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UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 FORM 10-Q â˜‘ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2024 OR â˜ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _____ TO _____ Commission File Number: 001-12421 Â NU SKIN ENTERPRISES, INC. Â Â (Exact name of registrant as specified in its charter) Â Delaware Â 87-0565309 (State or other jurisdiction of incorporation or organization) Â (IRS Employer Identification No.) Â 75 West Center Street Provo, UtahÂ 84601 Â Â (Address of principal executive offices, including zip code) Â Â (801) 345-1000 Â Â (Registrantâ€™s telephone number, including area code) Â Securities registered pursuant to Section 12(b) of the Act: Title of each class Â Trading Symbol(s) Â Name of each exchange on which registered Class A Common Stock, $.001 par value Â NUS Â New York Stock Exchange Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.Â YesÂ â˜‘Â Â NoÂ â˜ Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). YesÂ â˜‘Â Â NoÂ â˜ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of â€œlarge accelerated filer,â€ â€œaccelerated filer,â€ â€œsmaller reporting company,â€ and â€œemerging growth companyâ€ in Rule 12b-2 of the Exchange Act. Large accelerated filerÂ Â â˜‘ Accelerated filerÂ Â â˜ Non-accelerated filerÂ Â â˜ Smaller reporting companyÂ Â â˜ Emerging growth companyÂ Â â˜ If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.Â â˜ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YesÂ â˜Â Â NoÂ â˜‘ As of October 31, 2024, 49,711,020 shares of the registrantâ€™s Class A common stock, $.001 par value per share, were outstanding. NU SKIN ENTERPRISES, INC. QUARTERLY REPORT ON FORM 10-Q â€“ THIRD QUARTER 2024 TABLE OF CONTENTS Â Â Page Part I. Financial Information Â Â Item 1. Financial Statements (Unaudited): Â Â Â Consolidated Balance Sheets 1 Â Â Consolidated Statements of Income 2 Â Â Consolidated Statements of Comprehensive Income 3 Â Â Consolidated Statements of Stockholdersâ€™ Equity 4 Â Â Consolidated Statements of Cash Flows 6 Â Â Notes to Consolidated Financial Statements 7 Â Item 2. Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations 20 Â Item 3. Quantitative and Qualitative Disclosures about Market Risk 30 Â Item 4. Controls and Procedures 30 Â Â Â Â Â Â Â Â Part II. Other Information Â Â Item 1. Legal Proceedings 31 Â Item 1A. Risk Factors 31 Â Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 31 Â Item 3. Defaults Upon Senior Securities 31 Â Item 4. Mine Safety Disclosures 31 Â Item 5. Other Information 31 Â Item 6. Exhibits 32 Â Â Â Â Â Â Signature 33 In this Quarterly Report on Form 10-Q, references to â€œdollarsâ€ and â€œ$â€ are to United States (â€œU.S.â€) dollars. Nu Skin, Pharmanex, and ageLOC are our trademarks. The italicized product names used in this Quarterly Report on Form 10-Q are product names and also, in certain cases, our trademarks. Table of Contents PART I.Â FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS NU SKIN ENTERPRISES, INC. Consolidated Balance Sheets (Unaudited) (U.S. dollars in thousands) Â September 30, 2024 Â Â December 31, 2023 Â ASSETS Â Â Â Â Â Â Current assets: Â Â Â Â Â Â Cash and cash equivalents Â $ 227,751 Â Â $ 256,057 Â Current investments Â Â 10,077 Â Â Â 11,759 Â Accounts receivable, net Â Â 68,812 Â Â Â 72,879 Â Inventories, net Â Â 247,789 Â Â Â 279,978 Â Prepaid expenses and other Â Â 98,942 Â

Â Â 81,198 Â Total current assets Â Â 653,371 Â Â Â 701,871 Â Â Â Â Â Â Â Â Â Â Property and equipment, net Â Â 410,673 Â Â Â 432,965 Â Operating lease right-of-use assets Â Â 85,550 Â Â Â 90,107 Â Goodwill Â Â 99,885 Â Â Â 230,768 Â Other intangible assets, net Â Â 85,266 Â Â Â 105,309 Â Other assets Â Â 248,150 Â Â Â 245,443 Â Total assets Â $ 1,582,895 Â Â $ 1,806,463 Â Â Â Â Â Â Â Â Â Â LIABILITIES AND STOCKHOLDERSâ€™ EQUITY Â Â Â Â Â Â Â Â Current liabilities: Â Â Â Â Â Â Â Â Accounts payable Â $ 32,736 Â Â $ 43,505 Â Accrued expenses Â Â 246,615 Â Â Â 260,366 Â Current portion of long-term debt Â Â 60,000 Â Â Â 25,000 Â Total current liabilities Â Â 339,351 Â Â Â 328,871 Â Â Â Â Â Â Â Â Â Â Operating lease liabilities Â Â 68,351 Â Â Â 70,943 Â Long-term debt Â Â 373,470 Â Â Â 478,040 Â Other liabilities Â Â 94,848 Â Â Â 106,641 Â Total liabilities Â Â 876,020 Â Â Â 984,495 Â Â Â Â Â Â Â Â Â Â Commitments and contingencies (Notes 5 and 11) Â Â Â Â Â Â Â Â Â Â Â Â Â Â Stockholdersâ€™ equity: Â Â Â Â Â Â Â Â Class A common stock â€“ 500 million shares authorized, $0.001 par value, 90.6 million shares issued Â Â 91 Â Â Â 91 Â Additional paid-in capital Â Â 624,665 Â Â Â 621,853 Â Treasury stock, at cost â€“ 40.9 million and 41.1 million shares Â Â (1,563,878) Â Â (1,570,440) Accumulated other comprehensive loss Â Â (105,040) Â Â (100,006) Retained earnings Â Â 1,751,037 Â Â Â 1,870,470 Â Total stockholdersâ€™ equity Â Â 706,875 Â Â Â 821,968 Â Total liabilities and stockholdersâ€™ equity Â $ 1,582,895 Â Â $ 1,806,463 Â The accompanying notes are an integral part of these consolidated financial statements. 1 Table of Contents NU SKIN ENTERPRISES, INC. Consolidated Statements of Income (Unaudited) (U.S. dollars in thousands, except per share amounts) Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Revenue Â $ 430,145 Â Â $ 498,772 Â Â $ 1,286,532 Â Â $ 1,480,491 Â Cost of sales Â Â 128,682 Â Â Â 206,505 Â Â Â 383,828 Â Â Â 475,635 Â Gross profit Â Â 301,463 Â Â Â 292,267 Â Â 902,704 Â Â Â 1,004,856 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Operating expenses: Â Â Â Â Â Â Â Â Â Â Â Â Â Â Selling expenses Â Â 167,612 Â Â Â 187,750 Â Â 486,617 Â Â 561,039 Â General and administrative expenses Â Â 115,620 Â Â Â 130,882 Â Â Â 358,107 Â Â 401,825 Â Restructuring and impairment expenses Â Â â€” Â Â Â â€” Â Â 156,484 Â Â Â 9,787 Â Total operating expenses Â Â 283,232 Â Â Â 318,632 Â Â Â 1,001,208 Â Â Â 972,651 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Operating income (loss) Â Â 18,231 Â Â Â (26,365) Â Â (98,504) Â Â 32,205 Â Interest expense Â Â 6,500 Â Â Â 7,535 Â Â Â 20,545 Â Â Â 18,192 Â Other income (expense), net Â Â 1,567 Â Â Â (551) Â Â 1,800 Â Â Â 3,237 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Income (loss) before provision for income taxes Â Â 13,298 Â Â Â (34,451) Â Â (117,249) Â Â 17,250 Â Provision (benefit) for income taxes Â Â 4,996 Â Â Â 2,504 Â Â Â (6,760) Â Â 15,937 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Net income (loss) Â $ 8,302 Â Â $ (36,955) Â $ (110,489) Â $ 1,313 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Net income (loss) per share (Note 6): Â Â Â Â Â Â Â Â Â Â Â Â Â Â Basic Â $ 0.17 Â Â $ (0.74) Â $ (2.23) Â $ 0.03 Â Diluted Â $ 0.17 Â Â $ (0.74) Â $ (2.23) Â $ 0.03 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Weighted-average common shares outstanding (000s): Â Â Â Â Â Â Â Â Â Â Â Â Â Â Basic Â Â 49,707 Â Â Â 49,859 Â Â Â 49,645 Â Â Â 49,812 Â Diluted Â Â 49,733 Â Â Â 49,859 Â Â Â 49,645 Â Â 50,029 Â The accompanying notes are an integral part of these consolidated financial statements. 2 Table of Contents NU SKIN ENTERPRISES, INC. Consolidated Statements of Comprehensive Income (Unaudited) (U.S. dollars in thousands) Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Net income (loss) Â $ 8,302 Â Â $ (36,955) Â $ (110,489) Â $ 1,313 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Other comprehensive income (loss), net of tax: Â Â Â Â Â Â Â Â Â Â Â Â Â Â Foreign currency translation adjustment, net of taxes of zero for the three months endedÂ September 30, 2024 and 2023, and zero and $(68) for the nine months ended September 30, 2024 and 2023, respectively Â Â 14,985 Â Â Â (6,518) Â Â 6 Â Â Â (20,196) Net unrealized gains/(losses) on cash flow hedges, net of taxes of $262 and $(328) for the three months endedÂ September 30, 2024 and 2023, respectively and $(325) and $(990) for the nine months ended September 30, 2024 and 2023, respectively Â Â (949) Â Â 1,187 Â Â Â 1,178 Â Â Â 3,583 Â Reclassification adjustment for realized losses/(gains) in current earnings on cash flow hedges, net of taxes of $574 and $569 for the three months endedÂ September 30, 2024 and 2023, respectively and $1,716 and $1,577 for the nine months ended September 30, 2024 and 2023, respectively Â Â (2,081) Â Â (2,059) Â Â (6,218) Â Â (5,714) Â Â Â 11,955 Â Â Â (7,390) Â Â (5,034) Â Â (22,327) Comprehensive income (loss) Â $ 20,257 Â Â $ (44,345) Â $ (115,523) Â $ (21,014) The accompanying notes are an integral part of these consolidated financial statements. 3 Table of Contents NU SKIN ENTERPRISES, INC. Consolidated Statements of Stockholdersâ€™ Equity (Unaudited) (U.S. dollars in thousands) Â For the Three Months Ended September 30, 2024 Â Â Â Class A Common Stock Â Â Additional Paid-in Capital Â Â Treasury Stock Â Â Accumulated Other Comprehensive Loss Â Â Retained Earnings Â Â Total Â Balance at July 1, 2024 Â $ 91 Â Â $ 621,440 Â Â $ (1,564,090) Â $ (116,995) Â $ 1,745,718 Â Â $ 686,164 Â Net income Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â 8,302 Â Â 8,302 Other comprehensive income, net of tax Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â 11,955 Â Â â€” Â Â Â 11,955 Exercise of employee stock options (0.1 million shares)/vesting of stock awards Â Â â€” Â Â Â (265) Â Â 212 Â Â Â â€” Â Â Â â€” Â Â Â (53) Stock-based compensation Â Â â€” Â Â Â 3,490 Â Â Â â€” Â Â Â â€” Â Â Â 3,490 Â Â Â â€” Â Â Â â€” Â Â Â 3,490 Â Cash dividends Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (2,983) Â Â (2,983) Balance at September 30, 2024 Â $ 91 Â Â $ 624,665 Â Â $ (1,563,878) Â $ (105,040) Â $ 1,751,037 Â Â $ 706,875 Â Â For the Three Months Ended September 30, 2023 Â Â Â Class A Common Stock Â Â Additional Paid-in Capital Â Â Treasury Stock Â Â Accumulated Other Comprehensive Loss Â Â Retained Earnings Â Â Total Â Balance at July 1, 2023 Â $ 91 Â Â $ 615,579 Â Â $ (1,557,777) Â $ (101,446) Â $ 1,938,898 Â Â $ 895,345 Â Net loss Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (36,955) Â Â (36,955) Other comprehensive loss, net of tax Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (7,390) Â Â â€” Â Â Â (7,390) Repurchase of Class A common stock (Note 6) Â Â â€” Â Â Â â€” Â Â Â (13,011) Â Â â€” Â Â Â â€” Â Â Â (13,011) Exercise of employee stock options (0.1 million shares)/vesting of stock awards Â Â â€” Â Â Â (111) Â Â 70 Â Â Â â€” Â Â Â â€” Â Â Â (41) Stock-based compensation Â Â â€” Â Â Â 3,725 Â Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â 3,725 Â Cash dividends Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (19,486) Â Â (19,486) Balance at September 30, 2023 Â $ 91 Â Â $ 619,193 Â Â $ (1,570,718) Â $ (108,836) Â $ 1,882,457 Â Â $ 822,187 Â The accompanying notes are an integral part of these consolidated financial statements. 4 Table of Contents NU SKIN ENTERPRISES, INC. Consolidated Statements of Stockholdersâ€™ Equity (Unaudited) (U.S. dollars in thousands) Â For the Nine Months Ended September 30, 2024 Â Â Â Class A Common Stock Â Â Additional Paid-in Capital Â Â Treasury Stock Â Â Accumulated Other Comprehensive Loss Â Â Retained Earnings Â Â Total Â Balance at January 1, 2024 Â $ 91 Â Â $ 621,853 Â Â $ (1,570,440) Â $ (100,006) Â $ 1,870,470 Â Â $ 821,968 Â Net loss Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (110,489) Â Â (110,489) Other comprehensive loss, net of tax Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (5,034) Â Â â€” Â Â Â (5,034) Exercise of employee stock options (0.3 million shares)/vesting of stock awards Â Â â€” Â Â Â (8,566) Â Â 6,562 Â Â Â â€” Â Â Â â€” Â Â Â (2,004) Stock-based compensation Â Â â€” Â Â Â 11,378 Â Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â 11,378 Â Cash dividends Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (8,944) Â Â (8,944) Balance at September 30, 2024 Â $ 91 Â Â $ 624,665 Â Â $ (1,563,878) Â $ (105,040) Â $ 1,751,037 Â Â $ 706,875 Â Â For the Nine Months Ended September 30, 2023 Â Â Â Class A Common Stock Â Â Additional Paid-in Capital Â Â Treasury Stock Â Â Accumulated Other Comprehensive Loss Â Â Retained Earnings Â Â Total Â Balance at January 1, 2023 Â $ 91 Â Â $ 613,278 Â Â $ (1,569,061) Â $ (86,509) Â $ 1,939,497 Â Â $ 897,296 Â Net income Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â 1,313 Â Â Â 1,313 Â Other comprehensive loss, net of tax Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (22,327) Â Â â€” Â Â Â (22,327) Repurchase of Class A common stock (Note 6) Â Â â€” Â Â Â â€” Â Â Â (13,011) Â Â â€” Â Â Â â€” Â Â Â (13,011) Exercise of employee stock options (0.5 million shares)/vesting of stock awards Â Â â€” Â Â Â (6,613) Â Â 11,354 Â Â Â â€” Â Â Â â€” Â Â Â 4,741 Â Stock-based compensation Â Â â€” Â Â Â 12,528 Â Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â 12,528 Â Cash dividends Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â (58,353) Â Â (58,353) Balance at September 30, 2023 Â $ 91 Â Â $ 619,193 Â Â $ (1,570,718) Â $ (108,836) Â $ 1,882,457 Â Â $ 822,187 Â The accompanying notes are an integral part of these consolidated financial statements. 5 Table of Contents NU SKIN ENTERPRISES, INC. Consolidated Statements of Cash Flows (Unaudited) (U.S. dollars in thousands) Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Cash flows from operating activities: Â Â Â Â Â Â Net (loss) income Â $ (110,489) Â $ 1,313 Â Adjustments to reconcile net (loss) income to cash flows from operating activities: Â Â Â Â Â Â Â Â Impairment of goodwill, fixed assets and other intangibles Â Â 147,350 Â Â Â â€” Â Depreciation and amortization Â Â 53,361 Â Â Â 52,339 Â Non-cash lease expense Â Â 23,644 Â Â Â 24,967 Â Stock-based compensation Â Â 11,378 Â Â Â 12,528 Â Inventory write-down Â Â 5,104 Â Â Â 83,642 Â Foreign currency losses Â Â 2,238 Â Â Â 169 Â (Gain) loss on disposal of assets Â Â (337) Â Â 626 Â Deferred taxes Â Â (7,625) Â Â (9,969) Changes in operating assets and liabilities: Â Â Â Â Â Â Â Â Accounts receivable, net Â Â 5,074 Â Â (27,829) Inventories, net Â Â 24,948 Â Â Â (25,901) Prepaid expenses and other Â Â (21,174) Â Â 4,227 Â Other assets Â Â (4,061) Â Â Â (432) Accounts payable Â Â (10,556) Â Â (4,667) Accrued expenses Â Â (19,032) Â Â (43,062) Other liabilities Â Â (13,866) Â Â (3,479) Net cash provided by operating activities Â Â 85,957 Â Â Â 64,472 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Cash flows from investing activities: Â Â Â Â Â Â Â Â Purchases of property and equipment Â Â (29,000) Â Â (38,105) Proceeds on investment sales Â Â 18,378 Â Â Â 13,160 Â Purchases of investments Â Â (13,718) Â Â (16,883) Acquisitions (net of cash acquired) Â Â â€” Â Â Â (77,275) Net cash used in investing activities Â Â (24,340) Â Â (119,103) Â Â Â Â Â Â Â Â Â Â Â Â Â Â Cash flows from financing activities: Â Â Â Â Â Â Â Â Exercise of employee stock options and taxes paid related to the net shares settlement of stock awards Â Â (2,004) Â Â 4,741 Â Payment of cash dividends Â Â (8,944) Â Â (58,353) Repurchase of shares of common stock Â Â â€” Â Â Â (13,011) Finance lease principal payments Â Â (2,302) Â Â (2,382) Contingent consideration payments Â Â (6,300) Â Â â€” Â Payments of debt Â Â (85,000) Â Â (10,000) Proceeds from debt Â Â 15,000 Â Â Â 110,000 Â Net cash (used in) / provided by financing activities Â Â (89,550) Â Â 30,995 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Effect of exchange rate changes on cash Â Â (373) Â Â (7,775) Â Â Â Â Â Â Â Â Â Â Â Â Â Â Net decrease in cash and cash equivalents Â Â (28,306) Â Â (31,411) Â Â Â Â Â Â Â Â Â Â Â Â Â Â Cash and cash equivalents, beginning of period Â Â 256,057 Â Â Â 264,725 Â Â Â Â Â Â Â Â Â Â Â Â Â Â Cash and cash equivalents, end of period Â $ 227,751 Â Â $ 233,314 Â The accompanying notes are an integral part of these consolidated financial statements. 6 Table of Contents NU SKIN ENTERPRISES, INC. Notes to Consolidated Financial Statements 1. The Company Nu Skin Enterprises, Inc. (the â€œCompanyâ€) is a holding company, with Nu Skin being the primary operating unit.Â Nu Skin develops and distributes premium-quality, innovative beauty and wellness products that are sold worldwide under the Nu Skin, Pharmanex and ageLOC brands and a small number of other products and services.Â The Company reports revenue from nine segments, consisting of its seven geographic Nu Skin segmentsâ€”Americas, which includes Canada, Latin America and the United States; Mainland China; Southeast Asia/Pacific, which includes Indonesia, Malaysia, the Philippines, Singapore, Thailand, Vietnam, Australia, New Zealand, and other markets; Japan; Europe and Africa, which includes markets in Europe as well as South Africa; South Korea; and Hong Kong/Taiwan, which also includes Macauâ€”and two Rhyz segmentsâ€”Manufacturing, which includes manufacturing and packaging subsidiaries it has acquired; and Rhyz other, which includes other investments by its Rhyz business arm (the Companyâ€™s subsidiaries operating within each segment are collectively referred to as the â€œSubsidiariesâ€). 2. Summary of Significant Accounting Policies The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (â€œUS GAAPâ€) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by US GAAP for complete financial statements. The unaudited consolidated financial statements include the accounts of the Company and its Subsidiaries. All intercompany accounts and transactions are eliminated in consolidation. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal recurring adjustments, considered necessary for a fair statement of the Companyâ€™s financial information as of September 30, 2024, and for the three- and nine-month periods ended September 30, 2024 and 2023. The results of operations of any interim period are not necessarily indicative of the results of operations to be expected for the fiscal year. The consolidated balance sheet as of December 31, 2023 has been prepared using information from the audited financial statements at that date. For further information, refer to the consolidated financial statements and accompanying footnotes included in the Companyâ€™s Annual Report on Form 10-K for the year ended December 31, 2023. Accounting Pronouncements In November 2023, the Financial Accounting Standards Board (â€œFASBâ€) issued ASU 2023-07, Segment Reporting (Topic 280). The amendments in this ASU require disclosures, on an annual and interim basis, of significant segment expenses that are regularly provided to the chief operating decision maker (CODM), as well as the aggregate amount of other segment items included in the reported measure of segment profit or loss. This ASU requires that a public entity disclose the title and position of the CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss. Public entities will be required to provide all annual disclosures currently required by Topic 280 in interim periods, and entities with a single reportable segment are required to provide all the disclosures required by the amendments in the update and existing segment disclosures in Topic 280. This amendment is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective adoption. Early adoption is permitted. While the Company will adopt this standard with its fiscal 2024 annual filing. The Company does not expect the adoption of this guidance to have a material impact on its financial position, results of operations or cash flows, the Company will be required to provide enhanced segment disclosures beginning in the Annual Report for the fiscal year ended December 31, 2024 and subsequent interim periods. Reclassifications Certain prior period amounts have been reclassified to conform with current presentation. The Company reclassified $7.5 million and $18.2 million of interest expense from other income (expense), net to the interest expense line on the consolidated statement of income for the third quarter and first nine months of 2023, respectively. The reclassification had no impact on net income for the third quarter and first nine months of 2023. Inventory Inventories consist of the following (U.S. dollars in thousands): Â September 30, 2024 Â Â December 31, 2023 Â Raw materials Â $ 129,459 Â Â $ 140,133 Â Finished goods Â Â 118,330 Â Â Â 139,845 Â Total Inventory, net Â $ 247,789 Â Â $ 279,978 Â 7 Table of Contents Reserves of inventories consist of the following (U.S. dollars in thousands): Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Beginning balance Â $ 70,283 Â Â $ 41,017 Â Â $ 83,378 Â Â $ 37,267 Â Additions Â Â 1,584 Â Â Â 68,563 Â Â Â 5,104 Â Â Â 83,642 Â Write-offs Â Â (8,359) Â Â (7,347) Â Â (24,974) Â Â (18,676) Ending Balance Â $ 63,508 Â Â $ 102,233 Â Â $ 63,508 Â Â $ 102,233 Â Revenue Recognition Contract Liabilities â€“ Customer Loyalty Programs Contract liabilities, recorded as deferred revenue within the accrued expenses line in the consolidated balance sheets, include loyalty point program deferrals with certain customers which are accounted for as a reduction in the transaction price and are generally recognized as points are redeemed for additional products. The balance of deferred revenue related to contract liabilities as of September 30, 2024 and December 31,Â 2023 was $11.5 million and $12.6 million, respectively. The contract liabilities impact to revenue for the three-month periods ended September 30,Â 2024 and 2023 was an increase of $0.3 million and an increase of $0.8 million, respectively. The impact to revenue for the nine-month periods ended September 30, 2024, and 2023 was an increase of $1.1 million and an increase of $6.8 million, respectively. 3. Goodwill and Intangibles Goodwill The Companyâ€™s reporting units for goodwill are its operating segments, which are also its reportable segments, with the exception of Rhyz other. The Rhyz other segment is made up of three reporting units, which had goodwill of $12.6 million, $3.7 million and $4.7 million as of September 30, 2024, and $12.6 million, $19.6 million and $4.7 million as of December 31, 2023, respectively. During the three months ended June 30, 2024, the Company determined that the continued decline in the Companyâ€™s stock price and corresponding market capitalization as well as declines in some of the Companyâ€™s reporting unitsâ€™ forecasts were triggering events that required the Company to perform a quantitative impairment analysis for all reporting units. Based on the analysis, the Company concluded the fair values of certain of its reporting units were less than their carrying values. As a result, the Company recorded non-cash goodwill impairment charges of $130.9 million within restructuring and impairment expenses on the consolidated statement of income during the three months ended June 30, 2024. The impairment charges were $9.4 million for the Americas segment, $32.2 million for the Mainland China segment, $18.5 million for the Southeast Asia/Pacific segment, $16.0 million for the Japan segment, $29.3 million for the South Korea segment, $2.9 million for the Europe & Africa segment, $6.6 million for the Hong Kong/Taiwan segment and $15.9 million for the BeautyBio reporting unit within the Rhyz other segment. As part of the Companyâ€™s impairment analysis, the fair values of the reporting units were determined using the income approach. The income approach used level 3 inputs and utilized management estimates related to revenue growth rates, profitability margins, estimated future cash flows and discount rates. During the three months ended September 30, 2024, the Company determined that the continued decline in the Companyâ€™s stock price and corresponding market capitalization was a triggering event that required the Company to perform a quantitative impairment analysis for the Manufacturing and Rhyz other reporting units. Based on the analysis, the Company concluded the fair value of the Manufacturing and Rhyz other reporting units were in excess of their carrying amounts and no impairment charge was required.Â For goodwill, the estimated fair value of Manufacturing and Rhyz other reporting units exceeded the carrying value by approximately 2% - 8%; therefore, the reporting units are considered to be at risk of future impairment. The Manufacturing and Rhyz other reporting unitsâ€™ fair values remain sensitive to unfavorable changes in assumptions

utilized in the income approach, including revenue growth rates, profitability margins, estimated future cash flows, and the discount rates that could result in impairment charges in a future period. The following table presents goodwill allocated to the Companyâ€™s reportable segments for the periods ended September 30, 2024 and December 31, 2023 (U.S. dollars in thousands): Â September 30, 2024 Â Â December 31, 2023 Â Nu Skin Â Â Â Â Â Â Americas Â $ â€” Â Â $ 9,449 Â Southeast Asia/Pacific Â Â â€” Â Â Â 18,537 Â Mainland China Â Â â€” Â Â Â 32,179 Â Japan Â Â â€” Â Â Â 16,019 Â South Korea Â Â â€” Â Â Â 29,261 Â Europe & Africa Â Â â€” Â Â Â 2,875 Â Hong Kong/Taiwan Â Â â€” Â Â Â 6,634 Â Rhyz Investments Â Â Â Â Â Â Â Â Manufacturing Â Â 78,875 Â Â Â 78,875 Â Rhyz other Â Â 21,010 Â Â Â 36,939 Â Total Â $ 99,885 Â Â $ 230,768 Â 8 Table of Contents Accumulated impairment charges as of September 30, 2024 were $9.4 million for the Americas segment, $18.5 million for the Southeast Asia/Pacific segment, $32.2 million for the Mainland China segment, $16.0 million for the Japan segment, $29.3 million for the South Korea segment, $2.9 million for the Europe & Africa segment, $6.6 million for the Hong Kong/Taiwan segment and $15.9 million for the Rhyz other segment. There were no accumulated impairment charges as of December 31, 2023. Intangibles The Company reviews long-lived assets for impairment when performance expectations, events or change in circumstances indicate that the assetsâ€™ carrying value may not be recoverable. The evaluation is performed at the lowest level of identifiable cash flows by comparing the carrying value of the asset group to the net undiscounted cash flows. If the evaluation indicates that the carrying amount of the assets may not be recoverable, any potential impairment is measured based upon the fair value of the related asset group. During the second quarter of 2024, based on continued losses and change in forecasted losses associated with the BeautyBio retail asset group within the Rhyz other segment, the Company concluded that these factors were an interim triggering event. As a result, the Company performed an interim impairment test of the asset group and assessed the recoverability of the related asset group by comparing the carrying value of the retail asset group to the net undiscounted cash flow expected to be generated. The recoverability test indicated that the retail asset group was impaired. The Company concluded the retail asset groupâ€™s carrying value exceeded its estimated fair value, which was determined utilizing the discounted projected future cash flows, which resulted in an impairment charge. The estimated fair value was based on expected future cash flows using level 3 inputs and utilized management estimates related to revenue growth rates, profitability margins and discount rates. The Company recorded an impairment charge of $10.1 million for its Rhyz other segment during the three months ended June 30, 2024 within restructuring and impairment expenses on the consolidated statement of income. The retail asset group has a remaining carrying value of $2.3 million with a remaining amortization period of approximately 9 years. 4. Debt Credit Agreement On June 14, 2022, the Company entered into an Amended and Restated Credit Agreement (the â€œCredit Agreementâ€) with several financial institutions as lenders and Bank of America, N.A., as administrative agent, which amended and restated the 2018 Credit Agreement. The Credit Agreement provides for a $400 million term loan facility and a $500 million revolving credit facility, each with a term of five years. Both facilities bear interest at the SOFR, plus a margin based on the Companyâ€™s consolidated leverage ratio. Commitment fees payable under the Credit Agreement are also based on the consolidated leverage ratio as defined in the Credit Agreement and range from 0.175% to 0.30% on the unused portion of the total lender commitments then in effect. The term loan facility amortizes in quarterly installments in amounts resulting in an annual amortization of 2.5% during the first year and 5.0% during the second, third, fourth and fifth years after the closing date of the Credit Agreement, with the remainder payable at final maturity. The Credit Agreement is guaranteed by certain of the Companyâ€™s domestic subsidiaries and collateralized by assets of such subsidiaries, including a pledge of 65% of the capital stock of certain foreign subsidiaries. The Credit Agreement requires the Company to maintain a consolidated leverage ratio not exceeding 2.75 to 1.00 and a consolidated interest coverage ratio of no less than 3.00 to 1.00. As of September 30, 2024, the Company was in compliance with all covenants under the Credit Agreement. The following table summarizes the Companyâ€™s debt facilities as of September 30, 2024 and December 31, 2023: Facility or Arrangement Â Original Principal Amount Â Balance as of September 30, 2024(1)(2) Â Balance as of December 31, 2023(1)(2) Â Interest Rate Â Repayment Terms Credit Agreement term loan facility Â $400.0 million Â $365.0 million Â $385.0 million Â Variable 30 day: 7.20% Â 21% of the principal amount is payable in increasing quarterly installments over a five-year period that began on September 30, 2022, with the remainder payable at the end of the five-year term. Credit Agreement revolving credit facility Â Â Â $70.0 million Â $120.0 million Â Variable 30 day: 7.20% Â Revolving line of credit expires June 14, 2027. (1) As of September 30, 2024 and December 31, 2023, the current portion of the Companyâ€™s debt (i.e., becoming due in the next 12 months) included $20.0 million and $25.0 million, respectively, of the balance of its term loan under the Credit Agreement and $40.0 million and zero, respectively, of the balance under the revolving line of credit. (2) The carrying value of the debt reflects the amounts stated in the above table, less debt issuance costs of $1.5 million and $2.0 million as of September 30, 2024 and December 31, 2023, respectively, related to the Credit Agreement, which are not reflected in this table. 9 Table of Contents 5. Leases As of September 30, 2024, the weighted-average remaining lease term was 6.9 and 3.1 years for operating and finance leases, respectively. As of September 30, 2024, the weighted-average discount rate was 3.6% and 3.7% for operating and finance leases, respectively. The components of lease expense were as follows (U.S. dollars in thousands): Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Operating lease expense Â Â Â Â Â Â Â Â Â Â Â Â Operating lease cost Â $ 5,953 Â Â $ 6,762 Â Â $ 17,892 Â Â $ 22,945 Â Variable lease cost Â Â 1,961 Â Â Â 1,923 Â Â Â 4,701 Â Â Â 3,410 Â Finance lease expense Â Â Â Â Â Â Â Â Â Â Â Â Â Â Amortization of right-of-use assets Â Â 700 Â Â Â 1,240 Â Â Â 2,183 Â Â Â 3,843 Â Interest on lease liabilities Â Â 86 Â Â Â 123 Â Â Â 289 Â Â Â 380 Â Â Total lease expense Â $ 8,700 Â Â $ 10,048 Â Â $ 25,065 Â Â $ 30,578 Â Supplemental cash flow information related to leases was as follows (U.S. dollars in thousands): Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Operating cash outflow from operating leases Â $ 19,103 Â Â $ 21,975 Â Operating cash outflow from finance leases Â $ 295 Â Â $ 360 Â Financing cash outflow from finance leases Â $ 2,302 Â Â $ 2,382 Â Right-of-use assets obtained in exchange for operating lease obligations Â $ 14,914 Â Â $ 14,351 Â Right-of-use assets obtained in exchange for finance lease obligations Â $ 10 Â Â $ 782 Â Maturities of lease liabilities were as follows (U.S. dollars in thousands): Year Ending December 31 Â Operating Leases Â Â Finance Leases Â 2024 Â $ 6,371 Â Â $ 733 Â 2025 Â Â 21,164 Â Â Â 2,822 Â 2026 Â Â 16,202 Â Â Â 2,817 Â 2027 Â Â 12,304 Â Â Â 2,795 Â 2028 Â Â 9,112 Â Â Â 736 Â Thereafter Â Â 32,953 Â Â Â â€” Â Total Â Â 98,106 Â Â Â 9,903 Â Less: Finance charges Â Â 10,072 Â Â Â 612 Â Total principal liability Â $ 88,034 Â Â $ 9,291 Â The Company has additional lease liabilities of $0.1 million which have not yet commenced as of September 30, 2024, and as such, have not been recognized on the consolidated balance sheets. 6. Capital Stock Net income per share Net income per share is computed based on the weighted-average number of common shares outstanding during the periods presented. Additionally, diluted earnings per share data gives effect to all potentially dilutive common shares that were outstanding during the periods presented. For the three-month periods ended September 30, 2024 and 2023, stock options of 2.3 million and 2.1 million, respectively, and for the nine-month periods ended September 30, 2024 and 2023, stock options of 1.5 million and 1.3 million, respectively, were excluded from the calculation of diluted earnings per share because they were anti-dilutive. 10 Table of Contents Dividends InÂ February, May and August 2024, the Companyâ€™s board of directors declared quarterly cash dividends of $0.06 per share. These quarterly cash dividends of $3.0 million were paid on March 6, 2024, June 12, 2024 and September 11, 2024, respectively, to stockholders of record onÂ February 26, 2024, May 31, 2024 and August 30, 2024, respectively. In November 2024, the Companyâ€™s board of directors declared a quarterly cash dividend of $0.06 per share to be paid on December 11, 2024 to stockholders of record on November 29, 2024. Repurchase of common stock During the three- and nine-month periods ended September 30, 2024, the Company repurchased zero shares of its Class A common stock under its stock repurchase plan. As of September 30, 2024, $162.4 million was available for repurchases under the Companyâ€™s stock repurchase plan. 7. Fair Value and Equity Investments Fair Value The carrying value of financial instruments including cash and cash equivalents, accounts receivable and accounts payable approximates fair values due to the short-term nature of these instruments. The carrying value of debt approximates fair value due to the variable 30-day interest rate. Fair value estimates are made at a specific point in time, based on relevant market information. The FASB Codification defines fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. On a quarterly basis, the Company measures at fair value certain financial assets, including cash equivalents. Accounting standards specify a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect data obtained from independent sources, while unobservable inputs reflect the Companyâ€™s market assumptions. These two types of inputs have created the following fair-value hierarchy: â– Level 1 â€“ quoted prices in active markets for identical assets or liabilities; â– Level 2 â€“ inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and â– Level 3 â€“ unobservable inputs based on the Companyâ€™s own assumptions. Accounting standards permit companies, at their option, to measure certain financial instruments and other eligible items at fair value. The Company has elected not to apply the fair value option to existing eligible items beyond what is required by US GAAP. The following tables present the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis (U.S. dollars in thousands): Â Fair Value at September 30, 2024 Â Â Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Financial assets (liabilities): Â Â Â Â Â Â Â Â Â Â Â Â Cash equivalents and current investments Â $ 29,539 Â Â $ â€” Â Â $ â€” Â Â $ 29,539 Â Derivative financial instruments asset Â Â â€” Â Â Â 6,258 Â Â Â â€” Â Â Â 6,258 Â Life insurance contracts Â Â â€” Â Â Â Â â€” Â Â Â 43,994 Â Â Â 43,994 Â Contingent consideration Â Â â€” Â Â Â â€” Â Â Â â€” Â Â â€” Total Â $ 29,539 Â Â $ 6,258 Â Â $ 43,994 Â Â $ 79,791 Â Â Fair Value at December 31, 2023 Â Â Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Financial assets (liabilities): Â Â Â Â Â Â Â Â Â Â Â Â Cash equivalents and current investments Â $ 42,916 Â Â $ â€” Â Â $ â€” Â Â $ 42,916 Â Derivative financial instruments asset Â Â â€” Â Â Â 12,689 Â Â Â â€” Â Â Â 12,689 Â Life insurance contracts Â Â â€” Â Â Â â€” Â Â Â 45,041 Â Â Â 45,041 Â Contingent consideration Â Â â€” Â Â Â â€” Â Â Â (6,300) Â Â (6,300) Total Â $ 42,916 Â Â $ 12,689 Â Â $ 38,741 Â Â $ 94,346 Â 11 Table of Contents The following table provides a summary of changes in fair value of the Companyâ€™s Level 3 life insurance contracts (U.S. dollars in thousands): Â Â 2024 Â Â 2023 Â Beginning balance at January 1 Â $ 45,041 Â Â $ 40,055 Â Actual return on plan assets Â Â 6,153 Â Â Â 2,341 Â Sales and settlements Â Â (7,200) Â Â (483) Ending balance at September 30 Â $ 43,994 Â Â $ 41,913 Â Life insurance contracts: Accounting Standards Codification (â€œASCâ€) 820 preserves practicability exceptions to fair value measurements provided by other applicable provisions of U.S. GAAP. The guidance in ASC 715-30-35-60 allows a reporting entity, as a practical expedient, to use cash surrender value or conversion value as an expedient for fair value when it is present. Accordingly, the Company determines the fair value of its life insurance contracts as the cash-surrender value of life insurance policies held in its Rabbi Trust. Â The following table provides a summary of changes in fair value of the Companyâ€™s Level 3 contingent consideration (U.S. dollars in thousands): Â Â 2024 Â Â 2023 Â Beginning balance at January 1 Â $ (6,300) Â $ (6,364) Changes in fair value of contingent consideration Â Â â€” Â Â Â (58) Payments Â Â 6,300 Â Â Â â€” Â Ending balance at September 30 Â $ â€” Â Â $ (6,422) Contingent consideration: Contingent consideration represents the obligations incurred in connection with acquisitions. The estimate of fair value of the contingent consideration obligations requires subjective assumptions to be made regarding the future business results, discount rates, discount periods and probabilities assigned to various potential business result scenarios and was determined using probability assessments with respect to the likelihood of reaching various targets or of achieving certain milestones. The fair value measurement is based on significant inputs unobservable in the market and thus represents a Level 3 measurement. Changes in current expectations of progress could change the probability of achieving the targets within the measurement periods and result in an increase or decrease in the fair value of the contingent consideration obligation. Equity Investments The Company maintains equity investments in companies which are accounted for under the measurement alternative described in ASC 321-10-35-2 for equity securities that lack readily determinable fair values. The carrying amount of equity securities held by the Company without readily determinable fair values was $28.1 million at each of September 30, 2024 and December 31,Â 2023. During the three months ended September 30,Â 2021, the Company recognized $18.1 million upward fair value adjustments, based on the valuation of additional equity issued by the investee which was deemed to be an observable transaction of a similar investment under ASC 321. The third quarter of 2021 gain was recorded within Other income (expense), net on the Consolidated Statement of Income. The upward fair value adjustment represents a nonrecurring fair value measurement based on observable price changes and is classified as a Level 3 fair value measurement. 8. Income Taxes Provision (benefit) for income taxes for the three- and nine-month periods ended September 30, 2024 was $5.0 million and $(6.8) million, compared to $2.5 million and $15.9 million for the prior-year periods. The effective tax rates for the three- and nine-month periods ended September 30, 2024, were 37.6% and 5.8% of pre-tax income compared to (7.3)% and 92.4% in the prior-year periods. The Company accounts for income taxes in accordance with ASC Topic 740 â€œIncome Taxes.â€Â These standards establish financial accounting and reporting standards for the effects of income taxes that result from an enterpriseâ€™s activities during the current and preceding years.Â The Company takes an asset and liability approach for financial accounting and reporting of income taxes.Â The Company pays income taxes in many foreign jurisdictions based on the profits realized in those jurisdictions, which can be significantly impacted by terms of intercompany transactions between the Company and its foreign affiliates.Â Deferred tax assets and liabilities are created in this process. The Company has netted these deferred tax assets and deferred tax liabilities by jurisdiction. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be ultimately realized. The Company had net deferred tax assets of $115.3 million and $105.0 million as of September 30, 2024 and December 31, 2023, respectively. 12 Table of Contents The Company evaluates its indefinite reinvestment assertions with respect to foreign earnings for each quarter. For all foreign earnings, the Company accrues the applicable foreign income taxes. For the earnings that have been indefinitely reinvested, the Company does not accrue foreign withholding taxes. Undistributed earnings that the Company has indefinitely reinvested, for which no foreign withholding taxes have been provided, aggregate to $60.0 million as of December 31, 2023. If the amount designated as indefinitely reinvested as of December 31, 2023 were repatriated to the United States, the amount of incremental taxes would be approximately $6.0 million.Â The Company intends to utilize the indefinitely reinvested offshore earnings to fund foreign investments, specifically capital expenditures. The Company files income tax returns in the U.S. federal jurisdiction, and in various state and foreign jurisdictions. In 2009, the Company entered into a voluntary program with the IRS called Compliance Assurance Process (â€œCAPâ€). The objective of CAP is to contemporaneously work with the IRS to achieve federal tax compliance and resolve all or most of the issues prior to filing of the tax return. As of December 31, 2023, tax years through 2020 and 2022 have been audited and are effectively closed to further examination. For tax year 2021, the Company was in the Bridge phase of the CAP program, pursuant to which the IRS will not accept disclosures, will not conduct reviews and will not provide letters of assurance for the Bridge years. There are limited circumstances that tax years in the Bridge phase will be opened for examination. For tax years 2023 and 2024, the Company has been accepted in the IRSâ€™s Bridge Plus program. The Company may elect to continue participating in CAP for future tax years; the Company may withdraw from the program at any time. With a few exceptions, the Company is no longer subject to state and local income tax examination by tax authorities for the years before 2020. Foreign jurisdictions have varying lengths of statutes of limitations for income tax examinations. Some statutes are as short as three years and in certain markets may be as long as ten years. The Company is currently under examination in certain foreign jurisdictions; however, the outcomes of those reviews are not yet determinable.Â The Companyâ€™s unrecognized tax benefits relate to multiple jurisdictions. Due to potential increases in unrecognized tax benefits from the multiple jurisdictions in which the Company operates, as well as the expiration of various statutes of limitations, it is reasonably possible that the Companyâ€™s gross unrecognized tax benefits, net of foreign currency adjustments, may decrease in the next 12 months by approximately $3.0 to $4.0 million. In 2021, as part of the Organization for Economic Co-operation and Developmentâ€™s (â€œOECDâ€) Inclusive Framework, 140 member countries agreed to the implementation of the Pillar Two Global Minimum Tax (â€œPillar Twoâ€) of 15%. The OECD continues to release additional guidance, including administrative guidance on how Pillar Two rules should be interpreted and applied by jurisdictions as they adopt Pillar Two. A number of countries have utilized the administrative guidance as a starting point for legislation that went into effect January 1, 2024. Based on current enacted legislation, the Company anticipates the impact of Pillar Two to be immaterial for 2024. 9. Derivatives and Hedging Activities Risk Management Objective of Using Derivatives The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its assets and liabilities and the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Companyâ€™s derivative financial instruments are used to manage differences in the amount, timing, and duration of the Companyâ€™s known or expected cash receipts and its known or expected cash payments principally related to the Companyâ€™s borrowings. Cash Flow Hedges of Interest Rate Risk The Companyâ€™s objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate

swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. During 2024, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. For derivatives designated and that qualify as cash flow hedges of interest rate risk, the gain or loss on the derivative is recorded in Accumulated Other Comprehensive Income and subsequently reclassified into interest expense/income in the same period(s) during which the hedged transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense/income as interest payments are made/received on the Companyâ€™s variable-rate debt. During the next twelve months, the Company estimates that an additional $6.3 million will be reclassified as a reduction to interest expense. As of September 30, 2024 and December 31, 2023, the Company had four outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk with a total notional amount of $200 million. 13 Table of Contents Fair Values of Derivative Instruments on the Balance Sheet The table below presents the fair value of the Companyâ€™s derivative financial instruments as well as their classification on the Balance Sheet: Â Â Â Fair Values of Derivative Instruments Â Derivatives in Cash flow Hedging Relationships: Â Balance Sheet Location Â September 30, 2024 Â Â December 31, 2023 Â Interest Rate Swap - Asset Â Prepaid expenses and other Â $ 6,258 Â Â $ 8,955 Â Interest Rate Swap - Asset Â Other assets Â $ â€” Â Â $ 3,734 Â Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss The tables below present the effect of cash flow hedge accounting on Accumulated Other Comprehensive Loss. Â Amount of Gain (Loss) Recognized in Other Comprehensive Loss on Derivatives Â Â Â Three Months Ended Â Â Nine Months Ended Â Â September 30, Â Derivatives in Cash flow Hedging Relationships: Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Interest Rate Swaps Â $ (1,211) Â $ 1,515 Â Â $ 1,503 Â Â $ 4,573 Â Â Â Â Amount of Gain Reclassified from Accumulated Other Comprehensive Loss into Income Â Â Â Â Â Â Â Three Months Ended Â Â Nine Months Ended Â Â Â September 30, Â Â September 30, Â Derivatives in Cash flow Hedging Relationships: Â Income Statement Location Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Interest Rate Swaps Â Other expense, net Â $ 2,655 Â $ 2,628 Â $ 7,934 Â $ 7,291 10. Segment Information The Company reports revenue from nine segments, consisting of its seven geographic Nu Skin segmentsâ€”Americas, Mainland China, Southeast Asia/Pacific, South Korea, Japan, Europe & Africa, and Hong Kong/Taiwanâ€”and two Rhyz Investments segmentsâ€”Manufacturing and Rhyz other. The Nu Skin other category includes miscellaneous corporate revenue and related adjustments. The Rhyz other segment includes other investments by our Rhyz business arm. These segments reflect the way the chief operating decision maker evaluates the Companyâ€™s business performance and allocates resources. Reported revenue includes only the revenue generated by sales to external customers. Profitability by segment as determined under US GAAP is driven primarily by the Companyâ€™s transfer pricing policies. Segment contribution, which is the Companyâ€™s segment profitability metric presented in the table below, excludes certain intercompany charges, specifically royalties, license fees, transfer pricing, discrete charges and other miscellaneous items. These charges have been included in Corporate and other expenses. Corporate and other expenses also include costs related to the Companyâ€™s executive and administrative offices, information technology, research and development, and marketing and supply chain functions not recorded at the segment level. The accounting policies of the segments are the same as those described in Note 2 â€“ Summary of Significant Accounting Policies. The Company evaluates the performance of its segments based on revenue and segment contribution. Each segment records direct expenses related to its employees and its operations. Summarized financial information for the Companyâ€™s reportable segments is shown in the following tables. Asset information is not reviewed or included with the Companyâ€™s internal management reporting. Therefore, the Company has not disclosed asset information for each reportable segment. 14 Table of Contents Revenue by Segment Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 77,194 Â Â $ 91,671 Â Â $ 237,160 Â Â $ 300,469 Â Southeast Asia/Pacific Â Â 59,515 Â Â Â 68,743 Â Â Â 179,921 Â Â Â 200,317 Â Mainland China Â Â 53,020 Â Â Â 70,225 Â Â Â 178,797 Â Â Â 226,563 Â Â Â Â Â Â Â Japan Â Â 47,222 Â Â Â 53,399 Â Â Â 134,045 Â Â Â 156,867 Â South Korea Â Â 45,201 Â Â Â 63,709 Â Â Â 130,283 Â Â Â 187,719 Â Europe & Africa Â Â 38,577 Â Â Â 50,048 Â Â Â 121,564 Â Â Â 144,460 Â Â Â Â Â Â Â Hong Kong/Taiwan Â Â 33,749 Â Â Â 40,724 Â Â Â 98,061 Â Â Â 112,380 Â Â Â Â Â Â Â Nu Skin other Â Â 2,518 Â Â Â (274) Â Â 3,186 Â Â Â 208 Â Total Nu Skin Â Â 356,996 Â Â Â 438,245 Â Â Â 1,083,017 Â Â Â 1,328,983 Â Rhyz Investments Â Manufacturing (1) Â Â 51,773 Â Â Â 49,714 Â Â Â 153,548 Â Â Â 131,032 Â Â Â Â Â Â Â Rhyz other Â Â 21,376 Â Â Â 10,813 Â Â Â 49,967 Â Â Â 20,476 Â Total Rhyz Investments Â Â 73,149 Â Â Â 60,527 Â Â Â 203,515 Â Â Â 151,508 Â Total Â $ 430,145 Â Â $ 498,772 Â Â $ 1,286,532 Â Â $ 1,480,491 Â (1) The Manufacturing segment had $10.9 million and $16.2 million of intersegment revenue for the three months ended September 30, 2024 and 2023, respectively, and $28.5 million and $44.3 million for the nine months ended September 30, 2024 and 2023, respectively. Intersegment revenue is eliminated in the consolidated financial statements, as well as the reported segment revenue in the table above. Segment Contribution Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 15,881 Â Â $ 16,627 Â Â $ 48,236 Â Â $ 61,730 Â Southeast Asia/Pacific Â Â 9,997 Â Â Â 13,190 Â Â Â 31,787 Â Â Â 37,057 Â Mainland China Â Â 7,277 Â Â Â 15,223 Â Â Â 32,903 Â Â Â 48,192 Â JapanÂ Â Â 13,491 Â Â Â 14,617 Â Â Â 37,201 Â Â Â 40,033 Â South Korea Â Â 14,283 Â Â Â 19,433 Â Â Â 39,789 Â Â Â 60,399 Â Europe & Africa Â Â 5,193 Â Â Â 6,562 Â Â Â 13,874 Â Â Â 15,145 Â Hong Kong/Taiwan Â Â 9,225 Â Â Â 10,146 Â Â Â 25,006 Â Â Â 28,128 Â Nu Skin contribution Â Â 75,347 Â Â Â 95,798 Â Â Â 228,796 Â Â Â 290,684 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 542 Â Â Â 4,838 Â Â Â 4,266 Â Â Â 7,683 Â Rhyz other Â Â (2,923) Â Â (5,966) Â Â (14,338) Â Â (11,318) Rhyz Investments contribution Â Â (2,381) Â Â (1,128) Â Â (10,072) Â Â (3,635) Total segment contribution Â Â 72,966 Â Â Â 94,670 Â Â Â 218,724 Â Â Â 287,049 Â Corporate and other Â (54,735) Â Â (121,035) Â Â (317,228) Â Â (254,844) Operating income Â Â 18,231 Â Â Â (26,365) Â Â (98,504) Â Â 32,205 Â Interest expense Â Â 6,500 Â Â Â 7,535 Â Â Â 20,545 Â Â Â 18,192 Â Other income, net Â Â 1,567 Â Â Â (551) Â Â 1,800 Â Â Â 3,237 Â Income (loss) before provision for income taxes Â $ 13,298 Â Â $ (34,451) Â $ (117,249) Â $ 17,250 Â 15 Table of Contents Depreciation and Amortization Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 85 Â Â $ 115 Â Â $ 283 Â Â $ 307 Â Southeast Asia/Pacific Â Â 227 Â Â Â 257 Â Â Â 650 Â Â Â 813 Â Mainland China Â Â 2,697 Â Â Â 2,742 Â Â Â 8,197 Â Â Â 8,127 Â Japan Â Â 65 Â Â Â 93 Â Â Â 217 Â Â Â 1,241 Â South Korea Â Â 256 Â Â Â 310 Â Â Â 762 Â Â Â 1,062 Â Europe & Africa Â Â 283 Â Â Â 271 Â Â Â 830 Â Â Â 810 Â Hong Kong/Taiwan Â Â 451 Â Â Â 715 Â Â Â 1,348 Â Â Â 1,990 Â Total Nu Skin Â Â 4,064 Â Â Â 4,503 Â Â Â 12,287 Â Â Â 14,350 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 3,460 Â Â Â 3,297 Â Â Â 10,227 Â Â Â 10,050 Â Rhyz other Â Â 1,679 Â Â Â 2,048 Â Â Â 5,531 Â Â Â 3,816 Â Total Rhyz Investments Â Â 5,139 Â Â Â 5,345 Â Â Â 15,758 Â Â Â 13,866 Â Corporate and other Â Â 8,118 Â Â Â 8,344 Â Â Â 25,316 Â Â Â 24,123 Â Total Â $ 17,321 Â Â $ 18,192 Â Â $ 53,361 Â Â $ 52,339 Â Capital Expenditures Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 38 Â Â $ 18 Â Â $ 71 Â Â $ 209 Â Southeast Asia/Pacific Â Â 7 Â Â Â 130 Â Â Â 25 Â Â Â 321 Â Mainland China Â Â 690 Â Â Â 3,496 Â Â Â 4,957 Â Â Â 12,265 Â Japan Â Â 101 Â Â Â 81 Â Â 122 Â Â Â 84 Â South Korea Â Â 7 Â Â Â 361 Â Â Â 29 Â Â Â 522 Â Europe & Africa Â Â 97 Â Â Â 46 Â Â Â 386 Â Â Â 322 Â Hong Kong/Taiwan Â Â 174 Â Â Â 90 Â Â Â 410 Â Â Â 698 Â Total Nu Skin Â Â 1,114 Â Â Â 4,222 Â Â Â 6,000 Â Â Â 14,421 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 1,209 Â Â Â 2,621 Â Â Â 3,673 Â Â Â 8,318 Â Rhyz other Â Â 490 Â Â Â 20 Â Â Â 1,559 Â Â Â 20 Â Total Rhyz Investments Â Â 1,699 Â Â Â 2,641 Â Â Â 5,232 Â Â Â 8,338 Â Corporate and other Â Â 5,783 Â Â Â 5,043 Â Â Â 17,768 Â Â Â 15,346 Â Total Â $ 8,596 Â Â $ 11,906 Â Â $ 29,000 Â Â $ 38,105 Â 16 Table of Contents 11. Commitments and Contingencies The Company is subject to government regulations pertaining to product formulation, labeling and packaging, product claims and advertising, and the Companyâ€™s direct selling system.Â The Company is also subject to the jurisdiction of numerous foreign tax and customs authorities. Any assertions or determination that either the Company or the Companyâ€™s sales force is not in compliance with existing statutes, laws, rules or regulations could have a material adverse effect on the Companyâ€™s operations. In addition, in any country or jurisdiction, the adoption of new statutes, laws, rules or regulations or changes in the interpretation of existing statutes, laws, rules or regulations could have a material adverse effect on the Company and its operations. No assurance can be given that the Companyâ€™s compliance with applicable statutes, laws, rules and regulations will not be challenged by foreign authorities or that such challenges will not have a material adverse effect on the Companyâ€™s financial position, results of operations or cash flows. The Company and its Subsidiaries are defendants in litigation, investigations and other proceedings involving various matters. Management believes that the ultimate liability arising from such claims and contingencies, if any, is not likely to have a material adverse effect on the Companyâ€™s consolidated financial condition, results of operations or cash flows. The Company is subject to regular audits by federal, state and foreign tax authorities. These audits may result in additional tax liabilities. The Company believes it has appropriately provided for income taxes for all years. Several factors drive the calculation of its tax reserves. Some of these factors include: (i) the expiration of various statutes of limitations; (ii) changes in tax law and regulations; (iii) issuance of tax rulings; and (iv) settlements with tax authorities. Changes in any of these factors may result in adjustments to the Companyâ€™s reserves, which would impact its reported financial results. 12. Acquisitions In April 2023, the Company acquired 60 percent of LifeDNA, Inc. (â€œLifeDNAâ€), a DNA assessment company.Â Consideration paid included $4.0 million of cash, along with the conversion of a previous $3.0 million Simple Agreement for Future Equity (â€œSAFEâ€), and a $0.2 million convertible note. The acquisition enables the Company to continue to expand its digital tools. The Company allocated the fair value of $12.0 million to the assets acquired and liabilities assumed at estimated fair values. The estimated fair value of assets acquired included $7.3 million of intangible assets, $1.7 million of cash, $0.1 million of current assets, $0.9 million of accrued liabilities and also resulted in a deferred tax liability of $0.9 million. The excess purchase price over the aggregate fair value of assets acquired less liabilities assumed of $4.7 million was recorded as goodwill. The goodwill recognized is attributable primarily to expected synergies. None of the goodwill is expected to be deductible for income tax purposes. The intangible assets acquired comprised $0.6 million of customer relationships, $1.7 million of technology, $1.0 million of tradenames and $4.1 million of other intangibles. The intangibles were assigned useful lives of 7 years for the technology, tradenames and other intangibles, and 2 years for the customer relationships. All the goodwill was assigned to our Rhyz other segment. The numbers above are stated net of measurement period adjustments recorded during the fourth quarter of 2023 of $1.1 million to deferred tax liability and goodwill. The allocation of the fair value of assets acquired and liabilities assumed for the acquisition was finalized during the three months ended December 31, 2023. In June 2023, the Company acquired 100 percent ownership in Beauty Biosciences, LLC (â€œBeautyBioâ€), making BeautyBio a wholly owned subsidiary of the Company. The acquisition expands the Companyâ€™s product and device offerings within its Rhyz segment. The purchase price for BeautyBio was $75.0 million, net of cash acquired of $1.5 million, all payable in cash. The Company allocated the gross purchase price of $76.5 million to the assets acquired and liabilities assumed at estimated fair values.Â The estimated fair value of assets acquired included $43.0 million of intangible assets, $1.5 million of cash, $3.5 million of accounts receivable, $10.3 million of inventory, $0.8 million of prepaid and other assets, $1.0 million of fixed assets, $1.2 million of an ROU operating lease asset and corresponding lease liability, $2.5 million of accounts payable and accrued liabilities and also resulted in a deferred tax liability of $0.7 million. The excess purchase price over the aggregate fair value of assets acquired less liabilities assumed of $19.6 million was recorded as goodwill. The goodwill recognized is attributable primarily to expected synergies. None of the goodwill is expected to be deductible for income tax purposes. The intangible assets acquired comprised $18.4 million of customer relationships, $2.3 million of technology, $20.9 million of tradenames and $1.4 million of other intangibles. The intangibles were assigned useful lives of approximately 19 years for the technology and tradenames, approximately 9 years for the customer relationships and 3 years for the other intangibles. All the goodwill was assigned to our Rhyz other segment. The numbers above are stated net of measurement period adjustments recorded during the fourth quarter of 2023 of $(1.2) million to accounts receivable, $(0.7) million of inventory, $(0.5) million of accrued liabilities, $0.7 million of deferred tax liability, $(0.3) of intangible assets and $2.4 million of goodwill. The allocation of the fair value of assets acquired and liabilities assumed for the acquisition was finalized during the three months ended March 31, 2024. The financial results of LifeDNA and BeautyBio are included in the Rhyz other segment from the date of acquisition. For the three and nine months ended September 30, 2024, the Company included $3.0 million and $12.6 million, respectively, of revenue from these acquisitions. The unaudited pro forma revenue for the Company, including LifeDNA and BeautyBio, as if the acquisitions occurred on January 1, 2023, would have been $1,489.1 million for the nine months ended September 30, 2023, respectively. 17 Table of Contents 13. Restructuring In the third quarter of 2022, the Company adopted a strategic plan (â€œ2022 Planâ€) to focus resources on the Companyâ€™s strategic priorities and optimize future growth and profitability. The global program includes workforce reductions and footprint optimization. The Company incurred total charges under the program of approximately $53.3 million, with $40.8 million in cash charges of severance and lease termination cost and approximately $12.5 million of non-cash charges of impairment of fixed assets, acceleration of depreciation and impairment of other intangibles related to the footprint optimization. During 2022, the Company incurred charges to be settled in cash of $20.1 million in severance charges, $7.4 million in lease termination cost, and $5.2 million in other associated cost, and non-cash charges of $8.2 million in fixed asset impairments, $0.9 million in accelerated depreciation and $1.7 million in impairment of other intangibles. During 2022, the Company made cash payments of $21.0 million related to this global program, leaving an ending restructuring accrual of $11.7 million. During the first quarter and full year of 2023, the Company incurred charges to be settled in cash of $4.0 million in severance charges, $1.9 million in lease termination cost, and $2.2 million in other associated cost, and non-cash charges of $1.7 million in accelerated depreciation. In 2023, the Company made cash payments of $19.8 million, leaving no restructuring accrual related to this plan as of December 31, 2023. Restructuring expense by segment - 2022 Plan (U.S. dollars in thousands) Â Three Months Ended March 31, 2023 Â Â Year Ended December 31, 2022 Â Â Total Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 918 Â Â $ 1,687 Â Â $ 2,605 Â Southeast Asia/Pacific Â Â 131 Â Â Â 1,809 Â Â Â 1,940 Â Mainland China Â Â 1,352 Â Â Â 13,181 Â Â Â 14,533 Â Japan Â Â 1,515 Â Â Â 699 Â Â Â 2,214 Â South Korea Â Â 422 Â Â Â 1,533 Â Â Â 1,955 Â Europe & Africa Â Â (113) Â Â 2,143 Â Â Â 2,030 Â Hong Kong/Taiwan Â Â (201) Â Â 2,464 Â Â Â 2,263 Â Total Nu Skin Â Â 4,024 Â Â Â 23,516 Â Â Â 27,540 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 13 Â Â Â 401 Â Â Â 414 Â Rhyz other Â Â â€” Â Â Â â€” Â Â Â â€” Â Total Rhyz Investments Â Â 13 Â Â Â 401 Â Â Â 414 Â Corporate and other Â Â 5,750 Â Â Â 19,577 Â Â Â 25,327 Â Total Â $ 9,787 Â Â $ 43,494 Â Â $ 53,281 Â 18 Table of Contents In the fourth quarter of 2023, the Company adopted another strategic plan (â€œ2023 Planâ€) to focus resources on the Companyâ€™s global priorities and optimize future growth and profitability. The global program includes workforce reductions. The Company estimates total charges under the program will approximate $30â€“35 million in cash charges of severance, approximately $2.2 million in other cash charges and approximately $8.2 million in non-cash charges, including approximately $6.4 million in fixed asset impairments. The Company expects to substantially complete the program during the second half of 2024. During the fourth quarter of 2023, the Company incurred charges to be settled in cash of $10.0 million in severance charges. During the fourth quarter of 2023, the Company made cash payments of $0.3 million, leaving an ending restructuring accrual of $9.7 million. During the first quarter of 2024, the Company incurred charges to be settled in cash of $4.1 million in severance charges and $2.0 million in other associated cost, and non-cash charges of $1.0 million in write-down of assets. During the first quarter of 2024, the Company made cash payments of $7.0 million, leaving an ending restructuring accrual of $8.8 million. During the second quarter of 2024, the Company incurred charges to be settled in cash of $1.0 million in severance charges and $0.1 million in other cash charges. In the second quarter of 2024, the Company incurred non-cash charges of $7.2 million, consisting of $6.4 million in fixed asset impairments and $0.8 million in other asset write-downs. During the second quarter of 2024, the Company made cash payments of $2.8 million, leaving an ending restructuring accrual of $7.1 million. During the third quarter of 2024, the Company incurred no additional charges and made cash payments of $3.9 leaving an ending restructuring accrual of $3.2 million. Restructuring expense by segment â€“ 2023 Plan Â Three Months Ended Â Â Â (U.S. dollars in thousands) Â June 30, 2024 Â Â March 31, 2024 Â Â December 31, 2023 Â Â Total Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 267 Â Â $ 3,145 Â Â $ 598 Â Â $ 4,010 Â Southeast Asia/Pacific Â Â 190 Â Â Â 307 Â Â Â 862 Â Â Â 1,359 Â Mainland China Â Â (162) Â Â 1,017 Â Â Â 2,910 Â Â Â 3,765 Â Japan Â Â â€” Â Â Â 24 Â Â Â â€” Â Â Â 24 Â South Korea Â Â (134) Â Â 134 Â Â Â â€” Â Â Â â€” Â Europe & Africa Â Â 414 Â Â Â 677 Â Â Â 554 Â Â Â 1,645 Â Hong Kong/Taiwan Â Â (147) Â Â 357 Â Â Â 432 Â Â Â 642 Â Total Nu Skin Â Â 428 Â Â Â 5,661 Â Â Â 5,356 Â Â Â 11,445 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â â€” Â Rhyz other Â Â 40 Â Â Â â€” Â Â Â â€” Â Â Â 40 Â Total Rhyz Investments Â Â 40 Â Â Â â€” Â Â Â â€” Â Â Â 40 Â Corporate and other Â Â 7,896 Â Â Â 1,473 Â Â Â 4,647 Â Â Â 14,016 Â Total Â $ 8,364 Â Â $ 7,134 Â Â $ 10,003 Â Â $ 25,501 Â 19 Table of Contents ITEM 2. MANAGEMENTâ€™S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS This Quarterly Report on

Form 10-Q (this â€œQuarterly Reportâ€) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that represent our current expectations and beliefs.Â All statements other than statements of historical fact are â€œforward-looking statementsâ€ for purposes of federal and state securities laws and include, but are not limited to, statements of managementâ€™s expectations regarding our performance, initiatives, strategies, product introductions and offerings, growth of our Rhyz business, acquisitions, and the integration of acquired companies, growth, opportunities and risks; statements of projections regarding future sales, expenses, operating results, taxes and duties, capital expenditures, sources and uses of cash, foreign-currency fluctuations or devaluations, repatriation of undistributed earnings, and other financial items; statements of managementâ€™s expectations and beliefs regarding our markets and global economic conditions; statements regarding the payment of future dividends and stock repurchases; statements regarding the outcome of litigation, audits, investigations or other regulatory actions; statements regarding government policies and regulations relating to our industry, including government policies and regulations in or related to the United States and Mainland China; accounting estimates and assumptions; statements of belief; and statements of assumptions underlying any of the foregoing. In some cases, you can identify these statements by forward-looking words such as â€œbelieve,â€ â€œexpect,â€ â€œoptimistic,â€ â€œproject,â€ â€œanticipate,â€ â€œdetermine,â€ â€œestimate,â€ â€œintend,â€ â€œplan,â€ â€œgoal,â€ â€œobjective,â€ â€œtarget,â€ â€œbecome,â€ â€œlikely,â€ â€œwill,â€ â€œwould,â€ â€œcould,â€ â€œmay,â€ â€œmight,â€ the negative of these words and other similar words. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law.Â We caution and advise readers that these statements are based on assumptions that may not be realized and involve risks and uncertainties that could cause actual results to differ materially from the expectations and beliefs contained herein. For a summary of these risks, see the risk factors included in our Annual Report on Form 10-K for the 2023 fiscal year and in any of our subsequent Securities and Exchange Commission filings, including this Quarterly Report. The following Managementâ€™s Discussion and Analysis should be read in conjunction with our consolidated financial statements and related notes and Managementâ€™s Discussion and Analysis included in our Annual Report on Form 10-K for the 2023 fiscal year, and our other reports filed with the Securities and Exchange Commission through the date of this Quarterly Report. Overview Revenue for the three-month period ended September 30, 2024 decreased 14% to $430.1 million, compared to $498.8 million in the prior-year period, and revenue for the nine-month period ended September 30, 2024 decreased 13% to $1.3 billion, compared to $1.5 billion in the prior-year period. Our revenue in the third quarter and first nine months of 2024 was negatively impacted 3.4% and 3.8%, respectively, from foreign-currency fluctuations. Our Customers, Paid Affiliates and Sales Leaders declined 15%, 20% and 19%, respectively, on a year-over-year basis. The declines in our third quarter and first nine months of 2024 revenue were largely driven by continued macroeconomic pressures we have been facing in our core Nu Skin segments, which have negatively impacted consumer spending and customer acquisition. In addition, while we continue to make progress on our long-term vision, we have experienced headwinds from the transformation process. The declines in our core Nu Skin segments were partially offset by 20.9% and 34.3% growth for the third quarter and first nine months of 2024, respectively, in our Rhyz segments, partially from acquisitions in the second quarter of 2023 as well as organic growth. Rhyz is a key component of our business, and we anticipate its continued growth in the coming years both on an absolute basis and as a percentage of our consolidated revenue. These companies enable us to diversify our revenue mix, serve more customers where they shop, and create synergies for our owned and partner brands. In the fourth quarter, we are beginning to introduce our new sales performance plan, which we believe combines the best of affiliate marketing and leadership incentives to activate our existing sales force and excite potential new prospects. The plan is placing an enhanced focus on upfront earnings to help attract and retain new affiliates. Earnings per share for the third quarter of 2024 increased to $0.17, compared to $(0.74) in the prior-year period. Earnings per share for the first nine months of 2024 decreased to $(2.23), compared to $0.03 in the prior-year period. The increase in earnings per share for the third quarter is primarily driven by a third quarter of 2023 inventory write-off charge of $65.7 million, partially offset by a decline in revenue.Â The decrease in earnings per share for the first nine months of 2024 is primarily driven by second quarter of 2024 restructuring and impairment charges of $149.4 million, along with the overall decline in revenue, partially offset by the third quarter of 2023 inventory write-off charge. 20 Table of Contents Segment Results We report our business in nine segments to reflect our current management approach. These segments consist of our seven geographic Nu Skin segmentsâ€”Americas, Mainland China, Southeast Asia/Pacific, Japan, Europe & Africa, South Korea and Hong Kong/Taiwanâ€”and our Rhyz Investment segmentsâ€”Manufacturing and Rhyz other. The Nu Skin other categories includes miscellaneous corporate revenue and related adjustments. The following table sets forth revenue for the three- and nine-month periods ended September 30, 2024 and 2023 for each of our reportable segments (U.S. dollars in thousands): Â Â Three Months Ended September 30, Â Â Â Â Â Constant- Currency Â Â Nine Months Ended September 30, Â Â Â Â Â Constant- Currency Â Â Â 2024 Â Â 2023 Â Â Change Â Â Change(1) Â Â 2024 Â Â 2023 Â Â Change Â Â Change(1) Â Nu Skin Â Americas Â $ 77,194 Â Â $ 91,671 Â Â Â (15.8)% Â Â 0.1 % Â $ 237,160 Â Â $ 300,469 Â Â Â (21.1)% Â Â (12.1)% Southeast Asia/Pacific Â Â 59,515 Â Â Â 68,743 Â Â Â (13.4)% Â Â (13.2)% Â Â 179,921 Â Â Â 200,317 Â Â Â (10.2)% Â Â (7.4)% Mainland China Â Â 53,020 Â Â Â 70,225 Â Â Â (24.5)% Â Â (25.4)% Â Â 178,797 Â Â Â 226,563 Â Â Â (21.1)% Â Â (19.2)% Japan Â Â 47,222 Â Â Â 53,399 Â Â Â (11.6)% Â Â (8.9)% Â Â 134,045 Â Â Â 156,867 Â Â Â (14.5)% Â Â (6.5)% South Korea Â Â 45,201 Â Â Â 63,709 Â Â Â (29.1)% Â Â (27.1)% Â Â 130,283 Â Â Â 187,719 Â Â Â (30.6)% Â Â (28.0)% Europe & Africa Â Â 38,577 Â Â Â 50,048 Â Â Â (22.9)% Â Â (23.6)% Â Â 121,564 Â Â Â 144,460 Â Â Â (15.8)% Â Â (16.0)% Hong Kong/Taiwan Â Â 33,749 Â Â Â 40,724 Â Â Â (17.1)% Â Â (16.4)% Â Â 98,061 Â Â Â 112,380 Â Â Â (12.7)% Â Â (10.8)% Nu Skin other Â Â 2,518 Â Â Â (274) Â Â 1,019.0 % Â Â 1,019.0 % Â Â 3,186 Â Â Â 208 Â Â Â 1,431.7 % Â Â 1,431.7 % Total Nu Skin Â Â 356,996 Â Â Â 438,245 Â Â Â (18.5)% Â Â (14.7)% Â Â 1,083,017 Â Â Â 1,328,983 Â Â Â (18.5)% Â Â (14.3)% Rhyz Investments Â Manufacturing Â Â 51,773 Â Â Â 49,714 Â Â Â 4.1 % Â Â 4.1 % Â Â 153,548 Â Â Â 131,032 Â Â Â 17.2 % Â Â 17.2 % Rhyz other Â Â 21,376 Â Â Â 10,813 Â Â Â 97.7 % Â Â 97.7 % Â Â 49,967 Â Â Â 20,476 Â Â Â 144.0 % Â Â 144.0 % Total Rhyz Investments Â Â 73,149 Â Â Â 60,527 Â Â Â 20.9 % Â Â 20.9 % Â Â 203,515 Â Â Â 151,508 Â Â Â 34.3 % Â Â 34.3 % Total Â $ 430,145 Â Â $ 498,772 Â Â Â (13.8)% Â Â (10.4)% Â $ 1,286,532 Â Â $ 1,480,491 Â Â Â (13.1)% Â Â (9.3)% (1) Constant-currency revenue change is a non-GAAP financial measure. See â€œNon-GAAP Financial Measures,â€ below. The following table sets forth segment contribution for the three- and nine-month periods ended September 30, 2024 and 2023 for each of our reportable segments (U.S. dollars in thousands). Segment contribution excludes certain intercompany charges, specifically royalties, license fees, transfer pricing and other miscellaneous items. We use segment contribution to measure the portion of profitability that the segment managers have the ability to control for their respective segments. The prior year segment contribution has been recast due to a change in how we allocate certain corporate costs. Consolidated financial information was not affected. For additional information regarding our segments and the calculation of segment contribution, see Note 10 to the consolidated financial statements contained in this report. Â Â Three Months Ended September 30, Â Â Â Â Â Nine Months Ended September 30, Â Â Â Â Â Â 2024 Â Â 2023 Â Â Change Â Â 2024 Â Â 2023 Â Â Change Â Nu Skin Â Americas Â $ 15,881 Â Â $ 16,627 Â Â Â (5)% Â $ 48,236 Â Â $ 61,730 Â Â Â (22)% Southeast Asia/Pacific Â Â 9,997 Â Â Â 13,190 Â Â Â (24)% Â Â 31,787 Â Â Â 37,057 Â Â Â (14)% Mainland China Â Â 7,277 Â Â Â 15,223 Â Â Â (52)% Â Â 32,903 Â Â Â 48,192 Â Â Â (32)% Japan Â Â 13,491 Â Â Â 14,617 Â Â Â (8)% Â Â 37,201 Â Â Â 40,033 Â Â Â (7)% South Korea Â Â 14,283 Â Â Â 19,433 Â Â Â (27)% Â Â 39,789 Â Â Â 60,399 Â Â Â (34)% Europe & Africa Â Â 5,193 Â Â Â 6,562 Â Â Â (21)% Â Â 13,874 Â Â Â 15,145 Â Â Â (8)% Hong Kong/Taiwan Â Â 9,225 Â Â Â 10,146 Â Â Â (9)% Â Â 25,006 Â Â Â 28,128 Â Â Â (11)% Total Nu Skin Â Â 75,347 Â Â Â 95,798 Â Â Â (21)% Â Â 228,796 Â Â Â 290,684 Â Â Â (21)% Rhyz Investments Â Manufacturing Â Â 542 Â Â Â 4,838 Â Â Â (89)% Â Â 4,266 Â Â Â 7,683 Â Â Â (44)% Rhyz other Â Â (2,923) Â Â (5,966) Â Â 51 % Â Â (14,338) Â Â (11,318) Â Â (27)% Total Rhyz Investments Â $ (2,381) Â $ (1,128) Â Â 111 % Â $ (10,072) Â $ (3,635) Â Â (177)% 21 Table of Contents The following tables provide information concerning the number of Customers, Paid Affiliates and Sales Leaders in our core Nu Skin business for the three-month periods ended September 30, 2024 and 2023. â— â€œCustomersâ€ are persons who have purchased directly from the Company during the three months ended as of the date indicated. Our Customer numbers include members of our sales force who made such a purchase, including Paid Affiliates and those who qualify as Sales Leaders, but they do not include consumers who purchase directly from members of our sales force. â— â€œPaid Affiliatesâ€ are any Brand Affiliates, as well as members of our sales force in Mainland China, who earned sales compensation during the three-month period. In all of our markets besides Mainland China, we refer to members of our independent sales force as â€œBrand Affiliatesâ€ because their primary role is to promote our brand and products through their personal social networks. â— â€œSales Leadersâ€ are the three-month average of our monthly Brand Affiliates, as well as sales employees and independent marketers in Mainland China, who achieved certain qualification requirements as of the end of each month of the quarter. Â Â Three Months Ended September 30, Â Â Â Â Â Â 2024 Â Â 2023 Â Â Change Â Customers Â Â Â Â Â Â Â Â Americas Â Â 211,583 Â Â Â 231,215 Â Â Â (8)% Southeast Asia/Pacific Â Â 86,307 Â Â Â 111,151 Â Â Â (22)% Mainland China Â Â 148,402 Â Â Â 189,221 Â Â Â (22)% Japan Â Â 112,257 Â Â Â 114,316 Â Â Â (2)% South Korea Â Â 90,248 Â Â Â 109,550 Â Â Â (18)% Europe & Africa Â Â 135,291 Â Â Â 169,320 Â Â Â (20)% Hong Kong/Taiwan Â Â 47,680 Â Â Â 54,134 Â Â Â (12)% Total Customers Â Â 831,768 Â Â Â 978,907 Â Â Â (15)% Paid Affiliates Â Americas Â Â 28,772 Â Â Â 32,769 Â Â Â (12)% Southeast Asia/Pacific(1) Â Â 26,749 Â Â Â 33,574 Â Â Â (20)% Mainland China Â Â 22,843 Â Â Â 27,509 Â Â Â (17)% Japan(1) Â Â 22,623 Â Â Â 37,695 Â Â Â (40)% South Korea Â Â 20,774 Â Â Â 24,110 Â Â Â (14)% Europe & Africa Â Â 16,556 Â Â Â 19,254 Â Â Â (14)% Hong Kong/Taiwan Â Â 10,947 Â Â Â 11,251 Â Â Â (3)% Total Paid Affiliates Â Â 149,264 Â Â Â 186,162 Â Â Â (20)% Sales Leaders Â Americas Â Â 6,450 Â Â Â 7,537 Â Â Â (14)% Southeast Asia/Pacific Â Â 5,398 Â Â Â 6,351 Â Â Â (15)% Mainland China Â Â 9,348 Â Â Â 12,647 Â Â Â (26)% Japan Â Â 6,866 Â Â Â 7,087 Â Â Â (3)% South Korea Â Â 4,388 Â Â Â 6,436 Â Â Â (32)% Europe & Africa Â Â 3,318 Â Â Â 4,105 Â Â Â (19)% Hong Kong/Taiwan Â Â 2,516 Â Â Â 2,868 Â Â Â (12)% Total Sales Leaders Â Â 38,284 Â Â Â 47,031 Â Â Â (19)% (1) The September 30, 2024 number is affected by a change in eligibility requirements for receiving certain rewards within our compensation structure, to more narrowly focus on those affiliates who are actively building a consumer base. See â€œJapanâ€ and â€œSoutheast Asia/Pacific,â€ below. We plan to implement these changes in additional segments over the next several quarters. 22 Table of Contents Following is a narrative discussion of our results in each segment, which supplements the tables above. Americas. The results in our Americas segment reflect a continued decline in momentum in our North America markets, while our Latin America markets continue to be challenged by macroeconomic issues. In connection with our transformation efforts, we also have experienced disruptions to our subscription sales in North America, which negatively impacted revenue. In addition, our reported revenue reflects a negative impact from unfavorable foreign currency fluctuations of 15.9% and 9.0% for the three- and nine-month periods, respectively. Our 2024 revenue has benefited from new product launches; in the first quarter of 2024, we launched our new connected device, which generated approximately $27.8 million in revenue for the first nine months of 2024, and in the third quarter of 2024, we launched our new ageLOC TruFace Peptide Retinol Complex with advanced peptide technology and MYND360, our new brand taking a holistic approach to support cognitive health,Â which generated a total of approximately $4.8 million of revenue during the quarter.Â We are introducing a new sales performance plan in North America starting in November 2024. In the second quarter of 2024, we launched our developing market strategy in Argentina, with a revised operating model with a focused product portfolio and modified business model that has enabled us to reach a broader demographic. During the third quarter of 2024, our Argentina market revenue, Customers and Sales Leaders all experienced double-digit growth year-over-year. The year-over-year decline in segment contribution for the third quarter of 2024 primarily reflects the decrease in revenue partially offset by a 2.3 percentage point improvement in selling expenses from product mix and growth in our developing markets. The year-over-year decline in segment contribution for the first nine months of 2024 primarily reflects the decrease in revenue. Southeast Asia/Pacific. The decline in revenue, Customers, Paid Affiliates and Sales Leaders for the third quarter and first nine months of 2024 is partially attributable to slowing momentum from the general macroeconomic factors in the markets along with price increases that we implemented in 2022 and 2023 to address inflation. During the second quarter of 2024, we began to see year-over-year improvements in many of our markets, but our Indonesia market remains challenging. Our Paid Affiliates were negatively impacted by a change in eligibility requirements in our Pacific markets for receiving certain rewards within our compensation structure. We estimate the change in eligibility requirements resulted in a reduction of approximately 2,000 Paid Affiliates for the three months ended September 30, 2024. We are making additional changes in the fourth quarter of 2024. The year-over-year decrease in segment contribution is primarily attributable to the decline in revenue. Mainland China.Â Our Mainland China market continued to be challenged during the third quarter and first nine months of 2024, with ongoing macroeconomic factors and the associated decrease in consumer spending leading to declines in revenue, Customers, Paid Affiliates and Sales Leaders. We anticipate the current regulatory pressures as well as other economic challenges persisting as the economy works to recover. The year-over-year decrease in segment contribution for the third quarter and first nine months of 2024 primarily reflects lower revenue. In addition, our segment contribution was impacted by a 4.7 percentage point and 3.2 percentage point decrease in gross margin for the third quarter and first nine months of 2024, respectively, attributable to increased sales promotions as well as pressure from the new manufacturing plant that went live in the fourth quarter of 2023. Our segment contribution was also impacted by a 2.5 percentage point and 2.4 percentage point increase in selling expenses as a percentage of revenue for the third quarter and first nine months of 2024, respectively, due to increased transitional sales force incentives. Japan. The third quarter of 2024 decline in revenue is primarily attributable to the third quarter of 2023 launch of ageLOC WellSpa iO, which generated $1.6 million in revenue in third quarter of 2024, compared to $4.4 million in the third quarter of 2023. In addition, Japanâ€™s third quarter and first nine months of 2024 were negatively impacted 2.7% and 8.0%, respectively, from unfavorable foreign-currency fluctuations. Our Paid Affiliates were negatively impacted by a change in eligibility requirements for receiving certain rewards within our compensation structure. We estimate the change in eligibility requirements resulted in a reduction of approximately 14,000 Paid Affiliates for the three months ended September 30, 2024. The year-over-year decline in segment contribution reflects the decreased revenue, partially offset by a 1.4 percentage point decline in general and administrative expenses for the nine months period ended September 30, 2024 attributable to savings from our restructuring plan. South Korea. Our South Korea market was challenged by difficult macroeconomic trends, including inflationary pressures, and our associated price increases which negatively impacted our revenue, Customers, Paid Affiliates and Sales Leaders for the third quarter and first nine months of 2024. We are introducing a new sales performance plan in South Korea starting in November 2024. The year-over-year decline in segment contribution for the third quarter and first nine months of 2024 primarily reflects the decline in revenue. 23 Table of Contents Europe & Africa. The reduction in revenue, Customers, Paid Affiliates and Sales Leaders reflects the softening of momentum, as well as the macroeconomic factors that have led to a decline in the purchasing power of our customers for the third quarter and first nine months of 2024. The year-over-year decrease in segment contribution for the third quarter and first nine months of 2024 is primarily from declines in revenue, partially offset by a 4.5 and 1.1 percentage point improvement in gross margin, primarily from a third quarter price increase and less promotional efforts. Hong Kong/Taiwan. The declines in our Hong Kong/Taiwan segment for the third quarter and first nine months of 2024 are attributable to macroeconomic issues, which are resulting in less purchasing power for our consumers. In addition, we experienced some transformational pressures with new technology in Taiwan. The decline in segment contribution was primarily driven by the decline in revenue, partially offset by savings recognized in general and administrative expenses from our previous restructuring activities. Manufacturing. Our Manufacturing segment revenue increased 4.1% and 17.2% for the third quarter and first nine months of 2024, respectively, primarily driven by our Wasatch Manufacturing entity. The decrease in segment contribution for the third quarter and first nine months of 2024 is primarily from the revenue mix amongst our manufacturing entities as well as product mix, which resulted in less profitability for the periods presented. Rhyz Other.Â The increase in revenue of our Rhyz other segment is primarily driven by 214.4% and 154.9% growth at our Mavely entity, for the third quarter and first nine months of 2024. The increase in segment contribution for the third quarter of 2024 is primarily from increased profitability at our Mavely entity as it continues to grow. The decline in segment contribution for the first nine months of 2024 is primarily from the companies we acquired in the second quarter of 2023, which we are continuing to invest in to enable future growth, as well as the impacts of purchase accounting, which resulted in $2.3 million of incremental amortization of intangible assets for the first nine months of 2024. Consolidated Results Revenue Revenue for the three-month period ended September 30, 2024 decreased 14% to $430.1 million, compared to $498.8 million in the prior-year period. Revenue for the nine-month period ended September 30, 2024 decreased 13% to $1.3 billion compared to $1.5 billion. Our reported revenue was negatively impacted 3.4% and 3.8% from foreign-currency fluctuations for the three- and nine-month periods ended September 30, 2024, respectively. For a discussion and analysis of these decreases in revenue, see â€œOverviewâ€ and â€œSegment Results,â€ above. Gross profit Gross profit as a percentage of revenue was 70.1% for the third quarter of

2024, compared to 58.6% for the prior-year period, and 70.2% for the first nine months of 2024, compared to 67.9% for the prior-year period.Â Gross profit as a percentage of revenue for core Nu Skin increased 14.7 percentage points to 76.5% for the third quarter of 2024 and increased 4.7 percentage points to 76.6% for the first nine months of 2024. The third quarter of 2024 and first nine months of 2024 increase in our core Nu Skin gross margin is primarily attributable to a third quarter of 2023 $65.7 million inventory write-off charge, associated with a re-balancing and narrowing of our portfolio. Our consolidated gross margin for the three- and nine-month periods ended September 30, 2024, was also impacted by the gross margin of our owned manufacturing entities, which as previously disclosed, is significantly lower than the gross margin of our core Nu Skin business. 24 Table of Contents Selling expenses Selling expenses as a percentage of revenue increased to 39.0% for the third quarter of 2024, compared to 37.6% for the prior year period, and decreased to 37.8% for the first nine months of 2024, compared to 37.9% for the prior-year period. Core Nu Skin selling expenses as a percentage of revenue increased 1.8 percentage points to 43.5% for the third quarter of 2024 and increased 1.3 percentage points to 42.5% for the first nine months of 2024. Selling expenses for our core Nu Skin business are driven by the specific performance of our individual Sales Leaders. Given the size of our sales force and the various components of our compensation and incentive programs, selling expenses as a percentage of revenue typically fluctuate plus or minus approximately 100 basis points from period to period.Â In the third quarter of 2024, we held our global Nu Skin L!VE event with an east L!VE in South Korea and a west L!VE in the United States.Â As a result of these events, we incurred approximately $10.2 million of incremental expenditures, which contributed to our elevated selling expenses. General and administrative expenses General and administrative expenses decreased to $115.6 million in the third quarter of 2024, compared to $130.9 million in the prior-year period and decreased to $358.1 million in the first nine months of 2024, compared to $401.8 million in the prior-year period. The $15.3 million decrease for the third quarter of 2024 and $43.7 million decrease for the first nine months of 2024 was primarily from contraction in labor expense and occupancy related expenses, both attributable to our ongoing restructuring efforts in which we reduced our physical footprint and reduced our headcount. General and administrative expenses as a percentage of revenue increased to 26.9% for the third quarter of 2024, from 26.2% for the prior-year period, and increased to 27.8% for the first nine months of 2024, from 27.1% for the prior-year period. Restructuring and impairment expenses In the third quarter of 2022, we adopted a strategic plan to focus resources on our strategic priorities and optimize future growth and profitability. The global program included workforce reductions and footprint optimization. Total charges incurred under the program were approximately $53.3 million, with $40.8 million in cash charges of severance and lease termination cost and approximately $12.5 million of non-cash charges of impairment of fixed assets, acceleration of depreciation and impairment of other intangibles related to our footprint optimization. During the fourth quarter of 2022, we incurred charges to be settled in cash of $20.1 million in severance charges, $7.4 million in lease termination cost, and $5.2 million in other associated cost, and non-cash charges of $8.2 million in fixed asset impairments, $0.9 million in accelerated depreciation and $1.7 million in impairment of other intangibles. During the first quarter of 2023, we incurred charges to be settled in cash of $4.0 million in severance charges, $1.9 million in lease termination cost, and $2.2 million in other associated cost, and non-cash charges of $1.7 million in accelerated depreciation. In the fourth quarter of 2023, we adopted another strategic plan to focus resources on our global priorities and optimize future growth and profitability. The global program includes workforce reductions. We estimate total charges under the program will approximate $30â€“35 million in cash charges of severance, approximately $2.2 million in other cash charges and approximately $8.2 million in non-cash charges, including approximately $6.4 million in fixed asset impairments. We expect to substantially complete the program during the second half of 2024. The program may expand as we continue to evaluate our business, including our product portfolio, global processes and organization, and operational footprint. During the fourth quarter of 2023, we incurred charges to be settled in cash of $10.0 million in severance charges. During the first quarter of 2024, we incurred charges to be settled in cash of $4.1 million in severance charges and $2.0 million in other associated cost, and non-cash charges of $1.0 million in write-down of assets. During the second quarter of 2024, we incurred charges to be settled in cash of $1.0 million in severance charges and $0.1 million on other cash charges, and non-cash charges of $7.2 million in write-down of assets. During the three months ended June 30, 2024, we determined that the continued decline in our stock price and corresponding market capitalization as well as declines in some of our reporting unitsâ€™ forecasts were triggering events that required us to perform a quantitative impairment analysis. When we performed an impairment test during the second quarter of 2024, we concluded that the estimated fair value of Americas, Mainland China, Southeast Asia/Pacific, Japan, South Korea, Europe & Africa, Hong Kong/Taiwan and our BeautyBio reporting units were less than their carrying value of equity as June 30, 2024. As a result, we recorded a non-cash goodwill impairment charge of $130.9 million in the second quarter of 2024. In addition, during the three months ended June 30, 2024, we determined that the current operating losses and decline in forecasted losses associated with our BeautyBio retail asset group were an interim triggering event that required us to perform an interim impairment analysis on our BeautyBio retail asset group. We assessed the recoverability of the related asset group comparing the carrying value of the asset group to the undiscounted cash flows expected to be generated. The recoverability test indicated the retail asset group was impaired. We concluded the carrying value of the retail asset group exceeded the estimated fair value which resulted in an impairment charge of $10.1 million in our Rhyz other segment during the three months ended June 30, 2024. 25 Table of Contents Interest expense Interest expense decreased to $6.5 million in the third quarter of 2024, compared to $7.5 million in the prior-year period. The third quarter decrease in interest expense is primarily attributable to decreases in borrowings on our revolving credit facility. Interest expense for the first nine months of 2024 increased to $20.5 million compared to $18.2 million for the prior-year period. The increase in interest expense were primarily due to increased in borrowings on our revolving credit facility in the first half of 2024 compared to 2023, associated with our June 2023 acquisition of BeautyBio. Other income (expense), net Other income (expense), net was $1.6 million for the third quarter of 2024 compared to $(0.6) million for the prior-year period and $1.8 million for the first nine months of 2024 compared to $3.2 million for the prior-year period. The decrease in other income for the nine-month period ended September 30, 2024 expense is primarily from the impact of foreign currency fluctuations on the valuation of our intercompany receivables and payables. Provision (benefit) for income taxes Provision (benefit) for income taxes for the three- and nine-month periods ended September 30, 2024 was $5.0 million and $(6.8) million, respectively, compared to $2.5 million and $15.9 million for the prior-year periods. The effective tax rates for the three- and nine-month periods ended September 30, 2024 were 37.6% and 5.8% of pre-tax income, respectively, compared to (7.3)% and 92.4% in the prior-year periods. Our tax rate for the nine-month period ended September 30, 2024 was impacted by our second quarter of 2024 goodwill impairment and restructuring charges. Our 2023 effective tax rates were impacted by our third quarter of 2023 inventory write-off charge and associated restructuring charges. Net income (loss) As a result of the foregoing factors, net income for the third quarter of 2024 was $8.3 million, compared to $(37.0) million in the prior-year period. Net income for the first nine months of 2024 was $(110.5) million, compared to $1.3 million for the first nine months of 2023. Liquidity and Capital Resources Historically, our principal uses of cash have included operating expenses (particularly selling expenses) and working capital (principally inventory purchases), as well as capital expenditures, stock repurchases, dividends, and debt repayment. We have at times incurred long-term debt, or drawn on our revolving line of credit, to fund strategic transactions, stock repurchases, capital investments and short-term operating needs. We typically generate positive cash flow from operations due to favorable margins and have generally relied on cash from operations to fund operating activities. In the first nine months of 2024, we generated $86.0 million in cash from operations, compared to $64.5 million during the prior-year period. The increase in cash flow from operations primarily reflects less inventory purchases compared to the first nine months of 2023, as we work to right size our balance sheet following the decline in revenue, and an increase in accrued expenses primarily relating to increased deferred revenue associated with timing of sales, partially offset by an increase in cash expenditures associated with prepaid assets. Cash and cash equivalents, including current investments, as of September 30, 2024 and December 31, 2023 were $237.8 million and $267.8 million, respectively, with the decrease being driven by our quarterly debt payments, $50.0 million paid on our revolving credit facility and capital expenditures, as discussed below, partially offset by $86.0 million in cash from operations. Working capital. As of September 30, 2024, working capital was $314.0 million, compared to $373.0 million as of December 31, 2023. Our decline in working capital is primarily attributable to the decline in cash as discussed above, a lower inventory balance and higher current portion of long-term debt as we intend to pay off a higher portion of our revolving credit facility in the next twelve months partially offset by an increase in prepaid expenses primarily associated with corporate income tax payments. Capital expenditures. Capital expenditures for the nine months ended September 30, 2024 were $29.0 million. We expect that our capital expenditures in 2024 will be primarily related to: â— Rhyz plant expansion to increase capacity and capabilities; â— purchases and expenditures for computer systems and equipment, software, and application development; and â— the expansion and upgrade of facilities in our various markets. We estimate that capital expenditures for the uses listed above will total approximately $35â€“55 million for 2024. 26 Table of Contents Credit Agreement. On June 14, 2022, we entered into an Amended and Restated Credit Agreement (the â€œCredit Agreementâ€) with various financial institutions as lenders and Bank of America, N.A., as administrative agent. The Credit Agreement provides for a $400.0 million term loan facility and a $500.0 million revolving credit facility, each with a term of five years. We used the proceeds of the term loan and the draw on the revolving facility to pay off the previous credit agreement. Both facilities bear interest at the SOFR, plus a margin based on our consolidated leverage ratio. The term loan facility amortizes in quarterly installments in amounts resulting in an annual amortization of 2.5% during the first year and 5.0% during the subsequent years after the closing date of the Credit Agreement, with the remainder payable at final maturity. As of September 30, 2024 and December 31, 2023, we had $70.0 million and $120.0 million of outstanding borrowings under our revolving credit facility, and $365.0 million and $385.0 million on our term loan facility. The carrying value of the debt also reflects debt issuance costs of $1.5 million and $2.0 million as of September 30, 2024 and December 31, 2023, respectively, related to the Credit Agreement. The Credit Agreement requires us to maintain a consolidated leverage ratio not exceeding 2.75 to 1.00 and a consolidated interest coverage ratio of no less than 3.00 to 1.00. As of September 30, 2024, we were in compliance with all debt covenants under the Credit Agreement. Derivative Instruments. As of September 30, 2024, we had four interest rate swaps, with a total notional principal amount of $200 million and a maturity date of July 31, 2025. We entered into these interest rate swap arrangements during the third quarter of 2020 to hedge the variable cash flows associated with our variable-rate debt under the Credit Agreement. Stock repurchase plan. In 2018, our board of directors approved a stock repurchase plan authorizing us to repurchase up to $500.0 million of our outstanding shares of Class A common stock on the open market or in private transactions.Â During the third quarter ofÂ 2024, we repurchased no shares of our Class A common stock under the plan. As of September 30, 2024, $162.4 million was available for repurchases under the plan. Our stock repurchases are used primarily to offset dilution from our equity incentive plans and for strategic initiatives. Dividends. In February, May and August 2024, our board of directors declared quarterly cash dividends of $0.06 per share. The quarterly cash dividends of $3.0 million were paid on March 6, 2024, June 12, 2024 and September 11, 2024 to stockholders of record on February 26, 2024, May 31, 2024 and August 30, 2024. In November 2024, our board of directors declared a quarterly cash dividend of $0.06 per share to be paid on December 11, 2024 to stockholders of record on November 29, 2024. Currently, we anticipate that our board of directors will continue to declare quarterly cash dividends and that the cash flows from operations will be sufficient to fund our future dividend payments. However, the continued declaration of dividends is subject to the discretion of our board of directors and will depend upon various factors, including our net earnings, financial condition, cash requirements, future prospects and other relevant factors. Cash from foreign subsidiaries. As of September 30, 2024 and December 31, 2023, we held $237.8 million and $267.8 million, respectively, in cash and cash equivalents, including current investments. These amounts include $179.1 million and $213.7 million as of September 30, 2024 and December 31, 2023, respectively, held in our operations outside of the U.S. Substantially all of our non-U.S. cash and cash equivalents are readily convertible into U.S. dollars or other currencies, subject to procedural or other requirements in certain markets, as well as an indefinite-reinvestment designation, as described below. We typically fund the cash requirements of our operations in the U.S. through intercompany dividends, intercompany loans and intercompany charges for products, use of intangible property, and corporate services. However, some markets impose government-approval or other requirements for the repatriation of dividends. For example, in Mainland China, we are unable to repatriate cash from current operations in the form of dividends until we file the necessary statutory financial statements for the relevant period. As of September 30, 2024, we had $32.1 million in cash denominated in Chinese RMB. We also have experienced delays in repatriating cash from Argentina. As of September 30, 2024 and December 31, 2023, we had $19.5 million and $17.7 million, respectively, in intercompany receivables with our Argentina subsidiary. We also have intercompany loan arrangements in some of our markets, including Mainland China, that allow us to access available cash, subject to certain limits in Mainland China and other jurisdictions. We also have drawn on our revolving line of credit to address cash needs until we can repatriate cash from Mainland China or other markets, and we may continue to do so. Except for $60.0 million of earnings in Mainland China that we designated as indefinitely reinvested during the second quarter of 2018, we currently plan to repatriate undistributed earnings from our non-U.S. operations as necessary, considering the cash needs of our non-U.S. operations and the cash needs of our U.S. operations for dividends, stock repurchases, capital investments, debt repayment and strategic transactions. Repatriation of non-U.S. earnings is subject to withholding taxes in certain foreign jurisdictions. Accordingly, we have accrued the necessary withholding taxes related to the non-U.S. earnings. We currently believe that existing cash balances, future cash flows from operations and existing lines of credit will be adequate to fund our cash needs on both a short- and long-term basis. The majority of our historical expenses have been variable in nature, and as such, a potential reduction in the level of revenue would reduce our cash flow needs. In the event that our current cash balances, future cash flow from operations and current lines of credit are not sufficient to meet our obligations or strategic needs, we would consider raising additional funds in the debt or equity markets or restructuring our current debt obligations. Additionally, we would consider realigning our strategic plans, including a reduction in capital spending, stock repurchases or dividend payments. 27 Table of Contents Contingent Liabilities Please refer to Note 11 to the consolidated financial statements contained in this Quarterly Report for information regarding our contingent liabilities. Critical Accounting Policies and Estimates The following critical accounting policies and estimates should be read in conjunction with our audited consolidated financial statements and related notes thereto included in our Annual Report on Form 10-K for the 2023 fiscal year. Intangible Assets. Acquired intangible assets may represent indefinite-lived assets, determinable-lived intangibles or goodwill. Of these, only the costs of determinable-lived intangibles are amortized to expense over their estimated life. The value of indefinite-lived intangible assets and residual goodwill is not amortized, but is tested at least annually for impairment. Our impairment testing for goodwill is performed separately from our impairment testing of indefinite-lived intangibles. We test goodwill for impairment, at least annually, by reviewing the book value compared to the fair value at the reportable unit level. We have the option to perform a qualitative assessment to determine whether further impairment testing is necessary or to perform a quantitative assessment by comparing the fair value of a reporting unit to its carrying amount, including goodwill. Under the qualitative assessment, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. If under the quantitative assessment the fair value of a reporting unit is less than its carrying amount, then the amount of the impairment loss, if any, must be measured. We elected to perform the quantitative assessment for fiscal year 2022 and we used the qualitative assessment for fiscal years 2023 and 2021. Considerable management judgment and assumptions are used in our goodwill impairment assessment, including with respect to the estimated future cash flows, the earnings multiples used in the market approach, the discount rate used to discount such estimated future cash flows to their net present value and the reasonableness of the implied control premium relative to our market capitalization. These factors could materially increase or decrease the fair value of our reporting units and, accordingly, could result in a related impairment charge. Declines in our market capitalization or in our business performance could also result in a material impairment charge in a future period. During the three months ended March 31, 2024, we determined that the recent decline in our stock price and corresponding market capitalization was a triggering event that required us to perform a quantitative impairment analysis. Based on the analysis, we concluded the fair value of all reporting units were in excess of their carrying amounts and no impairment charge was required.Â For goodwill, the estimated fair value of the reporting units exceeded the carrying value by approximately 1% - 7%. During the three months ended June 30, 2024, we determined that the continued decline in our stock price and corresponding decrease in market capitalization as well as declines in some of our reporting unitsâ€™ forecasts were triggering events that required us to perform a quantitative impairment analysis. Based on the analysis, we concluded that the estimated fair value of Americas, Mainland China, Southeast Asia/Pacific, Japan, South Korea, Europe & Africa, Hong Kong/Taiwan and our BeautyBio reporting units were less than their carrying value of equity as June 30, 2024. As a result, we recorded a non-cash goodwill impairment charge of $130.9 million in the second quarter of 2024. During the three months ended September 30, 2024, we determined that the recent decline in our stock price and corresponding market capitalization was a triggering event that required the us to perform a quantitative impairment analysis for the Manufacturing and Rhyz other reporting units. Based on the analysis, we concluded the fair value of the Manufacturing and Rhyz other reporting units were in excess of their carrying amounts and no impairment charge was required.Â For goodwill, the estimated fair value of Manufacturing and Rhyz other reporting units exceeded the carrying value by approximately 2% - 8%; therefore, the reporting units are considered to be at risk of future impairment. Our

revenue and profitability forecasts used in the goodwill impairment assessments considered recent and historical performance, strategic initiatives, industry trends and macroeconomic factors. Assumptions used in the valuations were similar to those that would be used by market participants performing independent valuations of the business. Key assumptions developed by management and used in the quantitative analyses: â— Financial projections and future cash flows, including a base year that considered recent actual results lower than previous internal forecasts, with revenue growth and profitability improvement throughout the forecast period that reflects the long-term strategy for the business, and terminal growth rates based on the expected long-term growth rate of the business; and â— Market-based discount rates. 28 Table of Contents Our BeautyBio reporting unit within our Rhyz other segment remains sensitive to future increases in discount rates, and changes in our forecast. We performed a sensitivity analysis on the impairment model used to test the manufacturing and Rhyz other reporting unitsâ€™ goodwill. In doing so, we determined that individual changes of a 5% reduction in our annual earnings before interest and tax, or a 40 basis point increase in the discount rate used in the discounted cash flow models did not cause the estimated fair values of the reporting units to decline below their carrying value. We made our estimates based on information available as of the date of our assessment, using assumptions we believe market participants would use in performing an independent valuation of the business. Although we believe the estimates and assumptions used in the impairment testing are reasonable and appropriate, it is possible that the assumptions and conclusions regarding impairment or recoverability of our reporting unitsâ€™ goodwill could change in future periods. There can be no assurance the estimates and assumptions, particularly our long-term financial projections, used in our goodwill impairment testing will prove to be accurate predictions of the future, if, for example, (i) the business does not perform as projected, (ii) overall economic conditions in the remainder of Fiscal 2024 or future years vary from current assumptions (including changes in discount rates and foreign currency exchange rates), (iii) business conditions or strategies change from current assumptions, (iv) investors require higher rates of return on equity investments in the marketplace, or (v) enterprise values of comparable publicly traded companies, or actual sales transactions of comparable companies, were to decline, resulting in lower multiples of revenues and profitability. A future impairment charge to our reporting unitsâ€™ goodwill could have a material effect on the consolidated financial position and results of operations. Seasonality and Cyclicality In addition to general economic factors, we are impacted by seasonal factors and trends such as major cultural events and vacation patterns. For example, most Asian markets celebrate their respective local New Year in the first quarter, which generally has a negative impact on that quarter.Â We believe that direct selling is also generally negatively impacted during the third quarter, when many individuals, including our sales force, traditionally take vacations. Prior to making a product generally available for purchase in a market, we often do one or more introductory offerings of the product, such as a preview of the product to our Sales Leaders or other product introduction or promotion. These offerings sometimes generate significant activity and a high level of purchasing, which can result in a higher-than-normal increase in revenue, Sales Leaders, Paid Affiliates and/or Customers during the quarter and can skew year-over-year and sequential comparisons. Non-GAAP Financial Measures Constant-currency revenue change is a non-GAAP financial measure that removes the impact of fluctuations in foreign-currency exchange rates, thereby facilitating period-to-period comparisons of the Companyâ€™s performance. It is calculated by translating the current periodâ€™s revenue at the same average exchange rates in effect during the applicable prior-year period and then comparing that amount to the prior-year periodâ€™s revenue. We believe that constant-currency revenue change is useful to investors, lenders and analysts because such information enables them to gauge the impact of foreign-currency fluctuations on our revenue from period to period. Available Information Our website address is www.nuskin.com. We make available, free of charge on our Investor Relations website, ir.nuskin.com, our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission. We also use our Investor Relations website, ir.nuskin.com, as a channel of distribution of additional Company information that may be deemed material. Accordingly, investors should monitor this channel, in addition to following our press releases, Securities and Exchange Commission filings and public conference calls and webcasts. The contents of our website shall not be deemed to be incorporated herein by reference. 29 Table of Contents ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK Currency Risk and Exchange Rate Information A majority of our revenue and many of our expenses are recognized outside of the United States, except for inventory purchases, a significant portion of which are primarily transacted in U.S. dollars from vendors in the United States. The local currency of each of our Subsidiariesâ€™ primary markets is considered the functional currency with the exception of our Asia product-distribution subsidiary in Singapore and, as discussed below, our subsidiary in Argentina. All revenue and expenses are translated at weighted-average exchange rates for the periods reported. Therefore, our reported revenue and earnings will be positively impacted by a weakening of the U.S. dollar and will be negatively impacted by a strengthening of the U.S. dollar. These impacts may be significant because a large portion of our business is derived from outside of the United States. Given the uncertainty of exchange rate fluctuations, it is difficult to predict the effect of these fluctuations on our future business, product pricing and results of operations or financial condition. In the second quarter of 2018, published inflation indices indicated that the three-year cumulative inflation in Argentina exceeded 100 percent, and as of July 1, 2018, we elected to adopt highly inflationary accounting for our subsidiary in Argentina. Under highly inflationary accounting, the functional currency for our subsidiary in Argentina became the U.S. dollar, and the income statement and balance sheet for this subsidiary have been measured in U.S. dollars using both current and historical rates of exchange. The effect of changes in exchange rates on peso-denominated monetary assets and liabilities has been reflected in earnings in Other income (expense), net and was not material. As of September 30, 2024, our subsidiary in Argentina had a small net peso monetary position. Net sales of our subsidiary in Argentina were less than 2% of our consolidated net sales for the three- and nine-month periods ended September 30, 2024 and 2023. We may seek to reduce our exposure to fluctuations in foreign currency exchange rates through the use of foreign currency exchange contracts and through intercompany loans of foreign currency. We do not use derivative financial instruments for trading or speculative purposes. We regularly monitor our foreign currency risks and periodically take measures to reduce the impact of foreign exchange fluctuations on our operating results. As of September 30, 2024 and 2023, we did not hold material non-designated mark-to-market forward derivative contracts to hedge foreign denominated intercompany positions or third party foreign debt. As of September 30, 2024, and 2023 we did not hold any material forward contracts designated as foreign currency cash flow hedges. We continue to evaluate our foreign currency hedging policy. For additional information about our market risk see Note 9 to the consolidated financial statements contained in this Quarterly Report. ITEM 4. CONTROLS AND PROCEDURES Evaluation of Disclosure Controls and Procedures As of the end of the period covered by this Quarterly Report, under the supervision and with the participation of our management, including our Chief Executive Officer (â€œCEOâ€) and Chief Financial Officer (â€œCFOâ€), we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€)).Â Based on that evaluation, our CEO and our CFO concluded that our disclosure controls and procedures were effective as of September 30, 2024. Changes in Internal Controls Over Financial Reporting. We made no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter ended September 30, 2024 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. 30 Table of Contents PART II. OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS From time to time, we are involved in legal proceedings arising in the ordinary course of business. ITEM 1A. RISK FACTORS There have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the 2023 fiscal year. ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS Purchases of Equity Securities by the Issuer Â Â (a) Â Â (b) Â Â (c) Â Â (d) Â Period Â Total Number of Shares Purchased Â Â Average Price Paid per Share Â Â Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs Â Â Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (in millions)(1) Â July 1 â€“ 31, 2024 Â Â Â â€” Â Â $ â€” Â Â Â Â â€” Â Â $ 162.4 Â August 1 â€“ 31, 2024 Â Â Â â€” Â Â Â Â â€” Â Â Â $ 162.4 Â September 1 â€“ 30, 2024 Â Â Â â€” Â Â Â Â â€” Â Â Â Â â€” Â Â Â $ 162.4 Â Total Â Â Â â€” Â Â Â $ â€” Â Â Â Â â€” Â Â Â Â Â Â (1) In August 2018, we announced that our board of directors approved a stock repurchase plan. Under this plan, our board of directors authorized the repurchase of up to $500 million of our outstanding Class A common stock on the open market or in privately negotiated transactions. ITEM 3. DEFAULTS UPON SENIOR SECURITIES None. ITEM 4. MINE SAFETY DISCLOSURES Not Applicable. ITEM 5. OTHER INFORMATION None. 31 Table of Contents ITEM 6. EXHIBITS Exhibits Regulation S-K Number Â Description 3.1 Â Sixth Amended and Restated Bylaws of Nu Skin Enterprises, Inc. (incorporated by reference to Exhibit 3.1 to the Companyâ€™s Current Report on Form 8-K filed November 1, 2024). 31.1 Â Certification by Ryan S. Napierski, Chief Executive Officer, pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 31.2 Â Certification by James D. Thomas, Chief Financial Officer, pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 32.1 Â Certification by Ryan S. Napierski, Chief Executive Officer, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. 32.2 Â Certification by James D. Thomas, Chief Financial Officer, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. 101.INS Â Inline XBRL Instance Document (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document) 101.SCH Â Inline XBRL Taxonomy Extension Schema Document 101.CAL Â Inline XBRL Taxonomy Extension Calculation Linkbase Document 101.DEF Â Inline XBRL Taxonomy Extension Definition Linkbase Document 101.LAB Â Inline XBRL Taxonomy Extension Label Linkbase Document 101.PRE Â Inline XBRL Taxonomy Extension Presentation Linkbase Document 104 Â Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101) 32 Table of Contents SIGNATURE Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. November 7, 2024 Â NU SKIN ENTERPRISES, INC. Â Â By: /s/ James D. Thomas Â James D. Thomas Â Chief Financial Officer Â (Duly Authorized Officer and Principal Financial Officer) 33 EX-31.1 2 ef20034579_ex31-1.htm EXHIBIT 31.1 EXHIBIT 31.1 SECTION 302 CERTIFICATION OF CHIEF EXECUTIVE OFFICER I, Ryan S. Napierski, certify that: 1. I have reviewed this quarterly report on Form 10-Q of Nu Skin Enterprises, Inc.; 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; 4. The registrantâ€™s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; (c) Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and (d) Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and 5. The registrantâ€™s other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions): (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting. Date: November 7, 2024 /s/ Ryan S. Napierski Â Â Ryan S. Napierski Â Â Chief Executive Officer Â EX-31.2 3 ef20034579_ex31-2.htm EXHIBIT 31.2 EXHIBIT 31.2 SECTION 302 CERTIFICATION OF CHIEF FINANCIAL OFFICER I, James D. Thomas, certify that: 1. I have reviewed this quarterly report on Form 10-Q of Nu Skin Enterprises, Inc.; 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; 4. The registrantâ€™s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; (c) Evaluated the effectiveness of the registrantâ€™s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and (d) Disclosed in this report any change in the registrantâ€™s internal control over financial reporting that occurred during the registrantâ€™s most recent fiscal quarter (the registrantâ€™s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrantâ€™s internal control over financial reporting; and 5. The registrantâ€™s other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrantâ€™s auditors and the audit committee of the registrantâ€™s board of directors (or persons performing the equivalent functions): (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrantâ€™s ability to record, process, summarize and report financial information; and (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrantâ€™s internal control over financial reporting. Date: November 7, 2024 /s/ James D. Thomas Â Â James D. Thomas Â Â Chief Financial Officer Â EX-32.1 4 ef20034579_ex32-1.htm EXHIBIT 32.1 EXHIBIT 32.1 SECTION 906 CERTIFICATION OF CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 In connection with the quarterly report of Nu Skin Enterprises, Inc. (the â€œCompanyâ€) on Form 10-Q for the period ended September 30, 2024 (the â€œReportâ€), I, Ryan S. Napierski, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Â§1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge: 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. Date: November 7, 2024 /s/ Ryan S. Napierski Â Â Ryan S. Napierski Â Â Chief Executive Officer Â EX-32.2 5 ef20034579_ex32-2.htm EXHIBIT 32.2 EXHIBIT 32.2 SECTION 906 CERTIFICATION OF CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 In connection with the quarterly report of Nu Skin Enterprises, Inc. (the â€œCompanyâ€) on Form 10-Q for the period ended September 30, 2024 (the â€œReportâ€), I, James D. Thomas, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Â§ 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge: 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. Date: November 7, 2024 /s/ James D. Thomas Â Â James D. Thomas Â Â Chief Financial Officer Â EX-101.SCH 6 nus-20240930.xsd XBRL TAXONOMY EXTENSION SCHEMA 000100 - Document - Document and Entity Information link:presentationLink link:calculationLink link:definitionLink 010000 - Statement - Consolidated Balance Sheets (Unaudited) link:presentationLink link:calculationLink link:definitionLink 010100 - Statement - Consolidated Balance Sheets (Unaudited) (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 020000 - Statement - Consolidated Statements of Income (Unaudited) link:presentationLink link:calculationLink link:definitionLink 030000 - Statement -

