the Employee shall be given in writing and shall be deemed effectively given upon delivery to the Employee at the address then on file with the Company.
- (m) Any notice to be given under the terms of this Grant Agreement to the Company will be addressed in care of Attn: Global Equity at HP Inc., 1501 Page Mill Road, Palo Alto, California 94304, USA.
- (n) The Employee acknowledges that there may be certain foreign asset and/or account reporting requirements which may affect the Employee's ability to acquire or hold Shares acquired under the Plan or cash received from participating in the Plan (including from any dividends or dividend equivalent payments) in a brokerage or bank account outside the Employee's country. The Employee may be required to report such accounts, assets or transactions to the tax or other authorities in the Employee's country. The Employee also may be required to repatriate sale proceeds or other funds received as a result of the Employee's participation in the Plan to the Employee's country through a designated bank or broker within a certain time after receipt. The Employee acknowledges that it is the Employee's responsibility to be compliant with such regulations, and the Employee is advised to consult the Employee's personal legal advisor for any details.

19. Forfeitures and Recoupment.

- (a) Recoupment Policy. The RSUs granted hereunder, any Shares issued pursuant to the RSUs and any proceeds therefrom shall be subject to and remain subject to any incentive compensation clawback or recoupment policy of the Company (i) currently in effect, (ii) as may be adopted by the Company to comply with applicable law and/or the rules and regulations of the securities exchange or inter-dealer quotation system on which the Shares are listed or quoted, including, without limitation, pursuant to Section 10D of the Exchange Act, Rule 10D-1 thereunder and Section 303A.14 of the New York Stock Exchange Listed Company Manual) or (iii) as may be adopted by the Company to facilitate the Company's objectives related to eliminating or reducing fraud, misconduct, wrongdoing, or violations of law by an employee or other service provider or related to improving the Company's governance practices or similar considerations and, in each case, as may be amended from time to time (the "Policy"), with the provisions contained in such Policy deemed incorporated into this Grant Agreement without Employee's additional or separate consent.
- (b) Recoupment Authorization. For purposes of the foregoing, the Employee expressly and explicitly authorizes the Company to issue instructions, on the Employee's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to this RSU to re-convey, transfer or otherwise return such Shares

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and/or other amounts to the Company upon the Company's enforcement of the Policy. To the extent that this Grant Agreement and the Policy conflict, the terms of the Policy shall prevail.

HP Inc.

Enrique Lores  
CEO and President

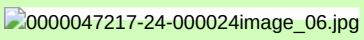
Kristen Ludgate  
Chief People Officer

RETAIN THIS GRANT AGREEMENT FOR YOUR RECORDS

**Important Note:**Your grant is subject to the terms and conditions of this Grant Agreement, including any Appendix for your country of employment, and to the Company obtaining all necessary government approvals. If you have questions regarding your grant, please contact [global.equity@hp.com](mailto:global.equity@hp.com).

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Exhibit 10(g)(g)(g)(g)



RETENTION GRANT AGREEMENT for use from November 1, 2023

Name:

fld\_NAME\_AC

Employee ID:

fld\_EMPLID

Grant Date:	expGRANT_DATE
Grant ID:	fld_GRANT_NBR
Amount:	0
Plan:	fld_DESCR
Vesting Schedule:	fld_HTMLAREA1

## Restricted Stock Units

THIS GRANT AGREEMENT, as of the Grant Date noted above between HP Inc., a Delaware Corporation ("Company"), and the employee named above ("Employee"), is entered into as follows:

WHEREAS, the continued participation of the Employee is considered by the Company to be important for the Company's continued growth; and

WHEREAS, in order to give the Employee an incentive to continue in the employ of the Company (or its Affiliates or Subsidiaries), to accept ancillary agreements designed to protect the legitimate business interests of the Company that are made a condition of this grant and to participate in the affairs of the Company, the HR and Compensation Committee of the Board of Directors of the Company or its delegates ("Committee") has determined that the Employee shall be granted restricted stock units representing hypothetical shares of the Company's common stock ("RSUs"), with each RSU equal in value to one share of the Company's \$0.01 par value common stock ("Share"), subject to the restrictions stated below and in accordance with the terms and conditions of the plan named above ("Plan"), a copy of which can be found on the Long-term Incentives website along with a copy of the related prospectus. The Plan and the related prospectus also can be obtained by written or telephonic request to the Company Secretary. Unless otherwise defined in this Grant Agreement, any capitalized terms in this Grant Agreement shall have the meaning ascribed to such terms in the Plan.

THEREFORE, the parties agree as follows:

1. Grant of Restricted Stock Units.

Subject to the terms and conditions of this Grant Agreement and of the Plan, the Company hereby grants to the Employee the number of RSUs set forth above.

2. Vesting Schedule.

The interest of the Employee in the RSUs shall vest according to the vesting schedule set forth above, or if earlier, in accordance with Section 8 or 9, below, except to the extent a severance plan applicable to the Employee provides otherwise. Unless the provisions of Section 8 or 9 apply, the Employee must remain in the employ of the Company, any Subsidiary or Affiliate on a continuous basis through the close of business on the applicable Vesting Date, as set forth above, and the Employee must be in compliance with the requirements and conditions provided for in the Plan and this Grant Agreement for the interest of the Employee in the RSUs to become fully vested on that date.

3. Benefit Upon Settlement.

Within 75 days of each Vesting Date set forth on the above vesting schedule or, if earlier, a vesting event pursuant to Section 8 or 9 below, the Company shall deliver or pay, as applicable, to the Employee (or the Employee's guardian, estate or beneficiary in the event of Section 8 or 9) Shares or a combination of cash and Shares, as the Company determines in its sole discretion, with a value equal to:

(a) the number of RSUs that have become vested as of such vesting date or vesting event, as applicable, multiplied by the Fair Market Value of a Share on the date on which such RSUs vested; plus

(b) a dividend equivalent payment credited in the form of additional RSUs for each ordinary cash dividend the Company pays on its Shares and for which the record date occurs between the grant date and the date the RSUs are settled, determined by:

(1) multiplying the per share cash dividend paid by the Company on its Shares by the total number of RSUs that are outstanding as of the record date for the dividend; and

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(2) dividing the amount determined in (1) above by the Fair Market Value of a Share on the dividend payment date to determine the number of additional whole and fractional RSUs to be credited to the Employee;

provided, however, that if any aggregated dividend equivalent payments in Section (b)(2) above to be delivered in Shares result in a payment of a fractional Share, such fractional Share shall be rounded up to the next whole Share.

Notwithstanding the foregoing, the Company may, in its sole discretion, settle the RSUs in the form of a cash payment to the extent settlement in Shares: (i) is prohibited under local law; (ii) would require the Employee, the Company and/or any Subsidiary or Affiliate to obtain the approval of any governmental and/or regulatory body in the Employee's country; (iii) would result in adverse tax consequences for the Employee, the Company or any Subsidiary or Affiliate; or (iv) is administratively burdensome. Alternatively, the Company may, in its sole discretion, settle the RSUs in the form of Shares but require the Employee to sell such Shares immediately or within a specified period of time following the Employee's termination of employment (in which case the Employee expressly authorizes the Company to issue sales instructions on the Employee's behalf).

4. Restrictions.

Except as otherwise provided for in this Grant Agreement, the RSUs or rights granted hereunder may not be sold, pledged or otherwise transferred. The period of time between the Grant Date and the date the RSUs become fully vested pursuant to Section 2 is referred to herein as the "Restriction Period."



5. **Custody of Restricted Stock Units.**

The RSUs subject hereto shall be recorded in an account with the Plan broker in the name of the Employee. Upon termination of the Restriction Period, if the Company determines, in its sole discretion, to deliver Shares pursuant to Section 3 above, such Shares shall be released into the Employee's account; provided, however, that a portion of such Shares shall be surrendered in payment of Tax-Related Items, as defined and in accordance with Section 12 below, unless the Company, in its sole discretion, establishes alternative procedures for the payment of Tax-Related Items.

6. **No Stockholder Rights.**

RSUs represent hypothetical Shares. Until Shares are delivered to the Employee pursuant to the terms of this Grant Agreement, the Employee shall not be entitled to any of the rights or benefits generally accorded to stockholders, including, without limitation, the receipt of dividends.

7. **Termination of Employment.**

Except as otherwise provided for in this Grant Agreement or in the Plan or as otherwise determined by the Company in its sole discretion, if the Employee's employment with the Company, any Subsidiary or Affiliate is terminated at any time for any reason prior to the lapse of the Restriction Period, all unvested RSUs granted hereunder shall be forfeited by the Employee, except to the extent a severance plan applicable to the Employee provides otherwise.

For purposes of this Grant Agreement, the Employee's employment or service will be considered terminated as of the date the Employee is no longer actively providing services to the Company, any Subsidiary or Affiliate (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any) and will not be extended by any notice period (e.g., the Employee's period of employment or service would not include any contractual notice period or any period of "garden leave" or similar period mandated under the employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any). The Committee shall have the exclusive discretion to determine when the Employee's employment or service is terminated for purposes of this Grant Agreement (including whether the Employee may still be considered to be providing service while on a leave of absence).

8. **Disability of the Employee.**

If the Employee's employment is terminated prior to the end of the Restriction Period by reason of the Employee's Total and Permanent Disability, all RSUs shall immediately vest including any amounts for dividend equivalent payments on RSUs that vest at termination. The Company's obligation to vest the RSUs under this paragraph is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPD") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a conflict of interest in the opinion of the Company during the Employee's active employment with the Company, and (iii) the Employee is in compliance with any-post employment restrictions in the ARCIPD during the period in which the RSU remains outstanding.

9. **Death of the Employee.**

In the event that termination of employment prior to the end of the Restriction Period is due to the death of the Employee, all unvested RSUs shall immediately vest including any amounts for dividend equivalent payments on such vested RSUs.

10. **Termination for Cause.**

Upon termination of the Employee's employment for Cause (as defined in the Plan), then all unvested RSUs shall be forfeited by the Employee on the date of the Employee's termination, except to the extent a severance plan applicable to the Employee provides otherwise. Such forfeiture shall occur regardless of whether the Employee has satisfied any applicable age and service requirements for retirement.

11. **Section 409A.**

The following provisions apply to the extent the Employee is subject to taxation in the U.S. Payments made pursuant to the Plan and this Grant Agreement are intended to comply with or qualify for an exemption from Section 409A of the Code ("Section 409A"). The Company reserves the right, to the extent the Company deems necessary or advisable in its sole discretion, to unilaterally amend or modify the Plan and/or this Grant Agreement or adopt other policies and procedures (including amendments, policies and procedures with retroactive effect), or take any other actions, including any amendments or actions that would result in the reduction of benefits payable under this Grant Agreement, as the Company determines are necessary or appropriate to ensure that all RSUs and dividend equivalent payments are made in a manner that qualifies for an exemption from, or complies with, Section 409A or mitigate any additional tax, interest and/or penalties or other adverse tax consequences that may apply under Section 409A: provided however, that the Company makes no representations that the RSUs or dividend equivalents will be exempt from

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any taxes, interest, and/or penalties that may apply under Section 409A and makes no undertaking to preclude Section 409A from applying to this RSU. For the avoidance of doubt, the Employee hereby acknowledges and agrees that neither the Company nor any Affiliate or Subsidiary will have any liability to the Employee or any other party if any amounts payable under this Grant Agreement are not exempt from, or compliant with, Section 409A, or for any action taken by the Company with respect thereto. Any payments under this Grant Agreement, the settlement of which is triggered by a "separation from service" (within the meaning of Section 409A) of a "specified employee" (as defined under Section 409A), shall be made on a date that is the earlier of (a) the Employee's death or (b) the later of the specified settlement date and the date which is six months after the date of the Employee's separation from service.

12. **Taxes.**

(a) The Employee shall be liable for any and all taxes, including income tax, social insurance, fringe benefit tax, payroll tax, payment on account, employer taxes or other tax-related items related to the Employee's participation in the Plan and legally applicable to or otherwise recoverable from the Employee by the Company and/or, if different, the Employee's employer (the "Employer") whether incurred at grant, vesting, sale, prior to vesting or at any other time ("Tax-Related Items"). In the event that the Company or the Employer (which, for purposes of this Section 12, shall include a former employer) is required, allowed or permitted to withhold taxes as a result of the grant or vesting of RSUs or the issuance or subsequent sale of Shares acquired pursuant to such RSUs, or due upon receipt of dividend equivalent payments or dividends, the Employee shall surrender a sufficient number of whole Shares, make a cash payment or make adequate arrangements satisfactory to the Company and/or the Employer to withhold such taxes from Employee's wages or other cash compensation paid to the Employee by the Company and/or the Employer at the election of the Company, in its sole discretion, or, if permissible under local law, the Company may sell or arrange for the sale of Shares that Employee acquires as necessary to cover all Tax-Related Items that the Company or the Employer has to withhold or that are legally recoverable from the Employee (such as fringe benefit tax) at the time the restrictions on the

RSUs lapse, unless the Company, in its sole discretion, has established alternative procedures for such payment. However, with respect to any RSUs subject to Section 409A, the Employer shall limit the surrender of Shares to the minimum number of Shares permitted to avoid a prohibited acceleration under Section 409A. The Employee will receive a cash refund for any fraction of a surrendered Share or Shares in excess of any and all Tax-Related Items. To the extent that any surrender of Shares or payment of cash or alternative procedure for such payment is insufficient, the Employee authorizes the Company, its Affiliates and Subsidiaries, which are qualified to deduct tax at source, to deduct from the Employee's compensation all Tax-Related Items. The Employee agrees to pay any Tax-Related Items that cannot be satisfied from wages or other cash compensation, to the extent permitted by Applicable Law.

- (b) Regardless of any action the Company or the Employer takes with respect to any or all Tax-Related Items, the Employee acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Employee's responsibility and may exceed the amount actually withheld by the Company or the Employer. The Employee further acknowledges that the Company and/or the Employer: (i) make no representations nor undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of this grant of RSUs or dividend equivalents, including, but not limited to, the grant, vesting or settlement of RSUs or dividend equivalents, the subsequent delivery of Shares and/or cash upon settlement of such RSUs or the subsequent sale of any Shares acquired pursuant to such RSUs and receipt of any dividends or dividend equivalent payments; and (ii) notwithstanding Section 11, do not commit to and are under no obligation to structure the terms or any aspect of this grant of RSUs and/or dividend equivalents to reduce or eliminate the Employee's liability for Tax-Related Items or to achieve any particular tax result. Further, if the Employee has become subject to tax in more than one jurisdiction, the Employee acknowledges that the Company and/or the Employer may be required to withhold or account for Tax-Related Items in more than one jurisdiction.
- (c) Depending on the withholding method, the Company may withhold or account for Tax-Related Items by considering applicable statutory withholding rates or other applicable withholding rates, including maximum applicable rates in the Employee's jurisdiction(s), in which case the Employee will receive a refund of any over-withheld amount in cash and will have no entitlement to the Share equivalent. If the obligation for Tax-Related Items is satisfied by withholding in Shares, for tax purposes, the Employee is deemed to have been issued the full number of Shares subject to the vested RSUs, notwithstanding that a number of the Shares are held back solely for the purpose of paying the Tax-Related Items.
- (d) The Employee shall pay the Company or the Employer any amount of Tax-Related Items that the Company or the Employer may be required to withhold or account for as a result of the Employee's participation in the Plan or the Employee's receipt of RSUs that cannot be satisfied by the means previously described. The Company may refuse to deliver the benefit described in Section 3 if the Employee fails to comply with the Employee's obligations in connection with the Tax-Related Items.
- (e) The Employee consents and agrees that in the event the RSUs or the dividend equivalents become subject to an employer tax that is legally permitted to be recovered from the Employee, as may be determined by the Company and/or the Employer at their sole discretion, and whether or not the Employee's employment with the Company and/or the Employer is continuing at the time such tax becomes recoverable, the Employee will assume any liability for any such taxes that may be payable by the Company and/or the Employer in connection with the RSUs and dividend equivalents. Further, the Employee agrees that the Company and/or the Employer may collect any such taxes from the Employee by any of the means set forth in this Section 12. The Employee further agrees to execute any other consents or elections required to accomplish the above, promptly upon request of the Company.

### 13. Data Privacy Consent.

- (a) The Employee hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Employee's personal data as described in this Grant Agreement and any other materials by and among, as applicable, the Company, its Subsidiaries or Affiliates, and the Employer for the exclusive purpose of implementing, administering and managing the Employee's participation in the Plan.
- (b) The Employee understands that the Company, its Subsidiaries and Affiliates, and the Employer may hold certain personal information about the Employee, including, but not limited to, name, home address, email address and telephone number, date of birth, social insurance number, passport number or other identification number, salary, nationality, residency, status, job title, any shares of stock or directorships held in the Company, details of all RSUs, options or any other entitlement to shares of stock granted, canceled, purchased, exercised, vested, unvested or

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outstanding in the Employee's favor ("Data") for the exclusive purpose of implementing, managing and administering the Plan.

- (c) The Employee understands that Data may be transferred to Merrill Lynch and any third parties assisting in the implementation, administration and management of the Plan, that these recipients may be located in the Employee's country or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Employee's country. The Company is committed to protecting the privacy of Data in such cases. The Employee understands that by contract both with the Company and/or any of its Subsidiaries or Affiliates and with Merrill Lynch and/or the Company's other vendors, the people and companies that have access to the Employee's Data are bound to handle such Data in a manner consistent with the Company's privacy policy and law. The Company periodically performs due diligence and audits on its vendors in accordance with good commercial practices to ensure their capabilities and compliance with those commitments. The Employee further understands that Data will be held only as long as is necessary to implement, administer and manage the Employee's participation in the Plan.
- (d) The Employee understands that if the Employee resides outside the United States, the Employee may, at any time, view Data, request additional information about the storage and processing of Data, require any necessary amendments to Data or refuse or withdraw the consents herein, in any case without cost, by contacting in writing the Employee's local human resources representative. Further, the Employee understands that the Employee is providing the consents herein on a purely voluntary basis. If the Employee does not consent, or if the Employee later seeks to revoke the Employee's consent, the Employee's employment status or service with the Company or the Employee's Employer will not be affected; the only consequence of refusing or withdrawing the Employee's consent is that the Company would not be able to grant the Employee RSUs or other equity awards or administer and manage the Employee's participation in the Plan. Therefore, the Employee understands that refusing or withdrawing the Employee's consent may affect

the Employee's ability to participate in the Plan. For more information on the consequences of the Employee's refusal to consent or withdrawal of consent, the Employee understands that the Employee may contact the Employee's local human resources representative.

- (e) Further, the Employee understands that the Company may rely on a different legal basis for the processing and/or transfer of Data in the future and/or request that the Employee provide another data privacy consent. If applicable and upon request of the Company or a Subsidiary or Affiliate, the Employee agrees to provide an executed data privacy consent or acknowledgement (or any other consents, acknowledgements or agreements) to the Company or a Subsidiary or Affiliate that the Company and/or a Subsidiary or Affiliate may deem necessary to obtain under the data privacy laws in the Employee's country of employment, either now or in the future. The Employee understands that the Employee may be unable to participate in the Plan if the Employee fails to execute any such acknowledgement, agreement or consent requested by the Company and/or a Subsidiary or Affiliate.

By electronically accepting RSUs on the Merrill Lynch website, the Employee is declaring that the Employee agrees with the data processing practices described in this Section 13 and that the Employee consents to the collection, processing and use of Data by the Company and the transfer of Data to the recipients mentioned therein for the purposes described therein.

#### 14. Plan Information.

The Employee agrees to receive copies of the Plan, the Plan prospectus and other Plan information, including information prepared to comply with Applicable Laws outside the United States, from the Long-term Incentives website and stockholder information, including copies of any annual report, proxy and Form 10-K, from the investor relations section of the Company's website at <https://investor.hp.com/home/default.aspx>. The Employee acknowledges that copies of the Plan, Plan prospectus, Plan information and stockholder information are available upon written or telephonic request to the Company Secretary. The Employee hereby consents to receive any documents related to current or future participation in the Plan by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or a third party designated by the Company.

