

United States  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

(Mark one)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2024  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-37716

**S T R A T U S ®**

**Stratus Properties Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

**72-1211572**

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

**212 Lavaca Street, Suite 300**

**Austin TX**

**78701**

(Address of principal executive offices)

(Zip Code)

**( 512 ) 478-5788**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	STRS	The NASDAQ Stock Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.  Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

On November 8, 2024, there were 8,086,201 issued and outstanding shares of the registrant's common stock, par value \$0.01 per share.

STRATUS PROPERTIES INC.  
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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

**STRATUS PROPERTIES INC.**  
**CONSOLIDATED BALANCE SHEETS (Unaudited)**  
(In Thousands)

	September 30, 2024	December 31, 2023
<b>ASSETS</b>		
Cash and cash equivalents	\$ 19,638	\$ 31,397
Restricted cash	698	1,035
Real estate held for sale	4,884	7,382
Real estate under development	261,212	260,642
Land available for development	74,912	47,451
Real estate held for investment, net	137,177	144,112
Lease right-of-use assets	10,368	11,174
Deferred tax assets	173	173
Other assets	14,118	14,400
<b>Total assets</b>	<b>\$ 523,180</b>	<b>\$ 517,766</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Accounts payable	\$ 12,341	\$ 15,629
Accrued liabilities, including taxes	6,283	6,660
Debt	181,540	175,168
Lease liabilities	15,564	15,866
Deferred gain	2,131	2,721
Other liabilities	5,186	7,117
<b>Total liabilities</b>	<b>223,045</b>	<b>223,161</b>
Commitments and contingencies		
Equity:		
Stockholders' equity:		
Common stock	97	96
Capital in excess of par value of common stock	200,557	197,735
Retained earnings	29,108	26,645
Common stock held in treasury	( 33,395 )	( 32,997 )
<b>Total stockholders' equity</b>	<b>196,367</b>	<b>191,479</b>
Noncontrolling interests in subsidiaries	103,768	103,126
<b>Total equity</b>	<b>300,135</b>	<b>294,605</b>
<b>Total liabilities and equity</b>	<b>\$ 523,180</b>	<b>\$ 517,766</b>

The accompanying Notes to Consolidated Financial Statements (Unaudited) are an integral part of these consolidated financial statements.

**STRATUS PROPERTIES INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (Unaudited)**  
(In Thousands, Except Per Share Amounts)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
<b>Revenues:</b>				
Real estate operations	\$ 3,971	\$ —	\$ 29,723	\$ 2,551
Leasing operations	4,920	3,669	14,165	10,450
<b>Total revenues</b>	<b>8,891</b>	<b>3,669</b>	<b>43,888</b>	<b>13,001</b>
<b>Cost of sales:</b>				
Real estate operations	5,344	1,467	25,046	8,651
Leasing operations	1,964	1,381	5,384	3,786
Depreciation and amortization	1,365	967	4,168	2,865
<b>Total cost of sales</b>	<b>8,673</b>	<b>3,815</b>	<b>34,598</b>	<b>15,302</b>
Gain on sale of assets	(1,626)	—	(1,626)	—
General and administrative expenses	3,363	3,183	11,670	11,973
<b>Total</b>	<b>10,410</b>	<b>6,998</b>	<b>44,642</b>	<b>27,275</b>
<b>Operating loss</b>	<b>(1,519)</b>	<b>(3,329)</b>	<b>(754)</b>	<b>(14,274)</b>
Loss on extinguishment of debt	—	—	(59)	—
Other income, net	163	472	522	1,501
Loss before income taxes and equity in unconsolidated affiliate's loss	(1,356)	(2,857)	(291)	(12,773)
Provision for income taxes	(58)	(356)	(204)	(2,016)
Equity in unconsolidated affiliate's loss	—	(4)	—	(10)
Net loss and total comprehensive loss	(1,414)	(3,217)	(495)	(14,799)
Total comprehensive loss attributable to noncontrolling interests	1,050	373	2,958	853
Net (loss) income and total comprehensive (loss) income attributable to common stockholders	<u>\$ (364)</u>	<u>\$ (2,844)</u>	<u>\$ 2,463</u>	<u>\$ (13,946)</u>
<b>Basic net (loss) income per share attributable to common stockholders</b>	<b><u>\$ (0.05)</u></b>	<b><u>\$ (0.36)</u></b>	<b><u>\$ 0.31</u></b>	<b><u>\$ (1.74)</u></b>
<b>Diluted net (loss) income per share attributable to common stockholders:</b>	<b><u>\$ (0.05)</u></b>	<b><u>\$ (0.36)</u></b>	<b><u>\$ 0.30</u></b>	<b><u>\$ (1.74)</u></b>
<b>Weighted-average shares of common stock outstanding:</b>				
Basic	8,080	8,003	8,059	7,993
Diluted	8,080	8,003	8,186	7,993

The accompanying Notes to Consolidated Financial Statements (Unaudited) are an integral part of these consolidated financial statements.

**STRATUS PROPERTIES INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**  
(In Thousands)

	Nine Months Ended September 30,	
	2024	2023
<b>Cash flow from operating activities:</b>		
Net loss	\$ (495)	\$ (14,799)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	4,168	2,865
Cost of real estate sold	19,115	2,080
Loss on extinguishment of debt	59	—
Stock-based compensation	1,314	1,479
Debt issuance cost amortization	1,028	631
Gain on sale of assets	(1,626)	—
Equity in unconsolidated affiliate's loss	—	10
Purchases and development of real estate properties	(22,925)	(34,697)
Write-off of capitalized project costs	721	—
Decrease in other assets	233	2,223
(Decrease) increase in accounts payable, accrued liabilities and other	(3,994)	908
<b>Net cash used in operating activities</b>	<b>(2,402)</b>	<b>(39,300)</b>
<b>Cash flow from investing activities:</b>		
Capital expenditures	(22,962)	(36,178)
Proceeds from sale of assets, net of fees	8,586	—
Payments on master lease obligations	(649)	(730)
Other	—	5
<b>Net cash used in investing activities</b>	<b>(15,025)</b>	<b>(36,903)</b>
<b>Cash flow from financing activities:</b>		
Borrowings from project loans	27,672	41,656
Payments on project and term loans	(25,058)	(8,472)
Payment of dividends	(356)	(678)
Finance lease principal payments	(12)	(11)
Stock-based awards net payments	(376)	(789)
Noncontrolling interest contributions	3,600	40,000
Purchases of treasury stock	—	(2,064)
Financing costs	(139)	(2,758)
<b>Net cash provided by financing activities</b>	<b>5,331</b>	<b>66,884</b>
Net decrease in cash, cash equivalents and restricted cash	(12,096)	(9,319)
Cash, cash equivalents and restricted cash at beginning of year	32,432	45,709
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$ 20,336</b>	<b>\$ 36,390</b>

The accompanying Notes to Consolidated Financial Statements (Unaudited), which include information regarding noncash transactions, are an integral part of these consolidated financial statements.

**STRATUS PROPERTIES INC.**  
**CONSOLIDATED STATEMENTS OF EQUITY (Unaudited)**  
(In Thousands)

	Stockholders' Equity										
	Common Stock		Capital in Excess of Par Value	Retained Earnings (Accumulated Deficit)	Common Stock Held in Treasury			Noncontrolling Interests in Subsidiaries			Total Equity
	Number of Shares	At Par Value			Number of Shares	At Cost	Total				
<b>( 32,997 )</b>											
<b>Balance at December 31, 2023</b>	9,586	\$ 96	\$ 197,735	\$ 26,645	1,583	\$ ) 191,479	\$ 103,126	\$ 294,605			
Vested stock-based awards	78	1	( 1 )	—	—	—	—	—	—	—	
Director fees paid in shares of common stock	—	—	6	—	—	—	6	—	—	6	
Stock-based compensation	—	—	442	—	—	—	442	—	—	442	
Grant of restricted stock units (RSUs) under the Profit Participation Incentive Plan (PPIP)	—	—	1,492	—	—	—	1,492	—	—	1,492	
Tender of shares for stock-based awards	—	—	—	—	16	( 376 )	( 376 )	—	—	( 376 )	
Excise tax on 2023 common stock repurchases	—	—	—	—	—	( 22 )	( 22 )	—	—	( 22 )	
Total comprehensive income (loss)	—	—	—	4,552	—	—	4,552	—	( 855 )	3,697	
<b>Balance at March 31, 2024</b>	<b>9,664</b>	<b>97</b>	<b>199,674</b>	<b>31,197</b>	<b>1,599</b>	<b>( 33,395 )</b>	<b>197,573</b>	<b>102,271</b>	<b>299,844</b>		
Vested stock-based awards	12	—	—	—	—	—	—	—	—	—	
Director fees paid in shares of common stock	—	—	6	—	—	—	6	—	—	6	
Stock-based compensation	—	—	434	—	—	—	434	—	—	434	
Total comprehensive loss	—	—	—	( 1,725 )	—	—	( 1,725 )	—	( 1,053 )	( 2,778 )	
<b>Balance at June 30, 2024</b>	<b>9,676</b>	<b>97</b>	<b>200,114</b>	<b>29,472</b>	<b>1,599</b>	<b>( 33,395 )</b>	<b>196,288</b>	<b>101,218</b>	<b>297,506</b>		
Vested stock-based awards	9	—	—	—	—	—	—	—	—	—	
Director fees paid in shares of common stock	—	—	6	—	—	—	6	—	—	6	
Stock-based compensation	—	—	437	—	—	—	437	—	—	437	
Contributions from noncontrolling interests	—	—	—	—	—	—	—	—	3,600	3,600	
Total comprehensive loss	—	—	—	( 364 )	—	—	( 364 )	—	( 1,050 )	( 1,414 )	
<b>( 33,395 )</b>											
<b>Balance at September 30, 2024</b>	<b>9,685</b>	<b>\$ 97</b>	<b>\$ 200,557</b>	<b>\$ 29,108</b>	<b>1,599</b>	<b>\$ ) 196,367</b>	<b>\$ 103,768</b>	<b>\$ 300,135</b>			

**STRATUS PROPERTIES INC.**  
**CONSOLIDATED STATEMENTS OF EQUITY (Unaudited) (Continued)**  
(In Thousands)

	Stockholders' Equity										
	Common Stock		Capital in Excess of Par Value	Retained Earnings (Accumulated Deficit)	Common Stock Held in Treasury			Noncontrolling Interests in Subsidiaries			Total Equity
	Number of Shares	At Par Value			Number of Shares	At Cost	Total				
<b>Balance at December 31, 2022</b>	9,439	\$ 94	\$ 195,773	\$ 41,452	1,448	\$ ) 207,248	\$ 64,825	\$ 272,073			
Vested stock-based awards	40	—	—	—	—	—	—	—	—	—	—
Director fees paid in shares of common stock	—	—	6	—	—	—	6	—	—	6	6
Stock-based compensation	—	—	529	—	—	—	529	—	—	529	529
Tender of shares for stock-based awards	—	—	—	—	11	( 216)	( 216)	—	—	( 216)	( 216)
Common stock repurchases	—	—	—	—	44	( 894)	( 894)	—	—	( 894)	( 894)
Contributions from noncontrolling interests	—	—	—	—	—	—	—	40,000	40,000	40,000	40,000
Total comprehensive loss	—	—	—	( 5,801)	—	—	( 5,801)	( 472)	( 472)	( 6,273)	( 6,273)
<b>Balance at March 31, 2023</b>	<b>9,479</b>	<b>94</b>	<b>196,308</b>	<b>35,651</b>	<b>1,503</b>	<b>( 31,181)</b>	<b>200,872</b>	<b>104,353</b>	<b>305,225</b>		
Vested stock-based awards	93	2	—	—	—	—	2	—	—	2	2
Director fees paid in shares of common stock	—	—	6	—	—	—	6	—	—	6	6
Stock-based compensation	—	—	505	—	—	—	505	—	—	505	505
Tender of shares for stock-based awards	—	—	—	—	28	( 573)	( 573)	—	—	( 573)	( 573)
Common stock repurchases	—	—	—	—	31	( 695)	( 695)	—	—	( 695)	( 695)
Total comprehensive loss	—	—	—	( 5,301)	—	—	( 5,301)	( 8)	( 8)	( 5,309)	( 5,309)
<b>Balance at June 30, 2023</b>	<b>9,572</b>	<b>96</b>	<b>196,819</b>	<b>30,350</b>	<b>1,562</b>	<b>( 32,449)</b>	<b>194,816</b>	<b>104,345</b>	<b>299,161</b>		
Vested stock-based awards	14	—	—	—	—	—	—	—	—	—	—
Director fees paid in shares of common stock	—	—	6	—	—	—	6	—	—	6	6
Stock-based compensation	—	—	468	—	—	—	468	—	—	468	468
Common stock repurchases	—	—	—	—	18	( 475)	( 475)	—	—	( 475)	( 475)
Total comprehensive loss	—	—	—	( 2,844)	—	—	( 2,844)	( 373)	( 373)	( 3,217)	( 3,217)
<b>Balance at September 30, 2023</b>	<b>9,586</b>	<b>\$ 96</b>	<b>\$ 197,293</b>	<b>\$ 27,506</b>	<b>1,580</b>	<b>\$ ) 191,971</b>	<b>\$ 103,972</b>	<b>\$ 295,943</b>			

The accompanying Notes to Consolidated Financial Statements (Unaudited) are an integral part of these consolidated financial statements.

**STRATUS PROPERTIES INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

**1. GENERAL**

The unaudited condensed consolidated financial statements and the accompanying notes are prepared in accordance with generally accepted accounting principles (GAAP) in the United States (U.S.) and should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2023, included in Stratus Properties Inc.'s (Stratus) Annual Report on Form 10-K for the year ended December 31, 2023 (Stratus 2023 Form 10-K) filed with the U.S. Securities and Exchange Commission on March 28, 2024. The information furnished herein reflects all adjustments that are, in the opinion of management, necessary for a fair statement of the results for the interim periods reported and consist of normal recurring adjustments. The results of operations for any interim period are not necessarily indicative of the results of operations for any other future interim period or for a full fiscal year.

**Related Party Transactions.** In April 2022, Stratus hired the son of Stratus' President and Chief Executive Officer as an employee at an annual salary of \$ 100 thousand. As an employee, he received the same health and retirement benefits provided to all Stratus employees, annual incentive awards and two awards under the Profit Participation Incentive Plan (PPIP). In first-quarter 2023, he received \$ 22 thousand as an annual incentive award for 2022, and his annual salary was increased to \$ 120 thousand. In first-quarter 2024, he received \$ 22 thousand as an annual incentive award for 2023, and his annual salary was increased to \$ 124 thousand. In September 2024, the employee resigned from employment with Stratus, resulting in the forfeiture of his two outstanding awards under the PPIP. Refer to Note 7 for discussion of the PPIP. For additional information regarding Stratus' related parties, including LCHM Holdings, LLC and JBM Trust, refer to Notes 1 and 2 in the Stratus 2023 Form 10-K.

**2. EARNINGS PER SHARE**

Stratus' basic net (loss) income per share of common stock was calculated by dividing the net (loss) income attributable to common stockholders by the weighted-average shares of common stock outstanding during the period. A reconciliation of net loss and weighted-average shares of common stock outstanding for purposes of calculating diluted net (loss) income per share follows (in thousands, except per share amounts):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
Net loss and total comprehensive loss	\$ (1,414)	\$ (3,217)	\$ (495)	\$ (14,799)
Total comprehensive loss attributable to noncontrolling interests	1,050	373	2,958	853
Net (loss) income and total comprehensive (loss) income attributable to common stockholders	<u><u>\$ (364)</u></u>	<u><u>\$ (2,844)</u></u>	<u><u>\$ 2,463</u></u>	<u><u>\$ (13,946)</u></u>
Basic weighted-average shares of common stock outstanding	8,080	8,003	8,059	7,993
Add shares issuable upon vesting of dilutive restricted stock units (RSUs) <sup>a</sup>	—	—	127	—
Diluted weighted-average shares of common stock outstanding	<u><u>8,080</u></u>	<u><u>8,003</u></u>	<u><u>8,186</u></u>	<u><u>7,993</u></u>
Basic net (loss) income per share attributable to common stockholders	\$ (0.05)	\$ (0.36)	\$ 0.31	\$ (1.74)
Diluted net (loss) income per share attributable to common stockholders	\$ (0.05)	\$ (0.36)	\$ 0.30	\$ (1.74)

a. Excludes 185 thousand shares for third-quarter 2024, 178 thousand shares for third-quarter 2023 and 232 thousand shares for the first nine months of 2023 of common stock associated with RSUs that were anti-dilutive as a result of net losses. Excludes 17 thousand shares for the first nine months of 2024 of common stock associated with RSUs that were anti-dilutive.

### 3. LIMITED PARTNERSHIPS

Stratus has entered into strategic partnerships for certain development projects. Stratus, through its subsidiaries, is a partner in the following limited partnerships: The Saint George Apartments, L.P. ( 10.0 percent indirect equity interest), Stratus Block 150, L.P. ( 31.0 percent indirect equity interest), The Saint June, L.P. ( 34.13 percent indirect equity interest), Holden Hills, L.P. ( 50.0 percent indirect equity interest) and Stratus Kingwood Place, L.P. ( 60.0 percent indirect equity interest). For additional information regarding Stratus' partnerships, refer to Note 2 in the Stratus 2023 Form 10-K.

**Operating Loans/Additional Capital Contributions to Partnerships.** In 2023, Stratus made operating loans totaling \$ 2.3 million to Stratus Block 150, L.P. to facilitate the partnership's ability to pay ongoing costs of The Annie B project during the pre-construction period. In February 2024 and August 2024, Stratus made additional operating loans of \$ 2.4 million and \$ 1.1 million, respectively, to Stratus Block 150, L.P. The loans are subordinate to The Annie B land loan and must be repaid before distributions may be made to the partners. Until February 2024, the interest rate on the loans was the one-month Bloomberg Short Term Bank Yield Index (BSBY) Rate plus 5.00 percent. In February 2024, the interest rate on the loans was changed to the one-month Term Secured Overnight Financing Rate (SOFR) plus 5.00 percent.

