

REFINITIV

# DELTA REPORT

## 10-K

SWBI - SMITH & WESSON BRANDS, IN  
10-K - APRIL 30, 2025 COMPARED TO 10-K - APRIL 30, 2024

The following comparison report has been automatically generated

|              |      |
|--------------|------|
| TOTAL DELTAS | 3212 |
| CHANGES      | 422  |
| DELETIONS    | 1130 |
| ADDITIONS    | 1660 |

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

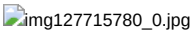
☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year endedApril 30, 2024 2025

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD

Commission file number 1-31552



Smith & Wesson Brands, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Nevada

(State or Other Jurisdiction of  
Incorporation or Organization)

87-0543688

(I.R.S. Employer  
Identification No.)

2100 Roosevelt Avenue 1852 Proffitt Springs Road  
Springfield Maryville, Massachusetts Tennessee 01104 37801  
(800) 331-0852

(Address including zip code, and telephone number,  
including area code, of principal executive offices)

Securities registered pursuant to Section 12(b) of the Act:

(Title of Class)

Trading Symbols

(Name of Each Exchange on Which Registered)

Common Stock, Par Value \$.001 per Share

SWBI

The Nasdaq Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

☐

Accelerated filer

☒

Non-accelerated filer

☐

Smaller reporting company

☐

Emerging growth company

☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404 (b) of the Sarbanes-Oxley Act (15 U.S.C. 7262 (b)) by the registered public accounting firm that prepared or issued its audit report. ☐

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐ ☒

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b). ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The aggregate market value of Common Stock held by non-affiliates of the registrant **45,171,298** (43,661,996 shares) based on the last reported sale price of the registrant's Common Stock on the Nasdaq Global Select Market on **October 31, 2023** **October 31, 2024**, which was the last business day of the registrant's most recently completed second fiscal quarter, was **\$665,373,220** **565,859,468**. For purposes of this computation, all officers, directors, and 10% beneficial owners of the registrant are deemed to be affiliates. Such determination should not be deemed to be an admission that such officers, directors, or 10% beneficial owners are, in fact, affiliates of the registrant.

As of **June 18, 2024** **June 18, 2025**, there were **outstanding 45,559,503** **44,309,940** shares of the registrant's **Common Stock**, **common stock outstanding at a** par value of \$.001 per share.

Documents Incorporated by Reference

Portions of the registrant's definitive proxy statement for the **2024** **2025** Annual Meeting of Stockholders are incorporated by reference into Part III of this Form 10-K.

Auditor Firm Id: **84 185** Auditor Name: **Deloitte & Touche** **KPMG** LLP Auditor Location: **Hartford, CT,** **Nashville, TN,** USA

SMITH & WESSON BRANDS, INC.  
ANNUAL REPORT ON FORM 10-K  
For the Fiscal Year Ended **April 30, 2024** **April 30, 2025**

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Smith & Wesson®, S&W®, M&P®, M&P Shield®, Performance Center®, Abyss®, Airlite®, Airweight®, American Guardians®, Armornite®, Arrow®, Aurora®, Aurora-II®, Blast Jacket®, Bodyguard®, Carry Comp®, Chiefs Special®, Club 1852®, Competitor®, CSX®, Dagger®, E-Series®, Empowering Americans®, Eg-Series®, ETM®, EZ®, Flexmag®, G-Core®, Gemtech®, Gemtech Suppressors®, GM®, GM-S1®, GMT-Halo®, Governor®, GVAC®, Integra®, Lady Smith®, Lever Lock®, Lunar®, M&P FPC®, M2.0®, Magnum®, Mist-22®, Mountain Gun®, PC®, Protected by Smith & Wesson®, Put A Legend On Your Line®, Quickmount®, Shield®, Silence is Golden®, Smith & Wesson Collectors Association®, Smith & Wesson Performance Center®, Smith & Wesson Precision Components®, Smith & Wesson Response®, SW Equalizer®, SW22 Victory®, TEMPO®, The S&W Bench®, The Sigma Series®, Trek®, Volunteer®, and Weather Shield® are some of the registered U.S. trademarks of our company or one of our subsidiaries. This report Annual Report on Form 10-K also may contain trademarks and trade names of other companies.

This report Annual Report on Form 10-K includes market and industry data that we obtained from industry publications, third-party studies and surveys, government agency sources, filings of public companies in our industry, and internal company surveys. Industry publications and surveys generally state that the information contained therein has been obtained from sources believed to be reliable. Although we believe the foregoing industry and market data to be reliable at the date of the report, this information could prove to be inaccurate as a result of a variety of matters.

### Statement Regarding Forward-Looking Information

The statements contained in this Annual Report on Form 10-K that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. All statements other than statements of historical facts contained or incorporated herein by reference in this Annual Report on Form 10-K, including statements regarding our future operating results, future financial position, business strategy, objectives, goals, plans, prospects, markets, and plans and objectives for future operations, are forward-looking statements. In some cases, you can identify forward-looking statements by terms such as “anticipates,” “believes,” “estimates,” “expects,” “intends,” “targets,” “contemplates,” “projects,” “predicts,” “may,” “might,” “plan,” “will,” “would,” “should,” “could,” “may,” “can,” “potential,” “continue,” “objective,” or the negative of those terms, or similar expressions intended to identify forward-looking statements. However, not all forward-looking statements contain these identifying words. Specific forward-looking statements in this Annual Report on Form 10-K include statements regarding the impact, if any, of statements regarding our objectives, goals, strategies, plans, and focus, including our objective to be the undisputed market leader in the firearm industry; our plan to continue to introduce new products in fiscal 2025, 2026; our belief that by offering high-quality products and services on a timely and cost-effective basis, as well as providing world-class customer service, training, and support, we will drive customer satisfaction and loyalty; our intent to continue to streamline and standardize certain administrative functions of our business with a goal toward driving profitability and improving the ease with which our customers are able to do business with us; our intent to continue investing in systems to further enhance our efficiency, improve information reporting, and strengthen internal controls; our intent to continue our focus on developing, growing, and protecting our iconic firearm brands and using our cash flow from operations on actions that will maximize our return on invested capital, including by investing in machinery, equipment, and new product development; our intent to introduce new products to enhance our competitive position and broaden our participation in the overall market; our belief that our M&P branded pistol products are the most ergonomic, feature-rich, and innovative products on the market today; our belief that the M&P Shield pistol is one of the most popular firearms in the market; our belief that our manufacturing services provide us with increased flexibility and reduced supply chain risk; our belief that business-to-business sales provide profitable revenue stream diversification and enable us to maximize capacity utilization of our manufacturing assets; our belief that the loss of one or more of

our top five commercial distributors in the United States would not materially impact sales; our belief that our digital platform supports platforms support future sales growth and profitability; our expectation that we will obtain an ISO 9001 certification for the Maryville, Tennessee facility in fiscal 2025; our intention to discontinue operations at the Deep River facility during fiscal 2025; our intention to occupy the Deep River facility at least through the current lease termination date; our current belief that there are no indications of impairment relating to assets being utilized at the Deep River facility; our belief that our business is not materially dependent on any single patent; our belief that our Smith & Wesson and Gemtech brands, and including our S&W monogram trademarks, are known and recognized by the public worldwide and are important to our firearm business; our intention to vigorously pursue and challenge infringements of our patents, trademarks, service marks, trade dress, and copyrights, as we believe the goodwill associated with them is a cornerstone of our branding strategy; our belief that we can effectively compete with all our present competitors; our belief that microstamping laws may restrict our ability to sell our products into certain jurisdictions; our concern that we may be required to remove hazardous waste or remediate the alleged effects of hazardous substances on the environment associated with past disposal practices at sites not owned by us; our concerns that we may become involved in various proceedings relating to environmental health and safety matters; our expectation, based on information known to us, that current environmental regulations or environmental proceedings and claims will not have a material adverse effect on our consolidated financial position, results of operations, or cash flows; our belief that additional or changing environmental regulation may become more burdensome in the future and any such development could materially and adversely affect us; our belief that our training and development programs lead to more valuable contributions and satisfaction for our employees within their existing roles and also positions employees for roles they aspire to attain; our belief that our employee relations are good and that the high quality of our employee base is instrumental to our success; our belief that the demand for our products is currently being, and may continue to be, impacted by unified Republican control of the executive and legislative branches of the federal government; our expectation that we will continue to incur expenditures in order to comply with environmental requirements; our belief that we may become subject to governmental proceedings and orders pertaining to waste disposal, air emissions, and water discharges from our operations into the environment; our belief that our operations may cause contamination in the future; our belief that we could incur additional costs to clean up contamination that exceed the amount of our reserves, and our reserves may increase from time to time; our belief concern that new BIS (as defined herein) rules that became effective in May 2024 will likely continue our failure to comply with laws, regulation, and other requirements could cause us to incur fines and penalties, lead to restrictions on our ability to manufacture and sell our products and services, or otherwise negatively impact our international sales; ability to import or export the products that we sell; our concern that allegations that we have failed to comply with laws, regulation, and other requirements could also expose us to litigation and harm our reputation; our belief that high levels of inflation may continue to depress consumer demand for our products and reduce our profitability; our expectation that we will continue to experience increased turnover and challenges in recruiting and retaining existing employees as a result of the Relocation; our anticipation that we will continue to incur significant capital and

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other expenditures with respect to our Springfield facility, but we

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may not be successful in continuing to improve efficiencies; our concern that we may be more likely than other companies to be a target for malicious disruptive activities or physical attacks on our senior leadership team or facilities given the industry within which we operate and our brand; our belief that maintaining a high level of brand recognition and a strong reputation are critical to our success, particularly with respect to retaining existing customers and attracting new customers; our anticipation that our advertising, marketing, public relations, and promotional efforts will increase in the foreseeable future as we continue to seek to enhance our brand recognition and the consumer demand for our products; our belief that the value of our brand depends, in part, on the value consumers place on the quality of our products; our anticipation that we will continue to be involved in litigation, including product liability cases and claims in the future; we may be subject to governmental investigations and inquiries; our belief that period-to-period comparisons of our operating results may not be meaningful in the short term, and our performance in a particular period may not be indicative of our performance in any future period; our expectation concern that we may struggle to identify qualified candidates who are comfortable or enthusiastic to work for a firearm business; our concern that if we fail to attract, motivate, train, and retain qualified personnel, or if we experience excessive turnover, we may experience declining sales, manufacturing delays or other operating inefficiencies, increased recruiting, training, and relocation costs, or other difficulties, and our business, financial condition, and results of operations may be materially and adversely impacted; our concern that the loss of key executive and management personnel to manage our business efficiently and effectively, particularly during a challenging market for both hourly workers of attracting and professional workers may remain challenging at least through fiscal 2025; retaining employees, could materially and adversely affect our expectation that, in

total, we will incur capital expenditures in connection with the construction business, financial condition, and equipping results of the new facility in Maryville in an aggregate amount of approximately \$160.0 million to \$170.0 million; operations; our estimation that the annual domestic non-military firearm market based on industry shipments is approximately \$2.9 billion \$2.8 billion for handguns and \$1.8 billion \$1.9 billion for long guns, excluding shotguns; our belief that an expanding base of consumers combined with our strong brand reputation and attractive price points lend support to our goal of continuing to increase our market share; our expectation that our inventories inventory levels will increase in the first quarter of moderately decline during fiscal 2025 because of seasonal factors; 2026; our current expectation that we will spend between \$25.0 million to \$30.0 million on capital expenditures in fiscal 2025; 2026; our belief that, based upon our current working capital position, current operating plans, and expected business conditions, our existing capital resources and credit facilities will be adequate to fund our operations for the next 12 months; our expectation that inflation will continue to have an impact us during fiscal 2025; goodwill and intangible assets; 2026; our assessment of the effect of a variety of economic, social, political, legislative, and regulatory factors on our business; our view of the outcome of the lawsuits and claims to which we are subject and their effect on us; our assessment of future investments for capital expenditures; our assessment of future products and product developments; our belief about the features and performance of our products; our belief about the success of particular product or marketing programs; our view on future enterprise resource planning implementations and system improvements; our view on future enhancements to our manufacturing capabilities, and liquidity; and our anticipated cash needs and availability. All forward-looking statements included herein are based on information available to us as of the date hereof and speak only as of such date. Except as required by law, we undertake no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements. The forward-looking statements contained in or incorporated by reference into this Annual Report on Form 10-K reflect our views as of the date of this Annual Report on Form 10-K about future events and are subject to risks, uncertainties, assumptions, and changes in circumstances that may cause our actual results, performance, or achievements to differ significantly from those expressed or implied in any forward-looking statement. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future events, results, performance, or achievements. A number of factors could cause actual results to differ materially from those indicated by the forward-looking statements. Such factors include, among other, economic, political, social, legislative, regulatory, inflationary and health factors; the potential for increased regulation of firearms and firearms-related products; actions of social activists that could have an adverse effect on our business; the impact of lawsuits; the demand for our products; the state of the U.S. economy in general and the firearm industry in particular; general economic conditions and consumer spending patterns; our competitive environment; the supply, availability, and costs of raw materials and components; the impact of tariffs; speculation surrounding fears of terrorism and crime; our anticipated growth and growth opportunities; our ability to increase demand for our products in various markets, including consumer, law enforcement, and military channels, domestically and internationally; our penetration rates in new and existing markets; our strategies; our ability to maintain and enhance brand recognition and reputation; our ability to introduce new products; products and the success of new those products; our ability to expand our markets; the potential for cancellation of orders from our backlog; and other factors detailed from time to time in our reports filed with the Securities and Exchange Commission, or the SEC, including the factors discussed under Item 1A, "Risk Factors."

### Risk Factors Summary

Our business, operating results, and financial condition may be materially and adversely affected by the nature and impact of certain risks. Set forth below is a summary list of the principal risk factors as of the date of the filing of this Annual Report on Form 10-K.

- Our performance is impacted by a variety of economic, political, social, legislative, regulatory, and inflationary factors.
- Our business is subject to extensive regulation.
- We face risks associated with international activities.
- We are exposed to protectionist trade restrictions, including tariffs and potential trade laws.
- High levels of inflation have adversely affected us, and may continue to adversely affect us.
- We must continue to introduce new products that are successful in the marketplace.
- We are subject to risks associated with the Relocation.
- Our operating facilities are critical to our success, and we may incur business disruptions.
- We rely on our supply chain for our production, and any interruptions in these arrangements could disrupt our ability to fill our customers' orders.
- We may be unable to forecast demand for our products accurately.
- We may fail to align our capacity with demand for our products.
- Shortages of and price increases for components, parts, raw materials, and other supplies may delay or reduce our sales and increase our costs.
- Our business is highly dependent upon our brand recognition and reputation.
- Poor product quality or performance, or defects in our products, could harm us.
- We face intense competition.

- We may be unsuccessful in making and integrating mergers, acquisitions, and investments, and completing divestitures.
- We may have difficulty collecting amounts owed to us.
- Liability insurance coverage is expensive and may be difficult to obtain at commercially reasonable rates, or at all.
- We are subject to lawsuits and governmental investigations and inquiries.
- Our business involves the potential for product recalls and product liability and other claims against us.
- We produce or source and sell products that create exposure to potential product liability, warranty liability, and personal injury claims and litigation.
- We may be unable to protect our intellectual property or obtain the right to use intellectual property from third parties.
- We may incur substantial expenses and devote significant resources in prosecuting others for their unauthorized use of our intellectual property rights.
- Interruptions in the proper functioning of our information systems or other issues with our ERP systems could disrupt our operations.
- We are subject to cybersecurity risks, including risks related to customer, employee, vendor, and other company data.
- Our operating results may involve significant fluctuations.

- The trading price of our common stock has fluctuated widely in the past and may fluctuate widely in the future.
- We are subject to risks related to corporate social responsibility.
- Actions of stockholder activists could cause us to incur substantial costs and divert management's attention and our resources.
- Our ability to operate our business efficiently may be adversely impacted if service providers and other businesses that permit firearm-related activities refuse to work with us.
- We operate in a challenging market for talent and may fail to attract, motivate, train, and retain qualified personnel, including key personnel.
- Nevada law could make it more difficult for a third party to acquire us and discourage a takeover.
- We have identified a material weakness in our internal control over financial reporting that may, if not remediated, result in material misstatements in our financial statements.

## PART I

### Item 1. Business

#### Introduction

#### General

We are one of the world's leading manufacturers and designers of firearms. We manufacture a wide array of handguns (including revolvers and pistols), long guns (including modern sporting rifles, pistol caliber carbines, and lever action lever-action rifles), handcuffs, firearm suppressors, and other firearm-related products for sale to a wide variety of customers, including firearm enthusiasts, collectors, hunters, sportsmen, competitive shooters, individuals desiring home and personal protection, law enforcement and security agencies and officers, and military agencies in the United States and throughout the world. We sell our products under the Smith & Wesson and Gemtech brands. We manufacture our products at our facilities in Maryville, Tennessee; Springfield, Massachusetts; and Houlton, Maine; Deep River, Connecticut; and Maryville, Tennessee, Maine. We also sell our manufacturing services to other businesses to attempt to level-load our factories. We sell those services under our Smith & Wesson and Smith & Wesson Precision Components brands, brands to other businesses to attempt to level-load our factories. During fiscal 2024, we began manufacturing and distribution activities from our new Maryville Tennessee

facility. During the fiscal year ended April 30, 2025, we discontinued operations at our Deep River, Connecticut facility and vacated the premises. See Note 15 14 — Commitments and Contingencies and Note 16 15 — Restructuring for more information.

Smith & Wesson was founded in 1852 by Horace Smith and Daniel B. Wesson. Mr. Wesson purchased Mr. Smith's interest in 1873. The Wesson family sold Smith & Wesson to Bangor Punta Corp. in 1965. Lear Siegler Corporation purchased Bangor Punta in 1984, thereby acquiring ownership of Smith & Wesson. Forstmann Little & Co. purchased Lear Siegler in 1986 and sold Smith & Wesson shortly thereafter to Tomkins Corporation, an affiliate of U.K.-based Tomkins PLC. We purchased Smith & Wesson from Tomkins in May 2001 and renamed our company Smith & Wesson Holding Corporation. In January 2017, we changed the name of our company from Smith & Wesson Holding Corporation to American Outdoor Brands Corporation. In May 2020, in preparation for the spin-off of our outdoor products and accessories business, or the Separation, which was completed on August 24, 2020, we changed our name to Smith & Wesson Brands, Inc. On September 30, 2021, we announced our plan to move our headquarters and significant elements of our operations to Maryville, Tennessee in 2023, or the Relocation.

We maintain our principal executive offices at 2100 Roosevelt Avenue, Springfield, Massachusetts 01104, 1852 Proffitt Springs Road, Maryville, Tennessee 37801. Our telephone number is (800) 331-0852. Our website is located at [www.smith-wesson.com](http://www.smith-wesson.com). Through our website, we make available free of charge our annual reports Annual Reports on Form 10-K, our proxy statements, our quarterly reports on Form 10-Q, our current reports on Form 8-K, and amendments to any of these documents filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act. These documents are available as soon as reasonably practicable after we electronically file them with the SEC. We also post on our website the charters of our Audit, Compensation, Nominations and Corporate Governance, and Sustainability Committees; our Corporate Governance Guidelines, our Code of Conduct, and any amendments or waivers thereto; and any other corporate governance materials contemplated by the regulations of the SEC and the Nasdaq Global Select Market. These documents are also available in print by contacting our corporate secretary at our executive offices.

Unless the context indicates otherwise, the terms "we," "our," "ours," "us," and "our company" refer to Smith & Wesson Brands, Inc. and its consolidated subsidiaries. "Common stock" refers to the common stock, par value \$.001 per share, of our company. Our most recently completed fiscal year ended on April 30, 2024 April 30, 2025, or fiscal 2024, 2025.

1

Our objective is to be the undisputed market leader in the firearm industry. Key elements of our strategy to achieve this objective and deliver long-term stockholder value are as follows:

- drive organic growth by leveraging our brands and maintaining a robust product pipeline to increase market share in markets in which we participate;
- design, produce, and market high-quality, innovative firearms and related accessories that meet the needs and desires of our consumer and professional customer that drive customer satisfaction and loyalty;
- create a leverageable infrastructure by streamlining and standardizing our business operations; and
- deploy our cash flow in such a manner so as to maximize return on invested capital.

1

## Strategy

Our objective is to be the undisputed market leader in the firearm industry. Key elements of our strategy to achieve this objective are as follows:

### *Drive Organic Growth by Leveraging Brands and Designing Innovative New Products*

We are focused on driving organic growth by producing a robust new product pipeline and leveraging our brands to help us to increase market share in the markets in which we participate and to expand into adjacent and complementary markets by (1) capitalizing on the goodwill developed through our historic, more than 170 year old "Smith & Wesson" brand; (2) enhancing our relationships with distributors, key retailers, distributors, and buying groups; and (3) introducing new products. During the last two fiscal years, we have



introduced numerous new products, including variations and product lines around the Smith & Wesson and Gemtech brands. We plan to continue to introduce new products in fiscal 2025, 2026.

#### *Design, Produce, and Market High-Quality Products that Drive Customer Satisfaction and Loyalty*

We are focused on designing, producing, and marketing high-quality, innovative firearms and related accessories that meet the needs and desires of our consumer and professional customers and that drive customer satisfaction and loyalty. Our research and development, product engineering, product sourcing, marketing, and distribution activities are critical components of our ability to offer successful products. We believe that by offering high-quality products and services on a timely and cost-effective basis, as well as providing world-class customer service, training, and support, we will drive customer satisfaction and loyalty. We regard our high-quality, innovative products as the most important aspect of our customer satisfaction and loyalty, but we also offer customer service and support with various programs, such as toll-free customer support numbers, e-mail customer question and answer communications, broad service policies, and product warranties.

#### *Create a Leverageable Infrastructure by Streamlining and Standardizing our Business Operations*

We intend to continue to streamline and standardize certain administrative functions of our business with a goal toward driving profitability and improving the ease with which our customers are able to do business with us. A streamlined and standardized approach requires investing in an integrated and configurable technology infrastructure in areas such as enterprise resource planning, or ERP, and compliance. We intend to continue investing in such systems to further enhance our efficiency, improve information reporting, and strengthen internal controls.

2

#### *Deploy our Cash Flow in Such a Manner so as to Maximize Return on Invested Capital*

During fiscal 2023 2025 and fiscal 2024, we generated a total of \$123.5 million \$99.5 million in cash from operations. During the same period, we invested \$180.8 million \$112.7 million in cash to acquire property, equipment, and patents, of which \$150.0 million \$84.3 million was to fund the Relocation, repurchased \$10.2 million \$35.7 million of our outstanding stock, distributed \$40.4 million \$45.1 million in dividends, and borrowed \$40.0 million \$55.0 million from our revolving line of credit. We intend to continue our focus on developing, growing, and protecting our iconic firearm brands and using our cash flow from operations on actions that will maximize our return on invested capital, including by investing in machinery, equipment, and new product development.

### **Products**

#### *Introduction*

Our products combine our legacy of more than 170 years of American manufacturing and engineering expertise with modern technological advances. Driven by the needs of the individual firearm owner, we continually strive to improve the experience of buying, owning, and shooting a firearm. We also strive to leverage our tradition of innovation in materials, performance, and engineering, along with our proven history of reliability, to produce feature-rich, safe, durable, accurate, and high-performing firearms that satisfy the needs of our broad range of customers. Our introduction of new products is intended to enhance our competitive position and broaden our participation in the overall market.

We have always been a leader in the revolver market. We have substantially enhanced the breadth and quality of our portfolio of products over the years. We have always been a leader in the revolver market. The introduction of our popular M&P pistol in 2005 resulted in us becoming one of the leaders in the polymer pistol market as well, serving both the consumer sporting goods market and law enforcement agencies. The launch of our M&P modern sporting rifle in 2006 enabled us to capture what we estimate is the leading share of the modern sporting rifle market. In 2023, we further expanded and strengthened our position in the broader long-gun market with the introduction of new pistol caliber carbine offerings, the M&P FPC and Response rifles. In 2024, we introduced our first ever lever-action rifle, the Model 1854. The addition of our Gemtech branded firearm suppressor products in 2017 expanded our firearm-related product offerings. Our firearm suppressors are compatible with most pistols and rifles on the market and complement our firearm products. We currently participate in three categories of the long gun market: semi-automatic rifles, lever-action rifles, and shotguns, and both core categories of the handgun market: semi-automatic pistols and revolvers.

#### *Product Development*

All of our firearms and firearm-related products are sold under our Smith & Wesson and Gemtech brands. Our customers include distributors; federal, state, and municipal law enforcement agencies and officers; government and military agencies; and retailers.

Our product development strategy is to understand our consumers' needs and preferences and then design and develop products to uniquely meet those requirements. Throughout this process, we test multiple concepts with firearm owners and potential purchasers. We compare these test results against a growing database of prior concepts to identify those with the greatest market potential. We complete additional market research to optimize the desired features and benefits. While this development process is ongoing, our launch timing for new products depends on market conditions to maximize sales across the entire product portfolio.

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In fiscal 2024, 2025, we introduced a number of new products, including (i) the BodyGuard 2.0, a micro handgun concealed carry pistol; (ii) several new variants of our first ever lever-action rifle, the Model 1854 a .44 Magnum Lever-Action Rifle series; (iii) the expansion of the M&P FPC in 40 caliber and 10mm; (iv) the CSX E-Series, our next generation offering that includes many modern day feature enhancements, such as a large lever loop, flat faced trigger, Picatinny rail, of the hammer-fired, metal-framed CSX featuring several new upgrades and fore-end capable chambered in 9mm; (v) expansion of enhanced customization; (ii) our revolver line to include several new no-lock Classic revolvers and our innovative Ultimate Carry revolvers; and (vi) the Response M&P 4, select-fire rifle, chambered in 9mm and featuring our proprietary Flex-Mag system; (iii) the M&P 22 Magnum pistol, which features our unique Tempo Barrel System and 30 round capacity; (iv) the SD 2.0, our second generation value pistol, which includes an upgraded trigger and ergonomics chambered in 9mm; and (v) the M&P15 Sport III, our third generation modern sporting rifle, which includes upgraded features, such as a free floating hand guard and enhanced mid-length gas system. 5.56mm NATO. We received several innovation awards in 2023 and 2024, including from Guns & Ammo magazine, NRA Publications, and The the National Association of Sporting Goods Wholesalers.

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Our customers continue to demand premium firearms that provide a competitive edge in sport shooting and hunting. Our Performance Center products are engineered and manufactured to meet this need, and they incorporate many custom features not found in our standard products, such as enhanced triggers for smoother trigger pull, ported barrels for better muzzle control, and specialty sights for quicker target acquisition. In fiscal 2024, 2025, we introduced our fourth fifth annual Performance Center Spec Series M&P pistol. This limited edition 2023 2025 model features a heavy-duty steel frame construction, an integrated Faxon® compensator, an olive drab green finish, an enhanced trigger sear, four magazines, a karambit-style knife, and ergonomics, and a collectible challenge coin. sharp aesthetic with Smith & Wesson blue highlights. We also introduced several line extensions for our popular Performance Center M&P9 Competitor pistol, which is designed Carry Comp lineup that offers premium features, including an integrated port and tuned trigger for high-level competitive shooting. reduced felt recoil and better on-target performance.

In fiscal 2024, 2025, we also introduced innovative new products in our Gemtech line of firearm suppressors, including the Abyss 5.56 and our Neutron 7.62 which is a 6.6" firearm suppressor that features Gemtech's ETM (elite taper-mount) system. The Gemtech ETM muzzle device allows Gemtech suppressors to be mounted on a variety of different firearms. They are also available in different threads to accommodate a variety of different calibers.

Our net sales for fiscal 2024, 2023, and 2022 were \$535.8 million, \$479.2 million, and \$864.1 million, respectively. Our gross profit for fiscal 2024, 2023, and 2022 totaled \$158.1 million, \$154.5 million, and \$374.6 million, respectively. Total assets as of April 30, 2024 and 2023 were \$576.3 million and \$541.3 million, respectively. direct thread models.

#### Handguns

We manufacture an extensive variety of handgun models that includes revolvers and pistols. A revolver is a handgun with a cylinder that holds the ammunition in a series of rotating chambers that are successively aligned with the barrel of the firearm during each firing cycle. There are two general types of revolvers: single-action and double-action. To fire a single-action revolver, the hammer is pulled back to cock the firearm and align the cylinder before the trigger is pulled. To fire a double-action revolver, a single trigger pull advances the cylinder as it cocks and releases the hammer. A pistol is a handgun in which the ammunition chamber is an integral part of the barrel and which is fed ammunition from a magazine contained in the grip. The firing cycle ejects the spent casings and loads a new round into the chamber.

We have long been known as an innovator and leader in the revolver market and most of our revolvers are currently marketed under the Smith & Wesson brand. We sell a wide range of sizes from small-frame revolvers used primarily for concealed carry and personal protection to large-frame revolvers used primarily for recreational and competitive

sport shooting. Our extra-large frame revolvers primarily address the handgun-hunting market.

Our small-frame revolvers have been carried by law enforcement personnel and personal defense-minded citizens for over 150 years. Our revolvers are available in a variety of models and calibers, with applications in virtually all professional and consumer markets. In fiscal 2024, 2025, we introduced a new expanded our line of revolvers that were are designed to enhance the personal carry experience, continuing our innovative leadership in the category. These Ultimate Carry revolvers are chambered in 38 Special and 32 H&R Magnum and feature enhanced grips, sites, sights, and triggers that are designed to enhance the shooting experience.

4 Our "Classics" department makes it possible to own historic firearms that are manufactured today but modeled after original favorites, such as the Model 29, which was made famous by the movie character Dirty Harry. These firearms are newly crafted with designs that take advantage of some of the most famous and collectible firearms that we have ever made. Our Classics department also makes commemorative firearms and employs master engravers to craft one of a kind custom firearms. These custom-made firearms are intended to reflect the skill and vision of the master engraver and the artistic expression of the owner. We offer a number of catalog variations of Classics and engraved Classics to our customers.

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We offer pistols under our Smith & Wesson brand. Our full size and compact M&P line of pistol products have been engineered with input from professional users and are designed to offer performance, safety, and durability that meet the standards of global law enforcement and military personnel, as well as features attractive to consumers. We believe that our M&P branded pistol products are the most ergonomic, feature-rich, and innovative products on the market today. Our range of full-size and compact M&P pistol products are made with a polymer or aluminum frame, a rigid stainless-steel chassis, and a black, through-hardened corrosion resistant finished stainless-steel barrel and slide for durability. Our M&P pistol products feature patented and easily changed palm swell grips in four sizes, allowing the user to customize grips in a matter of seconds; a passive trigger safety to prevent the pistol from firing if dropped; an enlarged trigger guard to accommodate gloved hands; a sear lever release that eliminates the need to press the trigger in order to disassemble the firearm; an ambidextrous slide stop and reversible magazine release to accommodate right- and left-handed shooters; an optional internal locking system and magazine safety; and a universal equipment rail to allow the addition of accessories, including lights and lasers.

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In fiscal 2012, we launched the M&P Shield pistol to address entered the growing personal protection and concealed carry market. market with the launch of the M&P Shield pistol. The M&P Shield features a slim concealable profile, 9mm, 380 Auto, 40 S&W, and 45 Auto calibers, and M&P ergonomics. Since the launch of the M&P Shield, we have introduced several additional models, most recently, including the Shield Plus with enhanced features and capacity. We believe capacity, and most recently, the M&P Shield pistol is one of the most popular firearms in the market, with over five million units shipped. award-winning Bodyguard 2.0.

Our Performance Center department has been providing specialized products and services for the most demanding shooting sports enthusiasts since 1990. To meet the requirements of law enforcement professionals, competitive shooters, collectors, and discriminating sport sports enthusiasts who demand superior products, our Performance Center personnel conceptualize, engineer, and craft products to create enhanced versions of our standard products. Our craftsmen are highly skilled and experienced gunsmiths. Performance Center products are typically made in limited production quantities, although we offer a number of catalog variations in order to increase product availability.

Our "Classics" department makes it possible to own historic firearms that are manufactured today but modeled after original favorites, such as the Model 29, the firearm made famous by the movie character Dirty Harry. These firearms are newly crafted with designs that take advantage of some of the most famous and collectible firearms that we have ever made. Our Classics department also makes commemorative firearms and employs master engravers to craft one-of-a-kind custom firearms. These custom-made applications reflect the skill and vision of the master engraver and the artistic expression of the owner. We offer a number of catalog variations of Classics and engraved Classics to our customers.

#### Long Guns

Our modern sporting rifles are designed to satisfy the functionality and reliability needs of recreational, personal, defense, and professional users, including global military, law enforcement, and security personnel. These long guns are popular with consumers as hunting, personal protection, and sporting target rifles and are sold through our sporting

good distributors, retailers, and dealers, rifles. We offer two pistol caliber carbines, the M&P FPC chambered in 9mm, 40 S&W, and 10mm, and the Response, both chambered in 9mm. We offer the M&P and Volunteer series modern sporting rifles in five different calibers (22LR, 5.56mm NATO (223), 308 Winchester (7.62x51mm), 6.5 Creedmoor, and 6mm ARC) for multiple recreational and professional uses. We also offer upper assemblies so firearm owners can easily modify their modern sporting rifle rifles to suit the needs and tasks of the various forms of sport shooting and hunting. Our broad product portfolio of modern sporting rifles includes a .22 caliber model, an opening price-point sport model, a hunting caliber model for longer range effectiveness, and several models designed for professional users.

In fiscal 2024, 2025, we continued to expand our long gun lever-action offerings, with building on the introduction success of the Model 1854, which was introduced in fiscal 2024. This expansion included new caliber introductions in 45 Long Colt, 357 Magnum, and our first ever lever-action long-action rifle cartridge offering in 45-70 Government. The expansion also included our Stealth Hunter series.

We introduced the Model 1854, M&P 4 select-fire rifle, chambered in 5.56mm NATO, which is our first such offering to our law enforcement and military customers.

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#### *Other Products and Manufacturing Services*

Our other products and manufacturing services include the following:

*Parts:* We sell parts to support our firearm business, including barrels and magazines that are manufactured at our facilities or purchased from third parties.

*Handcuffs:* We are one of the largest manufacturers of handcuffs and restraints in the United States. We fabricate these products from the highest-grade carbon or stainless steel. Our patented Lever Lock cuffs offer a double-locking system for added security and comfort, without extra tools or keys. Internal locks help prevent tampering and smooth ratchets allow for swift cuffing and an extra measure of safety. We have the ability to customize handcuffs to fit customer specifications.

*Firearm Suppressors:* We are one of the nation's oldest firearm suppressor manufacturers and an active participant in the firearm suppressor market around the world. We believe our Gemtech branded firearm suppressors have been involved in setting standards used by the military in suppressor testing, implementation, and safety. Our firearm suppressors are constructed from high grade aluminum, steel, or titanium and are compatible with every major type of rimfire and centerfire pistol and centerfire rifle caliber currently on the market.

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*Manufacturing Services:* We utilize our substantial manufacturing capabilities to provide services to third-party customers. Our manufacturing services include forging, heat treating, rapid prototyping, tooling, finishing, plating, machining, and custom plastic injection molding, machining. We believe our manufacturing services provide us with increased flexibility and reduced supply chain risk. We also believe that business-to-business sales provide profitable revenue stream diversification and enable us to maximize capacity utilization of our manufacturing assets. We market our manufacturing services under the Smith & Wesson and Smith & Wesson Precision Components brand names.

#### **Marketing, Sales, and Distribution**

##### *General*

We go to market in a variety of ways, including two-step distribution, strategic retailers, and buying groups consisting of certain large, regional retailers, utilizing direct sales employees to service these customers. We also sell firearms directly to law enforcement agencies and manufacturing services directly to other businesses. We sell internationally, primarily through distributors, which in turn, sell to retail stores and government agencies.

Our top five commercial distributors in the United States accounted for a total of 46.0% 45%, 44.0% 46%, and 44.3% 44% of our net sales for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022, 2023, respectively. Those commercial distributors are not regionally exclusive and have many of the same dealer customers. Therefore, we believe that the loss of one or more of these distributors would not materially impact sales as the remaining distributors would be allocated additional sales.

We sell our products worldwide. International sales accounted for approximately 5%, 4% 5%, and 3% 4% of our net sales for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022, 2023, respectively. Our businesses own tooling that is located at various suppliers in Asia and North America.

For the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022, 2023, marketing, advertising, and promotion expenses were \$14.7 million \$15.2 million, \$14.7 million, and \$17.5 million \$14.7 million, respectively, excluding the cost of rebates and promotions reflected in gross profit.

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We market our products using a multi-faceted approach to consumers through independent dealers, large retailers, in-store retail channels, direct to consumer, and range operations using focused marketing and promotional campaigns, which include print, broadcast, and digital advertising campaigns; social and electronic media; and in-store retail merchandising strategies. We are prominently featured in vertical print media, including editorial coverage in an extensive list of leading firearms and outdoor magazines, including *Guns & Ammo*, *American Rifleman*, *Shooting Times*, *American Handgunner*, *Shooting Illustrated*, *American Hunter*, *Outdoor Life*, and *Field & Stream*. We also sponsor many outdoor television, internet, and online programs that generate significant editorial exposure. We sponsor a number of firearm safety, shooting, and hunting events and organizations.

We print various product catalogs that are distributed to our dealers and mailed directly, on a limited basis, to consumers. We also attend various trade shows and expositions, such as the Shooting, Hunting, Outdoor Trade, (SHOT) or SHOT Show, the National Association of Sporting Goods Wholesalers Show, Annual Expo, the International Association of Chiefs of Police Show, Annual Conference & Expo, the Association of the United States Army, Show, or AUSA, Show, Annual Meeting & Exposition, the International Weapons Exhibition Show, or IWA Show, OutdoorClassics international trade fair in Europe, and various distributor, buying group, and consumer shows.

**GUNSMARTS:** The SMITH & WESSON GUNSMARTS program is designed to welcome new firearm owners into the firearm community and highlight key resources available to those who have just purchased their first pistol, rifle, or revolver. As a cornerstone of the campaign, we released a new video series devoted to helping inform, educate, and excite those who have recently joined the firearm community. Hosted on YouTube, the SMITH & WESSON GUNSMARTS video series covers a comprehensive set of topics that takes the viewer from the basics of firearm safety through their first trips to the range – all in a simple, inviting manner.

#### Digital Marketing

We utilize our websites, including [www.smith-wesson.com](http://www.smith-wesson.com) and [www.gemtech.com](http://www.gemtech.com), to market our products and services and to provide a wide range of information regarding our company to customers, consumers, dealers, distributors, investors, and government and law enforcement agencies worldwide. Social media platforms, such as Facebook, Instagram, YouTube, LinkedIn, and X (formerly Twitter), are effective ways for us to communicate the features and benefits of our products. Our direct-to-consumer e-mail marketing helps us to further engage our consumers and communicate the value of our brands. We continue to invest in new digital marketing capabilities to provide best-in-class customer experiences. Our websites are designed to inform, inspire, and prepare our customers

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for the next step in their firearms journey. We believe our digital platform supports platforms support future sales growth and profitability. In fiscal 2025, we introduced a direct-to-consumer e-commerce website to offer non-serialized parts, accessories, and branded goods.

#### Service and Support

We utilize a variety of methods for supporting our consumers and dealers. We have a toll-free customer service number, e-mail, and social media messaging to answer questions and resolve issues regarding our products. In addition, we offer a limited one-year warranty program and a lifetime service policy under which we repair defects in material or workmanship in our products, without charge, for as long as the original purchaser owns the firearm. We also maintain a number of authorized warranty centers throughout the world and provide both warranty and charge repair services at our facilities.

## Suppliers

We manufacture most of the components for our firearms, but purchase certain components and parts, including bolt carriers, rifle receivers, magazines, small parts, and rifle stocks, from third parties. We also purchase ammunition for product testing. Most of our major suppliers are U.S. based and provide materials, components, and parts, such as steel, polymer components, and metal-injected-molded components. The costs of these materials, components, and parts are at competitive rates. We have become less dependent on any particular supplier by strategically sourcing parts and raw material from multiple suppliers based on quality, cost, and risk. Whenever appropriate, we ensure that we have primary and secondary sources of supply for critical parts and components. We are also able to leverage our supply base to supplement our internal capacity and provide flexibility in our response to changes in market conditions. We use numerous raw materials, such as steel, wood, lead, brass, and plastics, in producing and testing our products. We have alternative sources for these raw materials.

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## Facilities

We have four manufacturing facilities at which we produce our products: a 645,000 square-foot facility located in Maryville, Tennessee; a 575,000 square-foot facility located in Springfield, Massachusetts; a 645,000 square-foot facility located in Maryville, Tennessee; and two facilities totaling 44,000 square-feet located in Houlton, Maine; and a 150,000 square-foot facility located in Deep River, Connecticut, Maine. We conduct plastic injection molding, assembly, and distribution services from our handgun Maryville facility. We conduct certain machining, assembly, and long gun manufacturing and some of our manufacturing service activities services at our Springfield facility. During fiscal 2024, we began manufacturing We machine non-serialized firearm parts and distribution activities from our Maryville facility. Our Houlton facility is a machining center only with no assembly, finishing, or small parts operations for our firearms. We also produce manufacture handcuffs and other restraint devices at in our Houlton facility. We use our Deep River facility for custom plastic injection molding services, rapid prototyping, and tooling. facilities. As part of the Relocation, we intend to discontinue discontinued operations at the Deep River facility during fiscal 2025. All but one of these facilities are ISO 9001 certified. We expect to obtain certification for the Maryville, Tennessee facility in fiscal 2025.

We perform in our own facilities most of the machining and all of the assembly, inspection, and testing of the firearms that we sell. sell in our own facilities. We produce our major firearm components utilizing computer-assisted machines. Our skilled employees use sophisticated automated testing equipment to ensure the proper functioning of our firearms. Every firearm is test fired before shipment. Our Maryville facility operates primarily on three shift patterns: a five day, 8-hour shift schedule. Our Springfield and Houlton facilities operate facility operates primarily on two shift patterns: a seven day, 12-hour rotating shift schedule and a five day, 8-hour shift schedule. Our Maryville and Deep River Houlton facilities operate primarily on three shift patterns: a seven day, 12-hour shift schedule, a five day, 8-hour shift, and a four day, 10-hour shift schedule.

We are party to a lease agreement, dated October 26, 2017, between us and Ryan Boone County, LLC, or the Original Missouri Landlord, concerning certain real property located in Boone County, Missouri on which we had been operating our distribution center, or the Missouri Lease. The 633,000 square foot facility, which was constructed for us, was completed Lease, as well as a related payment and performance guaranty, dated October 26, 2017, in 2018 and then sold and leased back to us. As discussed below, until January 1, 2024, we were a party to a sublease, pursuant to which American Outdoor Brands, Inc., our former wholly owned subsidiary, or AOUT, subleased from us 64.7% favor of this facility, or the Original Missouri Sublease, under the same terms as the Missouri Lease. Landlord. As part of the Relocation, on January 31, 2023, we entered into (i) an assignment and assumption agreement with American Outdoor Brands, Inc., our former wholly owned subsidiary, or AOUT (which became effective on January 1, 2024), pursuant to which AOUT assumed all of our rights, entitlement, and obligations in, to, and under the Missouri Lease, or the Assignment and Assumption Agreement, and (ii) an amended and restated guaranty in favor of RCS-S&W Facility, LLC, as successor in interest to the Original Missouri Landlord, pursuant to which Smith & Wesson Sales Company was added as a guarantor, or the Amended and Restated Guaranty. We terminated Because of the Amended and Restated Guaranty, we continue to account for this lease as we have since prior to the Relocation. Effective January 1, 2024, we vacated the Missouri Sublease as distribution

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center. Assets from the Missouri distribution center that we could no longer use were sold to AOUT, and we relocated all remaining assets to our Maryville facility.

In addition, we relocated a portion of January 1, 2024, our plastic injection molding operations to the Maryville facility. As of April 30, 2024 April 30, 2025, income the plastic injection molding machinery and equipment previously utilized in our Deep River facility had been relocated to the Maryville facility or disposed of. We did not recognize a material impairment related to the Missouri Sublease was \$2.7 million, of which \$1.3 million was recorded in general and administrative expenses and \$1.4 million was recorded in interest expense, net, in our consolidated statements of income.

On January 5, 2024, we amended the lease for the Deep River facility to extend its term through January 4, 2025. We intend to occupy the facility at least through the current lease termination date. We do not believe there are any indications of impairment relating to assets being previously utilized at the Deep River facility as a result of our planned discontinuance of operations at the facility during fiscal 2025. facility.

We seek to minimize inventory costs through an integrated planning and production system. All facilities operate utilizing SAP, a fully integrated ERP system.

## Research and Development

Through our advanced products engineering departments, we enhance existing products and develop new products for our business. Through our research and development personnel, we conceive, design, and develop potential products that we believe will be attractive to our customers and help address the needs, wants, and desires of our target consumer base. In so doing, we must seek to anticipate and respond to trends and shifts in consumer preferences by continually adjusting our product mix with innovative features and designs and marketing them in an effective manner. Prior to introducing any product, we assess its cost of production and delivery, estimate its potential sales volume and margin, and conduct vigorous prototype and production-quality sample testing. In fiscal 2025, 2024, 2023, and 2022, 2023, our gross spending on research activities relating to the development of new products was \$7.3 million \$9.6 million, \$7.6 million \$7.3 million, and \$7.3 million \$7.6 million, respectively. As of April 30, 2024 April 30, 2025, we had 39 45 employees at our various facilities engaged in ongoing research and development activities for all of our brands.

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## Patents, Trademarks, and Copyrights

We recognize the importance of innovation and protecting our intellectual property. Accordingly, we own numerous patents related to our products. We apply for patents whenever we develop innovative new products, unique designs, or processes of commercial importance. We do not believe that our business is materially dependent on any single patent.

Because of the significance of our brand names, our trademarks, service marks, trade dress, and copyrights are also important to our business. We have an active global program of trademark registration, monitoring, and enforcement. We believe that our Smith & Wesson and Gemtech brands, and including our S&W monogram trademarks, are known and recognized by the public worldwide and are important to our firearm business.

We intend to vigorously pursue and challenge infringements of our patents, trademarks, service marks, trade dress, and copyrights, as we believe the goodwill associated with them is a cornerstone of our branding strategy.

## Competition

We encounter rigorous competition in the firearms industry from both domestic and foreign manufacturers. Although some competitors manufacture as wide a variety of firearms as we do, most of our competitors manufacture only certain types of firearms. We are one of the largest manufacturers of handguns, modern sporting rifles, and handcuffs in the United States. We compete primarily based upon innovation, quality, reliability, durability, price, performance, consumer brand awareness, and customer service and support. Our customer service organization is proactive in offering timely responses to customer inquiries. We believe we can effectively compete with all our present competitors. Our primary competitors are Colt, Ruger and Taurus in the revolver market; Glock, Ruger, Sig Sauer, Springfield Armory, and Taurus in the pistol market; and Daniel Defense, Diamondback, Ruger, Sig Sauer, and Springfield Armory in the semi-automatic rifle market; and Ruger and Henry in the lever-action rifle market.

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## Customers

We sell our products through a variety of federally licensed distribution channels. Depending upon the product or service, our customers include distributors; federal, state, and municipal law enforcement agencies and officers; government and military agencies; and retailers. We also sell non-serialized parts, accessories, and apparel to retail consumers through our new e-commerce platform.

We grant payment terms to most commercial customers ranging from 20 to 60 days. However, in some instances, we provide longer payment terms.

During fiscal 2024, 2025, sales into our professional channel accounted for approximately 8.0% 9.0% of our net sales, which included state and local law enforcement agencies, the federal government, and international customers. The remaining 92.0% 91.0% of our net sales was through federal firearm licensees to domestic consumers.

## Seasonality

Our business is seasonal with sales generally peaking in our fourth fiscal quarter, which ends April 30, as a result of most industry events and distributor shows normally scheduled during the early spring months. In addition, because of our operating schedule, which includes a summer and a winter shutdown of our manufacturing facilities, we have an increased number of operating days in our fourth fiscal quarter, which allows our shipping and production volumes to exceed other quarters. Seasonality, however, can be disrupted by external events, such as COVID-19 during fiscal 2020, 2021, and 2022; results of federal, state, and local elections; elections and periodic social and political unrest, crime, and other factors that may drive sales or impact channel inventories, which may slow or accelerate our sales; inventories.

## Governmental Regulations of Firearms

Our business is primarily regulated by the Bureau of Alcohol, Tobacco, Firearms and Explosives, or ATF, which licenses the manufacture, sale, and import of firearms and firearm suppressors in the United States. The ATF conducts periodic audits of our facilities that hold federal firearms licenses.

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There are also various state laws, regulations, and local ordinances relating to firearm characteristics, features, sales, and firearm magazine capacities. Local firearm dealers must comply with federal, state, and local laws, regulations, and ordinances pertaining to firearm, firearm suppressor, and magazine sales within their jurisdictions. We manufacture several firearm models and magazines in various capacities that comply with those laws, regulations, and ordinances for sales in those states and localities. In Massachusetts, for example, there are regulations related to the weight of the trigger pull, barrel length, material strength, and independent testing of handguns. California, Connecticut, Maryland, New Jersey, and New York, as well as other states, the District of Columbia, and other localities, have similar laws, ordinances, and restrictions. In addition, certain states and the District of Columbia have implemented laws related to microstamping. Generally, these laws require any new pistols to contain a microstamping mechanism, which must be able to etch or imprint an array of characters that identify the make, model, and serial number of a pistol onto each cartridge case when the pistol is fired. No commercially produced firearm has utilized the microstamping process, which many consider to be unfeasible, infeasible, and we have no plans to utilize any microstamping feature in our firearms. While these microstamping laws do not currently restrict our product offerings as a result of ongoing viability studies or legal challenges, in the future, they may restrict our ability to sell our products into these jurisdictions.

Warnings and instructions concerning the safe operation of our firearms and firearm suppressors are contained in the Safety & Instruction Manuals included in all boxes in which firearms and firearm suppressors are shipped and are also available for download from our Smith & Wesson and Gemtech websites.

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## Environmental Health and Safety

We are subject to numerous federal, state, and local laws and regulations that regulate the health and safety of our workforce, including those regulations monitored by the Occupational Health and Safety Administration, or OSHA, the National Fire Protection Association, and the Department of Public Health. Though not exhaustive, examples of applicable regulations include confined space safety, walking and working surfaces, machine guarding, and life safety.

We are also subject to numerous federal, state, and local environmental laws and regulations concerning, among other things, emissions to the air; discharges to land, surface, subsurface strata and water; and the generation, handling, storage, transportation, treatment, and disposal of hazardous waste and other materials. These laws require us to make significant expenditures of both a capital and expense nature. Several of the more significant federal laws applicable to our operations include the Clean Air Act; the Clean Water Act; the Comprehensive Environmental Response, Compensation and Liability Act, or CERCLA; and the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act, or RCRA.

We are required to remediate hazardous waste at our facilities. Currently, we own a designated site in Springfield, Massachusetts that contains two release areas, which are the focus of remediation projects as part of the Massachusetts Contingency Plan, or MCP. The MCP provides a structured environment for the voluntary remediation of regulated releases. We may be required to remove hazardous waste or remediate the alleged effects of hazardous substances on the environment associated with past disposal practices at sites not owned by us. We have received notice that we are a potentially responsible party from the Environmental Protection Agency and/or individual states under CERCLA or a state equivalent at two sites.

In our efforts to satisfy our environmental responsibilities and to comply with environmental laws and regulations, we have established, and periodically update, policies relating to the environmental standards of performance for our operations. We have in place programs that monitor compliance with various federal, state, and local environmental regulations. However, in the normal course of our manufacturing operations, we are subject to governmental proceedings and orders pertaining to waste disposal, air emissions, and water discharges from our operations into the environment. We regularly incur substantial capital and operating costs to comply with environmental laws, including remediation of known environmental conditions which we fund through cash flows from operations. We spent \$1.7 million, \$1.5 million, and \$1.5 million in fiscal 2025, 2024 and fiscal 2023, respectively, on environmental compliance, primarily related to disposal fees and containers.

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In the normal course of our business, we may become involved in various proceedings relating to environmental health and safety matters, and we are currently engaged in an environmental investigation and remediation. Our manufacturing facilities are located on properties with long histories of industrial use, including the use of hazardous substances. We have identified soil and groundwater contamination at our Springfield facility that we continue to monitor and remediate, as appropriate. Based on the situation, an environmental reserve may be recorded based upon currently enacted laws and regulations, currently available facts, experience in remediation efforts, existing technology, and the ability of other potentially responsible parties or contractually liable parties to pay the allocated portions of any environmental obligations. As of April 30, 2024 April 30, 2025, we do did not have an open environmental reserve recorded in our consolidated balance sheet.

Based on information known to us, we do not expect current environmental regulations or environmental proceedings and claims to have a material adverse effect on our consolidated financial position, results of operations, or cash flows. However, it is not possible to predict with certainty the impact on us of future environmental compliance requirements or of the cost of resolution of future environmental health and safety proceedings and claims, in part because the scope of the remedies that may be required is not certain, liability under federal environmental laws is joint and several in nature, and environmental laws and regulations are subject to modification and changes in interpretation. Additional or changing environmental regulation may become more burdensome in the future, and any such development could materially and adversely affect us.

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Human Capital

Creating a positive work environment for our employees is critical to our ability to successfully execute our strategy. We are committed to a strong, healthy culture focused on respect for all employees, creating and sustaining a family atmosphere united under a clear vision, with the understanding of each function and individual's responsibility for team results, collective pride in our company and our industry, and shared rewards for results. In order to ensure that we embody our values and that our culture remains healthy and strong, we place significant focus on our human resources.

Training & Development

Attraction, development, and retention of employees is critical to our success. We offer training and development programs to encourage advancement from within, including the following:

- tuition reimbursement for up to 100% of an employee's undergraduate or advanced degree; degrees;
- computer numerical control, or CNC, machine apprenticeship training at a local community college in conjunction with a state-funded program;
- toolmaker apprenticeship training in conjunction with a state-funded program; local community college;
- wastewater treatment operator training leading to licensure;
- leadership effectiveness training for manufacturing managers in conjunction with a state-funded program;
- reimbursement for continuing professional education for our professionally licensed employees; and
- other in-house and cross-functional training to aid with career advancement. advancement; and

|    |   |         |           |          |                 |
|----|---|---------|-----------|----------|-----------------|
| 11 | an intern program for college students. We believe Equal Our Talent As of | 76%     | 50%       | 5%       | 63%             |
|    | that thisOpportunityAcquisition April 30,                                 | male    | female    | under    | Caucasian       |
|    | training and team focuses2024, our  | and     | executive | 25       | Hispanic/Latino |
|    | development on ensuringworkforce  | 24%     | officers; | years    | 9% Black, 2%    |
|    | leads to more that ourconsisted   | female; |           | old,     | 2% undisclosed  |
|    | valuable workforce isof the   |         |           | 22%      | American, 8%    |
|    | contributions representativefollowing:                                    |         |           | between  | Indian/Pasika   |
|    | and of the local  |         |           | 25-35    | and 1% change   |
|    | satisfaction communities  |         |           | years    | talented        |
|    | for our in which we   |         |           | old,     | diverse         |
|    | employees operate and   |         |           | 25%      | workforce       |
|    | within their that our   |         |           | between  | special f       |
|    | existing roles business is  |         |           | 35-45    | on t            |
|    | and also open and   |         |           | years    | veterans,       |
|    | positions welcoming to  |         |           | old,     | whenever        |
|    | employees everyone.   |         |           | 22%      | possible.       |
|    | for roles they This   |         |           | between  | Annual          |
|    | aspire to commitment  |         |           | 45-55    | voluntary       |
|    | attain. The extends to all  |         |           | years    | turnover        |
|    | intern levels of our  |         |           | old,     | fiscal 2        |
|    | program is organization,  |         |           | 19%      | 2024, 2         |
|    | intended to including   |         |           | between  | and 2022        |
|    | serve as a within senior  |         |           | 55-65    | was             |
|    | talent management   |         |           | years    | approxima       |
|    | pipeline for and our Board  |         |           | old, and | 8% 15%,         |
|    | future hires, of Directors.   |         |           | 7% over  | 12% 16%,        |
|    | as an We are  |         |           | 65       | 21% 18%,        |
|    | opportunity committed to  |         |           | years    | respective      |
|    | for us to hiring  |         |           | old; and | We be           |
|    | receive fresh qualified   |         |           |          | turnover        |
|    | perspectives candidates   |         |           |          | fiscal          |
|    | and ideas, to without regard  |         |           |          | was impa        |
|    | introduce to race,  |         |           |          | by              |
|    | college religion, color,  |         |           |          | announce        |
|    |   |         |           |          | of              |
|    |   |         |           |          | Relocator       |

students to  
our brand  
and increase  
positive  
employer  
branding, and  
to contribute  
to beneficial  
community  
engagement.  
Finally, we  
conduct  
periodic  
compliance  
and industry  
training for  
employees  
on various  
topics that  
are important  
to our  
business,  
including  
sexual  
harassment,  
anti-  
corruption,  
and  
cybersecurity,  
among  
others.

sex, sexual  
orientation,  
pregnancy,  
gender, age,  
national  
origin,  
ancestry,  
physical or  
mental  
disability,  
genetic  
information,  
or any other  
status.