Consolidated Statements of Comprehensive Income (Unaudited) link:presentationLink link:calculationLink link:definitionLink 030100 - Statement - Consolidated Statements of Comprehensive Income (Unaudited) (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 040000 - Statement - Consolidated Statements of Stockholders' Equity (Unaudited) link:presentationLink link:calculationLink link:definitionLink 040100 - Statement - Consolidated Statements of Stockholders' Equity (Unaudited) (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 050000 - Statement - Consolidated Statements of Cash Flows (Unaudited) link:presentationLink link:calculationLink link:definitionLink 060100 - Disclosure - The Company link:presentationLink link:calculationLink link:definitionLink 060200 - Disclosure - Summary of Significant Accounting Policies link:presentationLink link:calculationLink link:definitionLink 060300 - Disclosure - Goodwill and Intangibles link:presentationLink link:calculationLink link:definitionLink 060400 - Disclosure - Debt link:presentationLink link:calculationLink link:definitionLink 060500 - Disclosure - Leases link:presentationLink link:calculationLink link:definitionLink 060600 - Disclosure - Capital Stock link:presentationLink link:calculationLink link:definitionLink 060700 - Disclosure - Fair Value and Equity Investments link:presentationLink link:calculationLink link:definitionLink 060800 - Disclosure - Income Taxes link:presentationLink link:calculationLink link:definitionLink 060900 - Disclosure - Derivatives and Hedging Activities link:presentationLink link:calculationLink link:definitionLink 061000 - Disclosure - Segment Information link:presentationLink link:calculationLink link:definitionLink 061100 - Disclosure - Commitments and Contingencies link:presentationLink link:calculationLink link:definitionLink 061200 - Disclosure - Acquisitions link:presentationLink link:calculationLink link:definitionLink 061300 - Disclosure - Restructuring link:presentationLink link:calculationLink link:definitionLink 061400 - Disclosure - Insider Trading Arrangements link:presentationLink link:calculationLink link:definitionLink 070200 - Disclosure - Summary of Significant Accounting Policies (Policies) link:presentationLink link:calculationLink link:definitionLink 080200 - Disclosure - Summary of Significant Accounting Policies (Tables) link:presentationLink link:calculationLink link:definitionLink 080300 - Disclosure - Goodwill and Intangibles (Tables) link:presentationLink link:calculationLink link:definitionLink 080400 - Disclosure - Debt (Tables) link:presentationLink link:calculationLink link:definitionLink 080500 - Disclosure - Leases (Tables) link:presentationLink link:calculationLink link:definitionLink 080700 - Disclosure - Fair Value and Equity Investments (Tables) link:presentationLink link:calculationLink link:definitionLink 080900 - Disclosure - Derivatives and Hedging Activities (Tables) link:presentationLink link:calculationLink link:definitionLink 081000 - Disclosure - Segment Information (Tables) link:presentationLink link:calculationLink link:definitionLink 081300 - Disclosure - Restructuring (Tables) link:presentationLink link:calculationLink link:definitionLink 090100 - Disclosure - The Company (Details) link:presentationLink link:calculationLink link:definitionLink 090200 - Disclosure - Summary of Significant Accounting Policies, Reclassifications (Details) link:presentationLink link:calculationLink link:definitionLink 090202 - Disclosure - Summary of Significant Accounting Policies, Inventory (Details) link:presentationLink link:calculationLink link:definitionLink 090204 - Disclosure - Summary of Significant Accounting Policies, Revenue Recognition (Details) link:presentationLink link:calculationLink link:definitionLink 090300 - Disclosure - Goodwill and Intangibles (Details) link:presentationLink link:calculationLink link:definitionLink 090400 - Disclosure - Debt, Credit Agreement (Details) link:presentationLink link:calculationLink link:definitionLink 090402 - Disclosure - Debt, Debt Facilities (Details) link:presentationLink link:calculationLink link:definitionLink 090500 - Disclosure - Leases (Details) link:presentationLink link:calculationLink link:definitionLink 090502 - Disclosure - Leases (Details) Calc 2 link:presentationLink link:calculationLink link:definitionLink 090600 - Disclosure - Capital Stock, Net Income per Share (Details) link:presentationLink link:calculationLink link:definitionLink 090602 - Disclosure - Capital Stock, Dividends (Details) link:presentationLink link:calculationLink link:definitionLink 090604 - Disclosure - Capital Stock, Repurchase of Common Stock (Details) link:presentationLink link:calculationLink link:definitionLink 090700 - Disclosure - Fair Value and Equity Investments, Fair Value (Details) link:presentationLink link:calculationLink link:definitionLink 090702 - Disclosure - Fair Value and Equity Investments, Equity Investments (Details) link:presentationLink link:calculationLink link:definitionLink 090800 - Disclosure - Income Taxes (Details) link:presentationLink link:calculationLink link:definitionLink 090900 - Disclosure - Derivatives and Hedging Activities, Fair Value of Derivative Instruments on the Balance Sheet (Details) link:presentationLink link:calculationLink link:definitionLink 090902 - Disclosure - Derivatives and Hedging Activities, Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss (Details) link:presentationLink link:calculationLink link:definitionLink 091000 - Disclosure - Segment Information, Revenue by Segment (Details) link:presentationLink link:calculationLink link:definitionLink 091002 - Disclosure - Segment Information, Segment Contribution (Details) link:presentationLink link:calculationLink link:definitionLink 091004 - Disclosure - Segment Information, Depreciation and Amortization and Capital Expenditures (Details) link:presentationLink link:calculationLink link:definitionLink 091200 - Disclosure - Acquisitions, LifeDNA (Details) link:presentationLink link:calculationLink link:definitionLink 091202 - Disclosure - Acquisitions, BeautyBio (Details) link:presentationLink link:calculationLink link:definitionLink 091204 - Disclosure - Acquisitions, Revenue and Pro Forma Revenue (Details) link:presentationLink link:calculationLink link:definitionLink 091300 - Disclosure - Restructuring, 2022 Plan (Details) link:presentationLink link:calculationLink link:definitionLink 091302 - Disclosure - Restructuring, 2023 Plan (Details) link:presentationLink link:calculationLink link:definitionLink EX-101.CAL 7 nus-20240930_cal.xml XBRL TAXONOMY EXTENSION CALCULATION LINKBASE EX-101.DEF 8 nus-20240930_def.xml XBRL TAXONOMY EXTENSION DEFINITION LINKBASE EX-101.LAB 9 nus-20240930_lab.xml XBRL TAXONOMY EXTENSION LABEL LINKBASE Insider Trading Arrangements [Line Items] Rule 10b5-1 Arrangement Adopted Rule 10b5-1 Arrangement Adopted [Flag] Rule 10b5-1 Arrangement Terminated Rule 10b5-1 Arrangement Terminated [Flag] Non-Rule 10b5-1 Arrangement Adopted Non-Rule 10b5-1 Arrangement Adopted [Flag] Non-Rule 10b5-1 Arrangement Terminated Non-Rule 10b5-1 Arrangement Terminated [Flag] Accounts receivable, net Accumulated other comprehensive loss Purchase price, net of cash acquired Acquisitions (net of cash acquired) Payments to Acquire Businesses, Net of Cash Acquired Additional paid-in capital Loss to be reclassified to interest expense during next twelve months Cash Flow Hedge Gain (Loss) to be Reclassified within 12 Months Impairment of goodwill, fixed assets and other intangibles Asset Impairment Charges Other asset write-downs Other Asset Impairment Charges Consolidated Balance Sheets [Abstract] Basic (in dollars per share) Percentage interest acquired Business Acquisition [Axis] Business Acquisition, Acquiree [Domain] Business Acquisition [Line Items] Schedule of Business Acquisitions, by Acquisition [Table] Cash acquired Cash Acquired from Acquisition Cash and cash equivalents Cash payments Payments for Restructuring Consideration paid, cash Payments to Acquire Businesses, Gross Accounts receivable, net Increase (Decrease) in Accounts Receivable Inventories, net Increase (Decrease) in Inventories Prepaid expenses and other Increase (Decrease) in Prepaid Expense and Other Assets Changes in operating assets and liabilities: Increase (Decrease) in Operating Capital [Abstract] Accounts payable Increase (Decrease) in Accounts Payable Accrued expenses Increase (Decrease) in Accrued Liabilities Commitments and Contingencies Commitments and Contingencies Disclosure [Text Block] Common stock, shares authorized (in shares) Common stock, shares issued (in shares) Class A common stock - 500 million shares authorized, $0.001 par value, 90.6 million shares issued Common Stock, Value, Issued Income Taxes [Abstract] Components of Income Tax Expense (Benefit), Continuing Operations [Abstract] Comprehensive income (loss) Comprehensive Income (Loss), Net of Tax, Attributable to Parent Cost of sales Inventory write-down Inventory Write-down Total current liabilities Liabilities, Current Current liabilities: Liabilities, Current [Abstract] Customer Relationships [Member] Customer Relationships [Member] Balance Original principal amount Interest rate Debt Instrument, Interest Rate, Effective Percentage Interest rate Debt Instrument, Interest Rate Terms Debt Instrument, Name [Domain] Repayment terms Debt Instrument [Axis] Debt Instrument [Line Items] Schedule of Long-Term Debt Instruments [Table] Net deferred tax assets Notional amount Derivative, Notional Amount Number of outstanding derivatives held Derivative, Number of Instruments Held Derivative financial instruments asset Derivative Asset Derivatives and Hedging Activities Derivative Instruments and Hedging Activities Disclosure [Text Block] Diluted (in dollars per share) Consolidation Consolidation, Policy [Policy Text Block] Dividend payable, date declared Dividends Payable [Line Items] Dividends Payable [Table] Effective tax rate Stock-based compensation Share-Based Payment Arrangement, Noncash Expense Equity Securities [Member] Finite-Lived Intangible Assets, Major Class Name [Domain] Finite-Lived Intangible Assets by Major Class [Axis] Foreign Jurisdictions [Member] Foreign Tax Jurisdiction [Member] (Gain) loss on disposal of assets Gain (Loss) on Disposition of Property Plant Equipment, Excluding Oil and Gas Property and Timber Property General and administrative expenses Goodwill [Line Items] Goodwill [Table] Gross profit Gross Profit Impairment of fixed assets Impairment of fixed assets Impairment of goodwill Goodwill, Impairment Loss Consolidated Statements of Income [Abstract] Income Taxes [Abstract] Income Tax Uncertainties [Abstract] Income Taxes Income Tax Disclosure [Text Block] Other assets Increase (Decrease) in Other Operating Assets Other intangible assets, net Intangible Assets, Net (Excluding Goodwill) Remaining carrying value Finite-Lived Intangible Assets, Net Goodwill Interest expense Interest Expense, Operating and Nonoperating Interest Expense [Abstract] Fair value, asset Interest Rate Cash Flow Hedge Asset at Fair Value Interest Rate Swaps [Member] Interest Rate Swap [Member] Finished goods Inventories, net Total Inventory, net Inventories [Abstract] Raw materials Total liabilities Liabilities Total liabilities and stockholders' equity Liabilities and Equity LIABILITIES AND STOCKHOLDERS' EQUITY LIABILITIES AND STOCKHOLDERS' EQUITY Borrowing capacity Current portion of long-term debt Long-Term Debt, Current Maturities Long-term debt Long-Term Debt, Excluding Current Maturities Significant Change in Unrecognized Tax Benefits is Reasonably Possible [Line Items] Change in Unrecognized Tax Benefit, Reasonably Possible [Table] Net cash (used in) / provided by financing activities Net Cash Provided by (Used in) Financing Activities Cash flows from financing activities: Net Cash Provided by (Used in) Financing Activities [Abstract] Net cash used in investing activities Net Cash Provided by (Used in) Investing Activities Cash flows from investing activities: Net Cash Provided by (Used in) Investing Activities [Abstract] Net cash provided by operating activities Net Cash Provided by (Used in) Operating Activities Cash flows from operating activities: Net Cash Provided by (Used in) Operating Activities [Abstract] Net income (loss) Net (loss) income Net income (loss) Net Income (Loss) Other income (expense), net Nonoperating Income (Expense) Operating income (loss) Operating income Operating Income (Loss) Derivatives and Hedging Activities [Abstract] Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), after Reclassification, before Tax [Abstract] Other comprehensive income (loss), net of tax: Other Comprehensive Income (Loss), Net of Tax [Abstract] Other associated restructuring costs Payment of cash dividends Payment of cash dividends Payments of Ordinary Dividends, Common Stock Proceeds from debt Proceeds from Issuance of Long-Term Debt Property and equipment, net Purchases of investments Payments to Acquire Investments Purchases of property and equipment Payments to Acquire Property, Plant, and Equipment Payments of debt Repayments of Long-Term Debt Repurchase of shares of common stock Payments for Repurchase of Common Stock Restructuring Restructuring [Abstract] Restructuring, Settlement and Impairment Provisions [Abstract] Ending restructuring accrual Restructuring Reserve, Current Retained earnings Proceeds on investment sales Debt Facilities Goodwill Schedule of Goodwill [Table Text Block] Segment Information Segment Reporting Disclosure [Text Block] Depreciation and Amortization and Capital Expenditures Segment Contribution Revenue by Segment Schedule of Segment Reporting Information, by Segment [Table Text Block] Segment Reporting Information [Line Items] Schedule of Segment Reporting Information, by Segment [Table] Segment Reporting, Reconciling Item for Operating Profit (Loss) from Segment to Consolidated [Line Items] Reconciliation of Operating Profit (Loss) from Segments to Consolidated [Table] Selling expenses Current investments Consolidated Statements of Cash Flows [Abstract] Consolidated Statements of Comprehensive Income [Abstract] Consolidated Statements of Stockholders' Equity [Abstract] Stockholders' equity: Stockholders' equity: Capital Stock [Abstract] Capital Stock Equity [Text Block] Subsequent Event Type [Axis] Subsequent Event Type [Domain] Total current assets Assets, Current Current assets: Assets, Current [Abstract] Tradenames [Member] Trade Names [Member] Beginning balance Ending balance SEC Schedule, 12-09, Valuation Allowances and Reserves, Amount Additions SEC Schedule, 12-09, Valuation Allowances and Reserves, Additions, Charge to Cost and Expense Write-offs SEC Schedule, 12-09, Valuation Allowances and Reserves, Deduction Diluted (in shares) Weighted Average Number of Shares Outstanding, Diluted Basic (in shares) Weighted Average Number of Shares Outstanding, Basic Common Stock [Member] Common Stock [Member] Total assets Assets Other liabilities Revenue by Segment [Abstract] Segment Contribution [Abstract] Income Tax Jurisdiction [Domain] Dividend payable per share (in dollars per share) Common Stock, Dividends, Per Share, Declared Financial Instruments [Domain] Type of Restructuring [Domain] Severance [Member] Employee Severance [Member] Restructuring Expense by Segment Restructuring Cost [Table] Statement [Table] Antidilutive Securities, Name [Domain] Debt [Abstract] Long-Term Debt, by Current and Noncurrent [Abstract] Life insurance contracts Cash Surrender Value, Fair Value Disclosure Valuation Allowance [Roll Forward] ASSETS Assets [Abstract] Statement [Line Items] Changes in Fair Value of Level 3 Life Insurance Contracts Fair Value, Assets Measured on Recurring Basis, Unobservable Input Reconciliation [Table] Fair Value, Assets Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items] Ending balance Beginning balance Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Asset Value Changes in Fair Value of Level 3 Marketable Securities [Roll Forward] Changes in Fair Value of Level 3 Contingent Consideration Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Table] Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items] Changes in Fair Value of Level 3 Contingent Consideration [Roll Forward] Changes in fair value of contingent consideration Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability, Gain (Loss) Included in Earnings Level 1 [Member] Fair Value, Inputs, Level 1 [Member] Level 2 [Member] Fair Value, Inputs, Level 2 [Member] Level 3 [Member] Fair Value, Inputs, Level 3 [Member] Fair Value and Equity Investments Fair Value Disclosures [Text Block] Summarized Financial Information [Abstract] Segment, Reconciliation of Other Items from Segments to Consolidated [Abstract] Class of Stock [Domain] Class A [Member] Common Class A [Member] Stockholders' Equity [Roll Forward] Unamortized debt issuance costs Debt Issuance Costs, Net Class of Treasury Stock [Table] Equity, Class of Treasury Stock [Line Items] Deferred taxes Increase (Decrease) in Deferred Income Taxes Other assets Measurement period adjustment to goodwill Goodwill, Period Increase (Decrease) Operating expenses: Operating Expenses [Abstract] Total operating expenses Operating Expenses Weighted-average common shares outstanding: Net Income per Share [Abstract] Earnings Per Share, Diluted [Abstract] Anti-dilutive shares excluded from calculation of diluted earnings per share (in shares) Antidilutive Securities [Axis] Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Net income (loss) per share (Note 6): Earnings Per Share [Abstract] Antidilutive Security, Excluded EPS Calculation [Table] Other liabilities Increase (Decrease) in Other Operating Liabilities Class of Stock [Axis] Common stock, par value (in dollars per share) Total stockholders' equity Equity, Attributable to Parent Provision (benefit) for income taxes Provision for income taxes Income Tax Expense (Benefit) Foreign currency losses Unrealized Gain (Loss), Foreign Currency Transaction, before Tax Derivatives and Hedging Activities [Abstract] Derivative, Fair Value, Net [Abstract] Life Insurance Contracts [Member] Equity Components [Axis] Additional Paid-in Capital [Member] Retained Earnings [Member] Accumulated Other Comprehensive Loss [Member] AOCI Attributable to Parent [Member] Equity Component [Domain] Restructuring expense Restructuring and impairment expenses Debt Long-Term Debt [Text Block] Exercise of employee stock options/vesting of stock awards Exercise of employee stock options (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period Class A common stock repurchased (in shares) Treasury Stock, Shares, Acquired Segments [Axis] Dividend payable, date of record Dividends Payable, Date of Record Repurchase of Class A common stock (Note 6) Treasury Stock, Value, Acquired, Cost Method Acquisitions [Abstract] Business Combination, Description [Abstract] Inventory Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Inventory Fixed assets Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Property, Plant, and Equipment Intangible assets Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Finite-Lived Intangibles Revenue since acquisitions Business Combination, Pro Forma Information, Revenue of Acquiree since Acquisition Date, Actual Measurement period adjustment to inventory Business Combination, Provisional Information, Initial Accounting Incomplete, Adjustment, Inventory Measurement period adjustment to intangible assets Business Combination, Provisional Information, Initial Accounting Incomplete, Adjustment, Intangibles Measurement period adjustments to deferred tax liability and goodwill Business Combination, Provisional Information, Initial Accounting Incomplete, Adjustment, Consideration Transferred Depreciation and amortization Balance at end of period Balance at beginning of period Equity, Including Portion Attributable to Noncontrolling Interest Hedging Relationship [Domain] Acquisitions Leases [Abstract] Commitments and contingencies (Notes 5 and 11) Cash dividends Dividends, Common Stock, Cash Dividends per Share [Abstract] Dividends, Cash [Abstract] Adjustments to reconcile net (loss) income to cash flows from operating activities: Debt [Abstract] Long-Term Debt, Current and Noncurrent [Abstract] The Company Nature of Operations [Text Block] Accounts payable Accrued expenses Other comprehensive income (loss), net of tax Other comprehensive income (loss), net of tax Other Comprehensive Income (Loss), Net of Tax, Portion Attributable to Parent Gross purchase price Business Combination, Recognized Identifiable Assets Acquired, Goodwill, and Liabilities Assumed, Net Impairment of intangible assets Impairment of other intangible assets Impairment of Intangible Assets, Finite-Lived Fair Value of Assets Acquired [Abstract] Business Combination, Recognized Identifiable Assets Acquired, Goodwill, and Liabilities Assumed, Less Noncontrolling Interest [Abstract] Income (loss) before provision for income taxes Income (loss) before provision for income taxes Income (Loss) from Continuing Operations before Income Taxes, Noncontrolling Interest Prepaid expenses and other Segments [Domain] Operating Segment [Member] Intersegment [Member] Measurement Frequency [Domain] Fair Value Hierarchy and NAV [Domain] Fair Value on a Recurring Basis [Member] Repurchases of Common Stock [Abstract] Treasury Stock Transactions, Excluding Value of Shares Reissued [Abstract] Payments Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability, Settlements Asset Class [Domain] Fair Value by Liability Class [Domain] Accumulated impairment charges Summary of Significant Accounting Policies

Basis of Presentation and Significant Accounting Policies [Text Block] The Company [Abstract] Beginning balance Ending balance Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Liability Value Acquisitions [Abstract] Asset Class [Axis] Asset Class [Axis] Liability Class [Axis] Fair Value Hierarchy and NAV [Axis] Measurement Frequency [Axis] Inventories Schedule of Inventory, Current [Table Text Block] Commitments and Contingencies [Abstract] Income Taxes [Abstract] Goodwill and Intangibles [Abstract] Fair Value and Equity Investments [Abstract] Debt [Abstract] Goodwill and Intangibles Goodwill Disclosure [Text Block] Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss Schedule of Cash Flow Hedges Included in Accumulated Other Comprehensive Income (Loss) [Table Text Block] Derivatives and Hedging Activities [Abstract] Restructuring [Abstract] Commitment fee percentage payable on unused portion Line of Credit Facility, Unused Capacity, Commitment Fee Percentage Fair Value, Recurring and Nonrecurring [Table] Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Restructuring Cost and Reserve [Line Items] Restructuring Type [Axis] Summary of Significant Accounting Policies [Abstract] Segment Information [Abstract] Other Intangibles [Member] Other Intangible Assets [Member] Dividend payable, date paid Unaudited pro forma revenue as if acquisitions occurred on January 1, 2023 Business Acquisition, Pro Forma Revenue Derivative Instrument [Axis] Income Tax Jurisdiction [Axis] Stock-based compensation Shares Issued, Value, Share-Based Payment Arrangement, before Forfeiture Hedging Designation [Domain] Hedging Designation [Axis] Basis of Accounting Basis of Accounting, Policy [Policy Text Block] Assets and Liabilities Measured at Fair Value on a Recurring Basis Accelerated depreciation Other Cash Charges [Member] Other Restructuring [Member] Restructuring Plan [Axis] Restructuring Plan [Domain] Financial Instrument [Axis] Statement of Financial Position Location, Balance [Axis] Dividends [Axis] Dividends [Domain] Subsequent Event [Member] Subsequent Event [Member] Statement of Income Location, Balance [Axis] Other Comprehensive Income Location [Axis] Other Comprehensive Income Location [Domain] Statement of Income Location, Balance [Domain] Useful life Accounting Pronouncements New Accounting Pronouncements, Policy [Policy Text Block] Reclassifications Reclassification, Comparability Adjustment [Policy Text Block] Goodwill and Intangibles [Abstract] Intangible Assets, Net (Including Goodwill) [Abstract] Undistributed earnings of non-U.S. subsidiaries Other [Member] Corporate Segment [Member] Number of reportable segments Number of Reportable Segments Actual return on plan assets Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Asset, Gain (Loss) Included in Earnings Foreign currency translation adjustment, net of taxes of zero for the three months ended September 30, 2024 and 2023, and zero and $(68) for the nine months ended September 30, 2024 and 2023, respectively Foreign currency translation adjustment, tax Other Comprehensive Income (Loss), Foreign Currency Translation Adjustment, Tax Contingent Consideration [Member] Liability [Member] Statement of Financial Position Location, Balance [Domain] Other Assets [Member] Other Assets [Member] Derivatives, Fair Value [Line Items] Interest Expense [Member] Interest Expense [Member] Cash Flow Hedges [Member] Other Comprehensive Loss [Member] Derivative Instruments, Gain (Loss) [Line Items] Hedging Relationship [Axis] Derivative Instruments, Gain (Loss) [Table] Derivative Contract [Domain] Fair Value of Derivative Instruments on the Balance Sheet Schedule of Derivative Instruments in Statement of Financial Position, Fair Value [Table Text Block] Fair Values Derivatives, Balance Sheet Location, by Derivative Contract Type [Table] Designated as Hedging Instrument [Member] Prepaid Expenses and Other [Member] Prepaid Expenses and Other Current Assets [Member] Incremental taxes if undistributed earnings on non-U.S. subsidiaries were repatriated Deferred Tax Liability Not Recognized, Amount of Unrecognized Deferred Tax Liability, Undistributed Earnings of Foreign Subsidiaries Financial Assets (Liabilities) [Abstract] Fair Value, Net Asset (Liability) [Abstract] Financial assets (liabilities) Fair Value, Net Asset (Liability) Percentage of fair value in excess of carrying amount Reporting Unit, Percentage of Fair Value in Excess of Carrying Amount Severance charges Severance Costs Debt Instrument, Redemption, Period [Axis] Debt Instrument, Redemption, Period [Domain] First Year [Member] Debt Instrument, Redemption, Period One [Member] Second Year [Member] Debt Instrument, Redemption, Period Two [Member] Third Year [Member] Debt Instrument, Redemption, Period Three [Member] Fourth Year [Member] Debt Instrument, Redemption, Period Four [Member] Fifth Year [Member] Debt Instrument, Redemption, Period Five [Member] Contingent consideration Business Combination, Contingent Consideration, Liability Remaining amortization period Finite-Lived Intangible Assets, Remaining Amortization Period Term of loan Term of loan Technology [Member] Cash Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Cash and Equivalents Accounts receivable Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Assets, Receivables Prepaid and other assets Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Assets, Prepaid Expense and Other Assets Current assets Accounts payable and accrued liabilities Accrued liabilities Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Current Liabilities, Accounts Payable Corporate and Other [Member] Estimated charges under restructuring program Restructuring and Related Cost, Expected Cost Number of reporting units Number of Reporting Units Other Expense, Net [Member] Other Income (Expense), Net [Member] Amount available for repurchases Decrease in unrecognized tax benefits within the next 12 months that is reasonably possible Decrease in Unrecognized Tax Benefits is Reasonably Possible Treasury Stock [Member] Treasury stock (in shares) Treasury stock, at cost - 40.9 million and 41.1 million shares Treasury Stock, Common, Value Deferred tax liability Deferred tax liability Components of Lease Expense [Abstract] Total lease expense Lease, Cost Operating lease cost Variable lease cost Maturities of Financing Lease Liabilities [Abstract] Contract liabilities, increase to revenue Contract with Customer, Liability, Revenue Recognized Lease termination cost Gain (Loss) on Termination of Lease Supplemental Cash Flow Information Related to Leases [Abstract] Cash Flow, Operating Activities, Lessee [Abstract] Contract Liabilities - Customer Loyalty Programs [Abstract] Contract liabilities for customer loyalty programs Contract with Customer, Liability, Current Contingent consideration payments Payment for Contingent Consideration Liability, Financing Activities Operating lease right-of-use assets Operating Lease, Right-of-Use Asset Maturities of Operating Lease Liabilities [Abstract] Revenue Revenue from Contract with Customer, Excluding Assessed Tax Effect of exchange rate changes on cash Net decrease in cash and cash equivalents Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect Cash and cash equivalents, beginning of period Cash and cash equivalents, end of period Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents Operating cash outflow from operating leases Operating Lease, Payments Financing cash outflow from finance leases Finance lease principal payments Finance Lease, Principal Payments Right-of-use assets obtained in exchange for finance lease obligations Right-of-use assets obtained in exchange for operating lease obligations Weighted-average discount rate for finance leases Finance Lease, Weighted Average Discount Rate, Percent Weighted-average discount rate for operating leases Operating Lease, Weighted Average Discount Rate, Percent Total Lessee, Operating Lease, Liability, to be Paid 2025 2028 2027 2026 2024 Amortization of right-of-use assets Total principal liability Finance Lease, Liability Less: Finance charges Finance Lease, Liability, Undiscounted Excess Amount Total Finance Lease, Liability, to be Paid 2025 Finance Lease, Liability, to be Paid, Year One 2028 Finance Lease, Liability, to be Paid, Year Four 2027 Finance Lease, Liability, to be Paid, Year Three 2026 Finance Lease, Liability, to be Paid, Year Two 2024 Finance Lease, Liability, to be Paid, Remainder of Fiscal Year Interest on lease liabilities Operating cash outflow from finance leases Total principal liability Less: Finance charges Lessee, Operating Lease, Liability, Undiscounted Excess Amount Operating lease liabilities Operating Lease, Liability, Noncurrent Components of Lease Expense Leases Lessee, Operating Leases [Text Block] Reporting Unit [Axis] Reporting Unit [Domain] Weighted-average remaining lease term for finance leases Finance Lease, Weighted Average Remaining Lease Term Weighted-average remaining lease term for operating leases Operating Lease, Weighted Average Remaining Lease Term Equity Securities without Readily Determinable Fair Value [Table] Equity Securities without Readily Determinable Fair Value [Line Items] Carrying amount of equity securities without readily determinable fair values Equity Securities without Readily Determinable Fair Value, Amount Revenue Recognition Revenue from Contract with Customer [Policy Text Block] Equity Investments [Abstract] Equity Securities, FV-NI and without Readily Determinable Fair Value [Abstract] Upward fair value adjustments on equity securities Equity Securities without Readily Determinable Fair Value, Upward Price Adjustment, Annual Amount Gain (loss) recognized in other comprehensive loss Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), before Reclassification and Tax Net unrealized gains/(losses) on cash flow hedges, net of taxes of $262 and $(328) for the three months ended September 30, 2024 and 2023, respectively and $(325) and $(990) for the nine months ended September 30, 2024 and 2023, respectively Net unrealized gains/(losses) on foreign currency cash flow hedges, tax Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), before Reclassification, Tax Gain reclassified from accumulated other comprehensive loss into income Reclassification adjustment for realized losses/(gains) in current earnings on cash flow hedges, net of taxes of $574 and $569 for the three months ended September 30, 2024 and 2023, respectively and $1,716 and $1,577 for the nine months ended September 30, 2024 and 2023, respectively Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), Reclassification, after Tax Reclassification adjustment for realized losses/(gains) in current earnings on cash flow hedges, tax Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), Reclassification, Tax Reclassification, Type [Axis] Reclassification, Type [Domain] Reclassification [Member] Reclassification, Other [Member] Reclassification [Table] Reclassification [Line Items] Non-cash lease expense Operating Lease, Right-of-Use Asset, Periodic Reduction Capital expenditures Segment, Expenditure, Addition to Long-Lived Assets Statistical Measurement [Axis] Statistical Measurement [Domain] Maximum [Member] Minimum [Member] Consolidation Items [Axis] Consolidation Items [Domain] Cover [Abstract] Document Type Document Quarterly Report Document Transition Report Entity Interactive Data Current Amendment Flag Document Fiscal Year Focus Document Fiscal Period Focus Document Period End Date Entity Registrant Name Entity Central Index Key Entity File Number Entity Tax Identification Number Entity Incorporation, State or Country Code Current Fiscal Year End Date Entity Current Reporting Status Entity Shell Company Entity Filer Category Entity Small Business Entity Emerging Growth Company Entity Address, Address Line One Entity Address, City or Town Entity Address, State or Province Entity Address, Postal Zip Code City Area Code Local Phone Number Title of 12(b) Security Trading Symbol Security Exchange Name Entity Common Stock, Shares Outstanding In the fourth quarter of 2023, the Company adopted a strategic plan to focus resources on the Company's global priorities and optimize future growth and profitability. The global program includes workforce reductions. Restructuring Plan, 2023 [Member] 2023 Plan [Member] Non-cash restructuring charges, including impairment of fixed assets, acceleration of depreciation and impairment of other intangibles. Non-Cash Charges [Member] Non-Cash Charges [Member] Impairment of fixed assets. Fixed Asset Impairments [Member] Fixed Asset Impairments [Member] The Company develops and distributes a comprehensive line of premium-quality beauty and wellness solutions under three primary brands; the beauty brand, Nu Skin; the wellness brand, Pharmanex; and the anti-aging brand, ageLOC. Nu Skin consists of seven geographic segments: Americas, Mainland China, Southeast Asia/Pacific, South Korea, Japan, Europe & Africa, and Hong Kong/Taiwan. Nu Skin [Member] Nu Skin [Member] Consists of Europe and Africa. Europe and Africa Segment [Member] Europe & Africa [Member] Japan. Japan Segment [Member] Japan [Member] South Korea. South Korea Segment [Member] South Korea [Member] Consists of Hong Kong and Taiwan. Hong Kong/Taiwan Segment [Member] Hong Kong/Taiwan [Member] The Company explores new areas of synergistic and adjacent growth through their business arm known as Rhyz Inc. The Rhyz businesses, which are reported in two segments, primarily consist of consumer, technology and manufacturing companies. Rhyz [Member] Rhyz Investments [Member] The Rhyz other segment includes other investments by the Company's Rhyz business arm. Rhyz Other Segment [Member] Rhyz Other [Member] Consists of Australia, Indonesia, Malaysia, New Zealand, the Philippines, Singapore, Thailand and Vietnam. Southeast Asia/Pacific Segment [Member] Southeast Asia/Pacific [Member] The Manufacturing segment of Rhyz includes manufacturing and packaging subsidiaries the Company has acquired. Manufacturing Segment [Member] Manufacturing [Member] Manufacturing [Member] Consists of Canada, Latin America and the United States. Americas Segment [Member] Americas [Member] Non-cash charges for the impairment of fixed assets, acceleration of depreciation and impairment of other intangible assets associated with a restructuring pursuant to an authorized plan. Restructuring, Non-Cash Charges Non-cash restructuring charges Non-cash restructuring charges Mainland China. Mainland China Segment [Member] Mainland China [Member] The Rhyz other report unit tested for goodwill impairment. Rhyz Other Reporting Unit [Member] Rhyz Other Reporting Unit [Member] The Manufacturing report unit tested for goodwill impairment. Manufacturing Reporting Unit [Member] Manufacturing Reporting Unit [Member] Third reporting unit in the Company's Rhyz other segment. Reporting Unit 3 [Member] Reporting Unit 3 [Member] First reporting unit in the Company's Rhyz other segment. Reporting Unit 1 [Member] Reporting Unit 1 [Member] BeautyBio retail asset group within the Rhyz other segment. BeautyBio Retail Asset Group [Member] BeautyBio Retail Asset Group [Member] BeautyBio reporting unit in the Company's Rhyz other segment. BeautyBio Reporting Unit [Member] BeautyBio Reporting Unit [Member] Second reporting unit in the Company's Rhyz other segment. Reporting Unit 2 [Member] Reporting Unit 2 [Member] The Manufacturing and Rhyz other reporting units tested for goodwill impairment. Manufacturing and Rhyz Other Reporting Units [Member] Manufacturing and Rhyz Other Reporting Units [Member] Term of the interest rate that fluctuates over time as a result of an underlying benchmark interest rate or index, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Debt Instrument, Term of variable rate Term of variable rate Percentage of principal payable in installments under the debt agreement. Debt Instrument, Percentage of principal payable in installments Percentage of principal payable in installments On June 14, 2022, the Company entered into a Amended and Restated Credit Agreement (the "Credit Agreement") with several financial institutions party thereto as lenders, and Bank of America, N.A. as administrative agent, which provides for a $400 million term loan facility and a $500 million revolving credit facility, each with a term of five years. Amended and Restated Credit Agreement dated 2022-06-14 [Member] Credit Agreement [Member] Arrangement under an Amended and Restated Credit Agreement dated June 14, 2022 with several financial institutions party thereto as lenders, and Bank of America, N.A. as administrative agent, in which loan proceeds can continuously be obtained following repayments, but the total amount borrowed cannot exceed a specified maximum amount. Revolving Credit Facility dated 2022-06-14 [Member] Credit Agreement Revolving Credit Facility [Member] Revolving Credit Facility [Member] Arrangement under an Amended and Restated Credit Agreement dated June 14, 2022 with several financial institutions party thereto as lenders, and Bank of America, N.A. as administrative agent, in which loan proceeds cannot exceed a specified maximum amount with a term of five years. Term Loan Facility dated 2022-06-14 [Member] Credit Agreement Term Loan Facility [Member] Term Loan Facility [Member] Amount of sale and settlement of financial instrument classified as an asset measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing. Fair Value, Measurement with Unobservable Inputs Reconciliation, Recurring Basis, Asset, Sales and settlements Sales and settlements Fair value portion of cash equivalents with banks or financial institutions and current investments, including trading securities, available-for-sale securities, held-to-maturity securities, and short-term investments classified as other and current. Cash Equivalents and Current Investments, Fair Value Disclosure Cash equivalents and current investments Consolidated interest coverage ratio that must be maintained under the Credit Agreement. Consolidated Interest Coverage Ratio Consolidated interest coverage ratio Percentage of capital stock of certain foreign subsidiaries pledged as collateral under the debt instrument. Debt Instrument, Percentage of capital stock of certain foreign subsidiaries pledged as collateral Percentage of capital stock of certain foreign subsidiaries pledged as collateral Consolidated leverage ratio that must be maintained under the Credit Agreement. Consolidated Leverage Ratio Consolidated leverage ratio The annual required amortization percentage applied to principal. Debt Instrument, Annual amortization percentage, Principal Annual amortization percentage Tabular disclosure of valuation allowance to reduce inventory to net realizable value, including the beginning and ending balances, as well as a reconciliation by type of activity during the period. Inventory Valuation Allowance [Table Text Block] Inventory Reserves This element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to accounts receivable acquired in connection with a business combination for which the initial accounting was incomplete. Business Combination, Provisional Information, Initial Accounting Incomplete, Adjustment, Accounts Receivable Measurement period adjustment to accounts receivable This element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to deferred tax liability assumed in connection with a business combination for which the initial accounting was incomplete. Business Combination, Provisional Information, Initial Accounting Incomplete, Adjustment, Deferred Tax Liability Measurement period adjustment to deferred tax liability The amount of lessee's right to use underlying asset under operating lease recognized as of the acquisition date. Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Operating Lease, Right-of-Use Asset ROU operating lease asset This element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to accrued liabilities assumed in connection with a business combination for which the initial accounting was incomplete. Business Combination, Provisional Information, Initial Accounting Incomplete, Adjustment, Accrued Liabilities Measurement period adjustment to accrued liabilities Amount of lessee's discounted obligation for lease payments from operating lease assumed at the acquisition date. Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Operating Lease, Liability Lease liability A company that operates in the cosmetics industry. Beauty Biosciences, LLC [Member] BeautyBio [Member] LifeDNA, Inc (LifeDNA) is a DNA assessment company. Beauty Biosciences, LLC (BeautyBio) is a company that operates in the cosmetics industry. LifeDNA, Inc. and Beauty Biosciences, LLC [Member] LifeDNA and BeautyBio [Member] Stock awards, including restrictive stock units and performance share units, and stock options. Stock Awards and Options [Member] Stock Awards and Options [Member] Amount of convertible note forgiven as part of consideration transferred in a business combination. Business Acquisition, Consideration Transferred, Forgiveness of Convertible Note Consideration paid, convertible note A

DNA assessment company. LifeDNA, Inc. [Member] LifeDNA [Member] Conversion of Simple Agreement for Future Equity (SAFE) as part of consideration transferred in a business combination. Business Acquisition, Consideration Transferred, Conversion of Simple Agreement for Future Equity Consideration paid, conversion of previous SAFE Number of segments in Rhyz, the Company's business arm. Number of Segments in Business Arm Number of Rhyz segments Number of geographic segments reported by the entity. Number of Geographic Reportable Segments Number of geographic segments Disclosure of information about income taxes. Income Tax Disclosure [Table] Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. Income Tax Disclosure [Line Items] Statute of limitations period related to income tax examinations in certain countries, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. Income Tax Examination, Statute of Limitations Statute of limitations related to income tax examinations Finance Lease Expense [Abstract] Finance Lease Expense [Abstract] Amount of lessee's obligation for lease payments for operating lease not yet commenced and not accrued as of the balance sheet date. Lessee, Operating Lease, Lease Not Yet Commenced, Liability Not Accrued Additional lease liabilities not yet commenced Operating Lease Expense [Abstract] Operating Lease Expense [Abstract] Amount of lessee's undiscounted obligation for lease payment for operating lease due after fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). Lessee, Operating Lease, Liability, to be Paid, after Year Four Thereafter Amount of lessee's undiscounted obligation for lease payment for finance lease to be paid after fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). Finance Lease, Liability, to be Paid, after Year Four Thereafter Tabular disclosure of supplemental cash flow information related to leases. Lease, Supplemental Cash Flow Information [Table Text Block] Supplemental Cash Flow Information Related to Leases Tabular disclosure of undiscounted cash flows of lessee's operating and finance lease liabilities. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease and finance lease liabilities recognized in statement of financial position. Lessee, Operating and Finance Leases, Liability, Maturity [Table Text Block] Maturities of Lease Liabilities Amount of cash inflow from exercise of option under share-based payment arrangement, net of taxes paid related to the net shares settlement of stock awards. Proceeds from Stock Options Exercised, Net of Taxes Paid Exercise of employee stock options and taxes paid related to the net shares settlement of stock awards Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the second quarter ending June 30, 2024. O 2024 Q2 Dividends [Member] Q2-2024 Quarterly Dividend [Member] Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the fourth quarter ending December 31, 2024. O 2024 Q4 Dividends [Member] Q4-2024 Quarterly Dividend [Member] Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the first quarter ending March 31, 2024. O 2024-Q1 Dividends [Member] Q1-2024 Quarterly Dividend [Member] Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the third quarter ending September 30, 2024. O 2024 Q3 Dividends [Member] Q3-2024 Quarterly Dividend [Member] In the third quarter of 2022, the Company adopted a strategic plan to focus resources on the Company's strategic priorities and optimize future growth and profitability. The global program includes workforce reductions and footprint optimization. Restructuring Plan, 2022 [Member] 2022 Plan [Member] Amount of expenses for special or contractual termination benefits provided to current employees involuntarily terminated under restructuring activities pursuant to an authorized plan and the loss on termination of a lease before expiration of the lease term. Restructuring, Severance and Lease Termination Costs Cash restructuring charges Disclosure of information about restructuring expenses by restructuring plan. Restructuring Disclosure [Table] Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. Restructuring Disclosure [Line Items] Restructuring [Abstract] EX-101.PRE 10 nus-20240930_pre.xml XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE XML 12 R1.htm IDEA: XBRL DOCUMENT v3.24.3 Document and Entity Information - shares 9 Months Ended Sep. 30, 2024 Oct. 31, 2024 Cover [Abstract] Â Â Document Type 10-Q Â Amendment Flag false Â Document Quarterly Report true Â Document Period End Date Sep. 30, 2024 Â Current Fiscal Year End Date --12-31 Â Document Fiscal Year Focus 2024 Â Document Fiscal Period Focus Q3 Â Document Transition Report false Â Entity File Number 001-12421 Â Entity Registrant Name NU SKIN ENTERPRISES, INC. Â Entity Central Index Key 0001021561 Â Entity Incorporation, State or Country Code DE Â Entity Tax Identification Number 87-0565309 Â Entity Address, Address Line One 75 West Center Street Â Entity Address, City or Town Provo Â Entity Address, State or Province UT Â Entity Address, Postal Zip Code 84601 Â City Area Code 801 Â Local Phone Number 345-1000 Â Title of 12(b) Security Class A Common Stock, $.001 par value Â Trading Symbol NUS Â Security Exchange Name NYSE Â Entity Current Reporting Status Yes Â Entity Interactive Data Current Yes Â Entity Filer Category Large Accelerated Filer Â Entity Small Business false Â Entity Emerging Growth Company false Â Entity Shell Company false Â Entity Common Stock, Shares Outstanding Â 49,711,020 X - DefinitionBoolean flag that is true when the XBRL content amends previously-filed or accepted submission. + ReferencesNo definition available. + Details Name: dei_AmendmentFlag Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionArea code of city + ReferencesNo definition available. + Details Name: dei_CityAreaCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCover page. + ReferencesNo definition available. + Details Name: dei_CoverAbstract Namespace Prefix: dei_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionEnd date of current fiscal year in the format --MM-DD. + ReferencesNo definition available. + Details Name: dei_CurrentFiscalYearEndDate Namespace Prefix: dei_ Data Type: xbrli:gMonthDayItemType Balance Type: na Period Type: duration X - DefinitionFiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalPeriodFocus Namespace Prefix: dei_ Data Type: dei:fiscalPeriodItemType Balance Type: na Period Type: duration X - DefinitionThis is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalYearFocus Namespace Prefix: dei_ Data Type: xbrli:gYearItemType Balance Type: na Period Type: duration X - DefinitionFor the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD. + ReferencesNo definition available. + Details Name: dei_DocumentPeriodEndDate Namespace Prefix: dei_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as an quarterly report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Form 10-Q -Number 240 -Section 308 -Subsection a + Details Name: dei_DocumentQuarterlyReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as a transition report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Forms 10-K, 10-Q, 20-F -Number 240 -Section 13 -Subsection a-1 + Details Name: dei_DocumentTransitionReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word 'Other'. + ReferencesNo definition available. + Details Name: dei_DocumentType Namespace Prefix: dei_ Data Type: dei:submissionTypeItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 1 such as Attn, Building Name, Street Name + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine1 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the City or Town + ReferencesNo definition available. + Details Name: dei_EntityAddressCityOrTown Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCode for the postal or zip code + ReferencesNo definition available. + Details Name: dei_EntityAddressPostalZipCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the state or province. + ReferencesNo definition available. + Details Name: dei_EntityAddressStateOrProvince Namespace Prefix: dei_ Data Type: dei:stateOrProvinceItemType Balance Type: na Period Type: duration X - DefinitionA unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityCentralIndexKey Namespace Prefix: dei_ Data Type: dei:centralIndexKeyItemType Balance Type: na Period Type: duration X - DefinitionIndicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument. + ReferencesNo definition available. + Details Name: dei_EntityCommonStockSharesOutstanding Namespace Prefix: dei_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionIndicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesNo definition available. + Details Name: dei_EntityCurrentReportingStatus Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionIndicate if registrant meets the emerging growth company criteria. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityEmergingGrowthCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionCommission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen. + ReferencesNo definition available. + Details Name: dei_EntityFileNumber Namespace Prefix: dei_ Data Type: dei:fileNumberItemType Balance Type: na Period Type: duration X - DefinitionIndicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityFilerCategory Namespace Prefix: dei_ Data Type: dei:filerCategoryItemType Balance Type: na Period Type: duration X - DefinitionTwo-character EDGAR code representing the state or country of incorporation. + ReferencesNo definition available. + Details Name: dei_EntityIncorporationStateCountryCode Namespace Prefix: dei_ Data Type: dei:edgarStateCountryItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-T -Number 232 -Section 405 + Details Name: dei_EntityInteractiveDataCurrent Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionThe exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityRegistrantName Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityShellCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionIndicates that the company is a Smaller Reporting Company (SRC). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntitySmallBusiness Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityTaxIdentificationNumber Namespace Prefix: dei_ Data Type: dei:employerIdItemType Balance Type: na Period Type: duration X - DefinitionLocal phone number for entity. + ReferencesNo definition available. + Details Name: dei_LocalPhoneNumber Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionTitle of a 12(b) registered security. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b + Details Name: dei_Security12bTitle Namespace Prefix: dei_ Data Type: dei:securityTitleItemType Balance Type: na Period Type: duration X - DefinitionName of the Exchange on which a security is registered. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection d1-1 + Details Name: dei_SecurityExchangeName Namespace Prefix: dei_ Data Type: dei:edgarExchangeCodeItemType Balance Type: na Period Type: duration X - DefinitionTrading symbol of an instrument as listed on an exchange. + ReferencesNo definition available. + Details Name: dei_TradingSymbol Namespace Prefix: dei_ Data Type: dei:tradingSymbolItemType Balance Type: na Period Type: duration XML 13 R2.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Balance Sheets (Unaudited) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Current assets: Â Â Cash and cash equivalents $ 227,751 $ 256,057 Current investments 10,077 11,759 Accounts receivable, net 68,812 72,879 Inventories, net 247,789 279,978 Prepaid expenses and other 98,942 81,198 Total current assets 653,371 701,871 Property and equipment, net 410,673 432,965 Operating lease right-of-use assets 85,550 90,107 Goodwill 99,885 230,768 Other intangible assets, net 85,266 105,309 Other assets 248,150 245,443 Total assets 1,582,895 1,806,463 Current liabilities: Â Â Accounts payable 32,736 43,505 Accrued expenses 246,615 260,366 Current portion of long-term debt 60,000 25,000 Total current liabilities 339,351 328,871 Operating lease liabilities 68,351 70,943 Long-term debt 373,470 478,040 Other liabilities 94,848 106,641 Total liabilities 876,020 984,495 Commitments and contingencies (Notes 5 and 11) Stockholders' equity: Â Â Class A common stock - 500 million shares authorized, $0.001 par value, 90.6 million shares issued 91 91 Additional paid-in capital 624,665 621,853 Treasury stock, at cost - 40.9 million and 41.1 million shares (1,563,878) (1,570,440) Accumulated other comprehensive loss (105,040) (100,006) Retained earnings 1,751,037 1,870,470 Total stockholders' equity 706,875 821,968 Total liabilities and stockholders' equity $ 1,582,895 $ 1,806,463 X - DefinitionCarrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_AccountsPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting

Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14 + Details Name: us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionValue received from shareholders in common stock-related transactions that are in excess of par value or stated value and amounts received from other stock-related transactions. Includes only common stock transactions (excludes preferred stock transactions). May be called contributed capital, capital in excess of par, capital surplus, or paid-in capital. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AdditionalPaidInCapitalCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 12: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 13: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(12)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 30: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Assets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_AssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AssetsCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRepresents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommitmentsAndContingencies Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_CommonStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -

Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionSum of the carrying amounts of all intangible assets, excluding goodwill, as of the balance sheet date, net of accumulated amortization and impairment charges. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1 + Details Name: us-gaap_IntangibleAssetsNetExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after valuation and LIFO reserves of inventory expected to be sold, or consumed within one year or operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_InventoryNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 15: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting 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-SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_Liabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(32)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LiabilitiesAndStockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI 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http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 21: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_LiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LiabilitiesCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt classified as current. Excludes lease obligation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LongTermDebtCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt classified as noncurrent. Excludes lease obligation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LongTermDebtNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's right to use underlying asset under operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities classified as other, due after one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-

gaap_OtherLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_PrepaidExpenseAndOtherAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated undistributed earnings (deficit). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_RetainedEarningsAccumulatedDeficit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of investments including trading securities, available-for-sale securities, held-to-maturity securities, and short-term investments classified as other and current. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_ShortTermInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount allocated to previously issued common shares repurchased by the issuing entity and held in treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 30 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481520/505-30-50-4Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 30 -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481549/505-30-45-1 + Details Name: us-gaap_TreasuryStockCommonValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant XML 14 R3.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Balance Sheets (Unaudited) (Parenthetical) - $ / shares shares in Millions Sep. 30, 2024 Dec. 31, 2023 Stockholders' equity: Â Â Common stock, shares authorized (in shares) 500.0 500.0 Common stock, par value (in dollars per share) $ 0.001 $ 0.001 Common stock, shares issued (in shares) 90.6 90.6 Treasury stock (in shares) 40.9 41.1 X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of previously issued common shares repurchased by the issuing entity and held in treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 30 -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481549/505-30-45-1 + Details Name: us-gaap_TreasuryStockCommonShares Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant XML 15 R4.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Statements of Income (Unaudited) - USD ($) shares in Thousands, $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Consolidated Statements of Income [Abstract] Â Â Â Â Â Revenue $ 430,145 $ 498,772 $ 1,286,532 $ 1,480,491 Cost of sales 128,682 206,505 383,828 475,635 Gross profit 301,463 292,267 902,704 1,004,856 Operating expenses: Â Â Â Â Â Selling expenses 167,612 187,750 486,617 561,039 General and administrative expenses 115,620 130,882 358,107 401,825 Restructuring and impairment expenses 0 0 156,484 9,787 Total operating expenses 283,232 318,632 1,001,208 972,651 Operating income (loss) 18,231 (26,365) (98,504) 32,205 Interest expense 6,500 7,535 20,545 18,192 Other income (expense), net 1,567 (551) 1,800 3,237 Income (loss) before provision for income taxes 13,298 (34,451) (117,249) 17,250 Provision (benefit) for income taxes 4,996 2,504 (6,760) 15,937 Net income (loss) $ 8,302 $ (36,955) $ (110,489) $ 1,313 Net income (loss) per share (Note 6): Â Â Â Â Â Basic (in dollars per share) $ 0.17 $ (0.74) $ (2.23) $ 0.03 Diluted (in dollars per share) $ 0.17 $ (0.74) $ (2.23) $ 0.03 Weighted-average common shares outstanding: Â Â Â Â Â Basic (in shares) 49,707 49,859 49,645 49,812 Diluted (in shares) 49,733 49,859 49,645 50,029 X - DefinitionThe aggregate costs related to goods produced and sold and services rendered by an entity during the reporting period. This excludes costs incurred during the reporting period related to financial services rendered and other revenue generating activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1 + Details Name: us-gaap_CostOfGoodsAndServicesSold Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareBasicOtherDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1 + Details Name: us-gaap_GeneralAndAdministrativeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 9: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_GrossProfit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 9: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 235 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-05(b)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 11: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(10)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncomeStatementAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of interest expense classified as operating and nonoperating. Includes, but is not limited to, cost of borrowing accounted for as interest expense. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-24Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483013/835-20-50-1 + Details Name: us-gaap_InterestExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. +

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10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name 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(SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate amount of income or expense from ancillary business-related activities (that is to say, excluding major activities considered part of the normal operations of the business). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_NonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionGenerally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense. + ReferencesNo definition available. + Details Name: us-gaap_OperatingExpenses Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OperatingExpensesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after cash payment, of expenses associated with exit or disposal activities pursuant to an authorized plan and expenses resulting from the write-down of assets. Excludes expenses related to a business combination, a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_RestructuringCostsAndAssetImpairmentCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionExpenses recognized in the period that are directly related to the selling and distribution of products or services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_SellingExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 16 R5.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Statements of Comprehensive Income (Unaudited) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Consolidated Statements of Comprehensive Income [Abstract] Â Â Â Â Â Net income (loss) $ 8,302 $ (36,955) $ (110,489) $ 1,313 Other comprehensive income (loss), net of tax: Â Â Â Â Â Foreign currency translation adjustment, net of taxes of zero for the three months ended September 30, 2024 and 2023, and zero and $(68) for the nine months ended September 30, 2024 and 2023, respectively 14,985 (6,518) 6 (20,196) Net unrealized gains/(losses) on cash flow hedges, net of taxes of $262 and $(328) for the three months ended September 30, 2024 and 2023, respectively and $(325) and $(990) for the nine months ended September 30, 2024 and 2023, respectively (949) 1,187 1,178 3,583 Reclassification adjustment for realized losses/(gains) in current earnings on cash flow hedges, net of taxes of $574 and $569 for the three months ended September 30, 2024 and 2023, respectively and $1,716 and $1,577 for the nine months ended September 30, 2024 and 2023, respectively (2,081) (2,059) (6,218) (5,714) Other comprehensive income (loss), net of tax 11,955 (7,390) (5,034) (22,327) Comprehensive income (loss) $ 20,257 $ (44,345) $ (115,523) $ (21,014) X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards

Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-5 + Details Name: us-gaap_ComprehensiveIncomeNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax and before reclassification, of gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10A + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-15 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount after tax and reclassification adjustments of gain (loss) on foreign currency translation adjustments, foreign currency transactions designated and effective as economic hedges of a net investment in a foreign entity and intra-entity foreign currency transactions that are of a long-term-investment nature. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (a) -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1 + Details Name: us-gaap_OtherComprehensiveIncomeLossForeignCurrencyTransactionAndTranslationAdjustmentNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPeriodIncreaseDecreaseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfIncomeAndComprehensiveIncomeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 17 R6.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Statements of Comprehensive Income (Unaudited) (Parenthetical) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Other comprehensive income (loss), net of tax: Â Â Â Â Â Foreign currency translation adjustment, tax $ 0 $ 0 $ 0 $ (68) Net unrealized gains/(losses) on foreign currency cash flow hedges, tax 262 (328) (325) (990) Reclassification adjustment for realized losses/(gains) in current earnings on cash flow hedges, tax $ 574 $ 569 $ 1,716 $ 1,577 X - DefinitionAmount, before reclassification, of tax expense (benefit) for gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-12 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of tax expense (benefit) for reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-12 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of tax expense (benefit), after reclassification adjustments of gain (loss) on foreign currency translation adjustments, foreign currency transactions designated and effective as economic hedges of a net investment in a foreign entity and intra-entity foreign currency transactions that are of a long-term-investment nature. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (a) -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 12 -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-12Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481956/830-20-45-5Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-21 + Details Name: us-gaap_OtherComprehensiveIncomeLossForeignCurrencyTranslationAdjustmentTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPeriodIncreaseDecreaseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 18 R7.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Statements of Stockholders' Equity (Unaudited) - USD ($) $ in Thousands Common Stock [Member] Class A [Member] Additional Paid-in Capital [Member] Treasury Stock [Member] Accumulated Other Comprehensive Loss [Member] Retained Earnings [Member] Total Balance at beginning of period at Dec. 31, 2022 $ 91 $ 613,278 $ (1,569,061) $ (86,509) $ 1,939,497 $ 897,296 Stockholders' Equity [Roll Forward] Â Â Â Â Â Â Net income (loss) 0 0 0 0 1,313 1,313 Other comprehensive income (loss), net of tax 0 0 0 (22,327) 0 (22,327) Repurchase of Class A common stock (Note 6) 0 0 (13,011) 0 0 (13,011) Exercise of employee stock options/vesting of stock awards 0 (6,613) 11,354 0 0 4,741 Stock-based compensation 0 12,528 0 0 0 12,528 Cash dividends 0 0 0 0 (58,353) (58,353) Balance at end of period at Sep. 30, 2023 91 619,193 (1,570,718) (108,836) 1,882,457 822,187 Balance at beginning of period at Jun. 30, 2023 91 615,579 (1,557,777) (101,446) 1,938,898 895,345 Stockholders' Equity [Roll Forward] Â Â Â Â Â Â Net income (loss) 0 0 0 0 (36,955) (36,955) Other comprehensive income (loss), net of tax 0 0 0 (7,390) 0 (7,390) Repurchase of Class A common stock (Note 6) 0 0 (13,011) 0 0 (13,011) Exercise of employee stock options/vesting of stock awards 0 (111) 70 0 0 (41) Stock-based compensation 0 3,725 0 0 0 3,725 Cash dividends 0 0 0 0 (19,486) (19,486) Balance at end of period at Sep. 30, 2023 91 619,193 (1,570,718) (108,836) 1,882,457 822,187 Balance at beginning of period at Dec. 31, 2023 91 621,853 (1,570,440) (100,006) 1,870,470 821,968 Stockholders' Equity [Roll Forward] Â Â Â Â Â Â Net income (loss) 0 0 0 0 (110,489) (110,489) Other comprehensive income (loss), net of tax 0 0 0 (5,034) 0 (5,034) Exercise of employee stock options/vesting of stock awards 0 (8,566) 6,562 0 0 (2,004) Stock-based compensation 0 11,378 0 0 0 11,378 Cash dividends 0 0 0 0 (8,944) (8,944) Balance at end of period at Sep. 30, 2024 91 624,665 (1,563,878) (105,040) 1,751,037 706,875 Balance at beginning of period at Jun. 30, 2024 91 621,440 (1,564,090) (116,995) 1,745,718 686,164 Stockholders' Equity

[Roll Forward] Â Â Â Â Â Â Â Net income (loss) 0 0 0 0 8,302 8,302 Other comprehensive income (loss), net of tax 0 0 0 11,955 0 11,955 Exercise of employee stock options/vesting of stock awards 0 (265) 212 0 0 (53) Stock-based compensation 0 3,490 0 0 0 3,490 Cash dividends 0 0 0 0 0 (2,983) (2,983) Balance at end of period at Sep. 30, 2024 $ 91 $ 624,665 $ (1,563,878) $ (105,040) $ 1,751,037 $ 706,875 X - DefinitionAmount of paid and unpaid common stock dividends declared with the form of settlement in cash. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_DividendsCommonStockCash Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInStockholdersEquityRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionValue, before forfeiture, of shares issued under share-based payment arrangement. Excludes employee stock ownership plan (ESOP). + ReferencesNo definition available. + Details Name: us-gaap_StockIssuedDuringPeriodValueShareBasedCompensationGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionValue of stock issued as a result of the exercise of stock options. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent and noncontrolling interest. Excludes temporary equity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 848 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (a)(3)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483550/848-10-65-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479832/842-10-65-8Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-24Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 23 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-23Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483421/250-10-45-5Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 5 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479654/326-10-65-5Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (h)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (i)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480528/815-20-65-6Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 105 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479343/105-10-65-6Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 105 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 6 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479343/105-10-65-6Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (f)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (f)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482615/740-10-65-8Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 8 -Subparagraph (d)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482615/740-10-65-8Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 10 -Name Accounting Standards Codification -Section 65 -Paragraph 4 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479654/326-10-65-4Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-5Reference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting

Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-1Reference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-17Reference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 20 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-20Reference 34: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-11Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 205 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478009/946-205-45-3Reference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-3Reference 37: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 38: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 39: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 40: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 41: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 42: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 43: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 44: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 45: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 46: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-15Reference 47: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-16Reference 48: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 55 -Paragraph 4I -Publisher FASB -URI https://asc.fasb.org/1943274/2147481175/810-10-55-4IReference 49: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476166/350-60-65-1 + Details Name: us-gaap_StockholdersEquityIncludingPortionAttributableToNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionEquity impact of the cost of common and preferred stock that were repurchased during the period. Recorded using the cost method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 30 -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481549/505-30-45-1 + Details Name: us-gaap_TreasuryStockValueAcquiredCostMethod Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 19 R8.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Statements of Stockholders' Equity (Unaudited) (Parenthetical) - shares shares in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Stockholders' Equity [Roll Forward] Â Â Â Â Exercise of employee stock options (in shares) 0.1 0.1 0.3 0.5 X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInStockholdersEquityRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 20 R9.htm IDEA: XBRL DOCUMENT v3.24.3 Consolidated Statements of Cash Flows (Unaudited) - USD ($) $ in Thousands 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Cash flows from operating activities: Â Â Net (loss) income $ (110,489) $ 1,313 Adjustments to reconcile net (loss) income to cash flows from operating activities: Â Â Impairment of goodwill, fixed assets and other intangibles 147,350 0 Depreciation and amortization 53,361 52,339 Non-cash lease expense 23,644 24,967 Stock-based compensation 11,378 12,528 Inventory write-down 5,104 83,642 Foreign currency losses 2,238 169 (Gain) loss on disposal of assets (337) 626 Deferred taxes (7,625) (9,969) Changes in operating assets and liabilities: Â Â Accounts receivable, net 5,074 (27,829) Inventories, net 24,948 (25,901) Prepaid expenses and other (21,174) 4,227 Other assets (4,061) (432) Accounts payable (10,556) (4,667) Accrued expenses (19,032) (43,062) Other liabilities (13,866) (3,479) Net cash provided by operating activities 85,957 64,472 Cash flows from investing activities: Â Â Purchases of property and equipment (29,000) (38,105) Proceeds on investment sales 18,378 13,160 Purchases of investments (13,718) (16,883) Acquisitions (net of cash acquired) 0 (77,275) Net cash used in investing activities (24,340) (119,103) Cash flows from financing activities: Â Â Exercise of employee stock options and taxes paid related to the net shares settlement of stock awards (2,004) 4,741 Payment of cash dividends (8,944) (58,353) Repurchase of shares of common stock 0 (13,011) Finance lease principal payments (2,302) (2,382) Contingent consideration payments (6,300) 0 Payments of debt (85,000) (10,000) Proceeds from debt 15,000 110,000 Net cash (used in) / provided by financing activities (89,550) 30,995 Effect of exchange rate changes on cash (373) (7,775) Net decrease in cash and cash equivalents (28,306) (31,411) Cash and cash equivalents, beginning of period 256,057 264,725 Cash and cash equivalents, end of period $ 227,751 $ 233,314 X - DefinitionAmount of cash inflow from exercise of option under share-based payment arrangement, net of taxes paid related to the net shares settlement of stock awards. + ReferencesNo definition available. + Details Name: nus_ProceedsFromStockOptionsExercisedNetOfTaxesPaid Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of write-down of assets recognized in the income statement. Includes, but is not limited to, losses from tangible assets, intangible assets and goodwill. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482130/360-10-45-4 + Details Name: us-gaap_AssetImpairmentCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 1 -SubTopic 230 -Topic 830 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate expense recognized in the current period that allocates the cost of tangible assets, intangible assets, or depleting assets to periods that benefit from use of the assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22 + Details Name: us-gaap_DepreciationDepletionAndAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) from effect of exchange rate changes on cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; held in foreign currencies. Excludes amounts for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 230 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_EffectOfExchangeRateOnCashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash outflow for principal payment on finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5 + Details Name: us-gaap_FinanceLeasePrincipalPayments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, before tax, of unrealized gain (loss) from foreign currency transaction. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 6 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-6Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(7)(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 830 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481956/830-20-45-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 830 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481926/830-20-50-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ForeignCurrencyTransactionGainLossUnrealized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of gain (loss) on sale or disposal of property, plant and equipment assets, excluding oil and gas property and timber property. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482130/360-10-45-5Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-3 + Details Name: us-gaap_GainLossOnDispositionOfAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsReceivable

Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of expenses incurred but not yet paid. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccruedLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the account that represents the temporary difference that results from Income or Loss that is recognized for accounting purposes but not for tax purposes and vice versa. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInDeferredIncomeTaxes Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate value of all inventory held by the reporting entity, associated with underlying transactions that are classified as operating activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInInventories Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOperatingCapitalAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in operating assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInOtherOperatingAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase (decrease) in operating liabilities classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInOtherOperatingLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in prepaid expenses, and assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of loss from reductions in inventory due to subsequent measurement adjustments, including, but not limited to, physical deterioration, obsolescence, or changes in price levels. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 330 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483080/330-10-50-2 + Details Name: us-gaap_InventoryWriteDown Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25 + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB 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https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph 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Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef 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-Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of periodic reduction over lease term of carrying amount of right-of-use asset from operating lease. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OperatingLeaseRightOfUseAssetAmortizationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash outflow, not made soon after acquisition date of business combination, to settle contingent consideration liability up to amount recognized at acquisition date, including, but not limited to, measurement period adjustment and less amount paid soon after acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (f) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentForContingentConsiderationLiabilityFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow to reacquire common stock during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsForRepurchaseOfCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow in the form of ordinary dividends to common shareholders of the parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsOfDividendsCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of a business, net of the cash acquired from the purchase. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesNetOfCashAcquired Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the purchase of all investments (debt, security, other) during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquirePropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash inflow from a debt initially having maturity due after one year or beyond the operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 14 -Subparagraph (b) -Publisher FASB -

URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromIssuanceOfLongTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash inflow associated with the sale, maturity and collection of all investments such as debt, security and so forth during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_ProceedsFromSaleMaturityAndCollectionsOfInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash outflow for debt initially having maturity due after one year or beyond the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_RepaymentsOfLongTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of noncash expense for share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 21 R10.htm IDEA: XBRL DOCUMENT v3.24.3 The Company 9 Months Ended Sep. 30, 2024 The Company [Abstract] Â The Company 1. The Company Nu Skin Enterprises, Inc. (the â€œCompanyâ€) is a holding company, with Nu Skin being the primary operating unit.Â Nu Skin develops and distributes premium-quality, innovative beauty and wellness products that are sold worldwide under the Nu Skin, Pharmanex and ageLOC brands and a small number of other products and services.Â The Company reports revenue from nine segments, consisting of its seven geographic Nu Skin segmentsâ€”Americas, which includes Canada, Latin America and the United States; Mainland China; Southeast Asia/Pacific, which includes Indonesia, Malaysia, the Philippines, Singapore, Thailand, Vietnam, Australia, New Zealand, and other markets; Japan; Europe and Africa, which includes markets in Europe as well as South Africa; South Korea; and Hong Kong/Taiwan, which also includes Macauâ€”and two Rhyz segmentsâ€”Manufacturing, which includes manufacturing and packaging subsidiaries it has acquired; and Rhyz other, which includes other investments by its Rhyz business arm (the Companyâ€™s subsidiaries operating within each segment are collectively referred to as the â€œSubsidiariesâ€). X - DefinitionThe entire disclosure for the nature of an entity's business, major products or services, principal markets including location, and the relative importance of its operations in each business and the basis for the determination, including but not limited to, assets, revenues, or earnings. For an entity that has not commenced principal operations, disclosures about the risks and uncertainties related to the activities in which the entity is currently engaged and an understanding of what those activities are being directed toward. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 275 -Publisher FASB -URI https://asc.fasb.org/275/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1 + Details Name: us-gaap_NatureOfOperations Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 22 R11.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies 9 Months Ended Sep. 30, 2024 Summary of Significant Accounting Policies [Abstract] Â Summary of Significant Accounting Policies 2. Summary of Significant Accounting Policies The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (â€œUS GAAPâ€) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by US GAAP for complete financial statements. The unaudited consolidated financial statements include the accounts of the Company and its Subsidiaries. All intercompany accounts and transactions are eliminated in consolidation. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal recurring adjustments, considered necessary for a fair statement of the Companyâ€™s financial information as of September 30, 2024, and for the three- and nine-month periods ended September 30, 2024 and 2023. The results of operations of any interim period are not necessarily indicative of the results of operations to be expected for the fiscal year. The consolidated balance sheet as of December 31, 2023 has been prepared using information from the audited financial statements at that date. For further information, refer to the consolidated financial statements and accompanying footnotes included in the Companyâ€™s Annual Report on Form 10-K for the year ended December 31, 2023. Accounting Pronouncements In November 2023, the Financial Accounting Standards Board (â€œFASBâ€) issued ASU 2023-07, Segment Reporting (Topic 280). The amendments in this ASU require disclosures, on an annual and interim basis, of significant segment expenses that are regularly provided to the chief operating decision maker (CODM), as well as the aggregate amount of other segment items included in the reported measure of segment profit or loss. This ASU requires that a public entity disclose the title and position of the CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss. Public entities will be required to provide all annual disclosures currently required by Topic 280 in interim periods, and entities with a single reportable segment are required to provide all the disclosures required by the amendments in the update and existing segment disclosures in Topic 280. This amendment is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective adoption. Early adoption is permitted. While the Company will adopt this standard with its fiscal 2024 annual filing. The Company does not expect the adoption of this guidance to have a material impact on its financial position, results of operations or cash flows, the Company will be required to provide enhanced segment disclosures beginning in the Annual Report for the fiscal year ended December 31, 2024 and subsequent interim periods. Reclassifications Certain prior period amounts have been reclassified to conform with current presentation. The Company reclassified $7.5 million and $18.2 million of interest expense from other income (expense), net to the interest expense line on the consolidated statement of income for the third quarter and first nine months of 2023, respectively. The reclassification had no impact on net income for the third quarter and first nine months of 2023. Inventory Inventories consist of the following (U.S. dollars in thousands): Â September 30, 2024 Â Â December 31, 2023 Â Raw materials Â $ 129,459 Â Â $ 140,133 Â Finished goods Â Â 118,330 Â Â Â 139,845 Â Total Inventory, net Â $ 247,789 Â Â $ 279,978 Â Reserves of inventories consist of the following (U.S. dollars in thousands): Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Beginning balance Â $ 70,283 Â Â $ 41,017 Â Â $ 83,378 Â Â $ 37,267 Â Additions Â Â 1,584 Â Â Â 68,563 Â Â Â 5,104 Â Â Â 83,642 Â Write-offs Â Â (8,359) Â Â (7,347) Â Â (24,974) Â Â (18,676) Ending Balance Â $ 63,508 Â Â $ 102,233 Â Â $ 63,508 Â Â $ 102,233 Â Revenue Recognition Contract Liabilities â€“ Customer Loyalty Programs Contract liabilities, recorded as deferred revenue within the accrued expenses line in the consolidated balance sheets, include loyalty point program deferrals with certain customers which are accounted for as a reduction in the transaction price and are generally recognized as points are redeemed for additional products. The balance of deferred revenue related to contract liabilities as of September 30, 2024 and December 31,Â 2023 was $11.5 million and $12.6 million, respectively. The contract liabilities impact to revenue for the three-month periods ended September 30,Â 2024 and 2023 was an increase of $0.3 million and an increase of $0.8 million, respectively. The impact to revenue for the nine-month periods ended September 30, 2024, and 2023 was an increase of $1.1 million and an increase of $6.8 million, respectively. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the basis of presentation and significant accounting policies concepts. Basis of presentation describes the underlying basis used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). Accounting policies describe all significant accounting policies of the reporting entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContent + Details Name: us-gaap_BasisOfPresentationAndSignificantAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 23 R12.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangibles 9 Months Ended Sep. 30, 2024 Goodwill and Intangibles [Abstract] Â Goodwill and Intangibles 3. Goodwill and Intangibles Goodwill The Companyâ€™s reporting units for goodwill are its operating segments, which are also its reportable segments, with the exception of Rhyz other. The Rhyz other segment is made up of three reporting units, which had goodwill of $12.6 million, $3.7 million and $4.7 million as of September 30, 2024, and $12.6 million, $19.6 million and $4.7 million as of December 31, 2023, respectively. During the three months ended June 30, 2024, the Company determined that the continued decline in the Companyâ€™s stock price and corresponding market capitalization as well as declines in some of the Companyâ€™s reporting unitsâ€™ forecasts were triggering events that required the Company to perform a quantitative impairment analysis for all reporting units. Based on the analysis, the Company concluded the fair values of certain of its reporting units were less than their carrying values. As a result, the Company recorded non-cash goodwill impairment charges of $130.9 million within restructuring and impairment expenses on the consolidated statement of income during the three months ended June 30, 2024. The impairment charges were $9.4 million for the Americas segment, $32.2 million for the Mainland China segment, $18.5 million for the Southeast Asia/Pacific segment, $16.0 million for the Japan segment, $29.3 million for the South Korea segment, $2.9 million for the Europe & Africa segment, $6.6 million for the Hong Kong/Taiwan segment and $15.9 million for the BeautyBio reporting unit within the Rhyz other segment. As part of the Companyâ€™s impairment analysis, the fair values of the reporting units were determined using the income approach. The income approach used level 3 inputs and utilized management estimates related to revenue growth rates, profitability margins, estimated future cash flows and discount rates. During the three months ended September 30, 2024, the Company determined that the continued decline in the Companyâ€™s stock price and corresponding market capitalization was a triggering event that required the Company to perform a quantitative impairment analysis for the Manufacturing and Rhyz other reporting units. Based on the analysis, the Company concluded the fair value of the Manufacturing and Rhyz other reporting units were in excess of their carrying amounts and no impairment charge was required.Â For goodwill, the estimated fair value of Manufacturing and Rhyz other reporting units exceeded the carrying value by approximately 2% - 8%; therefore, the reporting units are considered to be at risk of future impairment. The Manufacturing and Rhyz other reporting unitsâ€™ fair values remain sensitive to unfavorable changes in assumptions utilized in the income approach, including revenue growth rates, profitability margins, estimated future cash flows, and the discount rates that could result in impairment charges in a future period. The following table presents goodwill allocated to the Companyâ€™s reportable segments for the periods ended September 30, 2024 and December 31, 2023 (U.S. dollars in thousands): Â September 30, 2024 Â Â December 31, 2023 Â Nu Skin Â Â Â Â Â Â Americas Â $ â€” Â Â $ 9,449 Â Southeast Asia/Pacific Â Â â€” Â Â Â 18,537 Â Mainland China Â Â â€” Â Â Â 32,179 Â Japan Â Â â€” Â Â Â 16,019 Â South Korea Â Â â€” Â Â Â 29,261 Â Europe & Africa Â Â â€” Â Â Â 2,875 Â Hong Kong/Taiwan Â Â â€” Â Â Â 6,634 Â Rhyz Investments Â Â Â Â Â Â Â Â Manufacturing Â Â Â 78,875 Â Â Â 78,875 Â Rhyz other Â Â 21,010 Â Â Â 36,939 Â Total Â $ 99,885 Â Â $ 230,768 Â Accumulated impairment charges as of September 30, 2024 were $9.4 million for the Americas segment, $18.5 million for the Southeast Asia/Pacific segment, $32.2 million for the Mainland China segment, $16.0 million for the Japan segment, $29.3 million for the South Korea segment, $2.9 million for the Europe & Africa segment, $6.6 million for the Hong Kong/Taiwan segment and $15.9 million for the Rhyz other segment. There were no accumulated impairment charges as of December 31, 2023. Intangibles The Company reviews long-lived assets for impairment when performance expectations, events or change in circumstances indicate that the assetsâ€™ carrying value may not be recoverable. The evaluation is performed at the lowest level of identifiable cash flows by comparing the carrying value of the asset group to the net undiscounted cash flows. If the evaluation indicates that the carrying amount of the assets may not be recoverable, any potential impairment is measured based upon the fair value of the related asset group. During the second quarter of 2024, based on continued losses and change in forecasted losses associated with the BeautyBio retail asset group within the Rhyz other segment, the Company concluded that these factors were an interim triggering event. As a result, the Company performed an interim impairment test of the asset group and assessed the recoverability of the related asset group by comparing the carrying value of the retail asset group to the net undiscounted cash flow expected to be generated. The recoverability test indicated that the retail asset group was impaired. The Company concluded the retail asset groupâ€™s carrying value exceeded its estimated fair value, which was determined utilizing the discounted projected future cash flows, which resulted in an impairment charge. The estimated fair value was based on expected future cash flows using level 3 inputs and utilized management estimates related to revenue growth rates, profitability margins and discount rates. The Company recorded an impairment charge of $10.1 million for its Rhyz other segment during the three months ended June 30, 2024 within restructuring and impairment expenses on the consolidated statement of income. The retail asset group has a remaining carrying value of $2.3 million with a remaining amortization period of approximately 9 years. X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for goodwill. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-20/tableOfContent + Details Name: us-gaap_GoodwillDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 24 R13.htm IDEA: XBRL DOCUMENT v3.24.3 Debt 9 Months Ended Sep. 30, 2024 Debt [Abstract] Â Debt 4. Debt Credit Agreement On June 14, 2022, the Company entered into an Amended and Restated Credit Agreement (the â€œCredit Agreementâ€) with several financial institutions as lenders and Bank of America, N.A., as administrative agent, which amended and restated the 2018 Credit Agreement. The Credit Agreement provides for a $400 million term loan facility and a $500 million revolving credit facility, each with a term of five years. Both facilities bear interest at the SOFR, plus a margin based on the Companyâ€™s consolidated leverage ratio. Commitment fees payable under the Credit Agreement are also based on the consolidated leverage ratio as defined in the Credit Agreement and range from 0.175% to 0.30% on the unused portion of the total lender commitments then in effect. The term loan facility amortizes in quarterly installments in amounts resulting in an annual amortization of 2.5% during the first year and 5.0% during the second, third, fourth and fifth years after the closing date of the Credit Agreement, with the remainder payable at final maturity. The Credit Agreement is guaranteed by certain of the Companyâ€™s domestic subsidiaries and collateralized by assets of such subsidiaries, including a pledge of 65% of the capital stock of certain foreign subsidiaries. The Credit Agreement requires the Company to maintain a consolidated leverage ratio not exceeding 2.75 to 1.00 and a consolidated interest coverage ratio of no less than 3.00 to 1.00. As of September 30, 2024, the Company was in compliance with all covenants under the Credit Agreement. The following table summarizes the Companyâ€™s debt facilities as of September 30, 2024 and December 31, 2023: Facility or Arrangement Â Original Principal Amount Â Balance as of September 30, 2024(1)(2) Â Balance as of December 31, 2023(1)(2) Â Interest Rate Â Repayment Terms Credit Agreement term loan facility Â $400.0 million Â $365.0 million Â $385.0 million Â Variable 30 day: 7.20% Â 21% of the principal amount is payable in increasing quarterly installments over a five-year period that began on September 30, 2022, with the remainder payable at the end of the five-year term. Credit Agreement revolving credit facility Â Â Â Â $70.0 million Â $120.0 million Â Variable 30 day: 7.20% Â Revolving line of credit expires June 14, 2027. (1) As of September 30, 2024 and December 31, 2023, the current portion of the Companyâ€™s debt (i.e., becoming due in the next 12 months) included $20.0 million and $25.0 million, respectively, of the balance of its term loan under the Credit Agreement and $40.0 million and zero, respectively, of the balance under the revolving line of credit. (2) The carrying value of the debt reflects the amounts stated in the above table, less debt issuance costs of $1.5 million and $2.0 million as of September 30, 2024 and December 31, 2023, respectively, related to the Credit Agreement, which are not reflected in this table. X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for long-term debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 470 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/470/tableOfContent + Details Name: us-gaap_LongTermDebtTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 25 R14.htm IDEA: XBRL DOCUMENT v3.24.3 Leases 9 Months Ended Sep. 30, 2024 Leases [Abstract] Â Leases 5. Leases

As of September 30, 2024, the weighted-average remaining lease term was 6.9 and 3.1 years for operating and finance leases, respectively. As of September 30, 2024, the weighted-average discount rate was 3.6% and 3.7% for operating and finance leases, respectively. The components of lease expense were as follows (U.S. dollars in thousands): Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Operating lease expense Â Â Â Â Â Â Â Â Â Â Â Â Operating lease cost Â $ 5,953 Â Â $ 6,762 Â Â $ 17,892 Â Â $ 22,945 Â Variable lease cost Â Â 1,961 Â Â Â 1,923 Â Â Â 4,701 Â Â Â 3,410 Â Finance lease expense Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Amortization of right-of-use assets Â Â 700 Â Â Â 1,240 Â Â Â 2,183 Â Â Â 3,843 Â Interest on lease liabilities Â Â 86 Â Â Â 123 Â Â Â 289 Â Â Â 380 Â Â Total lease expense Â $ 8,700 Â Â $ 10,048 Â Â $ 25,065 Â Â $ 30,578 Â Supplemental cash flow information related to leases was as follows (U.S. dollars in thousands): Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Operating cash outflow from operating leases Â $ 19,103 Â Â $ 21,975 Â Operating cash outflow from finance leases Â $ 295 Â Â $ 360 Â Financing cash outflow from finance leases Â $ 2,302 Â Â $ 2,382 Â Right-of-use assets obtained in exchange for operating lease obligations Â $ 14,914 Â Â $ 14,351 Â Right-of-use assets obtained in exchange for finance lease obligations Â $ 10 Â Â $ 782 Â Maturities of lease liabilities were as follows (U.S. dollars in thousands): Year Ending December 31 Â Operating Leases Â Â Finance Leases Â Â 2024 Â $ 6,371 Â Â $ 733 Â 2025 Â Â 21,164 Â Â Â 2,822 Â 2026 Â Â 16,202 Â Â Â 2,817 Â 2027 Â Â 12,304 Â Â Â 2,795 Â 2028 Â Â 9,112 Â Â Â 736 Â Thereafter Â Â 32,953 Â Â Â â€” Â Total Â Â 98,106 Â Â Â 9,903 Â Less: Finance charges Â Â 10,072 Â Â Â 612 Â Total principal liability Â $ 88,034 Â Â $ 9,291 Â The Company has additional lease liabilities of $0.1 million which have not yet commenced as of September 30, 2024, and as such, have not been recognized on the consolidated balance sheets. X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for operating leases of lessee. Includes, but is not limited to, description of operating lease and maturity analysis of operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/842-20/tableOfContent + Details Name: us-gaap_LesseeOperatingLeasesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 26 R15.htm IDEA: XBRL DOCUMENT v3.24.3 Capital Stock 9 Months Ended Sep. 30, 2024 Capital Stock [Abstract] Â Capital Stock 6. Capital Stock Net income per share Net income per share is computed based on the weighted-average number of common shares outstanding during the periods presented. Additionally, diluted earnings per share data gives effect to all potentially dilutive common shares that were outstanding during the periods presented. For the three-month periods ended September 30, 2024 and 2023, stock options of 2.3 million and 2.1 million, respectively, and for the nine-month periods ended September 30, 2024 and 2023, stock options of 1.5 million and 1.3 million, respectively, were excluded from the calculation of diluted earnings per share because they were anti-dilutive. Dividends InÂ February, May and August 2024, the Companyâ€™s board of directors declared quarterly cash dividends of $0.06 per share. These quarterly cash dividends of $3.0 million were paid on March 6, 2024, June 12, 2024 and September 11, 2024, respectively, to stockholders of record onÂ February 26, 2024, May 31, 2024 and August 30, 2024, respectively. In November 2024, the Companyâ€™s board of directors declared a quarterly cash dividend of $0.06 per share to be paid on December 11, 2024 to stockholders of record on November 29, 2024. Repurchase of common stock During the three- and nine-month periods ended September 30, 2024, the Company repurchased zero shares of its Class A common stock under its stock repurchase plan. As of September 30, 2024, $162.4 million was available for repurchases under the Companyâ€™s stock repurchase plan. X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityNoteAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for equity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 235 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477968/946-235-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-6Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-6Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(e)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/505/tableOfContentReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (g) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147481112/505-10-50-16Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18 + Details Name: us-gaap_StockholdersEquityNoteDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 27 R16.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value and Equity Investments 9 Months Ended Sep. 30, 2024 Fair Value and Equity Investments [Abstract] Â Fair Value and Equity Investments 7. Fair Value and Equity Investments Fair Value The carrying value of financial instruments including cash and cash equivalents, accounts receivable and accounts payable approximates fair values due to the short-term nature of these instruments. The carrying value of debt approximates fair value due to the variable 30-day interest rate. Fair value estimates are made at a specific point in time, based on relevant market information. The FASB Codification defines fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. On a quarterly basis, the Company measures at fair value certain financial assets, including cash equivalents. Accounting standards specify a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect data obtained from independent sources, while unobservable inputs reflect the Companyâ€™s market assumptions. These two types of inputs have created the following fair-value hierarchy: â– Level 1 â€“ quoted prices in active markets for identical assets or liabilities; â– Level 2 â€“ inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and â– Level 3 â€“ unobservable inputs based on the Companyâ€™s own assumptions. Accounting standards permit companies, at their option, to measure certain financial instruments and other eligible items at fair value. The Company has elected not to apply the fair value option to existing eligible items beyond what is required by US GAAP. The following tables present the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis (U.S. dollars in thousands): Â Fair Value at September 30, 2024 Â Â Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Financial assets (liabilities): Â Cash equivalents and current investments Â $ 29,539 Â Â $ â€” Â Â $ â€” Â Â $ 29,539 Â Derivative financial instruments asset Â Â â€” Â Â Â 6,258 Â Â Â â€” Â Â Â 6,258 Â Life insurance contracts Â Â â€” Â Â Â Â â€” Â Â Â 43,994 Â Â Â 43,994 Â Contingent consideration Â Â â€” Â Â Â â€” Â Â Â â€” Â Â â€” Â Total Â $ 29,539 Â Â $ 6,258 Â Â $ 43,994 Â Â $ 79,791 Â Â Fair Value at December 31, 2023 Â Â Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Financial assets (liabilities): Â Cash equivalents and current investments Â $ 42,916 Â Â $ â€” Â Â $ â€” Â Â $ 42,916 Â Derivative financial instruments asset Â Â â€” Â Â Â 12,689 Â Â Â â€” Â Â Â 12,689 Â Life insurance contracts Â Â â€” Â Â Â Â â€” Â Â Â 45,041 Â Â Â 45,041 Â Contingent consideration Â Â â€” Â Â Â â€” Â Â Â (6,300) Â Â (6,300) Total Â $ 42,916 Â Â $ 12,689 Â Â $ 38,741 Â Â $ 94,346 Â The following table provides a summary of changes in fair value of the Companyâ€™s Level 3 life insurance contracts (U.S. dollars in thousands): Â Â 2024 Â Â 2023 Â Beginning balance at January 1 Â $ 45,041 Â Â $ 40,055 Â Actual return on plan assets Â Â 6,153 Â Â Â 2,341 Â Sales and settlements Â Â (7,200) Â Â (483) Ending balance at September 30 Â $ 43,994 Â Â $ 41,913 Â Life insurance contracts: Accounting Standards Codification (â€œASCâ€) 820 preserves practicability exceptions to fair value measurements provided by other applicable provisions of U.S. GAAP. The guidance in ASC 715-30-35-60 allows a reporting entity, as a practical expedient, to use cash surrender value or conversion value as an expedient for fair value when it is present. Accordingly, the Company determines the fair value of its life insurance contracts as the cash-surrender value of life insurance policies held in its Rabbi Trust. Â The following table provides a summary of changes in fair value of the Companyâ€™s Level 3 contingent consideration (U.S. dollars in thousands): Â Â 2024 Â Â 2023 Â Beginning balance at January 1 Â $ (6,300) Â $ (6,364) Changes in fair value of contingent consideration Â Â â€” Â Â Â (58) Payments Â Â 6,300 Â Â Â â€” Â Ending balance at September 30 Â $ â€” Â Â $ (6,422) Contingent consideration: Contingent consideration represents the obligations incurred in connection with acquisitions. The estimate of fair value of the contingent consideration obligations requires subjective assumptions to be made regarding the future business results, discount rates, discount periods and probabilities assigned to various potential business result scenarios and was determined using probability assessments with respect to the likelihood of reaching various targets or of achieving certain milestones. The fair value measurement is based on significant inputs unobservable in the market and thus represents a Level 3 measurement. Changes in current expectations of progress could change the probability of achieving the targets within the measurement periods and result in an increase or decrease in the fair value of the contingent consideration obligation. Equity Investments The Company maintains equity investments in companies which are accounted for under the measurement alternative described in ASC 321-10-35-2 for equity securities that lack readily determinable fair values. The carrying amount of equity securities held by the Company without readily determinable fair values was $28.1 million at each of September 30, 2024 and December 31,Â 2023. During the three months ended September 30,Â 2021, the Company recognized $18.1 million upward fair value adjustments, based on the valuation of additional equity issued by the investee which was deemed to be an observable transaction of a similar investment under ASC 321. The third quarter of 2021 gain was recorded within Other income (expense), net on the Consolidated Statement of Income. The upward fair value adjustment represents a nonrecurring fair value measurement based on observable price changes and is classified as a Level 3 fair value measurement. X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the fair value of financial instruments (as defined), including financial assets and financial liabilities (collectively, as defined), and the measurements of those instruments as well as disclosures related to the fair value of non-financial assets and liabilities. Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 107 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-107Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 940 -SubTopic 820 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478119/940-820-50-1 + Details Name: us-gaap_FairValueDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 28 R17.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes 9 Months Ended Sep. 30, 2024 Income Taxes [Abstract] Â Income Taxes 8. Income Taxes Provision (benefit) for income taxes for the three- and nine-month periods ended September 30, 2024 was $5.0 million and $(6.8) million, compared to $2.5 million and $15.9 million for the prior-year periods. The effective tax rates for the three- and nine-month periods ended September 30, 2024, were 37.6% and 5.8% of pre-tax income compared to (7.3)% and 92.4% in the prior-year periods. The Company accounts for income taxes in accordance with ASC Topic 740 â€œIncome Taxes.â€Â These standards establish financial accounting and reporting standards for the effects of income taxes that result from an enterpriseâ€™s activities during the current and preceding years.Â The Company takes an asset and liability approach for financial accounting and reporting of income taxes.Â The Company pays income taxes in many foreign jurisdictions based on the profits realized in those jurisdictions, which can be significantly impacted by terms of

intercompany transactions between the Company and its foreign affiliates.Â Deferred tax assets and liabilities are created in this process. The Company has netted these deferred tax assets and deferred tax liabilities by jurisdiction. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be ultimately realized. The Company had net deferred tax assets of $115.3 million and $105.0 million as of September 30, 2024 and December 31, 2023, respectively. The Company evaluates its indefinite reinvestment assertions with respect to foreign earnings for each quarter. For all foreign earnings, the Company accrues the applicable foreign income taxes. For the earnings that have been indefinitely reinvested, the Company does not accrue foreign withholding taxes. Undistributed earnings that the Company has indefinitely reinvested, for which no foreign withholding taxes have been provided, aggregate to $60.0 million as of December 31, 2023. If the amount designated as indefinitely reinvested as of December 31, 2023 were repatriated to the United States, the amount of incremental taxes would be approximately $6.0 million.Â The Company intends to utilize the indefinitely reinvested offshore earnings to fund foreign investments, specifically capital expenditures. The Company files income tax returns in the U.S. federal jurisdiction, and in various state and foreign jurisdictions. In 2009, the Company entered into a voluntary program with the IRS called Compliance Assurance Process (â€œCAPâ€). The objective of CAP is to contemporaneously work with the IRS to achieve federal tax compliance and resolve all or most of the issues prior to filing of the tax return. As of December 31, 2023, tax years through 2020 and 2022 have been audited and are effectively closed to further examination. For tax year 2021, the Company was in the Bridge phase of the CAP program, pursuant to which the IRS will not accept disclosures, will not conduct reviews and will not provide letters of assurance for the Bridge years. There are limited circumstances that tax years in the Bridge phase will be opened for examination. For tax years 2023 and 2024, the Company has been accepted in the IRSâ€™s Bridge Plus program. The Company may elect to continue participating in CAP for future tax years; the Company may withdraw from the program at any time. With a few exceptions, the Company is no longer subject to state and local income tax examination by tax authorities for the years before 2020. Foreign jurisdictions have varying lengths of statutes of limitations for income tax examinations. Some statutes are as short as three years and in certain markets may be as long as ten years. The Company is currently under examination in certain foreign jurisdictions; however, the outcomes of those reviews are not yet determinable.Â The Companyâ€™s unrecognized tax benefits relate to multiple jurisdictions. Due to potential increases in unrecognized tax benefits from the multiple jurisdictions in which the Company operates, as well as the expiration of various statutes of limitations, it is reasonably possible that the Companyâ€™s gross unrecognized tax benefits, net of foreign currency adjustments, may decrease in the next 12 months by approximately $3.0 to $4.0 million. In 2021, as part of the Organization for Economic Co-operation and Developmentâ€™s (â€œOECDâ€) Inclusive Framework, 140 member countries agreed to the implementation of the Pillar Two Global Minimum Tax (â€œPillar Twoâ€) of 15%. The OECD continues to release additional guidance, including administrative guidance on how Pillar Two rules should be interpreted and applied by jurisdictions as they adopt Pillar Two. A number of countries have utilized the administrative guidance as a starting point for legislation that went into effect January 1, 2024. Based on current enacted legislation, the Company anticipates the impact of Pillar Two to be immaterial for 2024. X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12CReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12BReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 270 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477891/740-270-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.5.Q1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/740/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-14Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-21Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 11.C) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_IncomeTaxDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 29 R18.htm IDEA: XBRL DOCUMENT v3.24.3 Derivatives and Hedging Activities 9 Months Ended Sep. 30, 2024 Derivatives and Hedging Activities [Abstract] Â Derivatives and Hedging Activities 9. Derivatives and Hedging Activities Risk Management Objective of Using Derivatives The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its assets and liabilities and the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Companyâ€™s derivative financial instruments are used to manage differences in the amount, timing, and duration of the Companyâ€™s known or expected cash receipts and its known or expected cash payments principally related to the Companyâ€™s borrowings. Cash Flow Hedges of Interest Rate Risk The Companyâ€™s objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. During 2024, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. For derivatives designated and that qualify as cash flow hedges of interest rate risk, the gain or loss on the derivative is recorded in Accumulated Other Comprehensive Income and subsequently reclassified into interest expense/income in the same period(s) during which the hedged transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense/income as interest payments are made/received on the Companyâ€™s variable-rate debt. During the next twelve months, the Company estimates that an additional $6.3 million will be reclassified as a reduction to interest expense. As of September 30, 2024 and December 31, 2023, the Company had four outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk with a total notional amount of $200 million. Fair Values of Derivative Instruments on the Balance Sheet The table below presents the fair value of the Companyâ€™s derivative financial instruments as well as their classification on the Balance Sheet: Â Â Â Fair Values of Derivative Instruments Â Derivatives in Cash flow Hedging Relationships: Â Balance Sheet Location Â September 30, 2024 Â Â December 31, 2023 Â Interest Rate Swap - Asset Â Prepaid expenses and other Â $ 6,258 Â Â $ 8,955 Â Interest Rate Swap - Asset Â Other assets Â $ â€” Â Â $ 3,734 Â Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss The tables below present the effect of cash flow hedge accounting on Accumulated Other Comprehensive Loss. Â Amount of Gain (Loss) Recognized in Other Comprehensive Loss on Derivatives Â Â Â Three Months Ended Â Â Nine Months Ended Â Â September 30, Â Â September 30, Â Derivatives in Cash flow Hedging Relationships: Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Interest Rate Swaps Â $ (1,211) Â $ 1,515 Â Â $ 1,503 Â Â $ 4,573 Â Â Â Â Amount of Gain Reclassified from Accumulated Other Comprehensive Loss into Income Â Â Â Â Â Â Â Â Three Months Ended Â Â Nine Months Ended Â Â Â September 30, Â Â September 30, Â Derivatives in Cash flow Hedging Relationships: Â Income Statement Location Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Interest Rate Swaps Â Other expense, net Â $ 2,655 Â $ 2,628 Â $ 7,934 Â $ 7,291 X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for derivative instruments and hedging activities including, but not limited to, risk management strategies, non-hedging derivative instruments, assets, liabilities, revenue and expenses, and methodologies and assumptions used in determining the amounts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-5CReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/815/tableOfContent + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 30 R19.htm IDEA: XBRL DOCUMENT v3.24.3 Segment Information 9 Months Ended Sep. 30, 2024 Segment Information [Abstract] Â Segment Information 10. Segment Information The Company reports revenue from nine segments, consisting of its seven geographic Nu Skin segmentsâ€”Americas, Mainland China, Southeast Asia/Pacific, South Korea, Japan, Europe & Africa, and Hong Kong/Taiwanâ€”and two Rhyz Investments segmentsâ€”Manufacturing and Rhyz other. The Nu Skin other category includes miscellaneous corporate revenue and related adjustments. The Rhyz other segment includes other investments by our Rhyz business arm. These segments reflect the way the chief operating decision maker evaluates the Companyâ€™s business performance and allocates resources. Reported revenue includes only the revenue generated by sales to external customers. Profitability by segment as determined under US GAAP is driven primarily by the Companyâ€™s transfer pricing policies. Segment contribution, which is the Companyâ€™s segment profitability metric presented in the table below, excludes certain intercompany charges, specifically royalties, license fees, transfer pricing, discrete charges and other miscellaneous items. These charges have been included in Corporate and other expenses. Corporate and other expenses also include costs related to the Companyâ€™s executive and administrative offices, information technology, research and development, and marketing and supply chain functions not recorded at the segment level. The accounting policies of the segments are the same as those described in Note 2 â€“ Summary of Significant Accounting Policies. The Company evaluates the performance of its segments based on revenue and segment contribution. Each segment records direct expenses related to its employees and its operations. Summarized financial information for the Companyâ€™s reportable segments is shown in the following tables. Asset information is not reviewed or included with the Companyâ€™s internal management reporting. Therefore, the Company has not disclosed asset information for each reportable segment. Revenue by Segment Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 77,194 Â Â $ 91,671 Â Â $ 237,160 Â Â $ 300,469 Â Southeast Asia/Pacific Â Â 59,515 Â Â Â 68,743 Â Â Â Â 179,921 Â Â Â 200,317 Â Mainland China Â Â 53,020 Â Â Â 70,225 Â Â Â 178,797 Â Â Â 226,563 Â Â Â Â Â Â Â Japan Â Â 47,222 Â Â Â 53,399 Â Â Â 134,045 Â Â Â 156,867 Â South Korea Â Â 45,201 Â Â Â 63,709 Â Â Â 130,283 Â Â Â 187,719 Â Europe & Africa Â Â 38,577 Â Â Â 50,048 Â Â Â 121,564 Â Â Â 144,460 Â Â Â Â Â Â Â Hong Kong/Taiwan Â Â 33,749 Â Â Â 40,724 Â Â Â 98,061 Â Â Â 112,380 Â Â Â Â Â Â Â Nu Skin other Â Â 2,518 Â Â Â (274) Â Â 3,186 Â Â Â 208 Â Total Nu Skin Â Â 356,996 Â Â Â 438,245 Â Â Â 1,083,017 Â Â Â 1,328,983 Â Rhyz Investments Â Manufacturing (1) Â Â 51,773 Â Â Â 49,714 Â Â Â 153,548 Â Â Â 131,032 Â Â Â Â Â Â Â Rhyz other Â Â 21,376 Â Â Â 10,813 Â Â Â 49,967 Â Â Â 20,476 Â Total Rhyz Investments Â Â 73,149 Â Â Â 60,527 Â Â Â 203,515 Â Â Â 151,508 Â Total Â $ 430,145 Â Â $ 498,772 Â Â $ 1,286,532 Â Â $ 1,480,491 Â (1) The Manufacturing segment had $10.9 million and $16.2 million of intersegment revenue for the three months ended September 30, 2024 and 2023, respectively, and $28.5 million and $44.3 million for the nine months ended September 30, 2024 and 2023, respectively. Intersegment revenue is eliminated in the consolidated financial statements, as well as the reported segment revenue in the table above. Segment Contribution Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 15,881 Â Â $ 16,627 Â Â $ 48,236 Â Â $ 61,730 Â Southeast Asia/Pacific Â Â 9,997 Â Â Â 13,190 Â Â Â 31,787 Â Â Â 37,057 Â Mainland China Â Â 7,277 Â Â Â 15,223 Â Â Â 32,903 Â Â Â 48,192 Â JapanÂ Â Â 13,491 Â Â Â 14,617 Â Â Â 37,201 Â Â Â 40,033 Â South Korea Â Â 14,283 Â Â Â 19,433 Â Â Â 39,789 Â Â Â 60,399 Â Europe & Africa Â Â 5,193 Â Â Â 6,562 Â Â Â 13,874 Â Â Â 15,145 Â Hong Kong/Taiwan Â Â 9,225 Â Â Â 10,146 Â Â Â 25,006 Â Â Â 28,128 Â Nu Skin contribution Â Â 75,347 Â Â Â 95,798 Â Â Â 228,796 Â Â Â 290,684 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 542 Â Â Â 4,838 Â Â Â 4,266 Â Â Â 7,683 Â Rhyz other Â Â (2,923) Â Â (5,966) Â Â (14,338) Â Â (11,318) Rhyz Investments contribution Â Â (2,381) Â Â (1,128) Â Â (10,072) Â Â (3,635) Total segment contribution Â Â 72,966 Â Â Â 94,670 Â Â Â 218,724 Â Â Â 287,049 Â Corporate and other Â Â (54,735) Â Â (121,035) Â Â (317,228) Â Â (254,844) Operating income Â Â 18,231 Â Â Â (26,365) Â Â (98,504) Â Â 32,205 Â Interest expense Â Â 6,500 Â Â Â 7,535 Â Â Â 20,545 Â Â Â 18,192 Â Other income, net Â Â 1,567 Â Â Â (551) Â Â 1,800 Â Â Â 3,237 Â Income (loss) before provision for income taxes Â $ 13,298 Â Â $ (34,451) Â $ (117,249) Â $ 17,250 Â Depreciation and Amortization Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 85 Â Â $ 115 Â Â $ 283 Â Â $ 307 Â Southeast Asia/Pacific Â Â 227 Â Â Â 257 Â Â Â 650 Â Â Â 813 Â Mainland China Â Â 2,697 Â Â Â 2,742 Â Â Â 8,197 Â Â Â 8,127 Â Japan Â Â 65 Â Â Â 93 Â Â Â 217 Â Â Â 1,241 Â South Korea Â Â 256 Â Â Â 310 Â Â Â 762 Â Â Â 1,062 Â Europe & Africa Â Â 283 Â Â Â 271 Â Â Â 830 Â Â Â 810 Â Hong Kong/Taiwan Â Â 451 Â Â Â 715 Â Â Â 1,348 Â Â Â 1,990 Â Total Nu Skin Â Â 4,064 Â Â Â 4,503 Â Â Â 12,287 Â Â Â 14,350 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 3,460 Â Â Â 3,297 Â Â Â 10,227 Â Â Â 10,050 Â Rhyz other Â Â 1,679 Â Â Â 2,048 Â Â Â 5,531 Â Â Â 3,816 Â Total Rhyz Investments Â Â 5,139 Â Â Â 5,345 Â Â Â 15,758 Â Â Â 13,866 Â Corporate and other Â Â 8,118 Â Â Â 8,344 Â Â Â 25,316 Â Â Â 24,123 Â Total Â $ 17,321 Â Â $ 18,192 Â Â $ 53,361 Â Â $ 52,339 Â Capital Expenditures Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 38 Â Â $ 18 Â Â $ 71 Â Â $ 209 Â Southeast Asia/Pacific Â Â 7 Â Â Â 130 Â Â Â 25 Â Â Â 321 Â Mainland China Â Â 690 Â Â Â 3,496 Â Â Â 4,957 Â Â Â 12,265 Â Japan Â Â 101 Â Â Â 81 Â Â Â 122 Â Â Â 84 Â South Korea Â Â 7 Â Â Â 361 Â Â Â 29 Â Â Â 522 Â Europe & Africa Â Â 97 Â Â Â 46 Â Â Â 386 Â Â Â 322 Â Hong Kong/Taiwan Â Â 174 Â Â Â 90 Â Â Â 410 Â Â Â 698 Â Total Nu Skin Â Â 1,114 Â Â Â 4,222 Â Â Â 6,000 Â Â Â 14,421 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 1,209 Â Â Â 2,621 Â Â Â 3,673 Â Â Â 8,318 Â Rhyz other Â Â 490 Â Â Â 20 Â Â Â 1,559 Â Â Â 20 Â Total Rhyz Investments Â Â 1,699 Â Â Â 2,641 Â Â Â 5,232 Â Â Â 8,338 Â Corporate and other Â Â 5,783 Â Â Â 5,043 Â Â Â 17,768 Â Â Â 15,346 Â Total Â $ 8,596 Â Â $ 11,906 Â Â $ 29,000 Â Â $ 38,105 Â X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for reporting segments including data and tables. Reportable segments include those that meet any of the following quantitative thresholds a) it's reported revenue, including sales to external customers and intersegment sales or transfers is 10 percent or more of the combined revenue, internal and external, of all operating segments b) the absolute amount of its reported profit or loss is 10 percent or more of the greater, in absolute amount of 1) the combined reported profit of all operating segments that did not report a loss or 2) the combined reported loss of all operating segments that did report a loss c) its assets are 10 percent or more of the combined assets of all operating segments. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 9: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 10: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 34 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-34Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26CReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-15Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/280/tableOfContentReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 26 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-26Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-21Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-21Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32 + Details Name: us-gaap_SegmentReportingDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 31 R20.htm IDEA: XBRL DOCUMENT v3.24.3 Commitments and Contingencies 9 Months Ended Sep. 30, 2024 Commitments and Contingencies [Abstract] Â Commitments and Contingencies 11. Commitments and Contingencies The Company is subject to government regulations pertaining to product formulation, labeling and packaging, product claims and advertising, and the Companyâ€™s direct selling system.Â The Company is also subject to the jurisdiction of numerous foreign tax and customs authorities. Any assertions or determination that either the Company or the Companyâ€™s sales force is not in compliance with existing statutes, laws, rules or regulations could have a material adverse effect on the Companyâ€™s operations. In addition, in any country or jurisdiction, the adoption of new statutes, laws, rules or regulations or changes in the interpretation of existing statutes, laws, rules or regulations could have a material adverse effect on the Company and its operations. No assurance can be given that the Companyâ€™s compliance with applicable statutes, laws, rules and regulations will not be challenged by foreign authorities or that such challenges will not have a material adverse effect on the Companyâ€™s financial position, results of operations or cash flows. The Company and its Subsidiaries are defendants in litigation, investigations and other proceedings involving various matters. Management believes that the ultimate liability arising from such claims and contingencies, if any, is not likely to have a material adverse effect on the Companyâ€™s consolidated financial condition, results of operations or cash flows. The Company is subject to regular audits by federal, state and foreign tax authorities. These audits may result in additional tax liabilities. The Company believes it has appropriately provided for income taxes for all years. Several factors drive the calculation of its tax reserves. Some of these factors include: (i) the expiration of various statutes of limitations; (ii) changes in tax law and regulations; (iii) issuance of tax rulings; and (iv) settlements with tax authorities. Changes in any of these factors may result in adjustments to the Companyâ€™s reserves, which would impact its reported financial results. X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for commitments and contingencies. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 405 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/405-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/450/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 440 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/440/tableOfContent + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 32 R21.htm IDEA: XBRL DOCUMENT v3.24.3 Acquisitions 9 Months Ended Sep. 30, 2024 Acquisitions [Abstract] Â Acquisitions 12. Acquisitions In April 2023, the Company acquired 60 percent of LifeDNA, Inc. (â€œLifeDNAâ€), a DNA assessment company.Â Consideration paid included $4.0 million of cash, along with the conversion of a previous $3.0 million Simple Agreement for Future Equity (â€œSAFEâ€), and a $0.2 million convertible note. The acquisition enables the Company to continue to expand its digital tools. The Company allocated the fair value of $12.0 million to the assets acquired and liabilities assumed at estimated fair values. The estimated fair value of assets acquired included $7.3 million of intangible assets, $1.7 million of cash, $0.1 million of current assets, $0.9 million of accrued liabilities and also resulted in a deferred tax liability of $0.9 million. The excess purchase price over the aggregate fair value of assets acquired less liabilities assumed of $4.7 million was recorded as goodwill. The goodwill recognized is attributable primarily to expected synergies. None of the goodwill is expected to be deductible for income tax purposes. The intangible assets acquired comprised $0.6 million of customer relationships, $1.7 million of technology, $1.0 million of tradenames and $4.1 million of other intangibles. The intangibles were assigned useful lives of 7 years for the technology, tradenames and other intangibles, and 2 years for the customer relationships. All the goodwill was assigned to our Rhyz other segment. The numbers above are stated net of measurement period adjustments recorded during the fourth quarter of 2023 of $1.1 million to deferred tax liability and goodwill. The allocation of the fair value of assets acquired and liabilities assumed for the acquisition was finalized during the three months ended December 31, 2023. In June 2023, the Company acquired 100 percent ownership in Beauty Biosciences, LLC (â€œBeautyBioâ€), making BeautyBio a wholly owned subsidiary of the Company. The acquisition expands the Companyâ€™s product and device offerings within its Rhyz segment. The purchase price for BeautyBio was $75.0 million, net of cash acquired of $1.5 million, all payable in cash. The Company allocated the gross purchase price of $76.5 million to the assets acquired and liabilities assumed at estimated fair values.Â The estimated fair value of assets acquired included $43.0 million of intangible assets, $1.5 million of cash, $3.5 million of accounts receivable, $10.3 million of inventory, $0.8 million of prepaid and other assets, $1.0 million of fixed assets, $1.2 million of an ROU operating lease asset and corresponding lease liability, $2.5 million of accounts payable and accrued liabilities and also resulted in a deferred tax liability of $0.7 million. The excess purchase price over the aggregate fair value of assets acquired less liabilities assumed of $19.6 million was recorded as goodwill. The goodwill recognized is attributable primarily to expected synergies. None of the goodwill is expected to be deductible for income tax purposes. The intangible assets acquired comprised $18.4 million of customer relationships, $2.3 million of technology, $20.9 million of tradenames and $1.4 million of other intangibles. The intangibles were assigned useful lives of approximately 19 years for the technology and tradenames, approximately 9 years for the customer relationships and 3 years for the other intangibles. All the goodwill was assigned to our Rhyz other segment. The numbers above are stated net of measurement period adjustments recorded during the fourth quarter of 2023 of $(1.2) million to accounts receivable, $(0.7) million of inventory, $(0.5) million of accrued liabilities, $0.7 million of deferred tax liability, $(0.3) of intangible assets and $2.4 million of goodwill. The allocation of the fair value of assets acquired and liabilities assumed for the acquisition was finalized during the three months ended March 31, 2024. The financial results of LifeDNA and BeautyBio are included in the Rhyz other segment from the date of acquisition. For the three and nine months ended September 30, 2024, the Company included $3.0 million and $12.6 million, respectively, of revenue from these acquisitions. The unaudited pro forma revenue for the Company, including LifeDNA and BeautyBio, as if the acquisitions occurred on January 1, 2023, would have been $1,489.1 million for the nine months ended September 30, 2023, respectively. X - DefinitionThe entire disclosure for a business combination (or series of individually immaterial business combinations) completed during the period, including background, timing, and recognized assets and liabilities. The disclosure may include leverage buyout transactions (as applicable). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/805/tableOfContent + Details Name: us-gaap_BusinessCombinationDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 33 R22.htm IDEA: XBRL DOCUMENT v3.24.3 Restructuring 9 Months Ended Sep. 30, 2024 Restructuring [Abstract] Â Restructuring 13. Restructuring In the third quarter of 2022, the Company adopted a strategic plan (â€œ2022 Planâ€) to focus resources on the Companyâ€™s strategic priorities and optimize future growth and profitability. The global program includes workforce reductions and footprint optimization. The Company incurred total charges under the program of approximately $53.3 million, with $40.8 million in cash charges of severance and lease termination cost and approximately $12.5 million of non-cash charges of impairment of fixed assets, acceleration of depreciation and impairment of other intangibles related to the footprint optimization. During 2022, the Company incurred charges to be settled in cash of $20.1 million in severance charges, $7.4 million in lease termination cost, and $5.2 million in other associated cost, and non-cash charges of $8.2 million in fixed asset impairments, $0.9 million in accelerated depreciation and $1.7 million in impairment of other intangibles. During 2022, the Company made cash payments of $21.0 million related to this global program, leaving an ending restructuring accrual of $11.7 million. During the first quarter and full year of 2023, the Company incurred charges to be settled in cash of $4.0 million in severance charges, $1.9 million in lease termination cost, and $2.2 million in other associated cost, and non-cash charges of $1.7 million in accelerated depreciation. In 2023, the Company made cash payments of $19.8 million, leaving no restructuring accrual related to this plan as of December 31, 2023. Restructuring expense by segment - 2022 Plan (U.S. dollars in thousands) Â Three Months Ended March 31, 2023 Â Â Year Ended December 31, 2022 Â Â Total Â Nu Skin Â Â Â Â Â Â Â Â Â Americas Â $ 918 Â Â $ 1,687 Â Â $ 2,605 Â Southeast Asia/Pacific Â Â 131 Â Â Â 1,809 Â Â Â 1,940 Â Mainland China Â Â 1,352 Â Â Â 13,181 Â Â Â 14,533 Â Japan Â Â 1,515 Â Â Â 699 Â Â Â 2,214 Â South Korea Â Â 422 Â Â Â 1,533 Â Â Â 1,955 Â Europe & Africa Â Â (113) Â Â 2,143 Â Â Â 2,030 Â Hong Kong/Taiwan Â Â (201) Â Â 2,464 Â Â Â 2,263 Â Total Nu Skin Â Â 4,024 Â Â Â 23,516 Â Â Â 27,540 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 13 Â Â Â 401 Â Â Â 414 Â Rhyz other Â Â â€” Â Â Â â€” Â Â Â â€” Â Total Rhyz Investments Â Â 13 Â Â Â 401 Â Â Â 414 Â Corporate and other Â Â 5,750 Â Â Â 19,577 Â Â Â 25,327 Â Total Â $ 9,787 Â Â $ 43,494 Â Â $ 53,281 Â In the fourth quarter of 2023, the Company adopted another strategic plan (â€œ2023 Planâ€) to focus resources on the Companyâ€™s global priorities and optimize future growth and profitability. The global program includes workforce reductions. The Company estimates total charges under the program will approximate $30â€“35 million in cash charges of severance, approximately $2.2 million in other cash charges and approximately $8.2 million in non-cash charges, including approximately $6.4 million in fixed asset impairments. The Company expects to substantially complete the program during the second half of 2024. During the fourth quarter of 2023, the Company incurred charges to be settled in cash of $10.0 million in severance charges. During the fourth quarter of 2023, the Company made cash payments of $0.3 million, leaving an ending restructuring accrual of $9.7 million. During the first quarter of 2024, the Company incurred charges to be settled in cash of $4.1 million in severance charges and $2.0 million in other associated cost, and non-cash charges of $1.0 million in write-down of assets. During the first quarter of 2024, the Company made cash payments of $7.0 million, leaving an ending restructuring accrual of $8.8 million. During the second quarter of 2024, the Company incurred charges to be settled in cash of $1.0 million in severance charges and $0.1 million in other cash charges. In the second quarter of 2024, the Company incurred non-cash charges of $7.2 million, consisting of $6.4 million in fixed asset impairments and $0.8 million in other asset write-downs. During the second quarter of 2024, the Company made cash payments of $2.8 million, leaving an ending restructuring accrual of $7.1 million. During the third quarter of 2024, the Company incurred no additional charges and made cash payments of $3.9 leaving an ending restructuring accrual of $3.2 million. Restructuring expense by segment â€“ 2023 Plan Â Three Months Ended Â Â Â (U.S. dollars in thousands) Â June 30, 2024 Â Â March 31, 2024 Â Â December 31, 2023 Â Â Total Â Nu Skin Â Â Â Â Â Â Â Â Â Americas Â $ 267 Â Â $ 3,145 Â Â $ 598 Â Â $ 4,010 Â Southeast Asia/Pacific Â Â 190 Â Â Â 307 Â Â Â 862 Â Â Â 1,359 Â Mainland China Â Â (162) Â Â 1,017 Â Â Â 2,910 Â Â Â 3,765 Â Japan Â Â â€” Â Â Â 24 Â Â Â â€” Â Â Â 24 Â South Korea Â Â (134) Â Â 134 Â Â Â â€” Â Â Â â€” Â Europe & Africa Â Â 414 Â Â Â 677 Â Â Â 554 Â Â Â 1,645 Â Hong Kong/Taiwan Â Â (147) Â Â 357 Â Â Â 432 Â Â Â 642 Â Total Nu Skin Â Â 428 Â Â Â 5,661 Â Â Â 5,356 Â Â Â 11,445 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â â€” Â Rhyz other Â Â 40 Â Â Â â€” Â Â Â â€” Â Â Â 40 Â Total Rhyz Investments Â Â 40 Â Â Â â€” Â Â Â â€” Â Â Â 40 Â Corporate and other Â Â 7,896 Â Â Â 1,473 Â Â Â 4,647 Â Â Â 14,016 Â Total Â $ 8,364 Â Â $ 7,134 Â Â $ 10,003 Â Â $ 25,501 Â X - ReferencesNo definition available. + Details Name: us-gaap_RestructuringAndRelatedActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for restructuring and related activities. Description of restructuring activities such as exit and disposal activities, include facts and circumstances leading to the plan, the expected plan completion date, the major types of costs associated with the plan activities, total expected costs, the accrual balance at the end of the period, and the periods over which the remaining accrual will be settled. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher

FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/420/tableOfContentReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1 + Details Name: us-gaap_RestructuringAndRelatedActivitiesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 34 R23.htm IDEA: XBRL DOCUMENT v3.24.3 Insider Trading Arrangements 3 Months Ended Sep. 30, 2024 Insider Trading Arrangements [Line Items] Â Rule 10b5-1 Arrangement Adopted false Non-Rule 10b5-1 Arrangement Adopted false Rule 10b5-1 Arrangement Terminated false Non-Rule 10b5-1 Arrangement Terminated false X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a + Details Name: ecd_InsiderTradingArrLineItems Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration XML 35 R24.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies (Policies) 9 Months Ended Sep. 30, 2024 Summary of Significant Accounting Policies [Abstract] Â Basis of Accounting The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (â€œUS GAAPâ€) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by US GAAP for complete financial statements. Consolidation The unaudited consolidated financial statements include the accounts of the Company and its Subsidiaries. All intercompany accounts and transactions are eliminated in consolidation. Accounting Pronouncements Accounting Pronouncements In November 2023, the Financial Accounting Standards Board (â€œFASBâ€) issued ASU 2023-07, Segment Reporting (Topic 280). The amendments in this ASU require disclosures, on an annual and interim basis, of significant segment expenses that are regularly provided to the chief operating decision maker (CODM), as well as the aggregate amount of other segment items included in the reported measure of segment profit or loss. This ASU requires that a public entity disclose the title and position of the CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss. Public entities will be required to provide all annual disclosures currently required by Topic 280 in interim periods, and entities with a single reportable segment are required to provide all the disclosures required by the amendments in the update and existing segment disclosures in Topic 280. This amendment is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective adoption. Early adoption is permitted. While the Company will adopt this standard with its fiscal 2024 annual filing. The Company does not expect the adoption of this guidance to have a material impact on its financial position, results of operations or cash flows, the Company will be required to provide enhanced segment disclosures beginning in the Annual Report for the fiscal year ended December 31, 2024 and subsequent interim periods. Reclassifications Reclassifications Certain prior period amounts have been reclassified to conform with current presentation. The Company reclassified $7.5 million and $18.2 million of interest expense from other income (expense), net to the interest expense line on the consolidated statement of income for the third quarter and first nine months of 2023, respectively. The reclassification had no impact on net income for the third quarter and first nine months of 2023. Revenue Recognition Revenue Recognition Contract Liabilities â€“ Customer Loyalty Programs Contract liabilities, recorded as deferred revenue within the accrued expenses line in the consolidated balance sheets, include loyalty point program deferrals with certain customers which are accounted for as a reduction in the transaction price and are generally recognized as points are redeemed for additional products. The balance of deferred revenue related to contract liabilities as of September 30, 2024 and December 31,Â 2023 was $11.5 million and $12.6 million, respectively. The contract liabilities impact to revenue for the three-month periods ended September 30,Â 2024 and 2023 was an increase of $0.3 million and an increase of $0.8 million, respectively. The impact to revenue for the nine-month periods ended September 30, 2024, and 2023 was an increase of $1.1 million and an increase of $6.8 million, respectively. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for basis of accounting, or basis of presentation, used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). + ReferencesNo definition available. + Details Name: us-gaap_BasisOfAccountingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy regarding (1) the principles it follows in consolidating or combining the separate financial statements, including the principles followed in determining the inclusion or exclusion of subsidiaries or other entities in the consolidated or combined financial statements and (2) its treatment of interests (for example, common stock, a partnership interest or other means of exerting influence) in other entities, for example consolidation or use of the equity or cost methods of accounting. The accounting policy may also address the accounting treatment for intercompany accounts and transactions, noncontrolling interest, and the income statement treatment in consolidation for issuances of stock by a subsidiary. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-4Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1 + Details Name: us-gaap_ConsolidationPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy pertaining to new accounting pronouncements that may impact the entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact. + ReferencesNo definition available. + Details Name: us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for reclassification affecting comparability of financial statement. Excludes amendment to accounting standards, other change in accounting principle, and correction of error. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 205 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483504/205-10-50-1 + Details Name: us-gaap_PriorPeriodReclassificationAdjustmentDescription Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for revenue from contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-17Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-19Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-18Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 20 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-20Reference 9: http://www.xbrl.org/2003/role/exampleRef -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (e) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-4Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 36 R25.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies (Tables) 9 Months Ended Sep. 30, 2024 Summary of Significant Accounting Policies [Abstract] Â Inventories Inventories consist of the following (U.S. dollars in thousands): Â September 30, 2024 Â Â December 31, 2023 Â Raw materials Â $ 129,459 Â Â $ 140,133 Â Finished goods Â Â 118,330 Â Â Â 139,845 Â Total Inventory, net Â $ 247,789 Â Â $ 279,978 Â Inventory Reserves Reserves of inventories consist of the following (U.S. dollars in thousands): Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Beginning balance Â $ 70,283 Â Â $ 41,017 Â Â $ 83,378 Â Â $ 37,267 Â Additions Â Â 1,584 Â Â Â 68,563 Â Â Â 5,104 Â Â Â 83,642 Â Write-offs Â Â (8,359) Â Â (7,347) Â Â (24,974) Â Â (18,676) Ending Balance Â $ 63,508 Â Â $ 102,233 Â Â $ 63,508 Â Â $ 102,233 Â X - DefinitionTabular disclosure of valuation allowance to reduce inventory to net realizable value, including the beginning and ending balances, as well as a reconciliation by type of activity during the period. + ReferencesNo definition available. + Details Name: nus_InventoryValuationAllowanceTableTextBlock Namespace Prefix: nus_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the carrying amount as of the balance sheet date of merchandise, goods, commodities, or supplies held for future sale or to be used in manufacturing, servicing or production process. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(6)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(6)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(6)(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 210 -SubTopic 10 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483489/210-10-50-1 + Details Name: us-gaap_ScheduleOfInventoryCurrentTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 37 R26.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangibles (Tables) 9 Months Ended Sep. 30, 2024 Goodwill and Intangibles [Abstract] Â Goodwill The following table presents goodwill allocated to the Companyâ€™s reportable segments for the periods ended September 30, 2024 and December 31, 2023 (U.S. dollars in thousands): Â September 30, 2024 Â Â December 31, 2023 Â Nu Skin Â Â Â Â Â Americas Â $ â€” Â Â $ 9,449 Â Southeast Asia/Pacific Â Â â€” Â Â Â 18,537 Â Mainland China Â Â â€” Â Â Â 32,179 Â Japan Â Â â€” Â Â Â 16,019 Â South Korea Â Â â€” Â Â Â 29,261 Â Europe & Africa Â Â â€” Â Â Â 2,875 Â Hong Kong/Taiwan Â Â â€” Â Â Â 6,634 Â Rhyz Investments Â Â Â Â Â Â Â Manufacturing Â Â 78,875 Â Â Â 78,875 Â Rhyz other Â Â 21,010 Â Â Â 36,939 Â Total Â $ 99,885 Â Â $ 230,768 Â X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of goodwill by reportable segment and in total which includes a rollforward schedule. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1AReference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-2 + Details Name: us-gaap_ScheduleOfGoodwillTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 38 R27.htm IDEA: XBRL DOCUMENT v3.24.3 Debt (Tables) 9 Months Ended Sep. 30, 2024 Debt [Abstract] Â Debt Facilities The following table summarizes the Companyâ€™s debt facilities as of September 30, 2024 and December 31, 2023: Facility or Arrangement Â Original Principal Amount Â Balance as of September 30, 2024(1)(2) Â Balance as of December 31, 2023(1)(2) Â Interest Rate Â Repayment Terms Credit Agreement term loan facility Â $400.0 million Â $365.0 million Â $385.0 million Â Variable 30 day: 7.20% Â 21% of the principal amount is payable in increasing quarterly installments over a five-year period that began on September 30, 2022, with the remainder payable at the end of the five-year term. Credit Agreement revolving credit facility Â Â Â $70.0 million Â $120.0 million Â Variable 30 day: 7.20% Â Revolving line of credit expires June 14, 2027. (1) As of September 30, 2024 and December 31, 2023, the current portion of the Companyâ€™s debt (i.e., becoming due in the next 12 months) included $20.0 million and $25.0 million, respectively, of the balance of its term loan under the Credit Agreement and $40.0 million and zero, respectively, of the balance under the revolving line of credit. (2) The carrying value of the debt reflects the amounts stated in the above table, less debt issuance costs of $1.5 million and $2.0 million as of September 30, 2024 and December 31, 2023, respectively, related to the Credit Agreement, which are not reflected in this table. X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of long-debt instruments or arrangements, including identification, terms, features, collateral requirements and other information necessary to a fair presentation. These are debt arrangements that originally required repayment more than twelve months after issuance or greater than the normal operating cycle of the entity, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI

https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.12-04(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 942 -SubTopic 470 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477734/942-470-50-3Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-8Reference 9: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-6Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-7 + Details Name: us-gaap_ScheduleOfDebtInstrumentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 39 R28.htm IDEA: XBRL DOCUMENT v3.24.3 Leases (Tables) 9 Months Ended Sep. 30, 2024 Leases [Abstract] Â Components of Lease Expense The components of lease expense were as follows (U.S. dollars in thousands): Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Operating lease expense Â Â Â Â Â Â Â Â Â Â Â Â Â Operating lease cost Â $ 5,953 Â Â $ 6,762 Â Â $ 17,892 Â Â $ 22,945 Â Variable lease cost Â Â 1,961 Â Â Â 1,923 Â Â Â 4,701 Â Â Â 3,410 Â Finance lease expense Â Â Â Â Â Â Â Â Â Â Â Â Â Amortization of right-of-use assets Â Â 700 Â Â Â 1,240 Â Â Â 2,183 Â Â Â 3,843 Â Interest on lease liabilities Â Â 86 Â Â Â 123 Â Â Â 289 Â Â Â 380 Â Â Total lease expense Â $ 8,700 Â Â $ 10,048 Â Â $ 25,065 Â Â $ 30,578 Â Supplemental Cash Flow Information Related to Leases Supplemental cash flow information related to leases was as follows (U.S. dollars in thousands): Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Operating cash outflow from operating leases Â $ 19,103 Â Â $ 21,975 Â Operating cash outflow from finance leases Â $ 295 Â Â $ 360 Â Financing cash outflow from finance leases Â $ 2,302 Â Â $ 2,382 Â Right-of-use assets obtained in exchange for operating lease obligations Â $ 14,914 Â Â $ 14,351 Â Right-of-use assets obtained in exchange for finance lease obligations Â $ 10 Â Â $ 782 Â Maturities of Lease Liabilities Maturities of lease liabilities were as follows (U.S. dollars in thousands): Year Ending December 31 Â Operating Leases Â Â Finance Leases Â 2024 Â $ 6,371 Â Â $ 733 Â 2025 Â Â 21,164 Â Â Â 2,822 Â 2026 Â Â 16,202 Â Â Â 2,817 Â 2027 Â Â 12,304 Â Â Â 2,795 Â 2028 Â Â 9,112 Â Â Â 736 Â Thereafter Â Â 32,953 Â Â Â â€” Â Total Â Â 98,106 Â Â Â 9,903 Â Less: Finance charges Â Â 10,072 Â Â Â 612 Â Total principal liability Â $ 88,034 Â Â $ 9,291 Â X - DefinitionTabular disclosure of supplemental cash flow information related to leases. + ReferencesNo definition available. + Details Name: nus_LeaseSupplementalCashFlowInformationTableTextBlock Namespace Prefix: nus_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of undiscounted cash flows of lessee's operating and finance lease liabilities. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease and finance lease liabilities recognized in statement of financial position. + ReferencesNo definition available. + Details Name: nus_LesseeOperatingAndFinanceLeasesLiabilityMaturityTableTextBlock Namespace Prefix: nus_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of lessee's lease cost. Includes, but is not limited to, interest expense for finance lease, amortization of right-of-use asset for finance lease, operating lease cost, short-term lease cost, variable lease cost and sublease income. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCostTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 40 R29.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value and Equity Investments (Tables) 9 Months Ended Sep. 30, 2024 Fair Value and Equity Investments [Abstract] Â Assets and Liabilities Measured at Fair Value on a Recurring Basis The following tables present the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis (U.S. dollars in thousands): Â Fair Value at September 30, 2024 Â Â Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Financial assets (liabilities): Â Â Â Â Â Â Â Â Â Â Â Â Â Cash equivalents and current investments Â $ 29,539 Â Â $ â€” Â Â $ â€” Â Â $ 29,539 Â Derivative financial instruments asset Â Â â€” Â Â Â 6,258 Â Â Â â€” Â Â Â 6,258 Â Life insurance contracts Â Â â€” Â Â Â â€” Â Â Â 43,994 Â Â Â 43,994 Â Contingent consideration Â Â â€” Â Â Â â€” Â Â Â â€” Total Â $ 29,539 Â Â $ 6,258 Â Â $ 43,994 Â Â $ 79,791 Â Â Fair Value at December 31, 2023 Â Â Â Level 1 Â Â Level 2 Â Â Level 3 Â Â Total Â Financial assets (liabilities): Â Â Â Â Â Â Â Â Â Â Â Â Â Cash equivalents and current investments Â $ 42,916 Â Â $ â€” Â Â $ â€” Â Â $ 42,916 Â Derivative financial instruments asset Â Â â€” Â Â Â 12,689 Â Â Â â€” Â Â Â 12,689 Â Life insurance contracts Â Â â€” Â Â Â â€” Â Â Â 45,041 Â Â Â 45,041 Â Contingent consideration Â Â â€” Â Â Â â€” Â Â Â (6,300) Â Â (6,300) Total Â $ 42,916 Â Â $ 12,689 Â Â $ 38,741 Â Â $ 94,346 Â Changes in Fair Value of Level 3 Life Insurance Contracts The following table provides a summary of changes in fair value of the Companyâ€™s Level 3 life insurance contracts (U.S. dollars in thousands): Â Â 2024 Â Â 2023 Â Beginning balance at January 1 Â $ 45,041 Â Â $ 40,055 Â Actual return on plan assets Â Â 6,153 Â Â Â 2,341 Â Sales and settlements Â Â (7,200) Â Â (483) Ending balance at September 30 Â $ 43,994 Â Â $ 41,913 Â Changes in Fair Value of Level 3 Contingent Consideration The following table provides a summary of changes in fair value of the Companyâ€™s Level 3 contingent consideration (U.S. dollars in thousands): Â Â 2024 Â Â 2023 Â Beginning balance at January 1 Â $ (6,300) Â $ (6,364) Changes in fair value of contingent consideration Â Â â€” Â Â Â (58) Payments Â Â 6,300 Â Â Â â€” Â Ending balance at September 30 Â $ â€” Â Â $ (6,422) X - DefinitionTabular disclosure of financial instrument measured at fair value on recurring or nonrecurring basis. Includes, but is not limited to, instrument classified in shareholders' equity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the fair value measurement of assets using significant unobservable inputs (Level 3), a reconciliation of the beginning and ending balances, separately presenting changes during the period attributable to the following: (1) total gains or losses for the period (realized and unrealized), segregating those gains or losses included in earnings (or changes in net assets) and gains or losses recognized in other comprehensive income (loss), and a description of where those gains or losses included in earnings (or changes in net assets) are reported in the statement of income (or activities); (2) purchases, sales, issues, and settlements (each type disclosed separately); and (3) transfers in and transfers out of Level 3 (for example, transfers due to changes in the observability of significant inputs), by class of asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 101 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-101Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the fair value measurement of liabilities using significant unobservable inputs (Level 3), a reconciliation of the beginning and ending balances, separately presenting changes attributable to the following: (1) total gains or losses for the period (realized and unrealized), segregating those gains or losses included in earnings (or changes in net assets), and gains or losses recognized in other comprehensive income (loss) and a description of where those gains or losses included in earnings (or changes in net assets) are reported in the statement of income (or activities); (2) purchases, sales, issues, and settlements (each type disclosed separately); and (3) transfers in and transfers out of Level 3 (for example, transfers due to changes in the observability of significant inputs) by class of liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 41 R30.htm IDEA: XBRL DOCUMENT v3.24.3 Derivatives and Hedging Activities (Tables) 9 Months Ended Sep. 30, 2024 Derivatives and Hedging Activities [Abstract] Â Fair Value of Derivative Instruments on the Balance Sheet The table below presents the fair value of the Companyâ€™s derivative financial instruments as well as their classification on the Balance Sheet: Â Â Â Fair Values of Derivative Instruments Â Derivatives in Cash flow Hedging Relationships: Â Balance Sheet Location Â September 30, 2024 Â Â December 31, 2023 Â Interest Rate Swap - Asset Â Prepaid expenses and other Â $ 6,258 Â Â $ 8,955 Â Interest Rate Swap - Asset Â Other assets Â $ â€” Â Â $ 3,734 Â Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss The tables below present the effect of cash flow hedge accounting on Accumulated Other Comprehensive Loss. Â Amount of Gain (Loss) Recognized in Other Comprehensive Loss on Derivatives Â Â Â Three Months Ended Â Â Nine Months Ended Â Â September 30, Â Â September 30, Â Derivatives in Cash flow Hedging Relationships: Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Interest Rate Swaps Â $ (1,211) Â $ 1,515 Â Â $ 1,503 Â Â $ 4,573 Â Â Â Â Amount of Gain Reclassified from Accumulated Other Comprehensive Loss into Income Â Â Â Â Â Â Â Three Months Ended Â Â Nine Months Ended Â Â Â September 30, Â Â September 30, Â Derivatives in Cash flow Hedging Relationships: Â Income Statement Location Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Interest Rate Swaps Â Other expense, net Â $ 2,655 Â $ 2,628 Â $ 7,934 Â $ 7,291 X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of gain (loss) on derivative and nonderivative instruments designated and qualifying as cash flow hedge recorded in accumulated other comprehensive income (AOCI) and reclassified into earnings. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4C -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4C + Details Name: us-gaap_ScheduleOfCashFlowHedgesIncludedInAccumulatedOtherComprehensiveIncomeLossTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the location and fair value amounts of derivative instruments (and nonderivative instruments that are designated and qualify as hedging instruments) reported in the statement of financial position. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4B + Details Name: us-gaap_ScheduleOfDerivativeInstrumentsInStatementOfFinancialPositionFairValueTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 42 R31.htm IDEA: XBRL DOCUMENT v3.24.3 Segment Information (Tables) 9 Months Ended Sep. 30, 2024 Segment Information [Abstract] Â Revenue by Segment Revenue by Segment Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 77,194 Â Â $ 91,671 Â Â Â $ 237,160 Â Â $ 300,469 Â Southeast Asia/Pacific Â Â 59,515 Â Â Â 68,743 Â Â Â 179,921 Â Â Â 200,317 Â Mainland China Â Â Â 53,020 Â Â Â 70,225 Â Â Â 178,797 Â Â Â 226,563 Â Â Â Â Â Â Â Japan Â Â 47,222 Â Â Â 53,399 Â Â Â 134,045 Â Â Â 156,867 Â South Korea Â Â 45,201 Â Â Â 63,709 Â Â Â 130,283 Â Â Â 187,719 Â Europe & Africa Â Â 38,577 Â Â Â 50,048 Â Â Â 121,564 Â Â Â 144,460 Â Â Â Â Â Â Â Hong Kong/Taiwan Â Â 33,749 Â Â Â 40,724 Â Â Â 98,061 Â Â Â 112,380 Â Â Â Â Â Â Â Nu Skin other Â Â 2,518 Â Â Â (274) Â Â 3,186 Â Â Â 208 Â Total Nu Skin Â Â 356,996 Â Â Â 438,245 Â Â Â 1,083,017 Â Â Â 1,328,983 Â Rhyz Investments Â Manufacturing (1) Â Â 51,773 Â Â Â 49,714 Â Â Â 153,548 Â Â Â 131,032 Â Â Â Â Â Â Â Rhyz other Â Â 21,376 Â Â Â 10,813 Â Â Â 49,967 Â Â Â 20,476 Â Total Rhyz Investments Â Â 73,149 Â Â Â 60,527 Â Â Â 203,515 Â Â Â 151,508 Â Total Â $ 430,145 Â Â $ 498,772 Â Â $ 1,286,532 Â Â $ 1,480,491 Â (1) The Manufacturing segment had $10.9 million and $16.2 million of intersegment revenue for the three months ended September 30, 2024 and 2023, respectively, and $28.5 million and $44.3 million for the nine months ended September 30, 2024 and 2023, respectively. Intersegment revenue is eliminated in the consolidated financial statements, as well as the reported segment revenue in the table above. Segment Contribution Segment Contribution Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 15,881 Â Â $ 16,627 Â Â $ 48,236 Â Â $ 61,730 Â Southeast Asia/Pacific Â Â 9,997 Â Â Â 13,190 Â Â Â 31,787 Â Â Â 37,057 Â Mainland China Â Â 7,277 Â Â Â 15,223 Â Â Â 32,903 Â Â Â 48,192 Â JapanÂ Â Â 13,491 Â Â Â 14,617 Â Â Â 37,201 Â Â Â 40,033 Â South Korea Â Â 14,283 Â Â Â 19,433 Â Â Â 39,789 Â Â Â 60,399 Â Europe & Africa Â Â 5,193 Â Â Â 6,562 Â Â Â 13,874 Â Â Â 15,145 Â Hong Kong/Taiwan Â Â 9,225 Â Â Â 10,146 Â Â Â 25,006 Â Â Â 28,128 Â Nu Skin contribution Â Â 75,347 Â Â Â 95,798 Â Â Â 228,796 Â Â Â 290,684 Â Rhyz Investments Â Manufacturing Â Â 542 Â Â Â 4,838 Â Â Â 4,266 Â Â Â 7,683 Â Rhyz other Â Â (2,923) Â Â (5,966) Â Â (14,338) Â Â (11,318) Rhyz Investments contribution Â Â (2,381) Â Â (1,128) Â Â (10,072) Â Â (3,635) Total segment contribution Â Â 72,966 Â Â Â 94,670 Â Â Â 218,724 Â Â Â 287,049 Â Corporate and other Â Â (54,735) Â Â (121,035) Â Â (317,228) Â Â (254,844) Operating income Â Â 18,231 Â Â Â (26,365) Â Â (98,504) Â Â 32,205 Â Interest expense Â Â 6,500 Â Â Â 7,535 Â Â Â 20,545 Â Â Â 18,192 Â Other income, net Â Â 1,567 Â Â Â (551) Â Â 1,800 Â Â Â 3,237 Â Income (loss) before provision for income taxes Â $ 13,298 Â Â $ (34,451) Â $ (117,249) Â $ 17,250 Â Depreciation and Amortization and Capital Expenditures Depreciation and Amortization Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 85 Â Â $ 115 Â Â $ 283 Â Â $ 307 Â Southeast Asia/Pacific Â Â 227 Â Â Â 257 Â Â Â 650 Â Â Â 813 Â Mainland China Â Â 2,697 Â Â Â 2,742 Â Â Â 8,197 Â Â Â 8,127 Â Japan Â Â 65 Â Â Â 93 Â Â Â 217 Â Â Â 1,241 Â South Korea Â Â 256 Â Â Â 310 Â Â Â 762 Â Â Â 1,062 Â Europe & Africa Â Â 283 Â Â Â 271 Â Â Â 830 Â Â Â 810 Â Hong Kong/Taiwan Â Â 451 Â Â Â 715 Â Â Â 1,348 Â Â Â 1,990 Â Total Nu Skin Â Â 4,064 Â Â Â 4,503 Â Â Â 12,287 Â Â Â 14,350 Â Rhyz Investments Â Manufacturing Â Â 3,460 Â Â Â 3,297 Â Â Â 10,227 Â Â Â 10,050 Â Rhyz other Â Â 1,679 Â Â Â 2,048 Â Â Â 5,531 Â Â Â 3,816 Â Total Rhyz Investments Â Â 5,139 Â Â Â 5,345 Â Â Â 15,758 Â Â Â 13,866 Â Corporate and other Â Â 8,118 Â Â Â 8,344 Â Â Â 25,316 Â Â Â 24,123 Â Total Â $ 17,321 Â Â $ 18,192 Â Â $ 53,361 Â Â $ 52,339 Â Capital Expenditures Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â (U.S. dollars in thousands) Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 38 Â Â $ 18 Â Â $ 71 Â Â $ 209 Â Southeast Asia/Pacific Â Â 7 Â Â Â 130 Â Â Â 25 Â Â Â 321 Â Mainland China Â Â 690 Â Â Â 3,496 Â Â Â 4,957 Â Â Â 12,265 Â Japan Â Â 101 Â Â Â 81 Â Â 122 Â Â Â 84 Â South Korea Â Â 7 Â Â Â 361 Â Â Â 29 Â Â Â 522 Â Europe & Africa Â Â 97 Â Â Â 46 Â Â Â 386 Â Â Â 322 Â Hong Kong/Taiwan Â Â 174 Â Â Â 90 Â Â Â 410 Â Â Â 698 Â Total Nu Skin Â Â 1,114 Â Â Â 4,222 Â Â

