

REFINITIV

# DELTA REPORT

## 10-Q

BFST - BUSINESS FIRST BANCSHARES  
10-Q - SEPTEMBER 30, 2024 COMPARED TO 10-Q - JUNE 30, 2024

The following comparison report has been automatically generated

TOTAL DELTAS	706
CHANGES	425
DELETIONS	154
ADDITIONS	127

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2024** **September 30, 2024**

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-38447

**BUSINESS FIRST BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

Louisiana

20-5340628

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

500 Laurel Street, Suite 101  
Baton Rouge, Louisiana

70801

(Address of principal executive offices)

(Zip Code)

(225) 248-7600

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$1.00 per share	BFST	NASDAQ Global Select Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by a check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b)[]. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of **July 25, 2024** **October 24, 2024**, the issuer has outstanding **25,502,175** **29,541,455** shares of common stock, par value \$1.00 per share.

BUSINESS FIRST BANCSHARES, INC.

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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(Dollars in thousands, except per share data)

	June 30, 2024 (Unaudited)	December 31, 2023	September 30, 2024 (Unaudited)	December 31, 2023
<b>ASSETS</b>				
Cash and Due from Banks				
Federal Funds Sold				
Securities Available for Sale, at Fair Values (Amortized Cost of \$960,990 at June 30, 2024 and \$963,978 at December 31, 2023)				
Securities Purchased Under Agreements to Resell				
Securities Available for Sale, at Fair Values (Amortized Cost of \$974,596 at September 30, 2024 and \$963,978 at December 31, 2023)				
Mortgage Loans Held for Sale				
Loans and Lease Receivable, Net of Allowance for Loan Losses of \$41,412 at June 30, 2024 and \$40,414 at December 31, 2023				
Loans and Lease Receivable, Net of Allowance for Loan Losses of \$42,154 at September 30, 2024 and \$40,414 at December 31, 2023				
Premises and Equipment, Net				
Accrued Interest Receivable				
Other Equity Securities				
Other Real Estate Owned				
Cash Value of Life Insurance				
Deferred Taxes				
Goodwill				
Core Deposit and Customer Intangible				
Other Assets				
Total Assets				
<b>LIABILITIES</b>				
Deposits:	Deposits:		Deposits:	
Noninterest Bearing				
Interest Bearing				
Total Deposits				
Securities Sold Under Agreements to Repurchase				
Securities Sold Under Agreements to Repurchase				
Securities Sold Under Agreements to Repurchase				
Bank Term Funding Program				
Bank Term Funding Program				
Bank Term Funding Program				
Federal Home Loan Bank Borrowings				
Subordinated Debt				
Subordinated Debt - Trust Preferred Securities				
Accrued Interest Payable				
Other Liabilities				
Total Liabilities				
Commitments and Contingencies (See Note 11)				
Commitments and Contingencies (See Note 11)				
Commitments and Contingencies (See Note 11)				
				<b>SHAREHOLDERS' EQUITY</b>
Preferred Stock, No Par Value; 5,000,000 Shares Authorized; 72,010 Shares (\$1,000 Liquidation Preference) Issued at both June 30, 2024 and December 31, 2023, respectively				
Common Stock, \$1 Par Value; 50,000,000 Shares Authorized; 25,502,175 and 25,351,809 Shares Issued and Outstanding at June 30, 2024 and December 31, 2023, respectively				
Preferred Stock, No Par Value; 5,000,000 Shares Authorized; 72,010 Shares (\$1,000 Liquidation Preference) Issued at both September 30, 2024 and December 31, 2023, respectively				
Common Stock, \$1 Par Value; 50,000,000 Shares Authorized; 25,519,501 and 25,351,809 Shares Issued and Outstanding at September 30, 2024 and December 31, 2023, respectively				
Additional Paid-in Capital				
Retained Earnings				

Accumulated Other Comprehensive Loss

Total Shareholders' Equity
Total Liabilities and Shareholders' Equity

The accompanying notes are an integral part of these financial statements.

BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES  
UNAUDITED CONSOLIDATED STATEMENTS OF INCOME  
(Dollars in thousands, except per share data)

	For the Three Months Ended June 30,
	For the Three Months Ended June 30,
	For the Three Months Ended June 30,
	For the Three Months Ended September 30,
	For the Three Months Ended September 30,
	For the Three Months Ended September 30,
	2024
	2024
	2024

Interest Income:
Interest Income:
Interest Income:
Interest and Fees on Loans
Interest and Fees on Loans
Interest and Fees on Loans
Interest and Dividends on Non-taxable Securities
Interest and Dividends on Non-taxable Securities
Interest and Dividends on Non-taxable Securities
Interest and Dividends on Taxable Securities
Interest and Dividends on Taxable Securities
Interest and Dividends on Taxable Securities
Interest on Federal Funds Sold and Due From Banks
Interest on Federal Funds Sold and Due From Banks
Interest on Federal Funds Sold and Due From Banks
Total Interest Income
Total Interest Income
Total Interest Income
Interest Expense:
Interest Expense:
Interest Expense:
Interest on Deposits
Interest on Deposits
Interest on Deposits

Interest on Borrowings
Interest on Borrowings
Interest on Borrowings
Total Interest Expense
Total Interest Expense
Total Interest Expense
Net Interest Income
Net Interest Income
Net Interest Income
<b>Provision for Credit Losses</b>
<b>Provision for Credit Losses</b>
<b>Provision for Credit Losses</b>
Net Interest Income after Provision for Credit Losses
Net Interest Income after Provision for Credit Losses
Net Interest Income after Provision for Credit Losses
<b>Other Income:</b>
<b>Other Income:</b>
<b>Other Income:</b>
Service Charges on Deposit Accounts
Service Charges on Deposit Accounts
Service Charges on Deposit Accounts
Loss on Sales of Securities
Loss on Sales of Securities
Loss on Sales of Securities
Gain on Sales of Loans
Gain on Sales of Loans
Gain on Sales of Loans
Other Income
Other Income
Other Income
Total Other Income
Total Other Income
Total Other Income
<b>Other Expenses:</b>
<b>Other Expenses:</b>
<b>Other Expenses:</b>
Salaries and Employee Benefits
Salaries and Employee Benefits
Salaries and Employee Benefits
Occupancy and Equipment Expense
Occupancy and Equipment Expense
Occupancy and Equipment Expense
Other Expenses
Other Expenses
Other Expenses
Total Other Expenses
Total Other Expenses
Total Other Expenses
<b>Income Before Income Taxes</b>
<b>Income Before Income Taxes</b>
<b>Income Before Income Taxes</b>

Provision for Income Taxes
Provision for Income Taxes
Provision for Income Taxes
Net Income
Net Income
Net Income
Preferred Stock Dividends
Preferred Stock Dividends
Preferred Stock Dividends
Net Income Available to Common Shareholders
Net Income Available to Common Shareholders
Net Income Available to Common Shareholders
Earnings Per Common Share:
Earnings Per Common Share:
Earnings Per Common Share:
Basic
Basic
Basic
Diluted
Diluted
Diluted

The accompanying notes are an integral part of these financial statements.

BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES  
UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(Dollars in thousands)

	For the Three Months Ended June 30,
	For the Three Months Ended June 30,
	For the Three Months Ended June 30,
	For the Three Months Ended September 30,
	For the Three Months Ended September 30,
	For the Three Months Ended September 30,
	2024
	2024
	2024

Consolidated Net Income
Consolidated Net Income
Consolidated Net Income
Other Comprehensive Income (Loss):
Other Comprehensive Income (Loss):
Other Comprehensive Income (Loss):

Unrealized Gain (Loss) on Investment Securities  
Unrealized Gain (Loss) on Investment Securities  
Unrealized Gain (Loss) on Investment Securities

Unrealized Gain (Loss) on Share of Other Equity Investments  
Unrealized Gain (Loss) on Share of Other Equity Investments  
Unrealized Gain (Loss) on Share of Other Equity Investments

Reclassification Adjustment for Losses on Sale of AFS Investment Securities Included in Net Income  
Reclassification Adjustment for Losses on Sale of AFS Investment Securities Included in Net Income  
Reclassification Adjustment for Losses on Sale of AFS Investment Securities Included in Net Income

Income Tax Effect  
Income Tax Effect  
Income Tax Effect

Other Comprehensive Income (Loss)  
Other Comprehensive Income (Loss)  
Other Comprehensive Income (Loss)

Consolidated Comprehensive Income  
Consolidated Comprehensive Income  
Consolidated Comprehensive Income

The accompanying notes are an integral part of these financial statements.

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
**FOR THE THREE MONTHS ENDED ~~JUNE~~ SEPTEMBER 30, 2024 AND 2023**  
**(Dollars in thousands, except per share data)**

	Preferred Stock	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
Balances at March 31, 2023													
Balances at June 30, 2023													
Comprehensive Income:													
Net Income													
Net Income													
Net Income													
Other Comprehensive Loss													
Cash Dividends Declared on Preferred Stock, \$18.75 Per Share													
Cash Dividends Declared on Common Stock, \$0.12 Per Share													
Stock Based Compensation Cost													
Balances at June 30, 2023													
Balances at September 30, 2023													
Balances at March 31, 2024													
Balances at March 31, 2024													
Balances at March 31, 2024													
Balances at June 30, 2024													
Balances at June 30, 2024													
Balances at June 30, 2024													
Comprehensive Income:													



Net Income
Net Income
Net Income
Other Comprehensive Income
Cash Dividends Declared on Preferred Stock, \$18.75 Per Share
Cash Dividends Declared on Common Stock, \$0.14 Per Share
Stock Issuance
Stock Based Compensation Cost
<b>Balances at June 30, 2024</b>
Stock Based Compensation Cost
Stock Based Compensation Cost
<b>Balances at September 30, 2024</b>

The accompanying notes are an integral part of these financial statements

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
**FOR THE SIX MONTHS ENDED ~~JUNE~~ SEPTEMBER 30, 2024 AND 2023**  
**(Dollars in thousands, except per share data)**

	Preferred Stock	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total Shareholders' Equity	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
<b>Balances at December 31, 2022</b>													
Cumulative Effect of Change in Accounting Principle for Credit Losses													
Comprehensive Income:													
Net Income													
Net Income													
Net Income													
Other Comprehensive Loss													
Cash Dividends Declared on Preferred Stock, \$37.50 Per Share													
Cash Dividends Declared on Common Stock, \$0.24 Per Share													
Cash Dividends Declared on Preferred Stock, \$56.25 Per Share													
Cash Dividends Declared on Common Stock, \$0.36 Per Share													
Stock Based Compensation Cost													
<b>Balances at June 30, 2023</b>													
<b>Balances at September 30, 2023</b>													
<b>Balances at December 31, 2023</b>													
<b>Balances at December 31, 2023</b>													
<b>Balances at December 31, 2023</b>													
Comprehensive Income:													
Net Income													
Net Income													

Net Income
Other Comprehensive Loss
Cash Dividends Declared on Preferred Stock, \$37.50 Per Share
Cash Dividends Declared on Common Stock, \$0.28 Per Share
Other Comprehensive Income
Cash Dividends Declared on Preferred Stock, \$56.25 Per Share
Cash Dividends Declared on Common Stock, \$0.42 Per Share
Stock Issuance
Stock Based Compensation Cost
<b>Balances at June 30, 2024</b>
<b>Balances at September 30, 2024</b>

The accompanying notes are an integral part of these financial statements.

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Dollars in thousands)

	For the Six Months Ended June 30, 2024	2023	For the Nine Months Ended September 30, 2024	2023
<b>Cash Flows From Operating Activities:</b>	<b>Cash Flows From Operating Activities:</b>		<b>Cash Flows From Operating Activities:</b>	
Consolidated Net Income				
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:		Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	
Provision for Credit Losses				
Depreciation and Amortization				
Net Accretion of Purchase Accounting Adjustments				
Stock Based Compensation Cost				
Net Amortization of Securities				
Loss on Sales of Securities				
Gain on Sale of Loans				
Income on Other Equity Securities				
Gain on Sale of Other Real Estate Owned, Net of Writedowns				
Increase in Cash Value of Life Insurance				
Deferred Income Tax Expense				
Changes in Assets and Liabilities:				
Changes in Assets and Liabilities:				
Gain on Sale of Branch				
Changes in Assets and Liabilities:			Changes in Assets and Liabilities:	
Increase in Accrued Interest Receivable				
Increase in Other Assets				
Increase (Decrease) in Accrued Interest Payable				

Increase in Other Liabilities		
Net Cash Provided by Operating Activities		
<b>Cash Flows From Investing Activities:</b>	<b>Cash Flows From Investing Activities:</b>	<b>Cash Flows From Investing Activities:</b>
Purchases of Securities Available for Sale		
Proceeds from Maturities / Sales of Securities Available for Sale		
Proceeds from Paydowns of Securities Available for Sale		
Net Cash Paid in Acquisition		
Purchases of Other Equity Securities		
Purchases of Other Equity Securities		
Net Cash Paid in Sale of Branch		
Purchases of Other Equity Securities		
Redemption of Other Equity Securities		
Purchase of Life Insurance		
Net Increase in Loans		
Net Increase in Loans		
Net Increase in Loans		
Net Purchases of Premises and Equipment		
Loss on Disposal of Premises and Equipment		
Proceeds from Sales of Other Real Estate		
Net (Increase) Decrease in Federal Funds Sold		
Net Increase in Securities Purchased Under Agreements to Resell		
Net Increase in Federal Funds Sold		
Net Cash Used in Investing Activities		

(CONTINUED)

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		For the Six Months Ended June 30,		For the Nine Months Ended September 30,		
		2024	2023		2024	2023
<b>Cash Flows From Financing Activities:</b>	<b>Cash Flows From Financing Activities:</b>			<b>Cash Flows From Financing Activities:</b>		
Net Increase in Deposits						
Net Increase (Decrease) in Securities Sold Under Agreements to Repurchase						
Net Increase in Securities Sold Under Agreements to Repurchase						
Net Decrease in Federal Funds Purchased						
Net Advances (Repayments) on Federal Home Loan Bank Borrowings						
Net Proceeds (Repayments) on Bank Term Funding Program						
Repayment of Subordinated Debt						
Repayment of Subordinated Debt						

Repayment of Subordinated Debt		
Gain on Extinguishment of Debt		
Costs from Issuance of Common Stock		
Costs from Issuance of Common Stock		
Costs from Issuance of Common Stock		
Payment of Dividends on Preferred Stock		
Payment of Dividends on Preferred Stock		
Payment of Dividends on Preferred Stock		
Payment of Dividends on Common Stock		
Net Cash Provided by Financing Activities		
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>		
<b>Cash and Cash Equivalents at Beginning of Period</b>		
<b>Cash and Cash Equivalents at End of Period</b>		
<b>Supplemental Disclosures for Cash Flow Information:</b>	<b>Supplemental Disclosures for Cash Flow Information:</b>	<b>Supplemental Disclosures for Cash Flow Information:</b>
Cash Payments for:	Cash Payments for:	Cash Payments for:
Interest on Deposits		
Interest on Borrowings		
Income Tax Payments		
<b>Supplemental Schedule for Noncash Investing and Financing Activities:</b>	<b>Supplemental Schedule for Noncash Investing and Financing Activities:</b>	<b>Supplemental Schedule for Noncash Investing and Financing Activities:</b>
Change in the Unrealized Loss on Securities Available for Sale		
Change in the Unrealized Gain (Loss) on Securities Available for Sale		
Change in the Unrealized Gain (Loss) on Equity Securities		
Change in Deferred Tax Effect on the Unrealized Loss on Securities Available for Sale		
Change in Deferred Tax Effect on the Unrealized (Gain) Loss on Securities Available for Sale		
Transfer of Loans to Other Real Estate		

The accompanying notes are an integral part of these financial statements.

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1– Basis of Presentation –**

The unaudited consolidated financial statements include the accounts of Business First Bancshares, Inc. (the “Company”) and its two direct, wholly-owned subsidiaries, b1BANK (the “Bank”), and Coastal Commerce Statutory Trust I; and the Bank’s wholly-owned subsidiaries, Business First Insurance, LLC, Smith Shellnut Wilson, LLC, Waterstone LSP, LLC (“Waterstone”), and b1 Securities, LLC. The Bank operates out of full-service banking centers and loan production offices in markets across Louisiana, the Dallas/Fort Worth metroplex and Houston, Texas. As a state bank, it is subject to regulation by the Office of Financial Institutions (“OFI”), State of Louisiana, and the Federal Deposit Insurance Corporation (“FDIC”) and undergoes periodic examinations by these agencies. The Company is also regulated by the Federal Reserve and is subject to periodic examinations.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments necessary to present fairly the financial results for the periods presented, and all such adjustments are of a normal recurring nature. All material intercompany transactions are eliminated. The results of operations for the interim

periods are not necessarily indicative of the results to be expected for the entire year.

These interim consolidated financial statements have been prepared according to the rules and regulations of the Securities and Exchange Commission and, therefore, certain information and footnote disclosures normally presented in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") have been omitted or abbreviated. These interim financial statements should be read in conjunction with the audited consolidated financial statements and footnote disclosures for the Company's previously filed Form 10-K for the year ended December 31, 2023.

Preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying disclosures. These estimates are based on management's best knowledge of current events and actions the Company may undertake in the future. Critical accounting estimates that are particularly susceptible to significant change for the Company include the determination of the acquired loans and allowance for credit losses and purchase accounting adjustments (other than loans). Other estimates include goodwill, fair value of financial instruments, investment securities and the assessment of income taxes. Management does not anticipate any material changes to estimates in the near term. Factors that may cause sensitivity to the aforementioned estimates include but are not limited to: external market factors such as market interest rates and employment rates, changes to operating policies and procedures, economic conditions in the Company's markets, and changes in applicable banking regulations. Actual results may ultimately differ from estimates.

#### Accounting Standards Adopted in Current Period

None

#### Accounting Standards Not Yet Adopted

ASU No. 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures." ASU 2023-07 requires public business entities, including those with one reportable segment, to disclose additional disaggregated information about a reportable segment's income and expenses in both interim and annual periods. The standard requires disclosure of the title and position of the chief operating decision maker and an explanation of how the reported measure(s) of segment profit or loss are utilized in assessing segment performance allocating resources.

The update permits disclosure of additional measures of a segment's profit and losses, if multiple measures are utilized by the chief operating decision maker to allocate resources and evaluate profitability. Such measures, to the extent they are relevant but not in accordance with GAAP, shall be accompanied by appropriate disclosures and reconciliations to the appropriate reported GAAP amounts.

ASU 2023-07 is became effective for the Company starting January 1, 2025, though early adoption is permitted on January 1, 2024. Retrospective application is required upon adoption. The Company is still evaluating the impact of the ASU on the consolidated financial statements and disclosures.

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## **BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**

### **NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

ASU No. 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." ASU 2023-09 requires public business entities to disclose additional information in specified categories with respect to the rate reconciliation for federal, state and foreign income taxes. In addition, the updates also require more details about reconciling items in the rate reconciliation in some categories if items meet a quantitative threshold. ASU 2023-09 also requires all entities to disclose income taxes paid, net of refunds, disaggregated by federal, state and foreign taxes for annual periods and to disaggregate the information by jurisdiction based on a quantitative threshold. ASU 2023-09 is effective for the Company starting January 1, 2025, though early adoption is permitted. ASU 2023-09 is not expected to have a significant impact on our financial statements.

#### **Note 2– Reclassifications –**

Certain reclassifications may have been made to conform to reporting in 2024. These reclassifications have no material effect on previously reported shareholders' equity or net income.

#### **Note 3– Mergers and Acquisitions –**

##### Waterstone, LSP, LLP

On January 31, 2024, the Company consummated the acquisition, through b1BANK, of Waterstone LSP, LLC ("Waterstone"), headquartered in Katy, Texas. Upon consummation of the acquisition, the Company paid \$3.3 million in cash to the former owners of Waterstone. As part of the acquisition, the Company recorded \$3.1 million in goodwill.

The Company has recorded approximately \$1.1 \$1.5 million and \$236,000 of acquisition-related costs within merger and conversion-related expenses and salaries and benefits for the six nine months ended June 30, 2024 September 30, 2024, and year ended December 31, 2023, respectively.

#### **Note 4– Earnings per Common Share –**

Basic earnings per share ("EPS") represents income available to common shareholders divided by the weighted average number of common shares outstanding; no dilution for any potentially convertible shares is included in the calculation. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock

were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. The potential common shares that may be issued by the Company relate to outstanding stock options and unvested restricted stock awards ("RSAs"), excluding any that were antidilutive. In addition,

BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

nonvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are considered participating securities and are included in the computation of EPS pursuant to the two-class method.

	For the Three Months Ended June 30,
	For the Three Months Ended June 30,
	For the Three Months Ended June 30,
	For the Three Months Ended September 30,
	For the Three Months Ended September 30,
	For the Three Months Ended September 30,
	2024
	2024
	2024

Numerator:
Numerator:
Numerator:
Net Income
Net Income
Net Income
Less: Preferred Stock Dividends
Less: Preferred Stock Dividends
Less: Preferred Stock Dividends
Net Income Available to Common Shares
Net Income Available to Common Shares
Net Income Available to Common Shares
Denominator:
Denominator:
Denominator:
Weighted Average Common Shares Outstanding
Weighted Average Common Shares Outstanding
Weighted Average Common Shares Outstanding
Dilutive Effect of Stock Options and RSAs
Dilutive Effect of Stock Options and RSAs
Dilutive Effect of Stock Options and RSAs
Weighted Average Dilutive Common Shares
Weighted Average Dilutive Common Shares
Weighted Average Dilutive Common Shares
Basic Earnings Per Common Share From Net Income Available to Common Shares
Basic Earnings Per Common Share From Net Income Available to Common Shares

Basic Earnings Per Common Share From Net Income Available to Common Shares

Diluted Earnings Per Common Share From Net Income Available to Common Shares

Diluted Earnings Per Common Share From Net Income Available to Common Shares

Diluted Earnings Per Common Share From Net Income Available to Common Shares

**Note 5– Securities –**

The amortized cost and fair values of securities available for sale as of **June 30, 2024**, **September 30, 2024**, and December 31, 2023 are summarized as follows:

June 30, 2024				
(Dollars in thousands)				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury Securities	\$ 17,661	\$ -	\$ 1,354	\$ 16,307
U.S. Government Agencies	10,212	-	806	9,406
Corporate Securities	49,646	32	5,029	44,649
Mortgage-Backed Securities	567,000	929	48,906	519,023
Municipal Securities	316,471	127	30,935	285,663
Total Securities Available for Sale	<u>\$ 960,990</u>	<u>\$ 1,088</u>	<u>\$ 87,030</u>	<u>\$ 875,048</u>

September 30, 2024				
(Dollars in thousands)				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury Securities	\$ 17,646	\$ -	\$ 880	\$ 16,766
U.S. Government Agencies	10,188	-	517	9,671
Corporate Securities	48,209	26	3,754	44,481
Mortgage-Backed Securities	590,034	4,724	34,692	560,066
Municipal Securities	308,519	378	23,790	285,107
Total Securities Available for Sale	<u>\$ 974,596</u>	<u>\$ 5,128</u>	<u>\$ 63,633</u>	<u>\$ 916,091</u>

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
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December 31, 2023				
(Dollars in thousands)				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury Securities	\$ 17,690	\$ -	\$ 1,451	\$ 16,239
U.S. Government Agencies	10,258	-	848	9,410
Corporate Securities	49,609	-	5,770	43,839
Mortgage-Backed Securities	555,148	976	49,814	506,310
Municipal Securities	331,273	298	27,798	303,773
Total Securities Available for Sale	<u>\$ 963,978</u>	<u>\$ 1,274</u>	<u>\$ 85,681</u>	<u>\$ 879,571</u>

The following tables present a summary of securities with gross unrealized losses and fair values at **June 30, 2024**, **September 30, 2024** and December 31, 2023, aggregated by investment category and length of time in a continued unrealized loss position. Due to the nature of these investments and current prevailing market prices, these unrealized losses are considered non-credit related.

	June 30, 2024				September 30, 2024							
	Less Than 12 Months		12 Months or Greater			Total	Less Than 12 Months		12 Months or Greater			Total
	(Dollars in thousands)				(Dollars in thousands)							
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
U.S. Treasury Securities												
U.S. Government Agencies												
Corporate Securities												
Mortgage-Backed Securities												
Municipal Securities												
Total Securities Available for Sale												

	December 31, 2023					
	Less Than 12 Months		12 Months or Greater		Total	
	(Dollars in thousands)					
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
U.S. Treasury Securities	\$ -	\$ -	\$ 16,239	\$ 1,451	\$ 16,239	\$ 1,451
U.S. Government Agencies	-	-	9,410	848	9,410	848
Corporate Securities	7,529	362	36,106	5,408	43,635	5,770
Mortgage-Backed Securities	21,436	895	375,891	48,919	397,327	49,814
Municipal Securities	8,013	63	270,467	27,735	278,480	27,798
Total Securities Available for Sale	\$ 36,978	\$ 1,320	\$ 708,113	\$ 84,361	\$ 745,091	\$ 85,681

As of **June 30, 2024** **September 30, 2024**, and December 31, 2023, respectively, no allowance for credit losses was recognized on available for sale securities in an unrealized loss position as management does not believe any of the securities are impaired due to credit quality. This determination is based on the Company's analysis of the underlying risk characteristics including credit ratings, historical loss experience, and other qualitative factors. Further, the securities **continue to**

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## BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES

### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

**continue to** make principal and interest payments under their contractual terms and management does not have the intent to sell any of the securities and believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of amortized cost basis. Therefore, the Company has determined the unrealized losses are due to changes in market interest rates compared to rates when the securities were acquired.

The amortized cost and fair values of securities available for sale as of **June 30, 2024** **September 30, 2024**, by contractual maturity are shown below. Actual maturities may differ from contractual maturities in mortgage-backed securities because the mortgages underlying the securities may be called or repaid without any penalties.

	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(Dollars in thousands)		(Dollars in thousands)	
Less Than One Year				
One to Five Years				
Over Five to Ten Years				
Over Ten Years				
Total Securities Available for Sale				

Securities available for sale with a fair value of **\$322.5 million** **\$347.2 million** and \$629.7 million, were pledged as collateral on public deposits and for other purposes as required or permitted by law as of **June 30, 2024** **September 30, 2024**, and December 31, 2023, respectively.



At June 30, 2024 September 30, 2024 and December 31, 2023, accrued interest receivable on securities was \$4.8 million \$3.8 million and \$4.7 million, respectively, and is included within accrued interest receivable on the consolidated balance sheets.

**Note 6– Loans and the Allowance for Loan Losses –**

Loans receivable at June 30, 2024 September 30, 2024 and December 31, 2023 are summarized as follows:

	June 30, 2024	December 31, 2023	September 30, 2024	December 31, 2023
	(Dollars in thousands)		(Dollars in thousands)	
Real Estate Loans:	Real Estate Loans:		Real Estate Loans:	
Commercial				
Construction				
Residential				
Total Real Estate Loans				
Commercial				
Consumer and Other				
Total Loans Held for Investment				
Less:	Less:		Less:	
Allowance for Loan Losses				
Net Loans				

The performing 1-4 family residential, multi-family residential, commercial real estate, and commercial loans, are pledged, under a blanket lien, as collateral securing advances from the FHLB at June 30, 2024 September 30, 2024 and December 31, 2023. Commercial and agricultural loans are pledged against the Federal Reserve Banks' ("FRB") discount window as of June 30, 2024 September 30, 2024 and December 31, 2023.