#### 15. Acknowledgment and Waiver.

The Employee understands, acknowledges and agrees that:

- (a) except as provided in Sections 8 and 9, the vesting of the RSUs is earned only by continuing employment with the Company or one of its Subsidiaries or Affiliates and that being hired and granted RSUs will not result in the RSUs vesting;
- (b) this Grant Agreement and its incorporated documents reflect all agreements on its subject matters and the Employee is not accepting this Grant Agreement based on any promises, representations or inducements other than those reflected in this Grant Agreement;
- (c) all good faith decisions and interpretations of the Committee regarding the Plan and RSUs granted under the Plan are binding, conclusive and final;
- (d) the Plan is established voluntarily by the Company, it is discretionary in nature and may be modified, amended, suspended or terminated by the Company at any time;
- (e) the grant of RSUs is exceptional, voluntary and occasional and does not create any contractual or other right to receive future grants of RSUs or other awards, or benefits in lieu of RSUs, even if Shares or RSUs have been granted in the past;
- (f) all decisions with respect to future grants, if any, will be at the sole discretion of the Company;
- (g) the Employee's participation in the Plan shall not create a right to further employment with the Employer and shall not interfere with the ability of the Employer to terminate the Employee's employment relationship at any time and it is expressly agreed and understood that employment is terminable at the will of either party;
- (h) the Employee is voluntarily participating in the Plan;

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- (i) RSUs and their resulting benefits are extraordinary items that are outside the scope of the Employee's employment contract, if any;
  - (j) RSUs and their resulting benefits are not intended to replace any pension rights or compensation;
  - (k) RSUs and their resulting benefits are not part of normal or expected compensation or salary for any purposes, including, but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, holiday pay, long-service awards, pension or retirement or welfare benefits or similar payments;
  - (l) unless otherwise agreed by the Company, the RSUs and their resulting benefits are not granted as consideration for, or in connection with, the service the Employee may provide as a director of a Subsidiary or Affiliate;
  - (m) this grant of RSUs will not be interpreted to form an employment contract or relationship with the Company, and furthermore, this grant of RSUs will not be interpreted to form an employment contract with any Subsidiary or Affiliate;
  - (n) the future value of the underlying Shares is unknown, indeterminable and cannot be predicted with certainty;

- (o) no claim or entitlement to compensation or damages shall arise from forfeiture of the RSUs or recoupment of any Shares acquired under the Plan resulting from (i) termination of Employee's employment (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any), and/or (ii) the application of any recoupment policy or any recovery or clawback policy otherwise required by law, and in consideration of the grant of the RSUs to which the Employee is otherwise not entitled, the Employee agrees not to institute any claim against the Company, the Employer or any other Subsidiary or Affiliate and releases the Company, the Employer and any other Subsidiary and Affiliate from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Employee shall be deemed irrevocably to have agreed not to pursue such claim and to have agreed to execute any and all documents necessary to request dismissal or withdrawal of such claims;
  - (p) the Company, the Employer or any other Subsidiary or Affiliate will not be liable for any foreign exchange rate fluctuation between the Employee's local currency and the United States dollar that may affect the value of the RSUs or any amounts due to the Employee pursuant to the settlement of the RSUs or the subsequent sale of any Shares acquired upon settlement;
  - (q) if the Company determines that the Employee has engaged in misconduct prohibited by Applicable Law or any applicable policy of the Company, as in effect from time to time, or the Company is required to make recovery from the Employee under Applicable Law or a Company policy adopted to comply with applicable legal requirements, then the Company may, in its sole discretion, to the extent it determines appropriate, (i) recover from the Employee the proceeds from RSUs vested up to three years prior to the Employee's termination of employment or any time thereafter, (ii) cancel the Employee's outstanding RSUs, and (iii) take any other action it deems to be required and appropriate; and
  - (r) the delivery of any documents related to the Plan or Awards granted under the Plan, including the Plan, this Grant Agreement, the Plan prospectus and any reports of the Company generally provided to the Company's stockholders, may be made by electronic delivery. Such means of electronic delivery may include the delivery of a link to a Company intranet or the Internet site of a third party involved in administering the Plan, the delivery of the document via electronic mail or other such means of electronic delivery specified by the Company. The Employee may receive from the Company a paper copy of any documents delivered electronically at no cost to the Employee by contacting the Company in writing in accordance with Section 18(k). If the attempted electronic delivery of any document fails, the Employee will be provided with a paper copy of such document. The Employee may revoke the Employee's consent to the electronic delivery of documents or may change the electronic mail address to which such documents are to be delivered (if the Employee has provided an electronic mail address) at any time by notifying the Company of such revoked consent or revised electronic mail address in accordance with Section 18(k). The Employee is not required to consent to the electronic delivery of documents.
16. No Advice Regarding Grant.  
The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding the Employee's participation in the Plan, or the Employee's acquisition or sale of the underlying Shares. The Employee is hereby advised to consult with the Employee's own personal tax, legal and financial advisors regarding the Employee's participation in the Plan before taking any action related to the Plan.
17. Additional Eligibility Requirements Permitted.  
In addition to any other eligibility criteria provided for in the Plan, the Company may require that the Employee execute a separate document agreeing to the terms of a current arbitration agreement and/or a current ARCIPD, each in a form acceptable to the Company and/or that the Employee be in compliance with the ARCIPD throughout the entire Restriction Period and through the date the RSU is to be granted or settled. If such separate documents are required by the Company and the Employee does not accept them within 75 days of the Grant Date or such other date as of which the Company shall require in its discretion, this RSU shall be canceled and the Employee shall have no further rights under this Grant Agreement.
18. Miscellaneous.
- (a) The Company shall not be required to treat as owner of RSUs and any associated benefits hereunder, any transferee to whom such RSUs or benefits shall have been transferred in violation of any of the provisions of this Grant Agreement.
  - (b) The parties agree to execute such further instruments and to take such action as may reasonably be necessary to carry out the intent of this Grant Agreement.
  - (c) The Plan is incorporated herein by reference. The Plan and this Grant Agreement constitute the entire agreement of the parties with respect to the subject matter hereof and supersede in their entirety all prior undertakings and agreements of the Company and the Employee with respect to the subject matter hereof, other than the terms of any severance plan applicable to the Employee that provides more favorable vesting. Notwithstanding the foregoing, nothing in the Plan or this Grant Agreement shall affect the validity or interpretation of any duly authorized written agreement between the Company and the

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Employee under which an award properly granted under and pursuant to the Plan serves as any part of the consideration furnished to the Employee, including, without limitation, any agreement that imposes restrictions during or after employment regarding confidential information and proprietary developments. This Grant Agreement is governed by the laws of the state of Delaware without regard to its conflict of law provisions.

- (d) If the Employee has received this or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- (e) The provisions of this Grant Agreement are severable and if any one or more provisions are determined to be illegal or otherwise unenforceable, in whole or in part, the remaining provisions shall nevertheless be binding and enforceable.

- (f) Notwithstanding Section 18(e), the Company's obligations under this Grant Agreement and the Employee's agreement to the terms of an arbitration agreement and/or an ARCIPD, if any, are mutually dependent. In the event that the Employee breaches the arbitration agreement or the Employee's ARCIPD is breached or found not to be binding upon the Employee for any reason by a court of law, then the Company will have no further obligation or duty to perform under the Plan or this Grant Agreement.
- (g) A waiver by the Company of a breach of any provision of this Grant Agreement shall not operate or be construed as a waiver of any other provision of this Grant Agreement, or of any subsequent breach by the Employee or any other Participant.
- (h) The Employee acknowledges that, depending on the Employee or broker's country of residence or where the Company Shares are listed, the Employee may be subject to insider trading restrictions and/or market abuse laws, which may affect the Employee's ability to acquire, sell or otherwise dispose of Shares or rights to Shares during times the Employee is considered to have "inside information" regarding the Company (as defined by the laws in the Employee's country). Local insider trading laws and regulations may prohibit the cancellation or amendment of orders the Employee placed before the Employee possessed inside information. Furthermore, the Employee could be prohibited from (i) disclosing the inside information to any third party (other than on a "need to know" basis) and (ii) "tipping" third parties or causing them otherwise to buy or sell securities. Keep in mind that third parties include fellow employees. Any restrictions under these laws or regulations are separate from and in addition to any restrictions that may be imposed under any applicable Company insider trading policy. The Employee acknowledges that it is the Employee's responsibility to comply with any applicable restrictions and that the Employee should consult the Employee's personal advisor on this matter.
- (i) Notwithstanding any provisions in this Grant Agreement, for any Employee who resides and/or works in a country other than the United States, the grant of the RSUs shall be subject to any additional terms and conditions set forth in the Appendix to this Grant Agreement for the Employee's country of employment (account of residence, if different), if any. Moreover, if the Employee relocates to one of the countries included in the Appendix, the additional terms and conditions for such country will apply to the Employee, to the extent the Company determines that the application of such terms and conditions is necessary or advisable for legal, regulatory, tax or administrative reasons. The Appendix, if any, constitutes part of this Grant Agreement.
- (j) The Company reserves the right to impose other requirements on the Employee's participation in the Plan, on the RSUs and on any Shares acquired under the Plan, to the extent the Company determines it is necessary or advisable for legal or administrative reasons, and to require the Employee to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing.
- (k) All RSUs granted and/or Shares issued under this Grant Agreement are subject to claw back under the Company policy as in effect from time to time.
- (l) Any notice required or permitted hereunder to the Employee shall be given in writing and shall be deemed effectively given upon delivery to the Employee at the address then on file with the Company.
- (m) Any notice to be given under the terms of this Grant Agreement to the Company will be addressed in care of Attn: Global Equity at HP Inc., 1501 Page Mill Road, Palo Alto, California 94304, USA.
- (n) The Employee acknowledges that there may be certain foreign asset and/or account reporting requirements which may affect the Employee's ability to acquire or hold Shares acquired under the Plan or cash received from participating in the Plan (including from any dividends or dividend equivalent payments) in a brokerage or bank account outside the Employee's country. The Employee may be required to report such accounts, assets or transactions to the tax or other authorities in the Employee's country. The Employee also may be required to repatriate sale proceeds or other funds received as a result of the Employee's participation in the Plan to the Employee's country through a designated bank or broker within a certain time after receipt. The Employee acknowledges that it is the Employee's responsibility to be compliant with such regulations, and the Employee is advised to consult the Employee's personal legal advisor for any details.

#### 19. Forfeitures and Recoupment.

- (a) **Recoupment Policy.** The RSUs granted hereunder, any Shares issued pursuant to the RSUs and any proceeds therefrom shall be subject to and remain subject to any incentive compensation clawback or recoupment policy of the Company (i) currently in effect, (ii) as may be adopted by the Company to comply with applicable law and/or the rules and regulations of the securities exchange or inter-dealer quotation system on which the Shares are listed or quoted, including, without limitation, pursuant to Section 10D of the Exchange Act, Rule 10D-1 thereunder and Section 303A.14 of the New York Stock Exchange Listed Company Manual) or (iii) as may be adopted by the Company to facilitate the Company's objectives related to eliminating or reducing fraud, misconduct, wrongdoing, or violations of law by an employee or other service provider or related to improving the Company's governance practices or similar considerations and, in each case, as may be amended from time to time (the "Policy"), with the provisions contained in such Policy deemed incorporated into this Grant Agreement without Employee's additional or separate consent.
- (b) **Recoupment Authorization.** For purposes of the foregoing, the Employee expressly and explicitly authorizes the Company to issue instructions, on the Employee's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to this RSU to re-convey, transfer or otherwise return such Shares

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and/or other amounts to the Company upon the Company's enforcement of the Policy. To the extent that this Grant Agreement and the Policy conflict, the terms of the Policy shall prevail.

HP Inc.

Enrique Lores

CEO and President

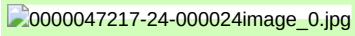
Kristen Ludgate  
Chief People Officer

**RETAIN THIS GRANT AGREEMENT FOR YOUR RECORDS**

**Important Note:** Your grant is subject to the terms and conditions of this Grant Agreement, including any Appendix for your country of employment, and to the Company obtaining all necessary government approvals. If you have questions regarding your grant, please contact [global.equity@hp.com](mailto:global.equity@hp.com).

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**Exhibit 10(h)(h)(h)(h)**



**GRANT AGREEMENT for use from November 1, 2023**

**Name:** Fld\_NAME\_AC

**Employee ID:** Fld\_EMPLID

<b>Grant Date:</b>	expGRANT_DATE
<b>Grant ID:</b>	Fld_GRANT_NBR
<b>Grant Price:</b>	\$fld_NAME1_AC
<b>Amount:</b>	0
<b>Plan:</b>	Fld_DESCR
<b>Vesting Schedule:</b>	Fld_HTMLAREA1

**Non-Qualified Stock Option**

THIS GRANT AGREEMENT, as of the Grant Date noted above between HP Inc., a Delaware corporation ("Company"), and the employee named above ("Employee"), is entered into as follows:

WHEREAS, the continued participation of the Employee is considered by the Company to be important for the Company's continued growth; and

WHEREAS, in order to give the Employee an incentive to continue in the employ of the Company (or its Affiliates or Subsidiaries), to accept ancillary agreements designed to protect the legitimate business interests of the Company that are made a condition of this grant and to participate in the affairs of the Company, the HR and Compensation Committee of the Board of Directors of the Company or its delegates ("Committee") has determined that the Employee shall be granted a non-qualified stock option to purchase the number of shares stated above of its \$0.01 par value voting Common Stock ("Shares") upon the terms and conditions set forth herein and in accordance with the terms and conditions of the Plan named above, a copy of which can be found on the Long-term Incentives website along with a copy of the related prospectus. The Plan and the related prospectus can also be obtained by written or telephonic request to the Company Secretary. Unless otherwise defined in this Grant Agreement, any capitalized terms in this Grant Agreement shall have the meaning ascribed to such terms in the Plan.

THEREFORE, the parties agree as follows:

- Grant of Stock Options.**  
This non-qualified Stock Option is granted under and pursuant to the Plan and is subject to each and all of the provisions thereof.
- Grant Price.**  
The Grant Price is the price per Share set forth above.
- Restrictions on Transfer.**  
This Stock Option is not transferable by the Employee otherwise than by will or the laws of descent and distribution, and is exercisable only by the Employee during the Employee's lifetime. This Stock Option may not be transferred, assigned, pledged or hypothecated by the Employee during the Employee's lifetime, whether by operation of law or otherwise, and is not subject to execution, attachment or similar process.
- Vesting Schedule.**  
This Stock Option will vest and become exercisable according to the vesting schedule set forth above except as otherwise provided in this Grant Agreement and except to the extent a severance plan applicable to the Employee provides otherwise, subject to the Employee's compliance with the terms and conditions of the Plan and this Grant Agreement.
- Expiration Date.**  
This Stock Option will expire on the 10<sup>th</sup> anniversary of the Grant Date set forth above ("Expiration Date"), unless sooner terminated or canceled in accordance with the provisions of the Plan and this Grant Agreement. The Employee must exercise this Stock Option, if at all, on a day the New York Stock Exchange is open for trading and on or before the Expiration Date. The Employee shall be solely responsible for exercising this Stock Option, if at all, prior to its Expiration Date. The Company shall have no obligation to notify the Employee of this Stock Option's expiration.

6. Method of Exercise.

This Stock Option, to the extent it is then vested and exercisable, may be exercised through a broker designated by the Company or by any other method the Committee has approved; provided, however, that no such exercise shall be with respect to fewer than twenty-five (25) Shares or the remaining Shares covered by the Stock Option if less than twenty-five. The exercise must be accompanied by the payment of the full Grant Price of such Shares and any Tax-Related Items withholding. Payment may be in cash or Shares or a combination thereof to the extent permissible under Applicable Law, or through a broker-assisted cashless exercise; provided, however, that any payment in Shares shall be in strict compliance with all procedural rules established by the Committee.

7. Termination of Employment.

Except as otherwise provided for in this Grant Agreement or in the Plan or as otherwise determined by the Company in its sole discretion, all unvested Shares shall be forfeited by the Employee as of the date of termination and the Employee may exercise the Stock Option, to the extent that it is then vested, within three months after the date of the Employee's termination (but in no event later than the Expiration Date), except to the extent a severance plan applicable to the Employee provides otherwise.

For purposes of this Grant Agreement, the Employee's employment or service will be considered terminated as of the date the Employee is no longer actively providing services to the Company, any Subsidiary or Affiliate (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any) and will not be extended by any notice period (e.g., the Employee's period of employment or service would not include any contractual notice period or any period of "garden leave" or similar period mandated under the employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any). The Committee shall have the exclusive discretion to determine when the Employee's employment or service is terminated for purposes of this Grant Agreement (including whether the Employee may still be considered to be providing service while on a leave of absence).

8. Death of Employee.

Notwithstanding the provisions of Section 4 of this Grant Agreement, in the event of the Employee's death this Stock Option shall vest in full and the Employee's legal representative or designated beneficiary shall have the right to exercise all or a portion of the Employee's rights under this Grant Agreement within one year after the death of the Employee, and shall be bound by the provisions of the Plan. In all cases, however, this Stock Option will expire no later than the Expiration Date.

9. Disability or Retirement of the Employee.

Notwithstanding the provisions of Section 4 of this Grant Agreement, in the event of the Employee's termination due to retirement in accordance with the applicable retirement policy, or Permanent and Total Disability, this Stock Option shall vest in full and the Employee may exercise the Employee's rights under this Grant Agreement within three years from the date of termination. In all cases, however, this Stock Option will expire no later than the Expiration Date. The Company's obligation to vest the Stock Option under this paragraph is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPD") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a conflict of interest in the opinion of the Company during the Employee's active employment with the Company and any-post employment period during which the Stock Option remains outstanding and (iii) the Employee is in compliance with any-post employment restrictions in the ARCIPD during the period in which the Stock Option remains outstanding.

10. Termination for Cause.

Upon termination of the Employee's employment for Cause (as defined in the Plan), then, except as provided in Section 17(a), all unvested Shares shall be forfeited by the Employee and the Employee may exercise the Stock Option, to the extent that it is then vested, before the New York Stock Exchange closes on the date of the Employee's termination, except to the extent a severance plan applicable to the Employee provides otherwise. Such forfeiture shall occur regardless of whether the Employee has satisfied any applicable age and service requirements for retirement.

11. Taxes.

(a) The Employee shall be liable for any and all taxes, including income tax, social insurance, fringe benefit tax, payroll tax, payment on account, employer taxes, or other tax-related items related to the Employee's participation in the Plan and legally applicable to or otherwise recoverable from the Employee by the Company and/or, if different, the Employee's employer (the "Employer") whether incurred at grant, vesting, exercise, sale, prior to vesting or at any other time ("Tax-Related Items"). In the event that the Company or the Employer (which, for purposes of this Section 11, shall include a form employer) is required, allowed or permitted to withhold taxes as a result of the grant, vesting or exercise of the Stock Options, or subsequent sale of Shares acquired pursuant to such Stock Options, the Employee shall make a cash payment or make adequate arrangements satisfactory to the Company and/or the Employer to withhold such taxes from Employee's wages or other cash compensation paid to the Employee by the Company and/or the Employer at the election of the Company, in its sole discretion, or, if permissible under Applicable Law, the Company may sell or arrange for the sale of Shares that Employee acquires as necessary to cover all applicable required withholding Tax-Related Items that are legally recoverable from the Employee at the time of the tax withholding event, unless the Company, in its sole discretion, has established alternative procedures for such payment. To the extent that any surrender of Shares or payment of cash or alternative procedure for such payment is insufficient, the Employee authorizes the Company, its Affiliates and Subsidiaries, which are qualified to deduct tax at source, to deduct from the Employee's compensation all Tax-Related Items. The Employee agrees to pay any Tax-Related Items that cannot be satisfied from wages or other cash compensation, to the extent permitted by Applicable Law.

(b) Regardless of any action the Company or the Employer takes with respect to any or all Tax-Related Items, the Employee acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Employee's responsibility and may exceed the amount actually withheld by the Company or the Employer. The Employee further acknowledges that the Company and/or the Employer: (i) make no representations nor undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of this grant of Stock Options, including, but not limited to, the grant, vesting, exercise or settlement of the Stock Options, the subsequent issuance of Shares and/or cash upon settlement of such Stock Options or the subsequent sale of any Shares acquired pursuant to such Stock Options and receipt of any dividends; and (ii) do not commit to and are under no obligation to structure the terms or any aspect of this grant of Stock Options to reduce or eliminate the Employee's liability for Tax-Related Items or to achieve any particular tax result. Further, if the Employee has become subject to tax in more than one jurisdiction, the Employee acknowledges that the Company and/or the Employer (or former employer, as applicable) may be required to withhold or account for Tax-Related Items in more than one jurisdiction.

(c) Depending on the withholding method, the Company may withhold or account for Tax-Related Items by considering applicable statutory withholding rates or other applicable withholding rates, including maximum applicable rates in the Employee's jurisdiction(s), in which case the Employee will receive a refund of any over-withheld amount in cash and will have no entitlement to the Share equivalent. If the obligation for Tax-Related Items is satisfied by withholding in Shares, for tax purposes, the Employee is deemed to have been issued the full number of shares of Common Stock subject to the exercised Stock Options, notwithstanding that a number of the shares of Common Stock are held back solely for the purpose of paying the Tax-Related Items.



- (d) The Employee shall pay the Company or the Employer any amount of Tax-Related Items that the Company or the Employer may be required to withhold or account for as a result of the Employee's participation in the Plan or the Employee's receipt;

vesting or exercise of Stock Options or subsequent sale of the Shares acquired on exercise, or at any other time, that cannot be satisfied by the means previously described. The Company may refuse to deliver the benefit described herein if the Employee fails to comply with the Employee's obligations in connection with the Tax-Related Items.

- (e) In accepting the Stock Option, the Employee consents and agrees that in the event the Stock Option becomes subject to an Employer tax that is legally permitted to be recovered from the Employee, as may be determined by the Company and/or the Employer at their sole discretion, and whether or not the Employee's employment with the Company and/or the Employer is continuing at the time such tax becomes recoverable, the Employee will assume any liability for any such taxes that may be payable by the Company and/or the Employer in connection with the Stock Option. Further, by accepting the Stock Option, the Employee agrees that the Company and/or the Employer may collect any such taxes from the Employee by any of the means set forth in this Section 11. The Employee further agrees to execute any other consents or elections required to accomplish the above promptly upon request of the Company.

## 12. Acknowledgement and Waiver.

By accepting this Stock Option, the Employee acknowledges, understands and agrees that:

- (a) the Plan is established voluntarily by the Company, it is discretionary in nature and may be modified, amended, suspended or terminated by the Company at any time;
- (b) the grant of Stock Options is voluntary and occasional and does not create any contractual or other right to receive future grants of Stock Options, or benefits in lieu of Stock Options, even if Stock Options have been granted repeatedly in the past;
- (c) all decisions with respect to future grants, if any, will be at the sole discretion of the Company;
- (d) the Employee's participation in the Plan shall not create a right to further employment with the Employer and shall not interfere with the ability of the Employer to terminate the Employee's employment relationship at any time and it is expressly agreed and understood that employment is terminable at the will of either party, insofar as permitted by Applicable Law;
- (e) the Employee is participating voluntarily in the Plan;
- (f) Stock Options and their resulting benefits are not intended to replace any pension rights or compensation;
- (g) Stock Options and their resulting benefits are not part of normal or expected compensation or salary for any purposes, including, but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, long-service awards, pension or retirement or welfare benefits or similar payments insofar as permitted by Applicable Law and in no event should be considered as compensation for, or relating in any way to, past services for the Company, the Employer or any Subsidiary or Affiliate;
- (h) unless otherwise agreed with the Company, the Stock Options and the Shares subject to the Stock Options, and the income and value of same, are not granted as consideration for, or in connection with, the service the Employee may provide as a director of any Subsidiary or Affiliate;
- (i) this grant of Stock Options will not be interpreted to form an employment contract or relationship with the Company, and furthermore, this Stock Option will not be interpreted to form an employment contract with the Employer or any Subsidiary or Affiliate;
- (j) the future value of the underlying Shares is unknown, indeterminable and cannot be predicted with certainty;
- (k) no claim or entitlement to compensation or damages shall arise from forfeiture of the Stock Options or recoupment of any Shares acquired under the Plan resulting from (i) termination of Employee's employment by the Company or the Employer (for any reason whatsoever and whether or not in breach of local labor laws), and/or (ii) the application of any recoupment policy or any recovery or clawback policy otherwise required by law, and in consideration of the grant of the Stock Options to which the Employee is otherwise not entitled, the Employee agrees not to institute any claim against the Company or the Employer and releases the Company and the Employer from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Employee shall be deemed irrevocably to have agreed not to pursue such claim and to have agreed to execute any and all documents necessary to request dismissal or withdrawal of such claims;
- (l) notwithstanding any terms or conditions of the Plan to the contrary, in the event of termination of the Employee's employment (whether or not in breach of local labor laws), the Employee's right to exercise or otherwise to receive benefits under this Grant Agreement after termination of employment, if any, will be measured by the date of termination of Employee's active employment and will not be extended by any notice period mandated under local law (e.g., active employment would not include a period of "garden leave" or similar period pursuant to local law); the Committee shall have the exclusive discretion to determine when the Employee is no longer actively employed for purposes of the Stock Options;
- (m) neither the Company, the Employer, nor any Subsidiary or Affiliate will be liable for any foreign exchange rate fluctuation between the Employee's local currency and the United States dollar that may affect the value of the Stock Options or any amounts due to the Employee pursuant to the settlement of the Stock Options or the subsequent sale of any Shares acquired upon settlement; and
- (n) if the Company determines that the Employee has engaged in misconduct prohibited by Applicable Law or any applicable policy of the Company, as in effect from time to time, or the Company is required to make recovery from the Employee under Applicable Law or a Company policy adopted to comply with applicable legal requirements, then the Company may, in its sole discretion, to the extent it determines appropriate and to the extent permitted under Applicable Law, (a) recover from the Employee the proceeds from Stock Options exercised up to three years prior to the Employee's termination of employment or any time thereafter, (b) cancel the Employee's outstanding Stock Options whether or not vested, and (c) take any other action required or permitted by Applicable Law.