In June 2023, Stratus made an operating loan of \$ 750 thousand to The Saint June, L.P. to support the partnership's ability to pay its construction loan interest, which had risen above the amount originally budgeted due to interest rate increases over the past two years. In October 2023 and January 2024, Stratus made additional operating loans of \$ 250 thousand and \$ 339 thousand, respectively, to The Saint June, L.P., and the Class B Limited Partner made operating loans of \$ 250 thousand and \$ 339 thousand, respectively, to The Saint June, L.P. In April 2024, Stratus made an additional operating loan of \$ 85 thousand to The Saint June, L.P., and the Class B Limited Partner made an additional operating loan of \$ 165 thousand to The Saint June, L.P. The loans bear interest at the one-month Term SOFR plus 5.00 percent, are subordinate to The Saint June construction loan and must be repaid before distributions may be made to the partners.

In September 2024, Stratus contributed additional capital of \$ 400 thousand in cash to The Saint George Apartments, L.P., representing its 10 percent equity share, and the Class B Limited Partner contributed additional capital of \$ 3.6 million in cash to The Saint George Apartments, L.P. to support the partnership's ability to pay its construction loan interest, which has exceeded the amount budgeted due to interest rate increases over the past two years.

**Potential Returns.** The following table presents the distribution percentages for the limited partnerships in which Stratus' potential returns may increase above its relative equity interest if certain hurdles are achieved.

	Distribution Percentages							
	The Saint George Apartments, L.P.		The Saint June, L.P.		Holden Hills, L.P.		Stratus Kingwood Place, L.P.	
	Stratus	Third-party Class B Limited Partner	Stratus	Third-party Class B Limited Partner	Stratus	Third-party Class B Limited Partner	Stratus	Third-party Class B Limited Partners
Until all partners have received a return of their capital contributions and a 9.00 percent cumulative return;	10.00 %	90.00 %	34.13 %	65.87 %	50.00 %	50.00 %	60.00 %	40.00 %
Until all partners have received an 11.00 percent cumulative return;	—	—	—	—	—	—	68.00	32.00
Until the Class B limited partner has received a 12.00 percent cumulative return;	20.00	80.00	44.13	55.87	55.00	45.00	—	—
Until the Class B limited partner has received an 18.00 percent cumulative return;	30.00	70.00	—	—	—	—	—	—
Thereafter	50.00	50.00	54.13	45.87	65.00	35.00	76.00	24.00

**Accounting for Limited Partnerships.** Stratus has performed evaluations and concluded that The Saint George Apartments, L.P., Stratus Block 150, L.P., The Saint June, L.P., Stratus Kingwood Place, L.P. and Holden Hills, L.P.

are variable interest entities (VIEs) and that Stratus is the primary beneficiary of each VIE. Accordingly, the partnerships' results are consolidated in Stratus' financial statements. Stratus will continue to re-evaluate which entity is the primary beneficiary of these partnerships in accordance with applicable accounting guidance.

The cash and cash equivalents held at these limited partnerships are subject to restrictions on distribution to Stratus pursuant to the individual partnership loan agreements.

Stratus' consolidated balance sheets include the following assets and liabilities of the partnerships, net of intercompany balances (including the operating loans made by Stratus), which are eliminated (in thousands):

	September 30, 2024	December 31, 2023
<b>Assets: <sup>a</sup></b>		
Cash and cash equivalents	\$ 7,796	\$ 5,531
Restricted cash	413	193
Real estate under development	135,941	140,347
Land available for development	36,403	1,911
Real estate held for investment	82,108	87,005
Lease right-of-use assets	217	420
Other assets	3,206	3,122
<b>Total assets</b>	<b>266,084</b>	<b>238,529</b>
<b>Liabilities: <sup>b</sup></b>		
Accounts payable	9,280	12,751
Accrued liabilities, including taxes	2,965	1,793
Debt	126,529	100,205
Lease liabilities	219	421
Other liabilities	276	391
<b>Total liabilities</b>	<b>139,269</b>	<b>115,561</b>
<b>Net assets</b>	<b>\$ 126,815</b>	<b>\$ 122,968</b>

- a. Substantially all of the assets are available to settle obligations of the partnerships only.
- b. The Kingwood Place construction loan has a 25.0 percent repayment guaranty and The Saint George construction loan has a completion guaranty and a 25.0 percent repayment guaranty. The guaranty of The Saint June construction loan converted to a 50.0 percent repayment guaranty upon completion of the project in fourth-quarter 2023. All of the rest of the debt is subject to a full repayment guaranty. Certain of the guaranties terminate if the project meets specified financial and other conditions. The creditors for the remaining liabilities do not have recourse to the general credit of Stratus. See Note 6 of the Stratus 2023 Form 10-K for additional information.

#### 4. ASSET SALES

**The Oaks at Lakeway.** Stratus has remaining lease obligations pursuant to a Pad Sites Master Lease entered into in connection with the sale of The Oaks at Lakeway, as described in Note 9 of the Stratus 2023 Form 10-K under the heading "Deferred Gain on Sale of The Oaks at Lakeway." A related contract liability is presented as a deferred gain in the consolidated balance sheets in the amount of \$ 2.1 million at September 30, 2024 and \$ 2.7 million at December 31, 2023. The reduction in the deferred gain balance primarily reflects Pad Sites Master Lease payments. The remaining deferred gain balance is expected to be reduced primarily by future Pad Sites Master Lease payments.

**Amarra Villas.** In third-quarter 2024, Stratus sold one of the Amarra Villas homes for \$ 4.0 million. In second-quarter 2024, Stratus sold one of the Amarra Villas homes for \$ 3.6 million. In first-quarter 2024, Stratus sold two of the Amarra Villas homes for a total of \$ 7.6 million. In first-quarter 2023, Stratus sold one of the Amarra Villas homes for \$ 2.5 million.

**Magnolia Place.** In third-quarter 2024, Stratus completed the sale of Magnolia Place – Retail for \$ 8.9 million, generating a pre-tax net cash proceeds of approximately \$ 8.6 million and a pre-tax gain of \$ 1.6 million. In first-quarter 2024, Stratus completed the sale of approximately 47 acres of undeveloped land in Magnolia, Texas planned for a second phase of retail development, all remaining pad sites and up to 600 multi-family units, for

\$ 14.5 million. In connection with this sale, the Magnolia Place construction loan, which had a balance of \$ 8.8 million, was repaid.

## 5. FAIR VALUE MEASUREMENTS

Fair value accounting guidance includes a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 inputs) and the lowest priority to unobservable inputs (Level 3 inputs).

The carrying value for certain Stratus financial instruments (i.e., cash and cash equivalents, restricted cash, accounts payable and accrued liabilities) approximates fair value because of their short-term nature and generally negligible credit losses.

The fair value of Stratus' debt also approximates fair value, as the interest rates are variable and approximate prevailing market interest rates available for similar mortgage debt. Stratus' debt is recorded at cost and is not actively traded. Fair value is estimated based on discounted future expected cash flows at estimated current market interest rates available for similar mortgage debt. Accordingly, Stratus' debt is classified within Level 2 of the fair value hierarchy. The fair value of debt does not represent the amounts that will ultimately be paid upon the maturities of the loans.

## 6. DEBT AND EQUITY

### Debt

The components of Stratus' debt follow (in thousands):

	September 30, 2024	December 31, 2023
Comerica Bank revolving credit facility	\$ —	\$ —
Jones Crossing loan	22,402	22,340
The Annie B land loan	12,556	13,983
Construction loans:		
The Saint George	42,555	24,657
The Saint June	30,525	27,668
Kingwood Place	28,894	28,160
Lantana Place	22,744	22,961
Holden Hills	12,000	5,736
West Killeen Market	5,210	5,250
Amarra Villas credit facility	4,654	15,682
Magnolia Place	—	8,731
Total debt <sup>a</sup>	<u>\$ 181,540</u>	<u>\$ 175,168</u>

a. Includes net reductions for unamortized debt issuance costs of \$ 1.4 million at September 30, 2024, and \$ 2.2 million at December 31, 2023.

**Comerica Bank revolving credit facility.** As of September 30, 2024, the maximum amount that could be borrowed under the Comerica Bank revolving credit facility was \$ 52.9 million, resulting in availability of \$ 39.6 million, net of letters of credit. Letters of credit, totaling \$ 13.3 million, have been issued under the revolving credit facility, \$ 11.0 million of which secure Stratus' obligation to build certain roads and utilities facilities benefiting Holden Hills and Section N and \$ 2.3 million of which secure Stratus' obligations, which are subject to certain conditions, to construct and pay for certain utility infrastructure in Lakeway, Texas, which is expected to be utilized by the planned multi-family project on Stratus' remaining land in Lakeway.

**Jones Crossing loan.** The Jones Crossing loan requires the Jones Crossing project to meet a debt service coverage ratio (DSCR) test of 1.15 to 1.00 measured quarterly, and starting June 30, 2023, on a rolling 12-month basis. If the DSCR falls below 1.15 to 1.00, a "Cash Sweep Period" (as defined in the Jones Crossing loan) results, which limits Stratus' ability to receive cash from its Jones Crossing subsidiary. The DSCR fell below 1.15 to 1.00 in each of fourth-quarter 2022 and first-quarter 2023, and the Jones Crossing subsidiary made principal payments of \$ 231 thousand and \$ 1.7 million in February 2023 and May 2023, respectively, to bring the DSCR back above the threshold and a Cash Sweep Period did not occur. As permitted under the Jones Crossing loan agreement, in

August 2023 the Jones Crossing subsidiary separated the ground lease for the multi-family parcel (the Multi-Family Phase) from the primary ground lease, and the Multi-Family Phase was released from the loan collateral. In October 2023, the Jones Crossing loan was modified effective August 1, 2023 to remove the Multi-Family Phase from certain defined terms and to revise the DSCR calculation to exclude the Multi-Family Phase from expenses on a retroactive basis beginning in second-quarter 2023. Accordingly, the DSCR met the threshold in second-quarter and third-quarter 2023. In fourth-quarter 2023, the DSCR was slightly below the threshold, and a \$ 13 thousand principal payment was made in first-quarter 2024 to bring the DSCR back above the threshold and a Cash Sweep Period did not occur.

**The Annie B land loan.** In February 2024, The Annie B land loan was modified to extend the maturity to September 1, 2025, and change the interest rate to Term SOFR Rate plus 3.00 percent. Under The Annie B land loan, Term SOFR Rate is defined as one-month Term SOFR plus 0.10 percent and is subject to a floor of 0.50 percent. In connection with the modification, Stratus made a \$ 1.4 million principal payment on the loan and is required to make another principal payment of \$ 630 thousand in February 2025.

**The Saint June construction loan.** In October 2024, The Saint June construction loan was modified to (i) extend the maturity date of the loan to October 2, 2025; (ii) increase the aggregate commitment under the loan by \$ 2.0 million to \$ 32.3 million; (iii) decrease the interest rate applicable margin from 2.85 percent to 2.35 percent; and (iv) require payment of an exit fee for prepayments and repayments of the loan of 1.00 percent of the principal amount of such amounts repaid, subject to certain exceptions. Accordingly, the loan bears interest at the one-month Term SOFR plus 2.35 percent, subject to a 3.50 percent floor. The loan is payable in monthly installments of principal and interest of approximately \$ 40,000, with the outstanding principal due at maturity. The Saint June, L.P. has an option to extend the maturity of the loan for an additional 12-month term if certain conditions are met.

**Amarra Villas credit facility.** In June 2024, the Amarra Villas credit facility was modified to, among other things, extend the maturity to June 19, 2026, change the interest rate to Term SOFR Rate plus 3.00 percent (subject to a floor of 5.00 percent) and lower the commitment amount from \$ 18.0 million to \$ 10.5 million. Under the Amarra Villas credit facility, Term SOFR Rate is defined as one-month Term SOFR plus 0.10 percent and is subject to a floor of 0.50 percent.

Principal paydowns occur as homes are sold, and amounts are borrowed as homes are constructed. Paydowns made in connection with a sale of an Amarra Villas home reduce the commitment amount by the amount of the payment, and such amounts may not be re-borrowed. In third-quarter 2024, Stratus made a \$ 3.7 million principal payment on the credit facility upon the closing of a sale of one of the Amarra Villas homes. In second-quarter 2024, Stratus made a \$ 3.5 million principal payment on the credit facility upon the closing of a sale of one of the Amarra Villas homes. In first-quarter 2024, Stratus made principal payments totaling \$ 7.2 million on the credit facility upon the closing of the sales of two of the Amarra Villas homes. In first-quarter 2023, Stratus made a \$ 2.2 million principal payment on the credit facility upon the closing of a sale of one of the Amarra Villas homes.

**Magnolia Place construction loan.** In February 2024, this loan was repaid in full in connection with the sale of approximately 47 acres of undeveloped land.

**Change in benchmark interest rate on the Comerica Bank revolving credit facility and The Saint George and Holden Hills construction loans.** In November 2024, in connection with the discontinuance of the BSBY benchmark rate, the benchmark interest rate on the Comerica Bank revolving credit facility and The Saint George and Holden Hills construction loans will be replaced. As adjusted, advances under the Comerica Bank revolving credit facility will bear interest at one-month Term SOFR plus 0.50 percent (with a floor of 0.00 percent), plus 4.00 percent. As adjusted, advances under The Saint George construction loan will bear interest at one-month Term SOFR plus 0.60 percent (with a floor of 0.00 percent) plus 2.35 percent. As adjusted, advances under the Holden Hills construction loan will bear interest at one-month Term SOFR plus 0.60 percent (with a floor of 0.50 percent), plus 3.00 percent.

For additional information regarding Stratus' debt, refer to Note 6 in the Stratus 2023 Form 10-K.

**Interest Expense and Capitalization.** Interest costs (before capitalized interest) totaled \$ 4.0 million in third-quarter 2024, \$ 3.4 million in third-quarter 2023, \$ 11.9 million for the first nine months of 2024 and \$ 8.7 million for the first nine months of 2023. All of these interest costs were capitalized for all periods presented. Capitalized interest is primarily related to development activities at our Barton Creek properties (primarily Amarra Villas, Holden Hills and Section N) and The Saint George for the 2024 periods. Capitalized interest was primarily related to development

activities at our Barton Creek properties (primarily Holden Hills, Section N and The Saint June), The Saint George and The Annie B for the 2023 periods.

**Equity**

The Comerica Bank revolving credit facility, Amarra Villas credit facility, The Annie B land loan, The Saint George construction loan, Kingwood Place construction loan and Holden Hills construction loan require Comerica Bank's prior written consent for any common stock repurchases in excess of \$ 1.0 million or any dividend payments.

**Dividends.** On September 1, 2022, with written consent from Comerica Bank, Stratus' Board of Directors (Board) declared a special cash dividend of \$ 4.67 per share (totaling \$ 40.0 million) on Stratus' common stock, which was paid on September 29, 2022 to stockholders of record as of September 19, 2022. Accrued liabilities included \$ 0.3 million as of September 30, 2024, and \$ 0.6 million as of December 31, 2023, representing dividends accrued for unvested RSUs in accordance with the terms of the awards. The accrued dividends are paid to the holders of the RSUs as the RSUs vest.

**Share Repurchase Programs.** In 2022, with written consent from Comerica Bank, Stratus' Board approved a share repurchase program, which authorized repurchases of up to \$ 10.0 million of Stratus' common stock. The repurchase program authorized Stratus, in management's discretion, to repurchase shares from time to time, subject to market conditions and other factors. In October 2023, Stratus completed the share repurchase program. In total, Stratus acquired 389,378 shares of its common stock under the share repurchase program for a total cost of \$ 10.0 million at an average price of \$ 25.68 per share. As required by the Inflation Reduction Act of 2022 (IR Act), Stratus recorded \$ 22 thousand in excise tax in first-quarter 2024 for the 2023 share repurchases. The excise tax liability is included in accrued liabilities in the consolidated balance sheet.

In November 2023, with written consent from Comerica Bank, Stratus' Board approved a new share repurchase program, which authorizes repurchases of up to \$ 5.0 million of Stratus' common stock. The repurchase program authorizes Stratus, in management's and the Capital Committee of the Board's discretion, to repurchase shares from time to time, subject to market conditions and other factors. As of September 30, 2024, Stratus had not purchased any shares under the new program.

**7. PROFIT PARTICIPATION INCENTIVE PLAN AND LONG-TERM INCENTIVE PLAN**

In July 2018, the Compensation Committee (the Committee) adopted the PPIP. In February 2023, the Committee approved the Long-term Incentive Plan (LTIP), which amends and restates the PPIP, and is effective for participation interests awarded under development projects on or after its effective date. Outstanding participation interests granted under the PPIP will continue to be governed by the terms of the prior PPIP. The PPIP and LTIP provide participants with economic incentives tied to the success of the development projects designated by the Committee as approved projects under the PPIP and LTIP. Estimates related to the awards may change over time as a result of differences between projected and actual development progress and costs, market conditions and the timing of capital transactions or valuation events. Refer to Notes 1 and 8 of the Stratus 2023 Form 10-K for further discussion.

In July 2023, Kingwood Place reached a valuation event under the PPIP and Stratus obtained an appraisal of the property to determine the payout under the PPIP. The accrued liability under the PPIP related to Kingwood Place was reduced to \$ 1.6 million at December 31, 2023, and was settled in RSUs with a three-year vesting period awarded to eligible participants in the first quarter of 2024.

Under the terms of the PPIP and LTIP, the number of RSUs granted in connection with settlement of approved projects is determined by reference to the 12-month trailing average stock price for the year the project reaches a payment event, whereas the grant date fair value of the RSUs for accounting purposes is based on the grant date closing price.

A summary of PPIP/LTIP costs follows (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
Charged to general and administrative expense	\$ 9	\$ (205)	\$ 168	\$ 84
Capitalized (credited) to project development costs	(71)	136	42	237
Total PPIP/LTIP costs	\$ (62)	\$ (69)	\$ 210	\$ 321

At September 30, 2024, outstanding awards under the PPIP included Amarra Villas, Jones Crossing – Retail, Magnolia Place and The Saint June, and outstanding awards under the LTIP included The Saint George. The accrued liability for the PPIP and LTIP totaled \$ 1.8 million at September 30, 2024, and \$ 3.1 million at December 31, 2023 (included in other liabilities).

## 8. INCOME TAXES

Stratus' accounting policy for and other information regarding its income taxes are further described in Notes 1 and 7 in the Stratus 2023 Form 10-K.

Stratus has a full valuation allowance against its U.S. Federal net deferred tax assets as of both September 30, 2024 and December 31, 2023. Stratus has recorded a deferred tax asset totaling \$ 173 thousand at both September 30, 2024 and December 31, 2023 related to state income taxes.