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**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

Net deferred loan origination fees were \$13.2 million \$12.8 million and \$12.6 million at June 30, 2024 September 30, 2024 and December 31, 2023, respectively, and are netted in their respective loan categories above. In addition to loans issued in the normal course of business, the Company considers overdrafts on customer deposit accounts to be loans and reclassifies overdrafts as loans in its consolidated balance sheets. At both June 30, 2024 September 30, 2024 and December 31, 2023, overdrafts of \$6.1 million and \$2.2 million, respectively, have been reclassified to loans.

The Bank is the lead lender on participations sold, without recourse, to other financial institutions which amounts are not included in the consolidated balance sheets. The unpaid principal balances of mortgages and other loans serviced for others were approximately \$741.1 million \$743.3 million and \$723.5 million at June 30, 2024 September 30, 2024 and December 31, 2023, respectively. The Company had servicing rights of \$954,000 and \$1.1 million recorded at both June 30, 2024 September 30, 2024, and December 31, 2023, and is respectively, which are recorded within other assets.

The Bank grants loans and extensions of credit to individuals and a variety of businesses and corporations located in its general market areas throughout Louisiana and Texas. Management segregates the loan portfolio into portfolio segments which is defined as the level at which the Bank develops and documents a systematic method for determining its allowance for credit losses. The portfolio segments are segregated based on loan types and the underlying risk factors present in each loan type. Such risk factors are periodically reviewed by management and revised as deemed appropriate.

Portfolio Segments and Risk Factors

The loan portfolio is disaggregated into portfolio segments and then further disaggregated into classes for certain disclosures. GAAP defines a portfolio segment as the level at which an entity develops and documents a systematic method for determining its allowance for credit losses. A class is generally a disaggregation of a portfolio segment. The Company's loan portfolio segments are Real Estate, Commercial, and Consumer and Other. The classes and risk characteristics of each segment are discussed in more detail below. The segmentation and disaggregation of the portfolio is part of the ongoing credit monitoring process.

Real Estate Portfolio Segment

*Real Estate:* Commercial loans are extensions of credit secured by owner-occupied and non-owner-occupied collateral. Repayment is generally dependent on the successful operations of the property. General economic conditions may impact the performance of these types of loans, including fluctuations in the value of real estate, vacancy rates, and unemployment trends. Real estate commercial loans also include farmland loans that can be, or are, used for agricultural purposes. These loans are usually repaid through refinancing, cash flow from the borrower's ongoing operations, development of the property, or sale of the property.

*Real Estate: Construction* loans include loans to small-to-midsized businesses to construct owner-occupied properties, loans to developers of commercial real estate investment properties and residential developments and, to a lesser extent, loans to individual clients for construction of single-family homes in the Company's market areas. Risks associated with these loans include fluctuations in the value of real estate, project completion risk and changes in market trends. The Company is also exposed to risk based on the ability of the construction loan borrower to finance the loan or sell the property upon completion of the project, which may be affected by changes in secondary market terms and criteria for permanent financing since the time that the Company funded the loan.

*Real Estate: Residential* loans include first and second lien 1-4 family mortgage loans, as well as home equity lines of credit, in each case primarily on owner-occupied primary residences. The Company is exposed to risk based on fluctuations in the value of the real estate collateral securing the loan, as well as changes in the borrower's financial condition, which could be affected by numerous factors, including divorce, job loss, illness, or other personal hardship. Real estate residential loans also include multi-family residential loans originated to provide permanent financing for multi-family residential income producing properties. Repayment of these loans primarily relies on successful rental and management of the property.

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Commercial Portfolio Segment

*Commercial* loans include general commercial and industrial, or C&I, loans, including commercial lines of credit, working capital loans, term loans, equipment financing, asset acquisition, expansion, and development loans,

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borrowing base loans, letters of credit and other loan products, primarily in the Company's target markets that are underwritten based on the borrower's ability to service the debt from income. Commercial loan risk is derived from the expectation that such loans generally are serviced principally from the operations of the business, and those operations may not be successful. Any interruption or discontinuance of operating cash flows from the business, which may be influenced by events not under the control of the borrower such as economic events and changes in governmental regulations, could materially affect the ability of the borrower to repay the loan.

Consumer and Other Portfolio Segment

*Consumer and other* loans include a variety of loans to individuals for personal, family and household purposes, including secured and unsecured installment and term loans. The risk is based on changes in the borrower's financial condition, which could be affected by numerous factors, including divorce, job loss, illness or other personal hardship, and fluctuations in the value of the real estate or personal property securing the consumer loan, if any.

The following **table sets** **tables set** forth, as of **June 30, 2024** **September 30, 2024**, and December 31, 2023, the balance of the allowance for credit losses by loan portfolio segment. The allowance for credit losses allocated to each portfolio segment is not necessarily indicative of future losses in any particular portfolio segment and does not restrict the use of the allowance to absorb losses in other portfolio segments.

Allowance for Credit Losses and Recorded Investment in Loans Receivable

June 30, 2024						September 30, 2024				(Dollars in thousands)			
	Real Estate: Commercial	Real Estate: Commercial	Real Estate: Construction	Real Estate: Residential	Commercial	Consumer and Other	Total	Real Estate: Commercial	Real Estate: Construction	Real Estate: Residential	Commercial	Consumer and Other	Total
<u>Allowance for Loan Losses:</u>	<u>Allowance for Loan Losses:</u>					<u>Allowance for Loan Losses:</u>		<u>Allowance for Loan Losses:</u>		<u>Allowance for Loan Losses:</u>		<u>Allowance for Loan Losses:</u>	
Beginning Balance													
Charge-offs													
Recoveries													
Provision (Recovery)													

Ending
Balance
<u>Reserve for Unfunded Loan</u>
<u>Commitments:</u>
<u>Reserve for Unfunded Loan</u>
<u>Commitments:</u>
<u>Reserve for Unfunded Loan</u>
<u>Commitments:</u>
Beginning Balance
Beginning Balance
Beginning Balance
Provision
(Recovery)
Ending
Balance
Total Allowance for Credit
Losses
Total Allowance for Credit
Losses
Total Allowance for Credit
Losses

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

	December 31, 2023					
	(Dollars in thousands)					
	Real Estate: Commercial	Real Estate: Construction	Real Estate: Residential	Commercial	Consumer and Other	Total
<u>Allowance for Loan Losses:</u>						
Beginning Balance	\$ 14,702	\$ 5,768	\$ 5,354	\$ 11,721	\$ 633	\$ 38,178
Adoption of ASU 2016-13	4,823	933	(365)	(2,483)	(248)	2,660
Beginning Balance After Adoption	19,525	6,701	4,989	9,238	385	40,838
Charge-offs	(2,049)	(36)	(42)	(2,813)	(1,489)	(6,429)
Recoveries	26	1	18	672	327	1,044
Provision (Recovery)	174	(70)	520	3,327	1,010	4,961
Ending Balance	\$ 17,676	\$ 6,596	\$ 5,485	\$ 10,424	\$ 233	\$ 40,414
<u>Reserve for Unfunded Loan Commitments:</u>						
Beginning Balance	\$ 220	\$ 137	\$ 13	\$ 229	\$ 6	\$ 605
Adoption of ASU 2016-13	116	2,113	190	657	121	3,197
Beginning Balance After Adoption	336	2,250	203	886	127	3,802
Provision (Recovery)	(130)	(704)	(26)	486	(104)	(478)
Ending Balance	\$ 206	\$ 1,546	\$ 177	\$ 1,372	\$ 23	\$ 3,324
Total Allowance for Credit Losses	\$ 17,882	\$ 8,142	\$ 5,662	\$ 11,796	\$ 256	\$ 43,738

Included within the above allowance, in the tables above, are loans which management has individually evaluated to determine an allowance for credit losses. The following table summarizes, by segment, the loan balance and specific allowance allocation for those loans which have been individually evaluated.

		June 30, 2024		December 31, 2023		September 30, 2024		December 31, 2023	
		Loan Balance	Specific Allocations	Loan Balance		Specific Allocations	Loan Balance	Specific Allocations	
		(Dollars in thousands)			(Dollars in thousands)				
Real Estate Loans:	Real Estate Loans:								
Commercial									
Construction									
Residential									
Total Real Estate Loans									
Commercial									
Consumer and Other									
Total									

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

Credit Quality Indicators

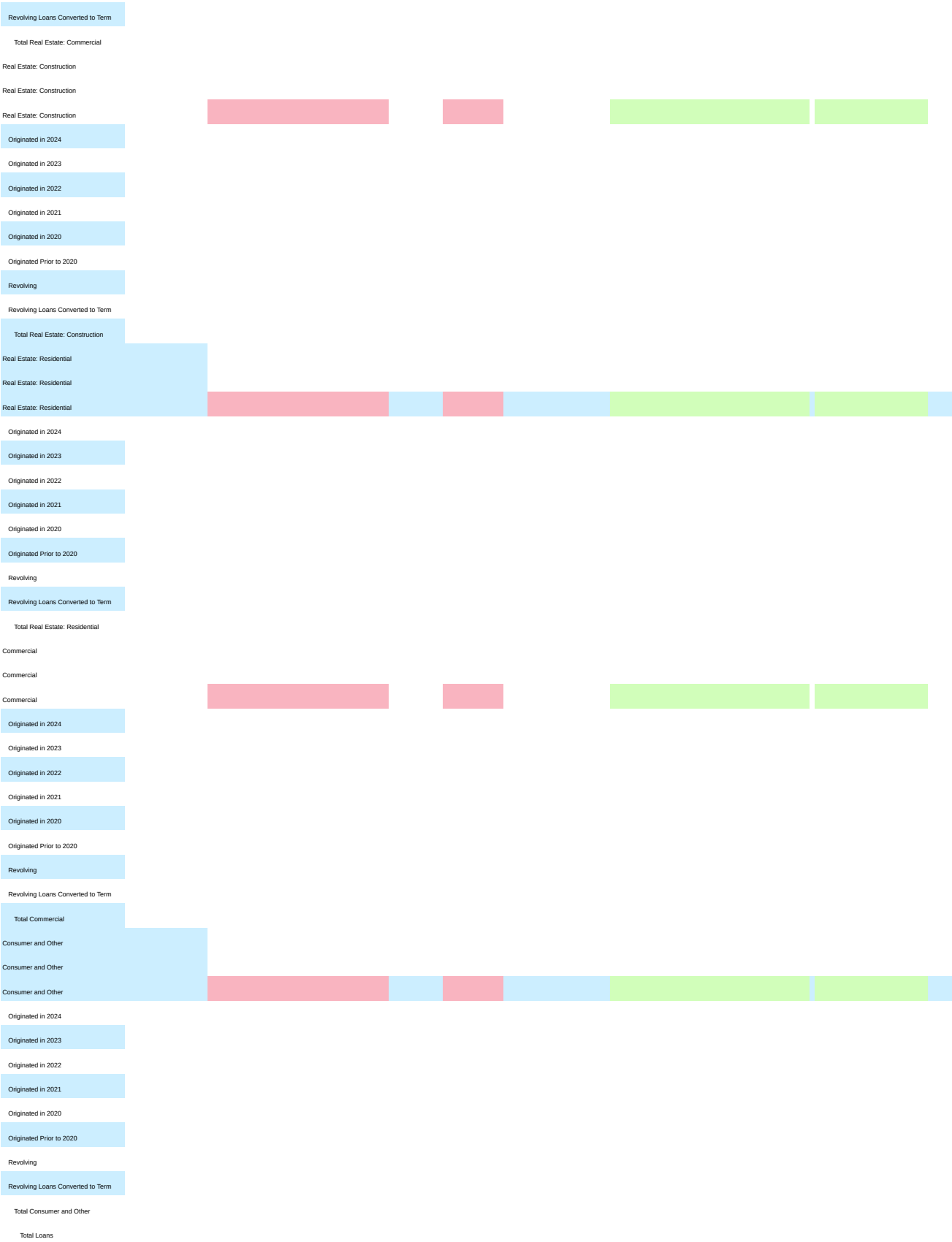
We utilize a risk grading matrix to assign a risk grade to each of our commercial loans. Loans are graded on a scale of 10 to 80. Individual loan officers review updated financial information for all pass grade loans to reassess the risk grade, generally on at least an annual basis. When a loan has a risk grade of 60, it is still considered a pass grade loan; however, it is considered to be on management's "watch list," and subject to additional and more frequent monitoring by both the loan officer and senior credit and risk personnel. When a loan has a risk grade of 70 or higher, a special assets officer monitors the loan on an on-going basis.

The following tables set forth the credit quality indicators, disaggregated by loan segment, as of **June 30, 2024**, **September 30, 2024**, and December 31, 2023:

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		June 30, 2024					September 30, 2024					
		Criticized										
		Pass										
		(Risk Grade 10-45)										
		Pass										
		(Risk Grade 10-45)										
		Special Mention	Substandard	Doubtful	Loss		Current Period Charge-	Special Mention	Substandard	Doubtful	Loss	
		(Risk Grade 50)	(Risk Grade 60)	(Risk Grade 70)	(Risk Grade 80)	Total	offs	(Risk Grade 50)	(Risk Grade 60)	(Risk Grade 70)	(Risk Grade 80)	
		(Risk Grade 10-45)						(Risk Grade 10-45)				
		(Dollars in thousands)						(Dollars in thousands)				
Real Estate: Commercial	Real Estate: Commercial						Real Estate: Commercial					
Originated in 2024												
Originated in 2023												
Originated in 2022												
Originated in 2021												
Originated in 2020												
Originated Prior to 2020												
Revolving												



Total Loans

Total Loans

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
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	December 31, 2023							
	Criticized							
	Pass	Special Mention	Substandard	Doubtful	Loss		Current Period Charge-	
	(Risk Grade 10-45)	(Risk Grade 50)	(Risk Grade 60)	(Risk Grade 70)	(Risk Grade 80)	Total	offs	
	(Dollars in thousands)							
Real Estate: Commercial								
Originated in 2023	\$ 228,902	\$ -	\$ 84	\$ -	\$ -	228,986	\$ -	
Originated in 2022	751,649	1,909	-	-	-	753,558	-	
Originated in 2021	427,269	6,103	492	-	-	433,864		357
Originated in 2020	151,848	3,551	8	-	-	155,407		-
Originated in 2019	149,946	5,556	372	932	-	156,806		1,447
Originated Prior to 2019	379,503	1,313	7,970	335	-	389,121		245
Revolving	99,723	226	237	-	-	100,186		-
Revolving Loans Converted to Term	-	-	-	-	-	-		-
Total Real Estate: Commercial	\$ 2,188,840	\$ 18,658	\$ 9,163	\$ 1,267	\$ -	\$ 2,217,928	\$ -	2,049
Real Estate: Construction								
Originated in 2023	\$ 131,617	\$ -	\$ -	\$ -	\$ -	131,617	\$ -	-
Originated in 2022	322,032	647	62	-	-	322,741		-
Originated in 2021	85,438	2,601	1,229	-	-	89,268		-
Originated in 2020	22,515	31	16	-	-	22,562		-
Originated in 2019	19,402	-	1,675	-	-	21,077		1
Originated Prior to 2019	20,180	413	588	345	-	21,526		35
Revolving	60,612	395	-	-	-	61,007		-
Revolving Loans Converted to Term	-	-	-	-	-	-		-
Total Real Estate: Construction	\$ 661,796	\$ 4,087	\$ 3,570	\$ 345	\$ -	\$ 669,798	\$ -	36
Real Estate: Residential								
Originated in 2023	\$ 76,662	\$ -	\$ -	\$ -	\$ -	76,662	\$ -	-
Originated in 2022	170,229	433	410	14	-	171,086		-
Originated in 2021	98,329	-	708	-	-	99,037		11
Originated in 2020	68,281	386	520	57	-	69,244		1
Originated in 2019	54,902	1,112	1,061	119	-	57,194		22
Originated Prior to 2019	97,716	1,230	6,000	299	-	105,245		7
Revolving	103,252	-	654	-	-	103,906		1
Revolving Loans Converted to Term	20	-	-	-	-	20		-
Total Real Estate: Residential	\$ 669,391	\$ 3,161	\$ 9,353	\$ 489	\$ -	\$ 682,394	\$ -	42
Commercial								
Originated in 2023	\$ 303,160	\$ 1,439	\$ 709	\$ -	\$ -	305,308	\$ -	-
Originated in 2022	267,678	698	1,196	-	-	269,572		247
Originated in 2021	136,291	5,483	928	16	-	142,718		25
Originated in 2020	48,990	448	921	42	-	50,401		49
Originated in 2019	21,137	584	640	231	-	22,592		1,632

Originated Prior to 2019	61,166	3,843	341	251	-	65,601	658
Revolving	499,642	2,128	573	28	-	502,371	202
Revolving Loans Converted to Term	275	-	-	-	-	275	-
Total Commercial	\$ 1,338,339	\$ 14,623	\$ 5,308	\$ 568	\$ -	\$ 1,358,838	\$ 2,813
Consumer and Other							
Originated in 2023	\$ 11,245	\$ -	\$ -	\$ -	\$ -	\$ 11,245	\$ 8
Originated in 2022	7,219	-	27	-	-	7,246	78
Originated in 2021	3,372	-	55	-	-	3,427	29
Originated in 2020	1,850	-	88	-	-	1,938	11
Originated in 2019	2,359	-	40	-	-	2,399	18
Originated Prior to 2019	18,280	-	92	-	-	18,372	61
Revolving	18,814	100	160	-	-	19,074	1,284
Revolving Loans Converted to Term	126	-	-	-	-	126	-
Total Consumer and Other	\$ 63,265	\$ 100	\$ 462	\$ -	\$ -	\$ 63,827	\$ 1,489
Total Loans	\$ 4,921,631	\$ 40,629	\$ 27,856	\$ 2,669	\$ -	\$ 4,992,785	\$ 6,429

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## BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES

### NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

The above classifications follow regulatory guidelines and can generally be described as follows:

- Pass loans are of satisfactory quality.
- Special mention loans have an existing weakness that could cause future impairment, including the deterioration of financial ratios, past due status, questionable management capabilities and possible reduction in the collateral values.
- Substandard loans have an existing specific and well-defined weakness that may include poor liquidity and deterioration of financial ratios. The loan may be past due and related deposit accounts experiencing overdrafts. Immediate corrective action is necessary.
- Doubtful loans have specific weaknesses that are severe enough to make collection or liquidation in full highly questionable and improbable.

As of **June 30, 2024**, **September 30, 2024**, and December 31, 2023, loan balances outstanding more than 90 days past due and still accruing interest amounted to **\$1.4 million**, **\$185,000** and **\$127,000**, respectively. As of **June 30, 2024**, **September 30, 2024** and December 31, 2023, loan balances outstanding on nonaccrual status amounted to **\$21.0 million**, **\$25.9 million** and **\$16.9 million**, respectively. The Bank considers all loans more than 90 days past due as nonperforming loans.

The following tables provide an analysis of the aging of loans and leases as of **June 30, 2024**, **September 30, 2024**, and December 31, 2023. All loans greater than 90 days past due are generally placed on nonaccrual status.

#### Aged Analysis of Past Due Loans Receivable

Aged Analysis of Past Due Loans Receivable															
June 30, 2024						September 30, 2024						(Dollars in thousands)			
	30-59 Days Past Due	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days Past Due	Total Past Due	Current	Total Loans Receivable	Recorded Investment Over 90 Days Past Due and Still Accruing	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days Past Due	Total Past Due	Current	Total Loans Receivable	Recorded Investment Over 90 Days Past Due and Still Accruing
Real Estate Loans:						Real Estate Loans:									
Commercial															
Construction															
Residential															

Total Real Estate Loans
Commercial
Consumer and Other
Total

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2023							
(Dollars in thousands)							
	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days Past Due	Total Past Due	Current	Total Loans Receivable	Recorded Investment Over 90 Days Past Due and Still Accruing
<b>Real Estate Loans:</b>							
Commercial	\$ 240	\$ 536	\$ 2,954	\$ 3,730	\$ 2,214,198	\$ 2,217,928	\$ 44
Construction	279	1,320	3,198	4,797	665,001	669,798	-
Residential	1,792	1,207	4,058	7,057	675,337	682,394	20
<b>Total Real Estate Loans</b>	<b>2,311</b>	<b>3,063</b>	<b>10,210</b>	<b>15,584</b>	<b>3,554,536</b>	<b>3,570,120</b>	<b>64</b>
Commercial	1,101	71	1,622	2,794	1,356,044	1,358,838	52
Consumer and Other	280	252	188	720	63,107	63,827	11
<b>Total</b>	<b>\$ 3,692</b>	<b>\$ 3,386</b>	<b>\$ 12,020</b>	<b>\$ 19,098</b>	<b>\$ 4,973,687</b>	<b>\$ 4,992,785</b>	<b>\$ 127</b>

The following table presents non-accrual loans by segment as of **June 30, 2024**, **September 30, 2024**, and December 31, 2023, respectively.

	June 30, 2024	December 31, 2023	September 30, 2024	December 31, 2023
	(Dollars in thousands)		(Dollars in thousands)	
<b>Real Estate Loans:</b>	<b>Real Estate Loans:</b>		<b>Real Estate Loans:</b>	
Commercial				
Construction				
Residential				
<b>Total Real Estate Loans</b>				
Commercial				
Consumer and Other				
<b>Total</b>				

The Bank seeks to assist customers that are experiencing financial difficulty by renegotiating loans within lending regulations and guidelines. The Bank makes loan modifications, primarily utilizing internal renegotiation programs via direct customer contact, that manage customers' debt exposures held only by the Bank. Additionally, the Bank makes loan modifications with customers who have elected to work with external renegotiation agencies and these modifications provide solutions to customers' entire unsecured debt structures. During the periods ended **June 30, 2024**, **September 30, 2024**, and December 31, 2023, the concessions granted to certain borrowers included extending the payment due dates and offering below market contractual interest rates, and were not significant to the consolidated financial statement.

Accrued interest receivable of **\$4.0 million** and **\$4.2 million** was outstanding at **both June 30, 2024**, **September 30, 2024**, and December 31, 2023, **respectively**, for all loan deferrals, primarily attributable to the COVID-19 pandemic and, to a much lesser extent, hurricanes which occurred in 2020 and 2021. These loans are no longer within their deferral periods. The accrued interest on the loans is due at their maturity.

At **June 30, 2024**, **September 30, 2024** and December 31, 2023, accrued interest receivable on loans was **\$25.9 million**, **\$28.8 million** and **\$25.2 million**, respectively, and **is** included within accrued interest receivable on the consolidated balance sheets.



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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**Note 7— Long Term Debt —**

On March 1, 2022, the Company assumed, in connection with the TCBI acquisition, three tranches of subordinated debt with an aggregate principal balance outstanding of \$26.4 million. One tranche in the amount of \$10.0 million bears an adjustable interest rate, based on a benchmark rate plus 350 basis points, until maturity on April 11, 2028. This tranche is currently redeemable at the Company's option. Another tranche in the amount of \$7.5 million bears an adjustable interest rate, based on a benchmark rate plus 350 basis points, until maturity on December 13, 2028. This tranche is currently redeemable at the Company's option. The third tranche in the amount of \$8.9 million had an adjustable interest rate plus 595 basis points, based on a benchmark rate, until maturity on March 24, 2027. The \$8.9 million tranche was called on May 1, 2023, by the Company and has been fully extinguished. The Company recognized a \$1.5 million gain on the extinguishment of this debt during 2023. These notes carried an aggregate ~~\$948,000~~ ~~\$890,000~~ and \$1.1 million fair value adjustment as of ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, respectively.

**Note 8— Bank Term Funding Program ("BTFP") —**

On March 12, 2023, the Federal Reserve Board developed the BTFP, which offered loans to banks with a term of up to one year. The loans were secured by pledging the banks' U.S. treasuries, agency securities, agency mortgage-backed securities, and any other qualifying assets. These pledged securities were valued at par for collateral purposes. The Bank participated in the BTFP and had outstanding debt of \$300.0 million at December 31, 2023. These loans bore a fixed rate of 4.38% and matured on March 22, 2024, at which time the Bank repaid them in full.

**Note 9— Federal Home Loan Bank ("FHLB") Borrowings —**

The Company had outstanding advances from the FHLB of ~~\$305.2 million~~ ~~\$367.2 million~~ and \$211.2 million as of ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, respectively, consisting of:

One fixed rate loan with an original principal balance of \$60.0 million. The loan was made in 2021 and the balance at ~~June 30, 2024~~ ~~September 30, 2024~~ and December 31, 2023 was ~~\$29.3 million~~ ~~\$26.3 million~~ and \$35.3 million, respectively, with interest at 0.89%. Principal and interest payments are due monthly and the loan matures in November 2026.

One fixed rate loan of \$875,000 at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, that was acquired during the TCBI acquisition, with interest at 4.88% paid monthly. Principal is due at maturity in April 2025.

One fixed rate loan of \$25.0 million at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, with interest at 4.89% paid monthly. Principal is due at maturity in July 2025.

One fixed rate loan of \$25.0 million at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, with interest at 4.65% paid monthly. Principal is due at maturity in January 2026.

One fixed rate loan of \$25.0 million at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, with interest at 4.56% paid monthly. Principal is due at maturity in July 2026.

One fixed rate loan of \$25.0 million at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, with interest at 4.13% paid monthly. Principal is due at maturity in October 2028. This advance has put options beginning in October 2024.

One fixed rate loan of \$25.0 million at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, with interest at 3.92% paid monthly. Principal is due at maturity in October 2030. This advance has put options beginning in October 2024.

One fixed rate loan of \$25.0 million at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, with interest at 3.72% paid monthly. Principal is due at maturity in October 2033. This advance has put options beginning in October 2024.

One fixed rate loan of \$25.0 million at both ~~June 30, 2024~~ ~~September 30, 2024~~, and December 31, 2023, with interest at 3.57% paid monthly. Principal is due at maturity in October 2033. This advance has put options beginning in October 2024.

One fixed rate loan of \$25.0 million at ~~June 30, 2024~~ ~~September 30, 2024~~, with interest at 4.84% paid monthly. Principal is due at maturity in December 2026.

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

One fixed rate loan of \$25.0 million at ~~June 30, 2024~~ September 30, 2024, with interest at 4.78% paid monthly. Principal is due at maturity in September 2027.

One fixed rate loan of \$25.0 million at ~~June 30, 2024~~ September 30, 2024, with interest at 4.73% paid monthly. Principal is due at maturity in March 2028.

One fixed rate loan of \$25.0 million at ~~June 30, 2024~~ September 30, 2024, with interest at 4.69% paid monthly. Principal is due at maturity in September 2028.

One short-term fixed rate loan of \$65.0 million at September 30, 2024, with interest at 4.88% paid monthly. Principal and interest was due, and paid, at maturity in October 2024.

The Company had an additional \$1.2 billion remaining on the FHLB line availability at ~~June 30, 2024~~ September 30, 2024.