### 13. Data Privacy Consent.

- (a) The Employee hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Employee's personal data as described in this Grant Agreement and any other materials by and among, as applicable, the Company, its Subsidiaries or Affiliates, and the Employer for the exclusive purpose of implementing, administering and managing the Employee's participation in the Plan.
- (b) The Employee understands that the Company, its Subsidiaries and Affiliates, and the Employer may hold certain personal information about the Employee, including, but not limited to, name, home address, email address and telephone number, date of birth, social insurance number, passport number or other identification number, salary, nationality, residency, status, job title, any shares of stock or directorships held in the Company, details of all restricted stock units, Stock Options or any other entitlement to shares of stock granted, canceled, purchased, exercised, vested, unvested or outstanding in the Employee's favor ("Data") for the exclusive purpose of implementing, managing and administering the Plan.
- (c) The Employee understands that Data may be transferred to Merrill Lynch and any third parties assisting in the implementation, administration and management of the Plan, that these recipients may be located in the Employee's country or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Employee's country. The Company is committed to protecting the privacy of Data in such cases. The Employee understands that by contract both with the Company and/or any of its Subsidiaries or Affiliates and with Merrill Lynch and/or the Company's other vendors, the people and companies that have access to the Employee's Data are bound to handle such Data in a manner consistent with the Company's privacy policy and law. The Company periodically performs due diligence and audits on its vendors in accordance with good commercial practices to ensure their capabilities and compliance with those commitments. The Employee further understands that Data will be held only as long as is necessary to implement, administer and manage the Employee's participation in the Plan.
- (d) The Employee understands that if the Employee resides outside the United States, the Employee may, at any time, view Data, request additional information about the storage and processing of Data, require any necessary amendments to Data or refuse or withdraw the consents herein, in any case without cost, by contacting in writing the Employee's local human resources representative. Further, the Employee understands that the Employee is providing the consents herein on a purely voluntary basis. If the Employee does not consent, or if the Employee later seeks to revoke the Employee's consent, the Employee's employment status or service with the Company or the Employee's Employer will not be affected; the only consequence of refusing or withdrawing the Employee's consent is that the Company would not be able to grant the Employee Stock Units or other equity awards or administer and manage the Employee's participation in the Plan. Therefore, the Employee understands that refusing or withdrawing the Employee's consent may affect the Employee's ability to participate in the Plan. For more information on the consequences of the Employee's refusal to consent or withdrawal of consent, the Employee understands that the Employee may contact the Employee's local human resources representative.
- (e) Further, the Employee understands that the Company may rely on a different legal basis for the processing and/or transfer of Data in the future and/or request that the Employee provide another data privacy consent. If applicable and upon request of the Company or a Subsidiary or Affiliate, the Employee agrees to provide an executed data privacy consent or acknowledgement (or any other consents, acknowledgements or agreements) to the Company or a Subsidiary or Affiliate that the Company and/or a Subsidiary or Affiliate may deem necessary to obtain under the data privacy laws in the Employee's country of employment, either now or in the future. The Employee understands that the Employee may be unable to participate in the Plan if the Employee fails to execute any such acknowledgement, agreement or consent requested by the Company and/or a Subsidiary or Affiliate.

By electronically accepting Stock Units on the Merrill Lynch website, the Employee is declaring that the Employee agrees with the data processing practices described in this Section 12 and that the Employee consents to the collection, processing and use of Data by the Company and the transfer of Data to the recipients mentioned therein for the purposes described therein.

### 14. No Advice Regarding Grant.

The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding the Employee's participation in the Plan, or the Employee's acquisition or sale of the underlying Shares. The Employee is hereby advised to consult with the Employee's own personal tax, legal and financial advisors regarding the Employee's participation in the Plan before taking any action related to the Plan.

### 15. Plan Information.

The Employee agrees to receive copies of the Plan, the Plan prospectus and other Plan information, including information prepared to comply with laws outside the United States, from the Long-term Incentives website and stockholder information, including copies of any annual report, proxy and Form 10-K, from the investor relations section of the Company's website. The Employee acknowledges that copies of the Plan, Plan prospectus, Plan information and stockholder information are available upon written or telephonic request to the Company Secretary. The Employee hereby consents to receive any documents related to current or future participation in the Plan by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or another third party designated by the Company.

### 16. Additional Eligibility Requirements Permitted.

In addition to any other eligibility criteria provided for in the Plan, the Company may require that the Employee execute a separate document agreeing to the terms of a current arbitration agreement and/or a current ARCIPD, each in a form acceptable to the Company and/or that the Employee be in compliance with the ARCIPD throughout the entire exercise period. If such separate documents are required by the Company and the Employee does not accept them within 75 days of the Grant Date set forth above or such other date as of which the Company shall require in its discretion, this Stock Option shall be canceled and the Employee shall have no further rights under this Grant Agreement.

### 17. Miscellaneous.

- (a) The Plan is incorporated herein by reference. The Plan and this Grant Agreement, including the Appendix, constitute the entire agreement of the parties with respect to the subject matter hereof and supersede in their entirety all prior undertakings and agreements of the Company and the Employee with respect to the subject matter hereof, other than the terms of any severance plan applicable to the Employee that provides more favorable vesting or extended post-termination exercise periods, and may not be modified adversely to the Employee's interest except by means of a writing signed by the Company and the Employee. Notwithstanding the foregoing, nothing in the Plan or this Grant Agreement shall affect the validity or

interpretation of any duly authorized written agreement between the Company and the Employee under which an award properly granted under and pursuant to the Plan serves as any part of the consideration furnished to the Employee. This Grant Agreement is governed by the laws of the state of Delaware without regard to its conflict of law provisions.

- (b) If the Employee has received this or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- (c) The provisions of this Grant Agreement are severable and if any one or more provisions are determined to be illegal or otherwise unenforceable, in whole or in part, the remaining provisions shall nevertheless be binding and enforceable.
- (d) Notwithstanding Section 17(c), the Company's obligations under this Grant Agreement and the Employee's agreement to the terms of an arbitration agreement and/or an ARCPD, if any, are mutually dependent. In the event that the Employee breaches the arbitration agreement or the Employee's ARCPD is breached or found not to be binding upon the Employee for any reason by a court of law, then the Company will have no further obligation or duty to perform under the Plan or this Grant Agreement.
- (e) The Employee acknowledges that, depending on the Employee or broker's country of residence or where the Company Shares are listed, the Employee may be subject to insider trading restrictions and/or market abuse laws, which may affect the Employee's ability to acquire, sell or otherwise dispose of Shares or rights to Shares during times the Employee is considered to have "inside information" regarding the Company (as defined by the laws in the Employee's country). Local insider trading laws and regulations may prohibit the cancellation or amendment of orders the Employee placed before the Employee possessed inside information. Furthermore, the Employee could be prohibited from (i) disclosing the inside information to any third party (other than on a "need to know" basis) and (ii) "tipping" third parties or causing them otherwise to buy or sell securities. Keep in mind that third parties include fellow employees. Any restrictions under these laws or regulations are separate from and in addition to any restrictions that may be imposed under any applicable Company insider trading policy. The Employee acknowledges that it is the Employee's responsibility to comply with any applicable restrictions and that the Employee should consult the Employee's personal advisor on this matter.
- (f) Notwithstanding any provisions in this Grant Agreement, the grant of the Stock Options shall be subject to any additional terms and conditions set forth in the Appendix to this Grant Agreement for the Employee's country. Moreover, if the Employee relocates to one of the countries included in the Appendix, the additional terms and conditions for such country will apply to the Employee, to the extent the Company determines that the application of such terms and conditions is necessary or advisable in order to comply with local law or facilitate the administration of the Plan. The Appendix constitutes part of this Grant Agreement.
- (g) The Company reserves the right to impose other requirements on the Employee's participation in the Plan, on the Stock Options and on any Shares acquired under the Plan, to the extent the Company determines it is necessary or advisable in order to comply with local law or facilitate the administration of the Plan, and to require the Employee to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing.
- (h) A waiver by the Company of a breach of any provision of this Grant Agreement shall not operate or be construed as a waiver of any other provision of this Grant Agreement, or of any subsequent breach by the Employee or any other employee participating in the Plan.
- (i) The Company shall not be required to treat as owner of Stock Options, or to provide any associated benefits hereunder, any transferee to whom such Stock Options or benefits shall have been transferred in violation of any of the provisions of this Grant Agreement.
- (j) The parties agree to execute such further instruments and to take such action as may reasonably be necessary to carry out the intent of this Grant Agreement.
- (k) All rights granted and/or Shares issued under this Grant Agreement are subject to claw back under the Company policy as in effect from time to time.
- (l) Any notice required or permitted hereunder shall be given in writing and shall be deemed effectively given upon delivery to the Employee at his address then on file with the Company.

#### 18. Forfeitures and Recoupment.

- (a) **Recoupment Policy.** The Stock Options granted hereunder, any Shares issued pursuant to the Stock Options and any proceeds therefrom shall be subject to and remain subject to any incentive compensation clawback or recoupment policy of the Company (i) currently in effect, (ii) as may be adopted by the Company to comply with applicable law and/or the rules and regulations of the securities exchange or inter-dealer quotation system on which the Shares are listed or quoted, including, without limitation, pursuant to Section 10D of the Exchange Act, Rule 10D-1 thereunder and Section 303A.14 of the New York Stock Exchange Listed Company Manual) or (iii) as may be adopted by the Company to facilitate the Company's objectives related to eliminating or reducing fraud, misconduct, wrongdoing, or violations of law by an employee or other service provider or related to improving the Company's governance practices or similar considerations and, in each case, as may be amended from time to time (the "Policy"), with the provisions contained in such Policy deemed incorporated into this Grant Agreement without Employee's additional or separate consent.
- (b) **Recoupment Authorization.** For purposes of the foregoing, the Employee expressly and explicitly authorizes the Company to issue instructions, on the Employee's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to this Stock Option to re-convey, transfer or otherwise return such Shares and/or other amounts to the Company upon the Company's enforcement of the Policy. To the extent that this Grant Agreement and the Policy conflict, the terms of the Policy shall prevail.

#### HP INC.

Enrique Lores  
CEO and President

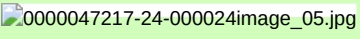
Kristen Ludgate  
Chief People Officer

RETAIN THIS GRANT AGREEMENT FOR YOUR RECORDS

**Important Note:**Your grant is subject to the terms and conditions of this Grant Agreement, including any Appendix for your country of employment, and to the Company obtaining all necessary government approvals. If you have questions regarding your grant, please contact [global.equity@hp.com](mailto:global.equity@hp.com).

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Exhibit 10(i)(i)(i)(i)



RETENTION GRANT AGREEMENT for use from November 1, 2023

Name: Fld\_NAME\_AC Employee ID: Fld\_EMPLID

Grant Date:	expGRANT_DATE
Grant ID:	Fld_GRANT_NBR
Grant Price:	\$fld_NAME1_AC
Amount:	0
Plan:	Fld_DESCR
Vesting Schedule:	Fld_HTMLAREA1

Non-Qualified Stock Option

THIS GRANT AGREEMENT, as of the Grant Date noted above between HP Inc., a Delaware corporation ("Company"), and the employee named above ("Employee"), is entered into as follows:

WHEREAS, the continued participation of the Employee is considered by the Company to be important for the Company's continued growth; and

WHEREAS, in order to give the Employee an incentive to continue in the employ of the Company (or its Affiliates or Subsidiaries), to accept ancillary agreements designed to protect the legitimate business interests of the Company that are made a condition of this grant and to participate in the affairs of the Company, the HR and Compensation Committee of the Board of Directors of the Company or its delegates ("Committee") has determined that the Employee shall be granted a non-qualified stock option to purchase the number of shares stated above of its \$0.01 par value voting Common Stock ("Shares") upon the terms and conditions set forth herein and in accordance with the terms and conditions of the Plan named above, a copy of which can be found on the Long-term Incentives website along with a copy of the related prospectus. The Plan and the related prospectus can also be obtained by written or telephonic request to the Company Secretary. Unless otherwise defined in this Grant Agreement, any capitalized terms in this Grant Agreement shall have the meaning ascribed to such terms in the Plan.

THEREFORE, the parties agree as follows:

1. Grant of Stock Options.  
This non-qualified Stock Option is granted under and pursuant to the Plan and is subject to each and all of the provisions thereof.
2. Grant Price.  
The Grant Price is the price per Share set forth above.
3. Restrictions on Transfer.  
This Stock Option is not transferable by the Employee otherwise than by will or the laws of descent and distribution, and is exercisable only by the Employee during the Employee's lifetime. This Stock Option may not be transferred, assigned, pledged or hypothecated by the Employee during the Employee's lifetime, whether by operation of law or otherwise, and is not subject to execution, attachment or similar process.
4. Vesting Schedule.  
This Stock Option will vest and become exercisable according to the vesting schedule set forth above except as otherwise provided in this Grant Agreement and except to the extent a severance plan applicable to the Employee provides otherwise, subject to the Employee's compliance with the terms and conditions of the Plan and this Grant Agreement.
5. Expiration Date.  
This Stock Option will expire on the 10<sup>th</sup> anniversary of the Grant Date set forth above ("Expiration Date"), unless sooner terminated or canceled in accordance with the provisions of the Plan and this Grant Agreement. The Employee must exercise this Stock Option, if at all, on a day the New York Stock Exchange is open for trading and on or before the Expiration Date. The Employee shall be solely responsible for exercising this Stock Option, if at all, prior to its Expiration Date. The Company shall have no obligation to notify the Employee of this Stock Option's expiration.
6. Method of Exercise.  
This Stock Option, to the extent it is then vested and exercisable, may be exercised through a broker designated by the Company or by any other method the Committee has approved; provided, however, that no such exercise shall be with respect to fewer than twenty-five (25) Shares or the remaining Shares covered by the Stock Option if less than twenty-five. The exercise must be

accompanied by the payment of the full Grant Price of such Shares and any Tax-Related Items withholding. Payment may be in cash or Shares or a combination thereof to the extent permissible under Applicable Law, or through a broker-assisted cashless exercise; provided, however, that any payment in Shares shall be in strict compliance with all procedural rules established by the Committee.

**7. Termination of Employment.**

Except as otherwise provided for in this Grant Agreement or in the Plan or as otherwise determined by the Company in its sole discretion, all unvested Shares shall be forfeited by the Employee as of the date of termination and the Employee may exercise the Stock Option, to the extent that it is then vested, within three months after the date of the Employee's termination (but in no event later than the Expiration Date), except to the extent a severance plan applicable to the Employee provides otherwise.

For purposes of this Grant Agreement, the Employee's employment or service will be considered terminated as of the date the Employee is no longer actively providing services to the Company, any Subsidiary or Affiliate (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any) and will not be extended by any notice period (e.g., the Employee's period of employment or service would not include any contractual notice period or any period of "garden leave" or similar period mandated under the employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any). The Committee shall have the exclusive discretion to determine when the Employee's employment or service is terminated for purposes of this Grant Agreement (including whether the Employee may still be considered to be providing service while on a leave of absence).

**8. Death of Employee.**

Notwithstanding the provisions of Section 4 of this Grant Agreement, in the event of the Employee's death this Stock Option shall vest in full and the Employee's legal representative or designated beneficiary shall have the right to exercise all or a portion of the Employee's rights under this Grant Agreement within one year after the death of the Employee, and shall be bound by the provisions of the Plan. In all cases, however, this Stock Option will expire no later than the Expiration Date.

**9. Disability of the Employee.**

Notwithstanding the provisions of Section 4 of this Grant Agreement, in the event of the Employee's termination due to Permanent and Total Disability, this Stock Option shall vest in full and the Employee may exercise the Employee's rights under this Grant Agreement within three years from the date of termination. In all cases, however, this Stock Option will expire no later than the Expiration Date. The Company's obligation to vest the Stock Option under this paragraph is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPD") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a conflict of interest in the opinion of the Company during the Employee's active employment with the Company and any-post employment period during which the Stock Option remains outstanding and (iii) the Employee is in compliance with any-post employment restrictions in the ARCIPD during the period in which the Stock Option remains outstanding.

**10. Termination for Cause.**

Upon termination of the Employee's employment for Cause (as defined in the Plan), then, except as provided in Section 17(a), all unvested Shares shall be forfeited by the Employee and the Employee may exercise the Stock Option, to the extent that it is then vested, before the New York Stock Exchange closes on the date of the Employee's termination, except to the extent a severance plan applicable to the Employee provides otherwise. Such forfeiture shall occur regardless of whether the Employee has satisfied any applicable age and service requirements for retirement.

**11. Taxes.**

- (a) The Employee shall be liable for any and all taxes, including income tax, social insurance, fringe benefit tax, payroll tax, payment on account, employer taxes, or other tax-related items related to the Employee's participation in the Plan and legally applicable to or otherwise recoverable from the Employee by the Company and/or, if different, the Employee's employer (the "Employer") whether incurred at grant, vesting, exercise, sale, prior to vesting or at any other time ("Tax-Related Items"). In the event that the Company or the Employer (which, for purposes of this Section 11, shall include a form employer) is required, allowed or permitted to withhold taxes as a result of the grant, vesting or exercise of the Stock Options, or subsequent sale of Shares acquired pursuant to such Stock Options, the Employee shall make a cash payment or make adequate arrangements satisfactory to the Company and/or the Employer to withhold such taxes from Employee's wages or other cash compensation paid to the Employee by the Company and/or the Employer at the election of the Company, in its sole discretion, or, if permissible under Applicable Law, the Company may sell or arrange for the sale of Shares that Employee acquires as necessary to cover all applicable required withholding Tax-Related Items that are legally recoverable from the Employee at the time of the tax withholding event, unless the Company, in its sole discretion, has established alternative procedures for such payment. To the extent that any surrender of Shares or payment of cash or alternative procedure for such payment is insufficient, the Employee authorizes the Company, its Affiliates and Subsidiaries, which are qualified to deduct tax at source, to deduct from the Employee's compensation all Tax-Related Items. The Employee agrees to pay any Tax-Related Items that cannot be satisfied from wages or other cash compensation, to the extent permitted by Applicable Law.
- (b) Regardless of any action the Company or the Employer takes with respect to any or all Tax-Related Items, the Employee acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Employee's responsibility and may exceed the amount actually withheld by the Company or the Employer. The Employee further acknowledges that the Company and/or the Employer: (i) make no representations nor undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of this grant of Stock Options, including, but not limited to, the grant, vesting, exercise or settlement of the Stock Options, the subsequent issuance of Shares and/or cash upon settlement of such Stock Options or the subsequent sale of any Shares acquired pursuant to such Stock Options and receipt of any dividends; and (ii) do not commit to and are under no obligation to structure the terms or any aspect of this grant of Stock Options to reduce or eliminate the Employee's liability for Tax-Related Items or to achieve any particular tax result. Further, if the Employee has become subject to tax in more than one jurisdiction, the Employee acknowledges that the Company and/or the Employer (or former employer, as applicable) may be required to withhold or account for Tax-Related Items in more than one jurisdiction.
- (c) Depending on the withholding method, the Company may withhold or account for Tax-Related Items by considering applicable statutory withholding rates or other applicable withholding rates, including maximum applicable rates in the Employee's jurisdiction(s), in which case the Employee will receive a refund of any over-withheld amount in cash and will have no entitlement to the Share equivalent. If the obligation for Tax-Related Items is satisfied by withholding in Shares, for tax purposes, the Employee is deemed to have been issued the full number of shares of Common Stock subject to the exercised Stock Options, notwithstanding that a number of the shares of Common Stock are held back solely for the purpose of paying the Tax-Related Items.
- (d) The Employee shall pay the Company or the Employer any amount of Tax-Related Items that the Company or the Employer may be required to withhold or account for as a result of the Employee's participation in the Plan or the Employee's receipt,

vesting or exercise of Stock Options or subsequent sale of the Shares acquired on exercise, or at any other time, that cannot be satisfied by the means previously described. The Company may refuse to deliver the benefit described herein if the Employee fails to comply with the Employee's obligations in connection with the Tax-Related Items.

- (e) In accepting the Stock Option, the Employee consents and agrees that in the event the Stock Option becomes subject to an Employer tax that is legally permitted to be recovered from the Employee, as may be determined by the Company and/or the Employer at their sole discretion, and whether or not the Employee's employment with the Company and/or the Employer is continuing at the time such tax becomes recoverable, the Employee will assume any liability for any such taxes that may be payable by the Company and/or the Employer in connection with the Stock Option. Further, by accepting the Stock Option, the Employee agrees that the Company and/or the Employer may collect any such taxes from the Employee by any of the means set forth in this Section 11. The Employee further agrees to execute any other consents or elections required to accomplish the above promptly upon request of the Company.

