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# DELTA REPORT

## 10-Q

PDEX - PRO DEX INC

10-Q - SEPTEMBER 30, 2024 COMPARED TO 10-Q - MARCH 31, 2024

The following comparison report has been automatically generated

**TOTAL DELTAS** 1313

■ CHANGES	104
■ DELETIONS	726
■ ADDITIONS	483

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended  
**March 31, September 30, 2024**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: **0-14942**

**PRO-DEX, INC.**

(Exact name of registrant as specified in its charter)

**COLORADO**

(State or other jurisdiction of  
incorporation or organization)

**84-1261240**

(I.R.S. Employer  
Identification No.)

**2361 McGaw Avenue, Irvine, California 92614**  
(Address of principal executive offices and zip code)

**(949) 769-3200**

(Registrant's telephone number, including area code) **incl?**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, no par value	PDEX	NASDAQ Capital Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock outstanding as of the latest practicable date: **3,419,089** **3,259,338** shares of common stock, no par value, as of **April 30, 2024** **October 31, 2024**.

PRO-DEX, INC. AND SUBSIDIARY  
QUARTERLY REPORT ON FORM 10-Q  
FOR THE THREE AND NINE MONTHS ENDED MARCH 31, SEPTEMBER 30, 2024

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PART I — FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

PRO-DEX, INC. AND SUBSIDIARY  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)  
(In thousands, except share amounts)

	March 31, 2024	June 30, 2023	September 30, 2024	June 30, 2024
<b>ASSETS</b>				
Current Assets:				
Cash and cash equivalents	\$ 3,219	\$ 2,936	\$ 3,081	\$ 2,631
Investments	4,577	1,134	4,738	4,217
Accounts receivable, net of allowance for expected credit losses of \$1 and \$0 at March 31, 2024 and at June 30, 2023, respectively	12,516	9,952		
Accounts receivable, net of allowance for credit losses of \$3 and \$0 at September 30, 2024 and at June 30, 2024, respectively			13,456	13,887
Deferred costs	331	494	211	262
Inventory	14,242	16,167	16,604	15,269
Prepaid expenses and other current assets	1,072	296	412	345
Total current assets	35,957	30,979	38,502	36,611
Land and building, net	6,179	6,249	6,132	6,155
Equipment and leasehold improvements, net	5,191	5,079	5,183	5,024
Right of use asset, net	1,575	1,872		
Right-of-use asset, net			1,370	1,473
Intangibles, net	61	81	47	54
Deferred income taxes			1,555	1,555
Investments	1,543	7,521	1,475	1,563
Other assets	42	42	44	42
Total assets	\$ 50,548	\$ 51,823	\$ 54,308	\$ 52,477
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
Current Liabilities:				
Accounts payable	\$ 3,435	\$ 2,261	\$ 4,442	\$ 4,513
Accrued expenses	2,701	3,135		
Accrued liabilities			4,019	3,359
Income taxes payable			423	632
Deferred revenue	35	—	—	14
Income taxes payable	390	453		
Note payable	3,858	3,827		
Notes payable			2,401	4,374
Total current liabilities	10,419	9,676	11,285	12,892
Lease liability, net of current portion	1,299	1,638	1,063	1,182
Deferred income taxes, net	8	8		
Notes payable, net of current portion	7,884	8,911	11,083	7,536
Total non-current liabilities	9,191	10,557	12,146	8,718

Total liabilities	19,610	20,233	23,431	21,610
<b>Shareholders' equity:</b>				
Common shares; no par value; 50,000,000 shares authorized; 3,451,423 and 3,545,309 shares issued and outstanding at March 31, 2024 and June 30, 2023, respectively	5,575	6,767		
<b>Shareholders' Equity:</b>				
Common stock; no par value; 50,000,000 shares authorized; 3,297,510 and 3,363,412 shares issued and outstanding at September 30, 2024 and June 30, 2024, respectively			1,461	3,917
Retained earnings	25,363	24,823	29,416	26,950
Total shareholders' equity	30,938	31,590	30,877	30,867
<b>Total liabilities and shareholders' equity</b>	<b>\$ 50,548</b>	<b>\$ 51,823</b>	<b>\$ 54,308</b>	<b>\$ 52,477</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED INCOME STATEMENTS OF OPERATIONS**  
(Uaudited)  
(In thousands, except share and per share amounts)

	Three Months Ended March 31,		Nine Months Ended March 31,		Three Months Ended September 30,	
	2024	2023	2024	2023	2024	2023
Net sales	\$ 14,293	\$ 13,079	\$ 38,819	\$ 35,448	\$ 14,892	\$ 11,938
Cost of sales	10,291	9,268	28,357	26,058	9,742	8,280
Gross profit	4,002	3,811	10,462	9,390	5,150	3,658
Operating expenses:						
Selling expenses	17	24	79	146	48	25
General and administrative expenses	1,012	1,009	3,208	2,983	1,246	995
Research and development costs	760	713	2,353	2,109	843	805
Total operating expenses	1,789	1,746	5,640	5,238	2,137	1,825
Operating income					3,013	1,833
Other income (expense):						
Interest and dividend income					25	24
Unrealized gain (loss) on investments					433	(2,553)
Interest expense					(152)	(133)
Total other income (loss)					306	(2,662)
Operating income	2,213	2,065	4,822	4,152		
Interest expense	138	131	409	389		
Unrealized gain (loss) on marketable equity investments	(1,192)	242	(3,785)	3,407		
Interest and other income	30	11	76	235		
Gain on sale of investments	—	—	—	7		
Income before income taxes	913	2,187	704	7,412		
Income tax expense	258	570	164	1,840		
Net income	\$ 655	\$ 1,617	\$ 540	\$ 5,572		
Income (loss) before income taxes					3,319	(829)
Provision for income taxes					853	(214)
Net income (loss)					\$ 2,466	\$ (615)
Basic net income per share:						
Net income	\$ 0.19	\$ 0.46	\$ 0.15	\$ 1.56		
Diluted net income per share:						
Net income	\$ 0.19	\$ 0.45	\$ 0.15	\$ 1.52		
Basic and diluted net income per share:						
Basic net income (loss) per share					\$ 0.76	\$ (0.17)
Diluted net income (loss) per share					\$ 0.75	\$ (0.17)
Weighted average common shares outstanding:						

Weighted-average common shares outstanding:

Basic	3,451	3,548	3,531	3,580	3,259,742	3,546,737
Diluted	3,524	3,623	3,604	3,656	3,292,142	3,546,737
Common shares outstanding	3,451	3,545	3,451	3,545	3,297,510	3,547,330

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
(Uaudited)  
(In thousands)

	<b>Three Months Ended</b> <b>September 30,</b>	
	<b>2024</b>	<b>2023</b>
<b>COMMON STOCK:</b>		
Balance, beginning of period	\$ 3,917	\$ 6,767
Share-based compensation expense	113	188
Share repurchases	(2,311)	—
Shares withheld from common stock issued to employees to pay employee payroll taxes	(273)	—
ESPP shares issued	15	32
Balance, end of period	<u>\$ 1,461</u>	<u>\$ 6,987</u>
<b>RETAINED EARNINGS:</b>		
Balance, beginning of period	\$ 26,950	\$ 24,823
Net income (loss)	2,466	(615)
Balance, at end of period	<u>\$ 29,416</u>	<u>\$ 24,208</u>
Total shareholders' equity	<u>\$ 30,877</u>	<u>\$ 31,195</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
**(Unaudited)**  
**(In thousands)**

	Three Months Ended		Nine Months Ended	
	March 31,		March 31,	
	2024	2023 (restated)	2024	2023 (restated)
<b>Common shares:</b>				
Balance, beginning of period	\$ 7,078	\$ 6,533	\$ 6,767	\$ 7,682
Share-based compensation expense	201	206	588	584
Share repurchases	(1,722)	(198)	(1,830)	(1,547)
Shares withheld from common stock issued to pay employee payroll taxes	—	—	—	(223)
Exercise of stock options	—	—	—	11
ESPP shares issued	18	44	50	78
Balance, at end of period	<b>\$ 5,575</b>	<b>\$ 6,585</b>	<b>\$ 5,575</b>	<b>\$ 6,585</b>
<b>Retained earnings:</b>				
Balance, beginning of period	\$ 24,708	\$ 21,704	\$ 24,823	\$ 17,749
Net income	655	1,617	540	5,572
Balance, at end of period	<b>\$ 25,363</b>	<b>\$ 23,321</b>	<b>\$ 25,363</b>	<b>\$ 23,321</b>
Total shareholders' equity	<b>\$ 30,938</b>	<b>\$ 29,906</b>	<b>\$ 30,938</b>	<b>\$ 29,906</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Uaudited)  
(In thousands)

	Nine Months Ended March 31,	
	2024	2023 (restated)
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 540	\$ 5,572
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	854	594
Amortization of loan fees, net	(6)	8
Share-based compensation	588	584
Unrealized (gain) loss on marketable equity investments	3,785	(3,407)
Non-cash straight-line lease amortization	(12)	(1)
Gain on sale of investments	—	(7)
Deferred income taxes	—	905
Bad debt expense	1	2
Changes in operating assets and liabilities:		
Accounts receivable and other current receivables	(2,565)	4,817
Deferred costs	163	431
Inventory	1,925	(2,467)
Prepaid expenses and other assets	(776)	(1,129)
Accounts payable and accrued expenses	710	(1,047)
Deferred revenue	35	(956)
Income taxes payable	(63)	936
Net cash provided by operating activities	5,179	4,835
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of investments	(1,250)	—
Purchases of equipment and improvements	(876)	(822)
Proceeds from sale of investments	—	89
Net cash used in investing activities	(2,126)	(733)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Repurchases of common stock	(1,830)	(1,547)
Proceeds from exercise of options and ESPP contributions	50	89
Payment of employee payroll taxes on net issuance of common stock	—	(223)
Proceeds from Minnesota Bank & Trust revolving loan, net of fees	2,000	3,584
Principal payments on notes payable and revolving loan	(2,990)	(4,766)
Net cash used in financing activities	(2,770)	(2,863)
Net increase in cash and cash equivalents	283	1,239
Cash and cash equivalents, beginning of period	2,936	849
Cash and cash equivalents, end of period	\$ 3,219	\$ 2,088

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
**(Unaudited)**  
**(In thousands)**

	Nine Months Ended March 31,	
	2024	2023
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for:		
Interest	\$ 409	\$ 384
Income taxes	<u>\$ 980</u>	<u>\$ 1,107</u>

	Three Months Ended September 30,	
	2024	2023
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ 2,466	\$ (615)
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	302	283
Share-based compensation	113	188
Unrealized (gain) loss on marketable equity investments	(433)	2,553
Non-cash lease (recovery)	(5)	(2)
Amortization of loan fees	10	4
Credit loss expense	3	—
Changes in operating assets and liabilities:		
Accounts receivable and other receivables	428	(1,082)
Deferred costs	51	(97)
Inventory	(1,335)	(97)
Prepaid expenses and other assets	(69)	95
Accounts payable and accrued expenses	579	35
Deferred revenue	(14)	—
Income taxes	<u>(209)</u>	<u>(873)</u>
Net cash provided by operating activities	<u>1,887</u>	<u>392</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of equipment and improvements	(431)	(126)
Net cash used in investing activities	<u>(431)</u>	<u>(126)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Principal payments on notes payable	(3,427)	(1,330)
Proceeds from Minnesota Bank & Trust loans, net of origination fees	4,990	—
Proceeds from stock option exercises and ESPP contributions	15	32
Payments of employee taxes on net issuance of common stock	(273)	—
Repurchases of common stock	(2,311)	—
Net cash used in financing activities	<u>(1,006)</u>	<u>(1,298)</u>
Net increase (decrease) in cash and cash equivalents	450	(1,032)
Cash and cash equivalents, beginning of period	2,631	2,936
Cash and cash equivalents, end of period	<u>\$ 3,081</u>	<u>\$ 1,904</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

	Three Months Ended September 30,	
	2024	2023
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid during the period for interest	\$ 162	\$ 140
Cash paid during the period for income taxes:		
Federal income tax payments	\$ 690	\$ 565
California income tax payments	372	74
Massachusetts income tax payments	—	21
Total income tax payments	\$ 1,062	\$ 660

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PRO-DEX INC. AND SUBSIDIARY**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**NOTE 1. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of Pro-Dex, Inc. ("we," "us," "our," "Pro-Dex," or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Regulation S-K. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. These financial statements should be read in conjunction with the financial statements presented in our Annual Report on Form 10-K for the fiscal year ended **June 30, 2023** **June 30, 2024**. In the opinion of management, all adjustments considered necessary for a fair presentation have been **included, included and consist of a normal recurring nature**. The results of operations for such interim periods are not necessarily indicative of the results that may be expected for the full year. For further information, refer to the financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended **June 30, 2023** **June 30, 2024**.

