

REFINITIV

DELTA REPORT

10-Q

AHH PR A - ARMADA HOFFLER PROPERTIES

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - SEPTEMBER 30, 2023

The following comparison report has been automatically generated

TOTAL DELTAS 1516

CHANGES	421
DELETIONS	731
ADDITIONS	364

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2023** **March 31, 2024**

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-35908

ARMADA HOFFLER PROPERTIES, INC.

(Exact name of registrant as specified in its charter)

Maryland

46-1214914

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

222 Central Park Avenue , Suite 2100

23462

Virginia Beach , Virginia

(Zip Code)

(Address of principal executive offices)

(757) 366-4000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value per share	AHH	New York Stock Exchange
6.75% Series A Cumulative Redeemable Perpetual Preferred Stock, \$0.01 par value per share	AHHPrA	New York Stock Exchange

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-Accelerated Filer	<input type="checkbox"/>	Smaller Reporting Company	<input type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of **November 3, 2023** **May 6, 2024**, the registrant had **67,401,128** **67,073,451** shares of common stock, \$0.01 par value per share, outstanding. In addition, as of **November 3, 2023** **May 6, 2024**, Armada Hoffler, L.P., the registrant's operating partnership subsidiary, had **21,553,062** **21,709,299** units of limited partnership interest ("OP Units") outstanding (other than OP Units held by the registrant).

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ARMADA HOFFLER PROPERTIES, INC.

QUARTERLY REPORT ON FORM 10-Q
FOR THE QUARTER ENDED **SEPTEMBER 30, 2023** **MARCH 31, 2024**

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PART I. Financial Information

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Item 1. Financial Statements

ARMADA HOFFLER PROPERTIES, INC.

Condensed Consolidated Balance Sheets

(In thousands, except par value and share data)

	September 30, 2023	December 31, 2022		March 31, 2024	December 31, 2023
	(Unaudited)			(Unaudited)	
ASSETS	ASSETS		ASSETS		
Real estate investments:	Real estate investments:		Real estate investments:		
Income producing property	Income producing property	\$2,089,170	\$1,884,214		
Held for development	Held for development	6,294	6,294		
Construction in progress	Construction in progress	91,127	53,067		
		2,186,591	1,943,575		
Accumulated depreciation	Accumulated depreciation	(376,449)	(329,963)		
Net real estate investments	Net real estate investments	1,810,142	1,613,612		
Cash and cash equivalents					
Cash and cash equivalents					
Cash and cash equivalents	Cash and cash equivalents	32,662	48,139		
Restricted cash	Restricted cash	2,343	3,726		
Accounts receivable, net	Accounts receivable, net	43,800	39,186		
Notes receivable, net	Notes receivable, net	83,713	136,039		
Construction receivables, including retentions, net	Construction receivables, including retentions, net	87,295	70,822		
Construction contract costs and estimated earnings in excess of billings	Construction contract costs and estimated earnings in excess of billings	440	342		
Equity method investments	Equity method investments	125,672	71,983		
Operating lease right-of-use assets	Operating lease right-of-use assets	23,152	23,350		
Finance lease right-of-use assets	Finance lease right-of-use assets	92,570	45,878		
Acquired lease intangible assets	Acquired lease intangible assets	127,020	103,870		
Other assets	Other assets	104,275	85,363		
Total Assets	Total Assets	\$2,533,084	\$2,242,310		
LIABILITIES AND EQUITY	LIABILITIES AND EQUITY			LIABILITIES AND EQUITY	
Indebtedness, net	Indebtedness, net	\$1,321,792	\$1,068,261		

Accounts payable and accrued liabilities	Accounts payable and accrued liabilities	31,604	26,839
Accounts payable and accrued liabilities			
Accounts payable and accrued liabilities			
Construction payables, including retentions	Construction payables, including retentions	108,107	93,472
Billings in excess of construction contract costs and estimated earnings	Billings in excess of construction contract costs and estimated earnings	23,127	17,515
Operating lease liabilities	Operating lease liabilities	31,573	31,677
Finance lease liabilities	Finance lease liabilities	93,419	46,477
Other liabilities	Other liabilities	56,818	54,055
Total Liabilities	Total Liabilities	1,666,440	1,338,296
Stockholders' equity:	Stockholders' equity:		
Preferred stock, \$0.01 par value, 100,000,000 shares authorized: 6.75% Series A Cumulative Redeemable Perpetual Preferred Stock, 9,980,000 shares authorized; 6,843,418 shares issued and outstanding as of September 30, 2023 and December 31, 2022		171,085	171,085
Common stock, \$0.01 par value, 500,000,000 shares authorized; 67,885,390 and 67,729,854 shares issued and outstanding as of September 30, 2023 and December 31, 2022, respectively		679	677
Stockholders' equity:			
Stockholders' equity:			
Preferred stock, \$0.01 par value, 100,000,000 shares authorized: 6.75% Series A Cumulative Redeemable Perpetual Preferred Stock, 9,980,000 shares authorized; 6,843,418 shares issued and outstanding as of March 31, 2024 and December 31, 2023			

Common stock, \$0.01 par value, 500,000,000 shares authorized; 66,986,834 and 66,793,294 shares issued and outstanding as of March 31, 2024 and December 31, 2023, respectively			
Additional paid-in capital	Additional paid-in capital	589,291	587,884
Distributions in excess of earnings	Distributions in excess of earnings	(151,534)	(126,875)
Accumulated other comprehensive income	Accumulated other comprehensive income	11,433	14,679
Total stockholders' equity	Total stockholders' equity	620,954	647,450
Noncontrolling interests in investment entities	Noncontrolling interests in investment entities	10,441	24,055
Noncontrolling interests in Operating Partnership	Noncontrolling interests in Operating Partnership	235,249	232,509
Total Equity	Total Equity	866,644	904,014
Total Liabilities and Equity	Total Liabilities and Equity	\$2,533,084	\$2,242,310

See Notes to Condensed Consolidated Financial Statements.

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ARMADA HOFFLER PROPERTIES, INC.

Condensed Consolidated Statements of Comprehensive Income

(In thousands, except per share data)

(Unaudited)

Revenues	Revenues	Three Months Ended September 30,		Nine Months Ended September 30,	
		2023		2023	
		Rental revenues	Rental revenues	General contracting and real estate services revenues	General contracting and real estate services revenues
Rental revenues	Rental revenues	\$ 62,913	\$ 53,743	\$ 179,082	\$ 163,602
General contracting and real estate services revenues	General contracting and real estate services revenues	99,408	69,024	286,220	138,947
General contracting and real estate services revenues					

General contracting and real estate services revenues					
Interest income	Interest income	3,690	3,490	10,823	10,410
Interest income					
Interest income					
Total revenues					
Total revenues					
Total revenues	Total revenues	166,011	126,257	476,125	312,959
Expenses	Expenses				
Expenses					
Expenses					
Rental expenses	Rental expenses	14,756	12,747	41,392	38,101
Real estate taxes	Real estate taxes	5,867	5,454	16,910	16,695
Real estate taxes	Real estate taxes				
General contracting and real estate services expenses	General contracting and real estate services expenses				
General contracting and real estate services expenses	General contracting and real estate services expenses	96,095	66,252	276,336	133,491
Depreciation and amortization	Depreciation and amortization	22,462	17,527	60,808	54,865
Depreciation and amortization	Depreciation and amortization				
Amortization of right-of-use assets - finance leases	Amortization of right-of-use assets - finance leases				
Amortization of right-of-use assets - finance leases	Amortization of right-of-use assets - finance leases				
Amortization of right-of-use assets - finance leases	Amortization of right-of-use assets - finance leases	425	278	1,049	833
General and administrative expenses	General and administrative expenses	4,286	3,854	13,786	12,179
Acquisition, development, and other pursuit costs		—	—	18	37
General and administrative expenses	General and administrative expenses				
General and administrative expenses	General and administrative expenses				
Impairment charges	Impairment charges				
Impairment charges	Impairment charges				
Impairment charges	Impairment charges	5	—	107	333
Total expenses	Total expenses	143,896	106,112	410,406	256,534
Gain on real estate dispositions, net		227	33,931	738	53,424
Total expenses					
Total expenses					
Operating income	Operating income				
Operating income	Operating income	22,342	54,076	66,457	109,849

Interest expense	Interest expense	(15,444)	(10,345)	(41,375)	(28,747)
Interest expense					
Interest expense					
Loss on extinguishment of debt		—	(2,123)	—	(2,899)
Change in fair value of derivatives and other	Change in fair value of derivatives and other	2,466	782	5,024	7,512
Unrealized credit loss (provision) release		(694)	42	(871)	(858)
Change in fair value of derivatives and other					
Change in fair value of derivatives and other					
Unrealized credit loss provision					
Unrealized credit loss provision					
Unrealized credit loss provision					
Other income (expense), net					
Other income (expense), net					
Other income (expense), net	Other income (expense), net	63	118	324	415
Income before taxes	Income before taxes	8,733	42,550	29,559	85,272
Income tax (provision) benefit		(310)	(181)	(834)	140
Income before taxes					
Income before taxes					
Income tax provision					
Income tax provision					
Income tax provision					
Net income					
Net income					
Net income	Net income	8,423	42,369	28,725	85,412
Net income attributable to noncontrolling interests:	Net income attributable to noncontrolling interests:				
Net income attributable to noncontrolling interests:					
Net income attributable to noncontrolling interests:					
Investment entities					
Investment entities					
Investment entities	Investment entities	(193)	(5,583)	(616)	(5,811)
Operating Partnership	Operating Partnership	(1,290)	(7,909)	(4,597)	(16,571)
Operating Partnership					
Operating Partnership					
Net income attributable to Armada Hoffler Properties, Inc.					
Net income attributable to Armada Hoffler Properties, Inc.					
Net income attributable to Armada Hoffler Properties, Inc.	Net income attributable to Armada Hoffler Properties, Inc.	6,940	28,877	23,512	63,030
Preferred stock dividends	Preferred stock dividends	(2,887)	(2,887)	(8,661)	(8,661)
Preferred stock dividends					
Preferred stock dividends					
Net income attributable to common stockholders					
Net income attributable to common stockholders					

Net income attributable to common stockholders	Net income attributable to common stockholders	\$ 4,053	\$ 25,990	\$ 14,851	\$ 54,369
Net income attributable to common stockholders per share (basic and diluted)	Net income attributable to common stockholders per share (basic and diluted)	\$ 0.06	\$ 0.38	\$ 0.22	\$ 0.81
Net income attributable to common stockholders per share (basic and diluted)	Net income attributable to common stockholders per share (basic and diluted)				
Weighted-average common shares outstanding (basic and diluted)	Weighted-average common shares outstanding (basic and diluted)	67,945	67,729	67,878	67,525
Comprehensive income:	Comprehensive income:				
Comprehensive income:	Comprehensive income:				
Net income	Net income	\$ 8,423	\$ 42,369	\$ 28,725	\$ 85,412
Unrealized cash flow hedge gains		3,488	7,108	9,868	18,780
Realized cash flow hedge (gains) losses reclassified to net income		(6,315)	(366)	(14,292)	1,287
Net income					
Net income					
Unrealized cash flow hedge gains (losses)					
Unrealized cash flow hedge gains (losses)					
Unrealized cash flow hedge gains (losses)					
Realized cash flow hedge gains reclassified to net income					
Realized cash flow hedge gains reclassified to net income					
Realized cash flow hedge gains reclassified to net income					
Comprehensive income	Comprehensive income	5,596	49,111	24,301	105,479
Comprehensive income attributable to noncontrolling interests:	Comprehensive income attributable to noncontrolling interests:				
Comprehensive income attributable to noncontrolling interests:					
Comprehensive income attributable to noncontrolling interests:					
Investment entities					
Investment entities					
Investment entities	Investment entities	(89)	(5,659)	(452)	(5,987)
Operating Partnership	Operating Partnership	(633)	(9,465)	(3,584)	(21,227)
Operating Partnership	Operating Partnership				

Comprehensive income attributable to Armada Hoffler Properties, Inc.	Comprehensive income attributable to Armada Hoffler Properties, Inc.	\$ 4,874	\$ 33,987	\$ 20,265	\$ 78,265
Comprehensive income attributable to Armada Hoffler Properties, Inc.					
Comprehensive income attributable to Armada Hoffler Properties, Inc.					

See Notes to Condensed Consolidated Financial Statements.

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ARMADA HOFFLER PROPERTIES, INC.
Condensed Consolidated Statements of Equity
(In thousands, except share data)
(Unaudited)

	Preferred stock	Common stock	paid-in capital	Accumulated other			Noncontrolling interests in investment entities	Noncontrolling interests in Operating Partnership	Total equity
				Distributions	in excess of comprehensive income	Total			
Balance, December 31, 2022	\$ 171,085	\$ 677	\$ 587,884	\$ (126,875)	\$ 14,679	\$ 647,450	\$ 24,055	\$ 232,509	\$ 904,014
Accumulated Additional Distributions other									
Preferred stock	Common stock	paid-in capital	in excess of earnings	comprehensive income	stockholders' equity				
Balance, December 31, 2023									
Net income	Net income	—	—	—	4,709	—	4,709	154	554 5,417
Unrealized cash flow hedge (losses) gains		—	—	—	(328)	(328)	2	(100)	(426)
Realized cash flow hedge gains reclassified to net income		—	—	—	(2,211)	(2,211)	(39)	(672)	(2,922)
Net proceeds from issuance of common stock		—	—	(149)	—	—	(149)	—	— (149)
Restricted stock awards, net		—	2	977	—	—	979	—	— 979
Acquisitions of noncontrolling interests		—	—	—	—	—	(12,834)	—	(12,834)
Distributions to noncontrolling interests		—	—	—	—	—	(506)	—	(506)
Dividends declared on preferred stock		—	—	—	(2,887)	—	(2,887)	—	— (2,887)
Dividends and distributions declared on common shares and units (\$0.19 per share and unit)		—	—	—	(12,908)	—	(12,908)	—	(3,916) (16,824)
Balance, March 31, 2023	171,085	679	588,712	(137,961)	12,140	634,655	10,832	228,375	873,862
Net income									
Net income	Net income	—	—	—	11,863	—	11,863	269	2,753 14,885
Unrealized cash flow hedge gains	Unrealized cash flow hedge gains	—	—	—	—	5,093	5,093	151	1,562 6,806

Realized cash flow hedge gains reclassified to net income	Realized cash flow hedge gains reclassified to net income	—	—	—	—	(3,735)	(3,735)	(174)	(1,146)	(5,055)
Net proceeds from issuance of common stock										
Restricted stock awards, net										
Issuance of operating partnership units for acquisitions										
Redemption of operating partnership units	Redemption of operating partnership units	—	—	(19)	—	—	(19)	—	(564)	(583)
Distributions to noncontrolling interests	Distributions to noncontrolling interests	—	—	—	—	—	—	(427)	—	(427)
Restricted stock awards, net										
Dividends declared on preferred stock	Dividends declared on preferred stock	—	—	—	(2,887)	—	(2,887)	—	—	(2,887)
Dividends and distributions declared on common shares and units (\$0.195 per share and unit)	Dividends and distributions declared on common shares and units (\$0.195 per share and unit)	—	—	—	(13,248)	—	(13,248)	—	(4,222)	(17,470)
Balance, June 30, 2023	Balance, June 30, 2023	171,085	679	589,030	(142,233)	13,498	632,059	10,651	238,952	881,662
Net income	Net income	—	—	—	6,940	—	6,940	193	1,290	8,423
Unrealized cash flow hedge gains	Unrealized cash flow hedge gains	—	—	—	—	2,580	2,580	86	822	3,488
Realized cash flow hedge gains reclassified to net income	Realized cash flow hedge gains reclassified to net income	—	—	—	—	(4,645)	(4,645)	(191)	(1,479)	(6,315)
Net proceeds from issuance of common stock	Net proceeds from issuance of common stock	—	—	(55)	—	—	(55)	—	—	(55)
Retirement of common stock	Retirement of common stock	—	(1)	(540)	(102)	—	(643)	—	—	(643)
Restricted stock awards, net	Restricted stock awards, net	—	1	866	—	—	867	—	—	867
Redemption of operating partnership units	Redemption of operating partnership units	—	—	(10)	—	—	(10)	—	(112)	(122)
Redemption of operating partnership units										
Redemption of operating partnership units										
Distributions to noncontrolling interests	Distributions to noncontrolling interests	—	—	—	—	—	—	(298)	—	(298)
Dividends declared on preferred stock	Dividends declared on preferred stock	—	—	—	—	—	—	—	—	—

Dividends and distributions declared on common shares and units (\$0.205 per share and unit)												
Balance, March 31, 2024												
Dividends declared on preferred stock	—	—	—	(2,887)	—	(2,887)	—	—	(2,887)	—		
Dividends and distributions declared on common shares and units (\$0.195 per share and unit)	—	—	—	(13,252)	—	(13,252)	—	(4,224)	(17,476)	—		
Balance, September 30, 2023	\$171,085	\$ 679	\$ 589,291	\$ (151,534)	\$ 11,433	\$ 620,954	\$ 10,441	\$ 235,249	\$ 866,644	—		

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	Preferred stock	Common stock	Additional paid-in capital	Accumulated Distributions in excess of earnings			Total stockholders' equity	Noncontrolling interests in investment entities	Noncontrolling interests in Operating Partnership	Noncontrolling interests in Total equity
				comprehensive income	other income	Total				
Balance, December 31, 2021	\$ 171,085	\$ 630	\$ 525,030	\$ (141,360)	\$ (33)	\$ 555,352	\$ 629	\$ 223,842	\$ 779,823	
Net income	—	—	—	9,993	—	9,993	100	2,183	12,276	
Unrealized cash flow hedge gains	—	—	—	—	5,907	5,907	—	1,815	7,722	
Realized cash flow hedge losses reclassified to net income	—	—	—	—	602	602	—	185	787	
Net proceeds from issuance of common stock	—	45	65,149	—	—	65,194	—	—	65,194	
Noncontrolling interest in acquired real estate entity	—	—	—	—	—	—	23,065	—	23,065	
Restricted stock awards, net	—	—	1,064	—	—	1,064	—	—	1,064	
Acquisitions of noncontrolling interests	—	—	(3,901)	—	—	(3,901)	—	—	(3,901)	
Redemption of operating partnership units	—	—	132	—	—	132	—	(132)	—	
Dividends declared on preferred stock	—	—	—	(2,887)	—	(2,887)	—	—	(2,887)	
Dividends and distributions declared on common shares and units (\$0.17 per share and unit)	—	—	—	(11,433)	—	(11,433)	—	(3,506)	(14,939)	
Balance, March 31, 2022	171,085	675	587,474	(145,687)	6,476	620,023	23,794	224,387	868,204	
Net income	—	—	—	24,160	—	24,160	128	6,479	30,767	
Unrealized cash flow hedge gains	—	—	—	—	2,986	2,986	55	909	3,950	
Realized cash flow hedge losses reclassified to net income	—	—	—	1	629	630	45	191	866	
Net proceeds from issuance of common stock	—	—	(35)	—	—	(35)	—	—	(35)	
Restricted stock awards, net	—	2	573	—	—	575	—	—	575	
Contributions from noncontrolling interests	—	—	—	—	—	—	14	—	14	
Distributions to noncontrolling interests	—	—	—	—	—	—	(84)	—	(84)	
Dividends declared on preferred stock	—	—	—	(2,887)	—	(2,887)	—	—	(2,887)	
Dividends and distributions declared on common shares and units (\$0.17 per share and unit)	—	—	—	(11,529)	—	(11,529)	—	(3,505)	(15,034)	
Balance, June 30, 2022	171,085	677	588,012	(135,942)	10,091	633,923	23,952	228,461	886,336	
Net income	—	—	—	28,877	—	28,877	5,583	7,909	42,369	
Unrealized cash flow hedge gains	—	—	—	—	5,393	5,393	74	1,641	7,108	

Realized cash flow hedge (gains) losses reclassified to net income	—	—	—	—	(282)	(282)	1	(85)	(366)
Restricted stock awards, net	—	—	713	—	—	713	—	—	713
Redemption of operating partnership units	—	—	(18)	—	—	(18)	—	(112)	(130)
Distributions to noncontrolling interests	—	—	—	—	—	—	(5,423)	—	(5,423)
Dividends declared on preferred stock	—	—	—	(2,887)	—	(2,887)	—	—	(2,887)
Dividends and distributions declared on common shares and units (\$0.19 per share and unit)	—	—	—	(12,886)	—	(12,886)	—	(3,920)	(16,806)
Balance, September 30, 2022	\$ 171,085	\$ 677	\$ 588,707	\$ (122,838)	\$ 15,202	\$ 652,833	\$ 24,187	\$ 233,894	\$ 910,914

	Preferred stock	Common stock	Additional paid-in capital	Distributions in excess of earnings		comprehensive income	Accumulated other stockholders' equity	Total	Noncontrolling interests in	Noncontrolling interests in
				4,709	(328)	2,211	(2,211)	39	Operating Partnership	Total equity
Balance, December 31, 2022	\$ 171,085	\$ 677	\$ 587,884	\$ (126,875)	\$ 14,679	\$ 647,450	\$ 24,055	\$ 232,509	\$ 904,014	
Net income	—	—	—	4,709	—	4,709	—	154	554	5,417
Unrealized cash flow hedge (losses) gains	—	—	—	—	(328)	(328)	—	2	(100)	(426)
Realized cash flow hedge gains reclassified to net income	—	—	—	—	(2,211)	(2,211)	—	(39)	(672)	(2,922)
Net proceeds from issuance of common stock	—	—	(149)	—	—	(149)	—	—	—	(149)
Restricted stock awards, net	—	2	977	—	—	979	—	—	—	979
Acquisitions of noncontrolling interests	—	—	—	—	—	—	—	(12,834)	—	(12,834)
Distribution to joint venture partner	—	—	—	—	—	—	—	(506)	—	(506)
Dividends declared on preferred stock	—	—	—	(2,887)	—	(2,887)	—	—	—	(2,887)
Dividends and distributions declared on common shares and units (\$0.19 per share and unit)	—	—	—	(12,908)	—	(12,908)	—	—	(3,916)	(16,824)
Balance, March 31, 2023	\$ 171,085	\$ 679	\$ 588,712	\$ (137,961)	\$ 12,140	\$ 634,655	\$ 10,832	\$ 228,375	\$ 873,862	

See Notes to Condensed Consolidated Financial Statements.

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ARMADA HOFFLER PROPERTIES, INC. Condensed Consolidated Statements of Cash Flows (In thousands)(Unaudited)

OPERATING ACTIVITIES	OPERATING ACTIVITIES	Nine Months Ended September 30,		OPERATING ACTIVITIES			Three Months Ended March 31,	
		2023		2024			2023	
		2023	2022	2024	2023	2023	2024	2023
Net income	Net income	\$ 28,725	\$ 85,412					
Adjustments to reconcile net income to net cash provided by operating activities:	Adjustments to reconcile net income to net cash provided by operating activities:							
Depreciation of buildings and tenant improvements	Depreciation of buildings and tenant improvements	46,742	40,770					

Amortization of leasing costs, in-place lease intangibles and below market ground rents - operating leases	Amortization of leasing costs, in-place lease intangibles and below market ground rents - operating leases	14,066	14,094
Accrued straight-line rental revenue	Accrued straight-line rental revenue	(4,748)	(4,542)
Amortization of leasing incentives and above or below-market rents	Amortization of leasing incentives and above or below-market rents	(1,749)	(779)
Amortization of right-of-use assets - finance leases	Amortization of right-of-use assets - finance leases	1,049	833
Accrued straight-line ground rent expense	Accrued straight-line ground rent expense	55	97
Unrealized credit loss provision	Unrealized credit loss provision	871	858
Adjustment for uncollectable lease accounts	Adjustment for uncollectable lease accounts	1,251	441
Noncash stock compensation	Noncash stock compensation	2,951	2,712
Impairment charges	Impairment charges	107	333
Noncash interest expense	Noncash interest expense	5,721	4,360
Noncash loss on extinguishment of debt		—	2,899
Gain on real estate dispositions, net		(738)	(53,424)
Change in fair value of derivatives and other			
Change in fair value of derivatives and other			
Change in fair value of derivatives and other	Change in fair value of derivatives and other	(1,974)	(7,512)

Adjustment for receipts on off-market interest rate derivatives	Adjustment for receipts on off-market interest rate derivatives	(3,155)	—
Changes in operating assets and liabilities:			
Changes in operating assets and liabilities:			
Changes in operating assets and liabilities:	Changes in operating assets and liabilities:		
Property assets	Property assets	(4,439)	(13,430)
Property liabilities	Property liabilities	5,113	3,189
Construction assets	Construction assets	(23,531)	(34,971)
Construction liabilities	Construction liabilities	21,770	42,051
Interest receivable	Interest receivable	(9,797)	(5,124)
Net cash provided by operating activities	Net cash provided by operating activities	<u>78,290</u>	<u>78,267</u>
INVESTING ACTIVITIES	INVESTING ACTIVITIES	INVESTING ACTIVITIES	
Development of real estate investments	Development of real estate investments	(40,538)	(62,388)
Tenant and building improvements	Tenant and building improvements	(16,004)	(11,743)
Acquisitions of real estate investments, net of cash received		(8,394)	(93,389)
Dispositions of real estate investments, net of selling costs		246	251,492
Notes receivable issuances	Notes receivable issuances	(42,010)	(24,235)
Notes receivable paydowns		—	13,239
Payments to purchase off-market interest rate derivatives		(16,856)	—
Notes receivable issuances			
Notes receivable issuances			
Receipts on off-market interest rate derivatives			
Receipts on off-market interest rate derivatives			
Receipts on off- market interest rate derivatives	Receipts on off- market interest rate derivatives	3,155	—
Leasing costs	Leasing costs	(3,217)	(3,814)
Leasing incentives	Leasing incentives	(20)	(51)
Contributions to equity method investments	Contributions to equity method investments	(53,689)	(51,565)
Net cash (used for) provided by investing activities		<u>(177,327)</u>	<u>17,546</u>

Net cash used for investing activities		
FINANCING ACTIVITIES	FINANCING ACTIVITIES	FINANCING ACTIVITIES
Proceeds from issuance of common stock, net of issuance cost		
Proceeds from issuance of common stock, net of issuance cost		
Proceeds from issuance of common stock, net of issuance cost	Proceeds from issuance of common stock, net of issuance cost	(204) 65,159
Common shares tendered for tax withholding	Common shares tendered for tax withholding	(1,111) (774)
Debt issuances, credit facility, and construction loan borrowings	Debt issuances, credit facility, and construction loan borrowings	310,402 491,514
Debt issuances, credit facility, and construction loan borrowings		
Debt and credit facility repayments, including principal amortization	Debt and credit facility repayments, including principal amortization	(162,393) (563,435)
Debt issuance costs	Debt issuance costs	(2,839) (6,727)
Acquisition of NCI in consolidated RE investments		— (3,901)
Redemption of operating partnership units		
Redemption of operating partnership units		
Redemption of operating partnership units	Redemption of operating partnership units	(705) (130)
Distributions to noncontrolling interests	Distributions to noncontrolling interests	(1,231) (5,507)
Contributions from noncontrolling interests		— 14
Dividends and distributions	Dividends and distributions	(59,742) (52,904)
Net cash provided by (used for) financing activities		82,177 (76,691)
Net (decrease) increase in cash, cash equivalents, and restricted cash		(16,860) 19,122
Dividends and distributions		
Dividends and distributions		
Net cash provided by financing activities		
Net increase (decrease) in cash, cash equivalents, and restricted cash		

Cash, cash equivalents, and restricted cash, beginning of period	Cash, cash equivalents, and restricted cash, beginning of period	51,865	40,443
Cash, cash equivalents, and restricted cash, end of period ⁽¹⁾	Cash, cash equivalents, and restricted cash, end of period ⁽¹⁾	\$ 35,005	\$ 59,565

See Notes to Condensed Consolidated Financial Statements.