We have a documented education and training plan to ensure employees are well trained on safety measures throughout the organization. We offer more than 55 different types of training, including lecture, classroom setting, and hands-on training to ensure our employees have the knowledge needed to ensure their safety, as well as the safety of others. The success of our training program has allowed us to maintain a relatively low level of safety claims and reduce lost work hours. Our calendar year 2023 2024 and 2022 2023 total recordable incident rate, or TRIR, of 1.6 2.3 and 2.3, 1.6, respectively, and lost time incident rate, or LTIR, of 0.5 0.6 and 0.6, 0.5, respectively, compares favorably to the latest OSHA industry data. According to OSHA, for our NAICS industry code, the calendar year 2022 2023 and 2021 2022 TRIR was 2.5 2.3 and 2.8, 2.5, and the LTIR was 1.6 0.6 and 0.6, 1.6, respectively. Our calendar year 2023 2024 and 2022 2023 near miss frequency rate was 0.3 1.9 and 1.0, 0.3, respectively, and we did not have any fatalities in either year.

### Total Rewards

Competitive pay and benefits have always been a highlight of our employee experience. We offer comprehensive benefit programs to our employees that allow them flexibility of choice through our **Total Rewards** framework of pay and service recognition, health and wellness, financial well-being, work/life balance, culture and community, and learning and development.

We are committed to ensuring that all of our employees are paid a fair wage. To that end, we offer generous wages and benefits to our employees, including the following:

- a comprehensive medical, dental, and vision plan for our employees and their families, for which we pay between 87% and 93% of the total cost;
- a 401(k) plan with a company match of up to 3% of the first 6% contributed by the employee;
- a profit-sharing plan in which employees can earn up to 15% of their eligible earnings based on company profits;
- individual financial planning sessions with a certified financial planner;
- twelve annual holidays and a paid time off program, including paid sick and vacation time; program;
- paid and unpaid leaves of absence, including paid family and medical leave for employees working in qualified states;
- flexible spending and health savings accounts;
- life and disability insurance coverage;
- employee stock purchase plan;
- on-site cafeteria and fitness center;
- Employee Assistance Programs; employee assistance programs;
- product discounts; and
- license-to-carry subsidies and reimbursement for range membership fees.

Annual increases and incentive compensation for salaried and non-operations hourly employees are based on merit, which is communicated to employees upon hire and documented through our talent management program as part of the annual performance review process. Annual increases for hourly operations employees are based on a yearly market analysis for comparable jobs.

### Headcount

As of **April 30, 2024**, we had **1,509** employees, including **eleven** part-time employees. None of our employees are represented by a union in collective bargaining with us. Of our employees, **36%** have 10 or more years of service with our company and 3% have greater than 25 years of service with our company. We believe that our employee relations are good and that the high quality of our employee base is instrumental to our success.

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### Information About our Executive Officers

The following table sets forth certain information regarding our executive officers:

| Name                | Age | Position  |
|---------------------|-----|---|
| Mark P. Smith       | 48  | President and Chief Executive Officer   |
| Deana L. McPherson  | 53  | Executive Vice President, Chief Financial Officer, Treasurer, and Assistant Secretary |
| Kevin A. Maxwell    | 48  | Senior Vice President, General Counsel, Chief Compliance Officer, and Secretary       |
| Susan J. Cupero (a) | 64  | Vice President, Sales   |

(a) **13 Ms.** Mark P. Smith has served as President and Chief Deana L. McPherson has served as Kevin A. Maxwell has served as Susan J. Cupero Executive Officer since 2020. Mr. Smith served as Co-Executive Vice President, Chief FinancialSenior Vice President, GeneralCupero has

Meagher & Flom. position, 2021, and Director of Sales Administration from 2015 until 2017.

- Risks relating to intellectual property, information systems, and cybersecurity.
- Risks relating to certain business matters and securities markets.

#### Risks Relating to Economic, Political, Social, Legislative, Regulatory, and Inflationary Factors

*Our performance is impacted by a variety of economic, political, social, legislative, regulatory, and inflationary factors.*

A variety of economic, political, social, legislative, regulatory, and regulatory inflationary factors could materially and adversely affect our business, operating results, and financial condition.

Our business may be adversely impacted by general economic conditions and consumer spending patterns. Consumer spending on discretionary items and demand for our products may be adversely impacted by a number of economic factors, including economic uncertainty, high levels of unemployment, declines in consumer confidence and discretionary income, lack of consumer credit, increases in consumer debt levels, stock market declines, poor weather conditions, high energy prices, increased energy and commodity prices, higher costs for materials and services, high levels of tax, interest rates, inflationary conditions, and increased labor costs. Economic conditions also affect governmental and budgetary policies, which may adversely affect our ability to sell our products to law enforcement, government, and military customers.

Our business may be adversely impacted by political, social, and related factors. Concerns about presidential, congressional, state, and local elections, and legislative and public policy shifts resulting from those elections, can adversely affect demand for our products. For example, we believe demand for our products may be negatively impacted by the results unified Republican control of the 2024 elections, executive and legislative branches of the federal government during the first two years of the first Trump administration and we believe demand for our products is currently being, and may continue to be, impacted by unified Republican control of the executive and legislative branches of the federal government, in each case, as a result of the reduced risks of gun control legislation and regulation. In addition, speculation surrounding increased gun control at the federal, state, and local level and heightened fears of crime and terrorism can affect consumer demand for our products. These concerns often result in an increase in near-term consumer demand for our products and subsequent softening of demand when these concerns subside. For example, we experienced historic levels of demand for our products in parts of fiscal 2022 and 2021 as a result of the impact of COVID-19 and the social unrest experienced in the United States during the summer of calendar 2020. Demand 2020, with demand for our products subsequently returned returning to more normalized levels. As a result of these significant fluctuations in demand, our operating results can vary significantly from period to period and we may build and maintain inventory levels that are significantly in excess of customer demand.

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Federal and state legislatures frequently consider laws relating to the regulation of regulate firearms, including the amendment or repeal of existing laws. Existing laws may also be affected by future judicial rulings and interpretations. Changes to existing laws or the enactment of new laws may seek to restrict the makeup of firearms, including limiting magazine capacity; mandating the use of certain technologies in a firearm; removing existing legal defenses in lawsuits; setting minimum age limits to purchase certain firearms; or banning the sale and, in some cases, the ownership of various types of firearms and accessories. For example, certain states and (i) prohibit the District sale of Columbia modern sporting rifles; (ii) restrict magazine capacity. Further, a number of states capacity; or (iii) have adopted some form of so called "gun industry accountability" laws that attempt to facilitate the filing of civil lawsuits by the respective state government or private individuals against certain firearm industry participants. Other Certain states are considering adopting similar laws. have also raised the minimum age for buying firearms and begun levying excise taxes on firearm, firearm component, and ammunition sales. Interest in gun control legislation among federal and state legislatures tends to intensify following significant events, such as mass shootings. If restrictive laws or restrictive changes to existing laws are adopted, we could find it difficult, expensive, or even impossible to comply with such laws, which could impede our ability to develop new products and distribute existing products, and it may become more difficult or costly to purchase our products. In addition, gun-control activists may succeed in imposing restrictions or an outright ban on private firearm ownership or particular firearm models, such as modern sporting rifles. Such restrictions or bans which could have a material adverse effect on our business, operating results, and financial condition.

In addition to these matters, which are largely beyond our control, demand for our products may also be adversely impacted by shortages of ammunition since potential purchasers of our products may choose not to purchase our products unless supplies of ammunition to use with our products are available. Since we do not manufacture ammunition, the supply of ammunition is also beyond our control.

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**Our business is subject to extensive regulation.**

*Firearms Compliance.*

Our business, as well as the business of all manufacturers and marketers of firearms and firearm parts, is subject to numerous federal, state, local, and foreign laws, regulations, and protocols, including ATF rules and regulations. If we fail to comply with ATF rules and regulations, the ATF may limit our activities or growth, fine us, or, ultimately, put us out of business.

The manufacture, sale, and purchase of firearms are subject to extensive federal, state, and local governmental regulation. The primary federal laws are the National Firearms Act of 1934, or NFA, the Gun Control Act of 1968, or GCA, and the Firearms Owners' Protection Act of 1986, which have been amended from time to time. The NFA severely restricts the private ownership of fully automatic weapons and heavily regulates other firearms defined in that law and accompanying regulations, including firearm suppressors. The GCA places certain restrictions on interstate firearm sales, among other things. Most of our **exported** products are governed by the U.S. Department of Commerce and regulated by its Bureau of Industry and Security, or BIS, under the Export Administration Regulations. Certain of our **exported** products are governed by the U.S. Department of State and subject to the International Traffic in Arms Regulations. We are generally required to obtain U.S. government authorization for exports, including licensure or other similar authorization prior to engaging in international transactions. The U.S. government has discretion as to whether to grant a license. In addition, Congress may block a proposed sale of firearms that are export controlled by the Department of State valued at \$1 million or more. Consequently, we may not be able to obtain export licenses or complete profitable contracts as a result of political or other reasons that are beyond our control. In **April May 2024**, **new BIS announced new rules (which became effective in May 2024) took effect** that, among other things, led to the revocation of certain of our previously valid licenses that authorized firearm exports to non-government end users in countries deemed "high risk" by the State Department and otherwise imposed significant changes on the licensing requirements for many firearms exports. These new restrictions **have negatively impacted and will likely continue to negatively impact** our international sales. Failure to receive required licenses or authorizations, or the termination or suspension of our export privileges, could have a material adverse effect on our business, operating results, and financial condition. **Export control laws also impact the ability of certain individuals to work in our facilities in most positions. Further, because our manufacturing process includes certain toxic, flammable, and explosive chemicals, we are subject to the Chemical Facility Anti-Terrorism Standards, as administered by the Department of Homeland Security, which requires that we take additional reporting and security measures related to our manufacturing process.**

In addition to federal requirements, state and local laws and regulations may place additional restrictions or prohibitions on firearm ownership and transfer. These laws and regulations vary significantly from jurisdiction to jurisdiction. Some states or other governmental entities have enacted, and others are considering, laws restricting or prohibiting the ownership, use, sale, or importation of certain categories of firearms, firearm suppressors, ammunition, **and ammunition feeding devices, or all of these products. devices.** For example, certain states have adopted restrictions on the sale of modern sporting

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rifles, and other states are considering adopting similar laws. **Several states require internal or external locking mechanisms for firearms sold in their jurisdictions.** Some states mandate, or are considering mandating, certain design features based on perceived safety or other grounds. California maintains a roster of handguns that are certified for sale in the **state, state, and other states have adopted or are considering adopting similar rosters.** Certain of our products have been removed from the **California** roster in the past (meaning that they can no longer lawfully be sold by retailers) and may be removed in the future. Finally, our ability to sell our products in international markets is impacted by local laws, rules, and regulations in those markets. For example, Canada **recently has** banned the sale, purchase, or transfer of **handguns various firearms** within Canada, subject to certain exceptions. Such laws could have a material adverse effect on our business, operating results, and financial condition.

Existing industry protections may be repealed or affected by judicial rulings. For example, the Protection of Lawful Commerce in Arms Act of 2005, or the PLCAA, was enacted by Congress in 2005 **in order** to protect firearms manufacturers and dealers from liability when their legally manufactured and lawfully sold products are later used in criminal acts. The PLCAA (or **the state law equivalent equivalents** of the PLCAA) could be repealed, amended, or affected by future judicial rulings and interpretations. If the PLCAA (or **the state law equivalent equivalents** of the PLCAA) were repealed, amended, or reinterpreted, firearm manufacturers could face a significant increase in litigation, which could have a material adverse effect on our business, operating results, and financial condition.

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#### *Environmental Compliance.*

We are subject to numerous federal, state, and local laws that regulate or otherwise relate to the protection of the environment, including the Clean Air Act, the Clean Water Act, CERCLA, and the Solid Waste Disposal Act, as amended by RCRA. CERCLA and RCRA and related state laws subject us to the potential obligation to remove or mitigate the environmental effects of the disposal or release of certain pollutants at our manufacturing facilities and at third-party or formerly owned or leased sites at which contaminants generated by us may be located. We have incurred and expect to continue to incur expenditures in order to comply with these requirements. Further, we may become subject to governmental proceedings and orders pertaining to waste disposal, air emissions, and water discharges.

We may not have identified all existing contamination on our properties, and our operations may cause contamination in the future. As a result, we could incur additional costs to clean up contamination that exceed the amount of our reserves, and our reserves may increase from time to time. Furthermore, it is not possible to predict with certainty the impact on us of future environmental compliance requirements or the cost to satisfy future regulatory proceedings and claims.

We could also be adversely affected by future laws and regulations related to climate change, including laws related to greenhouse gas emissions. These laws and regulations could lead to increased environmental compliance costs and increased energy and raw materials costs, in addition to other impacts.

#### *Employment and Occupational Health and Safety Compliance.*

We are subject to a number of employment and occupational health and safety laws and regulations, including the Fair Labor Standards Act and the Occupational Safety and Health Act and the rules and regulations promulgated thereunder, that could significantly increase our operating costs and reduce our operational flexibility. For example, in 2024, we have reached settled a settlement (which was preliminarily approved by matter involving the court in March 2024) with a proposed class of current and former employees who filed a claim alleging alleged non-payment of wages and overtime in violation of the Massachusetts Wage Act and Massachusetts Minimum Fair Wage Act. Law.

#### *Corruption Compliance.*

The Foreign Corrupt Practices Act of 1977, or FCPA, and local anti-corruption laws, among other things, prohibit companies and their intermediaries from making improper payments to government officials for the purpose of influencing official decisions. Our efforts to comply with the FCPA, or other applicable anti-corruption laws and regulations, may cause us to limit our international business activities, or result in reducing or impeding our sales growth in numerous foreign countries. Further, our internal control policies and procedures, or those of our vendors, may not adequately protect us from reckless or criminal acts committed or alleged to have been committed by our employees, agents, or vendors. Any such violations could lead to civil or criminal monetary and non-monetary penalties and/or could damage our reputation.

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#### *Privacy Compliance.*

Changing privacy laws in the United States, (where, among others, the California Consumer Privacy Act became effective in 2020 and its expansion and amendment, the California Privacy Rights Act, became effective January 1, 2023), Europe, (where the General Data Protection Regulation became effective in 2018), and elsewhere have created new individual privacy rights, imposed increased obligations on companies handling personal data, and increased potential exposure to fines, litigation, and penalties. In 2025, a purported class action matter was filed against us, alleging, among other things, violations of the California Invasion of Privacy Act.

Compliance with laws, regulations, and other requirements, including those discussed above, is costly and time consuming, and our failure to comply could cause us to incur fines and penalties, lead to restrictions on our ability to manufacture and sell our products and services, or otherwise negatively impact our ability to import or export the products that we sell. Allegations that we have failed to comply with these laws, regulations, and other requirements could also expose us to litigation and harm our reputation. In addition, these laws, regulations, and other requirements may change or be applied or interpreted in ways that will require us to modify our products, subject us to enforcement risk, expose us to reputational harm, or impose on, or require us to incur, additional costs, including substantial compliance costs, which may materially and adversely affect our business, operating results, and financial condition.

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***We face risks associated with international activities.***

Our foreign sales and purchases of certain components expose us to various economic, political, and other risks, including the following:

- compliance with U.S. and local laws and regulatory requirements, including adverse changes in those laws and requirements;
- transportation delays or interruptions;
- foreign exchange rate fluctuations;
- limitations on imports and exports – In April 2024, new BIS announced new rules (which became effective in May 2024) took effect that, among other things, led revocation of certain of our previously valid licenses that authorized firearm exports to non-government end users in countries deemed “high risk” by the State Depa and otherwise imposed significant changes on the licensing requirements for many firearms exports;
- imposition of restrictions on currency conversion or the transfer of funds;
- the possibility of appropriation of our assets without just compensation;
- taxes, tariffs, and duties;
- the burdens and costs of compliance with a variety of foreign laws; and
- political or economic instability in countries in which we conduct business, including possible terrorist acts.

Any one or more of these risks could materially and adversely affect our business, operating results, and financial condition.

***We are exposed to protectionist trade restrictions, including tariffs and potential trade laws.***

The federal government has, at times, put in place tariffs and other trade restrictions with respect to other countries, including limiting trade and imposing tariffs on imports from foreign countries. In addition, other countries have, at times, threatened or put in place tariffs of their own. For example, in April 2025, the United States announced the imposition of worldwide reciprocal and other tariffs on its trading partners, and in response to the United States' actions, many of the United States' trading partners announced retaliatory tariffs.

We are currently subject to tariffs on certain of our products, products, and other of our products could become subject to tariffs in the future. Protectionist trade restrictions, such as changes in tariff structures, export or import compliance laws, or other trade policies in the United States or foreign countries could reduce our ability to sell our products in foreign markets, negatively impact the ability of foreign customers to purchase our products, and adversely affect our

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ability to import products, components, and raw materials from foreign suppliers, suppliers, and interfere with our supply chain. Tariffs that result in increased costs or adversely impact the availability of imported products, components, or raw materials used in the production of our products could materially and adversely impact our business, operating results, and financial condition. In particular, increased input costs may require us to increase the prices of our products, which may result in lower demand for our products or lower gross margins on such products if we are unable to increase the price of those products to our customers. In addition, the imposition of tariffs on products that we export to international markets could make those products more expensive compared to those of our competitors if we pass the additional costs on to our customers, which may also adversely impact our business.

Rising High levels of inflation has have adversely affected us and may continue to adversely affect us, by increasing material, labor, and other costs beyond what we can recover through price increases. us.

Inflation can adversely affect us by increasing material, labor, and other costs required to operate and grow our business. Many of the markets in which we sell our products, including our primary market in the United States, have experienced and continue to experience high levels of inflation. We believe high levels of inflation which we believe have

depressed, and may continue to depress, consumer demand for our products as certain firearm consumers have traded down to purchase lower-priced firearms or delayed purchases due to cost concerns. Inflation can also adversely affect us by increasing material, labor, and have other costs required to operate and grow our business, which we believe has reduced, and may continue to reduce, our profitability. For example, in response to inflationary pressures, we have increased the rate of pay for certain of our hourly job categories and have experienced increases in the cost of certain of the components, parts, raw materials, and other supplies

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necessary for the production of our products, and such increases may continue to impact us in the future. Because we typically purchase these supplies based on short-term commitments from our suppliers, we are exposed to risks associated with significant levels of cost inflation. If we are unable to increase our prices to offset the effects of inflation, our business, operating results, and financial condition could be materially and adversely affected.

#### **Risks Relating to Manufacturing, the Relocation, Raw Materials and Component Supply, Product Development and Performance, Customer Demand, and Brand Recognition**

##### ***We must continue to introduce new products that are successful in the marketplace.***

Our success depends on our ability to continue to conceive, design, produce or source, and market in a timely manner a continuing stream of innovative new products that appeal to consumers, achieve market acceptance, and drive customer satisfaction and loyalty. The New product development of new products is can be a lengthy and costly process. Any new products that we develop and introduce to the marketplace may be unsuccessful in achieving customer or market acceptance or may achieve success that does not meet our expectations for a variety of reasons, including delays in introduction, unfavorable cost comparisons with alternative products, unfavorable customer or consumer acceptance, and unfavorable performance. Our business, operating results, and financial condition could be materially and adversely affected if we fail to introduce new products that consumers want to buy or we incur significant expenses related to proposed new products that prove to be unsuccessful for any reason.

Consumer preferences include the choice of sales channels. In 2025, we launched a direct-to-consumer e-commerce website for certain apparel and firearm accessories. Legal and regulatory restrictions apply to the sale of certain of the products offered (such as magazines) through our e-commerce website. As a result, we may be unable to sell or may choose not to sell certain products through our e-commerce website, and any changes in applicable federal or state laws or regulations may impact our ability to sell our products through our e-commerce website. Our efforts to increase our sales on our e-commerce website may not be successful.

##### ***We are subject to risks associated with the Relocation.***

In connection with the Relocation, we continue to be subject to a number of risks, including the following:

- we may not meet those associated with meeting the spending, headcount, and wage commitments that we are required to meet in order to receive and/or retain ce governmental incentives associated with the Relocation;
- we may not Relocation and our ability to effectively implement and utilize productivity enhancements, including those related to automation; and
- automation. In addition, we have experienced, and may continue to experience, increased employee turnover and challenges in recruiting employees and retaining existing employees. This turnover may have resulted in, and may continue to result in, the loss of valuable historical knowledge concerning our business an operations. In particular, we may be unable to recruit employees with the requisite skills to work at our Maryville facility, and we may struggle to recruit and r employees to work in our Springfield facility,

Any one or more of these risks could cause us to fail to realize the expected benefits of the Relocation.

##### ***Our operating facilities are critical to our success, and we may incur business disruptions.***

We operate in only four facilities located in three locations, and our success depends on our ability to efficiently operate each facility. facility efficiently.

We produce key components for most of our products at our Springfield facility, which also houses our principal research, development, engineering, and design functions. We frequently make changes in our manufacturing operations to modernize the facility and associated equipment and systems as a result of the age of the facility and the continued need to introduce efficiencies in manufacturing and other processes. We anticipate that we will continue to incur significant capital and other expenditures with respect to the facility, but we may not be successful in continuing to improve efficiencies. A disruption of the operation of this facility would adversely affect our ability to produce many of our products and serve our customers.

During fiscal 2024, as part of the Relocation, we opened the Maryville facility, which houses We house our management, administrative, assembly (except for revolvers, and certain metal pistols, and lever-action rifles, which continue to be manufactured and assembled in the Springfield facility), distribution, and plastic injection molding functions. The functions at our Maryville facility. Our Maryville facility includes computer controlled and automated equipment, which is complex and may be subject to a number of risks related to security or computer viruses, the proper operation of software and hardware, electronic or power interruptions, and other system failures.

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We also depend on our Houlton facility, facilities, which is are used primarily as a machining facility for to machine our firearms, as well as for the manufacturing of firearm parts and manufacture all of our handcuffs and restraints.

A disruption in the activities of these facilities could adversely affect our firearm manufacturing operations.

Our ability to successfully operate our facilities depends on numerous factors, including the proper design of the facilities, the ability to employ an adequate number of skilled workers to operate the facilities, the design and operation of computer controlled and automated systems, the design of software systems to operate the facilities, and the integration of the facilities into our ERP system. Difficulties or delays in performing any of these critical tasks could negatively impact our operating results, and a disruption of the operation of these facilities would adversely affect our ability to distribute our products to our customers.

The operations at our facilities may be interrupted or impaired by various operating risks, including risks associated with the following:

- catastrophic events, such as fires, floods, earthquakes, explosions, natural disasters, severe weather, (including hurricanes, tornados, and droughts), and pandemics and other similar occurrences – for example, our Maryville facility operations were disrupted in January 2024 by severe weather (snowfall); occurrences;
- interruptions in the delivery of raw materials or other manufacturing inputs;
- adverse government regulations;
- equipment breakdowns or failures;
- prolonged power failures;
- unscheduled maintenance outages;
- telecommunication and information system disruptions or failures due to any number of causes, including cyber-attacks;
- violations of permit or licensing requirements or revocation of permits or licenses;
- releases of pollutants and hazardous substances;
- disruptions in transportation infrastructure, including roads, bridges, railroad tracks, and tunnels;
- human errors;

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- criminal acts;
- shortages of equipment and spare parts; and
- labor shortages and disputes.

Business disruptions may impair our production and distribution capabilities and materially and adversely affect our business, operating results, and financial condition. **Given the industry within which we operate and our brand, we may be more likely than other companies to be a target for malicious disruptive activities or physical attacks on our senior leadership team or facilities.** The casualty and business interruption insurance that we maintain may not be adequate to protect us from the types and amounts of losses we may incur or from the adverse effects that may be caused by disruptions in our operations, such as the long-term loss of customers or an erosion of our brand image.

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***We rely on our supply chain for our production, and any interruptions in these arrangements could disrupt our ability to fill our customers' orders.***

We utilize contract manufacturers for a portion of our production requirements, particularly during periods of very high customer demand, in order to increase our manufacturing capacity and reduce our capital expenditures for facilities that may not always operate at peak capacity. Qualifying new contract manufacturers is time consuming and may result in unforeseen disruptions in our **manufacturing and** operations. The loss of our relationships with our contract manufacturers or their inability to conduct their services for us as anticipated in terms of capacity, cost, quality, and timeliness could adversely affect our ability to fill customer orders in accordance with required delivery, quality, and performance requirements. If this were to occur, the resulting decline in net sales could harm our business.

The ability of our suppliers to effectively satisfy our production requirements could be impacted by their financial difficulty or various operating risks, including catastrophic events, pandemics such as COVID-19, terrorist attacks, natural disasters, interruptions in the delivery of raw materials or other manufacturing supplies, adverse government regulations, or equipment breakdowns or failures. The failure of any supplier to perform to our expectations could result in supply shortages or delays for certain products and product components and harm our business. If we experience significantly increased demand for our products, or if we need to replace an existing supplier, we may be unable to supplement or replace our production capacity on a timely basis or on terms that are acceptable to us, which may increase our costs, reduce our profitability, and harm our ability to deliver our products **on time, timely.** For certain of our products, it may take a significant amount of time to identify and qualify a supplier that has the capability and resources to meet our product specifications in sufficient volume and satisfy our service and quality control standards. A number of factors related to our suppliers are beyond our control, including political and economic instability in the countries in which they operate, their financial and managerial instability, their failure to meet our standards or production deadlines, their lack of adequate quality control, problems they encounter with production capacity, their labor problems, the availability of raw materials, product quality issues, currency exchange rates, transport availability, cost, inflation, and other factors. Although we have insurance to cover potential loss from most of our suppliers for these events, we could experience losses in excess of our insured limits and any claims for various losses could be denied. In addition, failure to take adequate steps to mitigate the likelihood or potential impact of such events, or to effectively manage such events if they occur, could have a material adverse effect on us, as well as require additional resources to restore our supply chain.

The capacity of our contract manufacturers to produce our products also depends upon the cost and availability of raw materials. Our contract manufacturers and other suppliers may not be able to obtain sufficient supply of raw materials, which could result in delays in deliveries of our products by our manufacturers or increased costs. Any shortage of raw materials or inability of a manufacturer to produce or ship our products **in a timely, manner,** or at all, could impair our ability to ship orders of our products in a cost-efficient, timely **manner and could cause us to miss the delivery requirements of our customers, manner.** As a result, we could experience cancellations of orders, refusals to accept deliveries, or reductions in our prices and margins, any of which could harm our financial performance, reputation, and operating results.

We have occasionally received, and may receive in the future, product deliveries from suppliers that fail to conform to our quality control standards. In such circumstances, our inability to utilize those products in production could have a negative effect on our net sales and increase our administrative and shipping costs if we are unable to obtain replacement products in a timely manner.

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***We may be unable to forecast demand for our products accurately.***

We often schedule internal production and place orders for product components and raw materials with third-party suppliers before receiving firm orders from our customers. Demand for our products can vary significantly from period to period. If we fail to accurately forecast customer demand, we may experience excess inventory levels or a shortage of products to deliver to our customers. Factors that could affect our ability to accurately forecast demand for our products include the following:

- our failure to accurately forecast customer acceptance of new products;
- an increase or decrease in consumer demand for our products or our competitors' products;

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- new product introductions by competitors;
  - our relationships with customers;
  - general market conditions and other factors, which may result in order cancellations or changes in the rate of reorders placed by customers;
  - general market conditions, economic conditions, and consumer confidence levels, which could reduce demand for discretionary items, such as our products; and
  - the domestic political environment, including debates over the regulation of various consumer products related to our industry.

Internal inventory levels in excess of customer demand may result in inventory write-downs and the sale of excess inventory at discounted prices, which could have a material adverse effect on our business, operating results, and financial condition. Inventory levels in excess of consumer demand within our distribution channel may also impact our ability to sell our internal inventory. For example, inventory levels in the distribution channel were elevated for much of fiscal 2023 as our customers adjusted to more normal levels of demand following the historic levels of demand for our products in parts of fiscal 2022 and 2021, which we believe resulted in lower than anticipated net sales of our internal inventory in fiscal 2023. If we underestimate demand for our products, we and our third-party suppliers may not be able to produce products to meet customer demand, and this could result in delays in the shipment of products and lost net sales, as well as damage to our reputation and customer relationships. Our business, operating results, and financial condition could be materially and adversely impacted if we are unable to forecast demand for our products accurately.

***We may fail to align our capacity with demand for our products.***

From time to time, we have been capacity constrained and have been unable to satisfy on a timely basis the demand for some of our products. We believe that we have improved our manufacturing productivity by adding capacity, increasing daily production quantities, increasing operational availability of equipment, reducing machinery down time, extending machinery useful life, increasing manufacturing efficiency, and contracting with suppliers to obtain additional finished parts. Future significant increases in demand for our products, if any, may require us to further expand our manufacturing capacity, particularly through the purchase of additional manufacturing equipment and the addition of manufacturing space, and we may not be able to increase our capacity in time to satisfy these increases. Capacity constraints may prevent us from satisfying customer orders and result in a loss of market share to competitors that are not capacity constrained. At other times, we may suffer excess capacity and increased overhead costs, particularly if we increase our capacity to meet actual or anticipated demand, which decreases or does not materialize. Our business, operating results, and financial condition could be materially and adversely impacted if we fail to align our capacity with demand for our products.

***Shortages of and price increases for components, parts, raw materials, and other supplies may delay or reduce our sales and increase our costs.***

Although we manufacture most of the components for our firearms, we purchase certain components and parts from third parties, including bolt carriers, rifle receivers, magazines, slides, small parts, barrels, and rifle stocks. We also purchase ammunition for product testing. Most of the major suppliers for our products are U.S.-based and provide materials, components, and parts, such as raw steel, polymer components, and metal-injected-molded components.

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We have become increasingly dependent on a small number of key vendors that supply components and parts for our firearms as a result of our decision to increase our manufacturing flexibility by using third parties that can supplement our internal capacity to better react to changes in market conditions. We also use numerous raw materials,

including steel, wood, lead, brass, and plastics, that we purchase from third-party suppliers to produce and test our products. The price of these raw materials may fluctuate substantially depending on a variety of factors, including demand, weather, supply conditions, transportation costs, energy prices, work stoppages, government regulation, environmental protection, and other unpredictable factors. Any **and all** of these factors may be exacerbated by global climate change. Inflationary pressures have resulted in increases in the cost of certain of the components, parts, raw materials, and other supplies necessary for the production of our products, and such increases may continue to impact us in the future. In addition, uncertainties related to governmental fiscal policies, including increased duties, tariffs, or other trade restrictions, could result in an increase in the price of components, parts, raw materials, and other

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supplies we purchase from third-party suppliers. In an inflationary environment, we may be unable to raise the price of our products sufficiently to keep up with the rate of inflation, which would reduce our profitability and cash flows.

Our inability to obtain sufficient quantities of components, parts, raw materials, and other supplies from independent sources necessary for the production of our products could result in reduced or delayed sales or lost **orders. Any delay in or loss of sales orders, which** could materially and adversely impact our operating results. Many of the components, parts, raw materials, and other supplies used **in the production of to produce** our products are available only from a limited number of suppliers. In most cases, we do not have long-term supply contracts with these suppliers. As a result, we could be subject to increased costs, supply interruptions, and difficulties in obtaining materials and finished products. Our suppliers also may encounter difficulties or increased costs in obtaining the materials necessary to produce the components and parts that we use in our products. The time lost in seeking and acquiring new sources of supply or our inability to locate alternative sources of supply of comparable quality at an acceptable price, or at all, could negatively impact our net sales and profitability.

***Our business is highly dependent upon our brand recognition and reputation.***

We believe that maintaining a high level of brand recognition and a strong reputation are critical to our success, particularly with respect to retaining existing customers and attracting new customers.

**We anticipate that our advertising, marketing, public relations, and promotional efforts will increase in the foreseeable future as we continue to seek to enhance our brand recognition and consumer demand for our products.** While we have historically relied on print and electronic media advertising to increase consumer awareness of our brands to increase purchasing intent and **conversation, conversion,** we increasingly rely on other forms of media advertising, including social media and digital marketing. Our future growth and profitability will depend in large part upon the effectiveness and efficiency of our advertising, marketing, public relations, and promotional programs. These brand promotion activities may not be effective, and their efficacy will depend on a number of factors, including our ability to:

- determine the appropriate creative message and media mix and markets for advertising, marketing, and promotional expenditures;
- select the appropriate markets, media, and specific media vehicles in which to advertise;
- identify the most effective and efficient level of spending in each market, media, and specific media vehicle; and
- effectively manage marketing costs, including creative and media expenses, in order to maintain acceptable customer acquisition costs.

Increases in the pricing of one or more of our marketing and advertising channels could increase our marketing and advertising expenses or cause us to choose less expensive, but possibly less effective, marketing and advertising channels. If we implement new marketing and advertising strategies, we may incur **significantly higher costs than our current** costs, which in turn could materially and adversely affect our operating results. Implementing new marketing and advertising strategies also could increase the risk of devoting significant capital and other resources to endeavors that do not prove to be cost effective. We also may incur marketing and advertising expenses significantly in advance of the time we anticipate recognizing revenue associated with such expenses, and our marketing and advertising expenditures may not generate sufficient levels of brand awareness and **conversation conversion** or result in increased net sales. Even if our marketing and advertising expenses result in increased net sales, the increase might not offset our related expenditures. If we are

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unable to maintain our marketing and advertising channels on cost-effective terms or replace or supplement existing marketing and advertising channels with similarly or more effective channels, our marketing and advertising expenses could increase substantially, our customer base could be adversely affected, and our business, operating results, financial condition, and reputation could suffer.

Consumers are increasingly using online platforms to learn about firearms, and we face pressure to reach our customers through social media platforms, firearms. We plan to continue to expand our brand recognition and product loyalty through social media and our websites, with generation of original content. We are subject to de-platforming, whereby our ability to share information on social platforms or websites could be blocked, limiting our ability to reach our customers. In addition, we seek endorsements and support from particular sporting enthusiasts, athletes, or other

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celebrities for certain of our products and brands, and those products and brands may become personally associated with those individuals. As a result, sales of the endorsed products could be adversely affected if any of those individuals' images, reputations, or popularity were to be negatively impacted. Also, our internal policies and procedures may not adequately protect us from inappropriate acts committed or alleged to have been committed by our employees or social media partners, including endorsers/influencers, in which case we could be exposed to penalties and other sanctions by the Federal Trade Commission, or FTC, or other regulatory bodies.

**Poor product quality or performance, or defects in our products, could harm us.**

We believe that the value of our brand depends, in part, on the value consumers place on the quality of our products. Poor product quality or performance could adversely impact the value of our brand and materially and adversely impact our business, operating results, and financial condition. In particular, we have experienced manufacturing and design issues with respect to certain of our firearms and have initiated product recalls and safety alerts in the past and may experience similar issues in the future, which may result in the initiation of product recalls and safety alerts in the future. Based on the volume of products we have shipped into the market, any future recalls, safety alerts, or product liability claims could result in us incurring significant warranty, support, and repair costs. Such incidents could harm our reputation, damage the value of our brands, and cause us to lose business, all of which could materially and adversely affect our business, operating results, and financial condition. We generally provide a limited one-year warranty and a lifetime service policy to the original purchaser of our new firearm products.

**We face intense competition.**

We operate in highly competitive consumer markets. Competition is primarily based on innovation, quality, reliability, durability, price, performance, consumer brand awareness, and customer service and support. Our inability to compete in one or more of these areas could materially and adversely impact our business, operating results, and financial condition. Our competitors include major domestic and international companies. Competitive conditions could result in pricing pressures, lower sales, reduced profitability, and lower market share. Some of our competitors may have greater financial, technical, marketing, distribution, and other resources and, in certain cases, may have lower cost structures than we have that may afford them competitive advantages. As a result, they may be able to devote greater resources to the promotion and sale of products, negotiate lower prices on raw materials and components, deliver competitive products at lower prices, and introduce new products and respond to customer requirements more effectively and quickly than we can.

Nearly all of our competitors are privately held, which may give them certain competitive advantages. For example, these competitors may be less focused on maintaining high levels of profitability, which may give them more flexibility to compete aggressively on price, price, particularly during periods of high inflation.

Competition is primarily based on innovation, quality, reliability, durability, price, performance, consumer brand awareness, and customer service and support. Our inability to compete in one or more of these areas could materially and adversely impact our business, operating results, and financial condition. 23

**We may be unsuccessful in making and integrating mergers, acquisitions, and investments, and completing divestitures.**

We may seek to acquire, invest in, or sell companies, assets, or businesses, or enter into joint ventures with third parties. We may not be able to identify suitable targets or purchasers or successfully complete suitable transactions in the future, and completed transactions may not be successful. These transactions create risks, including the following:

- disrupting our ongoing business, including distracting management from our existing businesses;
- integrating acquired businesses and personnel into our business, including integrating information technology systems and operations across different culture languages and addressing the economic, political, and regulatory risks associated with specific countries;
- working with partners or other ownership structures with shared decision-making authority;
- obtaining and verifying relevant information regarding a business prior to the consummation of the transaction, including the identification and assessment of liabilities, or other circumstances that could result in litigation or regulatory risk exposure;
- obtaining required regulatory approvals and financing on favorable terms;

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- retaining key employees, contractual relationships, and customers;
- the potential impairment of assets – for example, in fiscal 2024 we incurred a \$1.9 million impairment related to assets formerly utilized at the Columbia facility;
- the additional operating losses and expenses of businesses we acquire or in which we invest;
- incurring substantial indebtedness to finance an acquisition or investment;
- implementing controls, procedures, and policies at companies we acquire; and
- the dilution of interests of holders of our common stock through the issuance of equity securities.

Mergers, acquisitions, investments, and divestitures may not be successful and may materially and adversely affect our business, operating results, and financial condition. Among the benefits we expect from potential, as well as completed, acquisitions and joint ventures are synergies, cost savings, growth opportunities, or access to new markets (or a combination thereof) and, in the case of divestitures, the realization of proceeds from the sale of businesses and assets to purchasers that place higher strategic value on these businesses and assets than we do.

***We may have difficulty collecting amounts owed to us.***

Certain of our customers have experienced, and may in the future experience, credit-related issues. We perform ongoing credit evaluations of customers, but these evaluations may not be completely effective. We generally grant payment terms to most customers ranging from 20 to 60 days and do not generally require collateral. Should more customers than we anticipate experience liquidity issues, or if payment is not received on a timely basis, we may have difficulty collecting amounts owed to us by such customers and our business, operating results, and financial condition could be materially and adversely impacted.

For fiscal 2025, sales to one of our customers represented 14.6% of our total net sales, and, as of April 30, 2025, this customer accounted for 36.1% of our total accounts receivable. For fiscal 2024, sales to three of our customers exceeded 10.0% of our net sales, totaling 34.8%. As of April 30, 2024, two of our customers each accounted for more than 10% of our accounts receivable, for a total of 47.9%. For fiscal 2023, sales to two of our customers exceeded 10.0% of our net sales, totaling 22.8%. As of April 30, 2023, three of our customers each accounted for more than 10% of our accounts receivable, for a total of 39.4%.

***Liability insurance coverage is expensive and may be difficult to obtain at commercially reasonable rates, or at all.***

Our insurance policies are subject to periodic review by our insurers and may not be renewed at all or on similar or favorable terms. Because we manufacture and sell firearms, a number of insurance carriers have decided in the past, and may decide in the future, not to insure us. For example, in recent years, the past, certain insurance carriers chose have chosen either to cancel our insurance coverage or not to submit proposals to insure us in areas such as auto, general liability, and products liability insurance, among others. In addition, if we or other firearm manufacturers sustain significant losses or make significant insurance claims, our ability to obtain future insurance coverage at commercially reasonable rates could be materially and adversely affected. For example, our ability to obtain liability insurance on commercially reasonable terms has been adversely impacted by the \$73 million settlement that was announced in 2022 between insurance carriers representing Remington Outdoor Company and plaintiffs in the *Soto v. Bushmaster Firearms*

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International, LLC case. Our liability insurance costs were \$8.4 million \$7.8 million, \$7.8 million \$8.4 million, and \$8.3 million \$7.8 million in fiscal 2025, 2024, 2023, and 2022, 2023, respectively.

An inability to obtain liability insurance, significant increases in the cost of the liability insurance we obtain, or losses in excess of our liability insurance coverage, could have a material adverse effect on our business, operating results, and financial condition. In fiscal 2020, we established a wholly owned captive insurance company to help mitigate these risks, but our funding of the insurance company may not adequately cover the cost of claims against us, if any.

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## Risks Relating to Legal Proceedings, Product Recalls, and Other Product Liabilities

### *We are subject to lawsuits and governmental investigations and inquiries.*

We are vigorously defending ourselves in a number of lawsuits. As a result of these or future lawsuits, we may have to pay significant damages or amounts in settlement above insurance coverage. An unfavorable outcome or prolonged litigation could materially and adversely impact our business, operating results, and financial condition. Defending litigation of this nature is also expensive and time consuming and may divert the resources, time, and attention of our management.

Our products expose us to potential product liability, warranty liability, and personal injury claims, as well as litigation relating to the use or misuse of our products. These include allegations of defects in manufacturing and design, failure to warn of inherent dangers in the product itself or activities associated with the product, product performance issues, and negligence and strict liability. In addition, we could be subject to future litigation arising out of the criminal misuse of our firearms. If successful, such claims could have a material adverse effect on our business, operating results, and financial condition. Although we maintain product liability insurance in amounts that we believe are reasonable, we may not be able to maintain such insurance on acceptable terms, if at all, and product liability claims may exceed the amount of insurance coverage available to us. Because we manufacture and sell firearms, insurance carriers may decide not to insure our products or our company in the future. In addition, our reputation may be adversely affected by such claims, whether or not successful, including potential negative publicity about our products. Due to the nature of our products, we anticipate that we will continue to be involved in litigation, including product liability cases and claims in the future.

We have been and may continue to be subject to governmental investigations and inquiries. Such investigations and inquiries could subject us to various sanctions, including significant civil and criminal penalties, the indictment of our company or various of our officers and employees, our being prevented from bidding on domestic military and government contracts, restriction by the U.S. Government, including by the U.S. Department of State or U.S. Department of Commerce, on exporting our products, private civil litigation arising out of the outcome of the investigations or inquiries, the diversion of time and attention of our management from normal business operations, and a negative impact on the perception of our company by investors, customers, and others. For example, in 2020 the office of the attorney general of New Jersey issued us a subpoena requesting certain business records as part of an investigation into potential violations of the New Jersey Consumer Fraud Act; in 2022, certain gun control activists submitted a petition to the FTC suggesting that the FTC investigate and regulate our industry's alleged unfair and deceptive advertising; and in 2022, the U.S. House of Representatives Committee on Oversight and Reform issued us a subpoena requesting certain business records as part of an investigation into certain firearm manufacturers, including us. More recently, in 2024 certain state attorneys general announced the formation of a multistate coalition that purports to target the firearm industry. Responding to inquiries and investigations, including through litigation, is time consuming and costly, may disrupt our ongoing business and distract management from operating our business, and may expose us to litigation, including claims raised by private plaintiffs.

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***Our business involves the potential for product recalls and product liability and other claims against us.***

As a distributor of non-firearm consumer products, such as handcuffs, we are subject to the U.S. Consumer Products Safety Act of 1972, as amended by the Consumer Product Safety Improvement Act of 2008, which empowers the Consumer Products Safety Commission to exclude from the market products that are found to be unsafe or hazardous, and similar laws under foreign jurisdictions. Under certain circumstances, the Consumer Products Safety Commission or comparable foreign **agency/agencies** could require us to repurchase or recall one or more of our products. Additionally, other laws and agencies regulate certain consumer products sold by us, and more restrictive laws and regulations may be adopted in the future. Any repurchase or recall of our products could be costly and damage our reputation. If we were required to remove, or we voluntarily remove, our products from the market, our reputation could be tarnished, and we might have large quantities of finished products that we could not sell. We also face exposure to product liability claims in the event that one of our products is alleged to have resulted in property damage, bodily injury, or other adverse effects. In addition to the risk of substantial monetary judgments, fines, or penalties that may result from any governmental investigations, product liability claims, or regulatory actions, such events could result in negative publicity that could harm our reputation, adversely impact the value of our brands, and result in an increase in the cost of producing our products. Similar to product liability claims, we face exposure to class action lawsuits related to the performance, safety, or advertising of our products. Such class action lawsuits could result in substantial monetary judgments, injunctions related to the marketing and sale of products, and potentially harm our reputation.

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In fiscal 2020, we formed a wholly owned captive insurance company, which provides product liability insurance to us and our subsidiaries. The product liability insurance that we carry is, in most cases, subject to large self-insured retentions for which we are responsible, and we may not be able to maintain such insurance on acceptable terms, if at all. Further, product liability claims may exceed the amount of insurance coverage. As a result, product recalls or product liability claims could have a material adverse effect on our business, operating results, and financial condition. In addition, we face other types of litigation arising out of alleged defects in our products or otherwise, such as class action lawsuits. Our insurance may not cover certain claims involving alleged defects in our products that do not involve personal injury or property damage.

Our product liability insurance program is an occurrence-based program based on our current and historical claims experience and the availability and cost of insurance. Our future product liability experience may not be consistent with our past experience and future claims and awards may substantially impact the costs of our insurance programs in the future.

***We produce or source and sell products that create exposure to potential product liability, warranty liability, and personal injury claims and litigation.***

Some of our products involve or are used in applications and situations that involve risk of personal injury and death. Our products expose us to potential product liability, warranty liability, personal injury claims, and litigation relating to the use or misuse of our products, including allegations of defects in manufacturing, defects in design, a failure to warn of dangers inherent in the product or activities associated with the product, negligence, and strict liability. If successful, such claims could have a material adverse effect on our business, operating results, and financial condition. In addition, defects in our products could reduce demand for our products and result in a decrease in sales and market acceptance and damage to our reputation.

Components used in our products may contain undetected defects that are subsequently discovered at any point in the life of the product. In addition, we obtain many of our finished products and product components from third-party suppliers and may not be able to detect defects in such products or components until after they are sold. Defects in our products may result in a loss of sales, recall expenses, delay in market acceptance, damage to our reputation, and increased warranty costs, which could have a material adverse effect on our business, operating results, and financial condition.

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## **Risks Relating to Intellectual Property, Information Systems, and Cybersecurity**

***We may be unable to protect our intellectual property or obtain the right to use intellectual property from third parties.***

Our success depends, in part, on our ability to protect our intellectual property. We rely on a combination of patents, copyrights, trade secrets, trademarks, trade dress, customer records, monitoring, brand protection services, confidentiality agreements, and other contractual provisions to protect our intellectual property, but these measures may provide only limited protection. Our failure to enforce and protect our intellectual property rights or obtain the right to use necessary intellectual property from third parties may lead to our loss of trademark and service mark rights, brand loyalty, and notoriety among our customers and prospective customers. The scope of any intellectual property to which we have or may obtain rights may not prevent others from developing and selling competing products. In addition, our intellectual property may be held invalid upon challenge, or others may claim rights in, or ownership of, our intellectual property. Moreover, we may become subject to litigation with parties that claim, among other things, that we infringed their patents or other intellectual property rights. The defense and prosecution of patent and other intellectual property claims are costly and time-consuming and could materially and adversely affect our business, operating results, and financial condition.

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Patents may not be issued for the patent applications that we have filed or may file in the future. Our issued patents may be challenged, invalidated, or circumvented, and claims of our patents may not be of sufficient scope or strength, or issued in the proper geographic regions, to provide meaningful protection or any commercial advantage. We have registered certain of our trademarks and trade dress in the United States and other countries. We have also recorded certain of our registered trademarks with customs officials in the United States and other countries. We may be unable to enforce existing, or obtain new, registrations of trademarks in key markets. Our failure to obtain or enforce such registrations could compromise our ability to protect our trademarks and brands fully and could increase the risk of challenges from third parties to our use of our trademarks and brands.

In addition to intellectual property that we own, some of our products and services may use or include intellectual property owned by third parties. As a result, it may be necessary in the future to seek or renew licenses relating to various aspects of our products, processes, and services. We may be unable to obtain or renew such licenses in the future on reasonable terms or at all. In the past, we did not consistently require our employees and consultants to enter into confidentiality agreements, employment agreements, or proprietary information and invention agreements. Therefore, our former employees and consultants, and certain of our current employees, may try to claim some ownership interest in our intellectual property and may use our intellectual property competitively and without appropriate limitations. In addition, our acquired businesses may not have consistently required their employees and consultants to enter into confidentiality agreements, employment agreements, or proprietary information and invention agreements. Claims by such individuals may affect our business, operating results, and financial condition.

***We may incur substantial expenses and devote significant resources in prosecuting others for their unauthorized use of our intellectual property rights.***

We may become involved in litigation regarding patents and other intellectual property rights. Other companies, including our competitors, may develop intellectual property that is similar or superior to our intellectual property, duplicate our intellectual property, or design around our patents and may have or obtain patents or other proprietary rights that would prevent, limit, or interfere with our ability to make, use, or sell our products. Effective intellectual property protection may be unavailable or limited in some foreign countries in which we sell products or from which competing products may be sold. Unauthorized parties may attempt to copy or otherwise use aspects of our intellectual property and products that we regard as proprietary. Our means of protecting our proprietary rights in the United States or abroad may prove inadequate, and competitors may be able to independently develop similar intellectual property. If our intellectual property protection is insufficient to protect our intellectual property rights, we could face increased competition in the markets for our products.

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Should any of our competitors file patent applications or obtain patents that claim inventions also claimed by us, we may choose to participate in a United States Patent and Trademark Office Patent Trial and Appeal Board proceeding to determine the patentability or validity of these patents because our business would be harmed if we fail to enforce and protect our intellectual property rights. Even if the outcome is favorable, this proceeding could be costly and disrupt our business.

We have filed lawsuits, and may file additional lawsuits in the future, to enforce our intellectual property rights, protect our trade secrets, or determine the validity and scope of the proprietary rights of others. This litigation, whether successful or unsuccessful, could be costly and divert valuable resources, which could materially and adversely impact our

business, financial condition, and results of **operation. operations.**

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***Interruptions in the proper functioning of our information systems or other issues with our ERP systems could disrupt our operations.***

We rely on our information systems to manage our business, data, communications, supply chain, ordering, pricing, billing, inventory replenishment, accounting functions, and other processes. Our systems are subject to damage or interruption from various sources, including computer and telecommunications failures, computer viruses, **cyber security cybersecurity** breaches, attacks by hackers and other breaches, introduction of malware or ransomware, phishing attacks, denial of service attacks, blocking of **authorized unauthorized** service attacks, vandalism, severe weather conditions, power outages, catastrophic events, terrorism, and human error, and our disaster recovery planning cannot account for all eventualities. If our systems are damaged, fail to function properly, or otherwise become compromised or unavailable, we may incur substantial costs to repair or replace them, and we may experience loss of critical data and interruptions or delays in our ability to perform critical functions, which could materially and adversely affect our business, operating results, and financial condition.

Our information technology systems require periodic modifications, upgrades, and replacement that subject us to costs and risks, including potential disruption to our internal control structure, substantial capital expenditures, additional administration and operating expenses, retention of sufficiently skilled personnel or outside firms to implement and operate existing or new systems, and other risks and costs of delays or difficulties in transitioning to new or modified systems or of integrating new or modified systems into our current systems. In addition, challenges implementing new or modified technology systems may cause disruptions in our business operations and have an adverse effect on our business operations if not anticipated and appropriately mitigated.

We operate our business utilizing SAP, which is a fully integrated ERP system. We continue to implement various modules and additional usages of SAP, including in connection with the Relocation. Any new implementations or usages of SAP, including those related to the Relocation, could result in a significant disruption to our business, and any disruption could materially and adversely impact our business, operating results, and financial condition. In addition, utilizing SAP has required and will continue to require significant resources and refinement to fully realize the expected benefits of the system.

***We are subject to **cyber-security cybersecurity** risks, including risks related to customer, employee, vendor, and other company data.***

We use information technologies to securely manage operations and various business functions. We rely on various technologies, some of which are managed by third parties, to process, transmit, and store electronic information. In addition, we facilitate a variety of business processes and activities, including reporting on our business and interacting with customers, vendors, and employees. We also collect and store data, including proprietary business information, and may have access to confidential or personal information that is subject to privacy and security laws, regulations, and customer-imposed controls. Our systems are subject to recurring attempts by third parties to access information, manipulate data, or disrupt our operations. Despite our security design and controls and those of our third-party providers, we have in the past experienced, and may in the future become subject to, system damage, disruptions, or shutdowns due to any number of causes, including cyber-attacks, data breaches, employee error or malfeasance, power outages, telecommunication or utility failures, systems failures, service provider failures, natural disasters, or other catastrophic events.

**Cyber-security-related 28**

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**Cybersecurity-related** vulnerabilities may remain undetected for an extended period of time. We maintain contingency plans and processes to prevent or mitigate the impact of events arising from these vulnerabilities; however, these events could result in operational disruptions or the misappropriation of sensitive data and, depending on their nature and scope, could lead to the compromise of confidential information, improper use of our systems and networks, manipulation and destruction of data, defective products, production downtimes, operational disruptions, and exposure to liability. Such disruptions or misappropriations and the resulting repercussions, including reputational damage and legal claims or proceedings, may materially and adversely affect our business, operating results, and financial condition.

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## Risks Relating to Certain Business Matters and Securities Markets

### *Our operating results may involve significant fluctuations.*

Various factors contribute to significant periodic and seasonal fluctuations in our operating results. These factors may include the following:

- market acceptance of our products, including new products;
- market acceptance and new product introductions by our competitors;
- the timing of large domestic and international orders;
- cancellation of existing orders;
- changes in our sales mix;
- the cost of new product introductions;
- problems with our supply chain;
- the volume of customer orders relative to our capacity;
- timing of expenditures in anticipation of future customer orders;
- effectiveness in managing production processes and costs;
- transportation disruptions;
- changes in cost and availability of labor and finished products, product components, and raw materials;
- ability to manage inventory and inventory obsolescence;
- pricing and other competitive pressures;
- the effects of climate change;
- changes or anticipated changes in economic, political, social, legislative, regulatory, inflationary, and health factors;
- a material change in federal or state income tax regulations;
- the outcome of any litigation;
- adverse publicity surrounding our products, the safety of our products, or the use of our products;
- changes in amount and or timing of our operating expenses; and
- changes in laws and regulations that may affect the marketability of our products.

As a result of these and other factors, we believe that period-to-period comparisons of our operating results may not be meaningful in the short term and our performance in a particular period may not be indicative of our performance in any future period.

For example, we experienced historic levels of demand for our products in parts of fiscal 2022 and 2021 as a result of the impact of COVID-19 and the social unrest experienced in the United States during the summer of calendar year 2020, which positively impacted our operating results. As overall market demand returned to more normal levels late in fiscal 2022, year-over-year comparisons of our operating results, particularly during fiscal 2023, became more challenging and less meaningful.

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*The trading price of our common stock has fluctuated widely in the past and may fluctuate widely in the future.*

The trading price of our common stock has fluctuated widely in the past and may fluctuate widely in the future. For example, the trading price of our common stock closed at \$35.40 per share on July 1, 2021 and closed at \$13.73 on April 29, 2022, the final trading day of fiscal 2022. Many factors could affect the trading price of our common stock, including the following:

- variations in our operating results;
- the relatively small public float of our common stock;
- introductions of new products and services by us or our competitors;
- the performance of our customers;
- changes in the estimates of our operating performance or changes in recommendations by any securities analysts that follow our stock;
- general economic, social, political, and market conditions and consumer spending patterns;
- governmental policies and regulations;
- investor reaction to news events;
- lack of investor interest in a firearm business;
- the general performance of the markets in which we participate; and
- factors relating to suppliers and competitors.

In addition, market demand for small-capitalization stocks like ours, and price and volume fluctuations in the stock market unrelated to our performance, could result in significant fluctuations in the market price of our common stock. The performance of our common stock could adversely affect our ability to raise equity in the public markets and adversely affect the growth of our business.

**We are subject to risks related to corporate social responsibility and the growth in ESG investing, responsibility.**

The growing integration of Our environmental, social, and governance, or ESG, factors in making investment decisions is relatively new, and frameworks and methods used by investors for assessing ESG policies are not fully developed and vary considerably among the investment community. Our public ESG disclosures (or lack thereof), in addition to ESG disclosure criteria established by third parties, may impact our reputation. For example, public perception, including among our stakeholders, may depend, in part, on the policies and procedures we adopt and the disclosures we make, whether or not we meet third party ESG disclosure requirements (including those related to human rights) that the ESG investment community deems relevant, and whether we are perceived to fail to act responsibly in the areas on which we report. The subjective nature and wide variety of methods and processes used by stakeholders, including investors, to assess companies on ESG criteria could result in a negative perception about our ESG-related policies and practices or a misrepresentation of those policies and practices. If our stakeholders feel that we are failing to achieve progress with respect to ESG factors, or if we fail to meet ESG disclosure criteria set by third parties, our ability to attract and retain employees; the willingness of third parties to do business with us; investors' willingness or ability to purchase or hold our securities; or our ability to access capital, could be impacted, any of which could materially and adversely impact our business, operating results, and financial condition.