**Recently Issued and Not Yet Adopted Accounting Pronouncements**

In March 2022, the FASB issued Accounting Standards Update ("ASU") No 2022-02 (Topic 326) *Financial Instruments – Credit Losses* to create a new model for credit losses that reflects current expected credit losses ("CECL") over the lifetime of the underlying accounts receivable. The CECL methodology is applicable to our trade accounts receivable and our deferred costs. We adopted ASU 2022-02 effective July 1, 2023, and the adoption did not have a material impact on our financial statements.

**Recent Accounting Pronouncements Not Yet Adopted**

In December 2023, the FASB issued ASU No No. 2023-09, (Topic 740) *Income Taxes – Taxes: Improvements to Income Tax Disclosures* (Topic 740). ASU 2023-09 expands the existing rules on income tax disclosures. This update requires entities to enhance disclosures for disclose specific categories in the income tax rate reconciliation, as well as cash provide additional information for reconciling items that meet a quantitative threshold and disclose additional information about income taxes paid by jurisdiction. This amendment is on an annual basis. The new disclosure requirements are effective for fiscal years beginning after December 15, 2024. Early adoption is permitted. We are currently evaluating these new expanded disclosure requirements, but this standard will not impact our results of operations or financial position.

In November 2023, the FASB issued ASU 2023-07, *Segment Reporting: Improvements to Reportable Segment Disclosures* (Topic 280) which expands disclosure requirements to require entities to disclose significant segment expenses that are regularly provided to or easily computed from information regularly provided to the chief operating decision maker. This update also requires all annual disclosures currently required by Topic 280 to be disclosed in interim periods. The new disclosure requirements are effective for fiscal year ending June 30, 2025 years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. While Early adoption is permitted. Although our business, as currently operated, has only one segment, we are still evaluating the specifics of the adoption, we anticipate this guidance will have a significant impact on our annual income tax disclosures, new disclosure requirements to ensure compliance.

**Correction of Previously Reported Interim Condensed Consolidated Financial Statements**

As described in more detail in Note 2 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended June 30, 2023, we previously restated certain of our financial statements, including our financial statements for the three and nine months ended March 31, 2023, to correct the estimated fair value of our warrant to purchase up to five percent (5%) of the outstanding capital stock of Monogram Orthopaedics Inc. (NasdaqCM: MGRM), calculated on a fully diluted basis (the "Monogram Warrant"). The restatement recorded, for all restated periods, the Monogram Warrant at its estimated fair value, an unrealized gain on investments, and the deferred income tax expense associated with the corresponding unrealized gain on investments.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

Presented below are the changes to each financial statement line item for the three and nine months ended March 31, 2023 that were affected by the restatement (in thousands except per share amounts).

Three months ended March 31, 2023 Unaudited Income Statement (Third Quarter Fiscal 2023)

	<u>As Previously Reported</u>	<u>Restatement</u>	<u>As Restated</u>
Unrealized gain(loss) on investments	\$ (177)	\$ 419(a)	\$ 242
Total other income (expense)	(297)	419	122
Income before income taxes	1,768	419	2,187
Income tax expense	455	115(b)	570
Net income	1,313	304	1,617
Basic income per share	\$ 0.37	\$ 0.09	\$ 0.46
Diluted income per share	\$ 0.36	\$ 0.09	\$ 0.45

(a) This amount represents the unrealized gain on the Monogram Warrant for the three months ended March 31, 2023.

(b) This amount represents the income tax expense related to the unrealized gain on the Monogram Warrant for the three months ended March 31, 2023.

Nine months ended March 31, 2023 Unaudited Income Statement

	<u>As Previously Reported</u>	<u>Restatement</u>	<u>As Restated</u>
Unrealized gain(loss) on investments	\$ 231	\$ 3,176(a)	\$ 3,407
Total other income (expense)	84	3,176	3,260
Income before income taxes	4,236	3,176	7,412
Income tax expense	968	872(b)	1,840
Net income	3,268	2,304	5,572
Basic income per share	\$ 0.92	\$ 0.64	\$ 1.56
Diluted income per share	\$ 0.89	\$ 0.63	\$ 1.52

(a) This amount represents the unrealized gain on the Monogram Warrant for the nine months ended March 31, 2023.

(b) This amount represents the income tax expense related to the unrealized gain on the Monogram Warrant for the nine months ended March 31, 2023.

## NOTE 2. DESCRIPTION OF BUSINESS

We specialize in the design, development and manufacture of autoclavable, battery-powered and electric, multi-function surgical drivers and shavers used primarily in the orthopedic, thoracic, and maxocranial facial markets. We have patented adaptive torque-limiting software and proprietary sealing solutions which appeal to our customers, primarily medical device distributors. We also manufacture and sell rotary air motors to a wide range of industries.

In August 2020, we formed a wholly owned subsidiary, PDEX Franklin, LLC ("PDEX Franklin"), to hold title for an approximate 25,000 square foot industrial building in Tustin, California (the "Franklin Property") that we acquired on November 6, 2020, in order to allow for the continued growth of our business. The condensed consolidated financial statements include the accounts of the Company and PDEX Franklin and all significant inter-company accounts and transactions have been eliminated. This subsidiary has no separate operations.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
**(Unaudited)**  
**(In thousands)**

### **NOTE 3. NET SALES**

The following table presents the disaggregation of net sales by revenue recognition model (in thousands):

	Three Months Ended March 31,		Nine Months Ended March 31,	
	2024	2023	2024	2023
<b>Net Sales:</b>				
Over-time revenue recognition	\$ 234	\$ 970	\$ 762	\$ 2,361
Point-in-time revenue recognition	14,059	12,109	38,057	33,087
<b>Total net sales</b>	<b>\$ 14,293</b>	<b>\$ 13,079</b>	<b>\$ 38,819</b>	<b>\$ 35,448</b>

The timing of revenue recognition, billings, and cash collections results in billed accounts receivables, unbilled receivables (presented as deferred costs on our condensed consolidated balance sheets) and customer advances and deposits (presented as deferred revenue on our condensed consolidated balance sheets), where applicable. Amounts are generally billed as work progresses in accordance with agreed upon milestones. The over-time revenue recognition model consists of non-recurring engineering (“NRE”) and prototype services and typically relates to NRE services related to the evaluation, design or customization of a medical device and is typically recognized over time utilizing an input measure of progress based on costs incurred compared to the estimated total costs upon completion. During the three and nine months ended **March 31, 2024**, we did not record any revenue that had been included in deferred revenue in the prior year. During the three **September 30, 2024** and nine months ended **March 31, 2023**, we recorded **\$405,000** **14,000** and **\$956,000** **0**, respectively, of revenue that had been included in deferred revenue in the prior year. The revenue recognized from the contract liabilities consisted of satisfying our performance obligations during the normal course of business. Our entire deferred revenue balance of **\$35,000** at **March 31, 2024**, is currently expected to be recognized in the next 12-month period.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

The following tables summarize our contract assets and liability balances (in thousands):

	As of and for the Three Months Ended March 31,		As of and for the Nine Months Ended March 31,		As of and for the Three Months Ended September 30,							
	2024		2023		2024							
	\$	412	\$	877	\$	494	\$	710	\$	262	\$	494
Contract assets beginning balance												
Expenses incurred during the year		106		362		376		1,108		57		219
Amounts reclassified to cost of sales		(179)		(935)		(505)		(1,497)		(102)		(105)
Amounts allocated to discounts for standalone selling price		(8)		(25)		(34)		(42)		(6)		(17)
Contract assets ending balance		<u>\$ 331</u>		<u>\$ 279</u>		<u>\$ 331</u>		<u>\$ 279</u>		<u>\$ 211</u>		<u>\$ 591</u>

	As of and for the Three Months Ended March 31,		As of and for the Nine Months Ended March 31,		As of and for the Three Months Ended September 30,							
	2024		2023		2024							
	\$	—	\$	851	\$	—	\$	1,013	\$	14	\$	—
Contract liabilities beginning balance												
Payments received from customers		225		41		267		741		—		43
Amounts reclassified to revenue		(190)		(835)		(232)		(1,697)		(14)		(43)
Contract liabilities ending balance		<u>\$ 35</u>		<u>\$ 57</u>		<u>\$ 35</u>		<u>\$ 57</u>		<u>\$ —</u>		<u>\$ —</u>

**NOTE 4. COMPOSITION OF CERTAIN FINANCIAL STATEMENT ITEMS****Inventory**

Inventory is stated at the lower of cost (first-in, first-out) or net realizable value and consists of the following (in thousands):

	March 31, 2024	June 30, 2023
Raw materials /purchased components	\$ 6,383	\$ 8,824
Work in process	3,944	3,686
Sub-assemblies/finished components	2,379	2,387
Finished goods	1,536	1,270
<b>Total inventory</b>	<b>\$ 14,242</b>	<b>\$ 16,167</b>

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

**Investments**

Investments are stated at fair market value and consist of the following (in thousands):

	<b>March 31, 2024</b>	<b>June 30, 2023</b>
<b>Current:</b>		
Marketable equity securities – short-term	\$ 4,577	\$ 1,134
<b>Long-term:</b>		
Warrant	—	6,160
Marketable equity securities – long-term	1,543	1,361
<b>Total Investments</b>	<b>\$ 6,120</b>	<b>\$ 8,655</b>

	<b>September 30, 2024</b>	<b>June 30, 2024</b>
Marketable equity securities		
Short-term	\$ 4,738	\$ 4,217
Long-term	1,475	1,563
<b>Total Investments</b>	<b>\$ 6,213</b>	<b>\$ 5,780</b>

Investments at March 31, 2024 September 30, 2024 and June 30, 2023 June 30, 2024 had an aggregate cost basis of \$3,964,000 4.0 million. Both current and \$2,714,000, respectively. The long-term investments marketable equity securities include equity securities of public companies that are thinly traded. We classified certain investments of thinly traded securities that we classified as long term long-term in nature because if we decide to sell these securities, we may not be able to sell our position within one year. At March 31, 2024 September 30, 2024, the investments included unrealized gains of \$2.2 million (gross unrealized gains of \$2.7 million offset by gross unrealized losses of \$518,000). At June 30, 2024, the investments included net unrealized gains of \$2.2 1.8 million (gross unrealized gains of \$2.4 2.1 million offset by gross unrealized losses of \$253,000). At June 30, 2023, the investments, excluding the Monogram Warrant, included net unrealized losses of \$219,000 (gross unrealized losses of \$286,000 offset by gross unrealized gains of \$67,000 261,000).

Of the total marketable equity securities at March 31, 2024 September 30, 2024 and June 30, 2023 June 30, 2024, \$1,748,000.0 million and \$1,1987,000 million, respectively, represent an investment in the common stock of Air T, Inc. Two of our Board members are also board members of Air T, Inc. and both either individually or through affiliates, own an equity interest in Air T, Inc. Our Chairman, one of the two Board members aforementioned, also serves as the Chief Executive Officer and Chairman of Air T, Inc. Another of our Board members is employed by Air T, Inc. as its Chief of Staff. The shares were purchased through 10b5-1 Plans, that, in accordance with our internal policies regarding the approval of related-party transactions, were approved by our then three Board members that are not affiliated with Air T, Inc.

On October 6, 2023, in conjunction with the execution of a supply agreement with Monogram, we exercised the Monogram Warrant in full in cash totaling \$1,250,000 and received 1,828,551 shares of Monogram common stock (NasdaqCM: MGRM). On the date of exercise our unrealized loss on the investment was approximately \$38,000. The fair value of the Monogram common stock is reflected in marketable equity securities – short term in the table above as of March 31, 2024. Our Chief Executive Officer, Richard Van Kirk ("Rick"), is also a Monogram board member.

