



## Second Quarter 2025 Earnings Presentation

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# 2Q 2025 Company Results and Highlights

Earnings and Results	<ul style="list-style-type: none"><li>GAAP net income (loss) of \$(11) million or \$(0.20) per diluted common per share</li><li>Distributable Earnings (Loss) of \$(28) million or \$(0.51) per diluted common per share<sup>(1)</sup></li><li>Distributable Earnings of \$5 million or \$0.09 per diluted common share excluding realized losses of \$33 million or \$0.60 per diluted common share due to exit of an office (life sciences) loan<sup>(1)</sup></li><li>Book value of \$524 million or \$9.52 per common share (or \$11.69 per common share excluding CECL reserve)<sup>(2)</sup></li><li>\$119 million CECL reserve representing 9% of outstanding principal balance for loans held for investment</li><li>CECL reserve decreased by \$20 million in 2Q 2025 due to exit of an office (life sciences) loan, loan repayments and other loan-specific attributes</li></ul>
Progress and Positioning Against Strategic Goals	<p><b>Maintained strong balance sheet position to support portfolio repositioning, including making new investments</b></p> <ul style="list-style-type: none"><li>Maintained net debt to equity ratio excluding CECL reserve of 1.2x QoQ<sup>(3)</sup></li><li>Amended and extended \$150 million Morgan Stanley secured funding facility, which includes a \$100 million accordion option</li><li>\$178 million of available capital as of June 30, 2025, including \$94 million of cash<sup>(4)</sup></li><li>Subsequent to quarter end, closed four senior loans totaling \$43 million in loan commitments collateralized by self storage properties</li></ul> <p><b>Continued making progress reducing office loans and accelerating the resolutions of risk rated 4 and 5 loans</b></p> <ul style="list-style-type: none"><li>Reduced office loans by \$61 million QoQ to \$524 million, a decrease of 10% QoQ and 30% YoY<sup>(5)</sup></li><li>Exited a \$51 million risk rated 4 office (life sciences) loan. The portfolio no longer includes loans collateralized by properties primarily used for life sciences</li><li>Lowered an \$81 million senior loan collateralized by an office property in Arizona to a risk rating of 4 (previously risk rated 3)</li><li>Majority of risk rated 4 and 5 loans continued making meaningful progress towards business plans</li></ul>
Dividends	<ul style="list-style-type: none"><li>Declared cash dividend of \$0.15 per common share for shareholders for 3Q 2025, which equates to an annualized implied dividend yield of 13% to our stock price as of July 31, 2025<sup>(6)</sup></li></ul>

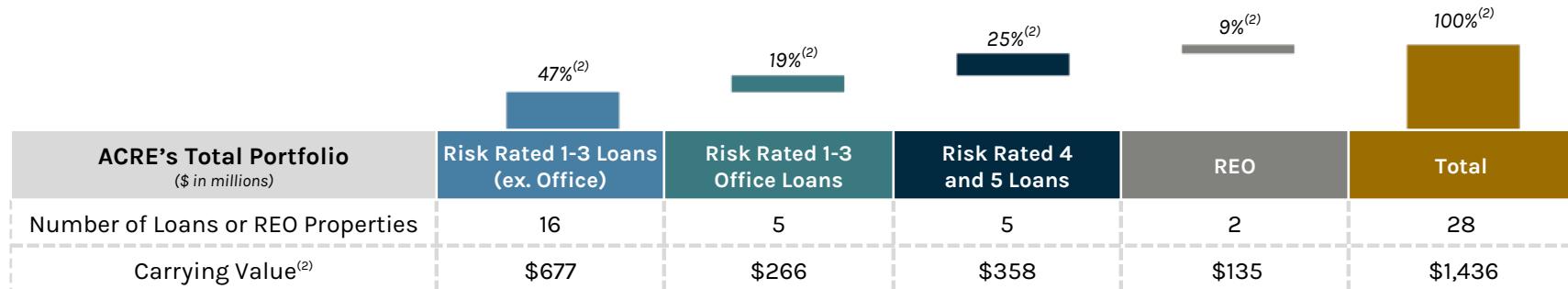
Note: As of June 30, 2025, unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided. [See relevant endnotes on page 22](#).

# Portfolio Overview

## Portfolio Highlights

### 26 loans and two REO properties

- **Risk rated 1-3 loans (ex. office):** Primarily collateralized by multifamily, industrial and self storage properties
  - Upgraded a \$56 million risk rated 3 loan collateralized by a hotel property to a risk rated 2 loan
- **Risk rated 1-3 office loans:** Leasing and occupancy trends have been stable to improving as of 2Q 2025
- **Risk rated 4 and 5 loans:** Continued to make business plan progress on majority of risk rated 4 and 5 loans, including the two largest
- **REO:** Both properties have income yields of 9% or greater<sup>(1)</sup>



### Progress on Largest Risk Rated 4 and 5 Loans

#### Chicago Office (Risk Rated 5)

- **Carrying Value<sup>(2)</sup>:** \$146 million
- **2Q 2025 Update:** During the quarter, occupancy remained stable at more than 90% with a weighted average lease term of more than 8 years. Subsequent to quarter end, a tenant amended and extended its lease and paid the borrower \$3 million, upon which the borrower applied these proceeds to reduce the principal balance of the loan



#### Brooklyn Residential/Condo (Risk Rated 4)

- **Carrying Value<sup>(2)</sup>:** \$113 million
- **2Q 2025 Update:** During the quarter, construction progress continued on schedule and on budget. Subsequent to quarter end, soft marketing launch began. Formal marketing and sales process targeted to begin by 4Q 2025



Note: As of June 30, 2025 unless otherwise noted. Past performance may not be indicative of future results. Numbers may not sum due to rounding.

1. Income yield is calculated as the annualized property level net operating income for the three months ended June 30, 2025 (excluding non-recurring items) divided by the carrying value.
2. Represents carrying value of loans held for investment and real estate owned held for investment as of June 30, 2025.

