



# Amdocs Limited

## NASDAQ: DOX

Fiscal Q2 2025 Earnings Presentation

May 7, 2025

**Shuky Sheffer**

President & CEO

**Tamar Rapaport-Dagim**

CFO & COO



# Disclaimer

The information contained herein in this presentation or delivered or to be delivered to you during this presentation does not constitute an offer, expressed or implied, or a recommendation to do any transaction in Amdocs Limited securities or in any securities of its affiliates or subsidiaries.

This presentation and the comments made by members of Amdocs management in conjunction with it can be found on the Investor Relations section of our website, and, as always, a copy of today's prepared remarks will also be posted immediately following the conclusion of this call. This presentation includes information that constitutes forward-looking statements made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995, including statements about Amdocs' growth and business results in future quarters and years. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be obtained or that any deviations will not be material. Such statements involve risks and uncertainties that may cause future results to differ from those anticipated. These risks include, but are not limited to, the effects of general macroeconomic conditions, prevailing level of macroeconomic, business and operational uncertainty, including as a result of geopolitical events or other regional events or pandemics, changes to trade policies including tariffs and trade restrictions, as well as the current inflationary environment, and the effects of these conditions on the Company's customers' businesses and levels of business activity, including the effect of the current economic uncertainty and industry pressure on the spending decisions of the Company's customers. Amdocs' ability to grow in the business markets that it serves, Amdocs' ability to successfully integrate acquired businesses, adverse effects of market competition, rapid technological shifts that may render the Company's products and services obsolete, security incidents, including breaches and cyberattacks to our systems and networks and those of our partners or customers, potential loss of a major customer, our ability to develop long-term relationships with our customers, our ability to successfully and effectively implement artificial intelligence and Generative AI in the Company's offerings and operations, and risks associated with operating businesses in the international market. Amdocs may elect to update these forward-looking statements at some point in the future; however, Amdocs specifically disclaims any obligation to do so. These and other risks are discussed at greater length in Amdocs' filings with the Securities and Exchange Commission, including in our Annual Report on Form 20-F for the fiscal year ended September 30, 2024 filed on December 17, 2024, and our Form 6-K furnished for the first quarter of fiscal 2025 on February 18, 2025.

This presentation includes non-GAAP financial measures, including non-GAAP operating margin, free cash flow, revenue on a constant currency basis, non-GAAP net income, non-GAAP net income attributable to Amdocs Limited, and non-GAAP earnings per share. Free cash flow equals cash generated by operating activities less net capital expenditures. While in prior years Amdocs used normalized free cash flow, a measure of our operating performance, is further adjusted to exclude net capital expenditures related to the new campus development, payments for non-recurring and unusual charges (such as capital gains tax to be paid in relation to the divestiture of OpenMarket), and payments of acquisition related liabilities, Amdocs is no longer reporting normalized free cash flow. Normalized free cash flow is not comparable to free cash flow. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Amdocs believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Amdocs' results of operations in conjunction with the corresponding GAAP measures. Please refer to the appendix for a reconciliation of these metrics to the most comparable GAAP provision.

This presentation also includes pro forma metrics which exclude the financial impact of OpenMarket (divested on December 31, 2020) from fiscal year 2021. Please also review the information contained in Amdocs' press release dated February 4, 2025 with respect to earnings for fiscal Q1 2025. The press release contains additional information regarding Amdocs' outlook for fiscal year 2025 and certain non-GAAP metrics and their reconciliations.



# Earnings call agenda

## 1 Strategy & business performance update

**Shuky Sheffer,**  
President &  
Chief Executive Officer

## 2 Financial review & outlook

**Tamar Rapaport-Dagim,**  
Chief Financial Officer &  
Chief Operating Officer

## 3 Q&A

# Today's speakers



**Shuky Sheffer**

President & Chief Executive Officer



**Tamar Rapaport-Dagim**

Chief Financial Officer & Chief Operating Officer








# Shuky Sheffer

President & Chief Executive Officer

**Strategy and business performance update**

# Good Q2 Financial Results

 Revenue	 Non-GAAP operating margin <sup>(3)</sup>	 Free cash flow <sup>(3)(4)</sup>	 Non-GAAP EPS <sup>(3)</sup>	 12-month backlog
<b>\$1.13B</b>	<b>21.3%</b>	<b>\$156M</b>	<b>\$1.78</b>	<b>\$4.17B</b>
<b>+4.0% YoY<sup>(1)(2)</sup></b> <b>Above</b> the <b>midpoint</b> of guidance	<b>+290bps YoY</b> Phase out of non-core, low-margin business activities Ongoing initiatives to drive efficiency gains	<b>\$181M</b> excluding restructuring payments Supported by <b>healthy</b> customer cash collections	<b>Above</b> the guidance <b>range</b> , due to a lower-than-expected non-GAAP effective tax rate	<b>+3.5% YoY pro forma<sup>(1)</sup></b> Strong pipeline to deal conversion

1. For comparison purposes, pro forma adjusts second quarter fiscal year 2024 revenue by approximately \$150 million and fiscal 2024 revenue by approximately \$600 million to reflect the end of certain low margin, non-core business activities; these activities substantially already ceased in the first quarter fiscal 2025 and are not included in the full year fiscal 2025 revenue outlook
2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period
3. Non-GAAP. See reconciliation tables in appendix
4. Free cash flow of \$156 million in the second fiscal quarter, comprised of cash flow from operations of \$172 million, less \$16 million in net capital expenditures, including \$25 million of restructuring payments



# Q2 Key Highlights



## Expanding with new and existing customers in North America

Strengthened relationship:  
Payment solutions, dealer commissions  
and expanded IT services



connectX SaaS solution



Consumer Cellular

NEW



## Achieving project milestones for many of the world's largest operators

Progressing AT&T mainframe-to-cloud  
migration using Amdocs' agentic paradigm



Delivered an advanced cloud-native platform  
to modernize and migrate IT systems to cloud



## Record quarter in managed services

Close to  
**100%** managed services  
contract renewals

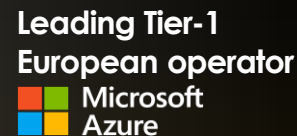
**~66%** Of total revenue

*Extended and expanded  
long-term agreements*



## Continued sales momentum in cloud

Cloud migration, partnering with  
Microsoft



End-to-end cloud modernization  
project



# Strategic Growth Framework

Designed to provide the market-leading innovation our customers need



Accelerate the journey to the **cloud**



**Digitally transform** the customer experience for consumer and B2B



Monetize the future market potential of **next-generation networks**



Deliver dynamic connected experiences by streamlining and **automating complex network ecosystems**