We invest surplus cash from time to time through our Investment Committee, which is comprised of one management director, Rick, Richard ("Rick") Van Kirk, and two non-management directors, Raymond Cabillot ("Ray") Cabillot and Nicholas Swenson ("Nick"), Swenson, who chairs the committee. Both Nick and Ray are active investors with extensive portfolio management expertise. We leverage the experience of these committee members to make investment decisions for our surplus operating capital or borrowed funds. Additionally, many of our securities holdings include stocks of public companies that either Nick or Ray (or both) or both may own from time to time either individually or through the investment funds that they manage, or other companies whose boards they sit on, such as Air T, Inc.

**Inventory**

Inventory is stated at the lower of cost (first-in, first-out) or net realizable value and consists of the following (in thousands):

	<b>September 30, 2024</b>	<b>June 30, 2024</b>
Raw materials/purchased components	\$ 7,438	\$ 6,703
Work in process	5,728	5,103
Sub-assemblies/finished components	2,810	2,342
Finished goods	628	1,121
<b>Total inventory</b>	<b>\$ 16,604</b>	<b>\$ 15,269</b>

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

**Land and building**

Land and building consist of the following (in thousands):

	<b>March 31, 2024</b>	<b>June 30, 2023</b>
Land	\$ 3,684	\$ 3,684
Building	2,815	2,815
Total	6,499	6,499
Less: accumulated depreciation	(320)	(250)
	<b>\$ 6,179</b>	<b>\$ 6,249</b>

On November 6, 2020, we acquired the Franklin Property for a total purchase price of \$6.5 million, of which we paid \$1.3 million in cash and the balance of \$5.2 we financed through Minnesota Bank & Trust ("MBT") (See Note 10). We substantially completed the build-out of the property in the first quarter of fiscal 2022. We began operations in the new facility during the fourth quarter of fiscal 2023. For the three months ended March 31, 2024 and 2023 we recorded \$23,000 of depreciation expense and for the nine months ended March 31, 2024 and 2023 we recorded \$70,000 of depreciation expense. The building is being amortized on a straight-line basis over a period of 30 years.

**Intangibles**

Intangibles consist of the following (in thousands):

	<b>March 31, 2024</b>	<b>June 30, 2023</b>	<b>September 30, 2024</b>	<b>June 30, 2024</b>
Patent-related costs	\$ 208	\$ 208	\$ 208	\$ 208
Less accumulated amortization	(147)	(127)	(161)	(154)
	<b>\$ 61</b>	<b>\$ 81</b>	<b>\$ 47</b>	<b>\$ 54</b>

Patent-related costs consist of legal fees incurred in connection with both patent applications and a patent issuance and will be amortized over the estimated life of the product(s) that is or will be utilizing the technology, or expensed immediately in the event the patent office denies the issuance of the patent. For the three months ended March 31, 2024, and 2023 we recorded \$7,000 and \$10,000 of amortization expense, respectively, and for the nine months ended March 31, 2024 and 2023 we recorded \$21,000 and \$31,000 of depreciation expense, respectively. Future amortization expense is expected to be \$7,000 for the remainder of fiscal 2024 and \$28,000 for fiscal year through fiscal 2026, at which time we expect these costs to be fully amortized.

**NOTE 5. WARRANTY**

The warranty accrual is based on historical costs of warranty repairs and expected future identifiable warranty expenses and is included in accrued expenses in the accompanying condensed consolidated balance sheets. As of **March 31, 2024** **September 30, 2024** and **June 30, 2023** **June 30, 2024**, the warranty reserve amounted to \$273,000 and \$200,000, respectively. Warranty expenses are included in cost of sales in the accompanying condensed consolidated income statements. Changes in estimates to previously established warranty accruals result from current period updates to assumptions regarding repair costs and warranty return rates and are included in current period warranty expense. Warranty expense relating to new product sales and changes to estimates for the three months ended March 31, 2024 and 2023, was \$102,000 and \$(77,000), respectively, and for the nine months ended March 31, 2024 and 2023, was \$162,000 and \$46,000, respectively.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

Information regarding the accrual for warranty costs for the three and nine months ended **March 31, 2024** **September 30, 2024** and 2023 are as follows (in thousands):

	As of and for the Three Months Ended March 31,		As of and for the Three Months Ended September 30,	
	2024		2023	
	\$	194	\$	344
Beginning balance				\$ 277 \$ 200
Accruals during the period		102		90 24
Changes in estimates of prior period warranty accruals		—	(103)	(18) (2)
Warranty amortization and utilization		(23)		(15)
Warranty amortization/utilization				(49) (33)
Ending balance	<u>\$</u>	<u>273</u>	<u>\$</u>	<u>252</u> <u>\$ 300</u> <u>\$ 189</u>

	As of and for the Nine Months Ended March 31,	
	2024	
	\$	200
Beginning balance		\$ 340
Accruals during the period		155 135
Changes in estimates of prior period warranty accruals		7 (89)
Warranty amortization and utilization		(89) (134)
Ending balance	<u>\$</u>	<u>273</u> <u>\$</u> <u>252</u>

**NOTE 6. NET INCOME (LOSS) PER SHARE**

We calculate basic net income (loss) per share by dividing net income (loss) by the weighted-average number of common shares outstanding during the reporting period. The weighted-average number of common shares outstanding used in the calculation of diluted **Diluted** income per share reflects the effects of potentially dilutive securities, in income generating periods, which consist entirely of outstanding stock options and performance awards.

The following table presents reconciliations of the numerators and denominators of the basic and diluted earnings income per share computations for net income computations. For the three months ended September 30, 2023, 64,800 dilutive securities, consisting exclusively of performance awards, were excluded from the diluted loss per share because the impact would be anti-dilutive. In the tables below, income amounts represent the numerator, and share amounts represent the denominator (in thousands, except per share amounts):

	Three Months Ended March 31,		Nine Months Ended March 31,	
	2024	2023 (restated)	2024	2023 (restated)
<b>Basic:</b>				
Net income	\$ 655	\$ 1,617	\$ 540	\$ 5,572
Weighted average shares outstanding	3,451	3,548	3,531	3,580
Basic income per share	\$ 0.19	\$ 0.46	\$ 0.15	\$ 1.56

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**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
**(Unaudited)**  
**(In thousands)**

	Three Months Ended		Nine Months Ended	
	March 31,	2024	March 31,	2023
<b>Diluted:</b>				
Net income	\$ 655	\$ 1,617	\$ 540	\$ 5,572
Weighted-average shares outstanding	3,451	3,548	3,531	3,580
Effect of dilutive securities	73	75	73	76
Weighted-average shares used in calculation of diluted earnings per share	<u>3,524</u>	<u>3,623</u>	<u>3,604</u>	<u>3,656</u>
Diluted income per share	<u>\$ 0.19</u>	<u>\$ 0.45</u>	<u>\$ 0.15</u>	<u>\$ 1.52</u>

	Three Months Ended September 30,	
	2024	2023
<b>Basic:</b>		
Net income (loss)	\$ 2,466	\$ (615)
Weighted-average shares outstanding	3,260	3,547
Basic earnings (loss) per share	<u>\$ 0.76</u>	<u>\$ (0.17)</u>
<b>Diluted:</b>		
Net income (loss)	\$ 2,466	\$ (615)
Weighted-average shares outstanding	3,260	3,547
Effect of dilutive securities	32	—
Weighted-average shares used in calculation of diluted earnings per share	<u>3,292</u>	<u>3,547</u>
Diluted earnings (loss) per share	<u>\$ 0.75</u>	<u>\$ (0.17)</u>

#### NOTE 7. INCOME TAXES

Deferred income taxes are provided on a liability method whereby deferred tax assets and liabilities are recognized for temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax **basis**. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is **more-likely-than-not** that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

Significant management judgment is required in determining our provision for income taxes and the recoverability of our deferred tax assets. Such determination is based primarily on our historical taxable income or loss, with some consideration given to our estimates of future taxable income or loss by jurisdictions in which we operate and the period over which our deferred tax assets would be recoverable. **Our deferred tax asset is net of a valuation allowance in the amount of \$71,000 as of September 30, 2024 and June 30, 2024.**

We recognize accrued interest and penalties related to unrecognized tax benefits when applicable. As of **March 31, 2024** **September 30, 2024** and 2023, we recognized accrued interest of **\$69,000** **6,000** and **\$59,000** **7,000**, respectively, related to unrecognized tax benefits.

**Our effective tax rate for both the three months ended September 30, 2024 and 2023, is 26% and is slightly less than our combined expected federal and applicable state corporate income tax rates due primarily to federal and state research credits.**

We are subject to U.S. federal income tax, as well as income tax of **multiple state tax jurisdictions**, **California and Colorado**, as well as Massachusetts through fiscal year **ended June 30, 2024**. We are currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended **June 30, 2020** and later. **Our state income tax returns are open to audit under the statute of limitations for the years ended June 30, 2019** **June 30, 2021**, and later. However, because of our prior net operating losses and research credit carryovers, our tax years from **June 30, 2007** **June 30, 2013**, are open to audit. We do not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

## NOTE 8. SHARE-BASED COMPENSATION

Our In September 2016, our Board approved the establishment of the 2016 Equity Incentive Plan, which was approved by our shareholders at our 2016 Annual Meeting. The 2016 Equity Incentive Plan provides for the award of up to 1,500,000 shares of our common stock in the form of incentive stock options, nonstatutory stock options, stock appreciation rights, restricted shares, restricted stock units, performance awards, and other stock-based awards. As of December 31, 2023, 200,000 performance awards and 372,000 non-qualified stock options have been granted under the 2016 Equity Incentive Plan.

### Performance Awards

In December 2017, the Compensation Committee of our Board of Directors granted 200,000 performance awards to our employees under our 2016 Equity Incentive Plan, which will generally be paid in shares of our common stock. Whether any performance awards vest, and the amount that does vest, is tied to the completion of service periods that range from 7 months to 9.5 years at inception and the achievement of our common stock trading at certain pre-determined prices. The weighted-average fair value of the performance awards granted was \$4.46, calculated using the weighted-average fair market value for each award, using a Monte Carlo simulation. In February 2020, the Compensation Committee reallocated 48,000 previously forfeited awards, having the same remaining terms and conditions, to certain employees. The weighted-average fair value of the performance awards reallocated in 2020 was \$16.90, calculated using the weighted-average fair market value for each award, using a Monte Carlo simulation. In December 2021, the Compensation Committee reallocated an additional 17,500 previously forfeited awards, having the same remaining terms and conditions, to other employees. The weighted average fair value of the performance awards reallocated in 2021 was \$20.34, calculated using the weighted average fair market value for each award, using a Monte Carlo simulation. In October 2023, the Compensation Committee reallocated an additional 15,200 previously forfeited awards, having the same remaining terms and conditions, to other employees. The weighted average fair value of the performance awards reallocated in 2023 was \$10.17 10.04, calculated using the weighted average fair market value for each award, using a Monte Carlo simulation. During the three months ended March 31, 2024 and 2023, we recorded share-based compensation expense of \$31,000 7,000 and \$30,000 15,000, for the three months ended September 30, 2024 and 2023, respectively, related to outstanding performance awards. During the nine months ended March 31, 2024 and 2023, we recorded share-based compensation expense of \$76,000 and \$91,000, respectively, related to outstanding these performance awards. On March 31, 2024 September 30, 2024, there was approximately \$86,000 48,000 of unrecognized compensation cost related to these non-vested performance awards, which is expected to be expensed over the weighted-average period of 1.23 1.75 years.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Unaudited)  
(In thousands)

On July 1, 2022 July 1, 2024, it was determined by the Compensation Committee of our Board of Directors that the vesting of performance awards for 37,500 40,000 shares of common stock had been achieved. Each participant elected a net issuance to cover their individual withholding taxes and therefore we issued 23,641 25,134 shares and paid \$223,000 273,000 of participant-related payroll tax liabilities.