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ARMADA HOFFLER PROPERTIES, INC.
Condensed Consolidated Statements of Cash Flows (Continued)
(In thousands)(Unaudited)

	Nine Months Ended September 30,	
	2023	2022
Supplemental Disclosures (noncash transactions):		
Increase in dividends and distributions payable	\$ 683	\$ 2,536
Increase (decrease) in accrued capital improvements and development costs	2,033	(5,139)
Increase in settlement liability for the repurchase of common stock	643	—
Issuance of operating partnership units for acquisitions	12,194	—
Operating Partnership units redeemed for common shares	—	132
Debt assumed at fair value in conjunction with real estate purchases	105,584	156,071
Note receivable redeemed in conjunction with real estate purchase	90,232	—
Acquisitions of noncontrolling interests	12,834	—
Noncontrolling interest in acquired real estate entity	—	23,065
Other liability satisfied in connection with a real estate disposal	750	—
Recognition of operating lease right-of-use assets	—	110
Recognition of operating lease liabilities	—	110
Recognition of finance lease right-of-use assets	47,742	—
Recognition of finance lease liabilities	46,616	—

	Three Months Ended March 31,	
	2024	2023
Supplemental Disclosures (noncash transactions):		
Increase in dividends and distributions payable	\$ 949	\$ 38
Decrease in accrued capital improvements and development costs	(2,876)	(3,683)
Operating Partnership units redeemed for common shares	(22)	—
Acquisitions of noncontrolling interests	—	12,834

(1) The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported in the Condensed Consolidated Statements of Cash Flows (in thousands):

	September 30, 2023		September 30, 2022	
	Cash and cash equivalents	Cash and cash equivalents	\$	\$
Cash and cash equivalents		32,662		54,700
Cash and cash equivalents				
Cash and cash equivalents				
Restricted cash ^(a)				
Restricted cash ^(a)				

Restricted cash (a)	Restricted cash (a)	2,343	4,865
Cash, cash equivalents, and restricted cash	Cash, cash equivalents, and restricted cash	\$ 35,005	\$ 59,565
Cash, cash equivalents, and restricted cash			
Cash, cash equivalents, and restricted cash			

(a) Restricted cash represents amounts held by lenders for real estate taxes, insurance, and reserves for capital improvements.

See Notes to Condensed Consolidated Financial Statements.

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ARMADA HOFFLER PROPERTIES, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

1. Business of Organization

Armada Hoffler Properties, Inc. (the "Company") is a vertically integrated, self-managed real estate investment trust ("REIT") with over four decades of experience developing, building, acquiring, and managing high-quality retail, office, and multifamily properties located primarily in the Mid-Atlantic and Southeastern United States. In addition to the ownership of the Company's operating property portfolio, the Company develops and builds properties for its own account and through joint ventures between the Company and unaffiliated partners and also invests in development projects through real estate financing arrangements. The Company also provides general construction and development services to third-party clients, in addition to developing clients. The Company's construction and building properties to be placed in their stabilized portfolio. development experience includes mid- and high-rise office buildings, retail strip malls, retail power centers, multifamily apartment communities, hotels and conference centers, single- and multi-tenant industrial, distribution, and manufacturing facilities, educational, medical, and special purpose facilities, government projects, parking garages, and mixed-use town centers.

The Company is the sole general partner of Armada Hoffler, L.P. (the "Operating Partnership") and, as of **September 30, 2023** **March 31, 2024**, owned **75.8%** **75.5%** of the economic interest in the Operating Partnership, of which 0.1% is held as general partnership units. The operations of the Company are **carried on** **conducted** primarily through the Operating Partnership and the wholly owned subsidiaries thereof.

As of **September 30, 2023** **March 31, 2024**, the Company's **property** **operating** portfolio consisted of **59** **stabilized** **operating** the following properties:

Property	Location	Ownership Interest
Retail		
Town Center of Virginia Beach		
249 Central Park Retail*	Virginia Beach, Virginia	100 %
4525 Main Street Retail* ⁽¹⁾	Virginia Beach, Virginia	100 %
4621 Columbus Retail* ⁽²⁾	Virginia Beach, Virginia	100 %
Columbus Village*	Virginia Beach, Virginia	100 %
Commerce Street Retail*	Virginia Beach, Virginia	100 %
Fountain Plaza Retail*	Virginia Beach, Virginia	100 %
Pembroke Square*	Virginia Beach, Virginia	100 %
Premier Retail*	Virginia Beach, Virginia	100 %
South Retail*	Virginia Beach, Virginia	100 %
Studio 56 Retail*	Virginia Beach, Virginia	100 %
The Cosmopolitan Retail* ⁽³⁾	Virginia Beach, Virginia	100 %
Two Columbus Retail* ⁽⁴⁾	Virginia Beach, Virginia	100 %
West Retail* ⁽¹⁾	Virginia Beach, Virginia	100 %
Grocery Anchored		
Broad Creek Shopping Center	Norfolk, Virginia	100 %
Broadmoor Plaza	South Bend, Indiana	100 %
Brooks Crossing Retail*	Newport News, Virginia	65 % ⁽⁴⁾
Delray Beach Plaza*	Delray Beach, Florida	100 %
Greenbrier Square	Chesapeake, Virginia	100 %

Greentree Shopping Center	Chesapeake, Virginia	100 %
Hanbury Village	Chesapeake, Virginia	100 %
Lexington Square	Lexington, South Carolina	100 %
Market at Mill Creek	Mount Pleasant, South Carolina	100 %
North Pointe Center	Durham, North Carolina	100 %
Parkway Centre	Moultrie, Georgia	100 %

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Parkway Marketplace	Virginia Beach, Virginia	100 %
Perry Hall Marketplace	Perry Hall, Maryland	100 %
Sandbridge Commons	Virginia Beach, Virginia	100 %
Tyre Neck Harris Teeter	Portsmouth, Virginia	100 %
Harbor Point - Baltimore Waterfront		
Constellation Retail* (1)	Baltimore, Maryland	90 %
Point Street Retail* (3)	Baltimore, Maryland	100 %
Southeast Sunbelt		
Chronicle Mill Retail* (3)	Belmont, North Carolina	85 % ⁽⁴⁾
Nexton Square*	Summerville, South Carolina	100 %
North Hampton Market	Taylors, South Carolina	100 %
One City Center Retail* (1)	Durham, North Carolina	100 %
Overlook Village	Asheville, North Carolina	100 %
Patterson Place	Durham, North Carolina	100 %
Providence Plaza Retail*	Charlotte, North Carolina	100 %
South Square	Durham, North Carolina	100 %
The Interlock Retail*	Atlanta, Georgia	100 %
Wendover Village	Greensboro, North Carolina	100 %
Mid-Atlantic		
Dimmock Square	Colonial Heights, Virginia	100 %
Harrisonburg Regal	Harrisonburg, Virginia	100 %
Liberty Retail* (3)	Newport News, Virginia	100 %
Marketplace at Hilltop	Virginia Beach, Virginia	100 %
Red Mill Commons	Virginia Beach, Virginia	100 %
Southgate Square	Colonial Heights, Virginia	100 %
Southshore Shops	Chesterfield, Virginia	100 %
The Edison Retail* (3)	Richmond, Virginia	100 %
Office		
Town Center of Virginia Beach		
249 Central Park Office* (5)	Virginia Beach, Virginia	100 %
4525 Main Street*	Virginia Beach, Virginia	100 %
4605 Columbus Office* (5)	Virginia Beach, Virginia	100 %
Armada Hoffler Tower*	Virginia Beach, Virginia	100 %
One Columbus*	Virginia Beach, Virginia	100 %
Two Columbus Office*	Virginia Beach, Virginia	100 %
Harbor Point - Baltimore Waterfront		
Constellation Office*	Baltimore, Maryland	90 %
Thames Street Wharf*	Baltimore, Maryland	100 %
Wills Wharf*	Baltimore, Maryland	100 %

Southeast Sunbelt			
Chronicle Mill Office* ⁽³⁾	Belmont, North Carolina	85 % ⁽⁴⁾	
One City Center Office*	Durham, North Carolina	100 %	
Providence Plaza Office* ⁽⁵⁾	Charlotte, North Carolina	100 %	
The Interlock Office*	Atlanta, Georgia	100 %	
Mid-Atlantic			
Brooks Crossing Office* ⁽⁵⁾	Newport News, Virginia	65 % ⁽⁴⁾	

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Multifamily
Town Center of Virginia Beach

Encore Apartments*	Virginia Beach, Virginia	100 %
Premier Apartments*	Virginia Beach, Virginia	100 %
The Cosmopolitan*	Virginia Beach, Virginia	100 %

Harbor Point - Baltimore Waterfront

1305 Dock Street*	Baltimore, Maryland	90 %
1405 Point*	Baltimore, Maryland	100 %

Southeast Sunbelt

Chronicle Mill*	Belmont, North Carolina	85 % ⁽⁴⁾
Greenside Apartments	Charlotte, North Carolina	100 %
The Everly*	Gainesville, Georgia	100 %

Mid-Atlantic

The Edison*	Richmond, Virginia	100 %
Liberty Apartments*	Newport News, Virginia	100 %
Smith's Landing	Blacksburg, Virginia	100 %

*Located in a mixed-use development.

(1) Formerly reported in the office real estate segment. Refer to Note 3 for further information.

(2) Formerly known as Apex Entertainment.

(3) Formerly reported in the multifamily real estate segment. Refer to Note 3 for further information.

(4) We are entitled to a preferred return on our investment in this property.

(5) Formerly reported in the retail real estate segment. Refer to Note 3 for further information.

As of March 31, 2024, the following properties ~~and two properties~~ were under development or ~~not stabilized~~ redevelopment:

Development, Not Delivered	Segment	Location	Ownership Interest
Southern Post	Mixed-use	Roswell, Georgia	100 %
Redevelopment	Segment	Location	Ownership Interest
Columbus Village II	Retail	Virginia Beach, VA	100 %

Refer to Note 5 for information related to the Company's recent acquisitions and dispositions of properties.

2. Significant Accounting Policies
Basis of Presentation

The accompanying condensed consolidated financial statements were prepared in accordance with U.S. generally accepted accounting principles ("GAAP").

The condensed consolidated financial statements include the financial position and results of operations of the Company and its subsidiaries. The Company's subsidiaries include the Operating Partnership and the subsidiaries that are wholly owned or in which the Company has a controlling interest, including where the Company has been determined to be a primary beneficiary of a variable interest entity ("VIE") in accordance with the consolidation guidance of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). All significant intercompany transactions and balances have been eliminated in consolidation.

In the opinion of management, the condensed consolidated financial statements reflect all adjustments, consisting of normal recurring accruals, which are necessary for the fair presentation of the financial condition, and results of operations for the interim periods presented.

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The accompanying condensed consolidated financial statements were prepared in accordance with the requirements for interim financial information. Accordingly, these interim financial statements have not been audited and exclude certain disclosures required for annual financial statements. Also, the operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. These interim financial statements should be read in conjunction with the audited consolidated financial statements of the Company included in the Company's Annual Report on Form 10-K for the year ended **December 31, 2022** December 31, 2023.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported and disclosed. Such estimates are based on management's historical experience and best judgment after considering past, current, and expected events and economic conditions. Actual results could differ significantly from management's estimates.

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Reclassifications

Certain items have been reclassified from their prior year classifications to conform to the current year presentation. Effective for the nine months ended September 30, 2023, the Company has changed the presentation of its condensed consolidated statements of comprehensive income. For the three and nine months ended September 30, 2022, the Company reclassified interest income of \$3.5 million and \$10.4 million, respectively, from non-operating income to operating income. As a result, total revenues and operating income increased by \$3.5 million and \$10.4 million, respectively, compared to previous reporting. These reclassifications had no effect on net income or stockholder's equity as previously reported.

Recent Accounting Pronouncements

Reference Rate Reform Recently Issued Accounting Standards Not Yet Adopted:

Segment Reporting

In March 2020, November 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2020-04 **Reference Rate Reform - Facilitation of the Effects of Reference Rate Reform on Financial Reporting** (Topic 848), which became effective on March 12, 2020. ASU 2020-04 contains practical expedients for reference rate reform related activities that impact debt, leases, derivatives, and other contracts. This ASU also provides optional expedients to enable companies to continue to apply hedge accounting to certain hedging relationships impacted by reference rate reform. Application of the guidance is optional and only available in certain situations. In January 2021, FASB issued ASU No. 2021-01, **Reference Rate Reform** (2023-07 as an update to ASC Topic 848) 280, which will be effective for fiscal years beginning after December 15, 2023 and interim periods beginning after December 15, 2024. Early adoption is permitted. ASU 2023-07 requires an entity to disclose significant segment expenses regularly provided to the chief operating decision maker, a description of "other segment items," and the title and position of the chief operating decision maker, and allows for more than one measure of a segment's profit or loss if used by the chief operating decision maker. The amendments in this standard are elective update also enhances interim disclosure requirements and principally apply to requirements for entities that have derivative instruments that use an interest rate for margining, discounting, or contract price alignment that with a single reportable segment. The Company is modified as a result currently evaluating the impact of reference rate reform. Similar to ASU No. 2020-04, provisions of this ASU are effective upon issuance. 2023-07 on its consolidated financial statements.

Income Taxes

In December 2022, 2023, the FASB issued ASU 2022-06 **Deferral** 2023-09 as an update to ASC Topic 740, which will become effective for fiscal years beginning after December 15, 2024. Early adoption is permitted. ASU 2023-09 enhances the disclosures surrounding income taxes, specifically in relation to the rate reconciliation table and income taxes paid. The Company is currently evaluating the impact of the **Sunset Date** of Topic 848 which became effective immediately upon issuance. ASU 2022-06 deferred the sunset date of Topic 848 to December 31, 2024. During the nine months ended September 30, 2023, the Company elected to apply the practical expedients to modifications of qualifying contracts as continuations of the existing contracts rather than as new contracts. The adoption of the new guidance did not have a material impact 2023-09 on its consolidated financial statements.

Derivative Financial Instruments

The Company may enter into interest rate derivatives to manage exposure to interest rate risks. The Company does not use derivative financial instruments for trading or speculative purposes. The Company recognizes derivative financial instruments at fair value and presents them within other assets and liabilities in the condensed consolidated balance sheets. Gains and losses from derivatives that are neither designated nor qualify as hedging instruments are recognized within the change in fair value of derivatives and other caption in the condensed consolidated statements of comprehensive income. For derivatives that qualify as cash flow hedges, the gain or loss is reported as a component of other comprehensive income (loss) and reclassified into earnings in the periods during which the hedged forecasted transaction affects earnings.

For interest rate caps that qualify as cash flow hedges, the premium paid by the Company at inception represents the time value of the instrument and is excluded from the hedge effectiveness assessment. The excluded component is amortized over the life of the derivative instrument and presented within interest expense in the condensed consolidated statements of comprehensive income.

Cash flows for derivative financial instruments are classified as cash flows from operating activities within the condensed consolidated statements of cash flows, unless there is an other-than-insignificant financing element present at inception of the derivative. For derivatives with an other-than-insignificant financing element at inception due to off-market terms, cash flows are classified as cash flows from investing or financing activities within the condensed consolidated statements of cash flows depending on the derivative's off-market nature at inception.

Other Accounting Policies

See the Company's Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023** for a description of other accounting principles upon which basis the accompanying consolidated financial statements were prepared.

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3. Segments

The Company operates its business in five reportable segments: (i) retail real estate, (ii) office real estate, (iii) multifamily real estate, (iv) general contracting and real estate services, and (v) real estate financing. Refer to Note 1 of the Company's Form 10-K for the composition of properties within each property segment. Since the Company's Annual Report on Form 10-K for the year ended December 31, 2022, the Company introduced real estate financing as a reportable segment. The real estate financing segment includes the Company's mezzanine loans and preferred equity investments on development projects. The change in segmental presentation is a result of the chief operating decision-maker now separately reviewing the results of the real estate financing investments, which are no longer considered to be ad hoc investments, but an evolving portfolio.

Net operating income ("NOI") is the primary measure used by the Company's chief operating decision-maker to assess segment performance. NOI is calculated as segment revenues less segment expenses. Segment revenues include rental revenues for the property segments, general contracting and real estate services revenues for the general contracting and real estate services segment, and interest income for the real estate financing segment. Segment expenses include rental expenses and real estate taxes for the property segments, general contracting and real estate services expenses for the general contracting and real estate services segment, and interest expense for the real estate financing segment. Segment NOI for the general contracting and real estate services and real estate financing segments is also referred to as segment gross profit as illustrated in the table below. NOI is not a measure of operating income or cash flows from operating activities as measured by GAAP and is not indicative of cash available to fund cash needs. As a result, NOI should not be considered an alternative to cash flows as a measure of liquidity. Not all companies calculate NOI in the same manner. The Company considers NOI to be an appropriate supplemental measure to net income because it assists both investors and management in understanding the core operations of the Company's real estate, construction, and real estate financing businesses.

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Since the Company's Annual Report on Form 10-K for the year ended December 31, 2023, the Company retrospectively reclassified certain components of mixed-use properties between the retail, office, and multifamily real estate segments in order to align the components of those properties with their tenant composition. As a result, NOI for the three months ended March 31, 2023 increased \$0.4 million and less than \$0.1 million for the retail and office real estate segments, respectively, and decreased \$0.4 million for the multifamily real estate segment. These reclassifications had no effect on total property NOI as previously reported. These reclassifications also had no impact on our general contracting and real estate services or real estate financing segments.

The following table presents NOI for the Company's five reportable segments for the three **and nine** months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Three Months Ended March 31,				
Three Months Ended March 31,				
Three Months Ended March 31,				

		2024	2024	2024		
<i>Retail real estate</i>						
<i>Retail real estate</i>						
<i>Retail real estate</i>	<i>Retail real estate</i>					
Rental revenues	Rental revenues	\$ 25,858	\$ 21,223	\$ 73,004	\$ 64,197	
Rental revenues						
Rental revenues						
Rental expenses						
Rental expenses						
Rental expenses	Rental expenses	4,125	3,420	11,715	10,254	
Real estate taxes	Real estate taxes	2,312	2,206	6,789	6,715	
Real estate taxes						
Real estate taxes						
Segment net operating income						
Segment net operating income						
Segment net operating income	Segment net operating income	19,421	15,597	54,500	47,228	
<i>Office real estate</i>	<i>Office real estate</i>					
<i>Office real estate</i>						
<i>Office real estate</i>						
Rental revenues	Rental revenues	22,077	18,687	62,156	54,024	
Rental expenses	Rental expenses	5,925	4,886	16,282	13,626	
Rental expenses						
Rental expenses						
Real estate taxes						
Real estate taxes						
Real estate taxes	Real estate taxes	2,262	2,044	6,524	5,583	
Segment net operating income	Segment net operating income	13,890	11,757	39,350	34,815	
Segment net operating income						
Segment net operating income						
<i>Multifamily real estate</i>						
<i>Multifamily real estate</i>						
<i>Multifamily real estate</i>	<i>Multifamily real estate</i>					
Rental revenues	Rental revenues	14,978	13,833	43,922	45,381	
Rental revenues						
Rental revenues						
Rental expenses						
Rental expenses						
Rental expenses	Rental expenses	4,706	4,441	13,395	14,221	
Real estate taxes	Real estate taxes	1,293	1,204	3,597	4,397	
Real estate taxes						
Real estate taxes						
Segment net operating income						

Segment net operating income					
Segment net operating income	Segment net operating income	8,979	8,188	26,930	26,763
General contracting and real estate services	General contracting and real estate services				
General contracting and real estate services					
General contracting and real estate services					
General contracting and real estate services revenues	General contracting and real estate services revenues				
General contracting and real estate services revenues	General contracting and real estate services revenues				
General contracting and real estate services revenues	General contracting and real estate services revenues	99,408	69,024	286,220	138,947
General contracting and real estate services expenses	General contracting and real estate services expenses	96,095	66,252	276,336	133,491
General contracting and real estate services expenses					
General contracting and real estate services expenses					
Segment gross profit					
Segment gross profit					
Segment gross profit	Segment gross profit	3,313	2,772	9,884	5,456
Real estate financing	Real estate financing				
Real estate financing					
Real estate financing					
Interest income	Interest income	3,496	3,372	10,257	10,070
Interest expense ^(a)	Interest expense ^(a)	728	840	2,634	2,482
Interest expense ^(a)					
Interest expense ^(a)					
Segment gross profit					
Segment gross profit					
Segment gross profit	Segment gross profit	2,768	2,532	7,623	7,588
Net operating income	Net operating income	\$ 48,371	\$ 40,846	\$ 138,287	\$ 121,850
Net operating income					
Net operating income					

(a) Interest expense within the real estate financing segment is allocated based on the average outstanding principal of notes receivable in the real estate financing portfolio and the effective interest ~~rate~~ rates on the credit facility, the M&T term loan facility, and the TD term loan facility, each as defined in Note 8.9.

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The following table reconciles NOI to net income, the most directly comparable GAAP measure, for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** (in thousands):

	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	Three Months Ended March 31, 2024	
Net operating income				
Net operating income				
Net operating income				
Interest income ^(a)				
Interest income ^(a)				
Interest income ^(a)				
Depreciation and amortization				
Depreciation and amortization				
Depreciation and amortization				
Amortization of right-of-use assets				
- finance leases				
Amortization of right-of-use assets				
- finance leases				
Amortization of right-of-use assets				
- finance leases				
General and administrative expenses				
General and administrative expenses				
General and administrative expenses				
Impairment charges				
Impairment charges				
Impairment charges				
Interest expense ^(b)				
Interest expense ^(b)				
Interest expense ^(b)				
	Three Months Ended September 30,	Nine Months Ended September 30,		
Change in fair value of derivatives and other				
	2023	2022	2023	2022
Net operating income	\$ 48,371	\$ 40,846	\$ 138,287	\$ 121,850
Interest income ^(a)	194	118	566	340
Depreciation and amortization	(22,462)	(17,527)	(60,808)	(54,865)
Amortization of right-of-use assets				
- finance leases	(425)	(278)	(1,049)	(833)
General and administrative expenses	(4,286)	(3,854)	(13,786)	(12,179)
Acquisition, development, and other pursuit costs	—	—	(18)	(37)

Impairment charges	(5)	—	(107)	(333)
Gain on real estate dispositions, net	227	33,931	738	53,424
Interest expense ^(b)	(14,716)	(9,505)	(38,741)	(26,265)
Loss on extinguishment of debt	—	(2,123)	—	(2,899)
Change in fair value of derivatives and other	Change in fair value of derivatives and other	2,466	782	5,024
Unrealized credit loss (provision) release	(694)	42	(871)	(858)
Change in fair value of derivatives and other				
Unrealized credit loss provision				
Unrealized credit loss provision				
Unrealized credit loss provision				
Other income (expense), net	Other income (expense), net	63	118	324
Income tax (provision) benefit	(310)	(181)	(834)	140
Other income (expense), net				
Other income (expense), net				
Income tax provision				
Income tax provision				
Income tax provision				
Net income	Net income	\$ 8,423	\$ 42,369	\$ 28,725
Net income				
Net income				

(a) Excludes real estate financing segment interest income of \$3.5 million and \$3.4 million for the three months ended September 30, 2023 March 31, 2024 and 2022, respectively, and \$10.3 million and \$10.1 million for the nine months ended September 30, 2023 and 2022, 2023, respectively.

(b) Excludes real estate financing segment interest expense of \$0.7 million and \$0.8 million for the three months ended September 30, 2023 March 31, 2024 and 2022, respectively, and \$2.6 million and \$2.5 million for the nine months ended September 30, 2023 and 2022, 2023, respectively.

Rental expenses represent costs directly associated with the operation and management of the Company's real estate properties. Rental expenses include asset management expenses, property management fees, repairs and maintenance, insurance, and utilities.

General contracting and real estate services revenues for the three months ended September 30, 2023 and 2022 exclude revenues related to intercompany construction contracts of \$13.4 million and \$20.8 million, respectively, which are eliminated in consolidation. General contracting and real estate services revenues for the nine months ended September 30, 2023 and 2022 exclude revenues related to intercompany construction contracts of \$40.0 million and \$43.6 million, respectively.

General contracting and real estate services expenses for the three months ended September 30, 2023 March 31, 2024 exclude revenues and 2022 exclude expenses related to intercompany construction contracts of \$13.3 million \$8.4 million and \$20.6 million \$8.3 million, respectively, which are eliminated in consolidation. General contracting and real estate services expenses for the nine months ended September 30, 2023 March 31, 2023 exclude revenues and 2022 exclude expenses related to intercompany construction contracts of \$39.6 million \$13.7 million and \$43.1 million \$13.5 million, respectively, which are eliminated in consolidation.

Depreciation and amortization expense for the three months ended September 30, 2023 March 31, 2024 was \$9.9 million \$8.5 million, \$8.1 million \$8.0 million, and \$4.3 million \$3.7 million for the retail, office, and multifamily real estate segments, respectively. Depreciation and amortization expense for the three months ended September 30, 2022 March 31, 2023 was \$6.9 million \$8.2 million, \$6.7 million \$7.0 million, and \$3.8 million for the retail, office, and multifamily real estate segments, respectively. Depreciation and amortization expense for the nine months ended September 30, 2023 was \$25.0 million, \$22.6 million, and \$12.8 million for the retail, office, and multifamily real estate segments, respectively. Depreciation and amortization expense for the nine months ended September 30, 2022 was \$21.1 million, \$20.2 million, and \$13.3 million \$3.2 million for the retail, office, and multifamily real estate segments, respectively.

General and administrative expenses represent costs not directly associated with the operation and management of the Company's real estate properties, general contracting and real estate services, and real estate financing businesses. These costs include corporate office personnel compensation and benefits, bank fees, accounting fees, legal fees, and other corporate office expenses.

Interest expense on secured property debt for the three months ended **September 30, 2023** **March 31, 2024** was **\$2.4 million** **\$2.8 million**, **\$2.8 million** **\$3.2 million**, and **\$2.9 million** **\$3.6 million** for the retail, office, and multifamily real estate segments, respectively. Interest expense on secured property debt for the three months ended **September 30, 2022** **March 31, 2023** was **\$2.2 million** **\$2.4 million**, **\$3.1 million** **\$2.2 million**, and **\$3.6 million** for the retail, office, and multifamily real estate segments, respectively. Interest expense on secured property debt for the nine months ended September 30, 2023 was **\$6.9 million**, **\$7.5 million**, and **\$8.1 million** for the retail, office, and multifamily real estate segments, respectively. Interest expense on secured property debt for the nine months ended September 30, 2022 was **\$6.1 million**, **\$7.9 million**, and **\$10.1 million** **\$2.4 million** for the retail, office, and multifamily real estate segments, respectively.