Â 6,000 Â Â Â 14,421 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 1,209 Â Â Â 2,621 Â Â Â 3,673 Â Â Â 8,318 Â Rhyz other Â Â 490 Â Â Â 20 Â Â Â 1,559 Â Â Â 20 Â Total Rhyz Investments Â Â 1,699 Â Â Â 2,641 Â Â Â 5,232 Â Â Â 8,338 Â Corporate and other Â Â 5,783 Â Â Â 5,043 Â Â Â 17,768 Â Â Â 15,346 Â Total Â $ 8,596 Â Â $ 11,906 Â Â $ 29,000 Â Â $ 38,105 Â X - DefinitionTabular disclosure of the reconciliation of profit (loss) from reportable segments to the consolidated income (loss) before income tax expense (benefit) and discontinued operations. Includes, but is not limited to, reconciliation after income tax if income tax is allocated to the reportable segment. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_ReconciliationOfOperatingProfitLossFromSegmentsToConsolidatedTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of reconciliation of other items from reportable segments to their consolidated amount. Excludes reconciliation of revenue, profit (loss), and assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_ReconciliationOfOtherSignificantReconcilingItemsFromSegmentsToConsolidatedTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the profit or loss and total assets for each reportable segment. An entity discloses certain information on each reportable segment if the amounts (a) are included in the measure of segment profit or loss reviewed by the chief operating decision maker or (b) are otherwise regularly provided to the chief operating decision maker, even if not included in that measure of segment profit or loss. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-25Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 280 -SubTopic 10 -Section 50 -Paragraph 30 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_ScheduleOfSegmentReportingInformationBySegmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 43 R32.htm IDEA: XBRL DOCUMENT v3.24.3 Restructuring (Tables) 9 Months Ended Sep. 30, 2024 2022 Plan [Member] Â Restructuring [Abstract] Â Restructuring Expense by Segment Restructuring expense by segment - 2022 Plan (U.S. dollars in thousands) Â Three Months Ended March 31, 2023 Â Â Year Ended December 31, 2022 Â Â Total Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 918 Â Â $ 1,687 Â Â $ 2,605 Â Southeast Asia/Pacific Â Â 131 Â Â Â 1,809 Â Â Â 1,940 Â Mainland China Â Â 1,352 Â Â Â 13,181 Â Â Â 14,533 Â Japan Â Â 1,515 Â Â Â 699 Â Â Â 2,214 Â South Korea Â Â 422 Â Â Â 1,533 Â Â Â 1,955 Â Europe & Africa Â Â (113) Â Â 2,143 Â Â Â 2,030 Â Hong Kong/Taiwan Â Â (201) Â Â 2,464 Â Â Â 2,263 Â Total Nu Skin Â Â 4,024 Â Â Â 23,516 Â Â Â 27,540 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â 13 Â Â Â 401 Â Â Â 414 Â Rhyz other Â Â â€” Â Â Â â€” Â Â Â â€” Â Total Rhyz Investments Â Â 13 Â Â Â 401 Â Â Â 414 Â Corporate and other Â Â 5,750 Â Â Â 19,577 Â Â Â 25,327 Â Total Â $ 9,787 Â Â $ 43,494 Â Â $ 53,281 Â 2023 Plan [Member] Â Restructuring [Abstract] Â Restructuring Expense by Segment Restructuring expense by segment â€“ 2023 Plan Â Three Months Ended Â Â Â (U.S. dollars in thousands) Â June 30, 2024 Â Â March 31, 2024 Â Â December 31, 2023 Â Â Total Â Nu Skin Â Â Â Â Â Â Â Â Â Â Â Americas Â $ 267 Â Â $ 3,145 Â Â $ 598 Â Â $ 4,010 Â Southeast Asia/Pacific Â Â 190 Â Â Â 307 Â Â Â 862 Â Â Â 1,359 Â Mainland China Â Â (162) Â Â 1,017 Â Â Â 2,910 Â Â Â 3,765 Â Japan Â Â â€” Â Â Â 24 Â Â Â â€” Â Â Â 24 Â South Korea Â Â (134) Â Â 134 Â Â Â â€” Â Â Â â€” Â Europe & Africa Â Â 414 Â Â Â 677 Â Â Â 554 Â Â Â 1,645 Â Hong Kong/Taiwan Â Â (147) Â Â 357 Â Â Â 432 Â Â Â 642 Â Total Nu Skin Â Â 428 Â Â Â 5,661 Â Â Â 5,356 Â Â Â 11,445 Â Rhyz Investments Â Â Â Â Â Â Â Â Â Â Â Manufacturing Â Â â€” Â Â Â â€” Â Â Â â€” Â Â Â â€” Â Rhyz other Â Â 40 Â Â Â â€” Â Â Â â€” Â Â Â 40 Â Total Rhyz Investments Â Â 40 Â Â Â â€” Â Â Â â€” Â Â Â 40 Â Corporate and other Â Â 7,896 Â Â Â 1,473 Â Â Â 4,647 Â Â Â 14,016 Â Total Â $ 8,364 Â Â $ 7,134 Â Â $ 10,003 Â Â $ 25,501 Â X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: nus_RestructuringDisclosureLineItems Namespace Prefix: nus_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of costs incurred for restructuring including, but not limited to, exit and disposal activities, remediation, implementation, integration, asset impairment, and charges against earnings from the write-down of assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 5.P.3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 420 -SubTopic 10 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1 + Details Name: us-gaap_ScheduleOfRestructuringAndRelatedCostsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_RestructuringPlanAxis=nus_RestructuringPlan2022Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RestructuringPlanAxis=nus_RestructuringPlan2023Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 44 R33.htm IDEA: XBRL DOCUMENT v3.24.3 The Company (Details) 9 Months Ended Sep. 30, 2024 Segment The Company [Abstract] Â Number of reportable segments 9 Number of geographic segments 7 Number of Rhyz segments 2 X - DefinitionNumber of geographic segments reported by the entity. + ReferencesNo definition available. + Details Name: nus_NumberOfGeographicReportableSegments Namespace Prefix: nus_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionNumber of segments in Rhyz, the Company's business arm. + ReferencesNo definition available. + Details Name: nus_NumberOfSegmentsInBusinessArm Namespace Prefix: nus_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionNumber of segments reported by the entity. A reportable segment is a component of an entity for which there is an accounting requirement to report separate financial information on that component in the entity's financial statements. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-18 + Details Name: us-gaap_NumberOfReportableSegments Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 45 R34.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies, Reclassifications (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Interest Expense [Abstract] Â Â Â Â Interest expense $ 6,500 $ 7,535 $ 20,545 $ 18,192 Reclassification [Member] | Other Income (Expense), Net [Member] Â Â Â Â Interest Expense [Abstract] Â Â Â Â Interest expense Â (7,500) Â (18,200) Reclassification [Member] | Interest Expense [Member] Â Â Â Â Interest Expense [Abstract] Â Â Â Â Interest expense Â $ 7,500 Â $ 18,200 X - DefinitionAmount of interest expense classified as operating and nonoperating. Includes, but is not limited to, cost of borrowing accounted for as interest expense. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-24Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483013/835-20-50-1 + Details Name: us-gaap_InterestExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_InterestExpenseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_ReclassificationTypeAxis=us-gaap_ReclassificationOtherMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_OtherNonoperatingIncomeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_InterestExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 46 R35.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies, Inventory (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Inventories [Abstract] Â Â Â Â Â Raw materials $ 129,459 Â $ 129,459 Â $ 140,133 Finished goods 118,330 Â 118,330 Â 139,845 Total Inventory, net 247,789 Â 247,789 Â $ 279,978 Valuation Allowance [Roll Forward] Â Â Â Â Beginning balance 70,283 $ 41,017 83,378 $ 37,267 Â Additions 1,584 68,563 5,104 83,642 Â Write-offs (8,359) (7,347) (24,974) (18,676) Â Ending balance $ 63,508 $ 102,233 $ 63,508 $ 102,233 Â X - DefinitionAmount before valuation and LIFO reserves of completed merchandise or goods expected to be sold within one year or operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(6)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_InventoryFinishedGoods Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after valuation and LIFO reserves of inventory expected to be sold, or consumed within one year or operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_InventoryNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_InventoryNetAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount before valuation and LIFO reserves of raw materials expected to be sold, or consumed within one year or operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(6)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_InventoryRawMaterials Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_MovementInValuationAllowancesAndReservesRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of valuation and qualifying accounts and reserves. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 4 -Subparagraph (SX 210.12-09(Column B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-4Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 4 -Subparagraph (SX 210.12-09(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-4 + Details Name: us-gaap_ValuationAllowancesAndReservesBalance Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of increase in valuation and qualifying accounts and reserves from charge to cost and expense. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 4 -Subparagraph (SX 210.12-09(Column C)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-4 + Details Name: us-gaap_ValuationAllowancesAndReservesChargedToCostAndExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of decrease in valuation and qualifying accounts and reserves. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 4 -Subparagraph (SX 210.12-09(Column D)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-4 + Details Name: us-gaap_ValuationAllowancesAndReservesDeductions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 47 R36.htm IDEA: XBRL DOCUMENT v3.24.3 Summary of Significant Accounting Policies, Revenue Recognition (Details) - USD ($) $ in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Contract Liabilities - Customer Loyalty Programs [Abstract] Â Â Â Â Â Contract liabilities for customer loyalty programs $ 11.5 Â $ 11.5 Â $ 12.6 Contract liabilities, increase to revenue $ 0.3 $ 0.8 $ 1.1 $ 6.8 Â X - ReferencesNo definition available. + Details Name: us-gaap_ContractWithCustomerLiabilityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8 + Details Name: us-gaap_ContractWithCustomerLiabilityRevenueRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 48 R37.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Intangibles (Details) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 USD ($) Jun. 30, 2024 USD ($) Sep. 30, 2024 USD ($) ReportingUnit Dec. 31, 2023 USD ($) Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill $ 99,885 Â $ 99,885 $ 230,768 Impairment of goodwill $ 0 $ 130,900 Â Â Manufacturing and Rhyz Other Reporting Units [Member] | Minimum [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Percentage of fair value in excess of carrying amount 2.00% Â 2.00% Â Manufacturing and Rhyz Other Reporting Units [Member] | Maximum [Member] Â Â Â Â Goodwill and

Intangibles [Abstract] Â Â Â Â Percentage of fair value in excess of carrying amount 8.00% Â 8.00% Â Americas [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill $ 0 Â $ 0 9,449 Impairment of goodwill Â 9,400 Â Â Accumulated impairment charges 9,400 Â 9,400 0 Southeast Asia/Pacific [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 0 Â 0 18,537 Impairment of goodwill Â 18,500 Â Â Accumulated impairment charges 18,500 Â 18,500 0 Mainland China [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 0 Â 0 32,179 Impairment of goodwill Â 32,200 Â Â Accumulated impairment charges 32,200 Â 32,200 0 Japan [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 0 Â 0 16,019 Impairment of goodwill Â 16,000 Â Â Accumulated impairment charges 16,000 Â 16,000 0 South Korea [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 0 Â 0 29,261 Impairment of goodwill Â 29,300 Â Â Accumulated impairment charges 29,300 Â 29,300 0 Europe & Africa [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 0 Â 0 2,875 Impairment of goodwill Â 2,900 Â Â Accumulated impairment charges 2,900 Â 2,900 0 Hong Kong/Taiwan [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 0 Â 0 6,634 Impairment of goodwill Â 6,600 Â Â Accumulated impairment charges 6,600 Â 6,600 0 Manufacturing [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 78,875 Â $ 78,875 78,875 Rhyz Other [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Number of reporting units | ReportingUnit Â Â 3 Â Goodwill 21,010 Â $ 21,010 36,939 Accumulated impairment charges 15,900 Â 15,900 Â Impairment of intangible assets Â 10,100 Â Â Rhyz Other [Member] | BeautyBio Retail Asset Group [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Remaining carrying value $ 2,300 Â $ 2,300 Â Remaining amortization period 9 years Â 9 years Â Rhyz Other [Member] | Reporting Unit 1 [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill $ 12,600 Â $ 12,600 12,600 Rhyz Other [Member] | Reporting Unit 2 [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill 3,700 Â 3,700 19,600 Rhyz Other [Member] | Reporting Unit 3 [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Goodwill $ 4,700 Â $ 4,700 4,700 Rhyz Other [Member] | BeautyBio Reporting Unit [Member] Â Â Â Â Goodwill and Intangibles [Abstract] Â Â Â Â Impairment of goodwill Â $ 15,900 Â Â Accumulated impairment charges Â Â Â $ 0 X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRemaining amortization period of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsRemainingAmortizationPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated impairment loss for asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1 + Details Name: us-gaap_GoodwillImpairedAccumulatedImpairmentLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of impairment loss from asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-2Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-2 + Details Name: us-gaap_GoodwillImpairmentLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe amount of impairment loss recognized in the period resulting from the write-down of the carrying amount of a finite-lived intangible asset to fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ImpairmentOfIntangibleAssetsFinitelived Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IntangibleAssetsNetIncludingGoodwillAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of reporting units tested for impairment of goodwill. A reporting unit is an operating segment or one level below an operating segment. + ReferencesNo definition available. + Details Name: us-gaap_NumberOfReportingUnits Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionPercentage of fair value of reporting unit in excess of carrying amount. + ReferencesNo definition available. + Details Name: us-gaap_ReportingUnitPercentageOfFairValueInExcessOfCarryingAmount Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_ReportingUnitAxis=nus_ManufacturingAndRhyzOtherReportingUnitsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_AmericasSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SoutheastAsiaPacificSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_MainlandChinaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_JapanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SouthKoreaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_EuropeAndAfricaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_HongKongTaiwanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_ManufacturingSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzOtherSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=nus_BeautyBioRetailAssetGroupMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ReportingUnitAxis=nus_ReportingUnit1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ReportingUnitAxis=nus_ReportingUnit2Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ReportingUnitAxis=nus_ReportingUnit3Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ReportingUnitAxis=nus_BeautyBioReportingUnitMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 49 R38.htm IDEA: XBRL DOCUMENT v3.24.3 Debt, Credit Agreement (Details) - USD ($) $ in Millions 9 Months Ended Sep. 30, 2024 Jun. 14, 2022 Credit Agreement [Member] Â Â Debt [Abstract] Â Â Percentage of capital stock of certain foreign subsidiaries pledged as collateral 65.00% Â Credit Agreement [Member] | Minimum [Member] Â Â Debt [Abstract] Â Â Commitment fee percentage payable on unused portion 0.175% Â Consolidated interest coverage ratio 3 Â Credit Agreement [Member] | Maximum [Member] Â Â Debt [Abstract] Â Â Commitment fee percentage payable on unused portion 0.30% Â Consolidated leverage ratio 2.75 Â Term Loan Facility [Member] Â Â Debt [Abstract] Â Â Original principal amount $ 400.0 $ 400.0 Term of loan 5 years Â Term Loan Facility [Member] | First Year [Member] Â Â Debt [Abstract] Â Â Annual amortization percentage 2.50% Â Term Loan Facility [Member] | Second Year [Member] Â Â Debt [Abstract] Â Â Annual amortization percentage 5.00% Â Term Loan Facility [Member] | Third Year [Member] Â Â Debt [Abstract] Â Â Annual amortization percentage 5.00% Â Term Loan Facility [Member] | Fourth Year [Member] Â Â Debt [Abstract] Â Â Annual amortization percentage 5.00% Â Term Loan Facility [Member] | Fifth Year [Member] Â Â Debt [Abstract] Â Â Annual amortization percentage 5.00% Â Revolving Credit Facility [Member] Â Â Debt [Abstract] Â Â Borrowing capacity Â $ 500.0 Term of loan 5 years Â X - DefinitionConsolidated interest coverage ratio that must be maintained under the Credit Agreement. + ReferencesNo definition available. + Details Name: nus_ConsolidatedInterestCoverageRatio Namespace Prefix: nus_ Data Type: xbrli:pureItemType Balance Type: na Period Type: duration X - DefinitionConsolidated leverage ratio that must be maintained under the Credit Agreement. + ReferencesNo definition available. + Details Name: nus_ConsolidatedLeverageRatio Namespace Prefix: nus_ Data Type: xbrli:pureItemType Balance Type: na Period Type: duration X - DefinitionThe annual required amortization percentage applied to principal. + ReferencesNo definition available. + Details Name: nus_DebtInstrumentAnnualAmortizationPercentagePrincipal Namespace Prefix: nus_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionPercentage of capital stock of certain foreign subsidiaries pledged as collateral under the debt instrument. + ReferencesNo definition available. + Details Name: nus_DebtInstrumentPercentageOfCapitalStockOfCertainForeignSubsidiariesPledgedAsCollateral Namespace Prefix: nus_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionFace (par) amount of debt instrument at time of issuance. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2 + Details Name: us-gaap_DebtInstrumentFaceAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPeriod of time between issuance and maturity of debt instrument, in PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionMaximum borrowing capacity under the credit facility without consideration of any current restrictions on the amount that could be borrowed or the amounts currently outstanding under the facility. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LineOfCreditFacilityMaximumBorrowingCapacity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe fee, expressed as a percentage of the line of credit facility, for available but unused credit capacity under the credit facility. + ReferencesNo definition available. + Details Name: us-gaap_LineOfCreditFacilityUnusedCapacityCommitmentFeePercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LongtermDebtCurrentAndNoncurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_DebtInstrumentAxis=nus_AmendedAndRestatedCreditAgreementDated20220614Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=nus_TermLoanFacilityDated20220614Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentRedemptionPeriodAxis=us-gaap_DebtInstrumentRedemptionPeriodOneMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentRedemptionPeriodAxis=us-gaap_DebtInstrumentRedemptionPeriodTwoMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentRedemptionPeriodAxis=us-gaap_DebtInstrumentRedemptionPeriodThreeMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentRedemptionPeriodAxis=us-gaap_DebtInstrumentRedemptionPeriodFourMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details

Name: us-gaap_DebtInstrumentRedemptionPeriodAxis=us-gaap_DebtInstrumentRedemptionPeriodFiveMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=nus_RevolvingCreditFacilityDated20220614Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 50 R39.htm IDEA: XBRL DOCUMENT v3.24.3 Debt, Debt Facilities (Details) - USD ($) $ in Thousands 9 Months Ended Sep. 30, 2024 Dec. 31, 2023 Jun. 14, 2022 Debt [Abstract] Â Â Â Term of variable rate 30 days Â Â Current portion of long-term debt $ 60,000 $ 25,000 Â Credit Agreement [Member] Â Â Â Debt [Abstract] Â Â Â Unamortized debt issuance costs 1,500 2,000 Â Credit Agreement Term Loan Facility [Member] Â Â Â Debt [Abstract] Â Â Â Original principal amount 400,000 Â $ 400,000 Balance [1],[2] $ 365,000 385,000 Â Interest rate Variable 30 day: 7.20% Â Â Interest rate 7.20% Â Â Term of variable rate 30 days Â Â Repayment terms 21% of the principal amount is payable in increasing quarterly installments over a five-year period that began on September 30, 2022, with the remainder payable at the end of the five-year term. Â Â Percentage of principal payable in installments 21.00% Â Â Term of loan 5 years Â Â Current portion of long-term debt $ 20,000 25,000 Â Credit Agreement Revolving Credit Facility [Member] Â Â Â Debt [Abstract] Â Â Â Balance [1],[2] $ 70,000 120,000 Â Interest rate Variable 30 day: 7.20% Â Â Interest rate 7.20% Â Â Term of variable rate 30 days Â Â Repayment terms Revolving line of credit expires June 14, 2027. Â Â Term of loan 5 years Â Â Current portion of long-term debt $ 40,000 $ 0 Â [1] The carrying value of the debt reflects the amounts stated in the above table, less debt issuance costs of $1.5 million and $2.0 million as of September 30, 2024 and December 31, 2023, respectively, related to the Credit Agreement, which are not reflected in this table. [2] As of September 30, 2024 and December 31, 2023, the current portion of the Companyâ€™s debt (i.e., becoming due in the next 12 months) included $20.0 million and $25.0 million, respectively, of the balance of its term loan under the Credit Agreement and $40.0 million and zero, respectively, of the balance under the revolving line of credit. X - DefinitionPercentage of principal payable in installments under the debt agreement. + ReferencesNo definition available. + Details Name: nus_DebtInstrumentPercentageOfPrincipalPayableInInstallments Namespace Prefix: nus_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionTerm of the interest rate that fluctuates over time as a result of an underlying benchmark interest rate or index, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: nus_DebtInstrumentTermOfVariableRate Namespace Prefix: nus_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_DebtInstrumentCarryingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionFace (par) amount of debt instrument at time of issuance. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2 + Details Name: us-gaap_DebtInstrumentFaceAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionEffective interest rate for the funds borrowed under the debt agreement considering interest compounding and original issue discount or premium. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-6 + Details Name: us-gaap_DebtInstrumentInterestRateEffectivePercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionDescription of the interest rate as being fixed or variable, and, if variable, identification of the index or rate on which the interest rate is based and the number of points or percentage added to that index or rate to set the rate, and other pertinent information, such as frequency of rate resets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_DebtInstrumentInterestRateTerms Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDescription of the payment terms of the debt instrument (for example, whether periodic payments include principal and frequency of payments) and discussion about any contingencies associated with the payment. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 942 -SubTopic 470 -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477734/942-470-50-3 + Details Name: us-gaap_DebtInstrumentPaymentTerms Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPeriod of time between issuance and maturity of debt instrument, in PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount, after accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-1AReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1D + Details Name: us-gaap_DeferredFinanceCostsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LongTermDebtByCurrentAndNoncurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt classified as current. Excludes lease obligation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LongTermDebtCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_DebtInstrumentAxis=nus_AmendedAndRestatedCreditAgreementDated20220614Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=nus_TermLoanFacilityDated20220614Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=nus_RevolvingCreditFacilityDated20220614Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 51 R40.htm IDEA: XBRL DOCUMENT v3.24.3 Leases (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Leases [Abstract] Â Â Â Â Weighted-average remaining lease term for operating leases 6 years 10 months 24 days Â 6 years 10 months 24 days Â Weighted-average remaining lease term for finance leases 3 years 1 month 6 days Â 3 years 1 month 6 days Â Weighted-average discount rate for operating leases 3.60% Â 3.60% Â Weighted-average discount rate for finance leases 3.70% Â 3.70% Â Operating Lease Expense [Abstract] Â Â Â Â Operating lease cost $ 5,953 $ 6,762 $ 17,892 $ 22,945 Variable lease cost 1,961 1,923 4,701 3,410 Finance Lease Expense [Abstract] Â Â Â Â Amortization of right-of-use assets 700 1,240 2,183 3,843 Interest on lease liabilities 86 123 289 380 Total lease expense 8,700 $ 10,048 25,065 30,578 Supplemental Cash Flow Information Related to Leases [Abstract] Â Â Â Â Operating cash outflow from operating leases Â Â 19,103 21,975 Operating cash outflow from finance leases Â Â 295 360 Financing cash outflow from finance leases Â Â 2,302 2,382 Right-of-use assets obtained in exchange for operating lease obligations Â Â 14,914 14,351 Right-of-use assets obtained in exchange for finance lease obligations Â Â 10 $ 782 Maturities of Operating Lease Liabilities [Abstract] Â Â Â Â 2024 6,371 Â 6,371 Â 2025 21,164 Â 21,164 Â 2026 16,202 Â 16,202 Â 2027 12,304 Â 12,304 Â 2028 9,112 Â 9,112 Â Thereafter 32,953 Â 32,953 Â Total 98,106 Â 98,106 Â Less: Finance charges 10,072 Â 10,072 Â Total principal liability 88,034 Â 88,034 Â Maturities of Financing Lease Liabilities [Abstract] Â Â Â Â 2024 733 Â 733 Â 2025 2,822 Â 2,822 Â 2026 2,817 Â 2,817 Â 2027 2,795 Â 2,795 Â 2028 736 Â 736 Â Thereafter 0 Â 0 Â Total 9,903 Â 9,903 Â Less: Finance charges 612 Â 612 Â Total principal liability 9,291 Â 9,291 Â Additional lease liabilities not yet commenced $ 100 Â $ 100 Â X - ReferencesNo definition available. + Details Name: nus_FinanceLeaseExpenseAbstract Namespace Prefix: nus_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of lessee's undiscounted obligation for lease payment for finance lease to be paid after fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesNo definition available. + Details Name: nus_FinanceLeaseLiabilityToBePaidAfterYearFour Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's obligation for lease payments for operating lease not yet commenced and not accrued as of the balance sheet date. + ReferencesNo definition available. + Details Name: nus_LesseeOperatingLeaseLeaseNotYetCommencedLiabilityNotAccrued Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease due after fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesNo definition available. + Details Name: nus_LesseeOperatingLeaseLiabilityToBePaidAfterYearFour Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: nus_OperatingLeaseExpenseAbstract Namespace Prefix: nus_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_CashFlowOperatingActivitiesLesseeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of interest expense on finance lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseInterestExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of interest paid on finance lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5 + Details Name: us-gaap_FinanceLeaseInterestPaymentOnLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_FinanceLeaseLiabilitiesPaymentsDueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPresent value of lessee's discounted obligation for lease payments from finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_FinanceLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payments for finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityPaymentsDue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for finance lease to be paid in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityPaymentsDueNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for finance lease to be paid in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityPaymentsDueYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for finance lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityPaymentsDueYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for finance lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityPaymentsDueYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType

Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for finance lease to be paid in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityPaymentsRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_FinanceLeaseLiabilityUndiscountedExcessAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of cash outflow for principal payment on finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5 + Details Name: us-gaap_FinanceLeasePrincipalPayments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of amortization expense attributable to right-of-use asset from finance lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseRightOfUseAssetAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionWeighted average discount rate for finance lease calculated at point in time. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseWeightedAverageDiscountRatePercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionWeighted average remaining lease term for finance lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_FinanceLeaseWeightedAverageRemainingLeaseTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAmount of lease cost recognized by lessee for lease contract. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_LeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LeasesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payment for operating lease having initial or remaining lease term in excess of one year to be paid in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-6 + Details Name: us-gaap_LesseeOperatingLeaseLiabilityUndiscountedExcessAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of single lease cost, calculated by allocation of remaining cost of lease over remaining lease term. Includes, but is not limited to, single lease cost, after impairment of right-of-use asset, calculated by amortization of remaining right-of-use asset and accretion of lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OperatingLeaseLiabilitiesPaymentsDueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of cash outflow from operating lease, excluding payments to bring another asset to condition and location necessary for its intended use. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeasePayments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionWeighted average discount rate for operating lease calculated at point in time. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageDiscountRatePercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionWeighted average remaining lease term for operating lease, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeaseWeightedAverageRemainingLeaseTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAmount of increase in right-of-use asset obtained in exchange for finance lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForFinanceLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase in right-of-use asset obtained in exchange for operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of variable lease cost, excluded from lease liability, recognized when obligation for payment is incurred for finance and operating leases. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_VariableLeaseCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 52 R41.htm IDEA: XBRL DOCUMENT v3.24.3 Capital Stock, Net Income per Share (Details) - shares shares in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Stock Awards and Options [Member] Â Â Â Â Net Income per Share [Abstract] Â Â Â Â Anti-dilutive shares excluded from calculation of diluted earnings per share (in shares) 2.3 2.1 1.5 1.3 X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareDilutedAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=nus_StockAwardsAndOptionsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 53 R42.htm IDEA: XBRL DOCUMENT v3.24.3 Capital Stock, Dividends (Details) - USD ($) $ / shares in Units, $ in Thousands 3 Months Ended 9 Months Ended Nov. 07, 2024 Sep. 30, 2024 Jun. 30, 2024 Mar. 31, 2024 Sep. 30, 2024 Sep. 30, 2023 Dividends per Share [Abstract] Â Â Â Â Â Â Payment of cash dividends Â Â Â Â $ 8,944 $ 58,353 Q1-2024 Quarterly Dividend [Member] Â Â Â Â Â Â Dividends per Share [Abstract] Â Â Â Â Â Â Dividend payable, date declared Â 2024-02 Â Â 2024-02 Â Dividend payable per share (in dollars per share) Â Â Â $ 0.06 Â Â Â Payment of cash dividends Â Â Â $ 3,000 Â Â Dividend payable, date paid Â Â Â Â Mar. 06, 2024 Â Dividend payable, date of record Â Â Â Â Feb. 26, 2024 Â Q2-2024 Quarterly Dividend [Member] Â Â Â Â Â Â Dividends per Share [Abstract] Â Â Â Â Â Â Dividend payable, date declared Â 2024-05 Â Â 2024-05 Â Dividend payable per share (in dollars per share) Â Â $ 0.06 Â Â Â Payment of cash dividends Â Â $ 3,000 Â Â Â Dividend payable, date paid Â Â Â Â Jun. 12, 2024 Â Dividend payable, date of record Â Â Â Â May 31, 2024 Â Q3-2024 Quarterly Dividend [Member] Â Â Â Â Â Â Dividends per Share [Abstract] Â Â Â Â Â Â Dividend payable, date declared Â 2024-08 Â Â 2024-08 Â Dividend payable per share (in dollars per share) Â $ 0.06 Â Â Â Â Payment of cash dividends Â $ 3,000 Â Â Â Â Dividend payable, date paid Â Â Â Â Sep. 11, 2024 Â Dividend payable, date of record Â Â Â Â Aug. 30, 2024 Â Q4-2024 Quarterly Dividend [Member] | Subsequent Event [Member] Â Â Â Â Â Â Dividends per Share [Abstract] Â Â Â Â Â Â Dividend payable, date declared 2024-11 Â Â Â Â Â Â Dividend payable per share (in dollars per share) $ 0.06 Â Â Â Â Â Â Dividend payable, date paid Dec. 11, 2024 Â Â Â Â Â Â Dividend payable, date of record Nov. 29, 2024 Â Â Â Â Â Â X - DefinitionAggregate dividends declared during the period for each share of common stock outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_CommonStockDividendsPerShareDeclared Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionDate the declared dividend will be paid, in YYYY-MM-DD format. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-3 + Details Name: us-gaap_DividendPayableDateToBePaidDayMonthAndYear Namespace Prefix: us-gaap_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DividendsCashAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe month and year (YYYY-MM) that the dividend to be paid was declared. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-3 + Details Name: us-gaap_DividendsPayableDateDeclaredMonthAndYear Namespace Prefix: us-gaap_ Data Type: xbrli:gYearMonthItemType Balance Type: na Period Type: instant X - DefinitionDate the holder must own the stock to be entitled to the dividend, in

YYYY-MM-DD format. + ReferencesNo definition available. + Details Name: us-gaap_DividendsPayableDateOfRecordDayMonthAndYear Namespace Prefix: us-gaap_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash outflow in the form of ordinary dividends to common shareholders of the parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-15 + Details Name: us-gaap_PaymentsOfDividendsCommonStock Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_DividendsAxis=nus_O2024Q1DividendsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DividendsAxis=nus_O2024Q2DividendsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DividendsAxis=nus_O2024Q3DividendsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DividendsAxis=nus_O2024Q4DividendsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_SubsequentEventTypeAxis=us-gaap_SubsequentEventMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 54 R43.htm IDEA: XBRL DOCUMENT v3.24.3 Capital Stock, Repurchase of Common Stock (Details) shares in Millions, $ in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 USD ($) shares Sep. 30, 2024 USD ($) shares Repurchases of Common Stock [Abstract] Â Â Amount available for repurchases | $ $ 162.4 $ 162.4 Treasury Stock [Member] Â Â Repurchases of Common Stock [Abstract] Â Â Class A common stock repurchased (in shares) | shares 0 0 X - DefinitionAmount remaining authorized for purchase of share under share repurchase plan. Includes, but is not limited to, repurchase of stock and unit of ownership. + ReferencesNo definition available. + Details Name: us-gaap_StockRepurchaseProgramRemainingAuthorizedRepurchaseAmount1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionNumber of shares that have been repurchased during the period and are being held in treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_TreasuryStockSharesAcquired Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_TreasuryStockTransactionsExcludingValueOfSharesReissuedAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementEquityComponentsAxis=us-gaap_TreasuryStockCommonMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 55 R44.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value and Equity Investments, Fair Value (Details) - USD ($) $ in Thousands 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Fair Value and Equity Investments [Abstract] Â Â Â Term of variable rate 30 days Â Â Fair Value on a Recurring Basis [Member] Â Â Â Financial Assets (Liabilities) [Abstract] Â Â Â Cash equivalents and current investments $ 29,539 Â $ 42,916 Derivative financial instruments asset 6,258 Â 12,689 Life insurance contracts 43,994 Â 45,041 Contingent consideration 0 Â (6,300) Financial assets (liabilities) 79,791 Â 94,346 Fair Value on a Recurring Basis [Member] | Level 1 [Member] Â Â Â Financial Assets (Liabilities) [Abstract] Â Â Â Cash equivalents and current investments 29,539 Â 42,916 Derivative financial instruments asset 0 Â 0 Life insurance contracts 0 Â 0 Contingent consideration 0 Â 0 Financial assets (liabilities) 29,539 Â 42,916 Fair Value on a Recurring Basis [Member] | Level 2 [Member] Â Â Â Financial Assets (Liabilities) [Abstract] Â Â Â Cash equivalents and current investments 0 Â 0 Derivative financial instruments asset 6,258 Â 12,689 Life insurance contracts 0 Â 0 Contingent consideration 0 Â 0 Financial assets (liabilities) 6,258 Â 12,689 Fair Value on a Recurring Basis [Member] | Level 3 [Member] Â Â Â Financial Assets (Liabilities) [Abstract] Â Â Â Cash equivalents and current investments 0 Â 0 Derivative financial instruments asset 0 Â 0 Life insurance contracts 43,994 Â 45,041 Contingent consideration 0 Â (6,300) Financial assets (liabilities) 43,994 Â $ 38,741 Contingent Consideration [Member] Â Â Â Changes in Fair Value of Level 3 Contingent Consideration [Roll Forward] Â Â Â Beginning balance (6,300) $ (6,364) Â Changes in fair value of contingent consideration 0 (58) Â Payments 6,300 0 Â Ending balance 0 (6,422) Â Life Insurance Contracts [Member] Â Â Â Changes in Fair Value of Level 3 Marketable Securities [Roll Forward] Â Â Â Beginning balance 45,041 40,055 Â Actual return on plan assets 6,153 2,341 Â Sales and settlements (7,200) (483) Â Ending balance $ 43,994 $ 41,913 Â X - DefinitionFair value portion of cash equivalents with banks or financial institutions and current investments, including trading securities, available-for-sale securities, held-to-maturity securities, and short-term investments classified as other and current. + ReferencesNo definition available. + Details Name: nus_CashEquivalentsAndCurrentInvestmentsFairValueDisclosure Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionTerm of the interest rate that fluctuates over time as a result of an underlying benchmark interest rate or index, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: nus_DebtInstrumentTermOfVariableRate Namespace Prefix: nus_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount of sale and settlement of financial instrument classified as an asset measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing. + ReferencesNo definition available. + Details Name: nus_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisAssetSalesAndSettlements Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of liability recognized arising from contingent consideration in a business combination. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 35 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479613/805-30-35-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 30 -Section 25 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479668/805-30-25-6 + Details Name: us-gaap_BusinessCombinationContingentConsiderationLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionFair value portion of the amount that could be realized under a life insurance contract or contracts owned by the entity, commonly known as corporate-owned life insurance (COLI) or bank-owned life insurance (BOLI). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_CashSurrenderValueFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value, after the effects of master netting arrangements, of a financial asset or other contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset. Includes assets not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-12Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 55 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477439/946-210-55-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(3)(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)(Footnote 7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(3)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column A)(Footnote 3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5A -Subparagraph (SX 210.12-13A(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)(Footnote 4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3Reference 30: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-22Reference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-10Reference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-10 + Details Name: us-gaap_DerivativeAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of gain (loss) recognized in income from asset measured at fair value on recurring basis using unobservable input (level 3). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 101 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-101Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 102 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-102Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisAssetGainLossIncludedInEarnings1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance

Type: credit Period Type: duration X - DefinitionFair value of financial instrument classified as an asset measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 101 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-101Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisAssetValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of gain (loss) recognized in income from liability measured at fair value on recurring basis using unobservable input (level 3). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilityGainLossIncludedInEarnings Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of settlements of financial instrument classified as a liability measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisLiabilitySettlements Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionFair value of financial instrument classified as a liability measured using unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationsRecurringBasisLiabilityValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionFair value of asset after deduction of liability. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueNetAssetLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_FairValueNetAssetLiabilityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_FairValueByMeasurementFrequencyAxis=us-gaap_FairValueMeasurementsRecurringMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel2Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel3Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByLiabilityClassAxis=us-gaap_LiabilityMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByAssetClassAxis=us-gaap_CashSurrenderValueMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 56 R45.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value and Equity Investments, Equity Investments (Details) - Equity Securities [Member] - USD ($) $ in Millions 3 Months Ended Sep. 30, 2021 Sep. 30, 2024 Dec. 31, 2023 Equity Investments [Abstract] Â Â Â Carrying amount of equity securities without readily determinable fair values Â $ 28.1 $ 28.1 Other Income (Expense), Net [Member] Â Â Â Equity Investments [Abstract] Â Â Â Upward fair value adjustments on equity securities $ 18.1 Â Â X - ReferencesNo definition available. + Details Name: us-gaap_EquitySecuritiesFvNiAndWithoutReadilyDeterminableFairValueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of investment in equity security without readily determinable fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-3 + Details Name: us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of gain from upward price adjustment on investment in equity security without readily determinable fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-3 + Details Name: us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueUpwardPriceAdjustmentAnnualAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_EquitySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_OtherNonoperatingIncomeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 57 R46.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Income Taxes [Abstract] Â Â Â Â Â Provision for income taxes $ 4,996 $ 2,504 $ (6,760) $ 15,937 Â Effective tax rate 37.60% (7.30%) 5.80% 92.40% Â Net deferred tax assets $ 115,300 Â $ 115,300 Â $ 105,000 Undistributed earnings of non-U.S. subsidiaries Â Â Â Â 60,000 Incremental taxes if undistributed earnings on non-U.S. subsidiaries were repatriated Â Â Â Â Â $ 6,000 Minimum [Member] Â Â Â Â Â Income Taxes [Abstract] Â Â Â Â Â Decrease in unrecognized tax benefits within the next 12 months that is reasonably possible 3,000 Â 3,000 Â Â Maximum [Member] Â Â Â Â Â Income Taxes [Abstract] Â Â Â Â Â Decrease in unrecognized tax benefits within the next 12 months that is reasonably possible $ 4,000 Â $ 4,000 Â Â Foreign Jurisdictions [Member] | Minimum [Member] Â Â Â Â Â Income Taxes [Abstract] Â Â Â Â Â Statute of limitations related to income tax examinations Â Â 3 years Â Â Foreign Jurisdictions [Member] | Maximum [Member] Â Â Â Â Â Income Taxes [Abstract] Â Â Â Â Â Statute of limitations related to income tax examinations Â Â 10 years Â Â X - DefinitionStatute of limitations period related to income tax examinations in certain countries, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: nus_IncomeTaxExaminationStatuteOfLimitations Namespace Prefix: nus_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_ComponentsOfIncomeTaxExpenseBenefitContinuingOperationsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of decrease reasonably possible in the next twelve months for the unrecognized tax benefit. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Subparagraph (d)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-15 + Details Name: us-gaap_DecreaseInUnrecognizedTaxBenefitsIsReasonablyPossible Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after allocation of valuation allowances and deferred tax liability, of deferred tax asset attributable to deductible differences and carryforwards, without jurisdictional netting. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-2 + Details Name: us-gaap_DeferredTaxAssetsLiabilitiesNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of deferred tax liability not recognized because of the exceptions to comprehensive recognition of deferred taxes related to undistributed earnings of foreign subsidiaries. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_DeferredTaxLiabilityNotRecognizedAmountOfUnrecognizedDeferredTaxLiabilityUndistributedEarningsOfForeignSubsidiaries Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionPercentage of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231 + Details Name: us-gaap_EffectiveIncomeTaxRateContinuingOperations Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxUncertaintiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of undistributed earnings of foreign subsidiaries intended to be permanently reinvested outside the country of domicile. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 25 -Paragraph 3 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482620/740-10-25-3Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 740 -Topic 942 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477617/942-740-50-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 740 -Topic 944 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478822/944-740-50-1 + Details Name: us-gaap_UndistributedEarningsOfForeignSubsidiaries Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeTaxAuthorityAxis=us-gaap_ForeignCountryMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 58 R47.htm IDEA: XBRL DOCUMENT v3.24.3 Derivatives and Hedging Activities, Fair Value of Derivative Instruments on the Balance Sheet (Details) $ in Thousands 9 Months Ended Sep. 30, 2024 USD ($) Derivatives Dec. 31, 2023 USD ($) Derivatives Derivatives and Hedging Activities [Abstract] Â Â Loss to be reclassified to interest expense during next twelve months $ (6,300) Â Number of outstanding derivatives held | Derivatives 4 4 Notional amount $ 200,000 $ 200,000 Interest Rate Swaps [Member] | Designated as Hedging Instrument [Member] | Prepaid Expenses and Other [Member] Â Â Derivatives and Hedging Activities [Abstract] Â Â Fair value, asset 6,258 8,955 Interest Rate Swaps [Member] | Designated as Hedging Instrument [Member] | Other Assets [Member] Â Â Derivatives and Hedging Activities [Abstract] Â Â Fair value, asset $ 0 $ 3,734 X - DefinitionThe estimated net amount of existing gains or losses on cash flow hedges at the reporting date expected to be reclassified to earnings within the next 12 months. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 30 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480870/815-30-50-1 + Details Name: us-gaap_CashFlowHedgeGainLossToBeReclassifiedWithinTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeFairValueOfDerivativeNetAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNominal or face amount used to calculate payment on derivative. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1BReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1A + Details Name: us-gaap_DerivativeNotionalAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: instant X - DefinitionThe number of derivative instruments of a particular group held by the entity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 55 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477439/946-210-55-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column A)(Footnote 3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column C)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5A -Subparagraph (SX 210.12-13A(Column B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5AReference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 1B -Publisher FASB -URI

https://asc.fasb.org/1943274/2147480434/815-10-50-1BReference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 1A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1A + Details Name: us-gaap_DerivativeNumberOfInstrumentsHeld Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: instant X - DefinitionFair value as of the balance sheet date of all interest rate derivative assets designated as cash flow hedging instruments. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4B -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4B + Details Name: us-gaap_InterestRateCashFlowHedgeAssetAtFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_InterestRateSwapMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_DesignatedAsHedgingInstrumentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_PrepaidExpensesAndOtherCurrentAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_OtherAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 59 R48.htm IDEA: XBRL DOCUMENT v3.24.3 Derivatives and Hedging Activities, Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss (Details) - Interest Rate Swaps [Member] - Designated as Hedging Instrument [Member] - Cash Flow Hedges [Member] - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Other Expense, Net [Member] Â Â Â Â Derivatives and Hedging Activities [Abstract] Â Â Â Â Gain reclassified from accumulated other comprehensive loss into income $ 2,655 $ 2,628 $ 7,934 $ 7,291 Other Comprehensive Loss [Member] Â Â Â Â Derivatives and Hedging Activities [Abstract] Â Â Â Â Gain (loss) recognized in other comprehensive loss $ (1,211) $ 1,515 $ 1,503 $ 4,573 X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeDerivativesQualifyingAsHedgesBeforeTaxPeriodIncreaseDecreaseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, before tax and reclassification, of gain (loss) from derivative instrument designated and qualifying cash flow hedge included in assessment of hedge effectiveness. X + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4CReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480627/815-20-45-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4A -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10A + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationAndTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, before tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-15Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 4C -Subparagraph (c) -SubTopic 10 -Topic 815 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4C + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationBeforeTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_InterestRateSwapMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_OtherNonoperatingIncomeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_DesignatedAsHedgingInstrumentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentsGainLossByHedgingRelationshipAxis=us-gaap_CashFlowHedgingMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_OtherComprehensiveIncomeLocationAxis=us-gaap_OtherComprehensiveIncomeMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 60 R49.htm IDEA: XBRL DOCUMENT v3.24.3 Segment Information, Revenue by Segment (Details) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 USD ($) Sep. 30, 2023 USD ($) Sep. 30, 2024 USD ($) Segment Sep. 30, 2023 USD ($) Segment Information [Abstract] Â Â Â Â Number of reportable segments | Segment Â Â 9 Â Number of geographic segments | Segment Â Â 7 Â Number of Rhyz segments | Segment Â Â 2 Â Revenue by Segment [Abstract] Â Â Â Â Revenue $ 430,145 $ 498,772 $ 1,286,532 $ 1,480,491 Operating Segment [Member] | Nu Skin [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 356,996 438,245 1,083,017 1,328,983 Operating Segment [Member] | Americas [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 77,194 91,671 237,160 300,469 Operating Segment [Member] | Southeast Asia/Pacific [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 59,515 68,743 179,921 200,317 Operating Segment [Member] | Mainland China [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 53,020 70,225 178,797 226,563 Operating Segment [Member] | Japan [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 47,222 53,399 134,045 156,867 Operating Segment [Member] | South Korea [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 45,201 63,709 130,283 187,719 Operating Segment [Member] | Europe & Africa [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 38,577 50,048 121,564 144,460 Operating Segment [Member] | Hong Kong/Taiwan [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 33,749 40,724 98,061 112,380 Operating Segment [Member] | Other [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 2,518 (274) 3,186 208 Operating Segment [Member] | Rhyz Investments [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 73,149 60,527 203,515 151,508 Operating Segment [Member] | Manufacturing [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue [1] 51,773 49,714 153,548 131,032 Operating Segment [Member] | Rhyz Other [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue 21,376 10,813 49,967 20,476 Intersegment [Member] | Manufacturing [Member] Â Â Â Â Revenue by Segment [Abstract] Â Â Â Â Revenue $ 10,900 $ 16,200 $ 28,500 $ 44,300 [1] The Manufacturing segment had $10.9 million and $16.2 million of intersegment revenue for the three months ended September 30, 2024 and 2023, respectively, and $28.5 million and $44.3 million for the nine months ended September 30, 2024 and 2023, respectively. Intersegment revenue is eliminated in the consolidated financial statements, as well as the reported segment revenue in the table above. X - DefinitionNumber of geographic segments reported by the entity. + ReferencesNo definition available. + Details Name: nus_NumberOfGeographicReportableSegments Namespace Prefix: nus_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionNumber of segments in Rhyz, the Company's business arm. + ReferencesNo definition available. + Details Name: nus_NumberOfSegmentsInBusinessArm Namespace Prefix: nus_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionNumber of segments reported by the entity. A reportable segment is a component of an entity for which there is an accounting requirement to report separate financial information on that component in the entity's financial statements. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 47 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-47Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 54 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-54Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-18 + Details Name: us-gaap_NumberOfReportableSegments Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingInformationRevenueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_ConsolidationItemsAxis=us-gaap_OperatingSegmentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_NuSkinMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_AmericasSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SoutheastAsiaPacificSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_MainlandChinaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_JapanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SouthKoreaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_EuropeAndAfricaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_HongKongTaiwanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=us-gaap_CorporateMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_ManufacturingSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzOtherSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ConsolidationItemsAxis=us-gaap_IntersegmentEliminationMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 61 R50.htm IDEA: XBRL DOCUMENT v3.24.3 Segment Information, Segment Contribution (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Segment Contribution [Abstract] Â Â Â Â Operating income $ 18,231 $ (26,365) $ (98,504) $ 32,205 Interest expense 6,500 7,535 20,545 18,192 Other income (expense), net 1,567 (551) 1,800 3,237 Income (loss) before provision for income taxes 13,298 (34,451) (117,249) 17,250 Operating Segment [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 72,966 94,670 218,724 287,049 Operating Segment [Member] | Nu Skin [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 75,347 95,798 228,796 290,684 Operating Segment [Member] | Americas [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 15,881 16,627 48,236 61,730 Operating Segment [Member] | Southeast Asia/Pacific [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 9,997 13,190 31,787 37,057 Operating Segment [Member] | Mainland China [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 7,277 15,223 32,903 48,192 Operating Segment [Member] | Japan [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 13,491 14,617 37,201 40,033 Operating Segment [Member] | South Korea [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 14,283 19,433 39,789 60,399 Operating Segment [Member] | Europe & Africa [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 5,193 6,562 13,874 15,145 Operating Segment [Member] | Hong Kong/Taiwan [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 9,225 10,146 25,006 28,128 Operating Segment [Member] | Rhyz Investments [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income (2,381) (1,128) (10,072) (3,635) Operating Segment [Member] | Manufacturing [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income 542 4,838 4,266 7,683 Operating Segment [Member] | Rhyz Other [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income (2,923) (5,966) (14,338) (11,318) Corporate and Other [Member] Â Â Â Â Segment Contribution [Abstract] Â Â Â Â Operating income $ (54,735) $ (121,035) $ (317,228) $ (254,844) X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -

SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 9: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 235 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-05(b)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 11: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(10)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of interest expense classified as operating and nonoperating. Includes, but is not limited to, cost of borrowing accounted for as interest expense. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-24Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483013/835-20-50-1 + Details Name: us-gaap_InterestExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate amount of income or expense from ancillary business-related activities (that is to say, excluding major activities considered part of the normal operations of the business). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_NonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingInformationRevenueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_ConsolidationItemsAxis=us-gaap_OperatingSegmentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_NuSkinMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_AmericasSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SoutheastAsiaPacificSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_MainlandChinaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_JapanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SouthKoreaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_EuropeAndAfricaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_HongKongTaiwanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_ManufacturingSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzOtherSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ConsolidationItemsAxis=us-gaap_CorporateNonSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 62 R51.htm IDEA: XBRL DOCUMENT v3.24.3 Segment Information, Depreciation and Amortization and Capital Expenditures (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization $ 17,321 $ 18,192 $ 53,361 $ 52,339 Capital expenditures 8,596 11,906 29,000 38,105 Operating Segment [Member] | Nu Skin [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 4,064 4,503 12,287 14,350 Capital expenditures 1,114 4,222 6,000 14,421 Operating Segment [Member] | Americas [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 85 115 283 307 Capital expenditures 38 18 71 209 Operating Segment [Member] | Southeast Asia/Pacific [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 227 257 650 813 Capital expenditures 7 130 25 321 Operating Segment [Member] | Mainland China [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 2,697 2,742 8,197 8,127 Capital expenditures 690 3,496 4,957 12,265 Operating Segment [Member] | Japan [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 65 93 217 1,241 Capital expenditures 101 81 122 84 Operating Segment [Member] | South Korea [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 256 310 762 1,062 Capital expenditures 7 361 29 522 Operating Segment [Member] | Europe & Africa [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 283 271 830 810 Capital expenditures 97 46 386 322 Operating Segment [Member] | Hong Kong/Taiwan [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 451 715 1,348 1,990 Capital expenditures 174 90 410 698 Operating Segment [Member] | Rhyz Investments [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 5,139 5,345 15,758 13,866 Capital expenditures 1,699 2,641 5,232 8,338 Operating Segment [Member] | Manufacturing [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 3,460 3,297 10,227 10,050 Capital expenditures 1,209 2,621 3,673 8,318 Operating Segment [Member] | Rhyz Other [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 1,679 2,048 5,531 3,816 Capital expenditures 490 20 1,559 20 Corporate and Other [Member] Â Â Â Â Summarized Financial Information [Abstract] Â Â Â Â Depreciation and amortization 8,118 8,344 25,316 24,123 Capital expenditures $ 5,783 $ 5,043 $ 17,768 $ 15,346 X - DefinitionThe aggregate expense recognized in the current period that allocates the cost of tangible assets, intangible assets, or depleting assets to periods that benefit from use of the assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22 + Details Name: us-gaap_DepreciationDepletionAndAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of expenditure for addition to long-lived assets included in determination of segment assets by chief operating decision maker (CODM) or otherwise regularly provided to CODM. Excludes expenditure for addition to financial instrument, long-term customer relationship of financial institution, mortgage and other servicing rights, deferred policy acquisition cost, and deferred tax assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-25 + Details Name: us-gaap_SegmentExpenditureAdditionToLongLivedAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SegmentReportingOtherSignificantReconcilingItemConsolidatedAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: srt_ConsolidationItemsAxis=us-gaap_OperatingSegmentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_NuSkinMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_AmericasSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SoutheastAsiaPacificSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_MainlandChinaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_JapanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SouthKoreaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_EuropeAndAfricaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_HongKongTaiwanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_ManufacturingSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzOtherSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ConsolidationItemsAxis=us-gaap_CorporateNonSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 63 R52.htm IDEA: XBRL DOCUMENT v3.24.3 Acquisitions, LifeDNA (Details) - USD ($) $ in Thousands 1 Months Ended 3 Months Ended 9 Months Ended Apr. 30, 2023 Dec. 31, 2023 Sep. 30, 2024 Fair Value of Assets Acquired [Abstract] Â Â Â Goodwill Â $ 230,768 $ 99,885 LifeDNA [Member] Â Â Â Acquisitions [Abstract] Â Â Â Percentage interest acquired 60.00% Â Â Consideration paid, cash $ 4,000 Â Â Consideration paid, conversion of previous SAFE 3,000 Â Â Consideration paid, convertible note 200 Â Â Gross purchase price 12,000 Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Intangible assets 7,300 Â Â Cash 1,700 Â Â Current assets 100 Â Â Accrued liabilities 900 Â Â Deferred tax liability 900 Â Â Goodwill 4,700 Â Â Measurement period adjustments to deferred tax liability and goodwill Â $ 1,100 Â LifeDNA [Member] | Customer Relationships [Member] Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Intangible assets 600 Â Â Useful life Â Â 2 years LifeDNA [Member] | Technology [Member] Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Intangible assets 1,700 Â Â Useful life Â Â 7 years LifeDNA [Member] | Tradenames [Member] Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Intangible assets 1,000 Â Â Useful life Â Â 7 years LifeDNA [Member] | Other Intangibles [Member] Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Intangible assets $ 4,100 Â Â Useful life Â Â 7 years X - DefinitionConversion of Simple Agreement for Future Equity (SAFE) as part of consideration transferred in a business combination. + ReferencesNo definition available. + Details Name: nus_BusinessAcquisitionConsiderationTransferredConversionOfSimpleAgreementForFutureEquity Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of convertible note forgiven as part of consideration transferred in a business combination. + ReferencesNo definition available. + Details Name: nus_BusinessAcquisitionConsiderationTransferredForgivenessOfConvertibleNote Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionWeighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionPercentage of voting equity interests acquired at the acquisition date in the business combination. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionPercentageOfVotingInterestsAcquired Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationDescriptionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThis element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to items of consideration transferred in connection with a business combination for which the initial accounting was incomplete. +

ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 4A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-4A + Details Name: us-gaap_BusinessCombinationProvisionalInformationInitialAccountingIncompleteAdjustmentConsiderationTransferred Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions, acquired at the acquisition date. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer, acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities incurred for goods and services received that are used in an entity's business and related party payables, assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentLiabilitiesAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of deferred tax liability attributable to taxable temporary differences assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedDeferredTaxLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe amount of identifiable intangible assets recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedIntangibles Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedLessNoncontrollingInterestAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount recognized for assets, including goodwill, in excess of (less than) the aggregate liabilities assumed. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe cash outflow associated with the acquisition of business during the period. The cash portion only of the acquisition price. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=nus_LifeDNAIncMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_CustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TechnologyBasedIntangibleAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TradeNamesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_OtherIntangibleAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 64 R53.htm IDEA: XBRL DOCUMENT v3.24.3 Acquisitions, BeautyBio (Details) - USD ($) $ in Thousands 1 Months Ended 3 Months Ended 9 Months Ended Jun. 30, 2023 Dec. 31, 2023 Sep. 30, 2024 Sep. 30, 2023 Acquisitions [Abstract] Â Â Â Â Purchase price, net of cash acquired Â Â $ 0 $ 77,275 Fair Value of Assets Acquired [Abstract] Â Â Â Â Goodwill Â $ 230,768 $ 99,885 Â BeautyBio [Member] Â Â Â Â Acquisitions [Abstract] Â Â Â Â Percentage interest acquired 100.00% Â Â Â Purchase price, net of cash acquired $ 75,000 Â Â Â Cash acquired 1,500 Â Â Â Gross purchase price 76,500 Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Â Intangible assets 43,000 Â Â Â Cash 1,500 Â Â Â Accounts receivable 3,500 Â Â Â Inventory 10,300 Â Â Â Prepaid and other assets 800 Â Â Â Fixed assets 1,000 Â Â Â ROU operating lease asset 1,200 Â Â Â Lease liability 1,200 Â Â Â Accounts payable and accrued liabilities 2,500 Â Â Â Deferred tax liability 700 Â Â Â Goodwill 19,600 Â Â Â Measurement period adjustment to accounts receivable Â (1,200) Â Â Measurement period adjustment to inventory Â (700) Â Â Measurement period adjustment to accrued liabilities Â (500) Â Â Measurement period adjustment to deferred tax liability Â 700 Â Â Measurement period adjustment to intangible assets Â (300) Â Â Measurement period adjustment to goodwill Â $ 2,400 Â Â BeautyBio [Member] | Customer Relationships [Member] Â Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Â Intangible assets 18,400 Â Â Â Useful life Â Â 9 years Â BeautyBio [Member] | Technology [Member] Â Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Â Intangible assets 2,300 Â Â Â Useful life Â Â 19 years Â BeautyBio [Member] | Tradenames [Member] Â Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Â Intangible assets 20,900 Â Â Â Useful life Â Â 19 years Â BeautyBio [Member] | Other Intangibles [Member] Â Â Â Â Fair Value of Assets Acquired [Abstract] Â Â Â Â Intangible assets $ 1,400 Â Â Â Useful life Â Â 3 years Â X - DefinitionThis element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to accounts receivable acquired in connection with a business combination for which the initial accounting was incomplete. + ReferencesNo definition available. + Details Name: nus_BusinessCombinationProvisionalInformationInitialAccountingIncompleteAdjustmentAccountsReceivable Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThis element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to accrued liabilities assumed in connection with a business combination for which the initial accounting was incomplete. + ReferencesNo definition available. + Details Name: nus_BusinessCombinationProvisionalInformationInitialAccountingIncompleteAdjustmentAccruedLiabilities Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThis element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to deferred tax liability assumed in connection with a business combination for which the initial accounting was incomplete. + ReferencesNo definition available. + Details Name: nus_BusinessCombinationProvisionalInformationInitialAccountingIncompleteAdjustmentDeferredTaxLiability Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of lessee's discounted obligation for lease payments from operating lease assumed at the acquisition date. + ReferencesNo definition available. + Details Name: nus_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedOperatingLeaseLiability Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe amount of lessee's right to use underlying asset under operating lease recognized as of the acquisition date. + ReferencesNo definition available. + Details Name: nus_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedOperatingLeaseRightOfUseAsset Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionWeighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionPercentage of voting equity interests acquired at the acquisition date in the business combination. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionPercentageOfVotingInterestsAcquired Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationDescriptionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThis element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to intangibles acquired in connection with a business combination for which the initial accounting was incomplete. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 4A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-4A + Details Name: us-gaap_BusinessCombinationProvisionalInformationInitialAccountingIncompleteAdjustmentIntangibles Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThis element represents the amount of any measurement period adjustment (as defined) realized during the reporting period to inventory acquired in connection with a business combination for which the initial accounting was incomplete. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 4A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-4A + Details Name: us-gaap_BusinessCombinationProvisionalInformationInitialAccountingIncompleteAdjustmentInventory Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions, acquired at the acquisition date. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer, acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAssetsPrepaidExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount due from customers or clients for goods or services, including trade receivables, that have been delivered or sold in the normal course of business, and amounts due from others, including related parties expected to be converted to cash, sold or exchanged within one year or the normal operating cycle, if longer, acquired at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentAssetsReceivables Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities incurred for goods and services received that are used in an entity's business and related party payables, assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCurrentLiabilitiesAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of deferred tax liability attributable to taxable temporary differences assumed at the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedDeferredTaxLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe amount of identifiable intangible assets recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -

Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedIntangibles Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe amount of inventory recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedInventory Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe amount of property, plant, and equipment recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedPropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedLessNoncontrollingInterestAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount recognized for assets, including goodwill, in excess of (less than) the aggregate liabilities assumed. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe cash inflow associated with the acquisition of business during the period (for example, cash that was held by the acquired business). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 12 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_CashAcquiredFromAcquisition Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase (decrease) of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1 + Details Name: us-gaap_GoodwillPeriodIncreaseDecrease Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of a business, net of the cash acquired from the purchase. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesNetOfCashAcquired Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=nus_BeautyBiosciencesLlcMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_CustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TechnologyBasedIntangibleAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_TradeNamesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_OtherIntangibleAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 65 R54.htm IDEA: XBRL DOCUMENT v3.24.3 Acquisitions, Revenue and Pro Forma Revenue (Details) - LifeDNA and BeautyBio [Member] - USD ($) $ in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2024 Sep. 30, 2023 Acquisitions [Abstract] Â Â Â Unaudited pro forma revenue as if acquisitions occurred on January 1, 2023 Â Â $ 1,489.1 Rhyz Other [Member] Â Â Â Acquisitions [Abstract] Â Â Â Revenue since acquisitions $ 3.0 $ 12.6 Â X - DefinitionThe pro forma revenue for a period as if the business combination or combinations had been completed at the beginning of the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessAcquisitionsProFormaRevenue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationDescriptionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThis element represents the amount of revenue of the acquiree since the acquisition date included in the consolidated income statement for the reporting period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479328/805-10-50-2 + Details Name: us-gaap_BusinessCombinationProFormaInformationRevenueOfAcquireeSinceAcquisitionDateActual Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=nus_LifeDNAIncAndBeautyBiosciencesLLCMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzOtherSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 66 R55.htm IDEA: XBRL DOCUMENT v3.24.3 Restructuring, 2022 Plan (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended 12 Months Ended 15 Months Ended Sep. 30, 2024 Jun. 30, 2024 Sep. 30, 2023 Mar. 31, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Dec. 31, 2022 Mar. 31, 2023 Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense $ 0 Â $ 0 Â $ 156,484 $ 9,787 Â Â Â Rhyz Other [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Impairment of other intangible assets Â $ 10,100 Â Â Â Â Â Â Â 2022 Plan [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Cash restructuring charges Â Â Â Â Â Â Â Â $ 40,800 Non-cash restructuring charges Â Â Â Â Â Â Â Â 12,500 Severance charges Â Â Â $ 4,000 Â Â $ 4,000 $ 20,100 Â Lease termination cost Â Â Â 1,900 Â Â 1,900 7,400 Â Other associated restructuring costs Â Â Â 2,200 Â Â 2,200 5,200 Â Impairment of fixed assets Â Â Â Â Â Â Â Â 8,200 Â Accelerated depreciation Â Â Â 1,700 Â Â 1,700 900 Â Impairment of other intangible assets Â Â Â Â Â Â Â 1,700 Â Cash payments Â Â Â Â Â Â 19,800 21,000 Â Ending restructuring accrual Â Â Â Â Â Â $ 0 11,700 Â Restructuring expense Â Â Â 9,787 Â Â Â 43,494 53,281 2022 Plan [Member] | Nu Skin [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 4,024 Â Â Â 23,516 27,540 2022 Plan [Member] | Americas [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 918 Â Â Â 1,687 2,605 2022 Plan [Member] | Southeast Asia/Pacific [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 131 Â Â Â 1,809 1,940 2022 Plan [Member] | Mainland China [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 1,352 Â Â Â 13,181 14,533 2022 Plan [Member] | Japan [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 1,515 Â Â Â 699 2,214 2022 Plan [Member] | South Korea [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 422 Â Â Â 1,533 1,955 2022 Plan [Member] | Europe & Africa [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â (113) Â Â Â 2,143 2,030 2022 Plan [Member] | Hong Kong/Taiwan [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â (201) Â Â Â 2,464 2,263 2022 Plan [Member] | Rhyz Investments [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 13 Â Â Â 401 414 2022 Plan [Member] | Manufacturing [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 13 Â Â Â 401 414 2022 Plan [Member] | Rhyz Other [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â 0 Â Â Â 0 0 2022 Plan [Member] | Corporate and Other [Member] Â Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Â Restructuring expense Â Â Â $ 5,750 Â Â Â $ 19,577 $ 25,327 X - DefinitionNon-cash charges for the impairment of fixed assets, acceleration of depreciation and impairment of other intangible assets associated with a restructuring pursuant to an authorized plan. + ReferencesNo definition available. + Details Name: nus_RestructuringNonCashCharges Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of expenses for special or contractual termination benefits provided to current employees involuntarily terminated under restructuring activities pursuant to an authorized plan and the loss on termination of a lease before expiration of the lease term. + ReferencesNo definition available. + Details Name: nus_RestructuringSeveranceAndLeaseTerminationCosts Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of gain (loss) on termination of lease before expiration of lease term. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 40 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479092/842-20-40-1 + Details Name: us-gaap_GainLossOnTerminationOfLease Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe amount of impairment loss recognized in the period resulting from the write-down of the carrying amount of a finite-lived intangible asset to fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-3Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ImpairmentOfIntangibleAssetsFinitelived Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate amount of write-downs for impairments recognized during the period for long lived assets held for use (including those held for disposal by means other than sale). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-2Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482130/360-10-45-4 + Details Name: us-gaap_ImpairmentOfLongLivedAssetsHeldForUse Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of other expenses associated with exit or disposal activities pursuant to an authorized plan. Excludes expenses associated with a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OtherRestructuringCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash payments made as the result of exit or disposal activities. Excludes payments associated with a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-17 + Details Name: us-gaap_PaymentsForRestructuring Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after cash payment, of expenses associated with exit or disposal activities pursuant to an authorized plan and expenses resulting from the write-down of assets. Excludes expenses related to a business combination, a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_RestructuringCostsAndAssetImpairmentCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of accelerated depreciation charged against earnings associated with exit from or disposal of business activities or restructuring plan. + ReferencesNo definition available. + Details Name: us-gaap_RestructuringReserveAcceleratedDepreciation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionCarrying amount as of the balance sheet date of known and estimated obligations associated with exit from or disposal of business activities or restructurings pursuant to a duly authorized plan, which are expected to be paid in the next twelve months or in the normal operating cycle if longer. Costs of such activities include those for one-time termination benefits, termination of an operating lease or other contract, consolidating or closing facilities, relocating employees, and costs associated with an ongoing benefit arrangement, but excludes costs associated with the retirement of a long-lived asset. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.b.2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1 + Details Name: us-gaap_RestructuringReserveCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type:

credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_RestructuringSettlementAndImpairmentProvisionsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of expenses for special or contractual termination benefits provided to current employees involuntarily terminated under a benefit arrangement associated exit or disposal activities pursuant to an authorized plan. Excludes expenses related to one-time termination benefits, a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_SeveranceCosts1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzOtherSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RestructuringPlanAxis=nus_RestructuringPlan2022Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_NuSkinMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_AmericasSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SoutheastAsiaPacificSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_MainlandChinaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_JapanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SouthKoreaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_EuropeAndAfricaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_HongKongTaiwanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_ManufacturingSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ConsolidationItemsAxis=us-gaap_CorporateNonSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 67 R56.htm IDEA: XBRL DOCUMENT v3.24.3 Restructuring, 2023 Plan (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Jun. 30, 2024 Mar. 31, 2024 Dec. 31, 2023 Sep. 30, 2023 Sep. 30, 2024 Jun. 30, 2024 Sep. 30, 2023 Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense $ 0 Â Â Â $ 0 $ 156,484 Â $ 9,787 2023 Plan [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Severance charges Â $ 1,000 $ 4,100 $ 10,000 Â Â Â Â Other associated restructuring costs 0 100 2,000 Â Â Â Â Â Non-cash restructuring charges Â 7,200 Â Â Â Â Â Â Impairment of fixed assets Â 6,400 1,000 Â Â Â Â Â Other asset write-downs Â 800 Â Â Â Â Â Â Cash payments 3,900 2,800 7,000 300 Â Â Â Ending restructuring accrual 3,200 7,100 8,800 9,700 Â 3,200 $ 7,100 Â Restructuring expense Â 8,364 7,134 10,003 Â Â 25,501 Â 2023 Plan [Member] | Nu Skin [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 428 5,661 5,356 Â Â 11,445 Â 2023 Plan [Member] | Americas [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 267 3,145 598 Â Â 4,010 Â 2023 Plan [Member] | Southeast Asia/Pacific [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 190 307 862 Â Â 1,359 Â 2023 Plan [Member] | Mainland China [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â (162) 1,017 2,910 Â Â 3,765 Â 2023 Plan [Member] | Japan [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 0 24 0 Â Â 24 Â 2023 Plan [Member] | South Korea [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â (134) 134 0 Â Â 0 Â 2023 Plan [Member] | Europe & Africa [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 414 677 554 Â Â 1,645 Â 2023 Plan [Member] | Hong Kong/Taiwan [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â (147) 357 432 Â Â 642 Â 2023 Plan [Member] | Rhyz Investments [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 40 0 0 Â Â 40 Â 2023 Plan [Member] | Manufacturing [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 0 0 0 Â Â 0 Â 2023 Plan [Member] | Rhyz Other [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â 40 0 0 Â Â 40 Â 2023 Plan [Member] | Corporate and Other [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Restructuring expense Â $ 7,896 $ 1,473 $ 4,647 Â Â $ 14,016 Â 2023 Plan [Member] | Severance [Member] | Minimum [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Estimated charges under restructuring program 30,000 Â Â Â Â 30,000 Â 2023 Plan [Member] | Severance [Member] | Maximum [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Estimated charges under restructuring program 35,000 Â Â Â Â 35,000 Â Â 2023 Plan [Member] | Other Cash Charges [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Estimated charges under restructuring program 2,200 Â Â Â Â 2,200 Â Â 2023 Plan [Member] | Non-Cash Charges [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Estimated charges under restructuring program 8,200 Â Â Â Â Â $ 8,200 Â Â 2023 Plan [Member] | Fixed Asset Impairments [Member] Â Â Â Â Â Â Â Â Restructuring [Abstract] Â Â Â Â Â Â Â Â Impairment of fixed assets $ 6,400 Â Â Â Â Â Â Â X - DefinitionNon-cash charges for the impairment of fixed assets, acceleration of depreciation and impairment of other intangible assets associated with a restructuring pursuant to an authorized plan. + ReferencesNo definition available. + Details Name: nus_RestructuringNonCashCharges Namespace Prefix: nus_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate amount of write-downs for impairments recognized during the period for long lived assets held for use (including those held for disposal by means other than sale). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-2Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482130/360-10-45-4 + Details Name: us-gaap_ImpairmentOfLongLivedAssetsHeldForUse Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe charge against earnings resulting from the write down of long lived assets other than goodwill due to the difference between the carrying value and lower fair value. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-2 + Details Name: us-gaap_OtherAssetImpairmentCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of other expenses associated with exit or disposal activities pursuant to an authorized plan. Excludes expenses associated with a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OtherRestructuringCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash payments made as the result of exit or disposal activities. Excludes payments associated with a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-17 + Details Name: us-gaap_PaymentsForRestructuring Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount expected to be recognized in earnings for the specified restructuring cost. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.b.1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1 + Details Name: us-gaap_RestructuringAndRelatedCostExpectedCost1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after cash payment, of expenses associated with exit or disposal activities pursuant to an authorized plan and expenses resulting from the write-down of assets. Excludes expenses related to a business combination, a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_RestructuringCostsAndAssetImpairmentCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionCarrying amount as of the balance sheet date of known and estimated obligations associated with exit from or disposal of business activities or restructurings pursuant to a duly authorized plan, which are expected to be paid in the next twelve months or in the normal operating cycle if longer. Costs of such activities include those for one-time termination benefits, termination of an operating lease or other contract, consolidating or closing facilities, relocating employees, and costs associated with an ongoing benefit arrangement, but excludes costs associated with the retirement of a long-lived asset. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.b.2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482017/420-10-50-1 + Details Name: us-gaap_RestructuringReserveCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_RestructuringSettlementAndImpairmentProvisionsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of expenses for special or contractual termination benefits provided to current employees involuntarily terminated under a benefit arrangement associated exit or disposal activities pursuant to an authorized plan. Excludes expenses related to one-time termination benefits, a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_SeveranceCosts1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_RestructuringPlanAxis=nus_RestructuringPlan2023Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_NuSkinMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_AmericasSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SoutheastAsiaPacificSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_MainlandChinaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_JapanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_SouthKoreaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_EuropeAndAfricaSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_HongKongTaiwanSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_ManufacturingSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementBusinessSegmentsAxis=nus_RhyzOtherSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ConsolidationItemsAxis=us-gaap_CorporateNonSegmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RestructuringCostAndReserveAxis=us-gaap_EmployeeSeveranceMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RestructuringCostAndReserveAxis=us-gaap_OtherRestructuringMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RestructuringCostAndReserveAxis=nus_NonCashChargesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RestructuringCostAndReserveAxis=nus_FixedAssetImpairmentsMember Namespace Prefix: Data Type: na Balance Type: Period Type: EXCEL 68 Financial_Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial_Report.xlsx M4$L#!!0 (#JB9UD'04UB@0 +$ 0 9&]C4')O<',O87!P+GAM M;$V./0L",1!$_\IQO;=!P4)B0-!2L+(/>QLOD&1#LD)^OCG!CVX>;QA&WPIG M*N*I#BV&5(_C(I(/ !47BK9.7:=N')=HI6-Y #OGDK7A.YNJQ<&4GPZ4A!0W_J=0U[R;UEA_6\#MI7E!+ P04 M " ZHF=9(B7+4^X K @ $0 &1O8U!R;W!S+V-O&ULS9+! 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[/C'00!J*<7^P/R$9XCGQ-[7G')JP[Y4Z0ZZQZPT(%;L,:THI_#*=‘2*E‘< MW;Q%‘YHS:-:/BI5FBN,-YBUET7U/@,/‘M*<8UGQZM MH$.LI]GOQ!/^&L%F;1‘XDK#B,,8/8#TQS%,39Z6_K<+\N,EF FR@L70 MAD?V-3BN6[<&2N/$<+<#5C\(DP7Q7N*9C*S@N,#DR;-BG<,GL=(G,=S)[#-) M1L_^DB<+46F"CPA-OGI64X2'U>4K31$[R13M/R[DJ[0LCS"7V%>D1Q2_6C\,
M#_&HNIRE&6(GF:&Q\2WY-H'Y<,+WX%9.7+&*\QS.AY7.AYWD?,RJ%%P\V(&% M5/9A"-?YR!6T]8'O"Q "F2"7M!*?PP2QT@2QDTR0%_,H(G?K%&ZG]G:+ZU1^ M9\#C:O*YI?
=Q3_(^HUBHA>F8OX&*7IKY8<43:VJ/"%:"XG%U04OKX^-x.99_(MI8!$8G@UOQ?A<77Q2@6DGO23Z/6\[F4;;>3S6H.A3OEA6IL6>3R6B/35)70CV#EJ1XN9V3V[8N/Q?W:NB6\N6RXN-N)7&NX
M6^R]K(I*UJ90-=+R[G+VAKR^8M0U:"W^*N2#.;A&+I1;I;ZXF_>KRQEVBF0I M<^M<"/C8RBM9ELX3Z/AGYW2V?Z=K>'C]S?LO;? 0S*TP\DJ5?QB*>U']?";W
44.W^Y*DW['SWL;/$,Y8VQJMHU!@5547>?XNLN$0<-2#32 M@.X:T*W$6;F[8U1%/4KAMOK(:G!;2S MRRM5&U46*V'E"KT5I:ASB6Z<.X->?JY%LRK@R2LT1Y]OWJ&7+UZA%ZBHT:>U
M:HRH5^9B84&%\[7(=V]\[V1CKSQ1F[.$<-GB&(:!9I?33=_)W-H3MKF[+CY M F+?)X#N$T!;?VPL 8W6LK9(& ,QOP[%TSF(P@[4PN%MO#>
)F<8)COC<[4AKME4;32G>]4M1;:6PUIK%S$A^\G&#,^4!B MP(KP. LKC/<*XTF%;_)<-2 +:EDN(8^WI3Q#M;0AF;$G($E30@8GW8AIQGF8#?0$SGF4\#0OD>X%\4N"UEAM1K)#\
M"F0RTK3C4]FUU"&IW-.0I5DTS*1OE1*2C0A-]T+32:&?E!4EE.3#>B(C@A+.!UH 9 MHUD2A[42W+,'3ZK] %J%+>I[5$I ,=*.N7-U-V_@9CS#.ZJ'_1O',1ZH#IAE MF."1RD0.B$DF5?
^JU.JA*,N@-.*_,TO3>"C--Z,,\V1DB)(>9F22\L/;N) MU;2BOB^@).VR.#H =NZ.4TF39*C7-R,X9GBD.)>2&2:2)W>B:YF@=]4$K^O M0W9Q%+$1@3V'R#2(NED_(3 ESBE:>9U><
PQ4F4C$GL043B)ZU@RD+<%F5A MH=0'ES%D$FC?NXYY+F_'0?=8()-X,!^\1BE#-O:F2::M\&STI=ENE[E"I MZONYE;J"[=!MN&H$&(?A;RC:-Z/QH=FQYIYQ9!IRQR0^&/9!K3Z\&,N8MXX-
MV=%7%,BTAQS]/L=M$]:B6I+S=@QG$V5N]H#SCJ/N M 4J6 7I5PJ(&O8$NKRJH^\8E +6L<"LA78;LL:N80/YKUR=H1?X M'&,"T-5H*\H&MKP9/D^&+-0IC 'S!%/JLS;S2-
FES'&X/8WH"QJM5X0 'D])M M-^=%C7*Q*6"2!F7ZN$T/<5,@SNOA8'1^GN=XP_A+XO:@-K MMSMHB<\YI$!W/PUT-U9MVM/U6V6MJMK+M10@W!G \SL%$-W=N /[_0\TR_\ M4$L#!!0 (
#]B9UF]"(ZUI (%X' 8 >&PO=V]R:W-H965T&ULK55=;YLP%/TK%INV5NK 0)*V&4%:4TW;0Z6H6;=G%VZ"56-3 MVR3M?OUL0Q#):+I*XP%_W7,XYQI?)ULA'U0!H-%3R;B:>876U30(5%9 290O
M*N!F925D2;09RG6@*@D=A=Z"2!1'&DZ DE'MIXN86,DU$K1GEL)!(U65)Y/,5 M,+&=>:&WF[BEZT+;B2!-*K*&)>B[:B'-*.A8R6FE1MF"C MH*2\:(!R]
(A:0/2O@+@%QA,YHH\S9NB::I(D46R1MM&&S'9<;AS9N M*+>[N-32K%*#T^E<<"48S8F&'%T11G@&:&GI%#JYXZ3.5DY12<+(H'K C3- M"#M%G]![%"!5F%FU:RA'-Y0QLSL]";019S\19*V0JT9(]
(*0)50^BO$9BG T M&H#/C\.O(3/PT,'C?7A@4M+E)>KR$CF^^"4Y6F0/A6 Y2/41P6--]?-TR%5# M,QJFL6=PJBJ2PEO\W.=:I';U!= M$8DVA-7@U.:",2(5JD VR@>%- SG/5'8QS@\D/Y:U)
[X<2=^_/:44Z7JU]/= M$%_T]%QB?WS9?PX:!H- _M3'K0JW[VYKDAE<=I M,9G/ZF?WY7S&|S)+"W9?(K'\[C\]V9E_.EF@BL %2'F!2K:^F;$\M'TM**X,\4?*GL31-;JH/'+=W5SE]Q,
M[&I&+&,K6;F(U<^!+5B659[4/YIG4ZZ,2O#X^L7[[.6Y!69QUBP!<^^IHG< MWDR"'"4K8.MYG\A-_^IVUA-S*WXIGHOZ#GEJL/4&KO9 \;XW5#/*T:'[CYS80 M1P;*#VQ
6@.B&S@#!K0UH*\=P6D-G->.X+8&-76KX5X'+HIE/)^5_ F5%5IY MJR[JZ-?6*EYI427*@RS5VU39R?F"%X)G:1)+EJ 'J7Y4%DB!^!K=%2N>,W3Q
MI8CW2:K>TZ(I^O(0H8LWETALXY()E!;H\Y;O15PDXBUZO-*43G_XV^_'13X)!NU2AM3_ZZXGY[MX(4M5^W]!:]]X=V#O54.\ M%KMXQ6XFJN,)5A[89/[S3]BS?X$"?TYGT3F=+
<_D[&2)G&Z)G#'O\T_LP(H] M@Z+?&'JU8;5['.8.M;'CSJS#<5P!6!CX/CF%128,D\!SJ89; C@GL)T0=[@3 MGF['TQWEN>!"5GDGXHR!?:8Q=[7Y!=KT%B:,V)YK:T&)3!@-:$
"C:P)NX>J-.3FUKA[5J)HP$A+B^1I5$Q;:Q+<=C:H) MP[;M!*X'<_4[KOYHB_FX8V4LTV*#V+.20H*):XBR?\Y.U#2[7@=H&4(S"3P? _K10; 5$=Q;2WS3)@3>![6$G1IPEP/VS2$
M$R_LZ(;C1<8*E7D94KH%Q8G266FUD54:=C0"H4D-NQ[1]"T &+4#O1M%)RNZ A M ;;U")@PQ\8!&6@SV.Z5H/V-S4-QWJ_DOJP6OH!$FN_BM*QV^=$HM'Z/9Z1' MX-N0"("H6#J!WGH 7.@'_@#
[(QV,1]E_YE*M/S<:$$@8F\TTH$3?_18 CN+ MTW$1@%/M%!-;WV$ 8.@3SQW83C'IV9-1]GWC35O5GZE=YQ(D3X!Z)A3KW$W8 ME'C4T_=6"!<&KK'C #A*B#V4];VHQ:.";'Y72*;:9Y?
A(&5JC*U4@I'C)LIW MJ<'71"D6N@Y; C <+]^B@H'BHO6F%:6O,S=1 M4]?%.G/ 5Z!'<0F@5&4-E75]Q_[B46U_ M2EY>OBX.IOASPM#3PP (3J.J(P U51K"2 I ;[KA8%;T!F&
(Z0+G7=3@8E=@&9:1:?_,Y!UU\ MX)(AQ(4W7A4,'ZOZCZKM^BLWI;G\G:Z0KT4Q>-:]#86Z0I=I 5*>);%>A7 M",[/QEVC*VDN=-V\ %!3^\HW"A* M2GP5AE\3X[Z_JZ-T*1#8LC8
MP5X_&Z(N(R]Q>CH84('C^3T=#"C7]=S(+ 1VOEYJG*-2S%X7P7@Y<0;G$LB< MH+>B9P;8I>][?O\T9,)A' 2NUYN^">AB9Y (]M[JKJ)\I2_6 JS>U+(YQG=O MN\O[!WUE[;V_P=U
==#^!3/\!4$L#!!0 (#JB9UG\ MI,D64P, &$* 8 >&PO=V]R:W-H965T&ULK591,P M$/XK5D!HE;8E3=IT*VTDUA,! S"M#)Z]Y-(8'+O8;COX]9R=+'195B;82Q,[M]WUW]_EZOLE.JN^Z
##DMN1"3[W"F/78]W5:0$GUJ5R#P"^Y5"4UN%0K7Z\5 MT,R!2NZ'01#)67"2R9N[U(E$[DQG FX5$1ORI*JGQ? Y6[J];V[C2NV*HS= M\)/)FJY@">9Z?:EPY323?:R+(&8P0E$]63WM8Z[&0
MIQL0UH"P#1@\ HAJ0/14#X,:,'BJAV$-<*G[5>Y.N#DU-)DHN2/*6B.;?7'] M.S3JQ82MDZ51^)4ASB0S*;3D+*,&,K(T^, B,)K(G,QDB:57V)K8 GDO4ED" M.;H6=),QM.Z1HTNJT+@
PU+*>^2$7"_GY.AEC[PD3)#/A=QH*C(]\0U&:OWY M:1W51155^$A4$?D@D5B3A<@@Z\#/#^//#^!]5*B1*R;3Z2(\2+B$]2F)@F,2 M!N&@(Y[9T^%15SK_YWWQS][OB1$U-
1,YON@1OD]XY(JD]\J#U>7!!=:]8R*P MPV$)&7H[[CK]BG_0S6];XUBO:0I3#SUH4%OPDE?L&[86^T_MF?4=405>^S8 M[66S38*)OJW7 .\6\
[]:+!Y:G,1GCC04NY#IOXO"7<0YO^]!^WA.LP&HY&+>'\O3NS!+5RPXK& MKK81IFJ%S6XS#[UQ8T!K_Z(_GO4[]N_LEBPF" VC0 !@ !X;"]W;W)KG7A^;0T/<(N'BJZB_-1HC6^KHMRN9RL6G;W?
OELEEM MQ#9KWE4[47B WF?J]KT!/_R<53\^RJU6W*755]Z1;^L;Y<.%V/1"%6 M;2>1R9=‘<2V*HE.2_?CS*+HXK;-K^/S]=_ 6DWWBY,7=9(ZZKXK_YNMU<+H*%
MM1;WV;YH;ZJG7\1Q@_H.KJJBZ?];3T?665BK?=-6VV-CV8-M7AY>LZ]'(YXU M8.%$ WIL0-4&?*(!.S9@2@/J3C1PCPU=D/QMJWEM[ELUUY= M5V53%?DZ:\7:NFWEBQQG;6-5]W*I6GW95,5:U,W?
K/C/?=Y^L]Y\+K/].I?T M6\NV/M]&UIN?WEH_67EI_;ZI]DU6KIN+92M[UNDO5\=>?#ST@D[V8KN5X(}? MH_7'KV[)^K_6==%UC36A],'@.ZU6??#6G95COBLL#YE^=J6O;S.=GDKEPVB
MD5GT=WG(-_OZF])=0"A&>K=:[;?[HK?^W^U&U);T09Y0-MV1_BBL?U5R\PWR MB5G^1K3R5"2UXZPN_+!J)4BVUO)S\;-EG*DG88;/0TWVNNX$SH?LK(K5\+* M6NM./.1EUZ]NK.U$G5?K[N-(K-
Y9C/QL48=2:"0=5L#[%70GVL>KD%PL'Y\/ M"AWAA%$_&&.1CMG$XZ'#%;T8 /N.>$82W2,A"QT0W_I3H7A#X-^0D;6KJJML-X4\FSS M%AHA!PGOV7!UE.,-
)2*4B%$BT0G'"%..+00:N>2=7/*,+AW.S:O1N7GDVL)6 M*8V4I[V^PHYZ*.HD2$$K%.V)3*TYYB(RJ4HD(C%_G)16YT\4;L]O5J(\O&
MSJGO<_OJ,/,W_53ZYK>]%18'1R%'/42)2"=LPARBGNY1H00E4G15(P_]DX>^ MTJ$Z[L3G@8G3P.CI_V\:7=Q9MT?X_(SSHK(<<"U#&=
M(-2C:N6!ZL0HD:!$BO5E9%=XLBLTVG6=-1MKG3_F:S%1ZH>H22@1H42,$HE. MV%[/"7&0+&!13<09@I5S;JDKG1H7N;=B)XM?ZCD^481F#I!,$C"O6 B) NIZ:JD+@
&E))B82\BSV$I>&23^N2\1 MC\D9'NL,)Y[GAZK'.F=WG/Q3/89(A[BNYK$.RGT;!&&@>]JR#0>@QUYOP>,AJ MA/Z(1$&,$?"ED6)6M6A6M7A6M616M70NM?'8&<(H,>:6\Y+%4<,T5>!(A",Q MCB0
8C,>>IYZM*'#K&-F'/;O)F#X#D.0&RBNA8!E*'. M5#S)X4@*]6'NL,'$& D#41 M02 2C" Z.!%!=- 40>@0\.C9 >^,:QF@Q_2,F NZXZ=$'2 MD7^JQP H?7-<]42; F! 2<@G?FN@0\RCY$=$$&H,CR^-
(-J1:,JQ:,J):,J MI7.IC!1<\![2?5,\30'((0P_88!_"(Y ME_V #WNLYR;=8YV1U;-6$T< UWGL.NK/6C%($AZ&GNHQ M$SXU@H?\1\,?4CT;4^6+J^)9U9)9U=*YU,8WDPWIEIG3[5G5,]-S
MGSI;XB(S&.) 2,$S9_:'F M;/>2FIGA,0Y F*O.EA$N%.-(@B,IUIVQ:4.(8^80AU?,#]F.!+A2(PC"8#8 M- S46UY0;&S6D,J8.96]JF(^:AMO[88L&(&N(F*&22ABAD X8H9 ,&*>?GL MH8WNJ9]?
LUJ6P8U5B'O9T'GG2YWZ\"-8:&M=OUS'=5VU;;_NU&9+*VZP#Y M_7U5M=\7ND=#3H\S7?T?4$L#!!0 (#JB9UFI1CRELO0(L(8 M>&PO=V]R:W-H965T&ULK57?;YLP$/Y7+"9MK;0%
K3K,H+4 M)%3;0Z6H4;>':0\N7()5@ZEM0OO?[VP(2RL:15M?L.^X[[L?MN^B1LA[E0-H M\ECP4DV=7.MJXKHJS:&@:B0J*/'/6LB":A3EQE65!)I94,%=W_/.W8*RTHDC MJUO*.!*UYJR$I22J+@HJGV;
13-UQLY.<<,VN38*-XXJNH$5Z-MJ*5%R>Y:, M%5 J)DHB83UU+L>3)#3VUN '@T;M[8G)Y$Z(>R\SZ:.9P("#JDV#!27+-(BH9(8XUL9F.K;]%8+U::>[+2$O\RQ.EX+DHE M.,NHAHRL-
"YX";0B8HV22.]SP3.0Z@-)'FJFG\C);4GKC*U*3E94HG&.6B6 M4GY*/A&5HT;M%E:2:\8YW@<5N1J#-2[=M MLU@;FOQ)80*X%DX3"I:8D35=$4I@[V/ 5R"T[_MWX
MW/LZ5.^W)%N\)5GR1F3/3B;L3R8\Q!XGCR!3IL"\8"@J+IX B#+'141E>K,B M)_@PVR=Z.G1(+?^%Y3=C9AM[HW'D;O=K?X3-8L@F>&Z3#-F<]39M =R][E: MW-BQHD@JZE*W-
[;7]L/KTC;L% K9>#(?#^@?..G;:P?27OAV3UU1N&%:,PQI= M>:;/V'QE.WI:08Q^M8[H;%3VVV.TQJD,<# .'RT3C .^OD?_P%02P,$% M @ .)G6=:XE1/3!P \B ! @ !X;"]W;W)KA(RK+[MZ;L
)5$B%DC2\9M8#XO5'PM@?[M@KG>]_=:MA>C)2UTUW;]\6B*]:B MSKOW:B,:^&:EVCKOX6W[M.@VK#@EHVP]_\91^(DP'@!Q_]@/8=$#H M&,#W [B9Z*#,3.MCWN?
+ZU;M2*NMP9M^86)C1L-L9*.7\:%OX5L)X_KEG6HZ M5K.7'QM\FTIP>:2S,G7AX_DXI=+\@N1 M#?GG6FV[O"F[ZT4/>K371;'_[0_#;S/'V?D-]7TZXY\:DI1GH]??P#R.DV&' MR7Q@7H\.
=80$+$3UW/SZ<>^3P8VRY\<==L=4!7)D KEI5$SA[;=[+ MYFG8O+*7HKO"PC:X#7&W^F!?=9N\$# B-BVTUQ>SBD-PC2[7CR?3L2VHYSR MH]&9P.D/,(NT6WY'SACPY;O%>2E0C6%K
1IILKUU\7_NZ+6R[H&SD[BU=\ MC%?L7=!?ZTTN6QTOG2&>E"IWLJK>D95\@?R1=YV 0$(V(*I?BQ9"U^?-DWRL M!)H>AM^*3E-@OP54^.LTB\L_@H(#2%S >0@-J\5FTO_VL^P(0F MEH*
(\YA.=")6C/,,UYH>M:;^(Z2:N=EWE0!:$?$" ._03,H?*$R=2K$@H4*#\:X' ; MBJ9X)3H1X4=H[^EL/1F?1A.QHK%C8U(VRF1>F1=_AS+QTH@C<)!*V6U4EU2MOY\$8T4R])%O>
M%H7::C!#KA;R.0>*O--<1B<>V>(^K<"ZN"7: M&(/,&UI'U3;;LR@+J$/CR#$JA]Y]*X#=Y8$@)YA&U=HBFRS-*[9#:=B%C#IS0 M$7K43[T_3/G@R2(VQN9A8!$9-
>.N_#2COIQ=]R9F_Q5;TM4H4VP.0VB*)Y* M1.S"V 5D-I*.^4D'&MNM&)<;T\AL?LUI%IPJ$:-\V(78A#V)'(-D(.N8'W;#, M)UD-
56G#:TYY&D\CB=GQ,'$<;C9BCODQIYL84X%M6O4LH5,ECZ]HZ8^*MT&6 M1EDTY1UB!J5;X@KP2#SV5":P"K"VO6O)O^)/[=RH]L9- 8AD@.S()CV)Y@=3^&P.U9O)"#S$_"^5840 MI:FNAI4SG1?
46([-9O.-IG9MC9EQ"+9#[DA!YJ?@69A'O;A4!'/0!E!+*V87 MIZFC[VH;IMWUG9 T]DD+'%M MAQ&*[#NMX*$1;76?)1OT-*.B$0RDO(>65>A6"=+IW!IX,.U&G)=.= M$%.LM:(R-[.)(H!*M!J-
F_I=0<==P9V'FZ6.RH2/3.9^)M^1I?$LN,;H@$X$(6V:1=8%,F+(RQS M)F/0.9^(']:K41ATIIX*43^J MOE>U>;D6.3!!&\#W*Z7ZPQO \? YK#\'U!+ P04 " ZHF=9]<2S1D# M ">\@ &0
'AL+W=O[?,W;:4*2EJ%(3VW/. MG+$])[.M=5>^1B2XU5(3-6=IZHL:M?!#VZ#AE8UU6A /797ZQJ$H(TBK M-,^R9ZD6TB2+69R[=(N9;4E)@Y<.?*NU<'?GJ.QVGHR2_<1G6=44)M+%K!$5 MKI"^-
I>.1VG/4DJ-QDMKP.%FGBQ'9^>3$!\#ODG<^H-W')6LK;T*@[?F," M(%184& 0 +C!"U0$J+&,ZQUGTJ<,P,/W/?OK6#O7LA8>+ZSZ+DNJY\EI B5N M1*OHL]V^P5T]3P-?896/_[#M8O-Q
D7KR>H=F!5H::JGN-WMPP'@-/L'(-\! M\JB[2Q15OA0D%C-GM^!"-+.%EUAJ1+,X:<*AK,CQJF0<+;[4"!=6-\+0?._P%^ 1^LH=&*U-B^3<^92&]FGROYPZ_2KC"9@CC; !YED^. M\
(W[ZL:1;_S_ZN#G^$07.$[[Z'MT-)HN'#T;/ MLND1E9->Y>08^__X"CX?FFCXCZ6.0'@345I725%!TBP.^GE3WA&L,:X@-3 [N%$Q1F6R-I MV$>6>,,&T#"E*:&4?!)RW1+Z$Q:M9:N?7+=">2
($TAA([T*O,KUHZ2Y"MMRW M!KWG1+9L" *<51 (A^!98NA]57+K(.&?9J*=PWQU-#SR#DU31&3UK M)0UU]M'/]N:[[#SG3WCGW!^$Z3QH'#T&SX_&D"KG/#;D"VB0ZTML1^%E]K
M_H"@"P&\OK&6]H.0H/\D+7X#4$L#!!0 (#]B9UF9H*&XJP8 $L0 9 M >&PO=VJR:W-H965T493OQ!.W.2TQ2YW[Y M#IG+)VW^L!LA'/O:U,I>#3;.M1]'(UMN1,/M4+=*X.69
MFGJ4)7_NS.7%_JK:NE$G>&V6W3BKDD0S/AW)W/0JR3&P_5.^B?O.WQ9O+XU^8H:H(8T6WE7/#>.DHJ0LG,%7"3YW MO0C)8'K%%G*MY$J67#DV+TN]54ZJ-;O3M2REL)?L M5ZW+;2CI1L5(K"
[**TV8E%5>EY#6S#@=H M<6?9AC*MA1",<2HY09T4GEQI@*U0%^XC=]W:CLD:(2MH7@ME#"\KI_INVA= MX'4PYT%Y]OO28\F'>2,,//(C>__C#+,N2BX<%^\M\?N=WZ<4'[\.?,1LVU-M*
M>&6=<5X/[6]#)!A7L ?'B^W2RDIR@V -V;RNP>V$*7=D.W:B1ZTIRSURX< (M)FJ)]N?!MVAO& B&['/P5K=2$=1!?\,5),)5LC'O; J^\@,)QR@3,Y=6_@$C^
M//:LTOI40\)BB*P!T^76&#I[35L))#52HA364D5AHC#.5ER:O;X7H:.TI-,+ M>V"':5&$2>4CWH5Y0QINE,#YP))4DG/F=0D&?-81"K$'B=669(# Z8"(\(5++* M/+H3:.ZE8NP9'L*/'>'7)TLVG2"?
%*4=VSDD:R*I4%PT9W:.G);H-$J=B:\M M9I/8V[R2MH2+SX*;H;?2&*#U+7OM&*,,Z^/X3E'LO-M@?=_64AH.P[4RN@G% MT&7_9,*Y PW^D-(AP^ACJZT!ESF4%=-
QA$<<2_M/"U55=%1#:ZT=@B?Z%NH M][F7N9\KM86P+Z+5!@6BR*:&G?VM#QO%JTMK'X]#?#):85UVEJ!7?M./@0IS M) _]\:DW^H 3L*$J;E T-QH_ ; <:G^:+FQXQI+5;:)XO'KRXLV0:H[K6OIJ#
MS23J_3V:LV39+/DQMKP.%9+"'1M,S0B-BC[A3 M2@(V4N>14C]CT+0!.&NX/@.B(_=UT,.:-HJY]Z$!WJ6S8=:?H+A\P0OK?*$J M*UX??%:/T*31S+L5S8$.&78ML-(UKGX^'_#Q9!5V'-C0[KUUD*W_?
Q.NY(MFO!1G\T\]2=Y](4__=JH#WEMHW=1FIW'Q?B<5D42IWD>(9$2'5*QM4:W1VDZ MB_\B=+\)X5X^A>.^2XMSM&^SIP9\4TGLY(3C8]C\^G,^3(#VKJLDA^MW M&R/$T77H&
(&BWP!4;WWW\? AV*]NQ%HJ1;H[:(#YTR3.9CD611HGZ12+61[G MTQD6^33.)M-H7J'YJ>BB-![/BF@RB\>3/!K':5(0\:3(HM\-\.%,KU8V>H_X M(< ?HO?
3."^FM,@*1*B@%8([F4ZP@LEDQTUOQR2/QPEI39,LSO+\Q!%"C+!N M!;6#QLW"8]0M0D#7+/:+Y$M9XQ QU"07K!;?QJ&'1'[1S[QVS]3::\,;NV>K MJVR$471[0"P!CA7A%>&BZ;12SW2(V RU,-
=65M&]Z ='"T;@Z%A-_[KSJ!6 M2]^!WJPHZ$2E=@W:-7G9N8'CC2PW?I)TP[\!K"7P]!J&YXNG24'=P("'IA! M;4O<^PN0";\3W#:FQ/N#Y F@("=_*X&T JPE=38@!0[_U#=KP)F1.UC$'#G
M5;A/3N.^@Y]XN-=04BR-/$K;NW28'H'KR^^3X2SJOK\(R:DGP>C@@8?" M6?MG+&$12B:\]?K3_J4\#P_$/7EX9O_*#5 #)2Y68$V&T_& F?!T#1NG6_]< M7&J'*O7+#5[[PA !OM/@WFU(0?__@^O_
E!+ P04 " ZHF=9%9$6(HL(M !?&0 &0 'AL+W=OTDYM,G-Y]N+D/$ E.),$ X"6U5]_SP(D14JT M$W?2+S8)B[U=D%=+E5^MYLA+#L,4MS6%D;7EP5?BSMA?R\^:KR-
&BF)S$1NI,J9%JNKPTIT3N* M?TFQ-:UG1I8LE;JGE_?)U6!,"HE4Q)8DJO3?,K&;J\%\P!*QXF5J/ZGM+Z*RYXSDQ2HU[B_;>MKI;,# B MTEB55ON-G);ON.77EUIMF29J2*,'9ZKC MAG(RIZ#
<68VO$GSV^A]*)5N9IHSG"7N?6YZOY3(5YG)D(9UH1G$EZ=9+BIZ0 MM& ?5&XWAOV4)R+I\H^@5:-:5*MV&STK\$X4(9N.ARP:1Z?/R)LVIDZ=O.D+ M367_N5D:JY$?_^VSV@L][1=*-
?/&%#P65P,4A1'Z00RN7_TPF8TOGE'YM%'Y M]#GI+XK.\Y*F8?"D_:E4F#0D@$*PMBL!LM!'M7:M*"Q/F%S>.DH)QDOY:Y M:#)JZ*@J1"H?#$E '8W0L;Q+R0EJ?
R#^[AR+"M(!>:6KHA\49EPIOSU5!4ZQ01$7-C M22"\;;5^!I":-A;"R0%=+% M?9\F^Y1S9B%1G25N$W#'7.L=T7@Q(;LQL %N!QQW0POO*$T[YRI_#4=M]OG; MLC+><+WVZIQ,IN-P ;1-
4XH4):BD#@20*&/K,XS"W.(6C^B2AMCS.G6,2F7" M+?8U*EP9&1@'E.(DV]/5%< ?:HZOYPLPM-&58H0B;S)D PM:Z5(3N91F$4 M'-)]@-=3,N4M+.0MZLDV#N2>H>FOA'(-/A:\M%''LN5C-
MUB%I1]"E_*C70AKWB67'!;E9D9HMC%LZ..'Y1.Q6F #]KHDTL2JQE1,23?@6V,0B@?I9P]%^%W<'SV,T.L'O+"6L.@?:[MRQJROSKQ<\3;BM'+N3X P.P;AP"5=G7,OV= G))Q*;=O4:=L&9IY1B'W
[586-?5!^[Q(35)/U"9WFP9;[GR!/+IMTAV+?@Q>L_F/ M%T2,TP'@:-A;C#35$,3+1&A?'DOX',&7YIXTK+)^;[(ORF]3/.AV]Q8T:$'' M+, -=G;9@XW+?,4?E'9#%?R:K_THSI3: /\?JL:>,B&=R*NL&?
BL&?*_O9[>!>R!(IP;;Q/56E :_[^ M)CC&JN!(0O#/DMW=RSRHVW1P$CCMH@L\+8:GIXN@O]NTS:=H,8QFDZ"OM58D+!K.S\^"PU;:2)@-9]-3 M/Z2_SQ^0&-ZMG80/SN=.2/5OG_I!-(%JXV
Z&RZFB^"S M22(Q;#^?P,#Q%< M>3Z;LYLX+K/2=:2@9QSB#H2. "R.>E/13[MTU3K$$7E1-<(+(7+7J>HV(0* M4U3'J)8-VXW(ZQ;!UBX@3*VKMU0I?E!'CR^Q"GK8JGA#LR6(*8(!+?Z-
",*J5(I27B#8UQ5L#D6RKP&#NR\EQJR]YZMK61E MNFEU_VX/PE[!WB5/&$^0M6.%LF0.[YP-Z*2)Z>$]4O79LNB:K3=SN1A9^9 M6H9U!AR#+5&QF (TQA;B\A/-LN[?
^]$E58;.%&XL:>)>'_=:WXU1L72;-H?I M]@2+LU7:\;.?8H/^*?;ID<$[UY#1L56Z&@$X10"6R.QH(GKF4-9*JSU_R^66 MGQIJ6?VSW#%KT^X.*K^9A]QPU#-AU3<2I4,/9,:T6QVH_-A%3-UY?,%V D-
6V'>5.FI=>J.-K]W5OF$\NO[^ MNUEM?CVX\9?F>W+_T\.'*JRI6(%U')Z?#3#*N^M_V)5X:[0E\I:E;E'C ,8 M_HD WU<*;:-ZROV:WU2N_P)02P,$% @ .)G69_ZF0(G!@ #@\ !D M !X;"]W;W)K&UL?
5=;;]LV%'[7KR#>*U7;Z\'9B-++Y7%3G!SY<_NSC!)+V['1.\)ODNQL&MK1IY,M?Y!F_%]2 A M@X02N2,)'#]/XDXH18)@QL].YF"EDAC7U[WT3]YW^#+E5MQI]8\LW/QZ<#Y@
MA2AY]]R#7OPA.G].2%ZNE?7_V2+0IJ<#EK?6Z:ICA@65K,,O?^YP6&,X3W8P M91U#YNT.BKR5'[GC-U=&+Y@A:DBCA7?5<\,X65-0'IW!5PD^= _-13-W5R$$2 M[4=YQW4;N+(=7+^Q+
[IV<\M^KPM1;/*/8,*C*PWXS;;*_!1-#$[3H8L2[+Q M'GG'*[>.O;SC/6ZQ?R=3ZPSB_M\V#X. \78!5 L7MN&YN!X@V:TP3V)P\^%= M>II<[C%OO#)OO$_Z3M3W^UNS/MA8L'7L LR%S
M<\'N=-7P>LE (<#!9.TTXS6;@ =1P[)@#\(Z[K!Y(_.01'QX=YYER>7KC_XX MO3Q"KKHYL^))&*Y8*6M>YQ(K65LG74ME9QFW3)%"8[W&6U[_8+J,8(61.1^R
MO^))/"0J7B")46,"I6A)=1NR!9SF'<\97[/9]#:3A5F2GK\Q/F;?R/ 7+C5& M/\E"6(9>QC@[&"=)5$FE]#L HHHI#7A*GDLEW=+K M5)DK">RH@GK9YD/6-Y M$-X3#YG@,-/CP8,P70(1^+$4W-
B8W6I\ZL@E;)CBF$(BR!W&G??F\>NGAR%K M5 LT4.5F)FO?]%%#9 M\'6?*L%:BD80]PJBB!L KZS>U+I'"P4.31"92@FV56@(&J_!4AI=L21.ST[>
M,R1C$A\G[WLE;=V2RD8;WZX!'YTZ[9!0(8%@1^^0I8\U:11EB08?(KXMB!7) M^P7O0?NSY08T:NDSE"L51.$+R%HL(P0#[9P"3(?T5[?0WTGAO659# >*\A A M65E*@R!2I+VS)W&R\=D*
(%A054]#GU*WAO($E*4LL?(IPGCINK@D2EOB).=!?%S/MY"E2#YBCGC:3(8P#FU"]8;QEJ%Y.VWI"WPSLC?K82$=WHAD@[M0LO+XGLSN]:.B><DP/3K,CE[1O5T=DWWN _*^$0/ K7AL^(;
MFH2-WB34+Y!X1T8"(5\T_.C@^/=G8GJ]OOP-+PC7*TCZ),7!Z%T-_0;%78F^ M-6#G;(D.SC;,2+-DF]Z'%3_=&WS)!#GBN?%5L'Y%.(LCP!3M2K_M00U)F;?& M^&FZV:BWYL^AC 6&^Q3]K_(-
K17]E*C%LV-IQBI_D3SJ.@(*Z6#=/6_(0;8& M))!Z=^\95YA[G;JIUU28"MI.JRBN;LL@NSQ:VV_A-%#ME?)BTRS W3 BQ2D MLLNY,4LB>.*J775S0@>.E/0X"?
7732#6W6TZE/@4]1T*=AB:B,=56MMZ2W)M M0X\]2..33=!>=IY@1T0W_31"A9N5WC5SPFW,B(BZ8^= ;RZFB;'V%C=.- M?_%,M+ *0P3X7FKM^@TI6#V!;_X'4$L#!!0 (#]B9UG4#"?' M>@0
$H* 9 >&PO=V:R-W+H965T4MM TJY8@68+DK3#,.P#+9\MHA*ID72<]-?OCK(=)TV- M](OXHGL>WMW#(SG9:/!5U@"W.6-LM-![5QW.AK9JH96V*'N0.&?I3:M<#@T MJY'M#(B%![7-B$=1-
FJ%5(/9Q,]=FME$KUTC%5P:9M=M*\S].31Z,QW$@]W$ ME5S5CB9<DG5G -[G-W:7 TVK,L9 O*2JV8@>5TCHH!FP!2[%NW)7>_ [;>,;$5^G&^B_;]+8Q&E=KZW2[!:,'K51] M*^ZV>3@ %-$/ 'P+X-
[O?B'OY7OAQ&QB](89LD8VZOA0/1]=DXI$N78&_TK$ MN=DGP)#L9.20BV9&U19WWN/X#W EN]#*U9;]IA:P>(P?H0[1_C.D7-^E/ :
MNB%+HI#QB*=^>))]8(GG2XX&QOXYFUMG4/M_GXNQITB?IZ!Z.+6=]& ZP UO MP=S"8/;Z59Q%;X\XF.X=3(^Q'\G\<=QX&&QC.[-,+]F0W=3 *MUV6H%R?JXA M P9W6+K8;L $Y8M=8,U:-
DOGX?70[; D3"62<5;)TB=!$1(UAA6%45I06.,PRL;8P?R-\X)= MK[NN 3SZ"%T)6[,E"H=*]8=P?QXVPF'NG>[I+=N@PB\5^>4:/BCD_'RA"8ESX'V4ZTE\+")).)]6_#@ZGLEF9X[
MO)XP2DP#W%6U4"O 1)FG$:!A(U<^P3Z8-"SCM.\DX_CGJ!^Y*928U,\+SBZ$ M6QN_)*@]V*)Y1(D MW%?TZU<%C_G;OBR"LL"]DB&@Q!WS":P]93O/,(JFA:TX4>0\R)"Q+Z7.2-P7 M'175-
DWW5%!%&"440QGR,J:%V3L\#X6Z9S55Q6(A*?7[4CQ,,>;])!K&>+SC [N]Q8P, 2*L4BS5JZ_ZO>S M^X?26?\^>##O7UD7F%BI+"9BB=!HF(\'_>&W&SC=^=?"7#M\>_ANC8\],&2 M_Y=:N]V
%M@_'V?_ U!+ P04 " ZHF=9S*\MGP# !Y" &0 'AL M+W=O9*<-/OUH^C$30]I=@/V$HL2OX^D2(J9;JU[M\B5B@:.=*&S]+RA#JZS3U>8F5\ -;HZ&3PKI*!!+=.O6U0R$95.DT&PXOTTHH
MD\RGO'?OYE/;!*T,WCOP354)M[M!;>S9)0<-A[4N@QQ(YU/:['&1PR_U?>. MI+1CD:I"XY4UX+*8)8O1]B%> PV?YJF@2CC09KO MX3?GY!S[O^?A//QRT'L=Z5?]9V5R6R'42$U8"H>G-
Y4'VJF;@)+K6P(U2R@1 MMES1*"_$!ATU*)BF6A',%A%0D183>*!>]T$8J4(I#SQ/+CCE&'\U$H'>)%%6NZ4\-8VD"%&9#C/U0G$'-#$[EN(GWA;,6Q MYT+GC1;\6!+1F>RL,!>-

QQZA=BV;H)Q<'/(Q@%NU49*\]_#%P&=?+@3 M.U@T:WK4VBB^VDT;%TL/6#P@%SI&W[]]=9:./G]ZR>^KI28_&085NS4,O=GEC0CL9 MNMUNKB[: CC3'7#KI6"+;FX;*R@485+TOZ;X N M*M!Y8:EA]T(TT/W;F\\#4$L#!!0 (#JB9UDV^'A3%@@ *(5 9 M>&PO=V]R:W-I965TU@!A-,VMD/B_U 2]<6MY*HDE0<[Z^?O">>^Z3 ME[I::?/%ID1./.=98:]
[J7/EQ6!@XY1R:8]U207>++3)I<.M60YL:4@F7BC/ M!N/A\'202U7T;J[\LP=SZ->\^ WM4P=/QC< M7)5R28_D/I#%B51.156Z4(86ESW;D<7=U->[Q?\KFAE.]>"+9EK_85O
M/B;7O2$3HHQBQP2/T]T3UG&0*#QM<;LM2I9L'O=H' PML.6N;1TK[.]\2E MU[WSGDAH(:O, ;97?Z/:GÁ/&BW5F_7^Q"FNG)ST15];IO!8&@UP5X5<^UW[H
M")P/]PB,:X&QYQT4>9;OI9,W5T:OA.'50.,+;ZJ?!CE5<% >G<%;!3EW\T$J M(WZ7645"%HGXX6NEW%I\+)[(.OC>V:N!@QI>/(AKR+L .=X#.1._Z,*E5OQ0 M))2\E!^ 7LMQW'"\&
[*^$CEL9@,^V(\'$]?P9NT-D\\WN2OVBS^<3NWSB!C M_KG+_(^W8W.571A2QG3=0]E8LD\4>_F[9O1Z?#R%>[3EOOT-?2_%J_7(<^. MH^][I+/B4THBEL:L5;$43_Z17HB%*F01*YD)5'Q/
LTVN>E7(>'96GTLT(MDA4+9N356Y%4%#DM'\C9 M5!ÓWSI'}2]7SIG]?7=PT7?M%F2X =0X]O&4* ;'ERFT,X6R+!6.5[>Q(S3 XBRW,"RB+ MP@5)&0DNS*209B')'^*>FJ:,.1WN4SC4S]91FZT3V21-G*RK)VY
M=B#O#$QB89SSN=?:-'.V MLY=4H>;Q$#,I;NU3]3N7AD8E:,$^VY_&K[XTPTU(65>NB:\32.6OE3N2L [%.MW">>'I(CGM)X(*@QY_DTT[1!3=@NB4E&*D!@WS-#2CV G!X8!DOEFF^SR!,V
MH>;A_^2"3KM'UX4^N8@>6YYN3O)280(,BWS')&N*8UE#2MFF"VT#+G^&P\U M#.]23C$H<@CA3ZDY^C)$KAG@4:U@^6&%]D7OI=D3M7%;\)1/\7!U9(|"JE"> MF;MR@@]<20\RA?
%,#!483@8IUMTTZA(7"8>)^]]FSNNGSR5VZ:%$SSU598> M_YU+:\K!X^C24'5!BD[XR>EMPEX7[!#,6.5UKX4)H^]6U O"74JT[C%UQ@ M\0E#8-%06GN288+)D2/!9CJ&!5<8%X+AX>WQ?
-1AM/;8\C12$OEXH:>=DE*8 M,]PL\C_JKG]SHN24 &I9H:3[.8+5:1/,LN'Q[/&(68-'[*.^C.'|%MF<'# MI-"R]*]^K6%>PH*S_CVXPO6X_5ZYEPF_=NB^1B995[%IG9MM?_WU_=5UVV"A M*P--<6_]
+H@[J 3-<=ENDA#EUP:O5R#,/3M9BW&;#:U9F!_/C?Z049OLZ5@SI.F,%59VC/T(=Y*YK M(]\!)IR4MI:)5>^=.E MJ#)#1&O.'<]TP&:)QKW?6X[Z'T
+]U+GUV7!HXY1R:0=Z307<66]32X='LQK:M2&9^$-Y-IR,1D?# M7*JB=WGNUSZ;RW-=NDP5]-D(6^:Y-+MKRO3VHC?NU0NW:I4Z7AA>5GJ_EBN[(M_:;^:/
T;*0D*]?"*ET(0\N+WM7XI'K&^_V&WQ5M;>M>,)*%UO?\\#&YZ(W8 M(,HH=BQ!XK*A&\HR%@0SOE8R>XU*/MB^KZ7_Y+$#RT):NM'9?U3BTHO>24\D MM)1EYF[U]F>]\,Q97JPSZW_%-NR='?
5$7%JG\^HP+,A5$:[RH>*A=>!D],R! M275@XNT.BKR5'Z23E^=&;X7AW9#&-QZJ/PWC5,%.N7,&_RJ<GCW,*YD7@=9DV=DGHI/NG"I%3\6"27=\T/8 MUQ@YJ8V\GKPH\([6 S$=]<5D-)F]
(&_:@)YZ>=-_#%K\]VIAG4',`$(?Q__M.RR>\^C,KF5,%STDBB6S#=[E]^-CT;O7S!^QA=0_>TGZ/_38RS)/!]$W<'*K M[+WX) LD*]+2B5\?7?)/*J&7XC?+N]M2QJD2>EL5.*^OH8:TM)<)I$9-Q
MJ]?"0""TX<)GET;G8J%=*I2S8E%BD:P5]#]&<@8'NRC6A@F?HB4U]+!8"[OKJ0%*4C![P[M84JZ6*F>F^/UJ#)89B&9%^50Y[M(Y#3]E
JG8\+]J+B*;UA#S:C_$*3=UV\H)K6&9X08RUWMI&7(]^%:)-1E M40=@+&U:D68#A(W.2H]_FZH8_^%@0D"#THO8!=\-W6=_/UW)Y(Q\7O[.F86 M6U):)4(%/U'()P3#-UG!J;SH%[:NGSG0'5
>4(!D(CFAPF.LF E>1A!$S^RK M:+.=+#*421>,/:1RH0U*&"P$&SE_5F?JP9NX644$0.D:;K:N+Q ME_9)3K1H#0QR'B>)L"X$\8X7FA.,JT#\^+!N6&X7@LYVKR#7&ZJ"^PMDQS%, MS)1-
(Y>]EH'=8-lG(SQ]TFT6[GFC .QIJD8W2T^I5MEA=N.H]5NL">N)2HA MJU:%=P>D>I\MF>XTT*V*C E5Q$?4DNB@)6LB"WD\ 8_M<2H+D(61+W*=&G:OZ[1ZH"1(:L(%Q!FO-%-+JF-
3K@P%/E%M78J1<^[VE)B M0C#9CL46NBJXP:R!^% :7N>>CXI6(AO: ;"E5@YY]%7^!J1[:GS!TTA!YHSM M@!*.A;=I26A!;1BUNOH:1/N*R2JSM=2 N?NH ?8OT_\&RJFO24'XC/-;2WD
M>*M4(,3@,FTP,[$;KN*XS,N0>;]BJ_%^,)3R1+RAZ&.!\ SQ;IZ/GT,A68C5Q MR64BEPD-?3)LV)#B8!$[% I5 /+V@AZ<<%OBW,K]LJN#*I M*J#?' VFF-VSC*D[" NV2ZPD9;#W@,_
L(\MC,*.\@6XK.=A'P$? "^LCOW] MM&M>*A-D;U.U MMF=1%_DO.I@0/8V'Z$DL1-T.?(=&(GY /&$,C*XC8:5*ZC"KQE].UNA-=-2? MS$]P/>F?SNS0=0! MM;5[I]NNU[TKJ-'T*%9]-_]
[F@;151.R_^+2_997W\$OL5X5ZG^AR#UK)[2T M?!Q]2=$,.R_&T:\Q4W97.MY\)/1W \:'@?__NZI"[E=;\?]R7@M334YFY3](V3"#A:\VS6KS MS>LJ?.K9:P\?S#Y) Z169+3$T='@>-Y# ?4?
H<*#TVO_X0?OU$[G_C8E-$/# M&_ #_4FM7//""YDO@Y5]02P,$% @ J)G69?J&&="0 =Q8 !D !X M;"]W;W)K&ULS5C;;MM($GWOKRAXC, !&E9?2#:9 MBP"'DJW)#I(QXF3W8;$/-
-6RB%!L+4GYDJ_?4TU)EAW9F9<%YH5JDMW55:?. MJ6KQS4WHOO5S[P>Z731M__9@/@S+5Y-)7\W]HNR/P]*W>#,+W:(<<-M=3?IE MY\MI7+1H)D:I;+(HZ_;@Y$U\=MZ=O
FKH:E;?]Y1OUHLRN[NG6_"S=L#?;!Y M\+F^F@_\8'+R9EE>^0L_?%V=-[B;;*U,ZX5O^SJTU/G9VX-3_>I=PO/CA'_6 M_J;?&1-';#=DA?NCC>6
M_Q9C1RR79>_/0O.O>CK,WQ[D!S3UlW+5#)_#S6]^'4_*]JK0]/%*-^-?*F"S?4\6Q8XT$, M-:Z&5&LC[T8CY@DC!7T, M[3#OZ7T[]=.'ZR=P:.N5V7CUSCQK\(OC\DJ24:9Y!E[=ANEC?:LGX^2_GUZ
MV0\=6/&??0&/]I+]E@IK_IE6?FW!Y!"'[[MK?W#RXA>=J=?/>)MLO4V>L_YG M<_*LD?TN:G4L]F'Q9>[I+"R697L'I2U#-_3XO?;MRM.L"PMJ85WTX\I>4A6@ MRGZHVRL*,ZHQN^?
9=.7#55;UZ<)W=57"QD=4 MC*9LIW0VK]M2T@5*QMR7_4"G?5U.SLNJGM75^CG]'E!R)/VCA(^2W\ZE"5Z M42Z6K^ETQA;IO NS>B@OZ2$8>[NCR;K,SE3UD.O@.ZO%36H&B'7V]H+^?GIY3
MC7==S:XONQI5J6[BTN$>C^BW>]T3N+V.ZS%S(HC7X8& \)?T92P#)T]>6* M,95T QCFV$'LL[9Q:OG ZX7'^HIBPMH!W@) 7HT]C:=++J&2_&W5K*:^]IW M
T#$)$17K=-7SF_,WR[9#UAX[BV531\VM@!P'YG9E S.$/8FRM Z:L6U/IHKI\A[S4J/C\(, MD'#@]0[!!U_-V]"$JSM)#'W9(7&\> I6-V')F9+Q 2CRS4?>\UV_6BZ;"#EB MG*W:V&AZ:L,
,U7H$#V50\S_)M\-6XR@H2%58=4.NU1B->W,1O2=']Q^4"\]$ M'N8!8"/Y%7@V\N-3 '"&8OCZ-5V,W94M7=17;60]CV]W^O\QR]L=V0M_738K-M-K' 9;^B _TE;]7^-HG;H)(4[N&!&*/1(XIO1+B
X=5WSB2O_,^Z.OQQ?'- 529=>/P*$8(%7]R]BM^6+O M1V+=!\2F\-,A.2=UD6!0:)DYC8&Q>)0IC*Q2,LD*L;\;4%K(5*>4Y=(EEK0K M9&$T-
E+2:B<>MA216JF,$DY)8U*A'1853AB3R32S(K822AQ>&L)46Q2D:2)5 MDI),.YEG3NST'DI2:92FS$JG>":LYG A=]+I0NSK2#:7J7.4*MC,21N-?1/2 M28((E?@M@&>_XS+Y4M8W<,7"$4N5:9);R-
MKC8PKJNC 0HY'1F7 MT$NR4N<9,.C%ES" 8YNI%B$4148)_# 16?)[??<=)X-KW M0Y0$(&Q7.QR*5AW+X$B-]%1+YRPE!>*$!T JY6@LS%DS&E@[:,N(ZUDKN\ M(G-
P2R8N6WOV>#=R\!TA9TJRN?:F%V-+=--,.)0),!:)RF/@(IS!B,-])%' M.XZ3'-L46L!?P47MOB6?[=2C_ROY!5->1,K?C ;07ZH+X GV:B!6* 'T7>X$9*/2Q[PG4!]TPT8&2K1&%LKR)KHP:]+# M"- "$V4&-
L ($QN\4];N4EY@ C@N="$3O+%@0%X() M2V4OX%'M88GD9WSB-W MS)>8NL=D1S11DYS83)A4XC^D ">UR;=4WVTEPJ72)DX4*32<0\L9:PHE,SR MY"BF.4K VXP%BMUC ( ]:\^@'^C[P M\
(B%JN."& 8/ "G8BI&5F4TQ&'6PKUD*9^+6!9+BE# ZYS(3)#M?

