



**HUNTSMAN**

Enriching lives through innovation

# 2Q25 Earnings Summary

July 31, 2025

**2<sup>nd</sup> Quarter 2025**

# **Earnings Summary**

**Conference Call**

Friday, August 1, 2025  
10:00 a.m. ET

**Webcast Link:**

<https://event.choruscall.com/mediaframe/webcast.html?webcastid=5R7ztW5k>

**Participant dial-in numbers:**

Domestic callers: (877) 402-8037

International callers: (201) 378-4913



# General Disclosure

## Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenue or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions or strategic transactions, business trends and any other information that is not historical information. When used in this presentation, the words "estimates," "expects," "anticipates," "likely," "projects," "outlook," "plans," "intends," "believes," "forecasts," or future or conditional verbs, such as "will," "should," "could" or "may," and variations of such words or similar expressions are intended to identify forward-looking statements. These forward-looking statements, including, without limitation, management's examination of historical operating trends and data, are based upon our current expectations and various assumptions and beliefs. In particular, such forward-looking statements are subject to uncertainty and changes in circumstances and involve risks and uncertainties that may affect the company's operations, markets, products, prices and other factors as discussed in the Company's filings with the U.S. Securities and Exchange Commission. Significant risks and uncertainties may relate to, but are not limited to, high energy costs in Europe, inflation and high capital costs, geopolitical instability, volatile global economic conditions, cyclical and volatile product markets, disruptions in production at manufacturing facilities, reorganization or restructuring of the Company's operations, including any delay of, or other negative developments affecting the ability to implement cost reductions and manufacturing optimization improvements in the Company's businesses and to realize anticipated cost savings, and other financial, operational, economic, competitive, environmental, political, legal, regulatory and technological factors. Any forward-looking statement should be considered in light of the risks set forth under the caption "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2024, which may be supplemented by other risks and uncertainties disclosed in any subsequent reports filed or furnished by the Company from time to time. All forward-looking statements apply only as of the date made. Except as required by law, the Company undertakes no obligation to update or revise forward-looking statements to reflect events or circumstances that arise after the date made or to reflect the occurrence of unanticipated events.

## Non-GAAP Financial Measures

This presentation contains financial measures that are not in accordance with generally accepted accounting principles in the U.S. ("GAAP"), including adjusted EBITDA, adjusted EBITDA from discontinued operations, adjusted net income (loss), adjusted diluted income (loss) per share, free cash flow, adjusted effective tax rate, and net debt. For more information on the non-GAAP financial measures used by the Company and referenced in this presentation, including definitions and reconciliations of non-GAAP measures to GAAP, please refer to "Non-GAAP Reconciliation" hyperlink available in the "Financials" section of the Company's website at [www.huntsman.com/investors](http://www.huntsman.com/investors).

The Company does not provide reconciliations of forward-looking non-GAAP financial measures to the most comparable GAAP financial measures on a forward-looking basis because the Company is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and amount of certain items, such as, but not limited to, (a) business acquisition and integration expenses, (b) merger costs, and (c) certain legal and other settlements and related costs. Each of such adjustments has not yet occurred, are out of the Company's control and/or cannot be reasonably predicted. For the same reasons, the Company is unable to address the probable significance of the unavailable information.

## Third-Party Trademarks

Any third-party trademarks displayed in this presentation are not owned by the Company, and no relationship between the Company and any third party is implied.

# Highlights

(\$ in millions, except per share amounts)	<u>2Q25</u>	<u>2Q24</u>
<b>Revenues</b>	<b>\$ 1,458</b>	<b>\$ 1,574</b>
Net (loss) income attributable to Huntsman Corporation	\$ (158)	\$ 22
Adjusted net (loss) income	\$ (34)	\$ 24
Diluted (loss) income per share	\$ (0.92)	\$ 0.13
Adjusted diluted (loss) income per share	\$ (0.20)	\$ 0.14
Adjusted EBITDA	\$ 74	\$ 131
Net cash provided by operating activities from continuing operations	\$ 92	\$ 55
Free cash flow from continuing operations	\$ 55	\$ 5