**Note 10– Leases –**

The Bank leases certain branch offices through non-cancelable operating leases with terms that range from one to ten years and contain various renewal options for certain of the leases. Certain leases provide for increases in minimum monthly rental payments as defined by the lease agreement. Rental expense under these agreements was ~~\$3.0 million~~ \$4.5 million and ~~\$2.8 million~~ \$4.2 million for the ~~six~~ nine months ended ~~June 30, 2024~~ September 30, 2024, and 2023, respectively. At ~~June 30, 2024~~ September 30, 2024, the Company had a weighted average lease term of 6.1 years and a weighted average discount rate of ~~3.37%~~ 3.44%.

Future minimum lease payments under these leases are as follows:

	(Dollars in thousands)
<del>July</del> <u>October 1, 2024</u> through December 31, 2024	\$ <del>2,379</del> <u>1,293</u>
January 1, 2025 through December 31, 2025	<del>3,869</del> <u>4,232</u>
January 1, 2026 through December 31, 2026	<del>3,624</del> <u>3,969</u>
January 1, 2027 through December 31, 2027	<del>3,388</del> <u>3,573</u>
January 1, 2028 through December 31, 2028	<del>3,068</del> <u>3,077</u>
January 1, 2029 and Thereafter	<del>5,523</del> <u>5,539</u>
Total Future Minimum Lease Payments	<del>21,851</del> <u>21,683</u>
Less Imputed Interest	<del>(2,194)</del> <u>(2,095)</u>
Present Value of Lease Liabilities	\$ <del>19,657</del> <u>19,588</u>

**Note 11– Commitments and Contingencies –**

In the normal course of business, the Bank is a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby and commercial letters of credit which are not included in the accompanying financial statements. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet.

The Bank’s exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby and commercial letters of credit is represented by the contractual amount of those instruments. The Bank’s policy for obtaining collateral, and the nature of such collateral, is essentially the same as that involved in making commitments to extend credit. The Bank uses the same credit policies in making such commitments and conditional obligations as it does for instruments that are included in the balance sheet. In the normal course of business, the Bank has made commitments to extend credit of approximately \$1.2 billion at both ~~June 30, 2024~~ September 30, 2024, and December 31, 2023, and standby and commercial letters of credit of approximately ~~\$50.8 million~~ \$47.9 million and \$45.2 million at ~~June 30, 2024~~ September 30, 2024 and December 31, 2023, respectively. As discussed in Note 6, we have a reserve for unfunded loan commitments of ~~\$3.1 million~~ \$2.9 million and \$3.3 million at ~~June 30, 2024~~ September 30, 2024 and December 31, 2023, respectively.

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

In the normal course of business, the Bank is involved in various legal proceedings. In the opinion of management and counsel, the disposition or ultimate resolution of such proceedings would not have a material adverse effect on the Bank’s financial statements.

**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**Note 12– Fair Value of Financial Instruments –**

## Fair Value Disclosures

The Company groups its financial assets and liabilities measured at fair value in three levels. Fair value should be based on the assumptions market participants would use when pricing the asset or liability and establishes a fair value hierarchy that prioritizes the inputs used to develop those assumptions and measure fair value. The hierarchy requires companies to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

- Level 1 – Includes the most reliable sources and includes quoted prices in active markets for identical assets or liabilities.
- Level 2 – Includes observable inputs. Observable inputs include inputs other than quoted prices that are observable for the asset or liability (for example, interest rates and yield curves at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates) as well as inputs that are derived principally from or corroborated by observable market data by correlation or other means (market-corroborated inputs).
- Level 3 – Includes unobservable inputs and should be used only when observable inputs are unavailable.

## Recurring Basis

Fair values of investment securities available for sale were primarily measured using information from a third-party pricing service. This pricing service provides information by utilizing evaluated pricing models supported with market data information. Standard inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, and reference data from market research publications.

The fair values of mortgage loans held for sale are based on commitments on hand from investors within the secondary market for loans with similar characteristics.

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## BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

The following tables present the balance of assets and liabilities measured on a recurring basis as of **June 30, 2024**, **September 30, 2024**, and December 31, 2023. The Company did not record any liabilities at fair value for which measurement of the fair value was made on a recurring basis.

	Fair Value	Level 1	Level 2	Level 3	Fair Value	Level 1	Level 2	Level 3
	(Dollars in thousands)				(Dollars in thousands)			
<b>June 30, 2024</b>								
<b>September 30, 2024</b>								
Available for Sale:	Available for Sale:				Available for Sale:			
U.S. Treasury Securities								
U.S. Government Agency Securities								
Corporate Securities								
Mortgage-Backed Securities								
Municipal Securities								
Loans Held for Sale								
Total								
<b>December 31, 2023</b>								
Available for Sale:	Available for Sale:				Available for Sale:			
U.S. Treasury Securities								
U.S. Government Agency Securities								
Corporate Securities								
Mortgage-Backed Securities								
Municipal Securities								
Loans Held for Sale								
Total								

The Company reviews fair value hierarchy classifications on a quarterly basis. Changes in the Company's ability to observe inputs to the valuation may cause reclassification of certain assets or liabilities within the fair value hierarchy.

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

The table below provides a reconciliation for assets measured at fair value on a recurring basis using significant unobservable inputs, or Level 3 inputs, as of June 30, 2024, September 30, 2024, and December 31, 2023.

	Corporate Bonds	Corporate Bonds	Municipal Securities	Corporate Bonds	Municipal Securities
			(Dollars in thousands)		
Balance at December 31, 2022					
Realized Gains (Losses) Included in Net Income					
Unrealized Losses Included in Other Comprehensive Loss					
Purchases					
Sales					
Maturities, Prepayments, and Calls					
Transfers Into Level 3					
Transfers Out of Level 3					
Balance at December 31, 2023					
Realized Gains (Losses) Included in Net Income					
Unrealized Losses Included in Other Comprehensive Loss					
Unrealized Gains (Losses) Included in Other Comprehensive Loss					
Purchases					
Sales					
Maturities, Prepayments, and Calls					
Transfers Into Level 3					
Transfers Out of Level 3					
Balance at June 30, 2024					

The following table provides quantitative information about significant unobservable inputs used in fair value measurements of Level 3 assets measured at fair value on a recurring basis at **June 30, 2024** **September 30, 2024**.

	Estimated Fair Value	Estimated Fair Value	Valuation Technique	Unobservable Inputs	Range of Discounts		Estimated Fair Value	Valuation Technique	
	(Dollars in thousands)								
June 30, 2024									
June 30, 2024									
June 30, 2024									
September 30, 2024									
September 30, 2024									
September 30, 2024									
Corporate Securities									
Corporate Securities									
Corporate Securities	\$7,918	Present Value of Expected Future Cash Flow Model	Present Value of Expected Future Cash Flow Model	Liquidity Premium	2 %	\$ 8,441	Present Value of Expected Future Cash Flow Model	Present Value of Expected Future Cash Flow Model	Liquidity Premium

Municipal Securities	Municipal Securities 25,843	Present Value of Expected Future Cash Flow Model	Present Value of Expected Future Cash Flow Model	Liquidity Premium	1 %	Municipal Securities 25,226	Present Value of Expected Future Cash Flow Model	Present Value of Expected Future Cash Flow Model	Liquidity Premium
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#### Nonrecurring Basis

The Company has segregated all financial assets and liabilities that are measured at fair value on a nonrecurring basis into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date in the table below. The Company did not record any liabilities at fair value for which measurement of the fair value was made on a nonrecurring basis.

The fair value of the individually evaluated loans is measured at the fair value of the collateral for collateral-dependent loans. Individually evaluated loans are Level 3 assets measured using appraisals from external parties of the collateral less any prior liens and adjusted for estimated selling costs. Adjustments may be made by management based on a customized internally developed discounting matrix. Repossessed assets are initially recorded at fair value less

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### **BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES** **NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

estimated cost to sell, which is generally 10%. The fair value of repossessed assets is based on property appraisals and an analysis of similar properties available. As such, the Bank records repossessed assets as Level 3.

		Fair Value			Level 1	Level 2	Level 3			Fair Value	Level 1	Level 2	Level 3
		(Dollars in thousands)						(Dollars in thousands)					
<u>June 30, 2024</u>													
<u>September 30, 2024</u>													
Assets:		Assets:						Assets:					
Individually Evaluated Loans													
Other Nonperforming Assets													
Total													
<u>December 31, 2023</u>		<u>December 31, 2023</u>						<u>December 31, 2023</u>					
Assets:		Assets:						Assets:					
Individually Evaluated Loans													
Other Nonperforming Assets													
Total													

#### Fair Value Financial Instruments

The fair value of a financial instruments is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. In accordance with GAAP, certain financial instruments and all non-financial instruments are excluded from these disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and Short-Term Investments – For those short-term instruments, the carrying amount is a reasonable estimate of fair value.

Securities – Fair value of securities is based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

Loans – The fair value for loans is estimated using discounted cash flow analyses, with interest rates currently being offered for similar loans to borrowers with similar credit rates. Loans with similar classifications are aggregated for purposes of the calculations. The allowance for loan losses, which was used to measure the credit risk, is subtracted from loans.

Cash Value of Bank-Owned Life Insurance ("BOLI") – The carrying amount approximates its fair value.

Other Equity Securities – The carrying amount approximates its fair value.

Deposits – The fair value of demand deposits and certain money market deposits is the amount payable at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using discounted cash flow analyses, with interest rates currently offered for deposits of similar remaining maturities.

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

Borrowings – The fair value of FHLB advances and other long-term borrowings is estimated using the rates currently offered for advances of similar maturities. The carrying amount of short-term borrowings maturing within ninety days approximates the fair value.

Commitments to Extend Credit and Standby and Commercial Letters of Credit – The fair values of commitments to extend credit and standby and commercial letters of credit do not differ significantly from the commitment amount and are therefore omitted from this disclosure.

The estimated approximate fair values of the Bank's financial instruments as of June 30, 2024, September 30, 2024, and December 31, 2023 are as follows:

The estimated approximate fair values of the Bank's financial instruments as of <u>June 30, 2024</u> , <u>September 30, 2024</u> , and <u>December 31, 2023</u> are as follows:												
		Carrying Amount	Total Fair Value	Level 1	Level 2		Level 3	Carrying Amount	Total Fair Value	Level 1	Level 2	Level 3
		(Dollars in thousands)			(Dollars in thousands)							
<u>June 30, 2024</u>												
<u>September 30, 2024</u>												
Financial Assets:	Financial Assets:					Financial Assets:						
Cash and Short-Term Investments												
Securities Purchased Under Agreements to Resell												
Securities												
Loans Held for Sale												
Loans - Net												
Cash Value of BOLI												
Other Equity Securities												
Total												
Financial Liabilities:	Financial Liabilities:					Financial Liabilities:						
Deposits												
Borrowings												
Total												

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**BUSINESS FIRST BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

	Carrying Amount	Total Fair Value	Level 1	Level 2	Level 3
	(Dollars in thousands)				
<u>December 31, 2023</u>					
Financial Assets:					
Cash and Short-Term Investments	\$ 377,244	\$ 377,244	\$ 377,244	\$ -	\$ -

Securities	879,571	879,571	-	850,756	28,815
Loans Held for Sale	835	835	-	835	-
Loans - Net	4,952,371	4,849,503	-	-	4,849,503
Cash Value of BOLI	96,478	96,478	-	96,478	-
Other Equity Securities	33,942	33,942	-	-	33,942
Total	<u>\$ 6,340,441</u>	<u>\$ 6,237,573</u>	<u>\$ 377,244</u>	<u>\$ 948,069</u>	<u>\$ 4,912,260</u>

#### Financial Liabilities:

Deposits	\$ 5,248,790	\$ 5,243,326	\$ -	\$ -	\$ 5,243,326
Borrowings	635,073	613,464	-	613,464	-
Total	<u>\$ 5,883,863</u>	<u>\$ 5,856,790</u>	<u>\$ -</u>	<u>\$ 613,464</u>	<u>\$ 5,243,326</u>

#### Note 13– Subsequent Events

On October 1, 2024, the Company consummated the merger of Oakwood Bancshares, Inc. ("Oakwood"), the parent bank holding company for Oakwood Bank, with and into the Company, with the Company continuing as the surviving corporation (the "Oakwood Merger") pursuant to the terms of that certain Agreement and Plan of Reorganization (the "Reorganization Agreement"), dated as of April 25, 2024, by and between the Company and Oakwood. Immediately following consummation of the Oakwood Merger, Oakwood Bank merged with and into the Bank, with the Bank surviving the merger. Pursuant to the terms of the Reorganization Agreement, upon consummation of the Oakwood Merger, the Company issued 3,914,012 shares of its common stock to the former shareholders of Oakwood. As of September 30, 2024, Oakwood had total assets of \$863.6 million, \$700.2 million in loans and \$741.3 million in deposits.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### FORWARD-LOOKING STATEMENTS

When we refer in this Form 10-Q to "we," "our," "us," the "Company" and "Business First," we are referring to Business First Bancshares, Inc. and its consolidated subsidiaries, including b1BANK, which we sometimes refer to as "the Bank," unless the context indicates otherwise.

The information contained in this Form 10-Q is accurate only as of the date of this form and the dates specified herein.

All statements other than statements of historical fact contained in this Quarterly Report on Form 10-Q (this "Report") and other periodic reports filed by the Company, and other written or oral statements made by us or on our behalf, are "forward-looking statements," as defined by (and subject to the "safe harbor" protections under) the federal securities laws. These forward-looking statements include statements that reflect the current views of our senior management with respect to our financial performance and future events with respect to our business and the banking industry in general. These statements are often, but not always, made through the use of words or phrases such as "may," "should," "could," "predict," "potential," "believe," "will likely result," "expect," "will continue," "anticipate," "seek," "estimate," "intend," "plan," "projection," "would" and "outlook," and similar expressions of a future or forward-looking nature. These statements involve estimates, assumptions, and risks and uncertainties. Accordingly, there are or will be important factors that could cause our actual results to differ materially from those indicated in these statements.

We believe these factors include, but are not limited to, the following:

- risks relating to the proposed acquisition Oakwood Merger and Oakwood Bank Merger (each as defined herein); unexpected costs associated with the integration of Oakwood Bancshares, Inc. ("Oakwood") including, without limitation: the timing of consummation of the proposed merger; the risk that any condition to closing of the proposed merger may not be satisfied or waived; the risk that the merger may not be completed at all; the diversion of management time on issues related to the proposed merger; unexpected transaction costs, including the costs of integrating operations; the risks that the businesses will not be integrated successfully or such integration may be more difficult, time-consuming or costly than expected; the potential failure to fully or timely realize expected revenues and revenue synergies, including as the result of revenues following the merger being lower than expected; the risk of deposit and customer attrition; any changes in deposit mix; unexpected operating and other costs, which may differ or change from expectation; the risk of customer and employee loss and business disruptions, including, without limitation, as the result of difficulties in maintaining relationships with employees; employees and; increased competitive pressures on solicitations of customers by competitors; as well as difficulties and risks inherent with entering new markets;
- risks related to the integration of any other acquired businesses, including exposure to potential asset quality and credit quality risks and unknown or contingent liabilities, risks related to entering a new geographic market, the time and costs associated with integrating systems, technology platforms, procedures and personnel, the ability to retain key employees and maintain relationships with significant customers, the need for additional capital to finance such transactions, and possible failures in realizing the anticipated benefits from acquisitions;

- changes in the strength of the United States ("U.S.") economy in general and the local economy in our local market areas adversely affecting our customers and their ability to transact profitable business with us, including the ability of our borrowers to repay their loans according to their terms or a change in the value of the related collateral;
- economic risks posed by our geographic concentration in Louisiana, the Dallas/Fort Worth metroplex and Houston;
- the ability to sustain and continue our organic loan and deposit growth, and manage that growth effectively;
- market declines in industries to which we have exposure, such as the volatility in oil prices and downturn in the energy industry that impact certain of our borrowers and investments that operate within, or are backed by collateral associated with, the energy industry;

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- volatility and direction of interest rates and market prices, which could reduce our net interest margins, asset valuations and expense expectations;
- interest rate risk associated with our business;

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- changes in the levels of loan prepayments and the resulting effects on the value of our loan portfolio;
- increased competition in the financial services industry, particularly from regional and national institutions and emerging non-bank competitors;
- increased credit risk in our assets and increased operating risk caused by a material change in commercial, consumer and/or real estate loans as a percentage of our total loan portfolio;
- changes in the value of collateral securing our loans;
- deteriorating asset quality and higher loan charge-offs, and the time and effort required to resolve problem assets;
- the failure of assumptions underlying the establishment of and provisions made to our allowance for credit losses;
- changes in the availability of funds resulting in increased costs or reduced liquidity;
- our ability to maintain important deposit customer relationships and our reputation;
- a determination or downgrade in the credit quality and credit agency ratings of the securities in our securities portfolio;
- increased asset levels and changes in the composition of assets and the resulting impact on our capital levels and regulatory capital ratios;
- our ability to prudently manage our growth and execute our strategy;
- risks associated with our acquisition and de novo branching strategy;
- the loss of senior management or operating personnel and the potential inability to hire qualified personnel at reasonable compensation levels;
- legislative or regulatory developments, including changes in the laws, regulations, interpretations or policies relating to financial institutions, accounting, tax, trade, monetary and fiscal matters;
- government intervention in the U.S. financial system;
- changes in statutes and government regulations or their interpretations applicable to us, including changes in tax requirements and tax rates;
- natural disasters and adverse weather, acts of terrorism, an outbreak of hostilities or other international or domestic calamities, epidemics and pandemics such as coronavirus, and other matters beyond our control; and
- other risks and uncertainties listed from time to time in our reports and documents filed with the U.S. Securities and Exchange Commission ("SEC").



The foregoing factors should not be construed as exhaustive and should be read together with the other cautionary statements included in this Report. Additional information on these and other risk factors can be found in Item 1A. "Risk Factors" of this Report and in Item 1A. "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC.

In the event that one or more events related to these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made and we do not undertake any obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated

events. New factors emerge from time to time, and it is not possible for us to predict which will arise. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF BUSINESS FIRST

*The following discussion and analysis focuses on significant changes in the financial condition of Business First and its subsidiaries from December 31, 2023 to June 30, 2024 September 30, 2024, and its results of operations for the three and six nine months ended June 30, 2024 September 30, 2024. This discussion and analysis is intended to highlight and supplement information presented elsewhere in this report and should be read in conjunction with (i) the accompanying unaudited consolidated financial statements and the notes thereto (the "Notes") and (ii) our Annual Report on Form 10-K for the year ended December 31, 2023, including the audited consolidated financial statements and notes thereto, management's discussion and analysis, and the risk factor disclosures contained therein. This discussion and analysis contains forward-looking statements that are subject to certain risks and uncertainties and are based on certain assumptions that Business First believes are reasonable but may prove to be inaccurate. Certain risks, uncertainties and other factors, including those set forth under "Forward-Looking Statements," "Risk Factors" and elsewhere in this report, may cause actual results to differ materially from those projected results discussed in the forward-looking statements appearing in this discussion and analysis. Business First assumes no obligation to update any of these forward-looking statements.*

#### Overview

We are a registered financial holding company headquartered in Baton Rouge, Louisiana. Through our wholly-owned subsidiary, b1BANK, a Louisiana state chartered bank, we provide a broad range of financial services tailored to meet the needs of small-to-mid-sized businesses and professionals. Since our inception in 2006, our priority has been and continues to be creating shareholder value through the establishment of an attractive commercial banking franchise in Louisiana and across our region. We consider our primary market to include the State of Louisiana, the Dallas/Fort Worth metroplex, and Houston. We currently operate out of banking centers and loan production offices across Louisiana and Texas. As of June 30, 2024 September 30, 2024, we had total assets of \$6.7 billion \$6.9 billion, total loans of \$5.2 billion, total deposits of \$5.6 billion, and total shareholders' equity of \$664.5 million \$699.5 million.

As a financial holding company operating through one reportable operating segment, community banking, we generate most of our revenues from interest income on loans, customer service and loan fees, and interest income from securities. We incur interest expense on deposits and other borrowed funds and noninterest expense, such as salaries and employee benefits and occupancy expenses. We analyze our ability to maximize income generated from interest-earning assets and expense of our liabilities through our net interest margin. Net interest margin is a ratio calculated as net interest income divided by average interest-earning assets. Net interest income is the difference between interest income on interest-earning assets, such as loans and securities, and interest expense on interest-bearing liabilities, such as deposits and borrowings, which are used to fund those assets.

Changes in the market interest rates and the interest rates we earn on interest-earning assets or pay on interest-bearing liabilities, as well as the volume and types of interest-earning assets, interest-bearing and noninterest-bearing liabilities and shareholders' equity, are usually the largest drivers of periodic changes in net interest spread, net interest margin and net interest income. Fluctuations in market interest rates are driven by many factors, including governmental monetary policies, inflation, deflation, macroeconomic developments, changes in unemployment, the money supply, political and international conditions, and conditions in domestic and foreign financial markets. Periodic changes in the volume and types of loans in our loan portfolio are affected by, among other factors, economic and competitive conditions in our markets and across our region, as well as developments affecting the real estate, technology, financial services, insurance, transportation, manufacturing and energy sectors within our markets.

## Other Developments

### Bank Term Funding Program ("BTFP")

On March 12, 2023, the Federal Reserve developed the BTFP, which offered loans to banks with a term of up to one year. The loans are secured by pledging the banks' U.S. treasuries, agency securities, agency mortgage-backed securities,

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and any other qualifying assets. These pledged securities were valued at par for collateral purposes. The Bank participated in the BTFP and had outstanding debt of \$300.0 million at December 31, 2023. The loans bore a fixed rate of 4.38% and matured on March 22, 2024, at which time we repaid them in full.

### Federal Reserve Bank's Discount Window

On April 11, 2023, the Bank opened two new lines of credit for additional contingent liquidity, totaling \$851.1 million, \$921.9 million and \$1.0 billion as of June 30, 2024, September 30, 2024, and December 31, 2023, respectively, through the Federal Reserve discount window. The Bank has not yet drawn on either of the lines of credit as of the date of this report.

### Sale of Leesville Banking Center

On August 31, 2023, we sold the Leesville banking center, located in Leesville, Louisiana, to Merchants & Farmers Bank & Trust Company headquartered in Leesville, Louisiana, in accordance with the Branch Purchase and Assumption Agreement dated May 11, 2023. We maintained the loan portfolio and transferred those loans to other nearby banking centers. The sale included total deposits of \$16.3 million and a pre-tax gain of \$945,000.

### Acquisition of Waterstone LSP, LLC ("Waterstone")

On January 31, 2024, we consummated the acquisition, through b1BANK, of Waterstone, headquartered in Katy, Texas. Waterstone offers community banks and small businesses a range of SBA lending services including planning, pre-qualification, packaging, closing and disbursements, servicing, and liquidations. Upon consummation of the acquisition, we paid \$3.3 million in cash to the former owners of Waterstone.

### Acquisition of Oakwood Bancshares, Inc. ("Oakwood")

On April 25, 2024, October 1, 2024, we consummated the merger of Oakwood Bancshares, Inc., a Texas ("Oakwood"), the parent bank holding company for Oakwood Bank, with and into us, with us continuing as the surviving corporation ("Oakwood" (the "Oakwood Merger"), entered into an pursuant to the terms of that certain Agreement and Plan of Reorganization providing for (the "Reorganization Agreement"), dated as of April 25, 2024, by and between us and Oakwood. Immediately, following consummation of the acquisition by Oakwood Merger, Oakwood Bank merged with and into the us, with us surviving the merger. Pursuant to the terms of the Reorganization Agreement, upon consummation of the Oakwood Merger, we issued 3,914,012 shares of our common stock to the former shareholders of Oakwood. As of September 30, 2024, Oakwood had \$839.7 million of total assets, including \$726.6 million of deposits in loans and \$675.6 million of loans, as of March 31, 2024, in deposits.

## Financial Highlights

The financial highlights as of and for the six nine months ended June 30, 2024, September 30, 2024, include:

- **Total assets** of \$6.7 billion, \$6.9 billion, a \$119.3 million, \$304.1 million, or 1.8%, 4.6%, increase from December 31, 2023.
- **Total loans held for investment** of \$5.2 billion, a \$170.1 million, \$227.3 million, or 3.4%, 4.6%, increase from December 31, 2023.
- **Total deposits** of \$5.6 billion, a \$314.9 million, \$392.2 million, or 6.0%, 7.5%, increase from December 31, 2023.
- **Net income available to common shareholders** of \$28.1 million, \$44.6 million for the six nine months ended June 30, 2024, September 30, 2024, a \$4.0 million, \$6.6 million, or 12.4%, 12.9%, decrease from the six nine months ended June 30, 2023, September 30, 2023.
- **Net interest income** of \$105.5 million, \$161.7 million for the six nine months ended June 30, 2024, September 30, 2024, a decrease, an increase of \$535,000, \$285,000, or 0.5%, 0.2%, from the six nine months ended June 30, 2023, September 30, 2023.
- **Allowance for credit losses** of 0.86% of total loans held for investment, compared to 0.88% as of December 31, 2023, and a ratio of nonperforming loans to total loans held for investment of 0.43%, 0.50%, compared to 0.34% as of December 31, 2023.

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- **Earnings per common share** for the first **six nine** months of 2024 of **\$1.11** **\$1.77** per basic common share and **\$1.10** **\$1.75** per diluted common share, compared to **\$1.28** **\$2.04** per basic common share and **\$1.27** **\$2.02** per diluted common share for the first **six nine** months of 2023.

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- **Return on average assets** of **0.84%** **0.89%** over the first **six nine** months of 2024, compared to **1.04%** **1.09%** for the first **six nine** months of 2023.
- **Return on average common equity** of **9.73%** **10.08%** over the first **six nine** months of 2024, compared to **12.39%** **13.00%** for the first **six nine** months of 2023.
- **Capital ratios** for Tier 1 Leverage, Common Equity Tier 1, Tier 1 Risk-based and Total Risk-based Capital of **9.49%** **9.61%**, **9.29%** **9.42%**, **10.57%** **10.69%** and **12.88%** **12.99%**, respectively, compared to 9.52%, 9.15%, 10.46% and 12.85% at December 31, 2023.
- **Book value per common share** of **\$23.24**, **\$24.59**, an increase of **2.9%** **8.9%** from \$22.58 at December 31, 2023.

#### Results of Operations for the Three and **Six Nine** Months Ended **June 30, 2024** **September 30, 2024**, and 2023

##### Performance Summary

For the three months ended **June 30, 2024** **September 30, 2024**, net income available to common shareholders was **\$15.9 million** **\$16.5 million**, or **\$0.63** **\$0.65** per basic common share and **\$0.62** per diluted common share, compared to net income of **\$18.4 million** **\$19.1 million**, or **\$0.73** **\$0.76** per basic and diluted common share, for the three months ended **June 30, 2023** **September 30, 2023**. Return on average assets, on an annualized basis, decreased to **0.95%** **0.97%** for the three months ended **June 30, 2024** **September 30, 2024**, from **1.18%** **1.17%** for the three months ended **June 30, 2023** **September 30, 2023**. Return on average equity, on an annualized basis, decreased to **10.94%** **10.76%** for the three months ended **June 30, 2024** **September 30, 2024**, as compared to **13.99%** **14.16%** for the three months ended **June 30, 2023** **September 30, 2023**.

