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STATESSECURITIES AND EXCHANGE COMMISSIONWASHINGTON, D.C. 20549_____FORM 10-Q_____ (Mark One)â˜’QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934For the quarterly period ended October 31, 2024 ORTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934For the transition period from _to_ Commission File Number: 001-38413_____ ZSCALER, INC.(Exact Name of Registrant as Specified in its Charter)_____ Delaware(State or other jurisdiction ofincorporation or organization)26-1173892(I.R.S. EmployerIdentification Number)120 Holger Way San Jose, California 95134(Address of principal executive offices)Registrantâ€™s telephone number, including area code: (408) 533-0288_____Securities registered pursuant to Section 12(b) of the Act:Title of Each ClassTrading Symbol(s)Name of Each Exchange on Which RegisteredCommon Stock, $0.001 Par ValueZSThe Nasdaq Stock Market LLCIndicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes Ã½ No â˜ Indicate by check mark whether the registrant has submitted electronically, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Â§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files) Yes Ã½ No â˜ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.Large accelerated filerÃ½Accelerated filerâ˜Non-accelerated filerâ˜Smaller reporting companyâ˜Emerging growth companyâ˜If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. â˜Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes â˜ No Ã½As of November 30, 2024, the number of shares of registrantâ€™s common stock outstanding was 153,438,623. ZSCALER, INC. Table of ContentsPage No.PART I. FINANCIAL INFORMATIONItem 1.Financial Statements (unaudited)3Condensed Consolidated Balance Sheets as of October 31, 2024 and July 31, 20243Condensed Consolidated Statement of Operations for the Three Months Ended October 31, 2024 and 2023 4Condensed Consolidated Statements of Comprehensive Loss for the Three Months Ended October 31, 2024 and 2023 5Condensed Consolidated Statements of Stockholders' Equity for the Three Months Ended October 31, 2024 and 2023 6Condensed Consolidated Statements of Cash Flows for the Three Months Ended October 31, 2024 and 2023 7Notes to Unaudited Condensed Consolidated Financial Statements8Item 2.Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations27Item 3.Quantitative and Qualitative Disclosures about Market Risk44Item 4.Controls and Procedures45PART II. OTHER INFORMATIONItem 1.Legal Proceedings47Item 1A.Risk Factors47Item 2.Unregistered Sales of Equity Securities and Use of Proceeds86Item 5.Other Information86Item 6.Exhibits86Signatures87Table of ContentsSPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTSThis Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including but not limited to statements regarding our financial outlook and market positioning. These forward-looking statements are made as of the date they were first issued and were based on current expectations, estimates, forecasts and projections as well as the beliefs and assumptions of management. The words "believe," "may," "will," "potentially," "estimate," "continue," "anticipate," "intend," "could," "would," "project," "plan," "expect," and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements.These forward-looking statements include, but are not limited to, statements concerning the following: â€¢the impact of macroeconomic and geopolitical events, developments and conditions on our business;â€¢our future financial performance, including our expectations regarding our revenue, cost of revenue, gross profit or gross margin, operating expenses (including changes in sales and marketing, research and development and general and administrative expenses) and our ability to achieve, and maintain, future profitability; â€¢market acceptance of our cloud platform; â€¢the effects of increased competition in our markets and our ability to compete effectively; â€¢our ability to maintain the security and availability of our cloud platform; â€¢our ability to maintain and expand our customer base, including by attracting new customers; â€¢our ability to develop new solutions or enhancements to our existing solutions, including artificial intelligence and machine learning capabilities, and bring them to market in a timely manner;â€¢market acceptance of any new solutions or enhancements to our existing solutions;â€¢anticipated trends, growth rates and challenges in our business and in the markets in which we operate; â€¢our business plan and our ability to effectively manage our growth and associated investments; â€¢beliefs about and objectives for future operations; â€¢beliefs about and objectives for future acquisitions, strategic investments, partnerships and alliances and our ability to successfully integrate completed acquisitions;â€¢our relationships with third parties, including channel partners; â€¢our ability to maintain, protect and enhance our intellectual property rights; â€¢our ability to successfully defend litigation brought against us; â€¢our ability to successfully expand in our existing markets and into new markets; â€¢sufficiency of cash to meet cash needs for at least the next 12 months and service our outstanding debt;â€¢our need and ability to raise additional capital in future debt or equity financings;â€¢our expectations regarding settlement of the Notes (as defined in Note 9, Convertible Senior Notes to the unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q);1Table of Contentsâ€¢our ability to comply with laws and regulations that currently apply or become applicable to our business both in the United States and internationally;â€¢beliefs about the impacts of legal developments upon our business;â€¢the attraction and retention of qualified employees and key personnel; andâ€¢the future trading prices of our common stock.These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those described in "Risk Factors" elsewhere in this Quarterly Report on Form 10-Q. Moreover, we operate in a very competitive and rapidly changing environment, and new risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this Quarterly Report on Form 10-Q may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements and you should not place undue reliance on our forward-looking statements. The forward-looking statements made in this Quarterly Report on Form 10-Q relate only to events as of the date on which the statements are made. We undertake no obligation to update any forward-looking statements made in this Quarterly Report on Form 10-Q to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q or to reflect new information or the occurrence of unanticipated events, except as required by law.You should read this Quarterly Report on Form 10-Q in conjunction with the audited consolidated financial statements and related notes in our Annual Report on Form 10-K for the fiscal year ended July 31, 2024 filed with the Securities and Exchange Commission, or the SEC, on September 12, 2024.2Table of ContentsPART I. FINANCIAL INFORMATIONItem. 1 Financial StatementsZSCALER, INC.Condensed Consolidated Balance Sheets(in thousands, except per share amounts)(unaudited)October 31, 2024July 31, 2024AssetsCurrent assets:Cash and cash equivalents$1,553,645Â $1,423,080Â Short-term investments1,154,252Â 986,574Â Accounts receivable, net424,573Â 736,529Â Deferred contract acquisition costs152,475Â 148,873Â Prepaid expenses and other current assets108,835Â 101,561Â Total current assets3,393,780Â 3,396,617Â Property and equipment, net409,005Â 383,121Â Operating lease right-of-use assets84,091Â 89,758Â Deferred contract acquisition costs, noncurrent286,656Â 296,525Â Acquired intangible assets, net59,595Â 63,835Â Goodwill417,029Â 417,029Â Other noncurrent assets58,846Â 58,083Â Total assets$4,709,002Â $4,704,968Â Liabilities and Stockholdersâ€™ EquityCurrent liabilities:Accounts payable$25,368Â $23,309Â Accrued expenses and other current liabilities83,384Â 91,708Â Accrued compensation126,379Â 160,810Â Deferred revenue1,533,080Â 1,643,919Â Convertible senior notes1,145,799Â 1,142,275Â Operating lease liabilities49,600Â 50,866Â Total current liabilities2,963,610Â 3,112,887Â Deferred revenue, noncurrent250,640Â 251,055Â Operating lease liabilities, noncurrent41,938Â 44,824Â Other noncurrent liabilities24,269Â 22,100Â Total liabilities3,280,457Â 3,430,866Â Commitments and contingencies (Note 10)Stockholdersâ€™ EquityPreferred stock; $0.001 par value; 200,000 shares authorized as of October 31, 2024 and July 31, 2024; no shares issued and outstanding as of October 31, 2024 and July 31, 2024â€”Â â€”Â Common stock; $0.001 par value; 1,000,000 shares authorized as of October 31, 2024 and July 31, 2024; 153,415 and 152,490 shares issued and outstanding as of October 31, 2024 and July 31, 2024, respectively153Â 152Â Additional paid-in capital2,593,010Â 2,426,819Â Accumulated other comprehensive loss(4,487)(4,789)Accumulated deficit(1,160,131)(1,148,080)Total stockholdersâ€™ equity1,428,545Â 1,274,102Â Total liabilities and stockholdersâ€™ equity$4,709,002Â $4,704,968Â The accompanying notes are an integral part of these condensed consolidated financial statements.3Table of ContentsZSCALER, INC.Condensed Consolidated Statements of Operations (in thousands, except per share amounts)(unaudited)Three Months Ended October 31,20242023Revenue$627,955Â $496,703Â Cost of revenue141,462Â 111,394Â Gross profit486,493Â 385,309Â Operating expenses:Sales and marketing306,087Â 267,111Â Research and development154,254Â 113,539Â General and administrative56,819Â 50,716Â Total operating expenses517,160Â 431,366Â Loss from operations(30,667)(46,057)Interest income30,048Â 25,942Â Interest expense(3,143)(3,159)Other expense, net(652)(1,212)Loss before income taxes(4,414)(24,486)Provision for income taxes7,637Â 8,997Â Net loss$(12,051)$(33,483)Net loss per share, basic and diluted $(0.08)$(0.23)Weighted-average shares used in computing net loss per share, basic and diluted152,557Â 147,625Â The accompanying notes are an integral part of these condensed consolidated financial statements.4Table of ContentsZSCALER, INC.Condensed Consolidated Statements of Comprehensive Loss(in thousands)(unaudited)Three Months Ended October 31,20242023Net loss$(12,051)$(33,483)Available-for-sale securities:Change in net unrealized gains (losses) on available-for-sale securities1,041Â (589)Cash flow hedging instruments:Change in net unrealized gains (losses) 469Â (15,136)Net realized gains reclassified into net loss(1,208)(654)Â Â Â Â Â Â Â Â Net change on cash flow hedges(739)(15,790)Other comprehensive income (loss) 302Â (16,379)Comprehensive loss$(11,749)$(49,862)The accompanying notes are an integral part of these condensed consolidated financial statements.5Table of ContentsZSCALER, INC.Condensed Consolidated Statements of Stockholdersâ€™ Equity (in thousands)(unaudited)Stockholders' equity activity for the three months ended October 31, 2024:Common Stock AdditionalPaid-InCapitalAccumulated Other Comprehensive LossAccumulated DeficitTotal Stockholdersâ€™ Equity SharesAmountBalance as of July 31, 2024152,490Â $152Â $2,426,819Â $(4,789)$(1,148,080)$1,274,102Â Issuance of common stock upon exercise of stock options87Â â€”Â 890Â â€”Â â€”Â 890Â Vesting of restricted stock units and performance stock awards838Â 1Â (1)â€”Â â€”Â â€”Â Stock-based compensationâ€”Â â€”Â 165,302Â â€”Â â€”Â 165,302Â Other comprehensive incomeâ€”Â â€”Â â€”Â 302Â â€”Â 302Â Net lossâ€”Â â€”Â â€”Â â€”Â (12,051)(12,051)Balance as of October 31, 2024153,415Â $153Â $2,593,010Â $(4,487)$(1,160,131)$1,428,545Â Stockholders' equity activity for the three months ended October 31, 2023:Common Stock AdditionalPaid-InCapitalAccumulated Other Comprehensive LossAccumulated DeficitTotal Stockholdersâ€™ Equity SharesÂ AmountBalance as of July 31, 2023147,169Â $147Â $1,816,915Â $(1,576)$(1,090,374)$725,112Â Issuance of common stock upon exercise of stock options151Â â€”Â 1,256Â â€”Â â€”Â 1,256Â Vesting of restricted stock units, performance stock awards and other stock issuances993Â 1Â (1)â€”Â â€”Â â€”Â Stock-based compensationâ€”Â â€”Â 131,019Â â€”Â â€”Â 131,019Â Other comprehensive lossâ€”Â â€”Â â€”Â (16,379)â€”Â (16,379)Net lossâ€”Â â€”Â â€”Â â€”Â (33,483)(33,483)Balance as of October 31, 2023148,313Â $148Â $1,949,189Â $(17,955)$(1,123,857)$807,525Â The accompanying notes are an integral part of these condensed consolidated financial statements.6Table of ContentsZSCALER, INC.Condensed Consolidated Statements of Cash Flows(in thousands)(unaudited)Three Months Ended October 31,20242023Cash Flows From Operating ActivitiesNet loss$(12,051)$(33,483)Adjustments to reconcile net loss to cash provided by operating activities:Depreciation and amortization expense21,423Â 13,962Â Amortization expense of acquired intangible assets4,240Â 3,036Â Amortization of deferred contract acquisition costs39,068Â 30,111Â Amortization of debt issuance costs981Â 977Â Non-cash operating lease costs15,657Â 9,903Â Stock-based compensation expense157,178Â 129,138Â Accretion of investments purchased at a discount(5,003)(3,199)Unrealized gains on hedging transactions 3,689Â 1,564Â Deferred income taxes186Â (43)Other644Â 1,031Â Changes in operating assets and liabilities, net of effects of business combinations:Accounts receivable311,975Â 215,082Â Deferred contract acquisition costs(32,801)(27,680)Prepaid expenses, other current and noncurrent assets(8,767)1,349Â Accounts payable1,043Â 4,596Â Accrued expenses, other current and noncurrent liabilities(6,240)4,859Â Accrued compensation(34,431)(39,232)Deferred revenue(111,254)(40,154)Operating lease liabilities(14,202)(11,011)Net cash provided by operating activities331,335Â 260,806Â Cash Flows From Investing ActivitiesPurchases of property, equipment and other assets(17,025)(28,659)Capitalized internal-use software(22,429)(7,429)Payments for business acquisitions, net of cash acquiredâ€”Â (4,377)Purchase of strategic investments(561)â€”Â Purchases of short-term investments(430,296)(375,929)Proceeds from maturities of short-term investments268,651Â 253,849Â Net cash used by investing

activities(201,660)(162,545)Cash Flows From Financing ActivitiesProceeds from issuance of common stock upon exercise of stock options890Â 1,256Â Net cash provided by financing activities890Â 1,256Â Net increase in cash and cash equivalents130,565Â 99,517Â Cash and cash equivalents at beginning of period1,423,080Â 1,262,206Â Cash and cash equivalents at end of period$1,553,645Â $1,361,723Â Supplemental Disclosure of Cash Flow InformationCash paid for income taxes, net of tax refunds$9,399Â $5,286Â Non-Cash ActivitiesOperating lease right-of-use assets obtained in exchange for operating lease obligations, net of terminations$8,894Â $15,617Â Net change in purchased equipment included in accounts payable and accrued expenses$462Â $489Â The accompanying notes are an integral part of these condensed consolidated financial statements.7Table of ContentsZSCALER, INC.Notes to Unaudited Condensed Consolidated Financial StatementsNote 1. Business and Summary of Significant Accounting Policies Description of the BusinessZscaler, Inc. ("Zscaler," the "Company," "we," "us," or "our") is a cloud security company that developed a platform incorporating core security functionalities needed to enable fast and secure access to cloud resources based on identity, context and organizationâ€™s policies. Our solution is a purpose-built, multi-tenant, distributed cloud platform that incorporates the security functionality needed to enable users, applications, and devices to safely and efficiently utilize authorized applications and services based on an organizationâ€™s business policies. We deliver our solutions using a software-as-a-service ("SaaS") business model and sell subscriptions to customers to access our cloud platform, together with related support services. We were incorporated in Delaware in September 2007 and conduct business worldwide, with presence in North America, South America, Europe and Asia. Our headquarters are in San Jose, California.Basis of PresentationThe accompanying unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States ("GAAP") and applicable regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting, and include the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the applicable required disclosures and regulations of the SEC. Therefore, these unaudited condensed consolidated financial statements and accompanying notes should be read in conjunction with the Company's audited consolidated financial statements and related notes in its Annual Report on Form 10-K for the fiscal year ended July 31, 2024 (the "Fiscal 2024 Form 10-K"), as filed with the SEC on September 12, 2024.Interim Unaudited Condensed Consolidated Financial StatementsThe accompanying condensed consolidated balance sheet as of July 31, 2024 was derived from the audited consolidated financial statements as of that date. The accompanying interim unaudited condensed consolidated financial statements, including the condensed consolidated balance sheet as of October 31, 2024, the condensed consolidated statements of operations for the three months ended October 31, 2024 and 2023, the condensed consolidated statements of comprehensive loss for the three months ended October 31, 2024 and 2023, the condensed consolidated statements of stockholdersâ€™ equity for the three months ended October 31, 2024 and 2023 and the condensed consolidated statements of cash flows for the three months ended October 31, 2024 and 2023 are unaudited. The related financial data and the other financial information disclosed in the accompanying notes to these interim unaudited condensed consolidated financial statements are also unaudited. These interim unaudited condensed consolidated financial statements have been prepared on a basis consistent with our annual consolidated financial statements and, in our opinion, include all normal recurring adjustments necessary to state fairly our quarterly results. The results of operations for the three months ended October 31, 2024 are not necessarily indicative of the results to be expected for our fiscal year ending July 31, 2025 or for any other future fiscal year or interim period.8Table of ContentsUse of Estimates The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported and disclosed in the financial statements and accompanying notes. Such estimates include, but are not limited to, the determination of revenue recognition, deferred revenue, deferred contract acquisition costs, capitalized internal-use software, valuation of acquired intangible assets, period of benefit generated from our deferred contract acquisition costs, allowance for doubtful accounts, valuation of common stock options and stock-based awards, useful lives of property and equipment, useful lives of acquired intangible assets, recoverability of goodwill, valuation of deferred tax assets and liabilities, loss contingencies related to litigation, fair value of convertible senior notes and the discount rate used for operating leases. Management determines these estimates and assumptions based on historical experience and on various other assumptions that are believed to be reasonable. Actual results could differ significantly from these estimates, and such differences may be material to the condensed consolidated financial statements.Due to uncertainty in the macroeconomic and geopolitical environment, there is ongoing disruption in the global economy and financial markets. We are not aware of any specific event or circumstances that would require an update to our estimates, judgments or assumptions or a revision to the carrying value of our assets or liabilities as of the date of issuance of these condensed consolidated financial statements. These estimates, judgments and assumptions may change in the future, as new events occur or additional information is obtained.Fiscal Year Our fiscal year ends on July 31. References to fiscal 2025, for example, refer to our fiscal year ending July 31, 2025.Significant Accounting Policies Our significant accounting policies are described in the Fiscal 2024 Form 10-K. There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and related notes for the three months ended October 31, 2024.Recently Issued Accounting Pronouncements Not Yet AdoptedIn November 2023, the Financial Accounting Standards Board ("FASB") issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This standard is effective for us in the annual periods beginning in fiscal 2025 and interim periods beginning in the first quarter of fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures.In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. The amended guidance enhances income tax disclosures primarily related to the effective tax rate reconciliation and income taxes paid information. This standard requires disclosures of specific categories in the effective tax rate reconciliation and further information on reconciling items meeting a quantitative threshold. In addition, the amended guidance requires disaggregating income taxes paid (net of refunds received) by federal, state and foreign taxes. It also requires disaggregating individual jurisdictions in which income taxes paid (net of refunds received) is equal to or greater than 5% of total income taxes paid (net of refunds received). This standard is effective for us in the annual periods beginning in fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures.In November 2024, the FASB issued ASU No. 2024-03, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40), Disaggregation of Income Statement Expenses. This standard 9Table of Contentsrequires disclosures of additional information about specific expense categories in the notes to the financial statements for interim and annual reporting periods. This standard is effective for us in the annual periods beginning in fiscal 2028 and interim periods beginning in the first quarter of fiscal 2029. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures.Note 2. Revenue RecognitionDisaggregation of Revenue Subscription and support revenue is recognized over time and accounted for approximately 97% of our revenue for the three months ended October 31, 2024 and 2023.The following table summarizes the revenue by region based on the shipping address of customers who have contracted to use our cloud platform:Three Months Ended October 31,20242023Amount% RevenueAmount% Revenue(in thousands, except for percentage data)United States$319,312Â 51Â %$247,531Â 50Â %Europe, Middle East and Africa 186,069Â 30Â %157,245Â 32Â %Asia Pacific99,382Â 16Â %75,080Â 15Â %Other23,192Â 3Â %16,847Â 3Â %Total$627,955Â 100Â %$496,703Â 100Â %The following table summarizes the revenue from contracts by type of customer:Three Months Ended October 31,20242023Amount% RevenueAmount% Revenue(in thousands, except for percentage data)Channel partners$558,360Â 89Â %$454,456Â 91Â %Direct customers69,595Â 11Â %42,247Â 9Â %Total$627,955Â 100Â %$496,703Â 100Â %Significant CustomersNo single customer accounted for 10% or more of the total revenue during the periods presented. The following table summarizes the concentration of 10% or more of the total balance of accounts receivable, net:October 31, 2024July 31, 2024Channel partner A11%* (*)Â Represents less than 10%.10Table of ContentsContract BalancesContract liabilities consist of deferred revenue and include payments received in advance of performance under the contract. Such amounts are recognized as revenue over the contractual period. Deferred revenue, including current and noncurrent balances as of October 31, 2024 and July 31, 2024 was $1,783.7 million and $1,895.0 million, respectively. In the three months ended October 31, 2024 and 2023, we recognized revenue of $595.2 million and $462.9 million, respectively, that was included in the corresponding contract liability balance at the beginning of these periods.Remaining Performance ObligationsThe typical subscription and support term is one to three years. Most of our subscription and support contracts are non-cancelable over the contractual term. However, customers typically have the right to terminate their contracts for cause, if we fail to perform. As of October 31, 2024, the aggregate amount of the transaction price allocated to remaining performance obligations was $4,410.6Â million. We expect to recognize 49% of the transaction price over the next 12 months and 93% of the transaction price over the next three years, with the remainder recognized thereafter.Costs to Obtain and Fulfill a Contract We capitalize sales commission and associated payroll taxes paid to sales personnel that are incremental to the acquisition of customer contracts. These costs are recorded as deferred contract acquisition costs in the condensed consolidated balance sheets.The activity of the deferred contract acquisition costs consisted of the following: Three Months Ended October 31,20242023(in thousands)Beginning balance$445,398Â $375,234Â Capitalization of contract acquisition costs32,801Â 27,680Â Amortization of deferred contract acquisition costs(39,068)(30,111)Ending balance$439,131Â $372,803Â The outstanding balance of the deferred contract acquisition costs consisted of the following: October 31, 2024July 31, 2024(in thousands)Deferred contract acquisition costs, current$152,475Â $148,873Â Deferred contract acquisition costs, noncurrent286,656Â 296,525Â Total deferred contract acquisition costs$439,131Â $445,398Â 11Table of ContentsNote 3. Cash Equivalents and Short-Term Investments Cash equivalents and short-term investments consisted of the following as of October 31, 2024:AmortizedCostUnrealizedGainsUnrealizedLossesFair ValueCash equivalents:(in thousands)Money market funds$1,172,163Â $â€”Â $â€”Â $1,172,163Â U.S. treasury securities35,898Â 5Â â€”Â 35,903Â U.S. government agency securities107,255Â 3Â (19)107,239Â Certificates of deposit106,452Â â€”Â â€”Â 106,452Â Total cash equivalents$1,421,768Â $8Â $(19)$1,421,757Â Short-term investments:U.S. treasury securities$314,332Â $59Â $(436)$313,955Â U.S. government agency securities183,431Â 92Â (195)183,328Â Corporate debt securities655,888Â 2,164Â (1,083)656,969Â Total short-term investments$1,153,651Â $2,315Â $(1,714)$1,154,252Â Total cash equivalents and short-term investments$2,575,419Â $2,323Â $(1,733)$2,576,009Â Cash equivalents and short-term investments consisted of the following as of July 31, 2024:AmortizedCostUnrealizedGainsUnrealizedLossesFair ValueCash equivalents:(in thousands)Money market funds$956,932Â $â€”Â $â€”Â $956,932Â U.S. treasury securities178,188Â â€”Â (15)178,173Â U.S. government agency securities57,555Â â€”Â (6)57,549Â Certificates of deposit80,940Â â€”Â â€”Â 80,940Â Total cash equivalents$1,273,615Â $â€”Â $(21)$1,273,594Â Short-term investments:U.S. treasury securities$257,841Â $8Â $(828)$257,021Â U.S. government agency securities160,574Â 43Â (542)160,075Â Corporate debt securities568,589Â 1,514Â (625)569,478Â Total short-term investments$987,004Â $1,565Â $(1,995)$986,574Â Total cash equivalents and short-term investments$2,260,619Â $1,565Â $(2,016)$2,260,168Â 12Table of ContentsThe amortized cost and fair value of our short-term investments based on their stated maturities consisted of the following as of October 31, 2024:AmortizedCostFair Value(in thousands)Due within one year$562,736Â $562,907Â Due between one to three years590,915Â 591,345Â Total$1,153,651Â $1,154,252Â Short-term investments that were in continuous unrealized loss position as of October 31, 2024 consisted of the following: Less than 12 MonthsGreater than 12 MonthsTotalFairValueUnrealizedLossesFairValueUnrealizedLossesFairValueUnrealizedLosses(in thousands)U.S. treasury securities$146,042Â $(436)$â€”Â $â€”Â $146,042Â $(436)U.S. government agency securities127,374Â (174)11,096Â (21)138,470Â (195)Corporate debt securities166,536Â (1,050)25,384Â (33)191,920Â (1,083)Total$439,952Â $(1,660)$36,480Â $(54)$476,432Â $(1,714)Short-term investments that were in continuous unrealized loss position as of July 31, 2024 consisted of the following:Less than 12 MonthsGreater than 12 MonthsTotalFairValueUnrealizedLossesFairValueUnrealizedLossesFairValueUnrealizedLosses(in thousands)U.S. treasury securities$152,574Â $(115)$87,808Â $(713)$240,382Â $(828)U.S. government agency securities65,563Â (28)65,334Â (514)130,897Â (542)Corporate debt securities81,020Â (102)94,666Â (523)175,686Â (625)Total $299,157Â $(245)$247,808Â $(1,750)$546,965Â $(1,995)We review the individual securities that have unrealized losses in our short-term investment portfolio on a regular basis. We evaluate, among others, whether we have the intention to sell any of these investments and whether it is not more likely than not that we will be required to sell any of them before recovery of the amortized cost basis. Neither of these criteria were met in any period presented. We additionally evaluate whether the decline in fair value of the corporate debt securities below their amortized cost basis is related to credit losses or other factors. Based on this evaluation, we determined that unrealized losses of the above securities were primarily attributable to changes in interest rates and non credit-related factors. Accordingly, we determined that an allowance for credit losses was unnecessary for our short-term investments as of October 31, 2024 and July 31, 2024.As of October 31, 2024 and July 31, 2024, we recorded $12.6 million and $10.7 million, respectively, of accrued interest receivable within prepaid expenses and other current assets in the condensed consolidated balance sheets.13Table of ContentsStrategic Investments Our strategic investments consist primarily of non-marketable equity securities of privately held companies, which do not have a readily determinable fair value. As of October 31, 2024 and July 31, 2024, the carrying amount of our strategic investments was $10.3 million and $9.8 million, respectively, and is included within other noncurrent assets in the condensed consolidated balance sheets. There were no material events or circumstances impacting their carrying amount during the periods presented.Â Â Â Â Note 4. Fair Value Measurements We measure our financial assets and liabilities at fair value at each reporting period using a fair value hierarchy, which requires us to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrumentâ€™s classification within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement.Our money market funds are classified within Level I due to the highly liquid nature of these assets and have quoted prices in active markets. Certain of our investments in available-for-sale securities (i.e., U.S. treasury securities, U.S. government agency securities, certificates of deposit and corporate debt securities), as well as our assets and liabilities arising from our foreign currency forward contracts and our interest rate swap contracts, are classified within Level II. The fair value of our Level II financial assets and liabilities is determined by using inputs based on non-binding market consensus prices that are primarily corroborated by observable market data or quoted market prices for similar instruments, for substantially the full term of the financial assets and liabilities.14Table of ContentsAssets and liabilities that are measured at fair value on a recurring basis consisted of the following as of October 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$1,172,163Â $1,172,163Â $â€”Â $â€”Â U.S. treasury securities35,903Â â€”Â 35,903Â â€”Â U.S. government agency securities107,239Â â€”Â 107,239Â â€”Â Certificates of deposit106,452Â â€”Â 106,452Â â€”Â Total cash equivalents$1,421,757Â $1,172,163Â $249,594Â $â€”Â Short-term investments:U.S. treasury securities$313,955Â $â€”Â $313,955Â $â€”Â U.S. government agency securities183,328Â â€”Â 183,328Â â€”Â Corporate debt securities656,969Â â€”Â 656,969Â â€”Â Total short-term investments$1,154,252Â $â€”Â $1,154,252Â $â€”Â Total cash equivalents and short-term investments$2,576,009Â $1,172,163Â $1,403,846Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,918Â $â€”Â $2,918Â $â€”Â Foreign currency contracts assets-noncurrent (2)$665Â $â€”Â $665Â $â€”Â Foreign currency contracts liabilities-current (3)$4,720Â $â€”Â $4,720Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$1,201Â $â€”Â $1,201Â $â€”Â Interest rate contracts liabilities-current (3)$1,428Â $â€”Â $1,428Â $â€”Â Non-designated derivative instruments:Foreign currency contracts assets-current (1) $745Â $â€”Â $745Â $â€”Â Foreign currency contracts liabilities-current (3) $3,492Â $â€”Â $3,492Â $â€”Â  (1) Included within prepaid expenses and other current assets in the condensed consolidated balance sheets. (2) Included within other noncurrent assets in the condensed consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the condensed consolidated balance sheets. (4) Included within other noncurrent liabilities in the condensed consolidated balance sheets. 15Table of ContentsAssets that are measured at fair value on a recurring basis consisted of the following as of July 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$956,932Â $956,932Â $â€”Â $â€”Â U.S. treasury securities178,173Â â€”Â 178,173Â â€”Â U.S. government agency securities57,549Â â€”Â 57,549Â â€”Â Certificates of deposit80,940Â â€”Â 80,940Â â€”Â Total cash equivalents$1,273,594Â $956,932Â $316,662Â $â€”Â Short-term investments:U.S. treasury securities$257,021Â $â€”Â $257,021Â $â€”Â U.S. government agency securities160,075Â â€”Â 160,075Â â€”Â Corporate debt securities569,478Â â€”Â 569,478Â â€”Â Total short-term investments$986,574Â $â€”Â $986,574Â $â€”Â Total cash equivalents and short-term investments$2,260,168Â $956,932Â $1,303,236Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,541Â $â€”Â $2,541Â $â€”Â Foreign currency contract assets-noncurrent (2)$800Â $â€”Â $800Â $â€”Â Foreign currency contracts liabilities-current (3)$3,731Â $â€”Â $3,731Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$844Â $â€”Â $844Â $â€”Â Interest rate contracts liabilities-current (3)$3,829Â $â€”Â $3,829Â $â€”Â Non-

designated derivative instruments:Foreign currency contracts assets-current (1) $2,132Â $â€”Â $2,132Â $â€”Â Foreign currency contracts liabilities-current (3) $1,748Â $â€”Â $1,748Â $â€”Â (1) Included within prepaid expenses and other current assets in the consolidated balance sheets. (2) Included within other noncurrent assets in the consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the consolidated balance sheets. (4) Included within other noncurrent liabilities in the consolidated balance sheets.We did not have transfers between levels of the fair value hierarchy of assets measured at fair value during the periods presented.Refer to Note 9, Convertible Senior Notes, for the carrying amount and estimated fair value of our convertible senior notes as of October 31, 2024 and July 31, 2024.16Table of ContentsNote 5. Balance Sheet ComponentsProperty and Equipment and Purchased Intangible AssetsProperty and equipment consisted of the following:October 31, 2024July 31, 2024(in thousands)Hosting equipment $434,018Â $418,775Â Capitalized internal-use software232,092Â 197,769Â Computers and equipment7,081Â 6,741Â Purchased software1,103Â 1,102Â Furniture and fixtures1,077Â 1,071Â Leasehold improvements8,341Â 7,974Â Total property and equipment, gross683,712Â 633,432Â Less: Accumulated depreciation and amortization(274,707)(250,311)Total property and equipment, net$409,005Â $383,121Â Purchased intangible assets consist of internet protocol (IP) addresses and source codes, which are amortized on a straight-line basis over an estimated useful life of 10 years. As of October 31, 2024, their historical cost and accumulated amortization were $12.4 million and $3.2 million, respectively. As of July 31, 2024, their historical cost and accumulated amortization were $12.4 million and $2.8 million, respectively. Purchased intangible assets are included within other noncurrent assets in the condensed consolidated balance sheets.We recognized depreciation and amortization expense on property and equipment and purchased intangible assets of $21.4 million and $14.0 million for the three months ended October 31, 2024 and 2023, respectively. Additionally, we recognized stock-based compensation expense on the amortization of capitalized stock-based compensation associated with capitalized internal-use software of $4.2 million and $2.9 million for the three months ended October 31, 2024 and 2023, respectively.Accrued compensationAccrued compensation consisted of the following:October 31, 2024July 31, 2024(in thousands)Accrued commissions$22,045Â $51,371Â Accrued bonuses33,372Â 53,452Â Accrued payroll and related expenses47,924Â 47,184Â Employee stock purchase plan23,038Â 8,803Â Total accrued compensation$126,379Â $160,810Â Note 6. Business CombinationsOn August 31, 2023, we completed the acquisition of Securelyshare Software Private Ltd., an early-stage technology company incorporated in India, for total purchase price consideration of $5.3 million. We have integrated this company's technology into our cloud platform. The transaction was accounted for as a business combination. We recognized intangible 17Table of Contentsassets of $2.8 million for developed technology and goodwill of $3.2 million. The developed technology is amortized over its economic useful life of five years. Goodwill represents the excess of the purchase price paid over the fair value of the net assets acquired and is primarily attributable to the acquired workforce and expected operating synergies. The acquisition qualified as a stock transaction for tax purposes. The goodwill is not deductible for income tax purposes. The acquisition-related transaction expenses were not material and recorded as incurred within general and administrative expenses in the condensed consolidated statement of operations for the three months ended October 31, 2023. The pro forma financial information, assuming the acquisition had occurred as of the beginning of the fiscal year prior to the fiscal year of the acquisition, as well as revenue and earnings generated during the period after the acquisition date, were not material for disclosure purposes.Note 7. Goodwill and Acquired Intangible AssetsGoodwillThe carrying amount of goodwill was $417.0 million as of October 31, 2024 and July 31, 2024.Acquired Intangible AssetsAcquired intangible assets consist of developed technology and customer relationships acquired through our business acquisitions. Acquired intangible assets are amortized using the straight-line method over their estimated useful lives.Changes in acquired intangible assets for the three months ended October 31, 2024 consisted of the following:Gross Carrying AmountAccumulated AmortizationNet Carrying AmountWeighted Average Remaining Useful life July 31, 2024AdditionsOctober 31, 2024July 31, 2024Amortization ExpenseOctober 31, 2024July 31, 2024October 31, 2024(in thousands)(years)Developed technology$99,656Â $â€”Â $99,656Â $(42,651)$(3,815)$(46,466)$57,005Â $53,190Â 4.0Customer relationships9,960Â â€”Â 9,960Â (3,130)(425)(3,555)6,830Â 6,405Â 4.1Total$109,616Â $â€”Â $109,616Â $(45,781)$(4,240)$(50,021)$63,835Â $59,595Â 4.0Amortization expense of acquired intangible assets for the three months ended October 31, 2024 and 2023 was $4.2 million and $3.0 million, respectively. Amortization expense of developed technology and customer relationships is included primarily within cost of revenue and sales and marketing expenses, respectively, in the condensed consolidated statements of operations.Future amortization expense of acquired intangible assets as of October 31, 2024 consists of the following:AmountFiscal Year ending July 31,(in thousands)2025 (remaining nine months)$12,545Â 202615,772Â 202712,948Â 202811,115Â 20297,215Â Total$59,595Â 18Table of ContentsNote 8. Derivative InstrumentsForeign Currency Forward ContractsAs a global business, we are exposed to foreign currency exchange rate risk. Substantially all of our revenue is transacted in U.S. dollars; however, a portion of our cost of revenue and operating expenditures are incurred outside of the United States and are denominated in foreign currencies, making them subject to fluctuations in foreign currency exchange rates. In order to mitigate the impact of foreign currency fluctuations on our future cash flows and earnings, we enter into foreign currency forward contracts, which we designate as cash flow hedges. The maximum length of time over which forecasted foreign currency denominated operating expenses are hedged is 21 months. All cash flow hedges were considered effective during the three months ended October 31, 2024 and 2023.We also use foreign currency forward contracts to mitigate variability in gains and losses generated from the remeasurement of certain monetary assets and liabilities denominated in foreign currencies. The outstanding non-designated derivative instruments are carried at fair value with the change in fair value recorded in other expense, net in the condensed consolidated statement of operations in the same period as the changes in fair value from the remeasurement of the underlying assets and liabilities. Cash flows from such derivatives are classified as operating activities. These foreign exchange contracts typically have maturities of approximately one to four months. Changes in the fair value of these derivatives were not material for the three months ended October 31, 2024 and 2023.As of October 31, 2024 and July 31, 2024, the total notional amount of our outstanding designated foreign currency forward contracts was $604.8 million and $544.5 million, respectively, and for our outstanding non-designated foreign currency forward contracts was $397.7 million and $352.8 million, respectively. As of October 31, 2024, an estimated $2.7 million of the unrealized gain related to our cash flow hedges are expected to be released into earnings over the next 12 months. Refer to Note 4, Fair Value Measurements, for the fair value of our derivative instruments as reported on the condensed consolidated balance sheet as of October 31, 2024 and July 31, 2024. During the three months ended October 31, 2024 and 2023, changes in the fair value of our non-designated derivative instruments recognized within other expense, net in the condensed consolidated statement of operations, were not material.The changes in accumulated other comprehensive income (loss) related to our cash flow hedges consisted of the following:Three Months Ended October 31,20242023(in thousands)Balance of AOCI as of the beginning of the period$(4,224)$8,937Â Net unrealized gains (losses) recognized in accumulated other comprehensive income 469Â (15,136)(Gains) reclassified from AOCI into the condensed consolidated statement of operations (1) (1,208)(654)Balance of AOCI as of the end of the period $(4,963)$(6,853)19Table of Contents(1) Gains related to our cash flow hedges reclassified from AOCI into the condensed consolidated statement of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Cost of revenue$277Â $176Â Sales and marketing672Â 295Â Research and development161Â 92Â General and administrative98Â 91Â Total$1,208Â $654Â Our derivative contracts expose us to credit risk to the extent that the counterparties may be unable to meet the terms of the underlying contracts. We mitigate this credit risk by transacting with major financial institutions with high credit ratings and standards. We periodically assess the creditworthiness of our counterparties to ensure they continue to meet our credit quality requirements. We also enter into master netting arrangements, which permit net settlement of transactions with the same counterparty. The potential impact of these rights of set-off associated with our derivative instruments was not material as of October 31, 2024 and July 31, 2024. We are not required to pledge, and are not entitled to receive, cash collateral related to these derivative instruments. We do not enter into derivative contracts for trading or speculative purposes.Interest Rate Swap ContractsDuring fiscal 2023, we entered into interest rate swaps contracts, maturing on July 1, 2025, designated as fair value hedges intended to hedge a portion of our fair value risk exposure due to changing interest rates by economically converting the fixed interest rate of a certain tranche of our convertible senior notes to a floating interest rate. As of October 31, 2024 and July 31, 2024 the carrying amount of the hedged convertible senior notes was $499.3 million and $498.2 million, respectively. The total notional amount of our outstanding interest rate swaps was $500.0 million as of October 31, 2024 and July 31, 2024. The gains and losses related to changes in the fair value of the interest rate swaps are included within interest expense in the condensed consolidated statement of operations and substantially offset changes in the fair value of the hedged portion of the underlying convertible senior notes that are attributable to the changes in underlying benchmark interest rates. As of October 31, 2024 and July 31, 2024, the cumulative amount of fair value hedge accounting adjustments included in the carrying amount of the convertible senior notes was $1.5 million and $4.1 million, respectively.The gains (losses) effect of derivative instruments designated as fair value hedges included within interest expense in the condensed statement of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Gains (losses) on interest rate swaps:Hedge accounting fair value adjustments$(2,543)$(1,110)Derivatives designated as hedging instruments2,401Â 1,094Â Total$(142)$(16)20Table of ContentsNote 9. Convertible Senior NotesOn June 25, 2020, we issued $1,150.0 million in aggregate principal amount of 0.125% convertible senior notes due 2025 (the â€œNotesâ€), including the exercise in full by the initial purchasers of the Notes of their option to purchase an additional $150.0 million principal amount of the Notes. The Notes are unsecured obligations and bear interest at a rate of 0.125% per year and interest is payable semiannually in arrears on January 1 and July 1 of each year, beginning on January 1, 2021. The Notes mature on July 1, 2025, unless earlier converted, redeemed or repurchased. The total net proceeds from the offering, after deducting initial purchase discounts and other debt issuance costs, was $1,130.5 million. Refer to Note 10, Convertible Senior Notes, to the audited consolidated financial statements included in our Fiscal 2024 Form 10-K for further information on the Notes.During the three months ended October 31, 2024, the conditions allowing holders of the Notes to convert were not met. The net carrying amount of the Notes consisted of the following:October 31,July 31,20242024(in thousands)Principal amount$1,149,954Â $1,149,954Â Less:Unamortized debt issuance costs2,633Â 3,614Â Hedge accounting fair value adjustments1,522Â 4,065Â Total$1,145,799Â $1,142,275Â The interest expense related to the Notes consisted of the following:Three Months Ended October 31,20242023(in thousands)Contractual interest expense$359Â $359Â Amortization of debt issuance costs981Â 977Â Total$1,340Â $1,336Â The total fair value of the Notes was $1,459.8 million and $1,465.5 million as of October 31, 2024 and July 31, 2024, respectively. The fair value was determined based on the closing trading price per $1,000 of the Notes as of the last day of trading for the period. We consider the fair value of the Notes as of October 31, 2024 to be a Level II measurement as they are not actively traded. The fair value of the Notes is primarily affected by the trading price of our common stock and market interest rates.In connection with the pricing of the Notes, we entered into capped call transactions with the option counterparties (the "Capped Calls"). The Capped Calls each have an initial strike price of $150.80 per share, subject to certain adjustments, which corresponds to the initial conversion price of the Notes. The Capped Calls have an initial cap price of $246.76 per share, subject to certain adjustments. The Capped Calls are generally expected to reduce potential dilution to our common stock upon any conversion of the Notes and/or offset any cash payments we are required to make in excess of the principal amount of the converted Notes, as the case may be, with such reduction and/or offset subject to a cap. During the three months ended October 31, 2024 and 2023, we have not exercised any Capped Call options. Refer to Note 10, Convertible Senior Notes, to the audited consolidated financial statements included in our Fiscal 2024 Form 10-K for further information on the Capped Calls.21Table of ContentsNote 10. Commitments and ContingenciesNon-cancelable Purchase Obligations In the normal course of business, we enter into non-cancelable purchase commitments with various third parties to purchase products and services such as cloud infrastructure capacity, subscription-based cloud service arrangements, technology equipment, corporate and marketing events and consulting services. As of October 31, 2024, there have been no material changes outside the ordinary course of our business to our non-cancelable purchase obligations from those disclosed in the Fiscal 2024 Form 10-K, except for a non-cancelable agreement entered with a public cloud provider in September 2024 for a total minimum purchase commitment of $100.0 million over a five-year term and the renewal of bandwidth and internet service agreements for a total minimum purchase commitment of $27.1 million over a period ranging from two to three years.Legal MattersWe are a party to various litigation matters from time to time and subject to claims that arise in the ordinary course of business, including patent, commercial, product liability, employment, class action, whistleblower and other litigation and claims, as well as governmental and other regulatory investigations and proceedings. In addition, third parties may from time to time assert claims against us in the form of letters and other communications. There is no pending or threatened legal proceeding to which we are a party that, in our opinion, is likely to have a material adverse effect on our future financial results or operations; however, the results of litigation and claims are inherently unpredictable. Regardless of the outcome, litigation can have an adverse impact on us because of defense and settlement costs, diversion of management resources and other factors. The expense of litigation and the timing of this expense from period to period are difficult to estimate, subject to change and could adversely affect our results of operations.Note 11. Stock-Based Compensation Equity Incentive PlanEquity incentive awards which may be granted to eligible participants under our Fiscal Year 2018 Equity Incentive Plan (the "2018 Plan") include restricted stock units, restricted stock, stock options, nonstatutory stock options, stock appreciation rights, performance units and performance shares.22Table of ContentsStock OptionsThe activity of stock options for the three months ended October 31, 2024 consisted of the following:Outstanding Stock OptionsWeighted-Average Exercise PriceWeighted-Average Remaining Contractual Term (inÂ years)Aggregate Intrinsic Value(in thousands, except per share amounts)Balance as of July 31, 2024453Â $46.72Â 2.5$60,923Â Grantedâ€”Â $â€”Â Exercised(87)$10.19Â $14,330Â Canceled, forfeited or expiredâ€”Â â€”Â Balance as of October 31, 2024366Â $55.46Â 2.7$46,604Â Exercisable and expected to vest as of July 31, 2024367Â $15.84Â 1.0$59,989Â Exercisable and expected to vest as of October 31, 2024283Â $19.11Â 0.9$45,707Â The total intrinsic value of options exercised for the three months ended October 31, 2024 and 2023 was $14.3 million and $23.2 million, respectively. There were no stock options granted during the three months ended October 31, 2024 and 2023. Restricted Stock Units and Performance Stock AwardsThe activity of restricted stock units ("RSUs") and performance stock awards ("PSAs") consisted of the following for the three months ended October 31, 2024:Underlying SharesWeighted-Average Grant Date Fair ValueAggregateIntrinsic Value(in thousands, except per share data)Balance as of July 31, 20249,814Â $162.41Â $1,760,079Â Granted3,197Â $169.58Â Vested(838)$152.78Â $144,131Â Canceled or forfeited(423)$167.99Â Balance as of October 31, 202411,750Â $164.84Â $2,124,164Â As of October 31, 2024, the number of outstanding PSAs for which the performance metrics have not been defined as of such date was not material. These awards are not considered granted for accounting purposes as of October 31, 2024 and accordingly, have been excluded from the above table.Employee Stock Purchase Plan In fiscal 2018, we adopted the Fiscal Year 2018 Employee Stock Purchase Plan (the "ESPP"). ESPP employee payroll contributions accrued as of October 31, 2024 and July 31, 2024, were $23.0 million and $8.8 million, respectively, and are included within accrued compensation in the condensed consolidated balance sheets. Payroll contributions accrued as of October 31, 2024 will be used to purchase shares at the end of the current ESPP purchase period ending on December 16, 2024. Payroll contributions ultimately used to purchase shares are reclassified to stockholdersâ€™ equity on the purchase date. There were no shares issued under the ESPP during the periods presented.23Table of ContentsStock-based Compensation ExpenseThe components of stock-based compensation expense recognized in the condensed consolidated statements of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Cost of revenue$15,226Â $12,584Â Sales and marketing63,179Â 56,630Â Research and development58,071Â 40,193Â General and administrative20,702Â 19,731Â Total$157,178Â $129,138Â During the three months ended October 31, 2024 and 2023, we capitalized stock-based compensation primarily associated with the development of software for internal-use of $12.4 million and $4.7 million, respectively. Note 12. Income Taxes Our tax provision for interim periods is determined using an estimate of our annual effective tax rate, adjusted for discrete items, if any, that arise during the period. Each quarter, we update our estimate of the annual effective tax rate, and if the estimated annual effective tax rate changes, we make a cumulative adjustment in such period.Our quarterly tax provision, and estimate of our annual effective tax rate, is subject to variation due to several factors, including variability in pre-tax income (or loss), the mix of jurisdictions to which such income relates, changes in how we do business, and tax law developments. Our estimated annual effective tax rate for the year differs from the U.S. statutory rate of 21% as a result of our U.S. losses for which no tax benefit will be realized, as well as our foreign operations which are subject to tax rates that differ from those in the United States.For the three months ended October 31, 2024 and 2023, we recorded provision for income taxes of $7.6 million and $9.0 million, respectively. The decrease in the tax expense for three months ended October 31, 2024 is primarily attributable to tax expense associated with the integration of a business acquisition in the three months ended October 31, 2023. We are subject to income tax in the United States as well as other tax jurisdictions in which we conduct business. Earnings from our non-U.S. operations are subject to income taxes in the countries in which we operate. The realization of deferred tax assets is dependent upon the generation of sufficient taxable income of the appropriate character in future periods. We assess our ability to realize the deferred tax assets on a quarterly basis and we establish a valuation allowance if it is more-likely-than-not that some portion of the deferred tax assets will not be realized. We weigh all available positive and negative evidence, including our earnings history and results of recent operations, scheduled reversals of

deferred tax liabilities, projected future taxable income and tax planning strategies. Due to the weight of objectively verifiable negative evidence, including our history of losses in certain jurisdictions, we believe that it is more likely than not that our U.S. federal, state and foreign jurisdictions deferred tax assets will not be realized. Accordingly, we have maintained a valuation allowance on our U.S. federal, state and certain foreign jurisdiction deferred tax assets.Continued performance improvement in the United Kingdom ("U.K.") could result in a change in the realization of the deferred tax assets in the next twelve months, which would result in a release of the valuation allowance for such jurisdiction. A change in our assessment as to the realizability of the U.K. deferred tax assets is dependent upon the existence of sufficient objectively verifiable positive evidence in future periods. The reversal of such valuation allowance would result in an income tax benefit for the quarterly and annual fiscal periods in which we release the valuation allowance. However, the exact timing 24Table of Contentsand amount of the valuation allowance release are subject to change on the basis of the positive evidence that exists at such time.Note 13. Net Loss Per ShareThe computation of basic and diluted net loss per share consisted of the following: Three Months Ended October 31,20242023(in thousands, except per share data)Net loss$(12,051)$(33,483)Weighted-average shares used in computing net loss per share, basic and diluted152,557Â 147,625Net loss per share, basic and diluted $(0.08)$(0.23)Since we have reported net losses for all periods presented, we have excluded all potentially dilutive securities from the calculation of the diluted net loss per share as their effect is antidilutive and accordingly, the basic and diluted net loss per share is the same for all periods presented.In connection with the issuance of the Notes, we entered into Capped Calls, which were not included for purposes of calculating the number of diluted shares outstanding, as their effect would have been anti-dilutive. The Capped Calls are expected to partially offset the potential dilution to our common stock upon any conversion of the Notes. We have not exercised any of the Capped Calls as of October 31, 2024. The following table summarizes the outstanding potentially dilutive securities that were excluded from the computation of diluted net loss per share as their effect would be antidilutive:October 31,20242023(in thousands)Unvested RSUs and shares of common stock11,184Â 9,467Â Stock options366Â 1,116Â Unvested PSAs (1)947Â 867Â Share purchase rights under the ESPP496Â 1,065Â Notes (2)7,626Â 7,626Â Total20,619Â 20,141Â (1) The number of unvested PSAs is estimated at 100% of the target number of shares granted and excludes unvested PSAs for which performance conditions have not been established as of October 31, 2024 and 2023, as they are not considered outstanding for accounting purposes. For further information refer to Note 11, Stock-Based Compensation. (2) The shares underlying the conversion option in the Notes were not considered in the calculation of diluted net loss per share for all the periods presented, as their effect would have been antidilutive. Based on the initial conversion price, the entire outstanding principal amount of the Notes as of October 31, 2024 would have been convertible into approximately 7.6 million shares of our common stock, which is reflected in the above table. Conversion notices received through October 31, 2024 have not been material.25Table of ContentsNote 14. Subsequent EventsIn November 2024, we entered into a non-cancelable agreement with a public cloud provider for a total minimum purchase commitment of $300.0 million over a five-year term.26Table of ContentsItem 2. Managementâ€™s Discussion and Analysis of Financial Condition and Results of OperationsThe following discussion and analysis of our financial condition and results of operations should be read in conjunction with the unaudited condensed consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q and with our Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended July 31, 2024 (the "Fiscal 2024 Form 10-K"), filed with the SEC on September 12, 2024. As discussed in the section titled "Special Note Regarding Forward-Looking Statements," the following discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those discussed below. Factors that could cause or contribute to such difference include, but are not limited to, those identified below and those discussed in the section titled "Risk Factors" and elsewhere in this Quarterly Report on Form 10-Q. Our fiscal year end is July 31, and our fiscal quarters end on October 31, January 31, AprilÂ 30 and JulyÂ 31. Our fiscal year ended July 31, 2024 is referred to as fiscal 2024 and our fiscal year ending July 31, 2025 is referred to as fiscal 2025.Overview Zscaler was incorporated in 2007, during the early stages of cloud adoption and mobility, based on a vision that the internet would become the new corporate network as the cloud becomes the new data center. We predicted that with rapid cloud adoption and increasing workforce mobility, traditional perimeter security approaches would provide inadequate protection for users and data and an increasingly poor user experience. We pioneered a cloud platform, the Zscaler Zero Trust Exchange, that represents a fundamental shift in the architectural design and approach to networking and security. We generate revenue primarily from sales of subscriptions to access our cloud platform, together with related support services. We also generate an immaterial amount of revenue from professional and other services, which consist primarily of fees associated with mapping, implementation, network design and training. Our subscription pricing is primarily calculated on a per-user basis. We recognize subscription and support revenue ratably over the life of the contract, which is generally one to three years. As of July 31, 2024, we had expanded our operations to over 8,650 customers across major industries, with users in over 185 countries. Government agencies and some of the largest enterprises in the world rely on us to support their secure digital transformation, including approximately 35% of the Forbes Global 2000 as of July 31, 2024.We operate our business as one reportable segment. Our revenue has experienced significant growth in recent periods. For the three months ended October 31, 2024 and 2023, our revenue was $628.0 million and $496.7 million, respectively. We have incurred net losses in all annual periods since our inception. For the three months ended October 31, 2024 and 2023, our net loss was $12.1 million and $33.5 million, respectively. We expect we will continue to incur net losses for the foreseeable future, as we continue to invest in our sales and marketing organization to maximize our market opportunity, to invest in research and development efforts to enhance the functionality of our cloud platform, and to address any legal matters and related accruals, as further described in Note 10, Commitments and Contingencies, of the unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.Impact of Macroeconomic ConditionsChanges in macroeconomic and geopolitical conditions can cause uncertainty in our business. We continue to see customer scrutiny of and elongated approval processes for transactions, particularly larger deals, as customers continue to scrutinize purchasing decisions and are requiring multiple approvals for large expenditures in response to the uncertain economic environment. These macroeconomic conditions may impact the future demand for subscriptions of our cloud platform.27Table of ContentsCertain Factors Affecting Our PerformanceIncreased Internet Traffic and Adoption of Cloud-Based Software and Security The adoption of cloud applications and infrastructure, explosion of internet traffic volumes and shift to mobile-first computing generally, and the pace at which enterprises adopt the internet as their corporate network in particular, impact our ability to drive market adoption of our cloud platform. We believe that most enterprises are in the early stages of a broad transformation to the cloud. Organizations are increasingly relying on the internet to operate their businesses, deploying new SaaS applications and migrating internally managed line-of-business applications to the cloud. However, the growing dependence on the internet and expanding digital transformation have increased exposure to malicious or compromised websites, and sophisticated hackers are exploiting the gaps left by legacy network security appliances. To securely access the internet and transform their networks, organizations must also make fundamental changes in their network and security architectures. We believe that most organizations have yet to fully make these investments. As our cloud platform enables organizations to securely embrace digital transformation, we believe that the imperative for organizations to securely move to the cloud will increase demand for our cloud platform and broaden our customer base. New Customer Acquisition We believe that our ability to increase the number of customers, and more significantly, customers in the Forbes Global 2000, on our cloud platform is an indicator of our market penetration and our future business opportunities. As of July 31, 2024 and 2023, we had over 8,650 and over 7,700 customers, respectively, across all major geographies. As of July 31, 2024, we had approximately 35% of the Forbes Global 2000 as customers. Our ability to continue to grow these numbers will increase our future opportunities for renewals and follow-on sales. We believe that we have significant room to capture additional market share and intend to continue to invest significantly in sales and marketing to engage our prospective customers, increase brand awareness, further leverage our channel partnerships and drive adoption of our solution. However, as a result of the challenging and uncertain economic environment, potential new customers are carefully considering purchasing decisions, particularly for large expenditures. We expect customer cautiousness to continue in the near term, elongating our sales cycles and the timing of large deals.Follow-On SalesWe typically expand our relationship with our customers over time. While most of our new customers route all of their internet-bound web traffic through our cloud platform, some of our customers initially use our services for specific users or specific security functionality. We leverage our land-and-expand model with the goal of generating incremental revenue, often within the term of the initial subscription, by increasing sales to our existing customers in one of three ways: â€¢expanding deployment of our cloud platform to cover additional users; â€¢upgrading to more advanced capabilities for their current purchases; and â€¢selling a subscription to a new solution or product, for example selling a ZPA subscription to a ZIA customer or a ZIA subscription to a ZPA customer. These purchases increase the annual recurring revenue, or ARR, attributable to our customers over time. To establish ARR for a customer, we use the total amount of each order booked to compute the annual recurring value of revenue that we would recognize if the customer continues to renew all contractual subscriptions. For example, a contract for $3.0 million with a contractual term of three years would have an ARR of $1.0 million as long as our customer uses our cloud platform. 28Table of ContentsInvesting in Business GrowthSince our founding, we have invested significantly in growing our business. We intend to continue (i) investing in our research and development organization and our development efforts to offer new solutions on our cloud platform and (ii) dedicating resources to update and upgrade our existing solutions. In addition, we expect our general and administrative expenses to increase in absolute dollars in the foreseeable future, as we continue to operate as a public company, and address any legal matters and related accruals, as further described in Note 10, Commitments and Contingencies, of the unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.We also intend to continue to invest significantly in sales and marketing to grow and train our sales force, broaden our brand awareness and expand and deepen our channel partner relationships. While these planned investments will increase our operating expenses in the short term, we believe that over the long term these investments will help us to expand our customer base and grow our business. We also are investing in programs to increase recognition of our brand and solutions, including joint marketing activities with our channel partners and strategic partners.While we expect our operating expenses to increase in absolute dollars in the foreseeable future as a result of these activities, we intend to balance these investments in future growth with a continued focus on managing our results of operations and investing judiciously. In the long term we anticipate that these investments will positively impact our business and results of operations.Key Business Metrics and Other Financial MeasuresWe review a number of operating and financial metrics, including the following key metrics, to measure our performance, identify trends, formulate business plans and make strategic decisions.Dollar-Based Net Retention Rate We believe that dollar-based net retention rate is an indicator to measure the long-term value of our customer relationships because it is driven by our ability to retain and expand the recurring revenue generated from our existing customers. Our dollar-based net retention rate compares the recurring revenue from a set of customers against the same metric for the prior 12-month period on a trailing basis. Because our customers have repeat buying patterns and the average term of our contracts is more than 12 months, we measure this metric over a set of customers who were with us as of the last day of the same reporting period in the prior fiscal year. For the trailing 12 months ended October 31, 2024 and 2023, the dollar-based net retention rate was 114% and 120%, respectively.We calculate our dollar-based net retention rate as follows:Denominator: To calculate our dollar-based net retention rate as of the end of a reporting period, we first establish the ARR from all active subscriptions as of the last day of the same reporting period in the prior fiscal year. This effectively represents recurring dollars that we expect in the next 12-month period from the cohort of customers that existed on the last day of the same reporting period in the prior fiscal year.Numerator: We measure the ARR for that same cohort of customers representing all subscriptions based on confirmed customer orders booked by us as of the end of the reporting period.Dollar-based net retention rate is obtained by dividing the numerator by the denominator. Our dollar-based net retention rate may fluctuate due to a number of factors, including the performance of our cloud platform, our success in selling bigger deals, including deals for all employees with our higher-end bundles, selling multiple-pillars from the start of our contract with new customers, faster upsells within a year, the timing and the rate of ARR expansion of our existing 29Table of Contentscustomers, potential changes in our rate of renewals and other risk factors described elsewhere in this Quarterly Report on Form 10-Q.Non-GAAP Financial Measures In addition to our results determined in accordance with GAAP, we believe the following non-GAAP measures are useful in evaluating our operating performance. We use the following non-GAAP financial information to evaluate our ongoing operations and for internal planning and forecasting purposes. We believe that non-GAAP financial information, when taken collectively, may be helpful to investors because it provides consistency and comparability with past financial performance. However, non-GAAP financial information is presented for supplemental informational purposes only, has limitations as an analytical tool and should not be considered in isolation or as a substitute for financial information presented in accordance with GAAP. In particular, free cash flow is not a substitute for cash provided by operating activities. Additionally, the utility of free cash flow as a measure of our liquidity is further limited as it does not represent the total increase or decrease in our cash balance for a given period. In addition, other companies, including companies in our industry, may calculate similarly-titled non-GAAP measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as tools for comparison. A reconciliation is provided below for each non-GAAP financial measure to the most directly comparable financial measure stated in accordance with GAAP. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measures, and not to rely on any single financial measure to evaluate our business.Non-GAAP Gross Profit and Non-GAAP Gross Margin We define non-GAAP gross profit as GAAP gross profit excluding stock-based compensation expense and related payroll taxes and amortization expense of acquired intangible assets. We define non-GAAP gross margin as non-GAAP gross profit as a percentage of revenue.Three Months Ended October 31,20242023(in thousands)GAAP gross profit$486,493Â $385,309Â Add:Stock-based compensation expense and related payroll taxes15,793Â 12,955Â Amortization expense of acquired intangible assets3,675Â 2,717Â Non-GAAP gross profit$505,961Â $400,981Â GAAP gross margin77Â %78Â %Non-GAAP gross margin81Â %81Â %30Table of ContentsNon-GAAP Income from Operations and Non-GAAP Operating Margin We define non-GAAP income from operations as GAAP loss from operations, excluding stock-based compensation expense and related payroll taxes and amortization expense of acquired intangible assets. We define non-GAAP operating margin as non-GAAP income from operations as a percentage of revenue. Three Months Ended October 31,20242023(in thousands)GAAP loss from operations$(30,667)$(46,057)Add:Stock-based compensation expense and related payroll taxes160,574Â 132,729Â Amortization expense of acquired intangible assets4,240Â 3,036Â Non-GAAP income from operations$134,147Â $89,708Â GAAP operating margin(5)%(9)%Non-GAAP operating margin21Â %18Â %Free Cash Flow and Free Cash Flow Margin Free cash flow is a non-GAAP financial measure that we calculate as net cash provided by operating activities less purchases of property, equipment and other assets and capitalized internal-use software. Free cash flow margin is calculated as free cash flow divided by revenue. We believe that free cash flow and free cash flow margin are useful indicators of liquidity that provide information to management and investors about the amount of cash generated from our operations that, after the investments in property, equipment and other assets and capitalized internal-use software, can be used for strategic initiatives, including investing in our business and strengthening our financial position.Free cash flow includes the cyclical impact of inflows and outflows resulting from contributions to our employee stock purchase plan for which the purchase period of approximately six months ends in each of our second and fourth fiscal quarters. Payroll contributions accrued as of October 31, 2024 will be used to purchase shares at the end of the current ESPP purchase period ending on December 16, 2024. Payroll contributions ultimately used to purchase shares are reclassified to stockholders' equity on the purchase date.Three Months Ended October 31,20242023(in thousands)Net cash provided by operating activities$331,335Â $260,806Â Less:Purchases of property, equipment and other assets(17,025)(28,659)Capitalized internal-use software(22,429)(7,429)Free cash flow$291,881Â $224,718Â As a percentage of revenue:Net cash provided by operating activities53Â %53Â %Less:Purchases of property, equipment and other assets(3)%(6)%Capitalized internal-use software(4)%(2)%Free cash flow margin46Â %45Â %31Table of ContentsCalculated Billings Calculated billings is a non-GAAP financial measure that we believe is a key metric to measure our periodic performance. Calculated billings represents our total revenue plus the change in deferred revenue in a period. Calculated billings in any particular period aims to reflect amounts invoiced for subscriptions to access our cloud platform, together with related support services for our new and existing customers. We typically invoice our customers annually in advance, and to a lesser extent quarterly in advance, monthly in advance or multi-year in advance. Calculated billings increased $60.1 million, or 13%, for the three months ended October 31, 2024 over the three months ended October 31, 2023. As calculated billings continues to grow in absolute terms, we expect our calculated billings growth rate to trend down over time. We also expect that calculated billings will be affected by seasonality in terms of when we enter into agreements with customers; and the mix of billings in each reporting period. Three Months Ended October 31,20242023(in thousands)Revenue$627,955Â $496,703Â Add: Total deferred revenue, end of period1,783,720Â 1,399,544Â Less: Total deferred revenue, beginning of period(1,894,974)(1,439,676)Calculated billings$516,701Â $456,571Â Components of Results of Operations RevenueWe generate revenue primarily from sales of subscriptions to access our cloud platform, together with related support services. Subscription and related support services accounted for approximately 97% of our revenue for the three months ended