## 12. Acknowledgement and Waiver.

By accepting this Stock Option, the Employee acknowledges, understands and agrees that:

- (a) the Plan is established voluntarily by the Company, it is discretionary in nature and may be modified, amended, suspended or terminated by the Company at any time;
- (b) the grant of Stock Options is voluntary and occasional and does not create any contractual or other right to receive future grants of Stock Options, or benefits in lieu of Stock Options, even if Stock Options have been granted repeatedly in the past;
- (c) all decisions with respect to future grants, if any, will be at the sole discretion of the Company;
- (d) the Employee's participation in the Plan shall not create a right to further employment with the Employer and shall not interfere with the ability of the Employer to terminate the Employee's employment relationship at any time and it is expressly agreed and understood that employment is terminable at the will of either party, insofar as permitted by Applicable Law;
- (e) the Employee is participating voluntarily in the Plan;
- (f) Stock Options and their resulting benefits are not intended to replace any pension rights or compensation;
- (g) Stock Options and their resulting benefits are not part of normal or expected compensation or salary for any purposes, including, but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, long-service awards, pension or retirement or welfare benefits or similar payments insofar as permitted by Applicable Law and in no event should be considered as compensation for, or relating in any way to, past services for the Company, the Employer or any Subsidiary or Affiliate;
- (h) unless otherwise agreed with the Company, the Stock Options and the Shares subject to the Stock Options, and the income and value of same, are not granted as consideration for, or in connection with, the service the Employee may provide as a director of any Subsidiary or Affiliate;
- (i) this grant of Stock Options will not be interpreted to form an employment contract or relationship with the Company, and furthermore, this Stock Option will not be interpreted to form an employment contract with the Employer or any Subsidiary or Affiliate;
- (j) the future value of the underlying Shares is unknown, indeterminable and cannot be predicted with certainty;
- (k) no claim or entitlement to compensation or damages shall arise from forfeiture of the Stock Options or recoupment of any Shares acquired under the Plan resulting from (i) termination of Employee's employment by the Company or the Employer (for any reason whatsoever and whether or not in breach of local labor laws), and/or (ii) the application of any recoupment policy or any recovery or clawback policy otherwise required by law, and in consideration of the grant of the Stock Options to which the Employee is otherwise not entitled, the Employee agrees not to institute any claim against the Company or the Employer and releases the Company and the Employer from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Employee shall be deemed irrevocably to have agreed not to pursue such claim and to have agreed to execute any and all documents necessary to request dismissal or withdrawal of such claims;
- (l) notwithstanding any terms or conditions of the Plan to the contrary, in the event of termination of the Employee's employment (whether or not in breach of local labor laws), the Employee's right to exercise or otherwise to receive benefits under this Grant Agreement after termination of employment, if any, will be measured by the date of termination of Employee's active employment and will not be extended by any notice period mandated under local law (e.g., active employment would not include a period of "garden leave" or similar period pursuant to local law); the Committee shall have the exclusive discretion to determine when the Employee is no longer actively employed for purposes of the Stock Options;
- (m) neither the Company, the Employer, nor any Subsidiary or Affiliate will be liable for any foreign exchange rate fluctuation between the Employee's local currency and the United States dollar that may affect the value of the Stock Options or any amounts due to the Employee pursuant to the settlement of the Stock Options or the subsequent sale of any Shares acquired upon settlement; and
- (n) if the Company determines that the Employee has engaged in misconduct prohibited by Applicable Law or any applicable policy of the Company, as in effect from time to time, or the Company is required to make recovery from the Employee under Applicable Law or a Company policy adopted to comply with applicable legal requirements, then the Company may, in its sole discretion, to the extent it determines appropriate and to the extent permitted under Applicable Law, (a) recover from the Employee the proceeds from Stock Options exercised up to three years prior to the Employee's termination of employment or any time thereafter, (b) cancel the Employee's outstanding Stock Options whether or not vested, and (c) take any other action required or permitted by Applicable Law.

## 13. Data Privacy Consent.

- (a) **The Employee hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Employee's personal data as described in this Grant Agreement and any other materials by and among, as applicable, the Company, its Subsidiaries or Affiliates, and the Employer for the exclusive purpose of implementing,**

administering and managing the Employee's participation in the Plan.

- (b) The Employee understands that the Company, its Subsidiaries and Affiliates, and the Employer may hold certain personal information about the Employee, including, but not limited to, name, home address, email address and telephone number, date of birth, social insurance number, passport number or other identification number, salary, nationality, residency, status, job title, any shares of stock or directorships held in the Company, details of all restricted stock units, Stock Options or any other entitlement to shares of stock granted, canceled, purchased, exercised, vested, unvested or outstanding in the Employee's favor ("Data") for the exclusive purpose of implementing, managing and administering the Plan.
- (c) The Employee understands that Data may be transferred to Merrill Lynch and any third parties assisting in the implementation, administration and management of the Plan, that these recipients may be located in the Employee's country or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Employee's country. The Company is committed to protecting the privacy of Data in such cases. The Employee understands that by contract both with the Company and/or any of its Subsidiaries or Affiliates and with Merrill Lynch and/or the Company's other vendors, the people and companies that have access to the Employee's Data are bound to handle such Data in a manner consistent with the Company's privacy policy and law. The Company periodically performs due diligence and audits on its vendors in accordance with good commercial practices to ensure their capabilities and compliance with those commitments. The Employee further understands that Data will be held only as long as is necessary to implement, administer and manage the Employee's participation in the Plan.
- (d) The Employee understands that if the Employee resides outside the United States, the Employee may, at any time, view Data, request additional information about the storage and processing of Data, require any necessary amendments to Data or refuse or withdraw the consents herein, in any case without cost, by contacting in writing the Employee's local human resources representative. Further, the Employee understands that the Employee is providing the consents herein on a purely voluntary basis. If the Employee does not consent, or if the Employee later seeks to revoke the Employee's consent, the Employee's employment status or service with the Company or the Employee's Employer will not be affected; the only consequence of refusing or withdrawing the Employee's consent is that the Company would not be able to grant the Employee Stock Units or other equity awards or administer and manage the Employee's participation in the Plan. Therefore, the Employee understands that refusing or withdrawing the Employee's consent may affect the Employee's ability to participate in the Plan. For more information on the consequences of the Employee's refusal to consent or withdrawal of consent, the Employee understands that the Employee may contact the Employee's local human resources representative.
- (e) Further, the Employee understands that the Company may rely on a different legal basis for the processing and/or transfer of Data in the future and/or request that the Employee provide another data privacy consent. If applicable and upon request of the Company or a Subsidiary or Affiliate, the Employee agrees to provide an executed data privacy consent or acknowledgement (or any other consents, acknowledgements or agreements) to the Company or a Subsidiary or Affiliate that the Company and/or a Subsidiary or Affiliate may deem necessary to obtain under the data privacy laws in the Employee's country of employment, either now or in the future. The Employee understands that the Employee may be unable to participate in the Plan if the Employee fails to execute any such acknowledgement, agreement or consent requested by the Company and/or a Subsidiary or Affiliate.

By electronically accepting Stock Units on the Merrill Lynch website, the Employee is declaring that the Employee agrees with the data processing practices described in this Section 12 and that the Employee consents to the collection, processing and use of Data by the Company and the transfer of Data to the recipients mentioned therein for the purposes described therein.

14. No Advice Regarding Grant.

The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding the Employee's participation in the Plan, or the Employee's acquisition or sale of the underlying Shares. The Employee is hereby advised to consult with the Employee's own personal tax, legal and financial advisors regarding the Employee's participation in the Plan before taking any action related to the Plan.

15. Plan Information.

The Employee agrees to receive copies of the Plan, the Plan prospectus and other Plan information, including information prepared to comply with laws outside the United States, from the Long-term Incentives website and stockholder information, including copies of any annual report, proxy and Form 10-K, from the investor relations section of the Company's website. The Employee acknowledges that copies of the Plan, Plan prospectus, Plan information and stockholder information are available upon written or telephonic request to the Company Secretary. The Employee hereby consents to receive any documents related to current or future participation in the Plan by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or another third party designated by the Company.

16. Additional Eligibility Requirements Permitted.

In addition to any other eligibility criteria provided for in the Plan, the Company may require that the Employee execute a separate document agreeing to the terms of a current arbitration agreement and/or a current ARCIPD, each in a form acceptable to the Company and/or that the Employee be in compliance with the ARCIPD throughout the entire exercise period. If such separate documents are required by the Company and the Employee does not accept them within 75 days of the Grant Date set forth above or such other date as of which the Company shall require in its discretion, this Stock Option shall be canceled and the Employee shall have no further rights under this Grant Agreement.

17. Miscellaneous.

- (a) The Plan is incorporated herein by reference. The Plan and this Grant Agreement, including the Appendix, constitute the entire agreement of the parties with respect to the subject matter hereof and supersede in their entirety all prior undertakings and agreements of the Company and the Employee with respect to the subject matter hereof, other than the terms of any severance plan applicable to the Employee that provides more favorable vesting or extended post-termination exercise periods, and may not be modified adversely to the Employee's interest except by means of a writing signed by the Company and the Employee. Notwithstanding the foregoing, nothing in the Plan or this Grant Agreement shall affect the validity or

interpretation of any duly authorized written agreement between the Company and the Employee under which an award properly granted under and pursuant to the Plan serves as any part of the consideration furnished to the Employee. This Grant Agreement is governed by the laws of the state of Delaware without regard to its conflict of law provisions.



- (b) If the Employee has received this or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- (c) The provisions of this Grant Agreement are severable and if any one or more provisions are determined to be illegal or otherwise unenforceable, in whole or in part, the remaining provisions shall nevertheless be binding and enforceable.
- (d) Notwithstanding Section 17(c), the Company's obligations under this Grant Agreement and the Employee's agreement to the terms of an arbitration agreement and/or an ARCIPI, if any, are mutually dependent. In the event that the Employee breaches the arbitration agreement or the Employee's ARCIPI is breached or found not to be binding upon the Employee for any reason by a court of law, then the Company will have no further obligation or duty to perform under the Plan or this Grant Agreement.
- (e) The Employee acknowledges that, depending on the Employee or broker's country of residence or where the Company Shares are listed, the Employee may be subject to insider trading restrictions and/or market abuse laws, which may affect the Employee's ability to acquire, sell or otherwise dispose of Shares or rights to Shares during times the Employee is considered to have "inside information" regarding the Company (as defined by the laws in the Employee's country). Local insider trading laws and regulations may prohibit the cancellation or amendment of orders the Employee placed before the Employee possessed inside information. Furthermore, the Employee could be prohibited from (i) disclosing the inside information to any third party (other than on a "need to know" basis) and (ii) "tipping" third parties or causing them otherwise to buy or sell securities. Keep in mind that third parties include fellow employees. Any restrictions under these laws or regulations are separate from and in addition to any restrictions that may be imposed under any applicable Company insider trading policy. The Employee acknowledges that it is the Employee's responsibility to comply with any applicable restrictions and that the Employee should consult the Employee's personal advisor on this matter.
- (f) Notwithstanding any provisions in this Grant Agreement, the grant of the Stock Options shall be subject to any additional terms and conditions set forth in the Appendix to this Grant Agreement for the Employee's country. Moreover, if the Employee relocates to one of the countries included in the Appendix, the additional terms and conditions for such country will apply to the Employee, to the extent the Company determines that the application of such terms and conditions is necessary or advisable in order to comply with local law or facilitate the administration of the Plan. The Appendix constitutes part of this Grant Agreement.
- (g) The Company reserves the right to impose other requirements on the Employee's participation in the Plan, on the Stock Options and on any Shares acquired under the Plan, to the extent the Company determines it is necessary or advisable in order to comply with local law or facilitate the administration of the Plan, and to require the Employee to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing.
- (h) A waiver by the Company of a breach of any provision of this Grant Agreement shall not operate or be construed as a waiver of any other provision of this Grant Agreement, or of any subsequent breach by the Employee or any other employee participating in the Plan.
- (i) The Company shall not be required to treat as owner of Stock Options, or to provide any associated benefits hereunder, any transferee to whom such Stock Options or benefits shall have been transferred in violation of any of the provisions of this Grant Agreement.
- (j) The parties agree to execute such further instruments and to take such action as may reasonably be necessary to carry out the intent of this Grant Agreement.
- (k) All rights granted and/or Shares issued under this Grant Agreement are subject to claw back under the Company policy as in effect from time to time.
- (l) Any notice required or permitted hereunder shall be given in writing and shall be deemed effectively given upon delivery to the Employee at his address then on file with the Company.

#### 18. Forfeitures and Recoupment.

- (a) Recoupment Policy. The Stock Options granted hereunder, any Shares issued pursuant to the Stock Options and any proceeds therefrom shall be subject to and remain subject to any incentive compensation clawback or recoupment policy of the Company (i) currently in effect, (ii) as may be adopted by the Company to comply with applicable law and/or the rules and regulations of the securities exchange or inter-dealer quotation system on which the Shares are listed or quoted, including, without limitation, pursuant to Section 10D of the Exchange Act, Rule 10D-1 thereunder and Section 303A.14 of the New York Stock Exchange Listed Company Manual) or (iii) as may be adopted by the Company to facilitate the Company's objectives related to eliminating or reducing fraud, misconduct, wrongdoing, or violations of law by an employee or other service provider or related to improving the Company's governance practices or similar considerations and, in each case, as may be amended from time to time (the "Policy"), with the provisions contained in such Policy deemed incorporated into this Grant Agreement without Employee's additional or separate consent.
- (b) Recoupment Authorization. For purposes of the foregoing, the Employee expressly and explicitly authorizes the Company to issue instructions, on the Employee's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to this Stock Option to re-convey, transfer or otherwise return such Shares and/or other amounts to the Company upon the Company's enforcement of the Policy. To the extent that this Grant Agreement and the Policy conflict, the terms of the Policy shall prevail.

#### HP INC.

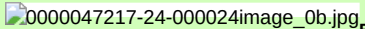
Enrique Lores  
CEO and President

Kristen Ludgate  
Chief People Officer

#### RETAIN THIS GRANT AGREEMENT FOR YOUR RECORDS

**Important Note:**Your grant is subject to the terms and conditions of this Grant Agreement, including any Appendix for your country of employment, and to the Company obtaining all necessary government approvals. If you have questions regarding your grant, please contact [global.equity@hp.com](mailto:global.equity@hp.com).

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 Exhibit 10(j)(i)(i)(i)

**GRANT AGREEMENT for use from November 1, 2023**

**Name:** fld\_NAME\_AC **Employee ID:** fld\_EMPLID

<b>Grant Date:</b>	expGRANT_DATE
<b>Grant ID:</b>	fld_GRANT_NBR
<b>Target Amount:</b>	0
<b>Plan:</b>	fld_DESCR

**Performance-Adjusted Restricted Stock Units**

**GRANT SUMMARY**

Target Amount	0 Shares
Performance Period	1 November 2023 – 31 October 2026
Year 1 EPS	1 November 2023 – 31 October 2024
Year 2 EPS	1 November 2024 – 31 October 2025
Year 3 EPS	1 November 2025 – 31 October 2026
3-year TSR	1 November 2023 – 31 October 2026
3-year KGA	1 November 2023 – 31 October 2026

THIS PERFORMANCE-ADJUSTED RESTRICTED STOCK UNITS GRANT AGREEMENT (this "Grant Agreement"), as of the Grant Date noted above between HP Inc., a Delaware Corporation ("Company"), and the employee named above ("Employee"), is entered into as follows:

WHEREAS, the continued participation of the Employee is considered by the Company to be important for the Company's continued growth; and

WHEREAS, in order to give the Employee an incentive to continue in the employ of the Company (or its Affiliates or Subsidiaries), to accept ancillary agreements designed to protect the legitimate business interests of the Company that are made a condition of this grant and to participate in the affairs of the Company, the HR and Compensation Committee of the Board of Directors of the Company or its delegates ("Committee") has determined that the Employee shall be granted performance-adjusted restricted stock units ("PARSUs") representing hypothetical shares of the Company's common stock (the "Grant") and dividend equivalents. The target amount stated above reflects the target number of PARSUs that may be granted to Employee (the "Target Amount"). The number of PARSUs achieved will be determined and paid out at the end of the Performance Period. Each PARSU will be equal in value to one share of the Company's \$0.01 par value common stock ("Share"), subject to the restrictions stated below and in accordance with the terms and conditions of the plan named above ("Plan"), a copy of which can be found on the Long-term Incentives website along with a copy of the related prospectus. The Plan and the related prospectus also can be obtained by written or telephonic request to the Company Secretary. Unless otherwise defined in this Grant Agreement, any capitalized terms in this Grant Agreement shall have the meaning ascribed to such terms in the Plan.

THEREFORE, the parties agree as follows:

**1. Grant of Performance-Adjusted Restricted Stock Units.**



Subject to the terms and conditions of this Grant Agreement and of the Plan, the Company hereby grants to the Employee PARSUs together with dividend equivalent units, as set forth below.

## 2. Performance Criteria and Performance Periods.

The goals associated with the PARSUs shall be established by the Committee and will be communicated separately to the Employee by the Company. Shares delivered at the end of the Performance Period with respect to the PARSUs will range from 0% to 300% of the Target Amount of PARSUs (excluding the effect of dividend equivalents) based upon the Company's performance against the earnings per share ("EPS"), relative total shareholder return ("TSR"), as compared to S&P 500 performance, and key growth areas revenue ("KGA") goals, as certified by the Committee. No PARSUs will vest if performance is below minimum levels.

Exhibit A provides more details on the relative TSR calculation.

## 3. Crediting of Units.

- (a) The final payout of PARSUs will be determined based on the attainment level of the performance criteria, which are comprised of (i) EPS goals, as adjusted by (ii) relative TSR goals, and (iii) KGA revenue goals, which will be applied in accordance with the adjustments made to the Target Amount of units as set forth below in Sections 3(b) and 3(c). The total number of PARSUs that will become eligible to be paid out will be the sum of the Adjusted EPS Units (as further adjusted pursuant to Section 3(b)(ii)) and the Adjusted KGA Units, as defined below in Sections 3(b) and 3(c).

In no case may the total number of PARSUs exceed 300% of the Target Amount, excluding the effect of dividend equivalents.

- (b) A number of PARSUs equal to 80% of the Target Amount of units will be adjusted as described in Section 3(b)(i) and (ii) below.

- i) Adjustments Based on EPS Goals. The Target Amount of units will initially be adjusted based upon performance against the average of the yearly EPS goals, as certified by the Committee (the "Adjusted EPS Units"). Each year's EPS goals will result in the following adjustment: 0% if performance is below the threshold level, 25% if performance is at the threshold level, 50% if performance is at the below target level, 100% if performance is at the target level, 200% if performance is at the above target level, and 300% if performance is at or above the maximum level. For performance that falls among any of the attainment levels between the threshold level and the maximum level, a proportionate percentage will be applied based on straight-line interpolation between the attainment levels. At the end of the Performance Period each individual year's EPS performance will be added together and then divided by three to determine the average EPS performance for the Performance Period, which will then be applied to the Target Amount of units to determine the EPS payout. By way of example, if Year 1 EPS performance is at below target level, Year 2 EPS performance is at the above target level, and Year 3 EPS performance is at the above target level, the EPS payout would be 150% (the sum of 50%, 200%, and 200%, divided by 3). Accordingly, the Adjusted EPS Units would be equal to 150% of the Target Amount of units.
- ii) Adjustments Based on TSR Goals. After the end of the 3-year Performance Period, the Adjusted EPS Units will be further adjusted based upon performance against the TSR goal for the Performance Period, as certified by the Committee as follows: if relative TSR performance is in the bottom quartile (lower than 25<sup>th</sup> percentile), the percentage by which the Adjusted EPS Units will be adjusted will be reduced by 50% (but not below 0% of target) (using the example above, 150%-50% = 100%); if relative TSR is in the top quartile (higher than 75<sup>th</sup> percentile), the percentage by which the Adjusted EPS Units will be adjusted will be increased by 50% (capped at 300% of target performance) (using the example above, 150%+50% = 200%); if relative TSR performance is in the second or third quartile (from 25<sup>th</sup> percentile to 75<sup>th</sup> percentile), no additional adjustment will be made to the Adjusted EPS Units (using the example above, Adjusted EPS Units will be at 150%).
- (c) A number of PARSUs equal to 20% of the Target Amount of units will be adjusted based on KGA Revenue Goals. After the end of the 3-year Performance Period, a number of PARSUs equal to 20% of the Target Amount of units will be adjusted based upon performance against the KGA revenue goals, as certified by the Committee (the "Adjusted KGA Units"), as follows: 0% if performance is below the threshold level, 25% if performance is at the threshold level, 50% if performance is at the below target level, 100% if performance is at the target level, 200% if performance is at the above target level, and 300% if performance is at or above the maximum level. For performance that falls among any of the attainment levels between the threshold level and the maximum level, a proportionate percentage will be applied based on straight-line interpolation between the attainment levels.
- (d) Service Requirement. Notwithstanding (a) through (c) above, the Employee must be employed on the last U.S. business day of the Performance Period to be credited with any PARSUs.

## 4. Payout of Performance-Adjusted Restricted Stock Units and Dividend Equivalents.

Except as otherwise provided in Sections 9 through 12 below, following the Committee's certification (if applicable) at the end of the Performance Period that the goals associated with the PARSUs have been met and that the terms and conditions set forth in this Grant Agreement have been fulfilled (and in any event within 75 days of the last day of the Performance Period), the Company shall deliver to the Employee's account (or the Employee's estate or beneficiary or legal guardian in the event of Sections 9 through 11 below, as applicable) a number of Shares equal to the following:

- (a) a number of Shares corresponding to the number of PARSUs that have become vested pursuant to Section 3 (and Section 9 through 11, as applicable); plus
- (b) a dividend equivalent payment credited in the form of additional PARSUs for each ordinary cash dividend the Company pays on its Shares and for which the record date occurs between the grant date and the date the PARSUs are settled, determined by:
- (1) multiplying the per share cash dividend paid by the Company on its Shares by the total number the number of PARSUs that became vested as determined in Section 3 as of the record date for the dividend; and
  - (2) dividing the amount determined in (1) above by the Fair Market Value of a Share on the dividend payment date to determine the number of additional whole and fractional PARSUs to be credited to the Employee;

provided, however, that if any aggregated dividend equivalent payments in Section (b)(2) above result in a payment of a fractional Share, such fractional Share shall be rounded up to the nearest whole Share.

Notwithstanding the foregoing, the Company may, in its sole discretion, settle the PARSUS in the form of a cash payment to the extent settlement in Shares: (i) is prohibited under local law; (ii) would require the Employee, the Company and/or any Subsidiary or Affiliate to obtain the approval of any governmental and/or regulatory body in the Employee's country; (iii) would result in adverse tax consequences for the Employee, the Company or any Subsidiary or Affiliate; or (iv) is administratively burdensome. Alternatively, the Company may, in its sole discretion, settle the PARSUS in the form of Shares but require the Employee to sell such Shares immediately or within a specified period of time following the Employee's termination of employment (in which case the Employee expressly authorizes the Company to issue sales instructions on the Employee's behalf).

#### 5. Restrictions.

Except as otherwise provided for in this Grant Agreement, the PARSUS or rights granted hereunder may not be sold, pledged or otherwise transferred.

#### 6. Custody of Performance-Adjusted Restricted Stock Units.

The PARSUS subject hereto shall be held in a restricted book entry account in the name of the Employee. Upon completion of the Performance Period, any Shares deliverable pursuant to Section 4 above shall be released into an unrestricted brokerage account in the name of the Employee; provided, however, that a portion of such Shares shall be surrendered in payment of Tax-Related Items in accordance with Section 14 below, unless the Company, in its sole discretion, establishes alternative procedures for the payment of such taxes. Any Shares not deliverable pursuant to Section 4 above shall be forfeited from the Employee's account.