Simplify and accelerate the adoption of **Generative AI**



# Progress in Strategic Domains - Cloud



**Cloud** Accelerate the journey to the cloud

Strong  
partnerships



## Selected examples

## Business value

**Leading Tier-1  
European CSP**



Modernization and migration of Amdocs and non-Amdocs applications to the Microsoft Azure cloud

Enhance performance, accelerate innovation, and improve operational efficiency across its markets



Selected for data platforms and additional core systems upgrade and migration to AWS in next phase of cloud modernization project

Scalable, high-performance cloud infrastructure



Consolidate service order management solutions to a single cloud platform

Faster time-to-market for new services, greater business agility, and improved customer satisfaction

**Our market leadership, strong offering and rich pipeline supports  
another year of double-digit cloud growth in FY2025**

# Progress in Strategic Domains – Digital Modernization



## Digital modernization

Digitally transform the customer experience for consumer and B2B

### Selected examples

### Business value

 **Cloud-native connectX SaaS platform**

Quick launch of new digital brands and services

 **MarketONE** extension and expansion of capabilities

One-stop shop for digital subscriptions providing an aggregated and convenient experience for end users

 **eSIM go live**

Delivering innovative eSIM technology to millions of Telcel users

**Strong traction in our SaaS next-gen platforms**



**Growing list of customers**  
(selected)



**convera**

**Systegra**  
Nigeria

**RIZZ**  
WIRELESS US

 **Consumer Cellular**

**winity**  
TELECOM Brazil

**melon**  
South Africa

# Progress in Strategic Domains - Monetization of Next Generation Networks



## Monetization of Next Generation Networks

Monetize the future market potential of next-generation networks

### Selected examples

### Business value



Bulgaria

Convergent charging modernization

Reduce billing processing times by more than half and make customer-facing interactions almost twice as fast



Bill Experience



Bill Experience

Enhanced customer's billing experience with personalized bill design



El Salvador

BSS modernization

Current prepaid platform enhancement



Convergent charging and billing platform modernization

Unified platform to streamline operations, reduce complexity and improve customer experience

# Progress in Strategic Domains - Network Automation



## Network automation

Deliver dynamic connected experiences by streamlining and automating complex network ecosystems

### Selected examples

### Business value



Customer Engagement Platform integrated to Amdocs' Intelligent Networking Suite

Modernizing end-to-end customer journeys and redefining next-generation customer experiences



Network policy platform for multiple consumer lines of business

Allowing effective service monetization and expansion into new markets



Multi-year extension of OSS engagement

Enabling agility and faster time-to-market with assured service quality

**Positioned to meet strong demand for fiber deployment, orchestration, and digital infrastructure management as global service providers accelerate fiber expansion investments to launch converged, broadband and mobile service offerings**





# Progress in Strategic Domains – GenAI



## Generative AI Strategy Acceleration

A leading enabler of generative AI for the world's leading service providers



### Product & portfolio evolution



#### Data & AI

Evolving our data foundation capabilities to accelerate GenAI adoption including strategy, architecture, analytics and more



#### Launched new network AI agents

**Network deployment & network operations agents**

AI-powered tools for network design, rollout, and self-healing; built on Amdocs OSS, NVIDIA, and AWS



#### Launched Amdocs AI Factory

Powers AI demand monetization - **GPUaaS, LLMs, and vertical apps**

Powered by amAlz, Monetization Suite, NVIDIA, and Dell



### Commercial momentum



PoCs with several flagship customers producing highly compelling results



Continued pipeline expansion



Data and AI 'foundation' work enabling GenAI adoption



Supporting Tier-1 Canadian operator in their data and AI strategy

# Current Operating Environment



Macroeconomic uncertainty has risen, but we believe Amdocs is **relatively well positioned** to navigate the present environment due to our **unique** business model



**Rich** and **encouraging pipeline** of opportunities across a serviceable addressable market of nearly **\$60 billion**



As a **specialist software** and **services** provider to the global communications and media industry, we believe **Amdocs is not currently directly affected** by the announced tariffs



Working hard to **convert** new deals, leveraging **technology leadership**, project and operations **expertise**, and a proven ability to support **industry consolidation**

**We believe Amdocs is relatively well positioned to manage near-term uncertainty while monitoring for any indirect impacts on us and our customers' spending behavior**

# FY 2025 Outlook: On-track to Deliver Expected Double-Digital Total Shareholder Returns for the 5th Year Running

A

Revenue<sup>(1)(2)</sup>

**1.7%-3.7%**

YoY growth

Reiterating **2.7% midpoint** in pro forma, constant currency, while tightening the range

**Double-digit** cloud growth in FY2025

B

Free cash flow

**\$710m-\$730m**

**>90%** earning-to-cash flow conversion, and attractive **free cash flow yield<sup>(4)(5)</sup> of ~7%**

C

Non-GAAP EBIT<sup>(3)</sup>

**21.1% - 21.7%**

% margin

Tracking towards the guidance **midpoint**, up **300** bps from a year ago including **60-70** bps from internal efficiency gains

D

Non-GAAP EPS<sup>(3)</sup>

**6.5%-10.5%**

YoY growth

Positioned for **double-digit expected total shareholder returns<sup>(6)</sup>** in FY2025

1. For comparison purposes, pro forma adjusts second quarter fiscal year 2024 revenue by approximately \$150 million and fiscal 2024 revenue by approximately \$600 million to reflect the end of certain low margin, non-core business activities; these activities substantially already ceased in the first quarter fiscal 2025 and are not included in the full year fiscal 2025 revenue outlook

2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

3. Non-GAAP. See reconciliation tables in appendix

4. Yield = expected free cash flow of \$720M, the midpoint of FY2025 FCF guidance, as a percentage of Amdocs' market capitalization as of 5/7/2025

5. FY2025 excludes restructuring payments

6. Expected total shareholder return = Non-GAAP EPS growth plus dividend yield; FY2025E assumed midpoint of pro forma non-GAAP EPS outlook, and dividend yield based on quarterly rate of \$0.527 as of share price on 11/12/24