**2Q25**

**\$92M**

Operating Cash Flow  
from Continuing  
Operations

**(\$158)M**

Net Loss  
Attributable to  
Huntsman

**\$74M**

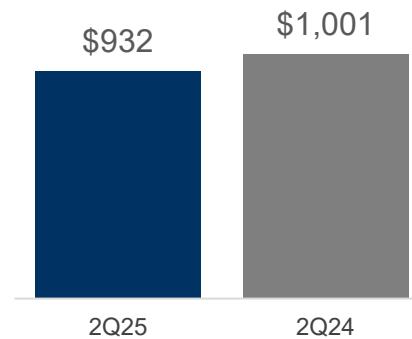
Adjusted EBITDA

**\$1.5B**

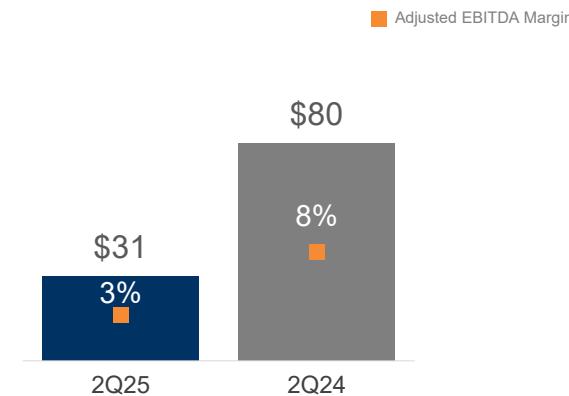
Revenues

# Polyurethanes

## Revenues



## Adjusted EBITDA



## Highlights

- Volumes decreased 2% year-over-year
- Muted seasonal improvement in construction in the second quarter vs the first quarter
- Equity loss driven by very low JV MTBE margins during the second quarter

## 3Q25 Outlook

- Third quarter 2025 adjusted EBITDA estimated to be between \$35 million and \$50 million
- Continued cautious customer order patterns in automotive and construction markets
- Some benefits from cost savings initiatives versus the prior year
- Sequential competitive pressures in Europe

## 2Q 2025 LTM

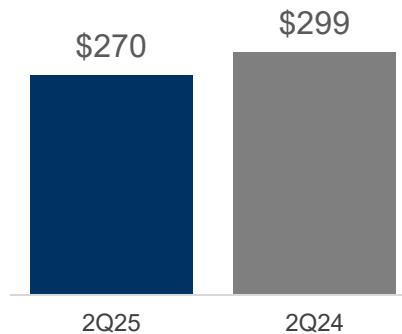
\$3.8B	Sales Revenue
\$199M	Adj. EBITDA
5%	Adj. EBITDA Margin

## 2Q25 Y/Y Change

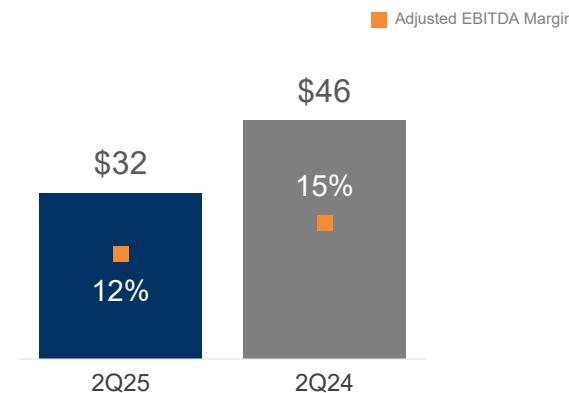
↓ 7%	Sales Revenue
↓ 61%	Adj. EBITDA

# Performance Products

## Revenues



## Adjusted EBITDA



## Highlights

- Volumes decreased 9% year-over-year, or ~1% decline excluding EU maleic
- Lower year-over-year EBITDA due primarily to lower volumes and variable margin
- Modest improvement in ethyleneamines and US maleic quarter-over-quarter