For the **six nine** months ended **June 30, 2024** **September 30, 2024**, net income available to common shareholders was **\$28.1 million** **\$44.6 million**, or **\$1.11** **\$1.77** per basic common share and **\$1.10** **\$1.75** per diluted common share, compared to net income of **\$32.1 million** **\$51.2 million**, or **\$1.28** **\$2.04** per basic common share and **\$1.27** **\$2.02** per diluted common share, for the **six nine** months ended **June 30, 2023** **September 30, 2023**. Return on average assets, on an annualized basis, decreased to **0.84%** **0.89%** for the **six nine** months ended **June 30, 2024** **September 30, 2024**, from **1.04%** **1.09%** for the **six nine** months ended **June 30, 2023** **September 30, 2023**. Return on average equity, on an annualized basis, decreased to **9.73%** **10.08%** for the **six nine** months ended **June 30, 2024** **September 30, 2024**, as compared to **12.39%** **13.00%** for the **six nine** months ended **June 30, 2023** **September 30, 2023**.

##### Net Interest Income

Our operating results depend primarily on our net interest income, calculated as the difference between interest income on interest-earning assets, such as loans and securities, and interest expense on interest-bearing liabilities, such as deposits and borrowings. Fluctuations in market interest rates impact the yield and rates paid on interest sensitive assets and liabilities. Changes in the amount and type of interest-earning assets and interest-bearing liabilities also impact net interest income. The variance driven by the changes in the amount and mix of interest-earning assets and interest-bearing liabilities is referred to as a "volume change." Changes in yields earned on interest-earning assets and rates paid on interest-bearing deposits and other borrowed funds are referred to as a "rate change."

To evaluate net interest income, we measure and monitor (1) yields on our loans and other interest-earning assets, (2) the costs of our deposits and other funding sources, (3) our net interest spread and (4) our net interest margin. Net interest spread is the difference between rates earned on interest-earning assets and rates paid on interest-bearing liabilities. Net interest margin is calculated as net interest income divided by average interest-earning assets. Because noninterest-bearing sources of funds, such as noninterest-bearing deposits and shareholders' equity also fund interest-earning assets, net interest margin includes the benefit of these noninterest-bearing sources. We calculate average assets, liabilities, and equity using a daily average, and average yield/rate utilizing an actual day count convention.

For the three months ended **June 30, 2024** **September 30, 2024**, net interest income totaled **\$54.0 million** **\$56.1 million**, and net interest margin and net interest spread were **3.45%** **3.51%** and **2.47%** **2.54%**, respectively, compared to **\$53.3 million** **\$55.3 million**, **3.63%** **3.61%**, and **2.75%** **2.68%**, respectively, for the three months ended **June 30, 2023** **September 30, 2023**. The average yield on the loan portfolio was **7.07%** **7.12%** for the three months ended **June 30, 2024** **September 30, 2024**, compared to **6.54%** **6.84%** for the three months ended **June 30, 2023** **September 30, 2023**, and the average yield on total interest-earning assets was **6.38%** **6.42%** for the three months ended **June 30, 2024** **September 30, 2024**, compared to **5.84%** **6.10%** for the three months ended **June 30, 2023** **September 30, 2023**. For the three months ended **June 30, 2024** **September 30, 2024**, overall cost of funds (which includes noninterest-bearing deposits) increased **76**

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**48** basis points compared to the three months ended **June 30, 2023** **September 30, 2023**, primarily due to the Federal Reserve increasing rates during 2023.

For the six nine months ended June 30, 2024 September 30, 2024, net interest income totaled \$105.5 million \$161.7 million, and net interest margin and net interest spread were 3.39% 3.43% and 2.42% 2.46%, respectively, compared to \$106.1 million \$161.4 million, 3.69% 3.66%, and 2.85% 2.79%, respectively, for the six nine months ended June 30, 2023 September 30, 2023. The average yield on the loan portfolio was 6.97% 7.02% for the six nine months ended June 30, 2024 September 30, 2024, compared to 6.44% 6.58% for the six nine months ended June 30, 2023 September 30, 2023, and the average yield on total interest-earning assets was 6.28% 6.33% for the six nine months ended June 30, 2024 September 30, 2024, compared to 5.75% 5.87% for the six nine months ended June 30, 2023 September 30, 2023. For the six nine months ended June 30, 2024 September 30, 2024, overall cost of funds (which includes noninterest-bearing deposits) increased 88 74 basis points compared to the six nine months ended June 30, 2023 September 30, 2023, primarily due to the Federal Reserve increasing rates during 2023.

The following tables present, for the periods indicated, an analysis of net interest income by each major category of interest-earning assets and interest-bearing liabilities, the average amounts outstanding and the interest earned or paid on such amounts. The table also sets forth the average rate earned on interest-earning assets, the average rate paid on interest-bearing liabilities, and the net interest margin on average total interest-earning assets for the same periods. Interest earned on loans that are classified as nonaccrual is not recognized in income; however, the balances are reflected in average outstanding balances for the period. For the three and six nine months ended June 30, 2024 September 30, 2024, and 2023, interest income not recognized on nonaccrual loans was not material. Any nonaccrual loans have been included in the table as loans carrying a zero yield. The average total loans reflected below are net of deferred loan fees and discounts. Acquired loans were recorded at fair value at acquisition and accrete/amortize discounts and premiums as an adjustment to yield. Averages presented in the tables below, and throughout this report, are month-end averages.

		For the Three Months Ended June 30,						For the Three Months Ended June 30,		
		2024			2023			2024		
		Average Outstanding Balance	Interest Earned/Interest Paid	Average Yield/Rate	Average Outstanding Balance	Interest Earned/Interest Paid	Average Yield/Rate	Interest Earned/Interest Paid	Average Yield/Rate	
		(Dollars in thousands) (Unaudited)						(Dollars in thousands) (Unaudited)		
<b>Assets</b>	<b>Assets</b>							<b>Assets</b>		
Interest-earning assets:	Interest-earning assets:							Interest-earning assets:		
Total loans	Total loans	\$ 5,153,642	\$ 90,604	7.07 %	\$ 4,861,783	\$ 79,223	6.54 %			
Securities										
Interest-bearing deposits in other banks										
Total interest-earning assets										
Allowance for loan losses	Allowance for loan losses	(41,450)			(42,010)					Allowance for loan losses
Noninterest-earning assets	Noninterest-earning assets	461,007			421,376					Noninterest-earning assets
Total assets	Total assets	\$ 6,711,173	\$ 99,870		\$ 6,274,656	\$ 85,848				
<b>Liabilities and Shareholders' Equity</b>	<b>Liabilities and Shareholders' Equity</b>							<b>Liabilities and Shareholders' Equity</b>		
Interest-bearing liabilities:	Interest-bearing liabilities:							Interest-bearing liabilities:		

Interest-bearing deposits	Interest-bearing deposits	\$ 4,268,207	\$	\$ 40,900	3.85	3.85 %	\$3,405,221	\$	\$ 23,680	2.79	2.79 %
Subordinated debt	Subordinated debt - trust preferred securities										
Bank Term Funding Program	Advances from FHLB										
Other borrowings	Total interest-bearing liabilities										
Noninterest-bearing liabilities:	Noninterest-bearing liabilities:										
Noninterest-bearing deposits	Noninterest-bearing deposits	1,297,085					1,410,983				Noninterest-bearing deposits
Other liabilities	Other liabilities	41,999					40,329				Other liabilities
Total noninterest-bearing liabilities	Total noninterest-bearing liabilities	1,339,084					1,451,312				Total noninterest-bearing liabilities
Shareholders' equity:	Shareholders' equity:										Shareholders' equity:
Common shareholders' equity	Common shareholders' equity	583,184					527,325				Common shareholders' equity
Preferred equity	Preferred equity	71,930					71,930				Preferred equity
Total shareholders' equity	Total shareholders' equity	655,114					599,255				Total shareholders' equity
Total liabilities and shareholders' equity	Total liabilities and shareholders' equity	\$ 6,711,173					\$6,274,656				Total liabilities and shareholders' equity
Net interest rate spread (1)	Net interest rate spread (1)				2.47 %					2.75 %	
Net interest income	Net interest income	\$ 54,009					\$ 53,326				
Net interest margin (2)	Net interest margin (2)				3.45 %					3.63 %	
Overall cost of funds	Overall cost of funds				3.07 %					2.31 %	Overall cost of funds

(1) Net interest spread is the average yield on interest-earning assets minus the average rate on interest-bearing liabilities.

(2) Net interest margin is equal to net interest income divided by average interest-earning assets.

For the Six Months Ended June 30,				For the Nine Months Ended	
2024	2023	2024	2023	2024	2023

		Average Outstanding Balance	Interest Earned/Interest Paid		Average Yield/Rate		Average Outstanding Balance		Interest Earned/Interest Paid		Average Yield/Rate		
		(Dollars in thousands) (Unaudited)							(Dollars in thousands) (Unaudited)				
Assets	Assets								Assets				
										Interest- earning assets:			
Interest-earning assets:	Interest-earning assets:												
Total loans	Total loans	\$ 5,090,289	\$ 176,551	6.97	6.97	%	\$4,790,843	\$ 152,991	6.44			6.44	
Securities													
Interest-bearing deposits in other banks													
Total interest- earning assets													
Allowance for loan losses	Allowance for loan losses	(40,988)					(41,772)					Allowance for loan losses	
Noninterest-earning assets	Noninterest-earning assets	461,465					440,549					Noninterest-earning assets	
Total assets	Total assets	\$ 6,689,350	\$ 195,881				\$ 6,198,860	\$ 165,340					
Liabilities and Shareholders' Equity	Liabilities and Shareholders' Equity												
Interest-bearing liabilities:	Interest-bearing liabilities:								Interest- bearing liabilities:				
Interest-bearing deposits	Interest-bearing deposits	\$ 4,170,406	\$ 78,929	3.81	3.81	%	\$3,372,358	\$ 42,608	2.55			2.55	
Subordinated debt													
Subordinated debt - trust preferred securities													
Bank Term Funding Program													
Advances from FHLB													
Other borrowings													
Total interest- bearing liabilities													
Noninterest-bearing liabilities:	Noninterest-bearing liabilities:								Noninterest- bearing liabilities:				
Noninterest-bearing deposits	Noninterest-bearing deposits	1,289,948					1,442,084					Noninterest-bearing deposits	
Other liabilities	Other liabilities	49,754					36,601					Other liabilities	
Total noninterest- bearing liabilities	Total noninterest- bearing liabilities	1,339,702					1,478,685					Total noninterest-bearing liabilities	
Shareholders' equity:	Shareholders' equity:								Shareholders' equity:				

Common shareholders' equity	Common shareholders' equity	580,414			521,992		Common shareholders' equity
Preferred equity	Preferred equity	71,930			71,930		Preferred equity
Total shareholders' equity	Total shareholders' equity	652,344			593,922		Total shareholders' equity
Total liabilities and shareholders' equity	Total liabilities and shareholders' equity	\$ 6,689,350			\$6,198,860		Total liabilities and shareholders' equity
Net interest rate spread (1)	Net interest rate spread (1)			2.42 %			2.85 %
Net interest income	Net interest income	\$ 105,540			\$ 106,075		
Net interest margin (2)	Net interest margin (2)			3.39 %			3.69 %
Overall cost of funds	Overall cost of funds			3.03 %			2.15 % funds

(1) Net interest spread is the average yield on interest-earning assets minus the average rate on interest-bearing liabilities.

(2) Net interest margin is equal to net interest income divided by average interest-earning assets.

The following tables present information regarding the dollar amount of changes in interest income and interest expense for the periods indicated for each major component of interest-earning assets and interest-bearing liabilities and distinguishes between the changes attributable to changes in volume and changes attributable to changes in interest rates. For the purposes of these tables, changes attributable to both rate and volume that cannot be segregated have been allocated to rate.

		For the Three Months Ended June 30, 2024 compared to the Three Months Ended June 30, 2023		For the Three Months Ended September 30, 2024 compared to the Three Months Ended September 30, 2023		
		Increase (Decrease) due to change in		Increase (Decrease) due to change in		
		Volume	Rate	Total	Volume	Rate
		(Dollars in thousands) (Unaudited)		(Dollars in thousands) (Unaudited)		
Interest-earning assets:	Interest-earning assets:			Interest-earning assets:		
Total loans						
Securities						
Interest-bearing deposits in other banks						
Total increase in interest income						
Interest-bearing liabilities:						
Interest-bearing deposits						
Interest-bearing deposits						
Interest-bearing deposits						
Subordinated debt						
Subordinated debt - trust preferred securities						
Bank Term Funding Program						
Advances from FHLB						
Other borrowings						

Total increase in interest  
expense

Increase (decrease) in net interest  
income

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	For the Six Months Ended June 30, 2024 compared to the Six Months Ended June 30, 2023		For the Nine Months Ended September 30, 2024 compared to the Nine Months Ended September 30, 2023			
	Increase (Decrease) due to change in		Increase (Decrease) due to change in			
	Volume	Rate	Total	Volume	Rate	Total
	(Dollars in thousands) (Unaudited)		(Dollars in thousands) (Unaudited)			
Interest-earning assets:	Interest-earning assets:		Interest-earning assets:			
Total loans						
Securities						
Interest-bearing deposits in other banks						
Total increase in interest income						
Interest-bearing liabilities:						
Interest-bearing deposits						
Interest-bearing deposits						
Interest-bearing deposits						
Subordinated debt						
Subordinated debt - trust preferred securities						
Bank Term Funding Program						
Advances from FHLB						
Other borrowings						
Total increase in interest expense						
Increase (decrease) in net interest income						

#### Provision for Credit Losses

Our provision for credit losses is a charge to income in order to bring our allowance for credit losses to a level deemed appropriate by management. For a description of the factors taken into account by management in determining the allowance for credit losses see “—Financial Condition—Allowance for Credit Losses.” The provision for credit losses was \$1.3 million \$1.7 million for the three months ended June 30, 2024 September 30, 2024, and \$538,000 \$604,000 for the same period in 2023. For the six nine months ended June 30, 2024 September 30, 2024, and 2023, the provision for credit losses was \$2.5 million \$4.2 million and \$3.8 million \$4.4 million, respectively. The higher provision for the three months ended June 30, 2024 September 30, 2024, compared to the same period in 2023 relates primarily to higher net charge-offs deterioration in the economic forecast in the current period, caused primarily by as compared to the resolution of two commercial relationships totaling \$613,000 of net charge-offs, prior period. Additionally, during the three months ended September 30, 2023, certain nonperforming loans were resolved through charge-offs, with the remaining portfolio requiring a lower reserve replenishment rate. The lower provision for the six nine months ended June 30, 2024 September 30, 2024, compared to the same period in 2023 relates primarily to an improved macro-economic and market outlook in the current six-month nine-month period. Additionally, net charge-offs were elevated during the six nine months ended June 30, 2023 September 30, 2023 due to the resolution of certain acquired credit deteriorated loans.

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## Noninterest Income ("Other Income")

Our primary sources of noninterest income are service charges on deposit accounts, debit card and automated teller machine ("ATM") fee income, income from bank-owned life insurance, fees and brokerage commissions and pass-through income from other investments (small business investment company ("SBIC") partnerships and fintech financial technology ("Fintech") funds. The following tables present, for the periods indicated, the major categories of noninterest income:

	For the Three Months Ended June 30,		
	2024	2023	Increase (Decrease)
	(Dollars in thousands) (Unaudited)		
Noninterest income:			
Service charges on deposit accounts	\$ 2,537	\$ 2,413	\$ 124
Debit card and ATM fee income	1,950	1,646	304
Bank-owned life insurance income	627	547	80
Gain on sales of loans	2,460	494	1,966
Loss on sales of investment securities	-	(61)	61
Fees and brokerage commissions	1,875	1,791	84
Mortgage origination income	35	56	(21)
Correspondent bank income	218	94	124
Gain on sales of other real estate owned	2	14	(12)
Gain on extinguishment of debt	-	941	(941)
Swap fee income	285	7	278
Pass-through income from other investments	392	2,812	(2,420)
Other	1,795	1,204	591
Total noninterest income	\$ 12,176	\$ 11,958	\$ 218

	For the Six Months Ended June 30,		For the Three Months Ended September 30,			Increase (Decrease)
	2024	2023	Increase (Decrease)	2024	2023	
	(Dollars in thousands) (Unaudited)		(Dollars in thousands) (Unaudited)			
Noninterest income:	Noninterest income:		Noninterest income:			
Service charges on deposit accounts						
Debit card and ATM fee income						
Bank-owned life insurance income						
Gain on sales of loans						
Loss on sales of investment securities						
Fees and brokerage commissions						
Mortgage origination income						
Correspondent bank income						
Gain on sales of other real estate owned						
Gain on extinguishment of debt						
Gain on extinguishment of debt						
Gain (loss) on sales of other real estate owned						
Gain on sale of branch						
Gain on extinguishment of debt						
Swap fee income						
Pass-through income from other investments						
Pass-through income (loss) from other investments						
Other						

	For the Nine Months Ended September 30,		
	2024	2023	Increase (Decrease)
	(Dollars in thousands) (Unaudited)		
Noninterest income:			
Service charges on deposit accounts	\$ 7,699	\$ 7,234	\$ 465
Debit card and ATM fee income	5,590	4,797	793
Bank-owned life insurance income	1,885	1,675	210
Gain on sales of loans	2,721	1,426	1,295
Loss on sales of investment securities	(14)	(62)	48
Fees and brokerage commissions	5,780	5,537	243
Mortgage origination income	202	238	(36)
Correspondent bank income	631	268	363
Gain on sales of other real estate owned	49	308	(259)
Gain on sale of branch	-	932	(932)
Gain on extinguishment of debt	-	1,458	(1,458)
Swap fee income	1,451	21	1,430
Pass-through income from other investments	1,022	2,974	(1,952)
Other	5,320	3,423	1,897
Total noninterest income	\$ 32,336	\$ 30,229	\$ 2,107

Total noninterest income increased \$218,000, \$891,000, or 1.8% 9.0%, for the three months ended June 30, 2024 September 30, 2024 from the same period in 2023. The increase is primarily due to the increases in other income of \$731,000, debit card and ATM fee income of \$283,000, swap fee income of \$929,000, and pass-through income from other investments of \$347,000, offset with the gain on the sale of a branch of \$932,000 and a gain on the extinguishment of debt of \$517,000 which occurred in the same period in 2023.

Total noninterest income increased \$2.1 million, or 7.0%, for the nine months ended September 30, 2024 from the same period in 2023. The increase is primarily due to the increases in the gains on sales of loans of \$2.0 million \$1.3 million, other income of \$744,000, debit card and ATM fee income of \$304,000 \$1.9 million and swap fee income of \$278,000, \$1.4 million, offset with the gain on the extinguishment of debt of \$941,000 \$1.5 million and the gain on the sale of a branch of \$932,000 which occurred in the same period in 2023 and \$2.4 million less in pass-through income from other investments from the same period in 2023.

Total noninterest income increased \$1.2 million, or 6.0%, for the six months ended June 30, 2024 from the same period in 2023. The increase is primarily due to the increases in the gains on sales of loans of \$1.5 million, other income of \$1.4 million and swap fee income of \$501,000, offset with the gain on the extinguishment of debt of \$941,000 which occurred in the same period in 2023 and \$2.3 million \$2.0 million less in pass-through income from other investments from the same period in 2023.

#### Noninterest Expense ("Other Expense")

Generally, noninterest expense is composed of all employee expenses and costs associated with operating our facilities, obtaining and retaining customer relationships, and providing bank services. The largest component of noninterest expense is salaries and employee benefits. Noninterest expense also includes operational expenses, such as occupancy expenses, depreciation and amortization, professional and regulatory fees, including Federal Deposit Insurance Corporation ("FDIC") assessments, data processing expenses, and advertising and promotion expenses, among others.

The following tables present, for the periods indicated, the major categories of noninterest expense:

For the Three Months Ended June 30,	For the Three Months Ended September 30,
-------------------------------------	--

	2024	2023	Increase (Decrease)	2024	2023	Increase (Decrease)
	(Dollars in thousands) (Unaudited)			(Dollars in thousands) (Unaudited)		
Salaries and employee benefits						
Non-staff expenses:						
Occupancy of bank premises						
Occupancy of bank premises						
Occupancy of bank premises						
Depreciation and amortization						
Data processing						
FDIC assessment fees						
Legal and professional fees						
Advertising and promotions						
Utilities and communications						
Ad valorem shares tax						
Directors' fees						
Other real estate owned expenses and write-downs						
Merger and conversion related expenses						
Other						
Total noninterest expense						

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	For the Six Months Ended June 30,		For the Nine Months Ended September 30,		Increase (Decrease)
	2024	2023	Increase (Decrease)	2024	2023
	(Dollars in thousands) (Unaudited)			(Dollars in thousands) (Unaudited)	
Salaries and employee benefits					
Non-staff expenses:					
Occupancy of bank premises					
Occupancy of bank premises					
Occupancy of bank premises					
Depreciation and amortization					
Data processing					
FDIC assessment fees					
Legal and professional fees					
Advertising and promotions					
Utilities and communications					
Ad valorem shares tax					
Directors' fees					
Other real estate owned expenses and write-downs					
Merger and conversion related expenses					
Other					
Total noninterest expense					

For the three months ended June 30, 2024 September 30, 2024, total noninterest expense increased \$3.4 million \$3.8 million, or 8.6% 10.0%, from the three months ended June 30, 2023 September 30, 2023, primarily attributed to the increase in salaries and employee benefits of \$3.2 million \$2.4 million, or 14.3% 10.6%.

For the six nine months ended June 30, 2024 September 30, 2024, total noninterest expense increased \$7.3 million \$11.1 million, or 9.3% 9.5%, from the six nine months ended June 30, 2023 September 30, 2023, primarily attributed to the increase in salaries and employee benefits of \$5.4 million \$7.8 million, or 11.9% 11.5%.

#### Income Tax Expense

The amount of income tax expense is influenced by the amounts of our pre-tax income, tax-exempt income and other nondeductible expenses. Deferred tax assets and liabilities are reflected at currently enacted income tax rates in effect for the period in which the deferred tax assets and liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized.

For the three months ended June 30, 2024 September 30, 2024, income tax expense totaled \$4.6 million \$4.9 million, a decrease of \$746,000, \$581,000, or 14.1% 10.5%, compared to \$5.3 million \$5.5 million for the same period in 2023. Our effective tax rates for the three months ended June 30, 2024 September 30, 2024, and 2023 were 21.0% 21.6% and 21.2%, respectively.

For the six nine months ended June 30, 2024 September 30, 2024, income tax expense totaled \$8.2 million \$13.1 million, a decrease of \$1.3 million \$1.9 million, or 13.9% 12.6%, compared to \$9.5 million \$15.0 million for the same period in 2023. Our effective tax rates for the six nine months ended June 30, 2024 September 30, 2024, and 2023 were 21.0% 21.3% and 21.5% 21.4%, respectively.

#### Financial Condition

Our total assets increased \$119.3 million \$304.1 million, or 1.8% 4.6%, from December 31, 2023, to June 30, 2024 September 30, 2024, due primarily from the increase in our loan portfolio.

#### Loan Portfolio

Our primary source of income is interest on loans to individuals, professionals and small-to-midsized businesses located in our markets. Our loan portfolio consists primarily of commercial loans and real estate loans secured by

commercial real estate properties located in our primary market areas. Our loan portfolio represents the highest yielding component of our earning asset base.

As of June 30, 2024 September 30, 2024, total loans, excluding mortgage loans held for sale, were \$5.2 billion, an increase of \$170.1 million \$227.3 million, or 3.4% 4.6%, compared to \$5.0 billion as of December 31, 2023. Additionally, \$680,000, and \$835,000 in loans were classified as loans held for sale as of June 30, 2024 December 31, 2023, and December 31, 2023, respectively, none at September 30, 2024.

Total loans held for investment as a percentage of total deposits were 92.8% 92.5% and 95.1% as of June 30, 2024 September 30, 2024, and December 31, 2023, respectively. Total loans held for investment as a percentage of total assets were 77.0% and 75.8% as of June 30, 2024 both September 30, 2024, and December 31, 2023, respectively.

The following table summarizes our loan portfolio by type of loan as of the dates indicated:

	As of June 30, 2024 (Unaudited)		As of December 31, 2023		As of September 30, 2024 (Unaudited)		As of December 31, 2023	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
	(Dollars in thousands)				(Dollars in thousands)			
Real Estate Loans:	Real Estate Loans:				Real Estate Loans:			

Category	Sub-category	Amount	Percentage	Amount	Percentage
Commercial	Commercial	\$2,198,119	42.6 %	\$2,217,928	44.4 %
	Retail and Wholesale				
	Retail and Wholesale				
	Retail and Wholesale	\$550,064	10.5 %	\$573,725	11.5 %
	Hospitality				
	Healthcare				
	Services				
	Energy				
	Other				
	Total				
Commercial	Commercial				
	Construction				
	Residential				
	Total Real Estate Loans				
Commercial	Commercial				
Consumer and Other	Consumer and Other				
	Total loans held for investment	\$5,162,852	100.0 %	\$4,992,785	100.0 %
	Total loans held for investment	\$5,220,118	100.0 %	\$4,992,785	100.0 %

The following table summarizes our commercial real estate portfolio broken down into the geographic regions we operate in.

	As of September 30, 2024		As of December 31, 2023	
	Amount	Percent	Amount	Percent
	(Dollars in thousands) (Unaudited)			
Commercial real estate:				
Dallas Region	\$ 581,862	25.8 %	\$ 618,608	27.9 %
New Orleans Region	456,300	20.2	439,087	19.8
North Louisiana Region	446,431	19.8	418,510	18.9
Capitol Region	236,593	10.5	213,492	9.6
Houston Region	231,204	10.3	243,097	10.9
Southwest Louisiana Region	221,816	9.8	201,538	9.1
Bayou Region	82,164	3.6	83,596	3.8
Total commercial real estate	2,256,370	100.0 %	2,217,928	100.0 %

Real Estate: Commercial loans are extensions of credit secured by owner-occupied and non-owner-occupied collateral. Repayment is generally dependent on the successful operations of the property. General economic conditions may impact the performance of these types of loans, including fluctuations in the value of real estate, vacancy rates, and unemployment trends. Real estate commercial loans also include farmland loans that can be, or are, used for agricultural purposes. These loans are usually repaid through refinancing, cash flow from the borrower's ongoing operations, development of the property, or sale of the property.

Real Estate: Commercial loans decreased \$19.8 million increased \$38.4 million or 0.9% 1.7%, remaining at to \$2.3 billion as of September 30, 2024, from \$2.2 billion as of June 30, 2024 December 31, 2023.

Real Estate: Construction loans include loans to small-to-mid-sized businesses to construct owner-occupied properties, loans to developers of commercial real estate investment properties and residential developments and, to a lesser

completion of the project, which may be affected by changes in secondary market terms and criteria for permanent financing since the time we funded the loan.

Real Estate: Construction loans decreased \$32.3 million \$15.4 million, or 4.8% 2.3%, to \$637.5 million \$654.4 million as of June 30, 2024 September 30, 2024, from \$669.8 million as of December 31, 2023.

Real Estate: Residential loans include first and second lien 1-4 family mortgage loans, as well as home equity lines of credit, in each case primarily on owner-occupied primary residences. The Company is exposed to risk based on fluctuations in the value of the real estate collateral securing the loan, as well as changes in the borrower's financial condition, which could be affected by numerous factors, including divorce, job loss, illness, or other personal hardship. Real estate residential loans also include multi-family residential loans originated to provide permanent financing for multi-family residential income producing properties. Repayment of these loans primarily relies on successful rental and management of the property.