# Tamar Rapaport-Dagim

Chief Financial Officer & Chief Operating Officer

**Financial review & outlook**

# Q2 FY2025

## Financial Highlights

- Revenue, -9.4% YoY as reported, reflecting phase-out of certain business activities
- Revenue **+4.0%** YoY in pro forma<sup>(1)</sup> constant currency<sup>(2)</sup>
- Q2 revenue **above** the guidance midpoint, despite currency headwinds
- Significantly **improved** operating profitability reflecting phase out of low margin business activities and ongoing **efficiency** gains

- For comparison purposes, pro forma adjusts first quarter fiscal year 2024 revenue by approximately \$150 million and fiscal 2024 revenue by approximately \$600 million to reflect the end of certain low margin, non-core business activities; these activities substantially already ceased in the first quarter fiscal 2025 and are not included in the full year fiscal 2025 revenue outlook
- Constant currency. Assumes exchange rates in the current period were unchanged from the prior period
- Non-GAAP. See reconciliation tables in appendix

## Q2 2025 Results

### Q2 Revenue

**\$1,128 million**

Above guidance midpoint despite ~\$2M negative currency impact (\$1,105M - \$1,145M)

### Q2 Non-GAAP<sup>(3)</sup> Operating Margin

**21.3%, +290bps YoY**

+10 bps QoQ

### Q2 GAAP Diluted EPS

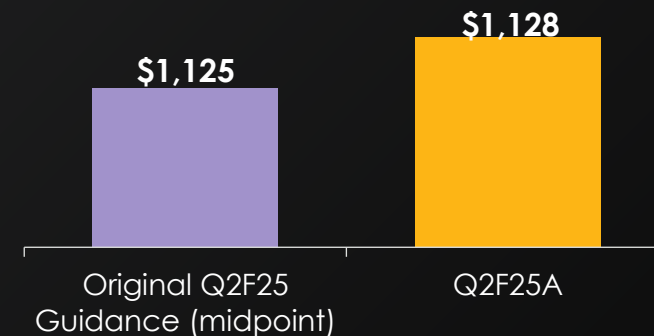
**\$1.45** above the guidance range (\$1.30 - \$1.38)

### Q2 Non-GAAP<sup>(3)</sup> Diluted EPS

**\$1.78** above the guidance range (\$1.67 - \$1.73)

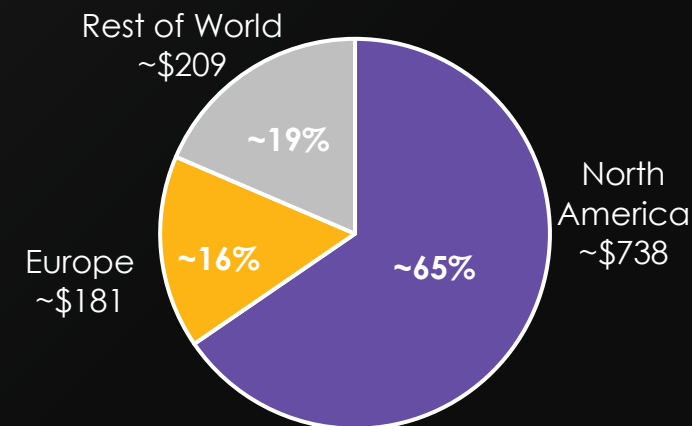
## Q2 2025 Revenue vs. Guidance

\$ Millions



## Q2 2025 Revenue by Region

\$ Millions



# Visibility & Business Resiliency: Managed Services

**Record** Managed Services

**~\$747M**

**~66%** of total revenue in Q2 2025

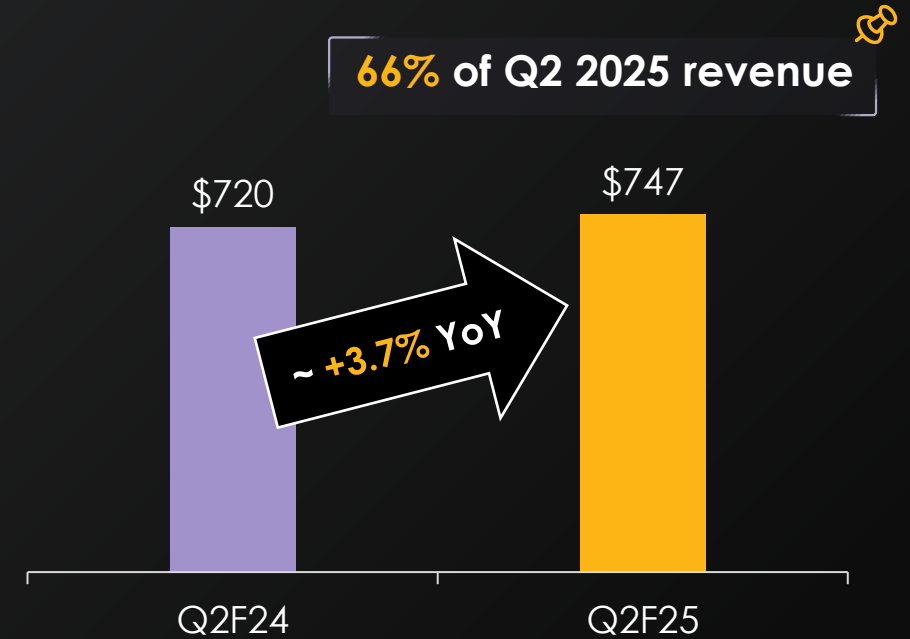


managed services  
contract renewals

## Managed Services Revenue: Q2 2025

\$ Millions

Managed services arrangements support business model resiliency with highly recurring revenue streams, multi-year engagements and high renewal rates, and may also include large-scale digital transformation projects



Multi-year managed services extension to manage M1's new cloud-native charging platform



Expanded managed services engagement to cover non-Amdocs applications



Extended long-term strategic relationship through 2030 to deliver enhanced managed services

# Balance Sheet & Cash Flow

Q2 2025 free cash flow<sup>(1)</sup> of **\$181 million** before ~\$25 million of restructuring payments

**Ample** liquidity to support ongoing business needs while retaining the capacity to fund future strategic growth investments

**DSO's**  
**77 days**  
+1 days YoY and -4 days QoQ  
DSO's may fluctuate from quarter to quarter  
Unbilled receivables net of deferred revenue declined by **\$25 million** sequentially in Q2, aggregating the short-term and long-term balances  
*The net difference between unbilled receivables and deferred revenue fluctuates from quarter to quarter, in line with normal business activities as well as progress on significant multi-year transformation programs we are currently running in North America.*