# Ares Management is a Global Leader

With approximately \$572 billion in assets under management, Ares Management Corporation is a global alternative investment manager operating an integrated platform across five business groups

Profile	
Founded	1997
AUM	\$572 billion
Employees	4,165+
Investment Professionals	1,630+
Global Offices	55+ <sup>(1)</sup>
Direct Institutional Relationships	2,700+
Listing: NYSE – Market Capitalization	\$61 billion <sup>(2)</sup>

## Global Footprint<sup>(3)</sup>



## The Ares Differentiators

Power of a broad and scaled platform enhancing investment capabilities	Deep management team with integrated and collaborative approach
20+ year track record of attractive risk adjusted returns through market cycles <sup>(6)</sup>	A pioneer and leader in leveraged finance, private credit and secondaries

	Credit	Real Assets	Private Equity	Secondaries	Other Businesses
AU	<b>\$377 billion</b>	<b>\$130 billion</b>	<b>\$24 billion</b>	<b>\$34 billion</b>	<b>\$8 billion</b>
Strategies	Direct Lending Liquid Credit Alternative Credit Opportunistic Credit APAC Credit	Real Estate Equity Real Estate Debt Digital Infrastructure Infrastructure Opportunities Infrastructure Debt	Corporate Private Equity APAC Private Equity	Private Equity Secondaries Real Estate Secondaries Infrastructure Secondaries Credit Secondaries	Ares Insurance Solutions <sup>(4)</sup> Ares Acquisition Corporation <sup>(5)</sup>

Note: As of June 30, 2025, unless otherwise noted. AUM amounts include funds managed by Ivy Hill Asset Management, LP, a wholly owned portfolio company of Ares Capital Corporation and registered investment adviser. Past performance is not indicative of future results. Figures shown on an as combined basis for the closing of the acquisition of GCP International. Totals may not foot due to rounding.

1. Only counts one location per metro area. Includes only offices that Ares has leased or acquired. Does not include legacy GCP International locations where Ares is not acquiring the leases.

2. As of July 28, 2025.

3. New Delhi office is operated by a third party with whom Ares Asia maintains an ongoing relationship relating to the sourcing, acquisition and/or management of investments.

4. AUM managed by Ares Insurance Solutions excludes assets which are sub-advised by other Ares' investment groups or invested in Ares funds and investment vehicles.

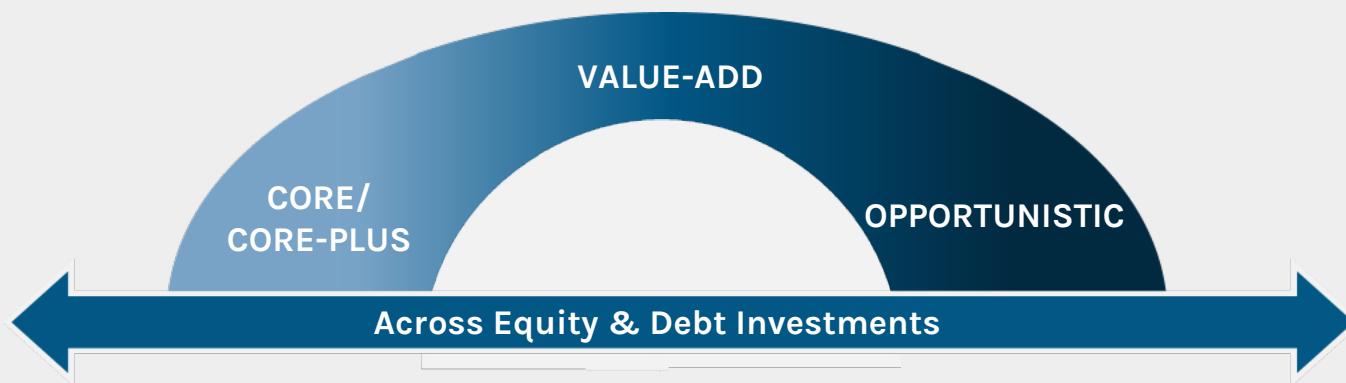
5. AUM includes Ares Acquisition Corporation II ("AACT").

6. Risk adjusted returns do not guarantee against loss of capital.

# Ares Real Estate is a Global Investment Manager and Operator

<b>\$108 billion+</b> Real Estate 2Q 2025 AUM	<b>350+</b> Investment Professionals <sup>(1)</sup>	<b>390+</b> Operating Professionals <sup>(2)</sup>
<b>~3,700</b> Global Real Estate Properties	<b>720M+</b> Global Portfolio Square Feet	<b>~110K   ~600M</b> Residential Units   Logistics Square Feet

## Comprehensive and Dynamic Investment Solutions



## Industry Recognition Across Our Platform<sup>(3)</sup>



2024 Global  
Firm of the Year



2024 Alternative US RE Lender of the  
Year (\$5-\$15B AUM)



2024 Hotels & Leisure Investor of the  
Year (North America)



2024 Capital Raise of the Year (North  
America & Europe)

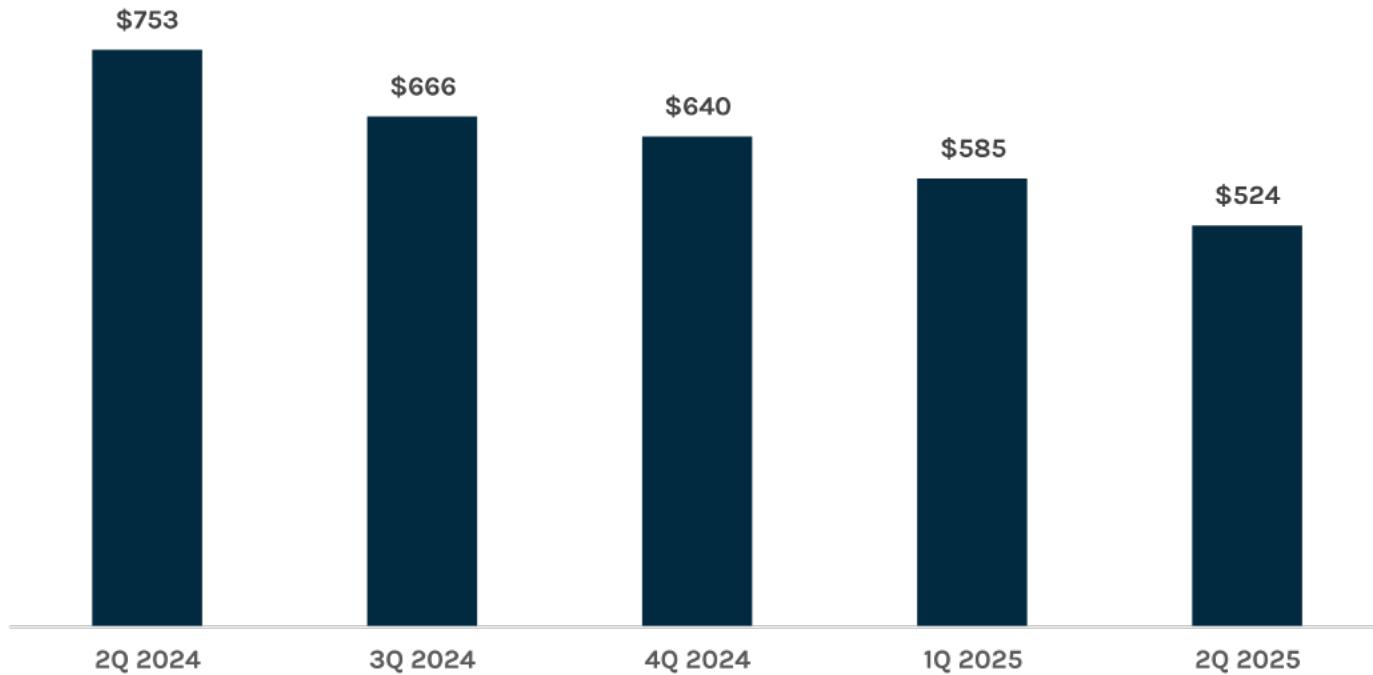
The performance, awards noted herein relate only to selected funds/strategies and may not be representative of any given client's experience and should not be viewed as indicative of Ares' past performance or its funds' future performance. Ares has not provided any compensation in connection with obtaining these awards but may have paid to use certain award logos.