## 3Q25 Outlook

- Third quarter 2025 adjusted EBITDA estimated to be between \$20 million and \$30 million
- Restructuring benefits offset the continued pressures in industrial and construction markets
- Relatively stable demand quarter-over-quarter

## 2Q 2025 LTM

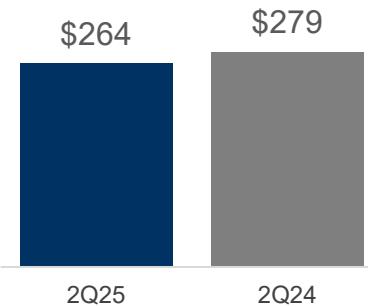
\$1.0B	Sales Revenue
\$127M	Adj. EBITDA
12%	Adj. EBITDA Margin

## 2Q25 Y/Y Change

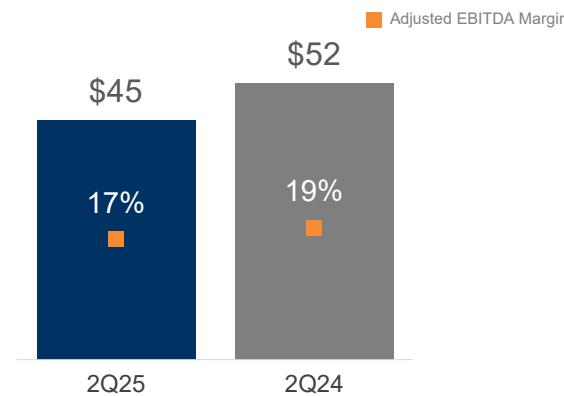
↓10%	Sales Revenue
↓30%	Adj. EBITDA

# Advanced Materials

## Revenues



## Adjusted EBITDA



## Highlights

- Volumes declined 3% year-over-year due to coatings and aerospace markets
- Adjusted EBITDA margins at 17%, impacted by less favorable mix year-over-year
- Solid demand in power as well as cost control helped offset headwinds in aerospace

## 3Q25 Outlook

- Third quarter 2025 adjusted EBITDA estimated to be between \$40 million and \$45 million
- Sales headwinds in key industrial end markets, including transportation offset by growth in power
- Aerospace sales improve versus prior quarter