In evaluating the recoverability of the remaining deferred tax assets, management considered available positive and negative evidence, giving greater weight to the uncertainty regarding projected future financial results. Upon a change in facts and circumstances, management may conclude that sufficient positive evidence exists to support a reversal of, or decrease in, the valuation allowance in the future, which would favorably impact Stratus' results of operations. Stratus' future results of operations may be negatively impacted by an inability to realize a tax benefit for future tax losses or for items that will generate additional deferred tax assets that are not more likely than not to be realized.

The difference between Stratus' consolidated effective income tax rate of ( 70 ) percent for the first nine months of 2024 and the U.S. Federal statutory income tax rate of 21 percent was primarily attributable to state income taxes, noncontrolling interests in subsidiaries, the presence of a valuation allowance against its U.S. Federal net deferred tax assets as of September 30, 2024, and the executive compensation limitation. The difference between Stratus' consolidated effective income tax rate of ( 16 ) percent for the first nine months of 2023 and the U.S. Federal statutory income tax rate of 21 percent was primarily attributable to state income taxes, noncontrolling interests in subsidiaries, the presence of a valuation allowance against its U.S. Federal net deferred tax assets as of September 30, 2023, and the executive compensation limitation.

On August 16, 2022, the IR Act was enacted in the United States. Among other provisions, the IR Act imposes a new one percent excise tax on the fair market value of net corporate stock repurchases made by covered corporations, effective for tax years beginning after December 31, 2022. Stratus recorded \$ 22 thousand in such excise taxes in first-quarter 2024 for share repurchases in 2023. Refer to Note 6 for discussion of Stratus' share repurchase programs.

## 9. BUSINESS SEGMENTS

Stratus has two operating segments: Real Estate Operations and Leasing Operations.

The Real Estate Operations segment is comprised of Stratus' real estate assets (developed for sale, under development and available for development), which consists of its properties in Austin, Texas (including the Barton Creek Community, which includes Section N, Holden Hills, Amarra multi-family and commercial land, Amarra Villas, Amarra Drive lots and other vacant land; the Circle C community; the Lantana community, which includes a portion of Lantana Place planned for a multi-family phase known as The Saint Julia; The Saint George; and the land for The Annie B); in Lakeway, Texas, located in the greater Austin area (Lakeway); in College Station, Texas (land for future phases of retail and multi-family development and retail pad sites at Jones Crossing); and in Magnolia, Texas (potential development of approximately 11 acres planned for future multi-family use), Kingwood, Texas (a retail pad site) and New Caney, Texas (New Caney), each located in the greater Houston area.

The Leasing Operations segment is comprised of Stratus' real estate assets held for investment that are leased or available for lease and includes The Saint June, West Killeen Market, Kingwood Place, the retail portion of Lantana Place, the completed retail portion of Jones Crossing, retail pad sites subject to ground leases at Lantana Place, Kingwood Place and Jones Crossing, and, prior to its sale in third-quarter 2024, the retail portion of Magnolia Place.

Stratus uses operating income or loss to measure the performance of each segment. General and administrative expenses, which primarily consist of employee salaries, wages and other costs, are managed on a consolidated basis and are not allocated to Stratus' operating segments. The following segment information reflects management determinations that may not be indicative of what the actual financial performance of each segment would be if it were an independent entity.

**Revenues from Contracts with Customers.** Stratus' revenues from contracts with customers follow (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
<b>Real Estate Operations:</b>				
Developed property sales	\$ 3,950	\$ —	\$ 15,198	\$ 2,493
Undeveloped property sales	—	—	14,500	—
Commissions and other	21	—	25	58
	<u>3,971</u>	<u>—</u>	<u>29,723</u>	<u>2,551</u>
<b>Leasing Operations:</b>				
Rental revenue	4,920	3,669	14,165	10,450
	<u>4,920</u>	<u>3,669</u>	<u>14,165</u>	<u>10,450</u>
Total revenues from contracts with customers	<u>\$ 8,891</u>	<u>\$ 3,669</u>	<u>\$ 43,888</u>	<u>\$ 13,001</u>

**Financial Information by Business Segment.** Summarized financial information by segment for the three months ended September 30, 2024, based on Stratus' internal financial reporting system utilized by its chief operating decision maker, follows (in thousands):

	Real Estate Operations <sup>a</sup>	Leasing Operations	Corporate, Eliminations and Other <sup>b</sup>		Total
			Other <sup>b</sup>	Total	
<b>Revenues:</b>					
Unaffiliated customers	\$ 3,971	\$ 4,920	\$ —	\$ 8,891	
Cost of sales, excluding depreciation and amortization	( 5,344 )	( 1,964 )	—	( 7,308 )	
Depreciation and amortization	( 48 )	( 1,333 )	16	( 1,365 )	
Gain on sale of assets <sup>c</sup>	—	1,626	—	1,626	
General and administrative expenses	—	—	( 3,363 )	( 3,363 )	
Operating (loss) income	<u>\$ ( 1,421 )</u>	<u>\$ 3,249</u>	<u>\$ ( 3,347 )</u>	<u>\$ ( 1,519 )</u>	
Capital expenditures and purchases and development of real estate properties	\$ 6,608	\$ 6,820	\$ —	\$ 13,428	
Total assets at September 30, 2024 <sup>d</sup>	349,701	154,257	19,222	523,180	

a. Includes sales commissions and other revenues together with related expenses.

b. Includes consolidated general and administrative expenses and eliminations of intersegment amounts.

c. Represents a pre-tax gain on the sale of Magnolia Place – Retail in third-quarter 2024 of \$ 1.6 million.

d. Corporate, eliminations and other includes cash and cash equivalents and restricted cash of \$ 18.7 million. The remaining cash and cash equivalents and restricted cash is reflected in the operating segments' assets.

Summarized financial information by segment for the three months ended September 30, 2023, based on Stratus' internal financial reporting system utilized by its chief operating decision maker, follows (in thousands):

	Real Estate Operations <sup>a</sup>	Leasing Operations	Corporate, Eliminations and Other <sup>b</sup>	Total
<b>Revenues:</b>				
Unaffiliated customers	\$ —	\$ 3,669	\$ —	\$ 3,669
Cost of sales, excluding depreciation and amortization	( 1,467 )	( 1,381 )	—	( 2,848 )
Depreciation and amortization	( 38 )	( 934 )	5	( 967 )
General and administrative expenses	—	—	( 3,183 )	( 3,183 )
Operating (loss) income	\$ ( 1,505 )	\$ 1,354	\$ ( 3,178 )	\$ ( 3,329 )
Capital expenditures and purchases and development of real estate properties	\$ 13,613	\$ 12,701	\$ —	\$ 26,314
Total assets at September 30, 2023 <sup>c</sup>	302,927	164,565	34,529	502,021

- a. Includes sales commissions and other revenues together with related expenses.
- b. Includes consolidated general and administrative expenses and eliminations of intersegment amounts.
- c. Corporate, eliminations and other includes cash and cash equivalents and restricted cash of \$ 34.3 million. The remaining cash and cash equivalents and restricted cash is reflected in the operating segments' assets.

Summarized financial information by segment for the first nine months ended September 30, 2024, based on Stratus' internal financial reporting system utilized by its chief operating decision maker, follows (in thousands):

	Real Estate Operations <sup>a</sup>	Leasing Operations	Corporate, Eliminations and Other <sup>b</sup>	Total
<b>Revenues:</b>				
Unaffiliated customers	\$ 29,723	\$ 14,165	\$ —	\$ 43,888
Cost of sales, excluding depreciation and amortization	( 25,046 )	( 5,384 )	—	( 30,430 )
Depreciation and amortization	( 136 )	( 4,080 )	48	( 4,168 )
Gain on sale of assets <sup>c</sup>	—	1,626	—	1,626
General and administrative expenses	—	—	( 11,670 )	( 11,670 )
Operating income (loss)	\$ 4,541	\$ 6,327	\$ ( 11,622 )	\$ ( 754 )
Capital expenditures and purchases and development of real estate properties	\$ 22,925	\$ 22,962	\$ —	\$ 45,887

- a. Includes sales commissions and other revenues together with related expenses.
- b. Includes consolidated general and administrative expenses and eliminations of intersegment amounts.
- c. Represents a pre-tax gain on the sale of Magnolia Place – Retail in third-quarter 2024 of \$ 1.6 million.

Summarized financial information by segment for the first nine months ended September 30, 2023, based on Stratus' internal financial reporting system utilized by its chief operating decision maker, follows (in thousands):

	Real Estate Operations <sup>a</sup>	Leasing Operations	Corporate, Eliminations and Other <sup>b</sup>	Total
<b>Revenues:</b>				
Unaffiliated customers	\$ 2,551	\$ 10,450	\$ —	\$ 13,001
Cost of sales, excluding depreciation and amortization	( 8,651 )	( 3,786 )	—	( 12,437 )
Depreciation and amortization	( 115 )	( 2,764 )	14	( 2,865 )
General and administrative expenses	—	—	( 11,973 )	( 11,973 )
Operating (loss) income	\$ ( 6,215 )	\$ 3,900	\$ ( 11,959 )	\$ ( 14,274 )
Capital expenditures and purchases and development of real estate properties	\$ 34,697	\$ 36,178	\$ —	\$ 70,875

- a. Includes sales commissions and other revenues together with related expenses.
- b. Includes consolidated general and administrative expenses and eliminations of intersegment amounts.

**10. SUBSEQUENT EVENTS**

Stratus evaluated events after September 30, 2024, and through the date the financial statements were issued, and determined any events or transactions occurring during this period that would require recognition or disclosure are appropriately addressed in these financial statements.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

*In Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A), "we," "us," "our" and "Stratus" refer to Stratus Properties Inc. and all entities owned or controlled by Stratus Properties Inc. You should read the following discussion in conjunction with our consolidated financial statements and accompanying notes, related MD&A and discussion of our business and properties included in our Annual Report on Form 10-K for the year ended December 31, 2023 (2023 Form 10-K) filed with the United States (U.S.) Securities and Exchange Commission (SEC) and the unaudited consolidated financial statements and accompanying notes included in this Form 10-Q. The results of operations reported and summarized below are not necessarily indicative of future operating results, and future results could differ materially from those anticipated in forward-looking statements (refer to "Cautionary Statement" and Part I, Item 1A. "Risk Factors" of our 2023 Form 10-K for further discussion). All subsequent references to "Notes" refer to Notes to Consolidated Financial Statements (Unaudited) located in Part I, Item 1. "Financial Statements" herein, unless otherwise stated.*

## **OVERVIEW**

We are a residential and retail focused real estate company with headquarters in Austin, Texas. We are engaged primarily in the entitlement, development, management, leasing and sale of multi-family and single-family residential and commercial real estate properties in the Austin, Texas area and other select markets in Texas. In addition to our developed properties, we have a development portfolio that consists of approximately 1,600 acres of commercial and multi-family and single-family residential projects under development or undeveloped land held for future use. Our commercial real estate portfolio consists of stabilized retail properties or future retail and mixed-use development projects with no commercial office space. We generate revenues and cash flows from the sale of our developed and undeveloped properties, the lease of our retail, mixed-use and multi-family properties and development and asset management fees received from our properties. Refer to Note 9 for discussion of our operating segments and "Business Strategy" below for a discussion of our business strategy.

## **BUSINESS STRATEGY**

Our primary business objective is to create value for stockholders by methodically developing and enhancing the value of our properties and then selling them or holding them for lease. We endeavor to sell properties at times when we believe market conditions are favorable to us. We are focused on the development of pure residential and residential-centric mixed-use projects in Austin and other select markets in Texas, which we believe continue to be attractive locations. Our successful development program of securing and maintaining development entitlements, developing and stabilizing properties, and selling them or holding them as part of our leasing operations is a key element of our strategy. We may also seek to refinance properties, in order to benefit from, when available, an increase in the value of the property or from lower interest rates, or for other reasons.

From time to time, when deemed appropriate by our Board of Directors (the Board) and permitted pursuant to the terms of our debt agreements, we may return capital to stockholders, as we did in 2022 and 2017 with special cash dividends totaling approximately \$40 million and \$8 million, respectively, and as we did during 2022 and 2023 through our \$10.0 million share repurchase program, which was completed in October 2023. In November 2023, our Board approved a new \$5.0 million share repurchase program.

Our investment strategy focuses on projects that we believe will provide attractive long-term returns, while limiting our financial risk. We plan to continue to develop properties using project-level debt and third-party equity capital through joint ventures in which we receive development management fees and asset management fees, with our potential returns increasing above our relative equity interest in each project as negotiated return hurdles are achieved. Refer to Note 3. We expect to continue to limit use of our revolving credit facility and to retain sufficient cash to operate our business, taking into account risks associated with changing market conditions and the variability in cash flows from our business.

Our main sources of revenue and cash flow are expected to be sales of our properties to third parties or distributions from joint ventures, the timing of and proceeds from which are difficult to predict and depend on market conditions and other factors. We also generate cash flow from rental income in our leasing operations and from development and asset management fees received from our properties. Due to the nature of our development-focused business, we do not expect to generate sufficient recurring cash flow to cover our general and administrative expenses each period. However, we believe that the unique nature and location of our assets, and our team's ability to execute successfully on development projects, have provided and will continue to provide us

with positive cash flows and net income over time, as evidenced by our sales of The Santal and The Saint Mary in 2021 and Block 21 in 2022, the cash distribution from the Holden Hills partnership in 2023 and our property sales in 2024. Further, we believe our investment strategy, current liquidity and portfolio of projects provide us with many opportunities to increase value for our stockholders.

We do not currently have any material commitments to contribute additional cash to our joint venture projects or wholly owned development projects other than the potential additional \$10.0 million of capital that we may be required to contribute to our Holden Hills joint venture and our share (related to Section N) of the cost of the Tecoma Improvements. As of September 30, 2024, the Holden Hills partnership had \$4.4 million remaining to complete the Tecoma Improvements. However, during 2023 and the first nine months of 2024, we made operating loans totaling \$3.3 million and \$3.9 million, respectively, to the limited partnerships for The Annie B and for The Saint June. The Class B limited partner also made operating loans of \$250 thousand and \$504 thousand during 2023 and the first nine months of 2024, respectively, to the limited partnership for The Saint June. In third-quarter 2024, we contributed additional capital of \$400 thousand in cash representing our 10 percent equity share, and the Class B limited partner contributed additional capital of \$3.6 million in cash, each to the limited partnership for The Saint George. We anticipate making future operating loans to the limited partnership for The Annie B totaling up to \$2.6 million over the next 12 months. Our estimates of future operating loans are based on estimates of future costs of the partnership. Refer to Note 3 and "Capital Resources and Liquidity" for further discussion. In addition, our development plans for future projects require significant additional capital.

As of September 30, 2024, consolidated cash totaled \$19.6 million and we had \$39.6 million available under our revolving credit facility, net of \$13.3 million of letters of credit committed against the facility, with no amounts drawn on the facility.

We were challenged by difficult conditions in the real estate business in 2023. Interest rates, which began rising in 2022, continued to increase, and costs remained elevated. During the first nine months of 2024, interest rates stabilized but costs remain elevated. We saw limited opportunities for transactions on favorable terms. Accordingly, during this market cycle, we have been working to maintain our business, advance our projects under construction or development, control costs and advance entitlements, relationships and opportunities to position us to capture value when market conditions improve. During 2023 and the first nine months of 2024, among other things, we completed construction and began and substantially completed the lease-up of The Saint June multi-family project, continued construction of The Saint George multi-family project, advanced road and utility infrastructure construction on the Holden Hills project, managed our completed retail projects and advanced entitlements on other projects. In addition, during 2023 and the first nine months of 2024, we sold five Amarra Villas homes for a total of \$17.7 million, 47 acres of undeveloped land at Magnolia Place for \$14.5 million and Magnolia Place – Retail for \$8.9 million, described further below.

As of September 30, 2024, our retail and multi-family portfolio consisted of five stabilized projects, namely The Saint June, Jones Crossing – Retail, Kingwood Place, Lantana Place – Retail and West Killeen Market. As previously disclosed, we had been testing the market for potential sales of West Killeen Market, Magnolia Place – Retail, Lantana Place – Retail and Kingwood Place. In first-quarter 2024, we entered into a contract to sell West Killeen Market for \$12.8 million; however, in June 2024 the buyer failed to close and we elected to terminate the contract. In third-quarter 2024, we closed on the sale of Magnolia Place – Retail for \$8.9 million. The sale generated pre-tax net cash proceeds of approximately \$8.6 million and a pre-tax gain of \$1.6 million. We have paused exploring the sales of West Killeen Market, Lantana Place – Retail and Kingwood Place, deciding to retain these cash-flowing properties at this time.

Although 2023 and the first nine months of 2024 were challenging, we see reasons for optimism regarding improving real estate market conditions in our markets over the next 12 months. Among other things, the Federal Reserve lowered interest rates in September 2024 for the first time in four years, lowered interest rates again in November 2024, and there could be additional cuts in the future. In October 2024, we extended the maturity of The Saint June construction loan at a lower rate and with additional proceeds of approximately \$1.5 million after closing costs. We are currently discussing options to refinance the Kingwood Place construction loan, the Lantana Place construction loan and the Jones Crossing loan, with the expectation of tighter spreads and with potential additional proceeds. We expect to refinance the Kingwood Place construction loan on or before the December 6, 2024 maturity date. We also expect that, if market rates continue to decline, interest on our outstanding debt, all of which is variable rate, will continue to decline. We believe we have sufficient liquidity and access to capital to sell properties when market conditions are favorable to us and to hold or refinance our properties or to continue to

develop our properties, as applicable, through the market cycle. We expect to re-evaluate our strategy as sales and development progress on the projects in our portfolio and as market conditions continue to evolve.

## OVERVIEW OF FINANCIAL RESULTS

**Sources of Revenue and Income.** Our Real Estate Operations segment encompass our activities associated with our entitlement, development, and sale of real estate. The current focus of our real estate operations is multi-family and single-family residential properties and residential-centric mixed-use properties. We may sell or lease the properties we develop, depending on market conditions. Multi-family and retail rental properties that we develop are reclassified to our Leasing Operations segment when construction is completed and they are ready for occupancy. Revenue in our Real Estate Operations segment may be generated from the sale of properties that are developed, undeveloped or under development, depending on market conditions. Developed property sales can include an individual tract of land that has been developed and permitted for residential use, or a developed lot with a residence already built on it. In addition to our developed properties, we have a development portfolio that consists of approximately 1,600 acres of commercial and multi-family and single-family residential projects under development or undeveloped land held for future use.

Revenue in our Leasing Operations segment is generated from the lease of space at retail and mixed-use properties that we developed and the lease of residences in the multi-family projects that we developed. Our Leasing Operations segment does not have exposure to office space. We also generate income from the sale of our leased properties from time to time, depending on market conditions.