Note: Data as of June 30, 2025, unless otherwise indicated. See relevant endnotes on page 22.

# Office Loans

» Office loans measured by outstanding principal balance decreased 10% QoQ and 30% YoY

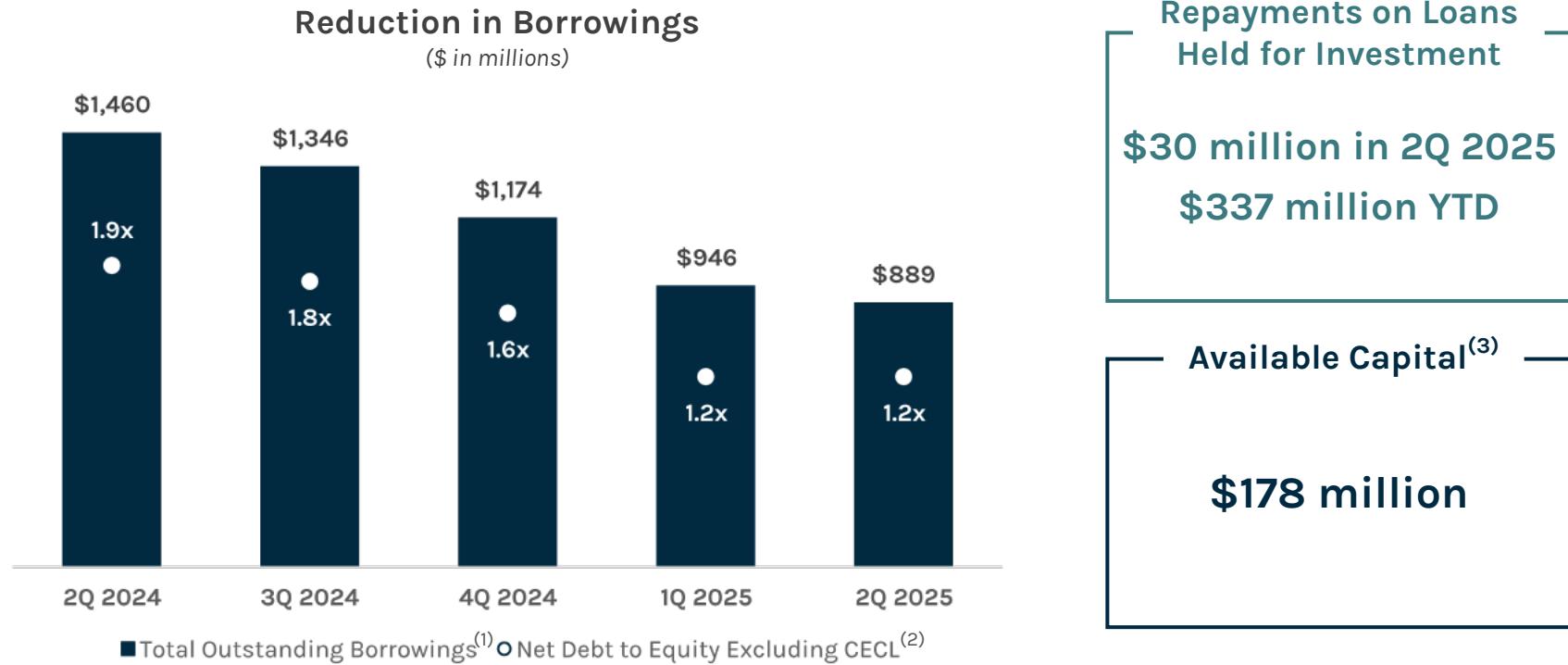
Reduced Office Loans  
as Measured by Outstanding Principal Balance  
(\$ in millions)



Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results.