## 2Q 2025 LTM

\$1.0B	Sales Revenue
\$165M	Adj. EBITDA
16%	Adj. EBITDA Margin

## 2Q25 Y/Y Change

↓5%	Sales Revenue
↓13%	Adj. EBITDA

# Revenue Bridge

## Year / Year



## Quarter / Quarter

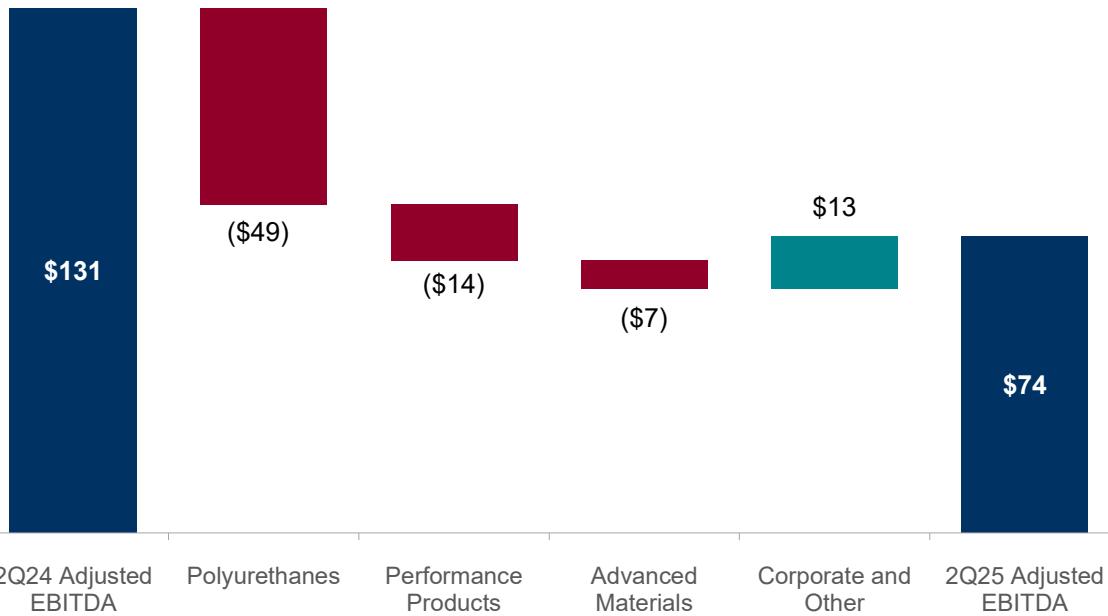


(1) Excludes sales volumes of byproducts and raw materials

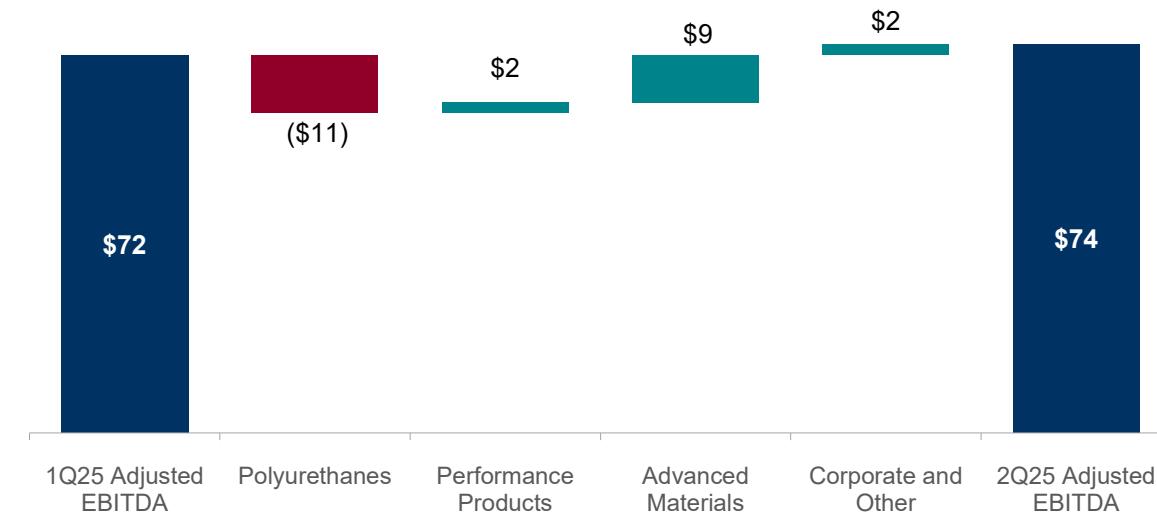
(2) Excludes revenues from tolling arrangements, byproducts and raw materials

# Adjusted EBITDA Bridge – By Division

Year / Year



Quarter / Quarter



# Cash Flow and Liquidity Considerations

Earnings and Cash Flow	2Q24	2Q25	2024	LTM
Adjusted EBITDA	\$131	\$74	\$414	\$348
Cash Flow From Operations	\$55	\$92	\$285	\$314
Capital Expenditures	(\$50)	(\$37)	(\$184)	(\$165)
Free Cash Flow	\$5	\$55	\$101	\$149
Cash Flow From Operations Conversion			69%	90%
Free Cash Flow Conversion			24%	43%

Equity Return	2Q24	2Q25
Diluted Shares for Adj. Diluted Income per Share	173	173
Share Repurchases	\$0	\$0
Dividend Per Share	\$0.25	\$0.25

Capital Structure	2Q24	2Q25
Liquidity	\$1,334	\$1,287
Net Debt	\$1,585	\$1,636
Net Debt Leverage	4.0x	4.7x
Credit Ratings (Moodys / S&P / Fitch)	Baa3 / BBB- / BBB	Baa3 / BB+/ BBB-*