**Further, ESG investing (also called sustainable investing, socially responsible investing, or impact investing) has attracted significant amounts of capital. Managers of these investments may screen out companies in certain sectors (such as the firearm industry) and otherwise exercise broad discretion in determining whether to invest in certain sectors or individual companies. The trading price of our common stock may be adversely impacted by the growth of ESG investing, including if such growth results in more investors choosing not to invest in our common stock or divesting from investments in our common stock.**

#### **Actions of stockholder activists could cause us to incur substantial costs and divert management's attention and our resources.**

We have been, and may be in the future, subject to informal private or public inquiries and formal proxy proposals by stockholder activists urging us to take certain corporate actions, many of which we believe may not be in the best interests of our company or our stockholders. actions. For example, in recent years, certain stockholder activists have submitted proposals requesting that our board Board of directors adopt a human rights policy and Directors engage a third party to conduct a human rights impact assessment. These activities may adversely affect our business in a number of ways, and responding Responding to inquiries or proposals can be costly, time consuming, and disruptive to our operations and could meaningfully divert the attention of our resources, including those of our management team and other employees. For example, in response to these activities, we have engaged, and may engage in future, third-party service professionals, including legal, financial, and communications advisors, to advise us, which has been, and may continue to be, costly. In addition, certain stockholder inquiries and proposals could create perceived uncertainties or concerns as to our future operating environment, legislative environment, strategy direction, or leadership, and could (i) result in the loss of potential business opportunities; (ii) harm our ability to attract or retain investors, customers, and employees; (iii) harm or disrupt our business and financial relationships; (iv) result in consumer boycotts of our

products; and (iv) cause the trading price of our common stock to experience periods of decline, volatility, or stagnation. Stockholder activists have pressured and may continue to pressure us to adopt actions that are not in the best interests of our company or our stockholders, inconsistent with the legal operation of our business, or contrary to the beliefs of our core consumers, and our reputation could be damaged if our core consumers believe that we have adopted the gun control agenda of certain activists. In February 2025, certain stockholder activists filed a stockholder derivative suit against our directors and certain of our officers. Responding to the stockholder activists' claims has been, and may continue to be, costly and time consuming. Finally, the actions of stockholder activists may strengthen our competitors, particularly those that are privately held and not subject to these types of gun control focused stockholder activism. In December 2023, certain stockholder activists filed a stockholder derivative suit against our directors and certain of our officers, alleging breaches of fiduciary duties. The suit was dismissed in May 2024 without prejudice, meaning it could be refiled by the stockholder activists. Responding to the stockholder activists' claims has been, and may continue to be, costly and time consuming.

The actions of stockholder activists could materially and adversely impact our business, operating results, and financial condition.

***Our ability to operate our business efficiently may be adversely impacted if service providers and other businesses that permit firearm-related activities refuse to work with us.***

Gun control activists have sought to engineer boycotts of firearm products by service providers to our industry, certain of which discriminate against companies involved with the firearm industry. For example, some financial institutions and insurance companies no longer provide certain services to firearm manufacturers. Gun control activists have also targeted credit card companies, transportation companies, and social media companies, among others. Further, certain law firms refuse to provide services to firearm manufacturers. For example, in 2022, we were notified by a law firm with which we had maintained a long-term relationship that it would no longer provide legal services to us. If additional service providers refuse to work with us, we would need to engage alternative service providers, which may adversely impact the delivery of important services to us and increase our costs. Further, we may be unable to locate suitable alternative service providers. The refusal of service providers and other businesses that permit firearm-related activities to work with us could have a material adverse effect on our business, operating results, and financial condition.

***We operate in a challenging market for talent and may fail to attract, motivate, train, and retain qualified personnel, including key personnel.***

Our success depends on our ability to attract, motivate, train, and retain employees with the skills necessary to understand and adapt to our customers' continuously developing needs. The increasing demand for qualified personnel makes it more difficult for us to attract and retain employees with requisite skill sets, particularly employees with specialized technical and trade experience. Changing demographics and labor work force trends also may result in a loss of knowledge and skills as workers with more tenure and experience retire. The market for both hourly workers and professional workers has been particularly challenging in recent years. In certain locations where years, and we operate, the demand for labor has exceeded the supply of labor, resulting in have incurred higher labor costs, costs as a result. Despite our focused efforts to attract and retain employees, our attrition rates in recent years have exceeded our historical rates, resulting in higher operating costs at some certain of our facilities in the form of higher wages and higher levels of overtime pay. We believe that the The Relocation was a significant contributing factor to these higher rates of attrition, as certain employees, particularly

those based in our Springfield facility and former Deep River facilities, facility, left our employment to work for employers that would allow them to continue working near their homes or to work remotely. We expect that the market for both hourly and professional workers may remain challenging at least through fiscal 2025. In addition to challenges associated with a competitive labor market, we may also struggle to identify qualified candidates who are comfortable or enthusiastic to work for a firearm business. If we fail to attract, motivate, train, and retain qualified personnel, or if we experience excessive turnover, we may experience declining sales, manufacturing delays or other operating inefficiencies, increased recruiting, training, and relocation costs, or other difficulties, and our business, financial condition, and results of operations may be materially and adversely impacted.

We rely on key executive and management personnel to manage our business efficiently and effectively. The loss of these employees, particularly during a challenging market for attracting and retaining employees, could materially and adversely affect our business, financial condition, and results of operations.

***Nevada law could make it more difficult for a third party to acquire us and discourage a takeover.***

We are incorporated in Nevada. Certain provisions of Nevada law and our articles of incorporation and bylaws make it more difficult for a third party to acquire us and make a takeover more difficult to complete, even if such a transaction were in our stockholders' interest or might result in a premium over the trading price for the shares held by our stockholders.

***The AOUT spin-off could We have identified a material weakness in our internal control over financial reporting that may, if not remediated, result in substantial tax liability to us and material misstatements in our stockholders' financial statements.***

We received opinions of tax advisors substantially are responsible for establishing and maintaining adequate internal control over our financial reporting, as defined in Rule 13a-15(f) under the Exchange Act. As disclosed in Item 9A, "Controls and Procedures," we identified a material weakness in our internal control over financial reporting related to the effect accrual of certain legal expenses. A material weakness is defined as a deficiency or combination of deficiencies in internal control over financial reporting such that for U.S. Federal income tax purposes, the AOUT spin-off and certain related transactions qualify for tax-free treatment under certain sections there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis. As a result of the Internal Revenue Code. However, if material weakness, we concluded that our internal control over financial reporting and related disclosure controls and procedures were not effective as of April 30, 2025 based on criteria set forth by the factual assumptions or representations made by us in connection with the delivery Committee of Sponsoring Organizations of the opinions Treadway Commission. We evaluated the errors resulting from the material weakness and determined that the related impact was not material to results of operations, financial position, or cash flows for any historical annual or interim period. We are inaccurate actively engaged in implementing a remediation plan designed to address this material weakness; however, we cannot guarantee that these steps have been sufficient or incomplete in any material respect, including those relating to the past and future conduct of our business, that we will not be able have a material weakness in the future. If our remedial measures are insufficient to rely on address the opinions. Furthermore, material weakness, or if additional material weaknesses in our internal control are discovered or occur in the opinions are not binding on the IRS or the courts. If, notwithstanding receipt of the opinions, the spin-off transaction future, our financial statements may contain material misstatements and certain related transactions are determined to be taxable, we would be subject to a substantial tax liability. In addition, if the spin-off transaction is taxable, each holder of our common stock who received shares of AOUT in connection with the spin-off would generally be treated as receiving a taxable distribution of property in an amount equal to the fair market value of the shares received.

Even if the spin-off otherwise qualifies as a tax-free transaction, the distribution would be taxable to us (but not to our stockholders) in certain circumstances if future significant acquisitions of our stock or the stock of AOUT are deemed to be part of a plan or series of related transactions that included the spin-off. In this event, the resulting tax liability could be substantial. In connection with the spin-off, we entered into a tax matters agreement with AOUT, pursuant required to which AOUT agreed to not enter into any transaction that could cause any portion of the spin-off to be taxable to us without restate our consent and to indemnify us for any tax liability resulting from any such transaction. In addition, these potential tax liabilities may discourage, delay, or prevent a change of control of us, financial statements.

**Item 1B. Unresolved Staff Comments**

Not applicable.

**Item 1C. Cybersecurity**

***Risk Management and Strategy***

We have implemented and maintain various information security processes designed to identify, assess, and manage material risks from cybersecurity threats. We identify and assess risks from cybersecurity threats by monitoring and evaluating our threat environment and our risk profile using various methods, including conducting scans of the threat environment and conducting threat and vulnerability assessments. Depending on the environment, we implement and maintain various technical, physical, and organizational measures, processes, standards, and policies designed to manage and mitigate material risks from cybersecurity threats, including risk assessments,



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incident detection and response, end-point detection and response, network security controls, access controls, physical security, systems monitoring, a vendor risk management program, and penetration testing. We work with third parties (including professional services firms, threat intelligence service providers, and penetration testing firms) from time to time that assist us to identify, assess, and manage cybersecurity risks.

Our information security team reviews enterprise level cybersecurity risks at least annually, and key cybersecurity risks are identified, tracked, monitored, and addressed in alignment with our overall enterprise risk management program.

We utilize third-party service providers to perform certain business functions. We seek to engage reliable and reputable service providers that maintain cybersecurity programs. Depending on the nature of the services provided, the sensitivity and quantity of information processed, and the identity of the service provider, we may review the cybersecurity practices of such provider, contractually impose obligations on the provider, conduct information security risk assessments, and conduct periodic reassessments during their engagement.

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We describe whether and how risks from identified cybersecurity threats have materially affected or are reasonably likely to materially affect us, including our business strategy, results of operations, or financial condition, under the heading "We are subject to **cyber-security cybersecurity** risks, including risks related to customer, employee, vendor, and other company data" included as part of our risk factor disclosures at Item 1A of this Annual Report on Form 10-K.

#### **Governance**

The Audit Committee is responsible for overseeing risks from cybersecurity threats, in accordance with its charter. The Audit Committee holds quarterly meetings and receives periodic reports from our Vice President – Information Technology (Chief Information Officer) concerning our significant cybersecurity threats and risks, and the processes we have implemented to address them.

Management plays an important role in assessing and managing our material risks from cybersecurity threats. Our **Vice President Chief Information Officer – Information Technology (Chief Information Officer)** which is the management position responsible for assessing and managing material risks from cybersecurity threats – is responsible for developing and implementing our information security program and reporting on cybersecurity matters to the Audit Committee. He has over a decade of experience leading cybersecurity oversight, and leads other members of our information security team, who have professional cybersecurity experience, training, or certifications.

We maintain a cyber incident response plan that is designed to provide a framework that will allow us to respond effectively to a cybersecurity incident. A cyber emergency response team, which includes members of our executive leadership team, manages this plan. **Beginning in fiscal 2024, this This team began meeting monthly meets periodically** to discuss cybersecurity threat trends and related information. Our incident response processes are designed to escalate certain cybersecurity incidents to our cyber emergency response team and include reporting to the Audit Committee for certain cybersecurity incidents.

We view cybersecurity threats as a shared responsibility. All new employees with company email addresses receive cybersecurity training as part of their onboarding, as well as annual training. We also periodically publish a cybersecurity newsletter to these employees related to topics such as phishing, social engineering, and insider-threat awareness.

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Item 2. Properties

The following table sets forth information regarding our principal operating properties and other significant properties as of April 30, 2024 April 30, 2025. In general, our operating properties are well maintained, suitably equipped, and in good operating condition.

| Location      | Facility                  | Ownership Status   |
|---------------|---------------------------|--|
| Connecticut   |                           |  |
| Deep River    | Plant                     | Leased   |
| Maine         |                           |  |
| Houlton       | Plant                     | Owned  |
| Massachusetts |                           |  |
| Springfield   | Executive Offices & Plant | Owned  |
| Missouri      |                           |  |
| Columbia      | Office & Warehouse        | Leased — Assigned to a third party   |
| Tennessee     |                           |  |
| Maryville     | Executive Offices & Plant | Owned — Subject to the terms of certain real property and tax incentive agreements |

Item 3. Legal Proceedings

Information regarding our legal proceedings is discussed in Note 16 14 to our consolidated financial statements, which is incorporated herein by reference.

Item 4. Mine Safety Disclosures

Not applicable.

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PART II

Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Market Information

Our common stock trades on the Nasdaq Global Select Market under the symbol “SWBI.” Our common stock was previously traded on the Nasdaq Global Select Market under the symbol “AOBC” from January 1, 2017 to June 1, 2020 and under the symbol “SWHC” from July 20, 2006 to January 1, 2017. The holders of our common stock are entitled to one vote per share on any matter to be voted upon by our stockholders. All shares of common stock rank equally as to voting and all other matters. The shares of common stock have no preemptive or conversion rights, no redemption or sinking fund provisions, are not liable for further call or assessment, and are not entitled to cumulative voting rights.

Holders

On June 19, 2024 June 18, 2025, there were 881 876 record holders of our common stock. A substantially greater number of holders of common stock are “street name” or beneficial holders, whose shares are held of record by banks, brokers, and other financial institutions.

Dividend Policy

We have paid dividends on a quarterly basis since August 2020. Quarterly dividends, when declared, are paid approximately four weeks after earnings are announced. Payment of any cash dividends depends on our financial condition, operating results, and capital requirements as well as other factors deemed relevant by our board Board of directors, Directors. We paid dividends totaling \$22.0 million \$23.1 million and \$18.3 million \$22.0 million during fiscal 2024 2025 and 2023, 2024, respectively.

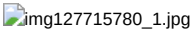
Securities Authorized for Issuance under Equity Compensation Plans

For equity compensation plan information, refer to Item 12 (Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters) in Part III of this Annual Report on Form 10-K.

Performance Graph

The following line graph compares cumulative total stockholder returns for the five years ended April 30, 2024 April 30, 2025 for (i) our common stock, (ii) the Russell 2000 Index, and (iii) the S&P Composite 1500 Leisure Products Index (S&P 1500 Leisure Products on the graph below). The graph assumes an investment of \$100 on April 30, 2018 April 30, 2020, with dividends reinvested. The performance shown is not necessarily indicative of future performance.

COMPARISON OF FIVE-YEAR CUMULATIVE TOTAL RETURN\*

Among Smith & Wesson Brands, Inc., The Russell 2000 Index,  
And Peer Group  


\* \$100 invested on April 30, 2019 April 30, 2020 in stock or index — including reinvestment of dividends. Fiscal year ending April 30.

The performance graph above shall not be deemed “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. The performance graph above will not be deemed incorporated by reference into any filing of our company under the Securities Act.

Repurchases of Common Stock

The following table sets forth certain information relating to During the quarter ended April 30, 2025, there were no purchases of our common stock by us and nor any affiliated purchasers within the meaning of Rule 10b-18(a)(3) under the Exchange Act during the quarter ended April 30, 2024 (dollars in thousands, except per share data):

| Period                          | Total # of<br>Shares<br>Purchased | Average<br>Price Paid<br>Per Share (1) | Total # of Shares | Maximum Dollar  |
|---------------------------------|-----------------------------------|--|-------------------|-----------------|
|                                 |                                   |  | Purchased as      | Value of Shares |
|                                 |                                   |  | Part of Publicly  | that May Yet Be |
|                                 |                                   |  | Announced         | Purchased       |
|                                 |                                   |  | Plans or          | Under the Plans |
|                                 |                                   |  | Programs (2)      | or Programs     |
| February 1 to February 29, 2024 | 51,774                            | \$ 12.99                               | 51,774            | \$ 40,198       |
| April 1 to April 30, 2024       | 24,908                            | 16.48                                  | 24,908            | 39,787          |
| Total                           | 76,682                            | \$ 14.12                               | 76,682            | \$ 39,787       |

- (1) The average price per share excludes fees paid to acquire the shares.
- (2) On September 19, 2023, our Board of Directors authorized the repurchase of up to \$50.0 million of our common stock, subject to certain conditions, in the open market privately negotiated transactions through September 19, 2024. During fiscal 2024, we repurchased 793,551 shares of our common stock for \$10.2 million, utilizing cash on hand.

## Item 6. RESERVED

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## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following Management's Discussion and Analysis of Financial Condition and Results of Operations in conjunction with our consolidated financial statements and the related notes thereto contained elsewhere in this report. Annual Report on Form 10-K. This discussion contains forward-looking statements that involve risks, uncertainties, and assumptions. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those set forth under Item 1A, "Risk Factors" and elsewhere in this report.

Annual Report on Form 10-K.

This section generally discusses year-to-year comparisons between fiscal 2024 2025 and fiscal 2023 2024. A discussion of our results of operations, liquidity, and capital resources for fiscal 2023 2024 compared with fiscal 2022 are 2023 is not included in this Annual Report on Form 10-K and can be found in Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Annual Report on Form 10-K for fiscal 2023, 2024, filed with the SEC on June 22, 2023 June 20, 2024. See also the discussion below related to an immaterial correction of an error.

### 2024 2025 Highlights

Our operating results for fiscal 2024 2025 included the following:

- Net sales of \$535.8 million \$474.7 million represented an increase a decrease of \$56.6 million \$61.2 million, or 11.8% 11.4%, over from the prior fiscal year.
- Gross profit increased \$3.6 million decreased \$30.9 million, or 2.3% 19.6%, over from the prior fiscal year, primarily as a result of increased lower sales volume, volume a shift in product mix. Gross margin decreased 2.7% 270 basis points from the prior fiscal year primarily because in spite of unfavorable fixed-cost absorption, a \$3.2 legal settlement recognized in the prior year comparable period. Excluding the impact of the prior year legal settlement, gross margin was 330 basis points lower as a result of lower production volume, the impact of an accrued legal settlement, the impact of inflation on raw materials, finished parts, and labor higher material costs, promotional costs, and unfavorable inventory reserves adjustments, a shift in product mix to lower margin products, partially offset by the impact of decreased related spend lower inventory adjustments (including standard cost revaluations, shrink, and favorable mix associated with newly introduced products, excess inventory downs).
- Net income was \$39.6 million \$13.4 million, or \$0.86 \$0.30 per diluted share, compared with net income of \$36.9 million \$41.4 million, or \$0.80 \$0.89 per diluted share the prior fiscal year.
- During fiscal 2024, 2025, we paid \$22.0 million \$23.1 million in dividends compared with \$18.3 million \$22.0 million in fiscal 2023, 2024.
- On September 30, 2021 During fiscal 2025, we purchased 1,844,073 shares of our common stock for \$25.5 million.

### Immaterial Correction of an Error

During the fourth quarter of fiscal 2025, we identified an immaterial error related to our accrual for certain legal expenses, resulting in an overstatement of general and administrative expenses in the interim and annual periods for the year ended April 30, 2024 and during the interim periods for the year ended April 30, 2025. In accordance with Staff Accounting Bulletin ("SAB") No. 99, Materiality, and SAB No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements, we announced evaluated the Relocation. In connection with the Relocation, we built a new facility in Maryville, Tennessee quantitative and relocated some of our Springfield, Massachusetts operations and all of our Columbia, Missouri distribution operations to Maryville. We are in the process of relocating our corporate headquarters and a portion of our Deep River, Connecticut plastic injection molding operations to Maryville. In total, we expect to incur capital expenditures in connection with the construction and equipping qualitative considerations of the new facility in an aggregate amount error and determined that the related impact was not material to results of approximately \$160.0 million operations, financial position, or cash flows for any historical annual or interim period. Prior year amounts have been adjusted to \$170.0 million. Through correct the immaterial error, which overstated accrued expenses and deferred revenue and general and administrative expenses by \$2.3 million and understated income tax expense by \$569,000 and overstated the related amounts of income tax receivable by \$548,000 and deferred income taxes by \$21,000 as of April 30, 2024, we had incurred \$157.0 million of capital expenditures and \$25.6 million of other restructuring charges for the year then ended. Related changes to net income, corresponding line items within cash provided by operating activities, and related to disclosures within the Relocation.

notes accompanying these financial statements, reflect the immaterial correction.

## Key Performance Indicators

We evaluate the performance of our business based upon operating profit and net income, which includes net sales, cost of sales, selling and administrative expenses, and certain components of other income and expense. We also track our return on invested capital, and we use adjusted EBITDAS (earnings before interest expense, taxes, depreciation, amortization, and stock-based compensation expense, excluding certain non-operational items), which is a non-GAAP financial metric, as a supplemental measure of our performance in order to provide investors with an

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improved understanding of underlying performance trends. We evaluate the performance of our products using measurements such as gross margin per unit produced, units produced per day, revenue by trade channel, and incoming orders per day.

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## External Factors that Impact the Firearm Industry

The firearm industry has been subject to many external factors in the past that have significantly increased the volatility of revenue generated for companies within the industry. These factors include, among others, fears surrounding crime and terrorism; significant news events, such as those related to mass shootings; events; potential restrictions on the sale or makeup of firearms; actual and potential legislative, judicial, and regulatory actions; economic changes; and changes in the social and political environment, including congressional and presidential elections. See Item 1A, 1A, Risk Factors, for further discussion of external factors that impact the firearm industry. Although these external factors have created demand surges and volatility in the firearm market, and often make it difficult to predict demand, we believe that those external factors have also likely contributed to a long-term increase in consumer interest in firearms. We estimate that the annual domestic non-military firearm market is approximately \$2.9 billion \$2.8 billion for handguns and \$1.8 billion \$1.9 billion for long guns, excluding shotguns, based on the latest data for industry shipments as calculated by the National Shooting Sports Foundation, or NSSF, utilizing Firearms and Ammunition Excise Tax data for calendar year 2023. According to calendar 2022 2024 reports by the U.S. Bureau of Alcohol, Tobacco, Firearms and Explosives, or ATF, the U.S. firearm manufacturing industry grew at a 10.0% 1.5% compound annual growth rate in units from 2017 2018 through 2022, 2023, although there has been wide variation among years (e.g., 2019 to 2020 grew 58.0%). We believe that this expanding base of consumers combined with our strong brand reputation and attractive price points lend support to our goal of continuing to increase our market share.

## Results of Operations

### Net Sales and Gross Profit

The following table sets forth certain information regarding net sales and gross profit for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands):

|                           | 2024       | 2023       | \$ Change | % Change | 2022       | 2025       | 2024       | \$ Change   | % Change | 2023       |
|---------------------------|------------|------------|-----------|----------|------------|------------|------------|-------------|----------|------------|
| Handguns                  | \$ 381,898 | \$ 360,668 | \$ 21,230 | 5.9%     | \$ 624,219 | \$ 331,936 | \$ 381,898 | \$ (49,962) | (13.1)%  | \$ 360,668 |
| Long Guns                 | 116,491    | 74,230     | 42,261    | 56.9%    | 189,467    |            |            |             |          |            |
| Other Products & Services | 37,444     | 44,344     | (6,900)   | -15.6%   | 50,440     |            |            |             |          |            |
| Long guns                 | 103,956    | 116,491    | (12,535)  | (10.8)%  | 74,230     |            |            |             |          |            |
| Other products & services | 38,769     | 37,444     | 1,325     | 3.5%     | 44,344     |            |            |             |          |            |
| Total net sales           | \$ 535,833 | \$ 479,242 | \$ 56,591 | 11.8%    | \$ 864,126 | \$ 474,661 | \$ 535,833 | \$ (61,172) | (11.4)%  | \$ 479,242 |
| Cost of sales             | 377,740    | 324,705    | 53,035    | 16.3%    | 489,562    | 347,478    | 377,740    | (30,262)    | (8.0)%   | 324,705    |

|                               |            |            |          |      |            |            |            |             |         |            |
|-------------------------------|------------|------------|----------|------|------------|------------|------------|-------------|---------|------------|
| Gross profit                  | \$ 158,093 | \$ 154,537 | \$ 3,556 | 2.3% | \$ 374,564 | \$ 127,183 | \$ 158,093 | \$ (30,910) | (19.6)% | \$ 154,537 |
| % of net sales (gross margin) | 29.5%      | 32.2%      |          |      | 43.3%      | 26.8%      | 29.5%      |             |         | 32.2%      |

The following table sets forth certain information regarding units shipped by trade channel for the fiscal years ended **April 30, 2024**, **April 30, 2025**, **2023**, **2024**, and **2022** (units in thousands):

| <u>Total Units Shipped</u>                  | 2024 | 2023 | # Change | % Change | 2022  | 2025 | 2024 | # Change | % Change | 2023 |
|---|------|------|----------|----------|-------|------|------|----------|----------|------|
| Handguns                                    | 836  | 793  | 43       | 5.4%     | 1,518 | 798  | 836  | (38)     | (4.5)%   | 793  |
| Long Guns                                   | 228  | 148  | 80       | 54.1%    | 363   |      |      |          |          |      |
| Long guns                                   | 175  | 228  | (53)     | (23.2)%  | 148   |      |      |          |          |      |
| <u>Sporting Goods Channel Units Shipped</u> | 2024 | 2023 | # Change | % Change | 2022  | 2025 | 2024 | # Change | % Change | 2023 |
| Handguns                                    | 775  | 734  | 41       | 5.6%     | 1,422 | 748  | 775  | (27)     | (3.5)%   | 734  |
| Long Guns                                   | 210  | 137  | 73       | 53.3%    | 342   |      |      |          |          |      |
| Long guns                                   | 158  | 210  | (52)     | (24.8)%  | 137   |      |      |          |          |      |
| <u>Professional Channel Units Shipped</u>   | 2024 | 2023 | # Change | % Change | 2022  | 2025 | 2024 | # Change | % Change | 2023 |
| Handguns                                    | 61   | 59   | 2        | 3.4%     | 96    | 50   | 61   | (11)     | (18.0)%  | 59   |
| Long Guns                                   | 18   | 11   | 7        | 63.6%    | 21    |      |      |          |          |      |
| Long guns                                   | 17   | 18   | (1)      | (5.6)%   | 11    |      |      |          |          |      |

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Sales of our handguns increased \$21.2 million decreased \$50.0 million, or 5.9%13.1%, over from fiscal 2023, 2024, primarily as a result of increased shipments of revolvers, lower consumer demand within the industry and a shift in product mix to lower priced models, partially offset by increased shipments of newly introduced products (defined as any new SKU not shipped in the prior year), which represented 22.8%42.6% of handgun sales in the period, the impact of targeted promotions on certain polymer frame pistols, and a 2%-5% price increase on select products that became effective in the third fiscal quarter partially offset by lower demand for several older handgun products and certain products that were introduced in the of fiscal 2024.

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prior year. Handgun unit shipments into the sporting goods channel increased 5.6% over decreased 3.5% from fiscal 2023, 2024, while overall consumer demand decreased 7.7%3.2%, (as indicated by adjusted background checks for handguns reported to the National Instant Criminal Background Check System, or NICS).

Sales of our long guns increased \$42.3 million decreased \$12.5 million, or 56.9%10.8%, over from fiscal 2023, 2024, primarily as a result of lower consumer demand within the industry, partially offset by increased shipments of new products in the fiscal year, which represented 52.2%59.5% of sales in the period. period, a shift in product mix to higher priced models, and a 2%-5% price increase on select products that became effective in the third fiscal quarter of fiscal 2024. Unit shipments into the sporting goods channel increased 53.3% over decreased 24.8% from fiscal 2023, 2024, while overall consumer demand for long guns decreased 3.0%2.1%, as indicated by NICS. We believe that our unit demand declined at a significantly greater rate than NICS as a result of a combination of the industry-wide performance in some of the long gun categories in which we participate relative to those categories in which we do not participate fully, specifically hunting, as well as the impact in the current year of newly introduced products from the prior year that are at lower price points.

Other products and services sales decreased \$6.9 million increased \$1.3 million, or 15.6% 3.5%, from over fiscal 2023, 2024, primarily because of decreased sales of increased component parts decreased business-to-business and suppressor sales, and decreased licensing revenue, partially offset by increased sales of handcuffs, lower business-to-business sales.

New products represented 27.6% 42.8% of net sales for the 12 months ended April 30, 2024 April 30, 2025 and included one six new pistol, three pistols, six new long guns, and many new product line extensions.

Gross margin for fiscal 2024 decreased by 2.7% 270 basis points from the prior fiscal year primarily because in spite of a combination \$3.2 million legal settlement recognized in the prior year comparable period. Excluding the impact of unfavorable fixed-cost absorption (as the prior year legal settlement, gross margin was 330 basis points lower as a result of higher material costs, higher promotional costs, and a shift in product mix to lower production volumes), the impact of an accrued legal settlement for \$3.2 million, the impact of inflation on raw materials and finished parts, which increased approximately 5.6% over the prior fiscal year, the impact of inflation on labor costs (particularly as it relates to entry level positions), and unfavorable inventory reserve adjustments, including capitalized variances, margin models, partially offset by the impact of decreased Relocation spend lower inventory adjustments (including standard cost revaluations, shrink, and favorable mix associated with new products, excess inventory write downs).

Our inventory levels decreased \$16.6 million during fiscal 2024. Inventory balances increased \$29.3 million between April 30, 2024 and April 30, 2025 as a result of a slowdown in demand combined with level loading of our manufacturing facilities to ensure our ability to satisfy anticipated future demand. While inventory levels, both internally and in the distribution channel, in excess of demand may negatively impact future operating results, it is difficult to forecast the potential impact of distributor inventories on future revenue and income as demand is impacted by many factors, including seasonality, new product introductions, news events, political events, and consumer tastes. We expect our inventories inventory levels to increase in the first quarter of moderately decline during fiscal 2025 due to seasonal factors, 2026.

## Operating Expenses

The following table sets forth certain information regarding operating expenses for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands):

|   | 2024       | 2023       | \$ Change | % Change | 2022       | 2025       | 2024       | \$ Change  | % Change | 2023       |
|---|------------|------------|-----------|----------|------------|------------|------------|------------|----------|------------|
| Research and development                | \$ 7,266   | \$ 7,550   | \$ (284)  | -3.8%    | \$ 7,262   | \$ 9,567   | \$ 7,258   | \$ 2,309   | 31.8%    | \$ 7,550   |
| Selling, marketing, and distribution    | 40,564     | 36,976     | 3,588     | 9.7%     | 43,156     | 41,314     | 40,611     | 703        | 1.7%     | 37,073     |
| General and administrative              | 65,484     | 61,604     | 3,880     | 6.3%     | 72,493     | 54,933     | 63,133     | (8,200)    | (13.0)%  | 61,572     |
| Gain on sale/disposition of assets, net | (2,515)    | (11)       | (2,504)   | —        | (65)       |            |            |            |          |            |
| Total operating expenses                | \$ 113,314 | \$ 106,130 | \$ 7,184  | 6.8%     | \$ 122,911 | \$ 103,298 | \$ 110,991 | \$ (7,693) | (6.9)%   | \$ 106,130 |
| % of net sales                          | 21.1%      | 22.1%      |           |          | 14.2%      | 21.8%      | 20.7%      |            |          | 22.1%      |

Operating expenses increased \$7.2 million over the prior fiscal year.

Research and development expenses decreased \$284,000, increased \$2.3 million, primarily because of decreased sample higher materials and testing costs associated with new product development, development and higher compensation-related costs. Selling, marketing, and distribution expenses increased \$3.6 million \$702,000 in spite of a \$1.9 million impairment on distribution equipment related to the Relocation and one-time costs related to our grand opening event at our Maryville facility in fiscal 2024. Excluding

the impact of these one-time prior year charges, selling, marketing, and distribution expenses increased \$3.5 million, primarily as a result of a \$1.9 million impairment of distribution equipment related to the Relocation, one-time costs related to the grand opening event at our new Maryville facility, increased compensation costs, increased spend higher spending on targeted promotions and increased freight costs because of higher shipments, partially offset by decreased compensation-related Relocation costs and decreased digital advertising costs. General and administrative expenses increased \$3.9 million decreased \$8.2 million, primarily as a result because of increased lower Relocation costs, lower profit-related compensation expenses, legal expenses, expense, and profit-related compensation lower insurance costs, partially offset by decreased Relocation higher legal costs. During fiscal 2025, we sold certain real estate located adjacent to our former Missouri distribution center for \$2.3 million, net of transaction costs, and recognized a \$2.3 million pre-tax gain on sale.

### Operating Income

The following table sets forth certain information regarding operating income for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands):

|                                   | 2024      | 2023      | \$ Change   | % Change | 2022       |
|-----------------------------------|-----------|-----------|-------------|----------|------------|
| Operating income                  | \$ 44,779 | \$ 48,407 | \$ (3,628)  | -7.5 %   | \$ 251,653 |
| % of net sales (operating margin) | 8.4 %     | 10.1 %    |             |          | 29.1 %     |
|                                   | 2025      | 2024      | \$ Change   | % Change | 2023       |
| Operating income                  | \$ 23,884 | \$ 47,102 | \$ (23,218) | (49.3)%  | \$ 48,407  |
| % of net sales (operating margin) | 5.0%      | 8.8%      |             |          | 10.1%      |

Operating income for fiscal 2024 2025 decreased \$3.6 million \$23.2 million, or 7.5% 49.3%, from the prior fiscal year, primarily because of the impact of an accrued legal settlement for \$3.2 million, unfavorable inventory reserve adjustments, one-time costs associated with the grand opening of our new Maryville facility, increased spend on targeted promotions, and increased freight costs because of higher shipments, partially offset by increased sales volumes and decreased Relocation spend. reasons outlined above.

### Other Income

The following table sets forth certain information regarding other income for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands):

|                             | 2024     | 2023     | \$ Change  | % Change | 2022     |
|-----------------------------|----------|----------|------------|----------|----------|
| Other income                | \$ 6,672 | \$ 150   | \$ 6,522   | 4360.3 % | \$ 2,868 |
|                             | 2025     | 2024     | \$ Change  | % Change | 2023     |
| Other (expense)/income, net | \$ (17)  | \$ 6,672 | \$ (6,689) | (100.3)% | \$ 150   |

Other income for fiscal 2024 increased \$6.5 million 2025 decreased \$6.7 million, primarily is as a result of the sale of certain intangible assets. assets in fiscal 2024.

### Interest (Expense) Expense

The following table sets forth certain information regarding interest expense for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands):

|                       | 2024       | 2023       | \$ Change | % Change | 2022       |
|-----------------------|------------|------------|-----------|----------|------------|
| Interest expense      | \$ (2,055) | \$ (331)   | \$ 1,724  | 521.2 %  | \$ (2,135) |
|                       | 2025       | 2024       | \$ Change | % Change | 2023       |
| Interest expense, net | \$ (4,622) | \$ (2,055) | \$ 2,567  | 124.9%   | \$ (331)   |

Interest expense increased by \$1.7 million over the prior fiscal year, \$2.6 million, primarily as a result of higher average outstanding debt balances during and lower average cash balances compared with fiscal 2024.

### Income Tax Expense

The following table sets forth certain information regarding income tax expense for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands):



|  | 2024     | 2023      | \$ Change  | % Change | 2022      | 2025     | 2024      | \$ Change  | % Change | 2023      |
|--|----------|-----------|------------|----------|-----------|----------|-----------|------------|----------|-----------|
| Income tax expense                               | \$ 9,787 | \$ 11,350 | \$ (1,563) | -13.8%   | \$ 57,892 | \$ 5,820 | \$ 10,356 | \$ (4,536) | (43.8)%  | \$ 11,350 |
| % of income from operations (effective tax rate) | 19.8%    | 23.5%     |            | -3.7%    | 22.9%     | 30.2%    | 20.0%     |            | 10.2%    | 23.5%     |

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We recorded income tax expense of \$9.8 million \$5.8 million for fiscal 2024, \$1.6 million 2025, \$4.5 million lower than the prior fiscal year, in spite primarily because of increased profitability, primarily decreased profitability. Our effective tax rates were 30.2% and 20.0% for fiscal 2025 and 2024, respectively. The 2024 rate was impacted favorably as a result of an amendment of prior year returns for the foreign derived income deduction that favorably reduced current year 2024 income tax expense by \$1.4 million, or 2.9%. Our effective tax rates were 19.8% and 23.5% for fiscal 2024 and 2023, respectively. Adjusting for the foreign derived income deduction for each year, the effective tax rates rate would have been 22.7% and 23.0% 22.8% for fiscal 2024, which is 7.9% lower than fiscal 2025 due primarily to decreased pretax income and 2023, respectively. changes in state apportionment and other state adjustments.

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## Net Income

The following table sets forth certain information regarding net income and the related per share data for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands, except per share data):

|                      | 2024      | 2023      | \$ Change | % Change | 2022       |
|----------------------|-----------|-----------|-----------|----------|------------|
| Net income           | \$ 39,609 | \$ 36,876 | \$ 2,733  | 7.4%     | \$ 194,494 |
| Net income per share |           |           |           |          |            |
| Basic                | \$ 0.86   | \$ 0.80   | \$ 0.06   | 7.5%     | \$ 4.12    |
| Diluted              | \$ 0.86   | \$ 0.80   | \$ 0.06   | 7.5%     | \$ 4.08    |

|                       | 2025      | 2024      | \$ Change   | % Change | 2023      |
|-----------------------|-----------|-----------|-------------|----------|-----------|
| Net income            | \$ 13,425 | \$ 41,363 | \$ (27,938) | (67.5)%  | \$ 36,876 |
| Net income per share: |           |           |             |          |           |
| Basic                 | \$ 0.30   | \$ 0.90   | \$ (0.60)   | (66.7)%  | \$ 0.80   |
| Diluted               | \$ 0.30   | \$ 0.89   | \$ (0.59)   | (66.3)%  | \$ 0.80   |

Net income increased \$2.7 million decreased \$27.9 million, or \$0.06 \$0.59 per diluted share, from the prior fiscal year 2024 primarily for reasons outlined above.

## Liquidity and Capital Resources

Our principal cash requirements are to finance the growth of our operations, including working capital and capital expenditures, and return capital to our stockholders. Capital expenditures for new product development and repair and replacement of equipment represent important cash needs.

The following table sets forth certain cash flow information for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022 2023 (dollars in thousands):

|                      | 2024       | 2023      | \$ Change | % Change | 2022       | 2025       | 2024       | \$ Change    | 2023      |
|----------------------|------------|-----------|-----------|----------|------------|------------|------------|--------------|-----------|
| Operating activities | \$ 106,739 | \$ 16,732 | \$ 90,007 | 537.9%   | \$ 137,814 | \$ (7,223) | \$ 106,739 | \$ (113,962) | \$ 16,732 |

|                      |          |             |           |         |           |             |          |             |             |
|----------------------|----------|-------------|-----------|---------|-----------|-------------|----------|-------------|-------------|
| Investing activities | (81,490) | (89,781)    | 8,291     | 9.2%    | (24,116)  | (19,173)    | (81,490) | 62,317      | (89,781)    |
| Financing activities | (17,966) | 5,877       | (23,843)  | 405.7%  | (105,987) | (9,212)     | (17,966) | 8,754       | 5,877       |
| Total cash flow      | \$ 7,283 | \$ (67,172) | \$ 74,455 | -110.8% | \$ 7,711  | \$ (35,608) | \$ 7,283 | \$ (42,891) | \$ (67,172) |

### Operating Activities

Operating activities generally represent the principal source of our cash flow.

Cash provided by used in operating activities was \$106.7 million \$7.2 million in fiscal 2024, or \$90.0 million higher than the prior 2025 compared with \$106.7 million of cash provided in fiscal year. 2024. Cash from used in operating activities in fiscal 2025 was favorably unfavorably impacted by a \$29.3 million increase in inventory compared with a \$16.6 million decrease in inventory in fiscal 2024, a \$14.8 million decrease in accounts payable compared with a \$40.5 million increase in inventory in fiscal 2023, an \$18.2 million increase in accounts payable in fiscal 2024, an \$8.1 million decrease in accrued payroll and incentives compared with an \$8.6 million a \$1.4 million decrease in accrued payroll and incentives in fiscal 2023, and 2024, a \$6.3 million \$4.4 million decrease in accrued profit sharing compared with a \$895,000 increase in accrued expenses and deferred revenue profit sharing in fiscal 2024, compared with and lower net income. Cash used in operating activities in fiscal 2025 was favorably impacted by a \$3.6 million \$3.2 million decrease in fiscal 2023. Partially offsetting this favorable activity was accounts receivable compared with a \$3.9 million increase in accounts receivable in fiscal 2024 compared with a \$7.6 million decrease in accounts receivable in fiscal 2023 due to increased sales volume. 2024.

### Investing Activities

Cash used in investing activities in decreased \$62.3 million for fiscal 2024 2025 compared with fiscal 2024. We paid \$21.6 million for capital expenditures for fiscal 2025, which was \$8.3 million \$69.2 million lower than fiscal 2023, 2024, primarily as a result of \$6.5 million received for the sale of certain intangible assets and the sale of assets payments related to the Relocation. Relocation in the prior year period.

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We currently expect to spend \$25.0 to \$30.0 million on capital expenditures in fiscal 2025, 2026.

### Financing Activities

Cash used in financing activities was \$9.2 million for fiscal 2025 compared with \$18.0 million in fiscal 2024 compared with cash provided by financing activities of \$5.9 million in fiscal 2023, 2024. Cash used in financing activities in during fiscal 2024 2025 was primarily included \$22.0 million the result of \$25.5 million of share repurchases and \$23.1 million in dividend distributions, and \$10.2 million of share repurchases, partially offset by a \$40 million of net \$15.0 million borrowing borrowings under our revolving line of credit.

**Finance Lease – Credit Facilities** — We are a party to a material finance lease, the Missouri Lease, which is a \$46.2 million lease for our Missouri distribution center that has an effective interest rate of approximately 5.0% and is payable in 240 monthly installments through fiscal 2039. The building is pledged to secure the amounts outstanding. During fiscal

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2024, we paid approximately \$1.3 million in principal payments relating to the Missouri Lease. With the completion of the Separation, we entered into the Missouri Sublease. On July 16, 2022, we entered into an amendment to the Missouri Sublease, increasing the subleased space to 64.7% of the facility under the same terms as the Missouri Lease. As part of the Relocation, on January 31, 2023, we entered into the Assignment and Assumption Agreement and the Second Amended and Restated Guaranty. We terminated the Missouri Sublease as of January 1, 2024 Credit Agreement on October 3, 2024. For fiscal 2024, income related to the Missouri Sublease was \$2.7 million, of which \$1.3 million was recorded in general The Second Amended and administrative expenses and \$1.4 million was recorded in interest expense, net, in our consolidated statements of income.

**Restated Credit Facilities**— We maintain an unsecured Agreement provides for a revolving line of credit with TD Bank, N.A. and other lenders, or the Lenders, which includes availability up to \$100.0 million of \$175.0 million at any one time, or the Revolving Line. The Revolving Line provides for availability for general corporate purposes, with borrowings to bear interest at either the Base Rate (as defined in the Second Amended and Restated Credit Agreement) or the Adjusted Term SOFR rate (as defined in the Second Amended and Restated Credit Agreement), plus an applicable margin based on our consolidated leverage ratio, as of April 30, 2024. ratio. The credit agreement Second Amended and Restated Credit Agreement also provides a swingline facility in the maximum amount of \$5.0 million at any one time (subject to availability under the Revolving Line). Each Swingline Loan (as defined in the Amended and Restated Credit Agreement) bears interest at the Base Rate, plus an applicable margin based on our consolidated leverage ratio. In response to a Springing Lien Triggering Event Adjusted Consolidated Leverage Ratio (as defined in the credit agreement), we would be required to enter into certain documents that create in favor of TD Bank, N.A., as administrative agent, Second Amended and the lenders party to such documents as legal, valid, and enforceable first priority lien on the collateral described therein. Restated Credit Agreement). Subject to the satisfaction of certain terms and conditions described in the credit agreement, Second Amended and Restated Credit Agreement, we have an option to increase the Revolving Line by an aggregate amount not exceeding \$50.0 million. The Revolving Line matures on the earlier of August 24, 2025, October 3, 2029 or the date that is six months in advance of the earliest maturity of any permitted notes Permitted Notes (as defined in the Second Amended and Restated Credit Agreement) under the credit agreement. On April 28, 2023, we amended our existing credit agreement to, among other things, replace LIBOR with SOFR as the interest rate benchmark Second Amended and amend the definition of "Consolidated Fixed Charge Coverage Ratio" to exclude unfinanced capital expenditures in connection with the Relocation. Restated Credit Agreement.

As of April 30, 2024 April 30, 2025, we had \$40.0 million \$80.0 million of borrowings outstanding on the Revolving Line, bearing interest at an average rate of 7.18% 6.69%, which was equal to the Adjusted Term SOFR rate plus an applicable margin.

The credit agreement for our credit facility the Revolving Line contains financial covenants relating to maintaining a maximum leverage ratio and a minimum debt service coverage ratio. We were in compliance with all debt covenants as of April 30, 2024 April 30, 2025.

**Share Repurchase Programs** — On September 19, 2023, our Board of Directors authorized the repurchase of up to \$50.0 million of our common stock, subject to certain conditions, in the open market or in privately negotiated transactions through September 19, 2024, or the 2023 Authorization. During fiscal 2024, we purchased 793,551 shares of our common stock for \$10.2 million under this authorization. We did not purchase any the 2023 Authorization. During fiscal 2025, we purchased 1,531,763 shares of our common stock during for \$21.4 million under the 2023 Authorization. The 2023 Authorization expired on September 19, 2024. On September 5, 2024, our Board of Directors authorized the repurchase of up to \$50.0 million of our common stock, subject to certain conditions, in the open market or in privately negotiated transactions from September 20, 2024 through September 20, 2025, or the 2024 Authorization. During fiscal 2023, 2025, we repurchased 312,310 shares of our common stock for \$4.1 million under the 2024 Authorization. During fiscal 2025, we repurchased a total of 1,844,073 shares of our common stock for \$25.5 million.

**Finance Lease** — We are a party to a material finance lease, which is a \$46.2 million lease that has an effective interest rate of approximately 5.0% and is payable in 240 monthly installments through fiscal 2039, as well as a related payment and performance guaranty, dated October 26, 2017, in favor of the Original Missouri Landlord. The building is pledged to secure the amounts outstanding. As part of the Relocation, on January 31, 2023, we entered into the Assignment and Assumption Agreement and the Amended and Restated Guaranty. Because of the Amended and Restated Guaranty, we continue to account for this lease as we have since prior to the Relocation. During fiscal 2025, AOUT made payments pursuant to this lease directly to the landlord and we did not have an authorized repurchase program as of April 30, 2023, neither received nor paid any cash related to this arrangement. See Note 3 — Leases for additional information.

At April 30, 2024 As of April 30, 2025, we had \$60.8 million \$25.2 million in cash and cash equivalents on hand.

Based upon our current working capital position, current operating plans, and expected business conditions, we believe that our existing capital resources and credit facilities will be adequate to fund our operations for at least the next 12 months.

Our future capital requirements will depend on many factors, including net sales, the timing and extent of spending to support product development efforts, the expansion of sales and marketing activities, the timing of introductions of new products and enhancements to existing products, and the costs to ensure access to adequate manufacturing capacity. Future equity or debt financing may not be available to us on acceptable terms or at all. If sufficient funds are not available or are not available on acceptable terms, our ability to take advantage of unexpected business opportunities or to respond to competitive pressures could be limited or severely constrained.

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## Inflation

During fiscal 2025, 2024 and 2023 inflationary pressures resulted in increases in the cost of certain of the components, parts, raw materials, and other supplies necessary for the production of our products, as well as labor costs. We do not believe that inflation had a material impact on us during fiscal 2022. We expect that inflation will continue to have an impact us during fiscal 2025, 2026.

## Critical Accounting Estimates

Management's Discussion and Analysis of Financial Condition and Results of Operations is based upon our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires that we make accounting estimates, judgments, and assumptions that can have a meaningful effect on the reporting of consolidated financial statements. See Note 2 — *Significant Accounting Policies* for additional information.

Critical accounting estimates are defined as those reflective of significant judgments, estimates, and uncertainties, which may result in materially different results under different assumptions and conditions. We believe the following are our critical accounting estimates:

### Revenue Recognition

**Description:** We recognize revenue in accordance with the provisions of Accounting Standards Update, or ASU, *Revenue from Contracts with Customers* (Topic 606), which became effective for us on May 1, 2018. Generally, all performance obligations are satisfied and revenue is recognized when the risks and rewards of ownership have transferred to the customer, which is generally upon shipment but could be delayed until the receipt of customer acceptance.

**Judgments and Uncertainties:** In some instances, sales include multiple performance obligations. These may include sales promotion programs that entitle customers to receive rebates or free goods based upon their purchase of our products. The fulfillment of these free goods is our responsibility. We recognize revenue proportionally as each performance obligation is satisfied, based on the relative transaction price of each product. The net change in contract liabilities for a given period is reported as an increase or decrease to sales.

Our product sales are generally sold free on board, or FOB, shipping point and provide payment terms to most commercial customers ranging from 20 to 60 days of product shipment with a discount available in certain cases for early payment. In some instances, we may provide longer payment terms. We do not consider these extended terms to be a significant financing component of the contract because the payment terms are always less than one year. In all cases, we consider our costs related to shipping and handling to be a cost of fulfilling the contract with the customer.

**Sensitivity of Estimate to Change:** The liability relating to performance obligations is based on the estimated level of participation in the sales promotional program and the timing of the shipment of all products included in the promotional program. For contracts with discounted terms, we determine the transaction price upon establishment of the contract that contains the final terms of the sale, including the description, quantity, and price of each product purchased. We estimate variable consideration relative to the amount of cash discounts to which customers are likely to be entitled.

### Valuation of Goodwill, Long-lived Tangible, and Intangible Assets

**Description:** We evaluate the recoverability of long-lived assets, or asset groups, whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. When such evaluations indicate that the related future undiscounted cash flows are not sufficient to recover the carrying values of the assets, such carrying values are reduced to fair value and this adjusted carrying value becomes the asset's new cost basis. We determine fair value primarily using future anticipated cash flows that are directly associated with and are expected to arise as a direct result of the use and eventual disposition of the asset, or asset group, discounted using an interest rate commensurate with the risk involved.

**Judgments and Uncertainties:** Determining whether impairment indicators exist and estimating the fair value of our goodwill, tangible and intangible assets requires significant judgment. Estimating the fair value of goodwill requires management to make assumptions and projections of future cash flows, revenues, earnings, discount rates, long term growth rates, and other factors.

**Sensitivity of Estimate to Change:** The assumptions used to assess impairment consider historical trends, macroeconomic conditions, and projections consistent with our operating strategy. Changes in these estimates can have a significant impact on the assessment of fair value which could result in material impairment losses.

#### **Inventories**

**Description:** We value inventories at the lower of cost, using the first-in, first-out, or FIFO, method, or net realizable value.

**Judgments and Uncertainties:** An allowance for potential non-saleable inventory as a result of excess stock or obsolescence is based upon a detailed review of inventory, past history, and expected future usage.

**Sensitivity of Estimate to Change:** The assumptions used to assess inventory valuation consider historical activity. Changes in these estimates can have a significant impact on the assessment of excess and obsolete inventory, which could result in material losses.

#### **Warranty**

**Description:** We generally provide a limited one-year warranty and a lifetime service policy to the original purchaser of our new firearm products. We will also repair or replace certain products or parts found to be defective under normal use and service with an item of equivalent value, at our option, without charge during the warranty period. We provide for estimated warranty obligations in the period in which we recognize the related revenue.

**Judgments and Uncertainties:** We quantify and record an estimate for warranty-related costs based on our actual historical claims experience and current repair costs. We adjust accruals as warranty claims data and historical experience warrant. Should we experience actual claims and repair costs that are higher than the estimated claims and repair costs used to calculate the provision, our operating results for the period or periods in which such returns or additional costs materialize could be adversely impacted.

**Sensitivity of Estimate to Change:** The assumptions used to assess warranty consider historical trends. Changes in these estimates can have a significant impact on the assessment of warranty, which could result in material losses.

#### **Relocation**

**Description:** As part of the Relocation, we offered a severance and relocation package to every affected employee. The severance was, in part, based on the employee's service term, job function, and classification status, and required the employee to remain active and in good standing through their relocation date.

**Judgments and Uncertainties:** In accounting for severance and relocation costs, we must make a variety of assumptions and estimates, including the number of employees that will meet all of the requirements to receive the severance and relocation package, the number of those employees that will be electing to relocate versus opt for severance, and the potential cost of self-insured benefits that may be incurred during any potential severance period. We consider current facts when determining these estimates.

**Sensitivity of Estimate to Change:** The liabilities relating to severance and relocation obligations is based on the number of employees affected by the Relocation, the number of employees that have decided to relocate, the estimated cost of benefits during the severance period, and the employees' terms of service and rates of pay as of the fiscal year end. Changes in these assumptions can have a significant impact on the estimate of these liabilities.

#### **Recent Accounting Pronouncements**

The nature and impact of recent accounting pronouncements is discussed in Note 2 — *Significant Accounting Policies* to our consolidated financial statements, which is incorporated herein by reference.

#### **Off-Balance Sheet Arrangements**

We do not have any transactions, arrangements, or other relationships with unconsolidated entities that are reasonably likely to affect our liquidity or capital resources. We have no special purpose or limited purpose entities that provide off-balance sheet financing, liquidity, or market or credit risk support or that engage in leasing, hedging, research

and development services, or other relationships that expose us to liability that is not reflected in our consolidated financial statements.

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#### Item 7A. Quantitative and Qualitative Disclosures about Market Risk

We do not enter into any market risk sensitive instruments for trading purposes. Our principal market risk relates to the variable interest rate associated with our credit agreement, which consists of a \$100.0 million \$175.0 million revolving line of credit that bears interest at either the Base Rate or Adjusted Term SOFR rate, plus an applicable margin based on our consolidated leverage ratio. For more information regarding our financing arrangements, see Note 4 — Notes and Loans Payable and Financing Arrangements. As of April 30, 2024 April 30, 2025, we had \$40.0 million \$80.0 million of borrowings outstanding on the Revolving Line, which bore an interest rate of 7.18% 6.69%, which is equal to Adjusted Term SOFR rate plus an applicable margin. On April 28, 2023, we entered into an amendment to our existing credit agreement to, among other things, replace LIBOR with SOFR as the interest rate benchmark and amend the definition of "Consolidated Fixed Charge Coverage Ratio" to exclude unfinanced capital expenditures in connection with the Relocation.

#### Item 8. Financial Statements and Supplementary Data

Reference is made to our consolidated financial statements, the notes thereto, and the report thereon, commencing on page F-1 of this report, Annual Report on Form 10-K, which financial statements, notes, and report are incorporated herein by reference.

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

#### Item 9A. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in the reports we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Our management, under the supervision of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act as of April 30, 2024 April 30, 2025, the end of the period covered by this Annual Report on Form-10-K, Form 10-K. Based on that evaluation, we have concluded that, as of the end of the period covered by this Annual Report on Form-10-K, Form 10-K, our disclosure controls and procedures were effective to provide such reasonable assurance, not effective. This determination is based on the material weakness in our internal control over financial reporting described below.

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#### Management's Annual Report on Internal Control Over Financial Reporting

##### Evaluation of Disclosure Controls and Procedures

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Our

A company's internal control over financial reporting is designed includes those policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the reliability of company's assets that could have a material effect on the financial reporting and the preparation of consolidated financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies may deteriorate.

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Management, with participation of the CEO and CFO, under the oversight of our Audit Committee of our Board of Directors, conducted an evaluation of the effectiveness of our internal control over financial reporting based on as of April 30, 2025, using the 2013 framework established in Internal Control-Integrated Framework (2013), issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO Framework). Based on that evaluation, management believes concluded that our internal control over financial reporting was not effective as of April 30, 2024. April 30, 2025 due to the material weakness in internal control over financial reporting, described below.

A material weakness, as defined in Exchange Act Rule 12b-2, is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis.

A deficiency was identified in our internal control over financial reporting related to the operation of the control to review the accrual for certain legal expenses. This control did not operate effectively due to insufficient knowledge and experience of our personnel related to the reconciliation of the accrual for certain legal expenses.

The effectiveness material weakness resulted in immaterial misstatements to the accrual for certain legal expenses that were recorded in our consolidated financial statements during the interim and annual periods for the year ended April 30, 2024 and during the interim periods for the year ended April 30, 2025. Prior period amounts have been adjusted to correct the immaterial error, which overstated accrued expenses and deferred revenue and general and administrative expenses, understated income tax expense, and overstated income tax receivable and deferred income taxes.

The material weakness creates a reasonable possibility that a material misstatement to our annual or interim consolidated financial statements would not be prevented or detected on a timely basis by our internal controls.

Because of our this material weakness, management concluded that we did not maintain effective internal control over financial reporting as of April 30, 2024 has been audited by Deloitte & Touche LLP, an April 30, 2025.

Our independent registered public accounting firm, which also KPMG LLP, who audited our the consolidated financial statements for fiscal 2024. Deloitte & Touche included in this Annual Report on Form 10-K, issued an adverse opinion on the effectiveness of the Company's internal control over financial reporting. KPMG LLP's report on appears elsewhere in this Form 10-K.

#### Management's Plan for Remediation of the Material Weakness

In response to the material weakness described above, with the oversight of the Audit Committee of our Board of Directors, management plans to remediate the material weakness such that the control over the accrual for certain legal expenses is operating effectively. The remediation actions include developing a training program for certain personnel to increase their knowledge of accruals for legal expenses.