#### Non-Qualified Stock Options

In December 2020, the Compensation Committee of our Board of Directors granted 310,000 non-qualified stock options to our directors and certain employees under the 2016 Equity Incentive Plan. The vesting of these stock options is tied to the completion of service periods that range from 18 months to 10.5 years from the date of grant inception and the achievement of our common stock trading at certain pre-determined prices. We recorded compensation expense of \$104,000 and \$168,000 for the three months ended September 30, 2024 and 2023, respectively, related to these stock options. The weighted average weighted-average fair value of the stock options option awards granted was \$16.72, calculated using a Monte Carlo simulation. In December 2021, the Compensation Committee reallocated 5,000 previously forfeited non-qualified stock options, having the same remaining terms and conditions, to another employee at a weighted average fair value of \$6.69 calculated using a Monte Carlo simulation. During each of the three months ended March 31, 2024 and 2023, we recorded compensation expense of \$168,000 related to these stock options. During the nine months ended March 31, 2024 and 2023, we recorded compensation expense of \$503,000 and \$479,000, respectively, related to these stock options. As of March 31, 2024 September 30, 2024, none of these stock options have had vested and there was approximately \$1.8 1.5 million of unrecognized compensation cost related to these non-vested non-qualified stock options.

#### Employee Stock Purchase Plan

In September 2014, our Board approved the establishment of an Employee Stock Purchase Plan (the "ESPP"), which was approved by our shareholders at our 2014 Annual Meeting. The ESPP conforms to the provisions of Section 423 of the Internal Revenue Code, has coterminous offering and purchase periods of six months, and bases the pricing to purchase shares of our common stock on a formula so as to result in a per share per-share purchase price that approximates a 15% discount from the market price of a share of our common stock at the end of the purchase period period. Our Board of Directors also approved the provision that shares formerly reserved for issuance under former stock option plans in excess of shares issuable pursuant to outstanding options, aggregating 704,715 shares, be reserved for issuance pursuant to the ESPP. An The ESPP was approved by our shareholders at our 2014 Annual Meeting.

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In October 2023, our Board approved an amendment to the ESPP to extend its (the "ESPP Amendment"), which extended the term of the ESPP for an additional ten years (through 2035) from January 2025 to January 2035. The ESPP Amendment was approved by our Board in October 2023 and by our shareholders at our 2023 Annual Meeting.

During the three months ended March 31, 2024 September 30, 2024 and 2023, 940 and 2,021 shares were purchased, respectively, under the ESPP and allocated to employees based upon their contributions at discount prices of \$16.22 and \$15.82, respectively, per share. As of September 30, 2024, on a cumulative basis, since the inception of the ESPP plan, employees have purchased a total of 36,442 shares. During the three months ended September 30, 2024 and 2023, we recorded ESPP share-based stock compensation expense in the amount of \$3,000 and \$8,000, respectively. During the three months ended March 31, 2024 and 2023, 983 and 2,956 shares were purchased, respectively, and allocated to employees based upon their contributions at prices of \$18.32 and \$14.79 6,000, respectively, per share. During relating to the nine months ended March 31, 2024 and 2023, we recorded ESPP share-based compensation expense in the amount of \$9,000 and \$14,000, respectively. On a cumulative basis, since the inception of the ESPP, employees have purchased a total of 35,502 shares of our common stock.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

ESPP.

**NOTE 9. MAJOR CUSTOMERS AND & SUPPLIERS**

Information with respect to customers that accounted for sales in excess of 10% of our total sales in either of the three-month and the nine-month periods ended March 31, 2024 September 30, 2024 and 2023 is as follows (in thousands, except percentages):

	Three Months Ended September 30,			
	2024		2023	
	Amount	Percent of Total	Amount	Percent of Total
Total revenue	\$ 14,892	100 %	\$ 11,938	100 %
Customer concentration:				
Customer 1	\$ 11,377	76 %	\$ 8,375	70 %
Customer 2	1,837	12 %	1,209	10 %
Customer 3	760	5 %	1,165	10 %
Total	<u>13,974</u>	<u>93 %</u>	<u>\$ 10,749</u>	<u>90 %</u>
Three Months Ended March 31,				
	2024		2023	
	Amount	Percent of Total	Amount	Percent of Total
Net sales	\$ 14,293	100 %	\$ 13,079	100 %
Customer concentration:				
Customer 1	\$ 10,679	75 %	\$ 8,622	66 %
Customer 2	1,385	10 %	2,059	16 %
Total	<u>12,064</u>	<u>85 %</u>	<u>\$ 10,681</u>	<u>82 %</u>
Nine Months Ended March 31,				
	2024		2023	
	Amount	Percent of Total	Amount	Percent of Total
Net sales	\$ 38,819	100 %	\$ 35,448	100 %
Customer concentration:				
Customer 1	\$ 27,491	71 %	\$ 23,578	66 %
Customer 2	4,087	10 %	5,912	17 %
Total	<u>\$ 31,578</u>	<u>81 %</u>	<u>\$ 29,490</u>	<u>83 %</u>

Information with respect to accounts receivable from those customers who comprised more than 10% of our gross accounts receivable at either March 31, 2024 or June 30, 2023, September 30, 2024 and June 30, 2024 is as follows (in thousands, except percentages):

	March 31, 2024		June 30, 2023	
	Amount	Percent of Total	Amount	Percent of Total
Total gross accounts receivable	\$ 12,517	100 %	\$ 9,952	100 %
Customer concentration:				
Customer 1.	\$ 10,117	81 %	\$ 7,231	73 %
Customer 2.	1,625	13 %	1,951	19 %
Total.	<u>11,742</u>	<u>94 %</u>	<u>\$ 9,182</u>	<u>92 %</u>

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
**(Unaudited)**  
**(In thousands)**

	<b>September 30, 2024</b>		<b>June 30, 2024</b>	
	<b>\$ 13,459</b>	<b>100 %</b>	<b>\$ 13,887</b>	<b>100 %</b>
Total gross accounts receivable				
Customer concentration:				
Customer 1	\$ 10,090	75 %	\$ 10,488	76 %
Customer 2	2,581	19 %	2,423	17 %
Total	<b>\$ 12,671</b>	<b>94 %</b>	<b>\$ 12,911</b>	<b>93 %</b>

During the three and nine months ended **March 31, 2024** **September 30, 2024** and 2023, we had two and three suppliers, respectively, accounting that each accounted for more than 10% or more of total inventory purchases. Amounts owed to the fiscal 2024 significant suppliers who comprised more than 10% of total accounts payable at either **March 31, 2024** or **June 30, 2023** **September 30, 2024** totaled \$1.7 million, and \$248,000, is as follows (in thousands, except percentages), respectively, and at June 30, 2024 totaled \$1.4 million and \$416,000, respectively.

	<b>March 31, 2024</b>		<b>June 30, 2023</b>	
	<b>\$ 3,435</b>	<b>100 %</b>	<b>\$ 2,261</b>	<b>100 %</b>
Total accounts payable				
Supplier concentration:				
Supplier 1.	\$ 1,014	29 %	\$ 620	27 %
Supplier 2.	365	11 %	158	7 %
Supplier 3.	349	10 %	41	2 %
Total.	<b>\$ 1,728</b>	<b>50 %</b>	<b>\$ 819</b>	<b>36 %</b>

## NOTE 10. NOTES PAYABLE AND FINANCING TRANSACTIONS

### Minnesota Bank & Trust ("MBT")

On November 6, 2020 As previously disclosed, we have several outstanding term loans as well as a revolving loan (the "Closing "Amended Revolving Loan") with MBT. Additionally, on July 31, 2024 (the "Fourth Amendment Date"), PDEX Franklin, we entered into Amendment No. 4 to our wholly owned subsidiary, purchased an approximate 25,000 square foot industrial building in Tustin, California Amended and Restated Credit Agreement (the "Franklin Property" "Fourth Amendment"). A portion of with MBT which amends the purchase price was financed by Company's Amended and Restated Credit Agreement. The Fourth Amendment (i) provides for a new term loan, from MBT to PDEX Franklin in the principal amount of approximately \$5.2 million (the "Property Loan") pursuant to a Term Loan Agreement, dated as of the Closing Date, between PDEX Franklin and MBT (the "Property Loan Agreement") and corresponding Term Note (the "Property Note") issued by PDEX Franklin in favor of MBT on the Closing Date. The Property Loan is secured by the Franklin Property pursuant to a Deed of Trust with Assignment of Leases and Rents, Security Agreement and Fixture Filing in favor of MBT (the "Deed") and by an Assignment of Leases and Rents by PDEX Franklin in favor of MBT (the "Rents Assignment"). We paid loan origination fees to MBT on the Closing Date C, in the amount of \$26,037 5.0 million, (ii) uses the proceeds from Term Loan C to repay the entire \$3.0 million balance that was outstanding on the Fourth Amendment Date under the Amended Revolving Loan, and (iii) terminates our Supplemental Loan, under which no amounts had been drawn. Loan origination fees in the amount of \$10,000 were paid to MBT in conjunction with Term Loan C.

The balance on our outstanding loans (in thousands) is as follows (exclusive of unamortized loan fees):

	September 30, 2024	June 30, 2024
Notes Payable:		
Term Loan A	\$ 3,579	\$ 3,834
Term Loan B	533	571
Term Loan C	4,916	—
Property Loan	4,501	4,551
Amended Revolving Loan	—	3,000
Total notes payable	<u>\$ 13,529</u>	<u>\$ 11,956</u>

Term Loan A and B both bear interest at a fixed rate of 3.84%

The per annum, the Property Loan bears interest at a fixed rate of 3.55 3.55% per annum which is subject to a 3% increase upon an event of default. Accrued interest was paid on December 1, 2020, and both principal and interest in the amount of approximately \$30,000 are due and payable on the first day of each subsequent month until the maturity date of November 1, 2030 (the "Maturity Date"), at which time a balloon payment in the amount of \$3.1 million is due. Any prepayment of the Property Loan (other than monthly scheduled interest and principal payments), is subject to a prepayment fee equal to 4% of the principal amount prepaid for any prepayment made during the first or second year, 3% of the principal amount prepaid for any prepayment made during the third or fourth year, 2% of the principal amount prepaid for any prepayment made during the fifth or sixth year, and 1% of the principal amount prepaid for any prepayment made during the seventh or eighth year. The Property Loan Agreement, Property Note, Deed, and Rents Assignment each contain representations, warranties, covenants, and events of default that are customary for a loan of this type. The balance owed on the Property Loan at March 31, 2024 is \$4,599,000.

On the Closing Date, we also entered into an Amended and Restated Credit Agreement with MBT (the "Amended Credit Agreement"), providing for a \$7,525,000 amended and restated term loan (the "Term Loan A"), a \$1,000,000 term loan (the "Term Loan B"), and a \$2,000,000 amended and restated revolving loan, evidenced by an Amended and Restated Term Note A ("Term Note A"), a Term Note B, C and an Amended and Restated Revolving Credit Note (the "Revolving Note") made by us in favor of MBT. The loans under the Amended Credit Agreement are secured by substantially all of our assets pursuant to a Security Agreement entered into on September 6, 2018, between us and MBT. The Term Note A had an outstanding principal balance of \$3,770,331 as of the Closing Date and could be borrowed against through May 30, 2021 (the "Commitment Period"). During the third quarter ended March 31, 2021, we borrowed an additional \$3,000,000 against Term Note A for the purpose of repurchasing shares of our common stock. The Term Note B had a zero balance as of the Closing Date and we borrowed the full \$1,000,000 during the third quarter ended March 31, 2021, for the purpose of making improvements to the Franklin Property.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Unaudited)  
(In thousands)

The Term Loan A matures on November 1, 2027, and bears interest at a fixed rate of 3.84% per annum. Initial payments on the Term Loan A of interest only were due on December 1, 2020 through June 1, 2021. Commencing July 1, 2021 and continuing on the first day of each month thereafter until the maturity date, we are required to make payments of principal and interest on Term Loan A of approximately \$97,000 plus any additional accrued and unpaid interest through the date of payment. The balance owed on Term Loan A as of March 31, 2024, is \$4,086,000.

The Term Loan B matures on November 1, 2027, and bears interest at a fixed rate of 3.84% per annum. Initial payments on the Term Loan B of interest only were due on December 1, 2020 through June 1, 2021. Commencing July 1, 2021 and continuing on the first day of each month thereafter until the maturity date, we are required to make payments of principal and interest on Term Loan B of approximately \$15,000, plus any additional accrued and unpaid interest through the date of payment. The balance owing on Term Note B was \$608,000 on March 31, 2024.