Amounts in millions, except per share amounts

\* Credit ratings updated to Ba1 / BB+/ BBB- in 3Q25

## 2Q25 Commentary

- Balance sheet with \$1.3 billion of liquidity at the close of the quarter
- Net debt leverage at 4.7x with net debt at \$1.6 billion
- Cash provided by operations of \$92 million in the quarter
- Capital expenditures of \$37 million
  - Organic investment in Performance Products catalysts expected to be commissioned in the second half of 2025
  - Full year 2025 capital expenditures expected to be at the lower end of \$180 million to \$190 million
- Diluted loss per share of \$0.92 and adjusted diluted loss per share of \$0.20

# Cost Realignment Plans

Delivery of ~\$100M Run Rate Benefits

Targeted by End of 2026

## Program Highlights

Targeted Run Rate Benefits ~\$100M

Expected Restructuring Cash Costs ~\$100M

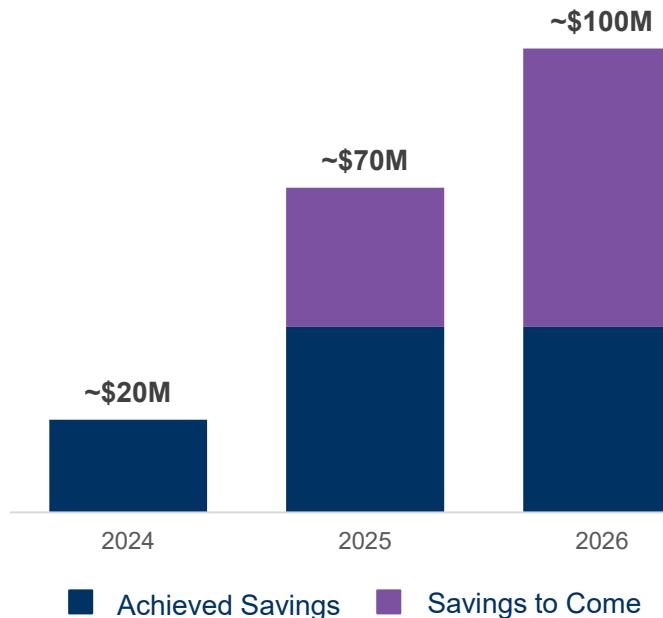
Expected Capital Expenditures ~\$20M

Total Headcount Reduction ~500



~\$35M in year cost optimization benefit, excluding inflation

## Annualized Run Rate



## Commentary

~\$40M 2Q25 Annualized Run Rate

### Site Closures Announced:

Boisbriand (PU)	Moers (PP)
Kings Lynn (PU)	East Lansing (AM)
Deggendorf (PU)	Frankfurt (Shared)
Dubai (PU)	

Total program benefits are in SG&A/ R&D and plant fixed costs, split ~50%/~50%

Associated capital expenditure of ~\$20M will be absorbed within the annual capital expenditure guidance