#### 7. No Stockholder Rights.

PARSUS represent hypothetical Shares. Until Shares are delivered to the Employee pursuant to the terms of this Grant Agreement, the Employee shall not be entitled to any of the rights or benefits generally accorded to stockholders, including, without limitation, the receipt of dividends.

#### 8. Termination of Employment.

If the Employee's employment with the Company, or any Subsidiary or Affiliate, is terminated prior to the last U.S. business day of the Performance Period for any reason other than death, retirement or Total and Permanent Disability, all unvested PARSUS granted hereunder shall be forfeited by the Employee, except to the extent a severance plan applicable to the Employee provides otherwise, subject to the terms and conditions of this Grant Agreement.

For purposes of this Grant Agreement, the Employee's employment or service will be considered terminated as of the date he or she is no longer actively providing services to the Company or any Subsidiary or Affiliate. The Committee shall have the exclusive discretion to determine when the Employee's employment or service is terminated for purposes of this Grant Agreement (including whether the Employee may still be considered to be providing service while on a leave of absence).

#### 9. Benefit in Event of Death of the Employee.

In the event that termination of employment is due to the death of the Employee, all unvested PARSUS shall vest immediately based on deemed attainment of the performance criteria at target levels, or based on actual performance as determined in accordance with Sections 3(a) through (c) for a termination occurring after the completion of a performance period, including any Shares representing dividend equivalent payments calculated in accordance with Section 4(b), except that the calculation will be based on the number of PARSUS that vest in accordance with this Section 9, and any such Shares representing the vested PARSUS and dividend equivalent payments shall be delivered within 75 days of vesting.

#### 10. Retirement of the Employee.

If the Employee's termination is due to retirement in accordance with an applicable retirement policy, a pro rata portion of the PARSUS shall vest at the end of the 36-month Performance Period based on actual performance as determined in accordance with Sections 3(a) through (c). Pro rata vesting shall be based on the number of full months elapsed from the beginning of the performance period to the date of the Employee's termination due to retirement. The Company's obligation to deliver the amounts that vest pursuant to this Section 10 is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPD") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a conflict of interest in the opinion of the Company during the Employee's active employment with the Company and any-post employment period during which the PARSU remains outstanding, and (iii) the Employee is in compliance with any-post employment restrictions in the ARCIPD during the period in which the PARSU remains outstanding.

#### 11. Total and Permanent Disability of the Employee.

In the event that termination of employment is due to the Total and Permanent Disability of the Employee, all unvested PARSUS shall vest immediately based on deemed attainment of the performance criteria at target levels, or based on actual performance as determined in accordance with Sections 3(a) through (c) for a termination occurring after the completion of a performance period, including any Shares representing dividend equivalent payments calculated in accordance with Section 4(b), except that the calculation will be based on the number of PARSUS that vest in accordance with this Section 11, and any such Shares representing the vested PARSUS and dividend equivalent payments shall be delivered within 75 days of vesting. The Company's obligation to deliver the amounts that vest pursuant to this Section 11 is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPD") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a conflict of interest in the opinion of the Company during the Employee's active employment with the Company and any-post employment period during which the PARSU remains outstanding and (iii) the Employee is in compliance with any-post employment restrictions in the ARCIPD during the period in which the PARSU remains outstanding.

#### 12. Termination for Cause.

Upon termination of the Employee's employment for Cause (as defined in the Plan), then all unvested PARSUS shall be forfeited by the Employee on the date of the Employee's termination, except to the extent a severance plan applicable to the Employee provides otherwise. Such forfeiture shall occur regardless of whether the Employee has satisfied any applicable age and service requirements for retirement.

#### 13. Section 409A.

The following provisions apply to the extent the Employee is subject to taxation in the U.S. Payments made pursuant to this Plan and this Grant Agreement are intended to comply with or qualify for an exemption from Section 409A of the Code ("Section 409A"). The Company reserves the right, to the extent the Company deems necessary or advisable in its sole discretion, to unilaterally amend or modify the Plan and/or this Grant Agreement or adopt other policies and procedures (including amendments, policies and procedures with retroactive effect), or take any other actions, including any amendments or actions that would result in the reduction of benefits payable under this Grant Agreement, as the Company determines are necessary or appropriate to ensure that all PARSUs and dividend equivalent payments are made in a manner that qualifies for an exemption from, or complies with, Section 409A or mitigate any additional tax, interest and/or penalties or other adverse tax consequences that may apply under Section 409A; provided however, that the Company makes no representations that the PARSUs or the dividend equivalents will be exempt from any taxes, interest, and/or penalties that may apply under Section 409A and makes no undertaking to preclude Section 409A from applying to the PARSUs or the dividend equivalents. For the avoidance of doubt, the Employee hereby acknowledges and agrees that neither the Company nor any Affiliate or Subsidiary will have any liability to the Employee or any other party if any amounts payable under this Grant Agreement are not exempt from, or compliant with, Section 409A, or for any action taken by the Company with respect thereto. Any PARSUs or dividend equivalents that are considered non-qualified deferred compensation subject to Section 409A ("NQDC") and the settlement of which is triggered by "separation from service" (within the meaning of Section 409A) of a "specified employee" (as defined under Section 409A) shall be made on a date that is the earliest of (a) the Employee's death, (b) the specified settlement date, and (c) the date which is one day following six months after the date of the Employee's separation from service. If the PARSUs or dividend equivalents are considered NQDC and the payment period contemplated in Sections 10 or 11 crosses a calendar year, the PARSUs or dividend equivalents shall be paid in the second calendar year.

#### 14. Taxes.

- (a) The Employee shall be liable for any and all taxes, including income tax, social insurance, fringe benefit tax, payroll tax, payment on account, employer taxes or other tax-related items related to the Employee's participation in the Plan and legally applicable to or otherwise recoverable from the Employee by the Company and/or, if different, the Employee's employer (the "Employer") whether incurred at grant, vesting, sale, prior to vesting or at any other time ("Tax-Related Items"). In the event that the Company or the Employer (which, for purposes of this Section 14, shall include a former employer) is required, allowed or permitted to withhold taxes as a result of the grant or vesting of PARSUs (including dividend equivalents) or the issuance or subsequent sale of Shares acquired pursuant to such PARSUs, or due upon receipt of dividend equivalent payments or dividends, the Employee shall surrender a sufficient number of whole Shares, make a cash payment or make adequate arrangements satisfactory to the Company and/or the Employer to withhold such taxes from the Employee's wages or other cash compensation paid to the Employee by the Company and/or the Employer at the election of the Company, in its sole discretion, or, if permissible under local law, the Company may sell or arrange for the sale of Shares that Employee acquires as necessary to cover all Tax-Related Items that the Company or the Employer has to withhold or that are legally recoverable from the Employee (such as fringe benefit tax) at the time the restrictions on the PARSUs lapse, unless the Company, in its sole discretion, has established alternative procedures for such payment. However, with respect to any PARSUs subject to Section 409A, the Employer shall limit the surrender of Shares to the minimum number of Shares permitted to avoid a prohibited acceleration under Section 409A. The Employee will receive a cash refund for any fraction of a surrendered Share or Shares in excess of any and all Tax-Related Items. To the extent that any surrender of Shares or payment of cash or alternative procedure for such payment is insufficient, the Employee authorizes the Company, its Affiliates and Subsidiaries, which are qualified to deduct tax at source, to deduct from the Employee's compensation all Tax-Related Items. The Employee agrees to pay any Tax-Related Items that cannot be satisfied from wages or other cash compensation, to the extent permitted by Applicable Law.

The Company and/or the Employer may withhold or account for Tax-Related Items by considering applicable statutory withholding amounts or other applicable withholding rates, including maximum applicable rates, in which case the Employee will receive a refund of any over-withheld amount in cash and will have no entitlement to the Share equivalent. If the obligation for Tax-Related Items is satisfied by withholding in Shares, for tax purposes, the Employee is deemed to have been issued the full number of Shares subject to the vested PARSUs, notwithstanding that a number of the Shares is held back solely for the purpose of paying the Tax-Related Items due as a result of any aspect of the Employee's participation in the Plan.

- (b) Regardless of any action the Company or the Employer takes with respect to any or all Tax-Related Items, the Employee acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Employee's responsibility and may exceed the amount actually withheld by the Company or the Employer. The Employee further acknowledges that the Company and/or the Employer: (i) make no representations nor undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of this grant of PARSUs or dividend equivalents, including, but not limited to, the grant, vesting or settlement of PARSUs or dividend equivalents, the subsequent delivery of Shares and/or cash upon settlement of such PARSUs or the subsequent sale of any Shares acquired pursuant to such PARSUs and receipt of any dividends or dividend equivalent payments; and (ii) notwithstanding Section 13, do not commit to and are under no obligation to structure the terms or any aspect of this grant of PARSUs and/or dividend equivalents to reduce or eliminate the Employee's liability for Tax-Related Items or to achieve any particular tax result. Further, if the Employee has become subject to tax in more than one jurisdiction, the Employee acknowledges that the Company and/or the Employer may be required to withhold or account for Tax-Related Items in more than one jurisdiction. The Employee shall pay the Company or the Employer any amount of Tax-Related Items that the Company or the Employer may be required to withhold or account for as a result of the Employee's participation in the Plan or the Employee's receipt of PARSUs that cannot be satisfied by the means previously described. The Company may refuse to deliver the benefit described in Section 4 if the Employee fails to comply with the Employee's obligations in connection with the Tax-Related Items.
- (c) In accepting the PARSUs, the Employee consents and agrees that in the event the PARSUs or the dividend equivalents become subject to an employer tax that is legally permitted to be recovered from the Employee, as may be determined by the Company and/or the Employer at their sole discretion, and whether or not the Employee's employment with the Company and/or the Employer is continuing at the time such tax becomes recoverable, the Employee will assume any liability for any such taxes that may be payable by the Company and/or the Employer in connection with the PARSUs and dividend equivalents. Further, by accepting the PARSUs, the Employee agrees that the Company and/or the Employer may collect any such taxes from the Employee by any of the means set forth in this Section 14. The Employee further agrees to execute any other consents or elections required to accomplish the above, promptly upon request of the Company.

#### 1. Data Privacy Consent.

- (a) The Employee hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Employee's personal data as described in this Grant Agreement and any other materials by and among, as applicable, the Company, its Subsidiaries or Affiliates, and the Employer for the exclusive purpose of implementing, administering and managing the Employee's participation in the Plan.
- (b) The Employee understands that the Company, its Subsidiaries or Affiliates, and the Employer may hold certain personal information about the Employee, including, but not limited to, name, home address, email address and telephone number, date of birth, social insurance number, passport number or other identification number, salary, nationality, residency, status, job title, any

shares of stock or directorships held in the Company, details of all PARSUs, options or any other entitlement to shares of stock granted, canceled, purchased, exercised, vested, unvested or outstanding in the Employee's favor ("Data") for the exclusive purpose of implementing, managing and administering the Plan.

- (c) The Employee understands that Data may be transferred to Merrill Lynch and any third parties assisting in the implementation, administration and management of the Plan, that these recipients may be located in the Employee's country or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Employee's country. The Company is committed to protecting the privacy of Data in such cases. The Employee understands that by contract both with the Company and/or any of its Subsidiaries or Affiliates and with Merrill Lynch and/or the Company's other vendors, the people and companies that have access to the Employee's Data are bound to handle such Data in a manner consistent with the Company's privacy policy and law. The Company periodically performs due diligence and audits on its vendors in accordance with good commercial practices to ensure their capabilities and compliance with those commitments. The Employee further understands that Data will be held only as long as is necessary to implement, administer and manage the Employee's participation in the Plan.
- (d) The Employee understands that if he or she resides outside the United States, the Employee may, at any time, view Data, request additional information about the storage and processing of Data, require any necessary amendments to Data or refuse or withdraw the consents herein, in any case without cost, by contacting in writing his or her local human resources representative. Further, the Employee understands that he or she is providing the consents herein on a purely voluntary basis. If the Employee does not consent, or if the Employee later seeks to revoke his or her consent, the Employee's employment status or service with the Company or his or her Employer will not be affected; the only consequence of refusing or withdrawing the Employee's consent is that the Company would not be able to grant the Employee PARSUs or other equity awards or administer and manage the Employee's participation in the Plan. Therefore, the Employee understands that refusing or withdrawing his or her consent may affect the Employee's ability to participate in the Plan. For more information on the consequences of the Employee's refusal to consent or withdrawal of consent, the Employee understands that he or she may contact the Employee's local human resources representative.
- (e) Further, the Employee understands that the Company may rely on a different legal basis for the processing and/or transfer of Data in the future and/or request that the Employee provide another data privacy consent. If applicable and upon request of the Company or a Subsidiary or Affiliate, the Employee agrees to provide an executed data privacy consent or

acknowledgement (or any other consents, acknowledgements or agreements) to the Company or a Subsidiary or Affiliate that the Company and/or a Subsidiary or Affiliate may deem necessary to obtain under the data privacy laws in the Employee's country of employment, either now or in the future. The Employee understands that he or she may be unable to participate in the Plan if he or she fails to execute any such acknowledgement, agreement or consent requested by the Company and/or a Subsidiary or Affiliate.

**By electronically accepting PARSUs on the Merrill Lynch website, the Employee is declaring that the Employee agrees with the data processing practices described in this Section 15 and that the Employee consents to the collection, processing and use of Data by the Company and the transfer of Data to the recipients mentioned therein for the purposes described therein.**

#### 15. Plan Information.

The Employee agrees to receive copies of the Plan, the Plan prospectus and other Plan information, including information prepared to comply with Applicable Laws outside the United States, from the Long-term Incentives website and stockholder information, including copies of any annual report, proxy and Form 10-K, from the investor relations section of the Company's website. The Employee acknowledges that copies of the Plan, Plan prospectus, Plan information and stockholder information are available upon written or telephonic request to the Company Secretary. The Employee hereby consents to receive any documents related to current or future participation in the Plan by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or a third party designated by the Company.

#### 16. Acknowledgment and Waiver.

By accepting this grant of PARSUs and any Shares, the Employee understands, acknowledges and agrees that:

- (a) this Grant Agreement and its incorporated documents reflect all agreements on its subject matters and the Employee is not accepting this Grant Agreement based on any promises, representations or inducements other than those reflected in this Grant Agreement;
- (b) all good faith decisions and interpretations of the Committee regarding the Plan and PARSUs granted under the Plan are binding, conclusive and final;
- (c) the Plan is established voluntarily by the Company, it is discretionary in nature and may be modified, amended, suspended or terminated by the Company at any time;
- (d) the grant of PARSUs is exceptional, voluntary and occasional and does not create any contractual or other right to receive future grants of PARSUs or other awards, or benefits in lieu of PARSUs, even if Shares or PARSUs have been granted in the past;
- (e) all decisions with respect to future grants, if any, will be at the sole discretion of the Company;
- (f) the Employee's participation in the Plan shall not create a right to further employment with the Employer and shall not interfere with the ability of the Employer to terminate the Employee's employment relationship at any time and it is expressly agreed and understood that employment is terminable at the will of either party;
- (g) the Employee is voluntarily participating in the Plan;
- (h) PARSUs and their resulting benefits are extraordinary items that are outside the scope of the Employee's employment contract, if any;
- (i) PARSUs and their resulting benefits are not intended to replace any pension rights or compensation;
- (j) PARSUs and their resulting benefits are not part of normal or expected compensation or salary for any purposes, including, but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, holiday pay, long-service awards, pension or retirement or welfare benefits or similar payments;

- (k) unless otherwise agreed by the Company, the PARSUs and their resulting benefits are not granted as consideration for, or in connection with, the service the Employee may provide as a director of Subsidiary or Affiliate;
- (l) this grant of PARSUs will not be interpreted to form an employment contract or relationship with the Company, and furthermore, this grant of PARSUs will not be interpreted to form an employment contract with any Subsidiary or Affiliate;
- (m) the future value of the underlying Shares is unknown, indeterminable and cannot be predicted with certainty;
- (n) no claim or entitlement to compensation or damages shall arise from forfeiture of the PARSUs resulting from termination of Employee's employment (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any), and in consideration of the grant of the PARSUs to which the Employee is otherwise not entitled, the Employee irrevocably agrees never to institute any claim against the Company, the Employer or any other Subsidiary or Affiliate and releases the Company, the Employer and any other Subsidiary and Affiliate from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Employee shall be deemed irrevocably to have agreed not to pursue such claim and to have agreed to execute any and all documents necessary to request dismissal or withdrawal of such claims;
- (o) the Company, the Employer or any other Subsidiary or Affiliate will not be liable for any foreign exchange rate fluctuation between the Employee's local currency and the United States dollar that may affect the value of the PARSUs or any amounts due to the Employee pursuant to the settlement of the PARSUs or the subsequent sale of any Shares acquired upon settlement;
- (p) if the Company's performance is below minimum levels as set forth in this Grant Agreement, no PARSUs or dividend equivalents will vest and no Shares will be delivered to the Employee;
- (q) if the Company determines that the Employee has engaged in misconduct prohibited by Applicable Law or any applicable policy of the Company, as in effect from time to time, or the Company is required to make recovery from the Employee under Applicable Law or a Company policy adopted to comply with applicable legal requirements, then the Company may, in its sole discretion, to the extent it determines appropriate, (i) recover from the Employee the proceeds from PARSUs vested up to three (3) years prior to the Employee's termination of employment or any time thereafter, (ii) cancel the Employee's outstanding PARSUs, and (iii) take any other action it deems to be required and appropriate; and
- (r) the delivery of any documents related to the Plan or Awards granted under the Plan, including the Plan, this Grant Agreement, the Plan prospectus and any reports of the Company generally provided to the Company's stockholders, may be made by electronic delivery. Such means of electronic delivery may include the delivery of a link to a Company intranet or the Internet site of a third party involved in administering the Plan, the delivery of the document via electronic mail or other such means of electronic delivery specified by the Company. The Employee may receive from the Company a paper copy of any documents delivered electronically at no cost to the Employee by contacting the Company in writing in accordance with Section 21(f). If the attempted electronic delivery of any document fails, the Employee will be provided with a paper copy of such document. The Employee may revoke his or her consent to the electronic delivery of documents or may change the electronic mail address to which such documents are to be delivered (if the Employee has provided an electronic mail address) at any time by notifying the Company of such revoked consent or revised electronic mail address in accordance with Section 21(f). The Employee is not required to consent to the electronic delivery of documents.

#### 17. No Advice Regarding Grant.

The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding the Employee's participation in the Plan, or the Employee's acquisition or sale of the underlying Shares. The Employee is hereby advised to consult with his or her personal tax, legal and financial advisors regarding his or her participation in the Plan before taking any action related to the Plan.

#### 18. Additional Eligibility Requirements Permitted.

In addition to any other eligibility criteria provided for in the Plan, the Company may require that the Employee execute a separate document agreeing to the terms of a current arbitration agreement and/or a current ARCIPD, each in a form acceptable to the Company and/or that the Employee be in compliance with the ARCIPD throughout the entire Performance Period. If such separate documents are required by the Company and the Employee does not accept them within 75 days of the Grant Date or such other date as of which the Company shall require in its discretion, the PARSUs shall be canceled, and the Employee shall have no further rights under this Grant Agreement.

#### 19. Insider Trading Policy.

The Employee acknowledges and understands that, depending on his or her broker's country of residence or where the Company shares are listed, the Employee may be subject to insider trading restrictions and/or market abuse laws which may affect the Employee's ability to accept, acquire, purchase, sell or otherwise dispose of Shares or, rights to Shares during such times when the Employee is considered to have "inside information" regarding the Company as defined in the laws or regulations in the Employee's country). Local insider trading laws and regulations may prohibit the cancellation or amendment of orders the Employee placed before he or she possessed inside information. Furthermore, the Employee could be prohibited from (a) disclosing the inside information to any third party (other than on a "need to know" basis) and (b) "tipping" third parties or causing them otherwise to buy or sell securities. The Employee understands that third parties include fellow employees. Any restrictions under these laws or regulations are separate from and in addition to any restrictions that may be imposed under any applicable Company insider trading policy. The Employee acknowledges that it is his or her responsibility to comply with such regulations; therefore, he or she should consult with the Employee's personal advisor on this matter.

#### 20. Miscellaneous.

- (a) The Company shall not be required to treat as owner of PARSUs and any associated benefits hereunder any transferee to whom such PARSUs or benefits shall have been transferred in violation of any of the provisions of this Grant Agreement.
- (b) The parties agree to execute such further instruments and to take such action as may reasonably be necessary to carry out the intent of this Grant Agreement.

- (c) The Plan is incorporated herein by reference. The Plan and this Grant Agreement constitute the entire agreement of the parties with respect to the subject matter hereof and supersede in their entirety all prior undertakings and agreements of the Company and the Employee with respect to the subject matter hereof, other than the terms of any severance plan applicable to the Employee that provides more favorable vesting. Notwithstanding the foregoing, nothing in the Plan or this Grant Agreement shall affect the validity or interpretation of any duly authorized written agreement between the Company and the
- Employee under which an award properly granted under and pursuant to the Plan serves as any part of the consideration furnished to the Employee, including without limitation, any agreement that imposes restrictions during or after employment regarding confidential information and proprietary developments. This Grant Agreement is governed by the laws of the state of Delaware without regard to its conflict of law provisions.
- (d) If the Employee has received this or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- (e) The provisions of this Grant Agreement are severable and if any one or more provisions are determined to be illegal or otherwise unenforceable, in whole or in part, the remaining provisions shall nevertheless be binding and enforceable.
- (f) Notwithstanding Section 21(e), the Company's obligations under this Grant Agreement and the Employee's agreement to the terms of an arbitration agreement and/or an ARCIPD, if any, are mutually dependent. If the Employee breaches the arbitration agreement or the Employee's ARCIPD is breached or found not to be binding upon the Employee for any reason by a court of law, then the Company will have no further obligation or duty to perform under the Plan or this Grant Agreement.
- (g) A waiver by the Company of a breach of any provision of this Grant Agreement shall not operate or be construed as a waiver of any other provision of this Grant Agreement, or of any subsequent breach by the Employee or any other Awardee.
- (h) Notwithstanding any provisions in this Grant Agreement, the grant of the PARSUs shall be subject to any special terms and conditions set forth in the Appendix to this Grant Agreement for the Employee's country of employment (and country of residence, if different), if any. Moreover, if the Employee relocates to one of the countries included in the Appendix, the special terms and conditions for such country will apply to the Employee, to the extent the Company determines that the application of such terms and conditions is necessary or advisable for legal, regulatory, tax or administrative reasons. The Appendix, if any, constitutes part of this Grant Agreement.
- (i) The Company reserves the right to impose other requirements on the Employee's participation in the Plan, on the PARSUs and on any Shares acquired under the Plan, to the extent the Company determines it is necessary or advisable for legal or administrative reasons, and to require the Employee to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing.
- (j) All rights granted and/or Shares issued under this Grant Agreement are subject to claw back under the Company policy as in effect from time to time.
- (k) Any notice required or permitted hereunder to the Employee shall be given in writing and shall be deemed effectively given upon delivery to the Employee at the address then on file with the Company.
- (l) Any notice to be given under the terms of this Grant Agreement to the Company will be addressed in care of Attn: Global Equity at HP Inc., 1501 Page Mill, Palo Alto, California 94304, USA.
- (m) The Employee acknowledges that there may be certain foreign asset and/or account reporting requirements which may affect his or her ability to acquire or hold Shares acquired under the Plan or cash received from participating in the Plan (including from any dividends or dividend equivalent payments) in a brokerage or bank account outside the Employee's country. The Employee may be required to report such accounts, assets or transactions to the tax or other authorities in his or her country. The Employee also may be required to repatriate sale proceeds or other funds received as a result of the Employee's participation in the Plan to his or her country through a designated bank or broker within a certain time after receipt. The Employee acknowledges that it is his or her responsibility to be compliant with such regulations, and the Employee is advised to consult his or her personal legal advisor for any details.

