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## DELTA REPORT

### 10-Q

HNVR - HANOVER BANCORP, INC. /NY

10-Q - MARCH 31, 2024 COMPARED TO 10-Q - JUNE 30, 2023

The following comparison report has been automatically generated

**TOTAL DELTAS** 1382

█ CHANGES 352

█ DELETIONS 493

█ ADDITIONS 537

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM

10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2023** **March 31, 2024**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-41384

**HANOVER BANCORP, INC.**

(Exact Name of Registrant as Specified in Its Charter)

**New York**

(State or Other Jurisdiction of Incorporation or Organization)

**81-3324480**

(I.R.S. Employer Identification No.)

80 East Jericho Turnpike, Mineola, NY 11501

(Address of Principal Executive Offices) (Zip Code)

(516) 548-8500

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol	Name of each exchange on which registered
Common stock	HNVR	NASDAQ

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$0.01 par value  
(Title of Class)

7,184,120 7,249,469 Shares  
(Outstanding as of July 31, 2023 April 30, 2024)

[Table of Contents](#)

**HANOVER BANCORP, INC.**

Form 10-Q

For the Quarterly Period Ended June 30, 2023

**Table of Contents**

	Page
<b>PART I</b>	
Item 1. <a href="#">Financial Statements</a>	3
<a href="#">Consolidated Statements of Financial Condition (unaudited) as of June 30, 2023 (unaudited) March 31, 2024 and September 30, 2022 December 31, 2023</a>	3
<a href="#">Consolidated Statements of Income (unaudited) for the Three and Nine Months Ended June 30, 2023 March 31, 2024 and <u>2022</u> 2023</a>	4
<a href="#">Consolidated Statements of Comprehensive Income (unaudited) for the Three and Nine Months Ended June 30, 2023 March 31, 2024 and <u>2022</u> 2023</a>	5
<a href="#">Consolidated Statements of Changes in Stockholders' Equity (unaudited) for the Three and Nine Months Ended June 30, 2023 March 31, 2024 and <u>2022</u> 2023</a>	6
<a href="#">Consolidated Statements of Cash Flows (unaudited) for the Nine Three Months Ended June 30, 2023 March 31, 2024 and <u>2022</u> 2023</a>	87
<a href="#">Notes to Unaudited Consolidated Financial Statements</a>	98
Item 2. <a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	3234
Item 3. <a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	4446
Item 4. <a href="#">Controls and Procedures</a>	4547
<b>PART II</b>	
Item 1. <a href="#">Legal Proceedings</a>	4647
Item 1A. <a href="#">Risk Factors</a>	4647
Item 2. <a href="#">Unregistered Sales of Equity Securities, and Use of Proceeds, and Issuer Purchases of Equity Securities</a>	4647
Item 3. <a href="#">Defaults Upon Senior Securities</a>	4647

Item 4.	<a href="#">Mine Safety Disclosures</a>	46 47
Item 5.	<a href="#">Other Information</a>	46 48
Item 6.	<a href="#">Exhibits</a>	47 48
	<a href="#">Signatures</a>	48 49

[Table of Contents](#)

**PART I**

**ITEM 1. – FINANCIAL STATEMENTS**

**HANOVER BANCORP, INC. AND SUBSIDIARY**

**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)**

(Dollars in thousands, except share and per share amounts)

ASSETS	June 30, 2023	September 30, 2022	March 31, 2024	December 31, 2023
	(unaudited)			
Cash and non-interest-bearing deposits due from banks	\$ 5,410	\$ 9,934	\$ 5,438	\$ 10,277
Interest-bearing deposits due from banks	205,656	139,559	130,512	166,407
Federal funds sold	467	454	531	523
Total cash and cash equivalents	211,533	149,947	136,481	177,207
Securities:				
Held to maturity (fair value of \$3,883 and \$4,095, respectively)	4,180	4,414		
Available for sale, at fair value	11,094	12,285		
Total securities	15,274	16,699		
Loans held for investment	1,823,503	1,623,531		
Allowance for loan losses	(15,369)	(12,844)		
Loans held for investment, net	1,808,134	1,610,687		
Securities held to maturity, fair value of \$3,751 at March 31, 2024 and \$3,835 at December 31, 2023 (net of allowance for credit losses of \$0 at March 31, 2024 and December 31, 2023)			3,973	4,041
Securities available for sale, at fair value (net of allowance for credit losses of \$0 at March 31, 2024 and December 31, 2023)			92,709	61,419
Loans held for sale			7,641	8,904
Loans			2,005,515	1,957,199
Allowance for credit losses (1)			(19,873)	(19,658)
Loans, net			1,985,642	1,937,541
Premises and equipment, net	16,256	14,462	15,648	15,886
Operating lease assets	10,602	—	9,336	9,754
Accrued interest receivable	10,189	8,546	12,379	11,915
Prepaid pension	3,565	3,444		
Prepaid post retirement plan			3,472	3,503
Stock in Federal Home Loan Bank ("FHLB"), at cost	15,772	6,280	8,617	8,612

Goodwill	19,168	19,168	19,168	19,168
Other intangible assets	344	399	295	311
Loan servicing rights	4,375	4,353	5,087	4,668
Deferred income taxes	1,934	2,508		
Deferred income taxes, net			2,184	2,463
Other assets	4,637	3,565	4,876	4,668
<b>TOTAL ASSETS</b>	<b>\$ 2,121,783</b>	<b>\$ 1,840,058</b>	<b>\$ 2,307,508</b>	<b>\$ 2,270,060</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Deposits:				
Non-interest-bearing demand	\$ 180,303	\$ 219,225	\$ 202,934	\$ 207,781
Savings, NOW and money market	956,831	969,808	1,250,101	1,174,616
Time	456,505	339,073	464,227	522,198
Total deposits	1,593,639	1,528,106	1,917,262	1,904,595
Borrowings	293,849	101,752	148,953	128,953
Subordinated debentures	24,608	24,568		
Subordinated debentures (\$25,000 face amount less unamortized debt issuance costs of \$352 and \$365 at March 31, 2024 and December 31, 2023, respectively)			24,648	24,635
Operating lease liabilities	11,309	—	10,039	10,459
Accrued interest payable	1,242	915	2,031	1,724
Other liabilities	14,330	12,133	15,032	14,864
<b>TOTAL LIABILITIES</b>	<b>1,938,977</b>	<b>1,667,474</b>	<b>2,117,965</b>	<b>2,085,230</b>
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>STOCKHOLDERS' EQUITY</b>				
Preferred stock, Series A (par value \$0.01; 15,000,000 shares authorized; issued and outstanding 150,000 and none, respectively)	2,963	—		
Common stock (par value \$0.01; 17,000,000 shares authorized; issued and outstanding 7,184,120 and 7,285,648, respectively)	72	73		
Preferred stock, Series A (par value \$0.01; 15,000,000 shares authorized; issued and outstanding 150,000 at March 31, 2024 and December 31, 2023)			2,963	2,963
Common stock (par value \$0.01; 17,000,000 shares authorized; issued and outstanding 7,242,412 and 7,195,012 at March 31, 2024 and December 31, 2023, respectively)			72	72
Surplus	125,276	126,656	125,930	125,694
Retained earnings	55,904	46,475	61,871	58,551
Accumulated other comprehensive loss, net of tax	(1,409)	(620)	(1,293)	(2,450)
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>182,806</b>	<b>172,584</b>	<b>189,543</b>	<b>184,830</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 2,121,783</b>	<b>\$ 1,840,058</b>	<b>\$ 2,307,508</b>	<b>\$ 2,270,060</b>

(1) Commencing on October 1, 2023 the allowance calculation is based on the current expected credit loss methodology. Prior to October 1, 2023 the calculation was based on the incurred loss methodology. Refer to Note 1 for further discussion.

See accompanying notes to unaudited consolidated financial statements.

[Table of Contents](#)

**HANOVER BANCORP, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**  
(Dollars in thousands, except per share amounts)

	Three Months Ended March 31,	
	2024	2023
<b>INTEREST INCOME</b>		
Loans	\$ 29,737	\$ 23,941
Taxable securities	1,457	198
Other interest income	1,238	921
Total interest income	<u>32,432</u>	<u>25,060</u>
<b>INTEREST EXPENSE</b>		
Savings, NOW and money market deposits	12,933	7,792
Time deposits	4,962	2,383
Borrowings	1,602	961
Total interest expense	<u>19,497</u>	<u>11,136</u>
Net interest income	12,935	13,924
Provision for credit losses (1)	300	932
Net interest income after provision for credit losses	<u>12,635</u>	<u>12,992</u>
<b>NON-INTEREST INCOME</b>		
Loan servicing and fee income	913	539
Service charges on deposit accounts	96	67
Gain on sale of loans held-for-sale	2,506	995
Other income	61	155
Total non-interest income	<u>3,576</u>	<u>1,756</u>
<b>NON-INTEREST EXPENSE</b>		
Salaries and employee benefits	5,562	5,564
Occupancy and equipment	1,770	1,537
Data processing	518	441
Professional fees	818	881
Federal deposit insurance premiums	318	358
Other expenses	1,818	1,786
Total non-interest expense	<u>10,804</u>	<u>10,567</u>
Income before income tax expense	5,407	4,181
Income tax expense	1,346	972
<b>NET INCOME</b>	<u><u>\$ 4,061</u></u>	<u><u>\$ 3,209</u></u>
Earnings per share:		
<b>BASIC</b>	<u><u>\$ 0.55</u></u>	<u><u>\$ 0.44</u></u>
<b>DILUTED</b>	<u><u>\$ 0.55</u></u>	<u><u>\$ 0.43</u></u>

	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2023	2022	2023	2022
<b>INTEREST INCOME</b>				
Loans	\$ 25,581	\$ 15,842	\$ 71,501	\$ 47,972
Taxable securities	198	98	608	358
Other interest income	2,680	319	3,982	486
Total interest income	<u>28,459</u>	<u>16,259</u>	<u>76,091</u>	<u>48,816</u>
<b>INTEREST EXPENSE</b>				
Savings, NOW and money market deposits	9,905	579	22,461	1,290
Time deposits	3,214	427	7,144	1,319
Borrowings	1,835	433	3,793	1,374
Total interest expense	<u>14,954</u>	<u>1,439</u>	<u>33,398</u>	<u>3,983</u>
Net interest income	13,505	14,820	42,693	44,833
Provision for loan losses	500	1,000	2,932	2,400
Net interest income after provision for loan losses	<u>13,005</u>	<u>13,820</u>	<u>39,761</u>	<u>42,433</u>
<b>NON-INTEREST INCOME</b>				

Loan servicing and fee income	811	779	2,028	2,203
Service charges on deposit accounts	70	60	200	169
Gain on sale of loans held-for-sale	1,052	849	2,625	3,916
Gain on sale of securities available-for-sale	—	—	—	105
Other income	41	140	288	483
<b>Total non-interest income</b>	<b>1,974</b>	<b>1,828</b>	<b>5,141</b>	<b>6,876</b>
<b>NON-INTEREST EXPENSE</b>				
Salaries and employee benefits	5,405	4,843	15,301	15,400
Occupancy and equipment	1,587	1,394	4,601	4,177
Data processing	576	374	1,435	1,133
Advertising and promotion	200	112	533	298
Acquisition costs	—	250	—	250
Professional fees	781	579	2,345	1,718
Federal deposit insurance premiums	357	90	873	260
Other expenses	1,660	1,088	4,316	3,116
<b>Total non-interest expense</b>	<b>10,566</b>	<b>8,730</b>	<b>29,404</b>	<b>26,352</b>
Income before income tax expense	4,413	6,918	15,498	22,957
Income tax expense	1,319	1,585	3,857	5,227
<b>NET INCOME</b>	<b>\$ 3,094</b>	<b>\$ 5,333</b>	<b>\$ 11,641</b>	<b>\$ 17,730</b>
Earnings per share:				
<b>BASIC</b>	<b>\$ 0.42</b>	<b>\$ 0.81</b>	<b>\$ 1.59</b>	<b>\$ 2.97</b>
<b>DILUTED</b>	<b>\$ 0.42</b>	<b>\$ 0.80</b>	<b>\$ 1.57</b>	<b>\$ 2.92</b>

(1) Commencing on October 1, 2023 the allowance calculation is based on the current expected credit loss methodology. Prior to October 1, 2023 the calculation was based on the incurred loss methodology. Refer to Note 1 for further discussion.

See accompanying notes to unaudited consolidated financial statements.

[Table of Contents](#)

	HANOVER BANCORP, INC. AND SUBSIDIARY									
	CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)									
	(Dollars in thousands)									
			Three Months Ended		Nine Months Ended					
			June 30,		June 30,					
			2023		2023					
			\$ 3,094		\$ 5,333					
			\$ 11,641		\$ 17,730					
			\$ 4,061		\$ 3,209					
Net income										
Other comprehensive (loss) income, net of tax:										
Unrealized losses on investment securities available for sale:										
Change in unrealized loss on securities available for sale arising during the period, net of tax of (\$163), (\$65), (\$251) and (\$224), respectively			(579)		(241)					
Reclassification adjustment for gains realized in net income, net of tax of \$0, \$0, \$0 and (\$24), respectively			—		—					
Net change in unrealized gains (losses) on securities available for sale			(579)		(241)					
			(900)		(451)					
			—		(81)					
			(900)		(532)					

Other comprehensive income (loss), net of tax:						
Unrealized gains (losses) on investment securities available for sale:						
Change in unrealized gain (loss) on securities available for sale arising during the period, net of tax of \$76 and (\$61), respectively					271	(226)
Unrealized gains on cash flow hedges:						
Change in unrealized gain on cash flow hedges arising during the period, net of tax of \$31, \$0, \$31 and \$0, respectively	111	—	111	—		
Total other comprehensive loss, net of tax	(468)	(241)	(789)	(532)		
Change in unrealized gain on cash flow hedges arising during the period, net of tax of \$245 and \$0, respectively					886	—
Total other comprehensive income (loss), net of tax					1,157	(226)
Total comprehensive income, net of tax	\$ 2,626	\$ 5,092	\$ 10,852	\$ 17,198	\$ 5,218	\$ 2,983

See accompanying notes to unaudited consolidated financial statements.

[Table of Contents](#)

**HANOVER BANCORP, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)**  
(Dollars in thousands, except share and per share data)

	For the Three and Nine Months Ended June 30, 2023							Three Months Ended March 31, 2024						
	Common			Accumulated Other			Total	Common			Accumulated			Total
	Stock (Shares)	Preferred Stock	Common Stock	Retained Surplus	Common Earnings	Comprehensive Loss, Net		Stock (Shares)	Preferred Stock	Common Stock	Surplus	Common Earnings	Comprehensive Loss, Net	
Beginning balance as of October 1, 2022	7,285,648	\$ —	\$ 73	\$ 126,656	\$ 46,475	\$ (620)	\$ 172,584							
Balance at January 1, 2024								7,195,012	\$ 2,963	\$ 72	\$ 125,694	\$ 58,551	\$ 1	
Net income	—	—	—	—	5,338	—	5,338	—	—	—	—	—	4,061	
Other comprehensive loss, net of tax	—	—	—	—	—	(95)	(95)							
Cash dividends declared (\$0.10 per share)	—	—	—	—	(739)	—	(739)							
Stock-based compensation	—	—	—	439	—	—	439							

Stock awards granted	3,000	—	—	—	—	—	—	—
Shares received related to tax withholding	(262)	—	—	(5)	—	—	—	(5)
Preferred stock issued in exchange for common stock	(150,000)	2,963	(2)	(2,961)	—	—	—	—
Exercise of stock options	10,614	—	—	106	—	—	—	106
Ending balance as of December 31, 2022	<u>7,149,000</u>	<u>\$2,963</u>	<u>\$ 71</u>	<u>\$124,235</u>	<u>\$51,074</u>	<u>\$ (715)</u>	<u>\$ 177,628</u>	
Net income	—	—	—	—	3,209	—	3,209	
Other comprehensive loss, net of tax	—	—	—	—	—	(226)	(226)	
Other comprehensive income, net of tax						—	—	—
Cash dividends declared (\$0.10 per share)	—	—	—	—	(738)	—	(738)	—
Stock-based compensation	—	—	—	794	—	—	794	—
Stock awards granted, net of forfeitures	39,513	—	1	(1)	—	—	—	52,491
Shares received related to tax withholding	(7,421)	—	—	(145)	—	—	(145)	(8,292)
Ending balance as of March 31, 2023	<u>7,181,092</u>	<u>\$2,963</u>	<u>\$ 72</u>	<u>\$124,883</u>	<u>\$53,545</u>	<u>\$ (941)</u>	<u>\$ 180,522</u>	
Net income	—	—	—	—	3,094	—	3,094	
Other comprehensive loss, net of tax	—	—	—	—	—	(468)	(468)	
Cash dividends declared (\$0.10 per share)	—	—	—	—	(735)	—	(735)	
Stock-based compensation	—	—	—	401	—	—	401	
Stock awards granted	3,500	—	—	—	—	—	—	

Shares received related to tax withholding	(472)	—	—	(8)	—	—	(8)
Ending balance as of June 30, 2023	7,184,120	\$ 2,963	\$ 72	\$ 125,276	\$ 55,904	\$ (1,409)	\$ 182,806
Exercise of stock options, net						3,201	—
Balance at March 31, 2024							7,242,412 \$ 2,963 \$ 72 \$ 125,930 \$ 61,871 \$

See accompanying notes to unaudited consolidated financial statements.

6

[Table of Contents](#)

**HANOVER BANCORP, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED) (Continued)**  
(Dollars in thousands, except share and per share data)

	For the Three and Nine Months Ended June 30, 2022							Three Months Ended March 31, 2023						
	Common			Accumulated Other			Total	Common			Accumulated Other			Total
	Stock (Shares)	Preferred Stock	Common Stock	Surplus	Retained Earnings	Comprehensive (Loss) Income, Net		Stock (Shares)	Preferred Stock	Common Stock	Surplus	Retained Earnings	Comprehensive (Loss) Income, Net	
Beginning balance as of October 1, 2021	5,563,426	\$ —	\$ 56	\$ 97,246	\$ 24,971	\$ 256	\$ 122,529							
Net income	—	—	—	—	—	6,537	—	—	—	—	6,537			
Other comprehensive income, net of tax	—	—	—	—	—	—	54	—	—	54	—			
Issuance of common stock in lieu of directors' fees	2,384	—	—	42	—	—	42	—	—	42	—			
Stock-based compensation, net	(3,011)	—	—	217	—	—	—	—	—	217	—			
Ending balance as of December 31, 2021	5,562,799	\$ —	\$ 56	\$ 97,505	\$ 31,508	\$ 310	\$ 129,379							

Net income	—	—	—	—	5,860	—	5,860
Other comprehensive loss, net of tax	—	—	—	—	—	(345)	(345)
Cash dividends declared (\$0.10 per share)	—	—	—	—	(588)	—	(588)
Stock-based compensation	—	—	—	462	—	—	462
Stock awards granted, net of forfeitures	266,770	—	2	(2)	—	—	—
Ending balance as of March 31, 2022	5,829,569	\$ —	\$ 58	\$ 97,965	\$ 36,780	\$ (35)	\$ 134,768
Balance at January 1, 2023	7,149,000	\$ 2,963	\$ 71	\$ 124,235	\$ 51,074	\$ 3,209	
Net income	—	—	—	5,333	—	5,333	—
Other comprehensive loss, net of tax	—	—	—	—	(241)	(241)	—
Cash dividends declared (\$0.10 per share)	—	—	—	(734)	—	(734)	—
Stock-based compensation	—	—	—	564	—	564	—
Stock awards granted, net of forfeitures	1,482	—	—	—	—	39,513	—
Shares received related to tax withholding	(677)	—	—	(28)	—	(28)	(7,421)
Common stock issued in Initial Public Offering ("IPO")	1,466,250	—	15	27,714	—	—	27,729
Ending balance as of June 30, 2022	7,296,624	\$ —	\$ 73	\$ 126,215	\$ 41,379	\$ (276)	\$ 167,391
Balance at March 31, 2023	7,181,092	\$ 2,963	\$ 72	\$ 124,883	\$ 53,545	\$	

See accompanying notes to unaudited consolidated financial statements.

[Table of Contents](#)

**HANOVER BANCORP, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**  
(Dollars in thousands)

	Nine Months Ended June 30,	
	2023	2022
<b>Cash flows from operating activities:</b>		
Net income	\$ 11,641	\$ 17,730
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Provision for loan losses	2,932	2,400
Depreciation and amortization	1,297	1,243
Change in operating lease assets	1,199	—
Net gain on sale of securities available-for-sale	—	(105)
Stock-based compensation	1,634	1,243
Net gain on sale of loans held-for-sale	(2,625)	(3,916)
Net accretion of premiums, discounts and loan fees and costs	(772)	(2,933)
Amortization of intangible assets	55	62
Amortization of debt issuance costs	40	41
Loan servicing rights valuation adjustments	606	354
Deferred tax expense	830	1,251
(Increase) decrease in accrued interest receivable	(1,643)	1,720
(Increase) decrease in other assets	(1,715)	113
Increase (decrease) in accrued interest payable	327	(679)
Increase (decrease) in other liabilities	2,796	(1,274)
Change in operating lease liabilities	(1,107)	—
<b>Net cash provided by operating activities</b>	<b>15,495</b>	<b>17,250</b>
<b>Cash flows from investing activities:</b>		
Purchases of securities available-for-sale	—	(2,000)
Purchases of restricted securities	(90,495)	(1,548)
Proceeds from sales of securities available-for-sale	—	2,105
Principal repayments of securities held to maturity	231	4,097
Principal repayments of securities available-for-sale	38	321
Redemptions of restricted securities	81,003	1,404
Proceeds from sales of loans	36,038	64,851
Net increase in loans	(233,477)	(227,707)
Purchases of premises and equipment	(3,091)	(931)
<b>Net cash used in investing activities</b>	<b>(209,753)</b>	<b>(159,408)</b>
<b>Cash flows from financing activities:</b>		
Net increase in deposits	65,935	185,753
Proceeds from term FHLB advances	100,725	20,000
Repayments of term FHLB advances	(8,800)	(24,000)
Repayments of Federal Reserve Bank borrowings	(4,768)	(98,794)
Net increase in other short-term borrowings	105,000	250
Payments related to tax withholding for equity awards	(158)	(28)
Cash dividends paid	(2,196)	(1,322)
Net proceeds from issuance of common stock	—	27,729
Exercise of stock options	106	—

<b>Net cash provided by financing activities</b>	<b>255,844</b>	<b>109,588</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>61,586</b>	<b>(32,570)</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>149,947</b>	<b>166,544</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 211,533</b>	<b>\$ 133,974</b>
<b>Supplemental cash flow information:</b>		
Interest paid	\$ 33,071	\$ 4,662
Income taxes paid	3,873	5,316
<b>Supplemental non-cash disclosure:</b>		
Transfers from portfolio loans to loans held-for-sale	\$ 33,413	\$ 60,935
Preferred stock issued in exchange for common stock	2,963	—
Lease liabilities arising from obtaining right-of-use assets	1,791	—

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 4,061	\$ 3,209
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Provision for credit losses (1)	300	932
Depreciation and amortization	546	429
Amortization of right-of-use assets	418	401
Stock-based compensation	381	794
Net gain on sale of loans held-for-sale	(2,506)	(995)
Net amortization (accretion) of premiums, discounts and loan fees and costs	285	(204)
Amortization of intangible assets	16	19
Amortization of debt issuance costs	13	13
Loan servicing rights valuation adjustments	138	185
Deferred tax expense	—	441
Increase in accrued interest receivable	(464)	(670)
Decrease in other assets	356	62
Increase in accrued interest payable	307	549
Increase (decrease) in other liabilities	164	(3,393)
Payments on operating leases	(420)	(352)
<b>Net cash provided by operating activities</b>	<b>3,595</b>	<b>1,420</b>
<b>Cash flows from investing activities:</b>		
Purchases of securities available-for-sale	(211,000)	—
(Purchases) redemptions of restricted securities, net	(5)	4,163
Principal repayments of securities held to maturity	67	72
Principal repayments of securities available-for-sale	180,011	14
Proceeds from sales of loans	30,504	13,751
Net increase in loans	(75,446)	(53,713)
Purchases of premises and equipment	(308)	(1,235)
<b>Net cash used in investing activities</b>	<b>(76,177)</b>	<b>(36,948)</b>
<b>Cash flows from financing activities:</b>		
Net increase in deposits	12,738	189,760
Proceeds from term FHLB advances	—	100,725
Repayments of term FHLB advances	(5,000)	(7,500)
Repayments of Federal Reserve Bank borrowings	—	(2,521)
Proceeds (repayments) of other short-term borrowings, net	25,000	(192,000)
Payments related to tax withholding for equity awards	(145)	(145)
Cash dividends paid	(737)	(734)
<b>Net cash provided by financing activities</b>	<b>31,856</b>	<b>87,585</b>
<b>(Decrease) increase in cash and cash equivalents</b>	<b>(40,726)</b>	<b>52,057</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>177,207</b>	<b>152,298</b>

<b>Cash and cash equivalents, end of period</b>	\$ 136,481	\$ 204,355
<b>Supplemental cash flow information:</b>		
Interest paid	\$ 19,190	\$ 10,587
Income taxes paid	810	3,688
<b>Supplemental non-cash disclosure:</b>		
Transfers from portfolio loans to loans held-for-sale	\$ 26,735	\$ 12,756

(1) Commencing on October 1, 2023 the allowance calculation is based on the current expected credit loss methodology. Prior to October 1, 2023 the calculation was based on the incurred loss methodology. Refer to Note 1 for further discussion.