Assets included in each property segment are presented in Schedule III. As of March 31, 2024, the financial statements accompanying the Company's Annual Report on Form 10-K net carrying amount of consolidated real estate investments was \$685.7 million, \$625.9 million, and \$394.4 million for the year ended December 31, 2022, retail, office, and multifamily real estate segments, respectively, which have only materially changed as of September 30, 2023 in respect excludes \$102.1 million attributable to the acquisition of The Interlock. Refer to Note 5 for the allocation of The Interlock's assets by property segment, our mixed-use development project, Southern Post. Assets attributable to the general contracting and real estate services segment are presented in Note 7 of these financial statements. Assets of attributable to the real estate financing segment are presented in Note 6 of these financial statements.

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4. Leases

Lessee Disclosures

As a lessee, the Company has nine ground leases on nine properties. These ground leases have maximum lease terms (including renewal options) that expire between 2074 and 2117. The exercise of lease renewal options is at the Company's sole discretion. The depreciable life of assets and leasehold improvements are limited by the expected lease term. Five of these leases have been classified as operating leases and four of these leases have been classified as finance leases. The Company's lease agreements do not contain any residual value guarantees or material restrictive covenants.

Lessor Disclosures

As a lessor, the Company leases its properties under operating leases and recognizes base rents on a straight-line basis over the lease term. The Company also recognizes revenue from tenant recoveries, through which tenants reimburse the Company on an accrual basis for certain expenses such as utilities, janitorial services, repairs and maintenance, security and alarms, parking lot and ground maintenance, administrative services, management fees, insurance, and real estate taxes. Rental revenues are reduced by the amount of any leasing incentives amortized on a straight-line basis over the term of the applicable lease. In addition, the Company recognizes contingent rental revenue (e.g., percentage rents based on tenant sales thresholds) when the sales thresholds are met. Many tenant leases include one or more options to renew, with renewal terms that can extend the lease term from one to 25 years, or more. The exercise of lease renewal options is at the tenant's sole discretion. The Company includes a renewal period in the lease term only if it appears at lease inception that the renewal is reasonably assured.

Rental revenue for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** comprised the following (in thousands):

		Three Months Ended March 31,		Nine Months Ended September 30,	
		Three Months Ended September 30,		Nine Months Ended September 30,	
		2023	2022	2023	2022
Base rent and tenant charges	Base rent and tenant charges	\$ 61,021	\$ 51,978	\$ 172,585	\$ 158,281
Base rent and tenant charges					
Base rent and tenant charges					
Accrued straight-line rental adjustment					
Accrued straight-line rental adjustment					
Accrued straight-line rental adjustment	Accrued straight-line rental adjustment	1,505	1,506	4,748	4,542
Lease incentive amortization	Lease incentive amortization	(123)	(171)	(438)	(517)
Lease incentive amortization					
Lease incentive amortization					

(Above) below market lease amortization, net					
(Above) below market lease amortization, net					
(Above) below market lease amortization, net	(Above) below market lease amortization, net				
market lease amortization, net	market lease amortization, net	510	430	2,187	1,296
Total rental revenue	Total rental revenue	\$ 62,913	\$ 53,743	\$ 179,082	\$ 163,602
Total rental revenue					
Total rental revenue					

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5. Real Estate Investment

Property Acquisitions

Constellation Energy Building

On January 14, 2023, the Company acquired an additional 11% membership interest in the Constellation Energy Building, increasing its ownership interest to 90%, in exchange for full satisfaction of the \$12.8 million loan that was extended to the seller upon the acquisition of the property in January 2022. Investments

The Interlock

On May 19, 2023, the Company acquired The Interlock, a 311,000 square foot Class A commercial mixed-use asset in West Midtown Atlanta anchored by Georgia Tech. The Interlock consists did not acquire or dispose of office and retail space as well as structured parking. For segment reporting purposes, management has separated office and retail components of The Interlock into two operating any properties respectively presented in the office and retail real estate segments. The Company acquired the asset for total consideration of \$214.1 million plus capitalized acquisition costs of \$1.2 million. As part of this acquisition, the Company paid \$6.1 million in cash, redeemed its outstanding \$90.2 million mezzanine loan, issued \$12.2 million of Class A units of limited partnership interest in the Operating Partnership ("Class A Units") to the seller, and assumed the asset's senior construction loan of \$105.6 million, that was paid off on the acquisition date using the proceeds of the TD term loan facility and an increase in borrowings under the revolving credit facility, both defined in Note 8. The Company also assumed the leasehold interest in the underlying land owned by Georgia Tech. The ground lease has an expiration in 2117 after considering renewal options.

The following table summarizes the purchase price allocation (including acquisition costs) based on the relative fair value of the assets acquired for the operating property purchased during the nine three months ended September 30, 2023 (in thousands):

	The Interlock ⁽¹⁾
Building	\$ 183,907
In-place leases	35,234
Above-market leases	62
Below-market leases	(3,931)
Finance lease right-of-use assets ⁽²⁾	46,616
Finance lease liabilities	(46,616)
Net assets acquired	<u>\$ 215,272</u>

(1) The net assets acquired attributable to the office and retail real estate segments were \$134.6 million and \$80.6 million, respectively.

(2) Excludes \$1.1 million of rent for the finance lease, which was prepaid on the acquisition date. The total finance lease right-of-use asset recognized on the acquisition date was \$47.7 million.

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Property Disposition

Market at Mill Creek

On April 11, 2023, the Company completed the sale of a non-operating outparcel at Market at Mill Creek in full satisfaction of the outstanding consideration payable for the acquisition of the noncontrolling interest in the property completed on December 31, 2022. The gain recorded on this disposition was \$0.5 million March 31, 2024.

Brooks Crossing Retail Outparcel

On September 20, 2023, the Company exercised its option to purchase an outparcel adjacent to Brooks Crossing Retail and subsequently sold the outparcel. The gain recorded on this disposition was \$0.2 million.

6. Equity Method Investments

Harbor Point Parcel 3

The Company owns a 50% interest in Harbor Point Parcel 3, a joint venture with Beatty Development Group, for purposes of developing T. Rowe Price's new global headquarters office building in Baltimore, Maryland. The Company is a noncontrolling partner in the joint venture and will serve as the project's general contractor. During the nine three months ended September 30, 2023 March 31, 2024, the Company invested \$0.5 \$0.7 million in Harbor Point Parcel 3. The Company has an estimated equity commitment of up to \$45.6 \$47.0 million relating to this project. As of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, the carrying value of the Company's investment in Harbor Point Parcel 3 was \$40.3 \$41.4 million and \$39.8 \$40.7 million, respectively, which excludes \$1.8 \$2.3 million and \$0.9 \$2.2 million, respectively, of intra-entity profits eliminated in consolidation. For the nine three months ended September 30, 2023 March 31, 2024 and 2022 2023, Harbor Point Parcel 3 had no operating activity; therefore, the Company received no allocated income.

Based on the terms of the operating agreement, the Company has concluded that Harbor Point Parcel 3 is a VIE and that the Company holds a variable interest. The Company has significant influence over the project due to its 50% ownership interest; however, the Company does not have the power to direct the activities of the project that most significantly impact its performance. This includes activity as the managing member of the entity, which is a power that is retained by the Company's joint venture partner. Accordingly, the Company is not the project's primary beneficiary and, therefore, does

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not consolidate Harbor Point Parcel 3 in its consolidated financial statements. The Company's investment in the project is recorded as an equity method investment in the consolidated balance sheets.

Harbor Point Parcel 4

On April 1, 2022, the Company acquired a 78% interest in Harbor Point Parcel 4, a real estate venture with Beatty Development Group, for purposes of developing a mixed-use project ("Allied | Harbor Point"), which is planned to include multifamily units, retail space, and a parking garage. The Company holds an option to increase its ownership to 90%. The Company is a noncontrolling partner in the real estate venture and will serve as the project's general contractor. During the nine three months ended September 30, 2023 March 31, 2024, the Company invested \$53.2 \$9.5 million in Harbor Point Parcel 4. The Company has an estimated equity commitment of up to \$108.9 \$113.3 million relating to this project. As of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, the carrying value of the Company's investment in Harbor Point Parcel 4 was \$85.4 \$110.7 million and \$32.2 \$101.3 million, respectively, which excludes \$0.6 \$1.0 million and \$0.2 \$0.8 million, respectively, of intra-entity profits eliminated in consolidation. For the nine three months ended September 30, 2023 March 31, 2024, Harbor Point Parcel 4 had no operating activity; therefore, the Company received no allocated income.

Based on the terms of the operating agreement, the Company has concluded that Harbor Point Parcel 4 is a VIE and that the Company holds a variable interest. The Company has significant influence over the project due to its 78% ownership interest; however, the Company does not have the power to direct the activities of the project that most significantly impact its performance. This includes activity as the managing member of the entity, which is a power that is retained by the Company's partner. Accordingly, the Company is not the project's primary beneficiary and, therefore, does not consolidate Harbor Point Parcel 4 in its consolidated financial statements. The Company's investment in the project is recorded as an equity method investment in the consolidated balance sheets.

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6.7. Notes Receivable and Current Expected Credit Losses

Notes Receivable

The Company had the following notes receivable outstanding as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023 (\$ in thousands):

Outstanding loan amount	Interest
-------------------------	----------

Development Project	September 30, 2023	December 31, 2022	Maximum principal commitment	Interest rate	compounding	Outstanding loan amount March 31, 2024							
	Outstanding loan amount												
Real Estate Financing Project													
Real Estate Financing Project													
Real Estate Financing Project													
Solis City	Solis City	(a)	(a)			Solis City							
Park II	Park II	\$23,567	\$ 19,062	\$ 20,594	13.0 %	Annually							
Solis	Solis	(a)	(a)		(b)	Solis							
Gainesville	Gainesville					Gainesville							
II	II	21,471	6,638	19,595	14.0 %	Annually							
Solis	Solis	(a)			(b)	Solis							
Kennesaw	Kennesaw	11,003	—	37,870	14.0 %	Annually							
Solis	Solis	(a)			(b)	Solis							
Peachtree	Peachtree					Peachtree							
Corners	Corners	7,798	—	28,440	15.0 %	Annually							
The Allure	The Allure	(a)			(c)	The Allure							
at	at					at							
Edinburgh	Edinburgh	9,485	—	9,228	15.0 %	None							
The Interlock ^(d)		—	86,584	(a)	107,000	(e) 15.0 %							
Total	Total												
mezzanine	mezzanine												
&	&												
preferred	preferred												
equity	equity	73,324	112,284			\$ 222,727							
Constellation Energy Building note receivable													
Other notes	Other notes	(a)	(a)										
receivable	receivable	12,033	11,512										
Notes receivable													
guarantee premium		—	701										
Allowance for credit losses ^(f)	(1,644)	(1,292)											
Other notes receivable													
Other notes receivable													
Allowance for credit losses ^(d)													
Allowance for credit losses ^(d)													
Allowance for credit losses ^(d)													
Total notes receivable	Total notes receivable	\$83,713	\$136,039										
Total notes receivable													
Total notes receivable													

- (a) Outstanding loan amounts include any accrued and unpaid interest, and accrued **exit** fees, as applicable.
- (b) The interest rate varies over the life of the loans and the Company also earns an unused commitment **fee**. Refer below under "Solis Gainesville II," "Solis Kennesaw," and "Solis Peachtree Corners" for further details. **fee** on amounts not drawn on the loans.
- (c) The interest rate varies over the life of the loan. Refer below under "The Allure at Edinburgh" for further details.
- (d) This note receivable was redeemed on May 19, 2023 in connection with the Company's acquisition of The Interlock. Refer below under "The Interlock" for further details.
- (e) This amount includes interest reserves.
- (f) The amounts as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023** exclude **\$0.9** **\$0.6** million and **\$0.3** **\$0.7** million, respectively, of Current Expected Credit Losses ("CECL") allowance that relates to the unfunded commitments, which were recorded as a liability under other liabilities in the consolidated balance sheets.

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Interest on the notes receivable is accrued and funded utilizing the interest reserves for each loan which are components of the respective maximum loan commitments, and such accrued interest is generally added to the loan receivable balances. The Company recognized interest income for the three and nine months ended **September 30, 2023**, **March 31, 2024** and **2022** **2023** as follows (in thousands):

Development Project	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Three Months Ended March 31,				
Three Months Ended March 31,				
Three Months Ended March 31,				
Real Estate Financing Project				
Real Estate Financing Project				
Real Estate Financing Project				
Nexton Multifamily	\$ —	\$ 680	\$ —	\$ 1,966
Solis City Park II				
Solis City Park II				
Solis City Park II	740	(a) (a)(b)	329	(a) 2,142 (a) 554 (a)
Solis Gainesville II	717	—	—	1,964
Solis Gainesville II				
Solis Gainesville II				
Solis Kennesaw				
Solis Kennesaw				
Solis Kennesaw	1,164	(a)(b)	—	1,629 (a)(b) —
Solis Peachtree Corners	617	(a)(b)	—	617 (a)(b) —
Solis Peachtree Corners				
Solis Peachtree Corners				
The Allure at Edinburgh	258	—	258	—
The Allure at Edinburgh				
The Allure at Edinburgh				
The Interlock	—	2,363	(a) 3,647 (a) 7,550 (a)	
The Allure at Edinburgh				
The Allure at Edinburgh				
The Interlock				
Total mezzanine & preferred equity				
Total mezzanine & preferred equity				
Total mezzanine & preferred equity				
Total mezzanine & preferred equity	3,496	3,372	10,257	10,070

Other interest income	Other interest income	194	118	566	340
Other interest income					
Other interest income					
Total interest income	Total interest income	\$ 3,690	\$ 3,490	\$ 10,823	\$ 10,410
Total interest income					
Total interest income					

(a) Includes recognition of interest income related to fee amortization.

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(b) Includes recognition of unused commitment fees.

***Solis Gainesville II (c)** This note receivable was redeemed on May 19, 2023 in connection with the Company's acquisition of The Interlock.*

On March 29, 2023, the Solis Gainesville II preferred equity investment agreement was modified to adjust the interest rate. The interest rate of 14% remains effective through the first 24 months of the investment. Beginning on October 3, 2024, the investment will bear interest at a rate of 10% for 12 months. On October 3, 2025, the investment will again bear interest at a rate of 14% per annum through maturity. Additionally, the amendment introduced an unused commitment fee of 10% on the unfunded portion of the investment's maximum loan commitment, which is effective January 1, 2023. Both the interest and unused commitment fee compound annually.

The Interlock

On May 19, 2023, the Company acquired The Interlock. The consideration for such acquisition included the redemption of the Company's outstanding \$90.2 million mezzanine loan on the project. Refer to Note 5 for further information regarding the acquisition.

Solis Kennesaw

On May 25, 2023, the Company entered into a \$37.9 million preferred equity investment for the development of a multifamily property located in Marietta, Georgia ("Solis Kennesaw"). The investment has economic terms consistent with a note receivable, including a mandatory redemption or maturity on May 25, 2027, and it is accounted for as a note receivable. The Company's investment bears interest at a rate of 14.0% for the first 24 months. Beginning on May 25, 2025, the investment will bear interest at a rate of 9.0% for 12 months. On May 25, 2026, the investment will again bear interest at a rate of 14.0% through maturity. The interest compounds annually. The Company also earns an unused commitment fee of 11.0% on the unfunded portion of the investment's maximum loan commitment, which does not compound, and an equity fee on its commitment of \$0.6 million to be amortized through redemption. The preferred equity investment is subject to a minimum interest guarantee of \$13.1 million over the life of the investment.

Management has concluded that this entity is a VIE. Because the other investor in the project is the developer and managing member of Solis Kennesaw, the Company does not have the power to direct the activities of the project that most significantly impact its performance. Accordingly, the Company is not the project's primary beneficiary and does not consolidate the project in its consolidated financial statements.

Solis Peachtree Corners

On July 26, 2023, the Company entered into a \$28.4 million preferred equity investment for the development of a multifamily property located in Peachtree Corners, Georgia ("Solis Peachtree Corners"). The preferred equity investment has economic and other terms consistent with a note receivable, including a mandatory redemption feature effective on October 27, 2027. The Company's investment bears interest at a rate of 15.0% for the first 27 months. Beginning on November 1, 2025, the investment will bear interest at a rate of 9.0% for 12 months. On November 1, 2026, the investment will again bear interest at a rate of 15.0% through maturity. The interest compounds annually. The Company also earns an unused commitment fee of 10.0% on the unfunded portion of the investment's maximum loan commitment, which also compounds annually, and an equity fee on its commitment of \$0.4 million to be amortized through redemption. The preferred equity investment is subject to a minimum interest guarantee of \$12.0 million over the life of the investment.

Management has concluded that this entity is a VIE. Because the other investor in the project is the developer and managing member of Solis Peachtree Corners, the Company does not have the power to direct the activities of the project that most significantly impact its performance. Accordingly, the Company is not the project's primary beneficiary and does not consolidate the project in its consolidated financial statements.

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The Allure at Edinburgh

On July 26, 2023, the Company entered into a \$9.2 million preferred equity investment for the development of a multifamily property located in Chesapeake, Virginia ("The Allure at Edinburgh"). The preferred equity investment has economic and other terms consistent with a note receivable, including a mandatory redemption feature effective on January 16, 2028. The Company's investment bears interest at a rate of 15.0%, which does not compound. Upon The Allure at Edinburgh obtaining a certificate of occupancy, the investment will bear interest at a rate of 10.0%. The common equity partner in the development property holds an option to sell the property to the Company at a predetermined amount if certain conditions are met. The Company also holds an option to purchase the property at any time prior to maturity of the preferred equity investment, and at the same predetermined amount as the common equity partner's option to sell.

Management has concluded that this entity is a VIE. Because the other investor in the project is the developer and managing member of The Allure at Edinburgh, the Company does not have the power to direct the activities of the project that most significantly impact its performance. Accordingly, the Company is not the project's primary beneficiary and does not consolidate the project in its consolidated financial statements.

Allowance for Loan Losses

The Company is exposed to credit losses primarily through its real estate financing investments. As of **September 30, 2023** **March 31, 2024**, the Company had five real estate financing investments, which are financing development projects in various stages of completion or lease-up. Each of these projects is subject to a loan that is senior to the Company's loan. Interest on these loans is paid in kind and is generally not expected to be paid until a sale of the project after completion of the development.

The Company's management performs a quarterly analysis of the loan portfolio to determine the risk of credit loss based on the progress of development activities, including leasing activities, projected development costs, and current and projected subordinated and senior loan balances. The Company estimates future losses on its notes receivable using risk ratings that correspond to probabilities of default and loss given default. The Company's risk ratings are as follows:

- Pass: loans in this category are adequately collateralized by a development project with conditions materially consistent with the Company's underwriting assumptions.
- Special Mention: loans in this category show signs that the economic performance of the project may suffer as a result of slower-than-expected leasing activity or an extended development or marketing timeline. Loans in this category warrant increased monitoring by management.
- Substandard: loans in this category may not be fully collected by the Company unless remediation actions are taken. Remediation actions may include obtaining additional collateral or assisting the borrower with asset management activities to prepare the project for sale. The Company will also consider placing the loan on non-accrual status if it does not believe that additional interest accruals will ultimately be collected.

The Company updated the risk ratings for each of its notes receivable as of **September 30, 2023** **March 31, 2024** and obtained industry loan loss data relative to these risk ratings. Each of the outstanding loans as of **September 30, 2023** **March 31, 2024** was "Pass" rated. The Company's analysis resulted in an allowance for loan losses of approximately **\$2.5** **\$2.3** million as of **September 30, 2023**. An **March 31, 2024**, of which an allowance related to unfunded commitments of approximately **\$0.9** **\$0.6** million as of **September 30, 2023** **March 31, 2024** was recorded as Other liabilities on the consolidated balance sheet.

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At **September 30, 2023** **March 31, 2024**, the Company reported **\$83.7 million** **\$109.3 million** of notes receivable, net of allowances of **\$1.6 million** **\$1.7 million**. At **December 31, 2022** **December 31, 2023**, the Company reported **\$136.0** **\$94.2 million** of notes receivable, net of allowances of **\$1.3 million** **\$1.5 million**. Changes in the allowance for the **nine** **three** months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** were as follows (in thousands):

		Nine Months Ended			Nine Months Ended							
		September 30, 2023			September 30, 2022							
		Three Months Ended						Three Months Ended March 31, 2024			Three Months Ended March 31, 2023	
		Three Months Ended	March 31, 2024					Three Months Ended	March 31, 2024		Three Months Ended	March 31, 2023
		Funded	Unfunded	Total	Funded	Unfunded	Total	Funded	Unfunded	Total	Funded	Unfunded
Beginning	Beginning											
balance	balance	\$1,292	\$ 338	\$1,630	\$ 994	\$ 10	\$1,004					
Unrealized	Unrealized											
credit loss	credit loss											
provision	provision											
(release)	(release)	817	519	1,336	514	344	858					
Release due to												
redemption		(465)	—	(465)	—	—	—					
Unrealized credit loss												
provision (release)												
Unrealized credit loss												
provision (release)												

Ending balance	Ending balance	\$1,644	\$ 857	\$2,501	\$1,508	\$ 354	\$1,862
Ending balance							
Ending balance							

The Company places loans on non-accrual status when the loan balance, together with the balance of any senior loan, approximately equals the estimated realizable value of the underlying development project. As of December 31, 2022, the Company had the Constellation Energy Building note, which bore interest at 3% per annum, on non-accrual status. The principal balance of the note receivable was adequately secured by the seller's partnership interest. On January 14, 2023,

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the Company acquired an additional 11% membership interest in the Constellation Energy Building, increasing its ownership interest to 90%, in exchange for full satisfaction of the note. As of September 30, 2023 March 31, 2024, there were no loans on non-accrual status.

7.8. Construction Contracts

Construction contract costs and estimated earnings in excess of billings represent reimbursable costs and amounts earned under contracts in progress as of the balance sheet date. Such amounts become billable according to contract terms, which usually consider the passage of time, achievement of certain milestones, or completion of the project. The Company expects to bill and collect substantially all construction contract costs and estimated earnings in excess of billings as of September 30, 2023 March 31, 2024 during the next 12 to 24 months.

Billings in excess of construction contract costs and estimated earnings represent billings or collections on contracts made in advance of revenue recognized.

The following table summarizes the changes to the balances in the Company's construction contract costs and estimated earnings in excess of billings account and the billings in excess of construction contract costs and estimated earnings account for the nine three months ended September 30, 2023 March 31, 2024 and 2022 2023 (in thousands):

		Nine Months Ended		Nine Months Ended			
		September 30, 2023		September 30, 2022			
		Billings in	Construction	Billings in	Construction		
		excess of	contract	excess of	construction		
		construction	costs and	construction	costs and		
		contract	estimated	contract	estimated		
		costs and	earnings in	costs and	earnings in		
		estimated	excess of	estimated	excess of		
		billings	earnings	billings	earnings		
		Three Months Ended		Three Months Ended		Three Months Ended	
		March 31, 2024		March 31, 2024		March 31, 2023	
		Construction		Construction contract		Construction contract	
		contract		Billings in excess of		Billings in excess of	
		costs and		construction contract		construction contract	
		estimated		costs and estimated		costs and estimated	
		earnings in		earnings in excess of		earnings in excess of	
		excess of		billings		billings	
		billings		earnings		earnings	
Beginning balance	Beginning balance	\$ 342	\$ 17,515	\$ 243	\$ 4,881		
Revenue recognized	Revenue recognized						
that was included in the balance at the beginning of the period	that was included in the balance at the beginning of the period	—	(17,515)	—	(4,881)		

Increases due to new billings, excluding amounts recognized as revenue during the period	Increases due to new billings, excluding amounts recognized as revenue during the period	—	24,570	—	16,312
Transferred to receivables	Transferred to receivables	(342)	—	(478)	—
Construction contract costs and estimated earnings not billed during the period	Construction contract costs and estimated earnings not billed during the period	440	—	232	—
Changes due to cumulative catch-up adjustment arising from changes in the estimate of the stage of completion	Changes due to cumulative catch-up adjustment arising from changes in the estimate of the stage of completion	—	(1,443)	235	(576)
Ending balance	Ending balance	\$ 440	\$ 23,127	\$ 232	\$ 15,736

The Company defers pre-contract costs when such costs are directly associated with specific anticipated contracts and their recovery is probable. Pre-contract costs of \$1.9 million \$2.1 million and \$1.3 million \$1.9 million were deferred as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, respectively. Amortization of pre-contract costs for the nine three months ended September 30, 2023 March 31, 2024 and 2022 2023 was \$0.3 million \$0.2 million and \$0.8 million \$0.3 million, respectively.

Construction receivables and payables include retentions, which are amounts that are generally withheld until the completion of the contract or the satisfaction of certain restrictive conditions such as fulfillment guarantees. As of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, construction receivables included retentions of \$25.4 million \$31.1 million and \$8.3 million \$28.7 million, respectively. The Company expects to collect substantially all construction receivables outstanding as of September 30, 2023 March 31, 2024 during the next 12 to 24 months. As of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, construction payables included

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retentions of \$33.5 million \$40.7 million and \$24.7 million \$38.2 million, respectively. The Company expects to pay substantially all construction payables outstanding as of September 30, 2023 March 31, 2024 during the next 12 to 24 months.

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The Company's net position on uncompleted construction contracts comprised the following as of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023 (in thousands):

September 30, 2023	December 31, 2022	March 31, 2024	December 31, 2023

Costs incurred on uncompleted construction contracts	Costs incurred on uncompleted construction contracts	\$595,195	\$571,465
Estimated earnings	Estimated earnings	21,997	22,162
Billings	Billings	(639,879)	(610,800)
Net position	Net position	\$(22,687)	\$(17,173)
Construction contract costs and estimated earnings in excess of billings	Construction contract costs and estimated earnings in excess of billings	\$ 440	\$ 342
Construction contract costs and estimated earnings in excess of billings	Construction contract costs and estimated earnings in excess of billings		
Billings in excess of construction contract costs and estimated earnings	Billings in excess of construction contract costs and estimated earnings	(23,127)	(17,515)
Net position	Net position	\$(22,687)	\$(17,173)

The above table reflects the net effect of projects closed as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, respectively, as applicable.

The Company's balances and changes in construction contract price allocated to unsatisfied performance obligations (backlog) as of **September 30, 2023** **March 31, 2024** and **2022** **2023** were as follows (in thousands):

		Three Months Ended September 30,		Nine Months Ended September 30,	
		2023	2022	2023	2022
Beginning backlog	Beginning backlog	\$ 592,787	\$ 541,214	\$ 665,564	\$ 215,518
Beginning backlog					
Beginning backlog					
New contracts/change orders					
New contracts/change orders					
New contracts/change orders	New contracts/change orders	20,646	53,966	135,414	449,712
Work performed	Work performed	(99,855)	(69,251)	(287,400)	(139,301)
Work performed					
Work performed					
Ending backlog	Ending backlog	\$ 513,578	\$ 525,929	\$ 513,578	\$ 525,929
Ending backlog					
Ending backlog					

The Company expects to complete a majority of the uncompleted contracts in place as of **September 30, 2023** **March 31, 2024** during the next 12 to 24 months.