*Summary financial results for the third-quarter and first nine months of 2024.* Our revenues totaled \$8.9 million in third-quarter 2024 and \$43.9 million for the first nine months of 2024, compared with \$3.7 million in third-quarter 2023 and \$13.0 million for the first nine months of 2023. The \$27.2 million increase in revenues from our Real Estate Operations segment in the first nine months of 2024, compared to the first nine months of 2023, is primarily a result of the sales of approximately 47 acres of undeveloped land at Magnolia Place for \$14.5 million and four Amarra Villas homes for an aggregate of \$15.2 million in the first nine months of 2024, compared with the sale of one Amarra Villas home in the first nine months of 2023 for \$2.5 million. The \$4.0 million in revenues in our Real Estate Operations segment in third-quarter 2024, compared to no revenues in third-quarter 2023, is primarily a result of the sale of one Amarra Villas home in the third quarter of 2024 for \$4.0 million compared to no sales in the prior period. In addition, revenues from our Leasing Operations segment increased in both the three and nine-month 2024 periods, primarily reflecting new revenue from The Saint June, which had minimal rental revenue in the 2023 periods as it commenced operations in mid-2023, as well as increased revenue from Kingwood Place and Lantana Place – Retail primarily due to new leases. During the three and nine months ended September 30, 2024, we recorded a \$1.6 million pre-tax gain on the sale of Magnolia Place – Retail. Refer to “Results of Operations” below for further discussion of our segments.

Our net loss attributable to common stockholders totaled \$0.4 million, or \$0.05 per diluted share in third-quarter 2024, compared to \$2.8 million, or \$0.36 per diluted share, in third-quarter 2023. During the first nine months of 2024 our net income attributable to common stockholders totaled \$2.5 million, or \$0.30 per diluted share, compared to net loss attributable to common stockholders of \$13.9 million, or \$1.74 per diluted share, during the first nine months of 2023.

## RECENT DEVELOPMENT ACTIVITIES

### Recent Residential Activities

The discussion below focuses on our recent significant residential activity. For a description of our properties containing additional information, refer to Items 1. and 2. “Business and Properties” and to “Recent Development Activities” in MD&A in our 2023 Form 10-K.

#### Barton Creek

**Amarra Villas.** The Villas at Amarra Drive (Amarra Villas) project is a 20-unit development in Barton Creek. In first-quarter 2023, we completed and sold one home for \$2.5 million. In first-quarter 2024, we completed construction on two of the homes, and we sold two of the homes for a total of \$7.6 million. In second-quarter 2024, we sold another Amarra Villas home for \$3.6 million. In third-quarter 2024, we sold one Amarra Villas home for \$4.0 million, leaving one completed home in inventory as of September 30, 2024. In November 2024, we sold one Amarra Villas home

for \$3.8 million. Construction on the last four homes continues to progress and is expected to be completed in fourth-quarter 2024. As of November 8, 2024, five homes remain available for sale.

*The Saint June.* In third-quarter 2021, we began construction on The Saint June, a 182-unit luxury garden-style multi-family project within the Amarra development. The Saint June is comprised of multiple buildings featuring one-, two- and three- bedroom units for lease with amenities that include a resort-style clubhouse, fitness center, pool and extensive green space. The first units were available for occupancy in July 2023, and construction was completed in fourth-quarter 2023. As of November 8, 2024, occupancy of The Saint June was approximately 97 percent.

*Holden Hills.* Our final large residential development within the Barton Creek community, Holden Hills, consists of 495 acres. The community has been designed to feature unique luxury residences to be developed in multiple phases with a focus on health and wellness, sustainability and energy conservation.

We entered into a limited partnership agreement with a third-party equity investor for this project in January 2023, and in February 2023 obtained construction financing for Phase I of the project and commenced infrastructure construction. Construction is progressing well for Holden Hills' road and utility infrastructure. We are currently continuing development of Phase I of our Holden Hills project according to our previously disclosed plans and anticipate that we could start building homes and/or selling home sites in late 2025, assuming regulators timely fulfill their permit processing obligations. As a result of the ETJ (as defined below) process described below, our development plans for Holden Hills are under review. For additional discussion, refer to Items 1. and 2. "Business and Properties" in our 2023 Form 10-K.

*Section N.* Using an entitlement strategy similar to that used for Holden Hills, we continue to progress the development plans for Section N, our approximately 570-acre tract located along Southwest Parkway in the southern portion of the Barton Creek community adjacent to Holden Hills. We are designing a mixed-use project, with extensive residential uses, coupled with limited entertainment and hospitality uses, surrounded by extensive outdoor recreational and greenspace amenities, which is expected to result in a significant increase in development density as compared to our prior plans. In addition, due to the ETJ process described below, our development plans for Section N are under review.

*ETJ Process.* Texas Senate Bill 2038 (the ETJ Law) became effective September 1, 2023. We have completed the statutory process to remove all of our relevant land subject to development, including primarily Holden Hills and Section N from the extraterritorial jurisdiction (ETJ) of the City of Austin, as permitted by the ETJ Law. We have also made filings with Travis County to grandfather the Holden Hills and Section N projects under most laws in effect in Travis County at the time of the filings. A number of cities in Texas have brought lawsuits challenging the ETJ Law. If the ETJ Law is upheld, we expect that the removal of our properties from the ETJ of the City of Austin will streamline the development permitting process, allow greater flexibility in the design of projects, potentially decrease certain development costs, and potentially permit meaningful increases in development density. In light of the ETJ Law, we have begun work on assessing potential revisions to our development plans for Holden Hills and Section N. For additional discussion, refer to Item 1A. "Risk Factors" in our 2023 Form 10-K.

**The Saint George**

In fourth-quarter 2021, we purchased the land for The Saint George, a 316-unit luxury wrap-style, multi-family project in north-central Austin. We entered into a construction loan for this project and began construction in third-quarter 2022. We currently expect to achieve substantial completion in fourth-quarter 2024.

**Lakeway Multi-Family**

After extensive negotiation with the City of Lakeway, utility suppliers and neighboring property owners, during 2023 we secured the right to develop a multi-family project on approximately 35 acres of undeveloped property in Lakeway, Texas located in the greater Austin area. The multi-family project is expected to utilize the road, drainage and utility infrastructure we are required to build, subject to certain conditions, which is secured by a \$2.3 million letter of credit under our revolving credit facility. Our goal is to commence construction on the multi-family project or to sell the site, as soon as infrastructure construction, which has not yet started, is complete and market conditions warrant. Refer to Note 6 and "Capital Resources and Liquidity – Revolving Credit Facility and Other Financing Arrangements" below for additional discussion.

**The Annie B**

In third-quarter 2021, we purchased the land and announced plans for The Annie B, a proposed luxury high-rise project in downtown Austin to be developed as a 400-foot tower, consisting of approximately 420,000 square feet

with 316 luxury residential units. We continue to work to finalize our development plans and to evaluate whether the project is most profitable as a for rent or for sale product. Our goal is to commence construction as soon as financing and other market conditions warrant.

#### Magnolia Place

In February 2024, we completed the sale of approximately 47 acres of undeveloped land in Magnolia, Texas planned for a second phase of retail development, all remaining pad sites and up to 600 multi-family units, for \$14.5 million. In connection with the sale, the Magnolia Place construction loan, which had a balance of \$8.8 million was repaid. Following the sale, we retained our potential development of approximately 11 acres planned for 275 multi-family units and approximately \$12 million of potential future reimbursement from the municipal utility district (MUD).

#### Other Residential

We have advanced development plans for The Saint Julia, an approximately 300-unit multi-family project that is part of Lantana Place, a partially developed, mixed-use development project located south of Barton Creek in Austin. Our goal is to commence construction or sell the site, as soon as financing and/or market conditions warrant.

We continue to evaluate options for the 21-acre multi-family component of Jones Crossing, an H-E-B grocery anchored, mixed-use development located in College Station, Texas. During 2023, we separated the ground lease for the multi-family parcel from the primary ground lease.

#### Recent Commercial Activities

The discussion below focuses on our recent significant commercial activity. For a description of our properties containing additional information, refer to Items 1. and 2. "Business and Properties" and to "Recent Development Activities" in MD&A in our 2023 Form 10-K.

#### Section N

As described above under the heading "Recent Residential Activities," our Section N project has been envisioned to include a significant commercial component. Due to the ETJ process, our development plans for Section N are under review.

#### Stabilized Retail Projects

As of September 30, 2024, we also owned and operated the following stabilized retail projects that we developed:

- *West Killeen Market* is our H-E-B shadow-anchored retail project in West Killeen, Texas, near Fort Cavazos. As of September 30, 2024, we had signed leases for approximately 74 percent of the 44,493-square-foot retail space.
- *Jones Crossing - Retail* is part of our H-E-B-anchored mixed-use project in College Station, Texas, the location of Texas A&M University. As of September 30, 2024, we had signed leases for substantially all of the completed retail space, including the H-E-B grocery store, totaling 154,092 square feet, and a ground lease on one retail pad site. Four retail pad sites remain available for lease. The Jones Crossing site has additional commercial development potential of approximately 104,750 square feet of commercial space.
- *Lantana Place – Retail* is part of our mixed-use development project within the Lantana community south of Barton Creek in Austin, Texas. As of September 30, 2024, we had signed leases for substantially all of the 99,377-square-foot retail space, including the anchor tenant, Moviehouse & Eatery, and a ground lease for an AC Hotel by Marriott that opened in November 2021.
- *Kingwood Place* is our H-E-B-anchored, mixed-use development project in Kingwood, Texas (in the greater Houston area). We have constructed 151,877 square feet of retail space at Kingwood Place, including an H-E-B grocery store. As of September 30, 2024, we had signed leases for substantially all of the retail space, including the H-E-B grocery store. We have also signed ground leases on four of the retail pad sites. One retail pad site remains available for lease.

As previously disclosed, we had been testing the market for potential sales of West Killeen Market, Magnolia Place – Retail, Lantana Place – Retail and Kingwood Place. In first-quarter 2024, we entered into a contract to sell West Killeen Market for \$12.8 million; however, in June 2024 the buyer failed to close and we elected to terminate the contract. In third-quarter 2024, we closed on the sale of Magnolia Place – Retail for \$8.9 million. The sale generated pre-tax net cash proceeds of approximately \$8.6 million and a pre-tax gain of \$1.6 million. We have paused

exploring the sales of West Killeen Market, Lantana Place – Retail and Kingwood Place, deciding to retain these cash-flowing properties at this time.

#### **Potential Development Projects and Pipeline**

Our development plans for The Annie B, Section N and The Saint Julia will require significant additional capital, which we currently intend to pursue through project-level debt and third-party equity capital arrangements through joint ventures in which we receive development management fees and asset management fees and with our potential returns increasing above our relative equity interest in each project as negotiated return hurdles are achieved. We anticipate seeking additional debt to finance the development of Phase II of Holden Hills. We are also pursuing other development projects. These potential development projects and projects in our portfolio could require extensive additional permitting and will be dependent on market conditions and financing. Because of the nature and cost of the approval and development process and uncertainty regarding market demand for a particular use, there is uncertainty regarding the nature of the final development plans and whether we will be able to successfully execute the plans.

#### **Market Conditions**

Our industry has been experiencing inflation, higher borrowing costs, tightened bank credit, more limited availability of equity capital, increased construction costs, higher labor costs, labor shortages, and supply chain constraints. Inflation in the U.S. increased rapidly during 2021 through June 2022. Since June 2022, the rate of inflation generally has declined; however, it has remained above the U.S. Federal Reserve's target inflation rate of two percent through October 2024. In response, the Federal Reserve raised the federal funds target rate multiple times from March 2022 through July 2023, by 525 basis points on a cumulative basis (although in September and November 2024, the Federal Reserve lowered the federal funds target rate by 50 basis points and 25 basis points, respectively). These factors have increased our costs, adversely impacted the projected profitability of our new projects, delayed the start of or completion of projects, adversely impacted our ability to raise equity capital on attractive terms and in our desired time frame and adversely impacted our ability to sell some properties at attractive prices in our desired time frame.

To manage the risks of rising construction and labor costs, we go through extensive pricing exercises culminating with competitive bids from reputable contractors based on final plans and specifications. Because we typically engage third-party general contractors to construct our projects on a fixed-price or guaranteed maximum price basis, our exposure to construction and labor cost increases on projects under construction is limited; however, rising costs and delays in delivery of materials may increase the risk of default by contractors and subcontractors. Also, as discussed elsewhere in this report, higher costs and project delays have required us to make operating loans and an equity contribution to some of our joint ventures, and we expect to make additional operating loans during the next 12 months. Refer to Part I, Item 1A. "Risk Factors" of our 2023 Form 10-K for more information regarding our risk factors.

Austin, our primary market, has experienced significant growth in demand for residential projects in recent years, particularly due to growth in the technology-related sector in the region and, during 2020 and 2021 related in part to COVID-19 pandemic-influenced in-migration. Although prices and demand for residential real estate in the Austin area generally moderated and in some submarkets declined during 2023 and the first nine months of 2024, we believe the residential market in Austin remains attractive compared to other U.S. urban markets. The U.S. Federal Reserve lowered rates by 50 basis points in September 2024 and by 25 basis points in November 2024, and there could be additional cuts in the future, although there is no certainty with respect to the timing and pace of potential decreases or if such decreases will occur. We continue to see reasons for optimism regarding improving real estate market conditions in our Texas markets over the next 12 months.

#### **RESULTS OF OPERATIONS**

We are continually evaluating the development and sale potential of our properties and will continue to consider opportunities to enter into transactions involving our properties, including possible sales, joint ventures, refinancings or other arrangements. As a result, and because of numerous factors affecting our business activities as described herein and in our 2023 Form 10-K, our past operating results are not necessarily indicative of our future results. We use operating income or loss to measure the performance of our operating segments. Corporate, eliminations and other include consolidated general and administrative expenses, which primarily consist of employee compensation and other costs described herein.

The following table summarizes our operating results (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
<b>Operating (loss) income:</b>				
Real Estate Operations <sup>a</sup>	\$ (1,421)	\$ (1,505)	\$ 4,541	\$ (6,215)
Leasing Operations	3,249	1,354	6,327	3,900
Corporate, eliminations and other <sup>b</sup>	(3,347)	(3,178)	(11,622)	(11,959)
Operating loss	(1,519)	(3,329)	(754)	(14,274)
Total comprehensive loss attributable to noncontrolling interests	1,050	373	2,958	853
Net (loss) income attributable to common stockholders	\$ (364)	\$ (2,844)	\$ 2,463	\$ (13,946)

a. Includes sales commissions and other revenues together with related expenses.

b. Includes consolidated general and administrative expenses and eliminations of intersegment amounts.

We have two operating segments: Real Estate Operations and Leasing Operations (refer to Note 9). The following is a discussion of our operating results by segment.

#### **Real Estate Operations**

The following table summarizes our Real Estate Operations segment results (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
<b>Revenues:</b>				
Developed property sales	\$ 3,950	\$ —	\$ 15,198	\$ 2,493
Undeveloped property sales	—	—	14,500	—
Commissions and other	21	—	25	58
Total revenues	3,971	—	29,723	2,551
Cost of sales, excluding depreciation and amortization	(5,344)	(1,467)	(25,046)	(8,651)
Depreciation and amortization	(48)	(38)	(136)	(115)
Operating (loss) income	\$ (1,421)	\$ (1,505)	\$ 4,541	\$ (6,215)

*Developed Property Sales.* The following tables summarize our developed property sales (dollars in thousands):

	Three Months Ended September 30,					
	2024			2023		
	Homes	Revenues	Average Cost Per Home	Homes	Revenues	Average Cost Per Home
<b>Barton Creek</b>						
Amarra Drive:						
Amarra Villas homes	1	\$ 3,950	\$ 3,266	—	\$ —	\$ —
Total Residential	1	\$ 3,950		—	\$ —	\$ —
Nine Months Ended September 30,						
	2024			2023		
	Homes	Revenues	Average Cost Per Home	Homes	Revenues	Average Cost Per Home
<b>Barton Creek</b>						
Amarra Drive:						
Amarra Villas homes	4	\$ 15,198	\$ 3,173	1	\$ 2,493	\$ 2,243
Total Residential	4	\$ 15,198		1	\$ 2,493	\$ 2,243

The increase in revenues from developed property sales for third-quarter 2024, compared to third-quarter 2023, reflects the sale of one Amarra Villas home in third-quarter 2024 for \$4.0 million compared to no sales in third-quarter 2023. The increase in revenues for the first nine months of 2024 compared to the first nine months of 2023, reflects the sales of four Amarra Villas homes in the 2024 period compared to the sale of one Amarra Villas home in the 2023 period, as well as an increase in average sales price by approximately 52 percent, from \$2.5 million per home in the first nine months of 2023 to \$3.8 million per home in the first nine months of 2024. In November 2024, we sold another Amarra Villas home for \$3.8 million. No assurances can be given that future sale prices will be as high as sale prices to date in 2024.

*Undeveloped Property Sales.* In first-quarter 2024, we completed the sale of approximately 47 acres of undeveloped land at Magnolia Place that was planned for a second phase of retail development, all remaining pad sites and up to 600 multi-family units, for \$14.5 million.

*Real Estate Cost of Sales.* Cost of sales, excluding depreciation and amortization, includes costs of property sold, project operating and marketing expenses and allocated overhead costs. Cost of sales increased to \$5.3 million in third-quarter 2024, compared to \$1.5 million in third-quarter 2023, primarily reflecting the sale of one Amarra Villas home in third-quarter 2024 while there were no property sales in third-quarter 2023. Cost of sales increased to \$25.0 million for the first nine months of 2024, compared to \$8.7 million for the first nine months of 2023, primarily reflecting the sale of undeveloped property at Magnolia Place and the sales of four Amarra Villas homes in the first nine months of 2024 compared with no undeveloped property sales and the sale of one Amarra Villas home in the first nine months of 2023. In addition, the average cost of the Amarra Villas homes sold increased by approximately 41 percent. Cost of sales for the three and nine-month periods in 2024 include a \$721 thousand charge to write off previously capitalized costs related to a change in development plans for one of our properties.