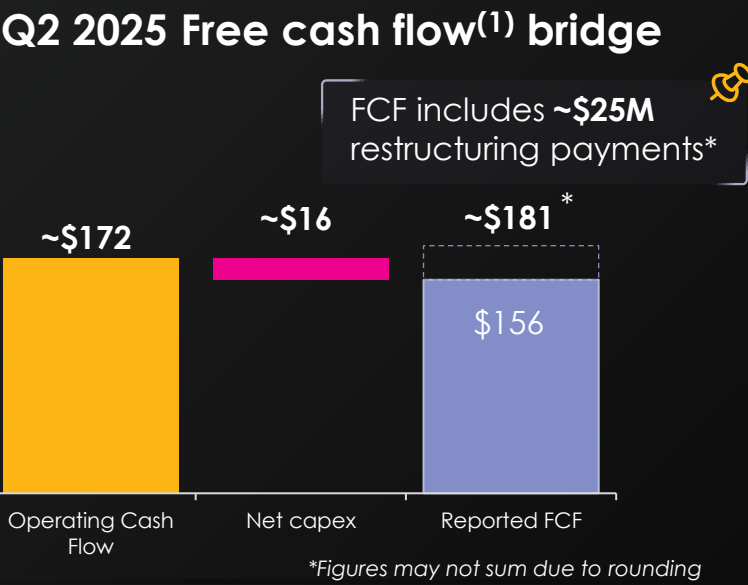
**Liquidity: Cash + Credit Facility**  
**\$824 million**

Ample liquidity including available \$500M revolving credit facility

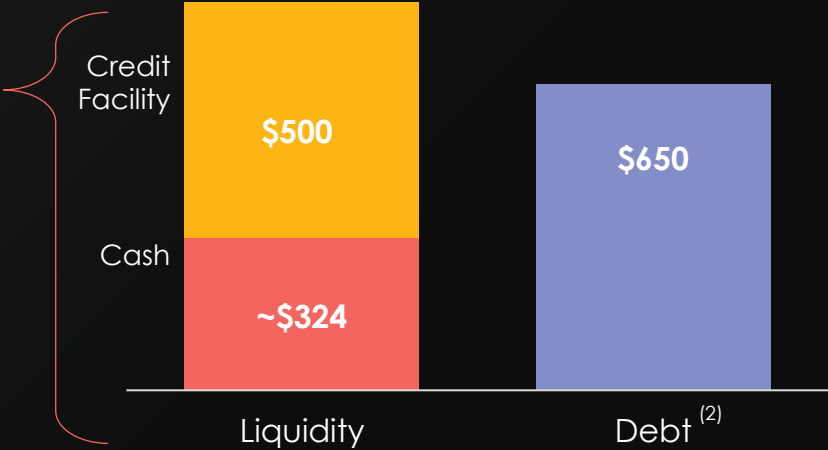
**Baa1**  
Moody's

**BBB**  
S&P

Committed to maintaining our Investment grade credit rating



**Cash, Credit Facility & Debt Position**  
\$ Millions, as of March 31, 2025



1. Non-GAAP. See reconciliation tables in appendix  
2. \$650M senior note, maturing June 2030



# Disciplined Capital Allocation

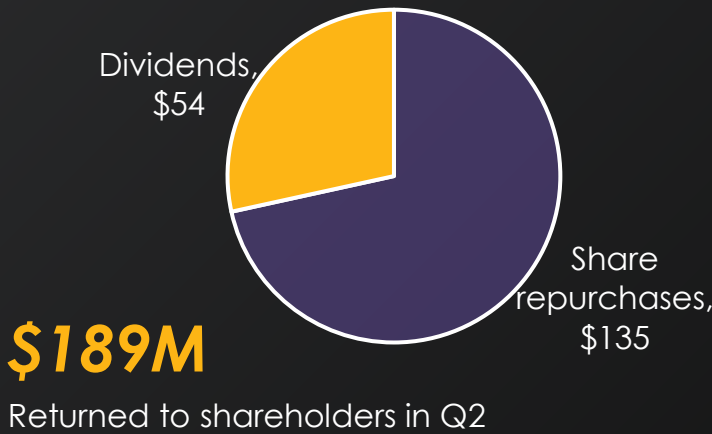
❖ **Reiterating** FY 2025 free cash flow<sup>(1)</sup> (FCF) of between **\$710-\$730M** before restructuring payments, equating to **>90%** cash conversion

❖ **~7%** free cash flow yield<sup>(2)</sup>

❖ Expects to return the **majority** of free cash flow to shareholders in FY2025

1. Non-GAAP. See appendix tables for reconciliation of FCF  
2. Yield = expected free cash flow of \$720M, the mid point of FY2025 FCF guidance before restructuring payments, as a percentage of Amdocs' market capitalization as of 5/7/2025  
3. FCF in FY2020, FY2021 and FY2022 is presented on a normalized basis, which mainly excludes net capital expenditures related to the new campus development; normalized FCF disclosure is not applicable as of FY2023 onward  
4. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/2/2021 and 11/8/2022 for reconciliation of normalized FCF in FY2020, FY2021 and FY2022  
5. FY2023 excludes \$20M restructuring payments  
6. FY2024 excludes \$75M restructuring payments  
7. FY2025 assumes midpoint of \$710-\$730M guidance range, before restructuring payments