8.9. Indebtedness

Credit Facility

On August 23, 2022, the Company, as parent guarantor, and the Operating Partnership, as borrower, entered into an amended and restated credit agreement (the "Credit Agreement"), which provides for a \$550.0 million credit facility comprised of a \$250.0 million senior unsecured revolving credit facility (the "revolving credit facility") and a \$300.0 million senior unsecured term loan facility (the "term loan facility" and, together with the revolving credit facility, the "credit facility"), with a syndicate of banks.

The credit facility includes an accordion feature that allows the total commitments to be increased to \$1.0 billion, subject to certain conditions, including obtaining commitments from any one or more lenders. The revolving credit facility has a scheduled maturity date of January 22, 2027, with two six-month extension options, subject to the Company's satisfaction of certain conditions, including payment of a 0.075% extension fee at each extension. The term loan facility has a scheduled maturity date of January 21, 2028.

On August 29, 2023, the Company increased the capacity of the revolving credit facility by \$105.0 million by exercising the accordion feature in part, bringing the revolving credit facility capacity to \$355.0 million and the total credit facility capacity to \$655.0 million.

The revolving credit facility bears interest at the Secured Overnight Financing Rate ("SOFR") plus a margin ranging from 1.30% to 1.85% and a credit spread adjustment of 0.10%, and the term loan facility bears interest at SOFR plus a margin ranging from 1.25% to 1.80% and a credit spread adjustment of 0.10%, in each case depending on the Company's total leverage. The Company is also obligated to pay an unused commitment fee of 15 or 25 basis points on the unused portions of the commitments under the revolving credit facility, depending on the amount of borrowings under the revolving credit

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facility. If the Company or the Operating Partnership attains investment grade credit ratings from both S&P Global Ratings and Moody's Investors Service, Inc., the Operating Partnership may elect to have borrowings become subject to interest rates based on such credit ratings.

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As of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, the outstanding balance on the revolving credit facility was \$200.0 million \$289.0 million and \$61.0 million \$267.0 million, respectively. The outstanding balance on the term loan facility was \$300.0 million as of both September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023. As of September 30, 2023 March 31, 2024, the effective interest rates on the revolving credit facility and the term loan facility, before giving effect to interest rate caps and swaps, were 6.82% 6.93% and 6.72% 6.88%, respectively. After giving effect to interest rate caps and swaps, the effective interest rates on the revolving credit facility and the term loan facility were 4.40% 4.10% and 3.02% 4.05%, respectively, as of September 30, 2023 March 31, 2024. The Operating Partnership may, at any time, voluntarily prepay any loan under the credit facility in whole or in part without premium or penalty.

The Operating Partnership is the borrower, and its obligations under the credit facility are guaranteed by the Company and certain of its subsidiaries that are not otherwise prohibited from providing such guaranty. The Credit Agreement contains customary representations and warranties and financial and other affirmative and negative covenants. The Company's ability to borrow under the credit facility is subject to ongoing compliance with a number of financial covenants, affirmative covenants, and other restrictions. The Credit Agreement includes customary events of default, in certain cases subject to customary cure periods. The occurrence of an event of default, if not cured within the applicable cure period, would permit the lenders to, among other things, declare the unpaid principal, accrued and unpaid interest, and all other amounts payable under the credit facility to be immediately due and payable.

M&T Term Loan Facility

On December 6, 2022, the Company, as parent guarantor, and the Operating Partnership, as borrower, entered into a term loan agreement (the "M&T term loan agreement") with Manufacturers and Traders Trust Company, as lender and administrative agent, which provides a \$100.0 million senior unsecured term loan facility (the "M&T term loan facility"), with the option to increase the total capacity to \$200.0 million, subject to the Company's satisfaction of certain conditions. The proceeds from the M&T term loan facility were used to repay the loans secured by the Wills Wharf, 249 Central Park Retail, Fountain Plaza Retail, and South Retail properties. The M&T term loan facility has a scheduled maturity date of March 8, 2027, with a one-year extension option, subject to the Company's satisfaction of certain conditions, including payment of a 0.075% extension fee.

The M&T term loan facility bears interest at a rate elected by the Operating Partnership based on term SOFR, Daily Simple SOFR, or the Base Rate (as defined below), and in each case plus a margin. A term SOFR or Daily Simple SOFR loan is also subject to a credit spread adjustment of 0.10%. The margin under each interest rate election depends on the Company's total leverage. The "Base Rate" is equal to the highest of: (a) the rate of interest in effect for such day as publicly announced from time to time by M&T Bank as its "prime rate" for such day, (b) the Federal Funds Rate for such day, plus 0.50%, (c) one month term SOFR for such day plus 100 basis points and (d) 1.00%. The Operating Partnership has elected for the loan to bear interest at term SOFR plus margin. If the Company or the Operating Partnership attains investment grade credit ratings from both S&P Global Ratings and Moody's Investor Service, Inc., the Operating Partnership may elect to have borrowings become subject to interest rates based on such credit ratings.

As of each of September 30, 2023 March 31, 2024 and December 31, 2022 December 31, 2023, the outstanding balance on the M&T term loan facility was \$100.0 million. As of September 30, 2023 March 31, 2024, the effective interest rate on the M&T term loan facility, before giving effect to interest rate swaps, was 6.72% 6.88%. After giving effect to

interest rate swaps, the effective interest rate on the M&T term loan facility was **4.90% 5.05%** as of **September 30, 2023** **March 31, 2024**. The Operating Partnership may, at any time, voluntarily prepay the M&T term loan facility in whole or in part without premium or penalty, provided certain conditions are met.

The Operating Partnership is the borrower under the M&T term loan facility, and its obligations under the M&T term loan facility are guaranteed by the Company and certain of its subsidiaries that are not otherwise prohibited from providing such guaranty. The M&T term loan agreement contains customary representations and warranties and financial and other affirmative and negative covenants. The Company's ability to borrow under the M&T term loan facility is subject to ongoing compliance with a number of financial covenants, affirmative covenants, and other restrictions. The term loan agreement includes customary events of default, in certain cases subject to customary cure periods. The occurrence of an event of default, if not cured within the applicable cure period, would permit the lenders to, among other things, declare the unpaid principal, accrued and unpaid interest, and all other amounts payable under the M&T term loan facility to be immediately due and payable.

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TD Term Loan Facility

On May 19, 2023, the Company, as parent guarantor, and the Operating Partnership, as borrower, entered into a term loan agreement (the "TD term loan agreement") with Toronto Dominion (Texas) LLC, as administrative agent, and TD Bank, N.A. as lender, which provides a \$75.0 million senior unsecured term loan facility (the "TD term loan facility"), with the option to increase the total capacity to \$150.0 million, subject to the Company's satisfaction of certain conditions. **The proceeds from the TD term loan facility were used in connection with the acquisition of The Interlock, which is detailed in Note 5.** The TD term loan facility has a scheduled maturity date of May 19, 2025, with a one-year extension option, subject to the Company's satisfaction of certain conditions, including payment of a 0.15% extension fee.

The TD term loan facility bears interest at a rate elected by the Operating Partnership based on term SOFR, Daily Simple SOFR, or the Base Rate (as defined below), and in each case plus a margin. A term SOFR or Daily Simple SOFR loan is also subject to a credit spread adjustment of 0.10%. The margin under each interest rate election depends on the Company's total leverage. The "Base Rate" is equal to the highest of: (a) the Federal Funds Rate for such day, plus 0.50% (b) the rate of interest in effect for such day as publicly announced from time to time by the administrative agent as its "prime rate" for such day, (c) one month term SOFR for such day plus 100 basis points and (d) 1.00%. The Operating Partnership has elected for the loan to bear interest at term SOFR plus margin. If the Company or the Operating Partnership attains investment grade credit ratings from both S&P Global Ratings and Moody's Investor Service, Inc., the Operating Partnership may elect to have borrowings become subject to interest rates based on such credit ratings.

On June 29, 2023, the TD term loan facility commitment increased to \$95.0 million as a result of the addition of a second lender to the facility.

As of **September 30, 2023** **each of March 31, 2024 and December 31, 2023**, the outstanding balance on the TD term loan facility was \$95.0 million. As of **September 30, 2023** **March 31, 2024**, the effective interest rate on the TD term loan facility, before giving effect to interest rate swaps, was **6.82% 6.98%**. After giving effect to interest rate swaps, the effective interest rate on the TD term loan facility was **4.70% 4.85%** as of **September 30, 2023** **March 31, 2024**. The Operating Partnership may, at any time, voluntarily prepay the TD term loan facility in whole or in part without premium or penalty, provided certain conditions are met.

The Operating Partnership is the borrower under the TD term loan facility, and its obligations under the TD term loan facility are guaranteed by the Company and certain of its subsidiaries that are not otherwise prohibited from providing such guaranty. The TD term loan agreement contains customary representations and warranties and financial and other affirmative and negative covenants. The Company's ability to borrow under the TD term loan facility is subject to ongoing compliance with a number of financial covenants, affirmative covenants, and other restrictions. The TD term loan agreement includes customary events of default, in certain cases subject to customary cure periods. The occurrence of an event of default, if not cured within the applicable cure period, would permit the lenders to, among other things, declare the unpaid principal, accrued and unpaid interest, and all other amounts payable under the TD term loan facility to be immediately due and payable.

The Company is currently in compliance with all covenants under the Credit Agreement, the M&T term loan agreement, and TD term loan agreement, all of which are substantially similar.

Other 2023 2024 Financing Activity

Effective April 3, 2023, the Company transitioned the \$69.0 million loan secured by Thames Street Wharf to SOFR, previously indexed to the Bloomberg Short-Term Yield Index (BSBY). The modified loan bears interest at a rate of SOFR plus a spread of 1.30% and a credit spread adjustment of 0.10%.

Effective April 3, 2023, the Company transitioned the \$175.0 million loan secured by the Constellation Energy Building to SOFR, previously indexed to BSBY. The modified loan bears interest at a rate of SOFR plus a spread of 1.50% and a credit spread adjustment of 0.11%.

During the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, the Company borrowed **\$27.7 million** **\$10.9 million** under its existing construction loans to fund **new** **ongoing** development and construction.

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9.10. Derivative Financial Instruments

The Company enters into interest rate derivative contracts to manage exposure to interest rate risks. The Company does not use derivative financial instruments for trading or speculative purposes. Derivative financial instruments are recognized at fair value and presented within other assets and other liabilities in the condensed consolidated balance sheets. Gains and losses resulting from changes in the fair value of derivatives that are neither designated nor qualify as hedging instruments are recognized within the change in fair value of derivatives and other in the condensed consolidated statements of comprehensive income. For derivatives that qualify as cash flow hedges, the gain or loss is reported as a component of other comprehensive income (loss) and reclassified into earnings in the periods during which the hedged forecasted transaction affects earnings.

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As of September 30, 2023 March 31, 2024, the Company had the following held one interest rate cap corridor. The Company purchased a SOFR interest rate caps (\$ cap at 1.00% and sold a SOFR interest rate cap at 3.00%, resulting in thousands):

Effective Date	Maturity Date	Notional Amount	Strike Rate	Premium Paid
11/1/2020	11/1/2023	\$ 84,375 ^(a)	1.84 %	\$ 91
7/5/2022	1/1/2024	35,100 ^(a)	1.00%-3.00% ^(b)	120 ^(c)
9/1/2022	9/1/2024	57,089 ^{(a)(d)}	1.00%-3.00% ^(b)	1,370
Total		\$ 176,564		\$ 1,581

(a) Designated a SOFR interest rate cap corridor of 1.00% to 3.00%, effective on September 1, 2022. This corridor is designated as a cash flow hedge.

(b) The Company purchased interest rate caps at 1.00% and sold interest rate caps at 3.00%, resulting in interest rate cap corridors of 1.00% and 3.00%. The intended goal of these corridors is to provide a level of protection from the effect of rising interest rates and reduce the all-in cost all-in-cost of the derivative instrument.

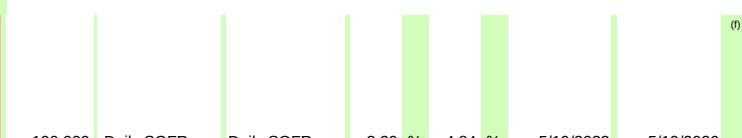
(c) This amount represents The Company paid a premium of \$1.4 million to purchase the sum corridor. As of the premiums paid on the original instruments. The caps were blended and extended for a net zero premium during the year ended December 31, 2022.

(d) Represents March 31, 2024, the notional amount as of September 30, 2023, was \$73.6 million, which is the maximum notional amount. The notional amount corridor is scheduled to increase over the term of the corridor in accordance with projected borrowings mature on the associated loan. The maximum notional amount that will eventually be in effect is \$73.6 million. September 1, 2024.

As of September 30, 2023 March 31, 2024, the Company held the following floating-to-fixed interest rate swaps (\$ in thousands):

Related Debt	Related Debt	Notional Amount	Swap		Debt		
			Index	Rate	Fixed Rate	Effective Date	Expiration Date
Senior unsecured term loan	Senior unsecured term loan	\$ 10,500	SOFR	2.94 %	4.34 %	10/12/2018	10/12/2023
Floating rate pool of loans		50,000	SOFR	3.40 %	4.91 %	7/5/2023	1/1/2024
Constellation Energy Building		175,000	SOFR	1.84 %	3.46 %	4/1/2023	2/1/2024
Floating rate pool of loans		200,000	SOFR	3.39 %	4.90 %	7/1/2023	3/1/2024
Senior unsecured term loan							
Senior unsecured term loan							
Senior unsecured term loan							
Senior unsecured term loan							
Senior unsecured term loan							

Senior	Senior	(a)	1-	(b)				
unsecured	unsecured		month					
term loan	term loan	25,000	SOFR	0.42 %	1.82 %	4/1/2020	4/1/2024	
Senior	Senior	(a)	1-	(b)				
unsecured	unsecured		month					
term loan	term loan	25,000	SOFR	0.33 %	1.73 %	4/1/2020	4/1/2024	
Senior	Senior	(a)	1-	(b)				
unsecured	unsecured		Daily					
term loan	term loan	25,000	SOFR	0.44 %	1.84 %	4/1/2020	4/1/2024	
Harbor	Harbor	(f)						
Point Parcel	Point Parcel							
3 senior	3 senior		1-					
construction	construction		month					
loan	loan	90,000	SOFR	2.75 %	4.82 %	10/2/2023	10/1/2025	
Harbor Point Parcel 3								
senior construction loan								
Harbor Point Parcel 3								
senior construction loan								
Floating	Floating	(g)	1-					
rate pool of	rate pool of		month					
loans	loans	330,000	SOFR	2.75 %	4.26 %	10/1/2023	10/1/2025	
Floating rate pool of								
loans								
Floating rate pool of								
loans								
Harbor Point Parcel 4								
senior construction loan								
Harbor Point Parcel 4								
senior construction loan								
Harbor Point Parcel 4								
senior construction loan								
Floating rate pool of								
loans								
Floating rate pool of								
loans								
Floating rate pool of								
loans								
Revolving credit facility								
and TD unsecured term								
loan								
Revolving credit facility								
and TD unsecured term								
loan								
Revolving	Revolving	(h)						
credit	credit							
facility and	facility and							
TD	TD							
unsecured	unsecured		Daily					
term loan	term loan	100,000	SOFR	3.20 %	4.70 %	5/19/2023	5/19/2026	
Thames	Thames	(a)	(b)					
Street	Street		Daily					
Wharf	Wharf	68,253	SOFR	0.93 %	2.33 %	9/30/2021	9/30/2026	
M&T	M&T	(a)	1-					
unsecured	unsecured		month					
term loan	term loan	100,000	SOFR	3.50 %	4.90 %	12/6/2022	12/6/2027	
M&T unsecured term								
loan								
M&T unsecured term								
loan								



Liberty Retail & Apartments								
Liberty Retail & Apartments								
Liberty Retail & Apartments								
Senior unsecured term loan								
Senior unsecured term loan								
Senior unsecured term loan	Senior unsecured term loan	1- month						
Senior unsecured term loan	100,000	SOFR	3.43 %	4.83 %	12/13/2022	1/21/2028		
Total	Total	\$1,298,753						
Total								
Total								

(a) Designated as a cash flow hedge.

(b) Transitioned to SOFR during the nine months ended September 30, 2023.

(c) On July 6, 2023, the Company terminated a SOFR corridor of 1.00%-3.00% with a notional amount of \$50.0 million, and entered into this interest rate swap agreement. The Company paid a net zero premium for this transaction.

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(d) Effective April 4, 2023, the Company terminated its 4.00% BSBY interest rate cap with a notional amount of \$175.0 million and its BSBY corridor of 1.00%-3.00% with a notional amount of \$175.0 million and, effective April 3, 2023, entered into this interest rate swap agreement. The Company paid a net zero premium for this transaction.

(e) On July 5, 2023, the Company terminated a SOFR corridor of 1.00%-3.00% with a notional amount of \$200.0 million, and entered into this interest rate swap agreement. The Company paid a net zero premium for this transaction.

(f) This interest rate swap agreement reduces the Company's interest rate exposure on the \$180.4 million senior construction loan secured by the Company's Harbor Point Parcel 3 equity method investment as described in Note 5. As such, the loan is not reflected on the Company's consolidated balance sheets. The Company also paid \$3.6 million to reduce the swap fixed rate. This interest rate swap agreement was executed in September 2023, but was not effective until October 2, 2023.

(g)(c) The Company paid \$13.3 million to reduce the swap fixed rate.

(d) (3) The Company paid \$3.9 million to reduce the swap fixed rate.
(d) This interest rate swap agreement was executed reduces the Company's interest rate exposure on the \$109.7 million senior construction loan secured by the Company's Harbor Point Parcel 4 equity method investment as described in September 2023, but was Note 6. As such, the loan is not effective until October 1, 2023, reflected on the Company's consolidated balance sheets. The Company also paid \$3.9 million to reduce the swap fixed rate.

(h) (e) The Company paid \$10.5 million to reduce the swap fixed rate.

(f) Subject to cancellation by the counterparty beginning on May 1, 2025 and the first day of each month thereafter

(g) The Company novated the existing 3.43% fixed rate swap with a \$100.0 million notional amount and assigned \$21.0 million to the loan secured by Liberty Retail & Apartments, effective February 1, 2024.

For the interest rate swaps and caps designated as cash flow hedges, realized gains and losses are reclassified out of accumulated other comprehensive income to interest expense in the condensed consolidated statements of comprehensive income due to payments received from and paid to the counterparty. During the next 12 months, the Company anticipates recognizing approximately ~~\$11.6~~ ~~\$4.2~~ million of net hedging gains as reductions to interest expense. These amounts will be reclassified from accumulated other comprehensive income into earnings to offset the variability of the hedged items during this period.

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The Company's derivatives were comprised of the following as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023** (in thousands):

September 30, 2023		December 31, 2022		March 31, 2024		December 31, 2023	
Notional Amount		Notional Amount		Notional Amount		Notional Amount	
Asset	Liability	Asset	Liability	Asset	Liability	Asset	Liability

Derivatives	Derivatives					
not	not					
designated	designated					
as	as					
accounting	accounting					
hedges	hedges					
Interest	Interest					
rate	rate					
swaps	swaps	\$ 620,000	\$ 22,465	\$ —	\$ 250,000	\$ 2,201
Interest rate swaps						
Interest rate swaps						
Interest	Interest					
rate caps	rate caps	—	—	—	289,479	2,102
Total	Total					
derivatives	derivatives					
not	not					
designated	designated					
as	as					
accounting	accounting					
hedges	hedges	620,000	22,465	—	539,479	4,303
Derivatives	Derivatives					
designated	designated					
as	as					
accounting	accounting					
hedges	hedges					
Interest	Interest					
rate	rate					
swaps	swaps	678,753	15,777	—	187,670	11,247
Interest rate swaps						
Interest rate swaps						
Interest	Interest					
rate caps	rate caps	176,564	1,680	—	561,200	13,565
Total	Total					
derivatives	derivatives	\$1,475,317	\$39,922	\$ —	\$1,288,349	\$29,115

The unrealized changes in the fair value of the Company's derivatives during the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were comprised of the following (in thousands):

	Interest rate swaps	Three Months Ended September 30,		Nine Months Ended September 30,	
		2023		2022	
		\$ 4,952	\$ 4,330	\$ 12,188	\$ 13,894
Interest rate swaps					
Interest rate swaps					
Interest rate swaps					
Interest rate caps	Interest rate caps	20	3,587	(346)	12,586
Total change in fair value of interest rate derivatives		\$ 4,972	\$ 7,917	\$ 11,842	\$ 26,480
Interest rate caps					
Interest rate caps					
Total unrealized change in fair value of interest rate derivatives					
Total unrealized change in fair value of interest rate derivatives					
Total unrealized change in fair value of interest rate derivatives					
Comprehensive income statement presentation:					

Comprehensive income statement presentation:		Comprehensive income statement presentation:					
Comprehensive income statement presentation:	Comprehensive income statement presentation:						
Change in fair value of derivatives and other	Change in fair value of derivatives and other	\$ 1,484	\$ 809	\$ 1,974	\$ 7,700		
Change in fair value of derivatives and other							
Change in fair value of derivatives and other							
Unrealized cash flow hedge gains	Unrealized cash flow hedge gains	3,488	7,108	9,868	18,780		
Total change in fair value of interest rate derivatives		\$ 4,972	\$ 7,917	\$ 11,842	\$ 26,480		
Unrealized cash flow hedge gains							
Unrealized cash flow hedge gains							
Total unrealized change in fair value of interest rate derivatives							
Total unrealized change in fair value of interest rate derivatives							
Total unrealized change in fair value of interest rate derivatives							

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10.11. Equity

Stockholders' Equity

On March 10, 2020, the Company commenced an at-the-market continuous equity offering program (the "ATM Program") through which the Company may, from time to time, issue and sell shares of its common stock and shares of its 6.75% Series A Cumulative Redeemable Perpetual Preferred Stock (the "Series A Preferred Stock") having an aggregate offering price of up to \$300.0 million, to or through its sales agents and, with respect to shares of its common stock, may enter into separate forward sales agreements to or through the forward purchaser.

During the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, the Company did not issue any shares of common stock or Series A Preferred Stock under the ATM Program. Shares having an aggregate offering price of \$205.0 million remained unsold under the ATM Program as of **November 3, 2023** **May 6, 2024**.

On **April 3, 2023** **January 2, 2024**, in connection with the tender by a holder of Class A Units of **51,000** Class A Units for redemption by the Operating Partnership, the Company elected to satisfy the redemption request with a cash payment of **\$0.6 million**.

On **July 14, 2023**, in connection with the tender by a holder of Class A Units of **10,146** **9,286** Class A Units for redemption by the Operating Partnership, the Company elected to satisfy the redemption request with a cash payment of **\$0.1 million**.

Noncontrolling Interests

As of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, the Company held a **75.8%** **75.5%** and **76.7%** **75.6%** economic interest in the Operating Partnership, respectively. As of **September 30, 2023** **March 31, 2024**, the Company also held a preferred interest in the Operating Partnership in the form of preferred units with a liquidation preference of \$171.1 million. The Company is the primary beneficiary of the Operating Partnership as it has the power to direct the activities of the Operating Partnership and the rights to absorb **75.8%** **75.5%** of the net income of the Operating Partnership. As the primary beneficiary, the Company consolidates the financial position and results of operations of the Operating Partnership. Noncontrolling interests in the Operating Partnership

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represent units of limited partnership interest in the Operating Partnership not held by the Company. As of **September 30, 2023** **March 31, 2024**, there were **21,603,062** **21,543,776** Class A Units and **39,694** **165,523** LTIP Units in the Operating Partnership ("LTIP Units") not held by the Company. The Company's financial position and results of operations are the same as those of the Operating Partnership.

Additionally, the Operating Partnership owns a majority interest in certain non-wholly owned operating and development properties. The noncontrolling interest for consolidated real estate entities was **\$10.4 million** **\$9.6 million** and **\$24.1 million** **\$10.0 million** as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, respectively, which represents the minority partners' interest in certain joint venture entities.

Share Repurchase Program

On June 15, 2023, the Company adopted a \$50.0 million share repurchase program (the "Share Repurchase Program"). Under the Share Repurchase Program, the Company may repurchase shares of common stock and Series A Preferred Stock from time to time in the open market, in block purchases, through privately negotiated transactions, the use of trading plans intended to qualify under Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, or other means. The Share Repurchase Program does not obligate the Company to acquire any specific number of shares or acquire shares over any specific period of time. The Share Repurchase Program may be suspended or discontinued at any time by the Company and does not have an expiration date.

During the **nine** **three** months ended **September 30, 2023**, the Company repurchased 62,293 shares of common stock. During the **nine** **months** ended **September 30, 2023** **March 31, 2024**, the Company did not repurchase any shares of common stock or Series A Preferred Stock. As of **September 30, 2023** **March 31, 2024**, **\$49.4** **\$37.4** million remained available for repurchases under the Share Repurchase Program.

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Dividends and Distributions

During the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, the following dividends/distributions were declared or paid:

Equity type	Equity type	Declaration Date			Record Date	Payment Date	Dividends per Share/Unit	Aggregate Dividends/Distributions on Stock and Units (in thousands)	Equity type	Declaration Date			Record Date	Payment Date	Dividends per Share/Unit	Aggregate Dividends/Distributions on Stock and Units (in thousands)	
		Common Stock/Class	Common Stock/Class	Common Stock/Class					Common Stock/Class A Units								
Common Stock/Class	Common Stock/Class								A Units	A Units	11/04/2022	12/28/2023	01/05/2023	\$ 0.190	\$ 16,785		
Common Stock/Class	Common Stock/Class								A Units	A Units	02/28/2023	03/29/2023	04/06/2023	0.190	16,825		
Common Stock/Class A Units	Common Stock/Class A Units								Common Stock/Class A Units	Common Stock/Class A Units	05/08/2023	06/28/2023	07/06/2023	0.195	17,471		
Common Stock/Class A Units	Common Stock/Class A Units								Common Stock/Class A Units	Common Stock/Class A Units	09/15/2023	09/27/2023	10/05/2023	0.195	17,476		
Series A Preferred Stock																	
Series A Preferred Stock	Series A Preferred Stock								Series A Preferred Stock	Series A Preferred Stock	11/04/2022	01/03/2023	01/13/2023	0.421875	2,887		
Series A Preferred Stock	Series A Preferred Stock								Series A Preferred Stock	Series A Preferred Stock	02/28/2023	04/03/2023	04/14/2023	0.421875	2,887		
Series A Preferred Stock	Series A Preferred Stock								Series A Preferred Stock	Series A Preferred Stock	05/08/2023	07/03/2023	07/14/2023	0.421875	2,887		
Series A Preferred Stock	Series A Preferred Stock								Series A Preferred Stock	Series A Preferred Stock	09/15/2023	10/02/2023	10/13/2023	0.421875	2,887		

11.12. Stock-Based Compensation

The Company's Amended and Restated 2013 Equity Incentive Plan, as amended June 14, 2023 (the "Equity Plan"), permits the grant of restricted stock awards, stock options, stock appreciation rights, performance units, LTIP Units and other equity-based awards up to an aggregate of 3,400,000 shares of common stock. As of **September 30, 2023** **March 31, 2024**, there were **1,567,039** **1,155,595** shares available for issuance under the Equity Plan.