# Balance Sheet and Capital Position Provides Flexibility

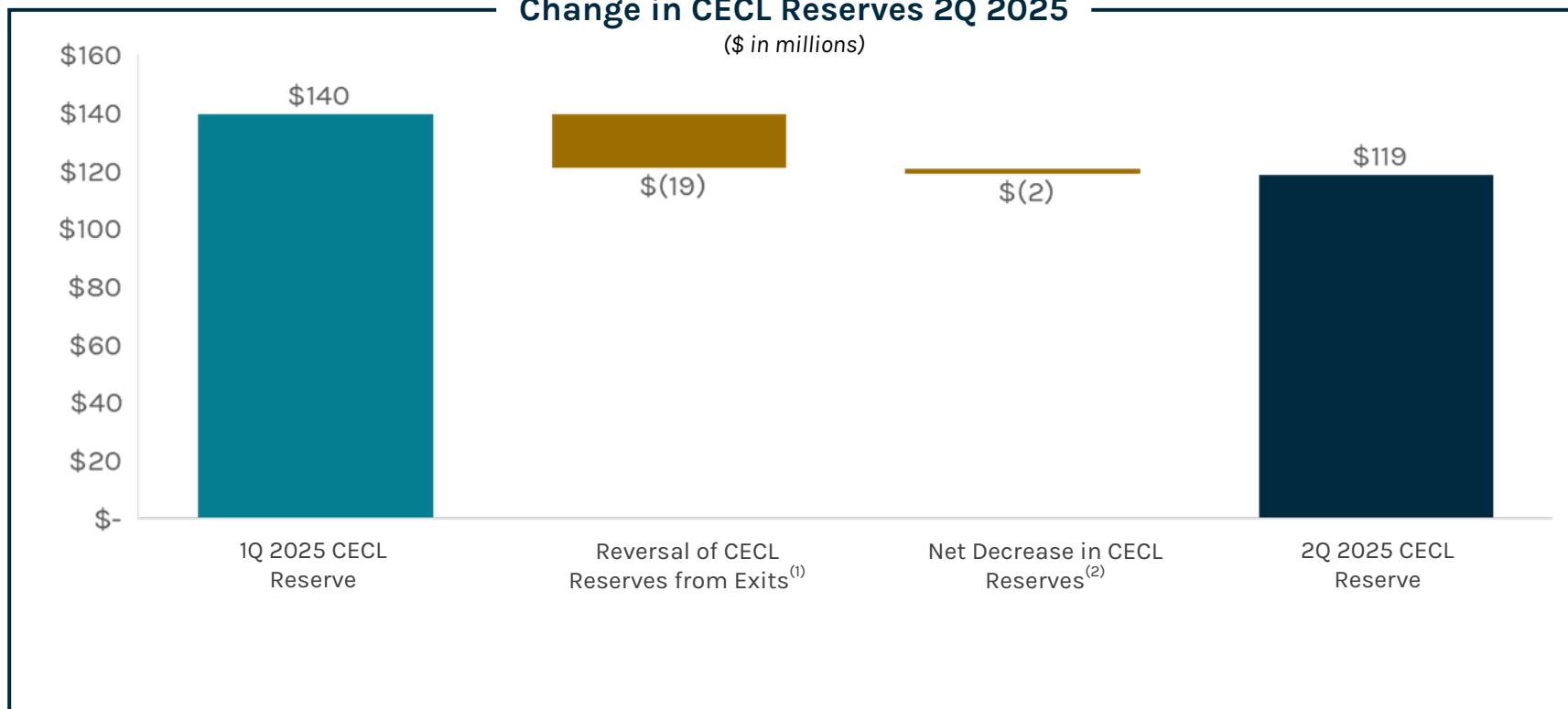
» Successful in de-levering the balance sheet and maintaining higher levels of liquidity



Note: Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided.

1. Total outstanding borrowings is based on total outstanding principal balance.
2. Net debt to equity ratio (excluding CECL reserves) is calculated as (i) \$889 million of outstanding principal of borrowings less \$94 million of cash (inclusive of restricted amounts), (ii) divided by the sum of total stockholders' equity of \$524 million plus CECL reserve of \$119 million at June 30, 2025. Net debt to equity ratio including CECL reserve is 1.5x. Total debt to equity ratio excluding CECL reserve is 1.4x and including CECL reserve is 1.7x.
3. As of June 30, 2025, includes \$94 million of cash (inclusive of restricted amounts) and approximately \$84 million of available financing proceeds under our secured funding agreements.

# Trends in CECL Reserves



Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Numbers may not sum due to rounding.

1. The reversal of CECL reserves is associated with the exit of a \$51 million office (life sciences) loan.
2. The net decrease in CECL reserves relates to the net change in CECL reserves on existing loans in the portfolio.

# CECL Reserves

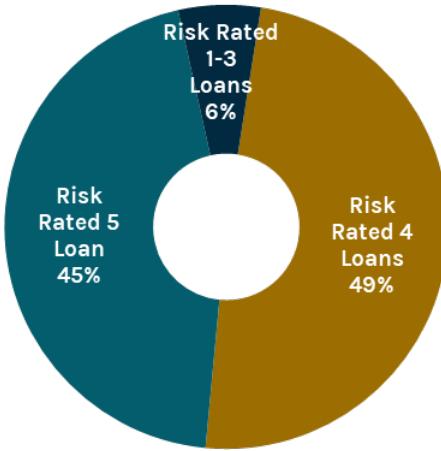
**\$119  
million**

Total CECL Reserves<sup>(1)</sup>

**9%**

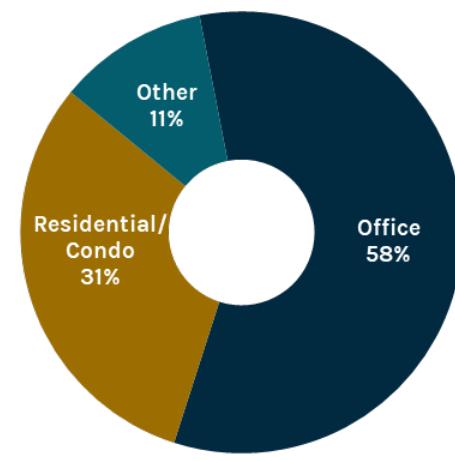
CECL Reserves as a Percent of  
Loans Held for Investment<sup>(2)</sup>

CECL Reserves by  
Risk Rating



94%  
CECL reserves relates to risk rated 4 and 5 loans

CECL Reserves by  
Property Type



89%  
CECL reserves relates to office and residential /  
condo loans

Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided.

1. Total CECL Reserve includes reserves on both the outstanding balances and unfunded commitments on loans held for investment.
2. Percentages are based on outstanding principal balance of loans held for investment.