## 21. Forfeitures and Recoupment.

- (a) **Recoupment Policy.** The RSUs granted hereunder, any Shares issued pursuant to the PARSUs and any proceeds therefrom shall be subject to and remain subject to any incentive compensation clawback or recoupment policy of the Company (i) currently in effect, (ii) as may be adopted by the Company to comply with applicable law and/or the rules and regulations of the securities exchange or inter-dealer quotation system on which the Shares are listed or quoted, including, without limitation, pursuant to Section 10D of the Exchange Act, Rule 10D-1 thereunder and Section 303A.14 of the New York Stock Exchange Listed Company Manual) or (iii) as may be adopted by the Company to facilitate the Company's objectives related to eliminating or reducing fraud, misconduct, wrongdoing, or violations of law by an employee or other service provider or related to improving the Company's governance practices or similar considerations and, in each case, as may be amended from time to time (the "Policy"), with the provisions contained in such Policy deemed incorporated into this Grant Agreement without Employee's additional or separate consent.
- (b) **Recoupment Authorization.** For purposes of the foregoing, the Employee expressly and explicitly authorizes the Company to issue instructions, on the Employee's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to this RSU to re-convey, transfer or otherwise return such Shares and/or other amounts to the Company upon the Company's enforcement of the Policy. To the extent that this Grant Agreement and the Policy conflict, the terms of the Policy shall prevail.

**HP Inc.**

Enrique Lores  
CEO and President



Kristen Ludgate  
Chief People Officer

#### RETAIN THIS GRANT AGREEMENT FOR YOUR RECORDS

**Important Note:** Your grant is subject to the terms and conditions of this Grant Agreement and to the Company obtaining all necessary government approvals. If you have questions regarding your grant, please contact [global.equity@hp.com](mailto:global.equity@hp.com).

#### Exhibit A

#### TOTAL SHAREHOLDER RETURN (TSR) CALCULATION

##### PEER GROUP

The peer group consists of the companies that are included in the Standard & Poor's ("S&P") 500 index, with at least three months of trading history, at the beginning of the Performance Period on November 1, 2023 ("TSR Peer Group", each a "Peer Company").

- (a) If a Peer Company is removed from the S&P 500 index during the Performance Period but remains a publicly traded company, then such company will remain in the TSR Peer Group.
- (b) In the event of a bankruptcy, liquidation or delisting of a Peer Company at any time during the Performance Period, such company shall remain a Peer Company and be assigned a TSR of negative one hundred percent (-100%). Delisting shall mean that a company ceases to be publicly traded on a national securities exchange as a result of any involuntary failure to meet the listing requirements of such national securities exchange, but shall not include delisting as a result of any voluntary going-private or similar transaction.
- (c) If a Peer Company is acquired by another company, including through a management buy-out or going-private transaction, and the Peer Company is not the surviving entity or is otherwise no longer publicly traded after the transaction, then the acquired Peer Company will be removed from the TSR Peer Group for the entire Performance Period; provided, however, that if the acquired Peer Company became bankrupt or became delisted prior to its acquisition it shall be treated as provided in paragraph (b) above.
- (d) If a Peer Company spins off a portion of its business in a manner which results in the Peer Company and the spin-off company both being publicly traded, the Peer Company will remain in the TSR Peer Group, and the spin-off company's value will be included in the Peer Company's TSR calculation as a "special dividend" and reinvested in the Peer Company's stock.
- (e) If a Peer Company acquires another company, and the Peer Company continues to be the surviving entity after the transaction, then the acquiring Peer Company will remain in the TSR Peer Group for the Performance Period.
- (f) If the Company's or any Peer Company's stock splits (or if there are other similar subdivisions, consolidations or changes in such company's stock or capitalization), such company's TSR performance will be adjusted for the stock split so as not to give an advantage or disadvantage to such company by comparison to other companies in the TSR Peer Group.

The Committee shall have the authority, or delegate such authority, to make all determinations regarding the adjustment of the TSR goal, including, but not limited to, the extent of achievement, and any adjustments to the calculation of TSR or the treatment of Peer Companies, as necessary or appropriate.

#### TSR CALCULATION

The final payout of PARSUs will be determined based on the formula set forth in Section 3(a) of the Grant Agreement. The TSR Goal is based upon the Company's TSR ranking relative to the TSR Peer Group for the Performance Period.

Company's Relative TSR Performance Rank	Payout Modifier or Adjustment
<25th percentile of the TSR Peer Group	-50% to the final 3-year average EPS performance
25 <sup>th</sup> to 75 <sup>th</sup> percentile of the TSR Peer Group	No adjustment to the final 3-year average EPS performance
>75th percentile of the TSR Peer Group	+50% to the final 3-year average EPS performance

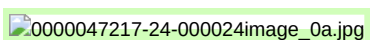
The TSR shall be calculated as follows, where:

- "Beginning Stock Price" shall mean the average closing stock price in the calendar month prior to the start of the Performance Period (October 2023)
- "Ending Stock Price" shall mean the average closing stock price in the last calendar month of the Performance Period (October 2026)
- "Reinvested Dividends" shall mean the dividends paid with respect to an ex-dividend date that occurs beginning from the date when the Beginning Stock Price is measured through the end of the Performance Period (whether or not the dividend payment date occurs during such period), which shall be deemed to have been reinvested in the underlying common shares.

$$\text{TSR} = \frac{\text{Ending Stock Price} - \text{Beginning Stock Price} + \text{Reinvested Dividends}}{\text{Beginning Stock Price}}$$

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Exhibit 10(k)(k)(k)(k)



#### GRANT AGREEMENT for use from December 1, 2023

Name: fld\_NAME\_AC

Employee ID: fld\_EMPLID

Grant Date:	expGRANT_DATE
Grant ID:	fld_GRANT_NBR
Amount:	0
Plan:	Plantronics, Inc. 2003 Stock Plan
Vesting Schedule:	fld_HTMLAREA1

Restricted Stock Units

THIS GRANT AGREEMENT, as of the Grant Date noted above between HP Inc., a Delaware Corporation ("Company"), and the employee named above ("Employee"), is entered into as follows:

WHEREAS, the continued participation of the Employee is considered by the Company to be important for the Company's continued growth; and

WHEREAS, in order to give the Employee an incentive to continue in the employ of the Company (or its Subsidiaries), to accept ancillary agreements designed to protect the legitimate business interests of the Company that are made a condition of this grant and to participate in the affairs of the Company, the HR and Compensation Committee of the Board of Directors of the Company or its delegates ("Committee") has determined that the Employee shall be granted restricted stock units representing hypothetical shares of the Company's common stock ("RSUs"), with each RSU equal in value to one share of the Company's \$0.01 par value common stock ("Share"), subject to the restrictions stated below and in accordance with the terms and conditions of the plan named above ("Plan"), a copy of which can be found on the Long-term Incentives website along with a copy of the related prospectus. The Plan and the related prospectus also can be obtained by written or telephonic request to the Company Secretary. Unless otherwise defined in this Grant Agreement, any capitalized terms in this Grant Agreement shall have the meaning ascribed to such terms in the Plan.

THEREFORE, the parties agree as follows:

1. Grant of Restricted Stock Units.  
Subject to the terms and conditions of this Grant Agreement and of the Plan, the Company hereby grants to the Employee the number of RSUs set forth above.
2. Vesting Schedule.  
The interest of the Employee in the RSUs shall vest according to the vesting schedule set forth above, or if earlier, in accordance with Section 8 or 9, below, except to the extent a severance plan applicable to the Employee provides otherwise. Unless the provisions of Section 8 or 9 apply, the Employee must remain in the employ of the Company or any Subsidiary on a continuous basis through the close of business on the applicable Vesting Date, as set forth above, and the Employee must be in compliance with the requirements and conditions provided for in the Plan and this Grant Agreement for the interest of the Employee in the RSUs to become fully vested on that date.
3. Benefit Upon Settlement.  
Within 75 days of each Vesting Date set forth on the above vesting schedule or, if earlier, a vesting event pursuant to Section 8 or 9 below, the Company shall deliver or pay, as applicable, to the Employee (or the Employee's guardian, estate or beneficiary in the event of Section 8 or 9) Shares or a combination of cash and Shares, as the Company determines in its sole discretion, with a value equal to:  


(a) the number of RSUs that have become vested as of such vesting date or vesting event, as applicable, multiplied by the Fair Market Value of a Share on the date on which such RSUs vested; plus

(b) a dividend equivalent payment credited in the form of additional RSUs for each ordinary cash dividend the Company pays on its Shares and for which the record date occurs between the grant date and the date the RSUs are settled, determined by:  

(1) multiplying the per share cash dividend paid by the Company on its Shares by the total number of RSUs that are outstanding as of the record date for the dividend; and

(2) dividing the amount determined in (1) above by the Fair Market Value of a Share on the dividend payment date to determine the number of additional whole and fractional RSUs to be credited to the Employee;
- 1
- provided, however, that if any aggregated dividend equivalent payments in Section (b)(2) above to be delivered in Shares result in a payment of a fractional Share, such fractional Share shall be rounded up to the next whole Share.
- Notwithstanding the foregoing, the Company may, in its sole discretion, settle the RSUs in the form of a cash payment to the extent settlement in Shares: (i) is prohibited under local law; (ii) would require the Employee, the Company and/or any Subsidiary to obtain the approval of any governmental and/or regulatory body in the Employee's country; (iii) would result in adverse tax consequences for the Employee, the Company or any Subsidiary; or (iv) is administratively burdensome. Alternatively, the Company may, in its sole discretion, settle the RSUs in the form of Shares but require the Employee to sell such Shares immediately or within a specified period of time following the Employee's termination of employment (in which case the Employee expressly authorizes the Company to issue sales instructions on the Employee's behalf).
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4. Restrictions.

Except as otherwise provided for in this Grant Agreement, the RSUs or rights granted hereunder may not be sold, pledged or otherwise transferred. The period of time between the Grant Date and the date the RSUs become fully vested pursuant to Section 2 is referred to herein as the "Restriction Period."

5. Custody of Restricted Stock Units.

The RSUs subject hereto shall be recorded in an account with the Plan broker in the name of the Employee. Upon termination of the Restriction Period, if the Company determines, in its sole discretion, to deliver Shares pursuant to Section 3 above, such Shares shall be released into the Employee's account; provided, however, that a portion of such Shares shall be surrendered in payment of Tax-Related Items, as defined and in accordance with Section 12 below, unless the Company, in its sole discretion, establishes alternative procedures for the payment of Tax-Related Items.

6. No Stockholder Rights.

RSUs represent hypothetical Shares. Until Shares are delivered to the Employee pursuant to the terms of this Grant Agreement, the Employee shall not be entitled to any of the rights or benefits generally accorded to stockholders, including, without limitation, the receipt of dividends.

7. Termination of Employment.

Except as otherwise provided for in this Grant Agreement or in the Plan or as otherwise determined by the Company in its sole discretion, if the Employee's employment with the Company or any Subsidiary is terminated at any time for any reason prior to the lapse of the Restriction Period, all unvested RSUs granted hereunder shall be forfeited by the Employee, except to the extent a severance plan applicable to the Employee provides otherwise.

For purposes of this Grant Agreement, the Employee's employment or service will be considered terminated as of the date the Employee is no longer actively providing services to the Company, any Subsidiary (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any) and will not be extended by any notice period (e.g., the Employee's period of employment or service would not include any contractual notice period or any period of "garden leave" or similar period mandated under the employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any). The Committee shall have the exclusive discretion to determine when the Employee's employment or service is terminated for purposes of this Grant Agreement (including whether the Employee may still be considered to be providing service while on a leave of absence).

8. Disability or Retirement of the Employee.

If the Employee's employment is terminated prior to the end of the Restriction Period by reason of the Employee's Disability or retirement in accordance with the applicable retirement policy, all RSUs shall immediately vest including any amounts for dividend equivalent payments on RSUs that vest at termination. The Company's obligation to vest the RSUs under this paragraph is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPD") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a conflict of interest in the opinion of the Company during the Employee's active employment with the Company, and (iii) the Employee is in compliance with any-post employment restrictions in the ARCIPD during the period in which the RSU remains outstanding.

9. Death of the Employee.

In the event that termination of employment prior to the end of the Restriction Period is due to the death of the Employee, all unvested RSUs shall immediately vest including any amounts for dividend equivalent payments on such vested RSUs.

10. Termination for Cause.

Upon termination of the Employee's employment for Cause, then all unvested RSUs shall be forfeited by the Employee on the date of the Employee's termination, except to the extent a severance plan applicable to the Employee provides otherwise. Such forfeiture shall occur regardless of whether the Employee has satisfied any applicable age and service requirements for retirement. For the purpose of this Grant Agreement, "Cause" shall mean, unless otherwise defined in an agreement to which the Employee is a party with the Company or a Subsidiary, the occurrence of any of the following: (i) the Employee's conviction of, or plea of guilty or nolo contendere to, a felony under Applicable Law; (ii) the Employee's willful and deliberate failure in the performance of the Employee's duties in any material respect; (iii) the Employee's willful misconduct that results in material harm to the Company or a Subsidiary; or (iv) the Employee's material violation of the Company's ethics and compliance program, code of conduct or other material policy of the Company.

11. Section 409A.

The following provisions apply to the extent the Employee is subject to taxation in the U.S. Payments made pursuant to the Plan and this Grant Agreement are intended to comply with or qualify for an exemption from Section 409A of the Code ("Section 409A"). The Company reserves the right, to the extent the Company deems necessary or advisable in its sole discretion, to unilaterally amend or modify the Plan and/or this Grant Agreement or adopt other policies and procedures (including amendments, policies and procedures with retroactive effect), or take any other actions, including any amendments or actions that would result in the reduction of benefits payable under this Grant Agreement, as the Company determines are necessary or appropriate to ensure that all RSUs and dividend equivalent payments are made in a manner that qualifies for an exemption from, or complies with, Section

409A or mitigate any additional tax, interest and/or penalties or other adverse tax consequences that may apply under Section 409A: provided however, that the Company makes no representations that the RSUs or dividend equivalents will be exempt from any taxes, interest, and/or penalties that may apply under Section 409A and makes no undertaking to preclude Section 409A from applying to this RSU. For the avoidance of doubt, the Employee hereby acknowledges and agrees that neither the Company nor any Subsidiary will have any liability to the Employee or any other party if any amounts payable under this Grant Agreement are not exempt from, or compliant with, Section 409A, or for any action taken by the Company with respect thereto. Any payments under this Grant Agreement, the settlement of which is triggered by a "separation from service" (within the meaning of Section 409A) of a "specified employee" (as defined under Section 409A), shall be made on a date that is the earlier of (a) the Employee's death or (b) the later of the specified settlement date and the date which is six months after the date of the Employee's separation from service.

12. Taxes.

- (a) The Employee shall be liable for any and all taxes, including income tax, social insurance, fringe benefit tax, payroll tax, payment on account, employer taxes or other tax-related items related to the Employee's participation in the Plan and legally applicable to or otherwise recoverable from the Employee by the Company and/or, if different, the Employee's employer (the "Employer") whether incurred at grant, vesting, sale, prior to vesting or at any other time ("Tax-Related Items"). In the event that the Company or the Employer (which, for purposes of this Section 12, shall include a former employer) is required, allowed or permitted to withhold taxes as a result of the grant or vesting of RSUs or the issuance or subsequent sale of Shares acquired pursuant to such RSUs, or due upon receipt of dividend equivalent payments or dividends, the Employee shall surrender a sufficient number of whole Shares, make a cash payment or make adequate arrangements satisfactory to the Company and/or the Employer to withhold such taxes from Employee's wages or other cash compensation paid to the Employee by the Company and/or the Employer at the election of the Company, in its sole discretion, or, if permissible under local law, the Company may sell or arrange for the sale of Shares that Employee acquires as necessary to cover all Tax-Related Items that the Company or the Employer has to withhold or that are legally recoverable from the Employee (such as fringe benefit tax) at the time the restrictions on the RSUs lapse, unless the Company, in its sole discretion, has established alternative procedures for such payment. However, with respect to any RSUs subject to Section 409A, the Employer shall limit the surrender of Shares to the minimum number of Shares permitted to avoid a prohibited acceleration under Section 409A. The Employee will receive a cash refund for any fraction of a surrendered Share or Shares in excess of any and all Tax-Related Items. To the extent that any surrender of Shares or payment of cash or alternative procedure for such payment is insufficient, the Employee authorizes the Company and its Subsidiaries, which are qualified to deduct tax at source, to deduct from the Employee's compensation all Tax-Related Items. The Employee agrees to pay any Tax-Related Items that cannot be satisfied from wages or other cash compensation, to the extent permitted by Applicable Law.
- (b) Regardless of any action the Company or the Employer takes with respect to any or all Tax-Related Items, the Employee acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Employee's responsibility and may exceed the amount actually withheld by the Company or the Employer. The Employee further acknowledges that the Company and/or the Employer: (i) make no representations nor undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of this grant of RSUs or dividend equivalents, including, but not limited to, the grant, vesting or settlement of RSUs or dividend equivalents, the subsequent delivery of Shares and/or cash upon settlement of such RSUs or the subsequent sale of any Shares acquired pursuant to such RSUs and receipt of any dividends or dividend equivalent payments; and (ii) notwithstanding Section 11, do not commit to and are under no obligation to structure the terms or any aspect of this grant of RSUs and/or dividend equivalents to reduce or eliminate the Employee's liability for Tax-Related Items or to achieve any particular tax result. Further, if the Employee has become subject to tax in more than one jurisdiction, the Employee acknowledges that the Company and/or the Employer may be required to withhold or account for Tax-Related Items in more than one jurisdiction.
- (c) Depending on the withholding method, the Company may withhold or account for Tax-Related Items by considering applicable statutory withholding rates or other applicable withholding rates, including maximum applicable rates in the Employee's jurisdiction(s), in which case the Employee will receive a refund of any over-withheld amount in cash and will have no entitlement to the Share equivalent. If the obligation for Tax-Related Items is satisfied by withholding in Shares, for tax purposes, the Employee is deemed to have been issued the full number of Shares subject to the vested RSUs, notwithstanding that a number of the Shares are held back solely for the purpose of paying the Tax-Related Items.
- (d) The Employee shall pay the Company or the Employer any amount of Tax-Related Items that the Company or the Employer may be required to withhold or account for as a result of the Employee's participation in the Plan or the Employee's receipt of RSUs that cannot be satisfied by the means previously described. The Company may refuse to deliver the benefit described in Section 3 if the Employee fails to comply with the Employee's obligations in connection with the Tax-Related Items.
- (e) The Employee consents and agrees that in the event the RSUs or the dividend equivalents become subject to an employer tax that is legally permitted to be recovered from the Employee, as may be determined by the Company and/or the Employer at their sole discretion, and whether or not the Employee's employment with the Company and/or the Employer is continuing at the time such tax becomes recoverable, the Employee will assume any liability for any such taxes that may be payable by the Company and/or the Employer in connection with the RSUs and dividend equivalents. Further, the Employee agrees that the Company and/or the Employer may collect any such taxes from the Employee by any of the means set forth in this Section 12. The Employee further agrees to execute any other consents or elections required to accomplish the above, promptly upon request of the Company.

### 13. Data Privacy Consent.

- (a) *The Employee hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Employee's personal data as described in this Grant Agreement and any other materials by and among, as applicable, the Company, its Subsidiaries, and the Employer for the exclusive purpose of implementing, administering and managing the Employee's participation in the Plan.*
- (b) *The Employee understands that the Company, its Subsidiaries, and the Employer may hold certain personal information about the Employee, including, but not limited to, name, home address, email address and telephone number, date of birth, social insurance number, passport number or other identification number, salary, nationality, residency, status, job title, any shares of stock or directorships held in the Company, details of all RSUs, options or*

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*any other entitlement to shares of stock granted, canceled, purchased, exercised, vested, unvested or outstanding in the Employee's favor ("Data") for the exclusive purpose of implementing, managing and administering the Plan.*

- (c) *The Employee understands that Data may be transferred to Merrill Lynch and any third parties assisting in the implementation, administration and management of the Plan, that these recipients may be located in the Employee's country or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Employee's country. The Company is committed to protecting the privacy of Data in such cases. The Employee understands that by contract both with the Company and/or any of its Subsidiaries and with Merrill Lynch and/or the Company's other vendors, the people and companies that have access to the Employee's Data are bound to handle such Data in a manner consistent with the Company's privacy policy and law. The Company periodically performs due diligence and audits on its vendors in accordance with good*

commercial practices to ensure their capabilities and compliance with those commitments. The Employee further understands that Data will be held only as long as is necessary to implement, administer and manage the Employee's participation in the Plan.

- (d) The Employee understands that if the Employee resides outside the United States, the Employee may, at any time, view Data, request additional information about the storage and processing of Data, require any necessary amendments to Data or refuse or withdraw the consents herein, in any case without cost, by contacting in writing the Employee's local human resources representative. Further, the Employee understands that the Employee is providing the consents herein on a purely voluntary basis. If the Employee does not consent, or if the Employee later seeks to revoke the Employee's consent, the Employee's employment status or service with the Company or the Employee's Employer will not be affected; the only consequence of refusing or withdrawing the Employee's consent is that the Company would not be able to grant the Employee RSUs or other equity awards or administer and manage the Employee's participation in the Plan. Therefore, the Employee understands that refusing or withdrawing the Employee's consent may affect the Employee's ability to participate in the Plan. For more information on the consequences of the Employee's refusal to consent or withdrawal of consent, the Employee understands that the Employee may contact the Employee's local human resources representative.
- (e) Further, the Employee understands that the Company may rely on a different legal basis for the processing and/or transfer of Data in the future and/or request that the Employee provide another data privacy consent. If applicable and upon request of the Company or a Subsidiary, the Employee agrees to provide an executed data privacy consent or acknowledgement (or any other consents, acknowledgements or agreements) to the Company or a Subsidiary that the Company and/or a Subsidiary may deem necessary to obtain under the data privacy laws in the Employee's country of employment, either now or in the future. The Employee understands that the Employee may be unable to participate in the Plan if the Employee fails to execute any such acknowledgement, agreement or consent requested by the Company and/or a Subsidiary.