6UJBIQ]SSXG$CJG8TF]B]6S6;R)6I]Q9N%=.KIA'J^SG433BSA'LRG[E;A:KQ#650-M+]2+5-03$=G_NEY3.?M@<\5 MK/7>G%$D-SO/)C[_T P7!',!Q"GUW(II,MM$8S63!+EWU\
MQ%>GX1C50:#C5!]*8/F!E]IZ@=X+6X,")C0K9(V/%-7PZ>3^A"UP)91F57/^0$I#WRFO!/LS?[L0 E3M>@YW_31 MQ#0.G*O6X'5]P]"PQZR12U57I@+M!+'C4^1IY@2IYSQ((^IGKE\[J4O0&);G
M>F%*846N%TM()#R..DJB0?.B7U=DS#.,P7@KN0\UT%VV!"_/#?A)$_]I'!\#DS: M35(^)_X)]-X4*8WPJR4?3I/Q?'ZZ3T=4^0@X'%%'GIY\6I_K4#^*#4*1[.C> M/T"^D9V_)Y;^-
>?ISJV05U1+4A\NL# %LB(M.;'[%T MDV!-0970F01%AGNI@KTU.8+$6<'1O2BP*CD!MX7SS\,1*O2OO>M3MF6&"5=+I$;%*.%.C(A]O>]4A0++NJ'9MKND[U:W4]0**(7-
YYA]-M_WBO56D P;DATUBA5ZWINY;=[]IG.^M;G;?C?<-X@]R]5F.Z"C3U3A(L1:IO MPOJ%D9UM?.,28!MEIR7VK:#H 'XOI#3;!3G8=<*S_P%02P,$% @ .J)G M62+1A!1H! T@P !D
!X,"]W:W)K&ULO5== M,^(X%'W/K[RU:A(4^Q^?X'E_&)K1*E/W0GHS5=P3.H+ ^M'@:.N@]@&7#)QHOS5]J_9%NNC?HVB0NI\JP* M1@89XV5+?U3GT H8N$<"_"K-
[S+C0S+&ZKH9"3R+1%Z.:+ICI%JHI$G@875^G2[FF,8QMO"\2Q ;LR<G> > M-MS#4^B3:RD!"6K>]XS.6

@,I"P(015KRM/_)$\2%$(ROR)1*)@\I M.KGG844O"9!EGN+MULC*F(68::Z(TI.:QL;02!@(*N)DAQ$")W.))[\7DK:$
M9"TA+00!"1"YEH(.?IR\7Q!%DB"'"DD8MQ'YD(@H,Y=6.\F*H(449',0VD>6 M]I%U#QM(B5>X7#&UO&N:&K=,DYYS&A:$SUOL43X&94) 70.\C.6T4(T/2V?
M[:UDG5G^T.D%0^Q_##P/?_J5:^:O &!2+I2D66S,^-HPJ)TI&'1Q$6.WQN\ M&=VS)>B00F XD!COH':P;);5;1@XPV%8-S-J:6.(9 M,E2Z-_EFM_U#I.;G5NTL/5IY\@P>&^:D?&H0
MO&?:+B9+4Z!F>;;F?&<.M7\E& _!D>S]5&\[N]Z8FF+\/(45X[PL4ZF!0-O__M0GFA2>E,5.G&CNNXO9YU':L"729 %8+K4K?&L,KN>*N\7F#YF#O/>J:ZR&[# MXY1*H?
]E[COX%B,=;MZM>^H*&';@E.62)!+!'\,TNTO#UK M>_N0)4Y0]1[G/SYR"?^U[#=WMNQ&(79GQY@>8[.0!5AR.]8CW95>,.8DCM9?3M^S+!'U(0?=_J'/)"M_7.S$*LS&M:
(J&"J_+)V7QM'NS7Y3MUQ[O\[3]0@<&PO=V]R:W-H965T,(;+$L+1#3^ MVF#Z;4CKN#_?HM^ZW"F7!=-X(\O?>6:*L3_P(<.O0!^!1^E,(6&=R+#[-_(*(MVVC+=A:=!)QC?0%Q MMP-
1-^]=P(O;I&.'%__W/(^8+K11))X_C^7?P/>.P!N&&NJ:I3CVJ6,TJB?T M)V!>A9?=ZQ/D>RWYWBGTR2WC"KZP"&*^HZ=%@M4#5BI*0TXTE=);8NQ,&J30&
M*I@AA#6KX1>8;HW&NU=8,YX!/M'-5F!$*'DKY;WV+CM1,]!QT+E*DE,HGZT# ME8GFFO:[*D?7-(L[_@\)Z26M%)+3DKM79[35]36TU7J=ELH$Y)Y4H86S(Z M#UJMJA55#C-H6-
E35UC8KS@=P0>I}3'UG8[>"DT?*LT=/[;4TO80"T>-_32U M"V]:61>+]BQ]T.#,6L])#*E<"OXWN9+Q)6\;94]7WF.A$ ^^@-XGRNS0YW>S?LK$2.0L[41AZY$0-.TF8-&,WIK'72?
KQ]W6@ FQZCTJ0 M*UG]4#F)M)'4=]FL\/^O1A,7YH8XVJ;?=>V/UJG):],,'1#4;]^]!.9),T8 MV>[L=Z{BGANC[_!8]P5[/^<*U=)=030X;3;_Z=;:WG*FS<]]M[VY(GUDBC+5
M4&).KMV+/O6-;JX=S<+(VOWJ%]+0Q<%-"[JHH;(;Z'TNI=DN;(#V[C?Y!U!+ M P04 " ZHF=949L29%$' #8$0 &0 'AL+W=OO;&B-@0TTK/[^R-@&'$\6DUUD)H@SNX?%'BBI M;1&12
U)VZ^93.\^YXY^7BZ]I M',VI;O5J/&ZG\[PLVO-ZE2N\N:N;9=AMKD?MZLf%[-^TG(QUE+Z\;(HJ]!'5 M1?_L?7-U4:-"15GE]PUOU\MET7QYG1?UX^5(C;8//I3W\XX>C*\N5L5]OLW=
M;ZOW#>[&.R^SO7:T_A^P+_*_-CNV9QV.JGK3W3S=G8Y MDA107N1I1QX*_#SDF[Q8D".$\?O&YVBW)$W_]{O'7N9%&V^J1?_+F?=_M_'(41WR6[XKUHOM0/_Z<-
MQY&]:+]K^RA^'L9[I+CC;ZNAP)2ITX%9)';LXMQAQ5HW'BZ\?9Z*9?\);XN[KJYBU_ M4\WR[.G\,2+;A:>WX;W61QW>Y M4Y-U)P+;4]XL_LMFMZ?^9/;/<_UY.V:P"/
M_Q[:\.#/'O9'E'G5KHHOAR!$VUN'O+HZH>_*2]_/!*MW45KECWT_+2]+HFEY M6?%N7[_;HIJU9WVAZ&*^6NR7-;_]5%;L>IF;5D5S!DAM61"]T=4P$34F!:>^&\8?\H5D7%;L65
MTL)$N4TCKY&5AFMD(?)3'2P_XT:HZ)&#R#[67:'@VZ$&FTC)"]=IK.FKJ["DVVZ' MG3"+7"OKRS)60M"P%+*/.IK!MA'++),40+Q">^?D1 KH=_=U1\FSEX@9<:,K) MFO3B$
6/>CDL$H=<_U^9R8B/K.?C5^L ,Y43,1(AE1<>%3GA%M@Q'H8'#(Q\ M@9<,Q0:U%,J9) ,T0@P,G);N.2DY^ 9.8"$-F3!:)&EH$97TAI%P@E*")L(# MJG!"K ,H#'[?&08 (RE83%&P-
XQL2)/#X(!L=UC"9$8(=& SE-KX?AUX[R2- M!6*T=.QMU670]>/Y,UK4-C/454+]H0@.Z(9$.?)"]/]U%Z?!L^ 5>EW2XF6HBL=S-1*A)?:"$VGC0O< MSH%(XK)XW#EIX:A1P'&M&(
ITU6$0* 9$)L2"?@.'D%5/F@3M/#=*\D B@P-< MY(B1KJET?A$"G<I4W[8"C) 4%" ,78FX)[CJD\,=6B&]Q=5)2" X ;TE47#R M>W)C^N:#8!M(X9)^!;B0-Y]2]+2 #Z%N; *84)4;UTC&.
(,HF1"")DB*"+ M1(P(P3BD#,@E%"MBM"5Q-?"K+?)K=@<^.&.T(F.@\ FUD FKP3'.< M+OM'(LY<)$FC%/H@\'@*W *@:!<-1GP#.Q4LP\H6D/3I63L)3"A%B$.[#+65 M4%L SB+V[P
.))&$):\)13X8*CT L NJ&_YX!Y\N=AM=4__6OPX?OGF*YK[LFKY(M]AJCP/:"2; MX3O"<-/5]_Z_^Z3NNGK9FX#1+#&O=P=V]R:W-H965T%%W%X>(8S33Z->YW0$9*ES*U#$-
@]R$M9E@X(:?R]QNRT M1[J-+\<;]%\;W]&7D3#R4I5_%&,[ZW72#HSE1"Q*>ZN6'^7:G\CAY:HT30O+ ME2UC'<@7QJIQ1D95$6]ZL7C^AY>;$C#/1OH>@-
M>*\,:EA^$%;TNUHM03MK M1'.#QM5F-Y(K:A>4H=6X6N ^V[^5QNI%;A>Z]*=P?"=&I30GW< BMK,(\C7. MQ0]'[L'}X%K5=F;@]A[+\?;^ #FUQ.B&V 4]"#B4\U-@H0\TI/P
'FL=90T> MWX.',!1N2E'#MVM9C:3^:Y>3!S%<@9R9N8M#MY\[__VIY1@=OM'AG&*YVEU\#R+N MYKM]C'P^QIR.@:5^@C:EW_/5T> IC599^R&QA1R#.U,*(>FQ/O;J:EW$I/N!8Z
MGP$C378Q[T\!]'KE@\R;[-@L4KA35I3>;PL8WA>U-ZBD+G)AX#UD),66^'&: M8$_].(R\(>K>3 IC86 *$=R(O)@4.1!&T# -,VPS'GK7J)9(>PR7LZ(6^)%% M%
(U\D](=]R/&O,]BCKE*_(A$$&<9XE/"5_CP1:'^ D=RO-DZT"CRKA8:M1]. M1#4_A\'$T81C0AB,8O#4ECPV/NCHF9U_@, M;Y^!^UB"0!ERB8$F?
H0>W,Z>_H%/]0,&RO7B(VX<)3.:)RI-Q8*KP5 M#4?O4DKH^>M^?=QKR)<@ETK/E196@KNU%5KD)U$/().C) $:^8PF:R2,C9\T M4>',YQG'0<1\BI=[(/WC-
OWCMX2$O2TD!S'^9X$F+S^))H[5:;.H*J_5YN*49QX1Q M!\#X=T6X2SZP]"#&ZHHB[H0. ?A>/Q+4)5)%%"18;A9C3U^!4RS5.";8LB@& M0GR.0&\(R(;5OOZ%]J :O5[%3WLT9;?
Q+GE)_#2+/22;,(Q:S!./N.#%K<:D M/HLYAC3Q\3JQ)Z$?A@P'J$51N%MK@A-9"K16U7C[,V_OD':Q> M>L_FJ_?&4CL#7)\H M93<3=T#[1Z#_+U!+ P04 " ZHF=9^_L99$," ",!0 &0
'AL+W=O MB5LA'U0-H-$OUBHE M7JUU,_=]E=?L!J)!K@Y*85D6!M35KY]).#"!3'JAT$0^0P3[J6QVUO+-!8[M30F'M41JQQB6AR50T2;>V#MN;$A5:
[OAIW&#"]B"_MJLI;\0:4@#+@B@B,) M9>(MQO-E9/V=PS<"K3I9(UM))L2#-3X5B1=8(*"0:ZN S6L/*Z##4"AF,7]VF M-Z$_90XH;^4%^U>[.NQ/1Z M?.OYM F+;<(22[!6V89-
V88V.\;09D5LPF*;L,02K%6145.1T;L[1B_AK66H M8-%!._@\.NH_L4V728=+?QP<^&QE;MQD;OS+++>CXG/?TG5XW;TVO35AL$Y98 M@K5J-6EJ-
;'9=R8V*V(3%MN$)99@K8KXWM.PX,V[_0CWE]}FM;^57/4>JSZ M3#I\=O4>]V'J*X&OS;@LD!F\JA_DS6HSDE^:0?39^I5_<>UWK,=ZA#=3XA.^_MFO]O,5\3-
;\5L%*NO/.1;I2\&JFK&\DV9F9<,JDF4'.9 \Z :P/U?,68W-]H M\'I?&_/_5!+ P04 " ZHF=9U>NUAQX$ "9$@ &0 'AL+W=O@$QT>;3]NV1 MS:=T+W),T",#?
%\4D/U[CW)ZG&FF=FIXPINM*!OT^70'-VB)Q-?=(Y-W>LN2 MX0(1CBD!#*UGVL*<)&8%]"*^873D9]>@\',J*TI_ES:=LIAEECU".4E%20/EW M0
\HSTLFV8]_&E*MU2R!Y]U6973$11P/F7T"%@9+=G*BVJZ*K0T&),R MLY:"R:=8XL1\66<4H&NPO!N"USB%1(!%FM(]$9ALP"/-<8H1OP&?R $1067T M^P@)B'/^ =R"K\L(O'_W
;P#F(O6[KGD&1\]@O9NU)#3YN>W-<]L5[HB0T^ M4R*V',0D0YD"'PWCPP&\+EUIK;%.UMQ;@X1+M+L#MG$#+,-R%/UYN!YNJX;S M>^KQ[ZDGP_(I1)NJN
77MIMFMD5G_T"WREU9!Z!'XL5%TR6E+]525+S.&]> MLLY.^_ZF:*;)0LH1.R!M_NZYKAG8MM'Q=U#FM?Y>IQF/J9DH-.TP M<%RUOU[KBS?H[Q4S/Q>EEL M^6'H!VJ7_=9E?[#\?
X/Y'E9?DHM'*LRWG6Z2]<(L)_2[OJGBS,#SO8YSPT-[JW5G^SUST#JY M_]?%=H0G"\8SW:-H&M?APT+,ON)MUU=/&5=.GP\%YKGWZV3$5[9$[B^I3DF;X^M/D,F2R7'.1H+:6,.U!F
M#JO/0>H;07?5OGU%A:!%=;E%,$.L#)#/UY2*TTTIT)Y&S?\#4$L#!!0 (M #JB9UD!\DXQ$0, *<* 9 >&PO=V]R:W-H965TKY!KC<]!S? MV6{)89 MU3"0_!>;FV7/N7;(''!9TQ,< M#*737-
>AF+N;&I4LW4AO!*RZ%Y$X*L]1D).8PK\$/C^., 'L&[&)XJ1L$V1C?! M4<(I9 T2>EISYZG_KX.'P(,<+|.OA>+,.JWD++%[[" M-
\#4*+Q.R"VC,\;QB$!CZ0QLI8,BM_*9O(]QNMKKO>3>=13]Z:SI,D M1^>4'-=)!HUV);F7@%:5@-;;$W"%]W6,78D&8B1V"_:6KXM[ZW^/O$9X$/9: MH^M#]HV&-
D=_P#Z)98]0^9!H?/>Y;]]G=>4BQ&!/;\FABW\+BC]MVJZZJ;YN) M@_T;OS/P: .:'?F=4-$TO]$4+=T=5PH0F'!8HY36^X,%4T185"R,S^XS/I,%_ MBITNL9,$E1O@]X649KO(!:K>-
/H'4$L#!!0 (#JB9UENK@GP)0H #%H M 9 >&PO=V]R:W-H965TX32(E>+;]7:6 DM[=%ZN^<& (5K'-VB:Y]?KAUS:^#(.'@P?]O&_N M#63F.?:9X8P?8H:KMS3{(U\)45A?
XG627P]61;'Y.!SF\Y6(P_Q#NA%)^9ME MFL5A43[,7H;Y)A/AHNX4KX=L-/*'<1@E@YNK^KF'[.8JW1;K*!$/F95OXSC,
MWN_$.GV[*MB#KT\\1B^KHGIB>'.U"5_$DR@^;QZR\M%P3UE$L4CR*$VL3"RO M![?V1SYF58>ZQ;\B\98?_&Q5I_*CZHC$6LR+"A&6_[V*F5BO M*U)Y'/]MH(-]S*KCX<]?Z?
^^H3[X\F>]H4:RN!Y.!M1#+<+LN'M.W MGT1S0E[%FZ?KO/[7>MNU'3L#:[[-BS1N.I='$$?)O_P2Y.(@PZ,G>C F@ZL M?>GZ> <=7#\$WQON5OU09[_N
M7>8K2IJ)\E1DY6^CLE]Q\V.:+MZB]=H*DX7U*2G"Y'5Z7HO<~BX011BM\^^M M;ZPHL7Y;I=N\;)-?#8LR-5Y.&]"W.U"L!,A'.L^38I5;O%D(1:;_@'=?TKT
M'Y:GNS|G]O6<[Q@)?!*;#Y8S^KO%1LRU/C\%UG???*\YKAF-^7F;=,($%QR- M]2@V:59$R9&5+_O? M=1-D!W7UT*H6?LPWX5Q<#\IBEXOL50QNOOV;
[8]^T(T*$A8@81P$4T;&W8^, M2!'W(Z-+_ZZG7_>L5H[7F^ET,O&NAJ^'>27Y!GGM%)*W6S%G-/8G^V9**KQ]
M*CPR%9_B31AEY6I66.G2>B$2X[7BCXZ2TFYA.Z/IZ*A90!Z0Z30"P93<^?O< M^63N[L-DNRQ?QMNLK#WU]_QQ]?
ZG]6NQ$IDL2E95EBNK@27^8BSZOGYV&6O=>OO#C=)KJ%_VX7 MQK8/B]:'$3NJ6^3!F Y"IY <%%+)[G2?W6D_92O\\4A: *5Q%$T=#6FZ=B^];T-=%TH+H#2.
MHJGC(WW7OEQX[;98'HL=33?.[-F O&GB'2JQZT[UJFM+U[51LDN#C&>FISF= MEA=#8W(434VU5&.;=N/;^7P;;]=A(196)-,^7X79B]"_,>IW2-*,#FL\%;O$ MY)I6HQ-
34;JG30K4S5.Z+:,^WP[RP;O,H'#Z$\V@9S>G5+#&J>4%H I7$431T; M:9_VI)?5#.F1,R@M@-(XBJ:.C_17FQ98MK M'),>R$B/,5C.:)#IU&QH1^?
36L^@03F*IN9:.AVCG(P>WQ"S)@4,X82,QID/#7; M8N8PUE[)H&:&HJFYEF;&T&;&VOZCR=*,CF\\&SL%Y9IFIU8RZ6:,=K.?PTV8 MT L85,6@M -!*XRB:.A12Q5@O*L:@*@:E!5
:1]'4\9$JQBY7,79>Q6BZ<6;/ MJYBF24FS3RQ@CE0Q!Z5B-,CX_BZ-BOFCU@(&#S,H]F[0/CS,D1[F7.YASGD/H^G&F3WO89HF;,I\^T3AD![FH#R,
M!AE/S;:L.G3T.@'H:BJ;F6'N:@/T\[23,ZK/$';,K$Y)16)Y8R5QI92QO93VGR4@I9\C+\ M+8S>SKRI2+,,9R-4RZ TCJ*IHR*US.U%RURHED%I 93&431U? X^IG>YEKGG MM8RF&V?
VO)9IFOB^XYXH'M+*7)25T2#CF=FV,M]OKV-0*4/1U%1+*7/14N:V MQ:>=I!D=UG@J=HG)-:U.K6-2R5Q:R=3/#I&+&%3&H+0 2N,HFCHD4L;<7F3, MA/3?V\N;0RC[:R
M@P\;4O6#HC.3R@M@-(XBJ:.AU0WS^ZC?GA(,YM!:0&4QE$T=7RD.GJT.OZR MK5XCU95?MO]L[K;^;,Y?
9W<^N:/9QJ,$5V:TJ,:!VU]!\.BC7')OC3YT3=SEXTL<\VL?,KXZ]MA'97OMM'CJN M<98Z!>6HH&HR#S9>,;&Z:%]XK3#/1:'/)E3OO+;>57.IM5T+=K^6/OS.DW[G MT7ZGN?
@HR^B="'+?%^UV4E@6UVLC+NJV&P/HQ2[<;^B(%NDT+E!9 :1Q%4\=- M>]?7RUXM'E1"H;0 2N,HFCH^4D(}>L>61U%MM%A=FNRW-:BW/- .RJ2]B+7_ MBDT'-$YVEY@<%5--
HC1%CS9%F<0PKB[K_@SK_2$W(HM2W5Z =V=X4^M=A)EN M)9G1/8VS>^EQ<-1QJ/MW21?UC5WT*JZW@/'LNF-NJ">"]4%4!'T=2QD![M]^*I/M13H;0 2N,HFCH^TE-
]VE,I66JZ*EL#LO:[Y'0$X^QV"LK]MH:]S=1\ M2'GT:7GL5%L875N@?VB$T@(HC:-HZEA)L?7=7FH+4EMG4%H I7$431T?Z2:5O;T=&4YV';T$HD]BP.75FP^XMB-QC%[C#:
MA[CZ4ES]7L35AXHKE!9 :1Q%4\=']BJM/BRM96=K2Z&HJ"U14.\7D32OO5"LU M&5) _3,">O;=,:7$D 4&NA,HE!9 :1Q%4_0 !J4HVAJKJ6"CL]L"FK\]RD::)QSJ+]" M:7ST*-
X_G$EPH7(-MJ@;E[Y=I6GQ]4 78?TO0S?\ 4$L#!!0 (#JB9UEE[!(>? 4 >)HC 9 M >&PO=V]R:W-H965T)F1.'ZGZG-Q+.',JE)#%E=,<"3I,-2Y\BXG_B SR)_X@]%UNG&,,BI3 M(;YF)
[^$HXZ;140C&J@,@L#/BDYH%&5($,>W$K13^>\@T(Z(\M(/8CUS[0DU,_P A&E^5^T+I]U.RA8IDK$I3%$5$# > M_)^G,A$;!H#3;(!+ [QMT'O#P"\-
-)QH$5E.ZX8H,AY*L48R>QK0LH,\-[DU ML&$\&\9')>$N SLUQJ%3]1%-) V90E=S22F,D4+0;Z@B+$H_H!_0Y\<;]/[= M!_0.,8N6!1!^M.AH\!AN$$I:?KPA-^P],%NA-
<+5+T$P]I6+=W(.HJ=/P2 M^C4V C[2I(M\]R/"+NXUQ#,OF_^ZY%WD]7)S; C'KS+IYWB]-_!>Y?#+'8VG M5/[=E"HC5-;ZEVE" CKJ0&^F5*YH9_S]=]]
_;&)IR6P&NM>Q;]7H_N&^D%? MKJ:IDM"1C5Q[-KE: JMQ[5=<<\81OJM"L%;3M"GH6*$L"]K(M%:C]#6[^%BNCWY:L/%=/]6[[QB5/.QO7#'}H-=M"JR=C0_=XQS9OB6"+KR6T
M.E^L^>+_HX%++YZ_U<';E6Z.IBU;K<6\'6)LLX4CNJMS2S2OM\$*=U^]E,Q. MVY+24SLI5[OO9RIC])L@'-V2@e$5,/9O;U:KPLH56YZZEE(<_NETMB:*2[RDD
MEJ5D7>Q=$M:$G@E'Q/(9>PEDO8+)>N.%\6;0>SX3\D7W72TV83 M_1)P>W+$V_.(V7%;8EKZ8*/4V%':CS00/-Q=VV8GAXZU+,1Z2K0ZPOC8VL:6
M%$W)]Q3Z"&M]A,WZJ$5M^TT+$^ZKTCZ%1,}:(N'6$@E*^|."R7TJVZIPLH56 MSX@63OAHX82M"B=;;'6^6CAALW!J4=F#_2K[%$M-6 LMO(?0>EN/B*54BSU*
MV^]"E"VT>DJT1,/G1Y>V50%F"ZW.5PLP%;Z7:E':%_N5]BF$EJ^%EF\66KND M]FR?RC;[./3RBD4FJ\5FG_TX1O57[90JOSU?++-R]..'5[9)>"NRC;[;&A/H^OT++#I3CM#P9;Y2+
(),TV@TW:VLYFD[3YD^B#L"VAJ6ZXD MH.RO7TDV&&-'!&(RF03;NN=*1U_G&%TM&?\I9@ 2_8[*6%PW9E(FE^VV\&<0 M$=%B"<3JR83QB$AUR:=MD7 @@0F*PC9VG%X{(C1N#*
[,O3L^N&)S&=(8[C@2 M\R@B?'4#(5M>-]S&^L8]G7"5D"@\@OR5W7%VU-R@!C2 6E,6(P^2Z M\=Z]"'F.#C EOE-8BJW/2#=ES-A/??$IN&XXND80@B\U!%'_%G +8:B15#U^
M9:"-34X=N/UYC?!:%XU9DP$W++P7QK(V77CO(S"F)!Y*,_9\B-@>IJ//^% MPOQ%RZRLTT#^7>5G<&J!A&-T__D=T;$5H#K/1& LP"\$]!DB\+\'8S=9(! MZ&0!G><&=+,
T_1VVG9#W)!(,KCB;(FX+JW0!?#OHE6?-%8#Y0'R=53JN+D M8 ACV43Z+_I ?'!I224&@-T.0A(;B+7[`OCT,T9NSM^@,T1A]G;&Y('$@KMI2 M9=<:8;3_+=)MFPD]DND!?6"QG HWB
()B?%O5>E-UO*[Z+,;8"/D#20I[31-C! MG8KZ#.WA0_!5N&O"O8KPD3W\\SQN(;=CPK&E-=ZF(SR#YUDZ CV^'PO)U>3Y M4<5O"M"I!M KRJ5(B _7#;5D". +: S^_,/M.7]5D5,GV*@FL
)QG0OU'1OZ MX"OP"+$)6A!.R3@$Q(F$*OKL,)Z# K*J&M=#;^"A5-4$5]"JNZ&J:VWC[9QS MB"5*&#>KM&(M9/"TG=04!FH 5M&6OO8,I-YV%H.>HWZNVHMMCIJE<+=4:F2M
MWI&-[VT:W[,WGD-_)7H_Y0"19N'Q"T1CX)53S0IUZ%2K$VQ4$UB!POZ&POY+ MUZA^G<35"3;J":Q W/F&N'/KV/L6DTC/N?\@,/,,42'F)/8!^4S(RLTT!>QN
M32BW6YIUY4*X/.FL53NRX1>;AE\<-NG,:OTW(_%;;JRL\|"*?NAPJA-L5!-8 M@577R56;\|*9F"'4Q%VM:*.ZT(KL;6E>USHJ_^%T2F,2HH33V*>)^`J3FYSRN-MW\RK.U)UG$J=D!
[SH,94EZK>P\[HR6M4JP^M"*]*6"W'7+]'WTY;&/N]5LMI^`]>%'YV'!TVM^KLN MM"\)'N0)W!1+\V6YE#X[%KM@C#^,K)K=S46[:U?M!Y"0E5$.Y]14OW:P(V#W
MM29F#ASTZ[M /5QG5]'Z M <3!NIXYOFYTJ[*3:S45=:$5.SFW%:Y5?_N@/N*7S(%S4#>2X6^R;NAI89LVC@D74*2X)S2X)?:$GP M49;$GO5@CDYA27!N27!-
EF0/CL62V",/YNL4E@3GE@2_V)+L15AOO_J)YMY/ MMV'XG5!59?1YKFYG7R[V*_6_/$6X2L/?)@FDZA M]W&N][%=L!\E9#/,THO$W16M7*RT YY"QF,MXXM?
F.>RUK/+6K7YHZ_*+ON$ M\Y6>30L2SF%MHC4AKSA,)$48>ZDIE\@Y20E!-I5FKMCY>]1U"M?$X4@1-4W M-!KTS&UU443#T!QP46]++\R!??2|(?B9!<|.%C25XQ<)F/,PX4I?A2:
[9";[MKC1OHN6,^C-$.+R*F419];5I2*M::N*TO;6,9 (^-2%$I7-:?;5,_2< M3GHA66(.HHR9E"PR'V= N"Z@'H^84RN+W2"S6FIP?]02P,$% @ .J)G M6=&REZ?6!P]#< !D
!X,"]W;W)K&ULK5M; M;]LV&/TKA%<,+;#6(BE+-(6R=(H\+YAF<9)/%N?-M4_EXKPXL#3)Z:<25(?2OYMVJ-LDHSF55+DH*3; MB\DE/"-^4Z")^);0^^KH,ZB;@
M68VW+M*J^0ONV@03\#Z4+$BZPKS&F1)WOZ/?W9"'!5 P8D"J"N E +0/U$ M=P7P4 ;_*^ /99AU!9JF3]NV-*M8A8OSLOB'I1U-$>K/S3J-Z6Y7DE>=Y1K M5O)?
$UZ.+=Y3KG(%7]XHBY.T>@5>@Z_7*_#RQ2OP B0Y^:(K#E6<;ZKS*>-T M=:'INH.^;']'1"6@,/A0YVU6!YNZ,91?V6GO)E]6]%C6Z^0%?*:[M\ M]/T!D(=\0WV6PXMC4W-^C9T\FUT2
_>)OPT>MB?^[\N;BI5\N/YC2G -+X9LA MZCGLK-K'WHQX9-41S.5 MTFTCZYK\L>^6S>H,R$_N!_A_^R(=N5RD78*M7((11V!28N9I8N;63OI1GB_
MNJB8*14M2G#4Q6;S&59ZM1X4A &2@U9Z$ RCN1)%]"B$YOZLCY(:"SWA"3QK M<[_%91+?I/2)UG8HL^-*S@.H--<8A1115H8H/_04+&*(PC[T3K3WR -!Z[A[
MVTU88T9=!^EHV#E%6SE%(Z[0Y.0@D1QD[8RX5&RY+^X.5VCZU* 0CK9/-0I'/C[1-X5-@:U;WL7B7 M\STEK1C@K6^'8\K'9I(F+#&OK1^*3T6B=-BB(`Z0-
2#4#176ZT'X>C4@!2> M"-H-P9>"Q6G77-H.1V-3?;V1AB3[^ESJ>7ZD-E<'0S,OF^D-UL.P-PNC$TT6 MS@+.K'/0]6&_3VE&\[KER[C;@;!=>?_3%.^Q=H 5H!![AVZM 9+
MIV@KIVC$%9J<.V$XH-UQB.W!NDY<<<6#;.G?;LL@&60T[_A$.;4D'9J\?$-/ MF_WT, 3GX:FMB' ;T&XW;-(^`]3/LX*.%=>I'.C1)L;DVV^A!.#@U0Dj .:V;
MY6Z_\VQ1G1H.IVBK#DT2%7OJMMD8%:$3L@]3 .TNX;.^,P"%#8MYV*8^2Z<_ MU[LXOS4>0?# -+EMYGFSZ%,JT:*[1%MU;-(4X<^AKZIN"L,S:)8="=>"[&YE ME.Q2]WY*=#OQ6-
&=HJV0P58L.Q_2Q1SO?,)3W1P)MX3L;NE#S YEL_VLM^/J MF<5[L3M]8GN"G#HHIV@KIVC$%9J<,.&@D-U!G;CA=(5TQQ+(4/7O=O#1P@[A M)*XX9<&$YT)VS\4%FQD%,S@B" -?
5,EH:93.X"Z0? M6-LY1NLVB)2X(I6%$Q8)V2U2NH)FQU^M&:#2(DK4EDSX7^0 MW?^\IU5U!AX/T_FFN[PU.TAD< *>%VKCU:E+&49*7)'*#^4(,X/M9]8]^=R7 M"??G^_H,M-

M./Q@?S]$}0!1Y6%TI{)2CG[P91$I QUJ1@ MIR;%*=K**1IQA28G3)@4_#R3@@WW<;"Z0MFQ1^LZ@)*XHI3E.GIZ[WD6!9MN MVB!U9K6#C]9K""=QQ2D+)@P*?IY!P8;;/A%4GT2Q@X\6; @G<<4I"R;L"7Z> M/<&Z4T"A>G"]M(./%FP()W"%*0LFS E^GCG!NE$(MY*0N"*4!1.6!#_3DF"#.YBK=^B6=O31<@WA)*XX M9<6${<&.#G6O4&@'1_8R48+.("2N**4GTP79L1W:$9\W1?,T5P]3;8SCGZL M? @G<<4I]RBLB&_=.2\N-YNDOL74/|%R| /R L&'B@#ZR++*.^EIO=DKCH" MY0D655FGWF(()7%%V0Hf//7J+*:-\J-:OCU6@>;BX?:^EO|_HG;9O)BE7+-" M9TMHN+7"9Z1 4W M^_#?> S0Y)7/#|;3N6]"7F/*MM7S-HOK-@W|U#=%(P5 M6?-Q1^,-+>L _ONV*-CCEY|@?|%O\3]02P,$% @ .J}G6; 1_R'B @ MJPD !D !X;"]W;W)K&ULK5;;;MLP#/T5P0.& M%6CC:[HN2PSD-JP/V8H&VQZ*/2@V'0N5)4^2D^{O)\F.FW1.4&QYL77A.:1(MB>1PR\6CS $4>BHHDR,G5ZH,@K10F#.X%D5118)X Y=N1XSN[A7NRSI59<,.AB=>P M!/6MO!-ZYK8L*2F 2<(9$I"-G+$_F/>-O!7X3F K]\;(G&3%^:.9W*8CQS,& M 85$&0:L?QN8 J6&2)OQ\'7T6I4&N#_>L7^R9]=G66$)4TY_D%3E(^?&02ED MN*+JGF_0W,>:V#"J;1?M&UD/0"CX%@DCK=G,P'K?HK6_"#/W M9*F$WB4:I^(I+HG"%"T53QXOT1=|,V|9P@M)0BTS+$]&X&"A,J+] 5DF9% M[GZ$H06A5$=<#EVES3&D;M*HGM2]@R.]0[3@3.42S5D*:0=^=AK_X03>U6YH M?1'L?#$)3A(NH>RAT+M$@1=$"?9,7P\/NX[S?]KG_ZS]P!EA>S%"RQ<=XS,7 M HVW6*0289:BKZ5YV1(|+*!8@?C9%?"3E";E#62)$Q@Y.J=)$!MPXK=O_&OO M8Y>WSTDV.R?9_$QD!W&)VKA$ECT\$I?.%_HP7DDE=-+MC$ITSJB7N59\"Q-J6?8D27C%5YYMVM>TLQK:@OEB?^(.IW[$^TYU(W3@\ MT]=MS *+-=$YB4*F57F]]]I>4;<&]43QTM:^%5>ZDMIAKKLI$$9 [V>&PO=V]R:W-H M965T9+5"}&?16H;ZEX6GXZ#\N5=K0'5^N MQ:.<2O5!?1?KO6Y)6?&$29^)))8/EQUKNT+S\D"LB/^\N53\FJ;I*?J'SI.3UR_4,NKSGF'+.2#V 3J8_3T]RQ.J)_RYE&09)_DJ3C6ZI#Y)E'1]@C6&:S\ M./\6WXH+\2I NU()/T@^D%/R:>J2|^\^D'>D2Y*EB&5"_)\ M"GV5G.A&O?WG,MHD0L===I7.*F5WYT4&DSP#NB,#A]Q&H5HFA(4+N6B(Y^;X MD2&^JZ]&>4GHRR6YH4;@'|'VC%C#$T(MVFLZ'W/X5*[/B&/M#'?-X;]O00F,X M,X??BEB'VSO#^?]+WCL\W#$,A5.JT\EXS@Y>)<>UC,DTE1[Y?#U+5*RGL\'u M\KO)>;

!KGD7Z@]C]!H#@<[_3TGP:FC@]7_C?LE"% M^7>@7K+?PS5X?RS8)3#:[$8G>*O8F"2!HB5_B\>ZI>_^/GR+Q?4.M1.<\HGOMH(*+_M5%XQUWK)',MQV\:#AWO@FW#[R7 -/#[^#M,P^0$;CEA/!+?3<)_3>\E"RSSS* M@(DU6R@%6K%B=D@(V)?%2FEI;M*_V[!XO?*@73FO7*]4RGVX[IG2I$#>0V_^ M\T_VR/JUC1JEF$@6R=`JA"U%2BGE$8C5R MHY+<"+WACBOOB?MK1 F04LPC$JL!')< Q^C4NP7!0Z*-.S%)@TF@38V8E^P MVBCNU6S[Z :PKD;UFV2)!NQ*ATBL1F=2TIF@=)9F6H4!2%[8]Y2'P4OF<[5M M(S-I5(:!95D_D$'3=25#)%8C,RW)3+N3$?27H?&]/#[A9OW[0! MVR<8'@%SF\#0]^@*C$BL!LRV*I-H_4]D.EQ%P!*AH=416@U03H,3GKLK*"JU M.]DC.VWC#WTIE&))OVMZ4;,3K]=C)V@XSM-.<0GJTS&R*U.ANG8N- MI(F>@:1J'I5:'6MEW&W4Q<[?FV=@LBGN0UXP;>7G-N;;V&U.-U+S3:56YU+9 M;QOWW\LGGG:'L-JM-VZBH+3H'I5:'45ETFWV\$]]H\K*>Q?MBS6?T&R#Q 5UEMMPU2A:RUXD][@2-4*K4Z MX,]:_;%[*=#Z<.7I&H>E5H=;^7]'=3>GF<_#QK'M7'4*(UXHLY8+N'*GA]!'^;B$AL M'O!"1[]$3]KF4:G5H59NWQE>KM'1+M:3JGE4:G6L586NV2ZT-)=X MLY<+M$O.%6_X.#]PJE*1^G_EZ1JWHF1C4I7NJISDH M.X8EJ9I'I5:'6O4?SO1RE8ZTQ2!5\ZC4ZCL!JE;$Q5N1LRJ=VUS;MYL+V'BF MSC_G7Z*#<*L.PL47]T]4.CRZ\SX(TB;AQ,A.5SJW:@A.9.G.Y1"3A5IV$B_]N<*K@D38+I&K>B9$A!:[_M)LR!KDI=J4JYHLLT?N- ME>6[Y<[71;'?LU^=OM\V>\/E)DP4BV!M0]VKL,DHN=^)NC_0BWV9JZ$UB(N M7F[!N$*9GV^7PNA'P_R!.5^X/E_4$L#!!0 (#]B9UGWWB)&PO=V]R:W-H965TZ3W4#Q\+$5G]U)]*Y9":/*PRO+BO+/4>GW:[1;)4JQX\5:N16[^,I=]Q;5Y MJQ;=8]T$GU5!]ZQ+>[U!=\73O#,YJSZ4[LSN=%9FHLK18K-;L75XZ7(/U Y M^)=\?? I72QU^4%WQS MEH&'KY_4WU4';PIFEA=B*K,_THE>GG=&'3(3<[|)]*=[Y_O8'5"_U$MD5E0__MR?UVV_ZX0Y)-H>5]%VSV8)7FV]_\86?$08#1]0^@NP!Z;$"X"PB/#8AV =`S M@.@' ?U=0'7HW>VO5\;%7//)F9+W1)5;&[7R1>5^%6W\2O-RH%QK9?Z:FC@] MN4B^;](B+8M6O"&7@F_TXV4JR>M8:)YFQ2_DA-Q MSXJSKC;Y2Y5NLLMUNV\([=&P[GC@\%@D)CSX87@,AU^+]3Y[5!/.C@\/ 3/" M_4(@**[WPB)%$OE[<%EJ96>#ONF&R%8KJA"LVJ,3*]G__6#6-T*.M53MT08VVWF&*Q9AB#$G,:<1H7X@15L,<68+#RS&%&-(8DXUQOMJC.&&*50BMGC19OX_N'H[KO.PQF:>TPIAK#4G,=_MIM9A"J]'E"P*LG9&>*W1U#-Z.*AQ&LS6VFE,-8:EYCIM<3. >?/_+,P#5)%M58M1U1B6FELD2Z$!C*'O34?-%^EM)@BO*E1;C<@[%Z*P9EY'Q4E4-8:EYMIL M&34 &:N:UVN=[1\UG:.B):H:PU)SC;5T&9$DZ%O+RIFHJHQ+#77 M7DN: 8A.DRLEUCR=$9[/B-1+H:#9>.2Y/?*]1H5(5#6&I>9Z;3D@$'R7?I@ MUA^ O^.:T>]/J&H,2\VIYF+QD<+X^.GC#9%KH;A.\P7)1+G.KNRNYDFB-F8F>;(,^%,73*5!DOI++#W@'6IN/RI%8M:J[IYEB,IB$"36,R%*I%1\X>&<+[ZS.X[C0]#J&H,2\UUVL(@A6$0NE9#?08, MQ@/?750&1%5C6&JNNY8!*>'TZ1LW)L-3<0ECJI#!U-A9B=GSK1;T"M2GW$K3DG4*$42\TMA852"D/I$5/2$5_4PDE:5\$'X1/O6YT8-2?#4G/OD+/H M&L+HVEB&!;!$@K5;WS;G7TRED><^:DZ&I>;Z;U$VA%'6O_/%_$NFU3VV0I%/ M(N/5O1C+=%V]\;:5H7 I6+4=48EH;,.O%(7VQ2WPA)]-.4=5B5#6&I>86 MZ>"V7YB?C[K$%_KH'(R\Z68*IVIM,^[=O"\!SZ&%YQ*&YYM"S#>9627-:ZD- MCFX]W%$QN^'(QN11<%4W:!C6?KB>6Z0.8:2N;1B?1;+,9287CW"30,5H5+48 M58UAJ;E%LK0=#EZN2:"R-JI:C*K&L-3<(EDF#YNN[Q[3'Q$IOYE7CA3:Y=1 M@1M+S779 G<(W=3CT"%:%2UN.'(JA)O1:AQ:M0QBMZYN$XC.1\Y5H(E4 MH$95BU'5&)::^\]0%KRCWHLUB0B5NU'58E0UAJ7F%LGR>03S^5%-(O(O-M/> MV.L2<*K6-J-2-9:;;[.EZ@B^VMS0)>#HUL,=%9P;C@$]E@[XIIN*3F"%:Pv42WRL;I6RPQYN%G"&UH5!16U4-8:EYM;JX%,458+#

{if(Show.LastAR)Show.hideAR();var e=a;while(e&&e.nodeName!='TABLE')e=e.nextSibling;if(!e||e.nodeName!='TABLE'){var ref=((window)?w.document:document).getElementById(r);if(ref){e=ref.cloneNode(!0); e.removeAttribute('id');a.parentNode.appendChild(e)}}if(e)e.style.display='block';Show.LastAR=e};Show.hideAR=function(){Show.LastAR.style.display='none'};Show.toggleNext=function(a){var e=a;while(e.nodeName!='DIV')e=e.nextSibling;if(!e.style){}else if(e.style.display){}else{var d,p ;if(e.style.display=='none'){d='block';p='-'}else{d='none';p='+'}e.style.display=d;if(a.textContent){a.textContent=p+a.textContent.substring(1)}else{a.innerText=p+a.innerText.substring(1)}}} XML 70 report.css IDEA: XBRL DOCUMENT /* Updated 2009-11-04 */ /* v2.2.0.24 */ /* DefRef Styles */ .report table.authRefData{ background-color: #def; border: 2px solid #2F4497; font-size: 1em; position: absolute; } .report table.authRefData a{ display: block; font-weight: bold; } .report table.authRefData p{ margin-top: 0px; } .report table.authRefData .hide{ background-color: #2F4497; padding: 1px 3px 0px 0px; text-align: right; } .report table.authRefData .hide a:hover{ background-color: #2F4497; } .report table.authRefData .body{ height: 150px; overflow: auto; width: 400px; } .report table.authRefData table{ font-size: 1em; } /* Report Styles */ .pl a, .pl a:visited{ color: black; text-decoration: none; } /* table */ .report{ background-color: white; border: 2px solid #acf; clear: both; color: black; font: normal 8pt Helvetica, Arial, san-serif; margin-bottom: 2em; } .report hr{ border: 1px solid #acf; } /* Top labels */ .report th{ background-color: #acf; color: black; font-weight: bold; text-align: center; } .report th.void{ background-color: transparent; color: #000000; font: bold 10pt Helvetica, Arial, san-serif; text-align: left; } .report .pl{ text-align: left; vertical-align: top; white-space: normal; width: 200px; white-space: normal; /* word-wrap: break-word; */ } .report td.pl a.a{ cursor: pointer; display: block; width: 200px; overflow: hidden; } .report td.pl div.a{ width: 200px; } .report td.pl a:hover{ background-color: #ffc; } /* Header rows... */ .report tr.rh{ background-color: #acf; color: black; font-weight: bold; } /* Calendars... */ .report .rc{ background-color: #f0f0f0; } /* Even rows... */ .report .re, .report .reu{ background-color: #def; } .report .reu td{ border-bottom: 1px solid black; } /* Odd rows... */ .report .ro, .report .rou{ background-color: white; } .report .rou td{ border-bottom: 1px solid black; } .report .rou table td, .report .reu table td{ border-bottom: 0px solid black; } /* styles for footnote marker */ .report .fn{ white-space: nowrap; } /* styles for numeric types */ .report .num, .report .nump{ text-align: right; white-space: nowrap; } .report .num{ padding-left: 2em; } .report .nump{ padding: 0px 0.4em 0px 2em; } /* styles for text types */ .report .text{ text-align: left; white-space: normal; } .report .text .big{ margin-bottom: 1em; width: 17em; } .report .text .more{ display: none; } .report .text .note{ font-style: italic; font-weight: bold; } .report .text .small{ width: 10em; } .report sup{ font-style: italic; } .report .outerFootnotes{ font-size: 1em; } XML 72 FilingSummary.xml IDEA: XBRL DOCUMENT 3.24.3 html 367 297 1 true 73 0 false 7 false false R1.htm 000100 - Document - Document and Entity Information Sheet http://nuskin.com/role/DocumentAndEntityInformation Document and Entity Information Cover 1 false false R2.htm 010000 - Statement - Consolidated Balance Sheets (Unaudited) Sheet http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited Consolidated Balance Sheets (Unaudited) Statements 2 false false R3.htm 010100 - Statement - Consolidated Balance Sheets (Unaudited) (Parenthetical) Sheet http://nuskin.com/role/ConsolidatedBalanceSheetsUnauditedParenthetical Consolidated Balance Sheets (Unaudited) (Parenthetical) Statements 3 false false R4.htm 020000 - Statement - Consolidated Statements of Income (Unaudited) Sheet http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited Consolidated Statements of Income (Unaudited) Statements 4 false false R5.htm 030000 - Statement - Consolidated Statements of Comprehensive Income (Unaudited) Sheet http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnaudited Consolidated Statements of Comprehensive Income (Unaudited) Statements 5 false false R6.htm 030100 - Statement - Consolidated Statements of Comprehensive Income (Unaudited) (Parenthetical) Sheet http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnauditedParenthetical Consolidated Statements of Comprehensive Income (Unaudited) (Parenthetical) Statements 6 false false R7.htm 040000 - Statement - Consolidated Statements of Stockholders' Equity (Unaudited) Sheet http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited Consolidated Statements of Stockholders' Equity (Unaudited) Statements 7 false false R8.htm 040100 - Statement - Consolidated Statements of Stockholders' Equity (Unaudited) (Parenthetical) Sheet http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnauditedParenthetical Consolidated Statements of Stockholders' Equity (Unaudited) (Parenthetical) Statements 8 false false R9.htm 050000 - Statement - Consolidated Statements of Cash Flows (Unaudited) Sheet http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited Consolidated Statements of Cash Flows (Unaudited) Statements 9 false false R10.htm 060100 - 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Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r72", "r776"] }, "us-gaap_AccountsReceivableNetCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccountsReceivableNetCurrent", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Accounts receivable, net", "documentation": "Amount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current." } } }, "auth_ref": ["r840"] }, "us-gaap_AccruedLiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccruedLiabilitiesCurrent", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Accrued expenses", "documentation": "Carrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer)." } } }, "auth_ref": ["r75"] }, "us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeLossNetOfTax", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Accumulated other comprehensive loss", "documentation": "Amount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source." } } }, "auth_ref": ["r19", "r20", "r94", "r166", "r581", "r612", "r613"] }, "us-gaap_AccumulatedOtherComprehensiveIncomeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AccumulatedOtherComprehensiveIncomeMember", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Accumulated Other Comprehensive Loss [Member]", "label": "AOCI Attributable to Parent [Member]", "documentation": "Accumulated increase (decrease) in equity from transactions and other events and circumstances from non-owner sources, attributable to the parent. Excludes net income (loss), and accumulated changes in equity from transactions resulting from investments by owners and distributions to owners." } } }, "auth_ref": ["r1", "r11", "r20", "r466", "r469", "r535", "r608", "r609", "r818", "r819", "r820", "r827", "r828", "r829", "r830"] }, "us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife": { "xbrltype": "durationItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife", "presentation": ["http://nuskin.com/role/AcquisitionsBeautybioDetails", "http://nuskin.com/role/AcquisitionsLifednaDetails"], "lang": { "en-us": { "role": { "label": "Useful life", "documentation": "Weighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": ["r322", "r722"] }, "us-gaap_AdditionalPaidInCapitalCommonStock": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapitalCommonStock", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Additional paid-in capital", "documentation": "Value received from shareholders in common stock-related transactions that are in excess of par value or stated value and amounts received from other stock-related transactions. Includes only common stock transactions (excludes preferred stock transactions). May be called contributed capital, capital in excess of par, capital surplus, or paid-in capital." } } }, "auth_ref": ["r86"] }, "us-gaap_AdditionalPaidInCapitalMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdditionalPaidInCapitalMember", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "label": "Additional Paid-in Capital [Member]", "documentation": "Excess of issue price over par or stated value of the entity's capital stock and amounts received from other transactions involving the entity's stock or stockholders." } } }, "auth_ref": ["r623", "r827", "r828", "r829", "r830", "r887", "r955"] }, "us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract", 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Credit Agreement dated 2022-06-14 [Member]", "terseLabel": "Credit Agreement [Member]" } } }, "auth_ref": [] }, "dei_AmendmentFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "AmendmentFlag", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Amendment Flag", "documentation": "Boolean flag that is true when the XBRL content amends previously-filed or accepted submission." } } }, "auth_ref": [] }, "nus_AmericasSegmentMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "AmericasSegmentMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "documentation": "Consists of Canada, Latin America and the United States.", "label": "Americas Segment [Member]", "terseLabel": "Americas [Member]" } } }, "auth_ref": [] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount", "presentation": ["http://nuskin.com/role/CapitalStockNetIncomePerShareDetails"], "lang": { "en-us": { "role": { "label": "Anti-dilutive shares excluded from calculation of diluted earnings per share (in shares)", "documentation": "Securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented." } } }, "auth_ref": ["r218"] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis", "presentation": ["http://nuskin.com/role/CapitalStockNetIncomePerShareDetails"], "lang": { "en-us": { "role": { "label": "Antidilutive Securities [Axis]", "documentation": "Information by type of antidilutive security." } } }, "auth_ref": ["r28"] }, "us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems", "presentation": 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These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_AntidilutiveSecuritiesNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AntidilutiveSecuritiesNameDomain", "presentation": ["http://nuskin.com/role/CapitalStockNetIncomePerShareDetails"], "lang": { "en-us": { "role": { "label": "Antidilutive Securities, Name [Domain]", "documentation": "Incremental common shares attributable to securities that were not included in diluted earnings per share (EPS) because to do so would increase EPS amounts or decrease loss per share amounts for the period presented." } } }, "auth_ref": ["r28"] }, "us-gaap_AssetImpairmentCharges": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AssetImpairmentCharges", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Impairment of goodwill, fixed assets and other intangibles", "label": "Asset Impairment Charges", "documentation": "Amount of write-down of assets recognized in the income statement. Includes, but is not limited to, losses from tangible assets, intangible assets and goodwill." } } }, "auth_ref": ["r7", "r36"] }, "us-gaap_Assets": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "Assets", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Total assets", "label": "Assets", "documentation": "Amount of asset recognized for present right to economic benefit." } } }, "auth_ref": ["r127", "r140", "r160", "r189", "r220", "r228", "r247", "r251", "r291", "r350", "r351", "r353", "r354", "r355", "r356", "r357", "r359", "r360", "r456", "r458", "r500", "r578", "r665", "r736", "r737", "r776", "r795", "r879", "r880", "r912"] }, "us-gaap_AssetsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AssetsAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "ASSETS", "label": "Assets [Abstract]" } } }, "auth_ref": [] }, "us-gaap_AssetsCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AssetsCurrent", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Total current assets", "label": "Assets, Current", "documentation": "Amount of asset recognized for present right to economic benefit, classified as current." } } }, "auth_ref": ["r155", "r168", "r189", "r291", "r350", "r351", "r353", "r354", "r355", "r356", "r357", "r359", "r360", "r456", "r458", "r500", "r776", "r879", "r880", "r912"] }, "us-gaap_AssetsCurrentAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "AssetsCurrentAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Current assets:", "label": "Assets, Current [Abstract]" } } }, "auth_ref": [] }, "us-gaap_BalanceSheetLocationAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BalanceSheetLocationAxis", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesFairValueOfDerivativeInstrumentsOnBalanceSheetDetails"], "lang": { "en-us": { "role": { "label": "Statement of Financial Position Location, Balance [Axis]", "documentation": "Information by location in statement of financial position where disaggregated cumulative balance has been reported." } } }, "auth_ref": ["r332", "r921", "r922"] }, "us-gaap_BalanceSheetLocationDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BalanceSheetLocationDomain", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesFairValueOfDerivativeInstrumentsOnBalanceSheetDetails"], "lang": { "en-us": { "role": { "label": "Statement of Financial Position Location, Balance [Domain]", "documentation": "Location in statement of financial position where disaggregated cumulative balance has been reported." } } }, "auth_ref": ["r61", "r64", "r332", "r921", "r922"] }, "us-gaap_BasisOfAccountingPolicyPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BasisOfAccountingPolicyPolicyTextBlock", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Basis of Accounting", "label": "Basis of Accounting, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy for basis of accounting, or basis of presentation, used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS)." } } }, "auth_ref": [] }, "us-gaap_BasisOfPresentationAndSignificantAccountingPoliciesTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BasisOfPresentationAndSignificantAccountingPoliciesTextBlock", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPolicies"], "lang": { "en-us": { "role": { "verboseLabel": "Summary of Significant Accounting Policies", "label": "Basis of Presentation and Significant Accounting Policies [Text Block]", "documentation": "The entire disclosure for the basis of presentation and significant accounting policies concepts. Basis of presentation describes the underlying basis used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). Accounting policies describe all significant accounting policies of the reporting entity." } } }, "auth_ref": ["r110"] }, "nus_BeautyBioReportingUnitMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "BeautyBioReportingUnitMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "documentation": "BeautyBio reporting unit in the Company's Rhyz other segment.", "label": "BeautyBio Reporting Unit [Member]", "terseLabel": "BeautyBio Reporting Unit [Member]" } } }, "auth_ref": [] }, "nus_BeautyBioRetailAssetGroupMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "BeautyBioRetailAssetGroupMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "documentation": "BeautyBio retail asset group within the Rhyz other

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[Abstract]" } } }, "auth_ref": [] }, "us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BusinessCombinationRecognizedIdentifiableAssetsAcquiredGoodwillAndLiabilitiesAssumedNet", "crdr": "debit", "presentation": ["http://nuskin.com/role/AcquisitionsBeautybioDetails", "http://nuskin.com/role/AcquisitionsLifednaDetails"], "lang": { "en-us": { "role": { "terseLabel": "Gross purchase price", "label": "Business Combination, Recognized Identifiable Assets Acquired, Goodwill, and Liabilities Assumed, Net", "documentation": "Amount recognized for assets, including goodwill, in excess of (less than) the aggregate liabilities assumed." } } }, "auth_ref": ["r49"] }, "us-gaap_BusinessCombinationsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "BusinessCombinationsAbstract", "lang": { "en-us": { "role": { "label": 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Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation." } } }, "auth_ref": ["r26", "r157", "r725"] }, "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "periodStartLabel": "Cash and cash equivalents, beginning of period", "periodEndLabel": "Cash and cash equivalents, end of period", "label": "Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents", "documentation": "Amount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": ["r26", "r107", "r187"] }, "us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Net decrease in cash and cash equivalents", "label": "Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect", "documentation": "Amount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": ["r0", "r107"] }, "nus_CashEquivalentsAndCurrentInvestmentsFairValueDisclosure": { "xbrltype": "monetaryItemType", "nsuri": "http://nuskin.com/20240930", "localname": "CashEquivalentsAndCurrentInvestmentsFairValueDisclosure", "crdr": "debit", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "documentation": "Fair value portion of cash equivalents with banks or financial institutions and current investments, including trading securities, available-for-sale securities, held-to-maturity securities, and short-term investments classified as other and current.", "label": "Cash Equivalents and Current Investments, Fair Value Disclosure", "terseLabel": "Cash equivalents and current investments" } } }, "auth_ref": [] }, "us-gaap_CashFlowHedgeGainLossToBeReclassifiedWithinTwelveMonths": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashFlowHedgeGainLossToBeReclassifiedWithinTwelveMonths", "crdr": "credit", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesFairValueOfDerivativeInstrumentsOnBalanceSheetDetails"], "lang": { "en-us": { "role": { "terseLabel": "Loss to be reclassified to interest expense during next twelve months", "label": "Cash Flow Hedge Gain (Loss) to be Reclassified within 12 Months", "documentation": "The estimated net amount of existing gains or losses on cash flow hedges at the reporting date expected to be reclassified to earnings within the next 12 months." } } }, "auth_ref": ["r69"] }, "us-gaap_CashFlowHedgingMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashFlowHedgingMember", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesEffectOfCashFlowHedgeAccountingOnAccumulatedOtherComprehensiveLossDetails"], "lang": { "en-us": { "role": { "label": "Cash Flow Hedges [Member]", "documentation": "Hedge of the exposure to variability in the cash flows of a recognized asset or liability, or of a forecasted transaction, that is attributable to a particular risk." } } }, "auth_ref": ["r60"] }, "us-gaap_CashFlowOperatingActivitiesLesseeAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashFlowOperatingActivitiesLesseeAbstract", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Supplemental Cash Flow Information Related to Leases [Abstract]", "label": "Cash Flow, Operating Activities, Lessee [Abstract]" } } }, "auth_ref": [] }, "us-gaap_CashSurrenderValueFairValueDisclosure": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashSurrenderValueFairValueDisclosure", "crdr": "debit", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "terseLabel": "Life insurance contracts", "label": "Cash Surrender Value, Fair Value Disclosure", "documentation": "Fair value portion of the amount that could be realized under a life insurance contract or contracts owned by the entity, commonly known as corporate-owned life insurance (COLI) or bank-owned life insurance (BOLI)." } } }, "auth_ref": ["r889", "r890", "r891", "r892", "r893", "r900"] }, "us-gaap_CashSurrenderValueMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CashSurrenderValueMember", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Life Insurance Contracts [Member]", "documentation": "Cash that could be realized under a life insurance contract or contracts owned by the Company (for example, but not limited to corporate-owned life insurance (COLI) or bank-owned life insurance (BOLI))." } } }, "auth_ref": [] }, "dei_CityAreaCode": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "CityAreaCode", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "City Area Code", "documentation": "Area code of city" } } }, "auth_ref": [] }, "us-gaap_ClassOfStockDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ClassOfStockDomain", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "label": "Class of Stock [Domain]", "documentation": "Share of stock differentiated by the voting rights the holder receives. Examples include, but are not limited to, common stock, redeemable preferred stock, nonredeemable preferred stock, and convertible stock." } } }, "auth_ref": ["r149", "r163", "r164", "r165", "r189", "r212", "r213", "r215", "r217", "r222", "r223", "r291", "r350", "r353", "r354", "r355", "r359", "r360", "r381", "r382", "r384", "r387", "r394", "r500", "r616", "r617", "r618", "r619", "r623", "r624", "r625", "r626", "r627", "r628", "r629", "r630", "r631", "r632", "r633", "r634", "r653", "r675", "r693", "r712", "r713", "r714", "r715", "r716", "r804", "r823", "r831"] }, "us-gaap_ClassOfTreasuryStockTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ClassOfTreasuryStockTable", "presentation": ["http://nuskin.com/role/CapitalStockRepurchaseOfCommonStockDetails"], "lang": { "en-us": { "role": { "label": "Class of Treasury Stock [Table]", "documentation": "Disclosure of information about treasury stock, including, but not limited to, average cost per share, description of share repurchase program, shares repurchased, shares held for each class of treasury stock." } } }, "auth_ref": ["r40", "r41", "r42", "r43"] }, "us-gaap_CommitmentsAndContingencies": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommitmentsAndContingencies", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Commitments and contingencies (Notes 5 and 11)", "documentation": "Represents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur." } } }, "auth_ref": ["r82", "r130", "r579", "r652"] }, "us-gaap_CommitmentsAndContingenciesDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommitmentsAndContingenciesDisclosureAbstract", "lang": { "en-us": { "role": { "label": "Commitments and Contingencies [Abstract]" } } }, "auth_ref": [] }, "us-gaap_CommitmentsAndContingenciesDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommitmentsAndContingenciesDisclosureTextBlock", "presentation": ["http://nuskin.com/role/CommitmentsAndContingencies"], "lang": { "en-us": { "role": { "verboseLabel": "Commitments and Contingencies", "label": "Commitments and Contingencies Disclosure [Text Block]", "documentation": "The entire disclosure for commitments and contingencies." } } }, "auth_ref": ["r115", "r344", "r345", "r719", "r871", "r878"] }, "us-gaap_CommonClassAMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonClassAMember", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Class A [Member]", "label": "Common Class A [Member]", "documentation": "Classification of common stock representing ownership interest in a corporation." } } }, "auth_ref": ["r955"] }, "us-gaap_CommonStockDividendsPerShareDeclared": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockDividendsPerShareDeclared", "presentation": ["http://nuskin.com/role/CapitalStockDividendsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Dividend

payable per share (in dollars per share)", "label": "Common Stock, Dividends, Per Share, Declared", "documentation": "Aggregate dividends declared during the period for each share of common stock outstanding." } } }, "auth_ref": ["r120"] }, "us-gaap_CommonStockMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockMember", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Common Stock [Member]", "label": "Common Stock [Member]", "documentation": "Stock that is subordinate to all other stock of the issuer." } } }, "auth_ref": ["r780", "r781", "r782", "r784", "r785", "r786", "r789", "r827", "r828", "r830", "r887", "r952", "r955"] }, "us-gaap_CommonStockParOrStatedValuePerShare": { "xbrltype": "perShareItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockParOrStatedValuePerShare", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnauditedParenthetical"], "lang": { "en-us": { "role": { "label": "Common stock, par value (in dollars per share)", "documentation": "Face amount or stated value per share of common stock." } } }, "auth_ref": ["r85"] }, "us-gaap_CommonStockSharesAuthorized": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockSharesAuthorized", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnauditedParenthetical"], "lang": { "en-us": { "role": { "label": "Common stock, shares authorized (in shares)", "documentation": "The maximum number of common shares permitted to be issued by an entity's charter and bylaws." } } }, "auth_ref": ["r85", "r653"] }, "us-gaap_CommonStockSharesIssued": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockSharesIssued", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnauditedParenthetical"], "lang": { "en-us": { "role": { "label": "Common stock, shares issued (in shares)", "documentation": "Total number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury." } } }, "auth_ref": ["r85"] }, "us-gaap_CommonStockValue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CommonStockValue", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Class A common stock - 500 million shares authorized, $0.001 par value, 90.6 million shares issued", "label": "Common Stock, Value, Issued", "documentation": "Aggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity." } } }, "auth_ref": ["r85", "r580", "r776"] }, "us-gaap_ComponentsOfIncomeTaxExpenseBenefitContinuingOperationsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ComponentsOfIncomeTaxExpenseBenefitContinuingOperationsAbstract", "presentation": ["http://nuskin.com/role/IncomeTaxesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Income Taxes [Abstract]", "label": "Components of Income Tax Expense (Benefit), Continuing Operations [Abstract]" } } }, "auth_ref": [] }, "us-gaap_ComprehensiveIncomeNetOfTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ComprehensiveIncomeNetOfTax", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Comprehensive income (loss)", "label": "Comprehensive Income (Loss), Net of Tax, Attributable to Parent", "documentation": "Amount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners." } } }, "auth_ref": ["r21", "r177", "r179", "r183", "r574", "r589", "r590"] }, "nus_ConsolidatedInterestCoverageRatio": { "xbrltype": "pureItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ConsolidatedInterestCoverageRatio", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "documentation": "Consolidated interest coverage ratio that must be maintained under the Credit Agreement.", "label": "Consolidated Interest Coverage Ratio", "terseLabel": "Consolidated interest coverage ratio" } } }, "auth_ref": [] }, "nus_ConsolidatedLeverageRatio": { "xbrltype": "pureItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ConsolidatedLeverageRatio", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "documentation": "Consolidated leverage ratio that must be maintained under the Credit Agreement.", "label": "Consolidated Leverage Ratio", "terseLabel": "Consolidated leverage ratio" } } }, "auth_ref": [] }, "srt_ConsolidationItemsAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "ConsolidationItemsAxis", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "label": "Consolidation Items [Axis]" } } }, "auth_ref": ["r138", "r191", "r220", "r230", "r245", "r246", "r247", "r248", "r249", "r251", "r252", "r253", "r350", "r351", "r352", "r353", "r355", "r356", "r357", "r358", "r359", "r736", "r737", "r879", "r880"] }, "srt_ConsolidationItemsDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "ConsolidationItemsDomain", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "label": "Consolidation Items [Domain]" } } }, "auth_ref": ["r138", "r191", "r220", "r230", "r245", "r246", "r247", "r248", "r249", "r251", "r252", "r253", "r350", "r351", "r352", "r353", "r355", "r356", "r357", "r358", "r359", "r736", "r737", "r879", "r880"] }, "us-gaap_ConsolidationPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConsolidationPolicyTextBlock", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Consolidation", "label": "Consolidation, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy regarding (1) the principles it follows in consolidating or combining the separate financial statements, including the principles followed in determining the inclusion or exclusion of subsidiaries or other entities in the consolidated or combined financial statements and (2) its treatment of interests (for example, common stock, a partnership interest or other means of exerting influence) in other entities, for example consolidation or use of the equity or cost methods of accounting. The accounting policy may also address the accounting treatment for intercompany accounts and transactions, noncontrolling interest, and the income statement treatment in consolidation for issuances of stock by a subsidiary." } } }, "auth_ref": ["r56", "r728"] }, "us-gaap_ContractWithCustomerLiabilityAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerLiabilityAbstract", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesRevenueRecognitionDetails"], "lang": { "en-us": { "role": { "label": "Contract Liabilities - Customer Loyalty Programs [Abstract]" } } }, "auth_ref": [] }, "us-gaap_ContractWithCustomerLiabilityCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerLiabilityCurrent", "crdr": "credit", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesRevenueRecognitionDetails"], "lang": { "en-us": { "role": { "terseLabel": "Contract liabilities for customer loyalty programs", "label": "Contract with Customer, Liability, Current", "documentation": "Amount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as current." } } }, "auth_ref": ["r396", "r397", "r408"] }, "us-gaap_ContractWithCustomerLiabilityRevenueRecognized": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ContractWithCustomerLiabilityRevenueRecognized", "crdr": "credit", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesRevenueRecognitionDetails"], "lang": { "en-us": { "role": { "terseLabel": "Contract liabilities, increase to revenue", "label": "Contract with Customer, Liability, Revenue Recognized", "documentation": "Amount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due." } } }, "auth_ref": ["r409"] }, "us-gaap_CorporateMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CorporateMember", "presentation": ["http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Other [Member]", "label": "Corporate Segment [Member]", "documentation": "Component of an entity that usually provides financial, operational and administrative support and is considered an operating segment. Excludes intersegment elimination and reconciling items." } } }, "auth_ref": ["r833"] }, "us-gaap_CorporateNonSegmentMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CorporateNonSegmentMember", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "label": "Corporate and Other [Member]", "documentation": "Corporate headquarters or functional department that may not earn revenues or may earn revenues that are only incidental to the activities of the entity and is not considered an operating segment." } } }, "auth_ref": ["r14", "r246", "r247", "r248", "r249", "r252", "r836"] }, "us-gaap_CostOfGoodsAndServicesSold": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CostOfGoodsAndServicesSold", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited"], "lang": { "en-us": { "role": { "label": "Cost of sales", "documentation": "The aggregate costs related to goods produced and sold and services rendered by an entity during the reporting period. This excludes costs incurred during the reporting period related to financial services rendered and other revenue generating activities." } } }, "auth_ref": ["r97", "r98", "r569"] }, "dei_CoverAbstract": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "CoverAbstract", "lang": { "en-us": { "role": { "label": "Cover [Abstract]", "documentation": "Cover page." } } }, "auth_ref": [] }, "dei_CurrentFiscalYearEndDate": { "xbrltype": "gMonthDayItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "CurrentFiscalYearEndDate", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Current Fiscal Year End Date", "documentation": "End date of current fiscal year in the format --MM-DD." } } }, "auth_ref": [] }, "us-gaap_CustomerRelationshipsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "CustomerRelationshipsMember", "presentation": ["http://nuskin.com/role/AcquisitionsBeautybioDetails", "http://nuskin.com/role/AcquisitionsLifednaDetails"], "lang": { "en-us": { "role": { "terseLabel": "Customer Relationships [Member]", "label": "Customer Relationships [Member]", "documentation": "Customer relationship that exists between an entity and its customer, for example, but not limited to, tenant relationships." } } }, "auth_ref": ["r52", "r857", "r858", "r859", "r860", "r862", "r863", "r865", "r866"] }, "us-gaap_DebtDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtDisclosureAbstract", "lang": { "en-us": { "role": { "label": "Debt [Abstract]" } } }, "auth_ref": [] }, "nus_DebtInstrumentAnnualAmortizationPercentagePrincipal": { "xbrltype": "percentItemType", "nsuri": "http://nuskin.com/20240930", "localname": "DebtInstrumentAnnualAmortizationPercentagePrincipal", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "documentation": "The annual required amortization percentage applied to principal.", "label": "Debt Instrument, Annual amortization percentage, Principal", "terseLabel": "Annual amortization percentage" } } }, "auth_ref": [] }, "us-gaap_DebtInstrumentAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentAxis", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "label": "Debt Instrument [Axis]", "documentation": "Information by type of debt instrument, including, but not limited to, draws against credit facilities." } } }, "auth_ref": ["r17", "r74", "r75", "r128", "r129", "r191", "r361", "r362", "r363", "r364", "r365", "r366", "r367", "r368", "r369", "r370", "r371", "r372", "r373", "r374", "r375", "r376", "r749", "r750", "r751", "r752", "r753", "r774", "r824", "r872", "r873", "r874", "r908", "r909"] }, "us-gaap_DebtInstrumentCarryingAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentCarryingAmount", "crdr": "credit", "presentation": ["http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "label": "Balance", "documentation": "Amount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt." } } }, "auth_ref": ["r17", "r129", "r378"] }, "us-gaap_DebtInstrumentFaceAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentFaceAmount", "crdr": "credit", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "label": "Original principal amount", "documentation": "Face (par) amount of debt instrument at time of issuance." } } }, "auth_ref": ["r361", "r512", "r513", "r750", "r751", "r774"] }, "us-gaap_DebtInstrumentInterestRateEffectivePercentage": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentInterestRateEffectivePercentage", "presentation": ["http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Interest rate", "label": "Debt Instrument, Interest Rate, Effective Percentage", "documentation": "Effective interest rate for the funds borrowed under the debt agreement considering interest compounding and original issue discount or premium." } } }, "auth_ref": ["r77", "r379", "r512", "r513", "r774"] }, "us-gaap_DebtInstrumentInterestRateTerms": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentInterestRateTerms", "presentation": ["http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Interest rate", "label": "Debt Instrument, Interest Rate Terms", "documentation": "Description of the interest rate as being fixed or variable, and, if variable, identification of the index or rate on which the interest rate is based and the number of points or percentage added to that index or rate to set the rate, and other pertinent information, such as frequency of rate resets." } } }, "auth_ref": ["r77"] }, "us-gaap_DebtInstrumentLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentLineItems", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "label": "Debt Instrument [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r191", "r361", "r362", "r363", "r364", "r365", "r366", "r367", "r368", "r369", "r370", "r371", "r372", "r373", "r374", "r375", "r376", "r377", "r749", "r750", "r751", "r752", "r753", "r774", "r824", "r908", "r909"] }, "us-gaap_DebtInstrumentNameDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentNameDomain", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "label": "Debt Instrument, Name [Domain]", "documentation": "The name for the particular debt instrument or borrowing that distinguishes it from other debt instruments or borrowings, including draws

against credit facilities." } } }, "auth_ref": ["r17", "r191", "r361", "r362", "r363", "r364", "r365", "r366", "r367", "r368", "r369", "r370", "r371", "r372", "r373", "r374", "r375", "r376", "r749", "r750", "r751", "r752", "r753", "r774", "r824", "r872", "r873", "r874", "r908", "r909"] }, "us-gaap_DebtInstrumentPaymentTerms": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentPaymentTerms", "presentation": ["http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "label": "Repayment terms", "documentation": "Description of the payment terms of the debt instrument (for example, whether periodic payments include principal and frequency of payments) and discussion about any contingencies associated with the payment." } } }, "auth_ref": ["r71", "r78"] }, "nus_DebtInstrumentPercentageOfCapitalStockOfCertainForeignSubsidiariesPledgedAsCollateral": { "xbrltype": "percentItemType", "nsuri": "http://nuskin.com/20240930", "localname": "DebtInstrumentPercentageOfCapitalStockOfCertainForeignSubsidiariesPledgedAsCollateral", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "documentation": "Percentage of capital stock of certain foreign subsidiaries pledged as collateral under the debt instrument.", "label": "Debt Instrument, Percentage of capital stock of certain foreign subsidiaries pledged as collateral", "terseLabel": "Percentage of capital stock of certain foreign subsidiaries pledged as collateral" } } }, "auth_ref": [] }, "nus_DebtInstrumentPercentageOfPrincipalPayableInInstallments": { "xbrltype": "percentItemType", "nsuri": "http://nuskin.com/20240930", "localname": "DebtInstrumentPercentageOfPrincipalPayableInInstallments", "presentation": ["http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "documentation": "Percentage of principal payable in installments under the debt agreement.", "label": "Debt Instrument, Percentage of principal payable in installments", "terseLabel": "Percentage of principal payable in installments" } } }, "auth_ref": [] }, "us-gaap_DebtInstrumentRedemptionPeriodAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentRedemptionPeriodAxis", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "label": "Debt Instrument, Redemption, Period [Axis]", "documentation": "Information by period of debt redemption feature under terms of debt agreement." } } }, "auth_ref": ["r136"] }, "us-gaap_DebtInstrumentRedemptionPeriodDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentRedemptionPeriodDomain", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "label": "Debt Instrument, Redemption, Period [Domain]", "documentation": "Period as defined under terms of the debt agreement for debt redemption features." } } }, "auth_ref": ["r136"] }, "us-gaap_DebtInstrumentRedemptionPeriodFiveMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentRedemptionPeriodFiveMember", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "terseLabel": "Fifth Year [Member]", "label": "Debt Instrument, Redemption, Period Five [Member]", "documentation": "Period five representing fifth most current period of debt redemption features under terms of the debt agreement." } } }, "auth_ref": ["r136"] }, "us-gaap_DebtInstrumentRedemptionPeriodFourMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentRedemptionPeriodFourMember", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "terseLabel": "Fourth Year [Member]", "label": "Debt Instrument, Redemption, Period Four [Member]", "documentation": "Period four representing fourth most current period of debt redemption features under terms of the debt agreement." } } }, "auth_ref": ["r136"] }, "us-gaap_DebtInstrumentRedemptionPeriodOneMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentRedemptionPeriodOneMember", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "terseLabel": "First Year [Member]", "label": "Debt Instrument, Redemption, Period One [Member]", "documentation": "Period one representing most current period of debt redemption features under terms of the debt agreement." } } }, "auth_ref": ["r136"] }, "us-gaap_DebtInstrumentRedemptionPeriodThreeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentRedemptionPeriodThreeMember", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { 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instrument, in PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days." } } }, "auth_ref": [] }, "nus_DebtInstrumentTermOfVariableRate": { "xbrltype": "durationItemType", "nsuri": "http://nuskin.com/20240930", "localname": "DebtInstrumentTermOfVariableRate", "presentation": ["http://nuskin.com/role/DebtDebtFacilitiesDetails", "http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "documentation": "Term of the interest rate that fluctuates over time as a result of an underlying benchmark interest rate or index, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days.", "label": "Debt Instrument, Term of variable rate", "terseLabel": "Term of variable rate" } } }, "auth_ref": [] }, "us-gaap_DecreaseInUnrecognizedTaxBenefitsIsReasonablyPossible": { "xbrltype": "monetaryItemType", "nsuri": 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financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid
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stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member],
Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument." } } }, "auth_ref": [] },
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shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be
based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": [] }, "dei_EntityEmergingGrowthCompany": { "xbrltype":
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This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": ["r797"] }, "dei_EntityIncorporationStateCountryCode": { "xbrltype": "edgarStateCountryItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityIncorporationStateCountryCode", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Entity Incorporation, State or Country Code", "documentation": "Two-character EDGAR code representing the state or country of incorporation." } } }, "auth_ref": [] }, "dei_EntityInteractiveDataCurrent": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityInteractiveDataCurrent", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Entity Interactive Data Current", "documentation": "Boolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files)." } } }, "auth_ref": ["r803"] }, "dei_EntityRegistrantName": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityRegistrantName", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Entity Registrant Name", "documentation": "The exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC." } } }, "auth_ref": ["r797"] }, "dei_EntityShellCompany": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityShellCompany", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Entity Shell Company", "documentation": "Boolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act." } } }, "auth_ref": ["r797"] }, "dei_EntitySmallBusiness": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntitySmallBusiness", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Entity Small Business", "documentation": "Indicates that the company is a Smaller Reporting Company (SRC)." } } }, "auth_ref": ["r797"] }, "dei_EntityTaxIdentificationNumber": { "xbrltype": "employerIdItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityTaxIdentificationNumber", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Entity Tax Identification Number", "documentation": "The Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS." } } }, "auth_ref": ["r797"] }, "us-gaap_EquityClassOfTreasuryStockLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquityClassOfTreasuryStockLineItems", "presentation": ["http://nuskin.com/role/CapitalStockRepurchaseOfCommonStockDetails"], "lang": { "en-us": { "role": { "label": "Equity, Class of Treasury Stock [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [] }, "us-gaap_EquityComponentDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquityComponentDomain", "presentation": ["http://nuskin.com/role/CapitalStockRepurchaseOfCommonStockDetails", "http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "label": "Equity Component [Domain]", "documentation": "Components of equity are the parts of the total Equity balance including that which is allocated to common, preferred, treasury stock, retained earnings, etc." } } }, "auth_ref": ["r12", "r150", "r180", "r181", "r182", "r196", "r197", "r198", "r200", "r205", "r207", "r209", "r221", "r292", "r293", "r329", "r395", "r435", "r436", "r443", "r444", "r445", "r447", "r454", "r455", "r465", "r466", "r467", "r468", "r469", "r470", "r473", "r503", "r504", "r505", "r506", "r507", "r509", "r514", "r517", "r535", "r587", "r608", "r609", "r610", "r623", "r693"] }, "us-gaap_EquitySecuritiesFvNiAndWithoutReadilyDeterminableFairValueAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquitySecuritiesFvNiAndWithoutReadilyDeterminableFairValueAbstract", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsEquityInvestmentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Equity Investments [Abstract]", "label": "Equity Securities, FV-NI and without Readily Determinable Fair Value [Abstract]" } } }, "auth_ref": [] }, "us-gaap_EquitySecuritiesMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquitySecuritiesMember", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsEquityInvestmentsDetails"], "lang": { "en-us": { "role": { "label": "Equity Securities [Member]", "documentation": "Ownership interest or right to acquire or dispose of ownership interest in corporations and other legal entities for which ownership interest is represented by shares of common or preferred stock, convertible securities, stock rights, or stock warrants." } } }, "auth_ref": ["r35", "r777", "r790", "r791", "r792", "r956"] }, "us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquitySecuritiesWithoutReadilyDeterminableFairValueAmount", "crdr": "debit", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsEquityInvestmentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Carrying amount of equity securities without readily determinable fair values", "label": "Equity Securities without Readily Determinable Fair Value, Amount", "documentation": "Amount of investment in equity security without readily determinable fair value." } } }, "auth_ref": ["r289"] }, "us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquitySecuritiesWithoutReadilyDeterminableFairValueLineItems", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsEquityInvestmentsDetails"], "lang": { "en-us": { "role": { "label": "Equity Securities without Readily Determinable Fair Value [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r842", "r843", "r844"] }, "us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquitySecuritiesWithoutReadilyDeterminableFairValueTable", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsEquityInvestmentsDetails"], "lang": { "en-us": { "role": { "label": "Equity Securities without Readily Determinable Fair Value [Table]", "documentation": "Disclosure of information about investment in equity security without readily determinable fair value." } } }, "auth_ref": ["r842", "r843", "r844"] }, "us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueUpwardPriceAdjustmentAnnualAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EquitySecuritiesWithoutReadilyDeterminableFairValueUpwardPriceAdjustmentAnnualAmount", "crdr": "credit", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsEquityInvestmentsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Upward fair value adjustments on equity securities", "label": "Equity Securities without Readily Determinable Fair Value, Upward Price Adjustment, Annual Amount", "documentation": "Amount of gain from upward price adjustment on investment in equity security without readily determinable fair value." } } }, "auth_ref": ["r290"] }, "nus_EuropeAndAfricaSegmentMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "EuropeAndAfricaSegmentMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "documentation": "Consists of Europe and Africa.", "label": "Europe and Africa Segment [Member]", "terseLabel": "Europe & Africa [Member]" } } }, "auth_ref": [] }, "us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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Includes, but is not limited to, instrument classified in shareholders' equity." } } }, "auth_ref": ["r762", "r889", "r890", "r901"] }, "us-gaap_FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationByAssetClassDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationByAssetClassDomain", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Asset Class [Domain]", "documentation": "Class of asset." } } }, "auth_ref": ["r482", "r483", "r484", "r485", "r486", "r487", "r492", "r765"] }, "us-gaap_FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Changes in Fair Value of Level 3 Marketable Securities [Roll Forward]", "documentation": "A roll forward is a reconciliation of a concept from the beginning of a period to the end of a period." } } }, "auth_ref": [] }, "us-gaap_FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueAssetsMeasuredOnRecurringBasisUnobservableInputReconciliationLineItems", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Fair Value, Assets Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information." } } }, "auth_ref": ["r486", "r488", "r489", "r490", "r493", "r494", "r495", "r496", "r497", "r572", "r762", "r768"] }, "us-gaap_FairValueInputsLevel1Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel1Member", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 1 [Member]", "label": "Fair Value, Inputs, Level 1 [Member]", "documentation": "Quoted prices in active markets for identical assets or liabilities that the reporting entity can access at the measurement date." } } }, "auth_ref": ["r369", "r411", "r416", "r478", "r491", "r540", "r755", "r756", "r757", "r762"] }, "us-gaap_FairValueInputsLevel2Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel2Member", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 2 [Member]", "label": "Fair Value, Inputs, Level 2 [Member]", "documentation": "Inputs other than quoted prices included within level 1 that are observable for an asset or liability, either directly or indirectly, including, but not limited to, quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in inactive markets." } } }, "auth_ref": ["r369", "r411", "r416", "r478", "r479", "r491", "r541", "r750", "r751", "r755", "r756", "r757", "r762"] }, "us-gaap_FairValueInputsLevel3Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel3Member", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "terseLabel": "Level 3 [Member]", "label": "Fair Value, Inputs, Level 3 [Member]", "documentation": "Unobservable inputs that reflect the entity's own assumption about the assumptions market participants would use in pricing." } } }, "auth_ref": ["r369", "r411", "r412", "r413", "r414", "r415", "r416", "r478", "r479", "r480", "r481", "r491", "r542", "r750", "r751", "r755", "r756", "r757", "r762", "r767"] }, "us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationByLiabilityClassDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationByLiabilityClassDomain", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Fair Value by Liability Class [Domain]", "documentation": "Represents classes of liabilities measured and disclosed at fair value." } } }, "auth_ref": ["r482", "r483", "r484", "r485", "r486", "r487", "r492"] }, "us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationCalculationRollForward", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Changes in Fair Value of Level 3 Contingent Consideration [Roll Forward]", "documentation": "A roll forward is a reconciliation of a concept from the beginning of a period to the end of a period." } } }, "auth_ref": [] }, "us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationLineItems", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r482", "r483", "r484", "r485", "r486", "r487"] }, "us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueLiabilitiesMeasuredOnRecurringBasisUnobservableInputReconciliationTable", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Fair Value, Liabilities Measured on Recurring Basis, Unobservable Input Reconciliation [Table]", "documentation": "Disclosure of information about financial instrument liability measured at fair value on recurring basis using unobservable input." } } }, "auth_ref": ["r482", "r483", "r484", "r485", "r486", "r487", "r492"] }, 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changes in net assets) are reported in the statement of income (or activities); (2) purchases, sales, issues, and settlements (each type disclosed separately); and (3) transfers in and transfers out of Level 3 (for example, transfers due to changes in the observability of significant inputs) by class of liability." } } }, "auth_ref": ["r482", "r487", "r492"] }, "us-gaap_FairValueMeasurementFrequencyDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementFrequencyDomain", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "label": "Measurement Frequency [Domain]", "documentation": "Measurement frequency." } } }, "auth_ref": ["r477", "r478", "r479", "r481", "r762", "r892", "r903"] }, "us-gaap_FairValueMeasurementWithUnobservableInputsReconciliationRecurringBasisAssetGainLossIncludedInEarnings1": { "xbrltype": "monetaryItemType", "nsuri": 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Includes, but is not limited to, fair value adjustment for impairment of asset, liability or equity, frequently measured at fair value." } } }, "auth_ref": ["r762", "r889", "r890", "r891", "r892", "r893", "r903"] }, "us-gaap_FairValueNetAssetLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueNetAssetLiability", "crdr": "debit", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "totalLabel": "Financial assets (liabilities)", "label": "Fair Value, Net Asset (Liability)", "documentation": "Fair value of asset after deduction of liability." } } }, "auth_ref": ["r889", "r890"] }, "us-gaap_FairValueNetAssetLiabilityAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueNetAssetLiabilityAbstract", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "terseLabel": "Financial Assets (Liabilities) [Abstract]", "label": "Fair Value, Net Asset (Liability) [Abstract]" } } }, "auth_ref": [] }, "us-gaap_FairValuesDerivativesBalanceSheetLocationByDerivativeContractTypeByHedgingDesignationTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValuesDerivativesBalanceSheetLocationByDerivativeContractTypeByHedgingDesignationTable", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesFairValueOfDerivativeInstrumentsOnBalanceSheetDetails"], "lang": { "en-us": { "role": { "label": "Fair Values Derivatives, Balance Sheet Location, by Derivative Contract Type [Table]", "documentation": "Disclosure of information about location and fair value of derivative instrument and nonderivative instrument designated as hedging instrument." } } }, "auth_ref": ["r61", "r63", "r67"] }, "nus_FinanceLeaseExpenseAbstract": { "xbrltype": "stringItemType", "nsuri": "http://nuskin.com/20240930", "localname": "FinanceLeaseExpenseAbstract", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "Finance Lease Expense [Abstract]", "terseLabel": "Finance Lease Expense [Abstract]" } } }, "auth_ref": [] }, "us-gaap_FinanceLeaseInterestExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinanceLeaseInterestExpense", "crdr": "debit",

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Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_FinanceLeaseLiabilityPaymentsDueYearFour": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinanceLeaseLiabilityPaymentsDueYearFour", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2028", "label": "Finance Lease, Liability, to be Paid, Year Four", "documentation": "Amount of lessee's undiscounted obligation for lease payment for finance lease to be paid in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_FinanceLeaseLiabilityPaymentsDueYearThree": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinanceLeaseLiabilityPaymentsDueYearThree", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2027", "label": "Finance Lease, Liability, to be Paid, Year Three", "documentation": "Amount of lessee's undiscounted obligation for lease payment for finance lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_FinanceLeaseLiabilityPaymentsDueYearTwo": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinanceLeaseLiabilityPaymentsDueYearTwo", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2026", "label": "Finance Lease, Liability, to be Paid, Year Two", "documentation": "Amount of lessee's undiscounted obligation for lease payment for finance lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_FinanceLeaseLiabilityPaymentsRemainderOfFiscalYear": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinanceLeaseLiabilityPaymentsRemainderOfFiscalYear", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "terseLabel": "2024", "label": "Finance Lease, Liability, to be Paid, Remainder of Fiscal Year", "documentation": "Amount of lessee's undiscounted obligation for lease payment for finance lease to be paid in remainder of current fiscal year." } } }, "auth_ref": ["r911"] }, "nus_FinanceLeaseLiabilityToBePaidAfterYearFour": { "xbrltype": "monetaryItemType", "nsuri": "http://nuskin.com/20240930", "localname": "FinanceLeaseLiabilityToBePaidAfterYearFour", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "documentation": "Amount of lessee's undiscounted obligation for lease payment for finance lease to be paid after fourth fiscal year following current fiscal year. 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Includes, but is not limited to, cost of borrowing accounted for as interest expense." } } }, "auth_ref": ["r220", "r228", "r232", "r238", "r251", "r511", "r736", "r737"] }, "us-gaap_InterestExpenseAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "InterestExpenseAbstract", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "label": "Interest Expense [Abstract]" } } }, "auth_ref": [] }, "us-gaap_InterestExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "InterestExpenseMember", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Interest Expense [Member]", "label": "Interest Expense [Member]", "documentation": "Primary financial statement caption encompassing interest expense." } } }, "auth_ref": ["r15"] 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"r252", "r736"] }, "us-gaap_InventoryFinishedGoods": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "InventoryFinishedGoods", "crdr": "debit", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesInventoryDetails"], "lang": { "en-us": { "role": { "label": "Finished goods", "documentation": "Amount before valuation and LIFO reserves of completed merchandise or goods expected to be sold within one year or operating cycle, if longer." } } }, "auth_ref": ["r814"] }, "us-gaap_InventoryNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "InventoryNet", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited", "http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesInventoryDetails"], "lang": { "en-us": { "role": { "label": "Inventories, net", "totalLabel": "Total Inventory, net", "documentation": "Amount after valuation and LIFO reserves of 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Includes, but is not limited to, interest expense for finance lease, amortization of right-of-use asset for finance lease, operating lease cost, short-term lease cost, variable lease cost and sublease income." } } }, "auth_ref": ["r910"] }, "nus_LeaseSupplementalCashFlowInformationTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://nuskin.com/20240930", "localname": "LeaseSupplementalCashFlowInformationTableTextBlock", "presentation": ["http://nuskin.com/role/LeasesTables"], "lang": { "en-us": { "role": { "documentation": "Tabular disclosure of supplemental cash flow information related to leases.", "label": "Lease, Supplemental Cash Flow Information [Table Text Block]", "terseLabel": "Supplemental Cash Flow Information Related to Leases" } } }, "auth_ref": [] }, "us-gaap_LeasesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LeasesAbstract", "lang": { "en-us": { "role": { "label": "Leases [Abstract]" } } }, "auth_ref": [] }, "nus_LesseeOperatingAndFinanceLeasesLiabilityMaturityTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://nuskin.com/20240930", "localname": "LesseeOperatingAndFinanceLeasesLiabilityMaturityTableTextBlock", "presentation": ["http://nuskin.com/role/LeasesTables"], "lang": { "en-us": { "role": { "documentation": "Tabular disclosure of undiscounted cash flows of lessee's operating and finance lease liabilities. Includes, but is not limited to, reconciliation of undiscounted cash flows to operating lease and finance lease liabilities recognized in statement of financial position.", "label": "Lessee, Operating and Finance Leases, Liability, Maturity [Table Text Block]", "terseLabel": "Maturities of Lease Liabilities" } } }, "auth_ref": [] }, "nus_LesseeOperatingLeaseLeaseNotYetCommencedLiabilityNotAccrued": { "xbrltype": "monetaryItemType", "nsuri": "http://nuskin.com/20240930", "localname": "LesseeOperatingLeaseLeaseNotYetCommencedLiabilityNotAccrued", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "documentation": "Amount of lessee's obligation for lease payments for operating lease not yet commenced and not accrued as of the balance sheet date.", "label": "Lessee, Operating Lease, Lease Not Yet Commenced, Liability Not Accrued", "terseLabel": "Additional lease liabilities not yet commenced" } } }, "auth_ref": [] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDue": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDue", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "totalLabel": "Total", "label": "Lessee, Operating Lease, Liability, to be Paid", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease." } } }, "auth_ref": ["r533"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueNextTwelveMonths", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "2025", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearFour": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueYearFour", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "2028", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearThree": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueYearThree", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "2027", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsDueYearTwo": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsDueYearTwo", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "2026", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease to be paid in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": ["r533"] }, "us-gaap_LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityPaymentsRemainderOfFiscalYear", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "2024", "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease having initial or remaining lease term in excess of one year to be paid in remainder of current fiscal year." } } }, "auth_ref": ["r911"] }, "nus_LesseeOperatingLeaseLiabilityToBePaidAfterYearFour": { "xbrltype": "monetaryItemType", "nsuri": "http://nuskin.com/20240930", "localname": "LesseeOperatingLeaseLiabilityToBePaidAfterYearFour", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "documentation": "Amount of lessee's undiscounted obligation for lease payment for operating lease due after fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach).", "label": "Lessee, Operating Lease, Liability, to be Paid, after Year Four", "terseLabel": "Thereafter" } } }, "auth_ref": [] }, "us-gaap_LesseeOperatingLeaseLiabilityUndiscountedExcessAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeaseLiabilityUndiscountedExcessAmount", "crdr": "credit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Less: Finance charges", "label": "Lessee, Operating Lease, Liability, Undiscounted Excess Amount", "documentation": "Amount of lessee's undiscounted obligation for lease payments in excess of discounted obligation for lease payments for operating lease." } } }, "auth_ref": ["r533"] }, "us-gaap_LesseeOperatingLeasesTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LesseeOperatingLeasesTextBlock", "presentation": ["http://nuskin.com/role/Leases"], "lang": { "en-us": { "role": { "terseLabel": "Leases", "label": "Lessee, Operating Leases

[Text Block]", "documentation": "The entire disclosure for operating leases of lessee. Includes, but is not limited to, description of operating lease and maturity analysis of operating lease liability." } } }, "auth_ref": ["r516"] }, "us-gaap_Liabilities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "Liabilities", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Total liabilities", "label": "Liabilities", "documentation": "Amount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others." } } }, "auth_ref": ["r17", "r74", "r75", "r76", "r80", "r81", "r82", "r83", "r189", "r291", "r350", "r351", "r353", "r354", "r355", "r356", "r357", "r359", "r360", "r457", "r458", "r459", "r500", "r651", "r730", "r795", "r879", "r912", "r913"] }, "us-gaap_LiabilitiesAndStockholdersEquity": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LiabilitiesAndStockholdersEquity", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Total liabilities and stockholders' equity", "label": "Liabilities and Equity", "documentation": "Amount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any." } } }, "auth_ref": ["r90", "r131", "r583", "r776", "r825", "r845", "r904"] }, "us-gaap_LiabilitiesAndStockholdersEquityAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LiabilitiesAndStockholdersEquityAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited", "http://nuskin.com/role/ConsolidatedBalanceSheetsUnauditedParenthetical"], "lang": { "en-us": { "role": { "terseLabel": "LIABILITIES AND STOCKHOLDERS' EQUITY", "label": "LIABILITIES AND STOCKHOLDERS' EQUITY" } } }, "auth_ref": [] }, "us-gaap_LiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LiabilitiesCurrent", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Total current liabilities", "label": "Liabilities, Current", "documentation": "Total obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer." } } }, "auth_ref": ["r76", "r156", "r189", "r291", "r350", "r351", "r353", "r354", "r355", "r356", "r357", "r359", "r360", "r457", "r458", "r459", "r500", "r776", "r879", "r912", "r913"] }, "us-gaap_LiabilitiesCurrentAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LiabilitiesCurrentAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Current liabilities:", "label": "Liabilities, Current [Abstract]" } } }, "auth_ref": [] }, "us-gaap_LiabilityMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LiabilityMember", "presentation": ["http://nuskin.com/role/FairValueAndEquityInvestmentsFairValueDetails"], "lang": { "en-us": { "role": { "terseLabel": "Contingent Consideration [Member]", "label": "Liability [Member]", "documentation": "Liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others." } } }, "auth_ref": [] }, "nus_LifeDNAIncAndBeautyBiosciencesLLCMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "LifeDNAIncAndBeautyBiosciencesLLCMember", "presentation": ["http://nuskin.com/role/AcquisitionsRevenueAndProFormaRevenueDetails"], "lang": { "en-us": { "role": { "documentation": "LifeDNA, Inc (LifeDNA) is a DNA assessment company. Beauty Biosciences, LLC (BeautyBio) is a company that operates in the cosmetics industry.", "label": "LifeDNA, Inc. and Beauty Biosciences, LLC [Member]", "terseLabel": "LifeDNA and BeautyBio [Member]" } } }, "auth_ref": [] }, "nus_LifeDNAIncMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "LifeDNAIncMember", "presentation": ["http://nuskin.com/role/AcquisitionsLifednaDetails"], "lang": { "en-us": { "role": { "documentation": "A DNA assessment company.", "label": "LifeDNA, Inc. [Member]", "terseLabel": "LifeDNA [Member]" } } }, "auth_ref": [] }, "us-gaap_LineOfCreditFacilityMaximumBorrowingCapacity": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityMaximumBorrowingCapacity", "crdr": "credit", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "label": "Borrowing capacity", "documentation": "Maximum borrowing capacity under the credit facility without consideration of any current restrictions on the amount that could be borrowed or the amounts currently outstanding under the facility." } } }, "auth_ref": ["r73", "r79"] }, "us-gaap_LineOfCreditFacilityUnusedCapacityCommitmentFeePercentage": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LineOfCreditFacilityUnusedCapacityCommitmentFeePercentage", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "terseLabel": "Commitment fee percentage payable on unused portion", "label": "Line of Credit Facility, Unused Capacity, Commitment Fee Percentage", "documentation": "The fee, expressed as a percentage of the line of credit facility, for available but unused credit capacity under the credit facility." } } }, "auth_ref": [] }, "dei_LocalPhoneNumber": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "LocalPhoneNumber", "presentation": ["http://nuskin.com/role/DocumentAndEntityInformation"], "lang": { "en-us": { "role": { "label": "Local Phone Number", "documentation": "Local phone number for entity." } } }, "auth_ref": [] }, "us-gaap_LongTermDebtByCurrentAndNoncurrentAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongTermDebtByCurrentAndNoncurrentAbstract", "presentation": ["http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Debt [Abstract]", "label": "Long-Term Debt, by Current and Noncurrent [Abstract]" } } }, "auth_ref": [] }, "us-gaap_LongTermDebtCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongTermDebtCurrent", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited", "http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Current portion of long-term debt", "label": "Long-Term Debt, Current Maturities", "documentation": "Amount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt classified as current. Excludes lease obligation." } } }, "auth_ref": ["r161"] }, "us-gaap_LongTermDebtNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongTermDebtNoncurrent", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Long-term debt", "label": "Long-Term Debt, Excluding Current Maturities", "documentation": "Amount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt classified as noncurrent. Excludes lease obligation." } } }, "auth_ref": ["r162"] }, "us-gaap_LongTermDebtTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongTermDebtTextBlock", "presentation": ["http://nuskin.com/role/Debt"], "lang": { "en-us": { "role": { "verboseLabel": "Debt", "label": "Long-Term Debt [Text Block]", "documentation": "The entire disclosure for long-term debt." } } }, "auth_ref": ["r116"] }, "us-gaap_LongtermDebtCurrentAndNoncurrentAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "LongtermDebtCurrentAndNoncurrentAbstract", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails"], "lang": { "en-us": { "role": { "terseLabel": "Debt [Abstract]", "label": "Long-Term Debt, Current and Noncurrent [Abstract]" } } }, "auth_ref": [] }, "nus_MainlandChinaSegmentMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "MainlandChinaSegmentMember", 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"Manufacturing and Rhyz Other Reporting Units [Member]", "terseLabel": "Manufacturing and Rhyz Other Reporting Units [Member]" } } }, "auth_ref": [] }, "nus_ManufacturingReportingUnitMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ManufacturingReportingUnitMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "documentation": "The Manufacturing report unit tested for goodwill impairment.", "label": "Manufacturing Reporting Unit [Member]", "terseLabel": "Manufacturing Reporting Unit [Member]" } } }, "auth_ref": [] }, "nus_ManufacturingSegmentMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ManufacturingSegmentMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "documentation": "The Manufacturing segment of Rhyz includes manufacturing and packaging subsidiaries the Company has acquired.", "label": "Manufacturing Segment [Member]", "verboseLabel": "Manufacturing [Member]", "terseLabel": "Manufacturing [Member]" } } }, "auth_ref": [] }, "srt_MaximumMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "MaximumMember", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/IncomeTaxesDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Maximum [Member]" } } }, "auth_ref": ["r346", "r347", "r348", "r349", "r417", "r422", "r481", "r568", "r604", "r606", "r614", "r643", "r644", "r698", "r699", "r700", "r701", "r711", "r720", "r721", "r741", "r754", "r760", "r767", "r768", "r772", "r773", "r778", "r881", "r914", "r915", "r916", "r917", "r918", "r919"] }, "srt_MinimumMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "MinimumMember", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/IncomeTaxesDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Minimum [Member]" } } }, "auth_ref": ["r346", "r347", "r348", "r349", "r417", "r422", "r481", "r568", "r604", "r606", "r614", "r643", "r644", "r698", "r699", "r700", "r701", "r711", "r720", "r721", "r741", "r754", "r760", "r767", "r768", "r772", "r778", "r881", "r914", "r915", "r916", "r917", "r918", "r919"] }, "us-gaap_MovementInValuationAllowancesAndReservesRollForward": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "MovementInValuationAllowancesAndReservesRollForward", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesInventoryDetails"], "lang": { "en-us": { "role": { "label": "Valuation Allowance [Roll Forward]", "documentation": "A roll forward is a reconciliation of a concept from the beginning of a period to the end of a period." } } }, "auth_ref": [] }, "us-gaap_NatureOfOperations": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NatureOfOperations", "presentation": ["http://nuskin.com/role/Company"], "lang": { "en-us": { "role": { "verboseLabel": "The Company", "label": "Nature of Operations [Text Block]", "documentation": "The entire disclosure for the nature of an entity's business, major products or services, principal markets including location, and the relative importance of its operations in each business and the basis for the determination, including but not limited to, assets, revenues, or earnings. For an entity that has not commenced principal operations, disclosures about the risks and uncertainties related to the activities in which the entity is currently engaged and an understanding of what those activities are being directed toward." } } }, "auth_ref": ["r144", "r147"] }, "us-gaap_NetCashProvidedByUsedInFinancingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInFinancingActivities", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Net cash (used in) / provided by financing activities", "label": "Net Cash Provided by (Used in) Financing Activities", "documentation": "Amount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit." } } }, "auth_ref": ["r185"] }, "us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInFinancingActivitiesAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Cash flows from financing activities:", "label": "Net Cash Provided by (Used in) Financing Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetCashProvidedByUsedInInvestingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInInvestingActivities", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Net cash used in investing activities", "label": "Net Cash Provided by (Used in) Investing Activities", "documentation": "Amount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets." } } }, "auth_ref": ["r185"] }, "us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInInvestingActivitiesAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Cash flows from investing activities:", "label": "Net Cash Provided by (Used in) Investing Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetCashProvidedByUsedInOperatingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInOperatingActivities", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Net cash provided by operating activities", "label": "Net Cash Provided by (Used in) Operating Activities", "documentation": "Amount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities." } } }, "auth_ref": ["r107", "r108", "r109"] }, "us-gaap_NetCashProvidedByUsedInOperatingActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetCashProvidedByUsedInOperatingActivitiesAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Cash flows from operating activities:", "label": "Net Cash Provided by (Used in) Operating Activities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_NetIncomeLoss": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NetIncomeLoss", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited", "http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnaudited", "http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited", "http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Net income (loss)", "terseLabel": "Net (loss)

income", "verboseLabel": "Net income (loss)", "label": "Net Income (Loss)", "documentation": "The portion of profit or loss for the period, net of income taxes, which is attributable to the parent." } } }, "auth_ref": ["r100", "r109", "r135", "r154", "r175", "r178", "r182", "r189", "r199", "r201", "r202", "r203", "r204", "r205", "r208", "r209", "r214", "r291", "r350", "r351", "r353", "r354", "r355", "r356", "r357", "r359", "r360", "r446", "r455", "r475", "r500", "r586", "r674", "r691", "r692", "r793", "r879"] }, "us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NewAccountingPronouncementsPolicyPolicyTextBlock", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Accounting Pronouncements", "label": "New Accounting Pronouncements, Policy [Policy Text Block]", "documentation": "Disclosure of accounting policy pertaining to new accounting pronouncements that may impact the entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact." } } }, "auth_ref": [] }, "nus_NonCashChargesMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "NonCashChargesMember", "presentation": ["http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "documentation": "Non-cash restructuring charges, including impairment of fixed assets, acceleration of depreciation and impairment of other intangibles.", "label": "Non-Cash Charges [Member]", "terseLabel": "Non-Cash Charges [Member]" } } }, "auth_ref": [] }, "ecd_NonRule10b51ArrAdoptedFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "NonRule10b51ArrAdoptedFlag", "presentation": ["http://nuskin.com/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Non-Rule 10b5-1 Arrangement Adopted", "label": "Non-Rule 10b5-1 Arrangement Adopted [Flag]" } } }, "auth_ref": ["r802"] }, "ecd_NonRule10b51ArrTrmntdFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "NonRule10b51ArrTrmntdFlag", "presentation": ["http://nuskin.com/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Non-Rule 10b5-1 Arrangement Terminated", "label": "Non-Rule 10b5-1 Arrangement Terminated [Flag]" } } }, "auth_ref": ["r802"] }, "us-gaap_NonoperatingIncomeExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NonoperatingIncomeExpense", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "terseLabel": "Other income (expense), net", "label": "Nonoperating Income (Expense)", "documentation": "The aggregate amount of income or expense from ancillary business-related activities (that is to say, excluding major activities considered part of the normal operations of the business)." } } }, "auth_ref": ["r102"] }, "nus_NuSkinMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "NuSkinMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "documentation": "The Company develops and distributes a comprehensive line of premium-quality beauty and wellness solutions under three primary brands; the beauty brand, Nu Skin; the wellness brand, Pharmanex; and the anti-aging brand, ageLOC. Nu Skin consists of seven geographic segments: Americas, Mainland China, Southeast Asia/Pacific, South Korea, Japan, Europe & Africa, and Hong Kong/Taiwan.", "label": "Nu Skin [Member]", "terseLabel": "Nu Skin [Member]" } } }, "auth_ref": [] }, "nus_NumberOfGeographicReportableSegments": { "xbrltype": "integerItemType", "nsuri": "http://nuskin.com/20240930", "localname": "NumberOfGeographicReportableSegments", "presentation": ["http://nuskin.com/role/CompanyDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails"], "lang": { "en-us": { "role": { "documentation": "Number of geographic segments reported by the entity.", "label": "Number of Geographic Reportable Segments", "terseLabel": "Number of geographic segments" } } }, "auth_ref": [] }, "us-gaap_NumberOfReportableSegments": { "xbrltype": "integerItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NumberOfReportableSegments", "presentation": ["http://nuskin.com/role/CompanyDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Number of reportable segments", "label": "Number of Reportable Segments", "documentation": "Number of segments reported by the entity. A reportable segment is a component of an entity for which there is an accounting requirement to report separate financial information on that component in the entity's financial statements." } } }, "auth_ref": ["r732", "r740", "r834"] }, "us-gaap_NumberOfReportingUnits": { "xbrltype": "integerItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "NumberOfReportingUnits", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Number of reporting units", "label": "Number of Reporting Units", "documentation": "Number of reporting units tested for impairment of goodwill. A reporting unit is an operating segment or one level below an operating segment." } } }, "auth_ref": [] }, "nus_NumberOfSegmentsInBusinessArm": { "xbrltype": "integerItemType", "nsuri": "http://nuskin.com/20240930", "localname": "NumberOfSegmentsInBusinessArm", "presentation": ["http://nuskin.com/role/CompanyDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails"], "lang": { "en-us": { "role": { "documentation": "Number of segments in Rhyz, the Company's business arm.", "label": "Number of Segments in Business Arm", "terseLabel": "Number of Rhyz segments" } } }, "auth_ref": [] }, "nus_O2024Q1DividendsMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "O2024Q1DividendsMember", "presentation": ["http://nuskin.com/role/CapitalStockDividendsDetails"], "lang": { "en-us": { "role": { "documentation": "Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the first quarter ending March 31, 2024.", "label": "O 2024-Q1 Dividends [Member]", "terseLabel": "Q1-2024 Quarterly Dividend [Member]" } } }, "auth_ref": [] }, "nus_O2024Q2DividendsMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "O2024Q2DividendsMember", "presentation": ["http://nuskin.com/role/CapitalStockDividendsDetails"], "lang": { "en-us": { "role": { "documentation": "Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the second quarter ending June 30, 2024.", "label": "O 2024 Q2 Dividends [Member]", "terseLabel": "Q2-2024 Quarterly Dividend [Member]" } } }, "auth_ref": [] }, "nus_O2024Q3DividendsMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "O2024Q3DividendsMember", "presentation": ["http://nuskin.com/role/CapitalStockDividendsDetails"], "lang": { "en-us": { "role": { "documentation": "Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the third quarter ending September 30, 2024.", "label": "O 2024 Q3 Dividends [Member]", "terseLabel": "Q3-2024 Quarterly Dividend [Member]" } } }, "auth_ref": [] }, "nus_O2024Q4DividendsMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "O2024Q4DividendsMember", "presentation": ["http://nuskin.com/role/CapitalStockDividendsDetails"], "lang": { "en-us": { "role": { "documentation": "Distribution of earnings in the form of cash declared by the board of directors to be distributed to shareholders in the fourth quarter ending December 31, 2024.", "label": "O 2024 Q4 Dividends [Member]", "terseLabel": "Q4-2024 Quarterly Dividend [Member]" } } }, "auth_ref": [] }, "us-gaap_OperatingExpenses": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingExpenses", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Total operating expenses", "label": "Operating Expenses", "documentation": "Generally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense." } } }, "auth_ref": [] }, "us-gaap_OperatingExpensesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingExpensesAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Operating expenses:", "label": "Operating Expenses [Abstract]" } } }, "auth_ref": [] }, "us-gaap_OperatingIncomeLoss": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingIncomeLoss", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "totalLabel": "Operating income (loss)", "terseLabel": "Operating income", "label": "Operating Income (Loss)", "documentation": "The net result for the period of deducting operating expenses from operating revenues." } } }, "auth_ref": ["r139", "r731", "r832", "r835", "r837", "r838", "r839"] }, "us-gaap_OperatingLeaseCost": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseCost", "crdr": "debit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "Operating lease cost", "documentation": "Amount of single lease cost, calculated by allocation of remaining cost of lease over remaining lease term. Includes, but is not limited to, single lease cost, after impairment of right-of-use asset, calculated by amortization of remaining right-of-use asset and accretion of lease liability." } } }, "auth_ref": ["r527", "r775"] }, "nus_OperatingLeaseExpenseAbstract": { "xbrltype": "stringItemType", "nsuri": "http://nuskin.com/20240930", "localname": "OperatingLeaseExpenseAbstract", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "Operating Lease Expense [Abstract]", "terseLabel": "Operating Lease Expense [Abstract]" } } }, "auth_ref": [] }, "us-gaap_OperatingLeaseLiabilitiesPaymentsDueAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseLiabilitiesPaymentsDueAbstract", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "Maturities of Operating Lease Liabilities [Abstract]" } } }, "auth_ref": [] }, "us-gaap_OperatingLeaseLiability": { 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lease." } } }, "auth_ref": ["r519"] }, "us-gaap_OperatingLeaseRightOfUseAssetAmortizationExpense": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseRightOfUseAssetAmortizationExpense", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Non-cash lease expense", "label": "Operating Lease, Right-of-Use Asset, Periodic Reduction", "documentation": "Amount of periodic reduction over lease term of carrying amount of right-of-use asset from operating lease." } } }, "auth_ref": ["r822"] }, "us-gaap_OperatingLeaseWeightedAverageDiscountRatePercent": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OperatingLeaseWeightedAverageDiscountRatePercent", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Weighted-average discount rate for operating leases", 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["http://nuskin.com/role/DerivativesAndHedgingActivitiesEffectOfCashFlowHedgeAccountingOnAccumulatedOtherComprehensiveLossDetails"], "lang": { "en-us": { "role": { "terseLabel": "Gain (loss) recognized in other comprehensive loss", "label": "Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), before Reclassification and Tax", "documentation": "Amount, before tax and reclassification, of gain (loss) from derivative instrument designated and qualifying cash flow hedge included in assessment of hedge effectiveness." } } }, "auth_ref": ["r171", "r172", "r460", "r461", "r464"] }, "us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationTax", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnauditedParenthetical"], "lang": { "en-us": { 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months ended September 30, 2024 and 2023, respectively and $1,716 and $1,577 for the nine months ended September 30, 2024 and 2023, respectively", "label": "Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), Reclassification, after Tax", "documentation": "Amount, after tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness." } } }, "auth_ref": ["r172", "r174"] }, "us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationBeforeTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationBeforeTax", "crdr": "debit", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesEffectOfCashFlowHedgeAccountingOnAccumulatedOtherComprehensiveLossDetails"], "lang": { "en-us": { "role": { "label": "Gain reclassified from accumulated other comprehensive loss into income", "documentation": "Amount, before tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness." } } }, "auth_ref": ["r145", "r172", "r174"] }, "us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationTax", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnauditedParenthetical"], "lang": { "en-us": { "role": { "negatedLabel": "Reclassification adjustment for realized losses/(gains) in current earnings on cash flow hedges, tax", "label": "Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), Reclassification, Tax", "documentation": "Amount of tax expense (benefit) for reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness." } } }, "auth_ref": ["r173"] }, "us-gaap_OtherComprehensiveIncomeLossForeignCurrencyTransactionAndTranslationAdjustmentNetOfTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeLossForeignCurrencyTransactionAndTranslationAdjustmentNetOfTax", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnaudited"], "lang": { "en-us": { "role": { "label": "Foreign currency translation adjustment, net of taxes of zero for the three months ended September 30, 2024 and 2023, and zero and $(68) for the nine months ended September 30, 2024 and 2023, respectively", "documentation": "Amount after tax and reclassification adjustments of gain (loss) on foreign currency translation adjustments, foreign currency transactions designated and effective as economic hedges of a net investment in a foreign entity and intra-entity foreign currency transactions that are of a long-term-investment nature." } } }, "auth_ref": ["r2", "r587"] }, "us-gaap_OtherComprehensiveIncomeLossForeignCurrencyTranslationAdjustmentTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeLossForeignCurrencyTranslationAdjustmentTax", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnauditedParenthetical"], "lang": { "en-us": { "role": { "terseLabel": "Foreign currency translation adjustment, tax", "label": "Other Comprehensive Income (Loss), Foreign Currency Translation Adjustment, Tax", "documentation": "Amount of tax expense (benefit), after reclassification adjustments of gain (loss) on foreign currency translation adjustments, foreign currency transactions designated and effective as economic hedges of a net investment in a foreign entity and intra-entity foreign currency transactions that are of a long-term-investment nature." } } }, "auth_ref": ["r2", "r3", "r501", "r508"] }, "us-gaap_OtherComprehensiveIncomeLossNetOfTaxPeriodIncreaseDecreaseAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeLossNetOfTaxPeriodIncreaseDecreaseAbstract", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnaudited", "http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnauditedParenthetical"], "lang": { "en-us": { "role": { "verboseLabel": "Other comprehensive income (loss), net of tax:", "label": "Other Comprehensive Income (Loss), Net of Tax [Abstract]" } } }, "auth_ref": [] }, "us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfComprehensiveIncomeUnaudited", "http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "totalLabel": "Other comprehensive income (loss), net of tax", "verboseLabel": "Other comprehensive income (loss), net of tax", "label": "Other Comprehensive Income (Loss), Net of Tax, Portion Attributable to Parent", "documentation": "Amount after tax of other comprehensive income (loss) attributable to parent entity." } } }, "auth_ref": ["r5", "r11", "r123", "r176", "r179", "r205"] }, "us-gaap_OtherComprehensiveIncomeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherComprehensiveIncomeMember", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesEffectOfCashFlowHedgeAccountingOnAccumulatedOtherComprehensiveLossDetails"], "lang": { "en-us": { "role": { "label": "Other Comprehensive Loss [Member]", "documentation": "Primary financial statement caption in which reported facts about other comprehensive income have been included." } } }, "auth_ref": ["r15"] }, "us-gaap_OtherIntangibleAssetsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherIntangibleAssetsMember", "presentation": ["http://nuskin.com/role/AcquisitionsBeautybioDetails", "http://nuskin.com/role/AcquisitionsLifednaDetails"], "lang": { "en-us": { "role": { "terseLabel": "Other Intangibles [Member]", "label": "Other Intangible Assets [Member]", "documentation": "Intangible assets classified as other." } } }, "auth_ref": ["r744", "r857", "r858", "r859", "r860", "r861", "r862", "r863", "r864", "r865", "r866"] }, "us-gaap_OtherLiabilitiesNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherLiabilitiesNoncurrent", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Other liabilities", "documentation": "Amount of liabilities classified as other, due after one year or the normal operating cycle, if longer." } } }, "auth_ref": ["r81"] }, "us-gaap_OtherNonoperatingIncomeExpenseMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherNonoperatingIncomeExpenseMember", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesEffectOfCashFlowHedgeAccountingOnAccumulatedOtherComprehensiveLossDetails", "http://nuskin.com/role/FairValueAndEquityInvestmentsEquityInvestmentsDetails", "http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Other Expense, Net [Member]", "label": "Other Income (Expense), Net [Member]", "documentation": "Primary financial statement caption encompassing other nonoperating income (expense)." } } }, "auth_ref": [] }, "us-gaap_OtherRestructuringCosts": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherRestructuringCosts", "crdr": "debit", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Other associated restructuring costs", "documentation": "Amount of other expenses associated with exit or disposal activities pursuant to an authorized plan. Excludes expenses associated with a discontinued operation or an asset retirement obligation." } } }, "auth_ref": ["r7"] }, "us-gaap_OtherRestructuringMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "OtherRestructuringMember", "presentation": ["http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "terseLabel": "Other Cash Charges [Member]", "label": "Other Restructuring [Member]", "documentation": "Restructuring and related activities classified as other." } } }, "auth_ref": ["r745", "r746", "r747", "r748"] }, "us-gaap_PaymentForContingentConsiderationLiabilityFinancingActivities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentForContingentConsiderationLiabilityFinancingActivities", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "negatedLabel": "Contingent consideration payments", "label": "Payment for Contingent Consideration Liability, Financing Activities", "documentation": "Amount of cash outflow, not made soon after acquisition date of business combination, to settle contingent consideration liability up to amount recognized at acquisition date, including, but not limited to, measurement period adjustment and less amount paid soon after acquisition date." } } }, "auth_ref": ["r4"] }, "us-gaap_PaymentsForRepurchaseOfCommonStock": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentsForRepurchaseOfCommonStock", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "negatedLabel": "Repurchase of shares of common stock", "label": "Payments for Repurchase of Common Stock", "documentation": "The cash outflow to reacquire common stock during the period." } } }, "auth_ref": ["r105"] }, "us-gaap_PaymentsForRestructuring": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentsForRestructuring", "crdr": "credit", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "terseLabel": "Cash payments", "label": "Payments for Restructuring", "documentation": "Amount of cash payments made as the result of exit or disposal activities. Excludes payments associated with a discontinued operation or an asset retirement obligation." } } }, "auth_ref": ["r336", "r821"] }, "us-gaap_PaymentsOfDividendsCommonStock": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentsOfDividendsCommonStock", "crdr": "credit", "presentation": ["http://nuskin.com/role/CapitalStockDividendsDetails", "http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "negatedLabel": "Payment of cash dividends", "terseLabel": "Payment of cash dividends", "label": "Payments of Ordinary Dividends, Common Stock", "documentation": "Amount of cash outflow in the form of ordinary dividends to common shareholders of the parent entity." } } }, "auth_ref": ["r105"] }, "us-gaap_PaymentsToAcquireBusinessesGross": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentsToAcquireBusinessesGross", "crdr": "credit", "presentation": ["http://nuskin.com/role/AcquisitionsLifednaDetails"], "lang": { "en-us": { "role": { "terseLabel": "Consideration paid, cash", "label": "Payments to Acquire Businesses, Gross", "documentation": "The cash outflow associated with the acquisition of business during the period. The cash portion only of the acquisition price." } } }, "auth_ref": ["r24", "r452"] }, "us-gaap_PaymentsToAcquireBusinessesNetOfCashAcquired": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentsToAcquireBusinessesNetOfCashAcquired", "crdr": "credit", "presentation": ["http://nuskin.com/role/AcquisitionsBeautybioDetails", "http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Purchase price, net of cash acquired", "negatedLabel": "Acquisitions (net of cash acquired)", "label": "Payments to Acquire Businesses, Net of Cash Acquired",