# 2025 Action Priorities and Key Initiatives

**1**

## Growth

Complete and Deliver on Performance Products Capital Investments

Deliver Further on US MDI Splitter Growth Plan

Miralon Production Scale-up & Product Qualification Initiatives

Advanced Materials and Polyurethanes Innovation Gains

**2**

## Europe Rightsize

Continued Restructuring

Assess and Implement Moers Strategic Options

Close and Consolidate Downstream Entities

Continued Leverage of low-cost Global Business Services Hub

**3**

## Cash Management

Supply Chain Financing Program

Cash Conversion Cycle Improvement

Capital Expenditure Discipline

Conservative Balance Sheet Management

**4**

## Cost Management

Polyurethanes Restructuring

Purchasing Savings

Continuous Improvement and Discretionary Cost Savings

Continue to Evaluate Non-core Assets

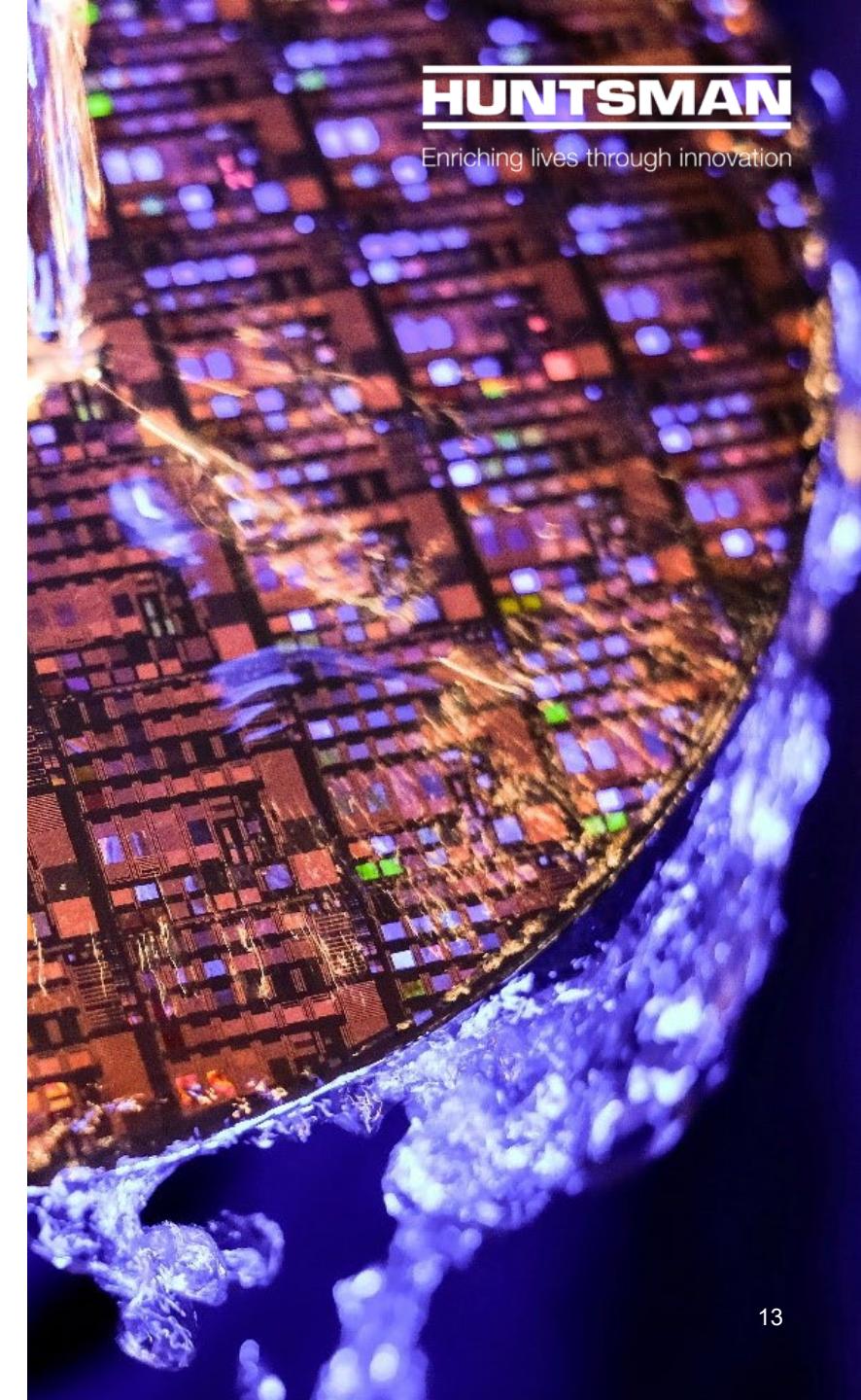
# 3Q25 Outlook Summary

## 3Q25 Adjusted EBITDA

Polyurethanes	\$35M – \$50M
Performance Products	\$20M – \$30M
Advanced Materials	\$40M – \$45M
Corporate	~(\$40M)
<b>Total</b>	<b>~\$55M – \$85M</b>