During the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, the Company granted an aggregate of **432,605** **415,142** shares of restricted stock, performance units, and LTIP Units to employees and non-employee directors with a weighted average grant date fair value of **\$12.47** **\$10.38** per share, or performance unit, and LTIP Unit. Of **those** **unit**. During the three months ended March 31, 2024, employees surrendered **91,623** shares **87,986** were surrendered by the employees of restricted stock for income tax withholdings and **2,800** **4,150** were forfeited in accordance with service conditions of grants (excluding items noted below). Employee restricted stock awards generally vest over a period of two years: one-third immediately on the grant date and the remaining two-thirds in equal amounts on the first two anniversaries following the grant date, subject to continued service to the Company. Executive officers' restricted shares or LTIP Units generally vest over a period of three years: two-fifths immediately on the grant date and the remaining three-fifths in equal amounts on the first three anniversaries following the grant date, subject to continued service to the Company. Non-employee director restricted stock awards or LTIP Units may vest either immediately upon grant or over a period of one year, subject to continued service to the Company. Employee performance units generally vest over a period of six years: two-fifths on the last day of a three year performance period, and the remaining three-fifths in equal amounts on the first three anniversaries following the end of the three year performance period, subject to continued service to the Company and certain market conditions. Unvested restricted stock awards, performance units and LTIP Units are entitled to receive distributions from their grant date.

During the three months ended **September 30, 2023** **March 31, 2024** and **2022, 2023**, the Company recognized **\$0.9 million** **\$2.4 million** and **\$0.7 million**, respectively, of stock-based compensation cost. During the nine months ended **September 30, 2023** and **2022**, the Company recognized **\$3.3 million** and **\$3.1 million** **\$2.1 million**, respectively, of stock-based compensation cost. As of **September 30, 2023** **March 31, 2024**, there were **312,233** **434,222** non-vested restricted shares, performance units, and LTIP Units outstanding; the total unrecognized compensation expense related to non-vested

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restricted shares, performance units, and LTIP Units was **\$2.4 million** **\$4.6 million**, which the Company expects to recognize over the next **30** **69** months.

As a result of the Company inadvertently issuing more shares of common stock than were available for issuance under the Equity Plan, on May 9, 2023, the Company's Chief Executive Officer and the Company's Chief Financial Officer forfeited 75,321 and 8,975 restricted shares of common stock, respectively. Following approval by the Company's board of directors and stockholders of an amendment to the Equity Plan to increase the number of shares available for issuance thereunder, on June 20, 2023, 75,321 and 8,975 restricted shares of common stock were granted to the Company's Chief Executive Officer and the Company's Chief Financial Officer, respectively, one-third of which will vest on March 3, 2024, one-third of which will vest on March 3, 2025, and one-third of which will vest on March 3, 2026, subject to the executives' continued employment on such dates.

12 **13** Fair Value of Financial Instruments

Fair value measurements are based on assumptions that market participants would use in pricing an asset or a liability. The hierarchy for inputs used in measuring fair value is as follows:

Level 1 — quoted prices in active markets for identical assets or liabilities

Level 2 — observable inputs other than quoted prices in active markets for identical assets and liabilities

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Level 3 — unobservable inputs

Except as disclosed below, the carrying amounts of the Company's financial instruments approximate their fair values. Financial assets and liabilities whose fair values are measured on a recurring basis using Level 2 inputs consist of interest rate swaps and caps. The Company measures the fair values of these assets and liabilities based on prices provided by independent market participants that are based on observable inputs using market-based valuation techniques.

Financial assets and liabilities whose fair values are not measured at fair value but for which the fair value is disclosed include the Company's notes receivable and indebtedness. The fair value is estimated by discounting the future cash flows of each instrument at estimated market rates consistent with the maturity, credit characteristics, and other terms of the arrangements, which are Level 3 inputs under the fair value hierarchy.

In certain cases, the inputs used to estimate the fair value may fall into different levels of the fair value hierarchy. For disclosure purposes, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement.

Considerable judgment is used to estimate the fair value of financial instruments. The estimates of fair value presented herein are not necessarily indicative of the amounts that could be realized upon disposition of the financial instruments.

The carrying amounts and fair values of the Company's financial instruments as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023** were as follows (in thousands):

	September 30, 2023		December 31, 2022		March 31, 2024		December 31, 2023	
	Carrying Value	Fair Value	Carrying Value	Fair Value	Carrying Value	Fair Value	Carrying Value	Fair Value
Indebtedness, Indebtedness, net ^(a)	\$1,333,114	\$1,307,552	\$1,079,233	\$1,058,530				
Notes receivable, net	83,713	83,713	136,039	136,039				
Interest rate swap and cap assets	39,922	39,922	29,115	29,115				
Interest rate swap and cap assets								
Interest rate swap and cap assets								

(a) Excludes **\$11.3** **\$9.4** million and **\$11.0** **\$10.4** million of deferred financing costs as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, respectively.

13. 14. Related Party Transactions

The Company provides general contracting services to certain related party entities that are included in these condensed consolidated financial statements. Revenue and gross profit from construction contracts with these entities for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** were nominal. There were no outstanding construction receivables due from related parties as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**.

The Company provides general contracting services to the Harbor Point Parcel 3 and Harbor Point Parcel 4 ventures. See Note 5 for more information. During the three and nine months ended **September 30, 2023**, the Company recognized gross profit of **\$0.3** million **March 31, 2024** and **\$1.0** million, respectively, relating to these construction contracts. During the three and nine months ended **September 30, 2022, 2023**, the Company recognized gross profit of **\$0.2** million and **\$0.4** **\$0.3** million, respectively, relating to these construction contracts.

14. 15. Commitments and Contingencies

Legal Proceedings

The Company is from time to time involved in various disputes, lawsuits, warranty claims, environmental, and other matters arising in the ordinary course of business. Management makes assumptions and estimates concerning the likelihood

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and amount of any potential loss relating to these matters.

The Company currently is a party to various legal proceedings, none of which management expects will have a material adverse effect on the Company's financial position, results of operations, or liquidity. Management accrues a liability for litigation if an unfavorable outcome is determined to be probable and the amount of loss can be reasonably estimated. If an unfavorable outcome is determined to be probable and a range of loss can be reasonably estimated, management accrues the best estimate within the range; however, if no amount within the range is a better estimate than any other, the minimum amount within the range is accrued. Legal fees related to litigation are expensed as incurred. Management does not believe

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that the ultimate outcome of these matters, either individually or in the aggregate, could have a material adverse effect on the Company's financial position or results of operations; however, litigation is subject to inherent uncertainties.

Under the Company's leases, tenants are typically obligated to indemnify the Company from and against all liabilities, costs, and expenses imposed upon or asserted against it as owner of the properties due to certain matters relating to the operation of the properties by the tenant.

Guarantees

In connection with certain of the Company's real estate financing activities and equity method investments, the Company has made guarantees to pay portions of certain senior loans of third parties associated with the development projects. As of **September 30, 2023** **March 31, 2024**, the Company had an outstanding guarantee liability of \$0.1 million related to the \$32.9 million senior loan on the Harbor Point Parcel 4. As of **September 30, 2023** **March 31, 2024**, no amounts have been funded on this senior loan.

Commitments

The Company has a bonding line of credit for its general contracting construction business and is contingently liable under performance and payment bonds, bonds for cancellation of mechanics liens and defect bonds. Such bonds collectively totaled \$7.7 million \$6.7 million and \$8.5 \$6.5 million as of **September 30, 2023** **March 31, 2024** and **December 31, 2022** **December 31, 2023**, respectively.

Unfunded Loan Commitments

The Company has certain commitments related to its notes receivable investments that it may be required to fund in the future. The Company is generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of the Company's direct control. As of **September 30, 2023** **March 31, 2024**, the Company had six notes receivable with a total of \$52.1 \$35.1 million of unfunded commitments. If commitments are funded in the future, interest will be charged at rates consistent with the existing investments. As of **September 30, 2023** **March 31, 2024**, the Company has recorded a \$0.9 million \$0.6 million CECL allowance that relates to the unfunded commitments, which was recorded as a liability in other liabilities in the consolidated balance sheet. See Note **6** **7** for more information.

15. 16. Subsequent Events

The Company has evaluated subsequent events through the date on which this Quarterly Report on Form 10-Q was filed, the date on which these financial statements were issued, and identified the items below for discussion.

Indebtedness

From **October 1, 2023** through **November 3, 2023** **April 1, 2024** to **May 6, 2024**, the Company had net borrowings of \$49.0 \$15.0 million on the revolving credit facility.

Derivative Financial Instruments

On **October 11, 2023** **From April 1, 2024 to May 6, 2024**, the Company **entered into an interest rate swap agreement with a notional amount of \$100.0 borrowed \$6.0 million and a SOFR rate of 2.75%** **on its construction loans to fund development activities.**

The **interest rate swap is effective November 1, 2023 and Company exercised its option to extend the maturity date on the loan secured by Chronicle Mill by one year, which will expire now mature on November 1, 2025 May 5, 2025**. The Company paid a \$3.9 million premium for this transaction, nominal extension fee. The Company also holds an additional one-year extension option that may extend the maturity date to May 5, 2026, subject to the Company's satisfaction of certain conditions.

Equity

From **October 2, 2023** through **October 9, 2023**, **In April 2024**, the Company **repurchased 533,699 issued and sold 87,392 shares of common stock at a weighted average price of \$10.45 per share under the Share Repurchase Program for \$5.5 ATM program, receiving net proceeds, after offering costs and commissions, of \$0.9 million**. As of **November 3, 2023**, the Company had approximately \$43.8 million remaining available for repurchases under the program.

On **October 2, 2023**, in connection with the tender by a holder of Class A Units of 50,000 Class A Units for redemption by the Operating Partnership, the Company elected to satisfy the redemption requests through the issuance of an equal number of shares of common stock.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

References to "we," "our," "us," and "our company" refer to Armada Hoffler Properties, Inc., a Maryland corporation, together with our consolidated subsidiaries, including Armada Hoffler, L.P., a Virginia limited partnership (the "Operating Partnership"), of which we are the sole general partner. The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report.

Forward-Looking Statements

This report contains forward-looking statements within the meaning of the federal securities laws. We caution investors that any forward-looking statements presented in this report, or which management may make orally or in writing from time to time, are based on beliefs and assumptions made by, and information currently available to, management. When used, the words "anticipate," "believe," "expect," "intend," "may," "might," "plan," "estimate," "project," "should," "will," "result," and similar expressions, which do not relate solely to historical matters, are intended to identify forward-looking statements. Such statements are subject to risks, uncertainties, and assumptions and are not guarantees of

future performance, which may be affected by known and unknown risks, trends, uncertainties, and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, or projected. We caution you that while forward-looking statements reflect our good faith beliefs when we make them, they are not guarantees of future performance and are impacted by actual events when they occur after we make such statements. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by law. Accordingly, investors should use caution in relying on past forward-looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data, or methods which may be incorrect or imprecise, and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

- adverse economic or real estate developments, either nationally or in the markets in which our properties are located;
- our failure to generate sufficient cash flows to service our outstanding indebtedness;
- defaults on, early terminations of, or non-renewal of leases by tenants, including significant tenants;
- bankruptcy or insolvency of a significant tenant or a substantial number of smaller tenants;
- the inability of one or more mezzanine loan borrowers to repay mezzanine loans or similar investments in accordance with their contractual terms;
- difficulties in identifying or completing development, acquisition, or disposition opportunities;
- our ability to commence or continue construction and development projects on the timeframes and terms currently anticipated;
- our failure to successfully operate developed and acquired properties;
- our failure to generate income in our general contracting and real estate services segment in amounts that we anticipate;
- fluctuations in interest rates;
- the impact of inflation, including increased increases in operating costs;
- our failure to obtain necessary outside financing on favorable terms or at all;
- our inability to extend the maturity of or refinance existing debt or comply with the financial covenants in the agreements that govern our existing debt;
- financial market fluctuations;
- risks that affect the general retail environment or the market for office properties or multifamily units;
- the competitive environment in which we operate;

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- decreased rental rates or increased vacancy rates;
- conflicts of interests with our officers and directors;
- lack or insufficient amounts of insurance;
- environmental uncertainties and risks related to adverse weather conditions and natural disasters;
- other factors affecting the real estate industry generally;
- our failure to maintain our qualification as a real estate investment trust ("REIT") for U.S. federal income tax purposes;
- limitations imposed on our business and our ability to satisfy complex rules in order for us to maintain our qualification as a REIT for U.S. federal income tax purposes;
- changes in governmental regulations or interpretations thereof, such as real estate and zoning laws and increases in real property tax rates and taxation of REITs; and
- potential negative impacts from changes to U.S. tax laws.

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We caution investors not to place undue reliance on these forward-looking statements and urge investors to carefully review the disclosures we make concerning risks and uncertainties in the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our most recent Annual Report on Form 10-K, as well as risks, uncertainties, and other factors discussed in this Quarterly Report on Form 10-Q, and other documents that we file from time to time with the Securities and Exchange Commission (the "SEC").

Business Description

We are a vertically-integrated, self-managed REIT with over four decades of experience developing, building, acquiring, and managing high-quality retail, office, and multifamily properties located primarily in the Mid-Atlantic and Southeastern United States. In addition to the ownership of our operating property portfolio, we develop and build properties for our own account and through joint ventures between us and unaffiliated partners and also invest in development projects through real estate financing arrangements.

We also provide general construction and development services to third-party clients, clients. Our construction and development experience includes mid- and high-rise office buildings, retail strip malls, retail power centers, multifamily apartment communities, hotels and conference centers, single- and multi-tenant industrial, distribution, and manufacturing facilities, educational, medical and special purpose facilities, government projects, parking garages, and mixed-use town centers.

Refer to Note 1 to our condensed consolidated financial statements in addition to developing and building Item 1 of this Quarterly Report on Form 10-Q for the composition of properties to be placed into our stabilized portfolio. As of September 30, 2023, in our operating property portfolio, consisted as well as properties under development or redevelopment.

Real Estate Financing Investments

Solis City Park II

On March 23, 2022, we entered into a \$20.6 million preferred equity investment for the development of a multifamily property located in Charlotte, North Carolina. The investment has economic terms consistent with a note receivable, including a mandatory redemption or maturity on April 28, 2026, and it is accounted for as a note receivable. Our investment bears interest at a rate of 13%, compounded annually, with a minimum preferred return of \$5.7 million, which represents approximately 24 months of interest. Our investment also earns an equity fee on our commitment of \$0.2 million, which is amortized through the following properties: date of redemption.

Property	Location	Ownership Interest
Retail		
Town Center of Virginia Beach		
249 Central Park Retail*		
Apex Entertainment*	Virginia Beach, Virginia	100 %
Columbus Village*	Virginia Beach, Virginia	100 %
Columbus Village II ⁽¹⁾ *	Virginia Beach, Virginia	100 %
Commerce Street Retail*	Virginia Beach, Virginia	100 %
Fountain Plaza Retail*	Virginia Beach, Virginia	100 %
Pembroke Square*	Virginia Beach, Virginia	100 %
Premier Retail*	Virginia Beach, Virginia	100 %
South Retail*	Virginia Beach, Virginia	100 %
Studio 56 Retail*	Virginia Beach, Virginia	100 %
Grocery Anchored		
Broad Creek Shopping Center	Norfolk, Virginia	100 %
Broadmoor Plaza	South Bend, Indiana	100 %
Brooks Crossing Retail*	Newport News, Virginia	65 % ⁽²⁾
Delray Beach Plaza*	Delray Beach, Florida	100 %
Greenbrier Square	Chesapeake, Virginia	100 %
Greentree Shopping Center	Chesapeake, Virginia	100 %
Hanbury Village	Chesapeake, Virginia	100 %

The balance on the Solis City Park II note was \$25.1 million as of March 31, 2024, which includes \$4.6 million of cumulative accrued interest and a discount of \$0.1 million due to unamortized equity fees. During the three months ended March 31, 2024, we recognized \$0.7 million of interest income on the note. As of March 31, 2024, this note was fully funded and the development property was approximately 73% leased.

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Lexington Square	Lexington, South Carolina	100 %
Market at Mill Creek	Mount Pleasant, South Carolina	100 %
North Pointe Center	Durham, North Carolina	100 %
Parkway Centre	Moultrie, Georgia	100 %
Parkway Marketplace	Virginia Beach, Virginia	100 %
Perry Hall Marketplace	Perry Hall, Maryland	100 %
Sandbridge Commons	Virginia Beach, Virginia	100 %
Tyre Neck Harris Teeter	Portsmouth, Virginia	100 %
Southeast Sunbelt		
Nexton Square*	Summerville, South Carolina	100 %
North Hampton Market	Taylors, South Carolina	100 %
Overlook Village	Asheville, North Carolina	100 %
Patterson Place	Durham, North Carolina	100 %
Providence Plaza*	Charlotte, North Carolina	100 %
South Square	Durham, North Carolina	100 %
The Interlock Retail*	Atlanta, Georgia	100 %
Wendover Village	Greensboro, North Carolina	100 %
Mid-Atlantic		
Dimmock Square	Colonial Heights, Virginia	100 %
Harrisonburg Regal	Harrisonburg, Virginia	100 %
Marketplace at Hilltop	Virginia Beach, Virginia	100 %
Red Mill Commons	Virginia Beach, Virginia	100 %
Southgate Square	Colonial Heights, Virginia	100 %
Southshore Shops	Chesterfield, Virginia	100 %
Office		
Town Center of Virginia Beach		
4525 Main Street*	Virginia Beach, Virginia	100 %
Armada Hoffer Tower*	Virginia Beach, Virginia	100 %
One Columbus*	Virginia Beach, Virginia	100 %
Two Columbus*	Virginia Beach, Virginia	100 %
Harbor Point - Baltimore Waterfront		
Constellation Office*	Baltimore, Maryland	90 %
Thames Street Wharf*	Baltimore, Maryland	100 %
Wills Wharf*	Baltimore, Maryland	100 %
Southeast Sunbelt		
One City Center*	Durham, North Carolina	100 %
The Interlock Office*	Atlanta, Georgia	100 %
Mid-Atlantic		
Brooks Crossing Office*	Newport News, Virginia	100 %
Multifamily		
Town Center of Virginia Beach		
Encore Apartments*	Virginia Beach, Virginia	100 %
Premier Apartments*	Virginia Beach, Virginia	100 %
The Cosmopolitan*	Virginia Beach, Virginia	100 %
Harbor Point - Baltimore Waterfront		

1305 Dock Street*	Baltimore, Maryland	90 %
1405 Point*	Baltimore, Maryland	100 %
Southeast Sunbelt		
Chronicle Mill*	Belmont, North Carolina	85 % ⁽²⁾
Greenside Apartments	Charlotte, North Carolina	100 %
The Everly ⁽³⁾ *	Gainesville, Georgia	100 %
Mid-Atlantic		
The Edison*	Richmond, Virginia	100 %
Liberty Apartments*	Newport News, Virginia	100 %
Smith's Landing	Blacksburg, Virginia	100 %

*Located in a mixed-use development.

(1) Not stabilized due to redevelopment.

(2) We are entitled to a preferred return on our investment in this property.

(3) Formerly known as Gainesville Apartments.

As of September 30, 2023, the following property, which we consolidate for financial reporting purposes, was under development:

Property	Segment	Location	Ownership Interest
Southern Post	Mixed-use	Roswell, Georgia	100 %

Acquisitions

On January 14, 2023, we acquired an additional 11% membership interest in the Constellation Energy Building, increasing our ownership interest to 90%, in exchange for full satisfaction of the \$12.8 million loan that was extended to the seller upon the acquisition of the property in January 2022.

On May 19, 2023, we acquired The Interlock, a 311,000 square foot Class A commercial mixed-use asset in West Midtown Atlanta anchored by Georgia Tech. The Interlock consists of office and retail space as well as structured parking. For segment reporting purposes, we separated the office and retail components of The Interlock into two operating properties respectively presented in the office and retail real estate segments. We acquired the asset for total consideration of \$214.1 million plus capitalized acquisition costs of \$1.2 million. As part of this acquisition, we paid \$6.1 million in cash, redeemed our outstanding \$90.2 million mezzanine loan, issued \$12.2 million of Class A units of limited partnership interest in the Operating Partnership to the seller, and assumed the asset's senior construction loan of \$105.6 million, that was paid off on the acquisition date using the proceeds of the TD term loan facility and an increase in borrowings under the revolving credit facility (each as defined below). We also assumed the leasehold interest in the underlying land owned by Georgia Tech. The ground lease has an expiration in 2117 after considering renewal options.

Dispositions

On April 11, 2023, we completed the sale of a non-operating outparcel at Market at Mill Creek in full satisfaction of the outstanding consideration payable for the acquisition of the noncontrolling interest in the property completed on December 31, 2022. The gain recorded on this disposition was \$0.5 million.

On September 20, 2023, we exercised our option to purchase an outparcel adjacent to Brooks Crossing Retail and subsequently sold the outparcel. The gain recorded on this disposition was \$0.2 million.

Preferred Equity Investments

Solis Gainesville II

On March 29, 2023 October 3, 2022, the Solis Gainesville II we entered into a \$19.6 million preferred equity investment was modified to adjust for the development of a multifamily property located in Gainesville, Georgia (Solis Gainesville II). This project is located nearby our recently completed multifamily development project in Gainesville, The Everly. The preferred equity investment has economic and other terms consistent with a note receivable, including a mandatory redemption or maturity on October 3, 2026, and it is accounted for as a note receivable. Our investment bears interest rate. The interest at a rate of 14% remains effective through the first 24 months of the investment. Beginning on October 3, 2024, the

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investment will bear interest at a rate of 10% for 12 months. On October 3, 2025, the investment will again bear interest at a rate of 14% through maturity. Additionally, the amendment introduced investment earns an unused commitment fee of 10% on the unfunded portion of the investment's maximum loan commitment, effective January 1, 2023, and an equity fee on our commitment of \$0.3 million, which is effective January 1, 2023, amortized through the date of redemption. Both the interest and unused commitment fee

compound annually. The preferred equity investment ~~remains~~ is subject to a minimum interest guarantee of ~~\$5.9 million~~ ~~\$5.9 million~~ over the life of the investment, which represents approximately 24 months of interest.

The balance on the Solis Gainesville II note was \$23.1 million as of March 31, 2024, which includes \$3.6 million of cumulative accrued interest and unused commitment fees as well as a discount of \$0.2 million due to unamortized equity fees. During the three months ended March 31, 2024, we recognized \$0.8 million of interest income on the note. As of March 31, 2024, this note was fully funded.

Solis Kennesaw

On May 25, 2023, we entered into a ~~\$37.9 million~~ ~~\$37.9 million~~ preferred equity investment for the development of a multifamily property located in Marietta, Georgia. The investment has economic terms consistent with a note receivable, including a mandatory redemption or maturity on May 25, 2027, and it is accounted for as a note receivable. Our investment bears interest at a rate of 14.0% for the first 24 months. Beginning on May 25, 2025, the investment will bear interest at a rate of 9.0% for the following twelve months. On May 25, 2026, the investment will again bear interest at a rate of 14.0% through maturity. The interest compounds annually. We also earn an unused commitment fee of 11.0%, on the unfunded portion of the investment's maximum commitment, which does not compound, and an equity fee on our commitment of \$0.6 million ~~to be which is~~ amortized through the date of redemption. The preferred equity investment is subject to a minimum interest guarantee of \$13.1 million over the life of the investment, which represents approximately 27 months of interest.

The balance on the Solis Kennesaw note was \$26.5 million as of March 31, 2024, which includes \$3.9 million of cumulative accrued interest and unused commitment fees as well as a discount of \$0.4 million due to unamortized equity fees. During the three months ended March 31, 2024, we recognized \$1.2 million of interest income on the note.

Solis Peachtree Corners

On July 26, 2023, we entered into a \$28.4 million preferred equity investment for the development of a multifamily property located in Peachtree Corners, Georgia ("Solis Peachtree Corners"). The preferred equity investment has economic and other terms consistent with a note receivable, including a mandatory redemption feature effective on October 27, 2027. Our investment bears interest at a rate of 15.0% for the first 27 months. Beginning on November 1, 2025, the investment will bear interest at a rate of 9.0% for 12 months. On November 1, 2026, the investment will again bear interest at a rate of 15.0% through maturity. The interest compounds annually. We also earn an unused commitment fee of 10.0% on the unfunded portion of the investment's maximum loan commitment, which also compounds annually, and an equity fee on our commitment of \$0.4 million ~~to be which is~~ amortized through the date of redemption. The preferred equity investment is subject to a minimum interest guarantee of \$12.0 million over the life of the investment, which represents approximately 30 months of interest.

The balance on the Solis Peachtree Corners note was \$13.8 million as of March 31, 2024, which includes \$2.3 million of cumulative accrued interest and unused commitment fees as well as a discount of \$0.4 million due to unamortized equity fees. During the three months ended March 31, 2024, we recognized \$0.9 million of interest income on the note.

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The Allure at Edinburgh

On July 26, 2023, we entered into a ~~\$9.2 million~~ ~~\$9.2 million~~ preferred equity investment for the development of a multifamily property located in Chesapeake, Virginia ("The Allure at Edinburgh"). The preferred equity investment has economic and other terms consistent with a note receivable, including a mandatory redemption feature effective on January 16, 2028. Our investment bears interest at a rate of 15.0%, which does not compound. Upon The Allure at Edinburgh obtaining a certificate of occupancy, the investment will bear interest at a rate of 10.0%. The common equity partner in the development property holds an option to sell the property to us at a predetermined amount if certain conditions are met. We also hold an option to purchase the property at any time prior to maturity of the preferred equity investment, and at the same predetermined amount as the common equity partner's option to sell.

The balance on The Allure at Edinburgh note was \$10.2 million as of March 31, 2024, which includes \$0.9 million of cumulative accrued interest. During the three months ended March 31, 2024, we recognized \$0.3 million of interest income on the note. As of March 31, 2024, this note was fully funded.

Third First Quarter 2023 2024 and Recent Highlights

The following highlights our results of operations and significant transactions for the three months ended ~~September 30, 2023~~ ~~March 31, 2024~~ and other recent developments:

- Net income attributable to common stockholders and holders ("OP Unitholders") of units of limited partnership interest in the Operating Partnership ("OP Units") of ~~\$5.3 million~~ ~~\$14.8 million~~, or ~~\$0.06~~ ~~\$0.17~~ per diluted share, compared to ~~\$33.9 million~~ ~~\$2.4 million~~, or ~~\$0.38~~ ~~\$0.03~~ per diluted share, for the three months ended ~~September 30, 2022~~ ~~March 31, 2023~~.
- Funds from operations attributable to common stockholders and OP Unitholders ("FFO") of ~~\$27.6 million~~ ~~\$35.0 million~~, or ~~\$0.31~~ ~~\$0.40~~ per diluted share, compared to ~~\$22.7 million~~ ~~\$20.6 million~~, or ~~\$0.26~~ ~~\$0.23~~ per diluted share, for the three months ended ~~September 30, 2022~~ ~~March 31, 2023~~. See "Non-GAAP Financial Measures."

- Normalized funds from operations attributable to common stockholders and OP Unitholders ("Normalized FFO") of \$27.7 million \$29.4 million, or \$0.31 \$0.33 per diluted share, compared to \$25.8 million \$26.5 million, or \$0.29 \$0.30 per diluted share, for the three months ended September 30, 2022 March 31, 2023. See "Non-GAAP Financial Measures."