See accompanying notes to unaudited consolidated financial statements.

[Table of Contents](#)

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**1. BASIS OF PRESENTATION, RISKS AND UNCERTAINTIES, ACCOUNTING POLICIES AND RECENT ACCOUNTING DEVELOPMENTS PRONOUNCEMENTS**

Hanover Bancorp, Inc. (the "Company"), is a New York corporation which is the holding company for Hanover Community Bank (the "Bank"). The Bank, headquartered in Mineola, New York, is a New York State chartered bank. The Bank commenced operations on November 4, 2008 and is a full-service bank providing personal and business lending and deposit services. As a New York State chartered, non-Federal Reserve member bank, the Bank is subject to regulation by the New York State Department of Financial Services ("DFS") and the Federal Deposit Insurance Corporation ("FDIC"). The Company is subject to regulation and examination by the Board of Governors of the Federal Reserve System (the "FRB"). At the Company's annual shareholder meeting held on March 5, 2024, the shareholders approved a change in its state of incorporation from the State of New York to the State of Maryland subject to regulatory approval.

**Basis of Presentation**

In October 2023, the Company's Board of Directors approved a change in the Company's fiscal year end from September 30 to December 31. The Company's current fiscal year is the calendar year January 1, 2024 through December 31, 2024 (fiscal year 2024).

In the opinion of the Company's management, the preceding unaudited interim consolidated financial statements contain all adjustments, consisting of normal accruals, necessary for a fair presentation of the Company's consolidated statement of financial condition as of June 30, 2023 March 31, 2024, its consolidated statements of income for the three and nine months ended June 30, 2023 March 31, 2024 and 2022, 2023, its consolidated statements of comprehensive income for the three and nine months ended June 30, 2023 March 31, 2024 and 2022, 2023, its consolidated statements of changes in stockholders' equity for the three and nine months ended June 30, 2023 March 31, 2024 and 2022, 2023 and its consolidated statements of cash flows for the nine three months ended June 30, 2023 March 31, 2024 and 2022, 2023. Certain prior period amounts have been reclassified to conform to the current period presentation. These reclassifications had an immaterial effect on the Company's consolidated financial statements and had no effect on prior period net income or stockholders' equity.

In addition, the preceding unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X, as well as in accordance with predominant practices within the banking industry. They do not include all the information and footnotes required by U.S. GAAP for complete financial statements. The preparation of the financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates. The results of operations for the three and nine months ended June 30, 2023 March 31, 2024 are not necessarily indicative of results for any other interim period or of the results of operations to be expected for the remainder of the full fiscal year, year 2024. The unaudited consolidated financial statements should be read in conjunction with the audited

consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended **September 30, 2022** **September 30, 2023**.

All material intercompany accounts and transactions have been eliminated in consolidation. Unless the context otherwise requires, references herein to the Company include the Company and the Bank on a consolidated basis.

### **Risks Accounting Policies**

**Securities** - Investment securities are classified as held-to-maturity or available-for-sale at the time of purchase. Investment securities classified as held-to-maturity, which management has the positive intent and Uncertainties

The United States economy is currently experiencing a level of price inflation not experienced since the late 1970's and early 1980's. It is therefore difficult to predict the response of consumers and businesses to this level of inflation, and its impact on the economy. In addition, in order to attempt to control and reduce the level of inflation, the Federal Reserve has embarked on a series of interest rate increases along with quantitative tightening to further constrict economic conditions. It is unclear whether the Federal Reserve's efforts will be successful, and what impact they may have on the United States' economy. It is possible that that the combined effects of inflation and increases in market interest rates could cause the economy of the United States to enter a recession, which could negatively impact the businesses of our borrowers and their ability to repay their loans or need credit, hold to maturity, are reported at amortized cost. Investment securities classified as available for sale, which could negatively affect our results management has the intent and ability to hold for an indefinite period of operations. time, but not necessarily to maturity, are carried at fair value, with unrealized gains and losses, net of related deferred income taxes, included in stockholders' equity as a separate component of other comprehensive income. Any decision to sell investment securities available for sale would be based on various factors,

98

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### Table of Contents

Accounting Policies including, but not limited to, asset / liability management strategies, changes in interest rates or prepayment risks, liquidity needs, or regulatory capital considerations.

Premiums are amortized and discounts accreted using the interest method over the remaining terms of the related securities. Dividend and interest income are recognized when earned. Sales of investment securities are recorded at trade date, with realized gains and losses on sales determined using the specific identification method and included in non-interest income.

A debt security is placed on nonaccrual status at the time any principal or interest payments become 90 days delinquent. Interest accrued but not received for a security placed on nonaccrual is reversed against interest income.

**Allowance for Credit Losses – Held-to-Maturity Securities** – Management measures expected credit losses on held-to-maturity debt securities on a collective basis by major security type. Accrued interest receivable on held-to-maturity debt securities totaled \$9 thousand at both March 31, 2024 and December 31, 2023 and is excluded from the estimate of credit losses.

The estimate of expected credit losses considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts.

Management classifies the held-to-maturity portfolio into the following major security types: Mortgage backed: residential and commercial. All mortgage-backed: residential and commercial securities held by the Company are issued by U.S. government entities and agencies. These securities are either explicitly or implicitly guaranteed by the U.S. government, are highly rated by major rating agencies and have a long history of no credit losses.

**Allowance for Loan Credit Losses** – The Available-For-Sale Securities – For available-for-sale debt securities in an unrealized loss position, the Company first assesses whether it intends to sell, or it is more likely than not that it will be required to sell the security before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the security's amortized cost basis is written down to fair value through income. For debt securities available-for-sale that do not meet the aforementioned criteria, the Company evaluates whether the decline in fair value has resulted from credit losses or other factors. In making this assessment, management considers the

determination extent to which fair value is less than amortized cost, any changes to the rating of the security by a rating agency, and adverse conditions specifically related to the security, among other factors. If this assessment indicates that a credit loss exists, an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. Any impairment that has not been recorded through an allowance for credit losses is recognized in other comprehensive income.

Changes in the allowance for loan credit losses is the most critical accounting policy, practice, and use of estimates. The Company uses available information to recognize probable and reasonably estimable losses on loans. Future additions to are recorded as credit loss expense (or reversal). Losses are charged against the allowance may be necessary based upon changes in economic, market when management believes the uncollectibility of an available-for-sale security is confirmed or other conditions. Changes in estimates could result in a material change in when either of the allowance. The allowance for loan losses criteria regarding intent or requirement to sell is increased by a provision for loan losses charged against income met.

Accrued interest receivable on available-for-sale debt securities totaled \$0.8 million at both March 31, 2024 and December 31, 2023 and is decreased by charge-offs, net excluded from the estimate of recoveries. Loan losses are recognized in the period the loans, or portion thereof, are deemed uncollectible. The adequacy of the allowance to cover any inherent loan losses in the portfolio is evaluated on a quarterly basis, credit losses.

Loans and Loan Interest Income Recognition - Loans that the Company has the intent and ability to hold for the foreseeable future or until maturity or payoff, are reported at the principal balance outstanding, net of purchase premiums and discounts, deferred loan fees and costs and an allowance for loan credit losses. The loan portfolio is segmented into residential real estate, multi-family, commercial real estate, commercial and industrial, construction and land development, and consumer loans.

Accrued interest receivable totaled \$11.2 million and \$10.8 million at March 31, 2024 and December 31, 2023, respectively, and was reported in Accrued interest receivable on the Consolidated Statements of Financial Condition and is excluded from the estimate of credit losses. Interest income on loans is accrued on the unpaid principal balance and credited to income as earned. Interest income on loans is discontinued and placed on nonaccrual status at the time the loan is 90 days delinquent. Net loan origination fees and costs are deferred and accreted/amortized to interest income over the contractual life of loans using the level-yield method, adjusted for actual prepayments.

Loans that are acquired are initially recorded at fair value with no carryover

[Table of the related allowance for loan losses. After acquisition, losses are recognized through the allowance for loan losses. Determining the fair value of the loans involves estimating the amount and timing of expected principal and interest cash flows to be collected on the loans and discounting those cash flows at a market interest rate. At June 30, 2023 and September 30, 2022, the Company had loans totaling \\$0.1 million and \\$1.2 million, respectively, which at the time of acquisition, showed evidence of credit deterioration since origination.](#) [Contents](#)

Loans Held for Sale - Mortgage and SBA and other government guaranteed loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or estimated fair value as determined by outstanding commitments from investors. Periodically, the Company originates various residential mortgage loans for sale to investors generally on a servicing released basis. The sale of such loans is generally arranged through a master commitment on a best-efforts basis. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings. Premiums, discounts, origination fees and costs on loans held for sale are deferred and recognized as a component of the gain or loss on sale. Gains and losses on sales of loans held for sale are included in other income, recognized on settlement date and are determined to be the difference between the sale proceeds and the carrying value of the loans. These transactions are accounted for as sales based on satisfaction of the criteria for such accounting which provides that, as transferor, the Company has surrendered control of the loans.

For liquidity purposes generally, there are instances when loans originated with the intent to hold in the portfolio are subsequently transferred to loans held for sale. At transfer, they are carried at the lower of cost or fair value.

Allowance for Credit Losses - Loans - The allowance for credit losses is a valuation account that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged off against the allowance when management believes the uncollectability of a loan balance is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off.

Management estimates the allowance balance using relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting standards, portfolio mix, delinquency level, or term as well as for changes in environmental conditions, such as changes in unemployment rates, property values, or other relevant factors.

The allowance for credit losses is measured on a collective (pool) basis when similar risk characteristics exist. Loans that do not share risk characteristics are evaluated on an individual basis. Loans evaluated individually are not included in the collective evaluation. When management determines that collection in full is not probable, expected credit losses are based on the fair value of the collateral or discounted value of the projected cash flows at the reporting date, adjusted for selling costs as appropriate.

The quantitative component of the estimate relies on the statistical relationship between the projected value of an economic indicator and the implied historical loss experience among a curated group of peers. The Company utilized regression analyses of peer data, in which the Company was included, and where observed credit losses and selected economic factors were used to determine suitable loss drivers for modeling the lifetime rates of probability of default (PD). A loss given default rate (LGD) is assigned to each pool for each period based on these PD outcomes. The model primarily utilizes an expected discounted cash flow (DCF) analysis with a remaining life (RL) approach used limitedly. The DCF analysis is run at the instrument-level and incorporates an array of loan-specific data points and segment-implied assumptions to determine the lifetime expected loss attributable to each instrument. An implicit "hypothetical loss" is derived for each period of the DCF, and helps establish the present value of future cash flows for each period. The reserve applied to a specific instrument is the difference between the sum of the present value of future cash flows and the book balance of the loan at the measurement date. The RL approach utilizes projected loss rates based on the remaining life of a loan pool. It is utilized when a regression analysis could not provide adequate correlation of PD and external economic factors on which to base projected losses.

Portfolio segments are the level at which loss assumptions are applied to a pool of loans based on the similarity of risk characteristics inherent in the included instruments, relying on FFIEC Call Report codes. The loss driver for each loan portfolio segment is derived from a readily available and reasonable economic forecast, chiefly the Federal Open Market Committee ("FOMC") of the Federal Reserve's projections of civilian unemployment and year-over-year U.S. GDP growth. Forecasts are applied over a four-quarter period and revert to the lookback period's historical mean for the economic indicator over a four-quarter horizon, on a straight-line basis.

[Table of Contents](#)

The model incorporates qualitative factor adjustments in order to calibrate the model for risk in each portfolio segment that may not be captured through quantitative analysis. Determinations regarding qualitative adjustments are reflective of management's expectation of loss conditions differing from those already captured in the quantitative component of the model. Factors that the Company considers include a) changes in lending policies and procedures, including changes in underwriting standards and collections, charge offs, and recovery practices; b) changes in international, national, regional, and local conditions; c) changes in the nature and volume of the portfolio and term loans; d) changes in experience, depth, and ability of lending management; e) changes in volume and severity of past due loans and other similar conditions; f) changes in the quality of the Bank's loan review system; g) changes in the value of underlying collateral for collateral dependent loans; h) the existence and effect of any concentrations of credit and changes in the levels of such concentrations; and i) the effects of other external factors (i.e. competition, legal and regulatory requirements) on the level of estimated credit losses.

Allowance for credit losses are aggregated for the major loan segments, with similar characteristics, summarized below. However, for the purposes of calculating reserves, these segments may be further broken down into loan classes by risk characteristics that include but are not limited to FFIEC Call Report codes, industry type, geographic location, and collateral type.

One-to-four family residential mortgage loans involve certain risks such as interest rate risk and risk of nonpayment. Adjustable-rate loans decrease the interest rate risk to the Bank that is associated with changes in interest rates but involve other risks, primarily because as interest rates rise, the payment by the borrower rises to the extent permitted by the terms of the loan, thereby increasing the potential for default. At the same time, the marketability of the underlying property may be adversely affected by higher interest rates. Repayment risk can be affected by the overall health of the economy, including unemployment rates and housing prices.

Commercial real estate lending entails additional risks as compared with single-family residential property lending. Such loans typically involve large loan balances to single borrowers or groups of related borrowers. Loans in this classification include income producing investment properties and owner-occupied real estate used for business purposes. The underlying properties are located largely in the Bank's primary market area. The cash flows of the income producing investment properties could be adversely impacted by a downturn in the economy as evidenced by increased vacancy rates, which in turn, could have an effect on credit quality. In the case of owner-occupied real estate used for business purposes, a weakened economy and resultant decreased consumer and/or business spending could have an adverse effect on credit quality.

Multifamily lending entails additional risks as compared with single-family residential property lending, but less when compared to commercial real estate lending. Loans in this classification include income producing residential investment properties of five or more units. Loans are made to established owners with a proven and demonstrable record of strong performance. Loans are secured by a first mortgage lien on the subject property. Repayment is derived generally from the rental income generated from the property and may be supplemented by the owners' personal cash flow. Credit risk arises with changes in economic conditions that could cause an increase in vacancy rates or decline in property value.

Commercial and industrial lending is generally considered higher risk due to the concentration of principal in a limited number of loans and borrowers and the effects of general economic conditions on the business. Generally, these loans are primarily secured by inventories and other assets of the business and repayment is expected from the cash flows of the business. A weakened economy, and resultant decreased consumer and/or business spending, will have an effect on the credit quality in this loan class.

The Company's construction loan portfolio covers the development of commercial properties. Construction loans involve the disbursement of funds during construction with repayment substantially dependent on the success of the ultimate project. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans because their ultimate repayment depends on the satisfactory completion of construction and is sensitive to interest rate changes, governmental regulation of real property, general economic conditions and the availability of long-term financing. Repayment is dependent on completion of the project and the subsequent financing of the completed project as a commercial real estate loan, and in some instances on the rent or sale of the underlying project.

#### [Table of Contents](#)

Consumer loans generally have shorter terms and higher interest rates than other lending but generally involve more credit risk because of the type and nature of the collateral and, in certain cases, the absence of collateral. Repayment is dependent on the credit quality of the individual borrower and, if applicable, sale of the collateral securing the loan. Therefore, the overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this loan class.

[Allowance for Credit losses on Off-Balance Sheet Credit Exposures](#) – The Company estimates expected credit losses over the contractual period in which the Company is exposed to credit risk via a contractual obligation to extend credit, unless the obligation is unconditionally cancellable by the Company. The allowance for credit losses on off-balance sheet credit exposures is reported on the Consolidated Statements of Financial Condition in other liabilities section and is adjusted through a provision for credit losses reported on the Consolidated Statements of Income in other expenses. The estimate includes consideration of the likelihood that funding will occur and an estimate of expected credit losses on commitments expected to be funded over the commitment's estimated useful life.

[Series A Preferred Stock](#) - Holders of the Company's Series A preferred stock will be entitled to receive dividends when, as and if declared by the Company's board of directors, in the same per share amount as the common stockholders. No dividends dividend for any quarterly period will be payable on the common stock unless a dividend identical to that paid on the common stock is paid at the same time on the Series A preferred stock. Therefore, Series A preferred stock is treated as common stock for EPS calculations. Series A preferred stock has no voting rights. In the event of a dissolution of the Company, Series A preferred stock is entitled to the payment of any declared and unpaid dividend, and then will share in dissolution proceeds, if any, with the shares of common stock.

#### [Recent Accounting Pronouncements](#)

##### [Adoption of New Accounting Standards](#)

The Company adopted ASU 2016-13, Financial Instruments — Credit Losses (Topic 326) on October 1, 2023 using the modified retrospective method for all financial assets measured at amortized cost, and off-balance-sheet credit exposures. In November 2019, the FASB adopted changes to delay the effective date of ASU 2016-13 to 2023 for certain entities, including certain Securities and Exchange Commission filers, public business entities, and private companies. As the Company is a smaller reporting company under SEC regulations, the Company was eligible for and elected delayed adoption of the ASU until October 1, 2023. The objective of the ASU is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date by replacing the incurred loss impairment methodology with a methodology that reflects expected credit losses, which is referred to as the current expected credit loss ("CECL") methodology, and requires consideration of a broader range of reasonable and supportable information to form credit loss estimates. Results for reporting periods beginning after October 1, 2023 are presented under ASC 326 while prior period amounts continue to be reported in accordance with previously applicable GAAP. On October 1, 2023, the Company recognized a one-time cumulative effect adjustment to retained earnings, of \$4.0 million, or \$3.2 million, net of tax effects, of which \$0.1 million reflected a reduction of allowance for credit losses on unfunded commitments, \$4.1 million reflected additional allowance related to the loan portfolio, and no adjustment was recognized related to the securities portfolio.

In March 2022, the FASB issued ASU 2022-02, which eliminates creditor accounting guidance for troubled debt restructurings ("TDRs") for entities that have adopted ASU 2016-13, Financial Instruments-Credit Losses (Topic 326) and enhances Vintage Disclosures of Gross Writeoffs. This ASU eliminates Subtopic 310-40 guidance for TDRs, and requires creditors to apply the loan refinancing and restructuring guidance in Subtopic 310-20 when evaluating modifications granted to borrowers experiencing financial difficulty to determine whether the modification is considered a continuation of an existing loan or a new loan. The vintage disclosure component of the ASU requires entities to disclose current-period gross writeoffs by origination year for financing receivables and investment leases within the scope of Subtopic 326-20. The Company adopted ASU 2022-02 prospectively, beginning October 1, 2023, concurrently with the aforementioned ASU 2016-13. The Company did not have any loans that were both experiencing financial difficulties and modified during the reporting periods beginning after October 1, 2023.

1012

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## [Table of Contents](#)

### **Recent Accounting Pronouncements**

In February 2016, December 2022, the Financial Accounting Standards Board ("FASB" (the "FASB") issued ASU 2016-02, Leases 2022-06, "Reference Rate Reform (Topic 842). The FASB amended existing guidance 848: Deferral of the Sunset Date of Topic 848" that requires lessees recognize the following for all leases (with the exception of short-term leases) at the commencement date: (1) A lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (2) A right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged. The new guidance also requires enhanced disclosure about an entity's leasing arrangements. The Company adopted Topic 842 using the transition approach of applying the new leases standard at the beginning of extends the period of adoption on October 1, 2022. The new guidance includes a number of optional transition-related practical expedients that must be elected as a package and applied by a reporting entity to all of its leases consistently. The Company has elected to apply time preparers can utilize the package of practical expedients to all its existing leases, which among other things, allowed the Company to carry forward the historical lease classification as operating leases in accordance with previous GAAP. The effect of adopting this standard in the Company's Consolidated Statements of Financial Condition was a \$10 million increase in operating lease assets and operating lease liabilities as of October 1, 2022.

reference rate reform relief guidance. In June 2016, the FASB issued ASU 2016-13, Financial Instruments – Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments. The amendments introduce an impairment model that is based on current expected credit losses ("CECL"), rather than incurred losses, to estimate credit losses on certain types of financial instruments (i.e. loans and held to maturity securities), including certain off-balance sheet financial instruments (i.e. commitments to extend credit and standby letters of credit that are not unconditionally cancellable). The CECL standard should consider historical information, current information, and reasonable and supportable forecasts, including estimates of prepayments, over the contractual term. An entity must use judgment in determining the relevant information and estimation methods that are appropriate in its circumstances. Financial instruments with similar risk characteristics may be grouped together when estimating credit losses. The allowance for credit losses for purchased financial assets with a more-than-insignificant

amount of credit deterioration since origination that are measured at amortized cost basis is determined in a similar manner to other financial assets measured at amortized cost basis; however, the initial estimate of expected credit loss would be recognized through an allowance for credit losses with an offset (i.e. increase) to the purchase price at acquisition. Only subsequent changes in the allowance for credit losses are recorded as provision for loan losses for these assets. The ASU also amends the current available for sale security impairment model for debt securities whereby credit losses relating to available for sale debt securities should be recorded through an allowance for credit losses. As the Company is a smaller-reporting company under SEC regulations, the Company will adopt CECL on October 1, 2023. The Company is currently evaluating the impact the CECL model will have on our accounting and allowance for loans losses. The Company has engaged a third-party to assist in the development of a CECL model for the calculation of the allowance for loan and lease losses in preparation for the change to the current expected credit loss model. The Company has also engaged a third-party to perform a model validation of our CECL model. The Company is also in the process of updating its policies, procedures and internal controls accordingly. The Company may recognize a one-time cumulative-effect adjustment to retained earnings upon adoption of CECL on October 1, 2023, consistent with regulatory expectations set forth in interagency guidance. The Company cannot yet determine the magnitude of any such one-time cumulative adjustment or of the overall impact of the new standard on our consolidated financial condition or results of operations.

In March 2022, 2020, the FASB issued ASU 2022-02, 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures. Reporting" which provides optional guidance to ease the potential burden in accounting for (or recognizing the effects of) reference rate reform on financial reporting. The objective of the guidance in Topic 848 is to provide relief during the temporary transition period, so the FASB included a sunset provision within Topic 848 based on expectations of when LIBOR would cease being published. In 2021, the UK Financial Conduct Authority delayed the intended cessation date of certain tenors of USD LIBOR to June 30, 2023. To ensure relief in Topic 848 covers the period of time during which a significant number of modifications may take place, ASU made certain targeted amendments specific 2022-06 defers the sunset date of Topic 848 from December 31, 2022 to troubled debt restructurings (TDRs) by creditors and vintage disclosure related to gross write-offs. Upon adoption, the Company December 31, 2024, after which entities will no longer be required permitted to apply the loan and refinancing and restructuring guidance relief in Topic 848. For all entities, the amendments in ASU 2022-06 are effective upon issuance. The Company adopted this ASU on July 1, 2023. The adoption of this standard did not have material effect on the Company's operating results or financial condition.

#### Standards That Have Not Yet Been Adopted

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740): Improvement to determine whether a modification results in a new loan or a continuation of an existing loan, rather than applying the recognition and measurement guidance for TDRs. The ASU also requires companies Income Tax Disclosures, which will require public business entities to disclose current-period gross write-offs annually a tabular rate reconciliation, including specific items such as state and local income tax, tax credits, nontaxable or nondeductible items, among others, and a separate disclosure requiring disaggregation of reconciling items as described above which equal or exceed 5% of the product of multiplying income from continuing operations by year of origination for financing receivables and net investment in leases within scope of Subtopic 326-20. the applicable statutory income tax rate. The ASU 2022-02 is effective for fiscal years all public business entities for annual periods beginning after December 15, 2022 for entities that have adopted ASU 2016-13, otherwise effective date is the same as ASU 2016-13. The Company will adopt ASU 2016-13 effective October 1, 2023 and will simultaneously implement ASU 2022-02, December 15, 2024.

## 2. EARNINGS PER SHARE

The two-class method is used in the calculation of basic and diluted earnings per share ("EPS"). Under the two-class method, earnings available to common shareholders for the period are allocated between common shareholders and participating securities according to

dividends declared and participation rights in undistributed earnings. The restricted stock awards granted by the Company contain non-forfeitable rights to dividends and therefore are considered participating securities.

The Company's basic and diluted EPS calculations for the three and nine months ended June 30, 2023 March 31, 2024 and 2022 2023 are as follows. There were no stock options that were antidilutive for the three and nine months ended June 30, 2023 March 31, 2024 and 2022 2023.