# CECL Reserves for Risk Rated 4 and 5 Loans

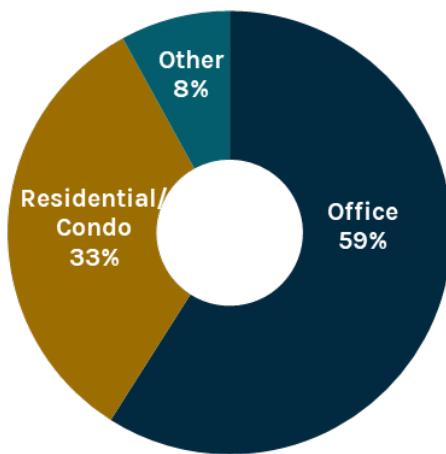
**\$112  
million**

CECL Reserves<sup>(1)</sup> for Risk Rated  
4 and 5 Loans

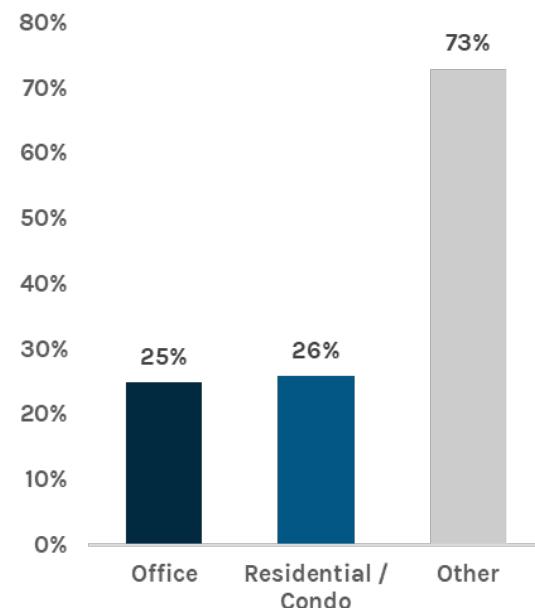
**27%**

CECL Reserves as a Percent of  
Risk Rated 4 and 5 Loan  
Balance<sup>(2)</sup>

**Risk Rated 4 and 5 Loans  
CECL Reserves by Property  
Type**



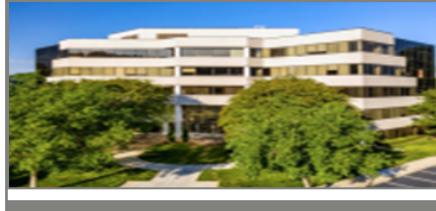
**Risk Rated 4 and 5 Loans  
CECL Reserves as a Percent  
of Loan Balance<sup>(3)</sup>**



Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided.

1. Total CECL Reserve includes reserves on both the outstanding balances and unfunded commitments on loans held for investment.
2. Percentage is based on outstanding principal balance of loans with risk ratings of 4 or 5.
3. Percentages are based on outstanding principal balance of loans with risk ratings of 4 or 5 by property type.

# Summary of Real Estate Owned ("REO")

		
	<b>Mixed-Use</b>	<b>Office</b>
<b>Quarter Converted to REO:</b>	<b>3Q 2023</b>	<b>3Q 2024</b>
<b>Location:</b>	<b>Florida</b>	<b>North Carolina</b>
<b>Square Footage:</b>	<b>816 thousand</b>	<b>607 thousand</b>
<b>Carrying Value:<sup>(1)</sup></b>	<b>\$79 million</b>	<b>\$57 million</b>
<b>Income Yield:<sup>(2)</sup></b>	<b>10%</b>	<b>9%</b>

Note: As of June 30, 2025, unless otherwise noted. Past performance may not be indicative of future results. Numbers may not sum due to rounding.

1. Carrying value is net of accumulated depreciation and amortization of \$6 million for the Florida mixed-use property and \$5 million for the North Carolina office property.
2. Income yield is calculated as the annualized property level net operating income for the three months ended June 30, 2025 (excluding non-recurring items) divided by the carrying value.



## Appendix



# Loans Held for Investment Portfolio Details

(\$ in millions)												
#	Loan Type	Location	Origination Date	Current Loan Commitment	Outstanding Principal	Carrying Value	Interest Rate	SOFR Floor	Unleveraged Effective Yield	Maturity Date	Payment Terms <sup>(1)</sup>	
<b>Office Loans:</b>												
1	Senior	IL	Nov 2020	\$166.4	\$166.4	\$146.3	(2)	1.5%	-% <sup>(2)</sup>	Jul 2025	I/O	
2	Senior	AZ	Sep 2021	100.7	80.8	80.8	S+3.61%	0.1%	8.3%	Oct 2025	I/O	
3	Senior	NC	Aug 2021	85.0	70.6	70.5	S+3.65%	0.2%	8.0%	Aug 2028	I/O	
4	Senior	Diversified	Jan 2020	62.3	62.3	61.9	S+4.25%	1.6%	9.3%	Jul 2026	P/I	
5	Senior	NY	Jul 2021	59.0	59.0	59.0	S+2.65% <sup>(3)</sup>	0.4%	7.0%	Jul 2027	I/O	
6	Senior	IL	Dec 2022	54.2	54.2	54.2	S+4.25%	3.0%	8.7%	Jan 2027	I/O	
7	Senior	CA	Nov 2018	20.0	20.0	20.0	S+3.50%	2.3%	8.1%	Nov 2025	P/I	
8	Subordinated	NY	Jul 2021	10.5	10.5	7.6	5.50% <sup>(3)</sup>	-%	-% <sup>(3)</sup>	Jul 2027	I/O	
<b>Total Office</b>				<b>\$558.1</b>	<b>\$523.8</b>	<b>\$500.3</b>						

Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided.

1. I/O = interest only, P/I = principal and interest.
2. The Illinois loan is structured as both a senior and mezzanine loan with the Company holding both positions. The senior position has a per annum interest rate of S + 2.25% and the mezzanine position has a fixed per annum interest rate of 10.00%. The senior and mezzanine loans were both on non-accrual status as of June 30, 2025 and the Unleveraged Effective Yield is not applicable.
3. The New York loan is structured as both a senior A-Note and a subordinated B-Note with the Company holding both positions. The subordinated B-Note is subordinate to new sponsor equity related to additional capital contributions. The senior A-Note, which had an outstanding principal balance of \$59.0 million as of June 30, 2025, has a per annum interest rate of S + 2.65% and the subordinated B-Note, which had an outstanding principal balance of \$10.5 million as of June 30, 2025, has a fixed per annum interest rate of 5.50%. As of June 30, 2025, the subordinated B-Note was on non-accrual status and therefore, the Unleveraged Effective Yield is not applicable.