"documentation": "The cash outflow associated with the acquisition of a business, net of the cash acquired from the purchase." } } }, "auth_ref": ["r24"] }, "us-gaap_PaymentsToAcquireInvestments": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentsToAcquireInvestments", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "negatedLabel": "Purchases of investments", "label": "Payments to Acquire Investments", "documentation": "The cash outflow associated with the purchase of all investments (debt, security, other) during the period." } } }, "auth_ref": ["r103"] }, "us-gaap_PaymentsToAcquirePropertyPlantAndEquipment": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PaymentsToAcquirePropertyPlantAndEquipment", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "negatedLabel": "Purchases of property and equipment", "label": "Payments to Acquire Property, Plant, and Equipment", "documentation": "The cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets." } } }, "auth_ref": ["r104"] }, "us-gaap_PrepaidExpenseAndOtherAssetsCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PrepaidExpenseAndOtherAssetsCurrent", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Prepaid expenses and other", "documentation": "Amount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer." } } }, "auth_ref": ["r817"] }, "us-gaap_PrepaidExpensesAndOtherCurrentAssetsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PrepaidExpensesAndOtherCurrentAssetsMember", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesFairValueOfDerivativeInstrumentsOnBalanceSheetDetails"], "lang": { "en-us": { "role": { "terseLabel": "Prepaid Expenses and Other [Member]", "label": "Prepaid Expenses and Other Current Assets [Member]", "documentation": "Primary financial statement caption encompassing prepaid expenses and other current assets." } } }, "auth_ref": [] }, "us-gaap_PriorPeriodReclassificationAdjustmentDescription": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PriorPeriodReclassificationAdjustmentDescription", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Reclassifications", "label": "Reclassification, Comparability Adjustment [Policy Text Block]", "documentation": "Disclosure of accounting policy for reclassification affecting comparability of financial statement. Excludes amendment to accounting standards, other change in accounting principle, and correction of error." } } }, "auth_ref": ["r812"] }, "us-gaap_ProceedsFromIssuanceOfLongTermDebt": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ProceedsFromIssuanceOfLongTermDebt", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Proceeds from debt", "label": "Proceeds from Issuance of Long-Term Debt", "documentation": "The cash inflow from a debt initially having maturity due after one year or beyond the operating cycle, if longer." } } }, "auth_ref": ["r25", "r616"] }, "us-gaap_ProceedsFromSaleMaturityAndCollectionsOfInvestments": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ProceedsFromSaleMaturityAndCollectionsOfInvestments", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "label": "Proceeds on investment sales", "documentation": "The cash inflow associated with the sale, maturity and collection of all investments such as debt, security and so forth during the period." } } }, "auth_ref": ["r22"] }, "nus_ProceedsFromStockOptionsExercisedNetOfTaxesPaid": { "xbrltype": "monetaryItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ProceedsFromStockOptionsExercisedNetOfTaxesPaid", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "documentation": "Amount of cash inflow from exercise of option under share-based payment arrangement, net of taxes paid related to the net shares settlement of stock awards.", "label": "Proceeds from Stock Options Exercised, Net of Taxes Paid", "terseLabel": "Exercise of employee stock options and taxes paid related to the net shares settlement of stock awards" } } }, "auth_ref": [] }, "us-gaap_PropertyPlantAndEquipmentNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentNet", "crdr": "debit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Property and equipment, net", "documentation": "Amount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures." } } }, "auth_ref": ["r8", "r534", "r577", "r584", "r776"] }, "srt_RangeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "RangeAxis", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/IncomeTaxesDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Statistical Measurement [Axis]" } } } }, "auth_ref": ["r346", "r347", "r348", "r349", "r410", "r417", "r419", "r420", "r421", "r422", "r481", "r543", "r552", "r568", "r604", "r606", "r614", "r643", "r644", "r698", "r699", "r700", "r701", "r711", "r720", "r721", "r741", "r754", "r760", "r767", "r768", "r772", "r773", "r778", "r782", "r875", "r881", "r892", "r915", "r916", "r917", "r918", "r919"] }, "srt_RangeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "RangeMember", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/IncomeTaxesDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Statistical Measurement [Domain]" } } } }, "auth_ref": ["r346", "r347", "r348", "r349", "r410", "r417", "r419", "r420", "r421", "r422", "r481", "r543", "r552", "r568", "r604", "r606", "r614", "r643", "r644", "r698", "r699", "r700", "r701", "r711", "r720", "r721", "r741", "r754", "r760", "r767", "r768", "r772", "r773", "r778", "r782", "r875", "r881", "r892", "r915", "r916", "r917", "r918", "r919"] }, "us-gaap_ReclassificationLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReclassificationLineItems", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "label": "Reclassification [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r152"] }, "us-gaap_ReclassificationOtherMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReclassificationOtherMember", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "terseLabel": "Reclassification [Member]", "label": "Reclassification, Other [Member]", "documentation": "Reclassification affecting comparability of financial statement, classified as other. Excludes amendment to accounting standards, other change in accounting principle, and correction of error." } } }, "auth_ref": ["r812"] }, "us-gaap_ReclassificationTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReclassificationTable", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "label": "Reclassification [Table]", "documentation": "Disclosure of information about reclassification adjustment affecting comparability of financial statement. Excludes amendment to accounting standards, other change in accounting principle, and correction of error." } } }, "auth_ref": ["r152"] }, "us-gaap_ReclassificationTypeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReclassificationTypeAxis", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "label": "Reclassification, Type [Axis]", "documentation": "Information by type of reclassification adjustment affecting comparability of financial statement. Excludes amendment to accounting standards, other change in accounting principle, and correction of error." } } }, "auth_ref": ["r812"] }, "us-gaap_ReclassificationTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReclassificationTypeDomain", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesReclassificationsDetails"], "lang": { "en-us": { "role": { "label": "Reclassification, Type [Domain]", "documentation": "Type of reclassification adjustment affecting comparability of financial statement. Excludes amendment to accounting standards, other change in accounting principle, and correction of error." } } }, "auth_ref": ["r812"] }, "us-gaap_ReconciliationOfOperatingProfitLossFromSegmentsToConsolidatedTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReconciliationOfOperatingProfitLossFromSegmentsToConsolidatedTable", "presentation": ["http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "label": "Reconciliation of Operating Profit (Loss) from Segments to Consolidated [Table]", "documentation": "Disclosure of information about the reconciliation of profit (loss) from reportable segments to the consolidated income (loss) before income tax expense (benefit) and discontinued operations. Includes, but is not limited to, reconciliation after income tax if income tax is allocated to the reportable segment." } } }, "auth_ref": ["r32", "r34"] }, "us-gaap_ReconciliationOfOperatingProfitLossFromSegmentsToConsolidatedTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReconciliationOfOperatingProfitLossFromSegmentsToConsolidatedTextBlock", "presentation": ["http://nuskin.com/role/SegmentInformationTables"], "lang": { "en-us": { "role": { "label": "Segment Contribution", "documentation": "Tabular disclosure of the reconciliation of profit (loss) from reportable segments to the consolidated income (loss) before income tax expense (benefit) and discontinued operations. Includes, but is not limited to, reconciliation after income tax if income tax is allocated to the reportable segment." } } }, "auth_ref": ["r32", "r34"] }, "us-gaap_ReconciliationOfOtherSignificantReconcilingItemsFromSegmentsToConsolidatedTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReconciliationOfOtherSignificantReconcilingItemsFromSegmentsToConsolidatedTextBlock", "presentation": ["http://nuskin.com/role/SegmentInformationTables"], "lang": { "en-us": { "role": { "label": "Depreciation and Amortization and Capital Expenditures", "documentation": "Tabular disclosure of reconciliation of other items from reportable segments to their consolidated amount. Excludes reconciliation of revenue, profit (loss), and assets." } } }, "auth_ref": ["r33", "r34"] }, "us-gaap_RepaymentsOfLongTermDebt": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RepaymentsOfLongTermDebt", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "negatedLabel": "Payments of debt", "label": "Repayments of Long-Term Debt", "documentation": "The cash outflow for debt initially having maturity due after one year or beyond the normal operating cycle, if longer." } } }, "auth_ref": ["r106", "r619"] }, "nus_ReportingUnit1Member": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ReportingUnit1Member", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "documentation": "First reporting unit in the Company's Rhyz other segment.", "label": "Reporting Unit 1 [Member]", "terseLabel": "Reporting Unit 1 [Member]" } } }, "auth_ref": [] }, "nus_ReportingUnit2Member": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ReportingUnit2Member", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "documentation": "Second reporting unit in the Company's Rhyz other segment.", "label": "Reporting Unit 2 [Member]", "terseLabel": "Reporting Unit 2 [Member]" } } }, "auth_ref": [] }, "nus_ReportingUnit3Member": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "ReportingUnit3Member", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "documentation": "Third reporting unit in the Company's Rhyz other segment.", "label": "Reporting Unit 3 [Member]", "terseLabel": "Reporting Unit 3 [Member]" } } }, "auth_ref": [] }, "us-gaap_ReportingUnitAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReportingUnitAxis", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "label": "Reporting Unit [Axis]", "documentation": "Information by reporting unit." } } }, "auth_ref": ["r315", "r317", "r743"] }, "us-gaap_ReportingUnitDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReportingUnitDomain", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "label": "Reporting Unit [Domain]", "documentation": "Level of reporting at which goodwill is tested for impairment." } } }, "auth_ref": ["r315", "r317", "r743"] }, "us-gaap_ReportingUnitPercentageOfFairValueInExcessOfCarryingAmount": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ReportingUnitPercentageOfFairValueInExcessOfCarryingAmount", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "terseLabel": "Percentage of fair value in excess of carrying amount", "label": "Reporting Unit, Percentage of Fair Value in Excess of Carrying Amount", "documentation": "Percentage of fair value of reporting unit in excess of carrying amount." } } }, "auth_ref": [] }, "us-gaap_RestructuringAndRelatedActivitiesAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringAndRelatedActivitiesAbstract", "lang": { "en-us": { "role": { "label": "Restructuring [Abstract]" } } }, "auth_ref": [] }, "us-gaap_RestructuringAndRelatedActivitiesDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringAndRelatedActivitiesDisclosureTextBlock", "presentation": ["http://nuskin.com/role/Restructuring"], "lang": { "en-us": { "role": { "label": "Restructuring", "documentation": "The entire disclosure for restructuring and related activities. Description of restructuring activities such as exit and disposal activities, include facts and circumstances leading to the plan, the expected plan completion date, the major types of costs associated with the plan activities, total expected costs, the accrual balance at the end of the period, and the periods over which the remaining accrual will be settled." } } }, "auth_ref": ["r333", "r334", "r336", "r339", "r343"] }, "us-gaap_RestructuringAndRelatedCostExpectedCost1": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringAndRelatedCostExpectedCost1", "crdr": "debit", "presentation": ["http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "terseLabel": "Estimated charges under restructuring program", "label": "Restructuring and Related Cost, Expected Cost", "documentation": "Amount expected to be recognized in earnings for the specified restructuring cost." } } }, "auth_ref": ["r335", "r338", "r340", "r342"] }, "us-gaap_RestructuringCostAndReserveAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringCostAndReserveAxis", "presentation": ["http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Restructuring Type [Axis]", "documentation": "Information by type of restructuring cost." } } }, "auth_ref": ["r335", "r336", "r340", "r341"] }, "us-gaap_RestructuringCostAndReserveLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringCostAndReserveLineItems", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Restructuring Cost and Reserve [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to

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Excludes expenses related to a business combination, a discontinued operation or an asset retirement obligation." } } }, "auth_ref": ["r7"] }, "nus_RestructuringDisclosureLineItems": { "xbrltype": "stringItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RestructuringDisclosureLineItems", "presentation": ["http://nuskin.com/role/RestructuringTables"], "lang": { "en-us": { "role": { "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table.", "label": "Restructuring Disclosure [Line Items]", "terseLabel": "Restructuring [Abstract]" } } }, "auth_ref": [] }, "nus_RestructuringDisclosureTable": { "xbrltype": "stringItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RestructuringDisclosureTable", "presentation": ["http://nuskin.com/role/RestructuringTables"], "lang": { "en-us": { "role": { "documentation": "Disclosure of information about restructuring expenses by restructuring plan.", "label": "Restructuring Disclosure [Table]" } } }, "auth_ref": [] }, "nus_RestructuringNonCashCharges": { "xbrltype": "monetaryItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RestructuringNonCashCharges", "crdr": "debit", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "documentation": "Non-cash charges for the impairment of fixed assets, acceleration of depreciation and impairment of other intangible assets associated with a restructuring pursuant to an authorized plan.", "label": "Restructuring, Non-Cash Charges", "totalLabel": "Non-cash restructuring charges", "terseLabel": "Non-cash restructuring charges" } } }, "auth_ref": [] }, "nus_RestructuringPlan2022Member": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RestructuringPlan2022Member", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/RestructuringTables"], "lang": { "en-us": { "role": { "documentation": "In the third quarter of 2022, the Company adopted a strategic plan to focus resources on the Company's strategic priorities and optimize future growth and profitability. The global program includes workforce reductions and footprint optimization.", "label": "Restructuring Plan, 2022 [Member]", "terseLabel": "2022 Plan [Member]" } } }, "auth_ref": [] }, "nus_RestructuringPlan2023Member": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RestructuringPlan2023Member", "presentation": ["http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/RestructuringTables"], "lang": { "en-us": { "role": { "documentation": "In the fourth quarter of 2023, the Company adopted a strategic plan to focus resources on the Company's global priorities and optimize future growth and profitability. The global program includes workforce reductions.", "label": "Restructuring Plan, 2023 [Member]", "terseLabel": "2023 Plan [Member]" } } }, "auth_ref": [] }, "us-gaap_RestructuringPlanAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringPlanAxis", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/RestructuringTables"], "lang": { "en-us": { "role": { "label": "Restructuring Plan [Axis]", "documentation": "Information by individual restructuring plan." } } }, "auth_ref": [] }, "us-gaap_RestructuringPlanDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringPlanDomain", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/RestructuringTables"], "lang": { "en-us": { "role": { "label": "Restructuring Plan [Domain]", "documentation": "Identification of the individual restructuring plans." } } }, "auth_ref": [] }, "us-gaap_RestructuringReserveAcceleratedDepreciation": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringReserveAcceleratedDepreciation", "crdr": "debit", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails"], "lang": { "en-us": { "role": { "label": "Accelerated depreciation", "documentation": "Amount of accelerated depreciation charged against earnings associated with exit from or disposal of business activities or restructuring plan." } } }, "auth_ref": [] }, "us-gaap_RestructuringReserveCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringReserveCurrent", "crdr": "credit", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "terseLabel": "Ending restructuring accrual", "label": "Restructuring Reserve, Current", "documentation": "Carrying amount as of the balance sheet date of known and estimated obligations associated with exit from or disposal of business activities or restructurings pursuant to a duly authorized plan, which are expected to be paid in the next twelve months or in the normal operating cycle if longer. Costs of such activities include those for one-time termination benefits, termination of an operating lease or other contract, consolidating or closing facilities, relocating employees, and costs associated with an ongoing benefit arrangement, but excludes costs associated with the retirement of a long-lived asset." } } }, "auth_ref": ["r813", "r876", "r877"] }, "us-gaap_RestructuringSettlementAndImpairmentProvisionsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RestructuringSettlementAndImpairmentProvisionsAbstract", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "terseLabel": "Restructuring [Abstract]", "label": "Restructuring, Settlement and Impairment Provisions [Abstract]" } } }, "auth_ref": [] }, "nus_RestructuringSeveranceAndLeaseTerminationCosts": { "xbrltype": "monetaryItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RestructuringSeveranceAndLeaseTerminationCosts", "crdr": "debit", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails"], "lang": { "en-us": { "role": { "documentation": "Amount of expenses for special or contractual termination benefits provided to current employees involuntarily terminated under restructuring activities pursuant to an authorized plan and the loss on termination of a lease before expiration of the lease term.", "label": "Restructuring, Severance and Lease Termination Costs", "terseLabel": "Cash restructuring charges" } } }, "auth_ref": [] }, "us-gaap_RetainedEarningsAccumulatedDeficit": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsAccumulatedDeficit", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "label": "Retained earnings", "documentation": "Amount of accumulated undistributed earnings (deficit)." } } }, "auth_ref": ["r87", "r120", "r582", "r611", "r613", "r620", "r654", "r776"] }, "us-gaap_RetainedEarningsMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RetainedEarningsMember", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfStockholdersEquityUnaudited"], "lang": { "en-us": { "role": { "label": "Retained Earnings [Member]", "documentation": "Accumulated undistributed earnings (deficit)." } } }, "auth_ref": ["r150", "r196", "r197", "r198", "r200", "r205", "r207", "r209", "r292", "r293", "r329", "r435", "r436", "r443", "r444", "r445", "r447", "r454", "r455", "r465", "r467", "r468", "r470", "r473", "r514", "r517", "r608", "r610", "r623", "r955"] }, "us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerExcludingAssessedTax", "crdr": "credit", "presentation": ["http://nuskin.com/role/ConsolidatedStatementsOfIncomeUnaudited", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails"], "lang": { "en-us": { "role": { "terseLabel": "Revenue", "label": "Revenue from Contract with Customer, Excluding Assessed Tax", "documentation": "Amount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise." } } }, "auth_ref": ["r137", "r138", "r220", "r229", "r230", "r245", "r251", "r254", "r256", "r257", "r406", "r407", "r569"] }, "us-gaap_RevenueFromContractWithCustomerPolicyTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RevenueFromContractWithCustomerPolicyTextBlock", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "terseLabel": "Revenue Recognition", "label": "Revenue from Contract with Customer [Policy Text Block]", "documentation": "Disclosure of accounting policy for revenue from contract with customer." } } }, "auth_ref": ["r148", "r398", "r399", "r400", "r401", "r402", "r403", "r404", "r405", "r723"] }, "nus_RevolvingCreditFacilityDated20220614Member": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RevolvingCreditFacilityDated20220614Member", "presentation": ["http://nuskin.com/role/DebtCreditAgreementDetails", "http://nuskin.com/role/DebtDebtFacilitiesDetails"], "lang": { "en-us": { "role": { "documentation": "Arrangement under an Amended and Restated Credit Agreement dated June 14, 2022 with several financial institutions party thereto as lenders, and Bank of America, N.A. as administrative agent, in which loan proceeds can continuously be obtained following repayments, but the total amount borrowed cannot exceed a specified maximum amount.", "label": "Revolving Credit Facility dated 2022-06-14 [Member]", "verboseLabel": "Credit Agreement Revolving Credit Facility [Member]", "terseLabel": "Revolving Credit Facility [Member]" } } }, "auth_ref": [] }, "nus_RhyzMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RhyzMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "documentation": "The Company explores new areas of synergistic and adjacent growth through their business arm known as Rhyz Inc. The Rhyz businesses, which are reported in two segments, primarily consist of consumer, technology and manufacturing companies.", "label": "Rhyz [Member]", "verboseLabel": "Rhyz Investments [Member]" } } }, "auth_ref": [] }, "nus_RhyzOtherReportingUnitMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RhyzOtherReportingUnitMember", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "documentation": "The Rhyz other report unit tested for goodwill impairment.", "label": "Rhyz Other Reporting Unit [Member]", "terseLabel": "Rhyz Other Reporting Unit [Member]" } } }, "auth_ref": [] }, "nus_RhyzOtherSegmentMember": { "xbrltype": "domainItemType", "nsuri": "http://nuskin.com/20240930", "localname": "RhyzOtherSegmentMember", "presentation": ["http://nuskin.com/role/AcquisitionsRevenueAndProFormaRevenueDetails", "http://nuskin.com/role/GoodwillAndIntangiblesDetails", "http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails", "http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails", "http://nuskin.com/role/SegmentInformationSegmentContributionDetails"], "lang": { "en-us": { "role": { "documentation": "The Rhyz other segment includes other investments by the Company's Rhyz business arm.", "label": "Rhyz Other Segment [Member]", "terseLabel": "Rhyz Other [Member]" } } }, "auth_ref": [] }, "us-gaap_RightOfUseAssetObtainedInExchangeForFinanceLeaseLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RightOfUseAssetObtainedInExchangeForFinanceLeaseLiability", "crdr": "debit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "Right-of-use assets obtained in exchange for finance lease obligations", "documentation": "Amount of increase in right-of-use asset obtained in exchange for finance lease liability." } } }, "auth_ref": ["r530", "r775"] }, "us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability", "crdr": "debit", "presentation": ["http://nuskin.com/role/LeasesDetails"], "lang": { "en-us": { "role": { "label": "Right-of-use assets obtained in exchange for operating lease obligations", "documentation": "Amount of increase in right-of-use asset obtained in exchange for operating lease liability." } } }, "auth_ref": ["r530", "r775"] }, "ecd_Rule10b51ArrAdoptedFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrAdoptedFlag", "presentation": ["http://nuskin.com/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Adopted", "label": "Rule 10b5-1 Arrangement Adopted [Flag]" } } }, "auth_ref": ["r802"] }, "ecd_Rule10b51ArrTrmntdFlag": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "Rule10b51ArrTrmntdFlag", "presentation": ["http://nuskin.com/role/InsiderTradingArrangements"], "lang": { "en-us": { "role": { "terseLabel": "Rule 10b5-1 Arrangement Terminated", "label": "Rule 10b5-1 Arrangement Terminated [Flag]" } } }, "auth_ref": ["r802"] }, "us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTable", "presentation": ["http://nuskin.com/role/CapitalStockNetIncomePerShareDetails"], "lang": { "en-us": { "role": { "label": "Antidilutive Security, Excluded EPS Calculation [Table]", "documentation": "Disclosure of information about security that could potentially dilute basic earnings per share (EPS) in future that was not included in calculation of diluted EPS." } } }, "auth_ref": ["r28"] }, "us-gaap_ScheduleOfBusinessAcquisitionsByAcquisitionTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfBusinessAcquisitionsByAcquisitionTable", "presentation": ["http://nuskin.com/role/AcquisitionsBeautybioDetails", "http://nuskin.com/role/AcquisitionsLifednaDetails", "http://nuskin.com/role/AcquisitionsRevenueAndProFormaRevenueDetails"], "lang": { "en-us": { "role": { "label": "Schedule of Business Acquisitions, by Acquisition [Table]", "documentation": "Disclosure of information about business combination. Includes, but is not limited to, recognized asset and liability." } } }, "auth_ref": ["r44", "r47", "r450"] }, "us-gaap_ScheduleOfCashFlowHedgesIncludedInAccumulatedOtherComprehensiveIncomeLossTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfCashFlowHedgesIncludedInAccumulatedOtherComprehensiveIncomeLossTableTextBlock", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesTables"], "lang": { "en-us": { "role": { "terseLabel": "Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss", "label": "Schedule of Cash Flow Hedges Included in Accumulated Other Comprehensive Income (Loss) [Table Text Block]", "documentation": "Tabular disclosure of gain (loss) on derivative and nonderivative instruments designated and qualifying as cash flow hedge recorded in accumulated other comprehensive income (AOCI) and reclassified into earnings." } } }, "auth_ref": ["r126"] }, "us-gaap_ScheduleOfDebtInstrumentsTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfDebtInstrumentsTextBlock", "presentation": ["http://nuskin.com/role/DebtTables"], "lang": { "en-us": { "role": {

"label": "Debt Facilities", "documentation": "Tabular disclosure of long-debt instruments or arrangements, including identification, terms, features, collateral requirements and other information necessary to a fair presentation. These are debt arrangements that originally required repayment more than twelve months after issuance or greater than the normal operating cycle of the entity, if longer." } } }, "auth_ref": ["r17", "r38", "r39", "r70", "r118", "r119", "r750", "r752", "r826", "r908"] }, "us-gaap_ScheduleOfDerivativeInstrumentsInStatementOfFinancialPositionFairValueTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfDerivativeInstrumentsInStatementOfFinancialPositionFairValueTextBlock", "presentation": ["http://nuskin.com/role/DerivativesAndHedgingActivitiesTables"], "lang": { "en-us": { "role": { "terseLabel": "Fair Value of Derivative Instruments on the Balance Sheet", "label": "Schedule of Derivative Instruments in Statement of Financial Position, Fair Value [Table Text Block]", "documentation": "Tabular disclosure of the location and fair value amounts of derivative instruments (and nonderivative instruments that are designated and qualify as hedging instruments) reported in the statement of financial position." } } }, "auth_ref": ["r63"] }, "us-gaap_ScheduleOfGoodwillTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfGoodwillTable", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesDetails"], "lang": { "en-us": { "role": { "label": "Goodwill [Table]", "documentation": "Disclosure of information about goodwill, including, but not limited to, change from acquisition, sale, impairment, and other reason." } } }, "auth_ref": ["r306", "r307", "r308", "r309", "r310", "r311", "r312", "r313", "r314", "r315", "r317", "r743"] }, "us-gaap_ScheduleOfGoodwillTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfGoodwillTextBlock", "presentation": ["http://nuskin.com/role/GoodwillAndIntangiblesTables"], "lang": { "en-us": { "role": { "terseLabel": "Goodwill", "label": "Schedule of Goodwill [Table Text Block]", "documentation": "Tabular disclosure of goodwill by reportable segment and in total which includes a rollforward schedule." } } }, "auth_ref": ["r743", "r846", "r847", "r848", "r849", "r850", "r851", "r852", "r853", "r854", "r855", "r856"] }, "us-gaap_ScheduleOfInventoryCurrentTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfInventoryCurrentTableTextBlock", "presentation": ["http://nuskin.com/role/SummaryOfSignificantAccountingPoliciesTables"], "lang": { "en-us": { "role": { "terseLabel": "Inventories", "label": "Schedule of Inventory, Current [Table Text Block]", "documentation": "Tabular disclosure of the carrying amount as of the balance sheet date of merchandise, goods, commodities, or supplies held for future sale or to be used in manufacturing, servicing or production process." } } }, "auth_ref": ["r18", "r91", "r92", "r93"] }, "us-gaap_ScheduleOfRestructuringAndRelatedCostsTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ScheduleOfRestructuringAndRelatedCostsTable", "presentation": ["http://nuskin.com/role/Restructuring2022PlanDetails", "http://nuskin.com/role/Restructuring2023PlanDetails"], "lang": { "en-us": { "role": { "label": "Restructuring Cost [Table]", "documentation": "Disclosure of information about restructuring cost. 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Excludes expenditure for addition to financial instrument, long-term customer relationship of financial institution, mortgage and other servicing rights, deferred policy acquisition cost, and deferred tax assets." } } }, "auth_ref": ["r220", "r240", "r251", "r736", "r737"] }, "us-gaap_SegmentReportingAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SegmentReportingAbstract", "lang": { "en-us": { "role": { "label": "Segment Information [Abstract]" } } }, "auth_ref": [] }, "us-gaap_SegmentReportingDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SegmentReportingDisclosureTextBlock", "presentation": ["http://nuskin.com/role/SegmentInformation"], "lang": { "en-us": { "role": { "verboseLabel": "Segment Information", "label": "Segment Reporting Disclosure [Text Block]", "documentation": "The entire disclosure for reporting segments including data and tables. Reportable segments include those that meet any of the following quantitative thresholds a) it's reported revenue, including sales to external customers and intersegment sales or transfers is 10 percent or more of the combined revenue, internal and external, of all operating segments b) the absolute amount of its reported profit or loss is 10 percent or more of the greater, in absolute amount of 1) the combined reported profit of all operating segments that did not report a loss or 2) the combined reported loss of all operating segments that did report a loss c) its assets are 10 percent or more of the combined assets of all operating segments." } } }, "auth_ref": ["r140", "r220", "r224", "r225", "r226", "r227", "r228", "r241", "r243", "r244", "r249", "r250", "r251", "r252", "r253", "r254", "r255", "r257", "r732", "r734", "r735", "r736", "r738", "r739", "r740"] }, "us-gaap_SegmentReportingInformationLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "SegmentReportingInformationLineItems", "presentation": ["http://nuskin.com/role/SegmentInformationDepreciationAndAmortizationAndCapitalExpendituresDetails", "http://nuskin.com/role/SegmentInformationRevenueBySegmentDetails"], "lang": { "en-us": { "role": { "label": "Segment Reporting Information [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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M-J;,]\N'>U74#Z;^^*WYV'P'[0_O,]E/AI^FBB/44B MZB_5'TQ>6-[G3(ZCB.8.GXLE['CGGED).WO%ASH7Z M@XD+T]]C(.G?_TS2 Y'=59< YH/!9?,IP'#1GN$DQ>7A#Y[^\[Y,R]XZ?/^V M_[/_WG_L[WN?$Z'20DFOS-YY'_*,RSR1-\K[E*2:$A+>]:ZR;L]@O>AXIZDX MJ+Y;_?F8B=Z=2DM/Y(J7^A:]0G/B^$TN+L_CI*L\A_8 3P(4(>OWZE&!]Z^9[HW_NW]_4$[(U3)/=/???6O7O+UY[WC+"WU@_>O-1SW/-%_M]?->],Z7;ZN^O]6=?]OO_0_OHTP^>$7YT%4_[T5<_'F3:WV1^R+K9OD[[R]Q M]>HF7V\>KB4V+4_]=$2I7N#>\FD^*^RQ_>>6F6*OV-M]\GW=^:I*N__6EU=_:HO.-,#E2?"2_F=^:I*WAWIT9-F![#]U^]:1/7)1__MR" , 87!]*B@@4$L,P> =)G])_W-*N]-MBY/O2N['O*M-R&'UX_W;B2;-;^%QQ1/EIZ00O/M/Q?.35'[4LAYK+/0EP5#P M*$84X>0?&SP)_U. M,=9_<(M.4LT!#\>Z33GOGJ92??]-/8RU!G > MT8@A)B7% 5<\E$HK:(!8P+BD?('6:/V! ,& S)/D-)8HR(2Z3'!6,*X2@&7,,K({@*(P!"6H:Y8-PT"C?-.H/S5W9 MG;HJ-;Z,/#YGHK+@1]^3XH^IY_ZN[B*5_W&I1)<711{G_4L-VU273W]P7MZJ MO/^E/:^7)OU&? %.Q=2B>1.Z]S/>_O!WF$85.0R')7A,+QX6'P92QSQ&^CL MXP!31BC3S $$($ "@NJ&!=HW+)"B)\=E$L3#8?FHHO)4NZYYI6##QE[JGERK M_&Y Q M)!HQI9'OW>:(=I'OM(?$[XX![2>'=\X>]_TFJ M_QJWJ/*(_M7CN99:I\&K(JUNUSRS\#(=5'KPG#22KXEV861QT;^]&9./1LTU%GXW1OHHE<;*CLDF8+$4@ >T>6(12K43D7 -<4P%3)T/<)XY1(3()::^UV!L*;+:*K+@TZ MH.E.@(AJLQIRX&.!44PH"021/-9=$$$5\3*=@',Z@9KN!"8(Q-H,@@ 1S1$D M4B3 L4"AUP%4;1,)_PYG:#+^33'V=U=4E8:K]MK(A=-"3KV3M0XHV$<1T)3 MF!\3'RL?4A!+HD*(*0"!@O,:/F-7OQ?)NS3IZE@H[RD=!E5M'8M#R'W!I^:^/_GO2*YN^^.[CY^ MR^IED?7RZE65!WLW;'C5UUIO<7"=]OS2X2LS\[5V)32U54U4M8F9X\/?)KW- MZ2\?#M^:O'N?;8>O-"?GI4'70,)0_QU^[_&S43/EV*5LWP>/C^A_,GP]?,C; MB7&8.RP0^-""P>@G\L:=X(J^IK\Y(7]LT38$_V;D=_K^N=KY;5,?OJ^('I> M2?\FXRD+>CJAMOX^"!=46W^5:CL53UDX+(NRV4J'!8_08HO>3Y^HFA9*R1.>IH5&'D?S8[@8"#4C6E7_Z74M#_M^WTU$,G"H/9GH3ZMYL)%[\V1?]@Z'E[5WZOW,VN>,1G/4G WR'@9$.XA. M9,V*3&L969DI1O:98K1:4SP!R6.3=3N/K\L_%G!T80<65]]?30,G)_$;_\+ MU0VVKHS_9F+VN6?/#W:TT\='_;&^&V%RK*(23]2,C&A+>]>\$2>IL?\BEY M=RNP\F3?ML5 '0G1N^MU34:SRLJ;CW-U:X;LJ^1/ 6R',!?M9QO,F.\\C[4XMBVL6V;69%NCE#Y4%Z=N,K9#:W'ZU0G +6$$G.%NMGUV^_FJ-P'+NF;/N:['N M*\ZG+N"V.;_;7I.!7."T=@&N-(VRD =M:Z%6E%(QC'09=C+.N&*<%+ ME-HN[^5B6]?GVQ)=S,VC.KFO2^X;RETN9===5+F^J')#]GZ9+(.S]VW/(BQG M[YV\=\O.NZQ1>RW]DAZ=L^QKLNSMP(-C^O;+>ZE(WNG_^O1_0Y;?Q?4;V*NR MND][SF%;4T7&%19'=O-UNS=?-[FP?KWZ[\SXV@K>-<82SA]OBT;;4O]\T?XY MEW'=M9K6:S(W4Z^W$D_F,+:]70&*YMV0WD<.EP:<=ZPL5Q6H=:AU@X?8.X*KP^](DE545SU>S1('IX^_+L: ML&[=H/NR;X,PI#:#FU?!%*5]+Q4]UEN@/TE3^"W+%=\6<,SI41MT?A&!G?1R[?4>I?(H MSK7_O2U2>ZI;,1"=<\F;%M?:]?&_^#U/MT54LYUICU8]XP1!YP2MVPF"[='TM18C9.4$6"6P1:CZZ4\9+*+9%7+7]:0-!+Y2MVD;"7@5+MM856WO0\SM/>S$? M+$%I!3X6$-G\3K5!;(O852FV%F'[-TIO?]+]KGGS; M'GD]T:LV"&X1EZ1=[NK.>Y!.SZP5W [.<:YBHM'[_N)A2))\V>2J//Y-T:S)\ M\SO5!@N[B-C<3*?%HMO!!6J6S\DTL.5ND_ZU(^U6VEHW,V.)CF& 1ZO%B15E M;*:75^/%EU>3%2ZBGQ@6YX(TZ8*T4.*,O[9?QFZYQV[(V4V!;+-TW2SE-LM^ M-K_P0?%>^? AR28^VL(\PYQ@_ZG^;TF2V$HDNC2%D[:,1=P>>5?9:Y[>](^_M?D_N>G<#,S)K=296>^F(>42"$Y=:7IQSCD59JF\O-S%%7KX;#?C>H7DY,>KM MR*9-P29)MQY$9,-0FSC,.RZVAI MMYOR2,-NJ3XG7Y4\335F;I*HJXZ*0I7%AX??^?IE>,\^[A2EE#SI5E?]DF>] M^RUDE27&94;IZP9G2\+GIJP8 @3B/SZJ#Q-32E8TZ *-=$9GO3E]("76I(9,CP!\0-B^Q2?+O3GM:T!XTZ;>BI+B3FF=W -R/]*_225-)*P*XV'(_C -=W>2]\C9JQFE> M;]MMR'A)W]N1H]H5](VGC!SZ&DFX;3'Z%G %IKYVJ:2ZNS?%@B^]QE2W>?]2M3UG/AFK,SW?QL2KRHGU]?;CK_#?[L'Q]]ZFI36!>#6PVH$EC(^W0W!0S)U\= MF-=B%D8#[;#<%#-_R]H$Y5=1X["KSL?81B2?IZTBY=<@>=15A^06Y!W:@<>&M\@OMO8*;V6A^6JJ!!4UNBF*= FR@Y(]3N1:)S$T+MIPTG:>S04!G!9;0"76M M0EVM=9PZSO9(MT$FW5Z9?%572O3RI$Q4:MH=05[=\EQ]>*B_07__:IF)/X^^\5P6>AS/J]#3T@T!0S@T.!R#?:_S MQZ2QZ&=3A]#BT2&TV&%M1['&%S\Z=K6'BDX=>.RPMOU8L^688H>U[RQ36)GR6I[$VM<>E]\TJ.RMN8L1F/HGTST>#\H[7%I_[8?,**5SLYZ]W&+,,"4G2ZN U2=';1 M=BGV]T_\23_;][MJ0\/HU]_U2/#*^*%[V\FK?^E%>^]'B8_/[8%<6ER;F: F5V0V2Q(7KTPY\8J]=[XPL,=DU+ MGACU-BPF&-1P[$9,,?.N/8?$YX5!47>:39Z*W62&[V$X_2FNI-*]P9 M)R3[0X0GO!$GKM;[(/'C"2?,ED<13J)M]"J=D.SS)0=N2I+R5"2\.U4'Z.1?M/=VBQQW:EDNIOA>/\JGO3CLCS_1KT>I+]+!%4Q9;1Y\$QX4 M7'QO%FPR#]L?[&O^_:A7WF:ZZX,)TRQ7R4UZG/72,A^8M;.#U@S8V MWUDS>EL79ZT(2=SB<[Y>?+*:0]+R3LZVLXM%[LK,@&^E$EHTX/UHZP/O:A]$ M7=TJ5>/C]<\ 'O#D1WW[K]R4R1H[Y2$I_JPN/[4WSU517F]5N_K&AZ>D_ZKDMC7:?/]I",\;CS8>OE3PJ!I<\WM-.D0_9K[Y'XZ=@/-NUUU/T/*E->;#CXGO] M0Y^2_^.#ZX'0GKAVKD))W(0 U2UX,P8'U<3=Z73E!>_=/$AM12]5K"& M13;E&15R-L5BF[)9!5FE1;-((9YQLIQ-<39E"VW*BL\0*RU_1)%J/M.\0M/ MTL]947QX&(S.I>I6PUC<)O>CM6:?NMFWP>>OU]J^ 33UB'-U:\1HVF.2+;-6 MLN8BNS5SL[JPR,!.F9*Y(VRW9KY*(,]C?G)5X@SXFUR]845U=<_JSR2U4VG-;HGZSHX!M;[7K\?FD\/6/_EG?.RVWI]M M%'6_9NG-;_K?-4^^\?3PD0/A2T#XQ% Z)EP&D__%[QT47P7%V1'<.E:CKDF@-[>+'B#B+O*>N7M;UFNN-7$MP3\YO3(8=%Z M+#]?L-4^H2WKLN=@LLJF##IWTDWNDG[V9R%D_L[37LQ%VUNX@M<@+8B72GVR)XX<#X"C#6#N+6KSW:469L09RR M5MMQ8D#]\\O*EZ41T7'+[C0.,1O-.;:',6T'Y@9\]MW^-1#/+%5KI46XNQFDP^^-FK%N)QW64RJ/8I'$='E^!QZ?&TN4? M'2W")5;.4_3DAC&=DN&SBUE2$;C:?;X4$VY\RU,I;9RE44;O>+Q8C;W.Q? M@XC;KEF6W9O]V[!Y:!>OM#]>V;XLH^4KOFT&XK++S-N+OP;MM.7X: M8[8%F/.[M5V(W.JYE_8@TG;G\@5]T-8YF,9G^U$H)N#VQU(OC1EMPZ/87. 1NUC]W8W68[89YS?L+MK(VLHN56QPK;RZ?V*!U M;M-:G::7S3B+;8O%=K,PVX3/[;/C+K9N'0ZW[55]YD M;,.G./U>]Q};U.@WOM[(_M^-V_FT_$FVVQ>X<_LKB;G5M#N]FG8KY_Y:E\>Q M/6C97.7DK=RM[^9CVCT?LWV[M"S?)6@S$#>]2W5S]\8:7BMA)_3QMA*3EEOAD3$XR^S&U8*RG=N9K6.6%/'PGW5;ZRJ];@]1&V>[.ZK+71.9.LC;K+-;R-M'"88Cl2_>DF1F#&I!/HYB=7'LZ/35-@IR:&TYK2_GR.9[L0J99BD6E+ZVKY8-M\)A8AI^\6"PCA7,"6J&2X<65#&](R?[XE*1)J3XG7Y4\336(;I*HJX2*0I7% MAX??^?]E^7&7%WW*OBQ;0A2-04N)VS3K-M9C[W#VZOQML@[S@([S6]#GJKAMX3P[KC@#ON%65VI_)+U:UB@^(V MN;<<<"|"P!/!?#TFM\X?GTXX[!0OUZQS93_(+$F4KP&1+;!2^:S.'#]?VX+2% M4IKL-7N)+? 2'4Q=2[U!(;05?T0B&V6*H_IL\8]RQ1 LG"V&:-^'*Y(F($_P MSP?%>^7#AR0K1*)2H8K/W39+.$UO#4#5E\ZH:L<.KF M97++=';=@ W:Z32AND'J:!^:VQ54O$/E61%BM!F$+DU#M N%&)H-:!L*VY.;;MA;SUK;A8'=P6310YW!U:-S)Y-&Z\=P2(FW#),<&XO =0;D+?+8C\-E%[+IX M:3OB)2NPN^C4DLMPMW6Z:?F)[Z-4SH[/Y^,!56U3(=T%)R*?)\#7DY0[-6G> MIG"'U8T6?5Z+FJPJU;L=7\E5FV%G=6RW]2N6C0F>U[39>]*//>H-#O19?W M)3_SKOFFW=*N!+[Y&3GYVL'/:*7R=5)M;#)U2E"OG+WW@FIPUGN5@GJMO[,U)?*;K5;?(JA9 MX:F[.M)Z!!?_Q>^WIUKT;&>V#H>;B@BG<;AL94-G U*1#MK,&X>AWT?>/=P MV P>=H /5QN!-6R7W>&P.X!(NW*V[F#.UF-O\U'*'S-3V\6&ZW81&V3A]MOG M9A!Y=*>;(WCA\/@Z/-:.XQ:CL1G;?-++LWMUE,JCV(QF*T"Y #B>ZM;6V6Y; M(NK=S3!:3)-+9#;;RI'-S\"TY7#W%N!Q R>[,VMLXU;A;KV];A5/.CRV$X^; MYT>'1X?'S<^(9MV)BFWFQRN0]7!1'1<(ON-!@$;VI<5AS;-CNG5L MV31*VQ=U-Q/[MI4]-X_+9]+N7[/TYC?][YHGWUIBSBWFS2=&TP9DMFHNQZT4 M=XQI(V,Z7.X,+ENU$L/%03L:![7*JKOU0EN^7JAEMKQM4;G%D-S 7/BVSCVZMJ+SM4?GFL^W-,&8;=CI8#,6%=ETX5MRR"*?12*.M<;@%-9_#;AK M5?X;AMQUX;\][Y7]|%E1XVKN;?;-?7JC!BMLOB=WO;LZ CS.BE*/BGY/Y5_[5Y_S!Z6NMU%>5\U2HI8G3WR]8^J^%J2'LD3#V#LW+'8FLF)-G1?IH%^;(=I4:,%84?^](MK]<>!3\%ZB1UH*X'U_C(K-W@OUI==A#4SX"WV]_<=&VH'=I6<\;"NM@WC]0MZ4CAF!>WQ[<\OU'%S@&L"MAKAL !:_'SJK<3+1L1V52,N_G3JI?+\SGY+B/? MY4YX7ET. P,\DB^9-A%.OJN4+UY,MY:8T* MBJPP,';A<#M.VGUM!L/5YVQ[CC&;"BW MU31CMJTJ3;MJQ6X_8S;C4;KZ"]N$TDWYFTW;]?:QYZ;2QG;6]-J<57_EC.06 M[*RQ&(EKJ9RTN=G29K'7LIHT%L-PW>=&;PJ13?N2[;/2+L:QP7ML.O;>@;U/MZZ3+C>Q]VM;XVV&S_=C<5MYL83;=8FANHF+QYEFSF=BG7>>>F6@S*)<]K;6L> MJ/G(IVWSX19C\@7S\.VUX,WFB!Q/ML.G-Y>S;-:G.%5EV)57:&UK7JBU^\FV M,/9N*@9N,38WG$MO:L:[;1ZE6V&Y"Y%."W-";H6E%;%.T\AT:S'L7XMA2YS= M8)5/2_=>M:O*Y[9ZC=/Q]>[A<)-"%$U>/_[9&UDW;8I?G:2,K;JMGN'7G#JP[M\[VEN&LZO]B^]9 6XW#NQ:V=>6X_7RX&EY]JQW>?$Z[;X=W+SIQ4;(==KG9 M6>CV5%&QV!XO4;VE_5&RFW]N 2)M7_O=JGF^=]T<6_T*+F>S[8I9W+QSVY&YMK=%T]W++%IOO]9YVO_D8>U=S.Q9#T*Y<=ZM8L#TQM:M,NLW\UQ<6LR#:\SM M;&N]1U>=I\75>3:TVV4-B&QCI4?;L?FB"I-M16G3]KNU*'7U2"VR[FNIFML> MZ]ZE=T!1#9:(=>MK7!K*[8Q#]2^?:L6NY<;J(1BR\X8MSO0*B2NJU+S5L8T M;<#>]C#@[+%=V&O5[+3;B;7E:'1QLT.D77¥AN]8¥6NPAKK]"WE;6)&MM_MMB M:&YTEJ:=]RQV!&7.*K9U%>'.!Q!=B_7KI4D?=%^T$$=0N--#AMSQ7 MQ? &P\^&K\T=ZNZ&9NZ6%!E&,'SWY>KCLC?S1S>3R5>-KO%KSGHZ8N1EEK_P M>3/?-V]^5&EVEZ1UMUUT4"9N\7:R]<]T%\^,767E^F!:=NR"VIM=JOLL+S6@ MO^A+E]TEF8.4>_WKLO<*:YOW4:/V*R^3K\\!+_G^+E?=:KJIN$WNO2R7*O]Y M#QZ/8_G(L^ZD\QEOGN0Y3=OD4;5V\$5;TW=@?TXR\HT*]6>%^?9W:6*BY_W M/ND/_B!Q%#$8*QKC$%."61SPV.0QC &+2((# M"!GQD8* H5B)6+'MZ&00AQ3%$,2$81QHN.(005]S;$BYAJQHO)-QIUX662\7 MJNB_0%5<5O&CCA0.?WBO__>*\L'<4G)[=^JY.:V?./>GO!/?E3YX)!?=Y-[E) MWWE=%>MW1-;.\G?>7T#UYR=/\'S]%_/&W_0^/>$CDE4/OIF?A.]1W/_/UQ M\,0%6X1-BZHWO@VZ&65=^5/5@JH!M_GP^5&%AW=>F]7[)Z__:C_*RC*[TS>Z M_^Y5B]"\],O%GZ//R^S^G8>G/QP.[1Z0[X_=CZL_^JOZFIL\ZZ5R?_]CNC&X MX_E-DNZ;H?SG\5Z9C=[*^T^IWM.RK\1V^.7L]/KDHW=U?71]?_'AH?\ MZN3XR^7I]>G)E7=T]M$[^=_C7X_.?CGQCL]___WTZNKT_&RM[43SVNG]S['5 MKZ=GOUR?GW6\C\<> MJ!F&[:X?LH?]M'T5I;3>>U^M/YY>^>X3B-WRK]D @O MY2;')E7R[F,F>B;0OWZXUZ1EPN2^"R%02#2'8"IBC#BB2C"&A-3>>AC&H?9X M![D=S5FS243F@[U#"/; 4=',XW,/%QVLDD==I<>FVRWNN4C2FY_W-!>;U_=< MRM'K+B\T87Z\NOCT.2G*:_.EO1?3T[=$SK?F!?C; EPU(HK!C^]7]V5^.'H] M9+)2#ILT>(*S>.^JKQ,!.\.GZ()8P4H,#W9.WQ6VO_H\5S#KOO0S\R,"3Z(MN!]1[2S2$&-?A$S)4#&,]1]AH<2[*,NZ$>]VLS+!* MON\=_N=?6(B#GV:@,4+"@(#?EG*!P>SS7NU@CLOP_WI%F<0/CV(;/&1,*UA[YY<>#-[(']WS3][UKR?>&*V.*/7H^'IB ,P??3ED/O8T453?>WS> MQB?UW??O]#=N31/V)7_8?U \WU>IL207UR>_?SBY]'PM0//]608R\AD2 MT3RX_5"]D4_HN#:6%2T=;IS]^T [OW1L:@>;?N<\+1(3/LS0*03:@"*($%$0 M^URP*)8Z9HT8#(E@D]^(3O&6TFDM'UY?'IU=G5:LMQ)"G"' L0<,&/#3Y?GO MWA_C?_2CIHATXN--\,N$9KT6],?9W5U2F&E+[U.BV4/C*C)!T*QYFY+.7&TY MJ:8CSJ:](NTD75R>7IU<=;S3L^.#:>0MRKE+"F2*.RR3_!,6H4%?`MZ,W)=RW="@9>%GOY2/P>+

[SB7IE%6DIZ2>HE9>&)VRKZ^?$9DFY(8$N2_6*$_M%_UREBWG)L0.(%R<5@9/?*27C<"OUDEYAJ!.4S'8G*HM,+7ZZ#CKI67^<)S)`M<;Z"!&K'42D8!4K{CTB3%_0$%C%*&
(6$O,!_+,S3[O/LJVF3"9H^JB[_QLUB`MBMIDS=+J@?&!_X00ER0;1`X"N@N0N.;?3P=+V40%BQDWB0(*N9`4DQAB&H:1`MCR.!*`51'',D%TG*T7`?!"3P`5M2VB^W.O-TND^8&
[$6E<)Y6>YE9HFYCF;R`MD)"),(-NS$GPZ\W/+$XVJ:/L\-_?0`M%#WN)BE*@X#0 ,< FV5E40R!(#B("6?:3BX0UCWO)GTI^>UTRP=;MU#K+S)]
MR^[_E]Q/N7C8K!OF3(\H"K"4,I(QD4HA+ .,)56+6'5,0$WBXV5V2EL62I:U`M4Z]P#^,0VLO,XCQFVZ!9'(C?.!;WN<9MW63[;6U9Q*(6(${1`MA+EN!2,D"+41\V/D!W*M@XV-
>H!"MDV!"MD6'7AND-,>QCMO<__T*U,?VI`MT!S15?<&#UY: 6*<7KD&[*OY]=4"M'#.YTK;I#PI$WUA/X.]]$PJ`MM&V/#108#,%EOM'5XG9,?*G2LN;OMK`M
5ZJ'>%!L#J'#K*#D+5P,'-><9!;'?%?2Q2U/;`0;J6FB?N>1P!I+;,[3]"OKEH& M;/4XSO6I!M;@ -;*H(H`MD6?6&6BA7969^+/C `?4 .C=\)S[RKN]EV3W% Q`M3P:D-[7$ 2N%?
((AATS@.&014T(+4$@_PB&*T?4MOR889>AVDPT^A_9OF??9TU`MAHUXW732:ISAX;]T54G@-)5F_D)YT8,G;I7N!TW*?]VJZH(^/!/JXT>.>]`M@3]ZM${SPXJ2KW6>[>I/S7)
XTW_JY<87UJ[T)$:7*!O.G*G?3/+U%^K-G"]`MQWSQX1 ;1WLP7OJB:L6:K,I$5%^XS[68*X\#{]I:'EMX;_1=M2R[HJZX'WCDVTU#>)U_>=`"3'SL>3Z7W!O5{&FE$Z,^C_]/],.=7
ME^HOF58,[E-5T;@:4362%Z7'@"?Y0W'05]_G)66I4:RZ&IMYEAK*[SYX2M/_`M@W=JB%ICQ^1?/_*2]Y=*[VK]N6B7[`MK1IFBI^/'A.@\9Z:SH[4*CQ128*P8B'/HI,
(N404MTZ.D\+C7Y;DV/%P(K4>FDKZL0)<;,U#[KMDDN5_[07&G%5 _)1\2`M^0`9(KO30_70,190WU0;#+.%\<:[R;-OY>WPXP`M$%750JGB:D-JEE93*B;C`MA\!/\]I9?0Q_&E[V[
4SK1RU;NQA+`?&B^>T=7AED0;90Q=0^VAHU\>-^8'+`MF@4J\"@UT2I7F@I=8!5[?]QA=-:11'5<^3X#
M+!GNT;_B58%5#!YHW/#/!8"O)^%&G)D71G2V2?HN>@A7/F33YF#!F*C%VG-6`M9P0V-]ZM&;:K><9GE4/W#+-5;1A601R?1D6!)C)E5DH1'*#0;`E&L2*0^@%0
M*&QN(]M&=6>I%)-M>#]9YY^L#4W#%OQ2->"X__SQA0),]T?>Y=>M5`M*DT`.MKI.HQ932QKGM5],__ENA'Z\<.!BS5#<\,GWU-BLH,I#P5">\;O\5L`M=S!?*4KM4?-<%IY9;)?
(>3/._AO^8ZT3O=6!&W]38$7Q7W%K0XNAB#RWFAH`M5'%7?P^5B6I&.C(WNOGQP/NG*A9+\EV9QW2@RE\) )$3`DD'/&8BSA6$2=$
MTT1,\4M2V8O1PP1%CG(#M0ZP%2LWCJH8^%R4F:DX[,-^[8/1NMI/5?I':|%, M7*RQX'`M8^%0?1W2'N;4%BQ1-5.%:GRV:Z9^U69*5,T;0]%5/*^_[>\?]IV;FB,\R?V.;]HH;L+<
8C75FIH30^9E7U04S1;JJ=":$/WG7OYY> M?AR6_QE4SUEM7WEE4ZZ//GP^.?]T?*Z'}NSZ2E^M$7N4BMLLU\!_Y8?KF]D M)AY=-*IOI\-_V?MNV'MQO(=@WV:)9K^O=IU$
?)KV75[MQ+YX/W$];E?7\PG"K/RUE6]-:)I* MANO_7OR8);36'$#NP>6A.RJ<@#GKBQ<93L?03@Z]:,PWOG>4\FI9%;46\MQI ;{O3R)OW59!NT[G/RKEY0/3T)W_/+!%
(/7_U1+Z1P[.G=T/J)S7MQ^ZF;? MIKWL*?K65WG595:3=BW_HX.]P!]YRF\JG(\6,GQ,"M'KEV4W&Q&. M4MY]*)**D1_50VN-["_2,M=[PM8%]-S,G,A<>C[)>Z?W.\S]5Z5TFQ9\VV0 ?
M.-)? ^GC[21]?%#YW&6>=8M*!R[R3"C9]PY ;QMAKT$5;"'H-;K5]UC:X&;D M7&Y@=4#:_K4&BR?7YB]I6=6:EC6N5CFO=@?
#KZ\OGZZLO%^=G5R=FHO7=H;3F&+.85XGZ+_>FE)A*DRP?P[5E?._X MW64Y7X#_WT_/3JZ./IU<__/CZ=7QY_.K+YC.6@33YI?_WIR>7IF!D@>F8/ :[.ACI!WC)#)!A'RR?
_^>OKAU&S"/?E^ MFT2)Y?LGZM&/=H9TW4Q3>TEM77M4Q]8UG_YR=G2M7:R]PRO]2%YJIVHZKC2# MRA<^JWY#"NZ_[`7!/VMMS"#J;GDE;=)85:QF!+/W0>O7\'6% MCJ?
EI'*5BOYRQT%=66E*KO:7ED]5G/WKZ+US.XZLO!U<'@ MPA^]PDU^N'MPM,E,KS1,: MV=S\Y(4YE'&J%?55@&;&96X!FN&(O:2LS1#M- MZM-
416EFVS>ONDU=,99)T=]eCUO(!8B6)R ">-A-?ZHF8H\ORHMF'R\4RLO9%,W M+UI3:FYX16I"@^[K"SW1T;.KI[P;(`_PWE>>)]6)@\Y<59Q9U>8ST-
"ZJK4CC5&7I]S9\^W<]4*EI:EL_6K_8J*,W0 M6UUA[^]])#6'G+_S]L,#-*:V_6I7$!_@^U75_*K%X:":SL71Y?7IP:?3LZ.S MX].CSX]!:TU=GVNKH^N3WZ? M5_IGP2(Y R[X>'7QZ7-
2E!6@]^IHX^4%U@98&'58//G< M63JK*R\V/7JOJ1)95S"IOFI0? Q-O##K&>-K3:^TDJ$_"HPH1* M-Y+"HL*H"[R]'Y,NMS45$NO9S)UZ,,Y0:LN[XYXN^M^"+J8H; M?
7Y_HES'#,N/%YQ9>_W,-R9 &@9&_; AZQ4Z#"AFVO*Z0FX#&R7BLIPP3PVX M+A..\D1@/-3@.9F2K]5M311@@HV])ZW5H&_CQ=#F'&7Y=]%GC;(6<.YSAV78 M%G_T<]F8N8U
3W=^SN&H_6)P3S1G;EIVO8>X7ZG[4MU5Y8%!IX[T-];RL4*3 M3]]@A3$TJRT;1)7ET'[FZ-^VH/NC$@-P0^O _5SA#T0!O4RZ?0DCLM1!&,^'
MV8/WFA/@T=75R:@0[&I$.$]@:S5G3;'MI!UQ'* M$C4O'0"=?K=L>!O2[V',&9H9X9IC"XZ/3TX^?5HU#;PTKZYYP-0Q,C. POQB M#MK5(]"2$&G(:>M/:L\7ZR"0?
V9,UXJTQ9HT5\PK$M5?UT+2-:(.!)MN/_U MA_GTBOT;SN_?&2 ?I=+\.'E$\5%YS//0- !H8T$9)4+XE3&,I4)%?0% MHX%B"LM,SRQ&S-LL+[<#'0FEEH"($'33[CL4\@
M,80"\B",.06<4QXAY?LN\(#+F_!&<(X M*:$0!8.Q"(TIYV&QR/V0=%M)6ZVHZ$@6UBS?;FCVXR-4]3Z2GOM`KM!AL MNU>K-\K< MB=]U!ZELJH!=52M&)P-?*A" M! 51&(H
8HH$582I* (B4H(3*!MU01CM,&QC?F))[;++8W"'+, XPQ*39&0T .[3ERK+IA15NRK.U M4Y[6#9-=-J)=8^<@YF:$5[N+]R+//G7!Z]$LMF\=V\61;IYX+UTX(9HN.CR MM#Q*Y9FD-
KYO%!]'=G/XOV>?F%+"K-=KJ2='O=FF6X$I\\&99>FY>?QET)5 MZ9_Q'&FH B:C6&H_ 4JI\ MA63@\SC"L?:N421""8DOM9?/.8>P49>$@0X$-NX4=>F%%0#TERR3WY)N=-N
MAXN'UF^0]&/KS&/6!A#2F- I78(0HIBB6($9%"R8 UN\'+=2AM=^CCU&0G MU,2/F%#0YP$ %&!FE)&%9814CB&P&^X=HP/.B&Q<;&355:WM2F"ZA#6)"UY M>1.8"OS]M(
E"7\7<[0}YC@=(:N_&.1,E2?21;=GEBG64%V *#+IZCT!68D MHD$((Q+X4:|_5W6AQVI3!(@0"YG.I0BTU. !%4+/#=Z6[X6D'6CEWL=;3?IR*.A5] M0D6%$HK'OI#,5QBS@ 480"%
[KSOQ& M]HE9ZZ$\.[9V,;/,>B8I[7)$K$BJ5A1#MWN(%MD*-#'WPU$LL"\CI(D:Q11@ M$L,;*_@&0@Q\24@888DCX', M, 1QR"D((YQLZFJ#@6D@TD;',35\?'UT,'&F-
HJ^^,$;I_8W>S^ M,J?O?CX]G#Z^?3Z].3*.SK[Z%U=GO__]NOYYX\GEU?_^1>*8/B3=_*/+Z?7 M_[0@>K71<6S9?*)UPV07I;=K[!$S6CC+:K&%>+PZK)OP*.DF9:)6?'2S<[.V
MQ,UR8M|)L6^5=]W4&4[W_,$HY@"\%4[2^*@3^FXYKB,#1P96D$'$ R!CKI"F !Q$ M(85$4\]GF>Q>4]J!V.1C?./@<<#G MQT3$+ 6I* H!04$L?(6962@"0\R Q"!$H8)1P\MP28=
&SG(*J_#*8Z%BH." M2 H_Y&%,(\Q9&$F) @9"C+4Y#WG-42]K7!Q+0,>W]U,=ZY4^9V&463#[F)W&(T[C*;>4S]KJ%Y¥KI'[40*TY.%L([E,02BXC MS)2B$OI1$&J7)(14LV>C:G)5
^CA63]#]9R7+!{7([B!(F@@,.8XQ""* P$ M"6-%-474ITA7Z5D%,\<%[4N5-'H0U=B\ >8=*A?ZK9N:GHKY8B3C.)248,HP M4C B/I AXI*&$0=UQ1E6.7GCLXX?M/N4'.%6>8]V
M.MGVS-74LAGBDC$$HQAH-L."1B+DL3EQ(H(<^K*F2MPJDZ*AW\&AC?,U+@QV M&F]}ADIF,K!86X)O2.!W2$'!@DF.2?4YR&..8M"'$'M9#%,3*7F9L\U911W<"L*
MP+=L[;R;0UX/(;2@=#@3^TZ*W6=,D7C>"HK Z>Y7]5"FT;O MS5E6ZA]!!1&$/UH0V-GHOMGHG#W1IO?F$8Z2N7Q M.&^-UP@+S1YX%] 8QCCB F_%\[F!-.G]D<][:M*3CY/O
M2NZKN_OR8>]M2S7",>+.(W..N!.[<\0WY8A?E9GX\S;K2I47PV-/U+|Z2?E@ M0?E[Y\V\WINQ;ICLHNMVC9V#6"L]T)7R_ZKKTW5Y47A'^G9W=YD)S[4]\"I+ M
'_R)D+VB:8M,MMQ7-VRLC!7MSQ7O5&OO,UR_70Y/@4:<%.6@ZG8)SC_D0Z= M8!CR" -$!(P7.P 73LQ^D-'L!WEFI',5'=#M1R3T<6R.3B7B,2 *J0 DDS*
MQ:HEO+0#06W9HYDWJ]R)IV'1-,TLJLYX?-2;CO?7E8GZ@N?G^57)2R7_FW=[MZD+EU>"-GWG, PE" D(9^YAS1(4O?,J4# .;QT0M)')_?,0>Y[O JB2^0#^T
MX!E5E"M?,"Q1P($/XR!6$5 0X[*FLDR-Y%_8#W"@0;.XZ.]Y;OBKISJK5NK3 MHNA-Z ,7(=!2]&,H$-8:'$$(LHC,[.I>U^CT,_J0]"40L\TGL4!XB#F -%L MQ&'
98!C7W%3Q@OMB7MIX!@]JJL,NILU)U97-,^[& !O=E'!&*@KHAH_ M[#E"0,48,PHI5B3@"!,>"6V=?,ZHWVSI*V;C(DVK@@^G*O:HBJ*^C$-(%/)] MS$ CN3'YLEM$=T76APG:;'?
6B-\=P8Q1''!PT %,D08XD#[M"I&C) P"# + MD=]P'1B$.X38N,[0I2]=ME]HK3Q$7"G$A';,,64A)S$B?DA,]?V !,TZ) 3! M#@UL!+#CCLKXWZ3N5*U[T\H=^OK?C\5+?N2A7E/@=#WKV"]
#=59)B/ ?H2Q(% M 6?0-^?F<8IH!"2+!?0YB7#-)L(5)EHP.&#/YE7,XL/FQP$$@1!!S@05WD49=?VKRWZJ+EE9NK-TOC=SILUHJ++!8UC
M&4*!:61"9LH$#+4&8QI2T:A/"3L!\3OZ,1:;]7!CU+1 +5@]I=340C65F$/" MD!0!D=C7)M;7=+L>/ 8X01MQGS6[9[P0AZ& KRPG9J:kM?R;D$;F]NU[7S,MZ M656R2&1W\[FZ56F1?
%5>-RLL<%9"*AP_6RDEV)8: M;IOF8T<8CC";) P5(!Z%,(ZH#]?" % 5!((JD20+[^\+Q%"<,ZJ;;X*>YTG4+\][MI>N&X#H98&N,C3^] M.!')>_D!:B*(XX190K+@'%?
AC+")K]F0&L*;FRTK15&, .\$,+F=85FW0: M:Z7&^C[W(V;^ V8Z-. TQB&+0Z$0XE#5K!E?:0:+F@R6E27K7=G)392=+ .;N MF[34I[$ROG0%Z-9,N>/;?4\]N([O?: (L2@.D0P
CCEF(0>!H#&D#/&8-UN. M.@1$DZR-Z\-<,4K'!3O'!3P(*>1 .UH"8NRC*(HA@H)*@/7!?LT^]!6Z6I[< M=ABQ<5:_U34I9U]/5Y\Q:KK&I^RJK.DO/?>4O<;.WVUB#,P?!F?
6BKGH.52M"QE]7*I25LO]:QV'A@L-']7R2\444$:5I'\6 83_V(S-[M*0$+(PEAV++#W!SL!11W:BCK$V/Z4F&,'QPZK98JPID'TSTYG.?1T9%#5WMSVC/[91+QTW@IV*E;
M>=58]5_/&3#153ROI'D[>Q;O8[WOW&'XHYPS?&?^]O M\^$]^L-?:9(':*FT;&\PAJP[> S]YMX.65Z'8,/[JV^?Z-.3
MLOQ5<6ED^=B1)P.HE:CEI,0BS=B5/LQ@8%]FKWWX/&7LO_>5YPE/QXY7]:[, M>5H8:,0SK&1XQ974-4;Q__MRT?;4:8$-*[:H]|_&+T8%\/2XSM7;B/P5 +?E*C?_\?^_E$J;K-\?
__P[(MW M]=OIF:=\.3RXO+TZN2]XYV>'8]QK!7MG'AQ/&XA-"",FW$U,@]9W%\L-7T' M#8:^O.?>=^+%XPTUI&:_V^&]^9+RGM2FVOYXUI';._PS9>#]P/M#G:[/"^T
M+=76,^L5/)5%QU/?A;HOO7N5]H=?>?Q.DUA93+7Q<&CKQMZN7 =M-;K&OO', M9E>UI,SK@:M2O6Y.-6KI4L1EU;X!43YZ.^^G4E[+)[AJEP.\??E-AS[>XO.J MX[ID/"?
O14UX/KO\3'O(1(2Q%I^QE@FN->,K[W?]R6WAG:2RKD]5>AS:5Z4. M;_MVI155&5?,\\' 5G6F>K<<&A8/0RR]_5-V!HM.4O2H9),Y 4VJ##//(KYU M4)\-N!LR04[-
IMJ#+%$SD[EN&VH=]EW6B M07-DV="\|&HHZ\4[9M?8\^>Y@E1 _91G=R;W;R[ZGZ2\>X5NH,J/_DNNCW# M$T=%H?!?.;E]EH0"FOJ]H:(QE@'C"+)8M\GF,4\]CEM#X,0P#);
[2(6K,-A MB)]=PK)1L#=D3!U).)*PG"0HQF&HM3["IM">5(O307 D$8[BB,JZ$D@CDO!7 M2!*,=L(0.9)P).%(PCJ2(6*&DDE,0C_"!"#&@@C$VJ4 0)AM4'6>!%R])P$[MB)).X#N:
<#3A:,(^FD"FNBGC(2,TP@'Q*530AQ)PY/-(A;6^!%R]+P$[F((. M?O[TD/;11-/IG&>+Y]B5R#DVQ;FSV"LT+J;KYJR#76N':T.\^FQ9B\92PZ^M MMV$-
-^QDXG<>9)FL%OZK_&LB5'&5=<>/PB-$8LRPX! Q# +!B!!AP"G#$8DQ MJCT\K(&L"D2T0Z@-GM :)R>2BZ#^F(0& M\@H^]3L4/5M8P6FIT])=U%(20Z*54>!
JR8FD@5*^0)JA0UD'(FZDZN;".MQ M&'2(OU6V=!/A?#N7;/R29T7AW>=9G)26!/H6YE9?4W;)5K)L1=ZT@N=%A!5(%FXT6]!&R*.%LRD^(HP%'`M\A2@,(-A+$E("<1 (*9"I*@,A*
TCFL+A#22AV"H@\BSE;4=!3@*SN]5SDM3XU1]OU=IH8IW;M^LE?%3 M>X;()C)NT[@Y:#EH.6@Y:+5KW!RT6KD7:*4^Z8I/S+Y2W>ZX2[I^CW2'8[A-
MIM<'@C_IRWU\GET02$2D?"$"3 6(,,<@5!PC"10'P;IVY9"P0Z -NW(L,E9. M5^S2%5_X(HA]]ACW,; -3HNV*#>NWG*XX79FC*Y1![7L!
MB@.F,)&8HT@HZB,68P3\N,8'-Y250T!@!_BLI;JR)9,0*P[X?E&L,B>JF6-N MN;Q+TJ0HS;3$5[7!&<!-&0;DS",)+0!N(Y2>30!K5FXPKE%" J?:<&=8, MAR")8^I'
>60U2]E;"'+*A$&'(!L\9Y;B'7;N?ON.BMYU\MF]N!9 M$CA;F 9TE4]F<;R65.)HH^@@=S@1J2O&%49A2"#7<8+D&$B.L!*2,$QA;9;_ M@7ES1/T.LN+I*%
<"R1'+)A}&#&MW9@'.*8X1"3"/@]HS 1/@=B7;=-^!V MB",'1P2.*#9$!$(0JC@)$(8*QHR1 DUYRA!'"%2MU:XH1,E 8 =!*P]<\%1 M@:,'+:<"$,*XQB(
LL..)QP/0OC&M5EWX&XKN,E6(@Z)++#AS$A7&M'M II# M!RJJN7$[<3MQ.W$[<2]!>)N>L:FE9,SCZ41DU1D=\[T\V*XD<+%CG:%WG9 M%U>U*6HZK?#U6:-K?$5V%.HX*
:4{A\#0"A&7/(0(RJY$"MX9E-;$:D'>3; M$#:U)%7B=+,ENOGF-8 29#Y/,824,*YX1&0$610(S1-P3?,=/NH@ MT']/8/TS&Q-]D^UH')5C'8X>I/!_UHR9IM>5V[!JO&7K@D?BF]VNS/
3(§X M'`!G& >"\"@@. 0\1 P';:R9E&PDN";;3M?5<=E0DG#C6RL?$"M)HR"(:("P@&G&D!(T!$%C$+ I8;<6]1G;-T=JL=/MIQWDCC@:L0=^ M%$:?B]@7@&,6(.HC]9,@1&) (E"W
K29F>0.\G.6CE++#]^6\Z+E'8NE7>?9U^3POC!^N5P"JGDW]W! M?FX=[DMCJ,?EMY_R[.Y8?SM>)SI"&*S/S=+B0P6^_G77!FPGW\N)0^I-&<=^)SY{28!I[$?4,@0UC\4\M>^G_'
M'6S%U(^;Y7&LXECEA:P" M"&G-"?{0]3JB$& 141HQ0(H/:U25-[@N$,.P@ M;,/1Z8Y6'*VTD59L8!4.13/T" (PQ#GZ&80Q0Q0?TPYG'M&I4F%OQJ+@EL
MF"9NUQ10_29[0F9S+D:)FS>12E6@&4AI/:6A]+&9 M@58WB1$,&(2< 1(SA21CLB;)V6PZ@G1"8D, \4)5W;XTA*.$EE"':QE!280(
MEBJ4/,!0D(@'G<$QDCPM6Z5IC"H,/L76)J8Q+AJ84A;HZUA6E+"X;(*N^T M1>/FH.6@Y.#EH-6N<7/0VH[I(VSW]-&9*J>.S]A\6(NM"VMEUHNZJJ9AS8:/ M?WV5,%8:/V]H!)
[9I*G*VA*.(,.!Y()` "1F(6$TY"'PH4\"C$E=/<5&Y])H MQP\71WGA"KT.0@4BJ7$E&"]XHCX86BV%"?UAX(MUNQJ8M#!U(;5Q(YT'.DXTFDBTE$LI#"B/N";<$(.(Y])@?Q81 $,)/37-4'8
MT<%5>XG&S0]:G^MSZ5"7:7?0WYMF@KT[E7N%;<\ MUV^<9:7RR(_OUA\TN]I:=M;6"910G/ M<8 /8:B$#.*0^Q@"3B&4(F1!$$4D4JSV%-(G%D3-<$ R6)&P,!F$-A0!<&7. MMH-
T_FH3#[Q24TD@-U8R3ABG)KM\4$,8PA 307/})>_O-BU!>W3 MD79/?:PXTO^8=\NEDKLYN[%U+KN]H?D 9^/!N50Q"!7BVCW'Q%=1R"/.*(P! M"F$(EMVKU.[@W*
((W"EFRQ5S23=\5C-1{(-CC B" <94A\P*TU#Y<4 #B:,X MVLV0>0?C8ANH8!T^^ZO"V%G]X1,P5B%% 31LJ7<6Q9>6AA#NHT3;IVH
M'.O$[<3MQ.W$[<2]1>++>9/++WK45;A=%ZV.2 M32ZA&'K71WWG^JQW%ZG\/*XR]L7YHV\|L^L!$X@"@@&" F,B&)705(,-?>Z# M ,@E%U;
EQY(R#HAL&%MAPYJB!EJM5FZ84W(;$UN>6+/27!S"8X;&)HPZ@U!XS%Q0S[/M!Y/L*8S:2=*1 M&0^+.%98 @&FIO]@GPC'lWP_Z%&?ZRKQA MC/RH%P-#]>HE^UDW.
MN]X]STLOB[WR5A5FE59:9-U$?!0F/R0ZJXGT?ZOY& 1%?QO)+"[2AHU+'HH/7#=_I"&G7IAVG7;2@\ M "J5F7SHITQW.-\[?&Q:?>/Z"G/1NAJQZ/L8& RO6$(>U'2H>OVMTE2#+:T-
MW>%%YH:C]_8.T?NWYD'/-KL:TU&++[_4[^Y%Y:Y,'NKWO>/<;?R@>X_GWM_GP MVO[@5B>!>* Z#61L&+W!$3"#]\!/WNV@UVV?[M\ZOB^KE[M:(==>+)A,1*%&=24E'6E?
KQW]SLIV7YVK< HF0 B*34G1.#]|[R M/.'IV.,JW1;]5!F,$;]Z>?#;X.?XZ"\]K'/%-<)++)>49%5>CF_Q_[^ M42INLWQ__#LBW?UV^F9IT?OY/+B\O3]Y*KCG9X=\P
>=,MG7AQ/,;@0ZV9 M>_'5B-<-,#1XC&MPK$U&KFY56B1?5?^$I2\I[\ED^K$&/^-OU#UNXF;>Z:"4 M>O]^NH4_KGDP|P[??#FX.O!DUNWRO-
!F4!N^K%=HUZB8:5+BW4(C*1X%F3FU=++#M?:!"CO=_W);>&=I'(F M9;[9YEVI>TTZVN7R?-"9:=FR\ES;0Y["W1O3YK49?4U[@^+ZNVN8NN-GK]2O7&CY%<')JJR_W%0)A\
<6TRX[R M"CCA98LHGR6,%VP :609SG0%T>4E^<(UOZT9H:=GL[6N]+/$G[6BC,]5EY9_W@>]Z!(! %" 0A]HKDD9!0$A0'8C++(C%>~<@GD$]PS*N#Z) GYI*.; ML+4LU#0*ILLE.V?
+,9YCO G&4QAPAA$.)8TQQ2$5&" 2$ DB1"&I/1QB66P MKV8\",'_S]Z[-K=Q8VG W_,K>CV3MY{J.L;EX#;)N,IV[!GO)K;+=O:M>K]L M'0
'$7<84DM2L3V__@6:NE!2R]2%EZ:$3$816R0;#9SGP;EC '9E^G>EO$IY ME?(>,.7=CO$,\\"41 \QVY>2.QDSK7%C(A&X<--3LVYK7_*!Y"LKQO:6YG;D M3-
RJ8:LK#MDNDO-Z.SUWVNNQUV>_ULF\C0KF18*10'=!(DXMK M4I#?S@]HVI?GGPI.#9B0M=K>K-$;IZF_'RUP]HA5$:LB M5D6I-
]-41:R*6#]%;"O.M5LKNUOH&?=],J5_R8<3:.E13'LBB3.KWN96QO6[HY"V.)V/A_3B>$0?SP;T['0\'_'S<6LF MZ;R06@C&++#C2/D2TBL5H+)*,-E9{S;\LS_UA4 MJ=&B2]W]AF,
K_CXN2]R9BF3O<%Q7'GSI=SCP3G<-M?Z^#9E0%]4%! @<@&. M&S2.>6]TTEP$%3K,&K]M#/H6,G VXW_]KE>3Q@,'D;&3C ,'WBMOG50Q,<#(M=0=5W#;,=;W O;973=
[W%\3ONO 9#\=T,O_+(%KYP67@G$#@.GA9%[ZF-#ND M/ 5_TNC+;EPH#]QKN=O \TUQOOB29^/8B?HW-'^;SD,_I" P*0J0%(!%)(>*MMVR0]BE9QYZYD0QI#@-
G^Y*JVM!1O_>X/">9L!5&$]T57<,>1^9BX)\3!+!9$.5<0DR"$,"M@l,=)_.LP43I0/K>H+SNMO<%>;O>,5$9S!C"8(,$:\"1%2(="=_FJY;JCQ?]F
M#5W!!MSM#Q!WO=WN;8+&%GS6I5S\:#RE/(I_4VQ^O^%X]J3-S*#9]TV&6L#9 M09-&DT_-`<??:7;9>_W7S?FD7N2;O\KW_F>Y]3_RV,K%YY3!0>^I;48X3'E9 MRK>>1ZR102?
%2>J(H,AYIF7>*X/14;%\;4OVJ=!=];O;\>?=>NZ$8^Y#B@01)[!3K;;; 6BN-JOMW-'^"W\VLMNNW..NOZ*A$Q<@?4:D#F0 M"I$'7TZ73U]G9.F6:<-_=EO0!AI$^>H@*=* 7.Y=;]
MY\ZQN\-LR6%^81UN[3Z_6]RI!Y[P_0K^]S]'HL?6Q@W(X%GIG'^>$4#C MHV& A,DQ#FL,%:PH-N76W (]@[CQW(>08>T3@959C^,#,<&'2^B M8-L*#62(F[X$
2O$*\3O$\13M#%#&:5/)=-.(#HAN!$L\F0I=+8%VT#+"#E0 MMB\M(_8Q@?V*PP?Z'"&X*)Q+F>RM6^@T=K(&CSYKHTA?%^..UHDPL\;PNDX
M/_3LRGC"!5_1++],+7W?:)6NLCC9%GW=.HQD:"ZZHRPE<(J3$HX^@9/)$,4:?:2SF7UQ'5&:SD06ENQP<7=[+78<9UA%8Z)4H M8!0&L8287 "G,XR4DY0E@\U
$!6[K3=\&AG=%U/L*)1(*$YE<3CO3@!/;&:F MT0,P+Y1+ 7^SMT,3X69#V[X@:NTQ,P+YR+P3W,LU:B=?SWH8,,M[8B3<\B2*^QHSJ%Q2N>1Z M7!*\S-
,M,@OH"&23AZRQZY2\)@H&-E,5V\DEJB]1R,HEE4LJE]R2"2V0B[:QQ M.K((FC-TVGF7+4#A==">;:MT82!Z4Z14N:1R2>626W)@Y*##(% $P3-'4_*
MFX!H)/C4K9=L(!"B!H9WN5XKE_2]+-/&)_O54ZENP8?]C!C?DT,$OD:B)[5] M[R;3EB[G\^G0\W1C^CCY!V6X-MR!2EIS],4(D0-J'S;ZBESIP@*H2XK:8- M_%Z?*%49I#+
(^]6LWXQ"HM4IZ0C!"SM6>P.VX\ER@\ZJWWG3 #V5FV*U5 MVJ[TM6O:DBZ9H)@SC BBR[P5N7 1BTJEM%);[SLB!E+TI8CG_O'6+AQB<+?\ M8R4Z$I//+YIVEY.
MQE,1HI52D4Q.0>9]C^0B\TDQ#21H6QX[P09"]97WX7K1CEVZY2H_5'ZXJ19Y M/8)0!@%4"H1*@-6$SDNE8I*"LMTED>\)*%WQF[7^^R5>*1W5QL0SJZ=G! MPL??]\W%\2Y/6J
L!M.U:,_^'E"#H9R!C:,O>8[S3,[SAW":+X^;8;[7[U,< MY168+AKK'M",BBBVKF^<4VS2<(SC,,QOFLWSA5)|/_OAXI-(OW^%$HAC[
MJO)'7TWR@T\?/5T>WLI5N/0M;XY*H>=B!.=_J.6^P,K8\;OOZ$Q7R*]*=D3HZ M>5/YPM-KCYZ>U(<>/?##/+#'ODS-8RO}IW-#T2?\,KMB^I9P\]/!].0[%M/? M0]JA+?
R6)O.$BH-OL1^;@^.1MX[O$V_W@J@['>$G?UH6@D=/OO),7UW+?Q+& MLI9G#_)5M_%:H'1^Q?QD%//.)=EX.*:WO7F9})R+!C#>7ZX<'SM3YP.<;QT
MN_;IVI,?"_V7ZV.J#D%L#J9E[_C+QV?/?WGY]M6+MV\^OGSS\4-FB$)7!?LO MR@:4P?W3$SPMGKZP0,O0/OW]FL,7R\MPX_F]?A@TK]^\6.+%?HSSW{L72ZR^6,+E MOWXX)??
&\HQBYV[AJV"]&$^"?\ZR,.GZ>SE_QT-YU\N M/D:1R+L-Z<*SGMWP__F+%=S\V"QN?"+WW_TVQJ.8%9#X_5:7-&N;O_WPX8>L M{(Y&.)V51C;S@\G1#,=Q=F$DIUONTN56]L&F(-
SBNIVM,L[@;*3OEX=#^OXV#:S^7714A~EVX?CRCX,%]3T MFZX(OX7Q-@KB+W PV)05I!5 MD-U<>#Y."6='TX[F9'7+J-*\,]+\+(2C/XY&Q3W2(X%N,[H[-)YSX:X>C:MD MN%?<5]S?
7'+>TQR'XUZ!_N5QT^HJT%6@;Z&63?90HU^S4VRY^$38ZQ^2>]<& M^&:MY2?/<83C0 W.F_\\&GUI^.
Z'80WZA==R^DB=Z:.=9\M>L33#;\Y%_/G;H<^7L]#J.CPB*=58IO)N.2)C6=C$;Y+:\+D=)LN6HQ)"KG M$3'.?0+'+,K M0HHHD2A;6L8?8_I]'/UBW[-K4#>_9Y./N?A5>TO?SL
MUS;\H&E#ZD)EHT-.;A&<3N1"Z#RR^AP+=1++F4N[^)%?CX]=M^LD&2WX &!E4YO> M(*8R366:?C'-BF3QM5-_,I*#95'$%,]YCD(QXY6U6J64>>AV5'/BV&^'NU!H
M;D@SUSZY1<. K6ZCU1ODW,SNWU B>F6VRFSWGMDL&&VE5IXB 07I7-)*4U3. M:Z541[N_:RE19T&>JWKE;(;IN!XXM[{ZN3>YA\MR6:4XXZWE6VJ1A M",H*9(*1U>70"N\,

[VRSLIKF3F):)X&D=1J)?&"@M*!?>9Q%;\!2S<1*,@^: M9#@8¥V50)F22<3$;BL0@9;4J!>L2[VC5TI+,FIQ*5@^X7EEKW!NI[TO(4VZ/]J"¥W7>ZZW'6YZW+7Y:[+79>[+O?

MEGO#QL!^YB^^ MH?EQT^RS_D#'XZR>WJT-Z'XY1{),G9UIL)SZ%P&0D@4+"E!;"Z",3(I N61T M9R3\7+_J_B4!IN%GBH__3=-)$0(KN/CQ_GE1*MPKW&\!=PQ>,QN,UBE!$MJ* MY!A%#TY)E&)U>_JM9]M5-%W<3(,HP_1!I9$ [7.&QB MXPEM%^HY6!!(|@2#!$X)%Y$= 8&RV !\XT@8U*^1IQ)BLF-PN)HU $1CIE(C H$32EBE& MC RS0K,:-:AXK'C<'A{1>^5 ,MJF_=,.X%>,.,ME3"$Z"^_XZ:[8%3 M?2O9[IE[H%)!I8).&Q>%!(Z9#3 !.NTT2$5,&096,W_G@/X:@P5U7ZY@<Q-]@ MQ,0-QVBYI@#<$+H=8'2)R!LO<;6>7/?

3>^)N7T\9P5JFX8(_WKMYKMVKEY^ MIFD8SMH32NF/P]'D"U$>63;(FLEAD9]9\]VJGLC7J+9_/9L=4?SY:%IJ[&DZ MG,0/!QE&L_;/;Q"@6TV]=[6';+M!-7I%1>>I9^T#?/_F39O-R$G2>T,4\XB>$6 M[0!OR0G)&NF-\EXQ#CIX*R0+5AB1-_.8.KO5;#_4'M6>]){?E7 M268'>D9^>!4F0CFD0B@D;F2"M,W <"IZU9'7A>LP- R7W'

M[^[L_PT'PWI<>|)*^6./6;;;"I2L2&*1G9J)LS5Z[+&Z4P)YSXMLO%@2C7], MSU??F>A*(OSC@A4 -EB9(I!(0 Q4TCGP-^]U[]%S@[;/#CUR..R\@N.%<

M[RH*.)E&FIX.\B^L ;>934;#N/DAWS).>*OAQ=TD%E2>]3QS"Y[QH'ED:)+D"81. MF79DX(XQ*81,_LXFTT/L'U5H-+(0Z,1+Y4%;A6U!URA[T9+3R$1%X)3C4Q4 M"JD44BGD:Q1"1B

IIEN_$6KFT6B5 O>)4P!YYZYY#SVH4BFE4LI^4;K2-S+\M"6YKB:"?=J/OL*W_;"7*Q-5)MH> MUGCP>BZ*"A!:33\ZE!)TU7-G.W(5>U_I 0/=N\YHE6TJV^P3VURGB\(Z

MZ49+F51D0"8B %IKI 2FI6,!E8B=;52V$7&\7B,&/E!:#JRQ^\LZ#\N?5]FM MLML6V"E# ,0A/VAFNB&'H+]Y96X#5,)W-O7OE9#H7W\P_OLFORE*4 M"T5:GO[DIT_:%XMG; .@Y0U-

H%$9?\BW_ONCDN*77Q\9?&Z!! R$]1Y^_]3 M9]S=]4[G)N4D:+R0]K/0.8RT!G>=\=]F6AQ/%_(VO)M,F6U/-QX,I4?-K?L?!K'DY

MCA2;2S%KNR7,)N3X>]@IBQ_'?"K(*LIL+STETKT?R7+>, M*LVWW3+.HCD]$N@VL-2C\9R+VY1U-:KF^QI0XOU

ME^]$YKGS7H%5('ERS$5,"@QS$B")RS%)R70MWUDOFGJ5(U%9J++0MEG(8Q <(B5'!-$Q M7UK%AR"3\)@O=-0K7X=]MEBVH\S F+YE?NY15XS*;)79[B6S>=:2M3.2G;X $!7GJL\5WFNUSRW99I3LC1V #0]VX;E M=_#98LQ,1XY+"AU9[->5N@MZ*YHGFG:$Z)*V^,#VV/:<^L M-A!\--8)A =]1TW0?-

#.^>V(KDB>4=J>$S2*N*'A('($)V72B(8FV04=/=] M^8$?-UN179&]X<3-]Z =1#:C\W;,40,$)]U.C]S00CC2B/RNT+YCBM+UTBZE

M'CBU]ZD'FY6/FG59R6/=Y&%#T%PC>*=D^8')6?3*6!8"\S:M)(_* [WB@8VG M.O4VA-&]G?G+EO3.-J0Q:,8T;R:IF>/GW1+H XL"[M(,NLH&*>R7J?!M^HB?

M.S,TW^$T"^SR<5O:*I])D3GE0-K@G,'@,_N9;#8E>Q/MJL8O:NB^@G8;H U* M9PT&$L, @)*P'##ZH*V(0BC66==?HQ 5DQ63F\.DEUS+)(C &B@N2#+&!)44

W\KRQBEAC"16/%8\K#?GU-1+!:BF==DD2N*'L40(U5Y2T@B"I?R&!Z[D0S$"Z MOA9VV#W0-@3*N[$)% -PSYVPWAJIO*>$D%;OT'5GW1L'_'3R:97PWZC4X#T='DW# M

8'D]C<^82KK (84H0(.[" +45G2E!3) MP.C^NL:![*'CK5BHJD!\0D+5G0EL GF$,C ,*3E&"#(]YX*BS!^4^N,5[*%<5 MIP\+IRML@AL"U9-UUFKNO=, PB"*Y*

((+AL$*2;6+U_YY<9C$O/l,T#!=.IN5IDR=[5)YZUCI0!T_^ MI-D\/V69T,4\XB>;DE3D, QI@'FY4Q\#"99@1.<-KB)DV[M-A@HN..:+IV*7/\ 69,!*_!WO3\'CMY#2H9SR.#7/H2\-

^L08O#*^#OC?L-Q M!|,?R4EUZZT(O J!6EH1=4 4+H+D:-$&E1P+5FGC?.W34Q%9$;E51"IE722 M P8+7DI'4L3\\6BR5OCG6/Q-26^PF_OX;=!6U0+#,Z:I (R"(F

MJJROBFTGP4,U)W?:@F8_&^RW4OJ88Y;MMD=-5KBPR$YMZ55;>FU IRFQFN=% MV%XLR=H_IN=[?RGE,"LUQEN9@$/TQOILYVN* A%<;![V#

[G\@!,FDB+7640H)Q&CU%!&8L"FLCU2A'!7P%_'T"/A(B"IYBO)$1(O< M$KRI6 KW;Z#@\9/L08\ZH_7GPN7SS\W.?HQPN<'31Y1,-\QUV7'EPQ M=[LAO,DTTO1T)'|A[3_-;#(:QC6-

ZY:\MWI@NZ2_GT]$:2EJ4&1LN9,A"*,\ M*".# 5 9T\@NZ#5*Y6G8O\A8#\K-DY:Q:U"#I)9EU*P M*F:#QB$+\NX.C0?8_K]"NT*[!] .E"1('EHT:RVM(^^9

]TT5T+!$C\TG6$$2%>87YKF&^(LOI&CB/,EA3 MFJ2)O" F;PT]):Q(P@BGS)V[HJTQS'"YD-@-P.K|!?;N,L(K@50"61.!A"'"D

MBRB,!03%L!1F:65\WG.YBD)OJT%4Y8)^5(=5C7&/Q\F1'|'J,6\68W]=VQ*N M=2_IQ^1<(WA^,!GE\<\66F2V $=']2(IS^5Y,QF7364Z&8WR6U[G[65*LW-'M6S)C/-ID-

200)GH"SA.SPH&-J7M3ZF6$Z=(^Y_I6[+@>;N^'C5M9K[<>'K.> MM)IF5STSF1E/&;R6ELG IJTY7M1&Z2S]LZ=K,Q6F:T_X*W,=L?V$NND MMLA0:9+4YD:"

(,3(N,K_8Y(;QG5G%Z9MO!:OV?%PH P;&&{O)<,]++#=F9=+* MI/O,I"D1,Y150^ !T&A/"'"[;QTHX:XWO/'*COT?+VUM1%.\ESHV'F2YXZCYP-KQ0"4N9?D6&_GN4?

IXL81H33=J4.3F\\\GA\>A/KIRLUQ$C?7,1 MGB<+S-BW/SZZ>--7D_S TT=/SX;6/;@W1V5S/C>ZCF7)W[.<(W"#];#E@=K7

MGZC05I&GC)_1R90*%YY>>_04SF<67#GL=DY/1WR8KSSV=)C3'F\?\V1)_PR M.V.VGPZF)^1=3&Z+@8:U]2U+TWA'L,77V(_-P?&HVRR8$YPLZ+430B=_6E[B

M1T]6/I_"6/1D;]6]O0AOIH_LA;@G%\IGUDYW[ZYO/87U_*N-S^3DF.!*,&; M83B^]B=.ASA>NEW[!/,ICF>%C,OU,149Q>9@6@C\+Q^?/?_EY=M7+]Z^^?CR

MS<__ZP\L/@^;UFQ<_[*YH+Y:I\M0/-CL] + M3I;KN]_&F/6#?.?OMSH1CYY^]]L/'W|(6M5HA--9WD7ROCYFNXSKY?O3.T M.V,FU%'9TI/>D_[^]+1'R*^/M^?

%ZP4OA#1OW__H%I2[F.DK)^&4HCI(9LWI M=)W9M$;6JQAOO'9!B)5C6)D1>_ODP#7K17="9R<3O)L,B_K4O,DF?_K?I// MK'DYCH46+J8-PB;3!K^N#-

])2C:4;+]97//=X>3>P*1{QRO$W#RI(+LI'5$; M^^W1@-JM>]_7=']!$YRI?JD3R7U+''PSXA[#B-K6*L8NSFPG.2.-0C>:X[M1I7FV^X89\D;/1+H-H^D1^,YE]+2HW'],IEMHH%?Q?

T]Q_U)=D&/A/DDT;$* M=!7H6ZAEDSW4Z-?L$KL?I_,ME53_)XZ/TT[>]SRAYZ%D MZQ@FHC4,1"(##L%I)TF306U=$KSKI""">_ZU%S_4\@=W/6V6A>\)"&&TL]7D(

MG(!9Z2P*PTOYL4:%K*L(^3P+[:P(6?"!57TK0]Y,4YEF7YAFVZ5LFH<04R:< MP!5XEY$U)D9B2$YE'N@J9;L&U6RW*B]3OC;%:H=EVG5IFM,MO6FV(A>^G'!C! M@Q<>I,:LR

%7UBD9#*+KZNIR#9K;<-%L4=K,WBMMU4RL)/,P2 8P>F$2V2 T MD$\8=%!,)ZY)^F"ZSIX]+.N(E8^<+IO?9_Z?Y[FC@AJ-RRTH^[S.Z+<'NU' M=;GKP.Z7[Z0

M+$*+L$RI\5AR:5@PP006$21!8,%A4MPSK@U#&;H.[0/&C_<@GX>=-+_$SNK MB[7"?3=PUR:(TG[/\X"0+'J4QB2A=4J>"#]BP52"?4O)=17-%DZ=\,S7?/7ZM(KDBN2%Z-

Y."U4\B3#WH"@*4)I MHP=K)2H1#76D+!QP7UY[OE9%=D7VPT+VBLS-JZ"MD@M2!.9$(&#>HN7&";X% M221MPUVA+<<& MT%562*&_S(5OTT?\W)FD^OZG66"7J%03#*6.;5!

(E26+)X]]C@0XLF5#$>3SRNL.37!TC.@]-}="?($0-Q;3:0S MUHP22B9_9_AKHJXU8!)V NPWFM_826%/=RDG4%*W"NTJ,"PX+ST>=,.P"-7 MJ:LSWU:C"76'KF#)&)T.)R^%TDZ(7

M+,,,&7A$:[EP7A@G'7(65F^_YR''ST%.G4).KT :^Z&KO6/;+[K)DST]3SUK M'^C[)W_2;%Y..\3NIA' (33N)G&!'>)%G?*:4\"QQL9VIBR#$&.!?)1JT3]".U<3Y^V

Z7[WVSP^E1QK_U9E9+V MFI(VQTA:\FR8^ZC:8'.2GE+D+C*!46'PV*_ UN5N\IF$Q#TBH:JO5'+H#SE$ M)QB%'-6-H:;_9842IQS>=%-EXL MB<8_IA>:DRBR2B;IDU-

@<47N*!RSPD1CD*W.C:AQD)K15,&Z'; Z!S+IB$Q. M!8YK3=$5[DV(0G@6>Q<T65&9/)"F;\"3CUZ&X'2-#E1<5EQN'Y=" MHDDV*0Z) +7VQN8+FG-C(VF\,RX?E"^^@K""\%8@%

(X":%>*Q,%JLC[*R4 MH#5A7%TP7@V_C5>C'&(LYQT^7GPN7SS\O/\E*B|P=M#D$0WS'7=>1W&7&=Y- ML' RC31=`F\SFXR&\<*R|#NFN-9GV"4-_WPBQDLNZB+?

2SSK!7<*O-.6&(!, MR+,-HK@VRF&V1&[BG*N>].NBY/:P[I,^5=FILM.&V57RJ>13R><:Y&.U5B($95SD8#FWD;$8G'#!D);A)DD& M-4Y2B:<23R6>ZQ&/

Q>89MP89\&:B(XY9*&D30"#4]LJ414B:@2T5WSTJ_'4$[V4&QYIV/)3%ZQ*NR$N0YNW[M3Y_QIB+67)Z48]"VO _9L,QDY+G]<9Z^T*A3]ZLEZL=X;;U[D!"+%R#!<8

MY7AZC_,_OC*@:PZU-Q4HKRE<0;CPB0HEEM&/8A[$]\FTR292\R:K#DL#:H? M\YL/9LW+<:387(I=RQU@]TF5O8EDADX!WU@"TN9%_7Y+>AL';IY=$-R=C]CU

MP#8]&E&K=^P;M"N\^B Z9T'-'LESB:\^'O8*8L?!W@JR"K*;"\]) *]\ERW MC"K-M]TRSL(T/1+H-F+4H_&<"U[U:%R_3&:;Z?14<7_/<7\2]>B1,)\$3:I M5X&^A5HVV4..-?

A,>L>7RGLM%3W]\>+ERU>O]]2>Y$]Q?(33+PT?K"SM63A$ M^U#,\[5])\E!:"NEX+X$&G?VY%N.+ ?I *04D[ID%YLA++$9R2G"'W6OB.)'G! MA>2U<&>=:.I5UD-EHO"ZP F,?

3,0$@)O4B1ZTB&69N5G]M1S3:+<]R Z;W7 M;38K5+M.5J_.5IEM^^4X,AJ=64UB,*"E=3X*K=!&;15UGCIY+25J1^4X5@\4 MZZW'6YZW+7Y:[+79>[GTNZ#[&>$[OX?

O%5]K!7NNX%[XD'(H%*&.D+2$B7WR47KO0[*FHXFM%?"O1XD M7-%R3I_5S0_M)-Y*Y(KDG>#9 ?11Z6X MYBH"2\PGBO%;9HE-3*>W =*=']5LU_#VA6T

M.P5M,H%$[S6PDF)SH\FH8#G%'QHA\?%E4<[>6(IEFQ MMIKOWDSFU.CO+QXG^.MQ[*%<5+I]+IRN,C1L"UX4S2$$;!]+Z140;.2 .#L@3[

M=^^;JO5LP^;,QRZZ)W4DMMS$B@=/0%F M%#L"PY@7=XZE;=UMWD.!]@!]6 !=K^(;D:QQ4H"*$]P'+Y5A/BGM_Y]HME6 MVOD]4V ?;K[YR\\T#<.%4YS^.!Q-OA

=N\,GAV519\UW]X['NT;GU=>SV1'% MGX^FI=\]38>3^.$ IS1K_.AV<:.3H2S+>W#&"G0<#4.025]TO!%#%F6%VMXT

M=.3/R;LZE7>]0M[9#ZI#V,NT/&WR9(_*4_:!_K^R9\TF^>G+!.ZF$?\A-.X MF9':^"T?UD,5\A[R^VKQ#TI "ZC$.0-<%36,49.$QDP+HJ;5/[N5R2A?Y'7

MFM^P[S'|SN$JM\2IDCKO128E@^6DJ.!*'7I&3EAQYIV)/ @77RX;0]V[$L*^ M)4-4Z.\]#>'?&,UL%#.4?(CGGK(W=$2@]D &&U ;;CR ,?2 5]<5<4 M7H5"ZZ7A%F4Y50,X$Y,%0-

)'PUD2+-RYCT8?@@L5D161^X-(!@S OQ&6-]Z>"\l;@ M# ST[=SAGO2]2$0L* 4"HE2MQITW$$=XT"5 ZH'''O M., G[Q"%95Q 5O81@B1B6A "_G?G>/R#BCM4P%?_]QWPGFN%,D0E'

>=M!=" M9IQ\M;E37]UZ6\UU'<9!3G$&/.R/UY\+E_-SG^,<+G!TT>43#?,==Y_!? M,7>[8;S)--+T="1_8>T_S6PR&L8UC>N6Q++=Z8+ODOY]/1&DI;E!D;+GDQ0.W

M3"FA50"CP64.4R9H3FEF[2VZ"&-ZXKSUW0ZI7.4[' $-+ O-,.$3,3@'?AD M'4M41D(T0C=1"]#"":4:%=H5VA?0UH\V@9H(D:E05OM>.*$[;"5I=T$'=.67YH M 8H*ZPKK'L":F'"%0FE-

T"520+H!R7KJL]0&(1B%F?*"6;H;)!UN_>1>90=2]:W$]P; W]QL[+CNMQ+(PR 0 M@2&:R+D17(%1TAFFM34A.M+&PK8.#*Y"(U#FX<9!G=X&4Y[C M",>!&IPW]UI*?:##>;L#-**

C+?KD#@N-U2S\AZQ0KUB\?CY,B/:/68-XNQOZYM M"=>ZE_1C1I@N[7.N;V6(Z^'V?MBXE?4J MZ^TQZVDMG0:,@C$+UG&'SD6A#!D?N ^PDO5V51VDN1MPUW?MO3);9;;*;-?O

M0;A:.G:%JK27-J:LTR%4Z1M(W$MF#$1_2V]]>VSQ>]T(^4 9<':;WF5&[7+ M[ZD;LS)I9=)]9E*O!03IT19+6).S7'@=B$74GD71&=CM[VGRG-F!E;KR:N75 MRJN55W?

HHFH^=\@*T8@.K;@>'5[*ZD M5DFM%Z267!1>)N&4UB"$=4FKD)EB6D10V?;_MHB^E:(,'SCV_R MJ[)*Y4(1I*<_^>F3IL7B\;Y.@@>]*SDVJ+;'P^HP5":).+X2SD :#R9YP_A M-

%\>-\-\K]^G.,H3,YV7LX&R|C^C{A=M$DLQ")HT',,X#/.;9B>[W>R"\\]Q MU>.%%G#[^Z/G[|^]>H>_T_IX;^>Y1^GBQA&A--VI0Y.8_SSR>'QZ$^NG*S6 M\2-I)PO,V+

<_/KIXTU>3_,#31T_/AM8]N#='97,^-[J.9?J-!6D:>,G|')FH7GEY[]%2=SRRX>S+I<>8\GC_MAJ-/^5VQFP'4Q/WKN8W!8##6M36Y.F\81(CZ^O'YN#XU&W63 G.%G0:R>$

M3OZTO,2/GQ\GG\2QJ{C=2WMZ4-\-7]D+< YOU(^IW*^?7-Y[2^NY5UO?B8E MQP])@C7#*<'SM3YP.<;QTN_;IYU, MO'WS\>6;CQ\R'Q1:*DA_4;@_0_FG)WAZ:-

BYQ3F#\MEO__'X\;OW;]-P1&>0 M>9\98_YM_OU;_>VWWSY^_/2;XP\L+]..Y__*=3T5K$=/O*BFQ:%,A//QN%@-M,LT/_.:WYL- O7[3Y!E^^?[=^]IPOEIA\L:S+ S_W

MXM26F67QN/S>%@=RMLS9*2>/AJ-/DTNS!Y1?I:>O;VC\UWOXTQZSQYN-IO M=?8>/?WNMQ\^_) UQ=$([I.\.:.|<'(TPW&$O(^^_=' MQ6C,KXI5CL7K!=>%-&-?

_VB#Z.@@SC6E"+;-$ZZ?&_EDO>K_QBLO],HAK$S[MO7T&Y%]5OTY">#,<4_-K_L/!;&D\3?-R'"E>4,YW.(VE@V_\2&(^XV|;&'#OHERE9R>2([<-\G9 GVN{J@56%3]*FZ>2/9G)(

M4VQ/7"Z,KS^\R'-_K9IY^CZT;.8]2WZN;=)2P]GNC:AD!Q;&$9O[Q09#C_ M&C'!AN;-=Z/);/9]-O=*DD,]/^;Z [KG<:2^9A1EF5TDY/QRO@$EIY",-T12 M(_BHK3)2E5-

@<C1.+VEKY<]BJV74KEGU@9Y7N9._H41997>[^ M+!/=M?:2;63%]*S#!#Y'H^XLM^4VU]WY[M=_':)P6GBU1/]_GTSBI^%H-&C: M9FL-

SF:4"1?'L9F4"H"2&83CWX=^1+.3<.>YFUV,%'50#]*C+D,)Q3;ZM0!E+V+:S3DUU[M6V'P=6_H;R;CQZTC=40XHX8^EV/N:C"\']=X2V9[>^*$_Z7(T_LR[K?IMQFU MULHRO;U<2-

IRS2*B35&BQV0@.>U5.;< HD"16/I;EM0$(0<:H&<.\""05P[LB19YIKOBWU1,# Z,Y5'5=_PYUDMBV,?^S+$;Q- M6#]#M[H:ML98.^Z,T'D$\W+[%DC1H>7@))P@Q3S;SI*;@TQM;5

A](T[TPMND5XP_C-K M!)/IE^;3M,Q>G'P:U\2!&M6\353S5);^WR)*/V=)6B(N%,E89S5IBR"%]Q21 MD\[,O8MHO-E6(&' 69>#H(?"4%,&*KBN":X8=4Q2F%(] BHEEW&5(08&I;*4

MMJ45V.)^$_<,70_9A'\UF5(>0!..IE,:AR]-R>. .^G%E8+?K;W'4/S9-C>7AQ M+ X?2P>KQ1O_@<-Q*37Y;3RE//9_4UR.@7KEC"PF2E*0++<0901%04H=H 35]YE6

%XTD[XP!AIHV1BO,MQ=MO] .II5H[IF M%MRKU(+OBOA]WV[W31;..)P=3F8X*B4(BY*#FF50@Y6W+(4_8;:WXY];L6K/ M.7N;VF#EN=+XA"$K#3YY22

]1^$B^L@$^4C*=)2J;L1C(.7>QR4WN]RU&KYR MP2W5G^M2002FI)=@N4C@>'3>\^"5E"FX_&R=!Y%M4M_1HF^'WU1'QQUK(O)E

M%3PV<_Q,.U9NJOFU/5WD]3B4TPCI9UK\]_7X1!6W3,^%G%8KLMB#+2+WDG' M(83DA-/>(;B@A!()MZ23F($6]F<,| !5CXK4_B(5*04@)GP.!)#(&<94$E&G MR#6YN*60B!NX/?

&-[ZI\|0' W*]G4D/2IN"E9;%=;K)K^<;4P-F M^E:"MPN-M^+UWN#UQJ;IUP%K.'?2,Y,2 TO!8S3,*:>E,BZY#A_29DKNS,"* M;IH^"--TS2K*22YJ-CU[H)KLDP+

<1QNA7[K.DFPM<28C("-TU"9RX,ZZ2%F+ ML<29Y=*QCH/>-YQ!" ,'?4LAK"9]A>O659UNO%)0QAN9GX,B2&Z]4N0, 'G2G@I(!8:-);;A!&"MR9VY"UMIBT2'_#]DZGY M

O<*NQN+F>>DI(&K^#@;;(L64.!)6 VM1(\9$LB:_ V."R'<$=>FL!@@G;:NX LJNSPUZ!M3I2 M=+V)++Q;B,(2R3E,TG(F(X< R)/5*08(Y:P;"#ZL

M42FY9D4[&RC5MR*OOK%:Q>N#Q2M:::,.PK$<_D9DO*",^=DDLY$2=MWC^C> M]8_N&URK&^8*_61Z1&>!GNJ*J;;=.@FT'-;U6ARH|!QZB$PHAL)SYR-8QIU2,2;!O! 47=]^

MBB4'3%=ZZ*WZ=8@Q#L>_/U\\[F^-/S<:\5K$?]:*F/=,;5VS]]N2'4RC30] M'6,\H]KQSO9M!:588V!]W >)X1H MHUOC(:?75,3DP.J^.9^ZX-$[CJT\47EB\CLX73RYS!2,/R7Y88D

M6>;^[*OVUD-K>14O]M&>OM.8-PORK[-\EMT7673'4ON\R^_$4J=[+-4BU/A M272]*]RR@"ZZ($!9;Y,0)4_*2B:!T&Y+Z5%6#9S]6T3CAB#K52CZ4A:W]]<\=MBB VGC]5#]K8-$WL

MB%![M 75Y>[/I1\5KQ*C)>T;-(7'/(OSD?M5?*_M6/_*,6ZK,9.T \[]"28/(E]_W3K+=!*(8GLNY<) +2+>S+++<[3H&N4?:<1\- MB%U& DZDZM5T\L>'+$J_XOQH.IQ_R33Z8C(:4?

N9V=OT^E3BSO5Y0FU @=:9 M4 '!>>$%;*E4DEDO,AV)(1O1@K@=2%,[4E;L5NQ>'[LLN! 2)S1:0I#]}9Y0 MLH#>]@BQXW#ZC6A$7 [RFMX_[%;ORL*[F1AM5O.3TR)8Y8})

M@B*&-69^?QVA>F"MK C=B-MD.OFT2](WENA]3@UQ[2,NO7/E>UO979R>/FN^ M&1.\:!OMUC8NI#I^_Y.?/KGPG>>G\-*%6XA1QO3V/5ESQ9#[GKAY#:'=1A+G

M#4GV^=%L.*995HW?T/QM*GDGQW^)Y]0B%(6(RC%EOP#&P1F(4WG'2-RFS:A% M:?B9XN-_TW12EL4*+G[L(-R=R=F.4[KPA\HPF^]1UT/XAK1FF@94]:"!4(? MK MU!I?FJ@TL3&:2#(09D5)&B^:(D=AM V4O&-)$G282)OM2,"Y&W#6-P_57O#$ M+K-]:LA]#T/N/9NBFLU116O7HK5/R0:;+=U+PS&.0ZJ*QY86+/7Y:]UN1 4

M2*TL0VK?"RR^2Z+YG*NBA0A>":M!0DZA?Q?,HB! ML^2#LF'KKL,!8WT[?'B/VD97DGC@)++$)CI"@!$LEQBH3 *"3*3FM0%($!::C M;'". TF: H^DI-]6I\V!@[I)P]0 M":D0[2%$?

0&HAQ@Q9U)H_..B_+J>$! FU+3U!V(%??HHI]P^AMM8[,Y+UO M\7]/1T>E]L:U#:%UZ5H&:W<+CPN^Y7CWN]DUWZGLMXY%?W59'HF46]3-_M9 M9-

9+*GDB#C(!HLY7A$F66>#+UNA)V:,$]#W,-:(VPC2K]ED7 MJ0(:Q://M M>(!R!#CSQDAN+0D'2G9TW=]4%3[C71Z)'HI'#W*^^^R)>-5&P'G?ON@,A]/A M.

P/<=0<'HMEM79N<|=]M':.)>&7(@CO3N3@A)V6>Z-IXL*RQ)T@D"X33PQ: M*"]5XCJZ-9[']NR)>(EG?^OKWS=:I""V0"$T^)K0D%?,("B,MS?-/'OZ#1N,OZC%EDYN7/#<>_EZ!

(%L[9,+9GRV0(K$\1 MJ8;2?3"4LIUT)BLOED7EY*$+ZJ.LCH[BT&$CBHK,(& !?"1>8G:V9!2U$R# MVE870IWUEZY*L1X*SG5,J(K!>X'!4 P.G3>*,638UE!02S9%#ZP2"D&FS;4

M7OG^>PP?L|_C1 TRB9YOA{(&"LHO=T>!JG_64R_OTC3?_X.4O $M^@.H9Y M[!*$;!!IG[=[JTWR(FHKW?92*%01?]'Z+"HZ+Z#3FL@Q@?:)$6CE?%!1&^ZL

M=\FBZ8@?;B:HP2HZ=UY^O[;R[IAF]RXOO:@K_>C8[M*OF[E*XE:H28B[\A1 N$":N^5B^5J3"2V=>8![Z,:5<|\K\3P8(D!LL[&,'BN M8@"AI =O65;BBE/5"+_&_CHKVNKT487;T\/>]

[=1X??'G0J_;YZ4TSK;/E&- M_]+9[*&''EE?Z;6W'-K/CF!?IX!;95$D9@P1@K0>HX?@ B-N.*2P]<:%U@V4 MV@OF[)M%7&FBTL0U]*E;L02

M0G)11L%1'"H@7NT:)TQBGO:DEXEV<"YOAU# M>@-RZ%>GE]KJ;0[|%_1LBGKE/MBC>:NBM3?)!INW/!?;6O!E2A3:C@[T.1S@M^'=JICBG9O%[>PYSL4ZK)EDUR3L:G

M)>YM>'LO9^RQF;\=%NRS_+\?9YZDI M$=?W-)M/AV%.L3U79!S/7UAZY{)ERK6.RO@H; !GR 47$1.P:() S;9MF4K3 MMXKV:I96,JED'17!6%:=%^KT\Z$E]

M#EL%I*K!50V<6[[CNB)(P#$%0T8!)# !K&)>E21-+>*=Y66\/SOFCJ8*3U@ MRNRO"MN?>K(*WP<)7RX\))0B$@%@T(Z,#5YPXQDX#AV=-\0:X:MA8,0>QWMK

MXO))>Z:95?:^6816MWHO6MBU#V%O+D/+5OMJ$T#NE,DZ._(B^OMQK6K_KFTO MUJJ];G$&MJ.^:G+.RBB=5PZ\4$YQG;C2,7F3"#H*\-;9X5Z8@5%]#Z! WZW/ M2A25*#9.%-))

(<&C920 T62V4"0]"LU4XJ&S4G=]1"'E0/*^' M/X33?'G<#/.]?I^VY^=,VV*P^0'-J&UI7SP[F(7HI])?M-LGB^TS1%_.[\< M5SU>&.$LR\;S[^]>OG2F-64$^:\1]?.5F2 MXT?

ZYB+T3E:1L6]_2'3QI]^F*8&GCYZ>#:U[<&^._O T/3>ZCF7)WU.D[>0= M-U@/>WAR',$G*KQ3Y"F#9'3RIO*%]I<>/=4 /2DW6CGL=0Y/1WR8KSSVY=)C M3'F\?