Our remediation efforts are ongoing, and management expects that the remediation efforts and testing will continue in fiscal 2026. Management believes that these actions, and the improvements achieved as a result thereof, will effectively remediate the material weakness. However, the material weakness in our internal control over financial reporting is included herein, will not be considered remediated until the remediated controls operate for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively.

#### Inherent Limitations on the Effectiveness of Controls and Procedures

In designing and evaluating our disclosure controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and we are required to apply judgment in evaluating the benefits of possible controls and procedures relative to their costs. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Changes in Internal Control over Financial Reporting

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during our fourth fiscal quarter of 2024 that 2025 has materially affected, or is reasonably likely to materially affect our internal control over financial reporting.

Item 9B. Other Information

Rule 10b5-1 Trading Arrangement; Non-Rule 10b5-1 Trading Arrangement

The adoption or termination of contracts, instructions, or written plans for the purchase and sale of our securities by our Section 16 officers and directors for the three months ended April 30, 2024, each of which is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act, or a Rule 10b5-1 Plan, were as follows:

| Name            | Title    | Action                       | Date Adopted   | Expiration Date  | Aggregate # of Securities to be |
|-----------------|----------|------------------------------|----------------|------------------|---------------------------------|
|                 |          |                              |                |                  | Purchased/Sold                  |
| Robert L. Scott | Director | Adoption of Rule 10b5-1 Plan | March 29, 2024 | October 28, 2024 | 8,071                           |

Robert L. Scott, the Chairman of our Board of Directors, entered into a Rule 10b5-1 Plan on March 29, 2024. Mr. Scott's Rule 10b5-1 Plan provides for the potential sale of up to 8,071 shares of our common stock and expires on October 28, 2024, or upon the earlier completion of all the transactions authorized thereunder.

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During the three months ended April 30, 2024 April 30, 2025, none of our directors or officers adopted or terminated a "non-Rule 10b5-1 trading arrangement" (as defined in Item 408 of Regulation S-K).

Amendment of Material Definitive Agreements

On June 18, 2025, the Compensation Committee of our Board of Directors approved an amendment and restatement of the Smith & Wesson Brands, Inc. Executive Severance Plan, the Amended and Restated Severance Plan. Among other things, the Amended and Restated Severance Plan: (i) increases the duration of the Change in Control Protection Period (as defined therein) from 12 months to 24 months; (ii) increases the period of base salary continuation in the case of a termination without Good Cause (as defined therein) or a resignation for Good Reason (as defined therein) from 26 weeks to 18 months; (iii) increases the period of base salary continuation in the case of a termination without Good Cause during a Potential Change in Control Protection Period (as defined therein) or Change in Control Protection Period (as defined therein) or a resignation upon an Adverse Change in Control Effect (as defined therein) from 52 weeks to 24 months; (iv) increases the annual cash bonus payable under the scenario described in (iii) above to two times target; (v) provides that the non-competition restriction period will apply for the period during which the individual receives cash severance; (vi) increases the duration of the application of the non-solicitation restriction from 12 months to 18 months; and (vii) includes other administrative changes.

On June 18, 2025, we entered into an Amended and Restated Employment Agreement with our President and Chief Executive Officer, Mark Smith. Among other things, the Amended and Restated Employment Agreement: (a) increases the duration of the protection period related to a Change in Control (as defined therein) from 12 months to 24 months; (b) increases the period of base salary continuation in the case of a Change in Control from 18 months to 24 months; (c) increases the annual cash bonus payable under the scenario described in (b) above to two times target; (d) increases the duration of the car allowance, medical coverage and COBRA coverage benefits under the scenario described in (b) above from 18 months to two years; and (e) includes other administrative changes.

Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

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## PART III

### Item 10. Directors, Executive Officers and Corporate Governance

The information required by this Item relating to our directors and corporate governance is incorporated herein by reference to the definitive Proxy Statement to be filed pursuant to Regulation 14A of the Exchange Act for our 2024 2025 Annual Meeting of Stockholders. The information required by this Item relating to our executive officers is included in Item 1, "Business — Executive Officers" of this report. Annual Report on Form 10-K.

We have adopted our Policy on Inside Information and Insider Trading governing the purchase, sale, and/or other disposition of our securities by our directors, officers, employees, and other covered persons. We believe this policy is reasonably designed to promote compliance with insider trading laws, rules and regulations, and the exchange listing standards applicable to us. A copy of this policy is filed as Exhibit 19.1 to this Annual Report on Form 10-K.

### Item 11. Executive Compensation

The information required by this Item is incorporated herein by reference to the definitive Proxy Statement to be filed pursuant to Regulation 14A of the Exchange Act for our 2024 2025 Annual Meeting of Stockholders.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this Item is incorporated herein by reference to the definitive Proxy Statement to be filed pursuant to Regulation 14A of the Exchange Act for our 2024 2025 Annual Meeting of Stockholders.

### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this Item is incorporated herein by reference to the definitive Proxy Statement to be filed pursuant to Regulation 14A of the Exchange Act for our 2024 2025 Annual Meeting of Stockholders.

### Item 14. Principal Accountant Fees and Services

The information required by this Item is incorporated herein by reference to the definitive Proxy Statement to be filed pursuant to Regulation 14A of the Exchange Act for our 2024 2025 Annual Meeting of Stockholders.

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## PART IV

### Item 15. Exhibits and Financial Statement Schedules

#### (a) Financial Statements and Financial Statement Schedules

- (1) Consolidated Financial Statements are listed in the Index to Consolidated Financial Statements on page F-1 of this report. Annual Report on Form 10-K.
- (2) All schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission have been omitted because of the absence of the conditions under which they are required or because the information required is shown in the financial statements or notes above.

#### (b) Exhibits

Exhibit

Number

Exhibit

|            |  |
|------------|--|
| 2.13***    | <a href="#">Separation and Distribution Agreement, dated as of August 21, 2020, by and between the Registrant and American Outdoor Brands, Inc. (1)</a>      |
| 3.1        | <a href="#">Amended and Restated Bylaws (2)</a>  |
| 3.4        | <a href="#">Second Amended and Restated Articles of Incorporation (3)</a>  |
| 3.9        | <a href="#">Certificate of Withdrawal of Certificate of Designation (4)</a>  |
| 4.1        | <a href="#">Form of Common Stock Certificate (5)</a>   |
| 4.2        | <a href="#">Description of Securities (6)</a>  |
| 10.51**    | <a href="#">Agreement with Respect to Defense of Smith &amp; Wesson: Firearms Litigation, dated as of November 11, 2004 (7)</a>                              |
| 10.107*    | <a href="#">Smith &amp; Wesson Brands, Inc. Executive Severance Pay Plan (8)</a>   |
| 10.108*    | <a href="#">Adoption Agreement to the Smith &amp; Wesson Nonqualified Supplemental Deferred Compensation Plan (9)</a>  |
| 10.109*    | <a href="#">Smith &amp; Wesson Nonqualified Supplemental Deferred Compensation Plan Document (9)</a>   |
| 10.110(a)* | <a href="#">2013 Incentive Stock Plan (10)</a>   |
| 10.110(b)* | <a href="#">2022 Incentive Stock Plan (11)</a>   |
| 10.111(b)* | <a href="#">Form of Restricted Stock Unit Award Grant Notice and Agreement to the 2013 Incentive Stock Plan for awards made beginning in April 2015 (12)</a> |

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|            |  |
|------------|--|
| 10.111(c)* | <a href="#">Form of Restricted Stock Unit Award Grant Notice and Agreement to the 2013 Incentive Stock Plan for awards made beginning in April 2020 (6)</a>  |
| 10.111(d)* | <a href="#">Form of Restricted Stock Unit Award Grant Notice and Agreement to the 2022 Incentive Stock Plan for awards made beginning in April 2023 (13)</a> |
| 10.112(b)* | <a href="#">Form of Performance Stock Unit Award Grant Notice and Agreement to the 2013 Incentive Stock Plan for awards made in 2020 (6)</a>                 |
| 10.112(c)* | <a href="#">Form of Performance Stock Unit Award Grant Notice and Agreement to the 2013 Incentive Stock Plan for awards made beginning in 2021 (6)</a>       |
| 10.112(d)* | <a href="#">Form of Performance Stock Unit Award Grant Notice and Agreement to the 2022 Incentive Stock Plan for awards made beginning in 2023 (13)</a>      |

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|           |  |
|-----------|--|
| 10.114(a) | <a href="#">Lease Agreement, dated October 26, 2017, by and between Ryan Boone County, LLC and Smith &amp; Wesson Corp. (14)</a> |
|-----------|--|

- 10.114(b) [Assignment and Assumption of Lease Agreement, dated January 31, 2023, between Smith & Wesson Sales Company and American Outdoor Brands, Inc. \(15\)](#)
- 10.115(a) [Guaranty, dated October 26, 2017, entered into by the Registrant \(14\)](#)
- 10.115(b) [Amended and Restated Guaranty, dated January 31, 2023 \(15\)](#)
- 10.119\* [Employment Agreement, executed April 4, 2020 and effective as of January 15, 2020, by and between Mark P. Smith and the Registrant \(16\)](#)
- 10.119(a)\* [Amended and Restated Employment Agreement, executed June 18, 2025 and effective as of June 18, 2025, by and between Mark P. Smith and the Registrant](#)
- 10.121 [Transition Services Agreement dated as of August 21, 2020, by and between the Registrant and American Outdoor Brands, Inc. \(1\)](#)
- 10.122 [Tax Matters Agreement, dated as of August 21, 2020, by and between the Registrant and American Outdoor Brands, Inc. \(1\)](#)
- 10.123 [Employee Matters Agreement, dated as of August 21, 2020, by and between the Registrant and American Outdoor Brands, Inc. \(1\)](#)
- 10.124(a)\*\*\* [Trademark License Agreement, dated as of August 24, 2020, by and between Smith & Wesson Inc. and AOB Products Company \(1\)](#)
- 10.124(b)\*\*\* [Amended and Restated Trademark License Agreement, dated as of April 11, 2024, by and between Smith & Wesson Inc. and AOB Products Company](#)
- 10.125\*\*\* [Sublease, dated as of August 24, 2020, by and between the Smith & Wesson Sales Company and American Outdoor Brands, Inc. \(1\)](#)
- 10.126(a)\*\*\* [Amended and Restated Credit Agreement, dated as of August 24, 2020, by and among the Registrant, Smith & Wesson Sales Company, Smith & Wesson, Inc., the Guarantors, the Lenders, and TD Bank, N.A. \(1\)](#)
- 10.126(b)\*\*\* [First Amendment to Amended and Restated Credit Agreement, dated as of April 28, 2023, by and among the Registrant, Smith & Wesson Sales Company, Smith & Wesson, Inc., the Guarantors, the Lenders, and TD Bank, N.A. \(17\)](#)
- 10.126(c)\*\*\* [Second Amended and Restated Credit Agreement, dated as of October 3, 2024, by and among the Registrant, Smith & Wesson Sales Company, Smith & Wesson, Inc., the Guarantors, the Lenders, and TD Bank, N.A. \(19\)](#)
- 10.127 [Project Agreement, dated September 30, 2021, by and among The Industrial Development Board of Blount County and the cities of Alcoa and Maryville, Tennessee, a public, nonprofit corporation organized and existing under the laws of the State of Tennessee and the Registrant \(19\) \(20\)](#)
- 10.128\* [2021 Employee Stock Purchase Plan \(20\) \(21\)](#)
- 10.129\*\*\* [Standard Design-Build Agreement and General Conditions, dated February 2, 2023, between Smith & Wesson Brands, Inc and The Christman Company, \(portions of the exhibit have been omitted\) \(15\)](#)

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- 10.130\* [Form of Indemnity Agreement entered into with the following directors and executive officers: as of August 9, 2022 with Anita D. Britt, Fred M. Diaz, Kevin A. Maxwell, Deana L. McPherson, Barry M. Monheit, and Robert L. Scott; as of August 24, 2022 with Susan J. Cupero; as of August 25, 2022 with Denis G. Suggs and Mark P. Smith; and as of July 17, 2023 with Michelle J. Lohmeier \(7\) \(22\)](#)

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|                |  |
|----------------|--|
| 10.131         | <a href="#">Form of Dividend Equivalent Award Agreement (23)</a>   |
| 10.131 10.132* | <a href="#">Form of Dividend Equivalent Award Agreement (22) and Release, dated April 28, 2025 (24)</a>  |
| 19.1           | <a href="#">Policy on Inside Information and Insider Trading</a>   |
| 21.1           | <a href="#">Subsidiaries of the Registrant</a>   |
| 23.1           | <a href="#">Consent of KPMG LLP, an Independent Registered Public Accounting Firm</a>  |
| 23.2           | <a href="#">Consent of Deloitte &amp; Touche LLP, an Independent Registered Public Accounting Firm</a>   |
| 31.1           | <a href="#">Rule 13a-14(a)/15d-14(a) Certification of Principal Executive Officer</a>  |
| 31.2           | <a href="#">Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer</a>  |
| 32.1           | <a href="#">Section 1350 Certification of Principal Executive Officer</a>  |
| 32.2           | <a href="#">Section 1350 Certification of Principal Financial Officer</a>  |
| 97.1           | <a href="#">Executive Officer Clawback Policy</a>  |
| 101.INS        | Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because XBRL tags are embedded within the Inline XBRL document. |
| 101.SCH        | Inline XBRL Taxonomy Extension Schema Document   |
| 104            | Cover Page Interactive Data File (embedded within the Inline XBRL document)  |

\* Management contract or compensatory arrangement.

\*\* An application has been submitted to the SEC for confidential treatment, pursuant to Rule 24b-2 of the Exchange Act, of portions of this exhibit. These portions have been omitted from this exhibit.

\*\*\* Certain schedules and exhibits have been omitted from this filing pursuant to Item 601(a) (5) of the Regulation S-K. We agree to furnish supplementally a copy of any omitted schedule or exhibit to the SEC upon request.

- (1) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on August 26, 2020.
- (2) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on March 22, 2024.
- (3) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on April 12, 2019.
- (4) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on October 1, 2013.
- (5) Incorporated by reference to the Registrant's Form 10-K filed with the SEC on June 19, 2020.
- (6) Incorporated by reference to the Registrant's Form 10-K filed with the SEC on June 17, 2021.
- (7) Incorporated by reference to the Registrant's Form 10-Q filed with the SEC on March 10, 2005.
- (8) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on June 9, 2020.
- (9) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on December 20, 2013.
- (10) Incorporated by reference to the Registrant's Form S-8 filed with the SEC on December 20, 2013.
- (11) Incorporated by reference to Appendix A of the Registrant's Proxy Statement filed with the SEC on August 3, 2022.
- (12) Incorporated by reference to the Registrant's Form 10-K filed with the SEC on June 22, 2015.
- (13) Incorporated by reference to the Registrant's Form 10-K filed with the SEC on June 22, 2023.
- (14) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on October 31, 2017.
- (15) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on February 3, 2023.
- (16) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on April 9, 2020.
- (17) Incorporated by reference to the Registrant's Form ~~8-K~~ 10-K filed with the SEC on ~~May 2, 2023~~ June 20, 2024.
- (18) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on ~~May 24, 2021~~ May 2, 2023.
- (19) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on ~~October 4, 2024~~.
- (20) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on September 30, 2021.
- (20) (21) Incorporated by reference to the Registrant's Form S-8 filed with the SEC on March 30, 2022.
- (21) (22) Incorporated by reference to the Registrant's Form 10-Q filed with the SEC on September 8, 2022.

(22) (23) Incorporated by reference to the Registrant's Form 10-Q filed with the SEC on December 7, 2023.

(24) Incorporated by reference to the Registrant's Form 8-K filed with the SEC on May 2, 2025.

Item 16. Form 10-K Summary

Not applicable.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SMITH & WESSON BRANDS, INC.  
*/s/ Mark P. Smith*  
Mark P. Smith  
*President and Chief Executive Officer*

Date: June 20, 2024 June 20, 2025

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

| Signature   | Capacity  | Date               |
|---|---|--------------------|
| <i>/s/ Mark P. Smith</i><br>Mark P. Smith           | President, Chief Executive Officer, and Director<br>(Principal Executive Officer)   | June 20, 2024 2025 |
| <i>/s/ Deana L. McPherson</i><br>Deana L. McPherson | Executive Vice President, Chief Financial Officer, Treasurer, and Assistant Secretary<br>(Principal Financial and Accounting Officer) | June 20, 2024 2025 |
| <i>/s/ Robert L. Scott</i><br>Robert L. Scott       | Chairman of the Board   | June 20, 2024 2025 |

|   |          |                    |
|---|----------|--------------------|
| <div>/s/ Anita D. Britt</div> <div>Anita D. Britt</div>             | Director | June 20, 2024 2025 |
| <div>/s/ Fred M. Diaz</div> <div>Fred M. Diaz</div>                 | Director | June 20, 2024 2025 |
| <div>/s/ Michelle J. Lohmeier</div> <div>Michelle J. Lohmeier</div> | Director | June 20, 2024 2025 |
| <div>/s/ Barry M. Monheit</div> <div>Barry M. Monheit</div>         | Director | June 20, 2024 2025 |
| <div>/s/ Denis G. Suggs</div> <div>Denis G. Suggs</div>             | Director | June 20, 2024 2025 |
| 55 51   |          |                    |

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SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM Report of Independent Registered Public Accounting Firm

To the stockholders Stockholders and the Board of Directors of  
Smith & Wesson Brands, Inc.:

Opinions Opinion on the Consolidated Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Smith & Wesson Brands, Inc. and subsidiaries (the "Company") as of April 30, 2024 and 2023, April 30, 2025, the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the three years in the period year then ended, April 30, 2024, and the related notes (collectively, referred to as the "financial statements") consolidated financial statements. We also have audited the Company's internal control over financial reporting as of April 30, 2024, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of April 30, 2024 and 2023, April 30, 2025, and the results of its operations and its cash flows for each of the three years in the period year then ended, April 30, 2024, in conformity with accounting principles U.S. generally accepted accounting principles.

We also have audited, in accordance with the United States standards of America. Also, in our opinion, the Public Company maintained, in all material respects, effective Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of April 30, 2024 April 30, 2025, based on criteria established in Internal Control — Integrated Framework (2013) issued by COSO, the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated June 20, 2025 expressed an adverse opinion on the effectiveness of the Company's internal control over financial reporting.

#### Basis for Opinions Opinion

The Company's management is responsible for these These consolidated financial statements for maintaining effective internal control over financial reporting, and for its assessment are the responsibility of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting, Company's management. Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits. audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

fraud. Our audits of the financial statements audit included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures to that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### Critical Audit Matters

Critical audit matters are matters arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. We determined that there are no critical audit matters.

/s/ KPMG LLP

We have served as the Company's auditor since 2024.

Nashville, Tennessee

June 20, 2025

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### Report of Independent Registered Public Accounting Firm

To the Stockholders and the Board of Directors  
Smith & Wesson Brands, Inc.:

#### Opinion on Internal Control Over Financial Reporting

We have audited Smith & Wesson Brands, Inc. and subsidiaries' (the Company) internal control over financial reporting as of April 30, 2025, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, because of the effect of the material weakness, described below, on the achievement of the objectives of the control criteria, the Company has not maintained effective internal control over financial reporting as of April 30, 2025, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of April 30, 2025, the related consolidated statements of income, changes in stockholders' equity, and cash flows for the year then ended, and the related notes (collectively, the consolidated financial statements), and our report dated June 20, 2025 expressed an unqualified opinion on those consolidated financial statements.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. A material weakness related to the ineffective operation of a control over the accrual for certain legal expenses has been identified and included in management's assessment. The material weakness was considered in determining the nature, timing, and extent of audit tests applied in our audit of the 2025 consolidated financial statements, and this report does not affect our report on those consolidated financial statements.

#### *Basis for Opinion*

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide audit provides a reasonable basis for our opinions. opinion.

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#### *Definition and Limitations of Internal Control over Over Financial Reporting*

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made

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only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.



Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Critical Audit Matters /s/ KPMG LLP

Critical Nashville, Tennessee

June 20, 2025

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the stockholders and the Board of Directors of Smith & Wesson Brands, Inc.

### Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheet of Smith & Wesson Brands, Inc. and subsidiaries (the "Company") as of April 30, 2024, the related consolidated statements of income, changes in stockholders' equity, and cash flows, for each of the two years in the period ended April 30, 2024, and the related notes (collectively referred to as the "financial statements").

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of April 30, 2024, and the results of its operations and its cash flows for each of the two years in the period ended April 30, 2024, in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit matters to obtain reasonable assurance about whether the financial statements are matters arising from free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the current-period audit risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that were communicated or required respond to be communicated to those risks. Such procedures included examining, on a test basis, evidence regarding the audit committee amounts and that (1) relate to accounts or disclosures that are material to in the financial statements statements. Our audits also included evaluating the accounting principles used and (2) involved significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our especially challenging, subjective, or complex judgments. We determined that there are no critical audit matters. audits provide a reasonable basis for our opinion.

/s/ Deloitte & Touche LLP

Hartford, Connecticut

June 20, 2024 (June 20, 2025, as to the immaterial correction of an error described in Note 2 and the retrospective application of the adoption of ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, as described in Notes 2 and 16)

We have served began serving as the Company's auditor since in 2014. In 2024 we became the predecessor auditor.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

|  | As of:  |                | As of:  |                |
|--|---|----------------|---|----------------|
|  | April 30, 2024                                  | April 30, 2023 | April 30, 2025                                  | April 30, 2024 |
|  | (In thousands, except par value and share data) |                | (In thousands, except par value and share data) |                |
| ASSETS   | ASSETS  |                | ASSETS  |                |
| Current assets:  |   |                |   |                |
| Cash and cash equivalents  | \$ 60,839                                       | \$ 53,556      | \$ 25,231                                       | \$ 60,839      |
| Accounts receivable, net of allowances for credit losses of \$0 on April 30, 2024 and \$23 on April 30, 2023   | 59,071  | 55,153         |   |                |
| Accounts receivable, net of allowances for credit losses of \$5 on April 30, 2025 and \$0 on April 30, 2024  | 55,868  | 59,071         |   |                |
| Inventories  | 160,500   | 177,118        | 189,840   | 160,500        |
| Prepaid expenses and other current assets  | 4,973   | 4,917          | 6,260   | 4,973          |
| Income tax receivable  | 2,495   | 1,176          | 66  | 1,948          |
| Total current assets   | 287,878   | 291,920        | 277,265   | 287,331        |
| Property, plant, and equipment, net  | 252,633   | 210,330        |   |                |
| Property, plant, and equipment, net of accumulated depreciation and amortization of \$368,811 on April 30, 2025 and \$352,615 on April 30, 2024  | 242,648   | 252,633        |   |                |
| Intangibles, net   | 2,598   | 3,588          | 2,409   | 2,598          |
| Goodwill   | 19,024  | 19,024         | 19,024  | 19,024         |
| Deferred income taxes  | 7,249   | 8,085          | 10,260  | 7,228          |
| Other assets   | 8,614   | 8,347          | 8,006   | 8,614          |
| Total assets   | \$ 577,996                                      | \$ 541,294     | \$ 559,612                                      | \$ 577,428     |
| LIABILITIES AND STOCKHOLDERS' EQUITY   | LIABILITIES AND STOCKHOLDERS' EQUITY            |                | LIABILITIES AND STOCKHOLDERS' EQUITY            |                |
| Current liabilities:   |   |                |   |                |
| Accounts payable   | \$ 41,831                                       | \$ 36,795      | \$ 26,887                                       | \$ 41,831      |
| Accrued expenses and deferred revenue  | 26,811  | 20,149         | 24,678  | 24,489         |
| Accrued payroll and incentives   | 17,147  | 18,565         | 9,060   | 17,147         |
| Accrued income taxes   | —   | 1,831          |   |                |
| Accrued profit sharing   | 9,098   | 8,203          | 4,636   | 9,098          |
| Accrued warranty   | 1,813   | 1,670          | 1,379   | 1,813          |
| Total current liabilities  | 96,700  | 87,213         | 66,640  | 94,378         |
| Notes and loans payable (Note 4)   | 39,880  | 24,790         | 79,096  | 39,880         |
| Finance lease payable, net of current portion  | 35,404  | 36,961         | 33,703  | 35,404         |
| Other non-current liabilities  | 7,852   | 7,707          | 7,719   | 7,852          |
| Total liabilities  | 179,836   | 156,671        | 187,158   | 177,514        |
| Commitments and contingencies (Note 15)  |   |                |   |                |
| Commitments and contingencies (Note 14)  |   |                |   |                |
| Stockholders' equity:  |   |                |   |                |
| Preferred stock, \$0.001 par value, 20,000,000 shares authorized, no shares issued or outstanding  | —   | —              | —   | —              |
| Common stock, \$0.001 par value, 100,000,000 shares authorized, 75,395,490 issued and 45,561,569 shares outstanding on April 30, 2024 and 75,029,300 shares issued and 45,988,930 shares outstanding on April 30, 2023 | 75  | 75             |   |                |

|   |            |            |         |         |
|---|------------|------------|---------|---------|
| Common stock, \$0.001 par value, 100,000,000 shares authorized,<br>75,789,455 issued and 44,111,461 shares outstanding on April 30,<br>2025 and 75,395,490 shares issued and 45,561,569 shares<br>outstanding on April 30, 2024 | 76         | 75         |         |         |
| Additional paid-in capital  | 289,994    | 283,666    | 298,075 | 289,994 |
| Retained earnings   | 540,660    | 523,184    | 532,615 | 542,414 |
| Accumulated other comprehensive income  | 73         | 73         | —       | 73      |
| Treasury stock, at cost (29,833,921 shares on April 30, 2024 and<br>29,040,370 shares on April 30, 2023)  | (432,642)  | (422,375)  |         |         |
| Treasury stock, at cost (31,677,994 shares on April 30, 2025 and<br>29,833,921 shares on April 30, 2024)  | (458,312)  | (432,642)  |         |         |
| Total stockholders' equity  | 398,160    | 384,623    | 372,454 | 399,914 |
| Total liabilities and stockholders' equity  | \$ 577,996 | \$ 541,294 |         |         |
| Total liabilities and stockholders' equity  | \$ 559,612 | \$ 577,428 |         |         |

The accompanying notes are an integral part of these consolidated financial statements.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME INCOME**

|  | For the Year Ended April 30,          |            |            | For the Year Ended April 30,          |            |            |
|--|---------------------------------------|------------|------------|---------------------------------------|------------|------------|
|  | 2024                                  | 2023       | 2022       | 2025                                  | 2024       | 2023       |
|  | (In thousands, except per share data) |            |            | (In thousands, except per share data) |            |            |
| Net sales                                  | \$ 535,833                            | \$ 479,242 | \$ 864,126 | \$ 474,661                            | \$ 535,833 | \$ 479,242 |
| Cost of sales                              | 377,740                               | 324,705    | 489,562    | 347,478                               | 377,740    | 324,705    |
| Gross profit                               | 158,093                               | 154,537    | 374,564    | 127,183                               | 158,093    | 154,537    |
| Operating expenses:                        |                                       |            |            |                                       |            |            |
| Research and development                   | 7,266                                 | 7,550      | 7,262      | 9,567                                 | 7,258      | 7,550      |
| Selling, marketing, and distribution       | 40,564                                | 36,976     | 43,156     | 41,314                                | 40,611     | 37,073     |
| General and administrative                 | 65,484                                | 61,604     | 72,493     | 54,933                                | 63,133     | 61,572     |
| Gain on sale/disposition of assets, net    | (2,515)                               | (11)       | (65)       |                                       |            |            |
| Total operating expenses                   | 113,314                               | 106,130    | 122,911    | 103,299                               | 110,991    | 106,130    |
| Operating income                           | 44,779                                | 48,407     | 251,653    | 23,884                                | 47,102     | 48,407     |
| Other income/(expense), net:               |                                       |            |            |                                       |            |            |
| Other income, net                          | 6,672                                 | 150        | 2,868      |                                       |            |            |
| Other (expense)/income, net:               |                                       |            |            |                                       |            |            |
| Other (expense)/income, net                | (17)                                  | 6,672      | 150        |                                       |            |            |
| Interest expense, net                      | (2,055)                               | (331)      | (2,135)    | (4,622)                               | (2,055)    | (331)      |
| Total other (expense)/income, net          | 4,617                                 | (181)      | 733        | (4,639)                               | 4,617      | (181)      |
| Income from operations before income taxes | 49,396                                | 48,226     | 252,386    |                                       |            |            |
| Income before income taxes                 | 19,245                                | 51,719     | 48,226     |                                       |            |            |
| Income tax expense                         | 9,787                                 | 11,350     | 57,892     | 5,820                                 | 10,356     | 11,350     |
| Net income                                 | \$ 39,609                             | \$ 36,876  | \$ 194,494 | \$ 13,425                             | \$ 41,363  | \$ 36,876  |
| Net income per share:                      |                                       |            |            |                                       |            |            |
| Basic - net income                         | \$ 0.86                               | \$ 0.80    | \$ 4.12    | \$ 0.30                               | \$ 0.90    | \$ 0.80    |

|   |         |         |         |         |         |         |
|---|---------|---------|---------|---------|---------|---------|
| Diluted - net income                                  | \$ 0.86 | \$ 0.80 | \$ 4.08 | \$ 0.30 | \$ 0.89 | \$ 0.80 |
| Weighted average number of common shares outstanding: |         |         |         |         |         |         |
| Basic   | 45,813  | 45,844  | 47,227  | 44,484  | 45,813  | 45,844  |
| Diluted   | 46,248  | 46,170  | 47,728  | 44,932  | 46,248  | 46,170  |

The accompanying notes are an integral part of these consolidated financial statements.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**

| (In thousands)   | Common |        | Additional |            | Accumulated |  | Treasury Stock |               | Total         |
|--|--------|--------|------------|------------|-------------|--|----------------|---------------|---------------|
|  | Stock  |        | Paid-In    |            | Other       |  | Treasury Stock |               | Stockholders' |
|  |        |        |            |            |             |  |                |               | Equity        |
|  | Shares | Amount | Capital    | Earnings   | Income      |  | Shares         | Amount        |               |
| Balance at April 30, 2021  | 74,222 | \$ 74  | \$ 273,431 | \$ 325,181 | \$ 73       |  | 24,285         | \$ (332,375 ) | \$ 266,384    |
| Stock-based compensation   | —      | —      | 4,536      | —          | —           |  | —              | —             | 4,536         |
| Shares issued under employee stock purchase plan                                       | 129    | —      | 1,719      | —          | —           |  | —              | —             | 1,719         |
| Issuance of common stock under restricted stock unit awards, net of shares surrendered | 290    | 1      | (1,585 )   | —          | —           |  | —              | —             | (1,584 )      |
| Repurchase of treasury stock   | —      | —      | —          | —          | —           |  | 4,755          | (90,000 )     | (90,000 )     |
| Dividends issued (\$0.32 per common share)   | —      | —      | —          | (15,035 )  | —           |  | —              | —             | (15,035 )     |
| Net income   | —      | —      | —          | 194,494    | —           |  | —              | —             | 194,494       |
| Balance at April 30, 2022  | 74,641 | \$ 75  | \$ 278,101 | \$ 504,640 | \$ 73       |  | 29,040         | \$ (422,375 ) | \$ 360,514    |
| Stock-based compensation   | —      | —      | 5,102      | —          | —           |  | —              | —             | 5,102         |
| Shares issued under employee stock purchase plan                                       | 175    | —      | 1,528      | —          | —           |  | —              | —             | 1,528         |
| Issuance of common stock under restricted stock unit awards, net of shares surrendered | 213    | —      | (1,065 )   | —          | —           |  | —              | —             | (1,065 )      |
| Dividends issued (\$0.40 per common share)   | —      | —      | —          | (18,333 )  | —           |  | —              | —             | (18,333 )     |
| Net income   | —      | —      | —          | 36,876     | —           |  | —              | —             | 36,876        |
| Balance at April 30, 2023  | 75,029 | \$ 75  | \$ 283,666 | \$ 523,184 | \$ 73       |  | 29,040         | \$ (422,375 ) | \$ 384,623    |
| Stock-based compensation   | —      | —      | 5,683      | —          | —           |  | —              | —             | 5,683         |
| Shares issued under employee stock purchase plan                                       | 151    | —      | 1,484      | —          | —           |  | —              | —             | 1,484         |
| Issuance of common stock under restricted stock unit awards, net of shares surrendered | 215    | —      | (839 )     | —          | —           |  | —              | —             | (839 )        |
| Repurchase of treasury stock   | —      | —      | —          | —          | —           |  | 794            | (10,267 )     | (10,267 )     |
| Unpaid dividend accrued  | —      | —      | —          | (113 )     | —           |  | —              | —             | (113 )        |
| Dividends issued (\$0.48 per common share)   | —      | —      | —          | (22,020 )  | —           |  | —              | —             | (22,020 )     |
| Net income   | —      | —      | —          | 39,609     | —           |  | —              | —             | 39,609        |
| Balance at April 30, 2024  | 75,395 | \$ 75  | \$ 289,994 | \$ 540,660 | \$ 73       |  | 29,834         | \$ (432,642 ) | \$ 398,160    |

| (In thousands, except per share data) | Common |        | Additional |            | Accumulated |  | Treasury Stock |               | Total         |
|---------------------------------------|--------|--------|------------|------------|-------------|--|----------------|---------------|---------------|
|                                       | Stock  |        | Paid-In    |            | Other       |  | Treasury Stock |               | Stockholders' |
|                                       |        |        |            |            |             |  |                |               | Equity        |
|                                       | Shares | Amount | Capital    | Earnings   | Income      |  | Shares         | Amount        |               |
| Balance at April 30, 2022             | 74,641 | \$ 75  | \$ 278,101 | \$ 504,640 | \$ 73       |  | 29,040         | \$ (422,375 ) | \$ 360,514    |
| Stock-based compensation              | —      | —      | 5,102      | —          | —           |  | —              | —             | 5,102         |

|  |        |       |            |            |       |        |              |            |
|--|--------|-------|------------|------------|-------|--------|--------------|------------|
| Shares issued under employee stock purchase plan   | 175    | —     | 1,528      | —          | —     | —      | —            | 1,528      |
| Issuance of common stock under restricted          |        |       |            |            |       |        |              |            |
| stock unit awards, net of shares surrendered       | 213    | —     | (1,065)    | —          | —     | —      | —            | (1,065)    |
| Dividends issued (\$0.40 per common share)         | —      | —     | —          | (18,333)   | —     | —      | —            | (18,333)   |
| Net income   | —      | —     | —          | 36,876     | —     | —      | —            | 36,876     |
| Balance at April 30, 2023                          | 75,029 | \$ 75 | \$ 283,666 | \$ 523,184 | \$ 73 | 29,040 | \$ (422,375) | \$ 384,623 |
| Stock-based compensation                           | —      | —     | 5,683      | —          | —     | —      | —            | 5,683      |
| Shares issued under employee stock purchase plan   | 151    | —     | 1,484      | —          | —     | —      | —            | 1,484      |
| Issuance of common stock under restricted          |        |       |            |            |       |        |              |            |
| stock unit awards, net of shares surrendered       | 215    | —     | (839)      | —          | —     | —      | —            | (839)      |
| Repurchase of treasury stock, including excise tax | —      | —     | —          | —          | —     | 794    | (10,267)     | (10,267)   |
| Unpaid dividend accrued                            | —      | —     | —          | (113)      | —     | —      | —            | (113)      |
| Dividends issued (\$0.48 per common share)         | —      | —     | —          | (22,020)   | —     | —      | —            | (22,020)   |
| Net income   | —      | —     | —          | 41,363     | —     | —      | —            | 41,363     |
| Balance at April 30, 2024                          | 75,395 | \$ 75 | \$ 289,994 | \$ 542,414 | \$ 73 | 29,834 | \$ (432,642) | \$ 399,914 |
| Stock-based compensation                           | —      | —     | 7,609      | —          | —     | —      | —            | 7,609      |
| Shares issued under employee stock purchase plan   | 175    | —     | 1,598      | —          | —     | —      | —            | 1,598      |
| Issuance of common stock under restricted          |        |       |            |            |       |        |              |            |
| stock unit awards, net of shares surrendered       | 219    | 1     | (1,126)    | —          | —     | —      | —            | (1,125)    |
| Repurchase of treasury stock, including excise tax | —      | —     | —          | —          | —     | 1,844  | (25,670)     | (25,670)   |
| Unpaid dividend accrued                            | —      | —     | —          | (128)      | —     | —      | —            | (128)      |
| Dividends issued (\$0.52 per common share)         | —      | —     | —          | (23,096)   | —     | —      | —            | (23,096)   |
| Net income   | —      | —     | —          | 13,425     | —     | —      | —            | 13,425     |
| Other  | —      | —     | —          | —          | (73)  | —      | —            | (73)       |
| Balance at April 30, 2025                          | 75,789 | \$ 76 | \$ 298,075 | \$ 532,615 | \$ —  | 31,678 | \$ (458,312) | \$ 372,454 |

The accompanying notes are an integral part of these consolidated financial statements.

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# SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | For the Year Ended April 30, |           |            | For the Year Ended April 30, |           |           |
|---|------------------------------|-----------|------------|------------------------------|-----------|-----------|
|   | 2024                         | 2023      | 2022       | 2025                         | 2024      | 2023      |
|   | (In thousands)               |           |            | (In thousands)               |           |           |
| Cash flows from operating activities:   |                              |           |            |                              |           |           |
| Net income  | \$ 39,609                    | \$ 36,876 | \$ 194,494 | \$ 13,425                    | \$ 41,363 | \$ 36,876 |
| Adjustments to reconcile net income to net cash provided by operating activities:           |                              |           |            |                              |           |           |
| Adjustments to reconcile net income to net cash (used in)/provided by operating activities: |                              |           |            |                              |           |           |
| Depreciation and amortization   | 32,558                       | 31,436    | 30,073     | 31,845                       | 32,558    | 31,436    |
| (Gain)/loss on sale/disposition of assets   | (5,595)                      | (55)      | 625        |                              |           |           |
| Provision for (recoveries)/losses on notes and accounts receivable                          | (23)                         | (27)      | 689        |                              |           |           |
| Impairment of long-lived tangible assets  | —                            | —         | 86         |                              |           |           |
| Gain on sale/disposition of assets  | (2,515)                      | (5,595)   | (55)       |                              |           |           |
| Recoveries on notes and accounts receivable   | —                            | (23)      | (27)       |                              |           |           |

|   |           |           |            |           |           |           |
|---|-----------|-----------|------------|-----------|-----------|-----------|
| Deferred income taxes   | 835       | (6,864)   | (2,125)    | (3,032)   | 857       | (6,864)   |
| Stock-based compensation expense                                      | 5,683     | 5,102     | 4,536      | 7,609     | 5,683     | 5,102     |
| Non-cash sublease income  | (1,724)   | —         | —          |           |           |           |
| Other, net  | (73)      | —         | —          |           |           |           |
| Changes in operating assets and liabilities:                          |           |           |            |           |           |           |
| Accounts receivable   | (3,896)   | 7,569     | 4,058      | 3,203     | (3,896)   | 7,569     |
| Inventories   | 16,618    | (40,458)  | (58,183)   | (29,340)  | 16,618    | (40,458)  |
| Prepaid expenses and other current assets                             | (57)      | 653       | 2,839      | (1,287)   | (57)      | 653       |
| Income taxes  | (3,149)   | (74)      | 480        | 1,882     | (2,602)   | (74)      |
| Accounts payable  | 18,341    | (8,606)   | (26,957)   | (14,771)  | 18,341    | (8,606)   |
| Accrued payroll and incentives  | (1,418)   | 1,194     | (10)       | (8,087)   | (1,418)   | 1,194     |
| Accrued profit sharing  | 895       | (5,340)   | (902)      | (4,462)   | 895       | (5,340)   |
| Accrued expenses and deferred revenue                                 | 6,318     | (3,618)   | (9,725)    | (268)     | 3,995     | (3,618)   |
| Accrued warranty  | 142       | (168)     | (361)      | (434)     | 142       | (168)     |
| Other assets  | (267)     | 1,789     | 2,561      | 938       | (267)     | 1,789     |
| Other non-current liabilities   | 145       | (2,677)   | (4,364)    | (132)     | 145       | (2,677)   |
| Net cash provided by operating activities                             | 106,739   | 16,732    | 137,814    |           |           |           |
| Net cash (used in)/provided by operating activities                   | (7,223)   | 106,739   | 16,732     |           |           |           |
| Cash flows from investing activities:                                 |           |           |            |           |           |           |
| Payments to acquire patents and software                              | (186)     | (334)     | (283)      | (187)     | (186)     | (334)     |
| Proceeds from sale of property and equipment                          | 2,955     | 118       | 139        | 2,619     | 2,955     | 118       |
| Proceeds from sale of intangible assets                               | 6,500     | —         | —          | —         | 6,500     | —         |
| Payments to acquire property and equipment                            | (90,759)  | (89,565)  | (23,972)   | (21,605)  | (90,759)  | (89,565)  |
| Net cash used in investing activities                                 | (81,490)  | (89,781)  | (24,116)   | (19,173)  | (81,490)  | (89,781)  |
| Cash flows from financing activities:                                 |           |           |            |           |           |           |
| Proceeds from loans and notes payable                                 | 50,000    | 25,000    | —          | 75,000    | 50,000    | 25,000    |
| Cash paid for debt issuance costs                                     | (941)     | —         | —          |           |           |           |
| Payments on finance lease obligation                                  | (1,378)   | (1,253)   | (1,087)    | (179)     | (1,378)   | (1,253)   |
| Payments on notes and loans payable                                   | (35,000)  | —         | —          | (35,000)  | (35,000)  | —         |
| Payments to acquire treasury stock                                    | (10,213)  | —         | (90,000)   | (25,468)  | (10,213)  | —         |
| Dividend distribution   | (22,020)  | (18,333)  | (15,035)   | (23,096)  | (22,020)  | (18,333)  |
| Proceeds to acquire common stock from employee stock purchase plan    | 1,484     | 1,528     | 1,719      | 1,598     | 1,484     | 1,528     |
| Payment of employee withholding tax related to restricted stock units | (839)     | (1,065)   | (1,584)    | (1,126)   | (839)     | (1,065)   |
| Net cash (used in)/ provided by financing activities                  | (17,966)  | 5,877     | (105,987)  |           |           |           |
| Net increase/(decrease) in cash and cash equivalents                  | 7,283     | (67,172)  | 7,711      |           |           |           |
| Net cash (used in)/provided by financing activities                   | (9,212)   | (17,966)  | 5,877      |           |           |           |
| Net (decrease)/increase in cash and cash equivalents                  | (35,608)  | 7,283     | (67,172)   |           |           |           |
| Cash and cash equivalents, beginning of period                        | 53,556    | 120,728   | 113,017    | 60,839    | 53,556    | 120,728   |
| Cash and cash equivalents, end of period                              | \$ 60,839 | \$ 53,556 | \$ 120,728 | \$ 25,231 | \$ 60,839 | \$ 53,556 |
| Supplemental disclosure of cash flow information                      |           |           |            |           |           |           |
| Cash paid for:  |           |           |            |           |           |           |
| Interest  | \$ 4,745  | \$ 2,148  | \$ 2,219   |           |           |           |
| Interest, net of amounts capitalized                                  | \$ 5,193  | \$ 4,745  | \$ 2,148   |           |           |           |
| Income taxes  | \$ 12,662 | \$ 18,208 | \$ 59,183  | \$ 7,288  | \$ 12,662 | \$ 18,208 |

The accompanying notes are an integral part of these consolidated financial statements.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS - (Continued)**

Supplemental Disclosure of Non-cash Investing and Financing Activities:

|  | For the Year Ended April 30, |           |        |
|--|------------------------------|-----------|--------|
|  | 2024                         | 2023      | 2022   |
|  | (In thousands)               |           |        |
| Purchases of property and equipment included in accounts payable     | \$ 2,462                     | \$ 15,767 | \$ 408 |
| Capital lease included in accrued expenses and finance lease payable | 612                          | 767       | —      |

|  | For the Year Ended April 30, |          |           |
|--|------------------------------|----------|-----------|
|  | 2025                         | 2024     | 2023      |
|  | (In thousands)               |          |           |
| Purchases of property and equipment included in accounts payable     | \$ 2,289                     | \$ 2,462 | \$ 15,767 |
| Capital lease included in accrued expenses and finance lease payable | 442                          | 612      | 767       |

The accompanying notes are an integral part of these consolidated financial statements.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Organization**

We are one of the world's leading manufacturers and designers of firearms. We manufacture a wide array of handguns (including revolvers and pistols), long guns (including modern sporting rifles, pistol caliber carbines, and lever action lever-action rifles), handcuffs, firearm suppressors, and other firearm-related products for sale to a wide variety of customers, including firearm enthusiasts, collectors, hunters, sportsmen, competitive shooters, individuals desiring home and personal protection, law enforcement and security agencies and officers, and military agencies in the United States and throughout the world. We sell our products under the Smith & Wesson and Gerni brands. We manufacture our products at our facilities in Maryville, Tennessee; Springfield, Massachusetts; and Houlton, Maine; Deep River, Connecticut; and Maryville, Tennessee, Maine. We also sell our manufacturing services to other businesses to attempt to level-load our factories. We sell those services under our Smith & Wesson and Smith & Wesson Precision Components brands. On September 30, 2021, we announced our plan to move our headquarters and significant elements of our operations to Maryville, Tennessee in 2023, or the Relocation. During fiscal 2024, we began manufacturing and distribution activities from our new Maryville, Tennessee facility. During fiscal 2025, we ceased operations at our Deep River facility and vacated the premises. See Note 15.14 — Commitments and Contingencies, and Note 16.15 — Restructuring for more information.

**2. Significant Accounting Policies**

**Immaterial Correction of an Error** — During the fourth quarter of fiscal 2025, we identified an immaterial error related to our accrual for certain legal expenses, resulting in an overstatement of general and administrative expenses in the interim and annual periods for the year ended April 30, 2024 and during the interim periods for the year ended April 30, 2025. In accordance with Staff Accounting Bulletin ("SAB") No. 99, *Materiality*, and SAB No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*, we evaluated the quantitative and qualitative considerations of the error and determined that the related impact was not material to results of operations, financial position, or cash flows for any historical annual or interim period. Prior year amounts have been adjusted to correct the immaterial error, which overstated accrued expenses and deferred revenue and general and administrative expenses by \$2.3 million and understated income tax expense by \$569,000 and

overstated the related amounts of income tax receivable by \$548,000 and deferred income taxes by \$21,000 as of April 30, 2024 and for the year then ended. Related changes to net income, corresponding line items within cash provided by operating activities, and related disclosures within the notes accompanying these financial statements, reflect the immaterial correction.

*Use of Estimates* — The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the financial statement dates and the reported amounts of revenue and expenses during the reporting periods. Our significant estimates include the accrual for warranty, reserves for excess and obsolete inventory, rebates and other promotions, valuation of intangible assets, and costs associated with the Relocation. Actual results could differ from those estimates.

*Principles of Consolidation* — The accompanying consolidated financial statements include the accounts of Smith & Wesson Brands, Inc. and its wholly owned subsidiaries, including Smith & Wesson Inc., Smith & Wesson Sales Company, and SWPC Plastics, LLC. In our opinion, all adjustments, which include only normal recurring adjustments necessary to fairly present the financial position, results of operations, changes in stockholders' equity, and cash flows at April 30, 2024 April 30, 2025 and 2023 2024 and for the periods presented, have been included. All intercompany accounts and transactions have been eliminated in consolidation.

*Reclassifications* —We have reclassified certain amounts relating to prior period results to conform to current period presentation. These reclassifications have not changed the results of operations of prior periods.

*Fair Value of Financial Instruments* — Unless otherwise indicated, the fair values of all reported assets and liabilities, which represent financial instruments not held for trading purposes, approximate the carrying values of such amounts because of their short-term nature or market rates of interest.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

*Cash and Cash Equivalents* — We consider all highly liquid investments purchased with original maturities of three months or less at the date of acquisition to be cash equivalents. We maintain our cash in bank deposit accounts that, at times, may exceed federally insured limits. We have not experienced any losses in such accounts. As of April 30, 2024 April 30, 2025, all of our accounts exceeded federally insured limits.

*Financial Instruments* — We account for derivative instruments under Accounting Standards Codification ("ASC") 815-10, *Fair Value Measurements and Disclosure Topic*, which establishes accounting and reporting standards for derivative instruments and hedging activities and requires us to recognize these instruments as either assets or liabilities on the balance sheet and measure them at fair value. As of April 30, 2024 and 2023, we did not have any derivative instruments or any Level 2 or Level 3 financial instruments within the hierarchy. See Note 4 – Notes, Loans Payable, and Financing Arrangements for more information regarding our financial instruments.

*Trade Receivables* — We extend credit to our domestic customers and some foreign distributors based on their financial condition. We sometimes offer discounts for early payment on invoices. When we believe the extension of credit is not advisable, we rely on either a prepayment or a letter of credit. We write off balances deemed uncollectible by us against our allowance for doubtful accounts credit losses. We estimate our allowance for doubtful accounts credit losses through current past due balances, knowledge of our customers' financial situations, and past payment history.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

*Concentrations of Credit Risk* — Financial instruments that potentially subject us to concentration of credit risk consist principally of cash, cash equivalents, and trade receivables. We place our cash and cash equivalents in overnight U.S. government securities. Concentrations of credit risk with respect to trade receivables are limited by the large number of customers comprising our customer base and their geographic and business dispersion. We perform ongoing credit evaluations of our customers' financial condition and generally do not require collateral.



For fiscal 2025, sales to one of our customers represented 14.6% of our total net sales, and as of April 30, 2025, this customer accounted for 36.1% of our total accounts receivable. No other customer represented more than 10% of our fiscal 2025 net sales or accounted for more than 10% of our accounts receivable as of April 30, 2025. For fiscal 2024, sales to three of our customers exceeded 10.0 10% of our net sales, totaling 34.8%. As of April 30, 2024, two of our customers each accounted for more than 10% of our accounts receivable, for a total of 47.9%. For fiscal 2023, sales to two of our customers exceeded 10.0% of our net sales, totaling 22.8%. As of April 30, 2023, three of our customers each accounted for more than 10% of our accounts receivable, for a total of 39.4%.

*Inventories* — We value inventories at the lower of cost, using the first-in, first-out, or FIFO, method or net realizable value. An allowance for potential non-saleable inventory due to excess stock or obsolescence is based upon a detailed review of inventory, past history, and expected future usage.

*Property, Plant, and Equipment* — We record property, plant, and equipment, consisting of land, building, improvements, machinery, equipment, software, hardware, furniture, and fixtures, at cost and depreciate them using the straight-line method over their estimated useful lives. We charge expenditures for maintenance and repairs to earnings as incurred, and we capitalize additions, renewals, and betterments. Upon the retirement or other disposition of property and equipment, we remove the related cost and accumulated depreciation from the respective accounts and include any gain or loss in operations. We lease certain of our real estate, machinery, and photocopiers under non-cancelable operating and finance lease agreements, and we recognize expenses under our operating lease assets and liabilities at the commencement date based on the present value of lease payments over the lease term. The depreciable life of assets and leasehold improvements are based on the expected life of the lease. A summary of the estimated useful lives is as follows:

| Description                    | Useful Life    |
|--------------------------------|----------------|
| Building and improvements      | 10 to 40 years |
| Software and hardware          | 2 to 7 years   |
| Machinery and equipment        | 2 to 10 years  |
| Office equipment and furniture | 5 years        |

We include tooling, dies, and fixtures as part of machinery and equipment and depreciate them over a period generally not exceeding ten years.

*Intangible Assets* — We record intangible assets at cost or based on the fair value of the assets acquired. Intangible assets consist of developed technology, customer relationships, trademarks, trade names, and patents. We amortize intangible assets over their estimated useful lives or in proportion to expected yearly revenue generated from the intangibles that were acquired.

*Revenue Recognition* — We recognize revenue in accordance with the provisions of Accounting Standards Update, Codification, or ASU, ASC, 606, Revenue from Contracts with Customers (Topic 606), which became effective for us on May 1, 2018. Generally, all performance obligations are

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SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

satisfied and revenue is recognized when the risks and rewards of ownership have transferred to the customer, which is generally upon shipment but could be delayed until the receipt of customer acceptance.

In some instances, sales include multiple performance obligations. The most common of these instances relates to sales promotion programs under which customers are entitled to receive free goods based upon their purchase of our products, which we have identified as a material right. The fulfillment of these free goods is our responsibility. In such instances, we allocate the revenue of the promotional sales based on the estimated level of participation in the sales promotional program and the timing of the shipment of all of the products included in the promotional program, including the free goods. We recognize revenue related to the material right proportionally as each performance obligation is satisfied. The net change in contract liabilities for a given period is reported as an increase or decrease to sales.

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SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We generally sell our products free on board, or FOB, shipping point and provide payment terms to most commercial customers ranging from 20 to 60 days of product shipment with a discount available to some customers for early payment. Generally, framework contracts define the general terms of sales, including payment terms, freight terms, insurance requirements, and cancellation provisions. Purchase orders define the terms for specific sales, including description, quantity, and price of each product purchased. We estimate variable consideration relative to the amount of cash discounts to which customers are likely to be entitled. As a result of utilizing practical expedients **upon the adoption of in accordance with** ASC 606, we do not consider these extended terms to be a significant financing component of the contract because the payment terms are less than one year. In all cases, we consider our costs related to shipping and handling to be a cost of fulfilling the contract with the customer.

**Research and Development** — We engage in both internal and external research and development, or R&D, in order to remain competitive and to exploit possible untapped market opportunities. We approve prospective R&D projects after analysis of the cost and benefits associated with the potential product. Costs in R&D expense include, among other items, salaries, materials, utilities, and administrative costs.

**Earnings per Share** — We calculate basic and diluted earnings per common share in accordance with the provisions of ASC 260-10, *Earnings Per Share*. Basic earnings per common share equals net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share equals net income divided by the weighted average number of common shares outstanding during the period, including the effect of outstanding stock options and other stock-based instruments if their effect is dilutive.

The following table provides a reconciliation of the net income amounts and weighted average number of common and common equivalent shares used to determine basic and diluted earnings per common share (in thousands, except per share data):

|   | For the Year Ended April 30, |           |            | For the Year Ended April 30, |           |           |
|---|------------------------------|-----------|------------|------------------------------|-----------|-----------|
|   | 2024                         | 2023      | 2022       | 2025                         | 2024      | 2023      |
| Net income                                    | \$ 39,609                    | \$ 36,876 | \$ 194,494 | \$ 13,425                    | \$ 41,363 | \$ 36,876 |
| Weighted average shares outstanding — Basic   | 45,813                       | 45,844    | 47,227     | 44,484                       | 45,813    | 45,844    |
| Effect of dilutive stock awards               | 436                          | 326       | 501        | 448                          | 436       | 326       |
| Weighted average shares outstanding — Diluted | 46,248                       | 46,170    | 47,728     | 44,932                       | 46,248    | 46,170    |
| Earnings per share — Basic                    | \$ 0.86                      | \$ 0.80   | \$ 4.12    | \$ 0.30                      | \$ 0.90   | \$ 0.80   |
| Earnings per share — Diluted                  | \$ 0.86                      | \$ 0.80   | \$ 4.08    | \$ 0.30                      | \$ 0.89   | \$ 0.80   |

For fiscal **2025**, **2024**, **2023**, and **2022**, **2023**, the number of shares excluded from the computation of diluted earnings per share was **18,009**, **29,935**, **30,307**, **18,009**, and **43,530**, **30,307**, respectively, because the effect would be antidilutive.

**Valuation of Long-lived Tangible and Intangible Assets** — We evaluate the recoverability of long-lived assets, or asset groups, whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. When such evaluations indicate that the related future undiscounted cash flows are not sufficient to recover the carrying values of the assets, such carrying values are reduced to fair value and this adjusted carrying value becomes the asset's new cost basis. We determine fair value primarily using future anticipated cash flows that are directly

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## SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

associated with and are expected to arise as a direct result of the use and eventual disposition of the asset, or asset group, discounted using an interest rate commensurate with the risk involved.

We have significant long-lived tangible and intangible assets, which are susceptible to valuation adjustments as a result of changes in various factors or conditions. The most significant long-lived tangible and intangible assets, other than goodwill, are property, plant, and equipment, right of use assets, developed technology, customer relationships, patents, trademarks, and trade names. We amortize all finite-lived intangible assets either on a straight-line basis or based upon patterns in which we expect to utilize the economic benefits of such assets. We initially determine the values of intangible assets by a risk-adjusted, discounted cash flow approach. We assess the potential impairment of identifiable intangible assets and fixed assets whenever events or changes in circumstances indicate

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

that the carrying values may not be recoverable and at least annually. Factors we consider important, which could trigger an impairment of such assets, include the following:

- significant underperformance relative to historical or projected future operating results;
- significant changes in the manner or use of the assets or the strategy for our overall business;
- significant negative industry or economic trends;
- a significant decline in our stock price for a sustained period; and
- a decline in our market capitalization below net book value.

Future adverse changes in these or other unforeseeable factors could result in an impairment charge that could materially impact future results of operations and financial position in the reporting period identified.