# Loans Held for Investment Portfolio Details

(\$ in millions)												
#	Loan Type	Location	Origination Date	Current Loan Commitment	Outstanding Principal	Carrying Value	Interest Rate	SOFR Floor	Unleveraged Effective Yield	Maturity Date	Payment Terms <sup>(1)</sup>	
<b>Multifamily Loans:</b>												
9	Senior	NY	May 2022	\$132.2	\$132.2	\$130.9	S+3.90%	0.2%	9.3%	Jun 2026 <sup>(2)</sup>	I/O	
10	Senior	TX	Nov 2021	68.9	68.5	68.4	S+2.95%	-%	7.6%	Dec 2025	I/O	
11	Senior	OH	Sep 2023	57.8	57.3	57.0	S+3.05%	2.5%	7.7%	Oct 2026	I/O	
12	Senior	CA	Nov 2021	31.7	31.7	31.7	S+3.00%	-%	7.6%	Dec 2025	I/O	
13	Senior	PA	Dec 2018	28.2	28.2	28.2	S+2.50%	2.8%	6.8%	Dec 2025	I/O	
14	Senior	WA	Dec 2021	23.1	23.1	23.1	S+3.00%	-%	7.5%	Nov 2025	I/O	
15	Senior	TX	Oct 2021	23.1	23.1	23.0	S+2.60%	-%	7.4%	Oct 2025	I/O	
<b>Total Multifamily</b>				<b>\$365.0</b>	<b>\$364.1</b>	<b>\$362.3</b>						
<b>Industrial Loans:</b>												
16	Senior	MA	Jun 2023	\$49.0	\$48.1	\$48.0	S+2.90%	-%	7.3%	Jun 2028	I/O	
17	Senior	NJ	Jun 2021	27.8	27.8	27.8	S+8.85%	0.2%	13.2%	Nov 2024 <sup>(3)</sup>	I/O	
18	Subordinated	CA	Aug 2019	13.1	12.6	10.9	S+3.85%	2.0%	-% <sup>(4)</sup>	Jan 2027	I/O	
19	Senior	CA	Aug 2019	7.0	7.0	7.0	S+3.85%	2.0%	8.2%	Jan 2027 <sup>(4)</sup>	I/O	
<b>Total Industrial</b>				<b>\$96.9</b>	<b>\$95.5</b>	<b>\$93.7</b>						

Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided.

1. I/O = interest only, P/I = principal and interest.
2. In April 2025, the Company and the borrower entered into a modification and extension agreement to, among other things, extend the maturity date on the senior New York loan from June 2025 to June 2026.
3. As of June 30, 2025, the senior New Jersey loan, which is collateralized by an industrial property, is in maturity default due to the failure of the borrower to repay the outstanding principal balance of the loan by the November 2024 maturity date and the borrower is current on all contractual interest payments.
4. The California loan is structured as a senior A-Note, with an outstanding principal balance of \$7.0 million as of June 30, 2025, a subordinated B-Note with no outstanding principal balance and an unfunded commitment of \$500 thousand for certain lender approved leasing costs and a subordinated C-Note, with an outstanding principal balance of \$12.6 million as of June 30, 2025. The subordinated B-Note and C-Note are subordinate to new sponsor equity related to additional capital contributions. As of June 30, 2025, the subordinated C-Note was on non-accrual status and therefore, the Unleveraged Effective Yield is not applicable.

# Loans Held for Investment Portfolio Details

(\$ in millions)											
#	Loan Type	Location	Origination Date	Current Loan Commitment	Outstanding Principal	Carrying Value	Interest Rate	SOFR Floor	Unleveraged Effective Yield	Maturity Date	Payment Terms <sup>(1)</sup>
<b>Residential/Condominium Loans:</b>											
20	Senior	NY	Mar 2022	\$140.4	\$140.4	\$112.6	S+8.95%	0.4%	-% <sup>(2)</sup>	Dec 2025	I/O
<b>Total Residential/Condominium</b>				<b>\$140.4</b>	<b>\$140.4</b>	<b>\$112.6</b>					
<b>Hotel Loans:</b>											
21	Senior	CA	Mar 2022	\$60.8	\$60.8	\$60.7	S+4.20%	-%	8.8%	Mar 2026	I/O
22	Senior	NY	Mar 2022	55.7	55.7	55.5	S+4.40%	0.1%	9.0%	Mar 2026	I/O
<b>Total Hotel</b>				<b>\$116.5</b>	<b>\$116.5</b>	<b>\$116.2</b>					
<b>Mixed-Use Loans:</b>											
23	Senior	NY	Jul 2021	\$78.3	\$78.3	\$78.3	S+3.75%	-%	8.3%	Jul 2025	I/O
<b>Total Mixed-Use</b>				<b>\$78.3</b>	<b>\$78.3</b>	<b>\$78.3</b>					
<b>Self Storage Loans:</b>											
24	Senior	PA	Mar 2022	\$18.2	\$18.2	\$18.2	S+3.00%	1.0%	7.6%	Dec 2025	I/O
25	Senior	IN	Sep 2023	11.4	11.4	11.4	S+3.60%	0.9%	8.0%	Jun 2026	I/O
26	Senior	MA	Apr 2022	7.7	7.7	7.7	S+3.00%	0.8%	7.6%	Nov 2025	I/O
<b>Total Self Storage</b>				<b>\$37.3</b>	<b>\$37.3</b>	<b>\$37.3</b>					
<b>Loan Portfolio Total/Weighted Average</b>				<b>\$1,392.5</b>	<b>\$1,355.9</b>	<b>\$1,300.7</b>		<b>0.9%<sup>(3)</sup></b>	<b>6.3%</b>		

Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided.

1. I/O = interest only, P/I = principal and interest.
2. The New York loan is structured as both a senior and mezzanine loan with the Company holding both positions. The senior and mezzanine positions each have a per annum interest rate of S + 8.95%. The senior and mezzanine loans were both on non-accrual status as of June 30, 2025 and the Unleveraged Effective Yield is not applicable.
3. The weighted average floor is calculated based on loans with SOFR floors.

# Consolidated Balance Sheets

(\$ in thousands, except share and per share data)	As of	
	6/30/2025	12/31/2024
<b>ASSETS</b>		
Cash and cash equivalents	\$ 89,985	\$ 63,799
Restricted cash (\$4,150 and \$2,495 related to consolidated VIEs, respectively)	4,150	2,495
Loans held for investment (\$172,248 and \$551,955 related to consolidated VIEs, respectively)	1,300,670	1,656,688
Current expected credit loss reserve	(117,695)	(136,224)
Loans held for investment, net of current expected credit loss reserve	1,182,975	1,520,464
Investment in available-for-sale debt securities, at fair value	7,808	8,684
Real estate owned held for investment, net (\$56,756 and \$58,844 related to consolidated VIEs, respectively)	135,468	139,032
Other assets (\$313 and \$1,991 of interest receivable related to consolidated VIEs, respectively)	18,252	16,732
<b>Total assets</b>	<b>\$ 1,438,638</b>	<b>\$ 1,751,206</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Secured funding agreements	\$ 641,842	\$ 588,468
Secured term loan	108,780	128,062
Collateralized loan obligation securitization debt (consolidated VIEs)	137,587	455,839
Due to affiliate	4,145	3,790
Dividends payable	8,368	13,924
Other liabilities (\$347 and \$1,309 of interest payable related to consolidated VIEs, respectively)	14,217	20,991
<b>Total liabilities</b>	<b>914,939</b>	<b>1,211,074</b>
Commitments and contingencies		
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, par value \$0.01 per share, 450,000,000 shares authorized at June 30, 2025 and December 31, 2024 and 55,005,353 and 54,542,178 shares issued and outstanding at June 30, 2025 and December 31, 2024, respectively	532	532
Additional paid-in capital	818,910	816,923
Accumulated other comprehensive income (loss)	28	37
Accumulated earnings (deficit)	(295,771)	(277,360)
<b>Total stockholders' equity</b>	<b>523,699</b>	<b>540,132</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,438,638</b>	<b>\$ 1,751,206</b>