(in thousands, except share and per share data)	Three Months Ended June 30,		Nine Months Ended June 30,		Three Months Ended March 31,	
	2023	2022	2023	2022	2024	2023
Net income available to common stockholders	\$ 3,094	\$ 5,333	\$ 11,641	\$ 17,730	\$ 4,061	\$ 3,209
Less: Dividends paid and earnings allocated to participating securities	(103)	(259)	(448)	(668)	(137)	(137)
Income attributable to common stock	\$ 2,991	\$ 5,074	\$ 11,193	\$ 17,062	\$ 3,924	\$ 3,072
Weighted average common shares outstanding, including participating securities	7,332,090	6,596,505	7,316,241	5,970,288	7,376,227	7,324,036
Less: Weighted average participating securities	(262,200)	(324,403)	(286,455)	(219,311)	(257,767)	(313,463)
Weighted average common shares outstanding	7,069,890	6,272,102	7,029,786	5,750,977	7,118,460	7,010,573
Basic EPS	\$ 0.42	\$ 0.81	\$ 1.59	\$ 2.97	\$ 0.55	\$ 0.44
Income attributable to common stock	\$ 2,991	\$ 5,074	\$ 11,193	\$ 17,062	\$ 3,924	\$ 3,072
Weighted average common shares outstanding	7,069,890	6,272,102	7,029,786	5,750,977	7,118,460	7,010,573
Weighted average common equivalent shares outstanding	75,523	99,062	77,735	99,206	44,699	92,233
Weighted average common and equivalent shares outstanding	7,145,413	6,371,164	7,107,521	5,850,183	7,163,159	7,102,806
Diluted EPS	\$ 0.42	\$ 0.80	\$ 1.57	\$ 2.92	\$ 0.55	\$ 0.43

#### [Table of Contents](#)

### 3. SECURITIES

At the time of purchase of a security, the Company designates the security as either available for sale or held to maturity, depending upon investment objectives, liquidity needs and intent.

The following table summarizes the amortized cost and fair value of securities available for sale and securities held to maturity at June 30, 2023 and September 30, 2022 and the corresponding amounts of gross unrealized gains and losses recognized in accumulated other comprehensive income:

(in thousands)	June 30, 2023			
	Gross		Gross	
	Amortized	Unrealized	Unrealized	
	Cost	Gains	Losses	Fair Value
<b>Available for sale:</b>				
U.S. GSE residential mortgage-backed securities	\$ 335	\$ —	\$ (124)	\$ 211
Corporate bonds	12,700	—	(1,817)	10,883
<b>Total available for sale securities</b>	<b>\$ 13,035</b>	<b>\$ —</b>	<b>\$ (1,941)</b>	<b>\$ 11,094</b>

<b>Held to maturity:</b>					
U.S. GSE residential mortgage-backed securities	\$ 1,588	\$ —	\$ (136)	\$ 1,452	
U.S. GSE commercial mortgage-backed securities	2,592	—	(161)	2,431	
<b>Total held to maturity securities</b>	<b>4,180</b>	<b>—</b>	<b>(297)</b>	<b>3,883</b>	
<b>Total investment securities</b>	<b>\$ 17,215</b>	<b>\$ —</b>	<b>\$ (2,238)</b>	<b>\$ 14,977</b>	

(in thousands)	September 30, 2022			
	Gross			
	Amortized		Unrealized	
	Cost	Gains	Losses	Fair Value
<b>Available for sale:</b>				
U.S. GSE residential mortgage-backed securities	\$ 375	\$ —	\$ (133)	\$ 242
Corporate bonds	12,700	—	(657)	12,043
<b>Total available for sale securities</b>	<b>\$ 13,075</b>	<b>\$ —</b>	<b>\$ (790)</b>	<b>\$ 12,285</b>
<b>Held to maturity:</b>				
U.S. GSE residential mortgage-backed securities	\$ 1,778	\$ —	\$ (160)	\$ 1,618
U.S. GSE commercial mortgage-backed securities	2,636	—	(159)	2,477
<b>Total held to maturity securities</b>	<b>4,414</b>	<b>—</b>	<b>(319)</b>	<b>4,095</b>
<b>Total investment securities</b>	<b>\$ 17,489</b>	<b>\$ —</b>	<b>\$ (1,109)</b>	<b>\$ 16,380</b>

[Table of Contents](#)

The amortized cost and fair value of investment securities at June 30, 2023, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single date are shown separately.

(in thousands)	June 30, 2023	
	Amortized	
	Cost	Fair
<b>Securities available for sale:</b>		
Five to ten years	\$ 12,700	\$ 10,883
U.S. GSE residential mortgage-backed securities	335	211
<b>Total securities available for sale</b>	<b>13,035</b>	<b>11,094</b>
<b>Securities held to maturity:</b>		
U.S. GSE residential mortgage-backed securities	1,588	1,452
U.S. GSE commercial mortgage-backed securities	2,592	2,431
<b>Total securities held to maturity</b>	<b>4,180</b>	<b>3,883</b>
<b>Total investment securities</b>	<b>\$ 17,215</b>	<b>\$ 14,977</b>

At June 30, 2023 and September 30, 2022, investment securities with a carrying amount of \$1.9 million and \$1.8 million, respectively, were pledged to secure public deposits and for other purposes required or permitted by law.

There were no sales of securities for the three and nine months ended June 30, 2023 and the three months ended June 30, 2022. There were \$2.1 million of proceeds on sales of securities available for sale with gross gains of \$105 thousand for the nine months ended June 30, 2022.

The following tables summarize gross unrealized losses and fair values of investment securities aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position at June 30, 2023 and September 30, 2022.

June 30, 2023									
(in thousands, except number of securities)	Less than Twelve Months			Twelve Months or Longer			Total		
	Gross		Gross		Gross		Gross		
	Unrealized		Unrealized		Number of		Unrealized		
	Fair Value	Losses	Fair Value	Losses	Securities	Fair Value	Losses	Fair Value	Losses
<b>Available-for-sale:</b>									
U.S. GSE residential mortgage-backed securities	\$ —	\$ —	\$ 211	\$ (124)	5	\$ 211	\$ (124)		
Corporate bonds	5,022	(978)	4,661	(839)	6	9,683	(1,817)		
<b>Total available-for-sale</b>	<b>\$ 5,022</b>	<b>\$ (978)</b>	<b>\$ 4,872</b>	<b>\$ (963)</b>	<b>11</b>	<b>\$ 9,894</b>	<b>\$ (1,941)</b>		
<b>Held-to-maturity:</b>									
U.S. GSE residential mortgage-backed securities	\$ —	\$ —	\$ 1,452	\$ (136)	4	\$ 1,452	\$ (136)		
U.S. GSE commercial mortgage-backed securities	—	—	2,431	(161)	1	2,431	(161)		
<b>Total held-to-maturity</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 3,883</b>	<b>\$ (297)</b>	<b>5</b>	<b>\$ 3,883</b>	<b>\$ (297)</b>		

14

#### [Table of Contents](#)

September 30, 2022									
(in thousands, except number of securities)	Less than Twelve Months			Twelve Months or Longer			Total		
	Gross		Gross		Gross		Gross		
	Unrealized		Unrealized		Number of		Unrealized		
	Fair Value	Losses	Fair Value	Losses	Securities	Fair Value	Losses	Fair Value	Losses
<b>Available-for-sale:</b>									
U.S. GSE residential mortgage-backed securities	\$ 152	\$ (126)	\$ 90	\$ (7)	6	\$ 242	\$ (133)		
Corporate bonds	10,843	(657)	—	—	6	10,843	(657)		
<b>Total available-for-sale</b>	<b>\$ 10,995</b>	<b>\$ (783)</b>	<b>\$ 90</b>	<b>\$ (7)</b>	<b>12</b>	<b>\$ 11,085</b>	<b>\$ (790)</b>		
<b>Held-to-maturity:</b>									
U.S. GSE residential mortgage-backed securities	\$ 1,618	\$ (160)	\$ —	\$ —	4	\$ 1,618	\$ (160)		
U.S. GSE commercial mortgage-backed securities	2,477	(159)	—	—	1	2,477	(159)		
<b>Total held-to-maturity</b>	<b>\$ 4,095</b>	<b>\$ (319)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>5</b>	<b>\$ 4,095</b>	<b>\$ (319)</b>		

There was no other than temporary impairment loss recognized on any securities at June 30, 2023 or September 30, 2022.

#### **4. LOANS**

The following table sets forth the classification of the Company's loans by loan portfolio segment for the periods presented.

June 30, 2023		September 30, 2022	

<i>(in thousands)</i>			
Residential real estate	\$ 623,362	\$ 515,316	
Multi-family	583,224	574,413	
Commercial real estate	532,648	472,511	
Commercial and industrial	66,642	45,758	
Construction and land development	12,682	12,871	
Consumer	288	22	
<b>Gross loans</b>	<b>1,818,846</b>	<b>1,620,891</b>	
Net deferred loan fees and costs	4,657	2,640	
<b>Total loans</b>	<b>1,823,503</b>	<b>1,623,531</b>	
Allowance for loan losses	(15,369)	(12,844)	
<b>Total loans, net</b>	<b>\$ 1,808,134</b>	<b>\$ 1,610,687</b>	

The Company's Small Business Administration ("SBA") Paycheck Protection Program ("PPP") loans outstanding, included in commercial and industrial loans in the table above, totaled \$4.9 million and \$10.2 million at June 30, 2023 and September 30, 2022, respectively.

At June 30, 2023 and September 30, 2022, the Company was servicing approximately \$247.8 million and \$246.0 million, respectively, of loans for others. The Company had no loans held for sale at June 30, 2023 and September 30, 2022.

15

#### [Table of Contents](#)

#### Purchased Credit Impaired Loans

The Company has purchased loans, for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected. The carrying amount for those loans is as follows:

	June 30, 2023	September 30, 2022
<i>(in thousands)</i>		
Commercial real estate	\$ —	\$ 602
Commercial and industrial	136	629
<b>Total recorded investment</b>	<b>\$ 136</b>	<b>\$ 1,231</b>

During the nine months ended June 30, 2023, two purchased credit impaired loans acquired in the Savoy Bank acquisition totaling \$457 thousand were charged off to the allowance for loan losses.

For the three months ended June 30, 2023 and 2022, the Company sold loans totaling approximately \$12.6 million and \$9.5 million, respectively, recognizing net gains of \$1.1 million and \$0.8 million, respectively. For the nine months ended June 30, 2023 and 2022, the Company sold loans totaling approximately \$33.4 million and \$60.9 million, respectively, recognizing net gains of \$2.6 million and \$3.9 million, respectively.

The following summarizes the activity in the allowance for loan losses by portfolio segment for the periods indicated:

Three Months Ended June 30, 2023

<i>(in thousands)</i>	Commercial							Construction	
	Residential		Multi-	Commercial		and	and Land		
	Real Estate	Family	Real Estate	Industrial	Development	Consumer			
	Loans	Loans	Loans	Loans	Loans	Loans		Total	
Allowance for loan losses:									
Beginning balance	\$ 4,664	\$ 5,315	\$ 3,244	\$ 1,525	\$ 113	\$ 18	\$ 14,879		
Charge-offs	—	—	—	(10)	—	—	(10)		
Recoveries	—	—	—	—	—	—	—		
Provision (credit) for loan losses	132	(27)	137	253	(5)	10	500		
Ending Balance	<u>\$ 4,796</u>	<u>\$ 5,288</u>	<u>\$ 3,381</u>	<u>\$ 1,768</u>	<u>\$ 108</u>	<u>\$ 28</u>	<u>\$ 15,369</u>		

<i>(in thousands)</i>	Three Months Ended June 30, 2022						
	Commercial						
	Residential		Multi-	Commercial		and	and Land
	Real Estate	Family	Real Estate	Industrial	Development	Consumer	
Loans							
Allowance for loan losses:							
Beginning balance	\$ 3,400	\$ 2,627	\$ 3,327	\$ 532	\$ —	\$ —	\$ 9,886
Charge-offs	—	—	—	—	—	—	—
Recoveries	—	—	—	—	—	—	—
Provision (credit) for loan losses	(168)	503	479	103	82	1	1,000
Ending balance	<u>\$ 3,232</u>	<u>\$ 3,130</u>	<u>\$ 3,806</u>	<u>\$ 635</u>	<u>\$ 82</u>	<u>\$ 1</u>	<u>\$ 10,886</u>

## [Table of Contents](#)

### **3. SECURITIES**

The following tables summarize the amortized cost, fair value and allowance for credit losses of securities available for sale and securities held to maturity at March 31, 2024 and December 31, 2023 and the corresponding amounts of gross unrealized gains and losses recognized in accumulated other comprehensive loss and gross unrecognized gains and losses:

<i>(in thousands)</i>	March 31, 2024				
	Gross		Gross		Allowance
	Amortized	Unrealized	Unrealized	for Credit	
	Cost	Gains	Losses	Losses	Fair Value
<b>Available for sale:</b>					
U.S. Treasury securities	\$ 29,952	\$ 4	\$ —	\$ —	\$ 29,956
U.S. GSE residential mortgage-backed securities	297	—	(133)	—	164
Collateralized loan obligations	50,286	296	—	—	50,582

Corporate bonds	13,700	—	(1,693)	—	12,007
<b>Total available for sale securities</b>	<b>\$ 94,235</b>	<b>\$ 300</b>	<b>\$ (1,826)</b>	<b>\$ —</b>	<b>\$ 92,709</b>
<b>Allowance for Credit Losses</b>					
	<b>Gross</b>	<b>Gross</b>			
Amortized	Unrecognized	Unrecognized			
Cost	Gains	Losses	Fair Value	Losses	
<b>Held to maturity:</b>					
U.S. GSE residential mortgage-backed securities	\$ 1,427	\$ —	\$ (106)	\$ 1,321	\$ —
U.S. GSE commercial mortgage-backed securities	2,546	—	(116)	2,430	—
<b>Total held to maturity securities</b>	<b>\$ 3,973</b>	<b>\$ —</b>	<b>\$ (222)</b>	<b>\$ 3,751</b>	<b>\$ —</b>

December 31, 2023					
(in thousands)					
	Amortized	Unrealized	Unrealized	for Credit	
	Cost	Gains	Losses	Losses	Fair Value
<b>Available for sale:</b>					
U.S. GSE residential mortgage-backed securities	\$ 309	\$ —	\$ (108)	\$ —	\$ 201
Collateralized loan obligations	50,283	82	(99)	—	50,266
Corporate bonds	12,700	—	(1,748)	—	10,952
<b>Total available for sale securities</b>	<b>\$ 63,292</b>	<b>\$ 82</b>	<b>\$ (1,955)</b>	<b>\$ —</b>	<b>\$ 61,419</b>
<b>Allowance for Credit Losses</b>					
	<b>Gross</b>	<b>Gross</b>			
Amortized	Unrecognized	Unrecognized			
Cost	Gains	Losses	Fair Value	Losses	
<b>Held to maturity:</b>					
U.S. GSE residential mortgage-backed securities	\$ 1,480	\$ —	\$ (96)	\$ 1,384	\$ —
U.S. GSE commercial mortgage-backed securities	2,561	—	(110)	2,451	—
<b>Total held to maturity securities</b>	<b>\$ 4,041</b>	<b>\$ —</b>	<b>\$ (206)</b>	<b>\$ 3,835</b>	<b>\$ —</b>

[Table of Contents](#)

The amortized cost and fair value of investment securities at March 31, 2024, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single date are shown separately.

(in thousands)	Nine Months Ended June 30, 2023						
	Residential	Multi-	Commercial	and	and Land	Development	Consumer
	Real Estate	Family	Real Estate	Industrial	Development	Loans	Total
	Loans	Loans	Loans	Loans	Loans	Loans	
<b>Allowance for loan losses:</b>							
Beginning Balance	\$ 3,951	\$ 4,308	\$ 3,707	\$ 761	\$ 115	\$ 2	\$ 12,844

Charge-offs	—	—	—	(467)	—	—	(467)
Recoveries	—	—	—	60	—	—	60
Provision (credit) for loan losses	845	980	(326)	1,414	(7)	26	2,932
Ending Balance	\$ 4,796	\$ 5,288	\$ 3,381	\$ 1,768	\$ 108	\$ 28	\$ 15,369

Nine Months Ended June 30, 2022														
(in thousands)	Commercial Construction						March 31, 2024							
	Residential	Multi-	Commercial	and	and Land	Real Estate	Family	Real Estate	Industrial	Development	Consumer	Total	Amortized	Fair
	Loans	Loans	Loans	Loans	Loans	Loans	Loans	Loans	Loans	Loans	Loans	Total	Cost	Value
Allowance for loan losses:														
Beginning Balance	\$ 4,155	\$ 2,433	\$ 1,884	\$ 79	\$ —	\$ 1	\$ 8,552							
Charge-offs	—	(66)	—	—	—	—	—	—	—	—	—	(66)		
Recoveries	—	—	—	—	—	—	—	—	—	—	—	—		
Provision (credit) for loan losses	(923)	763	1,922	556	82	—	2,400							
Ending Balance	\$ 3,232	\$ 3,130	\$ 3,806	\$ 635	\$ 82	\$ 1	\$ 10,886							
<b>Securities available for sale:</b>														
Due in one year or less													\$29,952	\$29,956
Due after one year through five years													1,000	1,000
Five to ten years													16,524	14,859
Beyond ten years													46,462	46,730
U.S. GSE residential mortgage-backed securities													297	164
<b>Total securities available for sale</b>													94,235	92,709
<b>Securities held to maturity:</b>														
U.S. GSE residential mortgage-backed securities													1,427	1,321
U.S. GSE commercial mortgage-backed securities													2,546	2,430
<b>Total securities held to maturity</b>													3,973	3,751
<b>Total investment securities</b>													\$98,208	\$96,460

At March 31, 2024 and December 31, 2023, investment securities with a carrying amount of \$31.0 million and \$2.0 million, respectively, were pledged to secure public deposits and for other purposes required or permitted by law.

There were no sales of securities for the three months ended March 31, 2024 and 2023.

There were holdings of \$30.0 million in securities issued by U.S. Government that exceeded 10% of stockholder's equity at March 31, 2024. There were no holdings of securities of any one issuer in an amount greater than 10% of stockholders' equity at December 31, 2023.

The following tables summarize securities available-for-sale in an unrealized loss position for which an allowance for credit losses has not been recorded at March 31, 2024 and December 31, 2023, aggregated by major security type and length of time in a continuous unrealized loss position:

(in thousands, except number of securities)	March 31, 2024							
	Less than Twelve Months		Twelve Months or Longer		Total			
	Gross		Gross		Gross			
	Unrealized		Unrealized		Unrealized	Number of	Unrealized	
Fair Value		Losses		Fair Value	Losses	Securities	Fair Value	Losses
<b>Available-for-sale:</b>								
U.S. GSE residential mortgage-backed securities	\$ —	\$ —	\$ 164	\$ (133)	5	\$ 164	\$ (133)	
Corporate bonds	1,116	(84)	9,891	(1,609)	7	11,007	(1,693)	

Total available-for-sale	\$ 1,116	\$ (84)	\$ 10,055	\$ (1,742)	12	\$ 11,171	\$ (1,826)
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(in thousands, except number of securities)	December 31, 2023						
	Less than Twelve Months		Twelve Months or Longer		Total		
	Gross		Gross		Gross		
	Fair Value	Losses	Fair Value	Losses	Number of Securities	Fair Value	Losses
<b>Available-for-sale:</b>							
U.S. GSE residential mortgage-backed securities	\$ —	\$ —	\$ 201	\$ (108)	5	\$ 201	\$ (108)
Collateralized loan obligations	12,352	(99)	—	—	3	12,352	(99)
Corporate bonds	1,080	(120)	9,872	(1,628)	7	10,952	(1,748)
<b>Total available-for-sale</b>	<b>\$ 13,432</b>	<b>\$ (219)</b>	<b>\$ 10,073</b>	<b>\$ (1,736)</b>	<b>15</b>	<b>\$ 23,505</b>	<b>\$ (1,955)</b>

#### [Table of Contents](#)

#### **Assessment of Available for Sale Debt Securities for Credit Risk**

Management assesses the decline in fair value of investment securities periodically. Unrealized losses on debt securities may occur from current market conditions, increases in interest rates since the time of purchase, a structural change in an investment, volatility of earnings of a specific issuer, or deterioration in credit quality of the issuer. Management evaluates both qualitative and quantitative factors to assess whether an impairment exists. The following is a discussion of the credit quality characteristics of portfolio segments carrying unrealized losses at March 31, 2024.

#### Obligations of U.S. Government agencies and sponsored entities

The mortgage-backed securities held by the Company were issued by U.S government-sponsored entities and agencies. The decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality. The Company does not have the intent to sell these mortgage-backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery. The Company considers these securities to carry zero loss estimates and no allowance for credit losses was recorded at March 31, 2024.

#### Corporate bonds

The Company's corporate bond portfolio is comprised of subordinated debt issues of community and regional banks. Management considers the credit quality of each individual investment. Management reviewed the collectibility of these investments, taking into account such factors as the financial condition of the issuers, reported regulatory capital ratios, and credit ratings, when available, and other factors. All corporate bond debt securities continue to accrue interest and make payments as expected with no defaults or deferrals on the part of the issuers. The Company considers the potential credit risk of the issuers to be immaterial and has not allocated an allowance for credit losses on its corporate bond portfolio as of March 31, 2024.

#### **4. LOANS**

The following table represents sets forth the balance classification of the Company's loans by loan portfolio segment for the periods presented.

(in thousands)	March 31, 2024		December 31, 2023	
	\$ 756,896	\$ 714,843	\$ 568,043	\$ 572,849
Residential real estate				
Multi-family				

Commercial real estate	546,572	548,012
Commercial and industrial	123,419	107,912
Construction and land development	10,136	13,170
Consumer	449	413
<b>Total loans</b>	<b>2,005,515</b>	<b>1,957,199</b>
Allowance for credit losses	(19,873)	(19,658)
<b>Total loans, net</b>	<b>\$ 1,985,642</b>	<b>\$ 1,937,541</b>

The Company's Small Business Administration ("SBA") Paycheck Protection Program ("PPP") loans outstanding, included in commercial and industrial loans in the table above, totaled \$2.4 million and \$2.9 million at March 31, 2024 and December 31, 2023, respectively.

At March 31, 2024 and December 31, 2023, the Company was servicing approximately \$282.2 million and \$262.8 million, respectively, of loans for others. The Company had \$7.6 million and \$8.9 million of SBA loans held for sale at March 31, 2024 and December 31, 2023, respectively.

For the three months ended March 31, 2024 and 2023, the Company sold loans totaling approximately \$26.7 million and \$12.8 million, respectively, recognizing net gains of \$2.5 million and \$1.0 million, respectively.

16

#### [Table of Contents](#)

The following tables summarize the activity in the allowance for credit losses by portfolio segment for the three months ended March 31, 2024 and the allowance for loan losses and for the recorded investment in loans by portfolio segment based on impairment evaluation method. The recorded investment in loans excludes accrued interest receivable due to immateriality, three months ended March 31, 2023.

(in thousands)	June 30, 2023						
	Commercial			Construction			
	Residential	Multi-Family	Commercial Real Estate	Industrial	Development	Consumer	Total
<b>Allowance for loan losses:</b>							
Individually evaluated for impairment	\$ —	\$ 724	\$ —	\$ —	\$ —	\$ —	\$ 724
Collectively evaluated for impairment	4,796	4,564	3,381	1,768	108	28	14,645
Purchased-credit impaired	—	—	—	—	—	—	—
<b>Total allowance for loan losses</b>	<b>\$ 4,796</b>	<b>\$ 5,288</b>	<b>\$ 3,381</b>	<b>\$ 1,768</b>	<b>\$ 108</b>	<b>\$ 28</b>	<b>\$ 15,369</b>
<b>Loans:</b>							
Individually evaluated for impairment	\$ 3,731	\$ 3,499	\$ 4,796	\$ 365	\$ —	\$ —	\$ 12,391
Collectively evaluated for impairment	621,533	580,338	528,664	67,417	12,660	364	1,810,976
Purchased-credit impaired	—	—	—	136	—	—	136
<b>Total loans held for investment</b>	<b>\$ 625,264</b>	<b>\$ 583,837</b>	<b>\$ 533,460</b>	<b>\$ 67,918</b>	<b>\$ 12,660</b>	<b>\$ 364</b>	<b>\$ 1,823,503</b>

(in thousands)	Three Months Ended March 31, 2024						
	Commercial			Construction			
	Residential	Multi-Family	Commercial Real Estate	Industrial	Development	Consumer	Total
	Loans	Loans	Loans	Loans	Loans	Loans	Total
<b>Allowance for credit losses:</b>							
Beginning balance	\$ 5,001	\$ 4,671	\$ 8,390	\$ 1,419	\$ 122	\$ 55	\$ 19,658

Charge-offs	—	—	(30)	(60)	—	—	(90)
Recoveries	—	—	—	5	—	—	5
Provision for credit losses	276	(454)	219	279	(25)	5	300
Ending balance	\$ 5,277	\$ 4,217	\$ 8,579	\$ 1,643	\$ 97	\$ 60	\$ 19,873

	Three Months Ended March 31, 2023						
	Residential		Commercial		Construction		
	Real Estate	Family	Real Estate	Industrial	Development	Consumer	
	Loans	Loans	Loans	Loans	Loans	Loans	Total
<b>(in thousands)</b>							
Allowance for loan losses:							
Beginning balance	\$ 4,508	\$ 5,697	\$ 3,234	\$ 852	\$ 104	\$ 9	\$ 14,404
Charge-offs	—	—	—	(457)	—	—	(457)
Recoveries	—	—	—	—	—	—	—
Provision for loan losses	156	(382)	10	1,130	9	9	932
Ending balance	\$ 4,664	\$ 5,315	\$ 3,244	\$ 1,525	\$ 113	\$ 18	\$ 14,879

#### Allowance for Credit Losses on Unfunded Commitments

The Company has recorded an ACL for unfunded credit commitments, which is recorded in other liabilities. The provision for credit losses on unfunded commitments is recorded within the other expenses on the Company's income statement. The following table presents the allowance for credit losses for unfunded commitments for the three months ended March 31, 2024 and 2023:

	Three Months Ended March 31,	
	2024	2023
<b>(in thousands)</b>		
Balance at beginning of period	\$ 124	\$ 170
Provision for credit losses on unfunded commitments	140	—
Balance at end of period	\$ 264	\$ 170

#### Table of Contents

The following table presents the amortized cost basis of loans on nonaccrual status and loans past due over 89 days still accruing as of March 31, 2024 and December 31, 2023:

	March 31, 2024		
	Nonaccrual		Loans Past
	With No		Due Over
	Allowance		89 Days
<b>(in thousands)</b>			
Residential real estate	for Credit Loss	Nonaccrual	Still Accruing
Multi-family	\$ 4,385	\$ 4,385	\$ —
	3,383	3,383	—

Commercial real estate	6,086	6,110	3,010
Commercial and industrial	1,000	1,000	—
Construction and land development	—	—	—
Consumer	—	—	—
<b>Total</b>	<b>\$ 14,854</b>	<b>\$ 14,878</b>	<b>\$ 3,010</b>

	December 31, 2023		
	Nonaccrual		Loans Past
	With No	Allowance	Due Over 89 Days
	for Credit Loss	Nonaccrual	Still Accruing
(in thousands)			
Residential real estate	\$ 4,369	\$ 4,369	\$ —
Multi-family	1,794	3,374	—
Commercial real estate	5,976	6,000	—
Commercial and industrial	708	708	—
Construction and land development	—	—	—
Consumer	—	—	—
<b>Total</b>	<b>\$ 12,847</b>	<b>\$ 14,451</b>	<b>\$ —</b>

The Company recognized \$228 thousand and \$29 thousand of interest income on nonaccrual loans during the three months ended March 31, 2024 and 2023, respectively.