In accordance with ASC 350, *Intangibles-Goodwill* and *Other*, we test evaluate goodwill for potential impairment on an annual basis, on as of February 1, and between annual tests if indicators whenever events or changes in circumstances indicate that the fair value of potential a reporting unit may be below its carrying value. Under the guidance, we may assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If this assessment indicates it is more likely than not that the fair value of a reporting unit is less than its carrying amount, a quantitative test for goodwill impairment exist. The impairment test compares would be performed. If the fair value of our single reporting unit exceeds the carrying value of our net assets, including goodwill, goodwill is not impaired. If the carrying value of our net assets, including goodwill, exceeds the fair value of the operating units to their reporting unit, then we would determine the implied fair value of the reporting unit's goodwill. If the carrying amounts to assess whether impairment is present. We have reviewed the provisions of ASC 350-20, with respect to the criteria necessary to evaluate the number of reporting units that exist. Based on this review, we concluded that we have one operating unit when reviewing ASC 350-20.

We review the fair value of our goodwill based on financial performance annually. As of our last valuation date, February 1, 2024, we had \$19.0 million of goodwill and exceeds its implied fair value, significantly exceeded its carrying value, based on EBITDAS, cashflow, and market capitalization. Our assumptions related then we would record an impairment loss equal to the development of fair value could deviate materially from actual results and forecasts used to support asset carrying values may change in difference. We did not record any goodwill impairments during the future, which could result in non-cash charges that would adversely affect our financial results of operations, fiscal years ended April 30, 2025 or 2024.

The re-measurement of goodwill is classified as a Level 3 fair value assessment as described in Note 109 - *Fair Value Measurement*, due to the significance of unobservable inputs developed using company-specific information.

*Income Taxes* – We use the asset and liability approach for financial accounting and reporting income taxes. The provision for income taxes is based upon income reported in the accompanying consolidated financial statements as required by ASC 740, *Income Taxes*. We determine our deferred tax assets and liabilities based on temporary differences between financial reporting and tax bases in assets and liabilities, which are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. We recognize the effect on deferred taxes of a change in tax rates in the period that includes the enactment date. In assessing the realization of our deferred tax assets, we consider whether it is more likely than not that the deferred tax assets will be realized. The ultimate realization of our deferred tax assets depends upon generating future taxable income during the periods in which our temporary differences become deductible and before our net operating loss carryforwards expire. We evaluate the recoverability of our deferred tax assets by assessing the need for a valuation allowance on a quarterly basis. If we determine that it is more likely than not that our deferred tax assets will not be recovered, we establish a valuation allowance against some or all of our deferred tax assets. Recording or reversing a valuation allowance could have a significant effect on our future results of operations and financial position.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

*Warranty* — We generally provide a limited one-year warranty and a lifetime service policy to the original purchaser of our new firearm products. We will also repair or replace certain products or parts found to be defective under normal use and service with an item of equivalent value, at our option, without charge during the warranty period. In addition, we sometimes experience certain manufacturing and design issues with respect to our firearms and initiate product recalls and safety alerts.

We quantify and record an estimate for warranty-related costs based on our actual historical claims experience and current repair costs. We adjust accruals as warranty claims data and historical experience warrant. Should we experience actual claims and repair costs that are higher than the estimated claims and repair costs used to calculate the provision, our operating results for the period or periods in which such returns or additional costs materialize would be adversely impacted.

From time to time, we have experienced certain manufacturing and design issues with respect to some of our firearms and have initiated some product recalls and safety alerts. In February 2024, we initiated a safety recall for Response rifles manufactured prior to February 12, 2024 as a result of field reports related to the potential for an out of battery discharge. This safety recall was limited to Response rifles manufactured prior to February 12, 2024 and was conducted to ensure there were no anomalies or conditions that might adversely affect the safety, function, or

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SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

performance of these rifles. The remaining estimated cost of all recalls, safety alerts, and consumer advisories is \$38,000, which is recorded in accrued warranty on our consolidated balance sheet as of April 30, 2024. The remaining balance relates to a general accrual related to standard warranty costs for products shipped in the ordinary course of business.

Warranty expense for the fiscal years ended April 30, 2024, April 30, 2025, 2023, 2024, and 2022, 2023 amounted to \$2.4 million, \$2.6 million, \$1.5 million, and \$1.9 million, respectively.

The following table sets forth the change in accrued warranties, a portion of which is recorded as a non-current liability, in the fiscal years ended April 30, 2024, April 30, 2025, 2023, 2024, and 2022, 2023 (in thousands):

|   |    |         |
|---|----|---------|
| Balance as of April 30, 2022                    | \$ | 4,873   |
| Warranties issued and adjustments to provisions |    | 1,496   |
| Warranty claims                                 |    | (2,364) |
| Balance as of April 30, 2023                    |    | 4,005   |
| Warranties issued and adjustments to provisions |    | 2,560   |
| Warranty claims                                 |    | (2,681) |
| Balance as of April 30, 2024                    | \$ | 3,884   |
| Balance as of April 30, 2023                    | \$ | 4,005   |
| Warranties issued and adjustments to provisions |    | 2,560   |
| Warranty claims                                 |    | (2,681) |
| Balance as of April 30, 2024                    |    | 3,884   |
| Warranties issued and adjustments to provisions |    | 2,390   |
| Warranty claims                                 |    | (2,998) |
| Balance as of April 30, 2025                    | \$ | 3,276   |

Sales Advertising Costs — We expense advertising costs, primarily consisting of magazine advertisements, printed materials, television advertisements, digital advertisements, radio advertisements, and Promotional Related Expenses — We present product sales in our consolidated financial statements, net of customer promotional program costs that depend billboards, either as incurred or upon the volume first occurrence of sales. For promotional program costs that do not depend on the volume of sales, we record promotional costs advertising. Advertising expense, included in cost of goods sold. The total of all our promotional programs selling, marketing, and distribution expenses, for the fiscal years ended April 30, 2025, 2024, and 2023, amounted to \$6.6 million, \$10.2 million, and \$6.6 million, for the fiscal years ended April 30, 2024, 2023, and 2022, respectively. We have a co-op advertising program at the retail level. We expensed sales and promotional related costs amounting to \$2.6 million, \$2.7 million, and \$4.3 million for fiscal 2024, 2023, and 2022, respectively, as selling and marketing expenses.

Shipping and Handling — In the accompanying consolidated financial statements, we included amounts billed to customers for shipping and handling in net sales. Inbound freight charges and internal transfer costs are included in cost of goods sold; however, costs incurred to distribute products to customers is included in selling, marketing, and distribution expenses.

Insurance Reserves — In January 2020, we formed a wholly owned captive insurance company, which provides product liability insurance to us and our subsidiaries. We are self-insured through retentions or deductibles for the majority of our workers' compensation, automobile, general liability, product liability, and group health insurance programs.

Self-insurance amounts vary up to \$10.0 million per occurrence; however, we believe the likelihood of reaching the maximum per occurrence limit is remote. We record our liability for estimated premiums and incurred losses in the accompanying consolidated financial statements on an undiscounted basis.

*Recently Issued Accounting Standards* — **There** The Financial Accounting Standards Board, or FASB, issued ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which is intended to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. The disclosure requirements included in ASU 2023-07 are required for all public entities, including entities with a single reportable segment. ASU 2023-07 is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and early adoption is permitted. The guidance is required to be applied on a retrospective basis. We adopted ASU 2023-07 in the fourth quarter of fiscal 2025. The adoption of this guidance resulted in additional financial statement disclosures and had no new accounting pronouncements that are expected impact to have a significant impact on our consolidated financial statements, condition, results of operations, or cash flows. See Note 16 - Segment Reporting which includes the disclosures resulting from our adoption of this guidance.

In December 2023, the FASB, issued ASU 2023-09, Improvements to Income Tax Disclosures, which requires entities to disclose in their rate reconciliation table additional categories of information about federal, state, and foreign

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

income taxes and provide more details about the reconciling items in some categories if items meet a quantitative threshold. Entities will have to provide qualitative disclosures about the new categories. The guidance will require all entities to disclose income taxes paid, net of refunds, disaggregated by federal (national), state, and foreign taxes for annual periods, and to disaggregate the information by jurisdiction based on a quantitative threshold. The guidance makes several other changes to the disclosure requirements. Entities are required to apply the guidance prospectively, with the option to apply it retrospectively. The guidance is effective for annual periods beginning after December 15, 2024, or the fiscal year ending April 30, 2026 for us. We are currently evaluating the impact, if any, that the adoption of this standard will have on financial disclosures.

In November 2024, the FASB issued ASU 2024-03, Disaggregation of Income Statement Expenses, which requires entities to disclose, in the notes to financial statements, specified information about certain costs and expenses included in each relevant expense caption presented on the face of the income statement. Entities will also be required to disclose qualitative descriptions of the amounts remaining in relevant expense captions that are not separately disaggregated quantitatively. Entities will need to disclose the total amount of selling expenses and, in annual reporting periods, an entity's definition of selling expenses. Entities are required to apply the guidance prospectively, with the option to apply it retrospectively. The guidance is effective for annual periods beginning after December 15, 2026, or

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

the fiscal year ending April 30, 2028 for us. We are currently evaluating the impact that the adoption of this standard will have on financial disclosures.

### 3. Leases

We lease certain of our real estate, machinery, equipment, and photocopiers under non-cancelable operating and finance lease agreements.

We recognize expenses for our operating lease assets and liabilities at the commencement date based on the present value of lease payments over the lease term. Our leases do not provide an implicit interest rate. We use our incremental borrowing rate based on the information available at the lease commencement date in determining the present value of lease payments. Our lease agreements do not require material variable lease payments or residual value guarantees, nor do they include restrictive covenants. For operating leases, we recognize expense on a straight-line basis over the lease term. Tenant improvement allowances are recorded as an offsetting adjustment included in our calculation of the respective right-of-use asset.

Many of our leases include renewal options that enable us to extend the lease term. The execution of those renewal options is at our sole discretion and renewals are reflected in the lease term when they are reasonably certain to be exercised. The depreciable life of assets and leasehold improvements are limited by the expected lease term.

The amounts of assets and liabilities related to our operating and financing leases as of April 30, 2024 April 30, 2025 and 2024 were as follows (in thousands):

| Balance Sheet Caption             |   | April 30, 2024 | April 30, 2023 |
|-----------------------------------|---|----------------|----------------|
| <b>Operating Leases</b>           |   |                |                |
| Right-of-use assets               |   | \$ 6,761       | \$ 5,994       |
| Accumulated amortization          |   | (5,411)        | (4,153)        |
| Right-of-use assets, net          | Other assets                                  | \$ 1,350       | \$ 1,841       |
| Current liabilities               | Accrued expenses and deferred revenue         | \$ 947         | \$ 1,274       |
| Non-current liabilities           | Other non-current liabilities                 | 574            | 801            |
| Total operating lease liabilities |   | \$ 1,521       | \$ 2,075       |
| <b>Finance Leases</b>             |   |                |                |
| Right-of-use assets               |   | \$ 41,631      | \$ 41,631      |
| Accumulated depreciation          |   | (11,713)       | (9,448)        |
| Right-of-use assets, net          | Property, plant, and equipment, net           | \$ 29,918      | \$ 32,183      |
| Current liabilities               | Accrued expenses and deferred revenue         | \$ 1,564       | \$ 1,434       |
| Non-current liabilities           | Finance lease payable, net of current portion | 35,404         | 36,961         |
| Total finance lease liabilities   |   | \$ 36,968      | \$ 38,395      |
| Balance Sheet Caption             |   | April 30, 2025 | April 30, 2024 |
| <b>Operating Leases</b>           |   |                |                |
| Right-of-use assets               |   | \$ 1,623       | \$ 6,761       |
| Accumulated amortization          |   | (1,211)        | (5,411)        |
| Right-of-use assets, net          | Other assets                                  | \$ 412         | \$ 1,350       |
| Current liabilities               | Accrued expenses and deferred revenue         | \$ 233         | \$ 947         |
| Non-current liabilities           | Other non-current liabilities                 | 318            | 574            |
| Total operating lease liabilities |   | \$ 551         | \$ 1,521       |
| <b>Finance Leases</b>             |   |                |                |
| Right-of-use assets               |   | \$ 41,631      | \$ 41,631      |
| Accumulated depreciation          |   | (12,973)       | (11,713)       |
| Right-of-use assets, net          | Property, plant, and equipment, net           | \$ 28,658      | \$ 29,918      |
| Current liabilities               | Accrued expenses and deferred revenue         | \$ 1,701       | \$ 1,564       |
| Non-current liabilities           | Finance lease payable, net of current portion | 33,703         | 35,404         |
| Total finance lease liabilities   |   | \$ 35,404      | \$ 36,968      |

During fiscal 2024, 2025, we recorded \$1.5 1.0 million of operating lease costs, of which \$98,000 related to short-term leases that were not recorded as right-of-use assets, costs. We recorded \$2.3 million of finance lease amortization and \$1.9 1.8 million of financing lease interest expense during fiscal 2024, 2025. As of April 30, 2024 April 30, 2025, our weighted average lease term and weighted average discount rate for our operating leases was 2.2 2.4 years and 3.2 4.4%, respectively. As of April 30, 2024 April 30, 2025, our weighted average lease term and weighted average discount rate for our financing leases were 14.4 13.4 years and 5.0%, respectively, and consisted primarily of our former Missouri distribution center. The building is pledged to secure the amounts outstanding. The depreciable lives of right-of-use assets are limited by the lease term and are amortized on a straight-line basis over the life of the lease.

On October 26, 2017, we entered into (a) a lease agreement with Ryan Boone County, LLC, or the Original Missouri Landlord, concerning certain real property located in Boone County, Missouri on which we have had been operating our distribution center, or the Missouri Lease, as well as a related payment and (b) a performance guaranty, in favor of the Original Missouri Landlord, or the Guaranty. With the completion of the Separation, we entered into a sublease under which American Outdoor Brands, Inc., our former wholly owned subsidiary, or AOUT, subleases from us 59.0% of our Missouri distribution center under the same terms as the Missouri Lease, or the Sublease. On July 16, 2022, we entered into an amendment to the Sublease, increasing the leased space to 64.7% of the facility under the same terms as the Missouri Lease. As dated

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

October 26, 2017, in favor of the Original Missouri Landlord. As part of the Relocation, on January 31, 2023, we entered into (i) an assignment and assumption agreement with American Outdoor Brands, Inc., our former wholly owned subsidiary, or AOOUT (which became effective on January 1, 2024), pursuant to which AOOUT will assume assumed all of our rights, entitlement, and obligations in, to, and under the Missouri Lease, in each case, which became effective on January 1, 2024, or the Assignment and Assumption Agreement, and (ii) an amended and restated guaranty in favor of RCS-S&W Facility, LLC, as successor in interest to the Original Missouri Landlord, pursuant to which Smith & Wesson Sales Company was added as a guarantor, or the Amended and Restated Guaranty. We terminated Because of the Missouri Sublease Amended and Restated Guaranty, we continue to account for this lease as of January 1, 2024, we have since prior to the Relocation. During fiscal 2025, AOOUT made payments pursuant to this lease directly to the landlord and we neither received nor paid any cash payments related to this arrangement. For the fiscal year April 30, 2024 ended April 30, 2025, noncash sublease income related to the Sublease was \$2.7 1.7 million of which \$1.3 million and was recorded in general and administrative expense and \$1.4 million was recorded in interest expense, net, in our consolidated statements of income. During the fiscal year ended April 30, 2025 we recognized \$2.1 million of depreciation expense associated with the related right-of-use asset. In addition, on January 5, 2024, we entered into an amendment to extend the lease term on our Deep River facility through January 4, 2025. We intend to occupy , at which time we ceased the facility at least through related operations and vacated the current lease termination date. We do not believe there are any indications of impairment relating to assets being utilized at the Deep River facility. premises.

The following table represents future expected undiscounted cashflows, based on the Assignment and Assumption Agreement with AOOUT, to be received by the landlord directly from AOOUT on an annual basis for the next five years and thereafter, as of April 30, 2024 April 30, 2025 (in thousands):

| Fiscal                             | Amount    |
|------------------------------------|-----------|
| 2025                               | \$ 3,180  |
| 2026                               | 3,235     |
| 2027                               | 3,292     |
| 2028                               | 3,350     |
| 2029                               | 3,408     |
| Thereafter                         | 35,498    |
| Total future receipts              | 51,963    |
| Less amounts representing interest | (15,607)  |
| Present value of receipts          | \$ 36,356 |

| Fiscal                             | Amount    |
|------------------------------------|-----------|
| 2026                               | \$ 3,235  |
| 2027                               | 3,292     |
| 2028                               | 3,350     |
| 2029                               | 3,408     |
| 2030                               | 3,468     |
| Thereafter                         | 32,030    |
| Total future receipts              | 48,783    |
| Less amounts representing interest | (13,821)  |
| Present value of receipts          | \$ 34,962 |

Future lease payments for all our operating and finance leases for succeeding fiscal years is are as follows (in thousands):

|                                    | Operating | Financing | Total    | Operating | Financing | Total    |
|------------------------------------|-----------|-----------|----------|-----------|-----------|----------|
| 2025                               | \$ 1,033  | \$ 3,378  | \$ 4,411 |           |           |          |
| 2026                               | 301       | 3,433     | 3,734    | 299       | 3,433     | \$ 3,732 |
| 2027                               | 272       | 3,498     | 3,770    | 272       | 3,490     | 3,762    |
| 2028                               | 125       | 3,416     | 3,541    | 125       | 3,424     | 3,549    |
| 2029                               | —         | 3,408     | 3,408    | —         | 3,408     | 3,408    |
| 2030                               | —         | 3,468     | 3,468    |           |           |          |
| Thereafter                         | —         | 35,498    | 35,498   | —         | 32,030    | 32,030   |
| Total future lease payments        | 1,731     | 52,631    | 54,362   | 696       | 49,253    | 49,949   |
| Less amounts representing interest | (210)     | (15,663)  | (15,873) | (145)     | (13,849)  | (13,994) |



|  |        |           |           |        |           |           |
|--|--------|-----------|-----------|--------|-----------|-----------|
| Present value of lease payments              | 1,521  | 36,968    | 38,489    | 551    | 35,404    | 35,955    |
| Less current maturities of lease liabilities | (947)  | (1,564)   | (2,511)   | (233)  | (1,701)   | (1,934)   |
| Long-term maturities of lease liabilities    | \$ 574 | \$ 35,404 | \$ 35,978 | \$ 318 | \$ 33,703 | \$ 34,021 |

During fiscal 2024, 2025, the cash paid for amounts included in the measurement of liabilities and operating cash flows was \$4.6 1.2 million.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**4. Notes and Loans Payable and Financing Arrangements**

*Credit Facilities* — On August 24, 2020, we and certain of our subsidiaries entered into an amended and restated credit agreement, or the Amended and Restated Credit Agreement, with certain lenders, including TD Bank, N.A., as administrative agent; TD Securities (USA) LLC and Regions Bank, as joint lead arrangers and joint bookrunners; and Regions Bank, as syndication agent. The Amended and Restated Credit Agreement provided for a revolving line of credit of \$100.0 million at any one time. On April 28, 2023, we entered into an amendment to the Amended and Restated Credit Agreement to, among other things, replace LIBOR with SOFR as the interest rate benchmark and amend the definition of "Consolidated Fixed Charge Coverage Ratio" to exclude unfinanced capital expenditures in connection with our plan to move our headquarters and significant elements of our operations to Maryville, Tennessee in 2023, or the Relocation. The revolving line bore interest at either the Base Rate (as defined in the Amended and Restated Credit Agreement) or the Adjusted Term SOFR rate, plus an applicable margin based on our consolidated leverage ratio.

On October 3, 2024, we and certain of our subsidiaries entered into an amended and restated credit agreement, or the Second Amended and Restated Credit Agreement, with certain lenders, including TD Bank, N.A., as administrative agent; TD Securities (USA) LLC and Regions Bank, as joint lead arrangers and joint bookrunners; and Regions Bank, as syndication agent. The Second Amended and Restated Credit Agreement amended and restated the Amended and Restated Credit Agreement. The Second Amended and Restated Credit Agreement is currently unsecured; however, should any Springing Lien Trigger Event (as defined in the Second Amended and Restated Credit Agreement) occur, we and certain of our subsidiaries would be required to execute certain documents in favor of TD Bank, N.A., as administrative agent, and the lenders party to such documents would have a legal, valid, and enforceable first priority lien on the collateral described therein.

The Second Amended and Restated Credit Agreement provides for a revolving line of credit of \$100.0 175.0 million at any one time, or the Revolving Line. The Revolving Line bears interest at either the Base Rate (as defined in the Second Amended and Restated Credit Agreement) or the Adjusted Term SOFR rate, plus an applicable margin based on our consolidated leverage ratio. The Second Amended and Restated Credit Agreement also provides a swingline facility in the maximum amount of \$5.0 million at any one time (subject to availability under the Revolving Line). Each Swingline Loan (as defined in the Second Amended and Restated Credit Agreement) bears interest at the Base Rate, plus an applicable margin based on our Adjusted Consolidated Leverage Ratio (as defined in the Second Amended and Restated Credit Agreement). Subject to the satisfaction of certain terms and conditions described in the Second Amended and Restated Credit Agreement, we have an option to increase the Revolving Line by an aggregate amount not exceeding \$50.0 million. The Revolving Line matures on the earlier of August 24, 2025 October 3, 2029 or the date that is six months in advance of the earliest maturity of any Permitted Notes (as defined in the Second Amended and Restated Credit Agreement) under the Second Amended and Restated Credit Agreement. On April 28, 2023, we entered into an amendment to our existing credit agreement to, among other things, replace LIBOR with SOFR as the interest rate benchmark and amend the definition of "Consolidated Fixed Charge Coverage Ratio" to exclude unfinanced capital expenditures in connection with the Relocation.

As of April 30, 2024 April 30, 2025, we had \$40.0 80.0 million of borrowings outstanding on the Revolving Line, which bore an bearing interest at a weighted average rate of 7.18 6.69%, which is equal to the Adjusted Term SOFR rate plus an applicable margin. As a result of the construction associated with the Relocation, \$759,000 of interest was capitalized as of April 30, 2024.

The Second Amended and Restated Credit Agreement contains customary limitations, including limitations on indebtedness, liens, fundamental changes to business or organizational structure, investments, loans, advances, guarantees, and acquisitions, asset sales, dividends, stock repurchases, stock redemptions, and the redemption or prepayment of other debt, and transactions with affiliates. We are also subject to financial covenants, including a minimum consolidated fixed charge coverage ratio and a maximum consolidated leverage ratio. As of April 30, 2024 April 30, 2025, we were compliant with all required financial covenants.

*Letters of Credit* — At April 30, 2024 April 30, 2025, we had outstanding letters of credit aggregating \$2.7 million, which included a \$1.5 million letter of credit to collateralize our captive insurance company.

*Debt Issuance Costs* — During the fiscal years ended 2024, 2023, and 2022, 2025, we incurred \$941,000 of debt issuance costs. We did not incur any debt issuance costs. We recorded, in notes payable, \$450,000 of debt issuance costs during fiscal 2021. The remaining 2024 or 2023. Debt issuance costs are amortized to expense over the life of the credit



**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

being amortized to expense over the life of the credit facility. In total, we amortized \$89,805, \$157,000, \$89,560, and \$89,560 to interest expense for all debt issuance costs in fiscal 2025, 2024, 2023, and 2022, respectively.

## 5. Net Sales

The following table sets forth the breakdown of net sales for the fiscal years ended April 30, 2024, April 30, 2025, 2023, 2024, and 2022, 2023 (in thousands):

|                           | For the Years Ended April 30, |            |            | For the Years Ended April 30, |            |            |
|---------------------------|-------------------------------|------------|------------|-------------------------------|------------|------------|
|                           | 2024                          | 2023       | 2022       | 2025                          | 2024       | 2023       |
| Handguns                  | \$ 381,898                    | \$ 360,668 | \$ 624,219 | \$ 331,936                    | \$ 381,898 | \$ 360,668 |
| Long Guns                 | 116,491                       | 74,230     | 189,467    | 103,956                       | 116,491    | 74,230     |
| Other Products & Services | 37,444                        | 44,344     | 50,440     | 38,769                        | 37,444     | 44,344     |
| Total Net Sales           | \$ 535,833                    | \$ 479,242 | \$ 864,126 | \$ 474,661                    | \$ 535,833 | \$ 479,242 |

We sell our products and services under our Smith & Wesson and Gemtech brands. Depending upon the product or service, our customers primarily include distributors; federal, state, and municipal law enforcement agencies and officers; government and military agencies; businesses; retailers; and retailers. retail consumers for non-serialized firearms-related products.

We sell our products worldwide. The following table sets forth the breakdown of export net sales included in the above table. Our export net sales shown below accounted for approximately 5%, 45%, and 34% of total net sales for the fiscal years ended April 30, 2024, April 30, 2025, 2023, 2024, and 2022, 2023, respectively (in thousands):

| Region                        | For the Years Ended April 30, |           |           |
|-------------------------------|-------------------------------|-----------|-----------|
|                               | 2024                          | 2023      | 2022      |
| Asia                          | \$ 9,346                      | \$ 5,411  | \$ 3,899  |
| Latin America                 | 5,314                         | 4,052     | 5,272     |
| Europe                        | 4,786                         | 6,569     | 8,342     |
| All others international      | 5,143                         | 3,736     | 8,014     |
| Total international net sales | \$ 24,589                     | \$ 19,768 | \$ 25,527 |

| Region                        | For the Years Ended April 30, |           |           |
|-------------------------------|-------------------------------|-----------|-----------|
|                               | 2025                          | 2024      | 2023      |
| Asia                          | \$ 8,174                      | \$ 9,346  | \$ 5,411  |
| Europe                        | 6,995                         | 4,786     | 6,569     |
| Latin America                 | 1,498                         | 5,314     | 4,052     |
| All others international      | 6,428                         | 5,143     | 3,736     |
| Total international net sales | \$ 23,095                     | \$ 24,589 | \$ 19,768 |

## 6. Advertising Costs

We expense advertising costs, primarily consisting of magazine advertisements, printed materials, television advertisements, digital advertisements, radio advertisements, and billboards, either as incurred or upon the first occurrence of the advertising. Advertising expense, included in selling, marketing, and distribution expenses, for the fiscal years ended April 30, 2024, 2023, and 2022, amounted to \$614.7 million, \$14.7 million, and \$17.5 million, respectively.

## 7. Property, Plant, and Equipment

The following table summarizes property, plant, and equipment as of April 30, 2024, April 30, 2025, and 2023, 2024 (in thousands):

|   | April 30, 2024 | April 30, 2023 | April 30, 2025 | April 30, 2024 |
|---|----------------|----------------|----------------|----------------|
| Machinery and equipment                         | \$ 337,772     | \$ 308,852     | \$ 344,706     | \$ 337,772     |
| Building and improvements                       | 154,507        | 40,131         | 154,398        | 154,507        |
| Software and hardware                           | 52,750         | 49,569         | 54,775         | 52,750         |
| Land and improvements                           | 3,109          | 2,945          | 3,557          | 3,109          |
| Right of use assets                             | 41,631         | 41,631         | 41,631         | 41,631         |
|   | 589,769        | 443,128        |                |                |
| Construction in progress                        | 12,392         | 15,479         |                |                |
| Total property, plant, and equipment            | 611,459        | 605,248        |                |                |
| Less: Accumulated depreciation and amortization | (352,615)      | (334,383)      | (368,811)      | (352,615)      |
|   | 237,154        | 108,745        |                |                |
| Construction in progress                        | 15,479         | 101,585        |                |                |
| Total property, plant, and equipment, net       | \$ 252,633     | \$ 210,330     | \$ 242,648     | \$ 252,633     |

Total depreciation of tangible assets and amortization of software expense amounted to \$31.3 million, \$32.0 million, and \$31.0 million for the fiscal years ended April 30, 2025, 2024, and 2023, respectively.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Depreciation of tangible assets and amortization of software expense amounted to \$32.0 million, \$31.0 million, and \$29.5 million for the fiscal years ended April 30, 2024, 2023, and 2022, respectively.

The following table summarizes depreciation and amortization expense, which includes amortization of intangibles and debt financing costs, by line item for the fiscal years ended April 30, 2024, April 30, 2025, 2023, 2024, and 2022 2023 (in thousands):

|                                      | For the Years Ended April 30, |           |           |
|--------------------------------------|-------------------------------|-----------|-----------|
|                                      | 2024                          | 2023      | 2022      |
| Cost of sales                        | \$ 20,607                     | \$ 22,205 | \$ 21,879 |
| Research and development             | 533                           | 529       | 484       |
| Selling, marketing, and distribution | 3,635                         | 1,524     | 509       |
| General and administrative           | 7,693                         | 7,088     | 7,111     |
| Interest expense                     | 90                            | 90        | 90        |
| Total depreciation and amortization  | \$ 32,558                     | \$ 31,436 | \$ 30,073 |

|                                      | For the Years Ended April 30, |           |           |
|--------------------------------------|-------------------------------|-----------|-----------|
|                                      | 2025                          | 2024      | 2023      |
| Cost of sales                        | \$ 18,904                     | \$ 20,607 | \$ 22,205 |
| Research and development             | 1,164                         | 533       | 529       |
| Selling, marketing, and distribution | 2,115                         | 3,635     | 1,524     |
| General and administrative           | 9,505                         | 7,693     | 7,088     |
| Interest expense, net                | 157                           | 90        | 90        |
| Total depreciation and amortization  | \$ 31,845                     | \$ 32,558 | \$ 31,436 |

**8.7. Inventories**

The following table sets forth a summary of inventories, net of reserves, stated at lower of cost or net realizable value, as of April 30, 2024, April 30, 2025 and 2023 2024 (in thousands):

|  | April 30, 2024 | April 30, 2023 |
|--|----------------|----------------|
|--|----------------|----------------|

|                   |    |         |    |         |
|-------------------|----|---------|----|---------|
| Finished goods    | \$ | 83,337  | \$ | 93,705  |
| Finished parts    |    | 56,282  |    | 65,460  |
| Work in process   |    | 8,033   |    | 6,821   |
| Raw material      |    | 12,848  |    | 11,132  |
| Total inventories | \$ | 160,500 | \$ | 177,118 |

|                   | April 30, 2025 | April 30, 2024 |
|-------------------|----------------|----------------|
| Finished goods    | \$ 115,686     | \$ 83,337      |
| Finished parts    | 55,119         | 56,282         |
| Work in process   | 6,037          | 8,033          |
| Raw material      | 12,998         | 12,848         |
| Total inventories | \$ 189,840     | \$ 160,500     |

#### 9.8. Accrued Expenses and Deferred Revenue

The following table sets forth other accrued expenses as of April 30, 2024 April 30, 2025 and 2023 2024 (in thousands):

|   | April 30, 2024 | April 30, 2023 |
|---|----------------|----------------|
| Accrued taxes other than income               | \$ 5,838       | \$ 3,703       |
| Accrued professional fees                     | 4,925          | 2,596          |
| Accrued other                                 | 4,423          | 4,597          |
| Accrued settlement                            | 3,200          | —              |
| Accrued employee benefits                     | 2,742          | 3,256          |
| Accrued distributor incentives                | 1,687          | 1,640          |
| Current portion of finance lease obligation   | 1,564          | 1,434          |
| Accrued rebates and promotions                | 1,485          | 1,649          |
| Current portion of operating lease obligation | 947            | 1,274          |
| Total accrued expenses and deferred revenue   | \$ 26,811      | \$ 20,149      |

|   | April 30, 2025 | April 30, 2024 |
|---|----------------|----------------|
| Accrued taxes other than income               | \$ 5,907       | \$ 5,838       |
| Accrued customer incentives and promotions    | 4,853          | 3,172          |
| Accrued employee benefits                     | 3,240          | 2,742          |
| Accrued professional fees                     | 1,774          | 2,603          |
| Current portion of finance lease obligation   | 1,701          | 1,564          |
| Current portion of operating lease obligation | 233            | 947            |
| Accrued settlement                            | —              | 3,200          |
| Accrued other                                 | 6,970          | 4,423          |
| Total accrued expenses and deferred revenue   | \$ 24,678      | \$ 24,489      |

10.

#### 9. Fair Value Measurement

We follow the provisions of ASC 820-10, *Fair Value Measurements and Disclosures Topic*, or ASC 820-10, for our financial assets and liabilities. ASC 820-10 provides a framework for measuring fair value under GAAP and requires expanded disclosures regarding fair value measurements. ASC 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the

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#### SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

measurement date. ASC 820-10 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs, where available, and minimize the use of unobservable inputs when measuring fair value.

Financial assets and liabilities recorded on the accompanying consolidated balance sheets are categorized based on the inputs to the valuation techniques as follows:

*Level 1* — Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that we have the ability to access at the measurement date (examples include active exchange-traded equity securities, listed derivatives, and most U.S. Government and agency securities).

Our cash and cash equivalents, which are measured at fair value on a recurring basis, totaled \$60.8 25.2 million and \$53.6 60.8 million as of April 30, 2024 April 30, 2025 and 2023, 2024, respectively. The carrying value of our revolving line of credit approximated the fair value as of April, 30, 2024. April 30, 2025. We utilized Level 1 of the value hierarchy to determine the fair values of these assets.

*Level 2* — Financial assets and liabilities whose values are based on quoted prices in markets in which trading occurs infrequently or whose values are based on quoted prices of instruments with similar attributes in active markets. Level 2 inputs include the following:

- quoted prices for identical or similar assets or liabilities in non-active markets (such as corporate and municipal bonds which trade infrequently);
- inputs other than quoted prices that are observable for substantially the full term of the asset or liability (such as interest rate and currency swaps); and
- inputs that are derived principally from or corroborated by observable market data for substantially the full term of the asset or liability (such as certain security derivatives).

*Level 3* — Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect our assumptions about the assumptions a market participant would use in pricing the asset or liability.

As of April 30, 2024 April 30, 2025, we did not have any Level 2 or Level 3 financial assets or liabilities.

11. 10. Self-Insurance Reserves

As of April 30, 2024 April 30, 2025 and 2023, 2024, we had reserves for workers' compensation, product liability, and medical/dental costs totaling \$8.7 million, and \$9.2 million, respectively, of (of which \$3.3 3.6 million and \$2.6 3.3 million, respectively, was classified as other non-current liabilities, liabilities). As of April 30, 2024 April 30, 2025 and 2023, 2024, \$5.4 5.1 million and \$6.6 5.4 million, respectively, were included in accrued expenses or accounts payable current liabilities on the accompanying consolidated balance sheets. In addition, as of April 30, 2024 April 30, 2025 and 2023, 2024, \$1.1 million and \$984,000 and \$663,000, respectively, of workers' compensation recoverable receivable was classified as other assets. While we believe these reserves to be adequate, it is possible that the ultimate liabilities will exceed such estimates.

The following table summarizes the activity in the workers' compensation, product liability, municipal liability, and medical/dental reserves in the fiscal years ended April 30, 2024 April 30, 2025 and 2023 2024 (in thousands):

|   | For the Year Ended April 30, |          |
|---|------------------------------|----------|
|   | 2024                         | 2023     |
| Beginning balance                       | \$ 9,239                     | \$ 8,676 |
| Additional provision charged to expense | 2,921                        | 3,589    |
| Payments                                | (3,461)                      | (3,026)  |
| Ending balance                          | \$ 8,699                     | \$ 9,239 |

|   | For the Year Ended April 30, |          |
|---|------------------------------|----------|
|   | 2025                         | 2024     |
| Beginning balance                       | \$ 8,699                     | \$ 9,239 |
| Additional provision charged to expense | 1,395                        | 2,921    |
| Payments                                | (1,400)                      | (3,461)  |
| Ending balance                          | \$ 8,694                     | \$ 8,699 |

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It is our policy to provide an estimate for loss as a result of expected adverse findings or legal settlements on product liability, workers' compensation, and other matters when such losses are probable and are reasonably estimable. It is also our policy to accrue for reasonably estimable legal costs associated with defending such litigation. While such estimates involve a range of possible costs, we determine, in consultation with counsel, the most likely cost within such range on a case-by-case basis. We also record receivables from insurance carriers relating to these matters when their collection is probable and reasonably estimable. As of April 30, 2024, April 30, 2025 and 2023, 2024, we had accrued reserves for product litigation liabilities of \$3.1 million and \$4.3 million, respectively (of which \$497,000, \$566,000 and \$568,000, respectively, was non-current), consisting entirely of expected legal defense costs. During fiscal 2025 and 2024, we did not record any had no receivables from insurance carriers related to these liabilities. Prior to fiscal 2024, we had recorded receivables from insurance carriers related to these liabilities of \$1.9 million, nearly all of which has been classified as other non-current assets.

## 11. Stockholders' Equity

### Treasury Stock

On September 19, 2023, our Board of Directors authorized the repurchase of \$50.0 million of our common stock, subject to certain conditions, in the open market or in privately negotiated transactions through September 19, 2024, or the 2023 Authorization. During fiscal 2024, we purchased 793,551 shares of our common stock for \$10.2 million under this authorization. We did not purchase any shares of our common stock during fiscal 2023 and we did not have an authorized repurchase program as of April 30, 2023. Authorization. During fiscal 2022, 2025, we repurchased purchased 1,967,420 1,531,763 shares of our common stock for \$40.0 \$21.4 million utilizing cash under the 2023 Authorization. The 2023 Authorization expired on hand under an available program that our Board of Directors authorized in fiscal 2021, September 19, 2024. On June 15, 2021 September 5, 2024, our Board of Directors authorized the repurchase of an additional up to \$50.0 million of our common stock, subject to certain conditions, in the open market or in privately negotiated transactions. Pursuant to this authorization, during fiscal 2022, transactions from September 20, 2024 through September 20, 2025, or the 2024 Authorization. As of April 30, 2025, we completed this repurchase program by purchasing had repurchased 2,788,152 312,310 shares of our common stock for \$50.0 \$4.1 million utilizing cash on hand. under the 2024 Authorization. We did not purchase any shares of our common stock during fiscal 2023.

During the year ended April 30, 2025, we repurchased a total of 1,844,073 shares of our common stock for \$25.5 million. During the year ended April 30, 2024, we repurchased a total of 793,551 shares of our common stock for \$10.2 million.

### Incentive Stock and Employee Stock Purchase Plans

We have two stock incentive plans: the 2013 Incentive Stock Plan and the 2022 Incentive Stock Plan. New Plan, or, together, the Incentive Stock Plans, under which employees and non-employees may be granted stock options, restricted stock awards, restricted stock units, or RSUs, stock appreciation rights, bonus stock, and awards in lieu of obligations, performance awards, and dividend equivalents. No grants have been made under the 2013 Incentive Stock Plan have not been made since our stockholders approved the 2022 Incentive Stock Plan at our annual meeting of stockholders held on September 12, 2022, in September 2022. All new grants covering participants are issued under the 2022 Incentive Stock Plan.

The 2022 Incentive Stock Plan authorizes the issuance of 1,000,000 shares, plus 4,312,247 shares that were reserved and remained available for grant and delivery under the 2013 Incentive Stock Plan as of September 12, 2022, the effective date of the 2022 Incentive Stock Plan. The 2022 Incentive Stock Plan permits the grant of options to acquire common stock, restricted stock awards, restricted stock units, or RSUs, stock appreciation rights, bonus stock and awards in lieu of obligations, performance awards, and dividend equivalents. Our Board of Directors, or a committee of our board, Board of Directors, administers the stock plans, selects recipients to whom awards are granted, and determines the grants to be awarded. Options granted under the stock plans are exercisable at a price determined by our Board of Directors or a committee of our board Board of Directors at the time of grant, but in no event, less than fair market value of our common stock on the effective date of the grant. Grants of options may be made to employees and directors without regard to any performance measures. All options issued pursuant to the stock plans are generally nontransferable and subject to forfeiture.

Unless terminated earlier by our Board of Directors, the 2022 Incentive Stock Plan will terminate at the earliest of (1) the tenth anniversary of the effective date of the 2022 Incentive Stock Plan, or (2) such time as no shares of common stock remain available for issuance under the plan and we have no further rights or obligations with respect to outstanding awards under the plan. The date of grant of an award is deemed to be the effective date upon which our Board of Directors or a committee authorizes the granting of such award.

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## SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Except in specific circumstances, grants of stock options vest over a period of four years and are exercisable for a period of 10 years after vesting. The 2022 Incentive Stock Plan also permits the grant of stock options to non-employees, which our Board of Directors or a committee has authorized in the past. There were no outstanding and exercisable

stock options in fiscal 2025, 2024, 2023, and 2022, 2023.

The following table summarizes stock compensation expense by line item for the fiscal years ended April 30, 2024, April 30, 2025, 2023, 2024, and 2022, 2023 (in thousands):

|                                      | For the Year Ended April 30, |          |          |
|--------------------------------------|------------------------------|----------|----------|
|                                      | 2024                         | 2023     | 2022     |
| Cost of sales                        | \$ 648                       | \$ 667   | \$ 809   |
| Research and development             | 77                           | 80       | 61       |
| Selling, marketing, and distribution | 930                          | 814      | 844      |
| General and administrative           | 4,028                        | 3,541    | 2,822    |
| Total stock-based compensation       | \$ 5,683                     | \$ 5,102 | \$ 4,536 |

|                                      | For the Year Ended April 30, |          |          |
|--------------------------------------|------------------------------|----------|----------|
|                                      | 2025                         | 2024     | 2023     |
| Cost of sales                        | \$ 686                       | \$ 648   | \$ 667   |
| Research and development             | 625                          | 77       | 80       |
| Selling, marketing, and distribution | 1,148                        | 930      | 814      |
| General and administrative           | 5,150                        | 4,028    | 3,541    |
| Total stock-based compensation       | \$ 7,609                     | \$ 5,683 | \$ 5,102 |

As of April 30, 2024, April 30, 2025, there were 5,420,444, 4,997,827 shares available for grant under the 2022 Incentive Stock Plan. We use our unissued share pool for all shares issued for options, restricted stock awards, RSUs, performance share units, performance-based restricted stock units, or PSUs, and shares issued under our Employee Stock Purchase Plan, or ESPP.

We grant service-based RSUs to employees, consultants, and directors. The awards are made at no cost to the recipient. An RSU represents the right to acquire one share of our common stock and does not carry voting or dividend rights. Except in specific circumstances, RSU grants to employees and consultants generally vest over a period of three or four years with one-third or one-fourth of the units vesting, respectively, on each anniversary date of the grant date. RSU grants to directors generally vest over a period of one year with one-twelfth of the units vesting each month. The aggregate fair value of our RSU grants is amortized to compensation expense over the applicable vesting period.

We grant PSUs to our executive officers. At the time of grant, we calculate the fair value of our PSUs using the Monte-Carlo simulation. We incorporate the following variables into the valuation model:

|                              | For the Year Ended April 30, |             |             |
|------------------------------|------------------------------|-------------|-------------|
|                              | 2024                         | 2023        | 2022        |
| Grant date fair market value |                              |             |             |
| Smith & Wesson Brands, Inc   | \$ 12.08                     | \$ 14.19    | \$ 18.67    |
| Russell 2000 Index           | \$ 1,769.21                  | \$ 2,015.04 | \$ 2,277.45 |
| Volatility (a)               |                              |             |             |
| Smith & Wesson Brands, Inc   | 58.46%                       | 64.77%      | 62.33%      |
| Russell 2000 Index           | 27.08%                       | 31.75%      | 30.69%      |
| Correlation coefficient (b)  | 0.3528                       | 0.2094      | 0.1540      |
| Risk-free interest rate (c)  | 3.81%                        | 2.91%       | 0.33%       |
| Dividend yield               | 3.31%                        | 2.26%       | 1.07%       |

|                              | For the Year Ended April 30, |             |             |
|------------------------------|------------------------------|-------------|-------------|
|                              | 2025                         | 2024        | 2023        |
| Grant date fair market value |                              |             |             |
| Smith & Wesson Brands, Inc   | \$ 16.80                     | \$ 12.08    | \$ 14.19    |
| Russell 2000 Index           | \$ 1,980.23                  | \$ 1,769.21 | \$ 2,015.04 |
| Volatility (a)               |                              |             |             |
| Smith & Wesson Brands, Inc   | 50.91%                       | 58.46%      | 64.77%      |
| Russell 2000 Index           | 22.98%                       | 27.08%      | 31.75%      |
| Correlation coefficient (b)  | 0.3904                       | 0.3528      | 0.2094      |
| Risk-free interest rate (c)  | 4.73%                        | 3.81%       | 2.91%       |
| Dividend yield               | 2.86%                        | 3.31%       | 2.26%       |

- (a) Expected volatility is calculated over the most recent period that represents the remaining term of the performance period as of the valuation date, or three years.
- (b) The correlation coefficient utilizes the same historical price data used to develop the volatility assumptions.
- (c) The risk-free interest rate is based on the yield of a zero-coupon U.S. Treasury bill, commensurate with the three-year performance period.

**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The PSUs vest, and the fair value of such PSUs are recognized, over the corresponding three-year performance period. Our PSUs have a maximum aggregate award equal to 200% of the target amount granted. Generally, the number of PSUs that may be earned depends upon the total stockholder return, or TSR, of our common stock compared with the TSR of the Russell 2000 Index, or RUT, over the three-year performance period. For The relative performance of our common stock must equal or exceed the relative performance of the RUT for any of the PSUs subject to the awards to be earned and vest. The relative performance of our common stock must outperform the RUT by 5% in order for the target award to vest. The relative performance of our common stock must outperform the RUT by at least 10% in order for 200% of the PSUs subject to the awards (the maximum number of PSUs) being earned and vesting. In addition, there is a cap on the number of shares that can be earned under our PSUs, which is equal to six times the grant-date value of each award.

**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

In connection with the spin-off of AOUT and in accordance with the terms of the Employee Matters Agreement between us and AOUT, all outstanding PSU awards were adjusted such that the performance criteria relative to SWBI share price was modified to compare the market cap of SWBI for the 90 days subsequent to the original grant date to the combined market cap of SWBI and AOUT for the 90 days preceding the original vest date. The change in the market cap will be compared to the change in the value of the Russell 2000 index for the same period. In addition, a pro rata number of AOUT PSUs were granted at the time of the spin to each SWBI PSU recipient with the same terms as the underlying original SWBI PSU.

In certain circumstances, the vested awards will be delivered on the first anniversary of the applicable vesting date. We have applied a discount to the grant date fair value when determining the amount of compensation expense to be recorded for these RSUs and PSUs.

During fiscal 2025, we granted 142,878 PSUs to certain of our executive officers. We also granted 486,895 service-based RSUs during fiscal 2025, including 142,882 RSUs to certain of our executive officers, 54,666 RSUs to our directors, and 289,347 RSUs to non-executive officer employees.

During fiscal 2025, we canceled 63,469 market-condition PSUs as a result of the failure to satisfy the performance metric and 38,521 as a result of the service period condition not being met. We canceled 36,068 service-based RSUs as a result of the service period condition not being met. We delivered 218,831 shares of common stock to current employees and directors under vested RSUs with a total market value of \$4.5 million.

During fiscal 2024, we granted 176,583 PSUs to certain of our executive officers. We also granted 357,357 service-based RSUs during fiscal 2024, including 117,724 RSUs to certain of our executive officers, 58,819 RSUs to our directors, and 180,814 RSUs to non-executive officer employees.

During fiscal 2024, we canceled 158,100 market-condition PSUs as a result of the failure to satisfy the performance metric. We canceled 24,385 service-based RSUs as a result of the service period condition not being met. We delivered 228,087 shares of common stock to current employees and directors under vested RSUs with a total market value of \$2.7 million. In addition, in connection with a 2019 grant, which vested in fiscal 2023, we delivered 55,726 market-condition PSUs to certain of our executive officers and a former executive officer with a total market value of \$664,000.

During fiscal 2023, we granted 108,736 PSUs to certain of our executive officers. We also granted 287,854 service-based RSUs during fiscal 2023, including 72,494 RSUs to certain of our executive officers, 56,497 RSUs to our directors, and 158,863 RSUs to non-executive officer employees.

During fiscal 2023, we canceled 35,179 service-based RSUs as a result of the service period condition not being met. We delivered 202,859 shares of common stock to current employees under vested RSUs with a total market value of \$2.7 million. In addition, in connection with a 2018 grant, which vested in fiscal 2022, we delivered 83,586 market-condition PSUs to certain of our executive officers and a former executive officer with a total market value of \$1.2 million. In addition, in connection with a 2019 grant, 57,600 PSUs vested to certain of our executive officers and a former executive officer, which resulted from achieving the maximum performance of 200.0% of target for the original 28,800 PSUs granted. Relating to this same grant, 1,874 shares were released to cover tax obligations on the vesting.

During fiscal 2022, we granted 73,913 PSUs to certain of our executive officers and a former executive officer. We also granted 184,767 service-based RSUs during fiscal 2022, including 65,518 RSUs to certain of our executive officers and a former executive officer, 42,702 RSUs to our directors, and 76,547 RSUs to non-executive officer employees.

During fiscal 2022, we canceled 45,249 service-based RSUs as a result of the service period condition not being met. We canceled 40,869 PSUs as a result of the service period condition not being met. We delivered 365,736 shares of common stock to current employees under vested RSUs with a total market value of \$7.5 million. In addition, in connection with a 2018 grant, we vested 86,400 market-condition PSUs to certain of our executive officers and a former executive officer, which resulted from achieving the maximum performance of 200.0% of target for the original 43,200 PSUs granted. Related to this same grant, we released 2,814 market-condition PSUs to cover tax obligations as a result of the vesting.

The grant date fair value of RSUs and PSUs that vested in fiscal 2025, 2024, and 2023 and 2022 was \$3.8 million, \$3.3 million, and \$4.0 million, and \$4.4 million, respectively.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

A summary of activity for unvested RSUs and PSUs for fiscal years 2025, 2024, 2023, and 2022 2023 is as follows:

|  | For the Year Ended April 30, |            |             |            |             |            |
|--|------------------------------|------------|-------------|------------|-------------|------------|
|  | 2024                         |            | 2023        |            | 2022        |            |
|  | Total # of                   | Weighted   | Total # of  | Weighted   | Total # of  | Weighted   |
|  | Restricted                   | Average    | Restricted  | Average    | Restricted  | Average    |
|  | Stock Units                  | Grant Date | Stock Units | Grant Date | Stock Units | Grant Date |
|  |                              | Fair Value |             | Fair Value |             | Fair Value |
| RSUs and PSUs outstanding, beginning of period | 932,705                      | \$ 13.14   | 830,813     | \$ 13.30   | 995,879     | \$ 11.14   |
| Awarded  | 533,940                      | 12.07      | 425,390 (a) | 13.52      | 301,880     | 18.95      |
| Released                                       | (283,813) (b)                | 11.54      | (288,319)   | 13.92      | (368,550)   | 11.99      |
| Forfeited                                      | (182,485)                    | 10.83      | (35,179)    | 15.17      | (98,396)    | 12.29      |
| RSUs and PSUs outstanding, end of period       | 1,000,347                    | \$ 13.45   | 932,705     | \$ 13.14   | 830,813     | \$ 13.30   |

|  | For the Year Ended April 30, |            |               |            |             |            |
|--|------------------------------|------------|---------------|------------|-------------|------------|
|  | 2025                         |            | 2024          |            | 2023        |            |
|  | Total # of                   | Weighted   | Total # of    | Weighted   | Total # of  | Weighted   |
|  | Restricted                   | Average    | Restricted    | Average    | Restricted  | Average    |
|  | Stock Units                  | Grant Date | Stock Units   | Grant Date | Stock Units | Grant Date |
|  |                              | Fair Value |               | Fair Value |             | Fair Value |
| RSUs and PSUs outstanding, beginning of period | 1,000,347                    | \$ 13.45   | 932,705       | \$ 13.14   | 830,813     | \$ 13.30   |
| Awarded  | 629,773                      | 15.60      | 533,940       | 12.07      | 425,390 (a) | 13.52      |
| Released                                       | (287,929)                    | 13.18      | (283,813) (b) | 11.54      | (288,319)   | 13.92      |
| Forfeited                                      | (138,058)                    | 17.01      | (182,485)     | 10.83      | (35,179)    | 15.17      |
| RSUs and PSUs outstanding, end of period       | 1,204,133                    | \$ 14.21   | 1,000,347     | \$ 13.45   | 932,705     | \$ 13.14   |

(a) Includes 28,800 PSUs that vested during the fiscal year in connection with achieving maximum performance targets for the 2019 grants.

(b) Includes 55,726 PSUs that vested during fiscal 2023.

As of April 30, 2024 April 30, 2025, there was \$3.85.0 million of unrecognized compensation cost related to unvested RSUs and PSUs. This cost is expected to be recognized over a weighted average remaining contractual term of 1.31.2 years.



We had an ESPP that commenced on September 26, 2011, or the 2011 ESPP, which authorized the sale of up to 6,000,000 of our common stock to employees. The 2011 ESPP continued in effect for a term of 10 years and expired with the offering period that ended March 31, 2022. All options and rights to participate in the 2011 ESPP are nontransferable and subject to forfeiture in accordance with the 2011 ESPP guidelines. As of April 30, 2022, we had issued 1,948,334 shares of common stock under the 2011 ESPP, all of which were purchased prior to April 30, 2022. During fiscal 2022, 128,422 shares were purchased under the 2011 ESPP, respectively.

On September 27, 2021, our stockholders approved our 2021 ESPP, which authorizes the sale of up to 3,000,000 shares of our common stock to employees. All options and rights to participate in our ESPP are nontransferable and subject to forfeiture in accordance with our ESPP guidelines. Our current ESPP will be implemented in a series of successive offering periods, each with a maximum duration of 12 months. If the fair market value, or FMV, per share of our common stock on any purchase date is less than the FMV per share on the start date of a 12-month offering period, then that offering period will automatically terminate, and a new 12-month offering period will begin on the next business day. Each offering period will begin on April 1 or October 1, as applicable, immediately following the end of the previous offering period. Payroll deductions will be on an after-tax basis, in an amount of not less than 1% and not more than 20% (or such greater percentage as the committee appointed to administer our ESPP may establish from time to time before the first day of an offering period) of a participant's compensation on each payroll date. The option exercise price per share will equal 85% of the lower of the FMV on the first day of the offering period or the FMV on the exercise date. The maximum number of shares that a participant may purchase during any purchase period is 12,500 shares, or a total of \$25,000 in shares, based on the FMV on the first day of the offering period. Our ESPP will remain in effect until the earliest of (a) the exercise date that participants become entitled to purchase a number of shares greater than the number of reserved shares available for purchase under our ESPP, (b) such date as is determined by our board of directors in its discretion, or (c) March 31, 2022 March 31, 2032. In the event of certain corporate transactions, each option outstanding under our ESPP will be assumed or an equivalent option will be substituted by the successor corporation or a parent or subsidiary of such successor corporation. During fiscal 2025 and 2024, and 2023, 151,225 175,134 and 175,047 151,225 shares were purchased under the 2021 ESPP, respectively.

We measure the cost of employee services received in exchange for an award of an equity instrument based on the grant-date fair value of the award. We calculate the fair value of our stock options issued to employees using the Black-Scholes model at the time the options were granted. That amount is then amortized over the vesting period of the option. With our ESPP, fair value is determined at the beginning of the purchase period and amortized over the term of each exercise period.

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## SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following assumptions were used in valuing our ESPP purchases during the years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022: 2023:

|                         | For the Year Ended April 30, |          |          |
|-------------------------|------------------------------|----------|----------|
|                         | 2024                         | 2023     | 2022     |
| Risk-free interest rate | 5.225%                       | 4.301%   | 0.682%   |
| Expected term           | 6 months                     | 6 months | 6 months |
| Expected volatility     | 45.69%                       | 49.18%   | 60.62%   |
| Dividend yield          | 3.27%                        | 3.59%    | 1.85%    |
|                         | For the Year Ended April 30, |          |          |
|                         | 2025                         | 2024     | 2023     |
| Risk-free interest rate | 4.136%                       | 5.225%   | 4.301%   |
| Expected term           | 6 months                     | 6 months | 6 months |
| Expected volatility     | 42.03%                       | 45.69%   | 49.18%   |
| Dividend yield          | 4.97%                        | 3.27%    | 3.59%    |

We estimate expected volatility using historical volatility for the expected term. The fair value of each stock option or ESPP purchase was estimated on the date of the grant using the Black-Scholes option pricing model (using the risk-free interest rate, expected term, expected volatility, and dividend yield variables, as noted in the above table). The total stock-based compensation expense, including stock options, purchases under our ESPP, and RSU and PSU awards, was \$5.7 7.6 million, \$5.1 5.7 million, and \$4.5 5.1 million, for fiscal years 2025, 2024, 2023, and 2022, 2023, respectively.

#### 13.12. Employer Sponsored Benefit Plans

*Contributory Defined Investment Plan* — We offer two contributory defined investment plans covering substantially all employees, subject to service requirements. Employees may contribute up to 100% of their annual pay, depending on the plan. We generally make discretionary matching contributions of up to 50% of the first 6% of employee

contributions to the plan. We contributed \$2.7 2.4 million, \$2.6 2.7 million, and \$2.9 2.6 million for the fiscal years ended April 30, 2024 April 30, 2025, 2023, 2024, and 2022, 2023, respectively.