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- Maintained a 97% As of March 31, 2024, weighted average portfolio occupancy as of September 30, 2023 was 94.7%. Retail occupancy was 98% 95.4%, office occupancy was 96% 93.6%, and multifamily occupancy was 96% 95.1%.
- Third First quarter commercial lease renewal spreads increased 14.5% 11.5% on a GAAP basis.
- Executed 21 lease renewals and 3 new leases during the first quarter for an aggregate of 115,549 of net rentable square feet.
- Same Store NOI increased 4.4% 0.4% on a GAAP basis compared to the quarter ended September 30, 2022:
 - Retail Same Store NOI increased 6.6% on a GAAP basis.
 - Office Same Store NOI increased 2.3% on a GAAP basis.
 - Multifamily Same Store NOI increased 3.1% on a GAAP basis, March 31, 2023.
- Third-party construction backlog as of September 30, 2023 March 31, 2024 was \$513.6 \$343.4 million and construction gross profit for the third first quarter was \$3.3 \$4.1 million.
- Announced the appointment of F. Blair Wimbush to the Company's Board of Directors.
- During the first quarter of 2024, unrealized gains on non-designated interest rate derivatives that positively affected FFO were \$6.5 million. As of March 31, 2024, the value of the Company's entire interest rate derivative portfolio, net of unrealized gains, was \$35.0 million. These gains are excluded from normalized FFO.

Segment Results of Operations

As of September 30, 2023 March 31, 2024, we operated our business in five segments: (i) retail real estate, (ii) office real estate, (iii) multifamily real estate, (iv) general contracting and real estate services, and (v) real estate financing. Our general contracting and real estate services segment is conducted through our taxable REIT subsidiary ("TRS"). Net operating income ("NOI") is the primary measure used by our chief operating decision-maker to assess segment performance and allocate our resources among our segments. We calculate NOI as segment revenues less segment expenses. Segment revenues include rental revenues for our property segments, general contracting and real estate services revenues for our general contracting and real estate services segment, and interest income for our real estate financing segment. Segment expenses include rental expenses and real estate taxes for our property segments, general contracting and real estate services expenses for our general contracting

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and real estate services segment, and interest expense for our real estate financing segment. NOI is not a measure of operating income or cash flows from operating activities as measured by accounting principles generally accepted in the United States ("GAAP") and is not indicative of cash available to fund cash needs. As a result, NOI should not be considered an alternative to cash flows as a measure of liquidity. Not all companies calculate NOI in the same manner. We consider NOI to be an appropriate supplemental measure to net income because it assists both investors and management in understanding the core operations of our real estate and construction businesses. See Note 3 to our condensed consolidated financial statements in Item 1 of this Quarterly Report on Form 10-Q for a reconciliation of NOI to net income, the most directly comparable GAAP measure.

We define same store properties as those properties that we owned and operated and that were stabilized for the entirety of both periods presented. We generally consider a property to be stabilized upon the earlier of: (i) the quarter after the property reaches 80% occupancy or (ii) the thirteenth quarter after the property receives its certificate of occupancy. Additionally, any property that is fully or partially taken out of service for the purpose of redevelopment is no longer considered stabilized until the redevelopment activities are complete, the asset is placed back into service, and the occupancy criterion above is again met. A property may also be fully or partially taken out of service as a result of a partial disposition, depending on the significance of the portion of the property disposed. Finally, any property classified as held for sale is taken out of service for the purpose of computing same store operating results.

Since our Annual Report on Form 10-K for the year ended December 31, 2023, we retrospectively reclassified certain components of mixed-use properties between the retail, office, and multifamily real estate segments in order to align the components of those properties with their tenant composition. As a result, NOI for the three months ended March 31, 2023 increased \$0.4 million and less than \$0.1 million for the retail and office real estate segments, respectively, and decreased \$0.4 million for the multifamily real estate segment. These reclassifications had no effect on total property NOI as previously reported. These reclassifications also had no impact on our general contracting and real estate services or real estate financing segments.

Retail Segment Data

Retail rental revenues, property expenses, and NOI for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were as follows (in thousands):

		Three Months Ended September 30,			Change	Nine Months Ended September 30,			Change
		2023	2022			2023	2022		
Rental revenues	Rental revenues	\$ 25,858	\$ 21,223	\$ 4,635		\$ 73,004	\$ 64,197	\$ 8,807	
Rental revenues									
Rental revenues									
Property expenses	Property expenses								
Property expenses	Property expenses								
Property expenses	Property expenses	6,437	5,626	811		18,504	16,969	1,535	
Segment NOI	Segment NOI	\$ 19,421	\$ 15,597	\$ 3,824		\$ 54,500	\$ 47,228	\$ 7,272	
Segment NOI									
Segment NOI									

Retail segment NOI for the three and nine months ended September 30, 2023 March 31, 2024 increased 24.5% and 15.4%, respectively, 11.6% compared to the three and nine months ended September 30, 2022 March 31, 2023, primarily due to the acquisition of The Interlock Retail in May 2023 and Pembroke Square in November 2022.

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Retail Same Store Results

Retail same store results for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 exclude Pembroke Square The Interlock Retail and The Interlock Chronicle Mill Retail, as well as Columbus Village II due to redevelopment.

Retail same store rental revenues, property expenses, and NOI for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were as follows (in thousands):

		Three Months Ended September 30,			Change	Nine Months Ended September 30,			Change
		2023	2022			2023	2022		
Rental revenues	Rental revenues	\$ 21,970	\$ 20,942	\$ 1,028		\$ 65,471	\$ 62,682	\$ 2,789	
Rental revenues									
Rental revenues									
Property expenses	Property expenses								
Property expenses	Property expenses	5,247	5,255	(8)		15,870	15,776	94	
Same Store NOI	Same Store NOI	\$ 16,723	\$ 15,687	\$ 1,036		\$ 49,601	\$ 46,906	\$ 2,695	
Same Store NOI									
Same Store NOI									
Non-Same Store NOI	Non-Same Store NOI								
Non-Same Store NOI	Non-Same Store NOI								
Non-Same Store NOI	Non-Same Store NOI	2,698	(90)	2,788		4,899	322	4,577	
Segment NOI	Segment NOI	\$ 19,421	\$ 15,597	\$ 3,824		\$ 54,500	\$ 47,228	\$ 7,272	
Segment NOI									
Segment NOI									

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Retail same store NOI for the three and nine months ended September 30, 2023 increased 6.6% and 5.7%, respectively, March 31, 2024 was materially consistent compared to the three and nine months ended September 30, 2022, primarily due to higher occupancy throughout the portfolio as well as bad debt recoveries received at various properties. March 31, 2023.

Office Segment Data

Office rental revenues, property expenses, and NOI for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were as follows (in thousands):

		Three Months Ended September 30,			Change	Nine Months Ended September 30,			Change
		2023	2022			2023	2022		
Rental revenues	Rental revenues	\$ 22,077	\$ 18,687	\$ 3,390		\$ 62,156	\$ 54,024	\$ 8,132	
Rental revenues									
Rental revenues									
Property expenses									
Property expenses									
Property expenses	Property expenses	8,187	6,930	1,257		22,806	19,209	3,597	
Segment NOI	Segment NOI	\$ 13,890	\$ 11,757	\$ 2,133		\$ 39,350	\$ 34,815	\$ 4,535	
Segment NOI									
Segment NOI									

Office segment NOI for the three and nine months ended September 30, 2023 March 31, 2024 increased 18.1% and 13.0%, respectively, 9.1% compared to the three and nine months ended September 30, 2022 March 31, 2023, primarily due to the acquisition of The Interlock Office in May 2023, as well as increased occupancy at Wills Wharf, Wharf, and increased parking income at the Constellation Office, which was partially offset by decreased occupancy at Thames Street.

Office Same Store Results

Office same store results for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 exclude The Interlock Office. Office same store results for the nine months ended September 30, 2023 and 2022 also exclude Wills Wharf and the Constellation Chronicle Mill Office.

Office same store rental revenues, property expenses, and NOI for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were as follows (in thousands):

		Three Months Ended September 30,			Change	Nine Months Ended September 30,			Change
		2023	2022			2023	2022		
Rental revenues	Rental revenues	\$ 19,515	\$ 18,687	\$ 828		\$ 31,240	\$ 30,861	\$ 379	
Rental revenues									
Rental revenues									
Property expenses									
Property expenses	Property expenses	7,242	6,687	555		12,057	11,219	838	
Same Store NOI	Same Store NOI	\$ 12,273	\$ 12,000	\$ 273		\$ 19,183	\$ 19,642	\$ (459)	
Same Store NOI									
Same Store NOI									
Non-Same Store NOI									
Non-Same Store NOI									

Non-Same Store NOI	Non-Same Store NOI	1,617	(243)	1,860	20,167	15,173	4,994
Segment NOI	Segment NOI	\$ 13,890	\$ 11,757	\$ 2,133	\$ 39,350	\$ 34,815	\$ 4,535
Segment NOI							
Segment NOI							

Office same store NOI for the three and nine months ended September 30, 2023 March 31, 2024 was materially consistent with the three and nine months ended September 30, 2022 March 31, 2023.

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Multifamily Segment Data

Multifamily rental revenues, property expenses, and NOI for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were as follows (in thousands):

Rental revenues	Rental revenues	Three Months Ended September 30,			Nine Months Ended September 30,				
		2023		2022	Change	2023		2022	
		\$ 14,978	\$ 13,833	\$ 1,145	\$ 43,922	\$ 45,381	\$ (1,459)		
Rental revenues									
Rental revenues									
Property expenses									
Property expenses									
Property expenses	Property expenses	5,999	5,645	354	16,992	18,618	(1,626)		
Segment NOI									
Segment NOI	NOI	\$ 8,979	\$ 8,188	\$ 791	\$ 26,930	\$ 26,763	\$ 167		
Segment NOI									
Segment NOI									

Multifamily segment NOI for the three and nine months ended September 30, 2023 March 31, 2024 increased 9.7% and 0.6%, respectively, 4.8% compared to the three and nine months ended September 30, 2022 March 31, 2023 primarily due to the commencement of operations higher occupancy and higher rental rates at Chronicle Mill Apartments.

Multifamily Same Store Results

Multifamily same store results for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 exclude Chronicle Mill as well as The Residences Apartments.

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[Table of Annapolis Junction, Hoffer Place, and Summit Place, which were disposed in 2022. Multifamily same store results for the nine months ended September 30, 2023 and 2022 also exclude 1305 Dock Street and The Everly. Content](#)

Multifamily same store rental revenues, property expenses and NOI for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were as follows (in thousands):

Rental revenues	Rental revenues	Three Months Ended September 30,			Nine Months Ended September 30,				
		2023		2022	Change	2023		2022	
		\$ 13,728	\$ 13,154	\$ 574	\$ 34,594	\$ 32,901	\$ 1,693		
Rental revenues									
Rental revenues									

Rental revenues								
Property expenses								
Property expenses								
Property expenses	Property expenses	5,456	5,133	323	13,413	12,624	789	
Same Store	Same Store							
NOI	NOI	\$ 8,272	\$ 8,021	\$ 251	\$ 21,181	\$ 20,277	\$ 904	
Same Store NOI								
Same Store NOI								
Non-Same Store NOI								
Non-Same Store NOI								
Non-Same Store NOI	Non-Same Store NOI	707	167	540	5,749	6,486	(737)	
Segment NOI	Segment NOI	\$ 8,979	\$ 8,188	\$ 791	\$ 26,930	\$ 26,763	\$ 167	
Segment NOI								
Segment NOI								

Multifamily same store NOI for the three and nine months ended September 30, 2023 increased 3.1% and 4.5%, respectively, March 31, 2024 was materially consistent compared to the three and nine months ended September 30, 2022, primarily due to increased rental rates across multiple properties, March 31, 2023.

General Contracting and Real Estate Services Segment Data

General contracting and real estate services revenues, expenses, and gross profit for the three and nine months ended September 30, 2023 March 31, 2024 and 2022 2023 were as follows (in thousands):

	General contracting and real estate services revenues	Three Months Ended September 30,			Nine Months Ended September 30,			Change		
		2023		2022	2023		2022			
		\$ 99,408	\$ 69,024	\$ 30,384	\$ 286,220	\$ 138,947	\$ 147,273			
General contracting and real estate services revenues										
General contracting and real estate services revenues										
General contracting and real estate services expenses										
General contracting and real estate services expenses										
General contracting and real estate services expenses	General contracting and real estate services expenses	96,095	66,252	29,843	276,336	133,491	142,845			
Segment gross profit	Segment gross profit	\$ 3,313	\$ 2,772	\$ 541	\$ 9,884	\$ 5,456	\$ 4,428			
Operating margin		3.3 %	4.0 %	(0.7) %	3.5 %	3.9 %	(0.5) %			
Segment gross profit										
Segment gross profit										
Operating margin ⁽¹⁾										
Operating margin ⁽¹⁾										
Operating margin ⁽¹⁾										

- (1) 50% and 90% of gross profit attributable to our T. Rowe Price Global HQ and Allied | Harbor Point development projects, respectively, is not reflected within general contracting and real estate services revenues due to elimination. The Company is still entitled to receive cash proceeds in relation to the eliminated amounts. Prior to any gross profit eliminations attributable to these projects, operating margin for the three months ended March 31, 2024 and 2023 was 3.5% and 4.0%, respectively.

General contracting and real estate services segment gross profit for the three and nine months ended **September 30, 2023** **March 31, 2024** increased \$0.5 million and \$4.4 million, respectively, \$1.0 million compared to the three and nine months ended **September 30, 2022** **March 31, 2023**, primarily due to the an increase in contract volume experienced work performed in 2023, partially as a result the execution of work deferred to our backlog and the current period as a result recognition of COVID-19.

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savings from unused contingencies for certain contracts.

The changes in third party construction backlog for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** were as follows (in thousands):

		Three Months Ended September 30,		Nine Months Ended September 30,	
		2023	2022	2023	2022
Beginning backlog	Beginning backlog	\$ 592,787	\$ 541,214	\$ 665,564	\$ 215,518
Beginning backlog					
Beginning backlog					
New contracts/change orders					
New contracts/change orders					
New contracts/change orders	New contracts/change orders	20,646	53,966	135,414	449,712
Work performed	Work performed	(99,855)	(69,251)	(287,400)	(139,301)
Work performed					
Work performed					
Ending backlog	Ending backlog	\$ 513,578	\$ 525,929	\$ 513,578	\$ 525,929
Ending backlog					
Ending backlog					

As of **September 30, 2023** **March 31, 2024**, we had \$270.3 million \$153.4 million in the backlog relating to the Harbor Point Parcel 3 and Harbor Point Parcel 4 developments in Baltimore.

Real Estate Financing Segment Data

During the first quarter of 2023, we updated our reportable segments to include real estate financing. This segment includes our mezzanine loans and preferred equity investments on development projects. The addition of the real estate financing segment is consistent with how we view our operating performance and how the chief operational decision maker allocates our resources. The change in segmental presentation is a result of our continued investment in development projects through financing, which we no longer consider to be ad hoc investments, but an evolving portfolio. We also believe this change in segmental presentation further assists stockholders in assessing pertinent information about our operating performance. Our goal is to target approximately \$80.0 million in outstanding principal of real estate financing investments. We underwrite these investments from a position of potential ownership. The real estate financing portfolio thereby serves as a development pipeline, particularly for growth in our multifamily real estate segment.

Real estate financing interest income, interest expense, and gross profit for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** were as follows (in thousands):

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2023	2022	Change	2023	2022	Change
Interest income	\$ 3,496	\$ 3,372	\$ 124	\$ 10,257	\$ 10,070	\$ 187
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Segment gross profit	\$ 2,768	\$ 2,532	\$ 236	\$ 7,623	\$ 7,588	\$ 35
Operating margin	79.2 %	75.1 %	4.1 %	Three Months Ended March 31, 2024	75.4 %	(1.0) %
			31	2024	2023	Change
Interest income				\$ 4,000	\$ 3,536	\$ 464
Interest expense				1,332	1,097	235

Segment gross profit	\$ 2,668	\$ 2,439	\$ 229
Operating margin	66.7 %	69.0 %	(2.3)%

Real estate financing gross profit for the three months ended **September 30, 2023** **March 31, 2024** increased **9.3%** **9.4%** compared to the three months ended **September 30, 2022** **March 31, 2023**, primarily due to higher interest income rates earned on outstanding real estate financing investments in 2023, partially offset by rising interest rates on debt used to fund our investments. Real estate financing gross profit for the nine months ended September 30, 2023 was materially consistent with the nine months ended September 30, 2022, unused commitments.

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Consolidated Results of Operations

The following table summarizes the results of operations for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** (unaudited, in thousands):

Revenues	Revenues	Three Months Ended			Nine Months Ended		
		September 30,		Change	September 30,		Change
		2023	2022		2023	2022	
Revenues	Revenues						
Revenues							
Revenues							
Rental revenues							
Rental revenues							
Rental revenues	Rental revenues	\$ 62,913	\$ 53,743	\$ 9,170	\$ 179,082	\$ 163,602	\$ 15,480
General contracting and real estate services revenues	General contracting and real estate services revenues	99,408	69,024	30,384	286,220	138,947	147,273
General contracting and real estate services revenues							
General contracting and real estate services revenues							
Interest income	Interest income	3,690	3,490	200	10,823	10,410	413
Interest income							
Interest income							
Total revenues	Total revenues	166,011	126,257	39,754	476,125	312,959	163,166
Expenses	Expenses						
Expenses							
Rental expenses							
Rental expenses							
Rental expenses	Rental expenses	14,756	12,747	2,009	41,392	38,101	3,291
Real estate taxes	Real estate taxes	5,867	5,454	413	16,910	16,695	215
Real estate taxes							
Real estate taxes							
General contracting and real estate services expenses							

General contracting and real estate services expenses							
General contracting and real estate services expenses	General contracting and real estate services expenses	96,095	66,252	29,843	276,336	133,491	142,845
Depreciation and amortization	Depreciation and amortization	22,462	17,527	4,935	60,808	54,865	5,943
Depreciation and amortization							
Depreciation and amortization							
Amortization of right-of-use assets - finance leases							
Amortization of right-of-use assets - finance leases							
Amortization of right-of-use assets - finance leases	Amortization of right-of-use assets - finance leases	425	278	147	1,049	833	216
General and administrative expenses	General and administrative expenses	4,286	3,854	432	13,786	12,179	1,607
Acquisition, development, and other pursuit costs							
General and administrative expenses							
General and administrative expenses							
Impairment charges							
Impairment charges							
Impairment charges	Impairment charges	5	—	5	107	333	(226)
Total expenses	Total expenses	143,896	106,112	37,784	410,406	256,534	153,872
Gain on real estate dispositions, net							
Gain on real estate dispositions, net							
227	33,931	(33,704)	738	53,424	(52,686)		
Total expenses							
Total expenses							
Operating income							
Operating income							
Operating income	Operating income	22,342	54,076	(31,734)	66,457	109,849	(43,392)
Interest expense	Interest expense	(15,444)	(10,345)	(5,099)	(41,375)	(28,747)	(12,628)
Interest expense							
Interest expense							
Loss on extinguishment of debt	—	(2,123)	2,123	—	(2,899)	2,899	
Change in fair value of derivatives and other	Change in fair value of derivatives and other	2,466	782	1,684	5,024	7,512	(2,488)
Unrealized credit loss (provision) release							
Unrealized credit loss (provision) release							
Change in fair value of derivatives and other	(694)	42	(736)	(871)	(858)	(13)	
Change in fair value of derivatives and other							
Change in fair value of derivatives and other							

Unrealized credit loss provision							
Unrealized credit loss provision							
Unrealized credit loss provision							
Other income (expense), net							
Other income (expense), net							
Other income (expense), net	Other income (expense), net	63	118	(55)	324	415	(91)
Income before taxes	Income before taxes	8,733	42,550	(33,817)	29,559	85,272	(55,713)
Income tax (provision) benefit		(310)	(181)	(129)	(834)	140	(974)
Income before taxes							
Income before taxes							
Income tax provision							
Income tax provision							
Income tax provision							
Net income							
Net income							
Net income	Net income	8,423	42,369	(33,946)	28,725	85,412	(56,687)
Net income attributable to noncontrolling interests in investment entities	Net income attributable to noncontrolling interests in investment entities	(193)	(5,583)	5,390	(616)	(5,811)	5,195
Net income attributable to noncontrolling interests in investment entities							
Net income attributable to noncontrolling interests in investment entities							
Preferred stock dividends							
Preferred stock dividends							
Preferred stock dividends	Preferred stock dividends	(2,887)	(2,887)	—	(8,661)	(8,661)	—
Net income attributable to common stockholders and OP Unitholders	Net income attributable to common stockholders and OP Unitholders	\$ 5,343	\$ 33,899	\$ (28,556)	\$ 19,448	\$ 70,940	\$ (51,492)
Net income attributable to common stockholders and OP Unitholders							
Net income attributable to common stockholders and OP Unitholders							

Rental revenues for the three and nine months ended September 30, 2023 increased 17.1% and 9.5%, respectively, compared to the three and nine months ended September 30, 2022 as follows (in thousands):

	Three Months Ended September 30,			Change	Nine Months Ended September 30,			Change
	2023		2022		2023		2022	
	\$	25,858	\$ 21,223	\$	4,635	\$ 73,004	\$ 64,197	\$
Retail	\$	25,858	\$ 21,223	\$	4,635	\$ 73,004	\$ 64,197	\$ 8,807
Office		22,077	18,687		3,390	62,156	54,024	8,132
Multifamily		14,978	13,833		1,145	43,922	45,381	(1,459)
	\$	62,913	\$ 53,743	\$	9,170	\$ 179,082	\$ 163,602	\$ 15,480

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Rental revenues for the three months ended March 31, 2024 increased 10.1% compared to the three months ended March 31, 2023 as follows (in thousands):

	Three Months Ended March 31,			Change
	2024	2023		
Retail	\$ 25,651	\$ 22,959	\$ 2,692	
Office	21,878	19,657	2,221	
Multifamily	14,352	13,602	750	
	<u>\$ 61,881</u>	<u>\$ 56,218</u>	<u>\$ 5,663</u>	

Retail rental revenues for the three and nine months ended **September 30, 2023** March 31, 2024 increased 21.8% and 13.7%, respectively, 11.7% compared to the three and nine months ended **September 30, 2022** March 31, 2023, primarily as a result of the acquisition of The Interlock Retail in May 2023 and Pembroke Square in November 2022, 2023.

Office rental revenues for the three and nine months ended **September 30, 2023** March 31, 2024 increased 18.1% and 15.1%, respectively, 11.3% compared to the three and nine months ended **September 30, 2022** March 31, 2023, primarily as a result of the acquisition of The Interlock Office in May 2023, as well as higher increased occupancy at Wills Wharf, Wharf, and increased parking income at the Constellation Office, which was partially offset by decreased occupancy at Thames Street.

Multifamily rental revenues for the three months ended **September 30, 2023** March 31, 2024 increased 8.3% 5.5% compared to the three months ended **September 30, 2022** March 31, 2023, primarily as a result of the commencement of operations higher occupancy and higher rental rates at Chronicle Mill. Multifamily rental revenues for the nine months ended **September 30, 2023** decreased 3.2% compared to the nine months ended September 30, 2022, primarily as a result of the disposition of The Residences at Annapolis Junction in July 2022, Mill Apartments.

General contracting and real estate services revenues for the three and nine months ended **September 30, 2023** March 31, 2024 increased \$30.4 million and \$147.3 million, respectively, \$42.7 million compared to the three and nine months ended **September 30, 2022** March 31, 2023 due to an increase in work performed in the timing execution of commencement our backlog and the recognition of new third-party construction projects in 2023 and higher contract volume, savings from unused contingencies for certain contracts.

Interest income for the three and nine months ended **September 30, 2023** March 31, 2024 increased 5.7% and 4.0%, respectively, 24.4% compared to the three and nine months ended **September 30, 2022** March 31, 2023, primarily due to new interest earned on unused commitments on real estate financing investments in 2023, partially offset by the repayment of the Nexton Multifamily real estate financing investment in December 2022 and the redemption of The Interlock real estate financing investment in May 2023, higher interest bearing cash deposits.

Rental expenses for the three and nine months ended **September 30, 2023** March 31, 2024 increased 15.8% and 8.6%, respectively, 12.7% compared to the three and nine months ended **September 30, 2022** March 31, 2023 as follows (in thousands):

		Three Months Ended September 30,			Change	Nine Months Ended September 30,			Change
		2023	2022			2023	2022		
Retail	Retail	\$ 4,125	\$ 3,420	\$ 705		\$ 11,715	\$ 10,254	\$ 1,461	
Retail									
Retail									
Office									
Office	Office	5,925	4,886	1,039		16,282	13,626	2,656	
Multifamily	Multifamily	4,706	4,441	265		13,395	14,221	(826)	
Multifamily									
Multifamily									
		<u>\$ 14,756</u>	<u>\$ 12,747</u>	<u>\$ 2,009</u>		<u>\$ 41,392</u>	<u>\$ 38,101</u>	<u>\$ 3,291</u>	

Retail rental expenses for the three and nine months ended **September 30, 2023** March 31, 2024 increased 20.6% and 14.2%, respectively, 15.6% compared to the three and nine months ended **September 30, 2022** March 31, 2023, primarily due to the acquisition of The Interlock Retail in May 2023 and the Constellation Office in January 2022, 2023.

Office rental expenses for the three and nine months ended **September 30, 2023** March 31, 2024 increased 21.3% and 19.5%, respectively, 18.7% compared to the three and nine months ended **September 30, 2022** March 31, 2023, primarily as a result of the acquisition of The Interlock Office in May 2023.

Multifamily rental expenses for the three months ended **September 30, 2023** increased 6.0% March 31, 2024 were materially consistent compared to the three months ended September 30, 2022 primarily due to the commencement of operations at Chronicle Mill, which was partially offset by the disposition of Annapolis Junction in July 2022.

Multifamily rental expenses for the nine months ended September 30, 2023 decreased 5.8% compared to the nine months ended September 30, 2022, primarily due to the disposition of The Residences at Annapolis Junction in July 2022, which was partially offset by the commencement of operations at Chronicle Mill, March 31, 2023.

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Real estate taxes for the three and nine months ended September 30, 2023 March 31, 2024 increased 7.6% and 1.3%, respectively, 9.5% compared to the three and nine months ended September 30, 2022 March 31, 2023 as follows (in thousands):

Retail	Retail	Three Months Ended September 30,			Nine Months Ended September 30,			Change
		2023	2022	Change	2023	2022		
Retail	Retail	\$ 2,312	\$ 2,206	\$ 106	\$ 6,789	\$ 6,715		\$ 74
Retail								
Office	Office	2,262	2,044	218	6,524	5,583		941
Multifamily	Multifamily	1,293	1,204	89	3,597	4,397		(800)
Multifamily								
Multifamily		\$ 5,867	\$ 5,454	\$ 413	\$ 16,910	\$ 16,695		\$ 215

Retail real estate taxes for the three and nine months ended September 30, 2023 increased 4.8% and 1.1%, respectively, March 31, 2024 were materially consistent compared to the three and nine months ended September 30, 2022, primarily due to the acquisition of The Interlock Retail in May 2023 and Pembroke Square in November 2022, March 31, 2023.

Office real estate taxes for the three and nine months ended September 30, 2023 increased 10.7% and 16.9%, respectively, March 31, 2024 were materially consistent compared to the three and nine months ended September 30, 2022, primarily due to the acquisition of The Interlock Office in May 2023 as well as increases in property tax assessments, March 31, 2023.