## Underlying 3Q25 Guidance Assumptions

- Similar conditions in third quarter versus the second quarter
- No improvement in global construction markets and lower automotive demand
- Uncertainty from global trade environment continues throughout third quarter
- Modest benefit from lower raw material and feedstock costs
- Some benefits from cost savings programs
- Continued weak PO/MTBE China JV equity income performance



# 2025 Additional Modeling Considerations

## Adjusted EBITDA/ Income Statement

Full Year Corporate & Other                    **~\$150M**

Cost Savings Program Benefit                    **~\$65M<sup>(1)</sup>**

Interest Expense                                    **~\$10M Headwind YoY**

Depreciation & Amortization                    **~\$290M**

## Cash Flow

Dividends from Equity Affiliates                    **~\$80M Headwind YoY**

Pension Contributions                                    **Similar to 2024**

Cash Interest    **~\$10M Headwind YoY**

Cash Taxes    **~\$20M Headwind YoY**

Restructuring Cash    **~\$10M Headwind YoY**

Capital Expenditures    **Lower end of \$180M-  
\$190M range**

Turnaround Spend    **Similar to 2024**

Net Working Capital    **~\$50M SCF & CCC  
Project Benefit<sup>(2)</sup>**

(1) Cost Savings Program Benefit (split between SG&A/ R&D and plant fixed costs) excludes inflation and noncash variable compensation year on year expense change

(2) Excluding impact on working capital driven by difference in economic activity 2025 v 2024  
SCF = Supply Chain Financing, CCC = Cash Conversion Cycle

# Financials and Reconciliation

USD In millions	1Q23	2Q23	3Q23	4Q23	FY23	1Q24	2Q24	3Q24	4Q24	FY24	1Q25	2Q25	2Q25 LTM
<b>Segment Revenues:</b>													
Polyurethanes	\$ 991	\$ 1,012	\$ 967	\$ 895	\$ 3,865	\$ 926	\$ 1,001	\$ 1,003	\$ 970	\$ 3,900	\$ 912	\$ 932	\$ 3,817
Performance Products	334	307	277	260	1,178	291	299	280	239	1,109	257	270	1,046
Advanced Materials	289	284	268	251	1,092	261	279	261	254	1,055	249	264	1,028
<b>Total Reportable Segments' Revenues</b>	<b>1,614</b>	<b>1,603</b>	<b>1,512</b>	<b>1,406</b>	<b>6,135</b>	<b>1,478</b>	<b>1,579</b>	<b>1,544</b>	<b>1,463</b>	<b>6,064</b>	<b>1,418</b>	<b>1,466</b>	<b>5,891</b>
Intersegment Eliminations	(8)	(7)	(6)	(3)	(24)	(8)	(5)	(4)	(11)	(28)	(8)	(8)	(31)
<b>Total Revenues</b>	<b>\$ 1,606</b>	<b>\$ 1,596</b>	<b>\$ 1,506</b>	<b>\$ 1,403</b>	<b>\$ 6,111</b>	<b>\$ 1,470</b>	<b>\$ 1,574</b>	<b>\$ 1,540</b>	<b>\$ 1,452</b>	<b>\$ 6,036</b>	<b>\$ 1,410</b>	<b>\$ 1,458</b>	<b>\$ 5,860</b>
<b>Segment Adjusted EBITDA:</b>													
Polyurethanes	\$ 66	\$ 88	\$ 81	\$ 13	\$ 248	\$ 39	\$ 80	\$ 76	\$ 50	\$ 245	\$ 42	\$ 31	\$ 199
Performance Products	71	55	47	28	201	42	46	42	23	153	30	32	127
Advanced Materials	48	51	49	38	186	43	52	47	37	179	36	45	165