**Nonelective Contribution Sharing Plan** — We have a non-contributory profit sharing plan covering substantially all of our employees. Employees become eligible on May 1 following the completion of a full fiscal year of continuous service. Our contributions to the plan are discretionary. For fiscal 2024 2025, we plan to contribute approximately \$9.1 3.8 million, which has been recorded in general and administrative costs. We contributed \$8.2 9.1 million and \$13.5 8.2 million for the fiscal years ended April 30, 2023 April 30, 2024 and 2022, 2023, respectively. Contributions are funded after the fiscal year-end.

#### 14. 13. Income Taxes

Income tax expense/(benefit) expense from continuing operations consisted of the following (in thousands):

|                          | For the Year Ended April 30, |           |           |
|--------------------------|------------------------------|-----------|-----------|
|                          | 2024                         | 2023      | 2022      |
| Current:                 |                              |           |           |
| Federal                  | \$ 6,315                     | \$ 16,259 | \$ 52,843 |
| State                    | 2,637                        | 1,955     | 7,174     |
| Total current            | 8,952                        | 18,214    | 60,017    |
| Deferred:                |                              |           |           |
| Federal                  | 2,558                        | (6,217)   | (1,889)   |
| State                    | (1,723)                      | (647)     | (236)     |
| Total deferred           | 835                          | (6,864)   | (2,125)   |
| Total income tax expense | \$ 9,787                     | \$ 11,350 | \$ 57,892 |

|                          | For the Year Ended April 30, |           |           |
|--------------------------|------------------------------|-----------|-----------|
|                          | 2025                         | 2024      | 2023      |
| Current:                 |                              |           |           |
| Federal                  | \$ 6,875                     | \$ 6,786  | \$ 16,259 |
| State                    | 1,977                        | 2,713     | 1,955     |
| Total current            | 8,852                        | 9,499     | 18,214    |
| Deferred:                |                              |           |           |
| Federal                  | (2,638)                      | 2,558     | (6,217)   |
| State                    | (394)                        | (1,701)   | (647)     |
| Total deferred           | (3,032)                      | 857       | (6,864)   |
| Total income tax expense | \$ 5,820                     | \$ 10,356 | \$ 11,350 |

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### SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table presents a reconciliation of income tax expense from continuing operations at the statutory rate of 21% to the expense/(benefit) expense in the consolidated financial statements (in thousands):

|   | For the Year Ended April 30, |           |           |
|---|------------------------------|-----------|-----------|
|   | 2024                         | 2023      | 2022      |
| Federal income taxes expected at the statutory rate | \$ 10,373                    | \$ 10,127 | \$ 53,001 |
| State income taxes, net of federal tax effects      | (225)                        | 1,023     | 5,503     |
| Stock compensation                                  | 467                          | 136       | (749)     |
| Business meals and entertainment                    | 100                          | 89        | 118       |
| Research and development tax credit                 | (281)                        | (265)     | (300)     |
| Amendments to prior year returns                    | (1,176)                      | —         | —         |

|   |    |       |           |           |
|---|----|-------|-----------|-----------|
| Other   |    | 529   | 240       | 319       |
| Total income tax expense                            | \$ | 9,787 | \$ 11,350 | \$ 57,892 |
| For the Year Ended April 30,                        |    |       |           |           |
|   |    | 2025  | 2024      | 2023      |
| Federal income taxes expected at the statutory rate | \$ | 4,041 | \$ 10,861 | \$ 10,127 |
| State income taxes, net of federal tax effects      |    | 1,406 | (144)     | 1,023     |
| Stock compensation                                  |    | 386   | 467       | 136       |
| Business meals and entertainment                    |    | 113   | 100       | 89        |
| Research and development tax credit                 |    | (335) | (281)     | (265)     |
| Amendments to prior year returns                    |    | —     | (1,176)   | —         |
| Other   |    | 209   | 529       | 240       |
| Total income tax expense                            | \$ | 5,820 | \$ 10,356 | \$ 11,350 |

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Deferred tax assets and liabilities related to temporary differences consisted of the following (in thousands):

|  |           |          |  |
|--|-----------|----------|--|
| For the Years Ended April 30,                        |           |          |  |
|  | 2024      | 2023     |  |
| Deferred Tax Assets                                  |           |          |  |
| Inventory reserves                                   | \$ 8,489  | \$ 7,495 |  |
| Accrued expenses, including compensation             | 4,678     | 4,764    |  |
| Net operating loss carryforwards and tax credits     | 3,988     | 3,156    |  |
| Operating lease liability                            | 240       | 473      |  |
| Product liability                                    | 191       | 596      |  |
| Workers' compensation                                | 704       | 477      |  |
| State bonus depreciation                             | 1,812     | 755      |  |
| Warranty reserve                                     | 1,017     | 913      |  |
| Stock-based compensation                             | 1,319     | 1,551    |  |
| Section 174 capitalized R&D expense                  | 2,502     | 1,549    |  |
| Other  | 820       | 622      |  |
| Total deferred tax assets before valuation allowance | 25,760    | 22,351   |  |
| Valuation allowance                                  | (3,350)   | (3,031)  |  |
| Net deferred tax assets                              | 22,410    | 19,320   |  |
| Deferred Tax Liabilities                             |           |          |  |
| Operating lease right-of-use assets                  | (197)     | (420)    |  |
| Property, plant & equipment                          | (12,426)  | (8,847)  |  |
| Intangible assets                                    | (2,270)   | (1,581)  |  |
| Other  | (268)     | (387)    |  |
| Total deferred tax liabilities                       | (15,161)  | (11,235) |  |
| Net Deferred Tax Asset/(Liability)                   | \$ 7,249  | \$ 8,085 |  |
| For the Years Ended April 30,                        |           |          |  |
|  | 2025      | 2024     |  |
| Deferred Tax Assets                                  |           |          |  |
| Inventory reserves                                   | \$ 11,637 | \$ 8,489 |  |
| Accrued expenses, including compensation             | 2,930     | 4,678    |  |
| Net operating loss carryforwards and tax credits     | 8,200     | 3,964    |  |

|  |           |          |
|--|-----------|----------|
| Operating lease liability                            | 128       | 240      |
| Product liability                                    | 151       | 191      |
| Workers' compensation                                | 684       | 704      |
| State bonus depreciation                             | 980       | 1,812    |
| Warranty reserve                                     | 760       | 1,017    |
| Stock-based compensation                             | 1,573     | 1,319    |
| Section 174 capitalized R&D expense                  | 2,983     | 2,502    |
| Other  | 942       | 820      |
| Total deferred tax assets before valuation allowance | 30,968    | 25,736   |
| Valuation allowance                                  | (6,169)   | (3,347)  |
| Net deferred tax assets                              | 24,799    | 22,389   |
| Deferred Tax Liabilities                             |           |          |
| Operating lease right-of-use assets                  | (96)      | (197)    |
| Property, plant & equipment                          | (11,679)  | (12,426) |
| Intangible assets                                    | (2,418)   | (2,270)  |
| Other  | (346)     | (268)    |
| Total deferred tax liabilities                       | (14,539)  | (15,161) |
| Net Deferred Tax Asset                               | \$ 10,260 | \$ 7,228 |

We had no federal net operating losses as of April 30, 2024 April 30, 2025.

We had \$27.1 77.3 million and \$17.7 27.1 million in state net operating loss carryforwards as of April 30, 2024 April 30, 2025 and 2023, 2024, respectively. The state net operating loss carryforwards will expire between April 30, 2027 2026 and April 30, 2040. We had \$3.3 5.3 million and \$2.8 3.3 million of state tax credit carryforwards as of April 30, 2024 April 30, 2025 and 2023, 2024, respectively. Certain state tax credit carryforwards Of the \$5.3 million, \$2.4 million can be carried forward indefinitely and \$2.9 million will expire by between April 30, 2049 2026, with others having no expiration date. and April 30, 2050.

As of April 30, 2024 April 30, 2025 and 2023, 2024, valuation allowances related to our deferred tax assets for state net operating loss carryforwards were \$1.4 4.0 million and \$957,000 1.4, million, respectively, and \$1.9 2.2 million and \$2.2 1.9 million were provided on our deferred tax assets for state tax credits, respectively, that we do not anticipate using prior to expiration.

The income tax provisions represent effective tax rates of 19.8 30.2% and 23.5 20.0% for fiscal 2024 2025 and 2023, 2024, respectively.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

With limited exception, we are subject to U.S. federal, state, and local income tax audits by tax authorities for fiscal years subsequent to April 30, 2019.

At April 30, 2024 As of April 30, 2025 and 2023, 2024, we have not recorded any unrecognized tax benefits. We maintain an accounting policy of recording interest and penalties, if applicable, related to uncertain tax positions as a component of income taxes. As of April 30, 2024 April 30, 2025 and 2023, 2024, there were no interest and penalties accrued.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**14. Commitments and Contingencies**

**Litigation**

In January 2018, Gemini Technologies, Incorporated, or Gemini, commenced an action against us in the U.S. District Court for the District of Idaho, or the District Court. The complaint alleges, among other things, that we breached the earn-out and other provisions of the asset purchase agreement and ancillary agreements between the parties in connection with our acquisition of the Gemtech business from Gemini. The complaint seeks a declaratory judgment interpreting various terms of the asset purchase agreement and damages in the sum of \$18.6 million. In November 2019, we filed an answer to Gemini's complaint and a counterclaim against Gemini and its stockholders at the time of the signing of the asset purchase agreement. Plaintiffs amended their complaint to add a claim of fraud in the inducement. In September 2021, Gemini filed a motion for summary judgment seeking to dismiss our counterclaim. In June 2022, the District Court denied Gemini's motion for summary judgment. Gemini filed a second motion for summary judgment, and on August 14, 2023, in August 2023, the District Court again denied Gemini's motion. On November 22, 2023, in November 2023, we entered into a settlement agreement with plaintiffs on the indemnity and counterclaims. On the same day, plaintiffs filed a motion for leave, seeking to file a second amended complaint. On January 31, 2024, in January 2024, the District Court allowed plaintiffs' amended allegations of fraud, and denied without prejudice their motion to add punitive damages. In February 2024, the District Court set a trial date of January 6, 2025, which was later postponed. In April 2025, the District Court issued an amended scheduling order. The expert discovery cutoff and dispositive motion deadline are August 15, 2025. The court also scheduled a status conference in June 2025. We believe the claims asserted in the complaint have no merit, and we intend to aggressively defend this action.

We are a defendant in one product liability case and are aware of five six other product liability claims, primarily alleging defective product design, defective manufacturing, or failure to provide adequate warnings. In addition, we are a co-defendant in a case filed in August 1999 by the city of Gary, Indiana, or the City, against numerous firearm manufacturers, distributors, and dealers seeking to recover monetary damages, as well as injunctive relief, allegedly arising out of the misuse of firearms by third parties. In January 2018, the Lake Superior Court, County of Lake, Indiana granted defendants' Motion for Judgment on the Pleadings, dismissing the case in its entirety. In February 2018, plaintiffs appealed the dismissal to the Indiana Court of Appeals. In May 2019, the Indiana Court of Appeals issued a decision, which affirmed in part and reversed in part, and remanded for further proceedings, the trial court's dismissal of the City's complaint. In July 2019, defendants filed a Petition to Transfer jurisdiction to the Indiana Supreme Court. In November 2019, the Indiana Supreme Court denied defendants' petition to transfer, and the case was returned to the trial court. Discovery remains ongoing. On March 15, 2024, Governor Holcomb In March 2024, a bill was signed House Enrolled Act No. 1235 into law. On March 18, 2024, defendants law that purports to prohibit political subdivisions in Indiana from bringing certain legal actions against certain firearm industry members and to apply to actions or suits filed before, after, or on August 27, 1999. Defendants subsequently filed a joint motion for judgment on the pleadings based on the new legislation. On May 17, 2024, plaintiffs filed an opposition to law. In August 2024, the trial court denied defendants' joint motion for judgment on the pleadings. A hearing on pleadings and, in October 2024, stayed its proceedings pending an interlocutory appeal with the Indiana Court of Appeals. In November 2024, the Indiana Court of Appeals granted defendants' motion is scheduled for July 25, 2024, to accept jurisdiction of the interlocutory appeal. In December 2024, the state of Indiana filed a notice of intervention in the appeal, which was accepted in January 2025. In February 2025, defendants and the state of Indiana filed opening briefs with the Indiana Court of Appeals. In March 2025, the court granted the City's request to file its opposition brief in May 2025. We believe the claims asserted in the complaint have no merit, and we intend to aggressively defend this action.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

We are a defendant in a putative class proceeding before the Ontario Superior Court of Justice in Toronto, Canada that was filed in December 2019. The action claims CAD\$50 million in aggregate general damages, CAD\$100 million in aggregate punitive damages, special damages in an unspecified amount, together with interest and legal costs. The named plaintiffs are two victims of a shooting that took place in Toronto in July 2018 and their family members. One victim was shot and injured during the shooting. The other victim suffered unspecified injuries while fleeing the shooting. The plaintiffs are seeking sought to certify a claim on behalf of classes that include all persons who were killed or injured in the shooting and their immediate family members. The plaintiffs allege negligent design and public nuisance. The case has not been certified as a class action. In July 2020, we filed a Notice of Motion for an order striking the claim and dismissing the action in its entirety. In February 2021, the court granted our motion in part and dismissed the plaintiffs' claims in public nuisance and strict liability. The court declined to strike the negligent design claim and ordered that the claim proceed to a certification motion. In March 2021, we filed a motion for leave to appeal the court's refusal to strike the negligent design claim with the Divisional Court, Ontario Superior Court of Justice. In July 2021, plaintiffs filed a motion to stay our motion for leave to appeal with the Divisional Court, on

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

grounds that appeal is premature. In November 2021, the Divisional Court granted plaintiffs' motion, staying our motion for leave to appeal until 30 days after the decision on the balance of plaintiffs' certification motion. A hearing on plaintiffs' certification motion was held in January 2024. On March 5, 2024, in March 2024, the court denied the plaintiffs' motion for class certification. Three appeals have now been filed, appealing from the decisions issued to date in the case. All three appeals will be heard together in the Court of Appeal for Ontario. Those three appeals are: (1) our appeal from the dismissal of our motion to strike the negligent design claim; (2) the plaintiffs' appeal from the order striking out their public nuisance and strict liability claims; and, (3) the plaintiffs' appeal from the order dismissing their certification motion. In August 2024, the parties filed their motions regarding the appeals. In October 2024, the parties filed their response briefs and, in December 2024, the Court of Appeals for Ontario heard the appeals together.

In May 2020, we were named in an action related to the Chabad of Poway synagogue shooting that took place in April 2019. The complaint was filed in the Superior Court of the State of California for the County of San Diego – Central and asserts claims against us for product liability, unfair competition, negligence, and public nuisance. The plaintiffs allege they were present at the synagogue on the day of the incident and suffered physical and/or emotional injury. The plaintiffs seek compensatory and punitive damages, attorneys' fees, and injunctive relief. In September 2020, we filed a demurrer and motion to strike, seeking to dismiss plaintiffs' complaint. In July 2021, the court granted our motion in part and reversed it in part, ruling that (1) the PLCAA Protection of Lawful Commerce in Arms Act barred plaintiffs' product liability action; (2) plaintiffs did not have standing to maintain an action under the Unfair Competition Law for personal injury related damages, but gave plaintiffs leave to amend to plead an economic injury; and (3) the PLCAA Protection of Lawful Commerce in Arms Act did not bar plaintiffs' ordinary negligence and public nuisance actions because plaintiffs had alleged that we violated 18 U.S.C. Section 922(b)(4), which generally prohibits the sale of fully automatic "machineguns." In August 2021, we filed a Petition for Writ of Mandate in the Court of Appeal of the State of California, Fourth Appellate District, Division One. In September 2021, the Court of Appeal denied our appeal. In February 2022, the court consolidated the case with three related cases, in which we are not a party. In March 2022, the court granted our motion, dismissing plaintiffs' Unfair Competition Law claim, without further leave to amend. Discovery is ongoing. On February 28, 2023, in February 2023, we filed a motion for summary judgment. On May 19, 2023, in May 2023, the court denied our motion for summary judgment without prejudice and allowed plaintiffs time for additional limited discovery. A hearing on our renewed motion for summary judgment was held in October 2024. In December 2024, the court granted our renewed motion for summary judgment and we later filed a proposed notice of final judgment with the court, requesting the court to enter a final judgment in our favor and to dismiss all claims against us. In February 2025, the court entered the final judgment. On April 7, 2025, we filed a memorandum of costs, requesting the court award us taxable costs. On April 8, 2025, plaintiffs filed a notice of appeal with the California Court of Appeal. On April 22, 2025, plaintiffs filed a motion to tax costs with the court. On April 18, 2025, plaintiffs filed a notice designating record on June 17, 2024 appeal, requesting the court to prepare the record for the California Court of Appeal. On April 29, 2025, and trial has been rescheduled to January 24, 2025. we filed a notice designating record on appeal with the court.

We are a defendant in an action filed in the U.S. District Court for the District of Massachusetts. In August 2021, the Mexican Government filed an action against several U.S.-based firearms manufacturers and a firearms distributor, claiming defendants design, market, distribute, and sell firearms in ways they know routinely arm the drug cartels in Mexico. Plaintiff alleges, among other claims, negligence, public nuisance, design defect, unjust enrichment, and restitution against all defendants and violation of the Massachusetts Consumer Protection Act against us alone, and is seeking monetary damages and injunctive relief. In November 2021, defendants filed motions to dismiss plaintiffs' complaint. In September 2022, the district court granted defendants' motions to dismiss. In October 2022, plaintiff filed a notice of appeal with the U.S. Court of Appeals for the First Circuit. On January 22, 2024, in January 2024, the First Circuit reversed the trial court's dismissal of the case. On April 18, 2024, in April 2024, defendants filed a Petition for a Writ of Certiorari with the U.S. Supreme Court. In August 2024, the district court dismissed the case against six of the eight defendants in the lawsuit (excluding us) based on personal jurisdiction grounds. In October 2024, the U.S. Supreme Court granted defendants' Petition for Writ of Certiorari, and the district court issued an order staying the case in its entirety pending the U.S. Supreme Court's review of the United States case. On June 5, 2025, the Supreme Court ruled in our favor, holding that because Mexico's complaint does not plausibly allege that the defendant firearm manufacturers aided and abetted firearm dealers' unlawful sales of firearms to Mexican traffickers, the PLCAA bars the suit.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

In September 2022, we were named as defendants in 12 nearly identical, separate actions related to a shooting in Highland Park, Illinois on July 4, 2022. The complaints were filed in the Circuit Court of the Nineteenth Judicial Circuit in Lake County, Illinois and assert claims against us for negligence and deceptive and unfair practices under the Illinois Consumer Fraud and Deceptive Business Practices Act. Plaintiffs also name as defendants the website and

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

retailer that sold the firearm, the shooter, and the shooter's father. The plaintiffs allege they were present at a parade at the time of the incident and suffered physical and/or emotional injury. The plaintiffs seek compensatory damages, attorneys' fees, and injunctive relief. We filed motions for removal of each case to the U.S. District Court for the Northern District of Illinois. In November 2022, we filed a motion to consolidate the cases for preliminary motion purposes. In December 2022, plaintiffs filed motions to remand the cases back to the state court. On January 20, 2023, we filed our opposition to plaintiffs' motion to remand. On September 25, 2023, in September 2023, the court granted plaintiffs' motion to remand. On October 16, 2023, in October 2023, we filed a notice of appeal to the U.S. Court of Appeals for the Seventh Circuit. On October 20, 2023, we filed a Motion for Stay of the Remand Order with the U.S. District Court, seeking a stay of the remand, pending our appeal to the Seventh Circuit. On October 30, 2023, the court granted a stay of the remand pending appeal. On November 8, 2023, plaintiffs filed a motion to lift the stay pending appeal. No decision has been issued to date on plaintiffs' motion. We filed our reply to appellee's opposition to our appeal on February 23, 2024. In March 2024, three new suits/lawsuits were filed in the Circuit Court of Lake County, Illinois. On April 8, 2024, in April 2024, the Seventh Circuit affirmed the remand decision. On May 10, 2024, in May 2024, plaintiffs filed a motion for attorneys' fees incurred as a result of removal. On May 17, 2024, removal, and we filed an opposition to plaintiffs' motion. No decision has been issued. In March 2025, the district court granted plaintiffs' motion, ordering us to date, pay certain of plaintiffs' attorneys' fees. In June and July 2024, the district court remanded the 12 separate actions to state court, with some plaintiffs amending their complaints to remove references to violations of federal law and asserting additional claims against us, including claims alleging violation of the Illinois Uniform Deceptive Trade Practices Act, negligent and intentional infliction of emotional distress, and negligent entrustment. We were also named in 13 additional separate cases against us in the same state court during the same time period, largely raising similar allegations against us as in the initial and amended complaints. In July 2024, the trial court consolidated all cases for purposes of motions to dismiss and discovery. In September 2024, we filed our motions to dismiss plaintiffs' 25 separate complaints. On January 23 and 28, 2025, the trial court heard oral argument on our motions to dismiss plaintiffs' complaints. On April 1, 2025, the court granted our motion to dismiss without prejudice with respect to plaintiffs' counts for violation of the Illinois Consumer Fraud and Deceptive Business Practices Act – Deceptive and Unlawful Acts for lack of standing (Consumer Fraud Act—Deception Claims only) and negligent entrustment and denied all remaining counts. Later in April, plaintiffs served their first set of written discovery and we filed a motion to certify issues for interlocutory appeal with the trial court. On May 1, 2025, the trial court ordered an expedited briefing schedule for the motion and stayed discovery. On June 5, 2025, the court certified several issues for interlocutory appeal, lifted the discovery stay, and set an initial trial date for March 8, 2027. We also filed our answers to plaintiffs' complaints.

In December 2022, the City of Buffalo, New York filed a complaint in the Supreme Court of the State of New York, County of Erie, against numerous manufacturers, distributors, and retailers of firearms. Later in December 2022, the City of Rochester, New York filed an almost identical complaint in the Supreme Court of the State of New York, County of Monroe against the same defendants. The complaints allege violation of the New York General Business Law, public nuisance, and deceptive business practices in violation of NY the New York General Business Laws. Law. In January 2023, we filed notices of removal of the cases to the U.S. District Court for the Western District of New York. On March 24, 2023, in March 2023, defendants filed a motion to stay both cases pending a ruling by the U.S. Court of Appeals for the Second Circuit in the NSSF v. James case. On June 8, 2023, in June 2023, the court granted defendants' motions to consolidate and to stay pending resolution of the NSSF v. James appeal.

We believe that the various allegations as described above are unfounded, and, in addition, that any incident and any results from them or any injuries were due to negligence or misuse of the firearm by the claimant or a third party.

In March 2022, two plaintiffs, on behalf of a proposed class of current and former employees and temporary workers who worked at our Springfield facility from November 2018 to the present, filed a claim alleging non-payment of wages and overtime in violation of the Massachusetts Wage Act and Massachusetts Fair Wage Act. The parties have reached a settlement agreement, which was preliminarily approved by the court on March 15, 2024.

In addition, from time to time, we are involved in lawsuits, claims, investigations, and proceedings, including commercial, environmental, premises, and employment matters, which arise in the ordinary course of business.

The relief sought in individual cases primarily includes compensatory and, sometimes, punitive damages. Certain of the cases and claims seek unspecified compensatory or punitive damages. In others, compensatory damages sought may range from less than \$75,000 to approximately \$50.0 million. In our experience, initial demands do not generally bear a reasonable relationship to the facts and circumstances of a particular matter. We believe that our accruals for product liability cases and claims are a reasonable quantitative measure of the cost to us of product liability cases and claims.

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**



We **were are** also involved in a putative stockholder derivative lawsuit filed on **December 5, 2023** **February 4, 2025** in the **Eighth Judicial U.S. District Court Clark County, for the District of Nevada**. The action was brought by plaintiffs seeking to act on our behalf against our directors and certain of our executive officers. The complaint **alleged alleges** breach of fiduciary **duties by knowingly duty (for allegedly** allowing us to become exposed to significant liability for intentionally violating federal, state, and local laws through our manufacturing, marketing, and **sale sales** of "AR-15 style rifles", and similar semiautomatic firearms) and violations of Section 14(a) of the Securities Exchange Act of 1934. The derivative plaintiffs **sought seek, among other things, damages, on our behalf from the individual defendants,** as well as reforms and improvements to our compliance procedures and governance policies. **On March 19, 2024, the court granted our In May 2025, we filed a motion to require security pursuant dismiss plaintiffs' complaint.**

We were named in a putative class action lawsuit filed on April 4, 2025 in the U.S. District for the Northern District of California. The complaint alleges violation of the California Invasion of Privacy Act, the California Privacy Act, invasion of privacy, intrusion upon seclusion, fraud/deceit/misrepresentation, breach of contract, breach of implied contract and fair dealing, trespass to **Nevada law. On May 6, 2024** chattels, and unjust enrichment. Plaintiffs allege that after they clicked on the "reject all" cookies button, our website enabled third parties to place cookies and similar tracking technologies on their browsers and devices and/or to transmit their user data to third parties for their financial gain and other purposes. Plaintiffs seek compensatory damages (including statutory damages), **the court dismissed plaintiffs' action without prejudice for failing to post a bond pursuant to the court's order. punitive damages, nominal damages, restitution, disgorgement of revenues and profits, injunctive relief, and attorneys' fees and costs.**

We are vigorously defending ourselves in the lawsuits to which we are subject. An unfavorable outcome or prolonged litigation could harm our business. Litigation of this nature also is expensive, time consuming, and diverts the time and attention of our management.

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#### SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES

##### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We monitor the status of known claims and the related product liability accrual, which includes amounts for defense costs for asserted and unasserted claims. After consultation with litigation counsel and a review of the merit of each claim, we have concluded that we are unable to reasonably estimate the probability or the estimated range of reasonably possible losses related to material adverse judgments related to such claims and, therefore, we have not accrued for any such judgments. In the future, should we determine that a loss (or an additional loss in excess of our accrual) is at least reasonably possible and material, we would then disclose an estimate of the possible loss or range of loss, if such estimate could be made, or disclose that an estimate could not be made. We believe that we have provided adequate accruals for defense costs.

For the fiscal years ended **April 30, 2024** **April 30, 2025, 2023, 2024,** and **2022, 2023,** we paid **\$320,000** **155,000, \$988,000** **320,000,** and **\$729,000** **988,000,** respectively, in defense and administrative costs relative to product liability and municipal litigation. In addition, during fiscal **2025, 2024,** and **2023,** we paid an aggregate of **\$30,000,** \$1.6 million, and \$1.5 million, respectively, in settlements related to product liability cases. **During As of April 30, 2025, we had \$20,000 accrued for settlements, that were subsequently paid in the following** fiscal **2022, we made no payments related to settlements for product liability cases. year.** As of April 30, 2024, we had no amounts accrued for **settlements, that were subsequently paid.** As of April 30, 2023, we had \$1.6 million accrued for settlements that were subsequently paid. **settlements.**

We have recorded our liability for defense costs before consideration for reimbursement from insurance carriers. We have also recorded the amount due as reimbursement under existing policies from the insurance carriers as a receivable shown in other current assets and other assets.

When changes to our prior estimates of product liability provisions and municipal litigation liabilities are warranted, we recognize additional expense or reductions in expense. In fiscal **2025, 2024, 2023,** and **2022, 2023,** we recorded additional expense of **\$35,000** **62,000, \$176,000** **35,000,** and **\$1.2** **176,000 million,** , respectively.

#### Commitments

**On September 30, 2021, we announced our plan to move our headquarters and significant elements of our operations to Maryville, Tennessee in 2023, or the Relocation.** In connection with the Relocation, we entered into a project agreement, or the Project Agreement, with The Industrial Development Board of **Blount Blount** County and the cities of Alcoa and Maryville, Tennessee, a public, nonprofit corporation organized and existing under the laws of the state of Tennessee, or the IDB. Pursuant to the Project Agreement, we represented to the IDB that we intend to incur, or cause to be incurred, no less than \$120.0 million in aggregate capital expenditures on or before December 31, 2025, create no less than 620 new jobs, and sustain an average hourly wage of at least \$25.97 at the facility. Further, pursuant to the Project Agreement, we are required to, among other things, (A) execute a facility lease and an equipment lease with the IDB; (B) cause the construction of the new facility at our sole cost and expense to commence on or before May 31, 2022; (C) incur, or cause to be incurred, aggregate capital expenditures in connection with the construction and equipping of the new facility in an aggregate amount of not less than \$120.0 million on or before December 31, 2025; (D) cause the construction of the

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

new facility to be substantially completed and for a certificate of occupancy to be issued therefore on or before December 31, 2023; (E) provide the IDB with a written report certified by one of our authorized officers, not later than January 31 of each year during the period between January 31, 2024 and January 31, 2031; and (F) make certain payments to the IDB in the event that our actual capital expenditures, number of employees, or average hourly wage of such employees are less than our projections.

On February 2, 2023, we entered into a design-build agreement with The Christman Company, or Christman, related to the construction of our new Tennessee Maryville facility, or the Construction Contract. The Construction Contract has an effective date of September 13, 2021 and incorporates the arrangements under which we and Christman have been proceeding. Pursuant to the Construction Contract, Christman is obligated to deliver certain services, including, among others, design phase services and construction phase services, and we are obligated to pay Christman for services performed. The parties to the Construction Contract have jointly agreed that Christman will perform and complete the Work (as defined therein) on a cost-plus basis for a guaranteed maximum minimum price of \$114.0 million, including contingencies. When adding the cost of machinery and equipment, we expect to spend between spent \$160.0 158.0 million, and net of \$170.0 10 million through the end in grants received, as of fiscal 2025. Through April 30, 2024, we had incurred \$157.0 million of April 30, 2025 on capital expenditures related to the Relocation. The Construction Contract includes terms that are customary for contracts of this type, including with respect to indemnification and insurance. The Construction Contract lists certain contract milestones and guaranteed completion dates, and we will be entitled to liquidated damages under certain

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

circumstances. Each party to the Construction Contract is entitled to terminate the Construction Contract under certain circumstances.

As part During fiscal 2024, we determined that we would have no use for certain distribution equipment in the Missouri distribution center and could not fully recover the net book value of the Relocation, such equipment. Therefore, we recorded an impairment of \$1.9 million relating to equipment in selling, marketing, and distribution on the Missouri Distribution Center consolidated statements of income during that we do not expect to utilize in the Tennessee facility nor recover the net book value in a sale of the asset. In addition, effective with the Assignment and Assumption Agreement, we period. We vacated the Missouri Distribution Center distribution center effective January 1, 2024. We and sold assets we could no longer utilize to AOOUT at their remaining net book value of \$2.9 million, and relocated the relocating all remaining assets to our Tennessee Maryville facility. During fiscal 2025, we sold certain real estate located adjacent to the Missouri distribution center for \$2.3 million, net of transaction costs, and recognized a \$2.3 million pre-tax gain on sale.

In addition, During fiscal 2025 and 2024, we intend to relocate relocated a portion of our plastic injection molding operations to the Tennessee Maryville facility. The relocation of these assets began in our second fiscal quarter of 2024. We are evaluating selling the remaining molding operations utilized in our Connecticut facility to a third party. As of April 30, 2024 April 30, 2025, most of the plastic injection molding machinery and equipment was being previously utilized in our Deep River facility had been relocated to the Tennessee Maryville facility or had been disposed. disposed of. We do not believe there are any indications recognized no material amounts of impairment relating related to the assets being previously utilized at the Deep River facility.

**Environmental Remediation**

We are subject to numerous federal, state, and local laws and regulations that regulate the health and safety of our workforce, including those regulations monitored by the Occupational Health and Safety Administration, or OSHA, the National Fire Protection Association, and the Department of Public Health. Though not exhaustive, examples of applicable regulations include confined space safety, walking and working surfaces, machine guarding, and life safety.

We are also subject to numerous federal, state, and local environmental laws and regulations concerning, among other things, emissions in the air; discharges to land, surface, subsurface strata and water; and the generation, handling, storage, transportation, treatment, and disposal of hazardous wastes and other materials. These laws have required us to make significant expenditures of both a capital and expense nature. Several of the more significant federal laws applicable to our operations include the Clean Air Act, the Clean Water Act, the Comprehensive Environmental Response, Compensation and Liability Act, or CERCLA, and the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act.

We have in place programs and personnel to monitor compliance with various federal, state, and local environmental regulations. In the normal course of our manufacturing operations, we are subject to governmental proceedings and orders pertaining to waste disposal, air emissions, and water discharges into the environment. We fund our

environmental costs through cash flows from operations. We believe that we are in compliance with applicable environmental regulations in all material respects.

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SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We are required to remediate hazardous waste at our facilities. Currently, we own a designated site in Springfield, Massachusetts that contains two release areas, which are the focus of remediation projects as part of the Massachusetts Contingency Plan, or MCP. The MCP provides a structured environment for the voluntary remediation of regulated releases. We may be required to remove hazardous waste or remediate the alleged effects of hazardous substances on the environment associated with past disposal practices at sites not owned by us. We have received notice that we are a potentially responsible party from the Environmental Protection Agency and/or individual states under CERCLA or a state equivalent at two sites.

As of April 30, 2024, April 30, 2025, and 2023, 2024, we did not have an open environmental reserve recorded in our consolidated balance sheet.

When the available information is sufficient to estimate the amount of liability, that estimate has been used. When the information is only sufficient to establish a range of probable liability and no point within the range is more likely than any other, the lower end of the range has been used. We may not have insurance coverage for our environmental remediation costs. We have not recognized any gains from probable recoveries or other gain contingencies.

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SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Based on information known to us, we do not expect current environmental regulations or environmental proceedings and claims to have a material adverse effect on our consolidated financial position, results of operations, or cash flows. However, it is not possible to predict with certainty the impact on us of future environmental compliance requirements or the cost of resolving of future environmental health and safety proceedings and claims, in part because the scope of the remedies that may be required is not certain, liability under federal environmental laws is joint and several in nature, and environmental laws and regulations are subject to modification and changes in interpretation. There can be no assurance that additional or changing environmental regulation will not become more burdensome in the future and that any such development would not have a material adverse effect on our company.

Contracts

Employment Agreements — We have employment, severance, and change of control agreements with certain employees.

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SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

16. 15. Restructuring

As a result of the Relocation, \$1.2 million, \$7.1 million, and \$8.3 million of restructuring charges were recorded in fiscal 2025, 2024, and fiscal 2023, respectively.

The following table summarizes restructuring charges by line item for fiscal 2025, 2024 and fiscal 2023 (in thousands):

|  | For the Year Ended April 30, |
|--|------------------------------|
|--|------------------------------|

|                                      | 2024     | 2023     |
|--------------------------------------|----------|----------|
| Cost of sales                        | \$ 2,116 | \$ 3,923 |
| Research and development             | —        | 3        |
| Selling, marketing, and distribution | 2,974    | 1,055    |
| General and administrative           | 1,963    | 3,280    |
| Total restructuring charges          | \$ 7,053 | \$ 8,261 |

|                                      | For the Year Ended April 30, |          |          |
|--------------------------------------|------------------------------|----------|----------|
|                                      | 2025                         | 2024     | 2023     |
| Cost of sales                        | \$ 1,063                     | \$ 2,116 | \$ 3,923 |
| Research and development             | —                            | —        | 3        |
| Selling, marketing, and distribution | 132                          | 2,974    | 1,055    |
| General and administrative           | (22)                         | 1,963    | 3,280    |
| Total restructuring charges, net     | \$ 1,173                     | \$ 7,053 | \$ 8,261 |

The components of the restructuring charges recorded in our consolidated statements of income are as follows (in thousands):

|   | For the Year Ended April 30, |          |
|---|------------------------------|----------|
|   | 2024                         | 2023     |
| Office rent and equipment                   | \$ 2,298                     | \$ 229   |
| Employee relations                          | 2,011                        | 349      |
| Consulting services                         | 992                          | 473      |
| Public relations                            | 904                          | —        |
| Relocation (a)                              | 887                          | 2,856    |
| Freight                                     | 199                          | —        |
| Severance and employee-related benefits (a) | (238)                        | 4,354    |
| Total restructuring charges                 | \$ 7,053                     | \$ 8,261 |

|   | For the Year Ended April 30, |          |          |
|---|------------------------------|----------|----------|
|   | 2025                         | 2024     | 2023     |
| Consulting and outside services             | 1,462                        | 992      | 473      |
| Employee relocation (a)                     | 520                          | 887      | 2,856    |
| Employee relations                          | 113                          | 2,011    | 349      |
| Office rent and equipment                   | —                            | 2,298    | 229      |
| Public relations                            | —                            | 904      | —        |
| Freight                                     | —                            | 199      | —        |
| Severance and employee-related benefits (a) | \$ (922)                     | \$ (238) | \$ 4,354 |
| Total restructuring charges, net            | \$ 1,173                     | \$ 7,053 | \$ 8,261 |

(a) Recorded in accrued payroll and incentives

The following table summarizes the activity in the severance and employee-related benefits and relocation accruals for fiscal 2024 2025 and fiscal 2023 2024 (in thousands):

|                               | Severance and employee-related |            |           |
|-------------------------------|--------------------------------|------------|-----------|
|                               | benefits                       | Relocation | Total (a) |
| Accrual at April 30, 2023     | \$ 10,054                      | \$ 1,746   | \$ 11,800 |
| Charges                       | (238)                          | 887        | 649       |
| Cash payments and settlements | (4,289)                        | (1,805)    | (6,094)   |
| Accrual at April 30, 2024     | 5,527                          | 828        | 6,355     |
| Charges                       | (922)                          | 520        | (402)     |
| Cash payments and settlements | (3,233)                        | (890)      | (4,123)   |
| Accrual at April 30, 2025     | \$ 1,372                       | \$ 458     | \$ 1,830  |

(a) Recorded in accrued payroll and incentives

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**SMITH & WESSON BRANDS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

|                               | Severance and employee-related |            |           |
|-------------------------------|--------------------------------|------------|-----------|
|                               | benefits                       | Relocation | Total     |
| Accrual at April 30, 2023     | \$ 10,054                      | \$ 1,746   | \$ 11,800 |
| Charges                       | (238)                          | 887        | 649       |
| Cash payments and settlements | (4,289)                        | (1,805)    | (6,094)   |
| Accrual at April 30, 2024 (a) | \$ 5,527                       | \$ 828     | \$ 6,355  |

**16. Segment Reporting**

We operate our business as one operating segment, which also represents one reportable segment: firearms. Therefore, results of our operations are reported on a consolidated basis for purposes of segment reporting, consistent with internal management reporting.

The firearms segment is engaged in the design, manufacture, and sale of a variety of firearms and firearm-related products. Our Chief Executive Officer has been identified as the chief operating decision maker (CODM). The CODM manages and allocates resources on a consolidated basis. The determination of a single segment is consistent with the financial information regularly reviewed by the CODM for purposes of evaluating performance and allocating resources, which is reviewed on a consolidated basis.

As our CODM evaluates the financial performance of our firearms segment on a consolidated basis, the measure of segment performance is net income, as reflected in the consolidated statements of income. The CODM uses net income to allocate resources on a consolidated basis, which enables the CODM to assess both the overall level of resources available and optimize distribution of resources in line with our long-term strategic goals. Our segment net sales, segment significant expenses, and segment profit, as provided to the CODM, align to the captions presented on our consolidated statements of income. As we manage our assets on a consolidated basis, the measure of segment assets is total assets, as reflected in the consolidated balance sheets.

(a) The following table summarizes additional segment information, not already disclosed elsewhere (in thousands):

Recorded in accrued payroll and incentives

|                       | For the Years Ended April 30, |            |          |
|-----------------------|-------------------------------|------------|----------|
|                       | 2025                          | 2024       | 2023     |
| Interest income       | \$ 2,667                      | \$ 2,783   | \$ 1,922 |
| Interest expense      | 7,289                         | 4,838      | 2,253    |
| Interest expense, net | \$ (4,622)                    | \$ (2,055) | \$ (331) |

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**Exhibit 10.107**

**SMITH & WESSON BRANDS, INC.**  
**EXECUTIVE SEVERANCE PAY PLAN**  
(Amended and Restated as of June 4, 2020)  
(Amended and Restated as of June 18, 2025)

Smith & Wesson Brands, Inc. (the "Company") hereby amends and restates the Company's Executive Severance Pay Plan (the "Plan"), originally adopted on July 2, 2013 and amended and restated on June 4, 2020, for the benefit of the Participating Employees as defined herein.

The Plan is designed to serve as a vehicle for the Company to provide severance pay and certain benefits to a select group of employees designated by the Administrator who (i) are terminated from employment without Good Cause, (ii) resign for Good Reason, (iii) are terminated from employment without Good Cause under certain circumstances incident to a Change in Control or (iv) resign following an Adverse Change in Control Effect. The legal rights and obligations of any Participating Employee shall be determined solely by the provisions of the Plan, as interpreted by the Administrator in the exercise of its sole and absolute discretion.

The Administrator has the sole discretion to determine whether an employee shall be a Participating Employee under the Plan. Nothing in the Plan shall be construed to give any employee any right to continue in the employment of the Company or an Applicable Subsidiary. The Plan is unfunded, has no trustee, and is administered by the Administrator. The Plan is intended to be (i) an employee welfare benefit plan within the meaning of Section 3(1) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), and (ii) a "top hat" plan within the meaning of Sections 201(2), 301(a)(3) and 401(a)(1) of ERISA. The Plan is further intended to qualify as a "separation pay plan" under Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), and the regulations promulgated thereunder and shall be maintained, interpreted, and administered accordingly.

The Plan supersedes all prior severance pay plans and practices, whether formal or informal, written or unwritten, of the Company and its Applicable Subsidiaries with respect to Participating Employees.

## 1. GENERAL INFORMATION

**Plan Name:** Smith & Wesson Brands, Inc. Executive Severance Pay Plan

**Plan Sponsor:** Smith & Wesson Brands, Inc.  
1852 Proffitt Springs Road  
Maryville, TN 37801  
(413) 781-8300

**Employer Identification Number:** 87-0543688

**Type of Plan:** Welfare Benefit – Severance Pay Top Hat Plan

**Administrator:** The Board of Directors of Smith & Wesson Brands, Inc. or, if the Board of Directors determines, a committee of the Board of Directors of the Company, in each case with respect to all or certain specified provisions of the Plan

**Agent for Service of Legal Process:** The General Counsel of the Company

**Sources of Contributions:** The Plan is unfunded, and all benefits are paid from the general assets of the Company and its Applicable Subsidiaries.

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**Type of Administration:** The Plan is administered by the Administrator, with benefits provided in accordance with the provisions of this Plan document, which also constitutes the "Summary Plan Description."

**Plan Year:** The Plan's fiscal records are kept on a calendar year basis ending December 31.

## 2. DEFINITIONS

(1) "**Adverse Change in Control Effect**" means, during a Potential Change in Control Protection Period or Change in Control Protection Period, without the Participating Employee's written consent, (i) any material reduction in the Participating Employee's annual base compensation or target bonus percentage opportunity, (ii) any material adverse change in a Participating Employee's positions, titles, duties, responsibilities, or reporting relationships compared to the Participating Employee's positions, titles, duties, responsibilities, or reporting relationships immediately prior to a Potential Change in Control (if such diminution occurs during the Potential Change in Control Protection Period) or Change in Control (if such diminution occurs during the Change in Control Protection Period) or (iii) a relocation of the Participating Employee's principal place of business more than 50 miles from the facility in which the Participating Employee was last providing services.

(2) "**Affiliate**" means (a) any entity that, directly or indirectly, is controlled by, controls or is under common control with the Company and (b) any entity in which the Company has a significant equity interest, in either case as determined by the Administrator.

(3) "**Applicable Subsidiary**" means the subsidiary of the Company that is the employer of the Participating Employee on the effective date of the Participating Employee's termination or resignation.

(4) "**Change in Control**" means the occurrence of any of the following events:

(i) during any period of 24 consecutive calendar months, individuals who were directors of the Company on the first day of such period (the "**Incumbent Directors**") cease for any reason to constitute a majority of the Board; provided, however, that any individual becoming a director subsequent to the first day of such period whose election, or nomination for election, by the Company's stockholders was approved by a vote of at least a majority of the Incumbent Directors shall be deemed to be an Incumbent Director, but excluding, for purposes of this proviso, any such individual whose initial assumption of office occurs as a result of an actual or threatened proxy

contest with respect to election or removal of directors or other actual or threatened solicitation of proxies or consents by or on behalf of a "person" (as used in Section 13(d) of the Exchange Act) (a "Person");

(ii) the consummation of a merger or similar form of corporate transaction involving (x) the Company or (y) any of its Subsidiaries (but in the case of this clause (y) only if Company Voting Securities (as defined below) are issued or issuable) or the sale or other disposition of all or substantially all the assets of the Company to an entity that is not an Affiliate (each of the foregoing events being hereinafter referred to as a "Reorganization"), in each case, unless, immediately following such Reorganization, all or substantially all the Persons who were the "beneficial owners" (as used in Rule 13d-3 under the Exchange Act (or any successor rule thereto)) of the securities eligible to vote for the election of the Board ("Company Voting Securities") outstanding immediately prior to the consummation of such Reorganization continue to beneficially own, directly or indirectly, as a result of beneficially owning such Company Voting Securities, more than 50% of the combined voting power of the then outstanding voting securities of the corporation or other entity resulting from such Reorganization in substantially the same proportions as their ownership, immediately prior to the consummation of such Reorganization, of the outstanding Company Voting Securities; or

(iii) any Person or "group" (as used in Section 13(d) of the Exchange Act) becomes the beneficial owner, directly or indirectly, of securities of the Company representing 30% or more of the combined voting power of the Company Voting Securities; provided, however, that for purposes of this subparagraph (iii), any acquisition pursuant to a Reorganization that does not constitute a Change in Control for purposes of subparagraph (ii) above shall not be a Change in Control.

(5) "Change in Control Protection Period" means the period commencing on the date a Change in Control occurs and ending on the date that is 24 months thereafter.

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(6) "COBRA" means the continuation coverage requirements for "group health plans" under Title X of the Consolidated Omnibus Budget Reconciliation Act of 1985, as amended, and as codified in Code Section 4980B and ERISA Sections 601 through 608, each as amended from time to time, including rules thereunder and successor provisions and rules thereto.

(7) "Days" means calendar days, including weekends and holidays, unless specified as "business days."

(8) "Good Cause" means the Participating Employee engaging in an act or acts involving a crime, moral turpitude, fraud, or dishonesty; the Participating Employee willfully taking any action that may be materially injurious to the business or reputation of the Company and its Applicable Subsidiaries; or the Participating Employee willfully violating in a material respect the Company's Corporate Governance Guidelines, Code of Conduct and Ethics, or any other applicable code of conduct, all as may be amended from time to time, including, without limitation, provisions thereof relating to conflicts of interest or related party transactions.

(9) "Good Reason" means the uncured occurrence of any of the following events without the Participating Employee's written consent (i) the Company or Applicable Subsidiary in any material respect reduces the Participating Employee's duties, authority, or base compensation or (ii) the Participating Employee is required to relocate the Participating Employee's principal place of business more than 50 miles from the facility in which the Participating Employee was last providing services.

(10) "Participating Employee" means (i) such persons who are appointed by the Board of Directors of the Company as Executive officers of the Company and are not covered by a separate employment agreement, severance agreement, change in control agreement, or similar agreement covering such executive officer's severance and (ii) such other persons, if any, who shall be designated by the Administrator as Participating Employees under the Plan.

(11) "Potential Change in Control" means (i) the Company enters into an agreement, the consummation of which would result in the occurrence of a Change in Control, (ii) the Company or any person publicly announces an intention to take or to consider taking actions which, if consummated, would constitute a Change in Control or (iii) the Board of Directors of the Company adopts a resolution to the effect that, for purposes of this Plan, a Potential Change in Control has occurred.

(12) "Potential Change in Control Protection Period" means the period beginning upon the occurrence of a Potential Change in Control and ending upon the earliest to occur of (i) the consummation of the Change in Control or (ii) the abandonment of the transaction or series of transactions that constitute a Potential Change in Control (as determined by the Administrator in its sole discretion).

(13) "Release" means a Separation and General Release Agreement in a form acceptable to the Company, which must in all events be executed without modification and in its entirety, and without timely revocation, as set forth below; provided, however, that the form of the Release applicable following a Change in Control shall be established by the Administrator immediately prior to the Change in Control and such form may not thereafter be modified.

### 3. ELIGIBILITY

The Participating Employees are those persons designated by the Administrator from time to time. The Participating Employee shall be entitled to the severance benefits described in the Plan only if the Participating Employee (i) is terminated from employment without Good Cause, (ii) resigns for Good Reason, (iii) is terminated from employment

without Good Cause under certain circumstances incident to a Change in Control or (iv) resigns following an Adverse Change in Control Effect, but only to the extent such Participating Employee (x) resigns from all offices and positions with the Company and any Applicable Subsidiary that the Participating Employee holds as of termination of employment, (y) returns to the Company all property of the Company or any Applicable Subsidiary that has come into the Participating Employee's possession and (z) is employed on a full time basis and not on a leave of absence on the date of the Participating Employee's termination or resignation unless otherwise approved by the Company in writing or required by applicable law. In addition, the Company's obligations under the Plan are contingent upon the Participating Employee executing (and not revoking during any applicable

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revocation period) or violating any provision of a valid and enforceable full and unconditional Release of any claims the Participating Employee may have against the Company or any of its Affiliates, whether known or unknown, as of the effective date of the Participating Employee's termination. The Company shall present the Release to the Participating Employee within 10 Days of the date that the Participating Employee or the Company (or Applicable Subsidiary) receives a notice of termination from the other party (or within 10 Days of the date the Participating Employee is terminated by the Company or Applicable Subsidiary without notice), and the Participating Employee shall have up to 45 Days following the Participating Employee's receipt of the Release to consider whether to execute the Release. In the event the Participating Employee executes the Release, the Participating Employee shall have an additional eight Days from the date of its execution in which to expressly revoke execution of the Release in writing.

Without limiting the foregoing, a Participating Employee may resign for Good Reason or following an Adverse Change in Control Effect only if the Company or an Applicable Subsidiary does not cure the circumstances giving rise to the Good Reason or the Adverse Change in Control Effect within 60 Days from the date the Participating Employee delivers a written notice describing the circumstances giving rise to the Good Reason or the Adverse Change in Control Effect. Such notice must be received by the Company (or Applicable Subsidiary) or its successor within 30 Days of the date on which the Participating Employee becomes aware of the occurrence of such condition.

In the event that the Participating Employee (i) fails to execute the Release within the 45 Day period described above or (ii) formally revokes execution of the Release within eight Days of execution of the Release, the Participating Employee's entitlement to Plan benefits shall be null and void and, to the extent that the Participating Employee has received any payments or benefits or the proceeds of any benefits received under the Plan (A) prior to the Participating Employee's failure to execute the Release within the 45 Day period or (B) prior to revocation, the Participating Employee shall immediately reimburse the Company for any and all such payments or benefits or the proceeds of any benefits received, including reimbursement of any gains realized on the exercise of any stock options, and/or the proceeds of any other equity-based awards, if any, that vested as of the effective date of the Participating Employee's termination pursuant to the Plan, and the Company shall immediately cancel all unexercised stock options and other equity-based awards, if any, that vested as of the effective date of the Participating Employee's termination pursuant to the Plan. In addition, the Company's obligations and all payments under the Plan shall cease if the Participating Employee makes any written or oral statement or takes any action that the Participating Employee knows or reasonably should know constitutes an untrue, disparaging, or negative comment to a third-person concerning the Company or its Affiliates.

#### **4. RESULT OF TERMINATION WITHOUT GOOD CAUSE OR RESIGNATION FOR GOOD REASON**

In the event that the Company or an Applicable Subsidiary terminates a Participating Employee without Good Cause (other than due to death or disability) or a Participating Employee resigns for Good Reason, the Participating Employee shall be eligible to receive the following from the Company or the Applicable Subsidiary:

(a) The Participating Employee's base salary for a period of the greater of (i) 18 months or (ii) the period designated for the Participating Employee by the Administrator, in each case following the effective date of such termination or resignation;

(b) At the same time as cash incentive bonuses are received by the Company's or the Applicable Subsidiary's other executives, a pro rata portion of the Participating Employee's annual cash bonus for the fiscal year in which the termination occurs to the extent earned under the then applicable Executive Annual Cash Incentive Program in which the Participating Employee participates, such amount to be calculated based on the amount that would have been paid for such fiscal year in the absence of the termination multiplied by the fraction, the numerator of which is the number of days in such fiscal year prior to the effective date of the termination and the denominator of which is 360 and such amount to be paid in accordance with the provisions of such plan; and

(c) In the event the Participating Employee elects continuation coverage pursuant to COBRA for the Participating Employee and his or her eligible dependents under the group health or other welfare insurance plans maintained by the Company, the Company shall reimburse the Participating Employee for the cost of such coverage during the period in clause (a) above as and when premiums are due.

The amounts the Participating Employee is eligible to receive under (a) above shall be received in accordance with the Company's or the Applicable Subsidiary's regular payroll schedule commencing on the first such payment date coincident with or following the Participating Employee's "separation from service" from the Company within the meaning of Section 409A of the Code, and shall be treated as a series of separate payments under Treasury Regulation Section 1.409A-2(b)(2)(iii). The amounts the Participating Employee is eligible to receive under (b) above, if any, shall be paid no later than March 15 of the calendar year following the year to which the bonus applies and would otherwise be earned.

**5. RESULT OF A TERMINATION WITHOUT GOOD CAUSE DURING POTENTIAL CHANGE IN CONTROL PROTECTION PERIOD OR CHANGE IN CONTROL PROTECTION PERIOD OR RESIGNATION UPON ADVERSE CHANGE IN CONTROL EFFECT**

In the event that (i) during a Potential Change in Control Protection Period or Change in Control Protection Period, the Company or an Applicable Subsidiary terminates a Participating Employee without Good Cause (other than due to death or disability) or (ii) a Participating Employee resigns following an Adverse Change in Control Effect, the Participating Employee shall be eligible to receive the following from the Company or the Applicable Subsidiary:

(a) The Participating Employee's base salary for a period of the greater of (i) 24 months or (ii) the period designated for the Participating Employee by the Administrator, in each case following the effective date of such termination or resignation;

(b) A lump sum equal to two times the Participating Employee's annual cash bonus under the then applicable Executive Annual Cash Incentive Program in which the Participating Employee participates, deemed payable at target, for the fiscal year in which the Participating Employee's termination or resignation occurs;

(c) All unvested equity-based compensation held by the Participating Employee at the time of termination or resignation that was granted to the Participating Employee after the effective date of this Plan in his or her capacity as an employee of the Company or an Applicable Subsidiary shall vest as of the effective date of the termination or resignation; provided, however, that this paragraph (c) shall not apply to any equity-based compensation award, the terms of which state that it is not subject to acceleration under this Plan; and

(d) In the event the Participating Employee elects continuation coverage pursuant to COBRA for the Participating Employee and his or her eligible dependents under the group health or other welfare insurance plans maintained by the Company, the Company shall reimburse the Participating Employee for the cost of such coverage during the period in clause (a) above as and when premiums are due.

The amounts the Participating Employee is eligible to receive under (a) above shall be received by the Participating Employee in accordance with the Company's or the Applicable Subsidiary's regular payroll schedule commencing on the first such payment date coincident with or following the Participating Employee's "separation from service" from the Company within the meaning of Section 409A of the Code and shall be treated as a series of separate payments under Treasury Regulations Section 1.409A-2(b)(2)(iii). The amount the Participating Employee is eligible to receive under (b) above, if any, shall be paid promptly, but no more than 30 Days, following the Participating Employee's termination or resignation.

**6. COMPLIANCE WITH AGREEMENTS**

All benefits under the Plan are contingent on the Participating Employee's full compliance with any and all non-competition, non-solicitation, and similar agreements by which Participating Employee was bound on the effective date of the Participating Employee's termination or resignation.

**7. NON-COMPETITION**

During the term of Participating Employee's employment with Employer and for the period equal to the period during which Participating Employee receives cash severance pursuant to this Agreement, Participating Employee shall not (whether directly or indirectly, as owner, principal, agent, stockholder, director, officer, manager, employee, partner, participant, or in any other capacity) engage or become financially interested in any competitive business conducted within the Restricted Territory (as defined below). As used herein, the term

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"competitive business" shall mean any business that sells or provides or attempts to sell or provide products or services the same as or substantially similar to the products or services sold or provided by Employer during Participating Employee's employment, and the term "Restricted Territory" shall mean any state or other geographical area in which Employer sells produces or provides services during Participating Employee's employment.

**8. NON-SOLICITATION OF PARTICIPATING EMPLOYEE**



For a period of 18 months after the termination of Participating Employee's employment with Employer, regardless of the reason therefor, Participating Employee shall not directly or indirectly, for Participating Employee, or on behalf of, or in conjunction with, any other person, company, partnership, corporation, or governmental entity, solicit for employment, seek to hire, or hire any person or persons who is employed by or was employed by Employer within 12 months of the termination of Participating Employee's employment for the purpose of having any such employee engage in services that are the same as or similar or related to the services that such employee provided for Employer.