#### *Individually Analyzed Loans*

Effective October 1, 2023, the Company began analyzing loans on an individual basis when management determined that the loan no longer exhibited risk characteristics consistent with the risk characteristics existing in its designed pool of loans, under the Company's CECL methodology. Loans individually analyzed include certain nonaccrual loans.

As of March 31, 2024, the amortized cost basis of individually analyzed loans amounted to \$14.1 million, of which \$14.0 million were considered collateral dependent. For collateral dependent loans where the borrower is experiencing financial difficulty and repayment is likely to be substantially provided through the sale or operation of the collateral, the ACL is measured based on the difference between the fair value of the collateral adjusted for sales costs and the amortized cost basis of the loan, at measurement date. Certain assets held as collateral may be exposed to future deterioration in fair value, particularly due to changes in real estate markets or usage.

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#### [Table of Contents](#)

The following tables present the amortized cost basis and related allowance for credit loss of individually analyzed loans considered to be collateral dependent as of March 31, 2024 and December 31, 2023.

	March 31, 2024	
	Amortized Cost Basis	Related Allowance
(in thousands)		
Residential real estate (1)	\$ 4,222	\$ —
Multi-family (2)	3,358	—

Commercial real estate (2)	6,071	24
Commercial and industrial (1) (2)	388	—
Total	\$ 14,039	\$ 24
(1) Secured by residential real estate		
(2) Secured by commercial real estate		
(in thousands)		
Residential real estate (1)	\$ 4,226	\$ —
Multi-family (2)	3,356	397
Commercial real estate (2)	5,986	24
Commercial and industrial (1)	272	—
Total	\$ 13,840	\$ 421
(1) Secured by residential real estate		
(2) Secured by commercial real estate		

The following tables present the aging of the amortized cost basis in past due loans as of March 31, 2024 and December 31, 2023 by class of loans:

(in thousands)	30 - 59		60 - 89		Greater than		Total	Loans Not		
	Days		Days		89 Days					
	Past Due	Past Due	Past Due	Past Due	Past Due	Past Due				
<b>March 31, 2024</b>										
Residential real estate	\$ 4,638	\$ 2,591	\$ 3,654	\$ 10,883	\$ 746,013	\$ 756,896				
Multi-family	—	—	3,383	3,383	564,660	568,043				
Commercial real estate	3,706	1,429	9,120	14,255	532,317	546,572				
Commercial and industrial	2,086	540	314	2,940	120,479	123,419				
Construction and land development	—	—	—	—	10,136	10,136				
Consumer	—	—	—	—	449	449				
<b>Total</b>	<b>\$ 10,430</b>	<b>\$ 4,560</b>	<b>\$ 16,471</b>	<b>\$ 31,461</b>	<b>\$ 1,974,054</b>	<b>\$ 2,005,515</b>				

(in thousands)	30 - 59		60 - 89		Greater than		Total	Loans Not		
	Days		Days		89 Days					
	Past Due	Past Due	Past Due	Past Due	Past Due	Past Due				
<b>December 31, 2023</b>										
Residential real estate	\$ 4,508	\$ 2,360	\$ 4,369	\$ 11,237	\$ 703,606	\$ 714,843				
Multi-family	—	—	3,374	3,374	569,475	572,849				
Commercial real estate	2,666	3,212	6,000	11,878	536,134	548,012				
Commercial and industrial	755	555	211	1,521	106,391	107,912				
Construction and land development	—	—	—	—	13,170	13,170				
Consumer	—	—	—	—	413	413				
<b>Total</b>	<b>\$ 7,929</b>	<b>\$ 6,127</b>	<b>\$ 13,954</b>	<b>\$ 28,010</b>	<b>\$ 1,929,189</b>	<b>\$ 1,957,199</b>				

The Company adopted ASU 2022-02, Financial Instruments-Credit Losses (Topic 326) Troubled Debt Restructurings and Vintage Disclosures ("ASU 2022-02") on October 1, 2023. The Company did not have any loans that were both experiencing difficulties and modified during the reporting periods beginning after October 1, 2023.

**Credit Quality Indicators:**

The Company has adopted a credit risk rating system as part of the risk assessment of its loan portfolio. The Company's lending officers are required to assign a credit risk rating to each loan in their portfolio at origination. When the lender learns of important financial developments, the risk rating is reviewed and adjusted if necessary. In addition, the Company engages a third-party independent loan reviewer that performs quarterly reviews of a sample of loans, validating the credit risk ratings assigned to such loans. The credit risk ratings play an important role in the establishment of the loan loss provision and to confirm the adequacy of the allowance for credit losses.

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes commercial loans individually by classifying the loans as to credit risk. The Company uses the following definitions for risk ratings:

**Special Mention:** The loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of repayment prospects for the asset or in the Company's credit position at some future date.

**Substandard:** The loan is inadequately protected by current sound worth and paying capacity of the obligor or collateral pledged, if any. Loans classified as Substandard must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

**Doubtful:** The loan has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing factors, conditions, and values, highly questionable and improbable.

Loans not having a credit risk rating of Special Mention, Substandard or Doubtful are considered pass loans.

<i>(in thousands)</i>	September 30, 2022						
			Commercial		Construction		
	Residential	Multi-Family	Commercial	and Industrial	and Land Development	Consumer	Total
<b>Allowance for loan losses:</b>							
Individually evaluated for impairment	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Collectively evaluated for impairment	3,951	4,308	3,707	711	115	2	12,794
Purchased-credit impaired	—	—	—	50	—	—	50
<b>Total allowance for loan losses</b>	<b>\$ 3,951</b>	<b>\$ 4,308</b>	<b>\$ 3,707</b>	<b>\$ 761</b>	<b>\$ 115</b>	<b>\$ 2</b>	<b>\$ 12,844</b>
<b>Loans:</b>							
Individually evaluated for impairment	\$ 5,392	\$ 2,348	\$ 5,875	\$ 907	\$ —	\$ —	\$ 14,522
Collectively evaluated for impairment	510,866	572,713	466,507	44,749	12,907	36	1,607,778
Purchased-credit impaired	—	—	602	629	—	—	1,231
<b>Total loans held for investment</b>	<b>\$ 516,258</b>	<b>\$ 575,061</b>	<b>\$ 472,984</b>	<b>\$ 46,285</b>	<b>\$ 12,907</b>	<b>\$ 36</b>	<b>\$ 1,623,531</b>

The following presents information related to table summarizes the Company's impaired loans by portfolio segment, year of origination and internally assigned credit risk at March 31, 2024 and gross charge-offs for the periods shown, three months ended March 31, 2024:

(in thousands)	June 30, 2023			September 30, 2022		
	Unpaid			Unpaid		
	Principal Balance	Recorded Investment	Allowance Allocated	Principal Balance	Recorded Investment	Allowance Allocated
	\$ 3,733	\$ 3,731	\$ —	\$ 5,394	\$ 5,392	\$ —
<b>With no related allowance recorded:</b>						
Residential real estate	\$ 1,935	\$ 1,935	\$ —	\$ 2,348	\$ 2,348	\$ —
Multi-family	4,796	4,796	—	5,950	5,875	—
Commercial real estate	390	365	—	908	907	—
<b>Total</b>	<b>\$ 10,854</b>	<b>\$ 10,827</b>	<b>\$ —</b>	<b>\$ 14,600</b>	<b>\$ 14,522</b>	<b>\$ —</b>
<b>With an allowance recorded:</b>						
Multi-family	<u>\$ 1,564</u>	<u>\$ 1,564</u>	<u>\$ 724</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>

(in thousands)	Three Months Ended June 30,				Nine Months Ended June 30,				Term Loans Amortized Cost by							
	2023		2022		2023		2022									
	Average Recorded	Interest Income	Average Recorded	Interest Income	Average Recorded	Interest Income	Average Recorded	Interest Income								
	Investment	Recognized	Investment	Recognized <sup>(1)</sup>	Investment	Recognized <sup>(1)</sup>	Investment	Recognized <sup>(1)</sup>								
<b>With no related allowance recorded:</b>																
Residential real estate	\$ 3,642	\$ —	\$ 5,034	\$ 17	\$ 3,701	\$ 52	\$ 4,400	\$ 50	\$ 51,611	\$ 190,491	\$ 203,712	\$ 62				
Residential real estate (1)																
Pass									—	—	593	1				
Special Mention									—	—	731	—				
Substandard									—	—	—	1				
Total Residential real estate									<u>51,611</u>	<u>190,491</u>	<u>205,036</u>	<u>64</u>				
Current period gross charge-offs									\$ —	\$ —	\$ —	\$ —				
<b>Multi-family</b>	<b>2,150</b>	<b>—</b>	<b>1,058</b>	<b>—</b>	<b>2,274</b>	<b>3</b>	<b>641</b>	<b>—</b>								
Pass									804	3,429	297,120	161				
Special Mention									—	—	—	—				
Substandard									—	—	—	1				
Total Multi-family									<u>804</u>	<u>3,429</u>	<u>297,120</u>	<u>163</u>				
Current period gross charge-offs									—	—	—	—				
<b>Commercial real estate</b>	<b>5,269</b>	<b>—</b>	<b>5,851</b>	<b>—</b>	<b>5,633</b>	<b>—</b>	<b>2,883</b>	<b>—</b>								
Pass									15,601	90,038	180,032	80				
Special Mention									—	—	1,846	8				
Substandard									—	—	—	—				
Total Commercial real estate									<u>15,601</u>	<u>90,038</u>	<u>181,878</u>	<u>88</u>				
Current period gross charge-offs									—	—	—	—				
<b>Commercial and industrial</b>	<b>398</b>	<b>—</b>	<b>207</b>	<b>—</b>	<b>418</b>	<b>23</b>	<b>200</b>	<b>—</b>								
<b>Total</b>	<b>\$ 11,459</b>	<b>\$ —</b>	<b>\$ 12,150</b>	<b>\$ 17</b>	<b>\$ 12,026</b>	<b>\$ 78</b>	<b>\$ 8,124</b>	<b>\$ 50</b>								
Pass									22,401	69,998	11,045	9				
Special Mention									—	—	—	—				
Substandard									—	206	—	—				
Total Commercial and industrial									<u>22,401</u>	<u>70,204</u>	<u>11,045</u>	<u>11</u>				
Current period gross charge-offs									—	60	—	—				

With an allowance recorded:								
Multi-family	\$ 521	\$ —	\$ —	\$ —	\$ 174	\$ —	\$ —	\$ —
Construction and land development								
Pass						4	855	— 9
Special Mention						—	—	—
Substandard						—	—	—
Total Construction and land development						4	855	— 9
Current period gross charge-offs						—	—	—
Consumer								
Pass						48	317	84
Special Mention						—	—	—
Substandard						—	—	—
Total Consumer						48	317	84
Current period gross charge-offs						—	—	—
<b>Total Loans</b>						\$90,469	\$355,334	\$695,163 \$336
Gross charge-offs						\$ —	\$ 60	\$ — \$ —

(1) **Accrual** Certain fixed residential mortgage loans are included in a fair value hedging relationship. The amortized cost excludes a contra asset of \$361 thousand related to basis interest income recognized approximates cash adjustments for loans in the closed portfolio under the portfolio layer method at March 31, 2024. These basis income adjustments would be allocated to the amortized cost of specific loans within the pool if hedge was redesignated. See "Note 10 – Derivatives" for more information on the fair value hedge.

1821

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#### [Table of Contents](#)

At June 30, 2023 and September 30, 2022, past due and non-accrual loans disaggregated by portfolio segment were as follows:

(in thousands)	Past Due and Non-Accrual								
	30 - 59		60 - 89		Greater than		Total past		Purchased
	Days	Days	Days	89 Days	due and	Credit		Total	
<b>June 30, 2023</b>	<b>Past Due</b>	<b>Past Due</b>	<b>Past Due</b>	<b>Non-accrual</b>	<b>Non-accrual</b>	<b>Impaired<sup>(1)</sup></b>	<b>Current</b>	<b>Loans</b>	
Residential real estate	\$ 5,591	\$ 2,834	\$ —	\$ 1,989	\$ 10,414	\$ —	\$ 614,850	\$ 625,264	
Multi-family	569	—	—	3,499	4,068	—	579,769	583,837	
Commercial real estate	4,728	2,443	—	4,796	11,967	—	521,493	533,460	
Commercial and industrial	445	392	—	365	1,202	136	66,580	67,918	
Construction and land development	—	—	—	—	—	—	12,660	12,660	
Consumer	—	—	—	—	—	—	364	364	
<b>Total</b>	<b>\$ 11,333</b>	<b>\$ 5,669</b>	<b>\$ —</b>	<b>\$ 10,649</b>	<b>\$ 27,651</b>	<b>\$ 136</b>	<b>\$ 1,795,716</b>	<b>\$ 1,823,503</b>	

(1) Purchased credit impaired loans at June 30, 2023 were greater than 89 days past due.

(in thousands)	Past Due and Non-Accrual								
	30 - 59		60 - 89		Greater than		Total past		Purchased
	Days	Days	Days	89 Days	due and	Credit		Total	
<b>September 30, 2022</b>	<b>Past Due</b>	<b>Past Due</b>	<b>Past Due</b>	<b>Non-accrual</b>	<b>Non-accrual</b>	<b>Impaired<sup>(1)</sup></b>	<b>Current</b>	<b>Loans</b>	

Residential real estate	\$ 961	\$ 351	\$ —	\$ 3,151	\$ 4,463	\$ —	\$ 511,795	\$ 516,258
Multi-family	—	—	—	2,348	2,348	—	572,713	575,061
Commercial real estate	936	—	—	5,875	6,811	602	465,571	472,984
Commercial and industrial	539	161	—	907	1,607	629	44,049	46,285
Construction and land development	—	—	—	—	—	—	12,907	12,907
Consumer	—	—	—	—	—	—	36	36
<b>Total</b>	<b>\$ 2,436</b>	<b>\$ 512</b>	<b>\$ —</b>	<b>\$ 12,281</b>	<b>\$ 15,229</b>	<b>\$ 1,231</b>	<b>\$ 1,607,071</b>	<b>\$ 1,623,531</b>

(1) Purchased credit impaired loans at September 30, 2022 were greater than 89 days past due.

Troubled debt restructurings ("TDRs") are loan modifications where the Company has granted a concession to a borrower in financial difficulty. To assess whether a borrower is experiencing financial difficulty, an evaluation is performed to determine if that borrower is currently in payment default under any of its obligations or whether there is a probability that the borrower will be in payment default in the foreseeable future without the modification. At June 30, 2023 and September 30, 2022, the Company had a recorded investment in TDRs totaling \$1.7 million and \$2.3 million, consisting solely of residential real estate loans with no specific reserves allocated to such loans and no commitment to lend additional funds under those loans, at either June 30, 2023 or September 30, 2022.

For the three and nine months ended June 30, 2023 and 2022, there were no TDRs for which there was a payment default within twelve months of restructuring. A loan is considered to be in payment default once it is 90 days contractually past due under its modified terms. For the three and nine months ended June 30, 2023 and 2022, the Company had no new TDRs.

The Company continuously monitors the credit quality of its loan receivables. Credit quality is monitored by reviewing certain credit quality indicators. Management has determined that internally assigned credit risk ratings by loan segment are the key credit quality indicators that best assist management in monitoring the credit quality of the Company's loan receivables.

The Company has adopted a credit risk rating system as part of the risk assessment of its loan portfolio. The Company's lending officers are required to assign a credit risk rating to each loan in their portfolio at origination. When the lender learns of important financial developments, the risk rating is reviewed and adjusted if necessary. In addition, the Company engages a third-party independent loan reviewer that performs quarterly reviews of a sample of loans, validating the credit risk ratings assigned to such loans. The credit risk ratings play an important role in the establishment of the loan loss provision and to confirm the adequacy of the allowance for loan losses.

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#### Table of Contents

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes commercial loans individually by classifying the loans as to credit risk. The Company uses the following definitions for risk ratings:

Special Mention: The loan has potential weaknesses that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of repayment prospects for the asset or in table summarizes the Company's credit position at some future date.

Substandard: The loan is inadequately protected loans by current sound worth year of origination and paying capacity of the obligor or collateral pledged, if any. Loans classified as Substandard must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful: The loan has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing factors, conditions, and values, highly questionable and improbable.

Loans not having a internally assigned credit risk rating of Special Mention, Substandard or Doubtful are considered pass loans at December 31, 2023:

At June 30, 2023 and September 30, 2022, the Company's loan portfolio by credit risk rating disaggregated by portfolio segment were as follows:

(in thousands)	June 30, 2023				
	Special				
	Pass	Mention	Substandard	Doubtful	Total
Real Estate:					
Residential	\$ 618,809	\$ 3,809	\$ 2,646	\$ —	\$ 625,264
Multi-family	580,338	—	3,499	—	583,837
Commercial	519,268	7,177	7,015	—	533,460
Commercial and industrial	66,157	1,078	683	—	67,918
Construction and land development	12,660	—	—	—	12,660
Consumer	364	—	—	—	364
<b>Total</b>	<b>\$ 1,797,596</b>	<b>\$ 12,064</b>	<b>\$ 13,843</b>	<b>\$ —</b>	<b>\$ 1,823,503</b>

(in thousands)	September 30, 2022					Term Loans Amortized Cost by Origination Year					Revolving Loans to Term Loans			
	Special					Term Loans Amortized Cost by Origination Year					Revolving Loans to Term Loans			
	Pass	Mention	Substandard	Doubtful	Total	2023	2022	2021	2020	2019	Prior	Loans	Term Loans	Total
Real Estate:														
Residential	\$ 512,595	\$ 512	\$ 3,151	\$ —	\$ 516,258									
Residential real estate (1)														
Pass						\$191,238	\$207,166	\$ 64,906	\$ 39,772	\$ 79,581	\$ 98,150	\$ —	\$ 24,975	\$ 705,788
Special														
Mention						—	—	—	522	230	—	—	—	752
Substandard						—	740	—	676	4,185	927	—	656	7,184
Total Residential real estate						<u>191,238</u>	<u>207,906</u>	<u>64,906</u>	<u>40,970</u>	<u>83,996</u>	<u>99,077</u>	<u>—</u>	<u>25,631</u>	<u>713,724</u>
Multi-family	571,128	—	3,933	—	575,061									
Commercial	453,321	8,085	11,578	—	472,984									
Pass						3,533	299,217	162,678	36,592	10,854	56,601	—	—	569,475
Special														
Mention						—	—	—	—	—	—	—	—	—
Substandard						—	—	1,580	1,794	—	—	—	—	3,374
Total Multi-family						<u>3,533</u>	<u>299,217</u>	<u>164,258</u>	<u>38,386</u>	<u>10,854</u>	<u>56,601</u>	<u>—</u>	<u>—</u>	<u>572,849</u>
Commercial real estate														
Pass						86,834	187,570	80,761	26,300	42,476	95,265	—	—	519,206
Special														
Mention						—	1,852	8,433	293	3,647	6,427	—	—	20,652
Substandard						—	—	—	199	6,826	1,129	—	—	8,154
Total Commercial real estate						<u>86,834</u>	<u>189,422</u>	<u>89,194</u>	<u>26,792</u>	<u>52,949</u>	<u>102,821</u>	<u>—</u>	<u>—</u>	<u>548,012</u>
Commercial and industrial	43,314	540	2,431	—	46,285									
Pass						74,352	11,392	10,015	4,407	126	5,274	—	—	105,566

Special											
Mention											1,453
Substandard											893
Total											
Commercial and industrial		74,352	11,392	11,194	4,442	271	6,261	—	—	107,912	
Construction and land development	10,499	2,408	—	—	12,907						
Pass		904	3,613	8,653	—	—	—	—	—	13,170	
Special											
Mention											
Substandard											
Total											
Construction and land development		904	3,613	8,653	—	—	—	—	—	13,170	
Consumer	36	—	—	—	36						
Total	\$1,590,893	\$11,545	\$ 21,093	\$ —	\$ 1,623,531						
Pass		326	87	—	—	—	—	—	—	413	
Special											
Mention											
Substandard											
Total Consumer		326	87	—	—	—	—	—	—	413	
<b>Total Loans</b>		<b>\$357,187</b>	<b>\$711,637</b>	<b>\$338,205</b>	<b>\$110,590</b>	<b>\$148,070</b>	<b>\$264,760</b>	<b>\$ —</b>	<b>\$ 25,631</b>	<b>\$ 1,956,080</b>	

(1) Certain fixed residential mortgage loans are included in a fair value hedging relationship. The amortized cost excludes a contra asset of \$1.1 million related to basis adjustments for loans in the closed portfolio under the portfolio layer method at December 31, 2023. These basis adjustments would be allocated to the amortized cost of specific loans within the pool if hedge was redesignated. See "Note 10 – Derivatives" for more information on the fair value hedge.

## 5. EQUITY COMPENSATION PLANS

The Company's 2021 and 2018 Equity Compensation Plans (the "2021 Plan" and the "2018 Plan," respectively), provide for the grant of stock-based compensation awards to members of management, including employees and management officials, and members of the Board. Under the 2021 Plan, a total of 427,500 shares of the Company's common stock or equivalents were approved for issuance, of which 265,307 231,716 shares remain available for issuance at June 30, 2023 March 31, 2024. Of the total 346,000 shares of common stock approved for issuance under the 2018 Plan, 16,159 3,272 shares remain available for issuance at June 30, 2023 March 31, 2024.

[Table of Contents](#)

Stock Options

Stock options are granted with an exercise price equal to the fair market value of the Company's common stock at the date of grant, and generally with vesting periods of three years and contractual terms of ten years. All stock options fully vest upon a change in control.

The fair value of stock options is estimated on the date of grant using a closed form option valuation (Black-Scholes) model. Expected volatilities are based on historical volatilities of the common stock of the Company's peers. The Company uses historical data to estimate option exercise and post-vesting termination behavior. Expected terms are based on historical data and represent the periods in which the options are expected to be outstanding. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

There were 8,139 stock options exercised resulting in the net issuance of 3,201 shares of common stock during the three months ended March 31, 2024 and no stock options exercised during the three months ended June 30, 2023 and 10,614 stock options exercised during the nine months ended June 30, 2023. No stock options were exercised during the three and nine months ended June 30, 2022 March 31, 2023.

A summary of stock option activity follows (aggregate intrinsic value in thousands):

	Weighted				Weighted			
	Weighted		Average		Weighted		Average	
	Number of Options	Exercise Price	Aggregate Value	Remaining Contractual Term	Number of Options	Exercise Price	Aggregate Value	Remaining Contractual Term
Outstanding, October 1, 2022	227,406	\$ 9.50	\$ 2,298	2.45 years				
Outstanding, January 1, 2024					158,933	\$ 9.37	\$ 1,314	1.14 years
Granted	—	—			—	—		
Exercised	(10,614)	10.00			(8,139)	10.00		
Forfeited	(18,459)	16.25			(1,541)	16.25		
Outstanding, June 30, 2023 (1)	198,333	\$ 8.85	\$ 1,793	1.55 years				
Outstanding, March 31, 2024 (1)					149,253	\$ 9.26	\$ 829	0.92 years

(1) All outstanding options are fully vested and exercisable.

The following table presents information related to the stock option plan for the periods presented:

(in thousands)	Nine Months Ended June 30,		Three Months Ended March 31,	
	2023	2022	2024	2023
Intrinsic value of options exercised	\$ 103	\$ —	\$ 53	\$ —
Cash received from option exercises	106	—	—	—
Tax benefit from option exercises	36	—	18	—

There was no compensation expense attributable to stock options for the three and nine months ended June 30, 2023 March 31, 2024 and 2022, 2023.