## **Leasing Operations**

The following table summarizes our Leasing Operations segment results (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
Rental revenue	\$ 4,920	\$ 3,669	\$ 14,165	\$ 10,450
Rental cost of sales, excluding depreciation	(1,964)	(1,381)	(5,384)	(3,786)
Depreciation	(1,333)	(934)	(4,080)	(2,764)
Gain on sale of assets	1,626	—	1,626	—
Operating income	\$ 3,249	\$ 1,354	\$ 6,327	\$ 3,900

**Rental Revenue.** In the 2024 periods, rental revenue primarily included revenue from Lantana Place – Retail, Kingwood Place, The Saint June, Jones Crossing – Retail, West Killeen Market and Magnolia Place – Retail. In the 2023 periods, rental revenue primarily included revenue from Lantana Place – Retail, Kingwood Place, Jones Crossing – Retail, West Killeen Market, Magnolia Place – Retail and The Saint June. The increase in rental revenue in the 2024 periods, compared with the 2023 periods, primarily reflects revenue from The Saint June, which had minimal rental revenue in the 2023 periods as it commenced operations in mid-2023, as well as increased revenue at Kingwood Place and Lantana Place – Retail, primarily due to new leases.

**Rental Cost of Sales and Depreciation.** Rental cost of sales and depreciation expense increased in the 2024 periods compared with the 2023 periods, primarily as a result of The Saint June, which had minimal operating expenses in the 2023 periods, partially offset by the costs of landscaping repairs and replacements at retail properties following the Texas winter storm in February 2023.

**Gain on Sale of Assets.** In third-quarter 2024, we closed on the sale of Magnolia Place – Retail for \$8.9 million. The sale generated pre-tax net cash proceeds of approximately \$8.6 million and a pre-tax gain of \$1.6 million.

## **Corporate, Eliminations and Other**

Corporate, eliminations and other (refer to Note 9) includes consolidated general and administrative expenses, which primarily consist of employee compensation and other costs. Consolidated general and administrative expenses were \$3.4 million in third-quarter 2024 and \$11.7 million for the first nine months of 2024, compared to \$3.2 million in third-quarter 2023 and \$12.0 million for the first nine months of 2023.

## **Non-Operating Results**

**Interest Expense, Net.** Interest costs (before capitalized interest) totaled \$4.0 million in third-quarter 2024 and \$11.9 million for the first nine months of 2024, compared with \$3.4 million in third-quarter 2023 and \$8.7 million for the first nine months of 2023. Interest costs in the 2024 periods were higher, compared to the 2023 periods, primarily reflecting higher interest rates as well as an increase in average debt balances. As of September 30, 2024, all of our debt was variable-rate debt, and for all of such debt, the interest rates have increased over the past year, including the first nine months of 2024, although interest rates on our loans have declined slightly since the Federal Reserve lowered interest rates by 50 basis points in September 2024. In November 2024, the Federal Reserve further lowered interest rates by 25 basis points.

All of the interest costs were capitalized for all periods presented. Capitalized interest is primarily related to development activities at our Barton Creek properties (primarily Amarra Villas, Holden Hills and Section N) and The Saint George for the 2024 periods. Capitalized interest was primarily related to development activities at our Barton Creek properties (primarily Holden Hills, Section N and The Saint June), The Saint George and The Annie B for the 2023 periods.

**Provision for Income Taxes.** We recorded a provision for income taxes of \$58 thousand in third-quarter 2024 and \$0.2 million for the first nine months of 2024, compared to \$0.4 million in third-quarter 2023 and \$2.0 million for the first nine months of 2023. Refer to Note 8 for further discussion of income taxes.

**Total Comprehensive Loss Attributable to Noncontrolling Interests in Subsidiaries.** Our partners' share of losses totaled \$1.1 million in third-quarter 2024 and \$3.0 million for the first nine months of 2024, compared to \$0.4 million in third-quarter 2023 and \$0.9 million for the first nine months of 2023. The increases in both periods were primarily

due to increased interest expense for Stratus Block 150, L.P., and The Saint June, L.P., and initial operating expenses for The Saint George Apartments, L.P., which is expected to be substantially completed in fourth-quarter 2024.

## CAPITAL RESOURCES AND LIQUIDITY

Volatility in the real estate market, including the markets in which we operate, can impact the timing of and proceeds received from sales of our properties, which may cause uneven cash flows from period to period. However, we believe that the unique nature and location of our assets will provide us positive cash flows over time.

### **Comparison of Cash Flows for the Nine Months Ended September 30, 2024 and 2023**

**Operating Activities.** Cash used in operating activities totaled \$2.4 million for the first nine months of 2024, compared with \$39.3 million for the first nine months of 2023. Operating cash flow improved as a result of higher revenue from property sales in the first nine months of 2024. Expenditures for purchases and development of real estate properties totaled \$22.9 million for the first nine months of 2024 and \$34.7 million for the first nine months of 2023, both primarily related to development of our Barton Creek properties, particularly Amarra Villas and Holden Hills.

**Investing Activities.** Cash used in investing activities totaled \$15.0 million for the first nine months of 2024 and \$36.9 million for the first nine months of 2023. Capital expenditures totaled \$23.0 million for the first nine months of 2024, primarily for The Saint George and to a lesser extent for tenant improvements at Lantana Place – Retail, and \$36.2 million for the first nine months of 2023, primarily for The Saint George and The Saint June. These uses of cash in the first nine months of 2024 were partially offset by \$8.6 million in proceeds from the sale of Magnolia Place – Retail.

**Financing Activities.** Cash provided by financing activities totaled \$5.3 million for the first nine months of 2024 and \$66.9 million for the first nine months of 2023. During both the first nine months of 2024 and 2023, we had no net borrowings on the Comerica Bank revolving credit facility. During the first nine months of 2024, net borrowings on other project and term loans totaled \$2.6 million, primarily reflecting borrowings on The Saint George and Holden Hills construction loans and the Amarra Villas credit facility partially offset primarily by the payoff of the Magnolia Place construction loan and paydowns on the Amarra Villas credit facility and The Annie B land loan. During the first nine months of 2023, net borrowings on other project and term loans totaled \$33.2 million, primarily reflecting borrowings on The Saint George construction loan, The Saint June construction loan and the Amarra Villas credit facility, partially offset by the payoff of the New Caney land loan. Refer to “Revolving Credit Facility and Other Financing Arrangements” below for a discussion of our outstanding debt at September 30, 2024.

During the first nine months of 2024, we contributed additional capital of \$400 thousand in cash, and the Class B limited partner contributed additional capital of \$3.6 million in cash, each to The Saint George Apartments, L.P. to support the partnership's ability to pay its construction loan interest, which had exceeded the amount budgeted due to interest rate increases over the past two years. During the first nine months of 2023, we received a contribution from a noncontrolling interest owner of \$40.0 million, related to the Holden Hills partnership.

On September 1, 2022, after receiving written consent from Comerica Bank, our Board declared a special cash dividend of \$4.67 per share (totaling \$40.0 million) on our common stock, which was paid on September 29, 2022 to shareholders of record as of September 19, 2022. During the first nine months of 2024 and 2023, \$0.4 million and \$0.7 million, respectively, of accrued dividends for unvested RSUs were paid to the holders upon the vesting of the RSUs, leaving \$0.3 million of dividends accrued for unvested RSUs presented in accrued liabilities as of September 30, 2024. The remaining accrued dividends will be paid to the holders of the RSUs as the RSUs vest.

In 2022, after receiving written consent from Comerica Bank, our Board also approved a share repurchase program, which authorized repurchases of up to \$10.0 million of our common stock. During the first nine months of 2023, we spent \$2.1 million on share repurchases under the program. In October 2023, we completed the share repurchase program. In total, under the completed share repurchase program, we acquired 389,378 shares of our common stock for a cost of \$10.0 million at an average price of \$25.68 per share.

In November 2023, after receiving written consent from Comerica Bank, our Board approved a new share repurchase program, which authorizes repurchases of up to \$5.0 million of our common stock. The repurchase program authorizes us, in management's and the Capital Committee of the Board's discretion, to repurchase shares from time to time, subject to market conditions and other factors. The timing, price and number of shares that may

be repurchased under the program will be based on market conditions, applicable securities laws and other factors considered by management and the Capital Committee of the Board. Share repurchases under the program may be made from time to time through solicited or unsolicited transactions in the open market, in privately negotiated transactions or by other means in accordance with securities laws. The share repurchase program does not obligate us to repurchase any specific amount of shares, does not have an expiration date, and may be suspended, modified or discontinued at any time without prior notice. As of September 30, 2024, we had not repurchased any shares under the new program.

#### **Revolving Credit Facility and Other Financing Arrangements**

As of September 30, 2024, we had \$19.6 million in cash and cash equivalents and restricted cash of \$0.7 million, and no amount was borrowed under our revolving credit facility. Of the \$19.6 million in consolidated cash and cash equivalents at September 30, 2024, \$7.8 million held at certain consolidated subsidiaries is subject to restrictions on distribution to the parent company pursuant to project loan agreements.

As of September 30, 2024, we had total debt of \$182.9 million based on the principal amounts outstanding compared with \$177.4 million at December 31, 2023. As of September 30, 2024, the maximum amount that could be borrowed under the Comerica Bank revolving credit facility was \$52.9 million, resulting in availability of \$39.6 million, net of letters of credit totaling \$13.3 million issued under the revolving credit facility, \$11.0 million of which secure our obligation to build certain roads and utilities facilities benefiting Holden Hills and Section N and \$2.3 million of which secure our obligation to construct and pay for certain utility infrastructure in Lakeway, Texas. Refer to "Debt Maturities and Other Contractual Obligations" below for a table illustrating the timing of principal payments due on our outstanding debt as of September 30, 2024.

In 2023, we made operating loans totaling \$2.3 million to Stratus Block 150, L.P. to facilitate the partnership's ability to pay ongoing costs of The Annie B project during the pre-construction period. In February 2024 and August 2024, we made additional operating loans of \$2.4 million and \$1.1 million, respectively, to Stratus Block 150, L.P. The loans are subordinate to The Annie B land loan and must be repaid before distributions may be made to the partners. Until February 2024, the interest rate on the loans was the one-month Bloomberg Short Term Bank Yield Index (BSBY) Rate plus 5.00 percent. In February 2024, the interest rate on the loans was changed to the one-month Term Secured Overnight Financing Rate (SOFR) plus 5.00 percent.

In June 2023, we made an operating loan of \$750 thousand to The Saint June, L.P. to support the partnership's ability to pay its construction loan interest, which had risen above the amount budgeted due to interest rate increases over the past two years. In October 2023 and January 2024, we made additional operating loans of \$250 thousand and \$339 thousand, respectively, to The Saint June, L.P., and the Class B Limited Partner made operating loans of \$250 thousand and \$339 thousand, respectively, to The Saint June, L.P. In April 2024, we made an additional operating loan of \$85 thousand to The Saint June, L.P., and the Class B Limited Partner made an additional operating loan of \$165 thousand to The Saint June, L.P. The loans bear interest at the one-month Term SOFR plus 5.00 percent, are subordinate to The Saint June construction loan and must be repaid before distributions may be made to the partners.

In third-quarter 2024, we contributed additional capital of \$400 thousand in cash, and the Class B limited partner contributed additional capital of \$3.6 million in cash, each to The Saint George Apartments, L.P. to support the partnership's ability to pay its construction loan interest, which had exceeded the amount budgeted due to interest rate increases over the past two years.

In February 2024, The Annie B land loan was modified to extend the maturity to September 1, 2025, and change the interest rate to Term SOFR Rate plus 3.00 percent. Under The Annie B land loan, Term SOFR Rate is defined as one-month Term SOFR plus 0.10 percent and is subject to a floor of 0.50 percent. In connection with the modification, we made a \$1.4 million principal payment on the loan and are required to make another principal payment of \$630 thousand in February 2025.

In June 2024, the Amarra Villas credit facility was modified to, among other things, extend the maturity date to June 19, 2026, change the interest rate to Term SOFR Rate plus 3.00 percent (subject to a floor of 5.00 percent) and lower the commitment amount from \$18.0 million to \$10.5 million. Under the Amarra Villas credit facility, Term SOFR Rate is defined as one-month Term SOFR plus 0.10 percent and is subject to a floor of 0.50 percent. Principal paydowns occur as homes are sold, and amounts are borrowed as homes are constructed. Paydowns made in connection with a sale of an Amarra Villas home reduce the commitment amount by the amount of the payment, and such amounts may not be re-borrowed.

In October 2024, The Saint June construction loan was modified to (i) extend the maturity date of the loan to October 2, 2025; (ii) increase the aggregate commitment under the loan by \$2.0 million to \$32.3 million; (iii) decrease the interest rate applicable margin from 2.85 percent to 2.35 percent; and (iv) require payment of an exit fee for prepayments and repayments of the loan of 1.00 percent of the principal amount of such amounts repaid, subject to certain exceptions. Accordingly, the loan bears interest at the one-month Term SOFR plus 2.35 percent, subject to a 3.50 percent floor. The loan is payable in monthly installments of principal and interest of approximately \$40,000, with the outstanding principal due at maturity. The Saint June, L.P. has an option to extend the maturity of the loan for an additional 12-month term if certain conditions are met. After closing costs, The Saint June, L.P. intends to use the remaining portion of the \$1.5 million proceeds of the loan primarily for partial repayment of operating loans to the partnership from Stratus and the Class B Limited Partner.

During the first nine months of 2024, we paid off the \$8.8 million Magnolia Place construction loan in connection with our sale of approximately 47 acres of undeveloped land, and we made principal payments of \$14.4 million on our Amarra Villas credit facility in connection with our sales of four Amarra Villas homes. We also increased borrowings under The Saint George, Holden Hills and The Saint June construction loans. Refer to Note 6 for further discussion.

We are currently discussing options to refinance the Kingwood Place construction loan, the Lantana Place construction loan and the Jones Crossing loan, with the expectation of tighter spreads and with potential additional proceeds. We expect to refinance the Kingwood Place construction loan on or before the December 6, 2024 maturity date. We also expect that, if market rates continue to decline, interest on our outstanding debt, all of which is variable rate, will continue to decline.

Our debt agreements require compliance with specified financial covenants. Refer to Note 6 and MD&A in our 2023 Form 10-K for a discussion of the financial covenants in our debt agreements. As of September 30, 2024, we were in compliance with all of our financial covenants.

Stratus' and its subsidiaries' debt arrangements, including Stratus' guaranty agreements, contain significant limitations that may restrict Stratus' and its subsidiaries' ability to, among other things: borrow additional money or issue guarantees; pay dividends, repurchase equity or make other distributions to equityholders; make loans, advances or other investments; create liens on assets; sell assets; enter into sale-leaseback transactions; enter into transactions with affiliates; permit a change of control or change in management; sell all or substantially all of its assets; and engage in mergers, consolidations or other business combinations. Our Comerica Bank revolving credit facility, Amarra Villas credit facility, The Annie B land loan, The Saint George construction loan, Kingwood Place construction loan and the Holden Hills construction loan require Comerica Bank's prior written consent for any common stock repurchases in excess of \$1.0 million or any dividend payments, which was obtained in connection with the special cash dividend and share repurchase programs. Any future declaration of dividends or decision to repurchase our common stock is at the discretion of our Board, subject to restrictions under our Comerica Bank debt agreements, and will depend on our financial results, cash requirements, projected compliance with covenants in our debt agreements, outlook and other factors deemed relevant by our Board. Our future debt agreements, future refinancings of or amendments to existing debt agreements or other future agreements may restrict our ability to declare dividends or repurchase shares.

Our project loans are generally secured by all or substantially all of the assets of the projects, and our Comerica Bank revolving credit facility is secured by substantially all of our assets other than those encumbered by separate project financing. In addition, we are typically required to guarantee all or part of the payment of our project loans, in some cases until certain development milestones and/or financial conditions are met, except for the Jones Crossing loan guaranty, which has generally been limited to non-recourse carve-out obligations since inception of the loan. We were released as guarantor under the Lantana Place construction loan guaranty in 2022 and the guaranty of The Saint June construction loan was changed to a 50.0 percent repayment guaranty upon completion of The Saint June in fourth-quarter 2023. The Kingwood Place construction loan has a 25.0 percent repayment guaranty, and The Saint George construction loan has a completion guaranty and a 25.0 percent repayment guaranty. The Holden Hills construction loan has a completion guaranty and a full repayment guaranty. The Annie B land loan, the Amarra Villas credit facility and the West Killeen Market construction loan each have a full repayment guaranty. Refer to Note 6 to our consolidated financial statements in our 2023 Form 10-K for additional discussion.

Our construction loans typically permit advances only in accordance with budgeted allocations and subject to specified conditions and require lender consent for changes to plans and specifications exceeding specified amounts. If the lender deems undisbursed proceeds insufficient to meet costs of completing the project, the lender may decline to make additional advances until the borrower deposits with the lender sufficient additional funds to cover the deficiency the lender deems to exist. The inability to satisfy a condition to receive advances for a specified time period after lender's refusal, or the failure to complete a project by a specified completion date, may be an event of default, subject to exceptions for force majeure.

#### **Debt Maturities**

The following table summarizes our debt maturities based on the principal amounts outstanding as of September 30, 2024 (in thousands):

	2024	2025	2026	2027	2028	Thereafter	Total
Comerica Bank revolving credit facility \$	— \$	— \$	— \$	— \$	— \$	— \$	— \$
Jones Crossing loan	—	—	22,581	—	—	—	22,581
The Annie B land loan	—	12,600	—	—	—	—	12,600
Construction loans:							
The Saint George	—	—	43,203	—	—	—	43,203
The Saint June <sup>a</sup>	30,540	—	—	—	—	—	30,540
Kingwood Place <sup>b</sup>	28,924	—	—	—	—	—	28,924
Lantana Place	86	355	384	21,982	—	—	22,807
Holden Hills	—	—	12,395	—	—	—	12,395
West Killeen Market	16	5,197	—	—	—	—	5,213
Amarra Villas credit facility	—	—	4,654	—	—	—	4,654
Total	\$ 59,566	\$ 18,152	\$ 83,217	\$ 21,982	\$ —	\$ —	\$ 182,917

- a. Includes operating loans from our third-party partner of \$753 thousand. The maturity date of The Saint June construction loan was October 2, 2024. In October 2024, The Saint June construction loan was modified to extend the maturity to October 2, 2025. We have the option to extend the maturity for an additional 12-month terms if certain conditions are met.
- b. The maturity date is December 6, 2024. We are currently discussing options to refinance the loan and expect to extend the loan on or before the maturity date.