#### **9. CONFIDENTIAL INFORMATION**

Participating Employee shall maintain in strict secrecy all confidential or trade secret information relating to the business of Employer (the "Confidential Information") obtained by Participating Employee in the course of Participating Employee's employment, and Participating Employee shall not, unless first authorized in writing by Employer, disclose to, or use for Participating Employee's benefit or for the benefit of, any person, firm, or entity at any time either during or subsequent to the term of Participating Employee's employment, any Confidential Information, except as required in the performance of Participating Employee's duties on behalf of Employer. For purposes hereof, Confidential Information shall include without limitation any materials, trade secrets, knowledge, or information with respect to management, operational, or investment policies and practices of Employer; any business methods or forms; any names or addresses of customers or data on customers or supplies; and any business policies or other information relating to or dealing with the management, operational, or investment policies or practices of Employer.

#### **10. RETURN OF BOOKS, RECORDS, PAPERS, AND EQUIPMENT**

Upon the termination of Participating Employee's employment with Employer for any reason, Participating Employee shall deliver promptly to Employer all files, lists, books, records, manuals, memoranda, drawings, and specifications; all cost, pricing, and other financial data; all other written or printed materials and computers, cell phones, PDAs, and other equipment that are the property of Employer (and any copies of them); and all other materials that may contain Confidential Information relating to the business of Employer, which Participating Employee may then have in Participating Employee's possession or control whether prepared by Participating Employee or not.

#### **11. DISCLOSURE OF INFORMATION**

Participating Employee shall disclose promptly to Employer, or its nominee, any and all ideas, designs, processes, and improvements of any kind relating to the business of Employer, whether patentable or not, conceived or made by Participating Employee, either alone or jointly with others, during working hours or otherwise, during the entire period of Participating Employee's employment with Employer or within six months thereafter.

#### **12. REMEDIES**

In addition to any other relief to which the Company or any of its Affiliates may be entitled, including claims for damages, the Company or any of Affiliates will be entitled to seek and obtain injunctive relief (without the requirement of any bond) from a court of competent jurisdiction for the purpose of restraining the Participating Employee from an actual or threatened breach of the covenants described in the immediately preceding section of the Plan (under the heading "Non-Competition and Non-Solicitation"). Notwithstanding anything else to the contrary herein, in the event of any material violation by the Participating Employee of such covenants or the Release as determined by a court of competent jurisdiction, the Company and Affiliates will immediately have no obligation thereafter to make any payments or provide any benefits otherwise to be received under the Plan to the Participating Employee and the Company and its Affiliates, in its or their discretion, may require the Participating

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Employee to promptly reimburse the Company for any and all payments or benefits received by the Participating Employee pursuant to the Plan, including reimbursement of any gains realized on the exercise of any stock options, and/or the proceeds of any other equity-based awards, if any, that vested as of the effective date of the Participating Employee's termination pursuant to the Plan, and the Company shall immediately cancel all unexercised stock options and other equity-based awards, if any, that vested as of the effective date of the Participating Employee's termination pursuant to the Plan.

#### **13. WITHHOLDING**

The Company or an Applicable Subsidiary shall have the authority to withhold or to cause to have withheld applicable taxes from any payments made under or in accordance with the Plan to the extent required by law.

#### **14. EFFECT OF INVALIDITY OF ANY PROVISION**

If any provision of the Plan is held invalid or unenforceable, such invalidity or unenforceability will not affect any other provision hereof, and such provision will, to the extent possible, be modified in such manner as to be valid and enforceable but so as to most nearly retain the intent of the Company. If such modification is not possible, the Plan will be construed and enforced as if such provision had not been included in the Plan.

#### **15. RECORDS**

The records of the Company with respect to employment history, base salary, absences, and all other relevant matters will be conclusive for all purposes of the Plan.

#### **16. NONTRANSFERABILITY**

In no event will the Company make any payment under the Plan to any assignee or creditor of the Participating Employee, except as otherwise required by law. Prior to the time of a payment hereunder, the Participating Employee will have no rights by way of anticipation or otherwise to assign or otherwise dispose of any right or interest under the Plan.

nor will rights be assigned or transferred by operation of law.

**17. RECOUPMENT POLICY**

Any payments or benefits that the Participating Employee receives pursuant to the Plan are and will be subject to any compensation claw-back or recoupment policies of the Company, whether now or in the future existing, that are intended or designed to comply with applicable law or governmental regulations that may be applicable to the Participating Employee, as in effect from time to time and as approved by the Board of Directors of the Company or a duly authorized committee thereof (whether or not approved before or after the establishment of the Plan), or as may be required by law.

**18. PLAN ADMINISTRATION**

The Administrator will be the sole judge of the application and interpretation of the Plan and will have the discretionary authority to construe the provisions of the Plan, resolve disputed issues of fact, and make determinations regarding eligibility for benefits (other than determinations under the "Eligibility" section above to the extent they are reserved to the Company). Such determinations with respect to a Participating Employee's rights or benefits shall be entitled to the maximum deference permitted by law. The Administrator may correct any defect, reconcile any inconsistency, or supply any omission with respect to the Plan. The decisions of the Administrator in all matters relating to the Plan that are within the scope of the Administrator's authority (including, but not limited to, eligibility for benefits, Plan interpretations, and disputed issues of fact) will be final and binding on all parties. Notwithstanding the foregoing, from and after a Change in Control, the Plan Administrator shall be deemed to be one or more members of the Board of Directors of the Company as of immediately prior to such Change in Control or their designees (which may not include any counterparty to such Change in Control, its directors, officers, employees or designees).

The Administrator may delegate to any person or persons, severally or jointly, the responsibility for the preparation and filing of all disclosure material and reports that the Administrator is required to file by law, and the

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responsibility for the day-to-day operation of the Plan. The Administrator, subject to the provisions of the Plan, may adopt such rules and regulations as it deems necessary to carry out the provisions of the Plan.

The Plan shall be construed as administered and enforced in accordance with ERISA and the laws of the State of Tennessee, as applicable.

**19. AMENDMENT AND TERMINATION OF THE PLAN**

The Company, the Administrator, or its or their designees shall have the right, power, and authority to amend the Plan, in whole or in part, or discontinue or terminate the Plan at any time; provided, however, that without a Participating Employee's written approval any such amendment, discontinuance, or termination shall not (i) remove a Participating Employee from the Plan, (ii) negatively modify the eligibility or benefit provisions of the Plan or (iii) negatively affect the rights of any individual who, prior to the date of such amendment, discontinuance, or termination, has been designated as a Participating Employee hereunder.

**20. MISCELLANEOUS**

The provisions of Appendix A, B, and C are incorporated into the Plan and shall be deemed a part hereof.

The Company hereby agrees that the Plan shall be binding upon it and its successors and assigns.

Date: SMITH & WESSON BRANDS, INC.

By:

The undersigned Participating Employee agrees that the Plan shall be binding upon the undersigned once the undersigned personal authorizes.

Date:

Printed Name

Signature

## SECTION 409A OF THE CODE

**Specified Employee.** Notwithstanding any provision of this Plan to the contrary, if the Participating Employee is a “specified employee” as defined in Section 409A of the Code, the Participating Employee shall not be entitled to any payments or benefits the right to which provides for a “deferral of compensation” within the meaning of Section 409A, and whose payment or provision is triggered by the Participating Employee’s termination of employment (whether such payments or benefits are provided to the Participating Employee under this Plan or under any other plan, program or arrangement of the Company), until (and any payments or benefits suspended hereby shall be paid in a lump sum on) the earlier of (i) the date which is the first business day following the six-month anniversary of the Participating Employee’s “separation from service” (within the meaning of Section 409A of the Code) for any reason other than death or (ii) the Participating Employee’s date of death, and such payments or benefits that, if not for the six-month delay described herein, would be due and payable prior to such date shall be made or provided to the Participating Employee on such date. The Company shall make the determination as to whether the Participating Employee is a “specified employee” in good faith in accordance with its general procedures adopted in accordance with Section 409A of the Code and, at the time of the Participating Employee’s “separation of service” will notify the Participating Employee whether or not the Participating Employee is a “specified employee.” All payments under the Plan shall be treated as a series of separate payments under Treasury Regulations Section 1.409A-2(b)(2)(iii).

**General.** This Plan is intended to qualify for an exemption to the requirements of Section 409A of the Code, specifically the separation pay plan exemption and/or short-term deferral exemption (the “409A Exemptions”) with respect to any amounts payable hereunder, and shall be interpreted and construed consistent with such intent to the maximum permissible. To the extent that any portion of the Plan and/or any amounts payable hereunder do not qualify under the 409A Exemptions, then such portion of the Plan is intended to satisfy the requirements of Section 409A of the Code with respect to amounts subject thereto and shall be interpreted and construed consistent with such intent; provided, however, that, notwithstanding the other provisions of this subsection and the paragraph above entitled, “Specified Employee”, with respect to any right to a payment or benefit hereunder (or portion thereof) that does not otherwise provide for a “deferral of compensation” within the meaning of Section 409A of the Code, it is the intent of the Company that such payment or benefit will not so provide. For purposes of applying the exemptions and/or provisions of Section 409A to this Plan, as well as determining which amounts payable hereunder qualify for the 409A Exemptions (i) each separately identified amount to which a Participating Employee is entitled under this Plan shall be treated as a separate payment under Treasury Regulations Section 1.409A-2(b)(2)(iii), and (ii) to the extent permissible under Section 409A, any series of installment payments under this Plan shall be treated as a right to a series of separate payments. Furthermore, if the Company or any interested party notifies the other in writing that, based on the advice of legal counsel, one or more of the provisions of this Plan contravenes any regulations or Treasury guidance promulgated under Section 409A of the Code or causes any amounts to be subject to interest or penalties under Section 409A of the Code, the parties shall promptly and reasonably consult with each other (and with their legal counsel), and shall use their reasonable best efforts, to reform the provisions hereof to (a) maintain to the maximum extent practicable the original intent of the applicable provisions without violating the provisions of Section 409A of the Code or increasing the costs to the Company of providing the applicable benefit or payment, and (b) to the extent practicable, to avoid the imposition of any tax, interest or other penalties under Section 409A of the Code upon the Participating Employee or the Company.

## CLAIMS PROCEDURE

Each Participating Employee who has been determined to be eligible to receive benefits under the Plan may contest the administration of the benefits (but not the level of benefits) by completing and filing a written claim for reconsideration with the Administrator. If the Administrator denies a claim in whole or in part, it will provide notice to the Participating Employee, in writing, within 90 Days after the claim is filed, unless the Administrator determines that an extension of time for processing is required. In the event that the Administrator determines that such an extension is required, written notice of the extension shall be furnished to the Participating Employee prior to the termination of the initial 90 Day period. The extension shall not exceed a period of 90 Days from the end of the initial period of time, and the extension notice shall indicate the special circumstances requiring an extension of time and the date by which the Administrator expects to render the benefit decision.

The written notice of a denial of a claim shall set forth, in a manner calculated to be understood by the Participating Employee, including the following:

1. the specific reason or reasons for the denial;
2. reference to the specific Plan provisions on which the denial is based;
3. a description of any additional material or information necessary for the Participating Employee to perfect the claim and an explanation as to why such information is necessary; and

4. an explanation of this Claims Procedure and the time limits applicable under it, including a statement of the Participating Employee's right to bring a civil action under section 502(a) of ERISA following an adverse benefit determination on appeal.

The Participating Employee or the Participating Employee's duly authorized representative shall have an opportunity to appeal a claim denial to the Administrator for a full and fair review. The Participating Employee or the Participating Employee's duly authorized representative may do the following:

1. request a review upon written notice to the Administrator within 60 Days after receipt of a notice of the denial of a claim for benefits;
2. submit written comments, documents, records, and other information relating to the claim for benefits; and
3. examine the Plan and obtain, upon request and without charge, copies of all documents, records, and other information relevant to the Participating Employee's claim for benefits.

The Administrator's review shall take into account all comments, documents, records, and other information submitted by the Participating Employee relating to the claim, without regard to whether such information was submitted or considered by the Administrator in the initial benefit determination. A determination on review by the Administrator will be made not later than 60 Days after receipt of a request for review, unless the Administrator determines that an extension of time for processing is required. In the event that the Administrator determines that such an extension is required, written notice of the extension shall be furnished to the Participating Employee prior to the termination of the initial 60-Day period. The extension shall not exceed a period of 60 Days from the end of the initial period and the extension notice shall indicate the special circumstances requiring an extension of time and the date on which the Administrator expects to render the determination on review.

The written determination of the Administrator shall set forth, in a manner calculated to be understood by the terminated Participating Employee, the following:

1. the specific reason or reasons for the decision;
2. reference to the specific Plan provisions on which the decision is based;
3. the Participating Employee's right to receive, upon request and without charge, reasonable access to, and copies of, all documents, records, and other information relevant to the claim for benefits; and

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4. a statement of the Participating Employee's right to bring a civil action under section 502(a) of ERISA.

A Participating Employee may not bring an action for any alleged wrongful denial of benefits under the Plan in a court of law unless the Claims Procedure set forth above is exhausted and a final determination is made by the Administrator. A Participating Employee wishing to seek judicial review of an adverse benefit determination under the Plan, whether in whole or in part, must file any suit or legal action, including, without limitation, a civil action under Section 502(a) of ERISA, no later than the earlier of (i) one year after the date the final decision on the adverse benefit determination on review is issued or should have been issued under this Claims Procedure, and (ii) the last Day on which such legal action could be commenced under the applicable statute of limitations under ERISA (including, for this purpose, any applicable state statute of limitations that applies under ERISA to such legal action). Failure to file a suit or legal action by the applicable deadline set forth in the prior sentence shall cause the Participating Employee to lose any rights to bring such action.

If the Participating Employee or other interested person challenges a decision of the Administrator, a review by the court of law will be limited to the facts, evidence, and issues presented to the Administrator during the Claims Procedure set forth above. Facts and evidence that become known to the Participating Employee or other interested person after having exhausted the Claims Procedure must be brought to the attention of the Administrator for reconsideration of the claims determination. Issues not raised with the Administrator will be deemed waived.

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## APPENDIX C

The following sets forth certain provisions applicable to the undersigned Participating Employee when alternatives could apply:

|              |  |  |
|--------------|--|--|
| Section 4(a) | Salary continuation period:                              | 18 months  |
| Section 5(a) | Salary continuation period in event of change in control | 24 months  |
| Section 7    | Non-Competition period                                   | Period during which Participating Employee receives cash severance |
| Section 8    | Non-Solicitation period                                  | 18 months  |

## Exhibit 10.119(a)

### AMENDED AND RESTATED EMPLOYMENT AGREEMENT

**AMENDED AND RESTATED EMPLOYMENT AGREEMENT** effective as of the 18<sup>th</sup> day of June 2025, by and between **SMITH & WESSON BRANDS, INC. (formerly known as AMERICAN OUTDOOR BRANDS CORPORATION)**, a Nevada corporation ("Employer"), and **MARK P. SMITH** ("Employee") (this "Agreement").

**WHEREAS**, Employer and Employee entered into an employment agreement, executed on April 4, 2020 and effective as of the 15<sup>th</sup> day of January 2020 (the "Prior Agreement").

**WHEREAS**, Employer and Employee desire to amend and restate the Prior Agreement on the terms and conditions set forth herein.

**WHEREAS**, Employer desires to employ Employee as President and Chief Executive Officer, and Employee desires to accept such employment, upon the terms and conditions contained herein.

**NOW, THEREFORE**, in consideration of the premises and of the mutual covenants set forth in this Agreement, the parties hereto agree as follows:

#### 1. Employment.

Employer hereby employs Employee, and Employee hereby accepts such employment, as President and Chief Executive Officer of Employer and of such subsidiaries of Employer as Employer shall designate and in such other capacities and for such other duties and services as shall from time to time be mutually agreed upon by Employer and Employee. Employee shall report to the Board of Directors of Employer.

#### 2. Full Time Occupation and Other Activities.

Employee shall devote Employee's entire business time, attention, and efforts to the performance of Employee's duties under this Agreement; shall serve Employer faithfully and diligently; and shall not engage in any other employment or other business activities while employed by Employer. The foregoing limitations shall not be construed as prohibiting Employee from serving as a director of one or more companies provided that (a) such company does not compete, directly or indirectly, with Employer; (b) participation on the board of such company does not significantly interfere with the performance of Employee's responsibilities under this Agreement; (c) participation on the board of such company will not adversely affect the reputation of Employer; (d) such company shall maintain a policy of directors' and officers' liability insurance covering Employee on such terms and conditions and at a level of coverage that the Board of Directors of Employer determines to be reasonable for a company of such size; and (e) such company shall enter into an agreement to indemnify Employee, to the fullest extent permissible under applicable law, for expenses and damages in connection with claims against Employee in connection with service as a director of such company. In addition, the foregoing limitations shall not prohibit Employee from participating in or having an interest in a company as long as it does not interfere with Employee's duties under this Agreement.

#### 3. Compensation and other Benefits During Term of Employment.

(a) **Base Salary.** Employer shall pay to Employee a base salary to be paid in equal monthly installments, or in such other periodic installments upon which Employer or a designated committee of the Board of Directors and Employee or a designated committee of the Board of Directors shall mutually agree. As of the date of this Agreement, Employee's current base salary is \$850,000 per annum. By action and in the sole discretion of the Board of Directors of Employer or a designated committee of the Board of Directors, the base salary will be subject to annual review and may be increased based on performance of Employer and Employee.

(b) **Bonus.** Employee shall be eligible to participate in executive compensation programs maintained by Employer for its executive personnel. Employee also shall be eligible to receive an annual bonus in such an amount, if any, determined by the Board of Directors of Employer or such committee of the Board of Directors as may be designated by the Board of Directors based upon achievement of performance goals and any other such factors as may be deemed relevant by the Board of Directors or committee thereof, which bonus opportunity shall not be less than 100% of base salary nor more than 200% of base salary beginning in fiscal 2021.

(c) **Stock-Based Compensation and Awards.** Employee may receive annual or periodic stock-based compensation awards, with the amount of such awards granted and the terms and conditions thereof to be determined from time to time by and in the sole discretion of the Board of Directors of Employer or a committee thereof.

(d) **Fringe Benefits.** Employee shall receive a car allowance of \$1,500 per month. Employee also shall be entitled to participate in any group insurance, pension, retirement, vacation, expense reimbursement, and other plans, programs, and benefits approved by the Board of Directors or a committee designated by the Board of Directors and made available from time to time to executive employees of Employer generally during the term of Employee's employment hereunder. The foregoing shall not obligate Employer to adopt or maintain any particular plan, program, or benefit.

(e) **Vacation.** Employee shall be entitled to a paid vacation in accordance with the applicable policies of Employer in effect from time to time, but not less than four weeks of paid vacation per annum.

(f) **Reimbursement for Business Expenses.** Employer shall reimburse Employee for all travel, entertainment, and other ordinary and necessary business expenses incurred by Employee in connection with the business of Employer and Employee's duties under this Agreement. The term "business expenses" shall not include any item not deductible in whole or in part by Employer for federal income tax purposes. To obtain reimbursement, Employee shall submit to Employer receipts, bills, or sales slips for the expenses incurred. Reimbursements shall be made by Employer monthly within 10 days of presentation by Employee of evidence of the expenses incurred.

(g) **Key Person Insurance.** Employer (or a committee designated by the Board of Directors) and Employee from time to time shall consider a mutually acceptable plan to reimburse Employee for the reasonable premiums (and taxes incident thereto) for a key person term-insurance policy on the life of Employee with such beneficiaries as Employee shall select.

#### 4. **Term of Employment.**

(a) **Employment Term.** The term of this Agreement shall be for a period commencing as of January 15, 2020 and continuing until terminated pursuant to Section 4(b) below.

(b) **Termination Under Certain Circumstances.** Notwithstanding anything to the contrary herein contained:

(i) **Death.** Employee's employment shall be automatically terminated, without notice, effective upon the date of Employee's death.

(ii) **Disability.** If Employee shall fail, for a period of more than 60 consecutive days, or for 90 days within any 180-day period, to perform any of Employee's duties under this Agreement as the result of illness or other incapacity, Employer, at its option and upon written notice to Employee, may terminate Employee's employment effective on the date of that notice.

(iii) **Unilateral Decision of Employer.** Employer, at its option, upon written notice to Employee, may terminate Employee's employment other than for Certain Acts (as defined in Section 4(b)(v) below) effective on the date of that notice.

(iv) **Unilateral Decision by Employee.** Employee, at Employee's option and upon written notice to Employer, may terminate Employee's employment effective on the date of that notice.

(v) **Certain Acts.** If Employee engages in an act or acts involving a crime, moral turpitude, fraud, or dishonesty, or if Employee willfully violates in a material respect Employer's Corporate Governance Guidelines, Code of Conduct, or Code of Ethics for the CEO and Senior Financial Officers, including, without limitation, the provisions thereof relating to conflicts of interest or related party transactions, Employer, at its option and upon written notice to Employee, may terminate Employee's employment effective on the date of that notice, provided that Employer may not terminate Employee pursuant to this provision for a violation of Employer's guidelines or policies unless Employer has first delivered a written demand to Employee that specifically identifies the violation and Employee has failed to cure the violation within 30 days after receiving such written notice.

(vi) **Change in Control.** In the event of a "Change in Control" of Employer (as defined below), Employee, at Employee's option and upon written notice to Employer, may terminate Employee's employment effective on the date of the notice (which shall not constitute a unilateral decision by Employee under Section 4(b)(iv) above) unless (A) the provisions of this Agreement remain in full force and effect as to Employee and (B) Employee suffers no reduction in Employee's status, duties, authority, or compensation following such Change in Control, provided that Employee will be considered to suffer a reduction in Employee's status, duties, authority, if, after the Change in Control, (1) Employee is not the chief executive officer of the company that succeeds to the business of Employer, (2) such company's common stock is not listed on a national stock exchange (such as the New York Stock Exchange, the Nasdaq National Market, or the American Stock Exchange), or (3) such company terminates Employee or reduces Employee's status, duties, authority, or compensation within 24 months of the Change in Control.

(c) **Result of Termination.**

(i) Except as otherwise set forth in this Agreement, in the event of the termination of Employee's employment pursuant to Sections 4(b)(i) ("Death"), 4(b)(ii) ("Disability"), 4(b)(iv) ("Unilateral Decision by Employee"), or 4(b)(v) ("Certain Acts") above, Employee shall receive no further compensation under this Agreement.

(ii) In the event of the termination of Employee's employment pursuant to Section 4(b)(iii) ("Unilateral Decision of Employer") above, Employee shall (A) for a period of 18 months after the effective date of the termination, continue to receive Employee's base salary as provided in Section 3(a) above; (B) receive a pro rata portion of Employee's annual cash bonus for the fiscal year in which the termination occurs to the extent earned under the then applicable Executive Annual Cash Incentive Program, such amount to be calculated based on the amount that would have been paid for such full fiscal year in the absence of the termination multiplied by the fraction, the numerator of which is the number of days in such fiscal year prior to the effective date of the termination and the denominator of which is 360 and such amount to be paid in accordance with the provisions of such plan; (C) receive the car allowance for a period of 18 months after the effective date of the termination and, at Employer's option, either (x) receive coverage under Employer's medical plan to the extent provided for Employee pursuant to Section 3(d) above at the effective date of the termination, such benefits to be received over the period of 18 months after the effective date of the termination, or (y) receive reimbursement for the COBRA premium for such coverage through the earlier of such 18-month period or the COBRA eligibility period; and (D) have vested a pro rata portion of stock-based awards scheduled to vest in the fiscal year of the termination in an amount equal to the amount of such stock-based compensation vesting in such fiscal year multiplied by the fraction, the numerator of which is the number of days in such fiscal year prior to the effective date of the termination and the denominator of which is 360.

(iii) In the event of the termination of Employee's employment pursuant to Section 4(b)(vi) ("Change in Control") above, Employee shall (A) for a period of 24 months after the effective date of the termination, continue to receive Employee's then base salary as provided in Section 3(a) above; (B) receive a lump sum equal to two times the Employee's annual cash bonus under the then applicable Executive Annual Cash Incentive Program in which the Employee participates, deemed payable at target, for the fiscal year in which the Employee's termination or resignation occurs; (C) receive the car allowance for a period of 24 months after the

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effective date of the termination; and (D), at Employer's option, either (x) receive coverage under Employer's medical plan to the extent provided for Employee pursuant to Section 3(d) above at the effective date of the termination, such benefits to be received over a period of 24 months after the effective date of the termination, or, (y) receive reimbursement for the COBRA premium for such coverage through the earlier of such 24-month period or the COBRA eligibility period. In addition, all unvested stock-based compensation held by Employee in his capacity as Employee on the effective date of the termination shall vest as of the effective date of such termination.

(iv) In the event of the termination of Employee's employment pursuant to Sections 4(b)(i) ("Death") or 4(b)(ii) ("Disability") above, Employee shall receive, for the fiscal year of the notice of termination, any earned bonus, on a pro-rated basis, based on the performance goals actually achieved for the fiscal year of the notice of termination, as determined in the sole discretion of the Board of Directors of Employer or a designated committee of the Board of Directors, at the time such bonuses are paid to other employees.

All payments by Employer to Employee hereunder are subject to Employee executing Employer's standard release of claims. Any payments made by Employer pursuant to this Section 4(c) shall be paid on a monthly basis beginning on the first payroll date following Employee's Separation from Service within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended ("Section 409A"), and not in a lump sum and shall be treated as a series of separate payments for purposes of Section 409A. Employee shall receive no additional compensation following any termination except as provided herein. In the event of any termination, Employee shall resign all positions (including positions on the Board of Directors) with Employer and its subsidiaries. If Employee is a "specified employee" within the meaning of Section 409A, then payments shall not commence until six months following Employee's separation from service to the extent necessary to avoid the imposition of the additional 20% tax under Section 409A (and in the case of installment payments, the first payment shall include all installment payments required by this subsection that otherwise would have been made during such six-month period). Upon the date such payment would otherwise commence, Employer shall reimburse Employee for such payments, to the extent that such payments otherwise would have been paid by Employer had such payments commenced upon Employee's termination of employment. Any remaining payments shall be provided by Employer in accordance with the schedule and procedures specified herein. This Agreement is intended to satisfy the requirements of Section 409A with respect to amounts subject thereto, and shall be interpreted and construed



consistent with such intent. Except as provided otherwise herein, no reimbursement payable to Employee pursuant to any provisions of this Agreement or pursuant to any plan or arrangement of Employer shall be paid later than the last day of the calendar year following the calendar year in which the related expense was incurred, and no such reimbursement during any calendar year shall affect the amounts eligible for reimbursement in any other calendar year, except, in each case, to the extent that the right to reimbursement does not provide for a "deferral of compensation" within the meaning of Section 409A.

(d) **Change in Control.** The term "Change in Control" of Employer shall mean a change in control of a nature that would be required to be reported in response to Item 6(e) of Schedule 14A of Regulation 14A promulgated under the Securities Exchange Act of 1934 as in effect on the date of this Agreement or, if Item 6(e) is no longer in effect, any regulations issued by the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934 that serve similar purposes; provided that, without limitation, such a Change in Control shall be deemed to have occurred if and when (i) any person (as such term is used in Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934) becomes the "beneficial owner" (as defined in Rule 13d-3 under the Securities Exchange Act of 1934) directly or indirectly of equity securities of Employer representing 20 percent or more of the combined voting power of Employer's then-outstanding equity securities, except that this provision shall not apply to any person currently owning at least five percent or more of the combined voting power of Employer's currently outstanding equity securities or to an acquisition of up to 20 percent of the then-outstanding voting securities that has been approved by at least 75 percent of the members of the Board of Directors who are not affiliates or associates of such person; (ii) during the period of this Agreement, individuals who, at the beginning of such period, constituted the Board of Directors of Employer (the "Original Directors"), cease for any reason to constitute at least a majority thereof unless the election or nomination for election of each new director was approved (an "Approved Director") by the vote of a Board of Directors constituted entirely of Original Directors and/or Approved Directors; (iii) a tender offer or exchange offer is made whereby the effect of such offer is to take over and control Employer, and such offer is consummated for the equity securities of Employer representing 20 percent or more of the combined voting power of Employer's then-outstanding voting securities; (iv) Employer is merged, consolidated, or enters into a reorganization transaction with another person and, as the result of such merger, consolidation, or reorganization, less than 75 percent of the outstanding equity securities of the surviving or resulting person shall

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then be owned in the aggregate by the former stockholders of Employer; or (v) Employer transfers substantially all of its assets to another person or entity that is not a wholly owned subsidiary of Employer. Sales of Employer's Common Stock beneficially owned or controlled by Employee shall not be considered in determining whether a Change in Control has occurred.

## 5. Competition and Confidential Information.

(a) **Interests to be Protected.** The parties acknowledge that Employee will perform essential services for Employer, its employees, and its stockholders during the term of Employee's employment with Employer. Employee will be exposed to, have access to, and work with, a considerable amount of Confidential Information (as defined below). The parties also expressly recognize and acknowledge that the personnel of Employer have been trained by, and are valuable to, Employer and that Employer will incur substantial recruiting and training expenses if Employer must hire new personnel or retrain existing personnel to fill vacancies. The parties expressly recognize that it could seriously impair the goodwill and diminish the value of Employer's business should Employee compete with Employer in any manner whatsoever. The parties acknowledge that this covenant has an extended duration; however, they agree that this covenant is reasonable and it is necessary for the protection of Employer, its stockholders, and employees. For these and other reasons, and the fact that there are many other employment opportunities available to Employee if his employment is terminated, the parties are in full and complete agreement that the following restrictive covenants are fair and reasonable and are entered into freely, voluntarily, and knowingly. Furthermore, each party was given the opportunity to consult with independent legal counsel before entering into this Agreement.

(b) **Non-Competition.** During the term of Employee's employment with Employer and for the period of 18 months after the termination of Employee's employment with Employer, regardless of the reason therefor, Employee shall not (whether directly or indirectly, as owner, principal, agent, stockholder, director, officer, manager, employee, partner, participant, or in any other capacity) engage or become financially interested in any competitive business conducted within the Restricted Territory (as defined below). As used herein, the term "competitive business" shall mean any business that sells or provides or attempts to sell or provide products or services the same as or substantially similar to the products or services sold or provided by Employer during Employee's employment hereunder, and the term "Restricted Territory" shall mean any state or other geographical area in which Employer sells products or provides services during Employee's employment hereunder.

(c) **Non-Solicitation of Employees.** During the term of Employee's employment and for a period of 18 months after the termination of Employee's employment with Employer, regardless of the reason therefor, Employee shall not directly or indirectly, for Employee, or on behalf of, or in conjunction with, any other person, company, partnership, corporation, or governmental entity, solicit for employment, seek to hire, or hire any person or persons who is employed by or was employed by Employer within 12 months of the termination of Employee's employment for the purpose of having any such employee engage in services that are the same as or similar or related to the services that such employee provided for Employer.



(d) **Confidential Information.** Employee shall maintain in strict secrecy all confidential or trade secret information relating to the business of Employer (the "Confidential Information") obtained by Employee in the course of Employee's employment, and Employee shall not, unless first authorized in writing by Employer, disclose to, or use for Employee's benefit or for the benefit of, any person, firm, or entity at any time either during or subsequent to the term of Employee's employment, any Confidential Information, except as required in the performance of Employee's duties on behalf of Employer. For purposes hereof, Confidential Information shall include without limitation any materials, trade secrets, knowledge, or information with respect to management, operational, or investment policies and practices of Employer; any business methods or forms; any names or addresses of customers or data on customers or suppliers; and any business policies or other information relating to or dealing with the management, operational, or investment policies or practices of Employer.

(e) **Return of Books, Records, Papers, and Equipment.** Upon the termination of Employee's employment with Employer for any reason, Employee shall deliver promptly to Employer all written and electronic files, lists, books, records, manuals, memoranda, drawings, and specifications; all cost, pricing, and other financial data; all other written or printed materials and computers, cell phones, PDAs, and other equipment that are the

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property of Employer (and any copies of them); and all other materials that may contain Confidential Information relating to the business of Employer, which Employee may then have in Employee's possession or control, whether prepared by Employee or not.

(f) **Disclosure of Information.** Employee shall disclose promptly to Employer, or its nominee, any and all ideas, designs, processes, and improvements of any kind relating to the business of Employer, whether patentable or not, conceived or made by Employee, either alone or jointly with others, during working hours or otherwise, during the entire period of Employee's employment with Employer or within six months thereafter.

(g) **Assignment.** Employee hereby assigns to Employer or its nominee, the entire right, title, and interest in and to all inventions, discoveries, and improvements, whether patentable or not, that Employee may conceive or make during Employee's employment with Employer, or within six months thereafter, and which relate to the business of Employer.

(h) **Equitable Relief.** In the event a violation of any of the restrictions contained in this Section is established, Employer shall be entitled to preliminary and permanent injunctive relief as well as damages and an equitable accounting of all earnings, profits, and other benefits arising from such violation, which right shall be cumulative and in addition to any other rights or remedies to which Employer may be entitled. In the event of a violation of any provision of subsection (b), (c), (f), or (g) of this Section, the period for which those provisions would remain in effect shall be extended for a period of time equal to that period beginning when such violation commenced and ending when the activities constituting such violation shall have been finally terminated in good faith.

(i) **Restrictions Separable.** If the scope of any provision of this Agreement (whether in this Section 5 or otherwise) is found by a Court to be too broad to permit enforcement to its full extent, then such provision shall be enforced to the maximum extent permitted by law. The parties agree that the scope of any provision of this Agreement may be modified by a judge in any proceeding to enforce this Agreement, so that such provision can be enforced to the maximum extent permitted by law. Each and every restriction set forth in this Section 5 is independent and severable from the others, and no such restriction shall be rendered unenforceable by virtue of the fact that, for any reason, any other or others of them may be unenforceable in whole or in part.

## 6. **Miscellaneous.**

(a) **Notices.** All notices, requests, demands, and other communications required or permitted under this Agreement shall be in writing and shall be deemed to have been duly given, made, and received (i) if personally delivered, on the date of delivery, (ii) if by facsimile or e-mail transmission, upon receipt, (iii) if mailed, three days after deposit in the United States mail, registered or certified, return receipt requested, postage prepaid, and addressed as provided below, or (iv) if by a courier delivery service providing overnight or "next-day" delivery, on the next business day after deposit with such service addressed as follows:

(1) If to Employer:

1852 Proffitt Springs Road  
Maryville, Tennessee 37801  
Attention: Chairman of the Board

(2) If to Employee:

Phone:  
Facsimile:  
E-Mail:

Either party may alter the address to which communications or copies are to be sent by giving notice of such change of address in conformity with the provisions of this Section 6 for the giving of notice.

(b) **Indulgences; Waivers.** Neither any failure nor any delay on the part of either party to exercise any right, remedy, power, or privilege under this Agreement shall operate as a waiver thereof, nor shall any single or partial exercise of any right, remedy, power, or privilege preclude any other or further exercise of the same or of any other right, remedy, power, or privilege, nor shall any waiver of any right, remedy, power, or privilege with respect to any occurrence be construed as a waiver of such right, remedy, power, or privilege with respect to any other occurrence. No waiver shall be binding unless executed in writing by the party making the waiver.

(c) **Controlling Law.** This Agreement and all questions relating to its validity, interpretation, performance and enforcement, shall be governed by and construed in accordance with the laws of the state of Tennessee, notwithstanding any Tennessee or other conflict-of-interest provisions to the contrary.

(d) **Binding Nature of Agreement; Authority.** This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, personal representatives, successors, and assigns, except that no party may assign or transfer such party's rights or obligations under this Agreement without the prior written consent of the other party. All decisions by Employer hereunder shall be made by the Board of Directors of Employer or a committee designated by the Board of Directors.

(e) **Execution in Counterpart.** This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original as against any party whose signature appears thereon, and all of which shall together constitute one and the same instrument. This Agreement shall become binding when one or more counterparts hereof, individually or taken together, shall bear the signatures of the parties reflected hereon as the signatories.

(f) **Provisions Separable.** The provisions of this Agreement are independent of and separable from each other, and no provision shall be affected or rendered invalid or unenforceable by virtue of the fact that for any reason any other or others of them may be invalid or unenforceable in whole or in part.

(g) **Entire Agreement.** Except as herein contained, this Agreement contains the entire understanding between the parties hereto with respect to the subject matter hereof and supersedes all prior and contemporaneous agreements and understandings, inducements, and conditions, express or implied, oral or written. The express terms hereof control and supersede any course of performance and/or usage of the trade inconsistent with any of the terms hereof. This Agreement may not be modified or amended other than by an agreement in writing.

(h) **Paragraph Headings.** The paragraph headings in this Agreement are for convenience only; they form no part of this Agreement and shall not affect its interpretation.

(i) **Gender.** Words used herein, regardless of the number and gender specifically used, shall be deemed and construed to include any other number, singular or plural, and any other gender, masculine, feminine, or neuter, as the context requires.

(j) **Number of Days.** In computing the number of days for purposes of this Agreement, all days shall be counted, including Saturdays, Sundays, and holidays; provided, however, that if the final day of any time period falls on a Saturday, Sunday, or holiday, then the final day shall be deemed to be the next day that is not a Saturday, Sunday, or holiday.

## **7. Successors and Assigns.**

This Agreement shall inure to the benefit of and be binding upon the successors and assigns of the parties hereto; provided that because the obligations of Employee hereunder involve the performance of personal services, such obligations shall not be delegated by Employee. For purposes of this Agreement successors and assigns shall include, but not be limited to, any individual, corporation, trust, partnership, or other entity that acquires a majority of the stock or assets of Employer by sale, merger, consolidation, liquidation, or other form of transfer. Employer will require any successor (whether direct or indirect, by purchase, merger, consolidation, or otherwise) to all or substantially all of the business and/or assets of Employer to expressly assume and agree to perform this Agreement in the same manner and to the same extent that Employer would be required to perform it if no such succession had

taken place. Without limiting the foregoing, unless the context otherwise requires, the term "Employer" includes all subsidiaries of Employer.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.

SMITH & WESSON BRANDS, INC.

By: /s/ Barry M. Monheit

Chairman — Compensation Committee

/s/ Mark P. Smith

Mark P. Smith

[Signature Page to Amended and Restated Employment Agreement – Mark P. Smith]

Exhibit 10.124(b)

#### AMENDED AND RESTATED TRADEMARK LICENSE AGREEMENT

This AMENDED AND RESTATED TRADEMARK LICENSE AGREEMENT (the "**Agreement**") is entered into and made effective on this 11<sup>th</sup> day of April, 2024, the ("Amended **Effective Date**") by and between Smith & Wesson Inc., a Delaware corporation having a place of business at 1852 Proffitt Springs Rd., Maryville, TN 37801 ("**S&W**" or "**Licensors**") and AOB Products Company, a Missouri corporation having a place of business at 1800 North Route Z, Columbia, Missouri 65202 ("**Licensee**"). Each of S&W and Licensee may be referred to herein as a "party" and collectively they may be referred to herein as the "parties."

#### Background:

- A. The parties entered into that certain Trademark License Agreement (the "**Original Agreement**"), dated August 24, 2020 (the "**Effective Date**");
- B. S&W owns certain trademarks for use on and in connection with firearms, apparel, accessories and other products;
- C. Licensee is engaged in the business of manufacturing, selling and sourcing accessories, apparel and other products, and desires to engage in the development, design, manufacture, sourcing, marketing, advertising, promoting, merchandising, shipment, distribution and sale of certain products as identified in Schedule A bearing one or more of S&W's trademarks;
- D. On the Amended Effective Date, S&W has sold, assigned, transferred, conveyed and delivered to Hawken Holding Co., LLC or an affiliate thereof certain intellectual property and other assets related to the business of the Thompson/Center firearms brand (collectively, the "**T/C Intellectual Property**") and the parties wish to amend and restate the Original Agreement to reflect such transaction, principally through the removal of all references and obligations to the Thompson/Center brand and other corresponding marks such that any and all assets pertaining to such T/C Intellectual Property will be removed from the definitions of Licensed Trademarks, S&W Intellectual Property and S&W Trademarks (in each case, as defined below) from the Amended Effective Date;
- E. Notwithstanding anything herein to the contrary, the Effective Date as used throughout this Agreement refers to August 24, 2020; that is, the Effective Date of the Original Agreement; and
- F. Subject to and conditional upon Licensee's compliance with the terms and conditions of this Agreement, S&W agrees to grant to Licensee a license to use certain of S&W's trademarks solely as set forth herein.

NOW THEREFORE, in consideration of the above premises and the mutual covenants and undertakings of the parties hereunder, S&W and Licensee agree that Agreement shall be deleted in its entirety and replaced as follows:

#### 1. Definitions; Interpretation.

1.1 Defined Terms. As used in this Agreement, the following terms will have the following meanings:

**“Affiliate”** means any entity that now or hereafter directly, or indirectly, through one or more intermediaries, Controls (defined below), or is Controlled by, or is under common Control with, a party.

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**“Applicable Law”** means all applicable statutes, laws, regulations, ordinances, executive orders, rules, judgments, orders, decrees, directives, guidelines (to the extent mandatory), policies (to the extent mandatory) and other similar directives, whether now or hereafter in effect, of any federal, state, or local or foreign government, any political subdivision, and any governmental, quasi-governmental, judicial, public, or statutory instrumentality, administrative agency, authority, body, or other entity having jurisdiction over S&W, Licensee or the Licensed Products.

**“Channels of Distribution”** means only those channels of distribution identified in [Schedule A](#).

**“Confidential Information”** means any and all information proprietary to one of the parties hereto, whether or not reduced to writing or other tangible medium of expression, and whether or not patented, patentable, capable of trade secret protection or protected as an unpublished or published work under the copyright laws. Confidential Information includes the terms of this Agreement (but not the existence of this Agreement), information relating to Intellectual Property and to business plans, financial matters, products, services, manufacturers, manufacturing processes and methods, costs, sources of supply, strategic marketing plans, customer lists, sales, profits, pricing methods, personnel and business relationships. Confidential Information shall not include any information that: (i) was already known to the receiving party prior to its relationship with the disclosing party, as established by the receiving party's written records; (ii) becomes generally available to the public other than as a result of the receiving party's breach of this Agreement; (iii) is furnished to the receiving party by a third party who is lawfully in possession of, and who lawfully conveys, such information; (iv) is subsequently developed by the receiving party independently of the information received from the disclosing party, as established by the receiving party's written records; or (v) is ordered to be disclosed by a court or regulatory body of competent jurisdiction. Should either party be served with a request to disclose Confidential Information in a judicial or regulatory body proceeding, it will not do so before notifying the other party in writing within ten (10) days as to provide such party the opportunity to object to the disclosure to the court or regulatory body. Nothing in this paragraph is intended to cause either party to disobey a court or other lawful order or requirement.

**“Control”** means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person (defined below), whether through the ownership of voting securities, by contract or otherwise, in each case as interpreted under Rule 12b-2 of the Securities Exchange Act of 1934, as amended.

**“Intellectual Property”** means all rights, title and interests pertaining to or arising from patents, copyrights, trade secrets, trademarks, trade dress, rights of publicity, and all similar rights throughout the world and however denominated; all domain names; all rights and interests arising from information relating to research and development, product design, materials, manufacturing techniques, supply and distribution arrangements, marketing and advertising plans and materials, pricing and other financial information; and all rights and interests arising from inventions, discoveries, improvements, methods and processes, know how, algorithms, compositions, works of authorship, concepts, designs, styles, graphics, images, ideas, prototypes, writings, notes and patent applications, and all such rights and interests without regard to whether or not patentable or capable of trade secret or copyright protection.

**“Licensed Products”** means only those products in the product categories as defined in [Schedule A](#).

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**“Licensed Trademarks”** mean only those trademarks, used either separately or in conjunction with each other, in the form set forth in [Schedule A](#), and all goodwill associated with such marks existing as of the Effective Date, and all goodwill arising thereafter whether such goodwill arises from the activities of S&W or Licensee.

**“Net Sales”** means the aggregate amount booked as sales, billed, invoiced or received (whichever comes first) by Licensee for sales or other transfers of Licensed Products in arm's length transactions in the Territory, less (i) promotional markdowns, (ii) reasonable quantity discounts actually granted to the extent customarily granted to Licensee's customers based on volume, (iii) customer returns actually credited, (iv) to the extent separately stated on purchase orders, invoices or other documents of sale, any duties, taxes and/or other governmental fees or charges levied on the production, sale, transportation, delivery or use of the Licensed Products and paid by or on behalf of Licensee, and (v) reasonable charges for delivery or transportation provided by third parties, if separately stated on purchase orders, invoices or other documents of sale. No deductions in Net Sales may be made for: (vi) cash or other discounts (except as stated above); (vii) commissions; (viii) uncollectable accounts; (ix) taxes, fees, assessments, impositions, payments or expenses of any kind that may be incurred or paid by Licensee in connection with the royalty payments due to S&W hereunder or in connection with the transfer of funds or royalties or with the conversion of any currency into United States dollars; or (x) any costs incurred in the research, design, development, manufacture, sourcing, offering for sale, sale, advertising, promotion, shipment, distribution or exploitation of the Licensed Products. In the event that any Licensed Products are sold other than in an arm's length transaction, then Net Sales shall be deemed to be the Net Sales which would have been applied under this Agreement had such sale been to an independent arm's length purchaser. For purposes of determining royalties owed under this Agreement, Net Sales (A) shall not include the sale or distribution of Licensed Products to Licensor or to an Affiliate of Licensor (excluding the Licensee); and (B) shall not include the sale and distribution of products acquired by Licensee from third-parties which are the subject of (i.e., licensed products under) a royalty-bearing license between a third party and Licensor.

**“Person”** means any natural person, sole proprietorship, partnership, corporation, limited-liability company, firm or other entity.

**“S&W Intellectual Property”** means (i) the S&W Trademarks; (ii) any marketing, advertising or promotional materials and any packaging referencing or containing any Licensed Product developed or created by S&W, including but not limited to domain names; (iii) all Intellectual Property owned by S&W prior to the Effective Date and all Intellectual Property independently created by S&W; (iv) all Intellectual Property of or relating to the Smith & Wesson, M&P, Performance Center, and Gemtech brands and their associated products, as well as any other brand now or in the future owned by S&W; (v) all Intellectual Property created during the Term of this Agreement that is identified with S&W's core firearm business (including firearms, firearm parts, magazines and suppressors) with or without a S&W Trademark, including any design, graphic, image or style approved by S&W for use, or used, in connection with any Licensed Product hereunder, whether developed or created by S&W or Licensee or both, that reflects any feature of any S&W product (including firearms, firearm parts, magazines and suppressors), such as a grip, grip texture or palm swell on an accessory or outdoor product; and (vi) any improvements to or derivatives of any of the foregoing, by S&W or Licensee or both.

**“S&W Trademarks”** means the Licensed Trademarks and all other Trademarks owned and/or used by S&W and all variations, derivations, stylizations, and versions thereof, as well as any image or depiction of a S&W firearm or other product, and all goodwill associated with any of the foregoing, whether or not registered in the Territory.

**“Territory”** means worldwide.

**“Trademark”** means any trademark, trade name, service mark, logo, word, name, symbol, design (including trade dress) or any combination thereof used or intended to be used to identify or distinguish a Person's goods or services.

## 2. License; Restrictions.

2.1 Trademark License. Subject to, and conditional upon Licensee's compliance with, the terms and conditions of this Agreement, including the rights retained by S&W pursuant to Section 2.2 below, and except as otherwise set forth in this Agreement, S&W hereby grants to Licensee a limited, non-transferable, exclusive right and license to use the Licensed Trademarks in the Territory and during the Initial Term and any Renewal Term(s) solely in connection with the manufacture,

distribution, marketing, advertising, promotion, merchandising, shipping, and sale of the Licensed Products within the Channels of Distribution (the "Trademark License") as further set forth in Schedule A, provided that Licensee's right and license to use S&W Trademarks relating to the business of the Gemtech brand shall be non-exclusive, and S&W reserves the right to use any Licensed Trademarks in connection with Licensed Products in order for S&W and its affiliates to market and sell any products purchased from Licensee shall not use the Licensed Trademarks except as expressly stated in this Agreement. Notwithstanding the foregoing, for any items that are normally included in a S&W Bill of Materials, S&W may sell, ship, distribute or use any Licensed Products or similar products to manufacture, or fulfill customer orders for parts for products sold by S&W, or for any customer service purpose other than general retail sales of Licensed Products. Notwithstanding anything in this Agreement to the contrary, S&W may manufacture, directly or through an Affiliate, or purchase from a third party, any "Promotional Products" (as herein defined). "Promotional Products" shall mean any products that will be used by S&W or any Affiliate for promotional purposes or giveaway purposes, and not directly tied to a revenue generating transaction. Licensee's exclusive rights hereunder and any other restrictions in this Agreement shall not apply to Promotional Products. Notwithstanding anything in this Agreement to the contrary, S&W may manufacture, distribute, market, advertise, promote, merchandise, ship, and sell directly or through an Affiliate, or purchase from a third party, any "Bundled Products" (as herein defined). "Bundled Products" shall mean those products in the product categories identified in Schedule A-1 as Backpacks, Range Bags, Magazine Pouches, Messenger Bags, Molle Bag Holder, Slings, Soft Case—Long Gun and Soft Case—Pistol that will be offered by S&W or any Affiliate as a component part of any firearm package sold as a single unit and tied to a revenue generating transaction, or for any customer service purpose other than general retail sales. For the avoidance of doubt, products in the product categories identified in Schedule A-1 as Backpacks, Range Bags, Magazine Pouches, Messenger Bags, Molle Bag Holder, Slings, Soft Case—Long Gun and Soft Case—Pistol cannot be sold separately (not part of a firearm bundle SKU) by S&W or any Affiliate to any online or physical retailer or on any third-party website. Notwithstanding anything in this Agreement to the contrary, the exclusive rights of the Trademark License as they pertain only to those products in the product category identified in Schedule A-1 as AR Parts Kits shall expire one year after the Amended Effective Date and thereafter S&W grants to Licensee a limited, non-transferable, non-exclusive right and license to use the Licensed Trademarks as they pertain to those products in the product category identified in Schedule A-1 as AR Parts Kits in the Territory and during the remainder of the Initial Term and any Renewal Term(s) solely in connection with the manufacture, distribution, marketing, advertising, promotion, merchandising, shipping, and sale of the Licensed Products within the Channels of Distribution. Except to the extent that Licensee's rights are non-exclusive, or that S&W otherwise reserves rights with respect to the Licensed Trademarks under this Agreement, during the term of this Agreement, S&W shall not license any third party to use the Licensed Trademarks for the manufacture or sale of any product in any product category listed in Schedule A-1. All rights not granted to Licensee in this Agreement are reserved by and to S&W.

## 2.2 [INTENTIONALLY OMITTED.]

### 3. Use of Licensed Trademarks and Patents.

3.1 Prohibited Uses. During the Term and at all times thereafter, Licensee shall not use any of the Licensed Trademarks for any purpose other than as trademarks for the Licensed Products.

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3.2 Use of Intellectual Property (Other Than S&W Intellectual Property) in Connection with the Licensed Products. Licensee shall be solely responsible for ensuring that any Intellectual Property (other than S&W Intellectual Property) proposed for use in connection with a Licensed Product does not infringe the Intellectual Property of any Person.

### 3.3 Marking.

Licensee shall comply with S&W's trademark usage guidelines, including all modifications and updates thereto, as are communicated in writing by S&W to Licensee by Licensor from time to time, and shall place and display the Licensed Trademarks on and in connection with the Licensed Products only in such form and manner as comply with such trademark usage guidelines. Without limiting the foregoing, S&W specifically requires Licensee to cause the Licensed Trademarks to appear on, and in connection with, all Licensed Products in the form set forth in Schedule A. Licensee shall also cause to appear on the Licensed Products and on (i) their containers, packaging, labels, tags, and the like, (ii) all Promotional Materials (defined below) and (iii) all stationery, business cards, invoices and other transaction documents and business materials which display any of the Licensed Trademarks, such other legends, markings and notices as may be required by law or regulation in the Territory or as S&W may reasonably request.

### 4. Registration and Licensing.

Licensee shall cooperate with S&W in any effort by S&W to register or otherwise establish or perfect its ownership of any S&W Trademark or S&W Intellectual Property applications that S&W may desire to file, and shall execute all documents and perform such acts as S&W may from time to time reasonably request in

connection therewith.

## 5. Infringements.

Licensee shall inform S&W as soon as practicable but not more than 14 days after learning of any goods or activities that infringe (or may infringe) the Licensed Trademarks, or learns of any other infringement or misappropriation of the Licensed Trademarks now or hereafter owned by S&W. Licensee shall provide complete information, cooperation and assistance to S&W concerning each such infringement (including reasonable cooperation and assistance in any further investigation or legal action, such as joining as a party to any lawsuit brought by S&W). Upon learning of such infringement, S&W will have the right, but not the obligation, at its sole discretion and expense, to take such action as S&W considers necessary or appropriate to enforce S&W's rights, including legal action to suppress or eliminate such infringement or to settle any such dispute or action. S&W may also seek and recover all costs, expenses, and damages resulting from such infringement, including sums that might otherwise be recoverable by or due to Licensee by operation of law or otherwise, and Licensee shall have no right to share in any amounts recovered by S&W. Licensee shall have no authority to enforce the rights of S&W by itself, nor shall Licensee have any right to demand or control action by S&W to enforce such rights.

## 6. License Royalties.

6.1 Royalties. Licensee shall pay to S&W on a fiscal quarterly basis a 5% ongoing aggregate royalty based on Net Sales by Licensee or any Affiliate of Licensee of the Licensed Products within the Territory for Licensed Trademarks, provided that Licensee shall pay S&W a minimum quarterly royalty of \$150,000.

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6.2 Royalty Reports. Not later than thirty (30) days after the end of each fiscal quarter, Licensee shall deliver to S&W a report in a format to be approved in advance by S&W containing at least the following information:

- (a) a detailed written accounting of Licensed Products sold or otherwise disposed of during the immediately preceding quarter in the Territory, the Net Sales for such quarter and the amount of royalties due for such quarter (the "Accounting Statement"), including a breakout of each type of Licensed Product sold by product segment, applicable country and customer type (e.g., Internet, Brick & Mortar, Catalog, etc.);
- (b) a summary of the Licensed Products sold and royalties paid during the then-current Product Year;
- (c) a certified statement by Licensee that the report is complete and accurate.

Notwithstanding the foregoing sentences, S&W reserves the right to require Licensee to provide additional financial reporting information as requested by S&W in its reasonable discretion.

6.3 Payment. Together with each quarterly royalty report, Licensee shall remit full and satisfactory payment of royalties due to S&W for the immediately preceding fiscal quarter not later than thirty (30) days after the end of such quarter. Such payments shall be made by wire transfer, corporate check (subject to collection), or other method approved by S&W, at the election of S&W. If there is a dispute as to an amount due, Licensee shall not delay payment on undisputed amounts pending resolution of the disputed amount. When overdue, such payments shall bear interest at an annual rate of ten percent (10%) (or such lower rate as may then be the highest rate legally available) from the time such payment is due until payment is received by S&W.

6.4 Taxes. Licensee shall withhold from any royalty payments pursuant to this Agreement any sums required to be withheld on behalf of S&W under the applicable tax laws of the Territory, provided, however, that Licensee shall reasonably cooperate with S&W to obtain reduction or relief from any such withholding obligation. Licensee shall pay such sums as are required to be withheld to the appropriate tax authorities and shall furnish S&W with the official tax receipt or other appropriate evidence of payment issued by such authorities.

6.5 Payments Upon Termination. If this Agreement is terminated for any reason before all payments hereunder have been made, Licensee shall within thirty (30) days thereafter submit a report and pay to S&W any remaining unpaid royalties accrued during the period prior to such termination.

## 7. Records and Audit Rights.

Licensee shall keep complete, true and accurate records of all operations relating to its performance hereunder, payments, marketing related expenditures and Licensed Product quality standards and make such records available for inspection by Licensor upon Licensor's reasonable request.

## 8. Proprietary Rights.

The S&W Intellectual Property, and Licensed Trademarks (including all registrations and applications therefor and all goodwill associated therewith), are and will remain the property of S&W, solely and exclusively, and may be used by Licensee solely for the Licensed Products subject to all of the terms and conditions of this Agreement. Licensee acknowledges and agrees that it has not acquired, and shall not acquire (whether by operation of law, by this Agreement or otherwise), any right, title, interest or ownership in or to the S&W Intellectual Property or Licensed Trademarks or any part thereof (all of the foregoing collectively, "Proprietary Rights"). Licensee shall not register any S&W name or other S&W Trademarks, or any confusingly similar variation, as an internet domain name. Licensee may request that S&W register a domain name that uses the S&W name or other S&W Trademarks for use by Licensee during the term of, and in accordance with, this Agreement. Notwithstanding the foregoing, during the Term of this Agreement and any Sell-Off Period (defined further below), solely as set forth

in Section 12.6, Licensee may use the S&W name or other S&W Trademarks at the end of a domain name solely for the purpose of identifying the location of the Licensed Products on a website. Licensee specifically acknowledges and agrees that S&W is the owner of all Proprietary Rights, including but not limited to copyright rights, in S&W Intellectual Property. Should any Proprietary Rights become vested in Licensee, Licensee hereby assigns any such Proprietary Rights to S&W at no cost. Licensee shall provide and execute all documents necessary, in S&W's sole discretion, to effectuate and record each such assignment. Licensee shall not, during the Term or at any time thereafter: (i) do anything that, in S&W's sole discretion, could in any way damage, injure or impair the validity, subsistence, or reputation of the Licensed Trademarks; (ii) use any mark, trade name, trade dress, logo, design or style that is confusingly similar to the Licensed Trademarks; or (iii) attack, dispute or challenge the ownership, validity or enforceability of the Licensed Trademarks, the validity of this Agreement, nor shall Licensee assist others in so doing. All use of the Licensed Trademarks and all goodwill and benefit arising from such use shall inure to the benefit of S&W, solely and exclusively. Without limiting any of the foregoing provisions regarding S&W's rights as to S&W Intellectual Property, during the Term of this Agreement, Licensee shall not sell, as a product not branded with an S&W Trademark, any products that are substantially similar to any Licensed Products.