Restricted Stock Awards

During the three months ended March 31, 2024, restricted stock awards of 54,411 shares were granted with a five-year vesting period. Compensation expense is recognized over the vesting period of the awards based on the fair value of the stock at issue date.

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[Table of Contents](#)

#### Restricted Stock Awards

During the nine months ended June 30, 2023, restricted stock awards of 50,580 shares were granted with a five-year vesting period. Compensation expense is recognized over the vesting period of the awards based on the fair value of the stock at issue date.

A summary of restricted stock awards activity follows:

	Weighted-Average		Weighted-Average	
	Number of Shares	Grant Date Fair Value	Number of Shares	Grant Date Fair Value
Unvested, October 1, 2022	284,263	\$ 19.78		
Unvested, January 1, 2024			252,502	\$ 19.58
Granted	50,580	19.73	54,411	17.05
Vested	(67,128)	20.08	(61,313)	19.80
Forfeited	(4,567)	20.03	(1,920)	19.74
Unvested, June 30, 2023	263,148	\$ 19.69		
Unvested, March 31, 2024			243,680	\$ 18.96

Compensation expense attributable to restricted stock awards was \$340 \$325 thousand and \$482 \$696 thousand for the three months ended June 30, 2023 March 31, 2024 and 2022, respectively. Compensation expense attributable to restricted stock awards was \$1.4 million and \$1.1 million for the nine months ended June 30, 2023 and 2022, 2023, respectively. As of June 30, 2023 March 31, 2024, there was \$4.2 \$4.1 million of total unrealized compensation cost related to unvested restricted stock, expected to be recognized over a weighted-average term of 3.62 3.51 years. The total fair value of shares vested during the nine three months ended June 30, 2023 March 31, 2024 and 2022 2023 was \$1.3 \$1.1 million and \$824 thousand, \$1.2 million, respectively.

#### Restricted Stock Units

##### Long Term Incentive Plan

Restricted stock units ("RSU's) represent an obligation to deliver shares to a grantee at a future date if certain vesting conditions are met. RSUs are subject to a time-based vesting schedule and the satisfaction of performance conditions and are settled in shares of the Company's common stock. RSUs do not provide voting rights and RSUs may accrue dividends from the date of grant.

The following table summarizes the unvested performance-based RSU activity for the nine three months ended June 30, 2023 March 31, 2024:

	Weighted-Average		Weighted-Average	
	Number of Shares	Grant Date Fair Value	Number of Shares	Grant Date Fair Value
Unvested, October 1, 2022	47,676	\$ 19.73		
Unvested, January 1, 2024			38,271	\$ 19.73
Granted	—	—	—	—
Vested	—	—	—	—
Forfeited	(6,072)	19.73	—	—
Unvested, June 30, 2023	41,604	\$ 19.73		

Unvested, March 31, 2024	38,271	\$ 19.73
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No RSUs were granted during the **nine** three months ended **June 30, 2023** **March 31, 2024**. Performance-based RSUs granted in 2022 cliff vest after three years and are subject to the achievement of the Company's pre-defined performance goals for the three-year period ending December 31, 2024.

Compensation expense attributable to RSUs was **\$61** **\$56** thousand and **\$210** **\$98** thousand, respectively, for the three **and nine** months ended **June 30, 2023**. Compensation expense attributable to RSUs was **\$82** thousand **March 31, 2024** and **\$139** thousand, respectively, for the three **and nine** months ended **June 30, 2022** **2023**. As of **June 30, 2023** **March 31, 2024**, there was **\$404** **\$200** thousand of total unrecognized compensation cost related to non-vested RSUs. The cost is expected to be recognized over a weighted-average period of **1.65** **0.89** years.

## 6. REGULATORY MATTERS

The Bank is subject to various regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet minimum capital requirements can initiate regulatory

2224

### Table of Contents

## 6. REGULATORY MATTERS

The Bank is subject to various regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet minimum capital requirements can initiate regulatory action. The net unrealized gain effects of accumulated other comprehensive income or loss on available for sale securities is not included in computing regulatory capital. Management believes that as of **June 30, 2023** **March 31, 2024**, the Bank meets all capital adequacy requirements to which it is subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized or worse, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.

Under a policy of the Federal Reserve applicable to bank holding companies with less than \$3.0 billion in consolidated assets, the Company is not subject to consolidated regulatory capital requirements.

The following table sets forth the Bank's actual and required capital amounts (in thousands) and ratios under current regulations:

Minimum Capital Adequacy Requirement								Minimum Capital Adequacy Requirement							
Actual Capital		Minimum Capital Adequacy Requirement		with Capital		Conservation Buffer		Action Provisions		Actual Capital		Minimum Capital Adequacy Requirement		with Capital	
Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio

<u>June 30,</u>													
<u>2023</u>													
<u>March 31,</u>													
<u>2024</u>													
Total capital to risk-weighted assets	\$204,109	14.24 %	\$ 114,674	8.00 %	\$ 150,501	10.50 %	\$ 143,342	10.00 %	\$214,002	14.19 %	\$ 120,676	8.00 %	\$ 158,387
Tier 1 capital to risk-weighted assets	188,568	13.16 %	86,005	6.00 %	121,841	8.50 %	114,674	8.00 %	195,889	12.99 %	90,507	6.00 %	128,218
Common equity tier 1 capital to risk-weighted assets	188,568	13.16 %	64,504	4.50 %	100,339	7.00 %	93,172	6.50 %	195,889	12.99 %	67,880	4.50 %	105,591
Tier 1 capital to average total assets	188,568	9.16 %	82,341	4.00 %	N/A	N/A	102,926	5.00 %	195,889	8.90 %	88,022	4.00 %	N/A
<b>September 30, 2022</b>													
<b>December 31, 2023</b>													
Total capital to risk-weighted assets	\$191,355	16.32 %	\$ 93,796	8.00 %	\$ 123,107	10.50 %	\$ 117,245	10.00 %	\$210,071	14.31 %	\$ 117,472	8.00 %	\$ 154,182
Tier 1 capital to risk-weighted assets	178,340	15.21 %	70,347	6.00 %	99,658	8.50 %	93,796	8.00 %	193,324	13.17 %	88,104	6.00 %	124,814
Common equity tier 1 capital to risk-weighted assets	178,340	15.21 %	52,760	4.50 %	82,071	7.00 %	76,209	6.50 %	193,324	13.17 %	66,078	4.50 %	102,788
Tier 1 capital to average total assets	178,340	10.90 %	65,429	4.00 %	N/A	N/A	81,786	5.00 %	193,324	9.08 %	85,131	4.00 %	N/A

Dividend restrictions - The Company's principal source of funds for dividend and debt service payments is dividends received from the Bank. During the **nine** **three** months ended **June 30, 2023** **March 31, 2024** the Bank paid **\$3.7** **\$1.2** million in cash dividends to the Holding Company. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. As of **June 30, 2023** **March 31, 2024**, the Bank had **\$49.1** **\$24.8** million of retained net income available for dividends to the Company, without obtaining regulatory approval, provided that the Bank satisfies the regulatory capital requirements, including the capital conservation buffer, disclosed above.

## 7. FAIR VALUE

FASB ASC No. 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined using quoted market prices. However, in many instances, quoted market prices are not available. In such instances, fair values are determined using appropriate valuation techniques. Various assumptions and observable inputs must be relied upon in applying these techniques. Accordingly, categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. As such, the fair value estimates may not be realized in an immediate transfer of the respective asset or liability.

FASB ASC 820-10 also establishes a fair value hierarchy and describes three levels of inputs that may be used to measure fair values. The three levels within the fair value hierarchy are as follows:

- Level 1: Valuation is based upon unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2: Fair value is calculated using significant inputs other than quoted market prices that are directly or indirectly observable for the asset or liability. The valuation may rely on quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, rate volatility, prepayment speeds, credit ratings,) or inputs that are derived principally or corroborated by market data, by correlation, or other means.
- Level 3: Inputs for determining the fair value of the respective assets or liabilities are not observable. Level 3 valuations are reliant upon pricing models and techniques that require significant management judgment or estimation.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on- and off-balance-sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

#### **Assets Measured at Fair Value on a Recurring Basis**

The following presents fair value measurements on a recurring basis at **June 30, 2023**, **March 31, 2024** and **September 30, 2022**, **December 31, 2023**:

(in thousands)	June 30, 2023				March 31, 2024			
	Fair Value Measurements Using:				Fair Value Measurements Using:			
	Quoted Prices In		Significant		Quoted Prices In		Significant	
	Active Markets	Significant Other	Unobservable	Inputs	Active Markets	Significant Other	Unobservable	Inputs
	Carrying	for Identical Assets	Observable Inputs	Inputs	Carrying	for Identical Assets	Observable Inputs	Inputs
	Amount	(Level 1)	(Level 2)	(Level 3)	Amount	(Level 1)	(Level 2)	(Level 3)
<b>Financial assets:</b>								
Available-for-sale securities:								
U.S. Treasury securities					\$ 29,956	\$ —	\$ 29,956	\$ —
U.S. GSE residential mortgage-backed securities	\$ 211	\$ —	\$ 211	\$ —	164	—	164	—
Collateralized loan obligations					50,582	—	50,582	—
Corporate bonds	10,883	—	9,683	1,200	12,007	—	12,007	—
Loan servicing rights	4,375	—	—	4,375	5,087	—	—	5,087
Derivatives	142	—	142	—	188	—	188	—
<b>Total</b>	<b>\$ 15,611</b>	<b>\$ —</b>	<b>\$ 10,036</b>	<b>\$ 5,575</b>	<b>\$ 97,984</b>	<b>\$ —</b>	<b>\$ 92,897</b>	<b>\$ 5,087</b>
<b>Financial liabilities:</b>								
Derivatives					\$ 666	\$ —	\$ 666	\$ —

	September 30, 2022			
	Fair Value Measurements Using:			
	Quoted Prices In			
	Carrying	Active Markets for Identical Assets	Significant Other	Significant Unobservable Inputs
	Amount	(Level 1)	(Level 2)	(Level 3)
<i>(In thousands)</i>				
<b>Financial assets:</b>				
Available-for-sale securities:				
U.S. GSE residential mortgage-backed securities	\$ 242	\$ —	\$ 242	\$ —
Corporate bonds	12,043	—	12,043	—
Loan servicing rights	4,353	—	—	4,353
<b>Total</b>	<b>\$ 16,638</b>	<b>\$ —</b>	<b>\$ 12,285</b>	<b>\$ 4,353</b>

[Table of Contents](#)

(In thousands)	December 31, 2023								
	Fair Value Measurements Using:								
	Quoted Prices In								
	Carrying	Active Markets	Significant						
	Amount	for Identical Assets	Significant Other	Unobservable Inputs					
	(Level 1)	(Level 2)	(Level 3)						
<b>Financial assets:</b>									
Available-for-sale securities:									
U.S. GSE residential mortgage-backed securities	\$ 201	\$ —	\$ 201	\$ —					
Collateralized loan obligations	50,266	—	50,266						
Corporate bonds	10,952	—	10,952						
Loan servicing rights	4,668	—	—	4,668					
<b>Total</b>	<b>\$ 66,087</b>	<b>\$ —</b>	<b>\$ 61,419</b>	<b>\$ 4,668</b>					
<b>Financial liabilities:</b>									
Derivatives	<u>\$ 2,361</u>	<u>\$ —</u>	<u>\$ 2,361</u>	<u>\$ —</u>					

The fair value for the securities available-for-sale were obtained from an independent broker based upon matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. The Company has determined these are classified as Level 2 inputs within the fair value hierarchy.

Derivatives represent interest rate swaps for which the estimated fair values are based on valuation models using observable market data as of the measurement date resulting in a Level 2 classification.

The fair value of mortgage servicing rights ~~are~~ is based on a valuation model that calculates the present value of estimated future servicing income. The valuation model utilizes interest rate, prepayment speed, and default rate assumptions that market participants would use in estimating future net servicing income. The fair value of loan servicing rights related to residential mortgage loans at ~~June 30, 2023~~ ~~March 31, 2024~~ was determined based on discounted expected future cash flows using discount rates ranging from 12.75% to 15.25%, a prepayment speed of 26.25% and a weighted average life ranging from 1.51 to 2.72 years. Fair value at December 31, 2023 for loan servicing rights was determined based on discounted expected future cash flows using discount rates ranging from 12.38% to 14.88%, a prepayment speed of 26.25% and a weighted average life ranging from ~~1.32~~ ~~1.55~~ to ~~2.89~~ ~~2.78~~ years. ~~Fair~~

The fair value at September 30, 2022 for of loan servicing rights for SBA loans at March 31, 2024 was determined based on discounted expected future cash flows using discount rates ranging from 12.0% 6.74% to 14.5% 42.55%, prepayment speed of 26.25% speeds ranging from 8.94% to 31.31% and a weighted average life ranging from ~~1.2~~ 1.00 to 3.0 years.

The fair value of loan servicing rights for SBA loans at June 30, 2023 was determined based on discounted expected future cash flows using discount rates ranging from 9.33% to 37.36%, prepayment speeds ranging from 8.18% to 27.61% and a weighted average life ranging from 1.26 to 5.83 ~~5.34~~ years. The fair value of loan servicing rights for SBA loans at ~~September 30, 2022~~ December 31, 2023 was determined based on discounted expected future cash flows using discount rates ranging from 5.78% 9.61% to 26.72% 41.46%, prepayment speeds ranging from 8.42% 8.85% to 24.00% 30.24% and a weighted average life ranging from ~~1.47~~ 1.08 to ~~5.79~~ 5.71 years.

The Company has determined these are mostly unobservable inputs and considers them Level 3 inputs within the fair value hierarchy.

The following table presents the changes in mortgage servicing rights for the periods presented:

Three Months Ended March 31,

(in thousands)	2024	2023
<b>Balance at beginning of period</b>	\$ 4,668	\$ 4,402
Additions	557	212
Adjustment to fair value	(138)	(185)
<b>Balance at end of period</b>	\$ 5,087	\$ 4,429

2527

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[Table of Contents](#)

The Company has determined these are mostly unobservable inputs and considers them Level 3 inputs within the fair value hierarchy.

The following table presents the changes in mortgage servicing rights for the periods presented:

(in thousands)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2023	2022	2023	2022
<b>Balance at beginning of period</b>	\$ 4,429	\$ 4,028	\$ 4,353	\$ 3,690
Additions	280	211	628	784
Adjustment to fair value	(334)	(119)	(606)	(354)
<b>Balance at end of period</b>	\$ 4,375	\$ 4,120	\$ 4,375	\$ 4,120

**Assets Measured at Fair Value on a Non-recurring Basis**

**Assets** The Company had no significant financial instruments measured at fair value on a non-recurring basis at March 31, 2024.

Financial assets measured at fair value on a non-recurring basis as of June 30, 2023 are summarized below. December 31, 2023 include certain individually evaluated loans reported at fair value of the underlying collateral if repayment is expected solely from the the collateral.

(in thousands)	June 30, 2023				December 31, 2023			
	Fair Value Measurements Using:				Fair Value Measurements Using:			
	Quoted Prices In		Significant		Quoted Prices In		Significant	
	Active Markets	Significant Other	Unobservable	Inputs	Active Markets	Significant Other	Unobservable	Inputs
Carrying	for Identical Assets	Observable Inputs	Inputs	Carrying	for Identical Assets	Observable Inputs	Inputs	Carrying
Amount	(Level 1)	(Level 2)	(Level 3)	Amount	(Level 1)	(Level 2)	(Level 3)	Amount
Impaired loans	\$ 840	\$ —	\$ 840	\$ 1,180	\$ —	\$ —	\$ 1,180	\$ —
Individually evaluated loans -								
Multi-family								

The fair value amounts shown in the table above are impaired individually evaluated loans net of reserves allocated to said loans. The total reserves allocated to these impaired loans are \$724 were \$397 thousand for June 30, 2023. There were no material collateral dependent impaired loans as of September 30, 2022 at December 31, 2023.

The table below presents additional quantitative information about level 3 fair value measurements for assets measured at fair value on non-recurring a non-recurring basis at June 30, 2023 December 31, 2023:

June 30, 2023	Fair Value Valuation Technique Unobservable Input (Average)			Range		
	December 31, 2023	(Dollar in thousands)				Range
Impaired loans -						
Multi-family	\$ 840	Income Approach	Capitalization Rate 4.40%-5.50%			
Individually evaluated loans -						
Multi-family				\$ 1,180	Appraisal of collateral	Appraisal and 50.00%
				(5.11)%	adjustments (1)	(5.00%)

(1) The appraisal of the underlying collateral property generally includes various significant unobservable inputs (level 3). This was performed by certified general appraisers. Management adjusted the appraisal downward for factors such as the condition of the property and liquidation expenses. The range of other appraisal adjustments and liquidation expenses are shown as a percentage of the appraisal.

2628

## Table of Contents

### Financial Instruments Not Measured at Fair Value

The following presents the carrying amounts and estimated fair values of the Company's financial instruments not carried at fair value at **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**:

(In thousands)	June 30, 2023					March 31, 2024				
	Fair Value Measurements Using:					Fair Value Measurements Using:				
	Quoted Prices In					Quoted Prices In				
	Active Markets	for Identical	Significant Other	Unobservable		Active Markets	for Identical	Significant Other	Unobservable	
Financial assets:	Carrying Amount	Assets (Level 1)	Observable Inputs (Level 2)	Inputs (Level 3)	Total Fair Value	Carrying Amount	Assets (Level 1)	Observable Inputs (Level 2)	Inputs (Level 3)	Total Fair Value
Cash and cash equivalents	\$ 211,533	\$ 211,533	\$ —	\$ —	\$ 211,533	\$ 136,481	\$ 136,481	\$ —	\$ —	\$ 136,481
Securities held-to-maturity	4,180	—	3,883	—	3,883	3,973	—	3,751	—	3,751
Loans, net	1,808,134	—	—	1,767,928	1,767,928	1,985,642	—	—	1,941,105	1,941,105
Accrued interest receivable	10,189	—	420	9,769	10,189	12,379	—	1,198	11,181	12,379

Financial liabilities:										
Time deposits	456,505	—	449,594	—	449,594	464,227	—	462,372	—	462,372
Demand and other deposits	1,137,134	1,137,134	—	—	1,137,134	1,453,035	1,453,035	—	—	1,453,035
Borrowings	293,849	—	292,040	—	292,040	148,953	—	147,533	—	147,533
Subordinated debentures	24,608	—	26,868	—	26,868	24,648	—	24,740	—	24,740
Accrued interest payable	1,242	—	1,242	—	1,242	2,031	176	1,855	—	2,031

September 30, 2022										
Fair Value Measurements Using:										
(In thousands)	Quoted Prices In									
	Active Markets		Significant							
	for Identical Assets		Significant Other		Observable Inputs		Inputs		Total Fair Value	
	Carrying Amount	(Level 1)	(Level 2)	(Level 3)	(Level 1)	(Level 2)	(Level 3)	(Level 1)	(Level 2)	(Level 3)
<b>Financial assets:</b>										
Cash and cash equivalents	\$ 149,947	\$ 149,947	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 149,947	\$ 149,947
Securities held-to-maturity	4,414	—	4,095	—	—	—	—	—	—	4,095
Loans, net	1,610,687	—	—	—	1,564,991	—	—	—	—	1,564,991
Accrued interest receivable	8,546	—	219	219	8,327	—	—	—	—	8,546
<b>Financial liabilities:</b>										
Time deposits	339,073	—	328,964	—	—	—	—	—	—	328,964
Demand and other deposits	1,189,033	1,189,033	—	—	—	—	—	—	—	1,189,033
Borrowings	101,752	—	99,597	—	—	—	—	—	—	99,597
Subordinated debentures	24,568	—	24,199	—	—	—	—	—	—	24,199
Accrued interest payable	915	1	914	—	—	—	—	—	—	915

December 31, 2023										
Fair Value Measurements Using:										
(In thousands)	Quoted Prices In									
	Active Markets		Significant							
	for Identical Assets		Significant Other		Observable Inputs		Inputs		Total Fair Value	
	Carrying Amount	(Level 1)	(Level 2)	(Level 3)	(Level 1)	(Level 2)	(Level 3)	(Level 1)	(Level 2)	(Level 3)
<b>Financial assets:</b>										
Cash and cash equivalents	\$ 177,207	\$ 177,207	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	177,207
Securities held-to-maturity	4,041	—	3,835	—	—	—	—	—	—	3,835
Loans, net	1,937,541	—	—	—	1,890,113	—	—	—	—	1,890,113
Accrued interest receivable	11,915	—	1,156	1,156	10,759	—	—	—	—	11,915
<b>Financial liabilities:</b>										
Time deposits	522,198	—	520,022	—	—	—	—	—	—	520,022
Demand and other deposits	1,382,397	1,382,397	—	—	—	—	—	—	—	1,382,397
Borrowings	128,953	—	128,165	—	—	—	—	—	—	128,165
Subordinated debentures	24,635	—	26,601	26,601	—	—	—	—	—	26,601

Accrued interest payable	1,724	161	1,563	—	1,724
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2729

## [Table of Contents](#)

### 8. BORROWINGS

#### Federal Home Loan Bank ("FHLB") Advances

At **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**, FHLB term borrowings outstanding were **\$129.7** **\$121.7** million and **\$37.8** **\$126.7** million, respectively, all of which were fixed rate.

At **June 30, 2023** **March 31, 2024**, the Company had **\$160.0** **\$5.0** million in FHLB overnight borrowings outstanding at a rate of **5.31%** **5.56%**. At **September 30, 2022**, the Company had **\$55.0** million in **There were no** FHLB overnight borrowings outstanding at a rate of **3.29%** **December 31, 2023**.

Each advance is payable at its maturity date, with a prepayment penalty for fixed rate advances. The advances were collateralized by residential and commercial mortgage loans under a blanket lien arrangement at **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**. Based on this collateral and the Company's holdings of FHLB stock, the Company was eligible to borrow up to an additional total of **\$101.8** **\$118.0** million at **June 30, 2023** **March 31, 2024**.

The following table sets forth the contractual maturities **in the next five years of the balance sheet date** and weighted average interest rates of the Company's fixed rate FHLB advances **for each of the next five years** (in thousands):

Contractual Maturity	Balance at June 30, 2023		Balance at March 31, 2024	
	Amount	Weighted Average Rate	Weighted Average Rate	
			Amount	Average Rate
Overnight	\$ 160,000	5.31 %	\$ 5,000	5.56 %
2024, rates from 0.37% to 2.53%	8,000	1.72 %		
2025, rates from 0.39% to 0.49%	13,860	0.43 %		
2026, rates from 0.56% to 4.98%	47,555	3.92 %		
2024, rates from 0.39% to 0.49%			13,860	0.43 %
2025, rates from 0.56% to 0.59%			7,080	0.58 %
2026, rates from 4.29% to 4.98%			40,475	4.50 %
2027, rates from 4.13% to 4.74%	40,250	4.32 %	40,250	4.32 %
2028, rates from 3.99% to 4.58%	20,000	4.18 %	20,000	4.18 %
Total term advances	129,665	3.57 %	121,665	3.69 %
Total FHLB advances	\$ 289,665	4.53 %	\$126,665	3.77 %

Contractual Maturity	Balance at September 30, 2022		Balance at December 31, 2023	
	Amount	Weighted Average Rate	Weighted Average Rate	
			Amount	Average Rate
Overnight	\$ 55,000	3.29 %	\$ —	— %

2023, rates from 0.37% to 2.96%	11,860	2.23 %		
2024, rates from 0.39% to 2.53%	18,860	0.98 %	18,860	0.98 %
2025, rates from 0.56% to 0.59%	7,080	0.58 %	7,080	0.58 %
2026, rates from 4.29% to 4.98%			40,475	4.50 %
2027, rates from 4.13% to 4.74%			40,250	4.32 %
2028, rates from 3.99% to 4.58%			20,000	4.18 %
Total term advances	37,800	1.30 %	126,665	3.65 %
Total FHLB advances	\$ 92,800	2.48 %	\$126,665	3.65 %

28

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#### [Table of Contents](#)

#### Federal Reserve Borrowings

At **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**, the Company's borrowings from the Federal Reserve's Paycheck Protection Program Liquidity Facility ("PPPLF") were **\$4.1 million** and **\$9.0 million, respectively**, **\$2.3 million**. The borrowings have a rate of 0.35% and the maturity date will equal the maturity date of the underlying PPP loan pledged to secure the extension of credit. **The maturity date**

30

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[Table of a PPP loan is either two Contents or five years from origination date. The Company utilized the PPPLF to fund PPP loan production.](#)  
[The borrowings are secured by pledged PPP loans as of June 30, 2023 and September 30, 2022.](#)

#### Correspondent Bank Borrowings

At **June 30, 2023** **March 31, 2024**, approximately **\$92** **\$72** million in unsecured lines of credit extended by correspondent banks were available to be utilized for short-term funding purposes. **No** The Company had **\$20.0 million** in borrowings **were** outstanding under lines of credit with correspondent banks at **June 30, 2023** **March 31, 2024** and **September 30, 2022** **none** at **December 31, 2023**.