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Real Estate: Residential loans increased \$61.5 million, or 9.0%, to \$743.9 million as of June 30, 2024 September 30, 2024, from \$682.4 million as of December 31, 2023.

Commercial loans include general commercial and industrial, or C&I, loans, including commercial lines of credit, working capital loans, term loans, equipment financing, asset acquisition, expansion, and development loans, borrowing base loans, letters of credit and other loan products, primarily in the Company's target markets that are underwritten based on the borrower's ability to service the debt from income. Commercial loan risk is derived from the expectation that such loans generally are serviced principally from the operations of the business, and those operations may not be successful. Any interruption or discontinuance of operating cash flows from the business, which may be influenced by events not under the control of the borrower such as economic events and changes in governmental regulations, could materially affect the ability of the borrower to repay the loan.

Commercial loans increased \$161.6 million \$137.6 million, or 11.9% 10.1%, to \$1.5 billion as of June 30, 2024 September 30, 2024, from \$1.4 billion as of December 31, 2023.

Consumer and other loans include a variety of loans to individuals for personal, family and household purposes, including secured and unsecured installment and term loans. The risk is based on changes in the borrower's financial condition, which could be affected by numerous factors, including divorce, job loss, illness or other personal hardship, and fluctuations in the value of the real estate or personal property securing the consumer loan, if any.

Consumer and other loans decreased \$828,000, increased \$5.2 million, or 1.3% 8.2%, to \$63.0 million \$69.0 million as of June 30, 2024 September 30, 2024, from \$63.8 million as of December 31, 2023.

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The contractual maturity ranges of loans in our loan portfolio and the amount of such loans with fixed and floating interest rates in each maturity range as of the date indicated are summarized in the following tables:

		As of June 30, 2024			As of September 30, 2024						
		One Year or Less	One Through Five Years	Five Through Fifteen Years	After Fifteen Years	Total	One Year or Less	One Through Five Years	Five Through Fifteen Years	After Fifteen Years	Total
		(Dollars in thousands) (Unaudited)			(Dollars in thousands) (Unaudited)						
Real Estate Loans:	Real Estate Loans:										
	Commercial										
	Construction										
	Residential										
	Total Real Estate Loans										
Commercial											
Consumer and Other											
Total loans held for investment											

Fixed rate loans:  
Fixed rate loans:  
Fixed rate loans:  
Real Estate Loans:  
Real Estate Loans:  
Real Estate Loans:  
Commercial  
Commercial  
Commercial  
Construction  
Residential  
Total Real Estate Loans  
Commercial  
Consumer and Other  
Total fixed rate loans  
Floating rate loans:  
Floating rate loans:  
Floating rate loans:  
Real Estate Loans:  
Real Estate Loans:  
Real Estate Loans:  
Commercial  
Commercial  
Commercial  
Construction  
Residential  
Total Real Estate Loans  
Commercial  
Consumer and Other  
Total floating rate loans

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As of December 31, 2023						
	One Year or Less	One Through Five Years	Five Through Fifteen Years	After Fifteen Years	Total	
(Dollars in thousands)						
Real Estate Loans:						
Commercial	\$ 251,365	\$ 1,256,655	\$ 620,029	\$ 89,879	\$	2,217,928
Construction	325,883	278,039	45,910	19,966		669,798
Residential	79,357	401,852	137,283	63,902		682,394
Total Real Estate Loans	656,605	1,936,546	803,222	173,747		3,570,120
Commercial	520,058	594,274	243,744	762		1,358,838
Consumer and Other	35,971	23,520	4,134	202		63,827

Total loans held for investment	\$ 1,212,634	\$ 2,554,340	\$ 1,051,100	\$ 174,711	\$ 4,992,785
Fixed rate loans:					
Real Estate Loans:					
Commercial	\$ 156,227	\$ 1,067,124	\$ 450,884	\$ 17,470	\$ 1,691,705
Construction	96,020	187,970	16,388	13,866	314,244
Residential	49,434	344,549	85,731	14,952	494,666
Total Real Estate Loans	301,681	1,599,643	553,003	46,288	2,500,615
Commercial	134,242	331,029	147,388	-	612,659
Consumer and Other	26,867	17,373	3,260	159	47,659
Total fixed rate loans	\$ 462,790	\$ 1,948,045	\$ 703,651	\$ 46,447	\$ 3,160,933
Floating rate loans:					
Real Estate Loans:					
Commercial	\$ 95,138	\$ 189,531	\$ 169,145	\$ 72,409	\$ 526,223
Construction	229,863	90,069	29,522	6,100	355,554
Residential	29,923	57,303	51,552	48,950	187,728
Total Real Estate Loans	354,924	336,903	250,219	127,459	1,069,505
Commercial	385,816	263,245	96,356	762	746,179
Consumer and Other	9,104	6,147	874	43	16,168
Total floating rate loans	\$ 749,844	\$ 606,295	\$ 347,449	\$ 128,264	\$ 1,831,852

#### Nonperforming Assets

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is generally reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due, or interest may be recognized on a cash basis as long as the remaining book balance of the loan is deemed collectible. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

We have several procedures in place to assist in maintaining the overall quality of our loan portfolio. We have established underwriting guidelines to be followed by our bankers, and we also monitor our delinquency levels for any negative or adverse trends. There can be no assurance, however, that our loan portfolio will not become subject to increasing pressures from deteriorating borrower credit due to general economic conditions.

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We believe our conservative lending approach and focused management of nonperforming assets has resulted in sound asset quality and the timely resolution of problem assets. We had \$24.3 million \$27.8 million and \$18.8 million in nonperforming assets as of June 30, 2024 September 30, 2024, and December 31, 2023, respectively. We had \$22.4 million \$26.1 million in nonperforming loans as of June 30, 2024 September 30, 2024, compared to \$17.1 million as of December 31, 2023. The increase in nonperforming assets from December 31, 2023, to June 30, 2024 September 30, 2024, is primarily due to two lending relationships secured by residential real estate, one secured by commercial real estate, and one commercial loan that is unsecured.

The following tables present information regarding nonperforming assets at the dates indicated:

	As of June 30, 2024 (Unaudited)	As of December 31, 2023	As of September 30, 2024 (Unaudited)	As of December 31, 2023
	(Dollars in thousands)		(Dollars in thousands)	
Nonaccrual loans				
Accruing loans 90 or more days past due				
Total nonperforming loans				



Other nonperforming assets					
Other real estate owned:	Other real estate owned:		Other real estate owned:		
Commercial real estate, construction, land and land development					
Residential real estate					
Total other real estate owned					
Total nonperforming assets					
Ratio of nonperforming loans to total loans held for investment	Ratio of nonperforming loans to total loans held for investment	0.43 %	0.34 %	Ratio of nonperforming loans to total loans held for investment	0.50 % 0.34 %
Ratio of nonperforming assets to total assets					
Ratio of nonaccrual loans to total loans held for investment					
	As of June 30, 2024 (Unaudited)	As of December 31, 2023	As of September 30, 2024 (Unaudited)	As of December 31, 2023	
	(Dollars in thousands)		(Dollars in thousands)		
Nonaccrual loans by category:	Nonaccrual loans by category:		Nonaccrual loans by category:		
Real Estate Loans:	Real Estate Loans:		Real Estate Loans:		
Commercial					
Construction					
Residential					
Total Real Estate Loans					
Commercial					
Consumer and Other					
Total					

Potential Problem Loans

From a credit risk standpoint, we classify loans in one of four categories: pass, special mention, substandard or doubtful. Loans classified as loss are charged-off. The classifications of loans reflect a judgment about the risks of default and loss associated with the loan. Ratings are adjusted to reflect the degree of risk and loss that is believed to be inherent in each credit. Our methodology is structured so that specific allocations are increased in accordance with deterioration in credit quality (and a corresponding increase in risk of loss) or decreased in accordance with improvement in credit quality (and a corresponding decrease in risk of loss).

Credits rated special mention show clear signs of financial weaknesses or deterioration in credit worthiness; however, such concerns are not so pronounced that we generally expect to experience significant loss within the short-term.

Such credits typically maintain the ability to perform within standard credit terms and credit exposure is not as prominent as credits with a lower rating.

Credits rated substandard are those in which the normal repayment of principal and interest may be, or has been, jeopardized by reason of adverse trends or developments of a financial, managerial, economic or political nature, or important weaknesses which exist in collateral. A protracted workout on these credits is a distinct possibility. Prompt corrective action is therefore required to reduce exposure and to assure that adequate remedial measures are taken by the borrower. Credit exposure becomes more likely in such credits and a serious evaluation of the secondary support to the credit is performed.

Credits rated doubtful have all the weaknesses inherent in those rated substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

The following tables summarize our internal ratings of loans held for investment as of the dates indicated. See Note 6 of the consolidated financial statements for the presentation of loans in their credit quality categories that is in compliance with the CECL standard.

		As of June 30, 2024			As of September 30, 2024							
		Pass	Special Mention	Substandard	Doubtful		Total	Pass	Special Mention	Substandard	Doubtful	Total
		(Dollars in thousands) (Unaudited)			(Dollars in thousands) (Unaudited)							
Real Estate Loans:	Real Estate Loans:					Real Estate Loans:						
Commercial												
Construction												
Residential												
Total Real Estate Loans												
Commercial												
Consumer and Other												
Total												

As of December 31, 2023						
	Pass	Special Mention	Substandard	Doubtful	Total	
(Dollars in thousands)						
Real Estate Loans:						
Commercial	\$ 2,188,840	\$ 18,658	\$ 9,163	\$ 1,267	\$ 2,217,928	
Construction	661,796	4,087	3,570	345	669,798	
Residential	669,391	3,161	9,353	489	682,394	
Total Real Estate Loans	3,520,027	25,906	22,086	2,101	3,570,120	
Commercial	1,338,339	14,623	5,308	568	1,358,838	
Consumer and Other	63,265	100	462	-	63,827	
Total	\$ 4,921,631	\$ 40,629	\$ 27,856	\$ 2,669	\$ 4,992,785	

Allowance for Credit Losses

We maintain an allowance for credit losses, which includes both our allowance for loan losses and reserves for unfunded commitments, that represents management's best estimate of the credit losses and risks inherent in the loan portfolio. In determining the allowance for credit losses, we estimate losses on specific loans, or groups of loans, where the probable loss can be identified and reasonably determined. The balance of the allowance for credit losses is based on

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internally assigned risk classifications of loans, changes in the nature of the loan portfolio, overall portfolio quality, industry concentrations, delinquency trends, current economic factors and the estimated impact of current economic

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conditions on certain historical credit loss rates. For additional information, see Note 6 to the consolidated financial statements.

In connection with our review of the loan portfolio, we consider risk elements attributable to particular loan types or categories in assessing the quality of individual loans. Some of the risk elements we consider include:

- for Real Estate: Commercial loans, the debt service coverage ratio (income from the property in excess of operating expenses compared to loan payment requirements), operating results of the owner in the case of owner-occupied properties, the loan to value ratio, the age and condition of the collateral, and the volatility of income, property value and future operating results typical for properties of that type;

- for Real Estate: Construction loans, the perceived feasibility of the project including the ability to sell developed lots or improvements constructed for resale or the ability to lease property constructed for lease, the quality and nature of contracts for presale or prelease, if any, the experience and ability of the developer, and the loan to value ratio;
- for Real Estate: Residential real estate loans, the borrower's ability to repay the loan, including a consideration of the debt to income ratio and employment and income stability, the loan to value ratio, and the age, condition and marketability of the collateral; and
- for Commercial loans, the operating results of the commercial, industrial or professional enterprise, the borrower's business, professional and financial ability and expertise, the specific risks and volatility of income and operating results typical for businesses in that category, and the value, nature and marketability of collateral;

As of **June 30, 2024** **September 30, 2024**, the allowance for credit losses totaled **\$44.5 million** **\$45.0 million**, or 0.86%, of total loans held for investment. As of December 31, 2023, the allowance for credit losses totaled \$43.7 million, or 0.88%, of total loans held for investment.

The following tables present, as of and for the periods indicated, an analysis of the allowance for credit losses and other related data:

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	As of and For the Six Months Ended June 30, 2024 (Unaudited)	As of and For the Year Ended December 31, 2023	As of and For the Nine Months Ended September 30, 2024 (Unaudited)	As of and For the Year Ended December 31, 2023
	(Dollars in thousands)		(Dollars in thousands)	
Average loans outstanding				
Gross loans held for investment outstanding end of period				
Allowance for credit losses at beginning of period				
Adoption of ASU 2016-13				
Provision for credit losses				
Charge-offs:	Charge-offs:		Charge-offs:	
Real Estate:	Real Estate:		Real Estate:	
Commercial				
Construction				
Residential				
Total Real Estate				
Commercial				
Consumer and other				
Total charge-offs				
Recoveries:	Recoveries:		Recoveries:	
Real Estate:	Real Estate:		Real Estate:	
Commercial				
Construction				
Residential				
Total Real Estate				
Commercial				
Consumer and other				
Total recoveries				
Net charge-offs				
Allowance for credit losses at end of period				

Ratio of allowance for credit losses to end of period loans held for investment	Ratio of allowance for credit losses to end of period loans held for investment	0.86 %	0.88 %	Ratio of allowance for credit losses to end of period loans held for investment	0.86 %	0.88 %
Ratio of net charge-offs to average loans						
Ratio of allowance for credit losses to nonaccrual loans						

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	As of and For the Six Months Ended June 30, 2024 (Unaudited)							As of and For the Year Ended December 31, 2023			As of and For the Six Months Ended June 30, 2023 (Unaudited)							As of and For the Nine Months Ended September 30, 2024 (Unaudited)				As of and For the Year Ended December 31, 2023			As of and For the Nine Months Ended September 30, 2023 (Unaudited)								
	Net Charge-offs (Recoveries)			Percent of Average Loans		Net Charge-offs (Recoveries)		Percent of Average Loans			Net Charge-offs (Recoveries)			Percent of Average Loans		Net Charge-offs (Recoveries)			Percent of Average Loans		Net Charge-offs (Recoveries)				Percent of Average Loans		Net Charge-offs (Recoveries)			Percent of Average Loans			
	(Dollars in thousands)																																
	Real estate:														Real estate:																		
Commercial	Commercial	\$	(19)	0.00	0.00	%	\$	2,023	0.04	0.04	%			\$	1,811	0.04	0.04	%	Commercial	\$	(14)	0.00	0.00	%			\$	2,023	0.04	0.04	%		
Construction	Construction		60	0.00	0.00	%		35	0.00	0.00	%				1	0.00	0.00	%	Construction		672	0.01	0.01	%				35	0.00	0.00	%		
Residential	Residential		278	0.01	0.01	%		24	0.00	0.00	%				35	0.00	0.00	%	Residential		281	0.01	0.01	%				24	0.00	0.00	%		
Total Real Estate Loans	Total Real Estate Loans																		Total Real Estate Loans														
			319	0.01	0.01	%		2,082	0.04	0.04	%				1,847	0.04	0.04	%			939	0.02	0.02	%				2,082	0.04	0.04	%		
Commercial	Commercial		624	0.01	0.01	%		2,141	0.05	0.05	%				291	0.01	0.01	%	Commercial		595	0.01	0.01	%				2,141	0.05	0.05	%		
Consumer and Other	Consumer and Other		784	0.01	0.01	%		1,162	0.02	0.02	%				622	0.01	0.01	%	Consumer and Other		1,322	0.03	0.03	%				1,162	0.02	0.02	%		
Total net charge-offs (recoveries)	Total net charge-offs (recoveries)	\$	1,727	0.03	0.03	%	\$	5,385	0.11	0.11	%				\$	2,760	0.06	0.06	%	Total net charge-offs (recoveries)	\$	2,856	0.06	0.06	%				\$	5,385	0.11	0.11	%

Although we believe that we have established our allowance for credit losses in accordance with U.S. generally accepted accounting principles ("GAAP") and that the allowance for credit losses was adequate to provide for known and estimated losses in the portfolio at all times shown above, future provisions will be subject to ongoing evaluations of the risks in our loan portfolio. If we experience economic declines or if asset quality deteriorates, material additional provisions could be required.

The following table shows the allocation of the allowance for credit losses among loan categories and certain other information as of the dates indicated. The allocation of the allowance for credit losses as shown in the table should neither be interpreted as an indication of future charge-offs, nor as an indication that charge-offs in future periods will necessarily occur in these amounts or in the indicated proportions. The total allowance is available to absorb losses from any loan category.

		As of June 30, 2024 (Unaudited)				As of December 31, 2023		As of June 30, 2023 (Unaudited)				As of September 30, 2024 (Unaudited)				As of December 31, 2023		As of September 30, 2023					
		Amount		Percent to Total		Amount		Percent to Total		Amount		Percent to Total		Amount		Percent to Total		Amount					
(Dollars in thousands)										(Dollars in thousands)													
	Real estate:											Real estate:											
	Commercial	\$17,865	40.1	40.1 %	\$17,882	40.9	40.9 %			\$18,448	40.4	40.4 %		Commercial	\$18,344	40.7	40.7 %		\$17,882				
	Construction																						



that credit loss estimates are appropriate for the securities portfolio. Based on our assessments, expected credit losses on the investment securities portfolio as of both **June 30, 2024** **September 30, 2024** and December 31, 2023, was negligible and therefore, no allowance for credit loss was recorded related to our investment securities.

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The following tables set forth the fair value, maturities and approximated weighted average yield based on estimated annual income divided by the average amortized cost of the securities portfolio as of the dates indicated. The contractual maturity of a mortgage-backed security is the date at which the last underlying mortgage matures.

	As of June 30, 2024										As of September 30, 2024									
Within One Year		After One Year but Within Five Years		After Five Years but Within Ten Years		After Ten Years		Total		Within One Year		After One Year but Within Five Years		After Ten Years						
Amount		Amount	Yield		Amount	Yield		Amount	Yield	Amount	Yield	Total		Yield		Amount	Yield			
(Dollars in thousands) (Unaudited)										(Dollars in thousands) (Unaudited)										
U.S. treasury securities	U.S. treasury securities	\$ -	-	- %	\$ 16,307	0.80	0.80 %	\$ -	-	- %	\$ -	-	- %	\$ 16,307	0.80	0.80 %	U.S. treasury securities	\$ -	-	-
U.S. government agencies	U.S. government agencies	-	-	- %	9,406	0.92	0.92 %	-	-	- %	-	-	- %	9,406	0.92	0.92 %	U.S. government agencies	-	-	-
Corporate bonds	Corporate bonds	208	-	- %	3,428	6.18	6.18 %	41,013	4.48	4.48 %	-	-	- %	44,649	4.59	4.59 %	Corporate bonds	-	-	-
Mortgage-backed securities	Mortgage-backed securities	4,121	0.69	0.69 %	42,902	2.17	2.17 %	185,253	2.83	2.83 %	286,747	3.00	3.00 %	519,023	2.85	2.85 %	Mortgage-backed securities	4,108	2.03	2.03
Municipal securities	Municipal securities	21,848	1.43	1.43 %	97,272	1.62	1.62 %	109,234	1.93	1.93 %	57,309	2.50	2.50 %	285,663	1.90	1.90 %	Municipal securities	21,940	1.54	1.54
Total	Total	\$26,177	1.30	1.30 %	\$169,315	1.73	1.73 %	\$335,500	2.74	2.74 %	\$344,056	2.92	2.92 %	\$875,048	2.57	2.57 %	Total	\$26,048	1.62	1.62

As of December 31, 2023

		Within One Year		After One Year but Within Five Years		After Five Years but Within Ten Years		After Ten Years		Total	
		Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Total	Yield
(Dollars in thousands)											
U.S. treasury securities	\$ -	-	- %	\$ 16,239	0.80 %	\$ -	- %	\$ -	- %	\$ 16,239	0.80 %
U.S. government agencies	-	-	- %	9,410	0.92 %	-	- %	-	- %	9,410	0.92 %
Corporate bonds	213	-	- %	2,390	4.78 %	41,236	4.61 %	-	- %	43,839	4.60 %
Mortgage-backed securities	147	1.28 %		46,339	2.06 %	191,332	2.68 %	268,492	2.73 %	506,310	2.65 %
Municipal securities	16,766	1.56 %		96,739	1.55 %	117,092	1.91 %	73,176	2.38 %	303,773	1.89 %
Total	\$ 17,126	1.54 %		\$ 171,117	1.63 %	\$ 349,660	2.65 %	\$ 341,668	2.66 %	\$ 879,571	2.43 %

The contractual maturity of mortgage-backed securities, collateralized mortgage obligations and asset-backed securities is not a reliable indicator of their expected life because borrowers have the right to prepay their obligations at any time. Mortgage-backed securities and asset-backed securities are typically issued with stated principal amounts and are backed by pools of mortgage loans and other loans with varying maturities. The term of the underlying mortgages and loans may vary significantly due to the ability of a borrower to prepay. Monthly paydowns on mortgage-backed securities tend to cause the average life of the securities to be much different than the stated contractual maturity. During a period of increasing interest rates, fixed rate mortgage-backed securities do not tend to experience heavy prepayments of principal and, consequently, the average life of this security will be lengthened. If interest rates begin to fall, prepayments may increase, thereby shortening the estimated life of this security. The weighted average life of our investment portfolio was **4.80** **4.49** years with an estimated effective duration of **3.84** **3.77** years as of **June 30, 2024** **September 30, 2024**.

As of **June 30, 2024** **September 30, 2024**, and December 31, 2023, we did not own securities of any one issuer for which aggregate adjusted cost exceeded 10% of our consolidated shareholders' equity as of such respective dates.

As of **June 30, 2024** **September 30, 2024**, and December 31, 2023, the Company held other equity securities of **\$38.8 million** **\$39.6 million** and \$33.9 million, respectively, comprised mainly of FHLB stock, small business investment companies ("SBICs") and financial technology ("Fintech") fund investments.

## Deposits

We offer a variety of deposit accounts having a wide range of interest rates and terms including demand, savings, money market and time accounts. We rely primarily on competitive pricing policies, convenient locations and personalized service to attract and retain these deposits.

Total deposits as of **June 30, 2024** **September 30, 2024**, were \$5.6 billion, an increase of **\$314.9 million** **\$392.2 million**, or **6.0%** **7.5%**, compared to \$5.2 billion as of December 31, 2023. Total uninsured deposits were **\$2.3 billion** **\$2.4 billion**, or **40.7%** **42.4%**, of total deposits as of **June 30, 2024** **September 30, 2024** compared to \$2.0 billion, or 38.9%, of total deposits as of December 31, 2023. Since it is not reasonably practical to

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provide a precise measure of uninsured deposits, the amounts are estimated and are based on the same methodologies and assumptions that are used for regulatory reporting requirements for the call report.

Noninterest-bearing deposits as of **June 30, 2024** **September 30, 2024**, were **\$1.3 billion** **\$1.2 billion** compared to \$1.3 billion as of December 31, 2023, **an increase** **a decrease** of **\$11.1 million** **\$108.1 million**, or **0.9%** **8.3%**.

Average deposits for the **six nine** months ended **June 30, 2024** **September 30, 2024**, were \$5.5 billion, an increase of **\$481.2 million** **\$520.7 million**, or **9.7%** **10.5%**, over the full year average for the year ended December 31, 2023, of \$5.0 billion. The average rate paid on total interest-bearing deposits increased over this period from 3.00% for the year ended December 31, 2023, to 3.81% for the **six nine** months ended **June 30, 2024** **September 30, 2024**. The increase in average rates was driven by the Federal Reserve raising rates during the year ended December 31, 2023 and consumer demand for higher earning interest bearing accounts. The cost of deposits increased to **2.91%** **2.92%** for the **six nine** months ended **June 30, 2024** **September 30, 2024**, compared to 2.15% for the year ended December 31, 2023.

The following table presents the daily average balances and weighted average rates paid on deposits for the periods indicated:

		For the Six Months Ended June 30, 2024 (Unaudited)			For the Year Ended December 31, 2023		For the Nine Months Ended September 30, 2024 (Unaudited)			For the Year Ended December 31, 2023				
		Average Balance	Average Rate		Average Balance		Average Rate	Average Balance		Average Rate		Average Balance		Average Rate
		(Dollars in thousands)					(Dollars in thousands)							
Interest-bearing demand accounts	Interest-bearing demand accounts	\$ 535,959	3.73	3.73 %	\$ 507,782	3.40	3.40 %	Interest-bearing demand accounts	\$ 551,135	3.68	3.68 %	\$ 507,782	3.40	3.40 %
Negotiable order of withdrawal ("NOW") accounts	Negotiable order of withdrawal ("NOW") accounts	458,239	1.94	1.94 %	468,094	1.33	1.33 %	Negotiable order of withdrawal ("NOW") accounts	434,366	2.00	2.00 %	468,094	1.33	1.33 %
Limited access money market accounts and savings	Limited access money market accounts and savings	1,934,196	3.85	3.85 %	1,441,836	2.77	2.77 %	Limited access money market accounts and savings	2,022,853	3.87	3.87 %	1,441,836	2.77	2.77 %
Certificates and other time deposits > \$250k	Certificates and other time deposits > \$250k	614,620	4.62	4.62 %	498,054	4.01	4.01 %	Certificates and other time deposits > \$250k	605,478	4.57	4.57 %	498,054	4.01	4.01 %
Certificates and other time deposits ≤ \$250k	Certificates and other time deposits ≤ \$250k	627,392	4.31	4.31 %	650,450	3.61	3.61 %	Certificates and other time deposits ≤ \$250k	603,034	4.27	4.27 %	650,450	3.61	3.61 %

Total interest-bearing deposits	Total interest-bearing deposits	4,170,406	3.81	3.81 %	3,566,216	3.00	3.00 %	Total interest-bearing deposits	4,216,866	3.81	3.81 %	3,566,216	3.00	3.00 %
Noninterest-bearing demand accounts	Noninterest-bearing demand accounts	1,289,948	-	- %	1,412,979	-	- %	Noninterest-bearing demand accounts	1,283,035	-	- %	1,412,979	-	- %
Total deposits	Total deposits	\$5,460,354	2.91	2.91 %	\$4,979,195	2.15	2.15 %	Total deposits	\$5,499,901	2.92	2.92 %	\$4,979,195	2.15	2.15 %

The ratio of average noninterest-bearing deposits to average total deposits for the **six** **nine** months ended **June 30, 2024** **September 30, 2024**, and the year ended December 31, 2023, was **23.6%** **23.3%** and 28.4%, respectively.

The following table sets forth the contractual maturities of certain certificates of deposit at **June 30, 2024** **September 30, 2024**:

	Certificates of Deposit More Than \$250,000	Certificates of Deposit of \$100,000 Through \$250,000	Certificates of Deposit More Than \$250,000	Certificates of Deposit of \$100,000 Through \$250,000
	(Dollars in thousands) (Unaudited)	(Dollars in thousands) (Unaudited)	(Dollars in thousands) (Unaudited)	(Dollars in thousands) (Unaudited)
3 months or less				
More than 3 months but less than 6 months				
More than 6 months but less than 12 months				
12 months or more				
Total				

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## Federal Funds Purchased Lines of Credit Relationships

We maintain Federal Funds Purchased Lines of Credit Relationships with the following correspondent banks and limits as of **June 30, 2024** **September 30, 2024**:

	Fed Funds Purchase Limits
	(Dollars in thousands)
TIB National Association	\$ 45,000
PNC Bank	38,000
FNBB	35,000
First Horizon Bank	17,000
ServisFirst Bank	10,000
Total	\$ 145,000

We had no outstanding balances on these lines at **June 30, 2024** **September 30, 2024** and December 31, 2023.