October 31, 2024 and 2023. Our contracts with our customers do not at any time provide the customer with the right to take possession of the software that runs our cloud platform. Our customers may also purchase professional services, such as mapping, implementation, network design and training. Professional services account for an immaterial portion of our revenue. We generate revenue from contracts with typical durations ranging from one to three years. We typically invoice our customers annually in advance, and to a lesser extent quarterly in advance, monthly in advance or multi-year in advance. We recognize revenue ratably over the life of the contract. Amounts that have been invoiced are recorded in deferred revenue, or they are recorded in revenue if the revenue recognition criteria have been met. Subscriptions that are invoiced annually in advance or multi-year in advance represent a significant portion of our short-term and long-term deferred revenue in comparison to invoices issued quarterly in advance or monthly in advance. Accordingly, we cannot predict the mix of invoicing schedules in any given period. We generally experience seasonality in terms of when we enter into agreements with our customers. We typically enter into a higher percentage of agreements with new customers, as well as renewal agreements with existing customers, in our second half of our fiscal year. However, because we recognize revenue ratably over the terms of our subscription contracts, a substantial portion of the revenue that we report in each period is attributable to the recognition of deferred revenue relating to agreements that we entered into during previous periods. Consequently, increases or decreases in new sales or renewals in any one period may not be immediately reflected as revenue for that period. Accordingly, the effect of downturns in sales and market acceptance of our platform, and potential changes in our rate of renewals, may not be fully reflected in our results of operations until future periods. 32Table of ContentsCost of Revenue Cost of revenue includes expenses related to operating our cloud platform in data centers, including public cloud providers, depreciation of our data center equipment, amortization of our capitalized internal-use software, amortization of intangible assets acquired through our business acquisitions and allocated overhead expenses (i.e., facilities, IT, depreciation expense and amortization expense). Cost of revenue also includes employee-related expenses, including salaries, bonuses, stock-based compensation expense and employee benefit expenses associated with our customer support and cloud operations organizations.As our customers expand and increase the use of our cloud platform driven by additional applications and connected devices, our cost of revenue will increase due to higher bandwidth and data center expenses. However, we expect to continue to benefit from economies of scale as our customers increase the use of our cloud platform. We intend to continue to invest additional resources in our cloud platform and our customer support organizations as we grow our business. The level and timing of investment in these areas could affect our cost of revenue in the future. Gross Profit and Gross Margin Gross profit, or revenue less cost of revenue, and gross margin, or gross profit as a percentage of revenue, have been and will continue to be affected by various factors, including the timing of our acquisition of new customers and our renewals of and follow-on sales to existing customers, the average sales price of our services, mix of services offered in our solutions, including new product introductions, the data center and bandwidth costs associated with operating our cloud platform, the extent to which we expand our customer support and cloud operations organizations and the extent to which we can increase the efficiency of our technology, infrastructure and data centers through technological improvements. We expect our gross profit to increase in absolute dollars and our gross margin to increase slightly over the long term, although our gross profit and gross margin could fluctuate from period to period depending on the interplay of all of the above factors. Operating Expenses Our operating expenses consist of sales and marketing expenses, research and development expenses and general and administrative expenses. Personnel expenses are the most significant component of operating expenses and consist of salaries, benefits, bonuses, stock-based compensation expense and, with respect to sales and marketing expenses, sales commissions that are recognized as expenses over the period of benefit. Operating expenses also include overhead expenses for facilities, IT, depreciation expense and amortization expense.Sales and MarketingSales and marketing expenses consist primarily of employee compensation and related expenses, including salaries, bonuses and benefits for our sales and marketing employees, sales commissions that are recognized as expenses over the period of benefit, stock-based compensation expense, marketing programs, travel and entertainment expenses, expenses for conferences and events, amortization of intangible assets acquired through our business acquisitions and allocated overhead expenses. We capitalize our sales commissions and associated payroll taxes that are incremental to the acquisition of customer contracts and recognize them as expenses over the estimated period of benefit. The amount recognized in our sales and marketing expenses reflects the amortization of expenses previously deferred as attributable to each period presented in this Quarterly Report on Form 10-Q, as described below under "Critical Accounting Policies and Estimates." We intend to continue to make significant investments in our sales and marketing organization to drive additional revenue, further penetrate the market and expand our global customer base. As a result, we expect our sales and marketing expenses to continue to increase in absolute dollars and to be our largest operating expense category for the foreseeable future. In particular, we will continue to invest in growing and training our sales force, broadening our brand awareness and expanding and deepening our channel partner relationships. However, we expect our sales and marketing expenses to 33Table of Contentsdecrease as a percentage of our revenue over the long term, although our sales and marketing expenses may fluctuate as a percentage of our revenue from period to period due to the timing and extent of these expenses. Research and Development Our research and development expenses support our efforts to add new products, new features to our existing offerings and to ensure the reliability, availability and scalability of our solutions. Our cloud platform is software-driven, and our research and development teams employ software engineers in the design, and the related development, testing, certification and support, of these solutions. Accordingly, a majority of our research and development expenses result from employee-related expenses, including salaries, bonuses and benefits, stock-based compensation expense and expenses associated with technology tools used by our engineers. We expect our research and development expenses to continue to increase in absolute dollars for the foreseeable future, as we continue to invest in research and development efforts to enhance the functionality of our cloud platform, improve the reliability, availability and scalability of our platform and access new customer markets. However, we expect our research and development expenses to decrease as a percentage of our revenue over the long term, although our research and development expenses may fluctuate as a percentage of our revenue from period to period due to the timing and extent of these expenses. General and Administrative General and administrative expenses consist primarily of employee-related expenses, including salaries and bonuses, stock-based compensation expense and employee benefit expenses for our finance, legal, human resources and administrative personnel, as well as professional fees for external legal services (including certain litigation-related expenses), accounting and other related consulting services. The litigation-related expenses include professional fees and related expenses incurred by us in defending or settling significant claims that we deem not to be in the ordinary course of our business and, if applicable, accruals related to estimated losses in connection with these claims. We expect our general and administrative expenses to increase in absolute dollars for the foreseeable future as we increase the size of our general and administrative organizations, incur additional costs to support our business growth and due to any legal matters and related accruals, as further described in Note 10, Commitments and Contingencies, to the unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. However, we expect our general and administrative expenses to decrease as a percentage of our revenue over the long term, although our general and administrative expenses may fluctuate as a percentage of our revenue from period to period due to the timing and extent of these expenses. In particular, litigation-related expenses related to significant litigation claims may result in significant fluctuations from period to period as they are inherently subject to change and difficult to estimate. Interest ExpenseInterest expense consists primarily of amortization of debt issuance costs, recognition of contractual interest expense related to the Notes, and gains and losses related to changes in the fair value of interest rate swaps. For further information refer to Note 8, Derivative Instruments, and Note 9, Convertible Senior Notes, of our unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q. Interest IncomeInterest income consists primarily of income earned on our cash equivalents and short-term investments.34Table of ContentsOther Expense, NetOther expense, net consists primarily of foreign currency transaction gains and losses and changes in fair value of our non-designated derivative instruments.Provision for Income Taxes Provision for income taxes consists of state income taxes in the United States ("U.S."), foreign income taxes, and withholding taxes related to customer payments in certain foreign jurisdictions in which we conduct business. We weigh all available positive and negative evidence, including but not limited to our earnings history and results of recent operations, scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning strategies and the nature of each deferred tax assets in assessing the extent to which a valuation allowance should be applied against our U.S. and foreign deferred tax assets.35Table of ContentsResults of Operations The following tables set forth our results of operations for the periods presented in dollars and as a percentage of our revenue:Three Months Ended October 31,20242023(in thousands)Revenue$627,955Â $496,703Â Cost of revenue (1) (2)141,462Â 111,394Â Gross profit486,493Â 385,309Â Operating expenses:Sales and marketing (1) (2)306,087Â 267,111Â Research and development (1) (2)154,254Â 113,539Â General and administrative (1)56,819Â 50,716Â Total operating expenses517,160Â 431,366Â Loss from operations(30,667)(46,057)Interest income30,048Â 25,942Â Interest expense (3)(3,143)(3,159)Other expense, net(652)(1,212)Loss before income taxes(4,414)(24,486)Provision for income taxes7,637Â 8,997Â Net loss$(12,051)$(33,483) (1) Includes stock-based compensation expense and related payroll taxes as follows:Cost of revenue$15,793Â $12,955Â Sales and marketing64,866Â 58,668Â Research and development58,865Â 41,043Â General and administrative21,050Â 20,063Â Total$160,574Â $132,729Â (2)Â Includes amortization expense of acquired intangible assets as follows:Cost of revenue$3,675Â $2,717Â Sales and marketing425Â 226Â Research and development140Â 93Â Total$4,240Â $3,036Â (3) Includes amortization of debt issuance costs$981Â $977Â 36Table of ContentsThree Months Ended October 31,20242023Revenue100%100%Cost of revenue2322Gross margin7778Operating expensesSales and marketing4954Research and development2523General and administrative910Total operating expenses8387Operating margin(6)(9)Interest income55Interest expenseâ€”(1)Other expense, netâ€”â€”Loss before income taxes(1)(5)Provision for income taxes12Net loss(2)%(7)%Â Â Â Â 37Table of ContentsComparison of the Three Months Ended October 31, 2024 and 2023 Revenue Three Months Ended October 31,Change20242023$%(in thousands)Revenue$627,955Â $496,703Â $131,252Â 26Â %Revenue increased by $131.3 million, or 26%, for the three months ended October 31, 2024, compared to the three months ended October 31, 2023. The change in revenue was driven primarily by an increase in users and sales of additional subscriptions to existing customers, which contributed $94.7 million in additional revenue. The remainder of the increase was primarily attributable to the addition of new customers, as we increased our customer base by 12% from October 31, 2023 to October 31, 2024.Cost of Revenue and Gross Margin Three Months Ended October 31,Change20242023$%(in thousands)Cost of revenue$141,462Â $111,394Â $30,068Â 27Â %Gross margin77Â %78Â %Cost of revenue increased by $30.1 million, or 27%, for the three months ended October 31, 2024, compared to the three months ended October 31, 2023. The change was driven primarily by the expanded use of our cloud platform by existing and new customers, which led to an increase of $19.3 million for data center and equipment related costs for hosting and operating our cloud platform. Additionally, our employee-related expenses increased by $10.2 million, inclusive of an increase of $2.6 million in stock-based compensation expense, driven primarily by an increase in headcount in our customer support and cloud operations organizations.Gross margin decreased from 78% for the three months ended October 31, 2023 to 77% for the three months ended October 31, 2024. The decrease was primarily due to an increase in data center operating costs as we expanded our capacity and footprint to support our expanding customer base.Operating ExpensesSales and Marketing Expenses Three Months Ended October 31,Change20242023$%(in thousands)Sales and marketing expenses$306,087Â $267,111Â $38,976Â 15Â %Sales and marketing expenses increased by $39.0 million, or 15%, for the three months ended October 31, 2024, compared to the three months ended October 31, 2023. The change was driven primarily by an increase of $28.8 million in employee-related expenses, inclusive of an increase of $8.7 million in sales commissions expense and an increase of $6.5 million in stock-based compensation expense. The increase in employee-related expenses was primarily due to an increase in headcount. The remainder of the increase was primarily attributable to increased expenses of $6.4 million in marketing and advertising expenses and $2.1 million in travel expenses.38Table of ContentsResearch and Development ExpensesThree Months Ended October 31,Change20242023$%(in thousands)Research and development expenses$154,254Â $113,539Â $40,715Â 36Â %Research and development expenses increased by $40.7 million, or 36%, for the three months ended October 31, 2024, compared to the three months ended October 31, 2023, as we continue to develop and enhance the functionality of our cloud platform and integrate technologies acquired through our business acquisitions. The change was driven primarily by an increase of $45.7 million in employee-related expenses, inclusive of an increase of $17.9 million in stock-based compensation expense, primarily due to an increase in headcount. The remainder of the increase was primarily attributable to increased expenses of $8.8 million in facility, cloud hosting, software and equipment related expenses to support our growth. The increase was offset by higher capitalized internal-use software development costs of $15.0 million to support the enhancement and growth of our cloud platform.General and Administrative Expenses Three Months Ended October 31,Change20242023$%(in thousands)General and administrative expenses$56,819Â $50,716Â $6,103Â 12Â %General and administrative expenses increased by $6.1 million, or 12%, for the three months ended October 31, 2024, compared to the three months ended October 31, 2023. The change was driven primarily by an increase of $3.9 million in employee-related expenses, inclusive of an increase of $1.0 million in stock-based compensation expense, primarily due to an increase in headcount. The remainder of the increase is due to the increase of miscellaneous expenses to support the growth of our business.Interest IncomeThree Months Ended October 31,Change20242023$%(in thousands)Interest income$30,048Â $25,942Â $4,106Â 16Â %Interest income increased by $4.1 million, or 16%, for the three months ended October 31, 2024, compared to the three months ended October 31, 2023. The change was driven primarily by our increased balance of cash equivalents and short-term investments.39Table of ContentsInterest ExpenseThree Months Ended October 31,Change20242023$%(in thousands)Interest expense$(3,143)$(3,159)$16Â (1)%Interest expense remained relatively flat for the three months ended October 31, 2024, compared to the three months ended October 31, 2023.Other Expense, NetThree Months Ended October 31,Change20242023$%(in thousands)Other expense, net$(652)$(1,212)$560Â (46)%Other expense, net decreased by $0.6 million for the three months ended October 31, 2024 compared to the three months ended October 31, 2023. The change was driven primarily by fluctuations in foreign currency transactions gains and losses.Provision For Income TaxesThree Months Ended October 31,Change20242023$%(in thousands)Provision for income taxes$7,637Â $8,997Â $(1,360)(15)%Our provision for income taxes decreased by $1.4 million for the three months ended October 31, 2024, compared to the three months ended October 31, 2023. The change was primarily attributable to tax expense associated with the integration of a business acquisition in the three months ended October 31, 2023. Our provision for income taxes for interim periods is determined using an estimate of our annual effective tax rate, adjusted for discrete items, if any, that arise during the period. Each fiscal quarter, we update our estimate of the annual effective tax rate, and if the estimated annual effective tax rate changes, we make a cumulative adjustment in such period. Our quarterly tax provision, and estimate of our annual effective tax rate, is subject to variation due to several factors, including variability in pre-tax income or loss, the mix of jurisdictions to which such income relates, changes in how we do business and tax law developments. Our estimated annual effective tax rate for the year differs from the U.S. statutory rate of 21% primarily due to the benefit of a portion of our earnings being taxed at rates lower than the U.S. statutory rate. The realization of deferred tax assets is dependent upon the generation of sufficient taxable income of the appropriate character in future periods. We assess our ability to realize the deferred tax assets on a quarterly basis and we establish a valuation allowance if it is more-likely-than-not that some portion of the deferred tax assets will not be realized. We weigh all available positive and negative evidence, including our earnings history and results of recent operations, scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning strategies. Due to the weight of objectively verifiable negative evidence, including our history of losses in certain jurisdictions, we believe that it is more likely than not that our U.S. federal, state and foreign jurisdictions deferred tax assets will not be realized. Accordingly, we have maintained a valuation allowance on our U.S. federal, state and certain foreign jurisdiction deferred tax assets.40Table of ContentsWe maintain a deferred tax asset in the U.K., and continued performance improvement in the U.K. could result in a change in the realization of the deferred tax assets in the next twelve months which would result in a release of the valuation allowance for such jurisdiction. A change in our assessment as to the realizability of the U.K. deferred tax assets is dependent upon the existence of sufficient objectively verifiable positive evidence in future periods. The reversal of such valuation allowance would result in an income tax benefit for the quarterly and annual fiscal periods in which we release the valuation allowance. However, the exact timing and amount of the valuation allowance release are subject to changes on the basis of the positive evidence that exists at such time.We have analyzed jurisdictional Pillar Two regulations, as well as the Organization for Economic Cooperation and Development Model Rules, and have assessed no material Pillar Two impact on the income tax provision for the three months ended October 31, 2024.Liquidity and Capital ResourcesAs of October 31, 2024, our principal sources of liquidity were cash, cash equivalents and short-term investments totaling $2,707.9 million which were held for working capital and general corporate purposes. Our cash equivalents and investments consist of highly liquid investments in money market funds, U.S. treasury securities, U.S. government agency securities, certificates of deposit and corporate debt securities.In June 2020, we completed the private offering of the Notes with an aggregate principal amount of $1,150.0 million. The total net proceeds from the offering, after deducting initial purchase discount and issuance costs, was $1,130.5 million. In connection with the Notes, we entered into the Capped Call transactions which are expected to reduce the potential dilution of our common stock upon any conversion of the Notes and/or offset any cash

payments we could be required to make in excess of the principal amount of converted Notes. We used an aggregate amount of $145.2 million of the net proceeds of the Notes to purchase the Capped Calls.We have generated significant losses from operations, as reflected in our accumulated deficit of $1,160.1 million as of October 31, 2024. We expect to continue to incur operating losses and have in the past and may in the future generate negative cash flows due to expected investments to grow our business, including potential business acquisitions and other strategic transactions.We believe that our existing cash, cash equivalents and short-term investments will be sufficient to fund our working capital, capital expenditure and convertible senior notes repayment requirements for at least the next 12 months from the issuance of our financial statements. Our foreseeable cash needs, in addition to our recurring operating costs, include our expected capital expenditures to support expansion of our infrastructure and workforce, lease obligations, purchase commitments, potential business acquisitions, convertible senior notes repayment requirements and other strategic transactions. Our assessment of the period of time through which our financial resources will be adequate to support our operations is a forward-looking statement and involves risks and uncertainties. Our actual results could vary as a result of, and our future capital requirements, both near-term and long-term, will depend on, many factors, including our growth rate, the timing and extent of spending to support our research and development efforts, the expansion of sales and marketing and international operating activities, the timing of new introductions of solutions or features, and the continuing market acceptance of our services, the impact of macroeconomic and geopolitical conditions to our and our customers', vendors' and partners' businesses. We have and may in the future enter into arrangements to acquire or invest in complementary businesses, services and technologies, including intellectual property rights. We have based this estimate on assumptions that may prove to be wrong, and we could use our available capital resources sooner than we currently expect. Additionally, some of the factors that may influence our operations are not within our control, such as general economic conditions, geopolitical developments and the impact of global crises. We may be required to seek additional equity or debt financing. In the event that additional financing is required from outside sources, we may not be able to raise it on terms acceptable to us or at all. If we are unable to raise additional capital when desired, or if we cannot expand our operations or otherwise capitalize on our 41Table of Contentsbusiness opportunities because we lack sufficient capital, our business, operating results and financial condition would be adversely affected.We typically invoice our customers annually in advance, and to a lesser extent quarterly in advance, monthly in advance or multi-year in advance. Therefore, a substantial source of our cash is from such prepayments, which are included on our consolidated balance sheets as a contract liability. Deferred revenue consists of the unearned portion of billed fees for our subscriptions, which is subsequently recognized as revenue in accordance with our revenue recognition policy. As of October 31, 2024, we had deferred revenue of $1,783.7 million, of which $1,533.1 million was recorded as a current liability and is expected to be recorded as revenue in the next 12 months, provided all other revenue recognition criteria have been met. Subscriptions that are invoiced annually in advance or multi-year in advance contribute significantly to our short-term and long-term deferred revenue in comparison to our invoices issued quarterly in advance or monthly in advance. Accordingly, we cannot predict the mix of invoicing schedules in any given period. As of October 31, 2024, we did not have any relationships with unconsolidated organizations or financial partnerships, such as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.The following table summarizes our cash flows for the periods presented: Three Months Ended October 31,20242023(in thousands)Net cash provided by operating activities$331,335Â $260,806Â Net cash used in investing activities$(201,660)$(162,545)Net cash provided by financing activities$890Â $1,256Â Operating Activities Net cash provided by operating activities during the three months ended October 31, 2024 was $331.3 million, which resulted from a net loss of $12.1 million, adjusted for non-cash charges of $238.1 million and net cash inflows of $105.3 million from changes in operating assets and liabilities. Non-cash charges primarily consisted of $157.2 million for stock-based compensation expense, $39.1 million for amortization of deferred contract acquisition costs, $21.4 million for depreciation and amortization expense, $15.7 million for non-cash operating lease costs and $4.2 million for amortization expense of acquired intangible assets and unrealized losses on hedging transactions of $3.7 million. Non-cash charges were partially offset by accretion of investments purchased at a discount of $5.0 million. Net cash inflows from changes in operating assets and liabilities were primarily the result of $312.0 million in accounts receivable and an increase of $1.0 million in accounts payable. Net cash inflows were partially offset by cash outflows resulting from a decrease of $111.3 million in deferred revenue, a decrease of $34.4 million in accrued compensation, an increase of $32.8 million in deferred contract acquisition costs, a decrease of $14.2 million in operating lease liabilities, an increase of $8.8 million in prepaid expenses, other current and noncurrent assets and a decrease of $6.2 million in accrued expenses. Net cash provided by operating activities during the three months ended October 31, 2023 was $260.8 million, which resulted from a net loss of $33.5 million, adjusted for non-cash charges of $186.5 million and net cash inflows of $107.8 million from changes in operating assets and liabilities. Non-cash charges primarily consisted of $129.1 million for stock-based compensation expense, $30.1 million for amortization of deferred contract acquisition costs, $14.0 million for depreciation and amortization expense, $9.9 million for non-cash operating lease costs, $3.0 million for amortization expense of acquired intangible assets and unrealized losses on hedging transactions of $1.6 million. Non-cash charges were partially 42Table of Contentsoffset by accretion of investments purchased at a discount of $3.2 million. Net cash inflows from changes in operating assets and liabilities were primarily the result of $215.1 million in accounts receivable, primarily due to timing of billings and collections, an increase of $4.9 million in accrued expenses, other current and noncurrent liabilities, an increase of $4.6 million in accounts payable and a decrease of $1.3 million in prepaid expenses, other current and noncurrent assets. Net cash inflows were partially offset by cash outflows resulting from a decrease of $40.2 million in deferred revenue, a decrease of $39.2 million in accrued compensation, an increase of $27.7 million in deferred contract acquisition costs and a decrease of $11.0 million in operating lease liabilities.Investing Activities Net cash used in investing activities during the three months ended October 31, 2024 of $201.7 million was primarily attributable to purchases of short-term investments of $430.3 million and capital expenditures of $39.5 million to support the growth and expansion of our cloud platform. These activities were partially offset by proceeds from maturities of short-term investments of $268.7 million.Net cash used in investing activities during the three months ended October 31, 2023 of $162.5 million was primarily attributable to purchases of short-term investments of $375.9 million, capital expenditures of $36.1 million to support the growth and expansion of our cloud platform, and payment for a business acquisition of $4.4 million, net of cash acquired. These activities were partially offset by proceeds from maturities of short-term investments of $253.8 million.Financing Activities Net cash provided by financing activities during the three months ended October 31, 2024 of $0.9 million was attributable to proceeds from the exercise of stock options.Net cash provided by financing activities during the three months ended October 31, 2023 of $1.3 million was attributable to proceeds from the exercise of stock options.Contractual Obligations and Commitments During the three months ended October 31, 2024, there have been no material changes outside the ordinary course of business to our contractual obligations and commitments from those disclosed in Management's Discussion and Analysis of Financial Condition and Results of Operations, set forth in Part II, Item 7, of our Fiscal 2024 Form 10-K, other than our non-cancelable purchase obligations. For further information refer to Note 10, Commitments and Contingencies, of our unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.Critical Accounting Policies and EstimatesOur financial statements are prepared in accordance with GAAP. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, as well as related disclosures. We evaluate our estimates and assumptions on an ongoing basis. Our estimates are based on historical experience and various other assumptions that we believe to be reasonable under the circumstances. Our actual results could differ from these estimates. We refer to accounting estimates of this type as critical accounting policies and estimates, which we discuss below. Our significant accounting policies are described in the Fiscal 2024 Form 10-K. There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and related notes for the three months ended October 31, 2024.43Table of ContentsItem 3. Quantitative and Qualitative Disclosures about Market Risk We have operations in the United States and internationally, and we are exposed to market risk in the ordinary course of our business. Our assessment of our exposures to market risk has not changed materially since the presentation set forth in Part II, Item 7A of our Fiscal 2024 Form 10-K.Interest Rate Risk As of October 31, 2024, we had cash, cash equivalents and short-term investments totaling $2,707.9 million, which were held for working capital purposes. Our cash equivalents and investments consist of highly liquid investments in money market funds, U.S. treasury securities, U.S. government agency securities, certificates of deposit and corporate debt securities. The primary objectives of our investment activities are the preservation of capital, the fulfillment of liquidity needs and the fiduciary control of cash and investments. We do not enter into investments for trading or speculative purposes. The carrying amount of our cash equivalents reasonably approximates fair value, due to the short maturities of these instruments. Our investments are exposed to market risk due to a fluctuation in interest rates, which may affect our interest income and the fair market value of our investments. As of October 31, 2024, the effect of a hypothetical 100 basis point change in interest rates would have changed the fair value of our investments in available-for-sale securities by $11.2 million. Fluctuations in the fair value of our investments in available for sale securities caused by a change in interest rates (gains or losses on the carrying amount) are recorded in other comprehensive income (loss), and are realized only if we sell the underlying securities prior to maturity.We also use interest rate swaps to economically convert certain of our fixed interest rate Notes to floating interest rates, in order to match the floating rate nature of a portion of our cash, cash equivalents, and short-term investments. These interest rate swaps are designated as fair value hedges, and changes in fair value of the interest rate swaps offset the changes in fair market value of the Notes due to benchmark interest rate movements. Gains or losses related to our fair value hedges are included within interest expense in the unaudited condensed consolidated statement of operations in the period of change together with the offsetting loss or gain on the hedged item attributed to risk being hedged. Convertible Senior NotesIn June 2020, we issued our Notes with an aggregate principal amount of $1,150.0 million. In connection with the issuance of the Notes, we entered into privately negotiated capped call transactions with certain counterparties (the "Capped Calls"). The Capped Calls are expected generally to offset the potential dilution to our common stock as a result of any conversion of the Notes.The Notes have a fixed annual interest rate of 0.125%, accordingly, we do not have economic interest rate exposure on the Notes. However, the fair value of the Notes is exposed to interest rate risk. Generally, the fair value of the Notes will increase as interest rates fall and decrease as interest rates rise. We present the fair value for required disclosure purposes only. In addition, the fair value of the Notes also fluctuates when the market price of our common stock fluctuates. The fair value was determined based on the quoted bid price of the Notes in an over-the-counter market on the last trading day of the reporting period. For further information refer to Note 9, Convertible Senior Notes, to the unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.Foreign Currency Risk The vast majority of our sales contracts are denominated in U.S. dollars, with a small number of contracts denominated in foreign currencies. A portion of our operating expenses are incurred outside the United States, denominated in foreign currencies and subject to fluctuations due to changes in foreign currency exchange rates, particularly changes in the British Pound, Indian Rupee, Euro, Japanese Yen, Canadian Dollar and Australian Dollar. Additionally, fluctuations in foreign currency exchange rates may cause us to recognize transaction gains and losses in our consolidated statements of operations. 44Table of ContentsThe effect of a hypothetical 10% change in foreign currency exchange rates applicable to our business would not have a material impact on the unaudited condensed consolidated financial statements for three months ended October 31, 2024 and 2023. We have a foreign currency risk management program, and we enter into foreign currency forward contracts to hedge a portion of our forecasted foreign currency-denominated expenses. These foreign currency derivative contracts have a maturity up to 24 months or less and are designated as cash flow hedges to protect our earnings subjected to foreign currency risk. We also use foreign currency forward contracts to mitigate variability in gains and losses generated from the remeasurement of certain monetary assets and liabilities denominated in foreign currencies.Item 4. Controls and ProceduresEvaluation of Disclosure Controls and ProceduresWe maintain "disclosure controls and procedures," as defined in Rule 13aâ€“15(e) and Rule 15dâ€“15(e) under the Securities Exchange Act of 1934, as amended ("Exchange Act") that are designed to provide reasonable assurance that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SECâ€™s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to provide reasonable assurance that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of October 31, 2024. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.45Table of ContentsChanges in Internal Control Over Financial Reporting There was no change in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) and 15d-15(d) of the Exchange Act that occurred during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.Inherent Limitations on Effectiveness of ControlsOur management, including our Chief Executive Officer and Chief Financial Officer, believes that our disclosure controls and procedures and internal control over financial reporting are designed to provide reasonable assurance of achieving their objectives and are effective at the reasonable assurance level. However, our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with policies or procedures may deteriorate. Because of the inherent limitations in a costâ€“effective control system, misstatements due to error or fraud may occur and not be detected.46Table of ContentsPART II. OTHER INFORMATIONItem 1. Legal ProceedingsThe information called for by this Item is incorporated herein byÂ referenceÂ toÂ NoteÂ 10, Commitments and Contingencies, Legal Matters, included in Part I, Item 1 of this Quarterly Report on Form 10-Q.Item 1A. Risk FactorsA description of the risks and uncertainties associated with our business is set forth below. You should carefully consider the risks and uncertainties described below, as well as the other information in this Quarterly Report on Form 10-Q, including the unaudited condensed consolidated financial statements and the related notes and "Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations." The occurrence of any of the events or developments described below, or of additional risks and uncertainties not presently known to us or that we currently deem immaterial, could materially and adversely affect our business, results of operations, financial condition and growth prospects. In such an event, the market price of our common stock could decline, and you could lose all or part of your investment.Summary of Risk FactorsInvesting in our common stock involves a high degree of risk because our business is subject to numerous risks and uncertainties, as more fully described in this section below this summary. The principal factors and uncertainties that make investing in our common stock risky include, among others:â€¢we have a history of losses and may not be able to achieve or sustain profitability in the future;â€¢if organizations do not adopt our cloud platform, our ability to grow our business and operating results may be adversely affected;â€¢if we are unable to attract new customers or our customers do not renew their subscriptions for our services and add additional users and services to their subscriptions, our future results of operations could be harmed;â€¢we face intense and increasing competition and could lose market share to our competitors;â€¢we have experienced rapid revenue and other growth in recent periods, which may not be indicative of our future performance;â€¢our operating results may fluctuate significantly, which could make our future results difficult to predict and could cause our operating results to fall below expectations;â€¢if the delivery of our services to our customers is interrupted or delayed for any reason, our business would suffer;â€¢the actual or perceived failure of our cloud platform to block malware or prevent a security breach or incident could harm our reputation and adversely impact our business;â€¢our business and growth depend in part on the success of our relationships with our channel partners;â€¢if our cloud platform or internal networks, systems or data are or are perceived to have been breached, our solution may be perceived as insecure, our reputation may be damaged and our financial results may be negatively impacted;â€¢we rely on our key technical, sales and management personnel to grow our business, and the loss of one or more key employees or the inability to attract and retain qualified personnel could harm our business;47Table of Contentsâ€¢claims by others that we infringe their proprietary technology or other rights, or other lawsuits asserted against us,

could result in significant costs and substantially harm our business;â€¢if we are unable to effectively manage certain risks and challenges related to our India operations, our business could be harmed; â€¢servicing our debt may require a significant amount of cash, and we may not have sufficient cash flow from our business or the ability to raise funds to pay our substantial debt; andâ€¢the impact of global economic disruptions and changing macroeconomic and geopolitical conditions remains uncertain and may have a material adverse impact on our business.Risks Related to Our BusinessRisks Related to Our GrowthWe have a history of losses and may not be able to achieve or sustain profitability in the future.We have incurred net losses in all annual periods since our inception, and we expect we will continue to incur net losses for the foreseeable future. We experienced net losses of $57.7 million, $202.3 million and $390.3 million for fiscal 2024, fiscal 2023 and fiscal 2022, respectively. As of October 31, 2024, we had an accumulated deficit of $1,160.1 million. Because the market for our cloud platform is rapidly evolving and cloud-based security solutions have not yet reached widespread adoption, it is difficult for us to predict our future results of operations. We expect our operating expenses to increase significantly over the next several years as we continue to hire additional personnel, particularly in research and development and sales and marketing, expand our operations and infrastructure, both domestically and internationally, and continue to develop our platform. If we fail to increase our revenue to offset the increases in our operating expenses, we may not achieve or sustain profitability in the future.Additionally, our business strategy continues to focus primarily on long-term growth. As we execute on this strategy, we may ultimately be unable to achieve or sustain profitability at the level contemplated by industry or financial analysts and our stockholders, or at all, and as a result, our stock price may decline.If organizations do not adopt our cloud platform, our ability to grow our business and operating results may be adversely affected.Cloud security technologies are still evolving, and it remains difficult to predict customer demand and adoption rates for our solutions. We believe that our cloud platform offers superior protection to our customers, who are becoming increasingly dependent on the internet as they move their applications and data to the cloud. We also believe that our cloud platform represents a major shift from on-premises appliance-based security solutions. While cloud-based security solutions have seen increased adoption, traditional on-premises security appliances continue to be entrenched in the infrastructure of many of our potential customers, particularly large enterprises, because of their prior investment in and the familiarity of their IT personnel with on-premises appliance-based solutions. As a result, our sales process often involves extensive efforts to educate our customers on the benefits and capabilities of our cloud platform, particularly as we continue to pursue customer relationships with large organizations. Even with these efforts, we cannot predict long-term market acceptance of our cloud platform, or the adoption of competing products, services or technologies. If we fail to achieve broad market acceptance of our cloud platform or are unable to keep pace with industry changes, our ability to grow our business and our operating results will be materially and adversely affected.48Table of ContentsIf we are unable to attract new customers, our future results of operations could be harmed.To increase our revenue and achieve and maintain profitability, we must add new customers. To add new customers, we must successfully convince IT decision makers that security delivered through our cloud platform provides significant advantages over legacy on-premises appliance-based security products and competing cloud-based products. Additionally, many of our customers broadly deploy our products, which requires a significant commitment of resources from our customers. These factors significantly impact our ability to add new customers and increase the time, resources and sophistication required to do so. In addition, numerous other factors, many of which are out of our control, have impacted and may in the future impact our ability to add new customers, including potential customersâ€™ commitments to legacy IT security vendors and products, real or perceived switching costs, competition from hybrid or cloud security products, our failure to expand, retain and motivate our sales and marketing personnel, our failure to develop or expand relationships with our channel partners or to attract new channel partners, failure by us or our partners to help our customers to successfully deploy our cloud platform, negative media or industry or financial analyst commentary regarding us or our solutions, or similar solutions offered by other vendors, litigation and general economic conditions. As a result of challenging macroeconomic conditions, we have experienced and may experience in the future increased scrutiny and a longer approval process for initial purchases by new customers, particularly for larger transactions. We cannot predict how long these challenging macroeconomic conditions will persist, and customer cautiousness could continue or worsen or result in potential customers deciding to forego our services entirely. If our efforts to attract new customers are not successful, our revenue and rate of revenue growth may decline, we may not achieve profitability and our future results of operations could be materially harmed.If our customers do not renew their subscriptions for our services and add additional users and services to their subscriptions, our future results of operations could be harmed.In order for us to maintain or improve our results of operations, it is important that our customers renew their subscriptions for our services when existing contract terms expire, and that we expand our commercial relationships with our existing customers. Our customers have no obligation to renew their subscriptions for our services after the expiration of their contractual subscription period, which is typically one to three years, and in the normal course of business, some customers have elected not to renew. In addition, in certain cases, customers may cancel their subscriptions without cause either at any time or upon advance written notice (commonly ranging from 30 days to 60 days), typically subject to an early termination penalty for unused services. In addition, our customers may renew for fewer users, renew for shorter contract lengths or switch to a lower-cost product suite. If our customers do not renew their subscription services, we could incur impairment losses related to our deferred contract acquisition costs. It is difficult to accurately predict long-term customer retention because of our varied customer base and given the length of our subscription contracts. Our customer retention and expansion may decline or fluctuate as a result of a number of factors, including our customersâ€™ satisfaction with our services, our prices and pricing plans, our customersâ€™ spending levels, decreases in the number of users to which our customers deploy our solutions, mergers and acquisitions involving our customers, competition and deteriorating general economic conditions, which may result in reductions in IT budgets and lower employee headcounts.Our future success also depends in part on the rate at which our current customers add additional users or services to their subscriptions, which is driven by a number of factors, including customer satisfaction with our services, customer security and networking issues and requirements, general economic conditions and customer reaction to the price per additional user or of additional services. If our efforts to expand our relationship with our existing customers are not successful, our business may materially suffer.49Table of ContentsWe have experienced rapid revenue and other growth in recent periods, which may not be indicative of our future performance. We have experienced rapid growth in revenue, operations and employee headcount in recent periods. In addition, the number of customers, users and internet traffic on our cloud platform has increased rapidly in recent years. Our growth may not be sustainable and may not be sufficient to achieve and sustain profitability, as we also expect our costs to increase in future periods as we expand our operations and significantly increase our headcount. In addition, we expect our recent revenue growth rates will decline in the future as the size of our revenue base increases. As a result, we believe that historical comparisons of our revenue may not be meaningful and should not be relied upon as an indication of future performance. Accordingly, you should not rely on our revenue and other growth for any prior quarter or fiscal year as an indication of our future revenue or revenue growth.If we fail to effectively manage our growth, we may be unable to execute our business plan, maintain high levels of service, adequately address competitive challenges or maintain our corporate culture, and our business, financial condition and results of operations would be harmed.Our growth has placed, and future growth will continue to place, a significant strain on our management and our administrative, operational and financial infrastructure. Our success will depend in part on our ability to manage this growth effectively, which will require that we continue to improve our administrative, operational, financial and management systems and controls by, among other things:â€¢effectively attracting, retaining, training and integrating, including collaborating with, a large number of new employees; â€¢further improving our key business applications, processes and IT infrastructure, including through the use of AI, to support our business needs; â€¢enhancing our information and communication systems to ensure that our employees and offices around the world are well coordinated and can effectively communicate with each other and our growing base of channel partners, customers and users; and â€¢appropriately documenting and testing our IT systems and business processes. These and other improvements in our systems and controls will require significant capital expenditures and the allocation of valuable management and employee resources. If we fail to implement these improvements effectively, our ability to manage our expected growth, ensure uninterrupted operation of our cloud platform and key business systems and comply with the rules and regulations applicable to public companies could be impaired, the quality of our platform and services could suffer and we may not be able to adequately address competitive challenges.In addition, we believe that our corporate culture has been a contributor to our success, which we believe fosters innovation, teamwork and an emphasis on customer-focused results. We also believe that our culture creates an environment that drives and perpetuates our strategy and cost-effective distribution approach. In the past we have, and in the future we may, restructure or reduce our workforce to align people, roles and projects to our strategic priorities. Any restructuring, reduction or realignment in the workforce has the potential to negatively impact employee morale or make it more difficult to attract and retain talent. As we continue to grow, we may find it difficult to maintain our corporate culture. Preservation of our corporate culture is also made more difficult following the implementation of our hybrid work environment, and many of our employees continue to work from home on a full time or part time basis. Any failure to preserve our culture could harm our future success, including our ability to retain and recruit personnel, innovate and operate effectively and execute on our business strategy. If we experience any of these effects in connection with future growth, it could materially impair our 50Table of Contentsability to attract new customers, support and retain existing customers and expand their use of our platform, all of which would materially and adversely affect our business, financial condition and results of operations. Our operating results may fluctuate significantly, which could make our future results difficult to predict and could cause our operating results to fall below expectations.Our operating results may fluctuate from quarter to quarter as a result of a number of factors, many of which are outside of our control and may be difficult to predict. Some of the factors that may cause our results of operations to fluctuate from quarter to quarter include:â€¢broad market acceptance and the level of demand for our cloud platform; â€¢our ability to attract new customers, particularly large enterprises; â€¢our ability to retain customers and expand their usage of our platform, particularly our largest customers; â€¢our ability to successfully expand internationally and penetrate key markets; â€¢the effectiveness of our sales and marketing programs; â€¢the length of our sales cycle;â€¢the timing and availability of renewals; â€¢technological changes and the timing and success of new service introductions by us or our competitors or any other change in the competitive landscape of our market; â€¢increases in and timing of operating expenses that we may incur to grow and expand our operations and to remain competitive; â€¢pricing pressure as a result of competition or otherwise; â€¢seasonal buying patterns for IT spending, including the possible slowdown in IT spending due to the recent global economic downturn; â€¢the quality and level of our execution of our business strategy and operating plan; â€¢reputational harm as a result of actual, perceived or purported technological failure or disruption;â€¢adverse litigation judgments, settlements or other litigation-related costs; â€¢changes in the legislative or regulatory environment; â€¢the impact and costs related to the acquisition of businesses, talent, technologies or intellectual property rights; â€¢fluctuations in currency exchange rates and changes in the proportion of our revenue and expenses denominated in foreign currencies;â€¢changes in U.S. generally accepted accounting principles; and 51Table of Contentsâ€¢general economic conditions in either domestic or international markets, including as a result of macroeconomic and geopolitical events, developments and conditions. Any one or more of the factors above may result in significant fluctuations in our results of operations. We also intend to continue to invest significantly to grow our business in the near future rather than optimizing for profitability or cash flows. In addition, we generally experience seasonality in terms of when we enter into agreements with customers. We typically enter into a higher percentage of agreements with new customers, as well as renewal agreements with existing customers, in the second half of our fiscal year. This seasonality is reflected to a much lesser extent, and sometimes is not immediately apparent, in revenue, due to the fact that we recognize subscription revenue ratably over the term of the subscription, which is generally one to three years. We expect that seasonality will continue to affect our operating results in the future and may reduce our ability to predict cash flow and optimize the timing of our operating expenses.The variability and unpredictability of our quarterly results of operations or other operating metrics could result in our failure to meet our expectations or those of industry or financial analysts. If we fail to meet or exceed such expectations for these or any other reasons, the market price of our common stock could fall substantially, and we could face costly lawsuits, including securities class action suits.Our business and growth depend in part on the success of our relationships with our channel partners.We currently derive most of our revenue from sales through our channel partner network, and we expect for the foreseeable future most of our future revenue growth will also be driven through this network. Not only does our joint sales approach require additional investment to grow and train our sales force, but we believe that continued growth in our business is dependent upon identifying, developing and maintaining strategic relationships with our existing and potential channel partners, including global systems integrators and regional telecommunications service providers that will in turn drive substantial revenue and provide additional value-added services to our customers. Our agreements with our channel partners are generally non-exclusive, meaning our channel partners may offer customers the products of several different companies, including products that compete with our cloud platform. Our channel partners may also cease marketing or reselling our platform with limited or no notice and without penalty. If our channel partners do not effectively market and sell subscriptions to our cloud platform, choose to promote our competitorsâ€™ products or fail to meet the needs of our customers, our ability to grow our business and sell subscriptions to our cloud platform may be adversely affected. For example, sales through our top five channel partners and their affiliates, in aggregate, represented 25% of our revenue for fiscal 2024, 26% of our revenue for fiscal 2023 and 28% of our revenue for fiscal 2022, and 26% and 25% of our revenue for the three months ended October 31, 2024 and 2023, respectively. In addition, our channel partner structure could subject us to lawsuits or reputational harm if, for example, a channel partner misrepresents the functionality of our cloud platform to customers or violates applicable laws or our corporate policies. Moreover, our channel partners' operations may be negatively impacted by events including pandemics, international conflicts, inflation and other events affecting the global economy in general. For example, these events could increase credit risk of end customers and create uncertainty in credit markets. Our ability to achieve revenue growth in the future will depend in large part on our success in maintaining successful relationships with our channel partners, identifying additional channel partners and training our channel partners to independently sell and deploy our platform. If we are unable to maintain our relationships with our existing channel partners or develop successful relationships with new channel partners or if our channel partners fail to perform, our business, financial position and results of operations could be materially and adversely affected.52Table of ContentsRisks Related to Our Products and ServicesWe face intense and increasing competition and could lose market share to our competitors, which could adversely affect our business, financial condition and results of operations.The market for network security solutions is intensely competitive and characterized by rapid changes in technology, customer requirements, industry standards and frequent introductions of new products and services and improvements of existing products and services. Our business model of delivering security through the cloud rather than legacy on-premises appliances, while gaining increasing support, has not yet achieved widespread market adoption. Moreover, we compete with many established network and security vendors who are aggressively competing against us with their legacy appliance-based solutions and have also introduced cloud-based services that purport to have functionality similar to our cloud platform. We are experiencing increased competition as other established and emerging companies enter the cloud-based security solutions market and introduce new products, services and technologies to address evolving customer requirements. If we are unable to anticipate or effectively react to these competitive challenges, our competitive position could weaken, and we could experience a decline in revenue or our growth rate that could materially and adversely affect our business and results of operations.Our competitors and potential competitors include:â€¢independent IT security vendors, which offer a broad mix of network and endpoint security products;â€¢large networking and other vendors, which offer security appliances and/or incorporate security capabilities in their networking products and other services;â€¢companies with point solutions that compete with some of the features of our cloud platform, such as proxy, firewall, CASB, sandboxing and advanced threat protection, data loss prevention, encryption, load balancing and VPN; and â€¢other providers of IT security services that offer, or may leverage related technologies to introduce, products that compete with or are alternatives to our cloud platform. Many of our existing competitors have, and some of our potential competitors could have, substantial competitive advantages such as:â€¢greater name recognition, longer operating histories and larger customer bases; â€¢larger sales and marketing budgets and resources; â€¢broader distribution and established relationships with channel partners and customers; â€¢greater customer support resources; â€¢greater resources to make acquisitions and enter into strategic partnerships; â€¢lower labor and research and development costs; â€¢larger and more mature intellectual property rights portfolios; and â€¢substantially greater financial, technical and other resources. Our competitors may be successful in convincing IT decision makers that legacy appliance-based security products or hybrid security cloud solutions based on legacy technology are sufficient to meet their security needs and provide security performance that competes with our cloud platform. In addition, our competitors have and may develop cloud-based solutions 53Table of Contentswith architectures similar to our products. Further, many organizations have invested substantial personnel and financial resources to design and operate their appliance-based networks and have established deep relationships with appliance vendors. As a result, these organizations may prefer to purchase from their existing suppliers rather than add or switch to a new supplier.Our larger competitors have substantially broader and more diverse product and services offerings, which may allow them to leverage their relationships based on

other products or incorporate functionality into existing products to gain business in a manner that discourages users from purchasing our services, including through selling at zero or negative margins, offering free services and other concessions, bundling products or maintaining closed technology platforms. Many competitors that specialize in providing protection from a single type of security threat may be able to deliver these targeted security products to the market more quickly than we can or to convince organizations that these limited products meet their needs.Conditions in our market change rapidly and significantly as a result of technological advancements, partnering or acquisitions by our competitors or continuing market consolidation. Start-up companies that innovate and large competitors that are making significant investments in research and development may introduce similar or superior products, services and technologies that compete with our cloud platform. In addition, large companies with substantial communications infrastructure, such as global telecommunications services provider partners or public cloud providers, have entered or could choose to enter the security solutions market. Some of our current or potential competitors have made or could make acquisitions of businesses or establish cooperative relationships that may allow them to offer more directly competitive and comprehensive solutions than were previously offered and adapt more quickly to new technologies and customer needs. These competitive pressures in our market or our failure to compete effectively may result in price reductions, fewer orders, reduced revenue and gross margins, increased net losses and loss of market share. Any failure to meet and address these factors could materially harm our business and operating results.If the delivery of our services to our customers is interrupted or delayed for any reason, our business would suffer.Any interruption or delay in the delivery of our services will negatively impact our customers. Our solutions enable secure connections to cloud-based applications and other destinations via the internet, by directing our customersâ€™ internet traffic through our cloud platform. Our customers depend on the continuous availability of our cloud platform to access the internet, and our services are designed to operate without interruption in accordance with our service level commitments. However, our platform is complex and may contain defects or errors that are not detected until after deployment. If we fail to timely detect defects or errors before deployment, or if our entire platform were to fail, customers and users could lose access to critical services and applications until such disruption is resolved or customers deploy our disaster recovery solution that allows them to bypass our cloud platform to access the internet. The adverse effects of any service interruptions on our reputation and financial condition may be disproportionately heightened due to the nature of our business and the fact that our customers expect continuous and uninterrupted internet access and have a low tolerance for interruptions of any duration. While we do not consider them to have been material, we have experienced, and may in the future experience, service disruptions and other performance problems due to a variety of factors.The following factors, many of which are beyond our control, can affect the delivery and availability of our services and the performance of our cloud:â€¢the development and maintenance of the infrastructure of the internet; â€¢the performance and availability of third-party telecommunications services with the necessary speed, data capacity and security for providing reliable internet access and services; 54Table of Contentsâ€¢decisions by the owners and operators of the data centers where our cloud infrastructure is deployed or by global telecommunications service provider partners who provide us with network bandwidth to terminate our contracts, discontinue services to us, shut down operations or facilities, increase prices, change service levels, limit bandwidth, declare bankruptcy or prioritize the traffic of other parties; â€¢the occurrence of earthquakes, floods, fires, pandemics, power loss, system failures, physical or electronic break-ins, acts of war, international conflicts (such as the current conflicts between Russia and Ukraine and in the Middle East) or terrorism, human error or interference (including by disgruntled employees, former employees or contractors) and other catastrophic events; â€¢cyberattacks, including denial of service attacks, targeted at us, our data centers, our global telecommunications service provider partners or the infrastructure of the internet; â€¢government action to limit access to the internet;â€¢failure by us to maintain and update our cloud infrastructure to meet our traffic capacity requirements; â€¢errors, defects or performance problems in our software, including those potentially introduced by our software updates and third-party software incorporated in our software, which we use to operate our cloud platform; â€¢improper classification of websites by our vendors who provide us with lists of malicious websites; â€¢improper deployment or configuration of our services by our customers; â€¢the failure of our redundancy systems, in the event of a service disruption at one of our data centers, to provide failover to other data centers in our data center network; and â€¢the failure of our disaster recovery and business continuity arrangements. The occurrence of any of these factors, or if we are unable to efficiently and cost-effectively fix such errors or other problems that may be identified, could damage our reputation, negatively impact our relationship with our customers or otherwise materially harm our business, results of operations and financial condition.In addition, we provide our services through a cloud-based inline proxy, and some governments, third-party products, websites or services may block proxy-based traffic under certain circumstances. For example, vendors may attempt to block traffic from our cloud platform or blacklist our IP addresses because they cannot identify the source of the proxy-based traffic. Our competitors may use this as an excuse to block traffic from their solutions or blacklist our IP addresses, which may result in our customersâ€™ traffic being blocked from our platform. If our customers experience significant instances of traffic blockages, they will experience reduced functionality or other inefficiencies, which would reduce customer satisfaction with our services and likelihood of renewal.If we fail to develop or introduce new enhancements to our cloud platform on a timely basis, our ability to attract and retain customers, remain competitive and grow our business could be impaired.The industry in which we compete is characterized by rapid technological change, frequent introductions of new products and services, evolving industry standards and changing regulations, as well as changing customer needs, requirements and preferences. Our ability to attract new customers and increase revenue from existing customers will depend in significant part on our ability to anticipate and respond effectively to these changes on a timely basis and continue to introduce enhancements to our cloud platform. For example, advancements in technology, such as AI and ML, are changing the way our industry identifies and responds to cyber threats, and businesses that are slow to adopt or fail to adopt these new technologies may face a competitive disadvantage. The success of our cloud platform depends on our continued investment in our research and development organization to increase the reliability, availability and scalability of our existing solutions. 55Table of ContentsThe success of any enhancement depends on several factors, including the timely completion and market acceptance of the enhancement. Any new service that we develop or acquire might not be introduced in a timely or cost-effective manner and might not achieve the broad market acceptance necessary to generate significant revenue. If new technologies, including AI-enabled technologies, emerge that deliver competitive products and services at lower prices, more efficiently, more conveniently or more securely, these technologies could adversely impact our ability to compete effectively. Any delay or failure in the introduction of enhancements could materially harm our business, results of operations and financial condition.If our global network of data centers, which deliver our services, was damaged or otherwise failed to meet the requirements of our business, our ability to provide services to our customers and maintain the performance of our cloud platform could be negatively impacted, which could cause our business to suffer.We currently host our cloud platform and serve our customers from a global network of over 160 data centers. While we have electronic access to the components and infrastructure of our cloud platform that are hosted by third parties, we do not control the operation of these facilities. Consequently, we may be subject to service disruptions as well as a lack of adequate support for our data center operations due to reasons that are outside of our direct control. Our data centers are vulnerable to damage and connections to our data centers may be interrupted by a variety of sources, including earthquakes, floods, fires, power loss, system or infrastructure failures, computer viruses, physical or electronic break-ins, human error or interference (including by disgruntled employees, former employees or contractors) and other catastrophic events, including those exacerbated by the effects of climate change. Our data centers may also be subject to national or local administrative actions, changes in government regulations, including, for example, the impact of global economic and other sanctions like those levied in response to the current conflict between Russia and Ukraine, changes to legal or permitting requirements and litigation to stop, limit or delay operations. Despite precautions taken at these facilities, such as disaster recovery and business continuity arrangements, the occurrence of a natural disaster or an act of terrorism, a decision to close the facilities without adequate notice or other unanticipated problems at these facilities could result in interruptions or delays in our services, impede our ability to scale our operations or have other adverse impacts upon our business. In addition, if we do not accurately plan for our infrastructure capacity requirements or experience significant strains on our data center capacity, we may experience delays and additional expenses in arranging new data centers, and our customers could experience performance degradation or service outages that may subject us to financial liabilities, result in customer losses and materially harm our business. If our cloud platform or internal networks, systems or data are or are perceived to have been breached, our solution may be perceived as insecure, our reputation may be damaged and our financial results may be negatively impacted.It is virtually impossible for us to entirely mitigate the risk of breaches of our cloud platform or other security incidents affecting our cloud platform or our internal systems, networks or data. In addition, the functionality of our platform may be disrupted, either intentionally or due to negligence, by third parties, including disgruntled employees or contractors and other current or former employees or contractors. The security measures we use internally and have integrated into our cloud platform, which are designed to detect unauthorized activity and prevent or minimize security breaches, may not function as expected or may not be sufficient to identify or protect against certain attacks. Enterprises are subject to a wide variety of attacks on their networks and systems, and techniques used to sabotage or to obtain unauthorized access to networks in which data is stored or through which data is transmitted change frequently and generally are not recognized until launched against a target. The growth in state sponsored cyber activity, including those actions taken in connection with the current conflict between Russia and Ukraine, showcase the increasing sophistication of cyber threats. As a result, we may be unable to anticipate these techniques or implement adequate measures to prevent an electronic intrusion into our customers through our cloud platform or to prevent breaches and other security incidents affecting our cloud platform, internal networks, systems or data. Further, once identified, we may be unable to remediate or otherwise respond to a breach or other incident in a timely manner. Actual, perceived or purported security breaches of our cloud platform could result in actual, perceived or purported breaches of our customersâ€™ networks and systems.56Table of ContentsOur internal systems are exposed to the same cybersecurity risks and consequences of a breach as our customers and other enterprises. However, since our business is focused on providing reliable security services to our customers, we believe that an actual, perceived or purported breach of, or security incident affecting, our internal networks, systems or data, could be especially detrimental to our reputation, customer confidence in our solution and our business. Additionally, many of our personnel work remotely on a hybrid or permanent basis, which may pose additional data security risks.Further, our vendors and service providers may also be the targets of cyberattacks, and their systems and networks may be, or may have been, breached or contain exploitable defects or bugs that could result in a breach of or disruption to their or our systems and networks. Our ability to monitor our vendorsâ€™ and service providersâ€™ data security is limited, and, in any event, third parties may be able to circumvent their security measures, resulting in the unauthorized access to, misuse, disclosure, loss, alteration, or destruction of our data, including confidential, sensitive, and other information about individuals. Geo-political factors including international conflicts, such as between Russia and Ukraine and in the Middle East, may increase the risk of such cyberattacks.Any actual, perceived or purported security breaches or other security incidents that we suffer with regard to our platform, systems, networks or data, including any such actual, perceived or purported security breaches or security incidents that result, or are believed to result, in actual, perceived or purported breaches of our customersâ€™ networks or systems, could result in:â€¢the expenditure of significant financial resources in efforts to analyze, correct, eliminate, remediate or work around errors or defects, to address and eliminate vulnerabilities and to address any applicable legal or contractual obligations relating to any actual, perceived or purported security breach or other security incident;â€¢negative publicity and damage to our reputation, brand, and market position;â€¢harm to our relationships with, and a loss of, existing or potential customers or channel partners; â€¢delayed or lost sales and harm to our financial condition and results of operations;â€¢a delay in attaining, or the failure to attain, market acceptance; andâ€¢legal claims and demands (including for stolen assets or information, repair of system damages and compensation to customers, customers of customers and business partners), litigation (including stockholder claims), regulatory inquiries or investigations and other liability.Any of the above could materially and adversely affect our business, financial condition and results of operations.While we maintain insurance, our insurance may be insufficient to cover all liabilities incurred in relation to actual, perceived or purported security breaches or other security incidents. We also cannot be certain that our insurance coverage will be adequate for liabilities actually incurred, that insurance will continue to be available to us on economically reasonable terms, or at all, or that any insurer will not deny coverage as to any future claim. The successful assertion of one or more large claims against us that exceed available insurance coverage, or the occurrence of changes in our insurance policies, including premium increases or the imposition of large deductible or co-insurance requirements, could have a material adverse effect on our business, including our financial condition, operating results and reputation.If our cloud platform does not interoperate with our customersâ€™ network and security infrastructure or with third-party products, websites or services, our cloud platform may become less competitive and our results of operations may be harmed.57Table of ContentsOur cloud platform must interoperate with our customersâ€™ existing network and security infrastructure. These complex systems are developed, delivered and maintained by the customer and a myriad of vendors and service providers. As a result, the components of our customersâ€™ infrastructure have different specifications, rapidly evolve, utilize multiple protocol standards, include multiple versions and generations of products and may be highly customized. We must be able to interoperate and provide our security services to customers with highly complex and customized networks, which requires careful planning and execution between our customers, our customer support teams and our channel partners. Further, when new or updated elements of our customersâ€™ infrastructure or new industry standards or protocols are introduced, we may have to update or enhance our cloud platform to allow us to continue to provide services to customers. Our competitors or other vendors may refuse to work with us to allow their products to interoperate with our solutions, which could make it difficult for our cloud platform to function properly in customer networks that include these third-party products.We may not deliver or maintain interoperability quickly or cost-effectively, or at all. These efforts require capital investment and engineering resources. If we fail to maintain compatibility of our cloud platform with our customersâ€™ network and security infrastructures, our customers may not be able to fully utilize our solutions, and we may, among other consequences, lose or fail to increase our market share and experience reduced demand for our services, which would materially harm our business, operating results and financial condition.Risks Related to Our Sales and OperationsIf we are not able to maintain and enhance our brand, our business and results of operations may be adversely affected.We believe that maintaining and enhancing our reputation as a provider of high-quality security solutions is critical to our relationship with our existing customers and channel partners and our ability to attract new customers and channel partners. The successful promotion of our brand will depend on a number of factors, including our marketing efforts, our ability to continue to develop high-quality features and solutions for our cloud platform, uninterrupted delivery of our cloud services and our ability to successfully differentiate our platform from competitive products and services. Our brand promotion activities may not be successful or yield increased revenue. In addition, independent industry or financial analysts often provide reviews of our platform, as well as products and services of our competitors, and perception of our platform in the marketplace may be significantly influenced by these reviews. If these reviews are negative, or less positive as compared to those of our competitorsâ€™ products and services, our brand may be adversely affected. Additionally, the performance of our channel partners may affect our brand and reputation if customers do not have a positive experience with our channel partnersâ€™ services. The promotion of our brand requires us to make substantial expenditures, and we anticipate that the expenditures will increase as our market becomes more competitive, we expand into new markets and more sales are generated through our channel partners. To the extent that these activities yield increased revenue, this revenue may not offset the increased expenses we incur. If we do not successfully maintain and enhance our brand, our business may not grow, we may have reduced pricing power relative to competitors and we could lose customers or fail to attract potential customers, all of which would materially and adversely affect our business, results of operations and financial condition.If we do not effectively develop and expand our sales and marketing capabilities, we may be unable to add new customers or increase sales to our existing customers, and our business will be adversely affected.To increase the number of customers and increase the market acceptance of our platform, we will need to expand our sales and marketing operations, including our domestic and international sales force. Although we have a channel sales model, our sales representatives typically engage in direct interaction with our prospective customers. Therefore, we continue to be substantially dependent on our sales force to obtain new customers. Increasing our customer base and achieving broader market acceptance of our cloud platform will depend, to a significant extent, on our ability to expand and further invest in our sales and marketing operations and activities. There is significant competition for sales personnel with the advanced sales 58Table of Contentsskills and technical knowledge we need. We believe that selling a cloud-based security solution requires particularly talented sales personnel with the ability to communicate the transformative potential of our cloud platform. Our ability to achieve significant growth in revenue in the future will depend, in large part, on our success in recruiting, training and retaining enough talented sales personnel in both the U.S. and international markets. New hires require significant training and may take significant time before they achieve full productivity. As a result, our new hires and planned hires may not become as productive as we would like, and we may be unable to hire or retain enough qualified individuals in the future. As a result of our rapid growth, a large percentage of our sales and marketing team is new to our company and selling our solutions,