#### **9. SUBORDINATED DEBENTURES**

In October 2020, the Company completed the private placement of \$25.0 million in aggregate principal amount of fixed-to-floating rate subordinated notes due 2030 (the "Notes") to certain qualified institutional buyers and accredited investors. The Notes bear interest, payable semi-annually, at the rate of 5.00% per annum, until October 15, 2025. From and including October 15, 2025 through maturity, the interest rate applicable to the outstanding principal amount due will reset quarterly to the then current three-month Secured Overnight Financing Rate ("SOFR") plus 487.4 basis points. The Company may, at its option, beginning with the interest payment date of October 15, 2025, but not generally prior thereto, and on any scheduled interest payment date thereafter, redeem the Notes, in whole or in part, subject to the receipt of any required regulatory approval. The Notes are not subject to redemption at the option of the holder. The portion of the proceeds of these subordinated notes contributed to the Bank **are** **is** included as a component of the Bank's Tier 1 capital for regulatory reporting.

At **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**, the unamortized issuance costs of the Notes were \$0.4 million. For the three and nine months ended **June 30, 2023**, **March 31, 2024** and **2023**, \$13 thousand and **\$40 thousand**, respectively, in issuance

costs were recorded in interest expense. For the three and nine months ended June 30, 2022, \$13 thousand and \$41 thousand, respectively, in issuance costs were recorded in interest expense. The Notes are presented net of unamortized issuance costs in the Company's Consolidated Statements of Financial Condition.

## 10. DERIVATIVES

### Cash Flow Hedges of Interest Rate Risk

As part of its asset liability management, the Company utilizes interest rate swap agreements to help manage its interest rate risk position. The notional amount of the interest rate swap does not represent the amount exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

The Company executed its first interest rate swap agreement in June 2023, following sets forth information regarding the Company's derivative financial instruments at the periods indicated:

(in thousands)	Assets		Liabilities	
	Notional		Notional	
	Amount	Fair Value (1)	Amount	Fair Value (1)
<b><u>March 31, 2024</u></b>				
Cash flow hedges:				
Interest rate swaps (Brokered Certificates of Deposit)	\$ 25,000	\$ 188	\$ 50,000	\$ (313)
Fair value hedges:				
Interest rate swaps (Loans)	<u>—</u>	<u>—</u>	<u>50,000</u>	<u>(353)</u>
Total	<u><u>\$ 25,000</u></u>	<u><u>\$ 188</u></u>	<u><u>\$ 100,000</u></u>	<u><u>\$ (666)</u></u>
<b><u>December 31, 2023</u></b>				
Cash flow hedges:				
Interest rate swaps (Brokered Certificates of Deposit)	\$ —	\$ —	\$ 75,000	\$ (1,256)
Fair value hedges:				
Interest rate swaps (Loans)	<u>—</u>	<u>—</u>	<u>50,000</u>	<u>(1,105)</u>
Total	<u><u>\$ —</u></u>	<u><u>\$ —</u></u>	<u><u>\$ 125,000</u></u>	<u><u>\$ (2,361)</u></u>

(1) Derivatives in a positive position are recorded as "Other assets" and derivatives in a negative position are recorded as "Other liabilities" in the Consolidated Statements of Financial Condition.

### Table of Contents

### Cash Flow Hedges of Interest Rate Risk

Interest rate swaps with notional amounts totaling \$25.0 million as of June 30, 2023, March 31, 2024 and December 31, 2023, were designated as cash flow hedges of certain Brokered Certificates of Deposit. The swaps were determined to be fully effective during the periods presented and therefore no amount of ineffectiveness has been included in net income. The aggregate fair value of the swaps is recorded in other assets/(other liabilities) with changes in fair value recorded in other comprehensive income (loss). The amount included in accumulated other comprehensive income (loss) would be reclassified to current earnings should the hedges no longer be considered effective. The Company expects the hedges to remain fully effective during the remaining term of the swaps.

[Table of Contents](#)

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest income/expense as interest payments are made/received on the Company's variable-rate assets/liabilities. During the next twelve months, the Company estimates that \$0.3 million will be reclassified as a decrease in interest expense.

The following table presents the net gains (losses) recorded in accumulated other comprehensive income and the consolidated statements of income relating to the cash flow derivative instruments for the periods indicated: indicated. There were no cash flow hedges for the three months ended March 31, 2023.

(in thousands)	Three Months Ended June 30,		Nine Months Ended June 30,		Three Months Ended March 31,	
	2023		2022		2024	
	\$ 111	\$ —	\$ 111	\$ —	\$ 886	\$ —
Gain recognized in other comprehensive income						
Gain (loss) recognized in interest expense					184	—

[Fair Value Hedges of Interest Rate Risk](#)

On November 1, 2023, the Company entered into a three year interest rate swap with a notional amount totaling \$50 million which was designated as a fair value hedge of certain fixed rate residential mortgages. The Company pays a fixed rate of 4.56% and receives a floating rate based on SOFR for the life of the agreement without an exchange of the underlying notional amount. The hedge was determined to be effective during the quarter ended March 31, 2024 and the Company expects the hedge to remain effective during the remaining term of the swap. The gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk is recognized in interest income.

The following table reflects presents the cash flow hedges included in the consolidated statements of financial condition as effects of the dates indicated: Company's derivative instruments designated as fair value hedges on the Consolidated Statements of Income for the three months ended March 31, 2024. There were no fair value hedges for the three months ended March 31, 2023.

(in thousands)	June 30, 2023			September 30, 2022		
	Fair		Fair	Fair		Fair
	Notional	Value	Value	Notional	Value	Value
Included in other assets/(liabilities):						
Interest rate swaps related to Brokered Certificates of Deposit	\$ 25,000	\$ 142	\$ —	\$ —	\$ —	\$ —
Three Months Ended						
March 31,						
2024						
(in thousands)						
Loss on hedged items recorded in interest income on loans					\$ (6)	
Gain on hedge recorded in interest income on loans						95

At March 31, 2024 and December 31, 2023, the following amounts were recorded on the Statement of Financial Condition related to cumulative basis adjustment for fair value hedges.

(in thousands)	March 31,	December 31,
	2024	2023

Loans receivable:			
Carrying amount of the hedged assets <sup>(1)</sup>	\$ 50,000	\$ 50,000	
Fair value hedging adjustment included in the carrying amount of the hedged assets	361	1,119	

<sup>(1)</sup> This amount includes the amortized cost basis of the closed portfolios of loans receivable used to designate hedging relationships in which the hedged item is the stated amount of assets in the closed portfolios anticipated to be outstanding for the designated hedge period. At March 31, 2024 and December 31, 2023, the amortized cost basis of the closed portfolios used in the hedging relationships was \$403.0 million and \$410.3 million, respectively. The cumulative basis adjustments associated with these hedging relationships was \$0.4 million and \$1.1 million, respectively, and the amounts of the designated hedged items were \$50.0 million and \$50.0 million, respectively.

32

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[Table of Contents](#)

Credit-Risk-Related Contingent Features

The Company has minimum collateral posting thresholds with certain of its derivative counterparties. If the termination value of derivatives is a net liability position, the Company is required to post collateral against its obligations under the agreements. However, if the termination value of derivatives is a net asset position, the counterparty is required to post collateral to the Company. As of March 31, 2024 and December 31, 2023, the Company posted \$0.6 million and \$2.2 million, respectively, in collateral to its counterparties in a net liability position. At June 30, 2023 March 31, 2024 and December 31, 2024, the Company received no collateral from its counterparties under the agreements in a net asset position. As of June 30, 2023, there were no derivatives in a net liability position, and therefore the termination value was zero.

30

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[Table of Contents](#)

**11. ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME**

The following table presents changes in accumulated other comprehensive (loss) income by component, net of tax, for the **nine** **three** months ended **June 30, 2023** **March 31, 2024** and **2022: 2023**:

(in thousands)	Unrealized Gains and Losses on Available-for-Sale Debt Securities			Gains and Losses on Cash Flow Hedges			Unrealized Gains and Losses on Available-for-Sale Debt Securities			Gains and Losses on Cash Flow Hedges		
Balance at October 1, 2022	\$	(620)	\$	—	\$	(620)						
Other comprehensive (loss) income, before reclassification				(900)		111			(789)			
Amount reclassified from accumulated other comprehensive loss				—		—			—			

Net current period other comprehensive (loss) income	(900)	111	(789)
Balance at June 30, 2023	\$ (1,520)	\$ 111	\$ (1,409)
Balance at January 1, 2024			\$ (1,466)
Other comprehensive income, before reclassification			\$ (984)
Amount reclassified from accumulated other comprehensive income			271 886 1,157
Net current period other comprehensive income			271 886 1,157
Balance at March 31, 2024			\$ (1,195)
			\$ (98)
			\$ (1,293)

(in thousands)	Unrealized Gains and Losses on Available-for-Sale Debt Securities			Gains and Losses on Cash Flow Hedges			Unrealized Gains and Losses on Available-for-Sale Debt Securities		
			Total			Total			Total
Balance at October 1, 2021	\$ 256	\$ —	\$ 256						
Balance at January 1, 2023							\$ (715)	\$ —	\$ (715)
Other comprehensive loss, before reclassification	(451)	—	(451)				(226)	—	(226)
Amount reclassified from accumulated other comprehensive income	(81)	—	(81)						
Amount reclassified from accumulated other comprehensive loss							—	—	—
Net current period other comprehensive loss	(532)	—	(532)				(226)	—	(226)
Balance at June 30, 2022	\$ (276)	\$ —	\$ (276)						
Balance at March 31, 2023							\$ (941)	\$ —	\$ (941)

The following represents the reclassification. There were no significant amounts reclassified out of accumulated other comprehensive (loss) income for the three and nine months ended June 30, 2023 March 31, 2024 and 2022, 2023.

(in thousands)	Three Months Ended		Nine Months Ended		Affected Line Item in Consolidated Statements of Income	
	June 30,		June 30,			
	2023	2022	2023	2022		
Unrealized gains and losses on available-for-sale securities					Gain on sale of investment securities	
Realized gains on securities available-for-sale	\$ —	\$ —	\$ —	\$ 105	available-for-sale, net	
Tax effect	—	—	—	24	Income tax expense	
Net of tax	\$ —	\$ —	\$ —	\$ 81		
Gains and losses on cash flow hedges						
Interest rate contracts	\$ —	\$ —	\$ —	\$ —	Interest income (expense)	
Tax effect	—	—	—	—	Income tax (expense) or benefit	
Net of tax	\$ —	\$ —	\$ —	\$ —		
Total reclassifications for the period, net of tax	\$ —	\$ —	\$ —	\$ 81		

## 12. SUBSEQUENT EVENTS

On April 25, 2024, the Company entered into an agreement with a large shareholder to exchange up to 125,000 of such shareholder's shares of voting common stock for newly issued and authorized shares of the Company's Series A Preferred Stock. The Series A Preferred Stock is nonvoting, but participates with the common stock on all dividends, if, when, and as declared by the Board of Directors.

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[Table of Contents](#)
**ITEM 2. - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Cautionary Statement Regarding Forward-Looking Statements** - This document contains a number of forward-looking statements, including statements about the financial condition, results of operations, earnings outlook and prospects of the Company. Forward-looking statements are typically identified by words such as "should," "likely," "plan," "believe," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "target," "project," "goal" and other similar words and expressions. The forward-looking statements involve certain risks and uncertainties. The ability of the Company to predict results or the actual effects of its plans and strategies is subject to inherent uncertainty.

Factors that may cause actual results or earnings to differ materially from such forward-looking statements include those set forth in Part I, Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended **September 30, 2022** **September 30, 2023**, as updated by the Company's subsequent filings with the SEC and, among others, the following:

- Changes in monetary and fiscal policies of the FRB and the U. S. Government, particularly related to changes in interest rates, **money supply** and inflation, may affect interest margins and the fair value of financial instruments;
- Changes in general economic conditions, either nationally or in our market areas, that are different than expected;
- The ability to enhance revenue through increased market penetration, expanded lending capacity and product offerings;
- Occurrence of natural or man-made disasters or calamities, including health emergencies, the spread of infectious diseases, pandemics such as COVID-19, or outbreaks of hostilities, such as between Russia and Ukraine **and in the Middle East**, or the effects of climate change, and the ability of the Company to deal effectively with disruptions caused by the foregoing;
- **The effects of recent bank failures that lead to uncertainty and concerns regarding the liquidity positions of the banking sector;**
- Legislative, regulatory or policy changes;
- Downturns in demand for loan, deposit and other financial services in the Company's market area;
- Increased competition from other banks and non-bank providers of financial services;
- Technological changes and increased technology-related costs;
- **A breach of our information systems security, including the occurrence of a cyber incident or a deficiency in cyber security; and**
- Changes in accounting principles, or the application of generally accepted accounting principles.

Because these forward-looking statements are subject to assumptions and uncertainties, actual results may differ materially from those expressed or implied by these forward-looking statements. You are cautioned not to place undue reliance on these statements, which speak only as of the date of this document. All subsequent written and oral forward-looking statements concerning matters addressed in this document and attributable to the Company or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this document. Except to the extent required by applicable law or regulation, the Company undertakes no obligation to update these forward-looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.

[Table of Contents](#)

**Non-GAAP Disclosure** - This discussion includes discussions of the Company's tangible common equity ("TCE") ratio, tangible common equity and TCE, tangible assets and efficiency ratio, non-GAAP financial measures. A non-GAAP financial measure is a numerical measure of historical or future financial performance, financial position or cash flows that excludes or modifies amounts that are required to be disclosed in the most directly comparable measure calculated and presented in accordance with U.S. GAAP. The Company believes that these non-GAAP financial measures provide both management and investors a more complete understanding of the underlying operational results and trends and the Company's marketplace performance. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the numbers prepared in accordance with U.S. GAAP and may not be comparable to similarly titled measures used by other financial institutions.

With respect to the calculations and reconciliations of tangible common equity, TCE, tangible assets and the TCE ratio, please see Liquidity and Capital Resources contained herein for a reconciliation to the most directly comparable GAAP measure.

**Executive Summary** – The Company is a one-bank holding company incorporated in 2016. The Company operates as the parent for its wholly owned subsidiary, the Bank, which commenced operations in 2008. The income of the Company is primarily derived through the operations of the Bank. Unless the context otherwise requires, references herein to the Company include the Company and the Bank on a consolidated basis.

The Bank operates as a locally headquartered, community-oriented bank, serving customers throughout the New York metro area from offices in Nassau, Suffolk, Queens, Kings (Brooklyn) and New York (Manhattan) Counties, New York and Freehold in Monmouth County, New Jersey. We opened the Bank's Hauppauge Business Banking Center in Hauppauge, Suffolk County, New York in May 2023. This location is the nexus of our expanded commercial lending and deposit activities that are integral to the ongoing diversification of our balance sheet as we fill the void left by the diminishing number of commercial banks in the NYC Metro area. During the fourth calendar quarter of 2023, we began offering business banking services to the legal, licensed cannabis industry in New York and other states in which cannabis is legally licensed under applicable state laws. We offer personal and business loans on a secured and unsecured basis, SBA and USDA guaranteed loans, revolving lines of credit, commercial mortgage loans, and one- to four-family non-qualified mortgages secured by primary and secondary residences that may be owner occupied or investment properties, home equity loans, bridge loans and other personal purpose loans.

The Bank works to provide more direct, personal attention to customers than management believes is offered by competing financial institutions, the majority of which are branch offices of banks headquartered outside of the Bank's primary trade area and are represented locally by branch offices. By striving to employ professional, responsive and knowledgeable staff, the Bank believes it offers a superior level of service to its customers. As a result of senior management's availability for consultation on a daily basis, the Bank believes it offers customers a quicker response on loan applications and other banking transactions, as well as greater and earlier certainty as to whether these transactions will actually close, than competitors, whose decisions may take longer and be made in distant headquarters.

Historically, the Bank has generated additional income by strategically originating and selling residential and government guaranteed loans to other financial institutions at premiums, while also retaining servicing rights in some sales. However, due to with increases in interest rates in recent years, the pace demand by purchasers of interest rate increases over the last year, the residential loan sale market remains less active, and the Bank continues originating residential loans for pools of loans declined, eliminating the Bank's ability to sell residential loans in its own portfolio. Commencing in late 2023, the Bank initiated development of a flow origination program under which the Bank expects to originate individual loans for sale to specific buyers, thereby positioning the Bank to resume residential loan sales and generate fee income to complement sale premiums earned from the origination of SBA loans. The Bank is an approved SBA Preferred Lender, enabling the Bank to process SBA applications under delegated authority from the SBA and enhancing the Bank's ability to compete more effectively for SBA lending opportunities.

In the first half of 2023 we largely completed expansions of our SBA & USDA and C&I Banking teams and anticipate the pace and volume of SBA and USDA guaranteed loan originations and C&I loan originations and deposit production will grow during the second half of 2023.

The pace of new residential loan applications is historically slower in the first quarter and was more so in the first quarter of 2024 due to our intentional and continued prioritization of loan pricing over loan volume. As volume builds as the year progresses and we commence originations under our flow lending program, we expect the volume of applications to grow. A more diversified residential lending program is expected to provide greater flexibility with respect to earnings, liquidity and asset management.

The Bank finances most of its activities through a combination of deposits, including non-interest-bearing demand, savings, NOW and money market deposits as well as time deposits, and both short- and long-term borrowings. The Company's chief competition includes local banks within its market area, New York City money center banks and regional banks, as well as non-bank lenders, including fintech lenders.

**Financial Performance Summary**  
**As of or for the three and nine months ended June 30, 2023 March 31, 2024 and 2022 2023**  
(dollars in thousands, except per share data)

	Three months ended		Nine months ended		Three months ended	
	June 30,		June 30,		March 31,	
	2023	2022	2023	2022	2024	2023
Revenue <sup>(1)</sup>	\$ 15,479	\$ 16,648	\$47,834	\$51,709	\$16,511	\$15,680
Non-interest expense	10,566	8,730	29,404	26,352	10,804	10,567
Acquisition costs included in non-interest expense	—	250	—	250		
Provision for loan losses	500	1,000	2,932	2,400		
Provision for credit losses					300	932
Net income	3,094	5,333	11,641	17,730	4,061	3,209
Net income per share - diluted	0.42	0.80	1.57	2.92	0.55	0.43
Return on average assets	0.60 %	1.41 %	0.81 %	1.61 %	0.74 %	0.68 %
Return on average stockholders' equity <sup>(2)</sup>	6.82 %	14.05 %	8.68 %	17.27 %	8.70 %	7.24 %
Tier 1 leverage ratio	9.16 %	11.64 %	9.16 %	11.64 %	8.90 %	9.79 %
Common equity tier 1 risk-based capital ratio	13.16 %	16.27 %	13.16 %	16.27 %	12.99 %	12.88 %
Tier 1 risk-based capital ratio	13.16 %	16.27 %	13.16 %	16.27 %	12.99 %	12.88 %
Total risk-based capital ratio	14.24 %	17.32 %	14.24 %	17.32 %	14.19 %	13.93 %
Tangible common equity ratio (non-GAAP) <sup>(2)</sup>	7.77 %	9.29 %	7.77 %	9.29 %	7.43 %	7.84 %
Total stockholders' equity/total assets <sup>(3)</sup>	8.62 %	10.40 %	8.62 %	10.40 %	8.21 %	8.71 %

<sup>(1)</sup> Represents net interest income plus total non-interest income.

<sup>(2)</sup> Includes common stock and Series A preferred stock for the periods ended June 30, 2023, stock.

<sup>(3)</sup> The ratio of total stockholders' equity to total assets is the most comparable GAAP measure to the non-GAAP tangible common equity ratio presented herein.

At June 30, 2023 March 31, 2024 the Company, on a consolidated basis, had total assets of \$2.1 \$2.3 billion, total deposits of \$1.6 \$1.9 billion and total stockholders' equity of \$182.8 \$189.5 million. The Company recorded net income of \$3.1 \$4.1 million, or \$0.42 \$0.55 per diluted share (including Series A preferred shares), for the three months ended June 30, 2023 March 31, 2024 compared to net income of \$5.3 \$3.2 million, or \$0.80 \$0.43 per diluted share (including Series A preferred shares), for the same period in 2022 and \$11.6 million, or \$1.57 per diluted share, for the nine months ended June 30, 2023 compared to net income of \$17.7 million, or \$2.92 per diluted share, for the same period in 2022, 2023.

The \$2.2 \$0.9 million decrease/increase in earnings for the three months ended June 30, 2023 March 31, 2024, versus the comparable 2022 2023 period was resulted primarily due to from a \$1.3 \$1.8 million increase in non-interest income and a \$0.6 million decrease in the provision for credit losses expense, which were partially offset by a \$1.0 million decrease in net interest income, reflecting the continued impact of higher funding costs resulting from the rapid rise in interest rates driven by the Federal Reserve, a \$0.3 million increase in income tax expense and a \$1.8 \$0.2 million increase in non-interest expense. The \$6.1 million decrease in earnings for the nine months ended June 30, 2023, versus the comparable 2022 period resulted primarily from a \$2.1 million decrease in net interest income; \$1.7 million decrease in non-interest income; a \$3.1 million increase in non-interest expense; a \$0.5 million increase in the provision for loan losses expense and a decrease in purchase accounting accretion.

The Company's return on average assets and return on average stockholders' equity were 0.60% 0.74% and 6.82% 8.70%, respectively, for the three months ended June 30, 2023 March 31, 2024, versus 1.41% 0.68% and 14.05% 7.24%, respectively, for the comparable 2022 period, and 0.81% and 8.68% for the nine months ended June 30, 2023, versus 1.61% and 17.27%, respectively, for the prior year 2023 period.

Total non-accrual loans at June 30, 2023 were \$10.6 million, or 0.58% of total loans, compared to \$12.3 million, or 0.76% of total loans at September 30, 2022 and \$12.5 million, or 0.88% of total loans, at June 30, 2022. The allowance for loan

34.36

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## [Table of Contents](#)

Total non-accrual loans at March 31, 2024 were \$14.9 million, or 0.74% of total loans, compared to \$14.5 million, or 0.74% of total loans at December 31, 2023 and \$10.3 million, or 0.58% of total loans, at March 31, 2023. The allowance for credit losses as a percentage of total non-accrual loans amounted to 144% 134%, 105% 136% and 87% 144% at June 30, 2023 March 31, 2024, September 30, 2022 December 31, 2023 and June 30, 2022 March 31, 2023, respectively.

The Company's operating efficiency ratio was 68.3% 65.4% for the three months ended June 30, 2023 March 31, 2024, versus 52.4% 67.4% a year ago. The **increase** improvement in the operating efficiency ratio was due to **decreases** the **increase** in non-interest income, **and which was partially offset by a decrease in net interest income resulting from the rapid rise in market interest rates and an increase in non-interest expense.**

**Critical Accounting Policies, Judgments and Estimates** - To prepare financial statements in conformity with U.S. GAAP, the Company's management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ. Critical accounting estimates are accounting estimates where (a) the nature of the estimate is material due to levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change, and (b) the impact of the estimate on financial condition or operating performance is material. Significant accounting policies followed by the Company are presented in Note 1 – Summary of Significant Accounting Policies, to the Audited Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2023, and in Note 1 – Accounting Policies of this Form 10-Q.

**The** Commencing on October 1, 2023 the Company **considers** adopted CECL which changed the **determination** Company's critical accounting policies and estimates from policies regarding the calculation of the allowance for loan losses **its** most critical accounting policy, **practice** to policies regarding the calculation of an allowance for credit losses.

## Allowance for Credit Losses

On October 1, 2023, the Company adopted ASU 2016-13 (Topic 326), which replaced the incurred loss methodology with CECL for financial instruments measured at amortized cost and **use** other commitments to extend credit. The allowance for credit losses is a valuation allowance for management's estimate of **estimates** expected credit losses in the loan portfolio. The Company **uses** process to determine expected credit losses utilizes analytic tools and judgment and is reviewed on a quarterly basis. When management is reasonably certain that a loan balance is not fully collectable, an analysis is completed and a specific reserve may be established or a full or partial charge off could be recorded against the allowance. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance via a quantitative analysis which considers available information from internal and external sources related to **recognize** probable past loan loss and **reasonably estimable** prepayment experience and current conditions, as well as the incorporation of reasonable and supportable forecasts. Management evaluates a variety of factors including available published economic information in arriving at its forecast. Expected credit losses on loans are estimated over the contractual term of the loans and adjusted for expected prepayments when appropriate. Also included in the allowance for credit losses are qualitative reserves that are expected, but, in management's assessment, may not be adequately represented in the quantitative analysis or the forecasts described above. Factors may include changes in lending policies and procedures, size and composition of the portfolio, experience and depth of lending management and the effect of external factors such as competition, legal and regulatory requirements, among others. The allowance is available for any loan that, in management's judgment, should be charged off. Although management uses the best information available, the level of the allowance for credit losses remains an estimate, which is subject to significant judgment and short-term change. Various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for credit losses. Such agencies may require the Company to make additional provisions for credit losses based upon information

available to them at the time of their examination. The Bank considers its primary lending area to be the New York metro area. A substantial portion of the Bank's loans are secured by real estate in these areas. Accordingly, the ultimate collectability of the loan portfolio is susceptible to changes in market and economic conditions in this region. Future additions adjustments to the provision for credit losses and allowance for credit losses may be necessary based upon changes in due to economic, market or operating, regulatory and other conditions. Changes in estimates could result in a material change in conditions beyond the allowance. The allowance for loan losses is increased by a provision for loan losses charged against income and is decreased by charge-offs, net Company's control.