## Q2 2025 Cash Returned to Shareholders \$ Millions



## Dividend

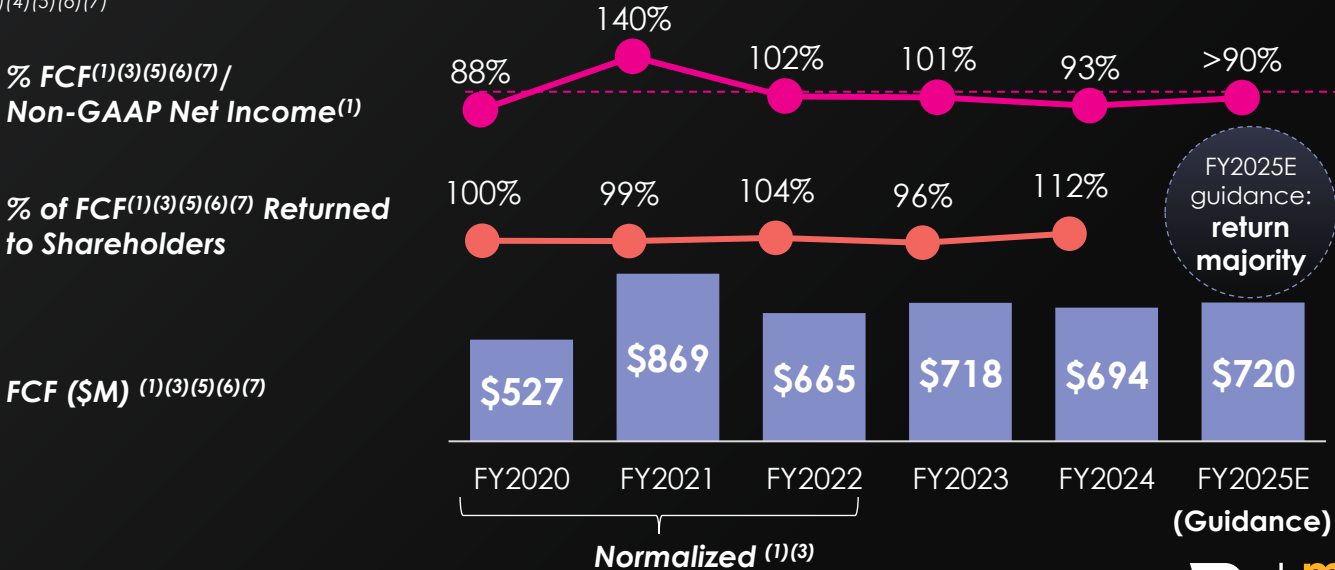
Board authorized quarterly dividend payment:  
**52.7 cents** Payable on July 25, 2025, to shareholders on record date of June 30, 2025

## Share Repurchase Authorization

**~\$1.26B** aggregate remaining share repurchase authorization, including **\$258M** existing share repurchase capacity as of March 31, 2025, and a new authorization of **\$1B** approved by board of directors, with no expiration date

## FCF: Five-year historical trend and FY2025E outlook

(1)(3)(4)(5)(6)(7)



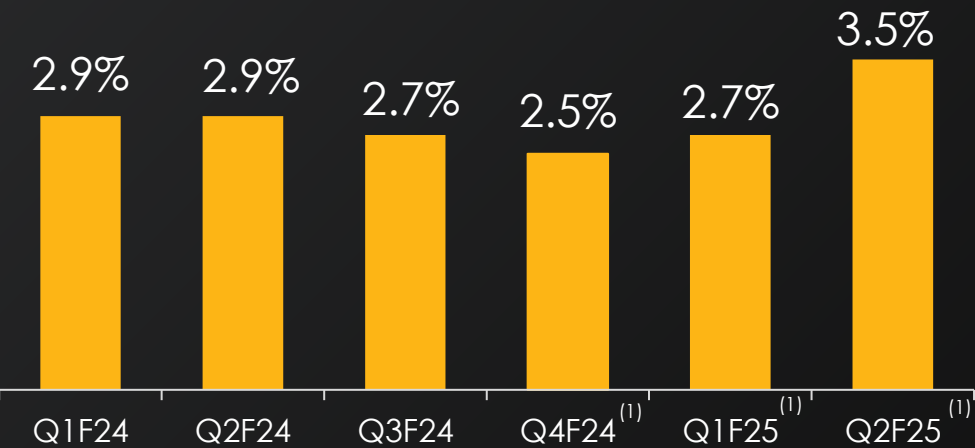
# Leading Indicators & Visibility: 12-Month Backlog

12-month backlog up **3.5%** on a pro forma<sup>(1)</sup> basis

12-month backlog increased by **+\$30M** QoQ in Q2 FY2025

1. For comparison purposes, pro forma adjusts first quarter fiscal year 2024 revenue by approximately \$150 million and fiscal 2024 revenue by approximately \$600 million to reflect the end of certain low margin, non-core business activities; these activities substantially already ceased in the first quarter fiscal 2025 and are not included in the full year fiscal 2025 revenue outlook

Quarterly 12-Month Backlog Growth YoY %



12-Month Backlog as of March 31, 2025

**\$4.17B**

Up **3.5%**

YoY on a pro-forma<sup>(1)</sup>, basis

## 12-month backlog includes:

- Anticipated revenue related to contracts
- Estimated revenue from **managed services** contracts
- Letters of intent
- Maintenance**
- Estimated **ongoing support** activities