On December 29, 2022 (the "Amendment Date"), we entered into Amendment No. 2 to Amended and Restated Credit Agreement (the "Amendment") with MBT, which amends the Amended Credit Agreement and provides for a supplemental line of credit in the amount of \$3,000,000 (the "Supplemental Loan"). The Supplemental Loan is evidenced by a Supplemental Revolving Credit Note (the "Supplemental Note") made by us in favor of MBT. The purpose of the Supplemental Loan is for financing acquisitions and repurchasing shares of our common stock. The Supplemental Loan may be borrowed against from time to time through its current maturity date of December 29, 2025, on the terms set forth in the Amended Credit Agreement. As of March 31, 2024, no amounts have been drawn against the Supplemental Loan.

The Revolving Loan was also amended (the "Amended Revolving Loan") in connection with the Amendment to extend the maturity date from November 5, 2023 to December 29, 2024, to increase the Revolving Loan facility from \$2,000,000 to \$7,000,000, and to increase the interest rate on the Revolving Loan (as described below), evidenced by an Amended and Restated Revolving Credit Note (the "Amended Revolving Note") made by us in favor of MBT. The Amended Revolving Loan may be borrowed against from time to time by us through its current maturity date of December 29, 2025, on the terms set forth in the Amended Credit Agreement. On December 29, 2023, we entered into Amendment No. 3 to the Agreement to amend the termination date of the Supplemental Loan and Amended Revolving Loan from December 29, 2024, to December 29, 2025. As of March 31, 2024, we had drawn \$2,500,000 against the Amended Revolving Loan. Loan origination fees in the amount of \$16,000 each were paid to MBT in conjunction with the Revolving Loan and the Supplemental Loan in conjunction with both the Amendment on December 29, 2022 and on December 29, 2023.

The Amended Revolving Loan and Supplemental Loan bear interest at an annual rate equal to the greater of (a) 5.05%, or (b) SOFR for a one-month period from the website of the CME Group Benchmark Administration Limited plus 2.5% (the "Adjusted Term SOFR Rate"). Commencing Term Loan A and B are both fully amortizing and mature on November 1, 2027, Term Loan C is fully amortizing and matures on August 1, 2029, the first day Property Loan matures on November 1, 2030, at which time a balloon payment of each month after we initially borrow against \$3.1 million is due, and the Amended Revolving Loan and/or the Supplemental Loan and each month thereafter until maturity, we are required to pay all accrued and unpaid interest matures on the Amended Revolving Loan and Supplemental Loan through the date of payment. Any principal on the Amended Revolving Loan and/or Supplemental Loan that is not previously prepaid shall be due and payable in full on the maturity date (or earlier termination of the Amended Revolving Loan and/or Supplemental Loan) December 29, 2025.

Any payment on the Term Loan A, the Term Loan B, Term Loan C, the Property Loan, or Amended Revolving Loan or the Supplemental Loan (collectively, the "Loans") not made within seven days after the due date is subject to a late payment fee equal to 5.5% of the overdue amount. Upon the occurrence and during the continuance of an event of default, the interest rate of all Loans will be increased by 3.3% and MBT may, at its option, declare all of the Loans immediately due and payable in full. The Loans are secured by substantially all of the Company's assets pursuant to a Security Agreement entered into on September 6, 2018, between the Company and MBT.

The Amended Credit Agreement, Amended Security Agreement, Term Note A, Term Note B, Amended Revolving Term Note C, Property Note, and Supplemental Amended Revolving Note contain representations and warranties, affirmative, negative and financial covenants, and events of default that are customary for loans of this type. We believe that we are in compliance with all of our debt covenants as of March 31, 2024 September 30, 2024, but there can be no assurance that we will remain in compliance for the duration of the term of these loans.

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Uaudited)  
(In thousands)

**NOTE 11. COMMON STOCK**

*Share Repurchase Program*

In December 2019, our Board approved a new share repurchase program authorizing us to repurchase up to **one million** 1 million shares of our common stock, as the prior repurchase plan authorized by our Board in 2013 was nearing completion. In accordance with, and as part of, these share repurchase programs, our Board has approved the adoption of several prearranged share repurchase plans intended to qualify for the safe harbor provided by Rule 10b5-1 under the Securities Exchange Act of 1934, as amended ("10b5-1 Plan" or "Plan"). During the three and nine months ended **March 31, 2024** September 30, 2024, we repurchased **90,605** and **96,890** **91,976** shares respectively, at an aggregate cost, inclusive of fees under the Plan, of **\$1,723,000** 2.3 and **\$1,830,000**, respectively, million. During the three and nine months ended **March 31, 2023**, September 30, 2023 we did not repurchase any shares. On a cumulative basis since 2013, we have repurchased a total of **11,576** and **86,422** **1,473,325** shares respectively, under the share repurchase programs at an aggregate cost, inclusive of fees, under the Plan, of **\$198,000** 23.0 and **\$1,547,000**, respectively. On a cumulative basis, since implementation of the share repurchase program in 2013, we have repurchased a total of **1,293,338** shares under the share repurchase program at an aggregate cost of **\$19.0** million. All repurchases under the 10b5-1 Plans were administered through an independent broker.

**NOTE 12. LEASES**

Our operating lease right-of-use asset and long-term liability are presented separately on our condensed consolidated balance sheet. The current portion of our operating lease liability as of **March 31, 2024** September 30, 2024, in the amount of **\$445,000** 466,000, is presented within accrued expenses on the condensed consolidated balance sheet.

As of September 30, 2024, our operating lease has a remaining lease term of three years and an imputed interest rate of 5.53%. Cash paid for amounts included in the lease liability was \$130,000 for the three months ended September 30, 2024, excluding \$41,000 paid for common area maintenance charges.

As of **March 31, 2024** September 30, 2024, the maturity of our lease liability is as follows (in thousands):

	<b>Operating Lease</b>
<b>Fiscal Year:</b>	
2024	\$ 130
2025	535
2026	551
2027	567
2028	143
<b>Total lease payments</b>	<b>1,926</b>
<b>Less imputed interest:</b>	<b>(181)</b>
<b>Total</b>	<b>\$ 1,745</b>

As of March 31, 2024, the operating lease for our Irvine, California headquarters has a remaining lease term of three years and six months and an imputed interest rate of 5.53%. Cash paid for amounts included in the lease liability for the three and nine months ended March 31, 2024, was \$143,000 and \$425,000, respectively. Cash paid for amounts included in the lease liability for the three and nine months ended March 31, 2023, was \$139,000 and \$418,000, respectively.

	<b>Operating Lease</b>
<b>Fiscal Year:</b>	
2025	\$ 404
2026	551
2027	567
2028	143
<b>Total lease payments</b>	<b>1,665</b>
<b>Less imputed interest</b>	<b>(136)</b>
<b>Total</b>	<b>\$ 1,529</b>

**PRO-DEX, INC. AND SUBSIDIARY**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**  
(Unaudited)  
(In thousands)

**NOTE 13. COMMITMENTS AND CONTINGENCIES**

**Legal Matters**

We may be involved from time to time in various legal proceedings arising either in the ordinary course of our business or incidental to our business. There can be no certainty, however, that we may not ultimately incur liability or that such liability will not be material and/or adverse.

**NOTE 14. SUBSEQUENT EVENTS**

We have evaluated subsequent events through the date of this filing. There were no subsequent events that require disclosure.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following discussion and analysis should be read in conjunction with our unaudited interim condensed consolidated financial statements and the related notes and other financial information appearing elsewhere in this report.*

### COMPANY OVERVIEW

The following discussion and analysis provides provide information that management believes is relevant to an assessment and understanding of the results of operations and financial condition of Pro-Dex, Inc. ("Company," "Pro-Dex," "we," "our," or "us") for the three-month and nine-month periods ended March 31, 2024 September 30, 2024 and 2023. This discussion should be read in conjunction with the condensed consolidated financial statements and the notes thereto included elsewhere in this report. This report contains certain forward-looking statements and information. The cautionary statements included herein should be read as being applicable to all related forward-looking statements wherever they may appear. Our actual future results could differ materially from those discussed herein.

Except for the historical information contained herein, the matters discussed in this report, including, but not limited to, discussions of our product development plans, business strategies, strategic opportunities, and market factors influencing our results, are forward-looking statements that involve certain risks and uncertainties. Actual results may differ from those anticipated by us as a result of various factors, both foreseen and unforeseen, including, but not limited to, our ability to continue to develop new products and increase sales in markets characterized by rapid technological evolution, our ability to optimize our operations at our Franklin facility, consolidation within our target marketplace and among our competitors, employee turnover, competition from larger, better capitalized competitors, and our ability to realize returns on opportunities. Many other economic, competitive, governmental, and technological factors could impact our ability to achieve our goals. You are urged to review the risks, uncertainties, and other cautionary language described in this report, as well as in our other public disclosures and reports filed with the Securities and Exchange Commission ("SEC") from time to time, including, but not limited to, the risks, uncertainties, and other cautionary language discussed in our Annual Report on Form 10-K for our fiscal year ended June 30, 2023 June 30, 2024.

We specialize in the design, development, and manufacture of autoclavable, battery-powered and electric, multi-function powered rotary drive surgical drivers and shavers instruments used primarily in the orthopedic, thoracic, and maxocranial facial ("CMF") markets. We have patented adaptive torque-limiting software and proprietary sealing solutions which appeal to our customers, primarily medical device distributors. We also manufacture and sell rotary air motors to a wide range of industries.

Our principal headquarters are located at 2361 McGaw Avenue, Irvine, California 92614 and our phone number is (949) 769-3200. Our Internet address is [www.pro-dex.com](http://www.pro-dex.com). Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, amendments to those reports, and other SEC filings are available free of charge through our website as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC. In addition, our Code of Ethics and other corporate governance documents may be found on our website at the Internet address set forth above. Our filings with the SEC may also be read and copied at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at [www.sec.gov](http://www.sec.gov) and company specific information at [www.sec.gov/edgar/searchedgar/companysearch.html](http://www.sec.gov/edgar/searchedgar/companysearch.html).

### Basis of Presentation

The condensed consolidated results of operations presented in this report are not audited and those results are not necessarily indicative of the results to be expected for the entirety of the our fiscal year ending June 30, 2024, June 30, 2025, or any other interim period during such fiscal year. Our fiscal year ends on June 30 and our fiscal quarters end on September 30, December 31, and March 31. Unless otherwise stated, all dates refer to our fiscal year and those fiscal quarters.

## Critical Accounting Estimates and Judgments

Our condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States, U.S. GAAP. The preparation of our financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, expenses, and related disclosures. We base our estimates on historical experience and various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

An accounting policy is deemed to be critical if it requires an accounting estimate to be made based on assumptions about matters that are highly uncertain at the time the estimate is made, and if different estimates that reasonably could have been used or changes in the accounting estimate that are reasonably likely to occur could materially change the financial statements. Management believes that there have been no significant changes during the three and nine months ended March 31, 2024 September 30, 2024, to the items that we disclosed as our critical accounting policies and estimates in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the our fiscal year ended June 30, 2023 June 30, 2024.

## Business Strategy and Future Plans

Our business today is almost entirely driven by sales of our medical devices. Many of our significant customers place purchase orders for specific products that were developed by us under various development and/or supply agreements. Our customers may request that we design and manufacture a custom surgical device or they may hire us as a contract manufacturer to manufacture a product of their own design. In either case, we have extensive experience with autoclavable, battery-powered and electric, multi-function surgical drivers, and shavers. We continue to focus a significant percentage of our time and resources on providing outstanding products and service to our valued principal customers. During the first quarter of fiscal 2021, our largest customer executed an amendment to our existing supply agreement such that we shall continue to supply their surgical handpieces to them through calendar 2025.

Simultaneously, we are working to build top-line sales through active proposals of new medical device products with new and existing customers. Our patented adaptive torque-limiting software has been very well received in the CMF and thoracic markets. Additionally, we have other significant engineering projects under way described more fully below under "Results of Operations."

In November 2020, we purchased an approximate 25,000 square foot industrial building in Tustin, California (the "Franklin Property"). This building is located approximately four miles from our Irvine, California headquarters and was acquired to provide us additional capacity for our expected continued future growth, including anticipated expanded capacity for the manufacture of batteries and new products. We began operations in the new facility during the fourth quarter of fiscal 2023 and believe that the additional capacity will allow for our continued expected growth.