By electronically accepting RSUs on the Merrill Lynch website, the Employee is declaring that the Employee agrees with the data processing practices described in this Section 13 and that the Employee consents to the collection, processing and use of Data by the Company and the transfer of Data to the recipients mentioned therein for the purposes described therein.

#### 14. Plan Information.

The Employee agrees to receive copies of the Plan, [the Plan prospectus] and other Plan information, including information prepared to comply with Applicable Laws outside the United States, from the Long-term Incentives website and stockholder information, including copies of any annual report, proxy and Form 10-K, from the investor relations section of the Company's website at <https://investor.hp.com/home/default.aspx>. The Employee acknowledges that copies of the Plan, Plan prospectus, Plan information and stockholder information are available upon written or telephonic request to the Company Secretary. The Employee hereby consents to receive any documents related to current or future participation in the Plan by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or a third party designated by the Company.

#### 15. Acknowledgment and Waiver.

The Employee understands, acknowledges and agrees that:

- (a) except as provided in Sections 8 and 9, the vesting of the RSUs is earned only by continuing employment with the Company or one of its Subsidiaries and that being hired and granted RSUs will not result in the RSUs vesting;
- (b) this Grant Agreement and its incorporated documents reflect all agreements on its subject matters and the Employee is not accepting this Grant Agreement based on any promises, representations or inducements other than those reflected in this Grant Agreement;
- (c) all good faith decisions and interpretations of the Committee regarding the Plan and RSUs granted under the Plan are binding, conclusive and final;
- (d) the Plan is established voluntarily by the Company, it is discretionary in nature and may be modified, amended, suspended or terminated by the Company at any time;
- (e) the grant of RSUs is exceptional, voluntary and occasional and does not create any contractual or other right to receive future grants of RSUs or other awards, or benefits in lieu of RSUs, even if Shares or RSUs have been granted in the past;
- (f) all decisions with respect to future grants, if any, will be at the sole discretion of the Company;
- (g) the Employee's participation in the Plan shall not create a right to further employment with the Employer and shall not interfere with the ability of the Employer to terminate the Employee's employment relationship at any time and it is expressly agreed and understood that employment is terminable at the will of either party;
- (h) the Employee is voluntarily participating in the Plan;

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- (i) RSUs and their resulting benefits are extraordinary items that are outside the scope of the Employee's employment contract, if any;
- (j) RSUs and their resulting benefits are not intended to replace any pension rights or compensation;
- (k) RSUs and their resulting benefits are not part of normal or expected compensation or salary for any purposes, including, but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, holiday pay, long-service awards, pension or retirement or welfare benefits or similar payments;

- (l) unless otherwise agreed by the Company, the RSUs and their resulting benefits are not granted as consideration for, or in connection with, the service the Employee may provide as a director of a Subsidiary;
- (m) this grant of RSUs will not be interpreted to form an employment contract or relationship with the Company, and furthermore, this grant of RSUs will not be interpreted to form an employment contract with any Subsidiary;
- (n) the future value of the underlying Shares is unknown, indeterminable and cannot be predicted with certainty;
- (o) no claim or entitlement to compensation or damages shall arise from forfeiture of the RSUs or recoupment of any Shares acquired under the Plan resulting from (i) termination of Employee's employment (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any), and/or (ii) the application of any recoupment policy or any recovery or clawback policy otherwise required by law, and in consideration of the grant of the RSUs to which the Employee is otherwise not entitled, the Employee agrees not to institute any claim against the Company, the Employer or any other Subsidiary and releases the Company, the Employer and any other Subsidiary from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Employee shall be deemed irrevocably to have agreed not to pursue such claim and to have agreed to execute any and all documents necessary to request dismissal or withdrawal of such claims;
- (p) the Company, the Employer or any other Subsidiary will not be liable for any foreign exchange rate fluctuation between the Employee's local currency and the United States dollar that may affect the value of the RSUs or any amounts due to the Employee pursuant to the settlement of the RSUs or the subsequent sale of any Shares acquired upon settlement;
- (q) if the Company determines that the Employee has engaged in misconduct prohibited by Applicable Law or any applicable policy of the Company, as in effect from time to time, or the Company is required to make recovery from the Employee under Applicable Law or a Company policy adopted to comply with applicable legal requirements, then the Company may, in its sole discretion, to the extent it determines appropriate, (i) recover from the Employee the proceeds from RSUs vested up to three years prior to the Employee's termination of employment or any time thereafter, (ii) cancel the Employee's outstanding RSUs, and (iii) take any other action it deems to be required and appropriate; and
- (r) the delivery of any documents related to the Plan or Awards granted under the Plan, including the Plan, this Grant Agreement, the Plan prospectus and any reports of the Company generally provided to the Company's stockholders, may be made by electronic delivery. Such means of electronic delivery may include the delivery of a link to a Company intranet or the Internet site of a third party involved in administering the Plan, the delivery of the document via electronic mail or other such means of electronic delivery specified by the Company. The Employee may receive from the Company a paper copy of any documents delivered electronically at no cost to the Employee by contacting the Company in writing in accordance with Section 18(k). If the attempted electronic delivery of any document fails, the Employee will be provided with a paper copy of such document. The Employee may revoke the Employee's consent to the electronic delivery of documents or may change the electronic mail address to which such documents are to be delivered (if the Employee has provided an electronic mail address) at any time by notifying the Company of such revoked consent or revised electronic mail address in accordance with Section 18(k). The Employee is not required to consent to the electronic delivery of documents.

#### 16. No Advice Regarding Grant.

The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding the Employee's participation in the Plan, or the Employee's acquisition or sale of the underlying Shares. The Employee is hereby advised to consult with the Employee's own personal tax, legal and financial advisors regarding the Employee's participation in the Plan before taking any action related to the Plan.

#### 17. Additional Eligibility Requirements Permitted.

In addition to any other eligibility criteria provided for in the Plan, the Company may require that the Employee execute a separate document agreeing to the terms of a current arbitration agreement and/or a current ARCIPD, each in a form acceptable to the Company and/or that the Employee be in compliance with the ARCIPD throughout the entire Restriction Period and through the date the RSU is to be granted or settled. If such separate documents are required by the Company and the Employee does not accept them within 75 days of the Grant Date or such other date as of which the Company shall require in its discretion, this RSU shall be canceled and the Employee shall have no further rights under this Grant Agreement.

#### 18. Miscellaneous.

- (a) The Company shall not be required to treat as owner of RSUs and any associated benefits hereunder, any transferee to whom such RSUs or benefits shall have been transferred in violation of any of the provisions of this Grant Agreement.
- (b) The parties agree to execute such further instruments and to take such action as may reasonably be necessary to carry out the intent of this Grant Agreement.
- (c) The Plan is incorporated herein by reference. The Plan and this Grant Agreement constitute the entire agreement of the parties with respect to the subject matter hereof and supersede in their entirety all prior undertakings and agreements of the Company and the Employee with respect to the subject matter hereof, other than the terms of any severance plan applicable to the Employee that provides more favorable vesting. Notwithstanding the foregoing, nothing in the Plan or this Grant Agreement shall affect the validity or interpretation of any duly authorized written agreement between the Company and the

Employee under which an award properly granted under and pursuant to the Plan serves as any part of the consideration furnished to the Employee, including, without limitation, any agreement that imposes restrictions during or after employment regarding confidential information and proprietary developments. This Grant Agreement is governed by the laws of the state of Delaware without regard to its conflict of law provisions.

- (d) If the Employee has received this or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- (e) The provisions of this Grant Agreement are severable and if any one or more provisions are determined to be illegal or otherwise unenforceable, in whole or in part, the remaining provisions shall nevertheless be binding and enforceable.
- (f) Notwithstanding Section 18(e), the Company's obligations under this Grant Agreement and the Employee's agreement to the terms of an arbitration agreement and/or an ARCIPD, if any, are mutually dependent. In the event that the Employee breaches the arbitration agreement or the Employee's ARCIPD is breached or found not to be binding upon the Employee for any reason by a court of law, then the Company will have no further obligation or duty to perform under the Plan or this Grant Agreement.
- (g) A waiver by the Company of a breach of any provision of this Grant Agreement shall not operate or be construed as a waiver of any other provision of this Grant Agreement, or of any subsequent breach by the Employee or any other Participant.
- (h) The Employee acknowledges that, depending on the Employee or broker's country of residence or where the Company Shares are listed, the Employee may be subject to insider trading restrictions and/or market abuse laws, which may affect the Employee's ability to acquire, sell or otherwise dispose of Shares or rights to Shares during times the Employee is considered to have "inside information" regarding the Company (as defined by the laws in the Employee's country). Local insider trading laws and regulations may prohibit the cancellation or amendment of orders the Employee placed before the Employee possessed inside information. Furthermore, the Employee could be prohibited from (i) disclosing the inside information to any third party (other than on a "need to know" basis) and (ii) "tipping" third parties or causing them otherwise to buy or sell securities. Keep in mind that third parties include fellow employees. Any restrictions under these laws or regulations are separate from and in addition to any restrictions that may be imposed under any applicable Company insider trading policy. The Employee acknowledges that it is the Employee's responsibility to comply with any applicable restrictions and that the Employee should consult the Employee's personal advisor on this matter.
- (i) Notwithstanding any provisions in this Grant Agreement, for any Employee who resides and/or works in a country other than the United States, the grant of the RSUs shall be subject to any additional terms and conditions set forth in the Appendix to this Grant Agreement for the Employee's country of employment (account of residence, if different), if any. Moreover, if the Employee relocates to one of the countries included in the Appendix, the additional terms and conditions for such country will apply to the Employee, to the extent the Company determines that the application of such terms and conditions is necessary or advisable for legal, regulatory, tax or administrative reasons. The Appendix, if any, constitutes part of this Grant Agreement.
- (j) The Company reserves the right to impose other requirements on the Employee's participation in the Plan, on the RSUs and on any Shares acquired under the Plan, to the extent the Company determines it is necessary or advisable for legal or administrative reasons, and to require the Employee to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing.
- (k) All RSUs granted and/or Shares issued under this Grant Agreement are subject to claw back under the Company policy as in effect from time to time.
- (l) Any notice required or permitted hereunder to the Employee shall be given in writing and shall be deemed effectively given upon delivery to the Employee at the address then on file with the Company.
- (m) Any notice to be given under the terms of this Grant Agreement to the Company will be addressed in care of Attn: Global Equity at HP Inc., 1501 Page Mill Road, Palo Alto, California 94304, USA.
- (n) The Employee acknowledges that there may be certain foreign asset and/or account reporting requirements which may affect the Employee's ability to acquire or hold Shares acquired under the Plan or cash received from participating in the Plan (including from any dividends or dividend equivalent payments) in a brokerage or bank account outside the Employee's country. The Employee may be required to report such accounts, assets or transactions to the tax or other authorities in the Employee's country. The Employee also may be required to repatriate sale proceeds or other funds received as a result of the Employee's participation in the Plan to the Employee's country through a designated bank or broker within a certain time after receipt. The Employee acknowledges that it is the Employee's responsibility to be compliant with such regulations, and the Employee is advised to consult the Employee's personal legal advisor for any details.

#### 19. Forfeitures and Recoupment.

- (a) **Recoupment Policy.** The RSUs granted hereunder, any Shares issued pursuant to the RSUs and any proceeds therefrom shall be subject to and remain subject to any incentive compensation clawback or recoupment policy of the Company (i) currently in effect, (ii) as may be adopted by the Company to comply with applicable law and/or the rules and regulations of the securities exchange or inter-dealer quotation system on which the Shares are listed or quoted, including, without limitation, pursuant to Section 10D of the Exchange Act, Rule 10D-1 thereunder and Section 303A.14 of the New York Stock Exchange Listed Company Manual) or (iii) as may be adopted by the Company to facilitate the Company's objectives related to eliminating or reducing fraud, misconduct, wrongdoing, or violations of law by an employee or other service provider or related to improving the Company's governance practices or similar considerations and, in each case, as may be amended from time to time (the "Policy"), with the provisions contained in such Policy deemed incorporated into this Grant Agreement without Employee's additional or separate consent.
- (b) **Recoupment Authorization.** For purposes of the foregoing, the Employee expressly and explicitly authorizes the Company to issue instructions, on the Employee's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to this RSU to re-convey, transfer or otherwise return such Shares

and/or other amounts to the Company upon the Company's enforcement of the Policy. To the extent that this Grant Agreement and the Policy conflict, the terms of the Policy shall prevail.

HP Inc.

Enrique Lores  
CEO and President

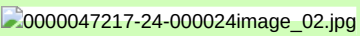
Kristen Ludgate  
Chief People Officer

RETAIN THIS GRANT AGREEMENT FOR YOUR RECORDS

**Important Note:**Your grant is subject to the terms and conditions of this Grant Agreement, including any Appendix for your country of employment, and to the Company obtaining all necessary government approvals. If you have questions regarding your grant, please contact [global.equity@hp.com](mailto:global.equity@hp.com).

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Exhibit 10(I)(I)(I)(I)



RETENTION GRANT AGREEMENT for use from December 1, 2023

Name: fId\_NAME\_AC Employee ID: fId\_EMPLID

Grant Date:	expGRANT_DATE
Grant ID:	fId_GRANT_NBR
Amount:	0
Plan:	Plantronics, Inc. 2003 Stock Plan
Vesting Schedule:	fId_HTMLAREA1

Restricted Stock Units

THIS GRANT AGREEMENT, as of the Grant Date noted above between HP Inc., a Delaware Corporation ("Company"), and the employee named above ("Employee"), is entered into as follows:

WHEREAS, the continued participation of the Employee is considered by the Company to be important for the Company's continued growth; and

WHEREAS, in order to give the Employee an incentive to continue in the employ of the Company (or its Subsidiaries), to accept ancillary agreements designed to protect the legitimate business interests of the Company that are made a condition of this grant and to participate in the affairs of the Company, the HR and Compensation Committee of the Board of Directors of the Company or its delegates ("Committee") has determined that the Employee shall be granted restricted stock units representing hypothetical shares of the Company's common stock ("RSUs"), with each RSU equal in value to one share of the Company's \$0.01 par value common stock ("Share"), subject to the restrictions stated below and in accordance with the terms and conditions of the plan named above ("Plan"), a copy of which can be found on the Long-term Incentives website along with a copy of the related prospectus. The Plan and the related prospectus also can be obtained by written or telephonic request to the Company Secretary. Unless otherwise defined in this Grant Agreement, any capitalized terms in this Grant Agreement shall have the meaning ascribed to such terms in the Plan.

THEREFORE, the parties agree as follows:

1. Grant of Restricted Stock Units.  
Subject to the terms and conditions of this Grant Agreement and of the Plan, the Company hereby grants to the Employee the number of RSUs set forth above.
2. Vesting Schedule.  
The interest of the Employee in the RSUs shall vest according to the vesting schedule set forth above, or if earlier, in accordance with Section 8 or 9, below, except to the extent a severance plan applicable to the Employee provides otherwise. Unless the provisions of Section 8 or 9 apply, the Employee must remain in the employ of the Company or any Subsidiary on a continuous basis through the close of business on the applicable Vesting Date, as set forth above, and the Employee must be in compliance with the requirements and conditions provided for in the Plan and this Grant Agreement for the interest of the Employee in the RSUs to become fully vested on that date.
3. Benefit Upon Settlement.

Within 75 days of each Vesting Date set forth on the above vesting schedule or, if earlier, a vesting event pursuant to Section 8 or 9 below, the Company shall deliver or pay, as applicable, to the Employee (or the Employee's guardian, estate or beneficiary in the event of Section 8 or 9) Shares or a combination of cash and Shares, as the Company determines in its sole discretion, with a value equal to:

- (a) the number of RSUs that have become vested as of such vesting date or vesting event, as applicable, multiplied by the Fair Market Value of a Share on the date on which such RSUs vested; plus
- (b) a dividend equivalent payment credited in the form of additional RSUs for each ordinary cash dividend the Company pays on its Shares and for which the record date occurs between the grant date and the date the RSUs are settled, determined by:
  - (1) multiplying the per share cash dividend paid by the Company on its Shares by the total number of RSUs that are outstanding as of the record date for the dividend; and
  - (2) dividing the amount determined in (1) above by the Fair Market Value of a Share on the dividend payment date to determine the number of additional whole and fractional RSUs to be credited to the Employee;

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provided, however, that if any aggregated dividend equivalent payments in Section (b)(2) above to be delivered in Shares result in a payment of a fractional Share, such fractional Share shall be rounded up to the next whole Share.

Notwithstanding the foregoing, the Company may, in its sole discretion, settle the RSUs in the form of a cash payment to the extent settlement in Shares: (i) is prohibited under local law; (ii) would require the Employee, the Company and/or any Subsidiary to obtain the approval of any governmental and/or regulatory body in the Employee's country; (iii) would result in adverse tax consequences for the Employee, the Company or any Subsidiary; or (iv) is administratively burdensome. Alternatively, the Company may, in its sole discretion, settle the RSUs in the form of Shares but require the Employee to sell such Shares immediately or within a specified period of time following the Employee's termination of employment (in which case the Employee expressly authorizes the Company to issue sales instructions on the Employee's behalf).

4. Restrictions.

Except as otherwise provided for in this Grant Agreement, the RSUs or rights granted hereunder may not be sold, pledged or otherwise transferred. The period of time between the Grant Date and the date the RSUs become fully vested pursuant to Section 2 is referred to herein as the "Restriction Period."

5. Custody of Restricted Stock Units.

The RSUs subject hereto shall be recorded in an account with the Plan broker in the name of the Employee. Upon termination of the Restriction Period, if the Company determines, in its sole discretion, to deliver Shares pursuant to Section 3 above, such Shares shall be released into the Employee's account; provided, however, that a portion of such Shares shall be surrendered in payment of Tax-Related Items, as defined and in accordance with Section 12 below, unless the Company, in its sole discretion, establishes alternative procedures for the payment of Tax-Related Items.

6. No Stockholder Rights.

RSUs represent hypothetical Shares. Until Shares are delivered to the Employee pursuant to the terms of this Grant Agreement, the Employee shall not be entitled to any of the rights or benefits generally accorded to stockholders, including, without limitation, the receipt of dividends.

7. Termination of Employment.

Except as otherwise provided for in this Grant Agreement or in the Plan or as otherwise determined by the Company in its sole discretion, if the Employee's employment with the Company or any Subsidiary is terminated at any time for any reason prior to the lapse of the Restriction Period, all unvested RSUs granted hereunder shall be forfeited by the Employee, except to the extent a severance plan applicable to the Employee provides otherwise.

For purposes of this Grant Agreement, the Employee's employment or service will be considered terminated as of the date the Employee is no longer actively providing services to the Company, any Subsidiary (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any) and will not be extended by any notice period (e.g., the Employee's period of employment or service would not include any contractual notice period or any period of "garden leave" or similar period mandated under the employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any). The Committee shall have the exclusive discretion to determine when the Employee's employment or service is terminated for purposes of this Grant Agreement (including whether the Employee may still be considered to be providing service while on a leave of absence).

8. Disability of the Employee.

If the Employee's employment is terminated prior to the end of the Restriction Period by reason of the Employee's Disability, all RSUs shall immediately vest including any amounts for dividend equivalent payments on RSUs that vest at termination. The Company's obligation to vest the RSUs under this paragraph is subject to the condition that (i) the Employee shall have executed a current Agreement Regarding Confidential Information and Proprietary Developments ("ARCIPT") that is satisfactory to the Company no later than the date immediately prior to the date of the Employee's termination of employment, (ii) the Employee has not engaged in any conduct that creates a conflict of interest in the opinion of the Company during the Employee's active employment with the Company, and (iii) the Employee is in compliance with any-post employment restrictions in the ARCIPT during the period in which the RSU remains outstanding.

9. Death of the Employee.

In the event that termination of employment prior to the end of the Restriction Period is due to the death of the Employee, all unvested RSUs shall immediately vest including any amounts for dividend equivalent payments on such vested RSUs.

10. Termination for Cause.



Upon termination of the Employee's employment for Cause, then all unvested RSUs shall be forfeited by the Employee on the date of the Employee's termination, except to the extent a severance plan applicable to the Employee provides otherwise. Such forfeiture shall occur regardless of whether the Employee has satisfied any applicable age and service requirements for retirement. For the purpose of this Grant Agreement, "Cause" shall mean, unless otherwise defined in an agreement to which the Employee is a party with the Company or a Subsidiary, the occurrence of any of the following: (i) the Employee's conviction of, or plea of guilty or nolo contendere to, a felony under Applicable Law; (ii) the Employee's willful and deliberate failure in the performance of the Employee's duties in any material respect; (iii) the Employee's willful misconduct that results in material harm to the Company or a Subsidiary; or (iv) the Employee's material violation of the Company's ethics and compliance program, code of conduct or other material policy of the Company.

#### 11. Section 409A.

The following provisions apply to the extent the Employee is subject to taxation in the U.S. Payments made pursuant to the Plan and this Grant Agreement are intended to comply with or qualify for an exemption from Section 409A of the Code ("Section 409A"). The Company reserves the right, to the extent the Company deems necessary or advisable in its sole discretion, to unilaterally amend or modify the Plan and/or this Grant Agreement or adopt other policies and procedures (including amendments, policies and procedures with retroactive effect), or take any other actions, including any amendments or actions that would result in the reduction of benefits payable under this Grant Agreement, as the Company determines are necessary or appropriate to ensure that all RSUs and dividend equivalent payments are made in a manner that qualifies for an exemption from, or complies with, Section

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409A or mitigate any additional tax, interest and/or penalties or other adverse tax consequences that may apply under Section 409A: provided however, that the Company makes no representations that the RSUs or dividend equivalents will be exempt from any taxes, interest, and/or penalties that may apply under Section 409A and makes no undertaking to preclude Section 409A from applying to this RSU. For the avoidance of doubt, the Employee hereby acknowledges and agrees that neither the Company nor any Subsidiary will have any liability to the Employee or any other party if any amounts payable under this Grant Agreement are not exempt from, or compliant with, Section 409A, or for any action taken by the Company with respect thereto. Any payments under this Grant Agreement, the settlement of which is triggered by a "separation from service" (within the meaning of Section 409A) of a "specified employee" (as defined under Section 409A), shall be made on a date that is the earlier of (a) the Employee's death or (b) the later of the specified settlement date and the date which is six months after the date of the Employee's separation from service.