## Liquidity and Capital Resources

### Liquidity

Liquidity involves our ability to utilize funds to support asset growth and acquisitions or reduce assets to meet deposit withdrawals and other payment obligations, to maintain reserve requirements and otherwise to operate on an ongoing basis and manage unexpected events. For the **six** **nine** months ended **June 30, 2024** **September 30, 2024**, and the year ended December 31, 2023, liquidity needs were primarily met by core deposits, security and loan maturities, and amortizing investment and loan portfolios. In addition, we also utilize, or have available, brokered deposits, purchased funds from correspondent banks, the Federal Reserve discount window, and overnight advances from the FHLB. As of **June 30, 2024** **September 30, 2024**, and December 31, 2023, we maintained five federal funds purchased lines of credit with correspondent banks which provided for extensions of credit with an availability to borrow up to an aggregate of \$145.0 million. There were no funds drawn under these lines of credit at **June 30, 2024** **September 30, 2024**, and December 31,



2023. We had an additional \$1.2 billion of availability through the FHLB at both **June 30, 2024** **September 30, 2024**, and December 31, 2023. As of **June 30, 2024** **September 30, 2024** and December 31, 2023, we had **\$851.1 million** **\$921.9 million** and \$1.0 billion, respectively, of availability through the Federal Reserve Discount Window.

The following table illustrates, during the periods presented, the mix of our funding sources and the average assets in which those funds are invested as a percentage of average total assets for the periods indicated. Average total assets equaled \$6.7 billion and \$6.3 billion for the **six** **nine** months ended **June 30, 2024** **September 30, 2024**, and the year ended December 31, 2023, respectively.

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		For the Six Months Ended June 30, 2024 (Unaudited)	For the Year Ended December 31, 2023		For the Nine Months Ended September 30, 2024 (Unaudited)	For the Year Ended December 31, 2023
Source of Funds:	Source of Funds:			Source of Funds:		
Deposits:	Deposits:			Deposits:		
Noninterest-bearing	Noninterest-bearing	19.3 %	22.3 %	Noninterest-bearing	19.1 %	22.3 %
Interest-bearing						
Subordinated debt (excluding trust preferred securities)						
Advances from FHLB						
Other borrowings						
Bank Term Funding Program						
Other liabilities						
Shareholders' equity						
Total	Total	100.0 %	100.0 %	Total	100.0 %	100.0 %
Uses of Funds:	Uses of Funds:			Uses of Funds:		
Loans, net of allowance for loan losses	Loans, net of allowance for loan losses	75.5 %	76.0 %	Loans, net of allowance for loan losses	75.7 %	76.0 %
Securities available for sale						
Interest-bearing deposits in other banks						
Other noninterest-earning assets						
Total	Total	100.0 %	100.0 %	Total	100.0 %	100.0 %
Average noninterest-bearing deposits to average deposits	Average noninterest-bearing deposits to average deposits	23.6 %	28.4 %	Average noninterest-bearing deposits to average deposits	23.3 %	28.4 %
Average loans to average deposits						

Our primary source of funds is deposits, and our primary use of funds is loans. We do not expect a change in the primary source or use of our funds in the foreseeable future. Our average net loans increased 6.3% for the **six** **nine** months ended **June 30, 2024** **September 30, 2024**, compared to the same period in 2023. We predominantly invest excess deposits in overnight deposits with the Federal Reserve, securities, interest-bearing deposits at other banks or other short-term liquid investments until needed to fund loan growth. Our securities portfolio had a weighted average life of **4.80** **4.49** years and an effective duration of **3.84** **3.77** years as of **June 30, 2024** **September 30, 2024**. As of December 31, 2023, our securities portfolio had a weighted average life of 4.57 years and an effective duration of 3.81 years.

As of **June 30, 2024** **September 30, 2024**, we had outstanding \$1.2 billion in commitments to extend credit and **\$50.8 million** **\$47.9 million** in commitments associated with outstanding standby and commercial letters of credit. As of December 31, 2023, we had outstanding \$1.2 billion in commitments to extend credit and \$45.2 million in commitments associated with outstanding standby and commercial letters of credit. Because commitments associated with letters of credit and commitments to extend credit may expire unused, the total outstanding may not necessarily reflect the actual future cash funding requirements. See "Off Balance Sheet Items" below for additional information.

As of **June 30, 2024** **September 30, 2024**, and December 31, 2023 we had cash and cash equivalents, including federal funds sold, of **\$321.6 million** **\$383.2 million** and \$377.2 million, respectively. We had no exposure to future cash requirements associated with known uncertainties or capital expenditures of a material nature for either period.

## Capital Resources

Total shareholders' equity increased to \$664.5 million \$699.5 million as of June 30, 2024 September 30, 2024, compared to \$644.3 million as of December 31, 2023, an increase of \$20.3 million \$55.3 million, or 3.1% 8.6%. This increase was primarily due to net income of \$30.8 million offset with \$48.6 million and other comprehensive losses income of \$1.2 million \$20.4 million resulting from the after-tax effect of unrealized losses gains in our investment securities portfolio and offset with dividends paid on preferred stock and common stock of \$9.9 million \$14.8 million.

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On July 25, 2024 October 24, 2024, our Board declared a quarterly dividend in the amount of \$18.75 per preferred share to the preferred shareholders of record as of August 15, 2024 November 15, 2024. The dividend is to be paid on August 31, 2024 November 30, 2024, or as soon as practicable thereafter.

On July 25, 2024 October 24, 2024, our Board declared a quarterly dividend based upon our financial performance for the three months ended June 30, 2024 September 30, 2024, in the amount of \$0.14 per common share to the common shareholders of record as of August 15, 2024 November 15, 2024. The dividend is to be paid on August 31, 2024 November 30, 2024, or as soon as practicable thereafter.

The declaration and payment of dividends to our shareholders, as well as the amounts thereof, are subject to the discretion of the Board and depend upon our results of operations, financial condition, capital levels, cash requirements, future prospects and other factors deemed relevant by the Board. As a holding company, our ability to pay dividends is largely dependent upon the receipt of dividends from our subsidiary, b1BANK. There can be no assurance that we will declare and pay any dividends to our shareholders.

Capital management consists of providing equity to support current and future operations. Banking regulators view capital levels as important indicators of an institution's financial soundness. As a general matter, FDIC-insured depository institutions and their holding companies are required to maintain minimum capital relative to the amount and types of assets they hold. We are subject to regulatory capital requirements at the holding company and bank levels. As of June 30, 2024 September 30, 2024, and December 31, 2023, we and b1BANK were in compliance with all applicable regulatory capital requirements, and b1BANK was classified as "well-capitalized," for purposes of prompt corrective action regulations. As we employ our capital and continue to grow our operations, our regulatory capital levels may decrease depending on our level of earnings. However, we expect to monitor and control our growth in order to remain in compliance with all applicable regulatory capital standards applicable to us.

The following table presents the actual capital amounts and regulatory capital ratios for us and b1BANK as of the dates indicated.

	As of June 30, 2024 (Unaudited)				As of December 31, 2023		As of September 30, 2024 (Unaudited)				As of December 31, 2023					
	Amount		Ratio		Amount		Amount			Ratio		Amount		Ratio		
	(Dollars in thousands)				(Dollars in thousands)				(Dollars in thousands)				(Dollars in thousands)			
Business First	Business First				Business First				Business First				Business First			
Total capital (to risk weighted assets)	Total capital (to risk weighted assets)	\$773,237	12.88	12.88 %	\$754,990	12.85	12.85 %	Total capital (to risk weighted assets)	\$787,847	12.99	12.99 %	\$754,990	12.85	12.85 %		
Tier 1 capital (to risk weighted assets)	Tier 1 capital (to risk weighted assets)	634,646	10.57	10.57 %	614,975	10.46	10.46 %	Tier 1 capital (to risk weighted assets)	648,759	10.69	10.69 %	614,975	10.46	10.46 %		
Common Equity Tier 1 capital (to risk weighted assets)	Common Equity Tier 1 capital (to risk weighted assets)	557,716	9.29	9.29 %	538,045	9.15	9.15 %	Common Equity Tier 1 capital (to risk weighted assets)	571,829	9.42	9.42 %	538,045	9.15	9.15 %		
Tier 1 Leverage capital (to average assets)	Tier 1 Leverage capital (to average assets)	634,646	9.49	9.49 %	614,975	9.52	9.52 %	Tier 1 Leverage capital (to average assets)	648,759	9.61	9.61 %	614,975	9.52	9.52 %		
b1BANK	b1BANK				b1BANK				b1BANK				b1BANK			

Total capital (to risk weighted assets)	Total capital (to risk weighted assets)	\$751,544	12.53	12.53 %	\$730,117	12.43	12.43 %	Total capital (to risk weighted assets)	\$772,529	12.74	12.74 %	\$730,117	12.43	12.43 %
Tier 1 capital (to risk weighted assets)	Tier 1 capital (to risk weighted assets)	707,037	11.79	11.79 %	686,379	11.69	11.69 %	Tier 1 capital (to risk weighted assets)	727,486	12.00	12.00 %	686,379	11.69	11.69 %
Common Equity Tier 1 capital (to risk weighted assets)	Common Equity Tier 1 capital (to risk weighted assets)	707,037	11.79	11.79 %	686,379	11.69	11.69 %	Common Equity Tier 1 capital (to risk weighted assets)	727,486	12.00	12.00 %	686,379	11.69	11.69 %
Tier 1 Leverage capital (to average assets)	Tier 1 Leverage capital (to average assets)	707,037	10.59	10.59 %	686,379	10.63	10.63 %	Tier 1 Leverage capital (to average assets)	727,486	10.79	10.79 %	686,379	10.63	10.63 %

#### FHLB Advances

Advances from the FHLB totaled approximately \$305.2 million \$367.2 million and \$211.2 million at June 30, 2024 September 30, 2024 and December 31, 2023, respectively. As of June 30, 2024 September 30, 2024, and December 31, 2023, the FHLB advances were collateralized by a blanket floating lien on certain securities and loans, had a weighted average stated rate of 4.07% 4.24% and 3.65%, respectively, and mature within ten years.

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#### Bank Term Funding Program ("BTFP")

On March 12, 2023, the Federal Reserve launched the BTFP, which offered loans to banks with a term of up to one year. The loans were secured by pledging the banks' U.S. treasuries, agency securities, agency mortgage-backed securities, and any other qualifying assets. These pledged securities were valued at par for collateral purposes. The Bank participated in the BTFP and had outstanding debt of \$300.0 million at December 31, 2023. The loans bore a fixed rate of 4.38% and matured on March 22, 2024, at which time we repaid them in full.

#### Contractual Obligations

The following tables summarize contractual obligations and other commitments to make future payments as of June 30, 2024 September 30, 2024, and December 31, 2023 (other than non-maturity deposit obligations), which consist of future cash payments associated with our contractual obligations pursuant to our FHLB advances, subordinated debt, revolving line of credit, and non-cancelable future operating leases. Payments related to leases are based on actual payments specified in underlying contracts. Advances from the FHLB totaled approximately \$305.2 million \$367.2 million and \$211.2 million at June 30, 2024 September 30, 2024 and December 31, 2023, respectively. As of June 30, 2024 September 30, 2024, and December 31, 2023, the FHLB advances were collateralized by a blanket floating lien on certain securities and loans, had a weighted average stated rate of 4.07% 4.24% and 3.65%, respectively, and mature within ten years. We participated in the BTFP in March 2023 and as of December 31, 2023, had outstanding debt of \$300.0 million, at a fixed rate of 4.38% and set to mature on March 22, 2024. We repaid this debt in full at the time of maturity. The subordinated debt totaled \$99.9 million \$99.8 million and \$100.0 million at June 30, 2024 September 30, 2024 and December 31, 2023, respectively, including premium. Of this subordinated debt, \$25.0 million bears interest at a fixed rate of 6.75% through December 31, 2028 and a floating rate, based on a benchmark rate plus 369 basis points, thereafter through maturity in 2033, \$52.5 million of this subordinated debt bears interest at a fixed rate of 4.25% through March 31, 2026 and a floating rate, based on a benchmark rate plus 354 basis points, thereafter through maturity in 2031, \$3.9 million of this subordinated debt bears interest at a fixed rate of 4.75% through April 1, 2026 and a floating rate, based on a benchmark rate plus 442 basis points, thereafter through maturity in 2031. We acquired three separate notes as part of the TCBI acquisition totaling \$26.4 million. Of those notes, \$10.0 million bears an adjustable interest rate plus 350 basis points, based on a benchmark rate, adjusting quarterly until maturity on April 11, 2028, and callable beginning April 11, 2023, \$7.5 million bears an adjustable interest rate plus 350 basis points, based on a benchmark rate, adjusting quarterly, until maturity on December 13, 2028, and callable beginning December 13, 2023, and \$8.9 million, which was called on May 1, 2023 and ceased bearing interest as of such date. As part of valuing these three subordinated notes from TCBI, we incurred a fair value adjustment premium of \$3.4 million that will accrete over five-to-seven years, with \$948,000 \$890,000 and \$1.1 million remaining at June 30, 2024 September 30, 2024 and December 31, 2023, respectively. We recognized \$1.5 million in gains on the extinguishment of this debt during the year ended December 31, 2023.

As of June 30, 2024

As of September 30, 2024

	1 year or less	More than 1 year but less than 3 years	3 years or more but less than 5 years	5 years or more	Total	1 year or less	More than 1 year but less than 3 years	3 years or more but less than 5 years	5 years or more	Total
	(Dollars in thousands) (Unaudited)					(Dollars in thousands) (Unaudited)				
Non-cancelable future operating leases										
Time deposits										
Subordinated debt										
Advances from FHLB										
Subordinated debt - trust preferred securities										
Subordinated debt - trust preferred securities										
Subordinated debt - trust preferred securities										
Securities sold under agreements to repurchase										
Standby and commercial letters of credit										
Commitments to extend credit										
Total										

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As of December 31, 2023					
	1 year or less	More than 1 year but less than 3 years	3 years or more but less than 5 years	5 years or more	Total
	(Dollars in thousands)				
Non-cancelable future operating leases	\$ 4,429	\$ 7,166	\$ 6,426	\$ 5,617	\$ 23,638
Time deposits	1,027,366	238,222	35,490	21	1,301,099
Subordinated debt	-	-	17,500	81,427	98,927
Advances from FHLB	-	111,198	25,000	75,000	211,198
BTFP	300,000	-	-	-	300,000
Subordinated debt - trust preferred securities	-	-	-	5,000	5,000
Securities sold under agreements to repurchase	18,885	-	-	-	18,885
Standby and commercial letters of credit	43,704	927	546	-	45,177
Commitments to extend credit	625,521	330,138	106,171	112,477	1,174,307
Total	\$ 2,019,905	\$ 687,651	\$ 191,133	\$ 279,542	\$ 3,178,231

#### Off-Balance Sheet Items

In the normal course of business, we enter into various transactions which, in accordance with GAAP, are not included in our consolidated balance sheets. We enter into these transactions to meet the financing needs of our customers. These transactions include commitments to extend credit and standby and commercial letters of credit which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in the consolidated balance sheets.

Our commitments associated with outstanding standby and commercial letters of credit and commitments to extend credit expiring by period as of the date indicated are summarized in the tables above. Because commitments associated with letters of credit and commitments to extend credit may expire unused, the amounts shown do not necessarily reflect the actual future cash funding requirements.

Standby and commercial letters of credit are conditional commitments issued by us to guarantee the performance of a customer to a third party. In the event of nonperformance by the customer, we have rights to the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and/or marketable securities. The credit risk to us in issuing letters of credit is essentially the same as that involved in extending loan facilities to our customers.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts disclosed above do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if considered necessary by us, upon extension of credit, is based on management's credit evaluation of the customer.

## Interest Rate Sensitivity and Market Risk

As a financial institution, our primary component of market risk is sensitivity to movement in interest rates. Our asset and liability management policy provides management with the guidelines for effective interest rate risk management, and we have established a measurement system for monitoring our net interest rate sensitivity position. We manage our sensitivity position within our established guidelines.

Fluctuations in interest rates will ultimately impact both the level of income and expense recorded on most of our assets and liabilities, and the market value of all interest-earning assets and interest-bearing liabilities. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income and/or a loss of current fair market value of equity. The objective interest rate risk management

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is to measure the effect on net interest income and fair value of equity and to position the balance sheet to minimize the risk of losses and maximize the amount of income without taking on unnecessary earning volatility.

We seek to manage our exposure to interest rates by structuring our balance sheet in the ordinary course of business; however, we may enter into derivative contracts to hedge interest rate risk if it is appropriate given our risk profile and policy guidelines. Based upon the nature of our operations, we are not subject to foreign exchange or commodity price risk. We do not own any trading assets.

Our exposure to interest rate risk is managed by the asset-liability committee ("ALCO") of b1BANK, in accordance with policies approved by our board of directors. In determining the appropriate level of interest rate risk, the committee considers the impact on earnings and capital of the current outlook on interest rates, potential changes in interest rates, regional economies, liquidity, business strategies and other factors. The committee meets regularly to review, among other things, the sensitivity of assets and liabilities to interest rate changes, the book and market values of assets and liabilities, unrealized gains and losses, purchase and sale activities, commitments to originate loans and the maturities of investments and borrowings. Additionally, the committee reviews liquidity, cash flow flexibility, maturities of deposits and consumer and commercial deposit activity. Management employs methodologies to manage interest rate risk which include an analysis of relationships between interest-earning assets and interest-bearing liabilities, and an interest rate shock simulation model.

We use interest rate risk simulation models and shock analysis to test the interest rate sensitivity of net interest income and fair value of equity, and the impact of changes in interest rates on other financial metrics. Contractual maturities and re-pricing opportunities of loans are incorporated in the model as prepayment assumptions, maturity data and optionality. Deposit assumptions such as repricing betas and non-maturity balance decay rates are also incorporated into the model. Model assumptions are revised and updated on a regular basis as directed by policy, and more frequently if conditions merit. The assumptions used are inherently uncertain and, as a result, the model cannot precisely measure future net interest income or precisely predict the impact of fluctuations in market interest rates on net interest income. Actual results will differ from the model's simulated results due to timing, magnitude, and frequency of interest rate changes, as well as changes in market conditions, customer behavior, and the application and timing of various management strategies.

On at least a quarterly basis, we run simulation models to calculate potential impacts to net interest income and the fair value of equity. Specific details of the simulations are reflected in policy as directed by ALCO.

The following table summarizes the simulated change in net interest income and fair value of equity over a 12-month horizon as of the dates indicated:

The following table summarizes the simulated change in net interest income and fair value of equity over a 12-month horizon as of the dates indicated.										
		As of As of June 30, 2024, December 31, 2023								
		As of September 30, 2024		As of December 31, 2023						
Change in Interest Rates (Basis Points)	Change in Interest Rates (Basis Points)	Percent Change in Net Interest Income	Percent Change in Fair Value of Equity	Percent Change in Net Interest Income	Percent Change in Fair Value of Equity	Change in Interest Rates (Basis Points)	Percent Change in Net Interest Income	Percent Change in Fair Value of Equity	Percent Change in Net Interest Income	Percent Change in Fair Value of Equity
+300	+300	(0.34 %)	(4.56 %)	(5.50 %)	(5.59 %)	+300	(2.30 %)	(3.65 %)	(5.50 %)	(5.59 %)
+200	+200	(0.05 %)	(2.87 %)	(3.20 %)	(3.47 %)	+200	1.56 %	(2.25 %)	(3.20 %)	(3.47 %)
+100	+100	0.09 %	(1.28 %)	(1.10 %)	(1.39 %)	+100	0.67 %	(1.00 %)	(1.10 %)	(1.39 %)
Base	Base	- %	- %	- %	- %	Base	- %	- %	- %	- %
-100	-100	(0.23 %)	0.84 %	0.30 %	1.40 %	-100	(1.18 %)	0.38 %	0.30 %	1.40 %
-200	-200	(0.98 %)	0.68 %	0.50 %	2.67 %	-200	(2.43 %)	(0.99 %)	0.50 %	2.67 %

The results of the simulations are primarily driven by the contractual characteristics of all balance sheet instruments and customer behavior.

### Impact of Inflation

Our consolidated financial statements and related notes included elsewhere in this statement have been prepared in accordance with GAAP. These require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative value of money over time due to inflation or recession.

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Unlike many industrial companies, substantially all of our assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on our performance than the effects of general levels of inflation. Interest rates may not necessarily move in the same direction or in the same magnitude as the prices of goods and services. However, other operating expenses do reflect general levels of inflation.

#### Non-GAAP Financial Measures

Our accounting and reporting policies conform to GAAP, and the prevailing practices in the banking industry. However, we also evaluate our performance based on certain additional non-GAAP financial measures. We classify a financial measure as being a non-GAAP financial measure if that financial measure excludes or includes amounts, or is subject to adjustments that have the effect of excluding or including amounts, that are included or excluded, as the case may be, in the most directly comparable measure calculated and presented in accordance with GAAP as in effect from time to time in the United States in our statements of income, balance sheets or statements of cash flows. Non-GAAP financial measures do not include operating and other statistical measures or ratios or statistical measures calculated using exclusively either financial measures calculated in accordance with GAAP, operating measures or other measures that are not non-GAAP financial measures or both.

This discussion and analysis section includes certain non-GAAP financial measures (e.g., referenced as "core" or "tangible") intended to supplement, not substitute for, comparable GAAP measures. These measures typically adjust income available to common shareholders for certain significant activities or transactions that in management's opinion can distort period-to-period comparisons of Business First's performance. Transactions that are typically excluded from non-GAAP measures include realized and unrealized gains/losses on former bank premises and equipment, gains/losses on sales of securities, and acquisition-related expenses (including, but not limited to, legal costs, system conversion costs, severance and retention payments, etc.). The measures also typically adjust goodwill and certain intangible assets from book value and shareholders' equity.

Management believes presentations of these non-GAAP financial measures provide useful supplemental information that is essential to a proper understanding of the operating results of the Company's core business. These non-GAAP disclosures are not necessarily comparable to non-GAAP measures that may be presented by other companies. You should understand how such other banking organizations calculate their financial metrics or with names similar to the non-GAAP financial measures we have discussed in this statement when comparing such non-GAAP financial measures.

Core Net Income. Core net income available to common shareholders, which excludes certain income and expenses, for the three months ended June 30, 2024 September 30, 2024, was \$16.3 million \$17.2 million, or \$0.64 \$0.68 per diluted common share, compared to core net income available to common shareholders of \$17.7 million \$18.0 million, or \$0.70 \$0.71 per diluted common share, for the three months ended June 30, 2023 September 30, 2023. Notable noncore events impacting earnings for the three months ended June 30, 2024 September 30, 2024, included \$419,000 \$319,000 in acquisition-related expenses and \$511,000 in core conversion expenses, compared to \$941,000 \$932,000 in a gain on the sale of our Leesville, Louisiana banking center and \$517,000 in a gain on the extinguishment of debt due to the premium associated with the debt from the TCBI acquisition in 2022, which was attributed to the \$5.7 million remaining \$3.2 million subordinated debt redemption, for the same period in 2023.

For the six nine months ended June 30, 2024 September 30, 2024, core net income available to common shareholders, was \$29.1 million \$46.3 million, or \$1.14 \$1.82 per diluted common share, compared to core net income available to common shareholders of \$31.5 million \$49.5 million, or \$1.25 \$1.96 per diluted common share, for the six nine months ended June 30, 2023 September 30, 2023. Notable noncore events impacting earnings for the six nine months ended June 30, 2024 September 30, 2024, included \$50,000 \$1.5 million in acquisition-related expenses and \$511,000 in core conversion expenses, compared to \$932,000 in a gain on the sale of a former bank premises and \$1.1 million in acquisition-related expenses, compared to \$941,000 our Leesville, Louisiana banking center, \$1.5 million in a gain on the extinguishment of debt due to the premium associated with the debt from the TCBI acquisition in 2022, which was attributed to the \$5.7 million \$8.9 million subordinated debt redemption, and \$171,000 \$173,000 in acquisition-related expenses for the same period in 2023.