\/1) .PR.V.MGPZF)^]=3&XKZ UKA7UI&D^8\/@:.^[$Y.!YUZ_\YL646 M_-AIYIS\:7F)'SU9^3S_),SW?=2YM*'RX<7_L3IT,<+]VN??KY%,>SPKCE^IB*C&)S,"TL_9>/SY[_

M\O+MJQ=OWWQ\^>;CA\P'A98*TDM+]$6V*CX]EK7FW.*<0?GLM_]X_/C=^[=I M.*(SR.3]AN;?YM^_-=]^^^WCQT^_.?[\C+=[AR.KG7]FLRI;O]9",HEEMBF MI)2)>C8.!Y-

IGH\WOS4?_NOUFR8OP,OW][Z__0#RPZ!Y_>;%#Y>PL-F17AC6 MFE]@JUV*;O+Q1ME"6NO-_-)$;O3K>48SJ]-.Y@/IQO,Q:EY>G8*[-F?SF1S MPZ*V8)

[%W1=*2Q9WRDK6Q:XI.#^:TMOT|O#X@(%CG>MCOI/_4) 6M759YU+@ MO7-&<*>%X4((*? ZZ(64.:S#(B#3HV,5;3@^HOAL?GP+U]+4=0901%04H=H 35]YE6

)NW MM/'HUE-\;FM9.=^/EM2[_UJV>FUI ^>WRBD/NQ0]U?UU] S7\XKY9>.1 \ MFD^N&,BEY__*F1PUGITX[!8KOXH;Q6G&GDXI3^&V8+\OR,L!]4,LLDRGOR9O_!/RC?+*/O2

M?O13I]\QS6:E@V(\"O.\UQS@0#5S\G:3_SZ9CF*&)N519/VR'>'Q& ;-NP/, MZM28/K=?E16;7]Z^:'S6]N)B7-C,LK8U:L:MOE,4IZS,YE].[U7>-*/IG\- MLY,G7)=,Z7#R32_;YJ?-

DO[HL7V8@9<];>IO?M1PO^/M#O%'T_TQ9="!9# M>SR4)O0LB,"M"49IY6];K0'+!OWK-ZJ,+7IVS])_/*-0K/H\W%&$T=/Q\,O M7;+F\X0LQCMHSM9NC#@;'%M4IQ*0 M'RPW&0

M->4?FP^3H_PNG,V;9[,A/GF7)R8-P^#B/5Z/8QY;?L<@?T-^C/:WO7O#H:C MX>%A?]*,S0]Y4C$_% TR8^&PW.>RE7M)P;A:'!\]O?3L_SVD>0;X7;^V>9:E

M;9HE*S|&^7DTS;M0^[YG]0]P=?_GTJ12>$>?STO^+X*.4W'OW_M[+UIH94V0!595Y\NSK&!"XX3QKG^8'#^SC3_,I_369V4G? M]X'-P1?[T^P*CMBX?\SZX^!_RK^;WEM@U,J#"SSK#S^'R;08X&5O<5UH4C45"LN?)HLOOU.-D@X%N!<,O*O<:*Z[$<:.A-1J,PQNYY 8AQC& ML-AD3IM)5E/8/M2>7FEM%UO4XYJA?4[6]K,MIO8K RK%V_@.!!@ *]_0Y=!_M@,58@"XNB1:@0S!JA76I6:EG MFF.,"=]EU-8VHSP&X811SDH56!!:;<\CT5%J{3BS<@^C_),I,V;C_^4=CFS(-M0MG9'&_/^48NUH2.3F2AGSSJU!B+#[/KPGZ*60VKLSNTSB]\WK4R[!D66WZ]-MZ;H=A0__^Q5+?A.C.FIYY)#ET5W,\8/CNQN9VA+KNBU^-K$OS8)4EB!)!&.$ M*(V-#8@;H(VQ)lV=?!T:T"CU?\>"O1Q|G0S'NOTWK,8)@SFW\,$Q.@!LS MSJ%>4Z45>I?1=< MXACEKI&E/7_Y72F<__XA^[?+RW>57*YB+J 5Y6'8B_];."XSD"+P%\)I9^_#1]F@>,;'%__?1$HQE3/(0M%6*,8>M1XX$%Q611DNVR["G MUBEA'^2OCF1:4M"L'!9;4RKS,TFZ9UWM@U,>#`J$7Z^'Q*SRMV,)> I "?A;*\-@)=D??A#RQ=.K\8AM/&R%_G;DK/PQ34\ MX*I,U)VDO-W$D><[3ULN%Y-VWMK& [!Y!+UIY22)Z,%!F@X)V1_,R8/HKD6;% M^_M(Y/28^\&%5O Z^(H'Z93[NTMT:GXBR (+U/SU)KB<",I#C?UD@&>WP8PO M\O4LD(I-+A20D.K$*8E!OX,+U[0-S+L3V!J14I@0-\4;%=B_0?4^7.^F MA^C=K!V].]O#RE@?WP]?:KKY>#2$7UV!)=LT=199*B.45 C,,"5641*C,@JC M2-3^^DD#9$6,SG.%%6*! 2CAX=&IU+XV:AN=PX7U<=A9LD/.DB^=9>50K]*4 MTI$T^)2VAO!>%(Z%A3*3XM)AMO=BLM7SEW4K>^&8UV+/?O;T]L,ZX'C),L,,%W\Q8YFZ+^X[1GYZ]W'E?CGMV+[_0FP .O8WO.0:]CL(4<0BFR..9 M>B\K0).MA0U8#[^//A<"+DFUPF*XRRZK$358_T-OQJ![OAK!/UEEH[^Y_/"J MENXP@3UFEQ_^GC_N!9*]HZR>YATL<9XR7E,["VFMWWT$>\AE1*'O+RK!G?M5 MX'N^,A9AJ_U)OM32-$_!2S<835*$MY?E!CS\?ZZ'Y&9CJ?C;Y"]);5O4G,R M5B&(I$T.)Z&63#',70ICT$OGHRHK/>]J^>)"'M-=>".%A"8)RZ[-GW $U[U^_M^_/?ON_58VRY:O?I$SP^#2$QU^F@[A(MJO6 YG>]JFX5V17P]W4P:,_Y;LH[M8)6Q#T\:9P"+2=* %\%4;2V!F5DX -"3IOW1;06\POR&*X,B>G@SFO2GI66: M*WJPCR)#9+BP7_=WD^TTK?U=;8 H>?>D#Y&RX M<\7.91G4ABYQ6'7T"!+-BWOUJWN+3_^LKJZYDVX';(9C<^QXRTG*^EO5Z]J?XD^/I\0^5QSQ^6 M$IA"WH8P65-)/ZY91Y-:8Z$\=_Y.6\:\5S*4.NF4(%K8>QG'V^NQK'CL'"'' M83H>36[*51H_NLG]_-DO.=E5?Z>]P JN^U- H8OLOZ_Z@[#@<'KQ(_IVP1LF M9)5S4^\;!Z,NDM[K1-800AE=I M);X15>X.IL2Q13NMP8)>-J,JT[CZ7PE*GX=Y83DYSBVBRWI3:TV M@CIW 5I MLZU9^D?9;/(0\:[V">7<6T[^LFC=(8'['9S1N&A]^C[D4=!<),;1Y;DC\&

5MTFXMI^0 >

G&O^.);%283'\IM/UZ.RRA?20H2.H0 ML]@HC"/C5@)MT^]!'P[F= M4'RY7,;?""\0$\I8)@Y$*PG #1]+&]!?:3@"]6%V0]@$$/7#"Z4^K@B_[7 M%U=!#]+BQQR.5E@D%6,>I[X7$1F!.1=!$"LC$MP\?]DOSZ R:>?1]Q17J)+Z M$G2R[\IO@'TZ#-/*NMVZ! J$PJR)*##*.%-:*(W@,!V"75%F$%V50 M:O%P@?%X8%$U]3SM_?!W[JWEUO38PWG_06E(>%/=3?LZZ4X;\^$@.2CU"6_* M?6H=)+\,/P/.C\;W+8'DH*@49@=DJZTU,SZX]^!G@_ VSC?[NA#I>:IE4_Q(MZ!!(1)I%8QC3QE+I,0D:Q$6,<.4$YH62(3J_@/ JPBN"U(CZH:D(.A(?R%'F M!3XH@(27(TAM1@>]LTB>KC(KI'+TQ=%@,/J2>V/_?O'A(O/P=_+MY(Z#T6R2 M2L6^__$TP:'MQW#V1VG5!\4'<+'AH<.AM!QFSTHP('EWJ75+DZGQU55;T^E M;VB?L2V!>Y\V@GOTAFVAE5/KC:7)UB4L]8N"%90MD1MXT4)^]WXS7!H;T2SG M2RT7=F^[/T^MNO^62_?8#OSQ(,YJ/^VC$:3% HNZ_WM?O&NS[B,EJ#TRA%YM MN'!_#;)W.+2':?'ZWGR91XQ.-TWSJ758;K,BZ0PZ,3[8SKXSK,^NL>,_MU3M*[RB]?4K7M4F*;FJ5$2NYBR$0!)C248L0J58L>AZ508WE MPZ=35K#J48K.C(6=@7NB()OB@A%P-(Y+()3DAF$;! .660(,H8*@]O5(ZCN M*=;-'#MR7LY]^5DPNV GU"X^CJ9FD,TQ-,]X>$@=8RLHSXGSU89"?,O6VSD# M9T?.,'N8UOBQTCPX[:5V3#+8BV$.^+&AWD6&A6E(>COE$!TF>U*=FP=G3SN] M'WVI8R@=0WEPAL()PE@'QVG$C!!D-2+:2&8)5I+'AM2=4\Z$EKJGI?I&&,[" M[O=LI=_9]J23XU++#B]>P0=?SQPR/6?]3){54NS#YNILR#G8,'/GON;JR'5S M==9-T,FJ$3K-DW?F->5W@W661N?D\W)63VK=X)T#Y^PTC=;9Y1C+>3O,2N.[MT3IMC];9O1G"4,,)5G)24[/@N>#Z+S,H6,UERG=,I9-K$U*9<([+:(-TH"9S MEOKLT:@X1T%;Z])$E(9LBR2H)"SD2&A-,6>AZ "D<(:'(]+2#VHX T?&/V MKEOZK@W/EQG!*6J1&IJZ,_%)6. M0,#C$DT/JLTCZ$$1\ C6?R&$D!M'$Y*PX>"_^]%O>O6SP&AXY"!W)0Y2+9HWMT MH9?4&TGOAQ1U++>7L6-0*%]RD62^9-W<&P^)<]0,lO*VH+%O@LIO.LD<0Z9#= M;TJ#7# 83_[&$R=?WZU5+ WDVI[4>FA_V(;5'G[0]UF(<&]82/[8]*12;W[8U(+6+_CRCK2NU]D_3T5P7:4UQ+E'4IF2[*@ MZE(G\??9?1/PSWGWYZ.A/#;(;4^EJ=T/&&CC=TO*&IWKWC#1UOZ'A# MQQL>7&\XKQ-KGSM\HWZ9,H3&R>YEKYO0MZEJ0*_4#.@\[>35O-EU.?/I))A] MQK!NR#(]K@S[)$S]D0#L%&7K"_!JP.B53.,GAX(GKX??"M+-^%7RA7@G!"#8$D1M+7!_,LZ.EX/\,] MA&7'^SO>W_'^QX9U'>]__+P_2*.0]59PPH(E1G+$D"124:>%H:T6+;K=H]OK M%9\GX_U4 M]HCH]/Z'XOU=5*:5T,NE]_WZF,%O H]W%K^=C/T6@7*0F&Q7%KZ^ M(-_N/H M]6@RA>NKX_H(49$H3+' GE%-#*>6R6BP]CI0VCB#22Z6O)^D9U^/*]8)R5V$ M9& <%=6RX8\-/C TK)HWW5CEB'4,1*RP<(=1KS1CQL:GO^N)4VM.P8;%Z7'0! MZHX/=WRXX\?(A^,,3D)F-4^4F;$,I'SU*2$,.8UPFZ'#E"GX,.\AU&G#G=L MN&/#'1O^%MPLL(2[8SU/B:_O3&2&Z4(5? #^&R3.HQ/KPXKVA,:'RX33[< M.>B;VX/<#\;L'V?<[MZ:_,T;T_QS\++]K8>H@MMX%[EVGC''C\.&6V*82^U"%0R'9"EE%E#M*'<&QL:2@%;B;G(`F5=?E@G=CJQ\WBAV(F=3NSL*G8HI5$(&1Q/%>B**L; MQN&1&Q%![LA["C$1UM.RBS%U3.X\7BIW3.KG(`410(\A@+(IBB6&') ME7&(&*N4TTTSN=N(J6'5$U)T[%77TVQWRF G M:U'Y2$!UPL',787K;36 O4![VDI7@L&F)%0&')S ;5Z'A^,"B#L@PRFU3GO M@O8XZKH<'#XLNDME[/A_Q_\[_G\X_S>8;,F0L(PK9H307A#CJ8X"N0B67I.-`M=SK+#I$>H5WU4"<_@%P1HC6"8!O2 P'IFP0C#O/7/,&(:HT8A&1R((U7SX MS@!X<*KL^'_`SO^?S:0?2K\GTD)!F<&8:905Y%'+7V41O&=) -_+\S)Z M %@)SY2_/(.K!G#QY;/\4-+9]X<%0KUAGH,8YR$[EWS'&]!754*X]A)2*RAACM2FY0 +&]2=&G\2PT M;8[!*((5F$JDF%7U*Z6YIS]=>$Z1MI MODZM_2FLS*4)NG_](=WXLHXF=\?3C.M'H T]*&U8@3;.[!Q^+@<<)GF4AUF2 M3_8^N-&G8=YGL#K>;=S@U ?-#CIH?LQ!-[*D;3?!ASWH[6SZU-? ##SH8<.Y_(@"*EC(-1(6MMN$O>&YS6D'MPA=2\; M@[0 <\QG9@+F2PSC,?P^+D7)%U"_^L-L>A4RXQRH1CX+1=>)"3QE&++R0]AX MGL!GIO"-"_83?D+,P=F M@($GNY+0)DG!=U>9&>?+&,V&Z35@2J0U&UALF;97K2:W-$]U .T&+AKZ/.[M/X5A@<,;O-M@Y#\9'Q?$F3_"OPM!"NJ^>7_7K-(*TWO69R<6\XK [*87I. M#CEM58U;$3L;GM=$!,]??@3TKNAK%%<) M=AP&.0U.1_E!+I-[PG6X[4.XF89K"R*L5! IZCW;ZW^%G9S/T6YAESF[_AS< MXAIQKXUW59Z!_!WY\-\V-O0% %^^XU\WNZZ:+-]*"[E]/8/3'D[KGBO+M B8 M2!PU=*;/-;<$QB?W(3X$6?P^#V M(OM8R/!5?M&_ODF7@)U4'":)Q21DRU.87HU#:&.)+Z[AMJOL)HS[(S_)PC#I M*$V,ZSZ80GM<[CX8CTF:D1L\,F%Q@GHIW0OU)K4?6"'<91$K1"L<"(C:!# MD1B"D4ZXP)H*)O9H2[(]3:&+58]Z15*%/K@(E;; P:3$A'DD6+",&V\984X3 M8K@T3H3&T,+.Y?+[@&,UPER!XXX;;/<\G47HX/G+G&U5WJWZHH]>'[V@\!+\4 M5=BVR!>@(9KI#&"WYG-G;I8_JL#)$\/HI&X3I-(SSN$5_^.GNFZ/QS15L^,>, M+9)YKKH0D$$2FM=6X7=ORN^!Q=@_^W!;NG MOD48@13*=>%>SE@2X3;QW,8XC+!6,MV$U1& M[Z'$7."S8+C:>>HH9T%%P;B,5GKMM90F>F6Q/JX)YN[@$ T,MQ9Z7&&!"QQM M-2]S2PRR'GIBL@(^JQY8LW7W9MVK4=NJG*X(X_^4V0!F6IQO-M;W.Z.1_P(P M^+D_<8/1!+AH4V /E 90)"P)&<:U0^$/KA5$C G)E-?A!(5]RSBE(IE&#& M!FLMHI$!^8#^K\4\L%>Z*/*X<.;"8% RT__S/#5:@[_+R'3^]Z' K0++"/UE M!TC#>P=F FCY\X=W;K3Z8?T^+F^1+UJ/9?5XH0BZR!ZFX:8C"Y]6& M[? G:Z45#6+Y1=68V':U9W0]HEI)&ZAC?WDXJG,ZYW:]#$$6?^G @#:U!5U([M%D&PE)?P;#*$G8='!5@O7/EM?2'F$&^O9,@!/^=Q-3K_ME'D .>\4VMU_,UG] MC#@0&P_ VCPG+MGR:@QB7C(Q6@)^5QDEL/G^;R8 P&!EP<@0%A\B]-PI=KL-[@:+;70UF RRK]6 M/"M7-&K?2Y&Q9(^$KPX,CP1*4*+?7]W^,.QO!Y7'NQ*L1Y]TGU4.R_B2[-CYD MLYO<#72,N^GYE@1,$$E@&+V-[RNP_#U!I3Y8W*L@L,0:F<"89(8*!X8,5D1& MXW##8/$ES>Z/#U,#YA?LZ]5LTD^VY8<25I=?^Y,_TO;?IMV75_^66VJ+]CVO MJ_;__OYFKMNC!=W^Q22XI-\G$WH2AL]+G^=]NF:NM"]C0GG"M9.Y,OX.-;8; M0A4#]M>K,0> **8\]DT:QZTDD"V<1@&F^A5< .D$D&W% M$=X[_%*"1A>M1PY^848;B\$F5E099-*HL 9C<'=(D0>'%+U8;7ZY:E[FFN@! M^(538%6BX'QD$L"4@B(VY7WZ9%PWJE&; 6KTP:'&&]V!ZNEV.BB5V=_*]/ M*6%"!ZH(\S(]PJ3TWFA)HA.R@4KSD-(W2*5(4B!++]1Q"A"0)Z>,,A2M1BY(MVN0CWP52#T^E6&^ U*%H94(,UFA!&&8L"DT(QB1:SI2F,8@#@?4HB'.>$T!Q M3IMTQ7^VQ?):4-$/UTT;<[VVW;13KM=C-CT/!F=CVM&VFTZ0M;-=U?]Y-DZ: M7)Y5EK2^+ \$5!&_Y@-0TU,3,_L]" :1A? P%YN&RF599]85.^9I!=- M1M>YW!WIA4LZ;WD!D6MP9C)-#QRGO+K^IT\A!TCRO\E?&OC\(]9?YQOI&[_MTU&*EB1ZSTSVCYF!G0-C 2K-(RW]<6Z0F*$9W$[ZA;5D8,E+Z[C(7ID)/'A4 MIB"67U^ =!T.HR+3L%A)A++>DJJA9R%E'E50(O]]96'?V6K[! ;"[M*?\=7"W M,^/Q;?I.\9B++(-YS,!M/%XYYG40)X1,KNXT_-I^73[!:[*TO_K_;? M1I.%+NR4&N.S)U5E$#];$ W,YX3@SD5C2H:F]M/XF1!'XHN5H=_$-+EVF3* M$)N.9VY;$%/"Z!I0Y@FEHX9G5D4^]_=7 M##H2=5;NU$),*68)K)\0:>#(Y?4>$\U]FKS P%BS*:!LSB5AF". M+>(&>Z]D9,<"\S\,B(@VH"4.2V9CB#]E M2IX$_X3[(XVR)?H34EA"_A6(^!\-:>#8,I#)R:PZ$'#Q4S9X*04E$66$A6" M/1:"O\S&HYMP.?27,7'O-L"X2>174"R6D?UOONJ/%CYZ M<,<"YAL0MD;H%=SGVUBR$NKE4*OAE=PZN#'CZ3HCJ\'PZ359*NE2HWE2LRD3 M" L5N%2*S&3<5;GQ+EZ$K\,]S#:!AF%#VIF]=@)D&@V!0]2^E1=A8&U M?2I4;M#: 8#3,*F7E53I<9_&HK_3]VRI,XRIUGU8"[^ AMZ9)ASH>AJ.V@/.]]@O,HCN- CT3]=."L;I\Y FQV_RP[M?'?)\TQ4/S4D=-(5!,YQ%4[?D:XSP .]-@\]F#H"<(U8,<9\7%]P2@)O"Y9.* MH];.>8Z<9V"!QTH1XGFFH/FP4C0C+%HA<2:V! -3X'9!G?\"::PKH2DC]P$ MLH98Q3V8D8))!K\K8R-%5+NHB+BG30Q'#4'U9;&]XLQ]J#_'F0K5+XH*GNQ- M+0VC0+R:2)J+W80A>R%80JQ0(>VBES"SMX7<_9J_9G"[!<$65*5W8>Q@9R" MW\8WL+S4QRK\OPEQ^,W\7?YILLOGYXF0T7+AP*B0UNN@-1&8<*FQ0Z)1 M"\X#MF;X*12>D_ZP?SV[+G6U5=5N 3RIEU:EKRUF>#2I;;*.#62.#"_(-C-C MY?#_,C_G% STE.]M.;PR)&]_KV'[3-E)R2W;!V%<:($6^#D(EO[DST0[H7)W1YJ%%KH;2>Z!1TSZN82"!C8ML[*L$\#S(82:3V76>'369*[>5N%U2 MBJO&!&EMIU}BU2![+)^)%S;:0PW!AX,OP05K4';SF,*C\TVDKU>.+]J,MRO%^ M_<>VZUF'9,JC';2S79K>[% ^\,%=!3\; $%7LJVI?(!PI*ASE! 4F'(>B%-1 M396U4OMYV/&H\H' %7(4(Y"9@0FM=?28&HR-$"%Z$?&FQ@0!0/20<!BI%]GY M]#.(H!2D,5>Z-+#Q>9A\V;\;3@4:/9!+X[^?['G0J EC+_UV+9=A0]*_)47A! M4.H^)<FV5VIWLP1YM9>+TVFMT.BN2.6O*ZTT]VU MCUBYK;&]YP^'OZGJ*KK[R[:\$CUT"=N'(6Y9#UDLH%C#+])/V&\9M%G$M<-+5 MZJ8'6U?.TQ>7L]_)K=+(&:/3&2SAR6!T76"?%T+3QX;0J^6,1TF*>5?HJ7L M.WW+BWEQV>^S[..?_>%1!H7>%JC^^U4?6[=R9CY]D- MCIE9?D*LVG]!:X]R1/U1EZ=UG(9X&XZH/@KC+'^=PV*3WER&'.N*$&162.P M%*F$+]VJ%@VE,F=M>L[EWONO:&1NQ_S7X%_\,XU'"8D4P^6G;>(T'I2.6!$K' M'CKV\!#L :.(M:&$>&48)D(Y$HA55@L2G-(-@;.B1.V^V,-J.GR/L=44L4?/ M(=I7PLY5O6K.&5]NQ'/_NM?#<-#V3). .[.N\>93$B%BD'1:.6455JMH)T?K@ MC=-Q;6> %@LG'IDZD)*1:\ZTM 9(*X)=@&.*P8=U?;0? MA*P:ZI%ZG*X6H3\.TNH\+IM5@L5:O(=?!1ZOG75OG.ZQVC^4R:B",)S",J% MM$Z"\8/A5\,D"P>Z1PXK;GUD2D7G(^EH]V%I-]&BU$(3+!BGQEKJ#$,N8.6I M0PT%KKLH,">FW8;"]!Z6G0?C"7DP\KKMA]=2.LOJ7!B3BU:!"A&M2^TR([%< M".LLU=8;X=V!#HO]FA,\,F7BC#2&CH[.A8Z01=Y2HDA(XS*B,CA$P2P- K#6 MHP;E?!4KOQ^V2R-U:17^1L_ _-('N7,R95M9V*LMF MZ^+.C <*Y351G&OL/8N*682=ID8;YB/BMK$/UX[!C_UZ]SPRA6*GDS\GM,.C M\F^7R(WUW OM.?:,12,5C=I]%2/#SCG4,!=LYU#,B8B\H4%7CXC5,6)/B=#O MP;.1C4=?UB%E_>^F*PWZFT78]JG7UTK-Q(KWXL'=&0MP>A"3[.@5'&^>+2QA M;QZC Q'.1TFVL#M2FWAX&^]D&-D1Q4,1!8Z(M.L.IM89I1C5QJ3&_\)))SO&!(823$\6J].TIN=J/]1'01>=GV"R?EQM)GH6S MH0N8/HV *5(J..!QDHO4!5UK!^8%XXQ1*XUM[@B\704XL/KH_X!A2IV_F0&&GDAEB!;+<4T4.]!&LLAW. MH3X^]Q?WZ_!SE5QSI.KR'UKE&@_$S<](U'7'?9[%W5EXVY+;;ZTV. .NTQ!/ MIB$&QKRR1!(4''-1*6]#C S^^EA;MK:U+9\V!]^MJ @2K7&E_7(<-2.?COZ MW3-M5#*/(I=,4\R0(-9Z&Y0AV KEL&T8-[1;/GM'OV>]QS2U;3M7M>6N'_@# MZ"R-@'H@;K?8-1%64G9,7&PE_%"<[X#5G1D7[,YB&76:M\;88%I['24URA&. MO'>-G<"W:S'[#ZW:(QB'>PBOSO>[?PYXCTU%.SKNZ'A+L"DZ894)2BG0:RQ2 MP2OLL$S-.V3T#5/K=M%FVJ1C*GJ:GD,"_]FV<[WN>S\(FW48EM:Z00$_I5<; MLPMV,K?V\Y9V.=6#=']I+,#9FXUS MBKE!A$2,/ O" 2/"R"&#/2&(HW7U!R=]JJ9[2IV#;;DGB9ZUTM6QEXZ[G UI MH8@)HPT1&B,&&J+Q(42BO V$@QD8UFB))S+<*.I)L3IF[6GREP5E$'X\@[_2 M<)B=I_*D!QP^6X<>-%N'[3Q(Z-D20@^"&>>POHKC=/13>7U*J]4\"[0MQ]; M\^K]NS?OS*?P:AS,GY?PHR2;_/E+WWDS&DV3 5*^=F$,3X5(;V_^?9:LE_P- M3>A3SJAHFN>U&U6JE=D4PT0/@\43W'MLQGWS;#V MNGSWT[$93A)_3=>'(:&IR:[&B2?_R\?+5[_!\O;-Z[>_?_SE]X\?P+;*QV.- M8O8ZL?,\/\B\+-%MS9SL4TQ'Q.P@KL-W&H^X<"QK% [MZX=MZQ1IA1 M%#2.5C^]D0H\1LP,<90ZKAL4A%;ZU_,Y4B&VV2P7]^F.&1SC(,&CFG$XGRE1 MSD#I94\,F5K !,!IX-SWF'+ A-64NX\I@RA2$UL<"BVW@9X=ZSZF+5CEU! MB^9>V#4D*1AF"\"-# QME@90$\)\$(900EW*-#;$;J'NLP_B[E"EY&U]'0= MJB4C^\;2UYN*WL&T!6 B98T(3!,2#,-(:6PLLLK15&T66$,@__3]G_9 37&Q M&KQ:04G59 MOMXF2#7E$M1"B3U#+&ACG:">@ABBH'IPV] CN\6*J=TA*B[$=H@NEQI6@,R' M(+< 2X6$D\J$2!G\GU56>NU-\,%C(P%7]RNPOP=GY+M@YEUF3 7!4DQ?9!^O MDE:"">$75,'_OIY,8#PL!XRK (*BD* M,':.1(PB\@$]90S#4DSK8SQ>4@((O\6DICP*8G$0S$@+ESD3-/B3$'IAL< M*OP>$[".2$5,+@6 @5D-;8-;E2TW,,36RV ,3[<#,;3_O#3W^'7>6;?Q7, M;'K[JC]:^*C8 ,FY\@-"C%*!D >243J WH05]O($0V7<"]7ORB%=OG <% MA Y"O)8Q1E\P7UU ^'9E\?Y5[8&1K#44,,ZT$N9&);B[C6AUB? VIU#4AT$2GT\"M9?]4'5M2X'QL3],#:>CT"AC*\S<;A M#/]?@P>^,@G326Z7U;C.EZLPS&["..>?0Q>R\/4FN&D.%GA9 M^)QX=0;W 'L:?@I9?YBY_AB8V&2:OCZ!"QY4OYD 8\],%>FT3^E#DS M'M^""X!G$Y Z&=63.!GI,;6$!Z9(3O+&YL"(Y M4]_@1B%R)&7H0RB#H/N@C*P^?'F(K"-I>S5WFS,' OA^P_3R;DPZH5*.AS_XQ M,^,I*6 8XFN^,90,$!B&A:^WPR&;E^C]!?M.K M_"USDPIP=VKZ@P7:3-_]#VL)6LW>I5Y^O>*#L"PWF'EX246:DT0J;CH:3PK/ MDTGT"WOJ7V?3=[%)DEK!/6,ID-EIY;8TIW]]<(=9HX5.#25!) M?T\F^9]=-\?]*>W&T@7V%EM{[LPM@88;N5O)?M/BQLEMOOI#&%Q\'?!F9=6 MF^^RXGYW(&X\/5!K^Z6]43RKZ8B:,BT%R615DE2R)'QU(3E*0,_-;)]356W_O0[@;B!H M\RFWL^;OG,RQ:)KH"1 :W@T0_0+$EHX4M@+[C*"9EJ=9)!<5E%L:!H_CFXH$E M)!C[$O67]YV0;XMW_[&?!OOU.'+7"2^Z8.Y%W*%I1ZZ"1)+SJ+T'#&LD?(F M D_T"H=@B6\<0\<0GH[RW3#>LG1Q6H?Z-H1UOWE"7]7.5KF[_CP[&H<0'F" MW5X\][@_3^?S';AJB28YETM3.1W/RK+F_$1K)Y5P,IAX<*BZ /#R\JD<6285 M1'+5:@B,)E2TOT+45Z;@C]<&C@W>L\[']MJ!"<=R_I>-?OH3?P[3NA!*$BT % MI3XR(VBAK@PS$F2A+UT5'-KS@U>W?S/^,QJ!3IMNR0R_M-/_6OZ5!MN33 MVR<$N"&.FDO/^BF RCF>]O]9!0@J/HCGX["W ^Y?\U9P^"V"KC\/LN=V+L? MR_OJ-9>UM[S+7X+KD4'&540N&H$4(]&KH%-#9>5CD HUM6P_E_-:=B0!\=T& M,W[^Z7[9CF%]UGUW-4T]'E.Y^D2EY;SI%82.) 7 M4IS7XLUO*3(&TO7G8*=)CWTU&+D_G]^IM0%A[TWROD*,*!P$C &19<@3QEO M[935QC&N@T9,$..P,D0@YV7*]?_K MM# 5PR EA#M YO_S//EOX>\RTSS_>_^$X@+("SFY:S-AY]FW5:[MSQ_>0?FM M/YGEN:#/YWGHY3_-E8F+^;A4W#3DTT]-VVFW[*+-04 BVL#4AVM65LSKLV-MI%.7833N(F'LAKJ&+<4!-::P@S/V569ZW'[41P .60DSATM[_E@*71-CR5 MS8T<7X/]T][FEY] #RN2&=]!0V,]R+:,V!(Z^YP=PQ6[?[$0VB5U M_8#-O!T6:CAFN1I.%IT%>9U*;BJ")09&T^5UH;DGM?0]R!5NGRTC5O>=D0R M?@GZ:?G#_#+^Z?M^^9N$9),/LM@?FJ'+789#V,IZTECMQ4T!D%XX+8D[5V;X M9AV*2+RXO>NG;QH-]#)((;#!0Q@#(P+)-,I;![36WMXVKM::4$8;6R-MB=)P7-X;***?^SX4SFBSS4A(O/G78;)GTLv@7H;+W*E:4S<9YT3$Z!T*A#FO MM:#>*,^$1UQJT9#D0A @RA^+C\[UP]2__#8R0WAN:A;_G'98W7!X4')5]6=H M-:]T?BB51T5O%Z1AEC_6CB^#Y]'@_I-0N+ M: V-505;][,/:FS:5DS<*3?"EK6PY;\OLE2S<5CANDP^S M]%M^>/OF?2^[&<#'(V_"DDGUE_=)&^?-W/VSUG M,< K;\QM;G?,$B\N'K?$&.?D;Y)C>C 9+;Y]PINRW+,9<[=F?]CX\()EYPI[M.!Y=;TFY;&(@?Q_.8#45V!C;WIL0WH50*L>$]=139L#\-X@C18QF7C@E%0W2 M 8E0K8_^#D*>4GA>#GTE.HM%SO?9@9_O_;+O*.0+(!$VSB/*+,>>Z<,R_(M%LZ#+G!#A[^_)+=K^S"FUDJC"55*.684,C%*PP5@NN>*Z\9^8*W#N! T6V', M]H$Q767O?ZD(8Y8#+J3 B8E)%.4-J2@319B#*[449H$M;>'ARF/<5>1K<)OK5F8P*!Z5O/^Y,C*9TVX1&4BRI@@-F"&HMH-%K]R=C%E" M#=C($D.^S&]?\K.5>/!NW =]!8L=''3!04KLJ +!S0BRRC()Q(>%X($Z>1C1 M]2"!EFY[WVXI8R=N/V?R5M\,P%67H[BA#&DK*_E+WIQN1!8%B@O2,"V4D M'ZU5D$@5]Y$UCNX[$P"G:,YC +'1"H-19:4@7%/;7"$:RP5X8VECH6%O0Z# '+1-NI+EC16F9P)AT,)/"6'>4&]QY(4% M5E^DKR2O3\,_T1 BF3P =>/_0B_Y49$EG?M*#3MP2@/0B=5NU(GEO7IWEW> M2A%[2VI&I>.#09&\.0.P(E(.=GJ[QA/2GV2?0+,P<+0H>LNQ<.%\12>.7_Y MDN'A1]_RM_C+ MR>OY2NN!0^4<\IQS8AASVF@)R)VT6X()PTV%*BWILQN0F>R.S*))!RG.]ZH M"\!EDP2Y[&%U]K$ WL*)K<&C+ MMFJ7#3,?78[G*,,7")6^N@7(SWT.12;5_ C@W(BXF^.Z'02^:G'_E(>19?(U=61:] M]'F&VC#/K!OT4V[S_#0+[^!@D!_9T"2[;[T/9TL^P'X-?+:',PZ(@8A]FH9M M"_E_<%?!SP;_Q<19=(4_T>8"PF<5;$,4611:"Z&X4E](HOITU;(__2^%H M"+9 8Y9YS3R L2E]>987$Q\1-&XM-MMVT4ZW]7KT)K),6Q&KW]+:?+RXO>NG;QH-]#)((;#!0Q@#(P+)-,I;! <_%X7#G28!QU9WC*YM891XV4I5TH]K<:Z?)PRLYZN79\,X'O M5+_MDJS2#(.87]9W]MRMP;VS7TL=VD17K9&;#'MIS(I4VG04N+,0R[K]LNQMSUO:UH*VMMBE M]@GL+E<_JUU-9C^AROP^UD1T8[$LL+:ZY35$=$F-%O)Z+TS5_--)P5OZOJ#N %F]3FQX\-[\,- MN$#BFZ-]FU:.$XNS6OTSC/N>*KD-DZLU/G7'DEAK*: G1"$W(?",[% MB(JZU^$T5TYA.=G4F&,SP(7""%FC@^>$18.5UX;)P(G2VG*UQ4R M3H;0AM[")^3TYXE\YXYGK\MJYA5%(/5)@S.3H.1&\VF-I*RV8ZZ#[QLT\A-I1HO^E!?7/4!;&$_%@VN MG7><"H-CDLP]&$4\910+AG4,0CU_^5]I>H8=A/G@FZ;\VH24L+ M[&Z.1E) M"Y5AJ6\HI(LAHUEKV!>;*%8HR;VZ70Z0_;JD76%@)9:&F M#?^29[+W/Z^I$>!1(Z$(9=PPQ*VFV'FKA&%:D,A:U8T.3?B7%Z0AX?_\Q3[)OS-0ROOBJ3'7X>_UDHC%B8O@$;NC4MIPXQQD#.2,>549'E0 MN+%YRVEH\!0I?&2U?4^5PI?=S*-

+99^__]1V>%FVE2E*YB/6BGIC+7.*&^(9-MPX0!HPJ!.OW\99E16O'$?JI<<>-@\OS4-54I*1DL,T>4,49*F8B>*(48F#9V--=,]7XO4JKN2B>6LLM-WH#,AD_<\#AE1P6LBUE-^_KM./35Z1X./R5TU*DG)"(J>",5)@!SXT64:,::>F8_*/P6<#:Y02[NT:WT\,T_M#G48K:TJ/K'?Z#1VSEY/V2 T3[6:1VHZ,4]-U(I(!?)+:JZ<%$Q9D&-"2>+7 MC@)KK41^=PM*WJ.[Z1O'$A&MU3B&A"-,":8C!\/;2*(C$4(TJ-QK#>S(QA), M-J')/=C9AR6LY+)D$6.5A5<#LGK-A8NL8432/39WN%\3605DD 28HVB2YFO 3!9 LS0B MK'73A*"3<_736LJG|LB>S A^2/-V%TW^71'HS8.K=1L6!1\V2#,#"<,A:?;2 M,VF(,!0CWWWHC 1>5SO#U}|_\JC>@DA:Q-W8lVW83.R:/O;%K_=;^>>>BA$OT;FYYMNXD?U2L0'02A/?lLKJ;Z+V3NM/V33TYU[<|Y[A];GVY5]JU6XWT$/1A#O=N+-)F3\-]'&.BS#@:_M38>C:2C$#?SQ!S-@.0A"K,."13 PD>6&@42PB'-+7=()BGO>C]*"KZ;3FQ]_M^.'+ER\77^UX<#$:?_J!($1_&,/'/U3??9Y]O1{\.#")\,+PQ=_/'^YKC:R MN=RK]}ATL_$X;^.WV&^GL;+LN_Y%N.AE-KC1=5Y1/PM5@ZHAG$B&2=G-_/NR M%#ULG:Y:[S+\NEA*W3X'($E-B*$"P":M$2G&=+;&^HE;YC3]O#!^#O$?0?..3RG/*X \B0}@@%!D3OO8T!+Hx.]9%.PMI?@L 3EYZ90[0>W MO0H9;9FDG)K8IY9A|NN]96[QP-:;BRC$2S8-":>8.,=8*%T""P(S'BCV_=, M?$-L*PH>AX$$.\UUQ-PQC#G AWK"I'. FS(V1&%;=H?L/#OPGV&\.CVPMQGG M[E!LO$9I+|3SBBUO2O%^0&6\L;A\VTWB*%WSH,;4F#R4-G[<9LD3;D5_#\HG M.5KY/"IE\Q0^CE5%4B"MI=.*4T>9<%):P*,E+E#DM2+]9(KDQKJOHC-!\YBJ MI"8NR/,DT>, N&O1L*#LKYB5O:9+Y='8T>=0=#CH%5U38))};!Q:T5H? MHH.=^@W-$.]<^BM'MZEG?*$EE<5*1*6((X-RIM-&^"RH")(+Z*1V#(9D?)[MZ 4/!UO2U+!L+Y#>Z5DYRI; 737*]GSJ&A-N47>I#0E;T^6LZ/L^#DM$FN5=_MHTI2K0BS/REH\F)>9I.R7)+ ??J_;LW\RG\&HBKJ>P< Y*@D'FE*F6JSS)H>GYBP0&<OQ:SU_>+:WYYM]GZ> 6 M5M<0HVKBO+0);#62#;@$QTQ;E7#[_]%Y%N7;9.4SG*[Z!*RILNO0B;Z\'LG?PMQ=Q.;A,@KN;>L()0K(I&W'P%;6'U/'LV,W7XM,%_>;]W 7)!UORX*RFWLVU MGA^V;NG?@_%KCI':OH/4.C7.G%X^SF-?KI9UGW(:2G'M5G^G8#">) M;:;KPY#0U&17X\1J_^7CY:O??GG[YO7;WS_^\OM'T!UR/3-QOM>)VX.P_^L/MYN4\TKEQ?E;#E*R]P;I5,F6;%2!NFQ[/)RWN,P/;+)H M%VQKFKER_@L#@^L'O\8VW'CR/YQOG/<_*GJM3K+O_G[QX2+S MJ;?D>%)X0D:S"5#&Y/L3=4C=?A@'G.#&#JG;#^_ $]R1]"_>--WJ5AOJ_FZ[M2>YN8I6FCXO3_/N'VUS;+=DG4E,K<;XEONKJ]?M:4*/^P MPYM@\8G-_Y_G>.U;]JKLW5^\.9%U_DKQ?,DK=I=;'^Z2\[P#EJW24=MXUZ'^_3;/^CWE8YPEFC]RG%[P M$-V[5'D\1$:.);*U!4]G0F%%U];'A;P=KIR-8%]P&RQ\H3#1ZBU3.RSKL*PU M+&,=EG58UO&R^U/W]F@ANP3L"[+2NJ.\=B*_X#QJL>@//-FA'581O_:I*'T'M'X)F!\JW.HAU$.L@=D*(M6'6E[YH3O[2F)_W^O4OO[QY<[XP!?JGJ5!RCEO M17Z7'6[6GF'IT]\"OGM$]MT6U&9Z4VKDT{)4SAJ.J-RY?M"=[Y-YD8+,]=P* MAU,.!7,"6X8$*WS0#O:4X;9GS?NVZ\ M$R:W)'8Z#M!Q@/OG "Y.)$V(2'K.A$6*VB@L\\@*YDELZ(1$YQRGHX#B)X4 MI,. '0?H.,!]>QH.@&5/Z8X%="R@ M8P'WS@*DL)99(9US:6B AE\UI58K8D 34$WS0>8LX(1* "$]S58+EQ\|"VC9 MF7*^'1.J$>G9.$P>AAVV%Z[;R(L>EN%49]_$;PB3R#(AN!*4I<1:B4.(@3BE MN09]Y)[<#KBGQ>]TAX=E-V>D5G3$IHLA#<%=ZF1G8]""8-4Y$Q,.Y):F82A6YT MB;40;)'HL=KX'0%]VP3$!(E61BR,&6]MDU$ZS&4$"K&\,>#?0EB&]+#]8I@=."3U&$N(*$NW6ON%OAL:W1(E:]>]1GO63!ET9&>AQ:WSN/K=#X MER("62^!#%@$DN8R&,D\1]8$HW#$4;AH V^8EMF*:.Q6^TP_+%,]G+C.2:7IM>$3'(X[G$01%BYA%'DO,P/PWSAE*+++")OWKWE(PSR1V,2'9/HF$0YX2/W M'YIHTI@G;K7A7H#)9C!6+)56WI>/0^F.271,HF,29\DDN&8\YOU6E&-$$1N,M]E9$,#P8B:%1DVC#BZ/.+9)P#TSBOMT_#+9PL&-'K_?LG,?*#E!R?!Q@V MBX>F^@M.B0^4$*(B9X%Z8XGP&AMMF41>-,Z$;\UU#N_W(PF*CMK;;!C QT, M.) ->*R4=$$@K#C1B@M=%1&ZV 01[:Q#*L-[Q+](:8Z/M#Q@8X// @?0=:& M("R*P2/&O=1$(#H^'T/&!;X4/.*%)33U^+#, M*]V!TDQ0):132G%T7SXBU./R2>D#*PX@^+*$T5[|/-+T@(.GBI9ZW'Y31=5] MC<#-CIEC/)Q-"DS^,+NY&83K,)R:P6LSN7HS&'WY=5B@&3QC[7ACH:6.G .# M+6'&!,M0"::#5"-(J>89WWN.-Z94*>V0<1$IYD"W3A 7.!@-=&;)<>.-U2%GMJ^_K;.NGDCDXEBS"N63]NX/)QF%@#U%GTU$YU#N?Z7ZO(X^W"] !IWK4'&!] MR*EBU-;,XU;WBM%!F\7=U...$Y1;T'I.GQ(FMBYAQUC?V4[M:I@'FW536 _'M\G.?1G?;)X;\]9=8[RAZG|K+0U7' M/Q7N=6\LJBD3NV14;X>_E=7+M_7 N^-<:Q6]"HP+$Q#Z^- MP+L^-W[U4.I%1VI/E=0"BHQ9JT5B"PZKB,1##0&3IR00=/[BFV+H+T_$TX.=ZO=G'.1G9]^L/Q+4X)5^.JNS//32!BP'+6!+\(]\Q2? MS@7R>#C!D"'"+$CF%K92:Q1",\(@KJ[RW!A/M[TG/ M !*D_+$.-/S6729[*1H+/10'4C,Z\^LA..,YF%^[,,VZB=;$,@FUV(<8(F:< M61$UC9)99EVP6AG44#[5CM9R;A[FSL_2$?]3(G0K&38A1B6I8Y@+C4RPTDJA M'(^-A-Z*;B2?O ?FV8&EDG,8'%&6U%CUM?4NLER#E6VL:RP_>[:MPA%0-3U#MR 0U MSF#%,%4 (:69YU0&:,25WC)S5+4C@/>00Z'W5>]8'D ?OCB*JUWKLR]A'.ZW MMG'[<1QPAL?5^|&#SI"U5=S8IF;909OEWUAQXP&U%Z>W;|NK^?M_P8Q3L5_R MHO\<7%GLAUM7QAZP1FE-P68;94KMG=M><$XXQH)86(W'-O ^7-LQI,YC 2 M/2K/+9;6.8<[9O(F4&CBWA7)H"EM!|;Y'4@+ IJH57,<.(DID:SOK*?TWF- MZ1,L,VY9U7K<^A2_?WVJ&^A[7FK)S[/P.VSAXYML$21"X0-IM()ACGSIZP,P*TLNB2[CF[.28)OIA.@PEN7.@U8HKEEMC-.@#=".XXU-0T^8>:_(N<5]ST1,/UF/B.@\(NTNZ&D9)[NJ!,DL^?AEM% M-M&!V+P6N'+>,J&$H]"H%YPH17O+$;TND2UT2/=$6"'6D^9=+<@Z$CS"9/F+NK&,DE:K+&@UA)7MC.US+E!I-2>& IFVZR&05#P]@FQ;#6E**SUC!>3C51@'$Z=A?) Z13.5DSF&P MZ6K6]X-QG>T+>PAFUE"TN,C0/HY>A7>F[R\34C6P-"]TWL2=B.@8D\I$*D&Y MD(SCP!EMZ#YR0I9&24_S-H:@:=3Z,S MG$[HTZC',[0 UL54D,#1E'*:1.2QL3+XJ+EJ-PL;JOY&3!VZFBRH\E=G1GU M-="A4\-C9$!!=]PJRW&7@OCH^&?8Z$BT?:5C!H(D)@5-)\"E$2P@H95CBFN, MI!38^7;M 7%V<0NWU(764KA,^)1_K1+/5. M.Q0KGDKM_#D#9Y]AOXVC,WF@7#B+%'>,HJ"QO)$&RR)",=B3>J-7N+52/43/M+1=U3XH|'QVK8RT=:WE@:],#NB$KUO(P8%Y%DA((R**D7,G ;J=?6MNR((OK< M.O2TQ5<6=,1G/W9Z/[(G*S^H)ZNH&M"F]2ZDY&[!$T:S=%_-SFUO4YMUM#1^6M.&A;1^UWT\H+4CTH M;RM[/;J&<[K-KLPD2X2U*.8_>N>V3SIQ^^CZ?\+4WC+=0"NZN<<-M%:Y?.C>&TZOQUFAP<"(H@QAEP3&M$4]5C=PBQ$3S,-(MO)7/>:O8PEO1Q2IGMS0";_BE9$G NMP5@.IS ,8US6[#%!94[BSU[088?0@WT[*!+PBHM,)>9H;Y MIY.9N^K=W6U#&&;CX$:?AG H/ANE]MXA[3#WE)@I7+-FD#NC)USU!T"N8/ZI:UA$#'G9H5)USW&=9+M)X"D3V&FEC/6:,1N(I$W#-_?NG\^5 UJ0 M"!-@%($S9&5@BDC3? <37KW;_"/[QI\UM_,OUX7'_P>O?O[6>P8W_P]X6<;%&GUJXC1MY;6[ZR7&4(_8&E7&+ MWK7K9('MB'H =J^,S]BH,!V\ML8Q$MMNNJ^SN(HOX0 MA%'(0 :#O##CL%69W**3;_P 5!:F=.P56>J{6H+(NV.!Z&0^,,AVTW\5TT MT1,9O$W(D?4G27>YF15]QN1. 2G81O O0%$9FT^@K,QR?0:4FZ3LP+?R!X"V M,YM.IJ886^!GX_1/NA]>T1_Y278#WTG=P/U%=CE7+ >WO1KC_U!_OY@QD.XM?5);'N@_)OO4_PSO"3$&-P5>FL'|V0U(80!V>E1Q/WQG:6'3*S,M9JGLOL0W MHW'^T325ZKZX3BV|YE\+0P^+7-7LG7 M\LIT;(:3I%NGVX@RN@1\K%#Q0W#EB)|?OKK!#!#GS7AT_3JGM'QY;^.O M);;_"^,/"6%7(HT4M$AB&&=(:88-M892(I&*-M+K_V)W_D^L/E%S/VD\NA?UO ZF\Y92P:8OA 0XQ<-.1:=?3U%.BKLJ=SSGF_M1*6T#1P9BVB@+$;IX3^+'5:>82]H0P(AG1,5?0I$M=Z[T5@3UED&VVD6C167/"F1KBB[3?2WAO2JBP]*?.:=EGD>Z@EQFCH/48",1.B,0%4E.!M)!%'T5A\B9^.>H(O&KKG=*3V M)$AM03UY"-H"8W3H$FGK#8R.*%%1"A8(QHB($NC@Q\[;76J_Q.GK65E M,_?3A!(|LPCX683!S,#-!H4G#@=3=!D^1#<[,)HN:*CSAMIRF']C\HD+GBYVB MTHO1K6,\@XV9!-MN$%W$J+,[A^M6E^M\^[?7THK*B-&K]_>O#.?PJMQ,'|> MPH]YU,@-X(#R+)&K>5;L=`13:?/EE2I3I.Z"K>]X89#L\DO?C$9 5<|?+D<@ ME[_W>^ZU7%A='9+EH,+G>P4NZV!5*W&6!4ZPR%A2;<4B[JU==P[4^9)OX,H+ MFRZ]R!NL_)B9P1=S.[GS7/_U:EQ]N[S;5_\LC)4E2L(55G^3R/?;E:$[598\@V M\GW 4Y-=C9-X_9>/EZ[^^^7MF]=O?__XR^\?/SQ_F4=N$Y=\G72#X73RUQ_, MRQ+=%B/U381,'=K3"C:=I-\R"C9S_W/?9"P?M),V+ Q)VG;3>'I0IK]D+7I M'411$P=MY(CMN'W64,NOPS*AL+ZV%Y/@7O2_OKCJ>\""XL\<:LB@OTBRAPC M42C!G? FVB!=5"X^?_DFV/',C&]+@EJ*]30]TVJX6WC#*5(,-E8MS!OG^ZR!O09=RSF+00GI ML6(,,TUT1%HPY2,,396)AX+W4.S+$^T98F1I1X3%#"@CZ5^ M8_IY3LK&+,U]!0#%I 3_;*:AZE/VL[G-)[-=#OW2?%4IN-)<18$(8419I9V" M*Y33"J:Y0^>"N]K$*R#J*4SUO$SM(&7GAS^^(65O4B#),V,'97F;B"-XM) M=KT6 * EX9);;&GDS$NB*'*P=>81\@84O\ L$H]NP+@/V;#D&'2#(!ZK/B$ M,' B.F.M 3E$F0Y$64Y!KS!$A>9;O1)VV&PRC1WA<%=& C=9BPZ#F;CHJ M4)FDG"1*2B=/ZEVE_>X"M4D-;& C^_P)&VC'I|A(!!X;*$/1:AZBIHX9H1$0 MSX%@.YQV*NT\(\?1SWY0P)ZYX)#&0A+F!YK&4E$1/(BAS]TU 8$]D= W:M[$X_^\& T*@DM48CT.,9)L9';9"'1",CE3V0B1Q.0*4%=!<$WT0|%]FOP^UF M%]?1.V2XT<2(M;*",4L1S%:0'4#YO'OH\\%T>YL>#VK4A]7S"^S3ED\O?UE M=,1(*$NQT0QL4CA%$0G2(!D)XKHIA(LQDL79I=\;SXXMG=T?'V9V$OXQ _7FME_PX-/M32CB2(O7V|;>:\$"X)FV3=7"4T&Q(#$$T,E3;S+O&=AZQ&#$%9-_M2MH| '97$@),V2R"-LJ<-I@,E10D\P@\OPK,-6DX3\C>-YQM!]T,SXN="C\/=OIQ@RJ{T*/U^F7UHH(6X5I-:-H3L/A P"Z%#78+[;82RJB=_MTZYG\C[6D<^%7I>L7E4BKR6IG@D[WA4T'E4)ALA,V9>V&%79:Q88P MZ;V>Y\]W%2!%F4>N&J_-:FTJY:UI=CEBC.?8O2V?^>,XF,EL?)OK;+E>-KET M_YCU%Q4S4,1PYA&'#&+5*@HJ;>;@H5%)9*-D^$6E>H/4Q!(R;-4%*VFQ<+N MA|-_BYLHE ;M^?OB#5^GZ0R)Q4LY:1,DKP[!02P4!C4;10IT4P3J162V(/X M#*U[HR!J=,_)LO!:TN_@Z*HJJ"(P|4GV.H7+L\L%M@B+ 04K_[CX^P[3LIN! M&5YDEVOKS;?8"OG.|[CRN,'HT|AQQL.VF^^QQ\#'/&1^/;Y.%|SEG$: =Q[R97|\,LOYP M LI(H9Q*I%)@EO<$R-WLB97DOP3@)W!K^DXO,RVO!SU),LT EY,LRALY5+=0M"C|F9FYNQI.OH)A.89$QH6/^^DGF9T52^G24:YL3T*I!FPCC:Y#+J;X@+7": M)XG4%I?GC33LQ(?_G[UW[6[;2/*W^=38+,S>Y)S:*7OEV2>G&,[R8QW9VR? MV/GORSE|M;BA2U!6M%\^]>[9 @"8D419"4W)Z,+8$$T%U=]>NJZKKHV5VO MBF[JW)TF#BL3E4@ENKZ*3SIS>*%\-XWOG_5]_U:WAR^XA'"(PI%U@P0J@! MBEF,M(5(*T \WW[8MVDLV?G4JMNO?\1@'6:CZS10(A HH'DQ#2.Y2.3[93G/ M\$$]^>C+OU(V4#]0I8CG.D,?9GD]"0\(#RG"]|QG@6==BZD;NUVX03F<77-C\E\9,.|3R6S8>WC>450&((DAJ^78>6@+8,9A.?Z*XM),4^V()J64([\4|UT+]Z=KCA:E+.$BLJ&YE(?7*3>=FP4ITHO7S\RK/">U-0 M_NBV>EUMD&LWNXGEW^IG7*NH<(7715P)\XC/NTI8N3B,50W$?Q;KQR1!B8 M>UBN>*2;>|(S6H0R09\+MGT+#=-@P\UK2-@"P(OB905TX<,T]U1')69^U=)V M&P9S.733&+MR&Q$JOJM:JYDSE^/AOR(&+B3PYM*%D5:D&HZOYV&B";$FI>N^M,TKX1)=N6D%0(.0\O/P]4&/Y6?V\]?.C6"@FE8Z9Z#E$]],H)E9=NY1=5923 M8-ZL/,F;RV&XN?W4]2[".9.ZO:Y].I734L4_ M,W6IHE^#YTY0_]VY.'$Y,.0]VM9BC(TI*E9:NTH(6TM5'O7H\C4N[:]J*(M0C2H]+"UO=L-TT.JD*>@N41!&S>__1"MJL/Y;0XG9]V' M_%OO>LZNRRQHAQ(TO!"T+OUSI!(CNO(YN1FO:)YG(2M[N3GAD?R<<"!)SRF MIW-I;+4,K6LWO1JF$N.! 8;19*ELPV#8536 4@QX;?1U6'EMGU=T7558|L(MAHG99NYJS52LO$_M (=8%]Y%8R@P9*Q:]MP7E!'CBJ,V)*(7MI@JU[-HUATVL0%0L M%K_R!!3?_';QX;*P81'J&K.D\=ZXP4J2RJYR>J6B&/L,54$(R- @!#(9#$3$,(.VJS/P^' MS8.^ M& B7.H.9#%-8OKG>+]1=A0 4662T<<9M(JA4QVE"A*<;9>Y%%-8OJM>8BJU1HPASERF"!.%7?6>TTY@(1(T=\!1S-^">]+>: FMQGLA>W:N[O\JC^ M+L(A"[#F$GB"@%304.2YL502PUQ'?Y?L'C@%SY^3?I.QXLO$"@N8%MAXYYTA MRCDM >,<DXY#0+4T6?R>?@G,E9DK,A8\3"L8()"0(A'#%(BD57 ("JEXI# MP=VS=8YLGKW2 2#G4.PFXT7&B_/%"XJI10YAIQ$AQGA-C?3>6 (-QPSN8H=D M87^J@19'ZS-YJ#HWR'RRB^=RAY43=UA17"'!#"26WAXVP \?2SHEP6_S?91QIF3XI3Q M"@!-%35 $@"09-R)B%5!Y^&>]G^'E4'FZ8+L=U8N0WEH_$Z-^1X>EFA3X4A M!VC((2QUA&-"G *$,.4EY*A\^^4 O..3FS/P^-VOBFFN1M1!K\,?L=I0RFU M%Q8!2!4DCDCA, 06<*(!LYSW40;M++%R&YQN8G\$O@U\&OZ. GT.0:Z")<5 0 M:F//<245T.PQAZSI.,7V3%V>6 SX6<2\9/#+X)?![RC@AYS#V!N(#7($62& M-$93P*27G$/[-/RHD@PP^5)LUA7?9_CKP7THXP/V[Y58U_)[6*!$'!9N#/G5 MFJB,G)HF6E\N_*2SR773CZ.^TM*[$HRF#>*K7]__\EY]NM%5L&.G.F]_.(R^G-W2Q3!TX)CPG+FOSC0?(NLU#A/3*. MXC!JOA0?N+@6K)BPB<AKIH*$1BJ:E98>\U!]_=W6I?B;4_,. M=6RV<:^' B#@W-DHIMA<_7U?.S+EYO2,\5P%B9GZFN?U72HQJW7I=G/IFI< M1GR-U\C2;F]Z^7L&8%@\Y))S*FQ$F@'2(4*F0IH--+D)ZU14?7&OIY//0QMN544Y MOPJ8PG>FZ;,Q[WM'2Q?9YWP/Z MQNXR"-17+|SV,.[>(/OO@!?A=LG'2\U!19%?5^4?MGR[*_9'6-#,54?B*OQ< MN&HM].60@%D#,V>[5^$YMX2N5RX\>1P5$*U&25%0L^*_5=B5@^JQW@_Z<"M^ MD*S8 X#(H?-B[U[JGOQ[CUN2@V?A\GL_'5UX+0_;_PGXGL1.;V:2\F8 M2H|L?ZP0PX<Q$6@#@F@T'$* 1;&N.I<'P'QUIZ[NNH-R9WWV:B\'$3>64!?NX'K#FPVC&$%N*%;B81P19SK*U%3'+5 M84PM!!B?5(#1)^E574LU$5C=.74[2#L(?+^NW+DMTRZ,.E!QIQ CWE$=\[@SL2?V,?OP,B<^+G MEV/[8@M=0@J!"D%/8T:#K&4RLE$HB[5!A 2XH(;*KQ_QE+S=((6(M+F/MN0'*D4Y(NV)]S_IL],>Q?3L8_>"N9XG/"@Q.[^BZ@Z*G.IO8F@7PA9Q1 MG $=3G96P8#6V !-A!*$ 2$\\\([BJ&D4(L.S#^M/X[@@93D#.WYSL2(L_+2 M9?3)Z'-FZ&.8-P+S&++F."({]|92F"EG]G1)8=<5HG!9]X$#""3ZK"F4 MZ9]EUM4]N4R'3[]":*]H*]QDF.F*:PF8RS$4:Z]7DK.39W M=P"\ODF0>6E,L&MBD;OBPTR-K9K:LN:]UQ,[](&/$YV_B>D/"/SP\L/K]!/\MX=M"(%!<3UW$E#*6ZR1=IL[H+-P')NCRX=:RS

MVEO/EFUW/QXP/)!#:RR$(=)8J9CGW,5"#@Y1W)EP<\]NM$&.9OO=E2[\8K.C MP;=_7FQ,/3&%I0Y Y$3B-EA=))A802TARH@6"'".EI"W|M%[;QVMO^[.PJL.VFXS45.+'|>;
S.T4W6,9CEE.OAV[4<=AE)NF M5HP=2\'T!4HY4"MR+SOF/D^NA*3@!1=V%H>TINJC[.52'75$3*UV84=W+(89, M*CT:EI>%;PYRF@&D<_\4N%8W24A+M;RU4=XJQ2Y%T:V,-
H4=U%%O?CJY2HT0 M8C7<((:E6]1 CT+ZN8HDL,L3QR9.KPJ.=,:E0,LHNG%&S506-)NIWY,_/44V M5G>-AHMHQ^OKZ22>W*;F"UNGN3Z1KO==]M%@.K*^ES%3\-[@K",
Y>$F=]A MJ:(,5\YXPHA\;*LP=8&C_EU+SLPN)V%M5FX:(.8[,)Q 5[Z41*^`3&L!RUC\Y!U(;MQ2 M$W73N46;_4XQEDSE12F*"-QGO6K+8/"/HTH M;[\J3+=-
I(OB_RT.S%)GCR@=U8 6W!V/C6*KC;&+ XKUY"RD8A2V\)0+=;G()Y]-KAM]M+[2 MY$-5VE%S^OCJU_>_O%>?W*L N+^_#'!]O0SU7?_.+Y/)+$:+K)[PU6TY5EJ(M=-
S\=AZ7(;WAGIK^75&\NXFVV#CBNT>I#MB#5]V4Y;CK5U^':,_0D2HOE]# M^S[L@S=!0[F#=(NSR[]<3IM'U/F,;:GK6"J4H5;+9/L$^,*>1JJ3L'XZWU$W MH3E7_F[K4OS-
*7OG.C;3N=#-.OK#V6)S_=??\[$O%W=$[#_,TOJ+*BZG<0\A MSX\O7_W!YW>_O'[WIN//;S]<'(9"'C,(>U>TIZNX?_5C@TXKB],1!,$_Z'3V M!=IV$S^10>;J@*RHX*?
H^:#11>R/&6"M8*FHVDTK37L]I:K1KEU=\Z^*TXX6 M21U!=5'\$]X$Y77CJRL=X*K$,&.F\[H%7*L;7G/CBN62'IMLM,;-R2B[5)!= MT&-CZ[G%9)(>6X>0V;6^ MM>75M\[6C(
[WQVI4YD]XP7MTM0W7MB;2=,J<%"H3Y]B:EY8G^V'32OC,4HR MOO._5"]_-?ET Z#E+FVKPMY'!A46@,Y(0 #18570>,VB'/@!.I5$65@NQZZ
MH4A<%&|\RZ")"1MA>LE6NWLAZC3$S@=6'O5@,JM /%5;1O$%O\7'U"%V-?,N M!EP MVW737LL?\X2P(2Y E22*:9URAL(%ARPAIE\[A-VS^BU'15J[1MBB2V!LDU$[
MGPVCJ9K6Y8Y8E*POER\O)M T:00S#]MW"F$4RT:"(*)=\$]XS@ M'?0N9IF.5KPM@\G-%XD V2+1U-/%3K=7@)YQ@ P@5_>4I$(G5U%@+E5\GHR"
MP*Ki;.W2I71<=57MI/&^-[]^*"*+A5OB(T;#Y)!638|2]!7KJ9%([K7+!\W MC6@KM\QDD!,AJ=(I@%*>L^"HH-_H\ZP_K^8-A1>
M]3A>J2!7HUKG;%"GN%8QGG5XG3(JXM/C"B5/>%6Q8#','U8&%A\6IVI<@4W"US16;L(04DFTA)T..&3A 3H2EF- M(S?^%-.. L_$@NJ$L#K){!M -<5&.E#O+RX,^70!CP,@XO60'M@-
^%D_]4#WEG?_]\N4MG2-HFM8H+5'8:<@7GDN!0'>26!-WA]==G% M2U_6Y+M-.3A&;JCYUI%@2_DV(7-/"T@-? QQ%9;]/AQ3+!K.,<;'&(-\V!M[U#P#.5=%"|MF>V3_ U]DVQJWAD|G[^
IN[']I{(L=YZ&E%6& M6=QJ L_=N(#E=8?TH+<.F[H:?D7%Z0"'0=VY/0YV$DET&R91EL.47K5F\2XH M]6D:OG+W?.JL);]B]Q;UPIO;U:RQ*#]KU4/"[7_,"HB:C$I^C U#3JGKXS
M(/L*@^FL(+,UPZ3O"C*[E!#IHXK,H])N>B)*,M*BJA^ ,&J.C3K_;OD!;;.O M1AF5H9_#N"=786[^/7DQ:2+!ZN.K8%U,KB,V+=",N,_?SZ\8>*U(3E#*: M8H$#KUPTN
8%)*'XJIQ,*2QCFH(/@=8N%,&@9]W(?-0#=3H!!'W@X&"P? M;R,%/?T<3'?:1&DEB',QB(,MO+883G@/IGRM5.HYSP:IE%20P2O#:RL/!-!^F
M")Q!W*E&\^2.5#;LDM&75%5$:;X2PSW"MML>W'0>+>^@)=:>KV5N,6UEKT MZ59!':L[6;5%O2U@$@RFY1.#U5B,YRU[L:C:H#5$3"IO[?BQE4?NCL&F[-.P MV55A,-
>3,+2TYB/W:5B.*JGC>TFE>^*IGME5RZ[$%?'F1?%JR;895%P:US% MJK2>M6HB!#.Q,E-JWW85W1*GTB)>EW,-3U6INN3R6F51\QI/7!J'BZ63-Q_4NMV+MV#M1^6U+KWV#I36;?
=M%,JZV%*R/TZ+\O_]'&ZE-5 M_N!=V^'Z6RI\V6*!?FC4&6Z[!29RG/7KC$'>=M-.,P*)&3:+ L7]@J>*MO M5Y=K=;$?QLG6>H&JFZ=2@
MCBQ.VR=,4?:,MHIYN@P&^CKN*J_C(*U&%6CRMOXIF'CF()5Q"VV'HT'J9O MN^EAA^E[CZWS"'W,3?T?H2^$;G&RG!"A*K;] C\MH*DP)>YR-FKJ389*N+"X MHZY?58'|
G?;V^3*Ul,+KB:?70WY'R39>7"3]2*L9BD*O;P'*OFE?^ M]O93RQMU7;8=0E7X6_LK;<-K;,K)I^ ^W5XL.;?UJ-6PHX1B/O+[9<7OP_'G M=(*^LD]47OBHZ[!(3VI2,JJ,HLK-
X:9QA!'TXP%D5;K3Z;U!-N[_.I)FTF= M-:++3%B .'#BM2Y_]Q5EVCG^:-;^,%\-SED7IDI*XCQ-?U:?BM1)4JO!SE53[3?EMD\FW M/'E+BJ,K50=53?8A)e=%"|KV:Y2\:I9J-
8L)FD6ICV+YG"^I?BL"%D=I[$R MG]FD3MWKGI^%[@=P"'R)LQZX/WR5@^KQ,Y%O?#3I$LEU)-1W/S6Y-YR7A45B*@_)/6AZ3C^9-R>$!+N MY3N"1W(>P;V\1[
7]!"7/U91;MN**+?"WM;2*K<=VS;R7^7QO/,MY_G?W,BV M8T0P%!);Y@"C1$@A(&(;:?O+@L_!9O1'8/%%1,?A MI@$AY8XX!Z"BA'&A#,#06,(=5=SJC@)!'=*Z[S3\9#
[=7IJ[4LITR;Q=TK^_=+"-/ 5!6$0>5#$)CM.<0 M<":L0A3AK@HH6R/ V8'JPN\P>@@@Q";!NG"6.8$VDPPI"J{F6ED$H]T@8WGWT MJ+/?>!>O[!*3\ A
W,M5#!_F^^{9UOF+CXF(W(S/F$E,>Z.9,@GE_>(I\|[MI,QJW)X-F?,>=<]YCOWF/.P#/(K#3RS%0MQ>6>K&!/MHIJXTEIRLZ7>P\^#5H*%P^,:
MP]/4AST=4O'|_8U1=XURP]>M32[W5F'-<_-'@@D/0[V;T.(:#]J
M4D0>5=1_>!]9IY9H_&SV@'K^Z[V0M[317F]QC%I*%.9_OJO=\6:WX4^%%N+D0[B3"&TJWS^:5:VZ]9(BM5]9/J.@VI-;&9O[HJ4KN\'%Z7W^_';@] Z!9/=?-<[_#X0/ZY&[./O6)=EMB1
MA\#TX?%#H^FZRY=A08=!@^Y> K[K@ Z4I/7CW_JA<3MN2?N6$Q2GF*2VWHO58B0 M.ERTPZ<2*KR<+9SW[=-_8161W4:N' G_&NEMS&;S6-+9$<3^2]MOU:1DX;^
MTO>XEH&Z_5/,[TSA>]^KS-FJ*G9=9:3K_"%&A:?GM"<3P:V^IS;F?JC*9JW M_K2(K7A9UE]9/G-[Q8%E4PZ\+8AK@.AFJY;C;Z!WL]Z15:\,0AF$'@M"BF@E M()>.L/ C!1H;[@U$!G$?
U-..@\,4@O3%@I 82+K9KN_)@U#_NOQ9:>F+PBW- M>AU-.^]-'S^%TEUE U2)ICVKV:?9QH|/7O5D-B1LM,+$$@T4((03C0/V(L\P MIL)#
<5<(\MT;4F+2I|;O5*EE_W;3261V@2#Z9PVQ5.IMUGXOQ#AUY@RS;3C MFDGB8!\F8HV1B&F#%,9=!9GOUT:?I/!OUAT<<+S9OF)B=%"|KV:Y2\:I9J-
TI(13M%?"*>HEX;0[BK?JX9KBFU>K"L2LT*;KX61KCF@1,PA[MHN%^M98>E"_WUB*[U6(,0DI MXA11@B,^8JR@EY@++WU7KX@'Q_=:KXRU@!%@';'<*>XP $!RP;$CXG'QO6BO
MOS'44]|@(KZW7 WP;;4A3:4/5_/$VHT^=V3YNY,.'A2TNWU]EC/1\6QHKW2 MGM#N:4V1(GMD]V#0OA1%-HK0P/1W2-]OX#PWBY]X[MCONS@QDVJF+@6,U'3
MO8Z;V&DPY(#0$H-T85 &'/(1BZ\7"3!QO(O3<1Z[XMEGV3BN%Z]-8)!GD CM*D?TWBPAV+<>??9Q%[T'11Y1PLXO_/MC:FM15-T#]XA7>7LAT\
<28Y5A+%&:S0&0SAB3))11+,),\/2?KR M!58' !0]/L~GYY#.PWEOZZB9'&Q_GC%,QY_D-_?'-]UWCM]90?E5ZB]]K*%< MARF-8R?05@P4]X8IKP %'A*-C
1<\3XA39T&RQ7'AASM5OM:#A $)Y!\-6C(OX/)A3? M9KS->'N*<-*^X-9;"[P7TA,OB:!<&BV]E1!S:"0%]"/D= &W,,/MH4).FM(5W^7!21F+?%@D$@&E#]#2%SQ
MXGZU1XI4_]F'QG7\VVXBCPJ,WZL0/]]$/^!*?2XR;)H6((KIRI\Y.J MEG@O+=ASJ-S]B BT/6M"C098K\$B'9CQ-11[C0A33OEV@5M.*N^]-0G73<WW MY/,>7.J[@M=):BMLA9S-
OY_HQ,\T8^!T62&GK~KQ9;_\R7)%SA)V!]01C[UH M)TPA>6(::UZ9IZ Z?]$9'.QWI,11#G[.JX-7=5Y9I^\;%..#M6G(084Y]/#(087KX815 MD.%J1"$$3!#A+?3.$>J?C.?
PPE!AM<,K\\%7CG6!#FDC&&$6&FEX5PRS:FRGD- MGW=:W]G *WKR#1LSO&9XS?"Z#]]"8L*U(DA[3R!$6FD&K*2:QB#XIB'!JB\HQV|&Y]3EN2Y[I(=I0K6ML5-
J3IR]TH#BER#Z#IRJ'+5WOD M?%;_=:5$?M6D1CYB,CND$E:DJSCCWNYH[E,28W<|F4;6_VE8FM&DG$\[.YT!
M&_Z'J70*.Z(Q#SHFQD98IS$DBI,#=#I#2&@@G$/<2F(X%8)HJC'BL=Z%IQ#N MGK-9)U#^],'|+W\?EK/4OVW_],UV(M; H);1U*+8]<#W)*"L%*JC<.3PUGTWN&-X&5>X1X/ZF4K-
T\69<8?%F?%D' M@*Z=L6Z(_&HWN.*>E.7M#+P'UVIT1%S@22?\/&9\G=W8MMVT4R_@RQYU2 P M*D=J?%M,$VZ5X=_/+@PXI7<6]RM781G#?OI.5Y 7E[AFF+)=4H(00!WD6!!/
MO.-2,D$@DXH&HYJ SD;7:T#7UA=(6U]X\,:?A<(5A2&%Z4S46FXF4QMZ<9? M_S@>CMV&NE!S:5F/>A"'4@9\)2ZT/?3$,Y.BFP'A>+F;_5S?Y%/;MRZ&YEPY2
M(2_",DN;'&26*QXHA"RI'FN/,@K ED/UW?mOS2013MN;Y>_$]0 MG\.7_EL%+AL4?XF*S<& "U_@\">&AE17XV.C'A6F/ZJO?5;3H0K_!@%2L[-7
MEW=\'K;2]8\:,"11"OBY6=#*7]2;Y/*;G>*9+@{'-I#O^P+$\;4KlZD:EW%Q MXNUC%S;"L"K+1X*.^.?])7<$4U":XBCJ8(KJ'8$8)M.$4XLFMX%KAHNAMCZO M'[7XW
[+ZY&ZC5=&,6OO/XKA56+H<=P>1A,U]\?]!8_SZ=!Q2_^2UV%O>JE MCXSQE^_BTOXX*")G_&TR_E0+U_^$'[_[J(8W:EQS4OS"=K%J1.C-^-6\#,,I MRY?3JQ4C##
)@SP)YPG&4@I+#"4:"4 9_;"E=G-9%..?KV_7?8-#'(RI- M85V6_]<4^3:.W8652]HVRN K* M9=#'U-A-YF68Z?0ZKJJK:=Y@>'SRU%5Y\II&|DRC]%ZQ?&4SO.7C]O#U@ST
M;3&93ZN;=+T@A9I>I6>5;C'#\#X_BHUE8X_9&W6;_C67O^>+A5&8*%W&9;]2 MO\=@F&!MA;TUO'>VW) 2J?@/Y?)MX?:T$F-3S4R-1M'V=/&=91B<<>5%38 * MB9U=4&
(YL_&H&E/SR2'K>/ MU!{Z2]-LNVFCPVQ_6DQG@]=M-]$C:C'OIQ,_#-ON<#2 M!?ZQ0=IMX+7?/A1_??GR?3$,GTV'@06*ZVF0^FEX7;RUBP$KV [WAF|&I"ZN
M)Z/P0^"VHE&O(X&FOSV/E!U$##>7X0TU,W8|LQGB]16C6;# M>#T./?IB"N_B;MS&\1=P$P#U9HG)5&K\& 5=,(^=54VXM\)^5)HC@-UXT;B M;VF.34H%3KD74<7'C.?
9\&42\GS1,#L#(3[>#"""A.3<,BQIMM0(K1Y#JN5[6[M!7;YWC1/@P1S\?ISV@##OE+#S&Q%C?\VY9BQ>:M1_%Y_8&*YWE MH[=M%I]JJ^AL7V&QHI[%[6ZH#?
R'FV"U@+&_<|5%X+V$M%F=CD)LA!DTP0P MJ,3W[21P-"H27\(?B@_S[\ ]M_%)'\+0DX &5GBY?-G[!;BTK+,;>U8WRO9^ M6%LKBY%I58;WAT5IJP)E!UI=%#^KP.?
-1Q7'!FP<3N,FOA# EK3%|[BKZ]'D MUM7H$*_4FWO@_-XXFN_#-N)X&Z789WSRB&Q=,5]|7.V#Y38V0>U?@<+#P4R>8 M3A>&[9++#P@9:7DYNQLT>Y2=!';N)'}R^&/CW95FZVV|??
7K^U_>!]J|"@;Y[R_#7PL/ MKAF%W2Z=75PNXMQGD^O&-5A?:7(QU@\4VNS;67>O>?$ODP"&T\7Y0><#.B+O M-YY3F8AI!C^N.!0>(!)BP^>Y8ONONA*^_A&2VK[M"L7@1?
$O0Y77NAXZ87R M83[?!VTF&$;E6O;!Y;2YHOXYX'G?<\ M6"71[@%2D;>'_MS9VP0R6[Y^2Y*TVRO[U!O')TP[OOEI-#^>?QZ9*[Y71_HS8^BPY.!;#7!E*
MD=FY1W9>"T;I=\WBPT5A)Z.1FI:5AV0R+]78EM\6C]U9[BSO ML+* #Z+ORN![E-H=A[Z#<`>.%S4E3AXVVHX1],*NAZ5Q9H/[V0!G-LALD-$@ ML\'S08.>|)D=U>-
JRBNA;2_X!6H=$,1O?%,4UWKT>M7!48|62N|8OAZ9?94O M'R_J6W)0CFL$9KIENF6Z'8UN?5FWM1>6HBV)H6U[|\X-9&5GD)N):%N_W82=
M=_E&#NF4.$SZ\:WI_ZT.4>EF9\U|#NST"IS[|^F4ZNXF%I_-+_ M#F>7K^N@W9]3[&30Q&(H2OAOK=LIDKL(FFV"6EO/D]W-;Q>7SQHMBP?0-E11.&T M#'ETRR@+^1-
S),;8$(24Y%#%Q!&KKH;)H>X6LIR+D$@X8[\B)ST*> MA?R9"[D'0 -%)!,4$ NET 11XK0Q7&I*U?8Z34|%R!$.6SD#6]GXVC MXAS0[11G2!LX=B*5Q DJ,59(,TF\ $H)
*7B2%,HH01'=BXLF#7R:LVJ/0 7 ME0,*NVJ-'P&WSE8%R9)X4DE4UE ?I -&@W'@@D!ZA1SQ!AFE(%;ZR!Z (TDB M$P..<);$;+(GG(XG,"&.IA^,C_ML'%%BB!XP4.SK'U>KTIUA;,
9^A=/A'C[U!LO#E_RM&>KPTLE8E:GY)1 SH.M M0;!C7'HML6+RR/9_(OY).OHP_/$ H*YCB:,E#AVJXO:YG$UDO/BB\,(C"]4! MP 2;B "K-(%,!V5,>.F1AYU-!7KT4O2-%QP,$-
K:E##C1<:+C!>=>($AU)8S M2AQU1"DCF!!0"2A;[R 7 RX[++<,F!DP,B L4,@I.=$>QYQ A"J ML"1<(2,T!MICU)0A/IK'IV_ 0(@-*.LZ 'D6@-&7*V@;S]X99U$-\OZ_JRX MV;W_-
W+E/$8G$6\H)X@+Y20#GM&-$>>:=/A7N[5^Y'XK@>0(3Q8,>BINI.S MZ#U'T1->4H2M@4@B$FP#;1G 3!%LJ";^[^%.KXZ$OD2/X@&6)XJ0S**71:|+ M] PP4%@OL V[F*%8
0TX0E(2:KE'G3%_/=KD?8D>Q&003(@L>UGVSD?V/.%< M&#Q%(D'B>/[ML+_I(&<\IQE_0N5=0V)-09);;0D#@/EE8=>0*^,0$QV>)7M/[6A+UEG>,#!
M97V7\SLE}2),$B4@T8))DX/,,^PH U"0#@.G_^2)OF0=8C! XD39 M2UG8L["?7-@9QQ0I3"'"$1"(A+Q MBB&L]%UI=#0,OL#A3ZR:W-&-;Z71VHM %C6;3UUYQ^=&7:]_U)1U)K'IT,C-
M9FZ:ECE(Q5*MIKHBT:<*UDMJ?=>NK++>WJV{]>&?CP0=Y9|,+|&QYVH2TT6E MXR!5PZ/;\(N/K?#\GJD;N.549#:XC^*X55]8CF.M9-'$S5;-)S|>3Z=7+OB
MO]158*"7/E8N66UIN++8N6+%E^=!%UP19XGF1$("$!=$,, 0()}3@20_LN.H M8MB78ULQ:Q]5=L2 \B?K2L]"^!R%D$/*D?4.(8N(]4I2@&)7/P0Y8Y!TUKCJ MT:/3OQ!2,
!$9"',0G@^0J@PHY#$/ J/B'!$, ":H)OS8D1F] MRSN$:(#%?1.],.9X 7; ME&\]_>[H1=[RYIZ%_O1",Y %3GKAF(<$,.8@%)9K]XEBT.F.X*5>'13];/"@
M0W\]_H)_#JZ)74.I5C(_VND:PUEXM?GAZO_3L)/C8^B3CHH#KE?+>URSA6<)W M,6&XMXH)10V3! LKC0OJ#)<82AA^[3QNZ=%3<7@)#Y,;H%,5T\L2GB7\U!+N MJ;-
*8(<),X08HI"P-OQ@F4+!=CEVLL7A)1P.@, #<*JV@UG&LXR?6L:A@2!H MY]9A*XFST1NA32"'94PZ#X_=;;0/&<=(#.2S+%ES!LZ(4VDM%ZB[_[J)L#!YP_1W.SBWL6]UU<2LS&&N=
:D8)A5 RC!P$$GEG MO)/NR -=#?8L[D0,.6=>BZ0A\ S20@-VCSA"&+M'1S,VSZ%'X*!@!T>RBS\6?B_3.&G"CD4NU0["H-58Q4W2AE*%(+:;-H1!M>K M$Z-/X2=R(+O:5&?
AS\+_90I_+/T+H2!> B.5,*"H:A)E)S 2T MV@M/M><*3LQ. K1(0&6XP$\59'U!XK@$U.T,IAD,-EHX4"|T!|32Z@8#AC) M,*<(.]: $@#Y$_AL#@DF# PH.E%R8@:3#"9?
%IA@YW0P!84)T$&O43'KV 1W6],,#"]D]4SB"C24:3+PM-J,8$,$<(Q(!09R12 $.&M;'. M.'/LQ.I#HPFD<$"[:KT]3S3IRZETG].(1=(H^PWA\7;X^6[*I2O#L0V+_GWQ
M@E^@ZW#Q2DT_#<E(/"],GHT"? DV!Z.HP&$L MT@1H+; 2A% JG:%$&V,)U4C[CD8>;TZK0\4!B 'G7@'-&3@R<&3@.#_@8!Y8 MI"&3T$,"!-+|CK086<6H<0QOS[0Z5$4M)-B
=N9$9.C(T)&AX_R@PPM) (6& M>@F)44({;XF5U"KL),$=O5#7O%&'@@XBP(#(KBZE3QPZUCQ$Z9^OPA45F.G' MK})\(XF'X[F])[Q^I9KAVM6TA!_#W/XI)
NKA06#AA!,D132>210K,*,+";U M&H8;G7TYV_$F4K%=]QL1$AH(YQ"WDAA.A2":;HPX0X9X"F'G*[?>%=[Y512? M5M19O?!'H-+(}DSVFC'-$TZ,4!@WBFQD M/|?U_'
KKA]YH)]]!'J@PB]=,' M!|_\?5C./L:,%BS^4$A9<#H ?UX%PTI &C=I!7O+7^,N3LYZ2,T;Q'6'P"4/ MYX' ,54@N@,15L>BYK/)'6-ID^#_ G , >U|'M8#XKJ?3&;CR4>'WLHL_YTC6!CJN%
MJLKJN*.X5+;X4Z\%#ZB5BA-.F8R5L;DR@%(:A)@[X#C;OYS1FW#7M){&SZ/A MU7"^&+8&7TPK L='KB!.45EZ[\,;/;G0[Z'!]J41,6&6l))Y)H MK00TDA+$POX-
D<*=S6UWBKTXY_5%XF+3;W\\F4*8.DMC?QZ+'%%(0FV5##)& M,+-<==9IVNF$^IQI3LC%9N+C@N;AUB0MXS"P/87EHGC3)97#*:%,%/IPW%Z
MC5G0+USSX;.Q&;I1V*MK"I5!\LKB)NB(X=\.H9ZZ\DTWKOQMNKYEV9:P$6M Z2E;)2?;4;D@4RT+1;(#N; /D8$>X#5M#K,0+*W\P '0[,!^$N M,QP-
TUWO_"*RY/UTXH>SOT_*,D)+(Y\?)Z|, !I'_6HT,;]_O9RZ H@K[P,Z MB #>2FO-'43>$:;4YWP7!Z4+/LN_87DO#ZZ6YVQ5Q>*E9Y +5JU.D#6"HYW'&|YO32W[89DQO)_8>
M*X0>M4)\KQ42?;H<^IVPV&O"7P[[.A:W^A!7WP*U8?PLC>M!WH:'A%1U M)NE^=PAWSG:,%#,N:B<'1:1&1=":3D4T&>K0T_E$I3S|' MY6EC6S[E\%84N2-ZG1^0[=H?
1V4.WH5%W@;M?TW;SNS<'SOW%5O;R>R'C:>M MKQW^Q_W;Q8>++VU1MA.MM6_%,W48ESP4 X3/)1\LG[1E.3T[;8I*;J41T "@B0).*:V-A9890PWW<*O'
MY]#*$1M@=B[^FR>=HY_1(:/#8]&:64Z4I1!Y!(GF6@&.M-<*H;B?NPY_\)KW MYL#H(,6 @G.QG#(Z9'1XZNCP]:[!!.,/@J8@J2!(.DT19$8!@36G4'0&U<*] M5(?
[';1H@,"ST!B>1^.PPSHSW@0.FKIR5K@_KMVX="?R7>2F"B>$H88'?JY8 MH.T+IDH'W!&(846XM8)(I;C@A"'X_[/W9DUN'$D:X+M^10Y'&I/,P%(<'M=(_M0S.*(]?
5+9$TD;UK^R2+DX46"-3@(,7^]>N1. I"%H!"(8$$F6PU684C,]+# M_0N_G0O87:YS' B2J)4T)4^_4:Z$5FP:*381SVT30C)2 B@0)CDC S52!V$U M5-8I'V;T[Y@/(AJ3JM&*32LVN\0&#=
|(E'#4NPA6<4.$=D02{A"E7=W6Y$C MY9F3CH!6;EJYN12YB209M!4|%21/D)0&B.!.$!=2'D^WNRW&T8)!U#2E6TYC MK<'[!9YP,=@C[N9L%-(AT0V,[E%;.@=]?
HQW&#LH[V15!CDY-.^ #GZ-9]UQ-L MQ[2?@_Y@U0>VB6Z*.T*US_7D'*W+9(U@,I>BZMQOC*=3A;H[0JH*<+N8_M;U M"4DKV5^B9.\(?.TCV@0HCY%+8Q1]*LJAL!+FB1;
D^1N=SG$LM<+?"?>ICF_@ RC@54<>}!,FXM%(!8\(E2]WNPH1C'=NZTG5\\4+=!MNM M9)}'L@.-SDNFP3, G[C5$?5S+3T5E%;V<*LG+MUA_(M1R,_AF("F-X>8,FCQ
M;6\P&GU7N(CL$HN;X>!#=Y0Y&W^=.3,*L?TKCAKBS8<UE"%P<3U8L72ZG9Y M?OW@3ZMIZ-#KH'B:1!%#@6FG.8_}ZM2LH&P MRFY?=3A;$-A-
4^M!8;_JK7,J9RV^M/ARWRSETP ,1.4MC58)0\ XHR4C+@:: MC"?"!'EJ=P^'#E1Z?"X(:>IFG*94GK>HUJ):,U$M:"N$5281#GG.M?,IAF1/7<-!

MW,P$8_[*G/PS:5G0=%D2Y[M&2)G$MWKC%X,!\ONC^:(K+[#,(#YF^=B\SLM) M[EY3/L&3'_-VS[!\#Y'7B|'6'V,&ILQ#* ^]U7G7L]+0'L2/W^<{5:^]BL + MXM[@*X]=?NFQ3?@_UW8WD?[:,3JX_WQ>CC_P@P69Z0DF=DK-J@4@^F[RT00 MKF>/4_K&YP[Q*:)6^LIG;SWZ?NNV;-W7OT4;\KXN/\Y6A_51\'IU]!R@%Y"B MQ28_K,_O0V]^RSDS)!D-19^^]L$.N[:_=+ORZ?$8Z(RX.;7^S&?-;;X'F:0 M_L^W3W_Z]?FK%\]>O7SI_.7;-X^>O,U@5 Q2D<^8W,SIQ^_MDQG[%1N;M/+[M\F_+/T]?F((Y2D\<=OW;Z?9I1/CPW5ZWA(7J;/QMX/,S5E,O9!C[]3?P?SZZQ4+.'1/*ILBT!T>8552IB'JZ!@7&571C MV-#5(YY<-YF;AI-8"9R@"!&6*1$\,*&M1!R,/JA$I5&5ED3)PAV$U(P=A\DVA M]4DD894;'SWY.=X,\3B?/FGNXOWT_0"/VG_;I8EC=QQXMUSR9,$Y=Q!N)]4/ MV"KVH*VJON6N;[&58W59@/96"@ZGCN2OQ!5*J^Y:YO\4RE4EG"P[F752V/ M@/_C}XX.\S16WZ^_2,\&EMNGB?G+G_7;G.E3]V?M%IV?Z6XW'_5L\0V/Q&[YS M/2]>]T,.&Q;*.9?W)MZ,RTZ+!2>=PVVG"O[9WX[:OP_BP6QV@6S=& Y^V>W' ME:44+3O7R,YUY?-;J"(->SPY'1;=?C*\'DQ&JB:,'N&C/A@CL M,T*$;/),|<-C&LQ8=H2M?&!Z $QA9MFGV?)4RU,/ MYBE^73Q5DWK88$#VPVG?X0T6"XRVK<0Z*Y"'LG@UF-S._UZ:=EH,=NENDL(B#++QRPQ0G6D.'H/WH=P MT{IU':,?;TZQ.LI*CMZ6=T?6TW(4$7_NQ?S#TWY8#B8NU[+0I(TU42I%P$LP MGGM-N C16,.4V5G+)]!>"5# 0?%@M43A]F BRHYRNWMJ7HQ$4]]*=''O2 M7X!(3Z%U41+ M(!P2B5;9((FE5AM!B?8]RP8N1]11N_@,1?K$KH8Z_0EO!]/Q=;2CO^_(90I847D205H5+9J-$C ML.#.S)PSW]Q#\6 -0ZG&:A>MW-4C=Z@-4(DFK2'*0M#%&H%PD;O=P_ MORYZWL3R9VL+!9NY:Z5 MNU/)'0\$HA8N..7!2;<-\,0ID<$F<.S4%O")Y$[3ACFXSIYK]?"(^B$I64P< M-3O_-]OM]W+-YK/K;M_6EDMW=A=@76Z_^0;?WWFBWY$?NNID#+:;M%]@MT^)L7N!S M>;H?YMV^+#Q.(1)%7=*.@:]3>*D,]$YI;XP*!W3-(CHQ1/2/7$J9](@W2A-K M!;79@FJ\E4PF,(0GT#K;]'GR7KL(((.O<,S6ZGBI2U!-55BK%=164"]&4 /W M0J2@C7U8!$<'I%U:?H|BB M9/%.4KUELU+?VMK.5K)KDVQGK6,Y3"*M!F>-C< MFOQ6H(0+%LY1SE&79'/;ML&3R5K);R:Y/LE5T])D#EX&!",*0F$CP/E))E4B59W;=!2-U2;.255E4C>3" M5K);R7ZH"U"1Y)V,TRE7))@D-3#*,HSO>]_9F_:UY!VO(4Z%0.L=Q6&XR M2LK:0+X93?\U&8V[Z=,;6_$?1??]#4(1 MD@X(/)<`3B_>R[Y'YGJ;RNP7+[-&$,F|4N T!Y:T M9UPX>GH\)%ZL!+L>R@UNMA>-KC %(4D P(X#$JA4,5<\$8X MMU4^V%H]-?7+E.9'CI8,04![T\)IT({!!]G!%<)N#&)#(F";ZV>]# MH\O++ZI_*OK; ?Y4U#$;O8U%?(:Q".VU1),Q<:T &#&&0I*!2)8BY;Q:9ZO1 MF_5RDMGVJ.ZK#I'00%1LE-+52FFSI31I9SQ1GD2?(%IOM&2$,V"4,^KT]>?; MUB&E@K3I,*V47K24$L\9.Q0YV6D 06W0BGF/?[DDI3UU/]GC2REE';;;5BJM MF%ZVF"H0T7BG1&1 $]5:@O;$&V*TVB?[82R)3L\[9RZ)=RV(MB[4LU@0R MM2S6LEAS6.R\,.RIGEH6B2_^OY8+/@L1'Z"]]EQ[1C0{RS;F6YG] MXF766,1Z99:2#FOD_+-6:%NAW.^E2B(^1'V M-!(2-S8%0JCE(!6E,IVZMOP$0DO:4-<)B\L,X3HPUV#\74=%HE:)&HD$L5@-$C) MA",:B)>:&17!*5">]60J>Q77Z%BK$XEX1I.JL76?+Q*=RP=W<8GFT^KR!J:;M5U.WJ6#>8,2^,%@.WFO+=0C*!/Q5>:_BJ>ORCXT(5'3PF5I(:"&AA81{4$:!SH():?Q MX#EWP(B4(GMVF$0$.(,WYZB0P#M:?HP+I_E^FLOL%?#HR;/!\";/Y8R%[8H.I1>C ML+6AOA96OBQ846"8M*805H8RW1*6G)O>9!B >D/14,*QR:V.JTA9465EI8 M^8.Y9)QD-!)J(7AMI&*$!\5]5!I"Y>"PO=Q0-<,:*$QW^A>4#M+C2XLK%X(IH M;\$92L'A^4^"L9(YP6U0PIFD#I]S43>N0(>R)C9]_KSRC.#X>484KN"(7JHR MJ;B!?BEH8# @#":N%W=MZI$YVNMC;LI1@?RD=#@J7(,-7J*^%ZQ60)G6U)$(M-":PJ!_JBD32-;?5D4($JL/9)>2;0 ,.CABU0M$!10STP>)"*"^,] 6#&,.=< M2#*/,--<56:M1M$"10L4306*2 37X(6C>788M29R:7Q0Q IMV>X: MMB,!!>OPBZAJN"=0K'EWRG^^PE MXO/\P4 1{BQ3(GA@N&7>0XJX?XE*HRSGPW+\;P=+SGEV#*9'?>[O[^5/J(QX]?__XJ M=7OQM7T77TZR8_+W.(KC, #G;ZC\YIMO'C]^*$?A$!U&T^I:]OB5F%+\;M_VNL"GQF;_+/Q?._;F(_=,>381S=>S\/WB-QR!{)'-U1]2UW?4L>@>I/IM+ # M'KA<>@EDA8^]C+8>@?)_'N44*_Q!!ISE[S,&/$+SM_5^G<;FN1RNPX.?C{_C6*U/$OW_(9>=;=KDCN M&4?P$;6(X5$AYV/,ZEE^EE[((8/K88S%;_C.];AXW@\Q;&@/YUS>FW@S+B-E M!2>=P_6;>^LR^Z=7U\AFC6/K1G+PRVX_KBRE:-FY1G;N*_)Z85T=!CWY!H7 M;ZI0ANWU['!4=/O%^'HP&=E^&'WWX)V!1$!O<4&$[(V[3.%J.:-VSN M9[2< MLER98HI"MBM)AE[Y'T.'TR-72K:5;2[>3T:TN9\%RFO:6\H-B./BX M6-^=!\C*R6#*8WC-G[3CTT_?QR$N<;[XR(LL?'S%3MTE%'(RS0Y G,>EA=Q MP/*^/]8NN2>5#&\MF!5)+(7TGJ*VE3_X=O#KH/_NU^Z'&)Z.1G$\6NZK M(UP$7RR/D RU!B5C'"24]U- 77V"TPKV MER/8X%DRG)M @0 0]Z,Q$H+3-!B>M#QO5\4:!;NR,T.PU'#8.^[06"'3]Y'0I<@-!&QU"8D)ZQA1-B%1Z62-S9!L-PPD%KEVALA"\)2E4^KYKM*1/)'W5W8$N0OS.M'+]OM"7]F^WV>WD:P+/K;M\V,-#?0(_BF5!N[S7=R6\G:4)P&*@FDE@,$ 6U M 9499SS2E1N#IKS4DA_>N_\P4)V+12D5-:"I-%6FQ,E291_BM&QB"*(%B2\" M)$RD2GCIE'(:-%&:HO6CPV,2Y IG=CM4#=(\ Z88S;;+B&A8DO 2:1M4 M@KA "Q,M3+0P<3=.!)E0ZAD)E H(MB6DO*5?.HZ,@E:$5 SAJ]>/4#1.4=9@\YJCH1M'$*=(C&NW(<;M%\IPK ^)<MON>$^9LO'?L0Y:Q4$C0D BX*HT+2EGK)N%?4QA.[6TKFK0/SR#$;T!?BWVV MP%$KL!7(;^U& M.D272ZY,2$I*3B$(5/U)4LJT8T%*KP\?l-:@!;&LYM!3[47\)1%SX<=PY5BQ M0GP)".$)-]:AUN"U M!FNI\R'/AG+..D>2K*RPK+O*I"Z$8,>9B?/7^Q$W8# ,MYVPEVZ"G#X8EG*XZ *- M8M.M>G|&V,7[H3NZZ=E/^94>BF7Q'T7W_QXMJ}'3YY/AH.; M6/R7?8\,\C3E%C!W-0HOSM1VM*VJ/$M5!0'2*2762+Q@$V21@LL!L.2(>OB< BM^G4;?[JA'/6HE6+1BT:-1F-A/<.G+4Q>)42YULA$AL),(K-'=/M)B]$XUH1XBFA():0&H!J06D*D"25AN99##. EIMQCG0H)"E 9O3*5Z5*.[MK56/+BEEI_)+)RXM?5JFWI#D]$]*-A;0&XS:EP_-A#OC2*!HL5K0Q&D6!=4J M6!&3MX&\K9PE5;-WMZ:BS"'#N,-Z471PL,+3!<#C!$I[0,03%M-7#)'*H0%! 2.A^#K=88:O;R'#F) MBC](P'!9F57G=NX\>O)L,+S)LSIC8?NAS:]J/?:?I'.THB,AY(A"\MU,!HDM(SE@CWMK*+TUYNH87XO!S4T1%6=)1N2I)Z&P]LT:5%E\H><88E(#YR M1B))BT)):V)BEO'F+ ^~Y9J1Q<"+;JTZ-*B2Y/1)0JP@0A)I3&@''''',4-C M1.APN<3G8==5S>A"54?)1EN8+;RT\-+'"R5**9<("1ZBH3KD_Q/B'4I59E&=M>[JYZH87T>&5TID_7W@YAV\+CI^=1.$*CNC!*E.1&N*S@@:&")@XGJQ8FEU MHI77#JZ4H^+YV>A03XLD%"N-<&YL<(.#%T99Y,RM5 I7"%K'"B((TU0, MAN9'%UNX:.'B)' !0%%;L]PHPX &8C5+/$IE+34FJJB/I;+1C2(L7 M+5ZT>-%LO%")QL1T(I8K *8LPH%+##QX.9W:/?7D2%F-ID'#25J\:/&BQ8L[M\,*22#3S^0](PSD#$JGG58^I%0YT)X>7[_@ND.)^/SP8LWQ4_[S%;YBD8.> M?%4^;Z9OMS^QLP=>?^6KV\?,M/C1#;^?OC:CS>*MPO?L"*G^T^^O7[RV[^)/MPVC_?(I_+8CA>]$.RR>^7CAVQH.;>;G8J)7Y4\^8[IM=IZ3BI"R!=OJ;5\, M!N,X?/1D>7EW>YX\VX1^\[^7VTGT;+WKC]EF;+,%]3#CXZ7>??K3K\]?O7+VZN7;?ZOGGTY&V6^V*0BF<95,NZ M2_MDQG;%V@8MB_?BYZ\6OROQPO%:MZVSTG3#IW>?@C**9!QV_=]I\VSP_GUW M6D/ZM!^>E*VU"Q"AG(/2[^?QI[E&\'?78,3'^?"L7/;UZ_^+4[M&I?[^.A@\]J(l,Z]>+1R>LQ/E3NB!ZLBS>5-Q9%7A@[]$U1*K^XIE>79R?C MP1W+VZ!*W>I5Y:,L<7>99;O"WSN4DSV._ENI>K*0M.7#_U9:=K/R ?S/'DUA M9%.IN$,-.7Q}]}#\U+3K,+?,$_^:G;=.]EXL:CKB+O[*H'X4]$=%;)~U?T M@^3%XMT &;?2>: 8QG>37OGDH^(&N=9*V\+CI^=1.$*CNC!*E.1&N*S@@:&"\)

MNJ*/P2FLM<\QTE.)81>B%UV@\G.)&LX)XTJ*!.TCL8X1",0{D^?2>P"KHT%3 MZCQ6TV<91VKEOI7[QLB|!"N-"LZX,DI83P+7>PQKN!2TH:8CE&KAIH6;%F[.!C<:
M888+DS31'AR)KAP08X! Y$GZK9,I+TNY8:+#V1T_&!W2&HE"5%<09F% M6(:D&FSL04,C4&$P<;TX6|[7C8*ZE:75TJ!!"B)2LA"- X0CH]1/+N?Q",,0
MG6H(/QT'BDQ'Z88B$5R&@_FDRSRBC-ZQYJ^:+'|WP^V,C7UW2?,]I502\TTKY M)"A(KBQ:#)+S0(&8P*&.EDA\'B3S#FI2K8RW,M[*^ X93S%2KB &(@6D*+6V
MTO.DN6S=ILX1=C>#K> M\TL&39"-++C{C-|>3IOK9QBIS[{&+,P+5'\%\1-JF-S+BI?Q WHV1&*QD^_OW|QVKZ+/PVC_?,I_K5F72)7W M6?
OLB\%@G.5M=OLYQQ)2=B.8$FOG15Y.LM"6=ZP2$H^P$H?Y>EF4#]"M7I!V MC8Q5]'[TA.H?O\|WNGO]LR7"/]?U^Z,WU'AL#D%G2M;@>9D)_C49 MC;OIT_VW_-
&37_K%^#KB&Y/A^+KXOXD=HLQE6F5%H5.^]VR BDC_4V'#X&8< M0V'[998!+B2[*MJU?7&#BD+Q;4Y@9^2'_,4B]P[E[_2'[XKQ *_O)Z-B&$=X M'X^+&O27+UVFQJL?
1L6[WL#97G$S[Z&W7$7/U@F-=R,N^]QT46:H&(25[8*MA? C+CQ_[&8X2,@ZKMOKCC1=%6_Q^HOK#=X-[?NBV_>]2<"K?AP,_T3N\1&7 M%":E"C*:?
F/^L*@'H<(RQL^.R\1O/U?!4 ="D2W7/K_HQVZO5|@;_/6O\AO% MU_=0^%#7^SWV\%LAJW/_[J)?O8S7='VI -/%;=:@E1*:QFH(")H:R'(BID; M:.IQ\L?
OMO\N3DO5N_WN^\G[*F]ROEFYC%$VIDXZ[",IRHTUT M3*DD)7.*5.1T;6R'_>N"MV-S1G2!B-,K0;!?>#NZ7H@+ LEHONK.LI3T/M4@ M)\P20E$ZC% .A!,*2("*[K.SC=FQ
66US\]'ZM@!L?<,L"NV=0NF M^+RR$1D@ZR:_BTPE2I.VN;=59-98%DE*TMLDN+H;IG:0_^6@_PR?968%GY?T MNH+T*P?2TC;@9QXO;T)G=@#ATNZW%[>>@%?
IUT'_W:_=#W'](QC|+?;"B\'P MGZ.XG&Q.#3'2: 9&0^#K*TIT@:B9=V"_+7F1"]?6O!1GWAEY MM>DZ7-Z.LM:NL'G-1]=VT6O'?LG:^=
O1A,W&J/FV;6]WJ>5+?;XX5[$DWY9 M#0CE@Y4OC2*2-Q37MI=FFA1<%3_?OK^/LH6<,AFBCWOXZAQG M\;L[>&=Q:)2^I65QM5$+;22+P QXY]U+D1)G"0O"(5-4A(+0-IGYD.
[I)S[J M3E-RM:D1W"6$B^-G3LE[;\5[M-*FU+ZQGTJ>V8/LKV^XK1J"/W)U6:%UYSD';1{[8<2X?I%[&>L6]F9X?+B M"NO]<(+:]6YZKCS4#(F>90GICYL-LBA%X15(O+)S.
M<&^C\'I#%>;'N>M&%&J2SOHM*D4E@1;+O5T"=G0"0I6O8S&2!*=2EQ3"428 MRF.X$?1B|\#7];Z)QˆK =[."B,\T&G=*]IK/WLPWWTU'<<3)NO'R#A,"?
J9:J;6,]H2$E9V]^Q!+R4D(MFJ/FP("[B >:T,E&:9T*-E2:7(W8 +5E RH.L;H/+BV1-I(K[9&/A<)?#9&> M**60O:$BI?"LQ--7>K^#:Z8*G_ODTL{"-(:@ZJN1:#@1$DM750I&2,JD1@6
M7"K7#:+FP$1-)U>4Q@MM.964 &7*\@ "-$BN%;DI$=)_VF9^2J^*6_ M@ICW9MM[''/JR6@5$%9=&\O&&7#)\"P#M M HN[@%2H-6H+0)%"H*&EHR ZH
M+;ZI3E[TJ#L.9W@XOC(0$N,D>2!>*_":;6Z=0&O 26U(B!6)3PVAV8&NB[UE M?7>3)>]=!A!NT90CE0<1#LU5.3BK7HUoo=Y591=@,_Q|& K%A!)7336!
?.*A,@ M",$=4C,WW]X\B;8XD^N*4SU&TY) M!,N,1:8+7J'&R21+X<2DVY\1^979#JNGMH^H0=F-@3(0%")U M3]$FJB-25@*G=+_0TBGI=
[<2=+5/OMM:NDD]^6\;]365Z3V5B29W).$<)3^& MDH,29.CI\A?7DY)W;^C)4AB+U42F*0^^G+R/PZY?-Y?]=0R37GR5ML1Z1YGX
M/_4&_L]*B\0D5(RB+UE<%CU@I!;%0F256IJ=""XEI$V;0)B4_#2:QB Ms",^Y_S)>G5G)QT?[HUBX3Z@JEP6JQ2S9IECD?=TI#7-(G+'CDPU6 MK=Z;W1M[
#>P!W$#.X@;^/D0:@M&;46MA^S+PTA<$]O,GR\[.6$?X\,^#^/ M\N& O\|RIZ>_3I-J?
1J7GW]T,'WW3*S=FJB[4<9;742\^.A]"XFKV[Q6ER>:R#W6L0>'5TKEG%W;O4L1_XXB=1OKX"CXGD_Q%!9N5W'INU?''.4GH1[+_4L/,5VW;"P*K*WXYZ[-GWTV]R'
M*#F_LHK<4EXZ)@289J$[DFU<7##TQ#W#&Q9J;'WN9FZ*/?K M*7IF!JS]P/FBA'DG5M)<2\^2_#@<,"H@02U3,TS+DCE$8($@:"TX4D%GC.C M793)5V;T/!"Z[*Q8Q#L4-ENK-
,1OT,)4"U,M3-T%4TQJX21)E'4FHS3@4HK MJ$XI<5)5!/O@3@[G@REA-JL]6I!J0>IH$MJ"5#TC^9QA8*S11GA@5EJ0)@3+ MDXE1^% Q@?@6I"[.KH,.ZH%?&DR=P2?6,,?
7F\%D?!WM:%P\'77M]Z^M[Z:N M;YX;[-R0?HJ@\59 K6GRA=($!&&1@(<0D@DJ&&.MB5)0YL_@NEHP9.,'&3O6 M :?4[#>"]!2\U4S]HJ6X>N906 5>2)I(($!4=
R40Z%CT7.@JF(.1=T.FA-) M"'<-#/[VOX402I^5F374K<:W$ MU2YQ46@I10#N. %9Z("05"'3%I$JRJZ.-1M.)]*J^QPL=D'XH)DKDT2V6(K M_V:[_5IN?
O+LNMNWS,.1+]4C>F8,W+]V;VNQ.1AC-H$6G 8O8/-<69#<1AU= MT+2.OE4[\''.VB5G'P:,HW)S'N]"R";I)/?V)7[7RO9G)-MUB+82C$0GI4Y1 M@+/<,$^
"Z&9)8G$.CI8UR_:.W0>0AMDV;=AS%:P:_$BZ"BBYTS%A':,#XX) M802U1O@4-*DXL^OV(M0MV*QC*B."C6/&5K!;P7Y *E+TE$:B/#<4#%4.S^JH M20(\KZGB9XCRURW8O*-
D5=IDXYCQ,AP8#?-2_-W>V'IK*UM7:W-LF,I1(M>IYJE])CA?9*,]Y*M:PV\\P8A8QMX_Z(%NY;X'/71B1!H2@E 1LT) M-2K)!-%04LNH[9KE^C,6YS8TU\KT'C(-FNF8B)=.&-!&.$VM-
U)'1H"ZJ&N M)\G<6$>#$-H@BZ.1.D@K;#55S(N %*<"_<'[M#EQ&M8$*&YRMG E=KV5?O(!)U;"4^E;8OAQALRA7W'KM*?`'"% !#?@:1#" MN+!5/Z_'Y*Y?
V(1H3[96V,X@;#P9(R.0H+T'I8D!'01UT3D2M;=G2#VO7]AH M1U;V|+T8<3M'C+YR!M'%:[_-NB_*_Z!?WW_UG8_-C$Y_?X$/K=+<>=(KT8[M'1^T^EK2 DS@4?,H(HT>0#!K?
>+:X+*TE#160"'=%GV6FBPT4YFI-34 &F1L MW%,2FY.QF(0EAQ8)T2X0P= (Z!)-L+"L5G M!R#G#F>V*/)EHT@B@G,"CH;Z'4RUHXB$++PI%/I\\C*..F"X' MB!>G=^M.;XT^'&)-
P*@40"DTIX[@E O\$H14P3S(]\9)8U3"I MB_&>N)U[<*E>R.PO4.(@L&!64%YRQ%$$I4V&1U.W7.+YPB8Z4M!6O5KS^ M_ :^M;EMY%CT>WX%CN--["]{)OCF/EREE>6LLK;L2-
J3FT^GAN!01 P"# !* M5G[H[>Z9 08@2(D4'R UM\[-6B0XZ.GW:WKV4 MN#=INM\LAPF^UVKW&P.TU M.PSI#1!DAW?W<$O!-L2KV>X8\3+BM8>.W5:G-6HV.R!9[5:CW>FS;M-A[?
JP MT>lV._7V[B/AS8N7X]@MTUNQ;F_%SMLH-AKH7HT?_FM=!'? AL1:U8MU*YUO MK'(V\1#15DV;>IBX-"OH6-"PX"&BS,"@8<'#8\'C*26M?\%7,!LQ& M-[OM712W-
)*@V>PT&YUV?]0?MCKFRDBUD>I=2'5[T.PT&F"1&QVGQ4:<)2Y0#CM!SGH=-B@1*]W?]F6D6HC MU4;JGI=!POC &?:&PWZC-6PX@W:]P4:#?K>,|5]\-1HXO4:1
[_2;@V:KT6NT1B5Z M>=L)$!27+R@MVSAF5*$[3UVGW>OT>AW0 M0:TF^%G]?4P5%[M<)P\(\<;D>,#\|[>+5]?O#+C3K->[S9'3Y,UNV:BO7>2Z3,QH=(;1&575&9UNN]-H]8<]
MMSML#5V.MP\-.DVG76^/.]WF'J8%&)UA=(;1&576&:S9JKNLT:D[G5&KW:WW M1H,1=SN=1KO;=IJ=YGYR/R;?LY[.J$I2YV#F)[QZ?Q9&TS "AK18,#3=6";K M7\EN+&?
D=AONH#=HI\NLMM\IZ;=#.KG.8C%H#YCRE&^LL# A^AC!=@/X5VC9E M_\LP/WAU=;V^&77=M7O|"HV#,D5#HSY.T,"T/Y1W.IUAH|AK.6,_8';9<-. MIS_H.'C+16GNJ^@.A2-Y-
BM;O-0?4BCJHRJ>NFJRFGVATZGU6HWG6:+L<.@ MWFMS"&+=;JO1Z75*+M\IYL4.156U[$!M5U&51E59535 :BJ1L=I-++H|WNFV MAZU>M$!=S1H.6,QRU'#[H\V|D M>;%=-
RAJ"]G9=>=LD#OY>F]*F3M6MMKQ7): MM=9ZN3GJNSJ ;%RKPF6383@;^%R"^+IRZCL'WI9N.QKT.\-ZO^WT08OV^O5N MH]%H-%G+:39:O6V<8]R,@NS9S4Z%KJ
OX_D#\\,7.:.N-/]#R' 9'UW5.?-5M<=]-H]EY643Y_=IK6I-#O$P@?H?1FU8]2. M43LC-ABT.KU&G7=[K6[7[34ZHR'CO4X38D7005OH]-I0U%>WZ_5#3*8;O6/T MCM$[(S8"[P9TR:C1:
(TMDE;D>]=Q:D ME'}__@F>8,"'[_]$>$'*>><&,2<04/_G3PG603=],/P^B=_F')'+_M/B3_-_Z M7[E_XS]_1NSFA&'NU-YBZ7@%X+W#!13!L^5)QER?Q7BBOKU.@VS+NR\
M^,/+&4I%#CJ=T5R06QIA.G,(>YKVZ*7XO.>HRI#A0+#_-%(^1D8]'X>LPOA MJ2F($_ADY,!?G3"1@#PCQ;S[H;#G*G"G\>1>E@J4(FG.DI$"4%(5L2W.D:M ML=P&Y6U5LE;HX-
(\KOSJU;M'M_0;9\.%=%3;6)H\E>^,;@=OZK:%__=VW3.K MBEJ#T!\2P_1OTC/Y[Z\M^"\K/CLCD4>"[37T>Z3B 4Q:FK\/.#(I\P:1ZC= M_WQS^NNG\R\?
S[YG^#VLD*1]89&A4Z<2W9;H"W4OY2ZE ,E$OX]Z%+\;T#"9\Z,TF C'J.Y%"+_LF$M0L^XI44^X+}2(@ M'A:,;)>&\))0HD7P:7_Q,?B1?3I^I%A 1702+F[./S=]0-3 ,3DY#=QQ&)V<
MO$>]*;20P8'U?;26+ABZ7U[A!Z%,O)_>/D4_+\X?KQT]>G!"__M:;Z89KG**C&I+Y"7_S85.TH+,&6"BBBS&K5Y,[Y@>4&&LN7GO,@Y|L^],H>@ M?
BQ!L|%.T&/0).%%8.P0GX$7PQX"?(\G]?'IY^K?SSR"K=#:G^],U]>'B M^NR/Z^N++Y?6Z>4'^/^GG_YU?7%M??EH?;RX/+T\NSC]9(& ?]BX4<]F&'OGR]?SJ%+^XSMN4O%.1Q[.