Multifamily real estate taxes for the three months ended September 30, 2023 March 31, 2024 increased 7.4% 22.3% compared to the three months ended September 30, 2022 March 31, 2023, primarily due to increases in property increased tax assessments. Multifamily real estate taxes for assessments across the nine months ended September 30, 2023 decreased 18.2% compared to the nine September 30, 2022 primarily due to the dispositions of The Residences of Annapolis Junction in July 2022, Hoffer Place in April 2022, and Summit Place in April 2022 multifamily portfolio.

General contracting and real estate services expenses for the three and nine months ended September 30, 2023 March 31, 2024 increased \$29.8 million and \$142.8 million, respectively, \$41.7 million compared to the three and nine months ended September 30, 2022 March 31, 2023 due to new third-party contracts undertaken an increase in 2023 work performed in the execution of our backlog.

Depreciation and amortization for the three and nine months ended September 30, 2023 March 31, 2024 increased 28.2% and 10.8%, respectively, 10.7% compared to the three and nine months ended September 30, 2022 March 31, 2023, primarily due to the acquisition of The Interlock in May 2023 and Pembroke Square in November 2022, 2023.

Amortization of right-of-use assets - finance leases for the three and nine months ended September 30, 2023 March 31, 2024 increased 52.9% and 25.9%, respectively, 42.6% compared to the three and nine months ended September 30, 2022 March 31, 2023, primarily due to the ground lease assumed in conjunction connection with the acquisition of The Interlock, Interlock in May 2023.

General and administrative expenses for the three and nine months ended September 30, 2023 March 31, 2024 increased 11.2% and 13.2%, respectively, 7.8% compared to the three and nine months ended September 30, 2022 March 31, 2023, primarily due to increased employee headcount as well as higher compensation benefits, and training and development costs, resulting from increased investment in human capital. The increase is further explained by an increase in professional services expenses in connection with debt and equity transactions.

Acquisition, development and other pursuit costs for the three and nine months ended September 30, 2023 were materially consistent with the three and nine months ended September 30, 2022, including severance.

Impairment charges for the three and nine months ended September 30, 2023 March 31, 2024 and September 30, 2022 March 31, 2023 were immaterial.

Interest expense for the three and nine months ended September 30, 2023 March 31, 2024 increased 49.3% and 43.9%, respectively, 46.1% compared to the three and nine months ended September 30, 2022 March 31, 2023, primarily due to higher levels of indebtedness in connection with the funding of development projects, real estate financing investments, and acquisitions, and as well as the amortization expiration of additional debt financing costs, partially offset by debt paid off in connection with dispositions. The increase is also attributable to rising interest rates, largely offset by hedging interest rate derivatives.

There was no loss on extinguishment of debt for the three and nine months ended September 30, 2023. Loss on extinguishment of debt of \$2.1 million and \$2.9 million for the three and nine months ended September 30, 2022, respectively, primarily relates to the loan payoffs of Marketplace at Hilltop, Brooks Crossing Office, One City Center, 1405 Point, Red Mill

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West and Delray Beach Plaza, the refinance of Liberty Apartments and Nexton Square, and the loan payoffs associated with the dispositions of Hoffler Place, Summit Place, and the Costco outparcel at North Pointe, derivatives designated as cash flow hedges.

The change in fair value of derivatives and other for the three months ended **September 30, 2023** **March 31, 2024** includes higher interest receipts due to a larger portfolio of derivatives not designated as cash flow hedges and fair value increases for our derivative instruments due to increases in forward SOFR (the Secured Overnight Financing Rate). The change in fair value of derivatives and other for the nine months ended September 30, 2023 includes fair value increases for our derivative instruments due to increases in forward SOFR, LIBOR (the London Inter-Bank Offered Rate), and BSBY (the Bloomberg Short-Term Yield Index).

Changes in unrealized credit loss (provision) release for the three months ended **September 30, 2023** compared to **March 31, 2024** were primarily the three months ended **September 30, 2022** were result of primarily the result of increases in note receivable balances for the Solis Kennesaw and Solis Peachtree Corners and The Allure at Edinburgh real estate financing investments.

Other income (expense), net for the three and nine months ended September 30, 2023 decreased **March 31, 2024** was materially consistent compared to the three and nine months ended **September 30, 2022** **March 31, 2023**. The decreases were immaterial.

The income tax provision and benefits that we recognized during the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** were attributable to the taxable profits and losses of our development and construction businesses that we operate through our TRS.

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Liquidity and Capital Resources

Overview

We believe our primary short-term liquidity requirements consist of general contractor expenses, operating expenses, and other expenditures associated with our properties, including tenant improvements, leasing commissions and leasing incentives, dividend payments to our stockholders required to maintain our REIT qualification, debt service, capital expenditures, new real estate development projects, mezzanine loan funding requirements, and strategic acquisitions. We expect to meet our short-term liquidity requirements through net cash provided by operations, reserves established from existing cash, borrowings under construction loans to fund new real estate development and construction, borrowings available under our credit facility, and net proceeds from the opportunistic sale of common stock through our ATM Program, which is discussed below.

Our long-term liquidity needs consist primarily of funds necessary for the repayment of debt at or prior to maturity, general contracting expenses, property development and acquisitions, tenant improvements, and capital improvements. We expect to meet our long-term liquidity requirements with net cash from operations, long-term secured and unsecured indebtedness, the issuance of equity and debt securities, and the opportunistic disposition of non-core properties. We also may fund property development and acquisitions and capital improvements using our credit facility pending long-term financing.

As of **September 30, 2023** **March 31, 2024**, we had unrestricted cash and cash equivalents of **\$32.7 million** **\$41.9 million** available for both current liquidity needs as well as development and redevelopment activities. We also had restricted cash in escrow of **\$2.3 million** **\$1.9 million**, some of which is available for capital expenditures and certain operating expenses at our operating properties. As of **September 30, 2023** **March 31, 2024**, we had **\$155.0 million** **\$66.0 million** of available borrowings under our revolving credit facility to meet our short-term liquidity requirements and **\$53.4 million** **\$32.8 million** of available borrowings under our construction loans to fund development activities. During the three months ended **September 30, 2023** **March 31, 2024**, we increased outstanding borrowings on our revolving credit facility by **\$46.0 million** **\$22.0 million**, which were largely used to fund our Solis Kennesaw and Solis Peachtree Corners and The Allure at Edinburgh real estate financing investments, as well as our Harbor Point Parcel 4 mixed-use development project.

During the year ended December 31, 2022, we began to implement a strategic transformation of the composition of borrowings by refinancing secured property debt with unsecured property debt in order to increase the flexibility of our financing cash flows. We continue to implement this transformation in the current fiscal year. As of **September 30, 2023** **March 31, 2024**, unsecured debt represented **52.4%** **54.8%** of our total borrowings compared to **32.2%** **45.2%** as of **September 30, 2022** **March 31, 2023**.

We have no As of March 31, 2024, we had \$60.3 million in loans scheduled to that will mature during the remainder of 2023, 2024 for which we plan to repay with borrowings under our outstanding credit facility (as defined below) or to extend the maturity through available extension options.

ATM Program

On March 10, 2020, we commenced an at-the-market continuous equity offering program (the "ATM Program") through which we may, from time to time, issue and sell shares of our common stock and shares of our 6.75% Series A

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Cumulative Redeemable Perpetual Preferred Stock (the "Series A Preferred Stock") having an aggregate offering price of up to \$300.0 million, to or through our sales agents and, with respect to shares of our common stock, may enter into separate forward sales agreements to or through the forward purchaser.

During the ~~nine~~ three months ended ~~September 30, 2023~~ March 31, 2024, we did not issue any shares of common stock or Series A Preferred Stock under the ATM Program. Shares having an aggregate offering price of ~~\$205.0 million~~ 204.1 million remained unsold under the ATM Program as of ~~November 3, 2023~~ May 6, 2024.

Share Repurchase Program

On June 15, 2023, we adopted a \$50.0 million share repurchase program (the "Share Repurchase Program"). Under the Share Repurchase Program, we may repurchase shares of our common stock and Series A Preferred Stock from time to time in the open market, in block purchases, through privately negotiated transactions, the use of trading plans intended to qualify under Rule 10b5-1 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or other means permitted. The Share Repurchase Program does not obligate us to acquire any specific number of shares or acquire shares over any specific period of time. The Share Repurchase Program may be suspended or discontinued at any time by us and does not have an expiration date.

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During the ~~nine~~ three months ended ~~September 30, 2023~~ we repurchased 62,293 shares of common stock. During the nine months ended ~~September 30, 2023~~ March 31, 2024, we did not repurchase any shares of common stock or Series A Preferred Stock. As of ~~September 30, 2023~~ March 31, 2024, ~~\$49.4~~ \$37.4 million remained available for repurchases under the Share Repurchase Program.

Credit Facility

On August 23, 2022, we entered into an amended and restated credit agreement (the "Credit Agreement"), which provides for a \$550.0 million credit facility comprised of a \$250.0 million senior unsecured revolving credit facility (the "revolving credit facility") and a \$300.0 million senior unsecured term loan facility (the "term loan facility" and, together with the revolving credit facility, the "credit facility"), with a syndicate of banks. Subject to available borrowing capacity, we intend to use future borrowings under the credit facility for general corporate purposes, including funding acquisitions, mezzanine lending, and development and redevelopment of properties in our portfolio, and for working capital.

The credit facility includes an accordion feature that allows the total commitments to be increased to \$1.0 billion, subject to certain conditions, including obtaining commitments from any one or more lenders. The revolving credit facility has a scheduled maturity date of January 22, 2027, with two six-month extension options, subject to certain conditions, including payment of a 0.075% extension fee at each extension. The term loan facility has a scheduled maturity date of January 21, 2028.

On August 29, 2023, we increased the capacity of the revolving credit facility by \$105.0 million by exercising the accordion feature in part, bringing the revolving credit facility capacity to \$355.0 million and the total credit facility capacity to \$655.0 million.

The revolving credit facility bears interest at SOFR plus a margin ranging from 1.30% to 1.85% and a credit spread adjustment of 0.10%, and the term loan facility bears interest at SOFR plus a margin ranging from 1.25% to 1.80% and a credit spread adjustment of 0.10%, in each case depending on our total leverage. We also are obligated to pay an unused commitment fee of 15 or 25 basis points on the unused portions of the commitments under the revolving credit facility, depending on the amount of borrowings under the revolving credit facility. If the Company or the Operating Partnership attains investment grade credit ratings from both S&P Global Ratings and Moody's Investors Service, Inc., we may elect to have borrowings become subject to interest rates based on such credit ratings. Our unencumbered borrowing pool will support borrowings of up to ~~\$335.8~~ million \$344.9 million, as of ~~September 30, 2023~~ March 31, 2024.

The Operating Partnership is the borrower under the credit facility, and its obligations under the credit facility are guaranteed by us and certain of our subsidiaries that are not otherwise prohibited from providing such guaranty.

The Credit Agreement contains customary representations and warranties and financial and other affirmative and negative covenants. Our ability to borrow under the credit facility is subject to our ongoing compliance with a number of financial covenants, affirmative covenants and other restrictions, including the following:

- total leverage ratio of not more than 60% (or 65% for the two consecutive quarters following any acquisition with a purchase price of at least \$100.0 million, but only up to two times during the term of the credit facility);
- Ratio of adjusted EBITDA (as defined in the Credit Agreement) to fixed charges of not less than 1.50 to 1.0;

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- Tangible net worth of not less than the sum of (i) \$825.2 million and (ii) an amount equal to 75% of the net equity proceeds received by us after June 30, 2022;
- Ratio of secured indebtedness (excluding the credit facility if it becomes secured indebtedness) to total asset value of not more than 40%;
- Ratio of secured recourse debt (excluding the credit facility if it becomes secured indebtedness) to total asset value of not more than 20%;
- Total unsecured leverage ratio of not more than 60% (or 65% for the two consecutive quarters following any acquisition with a purchase price of at least \$100.0 million, but only up to two times during the term of the credit facility);
- Unencumbered interest coverage ratio (as defined in the Credit Agreement) of not less than 1.75 to 1.0;
- Maintenance of a minimum of at least 15 unencumbered properties (as defined in the Credit Agreement) with an unencumbered asset value (as defined in the Credit Agreement) of not less than \$500.0 million at any time; and
- Minimum occupancy rate (as defined in the Credit Agreement) for all unencumbered properties of not less than 80% at any time.

The Credit Agreement limits our ability to pay cash dividends if a default has occurred and is continuing or would result therefrom. However, if certain defaults or events of default exist, we may pay cash dividends to the extent necessary to (i) maintain our status as a REIT and (ii) avoid federal or state income excise taxes. The Credit Agreement also restricts the amount of capital that we can invest in specific categories of assets, such as unimproved land holdings, development properties,

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notes receivable, mortgages, mezzanine loans, and unconsolidated affiliates, and restricts our ability to repurchase stock and OP Units during the term of the credit facility.

We may, at any time, voluntarily prepay any loan under the credit facility in whole or in part without significant premium or penalty, except for those portions subject to an interest rate swap agreement.

The Credit Agreement includes customary events of default, in certain cases subject to customary periods to cure. The occurrence of an event of default, following the applicable cure period, would permit the lenders to, among other things, declare the unpaid principal, accrued and unpaid interest, and all other amounts payable under the credit facility to be immediately due and payable.

We are currently in compliance with all covenants under the Credit Agreement.

M&T Term Loan Facility

On December 6, 2022, we entered into a term loan agreement (the "M&T term loan agreement") with Manufacturers and Traders Trust Company, which provides a \$100.0 million senior unsecured term loan facility (the "M&T term loan facility"), with the option to increase the total capacity to \$200.0 million, subject to our satisfaction of certain conditions. The M&T term loan facility has a scheduled maturity date of March 8, 2027, with a one-year extension option, subject to our satisfaction of certain conditions, including payment of a 0.075% extension fee.

The M&T term loan facility bears interest at a rate elected by us based on term SOFR, Daily Simple SOFR, or the Base Rate (as defined below), and in each case plus a margin. A term SOFR or Daily Simple SOFR loan is also subject to a credit spread adjustment of 0.10%. The margin under each interest rate election depends on our total leverage. The "Base Rate" is equal to the highest of: (a) the rate of interest in effect for such day as publicly announced from time to time by M&T Bank as its "prime rate" for such day, (b) the Federal Funds Rate for such day, plus 0.50%, (c) one month term SOFR for such day plus 100 basis points and (d) 1.00%. We have elected for the loan to bear interest at term SOFR plus margin. If we attain investment grade credit ratings from both S&P Global Ratings and Moody's Investor Service, Inc., we may elect to have borrowings become subject to interest rates based on such credit ratings.

The Operating Partnership is the borrower under the M&T term loan facility, and its obligations under the M&T term loan facility are guaranteed by us and certain of its subsidiaries that are not otherwise prohibited from providing such guaranty.

The M&T term loan agreement contains customary representations and warranties and financial and other affirmative and negative covenants. Our ability to borrow under the M&T term loan facility is subject to ongoing compliance with a number of financial covenants, affirmative covenants, and other restrictions, including the following:

- Total leverage ratio of not more than 60% (or 65% for the two consecutive quarters following any acquisition with a purchase price of at least \$100.0 million, but only up to two times during the term of the M&T term loan facility);
- Ratio of adjusted EBITDA (as defined in the M&T term loan agreement) to fixed charges of not less than 1.50 to 1.0;

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- Tangible net worth of not less than the sum of (i) \$825.2 million and (ii) an amount equal to 75% of the net equity proceeds received by us after June 30, 2022;

- Ratio of secured indebtedness (excluding the M&T term loan facility if it becomes secured indebtedness) to total asset value of not more than 40%;
- Ratio of secured recourse debt (excluding the M&T term loan facility if it becomes secured indebtedness) to total asset value of not more than 20%;
- Total unsecured leverage ratio of not more than 60% (or 65% for the two consecutive quarters following any acquisition with a purchase price of at least \$100.0 million, but only up to two times during the term of the M&T term loan facility);
- Unencumbered interest coverage ratio (as defined in the M&T term loan agreement) of not less than 1.75 to 1.0;
- Maintenance of a minimum of at least 15 unencumbered properties (as defined in the M&T term loan agreement) with an unencumbered asset value (as defined in the M&T term loan agreement) of not less than \$500.0 million at any time; and
- Minimum occupancy rate (as defined in the M&T term loan agreement) for all unencumbered properties of not less than 80% at any time.

The M&T term loan agreement limits our ability to pay cash dividends if a default has occurred and is continuing or would result therefrom. However, if certain defaults or events of default exist, we may pay cash dividends to the extent necessary to (i) maintain our status as a REIT and (ii) avoid federal or state income excise taxes. The M&T term loan agreement

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also restricts the amount of capital that we can invest in specific categories of assets, such as unimproved land holdings, development properties, notes receivable, mortgages, mezzanine loans and unconsolidated affiliates, and restricts our ability to repurchase stock and OP Units during the term of the M&T term loan facility.

We may, at any time, voluntarily prepay the M&T term loan facility in whole or in part without premium or penalty, provided certain conditions are met.

The M&T term loan agreement includes customary events of default, in certain cases subject to customary cure periods. The occurrence of an event of default, if not cured within the applicable cure period, would permit the lenders to, among other things, declare the unpaid principal, accrued and unpaid interest, and all other amounts payable under the M&T term loan facility to be immediately due and payable. A default under the Credit Agreement would also constitute a default under the M&T term loan agreement.

We are currently in compliance with all covenants under the M&T term loan agreement.

TD Term Loan Facility

On May 19, 2023, we entered into a term loan agreement (the "TD term loan agreement") with Toronto Dominion (Texas) LLC, as administrative agent, and TD Bank, N.A. as lender, which provides a \$75.0 million senior unsecured term loan facility (the "TD term loan facility"), with the option to increase the total capacity to \$150.0 million, subject to our satisfaction of certain conditions. The TD term loan facility has a scheduled maturity date of May 19, 2025, with a one-year extension option, subject to our satisfaction of certain conditions, including an extension fee payment of 0.15% of the outstanding amount of the loan as of such date.

The TD term loan facility bears interest at a rate elected by us based on term SOFR, Daily Simple SOFR, or the Base Rate (as defined below), and in each case plus a margin. A term SOFR or Daily Simple SOFR loan is also subject to a credit spread adjustment of 0.10%. The margin under each interest rate election depends on our total leverage. The "Base Rate" is equal to the highest of: (a) the Federal Funds Rate for such day, plus 0.50% (b) the rate of interest in effect for such day as publicly announced from time to time by the administrative agent as its "prime rate" for such day, (c) one month term SOFR for such day plus 100 basis points and (d) 1.00%. We have elected for the loan to bear interest at term SOFR plus margin. If we attain investment grade credit ratings from both S&P Global Ratings and Moody's Investor Service, Inc., we may elect to have borrowings become subject to interest rates based on such credit ratings.

On June 29, 2023, the TD term loan facility commitment increased to \$95.0 million as a result of the addition of a second lender to the facility.

The Operating Partnership is the borrower under the TD term loan facility, and its obligations under the TD term loan

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facility are guaranteed by us and certain of its subsidiaries that are not otherwise prohibited from providing such guarantee.

The TD term loan agreement contains customary representations and warranties and financial and other affirmative and negative covenants. Our ability to borrow under the TD term loan facility is subject to ongoing compliance with a number of financial covenants, affirmative covenants, and other restrictions, including the following:

- Total leverage ratio of not more than 60% (or 65% for the two consecutive quarters following any acquisition with a purchase price of at least \$100.0 million, but only up to two times during the term of the TD term loan facility);
- Ratio of adjusted EBITDA (as defined in the TD term loan agreement) to fixed charges of not less than 1.50 to 1.0;
- Tangible net worth of not less than the sum of (i) \$825.2 million and (ii) an amount equal to 75% of the net equity proceeds received by us after June 30, 2022;
- Ratio of secured indebtedness (excluding the TD term loan facility if it becomes secured indebtedness) to total asset value of not more than 40%;

- Ratio of secured recourse debt (excluding the TD term loan facility if it becomes secured indebtedness) to total asset value of not more than 20%;
- Total unsecured leverage ratio of not more than 60% (or 65% for the two consecutive quarters following any acquisition with a purchase price of at least \$100.0 million, but only up to two times during the term of the TD term loan facility);
- Unencumbered interest coverage ratio (as defined in the TD term loan agreement) of not less than 1.75 to 1.0;
- Maintenance of a minimum of at least 15 unencumbered properties (as defined in the TD term loan agreement) with an unencumbered asset value (as defined in the TD term loan agreement) of not less than \$500.0 million at any time; and

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- Minimum occupancy rate (as defined in the TD term loan agreement) for all unencumbered properties of not less than 80% at any time.

The TD term loan agreement limits our ability to pay cash dividends if a default has occurred and is continuing or would result therefrom. However, if certain defaults or events of default exist, we may pay cash dividends to the extent necessary to (i) maintain our status as a REIT and (ii) avoid federal or state income excise taxes. The TD term loan agreement also restricts the amount of capital that we can invest in specific categories of assets, such as unimproved land holdings, development properties, notes receivable, mortgages, mezzanine loans and unconsolidated affiliates, and restricts our ability to repurchase stock and OP Units during the term of the TD term loan facility.

We may, at any time, voluntarily prepay the TD term loan facility in whole or in part without premium or penalty, provided certain conditions are met.

The TD term loan agreement includes customary events of default, in certain cases subject to customary cure periods. The occurrence of an event of default, if not cured within the applicable cure period, would permit the lenders to, among other things, declare the unpaid principal, accrued and unpaid interest, and all other amounts payable under the TD term loan facility to be immediately due and payable. A default under the Credit Agreement would also constitute a default under the TD term loan agreement.

We are currently in compliance with all covenants under the [Credit Agreement](#), the [M&T term loan agreement](#), and the [TD term loan agreement](#).

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Consolidated Indebtedness

The following table sets forth our consolidated indebtedness as of [September 30, 2023](#) [March 31, 2024](#) (\$ in thousands):

		Effective Rate for									
		Amount Outstanding		Interest Rate (a)		Variable-Rate Debt		Maturity Date	Balance at		Maturity
		Amount Outstanding							Amount Outstanding		Interest Rate (a)
Secured Debt	Secured Debt										Eff. Var.
Chronicle Mill	Chronicle Mill	\$ 34,300	SOFR+	3.00 %	6.43 %	May 5, 2024	\$ 34,300				
Chronicle Mill											
Chronicle Mill											
Red Mill Central	Red Mill Central	1,881		4.80 %		June 17, 2024	1,765	Red Mill Central	1,794		4.80 %
Premier Apartments(c)		16,094	SOFR+	1.55 %	6.98 %	2024	15,830	October 31, 2024			
Premier Retail(c)		7,937	SOFR+	1.55 %	6.98 %	2024	7,797	October 31, 2024			
Premier								Premier	23,850	SOFR+	1.55 %
Red Mill South	Red Mill South	4,939		3.57 %		May 1, 2025	4,383	Red Mill South	4,767		3.57 %
Market at Mill Creek	Market at Mill Creek	11,509	SOFR+	1.55%	6.98 %	July 12, 2025	10,376	Market at Mill Creek	11,185	SOFR+	1.55% 6.99 %
The Everly	The Everly	30,000	SOFR+	1.50 %	6.82 %	2025	30,000	The Everly	30,000	SOFR+	1.50 % 6.83 %

Encore Apartments ^(d)	23,563	2.93 %	February 10, 2026	22,211
4525 Main Street ^(d)	30,253	2.93 %	February 10, 2026	28,515
4525 Main Street & Encore Apartments			4525 Main Street & Encore Apartments	53,172 2.93 %
Southern Post	Southern Post	20,993 SOFR+ 2.25 %	August 25, 2026	Southern Post 41,170 SOFR+ 2.25 % 5.58 %
Thames Street	Thames Street	68,253 SOFR+ 1.30 %	(e) September 30, 2026	Thames Street 60,839 SOFR+ 1.30 % 2.33 %
Wharf	Wharf	68,253 SOFR+ 1.30 %	(e) September 30, 2026	Wharf 67,536 SOFR+ 1.30 % 2.33 %
Constellation	Constellation	175,000 SOFR+ 1.50 %	November 1, 2026	Constellation 175,000 SOFR+ 1.50 % 6.94 %
Energy Building	Energy Building	175,000 SOFR+ 1.50 %	December 21, 2026	Energy Building 175,000 SOFR+ 1.50 % 1, 2027
Southgate Square	Southgate Square	25,547 SOFR+ 1.90 %	2026	Southgate Square 25,115 SOFR+ 1.90 % 7.33 %
Nexton Square	Nexton Square	21,734 SOFR+ 1.95 %	June 30, 2027	Nexton Square 21,428 SOFR+ 1.95 % 7.28 %
Liberty Apartments		20,673 SOFR+ 1.50 %	September 27, 2027	Liberty Apartments 19,230
Liberty			Liberty	20,501 SOFR+ 1.50 % 4.93 %
Greenbrier Square	Greenbrier Square	19,663 3.74%	October 10, 2027	Greenbrier Square 19,474 3.74%
Lexington Square	Lexington Square	13,673 4.50 %	September 1, 2028	Lexington Square 12,044 4.50 %
Red Mill North	Red Mill North	3,992 4.73 %	December 31, 2028	Red Mill North 3,295 4.73 %
Greenside Apartments	Greenside Apartments	31,297 3.17 %	December 15, 2029	Greenside Apartments 26,095 3.17 %
Smith's Landing	Smith's Landing	14,821 4.05 %	June 1, 2035	Smith's Landing 384 4.05 %
The Edison	The Edison	15,276 5.30 %	December 1, 2044	The Edison 100 5.30 %
The Cosmopolitan	The Cosmopolitan	40,589 3.35 %	July 1, 2051	The Cosmopolitan 187 3.35 %
Total secured debt	Total secured debt	\$ 631,987		\$ 533,691
Unsecured debt	Unsecured debt			
TD unsecured term loan	TD unsecured term loan	\$ 95,000 SOFR+ 1.35%-1.90%	4.70 % (e)	May 19, 2025 \$ 95,000
TD unsecured term loan	TD unsecured term loan			
Senior unsecured revolving credit facility	Senior unsecured revolving credit facility	195,000 SOFR+ 1.30%-1.85%	6.82 % (e)	January 22, 2027 195,000
Senior unsecured revolving credit facility (fixed)	Senior unsecured revolving credit facility (fixed)	5,000 SOFR+ 1.30%-1.85%	4.70 % (e)	January 22, 2027 5,000
M&T unsecured term loan	M&T unsecured term loan	100,000 SOFR+ 1.25%-1.80%	4.90 % (e)	March 8, 2027 100,000 term loan 100,000 SOFR+ 1.25%-1.80% 5.05 %

Senior unsecured term loan	Senior unsecured term loan	114,500	SOFR+ 1.25%-1.80%	6.72 %	(e)	January 21, 2028	114,500	Senior unsecured term loan	146,000	SOFR+	1.25%-1.80%	6.88 %	(e)
Senior unsecured term loan (fixed)	Senior unsecured term loan (fixed)	185,500	SOFR+ 1.25%-1.80%	1.73%-4.83%		January 21, 2028	185,500 (fixed)	Senior unsecured term loan (fixed)	154,000	SOFR+	1.25%-1.80%	1.88%-4.98%	January 21, 2028
Total unsecured debt	Total unsecured debt	695,000					695,000	Total unsecured debt	784,000				
Total principal balances	Total principal balances	\$ 1,326,987					\$1,228,691						
Other notes payable^(e)		6,127											
Other notes payable^(d)													
Unamortized GAAP adjustments													
Unamortized GAAP adjustments													
Unamortized GAAP adjustments	Unamortized GAAP adjustments	(11,322)											
Indebtedness, net	Indebtedness, net	\$ 1,321,792											
Indebtedness, net													
Indebtedness, net													

(a) SOFR is determined by individual lenders.