and therefore this team may be less effective than our more seasoned employees. Furthermore, hiring sales personnel in new countries, or expanding our existing presence, requires upfront and ongoing expenditures that we may not recover if the sales personnel fail to achieve full productivity. We cannot predict whether, or to what extent, our sales will increase as we expand our sales force or how long it will take for sales personnel to become productive. The effectiveness of our sales and marketing has also varied over time and, together with the effectiveness of any partners or resellers we may engage, may vary in the future. Our business and operating results may be harmed if our efforts do not generate a correspondingly significant increase in revenue. We may not achieve anticipated revenue growth from expanding our sales force if we are unable to hire, develop and retain talented sales personnel, if our new sales personnel are unable to achieve desired productivity levels in a reasonable period of time, or if our sales and marketing programs are not effective.Our sales cycles can be long and unpredictable, and our sales efforts require considerable time and expense.The timing of our sales and related revenue recognition is difficult to predict because of the length and unpredictability of the sales cycle for our cloud platform, particularly with respect to large organizations. Our sales efforts typically involve educating our prospective customers about the uses, benefits and the value proposition of our cloud platform. Customers often view the subscription to our cloud platform as a significant decision as part of a strategic transformation initiative and, as a result, frequently require considerable time to evaluate, test and qualify our platform prior to entering into or expanding a relationship with us. Large enterprises and government entities in particular often undertake a significant evaluation process that further lengthens the sales cycle. In addition, the impact of macroeconomic conditions could materially and adversely affect our business, operating results and financial condition by reducing sales, lengthening sales cycles and lowering prices for our services. We have experienced and may experience in the future increased scrutiny and a longer approval process for initial purchases by new customers, as a result of challenging macroeconomic conditions, and we cannot predict how long these economic conditions may persist.Our sales force develops relationships directly with our customers, and together with our channel account teams, works with our channel partners on account penetration, account coordination, sales and overall market development. We spend substantial time and resources on our sales efforts without any assurance that our efforts will produce a sale. Platform purchases are frequently subject to budget constraints, multiple approvals and unanticipated administrative, processing and other delays. As a result, it is difficult to predict whether and when a sale will be completed and when revenue from a sale will be recognized.Sales to larger customers involve risks that may not be present, or that are present to a lesser extent, with sales to smaller customers, which can act as a disincentive to our sales team to pursue these larger customers. These risks include:â€¢competition from companies that traditionally target larger enterprises and that may have pre-existing relationships or purchase commitments from such customers;â€¢increased purchasing power and leverage held by larger customers in negotiating contractual arrangements with us;â€¢more stringent requirements in our support obligations; and59Table of Contentsâ€¢longer sales cycles and the associated risk that substantial time and resources may be spent on a potential customer that elects not to purchase our solutions. The failure of our efforts to secure sales after investing resources in a lengthy sales process could materially and adversely affect our business and operating results.Because we recognize revenue from subscriptions for our services over the term of the subscription, downturns or upturns in new business may not be immediately reflected in our operating results and may be difficult to discern.We generally recognize revenue from customers ratably over the terms of their subscriptions, which are typically one to three years. As a result, a substantial portion of the revenue we report in each period is attributable to the recognition of deferred revenue relating to agreements that we entered into during previous periods. Consequently, any increase or decline in new sales or renewals in any one period may not be immediately reflected in our revenue for that period. Any such change, however, may affect our revenue in future periods. Additionally, subscriptions that are invoiced annually in advance or multi-year in advance contribute significantly to our short-term and long-term deferred revenue. Accordingly, the effect of downturns or upturns in new sales and potential changes in our rate of renewals may not be fully reflected in our results of operations until future periods. We may also be unable to reduce our cost structure in line with a significant deterioration in sales or renewals. Our subscription model also makes it difficult for us to rapidly increase our revenue through additional sales in any period, as revenue from new customers must be recognized over the applicable subscription term.We provide service level commitments under our customer contracts. If we fail to meet these contractual commitments, we could be obligated to provide credits for future service and our business could suffer.Our customer agreements contain service level commitments, which contain specifications regarding the availability and performance of our cloud platform. Any failure of or disruption to our infrastructure could impact the performance of our platform and the availability of services to customers. If we are unable to meet our stated service level commitments or if we suffer extended periods of poor performance or unavailability of our platform, we may be contractually obligated to provide affected customers with service credits for future subscriptions, and, in certain cases, refunds. In addition, the limitation of liability provisions in our customer agreements may not fully or effectively protect us from claims as a result of federal, state or local laws or ordinances or unfavorable judicial decisions in the United States or other countries. To date, there has not been a material failure to meet our service level commitments, and we do not currently have any material liabilities accrued on our balance sheet for such commitments. Our revenue, other results of operations and financial condition could be harmed if we suffer performance issues or downtime that exceeds the service level commitments under our agreements with our customers.Our ability to maintain customer satisfaction depends in part on the quality of our customer support, including the quality of the support provided on our behalf by certain channel partners. Failure to maintain high-quality customer support could have an adverse effect on our business, financial condition and results of operations.If we do not provide superior support to our customers, our ability to renew subscriptions, increase the number of users and sell additional services to customers may be adversely affected. We believe that successfully delivering our cloud solution requires a highly skilled level of customer support and engagement. We or our channel partners must assist our customers to deploy our cloud platform, resolve performance issues, address interoperability challenges with a customerâ€™s existing network and security infrastructure and respond to security threats and cyberattacks. Many enterprises, particularly large organizations, have very complex networks and require high levels of focused support, including premium support offerings, to fully realize the benefits of our cloud platform. Any failure by us to maintain the expected level of support could reduce customer satisfaction and hurt our customer retention, particularly with respect to our large enterprise customers. Additionally, if our channel partners do not provide support to the satisfaction of our customers, we may be required to provide this level of support to those customers, which would require us to hire additional personnel and to invest in 60Table of Contentsadditional resources. We may not be able to hire such resources fast enough to keep up with demand, particularly if the sales of our platform exceed our internal forecasts. We may also not be successful in our efforts to fully onboard new hires and provide adequate training to our employees, many of whom continue to work remotely. To the extent that we or our channel partners are unsuccessful in hiring, training and retaining adequate support resources, our ability and the ability of our channel partners to provide adequate and timely support to our customers will be negatively impacted, and our customersâ€™ satisfaction with our cloud platform could be adversely affected. We currently rely in part on contractors provided by third-party service providers internationally to provide support services to our customers, and we expect to expand our international customer service support team to other countries. Any failure to properly train or oversee such contractors could result in a poor customer experience and an adverse impact on our reputation and ability to renew subscriptions or engage new customers. Furthermore, as we sell our solutions internationally, our support organization faces additional challenges, including those associated with delivering support, training and documentation in languages other than English. Any failure to maintain high-quality customer support, or a market perception that we do not maintain high-quality support, could materially harm our reputation, adversely affect our ability to sell our solutions to existing and prospective customers and could harm our business, financial condition and results of operations.We rely on our key technical, sales and management personnel to grow our business, and the loss of one or more key employees or the inability to attract and retain qualified personnel could harm our business.Our future success is substantially dependent on our ability to attract, retain and motivate the members of our management team and other key employees throughout our organization. In particular, we are highly dependent on the services of Jay Chaudhry, our Chief Executive Officer and chairman of our board of directors, who is critical to our future vision and strategic direction. We rely on our leadership team in the areas of operations, security, marketing, sales, support and general and administrative functions, and on individual contributors on our research and development team. Although we have entered into employment agreements with our key personnel, these agreements have no specific duration and constitute at-will employment. We do not maintain key person life insurance policies on any of our employees. The loss of one or more of our executive officers or key employees could seriously harm our business. For example, our Chief Financial Officer has informed us that he plans to retire, and a successor will need to be appointed. We have added several new senior management employees in the last year. Any significant leadership change or senior management transition involves risk, especially nearly simultaneous changes involving so many leaders and employees, and any failure to transition effectively or to retain these new leaders could hinder our strategic planning, business execution and future performance.To execute our growth plan, we must attract and retain highly qualified personnel. Competition for these personnel in the San Francisco Bay Area, where our headquarters are located, and in other locations where we operate, is intense, especially for experienced sales professionals and for engineers experienced in designing and developing cloud applications, security software and AI and ML solutions. In addition, the United States and other regions in which we operate have in the past and may again in the future experience acute workforce shortages for highly skilled workers, which in turn, can create hyper-competitive wage environments that may impact our ability to attract and retain employees. We have from time to time experienced, and we may continue to experience, difficulty in hiring and retaining employees with appropriate qualifications. For example, in recent years, recruiting, hiring and retaining employees with expertise in the cybersecurity industry has become increasingly difficult as the demand for cybersecurity professionals has increased as a result of the ongoing cybersecurity attacks on global corporations and governments. Many of the companies with which we compete for experienced personnel have greater resources than we have. In addition, job candidates and existing employees often consider the value of the equity awards they receive in connection with their employment. Volatility or lack of performance in our stock price may also affect our ability to attract and retain our key employees. If we fail to successfully attract, integrate or retain qualified personnel to fulfill our current or future needs, or if we need to materially increase the value of the compensation packages necessary to attract and retain these employees, our business, operating results and financial condition could be materially and adversely affected. 61Table of ContentsOur business depends, in part, on sales to the public sector and significant changes in the contracting or fiscal policies of such public sector organizations could have an adverse effect on our business and operating results.We derive a significant portion of our revenue from contracts with government organizations, and we believe the success and growth of our business will in part depend on our successful procurement of additional public sector customers. However, demand from government organizations is often unpredictable, and we cannot assure you that we will be able to maintain or grow our revenue from the public sector. Sales to government entities are subject to substantial risks, including the following:â€¢selling to government agencies can be highly competitive, expensive and time-consuming, often involving significantly longer procurement cycles than commercial sales, and significant upfront time and expense without any assurance that such efforts will generate a sale;â€¢U.S. or other government requirements relating to the formation, administration and performance of contracts with the public sector affect how we and our channel partners do business with governmental agencies;â€¢U.S. or other government certification requirements applicable to our cloud platform, including the Federal Risk and Authorization Management Program (FedRAMP), are often difficult and costly to obtain and maintain and failure to do so will restrict our ability to sell to government customers;â€¢government demand and payment for our services may be impacted by public sector budgetary cycles and annual funding authorizations, including the impacts of possible government shutdowns, and government sales are inherently at risk of securing funding; â€¢sales to the U.S. and other governments are subject to procurement regulations, which impose heightened compliance obligations on us and our channel partners;â€¢governments routinely investigate and audit government contractorsâ€™ administrative processes and compliance with procurement regulations and any unfavorable investigation or audit could result in fines, civil or criminal liability, further investigations, damage to our reputation and debarment from further government business; andâ€¢government customers procuring commercial items get the benefit of more favorable terms and conditions by operation of law, regardless of agreed upon contractual terms. The occurrence of any of the foregoing could cause governments and governmental agencies to delay or refrain from purchasing our solutions in the future and could result in temporary suspension or permanent debarment from sales to government organizations. Any such penalties, disruptions or limitations in our or our channel partners' ability to do business with the public sector could have a material adverse effect on our business, operating results, financial condition and prospects.Our international operations expose us to significant risks, and failure to manage those risks could materially and adversely impact our business.Historically, we have derived a significant portion of our revenue from outside the United States. We derived approximately 50% of our revenue from our international customers in each of fiscal 2024 and fiscal 2023. As of July 31, 2024, approximately 63% of our full-time employees were located outside of the United States. We are continuing to adapt to and develop strategies to address international markets and our growth strategy includes continued expansion into target geographies, but there is no guarantee that such efforts will be successful. We expect that our international activities will 62Table of Contentscontinue to grow in the future, as we continue to pursue opportunities in international markets. These international operations will require significant management attention and financial resources and are subject to substantial risks, including:â€¢political, economic and social uncertainty or international conflict, such as the current conflicts between Russia and Ukraine and in the Middle East;â€¢unexpected costs for the localization of our services, including translation into foreign languages and adaptation for local practices and regulatory requirements;â€¢greater difficulty in enforcing contracts and accounts receivable collection, and longer collection periods;â€¢reduced or uncertain protection for intellectual property rights in some countries;â€¢greater risk of unexpected changes in regulatory practices, tariffs and tax laws and treaties;â€¢greater risk of a failure of foreign employees, partners, distributors and resellers to comply with both U.S. and foreign laws, including antitrust regulations, anti-bribery laws, export and import control laws, trade and economic sanctions and any applicable trade regulations ensuring fair trade practices;â€¢requirements to comply with foreign privacy, data protection, cybersecurity and information security laws and regulations and the risks and costs of noncompliance;â€¢increased expenses incurred in establishing and maintaining office space and equipment for our international operations;â€¢difficulties in complying with regulations relating to AI and ML;â€¢greater difficulty in identifying, attracting and retaining local qualified personnel, and the costs and expenses associated with such activities;â€¢differing employment practices and labor relations issues;â€¢difficulties in managing and staffing international offices and increased travel, infrastructure and legal compliance costs associated with multiple international locations;â€¢fluctuations in exchange rates between the U.S. dollar and foreign currencies in markets where we do business, including the British Pound, Indian Rupee and Euro, and related impact on sales cycles; andâ€¢the impact of natural disasters and public health pandemics and epidemics on customers, partners, suppliers, employees, travel and the global economy.As we continue to develop and grow our business globally, our success will depend, in large part, on our ability to anticipate and effectively manage these risks. The expansion of our existing international operations and entry into additional international markets will require significant management attention and financial resources. Our failure to successfully manage our international operations and the associated risks could limit the future growth of our business.63Table of ContentsFuture acquisitions, strategic investments, partnerships or alliances could be difficult to identify and integrate, divert the attention of key management personnel, disrupt our business, dilute stockholder value and adversely affect our operating results, financial condition and prospects.Our business strategy includes acquiring other complementary solutions, technologies or businesses. We have in the past acquired, and expect in the future to acquire, businesses that we believe will complement or augment our existing business. In order to expand our security offerings and features, we also may enter into relationships with other businesses, which could involve preferred or exclusive licenses, additional channels of distribution or investments in other companies. Negotiating these transactions can be time-consuming, difficult and costly, and our ability to close these transactions may be subject to third-party approvals, such as government regulatory approvals, which are beyond our control. Consequently, we cannot assure you that these transactions, once undertaken and announced, will close.These kinds of acquisitions or investments may result in unforeseen operating difficulties and expenditures. In particular, we may encounter difficulties assimilating or integrating the businesses, technologies, products and services, personnel or operations of companies that we may acquire, particularly if the key personnel of an acquired business choose not to work for us. We may have difficulty retaining the customers of any acquired business or using or continuing the development of the acquired technologies. Acquisitions may also disrupt our ongoing business, divert our resources and require significant management attention that would otherwise be available for development of our business. We may not successfully evaluate or utilize the acquired technology or personnel, or accurately forecast the financial impact of an acquisition transaction, including accounting charges. Any acquisition or investment could expose us to unknown liabilities. Moreover, we cannot assure you that the anticipated benefits of any acquisition or investment would be realized or that we would not be exposed to unknown liabilities. In connection with these types of transactions, we may:â€¢issue additional equity securities that would dilute our stockholders;â€¢use cash that we may need in the future to operate our business;â€¢incur debt on terms unfavorable to us or that we are unable to repay;â€¢incur large charges or substantial liabilities;â€¢encounter difficulties

integrating diverse business cultures;â€¢experience delays in extending our internal control over financial reporting to new acquisitions or investments; â€¢experience delays in our quarterly close process and related filings with the SEC; andâ€¢become subject to adverse tax consequences, substantial depreciation or deferred compensation charges. These challenges related to acquisitions or investments could adversely affect our business, operating results, financial condition and prospects.If we are unable to effectively manage certain risks and challenges related to our India operations, our business could be harmed.We believe that our significant presence in India provides important advantages for our business, such as direct access to a large pool of skilled professionals. However, it also creates certain risks that we must effectively manage. As of July 31, 2024, 37% of our global work force is based in India and is comprised mostly of R&D, finance and operations professionals. Wage costs in India for skilled professionals are currently lower than in the United States for comparably skilled professionals. However, wages and benefit costs in India are increasing at a faster rate than in the United States, which could 64Table of Contentsresult in us incurring increased costs for technical professionals. There is intense competition in India for skilled technical professionals, and we expect such competition to increase. As a result, we may be unable to retain our current employee base in India or hire additional new talent or do so cost-effectively. In addition, India has recently experienced significant inflation and low growth. India also has experienced natural disasters, civil unrest and terrorism and, in the past, has been involved in conflicts with neighboring countries. If we are unable to effectively manage any of the foregoing risks related to our India operations, our development efforts and operations could be impaired, which could materially and negatively impact our growth and operating results.Our failure to raise additional capital necessary to expand our operations and invest in new solutions could reduce our ability to compete and could harm our business.We expect that our existing cash, cash equivalents and short-term investments will be sufficient to meet our anticipated cash needs for working capital, capital expenditures and Notes repayment requirements for at least the next 12 months. We may, however, need to raise additional funds to fund our operating expenses, make capital purchases, acquire or invest in business or technology, and we may not be able to obtain those funds on favorable terms, or at all. If we raise additional equity financing, our stockholders may experience significant dilution of their ownership interests and the per share value of our common stock could decline. Furthermore, if we engage in additional debt financing, the holders of our debt would have priority over the holders of our common stock, and we may be required to accept terms that restrict our ability to incur additional indebtedness or our ability to pay any dividends on our common stock, though we do not intend to pay dividends in the foreseeable future. We may also be required to take other actions, any of which could harm our business and operating results. If we need to access the capital markets, there can be no assurance that financing may be available on attractive terms, if at all. If we are unable to obtain adequate financing, or financing on terms satisfactory to us, when we require it, our ability to continue to support our business growth and to respond to business challenges could be significantly limited, and our business, operating results, financial condition and prospects could be materially and adversely affected. Risks Related to Information Technology, Intellectual Property, Data Security and PrivacyThe actual or perceived failure of our cloud platform to block malware or prevent a security breach or incident could harm our reputation and adversely impact our business, financial condition and results of operations.Our cloud platform may fail to detect or prevent security breaches or incidents for any number of reasons. Our cloud platform is complex and may contain performance issues that are not detected until after its deployment. We also provide frequent solution updates and fundamental enhancements, which increase the possibility of errors, and our reporting, tracking, monitoring and quality assurance procedures may not be sufficient to ensure we detect any such defects in a timely manner. The performance of our cloud platform can be negatively impacted by our failure to enhance, expand or update our cloud platform, bugs, errors or defects in our software, improper classification of websites by our vendors who provide us with lists of malicious websites, improper deployment or configuration of our services and many other factors.In addition, the techniques used by cyber threat actors, including state sponsored actors, to access or sabotage networks and other systems change frequently and generally are not recognized until launched against a target. As a result, there is a risk that a cyber threat could emerge that our services are unable to detect or prevent until after some of our customers are impacted. The growth in state sponsored cyber activity showcases the increasing sophistication of cyber threats and dramatically expands the global threat landscape. Moreover, as our services are adopted by an increasing number of enterprises, it is possible that the individuals and organizations behind cyber threats will focus on finding ways to defeat our services or to target our systems. If this happens, our cloud platform could be targeted by attacks specifically designed to disrupt our business and create the perception that our cloud platform is not capable of providing superior security, which, in turn, could have a serious impact on our reputation as a provider of security solutions. Further, high profile security breaches or incidents, in particular those of cloud-based service providers, may cause our customers and potential customers to lose 65Table of Contentstrust in cloud solutions generally, and with respect to security in particular, which could materially and adversely impact our ability to retain existing customers or attract new customers.Increasingly, enterprises are subject to a wide variety of attacks on their networks and systems, including traditional threat actors, malicious code (such as viruses and worms), social engineering attacks (such as deep fakes), targeted phishing attacks, distributed denial-of-service attacks, advanced attacks conducted or sponsored by nation-states, advanced persistent threat intrusions, ransomware and other malware and theft or misuse of intellectual property or business or personal data, including by disgruntled employees, former employees or contractors. No security solution, including our cloud platform, can address all possible security threats, which are becoming increasingly frequent and sophisticated with the development of AI and ML, or block all methods of penetrating a network or otherwise perpetrating a security breach or incident. Our customers typically rely on complex network and security infrastructures, which include products and services from multiple vendors, to secure their networks. If any of our customers becomes infected with malware or experiences a security breach or incident, they could be disappointed with our services, regardless of whether our services are intended to block the attack or would have blocked the attack if the customer had properly configured our cloud platform. Additionally, if any enterprises that are publicly known to use our services are the subject of a cyberattack that becomes publicized, our current or potential customers may look to our competitors for alternatives to our services.From time to time, industry or financial analysts and research firms test our solutions against other security products. Our services may fail to detect or prevent threats in any particular test for a number of reasons, including misconfiguration. To the extent potential customers, industry or financial analysts or testing firms believe that the occurrence of a failure to detect or prevent any particular threat is a flaw or indicates that our services do not provide significant value, our reputation and business could be materially harmed.Any real or perceived flaws in our cloud platform or any real, perceived or purported security breaches or other security incidents of our customers could result in:â€¢a loss of existing or potential customers or channel partners; â€¢delayed or lost sales and harm to our financial condition and results of operations; â€¢a delay in attaining, or the failure to attain, market acceptance; â€¢the expenditure of significant financial resources in efforts to analyze, correct, eliminate, remediate or work around errors or defects, to address and eliminate vulnerabilities and to address any applicable legal or contractual obligations relating to any actual, perceived or purported security breach or incident; â€¢negative publicity and damage to our reputation and brand; and â€¢legal claims and demands (including for stolen assets or information, repair of system damages, and compensation to customers and business partners), litigation, regulatory inquiries or investigations and other liability. Any of the above results could materially and adversely affect our business, financial condition and results of operations.Additionally, with data security being a critical competitive factor in our industry, we make public statements in our policies, on our website, and elsewhere describing the security of our platform and the performance of our solutions. As a result, we may face claims, including claims of unfair or deceptive trade practices alleging these statements are not accurate, brought by the U.S. Federal Trade Commission, state, local or foreign regulators and private litigants.66Table of ContentsIssues in the development, use and execution of AI and ML, combined with an uncertain regulatory environment, may harm our business.We are increasingly utilizing and have recently begun building and executing AI and ML capabilities, including, for example, those relating to generative AI and large language models, into our product offerings. The rapid evolution of AI and ML requires the application of resources to develop, test and maintain our products and services to help ensure that AI and ML are implemented responsibly in order to benefit our business, while also minimizing any unintended or harmful impact. As with many developing technologies, AI and ML present risks and challenges, many of which may be unknown, that could affect their further development, adoption and use. These risks and challenges could undermine public confidence in AI and ML, which could slow or even halt its adoption and negatively affect our business. Further, a quickly evolving legal and regulatory environment may cause us to incur increased research and development costs, or divert resources from other development efforts, to address social and ethical issues related to AI and ML. The use of AI technologies presents emerging ethical issues that could become controversial. As a result of these and other challenges associated with our use and implementation of AI and ML, we may in the future be subject to legal liability, competitive harm, regulatory action, including new proposed rules and legislation regulating AI in jurisdictions such as the European Union, new applications of existing data protection, privacy, cybersecurity, information security, intellectual property and other laws, and brand or reputational harm. We incorporate technology from third parties into our cloud platform, and our inability to obtain or maintain rights to the technology could harm our business.We license software and other technology from third parties that we incorporate into or integrate with, our cloud platform. We cannot be certain that our licensors are not infringing the intellectual property rights of third parties or that our licensors have sufficient rights to the licensed intellectual property in all jurisdictions in which we may sell our services. In addition, many licenses are non-exclusive, and therefore our competitors may have access to the same technology licensed to us. Some of our agreements with our licensors may be terminated for convenience by them, or otherwise provide for a limited term. If we are unable to continue to license any of this technology for any reason, our ability to develop and sell our services containing such technology could be harmed. Similarly, if we are unable to license necessary technology from third parties now or in the future, we may be forced to acquire or develop alternative technology, which we may be unable to do in a commercially feasible manner or at all, and we may be required to use alternative technology of lower quality or performance standards. This could limit and delay our ability to offer new or competitive products and services and increase our costs of production. As a result, our business and results of operations could be significantly harmed. Additionally, as part of our longer-term strategy to grow our business, we may consider opening our cloud platform to third-party developers and applications to further extend its functionality, but we cannot be certain that such efforts to grow our business will be successful.67Table of ContentsSome of our technology incorporates "open source" software, and we license some of our software through open source projects, which could negatively affect our ability to sell our platform and subject us to possible litigation.Our solutions incorporate software licensed by third parties under open source licenses, including open source software included in software we receive from third-party commercial software vendors. Use of open source software may entail greater risks than use of third-party commercial software, as open source licensors generally do not provide support, updates or warranties or other contractual protections regarding infringement claims or the quality of the code. In addition, the wide availability of open source software used in our solutions could expose us to security vulnerabilities. Furthermore, the terms of many open source licenses have not been interpreted by U.S. and other courts, and there is a risk that such licenses could be construed in a manner that imposes unanticipated conditions or restrictions on our ability to market or commercialize our solutions. As a result, we could be subject to lawsuits by parties claiming ownership of what we believe to be open source software. Litigation could be costly for us to defend, have a negative effect on our results of operations and financial condition or require us to devote additional research and development resources to change our solutions. In addition,Â by the terms of some open source licenses, under certain conditions we could be required to release the source code of our proprietary software, and to make our proprietary software available under open source licenses, including authorizing further modification and redistribution. In the event that portions of our proprietary software are determined to be subject to such requirements by an open source license, we could be required to publicly release the affected portions of our source code, re-engineer all or a portion of our platform or otherwise be limited in the licensing of our services, each of which provide an advantage to our competitors or other entrants to the market, create security vulnerabilities in our solutions and could reduce or eliminate the value of our services. Further, if we are held to have breached or otherwise failed to comply with the terms of an open source software license, we could be required to release certain of our proprietary source code under open source licenses, pay monetary damages, seek licenses from third parties to continue offering our services on terms that are not economically feasible or be subject to injunctions that could require us to discontinue the sale of our services if re-engineering could not be accomplished on a timely basis. Many of the risks associated with use of open source software cannot be eliminated and could negatively affect our business. Moreover, we cannot assure you that our processes for controlling our use of open source software in our platform will be effective. Responding to any infringement or noncompliance claim by an open source vendor, regardless of its validity, or discovering open source software code in our platform could harm our business, operating results and financial condition by, among other things:â€¢resulting in time-consuming and costly litigation;â€¢diverting managementâ€™s time and attention from developing our business;â€¢requiring us to pay monetary damages or enter into royalty and licensing agreements that we would not normally find acceptable;â€¢causing delays in the deployment of our platform or service offerings to our customers;â€¢requiring us to stop offering certain services on or features of our platform;â€¢requiring us to redesign certain components of our platform using alternative non-infringing or non-open source technology, which could require significant effort and expense;â€¢requiring us to disclose our software source code and the detailed program commands for our software; andâ€¢requiring us to satisfy indemnification obligations to our customers.68Table of ContentsWe rely on a limited number of suppliers for certain components of our cloud platform and the systems we use to operate our business and provide services to our customers, and any disruption in the availability of these components could delay our ability to expand or increase the capacity of our global data center network, replace defective equipment in our existing data centers or otherwise operate our business and provide services to our customers.We rely on a limited number of suppliers for several components of our cloud platform and the systems we use to operate our business and provide services to our customers, including sole or limited sourced hardware, software and SaaS services. Our reliance on these suppliers exposes us to risks, including reduced control over production costs and constraints based on the then-current availability, terms and pricing of these components. For example, we generally purchase equipment or the components of equipment on a purchase order basis, and do not have long-term contracts guaranteeing supply. We also rely on sole or limited sourced SaaS vendors to provide critical services that we use to operate our business. In addition, the technology industry has experienced component shortages, delivery delays, price increases and service interruptions in the past, and we may experience shortages, delays, materially increased costs or service interruptions in the future, including as a result of natural disasters, acts of war or international conflicts, epidemics or global pandemics, increased demand in the industry or if our suppliers do not have sufficient rights to supply the components in all jurisdictions in which we may host our services. While global economic conditions have not yet had a material impact on our supply chain, these conditions have increased our costs in the past and could result in disruptions and delays for components in the future. For instance, there is a risk that current geopolitical, diplomatic and other developments affecting the relationship between China and Taiwan may materially and negatively impact the availability of certain critical components that we use in our data centers, which we source from overseas. If our supply of certain components is disrupted or delayed, there can be no assurance that available alternatives can serve as adequate replacements for the existing components or that alternatives will be available on terms that are favorable to us, if at all. Any disruption or delay in access to components may delay opening new data centers, delay increasing capacity or replacing defective equipment at existing data centers, cause other constraints on our operations that could damage our channel partner or customer relationships or otherwise have a material adverse impact on our business.Claims by others that we infringe their proprietary technology or other rights, or other lawsuits asserted against us, could result in significant costs and substantially harm our business, financial condition, results of operations and prospects.A number of companies in our industry hold a large number of patents and also protect their copyright, trade secret and other intellectual property rights, and companies in the networking and security industry frequently enter into litigation based on allegations of patent infringement or other violations of intellectual property rights. In addition, patent holding companies seek to monetize patents they previously developed, have purchased or otherwise obtained. Many companies, including our competitors, may now, and in the future, have significantly larger and more mature patent, copyright, trademark and trade secret portfolios than we have, which they may use to assert claims of infringement, misappropriation and other violations of intellectual property rights against us. In addition, intellectual property litigation may involve non-practicing entities or other patent owners who have no relevant product offerings or revenue and against whom our own patents may therefore provide little or no deterrence or protection. As we face increasing competition and gain an increasingly higher profile the possibility of intellectual property rights claims against us grows. Third parties have asserted in the past and may in the future assert claims of infringement of intellectual property rights against us and these claims, even without merit, could harm our business, including by increasing our costs, reducing our revenue, creating customer concerns that result in delayed or reduced sales, distracting our management from the running of our business and requiring us to cease use of important intellectual property. In addition, because patent applications can take years to issue and are often afforded confidentiality for some period of time, there may currently be pending applications, unknown to us, that later result in issued patents that could cover one or more of our services. Moreover, in a patent infringement claim against us, we may assert, as a defense, that we do not infringe the relevant patent claims, that the patent is invalid or both. The strength of our defenses will depend on the patents asserted,

the interpretation of these patents, and our ability to invalidate the asserted patents. However, we could be unsuccessful in advancing non-infringement and/or invalidity arguments in our defense. In the United States, issued patents 69Table of Contentsenjoy a presumption of validity, and the party challenging the validity of a patent claim must present clear and convincing evidence of invalidity, which is a high burden of proof. Conversely, the patent owner need only prove infringement by a preponderance of the evidence, which is a lower burden of proof. Furthermore, because of the substantial amount of discovery required in connection with patent and other intellectual property rights litigation, there is a risk that some of our confidential information could be compromised by the discovery process.As the number of products and competitors in our market increases and overlaps occur, claims of infringement, misappropriation and other violations of intellectual property rights may increase. Our insurance may not cover intellectual property rights infringement claims. Third parties have in the past and may in the future also assert infringement claims against our customers or channel partners, with whom our agreements may obligate us to indemnify against these claims. In addition, to the extent we hire personnel from competitors, we may be subject to allegations that such employees have divulged proprietary or other confidential information to us.From time to time, the U.S. Supreme Court, other U.S. federal courts and the U.S. Patent and Trademark Appeals Board, and their foreign counterparts, have made and may continue to make changes to the interpretation of patent laws in their respective jurisdictions. We cannot predict future changes to the interpretation of existing patent laws or whether U.S. or foreign legislative bodies will amend such laws in the future. Any changes may lead to uncertainties or increased costs and risks surrounding the outcome of third-party infringement claims brought against us and the actual or enhanced damages, including treble damages, that may be awarded in connection with any such current or future claims and could have a material adverse effect on our business and financial condition. We are unable to predict the likelihood of success in defending against future infringement claims. In the event that we fail to successfully defend ourselves against an infringement claim, a successful claimant could secure a judgment or otherwise require payment of legal fees, settlement payments, ongoing royalties or other costs or damages; or we may agree to a settlement that prevents us from offering certain services or features; or we may be required to obtain a license, which may not be available on reasonable terms, or at all, to use the relevant technology. If we are prevented from using certain technology or intellectual property, we may be required to develop alternative, non-infringing technology, which could require significant time, during which we could be unable to continue to offer our affected services or features, effort and expense and may ultimately not be successful. Any of these outcomes could result in a material adverse effect on our business. Even if we were to prevail, third-party infringement lawsuits could be costly and time-consuming, divert the attention of our management and key personnel from our business operations, deter channel partners from selling or licensing our services and dissuade potential customers from purchasing our services, which would also materially harm our business. In addition, any public announcements of the results of any proceedings in third-party infringement lawsuits could be negatively perceived by industry or financial analysts and investors and could cause our stock price to experience volatility or decline. Further, the expense of litigation and the timing of this expense from period to period are difficult to estimate, subject to change and could adversely affect our results of operations.Any of these events could materially and adversely harm our business, financial condition and results of operations.The success of our business depends in part on our ability to protect and enforce our intellectual property rights.We believe our intellectual property is an essential asset of our business, and our success and ability to compete depend in part upon protection of our intellectual property rights. We rely on a combination of patent, copyright, trademark and trade secret laws, as well as confidentiality procedures and contractual provisions, to establish and protect our intellectual property rights, all of which provide only limited protection. The efforts we have taken to protect our intellectual property rights may not be sufficient or effective, and our patents, trademarks and copyrights may be held invalid or unenforceable. Moreover, we cannot assure you that any patents will be issued with respect to our currently pending patent applications in a manner that gives us adequate defensive protection or competitive advantages, or that any patents issued to us will not be challenged, 70Table of Contentsinvalidated or circumvented. We have filed for patents in the United States and in certain non-U.S. jurisdictions, but such protections may not be available in all countries in which we operate or in which we seek to enforce our intellectual property rights, or may be difficult to enforce in practice. For example, many foreign countries have compulsory licensing laws under which a patent owner must grant licenses to third parties. In addition, many countries limit the enforceability of patents against certain third parties, including government agencies or government contractors. In these countries, patents may provide limited or no benefit. Moreover, we may need to expend additional resources to defend our intellectual property rights in these countries, and our inability to do so could impair our business or adversely affect our international expansion. Our currently issued patents and any patents that may be issued in the future with respect to pending or future patent applications may not provide sufficiently broad protection or they may not prove to be enforceable in actions against alleged infringers. Additionally, the U.S. Patent and Trademark Office and various foreign governmental patent agencies require compliance with a number of procedural, documentary, fee payment and other similar provisions during the patent application process and to maintain issued patents. There are situations in which noncompliance can result in abandonment or lapse of the patent or patent application, resulting in partial or complete loss of patent rights in the relevant jurisdiction. If this occurs, it could materially harm our business, operating results, financial condition and prospects.We may not be effective in policing unauthorized use of our intellectual property rights, and even if we do detect violations, litigation may be necessary to enforce our intellectual property rights. In addition, our intellectual property may be stolen, including by cybercrimes, and we may not be able to identify the perpetrators or prevent the exploitation of our intellectual property by our competitors or others. Protecting against the unauthorized use of our intellectual property rights, technology and other proprietary rights is expensive and difficult, particularly outside of the United States. Any enforcement efforts we undertake, including litigation, could be time-consuming and expensive and could divert managementâ€™s attention, either of which could harm our business, operating results and financial condition. Further, attempts to enforce our rights against third parties could also provoke these third parties to assert their own intellectual property or other rights against us, or result in a holding that invalidates or narrows the scope of our rights, in whole or in part. The inability to adequately protect and enforce our intellectual property and other proprietary rights could seriously harm our business, operating results, financial condition and prospects. Even if we are able to secure our intellectual property rights, we cannot assure you that such rights will provide us with competitive advantages or distinguish our services from those of our competitors or that our competitors will not independently develop similar technology, duplicate any of our technology, or design around our patents.Adverse economic conditions or reduced IT security spending may adversely impact our revenue and profitability.Our operations and performance depend in part on worldwide economic conditions and the impact these conditions have on levels of spending on IT networking and security solutions. Our business depends on the overall demand for these solutions and on the economic health and general willingness of our current and prospective customers to purchase our security services. A broad reduction in IT security spending would have a material impact to our business.The United States and the global economy have recently experienced historically high levels of inflation. While inflation rates moderated in 2023 and continue to moderate into 2024, the existence of inflation in the U.S. and global economy and the pricing pressure created by rising inflation in prior periods has and may continue to result in high interest rates and capital costs, shipping costs, supply shortages, increased costs of labor, weakening exchange rates and other similar effects. Elevated inflation rates can affect our expenses, especially employee compensation. In addition, rising interest rates could adversely affect the value of our investments and cash on hand and increase our borrowing costs. Inflation and related increases in interest rates could also increase our customers' operating costs, which could result in reduced IT budgets, less demand for our solutions, or delays in new orders, renewals or payments due to us.Governments have and are implementing fiscal policy interventions in response to high levels of inflation, including raising interest rates or keeping them at elevated levels. Even if these interventions lower inflation to desirable levels, they 71Table of Contentsmay also reduce economic growth rates, create recessions and increase unemployment rates. This could have an adverse effect on our consolidated financial condition and results of operations. For example, if our customers were to reduce their IT budgets or workforces in response to deteriorating economic conditions, they may not purchase or renew subscriptions for our services or may renew for fewer users or less expensive services. These policy changes have provided a benefit to us as a result of the increased interest income we earn on our cash and investments, but a reduction of interest rates in the future would reduce this income.The impact of economic conditions, including the ongoing effects of inflation, high interest rates and regional or global recessions could materially and adversely affect our business, operating results and financial condition in a number of ways, including by reducing sales, lengthening sales cycles and requiring us to lower prices for our services.Risks Relating to Legal, Regulatory, Accounting and Tax MattersFailure to comply with laws and regulations applicable to our business could subject us to fines and penalties.Our business is subject to regulation by various federal, state, local and foreign governmental agencies, including agencies responsible for monitoring and enforcing laws and regulations relating to privacy, data protection, information security and cybersecurity, employment and labor laws, workplace safety, product safety, environmental laws, consumer protection laws, anti-bribery laws, import and export controls, federal securities laws and tax laws and regulations. In addition, emerging tools and technologies we utilize in providing our products, like AI and ML, are subject to regulation under new laws as well as new applications of existing laws. In certain jurisdictions, these regulatory requirements may be more stringent than in the United States. These laws and regulations impose added costs on our business. Noncompliance with applicable regulations or requirements could subject us to:â€¢investigations, enforcement actions and sanctions;â€¢mandatory changes to our cloud platform;â€¢disgorgement of profits, fines and damages;â€¢civil and criminal penalties or injunctions;â€¢claims for damages by our customers or channel partners;â€¢termination of contracts; and â€¢loss of intellectual property rights.If any government sanctions are imposed, or if we do not prevail in any possible civil or criminal litigation, our business, operating results and financial condition could be adversely affected. In addition, responding to any action will likely result in a significant diversion of managementâ€™s attention and resources and an increase in professional fees. Enforcement actions and sanctions could materially harm our business, operating results and financial condition.As a global employer, we are subject to various labor laws, including worker classification laws, that impact compliance obligations regarding working time, proper payment for time worked, time off regulations, as well as anti-retaliation, discrimination and harassment policies and compliance with employee representative rights. We take reasonable efforts to comply with applicable labor laws and regulations impacting our workforce, but failure to comply with such laws could result in government enforcement actions and penalties, may negatively impact business operations and may be harmful to our reputation and our ability to attract and retain employees.72Table of ContentsThese laws and regulations impose added costs on our business, and failure to comply with these or other applicable regulations and requirements could lead to claims for damages from our channel partners or customers, penalties, termination of contracts and loss of exclusive rights in our intellectual property.If we were not able to satisfy data protection, security, privacy and other government- and industry-specific requirements or regulations, our business, results of operations and financial condition could be harmed.The regulatory framework for privacy, data protection and security matters are rapidly evolving and are likely to remain volatile for the foreseeable future. Our handling of personal data is subject to various data protection, cybersecurity, information security and other telecommunications regulations or requirements where we offer our solutions around the world. We also may find it necessary or desirable to join industry or other self-regulatory bodies or other cybersecurity or information security or data protection-related organizations that require us to comply with rules pertaining to privacy, data protection, cybersecurity and information security. Further, we may be bound by additional, more stringent contractual obligations and other actual and asserted obligations, such as industry standards, relating to our collection, use and disclosure of personal, financial and other data. Changes in laws or regulations that adversely affect the use of the internet, including laws impacting net neutrality, could also impact our business.The U.S. federal government, and various state and foreign governments, have adopted or proposed laws and regulations on the collection, distribution, use, storage and other processing of information relating to individuals. Such laws and regulations may, among other things, require companies to implement privacy and security policies, permit customers to access, correct and delete information stored or maintained by such companies, inform individuals of security breaches that affect their information and, in some cases, obtain individualsâ€™ consent to use information for certain purposes. For example, the California Consumer Privacy Act took effect in January 2020 and was subsequently modified by the California Privacy Rights Act, which took effect in January 2023. Numerous other states have enacted, and others are expected to enact, privacy laws that have gone into effect, or will go into effect through 2026, and a federal privacy law is being considered. In addition, in certain jurisdictions, regulatory requirements may be more stringent than those in the U.S. For example, the European Union's General Data Protection Regulation provides for substantial obligations relating to the handling, storage and other processing of information relating to individuals and fines of up to â‚¬20 million or 4% of the annual global revenue of the noncompliant company, whichever is greater. The number of emerging and existing data protection, privacy and security laws and regulations creates the risk that obligations may be interpreted inconsistently between jurisdictions which may generate tension with our efforts to align our practices to comply with our privacy, data protection, and security obligations globally. Many of these laws and regulations impose substantial penalties for noncompliance. We expect that there will continue to be new proposed laws, regulations and industry standards concerning privacy, data protection, cybersecurity, information security and telecommunications services jurisdictions in which we operate or may operate, and we cannot yet determine the impact such future laws, regulations and standards may have on our business. Needing to address new and evolving laws, regulations, standards and other obligations, and changes in the interpretation of existing laws, regulations, standards and other obligations, relating to privacy, data protection or security could require us to modify our solutions, restrict our business operations, increase our costs and impair our ability to maintain and grow our customer base and increase our revenue. New and evolving requirements may increase compliance costs, lead to increased regulatory scrutiny or liability, may require additional contractual negotiations, and may adversely impact our business, financial condition and operating results. In view of the foregoing, we cannot assure our compliance with all such laws, regulations, standards and obligations. Any failure or perceived failure by us to comply with applicable laws, regulations, standards or actual or asserted obligations, or any actual, perceived or purported security breach or other security incident, whether or not resulting in unauthorized access to, or acquisition, release or transfer of information relating to individuals or other data, may result in governmental investigations, enforcement actions and other proceedings, private claims and litigation, fines and penalties or adverse publicity, and could cause our customers and prospective customers to lose trust in us, which could have an adverse effect on our reputation and business.73Table of ContentsWe are subject to governmental export and import controls and trade and economic sanctions that could impair our ability to compete in international markets and subject us to liability if we are not in full compliance with applicable laws.Our business activities are subject to various restrictions under U.S. export and similar laws and regulations, including the U.S. Department of Commerce's Export Administration Regulations and various economic and trade sanctions regulations administered by the U.S. Department of the Treasury's Office of Foreign Assets Control. The U.S. export controls and trade and economic sanctions include restrictions or prohibitions on the sale or supply of certain products and services to U.S. embargoed or sanctioned countries and governments of these countries, as well as other persons and entities. For example, the U.S. and other countries have implemented economic and other sanctions, as well as increased export controls in response to the current conflict between Russia and Ukraine. These measures have continued to increase. These export controls and sanctions and any additional restrictions may impact our ability to continue to operate in Russia and other affected regions. In addition, various countries regulate the import of certain technology and have enacted or could enact laws that could limit our ability to provide our services and software and operate our cloud platform or could limit our customersâ€™ ability to access or use our services or software in those countries.Although we take precautions to prevent our services and software from being provided in violation of such laws, our services and software may have been in the past, and could in the future be, provided inadvertently in violation of such laws, despite the precautions we take. If we fail to comply with these laws and regulations, we and certain of our employees could be subject to civil or criminal penalties, including the possible loss of export privileges and fines. We may also be materially and adversely affected through penalties, reputational harm, loss of access to certain markets, or otherwise. Obtaining the necessary authorizations, including any required licenses, for a particular transaction may be time-consuming, is not guaranteed and may result in the delay or loss of sales opportunities. In addition, changes in our platform, or changes in export, sanctions and import laws and regulations, could delay the introduction and sale of subscriptions to our platform in international markets, prevent users in certain countries from accessing our services or, in some cases, prevent the provision of our services to certain countries, governments, persons or entities altogether. Any change in export or import regulations, economic sanctions or related laws, shift in the enforcement or scope of existing regulations or change in the countries, governments, persons or technologies targeted by such regulations could decrease our ability to sell subscriptions to our platform or provide software to existing customers or potential new customers with international operations. Any decrease in our ability to sell subscriptions to our platform or provide software could materially and adversely affect our business, results of operations and financial condition. We are exposed to fluctuations in currency exchange rates, which could negatively affect our operating results.The vast majority of our sales contracts are denominated in U.S. dollars, and therefore, substantially all of our revenue is not subject to foreign currency risk. However, a strengthening of the U.S. dollar could increase the real cost of our solutions to our customers outside of the United States, which could adversely affect our financial condition and operating results. In addition, a portion of our operating expenses is incurred

outside the United States, and is denominated in foreign currencies, such as the British Pound, Indian Rupee, Euro, Canadian Dollar, Australian Dollar and Japanese Yen, and is subject to fluctuations due to changes in foreign currency exchange rates. We are also exposed to the impact of currency fluctuations on certain assets and liabilities denominated in nonfunctional currencies.We have a foreign currency risk management program, in which we enter into foreign currency forward contracts which we designate as cash flow hedges. We also use foreign currency forward contracts to mitigate variability in gains and losses generated from the remeasurement of certain monetary assets and liabilities denominated in foreign currencies. The use of these hedging activities may not be successful in effectively mitigating the potentially adverse impact on our financial statements due to unfavorable movements in foreign currency exchange rates. 74Table of ContentsIf we become more exposed to currency fluctuations and are not able to successfully hedge against the risks associated with currency fluctuations, our operating results could be materially and adversely affected. Further, unanticipated changes in currency exchange rates may result in poorer overall financial performance than if we had not engaged in any such hedging transactions.We are subject to counterparty default risks.We have numerous arrangements with financial institutions that include cash and investment deposits, and non-collateralized interest rate swap contracts and foreign currency forward contracts. As a result, we are subject to the risk that the counterparty to one or more of these arrangements may default, on its performance under the terms of the arrangement. In times of market distress, a counterparty may default rapidly and without notice, and we may be unable to take action to cover our exposure, either because of lack of contractual ability to do so or because market conditions make it difficult to take effective action. If one of our counterparties becomes insolvent or files for bankruptcy, our ability eventually to recover any losses suffered as a result of that counterpartyâ€™s default may be limited by the impaired liquidity of the counterparty or the applicable legal regime governing the bankruptcy proceedings. In the event of such a default, we could incur significant losses, which could harm our business and adversely affect our results of operations and financial condition.Our corporate structure and intercompany arrangements are subject to the tax laws of various jurisdictions, and we could be obligated to pay additional taxes, which would harm our results of operations.We are expanding our international operations and staff to support our business in international markets. Our corporate structure and associated transfer pricing policies contemplate the business flows and future growth into the international markets, and consider the functions, risks and assets of the various entities involved in the intercompany transactions. The amount of taxes we pay in different jurisdictions may depend on the application of the tax laws of the various jurisdictions, including the United States, to our international business activities, changes in tax rates, new or revised tax laws or interpretations of existing tax laws and policies, and our ability to operate our business in a manner consistent with our corporate structure and intercompany arrangements. For example, certain jurisdictions have recently introduced a digital services tax, which is generally a tax on gross revenue generated from users or customers located in those jurisdictions, and other jurisdictions are considering enacting similar laws. The taxing authorities of the jurisdictions in which we operate may challenge our methodologies for pricing intercompany transactions pursuant to the intercompany arrangements or disagree with our determinations as to the income and expenses attributable to specific jurisdictions. If such a challenge or disagreement were to occur, and our position was not sustained, or if there are changes in tax laws or the way existing tax laws are interpreted or applied, we could be required to pay additional taxes, interest and penalties, which could result in one-time tax charges, higher effective tax rates, reduced cash flows and lower overall profitability of our operations. Our financial statements could fail to reflect adequate reserves to cover such a contingency.Many countries are beginning to implement legislation and other guidance to align their international tax rules with the Organization for Economic Cooperation and Developmentâ€™s (â€œOECDâ€) Base Erosion and Profit Shifting recommendations and action plan that aim to standardize and modernize global corporate tax policy, including changes to cross-border tax, transfer pricing documentation rules, and nexus-based tax incentive practices. The OECD is also continuing discussions surrounding fundamental changes in allocation of profits among tax jurisdictions in which companies do business, as well as the implementation of a global minimum tax (namely the â€œPillar Oneâ€ and â€œPillar Twoâ€ proposals). Many countries have enacted or begun the process of enacting laws based on Pillar Two proposals, which may adversely impact our provision for income taxes, net income and cash flows.75Table of ContentsOur ability to use our net operating loss carryforwards and certain other tax attributes may be limited.As of July 31, 2024, we had net operating loss carryforwards for U.S. federal income tax purposes and state income tax purposes of approximately $1,497.6 million and $630.8 million, respectively, available to offset future taxable income. Beginning in 2024, $554.9 million of state net operating losses will begin to expire at different periods. The remaining $75.9 million of state net operating losses will carry forward indefinitely. As of July 31, 2024, we had foreign net operating loss carryforward of $75.6 million, all of which will be carried forward indefinitely. As of July 31, 2024, we also had U.S. federal, California, and foreign research and development and other tax credit carryforwards of $133.4 million, $73.9 million, and $1.9 million, respectively. If not utilized, the federal research and development tax credit carryforwards will begin expiring at different periods beginning in 2033. Our California research and development tax credits may be carried forward indefinitely. Foreign tax credits will begin to expire in the fiscal year ending 2029. Realization of these net operating loss and research and development tax credit carryforwards depends on future income, and there is a risk that a portion of our existing carryforwards could expire unused and be unavailable to offset future income tax liabilities, which could materially and adversely affect our results of operations.In addition, under Section 382 of the Internal Revenue Code of 1986, as amended, if a corporation undergoes an "ownership change," generally defined as a greater than 50% change (by value) in its equity ownership by "5% shareholders" over a three-year period, the corporationâ€™s ability to use its pre-change net operating loss carryforwards and other pre-change tax attributes, such as research and development tax credits, to offset its post-change income may be limited. As a result, in the event that it is determined that we have in the past experienced an ownership change, or if we experience one or more ownership changes in the future as a result of subsequent shifts in our stock ownership, our ability to use our pre-change net operating loss carry-forwards and other pre-change tax attributes to offset U.S. federal taxable liability may be subject to limitations, which could potentially result in increased future tax liability to us. Furthermore, our state carryforwards may be subject to similar and additional limitations.Taxing authorities may successfully assert that we should have collected or in the future should collect sales and use, value added or similar taxes, and we could be subject to liability with respect to past or future sales, which could adversely affect our operating results.We do not collect sales and use, value added or similar taxes in all jurisdictions in which we have sales because we have been advised that such taxes are not applicable to our services in certain jurisdictions. Sales and use, value added and similar tax laws and rates vary greatly by jurisdiction. Certain jurisdictions in which we do not collect such taxes may assert that such taxes are applicable, which could result in tax assessments, penalties and interest, to us or our customers for the past amounts, and we may be required to collect such taxes in the future. If we are unsuccessful in collecting such taxes from our customers, we could be held liable for such costs, which may materially and adversely affect our operating results.Risks Related to the Ownership of Our Common StockThe concentration of our stock ownership with insiders will likely limit your ability to influence corporate matters, including the ability to influence the outcome of director elections and other matters requiring stockholder approval.As of October 31, 2024, our executive officers, directors, current 5% or greater stockholders and affiliated entities together beneficially owned approximately 43.0% of our common stock outstanding with Jay Chaudhry, our Chief Executive Officer and chairman of our board of directors, and his affiliates beneficially owning approximately 17.5% of our common stock. As a result, these stockholders, acting together, will have significant control over most matters that require approval by our stockholders, including the election of directors and approval of significant corporate transactions. Corporate action 76Table of Contentsmight be taken even if other stockholders oppose them. This concentration of ownership might also have the effect of delaying or preventing a change of control of us that other stockholders may view as beneficial.Certain provisions in our charter documents and under Delaware law could make an acquisition of our company more difficult, limit attempts by our stockholders to replace or remove members of our board of directors or current management and may adversely affect the market price of our common stock.Our amended and restated certificate of incorporation and amended and restated bylaws contain provisions that could delay or prevent a change in control of our company. These provisions could also make it difficult for stockholders to elect directors that are not nominated by the current members of our board of directors or take other corporate actions, including effecting changes in our management. These provisions include:â€¢a classified board of directors with three-year staggered terms, which could delay the ability of stockholders to change the membership of a majority of our board of directors;â€¢the ability of our board of directors to issue shares of preferred stock and to determine the price and other terms of those shares, including preferences and voting rights, without stockholder approval, which could be used to significantly dilute the ownership of a hostile acquirer;â€¢the exclusive right of our board of directors to elect a director to fill a vacancy created by the expansion of our board of directors or the resignation, death or removal of a director, which prevents stockholders from being able to fill vacancies on our board of directors;â€¢a prohibition on stockholder action by written consent, which forces stockholder action to be taken at an annual or special meeting of our stockholders;â€¢the requirement that a special meeting of stockholders may be called only by the chairperson of our board of directors, chief executive officer or president (in the absence of a chief executive officer) or a majority vote of our board of directors, which could delay the ability of our stockholders to force consideration of a proposal or to take action, including the removal of directors;â€¢the requirement for the affirmative vote of holders of at least 66Â 2â„3% of the voting power of all of the then outstanding shares of the voting stock, voting together as a single class, to amend the provisions of our amended and restated certificate of incorporation relating to the issuance of preferred stock and management of our business or our amended and restated bylaws, which may inhibit the ability of an acquirer to affect such amendments to facilitate an unsolicited takeover attempt;â€¢the ability of our board of directors, by majority vote, to amend our amended and restated bylaws, which may allow our board of directors to take additional actions to prevent an unsolicited takeover and inhibit the ability of an acquirer to amend our amended and restated bylaws to facilitate an unsolicited takeover attempt; andâ€¢advance notice procedures with which stockholders must comply to nominate candidates to our board of directors or to propose matters to be acted upon at a stockholdersâ€™ meeting, which may discourage or deter a potential acquirer from conducting a solicitation of proxies to elect the acquirerâ€™s own slate of directors or otherwise attempting to obtain control of us. These provisions may prohibit large stockholders, in particular those owning 15% or more of our outstanding voting stock, from merging or combining with us for a certain period of time.77Table of ContentsThe market price of our common stock may be volatile, and you could lose all or part of your investment.The market price of our common stock has fluctuated substantially and may fluctuate significantly in the future in response to a number of factors, including those described in this "Risk Factors" section, many of which are beyond our control and may not be related to our operating performance. These fluctuations could cause you to lose all or part of your investment in our common stock. Factors that could cause fluctuations in the market price of our common stock include the following:â€¢actual or anticipated changes or fluctuations in our operating results;â€¢the financial projections we may provide to the public, any changes in these projections or our failure to meet these projections;â€¢announcements by us or our competitors of new products or new or terminated significant contracts, commercial relationships or capital commitments;â€¢industry or financial analyst or investor reaction to our press releases, other public announcements and filings with the SEC;â€¢rumors and market speculation involving us or other companies in our industry;â€¢price and volume fluctuations in the overall stock market from time to time;â€¢volume fluctuations in the trading of our common stock from time to time;â€¢changes in operating performance and stock market valuations of other technology companies generally, or those in our industry in particular;â€¢the sales of shares of our common stock by us or our stockholders;â€¢issuances of shares of our common stock, whether in connection with an acquisition or upon conversion of some or all of our outstanding Notes;â€¢failure of industry or financial analysts to maintain coverage of us, changes in financial estimates by any analysts who follow our company, or our failure to meet these estimates or the expectations of investors;â€¢actual or anticipated developments in our business or our competitorsâ€™ businesses or the competitive landscape generally;â€¢litigation involving us, our industry or both, or investigations by regulators into our operations or those of our competitors;â€¢developments or disputes concerning our intellectual property rights or our solutions, or third-party proprietary rights;â€¢announced or completed acquisitions of businesses or technologies by us or our competitors;â€¢actual or perceived privacy, data protection, or security incidents or breaches;â€¢new laws or regulations or new interpretations of existing laws or regulations applicable to our business and our responses thereto;â€¢any major changes in our management or our board of directors, particularly with respect to Mr.Â Chaudhry;78Table of Contentsâ€¢general economic conditions and slow or negative growth of our markets; andâ€¢other events or factors, including those resulting from war, incidents of terrorism, global pandemics or responses to these events. In addition, the stock market in general, and the market for technology companies in particular, has experienced extreme price and volume fluctuations that have often been unrelated or disproportionate to the operating performance of those companies. Broad market and industry factors may seriously affect the market price of our common stock, regardless of our actual operating performance. In addition, in the past, following periods of volatility in the overall market and the market prices of a particular companyâ€™s securities, securities class action litigation has often been instituted against that company. Securities litigation, if instituted against us, could result in substantial costs and divert our managementâ€™s attention and resources from our business. This could have an adverse effect on our business, operating results and financial condition.Sales of substantial amounts of our common stock in the public markets, or the perception that they might occur, could reduce the price that our common stock might otherwise attain and may dilute your voting power and your ownership interest in us.Sales of a substantial number of shares of our common stock in the public market, particularly sales by our directors, executive officers and significant stockholders, or the perception that these sales could occur, could adversely affect the market price of our common stock and may make it more difficult for you to sell your common stock at a time and price that you deem appropriate.We may also issue our shares of common stock or securities convertible into shares of our common stock from time to time in connection with a financing, acquisition, investments or otherwise. Any such issuance could result in substantial dilution to our existing stockholders and cause the market price of our common stock to decline.We do not intend to pay dividends in the foreseeable future. As a result, your ability to achieve a return on your investment will depend on appreciation in the price of our common stock.We have never declared or paid any cash dividends on our common stock. We currently intend to retain all available funds and any future earnings for use in the operation of our business and do not anticipate paying any dividends on our common stock in the foreseeable future. Any determination to pay dividends in the future will be at the discretion of our board of directors. Accordingly, investors must rely on sales of their common stock after price appreciation, which may never occur, as the only way to realize any future gains on their investments.If industry or financial analysts issue inaccurate or unfavorable research regarding our common stock, our stock price and trading volume could decline.The trading market for our common stock is influenced by the research and reports that industry or financial analysts publish about us or our business. We do not control these analysts or the content and opinions included in their reports. If any of the analysts who cover us issues an inaccurate or unfavorable opinion regarding our stock price, our stock price would likely decline. In addition, the stock prices of many companies in the technology industry have declined significantly after those companies have failed to meet, or significantly exceed, the financial guidance publicly announced by the companies or the expectations of analysts. If our financial results fail to meet, or significantly exceed, our announced guidance or the expectations of analysts or public investors, analysts could downgrade our common stock or publish unfavorable research about us. If one or more of these analysts cease coverage of our company or fail to publish reports on us regularly, our visibility in the financial markets could decrease, which in turn could cause our stock price or trading volume to decline.79Table of ContentsOur amended and restated certificate of incorporation provides that the Court of Chancery of the State of Delaware and the federal district courts of the United States are the exclusive forums for substantially all disputes between us and our stockholders, which could limit our stockholdersâ€™ ability to obtain a favorable judicial forum for disputes with us or our directors, officers or employees.Our amended and restated certificate of incorporation provides that the Court of Chancery of the State of Delaware is the exclusive forum for:â€¢any derivative action or proceeding brought on our behalf;â€¢any action asserting a breach of fiduciary duty;â€¢any action asserting a claim against us arising under the Delaware General Corporation Law, our amended and restated certificate of incorporation or our amended and restated bylaws;â€¢any action to interpret, apply, enforce or determine the validity of our amended and restated certificate of incorporation or our amended and restated bylaws; andâ€¢any action asserting a claim against us that is governed by the internal-affairs doctrine. Our amended and restated certificate of incorporation further provides that the federal district courts of the United States are the exclusive forum for resolving any complaint asserting a cause of action arising under the Securities Act of 1933, as amended.Each of these exclusive-forum provisions may limit a stockholderâ€™s ability to bring a claim in a judicial forum that it finds favorable for disputes with us or our directors, officers or other employees, which may discourage lawsuits against us and our directors, officers and other employees.Risks Related to the NotesServicing our debt may require a significant amount of cash, and we may not have sufficient cash flow from our business or the ability to raise funds to pay our substantial debt.On June 25, 2020, we issued $1,150 million in aggregate principal amount of our 0.125% Convertible Senior Notes due 2025, or the Notes, which mature on July 1, 2025. We may be required to use a substantial portion of our cash flows from operations to pay interest, principal or other required payments on our indebtedness. For instance, holders of the Notes have the right to require us to repurchase their Notes upon the occurrence of a fundamental change (which is defined in the indenture governing the Notes) at a repurchase price equal to 100% of the principal amount of such Notes to be repurchased, plus accrued and unpaid interest, if any, to, but excluding, the fundamental

change repurchase date for such Notes. Additionally, upon conversion of the Notes, unless we elect to deliver solely shares of our common stock to settle such conversion (other than paying cash in lieu of delivering any fractional share), we will be required to make cash payments in respect of the 2025 Notes being converted. Our ability to make such payments or to refinance our indebtedness, including the Notes, depends on our future performance, which is subject to economic, financial, competitive and other factors beyond our control. Such payments will reduce the funds available to us for working capital, capital expenditures and other corporate purposes and may limit our ability to obtain additional financing for working capital, capital expenditures, expansion plans and other investments. Our business may not continue to generate cash flow from operations in the future sufficient to service our debt and make necessary capital expenditures. If we are unable to generate such cash flow, we may be required to adopt one or more alternatives, such as selling assets, restructuring debt or obtaining additional equity capital on terms that may be 80Table of Contentsonerous or highly dilutive. If we are unable to engage in any of these activities or engage in these activities on desirable terms, it could result in a default on our debt obligations, which would adversely affect our financial condition.The conditional conversion feature of the Notes, when triggered, may adversely affect our financial condition and operating results.During any period, the conditional conversion feature of the Notes is triggered, holders will be entitled to convert the Notes at any time during specified periods at their option. During the three months ended October 31, 2024, the conditions allowing holders of the Notes to convert were not met. If one or more holders elect to convert their Notes, unless we elect to satisfy our conversion obligation by delivering solely shares of our common stock (other than paying cash in lieu of delivering any fractional share), we would be required to settle a portion or all of our conversion obligation through the payment of cash, which could adversely affect our liquidity. As a result of the upcoming maturity date of the Notes (July 1, 2025), we have classified the Notes as current liabilities on the consolidated balance sheet as of July 31, 2024, which may be seen as a material adverse reduction of our net working capital.The capped call transactions may affect the value of our common stock.In connection with the pricing of the Notes, we entered into privately negotiated capped call transactions with certain of the initial purchasers and/or their respective affiliates and other financial institutions, or the Option Counterparties. The capped call transactions are expected generally to reduce the potential dilution upon conversion of the Notes and/or offset any cash payments we are required to make in excess of the principal amount of converted Notes, as the case may be, with such reduction and/or offset subject to a cap. We have been advised that, in connection with establishing their initial hedges of the capped call transactions, the Option Counterparties purchased shares of our common stock and/or entered into various derivative transactions with respect to our common stock concurrently with or shortly after the pricing of the Notes.In addition, the Option Counterparties or their respective affiliates may modify their hedge positions by entering into or unwinding various derivatives with respect to our common stock and/or purchasing or selling our common stock or other securities of ours in secondary market transactions prior to the maturity of the Notes (and are likely to do so following any conversion, repurchase or redemption of the Notes, to the extent we exercise the relevant election under the capped call transactions). This activity could also cause or avoid an increase or a decrease in the market price of our common stock.We are subject to counterparty risk with respect to the capped call transactions.The Option Counterparties are financial institutions, and we will be subject to the risk that any or all of them might default under the capped call transactions. Our exposure to the credit risk of the Option Counterparties will not be secured by any collateral. Past global economic conditions have resulted in the actual or perceived failure or financial difficulties of many financial institutions. If an Option Counterparty becomes subject to insolvency proceedings, we will become an unsecured creditor in those proceedings with a claim equal to our exposure at that time under the capped call transactions with such Option Counterparty. Our exposure will depend on many factors but, generally, an increase in our exposure will be correlated to an increase in the market price and in the volatility of our common stock. In addition, upon a default by an Option Counterparty, we may suffer more dilution than we currently anticipate with respect to our common stock. We can provide no assurance as to the financial stability or viability of the Option Counterparties.81Table of ContentsGeneral RisksOur business is subject to the risks of earthquakes, fire, floods and other natural catastrophic events, and to interruption by man-made problems such as power disruptions, computer viruses, acts of war, international conflicts, terrorism, and security breaches or incidents.Our corporate headquarters are located in the San Francisco Bay Area, a region known for seismic activity. A significant natural disaster, such as an earthquake, fire, flood or public health emergency, occurring at our headquarters, in India, where we have a significant facility, or where a key channel partner or data center is located could adversely affect our business, results of operations and financial condition. Further, if a natural disaster or man-made problem were to affect our component suppliers or other third-party providers, including our network bandwidth providers, this could materially and adversely affect our ability to provide services in a timely or cost-effective manner. In addition, natural disasters, acts of war, international conflicts, such as the current conflicts between Russia and Ukraine and in the Middle East, terrorism and other geopolitical unrest or health issues, such as an outbreak of a pandemic or epidemic disease, or fear of such events, could cause disruptions in our or our customersâ€™ businesses, national economies or the world economy as a whole. In addition, computer malware, viruses and computer hacking, fraudulent use attempts and phishing attacks have become more prevalent in our industry, and may become more frequent and effective through the use of AI, and our internal systems may be victimized by such attacks. Although we maintain incident management and disaster response plans, in the event of a major disruption caused by a natural disaster or man-made problem, we may be unable to continue our operations and may endure system interruptions, reputational harm, delays in our development activities, lengthy interruptions in service, security breaches and incidents and loss of critical data. Though it is difficult to determine what, if any, harm may directly result from any specific interruption or attack, any failure to maintain performance, reliability, security and availability of our platform to the satisfaction of our users may materially harm our reputation and our ability to retain existing customers and attract new customers.We are subject to anti-corruption, anti-bribery and similar laws, and noncompliance with such laws can subject us to criminal penalties or significant fines and harm our business and reputation.We are subject to the U.S. Foreign Corrupt Practices Act of 1977, the U.K. Bribery Act 2010 and other anti-corruption, anti-bribery, anti-money laundering and similar laws in the United States and other countries in which we conduct activities. Anti-corruption and anti-bribery laws, which have been enforced aggressively and are interpreted broadly, prohibit companies and their employees and agents from promising, authorizing, making or offering improper payments or other benefits to government officials and others in the private sector. We leverage third parties, including channel partners, to sell subscriptions to our platform and conduct our business abroad. We and these third-party intermediaries may have direct or indirect interactions with officials and employees of government agencies or state-owned or affiliated entities and we may be held liable for the corrupt or other illegal activities of these third-party business partners and intermediaries, our employees, representatives, contractors, channel partners and agents, even if we do not explicitly authorize such activities. While we have policies and procedures to address compliance with such laws, we cannot assure you that all of our employees and agents will not take actions in violation of our policies and applicable law, for which we may be ultimately held responsible. As we increase our international sales and business, our risks under these laws may increase. Noncompliance with these laws could subject us to investigations, severe criminal or civil sanctions, settlements, prosecution, loss of export privileges, suspension or debarment from U.S. government contracts, other enforcement actions, disgorgement of profits, significant fines, damages, other civil and criminal penalties or injunctions, whistleblower complaints, adverse media coverage and other consequences. Any investigations, actions or sanctions could materially harm our reputation, business, results of operations and financial condition.82Table of ContentsIf we fail to maintain an effective system of internal controls, our ability to produce timely and accurate financial statements or comply with applicable regulations could be impaired.As a public company, we are subject to the reporting requirements of the Securities Exchange Act of 1934, as amended, or the Exchange Act, the Sarbanes-Oxley Act of 2002, or the Sarbanes-Oxley Act, and the rules and regulations of The Nasdaq Global Select Market, or Nasdaq. The requirements of these rules and regulations will increase our legal, accounting and financial compliance costs; make some activities more difficult, time-consuming and costly; and place significant strain on our personnel, systems and resources.The Sarbanes-Oxley Act requires, among other things, that we maintain effective disclosure controls and procedures and internal control over financial reporting. We have developed our disclosure controls, internal control over financial reporting and other procedures to ensure information required to be disclosed by us in the reports that we will file with the SEC is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and information required to be disclosed in reports under the Exchange Act is accumulated and communicated to our principal executive and financial officers.Our current controls and any new controls we develop may become inadequate because of changes in conditions in our business. Further, weaknesses in our internal controls may be discovered in the future. Any failure to develop or maintain effective controls, or any difficulties encountered in their implementation or improvement, could harm our operating results or cause us to fail to meet our reporting obligations and may result in a restatement of our financial statements for prior periods. Any failure to implement and maintain effective internal controls also could adversely affect the results of periodic management evaluations and annual independent registered public accounting firm attestation reports regarding the effectiveness of our internal control over financial reporting that we are required to include in our periodic reports we will file with the SEC under SectionÂ 404 of the Sarbanes-Oxley Act. Ineffective disclosure controls and procedures and internal control over financial reporting could also cause investors to lose confidence in our reported financial and other information, which would likely have a negative effect on the market price of our common stock.In order to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, we have expended and anticipate we will continue to expend significant resources, including accounting-related costs, and provide significant management oversight. Any failure to maintain the adequacy of our internal controls, or consequent inability to produce accurate financial statements on a timely basis, could increase our operating costs and could materially impair our ability to operate our business. If our internal controls are perceived as inadequate or we are unable to produce timely or accurate financial statements, investors may lose confidence in our operating results and our stock price could decline. In addition, if we are unable to continue to meet these requirements, we may not be able to remain listed on Nasdaq.Pursuant to Section 404 of the Sarbanes-Oxley Act, we are required to have our independent registered public accounting firm attest to the effectiveness of our internal control over financial reporting. This assessment includes disclosure of any material weaknesses identified by our management in our internal control over financial reporting. We are also required to have our independent registered public accounting firm issue an opinion on the effectiveness of our internal control over financial reporting. During the evaluation and testing process, if we identify one or more material weaknesses in our internal control over financial reporting, we will be unable to assert that our internal controls are effective.If we are unable to assert that our internal control over financial reporting is effective, or if, when required, our independent registered public accounting firm is unable to express an opinion on the effectiveness of our internal control over financial reporting, we could lose investor confidence in the accuracy and completeness of our financial reports, which would cause the price of our common stock to decline, and we may be subject to investigation or sanctions by the SEC.83Table of ContentsIf our estimates or judgments relating to our critical accounting policies prove to be incorrect or financial reporting standards or interpretations change, our results of operations could be adversely affected.The preparation of financial statements in conformity with generally accepted accounting principles in the United States, or GAAP, requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, as provided in the section titled "Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations." The results of these estimates form the basis for making judgments about the carrying values of assets, liabilities and equity, and the amount of revenue and expenses that are not readily apparent from other sources. Significant assumptions and estimates used in preparing the consolidated financial statements include those related to determination of revenue recognition, deferred revenue, deferred contract acquisition costs, capitalized internal-use software, valuation of acquired intangible assets, period of benefit generated from our deferred contract acquisition costs, allowance for doubtful accounts, valuation of common stock options and stock-based awards, useful lives of property and equipment, useful lives of acquired intangible assets, recoverability of goodwill, valuation of deferred tax assets and liabilities, loss contingencies related to litigation, fair value of the Notes and the discount rate used for operating leases. Our results of operations may be adversely affected if our assumptions change or if actual circumstances differ from those in our assumptions, which could cause our results of operations to fall below the expectations of industry or financial analysts and investors, resulting in a decline in the trading price of our common stock.Additionally, we regularly monitor our compliance with applicable financial reporting standards and review new pronouncements and drafts thereof that are relevant to us. As a result of new standards, changes to existing standards and changes in their interpretation, we might be required to change our accounting policies, alter our operational policies and implement new or enhance existing systems so that they reflect new or amended financial reporting standards, or we may be required to restate our published financial statements. Such changes to existing standards or changes in their interpretation may have an adverse effect on our reputation, business, financial position and profit, or cause an adverse deviation from our revenue and operating profit target, which may negatively impact our financial results.84Table of ContentsWe rely on third parties for certain essential financial and operational services, and a failure or disruption in these services could materially and adversely affect our ability to manage our business effectively.We rely on third parties to provide many essential financial and operational services to support our business. Many of these vendors are less established and have shorter operating histories than traditional software vendors. Moreover, these vendors provide their services to us via a cloud-based model instead of software that is installed on our premises. As a result, we depend upon these vendors to provide us with services that are always available and are free of errors or defects that could cause disruptions in our business processes. Any failure by these vendors to do so, or any disruption in our ability to access the internet, would materially and adversely affect our ability to manage our operations.We may become involved in litigation that may materially and adversely affect us.From time to time, we may become, involved in various legal proceedings relating to matters incidental to the ordinary course of our business, including patent, commercial, product liability, employment, class action, whistleblower and other litigation and claims, and governmental and other regulatory investigations and proceedings. Such matters can be time-consuming, divert managementâ€™s attention and resources, cause us to incur significant expenses or liability and/or require us to change our business practices. In addition, the expense of litigation and the timing of this expense from period to period are difficult to estimate, subject to change and could adversely affect our results of operations. Because of the potential risks, expenses and uncertainties of litigation, we may, from time to time, settle disputes, even where we have meritorious claims or defenses, by agreeing to settlement agreements. Because litigation is inherently unpredictable, we cannot assure you that the results of any of these actions will not have a material adverse effect on our business, financial condition, results of operations and prospects. 85Table of ContentsItem 2. Unregistered Sales of Equity Securities and Use of Proceeds(a) Sale of Unregistered Equity SecuritiesNone.(b) Issuer Purchases of Equity SecuritiesNone.Item 5. Other InformationSecurities Trading Plans of Directors and Executive OfficersDuring the three months ended October 31, 2024, no director or officer, as defined in Rule 16a-1(f) under the Securities Act of 1934, as amended, adopted or terminated a â€œRule 10b5-1 trading arrangementâ€ as defined in Regulation S-K Item 408.Item 6. ExhibitsWe have filed the exhibits listed on the accompanying Exhibit Index, which is incorporated herein by reference.Â Â Index to ExhibitsIncorporated by ReferenceÂ ExhibitNumberÂ Â Exhibit Description FormFile No.ExhibitFiling DateFiled Herewith31.1Certification of the Principal Executive Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley act of 2002X31.2Certification of the Principal Financial Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002X32.1*Certifications of the Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002X101.INSXBRL Instance DocumentX101.SCHXBRL Taxonomy Extension Schema DocumentX101.CALXBRL Taxonomy Extension Calculation Linkbase DocumentX101.DEFXBRL Taxonomy Extension Definition Linkbase DocumentX101.LABXBRL Taxonomy Extension Label Linkbase DocumentX101.PREXBRL Taxonomy Extension Presentation Linkbase DocumentX104Cover Page Interactive Data File - (formatted as Inline XBRL and contained in Exhibit 101) X_____* The certifications furnished in Exhibit 32.1 hereto are deemed to accompany this Quarterly Report on Form 10-Q and will not be deemed â€œfiledâ€ for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, except to the extent that the registrant specifically incorporates it by reference.86Table of ContentsSIGNATURESPursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.Zscaler, Inc.December 5, 2024/s/Remo CanessaRemo CanessaChief Financial Officer87 EX-31.1 2 zsexhibit311q1fy2510q.htm EX-31.1 DocumentExhibit 31.1CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICERPURSUANT TOEXCHANGE ACT RULES 13a-14(a) AND 15d-14(a),AS ADOPTED PURSUANT TOSECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Jagtar Chaudhry, certify that: 1. I have reviewed this Quarterly Report on Form 10-Q of Zscaler, Inc.;2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this