## Leading Indicator



12-month backlog as percent of forward 12-month revenue

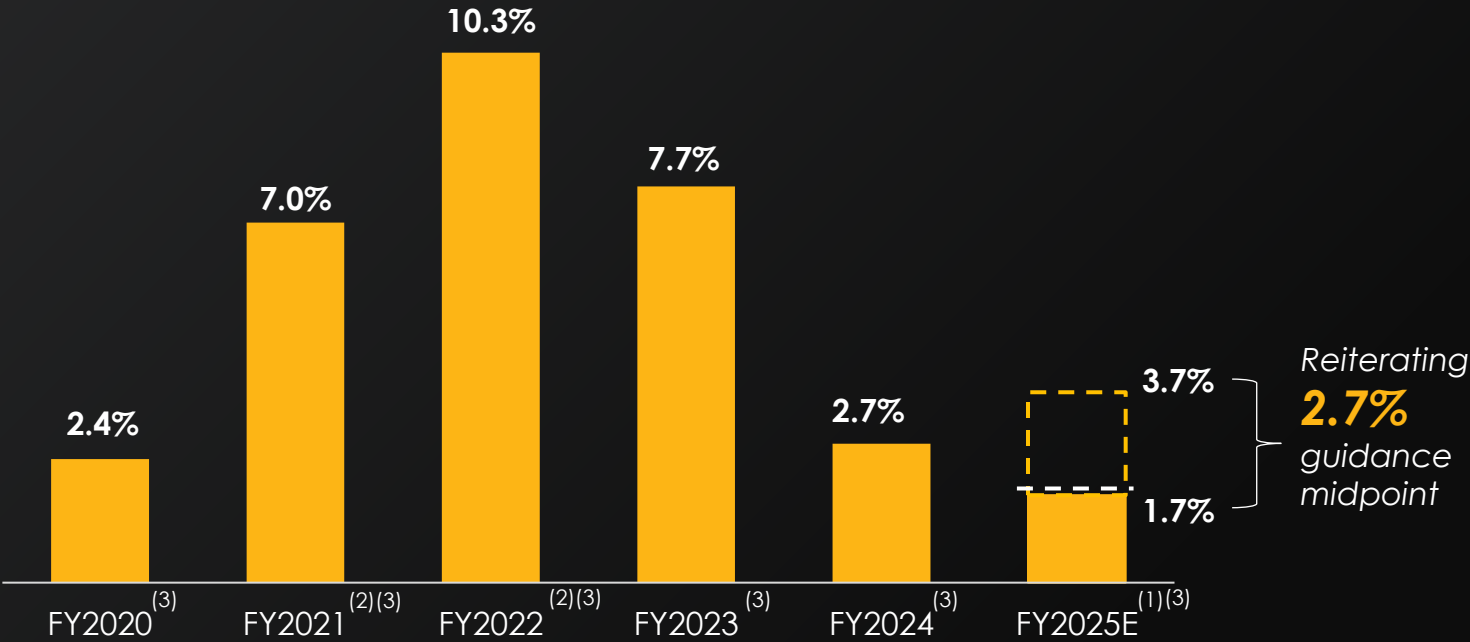
# FY2025 Revenue Growth Outlook

✦ **Reiterating** the **2.7%** midpoint of FY2025 revenue growth outlook of **1.7%-3.7% YoY** in pro forma<sup>(1)</sup> constant currency<sup>(3)</sup>

✦ **Cloud** on-track for another year of **double-digit** growth in FY2025E

- 1. For comparison purposes, pro forma adjusts first quarter fiscal year 2024 revenue by approximately \$150 million and fiscal 2024 revenue by approximately \$600 million to reflect the end of certain low margin, non-core business activities; these activities substantially already ceased in the first quarter fiscal 2025 and are not included in the full year fiscal 2025 revenue outlook
- 2. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021.
- 3. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

## Revenue Growth YoY% Growth Constant Currency<sup>(3)</sup>



# Enhanced Profitability Improvement

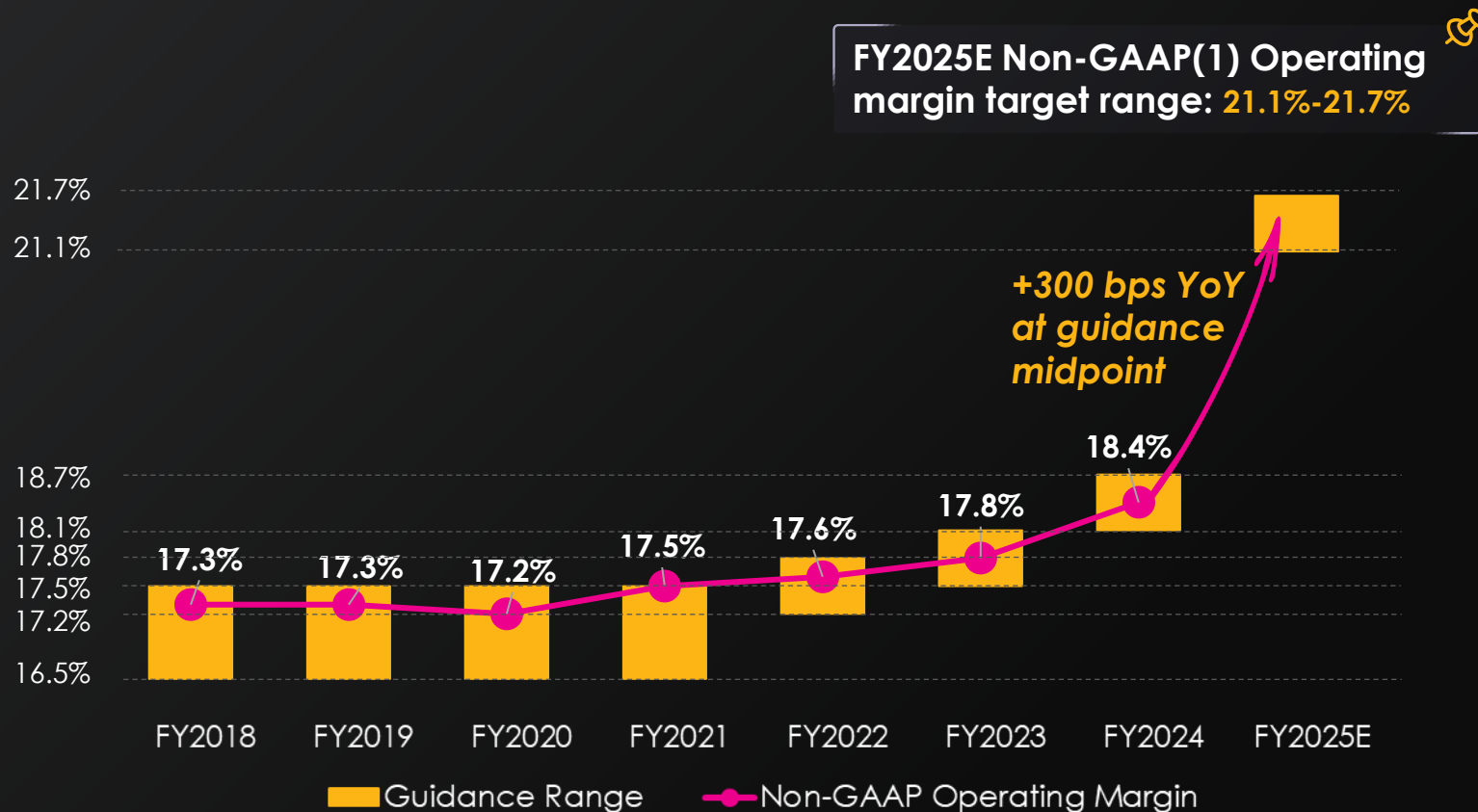
- ✦ Reiterating FY2025 non-GAAP<sup>(1)</sup> operating margin guidance of **21.1%-21.7%**, up **300 bps** YoY at midpoint
- ✦ Phase out of certain business activities expected to drive roughly **230 bps** of improvement
- ✦ Operational excellence, automation and gradual implementation of Gen AI will support about **60-70 bps** of margin expansion at the guidance midpoint

1. Non-GAAP. See reconciliation tables in appendix

2. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/8/2018, 11/12/19, 11/10/20, 11/2/2021, 11/8/2022, 11/7/2023 and 11/12/2024 for reconciliation of non-GAAP operating margin in FY2018, FY2019, FY2020, FY2021, FY2022, FY2023 and FY2024