## **9. Term; Termination.**

**9.1 Initial Term and Renewal Terms.** This Agreement will commence on the Amended Effective Date and, will continue in full force and effect for five (5) years from May 1, 2024 (the "Initial Term"), unless earlier terminated in accordance with this Section 9.

**9.1.1.** After the Initial Term, the parties may agree in writing to one or more five-year renewal terms (each a "Renewal Term").

**9.1.2.** In addition to the conditions on renewal set forth in Section 9.1.1, if either party wishes to modify the Royalty Rate, commencing on or after ten (10) years from the Effective Date, then not later than six (6) months prior to the expiration of the Renewal Term, the parties shall engage in good faith discussions regarding such new Royalty Rate, and if the parties are unable to agree on a new Royalty Rate, the parties will engage an independent third party ("ITP") to set the new Royalty Rate based off the industry average rate.

Upon determination of such new Royalty Rate by the ITP, such Royalty Rate shall be the Royalty Rate under Section 6.1 of the Agreement, starting with the five-year renewal term as to which the modified rate was requested and continuing thereafter, provided, if either party does not agree with the rate determined by the ITP, such party may elect to not extend the Agreement and this Agreement shall not renew for such five-year renewal term, but shall instead continue for a period of twelve (12) months from the last day of the preceding renewal term at the same Royalty Rate of such preceding renewal term.

The cost of the ITP shall be paid by the Party that does not wish to extend the Agreement, or split equally between the parties if the Agreement is extended. For avoidance of doubt, the parties agree that the royalty rate adjustment is not a one-time event, and may be renegotiated at the end of each renewal six (6) months prior to the expiration of the Renewal Term.

**9.1.3** Notwithstanding the foregoing, S&W may terminate this Agreement and purchase the assets of the business line selling the Products (the "Business") at any time beginning three years from the Effective Date by paying Licensee a purchase price and termination fee equal to two (2) times the net revenues of Licensee from its sales of Licensed Products for the 12-month period preceding such termination date with an adjustment for net working capital of the Business as of the date of the closing as compared to the target working capital of the Business calculated using an average over the 12 month period preceding the date Licensor exercises its right to terminate and purchase the Business.



**9.2 Termination for Cause.** S&W or Licensee may terminate this Agreement for cause if the other party breaches any of its obligations under this Agreement and fails to cure such breach within thirty (30) days after receiving notice thereof from the non-breaching party, provided such 30-day period shall be extended, upon request by the breaching party that is approved in writing by the other party, such approval not to be unreasonably withheld, if such cure cannot reasonably be completed in 30 days as long as the breaching party is diligently pursuing such cure.

**9.3 Termination Due to Insolvency.** Unless expressly prohibited by Applicable Law, S&W may terminate this Agreement immediately for cause by providing notice to Licensee if Licensee: (a) commences or becomes the subject of any case or proceeding under the bankruptcy, insolvency or equivalent laws of any country in the Territory; (b) has appointed for it or for any substantial part of its property a court appointed receiver, liquidator, assignee, trustee, custodian, sequestrator or other similar official; (c) makes an assignment for the benefit of its creditors; (d) defaults on any obligation which is secured, in whole or in part, by a security interest in the Licensed Products; (e) fails generally to pay its debts as they become due; or (f) takes corporate action in furtherance of any of the foregoing (collectively, herein referred to as "Events of Insolvency"). Licensee shall immediately give S&W written notice of any Event of Insolvency.

**9.4 No Rights After Term.** Licensee understands and acknowledges that, with the exception of its right to sell Remaining Inventory during the Sell-Off Period under Section 9.6, no rights under this Agreement whatsoever shall extend to Licensee beyond the expiration or termination of this Agreement. Licensee shall not be entitled to any compensatory payment in connection with the expiration or termination of this Agreement for any reason.

**9.5 Return of Property.** Each party shall return to the other, promptly upon the expiration or termination of this Agreement, or at any other time when requested, any and all property of the other party (including, but not limited to, all Confidential Information and copies thereof); provided, however, that S&W may retain free of charge any items bearing the Licensed Trademarks, any samples supplied to it under this Agreement and any products supplied to it by Licensee.

**9.6 Inventory Upon Termination or Expiration.**

(a) Promptly following expiration or termination of this Agreement, Licensee shall notify S&W in writing detailing any inventory of Licensed Products remaining upon such expiration or termination (collectively, the "Remaining Inventory"). Licensee may sell-off ("Sell-Off") to third parties all or any portion of the Remaining Inventory. The period for such sell-off (the "Sell-Off Period") shall be the six (6) month period following the expiration or termination of this Agreement. Licensee's proposed sell-off arrangements will be subject to S&W's prior written approval, and shall be subject to Licensee's payment of royalties at the percentage rate and on the schedule set forth in Sections 6.1 and 6.2, and compliance with all other restrictions herein on the use of the Licensed Trademarks.

(b) Upon expiration of the Sell-Off Period, such part of any Remaining Inventory that is not otherwise sold, up to a maximum of six months' supply based on the rolling 12 months' sales through the termination date, shall be purchased by S&W at Licensee's reasonable cost thereof, and any Remaining Inventory that is not sold must be provided to S&W free of charge or at S&W's sole option destroyed. Licensee shall make no claim against S&W in connection therewith.

**9.7 Surviving Terms.** The following terms shall survive termination or expiration of this Agreement: 1, 3.1, 4, 7, 8, 9.5, 9.6, 11, 12, 13, 14, 15 and any other terms, which are expressly, or by their nature are impliedly, intended to survive. Notwithstanding the foregoing, the provisions of Section 7 (Records and Audit Rights) shall terminate one (1) year following the end of the Sell-Off Period.

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**10. Marketing.**

Licensee shall use its best efforts to promote and expand the supply of Licensed Products throughout the Territory. Licensee shall comply with S&W's policies and procedures, as amended from time to time, and communicated in writing to Licensee with respect to intellectual property, marketing and promotional materials, and approvals. Licensee shall comply with S&W's policies and procedures for marketing materials, or obtain S&W's prior written approval, which shall not be unreasonably withheld, for any advertising, promotional, merchandising and other marketing materials for which Licensee is responsible pertaining to the Licensed Products, including all containers, packaging, labels, tags, advertisements, brochures and the like. Licensee shall, upon S&W's request from time to time, provide

copies of any such marketing materials to S&W. Licensee shall obtain, in writing, all necessary and applicable approvals in S&W's chain of command as identified to Licensee from time to time.

## **11. Quality Control; Distribution; Consumer Inquiries.**

**11.1 Approval of Licensed Products.** On at least an annual basis, or more frequently as necessary for the introduction of new Licensed Products during the year, Licensee shall obtain S&W's prior written approval, which shall not be unreasonably withheld, of all Licensed Products or any changes to Licensed Products. As requested by Licensor, Licensee will deliver to S&W at no cost for approval by S&W samples of each Licensed Product, and any material change thereto, prior to Licensee's production manufacturing, initial presentation, sale or other use of such Licensed Products, and shall otherwise comply with S&W product approval policies and procedures, as amended from time to time, and communicated in writing to Licensee. Licensee shall obtain, in writing, all necessary and applicable approvals in S&W's chain of command as identified to Licensee from time to time.

**11.2 Product Standards.** Licensee shall assure at all times that the Licensed Products: (a) are of a high quality standard consistent with the quality of S&W products and otherwise conform to specifications, performance standards and quality standards of Licensee's other premium positioned products; (b) conform to the samples submitted for approval described above, with modifications only as approved in writing by S&W; (c) are sourced, manufactured, labeled, distributed, marketed, advertised, promoted and sold in accordance with all Applicable Laws and any S&W codes of conduct or policies as the same may be modified, supplemented or superseded by S&W from time to time ("S&W Policies"); and (d) meet or exceed all government standards, Applicable Laws, manufacturing codes and the like. Licensee shall have and maintain a commercially reasonable quality assurance plan acceptable to S&W to assure that the Licensed Products conform to the foregoing requirements, which plan shall be made available for inspection by S&W upon its request.

**11.3 Approval of Third Party Manufacturers/Suppliers.** In no event will Licensee permit or engage any person or entity to manufacture or supply a Licensed Product or components thereof without first following all company policies and procedures relating to due diligence and approval of third-party manufacturers/suppliers. In any event, Licensee shall be fully responsible and liable for the acts and omissions of any manufacturer, whether or not approved by S&W.

**11.4 Manufacturing; Supply Chain.** S&W shall have the right to inspect and oversee components of Licensee's manufacturing and supply chain to the extent necessary to protect the Licensed Trademarks, provided that in lieu of identifying any third party supplier, Licensee shall provide S&W with information regarding how such supplier was selected and is measured, and such other information requested by S&W regarding the quality standards employed by such supplier, which information shall be reasonably satisfactory to S&W.

**11.5. Distribution.** Licensee shall not sell or distribute, and shall not permit any Affiliate of Licensee to sell or distribute, Licensed Products to any retailer or wholesaler outside the Channels of Distribution.

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**11.6. Consumer Inquiries.** Licensee will at its sole cost and expense handle all product warranty and guarantee/satisfaction issues, response and compliance requirements, as well as all consumer inquiries or complaints relating in any way to any Licensed Product (collectively "Consumer Inquiries"). Licensee shall keep records of all Consumer Inquiries and shall put in place a quality assurance plan acceptable to S&W for detecting and tracking and resolving quality problems reported to it by consumers. If Licensee learns of any consumer injury or alleged injury relating to a Licensed Product, Licensee shall promptly notify the Legal Department at S&W. Licensee shall print on all packaging or packaging inserts for any Licensed Product contact information identifying the Licensee as the manufacturer or distributor (as the case may be) of the Licensed Product, including at least Licensee's company name, address and email address for consumer inquiries or complaints.

## **12. Representations, Warranties and Additional Covenants.**

**12.1 S&W Representations and Warranties.** S&W represents and warrants to Licensee that: (a) it is authorized to enter into this Agreement; (b) it has the right to grant the rights and licenses granted hereunder; and (c) it has not made, and will not make, any commitments to others inconsistent with, or in derogation of, such rights, provided S&W makes no representations or warranties with respect to any Licensed Trademarks for use with any product outside of any jurisdiction in which and with respect to which such Licensed Trademark is registered.

**12.2 Licensee General Representations and Warranties.** Licensee represents and warrants to S&W that: (a) it is authorized to enter into this Agreement; (b) it has not made, and will not make, any commitments inconsistent with, or in derogation of, the rights granted in this Agreement; (c) by entering into and performing under this Agreement it is not, and shall not be, in conflict with any prior obligations to third parties; (d) the Licensed Products and all associated materials are, and shall

be, free from any claims of infringement of any third party's proprietary or other intellectual property rights (including trade secret, patent, copyright and trademark rights); (e) the Licensed Products and all associated materials are, and shall be, free from defects in design, material and workmanship and are, and shall be, safe and suitable for their intended and foreseeable uses; (f) the Licensed Products and all associated materials are, and shall be, free from any claim of product liability; (g) the Licensed Products and all associated materials shall meet the requirements of all Applicable Laws in the Territory; and (h) Licensee will comply with all S&W Policies for which Licensee has been provided with written notification.

12.3 Licensee Compliance with Conflict Minerals Laws. Licensee shall ensure that it is able to provide to S&W upon request, information in sufficient detail (with certifications if requested), to enable S&W to timely comply with all of its diligence, disclosure and audit requirements under Section 1502 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and Rule 13p-1 and Form SD under the Securities Exchange Act of 1934, and any similar, applicable statutes and regulations, including due inquiry of Licensee's suppliers (and certifications by such suppliers) identifying conflict minerals (as defined in Section 1502(e)(4) of the Dodd-Frank Act) contained in each Licensed Product and the country of origin of such conflict minerals (or, following due inquiry, why such country of origin cannot be determined).

12.4. Licensee Compliance with Anti-Corruption/Anti-Bribery and Import/Export Control Laws. Licensee shall: (a) comply with all applicable laws and regulations prohibiting corrupt practices and/or bribery, including, but not limited to, the United States Foreign Corrupt Practices Act ("FCPA") and the United Kingdom Anti-Bribery Act; (b) comply with all applicable export and import laws and regulations; and (c) not directly or indirectly export, re-export, distribute or transfer any technology, Confidential Information or materials of any value to any nation, individual or entity that is prohibited or restricted by law or regulation, including, but not limited to, the U.S. Department of State International Traffic in Arms Regulations, the U.S. Department of Commerce Export Administration Regulations, the U.S. Treasury Office of Foreign Assets Control, and the U.S. Department of State's State Sponsors of Terrorism designation. Licensee shall provide S&W with such information and certifications as are from time to time reasonably requested by S&W regarding Licensee's compliance with all applicable company policies concerning anti-corruption/anti-bribery and/or import/export laws and regulations.

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12.5 Compliance. Licensee shall comply with all Applicable Laws applicable to its sale and use of Licensed Products, and all industry practices, guidelines or other standards requested by S&W, including any standards relating to privacy and security of personal information and payment card information.

12.6 Website. During the term of this Agreement, (a) Licensor shall ensure that the website <https://www.smith-wesson.com/> and any successor website that serves as Licensor's primary website during such time contains a link to Licensee's website and (b) Licensee shall have the non-exclusive right to use the website domain <https://store.smith-wesson.com>, which Licensee acknowledges is owned by Licensor, in connection with Licensee's sale of Licensed Products.

### 13. Indemnification by Licensee; Insurance.

13.1 Licensee Indemnity. Licensee shall indemnify and hold S&W and its parent company, and their respective directors, officers, employees and agents (altogether the "S&W Parties") harmless from and against any and all claims arising out of or relating to: (a) any inaccuracy or breach of Licensee's representations, warranties, covenants or other obligations hereunder (including those set forth in Sections 12.2, 12.3, 12.4, and 12.5); (b) the design, development, manufacture, sourcing, marketing, advertising, promotion, merchandising, shipment, importing, exporting, distribution, sale or use of any Licensed Products or Promotional Materials (including any (i) product liability claims, (ii) claims of personal injury, death or property damage, (iii) claims made under any guaranties made or warranties given (in each case, whether express or implied) with respect to such Licensed Products, (iv) any claims of infringement or misappropriation of Intellectual Property of a third party except any claim arising out of the use of the Licensed Trademark or S&W's Intellectual Property, or (v) any similar or other claim based on strict liability, negligence or warranty (whether express or implied)); or (c) any use of the Licensed Trademarks by Licensee in a manner not authorized by this License Agreement, provided however Licensee shall not have any indemnification obligations hereunder to the extent arising out of S&W's breach of this agreement, gross negligence or intentional misconduct. Any settlement of any claim as a result of Licensee's indemnification obligations hereunder shall first require the consent of S&W, and must release S&W from all liability for any and all claims arising out of or relating to the matter that were or could have been asserted by the claimant/plaintiff.

13.2 S&W Indemnity. S&W shall indemnify and hold Licensee and its parent company, and their respective directors, officers, employees and agents harmless from and against any and all claims arising out of (a) any inaccuracy or breach of S&W's representations, warranties, covenants or other obligations hereunder, and (b) third party claims of infringement or misappropriation of a Licensed Trademark arising from use of a Licensed Trademark in a jurisdiction and with a Licensed Product in which and as to which such Licensed Trademark is registered, provided however S&W shall not have any indemnification obligations hereunder to the extent arising out of Licensee's breach of this agreement, gross negligence or intentional misconduct.

**13.3 Third Party Claims.** If either party seeks indemnification or damages (the "Indemnified Party") under this Agreement from the other party (the "Indemnifying Party") for any claim asserted, against such Indemnified Party by a third party (a "Third Party Claim"), the Indemnified Party shall, promptly upon gaining knowledge of such Third Party Claim, deliver to the Indemnifying Party notice (a "Claim Notice") of such Third Party Claim with sufficient detail as to why the Indemnifying Party is responsible for such Third Party Claim; provided, that a failure by the Indemnified Party to give such Claim Notice in the manner required pursuant to this Section 13.3 shall not limit or otherwise affect the obligations of the Indemnifying Party under this Agreement, except to the extent that such Indemnifying Party is actually prejudiced with respect to the rights available to the Indemnifying Party with respect to such Third Party Claims, and then only to the extent of any such actual prejudice. The Indemnifying Party shall have the right, at its sole option and expense, to appoint counsel of its choice, which must be reasonably satisfactory to the Indemnified Party, and to defend against, negotiate, settle or otherwise deal with such Third Party Claim in lieu of the Indemnified Party defending or settling such claim, provided the Indemnifying Party shall not have the right to defend such Third Party Claim if such Third-Party Claim seeks

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relief other than the payment of monetary damages or seeks the imposition of a consent order, injunction or decree that would materially restrict the future activity or conduct of the Indemnified Party, or is a criminal Legal proceeding or alleges, or seeks a finding or admission of a violation of Law or violation of the rights of any person by the Indemnified Party.

**13.4 Insurance.**

- (a) At all times during the Term of this Agreement and for a period of three years thereafter, Licensee shall procure and maintain, at its sole cost and expense, commercial general liability insurance with limits not less than Two Million Dollars (\$2,000,000) per occurrence and Five Million Dollars (\$5,000,000) in the aggregate, including bodily injury and property damage and products and completed operations and advertising liability, which policy will include contractual liability coverage insuring the activities of Licensee under this Agreement.
- (b) All insurance policies required pursuant to Section 13.2 must:
  - (i) be issued by insurance companies reasonably acceptable to Licensor;
  - (ii) provide that such insurance carriers give Licensor at least 30 days' prior written notice of cancellation or non-renewal of policy coverage; provided that, prior to such cancellation, Licensee has new insurance policies in place that meet the requirements of Section 13.2;
  - (iii) waive any right of subrogation of the insurers against Licensor or any of its Affiliates;
  - (iv) provide that such insurance be primary insurance and any similar insurance in the name of and/or for the benefit of Licensor is excess and non-contributory; and
  - (v) name Licensor and its Affiliates, including, in each case, all successors and permitted assigns, as additional insureds.
- (c) Licensee shall provide Licensor with copies of the certificates of insurance and policy endorsements required by this Section 13.4 upon the written request of Licensor, and shall not do anything to invalidate such insurance.

**14. Confidential Information.**

**14.1 Confidentiality and Non-Disclosure.** The parties acknowledge that during the course of their performance under this Agreement, each party may learn Confidential Information of the other party. Each party agrees to take reasonable steps to protect such Confidential Information and further agrees that it shall not: (a) use such Confidential Information except as required in the normal and proper course of performing under this Agreement; (b) disclose such Confidential Information to a third party; or (c) allow a third party access to such Confidential Information (except as may otherwise be required by law) without, in each case, obtaining the prior written approval of the other party, provided, however, that such restrictions shall not apply to Confidential Information which a party has requested be subject to a confidentiality order but nonetheless is required to be revealed to an adjudicating body in the course of litigation. All Confidential Information is, and shall remain, the property of the party which supplied it. Each party shall take reasonable steps to mark its Confidential Information which is in written form with appropriate legends, provided, however, that the failure so to mark such Confidential Information shall not relieve the other party of its obligations hereunder.

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**14.2 Prohibited Use of S&W's Confidential Information.** Under no circumstances shall Licensee: (a) use S&W Confidential Information in connection with products outside of the scope of Licensee's business of manufacturing, selling and sourcing firearm accessories, or that are not Licensed Products; or (b) disclose S&W

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Confidential Information to, or allow access to S&W Confidential Information by, anyone not directly associated with the design, development or manufacture of Licensed Products.

## **15. Miscellaneous.**

**15.1 Recalls.** Licensee shall immediately notify S&W in the event of any product defect or recall considerations or deliberations concerning a Licensed Product. If, at any time, S&W determines that any Licensed Product sold by Licensee is defective, unsafe or otherwise harmful or potentially harmful to consumers or S&W, S&W shall have the right (but shall not be obligated) to require Licensee to recall such Licensed Product, provided, however, that such recall (or failure so to recall) shall not relieve Licensee of any obligations hereunder. The type and method of recall shall be subject to S&W's approval. Licensee shall bear any and all costs related to any recall of Licensed Products, whether such recall is voluntary or required by S&W or any governmental authority. Licensee shall have and maintain an adequate and comprehensive lot traceability program to ensure recall effectiveness.

**15.2 Relationship of the Parties.** Neither Licensee nor S&W shall be construed to be the agent of the other in any respect. The parties have entered into this Agreement as independent contractors only, and nothing herein shall be construed to place the parties in the relationship of partners, joint venturers, agents or legal representatives. Neither Licensee nor S&W will have the authority to obligate or bind the other in any manner as to any third party. Nothing contained herein shall be construed to restrict Licensee's ability to set its prices with respect to unaffiliated third parties.

**15.3 Entire Agreement.** This Agreement constitutes the entire agreement between the parties with respect to its subject matter and, as of its Effective Date, supersedes all prior agreements, understandings, commitments, negotiations and discussions with respect thereto, whether oral or written.

**15.4 No Amendment.** This Agreement may not be amended or modified in any respect, except upon mutual written agreement of the parties.

**15.5 Waiver.** The failure of any party to insist upon strict adherence to any provision of this Agreement on any occasion shall not be considered a waiver of such party's right to insist upon strict adherence to such provision thereafter or to any other provision of this Agreement in any instance. Any waiver shall be in writing signed by the party against whom such waiver is sought to be enforced.

**15.6 Sublicensing and Assignment.** This Agreement and the rights and licenses granted to Licensee are personal to Licensee. Licensee shall not sublicense any of the Licensed Trademarks or assign or transfer any of its rights or delegate any of its obligations under this Agreement without the prior written consent of S&W. S&W shall not unreasonably withhold its consent to a proposed sublicense or assignment by Licensee to an Affiliate of Licensee, except S&W may, in its sole discretion, withhold any consent to any such proposed sublicense or assignment following a change of Control of Licensee or of any Affiliate of Licensee. Any attempted sublicense, assignment, transfer or delegation in violation of this Section 15.6 or by virtue of the operation of law shall be null and void and of no effect. This Agreement shall be binding upon, and shall inure to the benefit of, the parties' respective successors and permitted assigns. For purposes of this Section 15.6, a "transfer" shall include the following actions by Licensee (whether effected in a single transaction or in a series of related transactions, and whether effected directly or indirectly): (a) the sale or other disposition of all or substantially all of Licensee's business or assets (except for "ordinary course" inventory sales); (b) the transfer of effective voting or other business Control of Licensee; or (c) any other change of Control of Licensee.

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15.7 Severability; Reformation. The provisions of this Agreement shall be severable. If a court of competent jurisdiction shall declare any provision of this Agreement invalid, illegally or unenforceable, the other provisions hereof shall remain in full force and effect, and such court shall be empowered to modify, if possible, such invalid, illegal or unenforceable provision to the extent necessary to make it valid and enforceable to the maximum extent possible.

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15.8 Equitable Relief. Licensee acknowledges and agrees that: (a) its failure to perform its obligations under this Agreement and its breach of any provision hereof, in any instance, shall result in immediate and irreparable damage to S&W; (b) no adequate remedy at law exists for such damage; and (c) in the event of such failure or breach, S&W shall be entitled to equitable relief by way of temporary, preliminary and permanent injunctions, and such other and further relief as any court of competent jurisdiction may deem just and proper, in addition to, and without prejudice to, any other relief whether in law or in equity to which S&W may be entitled.

15.9 Governing Law; Jurisdiction and Venue. This Agreement will be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts applicable to agreements made and to be performed entirely therein. Licensee hereby consents to the exclusive jurisdiction of the courts of the Commonwealth of Massachusetts and of the United States District Court for the District of Massachusetts for resolution of all claims, differences and disputes which the parties may have regarding, or which arise under, this Agreement. Any judgment or other decision of any such court shall be enforceable, without further proceedings, against the named party anywhere in the world where such party is located, does business or has assets.

15.10 Waiver of Right to Jury Trial. EACH OF THE PARTIES HEREBY WAIVES ITS RIGHTS TO A TRIAL BY JURY IN ANY LITIGATION IN ANY COURT WITH RESPECT TO, IN CONNECTION WITH, OR ARISING OUT OF, THIS AGREEMENT OR THE VALIDITY, INTERPRETATION OR ENFORCEMENT OF THIS AGREEMENT OR ANY OF THE TRANSACTIONS CONTEMPLATED HEREIN.

15.11 Notices. Materials required to be delivered to any party hereunder shall be delivered to the address given below for such party. Unless otherwise expressly stated in this Agreement, any notice, accounting statement, consent, approval or other communication under this Agreement shall be in writing and shall be considered given: (a) upon personal delivery, (b) two (2) business days after being deposited with an "overnight" courier or "express mail" service, or (c) seven (7) business days after being mailed by registered or certified first class mail, return receipt requested, in each case addressed to the notified party at its address set forth below (or at such other address as such party may specify by notice to the others delivered in accordance with this Section 15):

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[continued on next page]

If to S&W:

Smith & Wesson Inc.  
1852 Proffitt Springs Rd.  
Maryville, TN 37801  
Attn: President

With a copy to:

Smith & Wesson Inc.  
1852 Proffitt Springs Rd.  
Maryville, TN 37801  
Attn: Legal Department

If to Licensee:

AOB Products Company  
1800 North Route Z  
Columbia, MO 65202  
Attn: President

With a copy to:

TD Bank, N.A.  
2 West Main St., 2nd Floor  
Waterbury, CT 06702  
Attention: AOB Products Acct Manager

15.12 Offer and Acceptance. This Agreement will not be effective unless and until it is fully executed by authorized officers of each of the parties.

[The remainder of this page is left blank intentionally.]

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IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their duly authorized officers as of the Amended Effective Date.

**Smith & Wesson Inc.**

By: /s/ Mark P. Smith  
Name: Mark P. Smith  
Title: President

**AOB Products Company**

By: /s/ Brian D. Murphy  
Name: Brian D. Murphy  
Title: President

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**Exhibit 19.1**

**SMITH & WESSON BRANDS, INC.  
POLICY ON INSIDE INFORMATION AND INSIDER TRADING**

**1. PURPOSE**

In the course of your relationship with Smith & Wesson Brands, Inc. (the "Company") or one or more of its subsidiaries, you may have access to information about the Company that is not generally available to the public. A principal purpose of the federal securities laws is to prohibit

so-called “insider trading”, which occurs when a person uses material non-public information (“inside information”) about a company to make decisions to buy, sell, or otherwise trade the company’s securities (including common stock, debt securities, and stock options) or to provide that information (“tip”) to others outside the company. [Section 7](#) discusses the terms “material,” “non-public,” and “inside information”.

Because of your relationship with the Company, you have certain responsibilities under the federal securities laws with respect to inside information. The purpose of this Policy on Inside Information and Insider Trading (the “Policy”) is to describe the Company’s policies regarding the protection of material non-public information and trading and tipping, as well as the expected standards of conduct each member of the Board of Directors of the Company (a “Director” and, collectively, the “Board”), each person required to file reports under Section 16 (a “Section 16 Officer”) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”) regardless of whether that person has been classified by the Board as an executive officer, and each employee of the Company with respect to these sensitive matters. You should read this Policy carefully and comply with this Policy at all times.

## 2. SCOPE

This Policy applies to every Director and Section 16 Officer of the Company, to every employee of the Company, and to any family members who reside in the household of any such person. Therefore, all references to “you” in this Policy mean you, as well as any family members. Family member means any family member who resides in your household and any family member who does not reside in your household but whose transactions in securities of the Company are directed by you or are subject to your influence or control (e.g., parents or adult children who can be expected to consult with you before they trade in securities of the Company).

[Section 3](#) prohibits trading in certain circumstances and applies to all Directors, Section 16 Officers, and employees. [Section 4](#) imposes special additional restrictions and applies to Directors, Section 16 Officers, and “restricted employees,” which includes the personnel listed on [Exhibit A](#).

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The Nominations and Corporate Governance Committee may recommend, and the Board may approve, others as Section 16 Officers or make other changes in the classification of individuals as Section 16 Officers, in each case upon written notice to them. The Company’s General Counsel (the “GC”) will maintain a list of all Section 16 Officers. The Company’s Human Resources Department will maintain a list of all restricted employees, which will be reviewed quarterly with the Company’s Chief Financial Officer (the “CFO”) and may be updated from time to time after consultation with the Company’s CFO.

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The term “non-restricted employees” includes all employees other than Section 16 Officers and restricted employees.

## 3. POLICY FOR DIRECTORS, SECTION 16 OFFICERS, RESTRICTED EMPLOYEES, AND NON-RESTRICTED EMPLOYEES

### 3.1. [Applicability](#).

This [Section 3](#) applies to all Directors, Section 16 Officers, and employees of the Company as well as any family members, unless otherwise stated herein.

### 3.2. [General Policy Regarding Trading and Tipping](#).

3.2.1. You may not trade in securities of the Company (or any other entity, such as a customer, supplier, possible acquisition target, or competitor) at any time that you possess material non-public information about the Company (or about such other entity). This restriction applies both to purchases and sales of securities regardless of how or from whom the material non-public information



has been obtained. [Section 5](#) includes information about written plans, contracts, instructions, or arrangements that may be made under Rule 10b5-1 of the Exchange Act (a “Rule 10b5-1 Trading Plan”). For the avoidance of doubt, “trading” means any purchase, sale, or other transaction to acquire, transfer or dispose of securities, including derivative exercises, gifts or other contributions, pledges, exercises of stock options granted under the Company’s stock plans, sales of stock acquired upon exercise of options and trades made under an employee benefit plan (e.g., 401(k) plan).

- 3.2.2. If you are a non-restricted employee, you may trade in securities of the Company at any time and without prior approvals provided are not in possession of material non-public information concerning the Company.
- 3.2.3. If you are a non-restricted employee and wish to enter into, amend, modify, or terminate a Rule 10b5-1 Trading Plan, you must follow the procedures set forth in [Section 5.3](#) and are subject to the restrictions set forth in [Section 5.2](#).
- 3.2.4. You may not convey (or “tip”) material non-public information regarding the Company (or any other entity, such as a customer, possible acquisition target, or competitor of the Company) to any other person. The concept of unlawful tipping includes passing information to friends, family members, or acquaintances. You may, of course, provide such information to

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other Company employees or representatives on a “need to know” basis in the course of performing your job with the Company.

- 3.2.5. You may not engage in derivatives trading or hedging involving the Company’s securities or pledging or margining the Company’s stock, which include trading in call or put options involving the Company’s securities as well as “short sales” of the Company’s secur

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- 3.2.6. You must promptly report to the Company’s Chief Executive Officer (the “CEO”), CFO, or GC any trading in the Company’s securities by Company personnel or disclosure of material non-public information by Company personnel that you believe may violate this Policy or securities laws of the United States.
  - 3.2.7. As and when circumstances require, the Company’s CFO may implement additional restrictions (including “blackout periods” as discussed in [Section 4.2](#)) on non-restricted employees as a result of significant unannounced corporate developments.

### 3.3. [Certain Securities Acquired Through the Company Equity Plans.](#)

- 3.3.1. *Employee Stock Purchase Plan* – If you are a Section 16 Officer or an employee, the trading prohibitions and restrictions set forth in this Policy do not apply to periodic payroll contributions by you to the Company’s Employee Stock Purchase Plan (the “ESPP”) pursuant to the terms and conditions of the ESPP under an election made when you were not aware of material non-public information about the Company. However, while you are aware of material non-public information about the Company, you may not alter your instructions regarding the purchase or sale of the Company’s securities in the ESPP, including (i) electing to begin participating or ceasing to participate in the ESPP, (ii) increasing or decreasing the percentage of your payroll contributions to the ESPP; or (iii) selling the common stock issued by the Company pursuant to the ESPP, subject to the exception in [Section 4.3.2.2](#).
- 3.3.2. *Stock Options* – All sales of securities acquired through the exercise of employee stock options granted by the Company are subject to this Policy. The exercise of employee stock options granted by the Company is exempt from this Policy if the exercise price and statutory tax withholdings are paid in cash or on a “net share basis” in which the Company withholds a portion of the shares underlying the options. This Policy, however, does apply in the case of a Broker-Assisted Cashless Exercise. A Broker-Assisted Cashless Exercise is the exercise of a stock option through a broker in which a portion of the exercised shares are sold into the market and the requisite amount of the sale proceeds are used to pay the exercise price, tax obligations, or both.

- 3.3.3. *Restricted Stock or Restricted Stock Units* – The prohibitions of this Policy do not apply to the deduction of shares by the Company to satisfy the statutory tax withholding liability upon the vesting or delivery of restricted stock or restricted stock units (“RSUs”).

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3.4. Safeguarding Material Non-Public Information.

- 3.4.1. Care must be taken to safeguard the confidentiality of internal information. For example, sensitive documents should not be left desks, and visitors should not be left unattended in offices containing internal Company documents.
- 3.4.2. Before material information relating to the Company or its business has been disclosed to the general public, it must be kept confidence. Such information should be discussed only with persons who are employed by or represent the Company who have a “know” and should be confined to as small a group as possible. The utmost care and circumspection must be exercised at all times. Therefore, conversations in public places, such as elevators, restaurants, and airplanes, should be limited to matters that do

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not involve information of a sensitive or confidential nature and conversations on mobile phones should be conducted with care. In addition, you should not transmit confidential information through the Internet, including social media sites, blogs, or online forums, or any electronic mail system that is not secure.

- 3.4.3. To ensure the Company’s confidences are protected to the maximum extent possible, no individuals other than specifically authorized personnel may release material information to the public or respond to inquiries from the media, analysts, or others outside the Company. If you are contacted by the media or by a securities analyst seeking information about the Company or any of its subsidiaries and if you have not been expressly authorized by the Company’s CEO or CFO to provide information to the media or to analysts, you should refer them to the Company’s CEO or CFO.

**4. ADDITIONAL RESTRICTIONS FOR DIRECTORS, SECTION 16 OFFICERS, AND/OR RESTRICTED EMPLOYEES**

4.1. Applicability.

Except as specifically set forth below, this Section 4 applies to all Directors, Section 16 Officers, and restricted employees.

- 4.2. Blackout Periods. To avoid improper conduct or the appearance of impropriety, Directors, Section 16 Officers, and restricted employees are prohibited from trading in the Company’s securities and entering into, amending, or modifying Rule 10b5-1 Trading Plans during times when the Company is most likely to have (or is presumed to have) material non-public information available. These “blackout periods” may vary in length and will be imposed because these persons generally have access to a range of financial and other sensitive information about the Company.

- 4.2.1. *Quarterly Blackout Periods* – Trading in the Company’s securities and entering into, amending, or modifying Rule 10b5-1 Trading Plans are prohibited during the period beginning at the close of the market on the last business day of the calendar month immediately preceding the Company’s next fiscal quarter end and ending 48 hours after the public release of the Company’s quarterly and annual earnings.

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- 4.2.2. *Rule 10b5-1 Trading Plan Blackout Periods for Directors and Section 16 Officers* – If you are a Director or a Section 16 Officer, you may not trade, even in accordance with a previously approved Rule 10b5-1 Trading Plan, commencing on the first day of the two-week period prior to an earnings announcement by the Company and continuing until 48 hours thereafter.
- 4.2.3. *Other Blackout Periods* – The Company's CFO, from time to time, may impose additional special blackout periods on Directors, Section 16 Officers, and restricted employees as a result of significant unannounced corporate developments. If the Company's CFO imposes a special blackout period, she or he will notify the Directors, Section 16 Officers, and restricted employees affected.

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4.3. Trading Windows.

- 4.3.1. *Quarterly Trading Windows* – Generally, you may trade in the Company's securities or enter into, amend, or modify a Rule 10b5-1 Trading Plan during the period beginning 48 hours after the public release of the Company's quarterly or annual earnings and ending at the close of the market on the last day of the calendar month immediately preceding the Company's next fiscal quarter end (the "trading window" or "open window").

4.3.2. *Exceptions*

- 4.3.2.1. Except as set forth in Section 4.2.2 for Directors and Section 16 Officers, trading windows are not applicable with respect to trading pursuant to a Rule 10b5-1 Trading Plan, provided you have obtained pre-clearance from the Company's CFO that such trading plan would not violate this Policy.
- 4.3.2.2. Except for Section 16 Officers, stock acquired pursuant to the ESPP may be sold on the next business day following regardless of whether such business day is during a trading window, provided that you are not in possession of public information at the time of sale.

- 4.3.3. In certain very limited circumstances, the Company may waive the requirement that trades be made and Rule 10b5-1 Trading Plan entered into, amended, or modified only during the trading window.

- 4.4. Restricted Employees. If you are a restricted employee, except for trades made in accordance with an existing Rule 10b5-1 Trading Plan, you may trade in securities of the Company only (a) during a trading window, subject to limited case-by-case waivers by the Company's CFO after consultation with the Company's GC and (b) after you have obtained pre-clearance from the Company's CFO.

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4.5. Directors and Section 16 Officers. If you are a Director or a Section 16 Officer:

- 4.5.1. You may trade in securities of the Company only in limited number of ways:

- 4.5.1.1. In an open window for transactions that will be completed during an open window (an "Immediate Trade") provide Director or Section 16 Officer sends an email to the Company's CFO, giving not less than 24 hours nor more than 48 hours advance notice of an intention to trade in securities of the Company, (b) the Director or Section 16 Officer will be required to report, directly or through the broker to report, not later than the opening of market on the day following the transaction, the transaction, the number of shares involved in the transaction, the price per share of the shares involved in the transaction, the source of the shares (ESPP, RSU, or open market purchases) and (c) the Director or Section 16 Officer must not possess non-public information regarding the Company at the time of the transaction, or

- 4.5.1.2. Through a Rule 10b5-1 Trading Plan (as described below in [Section 5](#)) that may be entered into (a) during an open window, subject to limited case-by-case waivers by the Company's CFO after consultation with the Company's GC and (b) after obtaining pre-clearance of the Rule 10b5-1 Trading Plan from the Company's CFO. The Company's CFO must obtain pre-approval from the Company's CEO for her or his own Rule 10b5-1 Trading Plan.
- 4.5.2. Pursuant to [Section 4.2.2](#), you may not trade, even in accordance with a previously approved Rule 10b5-1 trading plan, commencing on the first day of the two-week period prior to an earnings announcement by the Company and continuing until 48 business hours thereafter.
- 4.6. [Competitors](#). You may not trade in securities of Sturm, Ruger & Company, Inc. or any similar competitor of the Company unless you have obtained pre-clearance from the Company's CFO.
- 4.7. [Employee Stock Purchase Plan](#). If you are a Section 16 Officer or a restricted employee:
- 4.7.1. You must obtain pre-clearance from the Company's CFO before you may alter your instructions regarding the purchase or sale of the Company securities in the ESPP, including (i) electing to begin participating or ceasing to participate in the ESPP, (ii) increasing or decreasing the percentage of your payroll contributions to the ESPP; or (iii) selling the common stock issued by the Company pursuant to the ESPP, subject to the exception in [Section 4.3.2.2](#); and
- 4.7.2. You may alter your instructions regarding the purchase or sale of the Company securities in the ESPP, including (i) electing to begin participating or ceasing to participate in the ESPP, (ii) increasing or decreasing the percentage of your payroll contributions to the ESPP; or (iii) selling the common stock issued by the Company pursuant to the ESPP, subject to the exception in [Section 4.3.2.2](#), only during a trading window, subject to limited case-by-case waivers by the Company's CFO after consultation with the Company's GC.

## 5. RULE 10b5-1 TRADING PLANS

- 5.1. If you are a Director, Section 16 Officer, or employee (non-restricted or restricted) and you are not effecting an Immediate Trade as set forth above in [Section 4.5.1.1](#), you may (i) enter into, amend, or modify a Rule 10b5-1 Trading Plan at any time you are not in possession of material non-public information about the Company and (ii) enter into, amend, or modify a Rule 10b5-1 Trading Plan only after you have obtained pre-clearance from the Company's CFO that such Rule 10b5-1 Trading Plan would not violate this Policy ("pre-clearance"). Even if you receive pre-clearance, you may enter into, amend, or modify a Rule 10b5-1 Trading Plan only so long as you are not in possession of material non-public information about the Company. If you are a Director, Section 16 Officer, or restricted employee, you are also subject to the provisions in [Section 4](#) with respect to entering into, amending, or modifying a Rule 10b5-1 Trading Plan.
- 5.2. With respect to a Director or Section 16 Officer, no trade shall be made pursuant to a new, amended, or modified Rule 10b5-1 Trading Plan entered into pursuant to Section 5.1 (including obtaining pre-clearance) until the later of (i) 90 days after the adoption or modification of a trading plan, or (ii) two business days following the filing by the Company of the quarterly

report on Form 10-Q or annual report on Form 10-K for the fiscal quarter in which the plan was adopted, amended, or modified; provided that, in any event, such cooling-off period is not required to exceed 120 days following adoption or modification of the plan. With respect to an employee (non-restricted or restricted), no trade shall be made pursuant to a new, amended, or modified Rule 10b5-1 Trading Plan entered into pursuant to Section 5.1 (including obtaining pre-clearance) until 30 days after the adoption or modification of the trading plan.

- 5.3. When adopting a new, amended, or modified Rule 10b5-1 Trading Plan, a Director or Section 16 Officer must include in the plan written representations certifying that he or she (i) is not aware of material nonpublic information about Company or its securities and (ii) is adopting, amending, or modifying the plan in good faith and not as part of a plan or scheme to evade the prohibitions of Exchange Act Rule 10b-5.
- 5.4. You are generally prohibited from maintaining more than one Rule 10b5-1 Trading Plan for open market purchases or sales of the Company's securities at any given time unless one of the following three exemptions is met:
  - 5.4.1. A person may enter into more than one plan with different broker-dealers or other agents and treat the plans as a single "plan" so long as, when taken as a whole, the "plan" complies with all of the requirements of Rule 10b5-1;
  - 5.4.2. A person may adopt one later-commencing plan so long as trading under the later-commencing plan is not authorized to begin until trades under the earlier-commencing plan are completed or expire without execution. If the earlier-commencing plan is terminated, the later-commencing plan must have a cooling-off period that starts when the first plan terminates; and
  - 5.4.3. A person may have an additional plan set up solely to sell securities as necessary to satisfy tax-withholding obligations arising from the vesting of a compensatory award, otherwise known as "sell-to-cover" transactions.

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Contact the Company's CFO if you have questions.

- 5.5. You may not enter into more than one "single-trade plan" in any 12-month period. For these purposes, "single-trade plan" means a Rule 10b5-1 Trading Plan that is designed to effect the open market purchase or sale of the total amount of the securities subject to the plan as a single transaction. Rule 10b5-1 Trading Plans for qualified sell-to-cover transactions with respect to certain compensatory awards are not included in this limit.
- 5.6. If you enter into a Rule 10b5-1 Trading Plan, you must do so in good faith and must act in good faith with respect to such plan.
- 5.7. If you have a previously approved Rule 10b5-1 Trading Plan in place, the Company will not sign any request to amend or modify such plan following any date you cease being a Director, Section 16 Officer, or employee, subject to limited case-by-case waivers by the Company's GC. Keep in mind, however, you may not trade in the Company's securities while in possession of material non-public information even after you are no longer a Director, Section 16 Officer, or employee.

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## 6. PENALTIES FOR INSIDER TRADING VIOLATIONS

- 6.1. Penalties for trading on or tipping material non-public information can be severe, including prison sentences, criminal fines, civil penalties, and civil enforcement injunctions. Given the severity of the potential penalties, compliance with this Policy is absolutely mandatory at all times.
- 6.2. Trading on inside information is a crime. If you are convicted of insider trading, you can face up to \$5 million in fines and a maximum 20-year prison sentence. Business entities that are found guilty of insider trading face up to \$25 million in fines and participants in the scheme can also be imprisoned for up to 20 years.

- 6.3. The SEC also has the authority to seek a civil monetary penalty of up to three times the amount of the profit gained or loss avoided as a result of an individual's insider trading. The SEC may also impose control person liability on the Company for up to the greater of \$1,000,000 or 10 times the amount of profit gained or loss avoided by insider trading. In addition to civil penalties, the SEC may seek other relief such as an injunction against future violations and disgorgement of profits resulting from illegal trading. Finally, private parties may bring actions against a person purchasing or selling a security while in the possession of material non-public information.
- 6.4. On occasion, it may be necessary for legitimate business reasons to disclose material non-public information to persons outside the Company. Such persons might include outside Company auditors and legal counsel, commercial bankers, investment bankers, and companies seeking to engage in a strategic transaction with the Company. In such circumstances, the information should not be conveyed until an express agreement has been reached to maintain the information in confidence, to provide that such information is not to be used for trading purposes, and a mandate that such information may not be further disclosed other than for legitimate business reasons.

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- 6.5. Any Director, Section 16 Officer, or employee who violates the prohibitions against insider trading or knows of such violation by any other persons must report the violation immediately to the Company's CEO, CFO, or GC. Upon learning of any such violations, the Company will determine whether it should publicly release any material non-public information and/or report the violation to the appropriate governmental authority.
- 6.6. Your failure to comply with this Policy at all times will be grounds for disciplinary action by the Company, up to and including dismissal for cause.

## 7. DEFINITIONS

### 7.1. "Inside (or "non-public") Information."

- 7.1.1. Inside (or "non-public") information is material information about the Company that has not been disclosed through wide dissemination to the public. Information generally becomes public when it has been disclosed by the Company or third parties to achieve broad, non-exclusionary distribution to the investing public through recognized channels of distribution, without favoring any person or group and public investors have had a reasonable period of time to absorb and react to the information. Generally, information

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which has not been available to the investing public for at least 48 business hours' time during which the Nasdaq stock market is open for trading, after formal release is considered to be non-public. Recognized channels of distribution include press releases or other public statements, including any publicly disclosed filing with the SEC.

- 7.1.2. Inside or non-public information may include, among other things, strategic plans; significant capital investment plans; negotiations concerning acquisitions or dispositions; major new contracts (or the loss of a major contract); other favorable or unfavorable business financial developments; projections or prospects; a change in control or a significant change in management; impending securities dividends, or changes in dividends to be paid; a call of securities for redemption; and, most frequently, financial results. Furthermore, non-public information may be information available to a select group of analysts or brokers or institutional investors. Undisclosed facts that are the subject of rumors, even if the rumors are widely circulated; and information that has been entrusted to the Company on a confidential basis until a public announcement of the information has been made and enough time has elapsed for the market to respond to a public announcement of the information (normally 48 hours).

### 7.2. "Material Information."

- 7.2.1. Information is material if there is a likelihood that a reasonable investor would consider it important in deciding whether to buy, hold, or sell the Company's securities. Any information that could reasonably be expected to affect the price of the Company's securities is material.

these purposes. In this regard, potential market reaction or sensitivity to the information is a key consideration. Moreover, although pieces of information may not be material individually, if the aggregate effect of those pieces, when they become public, would “total mix” of available information and result in a reevaluation

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of the Company's securities, then such pieces of information are considered material. Material information can be positive or negative. While it is not possible to identify in advance all information that will be deemed to be material, examples of potentially material information include the following:

- Financial results, including earnings information and quarterly results;
- Known but unannounced future earnings or losses;
- Guidance on earnings estimates;
- Execution or termination of a significant financing arrangement;
- Information relating to a pending or proposed merger or other acquisition, disposition, or joint venture;
- Information relating to the disposition or acquisition of significant assets;
- Changes in financial liquidity;
- Events regarding the Company's securities, including defaults on senior securities, calls of securities for redemption, repurchase plans, stock splits, changes in dividend policy, and changes to rights of securityholders;
- New equity or debt offerings (public or private);
- Significant cybersecurity attacks, including, but not limited to, ransomware events;

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- Significant increases or decreases in the amount of outstanding securities or indebtedness;
- Significant developments (whether positive or negative) in material pending litigation;
- Significant litigation exposure because of actual or threatened litigation;
- Changes in auditors or a determination that the Company's financial statement can no longer be relied upon;
- Changes in senior management;
- Significant changes in compensation policy and the granting of options or payment of other compensation to Directors or Company officers;
- Significant non-routine transactions with Directors, Company officers, or principal security holders; and
- Bankruptcies, receiverships, or reorganizations.

7.2.2. It can sometimes be difficult to know whether information would be considered “material.” The determination of whether information is almost always clearer after the fact, when the effect of that information on the market can be quantified. Although you may have information about the Company that you do not consider to be material, federal regulators and others may conclude (with the benefit of hindsight) that such information was material. Therefore, trading in the Company's securities when you possess non-public information about the Company can be risky. When doubt exists, the information should be presumed to be material. If you are unsure whether information of which you are aware is material or non-public, you should consult with the Company's CFO.

## 8. REFERENCE

See also:

INVESTOR-001A Pre-Clearance Form for Rule 10b5-1 Trading Plans – Restricted Employees, and Section 16 Officers other than Outside Directors

## 9. CERTIFICATION

Please sign, date, and return the attached Certification stating that you received the Company's Policy on Inside Information and Insider Trading regarding insider trading and the preservation of the confidentiality of material non-public information and related procedures, and that you agree to comply with it. The Company will deem you to be bound by this Policy whether or not you sign the Certification.

### CERTIFICATION

I hereby certify as follows:

- a. I have read and understand this Policy on Inside Information and Insider Trading, a copy of which was distributed with this Certificate;
- b. I have complied with the policy;
- c. I will continue to comply with the policy;

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- d. I will either (i) make an Immediate Trade during an open window as described in Section 4.5 or (ii) request prior clearance of all Rule 10b5-1 Trading Plans and all proposed sales or acquisitions of securities of the Company, except for an Immediate Trade; and
- e. I will report all transactions in securities of the Company in writing to the Company's CFO.

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_  
(Please print)

Name: \_\_\_\_\_

Department or Title: \_\_\_\_\_

Employee #: \_\_\_\_\_

Date: \_\_\_\_\_

(Please print)

Department or Title: \_\_\_\_\_

Employee #: \_\_\_\_\_

Date: \_\_\_\_\_

NOTE: Certifications "d" and "e" above relate only to Directors, Section 16 Officers, and restricted employees. They do not relate to non-restricted employees.

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SUBSIDIARIES

| Name                         | State or Jurisdiction<br>of Organization |
|------------------------------|--|
| Smith & Wesson Inc.          | Delaware                                 |
| Smith & Wesson Sales Company | Delaware                                 |

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement Nos. the registration statements (Nos. 333-193001, 333-263991, and 333-267382 333-267382) on Form S-8 of our report reports dated June 20, 2024 June 20, 2025, relating with respect to the consolidated financial statements of Smith & Wesson Brands, Inc. and the effectiveness of internal control over financial reporting.

/s/ KPMG LLP

Nashville, Tennessee  
June 20, 2025

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in registration statement Nos. 333-193001, 333-263991, and 333-267382 on Form S-8 of our report dated June 20, 2024 (June 20, 2025, as to the immaterial correction of an error described in Note 2 and the retrospective application of the adoption of ASU 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, as described in Notes 2 and 16), relating to the consolidated financial statements of Smith & Wesson Brands, Inc.'s internal control over financial reporting appearing in this Annual Report on Form 10-K for the year ended April 30, 2024 April 30, 2025.

/s/ Deloitte & Touche LLP

Hartford, Connecticut  
June 20, 2024 2025

### CERTIFICATION

I, Mark P. Smith, certify that:

1. I have reviewed this annual report on Form 10-K of Smith & Wesson Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **June 20, 2024** June 20, 2025

*/s/ Mark P. Smith*

Mark P. Smith

*President and Chief Executive Officer*

### CERTIFICATION

I, Deana L. McPherson, certify that:

1. I have reviewed this annual report on Form 10-K of Smith & Wesson Brands, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 20, 2024 June 20, 2025

/s/ Deana L. McPherson

Deana L. McPherson

Executive Vice President, Chief Financial Officer, Treasurer, Assistant Secretary

Exhibit 32.1

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of Smith & Wesson Brands, Inc. (the "Company") for the year ended April 30, 2024 April 30, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mark P. Smith, President and Chief Executive Officer of the Company, certify, to my best knowledge and belief, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: June 20, 2024 June 20, 2025

/s/ Mark P. Smith

Mark P. Smith

President and Chief Executive Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of Smith & Wesson Brands, Inc. (the "Company") for the year ended April 30, 2024 April 30, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Deana L. McPherson, Executive Vice President, Chief Financial Officer, Treasurer, and Assistant Secretary of the Company, certify, to my best knowledge and belief, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: June 20, 2024 June 20, 2025

/s/ Deana L. McPherson

Deana L. McPherson

Executive Vice President, Chief Financial Officer, Treasurer, and  
Assistant Secretary

**CLAWBACK POLICY  
(Effective November 30, 2023)**

If Smith & Wesson Brands, Inc. (together with its subsidiaries, the "Company") is required to prepare an Accounting Restatement (as defined below), then the Company will recover reasonably promptly the amount of Erroneously Awarded Compensation (as defined below) Received by any current or former Executive Officer (as defined below) during the Recovery Period (as defined below).

The Company will not be required to enforce this policy if the Compensation Committee determines that (i) recovery would be impracticable as determined by the Company's Compensation Committee and (ii) one of the conditions of (A), (B), or (C) are satisfied:

- (A) The direct expense paid to a third party to assist in enforcing this policy would exceed the amount to be recovered; provided, before concluding that it would be impracticable to recover any amount of Erroneously Awarded Compensation based on expense of enforcement, document such reasonable attempt(s) to recover, and provide that documentation to Nasdaq).
- (B) Recovery would violate home country law where that law was adopted prior to November 28, 2022; provided, before concluding that it would be impracticable to recover any amount of Erroneously Awarded Compensation based on violation of home country law, the Company must obtain an opinion of home country counsel, acceptable to Nasdaq, that recovery would result in such a violation, and must provide such opinion to Nasdaq.
- (C) Recovery would likely cause an otherwise tax-qualified retirement plan, under which benefits are broadly available to the Company's employees, to fail to meet the requirements of the Internal Revenue Code.

The Company is prohibited from indemnifying any current or former Executive Officer against the loss of any Erroneously Awarded Compensation or paying or reimbursing such Executive Officers for insurance premiums to recover losses incurred under this policy.

This policy is intended to comply with Nasdaq Listing Rule 5608, as required by Section 10D of the Securities Exchange Act of 1934, as amended (Exchange Act) and Rule 10D-1 promulgated thereunder. The Compensation Committee shall have express discretionary authority to interpret and administer this policy and to make all determinations with respect to this policy in its sole discretion which shall be final and binding on all parties.

Definitions: For purposes of this policy:

- “Accounting Restatement” means an accounting restatement triggered by the material noncompliance of the Company with any financial reporting requirement under the securities laws, including any required accounting restatement to correct an error in previously issued financial statements that is material to the previously issued financial statements or that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period.
  - “Executive Officer” has the meaning of the term “officer” as set forth in Exchange Act Rule 16a-1. Identification of an Executive Officer for purposes of policy and Nasdaq Listing Rule 5608 would include at a minimum executive officers identified pursuant to 17 CFR 229.401(b).
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- “Erroneously Awarded Compensation” means the amount of Incentive-Based Compensation Received by an Executive Officer that exceeds the amount of Incentive-Based Compensation that otherwise would have been Received had it been determined based on the restated amounts, which amount must be computed without regard to any taxes paid.
  - “Financial Reporting Measure” are measures that are determined and presented in accordance with the accounting principles used in preparing the Company’s financial statements, and any measures that are derived wholly or in part from such measures. Stock price and total shareholder return are Financial Reporting Measures. A Financial Reporting Measure need not be presented within the financial statements or included in a filing with the U.S. Securities and Exchange Commission.
  - “Incentive-Based Compensation” means any compensation that is granted, earned or vested based wholly or in part upon the attainment of any Financial Reporting Measure.
  - “Received” with respect to Incentive-Based Compensation means the fiscal period during which the Financial Reporting Measure specified in the Incentive-Based Compensation award is attained, even if the payment or grant of the Incentive-Based Compensation occurs after the end of that period.
  - “Recovery Period” means the three completed fiscal years immediately preceding the date that the Company is required to prepare an Accounting Restatement, which date is the earlier to occur of (a) the date the Board of Directors, a Board committee, or the officer or officer of the Company authorizes to take such action if Board action is not required, concludes, or reasonably should have concluded, that the Company is required to prepare an Accounting Restatement or (b) the date a court, regulator or other legally authorized body directs the Company to prepare an Accounting Restatement. In addition to these last three completed fiscal years, the Recovery Period also applies to any transition period (that results from a change in the Company’s fiscal year) within or immediately following those three completed fiscal years. However, a transition period between the last day of the Company’s previous fiscal year end and the first day of its new fiscal year that comprises a period of nine to 12 months would be deemed a completed fiscal year.
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