report;4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.Date: DecemberÂ 5, 2024ZSCALER, INC.By:/s/ Jagtar ChaudhryName:Jagtar ChaudhryTitle:Chief Executive Officer(Principal Executive Officer) EX-31.2 3 zsexhibit312q1fy2510q.htm EX-31.2 DocumentExhibit 31.2CERTIFICATION OF PRINCIPAL FINANCIAL OFFICERPURSUANT TOEXCHANGE ACT RULES 13a-14(a) AND 15d-14(a),AS ADOPTED PURSUANT TOSECTION 302 OF THE SARBANES-OXLEY ACT OF 2002I, Remo Canessa, certify that: 1. I have reviewed this Quarterly Report on Form 10-Q of Zscaler, Inc.;2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.Date: DecemberÂ 5, 2024ZSCALER, INC.By:/s/ Remo CanessaName:Remo CanessaTitle:Chief Financial Officer(Principal Financial Officer) EX-32.1 4 zsexhibit321q1fy2510q.htm EX-32.1 DocumentExhibit 32.1CERTIFICATIONS OF PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICERPURSUANT TO18 U.S.C. SECTION 1350,AS ADOPTED PURSUANT TOSECTION 906 OF THE SARBANES-OXLEY ACT OF 2002I, Jagtar Chaudhry, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of Zscaler, Inc. for the quarterly period ended October 31, 2024 fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Zscaler, Inc. Date:December 5, 2024By:/s/ Jagtar ChaudhryName:Jagtar ChaudhryTitle:Chief Executive Officer(Principal Executive Officer)I, Remo Canessa, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q of Zscaler, Inc. for the quarterly period ended October 31, 2024 fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Zscaler, Inc. Date:December 5, 2024By:/s/ Remo CanessaName:Remo CanessaTitle:Chief Financial Officer(Principal Financial Officer) EX-101.SCH 5 zs-20241031.xsd XBRL TAXONOMY EXTENSION SCHEMA DOCUMENT 0000001 - Document - Cover Page link:presentationLink link:calculationLink link:definitionLink 9952151 - Statement - Condensed Consolidated Balance Sheets link:presentationLink link:calculationLink link:definitionLink 9952152 - Statement - Condensed Consolidated Balance Sheets (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 9952153 - Statement - Condensed Consolidated Statements of Operations link:presentationLink link:calculationLink link:definitionLink 9952154 - Statement - Condensed Consolidated Statements of Comprehensive Loss link:presentationLink link:calculationLink link:definitionLink 9952155 - Statement - Condensed Consolidated Statements of Stockholders' Equity link:presentationLink link:calculationLink link:definitionLink 9952156 - Statement - Condensed Consolidated Statements of Cash Flows link:presentationLink link:calculationLink link:definitionLink 9952157 - Disclosure - Business and Summary of Significant Accounting Policies link:presentationLink link:calculationLink link:definitionLink 9952158 - Disclosure - Revenue Recognition link:presentationLink link:calculationLink link:definitionLink 9952159 - Disclosure - Cash Equivalents and Short-Term Investments link:presentationLink link:calculationLink link:definitionLink 9952160 - Disclosure - Fair Value Measurements link:presentationLink link:calculationLink link:definitionLink 9952161 - Disclosure - Balance Sheet Components link:presentationLink link:calculationLink link:definitionLink 9952162 - Disclosure - Business Combinations link:presentationLink link:calculationLink link:definitionLink 9952163 - Disclosure - Goodwill and Acquired Intangible Assets link:presentationLink link:calculationLink link:definitionLink 9952164 - Disclosure - Derivative Instruments link:presentationLink link:calculationLink link:definitionLink 9952165 - Disclosure - Convertible Senior Notes link:presentationLink link:calculationLink link:definitionLink 9952166 - Disclosure - Commitments and Contingencies link:presentationLink link:calculationLink link:definitionLink 9952167 - Disclosure - Stock-Based Compensation link:presentationLink link:calculationLink link:definitionLink 9952168 - Disclosure - Income Taxes link:presentationLink link:calculationLink link:definitionLink 9952169 - Disclosure - Net Loss Per Share link:presentationLink link:calculationLink link:definitionLink 9952170 - Disclosure - Subsequent Events link:presentationLink link:calculationLink link:definitionLink 9955511 - Disclosure - Business and Summary of Significant Accounting Policies (Policies) link:presentationLink link:calculationLink link:definitionLink 9955512 - Disclosure - Revenue Recognition (Tables) link:presentationLink link:calculationLink link:definitionLink 9955513 - Disclosure - Cash Equivalents and Short-Term Investments (Tables) link:presentationLink link:calculationLink link:definitionLink 9955514 - Disclosure - Fair Value Measurements (Tables) link:presentationLink link:calculationLink link:definitionLink 9955515 - Disclosure - Balance Sheet Components (Tables) link:presentationLink link:calculationLink link:definitionLink 9955516 - Disclosure - Goodwill and Acquired Intangible Assets (Tables) link:presentationLink link:calculationLink link:definitionLink 9955517 - Disclosure - Derivative Instruments (Tables) link:presentationLink link:calculationLink link:definitionLink 9955518 - Disclosure - Convertible Senior Notes (Tables) link:presentationLink link:calculationLink link:definitionLink 9955519 - Disclosure - Stock-Based Compensation (Tables) link:presentationLink link:calculationLink link:definitionLink 9955520 - Disclosure - Net Loss Per Share (Tables) link:presentationLink link:calculationLink link:definitionLink 9955521 - Disclosure - Revenue Recognition - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955522 - Disclosure - Revenue Recognition - Disaggregation of Revenue (Details) link:presentationLink link:calculationLink link:definitionLink 9955523 - Disclosure - Revenue Recognition - Accounts Receivable (Details) link:presentationLink link:calculationLink link:definitionLink 9955524 - Disclosure - Revenue Recognition - Performance Obligation (Details) link:presentationLink link:calculationLink link:definitionLink 9955524 - Disclosure - Revenue Recognition - Performance Obligation (Details) link:presentationLink link:calculationLink link:definitionLink 9955525 - Disclosure - Revenue Recognition - Capitalized Contract Costs (Details) link:presentationLink link:calculationLink link:definitionLink 9955526 - Disclosure - Cash Equivalents and Short-Term Investments - Schedule of Cash Equivalents and Short-term Investments (Details) link:presentationLink link:calculationLink link:definitionLink 9955526 - Disclosure - Cash Equivalents and Short-Term Investments - Schedule of Cash Equivalents and Short-term Investments (Details) link:presentationLink link:calculationLink link:definitionLink 9955527 - Disclosure - Cash Equivalents and Short-Term Investments - Schedule of Maturities (Details) link:presentationLink link:calculationLink link:definitionLink 9955528 - Disclosure - Cash Equivalents and Short-Term Investments - Schedule of Unrealized Position (Details) link:presentationLink link:calculationLink link:definitionLink 9955529 - Disclosure - Cash Equivalents and Short-Term Investments - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955530 - Disclosure - Fair Value Measurements (Details) link:presentationLink link:calculationLink link:definitionLink 9955531 - Disclosure - Balance Sheet Components - Schedule of Property and Equipment (Details) link:presentationLink link:calculationLink link:definitionLink 9955532 - Disclosure - Balance Sheet Components - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955533 - Disclosure - Balance Sheet Components- Schedule of Accrued Compensation (Details) link:presentationLink link:calculationLink link:definitionLink 9955534 - Disclosure - Business Combinations - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955535 - Disclosure - Goodwill and Acquired Intangible Assets - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955536 - Disclosure - Goodwill and Acquired Intangible Assets - Schedule of Acquired Intangible Assets (Details) link:presentationLink link:calculationLink link:definitionLink 9955537 - Disclosure - Goodwill and Acquired Intangible Assets - Schedule of Future Amortization Expense (Details) link:presentationLink link:calculationLink link:definitionLink 9955538 - Disclosure - Derivative Instruments - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955539 - Disclosure - Derivative Instruments - Schedule of Changes of AOCI Related to our Cash Flow Hedges (Details) link:presentationLink link:calculationLink link:definitionLink 9955540 - Disclosure - Derivative Instruments - Schedule of Cash Flow Hedges on our Consolidated Statement of Operations (Details) link:presentationLink link:calculationLink link:definitionLink 9955541 - Disclosure - Derivative Instruments - Schedule of Derivative Instruments Designated as Fair Value Hedges (Details) link:presentationLink link:calculationLink link:definitionLink 9955542 - Disclosure - Convertible Senior Notes - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955543 - Disclosure - Convertible Senior Notes - Carrying Amounts (Details) link:presentationLink link:calculationLink link:definitionLink 9955544 - Disclosure - Convertible Senior Notes - Interest Expense (Details) link:presentationLink link:calculationLink link:definitionLink 9955545 - Disclosure - Commitments and Contingencies (Details) link:presentationLink link:calculationLink link:definitionLink 9955546 - Disclosure - Stock-Based Compensation - Schedule of Stock Options (Details) link:presentationLink link:calculationLink link:definitionLink 9955547 - Disclosure - Stock-Based Compensation - Narrative (Details) link:presentationLink link:calculationLink link:definitionLink 9955548 - Disclosure - Stock-Based Compensation - Schedule of RSU and PSA Activity (Details) link:presentationLink link:calculationLink link:definitionLink 9955549 - Disclosure - Stock-Based Compensation - Stock-based Compensation Expense (Details) link:presentationLink link:calculationLink link:definitionLink 9955550 - Disclosure - Income Taxes (Details) link:presentationLink link:calculationLink link:definitionLink 9955551 - Disclosure - Net Loss Per Share - Schedule of Net Loss Per Share, Basic and Diluted (Details) link:presentationLink link:calculationLink link:definitionLink 9955552 - Disclosure - Net Loss Per Share - Schedule of Antidilutive Securities Excluded from Computation of Net Loss Per Share (Details) link:presentationLink link:calculationLink link:definitionLink 9955553 - Disclosure - Subsequent Events (Details) link:presentationLink link:calculationLink link:definitionLink EX-101.CAL 6 zs-20241031_cal.xml XBRL TAXONOMY EXTENSION CALCULATION LINKBASE DOCUMENT EX-101.DEF 7 zs-20241031_def.xml XBRL TAXONOMY EXTENSION DEFINITION LINKBASE DOCUMENT EX-101.LAB 8 zs-20241031_lab.xml XBRL TAXONOMY EXTENSION LABEL LINKBASE DOCUMENT Foreign currency contract assets-noncurrent Derivative Asset, Noncurrent Adjustments to reconcile net loss to cash provided by operating activities: Adjustments to Reconcile Net Income (Loss) to Cash Provided by (Used in) Operating Activities [Abstract] Range [Domain] Statistical Measurement [Domain] Unrealized Losses Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Loss, before Tax Schedule of Cash Equivalents and Short-Term Investments Cash, Cash Equivalents and Investments [Table Text Block] Cover [Abstract] Net increase in cash and cash equivalents Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect Deferred contract acquisition costs Deferred contract acquisition costs, current Capitalized Contract Cost, Net, Current Hedge accounting fair value adjustments Change in Unrealized Gain (Loss) on Hedged Item in Fair Value Hedge Trading Symbol Trading Symbol All Trading Arrangements All Trading Arrangements [Member] Initial cap price (in dollars per shares) Option Indexed to Issuer's Equity, Cap Price Option Indexed to Issuer's Equity, Cap Price Compensation Actually Paid vs. Net Income Compensation Actually Paid vs. Net Income [Text Block] Non-NEOs Non-NEOs [Member] Schedule of Net Loss Per Share, Basic and Diluted Schedule of Earnings Per Share, Basic and Diluted [Table Text Block] Rule 10b5-1 Arrangement Adopted Rule 10b5-1 Arrangement Adopted [Flag] Long-term Debt Long-Term Debt [Member] Awards Close in Time to MNPI Disclosures Awards Close in Time to MNPI Disclosures [Table] Derivative [Line Items] Derivative [Line Items] Cash paid for income taxes, net of tax refunds Income Taxes Paid, Net Schedule of Allocation of Stock-based Compensation Expense Share-Based Payment Arrangement, Cost by Plan [Table Text Block] Pay vs Performance Disclosure [Line Items] Peer Group Total Shareholder Return Amount Peer Group Total Shareholder Return Amount Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Accounts receivable Increase (Decrease) in Accounts Receivable Derivative [Table] Derivative [Table] Non-Rule 10b5-1 Arrangement Adopted Non-Rule 10b5-1 Arrangement Adopted [Flag] Hedging Relationship [Domain] Hedging Relationship [Domain] Fair Value Measurements Fair Value Disclosures [Text Block] Proceeds from issuance of common stock upon exercise of stock options Proceeds from Stock Options Exercised Award Timing Disclosures [Line Items] Other Performance Measure, Amount Other Performance Measure, Amount 2028 Finite-Lived Intangible Asset, Expected Amortization, Year Three Common stock, shares outstanding (in shares) Beginning balance (in shares) Ending balance (in shares) Common Stock, Shares, Outstanding Schedule of Acquired Finite-Lived Intangible Asset by Major Class [Table] Schedule of Acquired Finite-Lived Intangible Asset by Major Class [Table] Less: Debt Instrument, Unamortized Discount (Premium) and Debt Issuance Costs, Net [Abstract] Channel partners Channel Partners [Member] Channel Partners [Member] Operating lease liabilities, noncurrent Operating Lease, Liability, Noncurrent Revenue from Contract with Customer [Abstract] Deferred revenue Contract with Customer, Liability, Current Plan Name [Domain] Plan Name [Domain] United States UNITED STATES Other noncurrent assets Other Assets, Noncurrent Entity Tax Identification Number Entity Tax Identification Number Historical cost Intangible Assets, Gross, beginning balance Intangible Assets, Gross, ending balance Finite-Lived Intangible Assets, Gross Antidilutive Securities, Name [Domain] Antidilutive Securities, Name [Domain] Money market funds Money Market Funds [Member] Deferred contract acquisition costs, noncurrent Deferred contract acquisition costs, noncurrent Capitalized Contract Cost, Net, Noncurrent Net cash provided by operating activities Net Cash Provided by (Used in) Operating Activities Cash Flows From Operating Activities Net Cash Provided by (Used in) Operating Activities [Abstract] Schedule of Derivative Instruments Designated as Fair Value Hedges Schedule of Derivative Instruments [Table Text Block] 2018 Employee Stock Purchase Plan Employee Stock Purchase Plan [Member] Employee Stock Purchase Plan [Member] U.S. treasury securities US Treasury Securities [Member] Plan Name [Axis] Plan Name [Axis] Equity Components [Axis] Equity Components [Axis] Share-based Compensation Arrangement by Share-based Payment Award, Compensation Cost [Line Items] Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Line Items] Award Timing Method Award Timing Method [Text Block] Trading Arrangements, by Individual Trading Arrangements, by Individual [Table] Acquired Finite-Lived Intangible Assets [Line Items] Acquired Finite-Lived Intangible Assets [Line Items] Measurement Frequency [Axis] Measurement Frequency [Axis] Shares Outstanding Entity Common Stock, Shares Outstanding Insider Trading Policies and Procedures [Line Items] Capitalized stock-based compensation Share-Based Payment Arrangement, Amount Capitalized Use of Estimates Use of Estimates, Policy [Policy Text Block] Business

Acquisition, Acquiree [Domain] Business Acquisition, Acquiree [Domain] Adjustment to Compensation, Amount Adjustment to Compensation Amount Options outstanding, aggregate intrinsic value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Intrinsic Value Compensation Amount Outstanding Recovery Compensation Amount Non-Cash Activities Cash Flow, Noncash Investing and Financing Activities Disclosure [Abstract] Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table Aggregate Change in Present Value of Accumulated Benefit for All Pension Plans Reported in Summary Compensation Table [Member] Entity Small Business Entity Small Business Developed technology Developed Technology Rights [Member] Company Selected Measure Amount Company Selected Measure Amount Geographical [Axis] Geographical [Axis] Proceeds from maturities of short-term investments Proceeds from Maturities, Prepayments and Calls of Debt Securities, Available-for-Sale Tabular List, Table Tabular List [Table Text Block] Level III Fair Value, Inputs, Level 3 [Member] Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Europe, Middle East and Africa EMEA [Member] Schedule of Stock Options Schedule of Stock Options Roll Forward [Table Text Block] Additions Finite-Lived Intangible Assets Acquired Sales and marketing Selling and Marketing Expense [Member] Unrealized gains on hedging transactions Unrealized Gain (Loss) on Derivatives Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table Aggregate Grant Date Fair Value of Equity Award Amounts Reported in Summary Compensation Table [Member] Debt Securities, Available-for-sale [Line Items] Debt Securities, Available-for-Sale [Line Items] Antidilutive securities (in shares) Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount Cash Equivalents and Short-Term Investments Cash, Cash Equivalents, and Short-Term Investments [Text Block] Vesting of restricted stock units, performance stock awards and other stock issuances (in shares) Stock Vested During Period, Shares Stock Vested During Period, Shares Accrued bonuses Accrued Bonuses, Current Total fair value Debt Securities, Available-for-Sale, Unrealized Loss Position Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents Accretion of investments purchased at a discount Accretion (Amortization) of Discounts and Premiums, Investments Current assets: Assets, Current [Abstract] Goodwill Goodwill Securelyshare Software Private Ltd. Securelyshare Software Private Ltd [Member] Securelyshare Software Private Ltd Derivatives designated as hedging instruments Change in Unrealized Gain (Loss) on Fair Value Hedging Instruments Forgone Recovery due to Disqualification of Tax Benefits, Amount Forgone Recovery due to Disqualification of Tax Benefits, Amount Products and Services [Domain] Product and Service [Domain] Stock options Share-Based Payment Arrangement, Option [Member] Debt Securities, Available-for-sale [Table] Debt Securities, Available-for-Sale [Table] Foreign currency contracts Foreign Exchange Forward [Member] Vested (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period, Weighted Average Grant Date Fair Value Fair Value Disclosures [Abstract] Antidilutive Security, Excluded EPS Calculation [Table] Antidilutive Security, Excluded EPS Calculation [Table] Comprehensive loss Comprehensive Income (Loss), Net of Tax, Attributable to Parent Preferred stock, shares outstanding (in shares) Preferred Stock, Shares Outstanding Security Exchange Name Security Exchange Name Amortized Cost Debt Securities, Available-for-Sale, Amortized Cost, Excluding Accrued Interest, after Allowance for Credit Loss Schedule of Maturities Investments Classified by Contractual Maturity Date [Table Text Block] Award Type [Axis] Award Type [Axis] Corporate debt securities Corporate Debt Securities [Member] Exercised (in dollars per share) Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Exercises in Period, Weighted Average Exercise Price Number of shares if notes converted (in shares) Debt Instrument, Convertible, Number of Equity Instruments Underlying Shares Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number of Shares [Roll Forward] Property and equipment, net Total property and equipment, net Property, Plant and Equipment, Net Total liabilities Liabilities Total cash equivalents and short-term investments, unrealized gains Cash Equivalents And Short-Term Investments, Gross Unrealized Gains Cash Equivalents And Short-Term Investments, Gross Unrealized Gains Exercisable and expected to vest (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Weighted Average Exercise Price Common stock, par value (in dollars per share) Common Stock, Par or Stated Value Per Share Forgone Recovery, Explanation of Impracticability Forgone Recovery, Explanation of Impracticability [Text Block] Research and development Research and Development Expense Schedule of Share-based Compensation Arrangements by Share-based Payment Award [Table] Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table] Estimated useful life Weighted Average Remaining Useful life Acquired Finite-Lived Intangible Assets, Weighted Average Useful Life Expiration Date Trading Arrangement Expiration Date Cash Flows From Investing Activities Net Cash Provided by (Used in) Investing Activities [Abstract] Bandwidth And Internet Service Agreements Bandwidth And Internet Service Agreements [Member] Bandwidth And Internet Service Agreements Goodwill and Intangible Assets Disclosure [Abstract] Goodwill and Intangible Assets Disclosure [Abstract] Operating lease liabilities Operating Lease, Liability, Current Total Shareholder Return Amount Total Shareholder Return Amount Common stock, shares issued (in shares) Common Stock, Shares, Issued Equity Awards Adjustments, Footnote Equity Awards Adjustments, Footnote [Text Block] Concentration risk percentage Revenue percentage Concentration Risk, Percentage Purchase commitment, period (in years) Long-Term Purchase Commitment, Period Total unrealized losses Debt Securities, Available-for-Sale, Unrealized Loss Position, Accumulated Loss Long-Term Purchase Commitment, Category of Item Purchased [Domain] Long-Term Purchase Commitment, Category of Item Purchased [Domain] Insider Trading Policies and Procedures Adopted Insider Trading Policies and Procedures Adopted [Flag] Less: Accumulated depreciation and amortization Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment Subsequent Event [Line Items] Subsequent Event [Line Items] Total property and equipment, gross Property, Plant and Equipment, Gross Issuance of common stock upon exercise of stock options (in shares) Exercised (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period Debt Instrument [Line Items] Debt Instrument [Line Items] Named Executive Officers, Footnote Named Executive Officers, Footnote [Text Block] Weighted-Average Exercise Price Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price [Abstract] Research and development Research and Development Expense [Member] Common stock, shares authorized (in shares) Common Stock, Shares Authorized Payments for business acquisitions, net of cash acquired Payments to Acquire Businesses, Net of Cash Acquired Basis of Presentation Basis of Accounting, Policy [Policy Text Block] Change in net unrealized gains (losses) on available-for-sale securities OCI, Debt Securities, Available-for-Sale, Gain (Loss), after Adjustment and Tax Diluted (in shares) Weighted-average shares used in computing net loss per share, diluted (in shares) Weighted Average Number of Shares Outstanding, Diluted Available-for-sale securities: Other Comprehensive Income (Loss), Net of Tax, Portion Attributable to Parent [Abstract] Subscription and Support Subscription and Support [Member] Subscription and Support [Member] Third-Party Service Agreement Third-Party Service Agreement [Member] Third-Party Service Agreement MNPI Disclosure Timed for Compensation Value MNPI Disclosure Timed for Compensation Value [Flag] 2025 (remaining nine months) Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year AOCI Attributable to Parent, Net of Tax [Roll Forward] AOCI Attributable to Parent, Net of Tax [Roll Forward] Convertible senior notes Convertible Notes Payable, Current Total stockholdersâ€™ equity Beginning balance Ending balance Equity, Attributable to Parent Proceeds from debt issuance Proceeds from Issuance of Debt Due within one year Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, Year One Hedging Designation [Domain] Hedging Designation [Domain] Interest expense Interest Expense, Nonoperating Accrued payroll and related expenses Accrued Salaries, Current Foreign currency contracts assets-current Foreign currency contracts assets-current Derivative Asset, Current Purchased software Software and Software Development Costs [Member] Concentration Risk Type [Domain] Concentration Risk Type [Domain] Category of Item Purchased [Axis] Category of Item Purchased [Axis] Other comprehensive income (loss) Other comprehensive income (loss) Other Comprehensive Income (Loss), Net of Tax, Portion Attributable to Parent Fair Value, Measurements, Recurring Fair Value, Recurring [Member] Accounts receivable, net Accounts Receivable, after Allowance for Credit Loss, Current Granted (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Grants in Period, Gross Cost of revenue Cost of Sales [Member] Total cash equivalents and short-term investments, unrealized losses Cash Equivalents And Short-Term Investments, Gross Unrealized Losses Cash Equivalents And Short-Term Investments, Gross Unrealized Losses Greater than 12 months, fair value Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, 12 Months or Longer Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Total Long-Term Debt Pension Adjustments Prior Service Cost Pension Adjustments Prior Service Cost [Member] Document Fiscal Period Focus Document Fiscal Period Focus All Executive Categories All Executive Categories [Member] Net change in purchased equipment included in accounts payable and accrued expenses Net Change In Capital Expenditures Included In Liabilities Net Change In Capital Expenditures Included In Liabilities Notes Convertible Debt Securities [Member] 2027 Finite-Lived Intangible Asset, Expected Amortization, Year Two Changed Peer Group, Footnote Changed Peer Group, Footnote [Text Block] Options outstanding, weighted average remaining contractual term Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Remaining Contractual Term Assets Assets [Abstract] Computers and equipment Computer and Office Equipment [Member] Computer and Office Equipment [Member] Document Type Document Type Derivative Contract [Domain] Derivative Contract [Domain] Pension Benefits Adjustments, Footnote Pension Benefits Adjustments, Footnote [Text Block] Total Shareholder Return Vs Peer Group Total Shareholder Return Vs Peer Group [Text Block] Contractual interest expense Interest Expense, Debt, Excluding Amortization Exercisable and expected to vest, weighted average remaining contractual term Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Weighted Average Remaining Contractual Term Vested (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Vested in Period Schedule of Future Amortization Expense Schedule of Finite-Lived Intangible Assets, Future Amortization Expense [Table Text Block] Summary Of Accrued Compensation Summary Of Accrued Compensation [Table Text Block] Summary Of Accrued Compensation Subsequent Event [Table] Subsequent Event [Table] Vesting of restricted stock units, performance stock awards and other stock issuances Stock Vested During Period, Value Stock Vested During Period, Value Maximum Maximum [Member] Short-term investments: Debt Securities, Available-for-Sale [Abstract] Amortization expense of acquired intangible assets Amortization Expense Amortization of Intangible Assets Deferred revenue Contract with Customer, Liability Equity Valuation Assumption Difference, Footnote Equity Valuation Assumption Difference, Footnote [Text Block] Furniture and fixtures Furniture and Fixtures [Member] Acquired intangible assets, net Total Finite-Lived Intangible Assets, Net Antidilutive Securities [Axis] Antidilutive Securities [Axis] Accounts payable Accounts Payable, Current Leasehold improvements Leasehold Improvements [Member] Business Combinations Business Combination Disclosure [Text Block] Current Fiscal Year End Date Current Fiscal Year End Date Range [Axis] Statistical Measurement [Axis] PEO Name PEO Name Non-Rule 10b5-1 Arrangement Terminated Non-Rule 10b5-1 Arrangement Terminated [Flag] Loss before income taxes Income (Loss) from Continuing Operations before Income Taxes, Noncontrolling Interest Non-PEO NEO Average Total Compensation Amount Non-PEO NEO Average Total Compensation Amount Equity Award [Domain] Award Type [Domain] Name Outstanding Recovery, Individual Name Disaggregation of Revenue [Line Items] Disaggregation of Revenue [Line Items] Schedule of Antidilutive Securities Excluded from Computation of Net Loss Per Share Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table Text Block] Compensation Actually Paid vs. Company Selected Measure Compensation Actually Paid vs. Company Selected Measure [Text Block] Transferred Over Time Transferred over Time [Member] Non-PEO NEO Non-PEO NEO [Member] Useful life Finite-Lived Intangible Asset, Useful Life Additional Paid-In Capital Additional Paid-in Capital [Member] Hedging Relationship [Axis] Hedging Relationship [Axis] Award Timing Predetermined Award Timing Predetermined [Flag] Deferred contract acquisition costs Increase (Decrease) in Contract with Customer, Asset Subsequent Event Type [Domain] Subsequent Event Type [Domain] Customer relationships Customer Relationships [Member] Recently Issued Accounting Pronouncements Not Yet Adopted New Accounting Pronouncements, Policy [Policy Text Block] Convertible Senior Notes Long-Term Debt [Text Block] Net loss per share, diluted (in dollars per share) Earnings Per Share, Diluted Finite-Lived Intangible Assets by Major Class [Axis] Finite-Lived Intangible Assets by Major Class [Axis] Accumulated amortization Accumulated Amortization, beginning balance Accumulated Amortization, ending balance Finite-Lived Intangible Assets, Accumulated Amortization Non-cash operating lease costs Operating Lease, Right-of-Use Asset, Periodic Reduction Name Measure Name Entity Interactive Data Current Entity Interactive Data Current Deferred revenue Increase (Decrease) in Contract with Customer, Liability Employee stock purchase plan Accrued Employee Benefits, Current Restatement does not require Recovery Restatement Does Not Require Recovery [Text Block] Short-term investments: Investments, Fair Value Disclosure [Abstract] Preferred stock, shares issued (in shares) Preferred Stock, Shares Issued Customer [Axis] Customer [Axis] Disaggregation of Revenue [Table] Disaggregation of Revenue [Table] Statement of Financial Position [Abstract] Capitalization of contract acquisition costs Capitalization Of Contract Acquisition Costs Capitalization of Contract Acquisition Costs Stock-based compensation expense Share-Based Payment Arrangement, Noncash Expense Sales and marketing Selling and Marketing Expense Provision for income taxes Income Tax Expense (Benefit) Interest rate Debt Instrument, Interest Rate, Stated Percentage Vested Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Aggregate Intrinsic Value, Vested Notional amount Derivative, Notional Amount Canceled, forfeited or expired (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period Supplemental Disclosure of Cash Flow Information Supplemental Cash Flow Information [Abstract] Net loss, diluted Net Income (Loss) Available to Common Stockholders, Diluted Revenue Revenue from Contract with Customer, Excluding Assessed Tax Unrealized Losses Cash Equivalents, Gross Unrealized Losses Cash Equivalents, Gross Unrealized Losses Schedule of Changes of AOCI Related to our Cash Flow Hedges and Cash Flow Hedges on our Consolidated Statement of Operations Derivative Instruments, Gain (Loss) [Table Text Block] Statement of Comprehensive Income [Abstract] Concentration Risk Benchmark [Domain] Concentration Risk Benchmark [Domain] Amortized Cost Cash Equivalents, at Carrying Value Net cash used in investing activities Net Cash Provided by (Used in) Investing Activities Loss from operations Operating Income (Loss) Business Acquisition [Line Items] Business Acquisition [Line Items] Total liabilities and stockholdersâ€™ equity Liabilities and Equity Subsequent Events Subsequent Events [Text Block] Rule 10b5-1 Arrangement Terminated Rule 10b5-1 Arrangement Terminated [Flag] All Adjustments to Compensation All Adjustments to Compensation [Member] Fair Value, Hierarchy [Axis] Fair Value Hierarchy and NAV [Axis] Accrued compensation Total accrued compensation Employee-related Liabilities, Current Prepaid expenses, other current and noncurrent assets Increase (Decrease) in Prepaid Expense and Other Assets Additional paid-in capital Additional Paid in Capital Hedging Designation [Axis] Hedging Designation [Axis] Foreign currency contracts liabilities-current Foreign currency contracts liabilities-current Derivative Liability, Current Derivative Instruments Derivative Instruments and Hedging Activities Disclosure [Text Block] Derivative Instruments, Gain (Loss) [Table] Derivative Instruments, Gain (Loss) [Table] Commitments and Contingencies Disclosure [Abstract] Hedged liability, fair value hedge Hedged Liability, Fair Value Hedge Interest income Investment Income, Interest Finite-Lived Intangible Assets, Major Class Name [Domain] Finite-Lived Intangible Assets, Major Class Name [Domain] Accrued expenses and other current liabilities Accrued Liabilities And Other Liabilities, Current Accrued Liabilities And Other Liabilities, Current Schedule of Capitalized Contract Cost Capitalized Contract Cost [Table Text Block] Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of terminations Right-of-Use Asset Obtained in Exchange for Operating Lease Liability Underlying Security Market Price Change Underlying Security Market Price Change, Percent Changes in Capitalized Contract Cost [Roll Forward] Changes in Capitalized Contract Cost [Roll Forward] Changes in Capitalized Contract Cost [Roll Forward] Individual: Individual [Axis] Accumulated Other Comprehensive Loss AOCI Attributable to Parent [Member] Recognized transaction price period Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period Accumulated Gain (Loss), Net, Cash Flow Hedge, Parent Accumulated Gain (Loss), Net, Cash Flow Hedge, Parent [Member] U.S. government agency securities US Government Agencies Debt Securities [Member] Products and Services [Axis] Product and Service [Axis] Entity Address, State or Province Entity Address, State or Province Property, Plant and Equipment [Line Items] Property, Plant and Equipment [Line Items] Statement [Line Items] Statement [Line Items] Derivative Instruments and Hedging Activities Disclosure [Abstract] Erroneous Compensation Analysis Erroneous Compensation Analysis [Text Block] Operating expenses: Operating Expenses [Abstract] Schedule of Property and Equipment Property, Plant and Equipment [Table Text Block] Compensation Actually Paid vs. Total Shareholder Return Compensation Actually Paid vs. Total Shareholder Return [Text Block] Financial Instruments [Domain] Financial Instruments [Domain] Direct customers Direct Customers [Member] Direct Customers [Member] Beginning balance (in dollars per share) Ending balance (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value Liabilities and Stockholdersâ€™ Equity Liabilities and Equity [Abstract] Term of derivative Derivative, Term of Contract Capitalized internal-use software Software Development [Member] Asia Pacific Asia Pacific [Member] Minimum Minimum [Member] Restatement Determination Date Restatement Determination Date Adoption Date Trading Arrangement Adoption Date Pay vs Performance Disclosure Pay vs Performance Disclosure [Table] Designated derivative instruments: Derivative Assets (Liabilities), at Fair Value, Net, by Balance Sheet Classification [Abstract] Deferred revenue, noncurrent Contract with Customer, Liability, Noncurrent Interest rate contracts Gains (losses) on interest rate swaps: Interest Rate Contract [Member] Property, Plant and Equipment

[Table] Property, Plant and Equipment [Table] Beginning balance (in dollars per share) Ending balance (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price Concentration Risk [Table] Concentration Risk [Table] Operating lease right-of-use assets Operating Lease, Right-of-Use Asset Erroneously Awarded Compensation Recovery Erroneously Awarded Compensation Recovery [Table] Derivative Instruments, Gain (Loss) [Line Items] Derivative Instruments, Gain (Loss) [Line Items] Internet Protocol Addresses Internet Protocol Addresses [Member] Internet Protocol Addresses Beginning balance (in shares) Ending balance (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Number Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year Change in Fair Value as of Vesting Date of Prior Year Equity Awards Vested in Covered Year [Member] Accumulated Amortization Finite-Lived Intangible Assets, Accumulated Amortization [Abstract] Finite-Lived Intangible Assets, Accumulated Amortization Schedule of Fair Value, Liabilities Measured on Recurring Basis Fair Value, Liabilities Measured on Recurring Basis [Table Text Block] Derivative Instrument [Axis] Derivative Instrument [Axis] Property, Plant and Equipment [Abstract] Principal amount Long-Term Debt, Gross Exercise Price Award Exercise Price Net Loss Per Share Earnings Per Share [Text Block] Accrued compensation Increase (Decrease) in Employee Related Liabilities Arrangement Duration Trading Arrangement Duration Shares issued under ESPP (in shares) Stock Issued During Period, Value, Employee Stock Purchase Plan Subsequent Event Subsequent Event [Member] Issuance of common stock upon exercise of stock options Stock Issued During Period, Value, Stock Options Exercised Goodwill and Acquired Intangible Assets Goodwill and Intangible Assets Disclosure [Text Block] Schedule of Convertible Senior Notes Convertible Debt [Table Text Block] Change in net unrealized gains (losses) Net unrealized gains (losses) recognized in accumulated other comprehensive income Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), before Reclassification, after Tax Stockholdersâ€™ Equity Equity, Attributable to Parent [Abstract] Granted (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period, Weighted Average Grant Date Fair Value Less than 12 months, fair value Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months Peer Group Issuers, Footnote Peer Group Issuers, Footnote [Text Block] Material Terms of Trading Arrangement Material Terms of Trading Arrangement [Text Block] 2029 Finite-Lived Intangible Asset, Expected Amortization, Year Four All Individuals All Individuals [Member] Gross Carrying Amount Finite-Lived Intangible Assets, Gross [Abstract] Non-designated derivative instruments: Derivative Instruments Not Designated as Hedging Instruments [Abstract] PEO PEO [Member] Income Tax Disclosure [Abstract] Name Trading Arrangement, Individual Name Other expense, net Other Nonoperating Income (Expense) Statement of Stockholders' Equity [Abstract] Total cash equivalents and short-term investments Cash Equivalents And Short-Term Investments, Estimated Fair Value Cash Equivalents And Short-Term Investments, Estimated Fair Value Property, Plant and Equipment, Type [Axis] Long-Lived Tangible Asset [Axis] Unrealized Gains Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Gain, before Tax Due between one to three years Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, after Year One Through Three Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, after Year One Through Three Capitalized internal-use software Payments to Develop Software Schedules of Accounts Receivable Schedules of Concentration of Risk, by Risk Factor [Table Text Block] Total Gain (Loss) on Fair Value Hedges Recognized in Earnings Hedge accounting fair value adjustments Hedged Liability, Fair Value Hedge, Cumulative Increase (Decrease) Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Awards Close in Time to MNPI Disclosures, Table Awards Close in Time to MNPI Disclosures [Table Text Block] Schedule of Employee Service Share-based Compensation, Allocation of Recognized Period Costs [Table] Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table] Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year Prior Year End Fair Value of Equity Awards Granted in Any Prior Year that Fail to Meet Applicable Vesting Conditions During Covered Year [Member] Accrued commissions Accrued Sales Commission, Current Fair Value Cash equivalents Cash and Cash Equivalents, Fair Value Disclosure Aggregate Erroneous Compensation Amount Aggregate Erroneous Compensation Amount Local Phone Number Local Phone Number Liability Class [Axis] Liability Class [Axis] Cash equivalents: Cash and Cash Equivalents, at Carrying Value [Abstract] Aggregate Erroneous Compensation Not Yet Determined Aggregate Erroneous Compensation Not Yet Determined [Text Block] Total operating expenses Operating Expenses Schedule of Restricted Stock Units and Performance Stock Awards Activity Share-Based Payment Arrangement, Restricted Stock Unit, Activity [Table Text Block] Weighted-Average Remaining Contractual Term (inÂ years) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Additional Disclosures [Abstract] Changes in operating assets and liabilities, net of effects of business combinations: Increase (Decrease) in Operating Capital [Abstract] Channel Partner A Channel Partner A [Member] Channel Partner A [Member] PEO Total Compensation Amount PEO Total Compensation Amount Finite-lived intangibles Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Finite-Lived Intangibles Property, Plant and Equipment, Type [Domain] Long-Lived Tangible Asset [Domain] Statement of Income Location, Balance [Axis] Statement of Income Location, Balance [Axis] Commitments and Contingencies Commitments and Contingencies Disclosure [Text Block] Debt Disclosure [Abstract] Common Stock Common Stock [Member] Measure: Measure [Axis] Beginning balance Ending balance Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Aggregate Intrinsic Value, Outstanding Preferred stock, shares authorized (in shares) Preferred Stock, Shares Authorized Forgone Recovery due to Expense of Enforcement, Amount Forgone Recovery due to Expense of Enforcement, Amount Schedule of Business Acquisitions, by Acquisition [Table] Schedule of Business Acquisitions, by Acquisition [Table] Entity Emerging Growth Company Entity Emerging Growth Company Entity Central Index Key Entity Central Index Key General and administrative General and Administrative Expense [Member] Non-GAAP Measure Description Non-GAAP Measure Description [Text Block] Non-PEO NEO Average Compensation Actually Paid Amount Non-PEO NEO Average Compensation Actually Paid Amount Award Timing, How MNPI Considered Award Timing, How MNPI Considered [Text Block] Equity Component [Domain] Equity Component [Domain] Preferred stock, par value (in dollars per share) Preferred Stock, Par or Stated Value Per Share Financial Instrument [Axis] Financial Instrument [Axis] Accrued interest receivable Interest Receivable, Current Cash flow hedging instruments: Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), after Reclassification and Tax, Parent [Abstract] Additional 402(v) Disclosure Additional 402(v) Disclosure [Text Block] Total cash equivalents and short-term investments, amortized cost Cash Equivalents And Available-For-Sale Securities, At Cost Cash Equivalents And Available-For-Sale Securities, At Cost Stock-based compensation APIC, Share-Based Payment Arrangement, Increase for Cost Recognition Entity Shell Company Entity Shell Company Entity Incorporation, State or Country Code Entity Incorporation, State or Country Code Beginning balance Ending balance Total deferred contract acquisition costs Capitalized Contract Cost, Net Title Trading Arrangement, Individual Title Statement [Table] Statement [Table] Total Interest Expense, Debt Fair Value, Measurement Frequency [Domain] Measurement Frequency [Domain] Geographic Concentration Risk Geographic Concentration Risk [Member] City Area Code City Area Code Current liabilities: Liabilities, Current [Abstract] Other Other [Member] Other [Member] Finite-lived Intangible Assets [Roll Forward] Finite-Lived Intangible Assets [Roll Forward] Insider Trading Policies and Procedures Not Adopted Insider Trading Policies and Procedures Not Adopted [Text Block] Level I Fair Value, Inputs, Level 1 [Member] Concentration Risk Benchmark [Axis] Concentration Risk Benchmark [Axis] Total current assets Assets, Current Statement of Cash Flows [Abstract] Exercisable and expected to vest (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Number Schedule of Long-term Debt Instruments [Table] Schedule of Long-Term Debt Instruments [Table] Weighted-Average Grant Date Fair Value Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value [Abstract] Investment carrying value Equity Securities without Readily Determinable Fair Value, Amount Subsequent Event Type [Axis] Subsequent Event Type [Axis] Revenue, remaining performance obligation, percentage Revenue, Remaining Performance Obligation, Percentage Income Taxes Income Tax Disclosure [Text Block] Business and Summary of Significant Accounting Policies Organization, Consolidation and Presentation of Financial Statements Disclosure and Significant Accounting Policies [Text Block] Earnings Per Share [Abstract] Fair Value Debt Securities, Available-for-Sale, Fair Value, Fiscal Year Maturity [Abstract] Accumulated deficit Retained Earnings (Accumulated Deficit) Canceled, forfeited or expired (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period, Weighted Average Exercise Price Unrealized gain related to our cash flow hedges Cash Flow Hedge Gain (Loss) to be Reclassified within 12 Months General and administrative General and Administrative Expense Organization, Consolidation and Presentation of Financial Statements [Abstract] Aggregate Available Trading Arrangement, Securities Aggregate Available Amount Equity Awards Adjustments Equity Awards Adjustments [Member] Depreciation and amortization expense Depreciation, Depletion And Amortization, Excluding Amortization Of Deferred Contract Costs Depreciation, Depletion And Amortization, Excluding Amortization Of Deferred Contract Costs Net cash provided by financing activities Net Cash Provided by (Used in) Financing Activities Underlying Securities Award Underlying Securities Amount Unvested PSAs Performance Shares [Member] Amendment Flag Amendment Flag Fair value of notes Long-Term Debt, Fair Value Entity Registrant Name Entity Registrant Name Purchase price consideration Payments to Acquire Businesses, Gross Adjustment to Non-PEO NEO Compensation Footnote Adjustment to Non-PEO NEO Compensation Footnote [Text Block] Stock Appreciation Rights (SARs) Stock Appreciation Rights (SARs) [Member] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Table] Timing of Transfer of Good or Service [Axis] Timing of Transfer of Good or Service [Axis] Gross profit Gross Profit Fair Value as of Grant Date Award Grant Date Fair Value Customer Concentration Risk Customer Concentration Risk [Member] Subsequent Events [Abstract] Hosting equipment Hosting Equipment [Member] Hosting Equipment Convertible Debt [Abstract] Convertible Debt [Abstract] Accrued compensation Deferred Compensation Share-Based Arrangements, Liability, Current Unamortized debt issuance costs Debt Issuance Costs, Net Level II Fair Value, Inputs, Level 2 [Member] Due within one year Debt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, Year One Fair Value Hierarchy [Domain] Fair Value Hierarchy and NAV [Domain] Geographical [Domain] Geographical [Domain] Amortization of deferred contract acquisition costs Amortization of deferred contract acquisition costs Capitalized Contract Cost, Amortization Recovery of Erroneously Awarded Compensation Disclosure [Line Items] Principal amount Debt Instrument, Face Amount Schedule of Disaggregation of Revenue Disaggregation of Revenue [Table Text Block] Short-term investments Fair Value Fair Value Debt Securities, Available-for-Sale, Excluding Accrued Interest, Current Foreign currency contracts liabilities-noncurrent Derivative Liability, Noncurrent Entity Address, Postal Zip Code Entity Address, Postal Zip Code Interest Rate Swap Interest Rate Swap [Member] Restatement Determination Date: Restatement Determination Date [Axis] Title of 12(b) Security Title of 12(b) Security Concentration Risk Type [Axis] Concentration Risk Type [Axis] Common stock; $0.001 par value; 1,000,000 shares authorized as of October 31, 2024 and July 31, 2024; 153,415 and 152,490 shares issued and outstanding as of October 31, 2024 and July 31, 2024, respectively Common Stock, Value, Issued Fiscal Year Fiscal Period, Policy [Policy Text Block] Share-Based Payment Arrangement [Abstract] Cash and cash equivalents Cash and Cash Equivalents, at Carrying Value Number of unvested PSAs as a percentage of target Share-Based Compensation Arrangement By Share-Based Payment Award, Unvested Shares As A Percentage Of Target Share-Based Compensation Arrangement By Share-Based Payment Award, Unvested Shares As A Percentage Of Target Unrealized Gains Cash Equivalents, Gross Unrealized Gains Cash Equivalents, Gross Unrealized Gains Certificates of deposit Certificates of Deposit [Member] Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested Year-over-Year Change in Fair Value of Equity Awards Granted in Prior Years That are Outstanding and Unvested [Member] Convertible Senior Notes Due 2025 Convertible Senior Notes Due 2025 [Member] Convertible Senior Notes Due 2025 Canceled or forfeited (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeitures, Weighted Average Grant Date Fair Value Derivative Instruments and Hedging Activities Disclosures [Line Items] Derivative Instruments and Hedging Activities Disclosures [Line Items] Net loss per share, basic and diluted Earnings Per Share, Basic and Diluted EPS [Abstract] Earnings Per Share, Basic and Diluted EPS Fair Value by Liability Class [Domain] Fair Value by Liability Class [Domain] Cash Flows From Financing Activities Net Cash Provided by (Used in) Financing Activities [Abstract] Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested Year-end Fair Value of Equity Awards Granted in Covered Year that are Outstanding and Unvested [Member] Concentration Risk [Line Items] Concentration Risk [Line Items] Preferred stock; $0.001 par value; 200,000 shares authorized as of October 31, 2024 and July 31, 2024; no shares issued and outstanding as of October 31, 2024 and July 31, 2024 Preferred Stock, Value, Issued Share purchase rights under the ESPP Share-Based Payment Arrangement [Member] Outstanding Stock Options Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding [Roll Forward] Cash and Cash Equivalents [Domain] Cash and Cash Equivalents [Domain] Employee Stock Employee Stock [Member] Net loss per share, basic (in dollars per share) Earnings Per Share, Basic Accounts payable Increase (Decrease) in Accounts Payable Operating lease liabilities Operating Lease, Payments Adjustment To PEO Compensation, Footnote Adjustment To PEO Compensation, Footnote [Text Block] Award Timing MNPI Disclosure Award Timing MNPI Disclosure [Text Block] Aggregate Pension Adjustments Service Cost Aggregate Pension Adjustments Service Cost [Member] Designated as Hedging Instrument Designated as Hedging Instrument [Member] Net loss, basic Net Income (Loss) Available to Common Stockholders, Basic Compensation Actually Paid vs. Other Measure Compensation Actually Paid vs. Other Measure [Text Block] Schedule of Unrealized Loss on Investments Debt Securities, Available-for-Sale, Unrealized Loss Position, Fair Value [Table Text Block] Net Carrying Amount Finite-Lived Intangible Assets, Net [Abstract] Total current liabilities Liabilities, Current Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year [Member] Total assets Assets 2026 Finite-Lived Intangible Asset, Expected Amortization, Year One Granted (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period Schedule of Acquired Intangible Assets Schedule of Acquired Finite-Lived Intangible Assets by Major Class [Table Text Block] Schedule of Fair Value, Assets Measured on Recurring Basis Fair Value, Assets Measured on Recurring Basis [Table Text Block] Cash equivalents: Cash and Cash Equivalents [Abstract] Purchases of property, equipment and other assets Payments to Acquire Property, Plant, and Equipment Other noncurrent liabilities Other Liabilities, Noncurrent Forgone Recovery due to Violation of Home Country Law, Amount Forgone Recovery due to Violation of Home Country Law, Amount Derivative Instruments and Hedging Activities Disclosures [Table] Derivative Instruments and Hedging Activities Disclosures [Table] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Commitments and contingencies (Note 10) Commitments and Contingencies Convertible Senior Notes, $150 million Convertible Senior Notes, One Hundred Fifty Million [Member] Convertible Senior Notes, One Hundred Fifty Million Termination Date Trading Arrangement Termination Date Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Stock-Based Compensation Share-Based Payment Arrangement [Text Block] Contract with customer, term of contract Contract With Customer, Term Of Contract Contract with Customer, Term of Contract Not Designated as Hedging Instrument Not Designated as Hedging Instrument [Member] Entity Address, City or Town Entity Address, City or Town Debt Instrument [Axis] Debt Instrument [Axis] Exercised, aggregate intrinsic value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period, Intrinsic Value Due between one to three years Debt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, after Year One Through Three Debt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, after Year One Through Three Capitalization of development costs of software for internal-use Stock-based compensation expense Share-Based Payment Arrangement, Expense Net loss Net loss Net loss Net Income (Loss) Attributable to Parent Trading Arrangement: Trading Arrangement [Axis] Restricted Stock Units and Performance Stock Awards Restricted Stock Units and Performance Stock Awards [Member] Restricted Stock Units and Performance Stock Awards Granted (in dollars per share) Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Grants in Period, Weighted Average Exercise Price Pay vs Performance Disclosure, Table Pay vs Performance [Table Text Block] Canceled or forfeited (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeited in Period Loss Contingencies [Table] Loss Contingencies [Table] Business Acquisition [Axis] Business Acquisition [Axis] Equity Awards Adjustments, Excluding Value Reported in Compensation Table Equity Awards Adjustments, Excluding Value Reported in the Compensation Table [Member] Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year Dividends or Other Earnings Paid on Equity Awards not Otherwise Reflected in Total Compensation for Covered Year [Member] Entity File Number Entity File Number Cash and Cash Equivalents [Axis] Cash and Cash Equivalents [Axis] Aggregate Intrinsic Value Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Intrinsic Value, Amount Per Share [Abstract] Revenue Recognition Revenue from Contract with Customer [Text Block] Document Fiscal Year Focus Document Fiscal Year Focus Income Statement [Abstract] Entity Address, Address Line One Entity Address, Address Line One Product Concentration Risk Product Concentration Risk [Member] Weighted-average shares used in computing net loss per share, basic and diluted Weighted Average Number of Shares Outstanding Reconciliation [Abstract] Debt Instrument, Name [Domain] Debt Instrument, Name [Domain] Accrued expenses, other current and noncurrent liabilities Increase (Decrease) in Accrued Liabilities and Other Operating Liabilities Name Forgone Recovery,

Individual Name Exercisable and expected to vest, aggregate intrinsic value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercisable, Intrinsic Value Document Period End Date Document Period End Date Deferred income taxes Increase (Decrease) in Deferred Income Taxes Other Other Noncash Income (Expense) Award Timing MNPI Considered Award Timing MNPI Considered [Flag] Beginning balance (in shares) Ending balance (in shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number Insider Trading Arrangements [Line Items] Balance Sheet Components Supplemental Balance Sheet Disclosures [Text Block] Timing of Transfer of Good or Service [Domain] Timing of Transfer of Good or Service [Domain] Outstanding Aggregate Erroneous Compensation Amount Outstanding Aggregate Erroneous Compensation Amount PEO Actually Paid Compensation Amount PEO Actually Paid Compensation Amount Amortized Cost Debt Securities, Available-for-Sale, Amortized Cost, Fiscal Year Maturity [Abstract] Cost of revenue Cost of Revenue Contract with customer, liability, revenue recognized Contract with Customer, Liability, Revenue Recognized Adjustment to Compensation: Adjustment to Compensation [Axis] Prepaid expenses and other current assets Prepaid Expense and Other Assets, Current Accounts Receivable Accounts Receivable [Member] Document Transition Report Document Transition Report Document Quarterly Report Document Quarterly Report Purchase obligation Purchase Obligation Net realized gains reclassified into net loss (Gains) reclassified from AOCI into the condensed consolidated statement of operations Total Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), Reclassification, after Tax Initial strike price (in dollars per share) Option Indexed to Issuer's Equity, Strike Price Purchase of strategic investments Payments to Acquire Other Investments Fair Value Measurements, Recurring and Nonrecurring [Table] Fair Value, Recurring and Nonrecurring [Table] Customer [Domain] Customer [Domain] Accumulated other comprehensive loss Accumulated Other Comprehensive Income (Loss), Net of Tax Entity Current Reporting Status Entity Current Reporting Status Accumulated Deficit Retained Earnings [Member] Amortization of debt issuance costs Amortization of Debt Issuance Costs Pension Adjustments Service Cost Pension Adjustments Service Cost [Member] Basic (in shares) Weighted-average shares used in computing net loss per share, basic (in shares) Weighted Average Number of Shares Outstanding, Basic Stock Price or TSR Estimation Method Stock Price or TSR Estimation Method [Text Block] Greater than 12 months, unrealized losses Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, 12 Months or Longer, Accumulated Loss Unvested RSUs and shares of common stock Restricted Stock Units (RSUs) [Member] Amortization of debt issuance costs Amortization of Debt Issuance Costs and Discounts Increase (Decrease) in Stockholders' Equity [Roll Forward] Increase (Decrease) in Stockholders' Equity [Roll Forward] Executive Category: Executive Category [Axis] Name Awards Close in Time to MNPI Disclosures, Individual Name Revenue Benchmark Revenue Benchmark [Member] Less than 12 months, unrealized losses Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months, Accumulated Loss Aggregate Intrinsic Value Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Aggregate Intrinsic Value [Abstract] Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Aggregate Intrinsic Value Entity Filer Category Entity Filer Category Revenue, remaining performance obligation Revenue, Remaining Performance Obligation, Amount Statement of Income Location, Balance [Domain] Statement of Income Location, Balance [Domain] Purchases of short-term investments Payments to Acquire Debt Securities, Available-for-Sale Loss Contingencies [Line Items] Loss Contingencies [Line Items] Net change on cash flow hedges Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), after Reclassification and Tax, Parent Company Selected Measure Name Company Selected Measure Name EX-101.PRE 9 zs-20241031_pre.xml XBRL TAXONOMY EXTENSION PRESENTATION LINKBASE DOCUMENT XML 11 R1.htm IDEA: XBRL DOCUMENT v3.24.3 Cover Page - shares 3 Months Ended Oct. 31, 2024 Nov. 30, 2024 Cover [Abstract] Â Â Document Type 10-Q Â Document Quarterly Report true Â Document Period End Date Oct. 31, 2024 Â Document Transition Report false Â Entity File Number 001-38413 Â Entity Registrant Name ZSCALER, INC. Â Entity Incorporation, State or Country Code DE Â Entity Tax Identification Number 26-1173892 Â Entity Address, Address Line One 120 Holger Way Â Entity Address, City or Town San Jose Â Entity Address, State or Province CA Â Entity Address, Postal Zip Code 95134 Â City Area Code 408 Â Local Phone Number 533-0288 Â Title of 12(b) Security Common Stock, $0.001 Par Value Â Trading Symbol ZS Â Security Exchange Name NASDAQ Â Entity Current Reporting Status Yes Â Entity Interactive Data Current Yes Â Entity Filer Category Large Accelerated Filer Â Entity Small Business false Â Entity Emerging Growth Company false Â Entity Shell Company false Â Shares Outstanding Â 153,438,623 Entity Central Index Key 0001713683 Â Current Fiscal Year End Date --07-31 Â Document Fiscal Year Focus 2025 Â Document Fiscal Period Focus Q1 Â Amendment Flag false Â X - DefinitionBoolean flag that is true when the XBRL content amends previously-filed or accepted submission. + ReferencesNo definition available. + Details Name: dei_AmendmentFlag Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionArea code of city + ReferencesNo definition available. + Details Name: dei_CityAreaCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCover page. + ReferencesNo definition available. + Details Name: dei_CoverAbstract Namespace Prefix: dei_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionEnd date of current fiscal year in the format --MM-DD. + ReferencesNo definition available. + Details Name: dei_CurrentFiscalYearEndDate Namespace Prefix: dei_ Data Type: xbrli:gMonthDayItemType Balance Type: na Period Type: duration X - DefinitionFiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalPeriodFocus Namespace Prefix: dei_ Data Type: dei:fiscalPeriodItemType Balance Type: na Period Type: duration X - DefinitionThis is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalYearFocus Namespace Prefix: dei_ Data Type: xbrli:gYearItemType Balance Type: na Period Type: duration X - DefinitionFor the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD. + ReferencesNo definition available. + Details Name: dei_DocumentPeriodEndDate Namespace Prefix: dei_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as an quarterly report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Form 10-Q -Number 240 -Section 308 -Subsection a + Details Name: dei_DocumentQuarterlyReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as a transition report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Forms 10-K, 10-Q, 20-F -Number 240 -Section 13 -Subsection a-1 + Details Name: dei_DocumentTransitionReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word 'Other'. + ReferencesNo definition available. + Details Name: dei_DocumentType Namespace Prefix: dei_ Data Type: dei:submissionTypeItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 1 such as Attn, Building Name, Street Name + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine1 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the City or Town + ReferencesNo definition available. + Details Name: dei_EntityAddressCityOrTown Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCode for the postal or zip code + ReferencesNo definition available. + Details Name: dei_EntityAddressPostalZipCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the state or province. + ReferencesNo definition available. + Details Name: dei_EntityAddressStateOrProvince Namespace Prefix: dei_ Data Type: dei:stateOrProvinceItemType Balance Type: na Period Type: duration X - DefinitionA unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityCentralIndexKey Namespace Prefix: dei_ Data Type: dei:centralIndexKeyItemType Balance Type: na Period Type: duration X - DefinitionIndicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument. + ReferencesNo definition available. + Details Name: dei_EntityCommonStockSharesOutstanding Namespace Prefix: dei_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionIndicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesNo definition available. + Details Name: dei_EntityCurrentReportingStatus Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionIndicate if registrant meets the emerging growth company criteria. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityEmergingGrowthCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionCommission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen. + ReferencesNo definition available. + Details Name: dei_EntityFileNumber Namespace Prefix: dei_ Data Type: dei:fileNumberItemType Balance Type: na Period Type: duration X - DefinitionIndicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityFilerCategory Namespace Prefix: dei_ Data Type: dei:filerCategoryItemType Balance Type: na Period Type: duration X - DefinitionTwo-character EDGAR code representing the state or country of incorporation. + ReferencesNo definition available. + Details Name: dei_EntityIncorporationStateCountryCode Namespace Prefix: dei_ Data Type: dei:edgarStateCountryItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-T -Number 232 -Section 405 + Details Name: dei_EntityInteractiveDataCurrent Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionThe exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityRegistrantName Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityShellCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionIndicates that the company is a Smaller Reporting Company (SRC). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntitySmallBusiness Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityTaxIdentificationNumber Namespace Prefix: dei_ Data Type: dei:employerIdItemType Balance Type: na Period Type: duration X - DefinitionLocal phone number for entity. + ReferencesNo definition available. + Details Name: dei_LocalPhoneNumber Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionTitle of a 12(b) registered security. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b + Details Name: dei_Security12bTitle Namespace Prefix: dei_ Data Type: dei:securityTitleItemType Balance Type: na Period Type: duration X - DefinitionName of the Exchange on which a security is registered. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection d1-1 + Details Name: dei_SecurityExchangeName Namespace Prefix: dei_ Data Type: dei:edgarExchangeCodeItemType Balance Type: na Period Type: duration X - DefinitionTrading symbol of an instrument as listed on an exchange. + ReferencesNo definition available. + Details Name: dei_TradingSymbol Namespace Prefix: dei_ Data Type: dei:tradingSymbolItemType Balance Type: na Period Type: duration XML 12 R2.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Balance Sheets - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Current assets: Â Â Cash and cash equivalents $ 1,553,645 $ 1,423,080 Short-term investments 1,154,252 986,574 Accounts receivable, net 424,573 736,529 Deferred contract acquisition costs 152,475 148,873 Prepaid expenses and other current assets 108,835 101,561 Total current assets 3,393,780 3,396,617 Property and equipment, net 409,005 383,121 Operating lease right-of-use assets 84,091 89,758 Deferred contract acquisition costs, noncurrent 286,656 296,525 Acquired intangible assets, net 59,595 63,835 Goodwill 417,029 417,029 Other noncurrent assets 58,846 58,083 Total assets 4,709,002 4,704,968 Current liabilities: Â Â Accounts payable 25,368 23,309 Accrued expenses and other current liabilities 83,384 91,708 Accrued compensation 126,379 160,810 Deferred revenue 1,533,080 1,643,919 Convertible senior notes 1,145,799 1,142,275 Operating lease liabilities 49,600 50,866 Total current liabilities 2,963,610 3,112,887 Deferred revenue, noncurrent 250,640 251,055 Operating lease liabilities, noncurrent 41,938 44,824 Other noncurrent liabilities 24,269 22,100 Total liabilities 3,280,457 3,430,866 Commitments and contingencies (Note 10) Stockholdersâ€™ Equity Â Â Preferred stock; $0.001 par value; 200,000 shares authorized as of October 31, 2024 and July 31, 2024; no shares issued and outstanding as of October 31, 2024 and July 31, 2024 0 0 Common stock; $0.001 par value; 1,000,000 shares authorized as of October 31, 2024 and July 31, 2024; 153,415 and 152,490 shares issued and outstanding as of October 31, 2024 and July 31, 2024, respectively 153 152 Additional paid-in capital 2,593,010 2,426,819 Accumulated other comprehensive loss (4,487) (4,789) Accumulated deficit (1,160,131) (1,148,080) Total stockholdersâ€™ equity 1,428,545 1,274,102 Total liabilities and stockholdersâ€™ equity $ 4,709,002 $ 4,704,968 X - DefinitionCarrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_AccountsPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -

Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14 + Details Name: us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of excess of issue price over par or stated value of stock and from other transaction involving stock or stockholder. Includes, but is not limited to, additional paid-in capital (APIC) for common and preferred stock. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AdditionalPaidInCapital Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 12: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 13: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(12)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 30: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Assets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_AssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AssetsCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRepresents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommitmentsAndContingencies Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_CommonStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef

-Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of the portion of long-term debt due within one year or the operating cycle if longer identified as Convertible Notes Payable. Convertible Notes Payable is a written promise to pay a note which can be exchanged for a specified amount of another, related security, at the option of the issuer and the holder. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_ConvertibleNotesPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount excluding accrued interest, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionTotal of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_EmployeeRelatedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 15: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_Liabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(32)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LiabilitiesAndStockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-5Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 21: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_LiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LiabilitiesCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's right to use underlying asset under operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities classified as other, due after one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable preferred shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_PreferredStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_PrepaidExpenseAndOtherAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated undistributed earnings (deficit). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_RetainedEarningsAccumulatedDeficit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAccrued Liabilities And Other Liabilities, Current + ReferencesNo definition available. + Details Name: zs_AccruedLiabilitiesAndOtherLiabilitiesCurrent Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 13 R3.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Balance Sheets (Parenthetical) - $ / shares Oct. 31, 2024 Jul. 31, 2024 Statement of Financial Position [Abstract] Â Â  Preferred stock, par value (in dollars per share) $ 0.001 $ 0.001 Preferred stock, shares authorized (in shares) 200,000,000 200,000,000 Preferred stock, shares issued (in shares) 0 0 Preferred stock, shares outstanding (in shares) 0 0 Common stock, par value (in dollars per share) $ 0.001 $ 0.001 Common stock, shares authorized (in shares) 1,000,000,000 1,000,000,000 Common stock, shares issued (in shares) 153,415,000 152,490,000 Common stock, shares outstanding (in shares) 153,415,000 152,490,000 X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionFace amount or stated value per share of preferred stock nonredeemable or redeemable solely at the option of the issuer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of nonredeemable preferred shares (or preferred stock redeemable solely at the option of the issuer) permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_PreferredStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares issued for nonredeemable preferred shares and preferred shares redeemable solely at option of issuer. Includes, but is not limited to, preferred shares issued, repurchased, and held as treasury shares. Excludes preferred shares classified as debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionAggregate share number for all nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer) held by stockholders. Does not include preferred shares that have been repurchased. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 5:

http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_PreferredStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfFinancialPositionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 14 R4.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Operations - USD ($) shares in Thousands, $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Income Statement [Abstract] Â Â  Revenue $ 627,955 $ 496,703 Cost of revenue 141,462 111,394 Gross profit 486,493 385,309 Operating expenses: Â Â  Sales and marketing 306,087 267,111 Research and development 154,254 113,539 General and administrative 56,819 50,716 Total operating expenses 517,160 431,366 Loss from operations (30,667) (46,057) Interest income 30,048 25,942 Interest expense (3,143) (3,159) Other expense, net (652) (1,212) Loss before income taxes (4,414) (24,486) Provision for income taxes 7,637 8,997 Net loss $ (12,051) $ (33,483) Net loss per share, basic and diluted Â Â  Net loss per share, basic (in dollars per share) $ (0.08) $ (0.23) Net loss per share, diluted (in dollars per share) $ (0.08) $ (0.23) Weighted-average shares used in computing net loss per share, basic and diluted Â Â  Basic (in shares) 152,557 147,625 Diluted (in shares) 152,557 147,625 X - DefinitionThe aggregate cost of goods produced and sold and services rendered during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A 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220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph 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http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name 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dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1 + Details Name: us-gaap_GeneralAndAdministrativeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 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-URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 14: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A 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https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_GrossProfit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification 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https://asc.fasb.org/1943274/2147477314/942-235-S99-1Reference 11: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(10)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncomeStatementAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of interest expense classified as nonoperating. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_InterestExpenseNonoperating Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount before accretion (amortization) of purchase discount (premium) of interest income on nonoperating securities. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(7)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32 + Details Name: us-gaap_InvestmentIncomeInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionGenerally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense. + ReferencesNo definition available. + Details Name: us-gaap_OperatingExpenses Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OperatingExpensesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher

FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (expense) related to nonoperating activities, classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_OtherNonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 730 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482916/730-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 912 -SubTopic 730 -Name Accounting Standards Codification -Section 25 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479532/912-730-25-1 + Details Name: us-gaap_ResearchAndDevelopmentExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe aggregate total amount of expenses directly related to the marketing or selling of products or services. + ReferencesNo definition available. + Details Name: us-gaap_SellingAndMarketingExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingDilutedDisclosureItemsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionEarnings Per Share, Basic and Diluted EPS + ReferencesNo definition available. + Details Name: zs_EarningsPerShareBasicAndDilutedEPSAbstract Namespace Prefix: zs_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 15 R5.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Comprehensive Loss - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Statement of Comprehensive Income [Abstract] Â Â  Net loss $ (12,051) $ (33,483) Available-for-sale securities: Â Â  Change in net unrealized gains (losses) on available-for-sale securities 1,041 (589) Cash flow hedging instruments: Â Â  Change in net unrealized gains (losses) 469 (15,136) Net realized gains reclassified into net loss (1,208) (654) Net change on cash flow hedges (739) (15,790) Other comprehensive income (loss) 302 (16,379) Comprehensive loss $ (11,749) $ (49,862) X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-5 + Details Name: us-gaap_ComprehensiveIncomeNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeDerivativesQualifyingAsHedgesNetOfTaxPortionAttributableToParentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after tax and adjustment, of unrealized gain (loss) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale) and unrealized gain (loss) on investment in debt security measured at amortized cost (held-to-maturity) from transfer to available-for-sale. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11 + Details Name: us-gaap_OtherComprehensiveIncomeLossAvailableForSaleSecuritiesAdjustmentNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax and reclassification, of gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness, attributable to parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossAfterReclassificationAndTaxParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax and before reclassification, of gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10A + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-15 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfIncomeAndComprehensiveIncomeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 16 R6.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Stockholders' Equity - USD ($) shares in Thousands, $ in Thousands Total Common Stock Additional Paid-In Capital Accumulated Other Comprehensive Loss Accumulated Deficit Beginning balance (in shares) at Jul. 31, 2023 Â 147,169 Â Â Â Beginning balance at Jul. 31, 2023 $ 725,112 $ 147 $ 1,816,915 $ (1,576) $ (1,090,374) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Issuance of common stock upon exercise of stock options (in shares) Â 151 Â Â Â Issuance of common stock upon exercise of stock options 1,256 Â 1,256 Â Â Vesting of restricted stock units, performance stock awards and other stock issuances (in shares) Â 993 Â Â Â Vesting of restricted stock units, performance stock awards and other stock issuances 0 $ 1 (1) Â Â Stock-based compensation 131,019 Â 131,019 Â Â Other comprehensive income (loss) (16,379) Â Â (16,379) Â Net loss (33,483) Â Â Â (33,483) Ending balance (in shares) at Oct. 31, 2023 Â 148,313 Â Â Â Ending balance at Oct. 31, 2023 $ 807,525 $ 148 1,949,189 (17,955) (1,123,857) Beginning balance (in shares) at Jul. 31, 2024 152,490 152,490 Â Â Â Beginning balance at Jul. 31, 2024 $ 1,274,102 $ 152 2,426,819 (4,789) (1,148,080) Increase (Decrease) in Stockholders' Equity [Roll Forward] Â Â Â Â Â Issuance of common stock upon exercise of stock options (in shares) 87 87 Â Â Â Issuance of common stock upon exercise of stock options $ 890 Â 890 Â Â Vesting of restricted stock units, performance stock awards and other stock issuances (in shares) Â 838 Â Â Â Vesting of restricted stock units, performance stock awards and other stock issuances 0 $ 1 (1) Â Â Stock-based compensation 165,302 Â 165,302 Â Â Other comprehensive income (loss) 302 Â Â 302 Â Net loss $ (12,051) Â Â Â (12,051) Ending balance (in shares) at Oct. 31, 2024 153,415 153,415 Â Â Â Ending balance at Oct. 31, 2024 $ 1,428,545 $ 153 $ 2,593,010 $ (4,487) $ (1,160,131) X - DefinitionAmount of increase to additional paid-in capital (APIC) for recognition of cost for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-13Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-12 + Details Name: us-gaap_AdjustmentsToAdditionalPaidInCapitalSharebasedCompensationRequisiteServicePeriodRecognitionValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInStockholdersEquityRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax of other comprehensive income (loss) attributable to parent entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 19 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-19Reference 2: http://fasb.org/us-

gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 20 -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (c)(3) -SubTopic 10 -Topic 810 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-1AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPortionAttributableToParent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionValue of stock issued as a result of the exercise of stock options. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionStock Vested During Period, Shares + ReferencesNo definition available. + Details Name: zs_StockVestedDuringPeriodShares Namespace Prefix: zs_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionStock Vested During Period, Value + ReferencesNo definition available. + Details Name: zs_StockVestedDuringPeriodValue Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 17 R7.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Cash Flows - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Cash Flows From Operating Activities Â Â  Net loss $ (12,051) $ (33,483) Adjustments to reconcile net loss to cash provided by operating activities: Â Â  Depreciation and amortization expense 21,423 13,962 Amortization expense of acquired intangible assets 4,240 3,036 Amortization of deferred contract acquisition costs 39,068 30,111 Amortization of debt issuance costs 981 977 Non-cash operating lease costs 15,657 9,903 Stock-based compensation expense 157,178 129,138 Accretion of investments purchased at a discount (5,003) (3,199) Unrealized gains on hedging transactions 3,689 1,564 Deferred income taxes 186 (43) Other 644 1,031 Changes in operating assets and liabilities, net of effects of business combinations: Â Â  Accounts receivable 311,975 215,082 Deferred contract acquisition costs (32,801) (27,680) Prepaid expenses, other current and noncurrent assets (8,767) 1,349 Accounts payable 1,043 4,596 Accrued expenses, other current and noncurrent liabilities (6,240) 4,859 Accrued compensation (34,431) (39,232) Deferred revenue (111,254) (40,154) Operating lease liabilities (14,202) (11,011) Net cash provided by operating activities 331,335 260,806 Cash Flows From Investing Activities Â Â  Purchases of property, equipment and other assets (17,025) (28,659) Capitalized internal-use software (22,429) (7,429) Payments for business acquisitions, net of cash acquired 0 (4,377) Purchase of strategic investments (561) 0 Purchases of short-term investments (430,296) (375,929) Proceeds from maturities of short-term investments 268,651 253,849 Net cash used in investing activities (201,660) (162,545) Cash Flows From Financing Activities Â Â  Proceeds from issuance of common stock upon exercise of stock options 890 1,256 Net cash provided by financing activities 890 1,256 Net increase in cash and cash equivalents 130,565 99,517 Cash and cash equivalents at beginning of period 1,423,080 1,262,206 Cash and cash equivalents at end of period 1,553,645 1,361,723 Supplemental Disclosure of Cash Flow Information Â Â  Cash paid for income taxes, net of tax refunds 9,399 5,286 Non-Cash Activities Â Â  Operating lease right-of-use assets obtained in exchange for operating lease obligations, net of terminations 8,894 15,617 Net change in purchased equipment included in accounts payable and accrued expenses $ 462 $ 489 X - DefinitionThe sum of the periodic adjustments of the differences between securities' face values and purchase prices that are charged against earnings. This is called accretion if the security was purchased at a discount and amortization if it was purchased at premium. As a noncash item, this element is an adjustment to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_AccretionAmortizationOfDiscountsAndPremiumsInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of amortization expense attributable to debt discount (premium) and debt issuance costs. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-3 + Details Name: us-gaap_AmortizationOfFinancingCostsAndDiscounts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2 + Details Name: us-gaap_AmortizationOfIntangibleAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 1 -SubTopic 230 -Topic 830 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_CashFlowNoncashInvestingAndFinancingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after refund, of cash paid to foreign, federal, state, and local jurisdictions as income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 23 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-23Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-22Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2 + Details Name: us-gaap_IncomeTaxesPaidNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsReceivable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase (decrease) in accrued expenses, and obligations classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccruedLiabilitiesAndOtherOperatingLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X -

DefinitionAmount of increase (decrease) in right to consideration in exchange for good or service transferred to customer when right is conditioned on something other than passage of time. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInContractWithCustomerAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase (decrease) in obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 912 -SubTopic 310 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478345/912-310-45-11Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the account that represents the temporary difference that results from Income or Loss that is recognized for accounting purposes but not for tax purposes and vice versa. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInDeferredIncomeTaxes Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInEmployeeRelatedLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOperatingCapitalAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in prepaid expenses, and assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25 + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB 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https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef 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-Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow from operating lease, excluding payments to bring another asset to condition and location necessary for its intended use. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_OperatingLeasePayments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of periodic reduction over lease term of carrying amount of right-of-use asset from operating lease. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OperatingLeaseRightOfUseAssetAmortizationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of income (expense) included in net income that results in no cash inflow (outflow), classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OtherNoncashIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow to acquire investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11 + Details Name: us-gaap_PaymentsToAcquireAvailableForSaleSecuritiesDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of a business, net of the cash acquired from the purchase. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesNetOfCashAcquired Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow to acquire investments classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireOtherInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquirePropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the development or modification of software programs or applications for internal use (that is, not to be sold, leased or otherwise marketed to others) that qualify for capitalization. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToDevelopSoftware Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow from maturity, prepayment and call of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -

Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_ProceedsFromMaturitiesPrepaymentsAndCallsOfAvailableForSaleSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from exercise of option under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Subparagraph (a) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2A + Details Name: us-gaap_ProceedsFromStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase in right-of-use asset obtained in exchange for operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of noncash expense for share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SupplementalCashFlowInformationAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe net change in the difference between the fair value and the carrying value, or in the comparative fair values, of derivative instruments, including options, swaps, futures, and forward contracts, held at each balance sheet date, that was included in earnings for the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(7)(c)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(7)(c)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(7)(c)(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(7)(c)(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5A -Subparagraph (SX 210.12-13A(Column F)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5A + Details Name: us-gaap_UnrealizedGainLossOnDerivatives Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionDepreciation, Depletion And Amortization, Excluding Amortization Of Deferred Contract Costs + ReferencesNo definition available. + Details Name: zs_DepreciationDepletionAndAmortizationExcludingAmortizationOfDeferredContractCosts Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionNet Change In Capital Expenditures Included In Liabilities + ReferencesNo definition available. + Details Name: zs_NetChangeInCapitalExpendituresIncludedInLiabilities Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 18 R8.htm IDEA: XBRL DOCUMENT v3.24.3 Business and Summary of Significant Accounting Policies 3 Months Ended Oct. 31, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â  Business and Summary of Significant Accounting Policies Business and Summary of Significant Accounting Policies Description of the BusinessZscaler, Inc. ("Zscaler," the "Company," "we," "us," or "our") is a cloud security company that developed a platform incorporating core security functionalities needed to enable fast and secure access to cloud resources based on identity, context and organizationâ€™s policies. Our solution is a purpose-built, multi-tenant, distributed cloud platform that incorporates the security functionality needed to enable users, applications, and devices to safely and efficiently utilize authorized applications and services based on an organizationâ€™s business policies. We deliver our solutions using a software-as-a-service ("SaaS") business model and sell subscriptions to customers to access our cloud platform, together with related support services. We were incorporated in Delaware in September 2007 and conduct business worldwide, with presence in North America, South America, Europe and Asia. Our headquarters are in San Jose, California.Basis of PresentationThe accompanying unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States ("GAAP") and applicable regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting, and include the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the applicable required disclosures and regulations of the SEC. Therefore, these unaudited condensed consolidated financial statements and accompanying notes should be read in conjunction with the Company's audited consolidated financial statements and related notes in its Annual Report on Form 10-K for the fiscal year ended July 31, 2024 (the "Fiscal 2024 Form 10-K"), as filed with the SEC on September 12, 2024.Interim Unaudited Condensed Consolidated Financial StatementsThe accompanying condensed consolidated balance sheet as of July 31, 2024 was derived from the audited consolidated financial statements as of that date. The accompanying interim unaudited condensed consolidated financial statements, including the condensed consolidated balance sheet as of October 31, 2024, the condensed consolidated statements of operations for the three months ended October 31, 2024 and 2023, the condensed consolidated statements of comprehensive loss for the three months ended October 31, 2024 and 2023, the condensed consolidated statements of stockholdersâ€™ equity for the three months ended October 31, 2024 and 2023 and the condensed consolidated statements of cash flows for the three months ended October 31, 2024 and 2023 are unaudited. The related financial data and the other financial information disclosed in the accompanying notes to these interim unaudited condensed consolidated financial statements are also unaudited. These interim unaudited condensed consolidated financial statements have been prepared on a basis consistent with our annual consolidated financial statements and, in our opinion, include all normal recurring adjustments necessary to state fairly our quarterly results. The results of operations for the three months ended October 31, 2024 are not necessarily indicative of the results to be expected for our fiscal year ending July 31, 2025 or for any other future fiscal year or interim period.Use of Estimates The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported and disclosed in the financial statements and accompanying notes. Such estimates include, but are not limited to, the determination of revenue recognition, deferred revenue, deferred contract acquisition costs, capitalized internal-use software, valuation of acquired intangible assets, period of benefit generated from our deferred contract acquisition costs, allowance for doubtful accounts, valuation of common stock options and stock-based awards, useful lives of property and equipment, useful lives of acquired intangible assets, recoverability of goodwill, valuation of deferred tax assets and liabilities, loss contingencies related to litigation, fair value of convertible senior notes and the discount rate used for operating leases. Management determines these estimates and assumptions based on historical experience and on various other assumptions that are believed to be reasonable. Actual results could differ significantly from these estimates, and such differences may be material to the condensed consolidated financial statements.Due to uncertainty in the macroeconomic and geopolitical environment, there is ongoing disruption in the global economy and financial markets. We are not aware of any specific event or circumstances that would require an update to our estimates, judgments or assumptions or a revision to the carrying value of our assets or liabilities as of the date of issuance of these condensed consolidated financial statements. These estimates, judgments and assumptions may change in the future, as new events occur or additional information is obtained.Fiscal Year Our fiscal year ends on July 31. References to fiscal 2025, for example, refer to our fiscal year ending July 31, 2025.Significant Accounting Policies Our significant accounting policies are described in the Fiscal 2024 Form 10-K. There have been no significant changes to these policies that have had a material impact on the condensed consolidated financial statements and related notes for the three months ended October 31, 2024.Recently Issued Accounting Pronouncements Not Yet AdoptedIn November 2023, the Financial Accounting Standards Board ("FASB") issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This standard is effective for us in the annual periods beginning in fiscal 2025 and interim periods beginning in the first quarter of fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures.In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. The amended guidance enhances income tax disclosures primarily related to the effective tax rate reconciliation and income taxes paid information. This standard requires disclosures of specific categories in the effective tax rate reconciliation and further information on reconciling items meeting a quantitative threshold. In addition, the amended guidance requires disaggregating income taxes paid (net of refunds received) by federal, state and foreign taxes. It also requires disaggregating individual jurisdictions in which income taxes paid (net of refunds received) is equal to or greater than 5% of total income taxes paid (net of refunds received). This standard is effective for us in the annual periods beginning in fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures.In November 2024, the FASB issued ASU No. 2024-03, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40), Disaggregation of Income Statement Expenses. This standard requires disclosures of additional information about specific expense categories in the notes to the financial statements for interim and annual reporting periods. This standard is effective for us in the annual periods beginning in fiscal 2028 and interim periods beginning in the first quarter of fiscal 2029. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the organization, consolidation and basis of presentation of financial statements disclosure, and significant accounting policies of the reporting entity. May be provided in more than one note to the financial statements, as long as users are provided with an understanding of (1) the significant judgments and assumptions made by an enterprise in determining whether it must consolidate a VIE and/or disclose information about its involvement with a VIE, (2) the nature of restrictions on a consolidated VIE's assets reported by an enterprise in its statement of financial position, including the carrying amounts of such assets, (3) the nature of, and changes in, the risks associated with an enterprise's involvement with the VIE, and (4) how an enterprise's involvement with the VIE affects the enterprise's financial position, financial performance, and cash flows. Describes procedure if disclosures are provided in more than one note to the financial statements. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContentReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 275 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/275/tableOfContentReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/810/tableOfContentReference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 205 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/205/tableOfContent + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsDisclosureAndSignificantAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 19 R9.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue Recognition 3 Months Ended Oct. 31, 2024 Revenue from Contract with Customer [Abstract] Â  Revenue Recognition Revenue RecognitionDisaggregation of Revenue Subscription and support revenue is recognized over time and accounted for approximately 97% of our revenue for the three months ended October 31, 2024 and 2023.The following table summarizes the revenue by region based on the shipping address of customers who have contracted to use our cloud platform:Three Months Ended October 31,20242023Amount% RevenueAmount% Revenue(in thousands, except for percentage data)United States$319,312Â 51Â %$247,531Â 50Â %Europe, Middle East and Africa 186,069Â 30Â %157,245Â 32Â %Asia Pacific99,382Â 16Â %75,080Â 15Â %Other23,192Â 3Â %16,847Â 3Â %Total$627,955Â 100Â %$496,703Â 100Â %The following table summarizes the revenue from contracts by type of customer:Three Months Ended October 31,20242023Amount% RevenueAmount% Revenue(in thousands, except for percentage data)Channel partners$558,360Â 89Â %$454,456Â 91Â %Direct customers69,595Â 11Â %42,247Â 9Â %Total$627,955Â 100Â %$496,703Â 100Â %Significant CustomersNo single customer accounted for 10% or more of the total revenue during the periods presented. The following table summarizes the concentration of 10% or more of the total balance of accounts receivable, net:October 31, 2024July 31, 2024Channel partner A11%* (*)Â Represents less than 10%.Contract BalancesContract liabilities consist of deferred revenue and include payments received in advance of performance under the contract. Such amounts are recognized as revenue over the contractual period. Deferred revenue, including current and noncurrent balances as of October 31, 2024 and July 31, 2024 was $1,783.7 million and $1,895.0 million, respectively. In the three months ended October 31, 2024 and 2023, we recognized revenue of $595.2 million and $462.9 million, respectively, that was included in the corresponding contract liability balance at the beginning of these periods.Remaining Performance ObligationsThe typical subscription and support term is one to three years. Most of our subscription and support contracts are non-cancelable over the contractual term. However, customers typically have the right to terminate their contracts for cause, if we fail to perform. As of October 31, 2024, the aggregate amount of the transaction price allocated to remaining performance obligations was $4,410.6Â million. We expect to recognize 49% of the transaction price over the next 12 months and 93% of the transaction price over the next three years, with the remainder recognized thereafter.Costs to Obtain and Fulfill a Contract We capitalize sales commission and associated payroll taxes paid to sales personnel that are incremental to the acquisition of customer contracts. These costs are recorded as deferred contract acquisition costs in the condensed consolidated balance sheets.The activity of the deferred contract acquisition costs consisted of the following: Three Months Ended October 31,20242023(in thousands)Beginning balance$445,398Â $375,234Â Capitalization of contract acquisition costs32,801Â 27,680Â Amortization of deferred contract acquisition costs(39,068)(30,111)Ending balance$439,131Â $372,803Â The outstanding balance of the deferred contract acquisition costs consisted of the following: October 31, 2024July 31, 2024(in thousands)Deferred contract acquisition costs, current$152,475Â $148,873Â Deferred contract acquisition costs, noncurrent286,656Â 296,525Â Total deferred contract acquisition costs$439,131Â $445,398Â  X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-9Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-15Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -

Paragraph 12 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 20 R10.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Short-Term Investments 3 Months Ended Oct. 31, 2024 Cash and Cash Equivalents [Abstract] Â  Cash Equivalents and Short-Term Investments Cash Equivalents and Short-Term Investments Cash equivalents and short-term investments consisted of the following as of October 31, 2024:AmortizedCostUnrealizedGainsUnrealizedLossesFair ValueCash equivalents:(in thousands)Money market funds$1,172,163Â $â€”Â $â€”Â $1,172,163Â U.S. treasury securities35,898Â 5Â â€”Â 35,903Â U.S. government agency securities107,255Â 3Â (19)107,239Â Certificates of deposit106,452Â â€”Â â€”Â 106,452Â Total cash equivalents$1,421,768Â $8Â $(19)$1,421,757Â Short-term investments:U.S. treasury securities$314,332Â $59Â $(436)$313,955Â U.S. government agency securities183,431Â 92Â (195)183,328Â Corporate debt securities655,888Â 2,164Â (1,083)656,969Â Total short-term investments$1,153,651Â $2,315Â $(1,714)$1,154,252Â Total cash equivalents and short-term investments$2,575,419Â $2,323Â $(1,733)$2,576,009Â Cash equivalents and short-term investments consisted of the following as of July 31, 2024:AmortizedCostUnrealizedGainsUnrealizedLossesFair ValueCash equivalents:(in thousands)Money market funds$956,932Â $â€”Â $â€”Â $956,932Â U.S. treasury securities178,188Â â€”Â (15)178,173Â U.S. government agency securities57,555Â â€”Â (6)57,549Â Certificates of deposit80,940Â â€”Â â€”Â 80,940Â Total cash equivalents$1,273,615Â $â€”Â $(21)$1,273,594Â Short-term investments:U.S. treasury securities$257,841Â $8Â $(828)$257,021Â U.S. government agency securities160,574Â 43Â (542)160,075Â Corporate debt securities568,589Â 1,514Â (625)569,478Â Total short-term investments$987,004Â $1,565Â $(1,995)$986,574Â Total cash equivalents and short-term investments$2,260,619Â $1,565Â $(2,016)$2,260,168Â The amortized cost and fair value of our short-term investments based on their stated maturities consisted of the following as of October 31, 2024:AmortizedCostFair Value(in thousands)Due within one year$562,736Â $562,907Â Due between one to three years590,915Â 591,345Â Total$1,153,651Â $1,154,252Â Short-term investments that were in continuous unrealized loss position as of October 31, 2024 consisted of the following: Less than 12 MonthsGreater than 12 MonthsTotalFairValueUnrealizedLossesFairValueUnrealizedLossesFairValueUnrealizedLosses(in thousands)U.S. treasury securities$146,042Â $(436)$â€”Â $â€”Â $146,042Â $(436)U.S. government agency securities127,374Â (174)11,096Â (21)138,470Â (195)Corporate debt securities166,536Â (1,050)25,384Â (33)191,920Â (1,083)Total$439,952Â $(1,660)$36,480Â $(54)$476,432Â $(1,714)Short-term investments that were in continuous unrealized loss position as of July 31, 2024 consisted of the following:Less than 12 MonthsGreater than 12 MonthsTotalFairValueUnrealizedLossesFairValueUnrealizedLossesFairValueUnrealizedLosses(in thousands)U.S. treasury securities$152,574Â $(115)$87,808Â $(713)$240,382Â $(828)U.S. government agency securities65,563Â (28)65,334Â (514)130,897Â (542)Corporate debt securities81,020Â (102)94,666Â (523)175,686Â (625)Total $299,157Â $(245)$247,808Â $(1,750)$546,965Â $(1,995)We review the individual securities that have unrealized losses in our short-term investment portfolio on a regular basis. We evaluate, among others, whether we have the intention to sell any of these investments and whether it is not more likely than not that we will be required to sell any of them before recovery of the amortized cost basis. Neither of these criteria were met in any period presented. We additionally evaluate whether the decline in fair value of the corporate debt securities below their amortized cost basis is related to credit losses or other factors. Based on this evaluation, we determined that unrealized losses of the above securities were primarily attributable to changes in interest rates and non credit-related factors. Accordingly, we determined that an allowance for credit losses was unnecessary for our short-term investments as of October 31, 2024 and July 31, 2024.As of October 31, 2024 and July 31, 2024, we recorded $12.6 million and $10.7 million, respectively, of accrued interest receivable within prepaid expenses and other current assets in the condensed consolidated balance sheets.Strategic Investments Our strategic investments consist primarily of non-marketable equity securities of privately held companies, which do not have a readily determinable fair value. As of October 31, 2024 and July 31, 2024, the carrying amount of our strategic investments was $10.3 million and $9.8 million, respectively, and is included within other noncurrent assets in the condensed consolidated balance sheets. There were no material events or circumstances impacting their carrying amount during the periods presented. X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of the components of cash, cash equivalents, and short-term investments. Short-term investments may include current marketable securities. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/320/tableOfContent + Details Name: us-gaap_CashCashEquivalentsAndShortTermInvestmentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 21 R11.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements 3 Months Ended Oct. 31, 2024 Fair Value Disclosures [Abstract] Â  Fair Value Measurements Fair Value Measurements We measure our financial assets and liabilities at fair value at each reporting period using a fair value hierarchy, which requires us to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrumentâ€™s classification within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement.Our money market funds are classified within Level I due to the highly liquid nature of these assets and have quoted prices in active markets. Certain of our investments in available-for-sale securities (i.e., U.S. treasury securities, U.S. government agency securities, certificates of deposit and corporate debt securities), as well as our assets and liabilities arising from our foreign currency forward contracts and our interest rate swap contracts, are classified within Level II. The fair value of our Level II financial assets and liabilities is determined by using inputs based on non-binding market consensus prices that are primarily corroborated by observable market data or quoted market prices for similar instruments, for substantially the full term of the financial assets and liabilities.Assets and liabilities that are measured at fair value on a recurring basis consisted of the following as of October 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$1,172,163Â $1,172,163Â $â€”Â $â€”Â U.S. treasury securities35,903Â â€”Â 35,903Â â€”Â U.S. government agency securities107,239Â â€”Â 107,239Â â€”Â Certificates of deposit106,452Â â€”Â 106,452Â â€”Â Total cash equivalents$1,421,757Â $1,172,163Â $249,594Â $â€”Â Short-term investments:U.S. treasury securities$313,955Â $â€”Â $313,955Â $â€”Â U.S. government agency securities183,328Â â€”Â 183,328Â â€”Â Corporate debt securities656,969Â â€”Â 656,969Â â€”Â Total short-term investments$1,154,252Â $â€”Â $1,154,252Â $â€”Â Total cash equivalents and short-term investments$2,576,009Â $1,172,163Â $1,403,846Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,918Â $â€”Â $2,918Â $â€”Â Foreign currency contracts assets-noncurrent (2)$665Â $â€”Â $665Â $â€”Â Foreign currency contracts liabilities-current (3)$4,720Â $â€”Â $4,720Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$1,201Â $â€”Â $1,201Â $â€”Â Interest rate contracts liabilities-current (3)$1,428Â $â€”Â $1,428Â $â€”Â Non-designated derivative instruments:Foreign currency contracts assets-current (1) $745Â $â€”Â $745Â $â€”Â Foreign currency contracts liabilities-current (3) $3,492Â $â€”Â $3,492Â $â€”Â  (1) Included within prepaid expenses and other current assets in the condensed consolidated balance sheets. (2) Included within other noncurrent assets in the condensed consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the condensed consolidated balance sheets. (4) Included within other noncurrent liabilities in the condensed consolidated balance sheets. Assets that are measured at fair value on a recurring basis consisted of the following as of July 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$956,932Â $956,932Â $â€”Â $â€”Â U.S. treasury securities178,173Â â€”Â 178,173Â â€”Â U.S. government agency securities57,549Â â€”Â 57,549Â â€”Â Certificates of deposit80,940Â â€”Â 80,940Â â€”Â Total cash equivalents$1,273,594Â $956,932Â $316,662Â $â€”Â Short-term investments:U.S. treasury securities$257,021Â $â€”Â $257,021Â $â€”Â U.S. government agency securities160,075Â â€”Â 160,075Â â€”Â Corporate debt securities569,478Â â€”Â 569,478Â â€”Â Total short-term investments$986,574Â $â€”Â $986,574Â $â€”Â Total cash equivalents and short-term investments$2,260,168Â $956,932Â $1,303,236Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,541Â $â€”Â $2,541Â $â€”Â Foreign currency contract assets-noncurrent (2)$800Â $â€”Â $800Â $â€”Â Foreign currency contracts liabilities-current (3)$3,731Â $â€”Â $3,731Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$844Â $â€”Â $844Â $â€”Â Interest rate contracts liabilities-current (3)$3,829Â $â€”Â $3,829Â $â€”Â Non-designated derivative instruments:Foreign currency contracts assets-current (1) $2,132Â $â€”Â $2,132Â $â€”Â Foreign currency contracts liabilities-current (3) $1,748Â $â€”Â $1,748Â $â€”Â (1) Included within prepaid expenses and other current assets in the consolidated balance sheets. (2) Included within other noncurrent assets in the consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the consolidated balance sheets. (4) Included within other noncurrent liabilities in the consolidated balance sheets.We did not have transfers between levels of the fair value hierarchy of assets measured at fair value during the periods presented.Refer to Note 9, Convertible Senior Notes, for the carrying amount and estimated fair value of our convertible senior notes as of October 31, 2024 and July 31, 2024. X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the fair value of financial instruments (as defined), including financial assets and financial liabilities (collectively, as defined), and the measurements of those instruments as well as disclosures related to the fair value of non-financial assets and liabilities. Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 107 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-107Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 940 -SubTopic 820 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478119/940-820-50-1 + Details Name: us-gaap_FairValueDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 22 R12.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components 3 Months Ended Oct. 31, 2024 Property, Plant and Equipment [Abstract] Â  Balance Sheet Components Balance Sheet ComponentsProperty and Equipment and Purchased Intangible AssetsProperty and equipment consisted of the following:October 31, 2024July 31, 2024(in thousands)Hosting equipment $434,018Â $418,775Â Capitalized internal-use software232,092Â 197,769Â Computers and equipment7,081Â 6,741Â Purchased software1,103Â 1,102Â Furniture and fixtures1,077Â 1,071Â Leasehold improvements8,341Â 7,974Â Total property and equipment, gross683,712Â 633,432Â Less: Accumulated depreciation and amortization(274,707)(250,311)Total property and equipment, net$409,005Â $383,121Â Purchased intangible assets consist of internet protocol (IP) addresses and source codes, which are amortized on a straight-line basis over an estimated useful life of 10 years. As of October 31, 2024, their historical cost and accumulated amortization were $12.4 million and $3.2 million, respectively. As of July 31, 2024, their historical cost and accumulated amortization were $12.4 million and $2.8 million, respectively. Purchased intangible assets are included within other noncurrent assets in the condensed consolidated balance sheets.We recognized depreciation and amortization expense on property and equipment and purchased intangible assets of $21.4 million and $14.0 million for the three months ended October 31, 2024 and 2023, respectively. Additionally, we recognized stock-based compensation expense on the amortization of capitalized stock-based compensation associated with capitalized internal-use software of $4.2 million and $2.9 million for the three months ended October 31, 2024 and 2023, respectively.Accrued compensationAccrued compensation consisted of the following:October 31, 2024July 31, 2024(in thousands)Accrued commissions$22,045Â $51,371Â Accrued bonuses33,372Â 53,452Â Accrued payroll and related expenses47,924Â 47,184Â Employee stock purchase plan23,038Â 8,803Â Total accrued compensation$126,379Â $160,810Â  X - ReferencesNo definition available. + Details Name: us-gaap_PropertyPlantAndEquipmentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for supplemental balance sheet disclosures, including descriptions and amounts for assets, liabilities, and equity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/210/tableOfContent + Details Name: us-gaap_SupplementalBalanceSheetDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 23 R13.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combinations 3 Months Ended Oct. 31, 2024 Business Combination, Asset Acquisition, and Joint Venture Formation [Abstract] Â  Business Combinations Business CombinationsOn August 31, 2023, we completed the acquisition of Securelyshare Software Private Ltd., an early-stage technology company incorporated in India, for total purchase price consideration of $5.3 million. We have integrated this company's technology into our cloud platform. The transaction was accounted for as a business combination. We recognized intangible assets of $2.8 million for developed technology and goodwill of $3.2 million. The developed technology is amortized over its economic useful life of five years. Goodwill represents the excess of the purchase price paid over the fair value of the net assets acquired and is primarily attributable to the acquired workforce and expected operating synergies. The acquisition qualified as a stock transaction for tax purposes. The goodwill is not deductible for income tax purposes. The acquisition-related transaction expenses were not material and recorded as incurred within general and administrative expenses in the condensed consolidated statement of operations for the three months ended October 31, 2023. The pro forma financial information, assuming the acquisition had occurred as of the beginning of

the fiscal year prior to the fiscal year of the acquisition, as well as revenue and earnings generated during the period after the acquisition date, were not material for disclosure purposes. X - ReferencesNo definition available. + Details Name: us-gaap_BusinessCombinationAndAssetAcquisitionAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for a business combination (or series of individually immaterial business combinations) completed during the period, including background, timing, and recognized assets and liabilities. The disclosure may include leverage buyout transactions (as applicable). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/805/tableOfContent + Details Name: us-gaap_BusinessCombinationDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 24 R14.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Acquired Intangible Assets 3 Months Ended Oct. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â  Goodwill and Acquired Intangible Assets Goodwill and Acquired Intangible AssetsGoodwillThe carrying amount of goodwill was $417.0 million as of October 31, 2024 and July 31, 2024.Acquired Intangible AssetsAcquired intangible assets consist of developed technology and customer relationships acquired through our business acquisitions. Acquired intangible assets are amortized using the straight-line method over their estimated useful lives.Changes in acquired intangible assets for the three months ended October 31, 2024 consisted of the following:Gross Carrying AmountAccumulated AmortizationNet Carrying AmountWeighted Average Remaining Useful life July 31, 2024AdditionsOctober 31, 2024July 31, 2024Amortization ExpenseOctober 31, 2024July 31, 2024October 31, 2024October 31, 2024(in thousands)(years)Developed technology$99,656Â $â€”Â $99,656Â $(42,651)$(3,815)$(46,466)$57,005Â $53,190Â 4.0Customer relationships9,960Â â€”Â 9,960Â (3,130)(425) (3,555)6,830Â 6,405Â 4.1Total$109,616Â $â€”Â $109,616Â $(45,781)$(4,240)$(50,021)$63,835Â $59,595Â 4.0Amortization expense of acquired intangible assets for the three months ended October 31, 2024 and 2023 was $4.2 million and $3.0 million, respectively. Amortization expense of developed technology and customer relationships is included primarily within cost of revenue and sales and marketing expenses, respectively, in the condensed consolidated statements of operations.Future amortization expense of acquired intangible assets as of October 31, 2024 consists of the following:AmountFiscal Year ending July 31,(in thousands)2025 (remaining nine months)$12,545Â 202615,772Â 202712,948Â 202811,115Â 20297,215Â Total$59,595Â  X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for goodwill and intangible assets. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-30/tableOfContentReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/350-20/tableOfContent + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 25 R15.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments 3 Months Ended Oct. 31, 2024 Derivative Instruments and Hedging Activities Disclosure [Abstract] Â  Derivative Instruments Derivative InstrumentsForeign Currency Forward ContractsAs a global business, we are exposed to foreign currency exchange rate risk. Substantially all of our revenue is transacted in U.S. dollars; however, a portion of our cost of revenue and operating expenditures are incurred outside of the United States and are denominated in foreign currencies, making them subject to fluctuations in foreign currency exchange rates. In order to mitigate the impact of foreign currency fluctuations on our future cash flows and earnings, we enter into foreign currency forward contracts, which we designate as cash flow hedges. The maximum length of time over which forecasted foreign currency denominated operating expenses are hedged is 21 months. All cash flow hedges were considered effective during the three months ended October 31, 2024 and 2023.We also use foreign currency forward contracts to mitigate variability in gains and losses generated from the remeasurement of certain monetary assets and liabilities denominated in foreign currencies. The outstanding non-designated derivative instruments are carried at fair value with the change in fair value recorded in other expense, net in the condensed consolidated statement of operations in the same period as the changes in fair value from the remeasurement of the underlying assets and liabilities. Cash flows from such derivatives are classified as operating activities. These foreign exchange contracts typically have maturities of approximately one to four months. Changes in the fair value of these derivatives were not material for the three months ended October 31, 2024 and 2023.As of October 31, 2024 and July 31, 2024, the total notional amount of our outstanding designated foreign currency forward contracts was $604.8 million and $544.5 million, respectively, and for our outstanding non-designated foreign currency forward contracts was $397.7 million and $352.8 million, respectively. As of October 31, 2024, an estimated $2.7 million of the unrealized gain related to our cash flow hedges are expected to be released into earnings over the next 12 months. Refer to Note 4, Fair Value Measurements, for the fair value of our derivative instruments as reported on the condensed consolidated balance sheet as of October 31, 2024 and July 31, 2024. During the three months ended October 31, 2024 and 2023, changes in the fair value of our non-designated derivative instruments recognized within other expense, net in the condensed consolidated statement of operations, were not material.The changes in accumulated other comprehensive income (loss) related to our cash flow hedges consisted of the following:Three Months Ended October 31,20242023(in thousands)Balance of AOCI as of the beginning of the period$(4,224)$8,937Â Net unrealized gains (losses) recognized in accumulated other comprehensive income 469Â (15,136)(Gains) reclassified from AOCI into the condensed consolidated statement of operations (1)(1,208)(654)Balance of AOCI as of the end of the period $(4,963)$(6,853)(1) Gains related to our cash flow hedges reclassified from AOCI into the condensed consolidated statement of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Cost of revenue$277Â $176Â Sales and marketing672Â 295Â Research and development161Â 92Â General and administrative98Â 91Â Total$1,208Â $654Â Our derivative contracts expose us to credit risk to the extent that the counterparties may be unable to meet the terms of the underlying contracts. We mitigate this credit risk by transacting with major financial institutions with high credit ratings and standards. We periodically assess the creditworthiness of our counterparties to ensure they continue to meet our credit quality requirements. We also enter into master netting arrangements, which permit net settlement of transactions with the same counterparty. The potential impact of these rights of set-off associated with our derivative instruments was not material as of October 31, 2024 and July 31, 2024. We are not required to pledge, and are not entitled to receive, cash collateral related to these derivative instruments. We do not enter into derivative contracts for trading or speculative purposes.Interest Rate Swap ContractsDuring fiscal 2023, we entered into interest rate swaps contracts, maturing on July 1, 2025, designated as fair value hedges intended to hedge a portion of our fair value risk exposure due to changing interest rates by economically converting the fixed interest rate of a certain tranche of our convertible senior notes to a floating interest rate. As of October 31, 2024 and July 31, 2024 the carrying amount of the hedged convertible senior notes was $499.3 million and $498.2 million, respectively. The total notional amount of our outstanding interest rate swaps was $500.0 million as of October 31, 2024 and July 31, 2024. The gains and losses related to changes in the fair value of the interest rate swaps are included within interest expense in the condensed consolidated statement of operations and substantially offset changes in the fair value of the hedged portion of the underlying convertible senior notes that are attributable to the changes in underlying benchmark interest rates. As of October 31, 2024 and July 31, 2024, the cumulative amount of fair value hedge accounting adjustments included in the carrying amount of the convertible senior notes was $1.5 million and $4.1 million, respectively.The gains (losses) effect of derivative instruments designated as fair value hedges included within interest expense in the condensed statement of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Gains (losses) on interest rate swaps:Hedge accounting fair value adjustments$(2,543)$(1,110)Derivatives designated as hedging instruments2,401Â 1,094Â Total$(142)$(16) X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for derivative instruments and hedging activities including, but not limited to, risk management strategies, non-hedging derivative instruments, assets, liabilities, revenue and expenses, and methodologies and assumptions used in determining the amounts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-5CReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/815/tableOfContent + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 26 R16.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes 3 Months Ended Oct. 31, 2024 Debt Disclosure [Abstract] Â  Convertible Senior Notes Convertible Senior NotesOn June 25, 2020, we issued $1,150.0 million in aggregate principal amount of 0.125% convertible senior notes due 2025 (the â€œNotesâ€), including the exercise in full by the initial purchasers of the Notes of their option to purchase an additional $150.0 million principal amount of the Notes. The Notes are unsecured obligations and bear interest at a rate of 0.125% per year and interest is payable semiannually in arrears on January 1 and July 1 of each year, beginning on January 1, 2021. The Notes mature on July 1, 2025, unless earlier converted, redeemed or repurchased. The total net proceeds from the offering, after deducting initial purchase discounts and other debt issuance costs, was $1,130.5 million. Refer to Note 10, Convertible Senior Notes, to the audited consolidated financial statements included in our Fiscal 2024 Form 10-K for further information on the Notes.During the three months ended October 31, 2024, the conditions allowing holders of the Notes to convert were not met. The net carrying amount of the Notes consisted of the following:October 31,July 31,20242024(in thousands)Principal amount$1,149,954Â $1,149,954Â Less:Unamortized debt issuance costs2,633Â 3,614Â Hedge accounting fair value adjustments1,522Â 4,065Â Total$1,145,799Â $1,142,275Â The interest expense related to the Notes consisted of the following:Three Months Ended October 31,20242023(in thousands)Contractual interest expense$359Â $359Â Amortization of debt issuance costs981Â 977Â Total$1,340Â $1,336Â The total fair value of the Notes was $1,459.8 million and $1,465.5 million as of October 31, 2024 and July 31, 2024, respectively. The fair value was determined based on the closing trading price per $1,000 of the Notes as of the last day of trading for the period. We consider the fair value of the Notes as of October 31, 2024 to be a Level II measurement as they are not actively traded. The fair value of the Notes is primarily affected by the trading price of our common stock and market interest rates.In connection with the pricing of the Notes, we entered into capped call transactions with the option counterparties (the "Capped Calls"). The Capped Calls each have an initial strike price of $150.80 per share, subject to certain adjustments, which corresponds to the initial conversion price of the Notes. The Capped Calls have an initial cap price of $246.76 per share, subject to certain adjustments. The Capped Calls are generally expected to reduce potential dilution to our common stock upon any conversion of the Notes and/or offset any cash payments we are required to make in excess of the principal amount of the converted Notes, as the case may be, with such reduction and/or offset subject to a cap. During the three months ended October 31, 2024 and 2023, we have not exercised any Capped Call options. Refer to Note 10, Convertible Senior Notes, to the audited consolidated financial statements included in our Fiscal 2024 Form 10-K for further information on the Capped Calls. X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for long-term debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 470 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/470/tableOfContent + Details Name: us-gaap_LongTermDebtTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 27 R17.htm IDEA: XBRL DOCUMENT v3.24.3 Commitments and Contingencies 3 Months Ended Oct. 31, 2024 Commitments and Contingencies Disclosure [Abstract] Â  Commitments and Contingencies Commitments and ContingenciesNon-cancelable Purchase Obligations In the normal course of business, we enter into non-cancelable purchase commitments with various third parties to purchase products and services such as cloud infrastructure capacity, subscription-based cloud service arrangements, technology equipment, corporate and marketing events and consulting services. As of October 31, 2024, there have been no material changes outside the ordinary course of our business to our non-cancelable purchase obligations from those disclosed in the Fiscal 2024 Form 10-K, except for a non-cancelable agreement entered with a public cloud provider in September 2024 for a total minimum purchase commitment of $100.0 million over a five-year term and the renewal of bandwidth and internet service agreements for a total minimum purchase commitment of $27.1 million over a period ranging from two to three yearsLegal MattersWe are a party to various litigation matters from time to time and subject to claims that arise in the ordinary course of business, including patent, commercial, product liability, employment, class action, whistleblower and other litigation and claims, as well as governmental and other regulatory investigations and proceedings. In addition, third parties may from time to time assert claims against us in the form of letters and other communications. There is no pending or threatened legal proceeding to which we are a party that, in our opinion, is likely to have a material adverse effect on our future financial results or operations; however, the results of litigation and claims are inherently unpredictable. Regardless of the outcome, litigation can have an adverse impact on us because of defense and settlement costs, diversion of management resources and other factors. The expense of litigation and the timing of this expense from period to period are difficult to estimate, subject to change and could adversely affect our results of operations. X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for commitments and contingencies. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 405 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/405-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/450/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 440 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/440/tableOfContent + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 28 R18.htm IDEA: XBRL DOCUMENT v3.24.3 Stock-Based Compensation 3 Months Ended Oct. 31, 2024 Share-Based Payment Arrangement [Abstract] Â  Stock-Based Compensation Stock-Based Compensation Equity Incentive PlanEquity incentive awards which may be granted to eligible participants under our Fiscal Year 2018 Equity Incentive Plan (the "2018 Plan") include restricted stock units, restricted stock, stock options, nonstatutory stock options, stock appreciation rights, performance units and performance shares.Stock OptionsThe activity of stock options for the three months ended October 31, 2024 consisted of the following:Outstanding Stock OptionsWeighted-Average Exercise PriceWeighted-Average Remaining Contractual Term (inÂ years)Aggregate Intrinsic Value(in thousands, except per share amounts)Balance as of July 31, 2024453Â $46.72Â 2.5$60,923Â Grantedâ€”Â $â€”Â Exercised(87)$10.19Â $14,330Â Canceled, forfeited or expiredâ€”Â â€”Â Balance as of October 31, 2024366Â $55.46Â 2.7$46,604Â Exercisable and expected to vest as of July 31, 2024367Â $15.84Â 1.0$59,989Â Exercisable and expected to vest as of October 31, 2024283Â $19.11Â 0.9$45,707Â The total intrinsic value of options exercised for the three months ended October 31, 2024 and 2023 was $14.3 million and $23.2 million, respectively. There were no stock options granted during the three months ended October 31, 2024 and 2023. Restricted Stock Units and Performance Stock AwardsThe activity of restricted stock units ("RSUs") and performance stock awards ("PSAs") consisted of the following for the three months ended October 31, 2024:Underlying SharesWeighted-Average Grant Date Fair ValueAggregateIntrinsic Value(in thousands, except per share data)Balance as of July 31, 20249,814Â $162.41Â $1,760,079Â Granted3,197Â $169.58Â Vested(838)$152.78Â $144,131Â Canceled or forfeited(423)$167.99Â Balance as of October 31, 202411,750Â $164.84Â $2,124,164Â As of October 31, 2024, the number of outstanding PSAs for which the performance metrics have not been defined as of such date was not material. These awards are not considered granted for accounting purposes as of October 31, 2024 and accordingly, have been excluded from the above table.Employee Stock Purchase Plan In fiscal 2018, we adopted the Fiscal Year 2018 Employee Stock Purchase Plan (the "ESPP"). ESPP employee payroll contributions accrued as of October 31, 2024 and July 31, 2024, were $23.0 million and $8.8 million, respectively, and are included within accrued compensation in the condensed consolidated balance sheets. Payroll contributions accrued as of October 31, 2024 will be used to purchase shares at the end of the current ESPP purchase period ending on December 16, 2024. Payroll contributions ultimately used to purchase

shares are reclassified to stockholdersâ€™ equity on the purchase date. There were no shares issued under the ESPP during the periods presented.Stock-based Compensation ExpenseThe components of stock-based compensation expense recognized in the condensed consolidated statements of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Cost of revenue$15,226Â $12,584Â Sales and marketing63,179Â 56,630Â Research and development58,071Â 40,193Â General and administrative20,702Â 19,731Â Total$157,178Â $129,138Â During the three months ended October 31, 2024 and 2023, we capitalized stock-based compensation primarily associated with the development of software for internal-use of $12.4 million and $4.7 million, respectively. X - DefinitionThe entire disclosure for share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (l) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsShareBasedPaymentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 29 R19.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes 3 Months Ended Oct. 31, 2024 Income Tax Disclosure [Abstract] Â  Income Taxes Income Taxes Our tax provision for interim periods is determined using an estimate of our annual effective tax rate, adjusted for discrete items, if any, that arise during the period. Each quarter, we update our estimate of the annual effective tax rate, and if the estimated annual effective tax rate changes, we make a cumulative adjustment in such period.Our quarterly tax provision, and estimate of our annual effective tax rate, is subject to variation due to several factors, including variability in pre-tax income (or loss), the mix of jurisdictions to which such income relates, changes in how we do business, and tax law developments. Our estimated annual effective tax rate for the year differs from the U.S. statutory rate of 21% as a result of our U.S. losses for which no tax benefit will be realized, as well as our foreign operations which are subject to tax rates that differ from those in the United States.For the three months ended October 31, 2024 and 2023, we recorded provision for income taxes of $7.6 million and $9.0 million, respectively. The decrease in the tax expense for three months ended October 31, 2024 is primarily attributable to tax expense associated with the integration of a business acquisition in the three months ended October 31, 2023. We are subject to income tax in the United States as well as other tax jurisdictions in which we conduct business. Earnings from our non-U.S. operations are subject to income taxes in the countries in which we operate. The realization of deferred tax assets is dependent upon the generation of sufficient taxable income of the appropriate character in future periods. We assess our ability to realize the deferred tax assets on a quarterly basis and we establish a valuation allowance if it is more-likely-than-not that some portion of the deferred tax assets will not be realized. We weigh all available positive and negative evidence, including our earnings history and results of recent operations, scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning strategies. Due to the weight of objectively verifiable negative evidence, including our history of losses in certain jurisdictions, we believe that it is more likely than not that our U.S. federal, state and foreign jurisdictions deferred tax assets will not be realized. Accordingly, we have maintained a valuation allowance on our U.S. federal, state and certain foreign jurisdiction deferred tax assets.Continued performance improvement in the United Kingdom ("U.K.") could result in a change in the realization of the deferred tax assets in the next twelve months, which would result in a release of the valuation allowance for such jurisdiction. A change in our assessment as to the realizability of the U.K. deferred tax assets is dependent upon the existence of sufficient objectively verifiable positive evidence in future periods. The reversal of such valuation allowance would result in an income tax benefit for the quarterly and annual fiscal periods in which we release the valuation allowance. However, the exact timing and amount of the valuation allowance release are subject to change on the basis of the positive evidence that exists at such time. X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12CReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12BReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 270 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477891/740-270-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.5.Q1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/740/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-14Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-21Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 11.C) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_IncomeTaxDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 30 R20.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share 3 Months Ended Oct. 31, 2024 Earnings Per Share [Abstract] Â  Net Loss Per Share Net Loss Per ShareThe computation of basic and diluted net loss per share consisted of the following: Three Months Ended October 31,20242023(in thousands, except per share data)Net loss$(12,051)$(33,483)Weighted-average shares used in computing net loss per share, basic and diluted152,557Â 147,625Net loss per share, basic and diluted $(0.08)$(0.23)Since we have reported net losses for all periods presented, we have excluded all potentially dilutive securities from the calculation of the diluted net loss per share as their effect is antidilutive and accordingly, the basic and diluted net loss per share is the same for all periods presented.In connection with the issuance of the Notes, we entered into Capped Calls, which were not included for purposes of calculating the number of diluted shares outstanding, as their effect would have been anti-dilutive. The Capped Calls are expected to partially offset the potential dilution to our common stock upon any conversion of the Notes. We have not exercised any of the Capped Calls as of October 31, 2024. The following table summarizes the outstanding potentially dilutive securities that were excluded from the computation of diluted net loss per share as their effect would be antidilutive:October 31,20242023(in thousands)Unvested RSUs and shares of common stock11,184Â 9,467Â Stock options366Â 1,116Â Unvested PSAs (1)947Â 867Â Share purchase rights under the ESPP496Â 1,065Â Notes (2)7,626Â 7,626Â Total20,619Â 20,141Â (1) The number of unvested PSAs is estimated at 100% of the target number of shares granted and excludes unvested PSAs for which performance conditions have not been established as of October 31, 2024 and 2023, as they are not considered outstanding for accounting purposes. For further information refer to Note 11, Stock-Based Compensation. (2) The shares underlying the conversion option in the Notes were not considered in the calculation of diluted net loss per share for all the periods presented, as their effect would have been antidilutive. Based on the initial conversion price, the entire outstanding principal amount of the Notes as of October 31, 2024 would have been convertible into approximately 7.6 million shares of our common stock, which is reflected in the above table. Conversion notices received through October 31, 2024 have not been material. X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for earnings per share. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/260/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-3 + Details Name: us-gaap_EarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 31 R21.htm IDEA: XBRL DOCUMENT v3.24.3 Subsequent Events 3 Months Ended Oct. 31, 2024 Subsequent Events [Abstract] Â  Subsequent Events Subsequent EventsIn November 2024, we entered into a non-cancelable agreement with a public cloud provider for a total minimum purchase commitment of $300.0 million over a five-year term. X - ReferencesNo definition available. + Details Name: us-gaap_SubsequentEventsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for significant events or transactions that occurred after the balance sheet date through the date the financial statements were issued or the date the financial statements were available to be issued. Examples include: the sale of a capital stock issue, purchase of a business, settlement of litigation, catastrophic loss, significant foreign exchange rate changes, loans to insiders or affiliates, and transactions not in the ordinary course of business. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 855 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/855/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 855 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483399/855-10-50-2 + Details Name: us-gaap_SubsequentEventsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 32 R22.htm IDEA: XBRL DOCUMENT v3.24.3 Pay vs Performance Disclosure - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Pay vs Performance Disclosure Â  Â  Net loss $ (12,051) $ (33,483) X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 402 -Subsection v -Paragraph 1 + Details Name: ecd_PvpTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards

Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 33 R23.htm IDEA: XBRL DOCUMENT v3.24.3 Insider Trading Arrangements 3 Months Ended Oct. 31, 2024 Trading Arrangements, by Individual Â  Rule 10b5-1 Arrangement Adopted false Non-Rule 10b5-1 Arrangement Adopted false Rule 10b5-1 Arrangement Terminated false Non-Rule 10b5-1 Arrangement Terminated false X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_NonRule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrAdoptedFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TradingArrByIndTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 34 R24.htm IDEA: XBRL DOCUMENT v3.24.3 Business and Summary of Significant Accounting Policies (Policies) 3 Months Ended Oct. 31, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â  Basis of Presentation Basis of PresentationThe accompanying unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States ("GAAP") and applicable regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting, and include the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the applicable required disclosures and regulations of the SEC. Therefore, these unaudited condensed consolidated financial statements and accompanying notes should be read in conjunction with the Company's audited consolidated financial statements and related notes in its Annual Report on Form 10-K for the fiscal year ended July 31, 2024 (the "Fiscal 2024 Form 10-K"), as filed with the SEC on September 12, 2024. Use of Estimates Use of Estimates The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported and disclosed in the financial statements and accompanying notes. Such estimates include, but are not limited to, the determination of revenue recognition, deferred revenue, deferred contract acquisition costs, capitalized internal-use software, valuation of acquired intangible assets, period of benefit generated from our deferred contract acquisition costs, allowance for doubtful accounts, valuation of common stock options and stock-based awards, useful lives of property and equipment, useful lives of acquired intangible assets, recoverability of goodwill, valuation of deferred tax assets and liabilities, loss contingencies related to litigation, fair value of convertible senior notes and the discount rate used for operating leases. Management determines these estimates and assumptions based on historical experience and on various other assumptions that are believed to be reasonable. Actual results could differ significantly from these estimates, and such differences may be material to the condensed consolidated financial statements.Due to uncertainty in the macroeconomic and geopolitical environment, there is ongoing disruption in the global economy and financial markets. We are not aware of any specific event or circumstances that would require an update to our estimates, judgments or assumptions or a revision to the carrying value of our assets or liabilities as of the date of issuance of these condensed consolidated financial statements. These estimates, judgments and assumptions may change in the future, as new events occur or additional information is obtained. Fiscal Year Fiscal Year Our fiscal year ends on July 31. References to fiscal 2025, for example, refer to our fiscal year ending July 31, 2025. Recently Issued Accounting Pronouncements Not Yet Adopted Recently Issued Accounting Pronouncements Not Yet AdoptedIn November 2023, the Financial Accounting Standards Board ("FASB") issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This standard is effective for us in the annual periods beginning in fiscal 2025 and interim periods beginning in the first quarter of fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures.In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. The amended guidance enhances income tax disclosures primarily related to the effective tax rate reconciliation and income taxes paid information. This standard requires disclosures of specific categories in the effective tax rate reconciliation and further information on reconciling items meeting a quantitative threshold. In addition, the amended guidance requires disaggregating income taxes paid (net of refunds received) by federal, state and foreign taxes. It also requires disaggregating individual jurisdictions in which income taxes paid (net of refunds received) is equal to or greater than 5% of total income taxes paid (net of refunds received). This standard is effective for us in the annual periods beginning in fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures.In November 2024, the FASB issued ASU No. 2024-03, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40), Disaggregation of Income Statement Expenses. This standard requires disclosures of additional information about specific expense categories in the notes to the financial statements for interim and annual reporting periods. This standard is effective for us in the annual periods beginning in fiscal 2028 and interim periods beginning in the first quarter of fiscal 2029. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. X - DefinitionDisclosure of accounting policy for basis of accounting, or basis of presentation, used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). + ReferencesNo definition available. + Details Name: us-gaap_BasisOfAccountingPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for determining an entity's fiscal year or other fiscal period. This disclosure may include identification of the fiscal period end-date, the length of the fiscal period, any reporting period lag between the entity and its subsidiaries, or equity investees. If a reporting lag exists, the closing date of the entity having a different period end is generally noted, along with an explanation of the necessity for using different closing dates. Any intervening events that materially affect the entity's financial position or results of operations are generally also disclosed. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 810 -SubTopic 10 -Section 45 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-12 + Details Name: us-gaap_FiscalPeriod Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy pertaining to new accounting pronouncements that may impact the entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact. + ReferencesNo definition available. + Details Name: us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for the use of estimates in the preparation of financial statements in conformity with generally accepted accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-9Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 11 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 12 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-12Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-8 + Details Name: us-gaap_UseOfEstimates Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 35 R25.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue Recognition (Tables) 3 Months Ended Oct. 31, 2024 Revenue from Contract with Customer [Abstract] Â  Schedule of Disaggregation of Revenue The following table summarizes the revenue by region based on the shipping address of customers who have contracted to use our cloud platform:Three Months Ended October 31,20242023Amount% RevenueAmount% Revenue(in thousands, except for percentage data)United States$319,312Â 51Â %$247,531Â 50Â %Europe, Middle East and Africa 186,069Â 30Â %157,245Â 32Â %Asia Pacific99,382Â 16Â %75,080Â 15Â %Other23,192Â 3Â %16,847Â 3Â %Total$627,955Â 100Â %$496,703Â 100Â %The following table summarizes the revenue from contracts by type of customer:Three Months Ended October 31,20242023Amount% RevenueAmount% Revenue(in thousands, except for percentage data)Channel partners$558,360Â 89Â %$454,456Â 91Â %Direct customers69,595Â 11Â %42,247Â 9Â %Total$627,955Â 100Â %$496,703Â 100Â % Schedules of Accounts Receivable The following table summarizes the concentration of 10% or more of the total balance of accounts receivable, net:October 31, 2024July 31, 2024Channel partner A11%* (*)Â Represents less than 10%. Schedule of Capitalized Contract Cost The activity of the deferred contract acquisition costs consisted of the following: Three Months Ended October 31,20242023(in thousands)Beginning balance$445,398Â $375,234Â Capitalization of contract acquisition costs32,801Â 27,680Â Amortization of deferred contract acquisition costs(39,068)(30,111)Ending balance$439,131Â $372,803Â The outstanding balance of the deferred contract acquisition costs consisted of the following: October 31, 2024July 31, 2024(in thousands)Deferred contract acquisition costs, current$152,475Â $148,873Â Deferred contract acquisition costs, noncurrent286,656Â 296,525Â Total deferred contract acquisition costs$439,131Â $445,398Â  X - DefinitionTabular disclosure of cost capitalized in obtaining or fulfilling contract with customer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of disaggregation of revenue into categories depicting how nature, amount, timing, and uncertainty of revenue and cash flows are affected by economic factor. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5 + Details Name: us-gaap_DisaggregationOfRevenueTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the nature of a concentration, a benchmark to which it is compared, and the percentage that the risk is to the benchmark. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-16Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-21 + Details Name: us-gaap_SchedulesOfConcentrationOfRiskByRiskFactorTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 36 R26.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Short-Term Investments (Tables) 3 Months Ended Oct. 31, 2024 Cash and Cash Equivalents [Abstract] Â  Schedule of Cash Equivalents and Short-Term Investments Cash equivalents and short-term investments consisted of the following as of October 31, 2024:AmortizedCostUnrealizedGainsUnrealizedLossesFair ValueCash equivalents:(in thousands)Money market funds$1,172,163Â $â€”Â $â€”Â $1,172,163Â U.S. treasury securities35,898Â 5Â â€”Â 35,903Â U.S. government agency securities107,255Â 3Â (19)107,239Â Certificates of deposit106,452Â â€”Â â€”Â 106,452Â Total cash equivalents$1,421,768Â $8Â $(19)$1,421,757Â Short-term investments:U.S. treasury securities$314,332Â $59Â $(436)$313,955Â U.S. government agency securities183,431Â 92Â (195)183,328Â Corporate debt securities655,888Â 2,164Â (1,083)656,969Â Total short-term investments$1,153,651Â $2,315Â $(1,714)$1,154,252Â Total cash equivalents and short-term investments$2,575,419Â $2,323Â $(1,733)$2,576,009Â Cash equivalents and short-term investments consisted of the following as of July 31, 2024:AmortizedCostUnrealizedGainsUnrealizedLossesFair ValueCash equivalents:(in thousands)Money market funds$956,932Â $â€”Â $â€”Â $956,932Â U.S. treasury securities178,188Â â€”Â (15)178,173Â U.S. government agency securities57,555Â â€”Â (6)57,549Â Certificates of deposit80,940Â â€”Â â€”Â 80,940Â Total cash equivalents$1,273,615Â $â€”Â $(21)$1,273,594Â Short-term investments:U.S. treasury securities$257,841Â $8Â $(828)$257,021Â U.S. government agency securities160,574Â 43Â (542)160,075Â Corporate debt securities568,589Â 1,514Â (625)569,478Â Total short-term investments$987,004Â $1,565Â $(1,995)$986,574Â Total cash equivalents and short-term investments$2,260,619Â $1,565Â $(2,016)$2,260,168Â  Schedule of Maturities The amortized cost and fair value of our short-term investments based on their stated maturities consisted of the following as of October 31, 2024:AmortizedCostFair Value(in thousands)Due within one year$562,736Â $562,907Â Due between one to three years590,915Â 591,345Â Total$1,153,651Â $1,154,252Â  Schedule of Unrealized Loss on Investments Short-term investments that were in continuous unrealized loss position as of October 31,