## Annual Non-GAAP<sup>(1)</sup> Operating Margin: FY2018 – FY2025E<sup>(2)</sup>

\$ Millions

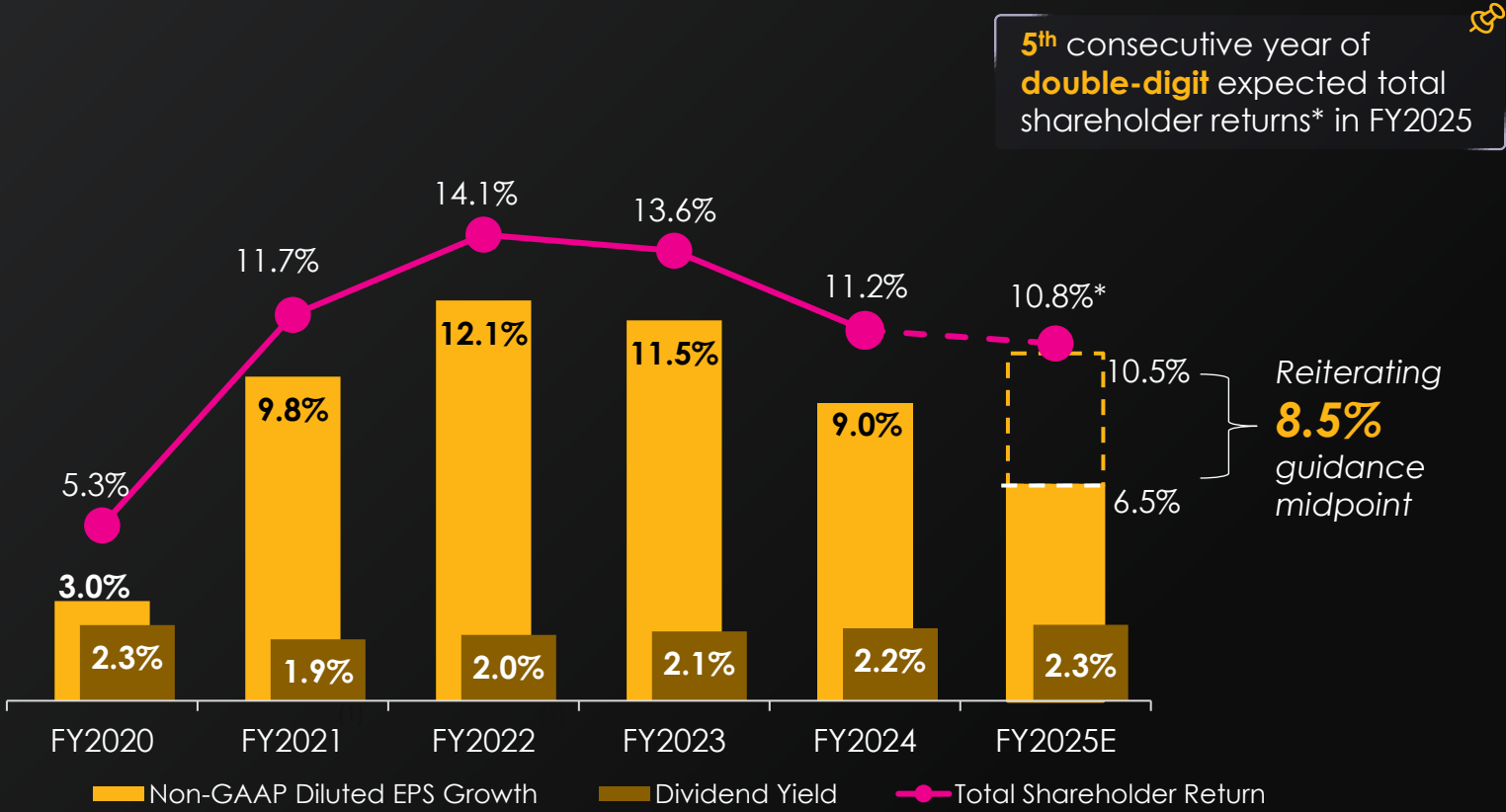




# Targeting double-digit expected total shareholder returns<sup>(3)</sup> for the 5th year running in FY2025E

✦ **Reiterating** non-GAAP<sup>(2)</sup> EPS growth of **6.5%-10.5%** in FY2025E

## Total Shareholder Return<sup>(3)(4)</sup> Non-GAAP<sup>(2)</sup> Diluted EPS Growth YoY % + Dividend Yield FY21 and FY22 non-GAAP EPS growth is presented pro forma<sup>(1)</sup>



- 1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021.
- 2. Non-GAAP. See reconciliation tables in appendix
- 3. Expected total shareholder return assumes Non-GAAP EPS growth plus dividend yield (based on fiscal year end closing share price); FY2025E assumed 8.5% midpoint of non-GAAP EPS outlook, and dividend yield based on quarterly rate of \$0.527 as of share price on 11/12/24
- 4. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/10/2020, 11/2/2021, 11/8/2022, 11/7/2023 and 11/12/2024 for non-GAAP reconciliation in FY2019, FY2020, FY2021, FY2022, FY2023 and FY2024

\*Non-GAAP<sup>(2)</sup> EPS growth of 8.5%, plus ~2.3% dividend yield

# Q&A





# Appendix

## Outlook & Reconciliation Tables

# Q3 & FY2025 Outlook

✦ Positioned to deliver **double-digit** expected total shareholder returns for the **fifth** year running

1. Non-GAAP. See reconciliation tables in appendix. Free cash flow outlook is before expected restructuring payments
2. For comparison purposes, pro forma adjusts fiscal 2024 revenue by approximately \$600 million to reflect the end of certain low margin, non-core business activities which substantially already ceased in the first quarter of fiscal 2025 and are not included in the full year fiscal 2025 revenue outlook
3. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

## Q3 Fiscal 2025 Outlook

Revenue	\$1,110 - \$1,1150 million
GAAP EPS	\$1.30 - \$1.38
Non-GAAP <sup>(1)</sup> EPS	\$1.68 - \$1.74
Share Count	111 million

## Full Year Fiscal 2025 Outlook

	Updated	Previous
<b>Revenue growth</b> As reported	(10.9)% - (9.1)%	(11.6)% - (8.4)%
<b>Revenue growth</b> Pro forma <sup>(2)</sup> Constant currency <sup>(3)</sup>	1.7% - 3.7%	1% - 4.5%
<b>GAAP EPS growth</b>	28.0% - 35.0%	27.0% - 34.0%
<b>Non-GAAP<sup>(1)</sup> EPS growth</b>	6.5% - 10.5%	6.5% - 10.5%
<b>Operating Margin</b> Non-GAAP <sup>(1)</sup>	21.1% - 21.7%	21.1% - 21.7%
<b>Effective Tax Rate</b> Non-GAAP <sup>(1)</sup>	15.0% - 17.0%	15.0% - 17.0%
<b>Free cash flow<sup>(1)</sup></b>	\$710-\$730 million	\$710-\$730 million