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
(Dollars in thousands, except per share data) (Unaudited)				
<b>Interest Income:</b>				
Interest income	\$ 99,870	\$ 85,848	\$ 195,881	\$ 165,340
Core interest income	99,870	85,848	195,881	165,340
<b>Interest Expense:</b>				

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Interest expense	45,861	32,522	90,341	59,265
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Core interest expense	45,861	32,522	90,341	59,265
<b>Provision for Credit Losses:</b>				
Provision for credit losses	1,310	538	2,496	3,760
Core provision expense	1,310	538	2,496	3,760
<b>Other Income:</b>				
Other income	12,176	11,958	21,562	20,346
Gains on former bank premises and equipment	-	-	(50)	-
Losses on sale of securities	-	61	1	62
Gain on extinguishment of debt	-	(941)	-	(941)
Core other income	12,176	11,078	21,513	19,467
<b>Other Expense:</b>				
Other expense	43,110	39,702	85,632	78,381
Acquisition-related expenses (2)	(419)	(68)	(1,134)	(171)
Core other expense	42,691	39,634	84,498	78,210
<b>Pre-Tax Income:</b>				
Pre-tax income	21,765	25,044	38,974	44,280
Gains on former bank premises and equipment	-	-	(50)	-
Losses on sale of securities	-	61	1	62
Gain on extinguishment of debt	-	(941)	-	(941)
Acquisition-related expenses (2)	419	68	1,134	171
Core pre-tax income	22,184	24,232	40,059	43,572
<b>Provision for Income Taxes: (1)</b>				
Provision for income taxes	4,559	5,305	8,198	9,516
Tax on gains on former bank premises and equipment	-	-	(11)	-
Tax on losses on sale of securities	-	13	-	13
Tax on gain on extinguishment of debt	-	(199)	-	(199)
Tax on acquisition-related expenses (2)	2	14	91	20
Core provision for income taxes	4,561	5,133	8,278	9,350
<b>Preferred Dividends</b>				
Preferred dividends	1,350	1,350	2,700	2,700
Core preferred dividends	1,350	1,350	2,700	2,700
<b>Net Income Available to Common Shareholders:</b>				
Net income available to common shareholders	15,856	18,389	28,076	32,064
Gains on former bank premises and equipment , net of tax	-	-	(39)	-
Losses on sale of securities, net of tax	-	48	1	49
Gain on extinguishment of debt, net of tax	-	(742)	-	(742)
Acquisition-related expenses (2), net of tax	417	54	1,043	151
Core net income available to common shareholders	\$ 16,273	\$ 17,749	\$ 29,081	\$ 31,522
<b>Diluted Earnings Per Common Share:</b>				

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2024	2023	2024	2023
(Dollars in thousands, except per share data) (Unaudited)				
<b>Interest Income:</b>				
Interest income	\$ 102,741	\$ 93,322	\$ 298,622	\$ 258,662
Core interest income	102,741	93,322	298,622	258,662

Diluted earnings per common share	\$	0.62	\$	0.73	\$	1.10	\$	1.27
Gains on former bank premises and equipment , net of tax		-		-		-		-
Losses on sale of securities, net of tax		-		-		-		-
Gain on extinguishment of debt, net of tax		-		(0.03)		-		(0.03)
Acquisition-related expenses (2), net of tax		0.02		-		0.04		0.01
Core diluted earnings per common share	\$	0.64	\$	0.70	\$	1.14	\$	1.25

<b>Interest Expense:</b>								
Interest expense		46,627		38,028		136,968		97,293
Core interest expense		46,627		38,028		136,968		97,293
<b>Provision for Credit Losses:</b>								
Provision for credit losses		1,665		604		4,161		4,364
Core provision expense		1,665		604		4,161		4,364
<b>Other Income:</b>								
Other income		10,774		9,883		32,336		30,229
Gains on former bank premises and equipment		-		-		(50)		-
Losses on sale of securities		13		-		14		62
Gain on sale of branch		-		(932)		-		(932)
Gain on extinguishment of debt		-		(517)		-		(1,458)
Core other income		10,787		8,434		32,300		27,901
<b>Other Expense:</b>								
Other expense		42,450		38,607		128,082		116,988
Acquisition-related expenses (2)		(319)		(2)		(1,453)		(173)
Core conversion expenses		(511)		-		(511)		-
Core other expense		41,620		38,605		126,118		116,815
<b>Pre-Tax Income:</b>								
Pre-tax income		22,773		25,966		61,747		70,246
Gains on former bank premises and equipment		-		-		(50)		-
Losses on sale of securities		13		-		14		62
Gain on sale of branch		-		(932)		-		(932)
Gain on extinguishment of debt		-		(517)		-		(1,458)
Acquisition-related expenses (2)		319		2		1,453		173
Core conversion expenses		511		-		511		-
Core pre-tax income		23,616		24,519		63,675		68,091
<b>Provision for Income Taxes: (1)</b>								
Provision for income taxes		4,930		5,511		13,128		15,027
Tax on gains on former bank premises and equipment		-		-		(11)		-
Tax on losses on sale of securities		3		-		3		13
Tax on gain on sale of branch		-		(197)		-		(197)
Tax on gain on extinguishment of debt		-		(109)		-		(308)
Tax on acquisition-related expenses (2)		-		-		91		20
Tax on core conversion expenses		108		-		108		-
Core provision for income taxes		5,041		5,205		13,319		14,555
<b>Preferred Dividends</b>								
Preferred dividends		1,351		1,351		4,051		4,051
Core preferred dividends		1,351		1,351		4,051		4,051
<b>Net Income Available to Common Shareholders:</b>								
Net income available to common shareholders		16,492		19,104		44,568		51,168



Gains on former bank premises and equipment , net of tax	-	-	(39)	-
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Losses on sale of securities, net of tax	10	-	11	49
Gain on sale of branch, net of tax	-	(735)	-	(735)
Gain on extinguishment of debt, net of tax	-	(408)	-	(1,150)
Acquisition-related expenses (2), net of tax	319	2	1,362	153
Core conversion expenses, net of tax	403	-	403	-
Core net income available to common shareholders	<u>\$ 17,224</u>	<u>\$ 17,963</u>	<u>\$ 46,305</u>	<u>\$ 49,485</u>
<b>Diluted Earnings Per Common Share:</b>				
Diluted earnings per common share	\$ 0.65	\$ 0.76	\$ 1.75	\$ 2.02
Gains on former bank premises and equipment , net of tax	-	-	-	-
Losses on sale of securities, net of tax	-	-	-	-
Gain on sale of branch, net of tax	-	(0.03)	-	(0.03)
Gain on extinguishment of debt, net of tax	-	(0.02)	-	(0.04)
Acquisition-related expenses (2), net of tax	0.01	-	0.05	0.01
Core conversion expenses, net of tax	0.02	-	0.02	-
Core diluted earnings per common share	<u>\$ 0.68</u>	<u>\$ 0.71</u>	<u>\$ 1.82</u>	<u>\$ 1.96</u>

- (1) Tax rates, exclusive of certain nondeductible acquisition-related expenses and goodwill, utilized were 21.129% for both 2024 and 2023. These rates approximate the marginal tax rates for the applicable periods.
- (2) Includes merger and conversion-related expenses and salary and employee benefits.

**Tangible Book Value Per Common Share.** Tangible book value per common share is a non-GAAP measure generally used by financial analysts and investment bankers to evaluate financial institutions. We calculate (1) tangible common equity as shareholders' equity less preferred stock, goodwill, and core deposit and customer intangible assets, net of accumulated amortization, and (2) tangible book value per common share as tangible common equity divided by shares of common stock outstanding. The most directly comparable GAAP financial measure for tangible book value per common share is book value per common share.

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The following table reconciles, as of the dates set forth below, total shareholders' equity to tangible common equity and presents tangible book value per common share compared to book value per common share:

	As of June 30, 2024	As of December 31, 2023	As of September 30, 2024	As of December 31, 2023
	(Dollars in thousands, except per share data) (Unaudited)		(Dollars in thousands, except per share data) (Unaudited)	
<b>Tangible Common Equity</b>	<b>Tangible Common Equity</b>		<b>Tangible Common Equity</b>	
Total shareholders' equity				
Preferred stock				
Total common shareholders' equity				
Adjustments:	Adjustments:		Adjustments:	
Goodwill				

Core deposit and customer intangibles				
Total tangible common equity				
Common shares outstanding (1)	Common shares outstanding (1)	25,502,175	Common shares outstanding (1)	25,519,501
Common shares outstanding (1)		25,351,809		25,351,809
<b>Book value per common shares (1)</b>				
<b>Tangible book value per common shares (1)</b>				

(1) Excludes the dilutive effect, if any, of 216,063 194,427 and 217,094 shares of common stock issuable upon exercise of outstanding stock options and restricted stock awards as of June 30, 2024 September 30, 2024 and December 31, 2023, respectively.

Tangible Common Equity to Tangible Assets. Tangible common equity to tangible assets is a non-GAAP measure generally used by financial analysts and investment bankers to evaluate financial institutions. We calculate tangible common equity, as described above, and tangible assets as total assets less goodwill, core deposit and customer intangible assets, net of accumulated amortization. The most directly comparable GAAP financial measure for tangible common equity to tangible assets is total common shareholders' equity to total assets.

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The following table reconciles, as of the dates set forth below, total shareholders' equity to tangible common equity and total assets to tangible assets:

	As of June 30, 2024	As of December 31, 2023	As of September 30, 2024	As of December 31, 2023
	(Dollars in thousands, except per share data) (Unaudited)		(Dollars in thousands, except per share data) (Unaudited)	
<b>Tangible Common Equity</b>	<b>Tangible Common Equity</b>		<b>Tangible Common Equity</b>	
Total shareholders' equity				
Preferred stock				
Total common shareholders' equity				
Adjustments:	Adjustments:		Adjustments:	
Goodwill				
Core deposit and customer intangibles				
Total tangible common equity				
<b>Tangible Assets</b>	<b>Tangible Assets</b>		<b>Tangible Assets</b>	
Total Assets				
Adjustments:	Adjustments:		Adjustments:	
Goodwill				
Core deposit and customer intangibles				
Total tangible assets				
<b>Common Equity to Total Assets</b>	<b>Common Equity to Total Assets</b>	8.8 %	<b>Common Equity to Total Assets</b>	9.1 %
		8.7 %		8.7 %
<b>Tangible Common Equity to Tangible Assets</b>				

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Risk identification and management are essential elements for the successful management of our business. In the normal course of business, we are subject to various types of risk, including interest rate, credit, and liquidity risk. We control and monitor these risks with policies, procedures, and various levels of managerial and board oversight. Our objective is to optimize profitability while managing and controlling risk within board approved policy limits. Interest rate risk is the sensitivity of net interest income and the market value of financial instruments to the magnitude, direction, and frequency of changes in interest rates. Interest rate risk results from various repricing frequencies and the maturity structure of assets and liabilities. We use our asset liability management policy to control and manage interest rate risk. See Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations – Interest Rate Sensibility and Market Risk" for additional discussion of interest rate risk.

Liquidity risk represents the inability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers, as well as, the obligations to depositors. We use our asset liability management policy and contingency funding plan to control and manage liquidity risk.

Credit risk represents the possibility that a customer may not perform in accordance with contractual terms. Credit risk results from extending credit to customers, purchasing securities, and entering into certain off-balance sheet loan funding commitments. Our primary credit risk is directly related to our loan portfolio. We use our credit policy and disciplined approach to evaluate the adequacy of our allowance for credit losses to control and manage credit risk. Our investment policy limits the degree of the amount of credit risk that we may assume in our investment portfolio. Our principal financial market risks are liquidity risks and exposures to interest rate movements.

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#### Item 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our principal executive officer and principal financial officer, we have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a – 15(e) and 15d – 15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this Report. Based on such evaluation, our principal executive officer and principal financial officer concluded our disclosure controls and procedures were effective as of the end of the period covered by this Report to provide reasonable assurance that the information we are required to disclose in reports that are filed or furnished under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, including to ensure that such information is accumulated and communicated to management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. The effectiveness of our, or any, system of disclosure controls and procedures is subject to certain limitations, including the exercise of judgment in designing, implementing and evaluating the controls and procedures, the assumptions used in identifying the likelihood of future events, and the inability to eliminate misconduct completely. As a result, we cannot assure you that our disclosure controls and procedures will detect all errors or fraud.

##### Changes in Internal Controls over Financial Reporting

There were no changes in our internal control over financial reporting during the period covered by this Report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

From time to time, we are a party to claims and legal proceedings arising in the ordinary course of business. Management evaluates our exposure to these claims and proceedings individually, and in the aggregate, and provides for potential losses on such litigation if the amount of the loss is estimable and the loss is probable. We are not currently involved in any pending legal proceedings other than routine, nonmaterial proceedings occurring in the ordinary course of business.

##### Item 1A. Risk Factors

In addition to the other information set forth in this Report, we refer you to Item 1A. "Risk Factors" of our Annual Report on Form 10-K for December 31, 2023, filed with the SEC. Other than the risk factors set forth below, there have been no material changes in the risk factors disclosed in our Annual Report on Form 10-K for December 31, 2023.

*We may not achieve the interest benefits of the Oakwood Merger, and the Oakwood Merger may disrupt our existing plans or operations.*

There can be no guarantee that we will be able to successfully integrate Oakwood and Oakwood Bank or otherwise realize the expected benefits of the Oakwood Merger and the Oakwood Bank Merger. Difficulties in integrating Oakwood and/or Oakwood Bank may result in operational and other challenges, including an inability to realize the full extent of the intended benefits of the Oakwood Merger and the Oakwood Bank Merger and any delays encountered in the integration process, could have an adverse effect on our revenues, expenses (including as a result of additional or unforeseen expenses) and results of operations, which may adversely affect the value of our common stock. Although we expect the strategic benefits to offset incremental transaction-related costs over time, if we are not able to adequately and effectively address integration challenges, we may be unable to successfully integrate the operations of, or realize the anticipated benefits of the integration of, Oakwood and Oakwood Bank.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.

**Item 3. Defaults upon Senior Securities**

Not applicable.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

- (a) Not applicable.
- (b) Not applicable.
- (c) During the three months ended **June 30, 2024** **September 30, 2024**, no director or officer of the Company adopted or terminated a “Rule 10b5-1 trading arrangement” or “non-Rule 10b5-1 trading agreement,” as each term is defined in Item 408(a) of Regulation S-K.

**Item 6. Exhibits**

Number	Description
2.1	<a href="#">Agreement and Plan of Reorganization, dated April 25, 2024, by and between Business First Bancshares, Inc., and Oakwood Bancshares, Inc. (incorporated by reference to Exhibit 2.1 to the Current Report on Form 8-K filed by Business First Bancshares, Inc. on April 25, 2024).</a>
3.1	<a href="#">Restated Articles of Incorporation of Business First Bancshares, Inc., adopted October 27, 2022 (incorporated by reference to Exhibit 3.1 of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2022, filed by Business First Bancshares, Inc. on November 3, 2022).</a>
3.2	<a href="#">Amended and Restated Bylaws of Business First Bancshares, Inc., adopted April 23, 2020 (incorporated by reference to Exhibit 3.2 to the Current Report on Form 8-K filed by Business First Bancshares, Inc. on April 28, 2020).</a>

4.1	<a href="#">Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.1 to the Registration Statement on Form S-4 filed by Business First Bancshares, Inc. on November 12, 2014).</a>
4.2	<a href="#">Form of Series A Preferred Stock (incorporated by reference to Exhibit A to Exhibit 10.1 to the Current Report on Form 8-K filed by Business First Bancshares, Inc. on September 1, 2022).</a>
10.1	<a href="#">Form of Voting Agreement by and among Business First Bancshares, Inc. and certain shareholders of Oakwood Bancshares, Inc. (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by Business First Bancshares, Inc. on April 25, 2024).</a>
10.2	<a href="#">Form of Director Support Agreement by and among Business First Bancshares, Inc., Oakwood Bancshares, Inc. and each non-employee director of Oakwood Bancshares, Inc. (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed by Business First Bancshares, Inc. on April 25, 2024).</a>
10.3	<a href="#">Change in Control Agreement, dated November 16, 2022, by and among Business First Bancshares, Inc., b1BANK and N. Jerome Vascocu, Jr.*</a>
10.4	<a href="#">Retention Bonus Agreement dated November 21, 2022, by and among Business First Bancshares, Inc., b1BANK and N. Jerome Vascocu, Jr.*</a>
10.5	<a href="#">Supplemental Executive Retirement Plan Participation Agreement, dated as of February 28, 2023, between b1BANK and N. Jerome Vascocu, Jr.*</a>
31.1	<a href="#">Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*</a>
31.2	<a href="#">Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*</a>
32.1	<a href="#">Certifications of Principal Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*</a>
101.INS	Inline XBRL Instance Document*
101.SCH	Inline XBRL Taxonomy Extension Schema Document*
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document*
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document*
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document*
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document*
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* Filed herewith.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant hereby duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

	BUSINESS FIRST BANCSHARES, INC.
July October 31, 2024	/s/ David R. Melville, III
	David R. Melville, III
	Chairman, President and Chief Executive Officer
July October 31, 2024	/s/ Gregory Robertson
	Gregory Robertson
	Chief Financial Officer

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CHANGE IN CONTROL AGREEMENT This Change in Control Agreement ("Agreement") is made and entered into effective as of the 16th day of November, 2022 by and among Business First Bancshares, Inc., a Louisiana corporation and registered bank holding company ("BFST"), b1BANK, a Louisiana chartered bank and wholly- owned subsidiary of BFST with its principal office in Baton Rouge, Louisiana (the "Bank"), and Norman Jerome Vascocu, Jr. (the "Employee"). WITNESSETH: WHEREAS, the Employee is an officer of BFST and/or the Bank; WHEREAS, the boards of directors of BFST and the Bank (the "Boards"), without the Employee's participation in its deliberations, recognizes that the possibility of a Change in Control (as hereinafter defined) of BFST or the Bank exists or may exist in the future, and that the prospect or the occurrence of a Change in Control can result in significant distractions of its key management personnel because of the uncertainties inherent in such a situation; WHEREAS, the Boards believe that it is beneficial to diminish the distraction of the Employee by virtue of the personal uncertainties and risks created by a potential Change in Control, and has determined that it is in the best interest of BFST, its stockholders and the Bank for the services of the Employee to be retained in the event of an occurrence of a Change in Control and to provide for the Employee's continued dedication and efforts in such event without undue concern for the Employee's personal financial and employment security; and WHEREAS, to induce the Employee to remain employed with BFST and/or the Bank, particularly in the event of a threat or the occurrence of a Change in Control, BFST and the Bank desire to enter into this Agreement with the Employee to provide the Employee with certain benefits in the event of a Change in Control. NOW, THEREFORE, for and in consideration of the premises and the mutual covenants and agreements contained herein, BFST, the Bank and the Employee hereby agree as follows: ARTICLE 1 DEFINITIONS 1.1 Definitions. The following terms shall have the definitions set forth below for purposes of this Agreement. (a) "Base Salary" means the Employee's annual base salary from BFST and/or the Bank, as applicable, excluding bonuses, commissions, incentive, and all other remuneration for services rendered to BFST, the Bank or their respective affiliates thereof, and prior to reduction for any salary contributions to a plan established pursuant to Code section 125, Code section 408A, or Code section 401(k). (b) "Cause" means, with respect to Employee's termination of employment by BFST or the Bank means: (i) performance of any act or failure to perform any act in bad faith and to the detriment of BFST or the Bank; (ii) dishonesty, intentional misconduct or material breach of any agreement with BFST or the Bank; or (iii) commission of a crime involving dishonesty, breach of trust, or physical or emotional harm to any person. Whether Cause exists, whether Cause is



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2 susceptible to correction and whether Cause has been corrected shall be determined in the sole discretion of the Boards. (c) "Change in Control" means the occurrence of any of the following events: (i) the consummation of a transaction as a result of which any person becomes the "beneficial owner" (as defined in Rule 13d-3 of the Securities Exchange Act of 1933, as amended (the "Exchange Act")), directly or indirectly, of securities of BFST or the Bank representing fifty percent (50%) or more of the total voting power represented by BFST's or the Bank's then outstanding voting securities. For the purposes of this paragraph (i), the term "person" shall have the same meaning as when used in Sections 13(d) and 14(d) of the Exchange Act but shall exclude: (A) a trustee or other fiduciary holding securities under an employee benefit plan of BFST or an affiliate of BFST (including, without limitation, the Bank); (B) a corporation or other entity owned directly or indirectly by the shareholders of BFST in substantially the same proportions as their ownership of common stock of BFST; (C) BFST; and (D) a corporation or other entity of which at least a majority of its combined voting power is owned directly by BFST; (ii) the consummation of the sale, lease, transfer or other disposition by BFST or the Bank of all or substantially all of the assets of either BFST or the Bank to any third party other than (A) the sale or disposition of all or substantially all of the assets of BFST to a person or persons who beneficially own, directly or indirectly, at least fifty percent (50%) or more of the combined voting power of the outstanding voting securities of BFST at the time of the sale or (B) to a corporation or other entity owned directly or indirectly by the shareholders of BFST in substantially the same proportions as their ownership of the common stock of the consolidation or corporate reorganization which does not result in a Change in Control as defined herein; (iii) a change in the effective control of BFST which occurs on the date that a majority of members of the Board is replaced during any twelve (12) month period by directors whose appointment or election is not endorsed by a majority of the members of the Board prior to the date of the appointment or election. For the purpose of this paragraph, if any person is considered to be in effective control of BFST, the acquisition of additional control of BFST by the same person will not be considered a Change in Control; (iv) a complete winding up, liquidation or dissolution of BFST or the Bank; or (v) the consummation of a merger or consolidation of BFST or the Bank with or into any other entity or any other corporate reorganization, other than a merger, consolidation or other corporate reorganization that would result in the voting securities of BFST or the Bank outstanding immediately prior thereto continuing to represent (either by



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3 remaining outstanding or by being converted into voting securities of the surviving entity or its parent) at least fifty percent (50%) of the total voting power represented by the voting securities of BFST or the Bank, or such surviving entity or its parent outstanding immediately after such merger, consolidation or other corporate reorganization, but excluding any series of transactions that the Administrator determines shall not be a Change in Control. Notwithstanding any provision of this Section 1(b) to the contrary, the following transactions shall not constitute a Change in Control for purposes of this Agreement: (A) if the transaction's sole purpose is to change the legal jurisdiction of BFST's or the Bank's incorporation or to create a holding company that will be owned in substantially the same proportions by the persons who held the securities of BFST or the Bank immediately before such transaction, such transaction shall not constitute a Change in Control; or (B) a sale by BFST of its securities in a transaction, the primary purpose of which is to raise capital for BFST's or the Bank's operations and business activities, including, without limitation, an initial public offering of shares under the Securities Act or other applicable law shall not constitute a Change in Control. (d) "Code" means the Internal Revenue Code of 1986, as amended. (e) "Disability" means a total and permanent disability as defined in Section 22(e)(3) of the Code. (f) "Good Reason" means the occurrence of any of the following, in each case without the Employee's written consent: (i) a material reduction in the Employee's base salary; (ii) a material change in the geographic location of the Employee's principal place of employment; for this purpose, a material change shall be limited to a relocation of such principal place of employment by more than seventy-five (75) miles; (iii) any material breach by BFST or the Bank of any material provision of any material agreement between the Employee and BFST and/or the Bank, as applicable; (iv) a material, adverse change in the Employee's authority, duties, or responsibilities (other than temporarily while the Employee is physically or mentally incapacitated or as required by applicable law); or (v) a material, adverse change in the authority, duties, or responsibilities of the supervisor to whom the Employee is required to report. In each case, the Employee cannot terminate the Employee's employment for Good Reason without first giving written notice to the Boards of the existence of the circumstances providing grounds for termination for Good Reason and giving BFST and the Bank at least sixty (60) days from the date on which such notice is provided to cure such circumstances. If the Employee does not provide such notice within sixty (60) days after the first occurrence of the applicable grounds, or if the Employee does not actually terminate employment within one hundred eighty (180) days after the first occurrence of the applicable grounds, then the Employee will be deemed to have waived his or her right to terminate for Good Reason with respect to such grounds. The foregoing definition of Good Reason is intended to satisfy the safe harbor conditions for a separation from service for Good Reason as described in Treasury Regulation S 1.409A-1(n)(2)(ii), and in all events



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4 is intended to satisfy the requirements for a separation from service to be treated as an involuntary separation from service pursuant to Treasury Regulation § 1.409A-1(n)(2)(i), and should be interpreted and administered in a manner that is consistent with such intent. (g) "Qualifying Termination" means the Employee incurs an involuntary termination of employment by BFST and/or the Bank, as applicable, other than for Cause, or the Employee terminates employment with BFST and/or the Bank (i.e., resignation) for Good Reason. ARTICLE 2 CHANGE IN CONTROL BENEFITS 2.1 If there occurs a Change in Control and either (x) within three (3) months prior to the Change in Control, or (y) within twenty-four (24) months following the Change in Control, the Employee incurs a Qualifying Termination, then, in addition to all base salary and bonuses earned but not yet paid through the applicable date, the Employee shall be entitled to the payments described below from the Bank: (a) a cash lump-sum amount equal to two (2) times the amount of the Employee's then current Base Salary plus the average annual bonus received by the Employee for the three calendar years preceding the date of the Change in Control (the "Change in Control Payment"), with such Change in Control Payment to be paid not later than thirty (30) days following the date the applicable event set forth in Section 2.1 above occurs; and (b) from the date the events set forth in Section 2.1 above occur, pay the monthly premium for eighteen (18) months for the Employee to maintain and continue, without interruption, the Employee's (and, if applicable, the Employee's family) health and medical benefits coverage (the "COBRA Benefits") under the Consolidated Omnibus Budget Reconciliation Act of 1986, as amended. 2.2 Notwithstanding any provision of this Agreement to the contrary, neither BFST nor the Bank shall be required to pay any benefit under this Agreement if, upon the advice of counsel, BFST or the Bank determines that the payment of such benefit would be prohibited by 12 C.F.R. Part 359 or any successor regulations regarding Employee compensation promulgated by any regulatory agency having jurisdiction over BFST, the Bank or any of their respective affiliates. If any payments or benefits received or to be received by the Employee in connection with a Change in Control (whether pursuant to the terms of this Agreement or any other plan, arrangement or agreement, or otherwise) constitute "parachute payments" within the meaning of Section 280G of the Code and would, but for this Section 2.2, be subject to the excise tax imposed under Section 4999 of the Code according to an independent accounting firm or independent tax counsel, then such payments shall be reduced by the minimum possible amount in a manner that is consistent with the requirements of Section 409A of the Code until no amount payable to the Employee will be subject to excise taxes imposed under Section 4999 of the Code. 2.3 Receipt of the Change in Control Payment and the COBRA Benefits is subject to the Employee's compliance with the restrictive covenants set forth in Exhibit A to this Agreement, which Exhibit A is a part of and incorporated by reference into this



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5 counsel and other professional consultants and advisors engaged by Employee, and except as disclosure is required by law or deemed appropriate by counsel to BFST and the Bank. ARTICLE 4 AMENDMENT AND TERMINATION OF AGREEMENT This Agreement may be amended or terminated only by a written agreement executed by BFST, the Bank (or their respective successors) and the Employee. This Agreement will terminate automatically upon the earliest to occur of the following: (a) the Employee's termination of employment for any reason more than three (3) months prior to a Change in Control; (b) the Employee's voluntary termination of employment other than for Good Reason, or the Employee's involuntary termination of Employment for Cause, in each case within three (3) months before, in connection with, or within twenty-four (24) months following a Change in Control; (c) the completion of payment of the Change in Control Payment and the COBRA Benefits provided for in Section 2.1 of this Agreement, or (d) the fifth (5th) anniversary of the date of this Agreement. ARTICLE 5 GENERAL 5.1 Severability. If any term or other provision of this Agreement is held to be illegal, invalid or unenforceable by any rule of law or public policy, (a) such term or provision will be fully severable and this Agreement will be construed and enforced as if such illegal, invalid or unenforceable provision were not a part hereof; (b) the remaining provisions of this Agreement will remain in full force and effect and will not be affected by such illegal, invalid or unenforceable provision or by its severance from this Agreement; and (c) there will be added automatically as a part of this Agreement a provision as similar in terms to such illegal, invalid or unenforceable provision as may be possible and still be legal, valid and enforceable without decreasing the Employee's right hereunder. If any provision of this Agreement is so broad as to be unenforceable, the provision will be interpreted to be only as broad as is enforceable. 5.2 Successors; Binding Agreement. This Agreement shall be binding upon and shall inure to the benefit of BFST, the Bank, their respective successors and assigns, and each of BFST and the Bank shall require any successors and assigns to expressly assume and agree to perform this Agreement in the same manner and to the same extent that BFST and the Bank would be required to perform it if no such succession or assignment had taken place. Neither this Agreement nor any right or interest hereunder shall be assignable or transferable by the Employee, his beneficiaries or legal representatives, except by will or by the laws of descent and distribution, in which case, the Agreement may be enforceable only to the extent provided herein. 5.3 Non-exclusivity of Rights. Nothing in this Agreement shall prevent or limit the Employee's continuing or future participation in any benefit, bonus, incentive or other plans, programs, policies or practices provided by BFST or the Bank and for which the Employee may qualify, nor shall anything herein limit or otherwise affect such rights as the Employee may have under any other agreements with BFST or the Bank. 5.4 Full Satisfaction, Waiver and Release. As a condition to receiving the payments and benefits hereunder, the Employee shall execute a document in customary form, releasing and waiving any and all claims, causes of actions and the like against BFST, the Bank and their respective successors, stockholders, officers, trustees, agents and employees, regarding all matters relating to the Employee's service as an Employee of BFST and/or the Bank or any affiliates thereof and the termination of such relationship. Such claims include, without limitation, any claims arising under Age Discrimination in Employment Act of 1967, as amended (the "ADEA"), Title VII of the Civil Rights Act of 1964, as amended;