The following table summarizes the weighted-average interest rate of each loan, all of which have variable rates, for the periods presented:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
Comerica Bank revolving credit facility <sup>a</sup>	— %	— %	— %	— %
Jones Crossing loan	7.68	7.57	7.69	7.16
The Annie B land loan	8.41	8.25	8.41	7.83
Construction loans:				
The Saint George <sup>b</sup>	7.69	7.66	7.70	7.63
The Saint June	8.16	8.13	8.18	7.76
Kingwood Place	8.16	7.87	8.18	7.56
Lantana Place	7.67	7.66	7.71	7.33
Holden Hills <sup>c</sup>	8.34	8.36	8.36	8.36
West Killeen Market	8.01	7.98	8.06	7.64
Amarra Villas credit facility	8.40	8.27	8.38	7.95
Magnolia Place <sup>d</sup>	—	8.63	—	7.89

- a. We did not have an outstanding balance during any of the periods presented. At September 30, 2024, the interest rate for the revolving credit facility was 8.88 percent.

- b. We did not have an outstanding balance during first-quarter 2023.
- c. We did not have an outstanding balance during first-quarter and second-quarter 2023.
- d. In February 2024, this loan was repaid with proceeds from the sale of approximately 47 acres of undeveloped land.

#### **Liquidity Outlook**

We had firm commitments totaling approximately \$15.3 million at September 30, 2024 primarily related to construction of The Saint George and Holden Hills. We have construction loans to fund these projected cash outlays for the projects over the next 12 months. However, we anticipate making operating loans to Stratus Block 150, L.P. and paying 60 percent of the costs of the Tecoma Improvements for which we have agreed to reimburse the Holden Hills partnership. As of September 30, 2024, the Holden Hills partnership had \$4.4 million remaining to complete the Tecoma Improvements. Also, we anticipate making future operating loans to Stratus Block 150, L.P. totaling up to \$2.6 million over the next 12 months to enable the partnership to pay debt service and project costs. The operating loans would bear interest at the one-month SOFR Rate plus 5.00 percent, would be subordinate to The Annie B land loan and would be repaid before distributions may be made to the partners.

We project that we will be able to meet our debt service and other cash obligations for at least the next 12 months. Our stabilized retail and multi-family properties (West Killeen Market, Jones Crossing – Retail, Lantana Place – Retail, Kingwood Place and The Saint June) are projected to generate sufficient cash flow to cover debt service over the next 12 months. We expect to sell additional Amara Villas homes and may sell certain lots or tracts of undeveloped land. For other projected pre-development costs, much of which are discretionary, and for our costs of the Tecoma Improvements and projected general and administrative expenses, we have cash on hand of \$19.6 million at September 30, 2024 and availability under our revolving credit facility (which matures on March 27, 2025) of approximately \$39.6 million as of September 30, 2024 which is expected to be sufficient to fund these cash requirements for the next 12 months.

We expect to successfully extend the maturities of, or to refinance, our outstanding debt that matures in the next 12 months, and to successfully extend or refinance our revolving credit facility prior to maturity. For future potential significant development projects, we would not plan to enter into commitments to incur material costs for the projects until we obtain what we project to be adequate financing to cover anticipated cash outlays. As discussed under "Business Strategy" above, our main source of revenue and cash flow is expected to come from sales of our properties to third parties or distributions from joint ventures, the timing of and proceeds from which are difficult to predict and depend on market conditions and other factors. We also generate cash flow from rental revenue in our leasing operations and from development and asset management fees received from our properties. Due to the nature of our development-focused business, we do not expect to generate sufficient recurring cash flow to cover our general and administrative expenses each period. However, we believe that the unique nature and location of our assets, and our team's ability to execute successfully on development projects, will provide us with positive cash flows and net income over time. No assurances can be given that the results anticipated by our projections will occur. Refer to Note 6 in this report and in our 2023 Form 10-K and "Risk Factors" included in Part I, Item 1A. of our 2023 Form 10-K for further discussion.

Our ability to meet our cash obligations over the longer term will depend on our future operating and financial performance and cash flows, including our ability to sell or lease properties profitably and extend or refinance debt as it becomes due, which is subject to economic, financial, competitive and other factors beyond our control.

#### **CRITICAL ACCOUNTING ESTIMATES**

There have been no changes in our critical accounting estimates from those discussed in our 2023 Form 10-K.

#### **RECENT ACCOUNTING STANDARDS**

In August 2023, the Financial Accounting Standards Board (the FASB) issued Accounting Standards Update (ASU), No. 2023-05, "Business Combinations – Joint Venture Formations." This ASU addresses the accounting for contributions made to a joint venture, upon formation, in a joint venture's separate financial statements. The pronouncement requires a joint venture to initially measure contributions at fair value upon formation, which is more relevant than the carrying amounts of the contributed net assets and would reduce equity method basis differences. The ASU is effective prospectively for all joint venture formations with a formation date on or after January 1, 2025. We do not expect the pronouncement to have a material effect on our consolidated financial statements.

In November 2023, the FASB issued ASU No. 2023-07, "Segment Reporting – Improvements to Reportable Segments Disclosures", which enhances disclosures of significant segment expenses regularly provided to the chief operating decision maker, extends certain annual disclosures to interim periods and permits more than one measure of segment profit or loss to be reported under certain conditions. The amendments are effective for fiscal years beginning after December 15, 2023 and early adoption of the amendment is permitted. We expect adoption of the pronouncement will lead to additional segment disclosure in our consolidated financial statements beginning with our annual report for 2024.

In December 2023, the FASB issued ASU No. 2023-09, "Income Taxes (Topic 740) – Improvements to Income Tax Disclosures". This ASU requires public business entities to disclose a tabular rate reconciliation of both percentages and reporting currency amounts on an annual basis. The ASU also requires disclosure of information on amount of income taxes paid disaggregated by federal, state and foreign taxes. This ASU is effective for annual periods beginning after December 15, 2024. We do not expect the pronouncement to have a material effect on our consolidated financial statements.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

In the ordinary course of business, we engage in certain activities that are not reflected on our consolidated balance sheets, generally referred to as off-balance sheet arrangements. For additional information regarding these types of activities, refer to the discussion about our firm commitments in "Capital Resources and Liquidity" above and Note 9 to our consolidated financial statements in our 2023 Form 10-K.

#### **CAUTIONARY STATEMENT**

This Quarterly Report on Form 10-Q contains forward-looking statements in which we discuss factors we believe may affect our future performance. Forward-looking statements are all statements other than statements of historical fact, such as plans, projections or expectations related to inflation, interest rates, supply chain constraints, our ability to pay or refinance our debt obligations as they become due, availability of bank credit, our ability to meet our future debt service and other cash obligations, projected future operating loans or capital contributions to our joint ventures, future cash flows and liquidity, the Austin and Texas real estate markets, the planning, financing, development, construction, completion and stabilization of our development projects, plans to sell, recapitalize, or refinance properties, future operational and financial performance, MUD reimbursements for infrastructure costs, regulatory matters, including the expected impact of the ETJ Law and related ongoing litigation, leasing activities, tax rates, future capital expenditures and financing plans, possible joint ventures, partnerships, or other strategic relationships, other plans and objectives of management for future operations and development projects, and potential future cash returns to stockholders, including the timing and amount of repurchases under our share repurchase program. The words "anticipate," "may," "can," "plan," "believe," "potential," "estimate," "expect," "project," "target," "intend," "likely," "will," "should," "to be" and any similar expressions or statements are intended to identify those assertions as forward-looking statements.

Under our Comerica Bank debt agreements, we are not permitted to repurchase our common stock in excess of \$1.0 million or pay dividends on our common stock without Comerica Bank's prior written consent, which was obtained in connection with our current \$5.0 million share repurchase program. Any future declaration of dividends or decision to repurchase our common stock is at the discretion of our Board, subject to restrictions under our Comerica Bank debt agreements, and will depend on our financial results, cash requirements, projected compliance with covenants in our debt agreements, outlook and other factors deemed relevant by our Board. Our future debt agreements, future refinancings of or amendments to existing debt agreements or other future agreements may restrict our ability to declare dividends or repurchase shares.

We caution readers that forward-looking statements are not guarantees of future performance, and our actual results may differ materially from those anticipated, expected, projected or assumed in the forward-looking statements. Important factors that can cause our actual results to differ materially from those anticipated in the forward-looking statements include, but are not limited to, our ability to implement our business strategy successfully, including our ability to develop, construct and sell or lease properties on terms our Board considers acceptable, increases in operating and construction costs, including real estate taxes, maintenance and insurance costs, and the cost of building materials and labor, increases in inflation and interest rates, supply chain constraints, our ability to pay or refinance our debt, extend maturity dates of our loans or comply with or obtain waivers of financial and other covenants in debt agreements and to meet other cash obligations, availability of bank credit, defaults by contractors and subcontractors, declines in the market value of our assets, market conditions or

corporate developments that could preclude, impair or delay any opportunities with respect to plans to sell, recapitalize or refinance properties, a decrease in the demand for real estate in select markets in Texas where we operate, particularly in Austin, changes in economic, market, tax, business and geopolitical conditions, potential U.S. or local economic downturn or recession, the availability and terms of financing for development projects and other corporate purposes, our ability to collect anticipated rental payments and close projected asset sales, loss of key personnel, our ability to enter into and maintain joint ventures, partnerships, or other strategic relationships, including risks associated with such joint ventures, any major public health crisis, eligibility for and potential receipt and timing of receipt of MUD reimbursements, industry risks, changes in buyer preferences, potential additional impairment charges, competition from other real estate developers, our ability to obtain various entitlements and permits, changes in laws, regulations or the regulatory environment affecting the development of real estate, opposition from special interest groups or local governments with respect to development projects, weather- and climate-related risks, environmental risks, litigation risks, including the timing and resolution of the ongoing litigation challenging the ETJ Law and our ability to implement any revised development plans in light of the ETJ Law, the failure to attract buyers or tenants for our developments or such buyers' or tenants' failure to satisfy their purchase commitments or leasing obligations, cybersecurity incidents and other factors described in more detail under the heading "Risk Factors" in Part I, Item 1A. of our 2023 Form 10-K, filed with the SEC.

Investors are cautioned that many of the assumptions upon which our forward-looking statements are based are likely to change after the date the forward-looking statements are made. Further, we may make changes to our business plans that could affect our results. We caution investors that we undertake no obligation to update our forward-looking statements, which speak only as of the date made, notwithstanding any changes in our assumptions, business plans, actual experience or other changes.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

Not applicable.

**Item 4. Controls and Procedures.**

(a) Evaluation of disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer, with the participation of management, have evaluated the effectiveness of our "disclosure controls and procedures" (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this quarterly report on Form 10-Q. Based on this evaluation, they have concluded that our disclosure controls and procedures were effective as of September 30, 2024.

(b) Changes in internal control over financial reporting. There was no change in our internal control over financial reporting that occurred during the quarter ended September 30, 2024, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1A. Risk Factors.

There have been no material changes to our risk factors previously disclosed in Part 1, Item 1A. "Risk Factors" of our 2023 Form 10-K.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

There were no unregistered sales of our equity securities during the three months ended September 30, 2024.

The following table provides a summary of repurchases of shares of our common stock by our company and any "affiliated purchaser" as defined by the SEC during the three months ended September 30, 2024, and the approximate dollar value of shares remaining available for purchase pursuant to our \$5.0 million share repurchase program as of September 30, 2024:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>a</sup>	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs <sup>a</sup>
July 1, 2024 through July 31, 2024	—	\$ —	—	\$ 5,000,000
August 1, 2024 through August 30, 2024	—	\$ —	—	\$ 5,000,000
September 1, 2024 through September 30, 2024	—	\$ —	—	\$ 5,000,000
Total	—	\$ —	—	\$ 5,000,000

a. On November 14, 2023, we announced that our Board approved a share repurchase program authorizing repurchases of up to \$5.0 million of our common stock. The timing, price and number of shares that may be repurchased under the program will be based on market conditions, applicable securities laws and other factors considered by management and the Capital Committee of the Board. Share repurchases under the program may be made from time to time through solicited or unsolicited transactions in the open market, in privately negotiated transactions or by other means in accordance with securities laws. The share repurchase program does not obligate us to repurchase any specific amount of shares, does not have an expiration date, and may be suspended, modified or discontinued at any time without prior notice.

### Item 5. Other Information.

During the quarter ended September 30, 2024, no director or officer of Stratus adopted or terminated any "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as such terms are defined in Item 408(a) of Regulation S-K.

Item 6. Exhibits.

Exhibit Number	Exhibit Title	Filed with this Form 10-Q	Incorporated by Reference		
			Form	File No.	Date Filed
<a href="#">2.1</a>	Agreement of Sale and Purchase, dated February 15, 2017, between Stratus Lakeway Center, LLC and FHF I Oaks at Lakeway, LLC.		8-K	001-37716	2/21/2017
<a href="#">3.1</a>	Composite Certificate of Incorporation of Stratus Properties Inc.	10-Q	001-37716		5/15/2023
<a href="#">3.2</a>	Second Amended and Restated By-Laws of Stratus Properties Inc., as amended effective August 3, 2017.	10-Q	001-37716		8/9/2017
<a href="#">4.1</a>	Investor Rights Agreement by and between Stratus Properties Inc. and Moffett Holdings, LLC dated as of March 15, 2012.	8-K	000-19989		3/20/2012
<a href="#">4.2</a>	Assignment and Assumption Agreement by and among Moffett Holdings, LLC, LCHM Holdings, LLC and Stratus Properties Inc., dated as of March 3, 2014.	13D	005-42652		3/5/2014
<a href="#">10.1</a>	Loan Agreement by and among The Saint June, L.P., as borrower, Texas Capital Bank, National Association, as administrative agent, and each of the lenders party thereto, dated June 2, 2021.	8-K	001-37716		6/8/2021
<a href="#">10.2</a>	Amended and Restated Note by and between The Saint June, L.P. and Texas Capital Bank, National Association dated August 13, 2021.	X			
<a href="#">10.3</a>	Note by and between The Saint June, L.P. and TexasBank dated August 13, 2021.	X			
<a href="#">10.4</a>	Note by and between The Saint June, L.P. and Texas Capital Bank effective October 2, 2024.	X			
<a href="#">10.5</a>	Guaranty Agreement by Stratus Properties Inc. for the benefit of Texas Capital Bank, National Association dated June 2, 2021 with respect to the Loan Agreement by and among The Saint June, L.P., as borrower, Texas Capital Bank, National Association, as administrative agent, and each of the lenders party thereto, dated June 2, 2021.	10-K	001-37716		3/31/2022
<a href="#">10.6</a>	Interest Rate Index Replacement Agreement dated January 3, 2023 with respect to the Loan Agreement by and among The Saint June, L.P., as borrower, Texas Capital Bank, National Association, as administrative agent, and each of the lenders party thereto, dated June 2, 2021.	10-K	001-37716		3/31/2023
<a href="#">10.7</a>	Amendment to Loan Agreement by and among The Saint June, L.P., as borrower, Stratus Properties Inc., as guarantor, Texas Capital Bank, as administrative agent, and each of the lenders party thereto, effective October 2, 2024.	X			
<a href="#">10.8</a>	Extension Agreement by and among The Saint June, L.P., as borrower, Stratus Properties Inc., as guarantor, Texas Capital Bank, as administrative agent, and each of the lenders party thereto, effective October 2, 2024.	X			
<a href="#">31.1</a>	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a).	X			
<a href="#">31.2</a>	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a).	X			
<a href="#">32.1</a>	Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350.	X			
<a href="#">32.2</a>	Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350.	X			



Exhibit Number	Exhibit Title	Filed with this Form 10-Q	Incorporated by Reference		
			Form	File No.	Date Filed
101.INS	XBRL Instance Document - the XBRL Instance Document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.	X			
101.SCH	Inline XBRL Taxonomy Extension Schema.	X			
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase.	X			
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase.	X			
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase.	X			
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase.	X			
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101).	X			

\* Indicates management contract or compensatory plan or arrangement.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STRATUS PROPERTIES INC.

By: /s/ Erin D. Pickens

Erin D. Pickens

Senior Vice President and  
Chief Financial Officer  
(authorized signatory and  
Principal Financial Officer and  
Principal Accounting Officer)

Date: November 13, 2024

S-1

**AMENDED AND RESTATED NOTE**

\$25,320,000.00

August 13, 2021

FOR VALUE RECEIVED, **THE SAINT JUNE, L.P.**, a Texas limited partnership ("**Borrower**"), hereby promises to pay to the order of **TEXAS CAPITAL BANK, NATIONAL ASSOCIATION**, a national banking association (together with its successors and assigns and any subsequent holders of this Note, "**Lender**"), as hereinafter provided, the principal sum of TWENTY-FIVE MILLION THREE HUNDRED TWENTY THOUSAND DOLLARS AND NO/100 DOLLARS (\$25,320,000.00) or so much thereof as may be advanced by Lender pursuant to the terms of that certain Loan Agreement, dated as of June 2, 2021 (as amended, restated, extended, supplemented or otherwise modified in writing from time to time, the "**Loan Agreement**"; the terms defined therein being used herein as therein defined), by and among Borrower, the lenders from time to time party thereto, and Texas Capital Bank, National Association, as Administrative Agent for the lenders (in such capacity, "**Administrative Agent**").

Borrower promises to pay interest on the unpaid principal amount of this Amended and Restated Note (this **Note**) from the date hereof until the Loans made by Lender are paid in full, at such interest rates and at such times as provided in the Loan Agreement. All payments of principal and interest shall be made to Administrative Agent for the account of Lender in Dollars in immediately available funds at Administrative Agent's principal office. If any amount is not paid in full when due hereunder, then such unpaid amount shall bear interest, to be paid upon demand, from the due date thereof until the date of actual payment (and before as well as after judgment) computed at the per annum rate set forth in the Loan Agreement.

This Note is secured by, among other things, a Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing (as amended, supplemented or restated from time to time, collectively, the "**Security Instrument**") dated of even date with the Loan Agreement, executed by Borrower in favor of Administrative Agent, for the benefit of the Lenders.

This Note is one of the Notes referred to in the Loan Agreement, is entitled to the benefits thereof and may be prepaid in whole or in part subject to the terms and conditions provided therein. This Note is also entitled to the benefits of the Guarantees. The Loans made by Lender shall be evidenced by an account maintained by Lender in the ordinary course of business. Lender may also attach schedules to this Note and endorse thereon the date, amount and maturity of its Loans and payments with respect thereto.

Upon the occurrence and continuation of one or more of the Events of Default specified in the Loan Agreement, all amounts then remaining unpaid on this Note shall become, or may be declared to be, immediately due and payable all as provided in the Loan Agreement and Administrative Agent shall have the right, at the sole discretion of Administrative Agent, to exercise any rights and remedies set forth in the Loan Agreement, Security Instrument and the other Loan Documents, and without notice, demand, presentment, notice of nonpayment or nonperformance, protest, notice of protest, notice of intent to accelerate, notice of acceleration, or any other notice or any other action (**ALL OF WHICH BORROWER HEREBY EXPRESSLY WAIVES AND RELINQUISHES**).