ZSY*P?=8H*8SO-R,O=CZ MQXQ%([G^@W7%IV&46.!?P1M!BQW\@_K38+/(#(:]9^*C]+'SD]OR4-F7A"C MPWK/HN&)'X;?@//A|?)81
R,##$L%5C+F(,8LP&!|#5YSX>_M0Y+_GI^7=WS();GB(Q6ZN57RL9 ML\2*^#3B,0!JA;/(@E4B_#?_/H67$)_$],X:]ST^BFQ"3[5.?5_?(G7:XWI! M[M.1!3A,P@B9V\(IO!:+N,+I8HQ)
[").K>DLFH8QN5\'@55D)XZ&DKSK;M MLWL!J1>X_FS(;6LP*\+PB3%A>]-P/L>@HC9!4A!"X$7@'I* 8CS2(CX+4!+ MQ ,\37E$(4K@PHL)&&D\>.R.Q[@J%N%9O/?SW-`J'$ C!
XGX5XK.<4#3B&!|!-M0V!.[I,Q@+H +TUR*@3Q* ^1R_S/S8H]^*(B/U(;U^*V08OP=/13!KMP0PKV M7BU6M:UPBOR*41=\G*((%X]\^%O\4P$+ /&_N5O<\6@&P1Q@&Z(S6!K1$L3X
MKQ#0 %# $\!",S^!CQ+VG8LM#F<)0>*R*?H2XF=##U="-,%F7?GD3-+793% M#'@%S1:<"%9T'ZR1C\&D) .PQ)!#O";_MI%_61)Y*3) J0'/11Y0'S "CF4@ MT PO2K>B MPA@*ERV
]\VRAP)Y$BA'C2:-P3TQ9+Y0_<;AQP.&: O25KA;,$V (] M+TT($N^6=@%HF0$X,?(PCD*1'Q..!9)@L9G/0(8?+!%F+WK7;0AF+""PIR%X MCIXDKEQ , 25'#W84FB?N@YHTS
2]Y$LTT;_"$BRZ3R:^,EG MT,P^_N,,]"_[*>-^UP4/C@#!/4_2'X #,9M,YW<)=!"4_BG3/>DWVH^D17W ME5GPH)0S>_[<^^[#F3\%YOVX83-+3A!1RW]$#DBX+=D+R2' ,D%
M4=-3;U8,!/)9)#ZO6?_D@K<2[@T-FA4.?"FKP/X!\;8S^-@%+V4V';)Y)"&Y M\V).W+C0X-K6_9C36!$[D+H<00O /_<"D8LC;2&U$3 ;,;]4$O?P!C0+++I\F MN$3$I3T"Y@6SK'R&?
R+;SPAF$K8A0191W!T+9V2. _=%^#'T!6ANBC*TR! T.9=U=^1L.G^<1W,MX)UPVRJ!0 64.)"J21< M+9X-8J 2:EG-=<3GE/L(A0RZW;2|$O"<
MN0,Z_Y'E$78&."TU+$^&Y#$RIH3+D;.4C,+_PT64:<8U8J0.K$^;*H0"B^B9 MC*-P=BL>%XIBM N"EH,,7\#KUO| M7JVGOK-DH#>%-
T0G)'SB;,9DI3Q4X)L^$:B43S3@F@(XI|:T!J6@.;6V^F8A M8#7KRRQ* 9-/ 3-$0^L @AL(\I$7Q0G!:Q&\Y/H0MNY!XRM{!HSCP?M=%)=F M#9"'/VW6>C^@GQY/A ,/IST&!PDJB=8).I\
*6!LOWH8BDU#%2A.L@F-% MGGNP)V!2P<4!3 \CV$: 1E;6=F#'$^9&81HL8&0?8[P%/[3&#"SA@,,O1I2L M4W"X0 7K4'A2L#Z/FXH!1XY=H+N#?B>MP@XD@
,Y"D1IA^B|IB#N_&0;K]1 MK_4EE[=J((\RF,^TSI-I7.1-"1?E S*J9+#0+O7T@)+=&,F?O50LWT2_[)[M/OXWC&Y9 .PA@*V)=WCH^GWC#Z!PD"&GPB"EHV
=>^YED50T0!$T+'&A1(+ M$B!8$/D"I2NF(@_)'?S? (PO1.E"Y&0 !D 33%G#19609"STU{6B(PQSW(> MH#HI'SV3?AM(=(PA5;BIMXGW'=VMZ ZQ#Z15?!JC!QR1%_: SL-4[!4U+6:9
M'@(>848GYVF1(;X/I*N)A(&GK 'P'#KL%X$,_681;%@2@SB77%I^ZP6!C(15 M=HC3DNAS4Z)%SS%9%!=)F;SGEHSVQERCS-$@*&/N3RV6)!$E"\EB MHBM-[TCW5.::>E^M?
ZSG*.ZMP\F_65CCL"WZA!C0&Y5U>9PK3$Q1H8Z14\HU MB;(+0$?I#*"Y!Q^E6_ WM1KW=;;)<9_R2M)56G9^3+#E'D6]+9&K=%\6P"A M7]LWEP!P0_E,L0H^QI^*V2OR
,6IW*VD)6BJDD)KH#R6/<1-F" +K=B"\2AW)(%?;E]=L9[&Y7["U4LV.SH'6;R-B MO;3K1VZ1EG[MM/]U5K9)AH8UBQOO!8(ME^S-UK!08@P7\N%U_;YUF MCL4M(H_+NFK)6-
+)L:MNC4;]I%NC"/OBWHISRG@Z]"?5O9=W911Z.M9NT\AU M@A1Z-HH;RS5H+&CFR&W&]&YLOW>C1%:?GR&0)URM*Y&5VW!H]D\N$RDY7Q>U M'VGF-!0
4P;8\;F,+Y1F52*+3<$+8NY8>;;IJ3]&]}+4GXY1JW*(<-@6/ M;B]LD-,Q3\$Q]5P&#D.^D&%;U^$,=Z#)4]CC[W"D[6R'-MZ^]LBF[B^2P* MIYFGJA+R-,\1L:@=_A?]f=,.^>!?
+E*M54F)-?A#%W MO2]MEJV#*6R[VIS(6;E8&T5[(/-B,9BC&#M&6,##&;)*#7!3+KN>@6-#![N] M?[NI1M'9$F,1#V0$\%5,W(AT$@$WE\,)%V>6\'F1UH-U./"*X@G!@O*MDFW>
M_%&[KEE# (I%,KH#%&%X\?;'U7;_M$8=H<7%5T*=NJ.$?KI^$\^C?3M6::/= MT]MU5CDRO=]
U$WTDF_ZC9U'W_CX8/7R_N,EW49ES61E>OH&9<+Z+%S9\]9JZ/GD)>E&8P7\$;KR %T=UXP48+^"XO(M
M)B4>I]&3KR3+=UF\>B|+W+M"\P$G*'>N+0RN#*X,K@RN#*X,K@RNCAY7YRQJ MR4:U!C4\/_URFM7<3*=#'[YZKYH_=^:[Z^->U[@X:(<@E""X=%3L=H!7L'L2AO<0TQOFVP?
S]1V[TW4,\QT,\VT3A,VRUANG7>L=!&>5 M0?_VA\]!;IAO)>:KUPY#]97!;CCON&UNHPD>7Z=>+2H;H_M"N*]9K]NM3M]P MW\%PW^%8W3<-YX#MKG'Y#IOYG,:Q,]^.LI?
#K1N$;AM 8HGL4'N&.$AT[M:.+*S^VK5GK*)!A72C"VFW;]8\GHVRZ]!9D$.E&#Y-#WUT.O=6U&XT*556. M@0P5)G>[.!3?[>^F'-^3>2\G4]76]0^W*N%
OER%ZM0D)O^&'??.#TVS9]99I MFC[(]ZQ#[W.'[G5,S1!:OFU&_3 RV4=.UPJ L%G6ZC3M;MT,,:@ 72L PJ,++,WU3?CL0ER<-MA$TS7]6=Q4^O!\%H53;OV%36#]TQ'.T#?]I-VE
MTYL|N]TUY;2#?,\Z[5-UN|:RYQO0^Y|%,L:#=,N8QA"9XBFZ;3H^9!,.F$HS-IMUMF<))!>A: 1 VW*!7M|N-PYC/65[R<6=??O, *DS&/]D&N\LWM2M3":,BC]-U_KM/_L^+0]X8[@.01
MB7L!,U^K=AAJ;6WFVU'2<8N9Q:OQPW^MB^".Q\D$5HC-F?_M MG/G?D>8PPSP,':N-7T/'X\"OH>-QX-?0\3CP:^AX'@U=#P._!HZ+GKYCH+F
M'8P(^\R"V8BYR2SR@MMJ93I,KFJE7%7;L;O=PTA6'3E=*P#"AKMR^G;7.8Q! M.D=.UPJ L&'6.N#I8*:V8SC/<)+AO)4;)MI-N[V?NU*,/:T<")N^N],QZ\V& MX:W!$[8"(&R8M[JUPV
L8S+W#X)AO958;U<9Q6V.!:-&'#,3[&A& CAVLVOF M31CFV@9S.76[Y^PE6VV8:\\OW]0P@'[W:"ZTQ5YHWJ^BV'D*C%RIVZW&]4)XPPC'S!&:;6A;_5K-O.?]Y***-WM7PAPX&
[X,!^S^YV]W(NPW#@GE^^FB.R MF(?>.,U:)4*I)1Q4!O=^!CL;)EN3R>JU2EQ!;IC,V-)%ER@T>AV[O9^3V\:: M&AX4MVOVZG:KOY>Y*(8'C\;8-
OMESNXT9=@/J75_57]+?]:S>U1[7]AWE6"J]|>0U#*]ZO0 ^]7<(.^778 M+ G+U\EM|=^S./%&#MY%*\(_73[DD@>HA7WF'AW&5IK%M(=|&(//7 6E0.Z9C%P+]@!9?% MB34$P8
WL50ZX)'PWKH'.("!7);P%-=N&.&^Z),PQO>AJ&&# 7PTU 3)"P#. M":;7W0E\OLH7 M8'X2FAE=Y303|KR.G33?-+X[$%W[GX[M1X#5]DCA)5@&
(X259Y=#%*Y,.'H3/+&F>Q1DC^A/_,)Z8-5A9L")"/4+XWL M& T;JK\TJH]1%&WH_M+H;G3\"Z6ZT?$OCNJ'IN.W&%!L<4K-Y<.]Z@Q&_',UW'L;G,O@\0-\U4.A W;W,;AWDRY
MWGF4[43WFPKAK\-9,N;887X:>^S=5T8-^7L@T:[)"LN#6++O?WTM\LT^% M>ASO68/:3M-V^GLQK8;<>R#WFQVVFSQ*Z\H$DB^6'9K@6/>,LC {IZQ#[Y=
M;QMR'^1[UE'VSC$H^QT%,#LH3WYF7N#C:=2SL1>P:H6=)FVPVOU6=]-KBD 5 M(&L%0-AX<;NQP^Y@PUI5!F'3|<4CSW4>#=TK ,)F6:_9L/MUH]4J0-<*@+#Q
MRK33/PS%=N1TK0 (&S:8^QGH:HJ#"P+HOS- ILD/[!0ZM*>'!LB9AN]RM^R. M8_+#!_F>=?++#>]FZH>(QWXOEAF;7;M2-KC_(IZQ!E;=KC?W$!$;_UJD=!HM:-@K4[=;O8-:U6 KA4
8=.%P+UT MTH"X(+P^7P6A5-N_85-8/W3$0!],.GBW263VK;3-ZG@#WS/&M3NV.W.7OW_5Y:(9^%A;WE M'I_I --P$!#*6P#PX;IMX?
^]K5B6XCGI*).OOMUH5&3HX%.Y]&H9-(G_#_B\.Q!W[/4Y%[@79E^.SHV38%B_PNPGA7]:.K_&SR>"[M]]VVW6Q5Z)C(;]AN3NM^UNOT+Y_V,@0X7);>KZAATT;#
<@".CV|Q(@&_'? M!W[=;O3,XT%ZON=Q3-/"U^VV+,0$Y]O,R M[>,]+F.,"1O+\$S+X+3LYGX2HL8T& DY"_EQ[*9C)*0B.ZN8A!R[\U29:S3, M8>/G'3:N0/O]
[E+39=1^O;,=KW64Q6[VJGZ:Q;],I5C&V=>$$\,RE2R .?N9 M"U+M;(S42-VN=RO4^?;R-,CA\4S3[C0K-#O]Y%,Q8S.&Z=;H7$ZFXOR MY#_^!)^RC0<_5%[3BSX/H7?
J!6%OI6FW"]3F+'/9Q&JQ!U ?@U[7P386N]"$@ MPV=Q_,NK7Z^--?OS*;OFO$6??3N%_M*W:!88222Y$=3R:7^-R-AGP2"SR,V): M_9B"Q1&;>/[#C]9?;[P)CZU+?F!=A1,6_%4%D]Y_
<&]-+B\Y\@7B/)HPOQ\ MQ"D_>_4>S^7CF|GL9.'?0JPG0QP@R=L!)#_:#'_GCW$"[!"0(^[/XT@M(_#X MH]6:?K?]%/]+)}G7?T@3?_*S^D_66,)/]0*96OASG?Y?Z5UDZBN=FJ_>+=V8
M#L#<7G[C#_#*;V8!03&R3V'),2]M%4@GN"U'NT'H#X%*UCPW%*&FU+B8M+E_=I}$+(A\'E^'G]&=FC2,^^N75GV].?_UT_N7CV9?+F_/+
MF^M7[V]0.*UP9)W!@B*MP=Y+YK/FB)27U862]Q/AW[,X\48/F$89LK\X;6 MZ6CD^1Y+8!T6#*UKABM^(@:)844KG$6P6,35H#AK,(N]@,(;8H|\K" !(6KR'V@X=#R.E!RRE!3[6
M915%[]<(57?VO8TL? ^DQ?\N$2&P&)^9%_CXZ[.Q%S";^!@T M"/X_^'0X> M1P4F)U!KR,DJQ>/==QYL^HV=1]!8Z-N1:):].T\[C)+/CI0&PC?DSWX6_NPY
M^K,E+++S>TKDP;&=YLHI<+K!?FD\]L;=:,ZSOLL!L05CW,L)3L M[QN.8[?W,_)E,:A5FXAI>&L]WFHZ=L.IR$7RAK>.BK?>5.1TX2-L509Z5>SGM6/53)Q6R:CL(?O/-
M7R18PKN9(KZ;1Z=]N^%_$R84KE0-@P M;_7Z=E,_=RX:WJH<"!L.@??C$!@8>(%+\'<&R#0&U[#(;=:)N8!R#?LQ:] M6W,3,9<1'.1!UHIYJT/]JANQ'82\E..U?
@\C;N+=0_8;^W6[T3],\LF1T[4"M(&PXW*WW[7:[;GAK_X2M @;#G>K,E#6A+OD#IS/HG#*K;^P":Q_.I)6,!/\ M[C 8:K;M1M\4_R/>O0N].WFXV|F%9#
[[T$OQ6B==5M6@7N9OLM#&XA. YN MW]TP[WXOB>#*SE\WER@\LH\R^6KA79P5":6>.4F^4KQEV/\@V+_=LIWF7]XG M->S_XD#
<\04A3D4*]T=\00AYA5OP]Y:MXF#LY=#E,.D.3W<6MN=+ M%,.;5M9=K%;D4/D@H5KH.H!P]25!8_CKV"A;+6A>-6J-DVNC9 MW2I=[G8.9*@PN9L-N]OI&W(?
XGO6NG:M0]MXMG3(^)9U.UV'R,/"_]-V$ MA?OPO8"?]%O+G-Q0^GC"?!^O? -V>/OS.WC#>Q-;5P",C?BFI3;!8W=;>U'R M)D0Z/&BVQH;-IMWN5KB;P;!AE:#9&AONJ:GT.3Q8=4_I:
8*O=C H-&P>ZV| M3, U<> ^R-VUVW43]A_D>]:[:;TZM*ZZ,=MMV"\&YI@HW_BUSX[R&W9GAS<, MF?#JH"'97I3?M3O|BLR[-VQ8=6BV%^6W3)1?T2A_OS.47FP0T*C;W?VD7TW,
MMP|RMVS'J=#Q^6,@0X7)_<:ID&A7W9+M-L2OQI"@*GA[U8)F:IZGT[';I;V, M:#4AT.%!LSTV|-N-MJFW5Y;PU8)F>Y'X?CR38X[$CWZ(DSE;O;6SU4[=]K?,
MT6K#9EMF,P>]GSJ7XQ(:@"9_N?@YQ*F8@J M +T)0_*L6++<%P6YG+X'&^GQ4/:M4!58R_+\,__D4XRU7U#QVKCU!QS_-_=G / MXQY' YG;S)Y>)%Q^FUG':IE[\JI U@J
L%G.ZMKMYEYJ7(:S*@?"!F|@K$@W M@IF!<=+G8)!-C;L6G+>.JMMWL[^5* !/!I(:','NYGI*^H?9>3A7LY23G89JT M'82]>Q^08QS)33F2?;O9.HS+O(^_C8H< M:S+1KS8]R
2I.PQ_>IV|B(`)?_9 I;+Y#S|U5H/|\G'CDR.E- 1 V'.I2'.*DP;+81-FMU M[7K33.C;/YM5S1%9Q<782^YH+\/Z## _>?X%,V\+G2G=E;\>1"|2S\0:ZN_Z&+ - MY3YNU 6H?WE5?
T5_RUW00W+O9.I';..+Y#S]:?[WQ)F#C+_F]=15.6/#7W/5^ M3GV:4WD-0RMPD>??@0G;(K\-F25B^3FYK_Y|%B3=Z6$# M+&:Y8Q;< -//]Y('*^+_F7D1GX_&,,[(OC Y=X=, #SB
M]RP:QD#P9 Q_AK,(B#N%)B!FB1<&L,%HYB:SB-MS"+ A=8DC+@5L"@*[_T' M>(<[BRWX63(.8XXPRCF,($6AQ>!1YB;>'8=''IS//1S9%X,,@GDU@6P,6\QIL
MFUM_^7.OT:C;.1&VH|&_G)PN/U\C'GDR,E=]F-YDZA,>_M #(.D E\Q8@PE!;<*CB_,;\5N J!6?!)*P#"PL?P)WS|GQF+$G"+;R5BGLIG_M_J/MR+[&>:
I/643*,)RZ^L#92H[E)TJA>92TOKKU=>/7]DM_S7B|-LI_(_& M^8NXVP7\X.6?Q34NB3'%(C^CZEU#]?3F0I,@C",,5P_A@NEGK|XW(S%-]W/ M8R#?LX=X 19RLO_S.%++"#S^:+7
$:]35= 5I/26 MY&?UGRQU_F-XK?\9!:]*RVBSL8&KFPU MRL)*:YX;BM1|[LLSOILXDDZ[GRLSL6>2S07B=NN8U8$(-*G.#G 0= ?V;6

M,.*C7U{]^>;TUT_G7SZ>?;F\.,^\N09E3+8V"%EGL" JB)_?L?>2^:PY(N5E M=:'DEIN>CZ$/N@OU(NIXTJP,-.8U]&+0K3'J9 $]73$XYF?D {CS!TK{66C MQX)_SJ92Y\6DRDC#P)H#4&ZU>;">J&\>,9B//?ILN_@$CG[JN\2KGO*F'>QK M7DKF!.NIJQ<6(W"'W TCLN@_6J!X>(07/.?&'1$SURST.S3&0CY3SR@&@^]' M/O@>PG(G7C #+!P1>@$OB;R8A/C6;J-]?AE$R5]N@1?K&DYBX%(4*'O@$@ 7% M!]*UT?P/R&+[/@>C31[/A+E1"'L*PHGG@JC$,QI7K(L ?Q4 ;.+#1.7\%71QZ M7RK[PL7A(_@W003NB1^'UIB!O/'O4X"'!RYNSHNCV10?CA&;7>.>#6(W\]; "_M2:*D&>PAMU4EB_& 9=+!3>$D=;6@4L!>R#GB-T! <5%%P49 M\YOW9U%$6P%'#0?O3DFM@)ZQ&G7^C^09]6OU7\@ M'Y%T!6A"?D*?!W@3^ 1H,;80(>0 4,,N72D:M97P!J#)2>*H<+5B!SRT2%A!M>0Y"6& MN_-T1@*\;G1K/0ODR$>ZD?\K8%8[%[#@IBW; M=)S!@]B0$(.O' V?!K'R438GWV6F[M5[L/]?OIS-;?\FFGV$R-7Z"K&$-^36 M%0>A"GVP9.@1?]\\=&#Q2=#8\(Z1\$SEFQ/NCN'-X>T#87)7>/G\K\L/S0XX M%=O8JH+R(.(M)>R;"&C&H0!\,"@F8CZTS: UT!Z#9 ,+WP8>23%$,'XRMG>% M"97XV3P:"C((&$BHF ""41"_EB9*V2ON$L0LRA:$FAJCT&9V,-,+>' 0@U M,;KU@H24G& #'Y QA&D!SDKT!@1 A:=%6 !RP;7+]YK7W)7AL%/:CEJDM"']* M3MOCCN@C'M\.G;H+H55C-.A/4*N@^B' GR*VA+. 60I@,- LZ$=$P(B 2K2_ MI(B0R[P8?SM%_J2? A4/NJZ\I:8&*2MHGE-(12'"HX1;%&W[DC3ST/V8QV(.!&N&A-2,O(2*GG(%N"#$8 Z@GX6W$IB K->M#QO +; EY7FHK M:I]27FSK#% /;E84$V2YHAWX,'[>>PEG - ;)T+OU$@L"SWO8]0/$F2>8Y3C! M?Q7#@7E>L#;&*\74(66Z\N#HSJ3R.=$;C+S!C/RMS$TI01W0$=1-!+R8N4[X M,"P*)(FY;O6G*'2 KP?X\)2@&!%,RK5%KHL1BJ@.L*O #B#6Z7!'*(0)#<(S2 M PHBHH.8QQJOD,.CF&GB?2<22;Q+EWB.@V\A>;^)AX5.RPJX>)P'#B- W%,@ MM6AG/4L:^$JFQ))+Y<#?&XQ1WBQQO4L$L%(Y\0GI.>2V$& *(E2OI&?$ZR-&DFZ('Z#R[ODD:H M@!CZX"(8AJ#@/4T-3Y@' 92*20$8$08527;/,3M>$O_ED_;:KA>F[Z7FD(R5 MHOJ967U*DG,0/730"*%/[*2(_(_@"%I75'32HPT;5/P<4G)!IK9UR:@< MI&I84OL@4-')FD@W.\O;:]E\4H>P7V"] D]L5\&5:^]4R9:J;Q3%5#\?13$I M516'F[C;DUXN#C;+Z6,1#Y#DYI]3@I[EMR@)I3&KEHX:+O+EEBIBZ9V"H@R% M&U"F5RFJA'59'(>NQT3>(^.JM' 6@VA3,T,]'(8/0 S>Q3^&\+/(BO=68HW"HIB#)-1 MEH5;(IYZL.[#Z)OTH5V4I^}]C6M\07 W//+HR7)P-)WWP.V\IB:..:PI MJ1"H9JTQ[!'JFP3W%,,9JG*ML[E\3M">TV;* 1BJ@!C\BE!D(35>40R4N1T8 M0H,&F*%. "#'#\#E1;@3\RZ=\]*[XTYWG#4!3F.B%**74;QZOC5I{'FV(AT:M M51(A!#K3Y,,#W!W3? Z(E/S: [B&ER=.-9]BF5'=:WB;4P^N$1X:AY1V/5S 7@Z,J3!$E%9@L:,AA8/4 8FM=/]N-#YQ6&B L M0D N6'@T1%B> BU1;L\KUV\DF56:F!EF+EMYCLHILT#;JU2\CHS*AA,O\"A' MZLG*)MDDA5N=_46-+\7.(DS/9PX8,E@L!$!V)T@F4E;,@"[KY)34M*]\>4&] MH7VMXA7T8W*%@;7>5THR.6.TP,U>(V7E0LD96?.689-,)AY?< MH=@T'8JF0_'(.A2?;K]*AROE^LR49[ANBBJOM>(0Y"= 70V(4"4,6T\PB")% M6:9-%G'!/?)%Q,%T)8B_F\XB,*TQ+)\B9S M7+F4-OF"I6G(]U;H73Z6EM)L%#C, MLAMPT\[JTZ5F? @[+?/$P+0<5'TXIN0[QZ'Q&P:\O:[1443?XO(CUI\DD)G* MB90/! 5@32FHLM9Q(5;_SS==QB!,A59-($^68Z;T.?IQ6F,9P"#PL&GR%0]W M"Y.(&0,.(W" V3LJ7 A4&(6)[L ,,?PR<& <"KRFV.X2SN)"$8';P#3 MZR3\-L7:G_5,;LK7N=_/;2Y1G-$S"%D;LLHFJ9BY57-$:L;IUAL_:"%Q6D9/ M1/(_6.//)3W:FV*&7>AO1.RTP+/U,H"OI$-$UDGG]NQQPOY M_+0)1ND,/3>$ZB*SI5$X]H(YI,4]++EF,2>F@7VQ[Q7XX?_6E^PFJ7(*LN' MR_D7B:57!A0VI==_ JXH:F2*C5ZY&&DZKUI+LW6YAV[;L*6*"'\)9!=R"\^Q5 MZ*]Q<>:..;)YQR[V2? -5DY6:O>9;-U$&>IJCDB5N6F-YVEG M:A9NKGC8YB.LQO3#@.03@F'\$&M51) B<LO$ _>>?R^[)"U MU'E2-M+3U5LX0?A,4?D;!8%"W6|'7O0W+*OE(!=TZ^B&+C5;>1EH]VJ=[=S MLB$2[!"JYM(N<6#UE3M=!|,6KBP;H%*V>>HN<4$7#_Y?SJSK;UZ@V5RGK!>% M[&JW4VL_@A9YQ"ISQN96=K+5\Q# MJ*+]ZTX;MICI1L N-5+=1SAR!*)"+.9$M]S62R[IH8:3 ?-9(H:J%1H"(/, M?E$@]XQT WGZO:.8$^W/M?WLYZF*NVBH>9A'5,2NO ^@ ?*8X@TP1"GT2RZ MPJ#T_! 8PT9LQR"AV G+@@2^$XU4R9@%"U^HTR[=N3K*8>*8CBN[M*4UT4[(P>J&[N37[.\J/9::@P+12*E3T6JNZI\X)>?$Q%(-?:DE_HFD9-9N MH[?FS#DA<-9<;IGS?H,+4&_!SE6S^MM MHJH!'648<\I(-9#60.0,YOK&)'Y$9RDZDK<1FU#ORW)2Z8&+(EGR,.5Q77X6 M3F&#!HZ7BL!E"N ?A6:R>AT'2*$C)@@ASN&)V!&(DG-YK8O'#O*/N2^:5F[] M$!RME B? _N=_SRT$,9&>&$Y? ?K2YX7>$8K-8#'M:WSI'P$-1KA.L*BI #]% M_:1H$!F7+(RC]XD)%8!>##.'Q9/5#L0'^M%]/2%#:!]ZB6CC$;Y5FLD2(H@[MY3Z_(^^P2*YJ!7N/%T.V% ,^H0J3TX6O':>=;X!]HMH[!33KM?ZC29-Y[?NZ M",&D4_SA8BVLU>3TE$W=>5+*!J.KU[#%+"&85B4>5Z.O0=!V%_]P26,NFTNF M$B^SM)7 9^ /*H(KC77G0%'N-CFY.? &A"C*V>3SS45N%*G((SKY>IJL$^/[MTI0L-33(7K?I^"%&_04[" A. 5YXYG(8PDC'/'D2TRQ(=BL0T\29H]7,5 OHJ M5S<18BZ-H+3HLE<4DQ%A]$UX"FDSCU@^Y? K,M(L7RB,\8MJX2&_$F5$C2D@N M$;^B#0B"K6LW,YTCS]&!TLKK+)?%XW110*(8XABXJNT#E0W@%T1-N"YN& L) M+=15/ 2DV54(5B2<:VL< G^-O.](ZIT9(+&7!? L:Y06189\&G%,Z:1^4VX1 M41+,*B>QTEO**V5])8!8[6QTZ3G81MZ+4+L00[8 Y,07A1[:(_SD=:.>MR@9 M(N5O;>MU-WZ@I[";]KR(9:%.7K]_\UI&N81-@* MEC2E YVE+-#@M9/+QSU&DSRV"U.LTOW+NMU*2&_5ZH_AW,GQJYRC):X;S\-U M 2N+4+CIVOS%DN/)<:E.S)VCR20CIP1+=)^'I=I, M'X%_5U_>;4!'G1PUXJC9? D)&M.>&]6Q2^[G)8JR0!%1M(.&&0Z,;]"Z]% M%HBT0.5WK(F]5B--/%,3RA0]NC363!Y54F@P3-26[*^;E[C2_6U8)>?F5LV=R/O[#" (K1Z$]6=A MD=!OP0YKT? 92,C14^*JA^TTVZ>*FP4"XGT!I8DX9)GIY,B[O>4BQ+N3PW-9H@XXJN%>,LT& MGCAP"U:MLKF("[D:\A>//4)JQJ=1ZR>Q0!X#,I(ALT9V58ZD:9+I1\,B5(1 MN0W#(5E.#<=";(1\8FZE3 DMQOWAGES,-5@/-R&\UHIBZ4Q>G642YOG2[F.9,BIC0"02 ,1-YF1TN8AFORL13^40+GN_ M.$V(FZ#LQYBKN22JM5#D:=,(30==)-8DVK6-S_,\G/.2_E(>]P>OT(LI2X36 M!_E[Y(?WL?2 U&2:[-'I.EJ3 S 1?8%#$-LDW<(\FN5@4OB[5E7-WP!R^TK M\,\NY^]7J7[2-]]JOD.P[QRU 6W$((@N:,)[=@=_MJ#NDU]-/XWB%2%;VAJG-ZAF M75FA;&5+S7/$[T)?C# !6+T$SVW*5,P<)AXO(>5*&9C@S':=+\/I.8TE;0G% M#NS<2MV]M*^!;ZOI=\D)REG+SC9:7/-\]:9>Z[Q]G+%42KHW M^ABULZ]ISQOMIYU(VUB4YU-+_1E[^]0) (3[_(.RRP8"+ZYQ?=4A'(#A1_ MEA9/1%L+X%<8KF4/]$>E^/=K%-YYU+3_1EZ/A9;0*C&'$DI9E>6I5)*LS.B,4*ONZ<):'FY3+,4 MV82MXGM+6^VU_2]NLQ=5C6FC\2UIU? L\\80V+W^]@ENY^7\"Y=W";U^XSC@\[TM MON*S59:]-C"S=W8% ^>>"+#2G_B4E;D>_&4UBBA+0%)ZA[W_S8F 'T:AI MR_H7$,E; LBS6!0]F&M%LU72OI$L?9BV-IVA>0CNS& <1N G%%L2WA PLK9(L M2J2\25^&1_248&<^CCS3&K_G7Q5OVZW18KJ0\33'!D6]H(UR+16 MR:8@632WE4,IMZ,=Q<5CP&(4(X(=C\,H$=!D: \X'XI2:M9GJW*(UC2,Q0U% M:,Y1CI=0AO+]YEU01YWP3(IS=,R[MG M^$L]}M(2H%DAD!"=05G97A4U-,DA# .,9:,O8;4/$&^(3QU;^"?DB[QN-/7[MY401NZ-]5'3=!$;TN&O $:+\M!%I43%S@"I(*B!L FK7:_6Y6A8AX-'D@4!* MF2;$6JHX8(Q>%=ZE7$ZD)\G8-@SFVG=Z/FN0I[!V*F[9/_-&JSC*\W0!G]ES MU@Y\FI36KYN.UB-64&3-;E./CN@%TFKUNNP%X?DPT!58:M$$(T,Y..Y621 M!,@-6:D1,2L0B/,>C'@5K^,32VD_?5):C>[^3L!IN,NFXSZNJ0"+E8814T(M[#(-6HA12;BWILG20\(0]W6CGW%HKJ-K+.>TE*DFQ*]8 M P/(2\; (V+_'U=#G.!H%UQ#V"$>IOJE5?T5_3W%RKG\>_4ZFE IN0K5PHI/ MVK^G2D@?KK]^_ 2>-=4\M/2-%L;^"6&/1.*2 -/KG9%@H3S4[0OGEYEX+5.3O MIU^X@D/5G3N.#CKSU1Z2<$HMA_U.M__3D]=BLR0L7\MZ)'DUS^IS_8]4#Q97 M1% 7'V6B-/\$V0JHG)D_42$'3_,GR1?+\/,G^BB:H\>?X%.DU'O#5,?(5)F# MCDPSI_G0[,XPX1$_Q*#LY%@:4[%=>PXEO0>;.MNF9]:,.0IY[H&D!\C":O M&!8T+%C.@M1)DRHTY*[9]#9B0\H=2,?%R\:"]N.ZG<+)33+61AV1N8WFKYM@ M2;D? H!P.RC#A7@>BK+W27-]NR.;[=UM-]JH/@>7U^+!D#]&,Z@$P' MT%%U *T4+8G@\?0VXG3.A0JP2YOB)-3H>/*4 M8ICBDM8;U'5R*EOQ2SF5[:T(*97B'WD!CH;"*#Z /26S]*XU'U\HKQ,\E07? MM%YQV[JLG=8H_Y,_@YPBE=U2XANSGW- XEAN;RB5,\,#F?KQ$HK3_1"VG$M M,4QAZ<\MC,IMB^[3EM.O1+8,SUK>B<'F(I<]4PVZ=-2&#V-5O\]x>K9:8#Y> M]19D+TV!TQ((^;x).5Q90L?4]FO6KWA^7#/%_]6G5G4"R?;IZR\'KVPQQH*I M^50+8RIN&:L*8-J7+!L,CM]PBQL-5R6(%,VA?G/>;]Z?6Q\-QHBJ^ MCNPFC 2SDJF=-,-$9,'3[6=):A?T1)H@1/EN5.K&G=6*XWM),DCQ]V>S,-2LT>_I'DO;SI!4D+V^_M%DDO'+>6%A;H(YS1+LX;A7&B#D(5VAP:<^G!1S"8(B###9#Z1K9U.+B/K ITA M6_9CV;*/]*;[R=@R.0!+D<@>]YNK(4L?%A-?/I$R> 8Y MGK[4H$)X2R'3SF_C;7=+Y.>UTVEH9YU!;N8=\WQU8Z1>WY[;]DMZ4E)_"D>" MS?01R%E]' =&B&K%T//EY')U680\:*?- [(OW] D>^GEZ\ 83CZUY86Q5FA/W M=(_?!]5&4BS]@/ !CVD*E_AT=@O[E9RB2Z(6168RB34XJOME?A^I MJK1UA90LB%P'>Q<$&PMCO/0'>OU0-*_+FO)G!AQG=10GBPBGH7D,&;\ [COP8 M3^DCPXXA%,70@P87X;E-7% AP&JDBR(FFHZVID")MO_L0.A%X5:^ABG$FE_\+EZK+N50(ZYK1R':S91 *Y]\7$ M%.&..KR9&,%BFXJJJ.4SO"72HT.5JB\'I\V(@1@IFM(JI?5;> (_>F5URM)MI MTVY2@'!T[VSP;SF](8Q9+P;_62_-SN- VS[U@7GD86%&$.P*_#"->U5W8GXF M _8]0C""=X/!=UEPC!V]\G LX4;_QM96FP:C1YZNG!%"3?$1S\H0? XX8^[=LNB)IR'N') 2]H:L'H'#FDI;8R0"E]E#R8S M8-MT6Y?.Q J@"TH7*K=? 40;<-RWRZ)BCH]GC@*- K[HW9=LZYS,TC0^Y>,C&?2 MZ8F%2)"7:+&A1]-+ JH?H!M KBW^-D7 ,/1]#*AQ-&B2]4:X-#!;DRG*?8"; M" R=/IJ[GQF)(B^"E@6"7'LD-30,^0A-/CBT/*,)B!R.W5:C2E"I@NAZ]4F MM&G/(- >=2+HHU6*Y#2DO,J.2FK2)N$_&43B[>;S+%,0F1BORS!H\8;UEPP7=*J9G]3115(>F S>PA M+']+H6J FSL13O=*6JI*"";=))$WKW#%E1\.\/!."20Q7D0\BZ96:!Z>]*U MN-;153CXKR&93MGG=#Q>^/CND/YI*7!B??,*TW%W.=,VH(RM00QY3^+^Y M5G5>/AJ5OFXV\N?$A47D>(=:=(#,"M'6,&]\^_RL:IV,>A=I6I2OHAMQG#_+]_M#(5>:I!22#F-,"$*RSY1I9:D41343G_N+$HWTV4E>G7A^;$T M1TISU#0E#ABM6>???> 4XO+7G4) K!R5&@P0=FDRA]##-&Q"T],4"'7T-;+O M\]DR&.G?IQ,]X*=J9IJV<9H^D*N3Y@-T&ZF$&E8 M+QI+?2U=Y^>>+CZ)J-24^N(^^7R7;[ZG7_3+E[;>XPU%>16;PIL13/=M$9TV\M=BK%,FO"I884,PA10]:.&*SBJ!G.HK MST"(T9]IVRA-"O?!\(3].XSD*!?]KM)Q>KPE.^@D6@PX# [+L(,Z[PZREZO%! M/G#QNC5K&F*E$HU;[K9CI MFM7U]BN]}.//5A.!L*W2J0![7D(CPLG>)Z 7*X!,(/RC/5\$0$LDN2T*R7^5L0\ M*@*IL40XXVY&@6&0E37"-#,E'"-*BNG'\?2- B]]HD(#\I*M+ 2I"P8F+U4+Y MN9':U-,T+$\ 94RB:DK!>_*F_):1H VV|+[G%I&M;3$R+R<&VF"RX?1)- M&VJO3UI;A+QAP_Q5# 6.\$6@6]NU!+,$;6XRC'(%!<+V MI-$= [LDAJ ^1D5QO%[XA&#+,=W]&G'1%B,.X\IH\UZEH!9&D#0--]WS$*-^I MG-R>AN9TI&WDQ;@K;/5X;@IT.:3R32M:R8[IUELJ[3@8E4"19?Z1/< 6IJ^D'-^B+O=K$!S?Z#E$?9L/'(.BS2YSFH M[A_R]]7(%F:V8!0WQO)VD_;2#*WE?F]R^$,X@*A;'I#3&YA^G+;@A 1-M/TU$[FNJ4_WXHCN(E]'J0=A"&WR1"Y\[O9G,.905&S$,E M(X,#444,D)TD%Y7M1!Y:R0V9]>6,69WR-))RG(WR=%JG=3_FE),8X9!H7HH;.M3XO1D2\7C[3$7CO}XR(^S+$R<985IKW3N!HV(;E\2&7P]>Y2)PQ]E5O;]_9R M##*RTK /P+A+)#/]URMF&)15OWUB*DG>_V7[WWC M)*DLH+?* fV/])5ZL=125;!Y"N)%6T5^$Z1+0M'R"!6BP/Q/@_9D:!KI=-ZH8I5E6T!1THP#M<"JY%C:IEE. MZ^)OX^((%UP&/G)J96YSX3S(L_Z:,,E3 :-97J5$M^/Q:R)+JFZ:<)MG5.? 6JGX^E%\B*" MUK&%06&Z0E5?26FIH#K%3 [%2S_%/,8R$"24GJBQ*@LI=5Z@1LVR."1C1K?7 M9=Q'8R'H\J80N\XQ)M-Y%B!N_3ZI=*YW{QJ,JOL BZ3 ACY,EA(/+ G]8< M9&6GI. <%K&12.&{)HZW:.LFL7/>$$K;>NE52T^0F.U.B!?M(ZJY0^&4;2OQ4%[G MV?/AJ;=]Q8!+9V6I8+*9KO_JGJW2;O*C^=&M<\I<]OGXP.&\7&UE1(.'H MJOXMK@.HH3MN56U)- ;0]U+PINZA.'((IY0)^)N.%;"%+,YF\CV,(M!$_CU.=?*K#B90(I H[@4H%M72:PRP[) M^:$7%B=#?!2;,=GW,WU=-YK6SV?($CU[4+ M^4&-J[OQ[^9C)6!S%P3,V9.BJY1:E@9:EAX>,,? T%6I,NJ1LH?^M*CWI!0G(_M"%Y,Q]VD$ZLE(;;O?=%]"&(85C%]O1TQ:\[[" 6 MB>@@C&4Y^%XE-FF)@:KNB;$ZV B+6Y.0B_-IHL=3A12]T"B\%>4N;]K3^)T_MY,(Y..5!095&? W0*72-9/A(FF>>QF49S_%;WGLL^X@VIC^D9?72I'VO:2. M1S1%>D3.,IB7:IR#[4OG)):SM,C+24^B4@N7N"I:.A);Y1&$SEETBR]%CS/ M(S-.U!OO3;IKJZ..UTOO3 ;S"SJWLW"%U,Z1M%5+,/*2F,fLICS('(K7M*IC$ M*-^!;C#3NVNY1,6'B_*_\=$11D:/4$8_DZDY$7R62WKM:SS*2VIHZ)F&+M/0 M<; -'?L^Q_AE23J$;/_BV]'$4(48_@!DC&? JG10!49#=Q5-0D?(\PQA;P]-\ MMG(2L#R4SS2K>R[3UXAY'!F5>X7RTR0<Z-BP[_I%$S0% MI5477:,6-/2HG[2I/U><3@=52)^-*B5O6:B#U2+M.YY MVCY<%AF*!'$FYZQF8: (\L#07*DT*:FR]-; MLKQ5*%9*]F!2QV+'1/PSBFYHHT&Y8K'%+J&>.#F/[.>JGTB^BCDNLGE]QS MF8Z1*5]N21UOU*XTB<3)AP'V_!)DXN;BI2B2LZ'5X'Z]>JK2'/A168QD M/UHG58BFSRE<4?DYC@"% 07+011 M1C!6\&%/RQI/?D"HAK>G69'TU&C:M)R-JLD=T_XH:MAT#"A,#]&*DO8==E[D M3E;IG/!&.QJ9*=V\3E:G]/-WJ_'ODL+TS%O: VPBW;$&O- ;PCPY"ISA6JZL@ IM_V(PWI!*$XZ9B"IF2!7G9IZ#/-4 -,> ?YJ2 W M,=@\(6L^G0W 1\(6#)R .;1?!?0,$I6N")EIN'SN!$=A%>U7HN22JD4[M/R))!- U9<3WKV(_G@^J:MO_3^4RC2K;*VO;31%8<_LA*ON(J'&5&%_3_B3L< MY%DRE3] 3;%P.OLC=8@A2OTPHEE"F309DY$6JE-HB6"S.C8"X^ F=MY6U.GSPCLDAKU.68(*F M>:!S$LI:67H(%U,(?!#)UB4OTH[\ 0^B(D$?\5^@/;*:M*XYAJPSV?).W>S^ MC3$51D)^FU4Y%/NP]&Q@ VC7H1L=;6N_Y!A;]&0'82- MYK8$#YK[-7=<7\@NJ#94"BCDZ5D. <+*^9696X7CC*>"O>..'F$CU363]Y%^? M;=_YB2WIF!O9G8$4):X*(71%1Q3PCT#ZN>?4&KDFO#UB2)'I7RX?$KC%OE6V78"WT]"O9LF@P0KU^).F_12 M&#QQB#5=)M*2R[A]) M;E^V]17'<)R.1]!HE?U!!LX [(!N%%NMI.JNNJE1-0C_@981 M\@F;])!UC M)V?6B:$0U.,8/XNORM3>91B<_.WT]*N5Y8L_BPZI33?^8\L:#B0X2=T"E0Q6 M[E\LBI\$3V8U9,>?*IQ. $EQZOO*YQKURQFS$XPG"SP06U3K0),*%T?;B#+7P M.D^2\$1FF#6LIL!Q;ED:16S,\I..0NB//*KTZY7QOXMK@=:5%I03GGC,0>2.NOPFJK_KJ_&8':4MSOV7W=U)? 9=ZRRQ+5 NF:,Z;^UT1 MN%11(6?<_ 0:@W<|FOEB +[TV^SNF(=1,^%))!U1?V(ARFY<$Z1MJ:M[OQ)#<)Q>D##GCNDD_O^!:.0C3W.0]^G/(7L0>.IQ7^>EK)C>2/<+:;#4(0U M4>=#%8_@#-#_.GB3NOA8AGN4TWI"W^)C3?C-\JT0;OL49?QAWG"M).Q7,Y/2; M+3I!&XK&JC2\?@!10<,C)$Z,%;V7?VME;J4-S(DUZ M"(^I## IQC%3IW!5.'F>17OR4- ($\)QO6<^+%OT#+733^)>0!01 MG.2,495'0AUH"Y3&)>4&] MH7VMXA7T8W*%@;7>5THR.6.TP,U>(V7E0LD96?.689-,)AY?< MH=@T'8JF0_'(.A2?;K]*AROE^LR49[ANBBJOM>(0Y"= 70V(4"4,6T\PB")% M6:9-%G'!/?)%Q,%T)8B_F\XB,*TQ+)\B9S M7+F4-OF"I6G(]U;H73Z6EM)L%#C, MLAMPT\[JTZ5F? @[+?/$P+0<5'TXIN0[QZ'Q&P:\O:[1443?XO(CUI\DD)G* MB90/! 5@32FHLM9Q(5;_SS==QB!,A59-($^68Z;T.?IQ6F,9P"#PL&GR%0]W M"Y.(&0,.(W" V3LJ7 A4&(6)[L ,,?PR<& <"KRFV.X2SN)"$8';P#3 MZR3\-L7:G_5,;LK7N=_/;2Y1G-$S"%D;LLHFJ9BY57-$:L;IUAL_:"%Q6D9/ M1/(_6.//)3W:FV*&7>AO1.RTP+/U,H"OI$-$UDGG]NQQPOY M_+0)1ND,/3>$ZB*SI5$X]H(YI,4]++EF,2>F@7VQ[Q7XX?_6E^PFJ7(*LN' MR_D7B:57!A0VI==_ JXH:F2*C5ZY&&DZKUI+LW6YAV[;L*6*"'\)9!=R"\^Q5 MZ*]Q<>:..;)YQR[V2? -5DY6:O>9;-U$&>IJCDB5N6F-YVEG M:A9NKGC8YB.LQO3#@.03@F'\$&M51) B<LO$ _>>?R^[)"U MU'E2-M+3U5LX0?A,4?D;!8%"W6|'7O0W+*OE(!=TZ^B&+C5;>1EH]VJ=[=S MLB$2[!"JYM(N<6#UE3M=!|,6KBP;H%*V>>HN<4$7#_Y?SJSK;UZ@V5RGK!>% M[&JW4VL_@A9YQ"ISQN96=K+5\Q# MJ*+]ZTX;MICI1L N-5+=1SAR!*)"+.9$M]S62R[IH8:3 ?-9(H:J%1H"(/, M?E$@]XQT WGZO:.8$^W/M?WLYZF*NVBH>9A'5,2NO ^@ ?*8X@TP1"GT2RZ MPJ#T_! 8PT9LQR"AV G+@@2^$XU4R9@%"U^HTR[=N3K*8>*8CBN[M*4UT4[(P>J&[N37[.\J/9::@P+12*E3T6JNZI\X)>?$Q%(-?:DE_HFD9-9N MH[?FS#DA<-9<;IGS?H,+4&_!SE6S^MM MHJH!'648<\I(-9#60.0,YOK&)'Y$9RDZDK<1FU#ORW)2Z8&+(EGR,.5Q77X6 M3F&#!HZ7BL!E"N ?A6:R>AT'2*$C)@@ASN&)V!&(DG-YK8O'#O*/N2^:5F[] M$!RME B? _N=_SRT$,9&>&$Y? ?K2YX7>$8K-8#'M:WSI'P$-1KA.L*BI #]% M_:1H$!F7+(RC]XD)%8!>##.'Q9/5#L0'^M%]/2%#:!]ZB6CC$;Y5FLD2(H@[MY3Z_(^^P2*YJ!7N/%T.V% ,^H0J3TX6O':>=;X!]HMH[!33KM?ZC29-Y[?NZ M",&D4_SA8BVLU>3TE$W=>5+*!J.KU[#%+"&85B4>5Z.O0=!V%_]P26,NFTNF M$B^SM)7 9^ /*H(KC77G0%'N-CFY.? &A"C*V>3SS45N%*G((SKY>IJL$^/[MTI0L-33(7K?I^"%&_04[" A. 5YXYG(8PDC'/'D2TRQ(=BL0T\29H]7,5 OHJ M5S<18BZ-H+3HLE<4DQ%A]$UX"FDSCU@^Y? K,M(L7RB,\8MJX2&_$F5$C2D@N M$;^B#0B"K6LW,YTCS]&!TLKK+)?%XW110*(8XABXJNT#E0W@%T1-N"YN& L) M+=15/ 2DV54(5B2<:VL< G^-O.](ZIT9(+&7!? L:Y06189\&G%,Z:1^4VX1 M41+,*B>QTEO**V5])8!8[6QTZ3G81MZ+4+L00[8 Y,07A1[:(_SD=:.>MR@9 M(N5O;>MU-WZ@I[";]KR(9:%.7K]_\UI&N81-@* MEC2E YVE+-#@M9/+QSU&DSRV"U.LTOW+NMU*2&_5ZH_AW,GQJYRC):X;S\-U M 2N+4+CIVOS%DN/)<:E.S)VCR20CIP1+=)^'I=I, M'X%_5U_>;4!'G1PUXJC9? D)&M.>&]6Q2^[G)8JR0!%1M(.&&0Z,;]"Z]% M%HBT0.5WK(F]5B--/%,3RA0]NC363!Y54F@P3-26[*^;E[C2_6U8)>?F5LV=R/O[#" (K1Z$]6=A MD=!OP0YKT? 92,C14^*JA^TTVZ>*FP4"XGT!I8DX9)GIY,B[O>4BQ+N3PW-9H@XXJN%>,LT& MGCAP"U:MLKF("[D:\A>//4)JQJ=1ZR>Q0!X#,I(ALT9V58ZD:9+I1\,B5(1 MN0W#(5E.#<=";(1\8FZE3 DMQOWAGES,-5@/-R&\UHIBZ4Q>G642YOG2[F.9,BIC0"02 ,1-YF1TN8AFORL13^40+GN_ M.$V(FZ#LQYBKN22JM5#D:=,(30==)-8DVK6-S_,\G/.2_E(>]P>OT(LI2X36 M!_E[Y(?WL?2 U&2:[-'I.EJ3 S 1?8%#$-LDW<(\FN5@4OB[5E7-WP!R^TK M\,\NY^]7J7[2-]]JOD.P[QRU 6W$((@N:,)[=@=_MJ#NDU]-/XWB%2%;VAJG-ZAF M75FA;&5+S7/$[T)?C# !6+T$SVW*5,P<)AXO(>5*&9C@S':=+\/I.8TE;0G% M#NS<2MV]M*^!;ZOI=\D)REG+SC9:7/-\]:9>Z[Q]G+%42KHW M^ABULZ]ISQOMIYU(VUB4YU-+_1E[^]0) (3[_(.RRP8"+ZYQ?=4A'(#A1_ MEA9/1%L+X%<8KF4/]$>E^/=K%-YYU+3_1EZ/A9;0*C&'$DI9E>6I5)*LS.B,4*ONZ<):'FY3+,4 MV82MXGM+6^VU_2]NLQ=5C6FC\2UIU? L\\80V+W^]@ENY^7\"Y=W";U^XSC@\[TM MON*S59:]-C"S=W8% ^>>"+#2G_B4E;D>_&4UBBA+0%)ZA[W_S8F 'T:AI MR_H7$,E; LBS6!0]F&M%LU72OI$L?9BV-IVA>0CNS& <1N G%%L2WA PLK9(L M2J2\25^&1_248&<^CCS3&K_G7Q5OVZW18KJ0\33'!D6]H(UR+16 MR:8@632WE4,IMZ,=Q<5CP&(4(X(=C\,H$=!D: \X'XI2:M9GJW*(UC2,Q0U% M:,Y1CI=0AO+]YEU01YWP3(IS=,R[MG M^$L]}M(2H%DAD!"=05G97A4U-,DA# .,9:,O8;4/$&^(3QU;^"?DB[QN-/7[MY401NZ-]5'3=!$;TN&O $:+\M!%I43%S@"I(*B!L FK7:_6Y6A8AX-'D@4!* MF2;$6JHX8(Q>%=ZE7$ZD)\G8-@SFVG=Z/FN0I[!V*F[9/_-&JSC*\W0!G]ES MU@Y\FI36KYN.UB-64&3-;E./CN@%TFKUNNP%X?DPT!58:M$$(T,Y..Y621 M!,@-6:D1,2L0B/,>C'@5K^,32VD_?5):C>[^3L!IN,NFXSZNJ0"+E8814T(M[#(-6HA12;BWILG20\(0]W6CGW%HKJ-K+.>TE*DFQ*]8 M P/(2\; (V+_'U=#G.!H%UQ#V"$>IOJE5?T5_3W%RKG\>_4ZFE IN0K5PHI/ MVK^G2D@?KK]^_ 2>-=4\M/2-%L;^"6&/1.*2 -/KG9%@H3S4[0OGEYEX+5.3O MIU^X@D/5G3N.#CKSU1Z2<$HMA_U.M__3D]=BLR0L7\MZ)'DUS^IS_8]4#Q97 M1% 7'V6B-/\$V0JHG)D_42$'3_,GR1?+\/,G^BB:H\>?X%.DU'O#5,?(5)F# MCDPSI_G0[,XPX1$_Q*#LY%@:4[%=>PXEO0>;.MNF9]:,.0IY[H&D!\C":O M&!8T+%C.@M1)DRHTY*[9]#9B0\H=2,?%R\:"]N.ZG<+)33+61AV1N8WFKYM@ M2;D? H!P.RC#A7@>BK+W27-]NR.;[=UM-]JH/@>7U^+!D#]&,Z@$P' MT%%U *T4+8G@\?0VXG3.A0JP2YOB)-3H>/*4 M8ICBDM8;U'5R*EOQ2SF5[:T(*97B'WD!CH;"*#Z /26S]*XU'U\HKQ,\E07? MM%YQV[JLG=8H_Y,_@YPBE=U2XANSGW- XEAN;RB5,\,#F?KQ$HK3_1"VG$M M,4QAZ<\MC,IMB^[3EM.O1+8,SUK>B<'F(I<]4PVZ=-2&#V-5O\]x>K9:8#Y> M]19D+TV!TQ((^;x).5Q90L?4]FO6KWA^7#/%_]6G5G4"R?;IZR\'KVPQQH*I M^50+8RIN&:L*8-J7+!L,CM]PBQL-5R6(%,VA?G/>;]Z?6Q\-QHBJ^ MCNPFC 2SDJF=-,-$9,'3[6=):A?T1)H@1/EN5.K&G=6*XWM),DCQ]V>S,-2LT>_I'DO;SI!4D+V^_M%DDO'+>6%A;H(YS1+LX;A7&B#D(5VAP:<^G!1S"8(B###9#Z1K9U.+B/K ITA M6_9CV;*/]*;[R=@R.0!+D<@>]YNK(4L?%A-?/I$R> 8Y MGK[4H$)X2R'3SF_C;7=+Y.>UTVEH9YU!;N8=\WQU8Z1>WY[;]DMZ4E)_"D>" MS?01R%E]' =&B&K%T//EY')U680\:*?- [(OW] D>^GEZ\ 83CZUY86Q5FA/W M=(_?!]5&4BS]@/ !CVD*E_AT=@O[E9RB2Z(6168RB34XJOME?A^I MJK1UA90LB%P'>Q<$&PMCO/0'>OU0-*_+FO)G!AQG=10GBPBGH7D,&;\ [COP8 M3^DCPXXA%,70@P87X;E-7% AP&JDBR(FFHZVID")MO_L0.A%X5:^ABG$FE_\+EZK+N50(ZYK1R':S91 *Y]\7$ M%.&..KR9&,%BFXJJJ.4SO"72HT.5JB\'I\V(@1@IFM(JI?5;> (_>F5URM)MI MTVY2@'!T[VSP;SF](8Q9+P;_62_-SN- VS[U@7GD86%&$.P*_#"->U5W8GXF M _8]0C""=X/!=UEPC!V]\G LX4;_QM96FP:C1YZNG!%"3?$1S\H0? XX8^[=LNB)IR'N') 2]H:L'H'#FDI;8R0"E]E#R8S M8-MT6Y?.Q J@"TH7*K=? 40;<-RWRZ)BCH]GC@*- K[HW9=LZYS,TC0^Y>,C&?2 MZ8F%2)"7:+&A1]-+ JH?H!M KBW^-D7 ,/1]#*AQ-&B2]4:X-#!;DRG*?8"; M" R=/IJ[GQF)(B^"E@6"7'LD-30,^0A-/CBT/*,)B!R.W5:C2E"I@NAZ]4F MM&G/(- >=2+HHU6*Y#2DO,J.2FK2)N$_&43B[>;S+%,0F1BORS!H\8;UEPP7=*J9G]3115(>F S>PA M+']+H6J FSL13O=*6JI*"";=))$WKW#%E1\.\/!."20Q7D0\

S-#4W.5]E>#,Q+3$N:'1M[5K[;]LX$O[|@/L?>"YV-P'L M1 _JE1?0I@[60)'N);G#_DJ1E,V++&I)R8[WK[\A);]B>YMTV]0I&C2-Q,?, M<#0?OQE*9Z-JG%_\\Q\(G8TX8?8*KBM1Y?
SB[+CYVS,^J]=#'P3EA>8,5?($ MO5.2,"78D*,K49"""I*C6YG7E9'%[J(/'RZ;J?;GO:3UF!<5HHJ3"D346A3# M52&_W7S,1,Z1AX^2(_G=[K-0LY;E=R
MEDHV0^F0RER]\\Z;S/YTD*YF.3_O9+*H>AD9BWQV@GZY$V.NT36?HALY)L4O MI\CV;_$G/T&N4U:GJ.(/58_D8EB$09ZVXL.LJ+,..^#0BJN%62-NUGB"YNN^;*V*;QM7]X-
/EXCW_'09?_F M;G UN'QK6SY>HI[$B*6"\:CS7):& E?..T['W)6%$:B_8 M>>=/2AV'T2CA-& XPTX2H%' Y]&&?/##&*-YD3K\\[IV[^N/@A=W1>G9GX^ $ M]6#5R-
PX/ST9%LW/"IYAA>IB]=ZTL+E-(3P:=F_QL)C?ZHB8*8S&?07DI5(5F@*ZG& MX)G>OY',T'6-;N]%@?HF=$LE-(=M<5#0H]/UAST/@$?+(@0:UQ7G0;)[?UX@D
MQP\BYB2,8H_@U$UCDO@!QQYC3A8&_G<:2=Y+1M([8O@3(F4\0_>%G.8%9D:VA@8 RIS2[6@ P8\7@="5"A@"CI"NS7]+@5.N>"O5K&@L= [T;)A_*]H1K%B7G%]+C24EV"H9K!N\
M#%Y*9ZM^5?10I&$L2S$F:>IB[/OO-_"C&?O!]@L;?"!PE"U2SV74 M=0$\RZU4J_*#+8G(G)3N&:YC4#F1#]*R'6!9@(LZ&7$)@&9 9\>;Y$41NO M^[%J
"H31&4?C*AS&""S3=A(B&^K7UL#*=$CE.5RJEN@P>0AQ(C[1 A~2839%GX9.U^1PE-3ZZ5-,[I1RB/I64Y.-R5]! "", M&=*6EV 4+ZP<4XPN&6V5%17/B851)3SLUJ1M&FA93&H.%E9
HV9228SCZYP8-H9U6JN6 M&2+,.;!+-U;P9KE)N!@(_PGS.]I4/21QD(6=QXN(()\O/0Y\G41P'7A8E:>#^ MP.T6W*;?#K=/Y\-^#Z=N9Z,8D#^1#"#1:)E88,.8J56IA;,1"T@EB@V1P\
M7)!4Y**:F91SFQUF<[% LQAJ]H6UH2O%G&GV"#,$:MH&KK"7B!+8>5\!F^&(!A[STCCS,,. 62AB7>+Y MB>N'3N+_ .P6P-*7!&Q_0O++:DH\)7IYE4*6)"82=WE)<+=+C)
[!K<[N]WK+X MA(E A~]2WK@&%$6K"0%$[6K"0%$;>FJ,T^?5"'TGFY;/<@WK@&##PUVO84 M8AIQ'>]2+2AN,TP3C#*'<=1&#+1Q)PD+'GM%;,,.LCU;
MH?8,)C3Y[;2T5B:T5W*_+5+'4E?0;EX.@2P-JYN?RJ.#'5,R &TUVL3MB8.2)ZD4H;=K.HY\SE =9!+4?/4"[N>=Z>NSX:W_W: M/MMG8,$8^W!H,[&.0/%82:7G&>BZKB_"]X/)60Y)[^
M)L!@*_4 $ @LJ0TMPU!3Y,[W$?Y'+6]=L^H"VH/9 _W]8S'Y:%#'8X##(DG M]9TX3*%@|$.2T=0/XM?^2NX[..-YFT-1! ,'%@,N<&IKS1RHX0*%-'Q=G+5-. M[DT^V!1)-B.T]9Y[<3=_-_
L@+6G(,TA[A:N(0PF:KZ@FNU VX;.MDH$&8 H *:Z35*[2 0&]S|I+/!0!2G/DNYPF-/.Q&<>H%$:9.),D
MP91D/X#UK0}AWD)>F2E@@2Z$.;=D)E7S&KE%5+?)PD0QD?F$FU2L(,/V];AJ M^8^/RUS../1.1{)A/!+*&5\#7%TEX.(L9,1UL1NRE- P M]1W&?,P\AZ5?
*+H;M>8;M9R4&L:,K[YRX'O^3[LB=WM% V%T@J[A@8Y3>*91 MUWY4^*3'N%5]M$/]W"&IK"HYAH'E [*GY4@-TP.GB\R_PUU6'NOCS6_+/MO(MP-GIHY_?
N*%S^]F(_=N/8H>:9WETAZM^N.E);KH<'9ZA_@.GM3FB0A^:,NN#; M.>LO=T&T3F2K5]Y=+:T:U!VOJY6=\@NM!LT]PE\M:7C6_9\?FJ^8+-<|%^NOU_ M4$L#!!0 (#JB9UG8Q*U2!
D +4M 5-968R,# S-#4W.5]E>#,Q M+3(N:'1M[5IK;]LX%OV^P/X'KHN920$[T?N11X$T33!>!.E,FP_[!8JD;&YD MT4-*=CR_?BXI^9%8GB9-DW87,8I&XO/RZAR>>RD=CZM)\>Z?
_R#D>,R!V2N\ MKD15\'?'!\W?MO!?@P&Y%)27FC-2R4/R7DE@2K 1)Q>BA)(**,AG6=25D*7N MD\O+LZ:K_7V0M}[PLB)4<:APB%J+F]R^^L172T*?M++ M95D-
*DAXZLN%J9,^9F;8N2#>Y7;5K$#'E$)]!&HAP8(P\U)5<%;EFDJ8LDXIQ'N4 M)6^-OV-^<[,T<',B.TSKHGEK>"8+AJ,<_^?7X?OA-?'=?>_XX/Y@[XXSM2[8 MJNZ;:
[FHKLD^GY[=#S[>$=_QR-GYI^OAQ?#LU)9\O"!GOP[/+\C%\.KTZFQX M>HE%6'O^Z9L8]=[.5R)?H G#/ODW&.Q\V"278\0.]R96I)-8;J\''S59 A M
R@O"CT%B@0YZ3D]>S\%QI;W7POAN6#5V-PX/ST$SX06H/5)!\/GWRXNA:ZN MC7$](MA)!\\X#>,TA02\-_I#Q;A"\6[SWI2P MY8*6]B7&V)GQ(H5B:6,EI^AO=Q^W)?;%
{1]$=PU!NI_CW0';!S4D8YAQHOA, M\+G9I<9"DS]4(C(8H'E4ZD](DMR(=4$W3KXGQY#/N(9*%&(_2'*!HZ;,,]/ MG@M)WDLBZ3T8U42D3!;DH3S@-J-D1M M3!B$IU>2A1(=#8@?
J!=<\7807,!]Q R$;I M439Z/Q?5&%>LIYQ:B\U$4[15,EPW>AF]E"TV_?)*FB[21$%.LR#D3N0Z0];VID:A,F(']ID5=8 ,DCD0XV^FT MM8>"'1,\D',]Y)7B(WR:"G B,(76[FW2H-
G]#7KHI75;YK\RI(LA>0K J,=! M$$' Y[&;A8&"4#@QKX3A,_%D. E&7)]!TX_OTD\-S[2+0?,,-3LNC+/,7-3 M>_]MQ>20@.(6U8A281XH@HUP,1ZNT&/3PS2;H H9)3+W3&A:2%UC/Z-
/2A8- MO*=*4LZP6),]1#/C2(\&H>>W= PE)F:GN--_]@MLX?HP<,,]WECAAJRY:VZ% M"9?*AE9F?&+D8,VV;8(TZ#?&/7CF_[,.SB+8N\@(<^A[?9]^/M%P1HK3],!'UP
MSX>S&)D_$\$08S(0P&9*$2U,"%GU[2 :-,NK[0>X_/8!]'L+2ER3L M^0R*VKY-,,#E>8Y9FI@A[*1'MK4*CQ^@KLUM=[YE^8D=41EUD^9ELJYV6_ 0
M_8=5:VYRV+S[7*2+LVNSLF6Z;/<@WK@PRL[U2K'M'#"'T(\]E21H'$#A) M[- \OUS!2[V8NMX/2C'VHIK8H'>;!>9XLLVS;$TGU1ZAA"8^E936RF!(;,K
M&'4B=87EYM40CJ5Q=;*WHTN.I$5)NM>Z-9PB<^S)JCET+>N576^[*(=F MCD&O0FFC;I;UG-DXP#JHU>@%*<0-+]ISUWOM^T_VV2NQ=[Z=8C%-_#2(DI0& M0<0AR#SP')9E
!CRTNNV?4),4GM&!?SWBZZ!-&4>IG;IA @ASRO8PEF9MXE&<1@:=G M/Z@NON@9SVF!21$V%$@N+!)DFQ$:,|.^^)N M^,+@401K3T&>0!P.K0&&'35?2Y#L!|..$1MQS'\!H%LJ-
TQ^46"IZ"'.*<66N M4!;Z"'-NQ4PJ^V)\R:A^$X6)A6 FC]O6X:O6/3Z%?'"LG8]EHWAP MAZ (KV2N.[_>$!O/NSZ=IAOQC.?GA4PU=AF>?4@.EC@4_-^P'?R$.4DR&D$ M,>5)
JX3QLSWGP9\S_]I%W*[,OJ$T2&YP@&#'F/G]/&.Z9=^ MRV15R0DVG-X2>WQ.U"C;<_K$_'N]R\H#?7#_R[*O-C%T=GKHYS=NY!Q]":]/ M?A [IGF4/WU8;6_;-A#^/F#_X::@;0+8CB2_
MOR2 XRBH@<#,+&?H/E(B97.1296BDKB_?D?)2IS4QI*T6(MA@@&3=>)SQ[N' M=[0'2[V*3W_]+6"P9(3F(QQKKF-V.C@NOC?"WZI5N.0A$RFCH&4/SI0D5'&Z
M8'#!!1$A)S'X.LXTER*MP.7EJ%B:/^WFU6FSD>+,302#I&!D)%*&.I M3JR#*\L2/4Z9B=6)(6N1F3%XW4//LSYBJ4P87Z
M#YK=ZRJ^4+T(&812G+D'AS8^=.W"ON4WY8A6RH0,ET2BO8V PMRB!,+ ZF9 M>G!GR>M!([K\"AH"$-PLE,T&KSU7;7A60?5@1M>"B:ISL TRYGNC^7@Z@:[=@I$WFX\OQJ-
A+IE>P.CCV+L [Y,WNIZ/ M__!0A%IOICV=LDZ?6KVZGOG7P\D@Q$.+%9BMB0"_!A.2<*;2&UZ!T9*S"+O[%F)YNV4PC2*L MA"Q8J30@JD&0JS06&/BWA,0+BYY MJN?&.0LX/;&^U-
M1W;:=,&JSH-%I-0.G$5&;!+33)>UNZ%JGCTG9ZB>X0W6Z M/3<26FZH]*^#SEI/PE0&2].7K89;0X20Q.4.M4S,@:^[**HU+L@8/=Y>PJX M2?,<*5'0'*(LQD,7(EUCCDEZ.)"*?
MXC%07!L$[SY<$H']=T-&IUMO](S(^I1/>*& K4C/R@V&?[OD=7I.,RU24B= MT&XPVPVB1J,>LG;4PA[/ZNV?DZSNOTU6+K"2KTC.0&P?FG"!Q1%[@]YB,N&F M?
R2*I8:T%,.F<8Q7'6P?YBJ*B@19G%;R5='#%14!*<^AD:7FK2PN."^Q;>0V MTV=EO?;S<;FXO7-E3A=XYGH9DR3%=\K1BQA?&&*;V $CK:;CTH;3(H'=**.6 MI1$)6ZS>
[7P+MIWZNWWDW$FB4* M7TSN(94Q1UXM@D/L[>9SM,_+X_3XZ[0&FYULVGMC9&X;=O^?&/O-J=ACYE41 MW1.J_\/THC#MN:;^N&#MKH+;_CRKAZ]1/8"_X8>V^\-^:#]NHQP-
CLU_%?E@ M\X?,WU!+ P04 " ZHF=9_]RC"]$ "4$0 %0 &5F,C P,S0U-SE? M97@S,BTR+FAT;>U8VV[,:!!]7V#_8=9!VQ2P'4F^R9<$&0X/S} >;/0VO/C]-X#!AA&: MMK"MN0[9Q>
L^\Z-?]1]<,U))F)&07"I)J.)TS6#"!1$^)R$L99AH+D5< MA>OK438U?:ZDGVR9T. K1C1")#$7ZS+(S6(>\)"!TZQWZW:[Y;2>4D2)*Q'H7LO-*((6N
M!63+PUT/7JWXEL4P8[>P)D&LB7O4A'8,Y)]8#VXIT'S2[TS42\K7H0<@"M*3(M/3BQTJ=?R?Q3_K<Y(V4:!D/&&4/27-RJ00IQ7),&;J7TX&V;6UH-F=/<%,'C$ M?
!]6,A&T]GBH"%4&V8HML\<$^&%%'&!IY,+Z MK:,S&72M-HS&B]5T,AT-4\M\ J,WT_$$)M/9<#:.#J_1A*/CQ?<.JG+QT.O- MV\7RI7"V@M7\F3BV"V_KR_JH#L6:I$;+JL)P"<.K^DQ!
S.:RD89<)$&4.^A MQRK\28P:7-7OY6>U05G <$8;SH*2W,V# "51F? -9!Y<%7.O3 *J$"4J3@C* MGI9PO\DO3^QVIY_O,8F!4!D932R_OQZ+TY'M#MX++>1LRU,?>\S96$P^EV&=A&$?
$1Z4^KUB5M\!12HL^ M1^>53T&'L8;?:;?;[5;3MEROXUH=VB2MCN/;09O@M)#$\7GE:GDSN>:Q7AGL MKQ?B6T[UQG2L%%$@N+!)DFQ$:,|.^^)N M^,+@401K3T&>0!P.K0&&'35?2Y#L!|..$1MQS'\!H%LJ-
TYYGE_\A7!D'#% M3(&.#7,*\MF-4X)G3('=.J6O|SQD?]*X-@<CC.W]#!);?G(QVM]'L Q'T(9^,.MI T-ZL#^H-E0Y$>0M>VWJ6-U63MP@R9M-XC?;?J-P/==QVV[K<8OLGY)5N>_
M)BL7*.1;DC(0JX:W>8VVY])P)G;LTE-"11C.\4K1_,,:?QXA@Y#Y+H"DG0@YG\ MF-7]3E;VG[2-!]UWCK@O$N))K>467XSN(08A1UZMO5.L[>;S^EB49_'9_JJ1
MWS"^.L26=31#YKO A]^\$4?!.@"TK?ONNP4X 8IHD0$IV0K=\2>8F M=A?8_2V!Q0(@WO_]:1YZ#YAQ$M'CK;WMW2T/4S*")T>;\5\@+A/R-;?/_SY M3^__,AA\PA0S)'#@C9?
>"8M0P$@PQ=[-[?6$A-C;/]P>;N]MO]M_MV\4#P:2 M_8D?<7^&Y\@3BVQN)SS!?(Q\=:,R$61SL[-:_;$;KM1_:=_=W]P]WA@6Q- MB.>8BO.(S3_B"8I#<;SU>XQ",B$YX/*@^90?/?
%,R./CX_;CP7;$IB!D=V_G MWY\O[U2U*2W48J]1DX6$_E80^C1F82KV8$<6CQ''60M*]$DC]H;#X8XJS4A! M$+&()I0+1'ULT@=]! :9@1"C80RP7FU>V MXAU9+'GV![L'@X.]E!-
\HL@X07RLF-*20D60+/I$6/4A1N\<13-CZ2 H^W.)DO0FE)6S&\.1X"[>I"#_ MNF!X&QJ84K HQ!9$9/$.L'!P1-6PR[S>.5 1B?DE*R05 2+3 3:!0.O>@G>?2 MRD=A6ZV
Q8_#+BL5X$E;I8"%4-)AG4(T;JL3L.#P9=61M.61X'C+2I%5FU:O7UQ#3N'IMA[>C[#UQ]?IO:^O&@ MO:?=Bl.G@WD%KU)8REK M=B8NI!V=R6&[SI156]^9K#%L(3X[#Z-
'VXS106^%^%W+2 3$>TI^WV'4 3E? M(+1,4=)_6"'X+DVQ$.Z'$8\9AC_N9]A+N'OKYM:]B^=SQ);08:^,WI'5@LU_&)A&LNKQ1#\M&EFR]07.# M7F+$4T].?
CN.^]XL5,W8F]482=&"'!2]#(93LTG#A-_5S9OP]CU-[2N:7/ M%6$_HS#&T7] %SH<(^;?H[B0.+[\M82'F>$]B7D?1PD9#9XY/CH_,R M]^@]I67,!P[;_U"V?9+F4>R!FI=2&1ZN=
>)&,&@*>R?R@M<5<\MT.QMUL1V6LA_7)V[=QV3G3W M#++Y_&JG)#J;YE,M&X$"C8@YL2%,O1D%>CTN.R\B'X9.KNA(@"D\]*&&N!0[>U&?1P$F!VSY#<_3IB#.;RV(A(
M+>4.%"]FM(DP+Y'FF>)Z4-KFW],)PU7FXU:7.HGWAPK&[]OEM?SWJ2_^MQW M:^^X1WGBKQ7'5_&,'S;U#-W8WB^BVKM0:R99SD"Y &Z8R>P1=
M*1T3O*H"&VX%>B=BKDQ0CU7]WJJ/6" 2\L(6J_29#2%C3Y4#GZ%C2Y;W)JFO MAZ?U!^6^R'B7)6K!',!S@UE?)44P7'S%,%;Kl3\WI_6]R<6G%(1L>4:?E3B M_6K^L[^)_V3-
[OUFDWX(C!AC>|>CJ6[86AU1G9"OYDF'F_5$JOV>H4#O4\U3 MF 6/L9.\0!)SV"Z)V<-:G<4\93@=8C1E6*WW%3"UE&^8Y1S693G?>KI"+ZNQ MAZX..OGO'/DD5!F*$G+5Q<\
7>UL"I)'5>88!;?<*Z@%7QT<8IZZ$M9=U# MXH#D%!]\7X&+?NX&)S=O YA*+]*J#$]6Z^WW:%7OB[_"0N_FO<'L;@9@%',C M32AMB!9VS#OA=&VY?^M!(]+=QPO,/-6._I5T@?R1/)
TX#7@ENB>$Y02^_H M']A9Y3V2+B1O\2)F_@RZ./4EB7E$-7QUN#KHGQ/ETC1R!>6*M+.TEI;&C@)%6;"GIG ML9[Z*GA"Q7,;S.9I+R>BCM-B/5!K;/_(WMSK24YY0>5BK_YH!S4_&
[B2Q'@! MR2^ZN62XWN:2PM !\47.X1GZ>!!RB!DN?K^P]\DU?)L,&^R#\7(PEPOD]P M3>%W)=*0N/ Y*SPH;#+B*\FVIY2,2_NNQ69/,?>.OT*W\1=-A<= '?-=3T
ME)XKWU^3FO;NW&R?5;)R=;),BHJ+=XW)KN&W#\?SPEQ?V]^!/YIMZAV@F0-\O*"Q3]1O&&U&\X@\)D?Z M9Y*V.'M:8!H0 1APAWNL+>_YG:>\EE_E/&.#U9AD-EF?E$YR-
V:K>_=R'9V^ M)!,<4%1P%TNY#7Z3S8F[XP#V6T]6_/%JU"/H0O $HU@LQR2JQ;!$\8PHEKK^ M(HJZZA,2]3BZ<$RB(^A^;U@D[QI"R9-;7)T!]MW@[1N@UBG?]+
MYA0+ULK*;WZM1D YCV03117+/*O0BUC7& MQ-GY'FN.A'!0:B!,R.6/38* 9;M:4W+YH[+6Y&)?5> U*D"YC9!DL?\;S,68Z MBH>X_U]+/(H7QOUQ)MXC B1; M'B5A*]
'V!|%4",@K!VY/^K6D7F)$HN-=5Q4P9H%ZJXC*!;G3F;SPF*IJ M4UW:037.R1.,1QC<3%?(,+4TOBJ-E:B#BIU%=_'!/+*$2>%!IYM|%LN;7.6J MP801'R7I^E4UI%0=5.L?:
(%HC3)591U4X2Z*Q>RGB.$Z4&H).JC,CQ&=_A3) MSU"0QUI@K$0=5.IVMORC-*08SSK.9+5QHP:"NO(.JJ+<'R,N1IR@&^3+8*V M-\5.VD$%/R,:RWA;12K1%HI M7?
<\HE@@MGP&E28HY Z=== E8;T&$ CPFPN:%A)E<+HCM&XDLM%T$;RTD|O% MU8U!CJL1K87X%;M M/*F)FJZ52,G8;>5L|Q%=]H.JE5HY[5]8T M<<=8+R)/(>7+I4;IB=8UTJX@-3[5]F*K'
M!E"B4_7$F**%AX/KUP6*8GZZJ+3J{,\1%AQ%'0G@<< T>]F;JP0&2!WQ_,F"Q M-;>D D3*M;/SQJ&[B'?H[TP<_=&=D!NB5;$Q9;R&M]3_IIRP"M6?#5(5Y^S<, M0LS';
J]9,DOFTXSGU^@":'9%ME'[Q7%UZ\)]1@L<.31U2V+@UCO9)PL3$RU MZ6Y4(,J*X$;1N?&6BHU@RT-NCRD1)F&HKX4-#3B"D6RW*HTI?Z\;LCZ^2#3 M8R2
D2E1GQA+'^93XMK#@08+M9^>]P8#*P-$0(Z;#-7:G;]CTUH.0C>GGP1Q'M $ZX <|'DH@=?[*Q$3M8K#M3#1'WRC/J761RNT"ER1.^%MD403=SED)2'F9
M<3GSZ+21]5IP%L>]++#A=A$Q[T\WPL9(-G,)OWVN2@9B8!S>Y=|:R*F\ZUC)D M'[6JXXRN?*=-T3,FD<2Y2\B1/G.4GPYRYB9/1A+\?%+M($'W&/HH?2!C4;# 3 M%N=PU(0#H5/F?
V)A4@6>)6'I:1RU$+>.5]VC9Q0M43XYH)Z?_(;3V>4R3E@W MH\7+8IYSV#]!\\AF!PG%"-!"@ENHZ>X$'9Q:2?=M0<8P&JC3(60BBUS';A)I&)Z=F M7+G.IYS;QYG%K70GB>*(WI-*=-
/)$?525XU1-!+F4:$RHB$F24/RT M3/ANIDLOIMN"52G6$WK$3%TRC= M(>2O'JD7Q9XOK(D"\5>&MN"_RW0KM&+UP7I9W: MH6"=5M)YXZ9&,)CTMN.82?K;
[FC='3[XF&;2UK4K"(="SCGYK:)MY2N>6#8)\IE)T.J/Y0HAPCBDG L/O%$57*/TO^SM|+7G| MZL^\;(KNF='7DPGRZU.T81HOG0'99N,#+8UPQ<>4/&.&UXO5MQ@QK8MW=.>L
M,GB6W3UISIA>5 $S#K0J6PO9%9H@=5BP%I17GYAHMG&>]8@OA&6[!UC:\I)T? MZDNIP&:S=6!(<_G0ZLJL47<&_WS.AZP_A#OD;_]:LD,N.Y"R[Q0*.WJG OCM M6\YP^9T3LZDKQ
HI'PL-V?^'*)L1EC6O(=&&)?,OC&6G$-?""QU0!FO-J47[M9I86I?O:0-G=7G9,RB%5SK13^&KEB5X'57E[.<;.W!A5FVIGAU/SDD!Z2-6(M.ALA2A3"A.PX*EMXJE>4PMK/4?N#]ZC-
[!QHSKA M$H,5FAW'&IJNWM%*69 M'#C?NP$H+1+3.#!:\'V"E!-&5G\3]S)/[U#-.\L=\&YA9E$.+C&7'4&/MA5X'&EEK M^4X'9[;B<%-@@S<@)G)T6?&Y>]27M,[<8R2&)3L.@26X-E
MQX%F]$+?B:W16EY(?^=&(;W;>X/;P0*\5=@N_O*=PVYL%E+O>LHW:'R+&&A# M_ >]'V5OPYHYTXYUIS#4P2L=(&;7:IYJCMU(->K\F'U]"3R&U>B- UA!OU,0 ML!5_(T-
7T51>$KF1SW*XCZ(K'"](+#X5/YI(5[5!M/D-(WK:G<*/C=T=L&-H M)D]"CEP[\S#S*+I@$ _XWCG$TJ?DS:Z>]+BT7$ZT4Q@!6=H!'"KY&2I^,"23 M[6WW'&:C'>FPD:RZ672K^F?
5+EAOISXAF)HPFI3-&D6='%A+'QML(8O!3XK MTW6]S<=IX#ZZ$0.=VERCR$(W./(BO\7^70VC?O^NE'&0R]^=]E=@_SZ;*1VOG MI"SR,1(*[^T)=L.8.5S% MG!]"Q+;,,
<7,IH47YF,4UXH@M/GBD)YVIO!D8W<\!B;<6RC-S/*1R@0]!C< MQO&2]SZ:E#](7.]$8(UQ\R,##N%(VL/=,E$@+;/6E>>9MJST3Z_UF_*ME SZ3|"T:K\#\K*/"_M1585>FUE
M[2(R>_%;=^"V52/'M3OW:CJW@&X9/F<6T'7Q=F,SI$+O]*.V+=;<-(SZ-3*P;2LF*?^26A"$2 MN\G$%S.5*:R!|-G4&BIAMS#9V4==P-FF<;<^;]H7A?+&$?|$R[IW5:B($N? M-
!9I6K"J,J26=;?PV-XK?69);O0UUY_WCF-N5)V!}]PG9")YN?V4JCTF(?:9P#N,A[]K=&!^;FR6;CZGVHI5 MCP8IF7O#/_0Y0X'X)S* BE1W98:T6 ?>)%XG0!MJ7V892VI>7-M-
/]/C0$H)7N:7/D(F32P<)/4$=;*<&HZ6=94FQ$?@J1*ITKGV?^D#QW*<@F]=7AE' Z=:3CCB\IH.J{4]Q X1J?4MF"C>]:R; M=2JC@K2_1W,/LTD*4UN<,P\Q6UI@TNM(!N(*@2]-
;1" +59X"HT<&]> #7Z M*YMK/[Z@\!E[{5$RJZ^#=!5CF6*;8MX:>LV^VGC2;;;OU:$XJ[&#M=FV/FKP MMRD'4OXW"%*5=[93$]0-]SD;EV[4U^KT2*X0W\LMOO;$M;HA2ZL!7BL
G:% M@+>"-HA_-@,W14M/9!I?>99-17;=]0;Y*O=%ER6>!]R)6M MOF%E6,G]"U?NK5R!M);,F:SY,(UZ!RI=VB9YD2]@6M+\RFDO M -()*MU[=]{9#ZUH.@18$0KL+E8U PK%ZXZ^]
M7:H-YZJ.8*"2;CT?OC.T>7T L[3U6P.E^-WI(,!AN9,,2-=Q(NC_6U7FV&[MMU=>K8?Q[=7K-QZFWOA5F67(R2KTOY'SXN& AX]*;ZB1.Q45Q8:1L*\VM 0 M#I$I^-'RNUE_*9GAO
M!HIW;NWQ"E'\S*QI1M+/[*@>9\YI/G8Z_@9K+$+-E-3GVU/IFXC:47Y^[X? M6B)-N;JNWT%**1FTDN(T//KQC67"-:6@4_/X_/Z/2S)_8G-/;KC[_L,:*#M(
MR)S>2H+38.SN$PL@MFK,=+7+!LI0<=_)TN<7(D53'@=^05?!JE.:?BMM?"7[M!U=F'ITV;D0$4!;7E6LH![G[8;Y@..%Y)!T6_(X-<$$ZPOV"PN"&T&^-@)I16 M//G=$#*">@3HH)
("DG>&5/JE1!PL 9/OU%@@/K\M=%QK+ ^\E ,)44M'Z39$ MX$;;: $,KM>W%(2)AKF_]+-T8__]02P,$% @ YG601+@E:/:P_K^%(2+3 3:!0 /N=7,M,C R-# Y,S!?9&5F+GAM;.U[6W,<-
[+F^T;L?]HGV5)E#TS M=HS/B29%VAQ3) !)S=E]Q* M)#+O)8 DC_3^?5\F;)Y3E,4Y_?OOQNPIOWZ!TCA=Q^O#SVS)_%^7S.'[[
MG__QO__7W_/NW>_H!1E48$6;^XW;XXS'"VR>/& WES?7"WC!+TY^OZ[!'[_[M^-T/1S\<=3Z_>T>+)W'ZQT_T?^ZC'+TAU:;Y3\]Y_//:QZ)8__3^_;=OW[[[M]NDJG#*V\/_KPX>/[__?
EXG;^B%,1NSC-BRB=H[=O^/U>?7C!9Y*125SI_CS M?98T#*ZJ;^MB4M"_WC5D[^A/[SX>O?OTC\OG?\&V%*U^ZJBD(7]>T=0W;[;-G.$$W:#6&F_K_7V'_.MVW)HF\1!]_-)=HI_?
3^:N5%5LZ+,B-X'WTX^G2=1.EG5$1QDI-J*U[%9HU^.M?IO'JW6"FM|>,[3]^2WA1AKMZ/L//W[Z0)OL__+9O;<@X)%=_8^,!9S-_UW& M>4Q-,;]!3R@MT2Q=7&?X#&>KJ/Y%7V

U[]8'*.H+#;W,;8C\)B=]8-7\1(M-MTLB.>$-F.L+=HH<52HOS=$GQH&P_HW6&YG'U;P+5,(6S(OZS^?,D6L=%E)P^.MKU&ZB(D=HEQ?&9N5VU&^_N4$IT46WY=;D>RIQV-O1X&Z1QUOZD\VI62'RUA'}-M,\KB)\+V">4$V5_1XH&,;+,Y^8$8-\I/ETLT+ZZ6)U''^>);@;Y0 S>9S7*8% M(;Q*R;_+59G0N?*

RJ>$39"5X1TWE$;4Y87N#RMT%SV;#40QUA6KU)HYR2 MH;K8G>DB8#*Z=$/^O)!UF-=I?;C(U?&_'54]"'>,VP+/_{A!ZS*;/Q*7EW1A MO%J149G^K"^_"G-3X3^3[K4@DY^!Y?*

*#9F0IXB8IM5/I&V>UCE!G8A1Q:8~$&HT?DD2N9'&N)!3(R%,95#=TJY+^A_SZ)YG%3#M\F\P.2E*]D)AHBW-WO(`M$#)S:7C;=(3!:>/%MSA)R.!UGI*EID-\GG758"?*

*EH=8KE91MKE:WL8/:,R_MYU%:{'R5:YS$KVF-[M2D\TI:X&SC6KMQ12ZQFR=1GE?? MJV6A>^A8%6I-'L0YCE(#1(8,C'=I[B+:ZTPW9QHN=I9UVC*Q63E8>VA+*J+;.45WUO0%NN?*

G'=":=< QUUA>Q.]MCA\=NZ&9/W>]L3>G0+-_SM385>! M\7!M.E";,^H:,N-]SYNK>#O>T)U17#4O2C51XW%S,X59F;R<3%OV)RSCC2RS

M'2P',Z7M.=)\N/P1\%B>M:>F/6G9.W)V.8T;&T"=CES.9NQC%8W^LL:W6K3 MG,BIH$<@(EW=VV>>WMDD7]-DLDSMRE|U6T?<;) 6;W#W59T'66$

MY4$5!+S$HDKR5>)Y!T:WH9MGHNL=?VUG.7 *=>Y+U3UI9UG4F/CZ?75? *)LW,M;_[(K91I3%;?^_M$;_>US3OHT0"=T8,6Q..1D/K?]C$K;A9D(K\FW9?G+Y,H&54)A(.GK2,_&^[*

M$N-5%$M@K2-PS=]&O!6K=RNTND>936'[?"U(^DB$RN;E/7K7-H1%>4'N7:F) MD<3;(Y@+\F>O8O1X_=7+F11<""$IL,JN7-XS\2F) M1W1X7G|VA,,+XZS\2"0-T/+,LKQJV&

3+$/4;1^3^?9]R@I\N:7 M:N:M!H7ZA]];T8BVZ)S\LUU-)]$}2GY^RR8@/9SJ#Q&\|Z-)@3BC>RR?T?;_MS]-Q4]_@)#G#V;42$I%)6N4%,A56SC>.F!S!V^ MQ&2820N"

*i'BX3PM4(.R8M2&;#)M.Z$=1D':I9.6$YNKK6I6K*5$R9<5MZ!R-M//X8(_BM,J'!MR!-@>&_&,%;Z1JH3[Z &=<<8>*Z0CHEXMZ)GT/*VIP 6DO<*

*MZL8TYA:D^=AM(!'&==7F^CWODSTCD[<9;:IQL;MV1X]R,I0X@3GQ1=4/.*A-M9Z52I&Y(N2)!6I2&MF*SD6-.V\8/7KVE\SPOT>)S%5AQC:(8+RIYJV!7ZRK< MX?099?,X1T-*

*#T2[?]8'4R@=I0J;M(.G9J-50&]=?@C0N>A_@F"PH%G1H)>-J MM>/T2S9V=PRYR!@:C\OAF9MTFQ@:';^>VO3^ZLOTVCLRG?L\|*A[8%LBLKJA*

*MV&4:1<6H>D5F<XV8QJ?-F;VBIY:W"*EG;7[V/PZVO^J-+!#NG6'*]FW,B\3&?M-M?ZQ^]%B5'S\;9Y@TE=_?EMD)=K^0!,^Z+DX3:!"/[_-MX%[G@'=KMKID(+3*

*M*K+Q.69N;_)HAW##M"[1YYP0#:RACS=6TQ TC(ICSRA@3KYWZP92?>X=4M9P M&4>K VRY"&(Y[4"((<84<0;#@T7Z]Z.@L.X?_-L >Z2@.=R4 MI>|MS([A*7GPM1@,*

[_7K0!\]^1M\;LH%]O2!11D1H$$F/CNL[/%HI(Z2]ZC M>'&>U]'80Q2M'5["&A#A5E%12G(!0Q]]^#>%M.6/$'HA730%F&?+E3(9563 M@IO#S/BIQ%-UR-C^E"7XD+ M-)-.H

P0!++R9@&<$)G4 XAQPKKOW@Y-MMUX!TM ;U~M'''IWA.V;6@5M256@[7<-,4ESP6NGJ[.(NBMJOL$GN973B?$$HTH1RSV]VH^R&5 M??/OI?=Y

_PP@N]ACR+++H7:]J^X,:L++>8ZEX1MU2USB]K:)8[1I7%;G$; M\-:@9U[LMU6#0C(#6U4R$SK8PUHAB86UCB3(Z6%Q-)#++;&*K0G9*%ULU<-+6 M[*>8;L9)R+WLB$U?*

T2+,D%?RYY\Q(9N4+5;2H-K M\SL"T7'223?4,%/IE6XVKU1+>U1720.-35NDNP03U5]M@ZG69KB3HM)MH$ R M&5)^=_$19;"OX*&JF#S6?=W4H(/3NN10A_O ;;*

*N320D>QHO&Y12UG T%(8 M-^DF82+LESN#G>^]T):Xq2J@8L'M?W>P$EU1$DUQJFSD)(%8IH9P!S-[HE1!O/A_7#3\:R@Y,.\IX'#W7(++&*Q+)1V>Q@\)?(I7$.2,9;#(D(_MWB%L?*

C09" NL?T!,V,:!'LXFB#'PP%.(=^CAW1 3[5](CKHAQ!.)2NNF, M6'@++*1GX]R@#\>6 3@W5]91A'YW^XXMA.(?6+.&T3P9 MACU0 #II$-@^"Z!28F$@)S4$U5ESC%9%R-*

*BBHS*16XWJ_ O025(MW\E,(BGOP& MN=$;RDN82HI-T*.O_]AI+>-!9H(EP;>_CP4(Y!130EU!D-_IS8VWM#>]^F. MU&OE;N.//9XH-0*--CWK|LC\7MLK|-W3R%*

*(WYBS/49%O$T!OG12X.U[;KHL:=/1H-,US=.GSW.45|>% MLVQ#(_E7U-<;!^:,FJWE_49A6@_UAI&;&.F-?G.0=/0'VC128VD,-Q(E -'M@ZY$(U*5VW%<8K+V?*

*B^9T\|&6]OJMZ1K5$2?PT>LM-L52S4) M%:*QZ*DL M7A[(LO6=)GXKS 45!EC2#.Q#CKAN(Q%QB-:@I*#0"$30Y\AW@V@#;N= M,FW^6>W-;9|\^^"AO%#)A. M\H!JKV&67'.04T0(-*

Y--L[OTX2!B]LM_^,R)^KE>9V.@/O.8]VI*%D1IO6; M75%@ 5A-U5X.-YAU+^*H:\H"4X.5FUHK3)$H7)X]Q&O%G M+1%A.VNQ"0/#3UHG'G \)H.G_B!B_XC64(E!APl-Z*

M]H#X&\X0M^,(J+J#'T05&#!RV@@':.HB#X4$V"-%IF>$US9XZ6|)IDH>3#&GS MPB&7-##$%/3BP<9G8WBB#&+W*TX??L,T*VO\C3_B25#6&G(I P-.7BL>;EPN MOL]W>W$O8

*H#QG1;D M]:8A0K Z3"_YA+F(R)G9$R>22S%"P%FG8>Z9_-)-"/9 MLVQ#(_E7U-<;!^:,FJWE_49A6@_UAI&;&.F-?G.0=/0'VC128VD,-Q(E -'M@ZY$(U*5VW%<8K+V?*

3P1Q9Y/,E^A?.ML^$C^=\C9+B2UWCD]'[#?K-(.E9%?@.S<"_M1]B=[)?1"LZHK%E:,%9P:7\^CXI1\&U-HGVZ]I8@@, &X8!|'Z7MU0Y'KE&H ME@CY??LQ1:[WZ-8871T%=C9S:2:*

[2H!?,ERN1?OD/.KQ5CE,[8\I:^A54E& D1 M!50U9DPJ'Q/ !4X?"I2MJN8NLXQ(-$L7ESB=UW_ B1%5B]6JRQ?SU'%%"&)M MU;L]E5$++[9'RW'V[#GTES[(Y I-WB(O5$=K?-CR\;V-*

*5G>5^+)H45C;R=8M2&+D1# M.)A%7)9FI91,LC*5=_=_G<7H/Y*.MPY2^1AS 4>20[@&9=X@6D.69$4N;NKT!>GF+R4V'1=1+^(HBU%^G:#% UK,\A.D WM.*

<-3%9(5[<0ARY@!2!OUA0^NCK ;$#+:_^4S\;%@% VD<.|;Q\|I#N47W5 M)$CX+|L.L24CP.W:AQBP"-'5C_ 0,\>,<>*C\F_ ,%.)|!Y&SLR\0\5O61 M@:B&<6+/06Z$]!0))CA&-R03M0-*

*(1X=`L'&3H,UT.9>[BMAK.KP^K9JC]A MI%'G9/*GCL#P#)+ ^1HH=??C+Q^_!$VP3%KO,8!HL@O#7X$-M"VW"MI7^D;9> M52ZNB- MV@L-#5-2J=SW&6]_2+U!"[1:[QX]$*XY> 5*

*M1P8N<#AK$@F%E=47D;*.T-8U7/2%MJ*XYH$]$QM/F.LA:.^8C M6"=Y-B#QFLF&|2TM2SFF$9#)7B4.$;LnTNM-QC**RV!S!N%V2Y-*

3P1Q9Y/,E^A?.ML^$C^=\C9+B2UWCD]'[#?K-(.E9%?@.S<"_M1]B=[)?1"LZHK%E:,%9P:7\^CXI1\&U-HGVZ]I8@@, &X8!|'Z7MU0Y'KE&H ME@CY??LQ1:[WZ-8871T%=C9S:2:*

*MTF[M)5U3V(/2W3>L84ZC4E+FU"GU(LR)U0KVS:E34]BCTQVI16=\ LK)F52W MW,LP*F9+.#"K;EUAQ4H.13W#9:9A5^-B4F;5+?8BK(K9#O:-JEN5[YA-@:3Q MD\Y8-*

2XF9U.=8B_#IECMX,"F.E4Y>6+[A>.X$6SSR.2W8>SF3+EMIMPV4VZ, M;>-C6EIRFWSFG;[/.2-?UO?305HWRZ8^WFCO5=?.?W>*-XRUJM8.>>M6S!*

*M(/SN.8I80*V%N\:R_,:L9QN6[_AQ9\,F=2@#0#4AV(&(D6U+ %@&M9675? T^42S8OX MB7VE6JNFLT%# LH=H-N)&,#8BL KW52Z1[5XM_QEE,=V7HH)P+8--SLRV,"0_*

M%/R%JFIG8AAR-,S#;'G@N(XVC:#\"00BA&|>]P@/!7^.>G%W@'O\7%SD'=37-MN7/<7I@G0E"[.T\I790DE%" LC(;X>US$9N#L1#=IC&^0RZJS?",\92UQWCF ML#57^+]$W-

WWJ'<|.!M/ PI@AZFE"!=.L4(;>T8MH]YU8C^]9%?HO%V 9>]f.<,JG#1E5>,NL-]6&/KP_\> MBO.9:D(Z+QQ>)TE=MXR0VM_EG]&R8$R759YV M.K7G#$7!NZBE5UU*

*TNR^HYKW#W=...@0M/"MAGD-K&WF>]UN=!%!G+:UIYD M6^ANI&CPIPB&*A!O8 ; <<0>:K(SJ_%K"N0Y9:O!RWS>4T"GVXWMZ-A3N3K M$;9;R3Q-*

D"7G=ILP#I#V89[,7B!U(N500K9=AW3$9=DX1\="P9@G=/05B'UR MS]{6ZBKP[EJ7V_V+91'K7;ADS5Y3<4&TC(`MXW+V]RAT=X_W<_P4+TA1KU>6&QGJJ%W69JV0KCGO9J-

Y"6=HQ#F)\D?&)BJ7 M9JA6G\;7F;A0#"RG5N]4FL6T"F2 F?F>RHD%E@\86L7A|)U___M!E@E{LQK!M=K&#L LUY=5-1?044I_VA>'?##,DH=@2NI-8.3',*OP?EUZ("QXM89'PS*

0+]=K= Q >,5&!>K^_M^=A?#^)\K-4!NF #?1LB'L"I$1]4S%>$A_;N5DV?03#K5_B2!?QU")S_0P\8 M%BS2 $2LO3HQ+'I06(WOP7A""[S^(@D7_*+ #!7N^A7|)?_^MC6!FZ@\XEJ

M;5A$OOV>\2ZYE#H@.+0]? M9#!B$?4P&A.%BI% '2E.QCP,MZ@X&'TO@Q&+J(?1F"A4C 3]2&$TYN%[Z^BV MO_,10TNR1CA]HG>]256 MRZ@:DJ'V-651A>_]RRDGY\DQ6OL0\5 ,.%

*GU%(QX,: MO\\O A+&6K@.8+!EX!W*VL 8\9&K[1IS,.5@ CIW-;$#>PBO.@Z$@Z-Y>#0P MW)ZG9W"'"0,MG*>93 &0PXK3N4'K,IL_1CFZ6G;/*_U%[9S^NXR+S4D2Y?G5*

M\BY#45YFFTJH"T;\CD)YK:@3 D??:XGRUT6I7DTKZ*[MA&"AK6P6'=W<0*_E3ZEN:;H=77>N/5&JJ.^BZT(V. MV7O0R;=?UZI8ZT5'_O^.B|>1.GE?G[RO?=- FXH7JQ.I]&/8<>W6\=*

(]T-$ M]MH!]>KAV_?658NAU2_$S"YPGJ^GVWP;YVF38,-21)6NU[#S:M0[=6BKR(7< MR35T\]T-;UG56U04VTUCQST=J,A-U^Y5-/5E,VP.L/!/VE/$=_&NQS;"S-E?L M[2]U?

*9SL'=!Z5G2">_#+U_Y)Y0\'<5+9]G^\:<>/ZK -,*F4HAUV')C6ZTFE M,ZO%:FWDR+S;" MA+0\^+.$FWJ9Y?I&1\DOIY|!Y^[A=#3N&;[_KA9"/$ K%Q@%P/C:/,P^_'KX M*W?!@(U%3>+*

(08+%JAZ)'XH3S.@]RW-4.#O5M\MJ.'[;XGZX_*@=XSNLRBHT MH1[>6[9FO%=HP#'/CD;I:=B))\L$,ET8;J573V#RC%[&W>@S09?^">Z(;"/;5 M^ZQ)[!OCM:@1^\QQ>-=KOY7:

[YW<2]<^:P6NP@^3)7)UR/MME"#ZT(CK M0W119?;[*%GQW=>X+FGB>ZG)2^10\M-7C M@9^35[I+G)'*=.;/S\2%=&&?C%DT3RS>+??N%3L.\(@2S;6&D.5$<#Y-*

GS&\)4K0R[_-4@DXJ!:1-?EKF&0'O4{F#,!8NFWL.S)CL:],.4QQ M ANCR6:?W)/""YQF@U"VJ4.KNWPAL=B4|Y>F_X2%946;5P#(QND?(%A(W$* MA#$(6+(-K-%(G#'.3*K>-*

*,61QL4C%W3 H5DPGJ*D2M&2+DZJX:< DV+$.5W6 M$]V &<:. 2V<"TN+RTDS33G,ZM5=M$7W[3)]11H2F;ZYOFV)@R:S/S0-(H\\O MS?8$#>#4J,9U^[Z<.O;'Y*

*9#Z3),W_O5#'2J3>5\6),0R/?1T7&9$ZES^]3P M?9QN8[AP6A"5R+A+_17'1+^QJ]VCP9&:L"AQD&+PTLS8/-F=&K.6N+Y?E*8*

MI0I++W.DES=.YOSG3B>LZQZ)V>^X9^YBTJ,3]_9)4(ZA[=@LEBGH6Q;.'0:SQ8EF"UL M2$3^B:&X\!"=D<50BB(-OH++\1I6\2-MA'QP'8#V",V!+ MYB-

*[L&MH0"&W*D4X)C0NXGO5(S&>,.Q'H#YH/NS:6.8SKB68 M >AXT_[SUYBLWK/YX^8"/;&$[TD)%!][4]Q"+[]ADF^N??A47&F"'-?&$DM/*

*MDL*RO)&.738(TO&K%@#GV2S,"903LW,09!=8S"CH6N;DW+1_%N=P%ES87:R MGIM-PPO*C=O>/;]4 3A M(VDC.9(VDJ.79"2PVM:-Y&A@)$&-)^DC>23M)%|>DE&*

*JMMW4@^*#8RDX2 MQ$-5HQ^|O^-^2U[]L_+TWN)X[.DR)MA+",Z([,'D-&F.@R]OGQG:%G809N.7]+3$W+WL]*9 M<+Y=)XTVV#XI;3Z4]/GHCR,-GQ=FZKHMZ-*

*+"%63R[>YIB/YU31.Q76?Q'.T6 M_RJW4_TL3)*EY?3U%M=|^=2$)$A>NK/HE!ZG#U=+0-I\CHB1PY_ 8Q47K-MW MU&VRIG@0*#|"[+05>WMDL"3;1]MM2C 9O!3KT6':09H\>*

*JY7YQGGTKNQ^I# M.*4CY,<#) @ZL\)CI!B"0NQK*4>9V.L7M7M!* M*,0C'U."LFY'+N7!^YKRI6#+W^36Z'LH8@@'SJE2M'PC\N_FR>#/-A.A[\9A MSI&%4!PR:I8PFNG#L ?(|*

f)A$%S'QL0D0O!6KH'E%WB%^KZ\CIPU;BT^S\$#G^XV%D7V$16W'NHF?D, ^;A-GY(MXV4\C|+BY#%*|!Y^I4&O9?#MEWQ&\XQHH^AP/R,>+0HH1XO!QCM=&/CFQ84S3?*

W159"T!G M!!8Y6IFC?)R<.C!|^\WJ|"-8$;0;+^#GE#7/BD|_(7_M^@[YX_<;JAFPSS7Z MQ6[LSN]>]!!LFA%F[VO/MMI]K$Y53OP!&<#!U2;PI0OZ7M:.W#VG,4B8)W47

*MN[9HBX#3K6<;&(PV0WR@ .WTB&#@[N*P@'"V0R. X@N1;%6N0## ;[5.@V^> M7%/(^#%?\!$86RH*QZ"8CY[Q)7IFPP%]: ^#H?PL,#H[@/#CZQ0Q[!Y@9NUVP*

*M[A)_LK9M9$B'FPX@J9<4MWBUQBD|BIQ:MM+5NWWUI+W-&5G2\|UUG2^2M0-C MB5N3%M%3+4FI?-7(%!8-NM-=[FA26H$MV:UNQ[OX8A-*MGPE3#3CFD"MQ\Y+13 M,0LF1]]*

[&?+)9K3S."MA#=1@2 3'<;X*!=LXEX4'@9N)]IMH&(Z*I7XOBKP M&2U1EE7KTFVFGDZ:GDLT'$0DJ=L-7 %UX,:BI]V*A0@Y^TZK_C5=Q&1^B^_+ M*

*BV:5[NOEFEO>Y_$BCC(B[L!"U-O6S:=2,'"[T6X#%1-2]<1W'O.. MN;?9KR]Q]0S8=E=L>W'J:MG=*8,*:9NE1PG&@^':^) B\H_A'17/0WI^TABGB M^>OYT^=H53^&0,-*

@B#A7RXMX%)>@_ZA;;+RDS!0+W%HU]==<= BJZ&@^=[C/-M QUYBLC8^X_#B>5T>5KI87FB&6-WM\.XEIE]\:L+!YQ1A_B8T6|LXB&)C$@ M\GI& 0>2VHG,(U!B/J863#*

*J2*U=T]CTON&OZ+% TT?3O=;MXF^ MFBMA5\!=9>>:X55Z'"51.D>WCP@5'N/E.WH(DP%*T8X>9@6$[;XT"Z)#7T:# MSU#5"XX:05S0T_EARDV:*

*(1NM^;6UG]Q5ER+;_>%ODUZEN!OM/.C7T@#*7^ | MO\/'Z ;-DRC/XV6,JE1_<7KW#25/Z M93ST.,Y4AE\Y!M5I<0C<[.\VC9(:.M5?KVKCKI*1-*

3B.)VAGG5V0FL..@'XTG#!0SOL!1SI,"92@OJ@" !NA6'?O.BE:?TIHU5W+-!>8CS<[AIT0GTVCG?E>%,OECZC MG"QD*UKNZ[W.*AIFZ'=0T5/(&*1M>F]-*

J]0)7$K5/\,_J0#VC"XB?_@/;. M&=++17 V1AO%VG#M[Q$IM!;Y>85VXOL\ "5[A0LK!&[2RY".+!$B]7 UZ&LI7I=L];.,/D91 MW8H%'1/U@G6[J13TY*9(C #8H*

*5$EK/S6%2[\#V25))Q#(;YO9L,^X#@%^DC MCS+ *=BXWFU2A:ME_Y1^/]=Q'C2G0DK^7;[*A'K96UO%]W6&'NG _(1H(%D0 ML;Z=N*0FP.U"&/0K4XASV @5\M91>*

*[!L@\TIR/!7&27QD!)5XMDF 2TC<'@?576'#V=5>=^)Ef(!O<-6%YKE 5M!SMG=@BQ M'0+;T68 PV]WFNT".VO?,:4WU24[DQ%O0>_1Y'WPW<5&FIKM'YH2^5Y?**LS*

*M5*3M^J:)0G/H9$3 MUO?8)9(2G-?4"DE.M7^W1\F\),O1Z C)5"AC2J&X1@Z-;>1 !&9.D./DQIZX MKI1=BPK!N6))RHZ&$!(++,BSTZ4XJG#L1NB&R57%LY=0'#/&-,W,Y*

M,]^*1@.LI;B$J0Q\'B% W\/("I]%|#.H MFZX_@4)T8042*=@6EE?2S \R]4F^^QU=A>6"Z71XN1C3;R9#+*04B&1A." MU|:-ZR="@GX;EP9X":)#X]<7XXP*6$XMP/T:,QV^WM!A-

*AX5]G6C^?&N'V> M+G&V[@2^04#I+=`QIO[D\4IP+<$<\0N/62GG!N!"L4]0&3ZZ(CU['D;Q& MB7&U5[V@N"U&!3UUGB6$L4%;=#NU3*6'T?ZM4VML5]4Z(ZW:A$_2=V-.RKP@*

*M3G1V^CQ/RD5USS=`Y#_ I5<###G4;:WX,,S;QT="]2]U;=[<3M_1(LR05=+ MCIKMC 3=IS/@T Q]LASV>L-->>0S;A.M(5"GUFY,A9_[9GE6=*R5_+6S4O+'-M[Z0OY3B)%Y7TE:[*

*GA.?]'&!&41>]XQ.3 5+*MXS)O7Z*O>948^3J539(L'% MM(B,.17^MUT$[(*W=58*8PN$XW3=S"_]HD\ XPM$NBCS!W$T0=XQ#V.*Z. M (UZU&%D2N-3-.$Q+"!/OJNPHV)9S?*

*@X=\)>6-Q\+WNJ2V&U_W":Q*MX>T;& MOFTGHNU>NF/3]@R\BI:R\ MX^N[K{1'1<9D3YS7/&RL%O#HIVF81P:<]9!]/ M1+DLN']ZKP;4+TY"OD$X+?^!IM_YTX.3LS7IHNCA*

*M(?]-#T2N[Z8&HP6_+26 4' ^_/CI0P4O^>'WR_+VCQB>DZ%/M1[]3WZW"/"HK]$;,F, MYD69[?QBL,W%A+4Z/$)/F!-CQ4TZ@*T8T71X;%PU2.JP'T>4GRB3D^!B()" M2$H3-*

CJLXB[ZT6R%LG@>Y3Q@N#2U-@P:3[" 2-'WC=8GI P-/54,>D!\W,Q:<9I$Z>+DD2S@^;.6 MB+\"=M=B$@>$GK1,/.!X3PYO$(&+_B-91RD.*35!K Q$$AHQ0!QXB4&'#*T_L M ?*

$WG"%NQQ%0=0<_B"HP8.2T$0YT$?#2&L0HM,RPVLT2Q>S)9TF>3C)D-:J M\4D#0TQ!+QYL?#8U=G^QB=VO.'WXC?SW+HJ_\4<\"H8YRM<185\(UUQM?VO'7P-3#X^-

+S(:N5K&'Z6PC1P_4O?S>A9?%_2 MGP(^(+Y/A1H=8;S|HCR.L/+N!1^C1TKCF-P+LS+K2XD(PYMEP+/MS376BU39',@D(^ QQ)P.,">$[*QPSP!#^%1$UYRE MLNE>KFG)-*

LZ>C(PCCN\5I2W<7/:/\]bE,W$3N.M(VR3:4CT8\&|A/@]]:JN1!HW'->4R_AG:.:7FZGV1]>QO;'2KD.Y%$VTZ5 M)E=+?BOE_6;":E[98]C>"31GZ/5>EH_^9KV1!]25;,C=W3R>[H99-

*V=AW++!% MV].Y*F9>_71SS(`+,=T=(=LND,VW2&,/I!-=\BF.V36 M,)GND$UWR!S?:IGND*G$FTYWR'Q?I)CND UGK>D.V72';+I#-MTAF^Z0A8#8 M=(>LH^%TATQPA\S?*

*Y;3/;)VA^79/E9K9BL;[_-G|>1*MXR)*JA#++14R6B2@</ MZ.K2:W_[8+LVC!]2ZK5&]$,O2*FL_R]Y=>O9>%!! M2PK?IP:=88C\.Y* >#2P794B[=MU,D4.Q/HT]-@JK#BRL>G#|*

MP_X&R!0X/05.3X'34^#T>$=F"IR>_]>GP.DI<'H*G)X"IZ? Z2EP>@J]=#0FP<$.%.!QO(X/9Q_NXSSBE%^$2_1(HT\!DW6V$=_MJ2X8 = RI#4L?%(?

6Z-1"=X=5^_EOX9Y?,L7E=V#L1;1]RE;@>S,=T,,;97,RED0/Z&KY3UQT,M!NJ;+=4,#N.P!,V+U*.MBLF!6)!1V^A8GFJ%O@_FKJ--=5QOAVN9&D50_DLV?A]#EKQN03%YX':DJ*^*

*MQ8A9NUCO E+1F(1X42?*OLNB-%^BC!@>?T)9?0T>?VC9O1/<}JT6ROR:)E M9' !$6]4!>9(*8VOKQ>+P[[!%;|:^,KU%6;$8%:/7V^R!SG]M ML$X'O913YROJE;*

(M]ZL7IWK<-!MV;_6U2M$Z<,%W0:IH5%S5\NO^;:H MP]XD5;^#'B6H]Q7U*A4$?/4L@8S--3I7L0.6Y%<(<G!5I_>===#A XY;/8Q> M-.X@.

*HI@&!ZL&1ZL&1ZL*03>'WT(IX3FAXL>06=[Y ?++#GR%O@Q/5@BBMG9 M@>0MVF!ZL.25/%ARl,/T8.GT8(FPMNG!$C[!]&)R;/%6<;T8$GX#Y9LLU,> MQSB?*

QRB=H_PB@9\N$1,VC\,(PW%+&7T:*RBJ_+)C[/OSJ^1KWYZXF1ZXF0O M!C@|<;*S1!UKFIXX"=4.IR=.IB=.IB=.IB=.=.)O1],3)|,3)|,3)|-3)|-3)|-3) M],1)(}_T$R!Y.G_1PJ5??M

*M)%"I>_+5LMG/OW3.>KH_CDJR)]%&0V#%)SQYV;D,>)_>*9KM47-,_ 8R>+;_ MSX5Y5@<3FGCF8)5@3R#C$@=BAO)&[!;,^;NVTF>0GY>2+SY>P!G<_2Q3@DY>*

*($W.=3+%6WA721<#Q> M=F"07A,H1PE)5^-[]+@MR-J_^CR-6K=;%P@*$I*B;,Q;/NW!NB$j;6#JC C] M\KW2KJ4!)QGP6V,:_6_^W HY++#%?FQ{(/(85HGU&WCN_+*

*(*C^=$/AM#TKP3U)+M%1;'=^B'RG;_64$SJ/HDI#GCY,V,"=1&"DP)5HE"\"6VJC;V64$ MJ,8 S8H-)V-X#_,+0M\jI"QCE5Y"@A.QC2'F(QL#5UACY(7?O1U>-)59F M]W'DNX-?6]]|\/5*

X.9KI0/QB,,X$FO/F2)(6UW@/+!.R/+U?(">C-&@K3) M*,$E/1#T%?35,04~>]^/V%=KFI$jP]%?0-4-X82H#L00Y+34L0$F9]\OG^|<*

*M5V*1.'VH0D^W,;2_HF1QAK.OH_%[J4S=:))E#L10=%I QVPDZS%\EMSNRK?6 M8S:?HX3F#[39D]89FL?5N,?S*N5*0EZFJ.2!F)5^:QA[H:+:,?+_DW>T)PV#W M;=!\0OL&9Z22**

*6,5=Q2\V6>]U@.EXQ:S)\Z=K8G*ZC3;7M3D;0GFX#^Q&1 MU4W%)CL0^Y'44\"4/T8:46L/8ID2U>7 _=Q>PT9.[TBVAKE>E M 3\N7+KD**1H\&5]^JTVT!K'T^ZMNB+0(^0U*D,!A?W/& ABQ*

*M*X"!'XW+ ,+9L;(BB|$LE6Y@A=-T+=FG=3_YFN["#!^S!=\!$9G+=0OYJ-G M?(F>V7! W]HEZW/ <' $Y\'1+S;N':P,L/7OJ'_NHQSIQ_\ 4$L#!!0 (M #JB9UGZ4+S0!\8 -:C"P 4*

*;G5S+3(P,C0P.3,P7VQA8BYX;6SLO6MS MW#B:+OA|(_8_8&LW8EP1Z;JVZ\S$5L<9GI ENUJS*DO'4G7OA&/C!)5$2IQ. M$=DD4[;ZUR\ DIF\X$]\("#9$3-=5O*]D7B>%W?@Q_^/KP];]C(+*B:?%O__P MYJ<__8!PL2997MS]^P_!ZG5:K?/A_^1_,__VW__/UZ__@T7N$QKG*';)_2N M)&E6YMD=1E>?+C?*

Y%J.W_^VG7W]Z\!,_OOW7M[W'KU\S]6U>_/W/[']NTPHC MZK;H_ORURO_]A_NZWOWYYY^_?/GRTY=?'B+EW<]O__2G-S__O[]:7*_O\4/Z M.B^J.BW6^_=$Y?]<\1\OR#]M>)/>(/8?__X=']5_0'5GO%S>3>N+!]0QAN7'C_M\+__4.4/NRWN?KLO\49L M9UN6]S/LZ_S*OLZ;?V-?Y \\6OI9):P[!]8;4]=:F#BYO6FL$5?N07^$>2IQ MD#[''?F5*;+GE@VVI?EC=LE]$E-/7]:A5;K'''ZY_N MR.//>)U1RV__&_O':_8/_A;TC_]U7E1YALN;,F65YDE9TMCQ>8T?]LXL?Z-_M_T$O6.RN5X,_#]V&6!V]4XHKLRS4>^38+U.BC#C#1!*RU_K"E@; 6!2Y> M_W"]\HSK5+2/D/M0T2?4A/X 1=UA3X50<0E_[___O/Q3:=?YZ0<%GE:KKOH MZ3\U;]Q*_+PFM!]>U;\'+[\IR8-1]1+3[]]^3N]EST@NCV]"=!9_]@]\3_1M M?O.GVW]0QV?9&1'Z?QAF]Z-D*>1:El9^N6 =XUG$[#7TSKSB'BY?1G<91H) M>X#8D]=O^CA'K5!8A.M'BW,B'Y46X?!4^=(=L:>$P__:WFI?0^1 CU7+U+3#1],F"@-MSTPV< 9TP\]2>*?HQ#]D^T. I#&X[/Z*1^%6!?^ID'''[-<7 D+.!U"]H[AN8-X%Y3T$* M<-J->,B+-*KD)R@_,:.EI2Q !5%6!&]O4/"2]Z,FI?"@R7!4$27^&RQ89CV M3 &R6-+/2 JS=I]>L'UKE: #ZO7^G9.@TH4, ^ JEA#Y[*753T*!0B>GG'X)> M+M\!?W&<@&5(O0M[L+29T@ Q4.1*", H4J8+>D*E3FF342LG3IQ K06M=^BT M:=1\E.LH*1!+*U)?I&+TZ[]24G$)['UCQ%?*-&]7:A0-T1)CSIP!&O,,:8$< MH'RY2:M;_CGVU>N[--VU27-;5]TOQ^S9_O"_3M9KLB_JZA->X_PQO=WBC[@^ MW9(*D:J2?<4E8?'*U3@.BPOC{J6V!7?! MD!PJ#<8/,\N!&<+)_V&]9#KNL[W%Y2AYV);[*194_XO-B31[P!:DJ&N;EYB;] M.B7-,TCC^RTW;DU+UH MEFZU1#0REK24T"$,,:U?P5MJ71P<]Y*5NV@F+ M;8R.B.Y$

*MAXL*5Y*EWU|YKD$BEW-ME.@B_$G2*B_*%HI4+SD\0KA]}N? C15M61*+SSYJ-MM,C$!PV7Y4$"FFNU7F8AIIT:Y4F,4'_0W+#?"*

*R28Z10=P(VH9H5J(8OL3]YKQ9N4Z:XYYCJ=LD,F71-M!TQOTD4+MCBUHXNMW*Z9;(;*OJSHM,FHQ<%-T'H2(8\F.IAQM-M3-PF'YTP'(3>9_EV+]_?:R@MH?!$&IBTDFA*

NGUZ7S;L'&LG;-54.XU#\#?'?VT.%/Y-O^HI>=CM:|X?^'(S?I&3|!?S"R"-MVFR_.9!-1V'*#OIDK\Z&"4.4&&!\);,.ZL],U$W%KI=E6OCI>[,)6K&5M9I%=-MUF$5&U=$K_*N1IEX*@*

*6Y\03S(9)"\1T/I7Y(>9SR'WOGL0&3K|FX_&Y!3S!-MY$FUI|#9T^0K!,ZIFA-]9-JEYZ3_#!T?TG8;?1RXS;8$-^!RJP4583*NRB%@m'M*K8B_G/(SA>2/0C09F!e?8;@;H]PN<42\,!T6*

*N9'FRO>#YFK/&FNN3CO'-M$6VR(<\7#]5T0DF=UZ(]G1X8VJ0$5?#H5;#,59O(V"+C*K.'$X=CJ/FS3C]-MJRV_N*O7Z_Q(:HS^[7&L3X0;?]V8[PI?O;8N.O9FU[>U?*

D$3NBHE.=PPCH3-MMD"?5L<&Z/NK;]2["#N.W?&>,$]\(VUT#">HC\&)G'YI&VC7,5^.<%APU+O?-M?90M9FA=R-K-,%WA&JC!&G(VOFUVQ@JMJ3N;JL>?XIM^Z<>(\I-H*80:[EO*

M84"]%S0@'K>N*SU"X12]2;F!L"Y9X7WQZ6K;8U0P,Z9-.>UH]\/V+_%/-]-MU)M6KFM6R^5<6\BZ")P:NPH'RG:K5&|RFG0$\T3Z@B06WWS4|)-)#UIPQ@A9*

M)QI'L156EZ6/+R,WQ33-15'@+30&)Q$K=$ ..G8"]84MXUKO0G&*LM=*<9-M5TQJA79IB1[YC4=LX4I&MMNT[*UG";R&O083DU,;,#4,LU <7HDLAT-%ZI^*

*MQL>X3NH=F<*APID*.-OOQ9Z.I%6E[$Y-N/-M*Y2QW+-F6:#H86^TD9JW*_]NN+P]H.ZDKLO\=E]W@R64X[1^?9Y-4%WN8HF&-ML,>^-*

^<7M9O'WN$";_+O])&ZCAT(Y9R[P6KO)M@W>!Z3;D73==6J)50Q-MK]AP[:O;YKM]?B;#7C&I'U===P:\.%NH96Z%;3)LDO,+Y=@"N-MNL1[-90'[-R>X3)_3-DZA<,EY)>;XX\?<2U9?*

FJO>+-@^R%S1^;!8dVQA!>@M6-M;M7WR1@;2HX_5R@M.O07G-VQ-=(3BKG';BM0'.L59T"'N!3J^$X.4_WA-341-MH&JWB-

*;MS#0/=R.U#VC%11505R'7Y#TS0%7>;.27_2&O'ZO>769X29& M\=VZ&K%N7E.JYCJ9J*O/(.IMZ^=&LN.5+V)9J-4OIDC-5L\(-MG!BM@A'JME-5Z/AS7<MAE.4K6A!C*

(CQHAB1BG!AC!& EMD\G&4YZTZEVZLT-MS\Z+TW27U^E66&<8R7;;?-6RKGMW32)QWT"K<:++<9:O438Z/$7O^.B]0*Q%) M=6)6U,2R1$9[5E4]@XVH5EA:A#:?

<)WF!_'O>%Q<$<!3?,3T8P]1+Y;MP]T0$9NI(7%78ZG75AKF>;Q5B&R'(H):-5V7]8FPGPZ8FVVP &PH@-HD;" M.'O4$(<'"=5&INJ#FBD^N(.9EE[!<%L.Y9UT{8)#

M'W:0SL@#K1)'U%##*]%'LO-7(0L]NQ\^(+$N,%EQR.=29<A#YH05EP-MT]N+E27<,D$H*KBA6(.$A3H/55WNU_6^I,V[4U+1_G^1\?L#SQ]V:5[RK3/W*

*M.7DWV1T\0_/0S;#0=.Y[6$<)TKBR\ZONJIA;2@;"W?4IH.LN|C@A3@4X[N08 M&QCV?*($*5ASRM(G$$+?*

C"'"%K;S@U0D%_XL!U6)6\H_9@.U12Y(<7>#RX2ATC/0#@69#0?!Q#H])^S,I4=1%10R_[:#[M0M$^RA] .K-#=?&W'5/V[#5[B-A3])D]1UP@<,/;#1]*?N8\?`0]\(#Z*

*M/Z^J/<[.>&:^XA> ^\JEI_NQROV84JO=?<;G.]\E"\MGZ_3VK=OH0^QKG1-RR MX]'2L78O])6]H/LG.XI%_2,@OH'B;Q+_.0SSI"RI,[X<"=T^H;[<5?K$?SYA=>0*M9;9P9J-*

[8H==8$\&TR1?>$-MP8)T"=C(OF&GGNW+)QY?$^+)^A_[O)S4FP;2[5=42CHF'H,H0,:AU7Y4+%=1 MMD>-G1SND.655XEW](WO.6VC]W/M=%TW>IH'R7,*

M#ETKO\)ICA:6DDX8OI-MA=#]1$U!5!4UUSM^8^DQ\|'QK@7)5@[\CNMHNPZ M:U1$?6BI"F0'2!.7T-%%ABZ-^T,R$\FG0Z>;45/8[-YN.8NH>Z0#AZR?9 8[M45])HBGM-

(7$HK]>N<;A*QPE_?3V8(=.?H68!FI47BXH37OQ0,@,6%5TW:=3 M\G";%WS(_@Q7ZS+GXI^2XX3LE-KO9ZKD2%*[V$ Z,8N51PU-\))P!%1Y,X=6 MRUDKEH @2 16B8F]_)X9_1Y2=*

*M*O3&3BMY(G/W94F3[Y4^OIN M+.,+=^MU+^_KW6R0M_S S1Z7T*2>'"%MKZN2['!9 M/UU1QM94@FU?WK%Y5(]M,.U/#VTSA<^(DKWVRT37=E-%O%0](<(A^9!_9:F=*

MVW@YZ5M(($_IW)2Y'C]U+6O3/_.,T:T545MO.'3AM_F9,>6 HLY7G')-^O_O M26HA2dP>]%M%'/BYKF@YP*CQ>:>O:B98PRYR6B>D3P]M&U-8X]<7^2,S*

*M,%A_VE>\A$7[$J:]HWP=4XQUEN6PM;$ MGJSK?;K5-]=@[,L;:]fVX;,YS!O[:IPY1V>9O!W]):TPJ|@,2GMKHZ)+KD!0 M5Z=54#()(VUO4-.*V4<\X:X8U5">;KLG5T;[G*

M@FIT8UTCH'PW9;-MZP,=G;"C%]HT,_B)>6G=,TL8UJVVY U7E +SF("$1;/IU;XY!HW95I4&UQ.5ZI=UJF7=]#<:505@NI,1-A"5(2\ M7"TA#4+==N3I(I,.

*+*K3KV€;KG=XXDMD[#C)ON3;*&=GO-'/6]5@2'PO583, MM[_ZIEGG(€;H[]0PZ<=[RW5@6/4_P]4RU&BF\C705LZY[A78G7.8^(_]O& M2__!KD)\(&6=_Y/-/LJ1-*

*BK=L<1&*J[NUDSB;3P'LEH.'GADV)DSGH&-^=N4*-0'<1&I-Y_H@nQGD61*]3?1R3@R$2Y3Q.Z/>+RE[CSO]"!BEH"A>3F M'K,AO5U:!#YN2E%$Q.2C@H$^E>M#>I'2!UP68!€X?^2,S*

MXI/T@:/D7"PH,I\M($(.6#2[YZJK](DMZ&MS!GC(02G4#1I(A%R[_4K?SAUW-MF75EUUNLE'2_HUWS('#/5UUHQ/03CWJ?0ME!_]$.!TNAN]SC_FT/4H"KY8X8-ME\FYPUP=

0#2I0XT8?;H)>TCA+_N<%&%/EQ(7X,$XG-/4"6'P";2$!R+8/^R MOLT>BXJ^KM83;@"M^Q:Z$>!F/'C%QX9IZZY.OX,-_%_8)>[&6831Z/] MG//,B63593'HI0*$XY%,;[ZS"08ML=+)?