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5 the Civil Rights Act of 1991, as amended; the Equal Pay Act of 1962; the American Disabilities Act of 1990; the Family Medical Leave Act, as amended; the Employee Retirement Income Security Act of 1974, as amended; or any other federal, state or local statute or ordinance, but exclude any claims that arise out of an asserted breach of the terms of this Agreement or current or future claims related to the matters described in this Section 5.4. 5.5 Section 409A. This Agreement is intended to comply with Section 409A of the Code or an exemption thereunder and shall be construed and administered in accordance with Section 409A of the Code. Any payments under this Agreement that may be excluded from Section 409A of the Code either as separation pay due to an involuntary separation from service or as a short-term deferral shall be excluded from Section 409A of the Code to the maximum extent possible. Any payments to be made under this Agreement upon a termination of employment shall only be made upon a "separation from service" under Section 409A of the Code. 5.6 No Guaranty of Employment. Nothing in this Agreement shall be construed as constituting a commitment, guarantee, agreement or understanding of any kind or nature that BFST and/or the Bank shall continue to employ, retain or engage the Employee. This Agreement shall not affect in any way the right of BFST and/or the Bank to terminate the employment or engagement of the Employee at any time and for any reason whatsoever and to remove the Employee from any position with BFST and/or the Bank. 5.7 APPLICABLE LAW. THIS AGREEMENT AND THE RIGHTS AND OBLIGATIONS OF EACH OF THE PARTIES SUBJECT TO THIS AGREEMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF LOUISIANA WITHOUT REGARD TO THE LAWS THAT MIGHT OTHERWISE GOVERN UNDER APPLICABLE PRINCIPLES OF CONFLICTS OF LAWS. 5.8 Entire Agreement. This Agreement constitutes the full understanding of the parties, a complete allocation of risks between them and a complete and exclusive statement of the terms and conditions of their agreement relating to the subject matter hereof and supersedes any and all prior agreements, whether written or oral, that may exist between the parties with respect thereto. 5.9 Multiple Counterparts. For the convenience of the parties hereto, this Agreement may be executed in one or more counterparts, each of which will be deemed an original, and all counterparts hereof so executed by the parties hereto, whether or not such counterpart will bear the execution of each of the parties hereto, will be deemed to be, and will be construed as, one and the same Agreement. A telecopy or facsimile transmission of a signed counterpart of this Agreement will be sufficient to bind the party or parties whose signature(s) appear thereon. 5.10 Waiver. No term or condition of this Agreement shall be deemed to have been waived, nor shall there be any estoppel to enforce any provision of this Agreement, except by written instrument signed by the party charged with such waiver or estoppel. [signature page follows]



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7 IN WITNESS WHEREOF, Business First Bancshares, Inc., Business First Bank, and the Employee have executed this Change in Control Agreement this 16th day of November 2022. EMPLOYEE: /s/ Jerome Vascocu, Jr. Print Name: Jerome Vascocu, Jr. BUSINESS FIRST BANCSHARES, INC.: By: /s/ David R. Melville, III Print name: David R. Melville, III Title: President & Chief Executive Officer b1BANK: By: /s/ David R. Melville, III Print name: David R. Melville, III Title: President & Chief Executive Officer



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Exhibit A - 1 Exhibit A RESTRICTIVE COVENANTS ARTICLE 1 Non-Disclosure and Confidentiality 1.1 Proprietary Information. Employee acknowledges that, by the nature of Employee's duties, Employee has had and will continue to have access to and become informed of confidential, proprietary, and highly sensitive information relating to BFST and the Bank and which is a competitive asset of BFST and the Bank, including, without limitation, information pertaining to: (i) the identities of the Bank's existing and prospective customers or clients, including names, addresses, credit status, and pricing levels; (ii) the habits and customs of the Bank's existing and prospective customers or clients; (iii) financial information about BFST and the Bank; (iv) product and systems specifications, concepts for new or improved products and other product or systems data; (v) the identities of, and special skills possessed by, the Bank's employees; (vi) the identities of and pricing information about the Bank's suppliers and vendors; (vii) training programs developed by the Bank; (viii) pricing studies, information and analyses; (ix) current and prospective products and inventories; (x) financial models, business projections and market studies; (xi) BFST's and the Bank's financial results and business conditions; (xii) business plans and strategies; (xiii) special processes, procedures, and services of the Bank and its suppliers and vendors; and (xiv) computer programs and software developed by the Bank or its consultants (collectively, "Proprietary Information"). 1.2 Use of Proprietary Information. Employee agrees not to: (i) use, at any time, any Proprietary Information for Employee's own benefit and for the benefit of another, or (ii) disclose, directly or indirectly, any Proprietary Information to any person who is not a current employee of the Bank, except in the performance of the duties assigned to Employee by the Bank, at any time prior or subsequent to the termination of Employee's employment with the Bank, except as such disclosure may be required by law. Employee further agrees not to make copies of any Proprietary Information, except in the performance of the duties assigned to Employee by the Bank. 1.3 Recipient Materials. Employee acknowledges that all memoranda, notes, records, reports, manuals, books, papers, letters, client and customer lists, contracts, software programs, information and records, drafts of instructions, guides and manuals, and other documentation (whether in draft or final form), and other sales or financial information and aids relating to the Bank's business, and any and all other documents containing Proprietary Information furnished to Employee by any representative of the Bank or otherwise acquired or developed by Employee in connection with Employee's association with the Bank (collectively, "Recipient Materials") shall at all times be the property of the Bank. Within twenty-four (24) hours of the termination of Employee's employment with the Bank, Employee shall return to the Bank any Recipient Materials which are in Employee's possession, custody or control. ARTICLE 2 Non-Solicitation and Non-Competition 2.1 Acknowledgements. Employee acknowledges that the special relationship of trust and confidence between Employee, the Bank, and its clients and customers creates a high risk and opportunity for Employee to misappropriate the relationship and goodwill existing between the Bank and its clients and customers. Employee further acknowledges and agrees that it is fair and reasonable for the Bank to take



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Exhibit A - 2 steps to protect itself from the risk of such misappropriation. Employee further acknowledges that throughout Employee's employment with the Bank, Employee has been and shall continue to be provided with access to and informed of Proprietary Information, which shall enable Employee to benefit from BFST's and the Bank's goodwill and know-how. Employee acknowledges that it would be inevitable in the performance of Employee's duties as a director, officer, employee, investor, agent or consultant of any person, association, entity, or company which competes with BFST or the Bank, or which intends to or may compete with BFST or the Bank, to disclose and/or use the Proprietary Information, as well as to misappropriate BFST's and the Bank's goodwill and know-how, to or for the benefit of such other person, association, entity, or company. Employee also acknowledges that, in exchange for the execution of the non-solicitation restrictions and non-competition restrictions set forth in this Exhibit A, Employee has received substantial, valuable consideration. Employee further acknowledges and agrees that this consideration constitutes fair and adequate consideration for the execution of the non-competition and the non-solicitation restrictions set forth in this Exhibit A. 2.2 Non-Solicitation of Employees. During the twenty four (24) month period following the Change in Control (the "Restricted Period"), Employee shall not take any actions, whether on behalf of Employee or Employee's then current employer or any other person or entity, to hire, solicit, induce or attempt to induce any individual who worked for or was affiliated with the Bank (either as an employee or a contractor) in the twelve (12) month period immediately preceding the Change in Control, to terminate their employment with the Bank, to work for a competitor of the Bank or any affiliate of the Bank, or to violate any covenants that any such other employee may have with the Bank. 2.3 Non-Solicitation of Business. During the Restricted Period, the Employee shall not take any actions, directly or indirectly, whether to assist or aid the Employee, the Employee's then-current employer, or any other person in soliciting business with or attempting to solicit business with, accepting business from, or servicing the persons or entities with whom the Bank had a customer relationship during the two (2) year period prior to the Change in Control. 2.4 Non-Competition. During the period of employment and the Restricted Period, the Employee shall not, whether on behalf of himself or any other entity, engage, directly or indirectly, either as proprietor, stockholder, partner, officer, director, consultant, employee or otherwise, for any entity engaged in a business similar to that of BFST and the Bank that maintains a location in the Louisiana Parishes and Texas Counties set forth on Schedule 2.4 of this Exhibit A, which Schedule 2.4 may be amended from time to time by the Bank to include any additional parishes and counties in which the Bank has a branch banking facility, which amendments will be presented to Employee in writing and will become effective and binding on Employee unless Employee provides a notice of termination of this Agreement on or prior to the fifth (5th) business day following the date on which notice of the amendment is duly provided to Employee. Notwithstanding the foregoing, Employee may invest in the securities of any enterprise if (i) such securities are listed on any national or regional securities exchange, (ii) Employee does not beneficially own more than one percent (1%) of the outstanding capital stock of such enterprise, and (iii) Employee does not otherwise participate in the activity of such enterprise. For purposes of this Exhibit A, Employee acknowledges and agrees that the "business" of BFST and the Bank and their affiliates involves and relates to extending credit, accepting deposits, and engaging in those other activities permissible for bank holding companies and FDIC-insured financial institutions, either directly or indirectly, through financial or operating subsidiaries and affiliates, that Employee understands and knows the business in which BFST and the Bank and their affiliates is engaged and the scope, activities and business pursuits involved in the business of BFST and the Bank and their affiliates; and that the noncompetition and non-solicitation covenants contained in this Exhibit A prohibit the Employee from engaging, in any capacity or any position, and from conducting any activities or business similar to that of BFST and the Bank and their affiliates. As used in this Exhibit A, "customers" includes, but is not limited to, businesses, persons and entities for whom



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Exhibit A - 2 BFST and the Bank and their affiliates has extended credit, accepted deposits or provided other financial services, or with whom BFST and the Bank and their affiliates has had contracts, agreements, arrangements or any type of business, or working relationship. Employee acknowledges and represents that he understands the nature of the customer relationships of BFST and the Bank and their affiliates and who and what comprises its customers. As used in this Exhibit A, "BFST and the Bank and their affiliates" includes any and all predecessor, successor, parent subsidiary and affiliate entities. 2.5 Reasonable Restrictions. Employee agrees that the non-competition and non-solicitation restrictions set forth in this Exhibit A are ancillary to an otherwise enforceable agreement, are supported by independent valuable consideration, and that the limitations as to time, geographical area, and scope of activity to be restrained by this Exhibit A are reasonable and acceptable, and do not impose any greater restraint than is reasonably necessary to protect the goodwill and other business interests of the Bank. Employee agrees that if, at some later date, a court of competent jurisdiction determines that the non-competition and non-solicitation agreements set forth in this Exhibit A do not meet the criteria set forth by applicable law, this Exhibit A may be reformed by the court and enforced to the maximum extent permitted under applicable law. 2.6 Tolling. In the event BFST or the Bank shall file a lawsuit in any court of competent jurisdiction alleging a breach of any of the obligations under this Exhibit A, any time period that Employee is in breach of this Exhibit A shall be deemed tolled as of the time such lawsuit is filed and shall remain tolled until such dispute finally is resolved. 2.7 Remedies. It is specifically understood and agreed that any breach of the provisions of this Exhibit A is likely to result in irreparable injury to BFST and the Bank and that the remedy at law alone will be an inadequate remedy for such breach, and that in addition to any other remedy it may have, BFST and the Bank shall be entitled to enforce the specific performance of this Exhibit A by Employee in any court of competent jurisdiction and to seek both temporary and permanent injunctive relief (to the extent permitted by law) without bond and without liability should such relief be denied, modified or violated. Neither the right to obtain such relief nor the obtaining of such relief shall be exclusive or preclude BFST and the Bank from any other remedy.



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Exhibit A - 2 Schedule 2.4 Louisiana Parishes Acadia Claiborne Jefferson Davis Point Coupee St. Tammany Ascension De Soto Lafayette Red River Tangipahoa Assumption East Carroll Lafourche Richland Terrebonne Beauregard East Feliciana Lincoln St. Charles Union Bienville East Baton Rouge Livingston St. Helena Vermillion Bossier Franklin Madison St. James Washington Caddo Iberia Morehouse St. John the Baptist Webster Calcasieu Iberville Orleans Saint Landry West Baton Rouge Caldwell Jackson Ouachita Saint Martin West Carroll Cameron Jefferson Plaquemine Saint Mary West Feliciana Texas Counties Collin Dallas Denton Ellis Kaufman Rockwall Tarrant Harris



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1/4 RETENTION BONUS AGREEMENT This Retention Bonus Agreement (the "Agreement"), entered into effective this the 21st day of November, 2022 ("Effective Date"), is by and between Jerome Vascocu, Jr. ("Executive") and b1BANK ("Company"), located in Baton Rouge, Louisiana. WHEREAS, the Company wishes to assure itself of the services of Executive; and WHEREAS, the Executive is willing to serve in the employ of the Company; and WHEREAS, in order to incentivize the Executive to provide services to the Company, the Company desires to enter into this Agreement with the Executive providing certain benefits to the Executive if he continues in the employ of the Company; NOW THEREFORE, the Company and the Executive, in exchange for the mutual promises and covenants and other consideration herein, hereby agree as follows: 1. Retention Bonus. If Executive remains employed in good standing and is not terminated for Cause prior to the first, second, third, fourth or fifth anniversary of the Effective Date ("Annual Pay Date"), the Company will pay to the Executive a retention bonus as described herein ("Retention Bonus"). The Company will pay the Retention Bonus in five equal amounts, with \$100,000.00 payable on each Annual Pay Date, for a total of \$500,000.00, provided the Executive is employed in good standing with the Company on such dates. Fifty percent (50%) of the Retention Bonus will be paid in cash and fifty percent (50%) of the Retention Bonus will be paid as stock. As used herein, "Cause" shall be defined as set forth in section 1.1(b) of Executive's Change in Control Agreement. 2. Death, Disability, or Termination without Cause. If the Retention Bonus is not fully earned because Executive dies, becomes disabled and unable to work (as defined in section 1.1(e) of Executive's Change in Control Agreement), or is terminated without cause, Executive shall be entitled to the balance of any unpaid portion of the Retention Bonus, such amount to be payable within 45 days of the event. As a condition to receiving the payment set forth in this paragraph, Executive shall execute a document in customary form, releasing and waiving any and all claims, causes of actions and the like against the Company, its holding company, and its respective successors, stockholders, officers, trustees, agents and employees, regarding all matters relating to the Executive's employment. 3. Section 409A. This arrangement is intended to comply in all respects with Internal Revenue Code Section 409A governing "short-term deferrals" so that none of the Retention Bonus payments made under this Agreement are determined to provide, or treated as providing, for a deferral of compensation under Code Section 409A. In no event whatsoever will the Company be liable for any tax, interest or penalties that may be imposed on Executive under Section 409A or have any obligation to indemnify or otherwise hold Executive harmless from any and all such taxes, interest or penalties, or liability for any damages related thereto. Executive acknowledges that he has been advised to obtain independent legal, tax or other related counsel in connection with Section 409A and taxation. 4. Entire Agreement. This Agreement contains the entire agreement and understanding of the Company and Executive concerning the payment of a retention bonus and this Agreement supersedes and replaces all prior negotiations, proposed agreements, agreements or representations whether written or oral concerning the payment of a retention bonus. The parties agree and acknowledge that neither the Company nor the Executive, including any agent or attorney of either, has made any representation, guarantee or promise whatsoever not contained in this Agreement to induce the other to execute this Agreement, and neither party is relying on any representations, guarantee, or promise not contained in this Agreement in entering into this Agreement.



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2/4 5. Modifications. There may be no modification of this Agreement except in writing signed by both parties. If any of the provisions of this Agreement are found null, void, or inoperative, for any reason, the remaining provisions will remain in full force and effect. 6. Choice of Law. This Agreement and the rights and obligations hereunder shall be governed by and construed and interpreted in all respects in accordance with the substantive laws of the State of Louisiana. 7. Disputes. All claims by the Executive for payment under this Agreement shall be directed to and determined by the Board of Directors of the Company and shall be in writing. Any denial by the Board of Directors of a claim for payment under this Agreement shall be delivered to the Executive in writing and shall set forth the specific reasons for the denial and the specific provisions of the Agreement relied upon. The Board of Directors shall afford a reasonable opportunity for the Executive for a review of the decision denying a claim. Any further dispute or controversy arising under or in connection with this Agreement shall be settled exclusively by arbitration in accordance with the rules of the American Arbitration Association then in effect. Judgment may be entered on the arbitrator's award in any court having jurisdiction. The prevailing party in any action or proceeding between the Company and Executive, whether by suit, arbitration, or otherwise, as to the rights or obligations under this Agreement shall be entitled to all costs incurred in connection therewith, including reasonable attorneys' fees and expert fees. 8. Non-Solicitation of Employees. During the twelve (12) month period following the payment of any portion of the Retention Bonus (the "Restricted Period"), Executive shall not within the parishes and counties set forth in Exhibit A hereto take any actions, whether on behalf of Executive or Executive's then current employer or any other person or entity, to hire, solicit, induce or attempt to induce any individual who worked for or was affiliated with the Company (either as an employee or a contractor) in the twelve (12) month period immediately preceding the Executive's termination of employment from the Company, to terminate their employment with the Company, to work for a competitor of the Company or any affiliate of the Company, or to violate any covenants that any such other employee may have with the Company. 9. Non-Solicitation of Business. During the Restricted Period, the Executive shall not within the parishes and counties set forth in Exhibit A hereto take any actions, directly or indirectly, whether to assist or aid the Executive, the Executive's then-current employer, or any other person in soliciting business with or attempting to solicit business with, accepting business from, or servicing the persons or entities with whom the Company had a customer relationship during the two (2) year period prior to the Executive's termination of employment from the Company. 10. Reasonable Restrictions. Executive agrees that the non-competition and non-solicitation restrictions set forth herein are ancillary to an otherwise enforceable agreement, are supported by independent valuable consideration, and that the limitations as to time, geographical area, and scope of activity to be restrained set forth herein are reasonable and acceptable, and do not impose any greater restraint than is reasonably necessary to protect the goodwill and other business interests of the Company. Executive agrees that if, at some later date, a court of competent jurisdiction determines that the non-competition and non-solicitation agreements set forth herein do not meet the criteria set forth by applicable law, this Agreement may be reformed by the court and enforced to the maximum extent permitted under applicable law. 11. No Guarantee of Employment. Nothing in this Agreement shall be construed as constituting a commitment, guarantee, agreement or understanding of any kind or nature that the Company shall continue to employ, retain or engage the Executive. (Signatures on following page)



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3/4 IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year first set forth above. b1BANK EXECUTIVE /s/ David R. Melville, III /s/ Jerome Vascocu, Jr. David R. Melville, III Jerome Vascocu, Jr.  
Chief Executive Officer



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4/4 Exhibit A Louisiana Parishes Acadia Claiborne Jefferson Davis Point Coupee St. Tammany Ascension De Soto Lafayette Red River Tangipahoa Assumption East Carroll Lafourche Richland Terrebonne Beauregard East Feliciana Lincoln St. Charles Union Bienville East Baton Rouge Livingston St. Helena Vermillion Bossier Franklin Madison St. James Washington Caddo Iberia Morehouse St. John the Baptist Webster Calcasieu Iberville Orleans Saint Landry West Baton Rouge Caldwell Jackson Ouachita Saint Martin West Carroll Cameron Jefferson Plaquemine Saint Mary West Feliciana Texas Counties Collin Dallas Denton Ellis Kaufman Rockwall Tarrant Harris Mississippi Counties Hinds Flowood Madison



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- 1 - b1BANK "SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN" Participation Agreement (Please read carefully, sign where indicated and complete Personal Data Section) THIS AGREEMENT is entered into by and between the undersigned Eligible Employee and b1BANK (formerly known as Business First Bank), the ("Plan Sponsor"). The Plan Sponsor and the Eligible Employee hereby agree, for good and valuable consideration, the value of which is hereby acknowledged, that the Eligible Employee shall become a Participant in the Supplemental Executive Retirement Plan (the "Plan") as such Plan is currently in effect and as the same may hereafter be modified or amended beginning August 1, 2009. The Participant does hereby acknowledge that he has been provided with a copy of the Plan as currently in effect and agrees to the terms and conditions thereof. PLAN BENEFITS I understand that the following benefits are being provided to me and/or my Beneficiaries under the terms of the Plan: 1. Normal Retirement Benefit. If I Separate from Service on or after the date I reach my Normal Retirement Age, I will receive a Normal Retirement Benefit equal to \$1,875,000. My Normal Retirement Benefit shall be payable in substantially equal monthly installments of \$10,416.67 for one-hundred eighty (180) months, commencing within thirty (30) days of my Normal Retirement Date. 2. Early Retirement Benefit. If I Separate from Service after reaching my Early Retirement Age, but before attaining my Normal Retirement Age, I will receive an Early Retirement Benefit equal to my Vested Accrued Benefit, determined as of my Early Retirement Date. My Early Retirement Benefit shall be payable in substantially equal monthly installments for one-hundred eighty (180) months, commencing on my Normal Retirement Date. 3. Death Prior to the Commencement of Benefit Payments. If I die prior to commencement of benefit payments hereunder, my Beneficiary will be entitled to a Survivor's Benefit equal to my Vested Accrued Benefit, determined as of the date of my death. The Survivor's Benefit shall be payable in a single lump sum within ninety (90) days following the date of my death. 4. Death After Commencement of Benefit Payments. If my death occurs after the commencement of benefit payments but prior to my receiving all such payments due and owing hereunder, the unpaid balance of the payments shall continue to be paid to my Beneficiary for the remainder of the payout period. 5. Disability Benefit. If I become Disabled prior to commencement of benefits hereunder, I shall be entitled to receive a Disability Benefit equal to my Vested Accrued Benefit, determined as of the date I am determined to be Disabled. The Disability Benefit shall be payable in substantially equal monthly installments for one-hundred eighty (180) months, commencing within thirty (30) days of such determination date.



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2 - 6. Change of Control Benefit. If a Change of Control occurs before my Separation from Service, I shall be entitled to receive my Vested Accrued Benefit, determined as of the effective date of the Change of Control. Payment shall be made in a single lump sum within thirty (30) days following that date. 7. Other Separation from Service. If Separation from Service occurs for any reason or under any circumstances other than described above, no benefit is payable under the Plan. TERMS and CONDITIONS In consideration of my designation as a Participant, I hereby agree to the following terms and conditions. 1. Upon signing this Participation Agreement, I will be bound by all of the terms and conditions of the Plan and this Participation Agreement and to perform any and all acts required by me thereunder. 2. I have the right to designate the Beneficiary or Beneficiaries, and thereafter to change the Beneficiary or Beneficiaries, of any survivor benefit payable under the Plan, by completing and delivering to the Plan Administrator a Beneficiary Designation Form. 3. My participation in the Plan shall not give me, my Beneficiary, or any other person any legal, equitable or other rights against the Plan Sponsor or any Affiliate, or their officers, directors, agents or shareholders, or give me any equity or other interest in the assets or business (including shares) of the Plan Sponsor or any Affiliate, or provide me the right to be retained in the employment of the Plan Sponsor or any Affiliate. My Plan benefits are subject to the claims of the Plan Sponsor's creditors and my rights under the Plan shall be solely those of an unsecured general creditor of the Plan Sponsor. 4. My participation in the Plan may have tax and financial consequences for me and my beneficiaries. I acknowledge that I have been provided a copy of the Plan and have had the opportunity to review it and to consult with my own tax, financial and legal advisors before deciding to participate in the Plan. 5. My Normal Retirement Age is the date I attain the age of sixty-five (65). 6. My "Normal Retirement Date" is the later of: (a) the date I attain my Normal Retirement Age, or (b) the date I Separate from Service. 7. My Early Retirement Age is the date on which I attain the age of fifty-five (55) and complete ten (10) Years of Service. 8. My Early Retirement Date is the later of: (a)

the date I attain my Early Retirement Age, or (b) the 1st day of the month following the month in which I Separate from Service. 9. Vesting Schedule. For purposes of calculating my "Vested Accrued Benefit" under the Plan, I shall become one hundred percent (100.00%) vested upon the completion of ten (10) Years of Service and the attainment of age fifty-five (55). Prior to my completion of ten (10) Years of



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9 - 3 - Service and the attainment of age fifty-five (55) I shall be zero percent (00.00%) vested. Notwithstanding the foregoing, I shall become one hundred percent (100.00%) vested in my Accrued Benefit in the event of my death, my Disability, or a Change in Control before my Separation from Service. 10. Separation from Service. If I continue to perform services after reaching my Normal Retirement Date, for purposes of determining my eligibility to commence receipt of Normal Retirement Benefits, I may be considered Separated from Service if my level of services being performed is 49% or less than the average level of services I had performed over the immediately preceding thirty-six (36) months, provided that other facts and circumstances indicate that a Separation from Service has occurred. 11. Forfeiture of Benefits. Notwithstanding any provision of this Plan to the contrary, if I am involuntarily terminated for Cause, then I shall forfeit all benefits under this Plan. 12. The Plan, this Participation Agreement, and any accompanying forms shall be interpreted in accordance with, and incorporate the terms and conditions required by Section 409A of the Internal Revenue Code of 1986, as amended (together with any Department of Treasury regulations and other interpretive guidance issued thereunder, including, without limitation, any such regulations or other guidance that may be issued after the date hereof, "Section 409A"). The Plan Administrator (as defined in the Plan Agreement) may, in its discretion, interpret the Plan and accompanying forms or adopt other policies and procedures (including policies and procedures with retroactive effect), or take any other actions, as the Plan Administrator determines are necessary or appropriate to comply with the requirements of Section 409A. The Plan Sponsor may amend or terminate the Plan at any time but may not reduce my Vested Accrued Benefit. 13. My benefits under the Plan shall not be subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge, and any attempt to anticipate, alienate, sell, transfer, assign, pledge, encumber, charge or otherwise dispose of the same shall be void. AGREED AND ACCEPTED BY THE PARTICIPANT /s/ Jerome Vasocu, Jr. (Signature of Participant) 2/23/23 (Date) AGREED AND ACCEPTED BY THE PLAN SPONSOR /s/ Gregory Robertson (For the Plan Sponsor) 2/28/23 (Date)

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#### EXHIBIT 31.1

##### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

I, David R. Melville, III, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q (this "Report") of Business First Bancshares, Inc.;
2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - b) designed such internal controls over financial reporting, or caused such internal controls over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and
  - d) disclosed in this Report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or person performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 31, 2024 October 31, 2024

/s/ David R. Melville, III

David R. Melville, III

Chairman, President and Chief Executive Officer

## EXHIBIT 31.2

### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

I, Gregory Robertson, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q (this "Report") of Business First Bancshares, Inc.;
2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this Report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
  - b) designed such internal controls over financial reporting, or caused such internal controls over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and
  - d) disclosed in this Report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or person performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 31, 2024 October 31, 2024

/s/ Gregory Robertson

Gregory Robertson

Chief Financial Officer

## EXHIBIT 32.1

### CERTIFICATION PURSUANT TO RULE 13A-14(B) 18 U.S.C. SECTION 1350,

As adopted pursuant to

SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Business First Bancshares, Inc. ("Business First") for the three month period ended **June 30, 2024** **September 30, 2024** as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, David R. Melville, III, as **Chairman**, President and Chief Executive Officer of Business First, and Gregory Robertson, as Chief Financial Officer of Business First, hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Business First, as of, and for the period covered by the Report.

Date: **July 31, 2024** **October 31, 2024**

/s/ David R. Melville, III

David R. Melville, III

**Chairman**, President and Chief Executive Officer

/s/ Gregory Robertson

Gregory Robertson

Chief Financial Officer

#### DISCLAIMER

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