Time is of the essence with respect to all provisions of this Note and the Loan Documents.

THIS NOTE, AND ANY CLAIM, CONTROVERSY, OR DISPUTE ARISING OUT OF OR IN CONNECTION WITH THIS NOTE, SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS.

This Note is in renewal, extension, modification, amendment and/or restatement of, and in substitution and replacement for, but not extinguishment or novation of, that certain Note ("Prior Note"), dated June 2, 2021, executed by Borrower payable to the order of Lender, in the stated maximum principal amount of \$30,320,000.00. Borrower acknowledges that the liens and security interests securing the Prior Note are hereby ratified, continued, renewed, extended, modified, increased and/or brought forward in full force to secure payment of this Note.

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Signature Page Follows]

THIS NOTE AND THE OTHER LOAN DOCUMENTS REPRESENT THE FINAL AGREEMENT BETWEEN THE PARTIES AND MAY NOT BE CONTRADICTED BY EVIDENCE OF PRIOR, CONTEMPORANEOUS, OR SUBSEQUENT ORAL AGREEMENTS OF THE PARTIES. THERE ARE NO UNWRITTEN ORAL AGREEMENTS BETWEEN THE PARTIES.

IN WITNESS WHEREOF, Borrower, intending to be legally bound hereby, has duly executed this Note as of the day and year first written above.

The Saint June, L.P.,  
a Texas limited partnership

By: The Saint June GP, L.L.C., a Texas limited liability company, General Partner

By: STRS L.L.C., a Delaware limited liability company, Manager

By: Stratus Properties Inc., a Delaware corporation, Sole Member and Manager

By: \s\ Erin D. Pickens  
Erin D. Pickens,  
Senior Vice President

**NOTE**

\$5,000,000.00

August 13, 2021

FOR VALUE RECEIVED, **THE SAINT JUNE, L.P.**, a Texas limited partnership ("Borrower"), hereby promises to pay to the order of **TEXASBANK**, a Texas state bank (together with its successors and assigns and any subsequent holders of this Note, "Lender"), as hereinafter provided, the principal sum of FIVE MILLION NO/100 DOLLARS (\$5,000,000.00) or so much thereof as may be advanced by Lender pursuant to the terms of that certain Loan Agreement, dated as of June 2, 2021 (as amended, restated, extended, supplemented or otherwise modified in writing from time to time, the **Loan Agreement**"; the terms defined therein being used herein as therein defined), by and among Borrower, the lenders from time to time party thereto, and Texas Capital Bank, National Association, as Administrative Agent for the lenders (in such capacity, "Administrative Agent").

Borrower promises to pay interest on the unpaid principal amount of this Note (this **Note**) from the date hereof until the Loans made by Lender are paid in full, at such interest rates and at such times as provided in the Loan Agreement. All payments of principal and interest shall be made to Administrative Agent for the account of Lender in Dollars in immediately available funds at Administrative Agent's principal office. If any amount is not paid in full when due hereunder, then such unpaid amount shall bear interest, to be paid upon demand, from the due date thereof until the date of actual payment (and before as well as after judgment) computed at the per annum rate set forth in the Loan Agreement.

This Note is secured by, among other things, a Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing (as amended, supplemented or restated from time to time, collectively, the "**Security Instrument**") dated of even date with the Loan Agreement, executed by Borrower in favor of Administrative Agent, for the benefit of the Lenders.

This Note is one of the Notes referred to in the Loan Agreement, is entitled to the benefits thereof and may be prepaid in whole or in part subject to the terms and conditions provided therein. This Note is also entitled to the benefits of the Guaranties. The Loans made by Lender shall be evidenced by an account maintained by Lender in the ordinary course of business. Lender may also attach schedules to this Note and endorse thereon the date, amount and maturity of its Loans and payments with respect thereto.

Upon the occurrence and continuation of one or more of the Events of Default specified in the Loan Agreement, all amounts then remaining unpaid on this Note shall become, or may be declared to be, immediately due and payable all as provided in the Loan Agreement and Administrative Agent shall have the right, at the sole discretion of Administrative Agent, to exercise any rights and remedies set forth in the Loan Agreement, Security Instrument and the other Loan Documents, and without notice, demand, presentment, notice of nonpayment or nonperformance, protest, notice of protest, notice of intent to accelerate, notice of acceleration, or any other notice or any other action (**ALL OF WHICH BORROWER HEREBY EXPRESSLY WAIVES AND RELINQUISHES**).

Time is of the essence with respect to all provisions of this Note and the Loan Documents.

THIS NOTE, AND ANY CLAIM, CONTROVERSY, OR DISPUTE ARISING OUT OF OR IN CONNECTION WITH THIS NOTE, SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS.

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Signature Page Follows]**

THIS NOTE AND THE OTHER LOAN DOCUMENTS REPRESENT THE FINAL AGREEMENT BETWEEN THE PARTIES AND MAY NOT BE CONTRADICTED BY EVIDENCE OF PRIOR, CONTEMPORANEOUS, OR SUBSEQUENT ORAL AGREEMENTS OF THE PARTIES. THERE ARE NO UNWRITTEN ORAL AGREEMENTS BETWEEN THE PARTIES.

IN WITNESS WHEREOF, Borrower, intending to be legally bound hereby, has duly executed this Note as of the day and year first written above.

The Saint June, L.P.,  
a Texas limited partnership

By: The Saint June GP, L.L.C., a Texas limited liability company, General Partner

By: STRS L.L.C., a Delaware limited liability company, Manager

By: Stratus Properties Inc., a Delaware corporation, Sole Member and Manager

By: \s\ Erin D. Pickens  
Erin D. Pickens,  
Senior Vice President

**NOTE**

\$2,000,000.00

Effective Date: October 2, 2024

Execution Date: October 8, 2024

FOR VALUE RECEIVED, **THE SAINT JUNE, L.P.**, a Texas limited partnership ("Borrower"), hereby promises to pay to the order of **TEXAS CAPITAL BANK**, a Texas state bank, formerly known as Texas Capital Bank, National Association, a national banking association (together with its successors and assigns and any subsequent holders of this Note, **Lender**"), as hereinafter provided, the principal sum of TWO MILLION DOLLARS AND NO/100 DOLLARS (\$2,000,000.00) or so much thereof as may be advanced by Lender pursuant to the terms of that certain Loan Agreement, dated as of June 2, 2021 (as amended, restated, extended, supplemented or otherwise modified in writing from time to time, the "**Loan Agreement**"; the terms defined therein being used herein as therein defined), by and among Borrower, the lenders from time to time party thereto, and Texas Capital Bank, a Texas state bank, as Administrative Agent for the lenders (in such capacity, "**Administrative Agent**").

Borrower promises to pay interest on the unpaid principal amount of this Note (this **Note**) from the date hereof until the Loans made by Lender are paid in full, at such interest rates and at such times as provided in the Loan Agreement. All payments of principal and interest shall be made to Administrative Agent for the account of Lender in Dollars in immediately available funds at Administrative Agent's principal office. If any amount is not paid in full when due hereunder, then such unpaid amount shall bear interest, to be paid upon demand, from the due date thereof until the date of actual payment (and before as well as after judgment) computed at the per annum rate set forth in the Loan Agreement.

This Note is secured by, among other things, (i) an Amended and Restated Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing executed by Borrower in favor of Administrative Agent for the benefit of the Lenders of even date with Loan Agreement (as amended, supplemented or restated from time to time, the "**First Lien Deed of Trust**"), and recorded under Instrument Number 2021123810 of the real property records of Travis County, Texas against the property stated therein; and (ii) a Second Lien Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing executed by Borrower in favor of Administrative Agent for the benefit of the Lenders dated of even date herewith (as amended, supplemented or restated from time to time, the "**Second Lien Deed of Trust**" and together with the First Lien Deed of Trust, collectively, the "**Deeds of Trust**"), and recorded in the real property records of Travis County, Texas, against the property stated therein. The First Lien Deed of Trust, and the Second Lien Deed of Trust, collectively, will be referred to herein as the "**Security Instrument**").

This Note is one of the Notes referred to in the Loan Agreement, is entitled to the benefits thereof and may be prepaid in whole or in part subject to the terms and conditions provided therein. This Note is also entitled to the benefits of the Guaranties. The Loans made by Lender shall be evidenced by an account maintained by Lender in the ordinary course of business. Lender may also attach schedules to this Note and endorse thereon the date, amount and maturity of its Loans and payments with respect thereto.

Upon the occurrence and continuation of one or more of the Events of Default specified in the Loan Agreement, all amounts then remaining unpaid on this Note shall become, or may be declared to be, immediately due and payable all as provided in the Loan Agreement and Administrative Agent shall have the right, at the sole discretion of Administrative Agent, to exercise any rights and remedies set forth in the Loan Agreement, Security Instrument and the other Loan Documents, and without notice, demand, presentment, notice of nonpayment or nonperformance, protest, notice of protest, notice of intent to accelerate, notice of acceleration, or any other notice or any other action (**ALL OF WHICH BORROWER HEREBY EXPRESSLY WAIVES AND RELINQUISHES**).

Time is of the essence with respect to all provisions of this Note and the Loan Documents.

THIS NOTE, AND ANY CLAIM, CONTROVERSY, OR DISPUTE ARISING OUT OF OR IN CONNECTION WITH THIS NOTE, SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS.

**[Remainder of Page Intentionally Left Blank  
Signature Page Follows]**

THIS NOTE AND THE OTHER LOAN DOCUMENTS REPRESENT THE FINAL AGREEMENT BETWEEN THE PARTIES AND MAY NOT BE CONTRADICTED BY EVIDENCE OF PRIOR, CONTEMPORANEOUS, OR SUBSEQUENT ORAL AGREEMENTS OF THE PARTIES. THERE ARE NO UNWRITTEN ORAL AGREEMENTS BETWEEN THE PARTIES.

IN WITNESS WHEREOF, Borrower, intending to be legally bound hereby, has duly executed this Note as of the day and year first written above.

**BORROWER:**

The Saint June, L.P.,  
a Texas limited partnership

By: The Saint June GP, L.L.C., a Texas limited liability company, General Partner

By: STRS L.L.C., a Delaware limited liability company, Manager

By: Stratus Properties Inc., a Delaware corporation, Sole Member and  
Manager

By: \s\ Erin D. Pickens  
Erin D. Pickens,  
Senior Vice President

**AMENDMENT TO LOAN AGREEMENT**

THIS AMENDMENT TO LOAN AGREEMENT (this "**Amendment**") is executed as of October 8, 2024, but to be effective as of the Effective Date by and among Borrower, Guarantor, and Administrative Agent, and acknowledged and agreed to by Lenders.

EFFECTIVE DATE: October 2, 2024

BORROWER: The Saint June, L.P., a Texas limited partnership

ADMINISTRATIVE AGENT: Texas Capital Bank, a Texas state bank, formerly known as Texas Capital Bank, National Association, a national banking association

LENDERS: Lenders signatory to the Loan Agreement from time to time

GUARANTOR: Stratus Properties Inc., a Delaware corporation

PROPERTY:

Lot 1, Block "A", AMARRA DRIVE, PHASE 3, a subdivision in Travis County, Texas, according to the map or plat thereof recorded under Document No. 200900074, as further affected by Affidavit recorded under document No. 2014004354 of the Official Public Records of Travis County, Texas

**Recitals:**

A. Borrower and Administrative Agent executed a Loan Agreement (as amended, the "**Loan Agreement**") dated as of June 2, 2021, in connection with the construction loan from Administrative Agent, and Lenders thereto to Borrower to finance the costs of certain improvements to the Property (the "**Loan**").

B. To evidence the Loan, Borrower executed (i) the Amended and Restated Note dated August 13, 2021, in the stated principal amount of \$25,320,000.00, and payable to the order of Administrative Agent, as a Lender (the "**Original TCB Note**"), (ii) the Note dated of even date herewith, in the stated principal amount of \$2,000,000.00, and payable to the order of Administrative Agent, as a Lender (the "**New TCB Note**"), and (iii) the Note dated August 13, 2021, in the stated principal amount of \$5,000,000.00, and payable to the order of TexasBank, a Texas state bank, as assigned and assumed by Texas Capital Bank, as new payee of even date herewith (as amended, assigned and assumed, the "**TexasBank Note**" and together with the Original TCB Note, and the New TCB Note, collectively, the "**Note**").

C. The Note is secured in part by the Amended and Restated Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing executed by Borrower

in favor of Administrative Agent dated of even date with Loan Agreement (the '**First Lien Deed of Trust**'), and recorded under Instrument Number 2021123810 of the real property records of Travis County, Texas against the Property.

D. Additionally, the Note is secured in part by the Second Lien Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing executed by Borrower in favor of Administrative Agent dated of even date herewith (the '**Second Lien Deed of Trust**' and together with the First Lien Deed of Trust, collectively, the '**Deeds of Trust**'), and recorded under Instrument Number \*\_\_\_\_\_ of the real property records of Travis County, Texas, against the Property.

E. The Loan Agreement, the Note, the Deeds of Trust, and all other documents executed in connection with the Note are sometimes collectively referred to herein as the "Loan Documents."

F. Guarantor has guaranteed the payment of the Note and the performance of Borrower's obligations under the Loan Documents (subject to the limitations contained in the Guaranty executed by Guarantor) (the "Guaranty").

G. Borrower, Guarantor, and Administrative Agent have agreed to modify the Loan Agreement as stated herein.

THEREFORE, Borrower, Guarantor, and Administrative Agent agree as follows:

1. Recitals. The recitals above are incorporated herein by this reference thereto.

2. Terms. Capitalized terms not defined herein shall have the same meaning and definition as those defined and used in the Loan Agreement.

3. Principal Balances. The unpaid principal balance of the Original TCB Note is \$24,874,041.39, as of the Effective Date; the unpaid principal balance of the New TCB Note is \$2,000,000.00, as of the Effective Date; and the unpaid principal balance of the TexasBank Note is \$4,911,935.50, as of the Effective Date. Notwithstanding anything to the contrary contained in the Loan Agreement (including the provision in Section 2.10 of the Loan Agreement prohibiting further Advances under the Extension Period (First):

(i) \$445,959.00 remains available to draw under the Original TCB Note; \$88,064.00 remains available to draw under the TexasBank Note; and Borrower may draw Advances under the Original TCB Note (up to \$445,959.00) subject to compliance with the terms and conditions of Section III of the Loan Agreement.

(ii) Contemporaneously with the execution of this Amendment and other documents contemplated hereunder (including the New TCB Note, and the

Second Lien Deed of Trust), Lender will advance Borrower \$2,000,000.00 under the New TCB Note and Borrower may use those proceeds to re-pay or partially pre-pay loans from partners of Borrower and other of Borrower's partnership purposes.

4. **Principal Payments.** Pursuant to the Loan Agreement, Borrower hereby acknowledges and agrees that on the first Payment Date following the commencement of the Extension Period (First) until the Maturity Date (First Extended), Borrower shall be required to make Monthly Principal Payments each month in the amount of \$39,736.51.

5. **Commitment Increase.** As evidenced and secured by the New TCB Note, the parties hereto have agreed to increase the Aggregate Commitment from \$30,320,000.00 to \$32,320,000.00. Therefore, as of the Effective Date, the defined terms "Aggregate Commitment", and "Loan Amount" in the Loan Agreement are each amended and restated in their entireties and replaced with the below definitions, respectively. Furthermore, as of the Effective Date, Schedule I of the Loan Agreement is deleted in its entirety and replaced with a new Schedule I attached hereto.

**"Aggregate Commitment"** means, as of any date of determination, the aggregate of the Commitments of all the Lenders, less the sum of all principal payments made by Borrower, if any. As of the date hereof, the Aggregate Commitment is \$32,320,000.00.

**"Loan Amount"** means the amount of \$32,320,000.00.

6. **Decrease in Applicable Margin.** The parties hereto have agreed to decrease the Applicable Margin to 2.35%. Therefore, as of the Effective Date, the defined term "Applicable Margin" in the Loan Agreement is amended and restated in its entirety and replaced with the below definition.

**"Applicable Margin"** means a rate equal to two hundred thirty-five (235) basis points (2.35%) per annum.

7. **Exercise of Extension Period (First).** Under Section 2.10 of the Loan Agreement, Borrower has the right and option to extend the initial Maturity Date of the Loan, and Borrower hereby wishes to exercise its first of two options to extend such initial Maturity Date to the Maturity Date (First Extended). Notwithstanding Borrower's failure to timely give notice of its exercise of the Extension Period (First) or any failure to satisfy any of the other prerequisites of the Extension Period (First), the parties hereto agree that, as of the Effective Date, such initial Maturity Date is extended to the Maturity Date (First Extended) under the terms and conditions of the Loan Agreement.

8. **Exit Fee.** Borrower may prepay or repay the Loan (including partial repayments) at any time, subject to an exit fee in the amount of one percent (1.00%) of the principal amount

repaid in immediately available funds, payable to Administrative Agent contemporaneously with such repayment (the **'Exit Fee'**). The Exit Fee will be waived in the event: (a) the Loan is refinanced with Texas Capital Bank; (b) Texas Capital Bank's preferred agency vendor provides permanent financing for the Loan; or (c) the Property is sold to an unrelated third party in an arm's length transaction.

9. **Representations.** In order to induce Administrative Agent to enter into this Amendment and to modify and amend the Loan Documents, Borrower represents to Administrative Agent that the statements set forth in this Section 9, after giving effect to this Amendment, will be true, correct and complete:

(a) As of the Effective Date, all representations and warranties of Borrower contained in the Loan Agreement are true and correct as if made on the Effective Date.

(b) Borrower and Guarantor have the full power and authority to enter into this Amendment, to execute and deliver this Amendment, and to incur and perform the obligations provided for herein, all of which have been duly authorized by all necessary action.

(c) This Amendment has been duly executed and delivered by Borrower and Guarantor, and constitutes the valid and legally binding obligations of Borrower and Guarantor, enforceable against Borrower and Guarantor in accordance with its terms, subject to applicable bankruptcy, insolvency, reorganization, moratorium and other laws affecting the rights of creditors generally, and the exercise of judicial discretion in accordance with general principles of equity, regardless of whether considered in a proceeding at law or in equity.

(d) The liens, security interests and assignments created and evidenced by the Deeds of Trust are valid and subsisting. There are no offsets, claims or defenses to the Note, the Deeds of Trust, or any of the other Loan Documents.