#### 12. Taxes.

- (a) The Employee shall be liable for any and all taxes, including income tax, social insurance, fringe benefit tax, payroll tax, payment on account, employer taxes or other tax-related items related to the Employee's participation in the Plan and legally applicable to or otherwise recoverable from the Employee by the Company and/or, if different, the Employee's employer (the "Employer") whether incurred at grant, vesting, sale, prior to vesting or at any other time ("Tax-Related Items"). In the event that the Company or the Employer (which, for purposes of this Section 12, shall include a former employer) is required, allowed or permitted to withhold taxes as a result of the grant or vesting of RSUs or the issuance or subsequent sale of Shares acquired pursuant to such RSUs, or due upon receipt of dividend equivalent payments or dividends, the Employee shall surrender a sufficient number of whole Shares, make a cash payment or make adequate arrangements satisfactory to the Company and/or the Employer to withhold such taxes from Employee's wages or other cash compensation paid to the Employee by the Company and/or the Employer at the election of the Company, in its sole discretion, or, if permissible under local law, the Company may sell or arrange for the sale of Shares that Employee acquires as necessary to cover all Tax-Related Items that the Company or the Employer has to withhold or that are legally recoverable from the Employee (such as fringe benefit tax) at the time the restrictions on the RSUs lapse, unless the Company, in its sole discretion, has established alternative procedures for such payment. However, with respect to any RSUs subject to Section 409A, the Employer shall limit the surrender of Shares to the minimum number of Shares permitted to avoid a prohibited acceleration under Section 409A. The Employee will receive a cash refund for any fraction of a surrendered Share or Shares in excess of any and all Tax-Related Items. To the extent that any surrender of Shares or payment of cash or alternative procedure for such payment is insufficient, the Employee authorizes the Company and its Subsidiaries, which are qualified to deduct tax at source, to deduct from the Employee's compensation all Tax-Related Items. The Employee agrees to pay any Tax-Related Items that cannot be satisfied from wages or other cash compensation, to the extent permitted by Applicable Law.
- (b) Regardless of any action the Company or the Employer takes with respect to any or all Tax-Related Items, the Employee acknowledges and agrees that the ultimate liability for all Tax-Related Items is and remains the Employee's responsibility and may exceed the amount actually withheld by the Company or the Employer. The Employee further acknowledges that the Company and/or the Employer: (i) make no representations nor undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of this grant of RSUs or dividend equivalents, including, but not limited to, the grant, vesting or settlement of RSUs or dividend equivalents, the subsequent delivery of Shares and/or cash upon settlement of such RSUs or the subsequent sale of any Shares acquired pursuant to such RSUs and receipt of any dividends or dividend equivalent payments; and (ii) notwithstanding Section 11, do not commit to and are under no obligation to structure the terms or any aspect of this grant of RSUs and/or dividend equivalents to reduce or eliminate the Employee's liability for Tax-Related Items or to achieve any particular tax result. Further, if the Employee has become subject to tax in more than one jurisdiction, the Employee acknowledges that the Company and/or the Employer may be required to withhold or account for Tax-Related Items in more than one jurisdiction.
- (c) Depending on the withholding method, the Company may withhold or account for Tax-Related Items by considering applicable statutory withholding rates or other applicable withholding rates, including maximum applicable rates in the Employee's jurisdiction(s), in which case the Employee will receive a refund of any over-withheld amount in cash and will have no entitlement to the Share equivalent. If the obligation for Tax-Related Items is satisfied by withholding in Shares, for tax purposes, the Employee is deemed to have been issued the full number of Shares subject to the vested RSUs, notwithstanding that a number of the Shares are held back solely for the purpose of paying the Tax-Related Items.
- (d) The Employee shall pay the Company or the Employer any amount of Tax-Related Items that the Company or the Employer may be required to withhold or account for as a result of the Employee's participation in the Plan or the Employee's receipt of RSUs that cannot be satisfied by the means previously described. The Company may refuse to deliver the benefit described in Section 3 if the Employee fails to comply with the Employee's obligations in connection with the Tax-Related Items.
- (e) The Employee consents and agrees that in the event the RSUs or the dividend equivalents become subject to an employer tax that is legally permitted to be recovered from the Employee, as may be determined by the Company and/or the Employer at their sole discretion, and whether or not the Employee's employment with the Company and/or the Employer is continuing at the time such tax becomes recoverable, the Employee will assume any liability for any such taxes that may be payable by the Company and/or the Employer in connection with the RSUs and



dividend equivalents. Further, the Employee agrees that the Company and/or the Employer may collect any such taxes from the Employee by any of the means set forth in this Section 12. The Employee further agrees to execute any other consents or elections required to accomplish the above, promptly upon request of the Company.

### 13. Data Privacy Consent.

- (a) The Employee hereby explicitly and unambiguously consents to the collection, use and transfer, in electronic or other form, of the Employee's personal data as described in this Grant Agreement and any other materials by and among, as applicable, the Company, its Subsidiaries, and the Employer for the exclusive purpose of implementing, administering and managing the Employee's participation in the Plan.
- (b) The Employee understands that the Company, its Subsidiaries, and the Employer may hold certain personal information about the Employee, including, but not limited to, name, home address, email address and telephone number, date of birth, social insurance number, passport number or other identification number, salary, nationality, residency, status, job title, any shares of stock or directorships held in the Company, details of all RSUs, options or

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any other entitlement to shares of stock granted, canceled, purchased, exercised, vested, unvested or outstanding in the Employee's favor ("Data") for the exclusive purpose of implementing, managing and administering the Plan.

- (c) The Employee understands that Data may be transferred to Merrill Lynch and any third parties assisting in the implementation, administration and management of the Plan, that these recipients may be located in the Employee's country or elsewhere, and that the recipient's country may have different data privacy laws and protections than the Employee's country. The Company is committed to protecting the privacy of Data in such cases. The Employee understands that by contract both with the Company and/or any of its Subsidiaries and with Merrill Lynch and/or the Company's other vendors, the people and companies that have access to the Employee's Data are bound to handle such Data in a manner consistent with the Company's privacy policy and law. The Company periodically performs due diligence and audits on its vendors in accordance with good commercial practices to ensure their capabilities and compliance with those commitments. The Employee further understands that Data will be held only as long as is necessary to implement, administer and manage the Employee's participation in the Plan.
- (d) The Employee understands that if the Employee resides outside the United States, the Employee may, at any time, view Data, request additional information about the storage and processing of Data, require any necessary amendments to Data or refuse or withdraw the consents herein, in any case without cost, by contacting in writing the Employee's local human resources representative. Further, the Employee understands that the Employee is providing the consents herein on a purely voluntary basis. If the Employee does not consent, or if the Employee later seeks to revoke the Employee's consent, the Employee's employment status or service with the Company or the Employee's Employer will not be affected; the only consequence of refusing or withdrawing the Employee's consent is that the Company would not be able to grant the Employee RSUs or other equity awards or administer and manage the Employee's participation in the Plan. Therefore, the Employee understands that refusing or withdrawing the Employee's consent may affect the Employee's ability to participate in the Plan. For more information on the consequences of the Employee's refusal to consent or withdrawal of consent, the Employee understands that the Employee may contact the Employee's local human resources representative.
- (e) Further, the Employee understands that the Company may rely on a different legal basis for the processing and/or transfer of Data in the future and/or request that the Employee provide another data privacy consent. If applicable and upon request of the Company or a Subsidiary, the Employee agrees to provide an executed data privacy consent or acknowledgement (or any other consents, acknowledgements or agreements) to the Company or a Subsidiary that the Company and/or a Subsidiary may deem necessary to obtain under the data privacy laws in the Employee's country of employment, either now or in the future. The Employee understands that the Employee may be unable to participate in the Plan if the Employee fails to execute any such acknowledgement, agreement or consent requested by the Company and/or a Subsidiary.

By electronically accepting RSUs on the Merrill Lynch website, the Employee is declaring that the Employee agrees with the data processing practices described in this Section 13 and that the Employee consents to the collection, processing and use of Data by the Company and the transfer of Data to the recipients mentioned therein for the purposes described therein.

### 14. Plan Information.

The Employee agrees to receive copies of the Plan, [the Plan prospectus] and other Plan information, including information prepared to comply with Applicable Laws outside the United States, from the Long-term Incentives website and stockholder information, including copies of any annual report, proxy and Form 10-K, from the investor relations section of the Company's website at <https://investor.hp.com/home/default.aspx>. The Employee acknowledges that copies of the Plan, Plan prospectus, Plan information and stockholder information are available upon written or telephonic request to the Company Secretary. The Employee hereby consents to receive any documents related to current or future participation in the Plan by electronic delivery and agrees to participate in the Plan through an on-line or electronic system established and maintained by the Company or a third party designated by the Company.

### 15. Acknowledgment and Waiver.

The Employee understands, acknowledges and agrees that:

- (a) except as provided in Sections 8 and 9, the vesting of the RSUs is earned only by continuing employment with the Company or one of its Subsidiaries and that being hired and granted RSUs will not result in the RSUs vesting;
- (b) this Grant Agreement and its incorporated documents reflect all agreements on its subject matters and the Employee is not accepting this Grant Agreement based on any promises, representations or inducements other than those reflected in this Grant Agreement;

- (c) all good faith decisions and interpretations of the Committee regarding the Plan and RSUs granted under the Plan are binding, conclusive and final;
- (d) the Plan is established voluntarily by the Company, it is discretionary in nature and may be modified, amended, suspended or terminated by the Company at any time;
- (e) the grant of RSUs is exceptional, voluntary and occasional and does not create any contractual or other right to receive future grants of RSUs or other awards, or benefits in lieu of RSUs, even if Shares or RSUs have been granted in the past;
- (f) all decisions with respect to future grants, if any, will be at the sole discretion of the Company;
- (g) the Employee's participation in the Plan shall not create a right to further employment with the Employer and shall not interfere with the ability of the Employer to terminate the Employee's employment relationship at any time and it is expressly agreed and understood that employment is terminable at the will of either party;
- (h) the Employee is voluntarily participating in the Plan;

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- (i) RSUs and their resulting benefits are extraordinary items that are outside the scope of the Employee's employment contract, if any;
- (j) RSUs and their resulting benefits are not intended to replace any pension rights or compensation;
- (k) RSUs and their resulting benefits are not part of normal or expected compensation or salary for any purposes, including, but not limited to calculating any severance, resignation, termination, redundancy, dismissal, end of service payments, bonuses, holiday pay, long-service awards, pension or retirement or welfare benefits or similar payments;
- (l) unless otherwise agreed by the Company, the RSUs and their resulting benefits are not granted as consideration for, or in connection with, the service the Employee may provide as a director of a Subsidiary;
- (m) this grant of RSUs will not be interpreted to form an employment contract or relationship with the Company, and furthermore, this grant of RSUs will not be interpreted to form an employment contract with any Subsidiary;
- (n) the future value of the underlying Shares is unknown, indeterminable and cannot be predicted with certainty;
- (o) no claim or entitlement to compensation or damages shall arise from forfeiture of the RSUs or recoupment of any Shares acquired under the Plan resulting from (i) termination of Employee's employment (regardless of the reason for such termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Employee is employed or retained or the terms of the Employee's employment or service agreement, if any), and/or (ii) the application of any recoupment policy or any recovery or clawback policy otherwise required by law, and in consideration of the grant of the RSUs to which the Employee is otherwise not entitled, the Employee agrees not to institute any claim against the Company, the Employer or any other Subsidiary and releases the Company, the Employer and any other Subsidiary from any such claim; if, notwithstanding the foregoing, any such claim is allowed by a court of competent jurisdiction, then, by participating in the Plan, the Employee shall be deemed irrevocably to have agreed not to pursue such claim and to have agreed to execute any and all documents necessary to request dismissal or withdrawal of such claims;
- (p) the Company, the Employer or any other Subsidiary will not be liable for any foreign exchange rate fluctuation between the Employee's local currency and the United States dollar that may affect the value of the RSUs or any amounts due to the Employee pursuant to the settlement of the RSUs or the subsequent sale of any Shares acquired upon settlement;
- (q) if the Company determines that the Employee has engaged in misconduct prohibited by Applicable Law or any applicable policy of the Company, as in effect from time to time, or the Company is required to make recovery from the Employee under Applicable Law or a Company policy adopted to comply with applicable legal requirements, then the Company may, in its sole discretion, to the extent it determines appropriate, (i) recover from the Employee the proceeds from RSUs vested up to three years prior to the Employee's termination of employment or any time thereafter, (ii) cancel the Employee's outstanding RSUs, and (iii) take any other action it deems to be required and appropriate; and
- (r) the delivery of any documents related to the Plan or Awards granted under the Plan, including the Plan, this Grant Agreement, the Plan prospectus and any reports of the Company generally provided to the Company's stockholders, may be made by electronic delivery. Such means of electronic delivery may include the delivery of a link to a Company intranet or the Internet site of a third party involved in administering the Plan, the delivery of the document via electronic mail or other such means of electronic delivery specified by the Company. The Employee may receive from the Company a paper copy of any documents delivered electronically at no cost to the Employee by contacting the Company in writing in accordance with Section 18(k). If the attempted electronic delivery of any document fails, the Employee will be provided with a paper copy of such document. The Employee may revoke the Employee's consent to the electronic delivery of documents or may change the electronic mail address to which such documents are to be delivered (if the Employee has provided an electronic mail address) at any time by notifying the Company of such revoked consent or revised electronic mail address in accordance with Section 18(k). The Employee is not required to consent to the electronic delivery of documents.

#### 16. No Advice Regarding Grant.

The Company is not providing any tax, legal or financial advice, nor is the Company making any recommendations regarding the Employee's participation in the Plan, or the Employee's acquisition or sale of the underlying Shares. The Employee is hereby advised to consult with the Employee's own personal tax, legal and financial advisors regarding the Employee's participation in the Plan before taking any action related to the Plan.

17. Additional Eligibility Requirements Permitted.

In addition to any other eligibility criteria provided for in the Plan, the Company may require that the Employee execute a separate document agreeing to the terms of a current arbitration agreement and/or a current ARCIPD, each in a form acceptable to the Company and/or that the Employee be in compliance with the ARCIPD throughout the entire Restriction Period and through the date the RSU is to be granted or settled. If such separate documents are required by the Company and the Employee does not accept them within 75 days of the Grant Date or such other date as of which the Company shall require in its discretion, this RSU shall be canceled and the Employee shall have no further rights under this Grant Agreement.

18. Miscellaneous.

- (a) The Company shall not be required to treat as owner of RSUs and any associated benefits hereunder, any transferee to whom such RSUs or benefits shall have been transferred in violation of any of the provisions of this Grant Agreement.
- (b) The parties agree to execute such further instruments and to take such action as may reasonably be necessary to carry out the intent of this Grant Agreement.
- (c) The Plan is incorporated herein by reference. The Plan and this Grant Agreement constitute the entire agreement of the parties with respect to the subject matter hereof and supersede in their entirety all prior undertakings and agreements of the Company and the Employee with respect to the subject matter hereof, other than the terms of any severance plan applicable to the Employee that provides more favorable vesting. Notwithstanding the foregoing, nothing in the Plan or this Grant Agreement shall affect the validity or interpretation of any duly authorized written agreement between the Company and the

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Employee under which an award properly granted under and pursuant to the Plan serves as any part of the consideration furnished to the Employee, including, without limitation, any agreement that imposes restrictions during or after employment regarding confidential information and proprietary developments. This Grant Agreement is governed by the laws of the state of Delaware without regard to its conflict of law provisions.

- (d) If the Employee has received this or any other document related to the Plan translated into a language other than English and if the meaning of the translated version is different than the English version, the English version will control.
- (e) The provisions of this Grant Agreement are severable and if any one or more provisions are determined to be illegal or otherwise unenforceable, in whole or in part, the remaining provisions shall nevertheless be binding and enforceable.
- (f) Notwithstanding Section 18(e), the Company's obligations under this Grant Agreement and the Employee's agreement to the terms of an arbitration agreement and/or an ARCIPD, if any, are mutually dependent. In the event that the Employee breaches the arbitration agreement or the Employee's ARCIPD is breached or found not to be binding upon the Employee for any reason by a court of law, then the Company will have no further obligation or duty to perform under the Plan or this Grant Agreement.
- (g) A waiver by the Company of a breach of any provision of this Grant Agreement shall not operate or be construed as a waiver of any other provision of this Grant Agreement, or of any subsequent breach by the Employee or any other Participant.
- (h) The Employee acknowledges that, depending on the Employee or broker's country of residence or where the Company Shares are listed, the Employee may be subject to insider trading restrictions and/or market abuse laws, which may affect the Employee's ability to acquire, sell or otherwise dispose of Shares or rights to Shares during times the Employee is considered to have "inside information" regarding the Company (as defined by the laws in the Employee's country). Local insider trading laws and regulations may prohibit the cancellation or amendment of orders the Employee placed before the Employee possessed inside information. Furthermore, the Employee could be prohibited from (i) disclosing the inside information to any third party (other than on a "need to know" basis) and (ii) "tipping" third parties or causing them otherwise to buy or sell securities. Keep in mind that third parties include fellow employees. Any restrictions under these laws or regulations are separate from and in addition to any restrictions that may be imposed under any applicable Company insider trading policy. The Employee acknowledges that it is the Employee's responsibility to comply with any applicable restrictions and that the Employee should consult the Employee's personal advisor on this matter.
- (i) Notwithstanding any provisions in this Grant Agreement, for any Employee who resides and/or works in a country other than the United States, the grant of the RSUs shall be subject to any additional terms and conditions set forth in the Appendix to this Grant Agreement for the Employee's country of employment (account of residence, if different), if any. Moreover, if the Employee relocates to one of the countries included in the Appendix, the additional terms and conditions for such country will apply to the Employee, to the extent the Company determines that the application of such terms and conditions is necessary or advisable for legal, regulatory, tax or administrative reasons. The Appendix, if any, constitutes part of this Grant Agreement.
- (j) The Company reserves the right to impose other requirements on the Employee's participation in the Plan, on the RSUs and on any Shares acquired under the Plan, to the extent the Company determines it is necessary or advisable for legal or administrative reasons, and to require the Employee to sign any additional agreements or undertakings that may be necessary to accomplish the foregoing.
- (k) All RSUs granted and/or Shares issued under this Grant Agreement are subject to claw back under the Company policy as in effect from time to time.
- (l) Any notice required or permitted hereunder to the Employee shall be given in writing and shall be deemed effectively given upon delivery to the Employee at the address then on file with the Company.

(m) Any notice to be given under the terms of this Grant Agreement to the Company will be addressed in care of Attn: Global Equity at HP Inc., 1501 Page Mill Road, Palo Alto, California 94304, USA.

(n) The Employee acknowledges that there may be certain foreign asset and/or account reporting requirements which may affect the Employee's ability to acquire or hold Shares acquired under the Plan or cash received from participating in the Plan (including from any dividends or dividend equivalent payments) in a brokerage or bank account outside the Employee's country. The Employee may be required to report such accounts, assets or transactions to the tax or other authorities in the Employee's country. The Employee also may be required to repatriate sale proceeds or other funds received as a result of the Employee's participation in the Plan to the Employee's country through a designated bank or broker within a certain time after receipt. The Employee acknowledges that it is the Employee's responsibility to be compliant with such regulations, and the Employee is advised to consult the Employee's personal legal advisor for any details.

#### 19. Forfeitures and Recoupment.

(a) **Recoupment Policy.** The RSUs granted hereunder, any Shares issued pursuant to the RSUs and any proceeds therefrom shall be subject to and remain subject to any incentive compensation clawback or recoupment policy of the Company (i) currently in effect, (ii) as may be adopted by the Company to comply with applicable law and/or the rules and regulations of the securities exchange or inter-dealer quotation system on which the Shares are listed or quoted, including, without limitation, pursuant to Section 10D of the Exchange Act, Rule 10D-1 thereunder and Section 303A.14 of the New York Stock Exchange Listed Company Manual) or (iii) as may be adopted by the Company to facilitate the Company's objectives related to eliminating or reducing fraud, misconduct, wrongdoing, or violations of law by an employee or other service provider or related to improving the Company's governance practices or similar considerations and, in each case, as may be amended from time to time (the "Policy"), with the provisions contained in such Policy deemed incorporated into this Grant Agreement without Employee's additional or separate consent.

(b) **Recoupment Authorization.** For purposes of the foregoing, the Employee expressly and explicitly authorizes the Company to issue instructions, on the Employee's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to this RSU to re-convey, transfer or otherwise return such Shares

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and/or other amounts to the Company upon the Company's enforcement of the Policy. To the extent that this Grant Agreement and the Policy conflict, the terms of the Policy shall prevail.

HP Inc.

Enrique Lores  
CEO and President

Kristen Ludgate  
Chief People Officer

#### RETAIN THIS GRANT AGREEMENT FOR YOUR RECORDS

**Important Note:** Your grant is subject to the terms and conditions of this Grant Agreement, including any Appendix for your country of employment, and to the Company obtaining all necessary government approvals. If you have questions regarding your grant, please contact [global.equity@hp.com](mailto:global.equity@hp.com).

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Exhibit 31.1

#### CERTIFICATION

I, Enrique Lores, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of HP Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 11, 2023 February 28, 2024

/s/ ENRIQUE LORES

Enrique Lores  
President and Chief Executive Officer

Exhibit 31.2

## CERTIFICATION

I, Marie Myers, Timothy J. Brown, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of HP Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 11, 2023 February 28, 2024

/s/ MARIE MYERS TIMOTHY J. BROWN

Marie Myers Timothy J. Brown  
Interim Chief Financial Officer  
(Principal Financial Officer)

Exhibit 32

CERTIFICATION  
OF  
CHIEF EXECUTIVE OFFICER  
AND  
CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Enrique Lores, certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of HP Inc. for the third first quarter ended July 31, 2023 January 31, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of HP Inc.

September 11, 2023 February 28, 2024

/s/ ENRIQUE LORES

By:

Enrique Lores  
President and Chief Executive Officer

I, Marie Myers, Timothy J. Brown, certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of HP Inc. for the third first quarter ended July 31, 2023 January 31, 2024 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of HP Inc.

September 11, 2023 February 28, 2024

/s/ MARIE MYERS TIMOTHY J. BROWN

By:

Marie Myers Timothy J. Brown  
Interim Chief Financial Officer

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