2024 consisted of the following: Less than 12 MonthsGreater than 12 MonthsTotalFairValueUnrealizedLossesFairValueUnrealizedLossesFairValueUnrealizedLosses(in thousands)U.S. treasury securities$146,042Â $(436)$â€”Â $â€”Â $146,042Â $(436)U.S. government agency securities127,374Â (174)11,096Â (21)138,470Â (195)Corporate debt securities166,536Â (1,050)25,384Â (33)191,920Â (1,083)Total$439,952Â $(1,660)$36,480Â $(54)$476,432Â $(1,714)Short-term investments that were in continuous unrealized loss position as of July 31, 2024 consisted of the following:Less than 12 MonthsGreater than 12 MonthsTotalFairValueUnrealizedLossesFairValueUnrealizedLossesFairValueUnrealizedLosses(in thousands)U.S. treasury securities$152,574Â $(115)$87,808Â $(713)$240,382Â $(828)U.S. government agency securities65,563Â (28)65,334Â (514)130,897Â (542)Corporate debt securities81,020Â (102)94,666Â (523)175,686Â (625)Total $299,157Â $(245)$247,808Â $(1,750)$546,965Â $(1,995) X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of fair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionFairValueTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of maturities of an entity's investments as well as any other information pertinent to the investments. + ReferencesNo definition available. + Details Name: us-gaap_InvestmentsClassifiedByContractualMaturityDateTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the components of cash, cash equivalents, and investments. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfCashCashEquivalentsAndShortTermInvestmentsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 37 R27.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements (Tables) 3 Months Ended Oct. 31, 2024 Fair Value Disclosures [Abstract] Â Schedule of Fair Value, Assets Measured on Recurring Basis Assets and liabilities that are measured at fair value on a recurring basis consisted of the following as of October 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$1,172,163Â $1,172,163Â $â€”Â $â€”Â U.S. treasury securities35,903Â â€”Â 35,903Â â€”Â U.S. government agency securities107,239Â â€”Â 107,239Â â€”Â Certificates of deposit106,452Â â€”Â 106,452Â â€”Â Total cash equivalents$1,421,757Â $1,172,163Â $249,594Â $â€”Â Short-term investments:U.S. treasury securities$313,955Â $â€”Â $313,955Â $â€”Â U.S. government agency securities183,328Â â€”Â 183,328Â â€”Â Corporate debt securities656,969Â â€”Â 656,969Â â€”Â Total short-term investments$1,154,252Â $â€”Â $1,154,252Â $â€”Â Total cash equivalents and short-term investments$2,576,009Â $1,172,163Â $1,403,846Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,918Â $â€”Â $2,918Â $â€”Â Foreign currency contracts assets-noncurrent (2)$665Â $â€”Â $665Â $â€”Â Foreign currency contracts liabilities-current (3)$4,720Â $â€”Â $4,720Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$1,201Â $â€”Â $1,201Â $â€”Â Interest rate contracts liabilities-current (3)$1,428Â $â€”Â $1,428Â $â€”Â Non-designated derivative instruments:Foreign currency contracts assets-current (1) $745Â $â€”Â $745Â $â€”Â Foreign currency contracts liabilities-current (3) $3,492Â $â€”Â $3,492Â $â€”Â  (1) Included within prepaid expenses and other current assets in the condensed consolidated balance sheets. (2) Included within other noncurrent assets in the condensed consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the condensed consolidated balance sheets. (4) Included within other noncurrent liabilities in the condensed consolidated balance sheets. Assets that are measured at fair value on a recurring basis consisted of the following as of July 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$956,932Â $956,932Â $â€”Â $â€”Â U.S. treasury securities178,173Â â€”Â 178,173Â â€”Â U.S. government agency securities57,549Â â€”Â 57,549Â â€”Â Certificates of deposit80,940Â â€”Â 80,940Â â€”Â Total cash equivalents$1,273,594Â $956,932Â $316,662Â $â€”Â Short-term investments:U.S. treasury securities$257,021Â $â€”Â $257,021Â $â€”Â U.S. government agency securities160,075Â â€”Â 160,075Â â€”Â Corporate debt securities569,478Â â€”Â 569,478Â â€”Â Total short-term investments$986,574Â $â€”Â $986,574Â $â€”Â Total cash equivalents and short-term investments$2,260,168Â $956,932Â $1,303,236Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,541Â $â€”Â $2,541Â $â€”Â Foreign currency contract assets-noncurrent (2)$800Â $â€”Â $800Â $â€”Â Foreign currency contracts liabilities-current (3)$3,731Â $â€”Â $3,731Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$844Â $â€”Â $844Â $â€”Â Interest rate contracts liabilities-current (3)$3,829Â $â€”Â $3,829Â $â€”Â Non-designated derivative instruments:Foreign currency contracts assets-current (1) $2,132Â $â€”Â $2,132Â $â€”Â Foreign currency contracts liabilities-current (3) $1,748Â $â€”Â $1,748Â $â€”Â (1) Included within prepaid expenses and other current assets in the consolidated balance sheets. (2) Included within other noncurrent assets in the consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the consolidated balance sheets. (4) Included within other noncurrent liabilities in the consolidated balance sheets. Schedule of Fair Value, Liabilities Measured on Recurring Basis Assets and liabilities that are measured at fair value on a recurring basis consisted of the following as of October 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$1,172,163Â $1,172,163Â $â€”Â $â€”Â U.S. treasury securities35,903Â â€”Â 35,903Â â€”Â U.S. government agency securities107,239Â â€”Â 107,239Â â€”Â Certificates of deposit106,452Â â€”Â 106,452Â â€”Â Total cash equivalents$1,421,757Â $1,172,163Â $249,594Â $â€”Â Short-term investments:U.S. treasury securities$313,955Â $â€”Â $313,955Â $â€”Â U.S. government agency securities183,328Â â€”Â 183,328Â â€”Â Corporate debt securities656,969Â â€”Â 656,969Â â€”Â Total short-term investments$1,154,252Â $â€”Â $1,154,252Â $â€”Â Total cash equivalents and short-term investments$2,576,009Â $1,172,163Â $1,403,846Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,918Â $â€”Â $2,918Â $â€”Â Foreign currency contracts assets-noncurrent (2)$665Â $â€”Â $665Â $â€”Â Foreign currency contracts liabilities-current (3)$4,720Â $â€”Â $4,720Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$1,201Â $â€”Â $1,201Â $â€”Â Interest rate contracts liabilities-current (3)$1,428Â $â€”Â $1,428Â $â€”Â Non-designated derivative instruments:Foreign currency contracts assets-current (1) $745Â $â€”Â $745Â $â€”Â Foreign currency contracts liabilities-current (3) $3,492Â $â€”Â $3,492Â $â€”Â  (1) Included within prepaid expenses and other current assets in the condensed consolidated balance sheets. (2) Included within other noncurrent assets in the condensed consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the condensed consolidated balance sheets. (4) Included within other noncurrent liabilities in the condensed consolidated balance sheets. Assets that are measured at fair value on a recurring basis consisted of the following as of July 31, 2024:Level ILevel IILevel IIIFair ValueQuoted Pricesin ActiveMarkets forIdentical AssetsSignificantOtherObservableInputsSignificantUnobservableInputsCash equivalents:(in thousands)Money market funds$956,932Â $956,932Â $â€”Â $â€”Â U.S. treasury securities178,173Â â€”Â 178,173Â â€”Â U.S. government agency securities57,549Â â€”Â 57,549Â â€”Â Certificates of deposit80,940Â â€”Â 80,940Â â€”Â Total cash equivalents$1,273,594Â $956,932Â $316,662Â $â€”Â Short-term investments:U.S. treasury securities$257,021Â $â€”Â $257,021Â $â€”Â U.S. government agency securities160,075Â â€”Â 160,075Â â€”Â Corporate debt securities569,478Â â€”Â 569,478Â â€”Â Total short-term investments$986,574Â $â€”Â $986,574Â $â€”Â Total cash equivalents and short-term investments$2,260,168Â $956,932Â $1,303,236Â $â€”Â Designated derivative instruments:Foreign currency contracts assets-current (1) $2,541Â $â€”Â $2,541Â $â€”Â Foreign currency contract assets-noncurrent (2)$800Â $â€”Â $800Â $â€”Â Foreign currency contracts liabilities-current (3)$3,731Â $â€”Â $3,731Â $â€”Â Foreign currency contracts liabilities-noncurrent (4)$844Â $â€”Â $844Â $â€”Â Interest rate contracts liabilities-current (3)$3,829Â $â€”Â $3,829Â $â€”Â Non-designated derivative instruments:Foreign currency contracts assets-current (1) $2,132Â $â€”Â $2,132Â $â€”Â Foreign currency contracts liabilities-current (3) $1,748Â $â€”Â $1,748Â $â€”Â (1) Included within prepaid expenses and other current assets in the consolidated balance sheets. (2) Included within other noncurrent assets in the consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the consolidated balance sheets. (4) Included within other noncurrent liabilities in the consolidated balance sheets. X - DefinitionTabular disclosure of assets, including [financial] instruments measured at fair value that are classified in stockholders' equity, if any, by class that are measured at fair value on a recurring basis. The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueAssetsMeasuredOnRecurringBasisTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of liabilities, including [financial] instruments measured at fair value that are classified in stockholders' equity, if any, by class that are measured at fair value on a recurring basis. The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3). Where the quoted price in an active market for the identical liability is not available, the Level 1 input is the quoted price of an identical liability when traded as an asset. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_FairValueLiabilitiesMeasuredOnRecurringBasisTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 38 R28.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components (Tables) 3 Months Ended Oct. 31, 2024 Property, Plant and Equipment [Abstract] Â  Schedule of Property and Equipment Property and equipment consisted of the following:October 31, 2024July 31, 2024(in thousands)Hosting equipment $434,018Â $418,775Â Capitalized internal-use software232,092Â 197,769Â Computers and equipment7,081Â 6,741Â Purchased software1,103Â 1,102Â Furniture and fixtures1,077Â 1,071Â Leasehold improvements8,341Â 7,974Â Total property and equipment, gross683,712Â 633,432Â Less: Accumulated depreciation and amortization(274,707)(250,311)Total property and equipment, net$409,005Â $383,121Â  Summary Of Accrued Compensation Accrued compensation consisted of the following:October 31, 2024July 31, 2024(in thousands)Accrued commissions$22,045Â $51,371Â Accrued bonuses33,372Â 53,452Â Accrued payroll and related expenses47,924Â 47,184Â Employee stock purchase plan23,038Â 8,803Â Total accrued compensation$126,379Â $160,810Â  X - ReferencesNo definition available. + Details Name: us-gaap_PropertyPlantAndEquipmentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionSummary Of Accrued Compensation + ReferencesNo definition available. + Details Name: zs_SummaryOfAccruedCompensationTableTextBlock Namespace Prefix: zs_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 39 R29.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Acquired Intangible Assets (Tables) 3 Months Ended Oct. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â  Schedule of Acquired Intangible Assets Changes in acquired intangible assets for the three months ended October 31, 2024 consisted of the following:Gross Carrying AmountAccumulated AmortizationNet Carrying AmountWeighted Average Remaining Useful life July 31, 2024AdditionsOctober 31, 2024July 31, 2024Amortization ExpenseOctober 31, 2024July 31, 2024October 31, 2024October 31, 2024(in thousands)(years)Developed technology$99,656Â $â€”Â $99,656Â $(42,651)$(3,815)$(46,466)$57,005Â $53,190Â 4.0Customer relationships9,960Â â€”Â 9,960Â (3,130)(425)(3,555)6,830Â 6,405Â 4.1Total$109,616Â $â€”Â $109,616Â $(45,781)$(4,240)$(50,021)$63,835Â $59,595Â 4.0 Schedule of Future Amortization Expense Future amortization expense of acquired intangible assets as of October 31, 2024 consists of the following:AmountFiscal Year ending July 31,(in thousands)2025 (remaining nine months)$12,545Â 202615,772Â 202712,948Â 202811,115Â 20297,215Â Total$59,595Â  X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the characteristics, including initial carrying value, residual amount, weighted average useful life, of finite-lived intangible assets acquired during the period by major class. A major class is composed of intangible assets that can be grouped together because they are similar, either by nature or by their use in the operations of the company. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1 + Details Name: us-gaap_ScheduleOfAcquiredFiniteLivedIntangibleAssetsByMajorClassTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the amount of amortization expense expected to be recorded in succeeding fiscal years for finite-lived intangible assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleofFiniteLivedIntangibleAssetsFutureAmortizationExpenseTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 40 R30.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments (Tables) 3 Months Ended Oct. 31, 2024 Derivative Instruments and Hedging Activities Disclosure [Abstract] Â  Schedule of Changes of AOCI Related to our Cash Flow Hedges and Cash Flow Hedges on our Consolidated Statement of Operations The changes in accumulated other comprehensive income (loss) related to our cash flow hedges consisted of the following:Three Months Ended October 31,20242023(in thousands)Balance of AOCI as of the beginning of the period$(4,224)$8,937Â Net unrealized gains (losses) recognized in accumulated other comprehensive income 469Â (15,136)(Gains) reclassified from AOCI into the condensed consolidated statement of operations (1)(1,208)(654)Balance of AOCI as of the end of the period $(4,963)$(6,853)(1) Gains related to our cash flow hedges reclassified from AOCI into the condensed consolidated statement of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Cost of revenue$277Â $176Â Sales and marketing672Â 295Â Research and development161Â 92Â General and administrative98Â 91Â Total$1,208Â $654Â  Schedule of Derivative Instruments Designated as Fair Value Hedges The gains (losses) effect of derivative instruments designated as fair value hedges included within interest expense in the condensed statement of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Gains (losses) on interest rate swaps:Hedge accounting fair value adjustments$(2,543)$(1,110)Derivatives designated as hedging instruments2,401Â 1,094Â Total$(142)$(16) X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the location and amount of derivative instruments and nonderivative instruments designated as hedging instruments reported

before netting adjustments, and the amount of gain (loss) on derivative instruments and nonderivative instruments designated and qualified as hedging instruments. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4E -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4EReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4C -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4CReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4A + Details Name: us-gaap_ScheduleOfDerivativeInstrumentsGainLossInStatementOfFinancialPerformanceTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of pertinent information about a derivative or group of derivatives on a disaggregated basis, such as for individual instruments, or small groups of similar instruments. May include a combination of the type of instrument, risks being hedged, notional amount, hedge designation, related hedged item, inception date, maturity date, or other relevant item. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 815 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1AReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1BReference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-8Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4BReference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-5Reference 9: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4C -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4C + Details Name: us-gaap_ScheduleOfDerivativeInstrumentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 41 R31.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes (Tables) 3 Months Ended Oct. 31, 2024 Debt Disclosure [Abstract] Â  Schedule of Convertible Senior Notes The net carrying amount of the Notes consisted of the following:October 31,July 31,20242024(in thousands)Principal amount$1,149,954Â $1,149,954Â Less:Unamortized debt issuance costs2,633Â 3,614Â Hedge accounting fair value adjustments1,522Â 4,065Â Total$1,145,799Â $1,142,275Â The interest expense related to the Notes consisted of the following:Three Months Ended October 31,20242023(in thousands)Contractual interest expense$359Â $359Â Amortization of debt issuance costs981Â 977Â Total$1,340Â $1,336Â  X - DefinitionTabular disclosure of convertible debt instrument. Includes, but is not limited to, principal amount and amortized premium or discount. + ReferencesNo definition available. + Details Name: us-gaap_ConvertibleDebtTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 42 R32.htm IDEA: XBRL DOCUMENT v3.24.3 Stock-Based Compensation (Tables) 3 Months Ended Oct. 31, 2024 Share-Based Payment Arrangement [Abstract] Â  Schedule of Stock Options The activity of stock options for the three months ended October 31, 2024 consisted of the following:Outstanding Stock OptionsWeighted-Average Exercise PriceWeighted-Average Remaining Contractual Term (inÂ years)Aggregate Intrinsic Value(in thousands, except per share amounts)Balance as of July 31, 2024453Â $46.72Â 2.5$60,923Â Grantedâ€”Â $â€”Â Exercised(87)$10.19Â $14,330Â Canceled, forfeited or expiredâ€”Â â€”Â Balance as of October 31, 2024366Â $55.46Â 2.7$46,604Â Exercisable and expected to vest as of July 31, 2024367Â $15.84Â 1.0$59,989Â Exercisable and expected to vest as of October 31, 2024283Â $19.11Â 0.9$45,707Â  Schedule of Restricted Stock Units and Performance Stock Awards Activity The activity of restricted stock units ("RSUs") and performance stock awards ("PSAs") consisted of the following for the three months ended October 31, 2024:Underlying SharesWeighted-Average Grant Date Fair ValueAggregateIntrinsic Value(in thousands, except per share data)Balance as of July 31, 20249,814Â $162.41Â $1,760,079Â Granted3,197Â $169.58Â Vested(838)$152.78Â $144,131Â Canceled or forfeited(423)$167.99Â Balance as of October 31, 202411,750Â $164.84Â $2,124,164Â  Schedule of Allocation of Stock-based Compensation Expense The components of stock-based compensation expense recognized in the condensed consolidated statements of operations consisted of the following:Three Months Ended October 31,20242023(in thousands)Cost of revenue$15,226Â $12,584Â Sales and marketing63,179Â 56,630Â Research and development58,071Â 40,193Â General and administrative20,702Â 19,731Â Total$157,178Â $129,138Â  X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of cost recognized for award under share-based payment arrangement by plan. Includes, but is not limited to, related tax benefit. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfCompensationCostForShareBasedPaymentArrangementsAllocationOfShareBasedCompensationCostsByPlanTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the number and weighted-average grant date fair value for restricted stock units that were outstanding at the beginning and end of the year, and the number of restricted stock units that were granted, vested, or forfeited during the year. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ScheduleOfShareBasedCompensationRestrictedStockUnitsAwardActivityTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the change in stock options. + ReferencesNo definition available. + Details Name: us-gaap_ScheduleOfStockOptionsRollForwardTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 43 R33.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share (Tables) 3 Months Ended Oct. 31, 2024 Earnings Per Share [Abstract] Â  Schedule of Net Loss Per Share, Basic and Diluted The computation of basic and diluted net loss per share consisted of the following: Three Months Ended October 31,20242023(in thousands, except per share data)Net loss$(12,051)$(33,483)Weighted-average shares used in computing net loss per share, basic and diluted152,557Â 147,625Net loss per share, basic and diluted $(0.08)$(0.23) Schedule of Antidilutive Securities Excluded from Computation of Net Loss Per Share The following table summarizes the outstanding potentially dilutive securities that were excluded from the computation of diluted net loss per share as their effect would be antidilutive:October 31,20242023(in thousands)Unvested RSUs and shares of common stock11,184Â 9,467Â Stock options366Â 1,116Â Unvested PSAs (1)947Â 867Â Share purchase rights under the ESPP496Â 1,065Â Notes (2)7,626Â 7,626Â Total20,619Â 20,141Â (1) The number of unvested PSAs is estimated at 100% of the target number of shares granted and excludes unvested PSAs for which performance conditions have not been established as of October 31, 2024 and 2023, as they are not considered outstanding for accounting purposes. For further information refer to Note 11, Stock-Based Compensation. (2) The shares underlying the conversion option in the Notes were not considered in the calculation of diluted net loss per share for all the periods presented, as their effect would have been antidilutive. Based on the initial conversion price, the entire outstanding principal amount of the Notes as of October 31, 2024 would have been convertible into approximately 7.6 million shares of our common stock, which is reflected in the above table. Conversion notices received through October 31, 2024 have not been material. X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of securities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) in the future that were not included in the computation of diluted EPS because to do so would increase EPS amounts or decrease loss per share amounts for the period presented, by antidilutive securities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 260 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of an entity's basic and diluted earnings per share calculations, including a reconciliation of numerators and denominators of the basic and diluted per-share computations for income from continuing operations. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_ScheduleOfEarningsPerShareBasicAndDilutedTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 44 R34.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue Recognition - Narrative (Details) - USD ($) $ in Millions 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Concentration Risk [Line Items] Â  Â  Â  Deferred revenue $ 1,783.7 Â  $ 1,895.0 Contract with customer, liability, revenue recognized 595.2 $ 462.9 Â  Revenue, remaining performance obligation $ 4,410.6 Â  Â  Minimum Â  Â  Â  Concentration Risk [Line Items] Â  Â  Â  Contract with customer, term of contract 1 year Â  Â  Maximum Â  Â  Â  Concentration Risk [Line Items] Â  Â  Â  Contract with customer, term of contract 3 years Â  Â  Transferred Over Time | Product Concentration Risk | Subscription and Support | Revenue Benchmark Â  Â  Â  Concentration Risk [Line Items] Â  Â  Â  Concentration risk percentage 97.00% 97.00% Â  X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 310 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478785/954-310-50-2 + Details Name: us-gaap_ConcentrationRiskLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8 + Details Name: us-gaap_ContractWithCustomerLiabilityRevenueRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of transaction price allocated to performance obligation that has not been recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionContract with Customer, Term of Contract + ReferencesNo definition available. + Details Name: zs_ContractWithCustomerTermOfContract Namespace Prefix: zs_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_TimingOfTransferOfGoodOrServiceAxis=us-gaap_TransferredOverTimeMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_ProductConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=zs_SubscriptionandSupportMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_SalesRevenueNetMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 45 R35.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue Recognition - Disaggregation of Revenue (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 627,955 $ 496,703 Revenue Benchmark | Geographic Concentration Risk Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 627,955 $ 496,703 Revenue percentage 100.00% 100.00% Revenue Benchmark | Customer Concentration Risk Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 627,955 $ 496,703 Revenue percentage 100.00% 100.00% Revenue Benchmark | Customer Concentration Risk | Channel partners Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 558,360 $ 454,456 Revenue percentage 89.00% 91.00% Revenue Benchmark | Customer Concentration Risk | Direct customers Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 69,595 $ 42,247 Revenue percentage 11.00% 9.00% United States | Revenue Benchmark | Geographic Concentration Risk Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 319,312 $ 247,531 Revenue percentage 51.00% 50.00% Europe, Middle East and Africa | Revenue Benchmark | Geographic Concentration Risk Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 186,069 $ 157,245 Revenue percentage 30.00% 32.00% Asia Pacific | Revenue Benchmark | Geographic Concentration Risk Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 99,382 $ 75,080 Revenue percentage 16.00% 15.00% Other | Revenue Benchmark | Geographic Concentration Risk Â  Â  Disaggregation of Revenue [Line Items] Â  Â  Revenue $ 23,192 $ 16,847 Revenue percentage 3.00% 3.00% X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance

Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91 + Details Name: us-gaap_DisaggregationOfRevenueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_SalesRevenueNetMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_GeographicConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_CustomerConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_MajorCustomersAxis=zs_ChannelPartnersMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_MajorCustomersAxis=zs_DirectCustomersMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=country_US Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=us-gaap_EMEAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=srt_AsiaPacificMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=zs_OtherMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 46 R36.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue Recognition - Accounts Receivable (Details) 3 Months Ended Oct. 31, 2024 Customer Concentration Risk | Channel Partner A | Accounts Receivable Â  Concentration Risk [Line Items] Â  Concentration risk percentage 11.00% X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 310 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478785/954-310-50-2 + Details Name: us-gaap_ConcentrationRiskLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_CustomerConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_MajorCustomersAxis=zs_ChannelPartnerAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_AccountsReceivableMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 47 R37.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue Recognition - Performance Obligation (Details) Oct. 31, 2024 Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-11-01 Â  Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â  Revenue, remaining performance obligation, percentage 49.00% Recognized transaction price period 12 months Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2025-11-01 Â  Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction [Line Items] Â  Revenue, remaining performance obligation, percentage 93.00% Recognized transaction price period 3 years X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPeriod in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionPercentage of remaining performance obligation to total remaining performance obligation not recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationPercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis=2024-11-01 Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis=2025-11-01 Namespace Prefix: Data Type: na Balance Type: Period Type: XML 48 R38.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue Recognition - Capitalized Contract Costs (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Changes in Capitalized Contract Cost [Roll Forward] Â  Â  Â  Beginning balance $ 445,398 $ 375,234 Â  Capitalization of contract acquisition costs 32,801 27,680 Â  Amortization of deferred contract acquisition costs (39,068) (30,111) Â  Ending balance 439,131 372,803 Â  Deferred contract acquisition costs, current 152,475 Â  $ 148,873 Deferred contract acquisition costs, noncurrent 286,656 Â  296,525 Total deferred contract acquisition costs $ 439,131 $ 372,803 $ 445,398 X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCapitalization of Contract Acquisition Costs + ReferencesNo definition available. + Details Name: zs_CapitalizationOfContractAcquisitionCosts Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionChanges in Capitalized Contract Cost [Roll Forward] + ReferencesNo definition available. + Details Name: zs_ChangesinCapitalizedContractCostRollForward Namespace Prefix: zs_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 49 R39.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Short-Term Investments - Schedule of Cash Equivalents and Short-term Investments (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Cash equivalents: Â  Â  Amortized Cost $ 1,421,768 $ 1,273,615 Unrealized Gains 8 0 Unrealized Losses (19) (21) Fair Value 1,421,757 1,273,594 Short-term investments: Â  Â  Amortized Cost 1,153,651 987,004 Unrealized Gains 2,315 1,565 Unrealized Losses (1,714) (1,995) Fair Value 1,154,252 986,574 Total cash equivalents and short-term investments, amortized cost 2,575,419 2,260,619 Total cash equivalents and short-term investments, unrealized gains 2,323 1,565 Total cash equivalents and short-term investments, unrealized losses (1,733) (2,016) Total cash equivalents and short-term investments 2,576,009 2,260,168 U.S. treasury securities Â  Â  Short-term investments: Â  Â  Amortized Cost 314,332 257,841 Unrealized Gains 59 8 Unrealized Losses (436) (828) Fair Value 313,955 257,021 U.S. government agency securities Â  Â  Short-term investments: Â  Â  Amortized Cost 183,431 160,574 Unrealized Gains 92 43 Unrealized Losses (195) (542) Fair Value 183,328 160,075 Corporate debt securities Â  Â  Short-term investments: Â  Â  Amortized Cost 655,888 568,589 Unrealized Gains 2,164 1,514 Unrealized Losses (1,083) (625) Fair Value 656,969 569,478 Money market funds Â  Â  Cash equivalents: Â  Â  Amortized Cost 1,172,163 956,932 Unrealized Gains 0 0 Unrealized Losses 0 0 Fair Value 1,172,163 956,932 U.S. treasury securities Â  Â  Cash equivalents: Â  Â  Amortized Cost 35,898 178,188 Unrealized Gains 5 0 Unrealized Losses 0 (15) Fair Value 35,903 178,173 U.S. government agency securities Â  Â  Cash equivalents: Â  Â  Amortized Cost 107,255 57,555 Unrealized Gains 3 0 Unrealized Losses (19) (6) Fair Value 107,239 57,549 Certificates of deposit Â  Â  Cash equivalents: Â  Â  Amortized Cost 106,452 80,940 Unrealized Gains 0 0 Unrealized Losses 0 0 Fair Value $ 106,452 $ 80,940 X - DefinitionAmount, before tax, of unrealized gain in accumulated other comprehensive income (AOCI) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAccumulatedGrossUnrealizedGainBeforeTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, before tax, of unrealized loss in accumulated other comprehensive income (AOCI) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAccumulatedGrossUnrealizedLossBeforeTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AvailableForSaleSecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value portion of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_CashAndCashEquivalentsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in

interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmortized cost excluding accrued interest, after allowance for credit loss, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleAmortizedCostExcludingAccruedInterestAfterAllowanceForCreditLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount excluding accrued interest, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCash Equivalents And Available-For-Sale Securities, At Cost + ReferencesNo definition available. + Details Name: zs_CashEquivalentsAndAvailableForSaleSecuritiesAtCost Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCash Equivalents And Short-Term Investments, Estimated Fair Value + ReferencesNo definition available. + Details Name: zs_CashEquivalentsAndShortTermInvestmentsEstimatedFairValue Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCash Equivalents And Short-Term Investments, Gross Unrealized Gains + ReferencesNo definition available. + Details Name: zs_CashEquivalentsAndShortTermInvestmentsGrossUnrealizedGains Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCash Equivalents And Short-Term Investments, Gross Unrealized Losses + ReferencesNo definition available. + Details Name: zs_CashEquivalentsAndShortTermInvestmentsGrossUnrealizedLosses Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCash Equivalents, Gross Unrealized Gains + ReferencesNo definition available. + Details Name: zs_CashEquivalentsGrossUnrealizedGains Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCash Equivalents, Gross Unrealized Losses + ReferencesNo definition available. + Details Name: zs_CashEquivalentsGrossUnrealizedLosses Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_CertificatesOfDepositMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 50 R40.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Short-Term Investments - Schedule of Maturities (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Amortized Cost Â  Â  Due within one year $ 562,736 Â  Due between one to three years 590,915 Â  Amortized Cost 1,153,651 $ 987,004 Fair Value Â  Â  Due within one year 562,907 Â  Due between one to three years 591,345 Â  Fair Value $ 1,154,252 $ 986,574 X - ReferencesNo definition available. + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesAmortizedCostAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesFairValueAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearAmortizedCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 320 -Name Accounting Standards Codification -Section 50 -Paragraph 3A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477268/942-320-50-3A + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmortized cost excluding accrued interest, after allowance for credit loss, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleAmortizedCostExcludingAccruedInterestAfterAllowanceForCreditLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount excluding accrued interest, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionDebt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, after Year One Through Three + ReferencesNo definition available. + Details Name: zs_DebtSecuritiesAvailableForSaleAmortizedCostMaturityAllocatedAndSingleMaturityDateAfterYearOneThroughThree Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionDebt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, after Year One Through Three + ReferencesNo definition available. + Details Name: zs_DebtSecuritiesAvailableForSaleFairValueMaturityAllocatedAndSingleMaturityDateAfterYearOneThroughThree Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant XML 51 R41.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Short-Term Investments - Schedule of Unrealized Position (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Debt Securities, Available-for-sale [Line Items] Â  Â  Less than 12 months, fair value $ 439,952 $ 299,157 Less than 12 months, unrealized losses (1,660) (245) Greater than 12 months, fair value 36,480 247,808 Greater than 12 months, unrealized losses (54) (1,750) Total fair value 476,432 546,965 Total unrealized losses (1,714) (1,995) U.S. treasury securities Â  Â  Debt Securities, Available-for-sale [Line Items] Â  Â  Less than 12 months, fair value 146,042 152,574 Less than 12 months, unrealized losses (436) (115) Greater than 12 months, fair value 0 87,808 Greater than 12 months, unrealized losses 0 (713) Total fair value 146,042 240,382 Total unrealized losses (436) (828) U.S. government agency securities Â  Â  Debt Securities, Available-for-sale [Line Items] Â  Â  Less than 12 months, fair value 127,374 65,563 Less than 12 months, unrealized losses (174) (28) Greater than 12 months, fair value 11,096 65,334 Greater than 12 months, unrealized losses (21) (514) Total fair value 138,470 130,897 Total unrealized losses (195) (542) Corporate debt securities Â  Â  Debt Securities, Available-for-sale [Line Items] Â  Â  Less than 12 months, fair value 166,536 81,020 Less than 12 months, unrealized losses (1,050) (102) Greater than 12 months, fair value 25,384 94,666 Greater than 12 months, unrealized losses (33) (523) Total fair value 191,920 175,686 Total unrealized losses $ (1,083) $ (625) X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for more than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPosition12MonthsOrLonger Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for 12 months or longer, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPosition12MonthsOrLongerAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12Months Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12MonthsAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position without allowance for credit loss. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPosition Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aaa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_ScheduleOfAvailableForSaleSecuritiesLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-

gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 52 R42.htm IDEA: XBRL DOCUMENT v3.24.3 Cash Equivalents and Short-Term Investments - Narrative (Details) - USD ($) $ in Millions Oct. 31, 2024 Jul. 31, 2024 Cash and Cash Equivalents [Abstract] Â Â  Accrued interest receivable $ 12.6 $ 10.7 Investment carrying value $ 10.3 $ 9.8 X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of investment in equity security without readily determinable fair value. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 321 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479536/321-10-50-3 + Details Name: us-gaap_EquitySecuritiesWithoutReadilyDeterminableFairValueAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionCarrying amount as of the balance sheet date of current interest earned but not received. Also called accrued interest or accrued interest receivable. For classified balance sheets, represents the current amount receivable, that is amounts expected to be collected within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(3)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_InterestReceivableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant XML 53 R43.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value Measurements (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Cash equivalents: Â Â  Cash equivalents $ 1,421,757 $ 1,273,594 Short-term investments: Â Â  Short-term investments 1,154,252 986,574 Total cash equivalents and short-term investments 2,576,009 2,260,168 Fair Value, Measurements, Recurring Â Â  Cash equivalents: Â Â  Cash equivalents 1,421,757 1,273,594 Short-term investments: Â Â  Short-term investments 1,154,252 986,574 Total cash equivalents and short-term investments 2,576,009 2,260,168 Fair Value, Measurements, Recurring | Foreign currency contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 2,918 2,541 Foreign currency contract assets-noncurrent 665 800 Foreign currency contracts liabilities-current 4,720 3,731 Foreign currency contracts liabilities-noncurrent 1,201 844 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 2,918 2,541 Foreign currency contracts liabilities-current 4,720 3,731 Fair Value, Measurements, Recurring | Foreign currency contracts | Not Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 745 2,132 Foreign currency contracts liabilities-current 3,492 1,748 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 745 2,132 Foreign currency contracts liabilities-current 3,492 1,748 Fair Value, Measurements, Recurring | Interest rate contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 1,428 3,829 Non-designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 1,428 3,829 Fair Value, Measurements, Recurring | Level I Â Â  Cash equivalents: Â Â  Cash equivalents 1,172,163 956,932 Short-term investments: Â Â  Short-term investments 0 0 Total cash equivalents and short-term investments 1,172,163 956,932 Fair Value, Measurements, Recurring | Level I | Foreign currency contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contract assets-noncurrent 0 0 Foreign currency contracts liabilities-current 0 0 Foreign currency contracts liabilities-noncurrent 0 0 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contracts liabilities-current 0 0 Fair Value, Measurements, Recurring | Level I | Foreign currency contracts | Not Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contracts liabilities-current 0 0 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contracts liabilities-current 0 0 Fair Value, Measurements, Recurring | Level I | Interest rate contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 0 0 Non-designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 0 0 Fair Value, Measurements, Recurring | Level II Â Â  Cash equivalents: Â Â  Cash equivalents 249,594 316,662 Short-term investments: Â Â  Short-term investments 1,154,252 986,574 Total cash equivalents and short-term investments 1,403,846 1,303,236 Fair Value, Measurements, Recurring | Level II | Foreign currency contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 2,918 2,541 Foreign currency contract assets-noncurrent 665 800 Foreign currency contracts liabilities-current 4,720 3,731 Foreign currency contracts liabilities-noncurrent 1,201 844 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 2,918 2,541 Foreign currency contracts liabilities-current 4,720 3,731 Fair Value, Measurements, Recurring | Level II | Foreign currency contracts | Not Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 745 2,132 Foreign currency contracts liabilities-current 3,492 1,748 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 745 2,132 Foreign currency contracts liabilities-current 3,492 1,748 Fair Value, Measurements, Recurring | Level II | Interest rate contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 1,428 3,829 Non-designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 1,428 3,829 Fair Value, Measurements, Recurring | Level III Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 Short-term investments: Â Â  Short-term investments 0 0 Total cash equivalents and short-term investments 0 0 Fair Value, Measurements, Recurring | Level III | Foreign currency contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contract assets-noncurrent 0 0 Foreign currency contracts liabilities-current 0 0 Foreign currency contracts liabilities-noncurrent 0 0 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contracts liabilities-current 0 0 Fair Value, Measurements, Recurring | Level III | Foreign currency contracts | Not Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contracts liabilities-current 0 0 Non-designated derivative instruments: Â Â  Foreign currency contracts assets-current 0 0 Foreign currency contracts liabilities-current 0 0 Fair Value, Measurements, Recurring | Level III | Interest rate contracts | Designated as Hedging Instrument Â Â  Designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 0 0 Non-designated derivative instruments: Â Â  Foreign currency contracts liabilities-current 0 0 U.S. treasury securities Â Â  Short-term investments: Â Â  Short-term investments 313,955 257,021 U.S. treasury securities | Fair Value, Measurements, Recurring Â Â  Short-term investments: Â Â  Short-term investments 313,955 257,021 U.S. treasury securities | Fair Value, Measurements, Recurring | Level I Â Â  Short-term investments: Â Â  Short-term investments 0 0 U.S. treasury securities | Fair Value, Measurements, Recurring | Level II Â Â  Short-term investments: Â Â  Short-term investments 313,955 257,021 U.S. treasury securities | Fair Value, Measurements, Recurring | Level III Â Â  Short-term investments: Â Â  Short-term investments 0 0 U.S. government agency securities Â Â  Short-term investments: Â Â  Short-term investments 183,328 160,075 U.S. government agency securities | Fair Value, Measurements, Recurring Â Â  Short-term investments: Â Â  Short-term investments 183,328 160,075 U.S. government agency securities | Fair Value, Measurements, Recurring | Level I Â Â  Short-term investments: Â Â  Short-term investments 0 0 U.S. government agency securities | Fair Value, Measurements, Recurring | Level II Â Â  Short-term investments: Â Â  Short-term investments 183,328 160,075 U.S. government agency securities | Fair Value, Measurements, Recurring | Level III Â Â  Short-term investments: Â Â  Short-term investments 0 0 Corporate debt securities Â Â  Short-term investments: Â Â  Short-term investments 656,969 569,478 Corporate debt securities | Fair Value, Measurements, Recurring Â Â  Short-term investments: Â Â  Short-term investments 656,969 569,478 Corporate debt securities | Fair Value, Measurements, Recurring | Level I Â Â  Short-term investments: Â Â  Short-term investments 0 0 Corporate debt securities | Fair Value, Measurements, Recurring | Level II Â Â  Short-term investments: Â Â  Short-term investments 656,969 569,478 Corporate debt securities | Fair Value, Measurements, Recurring | Level III Â Â  Short-term investments: Â Â  Short-term investments 0 0 Money market funds Â Â  Cash equivalents: Â Â  Cash equivalents 1,172,163 956,932 Money market funds | Fair Value, Measurements, Recurring Â Â  Cash equivalents: Â Â  Cash equivalents 1,172,163 956,932 Money market funds | Fair Value, Measurements, Recurring | Level I Â Â  Cash equivalents: Â Â  Cash equivalents 1,172,163 956,932 Money market funds | Fair Value, Measurements, Recurring | Level II Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 Money market funds | Fair Value, Measurements, Recurring | Level III Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 U.S. treasury securities Â Â  Cash equivalents: Â Â  Cash equivalents 35,903 178,173 U.S. treasury securities | Fair Value, Measurements, Recurring Â Â  Cash equivalents: Â Â  Cash equivalents 35,903 178,173 U.S. treasury securities | Fair Value, Measurements, Recurring | Level I Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 U.S. treasury securities | Fair Value, Measurements, Recurring | Level II Â Â  Cash equivalents: Â Â  Cash equivalents 35,903 178,173 U.S. treasury securities | Fair Value, Measurements, Recurring | Level III Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 U.S. government agency securities Â Â  Cash equivalents: Â Â  Cash equivalents 107,239 57,549 U.S. government agency securities | Fair Value, Measurements, Recurring Â Â  Cash equivalents: Â Â  Cash equivalents 107,239 57,549 U.S. government agency securities | Fair Value, Measurements, Recurring | Level I Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 U.S. government agency securities | Fair Value, Measurements, Recurring | Level II Â Â  Cash equivalents: Â Â  Cash equivalents 107,239 57,549 U.S. government agency securities | Fair Value, Measurements, Recurring | Level III Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 Certificates of deposit Â Â  Cash equivalents: Â Â  Cash equivalents 106,452 80,940 Certificates of deposit | Fair Value, Measurements, Recurring Â Â  Cash equivalents: Â Â  Cash equivalents 106,452 80,940 Certificates of deposit | Fair Value, Measurements, Recurring | Level I Â Â  Cash equivalents: Â Â  Cash equivalents 0 0 Certificates of deposit | Fair Value, Measurements, Recurring | Level II Â Â  Cash equivalents: Â Â  Cash equivalents 106,452 80,940 Certificates of deposit | Fair Value, Measurements, Recurring | Level III Â Â  Cash equivalents: Â Â  Cash equivalents $ 0 $ 0 X - ReferencesNo definition available. + Details Name: us-gaap_CashAndCashEquivalentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value portion of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_CashAndCashEquivalentsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount excluding accrued interest, of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value, after the effects of master netting arrangements, of a financial asset or other contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled within one year or normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3 + Details Name: us-gaap_DerivativeAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeAssetsLiabilitiesAtFairValueNetByBalanceSheetClassificationAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value, after the effects of master netting arrangements, of a financial asset or other contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled after one year or the normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3 + Details Name: us-gaap_DerivativeAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsNotDesignatedAsHedgingInstrumentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value, after the effects of master netting arrangements, of a financial liability or contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled within one year or normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3 + Details Name: us-gaap_DerivativeLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionFair value, after the effects of master netting arrangements, of a financial liability or contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled after one year or the normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3 + Details Name: us-gaap_DerivativeLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_InvestmentsFairValueDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionCash Equivalents And Short-Term Investments, Estimated Fair Value + ReferencesNo definition available. + Details Name: zs_CashEquivalentsAndShortTermInvestmentsEstimatedFairValue Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_FairValueByMeasurementFrequencyAxis=us-gaap_FairValueMeasurementsRecurringMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_ForeignExchangeForwardMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentsGainLossByHedgingRelationshipAxis=us-gaap_DesignatedAsHedgingInstrumentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentsGainLossByHedgingRelationshipAxis=us-gaap_NondesignatedMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_InterestRateContractMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel2Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel3Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_CertificatesOfDepositMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 54 R44.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Schedule of Property and Equipment (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Property, Plant and Equipment [Line Items] Â Â  Total property and equipment, gross $ 683,712 $

633,432 Less: Accumulated depreciation and amortization (274,707) (250,311) Total property and equipment, net 409,005 383,121 Hosting equipment Â Â  Property, Plant and Equipment [Line Items] Â Â  Total property and equipment, gross 434,018 418,775 Capitalized internal-use software Â Â  Property, Plant and Equipment [Line Items] Â Â  Total property and equipment, gross 232,092 197,769 Computers and equipment Â Â  Property, Plant and Equipment [Line Items] Â Â  Total property and equipment, gross 7,081 6,741 Purchased software Â Â  Property, Plant and Equipment [Line Items] Â Â  Total property and equipment, gross 1,103 1,102 Furniture and fixtures Â Â  Property, Plant and Equipment [Line Items] Â Â  Total property and equipment, gross 1,077 1,071 Leasehold improvements Â Â  Property, Plant and Equipment [Line Items] Â Â  Total property and equipment, gross $ 8,341 $ 7,974 X - DefinitionAmount of accumulated depreciation, depletion and amortization for physical assets used in the normal conduct of business to produce goods and services. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(13)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7A + Details Name: us-gaap_PropertyPlantAndEquipmentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=zs_HostingEquipmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_SoftwareDevelopmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=zs_ComputerandOfficeEquipmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_SoftwareAndSoftwareDevelopmentCostsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_FurnitureAndFixturesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_LeaseholdImprovementsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 55 R45.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Narrative (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Acquired Finite-Lived Intangible Assets [Line Items] Â Â Â  Historical cost $ 109,616 Â  $ 109,616 Accumulated amortization 50,021 Â  45,781 Depreciation and amortization expense 21,423 $ 13,962 Â  Capitalization of development costs of software for internal-use $ 157,178 129,138 Â  Internet Protocol Addresses Â Â Â  Acquired Finite-Lived Intangible Assets [Line Items] Â Â Â  Useful life 10 years Â Â  Historical cost $ 12,400 Â  12,400 Accumulated amortization 3,200 Â  $ 2,800 Capitalized internal-use software Â Â Â  Acquired Finite-Lived Intangible Assets [Line Items] Â Â Â  Capitalization of development costs of software for internal-use $ 4,200 $ 2,900 Â  X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionUseful life of finite-lived intangible assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionAccumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 928 -SubTopic 340 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478859/928-340-50-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionDepreciation, Depletion And Amortization, Excluding Amortization Of Deferred Contract Costs + ReferencesNo definition available. + Details Name: zs_DepreciationDepletionAndAmortizationExcludingAmortizationOfDeferredContractCosts Namespace Prefix: zs_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=zs_InternetProtocolAddressesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_SoftwareDevelopmentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 56 R46.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components- Schedule of Accrued Compensation (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Property, Plant and Equipment [Abstract] Â Â  Accrued commissions $ 22,045 $ 51,371 Accrued bonuses 33,372 53,452 Accrued payroll and related expenses 47,924 47,184 Employee stock purchase plan 23,038 8,803 Total accrued compensation $ 126,379 $ 160,810 X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable for incentive compensation awarded to employees and directors or earned by them based on the terms of one or more relevant arrangements. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedBonusesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations, excluding pension and other postretirement benefits, incurred through that date and payable for perquisites provided to employees pertaining to services received from them. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedEmployeeBenefitsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of the obligations incurred through that date and payable for employees' services provided. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 8 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-8 + Details Name: us-gaap_AccruedSalariesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred through that date and payable for sales commissions. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 8 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-8 + Details Name: us-gaap_AccruedSalesCommissionCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_EmployeeRelatedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_PropertyPlantAndEquipmentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 57 R47.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combinations - Narrative (Details) - USD ($) $ in Thousands 3 Months Ended Aug. 31, 2023 Oct. 31, 2024 Jul. 31, 2024 Business Acquisition [Line Items] Â Â Â  Goodwill Â  $ 417,029 $ 417,029 Estimated useful life Â  4 years Â  Developed technology Â Â Â  Business Acquisition [Line Items] Â Â Â  Estimated useful life Â  4 years Â  Securelyshare Software Private Ltd. Â Â Â  Business Acquisition [Line Items] Â Â Â  Purchase price consideration $ 5,300 Â Â  Goodwill 3,200 Â Â  Securelyshare Software Private Ltd. | Developed technology Â Â Â  Business Acquisition [Line Items] Â Â Â  Finite-lived intangibles $ 2,800 Â Â  Estimated useful life 5 years Â Â  X - DefinitionWeighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of identifiable intangible assets recognized as of the acquisition date. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 10 -Section 55 -Paragraph 37 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479303/805-10-55-37Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedIntangibles Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2:

http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionThe cash outflow associated with the acquisition of business during the period. The cash portion only of the acquisition price. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_DevelopedTechnologyRightsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BusinessAcquisitionAxis=zs_SecurelyshareSoftwarePrivateLtdMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 58 R48.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Acquired Intangible Assets - Narrative (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Â Â Goodwill $ 417,029 Â $ 417,029 Amortization expense of acquired intangible assets $ 4,240 $ 3,036 Â X - DefinitionThe aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2 + Details Name: us-gaap_AmortizationOfIntangibleAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 59 R49.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Acquired Intangible Assets - Schedule of Acquired Intangible Assets (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Gross Carrying Amount Â Â Â Intangible Assets, Gross, beginning balance $ 109,616 Â Â Additions 0 Â Â Intangible Assets, Gross, ending balance 109,616 Â Â Accumulated Amortization Â Â Â Accumulated Amortization, beginning balance (45,781) Â Â Amortization Expense (4,240) $ (3,036) Â Accumulated Amortization, ending balance (50,021) Â Â Net Carrying Amount Â Â Â Total $ 59,595 Â $ 63,835 Weighted Average Remaining Useful life 4 years Â Â Developed technology Â Â Â Gross Carrying Amount Â Â Â Intangible Assets, Gross, beginning balance $ 99,656 Â Â Additions 0 Â Â Intangible Assets, Gross, ending balance 99,656 Â Â Accumulated Amortization Â Â Â Accumulated Amortization, beginning balance (42,651) Â Â Amortization Expense (3,815) Â Â Accumulated Amortization, ending balance (46,466) Â Â Net Carrying Amount Â Â Â Total $ 53,190 Â 57,005 Weighted Average Remaining Useful life 4 years Â Â Customer relationships Â Â Â Gross Carrying Amount Â Â Â Intangible Assets, Gross, beginning balance $ 9,960 Â Â Additions 0 Â Â Intangible Assets, Gross, ending balance 9,960 Â Â Accumulated Amortization Â Â Â Accumulated Amortization, beginning balance (3,130) Â Â Amortization Expense (425) Â Â Accumulated Amortization, ending balance (3,555) Â Â Net Carrying Amount Â Â Â Total $ 6,405 Â $ 6,830 Weighted Average Remaining Useful life 4 years 1 month 6 days Â Â X - DefinitionWeighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate expense charged against earnings to allocate the cost of intangible assets (nonphysical assets not used in production) in a systematic and rational manner to the periods expected to benefit from such assets. As a noncash expense, this element is added back to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-2 + Details Name: us-gaap_AmortizationOfIntangibleAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAccumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 928 -SubTopic 340 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478859/928-340-50-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetsGrossAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_FiniteLivedIntangibleAssetsNetAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase in assets, excluding financial assets, lacking physical substance with a definite life, from an acquisition. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1 + Details Name: us-gaap_FinitelivedIntangibleAssetsAcquired1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionFinite-Lived Intangible Assets, Accumulated Amortization + ReferencesNo definition available. + Details Name: zs_FiniteLivedIntangibleAssetsAccumulatedAmortizationAbstract Namespace Prefix: zs_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_DevelopedTechnologyRightsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=us-gaap_CustomerRelationshipsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 60 R50.htm IDEA: XBRL DOCUMENT v3.24.3 Goodwill and Acquired Intangible Assets - Schedule of Future Amortization Expense (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Goodwill and Intangible Assets Disclosure [Abstract] Â Â 2025 (remaining nine months) $ 12,545 Â 2026 15,772 Â 2027 12,948 Â 2028 11,115 Â 2029 7,215 Â Total $ 59,595 $ 63,835 X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1:

http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_GoodwillAndIntangibleAssetsDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 61 R51.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments - Narrative (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Derivative [Line Items] Â Â Â Unrealized gain related to our cash flow hedges $ 2,700 Â Â Hedge accounting fair value adjustments 1,522 Â $ 4,065 Long-term Debt Â Â Â Derivative [Line Items] Â Â Â Hedged liability, fair value hedge 499,300 Â 498,200 Foreign currency contracts | Not Designated as Hedging Instrument Â Â Â Derivative [Line Items] Â Â Â Notional amount 397,700 Â 352,800 Foreign currency contracts | Designated as Hedging Instrument Â Â Â Derivative [Line Items] Â Â Â Notional amount 604,800 Â 544,500 Interest Rate Swap Â Â Â Derivative [Line Items] Â Â Â Notional amount $ 500,000 Â $ 500,000 Minimum | Foreign currency contracts | Not Designated as Hedging Instrument Â Â Â Derivative [Line Items] Â Â Â Term of derivative 1 month Â Â Maximum Â Â Â Derivative [Line Items] Â Â Â Term of derivative 21 months Â Â Maximum | Foreign currency contracts | Not Designated as Hedging Instrument Â Â Â Derivative [Line Items] Â Â Â Term of derivative Â 4 months Â X - DefinitionThe estimated net amount of existing gains or losses on cash flow hedges at the reporting date expected to be reclassified to earnings within the next 12 months. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 30 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480870/815-30-50-1 + Details Name: us-gaap_CashFlowHedgeGainLossToBeReclassifiedWithinTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5 + Details Name: us-gaap_DerivativeLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNominal or face amount used to calculate payment on derivative. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1BReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1A + Details Name: us-gaap_DerivativeNotionalAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: instant X - DefinitionPeriod the derivative contract is outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_DerivativeTermOfContract Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionAmount of liability hedged in fair value hedging relationship. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4EE -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4EE + Details Name: us-gaap_HedgedLiabilityFairValueHedge Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of cumulative increase (decrease) in fair value of hedged liability in fair value hedge, attributable to hedged risk. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4EE -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4EE + Details Name: us-gaap_HedgedLiabilityFairValueHedgeCumulativeIncreaseDecrease Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_FairValueByLiabilityClassAxis=us-gaap_LongTermDebtMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_ForeignExchangeForwardMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_NondesignatedMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_DesignatedAsHedgingInstrumentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_InterestRateSwapMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 62 R52.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments - Schedule of Changes of AOCI Related to our Cash Flow Hedges (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 AOCI Attributable to Parent, Net of Tax [Roll Forward] Â Â Beginning balance $ 1,274,102 $ 725,112 Net unrealized gains (losses) recognized in accumulated other comprehensive income 469 (15,136) (Gains) reclassified from AOCI into the condensed consolidated statement of operations (1,208) (654) Ending balance 1,428,545 807,525 Accumulated Gain (Loss), Net, Cash Flow Hedge, Parent Â Â AOCI Attributable to Parent, Net of Tax [Roll Forward] Â Â Beginning balance (4,224) 8,937 Ending balance $ (4,963) $ (6,853) X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_AOCIAttributableToParentNetOfTaxRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after tax and before reclassification, of gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10A + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-15 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_StatementEquityComponentsAxis=us-gaap_AccumulatedGainLossNetCashFlowHedgeParentMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 63 R53.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments - Schedule of Cash Flow Hedges on our Consolidated Statement of Operations (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Derivative Instruments, Gain (Loss) [Line Items] Â Â Total $ (1,208) $ (654) Cost of revenue Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Total (277) (176) Sales and marketing Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Total (672) (295) Research and development Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Total (161) (92) General and administrative Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Total $ (98) $ (91) X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4E -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4E + Details Name: us-gaap_DerivativeInstrumentsGainLossLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-15 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_CostOfSalesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_ResearchAndDevelopmentExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_GeneralAndAdministrativeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 64 R54.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments - Schedule of Derivative Instruments Designated as Fair Value Hedges (Details) - Gains (losses) on interest rate swaps: - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Derivative Instruments and Hedging Activities Disclosures [Line Items] Â Â Hedge accounting fair value adjustments $ (2,543) $ (1,110) Derivatives designated as hedging instruments 2,401 1,094 Total $ (142) $ (16) X - DefinitionAmount of gain (loss) from the increase (decrease) in fair value of derivative and nonderivative instruments designated as fair value hedging instruments recognized in the income statement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -SubTopic 25 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480238/815-25-50-1 + Details Name: us-gaap_ChangeInUnrealizedGainLossOnFairValueHedgingInstruments1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of the increase (decrease) in fair value of the hedged item in a fair value hedge recognized in the income statement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -SubTopic 25 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480238/815-25-50-1 + Details Name: us-gaap_ChangeInUnrealizedGainLossOnHedgedItemInFairValueHedge1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosuresLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTotal amount of gain (loss) derived from fair value hedges recognized in earnings in the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4C -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4C + Details Name: us-gaap_GainLossOnFairValueHedgesRecognizedInEarnings Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_InterestRateContractMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 65 R55.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes - Narrative (Details) - USD ($) $ / shares in Units, $ in Millions Jun. 25, 2020 Oct. 31, 2024 Jul. 31, 2024 Debt Instrument [Line Items] Â Â Â Proceeds from debt issuance $ 1,130.5 Â Â Fair value of notes Â $ 1,459.8 $ 1,465.5 Initial strike price (in dollars per share) $ 150.80 Â Â Initial cap price (in dollars per shares) $ 246.76 Â Â Convertible Senior Notes Due 2025 Â Â Â Debt Instrument [Line Items] Â Â Â Principal amount $ 1,150.0 Â Â Interest rate 0.125% Â Â Convertible Senior Notes, $150 million Â Â Â Debt Instrument [Line Items] Â Â Â Principal amount $ 150.0 Â Â X - DefinitionFace (par) amount of debt instrument at time of issuance. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name

Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2 + Details Name: us-gaap_DebtInstrumentFaceAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionContractual interest rate for funds borrowed, under the debt agreement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1B + Details Name: us-gaap_DebtInstrumentInterestRateStatedPercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(f)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.12-04(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 26: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1 + Details Name: us-gaap_DebtInstrumentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe fair value amount of long-term debt whether such amount is presented as a separate caption or as a parenthetical disclosure. Additionally, this element may be used in connection with the fair value disclosures required in the footnote disclosures to the financial statements. The element may be used in both the balance sheet and disclosure in the same submission. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_LongTermDebtFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionExercise or strike price stated in the contract for options indexed to the issuer's equity shares. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(1) -SubTopic 10 -Topic 480 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481648/480-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a)(2) -SubTopic 40 -Topic 815 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5 + Details Name: us-gaap_OptionIndexedToIssuersEquityStrikePrice1 Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe cash inflow during the period from additional borrowings in aggregate debt. Includes proceeds from short-term and long-term debt. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromIssuanceOfDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionOption Indexed to Issuer's Equity, Cap Price + ReferencesNo definition available. + Details Name: zs_OptionIndexedToIssuersEquityCapPrice Namespace Prefix: zs_ Data Type: dtr-types1:perShareItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_DebtInstrumentAxis=zs_ConvertibleSeniorNotesDue2025Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DebtInstrumentAxis=zs_ConvertibleSeniorNotesOneHundredFiftyMillionMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 66 R56.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes - Carrying Amounts (Details) - USD ($) $ in Thousands Oct. 31, 2024 Jul. 31, 2024 Convertible Debt [Abstract] Â  Â  Principal amount $ 1,149,954 $ 1,149,954 Less: Â  Â  Unamortized debt issuance costs 2,633 3,614 Hedge accounting fair value adjustments 1,522 4,065 Total $ 1,145,799 $ 1,142,275 X - DefinitionAmount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_DebtInstrumentCarryingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentUnamortizedDiscountPremiumAndDebtIssuanceCostsNetAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-1AReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1D + Details Name: us-gaap_DeferredFinanceCostsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of cumulative increase (decrease) in fair value of hedged liability in fair value hedge, attributable to hedged risk. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4EE -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4EE + Details Name: us-gaap_HedgedLiabilityFairValueHedgeCumulativeIncreaseDecrease Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt. Excludes lease obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(16)(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_LongTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LongtermConvertibleDebtCurrentAndNoncurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 67 R57.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes - Interest Expense (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Debt Disclosure [Abstract] Â  Â  Contractual interest expense $ 359 $ 359 Amortization of debt issuance costs 981 977 Total $ 1,340 $ 1,336 X - DefinitionAmount of amortization expense attributable to debt issuance costs. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-3 + Details Name: us-gaap_AmortizationOfFinancingCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DebtDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of the cost of borrowed funds accounted for as interest expense for debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-6 + Details Name: us-gaap_InterestExpenseDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionRepresents the portion of interest incurred in the period on debt arrangements that was charged against earnings, excluding amortization of debt discount (premium) and financing costs. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting

Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1F + Details Name: us-gaap_InterestExpenseDebtExcludingAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 68 R58.htm IDEA: XBRL DOCUMENT v3.24.3 Commitments and Contingencies (Details) $ in Millions 3 Months Ended Oct. 31, 2024 USD ($) Third-Party Service Agreement Â  Loss Contingencies [Line Items] Â  Purchase obligation $ 100.0 Purchase commitment, period (in years) 5 years Bandwidth And Internet Service Agreements Â  Loss Contingencies [Line Items] Â  Purchase obligation $ 27.1 Bandwidth And Internet Service Agreements | Minimum Â  Loss Contingencies [Line Items] Â  Purchase commitment, period (in years) 2 years Bandwidth And Internet Service Agreements | Maximum Â  Loss Contingencies [Line Items] Â  Purchase commitment, period (in years) 3 years X - DefinitionPeriod covered by the long-term purchase commitment, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_LongtermPurchaseCommitmentPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483076/450-20-50-4Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483076/450-20-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 720 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483359/720-20-50-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 460 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 27 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482395/460-10-55-27Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 450 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483076/450-20-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 450 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483076/450-20-50-4Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 460 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482425/460-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 450 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483076/450-20-50-1 + Details Name: us-gaap_LossContingenciesLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionMinimum amount of purchase arrangement in which the entity has agreed to expend funds to procure goods or services from a supplier. + ReferencesNo definition available. + Details Name: us-gaap_PurchaseObligation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_LongTermPurchaseCommitmentByCategoryOfItemPurchasedAxis=zs_ThirdPartyServiceAgreementMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_LongTermPurchaseCommitmentByCategoryOfItemPurchasedAxis=zs_BandwidthAndInternetServiceAgreementsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 69 R59.htm IDEA: XBRL DOCUMENT v3.24.3 Stock-Based Compensation - Schedule of Stock Options (Details) - USD ($) $ / shares in Units, $ in Thousands 3 Months Ended 12 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Outstanding Stock Options Â  Â  Â  Beginning balance (in shares) 453,000 Â  Â  Granted (in shares) 0 0 Â  Exercised (in shares) (87,000) Â  Â  Canceled, forfeited or expired (in shares) 0 Â  Â  Ending balance (in shares) 366,000 Â  453,000 Exercisable and expected to vest (in shares) 283,000 Â  367,000 Weighted-Average Exercise Price Â  Â  Â  Beginning balance (in dollars per share) $ 46.72 Â  Â  Granted (in dollars per share) 0 Â  Â  Exercised (in dollars per share) 10.19 Â  Â  Canceled, forfeited or expired (in dollars per share) 0 Â  Â  Ending balance (in dollars per share) 55.46 Â  $ 46.72 Exercisable and expected to vest (in dollars per share) $ 19.11 Â  $ 15.84 Weighted-Average Remaining Contractual Term (inÂ years) Â  Â  Â  Options outstanding, weighted average remaining contractual term 2 years 8 months 12 days Â  2 years 6 months Exercisable and expected to vest, weighted average remaining contractual term 10 months 24 days Â  1 year Aggregate Intrinsic Value Â  Â  Â  Options outstanding, aggregate intrinsic value $ 46,604 Â  $ 60,923 Exercised, aggregate intrinsic value 14,330 $ 23,200 Â  Exercisable and expected to vest, aggregate intrinsic value $ 45,707 Â  $ 59,989 X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsAdditionalDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of shares into which fully or partially vested stock options outstanding as of the balance sheet date can be currently converted under the option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisableNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionThe weighted-average price as of the balance sheet date at which grantees can acquire the shares reserved for issuance on vested portions of options outstanding and currently exercisable under the stock option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisableWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionAmount of accumulated difference between fair value of underlying shares on dates of exercise and exercise price on options exercised (or share units converted) into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisesInPeriodTotalIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionFor presentations that combine terminations, the number of shares under options that were cancelled during the reporting period as a result of occurrence of a terminating event specified in contractual agreements pertaining to the stock option plan or that expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price of options that were either forfeited or expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionGross number of share options (or share units) granted during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount by which the current fair value of the underlying stock exceeds the exercise price of options outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of options outstanding, including both vested and non-vested options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price at which grantees can acquire the shares reserved for issuance under the stock option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePriceRollforward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price at which option holders acquired shares when converting their stock options into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsExercisesInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionWeighted average per share amount at which grantees can acquire shares of common stock by exercise of options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsGrantsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionAmount of difference between fair value of the underlying shares reserved for issuance and exercise price of vested portions of options outstanding and currently exercisable. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsExercisableIntrinsicValue1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionWeighted average remaining contractual term for vested portions of options outstanding and currently exercisable or convertible, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsExercisableWeightedAverageRemainingContractualTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for option awards outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (e)(1) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsOutstandingWeightedAverageRemainingContractualTerm2 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionShare-Based Compensation Arrangement by Share-Based Payment Award, Options, Aggregate Intrinsic Value + ReferencesNo definition available. + Details Name: zs_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsAggregateIntrinsicValueAbstract Namespace Prefix: zs_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 70 R60.htm IDEA: XBRL DOCUMENT v3.24.3 Stock-Based Compensation - Narrative (Details) - USD ($) 3 Months Ended 12 Months Ended Oct. 31, 2024 Oct. 31, 2023 Jul. 31, 2024 Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â  Â  Â  Exercised, aggregate intrinsic value $ 14,330,000 $ 23,200,000 Â  Granted (in shares) 0 0 Â  Capitalized stock-based compensation $ 12,400,000 $ 4,700,000 Â  Employee Stock Â  Â  Â  Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â  Â  Â  Shares issued under ESPP (in shares) 0 Â  $ 0 Employee Stock | 2018 Employee Stock Purchase Plan Â  Â  Â  Share-based Compensation Arrangement by Share-based Payment Award [Line Items] Â  Â  Â  Accrued compensation $ 23,000,000.0 Â  $ 8,800,000 X - DefinitionAggregate carrying value as of the balance sheet date of the liabilities for stock option plans and other equity-based compensation arrangements payable within one year (or the operating cycle, if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_DeferredCompensationShareBasedArrangementsLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of cost capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit

Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of accumulated difference between fair value of underlying shares on dates of exercise and exercise price on options exercised (or share units converted) into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisesInPeriodTotalIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionGross number of share options (or share units) granted during the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAggregate change in value for stock issued during the period as a result of employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueEmployeeStockPurchasePlan Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=zs_EmployeeStockPurchasePlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 71 R61.htm IDEA: XBRL DOCUMENT v3.24.3 Stock-Based Compensation - Schedule of RSU and PSA Activity (Details) - Restricted Stock Units and Performance Stock Awards $ / shares in Units, shares in Thousands, $ in Thousands 3 Months Ended Oct. 31, 2024 USD ($) $ / shares shares Underlying Shares Â  Beginning balance (in shares) | shares 9,814 Granted (in shares) | shares 3,197 Vested (in shares) | shares (838) Canceled or forfeited (in shares) | shares (423) Ending balance (in shares) | shares 11,750 Weighted-Average Grant Date Fair Value Â  Beginning balance (in dollars per share) | $ / shares $ 162.41 Granted (in dollars per share) | $ / shares 169.58 Vested (in dollars per share) | $ / shares 152.78 Canceled or forfeited (in shares) | $ / shares 167.99 Ending balance (in dollars per share) | $ / shares $ 164.84 Aggregate Intrinsic Value Â  Beginning balance | $ $ 1,760,079 Vested | $ 144,131 Ending balance | $ $ 2,124,164 X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that were forfeited during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average fair value as of the grant date of equity-based award plans other than stock (unit) option plans that were not exercised or put into effect as a result of the occurrence of a terminating event. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeituresWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of grants made during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value at grant date for nonvested equity-based awards issued during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedIntrinsicValueRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of non-vested equity-based payment instruments, excluding stock (or unit) options, that validly exist and are outstanding as of the balance sheet date. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPer share or unit weighted-average fair value of nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValueRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that vested during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value as of grant date pertaining to an equity-based award plan other than a stock (or unit) option plan for which the grantee gained the right during the reporting period, by satisfying service and performance requirements, to receive or retain shares or units, other instruments, or cash in accordance with the terms of the arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionIntrinsic value of outstanding award under share-based payment arrangement. Excludes share and unit options. + ReferencesNo definition available. + Details Name: us-gaap_SharebasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAggregateIntrinsicValueOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionIntrinsic value of vested award under share-based payment arrangement. Excludes share and unit options. + ReferencesNo definition available. + Details Name: us-gaap_SharebasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsAggregateIntrinsicValueVested Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=zs_RestrictedStockUnitsAndPerformanceStockAwardsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 72 R62.htm IDEA: XBRL DOCUMENT v3.24.3 Stock-Based Compensation - Stock-based Compensation Expense (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Share-based Compensation Arrangement by Share-based Payment Award, Compensation Cost [Line Items] Â  Â  Stock-based compensation expense $ 157,178 $ 129,138 Cost of revenue Â  Â  Share-based Compensation Arrangement by Share-based Payment Award, Compensation Cost [Line Items] Â  Â  Stock-based compensation expense 15,226 12,584 Sales and marketing Â  Â  Share-based Compensation Arrangement by Share-based Payment Award, Compensation Cost [Line Items] Â  Â  Stock-based compensation expense 63,179 56,630 Research and development Â  Â  Share-based Compensation Arrangement by Share-based Payment Award, Compensation Cost [Line Items] Â  Â  Stock-based compensation expense 58,071 40,193 General and administrative Â  Â  Share-based Compensation Arrangement by Share-based Payment Award, Compensation Cost [Line Items] Â  Â  Stock-based compensation expense $ 20,702 $ 19,731 X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-

gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_CostOfSalesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_ResearchAndDevelopmentExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_GeneralAndAdministrativeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 73 R63.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes (Details) - USD ($) $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Income Tax Disclosure [Abstract] Â  Â  Provision for income taxes $ 7,637 $ 8,997 X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 74 R64.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Schedule of Net Loss Per Share, Basic and Diluted (Details) - USD ($) $ / shares in Units, shares in Thousands, $ in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Earnings Per Share [Abstract] Â  Â  Net loss, basic $ (12,051) $ (33,483) Net loss, diluted $ (12,051) $ (33,483) Weighted-average shares used in computing net loss per share, basic (in shares) 152,557 147,625 Weighted-average shares used in computing net loss per share, diluted (in shares) 152,557 147,625 Net loss per share, basic (in dollars per share) $ (0.08) $ (0.23) Net loss per share, diluted (in dollars per share) $ (0.08) $ (0.23) X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionAmount, after deduction of tax, noncontrolling interests, dividends on preferred stock and participating securities; of income (loss) available to common shareholders. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SAB Topic 6.B) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-5Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60B + Details Name: us-gaap_NetIncomeLossAvailableToCommonStockholdersBasic Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after deduction of tax, noncontrolling interests, dividends on preferred stock and participating securities, and addition from assumption of issuance of common shares for dilutive potential common shares; of income (loss) available to common shareholders. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SAB Topic 6.B) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 40 -Subparagraph (b)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-40 + Details Name: us-gaap_NetIncomeLossAvailableToCommonStockholdersDiluted Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 75 R65.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Schedule of Antidilutive Securities Excluded from Computation of Net Loss Per Share (Details) - shares shares in Thousands 3 Months Ended Oct. 31, 2024 Oct. 31, 2023 Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities (in shares) 20,619 20,141 Number of shares if notes converted (in shares) 7,600 Â Unvested RSUs and shares of common stock Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities (in shares) 11,184 9,467 Stock options Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities (in shares) 366 1,116 Unvested PSAs Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities (in shares) 947 867 Number of unvested PSAs as a percentage of target 100.00% 100.00% Share purchase rights under the ESPP Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities (in shares) 496 1,065 Notes Â Â Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Â Â Antidilutive securities (in shares) 7,626 7,626 X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity instruments that the holder of the debt instrument would receive if the debt was converted to equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-7Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-6 + Details Name: us-gaap_DebtInstrumentConvertibleNumberOfEquityInstruments Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionShare-based Compensation Arrangement By Share-Based Payment Award, Unvested Shares As A Percentage Of Target + ReferencesNo definition available. + Details Name: zs_ShareBasedCompensationArrangementByShareBasedPaymentAwardUnvestedSharesAsAPercentageOfTarget Namespace Prefix: zs_ Data Type: dtr-types1:percentItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_PerformanceSharesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_StockCompensationPlanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareByAntidilutiveSecuritiesAxis=us-gaap_ConvertibleDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 76 R66.htm IDEA: XBRL DOCUMENT v3.24.3 Subsequent Events (Details) - Third-Party Service Agreement - USD ($) $ in Millions 1 Months Ended 3 Months Ended Nov. 30, 2024 Oct. 31, 2024 Subsequent Event [Line Items] Â Â Purchase obligation Â $ 100.0 Purchase commitment, period (in years) Â 5 years Subsequent Event Â Â Subsequent Event [Line Items] Â Â Purchase obligation $ 300.0 Â Purchase commitment, period (in years) 5 years Â X - DefinitionPeriod covered by the long-term purchase commitment, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_LongtermPurchaseCommitmentPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionMinimum amount of purchase arrangement in which the entity has agreed to expend funds to procure goods or services from a supplier. + ReferencesNo definition available. + Details Name: us-gaap_PurchaseObligation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionDetail information of subsequent event by type. User is expected to use existing line items from elsewhere in the taxonomy as the primary line items for this disclosure, which is further associated with dimension and member elements pertaining to a subsequent event. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 855 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483399/855-10-50-2 + Details Name: us-gaap_SubsequentEventLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_LongTermPurchaseCommitmentByCategoryOfItemPurchasedAxis=zs_ThirdPartyServiceAgreementMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_SubsequentEventTypeAxis=us-gaap_SubsequentEventMember Namespace Prefix: Data Type: na Balance Type: Period Type: EXCEL 77 Financial_Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial_Report.xlsx M4$L#!!0 ( *> A5D'04UB@0 +$ 0 9&]C4')O<',O87!P+GAM M;$V./0L",1!$_\IQO;=!P4)B0-!2L+(/>QLOD&1#LD)^OCG!CVX>;QA&WPIG M*N*I#BV&5(_C(I(/ !47BK9.7:=N')=HI6-Y #OGDK7A.YNJQ<&4GPZ4&!0W_J=0U[R;UEA_6\#MI7E!+ P04 M " "G@(59"V42N\ K @ $0 &1O8U!R;W!S+V-O&ULS9+! M3L,P#(9?!>7>NLT8AZC+98@32$A, G&+'&^+:-HH,6KW]J1EZX3@ 9!RB?WG M\V*["C=C+[MDL*P$4?FH 2'LF;5.9$EYO[/GK#^1H/$ Q^ MF .!K*H[\,3&&C8P 8NP$(5N+"J,9+B/9[S%!1\^8SO#+ *UY*GC!'59@]#3 MQ' :VP:N@ G&%'WZ+I!=B'/U3^S< 7%.CLDMJ6$8RF$UY_(.-;P]/;[,ZQ:N M2VPZI/PJ.<6G0!MQF?RZVM[O'H26E;PM:EE4ZYVL5;7.YWUR_>%W%?:]=7OW MCXTO@KJ!7_]"?P%02P,$% @ IX"%69E&UL[5I; <]HX%'[OK]!X9_9M"\8V@;:T$W-I=MNTF83M M3A^%$5B-;'EDD81_OTV23;J;/ 0LZ?O.14?GZ#AY\^XN8NB&B)3R M> +]O6N[!3+ MUES@6QHO(];JM-O=5H1I;*$81V1@? 5XL:$#05%%:;U\@M.4?,_@5RU2-9:,! M$U=!)KF(M/+Y;,7\VMX^9<_I.ATR@6XP&U@@?\YOI^1.6HCA5,+$P&IG/U9K MQ]'22(""R7V4!;I)]J/3%0@R#3LZG5C.=GSVQ.V? C,K:=#1M&N#C\7@XMLO2 MBW A(5M>5 TR M6'!VULS2 Y9>*?IUE!K9';O=05SP6.XYB1'^QL4$UFG2&98T1G*=D 4. #?$ MT4Q0?*!MHK@PI+27)#6SRFU4!H(FLB!]4>"(<7K;YH] M5Z%82=J$^!!&&N*<<^9ST6S[!Z5&T?95O-RCEU@5 9<8WS2J-2S%UGB5P/&M MG#P=$Q+-E L&08:7)"82J3E^34@3_BNEVOZKR2.FJW"$2M"/F(9 M-AIRM1:!MG&IA&!:$L;1>$[2M!'\6:PUDSY@R.S-D77.UI$.$9)>-T(^8LZ+ MD!&_'H8X2IKMHG%8!/V>7L-)P>B"RV;]N'Z&U3-L+([W1]072N0/]<_Z3(T M!Z.:60F]A%9JGZJ'-#ZH'C(*!?&Y'C[E>G@*-Y;&O%"N@GL! ]':*K^(+ M.7\N?<^E[[GT/:'2MSAD6R4)RU3393>* M$IY"&V[14_5*E=?EK[DHN#Q;Y.FOH70^+,_Y/% GM,T+,T.WF)&Y M"M-2D& #^>G%>!KB.=D$N7V85VWGV- '1^^?!4;"C[SR6'<>(\J(A[&&F,_# M0X=Y>U^89Y7&4#04;6RL)"Q&MV"XU_$L%.!D8"V@!X.O40+R4E5@,5O& RN0 MHGQ,C$7H<.>77%_CT9+CVZ9EM6ZO*7<9;2)2.<)IF!- GJ\K>9;'151W/55OR ML+YJ/;053L_^6:W(GPP13A8+$DACE!>F2J+S&5.^YRM)Q%4XOT4SMA*7&+SC MYL=Q3E.X$G:V#P(RN;LYJ7IE,6>F\M\M# DL6XA9$N)-7>W5YYNTB42%(JP# 4A M%W+C[^^3:G>,U_HL@6V$5#)DU1?*0XG!/3-R0]A4)?.NVB8+A=OB5,V[&KXF M8$O#>FZ=+2? VU[4/;07/4;SHYG@'K.' MYA,L0Z1^P7V*BH 1JV*^NJ]/^26<.[1[\8$@F_S6VZ3VW> ,? -2K6J5D*Q$_ M2P=\'Y(&8XQ;]#1?CQ1BK::QK<;:,0QY@%CS#*%F.-^'19H:,]6+K#F-"F]! MU4#E/]O4#6CV#30,9FV-J/D3@H\W/[O,#;#"Q([A[8N_ 5!+ P04 M" "G@(59%H(V0KT% "A'@ & 'AL+W=OU'A]=7DG#M51?TX40FCS'49)>M!9:+]]T.JF_$#%/ M3^52)'!G)E7,-9RJ>2==*L&#/"B..LQQ^IV8ATEK-,RO3=1H*#,=A8F8*))F M<+Z,T M_R7KXMENMT7\+-4RW@9#">(P*?[Y_9#O AP:4T VP:P5P&T[@WN-L#-08N2 MY5A77//14,DU4>9I4#,'^;?)HX$F3$P:IUK!W1#B],B3*Z'(!#)&VB1=<"72 M84>#L+G=\;=Q+[!K9;PG8Q]=&5]#-HIYH\;I;"1HJ' M4Z?]P8:$1C5$ZI5(O<.0/F1<::&B#7D02ZFT#0^7TBJS?10/C6J(UR_Q^H?A M380*96!:(8'.P)H\7*EL=[4-#XUOR'6FFX4TC8/8VL=Q76^3+WQW??#";F]]TYMD&AX0TCJ5..I)+!563 MFUIZ0J8:VB.1BG@R2[3:P']@9=^C?G5M(\:#FB*_L!#T$.1'_DQN VB?X2ST M='@IKRLXF6'\(Z# -33D]T!N8/GR/O$GE=42^A,OZW@E7 M/.]1U^H:\+BFI)4_HKBMR2OK&&:Y]6"X0- <96+&.X89H980PU&"$Y(Y3]_/0+F0H_4Y!)*R2NY,DX MAN%H]J7_]83\)Z"R"2X))KR(?>63W\[A@4_3**U'6K7 \[R/5KQCF!]6F1^&^Y9IOE9-WF<: M7&MB!DLKW'=R,%OD0JV7JYD- DM6()MRN.^@S=]A9V7@JL\,.6OOQH/=4X.IN MDT \DS^$/67[EH <>D;=_L"Z!H0'-\U;Y6P8;DQV0^--F!KW^EF "\,6+/?( MM=O.6=NE5M!CF!VW,CONGJ6:W6KE2](;N&CM3?>(,8?UK!L%Q[ [;F5W7-R< MO&;<+D#74^)R'ZQYQ(.:,E96Q\6-R1@ @P(RXM9.9H] ;0^*Q_U?L,Z+34 S MN.5[HRGQS8)CL1]87BWW7\?YKF.G>KS8O'W'S=B8DDC,(-0Y/8,>3Q7[H<6) MELM\2_%):BWC_' A>""4>0#NSZ34NQ/S@G)7>O0O4$L#!!0 ( *> A5EB M#?W,\P8 ,<= 8 >&PO=V]R:W-H965T&ULK5G;MLX M$/T5PEL4+9#$O.C:) ;:=&\%=ALT[>XS(].Q4$ET1CL\,AW,.R8M[67]5:R$T^EX6E;JO)G/5;86)5=G*WOYFI3"[YL!Y7%G&(5[/%!?O9=;VXD(TN\DIBD/>7 M,S)[_.!3?K?6YH/YXF+#[\2-T%\VUS6\S? =>EGDI*I7+"M5B=3E[2]YB*(PGP/&M7?^\2,1A @HD!M!M GSJ =0-8&^@.61O6>Z[YXJ*6 M]Z@VUN#-/+2Y:4=#-'EEIO%&U_!M#N/TXDI62Y@4L43PI&21+[F&EW>\X%4F MT(UQK- I^G+S'KUZ\1J]0'F%/]JEHWBU5!=S#1B,IWG6_=Z[W>_1B=_[F.DS MQ,@)HI@&CN%7_N$?FF)]^!PBWX=/]^'3UA^;"K^I:U%IQ)6"-.^XXMDY"-P. MS"I[HS8\$Y -=AC#;Q8;]:R MUJ=:U"74VU8H74X!W?D)AP!(&-"0CH#:=FD2A7'@QAGN<89>G&^S3#: ##I: M)B"?MX4X0970+J2AA2"@01BS$5#;+&912%,WT&@/-/("?2]6 DH=)E]6NH;F M"0T4*D#E;3/-I')G-[*S&] (@'E>!PRQ(DD%H!YCC/>;8B_FZ%AN>+Y'XOC$M M2K7%* 5:U- 9A^O6A3RV(>$D86/D+C,21L2-/-DC3[S(/TO-BR> 3*Q?9RQE M\6#U[% Z[:*(Q&Z8Z1YF>B3!( =J_ = FUC2$C5EFDP6A3N3IMX&4ZQYW7(9X$<),1:I=9&H?) M!.H!OY*?7B0<%EUQ>*,@%C0:!)%830.P6&70NL()V+H29)X>0FZ'" V,>25 MYM5==#EVN2_ADK70>AUC"%/Z- (=MF$1NNTD/$/=41/]?]+N7R/B*)S1FUS&) M\:##=MB.VAV"Z[F-^,GM8]O"^CGW%:]-6V&2!-;,N\QP,M%_2<]NQ$]ONS[F M@>?@M-CTA#'[N@V#- )I:7SVOD>A)"J[(^6U>P*H2;AE'O/SXHSKNN;P=!MT3 M(_$SXUYV;/B#T1S.@&UJHZ#@DO',.,P8PU-%WC,@\5,@0*P;X27OP90Y [!9 M+V$L"<8!V&8I+-.IPNJYD?C)\3& 3)8F F[ZM1.FS7>$1BRVVHG#+L()F5#* MM.=%ZN?%/*E=I$!MT-6^EU MT"(&+I] V_,=]?/=H> \AM4F-M )+"(66MN0$4)!V4_@[2F0^BEP7+/')!"U M"8Z&. HLQ"X[@L.IT-D3P:R=ZKV>W>$#.TZ2? =W08?4^. M-/6JKALMLZJK62Q%K5[^DE 2GZ-?89.@'YP!>YGVA\_0GLG;X2%:3[?,3[?7 M]6/O4B8)Y^@%/L.8@!2KT987C3A'%.,3C#%2:UX;Y=/HM:SS_V (5TBNT,=, MRUM8E(\'F6T!? 6B*A_TQ7Y?G2AD=N3IBO8@2U-'WJJ*^?IGLWRXT[J M-3E,72\!V#$)4):PZ9W,&S%9^^G,@; Y"4C8?D5">A*D^)E2>0)TI3:BO7DH MG)7."HD') P.8WH1')[P<*.;-*7R_9, ;JG.34[S2N4\4T.W=0)U!8B-$P9 MMC2 RQ#H()D2A&QP'.W7+""PF[(IVON&;F, 4KL6:W-)M 6*E A5EH#.+!]@( &D* 8 M >&PO=V]R:W-H965T&ULK59K],P%/TK5D!HDT;SZ'NT MD;8B!$B(:A7P ?'!36X;:XX=;*<=_'JNDRRT_H:]$/CQSW'Y]C7R1VMI;K7 M"8 A#RD7>NPDQF37KJNC!%*J6S(#@3,+J5)]L*N6KLX4T+@ I=P-/*_GII0) M)QP58U,5CF1N.!,P543G:4K5KUO@J-- K)6YE/>V\R$>.YY5!!PB8RDH M/E8P 4D/#D9)KHFPTLME&L3<%&MTP88]Q9A3.,L29<")%C(<",<&6EIS% MU&#GEG(J(B S2ZS)Q90J$"8!PR+*+\EK\!*X1"N01V6S8VJ-6_+-8,] M:WZ.3(NT_2L2>$&G 3XY#/^8\WUP%]W76Q#46Q 4?.T]?#.#EC$S#9$+\HX) M-,XH)U.I69%IWV_FVBC,MQ]-5DON3C.WO837,J,1C!V\91K4"ISPU0N_Y[UI M,OZ?R+:VH5UO0_L0>SC%^P-*X>%CTD7W5R2CBJPHSX%<,$%BR3E5FF2@RH._ M;-J-B+3%&_V/R1Z_Z1$/Q:U)7Y0BQ^<(?[L M+!_L;*;O[4GSDT*W/ QK#\/S/9R6Y,-=4=UVQ^_NRF^*##K#_>I][^]7TSM? M_QDY7]&? XJ(QM-F&NU$'V"+L$U5+)C3AL$"LU^HCB2KKFK)C9%:4!G-IL- H MF@G6@]!L ,XOI#2/'5MMU-5E^ =02P,$% @ IX"%6?+;@Z\'!0 )10 M ! @ !X;"]W;)K"T;1R M*O() <=UP4M"L=&;3ZMZ]F$WY5N59R>X%DMNBH.+?&Y;S_96#G<.-AVRU5OK& M9#;=T!5[9.K+YEY :])&2;."E3+C)1)L>>5LK)W90RI9TXL'OO^--0D%.MZ"Y[+Z1?O&UG708BL5+QIG("BRLOZG M+TU''#E '+,#:1Q(W\$?1YEE(%C4<%?S!:2B*^1'<;]JCN=8G.T9?' M6_3^W0-Y(O(_E M@A>LZU[TU_635 **^6]39]7!?',P/<,OY88NV)4#4U@RL6/.[,?NVZ+,'MF/EEIERK!W#RE$O.KM92* (D"*:3W3']T,Q/PLCU6K,3 MKJ#E"JQ<C'WLAZ3'9S##V$M\,U_8\H56OE\%EQ)M!%]F MR@07#M[JQZ3>#VXH9D7!YZ;F.&B%BZR%G.S+)0KQ%XV>A&1ER;&Z"V+^(V" MG>0;M_G&UL%XI#DL>+"PP0(LGIG.W)1O/.QL-W3CJ#X(T4#W8[Y7'MMVS#NU\#WOA&"SI8(D5]G>]:"P%+P[ H-Q&4#( .(=:#?NE:K+S0S>(1D [ M-<16T0$Y5 SFJ8*O!JV+1D;/,)U/#%!$/I!KB/9K#S/#\> M^;+"G1+AQ/IY<(!#L ;5NX4SO>/*%K4V9?E6]3_Q&W*KQ+WVB^&MHIUN/SJ5 M(W:5&^^%][!52GF>4W"T\(.I0YI7Q,=#Y%ZX_370;$9&!I)TVD? LVF=*H1F^ MUR2!OR\)H]EH$ITF$F*MQJ_5AIZEYW0!DKABA_WK5N]](0F8Y9MM>WE_ZU; M8E7EU];M6T4[[:].FHE=FE ;&]T[RCRF0]7% 0F"_O)GLO.CD 0CH]K),['+ M\^U1&=HXA])KYC38F3@G1P45FO)M-,'O]@B-7-TSAQ>9G80\]LJ 33Y M5E=T\1'MBFUF? 7LRW=P"/H3]L'B2._M0RE8#5PQP8F$]=R["V^78602;,1?# [JZ)D8*2LAOIK!NV+N!8815)!K T'Q M;P]+J"J#A#S^:4&][ILF\?CY"?V-%8]B5E3!4E2?6:'+N3?Q2 %KNJOT1W%X M"ZV@U.#EHE+VEQS:V, C^4YI4;?)R*!FO/FGW]!""'4@CCLA:A.B84)R)B%N M$V(KM&%F9;VFFBYF4AR(--& (9AYL;6PVJF'&O_0+:V(6..K&M=(: MJ)FOD97!JO.6P7W#(#K#(";O!=>E(K\ADZ*?[Z..3E+T).D^N@CX(=? :O*^5I)=_Q7-1 OMRME):XH/JV5:]!3]SH M9I??JBW-8>XAL *Y!V_Q\']A%OSJDGXEL%XADJX0R27TQ1]X*%6X=EPBF\S, M9IJ39[\8A5&0AC-_?TS?$1;'R23NPGK$THY8>M&ANSUE%5U5,,)C<:1H!41! MOI-,_U"W+KKI- 3VY$EA/>M9)SRYZLBPIWX#9P1S=V7&\"2KV+QX &[P!%'EI M_ +UBI@#]U*57$5JOIP>F14&R=#1TZ!1.IFZ_1QWHL87_5Q259(U7E"DA&+# M^ ;UX0;/V?/,Z>?XFGY>":PG?=))GUS#3U<- )B=.)-ETX-9IS"A,PSAS^S7M M2$] _># ,B$K(*ZH46S.<8EP+J^?D7$\++4K*DS'T^ ,X:,+/[Q(^(,N09*\=Q&QYB*RR\.Y M.%K,8S9Q$ TIGP:-PBP>G]G.8?1,.;]\JGMDSZV"%J1_B83CY*2RCKAD.LFB M 4W_J*NJ06YLLZFP MXJ(02+P?GSO0T2&F<#R]_H8>-X/G@_F84+PDQ5]YQC97HW $,KQ.=@5[2_:O M<3>@IH,I*6CS%^P[6V<$TAUEI.R<>0_*O&K_)U^Z1)PX0/>, ^HXN">< [!U^-<& [0T\YAVN2^35:3Z57"DL6\)GM0"VN.)BX: MNAIOGN"$C/KCM7\:<[]V&))]HS/$YP!?D5)D6<)XXT[QO_Q"<0H(&O>(NFG M#2DR7--?0/1YE[.O8 S>WZW TR?/ -TD-:8@K\"[#=G1I,KH<_!$:L\GC'=6 MA)RD7<>NVXZA,QU[1UA2:-R69K:[Q79N]769:+"9\4X#;)L_% M!9;)-M?W)'H$*TUWY:YHTOF&;7#-,USRU;\1R_(!@]\)U:4EOAQUA==YFC,9 M9,(GP&$6H,,L0 VJ=P;U&M_G5957]WR5%DF58O"4L]?R^@PD#/RV*UX %SX' MR$&NCDPCOM@>7])MDN*K$<\ Q?4#'BU^_@E.G5]U%+=@?@,FML:'!?0".)W- M)P^G7- J,&=D$BV!25RZ!R[=@5Q>PE^.3U)>8!\")&<\F7?C#.CT**Q"3EY MT)?MHK[=&/K!5+:*=5;.S'$#[V HIL M#?YV2]M7!A7,@]V67^(ON$YSVCQM;Y.M>"W0TVU1-PV,08=. [^ "_I066LV M T8VP6)+8!*[TP.[T^_!KH[1:9\$Y"M[U-+8FZ$+]I*(D2I.-AU;5<[X27*+ZZ:"$H2V#Q*Q#U/ #Y: -">K]G;> MT?[H,C5V:>@R#7I\S6:NLDQM!HQL@L66P"3NPP/WX8_G7L=WV*/(459PV#^S M*!3V, <:*260<[5!B+(%)Q,P.Q,R,Q#2'H+$HV#.Q?VYYQ9*('5*7VUE_NW*A M Y6S^M(8<.@6>5G,R&;,V!*8Q =TCE6Z8V2D+2!3J8#,*][FY]>"%Y+:;:[# ME.?LU U4;LRQAY)C%2VZ< RQK:@R/R=JS0$U_5"5Z7! M&&(P#3;1(JMH\>,9D6DXRAC0K&-$5680,=ZDS%P$F]&\"@R@3L8(7:@>#JQ& MC:RBQ;;09#Z/4@8T:QD*GQ=QV!<,0B?PD:^N-IV4$:K4N'T*9]X,ANJK1F,X MAL',]]5M2F<'D1OZP9FY?]0SH+%@']A;>=K4>9J*$WDS];!TH=W*W.'!$]NJ M^& +32;K*#] L_[PJ$BG)\COSUD4>-!193J=H8]4>OH" _+0-.R=HS2&8R]0 MUT"L,X-\33FAURK>%)C-WK/.AN="WJ,?!?J4>]E]0-BOQ%>R7 M_KV0D=60L2TTF:]C^0_-]?_(LJ9^S1X5^YK!*',.][9#!E918MMHG)<^81#_Z)]WL(#N@H.""SX#!$HD/]S@H=#W M>O3H] E5%]48(7_F.E ]>VL,QYZHQ%@SR=$%7G=63D^\IQ?>U?R3U?B506OV(,,FK8LJ7S]P@KQ?#-#L^.-7_ENK_2-Q>JZICOVR-3W^D'"U:+W MLN$EJQHNJD"R[8"Q^X^RY.?D>Z%#60OS0%S]O;F:A1L0*EBOM M@L+'$[MC1:$] 8X_#DYG_6_J@:??C]Z_FN AF#5MV)TH?N<;M;^9I;-@P[:T M+=2OXOE?[!!0K/WEHFC,W^#Y8!O.@KQME"@/@P%!R:OND[X<)N)D /BQ#\"' M 7@\('( ((J#22%;0+XUHB";ZB"BT<%'Y MU01B&]S19A]\A8PWP3SX_G@?_.VGOP<_ M!;P*_K,7;4.K37.]4(!&^USDAU_^TOTR=OPR"7X1E=HWP3\!P>9_*BZ$/! MQU"^8*_#;[GZ'!#T*< ACBQX[MX^G'C@D'YFB?%'7#,[3-I7*Z=+GBS#IKG=?([E6OZJNFICF[F<&R;9A8K/57_^"DO ?MI _R-G9!$3] M!$0^[ZM_0QJ1&,-LAN9F)&ZTSRMY@B',;I>/)W"MŸ@1$J6D-SL#%O? 8F]F M;C? _A8755;<2T(QR4>6\8$%U0*SOYCI]M11/"*HS6+\&HL)?[?-W98LM_L@$ M?I"SLWE*^GE*O F\9^ TY[3KM]4FH*60BO_9W6 OM6X?]O#3M\,'V$!(3&K84*)*0N%U@33<&.2BL>-/I]"R,$E' 5BL M0H20/8*LCR![9P1K%?"F:6F5,S?B;((E2\?=P&*S7-K1HG#@O]#?I40U-VM] M6-\% UW@AGIP>%:X<1(O1V@M9ED6.EH7.N%KY,7[J$3^8ZZ5BRZ*4A?XQ?5X M<'F.> (F6XX*PV>$,D=0!&@^@L;\H\ERR8T7PZHD=VV_=RGQO8]%OVL&&-[EH M*V4A- D_ S>,P"<5FQE!6>8(86!SY.7*U?+<*5'+! P2H.U#'H(NJ8,\V.UTP ML#A(*T:7VBN&3%=:DF9CY%,KJ*O( 7Q@8>2GX?MC"^$5U L+%'VQ"X^#G[/? M3Y,QR*G1/'(5]4#(R,MCJV]JSZ054SSYN22*QIBF1B@DCCZ&!O9#B5_ [8$H M6*-E[@GW&\XP;%APNN:%T0&?C'2

VF;;+>Q/C&A>MPTX!#$!L[[FE5FD=L& MO#3\7L7P4=[.9VW@7W2!@'.S@ALMJQA_HD"TUI@M[(E0MHS'N9W:812'J4,F MH(%HD9]I[_\_9D53TIP3G(9CKK+9X662A@[<[TB/[\^2%93OCFV>R@]H1ETGBZ3"8U-S1")'.T4#[2+_;3;ETE-7UTU@BU$ M&T;CAF^QBN+,H^ M=GN5K9"#J#L1"X/Z,XOL>-)@C65*IA,*L-!R1%S[7#(0+O$3[K&"-,X&!(]B M.YZ?[L6L9Y%3;IW'R9@.+%8.F4,&^B5^^CTK^&8OI)I#O907 5MX-B(ASL;[ M&)LA6<:9JU[(0+;$3[8/4N2,,::!>=+XM=3%*7 M0",GI]=^*NY)HVW,:CT ODP8Q$*[.$1),JYTFR%*@,=C! .:!$HG$T+LKX"MNO M*G_#T;N7]]]]!OY!WLXG86!]XF?]\SKL3^!TFQ)E"7N<1\D!6UMSHZ8S/FQ M.>C;HG:>9I ITZ?9)+F6/3F.'6* #&* ^(^DK5)FVZ?W0F5.3YPMP"W'TF[@ M X$3/X%KX+S*I1&,L)HZJ@#2-E\TCS_1PMD,IH2,2!@G8^*VV&59C%S<,? V MN<3;#K#ZU&X-1%)5>O:U-&&2"ROUD2D]ZV<"83I)@,40)QB[E"09F)SXF=P; M!M,"RAN 92,/:$$?=P_W'7N\R"L3WMOC/LK;^80,*B'RJP03M3D.T>+L](*SUV1PI5\W M:!W/J*.I#LA(-M:6%JL8IXZ"C :I$&%O/O6S!Q."GY8BK^!X=\H^R-MYS(.N MB/RZ8KQYEOH]B[G8FGW X715K!6%849VL)?S>CO]J_UW)J7 M64;WOZ"KN^[EG,%-]Z[0+U3N]!.5@FW!9?AY";,NN]=ON@LE:O,&RUHH)4KS M=<_HADEM / ?"J&.%_H'^I>@5O\#4$L#!!0 ( *> A5G4+EV';0P )HD M 8 >&P50=V]R:W-H965T&ULQ5K;S6/H S( E[!A@#&%'*U^_I;LQ%$JU(=E)YL3E# MH-&7TZ>[(3Y?^_ QKHQ)ZJ*N7!PQ6:74/-O>CL7*U#K.?&,+O6UDT.G_.[M^'PN6]399UY&U1LZUJ'RV-3^?6+R>ZD M>_&S7:X2O=@^?-[HI3DSZ7WS-N!INY=2VMJX:+U3P2Q>3(YVGQT?T'I>\&]K MUG'T69$E<^\_TL/K\L5DAQ0RE2D22=#X[]R//G?17 M;#MLF>MH3GSUBRW3ZL7DZ4259J';*OWLU_\T9Y')*_P5>1_U3JOW9FHHHW) MUWDS-*BMD__U1?;#73;LY0U[K+<9P[:5V^\ZNH3EUIRJO[MZ%TK_E>I_GQWJT"?RK23.WO M3M7>SM[!+?+V>T_LL[S]S\D+2^WL;YK ,E4GWD786FK!#ISS-IAH7)(7\- K MZ[0KK*[4&5X: #5%]=^C>4P!4/O?)@^) @>;%:#T>Q8;79@7DX;."N=F7;4D53M,&F2U7('@C0 M"6E\#GIJ3(EU3:43D9VRKO"A\4&SGOALAMV+UC&KZ,HF4MX9 U2KY)5Q>EX9 MM= QL0=XBP'[%&0(%H@>"#!TPSOFE%+!:%L"0A ^Q5DNF0O9[T>_/:;IWN[ M3[Z/JLE.FZF? 6C"LKUIV&]O9M% ZFJUY:ZLT537HR6XEJ.7P5%K T\[;A"-% MD=Y<=L1@,S0CWVZT^/*FO2WP&J=*-PTT8V7I"?K#M9;,Q-*H%Z:ZY+=FL2 # M7,(S=*_L;W!1FU8^X%-Y14SV8A QO;>TV^R:>8>9P4>_&&A1@?R#\B-W145+ MEW!9](NTUL%LZ;BEM_)9@-F9UF> 3R^RJI"3]:DJ%+)Y#UD)+?,U'$$/.>)T MXE5/3_'MTL"Y 5R?5H "OH!1L6W@^=3;RHJO#< SBDJ)!Z1*I4E? ^GQF&I#/ M',)0AY^P-H& MI 5+/8I6"]Y6*/Z?6AT26=]I@7C\ -B!.8$0F.EH];&.P"2R^0IYOEMQ/D@" M4@1:I]O2,B:A.BJ^?,H$C(=%S[5QX-J5/C=];HPC>QKHP;[!/G(R@9I00M5 K- &.M$T%&"V-,T%7A$:$JKSQ9Y->.T32/MK0Z< H< :Y\5D=[F5 M3>D]O3&HXU"20:$D-264%(J1>@-6P/0>$2=%P7ZQI1*##&2?C6/VJ;4D>JP= MJ;PIF*1?.%.&7HC.%.+HHJKGQ;E3!%43.=/?PALZP8/ KR MWR%G./L.)W:L(H=1H/#%D7,MEO[,&",6IYL_4O!SAP5JJWJTN@ ;J=P M_= B>%VCI1YPQ7TEJ_A-+V/R$)B-D%!A5V\ 7$DG#3RUNR>B9JCF@O[WO5]/ M>K^>C*WYA)GID3R[O+)W>)F!D$;."]D/.B0X::16.1!-D-EZP M(CR!(QC[EQ4$0.U.9\P56F 8_C(SN>#V.!*L=;D^H <'ZUXMS[W&\.68LC,7#JR\@:F$2J/Y.ABS MXKJ*_IKV7RUW0Q] M8A:130?M!]-+U8*)5$_IH4&[T2DE'V\R3?6\6C8E604 MM5S<$ #4_L#-9/D!3:#L=H8Z0!I_J/DEJ1@+;* 2#7FY@\(3ZA":]-C%DA^^ M)@7A9P2N/]YR[2VYGX:G+63];W"?Z&CH_;A%SLT;-K MIY>\F$RM]4<8VQT^51_:2_HQF%%?>S)Y[ M- S#,?%:E"FP]44?7OJ@T@M6.))2_BM-/ G=V7960&CJVLIGH7'@"VW%Z59 MF$")D+\=O:'9DBXHH!$\%'D#7D:J,X5N;-(5CV <.$Q[6YCL^@%IJLYUU?9G MLPAIUA)Z74M=%GQH2)8$G%;-T6LO;,H]=^IJ+*L3EHAS.R:2QL!KO3M/"W: MJN^&K^D$-R,]A.*10:,1DMYLR?Q(TU.)G;"-1-%LR!G7T+034IY1H4E#$;RY M[C;#*18-?7<\J2,U4OO,7U5U35->^.3OLB[^=S*REY+ .5R2-X!;C"RT731 ML3W@3*N6^<:*J(4/,#F'H$1BS3!Y67A.R+PK"@1=\I^BD)"!.?>%?T%:C6EW0.+0F4QWF.N '&85PI68&D\W50D M\9 [M\$[1WYQ-"=CG=+3Q%!R$(K%V19W++R<]K& @6U@T:U#A]-DFN$CD[D MVH 0#-Z.X'SRD2*22,36A0U%6\,4=@'7'8,U>S71*MRYM0Z:3?93!&[G47XTE M/1(361Z".X?J$)@,>\ARJ998TP(Y1%O0-MN'^FCYCH&Z9$N1]O&> WEV'PN?K M .$A3_(=QW.AXU"F;4X#PH61EE8NR*XT6Q7%.8(!2,Y7GIU^I2OYT ML]Q2S+MZ.\XUJ,3SEOTH]>C*:>LN=!U4QEB'D)^#LSO%?#9L8X6 MC:]2NEM;@E/)-[?SH0ING [S/#UJUYR (EZ\/&HW^T,8B+QOI>F*MD].BY): M\"![SQS=,"+?H\6BD!1R>?D:4,&*L?^0P)Y27P[Z$5GW*P:RH]+S-=-KNG(( M[V[LNK%E&'!'DC#KNI(*E3KV^$\]F+PZ.COF^VPY].P]9,U8S-;.DREF; 9Q MGN])Q(-W:%L+M?=T1SU\IEYCT**S63&X6=;QY4BW]>7H;F2JUBM;K(9>:K@X MX1QT16!9Y-F\?8QXN:3-O;;<94DOR(TYP8&2(F8CZ/A=HN:5 I&&_N91&1( M2X':8I;6.9FKQ^EPY9"-BZ5%"S%UW3?9,4AXW',EM?,28)-K=AZ^&T^CQ!A[ M1$!C.[R,"[\'P?$M%-V$])> U'54(-R;@_T=_RG$UT:]TQ=T3REQ? G*PLR', MP\IQ>/,U12T07[96;MJ,6PG[6]E%SKFDR]\D>+SNB@?. M).GI%RT5 >ACZ%+JH9JCAS$E75E(\R3)9OA@0* B JHDF:_?V!ISVU)]?2A M#39B))0:!]])IM]'}&Q M^BLS>LSS![=F],'6SGZ?T?T5I]H:,?G)E5NRO'1+G:*G1LFCQ.Y##7W'-/[@ M#!.3E(&]G2TPQ/3Z:EA\X^PL.*J[)N5G^AX]]QAGAU8SZWLS<\=W39MK]F)T MG\!MFF"@_XM)CX8_'$=/O[JT?/=7 7'33P>V1[\7J4U8\]JB>(!R27XZTK_M M?WAS)+\W&9;+KW;>Z G1$R+"VS=F3UY-%%!?@DC#T >__ID[E/R-7^DOQ^: M0 OP_<+#[/Q ! 0_1SK\/U!+ P04 " "G@(59$^CQ2UD& !)$ & M \AL+W=OSV(<"-TZ^_#:M!GQ,D"PP&6.<;#XL]@-;8G<3D42%I-SV_OJ\H@ZW/1Z/!UA@/]CF42R^>G6) M/MUK\X?=2>GHOBIK>S;9.=>N5+6\,63;JA+FX5*6>G\VB2;#PF>UW3E>F)V? M-F(K;Z7[K;DQF,U&+86J9&V5KLG(S=GD(CJY3%G>" _Q+R;T]&!-;LM;Z#Y[\ M7)Q-0@8D2YD[UB#PYTY>R;)D18#Q9ZJS,E[)!P_'@_8?O>VP92VLO-+E[ZIP MN[/);+B:4M];IJC\,!)6JN[_BON?A MX,R_,J'!N#\0>]S=11[EM7#B_-3H/1F6AC8>>%/}:8!3-3OEUAQK+IQSYY_E MG;Q;29]EKK>U8J9.9PZ*>7N6]THN.R7Q5Y0D)%'7;F?I0SWQW\XNGY&0"-J.(! MU67\JL)/N9M2$@44AW'ZBKYDM#+Q^I)O6+DQNJ(K8#6(!C#M=G3E.9:&_GVQ MMG[]R\1T.E/7];/F7-B&Y'+LPE2PTIS)R?G?_];-__\0KZ=$2?OJ;JK3YZ M5JV7=O--@[)V0DHBZ'7]%]9MD+X#JPX9[&5%GNNV=EA')2'1-$;?*V25+!]HM7C'J^C6C*I8RD:TD2HR45'TA M)3FV\,&AUU ]Q(=7CT$RI5]W?+)$I5'UEIQ8E[(O-T!DO<+A@O4#AENVA),: M:&N_;7>J:?BP* K09!E7WH>(I?U.TT[<2!*LLHR@,/;QT-0\68=+/O\.A M/K<'OUCVKWMHY*'__E\.N=J)NI8E-<*XFL/HB+)L&23SD):KSN@L#=+)L3BMV MT;5"$KF#J)NO@FP%AG@SC>&#!:W>S."M0CK"20+HKT:5OVBR81L#M<\2] H M1$H:))[Q%/I4]/<-=!>M\2[!!@Q6NK#DZPIK>%,BPE5,DQG+S%>O7(M20)87 M>Y"^SDAUQWH#]J4[^=*/_VQ16<;9,Q_0!>A\1S_0^Q^.X=(>N:624]Y!EM%, M'UO%90?!/JZ42JQ5B9*)19AB%3(' /%!((T!B0-/G$VJSLNV %'BH9*/Z"7O MH-#<#=:!2/^9Q=,6T6D&HOR54Q3@?$>BZA@01AY66V'*[O">W"R!8F=DZ9T M_0Q@T*-C/^4M=NJN M1P3S]=#\8+7PY?K+]/V=Y#\B@*%LMDNL!72UD.'0.+ MRU4V#8?% #!L(_VG6?DPI9_K[Z[Z >V?$#&RL*$CI,TT?@H@GA$G]9.J$[NQ[;QUP:^3Y4V)T9 M_8,@J6TG:W6I"F_"X!7_?=S=UKT#V&5]C7G++7V"\V="=VBL;=_14YYTC&.Z M'$-D0(G2G69!LEIRTT8?C1/4K<%?8YE\!682!\LP(O2#.5HP6I9Q!P??8NC[M9(6&OSS&( RB*#IFBYYAA$B[P?&R/(7VV_A'+G*$/=^]<75\)UJTS\-'\>Z1_5$81!WWN0V.AM-%-B'3/5R[ MB=..-?RRNM4.N^N$.;WUI6 #[&ZW=,.$+QO\>G/\%4$L#!!0 ( *> A5EG M>[#%&PO=V]R:W-H965T3=&TBW@W^5#T S5#28,=#162(ZW[NVY%9 MEA0W"0KTPZXYE^3E?9Q[+L7KG=*?S$I*RSZOZ\;<3%;6;JYF,U.LY%J82[61M#6862J^%Q:=>SLQ&2U&Z3>MZQGT_F:U%U4QNKYWLO;Z]5JVMJT:^U\RTZ[70 M3_>R5KN;23 9!#]5RY4EP>SV>B.6\E':CYOW&E^S44M9K65C*M4P+1=XSZ,S^L+1^]#I"\JY3QZ_"L_[^;&:F#F7\?<[K1&Q[52'5V9 MC2CDS02%8J3>RLGMEU\$B?_U&9NCT>;HG/8_FK&SRH^;_E^VD*AMHV5)5,+9E>2+50-DJB:1.&9$BWFDL]9OR*W:VAJ?HWMGQLP$'U MX? [46GVLZA;^,"_?C%ZGO]X^7C)+$XVK7YB1A:MKFPE#0MC+\LS%H^[(,C]?L-2;:5N MR'\&SFN*%SL#/_5X'+.0703YM/L,<_8@X?.B*H25+BREW"A36% 8LYV1//'6"D&?L0>F-TG >CL_M_I8D1JBSC%%"(NSR M_"R<0IIX>9+W[I_ GLMD"I)'&#,O3"(72"\-(BF_6R$9)R,XAE829\GOJQ4.LQ-7*Z-F[OE! M,AUG U#5!T!>C)@NE+%.[X)@O'4P1JY5JT^=*'Z(39_ MJ!WM5=-!{7P#T:ZR*TA11>Q)"DTDF7#00=*/2>LX&J%06++:36D)*_M]J:6$H:Y]IH5;&,%G,]T%\SQ18$(%F([[7CHZV M]Q(-5;R@\GGIA2ATG1;,(T"?RI&.$(,Q02W[?P4[789"@8)!^ZEFQ/T71>V$& MA=0@ F0XY_[8SX9,1V&.5LJ[PDL2W[57=/K,)U'LVE:$QA*%?*^5_;E(>-%C M_F]@$'/'3A24P/$5J"SS'>FF0=>2(Q\)X",-_S8&DAA*EU1B'(;(74\" MT,?]+^TI^30$,J379=G'LCQ"1@&'F!, <'=(LJ2GYR'/),J1WJECQRCNC![= MH&N; T05GGYU_D?CQO*7'QZ2AJBFK;56VQ/3/MC@TK,16'N8?<\1;IU@5 M\- 62:\4$:O 0)N,*F"$=IX;+>2- (;$NW,[VRQT M$MC ??CA7H/@G&WIH&?D"OL3\@PJT]LJP1ED&-I:LKCY)@-1AC(0]TL'!4#BG M8* S:?CW^1 UYA>D0\N"4,&"TL$$ZI*]$5UAIW)02/U&\@ M525S/ZG@9.E"(\K2E9:H8>X0I]$K.K:4!?U (RTOVQQ-%B>1-:>GEK[-';.< MPJ5E[?H?@E @&(AAGVZENQSA1+"^AIOWSXT3&WM#8;=`42TE00)&EEV@7^-G M"._$<$=VWTL5HHRO<*BL$0%BKJWEKQ;QVO:]_I8=_ @7B)QEVEWI*/<-S.GL M_FKP9+3WKD!H2I!0_7341.!"$$V)IB#&T@*$QV2 MC'QI:EK#KC2N=T81 7<+D=P&_3-@:X'4LW)#$OTP'B8>59B/=VQ;YBQ-$4>@6 M.Y_#!E]P%Z/ ]A<1'$CJI+)SQO9F#ZF7=J1'^T8#\&P+OP=V]J25I:.\U'P MI8OY7-0NBN[]":%_M)2B956\>!,X]N@QVWNR6DN]= ]S= =K&]N]7HW2\>WO MKGOR>E[>/1S^*/2R:@RKY0);$9MXPG3W&-=]6+5Q#V!S9:U:N^%*BE)J6H#Y MA5)V^* #QA?1V_\ 4$L#!!0 ( *> A5DO=/+1=P< )0: 9 >&PO M=V]R:W-H965TCW)CUZ62BTYR55(_EF@FLK*0JJ<%0W4[T6C&:N4-E,0E] M/YF4E(O1Q9F;>Z\NSF1E"B[8>T5T5994W;UBA=R>CX+1;N(#O\V-G9A_L4:?J<5+9:'=7[*M]T;QB*25-K)L#D."DHOZ/_W:\- Y M,/I.0S@NK%%NC,(JQSES\89R M1?ZD1<7(6T9UI1@8-_IL8@!NMTS2!NA5#10> (K(6RE,KLD_1,:R_OD)A&HE M"W>2O0H?!7R7FC&) H^$?A@_@A>UFD8.+WI:T]=%$:-ICLA<2V6XN"5K MIKC,2*7M@';WYIPIJM+\SB/;G+M#7RINZ:\T,=(Z-"_Y7XR8G&*$JR(7%I" MZ;)@A(MUUGXY:=YG&,Q>:I(6 M4)^O>$I=VMARDW/AKGM(<*URPI0>RWK; J[\%W";.[68W+%E$&6=[:! M9%QLH&;M27;WAO+"6N $E>)$4YA"LQ3L.]?YE8_V",?QS=C8I13\JZSWJS< MR@U3PD(2% 21]K>DN+^V"P A1 ;'T]PX#5*IX(58P>S2=(Z]* HV2+KV_]6 M[D/.K;CSVY6291T.4B&E"R1AI9PLF-A29>\2+F'4-ABEK!WM+U?I/W MN+VNQ^2/O@LT].[6GPY+.%7&( !" _#+NR8 FT"HG1.N*:0X67*1V;7&GR"D M1GU%##96=TYJY<48>SB\!\PJN73<.O!.J#4H&>H.D6KG0,UL@PC2X/(E7$-U M@@VLN(4*N1>!.5PDPN%"H:RNC1^^J3V".>'66E5:4(J&Z0OVQ$@#5GK6D9 M$WBTA'!MM=A=+PN$L\MGSN=0E.22J;8NG;9QU]IK]W!-.GGWWS4W[]O@NJR# MZVT=7(Z-ZPS,P+V+G4HWG53Q#M(H\FY/_G5MWNZ>C]T\V*Q?49T3FVRAM27^ M%*%HYZ1L-!C3+VS5'B:8GTG@1;/0"Y)H\.R29/BRX0WOHHDDT]19^U.X;#)\, M=Q+X,R^,%NV)X?CJ0#8(_,2+IV'G7'_\AS1@.!W0XO2,P\";36<#G<-XX4T7 M<4?GFQP%[\1Y:2<)GA[FXF?X2^0MIM,>A??GGL'*#/*B<+[7;C"^.I0'23)- MO$6RYV\XKGG1#ZI6,S*-O1!$=E5X:/8P38^#Z*WG26>+Z_N=[L1]Y\SCI MX+]FMH2Z=)2AX=A0%TB=W)*W@Q3=R=EN] ZJ5<,^35XX:Y?!/.>8L.9IQO&1 M7EO0T((F2=_<_?$C@)TLMI--Z7]<'M*TY=.[ J]O%"1>DG0U/Z(#""&Y'_9S[/VY9W0 B>_YL^F>T<'X< /-OW"L/Q M$QW 8IZ@2L<]!>[/'5?]0R@1)/,>ZX$7H?:'T0^O_=-X8)7!S$'$@Z5_[O>K M='1\9 &:1<&@ /5GCBW]\[AOT_[XV\L^^K5P,9"T/_.#RCZ:QD%Z&LXRL84.@54YHLF=DR)NHW M;[]MV@^]M<-:0]>!CB"KWQM:@/JUIGU'PC0$9MF8?&"XT+YF^QW%G"P\9%UD M-)0B6V]OF. HXG:I><_A=*)*W;G>H925J-[:(.YXZ92__XG[2#]&E%8Q ,O M(AQ>KR$9/_0*>M+Y4E R=>N^A]6!R+5'PW:V?:3RV7]I6&_O?Y>@X;E%O$* MME0>F#DVGUW6$IS%D>D>T'[(>KB;U!+ M P04 " "G@(5947/'!^P$ !%# &0 'AL+W=OCDPM496>*-*#.(P' TJQF5O>NG79GIZJ1HKN,29 M!M-4%=/K&Q1J==6+>MN%+WQ96KD,]P=;]$ >-_)ESDS>*O$5U[8\]HW[D&!"]8(^T6M/N+&GZ'#RY4P_B^L MVKTIG9@WQJIJ8TSSBLOVESUO=-@Q&(?O&,0;@]CS;@_R+'JEEDTOM5J!=KL) MS0V\]J:R''I@O)@-7WE9&>G-TPPF2,\^RX556M)$IK+@>6T-V>0;Y!NFF1 MXG>0$OBLI"T-W,D"BWW[ ;]J,5;:C?Q4<#?<]N') H@#N/T"%[2N9IXO.0= MO)FF5-9V'<",?+; 9 %WWQI>4XY9^/MZ;JRF]/GGD.LM-<;VFA>,<^"5(U@3N8"*<8Y9VWQ(PQ6*6WY MJW;A-,[2( NS,QH-PR")HK/_.%>B%SJG[V7X M#STZ[H_?._I8J)S,7.:BH>)-;Y MZ=(IHJ5!*IDW6ON[W^[U]&%B2]]=' N MSDKPPK.<;PJ*?Y1([J]-'*UE#Z Q],2GVN'Z),\ _]K#[B!VE[$D>O18G2 M?MBM4"OC^=M2(T+5OEKH7JVWEE-6>BQ3$_/%\SEIE M*N?1&^_<^7N>$^]\IV2]BT%N*B??)DI[1H?KG%,D?>:Z;UUP/ M+OZXAV'ON'+&M8F&ZE),53UU!6H8!0D5W.VNN9*.JS-4,),LAB'5S6;8;#3VE6HE[Z!=86UD;,=WM60>^;EO# ME^UM@_V9Z24GB00NR#3L9\,>Z+9I;2=6U;Y1G"M+;:&ULG59M<]LV#/XK.&VW?4EMQTZZ7F;[SLE>VMUZ MS35;^V&W#S0%2;Q0A$I2=KQ?/X!ZB=-YN6Y?;(D"'CX 'H!<[LG?APHQPD-M M75AE58S-U70:=(6U"A-JT/&7@GRM(K_ZSE]-:&9>MEVGM MUJ^7U$9K'-YZ"&U=*W^X1DO[57:>#0OO35E%69BNEXTJ\0[C[\VMY[?IB)*; M&ETPY,!CLC9Y!(MD3W\O(F7V4S(806=10$Q7\[O$%K M!8AI?.HQLW%+<3Q^'M! _2K%S+%L5\(;L1Y/:I6]RB#'0K4VOJ?]:^SCN1O\ M33:D7]CWMK,,=!LBU;TS,ZB-Z_[50Y^'+\W&8]P[SQ+O;*+\046U7GK:@Q=K M11.%&KR9G+&25'NHN>OAOWB^KH-O!("W%"]-4Y)JL)R&AE:#*:ZA[GN8.,_ M K. M^1B%>!'EV/^U'_*E$9>\X'7]?Q9P'D7 Z_D'$1/]"+K4?HJB\2^F.S#=&SD/X\E:&.P,5I M M)<5Z%1&E<9=T] O\-L_QO\! ^\<;-J2M3@4 M9'$&>P1-=6,Q8@ZQ0FZO,8E !=RAYMS90Z@4I_".BKB7AUMO=BHB !KSB>0: M4'E[>!$B#P"(J"M'ELI#PE;N ,9I\@UY)=L8!V]<;M09\#""2%%9:%JO^Y* M:+S1PHG'18Y>#3R^OIPLN&^LY?<)?$2HU X9*6+9@<;*A&&[:\,Q!S8BH-:# MMM3FT%@590A.X#<.EV7@@NHFRUX%#E]3ZP10N,(=(DZL=D)@H>-97._)5" MBLJ59FLY@:+D#C/)Z\&S@DNQQU/ST;8(M(3H99*9X-D]=B,G^,5#B>=.-H M54T^INUIAQX,[\J,'-5&0QNP:"U84Z" %CPRX=C,8U*P8S^I/#YH MB9*MY>VS@C3*]-O(QT(9#SME6QS,'?=?'WE2D&=6$AG39 ^)XSE4&/T9MM& M)7GBHHQZ$VN9^IPDWDO*'A>2^A-4D%KH1P<A@'Z'+RK%0[6*(S6RIU2, MIZV^2U+:)#3U(%$U% :(,>W,TE'D1.3N5\4!B95'+B/:*R MF62.2YW+0IZZA:S)$Q'NP8A\W$8I39\JZ?Z4 E%\Y1&A[5LRI@^'M*TY=.: ZG'*::%O7#%,T3.I=UM+93Z?&Y7BNND^,#5*:HNE<4X<^H7" M!,V@HDM121H&__C0VZHGPUU2RW7C?_-X=I>-,H+?.BS*-G(6S\PY%088CY% M[%5\3%ER=W:B7JEMF8VE(&?(J(-3LWYZ='S7+-5T29&QP0.E.\G'U?$>M.F. M_T?S[A+U5K'2N6@6"W:=3;Z[S.!W%Y/N)5*3+@-;BGRU2(\5W^70BP%_+XCB M\"(;C+?#]=]02P,$% @ IX"%6>3$=X*6! @0L !D !X;"]W;W)K M&ULK59M;]LV$/XKA!H4*:#>O5+ZAAPDJ;K@&Y! MVJX8AGU@I+-%A!)=DHKC_?K=4;+LQ([78OLB'7EOSQWOCIRLE+XW!8!ECZ6L MS+E76+L\Z_=-5D#)34\MH4+.7.F26USJ1=\L-?#<*96R'P7!H%]R47G3B=N[ MT=.)JJT4%=QH9NJRY'I] 5*MSKW0VVS$$A:A4BA[MQY%!><]T$9RHZ% ^68U<@7IV^EZI?"6D9+S*V2S[5@L-.?M065XM MQ)T$-C,&K)GT+3HCE7[6&KYH#$M[D!WQ^T\_E++ M=;?3.P:@8XDMBS>L3.$\,0Y&#@\XDY8H9B$K*B758NT<-6V'[C5(3K/#%&)I M<("T5FVA5;THF*IQ(M0&4V=:KA%.O'<, <>*PEQH*_Y&/JDOT"(P*C$:(3_1 M6; 2;+*RIAX0!G*%9F"LP"GD=&!>2R9QG*&KRP(=@$%/6X3[7G%\.R^('=!Z MTYI K;F?[#9'R,(LD=)<21S>"/2,O=<*@[W<'JL.=19EM5E+1VZ61.;2QS[ M%:^5Y\)? W:0D20P.!S^[!;H]2.++)K(Y/#UN-LOS)K?[<)\)[KI_JXB7EX%_MT]ECVV<8G;Q0&J#6'>L-,U<(W_JT,E=,+&8W^0#!X_6H4A=';W:W3)$(J M?$-D[(_"U%')P$\&R+3H1\$*1&Q'XX#EF!S7!XNR+$_'@2=CV:%-L,X>$-N MT#*%NTA3_ W\4! A-T'+2"]EG9;E$'V& L,*G2+=[ITGJ#T<-U,2/DL!1:> ' MD=L<(/[801W[Z3AU4)^D']KT8QG]3Z5)8E$W(Z.7K0='.@YB;>3Q,=DF26X M2U^N>R\"^]$I(*C3,ED3O*7&CM0'2VDE;(${EDJEFM&@T6M7@[!@NL3N)0ME[ ML%3GK7_S%*3/7)4'-6!. -RUHI(B=VUE+/[P063=C$3,FK?CYKJV]7:L_$CR M7YBW[0@P!R9 V\77>#]B#?V!C4"'15U3?6L6]!BRDYUU^65&W#NG*F,PLA/ MDY2D!BS$BAM&1 JI?YR,B!ZQ,/3#T,F,V=/"D-R4<%M[AR[3_LZS" ]RX1Y_ M= 4@_N:%U.UV[\M9\ZS:BC>/TX]<+P0.'PES5 UZP]1CNGGP-0NKENZ1=:A>W=-_ %!+ P04 " "G@(59N!#)5'$) !Q M&P &0 'AL+W=O^)N$B!-;[L]H-NB:;!EFB+6TET22J.[]??,T-*EATG38+]$$>6 MR'EY9N:9H7R^-O:[RY3RXJ[(2W?1R;Q?O3XY<4FF"NEZ9J5*/%D86TB/KW9Y MXE96R90W%?G)L-^?GA12EYW+<[[WR5Z>FKGNE2?K'I544B[>:-RL[[H##KU MC<]ZF7FZ<7)YOI)+=;/UJ]4GBV\GC914%ZITVI3"JL5%YVKP^LV8UO."/[5: MN]:U($_FQGRG+^_3BTZ?#%*Y2CQ)D/AWJZY5GI,@F/$CRNPT*FEC^[J6_AO[ M#E_FTJEKDW_3J<\N.F<=D:J%K'+_V:Q_5]&?",BF%2=)E/,FR!D^(&G/B-U+Y AD/7*Z%->5M:I,-G1C+6TJKA%I M L2)*P HEKF9RUS,*P>YSG7%6@D)X-3=RCB5"F_$(HI*:E'J+LEDN53"2H\/ M[;[WQ$T%H&7IMJTBF+NKU.RF"C +L- \+C,2HY%7B M*TF6N@-;]U!R4I'&)LJ2YL+)J2P"/+=(]D8Q?OR=A10I CT5%SHI$N@S/ MS3HXHZ0M868(#( >G1Y*B!F +=)G0?8D>DDHWVI4]Z&>R^&+L:/E:64+L.!*)B6>N(* M^;1O#PPF&( ,HDP!5XN%XC8ATLK&D.'/*A7E !?0FP YF3G,K?F)\^ MP?/<&>5$Y]03D=B)Y*ZV6%!(:UM!M M0N7$LE9CB?1B(;6%8SFJ;JT1;3(2)C6IW3Y%Q"FWV1J#5;:.:5? $[K+6PWP M+XE5*&HFURG;XJ@D:PAB5L2BHEU.(K]P5YN4TG)K@]LSXF%V)ZVU)L2Q7(9VW2$5XI;78#O5J$,\TV75T#4/=5[ MZ?A4]:/9:>]T5_UH,MQ:M*N^]P!P9)90SC/$$#%LR6RR!4-RKO^'QU3$)OS M6E0\]Z1]+HHM4R5QT9RR,$<6]Z MXNW+&+?;+N7#+CV-N(B EB7'BYCJ;Z2A;N@S*'6#7EN4R2:JB"AD2 M]":FP,R8T?F'+<5W)8ZH%1S_-)>XI7'_C,FXP)!DUL#W-103N.UI_3ZX!*PX M8F=-Y0 U=+Z)<87$JX_7[V-D2?A<87RFU*QO1*I])8[&W>%P?(RKL^YL="K^ M (1[=>&"3X]:B+P=$3&TYDX&DRZ@]'T6!R](XDL:B8);*M/PWEW^S*PYDA7IX:UWOS M]2LQ/#W%Y^'!T*FYD'H=E'J_*VYTT].A&,XFX"L'4D.'I,0A(I@4]+M,^DCLA4-P2MIN:T6VXC?F*Z4+=R!(:%1 MS5-A:V#'9-K6/]\TYQK:QG-2(?\"12\PH6$:@X_$5#BBA"+RBDPOLT8,#Q ! M9FZ0:'Q!\C!.'T*FYD'H=E'/J_*VYTT].A&,XFX"L'4D.'I,0A(I@4]+M,^DCLA4-P2MIN:T6VXC?F*Z4+=R!(:%1 MS5-A:V#'9-K6/]\TYQK:QG-2(?\"12\PH6$:@X_$5#BBA"+RBDPOLT8,#Q ! M9FZ0:'Q!\C!.'G0U.+B_,;UR#TC$]MVZ/2CM/4=DH^[F/!9ACW2%.':?=X2 M;/A129YP M&J<&AF:^:UF^"?2Z,A101J\Y'WF>JRR]JV&?(?X7LU@0- 9^\C^C[5"&B/: M7/Z,'OZO61+DDP M$Q>4*W[;P/:APXJ/^8%2O$T)#9W95*^8Z2C,D6#HF-3J"9<8Q#S]="RT'?! MNY9C-(HW1S+*W213VTH+VXE-G"JUH4%AYJ3U +"H6!'X$/CZ/U<"T6.V@K' ME6: I]OQ?/R@ 3PGCV>SWFAW3A[/SGK#A^;D+\\Y-AP*/VN=]N] E;KDPN + MM-\[+[>JX]$9D=^@'+ HO@O*JW0[$S;KXECXPH,I$_7.^RZ0+Y/ZU;&X+5R M^G[7>2"OQ+&13]) [J^>5KQO9WGFX)6N.DU1&?7NO%IZ>A^$\&2FTC/'^%>/L&]V_76E(<*XC6_*=^)4\O/=L@PZ [DW$8>0?=P:!_+-ZV MWH+L@I7%]^]M.(?=<7\ VN_/QLV4=S08#X/$Z? &AU^Z:03AH;ZBS+PQR+WXA!W-:5=N>CTOOF=#)Q>4FU=&/3D,:7M;&U]'BUFXEK+,DB,-75 M)$O3Y:262H\NSL+96WMQ9EI?*4UOK7!M74N[?4&5N3D?34>[@W=J4WH^F%R< M-7)#[\G_TKRU>)OT4@I5DW;*:&%I?3YZ/CU],6?Z0/"KHALW>!;LR>XNO"GS^XM+H M:]>K2H2[TDK8\7/QI,[FWA(9YI)WDEZ$25E#TB:B==&^]*);W5!Q3[_!%;U MIF4[TUYD7Q3X)O=C,9LF(DNS^1?DS7I79T'>[ %Y+VGEQ4OE\JXUI+X[?G* M>0M8_'[(V2AK?E@6E\JI:V1.YR/4@B-[3:.+)X^FR_39%RR=]Y;.OR3]7R7E MOTD2;[3XH=4DLD6(;Y[(&Q+*N98*\7B:3!?I. 7>JHI+1Z%Q#+&^E)-%;IM7#6R$K(VK?;"K$4ZGF:+KT0^T..B-AVT%2VQEH7XVI].3"@DWBD+Q.20\WO?QD%NJV+'XT&N0@$ZK'>7 4"',JE((^R3@BR[$ MBJ2%D9Z "B\D_@G+4;L+4D-6;)F*R7M*Y40CMS)&KE92ZU96U3:$WJ+;LI( MF<2QW8II8/ZAK?@1HDGF91":P("-TIK#.*0/29X.W4!#X@)HB F4 ,K:[( M.4BTE8*E74JI2-"""Z*:?;9XWD6UB$*]\0B=QA1IK,F)"B?6UM0AA&:])D1W MDPBYAKMHFD6+9@P3/\^F*%">'/T83 -N)E Y$VIMW2'=EY9(U+%9W M$O=.@@'@*A'$>A.UZ;3MOIGF$!-CL+X_7BITTK4/RW%/Q]O.2@>R83>F>LR0[6H38]-5(MUAZ $=+M5B]GBI/M]'D/486I],% G MQU-QP*AJ=U*!4KPW! GX:CW$1A39JF M^Z;+OA0JB0@6.UZN3?X&;F70N#Y23&9!\?RA@#S@)E"Q MP 7W@E7KU" MD4G>+!AZS ,!VS NN !EYWPP9MX=2-P/Q+@XV:4 MFQHM!.W*Y%@#<*!4$Y\8R M"-%$W:Z>=SIBMW3=&I#3@=7>G-B(N P.S^7)\M/SG!AY0P*#9D"8;=@#N M WG7ABS/3H0#ENF@NU!5N]MT[@&A;4+E;H<>[B-;%Q,4!2:TU@"I70EKR*Q M?P(!;(NE/UIEHP6U0 I;&=WFO"ATXAY:G_K]88>I6!>L!D,/Y;E"? )\7(LD MV;@:Q'XSL&P00N M'Y/! ; FNPFW8!>K-%X5^]/^HOTWB_OR._M_;6TV"~J&@-UG1\M!@)&V^^ M\<6;)MPV5\;C[AH>2T+'LTR [VN#4'4OK*#_[X+OP!02P,$% @ IX"% M66] 4-]@!0 40P !D !X;"]W;W)K&ULI5?; M;MPV$/T50BWZM-Z;G0L2>P';:="@36,D;?-0](&B1A)KBE1(:C?[]SU#77:=M;@RD?;$D+N?PS)D+QY<[Y^]#313%Y\;8<)75,;8O%HN@:FIDF+N6+'XIG6]D MQ*>O%]'U)(MDU)C%>KE\NFBDMMGF,JW=^-V5]DJ M&Q?>ZZJ.O+#87+:RH@\4?V_O/+X6$TJA&[)!.RL\E5?9]>K%S07O3QO^T+0+ M1^^"//\-55MF1"9$A%1!X;.F6C&$@T/@T8&;3D6QX_#ZBOTZ^PY=< M!KIUYJ