# Consolidated Statements of Operations

(\$ in thousands, except share and per share data)	For the Three Months Ended				
	6/30/2025	3/31/2025	12/31/2024	9/30/2024	6/30/2024
<b>Revenue:</b>					
Interest income	\$ 23,117	\$ 27,480	\$ 33,492	\$ 39,345	\$ 40,847
Interest expense	(16,101)	(18,189)	(22,282)	(27,401)	(27,483)
Net interest margin	7,016	9,291	11,210	11,944	13,364
Revenue from real estate owned	5,549	5,657	6,299	4,709	3,433
<b>Total revenue</b>	<b>12,565</b>	<b>14,948</b>	<b>17,509</b>	<b>16,653</b>	<b>16,797</b>
<b>Expenses:</b>					
Management and incentive fees to affiliate	2,430	2,567	2,571	2,654	2,692
Professional fees	673	877	663	681	757
General and administrative expenses	1,995	1,720	1,844	1,939	1,957
General and administrative expenses reimbursed to affiliate	1,024	1,003	545	871	1,277
Expenses from real estate owned	4,628	4,495	5,538	3,164	2,226
<b>Total expenses</b>	<b>10,750</b>	<b>10,662</b>	<b>11,161</b>	<b>9,309</b>	<b>8,909</b>
(Provision for) reversal of current expected credit losses, net	20,150	5,340	970	(7,461)	2,374
Realized losses on loans	(33,000)	—	(15,712)	(5,766)	(16,387)
Change in unrealized losses on loans held for sale	—	—	—	—	—
Realized loss on sale of real estate owned	—	—	(2,287)	—	—
<b>Income (loss) before income taxes</b>	<b>(11,035)</b>	<b>9,626</b>	<b>(10,681)</b>	<b>(5,883)</b>	<b>(6,125)</b>
Income tax expense (benefit), including excise tax	—	281	(17)	(3)	—
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ (11,035)</b>	<b>\$ 9,345</b>	<b>\$ (10,664)</b>	<b>\$ (5,880)</b>	<b>\$ (6,125)</b>
<b>Earnings (loss) per common share:</b>					
Basic earnings (loss) per common share	\$ (0.20)	\$ 0.17	\$ (0.20)	\$ (0.11)	\$ (0.11)
Diluted earnings (loss) per common share	\$ (0.20)	\$ 0.17	\$ (0.20)	\$ (0.11)	\$ (0.11)
<b>Weighted average number of common shares outstanding:</b>					
Basic weighted average shares of common stock outstanding	54,856,949	54,828,751	54,498,051	54,464,147	54,426,112
Diluted weighted average shares of common stock outstanding	54,856,949	55,694,939	54,498,051	54,464,147	54,426,112
<b>Dividends declared per share of common stock<sup>(1)</sup></b>	<b>\$ 0.15</b>	<b>\$ 0.15</b>	<b>\$ 0.25</b>	<b>\$ 0.25</b>	<b>\$ 0.25</b>

1. There is no assurance dividends will continue at these levels or at all.

# Reconciliation of Net Income (Loss) to Non-GAAP Distributable Earnings (Loss)

(\$ in thousands, except per share data)	For the Three Months Ended					6/30/2024
	6/30/2025	3/31/2025	12/31/2024	9/30/2024	6/30/2024	
<b>Net income (loss) attributable to common stockholders</b>	\$ (11,035)	\$ 9,345	\$ (10,664)	\$ (5,880)	\$ (6,125)	
Stock-based compensation	937	1,050	1,122	1,182	1,152	
Incentive fees to affiliate	—	—	—	—	—	
Depreciation and amortization of real estate owned	2,318	2,182	2,238	967	770	
Provision for (reversal of) current expected credit losses, net	(20,150)	(5,340)	(970)	7,461	(2,374)	
<b>Distributable Earnings (Loss)</b>	\$ (27,930)	\$ 7,237	\$ (8,274)	\$ 3,730	\$ (6,577)	
Realized losses	33,000	—	17,999	5,766	16,387	
<b>Distributable Earnings excluding realized losses</b>	\$ 5,070	\$ 7,237	\$ 9,725	\$ 9,496	\$ 9,810	
<b>Net income (loss) attributable to common stockholders</b>	(0.20)	0.17	(0.20)	(0.11)	(0.11)	
Stock-based compensation	0.02	0.02	0.02	0.02	0.02	
Incentive fees to affiliate	—	—	—	—	—	
Depreciation and amortization of real estate owned	0.04	0.04	0.04	0.02	0.01	
Provision for (reversal of) current expected credit losses, net	(0.37)	(0.10)	(0.02)	0.14	(0.04)	
<b>Basic Distributable Earnings (Loss) per common share</b>	\$ (0.51)	\$ 0.13	\$ (0.15)	\$ 0.07	\$ (0.12)	
Realized losses	0.60	—	0.33	0.10	0.30	
<b>Basic Distributable Earnings excluding realized losses per common share</b>	\$ 0.09	\$ 0.13	\$ 0.18	\$ 0.17	\$ 0.18	
<b>Net income (loss) attributable to common stockholders</b>	(0.20)	0.17	(0.20)	(0.11)	(0.11)	
Stock-based compensation	0.02	0.02	0.02	0.02	0.02	
Incentive fees to affiliate	—	—	—	—	—	
Depreciation and amortization of real estate owned	0.04	0.04	0.04	0.02	0.01	
Provision for (reversal of) current expected credit losses, net	(0.37)	(0.10)	(0.02)	0.14	(0.04)	
<b>Diluted Distributable Earnings (Loss) per common share</b>	\$ (0.51)	\$ 0.13	\$ (0.15)	\$ 0.07	\$ (0.12)	
Realized losses	0.60	—	0.33	0.10	0.30	
<b>Diluted Distributable Earnings excluding realized losses per common share</b>	\$ 0.09	\$ 0.13	\$ 0.18	\$ 0.17	\$ 0.18	

# Diverse Sources of Financing Supports Portfolio

» Diversified financing sources totaling \$1.2 billion with \$358 million of undrawn capacity<sup>(1,2)</sup>