In summary, our current objectives are focused primarily on maintaining our relationships with our current medical device customers, expanding our manufacturing capacity with the addition of the Franklin Property, investing in research and development activities to design unique medical devices as well as Pro-Dex branded drivers to leverage our torque-limiting software, expanding our manufacturing capacity through the commencement of operations at the Franklin Property, and promoting active product development proposals to new and existing customers for both orthopedic shavers and screw drivers for a multitude of surgical applications, and other medical devices, while monitoring closely the progress of all these individual endeavors. Our investments in research and development have historically increased disproportionately to our growth in revenue and we anticipate this may continue in future periods. These expenditures are being made in an effort to release new products and garner new customer relationships. While we expect revenue growth in the future, it may not be a consistent trajectory but rather periods of incremental growth that current expenditures are helping to create. However, there can be no assurance that we will be successful in any of these objectives.

**Description****Results of Business Operations**

The following tables set forth results from continuing operations for the three months ended September 30, 2024, and 2023 (in thousands, except percentages):

	Three Months Ended September 30,			
	2024		2023	
	Dollars in thousands			
Net sales	\$ 14,892	100 %	\$ 11,938	100 %
Cost of sales	9,742	65 %	8,280	69 %
Gross profit	5,150	35 %	3,658	31 %
Selling expenses	48	—	25	—
General and administrative expenses	1,246	8 %	995	8 %
Research and development costs	843	6 %	805	7 %
	2,137	14 %	1,825	15 %
Operating income	3,013	20 %	1,833	15 %
Other income (loss), net	306	2 %	(2,662)	(22 %)
Income before income taxes	3,319	22 %	(829)	(7 %)
Provision for income taxes	853	6 %	(214)	(2 %)
Net income (loss)	\$ 2,466	17 %	\$ (615)	(5 %)

**Revenue**

The majority of our revenue is derived from designing, developing, and manufacturing surgical devices devices. We continue to sell our rotary air motors for the industrial and scientific applications, but our focus remains in medical device industry devices. The proportion of total sales by type is as follows (in thousands, except percentages):

	Three Months Ended March 31,				Nine Months Ended March 31,				Three Months Ended September 30,				Increase (Decrease) From 2023 to 2024	
	2024		2023		2024		2023		2024		2023			
	% of Revenue	Revenue	% of Revenue	Revenue	% of Revenue	Revenue	% of Revenue	Revenue	Dollars in thousands	Revenue	% of Revenue	Revenue		
Net Sales:														
Medical device products	\$ 9,782	68 %	\$ 6,990	54 %	\$ 26,536	68 %	\$ 23,631	67 %						
Net sales:														
Medical device									\$ 9,912	67 %	\$ 7,808	65 %	27 %	
Industrial and scientific	211	1 %	260	2 %	591	2 %	691	2 %	143	1 %	141	1 %	1 %	
Dental and component	62	1 %	43	—	146	—	182	—	42	—	39	—	8 %	
NRE & Proto-type	234	2 %	970	7 %	762	2 %	2,361	7 %						
NRE & proto-types									48	—	190	2 %	(75 %)	
Repairs	4,433	31 %	5,068	39 %	11,749	30 %	9,410	26 %	5,136	35 %	4,023	34 %	28 %	
Discounts and other	(429)	(3 %)	(252)	(2 %)	(965)	(2 %)	(827)	(2 %)	(389)	(3 %)	(263)	(2 %)	48 %	
	<u>\$ 14,293</u>	<u>100 %</u>	<u>\$ 13,079</u>	<u>100 %</u>	<u>\$ 38,819</u>	<u>100 %</u>	<u>\$ 35,448</u>	<u>100 %</u>	<u>\$ 14,892</u>	<u>100 %</u>	<u>\$ 11,938</u>	<u>100 %</u>	<u>25 %</u>	

Certain of our medical device products utilize proprietary designs developed by us under exclusive development and supply agreements. All of our medical device products utilize proprietary manufacturing methods and know-how, and are manufactured in our Irvine, California facility along with and assembled in our industrial products. Tustin, California facility. Details of our medical device sales by type is as follows (in thousands, except percentages):

	Three Months Ended September 30,										Increase (Decrease) From 2023 to 2024	
	Three Months Ended March 31,					Nine Months Ended March 31,						
	2024		2023		2024		2023		2024			
	% of Total		% of Total		% of Total		% of Total		% of Med Device Sales	% of Med Device Sales		
Medical device sales:												
Orthopedic	\$ 6,765	69 %	\$ 3,866	55 %	\$ 17,136	65 %	\$ 15,271	65 %	\$ 6,695	68 %	\$ 4,838	
CMF	2,247	23 %	2,886	41 %	6,641	25 %	7,208	30 %	2,201	22 %	1,634	
Thoracic	770	8 %	238	4 %	2,759	10 %	1,152	5 %	1,016	10 %	1,336	
Total	<u>\$ 9,782</u>	<u>100 %</u>	<u>\$ 6,990</u>	<u>100 %</u>	<u>\$ 26,536</u>	<u>100 %</u>	<u>\$ 23,631</u>	<u>100 %</u>	<u>\$ 9,912</u>	<u>100 %</u>	<u>\$ 7,808</u>	

Sales of our medical device products revenue increased \$2.8 million \$2.1 million, or 40% 27%, and \$2.9 million, or 12%, respectively, for the three and nine months ended March 31, 2024, September 30, 2024 compared to the corresponding periods of the prior fiscal year. Our medical device revenue to our largest customer, included in orthopedic sales above, increased \$2.9 million and \$1.9 million, respectively, for the three and nine months ended March 31, 2024 compared to the corresponding periods period of the prior fiscal year. Additionally, recurring revenue from distributors of thoracic drivers Our orthopedic sales increased \$532,000 and \$1.6 million \$1.9 million, respectively, or 38%, for the three and nine months ended March 31, 2024, September 30, 2024 compared to the corresponding periods period of the prior fiscal year, due in part, due to the launch our largest customer requesting shipment of their next generation handpiece, or end-effector, to satisfy quantities requested for a new driver limited market release. We expect production shipments of this newest generation to one of our customers ramp up in the first quarter third and fourth quarters of this fiscal year. Our 2025. Recurring revenue from distributors of CMF sales revenue decreased \$639,000 and drivers increased \$567,000, or 35%, for the three and nine months ended March 31, 2024, respectively, September 30, 2024 compared to the corresponding periods period of the prior fiscal year. While we do not have much visibility into our customers' distribution networks, we do know that one this level of our distributors change (whether an increase or decrease) is selling some legacy products in their not uncommon and fluctuations occur based upon required inventory which has caused a reduction in demand levels. Our thoracic sales decreased by \$320,000, or 24% for the CMF driver they procure from us, three months ended September 30, 2024, compared to the corresponding period of the prior fiscal year.

Sales of our compact pneumatic air motors reported as industrial and scientific sales above, decreased \$49,000, increased \$2,000, or 19% 1%, and \$100,000, or 14%, respectively, for the three and nine months ended March 31, 2024, September 30, 2024 compared to the corresponding periods period of the prior fiscal year. These are legacy products The relatively flat sales volume is consistent with no our lack of substantive marketing efforts. Sales of our dental products and components increased \$3,000, or 8%, for the three months ended September 30, 2024 compared to the corresponding period of the prior fiscal year, which negligible increase is expected given our prior disclosures that we are no longer pursuing this line of business. Our NRE non-recurring engineering ("NRE") and proto-type revenue decreased \$736,000, or 76%, and \$1.6 million, or 68%, \$142,000, for the three and nine months ended March 31, 2024, September 30, 2024 compared to the corresponding periods period of the prior fiscal year, due to a decrease decline in billable contracts for various contracts. Our NRE projects undertaken for our customers.

Sales and proto-type revenue is typically a small percentage of our dental products total revenue and components can vary significantly from quarter to quarter.

Repair revenue increased \$19,000, by \$1.1 million, or 44% 28%, and decreased \$36,000, or 20%, respectively, for the three and nine months ended March 31, 2024, September 30, 2024 compared to the corresponding periods of the prior fiscal year. In the prior fiscal year we sold component inventory to our largest customer used in their legacy design which did not recur in the current fiscal year. We expect future declines in this area as we are no longer manufacturing dental products, but rather are simply selling remaining component inventory.

Repair revenue decreased \$635,000 or 13%, and increased \$2.3 million, or 25%, for the three and nine months ended March 31, 2024, respectively, compared to the corresponding periods period of the prior fiscal year, due to an increased number of repairs of the orthopedic handpiece we sell to our largest customer. The year-to-date This increase was expected as we have been upgrading handpieces relates to the next generation, which design was released to manufacture continuation of the previously disclosed enhanced repair program.

Discounts and other increased by \$126,000 in the third first quarter of fiscal 2022. The repair revenue recorded during 2025 compared to the three months ended March 31, 2023, included an additional \$520,000 corresponding period of the prior fiscal year, due to volume rebates related to the orthopedic handpiece we sell to our largest customer, which they negotiated in compensation, for handpieces upgraded between July 2022 and December 2022. There was no similar adjustment in the current fiscal year, conjunction with our contract extension through 2025.

At March 31, 2024, September 30, 2024, we had a backlog of approximately \$25.2 million \$56.8 million, of which \$9.9 million \$45.6 million is scheduled to be delivered in scheduled for delivery during the fourth quarter remainder of fiscal 2024 and the balance is scheduled to be delivered next fiscal year, 2025. Our backlog represents firm purchase orders received and acknowledged from our customers and does not include all revenue expected to be generated from existing customer contracts. We may experience variability in our new order bookings due to various reasons, including, but not limited to, the timing of major new product launches and customer planned inventory builds. However, we do not typically experience seasonal fluctuations in our shipments and revenues.

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**Cost of Sales and Gross Margin**  
(in thousands except percentages)

	Three Months Ended September 30,				Increase (Decrease) From 2023 to 2024	
	2024		2023			
	Dollars in thousands					
Cost of sales:						
Product costs	\$ 9,347	63 %	\$ 8,543	71 %		9 %
Under-(over) absorption of manufacturing costs	325	2 %	(285)	(2 %)		214 %
Inventory and warranty charges	70	—	22	—		218 %
Total cost of sales	\$ 9,742	65 %	\$ 8,280	69 %		18 %
Gross profit and gross margin	\$ 5,150	35 %	\$ 3,658	31 %		41 %

  

	Three Months Ended March 31,				Nine Months Ended March 31,			
	2024		2023		2024		2023	
	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total
Cost of sales:								
Product cost	\$ 9,815	95 %	\$ 8,510	92 %	\$ 28,156	99 %	\$ 24,066	92 %
Under(over)-absorption of manufacturing costs	170	2 %	729	8 %	(146)	—	1,705	7 %
Inventory and warranty charges	306	3 %	29	—	347	1 %	287	1 %
Total cost of sales	\$ 10,291	100 %	\$ 9,268	100 %	\$ 28,357	100 %	\$ 26,058	100 %

  

	Three Months Ended March 31,				Nine Months Ended March 31,				Year over Year ppt Change	
	2024		2023		2024		2023		Three Months	Nine Months
	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total	% of Total		
Gross margin					28 %	29 %	27 %	26 %	(1)	1

Cost of sales for the three months ended **March 31, 2024** September 30, 2024, increased \$1.0 million by \$1.5 million, or 18%, compared to the corresponding period of the prior fiscal year. The increase in total costs of sales is consistent with the 25% increase in revenue for the same period. Under-absorption of manufacturing Product costs decreased increased by \$559,000 for \$804,000, or 9%, during the three months ended **March 31, 2024** September 30, 2024, compared to the corresponding period of the prior fiscal year, due to increases which is consistent with higher revenue generated in our standard labor and overhead rates. Costs relating to inventory and warranty charges increased \$277,000 for the first quarter of fiscal 2025. During the three months ended **March 31, 2024** September 30, 2024 we experienced under-absorption of \$325,000 in manufacturing costs compared to \$285,000 over-absorption during the corresponding period of the prior fiscal year. We anticipate growth in our direct labor costs this fiscal year due such that our absorption will stabilize without the need to an increase in both our labor and overhead rates. Costs related to inventory reserves and warranty accruals.