# Financials and Reconciliation

USD in millions	1Q23	2Q23	3Q23	4Q23	FY23	1Q24	2Q24	3Q24	4Q24	FY24	1Q25	2Q25	2Q25 LTM
<b>Net income (loss)</b>	\$ 166	\$ 31	\$ 15	\$ (59)	\$ 153	\$ (23)	\$ 38	\$ (17)	\$ (125)	\$ (127)	\$ 11	\$ (145)	\$ (276)
Net income attributable to noncontrolling interests	(13)	(12)	(15)	(12)	(52)	(14)	(16)	(16)	(16)	(62)	(16)	(13)	(61)
<b>Net income (loss) attributable to Huntsman Corporation</b>	153	19	-	(71)	101	(37)	22	(33)	(141)	(189)	(5)	(158)	(337)
Interest expense, net from continuing operations	18	15	15	17	65	19	20	21	19	79	19	21	80
Income tax expense (benefit) from continuing operations	11	28	27	(2)	64	(20)	13	39	29	61	15	7	90
Income tax expense (benefit) from discontinued operations	15	1	(2)	3	17	(1)	(7)	-	(3)	(11)	-	1	(2)
Depreciation and amortization from continuing operations	69	70	69	70	278	69	75	70	75	289	69	72	286
Business acquisition and integration expenses (gains) and purchase accounting inventory adjustments	1	2	-	1	4	20	1	-	-	21	(5)	-	(5)
EBITDA from discontinued operations, net of tax	(137)	1	2	(1)	(135)	8	-	12	18	38	1	(2)	29
(Gain) loss on sale of businesses/assets	-	(1)	-	1	-	-	-	1	-	1	-	-	1
Loss from liquidation of subsidiaries	-	-	-	-	-	-	-	-	39	39	-	-	39
Fair value adjustments to Venator investment, net and other tax matter adjustments	1	4	-	-	5	-	(7)	(5)	-	(12)	-	-	(5)
Certain legal and other settlements and related expenses (income)	1	1	2	2	6	1	1	11	-	13	(33)	1	(21)
Certain nonrecurring information technology implementation costs	2	1	2	-	5	-	-	-	-	-	-	-	-
Amortization of pension and postretirement actuarial losses	8	7	10	12	37	8	8	9	14	39	7	7	37
Restructuring, impairment and plant closing and transition (credits) costs	(6)	8	11	12	25	14	5	6	21	46	4	125	156
<b>Adjusted EBITDA<sup>(1)</sup></b>	<b>\$ 136</b>	<b>\$ 156</b>	<b>\$ 136</b>	<b>\$ 44</b>	<b>\$ 472</b>	<b>\$ 81</b>	<b>\$ 131</b>	<b>\$ 131</b>	<b>\$ 71</b>	<b>\$ 414</b>	<b>\$ 72</b>	<b>\$ 74</b>	<b>\$ 348</b>
<b>Non-GAAP Adjusted EBITDA Margin Information:</b>													
Revenue	\$ 1,606	\$ 1,596	\$ 1,506	\$ 1,403	\$ 6,111	\$ 1,470	\$ 1,574	\$ 1,540	\$ 1,452	\$ 6,036	\$ 1,410	\$ 1,458	\$ 5,860
Adjusted EBITDA	136	156	136	44	472	81	131	131	71	414	72	74	348
<b>Non-GAAP Adjusted EBITDA Margin</b>	<b>8%</b>	<b>10%</b>	<b>9%</b>	<b>3%</b>	<b>8%</b>	<b>6%</b>	<b>8%</b>	<b>9%</b>	<b>5%</b>	<b>7%</b>	<b>5%</b>	<b>5%</b>	<b>6%</b>
<b>GAAP Net Income Margin</b>	<b>10%</b>	<b>2%</b>	<b>1%</b>	<b>(4%)</b>	<b>3%</b>	<b>(2%)</b>	<b>2%</b>	<b>(1%)</b>	<b>(9%)</b>	<b>(2%)</b>	<b>1%</b>	<b>(10%)</b>	<b>(5%)</b>