(\$ in millions)					
Financing Sources	Total Commitments	Outstanding Principal	Pricing Range	Mark to Credit	Non Spread Based Mark to Market
<b>Secured Funding Agreements</b>					
Wells Fargo Facility	\$450.0 <sup>(1)</sup>	\$197.8	SOFR+1.50 to 3.75%	✓	✓
Citibank Facility	325.0 <sup>(1)</sup>	294.5	SOFR+1.50 to 3.00%	✓	✓
Morgan Stanley Facility	150.0 <sup>(1)</sup>	149.5	SOFR+1.60 to 3.50%	✓	✓
CNB Facility	75.0 <sup>(2)</sup>	—	SOFR+3.25%	✓	✓
<b>Subtotal</b>	<b>\$1,000.0</b>	<b>\$641.8</b>			
<b>Capital Markets</b>					
2021-FL4 Securitization	\$137.6	\$137.6	SOFR + 2.55%	N/A	✓
Secured Term Loan	110.0	110.0	4.75% (Fixed) <sup>(3)</sup>	✓	✓
<b>Subtotal</b>	<b>\$247.6</b>	<b>\$247.6</b>			
<b>Total Debt</b>	<b>\$1,247.6</b>	<b>\$889.4</b>			

Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers presented may not add up to the totals provided.

1. For the Wells Fargo, Citibank and Morgan Stanley facilities, total commitments are available subject to the pledge of additional collateral. The Wells Fargo, Citibank and Morgan Stanley facilities contain accordion provisions such that the maximum commitments may be increased to up to \$500.0 million, \$425.0 million and \$250.0 million, respectively, subject to the satisfaction of certain conditions, including payment of an upsize fee.
2. Amount immediately available under the CNB Facility at any given time can fluctuate based on the fair value of the collateral in the borrowing base that secures the CNB Facility. As of June 30, 2025, there was no immediate availability under the CNB Facility based on the fair value of the collateral in the borrowing base at such time. The amount immediately available under the CNB Facility may be increased to up to \$75.0 million by the pledge of additional collateral into the borrowing base in accordance with the CNB Facility agreement.
3. The Secured Term Loan includes interest rate increases on advances to the following fixed rates: (i) 4.50% per annum until May 1, 2025 and (ii) after May 1, 2025 through November 12, 2026, the interest rate increases 0.25% every three months. Additionally, there is a contingent interest rate increase of 4.00% if the outstanding principal amount of the Secured Term Loan is not paid down to the following amounts on specific dates as follows: (i) \$120.0 million as of February 1, 2025, (ii) \$110.0 million as of May 1, 2025, (iii) \$100.0 million as of August 1, 2025 and (iv) \$90.0 million as of November 1, 2025.

# Glossary

<b>Distributable Earnings (Loss)</b>	Distributable Earnings (Loss) is a non-GAAP financial measure that helps the Company evaluate its financial performance excluding the effects of certain transactions and GAAP adjustments that it believes are not necessarily indicative of its current loan origination portfolio and operations. To maintain the Company's REIT status, the Company is generally required to annually distribute to its stockholders substantially all of its taxable income. The Company believes the disclosure of Distributable Earnings (Loss) provides useful information to investors regarding the Company's ability to pay dividends, which the Company believes is one of the principal reasons investors invest in the Company. The presentation of this additional information is not meant to be considered in isolation or as a substitute for financial results prepared in accordance with GAAP. Distributable Earnings (Loss) is defined as net income (loss) computed in accordance with GAAP, excluding non-cash equity compensation expense, the incentive fees the Company pays to its Manager, depreciation and amortization (to the extent that any of the Company's target investments are structured as debt and the Company forecloses on any properties underlying such debt), any unrealized gains, losses or other non-cash items recorded in net income (loss) for the period, regardless of whether such items are included in other comprehensive income or loss, or in net income (loss), one-time events pursuant to changes in GAAP and certain non-cash charges after discussions between the Company's manager and the Company's independent directors and after approval by a majority of the Company's independent directors. Loan balances that are deemed to be uncollectible are written off as a realized loss and are included in Distributable Earnings (Loss). Distributable Earnings (Loss) is aligned with the calculation of "Core Earnings," which is defined in the Management Agreement and is used to calculate the incentive fees the Company pays to its Manager. Distributable Earnings excluding realized losses is Distributable Earnings (Loss) further adjusted to exclude realized losses.
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# Endnotes

## 2Q 2025 Company Results and Highlights; page 3

Note: As of June 30, 2025 unless otherwise noted. Past performance is not indicative of future results. Due to rounding, numbers may not add up to the totals provided.

1. Distributable Earnings (Loss) and Distributable Earnings excluding realized losses are non-GAAP financial measures. See page 21 for Distributable Earnings (Loss) and Distributable Earnings excluding realized losses definitions and page 19 for the Reconciliation of Net Income (Loss) to Non-GAAP Distributable Earnings (Loss) and Distributable Earnings excluding realized losses.
2. Book value per common share excluding CECL reserve is calculated as (i) total stockholders' equity of \$524 million plus CECL reserve of \$119 million divided by (ii) total outstanding common shares of 55,005,353 as of June 30, 2025.
3. Net debt to equity ratio (excluding CECL reserves) is calculated as (i) \$889 million of outstanding principal of borrowings less \$94 million of cash (inclusive of restricted amounts), (ii) divided by the sum of total stockholders' equity of \$524 million plus CECL reserve of \$119 million at June 30, 2025. Net debt to equity ratio including CECL reserve is 1.5x. Total debt to equity ratio excluding CECL reserve is 1.4x and including CECL reserve is 1.7x.
4. As of June 30, 2025, includes \$94 million of cash (inclusive of restricted amounts) and approximately \$84 million of available financing proceeds under our secured funding agreements.
5. Based on outstanding principal balance for loans held for investment.
6. Source: Bloomberg stock price for ACRE as of July 31, 2025.

## Ares Real Estate is a Global Investment Manager and Operator; page 6

1. Investment professionals include Investment Management, Portfolio Management and Development personnel. Employee data reflects post-close structure as of June 30, 2025.
2. Operating professionals include Asset Management, Construction Management, Property Management, Debt Capital Markets, Due Diligence & Quantitative Development personnel. Employee data reflects post-close structure as of June 30, 2025.
3. The performance, awards/ratings noted herein relate only to selected funds/strategies and may not be representative of any given client's experience and should not be viewed as indicative of Ares' past performance or its funds' future performance.