Gross profit charges increased by approximately \$191,000, or 5%, \$48,000 for the three months ended **March 31, 2024**, compared to the corresponding period of the prior fiscal year, consistent with the overall increase in revenue. Gross margin as a percentage of sales decreased by approximately 1 percentage point September 30, 2024 compared to the corresponding period of the prior fiscal year, due primarily to our increased inventory and warranty charges compared to the corresponding period of the prior fiscal year.

Cost of sales for the nine months ended March 31, 2024, increased by \$2.3 million, or 9%, compared to the corresponding period of the prior fiscal year. Although some of the increase in cost of sales is consistent with the 4% increase in revenue for the same period, for the reasons discussed above, the majority of the increase relates to increased labor and overhead rates in the current fiscal year, compared to the corresponding period of the prior fiscal year. Inventory and warranty charges reserves.

Gross profit increased by approximately \$60,000, \$1.5 million, or 41%, for the **nine** three months ended **March 31, 2024**, September 30, 2024 compared to the corresponding period of the prior fiscal year, due to an increase in both inventory reserves and warranty accruals. Some gross margin as a percentage of the inventory charges relate to our in-house packaging of batteries. This fiscal year we have begun the process of packaging our batteries, which we had previously out-sourced, and we are continuing to make improvements to our assembly procedures and processes to reduce our costs.

Gross profit sales increased by \$1.1 million, or 11%, for four percentage points between such periods, primarily as a result of a more favorable product mix of sales during the nine months ended March 31, 2024, September 30, 2024 compared to the corresponding period of the prior fiscal year, representing an increase of 1 percentage point compared to the corresponding period of the prior fiscal year.

#### Operating Expenses

##### Operating Costs and Expenses

(in thousands except percentages)

	Three Months Ended September 30,		Increase (Decrease) From 2023 to 2024			
	2024	2023				
	Dollars in thousands					
Operating expenses:						
Selling expenses	\$ 48	—	92 %			
General and administrative expenses	1,246	8 %	25 %			
Research and development costs	843	6 %	5 %			
	<u>\$ 2,137</u>	<u>14 %</u>	<u>17 %</u>			
	Three Months Ended March 31,		Nine Months Ended March 31,		Year over Year % Change	
	2024	2023	2024	2023	Three Months	Nine Months
	% of Net Sales	% of Net Sales	% of Net Sales	% of Net Sales		
Operating expenses:						
Selling expenses	\$ 17	—	\$ 79	—	\$ 146	—
General and administrative expenses	1,012	7 %	1,009	8 %	3,208	9 %
Research and development costs	760	5 %	713	5 %	2,353	6 %
	<u>\$ 1,789</u>	<u>12 %</u>	<u>\$ 1,746</u>	<u>13 %</u>	<u>\$ 5,640</u>	<u>15 %</u>

Selling expenses consist of salaries and other personnel-related expenses for our in support of business development, department, as well as trade show attendance, advertising and marketing expenses, and travel and related costs incurred in generating and maintaining our customer relationships. Selling expenses for the three and nine months ended March 31, 2024, decreased \$7,000, September 30, 2024 increased \$23,000, or 29% 92%, and \$67,000, or 46%, respectively, compared to the corresponding period of the prior fiscal 2023 year. The decrease in both periods is primarily due to increased sales commissions, recruiting fees related to an ongoing search for a director of business development.

General and administrative expenses ("G&A") consist of salaries and other personnel-related expenses of our accounting, finance, and human resources personnel, as well as costs for outsourced information technology services, professional fees, directors' fees, and other costs and expenses attributable to being a public company. G&A expenses increased \$3,000 and \$225,000, respectively, during the three and nine months ended March 31, 2024 September 30, 2024, when compared to the corresponding period of the prior fiscal year. The increases relate primarily to increased professional fees (consisting primarily of audit, higher payroll and valuation fees, related to the restatement of our financial statements as referenced in Note 1 to the condensed consolidated financial statements contained elsewhere in this report) and increased personnel costs, offset by decreased legal fees related to intellectual property matters, expenses including higher bonus accruals.

Research and development costs generally consist of salaries, employer-paid benefits, compensation and other personnel-related costs of our engineering and support personnel, as well as allocated facility and information technology costs, related professional and consulting fees, patent-related fees, lab costs, materials, and travel and related costs incurred in the development and support of our products. Research and development costs increased \$38,000, or 5%, for the three and nine months ended March 31, 2024, increased \$47,000, or 7%, and \$244,000, or 12%, September 30, 2024 compared to the corresponding periods period of the prior fiscal year. This relates The increase is due primarily to an increase in internal project spending and a decrease reduction in billable project offsets, partially offset by a reduction in personnel-related costs as well as a decrease in spending on billable development projects. When our engineers are engaged in a billable project as opposed to an internal project, costs get shifted to cost of sales instead of research and development expenses.

Although the The majority of our research and development costs relate to sustaining activities related to products we currently manufacture and sell, we have created a product roadmap to develop future products. Many of our product development efforts are undertaken only upon completion of an analysis of the size of the market, our ability to differentiate our product from our competitors', as well as an analysis of our specific sales prospects with new and/or existing customers. The research and development costs represent between 40% and 42% of total operating expenses for all periods presented and are expected to increase in the future as we continue to invest in product development efforts. The amount spent on internal projects under development is summarized below (in thousands):

	Three and Nine Months Ended March 31,		Three and Nine Months Ended March 31,		Market Launch (1)	Est Annual Revenue (2)
	2024	2023	2023	2022		
Total Research & Development costs:	\$ 760	\$ 2,353	\$ 713	\$ 2,109		
<b>Products in development:</b>						
ENT Shaver.	\$ —	\$ 2	\$ 6	\$ 50	n/a	n/a
CMF Driver.	\$ 3	\$ 3	\$ 10	\$ 17	Q1 2025	\$ 500
Sustaining & Other	\$ 757	\$ 2,348	\$ 697	\$ 2,042		
Total.	\$ 760	\$ 2,353	\$ 713	\$ 2,109		

(1) Represents the calendar quarter of expected market launch. The ENT Shaver project has been suspended. At this time, we do not know when or whether we will continue with this product development effort.

(2) The products in development include risks that they could be abandoned in the future prior to completion, they could fail to become commercialized, or the actual annual revenue realized may be less than the amount estimated.

sell. As we introduce new products into the market, we expect to see an increase in sustaining and other engineering expenses. Typical examples of sustaining engineering activities include, but are not limited to, end-of-life component replacement, especially in electronic components found in our printed circuit board assemblies, analysis of customer complaint data to improve process and design, replacement and enhancement of tooling and fixtures used in our machine shop, assembly operations, and inspection areas to improve efficiency and through-put. Additionally, these costs include development projects that may be in their infancy

#### Other Income (Expense), Net

##### Interest and may or may not result in a full-fledged product development effort. Dividend Income

##### Interest & Other Income

Interest The interest and dividend income for recorded during the three and nine months ended March 31, 2024 September 30, 2024 and 2023, includes consists primarily of interest and dividends from our investments and money market accounts.

##### Unrealized Gain (Loss) on Investments

The unrealized gain or (loss) on marketable securities for the quarters ended September 30, 2024 and investment portfolio, 2023, relates to our portfolio of investments described more fully in Note 4 to the condensed consolidated financial statements contained elsewhere in this report.

##### Interest Expense

Interest expense consists primarily of The interest expense related recorded during the three months ended September 30, 2024 and 2023, relates to the notes payable our Minnesota Bank and Trust ("MBT") loans described more fully in Note 10 to the condensed consolidated financial statements contained elsewhere in this report.

##### Unrealized Gain (Loss) on Marketable Equity Investments

The unrealized gain (loss) on marketable equity investments relates to our investment portfolio more fully described in Note 4 to the condensed consolidated financial statements contained elsewhere in this report. All of these investments are recorded at estimated fair value and as of March 31, 2024, all of these investments relate to common stock of publicly traded companies whose stock price is subject to significant volatility.

#### **Gain on Sale of Investments**

During the first quarter ended September 30, 2022, we sold some of the stocks in our portfolio of equity investments receiving proceeds of \$89,000 and recording a gain on the sale in the amount of \$7,000.

#### **Income Tax Expense**

The effective tax rate for both the three months ended **March 31, 2024** **September 30, 2024** and 2023, was 28% is 26%, and 25%, respectively. These tax rates are consistent with our combined expected federal and applicable state corporate income tax rates. The effective tax rate for the nine months ended March 31, 2024 and 2023 was 23% and 24%, respectively, and is slightly less than our combined expected federal and applicable state corporate income tax rates due primarily to the release of a valuation allowance related to previously recognized unrealized losses on investments in the current fiscal year federal and a tax benefit recognized as a result of common stock awarded to employees under previously granted performance awards in the first quarter of fiscal 2023 as described more fully in Note 8 to the condensed consolidated financial statements contained elsewhere in this report, as well as unrealized gains on our marketable equity investments. state research credits.

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## Liquidity and Capital Resources

Cash and cash equivalents at **March 31, 2024**, **September 30, 2024** increased **\$283,000** **\$450,000** to **\$3.2 million** **\$3.1 million** as compared to **\$2.9 million** **\$2.6 million** at **June 30, 2023** **June 30, 2024**. The following table includes a summary of our condensed statements of cash flows contained elsewhere in this report.

	As of and For the Nine Months Ended March 31,		As of and For the Three Months Ended September 30,	
	2024		2023	
	(in thousands)		(in thousands)	
<b>Cash provided by (used in):</b>				
Operating activities	\$ 5,179	\$ 4,835	\$ 1,887	\$ 392
Investing activities	\$ (2,126)	\$ (733)	\$ (431)	\$ (126)
Financing activities	\$ (2,770)	\$ (2,863)	\$ (1,006)	\$ (1,298)
<b>Cash and Working Capital:</b>				
<b>Cash and working capital:</b>				
Cash and cash equivalents	\$ 3,219	\$ 2,088	\$ 3,081	\$ 1,904
Working capital	\$ 25,538	\$ 21,001	\$ 27,217	\$ 23,143

### Operating Activities

Net cash provided by operating activities was **\$5.2 million** for during the **nine** **three** months ended **March 31, 2024**, primarily due to **September 30, 2024** totaled **\$1.9 million**. Our net income was **\$2.5 million**, which includes **\$433,000** of **\$540,000**, unrealized gains on our marketable securities as well as non-cash unrealized losses on marketable equity investments of **\$3.8 million**, depreciation and amortization and stock-based compensation in the amount of **\$854,000**, share-based compensation of **\$588,000** as well as a decrease in **\$302,000** and **\$113,000**, respectively. Additionally, our inventory of **\$1.9 million**, and income taxes payable increased by **\$1.3 million** and **\$209,000**, respectively. Offsetting these sources outflows of cash, our accounts receivable decreased by **\$428,000** and accounts payable and accrued expenses increased by **\$2.6 million** consistent with our increase in revenue.

**\$579,000.**

Net cash provided by operating activities was **\$4.8 million** during the three months ended **September 30, 2023** totaled **\$392,000**. This is primarily because our net loss of **\$615,000** for the **nine** **three** months ended **March 31, 2023**, primarily due to net income of **\$5.6 million**, **September 30, 2023** included non-cash unrealized loss on investments, share-based compensation and depreciation and amortization of **\$594,000**, share-based compensation **\$2.6 million**, **\$188,000** and **\$283,000**, respectively. Uses of **\$584,000**, and collections of accounts receivable in the amount of **\$4.8 million** offset by non-cash unrealized gains on marketable equity investments of **\$3.4 million**, a decrease in accounts payable and accrued expenses of **\$1.0 million**, a decrease in deferred revenue of **\$956,000**, and cash arose primarily from an increase in inventory accounts receivable of **\$1.1 million** related to increased sales and our increase in the amount income tax assets of **\$2.5 million**. **\$873,000.**

### Investing Activities

Net cash used in investing activities for the **nine** **three** months ended **March 31, 2024**, **September 30, 2024** was **\$2.1 million** **\$431,000** and related to the exercise purchase of the Monogram Warrant for cash in the amount of **\$1,250,000** (See Note 4 to the condensed consolidated financial statements contained elsewhere in this report) as well as equipment and improvements purchases in the amount of **\$876,000**.