10. **Conditions to Amendment.** The following are conditions to this Amendment and must be satisfied to Administrative Agent's satisfaction:

(a) Borrower and Guarantor have executed and delivered to Administrative Agent this Amendment and other documents to be executed and delivered in connection herewith;

(b) Borrower has paid to Administrative Agent a loan Extension Fee in the amount of \$80,800.00;

(c) Borrower has paid all expenses incurred by Administrative Agent in connection with this transaction, including appraisal fees, title policy premiums,

recording fees and closing costs, as applicable;

(d) Borrower has paid the fees and expenses of counsel to Administrative Agent incurred in connection with the preparation and negotiation of this Amendment and other documents executed and delivered in connection herewith;

(e) Borrower has paid for and provided to Administrative Agent a loan policy of title insurance in a form acceptable to Administrative Agent, in its sole and absolute discretion, issued by the Title Company, on a coinsurance or reinsurance basis (with direct access endorsement or rights) if required by Administrative Agent, in the maximum amount of the New TCB Note, insuring that the Security Instrument constitutes a valid second lien covering the Land and Improvements, subject only to those exceptions that Administrative Agent may approve in writing and containing those endorsements that Administrative Agent may require and which are available under applicable title insurance rules and regulations;

(f) Administrative Agent has received certificates of existence and good standing (or similar documentation) for Borrower and its general partner, certified by the Secretary of State or other governmental authority; and

(g) Borrower has provided Administrative Agent such other items as Administrative Agent may reasonably require.

Notwithstanding the terms and conditions of the Fee Letter, immediately upon Administrative Agent's grant, and Borrower's exercise, of the Extension Period (First), Borrower shall pay to Administrative Agent the Extension Fee in the amount set forth in Section 10(b) above. Furthermore, notwithstanding the terms and conditions of the Fee Letter, the second Extension Fee in the amount of \$80,800.00 shall be paid on or before the effective date of Extension Period (Second), as applicable.

11. Further Assurances. Borrower shall execute and deliver to Administrative Agent such further assurances and shall take such other further actions as Administrative Agent may from time to time reasonably request to further the intent and purpose of this Amendment, to maintain and protect the rights and remedies created in favor of the Administrative Agent under this Amendment, the Loan Agreement and any other of the Loan Documents, and to give, grant, confirm or perfect a lien and security interest on the Property or other assets of Borrower in favor of Administrative Agent pursuant to the terms of the Loan Documents.

12. Release. Borrower and Guarantor release, remise, acquit and forever discharge Administrative Agent, together with each Affiliate thereof and their respective officers, directors, employees, attorneys and agents (all of the foregoing the **Released Parties**"), from any and all actions and causes of action, judgments, executions, suits, debts, claims, counterclaims, defenses, demands, liabilities, obligations, damages and expenses prior to and including the Effective Date,

of any and every character, known or unknown, direct and/or indirect, at law or in equity, of whatsoever kind or nature, whether heretofore or hereafter accruing, for or because of any matter or things done, omitted or suffered to be done by any of the Released Parties and in any way directly or indirectly arising out of or in any way connected to this Amendment or the Loan Documents, or any of the transactions associated therewith, or the Property, including specifically, but not limited to, claims of usury, calculation or manipulation of any variable interest rate, lack of consideration, fraudulent transfer and lender liability. **THE FOREGOING RELEASE INCLUDES ACTIONS AND CAUSES OF ACTION, JUDGMENTS, EXECUTIONS, SUITS, DEBTS, CLAIMS, DEMANDS, LIABILITIES, OBLIGATIONS, DAMAGES AND EXPENSES ARISING AS A RESULT OF THE NEGLIGENCE AND/OR THE STRICT LIABILITY OF ONE OR MORE OF THE RELEASED PARTIES, BUT EXCLUDES THE GROSS NEGLIGENCE OR WILLFUL MISCONDUCT OF THE RELEASED PARTIES.**

13. Ratification. All terms and provisions of the Loan Agreement, except as specifically modified in this Amendment, shall remain in full force and effect.

14. Consent and Ratification by Guarantor. Guarantor consents to the modification of the Loan Agreement, as evidenced by this Agreement. The Guaranty executed by Guarantor for the benefit of Administrative Agent shall continue in full force and effect, and is hereby ratified and confirmed by Guarantor in all respects.

15. Modification. This Amendment is a modification of an existing loan. Borrower and Administrative Agent expressly agree that their intent is to modify the Loan Agreement, and that this Amendment does not constitute and shall not be construed as a novation of the Note or any of the Loan Documents.

16. Referenced Terms. This Amendment, and the New TCB Note are each a "Loan Document" within the meaning of the definition of "Loan Documents" in the Loan Agreement. Each reference in the Loan Documents to the "Loan Agreement", "hereunder", "hereof" or words of like import referring to the Loan Agreement shall collectively mean the Loan Agreement, as amended hereunder.

17. GOVERNING LAW. This Amendment and the Loan Documents shall be governed by and construed in accordance with the laws of the State of Texas and the laws of the United States of America applicable to transactions in Texas.

18. Miscellaneous. This Amendment shall be binding upon and inure to the benefit of the respective successors and assigns of Administrative Agent and Borrower, subject to any limitations in the Loan Documents concerning the sale or other transfer of the collateral property. Whenever used herein, the singular number shall include the plural and the plural the singular, and the use of any gender shall be applicable to all genders. The captions, headings, and arrangements used in this Amendment are for convenience only and do not in any way affect,

limit, amplify, or modify the terms and provisions hereof. In the event any one or more of the provisions contained in this Amendment, or in any other instrument referred to herein or executed in connection with or as security for the Note shall, for any reason, be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision of this Amendment or any such other instrument.

19. Counterparts. This Amendment may be separately executed in any number of counterparts, each of which shall be an original, but all of which, taken together, shall be deemed to constitute one and the same instrument.

[signature page follows]

THE LOAN DOCUMENTS REPRESENT THE FINAL AGREEMENT BETWEEN THE PARTIES AND MAY NOT BE CONTRADICTED BY EVIDENCE OF PRIOR, CONTEMPORANEOUS, OR SUBSEQUENT ORAL AGREEMENTS OF THE PARTIES.

THERE ARE NO UNWRITTEN ORAL AGREEMENTS BETWEEN THE PARTIES.

BORROWER:

**The Saint June, L.P.**  
a Texas limited partnership

By: The Saint June GP, L.L.C., a Texas limited liability company, General Partner

By: STRS L.L.C., a Delaware limited liability company, Manager

By: Stratus Properties Inc., a Delaware corporation, Sole Member and Manager

By: \s\ Erin D. Pickens  
Erin D. Pickens,  
Senior Vice President

GUARANTOR:

**Stratus Properties Inc.**  
a Delaware corporation

By: \s\ Erin D. Pickens  
Erin D. Pickens, Senior Vice President

ADMINISTRATIVE AGENT:

**Texas Capital Bank**  
a Texas state bank,  
f/k/a Texas Capital Bank, National Association  
a national banking association

By: \s\ Patrick Glenn  
Patrick Glenn, Vice President

*ACKNOWLEDGED AND AGREED TO BY LENDERS:*

**Texas Capital Bank**  
a Texas state bank,  
f/k/a Texas Capital Bank, National Association  
a national banking association

By: \s\ Patrick Glenn  
Patrick Glenn, Vice President

**SCHEDULE I**

Lenders

<b><u>Lender</u></b>	<b><u>Commitment</u></b>	<b><u>Pro Rata Share</u></b>
Texas Capital Bank	\$32,320,000.00	100.000000%
<b>Total</b>	<b>\$32,320,000.00</b>	<b>100.000000%</b>

Amendment to Loan Agreement Schedule I

Upon Recording, Return To:  
Patrick Glenn  
98 San Jacinto Boulevard, Suite 200  
Austin, Texas 78701

STATE OF TEXAS

COUNTY OF TRAVIS

**EXTENSION AGREEMENT**

EFFECTIVE DATE: October 2, 2024; executed on October 8, 2024

BORROWER: The Saint June, L.P., a Texas limited partnership

ADMINISTRATIVE AGENT: Texas Capital Bank, a Texas state bank, formerly known as Texas Capital Bank, National Association, a national banking association

LENDERS: Lenders signatory to the Loan Agreement from time to time

GUARANTOR: Stratus Properties Inc., a Delaware corporation

PROPERTY:

Lot 1, Block "A", AMARRA DRIVE, PHASE 3, a subdivision in Travis County, Texas, according to the map or plat thereof recorded under Document No. 200900074, as further affected by Affidavit recorded under document No. 2014004354 of the Official Public Records of Travis County, Texas

Recitals:

A. Borrower, Administrative Agent, and Lenders executed a Loan Agreement (as amended, the "**Loan Agreement**") dated as of June 2, 2021, in connection with the construction loan from Administrative Agent to Borrower to finance the costs of certain improvements to the Property (the "**Loan**").

B. To evidence the Loan, Borrower executed (i) the Amended and Restated Note dated August 13, 2021, in the stated principal amount of \$25,320,000.00, and payable to the order of Administrative Agent, as a Lender (as amended, the "**Original TCB Note**"), (ii) the Note dated of even date herewith, in the stated principal amount of \$2,000,000.00, and payable to the order of Administrative Agent, as a Lender (as amended, the "**New TCB Note**"), and (iii) the Note dated August 13, 2021, in the stated principal amount of \$5,000,000.00, and payable to the order of TexasBank, a Texas state bank, as assigned and assumed by Texas Capital Bank, as new payee of even date herewith (as amended, assigned and assumed, the "**TexasBank Note**" and together with the Original TCB Note, and the New TCB Note, collectively, the **Note**).

C. The Note is secured in part by the Amended and Restated Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing executed by Borrower in favor of Administrative Agent dated as of June 2, 2021 (as amended, modified, restated, or supplemented, the ***First Lien Deed of Trust***), and recorded under Instrument Number 2021123810 of the real property records of Travis County, Texas against the Property.

D. Additionally, the Note is secured in part by the Second Lien Deed of Trust, Assignment of Rents and Leases, Security Agreement and Fixture Filing executed by Borrower in favor of Administrative Agent dated of even date herewith (the ***Second Lien Deed of Trust*** and together with the First Lien Deed of Trust, collectively, the ***Deeds of Trust***), and recorded under Instrument Number \* \_\_\_\_\_ of the real property records of Travis County, Texas, against the Property.

E. The Loan Agreement, the Note, the Deeds of Trust, and all other documents executed in connection with the Note are sometimes collectively referred to herein as the ***Loan Documents***.

F. Guarantor has guaranteed the payment of the Note and the performance of Borrower's obligations under the Loan Documents (subject to the limitations contained in the Guaranty executed by Guarantor) (the ***Guaranty***).

G. Borrower has requested that Administrative Agent extend the Maturity Date of the Note, and Administrative Agent has agreed to such extension.

H. All capitalized terms not otherwise defined herein shall have the same meaning and definitions as those used in the Loan Agreement.

Agreement:

Now, Therefore, in consideration of the premises, and other valuable consideration, Borrower, Guarantor, Administrative Agent, and Participant Bank agree as follows:

1. Extension. Pursuant to Section 2.10 of the Loan Agreement, Borrower and Administrative Agent hereby agree to extend the Maturity Date of the Note to **October 2, 2025**. Borrower agrees that this Extension Agreement shall in no way affect or impair the Note, the Deeds of Trust, or any other liens securing the Note, which are acknowledged to be valid and subsisting, and agrees that the liens shall not in any manner be waived and shall be and remain in full force and effect.

2. Conditions to Extension. The following are conditions to this extension and must be satisfied to the Administrative Agent's satisfaction:

- (a) Borrower has executed and delivered to Administrative Agent this Agreement and other documents to be executed and delivered in connection herewith;
- (b) Borrower has paid to Administrative Agent a loan extension fee;

(c) Borrower has paid all expenses incurred by Administrative Agent in connection with this transaction, including appraisal fees, title policy endorsement premiums, recording fees and closing costs, as applicable;

(d) Borrower has paid the fees and expenses of counsel to Administrative Agent incurred in connection with the preparation and negotiation of this Agreement, and other documents executed and delivered in connection herewith; and

(e) Administrative Agent has received certificates of existence and good standing (or similar documentation) for Borrower and its general partner, certified by the Secretary of State or other governmental authority.

3. Effect of Agreement. Nothing in this Agreement shall be understood or construed to be a satisfaction or release in whole or in part of the Note, the Deeds of Trust, or any of the other Loan Documents. This Agreement is a modification of an existing loan. Borrower and Administrative Agent expressly agree that their intent is to extend the Note, and the Deeds of Trust, and that this Agreement does not constitute and shall not be construed as a novation of the Note, the Deeds of Trust, or any of the other Loan Documents.

4. Consent and Ratification by Guarantor. Guarantor consents to the extension of the Loan Documents, as evidenced by this Agreement. The Guaranty executed by Guarantor for the benefit of Administrative Agent shall continue in full force and effect, and is hereby ratified and confirmed by Guarantor in all respects.

5. Further Assurances. Borrower agrees to execute and deliver to Administrative Agent, promptly upon request from Administrative Agent, such other and further documents as may be reasonably necessary or appropriate to consummate this transaction.

6. Applicable Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Texas and the laws of the United States of America applicable to transactions in Texas.

7. Miscellaneous. This Agreement shall be binding upon and inure to the benefit of the respective successors and assigns of Administrative Agent and Borrower, subject to any limitations in the Loan Documents concerning the sale or other transfer of the collateral property. Whenever used herein, the singular number shall include the plural and the plural the singular, and the use of any gender shall be applicable to all genders. The captions, headings, and arrangements used in this Agreement are for convenience only and do not in any way affect, limit, amplify, or modify the terms and provisions hereof. In the event any one or more of the provisions contained in this Agreement, or in any other instrument referred to herein or executed in connection with or as security for the Note shall, for any reason, be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision of this Agreement or any such other instrument.

8. Counterparts. This Agreement may be separately executed in any number of counterparts, each of which shall be an original, but all of which, taken together, shall be deemed to constitute one and the same instrument.

**THIS AGREEMENT AND THE DOCUMENTS EXECUTED CONCURRENTLY HEREWITH REPRESENT THE FINAL AGREEMENT BETWEEN THE PARTIES AND MAY NOT BE CONTRADICTED BY EVIDENCE OF PRIOR, CONTEMPORANEOUS, OR SUBSEQUENT ORAL AGREEMENTS OF THE PARTIES. THERE ARE NO UNWRITTEN ORAL AGREEMENTS BETWEEN THE PARTIES.**

EXECUTED on the date or dates set forth in the acknowledgments below, to be effective as of the Effective Date.

**BORROWER:**

**The Saint June, L.P.**  
a Texas limited partnership

By: The Saint June GP, L.L.C., a Texas limited liability company, General Partner

By: STRS L.L.C., a Delaware limited liability company, Manager

By: Stratus Properties Inc., a Delaware corporation, Sole Member and  
Manager

By: \s\ Erin D. Pickens  
Erin D. Pickens,  
Senior Vice President

STATE OF TEXAS      §  
§  
COUNTY OF TRAVIS    §

THE FOREGOING INSTRUMENT WAS ACKNOWLEDGED before me this 30th day of October, 2024, by Erin D. Pickens, Senior Vice President of Stratus Properties Inc., a Delaware corporation, on behalf of said entity in its capacity as Sole Member and Manager of STRS L.L.C., a Delaware limited liability company, on behalf of said entity in its capacity as Manager of The Saint June GP, L.L.C., a Texas limited liability company, on behalf of said entity in its capacity as General Partner of The Saint June, L.P., a Texas limited partnership, on behalf of said entity, who is personally known to me.

[SEAL]

/s/ Leticia L. Silva

Notary Public in and for the State of Texas  
Printed Name: Leticia L. Silva  
My Commission Expires: 02-23-2027

GUARANTOR:

**Stratus Properties Inc.**  
a Delaware corporation

By: \s\ Erin D. Pickens  
Erin D. Pickens, Senior Vice President

STATE OF TEXAS §  
§  
COUNTY OF TRAVIS §

THE FOREGOING INSTRUMENT WAS ACKNOWLEDGED before me this 30th day of October, 2024, by Erin D. Pickens, Senior Vice President of Stratus Properties Inc., a Delaware corporation, on behalf of said entity, who is personally known to me and did take an oath.

[SEAL]

/s/ Leticia L. Silva

Notary Public in and for the State of Texas  
Printed Name: Leticia L. Silva  
My Commission Expires: 02-23-2027

ADMINISTRATIVE AGENT AND LENDER:

**Texas Capital Bank**  
a Texas state bank,  
f/k/a Texas Capital Bank, National Association  
a national banking association

By: \s\ Patrick Glenn  
Patrick Glenn, Vice President

STATE OF TEXAS      §  
                         §  
COUNTY OF TRAVIS    §

THE FOREGOING INSTRUMENT WAS ACKNOWLEDGED before me this 2nd day of September, 2024, by Patrick Glenn, Vice President of Texas Capital Bank, a Texas state bank, on behalf of said entity, who is personally known to me or who has produced Texas drivers license as identification, and did take an oath.

[SEAL]

/s/ Joanna Hayes

Notary Public in and for the State of Texas  
Printed Name: Joanna Hayes  
My Commission Expires: 04-09-2026

## Certification

I, William H. Armstrong III, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Stratus Properties Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 13, 2024

By: /s/ William H. Armstrong III  
William H. Armstrong III  
Chairman of the Board,  
President and Chief Executive Officer

## Certification

I, Erin D. Pickens, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Stratus Properties Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 13, 2024

By: /s/ Erin D. Pickens  
Erin D. Pickens  
Senior Vice President and  
Chief Financial Officer

Certification Pursuant to 18 U.S.C. Section 1350  
(Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

In connection with the Quarterly Report on Form 10-Q of Stratus Properties Inc. (the "Company") for the quarter ended September 30, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), William H. Armstrong III, as Chairman of the Board, President and Chief Executive Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 13, 2024

By: /s/ William H. Armstrong III  
William H. Armstrong III  
Chairman of the Board,  
President and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

This certification shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

Certification Pursuant to 18 U.S.C. Section 1350  
(Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

In connection with the Quarterly Report on Form 10-Q of Stratus Properties Inc. (the "Company") for the quarter ended September 30, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Erin D. Pickens, as Senior Vice President and Chief Financial Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of her knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 13, 2024

By: /s/ Erin D. Pickens  
Erin D. Pickens  
Senior Vice President and  
Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

This certification shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.