[Table of recoveries. Loan losses are recognized in the period the loans, or portion thereof, are deemed uncollectible. The adequacy of the allowance to cover any inherent loan losses in the portfolio is evaluated on a quarterly basis.](#) [Contents](#)

**Financial Condition** – Total assets of the Company were \$2.1 \$2.3 billion at June 30, 2023, versus \$1.8 March 31, 2024 and \$2.3 billion at September 30, 2022 December 31, 2023. Total securities available for sale at March 31, 2024 was \$92.7 million, an increase of \$31.3 million from December 31, 2023, primarily driven by growth in U.S. Treasury securities. Total loans at June 30, 2023 March 31, 2024 were \$1.8 \$2.0 billion, compared to total loans of \$1.6 \$2.0 billion at September 30, 2022 December 31, 2023. Total deposits were \$1.6 \$1.9 billion at June 30, 2023 March 31, 2024, versus \$1.5 \$1.9 billion at September 30, 2022 December 31, 2023. Total borrowings and subordinated debt at June 30, 2023 March 31, 2024 were \$318.5 \$173.6 million, including \$289.7 \$126.7 million of outstanding FHLB advances, compared to \$126.3 \$153.6 million at September 30, 2022 December 31, 2023.

For the nine three months ended June 30, 2023 March 31, 2024, the Company's loan portfolio, net of sales, grew by \$200.0 \$48.3 million to \$1.8 \$2.0 billion. At June 30, 2023 March 31, 2024, the residential loan portfolio amounted to \$625.3 \$756.9 million, or 34.3% 37.7% of total loans. Commercial real estate loans, including multi-family loans and construction and land development loans, continue to make up a greater proportion of our loan portfolio and totaled total \$1.1 billion or 62.0% 56.1% of total loans at June 30, 2023 March 31, 2024. Commercial and industrial loans, including PPP loans, totaled \$67.9 \$123.4 million or 3.7% 6.2% of total loans. The Company's commercial real estate concentration ratio continued its steady decline, decreasing to 41.6% of capital at March 31, 2024 from 43.2% of capital at December 31, 2023, with loans secured by office space totaling 2.3% of the loan portfolio and \$46.0 million. This portfolio included less than \$400 thousand of exposure in Manhattan office space. A significant portion of the Bank's commercial real estate portfolio consists of loans secured by Multi-Family and CRE-Investor owned real estate that are predominantly subject to fixed interest rates for an initial period of 5 years. The Bank's exposure to Land/Construction loans is minor at \$10 million, all at floating interest rates, and CRE-owner occupied loans have a sizable mix of floating rates.

Total deposits were \$1.6 \$1.9 billion at June 30, 2023 March 31, 2024, versus \$1.5 \$1.9 billion at September 30, 2022 December 31, 2023, reflecting an increase of \$12.7 million or 0.7%. Our loan to deposit ratio was 105% at March 31, 2024 and 103% at December 31, 2023. Core deposit balances, which consist of demand, NOW, savings and money market deposits, represented 71.4% 75.8% and 77.8% 72.6% of total deposits at June 30, 2023 March 31, 2024 and September 30, 2022 December 31, 2023, respectively. At those dates, demand deposit balances represented 11.3% 10.6% and 14.3% 10.9% of total deposits. Although core deposits grew to \$1.5 billion as of March 31, 2024 from \$1.4 billion as of December 31, 2023, demand deposit balances decreased from \$207.8 million to \$202.9 million during the same period. This decrease was confined to deposits made by residential loan borrowers in anticipation of residential loan closings. These funds comprise the equity residential borrowers are required to contribute to residential loan closings and the volume of these deposits rises and falls in proportion to the volume of anticipated residential loan closings. As the pace of residential lending increases, the volume of demand deposits will increase accordingly. Demand deposits, net of balances related to residential loan closings, grew to \$180.4 million as of March 31, 2024 from \$166.4 million as of December 31, 2023, an increase of 8.5%. The Company's municipal deposit program is built on long-standing relationships developed in the local marketplace. We believe this This core deposit business will continue to provide a stable source of funding for the Company's lending products at costs lower than both consumer deposits and market-based borrowings. The Company continues to broaden its municipal customer deposit base as evidenced by the increase in the number of relationships year over year, and currently services 37 customer relationships. At June 30, 2023 March 31, 2024, total municipal deposits were \$346.4 \$576.3 million, representing 21.7% 30.1% of total deposits, compared to \$416.9 \$528.1 million at September 30, 2022 December 31, 2023, representing 27.3% 27.7% of total deposits. Total municipal deposits increased by \$48.3 million or 9.1% from December 31, 2023 primarily due to seasonal variations. The weighted average rate on the municipal deposit portfolio was 3.79% 4.65% at June 30, 2023 March 31, 2024.

Borrowings at **June 30, 2023** **March 31, 2024** were **\$293.8** **\$149.0** million, including **\$4.1** **\$2.3** million in PPPLF funding, versus **\$101.8** **\$129.0** million, including **\$9.0** **\$2.3** million in PPPLF funding at **September 30, 2022** **December 31, 2023**. PPPLF borrowings declined as borrowers received forgiveness or have made payments on PPP loans. At **June 30, 2023** **March 31, 2024**, the Company had **\$289.7** **\$126.7** million of outstanding FHLB advances as compared to **\$92.8** **\$126.7** million at **September 30, 2022** **December 31, 2023**. The Company added **\$100.7** had **\$20.0** million in borrowings outstanding under lines of extended duration FHLB term advances in March 2023 to provide additional liquidity credit with correspondent banks at **March 31, 2024** and enhance the interest rate sensitivity profile. none at **December 31, 2023**. The Company utilizes a number of strategies to manage interest rate risk, including interest rate swap agreements. During the second quarter of 2023, the Company executed its first pay fixed, receive floating agreements which currently provide a benefit to net interest rate swap with a notional amount totaling \$25.0 million for a four-year term at a fixed rate of 3.89% income.

35 38

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## [Table of Contents](#)

**Liquidity and Capital Resources** – Liquidity management is defined as the ability of the Company and the Bank to meet their financial obligations on a continuous basis without material loss or disruption of normal operations. These obligations include the withdrawal of deposits on demand or at their contractual maturity, the repayment of borrowings as they mature, funding new and existing loan commitments and the ability to take advantage of business opportunities as they arise. Asset liquidity is provided by short-term investments, such as fed funds sold, the marketability of securities available for sale and interest-bearing deposits due from the Federal Reserve, FHLB and correspondent banks, which totaled **\$211.5** **\$136.5** million and **\$150.0** **\$177.2** million at **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**, respectively. These liquid assets may include assets that have been pledged primarily against municipal deposits or borrowings. Liquidity is also provided by the maintenance of a base of core deposits, cash and non-interest-bearing deposits due from banks, and the ability to sell or pledge marketable assets and access to lines of credit. At **June 30, 2023** **March 31, 2024**, liquidity sources, which includes cash and unencumbered securities and secured and unsecured funding capacity, totaled **\$485.8** **\$644.1** million, representing approximately **165%** **265%** of uninsured deposit balances.

Liquidity is continuously monitored, thereby allowing management to better understand and react to emerging balance sheet trends, including temporary mismatches with regard to sources and uses of funds. After assessing actual and projected cash flow needs, management seeks to obtain funding at the most economical cost. These funds can be obtained by converting liquid assets to cash or by attracting new deposits or other sources of funding. Many factors affect the Company's ability to meet liquidity needs, including variations in the markets served, loan demand, its asset/liability mix, its reputation and credit standing in its markets and general economic conditions. Borrowings and the scheduled amortization of investment securities and loans are more predictable funding sources. Deposit flows and securities and loan prepayments are somewhat less predictable as they are often subject to external factors. Among these are changes in the local and national economies, competition from other financial institutions and changes in market interest rates.

The Company's primary sources of funds are cash provided by deposits, which may include brokered and listing service deposits, borrowings, proceeds from maturities and sales of securities and cash provided by operating activities. At **June 30, 2023** **March 31, 2024**, total deposits were **\$1.6** **\$1.9** billion, of which **\$389.4** **\$437.0** million were time deposits scheduled to mature within the next 12 months. Based on historical experience, the Company expects to be able to replace a substantial portion of those maturing deposits with comparable deposit products. Insured and collateralized deposits, which include municipal deposits, accounted for approximately 87% of total deposits at **March 31, 2024**. At **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**, the Company had **\$293.8** **\$149.0** million and **\$101.8** **\$129.0** million, respectively, in borrowings outstanding.

The Liquidity and Wholesale Funding Policy of the Bank establishes specific policies and operating procedures governing liquidity levels to assist management in developing plans to address future and current liquidity needs. Management monitors the rates and cash flows from loan and investment portfolios while also examining the maturity structure and volatility characteristics of liabilities to develop an optimum asset/liability mix. Available funding sources include retail, commercial and municipal deposits, purchased liabilities and stockholders' equity. Daily, management receives a current cash position update to ensure that all obligations are satisfied. On a weekly basis, appropriate senior management receives a current liquidity position report and a ninety day forecasted cash flow to ensure that all short-term obligations will be met and there is sufficient liquidity available. At **June 30, 2023** **March 31, 2024**, the Bank had a total of \$126.7 million in term and overnight

borrowings outstanding with the FHLB. At March 31, 2024, the Bank had access to approximately \$953.1 million in FHLB lines of credit for overnight or term borrowings, of which \$401.9 million securing municipal letters of credit, \$129.7 million in term borrowings, and \$160.0 million in overnight borrowings were outstanding. At June 30, 2023 March 31, 2024, the Bank's borrowings from the Federal Reserve's PPPLF were \$4.1 million. At June 30, 2023 March 31, 2024, the Bank had access to approximately \$92 million in unsecured lines of credit extended by correspondent banks, if needed, for short-term funding purposes. The Company had \$20.0 million in borrowings outstanding under lines of credit with correspondent banks at June 30, 2023 March 31, 2024.

Our sources of wholesale funding included brokered certificates of deposit, listing service certificates of deposit and insured cash sweep ("ICS") reciprocal deposits in excess of 20% of total liabilities, which balances totaled approximately \$91.8 million, \$8.2 million and \$0, or 4.8%, 0.4% and 0.0% of total deposits, respectively, at March 31, 2024. We utilized brokered certificates of deposit and listing service certificates of deposit as alternatives to other forms of wholesale funding, including borrowings, when interest rates and market conditions favor the use of such deposits. For a portion of our brokered certificates of deposit, we utilized interest rate swap contracts to effectively extend their duration and to fix their cost.

39

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#### [Table of Contents](#)

The Company strives to maintain an efficient level of capital, commensurate with its risk profile, on which a competitive rate of return to stockholders will be realized over the short and long terms. Capital is managed to enhance stockholder value while providing flexibility for management to act opportunistically in a changing marketplace. Management continually evaluates the Company's capital position in light of current and future growth objectives and regulatory guidelines. Total stockholders' equity increased to \$182.8 million at June 30, 2023 from \$172.6 million at March 31, 2024 compared to \$184.8 million at September 30, 2022, December 31, 2023. The \$4.7 million increase was primarily due to an increase of \$3.3 million in retained earnings and a decrease of \$1.2 million in accumulated other comprehensive loss. The increase in retained earnings was due primarily to net income recorded during the nine months ended June 30, 2023.

36

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[Table March 31, 2024, which was offset by \\$0.7 million of dividends declared.](#) The accumulated other comprehensive loss at March 31, 2024 was 0.68% of total equity and was comprised of a \$1.2 million after tax net unrealized loss on the investment portfolio and a \$0.1 million after tax net unrealized loss on derivatives.

The Bank is subject to regulatory capital requirements. The Bank's tier 1 leverage, common equity tier 1 risk-based, tier 1 risk-based and total risk-based capital ratios were 9.16% 8.90%, 13.16% 12.99%, 13.16% 12.99% and 14.24% 14.19%, respectively, at June 30, 2023 March 31, 2024, exceeding all regulatory guidelines for a well-capitalized institution, the highest regulatory capital category. Moreover, capital rules also place limits on capital distributions and certain discretionary bonus payments if a banking organization does not maintain a buffer of common equity tier 1 capital above minimum capital requirements. At June 30, 2023 March 31, 2024, the Bank's capital buffer was in excess of requirements.

[The Company did not announce that the Board of Directors approved a new stock repurchase program.](#) Under the new repurchase program, the Company may repurchase up to 366,050 shares of its common stock, during or approximately 5% of its then outstanding shares. The repurchase program permits shares to be repurchased in the open market as conditions allow, or in privately negotiated transactions, and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities and Exchange Commission. The Company has not made any stock repurchases under the program. The remaining buyback authority under the share repurchase program remained at 366,050 shares as of March 31, 2024.

The Company's total stockholders' equity to total assets ratio and tangible common equity to tangible assets ratio ("TCE ratio") were **8.62% 8.21%** and **7.77% 7.43%**, respectively, at **June 30, 2023** **March 31, 2024**, versus **9.38% 8.14%** and **8.41% 7.35%**, respectively, at **September 30, 2022** **December 31, 2023** and **10.40% 8.71%** and **9.29% 7.84%**, respectively, at **June 30, 2022** **March 31, 2023**. The ratio of total stockholders' equity to total assets is the most comparable U.S. GAAP measure to the non-GAAP TCE ratio presented herein. The ratio of tangible common equity to tangible assets, or TCE ratio, is calculated by dividing total stockholders' equity by total assets, after reducing both amounts by intangible assets. The TCE ratio is not required by U.S. GAAP or by applicable bank regulatory requirements, but is a metric used by management to evaluate the adequacy of our capital levels. Since there is no authoritative requirement to calculate the TCE ratio, our TCE ratio is not necessarily comparable to similar capital measures disclosed or used by other companies in the financial services industry. Tangible common equity and tangible assets are non-GAAP financial measures and should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with U.S. GAAP. Set forth below are the reconciliations of tangible common equity to U.S. GAAP total stockholders' equity and tangible assets to U.S. GAAP total assets at **June 30, 2023** **March 31, 2024** (in thousands). (See also Non-GAAP Disclosure contained herein.)

		Ratios		Ratios	
Total stockholders' equity					
(3)	\$ 182,806	Total assets	\$ 2,121,783 8.62%	\$189,543	Total assets \$2,307,508 8.21% (1)
Less: goodwill	(19,168)	Less: goodwill	(19,168)	(19,168)	Less: goodwill (19,168)
Less: core deposit intangible	(344)	Less: core deposit intangible	(344)	(295)	Less: core deposit intangible (295)
Tangible common equity (3)	\$ 163,294	Tangible assets	\$ 2,102,271 7.77%	\$170,080	Tangible assets \$2,288,045 7.43% (2)

(1) The ratio of total stockholders' equity to total assets is the most comparable GAAP measure to the non-GAAP tangible common equity ratio presented herein.

(2) TCE ratio

(3) Includes common stock and Series A preferred stock.

40

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[Table of Contents](#)

All dividends must conform to applicable statutory and regulatory requirements. The Company's ability to pay dividends to stockholders depends on the Bank's ability to pay dividends to the Company. Additionally, the ability of the Bank to pay dividends to the Company is subject to certain regulatory restrictions. Under New York law, a bank may pay a dividend on its common stock only out of net profits, and must obtain the approval of the Superintendent of the DFS if the total of all dividends declared by a bank or trust company in any calendar year exceeds the total of its net profits for that year combined with its retained net profits **of for** the preceding two years, less any required transfer to surplus or a fund for the retirement of any preferred stock.

The Company's Board of Directors approved the **payment declaration** of a \$0.10 per share cash dividend on both common and Series A preferred shares payable on **August 16, 2023** **May 15, 2024** to stockholders of record on **August 9, 2023** **May 8, 2024**.

37

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[Table of Contents](#)

**Off-Balance Sheet Arrangements** - The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and letters of credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated financial statements. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to customers provided there are no violations of **any material** conditions established **under in** the **loan agreements** **contract**. Commitments generally have fixed expiration dates or other termination clauses and may require payment of **fees** **a fee**. Since many **of the** commitments are expected to expire without being drawn upon, **the** total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the customer. Collateral required varies, but may include accounts receivable, inventory, equipment, **real estate and** income-producing commercial properties **properties**. At March 31, 2024 and **other real estate**. At June 30, 2023 and September 30, 2022 December 31, 2023, commitments to originate loans and commitments under unused lines of credit for which the Bank is obligated amounted to approximately **\$88** **\$136** million and **\$73** **\$147** million, respectively.

Letters of credit are conditional commitments guaranteeing payments of drafts in accordance with the terms of **the** letter of credit agreements. Commercial letters of credit are used primarily to facilitate trade or commerce and are also issued to support public and private borrowing arrangements, bond financings and similar transactions. Collateral may be required to support letters of credit based upon management's evaluation of the creditworthiness of each customer. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. At **June 30, 2023** **March 31, 2024** and **September 30, 2022** **December 31, 2023**, letters of credit outstanding were approximately **\$488 thousand** **\$0.9 million** and **\$817 thousand**, **\$3.9 million**, respectively.

**Results of Operations – Comparison of the Three Months Ended June 30, 2023 March 31, 2024 and 2022 2023** – The Company recorded net income of **\$3.1** **\$4.1** million during the three months ended **June 30, 2023** **March 31, 2024**, versus net income of **\$5.3** **\$3.2** million in the comparable three month period a year ago. The **decline** **increase** in earnings for the three months ended **June 30, 2023** **March 31, 2024**, versus the comparable **2022 2023** quarter resulted primarily from a **\$1.3** **\$1.8 million increase in non-interest income and a \$0.6 million decrease in the provision for credit losses expense, which were partially offset by a \$1.0 million decrease in net interest income, a \$0.3 million increase in income tax expense and a \$1.8** **\$0.2 million increase in non-interest expense.**

#### **Net Interest Income and Margin**

The **\$1.3** **\$1.0** million decline in net interest income for the three months ended **June 30, 2023** **March 31, 2024**, versus the comparable **2022 2023** quarter was largely due to the compression of the Company's net interest margin to **2.68%** **2.41%** in the **2023 2024** quarter from **4.05%** **3.04%** in the comparable **2022 2023** quarter. The yield on interest earning assets increased to **5.65%** **6.03%** in the **2023 2024** quarter from **4.45%** **5.47%** in the comparable **2022 2023** quarter, an increase of **120** **56** basis points. This increase was offset by a **302** **139** basis point increase in the cost of interest-bearing liabilities to **3.52%** **4.33%** in **2023 2024** from **0.50%** **2.94%** in the **third fiscal first** quarter of **2022 2023**. The rapid **and significant** rise in interest rates driven by the Federal Reserve and, to a lesser extent, the Company's decision to **increase** **maintain** **increased** liquidity as a result of recent industry events due to market conditions resulted in the higher cost of funds. **Included in net interest income was accretion and amortization of purchase accounting adjustments arising from the acquisition of Savoy Bank of \$0.6 million during the three months ended June 30, 2023 and \$0.4 million in the three months ended June 30, 2022.**

For the Three Months Ended **June 30, 2023** **March 31, 2024** and **2022**

(dollars in thousands)

	2023			2022		
	Average		Average	Average		Average
	Balance	Interest	Rate	Balance	Interest	Rate
<b>Assets:</b>						
<b>Interest-earning assets</b>						
Loans	\$ 1,798,651	\$ 25,581	5.70 %	\$ 1,323,482	\$ 15,842	4.80 %
Investment securities	15,885	198	5.00 %	10,752	98	3.66 %
Interest-earning cash	195,883	2,494	5.11 %	128,669	272	0.85 %
FHLB stock and other investments	9,974	186	7.48 %	4,228	47	4.46 %
Total interest-earning assets	<u>2,020,393</u>	<u>28,459</u>	<u>5.65 %</u>	<u>1,467,131</u>	<u>16,259</u>	<u>4.45 %</u>
Non interest-earning assets:						
Cash and due from banks	8,240			10,035		
Other assets	<u>53,511</u>			<u>44,858</u>		
Total assets	<u>\$ 2,082,144</u>			<u>\$ 1,522,024</u>		
<b>Liabilities and stockholders' equity:</b>						
<b>Interest-bearing liabilities</b>						
Savings, NOW and money market deposits	\$ 1,080,328	\$ 9,905	3.68 %	\$ 778,751	\$ 579	0.30 %
Time deposits	437,202	3,214	2.95 %	281,196	427	0.61 %
Total interest-bearing deposits	<u>1,517,530</u>	<u>13,119</u>	<u>3.47 %</u>	<u>1,059,947</u>	<u>1,006</u>	<u>0.38 %</u>
Borrowings	160,079	1,501	3.76 %	65,213	100	0.62 %
Subordinated debentures	24,599	334	5.45 %	24,545	333	5.44 %
Total interest-bearing liabilities	<u>1,702,208</u>	<u>14,954</u>	<u>3.52 %</u>	<u>1,149,705</u>	<u>1,439</u>	<u>0.50 %</u>
Demand deposits	174,515			209,176		
Other liabilities	<u>23,490</u>			<u>10,863</u>		
Total liabilities	<u>1,900,213</u>			<u>1,369,744</u>		
Stockholders' equity	<u>181,931</u>			<u>152,280</u>		
Total liabilities and stockholders' equity	<u>\$ 2,082,144</u>			<u>\$ 1,522,024</u>		
Net interest rate spread			2.13 %			3.95 %
Net interest income/margin	<u>\$ 13,505</u>	<u>2.68 %</u>		<u>\$ 14,820</u>	<u>4.05 %</u>	

	2024			2023		
	Average		Average	Average		Average
	Balance	Interest	Yield/Cost <sup>(1)</sup>	Balance	Interest	Yield/Cost <sup>(1)</sup>
<b>Assets:</b>						
<b>Interest-earning assets</b>						
Loans <sup>(2)</sup>	\$ 1,984,075	\$ 29,737	6.03 %	\$ 1,766,679	\$ 23,941	5.50 %
Investment securities	94,845	1,457	6.18 %	16,408	198	4.89 %
Interest-earning cash	74,672	1,014	5.46 %	68,308	788	4.68 %
FHLB stock and other investments	9,243	224	9.75 %	6,387	133	8.45 %
Total interest-earning assets	<u>2,162,835</u>	<u>32,432</u>	<u>6.03 %</u>	<u>1,857,782</u>	<u>25,060</u>	<u>5.47 %</u>
Non interest-earning assets:						
Cash and due from banks	7,945			9,809		
Other assets	<u>49,941</u>			<u>54,014</u>		
Total assets	<u>\$ 2,220,721</u>			<u>\$ 1,921,605</u>		
<b>Liabilities and stockholders' equity:</b>						
<b>Interest-bearing liabilities</b>						
Savings, NOW and money market deposits	\$ 1,161,191	\$ 12,933	4.48 %	\$ 1,012,839	\$ 7,792	3.12 %
Time deposits	486,779	4,962	4.10 %	408,646	2,383	2.36 %

Total interest-bearing deposits	1,647,970	17,895	4.37 %	1,421,485	10,175	2.90 %
Borrowings	137,788	1,276	3.72 %	88,134	627	2.89 %
Subordinated debentures	24,639	326	5.32 %	24,586	334	5.51 %
Total interest-bearing liabilities	1,810,397	19,497	4.33 %	1,534,205	11,136	2.94 %
Demand deposits	194,672			182,199		
Other liabilities	27,959			25,291		
Total liabilities	2,033,028			1,741,695		
Stockholders' equity	187,693			179,910		
Total liabilities and stockholders' equity	\$ 2,220,721			\$ 1,921,605		
Net interest rate spread <sup>(3)</sup>			1.70 %			2.53 %
Net interest income/margin <sup>(4)</sup>		\$ 12,935	2.41 %		\$ 13,924	3.04 %

(1) Annualized.

(2) Includes non-accrual loans.

(3) Net interest spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

(4) Net interest margin represents net interest income divided by average interest-earning assets.

#### Provision and Allowance for Loan Losses Credit losses

The Company recorded a **\$0.5** **\$0.3** million provision for loan credit losses expense for the three months ended **June 30, 2023** **March 31, 2024**, versus **\$1.0** million recorded for the comparable period in **2022** **2023**. The adequacy of the provision and the resulting allowance for loan credit losses which was **\$15.4** million increased by **\$0.2** million, or **1.1%**, to **\$19.9** million, or **0.99%** of total loans at **June 30, 2023** **March 31, 2024**, is determined by management's ongoing review from **\$19.7** million, or **1.00%** of the loan portfolio including, among other things, impaired total loans past loan loss experience, known and inherent risks at December 31, 2023. The increase in the portfolio, existing adverse situations that may affect borrower's ability to repay and estimated fair value of any underlying collateral securing loans. Moreover, management evaluates changes, if any, in underwriting standards; collection, charge-off and recovery practices; the nature or volume of the portfolio, lending staff and concentration of loans; as well as current economic conditions and other relevant factors. Management believes the allowance for credit losses on loans is mostly attributable to additional provisioning related to increased loan losses is adequate to provide for probable and reasonably estimable losses at **June 30, 2023**, **volume**. (See also Critical Accounting Policies, Judgments and Estimates and Asset Quality contained herein.)