5.B8P"@NO&!8O%(I'; 84.]@9GF MA"%]HN&5!\;4E%S^-GFQ,,F=]{I(4K\0+N-Q1I1#&Y@_"W]@@^X5V$]{U" M^<&S%|=KEO5>PMS(:OKVODZ?!*

*(K1PV6L6J_);R5E'MK10KE/*XQV9;X./)E MFP+NEZ5:IJW-HIZ< =R3^EQY'<--RZ8Q!B WQ$W++*]1Y6$C_*5I59;3L9:CEG4,CJ0UHZY M3U6",[62' 59+RZR:U%LT4%F%]TP*

1@J]PD=&22AA_\LW + \LT8EX2/0WQS MZ)343_[@Z3[,9N@(=#C-TB< 0-OAL2%(C_)MFVZ%&I77%TSGI8-5,9SE#[O M;'CJ@MH3G_LE65$?-

@B/@ULF043I5;_=M$.C1FJPM8*=;X.@D@!T8:"_IML] M7Q$YZE9'LW0\,&,]=ZRM;Q(?!S1_A?@RV6*CB"P4V<&Q MW_-E)/ERX7'*YY T0XYR'N;,/U!T-*

H=]J6F(QQT'[_"&E.T<^TWZ%5?OO]@ M29G1[U,^G=?X0?)VXY%1_YZZT52?GER'$_Q_!9"EIG[C5(Y8>/2<=&M|FN,) M;KDAM.ONC$+TS\.9!^)M=!HR\E(PS&+ M6D3EF@C-*

*7*ERF8F%I!4Z[*+E(V%*4'8G&)3_F16 0W1;:#8I^D4(+'|H;K.V3,IUKYO:N_/V-;EYY0XTB59R M>-"5,_K;-HR!,9"8]Y\'0(/Y/TV?V@'^H6X-Y(} MC#LK99T[A0:1N/?HU$[4W3&5;M)_'*

*DAS]76);!N"NB4!EV)FS0LPA1V (4 MOO[D=YRRR(}8:!]*_(\]+M9/PE:+A4;[F8PT"EC$94K@#14-<4?0H22TWHZ&R.WG#$_H39.;6T M12QL=MJHJ&@\4?"!?DE<7D@[)67-*

*U:&)P3K.]7H((#>I55>1=)8M8*$CIQJ M"*DX.=+44E&'P$48>%/RB)[X%5@W95I4[-8)4I3OO[8WEO.X\S?\&B4:VD)]B@ 66I_MK.U1TH#O0W(\G_W6%39P-*

*5Z\@EWIUQ4;$7^:>_*N6B6ET*! MDX C9)A<'(WV\\XS9Q#HVG.@6#S2[%T-WEEIZ=.WLT('2\?M+XTQU%G[SC?%[I],|OP*XWR;B%XTY+AK<)NG??3 M-.!I) ^9M'8-&/*PC1=,?*

RI&'#@/L-P!I>'@-T[;' N0XN4J?^+_BZ[< LT#3 MV_'".44?"<:?KF?UX@D.VB[R'V88EK>MJ>,0Q@KUYP:^4">H[P4U;M#0SVH\ MYK$Z,+!{6J&>N^^I!!S9+RN?Q-

"N:U9W.'4?8ZBGKSC\]?J/?'UTVU:5>J] M%0)NQFTZ<#=0"=_3'X-E>OCXC%(\M-N$_X+X3[%-&/FB@"@+^Z7;,/T">Q.F

*M7]_,7C;K|C8^SWZE0XUBD'Y}^QOG87_^H!*R[R|"EID]!FJ4HKWY[T\EWCX=-MV]!Q9F_O#!*E\85H.\{GOMP*$_MB]6*1#-\=;M&<8(>SD_5Z_[#?]C7.CH?;-ML4U0H_QDK=*

*<6G86>8^:TCM-U]HX5&4R M1+J]IK\TH_*2A8R@-KLMH# V73>,0KZ9_92H&*4FU%!?"0W]YC?CI@63]&L-ML()%*?$$DM&66 C3@PVT7F@5]7]KZI-XMI';EIJ9>3#*

*<965QD>@J1=&;ZXD M[Z]-YBOP'>O_7N$R)QG%g7%G[6&BE"]?'Z@NUS^0=OLN+@C7]:E/], 2EAWXI M + NPH9KG[LAE*X@%D(\0TZ;=**HW3A+]K=T:#XNTE4-K]*

M3$YN@UPL6YW}[@Z"%A9&/V>XH @N]+2!-QW=XE&_8Q$97?A 4W2&,2 MAX>[6$R'5)2[";_ZHJL!B6>DD+4I1#:?.7B9:3/9VS(),##LKQLO2U.E3+CM-H2)9.(K((P%DB-")

M(4$$NLED}6A<'%&4KI@G6CA,:3)5D5#% #Y+,V5Z!M4%?J0EI*2,@=*4.THE M.!(9Q ;(}K4W0UJIC&A.9HN+;";X$+/,'%%3^BET)3RT@>+2A!2=|ZAFHTYC

M2D6Y!AP/=5$!DE#ARI"!4@NR(TSCXIT6 6+2&0)GRCB9HH1NQG!;YCJ#]3W. M]EO,+KA_I$1)fF]7N&&C>;)EAK;JG67(!BKm=ZS/8!D?2_.HLK]9;PFH_R2S'+-WV MJUKJ.E)*

[5J2N0+9UJF^VG:VD)\[f6P.%.92YN&':];KD-96)OK<=@/P@C>/-MWZ1?M4PVD!S<_"V1!+F44QD%S'V:,A?ZJS#%FDG_5LIHZ&52J)-I)$TPT%)'

MH3"!PM$,.8ONMJ:T/2]6MXYK8N;DT^T1)FE.]IU;;@+\M//:*E*HW=>F3DUV-M8)O92CIQ7M\=%>*AXSSH"+9CS\%>2UDK$Z)MV?.PN^PXY#$@V?(<$|'QR-0*

M%&K(4I3'V%BCV(?1(-(M3^KSRW_A|[-I'&.CI5V_*A7E&Q2T:9M3#8SR^_M*- 0#BR:H&D1UISAVUI;ZZF%VD\A$Y+DB-JW*SD4#@E[/=H0*\I,V+Z MA8=*

*%\OV(6X(@T5;>L=X9"/D!I*C5IQ0$JC-IH@"Z*0,M2>39IE(4]H(BZ/E MI2I<03M+CX51JT]@(&I#+8PB$[\EGFV&+_$]+]K\$3>#!>O\ M)\,)32]>)O.?P%[*

)]J\O#WPI"ITC&8S8+!>D_>,#:;M''8E%36,F&7$3?=/ MGB$%ZI\%Q^VC@0/$;,,':L)9-YLG.4_1CS[_ES3AM'<_G/+'0%;>F>XS!_3F@='-_GI M.BJ4O1>M#4_6I!$_H-

=@>,G9TF$,RL&2\"5\|UNXCV:YA* >\IO.3DJ-ZL1 M6B5TU(HU,P=B@04$^/QM]D&AX-T<#Q09)-E\PBS,=;UG\V)HH)\P3Y3'0"6I MQ5]O _=P6>HYIPSI"U1AXU"5$LSM)

/1:+ANCPWB4&Q#'ANK]UD['Y2+C9GA;?]U-YV M'#GM_ 8@0S N4:B(/]N;UTBVF",=N='.)<^\0X/*=">V7([4K(S#<+F"'FM&,+3)^/*W +]#.Q0HT1U%E9]9:O(FH(M'2U\H\(,#%Q*

(8#!YI%7+0UH;Y2API)$4Y.)F)#T7(EE9!V15?UNAB%_9V M1O"2RYCX8&V.(GYAQ^MO9-(#Q;/F6)DF7LB

MV>J\\2[HW_'#+2Y'4#20[.YT5$FZWM2HCP)DOEGM1WFUHD(S:=;*#G;T-X]"-M7YIH4+C$JA1&%QS%0;7%H9!#N@DK(&?F?!I)U+'&.J&V%X:DA0SG>YP"KG6*

M.',,UQD5\]TD;.TQC?D',Y\ PL?"J=%/4]I43)\T/&=A>L5M);"HNG#8 M,D;G=<(V'I7+@LT>9ULM!1GA3(J3O_*L\!K?NTQ0EQ*,I2BUUA_=/LW/CP7 MO2NI?*

*X?/54D^L(;M)_R(B\GILA8:HYN3E!I %R@91 72AC+S9W*GDLI"\D>1 M[K.<[43:E03Q[@8]FXZ0E06<6'42K]4("j.M=/!HC&P[V:>\^KM@^L)$5+$AI"CJ8YNRT/%Q%%,6*

*M1L6KV60E@8-B%U6GH=LF)47/LD>ZGNSK>U+FM>A^#;70^'#7D1#4&:Y"WV#' MMXZM&YW<.E3]'=J*_F-?YE66K]LQU-*

YR=\;G"YJYTOESF^CXM\)+A1;$F#SM<5'RX_+>25&R.%KI9BGF M6G&@^'>NBTL/E1&=^9EI-N.+K6_84K7N/ T^1. *-@)7Z;()EGK'!_,OS M0C_LP25N,7@@0'2P").H4*._ZM:.\E]?*

H3JS]DG(Q MQ]R@\|^_>X5]%:>E:DEWZD7O$?K\035EW!]J M@*R&\>< -^AP!N,SAIYUCV$]K=7ZS!X>);C=M6J/>53:TB9KV=M=RB\|__ZS^ MT%7OQ&N3(KP?+T<3R-*

*F]_':^,F_4>HVWN&0GOIWA'8TYYUV(45*9H2G:YJ?3 MA-SR9Q8EZ/8_K4OCK8 :2TGO I^5=7#M!5,4Y M7'KRO+_K^HGV!]&3%_[(H@=_ZH7 R!RJ#31^CLV=?*

*#&!T6SUFHB9@YW(0S14M M==W)6,944/F*_99!E!!FV<](P,-T,,J-S"-CO48RYJPM.UK:0E+"H%=&) M2MLI+4B2$;=P4E4C)0,XT)2QCLXR(TF5&5:0]!',9VJ*T05V%63J!1)A)>!#*

M3J5^R(NTH,WQ[7'QK""C;Z2Z83N9E.O8FJ]f\|P":U+OR%$RBE1P>Q+9D6U>(-MQ/B+CT:+Q,*#(1]#9"PTJTH++=8VO[S&K=Y\@'\?H!G=AAYE0FYCQ7I?;O/C$E

*MM:^>A9*H)=+]),,#&J+!=?XB4"0[5Y818Z H[_-GL/-M#TU]1?_)0'*PRU4B";+551D%$'Y7F0Q]IE>QYK.[U6Z#C;,+95+2D\VP)L!H*

*M2:)0F&Z+-8/1E/0&M5<'89#>,.NI,=!/5H@N^C^.M.\$H^&4%BO&LI!V8^1.3&LW)1*4MI]/@H+"7;:=ER$.@/]E=;+ZY:-2#-31B MQLW+%6<4JH8M"Y#,HB?$5;B[$-*

*>Y#6^H.S.QH?"_@WG=_?L^NE'7*9W M^(*,_;;BWPSAC>$]<.5"BZFG"]=<\/]VL9G&)07]S@8#II_HVV](_0%S8 MH(W EOKXTH?Y%H?*

*70@"289&D\A%_Z6UM*TE!_fGF*\]RV7T\5[W]_/;]C@EC M;KP@(^HSG*NR@[6Y!^KRT_^;'Z8#2+B7K##/&!KI<_]Z+$,.ATPUSDDH-M) M!*J&I,B.=Q=T"-0KIB;6A'["8VK,B=E<|[3)*

*[S>IE7%K[SBHU;9?^TK?B'\ M&:[69;X3;.6;]]Y^:WMUQOPQ-UZO^FZ&FZN8#6/DZ0RLW2L7H,U\)4TOW" M3\\07,$6R;V$LZ!*W(TI/,IK;FSXZ!LI#;5F636]]6M/1HU<'M/=0I_OA-*

*PEI1=2V![8!5UA]%EM,@\MMJC;/W:5G0*K+S0=2XORN8,OC\BQ/ MRQR/E]+8*[;?U4,1D?++V,;IRW195BA$^R6'@!X)5'KN61!V2@VQ,%V[9T#K]VEVH_V_)6M$G,*

M"SU@R^+CG@5PN6EN+&<'RK4E,FY)Z 6IV4N%H.O ML>]'^/#Q%5?LX\)R+OFB)32&,IE"D\H/)DA"H@9WITIJ9!YUN/N^ GZ-(ESU?M'"Y4\W",((KA). +V5$\6S]_R^OZ/@MRRY-N

*U$B+A6QTY+'? M()*3=;U/M[2:K/=EP8XYWK$3DU(^/A) T2-2S3TN1J?LfYJ!NA7B+E&KYCS M'U'G'M&?N@"^YZO%J/%M)*V #5GY/JJ;@=93^F;X&+]=%.F197R2XI/BHS_*

MM1VM!?B&@3?IUE%O\.M'N4G1SXFU7(\2[^]L%Z1C=0%Y33DZ35A>M6V54 M'^51>E!8H0+536)U^A7SN9I_XI@#2D1#8S^?XDQ>B!%?5\A?+#! M@A#6:-B3:XC$)X $73*

MT5VACI"=1=0SV5MPO4(WWPEI!++861FPU]E=B_8D7#4C>=I^S\$3QJPB\092 M%T]MJ^@^EDY."=]FQ@:UZ#^K/&,73?&S8B)86"$K)Z+]N$-]C(3Z,/=-

"_L@/E)='BY\/@>O;#B,'V@@WOI,?@X4-_HR!Z%-MXIQ#]:,XN\>@R#4'ZZM.]9'+ZP[7#WE>#V^--(OMY3<.BI[W^_'#YQ]!I%'-MN#[VR+]V(3^0:UOD[>W <>1Y>2F-

*6\F^HNPW=_MBD\.kW^+&4Z)K%N5^_K M]@<(*7M?9,2H|@!?]&2[SQY0-N5>']Z;T-O,#GM&J-W!-B(MO=UZ^6=;V!P202 MYI\<-$Z4-SLH^9/XU7_]O/\Y0B5-*

;$LDM&M$"]5P1T15F!::KLU-MIB"MWW_=X.(2;WY1RAPW4(MDW/>;RCU#;8D6>M!L'A7H)-W/]T!DCI!77K$ M\&-/-G1.14<[-Y>"_0^8[D':TP<=PZ_/&"HM_O.0$? Q@.[" S#EGSY"

*[N M9'>M*V6Z?8!B&=<]8RK/SIO&),.:5N\;$.@F_49W]CMB#:&Y55Q<<,?S.H]UC M(M'!%C(C) 2=_I?W|[7"FDE]R*Z@-A9?,X#FPP%R9>%L'9O8B80:AJ5M,+6F M'4&0ZIC,A86DS{'-?*

*KP8MNJ6@.IF"9*DZZF6@FL5VD2&USG4^/-K]-:+K MCO8N-]Z&Z\!C]H:@4381|6-UZ2S[M/G>^>VNKW$VYFS:O[?>Z M-L>]B E[%49\LED;M=V]I[S/9KO<;-*

(^0/TG45R.Y(@O4^*;(M4D$4AM&2<&M<\A'FBC>/4GNTWCW)#+V*;_^?I-VD3@G%U?'LQ/2?,>+)S'7;[1\XG.(c MS@[$K'G%99]=PG7FG%.2!F+\[.0^U!];90"6;A:N0-AB/G;BX

*WU)KX!WD!T MDJ1%HF!I51X'7"(4^C!+70+5?K+I'D>R;LBH>(7Y0 N'"8.G&F+.&:!GF0OH MU_E8MU*L<.QP[LK7?B %NS*&[7L+--V-[/;M$B7Z,7^(YW3_@GWD$WNE(>ULG@,OJ7*

M36+0R6Y/L2WCY(':O;.[(#.M.#7KE(<+F)WX:3IW43P_YBO6#[0#]RWUFX&'/M^4>9KO[@LN*!]C\.QH?0.?!$=194=Z^ =C14#XB-H)*

M"MYQKQE6G]1=1KH9MKMX&DMNG?GX_] N9FSA&GA8@D^@<)]_4;1.W/W_"HYK\ MYXF%1HZ:'!V4K6!':LDX2H<"XW#.)*!AO-PDG%4[J-*)]f4@TMZ"\E1"*45*

*MZN0/CW*1+-.Q@0.955!CX2>MXG 4RAY[^]V;B7=!GK6K3*N3(FL6&/^M]+5B MEYN]XN&N3'-%YQL&;6,$NA_3P]WZ0D%C0TDKVZV?KOA16S'=1#$#,,2E*,;/XKR\)M(.?*

9M8P$C.+12 T3@W=M*NPP\;N;YLM'E)P7Z^;0WW3;'A>;;]!>"##;M#WY&80&M9LW8&6G^QU/;$+4.3IZ7Z'&.M/YL'ZT> Q-

JKX8V/A]/S^31:>],@=31W8WZ[65'1KOIV4F,,W7&$\DZ90@)H1T\8$>X62RIW1-)7<0'<|V_]W:|Z(0]8>"[MMH]'#:"[(M%$3C.1VIGG!N)B3R_-RYHW7G!C_!73?L^G@N?*

3BT\N'HMY27XVN_I)/6V3^K;7U&.ED!UU;-EBQA/L%DH0[ME9M,, M_#(P-"OMF@$!8)IM[I*EO8_BKR^PA2K19W>8=HEZ*(]+]Y_7>,*\A),T[)\-MH])-9V.$;7=#[3=U,>3(1_=W*

&G+.X6AHK#X>0HSH8M-HSSCWRE;UX@S'78-M[^M6"Z5<+2SS 2!)(,$Q3!KS[?63RK-D"VCMYAZ&'\]TM>)/! &(65FC(H]Z*M>7:MYH%'G:EVH/$[CR:PB8M,*

*6OP;_R(2[:T\Y14]>2F=,G3;L>^*GK9AVQ M-Q.*4\5;HMDS-[&NW"DSDDX./Z#U?5K>A1YGEY4,T7[.T6:0H=!@,X?'XH7= M2R6V;5'"W5ZF0S'SGY],(;NV_1B7=-*

*!E.K=U!|P!G.&''5L_3M-I3C+AX5&F M"H=%,'H%YVE=TYC<)V -/*FG2K4&$B;36Y7-[OONQ'B#A I&1#7E8U^D^< MQK(/PA81QC24@%A^]!MJ.XW@U;EDBQ?D(VV M|W3SA5*

V9^7B.%RP(IGX! "C145"=;X9M,ZN2%P@&V]%0KW,Z9((l,PJD[Z>7OI/-M(URB0AEX=6!QSTYRM4A^V<8ZB>"9X)PT)K-P3\PR-OZKM-$/=45ZN%_H+TZ'ESS

MK5)!41LNSX>0>_#S(J_Q!:VNL_.BIL#,;[>X.?KC\V+V6=_S,5]N_C M+J2L5KK=^W.MN.[1=HL>YG"7V3$H-W;/M)H?!][L]8=U E;P MWPH_+P+

*GF#@%H_%G1G'W#MUUP=\?7:\Y%8SI*C2M|&\)\G\UJFB M.E$A&%^B&>R\P>6#'^CX]#$JVYLW>KA"POZ7[9K>DC1P M]TU10M)1&4$Y"H=>^%M*!UD\%,:G\;*

*I,M%U)OWD)16TTS*8OZT YZ@:O[PNR M)7=/[!)JFEF%LS%6.NU7,=1QQ+M59*X,_'6FXH29C>0H%LD8MAT$R,P2&C+* M2+5/LGF0"S5:?3S\]3RC.2'?Y.DAU)/U/_9YB;.3(NN=T$F?*

*T?2IG:.;5/7WP MMZ0PPS^1@XJ#/XP40/WP*D>4]5,0124CQ^:LMNN%('ZQ0CUSZ MXZ%)^!/0IV8H\LAOEN\)!P^AAF,_N^-U1/6>H];9"S!]_MVO/X/=-X*

*_O+3#=Q+628_V+|&[^H%4S?CVIZ;2!]7/IH)DI=QE1G:+Y+?$U& M><"+51VR$)*3]9H=U>A\O#K"\KQ.@KYRO1FU/61ZB6>O27\]YPQXFUK;@(.*

*MG38\MSL'5YAR@YWC[ZEI$2Z_/ST$!NEP\M]N|MJFV=+M5--8O#=<%7'$&N] M9/+EXF[::MX@2*6EC.EPCS:KB@B_/COE3UYH-6-$SB7]'8LLX;L.4H6R2*7I*

M\K+5\VA6FI0'=EV^89WEQL:4+@B#Z:5^)XF0R/A>ZXA M5;[CRIKZ+P5TM=+2L2^E?AOK@]PB"&?JL) MXS:@K^J0A^"Y.GDJ>0AVH^OBH4>3A][P1/0]YX3+.1MQ9U8?

>32)IPG(]UAK[^$*'5I<;0C?LUP@XGR+F:[] "&Z\:>DW)$RK?%'M4ESC.[:34[A?4BO7EIM"SC&9:R-PS;D]'ZK4-=++#H]Z$AQ;'[4ER>Q^/1#*

*MTDK%^P0S!\HB//B$V4,F=;TOV1$,1?8);]F9<>S]6C;GL6[_/3Y'R%;M_5#F M:HZDL8T/I,=DX51|S;VAF>1]5>>70*O +PE>HT^%_OGS$*]:4 M?<(VX,3UQSVKZRXWG_":?=3_/_M?*

0MOW#B6[E\A@L'M!^CT3H)/NF1TL4(#;-M26:\ZSPF=L^@MW%QH:]B7=]HQ&H]_.A??TGJ47]0%"D>2G39P.YV7#H/Q2OS- M@^0A>?-+/96G=5$Y7>2$5E:!%HW2)R0JE 9FH116?

S.CF%)JB-#X3G'@F1&K\A'2'1 M0/,\Q-'XYCQ>DQTNJXZ$ U,3EO+[Z+%86HD]NT"\]J:0"E0%IB5@6]CRQP7Z MA#-/QK1&4"#CNJIM8CJ<38/S!GE@WEI7F2WL3BK<%

<_0R_+IJZ<"0(F3=X' MF9S_94;6WV@HHM#>]BG^4@S7#^:=BYMF6)&SZ]4!SNF/3J-U)&7M!Y3>V$61I MQ/;O8&O95BU0F;N%X&7O#O3AF3N8 @$<@(=!V%>/E-1T(MH$U;=

(#M.L&T$>?Q+W%2K^!8,19<$]6I6LZ"[,MI2 QDD4 MX_L,G;Q!.Q)G6SIRV@89"MEY'95LM^^%SWWLJPT^"1!K#Z32Y$65'%3^SC8,$\.79-K!B>F8> YEQ*M39/'G@&*

*M<49VU*N*CV8>]Hn.8Y;3V1!/-0"ZV.7Y04RU+`>^5HR+-\V1-/DZ35A>"K M=XY2EI&WCD_6QLA<)G"Y#9+>87;#=`(3J.C@3;#= @/ ME516!P3!*^^LH-.,:BL0=KW<'"@KR*

*2N0P&0N*_A?$.5=* Z1R6V@)(,W@99^ MH*LG%6H,[:!@ZYC! @7L,LDT0Z_1CS]_S>T"Z.(W??#B@Y^//G^I/ZAL!7O M3*7=YV!+$>%#;BB<>1!.W$()=.*

PI&0,FLKTOYU6L3K8S2'6ZVH+QZ/U$/[NA96W=UY'5-MCF,2+#*D_3IE[3[]R3& M,:!LHN4:*;.8I57F/$8V/W#:R'EG3)H:[?EH$RY K0RP<4HU'"*,F"*

*M2!5"FU*UX$E'WTPFBC<<<0%'3S"HQ-X YH18@^LTI*F5GE2MGBLG3_C?"PIV M\NAUFV(R1-*

UW<]:-5)6,,F\A)ZAJP@4$MG6X4IW61;IQH.TN5PNL8U*]1'%=NB#EP/{(@XSMHX*NYI M85PQA)*Z#-.!OP|",,+DJ:?XRN<[,KI_,_7/|)WK$]'M/Q^:E)+|J]9!'TA$

*M&E"D,E8E;S')A;+#$P\&9UJ]2\QZH6U-*HZF[4F:$$%V;%"-+QR2KVR=T+7)*0$XW-M7=Q1;(M*_:GADN%X(3EV[GF-"ZR<5N7.0+|/-Z"\@\`M$F!8M-V)EE'5_#6^VV>?K7|)B%U;'G+5HA<7>/5K0NF|)2W1\A<8=R4.Z|O"N[R]M^O"$$;PFUZ]S^H8=%7D\^*:1 8Y"6IM&H*F/(5KE-MWIBO%;8H87&1XS%!2^'B8?#EC8LV*@D?PRITX(|+PL>T$!8,K4K#C41UBL,[MANIEEO5]H!|;-!GT_GX=Y1N6+5(O1/^/[7GO M&)&%A/JNQ!$2K*^G&]U]D.G\RTZZ=J#.HK&]>VB!D3WO?7 MUWA-_YZ'MT'$<O~Z_A#+D=TW2!_P6RN8/#PY.DJQDJ'[ )6(${4HO*$%N:K M.C^V.8H6H*H)ZG&75B%<+5+-+<#50U!K'%5P>O;L\F:SHJ?!V;>F@DU4$Y7!HW M]F&R>88]A\IE%B29LU35I9LO=].)$L<%6N&;,&:WP++))AN)-'[%K!?>4#GP> MF N;UX*,DJH"6.]C9>FQ=7.<6=")TH0P_?79>%00\=%Z[.]fMU+/THDW7HQ+ MJI8XLYY" =BHX=G")"CRT4QD,39-3M>A" (DW;EL5=EQKU>E5;222!?6#-6T%.5ID5-#^W]8'V0S#B]T#$V]DL2QNMP'T02?ZE%*S@&6D +>/*S MM"4@3G1(D^XASWW>Y6&G5=^E7A>L7CA4O6Z7'_ \A)/2)/5)&\S(,G ZT@E3>!W!MYB"L\C;X*M-M(%)-O.^G?GPT5_AE!JZ('T0&_@0R0"3;V0K@E-/NGQ:\O:CS>GM[2!-_A= MF*Y)'F>L]N,+Jf;,:%P'+-@6D2'&7#HH=]6\(D3+=6ZQ(-8X2@P3_,,)[*\L/XH . ?HM1>KW2)_QD!8W&4A M&7XV#N(IF)PI6_EM1=DL78%I^T V9!HH55F]M!CE%6O1O%9K# 0ROI/:!JK+ MW31,[_'&H),E4* L PY!?FB>\),ZZQZV@\KC+X&X4EGUH[:1VS=6^6365QFSZ+X_(IALH&6O1/;"-L><[,MJ:!5#UQY;_XET0 MQAN-*4.&D8):5-ID@(*-J6MT"?,G&'KZFVM@1&E6/_+$4916\P1Z;P?TS$\+!61EJ3X,Q M)L1%11?'@ O-(E!]<'AR5$/=GE_BJM8/;|[?KVG&19UUKMRTH,VK\IER7A?& M,]12H-LY374;6Y14%[\OJ#'QWT+/_>(I2+RDAE(@-:UP_0NH\$ M0YK(<#L0.1:HR8@*3E2P/B5LFT8&=(#[%K7D=9>ZY*K8!%GGIML>D/I*#67& MINM,/:5V!P\9VV#]Y\#7H#5-B2/W0<&P/E)/AL+U^U(-Z0)PI@Y!).I[\=ML# M58YCV37=.GA5X|CVNIO<&5_*:"S.@Q+&T7@Q,%]DD53*2;V/#ML)XTR,N60 MV#6(0@O$UZ<^QS/? CSP'U"WB%23>/8YGDGI<4S;-^ 56?VO:ODGBE6;1K;88 M#XIMC7%@8*SJXEI=;A.]G!Q^D\;=KE((#)K'&<9U_)BU""PVP/4\D(A*P(WY M#$()3,FW<0LG"R8Z==[Z4UI:0:!H'E4X MVU/ KF5@&0]@WT-+_>(I2+]Q&3;#8NNE"RN 6 U!TI'FM6(.1%\0!Y)G (8]OK8!7,.N(9 MBS.(>:2]FN:5$MHXIV')5.$*AYE^\!L#E2C8"+@.)G\M:1*S 7G@+SVRIY; MW,\8#=__GH? 9PR5>YPFO'/AWF&U)GGW%P2,;'MYAYA]I9%|%^$,0)O*HASS MM9N. =J**;_]>#&6CL.V_;:^PT*_RGV,%KLL.-&!%=T5O*AD1DUNQ-@1YT>_.M<0DS3^)8XY' 8;/M5\9*;_H7,#/QU<5R*@BGGK-P"9)+:!$!;_7]C:*G 5)\L &1T%1N$VN$2Z\4MKW2DGIE39-KW3- MO-(MDSGS3((|2NW9]1'4Z^D"AX M!8VQXU3#@;>,?16"^3$;%1N/? ZAB1++5K,B;6M6I4:Z(:5!W:/9]P^WG\+3 M>*,3@%+6Z1B!P&GV^'=R,EP=U1R3G'N%@BKO/H]O<9KQP]/0 M;]53SZ(&+""]2*ZM=2}DL,WE<M1VE-3D>OXYOCUJ1DX]D%^O"OUY_.41!O M]*>IGRU1'V!^FZ-'N8-&]W_9WP7)YDL2KQ'IYG_S(C*1% SW-HJQD]^ M:ZB8?F)/^[WGFC+7;2#P3."PRF5!TI@M11%-F;+3/GO3[GZY3%"+L)LK-+6\ M\3.(@YHL)Q MYMQQ#&L>?\35) M\%>|CH(T#;I#VJB0Q#0)O0KNNSL/7,BNMB7 RK8MXW;OIC ,&H:,IJS]!M6U M9%3H943I7J&D6%3Y V\0_9$P16C=U(08WWSY905$A%+YF(5PO$1",F&W"A"U18>_ETQ76@KA(^;475 M/-OY2'0^1F_,@N3HFH9I=^E11SIP@E1++|\3E=M[6%W]f:-84SK;2MOR$,Y3' M"0XBXG4=4+;T5KGHAZ3WX_!+\?8,KGI L68EX=P53WF!_W]Z7;|_\ORN^MY0VD_Z/70V[<9=R,EP=U1R3G'N%@KQP]/0 M;]53SZ(&+""]2*ZM=2}DL,WE<M1VE-3D>OXYOCUJ1DX]D%^O"OUY_.41!O M]*>IGRU1'V!^FZ-'N8-&]W_9WP7)YDL2KQ'IYG_S(C*1% SW-HJQD]^ M:ZB8?F)/^[WGFC+7;2#P3."PRF5!TI@M11%-F;+3/GO3[GZY3%"+L)LK-+6\ M\3.(@YHL)Q MYMQQ#&L>?\35) M\%>|CH(T#;I#VJB0Q#0)O0KNNSL/7,BNMB7 RK8MXW;OIC ,&H:,IJS]!M6U M9%3H943I7J&D6%3Y V\0_9$P16C=U(08WWSY905$A%+YF(5PO$1",F&W"A"U18>_ETQ76@KA(^;475 M/-OY2'0^1F_,@N3HFH9I=^E11SIP@E1++|\3E=M[6%W]f:-84SK;2MOR$,Y3' M"0XBXG4=4+;T5KGHAZ3WX_!+\?8,KGI L68EX=P53WF!_W]Z7;|_\ORN^MY0VD_Z/70V[<9=R,EP=U1R3G'N%@BKO/H]O

{ZBD0;]55#./:W0ZF)CU1-L: M%%R5 0P+=H,?,%^LUC$",D\#-2X [C#FM]WUKG)@?V_3R3[%6=G9+=CAS#6 MMS\\T-_+NPHI, 205.W;MI%DLQ5TO%[PW>#639'N-;64++HK;^'''//I3|WZ\ MF&1TK,KWIQ?J^#"5_5K=FAKP UG80'<51.41D)AR>'!|'@32"2CD.AMMQPNM M]^3:MFL^,X39I6_?!D<&R/;^]VX;5%Z1 6A6E+CPC?^L)3V;$0=P/AF M198'&|A_8/LS$*S;X,"";/C;,/A&F2 J0U'C>NY^6'!VD5YVYH5YP"7 ;?7J M>0(MVO(S#=!.&+92,E@$U-(BLU -YF4G>GDW^M/K;&+;)VTK4O)5=[(CW!6> MP$+!D)914'I**'(% (,=S"OD#(_XR!\N#F!IC#Y%0?)!XI'G2D$+0&JF8,! M = .IEE+=)/,$.BTPRJV&!8IF!:?*8U4;OGVG(5TT1*&<(-CE& =-#G^9)MD77 M5'!A-VM@*-_TIBL@=(U[G25)4T"XJ$,.@K'LK&]J38=LVG)=!+VF<1:U6PWRNC%49? M^+D2A<4R(8A)>9KH-YE0< A_!],'6A_/S:S!D&HXZ+]87FUQ@CF4GQZ Y\>N MFPH HT34G%%0'^ P|=17 YU'P&FO661>>),&\+M>:BR=%T&('3UGF9#KY&;N M:1R.Y2OI>B[)5.MDA@I>YF.7-9I*:I=S/(X<<2KL:M0-N0 O7%417.YWBY,5 MT2LS&IWU&0CQ)MN; HK3HQ!R>I$]N\SW^XB'R" Z"!+M!QJASP_;!?B.S2M\ MG_U;Y7[K32^.%5!/+YH+L!]"F;J#GUX=CAO[\0"FXT:HAL/] MBZ4&UK|>W#S7,;6G#F@<,"G:TDG\:,9L*9UAGGQR#+$Y9YJM, ^&'B%69C M87 S\H.J':\|CVN-Y[3]&.&2E+$U9UBGC&F[G+U>[&(S>NU'YPT:UX/=L#QR? M 5R@%3MLJ:@? Y%L'N2M:T.R3.0E*7W@IA7Y]=-T5<*5R+OHF#0\HS@X9F#B< M/>D%L4#QFH:%'2C7. SE2M8[1K5N5B?A8@E[9#/9A8^V5>>NO?L]D7Z+KXR(\-O49NW@PWMO5B6? [.0A0[SH"K8M#W'JVE*%\ M?7XC@\TW^[^]QL@Y3O/F$L_75^RT,S9QW#&W MD=SE!S7FMG *AKJ@<_%QZF4>8(RTQO(\3VK#F,_$\L5M7/+Q,XJX*)8%XP2E MVR#'IKUR"Q1C+1$?7UJLU3>E<|G64$; 1.0HQ5D6U2EP MRMJ-@KL@V+>/R /& MI9OO#+$Y2V9|9Q_>B+ f>?;>0Y@2<,/M_E>+-8YCD,%"""@X^Y)3KR5$;7B;9_(&K5=D6[BK42+ M&L!"IAGC;9BD63?\(M:.0P4<(*!C[5N=6"LC M:L7:/I$U:KLBW<1:B18U@(5,\\5:=EU1;QKYDB*Y'-OZ-)')]- L>U;3^/M>%@HXZTV+B#BK>QE@.*M0+P9)FB\??LH MXNTX5, ! B[>?L74B^=K5CX8WWRA?44IW@B#K@9E^6)*2@L0*^1"Q^!A53))D M#W$NST6QD<971K?@C\ [(;L\QO\K8N 6(G?&;X)ERC/97(L'%-7X!M'BD^ M5HI(W&3\)+1EM>9?:98(4KT]B%?]"PGV=L\U-0NZR+7^73\AUF)4U!0F>9WU:VZ*;HCR3>;- ZS9"3@;^KIUY<&;SQO^@PD20%]OBQ M2P\T7M Z1U#K&(&=%TL.$?;C4>'$!40<)0R7^!8G;#_";;SA6Q*N<%)=*GA& MTJQ['?(X9E%:H<$,90^#]IPF'[K:M0Q(3UAC$P NSA@O+G]*]YCO1J7_I$; M#QUG9^1E!QEHA6-,4XB4)0PL8^53)6I>%6]*)L?N"4151$D(4WQ*P&4NMA0 MD+3" 55#LU^>O^SS),V#F!^(3JT^R+,M36W8WEF>%Q57)&,4D;3(B!HMHR\3 ME-MO5YB^#6,O%B;U0\Y7'"E(N7S*5_3M1.1,C-"K<#F#*

*2%/[I*8*GPYI MJX4STF[2M$ U&S>#8L->@Q-QUJ<%:YULRR&N 7,R[8\%FZ;IJ(7!] (LE/Q"F M[?G7VR"YF7NOZ@G0^OCA+$=_6A'7QKJH=E)"*DK|>*929=00[3>S$NK2L M2<2Z?-*

&"Y&!*?I/85(=+J$!"24[MA!U\DB)1,A9PO5F.!OZ*@S5\&HQ;@D@GD1B)HGZ2 .UY+\(8GV=XIQR.*\C5 M'KA!#F\.M?")/%7GZ%QM-F7[$\4LK_9,?'TI8NCYZM#G4KLIM6D.C\ *D 9 M0P.??*<)?$W#SIK/TV(179Z$5I2T^S'6\O=I2]@&-IZ^"[,MVI!=0$?O^$Q0 MBC9T4IX7Y@AM(!W-[_AJ]NQ66[2+-K@:]*ZWVX.FV82&$M,RVF&+9U]APPY0X&QU;@ M.C#T%-G@7QD@N&EP4C^CA!7*S*+%*)@!#BT5+PT!F'0K&@NQ+KI\N2@2&E!N ML53!/G-Z,-O],?]) K_V-$NR_\/4$L#!!0 (#]B9UEL_3?Y(F, "AA M!P 4 ;G5S+3(P,C0P.3,P7W!R92YX;6SM?=ERY#B2X/N:[3_4UC[7D9G= M/5-MT[,6DE)5FE9*&DG5O;,O910#$6(W@XCAH93]ZQ?@%3QP.$ P (1H-M.5 M"CH4A9_O+MA^]__/8:E(1X'27;OWQ;9-\%61A% MW_Z?2_^/?_M<8=W.K;.]VS5F*@W4:K;?H!OIVTT4HV^_N'[MG[|_V?:/_]Q8^?S=]_1YG&4_///!'^>@@OJ0H-LC^_9M%?OGW._V?2_CA MZ]>OWW_]!#U.MS|_/"#S_\WR_7#^$SV@7?14E6!TF(OOV&P/\Y*W^\QF&0 MES1WFK\^I7&#X-,/;5!<"/K7=PW8=_2G[S\|.,!3A^\?!_6W-8GT,Z"3!OQU M!%_S].&GGW[ZH?S:@A)$D0!URS.1WC??5/)+<8SNT>8;^M]?[Z^XK7_Z@4+\ MD*#\.GA",>FR;)Z_[=%?OLVBW3Y&S6_/*=]P\<1IVJ*ATOF)2N?#GZAT_O1",H;/$-Z9UU,UTHF],B59\HU)*9-!CHX@Y4XWTXF^0VF$ MUY^3]?R$#[LR1?Q#Y]1',)5Q9],9F))]!5*3(OMGE'P?XEV%^!YE>5]$>9&2 MN>KCCQ_W<5!.,!47^]A1A,P2/T4TE\#K; MH'42F"%OB$R'N >TW:$DOTHV5!\4[07:IRB,RG\35:UV.,VCWYI_SX-]1&,0 MSZ]E*PC8H?-!H7Y[>8\R)XO8_R5]!5&.(B MR0G@;4+^7>R*F,X? M_DS2I_QCIC.,THR@O(;9Q/.\GBDS2"XRR!*_Q;$!,K= M"""O$CIM4)UEM\E9$-,=Q<,S0A/,8QXR= 1R1:,]_.08O$YQ12PD.L2T?!.A M?":,N.G^]2HB(\1+IT0_Z]&KV8YRE]N-,K(SQZ!!03QP/.0[_>8_V11H^>D^TZ M&<)XMR->F?ZL3[\'JG$7Y#AM2:3WP3+$;.,2B#9K%9#B6Q%'IZ#=()=P-#] M$'R-B((:GL^#./RH01X+R61BI M*A.Z4\Y? 3_+X,PBDOW/65>X.+2)>T\162U-MM]JF"$U;THB0Z1#W,|;KKU$<$|=UE>1!LHV>XBFRD^#36B$6NUV0OMUN'J)M M$FVB,$CRPUKE#L=12%14K^SN48@)U,15[!0>YV.3SBM)CM.WN;D;=S2G[L(X MR++R>[DMG%[UO ZU)@^R. Z2*1H9(I@L/UJ5T,_'0//? MV5@X=*\"WX_(MB5]3 -Z1+U*4Z+: MDOV:!,4Z(E^U*(,C-TE\.6R?<4Q6$G7XO>WH+D@)S#/*B?(B11@EN:

*M#.T%>LK/"951OMJF]+PE;+$&+:5&6FQ6#%2KF =D8X%!:,E*" 4%%2^K=*P MHL//",(^,XS4'3X DQ5[B3A].K@9-S(P)E=SY-"L=N6PKIX,H5?ZU\.!2W\C MS3[^^*4;JfQD%R&81E"'7 YRPHM;@Y!+>S599^B M0JPCCT&]=HW^Z;0)ZM>Q2V'H!<>[0,&""(,7%R(9-RF#?%3^Y@:*5L8CZ4G3 M_QC8QH+SN"I2GY%[M$:[_2%P)5VLBQHPE[GL!NYQ#EC8BYN N)^PX)^9_]N$ M;?0M0L15("IU6CG@-B6I';@0[!Y%O8??*8PQ@[??G[\+:,$1=*+CF]DM(,99+:?=]9@D5Q:S&&6W-W3),5,7N(B MU;#*<3.047,:G0A-U6@/EO7G& ($$BCF+N+:;F&":YOLR9Y5^,4%2FUC56R-MOL%)6/_!SF=3;5:S#F]F7\F708B8MSME8$PU=\&LC?!EK8V6S5ON^UX VM%X M!=WMP)TU@LJ (N/Y=M;/TZCGS#.((]N1+_C8<5!I-FX&EU-0K YP@ M%7VC5.OA6O0V>?H8O$8S0SW4!V/F])8!7IB7ET)17JU!(N?)AC81?DR)#Z\;^ MS_%N%^6E\T;H<&$>X-R4_@\'1"/5[9I2EYT?2"0 K?>&1FD2B5)$<2#*W(U MY7=IE(31/AC6$9] @7V! (;!*X,=+B-3WA;8MUNOJ?=9Z-8=(,,MRH/X(?6$_7G,,EP'*UI;O8U>B$D;M$]%=9@2$CA;G$+X+PR32B_ M^N8EZ,%:O06IB5PEI >4Y><89BI">(,) <,"]-1T(_V9.B-,3Y!4.9)%BK!UB M%87CK[M5#>#X3^HNBR0O@!>TUT@&N!Y5-3!5>OG(PA.7+Y#?.Q_+CEVC@(G) MT_H$!/_K33-9_"M$- 7B[E"9,R!#I+P*4\P5*>0"E/P)D_R7K[^2\%"ORP MP7=1H$!DD4N)@$5 77=7LI0H6$H4+-E_[.R_QSH&=/:FF/^GUK"3 0AM:%_5 M)YIH#]*BY*5F L*Y,, ^PSX[PN1 (*,.@G'GRPX11*3SI,<6P.$!V^)R[UQR1 MW)-5'A6+>&+B0C--C 'MM97)N#=G:(R>3N7F?Y>US%L-"O/HA9_Y!]56:HS, MMB=CFG+)S&.HS'Y=SN:C3-]N_A:D$=UU4!;$YP! <<&Y.\Q#<:QN3\F_.K%A= M64NY, ^P [X*WAD7Q9,L"9"?*]0"]MC$!S^:LJ]^)?NZ9_B),.8NS33PEE-,!-M<950N"",*:#$B)312',Q96C\-D!=>1DT3P42_'V%Z 2O$)F88&>=4N=)?3M^ MN+'F7!!7'$ P H@MA&QEE 1)B,YQQGI33P+5 MNAL.E&<&!.-VFN/A|% ;TD\G<6HX/J3!$\XVE%)OH3V1;#TO4+,FW MZLFWURC(K", <5@3PSDV9'YNES>"CC=GV=H_2@+Y^7A+S=Q1MGW.T7M5W+YH' M)LN/U(.-7Q35;5Y+0+YYO8F;K4D\60:#6;O7#1VHZNC]+KS[T;%&O\>%1 M6Z7&#MKA)/YE5JB*W-],],+Q1N=2>HY,P]MUS$?%(PJ:0SPBL[F#ECA1!I,\ M(A.]OP>Q@G$GMT6]QG*/Z(L=3N)_@D<4V:"'1==+%FE$0+3(97WOKG/[WTV= MQ_1=P>? 7/4HRWJ4W$"S3#8](@[<|+5)Q"_KH_3*8] &NC%[:.T63"8*I_4(5X MQ|-'A<_+C,/F]UG#]SOM=P8W]VW!AE3BL; 0.=0^COAT?#2.S]&%-.?% "UX M%(W0N?5(;G>]%L\1 $C&\LB)^:%+T#U=CMQN?B4T91G*NZ6O! P#6C&8%[:R M-A8@BL2Z[/?'AZ"KX3I1V(67DU"'7NR:QL!:"P-(XD SK&D'Z9%%B-K6M:(3V M1*9]7\;X:[L.7=$T]K+XSC4BT .GGU_"9OE]UB=, ^G^>Y00.8FMI%4S#Y9;[FA#,! MN"<18;C'ISM6WQWR4VQ>B$?!XCEX3L_>(0*;V=HY)!C>)#]QE]:=\KVV IX MK171- [SG;"R%A90+PTN"MA!/"PI+K$CF#N3"", #$U!VZ7A^_#\5T2SM.)! MMZU/UJ+9\CF.(.=]^_G&HPJ7L_1VXZZ[75LN&I_VE,.D-$1[;CJW,XTTD%JKC)4PY8Z*.) MNKZ7A=;.?7T,"RJS,/ D'Q';Y.$[+D(&RFM&J^13X6U,+=B(-.SAU[R19UQ!U M##H534UV#JQ1:\O=L[$)9S1JU[=E]/4G(T?REY2.QM0;,C*;7#P68QXEJQR' MZ2,02,C9XR\-,| &9,2_DB)WCSJ=GT:ZK,8YEVYSB"V[=:XU@R6KGF89M&/# M9UBN6S'[$NQ%=!F[1]8S6.]D&,JLQ9JX'#*"\-DG$PIMU,Q3LLG43.:I_3\ M:08#G7KJY(.),N+ZJLT4#-1R#*\^^Y3& [:_)#WI+Y1T2.ICT#BUSG8,6.H<)SJ.NDN(@4(\30.,FI[#FN?%"">.$^.)#0UE@&^7T5AFEQ>(} E"B@ADF4+@#%Y*#%F9,. MO)S-A\Y.CGAK3UZH:=.:+ [/VY(Z2;H(=NL#TY!DDZ3&X4%Q=<=%.KD]+]K+X& MZ3L;)>O;/95_]@7MGM PI@> [+HT'J2UO0-8!5B%U_YZ0=8'74$(<7O^&-LQ M' I6'DT0'1FAD:I73IOAZJ9'5.[,4S=7HW;,1'UC,.L17_.^&,/'RIOY$B5P/ MWVPTLW@9H36S4NF@M2'K(3D7E!.TYFQ4@-"U9*30'AH7,S1O%*<9L[(>RH>; MRG1? #HCK2X@QX(8'07X/YVKC|A&K^@NCRZ[KO/&4CH\7T8[N\[B39]+ZJN M3^&M9F!4$<|<81NH6DA4N=TU3(R'+T9W@!H7'T#7J)DUM/B#]OH+9K<3O@C=[M0]R8M!"FYHT#8Y4E1DR7^6W(@KVXZ<'^66%2SM4$_ #8R!W-2QA"*CA M,19KMY $&OX$T3 /]*?A,9"[&I8P!-3P&(NUZSP"#?\!HF>4_ #8R!W-2QA M"*CA,98Y;L/8D-OPA$B\D."(JSG"&37V-PHD7MAB\7*1(Z8NJIZX/#ZC>"B> M,O3?|'>\'POYGT?22%6-M+8%J-D$*$<88ZZ\I7:\YB;LQDVSQTY<$,&PV;(^ M(fG^I/<&<-(_(3BDO5=L M#DQ-I4GSIBRHB;LFIL$RT+Q@F/VMN|-M28E- MH!W)^H"F+]5WP8I4VT;B_O?\=X,PW8YXAWP=3?1C8/. M\Y_;"@MV0:K!JC'Z R_IN1D.A@DN44UJXN#T_/DK'NT+|++P.PIL(? TR#)R%*"7K^O+B%$R?9O05R0Q5|9 M|\WN949E1?2V"%LK.E !YMU@5:$K4*B_?%!0'2)8@AI#4_9$K9PSE4^Q^ MKYI(PFB^:7,M|L8@\W,78JW;:"KG@ A8ED5^3-.HJ_1^@!37? #\P-I!34+4 MW5U!(CH%&S5)G$ARY[\M3&W R(2!FY^AT2/ ^2@A:^ZFLS MA>4O"+F_0P(>0(6&FU2#J *\'@92+X,H+8?D*EE7_%XE+RC+R_/PIJ%6.J! MAB@+8TQ$/BXFVM0^!H V)9'%H*;NOER@I_PJ(5@+*LY'E.YN-W\+THA:RSW9 MI0Y//H'@S7&G%-Q>16>()K RQX-

RSH).RM,.*7)_\U'Z'89ME**$%8_10ND9'V#D[3Y\RS(HHP5HS><=SC>IN.U*NZSMYI8.E*7;9GK M'+XQ3@(46@Q%)&IAE7D66*KN)#.&(7CSJ.U/G=\.0^ZN8$A&YL!L0ZLP%'-5,) MZBE01(R7QR0=SMI__A*AE&C]^>T;O:!8/%,#&IHTG:V$C9Z:L,97@F5O;5C2) M\=M:%S,.FQ]M\)O81("}?3PM$V,S/H,)?1R8F(?7@EAL?0*,Y">PB7TZ+1-C,SZ#B7T;F)C1 M>T-V]A^0E1%OYP=VTTB;UFX07G)1?O4F^PP2=I@*'1! U,'2_1B$3VM>PGB,K,Q M69\349-_,@_OVN.1 8L3L33I^KI8[#M2N6JQ*2EQ7":7@O*D6;=G?W=/%R@E M[-);TYK6$9V0LC^W)=Q6]$ 2=(+3)3YT$<%G'SYWLL9#\>S?{GC>IN.U%

gaap:AdditionalPaidInCapitalMember 2024-01-012024-09-30 0001021561 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2023-01-012023-09-30 0001021561 us-gaap:TreasuryStockCommonMember 2023-07-012023-09-30 0001021561 us-gaap:TreasuryStockCommonMember 2024-07-012024-09-30 0001021561 us-gaap:RetainedEarningsMember 2024-01-012024-09-30 0001021561 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2024-01-012024-09-30 0001021561 us-gaap:TreasuryStockCommonMember 2024-01-012024-09-30 0001021561 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2024-07-012024-09-30 0001021561 us-gaap:AdditionalPaidInCapitalMember 2024-09-30 0001021561 us-gaap:RetainedEarningsMember 2024-09-30 0001021561 us-gaap:CommonClassAMemberus-gaap:CommonStockMember 2023-09-30 0001021561 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2024-09-30 0001021561 us-gaap:TreasuryStockCommonMember 2023-09-30 0001021561 2023-09-30 0001021561 us-gaap:AdditionalPaidInCapitalMember 2023-09-30 0001021561 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0001021561 nus:RestructuringPlan2023Membernus:RhyzMember 2024-01-012024-03-31 shares iso4217:USD iso4217:USD shares nus:Segment nus:ReportingUnit pure nus:Derivativesfalse--12-312024Q3000102156175000001820000Variable 30 day: 7.20%Variable 30 day: 7.20%21% of the principal amount is payable in increasing quarterly installments over a five-year period that began on September 30, 2022, with the remainder payable at the end of the five-year term.2024-112024-052024-022024-08 10-Qtrue2024-09-30false001-12421NU SKIN ENTERPRISES, INC.DE87-056530975 West Center StreetProvoUT84601801345-1000Class A Common Stock, $.001 par valueNUSNYSEYesYesLarge Accelerated Filerfalsefalsefalse49711020227751000256057000100770001175900068812000728790002477890002799780009894200081198000653371000701871000410673000432965000500000005000000000.0010.001906000009060000091000910006246650006218530004090000041100000156387800015704400000-10504000010000600017510370001870470000706875000821968000158289500018064630004301450004987720001286532000148049100012868200020650500038382800047563500036265000-98504000322050006500000753500020545000181920001567000-551000180000032370001329800034451000-11724900017250000499600025040000-67600001593700083020000-36955000-11048900013130000.17-0.74-2.230.030.17-0.74-2.230.034970700049859000496450004981200049733000498590004964500050029000830200036955000-11048900013130000000-6800014985000-651800060000-20196000262000-328000-325000-990000-9490001187000117800035830000-574000-569000-1716000-15770002081000205900062180005714000119550007390000-50340002232700020257000-44345000-115523000-2101400091000621440000-1564090000-1169950001745718000686164000000083020000830200000001195500001000000-26500021200000-5300003490000000349000000029830009830000621465000-1563878000-1050400001751037000706875000910006155790000-1557777000-10144600019388980008953450000000-36955000-36955000000-73900000-739000000130110000013011000100000-11100070000004100003725000000372500000001948600019486000910006191930000-1570718000-1088360001882457000822187000910006218530000-1570440000-1000060001870470000821968000000-110489000-1104890000-50340003000000-8566000656200000-20040000113780000001137800000008944000894400091000624665000-1563878000-1050400001751037000706875000910006132780000-1569061000-

0000865090001939497000897296000000001313000131300000-223270000-223270000013011000001301100005000000-661300011354000004741000012528000000125280000000583530005835300091000619193000-1570718000-1088360001882457000822187000-110489000131300014735000005336100052339000236440002496700011378000125280005104000836420002238000-169000337000-626000762500099690000-507400027829000-249480002590100021174000-422700004061000432000-10556000-4667000-19032000-43062000-13866000-347900085957000644720002900000038105000183780001316000013718000168830000077275000-24340000-119103000-200400047410008940000583530000130110002302000238200063000000850000001000000015000000110000000-895500003099500037300077750000-28306000-314110002560570002647250002277510002331140000

<table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;">
<tr>
<td style="width: 36pt; vertical-align: top; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">1.</td>
<td style="width: auto; vertical-align: top; text-align: left;">
The Company
</td>
</tr>
</table>

Nu Skin Enterprises, Inc. (the "Company") is a holding company, with Nu Skin being the primary operating unit. Nu Skin develops and distributes premium-quality, innovative beauty and wellness products that are sold worldwide under the Nu Skin, Pharmanex and ageLOC brands and a small number of other products and services. The Company reports revenue from nine segments, consisting of its seven geographic Nu Skin segments<span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; white-space: normal; word-spacing: 0px; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;">—Americas, which includes Canada, Latin America and the United States; Mainland China; Southeast Asia/Pacific, which includes Indonesia, Malaysia, the Philippines, Singapore, Thailand, Vietnam, Australia, New Zealand, and other markets; Japan; Europe and Africa, which includes markets in Europe as well as South Africa; South Korea; and Hong Kong/Taiwan, which also includes Macau—and two Rhyz segments—Manufacturing, which includes manufacturing and packaging subsidiaries it has acquired; and Rhyz other, which includes other investments by its Rhyz business arm (the Company's subsidiaries operating within each segment are collectively referred to as the "Subsidiaries").
972
<table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;">
<tr>
<td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2.</td>
<td style="width: auto; vertical-align: top; text-align: left;">
Summary of Significant Accounting Policies
</td>
</tr>
</table>

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by US GAAP for complete financial statements. The unaudited consolidated financial statements include the accounts of the Company and its Subsidiaries. All intercompany accounts and transactions are eliminated in consolidation. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal recurring adjustments, considered necessary for a fair statement of the Company's financial information as of September 30, 2024, and for the three- and nine-month periods ended September 30, 2024 and 2023. The results of operations of any interim period are not necessarily indicative of the results of operations to be expected for the fiscal year. The consolidated balance sheet as of December 31, 2023 has been prepared using information from the audited financial statements at that date. For further information, refer to the consolidated financial statements and accompanying footnotes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

Accounting Pronouncements

In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-07, Segment Reporting (Topic 280). The amendments in this ASU require disclosures, on an annual and interim basis, of significant segment expenses that are regularly provided to the chief operating decision maker (CODM), as well as the aggregate amount of other segment items included in the reported measure of segment profit or loss. This ASU requires that a public entity disclose the title and position of the CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss. Public entities will be required to provide all annual disclosures currently required by Topic 280 in interim periods, and entities with a single reportable segment are required to provide all the disclosures required by the amendments in the update and existing segment disclosures in Topic 280. This amendment is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective adoption. Early adoption is permitted. While the Company will adopt this standard with its fiscal 2024 annual filing, The Company does not expect the adoption of this guidance to have a material impact on its financial position, results of operations or cash flows, the Company will be required to provide enhanced segment disclosures beginning in the Annual Report for the fiscal year ended December 31, 2024 and subsequent interim periods.

Reclassifications

Certain prior period amounts have been reclassified to conform with current presentation. The Company reclassified $7.5 million and $18.2 million of interest expense from other income (expense), net to the interest expense line on the consolidated statement of income for the third quarter and first nine months of 2023, respectively. The reclassification had no impact on net income for the third quarter and first nine months of 2023.

Inventory

Inventories consist of the following (U.S. dollars in thousands):

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<tr>
<td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom">
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<td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom">
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<td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); font-weight: bold; white-space: nowrap;" valign="bottom">
September 30,
2024
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom">
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<td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom">
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<td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom">
December 31,
2023
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom">
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</tr>
<tr>
<td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom">
Raw materials
</td>
<td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">
$
</td>
<td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">
129,459
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">
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<td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">
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<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">
$
</td>
<td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">
140,133
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">
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<tr>
<td style="vertical-align: top; width: 76%; padding-bottom: 2px;" valign="bottom">
Finished goods
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</td>
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</td>
<td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">
118,330
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<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom">
</td>
<td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">
139,845
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">
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<tr>
<td style="vertical-align: top; width: 76%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom">
Total Inventory, net
</td>
<td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom">
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom">
$
</td>
<td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom">
247,789
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">
</td>
<td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom">
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom">
$
</td>
<td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom">
279,978
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">
</td>
</tr>
</table>

<div style="letter-spacing: normal; white-space: normal; word-spacing: 0px; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: 400; text-align: left; text-indent: 0px; text-transform: none;">Reserves of inventories consist of the following (U.S. dollars in thousands):

<div style="letter-spacing: normal; white-space: normal; word-spacing: 0px; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10.6667px; font-style: normal; font-weight: 400; text-align: left; text-indent: 0px; text-transform: none;">
<table border="0" cellpadding="0" cellspacing="0" class="cfttable" style="letter-spacing: normal; white-space: normal; width: 100%; word-spacing: 0px; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: 400; text-align: left; text-transform: none;">
<tr>
<td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; padding-bottom: 2px;" valign="bottom">
</td>
<td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom">
</td>
<td colspan="6" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); font-weight: bold; white-space: nowrap;" valign="bottom">
Three Months Ended
September 30,
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; font-weight: bold; white-space: nowrap;" valign="bottom">
</td>
<td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; font-weight: bold;" valign="bottom">
</td>
<td colspan="6" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); font-weight: bold; white-space: nowrap;" valign="bottom">
Nine Months Ended
September 30,
</td>
<td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom">
</td>
</tr>
<tr>
<td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-

transform: none; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; border-bottom: #000000 solid 2px;" valign="bottom"> 2023 </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; border-bottom: #000000 solid 2px;" valign="bottom"> 2023 </td> <td colspan="1" style="white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; width: 52%; background-color: #CCEEFF;" valign="bottom"> Beginning balance </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div>70,283</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div>$ </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 41,017 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div>83,378</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div>$ </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 37,267 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; width: 52%;" valign="bottom"> Additions </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; 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  </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (8,359 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; 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    Revenue Recognition

  Contract Liabilities - Customer Loyalty Programs
  Contract liabilities, recorded as deferred revenue within the accrued expenses line in the consolidated balance sheets, include loyalty point program deferrals with certain customers which are accounted for as a reduction in the transaction price and are generally recognized as points are redeemed for additional products.
  The balance of deferred revenue related to contract liabilities as of September 30, 2024 and December 31, 2023 was $11.5 million and $12.6 million, respectively. The contract liabilities impact to revenue for the three-month periods ended September 30, 2024 and 2023 was an increase of $0.3 million and an increase of $0.8 million, respectively.<span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; orphans: 2; text-align: justify; text-indent: 0px; text-transform: none; widows: 2; word-spacing: 0px; -webkit-text-stroke-width: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-thickness: initial; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">The impact to revenue for the nine-month periods ended September 30, 2024, and 2023 was an increase of $1.1 million and an increase of $6.8 million, respectively. The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by US GAAP for complete financial statements. The unaudited consolidated financial statements include the accounts of the Company and its Subsidiaries. All intercompany accounts and transactions are eliminated in consolidation.
 Accounting Pronouncements
  In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU 2023-07, Segment Reporting (Topic 280). The amendments in this ASU require disclosures, on an annual and interim basis, of significant segment expenses that are regularly provided to the chief operating decision maker (CODM), as well as the aggregate amount of other segment items included in the reported measure of segment profit or loss. This ASU requires that a public entity disclose the title and position of the CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss. Public entities will be required to provide all annual disclosures currently required by Topic 280 in interim periods, and entities with a single reportable segment are required to provide all the disclosures required by the amendments in the update and existing segment disclosures in Topic 280. This amendment is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective adoption. Early adoption is permitted. While the Company will adopt this standard with its fiscal 2024 annual filing. The Company does not expect the adoption of this guidance to have a material impact on its financial position, results of operations or cash flows, the Company will be required to provide enhanced segment disclosures beginning in the Annual Report for the fiscal year ended December 31, 2024 and subsequent interim periods.
 Reclassifications
  Certain prior period amounts have been reclassified to conform with current presentation. The Company reclassified $7.5 million and $18.2 million of interest expense from other income (expense), net to the interest expense line on the consolidated statement of income for the third quarter and first nine months of 2023, respectively. The reclassification had no impact on net income for the third quarter and first nine months of 2023.</div> -7500000-18200000 <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Inventories consist of the following (U.S. dollars in thousands):</div> <div>
 </div> <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); font-weight: bold; white-space: nowrap;" valign="bottom"> <div style="text-align: center;">September 30, </div> <div style="text-align: center;">2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">December 31,</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Raw materials</div> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 129,459 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">140,133</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 2px;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Finished goods</div> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">118,330</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">139,845</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 14.4pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Total Inventory, net</div> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 247,789 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 279,978 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table> 12945900014013300011833000013984500024778900002799780000
 <div style="letter-spacing: normal; white-space: normal; word-spacing: 0px; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: 400; text-align: left; text-indent: 0px; text-transform: none;">Reserves of inventories consist of the following (U.S. dollars in thousands):
 <div style="letter-spacing: normal; white-space: normal; word-spacing: 0px; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10.6667px; font-style: normal; font-weight: 400; text-align: left; text-indent: 0px; text-transform: none;">
  <table border="0" cellpadding="0" cellspacing="0" class="cfttable" style="letter-spacing: normal; white-space: normal; width: 100%; word-spacing: 0px; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-

weight: 400; text-align: left; text-transform: none;"> <tr> <td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); font-weight: bold; white-space: nowrap;" valign="bottom"> Three Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; font-weight: bold; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; font-weight: bold;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); font-weight: bold; white-space: nowrap;" valign="bottom"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; border-bottom: #000000 solid 2px;" valign="bottom">   2024 </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; border-bottom: #000000 solid 2px;" valign="bottom"> 2023 </td> <td colspan="1" style="white-space: nowrap; font-weight: bold; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="white-space: nowrap; 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font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> $</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div>70,283</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; 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width: 9%; background-color: #CCEEFF;" valign="bottom"> <div>83,378</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div>$ </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 37,267 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; width: 52%;" valign="bottom"> Additions </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; 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  </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (8,359 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (7,347 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (24,974 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">

) </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (18,676 </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: top; font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; width: 52%; padding-bottom: 4px;" valign="bottom"> Ending Balance </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div>63,508</div> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none; text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="font-weight: normal; 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Revenue Recognition

  Contract Liabilities - Customer Loyalty Programs
  Contract liabilities, recorded as deferred revenue within the accrued expenses line in the consolidated balance sheets, include loyalty point program deferrals with certain customers which are accounted for as a reduction in the transaction price and are generally recognized as points are redeemed for additional products.
  The balance of deferred revenue related to contract liabilities as of September 30, 2024 and December 31, 2023 was $11.5 million and $12.6 million, respectively. The contract liabilities impact to revenue for the three-month periods ended September 30, 2024 and 2023 was an increase of $0.3 million and an increase of $0.8 million, respectively.<span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; orphans: 2; text-align: justify; text-indent: 0px; text-transform: none; widows: 2; word-spacing: 0px; -webkit-text-stroke-width: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-thickness: initial; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;"> The impact to revenue for the nine-month periods ended September 30, 2024, and 2023 was an increase of $1.1 million and an increase of $6.8 million, respectively. 11500000126000003000008000001100000068000 00 <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">3.</td> <td style="width: auto; vertical-align: top; text-align: left;"> Goodwill and Intangibles
 </td> </tr> </table>
  Goodwill
  The Company's reporting units for goodwill are its operating segments, which are also its reportable segments, with the exception of Rhyz other. The Rhyz other segment is made up of three reporting units, which had goodwill of $12.6 million, $3.7 million and $4.7 million as of September 30, 2024, and $12.6 million, $19.6 million and $4.7 million as of December 31, 2023, respectively.
  During the three months ended June 30, 2024, the Company determined that the continued decline in the Company's stock price and corresponding market capitalization as well as declines in some of the Company's reporting units' forecasts were triggering events that required the Company to perform a quantitative impairment analysis for all reporting units. Based on the analysis, the Company concluded the fair values of certain of its reporting units were less than their carrying values. As a result, the Company recorded non-cash goodwill impairment charges of $130.9 million within restructuring and impairment expenses on the consolidated statement of income during the three months ended June 30, 2024. The impairment charges were $9.4 million for the Americas segment, $32.2 million for the Mainland China segment, $18.5 million for the Southeast Asia/Pacific segment, $16.0 million for the Japan segment, $29.3 million for the South Korea segment, $2.9 million for the Europe & Africa segment, $6.6 million for the Hong Kong/Taiwan segment and $15.9 million for the BeautyBio reporting unit within the Rhyz other segment. As part of the Company's impairment analysis, the fair values of the reporting units were determined using the income approach. The income approach used level 3 inputs and utilized management estimates related to revenue growth rates, profitability margins, estimated future cash flows and discount rates.</div> <div style="text-align: justify; font-family: 'Times New Roman', Times, serif; font-size: 10pt;">
 </div> <div style="text-align: justify; font-family: 'Times New Roman',Times,serif; font-size: 10pt;">During the three months ended September 30, 2024, the Company determined that the continued decline in the Company's stock price and corresponding market capitalization was a triggering event that required the Company to perform a quantitative impairment analysis for the Manufacturing and Rhyz other reporting units. Based on the analysis, the Company concluded the fair value of the Manufacturing and Rhyz other reporting units were in excess of their carrying amounts and no impairment charge was required. For goodwill, the estimated fair value of Manufacturing and Rhyz other reporting units exceeded the carrying value by approximately 2% - 8%; therefore, the reporting units are considered to be at risk of future impairment. The Manufacturing and Rhyz other reporting units' fair values remain sensitive to unfavorable changes in assumptions utilized in the income approach, including revenue growth rates, profitability margins, estimated future cash flows, and the discount rates that could result in impairment charges in a future period.</div> <div style="text-align: justify;">
 </div> <div style="text-align: justify; font-family: 'Times New Roman'; font-size: 10pt;">The following table presents goodwill allocated to the Company's reportable segments for the periods ended September 30, 2024 and December 31, 2023 (U.S. dollars in thousands):</div> <div>
 </div> <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">September 30,</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">December 31,</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: italic;">Nu Skin</div> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> <div style="text-align: left; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; text-indent: -9pt; margin-left: 27pt;">Americas </div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 9,449 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Southeast Asia/Pacific
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1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 18,537 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> Mainland China
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 32,179 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Japan
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 16,019 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> South Korea </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: rgb(204, 238, 255);" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: rgb(204, 238, 255);" valign="bottom"> 29,261 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: bottom; width: 76%;" valign="bottom">   Europe & Africa   </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">—</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">2,875</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 6,634 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; 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vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 78,875 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; padding-bottom: 2px;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> 21,010 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> 36,939 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: middle; width: 76%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">99,885</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 230,768 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  <span style="background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none;">Accumulated impairment charges as of September 30, 2024 were $9.4 million for the Americas segment, <span style="background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none;">$18.5 million for the Southeast Asia/Pacific segment, $32.2 million for the Mainland China segment, $16.0 million for the Japan segment, $29.3 million for the South Korea segment, $2.9 million for the Europe & Africa segment, $6.6 million for the Hong Kong/Taiwan segment and $15.9 million for the Rhyz other segment. There were no accumulated impairment charges as of December 31, 2023.
  Intangibles

  The Company reviews long-lived assets for impairment when performance expectations, events or change in circumstances indicate that the assets' carrying value may not be recoverable. The evaluation is performed at the lowest level of identifiable cash flows by comparing the carrying value of the asset group to the net undiscounted cash flows. If the evaluation indicates that the carrying amount of the assets may not be recoverable, any potential impairment is measured based upon the fair value of the related asset group.
  During the second quarter of 2024, based on continued losses and change in forecasted losses associated with the BeautyBio retail asset group within the Rhyz other segment, the Company concluded that these factors were an interim triggering event. As a result, the Company performed an interim impairment test of the asset group and assessed the recoverability of the related asset group by comparing the carrying value of the retail asset group to the net undiscounted cash flow expected to be generated. The recoverability test indicated that the retail asset group was impaired. The Company concluded the retail asset group's carrying value exceeded its estimated fair value, which was determined utilizing the discounted projected future cash flows, which resulted in an impairment charge. The estimated fair value was based on expected future cash flows using level 3 inputs and utilized management estimates related to revenue growth rates, profitability margins and discount rates. The Company recorded an impairment charge of $10.1 million for its Rhyz other segment during the three months ended June 30, 2024 within restructuring and impairment expenses on the consolidated statement of income. The retail asset group has a remaining carrying value of $2.3 million with a remaining amortization period of approximately 9 years.

colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> December 31, 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> Nu Skin </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> Americas </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">—</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 9,449 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Southeast Asia/Pacific
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 18,537 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> Mainland China
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 32,179 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Japan
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 16,019 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> South Korea </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: rgb(204, 238, 255);" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: rgb(204, 238, 255);" valign="bottom"> 29,261 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: bottom; width: 76%;" valign="bottom">   Europe & Africa   </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">—</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">2,875</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 6,634 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: rgb(204, 238, 255);" valign="bottom"> Manufacturing </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 78,875 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 78,875 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; padding-bottom: 2px;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> 21,010 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 2px solid rgb(0, 0, 0);" valign="bottom"> 36,939 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: middle; width: 76%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">99,885</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 230,768 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>

<table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">4.</td> <td style="width: auto; vertical-align: top; text-align: left;"> Debt </td> </tr> </table>
  Credit Agreement
  On June 14, 2022, the Company entered into an Amended and Restated Credit Agreement (the "Credit Agreement") with several financial institutions as lenders and Bank of America, N.A., as administrative agent, which amended and restated the 2018 Credit Agreement. The Credit Agreement provides for a $400 million term loan facility and a $500 million revolving credit facility, each with a term of five

years. Both facilities bear interest at the SOFR, plus a margin based on the Company's consolidated leverage ratio. Commitment fees payable under the Credit Agreement are also based on the consolidated leverage ratio as defined in the Credit Agreement and range from 0.175% to 0.30% on the unused portion of the total lender commitments then in effect. The term loan facility amortizes in quarterly installments in amounts resulting in an annual amortization of 2.5% during the first year and 5.0% during the second, third, fourth and fifth years after the closing date of the Credit Agreement, with the remainder payable at final maturity. The Credit Agreement is guaranteed by certain of the Company's domestic subsidiaries and collateralized by assets of such subsidiaries, including a pledge of 65% of the capital stock of certain foreign subsidiaries. The Credit Agreement requires the Company to maintain a consolidated leverage ratio not exceeding 2.75 to 1.00 and a consolidated interest coverage ratio of no less than 3.00 to 1.00. As of September 30, 2024, the Company was in compliance with all covenants under the Credit Agreement.
  The following table summarizes the Company's debt facilities as of September 30, 2024 and December 31, 2023:
  <table border="0" cellpadding="0" cellspacing="0" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; border-collapse: collapse; text-align: left; color: #000000;"> <tr> <td style="width: 24%; vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;"> Facility or Arrangement </td> <td style="width: 1.13%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 10%; white-space: nowrap;"> Original Principal Amount </td> <td style="width: 0.99%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 10%; white-space: nowrap;"> Balance as of September 30, 2024⁽¹⁾⁽²⁾ </td> <td style="width: 0.99%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; white-space: nowrap; width: 10%;"> Balance as of December 31, 2023⁽¹⁾⁽²⁾ </td> <td style="width: 0.78%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="width: 10.45%; vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;"> Interest Rate </td> <td style="width: 0.99%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="width: 30.93%; vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;"> Repayment Terms </td> </tr> <tr> <td style="width: 24%; vertical-align: top; background-color: rgb(204, 238, 255);"> Credit Agreement term loan facility </td> <td style="width: 1.13%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10%; vertical-align: top; background-color: rgb(204, 238, 255); white-space: nowrap;"> $400.0 million </td> <td style="width: 0.99%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10%; vertical-align: top; background-color: rgb(204, 238, 255);"> $365.0 million
  </td> <td style="width: 0.99%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10%; vertical-align: top; background-color: rgb(204, 238, 255); white-space: nowrap;"> $385.0 million
  </td> <td style="width: 0.78%; vertical-align: bottom; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10.45%; vertical-align: top; background-color: rgb(204, 238, 255); white-space: nowrap;"> Variable 30 day: 7.20% </td> <td style="width: 0.99%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 30.93%; vertical-align: top; background-color: rgb(204, 238, 255);"> 21% of the principal amount is payable in increasing quarterly installments over a five-year period that began on September 30, 2022, with the remainder payable at the end of the five-year term. </td> </tr> <tr> <td style="width: 24%; vertical-align: top; text-align: left;"> Credit Agreement revolving credit facility </td> <td style="width: 1.13%; vertical-align: top;"> </td> <td style="width: 10%; vertical-align: top;"> </td> <td style="width: 0.99%; vertical-align: top;"> </td> <td style="width: 10%; vertical-align: top;"> $70.0 million </td> <td style="width: 0.99%; vertical-align: top;"> </td> <td style="width: 10%; vertical-align: top;"> $120.0 million
  </td> <td style="width: 0.78%; vertical-align: bottom;"> </td> <td style="vertical-align: top; white-space: nowrap; width: 10.45%;"> Variable 30 day: 7.20% </td> <td style="width: 0.99%; vertical-align: top;"> </td> <td style="width: 30.93%; vertical-align: top;"> Revolving line of credit expires June 14, 2027.
  </td> </tr> </table>
  <table border="0" cellpadding="0" cellspacing="0" class="DSPFListTable" style="width: 100%; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: normal; text-align: left;"> <tr style="color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: normal;"> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(1)</td> <td style="vertical-align: top; width: auto; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: normal; text-align: justify;"> As of September 30, 2024 and December 31, 2023, the current portion of the Company's debt (i.e., becoming due in the next 12 months) included $20.0 million and $25.0 million, respectively, of the balance of its term loan under the Credit Agreement and $40.0 million and zero, respectively, of the balance under the revolving line of credit. </td> </tr> </table>
  <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(2)</td> <td style="vertical-align: top; width: auto; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: normal; text-align: justify;"> The carrying value of the debt reflects the amounts stated in the above table, less debt issuance costs of $1.5 million and $2.0 million as of September 30, 2024 and December 31, 2023, respectively, related to the Credit Agreement, which are not reflected in this table. </td> </tr> </table>4000000005000000000P5YP5Y0.001750.0030.0250.050.050.050.050.652.753 The following table summarizes the Company's debt facilities as of September 30, 2024 and December 31, 2023:
  <table border="0" cellpadding="0" cellspacing="0" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; border-collapse: collapse; text-align: left; color: #000000;"> <tr> <td style="width: 24%; vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;"> Facility or Arrangement </td> <td style="width: 1.13%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 10%; white-space: nowrap;"> Original Principal Amount </td> <td style="width: 0.99%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 10%; white-space: nowrap;"> Balance as of September 30, 2024⁽¹⁾⁽²⁾ </td> <td style="width: 0.99%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; white-space: nowrap; width: 10%;"> Balance as of December 31, 2023⁽¹⁾⁽²⁾ </td> <td style="width: 0.78%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="width: 10.45%; vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;"> Interest Rate </td> <td style="width: 0.99%; vertical-align: bottom; white-space: nowrap;"> </td> <td style="width: 30.93%; vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;"> Repayment Terms </td> </tr> <tr> <td style="width: 24%; vertical-align: top; background-color: rgb(204, 238, 255);"> Credit Agreement term loan facility </td> <td style="width: 1.13%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10%; vertical-align: top; background-color: rgb(204, 238, 255); white-space: nowrap;"> $400.0 million </td> <td style="width: 0.99%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10%; vertical-align: top; background-color: rgb(204, 238, 255);"> $365.0 million
  </td> <td style="width: 0.99%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10%; vertical-align: top; background-color: rgb(204, 238, 255); white-space: nowrap;"> $385.0 million
  </td> <td style="width: 0.78%; vertical-align: bottom; background-color: rgb(204, 238, 255);"> </td> <td style="width: 10.45%; vertical-align: top; background-color: rgb(204, 238, 255); white-space: nowrap;"> Variable 30 day: 7.20% </td> <td style="width: 0.99%; vertical-align: top; background-color: rgb(204, 238, 255);"> </td> <td style="width: 30.93%; vertical-align: top; background-color: rgb(204, 238, 255);"> 21% of the principal amount is payable in increasing quarterly installments over a five-year period that began on September 30, 2022, with the remainder payable at the end of the five-year term. </td> </tr> <tr> <td style="width: 24%; vertical-align: top; text-align: left;"> Credit Agreement revolving credit facility </td> <td style="width: 1.13%; vertical-align: top;"> </td> <td style="width: 10%; vertical-align: top;"> </td> <td style="width: 0.99%; vertical-align: top;"> </td> <td style="width: 10%; vertical-align: top;"> $70.0 million </td> <td style="width: 0.99%; vertical-align: top;"> </td> <td style="width: 10%; vertical-align: top;"> $120.0 million
  </td> <td style="width: 0.78%; vertical-align: bottom;"> </td> <td style="vertical-align: top; white-space: nowrap; width: 10.45%;"> Variable 30 day: 7.20% </td> <td style="width: 0.99%; vertical-align: top;"> </td> <td style="width: 30.93%; vertical-align: top;"> Revolving line of credit expires June 14, 2027.
  </td> </tr> </table>
  <table border="0" cellpadding="0" cellspacing="0" class="DSPFListTable" style="width: 100%; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: normal; text-align: left;"> <tr style="color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: normal;"> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(1)</td> <td style="vertical-align: top; width: auto; color: #000000; font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-weight: normal; text-align: justify;"> As of September 30, 2024 and December 31, 2023, the current portion of the Company's debt (i.e., becoming due in the next 12 months) included $20.0 million and $25.0 million, respectively, of the balance of its term loan under the Credit Agreement and $40.0 million and zero, respectively, of the

balance under the revolving line of credit. </td> </tr> </table>
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400000000365000000385000000P30D0.0720.21P5YP5Y70000000120000000P30D0.072Revolving line of credit expires June 14, 2027.2000000025000000400000000150000020000000 <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">5.</td> <td style="width: auto; vertical-align: top; text-align: left;"> Leases </td> </tr> </table>
  As of September 30, 2024, the weighted-average remaining lease term was 6.9 and 3.1 years for operating and finance leases, respectively. As of September 30, 2024, the weighted-average discount rate was 3.6% and 3.7% for operating and finance leases, respectively.
  The components of lease expense were as follows (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; white-space: nowrap;"> Three Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; white-space: nowrap;"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Operating lease expense </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Operating lease cost </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">5,953</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 6,762 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">17,892</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 22,945 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Variable lease cost </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,961 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,923 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 4,701 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 3,410 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: rgb(204, 238, 255);" valign="bottom"> Finance lease expense </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; 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text-align: right; width: 9%;" valign="bottom"> 700 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,240 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,183 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 3,843 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> Interest on lease liabilities </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 86 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);"

valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 123 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 289 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 380 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px;" valign="bottom"> Total lease expense </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">8,700</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> 10,048 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">25,065</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> 30,578 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  Supplemental cash flow information related to leases was as follows (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Operating cash outflow from operating leases </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">19,103</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 21,975 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> Operating cash outflow from finance leases </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">295</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 360 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Financing cash outflow from finance leases </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">2,302</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,382 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> Right-of-use assets obtained in exchange for operating lease obligations </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">14,914</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 14,351 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Right-of-use assets obtained in exchange for finance lease obligations </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">10</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 782 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  Maturities of lease liabilities were as follows (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> Year Ending December 31 </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Operating Leases </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Finance Leases </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> 2024 </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">6,371</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 733 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> 2025 </td> <td colspan="1"

style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 21,164 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,822 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> 2026 </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 16,202 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,817 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> 2027 </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 12,304 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,795 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> 2028 </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 9,112 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 736 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 2px;" valign="bottom"> Thereafter </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 32,953 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Total </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 98,106 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 9,903 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 2px;" valign="bottom"> Less: Finance charges </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 10,072 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 612 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> Total principal liability </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">88,034</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 9,291 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  The Company has additional lease liabilities of $0.1 million which have not yet commenced as of September 30, 2024, and as such, have not been recognized on the consolidated balance sheets.
 </div> P6Y10M24DP3Y1M6D0.0360.037 <div style="text-align: left; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">The components of lease expense were as follows (U.S. dollars in thousands):</div> <div>
 </div> <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; white-space: nowrap;"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">Three Months Ended</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">September 30,</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; white-space: nowrap;"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Nine Months Ended</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">September 30,</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: top; white-space: nowrap;"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Operating lease expense</div> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> <div style="text-align: left; text-indent: 1.8pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Operating lease cost</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 5,953 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 6,762 </td> <td colspan="1" style="text-align: left; vertical-align:

bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">17,892</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 22,945 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Variable lease cost </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,961 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,923 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 4,701 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 3,410 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: rgb(204, 238, 255);" valign="bottom"> Finance lease expense </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; 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white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,240 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,183 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 3,843 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> Interest on lease liabilities </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 86 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 123 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 289 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 1%; text-align: left; background-color: rgb(204, 238, 255);"> </td> <td colspan="1" style="border-bottom: 2px solid rgb(0, 0, 0); vertical-align: bottom; width: 9%; text-align: right; background-color: rgb(204, 238, 255);"> 380 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: rgb(204, 238, 255); white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px;" valign="bottom">   Total lease expense </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">8,700</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> 10,048 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">25,065</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: 4px double rgb(0, 0, 0);" valign="bottom"> 30,578 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
595300067620001789200022945000196100019230004701000341000070000012400002183000384300086000123000289000380000870000010048000250650003057800
Supplemental cash flow information related to leases was as follows (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Operating cash outflow from operating leases </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">19,103</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 21,975 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space:

nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> Operating cash outflow from finance leases </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">295</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 360 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Financing cash outflow from finance leases </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">2,302</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,382 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> Right-of-use assets obtained in exchange for operating lease obligations </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">14,914</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 14,351 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Right-of-use assets obtained in exchange for finance lease obligations </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">10</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 782 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
1910300021975000295000360000230200023820001491400014351000100000782000 Maturities of lease liabilities were as follows (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> Year Ending December 31 </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Operating Leases </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Finance Leases </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> 2024 </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">6,371</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 733 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> 2025 </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 21,164 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,822 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> 2026 </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 16,202 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,817 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%;" valign="bottom"> 2027 </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 12,304 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,795 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> 2028 </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 9,112 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 736 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 2px;" valign="bottom"> Thereafter </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 32,953 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; background-color: #CCEEFF;" valign="bottom"> Total </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 98,106 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 9,903 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 2px;" valign="bottom"> Less: Finance charges </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 10,072 </td> <td colspan="1" style="text-align: left; vertical-align:

bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 612 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 76%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> Total principal liability </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">88,034</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 9,291 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
637100073300021164000282200016202000281700012304000279500091120007360003295300009810600099030001007200061200088034000929100010000 <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">6.</td> <td style="width: auto; vertical-align: top; text-align: justify;"> Capital Stock </td> </tr> </table>
  Net income per share
  Net income per share is computed based on the weighted-average number of common shares outstanding during the periods presented. Additionally, diluted earnings per share data gives effect to all potentially dilutive common shares that were outstanding during the periods presented. For the three-month periods ended September 30, 2024 and 2023, <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;">stock options of 2.3<span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;"> million and 2.1 million, respectively, and for the nine-month periods ended <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; font-weight: normal; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; text-decoration-style: initial; text-decoration-color: initial; background-color: rgb(255, 255, 255);">September 30, 2024<span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;"> and 2023, stock options of 1.5<span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;"> million and 1.3<span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;"> million, respectively, were excluded from the calculation of diluted earnings per share because they were anti-dilutive.
  Dividends
  In February, May and August 2024, the Company's board of directors declared quarterly cash dividends of $0.06 per share. These quarterly cash dividends of $3.0 million were paid on March 6, 2024, June 12, 2024 and September 11, 2024, respectively, to stockholders of record on February 26, 2024, May 31, 2024 and August 30, 2024, respectively. In November 2024, the Company's board of directors declared a quarterly cash dividend of $0.06 per share to be paid on December 11, 2024 to stockholders of record on November 29, 2024.
  Repurchase of common stock

  During the three- and nine-month periods ended September 30, 2024, the Company repurchased zero shares of its Class A common stock under its stock repurchase plan. As of September 30, 2024, $162.4 million was available for repurchases under the Company's stock repurchase plan.</div> 230000021000001500000130000000.060.060.06300000030000003000000202 4-03-062024-06-122024-09-112024-02-262024-05-312024-08-300.062024-12-112024-11-29001624000000 <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">7.</td> <td style="width: auto; vertical-align: top; text-align: left;"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Fair Value and Equity Investments
 </div> </td> </tr> </table> <div>
 </div> <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;"> Fair Value</div> <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">
 </div> <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">The carrying value of financial instruments including cash and cash equivalents, accounts receivable and accounts payable approximates fair values due to the short-term nature of these instruments. The carrying value of debt approximates fair value due to the variable 30-day interest rate. Fair value estimates are made at a specific point in time, based on relevant market information.</div> <div>
</div> <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">The FASB Codification defines fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. On a quarterly basis, the Company measures at fair value certain financial assets, including cash equivalents. Accounting standards specify a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair-value hierarchy:</div> <div>
 </div> <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 18pt;"></td> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 8pt;">■</td> <td style="width: auto; vertical-align: top; text-align: justify;"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Level 1 - quoted prices in active markets for identical assets or liabilities;</div> </td> </tr> </table> <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 18pt;"></td> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 8pt;">■</td> <td style="width: auto; vertical-align: top; text-align: justify;"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Level 2 - inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
 </div> </td> </tr> </table> <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 18pt;"></td> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 8pt;">■</td> <td style="width: auto; vertical-align: top; text-align: justify;"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Level 3 - unobservable inputs based on the Company's own assumptions.</div> </td> </tr> </table> <div>
 </div> <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Accounting standards permit companies, at their option, to measure certain financial instruments and other eligible items at fair value. The Company has elected not to apply the fair value option to existing eligible items beyond what is required by US GAAP.</div> <div>
 </div> <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">The following tables present the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis (U.S. dollars in thousands):</div> <div>
 </div> <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="14" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Fair Value at September 30, 2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Level 1</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Level 2</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; 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font-size: 10pt; font-weight: bold;">Financial assets (liabilities):</div> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; 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width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman';

font-size: 10pt;">29,539 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">—</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">43,994</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">43,994</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; font-family: 'Times New Roman'; font-size: 10pt;">Contingent consideration</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">—</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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text-indent: -7.2pt; margin-left: 14.4pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Total</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 29,539 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">6,258</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; 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  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="14" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Fair Value at December 31, 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 1 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 2 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 3 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Total </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Financial assets (liabilities): </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Cash equivalents and current investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman';

font-size: 10pt;">42,916 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">—</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 45,041 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">(6,300 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (6,300 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">42,916</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 12,689 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; 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vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 94,346 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  The following table provides a summary of changes in fair value of the Company's Level 3 life insurance contracts (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2024
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2023
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: #CCEEFF;" valign="bottom"> Beginning balance at January 1 </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">45,041</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 40,055 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Actual return on plan assets </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 6,153 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,341 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: bottom; width: 76%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Sales and settlements
  </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td

colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (7,200</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">(483</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; padding-bottom: 4px;" valign="bottom"> Ending balance at September 30 </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">43,994</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 41,913 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  Life insurance contracts: Accounting Standards Codification (“ASC”) 820 preserves practicability exceptions to fair value measurements provided by other applicable provisions of U.S. GAAP. The guidance in ASC 715-30-35-60 allows a reporting entity, as a practical expedient, to use cash surrender value or conversion value as an expedient for fair value when it is present. Accordingly, the Company determines the fair value of its life insurance contracts as the cash-surrender value of life insurance policies held in its Rabbi Trust.   The following table provides a summary of changes in fair value of the Company’s Level 3 contingent consideration (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2024
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2023
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: #CCEEFF;" valign="bottom"> Beginning balance at January 1 </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(6,300</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">)</div> </td> <td colspan="1" style="text-align: right; 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text-align: right; width: 9%; white-space: nowrap;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom"> (58 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td rowspan="1" style="vertical-align: bottom; width: 76%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Payments </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; 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  Contingent consideration: Contingent consideration represents the obligations incurred in connection with acquisitions. The estimate of fair value of the contingent consideration obligations requires subjective assumptions to be made regarding the future business results, discount rates, discount periods and probabilities assigned to various potential business result scenarios and was determined using probability assessments with respect to the likelihood of reaching various targets or of achieving certain milestones. The fair value measurement is based on significant inputs unobservable in the market and thus represents a Level 3 measurement. Changes in current expectations of progress could change the probability of achieving the targets within the measurement periods and result in an increase or decrease in the fair value of the contingent consideration obligation.
  Equity Investments
  The Company maintains equity investments in companies which are accounted for under the measurement alternative described in ASC 321-10-35-2 for equity securities that lack readily determinable fair values. The carrying amount of equity securities held by the Company without readily determinable fair values was $28.1 million at each of September 30, 2024 and December 31, 2023. During the three months ended September 30, 2021, the Company recognized $18.1 million upward fair value adjustments, based on the valuation of additional equity issued by the investee which was deemed to be an observable transaction of a similar investment under ASC 321. The third quarter of 2021 gain was recorded within Other income (expense), net on the Consolidated Statement of Income. The upward fair value adjustment represents a nonrecurring fair value measurement based on observable price changes and is classified as a Level 3 fair value measurement. P30D The following tables present the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="14" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Fair Value at September 30, 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 1 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 2 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 3 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Total </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Financial assets (liabilities): </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2"

style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Cash equivalents and current investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">29,539</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 6,258 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; 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text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 79,791 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="14" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Fair Value at December 31, 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 1 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 2 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Level 3 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Total </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Financial assets (liabilities): </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2"

style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: top; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Cash equivalents and current investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">42,916</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">—</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; 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text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 12,689 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; 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vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 45,041 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px;" valign="bottom"> Contingent consideration </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (6,300 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (6,300 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">42,916</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 12,689 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">38,741</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; background-color: #CCEEFF;" valign="bottom"> 94,346 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
2953900000295390000625800006258000004399400043994000000029539000625800043994000797910004291600000429160000126890000012689000004504100045041000006
The following table provides a summary of changes in fair value of the Company's Level 3 life insurance contracts (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2024
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2023
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: #CCEEFF;" valign="bottom"> Beginning balance at January 1 </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">45,041</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color:

rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">40,055 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Actual return on plan assets </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 6,153 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,341 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: bottom; width: 76%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Sales and settlements
  </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">(7,200</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (483</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; padding-bottom: 4px;" valign="bottom"> Ending balance at September 30 </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">43,994</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 41,913 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table> 4504100040055006153000234100-7200000-48300043994000041913000 The following table provides a summary of changes in fair value of the Company's Level 3 contingent consideration (U.S. dollars in thousands):
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2024
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> 2023
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%; background-color: #CCEEFF;" valign="bottom"> Beginning balance at January 1 </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(6,300</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">)</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> (6,364 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: bottom; width: 76%;" valign="bottom"> Changes in fair value of contingent consideration </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom"> (58 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td rowspan="1" style="vertical-align: bottom; width: 76%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Payments </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">6,300</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; 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  <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; background-color: rgb(255, 255, 255); font-weight: normal; font-style: normal; font-variant: normal; text-transform: none;"> <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; orphans: 2; text-align: justify; text-indent: 0px; text-transform: none; widows: 2; word-spacing: 0px; -webkit-text-stroke-width: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-thickness: initial; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">Provision (benefit) for income taxes for the three- and nine-month periods ended September 30, 2024 was $5.0 million and $(6.8) million, compared to $2.5 million and $15.9 million for the prior-year periods. The effective tax rates for the three- and nine-month periods ended <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; orphans: 2; text-align: justify; text-indent: 0px; text-transform: none; widows: 2; word-spacing: 0px; -webkit-text-stroke-width: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-thickness: initial; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">September 30, 2024, were 37.6% and 5.8% of pre-tax income compared to (7.3)% and 92.4% in the prior-year periods. <div style="text-align: justify; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; background-color: rgb(255, 255, 255); font-weight: normal; font-style: normal; font-variant: normal; text-transform: none;">
  The Company accounts for income taxes in accordance with ASC Topic 740 "Income Taxes." These standards establish financial accounting and reporting standards for the effects of income taxes that result from an enterprise's activities during the current and preceding years. The Company takes an asset and liability approach for financial accounting and reporting of income taxes. The Company pays income taxes in many foreign jurisdictions based on the profits realized in those jurisdictions, which can be significantly impacted by terms of intercompany transactions between the Company and its foreign affiliates. Deferred tax assets and liabilities are created in this process. The Company has netted these deferred tax assets and deferred tax liabilities by jurisdiction. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be ultimately realized. The Company had net deferred tax assets of $115.3 million and $105.0 million as of <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; orphans: 2; text-align: justify; text-indent: 0px; text-transform: none; widows: 2; word-spacing: 0px; -webkit-text-stroke-width: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-thickness: initial; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">September 30, 2024 and December 31, 2023, respectively.
  The Company evaluates its indefinite reinvestment assertions with respect to foreign earnings for each quarter. For all foreign earnings, the Company accrues the applicable foreign income taxes. For the earnings that have been indefinitely reinvested, the Company does not accrue foreign withholding taxes. Undistributed earnings that the Company has indefinitely reinvested, for which no foreign withholding taxes have been provided, aggregate to $60.0 million as of December 31, 2023. If the amount designated as indefinitely reinvested as of December 31, 2023 were repatriated to the United States, the amount of incremental taxes would be approximately $6.0 million. The Company intends to utilize the indefinitely reinvested offshore earnings to fund foreign investments, specifically capital expenditures.
  The Company files income tax returns in the U.S. federal jurisdiction, and in various state and foreign jurisdictions. In 2009, the Company entered into a voluntary program with the IRS called Compliance Assurance Process ("CAP"). The objective of CAP is to contemporaneously work with the IRS to achieve federal tax compliance and resolve all or most of the issues prior to filing of the tax return. As of December 31, 2023, tax years through 2020 and 2022 have been audited and are effectively closed to further examination. For tax

year 2021, the Company was in the Bridge phase of the CAP program, pursuant to which the IRS will not accept disclosures, will not conduct reviews and will not provide letters of assurance for the Bridge years. There are limited circumstances that tax years in the Bridge phase will be opened for examination. For tax years 2023 and 2024, the Company has been accepted in the IRS's Bridge Plus program. The Company may elect to continue participating in CAP for future tax years; the Company may withdraw from the program at any time. With a few exceptions, the Company is no longer subject to state and local income tax examination by tax authorities for the years before 2020. Foreign jurisdictions have varying lengths of statutes of limitations for income tax examinations. Some statutes are as short as three years and in certain markets may be as long as ten years. The Company is currently under examination in certain foreign jurisdictions; however, the outcomes of those reviews are not yet determinable. The Company's unrecognized tax benefits relate to multiple jurisdictions. Due to potential increases in unrecognized tax benefits from the multiple jurisdictions in which the Company operates, as well as the expiration of various statutes of limitations, it is reasonably possible that the Company's gross unrecognized tax benefits, net of foreign currency adjustments, may decrease in the next 12 months by approximately $3.0 to $4.0 million.
  In 2021, as part of the Organization for Economic Co-operation and Development's ("OECD") Inclusive Framework, 140 member countries agreed to the implementation of the Pillar Two Global Minimum Tax ("Pillar Two") of 15%. The OECD continues to release additional guidance, including administrative guidance on how Pillar Two rules should be interpreted and applied by jurisdictions as they adopt Pillar Two. A number of countries have utilized the administrative guidance as a starting point for legislation that went into effect January 1, 2024. Based on current enacted legislation, the Company anticipates the impact of Pillar Two to be immaterial for 2024. 5000000-6800000250000159000000.3760.058-0.0730.9241153000001050000006000000060000000P3YP10Y30000004000000 <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">9.</td> <td style="width: auto; vertical-align: top; text-align: left;"> Derivatives and Hedging Activities </td> </tr> </table>
  Risk Management Objective of Using Derivatives
  The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its assets and liabilities and the use of derivative financial instruments. Specifically, the Company enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. The Company's derivative financial instruments are used to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and its known or expected cash payments principally related to the Company's borrowings.
  Cash Flow Hedges of Interest Rate Risk
  The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. During 2024, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt.
  For derivatives designated and that qualify as cash flow hedges of interest rate risk, the gain or loss on the derivative is recorded in Accumulated Other Comprehensive Income and subsequently reclassified into interest expense/income in the same period(s) during which the hedged transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense/income as interest payments are made/received on the Company's variable-rate debt. During the next twelve months, the Company estimates that an additional $6.3 million will be reclassified as a reduction to interest expense.
  As of September 30, 2024 and December 31, 2023, the Company had four outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk with a total notional amount of $200 million.</div> <div>
 </div> <div style="text-align: justify; font-family: 'Times New Roman'; font-size: 10pt; font-style: italic;">Fair Values of Derivative Instruments on the Balance Sheet</div> <div>
 </div> <div style="text-align: justify; font-family: 'Times New Roman'; font-size: 10pt;">The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the Balance Sheet.</div> <div>
 </div> <table border="0" cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; width: 37%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td style="vertical-align: bottom; padding-bottom: 2px; width: 38%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="border-bottom: 2px solid #000000; vertical-align: bottom; white-space: nowrap;"> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Fair Values of </div> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Derivative Instruments</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 37%; white-space: nowrap;" valign="bottom"> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Derivatives in Cash flow</div> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Hedging Relationships:</div> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 38%; white-space: nowrap;" valign="bottom"> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Balance Sheet</div> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Location</div> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">September 30,</div> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2024</div> </td> <td colspan="1" style="vertical-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">December 31,</div> <div style="text-align: center; font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 37%; background-color: rgb(204, 238, 255);" valign="bottom"> <div style="text-align: left; margin-right: 4.4pt; font-family: 'Times New Roman'; font-size: 10pt;">Interest Rate Swap - Asset</div> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td style="vertical-align: bottom; width: 38%; background-color: #CCEEFF;" valign="bottom"> <div style="text-align: center; margin-right: 4.4pt; font-family: 'Times New Roman'; font-size: 10pt;">Prepaid expenses and other</div> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 6,258 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">8,955</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 37%;" valign="bottom"> <div style="text-align: left; 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  Effect of Cash Flow Hedge Accounting on Accumulated Other Comprehensive Loss
  The tables below present the effect of cash flow hedge accounting on Accumulated Other Comprehensive Loss.
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Roman'; font-size: 10pt; font-weight: bold;">2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 52%; background-color: #CCEEFF;" valign="bottom"> Interest Rate Swaps </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">(1,211</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">)</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 1,515 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">1,503</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 4,573 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
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  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">2,655</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;"></div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,628 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">7,934
 </div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;"></div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 7,291
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  <table border="0" cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; width: 37%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td style="vertical-align: bottom; padding-bottom: 2px; width: 38%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="border-bottom: 2px solid #000000; vertical-align: bottom; white-space: nowrap;"> Fair Values of Derivative Instruments </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 37%; white-space: nowrap;" valign="bottom"> Derivatives in Cash flow Hedging Relationships: </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 38%; white-space: nowrap;" valign="bottom"> Balance Sheet Location </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> September 30, 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> December 31, 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 37%; background-color: rgb(204, 238, 255);" valign="bottom"> Interest Rate Swap - Asset </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td style="vertical-align: bottom; width: 38%; background-color: #CCEEFF;" valign="bottom"> Prepaid expenses and other </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">6,258</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;

background-color: #CCEEFF;" valign="bottom"> 8,955 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 37%;" valign="bottom"> Interest Rate Swap - Asset
  </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td style="vertical-align: bottom; width: 38%;" valign="bottom"> Other assets </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">—</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 3,734 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> </table> 6258000089550000373400 0 The tables below present the effect of cash flow hedge accounting on Accumulated Other Comprehensive Loss.
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vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">)</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 1,515 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">1,503</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 4,573 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  <table border="0" cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; width: 25%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td style="vertical-align: bottom; padding-bottom: 2px; width: 26%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="14" style="vertical-align: top; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> Amount of Gain Reclassified from Accumulated Other Comprehensive Loss into Income </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 25%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td style="vertical-align: bottom; width: 26%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="vertical-align: top; white-space: nowrap;" valign="bottom"> Three Months Ended </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="vertical-align: top; white-space: nowrap;" valign="bottom"> Nine Months Ended </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; padding-bottom: 2px; width: 25%; white-space: nowrap;" valign="bottom">
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  </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="vertical-align: top; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="6" style="vertical-align: top; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 25%; white-space: nowrap;" valign="bottom"> Derivatives in Cash flow Hedging Relationships: </td> <td colspan="1" style="vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); width: 26%; white-space: nowrap;" valign="bottom"> Income Statement Location </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: 2px solid rgb(0, 0, 0); white-space: nowrap;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; width: 25%; background-color: rgb(204, 238, 255);" valign="bottom"> Interest Rate Swaps </td> <td colspan="1" style="vertical-align: bottom; width: 1%; background-color: rgb(204, 238, 255);" valign="bottom"> </td> <td style="vertical-align: bottom; width: 26%; background-color: #CCEEFF;" valign="bottom"> Other expense, net
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">2,655</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;"></div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color:

#CCEEFF;" valign="bottom"> 2,628 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">7,934
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   </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">   </td> </tr> </table> -1211000151500015030004573000265500026280007934000729100 0 <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">10.</td> <td style="width: auto; vertical-align: top; text-align: left;"> Segment Information </td> </tr> </table>
  The Company reports revenue from nine segments, consisting of its seven geographic Nu Skin segments—Americas, Mainland China, Southeast Asia/Pacific, South Korea, Japan, <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">Europe & Africa, and Hong Kong/Taiwan—and two Rhyz Investments segments—Manufacturing and Rhyz other. The Nu Skin other category includes miscellaneous corporate revenue and related adjustments. The Rhyz other segment includes other investments by our Rhyz business arm. These segments reflect the way the chief operating decision maker evaluates the Company's business performance and allocates resources. Reported revenue includes only the revenue generated by sales to external customers.
  Profitability by segment as determined under US GAAP is driven primarily by the Company's transfer pricing policies. Segment contribution, which is the Company's segment profitability metric presented in the table below, excludes certain intercompany charges, specifically royalties, license fees, transfer pricing, discrete charges and other miscellaneous items. These charges have been included in Corporate and other expenses. Corporate and other expenses also include costs related to the Company's executive and administrative offices, information technology, research and development, and marketing and supply chain functions not recorded at the segment level.
 The accounting policies of the segments are the same as those described in Note 2 - Summary of Significant Accounting Policies. The Company evaluates the performance of its segments based on revenue and segment contribution. Each segment records direct expenses related to its employees and its operations.
  Summarized financial information for the Company's reportable segments is shown in the following tables. Asset information is not reviewed or included with the Company's internal management reporting. Therefore, the Company has not disclosed asset information for each reportable segment.
 Revenue by Segment
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom">
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 </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2024</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2023</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2024</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2023</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Nu Skin </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Americas </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">77,194</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">91,671</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">237,160</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">300,469</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">59,515</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">68,743</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">179,921</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">200,317</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 53,020 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 70,225 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 178,797 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 226,563 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%;" valign="bottom"> Japan</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">47,222</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">53,399</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td

colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">134,045</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">156,867</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%; background-color: #CCEEFF;" valign="bottom"> South Korea </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">45,201</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">63,709</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">130,283</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">187,719</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%;" valign="bottom"> <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">Europe & Africa </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">38,577</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">50,048</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">121,564</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">144,460</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">33,749</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">40,724</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">98,061</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">112,380</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%; padding-bottom: 2px;" valign="bottom"> Nu Skin other</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">2,518</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">(274</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">3,186
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 </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">73,149</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">60,527</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">203,515</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">151,508</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">430,145</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 498,772 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">1,286,532</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 1,480,491 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(1)</td> <td style="width: auto; vertical-align: top; text-align: justify;"> The Manufacturing segment had $10.9 million and $16.2 million of intersegment revenue for the three months ended September 30, 2024 and 2023, respectively, and $28.5 million and $44.3 million for the nine months ended September 30, 2024 and 2023, respectively. Intersegment revenue is eliminated in the consolidated financial statements, as well as the reported segment revenue in the table above.</div> </td> </tr> </table> <div>
 </div> <div style="text-align: left; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: italic;">Segment Contribution</div> <div>
 </div> <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Three Months Ended</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">September 30,</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Nine Months Ended</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">September 30,</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(U.S. dollars in thousands)</div> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: italic;">Nu Skin</div> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> <div style="margin-left: 9pt;"> <div style="margin-left: 9pt;">Americas</div> </div> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">15,881</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">16,627</td> <td colspan="1" rowspan="1" style="text-align: left; 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text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">61,730</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 9,997 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 13,190 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 31,787 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> <div style="color: rgb(0, 0,

0); font-family: 'Times New Roman'; font-size: 10pt;">37,057 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Mainland China   </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">7,277</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; 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text-align: right; width: 9%;" valign="bottom">40,033</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> South Korea </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 14,283 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">5,193</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">6,562</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">13,874</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">15,145</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 9,225 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 10,146 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 28,128 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Nu Skin contribution </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 75,347 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 95,798 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 228,796 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 290,684 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; 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width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 542 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size:

10pt;">4,838 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 4,266 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 7,683 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (2,923 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; 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text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (2,381 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (1,128 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (10,072 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (3,635 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Total segment contribution </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 72,966 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 94,670 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 218,724 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 287,049 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px;" valign="bottom"> Corporate and other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (54,735 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (121,035 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (317,228 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 254,844 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Operating income
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 18,231 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> (26,365 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 98,504 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 32,205 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Interest expense </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 6,500 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 7,535 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 20,545 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 18,192 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color:

#CCEEFF;" valign="bottom"> Other income, net </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">1,567</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">(551</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">1,800</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; 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width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">13,298</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> (34,451 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(117,249</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">)</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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 Depreciation and Amortization
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Three Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"> (U.S. dollars in thousands) </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">115</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">283</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">307</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">227</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">257</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">650</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">813</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,697 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,742 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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align: left; text-indent: -7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">Japan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 65 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 93 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; 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width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">256</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">310</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">762</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">1,062</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; background-color: rgb(255, 255, 255); text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;">Europe & Africa </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 283 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 271 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">830</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 810 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 451 </td> <td colspan="1" style="text-align: left; 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width: 52%;" valign="bottom"> Total Nu Skin </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 4,064 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 4,503 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 1,679 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 5,531 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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font-family: 'Times New Roman'; font-size: 10pt;">53,361</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 52,339 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  Capital Expenditures
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Three Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"> (U.S. dollars in thousands) </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">18</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">71</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">209</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; 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valign="bottom">7</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">130</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">25</td> <td colspan="1" rowspan="1" style="text-align: left; 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background-color: #CCEEFF;" valign="bottom"> 690 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 3,496 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; 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white-space: normal; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">Europe & Africa </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">97</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">46</td> <td colspan="1" rowspan="1" style="text-align: left; 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width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 174 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; 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vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 8,318 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 490 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; 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text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 1,559 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 20 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px;" valign="bottom"> Total Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 1,699 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 2,641 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 5,232 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 8,338 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Corporate and other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 5,783 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 5,043 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 17,768 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; 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text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">8,596</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 11,906 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">29,000</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 38,105 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table> 972 Revenue by Segment
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom">
 </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Three Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; padding-bottom: 2px;" valign="bottom">(U.S. dollars in thousands)
 </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2024</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2023</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2024</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: center; font-weight: bold; vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" rowspan="1" style="vertical-align: bottom; text-align: center; font-weight: bold; border-bottom: #000000 solid 2px;" valign="bottom">2023</td> <td colspan="1" rowspan="1" style="font-weight: bold; text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Nu Skin </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td

colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Americas </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">77,194</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">91,671</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">237,160</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">300,469</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">59,515</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">68,743</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">179,921</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">200,317</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 53,020 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 70,225 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 178,797 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 226,563 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%;" valign="bottom"> Japan</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">47,222</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; 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text-align: right; width: 9%;" valign="bottom">156,867</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%; background-color: #CCEEFF;" valign="bottom"> South Korea </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">45,201</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; 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width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">187,719</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%;" valign="bottom"> <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: justify; text-indent: 0px; text-transform: none; word-spacing: 0px; white-space: normal; text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;">Europe & Africa </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">38,577</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">50,048</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">121,564</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">144,460</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">33,749</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">40,724</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">98,061</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">112,380</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; font-family: 'Times New Roman'; width: 52%; padding-bottom: 2px;" valign="bottom"> Nu Skin other</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">2,518</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td

colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">(274</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">3,186
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 </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">73,149</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">60,527</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">203,515</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">151,508</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">430,145</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 498,772 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; 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vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 18pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(1)</td> <td style="width: auto; vertical-align: top; text-align: justify;"> <span style="background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none;">The Manufacturing segment had $10.9 million and $16.2 million of intersegment revenue for the three months ended September 30, 2024 and 2023, respectively, and $28.5 million and $44.3 million for the nine months ended September 30, 2024 and 2023, respectively. Intersegment revenue is eliminated in the consolidated financial statements, as well as the reported segment revenue in the table above<span style="background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none;">. </td> </tr> </table>
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valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">13,874</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">15,145</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 9,225 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 25,006 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 75,347 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 95,798 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 228,796 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 290,684 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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background-color: #CCEEFF;" valign="bottom"> (5,966 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> (14,338 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (1,128 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (10,072 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (3,635 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Total segment contribution </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 72,966 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="color: rgb(0,

0, 0); font-family: 'Times New Roman'; font-size: 10pt;">94,670 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 218,724 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 287,049 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px;" valign="bottom"> Corporate and other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (54,735 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (121,035 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (317,228 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> (254,844 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom">) </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Operating income
  </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 18,231 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> (26,365 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> (98,504 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 32,205 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Interest expense </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 6,500 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 7,535 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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background-color: #CCEEFF;" valign="bottom"> Other income, net </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">1,567</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; 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font-family: 'Times New Roman'; font-size: 10pt;">13,298</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> (34,451 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom">) </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(117,249</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">)</div> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 17,250 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>

Depreciation and Amortization
 <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: #000000; width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"></td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Three Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="6" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> Nine Months Ended September 30, </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"> (U.S. dollars in thousands) </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td

colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Nu Skin </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Americas </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">85</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">115</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">283</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">307</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">227</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">257</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">650</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">813</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 2,697 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 93 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 217 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,241 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> South Korea </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">256</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; 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float: none;">Europe & Africa </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 283 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 271 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 715 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 1,348 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 4,503 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 12,287 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; 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 </div> <div style="text-align: left; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: italic;">Capital Expenditures</div> <div>
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border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">Nine Months Ended</div> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">September 30,</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom"> <div style="text-align: left; text-indent: -7.2pt; margin-left: 7.2pt; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">(U.S. dollars in thousands)</div> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2024</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">2023</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> <div style="text-align: center; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold; text-indent: -7pt;">2024</div> </td> <td colspan="1" style="text-align: left; 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width: 52%; background-color: #CCEEFF;" valign="bottom"> <div style="margin-left: 9pt;"> <div style="margin-left: 9pt;">Americas</div> </div> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">38</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">18</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">71</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">97</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">46</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; 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text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Manufacturing </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 1,209 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 2,621 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 3,673 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> 8,318 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; 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background-color: #CCEEFF;" valign="bottom"> 20 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 1,559 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 2,641 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 5,232 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> 8,338 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom:

2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CEEEFF;" valign="bottom"> Corporate and other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CEEEFF;" valign="bottom"> 5,783 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CEEEFF;" valign="bottom"> 15,346 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">8,596</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 11,906 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">29,000</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 38,105 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
850001150002830003070002270002570006500008130002697000274200081970008127000650009300021700012410002560003100007620001062000283000271000830000810000
<table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">11.</td> <td style="width: auto; vertical-align: top; text-align: left;"> Commitments and Contingencies </td> </tr> </table>
  The Company is subject to government regulations pertaining to product formulation, labeling and packaging, product claims and advertising, and the Company's direct selling system. The Company is also subject to the jurisdiction of numerous foreign tax and customs authorities. Any assertions or determination that either the Company or the Company's sales force is not in compliance with existing statutes, laws, rules or regulations could have a material adverse effect on the Company's operations. In addition, in any country or jurisdiction, the adoption of new statutes, laws, rules or regulations or changes in the interpretation of existing statutes, laws, rules or regulations could have a material adverse effect on the Company and its operations. No assurance can be given that the Company's compliance with applicable statutes, laws, rules and regulations will not be challenged by foreign authorities or that such challenges will not have a material adverse effect on the Company's financial position, results of operations or cash flows. The Company and its Subsidiaries are defendants in litigation, investigations and other proceedings involving various matters. Management believes that the ultimate liability arising from such claims and contingencies, if any, is not likely to have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows.

  The Company is subject to regular audits by federal, state and foreign tax authorities. These audits may result in additional tax liabilities. The Company believes it has appropriately provided for income taxes for all years. Several factors drive the calculation of its tax reserves. Some of these factors include: (i) the expiration of various statutes of limitations; (ii) changes in tax law and regulations; (iii) issuance of tax rulings; and (iv) settlements with tax authorities. Changes in any of these factors may result in adjustments to the Company's reserves, which would impact its reported financial results. <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">12.</td> <td style="width: auto; vertical-align: top; text-align: left;"> Acquisitions </td> </tr> </table>
  <div style="text-align: justify; font-family: 'Times New Roman'; font-size: 10pt; background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-style: normal; font-variant: normal; text-transform: none;">In April 2023, the Company acquired 60 percent of LifeDNA, Inc. ("LifeDNA"), a DNA assessment company. Consideration paid included $4.0 million of cash, along with the conversion of a previous $3.0 million Simple Agreement for Future Equity ("SAFE"), and a $0.2 million convertible note. The acquisition enables the Company to continue to expand its digital tools. The Company allocated the fair value of $12.0 million to the assets acquired and liabilities assumed at estimated fair values. The estimated fair value of assets acquired included $7.3 million of intangible assets, $1.7 million of cash, $0.1 million of current assets, $0.9 million of accrued liabilities and also resulted in a deferred tax liability of $0.9 million. The excess purchase price over the aggregate fair value of assets acquired less liabilities assumed of $4.7 million was recorded as goodwill. The goodwill recognized is attributable primarily to expected synergies. None of the goodwill is expected to be deductible for income tax purposes. The intangible assets acquired comprised $0.6 million of customer relationships, $1.7 million of technology, $1.0 million of tradenames and $4.1 million of other intangibles. The intangibles were assigned useful lives of 7 years for the technology, tradenames and other intangibles, and 2 years for the customer relationships. All the goodwill was assigned to our Rhyz other segment. The numbers above are stated net of measurement period adjustments recorded during the fourth quarter of 2023 of $1.1 million to deferred tax liability and goodwill. The allocation of the fair value of assets acquired and liabilities assumed for the acquisition was finalized during the three months ended December 31, 2023. <div style="background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none;">
  <div style="text-align: justify; font-family: 'Times New Roman'; font-size: 10pt; background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-style: normal; font-variant: normal; text-transform: none;">In June 2023, the Company acquired 100 percent ownership in Beauty Biosciences, LLC ("BeautyBio"), making BeautyBio a wholly owned subsidiary of the Company. The acquisition expands the Company's product and device offerings within its Rhyz segment. The purchase price for BeautyBio was $75.0 million, net of cash acquired of $1.5 million, all payable in cash. The Company allocated the gross purchase price of $76.5 million to the assets acquired and liabilities assumed at estimated fair values. The estimated fair value of assets acquired included $43.0 million of intangible assets, $1.5 million of cash, $3.5 million of accounts receivable, $10.3 million of inventory, $0.8 million of prepaid and other assets, $1.0 million of fixed assets, $1.2 million of an ROU operating lease asset and corresponding lease liability, $2.5 million of accounts payable and accrued liabilities and also resulted in a deferred tax liability of $0.7 million. The excess purchase price over the aggregate fair value of assets acquired less liabilities assumed of $19.6 million was recorded as goodwill. The goodwill recognized is attributable primarily to expected synergies. None of the goodwill is expected to be deductible for income tax purposes. The intangible assets acquired comprised $18.4 million of customer relationships, $2.3 million of technology, $20.9 million of tradenames and $1.4 million of other intangibles. The intangibles were assigned useful lives of approximately 19 years for the technology and tradenames, approximately 9 years for the customer relationships and 3 years for the other intangibles. All the goodwill was assigned to our Rhyz other segment. The numbers above are stated net of measurement period adjustments recorded during the fourth quarter of 2023 of $(1.2) million to accounts receivable, $(0.7) million of inventory, $(0.5) million of accrued liabilities, $0.7 million of deferred tax liability, $(0.3) of intangible assets and $2.4 million of goodwill. The allocation of the fair value of assets acquired and liabilities assumed for the acquisition was finalized during the three months ended March 31, 2024. <div style="text-align: justify; font-family: 'Times New Roman'; font-size: 10pt; background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-style: normal; font-variant: normal; text-transform: none;">
  The financial results of LifeDNA and BeautyBio are included in the Rhyz other segment from the date of acquisition. For the three and nine months ended September 30, 2024, the Company included $3.0 million and $12.6 million, respectively, of revenue from these acquisitions. The unaudited pro forma revenue for the Company, including LifeDNA and BeautyBio, as if the acquisitions occurred on January 1, 2023, would have been $1,489.1 million for the nine months ended September 30, 2023, respectively.
0.604000000300000020000012000000730000017000001000009000009000004700000600000170000010000004100000P7YP7YP7YP2Y1100000175000000150000007650000045
1200000-700000-500000700000-300000240000030000001260000001489100000 <table cellpadding="0" cellspacing="0" class="DSPFListTable" style="font-family: 'Times New Roman'; font-size: 10pt; width: 100%; text-align: left; color: #000000;"> <tr> <td style="width: 36pt; vertical-align: top; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-weight: bold;">13.</td> <td style="width: auto; vertical-align: top; text-align: justify;"> Restructuring </td> </tr> </table>
  <span style="font-variant: normal; letter-spacing: normal; text-indent: 0px; white-space: normal; word-spacing: 0px; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none; background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; text-transform: none;">In the third quarter of 2022, the Company adopted a strategic plan ("2022 Plan") to focus resources on the Company's strategic priorities and optimize future growth and profitability. The global program includes workforce reductions and footprint optimization. The Company incurred total charges under the program of approximately $53.3 million, with $40.8 million in cash charges of severance and lease termination cost and approximately $12.5 million of non-cash charges of impairment of fixed assets, acceleration of depreciation and impairment of other intangibles related to the footprint optimization. During 2022, the Company incurred charges to be settled in cash of $20.1 million in severance charges, $7.4 million in lease termination cost, and $5.2 million in other associated cost, and non-cash charges of $8.2 million in fixed asset impairments, $0.9 million in accelerated depreciation and $1.7 million in impairment of other intangibles. During 2022, the Company made cash payments of $21.0 million related to this global program, leaving an ending restructuring accrual of $11.7 million. During the first quarter and full year of 2023, the Company incurred charges to be settled in cash of $4.0 million in severance charges, $1.9 million in lease termination cost, and $2.2 million in other associated cost, and non-cash charges of $1.7 million in accelerated depreciation. In 2023, the Company made cash payments of $19.8 million, leaving no restructuring accrual related to this plan as of December 31, 2023.
  <span style="background-color: rgb(255, 255, 255); font-weight: normal; color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 10pt; font-style: normal; font-variant: normal; text-transform: none;">
 <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: left; text-indent: 0px;

text-transform: none; white-space: normal; word-spacing: 0px; text-decoration-style: initial; text-decoration-color: initial; font-style: italic;">Restructuring expense by segment - 2022 Plan

 <div style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: left; text-indent: 0px; text-transform: none; white-space: normal; word-spacing: 0px; text-decoration-style: initial; text-decoration-color: initial; font-style: italic;">
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; letter-spacing: normal; text-transform: none; word-spacing: 0px; text-decoration-style: initial; text-decoration-color: initial; font-size: 10pt; text-align: left; color: rgb(0, 0, 0); width: 100%;"> <tr> <td style="vertical-align: bottom; text-align: left; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> (U.S. dollars in thousands) </td> <td colspan="1" style="text-align: center; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; text-align: center; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Three Months Ended
  March 31, 2023
  </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: center; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="text-align: center; vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Year Ended
  December 31, 2022 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: center; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="text-align: center; vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom">Total
 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Nu Skin </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 64%; background-color: #CEEEFF;" valign="bottom"> Americas </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CEEEFF;" valign="bottom">918</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">$
 </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">1,687</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">$
 </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">2,605</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 64%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">131</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">1,809</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">1,940</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; background-color: #CEEEFF;" valign="bottom"> <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: left; text-transform: none; white-space: normal; word-spacing: 0px; text-decoration-style: initial; text-decoration-color: initial; display: inline ! important; float: none;">Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CEEEFF;" valign="bottom">1,352</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; 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vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%;" valign="bottom"> Japan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">1,515</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">699</td> <td colspan="1" style="text-align: left; 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width: 9%; background-color: #CEEEFF;" valign="bottom">422</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">1,533</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">2,143</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">2,030</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 2px; background-color: #CEEEFF;" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CEEEFF;" valign="bottom">(201</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">2,464</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom">2,263</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CEEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%;" valign="bottom"> Total Nu Skin </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">4,024</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">23,516</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">27,540</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; background-color: #CEEEFF;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CEEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CEEEFF;"

valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">401</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">414</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; 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white-space: nowrap;" valign="bottom">401</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom">414</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Corporate and other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">5,750</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">19,577</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">25,327</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 4px;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom">$</td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom">9,787</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">$
 </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">43,494</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">$
 </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">53,281</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
  In the fourth quarter of 2023, the Company adopted another strategic plan ("2023 Plan") to focus resources on the Company's global priorities and optimize future growth and profitability. The global program includes workforce reductions. The Company estimates total charges under the program will approximate $30-35 million in cash charges of severance, approximately $2.2 million in other cash charges and approximately $8.2 million in non-cash charges, including approximately $6.4 million in fixed asset impairments. The Company expects to substantially complete the program during the second half of 2024. During the fourth quarter of 2023, the Company incurred charges to be settled in cash of $10.0 million in severance charges. During the fourth quarter of 2023, the Company made cash payments of $0.3 million, leaving an ending restructuring accrual of $9.7 million. During the first quarter of 2024, the Company incurred charges to be settled in cash of $4.1 million in severance charges and $2.0 million in other associated cost, and non-cash charges of $1.0 million in write-down of assets. During the first quarter of 2024, the Company made cash payments of $7.0 million, leaving an ending restructuring accrual of $8.8 million. During the second quarter of 2024, the Company incurred charges to be settled in cash of $1.0 million in severance charges and $0.1 million in other cash charges. In the second quarter of 2024, the Company incurred non-cash charges of $7.2 million, consisting of $6.4 million in fixed asset impairments and $0.8 million in other asset write-downs. During the second quarter of 2024, the Company made cash payments of $2.8 million, leaving an ending restructuring accrual of $7.1 million. During the third quarter of 2024, the Company incurred no additional charges and made cash payments of $3.9 leaving an ending restructuring accrual of $3.2 million.
  Restructuring expense by segment – 2023 Plan
  <table cellpadding="0" cellspacing="0" class="cfttable" style="font-family: 'Times New Roman'; font-size: 10pt; text-align: left; color: rgb(0, 0, 0); width: 100%;"> <tr> <td style="vertical-align: top; padding-bottom: 2px;" valign="bottom">
 </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="10" rowspan="1" style="vertical-align: bottom; border-bottom: #000000 solid 2px;" valign="bottom"> Three Months Ended </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom">
 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: bottom; text-align: left; padding-bottom: 2px;" valign="bottom"> (U.S. dollars in thousands) </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> June 30, 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> March 31, 2024 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> December 31, 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Total </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Nu Skin </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Americas </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td

colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">267</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 3,145 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">598</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 4,010 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">190</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">307</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">862</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">1,359</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">(162</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">1,017</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">2,910</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">3,765</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Japan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">24</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">24</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> South Korea </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">(134</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">134</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="text-align: left; text-indent: -7.2pt; margin-left: 36pt; font-family: 'Times New Roman'; font-size: 10pt;">Europe & Africa </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">414</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">677</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">554</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">1,645</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">(147</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">357</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">432</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">642</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Total Nu Skin </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">428</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">5,661</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">5,356</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">11,445</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">7,896</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 1,473 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; 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text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 14,016 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom">$</td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom">8,364</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; 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vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 25,501 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>

valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td rowspan="1" style="vertical-align: top; width: 64%; background-color: #CCEEFF;" valign="bottom"> Americas </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">918</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">$
 </td> <td colspan="1" rowspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">1,687</td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" rowspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">$
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width: 64%; background-color: #CCEEFF;" valign="bottom"> <span style="color: rgb(0, 0, 0); font-family: 'Times New Roman'; font-size: 13.3333px; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; text-align: left; text-transform: none; white-space: normal; word-spacing: 0px; text-decoration-style: initial; text-decoration-color: initial; display: inline !important; float: none;">Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">1,352</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">13,181</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">14,533</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%;" valign="bottom"> Japan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">1,515</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">699</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">2,214</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; background-color: #CCEEFF;" valign="bottom"> South Korea </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">422</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">1,533</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">1,955</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%;" valign="bottom"> Europe & Africa </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">(113</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">2,143</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">2,030</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Hong Kong/Taiwan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">(201</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">2,464</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">2,263</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%;" valign="bottom"> Total Nu Skin </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">4,024</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">23,516</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">27,540</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; background-color: #CCEEFF;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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text-align: right; width: 9%;" valign="bottom">13</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">401</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; white-space: nowrap;" valign="bottom">414</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Rhyz other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom:

#000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; 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vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">13</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom">401</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom">414</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> Corporate and other </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">5,750</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">19,577</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">25,327</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 64%; padding-bottom: 4px;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom">$</td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom">9,787</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">$
 </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">43,494</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">$
 </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px; white-space: nowrap;" valign="bottom">53,281</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table>
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Restructuring expense by segment – 2023 Plan
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padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> December 31, 2023 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom; border-bottom: #000000 solid 2px; white-space: nowrap;" valign="bottom"> Total </td> <td colspan="1" style="text-align: left; vertical-align: bottom; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top;" valign="bottom"> Nu Skin </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="2" style="vertical-align: bottom;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Americas </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom">$</td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">267</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 3,145 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">598</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> 4,010 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Southeast Asia/Pacific </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">190</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">307</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">862</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">1,359</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Mainland China </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">(162</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align:

bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">1,017</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">2,910</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom">3,765</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Japan </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%;" valign="bottom"> Europe & Africa </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">414</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">677</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; 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vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">(147</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom">)</td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">357</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">432</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">5,661</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">5,356</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">11,445</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; background-color: #CCEEFF;" valign="bottom"> Rhyz Investments </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; 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vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom">—</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; 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vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom">40</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px;" valign="bottom"> — </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; 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text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom">7,896</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 solid 2px; background-color: #CCEEFF;" valign="bottom"> 1,473 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; 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background-color: #CCEEFF;" valign="bottom"> 14,016 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 2px; background-color: #CCEEFF; white-space: nowrap;" valign="bottom"> </td> </tr> <tr> <td style="vertical-align: top; width: 52%; padding-bottom: 4px;" valign="bottom"> Total </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom">$</td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom">8,364</td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 7,134 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> $</div> </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">10,003</div> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> <td colspan="1" style="text-align: right; vertical-align: bottom; width: 1%; padding-bottom: 4px;" valign="bottom"> </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; border-bottom: #000000 double 4px;" valign="bottom"> <div style="font-family: 'Times New Roman'; font-size: 10pt;">$ </td> <td colspan="1" style="vertical-align: bottom; text-align: right; width: 9%; border-bottom: #000000 double 4px;" valign="bottom"> 25,501 </td> <td colspan="1" style="text-align: left; vertical-align: bottom; width: 1%; padding-bottom: 4px; white-space: nowrap;" valign="bottom"> </td> </tr> </table> 267000314500059800040100001900003070008620001359000-162000101700029100003765000024000024000-134000134000004140006770005540001645000-147000357000432000642000428000566100053560001144500000004000000400000400000040000789600014730004647000140160008364000713400010003000255010000false

The carrying value of the debt reflects the amounts stated in the above table, less debt issuance costs of $1.5 million 2.0September 30, 2024and $ million as of and December 31, 2023, respectively, related to the Credit Agreement, which are not reflected in this table. As of September 30, 2024 and December 31, 2023, the current portion of the Company's debt (i.e., becoming due in the next 12 months) included $20.0 million and $25.0 million, respectively, of the balance of its term loan under the Credit Agreement and $40.0 million and zero, respectively, of the balance under the revolving line of credit. Manufacturing segment had $10.9 million and $16.2 million of intersegment revenue for the three months ended September 30, 2024 and 2023, respectively, and $28.5 million and $44.3 million for the nine months ended September 30, 2024 and 2023, respectively. Intersegment revenue is eliminated in the consolidated financial statements, as well as the reported segment revenue in the table aboveThe.