Net cash used in investing activities for the **nine** **three** months ended **March 31, 2023**, **September 30, 2023** was **\$733,000** **\$126,000** and related primarily to the purchases purchase of equipment and improvements primarily for the Franklin Property totaling **\$822,000**. Offsetting this use of cash, we sold some of our marketable securities during the nine months ended March 31, 2023 for **\$89,000**.

#### Financing Activities

Net cash used in financing activities for the **nine** **three** months ended **March 31, 2024**, totaled **\$2.8 million** and related primarily to **September 30, 2024** included the **\$1.8 million** repurchase of **96,890** shares **\$2.3 million** of our common stock pursuant to our share repurchase program, as well as **\$990,000** and proceeds of net **\$5.0 million** from a new term loan from MBT, offset by principal payments on our loans from Minnesota Bank and Trust ("MBT") more fully described in Note 10 to the condensed consolidated financial statements contained elsewhere in this report.

Net cash used in financing activities for the nine months ended March 31, 2023, totaled \$2.9 million and related primarily to the \$1.5 million repurchase of 86,422 shares of our common stock pursuant to our share repurchase program, \$4.8 million of payments to MBT as well as payment of \$223,000 totaling \$3.4 million. Additionally, we paid \$273,000 of employee payroll taxes related to the award of **37,500** **40,000** shares of common stock to employees under previously granted performance awards. Offsetting these uses

Net cash used in financing activities for the three months ended September 30, 2023 included principal payments of cash we also borrowed \$3.6 million **\$1.3 million** on our loans from MBT, under which included a \$1.0 million payment against our **amended** revolving loan, and collected \$78,000 and \$11,000, respectively, related to employee contributions to the ESPP plan and exercises of stock options. loan.

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## Financing Facilities & Liquidity Requirements for the **next twelve months** Next Twelve Months

As of **March 31, 2024** September 30, 2024, our working capital was **\$25.5** **\$27.2** million. We currently believe that our existing cash and cash equivalent balances together with our accounts receivable balances will provide us sufficient funds to satisfy our cash requirements as our business is currently conducted for at least the next 12 months. In addition to our cash and cash equivalent balances, we expect to derive a portion of our liquidity from our cash flows from operations. **We may also liquidate some or all of our investment portfolio or borrow further against our \$7.0 million Amended Revolving Loan with MBT (see Note 10 to condensed consolidated financial statements contained elsewhere in this report), under which we had availability of \$4.5 million as of March 31, 2024.**

We are focused on preserving our cash balances by monitoring expenses, identifying cost savings, and investing only in those development programs and products that we believe will most likely contribute to our profitability. As we execute on our current strategy, however, we may require debt and/or equity capital to fund our working capital needs and requirements for capital equipment to support our manufacturing and inspection processes. In particular, we have experienced negative operating cash flow in the past, especially as we procure long-lead time materials to satisfy our backlog, which can be subject to extensive variability. **We believe that if we need additional capital to fund our operations, we can borrow against our MBT revolver.**

### Investment Strategy

We invest surplus cash from time to time through our Investment Committee, which is comprised of one management director, Richard Van Kirk, and two non-management directors, Raymond ("Ray") Cabillot and Nicholas ("Nick") Swenson, who chairs the committee. Both Nick and Ray are active investors with extensive portfolio management expertise. We leverage the experience of these committee members to make investment decisions for the investment of our surplus operating capital or borrowed funds. Additionally, many of our securities holdings include stocks of public companies that either Nick or Ray or both may own from time to time either individually or through the investment funds that they manage, or other companies whose boards they sit on. The Investment Committee approved each of the investments comprising the \$6.1 million of marketable public equity securities held at March 31, 2024.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable.

### ITEM 4. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

Our Chief Executive Officer (our principal executive officer) and Chief Financial Officer (the (our principal executive financial officer and principal financial officer, respectively) conducted an accounting officer) have concluded based on their evaluation as of the design and operation of September 30, 2024, that our “disclosure controls and procedures” (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (“Exchange Act”)) are not effective due to a material weakness. The term “disclosure controls and procedures,” as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by the Company company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC’s rules and forms. Disclosure controls and procedures also include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company’s management, including its principal executive officer and principal financial officers, officer and principal accounting officer, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure.

In accordance with SEC rules, an evaluation was performed under the supervision and with the participation of our Principal Executive Officer and Principal Financial Officer of the effectiveness, as of March 31, 2024, of the Company’s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act). “Internal control over financial reporting” includes those policies and procedures that:

- (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the issuer;
- (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the issuer are being made only in accordance with authorizations of management and directors of the issuer; and
- (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the issuer’s assets that could have a material effect on the financial statements.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of a company’s annual and interim financial statements will not be detected or prevented on a timely basis. A material weakness was discovered relating to controls related to the valuation and disclosure existence of level 3 investments inventory during fiscal 2023 2024 and as well as level 2 investments for the three months ended December 31, 2023. We of September 30, 2024, we are continuing to remediate this weakness. While we no longer hold any level 3 investments, all of the investments in our portfolio continue to be considered level 2 investments because they are either thinly traded, or we own a substantial percentage of total outstanding shares. While we believe that our fair value assessment inventory exists and disclosures is accurately recorded and properly valued at March 31, 2024 September 30, 2024, are appropriate, we are continuing to monitor expand our internal controls, controls over the existence of inventory and have hired a warehouse manager in the second quarter of fiscal 2025 to ensure that we successfully implement effective standard operating procedures, provide adequate training to stockroom personnel, and continue our cycle count procedures.

Based on that evaluation as of March 31, 2024, our Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are not effective.

## **Internal Control ~~Over~~ over Financial Reporting**

During the three months ended ~~March 31, 2024~~ September 30, 2024, there were no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

### **Inherent Limitations on the Effectiveness of Controls**

In designing and evaluating our disclosure controls and procedures, our management recognized that any system of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

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## PART II — OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

See Note 13 to condensed consolidated financial statements contained elsewhere in this report.

### ITEM 1A. RISK FACTORS

Our business, future financial condition, and results of operations are subject to a number of factors, risks, and uncertainties, which are disclosed in Item 1A, entitled "Risk Factors" in Part I of our Annual Report on Form 10-K for our fiscal year ended **June 30, 2023** **June 30, 2024**, as well as any amendments thereto or additions and changes thereto contained in this quarterly report on Form 10-Q for the quarter ended **March 31, 2024** **September 30, 2024**. Additional information regarding some of those risks and uncertainties is contained in the notes to the condensed consolidated financial statements included elsewhere in this report and in Part I, Item 2, of this report entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations." The risks and uncertainties disclosed in our Form 10-K, our quarterly reports on Form 10-Q, and other reports filed with the SEC are not necessarily all of the risks and uncertainties that may affect our business, financial condition, and results of operations in the future.

There have been no material changes to the risk factors as disclosed in our Annual Report on Form 10-K for the fiscal year ended **June 30, 2023**, except as provided in any amendments thereto.

June 30, 2024.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Repurchases by us of our common stock during the quarter ended **March 31, 2024** **September 30, 2024**, were as follows:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1, 2024 to January 31, 2024	23,838	\$ 20.84	23,838	598,808
February 1, 2024 to February 29, 2024	34,565	\$ 19.10	34,565	564,243
March 1, 2024 to March 31, 2024	32,202	\$ 17.56	32,202	532,041
<b>Total</b>	<b>90,605</b>	<b>\$ 19.01</b>	<b>90,605</b>	
Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
July 1, 2024 to July 31, 2024	—	—	—	444,030
August 1, 2024 to August 31, 2024	29,363	\$ 20.42	29,363	414,667
September 1, 2024 to September 30, 2024	62,613	\$ 27.35	62,613	352,054
<b>Total</b>	<b>91,976</b>	<b>\$ 25.13</b>	<b>91,976</b>	

All repurchases were made pursuant to our previously announced repurchase programs. For information concerning our repurchase program, please see the discussion under the caption "Share Repurchase Program" in Note 11 to the condensed consolidated financial statements included elsewhere in this report.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

### ITEM 5. OTHER INFORMATION

#### Insider Trading Arrangements and Policies

During On September 20, 2024, one of our directors, Ray Cabillot, through Farnam Street Partners, adopted a "Rule 10b5-1 trading arrangement" as such term is defined in Item 408(a) of Regulations S-K. This trading arrangement is intended to satisfy the quarter ended March 31, 2024 Rule 10b5-1 affirmative defense. This trading arrangement commences on January 9, 2025, no director or officer terminates on December 31, 2025, unless earlier terminated in accordance with its terms, and covers the disposition of up to 90,000 shares of our common stock. The remaining terms of the Company trading arrangement are confidential. No additional directors or officers informed us of the adopted adoption, modification or terminated termination of a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement" arrangement, as each term is those terms are defined in Item 408(a) 408 of Regulation S-K.

### ITEM 6. EXHIBITS

Exhibit	Description
Exhibit 10.1	<a href="#">Amendment No 4 to Amended and Restated Credit Agreement dated July 31, 2024 by and between Pro-Pro-Dex, Inc. and Minnesota Bank &amp; Trust, a division of HTLF Bank (incorporated herein by reference to Exhibit 10.1 to the Company's Form 8-K filed August 5, 2024).</a>
10.2	<a href="#">Description Promissory Note dated July 31, 2024 made by Pro-Dex, Inc. in favor of Minnesota Bank &amp; Trust, a division of HTLF Bank (incorporated herein by reference to Exhibit 10.2 to the Company's Form 8-K filed August 5, 2024).</a>
31.1	
31.1	<a href="#">Certification of Principal Executive Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
31.2	<a href="#">Certification of Principal Financial Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
32	<a href="#">Certifications of Principal Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this **Report** to be signed on its behalf by the undersigned, thereunto duly authorized.

**PRO-DEX, INC.**

Date: **May 2, 2024** October 31, 2024

By: /s/ Richard L. Van Kirk

Richard L. Van Kirk  
Chief Executive Officer  
(principal executive officer)

Date: **May 2, 2024** October 31, 2024

By: /s/ Alisha K. Charlton

Alisha K. Charlton  
Chief Financial Officer  
(principal financial officer and principal accounting officer)

## EXHIBIT INDEX

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Exhibit 31.1

Certification of **Chief Principal** Executive Officer  
Pursuant to Section 302 of the  
Sarbanes-Oxley Act of 2002

I, Richard L. Van Kirk certify that:

1. I have reviewed this quarterly report on Form 10-Q of Pro-Dex, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. **The registrant's other certifying officer and I are** responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. **The registrant's other certifying officer and I have disclosed, based on our** most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **May 2, 2024** October 31, 2024

By: /s/ Richard L. Van Kirk  
Richard L. Van Kirk  
Chief Executive Officer  
(principal executive officer)

Certification of **Chief Principal** Financial Officer  
 Pursuant to Section 302 of the  
 Sarbanes-Oxley Act of 2002

I, Alisha K. Charlton certify that:

1. I have reviewed this quarterly report on Form 10-Q of Pro-Dex, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. **The registrant's other certifying officer and I are am** responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. **The registrant's other certifying officer and I** have disclosed, based on **our my** most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize, and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **May 2, 2024** October 31, 2024

By: /s/ Alisha K. Charlton

Alisha K. Charlton

Chief Financial Officer

(principal financial officer and principal accounting officer)

Exhibit 32

Certifications of **Chief Principal** Executive Officer and **Chief Principal** Financial Officer  
 Pursuant to Section 906 of the  
 Sarbanes-Oxley Act of 2002

In connection with this quarterly report on Form 10-Q of Pro-Dex, Inc., the undersigned hereby certifies in their capacities as Chief Executive Officer and Chief Financial Officer of Pro-Dex, Inc., pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to their knowledge:

1. The report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in this report fairly presents, in all material respects, the financial condition and results of operations of Pro-Dex, Inc.

Date: **May 2, 2024** October 31, 2024

By: /s/ Richard L. Van Kirk

Richard L. Van Kirk

Chief Executive Officer

(principal executive officer)

Date: **May 2, 2024** October 31, 2024

By: /s/ Alisha K. Charlton

Alisha K. Charlton

Chief Financial Officer  
(principal financial officer and principal accounting officer)

This certification accompanies this quarterly report on Form 10-Q pursuant to Rule 13a-14(b) or Rule 15d-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liability of that section. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the registrant specifically incorporates it by reference.

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