# Selected Financial Metrics

- a) During the three months ended December 31, 2024, we phased out several low-margin, non-core business activities, which were included in the prior periods numbers
- b) The amounts under "Purchase of property and equipment, net", include immaterial proceeds from sale of property and equipment for the six and three months ended March 31, 2025 and 2024, respectively

## AMDOCS LIMITED Selected Financial Metrics (In thousands, except per share data)

	Three months ended March 31,		Six months ended March 31,	
	2025 <sup>(a)</sup>	2024	2025 <sup>(a)</sup>	2024
Revenue	\$ 1,128,203	\$ 1,245,849	\$ 2,238,258	\$ 2,491,048
Non-GAAP operating income	240,106	229,434	475,504	454,675
Non-GAAP net income	201,017	183,620	389,894	367,453
Non-GAAP net income attributable to Amdocs Limited	200,259	182,697	388,417	365,773
Non-GAAP diluted earnings per share	\$ 1.78	\$ 1.56	\$ 3.44	\$ 3.12
Diluted weighted average number of shares outstanding	112,514	117,125	112,981	117,331

## Free Cash Flows (In thousands)

	Three months ended March 31,		Six months ended March 31,	
	2025	2024	2025	2024
Net Cash Provided by Operating Activities	\$ 172,461	\$ 132,657	\$ 278,014	\$ 315,044
Purchases of property and equipment, net (b)	(15,964)	(19,603)	(43,319)	(63,346)
Free Cash Flow	\$ 156,497	\$ 113,054	\$ 234,695	\$ 251,698

# Reconciliation Tables

## AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (In thousands)

Three Months Ended March 31, 2025 <sup>(a)</sup>								
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	Non- GAAP
Operating expenses:								
Cost of revenue	\$ 698,049	\$ -	\$ (12,356)	\$ (360)	\$ -	\$ -	\$ -	\$ 685,333
Research and development	81,796		(2,283)					79,513
Selling, general and administrative	134,625		(11,014)	(360)				123,251
Amortization of purchased intangible assets and other	15,998	(15,998)						-
Total operating expenses	930,468	(15,998)	(25,653)	(720)	-	-	-	888,097
Operating income	197,735	15,998	25,653	720	-	-	-	240,106
Interest and other expense, net	(8,465)					(69)		(8,534)
Income taxes	25,269						5,286	30,555
Net income	164,001	15,998	25,653	720	-	(69)	(5,286)	201,017
Net income attributable to noncontrolling interests	758							758
Net income attributable to Amdocs Limited	\$ 163,243	\$ 15,998	\$ 25,653	\$ 720	\$ -	\$ (69)	\$ (5,286)	\$ 200,259
Three Months Ended March 31, 2024								
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	Non- GAAP
Operating expenses:								
Cost of revenue	\$ 801,996	\$ -	\$ (13,248)	\$ 2,001	\$ -	\$ -	\$ -	\$ 790,749
Research and development	91,154		(2,256)					88,898
Selling, general and administrative	147,609		(10,841)					136,768
Amortization of purchased intangible assets and other	16,198	(16,198)						-
Restructuring charges	33,160				(33,160)			-
Total operating expenses	1,090,117	(16,198)	(26,345)	2,001	(33,160)	-	-	1,016,415
Operating income	155,732	16,198	26,345	(2,001)	33,160	-	-	229,434
Interest and other expense, net	(11,650)					4,004		(7,646)
Income taxes	24,657						13,511	38,168
Net income	119,425	16,198	26,345	(2,001)	33,160	4,004	(13,511)	183,620
Net income attributable to noncontrolling interests	923							923
Net income attributable to Amdocs Limited	\$ 118,502	\$ 16,198	\$ 26,345	\$ (2,001)	\$ 33,160	\$ 4,004	\$ (13,511)	\$ 182,697

# Reconciliation Tables

## AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (In thousands)

Six Months Ended March 31, 2025 <sup>(a)</sup>							
GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	Non- GAAP
Operating expenses:							
Cost of revenue	\$ 1,380,308	\$ -	\$ (25,606)	\$ (360)	\$ -	\$ -	\$ 1,354,342
Research and development	166,129		(4,554)				161,575
Selling, general and administrative	256,712		(22,013)	12,138			246,837
Amortization of purchased intangible assets and other	31,757	(31,757)					-
Restructuring charges	6,783			(6,783)			-
Total operating expenses	1,841,689	(31,757)	(52,173)	11,778	(6,783)	-	1,762,754
Operating income	396,569	31,757	52,173	(11,778)	6,783	-	475,504
Interest and other expense, net	(14,874)				5,979		(8,895)
Income taxes	65,842					10,873	76,715
Net income	315,853	31,757	52,173	(11,778)	6,783	(10,873)	389,894
Net income attributable to noncontrolling interests	1,477						1,477
Net income attributable to Amdocs Limited	\$ 314,376	\$ 31,757	\$ 52,173	\$ (11,778)	\$ 6,783	\$ (10,873)	\$ 388,417

Six Months Ended March 31, 2024							
GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	Non- GAAP
Operating expenses:							
Cost of revenue	\$ 1,614,740	\$ -	\$ (26,775)	\$ 3,584	\$ -	\$ -	\$ 1,591,549
Research and development	180,361		(4,123)				176,238
Selling, general and administrative	290,113		(21,527)				268,586
Amortization of purchased intangible assets and other	32,608	(32,608)					-
Restructuring charges	33,160			(33,160)			-
Total operating expenses	2,150,982	(32,608)	(52,425)	3,584	(33,160)	-	2,036,373
Operating income	340,066	32,608	52,425	(3,584)	33,160	-	454,675
Interest and other expense, net	(21,428)				5,538		(15,890)
Income taxes	50,491					20,841	71,332
Net income	268,147	32,608	52,425	(3,584)	33,160	(20,841)	367,453
Net income attributable to noncontrolling interests	1,680						1,680
Net income attributable to Amdocs Limited	\$ 266,467	\$ 32,608	\$ 52,425	\$ (3,584)	\$ 33,160	\$ (20,841)	\$ 365,773



# Thank YOU

 amdocs | make.it  
amazing