(b) Does not reflect the effect of any maturity extension options.

(c) Cross collateralized.

(d) Cross collateralized.

(e) Includes debt subject to interest rate swap locks.

(f) (d) Represents the fair value of additional ground lease payments at 1405 Point over the approximately 40-year 39-year remaining lease term.

As of **September 30, 2023** **March 31, 2024**, we were in compliance with all loan covenants on our outstanding indebtedness.

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As of **September 30, 2023** **March 31, 2024**, our scheduled principal payments and maturities during each of the next five years and thereafter are as follows (\$ in thousands):

Year ⁽¹⁾⁽²⁾	Year ⁽¹⁾⁽²⁾	Amount Due	Percentage of Total	Year ⁽¹⁾⁽²⁾	Amount Due	Percentage of Total
2023 (excluding nine months ended September 30, 2023)	\$ 2,476	*				
2024 (excluding the three months ended March 31, 2024)	70,068	5 %				
2025	150,495	11 %	2025	\$ 67,993	5	%
2026	338,519	26 %	2026	150,495	11	%
2027	361,561	27 %	2027	358,696	25	%
2028		2028		450,561	31	%
Thereafter	403,868	31 %	Thereafter	319,322	22	%
				84,547	6	%

Total **Total** **\$1,326,987** **100 %** **Total** **\$** **1,431,614** **100** **100 %**

(1) Does not reflect the effect of any maturity extension options.

(2) Includes debt incurred in connection with the development of properties.

* Less than one percent

Interest Rate Derivatives

As of September 30, 2023, we were party to the following held one interest rate cap corridor. We purchased a SOFR interest rate cap agreements (\$ in thousands):

Effective Date	Maturity Date	Strike Rate	Notional Amount
11/1/2020	11/1/2023	1.84 %	\$ 84,375
7/5/2022	1/1/2024	1.00%-3.00% ^(a)	35,100
9/1/2022	9/1/2024	1.00%-3.00% ^(a)	57,089 ^(b)
Total			\$ 176,564

(a) We purchased interest rate caps at 1.00% and sold a SOFR interest rate caps cap at 3.00%, resulting in a SOFR interest rate cap corridors corridor of 1.00% and to 3.00%, effective on September 1, 2022. This corridor is designated as a cash flow hedge. The intended goal of these corridors this corridor is to provide a level of protection from the effect of rising interest rates and reduce the all-in cost all-in-cost of the derivative instrument.

(b)Represents We paid a premium of \$1.4 million to purchase the corridor. As of March 31, 2024, the notional amount as of September 30, 2023, was \$73.6 million, which is the maximum notional amount. The notional amount corridor is scheduled to increase over the term of the corridor in accordance with projected borrowings mature on the associated loan. The maximum notional amount that will eventually be in effect is \$73.6 million,September 1, 2024.

As of **September 30, 2023** **March 31, 2024**, we held the following interest rate swap agreements (\$ in thousands)

		Notional		Swap		Debt			
Related Debt		Related Debt	Amount	Index	Fixed	effective	Effective	Expiration	
Related Debt									
Senior	Senior			1-	(a)				
unsecured	unsecured			month					
term loan	term loan	\$	10,500	SOFR	2.94 %	4.34 %	10/12/2018	10/12/2023	
				1-	(b)				
Floating rate pool of loans				month					
				50,000	SOFR	3.40 %	4.91 %	7/5/2023	1/1/2024
				1-	(c)				
Constellation Energy Building				month					
				175,000	SOFR	1.84 %	3.46 %	4/1/2023	2/1/2024
				1-	(d)				
Floating rate pool of loans				month					
				200,000	SOFR	3.39 %	4.90 %	7/1/2023	3/1/2024
Senior unsecured term loan									
Senior unsecured term loan									
Senior unsecured term loan									
Senior unsecured term loan									
Senior unsecured term loan									
Senior	Senior			1-	(a)				
unsecured	unsecured			month					
term loan	term loan	\$	25,000	SOFR	0.42 %	1.82 %	4/1/2020	4/1/2024	
Senior	Senior			1-	(a)				
unsecured	unsecured			month					
term loan	term loan	\$	25,000	SOFR	0.33 %	1.73 %	4/1/2020	4/1/2024	

Senior unsecured term loan	Senior unsecured term loan	25,000	Daily SOFR	0.44 %	1.84 %	4/1/2020	4/1/2024	(a)
Harbor Point Parcel 3 senior construction loan	Harbor Point Parcel 3 senior construction loan	90,000	Daily SOFR	2.75 %	4.82 %	10/2/2023	10/1/2025	(e)
Harbor Point Parcel 3 senior construction loan	Harbor Point Parcel 3 senior construction loan	330,000	Daily SOFR	2.75 %	4.26 %	10/1/2023	10/1/2025	(f)
Floating rate pool of loans	Floating rate pool of loans	330,000	Daily SOFR	2.75 %	4.26 %	10/1/2023	10/1/2025	(g)
Floating rate pool of loans	Floating rate pool of loans	330,000	Daily SOFR	2.75 %	4.26 %	10/1/2023	10/1/2025	(h)
Floating rate pool of loans	Floating rate pool of loans	330,000	Daily SOFR	2.75 %	4.26 %	10/1/2023	10/1/2025	(i)
Floating rate pool of loans	Floating rate pool of loans	330,000	Daily SOFR	2.75 %	4.26 %	10/1/2023	10/1/2025	(j)
Revolving credit facility and TD unsecured term loan	Revolving credit facility and TD unsecured term loan	100,000	Daily SOFR	3.20 %	4.70 %	05/19/2023	5/19/2026	(k)
Revolving credit facility and TD unsecured term loan	Revolving credit facility and TD unsecured term loan	100,000	Daily SOFR	3.20 %	4.70 %	05/19/2023	5/19/2026	(l)
Thames Street Wharf M&T unsecured term loan	Thames Street Wharf M&T unsecured term loan	68,253	Daily SOFR	0.93 %	2.33 %	09/30/2021	9/30/2026	(a)
M&T unsecured term loan	M&T unsecured term loan	100,000	Daily SOFR	3.50 %	4.90 %	12/06/2022	12/06/2027	(m)
M&T unsecured term loan	M&T unsecured term loan	100,000	Daily SOFR	3.20 %	4.84 %	05/19/2023	5/19/2026	(e)
Liberty Retail & Apartments	Liberty Retail & Apartments							
Liberty Retail & Apartments	Liberty Retail & Apartments							
Liberty Retail & Apartments	Liberty Retail & Apartments							

Senior unsecured term loan	Senior unsecured term loan	1- month					
Senior unsecured term loan	Senior unsecured term loan	1- month	100,000	SOFR	3.43 %	4.83 %	12/13/2022
Total	Total		<u><u>\$1,298,753</u></u>				1/21/2028

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- (a) Transitioned to SOFR during the nine months ended September 30, 2023.
- (b) On July 6, 2023, we terminated a SOFR corridor of 1.00%-3.00% with a notional amount of \$50.0 million and entered into this interest rate swap agreement. We paid a net zero premium for this transaction.
- (c) Effective April 4, 2023, we terminated our 4.00% BSBY interest rate cap with a notional amount of \$175.0 million and our BSBY corridor of 1.00%-3.00% with a notional amount of \$175.0 million and, effective April 3, 2023, entered into this interest rate swap agreement. We paid a net zero premium for this transaction.
- (d) On July 5, 2023, we terminated a SOFR corridor of 1.00%-3.00% with a notional amount of \$200.0 million, and entered into this interest rate swap agreement. We paid a net zero premium for this transaction.
- (e) This interest rate swap agreement reduces our interest rate exposure on the \$180.4 million senior construction loan secured by our Harbor Point Parcel 3 equity method investment. As such, the loan is not reflected on our consolidated balance sheets. We also paid \$3.6 million to reduce the swap fixed rate. This interest rate swap agreement was executed in September 2023, but was not effective until October 2, 2023.
- (f) (b) We paid \$13.3 million to reduce the swap fixed rate.
- (c) This interest rate swap agreement was executed in September 2023, but was reduces our interest rate exposure on the \$109.7 million senior construction loan secured by our Harbor Point Parcel 4 equity method investment. As such, the loan is not effective until October 1, 2023. reflected on our consolidated balance sheets. We also paid \$3.9 million to reduce the swap fixed rate.
- (g) (d) We paid \$10.5 million to reduce the swap fixed rate.
- (e) Subject to cancellation by the counterparty beginning on May 1, 2025 and the first day of each month thereafter.
- (f) We novated the existing 3.43% fixed rate swap with a \$100.0 million notional amount and assigned \$21.0 million to the loan secured by Liberty Retail & Apartments, effective February 1, 2024.

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Off-Balance Sheet Arrangements

In connection with certain of our real estate financing activities and equity method investments, we have made guarantees to pay portions of certain senior loans of third parties associated with the development projects. As of **September 30, 2023** **March 31, 2024**, we had an outstanding guarantee liability of \$0.1 million related to the \$32.9 million senior loan on the Harbor Point Parcel 4. As of **September 30, 2023** **March 31, 2024**, no amounts have been funded on this senior loan.

In connection with our Harbor Point Parcel 3 unconsolidated joint venture, we are responsible for providing a completion guarantee to the lender for this project.

Unfunded Loan Commitments

We may be a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financial needs of our borrowers. These commitments are not reflected on the consolidated balance sheet. As of **September 30, 2023** **March 31, 2024**, our off-balance sheet arrangements consisted of **\$52.1** **\$35.1** million of unfunded commitments of our notes receivable. We have recorded a **\$0.9 million** **\$0.6 million** credit loss reserve in conjunction with the total unfunded commitments. Such commitments are subject to our borrowers' satisfaction of certain financial and nonfinancial covenants and involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets. The commitments may or may not be funded depending on a variety of circumstances including timing, credit metric hurdles, and other nonfinancial events occurring.

Cash Flows

Nine Months Ended September 30,			Three Months Ended March 31,		
2023	2022	Change	2024	2023	Change

		(in thousands)		
Operating Activities				
Operating Activities				
Operating Activities	Operating Activities	\$ 78,290	\$ 78,267	\$ 23
Investing Activities	Investing Activities	(177,327)	17,546	(194,873)
Financing Activities	Financing Activities	82,177	(76,691)	158,868
Net Increase (decrease)	Net Increase (decrease)	<u><u>\$ (16,860)</u></u>	<u><u>\$ 19,122</u></u>	<u><u>\$ (35,982)</u></u>
Cash, Cash Equivalents, and Restricted Cash, Beginning of Period	Cash, Cash Equivalents, and Restricted Cash, Beginning of Period	\$ 51,865	\$ 40,443	Cash, Cash Equivalents, and Restricted Cash, Beginning of Period \$ 30,166 \$ 51,865
Cash, Cash Equivalents, and Restricted Cash, End of Period	Cash, Cash Equivalents, and Restricted Cash, End of Period	\$ 35,005	\$ 59,565	Cash, Cash Equivalents, and Restricted Cash, End of Period \$ 43,861 \$ 36,436

During the three months ended March 31, 2024, net cash provided by operating activities increased \$33.4 million compared to the three months ended September 30, 2023 was materially consistent with March 31, 2023 primarily due to net changes in operating assets and liabilities and the nine months ended September 30, 2022, acquisition of The Interlock in May 2023.

During the nine months ended September 30, 2023 March 31, 2024, net cash used in investing activities increased \$194.9 million decreased \$10.4 million compared to the nine months ended September 30, 2022 March 31, 2023 primarily because of proceeds received for dispositions less investment in 2022, as well as increases development, including our equity method investments, and receipts on off-market interest rate derivatives, partially offset by higher investments in tenant and building improvements and increased funding in our real estate financing note receivable issuances. investments.

During the **nine** **three** months ended **September 30, 2023** **March 31, 2024**, net cash provided by financing activities increased \$158.9 million

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decreased \$14.7 million compared to the nine months ended September 30, 2022 March 31, 2023 primarily due to higher net borrowings in 2023 partially offset by the absence of equity issuances during the nine months ended September 30, 2023 compared to equity issuances of \$65.2 million during the nine months ended September 30, 2022, on our credit facility.

Non-GAAP Financial Measures

We calculate FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts ("Nareit"). Nareit defines FFO as net income (loss) (calculated in accordance with GAAP), excluding depreciation and amortization related to real estate, gains or losses from the sales of certain real estate assets, gains or losses from change in control, and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity.

FFO is a supplemental non-GAAP financial measure. Management uses FFO as a supplemental performance measure because we believe that FFO is beneficial to investors as a starting point in measuring our operational performance. Specifically, in excluding real estate related depreciation and amortization and gains and losses from property dispositions,

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which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared period-over-period, captures trends in occupancy rates, rental rates, and operating costs.

However, because FFO excludes depreciation and amortization and captures neither the changes in the value of our properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effects and could materially impact our results from operations, the utility of FFO as a measure of our performance is limited. In addition, other equity REITs may not calculate FFO in accordance with the Nareit definition as we do, and, accordingly, our calculation of FFO may not be comparable to such other REITs' calculations of FFO. Accordingly, FFO should be considered only as a supplement to net income as a measure of our performance. FFO should not be used as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends or service indebtedness. Also, FFO should not be used as a supplement to or substitute for cash flow from operating activities computed in accordance with GAAP.

We also believe that the computation of FFO in accordance with Nareit's definition includes certain items that are not indicative of the results provided by our operating property portfolio and affect the comparability of our period-over-period performance. Accordingly, management believes that Normalized FFO is a more useful performance measure that excludes certain items, including but not limited to, debt extinguishment losses and prepayment penalties, impairment and accelerated amortization of intangible assets and liabilities, property acquisition, development, and other pursuit costs, mark-to-market adjustments for interest rate derivatives not designated as cash flow hedges, amortization of payments made to purchase interest rate caps and swaps designated as cash flow hedges, provision for unrealized non-cash credit losses, amortization of right-of-use assets attributable to finance leases, severance related costs, and other non-comparable items. Other equity REITs may not calculate Normalized FFO in the same manner as we do, and, accordingly, our Normalized FFO may not be comparable to such other REITs' Normalized FFO.

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The following table sets forth a reconciliation of FFO and Normalized FFO for the three and nine months ended **September 30, 2023** **March 31, 2024** and **2022** **2023** to net income, the most directly comparable GAAP measure:

	Three Months Ended		Nine Months Ended		(in thousands, except per share and unit amounts)	
	September 30,		September 30,			
	2023	2022	2023	2022		
Net income attributable to common stockholders and OP Unitholders	Net income attributable to common stockholders and OP Unitholders	\$ 5,343	\$33,899	\$19,448	\$70,940	
Depreciation and amortization	Depreciation and amortization	22,239	17,290	60,139	54,084	
(1)	(1)					
Gain on operating real estate dispositions, net (2)	—	(28,502)	—	(47,995)		
Impairment of real estate assets	—	—	—	201		
Depreciation and amortization (1)						
Depreciation and amortization (1)						
FFO attributable to common stockholders and OP Unitholders	FFO attributable to common stockholders and OP Unitholders	27,582	22,687	79,587	77,230	
Acquisition, development and other pursuit costs	—	—	18	37		

FFO attributable to common stockholders and OP Unitholders					
FFO attributable to common stockholders and OP Unitholders					
Accelerated amortization of intangible assets and liabilities	Accelerated amortization of intangible assets and liabilities	5	—	(615)	132
Loss on extinguishment of debt		—	2,123	—	2,899
Unrealized credit loss provision (release)		694	(42)	871	858
Accelerated amortization of intangible assets and liabilities					
Accelerated amortization of intangible assets and liabilities					
Unrealized credit loss provision					
Unrealized credit loss provision					
Unrealized credit loss provision					
Amortization of right-of-use assets - finance leases	Amortization of right-of-use assets - finance leases	425	278	1,049	833
Increase in fair value of derivatives not designated as cash flow hedges		(1,484)	(782)	(1,974)	(7,512)
Amortization of right-of-use assets - finance leases					
Amortization of right-of-use assets - finance leases					
(Increase) Decrease in fair value of derivatives not designated as cash flow hedges					
(Increase) Decrease in fair value of derivatives not designated as cash flow hedges					
(Increase) Decrease in fair value of derivatives not designated as cash flow hedges					

Amortization of interest rate derivatives on cash flow hedges	Amortization of interest rate derivatives on designated cash flow hedges	513	1,525	3,598	2,048
Amortization of interest rate derivatives on designated cash flow hedges					
Amortization of interest rate derivatives on designated cash flow hedges					
Severance related costs					
Severance related costs					
Severance related costs					
Normalized FFO available to common stockholders and OP Unitholders					
Normalized FFO available to common stockholders and OP Unitholders					
Normalized FFO available to common stockholders and OP Unitholders	Normalized FFO available to common stockholders and OP Unitholders	\$27,735	\$25,789	\$82,534	\$76,525
Net income attributable to common stockholders and OP Unitholders per diluted share and unit					
Net income attributable to common stockholders and OP Unitholders per diluted share and unit					
Net income attributable to common stockholders and OP Unitholders per diluted share and unit					
FFO attributable to common stockholders and OP Unitholders per diluted share and unit					
FFO attributable to common stockholders and OP Unitholders per diluted share and unit					

FFO attributable to common stockholders and OP Unitholders per diluted share and unit	FFO attributable to common stockholders and OP Unitholders per diluted share and unit	\$ 0.31	\$ 0.26	\$ 0.90	\$ 0.88
Normalized FFO attributable to common stockholders and OP Unitholders per diluted share and unit	Normalized FFO attributable to common stockholders and OP Unitholders per diluted share and unit	\$ 0.31	\$ 0.29	\$ 0.93	\$ 0.87
Normalized FFO attributable to common stockholders and OP Unitholders per diluted share and unit	Normalized FFO attributable to common stockholders and OP Unitholders per diluted share and unit				
Weighted average common shares and units - diluted	Weighted average common shares and units - diluted	89,589	88,341	88,908	88,143
Weighted average common shares and units - diluted	Weighted average common shares and units - diluted				
Weighted average common shares and units - diluted	Weighted average common shares and units - diluted				

(1) The adjustment for depreciation and amortization for each of the three and nine months ended September 30, 2023 March 31, 2024 and 2023 excludes \$0.2 million and \$0.7 million, respectively, of depreciation attributable to our partners. The adjustment for depreciation and amortization for the three and nine months ended September 30, 2022 excludes \$0.2 million and \$0.8 million, respectively, of depreciation attributable to our partners.

(2) The adjustment for gain on operating real estate dispositions for the three and nine months ended September 30, 2023 excludes \$0.2 million for the gain on the disposition of a non-operating parcel adjacent to Brooks Crossing Retail. The adjustment for gain on operating real estate dispositions for the nine months ended September 30, 2023 also excludes \$0.5 million for the gain on the disposition of a non-operating parcel at Market at Mill Creek. The adjustment for gain on operating real estate dispositions for the three and nine months ended September 30, 2022 excludes \$5.4 million of the gain on The Residences at Annapolis Junction that was allocated to our partner.

Critical Accounting Policies and Estimates

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements that have been prepared in accordance with GAAP. The preparation of these financial statements requires us to exercise our best judgment in making estimates that affect the reported amounts of assets, liabilities, revenues, and expenses. We base our estimates on historical experience and other assumptions that we believe to be reasonable under the circumstances. We evaluate our estimates on an ongoing basis, based upon then-currently available information. Actual results could differ from these estimates. We discuss the accounting policies and estimates that are most critical to understanding our reported financial results in our Annual Report on Form 10-K for the year ended December 31, 2022 December 31, 2023.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

There have been no material changes to the Company's market risk since **December 31, 2022** **December 31, 2023**. For a discussion of the Company's exposure to market risk, refer to the Company's market risk disclosure set forth in Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk" of our Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023**.

Item 4. Controls and Procedures

We maintain disclosure controls and procedures (as such term is defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in our reports under the Exchange Act is processed, recorded, summarized, and reported within the time periods specified in the rules and regulations of the SEC and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

We have carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, regarding the effectiveness of our disclosure controls and procedures as of **September 30, 2023** **March 31, 2024**, the end of the period covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer have concluded, as of **September 30, 2023** **March 31, 2024**, that our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in reports filed or submitted under the Exchange Act: (i) is processed, recorded, summarized, and reported within the time periods specified in the SEC's rules and forms and (ii) is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosure.

There have been no changes to our internal control over financial reporting during the quarter ended **September 30, 2023** **March 31, 2024** that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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Part II. Other Information
Item 1. Legal Proceedings

We are not currently a party, as plaintiff or defendant, to any legal proceedings that we believe to be material or which, individually or in the aggregate, would be expected to have a material effect on our business, financial condition, or results of operations if determined adversely to us. We may be subject to ongoing litigation relating to our portfolio and the properties comprising our portfolio, and we expect to otherwise be party from time to time to various lawsuits, claims, and other legal proceedings that arise in the ordinary course of our business.

Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended **December 31, 2022** **December 31, 2023**.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
Unregistered Sales of Equity Securities

None.

Issuer Purchases of Equity Securities

On June 15, 2023, we adopted the \$50.0 million Share Repurchase Program. Under the Share Repurchase Program, we may repurchase shares of common stock and Series A Preferred Stock from time to time in the open market, in block purchases, through privately negotiated transactions, the use of trading plans intended to qualify under Rule 10b5-1 under the Exchange Act, or other means permitted. The Share Repurchase Program does not obligate us to acquire any specific number of shares or acquire shares over any specific period of time. The Share Repurchase Program may be suspended or discontinued at any time and does not have an expiration date.

The following table summarizes our We did not repurchase any common stock repurchase activity or Series A Preferred Stock under the Share Repurchase Program for the three months ended September 30, 2023:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (in thousands) ^(a)
July 1, 2023 through July 31, 2023	—	\$ —	—	\$ 50,000
August 1, 2023 through August 31, 2023	—	—	—	50,000
September 1, 2023 through September 30, 2023	62,293	10.32	62,293	49,357
Total	62,293	\$ 10.32	62,293	

(a) Reflects the dollar value March 31, 2024. As of shares that may yet be repurchased March 31, 2024, \$37.4 million remained available for repurchases under the Share Repurchase Program announced on June 15, 2023. The Board of Directors authorized the repurchase of an aggregate of \$50.0 million of shares of common stock and Series A Preferred Stock pursuant to the Share Repurchase Program.

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The following table summarizes our Series A Preferred Stock repurchase activity under the Share Repurchase Program for the three months ended September 30, 2023:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (in thousands) ^(a)
July 1, 2023 through July 31, 2023	—	\$ —	—	\$ 50,000
August 1, 2023 through August 31, 2023	—	—	—	50,000
September 1, 2023 through September 30, 2023	—	—	—	49,357
Total	—	\$ —	—	

(a) Reflects the dollar value of shares that may yet be repurchased under the Share Repurchase Program announced on June 15, 2023. The Board of Directors authorized the repurchase of an aggregate of \$50.0 million of shares of common stock and Series A Preferred Stock pursuant to the Share Repurchase Program.

Item 3. Defaults on Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

During the three months ended September 30, 2023 March 31, 2024, no director or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or a "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

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Item 6. Exhibits

The exhibits listed in the accompanying Exhibit Index are filed, furnished or incorporated by reference (as applicable) as part of this Quarterly Report on Form 10-Q.

Exhibit No.	Description
3.1	Articles of Amendment and Restatement of Armada Hoffler Properties, Inc. (Incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3, filed on June 2, 2014).
3.2	Amended and Restated Bylaws of Armada Hoffler Properties, Inc. (Incorporated by reference to Exhibit 3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, filed on February 24, 2022).
3.3	Articles Supplementary Designating the Rights and Preferences of the 6.75% Series A Cumulative Redeemable Perpetual Preferred Stock (Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on June 17, 2019).
3.4	Articles Supplementary relating to Section 3-802(c) of the Maryland General Corporation Law (Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on February 24, 2020).
3.5	Articles Supplementary Designating Additional 6.75% Series A Cumulative Redeemable Perpetual Preferred Stock, dated March 6, 2020 (Incorporated by reference to Exhibit 4.10 to the Company's Form S-3, filed on March 9, 2020).
3.6	Articles Supplementary Designating Additional 6.75% Series A Cumulative Redeemable Perpetual Preferred Stock, dated July 2, 2020 (Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on July 6, 2020).
3.7	Articles Supplementary Designating Additional 6.75% Series A Cumulative Redeemable Perpetual Preferred Stock, dated August 17, 2020 (Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on August 20, 2020).
31.1*	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101*	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 March 31, 2024 , were formatted in Inline XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Balance Sheet, (ii) Condensed Consolidated Statements of Comprehensive Income, (iii) Condensed Consolidated Statements of Equity, (iv) Condensed Consolidated Statements of Cash Flows, and (v) Notes to Condensed Consolidated Financial Statements. The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
104*	Cover page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL.
*	Filed herewith
**	Furnished herewith

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ARMADA HOFFLER PROPERTIES, INC.

Date: November 6, 2023 May 9, 2024

/s/ Louis S. Haddad

Louis S. Haddad

President and Chief Executive Officer

(Principal Executive Officer)

Date: November 6, 2023 May 9, 2024

/s/ Matthew T. Barnes-Smith

Matthew T. Barnes-Smith

Chief Financial Officer, Treasurer and Corporate Secretary

(Principal Accounting and Financial Officer)

**CERTIFICATION PURSUANT
TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Louis S. Haddad, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Armada Hoffler Properties, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2023

/s/ Louis S. Haddad

Louis S. Haddad

President and Chief Executive Officer

**CERTIFICATION PURSUANT
TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Matthew T. Barnes-Smith, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Armada Hoffler Properties, Inc.

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2023 May 9, 2024

/s/ Matthew T. Barnes-Smith

Matthew T. Barnes-Smith

Chief Financial Officer, Treasurer and Corporate Secretary

Exhibit 32.1

CERTIFICATION

The undersigned, Louis S. Haddad, the President and Chief Executive Officer of Armada Hoffler Properties, Inc. (the "Company"), pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certifies that, to the best of his knowledge:

1. the Quarterly Report for the period ended September 30, 2023 March 31, 2024 of the Company (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 6, 2023 May 9, 2024

/s/ Louis S. Haddad

Louis S. Haddad

President and Chief Executive Officer

dy>

CERTIFICATION

The undersigned, Matthew T. Barnes-Smith, the Chief Financial Officer and Treasurer of Armada Hoffler Properties, Inc. (the "Company"), pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certifies that, to the best of his knowledge:

1. the Quarterly Report for the period ended **September 30, 2023** **March 31, 2024** of the Company (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: **November 6, 2023** **May 9, 2024**

/s/ Matthew T. Barnes-Smith

Matthew T. Barnes-Smith

Chief Financial Officer, Treasurer and Corporate Secretary

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