3942

#### Table of Contents

#### Non-interest Income

Non-interest income increased by **\$0.1** **\$1.8** million for the three months ended **June 30, 2023** **March 31, 2024** versus the comparable **2022** **2023** period. This increase was driven by a **\$0.2** **\$1.5** million increase in net gain on sale of loans reflective of reflecting the strengthening of secondary market premiums in connection with for sales of SBA loans offset by a **\$0.1** million decrease in other income. For the three months ended **June 30, 2023** **March 31, 2024** and **2022** **2023**, the Company sold the government guaranteed portion of SBA loans totaling approximately **\$12.6** **\$26.7** million and **\$9.5** **\$12.8** million, respectively, recognizing net gains of **\$1.1** **\$2.5** million and **\$0.8** **\$1.0** million, respectively.

#### Non-Interest Income

For the three and nine months ended **June 30, 2023** **March 31, 2024** and **2022** **2023**

	Three months ended June 30,	Nine months ended June 30,	Three months ended March 31,
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(in thousands)	2023	2022	2023	2022	2024	2023
Loan servicing and fee income	\$ 811	\$ 779	\$ 2,028	\$ 2,203	\$ 913	\$ 539
Service charges on deposit accounts	70	60	200	169	96	67
Net gain on sale of loans held for sale	1,052	849	2,625	3,916	2,506	995
Net gain on sale of investments available-for-sale	—	—	—	105	—	—
Other income	41	140	288	483	61	155
<b>Total non-interest income</b>	<b>\$ 1,974</b>	<b>\$ 1,828</b>	<b>\$ 5,141</b>	<b>\$ 6,876</b>	<b>\$ 3,576</b>	<b>\$ 1,756</b>

#### Non-interest Expense

Total non-interest expense increased by **\$1.8** **\$0.2** million for the three months ended **June 30, 2023** **March 31, 2024** versus the comparable **2022** **2023** quarter. The increase in non-interest expense was primarily due to increases in **salaries** **occupancy** and **employee benefits, data processing, professional fees and federal deposit insurance premiums** **equipment**.

#### Non-Interest Expense

For the three and nine months ended **June 30, 2023** **March 31, 2024** and **2022** **2023**

(in thousands)	Three months ended		Nine months ended		Three months ended	
	June 30,		June 30,		March 31,	
	2023	2022	2023	2022	2024	2023
Salaries and employee benefits	\$ 5,405	\$ 4,843	\$ 15,301	\$ 15,400	\$ 5,562	\$ 5,564
Occupancy and equipment	1,587	1,394	4,601	4,177	1,770	1,537
Data processing	576	374	1,435	1,133	518	441
Advertising and promotion	200	112	533	298	—	—
Acquisition costs	—	250	—	250	—	—
Professional fees	781	579	2,345	1,718	818	881
Federal deposit insurance premiums	357	90	873	260	318	358
Other expenses	1,660	1,088	4,316	3,116	1,818	1,786
<b>Total non-interest expense</b>	<b>\$ 10,566</b>	<b>\$ 8,730</b>	<b>\$ 29,404</b>	<b>\$ 26,352</b>	<b>\$ 10,804</b>	<b>\$ 10,567</b>

The Company recorded income tax expense of **\$1.3** **\$1.4** million for an effective tax rate of **29.9%** **24.9%** for the three months ended **June 30, 2023** **March 31, 2024**, versus income tax expense of **\$1.6** **\$1.0** million for an effective tax rate of **22.9%** **23.2%** in the comparable **2022** **2023** period. This The increase is primarily related to a \$0.3 million in the effective tax related upward adjustment rate is due to increased business in other states, coupled with lower projected pre-tax income. We anticipate the effective tax rate for the remainder of the year related to range from 24.5% to 25.5% our SBA and USDA lending program.

4043

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#### Table of Contents

**Results of Operations – Comparison of the Nine Months Ended June 30, 2023 and 2022** – The Company recorded net income of \$11.6 million during the nine months ended June 30, 2023, versus net income of \$17.7 million in the comparable nine months a year ago. The decline in earnings for the nine months ended June 30, 2023, versus the comparable 2022 period resulted primarily from a \$2.1 million decrease in net interest income; a \$1.7 million decrease in non-interest income; a \$3.1 million increase in non-interest expense; a \$0.5 million increase in the provision for loan losses expense due to growth in the loan portfolio; and a decrease in purchase accounting accretion.

#### Net Interest Income and Margin

The \$2.1 million decline in net interest income for the nine months ended June 30, 2023, versus the comparable 2022 period was largely due to the compression of the Company's net interest margin to 3.05% in the 2023 nine month period from 4.23% in the comparable 2022 period.

The margin compression reflects the effects of the rapid and significant rise in interest rates and the competitive deposit environment. The yield on interest earning assets increased to 5.44% in the 2023 nine month period from 4.60% in the comparable 2022 period, an increase of 84 basis points, offset by a 243 basis point increase in the cost of interest-bearing liabilities to 2.90% in 2023 from 0.47% in the 2022 nine month period. Included in net interest income was accretion and amortization of purchase accounting adjustments of \$1.1 million during the nine months ended June 30, 2023 and \$3.3 million in the nine months ended June 30, 2022 arising from the acquisition of Savoy Bank.

[Table of Contents](#)

**NET INTEREST INCOME ANALYSIS**  
**For the Nine Months Ended June 30, 2023 and 2022**  
(dollars in thousands)

	2023			2022		
	Average		Average	Average		Average
	Balance	Interest	Yield/Cost	Balance	Interest	Yield/Cost
<b>Assets:</b>						
Interest-earning assets:						
Loans	\$ 1,748,618	\$ 71,501	5.47 %	\$ 1,283,856	\$ 47,972	5.00 %
Investment securities	16,268	608	5.00 %	12,659	358	3.78 %
Interest-earning cash	97,681	3,558	4.87 %	116,709	356	0.41 %
FHLB stock and other investments	7,617	424	7.44 %	4,518	130	3.85 %
Total interest-earning assets	<u>1,870,184</u>	<u>76,091</u>	<u>5.44 %</u>	<u>1,417,742</u>	<u>48,816</u>	<u>4.60 %</u>
Non interest-earning assets:						
Cash and due from banks	9,557			8,901		
Other assets	<u>53,334</u>			<u>47,044</u>		
Total assets	<u>\$ 1,933,075</u>			<u>\$ 1,473,687</u>		
<b>Liabilities and stockholders' equity:</b>						
Interest-bearing liabilities:						
Savings, NOW and money market deposits	\$ 1,000,926	\$ 22,461	3.00 %	\$ 694,429	\$ 1,290	0.25 %
Time deposits	<u>401,095</u>	<u>7,144</u>	<u>2.38 %</u>	<u>311,483</u>	<u>1,319</u>	<u>0.57 %</u>
Total interest-bearing deposits	<u>1,402,021</u>	<u>29,605</u>	<u>2.82 %</u>	<u>1,005,912</u>	<u>2,609</u>	<u>0.35 %</u>
Borrowings	115,635	2,792	3.23 %	93,213	376	0.54 %
Subordinated debentures	<u>24,586</u>	<u>1,001</u>	<u>5.44 %</u>	<u>24,524</u>	<u>998</u>	<u>5.44 %</u>
Total interest-bearing liabilities	<u>1,542,242</u>	<u>33,398</u>	<u>2.90 %</u>	<u>1,123,649</u>	<u>3,983</u>	<u>0.47 %</u>
Demand deposits	187,071			200,295		
Other liabilities	<u>24,522</u>			<u>12,456</u>		
Total liabilities	<u>1,753,835</u>			<u>1,336,400</u>		
Stockholders' equity	179,240			137,287		
Total liabilities and stockholders' equity	<u>\$ 1,933,075</u>			<u>\$ 1,473,687</u>		
Net interest rate spread			2.54 %			4.13 %
Net interest income/margin	<u>\$ 42,693</u>	<u>3.05 %</u>		<u>\$ 44,833</u>	<u>4.23 %</u>	

[Provision for Loan Losses](#)

The Company recorded a \$2.9 million provision for loan losses expense for the nine months ended June 30, 2023, versus \$2.4 million recorded for the comparable period in 2022. (See also Critical Accounting Policies, Judgments and Estimates and Asset Quality contained herein.)

#### **Non-interest Income**

Non-interest income decreased by \$1.7 million for the nine months ended June 30, 2023, versus the comparable 2022 period. This decline was largely driven by the \$1.3 million decrease in net gain on sale of loans due to a lower volume of SBA loan sales and depressed secondary market premiums early in the year. For the nine months ended June 30, 2023 and 2022, the Company sold loans totaling approximately \$33.4 million and \$60.9 million, respectively, recognizing net gains of \$2.6 million and \$3.9 million, respectively.

#### **Non-interest Expense**

Total non-interest expense increased by \$3.1 million for the nine months ended June 30, 2023, versus the comparable 2022 period. The increase in non-interest expense was primarily due to increases in occupancy and equipment, data processing, professional fees and federal deposit insurance premiums.

#### [Table of Contents](#)

The Company recorded income tax expense of \$3.9 million for an effective tax rate of 24.9% for the nine months ended June 30, 2023, versus income tax expense of \$5.2 million for an effective tax rate of 22.8% in the comparable 2022 period.

**Asset Quality** - Total non-accrual loans at **June 30, 2023** **March 31, 2024** were **\$10.6** **\$14.9** million, or 0.74% of total loans, compared to **\$14.5** million, or 0.74% of total loans at December 31, 2023 and **\$10.3** million, or 0.58% of total loans, compared to **\$12.3** million, or 0.76% of total loans at **September 30, 2022** and **\$12.5** million, or 0.88% of total loans, at **June 30, 2022** **March 31, 2023**. The allowance for **loan** **credit** losses as a percentage of total non-accrual loans amounted to **144%** **134%**, **105%** **136%** and **87%** **144%** at **June 30, 2023** **March 31, 2024**, **September 30, 2022** **December 31, 2023** and **June 30, 2022** **March 31, 2023**, respectively.

Total accruing loans delinquent 30 days or more, **excluding** **purchased** **credit-impaired** **loans**, amounted to **\$17.0** **\$16.9** million, **\$2.9** **\$13.9** million and **\$4.5** **\$9.0** million at **June 30, 2023** **March 31, 2024**, **September 30, 2022** **December 31, 2023** and **June 30, 2022** **March 31, 2023**, respectively.

Total loans having credit risk ratings of Special Mention or and Substandard were **\$25.9** **\$42.8** million at **June 30, 2023** **March 31, 2024**, versus **\$32.6** **\$42.4** million at **September 30, 2022** **December 31, 2023**. These were mainly from the acquired loan portfolio of Savoy Bank. The acquired portfolio has a large component of SBA loans, which were supported through the COVID-pandemic with assistance from the SBA. The Company's Special Mention and Substandard loans were comprised of residential real estate, multi-family, commercial real estate loans and commercial and industrial loans (including SBA facilities) and construction loans at **June 30, 2023** **March 31, 2024**. The Company had no loans with a credit risk rating of Doubtful for the periods presented. All loans not having credit risk ratings of Special Mention, Substandard or Doubtful are considered pass loans.

At **June 30, 2023**, the Company had **\$1.7** million in troubled debt restructurings ("TDRs"), consisting of residential real estate loans. The Company had TDRs amounting to \$2.3 million and \$1.3 million at September 30, 2022 and June 30, 2022, respectively.

At **June 30, 2023** **March 31, 2024**, the Company's allowance for **loan** **credit** losses amounted to **\$15.4** **\$19.9** million or **0.84%** **0.99%** of period-end total loans outstanding. The allowance as a percentage of loans outstanding was **0.79%** **1.00%** at **September 30, 2022** **December 31, 2023** and **0.77%** **0.83%** at **June 30, 2022** **March 31, 2023**. The Company recorded **net** **loan** **charge-offs** of **\$85** thousand during the three months ended **June 30, 2023** and **September 30, 2022** **March 31, 2024** versus **net** **loan** **recoveries** of **\$10** **\$677** thousand and **\$92** thousand, respectively, for the three months ended December 31, 2023. The Company recorded **no** **net** **loan** **charge-offs** of **\$457** thousand during the three months ended **June 30, 2022** **March 31, 2023**.

The Company recorded a **\$0.5** **\$0.3** million provision for **loan** **credit** losses expense for the three months ended **June 30, 2023** **March 31, 2024**, versus \$1.0 million recorded for the comparable period in **2022**. **Adjustments** **2023**. Additional information regarding the ACL and the

associated provisions recognized during the quarters ended March 31, 2024 and 2023 is presented in Note 4 to the Company's loss experience is based on management's evaluation of several environmental factors, including: changes in local, regional, national, and international economic and business conditions and developments that affect the collectability of the loan portfolio, including the condition of various market segments; changes in the nature and volume of the Company's portfolio and in the terms of the Company's loans; changes in the experience, ability, and depth of lending management and other relevant staff; changes in the volume and severity of past due loans, the volume of nonaccrual loans and the volume and severity of adversely classified or graded loans; changes in the quality of the Company's loan review system; changes in lending policies, procedures and strategies; changes in the value of underlying collateral for collateral-dependent loans; the existence and effect of any concentrations of credit and changes in the level of such concentrations; and the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the Company's existing portfolio.

Management has determined that the current level of the allowance for loan losses is adequate in relation to the probable and reasonably estimable losses present in the portfolio. While management uses available information to recognize probable and reasonably estimable losses on loans, future additions to the allowance may be necessary and management may need to record loan charge-offs in future periods. Changes in estimates could result in a material change in the allowance. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses and may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination. **unaudited consolidated financial statements.** (See also Critical Accounting Policies, Judgments and Estimates contained herein).

4344

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[Table of Contents](#)

**ASSET QUALITY**

**June 30, 2023** **March 31, 2024** versus **September 30, 2022** **December 31, 2023** and **June 30, 2022** **March 31, 2023**

(dollars in thousands)

	As of or for the three months ended			As of or for the three months ended		
	6/30/2023	9/30/2022	6/30/2022	3/31/2024	12/31/2023	3/31/2023
Non-accrual loans	\$ 10,649	\$ 12,281	\$ 12,491	\$ 14,878	\$ 14,451	\$ 10,317
Non-accrual loans held for sale	—	—	—	—	—	—
Loans greater than 90 days past due	136	1,231	1,237			
Loans greater than 90 days past due and accruing				3,010	—	714
Other real estate owned	—	—	—	—	—	—
<b>Total non-performing assets (1)</b>	<b>\$ 10,785</b>	<b>\$ 13,512</b>	<b>\$ 13,728</b>	<b>\$ 17,888</b>	<b>\$ 14,451</b>	<b>\$ 11,031</b>
Performing TDRs	\$ 1,744	\$ 2,370	\$ 1,390			
Loans held for sale	—	—	—	\$ 7,641	\$ 8,904	\$ —
Loans held for investment	1,823,503	1,623,531	1,415,777	2,005,515	1,957,199	1,787,365
<b>Allowance for loan losses:</b>						
<b>Allowance for credit losses: (2)</b>						
Beginning balance	\$ 14,879	\$ 10,886	\$ 9,886	\$ 19,658	\$ 14,686	\$ 14,404
CECL implementation one-time adjustment				—	4,095	—
Provision	500	2,050	1,000	300	200	932
Charge-offs	(10)	(92)	—	(90)	—	(457)
Recoveries	—	—	—	5	677	—
<b>Ending balance</b>	<b>\$ 15,369</b>	<b>\$ 12,844</b>	<b>\$ 10,886</b>	<b>\$ 19,873</b>	<b>\$ 19,658</b>	<b>\$ 14,879</b>
Allowance for loan losses as a % of total loans (2)	0.84 %	0.79 %	0.77 %			
Allowance for credit losses as a % of total loans (3)				0.99 %	1.00 %	0.83 %

Allowance for loan losses as a % of non-accrual loans (2)	144 %	105 %	87 %			
Allowance for credit losses as a % of non-accrual loans (3)				134 %	136 %	144 %
Non-accrual loans as a % of total loans (2)	0.58 %	0.76 %	0.88 %			
Non-accrual loans as a % of total loans (3)				0.74 %	0.74 %	0.58 %
Non-performing assets as a % of total loans, loans held for sale and other real estate owned	0.59 %	0.83 %	0.97 %	0.89 %	0.74 %	0.62 %
Non-performing assets as a % of total assets	0.51 %	0.73 %	0.85 %	0.78 %	0.64 %	0.53 %
Non-performing assets and performing TDRs, to total loans held for sale and investment	0.69 %	0.98 %	1.07 %			
Non-performing assets to total loans held for sale and investment				0.89 %	0.74 %	0.62 %

<sup>(1)</sup> Non-performing assets defined as non-accrual loans, non-accrual loans held for sale, loans greater than 90 days past due and accruing and other real estate owned.

<sup>(2)</sup> The Company adopted CECL effective October 1, 2023.

<sup>(3)</sup> Excludes loans held for sale.

45

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[Table of Contents](#)

### ITEM 3. - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company originates and invests in interest-earning assets and solicits interest-bearing deposit accounts. The Company's operations are subject to market risk resulting from fluctuations in interest rates to the extent that there is a difference between the amounts of interest-earning assets and interest-bearing liabilities that are prepaid, withdrawn, matured or repriced in any given period of time. The Company's earnings or the net value of its portfolio will change under different interest rate scenarios. The principal objective of the Company's asset/liability management program is to maximize net interest income within an acceptable range of overall risk, including both the effect of changes in interest rates and liquidity risk.

44

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[Table of Contents](#)

The Company utilizes a number of strategies to manage interest rate risk including, but not limited to: (i) balancing the types and structures of interest-earning assets and interest-bearing liabilities by diversifying mix, coupons, maturities and/or repricing characteristics, (ii) reducing the

overall interest rate sensitivity of liabilities by emphasizing core and/or longer-term deposits; utilizing FHLB advances and wholesale deposits for our interest rate risk profile, and (iii) entering into interest rate swap agreements.

The following presents the Company's economic value of equity ("EVE") and net interest income ("NII") sensitivities at **June 30, 2023** **March 31, 2024** (dollars in thousands). The results are within the Company's policy limits.

<sup>(1)</sup> Assumes 12 month time horizon.

Certain model limitations are inherent in the methodology used in the EVE and net interest income measurements. The models require the making of certain assumptions which may tend to oversimplify the way actual yields and costs respond to changes in market interest rates. The models assume that the composition of the Company's interest sensitive assets and liabilities existing at the beginning of a period remain constant over the period being measured, thus they do not consider the Company's strategic plans, or any other steps it may take to respond to changes in rates over the forecasted period of time. Additionally, the models assume immediate changes in interest rates, based on yield curves as of a point-in-time, which are reflected in a parallel, instantaneous and uniform manner across all yield curves, when in reality changes may rarely be of this nature. The models also utilize data derived from historical performance and as interest rates change the actual performance of loan prepayments, rate sensitivities, and average life assumptions may deviate from assumptions utilized in the models and can impact the results. Accordingly, although the above measurements provide an indication of the Company's interest rate risk exposure at a particular point in time, such measurements are not intended to provide a precise forecast of the effect of changes in market interest rates. Given the unique nature of the post-pandemic interest rate environment and the speed with which interest rates have been changing, the projections noted above on the Company's EVE and net interest income and can be expected to differ from actual results.

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[Table of Contents](#)**ITEM 4. – CONTROLS AND PROCEDURES**

The Company carried out an evaluation, under the supervision and with the participation of its principal executive officer and principal financial officer, of the effectiveness of the design and operation of its disclosure controls and procedures as defined in Rule 13a-15(e) and Rule 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based on this evaluation, the Company's principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures are effective in timely alerting them to material information required to be included in the Company's periodic reports filed with the Securities and Exchange Commission. **There**

Effective October 1, 2023, the Company adopted ASU 2016-13, *Financial Instruments — Credit Losses Topic 326: Measurement of Credit Losses on Financial Instruments*. The Company designed new controls and modified existing controls as part of its adoption. These additional controls over financial reporting included controls over model creation and design, model governance, assumptions, and expanded controls over loan level data. Other than as described above, there have been no significant changes in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to the date the Company carried out its evaluation.

**There were no changes to** the Company's internal control over financial reporting as defined in Rule 13a-15(f) and Rule 15d-15(f) under the Exchange Act that occurred during the Company's last fiscal quarter three months ended March 31, 2024 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

45

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[Table of Contents](#)**PART II****ITEM 1. - LEGAL PROCEEDINGS**

The Company is not subject to any legal proceedings, which could have a materially adverse impact on its results of operations and financial condition.

**ITEM 1A. – RISK FACTORS**

There have been no material changes to the risks disclosed in the "Risk Factors" section of the Company's Annual Report on Form 10-K for the fiscal year ended **September 30, 2022** **September 30, 2023**, as filed with the Securities and Exchange Commission other than as described below.

**Risks Related to Recent Events Impacting the Financial Services Industry**

Recent events impacting the financial services industry, including the failures of Silicon Valley Bank, Signature Bank and First Republic Bank, have resulted in decreased confidence in banks among consumer and commercial depositors, other counterparties and investors, as well as significant disruption, volatility and reduced valuations of equity and other securities of banks in the capital markets. These events occurred during a period of rapidly rising interest rates which, among other things, has resulted in unrealized losses in longer duration securities and loans held by banks, more competition for bank deposits and may increase the risk of a potential recession. These recent events have, and could continue to, adversely impact the market price and volatility of the Company's common stock.

These recent events may also result in potentially adverse changes to laws or regulations governing banks and bank holding companies or result in the impositions of restrictions through supervisory or enforcement activities, including higher capital requirements, which could have a material impact on our business. Inability to access short-term funding, loss of client deposits or changes in our credit ratings could increase

the cost of funding, limit access to capital markets or negatively impact our overall liquidity or capitalization. We may be impacted by concerns regarding the soundness or creditworthiness of other financial institutions, which can cause substantial and cascading disruption within the financial markets and increased expenses. The cost of resolving the recent bank failures may prompt the FDIC to increase its premiums above the recently increased levels or to issue additional special assessments. Commission.

**ITEM 2. – UNREGISTERED SALES OF EQUITY SECURITIES, AND USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Not applicable. (c) Issuer Purchases of Equity Securities

On October 5, 2023, the Company announced that the Board of Directors approved a new stock repurchase program. Under the new repurchase program, the Company may repurchase up to 366,050 shares of its common stock, or approximately 5% of its then outstanding shares. The repurchase program permits shares to be repurchased in the open market as conditions allow, or in privately negotiated transactions, and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities and Exchange Commission. The Company has not made any stock repurchases under the program. The remaining buyback authority under the share repurchase program remained at 366,050 shares as of March 31, 2024.

**ITEM 3. – DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

**ITEM 4. – MINE SAFETY DISCLOSURES**

Not applicable.

47

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[Table of Contents](#)

**ITEM 5. – OTHER INFORMATION**

Not applicable.

46

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[Table of Contents](#)

**ITEM 6. – EXHIBITS**

10.1	<a href="#">Second Amended and Restated Employment Agreement by and between Mr. Wilcox and Hanover Community Bank (1)</a>
31.1	<a href="#">Certification of principal executive officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>

31.2	<a href="#"><u>Certification of principal financial officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u></a>
32.1	<a href="#"><u>Certification of principal executive officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u></a>
32.2	<a href="#"><u>Certification of principal financial officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u></a>
101.INS	Inline XBRL Instance Document (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document)
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

(1)

Incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed April 27, 2023

47 48

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[Table of Contents](#)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HANOVER BANCORP, INC.

Dated: August 11, 2023 May 14, 2024

/s/ Michael P. Puorro

Michael P. Puorro

Chairman & Chief Executive Officer

(principal executive officer)

Dated: **August 11, 2023** May 14, 2024

/s/ Lance P. Burke

Lance P. Burke

Executive Vice President & Chief Financial Officer  
(principal financial and accounting officer)

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**EXHIBIT 31.1**

**CERTIFICATION PURSUANT TO RULE 13A-14(A) OR 15D-14(A) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Michael P. Puorro, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hanover Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent **fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report)** period that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: **August 11, 2023** **May 14, 2024**

/s/ Michael P. Puorro

Michael P. Puorro

Chairman & Chief Executive Officer  
(principal executive officer)

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**EXHIBIT 31.2**

**CERTIFICATION PURSUANT TO RULE 13A-14(A) OR 15D-14(A) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Lance P. Burke, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hanover Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent **fiscal quarter** (**the registrant's fourth fiscal quarter in the case of an annual report**) **period** that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: **August 11, 2023** May 14, 2024

/s/ Lance P. Burke

Lance P. Burke

Executive Vice President & Chief Financial Officer  
(principal financial and accounting officer)

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**EXHIBIT 32.1**

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Michael P. Puorro, Chairman & Chief Executive Officer of Hanover Bancorp, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that: (1) the Quarterly Report on Form 10-Q of the Company for the **quarterly** period ended **June 30, 2023** **March 31, 2024** (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: **August 11, 2023** May 14, 2024

/s/ Michael P. Puorro

Michael P. Puorro

Chairman & Chief Executive Officer  
(principal executive officer)

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**EXHIBIT 32.2**

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Lance P. Burke, Executive Vice President & Chief Financial Officer of Hanover Bancorp, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that: (1) the Quarterly Report on Form 10-Q of the Company for the **quarterly** period ended **June 30, 2023** **March 31, 2024** (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: **August 11, 2023** May 14, 2024

/s/ Lance P. Burke

Lance P. Burke

Executive Vice President & Chief Financial Officer  
(principal financial and accounting officer)

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