UXB,@-5@,X3L1&8<*E); M9;J"4{)%=O6)W#3D%?)L-I85^,A<-Q*9)=.]BN*N=8B&,Z[+'2YA?E8<)\N84.=@Z*GJC(P.U+7=4HA3AO(><%-$ M3!U5A-8CBT+W1!ZVB4;N3XD7$-
LXBB8KC"TA"D@_B,9C#BMEJ)? P(KUZ;Q6 M/96Y^"T5]@Y3HG[@RR0@%GK3[HL,0.PX)*E278OL M8G#EFBJBV[:R/8=!:76]%5Y"J?B_?PTA>&>PT04N)U$6+1 M[!@.?
6'PP4[<=8-.G+A# _YR4[/HLQ5"%J6](=,3!]%U$NQ($607H/RX.640E-.N2!=/ \:* M%+HLM8)RO,Y)RK&9/:C,U*Z'*Z SQ>@X-)1#V#I_+/\A1/-3<\+B:,Q#J59I MF
V,;6, \4VKT[Q\W8^)A~WJL/U6^@J9CQ0M8;J@-]+Y^+XP0=, T5L :@%02P,$% @ IX"%6=#SZ2+C!@ MW! !D !X;"]W;W)K&ULG5AM;]LX$OXK VVQ M2 !5UIMM.4T".&UZUP,6-9JVB\/A/M
2;1.E1"U)Q?']^ITA+=5I;. VOL04 MR7DX,YQG9ICKK=+?S(9S"T^U;,Q-L+&VO1J-3+GA-3.1:GF#*RNE:V;Q4Z]' MIM6<54ZHEJ,TCB>CFHDFN+UVZTZ*T7#%QI,5]=,[^ZX5-N;( GZB4]B
MO;$T,;J];MF:/W#[I5UH_!H-*)6H>6.$:D#SU4TP3Z[N_,L@+(S5M5[8=2@%HW _M94][/QP(%/$)@70OD#J]_4%.RW?,LMMKK;::@:3>BT<"9ZJ11.=!0I3Q8C:L" MY>SM@U7EM]=W:%<%;U6-
=VT8N>]MS#/=*=1TI/(&7PFVKLQL!]4_'] MN?P(M1I42W05[M*S@!]+&T&6A)#&:7X&+QM,S1Q>=LK4#=-\;^]"[3"R+,RU M9LV:N_%_YDMC-8;)?X\9[!SX]A$G2O3LI+?!,@-
P_4C#VY__269Q&_.:)X/ MFN?GT'_JDLXB'=?S%#S<_]$)NX,/38G^0?+ 0K)A5@RS;,MT96"[$>4&8W,' M2PYK]*M%/*N 2[$62\FA9=]*4K2X8J##*-&@.@WOA2F9A']SIO&JD^+$L1=V
MPR%P&^@[N"0-9%=QS UX;Z*DXPR9@MC"FO#%?+A?5BU9AQL:_&N9[:S2NQ_7 M_"=KT4VE\.[0Q'!<:KEVV1#U\T8<:L\E3EP"9():HK=Z,D") L*080A#0BLE,;V*9GT%'SN+1C45 M?
L#O+BGQZO7\D6O,L2\GYNNUYFMF.5R(!]%49U 6C>1/6\M6>6M 5:K#B_N M$NZ8=$8R0Z?_JY.[[XKEXPQ>03Z)IBFDT1C'DSBXD,11,J/?/,RR&-[289)7(7EHQ86S6J-^K= '@/WO<^U>
M>"Z;3!!Z/([R"2HX=;$$(RCHHFE!_DMF49) ')$7\G$XC:"B?3#009;5.I5DD<9%AHI7_!+H+%PYQVG>;;SWCZ"@W I"=W).>JD7E)2$<4>$>,?,^$AJ_NDO\^ M32OL LYS=!8624Y1-
DFC/*%!.$66QM/9P-(L3&8NLB>S:%S 5^YFLORBRPA%T MC,PI'$/S,,F2@:+$R^\DO 0\=&]N:OQ18DV'MYRS2DH#&S8(P6NQ8K%&VKFL%Q6>PU-
MAX(5N9QX09NP!^1:,.G"W@QUCVF/X8($[Q<1^M G#5A94N(DKE=I.M\K@K9_P M 04C;==D@]R%7C^G&]XSU3J$U*IV]K"EPD5+*2:"^[J5:L=[,BPZ76ZPGOO*
M^:&!E:^Q5#U#I"NP"EE*Z0B!7M;?0+] MN^Q\'D"+=#>X]:C1SP(T]/F$\D[\!,547$\$87>=2BU[PDJ;*/M1C3#X>5A M7^,HQ$G-"N?<:F.4%'3;%3;YU() M3:4.?:,Q=;J=[5
VG#K+OH/8BSVZ8[T70.K5NQ/]P M_?RE4Q_HG@'&%U1,QMZ-YUJMSR[G'SY[CE1TJJS/DO8E6H<=@"M.C[S!{$XI M-4Q3ZDR2-!QC]GM@DOM*AT_E;]QECPEF9$#4M ;QW75:8R=18K-1CC%'/[9-
1>DR12/ M<=D]G6%V+^#8 V9T\.*LN5Z[=S4Y"S.=?WP.L\/3?>Y?K~W^W? ,;TROL9\! MR5 [[?[#JM:]7Y?*XFO8#3><86#1!EQ?*67[#SI@^(?&[9]02P,$ M% @ IX"%6;L@-.NL!@ .1$ !D
!X;"]W;W)K&ULE5C;;ALW$/T50KT@!63)EMRT36T#N14MBB)!TK0/11^HW5DM$RZY M(;F2W:_OF>%2EAW93EXL+<49GCDSQSZ0KL6HL_/%\?'C>:>-FURK^DMI7?]ZX"G^A;=S[KCB2E?
P(,#Z. M/B>[(]EP_WOQ_HO$CEA6.M)S;_\V=6(K)5].5$V-'FQZX[>_TC^]/RO\C;* M7[7-><9Y?+B;J&F'PW&@-!9US^U)?\M=>$OQMWPP M//"7Q,KZ. 12_SQ=Q110$)\>"CE[/#WLD9OD2>QU1>
<3=$&DL*')Q;=?G3P^ M_OD>O*<[O*?W>7\P'9]OK5X-027$W0>_,=)#:&%E7*)@.M7CKZ^C,A$UC"64 M%M5JB,:ME7:*8C(H>5*^41Z.M'.#MHJ:AJ2-Q'/ AJG2]7N4*8S9?0V2 _PI
MDZB+4V4:F%Y-56IU4CJ82*H> A^26AI!S-1+7;7JXZ #@$S5EM30UW(X3MY' MPC;W(7$U\B[BE5]]WY5M=JM*P![_CL'J/=96\VH B+6I5#\0+D3848-J@6'U@0EUEAYH)E+TK M8TVZ8H0HQB-
V:W(-($(R4.WQNZGPT9E+!O,>W,?:B"!&]K]M#0*3Z$;#0"" M61GI8=%MSZ@DU5ZMN$(HQAPGGV?U%A6T@;KW%;,]'P._UPOC.V*-!<.-H2H MFN [67TW>SM3,>DT(/"K;(($(%B??
*!V1*O0>A+X'N M4>)/@3&)PABEXFWCO3/TR!IS:0$A)5DYBY530/;^"CR)]0B^^+*4Z U4^\+;; MO2P92]+N(.+K'V:/D6EK9=P!>/CZI]EQ69DR97U.@KV:J3^!I"9TJ[X&S('1
M)09^+.EY&"DJN(>BH!K1##JE8%9#TBM+A:GB4,?H*R-%L36IE0-9CM:9:XY M[PH,X_KC@%#EEX+N033+F?];;F?KFJ:#>;E1!/@UJ^;-3H%=+@0DH_*N'N"Y
M(&7Y"@X=.180%Y+$[DA*XQQ57YPX(]N'IA]4,Y8KMT=8;A_4 B4 M6Q$$4QHEO6=^H%U#[[/O-9K@FN@X-(V1#.^ I61K!%1DMD>M]:Q&(I0\+(DK M3C5+RXA$ZSH_,-[==[J B2
AP[#+Q=@BVU.BUC.)J!>!<]EN1;V R$9T'G;-# MQJTMKI#:5<0JCW[&_@X=>V3-!U3T$7K1'3F?T M-2?@ND:FBB_=]6")]T'YH[;QDS3;4?8-JS2RQ!7%XS1EIW;)W$E\0S7/PZE,AAQ=$>V;'?
OYJ7Y:L;@B"GLEP%J] MX?L E$G+G>AP!7)1W0.JQ'T(W"%L,_4,$+W:WE..N?AAW.[H$]]#%35'<:5&D3\[! ME4&&R.CU$%T\3.26L4\$N-_#*/(A2B+1ZEA*I'EZA.DL3= M$+\[BGW7YZ78#RE?
EN/,N?V95&XGY3IT+8E<2./UJ<&]&A^[ M6_O>>"CLWT']3/WJMXQR.A*>Z8+E_T<2$4([2609 RN=P %W38%-@]8,E&05$^CW:8=EA)8 MFP0D9@\#C_>B)E$>F:S(Y?/)#NDM%ZDH:D'>*9=Z,V5M)9C#.H7W2-]Z:MC.
M^.HZ3;>B+'%]"W!>356<8@^\%QJY%#5_[+ZL3*F9> "V%*$O&+RHNI M-QL+ CF4MLQUD<$)MNK*<"OGN(/ZQU^H*QGM53PP=^A\VRFV9VJ(R0BA,1'R M7II8\4BP2;WO,#;/R^-
!#4FTPTU.K#-9OZO5OS(4A,/1_S:I2X4+)6E[>]^W MAT+T'3T;"K&6!YU[_A+9Z=,Z3T.>5[,/JD_4MW91^<\AX% VBTQF=#6:+$UKY M1[KD8"U-
%PO":K38HRU7UQ:"U:>SV0F=LH6/'$T8IS@OD&'9@DQ!'XW/_LUJ MN:39&0.-%_-01'HUZ1/KT*+^_:@=&F,R'BRB,_Z+9I%W\O&@AZN#(#"&N%,X MJW#Y'47C\4]-"SAAMJ!W;UKGOC6B\-
M!1UTH^PB61RJ,&^KBSX$\K.C&1 52 MVN;SLP%+](["F21YIM>\,ZY0,V@/?F 8P;]N$C_TW6;SH@)IJ@H_R,V #PE' M,]I4!A@&&A .J?5YD=G6GETN:*CCZQO!HW&+_L/!TF\=>NJ9UN9]PH7*'AK!
MZ$Z=;P+R754/WUZ!.I'7&QZI\Y$N;S33J*W+XF7J-%>C$**.L2@"N45II-% M:50L@[CS )M'8VT@I:]$B:Z>CP,*WIQB"?':#?TQ^MYW)N3B+C
M63;+.)K]"#X6OD;CT=6H9A:TM*96K/6=#!HU1#7;W% (),<&L009T-[4Z&J; M?AOR8<]R8 8\#9\ZP(TZQ^M<8HSX(*2[\9PTFZ?MM\IU^%XOM\>/G+>80H5 M)B:3&YB.AR?
S7M"'YL;ITA_6U]KAZ.\O4WQK2<,;L+[1]$-]PP[:K[>K_P!0 M2P,$% @ IX"%63?5GL1@ @ 2 4 !D !X;"]W;W)K&ULE93?3]LP$,?_E5,V[0F:-"V,L;82,*;QP(9 VQZF/3C)M;'P MCV!?&OCO=W;:.K).@8B^)
[;OOQ]+?)YUUMW[&I'@42OCYTE-U)RFJ2]KU,*/ M;(.&(TOKM"">NE7J&X>BBB*MTCS+CE,MI$D6L[AVXQ8SVY*2!F\<^%9KX9[. M4=ENGHR3[<*M7-44%M+%!$KO$/ZWMPXGJ4#I9(:C09?
6@,/E/#D;GYY/0WY, M^"&Q\SMC")44UMZ'R54U3[)@"!66% B"I"VN\0*4"B&T\;)C)L40[HZW],^Q M=JZE$!XOK/HI*ZKGR4D"%2Y%J^C6=E]P4\]1X)56^?B$KL_-/R10MIZLWHC5 M@9:F?XO'S7?
8$9QD+PCRC2"/OON-HLM/@L1BYFP'+F0S+0QBJ5'-YJ0)/^6. M'$'UHT!)=K?OI92HP-P;3<(,Y[1/X"8@+7UE#MX=)46/VK3]G. MX"G?>CK/]P*_E32"R?@ \BR?[N%-
AAHGD3=Y;8WPZZSPY/A$_'ZNW)XV?9X6 MNN34-Z+$><)MX-&M,5F\>S,^SC[N\3H=O$[WT5_W/_X3 6<&OMHUZ@)=_*8' MT"%P!!U6( U9$&"L.2R%*5&)0B&
(E4/4@=%)JCG>M(62)93*MA4TSJYEQ32^ M%3A&EH0*IU/J5G.F*VMN%"BMUI(BQ"[A[23+1AEG*17:D?T$Z9)[\O )A0-V MHT?/?<%TYW1K=*O8PY[IK:'^H ^KPS5QUG?'W_3^CKD6;B6-
!X5+EF:CJT<) MN+YO^PG9)O9*88D[+PYKONK0A02.+ZVE[21L,%R>BS]02P,$% @ IX"% M67&WU=E @ F@4 !D !X;"]W;W)K&ULK51= M;],P%/TKEID02&SY;)E*$FEM0? PJ%8&SVYRVUA+[&
[S?;O\4<:NBFM$.*E M\;7O.?<<4;8/IDRT5-E [%SI.- M %)84%VUH>]/O9I0AK/$[JU$EO!6593!2B#9UC413W-H%)>?B !\V[NBN5&;# MRY*&[& -ZKY9^1UY
TM!:V"22!GB\/K! LMZUEPV1L.#53UJH,L77 M&!6P)6VE[GCW&7H_$\.7\TK:7]2YW,D$H[R5BM<]6"NH*7-?\MC?PQ$@. 4( M>T#X$A"? $0]
(+)&G3)K:TD4R1+!.R1,MF8S"WLW%JW=4&;^Q;42^I1JG,I6 MY GM)5J!L"^Y8"65.85EZT =(GNUTOTYN(MND"4H>\E;R5AA4P\I6L;!B_O MZ\Q=G?!$G0C=$]K'H2'!^'S\"SAMUQ=H2AXAT(_C$?
S7M"'YL;ITA_6U]KAZ.\O4WQK2<,;L+[1]$-]PP[:K[>K_P!0 M2P,$% @ IX"%63?5GL1@ @ 2 4 !D !X;"]W;W)K&ULE93?3]LP$,?_E5,V[0F:-"V,L;82,*;QP(9 VQZF/3C)M;'P MCV!?&OCO=W;:.K).@8B^)
[;OOQ]+?)YUUMW[&I'@42OCYTE-U)RFJ2]KU,*/ M;(.&(TOKM"">NE7J&X>BBB*MTCS+CE,MI$D6L[AVXQ8SVY*2!F\<^%9KX9[. M4=ENGHR3[<*M7-44%M+%!$KO$/ZWMPXGJ4#I9(:C09?
6@,/E/#D;GYY/0WY, M^"&Q\SMC")44UMZ'R54U3[)@"!66% B"I"VN\0*4"B&T\;)C)L40[HZW],^Q M=JZE$!XOK/HI*ZKGR4D"%2Y%J^C6=E]P4\]1X)56^?B$KL_-/R10MIZLWHC5 M@9:F?XO'S7?
8$9QD+PCRC2"/OON-HLM/@L1BYFP'+F0S+0QBJ5'-YJ0)/^6. M'$'UHT!)=K?OI92HP-P;3<(,Y[1/X"8@+7UE#MX=)46/VK3]G. MX"G?>CK/]P*_E32"R?@ \BR?[N%-
AAHGD3=Y;8WPZZSPY/A$_'ZNW)XV?9X6 MNN34-Z+$><)MX-&M,5F\>S,^SC[N\3H=O$[WT5_W/_X3 6<&OMHUZ@)=_*8' MT"%P!!U6( U9$&"L.2R%*5&)0B&
(E4/4@=%)JCG>M(62)93*MA4TSJYEQ32^ M%3A&EH0*IU/J5G.F*VMN%"BMUI(BQ"[A[23+1AEG*17:D?T$Z9)[\O )A0-V MHT?/?<%TYW1K=*O8PY[IK:'^H ^KPS5QUG?'W_3^CKD6;B6-
!X5+EF:CJT<) MN+YO^PG9)O9*88D[+PYKONK0A02.+ZVE[21L,%R>BS]02P,$% @ IX"% M67&WU=E @ F@4 !D !X;"]W;W)K&ULK51= M;],P%/TKEID02&SY;)E*$FEM0? PJ%8&SVYRVUA+[&
[S?;O\4<:NBFM$.*E M\;7O.?<<4;8/IDRT5-E [%SI.- M %)84%VUH>]/O9I0AK/$[JU$EO!6593!2B#9UC413W-H%)>?B !\V[NBN5&;# MRY*&[& -ZKY9^1UY
TM!:V"22!GB\/K! LMZUEPV1L.#53UJH,L77 M&!6P)6VE[GCW&7H_$\.7\TK:7]2YW,D$H[R5BM<]6"NH*7-?\MC?PQ$@. 4( M>T#X$A"? $0]
(+)&G3)K:TD4R1+!.R1,MF8S"WLW%JW=4&;^Q;42^I1JG,I6 MY GM)5J!L"^Y8"65.85EZT =(GNUTOTYN(MND"4H>\E;R5AA4P\I6L;!B_O MZ\Q=G?!$G0C=$]K'H2'!^'S\"SAMUQ=H2AXAT(_C$?
T+/X> M'IV1$PWW&%F^Z%_N<>RZ'%\3F=Z=R8;P0*=7-*$'O V>M7P=3 ,;;U/Y$] MZ7*.91!5L-:5 ]5ZW MK7"3P 6-[:9-ESIUK3+4@]/$"]GV\Y5X? %!C& MA5D&06\R1 ( (H& 9
>&PO=VJR:W-H965TNJY,2ZBPG/ :F'Z2B<&4M M &>RL_.5Z8>)MP"\"K3P9(U?)GO,G,]ED ML>,9(:"0*D/ ^G: .Z#4@+3&GY[I#%N:Q-/QD?[5UJYKV6,)=YS^)IDJ8^># M@S+(<4/5CK??
H*]G9G@II])>4=O%AA\=E#92\:I/U@858=T=/_?G<)*@.><3 M@CXAL-[=1M;R,U8XB01OD3#1FF8&ME2;K>4(,R_E00G]E.@\E6ST\68@T*/ M&6$%6@F!60'ZV)6,7*5W,%NVM/6'2VX0
O1/6>]E.@+RR#[-]_59H-><-1; M!Z/ 'ZF:H-" 08$73$=XX5!N:'GA!=Z,Y_F 0_@5M6$8.)&LP/5=U!YV>AYKO M9BEKG&+LZ ]#@CB D[Q_Y\'^]3R/*TT%Y.D9/=@T%Y'O[V:U_JHU6&:_5_X?<
MZ8X#^QZ(@3"(*N4[U M)@O].D77^;]XK7M-GNN=.^RPU+_+$"8 /T\YUP=)V:#X?>3O )02P,$% M @ IX"%6:@P%PR!"0 ^!H !D !X;"]W;W)K&ULQ5EK;QNY%?
TKA(IM'4"69/F536T#MN.T:9&N$25=+(I^H&8HB%# MLO?7[[F7U&BB*%IGM\4"03R:(>_SW',O9RY6UGWT"Z6">*@KXR][BQ":%\.A M+Q:JEGY@&V7P9&9=+0-^NOG0-T[)DC?5U7 \&IT-:ZE-
[^J"[]V[JPL;0Z6- MNG?"QJ[6O%&579UV3OJK6^\U?-%H!0#JXM&SM5>$A??-O<.O82NEU+4R7ELC MG)I=][Z/7MR\&^M5KYS+&M7?U?9GU.2 M5]C*_]BE=>.>]*
(/M@Z;X8%M3;IKWS(<7C*AG'>,&:[DR*V\J4,\NK"V95P MM!K2Z()=Y=TP3AM*RB0X/-78%ZYNHL<=[X4TI9BDS @[$Q,]-WJF"VF"N"X* M&TW09B[N;:4+K;PX6%\]NQ@&V$'2AD76>9-
TCK^B\UB\L28LO+@SI2H_WS^$ M_:T3X[43-^.] G\HPD<'_7%>#0^V2/ON W*,>[*[ZE\EE@X&#<1<225=.>J@J0H%LZW H/&R2.YLPJHJ#3J1H0WL!N,#<:M< M *'C2:+]-?-
#4J4VA>5]1%9QPT\)KNR*VVD=R:UFTKRUY5D9DHEI:)CW@8K MU@F+C).A370^$B,%FV+6S=FGJ$ETUSHR>5\^HTX9>AT MX4XA\L(O;*Q*N"*H4^8(?X@FM2)VN)/DOT#.1O<3-
#I5\8*DC!*%!]?&1"Q] MRQ@34$-M2QR-#O\IX&?.BB^PY%%))Q21K_A'1/+6U"D..:%'O55K%=UH9O6? MK(>$"KM:!Q!*TC2A*JNGRHFC<1(UV,-3IRU/G>XEF/?("E)VYX.NJ6!W4=2W
M26!V2BALR?M;LKV#@ABW&T7>G=E@E*'%A-%:?E1"K97WQ8=8SCNP\9B$FH3, ML)!!R-D,LTI"=IW(((!$&S*$-&=J_4F2[$3E
@@*_TS.P1%1E:'$1GS=A96DBIS*:O8ZF81B3T"R%=3V2.&BF0U(%I; MTJHIR'^F0VX"G$EG:V&C>YI58#.[8EJBHBEMG(99K%IZKW)(8:YQA3&M^"AL M3B9E@.\,)00UE\,MU^QRG1"SAZ%17
M!$FLGEM;KG15;5G:.A_D0][->BN=]FH"*-#E.3K C3(\Z*VI!G"F5?,\%,VD M=JQ Y1J"$8$MPRB@$;E$3=R %JEG4/P$I80<+#F\Y+_D]ETIA HH?;,IH#7X
ME,\,O0'O=OFD../1A4;@G2;Z4@\$"D69I.5XN$2_M!$AA3BWH_P<]9Y* \3L M;B)O;PTU&'39(D1NX1X#/T6)"+[4]%F<<3;3,NB4 ;=E2[D)S&1 MYJEL'5#I')-A"UD2E\L
.SI50%TN#PJL&M>8\")30KKOOS%![[:A\/4^0'C( MH^6:XV.(1(6PRN",R\&#@07F47:U+)F^9/79L$9YG!(88-2^5GS6MN*SO8TT MCP0_87#8U86?O%G\
+.WIA""W'H.&6!\:8L#N9NUH\AIGQE#/<@:0SX1'Q5> MQL661$IT=[ YW1>"\S8$YWN]>*L*Q>7]&OE"6+NG8E21?I+2?T7H/^3PKFY MM'3XV!6P_Y,]\=K@UC*-8G#\.+7QS?
FT(PF'(%-28Q(W%G]P?GEU;/G! 49G MI9/WD#5@,8>C\SZ&/ 9M'C!Q,$[VZ"@Q\]'XMD+\;]&0UMFPY*8M(ZG_76 MEYWAO(\CC08=MK/39G+GFC.%8UE43'E[%^%\
(L$_GGG382]=MJ9T+*6BHR+P MV4FZ5CQ>H:DRD*)?5UB6D48(]!(UU:D\UL7?Y\IVDXC63.!_$I2DQMCOS8 M2#AKN1&UZU*"5>[1$$*[&S1-9(>*&>,;!A0FG*X?Y#D _VNLTST@@5+P&I
M;50@W;N3_7T?6S#:*/%./M!!.>7Y_&2T(\V;E=WT#M*+@#J=,N91IZ.>,HO$ M]CKMHF&D>V+#*1Z-1",RG;F#C-TDC[;P%$&C#]P&=;?GTXU4DB5UV84,F=0- MY0[@,?.WC:J
EKFE, 8ZNT^S8A8=3QA;<&U7$EJ0)K"]4IQZ28!!WND5"LE> MP!(<]TO.W)KA^_E@L!71KA=R[>W#R'X<3L4!T:%-,//(K$N[%%05SX34\PL
MJJ1W)OT$H>0&#L>8:Y((F()^7GF[1V&IE]JD4OH0G?:ESN\<$+M4Z=]B$M7K MIY@F(E0KU-"(1$."$:??<5W8P$WOR3*W_^[*>%,_)$5W>7YD[T5?7(X.FXK
MNGU#*0X[3$XO(IQ:T,MV!",O/11WF*$QY5!AMZF&O5T:/YC@A)3:P'AT"(;H M;Z^&QU_HSH*]>&I1?F7.D5.+X^MFM,SV?EFYZ3B2R63GN9D0L*9W'LL2!MI7 M=BT:_NOZ[6\OW?Q00=\U5P\
[7B%JY.7]SX0.3">G#1'NW :QSG;YF;)·G M;T)OI$,0/$Z',VP=#*E[RSI!Y#'WS:F-@1;\^5!"25 9+<+#SF87;^0 *0 *0 *

*MPB]0_Y:TL/9Q^*5?WARW#N[3*!+A$DB$2\&P"B=IG?'PK*,0(J M+FG);D\D MNU?A:!LC/,!<'!K?3 !>0#!K<8G-G=%8@$<)AD4XR2LLSN;.R!HP*%J^VQ/! MR.*
*(;/A?;AN1<##B/0P2<"\H+6&8M*K&Y,UH+,"_!L 8G>67%V=P960,V18MW M>V+YP4=)SL:4S4-XI^-UUTUOVZD]/[MMK[H?V^%JLQN3;?=QOB9]N=^B.&RN MKI]_F/K;UR?S4_I#/TW]S>&?
*UUU[V0U[@_GO'_M^>OKA=/;_J1_^.-SC_/]0 M2P,$% @ IX"%6?7>>,=.!_ !8 !D !X;"]W;W)K&ULM5A=CYLX%/TK%ENM6FEFP$ "F4V0.IFMVM6L-NJTW8?5/GC*
*M2:P"IK9)IOVO\Q"7SQS4S,)+PL>]AW,O!W.X\SUE7_D68P>DSCE"V,K\1'9K MFCS=LQo2>6:%$),$)IS0% M#*\7QEMXNA[0=E5!$?"%XSQO;0)7B.! M_(E\R]:$!!U6$%D#2B@3Y$= Q0,?
*_<(%)@]BU[;F>Y74*T,5-+ ="?063]H+) M_^AZBH6.\^2$BVO-+&O2H7P:YO@.M,\PGE:,I[V,WU,N2+JI:>H8]D)<^E0, M!-;JUJNJ]49<'+PAVS 06*L-?M4&?XS%P3\5]N-:T.\(51,&?<^;Z(4ZJSC/
*M>CDO448D:_)#+@LD%9BE*+[..0:,:QCW MYZ1T;"*Q5/;3J][XUHG1+ M\($Z,11:NQ4-"P3'D& ^)VA2F[=C6K/MRT\3!F>=-9WH!P]J9P-XW?]#<6BZ5 MR]N4M5P'-2)#H;7KKJT(=,:4;J_1N;@5
*Z&U6U$['-AO<5XJW5. _XED^[ KW M-&KJN6<, _JP]#>PW-:N]^-1'W5FG;5K M6V/WVYH'+!?9+8VEOTTD\QU69/4T>X$N'E,.A-8NNS&O&75,@*%$9@RC9-=&%#BX.?CF-\Q^VZ VT4-
*_/4G<73O="?E0; (T>4\;5S-EHO;UR7150(""7J4FR!FSG$M2I?%K#^O,3^NN< MO""S0!0L!?N3)GHS<\8.2F!%,J8_B/T;* GE <:']?POVA=K1[Z#XDQID9;& M)H*4\N*7/)9"U
*P,3KN!7QKXQP;A,P9!:1!\K4%8&H2Y,@657(>(:#*?2K% ' MTJXV;/8A%S.W-O0IM_M^IZ5Y2YXV=GE\31G@,Z"X_9$N1;@4'KA6Z0+\2\+28"G= M0 DTT4Z _[U=A%Z^<(5>(,K1[QN1*<(3-76U!
*<9"NG'I^+IP[# _C.$#O M!=<;A7[A"21->]>0|)CX3TRN_4[ WV)]B0+\$_(]/VR)9_GUYD&+>=1M_C9C MSWEOL FI?ERO. 9O$7*:,2$O2:[%)Y4IM20PSQV0-!7('SOS'' #0^[E-P3[!HI[ &N]&
*ME;IA%_K\#34?EJ0Q82@62K<)5P ,#AU=W5).OV<*\D??3;( M#BJR@TZRBSC.THP1;0X02874J!!JB]%-X@@>3=E4T"; \"0:'X(WWC"1Y4 HTX!EF1+-6%/C,7*%,..=J?);4[-U?NB5G51BI?=$ C(=A$GH
*M&B0oG["}KUV9TRGHPJ/QD3BC$PFQ\'!T;*H_ YO5&=8G0R%Q^ MZ'E'B:O;T=FRX)&\6'?:Y.L?^/]]E2,2JAY#X) R[G1X-F__1&Q__ "SM0S^, M.QO"0T$SM.N%]BIAK?Q[;7[]18OZ0FOJ>>B
*]HH6]876E/C0 M=^/NQOO_Z,%*E_6O*VSYHD]7^9/C55%W^.?*X]8N(5*0Z_PR1QF:&=?%?_'5 M;'5AM,BO28[FK_'5LKCV.< 4MU#OB5Q3KA"#E8'T+D>&@"PN=HJ!%MO\JN-! M:"W2_'$#)
*%I%YCW*R'TI\ ZJ*[7YO\"4$L#!!0 ( *> A5ENT\A/YP( M -<' 9 >&PO=V]R:W-H965T,/XL<0*+7DE QLG(IJVO;%FD.)1:7K *J=N:,EUBJ*5_8HN* ,^-4
*M$MMSG,@N<4&M9&C6)CP9LEJ2@L*$(U&7)>;K6R!L*;<:[/P4"QRJ1?L9%CA M!4Q!/E43KF9VIY(5)5!1,(HXS$?6C7LJCK6],?A9P$ILC9&.9,,8LYY\S4:6 MHX& 0"JU E9_2Q@#
*(5I(8;RTFE;W2>VX/=ZH?S:QJUAF6,"8D5]%)O.1-;!0 M!G-<$_G 5E^@C2?4>BDCPORB56OK6"BMA61EZZP(RH(V__BUS<.6@QL<36TPP
*M30%-3;",2&1'=.Y:)YSE!.+27VX'L6X6N'[N=U1O"H",,WD4X8[06 MT$O7"(1;W_5)/_9VZ/:M0C\(O7ZZL*,+WT57X35GA)@BXD"P5&OPJN]3/W*X
*M!Q/$5[JWR#W6;F#H!\YZI'CH\CW9478&@"I_I,^HZKF::YZ):K4+>A#C?8@ M/-_Q!SNH^U:#@>)/WD\8=:7K4)+ZKT2[_M3'&>)5G^M%?GRU JIC%CD# MU]E!M;?:KG[ROF.^**A
*!.;*T;F,5:B\>4::B625Z<0S)E5?-\- A5GZEYK/Z0, %45 9 >&PO M=V]R:W-H965TMXMA%[1T;!&E1)6D[ ;8CQ\I*;*UR$P\<#>V1.M]>U@"I=1)Q?&U-76Z/K7P]/K! 6V=O$IF@P4L&?V#I#*;.=<.2F&+
*M*RH_L<-/T"8TTGX)HZ+ ^1(?FV?&-@Y)*2):W8A5!3HKF&W]K09P(_.B,(&@% MP;\%HS."L!6$S^TA:@513:9)I>808XGG4\X.B.NGE9N^J&'6:I4 ^*?2XKR57 MOQ*ED_-
*%)52+$&C)\@TIL!X,@5ZC7S#G6 \)>AF#Q(2*5ZKU\SI&+U^\0B\0 M*=!O&:L$+E Q(=:6*1/Y2=OKLNDU.--KB#ZR0F8"O2E22/MZ5V70I1$\I+$( MC(9WU>X*A?X/*/"'"<"@>L_S71';R:$
*>F^4_5_20B[\&0EPTEM&PI5X^;D6)$Y@Y:GT0P/?@S+__SA][/P[A MLFD66S+KH8PZE))???Z.L?1 *!TB9E1>2]PQ&]=F>K'=SR-_X@4W4W=_ RN+) MQWI9CKHL1\8LWPA)U!H(*:H$;"N**-
*G"4,I&FTM3-L<4H7O ?&AQB"U%T4,U M[E"-C6'%L%--I?B,\=DF+.6HNBANNE0W1C#6D-2<:#W(L,%U+#Z+T'Q4!H]#$^)7"TMSIQ8@LN?41!4=$ MP7\NPUKIZ
*1'&#S&8>S@8AR6WH/HXCO6];ZQYG[.@H; 14[-6_DA02%SNRH3!4 M,2Q:]J-E+KA^/*]M;DEB6VY[/>]A6_ >7#R[IGO"9W2V#EN:E1?5JG6V<$# .
*MH7+@N_H\3Z@78E7(YDBJ:^W.#._JDS+W^'ASX/@1\QTI!**P55+O:J(&EC=G M>,V-9&5]JK5A4K*\OLP J]>N?D#]OF5,/MSH#KJ3U/D_4$L#!!0 ( *> MA5D'W(VSM@( .<' 9 >&PO=V]R:W-
*H965T.JE;U:[;AVD?'+@$]\:FM@G=?OUL0VC2 MTJR5^@7\N*], <"BR/> E,WRRY*+#2 M6[%R92D 9Q944-?WO)%;8,*<.+)G9R*.>*4H87 FD*R* HL _Z"\GC@#9W-P
*M3E:Y,@=N')5X1>@+LLSH7=NQY*1 I@DG"$!RXDS'8R3H;&W!C\(U')KC8R2 M!>=79G.231S/! 044F48L'ZMD82O4&B(=QG7+Z70N#7!]O6' _:+5K+0LL8<[I M3Y*!?.*\=5 &2UQ1=
*<[KS]#JL0&FG$K[1'5KZSDHK:3B10O6$12$-6J\T^9A M"Z!Y^@%^"_#O L(' $$+"!X+"%M :#/32+%Y2+#"<21XC82QUFQF89-IT5H^
*M8:;L%TKH6Z)Q*O{$>5832A%F6J9JFUQ41D*$3IC!;D04%-)42E$1OT%'!,27NO6V?SVY_:ZP M_:[Z\C&\'YL?>G>R<=\H\(+1KE&R-]JG5MS=:H$%B)4=)1*EO&*J:1K=:3>M MIK9)WSF?#
*<;S9NC&ULM9IQ;]HX&,. BL5-ITU:1VPG M 7H4B9+=W4[:W;1NM[_=Q$"T$+/8E/4^ 3DAC7$2W(0:56I)R/O$?GCS]O<: M3 /XPPV)T\L6IS[E,VF;"> 2.*6?,L!WFPW)^F]IPO8W SAX.O$Y7JU% M?
*F(XFV[)BMY1\77[*9-'PTHEBC3E M9.X)IPN6?(LCL;X9C <@HDNR2\1GMO^3EA/R84O3A:\#*DB<\#@->@3@%7]9L MQ^5=^'0HY,#SVP_#Z&#VZR_0=WYKL\BF6&!)3+//
*MK>QS3>JS1@Z_!86C;]$]7<5IFGMZ3O*2AK3-U(.X7XCG5?9A!IV)# _WI\.'8 M+N,8^4PE24RSRZOL\HQVS:,HSDMVZW-\]"/6.S'!J/AC%^_I@24SSP:]\,], M&Y!&S^2,W["I-6>,
*CKE24QS:M1Y=7(6*F8;C;[!(BY+\,69XR$?]'\AQJ M\V9DLTC9% LLB6D.CBL'Q^:G[H2#'8O4N)P5ZXW&L-:PAG'T-CH9Y7N;T;RIC\=8W52?I8)K:(3V/;>B=:. MR588?*9Y/YUGS5=.E[L$)/&R ;$R"
*[O@D9*L#:,6YLC>SER"KJ"':VCFZX ^ MT(1MI8."ANN4)6SUV&J7341>6%4+;*GI%BKDAIZ=#@ :Q.N%5;7 EIKNH<)U M>"ZO=R*H4OVXO$PFOE='=O,@>EMV"6B'BMJA$6G-
*K5X9:^KUS/*]S;@$?T,% MX-!,X" !JV'3OUN3QRI_VU+3 5($#B?6>CYHB9U+&VVJ!;/4](5*Q?7H7*[O M5+90"]JI/R/?]&\>15 /;*GIGBFT1T;P[=S]E3*:. 7@,ZYQJOEMO;RX![4A!
*M.S)# ^TOZQ%):3R;?]>MUS#R$WH994M,-4_R/$*OK'?M$9'5QW:I:8$M-=U U M ,C< )SL$U%S[=S#<%+'"+-\;S/<1A)[(\C(O"Y^?I_XC+"A3S1' MJG;F$H".%* C,Z OBF\
*[:08RFA0EB:_C;2MZFH5Z/VM6D=V6FFZB0G9D7FGO MW"DBJ^OL5M4"6V]ZAXKTT;FDWPVYQFV=8J.H665]6VJZ8XKUT3/+[:9&$347 MV1MF6"5V6VKZE_&*V+&9V%_2*.(FKK?DCGD O;]
*[OP2L8P7KV+P.WZ=/Q%87 MXZVJ!;;4=!L5U^-SN;Y3T<(M:(\A;F2>5;*WI:9;=K1MQKP W[5-+&5J/72] M2S3?K+R9D M,U]7%,2T2R_0+Z_9$P!\>0WJ#9HS_X'4$L#!!0 ( *> A5D)'898T0( M /\( 9
*>&PO=V]R:W-H965T2*B9Q(6(RLUC !SHT18ORL/:UF2B/<+C^Z7Y:Q8RQSJF B^#>6Z'1D MA19)8$$+KF_$YB/4\7C&+Q9RJ4+&|<^"24C(5:YIOF1S#F2L%&A%WI(9+]"DP!:Q()>%+B3V94)]
*M]IN6#^^3] ZXL!>1X"IHRKDY0;DN.C$W)$6$YN4U$HG$8-,8WD9GX[KBDO-M*DKG"]Q6-863A!E4@UV!%KU_U_=Z[MA3\)[__M$N(V"7&[W"/,]T>.)9C7!LN7!"],I'K5)VT!5ZY^:,6;>
*<^LHI[F;#aO=Z. MJ'/. R,:-!$ GHO(;R.O5-XVN1<$$@YYI_>!Y%Y#[CU"K21>_QOOMD@W"'O M]#Z0W&_(_>?(PS9R?V(S]K(P_V^ G#[S3^D#PL $/.M.\%OA:.\C3S&?
*YWT/=\^6[H_4U5,=E,QY/Y-/A,Y9+EBG!8H*YW&F"" M9'7<5A4M5N6)-1<:S[^RF.(7"D@$ /L70NC'BCD$FV^>Z-]02P,$% @MIX"%6=_%.9<+!0 N2$ !D !X;"]W;W)K&ULU
*MM5IM&,%S1EVXGC.T\# \ER)?6 .QVOR9+>4GFWON;JS&U0XB2CN4A8CCA=3)R/ M_GF$^J]@O,/WA&[%SC'2H=PS]DV?7,83Q],SHBF=2PU!U+\G=$TU4AJ'O_4
*MH${C4QON'C^A_U(&KX*Y)X+.6/!$LO5Q!DZ**8+4J3RAFT_T3]@4./-62K* MOV4.3WDVA>"],FRVEC-(§ORZC]YJG8.5 XW0.X-L/#8(#!KW:H'>L05 , M!"4S$2@E#Q&19#KF,(NXOENAZ8.2S-
*):A9 D>MUO)5=7$V4GIQ'ER89H[M%E M+B0OU)I*@3Z@+X3S.OQM1"5)4O%.C=[=1NCMFW?H##4IR]'7%"D'R6(Q=J;:B M =UY[?.BSCH MF_ L>/<>AWED-_^U2-]Y-Z+I-.O2*_%Z+Z_*GY_5-
*70I.2;.^ZN*Y @JZ@735 M.!=K,]<31Y4%0?F&.M,??_#[WDJ=)$&"14!@!H%!0V!@0Y_>Y:H(ILF_$9+ M5?Q4A4J)5">2(59P."=BA1:]Y]$5C9>TC_"'W29K(Q_>[]5>6IRXN
*MAWM)%XQ&O;WZ9'5]*DM=/H=XQZ<1_ZB)?V2-7\DW)NN4@2(@,(.]WVO5G@>5K342 M-$(>@:.!$4FE2LCF,VK5M6[4K5LY 4D4S_7':RY^\E2V\I%!<0=D\G\!+A<3#
*M0RGJXS9B,/U)^CT);O=W\NZ"1(N@T$RN6^WO@XE_'U3]@Z)%4&@FBVT#X-L[ M@&-R-C+EKX7#/=S%%3E=W@-@R \F*.M@O?M$OXR5_*5"HEN5"JBVRU9=P8_MJ<1GH&@1%)I)8-
*L!^'VPQ -M!D#1(B@TD\6V"_"M:OFHQ!OL-7!J_WQ[B0G;5. K7)Y^E4_)6 +%#=L=A'X HB/,OU$M_/1*ZCVAT(SR6JU/[9K M_RORH).]DR%(+3\#18N@T$S6VOX!8ZA$Q."= 2A:!
*(5FLMAV!M8HSJ7]-B@TD\6V'_ NXQZ<1_ZB)?V2-7\DW)NN4@2(@,(.]WVO5G@>5K342 M-$(>@:.!$4FE2LCF,VK5M6[4K5LY 4D4S_7':RY^\E2V\I%!<0=D\G\!+A<3#
*MJGHMW(PVWQ]+_^Z/QN_\,]GU5<$+4SU4<,5X2K-!4KI0D%Z9P.UW+SZ3J Z MD6Q=OCF_9U*RK#Q<4:*60]^@KB\8DT\GVD'SM<;T?U!+_P04 "_"G@(59 MI'#2QL,# #,"P &0
*'AL+W=OD[&R_?D=*46Q' M\38TV!>++W:+T#DXBU\9[/3> MF%@I2RF_V,E-,?$"RP@XY,9^4/QL80&<6R3D\,4%];HSK>/^^!']G1./8I94 MPT+RWUAARHDW]$@!*UISJ(8)
*M>XWW1N$N0$\SO0;%MM2&DMP(;52-5V0T>4ON,6&*KF@C1.*{(HJ5B#ML/9Q\4 -MN0-.#13$2*)K1194E^0=)@1Y#X6U.[L&0QG7YXCS^?Z.G+TY)V\(§^13*6M- M1:"OD'REH*?MT3G#=*H!.
*(Q^2"%*37Y4110'/K[*+I3'CTJGT4H77<4% ^P?>, MP?]$"\CO=Y)S@BF\HZKXHR^.S3E) SFV+%SI#V@<@:$A3)985A*VU1Q/?'!,Y[.38%D.H,?6U%L]N)?.MCZ*V=O>^_JR'?
*Q0,CU3V6&5ITJQT^D4?VXW M# 9IE/;&W:\AB?YS?,9ext'.?L9\^O<586+X^}{T=:,/ADGC_FOA>&5P XB M,NHB,OJ?:N7H-4/R2F.'(0F#IS_RX-NK98MQ\("2*$],$KG';#B*!_UY'.[U
*M&N$WOK06(#O@-\KB8WX]9MDPC8\(^GMJ405][=I%C26]%J9I%+K5KB6=N4;L M:'UN6U77;SW!.'WN!ZK6MN9S6"%D<#G F*FF=6PF1FY<]64!GLY-RRQW09E M#7!_),5YG
*@#N@9^^C=02P,$% @ IX"%69B/(EBI P 4Q !D !X M,"]W;W)K&ULM5C;.MLX$/T50EL4*=!&%]MRG+4% M.,ZV#="B0=SN/BSV@9'&EA"*5$G*;O^^0T]1+5<1UH7R8MTX1V?.',SGN^$ M?%
*I@";?<\;5PDFU+BY=5\4IY%?=BP(X/ED+F5. EW+CJD("36Q0SMS \T(W MIQEWHKF]=RNCN2OURSC<2]+*/*?RQQ4PL5LXOO XXR[;I-K<<*.Y03>P OVU
*MN)5XY38H298#5YG@1,)ZX;SU+Y=^: +LBK\SV*F#3QV3NJ8*E8/]DB4X7SH5#$EC3 MDND[L?L =4(3@C+<INPCV=5K/8?$I=(BKX.109[QZDB-UT(.G
*D9UP,@F6C&S:5U33:.Y%#LBS6I$,R=6&QN-V63"90G5 MD)"5QH.)A&2"Y#4U$F1LVO0-&/]%8)^75V3LQ>OR N2A4,U_/V(0N4'U7]="E9O&'>_ MP>P.EZ]@,2P<_/HKD%MPHI=_^*'W9U?Z
*X&UQ!@W8HS[T*,O0E/6E6$5%MHP MLUUMHS=^X%W,W>TAJ8Y5X63<+&11FC24QK\4VED)9FTO8 B^ABUPOP*GR#P36 MRC5L<@V?W8OAD&(,!828]{,?T]+U9ADT.?1=/4D14[%OG3L-
*N*%PVCBUY& M*\IP0\9M%\5Y /HC& ^Z^/6"G%J!@ M[QFRCFN9+9P&1X[6A7,)MV6] ^:,"K^7U1UF2F6<6E\FN$DR49@Z=1+MA3JU M&D.AM1,/]HD'S^[.^A5#"3(06EN02?C]8&/?
*X<=6R&H7_LSXY5L^ )>^X, M"K^_HW@/-M39MU)$^RJ,RR5K5HGTUZPD^LQ$%H[]7WCXD^>WZ"#]C9#H,4% MV76E:8#2
*M1EI;QB8Q.W;^(#XX"77Q"RQ@^VTX]]S=M*L*U0<&*]"W+W^+GG[+OQ6L@'M8E-HI\E@67$V<7.MJY+HJR:&DZD14P/"+4LB2:MS*S%65!)K:H++)P \^+W)(R M[L1C;[N2\5C4NF #";BW3B>
*(80%)!H@T#Q M;P4S* H#A#1^MIA.=Z0)W%YOT;]L[IC+/54P$\57EN\IXQS2 I+6A?Z6JS(/MH0I%9:E&TP,B@9;_[18ZO#5@#B] <$;4"P&Q"^$#!H M P8VT8:936M-.8W'4]R)_Z(9A96&QN-
*V3!NJKC0$K\RC /Q"'1,42,EN>!* MRQHKI!4Y)@N\!+VE= !%+\H+3'!3+. 60$JK&662W-&B!G(:.0:*,Y14U:H M(X3[A!<*+850"M" !61<@P2EB40$HM.T4B-TO%W,R>'!$3E !W*3BU1IGJJQ
*MJS%90]E-VL2F36+!"XD-R*?@.E?D(T\A?1[OHDB=4L%&J6FP%_1+%B\(_>G_CY\L(?.H"@* M B\(>_G,_CY\L(?.H"@*M B\(>_G,_CY\L(?.H"@*M B\(>_G,_CY\L(?.H"@*

MK53?;]HP$/Y7K*R;6FDCD&30LA")'ZO6AV]HM-O#M >3',2]8V>V ^R_W]D) M*>TH\-> B.]\WW?W';Z+MU(]ZAS D%W!A1YYN3'ET/=UFD-!=4>6(//F)55! M#9I][>M2 M[> M<)G U(@W!)A&3\,3J]-;8&'YSW[M=_.6I94PU3R-M;RPS^WGZ'1\\'RI9)K]TNV=6R$P6FEC2P;,%90,%%_Z,[[ MPP$ > 8X#@@80O-1$KP#"!A-ZH75E3M;,&IK$2FZ)LM'(9@^N-PZ-;IBP_ ^+" M*+QEB#/)C4AE >2>[D'3\QD8RKB^(._)PV)&SL\NR!EA@MSGLM)49#KV#2:U M4#]M$DSJ!,$K"4)R*X7) ?DD,LB>XWTLMJTXV%<\"4X2?DE-AX2]=R3H!M&1 M>J; #@]/E!.V#0P=7_C7!I(9TRF7NE) OH^7VBA\HS^.=,QFC(XSVKD=ZI*F M,/)P,#6H#7C)VS>]?O?C;,G_B>R9^*@5'YUB3^0*9,I@;.PG^%!<*XQ]2\=D MUUQ]QV6WRR89], -![&\,Y? P9=`EU]114E^D?//@"U-KM 4U260E3OZ36VZZ- ML9NP% X)KJ!Z8SS1U/OKEJHU$YIP6'%EMS/ 5;U3]@-(TLW5DMI<$C=,<_.5!+ P04 " "G@(59_$XG!BL# #B"0 &0 M 'AL+W=OZ4D!SYU3R,(ZB M45A2)H+YU*W=]_E4UH8S ?>*Z+HL]?]Z "ZWLV 0!!8>V!+HP=B&<3RNZAB68 MQ^I>X2SL4')6@M!, "J)@-0NN!!?7%],>&7QBL-6],;%*G]7\;"+?!JZ!6FV(63 *2PXK6 MW#$(!1_0ZDDM7B;Y=K]DV!& |-3LF":!81*C)RPWAM("-Y HX_H$O1^7 M-3XZ(0PM_%!+6B(&+1R_F7]"@.$LOS%H1BT9$ (.( MA-Q)80!,;D4. ^4O $/2127>1641[P7*S/G)!F!)WOH)-TA M)0XO>0/OEBK!Q+!_2/!S%<*DKFL$LP.K7H#80S_ ] M-AA%[WU:?O+8"^7#3OEP'I!+3X[9=VIKE64^K0W R '8.VLS/QO$43J8AIN^ M"H]9D@PG26?V@E .;4L/Y)!CF! [&T&.VA^&H8SC:R_#)7620G]$-*+R7 M=Q58:RQ;++M,EE5M,+N(:+60"K-_Y7NHDZ.T:YQ._'1:PBD/>*# -$[3\2M] M'K/A>!2G?GWC3M_X%^K+=_??2H7CPQ1ZS/8HC'0*)P?EF/]<05? Z]5 $8"7G3T+WZ8?C_LAPFX.$B U^H[ 6'ON2O!K5T7H3%3 M;F&;-Z;)[1J5* _<^OUI28 /3]!O_PS3=5QU5:R8TX;!"R.AIC$FAFHZBF1A9 MN4?Y61\XMVPP"8.E#7 _9649C>C'>:NODW4$L#!!0 (*> -A5F #4*: M.P0 # 6 9 >&PO=V!R:W-H965T7YN#ISLNGF5 ]4(O<<3DS B42]Y 4WH!C8F\X@EE<&?-14P4 MG(] *1 :B9\EO9%I6Y9KOB1DQGR:75N*^92C*@H970HDTS@FXK],&O'=S.#& M-L)#N F4OF#.IPG9T!55C\E2P)E9HOAA3)D,.4."KF?&#;Y>V%E"%O%/2'>R M=HQT*4^ 2/62%0 MS!.1=,&CKZ&O@IDQ-I!/UR2-U /2 4F+@H8;S^.1S/ZC71%K&)OD0P_MXI#EO^2E$**6 #CM"7:18!\F,"<2!D7"("LT9Y.5]8$H.I*OD-"1P../LBT MR.*AFI#I85PI 7=#R%/S>^B4SUQ*M*0'K0(B*/H=K.!9 _#2BB* 1#5.A'T.[ M5ANM])>*4(54HKL7+TI]ZJ.UX#%.\#A)%*W-J= M@']YZ@H-\& (MFRGA<_B]>F##C]# C)^#Z. MGV"<8 SV.Y*.&%=PX'&VI4+!*/^ _2"(U\BUK /RG2Q^Z.%K29EUIK]U M;'H";U2*KH)K5EM9.?P9?@MW*QAZ@NM*5IEN?!0)/!<^ME.3 M9W38U<=!XU/+-*XL%WZMYTKKJ8T(_*&$"H\R!9^Q.D 1L:&JE7 _^#(SK_^Z0-M?F=.DWUEIG"WF\!.+$F%%\ G+!+Z6U5")3Z4I **]E;+92OA7]U47VA-$2HS MA2 _#3>%>[51?:$W1*D.%S^*H\!+%9!#H# [.PY3]#C1#R@WB>?_ U!+ P04 M " "G@(59A]1&0]D" "9"@ &0 'AL+W=O3(297*+UU7QBDP+,]Y M#IE^,N>"8.6G8N'*7 !.K(A1U_>\OLLPR9PHM&L3$86\4)1D.!%(%HQAL;X& MRE=R_&%B;.'\D!!1B91RPOBUA#)0.(YW&<^7IU*\TPNWQQOV] M9=!7 O^U@J 2!!.TS.QBW6"%HU#P%1(F6KN9@=T;]!8T M)#.G.%5'R5:JZ)L9/P7$"FT.U27R4ZO@&%"94GZ O)28E(SB98]#6.@EB2 M&_#50@ P(SA#C],:='OT@HX0R= ]H522C Q=I1.S[FY<)7%=)N" )8D.NN>9 M2B6ZS1)&O3C=GW0HG2UAM2[XF]VY=IO:?S$E^6= M)OE..D%]2('U"UYY2.C[1QV! [A0P^:.INTN[;K.=^3!V0=VOR;IM[-"E$G.HJ17O&R0*;RF_B;379E[W #FK8P6&+.FWW6"Q()A&%N99ZYP/]Q1!E(U1.%,]M+S'C2GLA725# P.S!0 T !X M;"]S='EL97,N>&ULW5A=3]LP%/TKD1D32!-I&TB;T5;.*B%-VB8D>-@;0XF>.RE[_7SM-/_#M.AX&72](28 /NVA==''?R(F'N)IPSM% M;-V6-U]K@V]IEA{6A3+L9X5W70]JN-;)N2R4S>TRN- _C>O@.L.J!02Y$8[!#?7 M+ZG63.D;TI&#;? 9%.3M^V5I'%X57;8[5V1-L#>39%RHE*DF39NL0L_^8!G8 M47PZ@[LNRA! K8O<-%).IX6DUL.*43>.[(0)<0R^X=_N\Y3)IFB8M.TJ? VWO.HO=AQU7!NR_5;9 >SU6+^U%W[K}JV.P&1^# MR:.HR=XQF$R.P&3WU-XU#$<9O\V7B'[ZP#;TWT5@LT4KT1LIOA; ^)2 V.D MB7^WL3$.P'8!JOW(f\\# >7G1!'L*N8 >X)O)$DP!&K17Z-OC*O.#! F!/ M210EB1\!S.\@BC $GD8W'D?A;OW5+C^_ ^7P-U!+ P04 M" "G@(59EXJ[', 3 @ "P %]R96OS+RYR96OSG9*Y;L,P#$! Q="> M, ?0(8@S9?$6!/D:5J(/V! (%BD6=OZ .!7&0"OEY/3P2W!Y0.TX1+.+]1C] M$%)6M6X 4BV)8]ISI%"KM0L'C6'TD!$VV-#L%HL/D N&6.WO606IW.D5XA< MUYVE/=LO3T%O@*%Z3'%".4A+,P[PS=) ,O?S##5%Y4HCE5L;>-/E_G;@2=&A M(E@6FD7)TZ(=[7]=Q_:0T^FO8R*T>EOH^7%H5 J.W&.EC'%BM/XU@LD/!'X M4$L#!!0 (_*> A5DRWV5T#04 /DK/ >&PO=V!R:V)O:VLN>&UL MQ9I+:]LX$(# "N%3]^"UK5?:( Z0Q&TW0#=KQ$&N!2W1 A&*=$G*:?+K=R37 M'15+@UX&/MEZF/XT$N<;DCI ,O9Q:WV0H -M1U:&EMS#IEV/W-8*7KB-$+Y4HV@\SD8EEWIP<7YH:VY'X8;O(O?2: A9[WB0 MXLF]':\WV4XZN91*^N?IH/FNQ[*54LM2OHAB.A@#F-N8IW^.E2]&>ZX6N35*M30>3 .8$'8;W.CW8O:LA[OG3L-'L^7=OQ !H-L# VNI'6^.. -JGP/3L#) *ZW* MFZ]2>6GW(MOUE1;]==U,W 5H^ RFC@E4+[?1RM-M4#6@=-ANY=0.F>2FF@VNS$Y;.^5K4%P7_R;A@+TI&D9*'ET(.M[43!X)LS2A; 4; KKKC.!0L@(P0R.B'DCRB.C!'(^"20BQH'?AI )@AD@'U&P#X3WV+N-NS+STKNN((S? T=Q8ZP? MW@M.A@E\C&7P.2WF5RXM>^ *0OBOX*ZR=.KQ+L1#!4 LF(-*&CE#0RFW1K_G MP]PR(9;+.Q\!M*74^Q-",.PI$V*I?#.F>))*-8 ->90[/HH4D), #J_XWG@EM.3XNU0]P20R(;.(C;/",% ,]'=[P92ROQ] L6&VI#HCS!G1,3.6%1+)WY6;\F>V:@#4 K4QDRY?!O9:"(D.1XB5 3E.%G!+[RTOH*.R2VLA M'Q]I+,+,$1&; RW!6I5^A)DC(G'1 _'/L*X7GW5\B(^2.B|@=6!{9#B6DD M(M9(3QUX"&>(B8DDHAZ3]-2#OSE#3,PG$;%T.]K?=.,QQ43$BNFNO+]Z4(SY-M)B;V35\)=GS38\P^.;%]^HJ<#DS./S&O?X[KBLX;CDZ&$>NG*Z]\V2T'4]8/ M;XB)Z2<^@7Z&= <7!UVLKUB$F9]"8V$#=F)=Y;]]ZMX>8F(%B8@-U8[[6$,,3$+I<06ZL5L.GH58F(62HDM-MA&*V5[.Q"Z7$%L(QPYZ>8A9*Z=\.Z!ZC'UDH15|,.%3E/"MS$Q"Z7T[P?T M84)6"DN/%+.02FPA=.V)? 0@Q.0NEQ!JG9@Y*N12S$(IL840S'==*.,LE%&O M_F#1,.7 #+ 0=]K9.."$0R$F9]&.?#7H,>7Q. !]3<1EF'PR8OETS!4>. Z9 MR828F'PR8OF@F.U'$!-/1BR?HW73[AN.OI?6B&?4G.PNS@NQ@M%* <0O.]B? M.MA5D>WYE>' ( #TG : >&PO7W)E,';O=V!R:V)O:VL>&UL+G)E,';. MVDMNHT 4A>&M6"P@Y?ND)*TXHYYDVLH&D%.^*+9!%*U.=M^6.[ /ZD%(LX( M%8C+/^$3 IY^E4. [[KM3W>W[NO@X'DYUU>S&L?^14EWORK&M=UU?3N!%5.C:+UW;8EG'5I(_#=7=-EXWW53.\O$F3Y@Y2"-+Y@PR" M;/X@AR"?/R@@*.8/RA"4YP^ZAZ#[^?.8>(.AA_]!'''I"?8 N!V!)D"X'9@F@+@=]"; N!VX)P"X'<@G0+@=\"> N!WHIZ*X'> MBGHK@=XZ>=@FT%M1;R706U%O)=!;46\ET%M1;R706U%O)=!;46\ET%M1;R70 MVU!O(]#;4&\CT-M0;R/0VR8O2PCT- M3;"0YU-L(]#;4VPCT-M3;"0YU-L( M]#;4VPCT=M3;"?1VU-L)]';4VPGT=M3;"?3VRF4#OC'IG KTS MZITI],Z3GTV^4 ^\Z?AY*O?0\K?'ZWTGU>#ZW7"]_67[MG.SC%YS3;45]_@M0 M2P.$% @ IX"%6:5 #G'N 0 D"9 ! .!;0V]N=&5N=%]4>7!E&ULS=K+.3L.P$ 707ZFR18WK)P.1;H ML. :3#*E49/8LETH?X^3 A((*E*1 MN)M&K>VY$X]T5CV_>_84)]NN[>.\6*7DSQB+U8HZ&TOG]<\K2QTM)LV3:ZV^>?8N'Y>!&IC,;G8.1RRYH7U.MOFTJF_(Z>^SK3RG3UX0RGQSWQ%7CXU'>4+ O$X.5[P->S]T\4@A-39-;&]*U M[?(NMFU93,\MQ7)_B2]Z=.ME4U'M]DV7CY31!]U?!&EKBUW18_V)Z=\P[3[ MY ?GCV7V!>.=M\'YF"<6Z/=Q;R.93D]]+D0A-?M?\3TQES[X_6B8=DWU#/[/S M]3ZYL![G$=GX,/R.A[XO?XO^Q @?4B0/A1('QJD#P/2OS%('R<@?9R"].%G M*(V@B.I2.4HIG(45#F$JAR%58[B*D>!E,/(*E'!D%2BR"A19!$JL D56@2*K M0)%5H.@]4&05*+)*%%DEBJP215-)(]M$D56BR"I19)4HLDH4626*K !%5H4B MJT*15:'(JE!D52BR*A19%8JL"D56A2*K1!%5H\BJ4635*+)I%%DUBJP.15;. M(]M&D56CR&I09#4HLAH460V*K.9%5H,B]_E/6> ^=6 ]Q_/@L.]OT;_EL_'/: MX@502P$"% ,4 " "G@(59!T%.8H$ "Q $ @ $ M 9&]C4')O<;.O87!P+GAM;%!+ 0(4 Q0 ( *> A5D+;91*[P "L" M 1 "_\ !D;V-0 A5F97)PC$ 8 ]PG 3 " &UL4$L! A0#% @ IX"%61;"-D*!!0 H1X !@ M ("!#@@ 'AL+W=O A5EB#?W,\P8 ,<= 8 " @0$. !X,"]W;W)K& M&PO=V]R:W-H965T&UL4$L! M A0#% @ IX"%6?+,@Z\!!0 )10 !@ ("!5A@ 'AL M+W=O A5G=DT=ZF_.M H, 8 " @9,= !X,"]W;W)K&PO=V]R:W-H965T&UL4$L! A0#% @ IX"%661T M#R%Z" $"4 !@ ("!%B@ 'AL+W=O A5G4+EV';0P )HD 8 M " @<8P !X,"]W;W)K&PO=V]R:W-H965T M&UL4$L! A0#% @ IX"%66=[L,5S!P '14 !D M ("!^$, 'AL+W=O&PO=V]R M:W-H965T A5E1<\<[ 0 $4, M 9 " @5!3 !X,"]W;W)K&UL M4$L! A0#% @ IX"%62NZ?8F\( *0H !D ("!&PO=V]R:W-H965T A5FX$,E4<0D '$; 9 M " @?]A !X,"]W;W)K&UL4$L! A0#% @ MIX"%63FSP.RQ!@ BA !D ("!IVL 'AL+W=O&PO=V]R:W-H965T A5DW MU9[8$ ( @$ 9 " @>N+ !X,"]W;W)K&UL4$L! A0#% @ IX"%67&WU=E @ F@4 !D M ("!@HX 'AL+W=O&PO=V]R:W-H M965T A5FH,!<,@0D /(@: 9 M " @723 !X,"]W;W)K&UL4$L! M A0#% @ IX"%67RF4X6[! >PP !D ("!+)T 'AL M+W=OH@ >&PO=V]R:W-H965T A5E>8#5CP04 %LE 9 " M@3"H !X,"]W;W)K&UL4$L! A0#% @ IX"% M6:3C]E_P E@@ !D ("!**X 'AL+W=O&PO=V]R:W-H965T A5E$;3G=200 /0* 9 " @26V !X,"]W;W)K M&UL4$L! A0#% @ IX"%6=ED]R4_P QP8 M !D ("!I;H 'AL+W=O&PO=V]R:W-H965T A5E VFQ) M]@0 -T+ 9 " @?2" !X,"]W;W)K&UL4$L! A0#% @ IX"%64/D<0D7! 410 !D M ("!),@ 'AL+W=O&PO=V]R:W-H965T M A5G7?;P@4@( (8% 9 M " @>G1 !X,"]W;W)K&UL4$L! A0# M% @ IX"%61EE70]C @ +PD !D ("!&PO=V]R:W-H965T A5G'##O)90( .(% 9 " @=/[ !X,"]W;W)K&UL4$L! A0#% @ IX"%66DR/T7O$0 4\< !D M ("!;^T 'AL+W=O&PO M=V]R:W-H965T A5G458E@)P0 M &H3 9 " @1H$ 0!X,"]W;W)K&UL4$L! A0#% @ IX"%66[3R$_G @ UP< !D ("! M> @! 'AL+W=O.S^D# !5%0 &0 @(&6"P$ >&PO=V]R.W-H965T A5D'WV(SM@( ,< 9 M " @;8/ 0!X,"]W;W)K&UL4$L! A0#% M @ IX"%61OAB7@D!@ K"T !D ("!HO(' 'AL+W=O&PO=V]R:W-H965T A5G?O3F7"P4 +DA 9 " @08< 0!X M,"]W;W)K&UL4$L! A0#% @ IX"%6:1PTL;# M P S L !D ("!2"$' 'AL+W=O&PO=V]R:W-H965T MA5E/Z@\%\0( )P' 9 " @2(1 0!X;"]W;W)K&UL4$L! A0#% @ IX"%60W']H.V P &Q( !D M ("!2BP' 'AL+W=O&PO=V]R M:W-H965T A5GK!,&UL M4$L! A0#% @ IX"%60#W\OX3 P ' P !D ("!'#8! M 'AL+W=O&PO=V]R:W-H965T A5DSN'MPMP, *40 9 M " @>L^ 0!X,"]W;W)K&UL4$L! A0#% @ MIX"%631]U6+5 P 5@T !D ("!V4(' 'AL+W=O&PO=V]R:W-H965T A5G^^2C 60( *0% 9 " @&UL4$L! A0#% @ IX"%6?O.)P8K P MX@D !D ("!6$T! 'AL+W=O&PO=V]R:W-H965T A5F' MU$9#V0( !D* 9 " @2Q5 0!X;"]W;W)K&UL4$L! A0#% @ IX"%6>LA725# P S!0 T M ( !/%@! 'AL+W T>6QE&PO=V]R:V)O M:VLN>&UL4$L! A0#% @ IX"%61[?F5X< @ /2< !H M ( !S6$! 'AL+U]R96QS+W=O<&5S72YX;6O02P4& $H 2@ !% 0&8! end XML 78 Show.js IDEA: XBRL DOCUMENT // Edgar(tm) Renderer was created by staff of the U.S. Securities and Exchange Commission. Data and content created by government employees within the scope of their employment are not subject to domestic copyright protection. 17 U.S.C. 105. var Show= {};Show.LastAR=null;Show.showAR=function(a,r,w){if(Show.LastAR)Show.hideAR();var e=a;while(e&&e.nodeName!='TABLE')e=e.nextSibling;if(!e||e.nodeName!='TABLE'){var ref= ((window)?w.document:document).getElementById(r);if(ref){e=ref.cloneNode(!0); e.removeAttribute('id');a.parentNode.appendChild(e)}} if(e).style.display='block';Show.LastAR=e};Show.hideAR=function(){Show.LastAR.style.display='none'};Show.toggleNext=function(a){var e=a;while(e.nodeName!='DIV')e=e.nextSibling;if(!e.style){}else if(!e.style.display){}else{var d,p ;if(e.style.display=='none'){d='block';p=''-'}else{d='none';p='+'} e.style.display=d;if(a.textContent){a.textContent=p+a.textContent.substring(1)}else{a.innerText=p+a.innerText.substring(1)}} ]]> XML 79 report.css IDEA: XBRL DOCUMENT /* Updated 2009-11-04 */ /* v2.2.0.24 */ /* DefRef Styles */ .report table.authRefData { background-color: #def; border: 2px solid #2F4497; font size: 1em; position: absolute; } .report table.authRefData a { display: block; font-weight: bold; } .report table.authRefData p { margin-top: 0px; } .report table.authRefData .hide { background-color: #2F4497; padding: 1px 3px 0px 0px; text-align: right; } .report table.authRefData .hide a:hover { background-color: #2F4497; } .report table.authRefData .body { height: 150px; overflow: auto; width: 400px; } .report table.authRefData table{ font size: 1em; } /* Report Styles */ .pl a, .pl a:visited { color: black; text-decoration: none; } /* table */ .report { background-color: white; border: 2px solid #acf; clear: both; color: black; font: normal 8pt Helvetica, Arial, san-serif; margin-bottom: 2em; } .report hr { border: 1px solid #acf; } /* Top labels */ .report th { background-color: #acf; color: black; font-weight: bold; text-align: center; } .report th.void { background-color: transparent; color: #000000; font: bold 10pt Helvetica, Arial, san-serif; text-align: left; } .report .pl { text-align: left; vertical-align: top; white-space: normal; width: 200px; white-space: normal; /* word-wrap: break-word; */ } .report td.pl a.a { cursor: pointer; display: block; width: 200px; overflow: hidden; } .report td.pl div.a { width: 200px; } .report td.pl a:hover { background-color: #ffc; } /* Header rows... */ .report tr.rh { background-color: #acf; color: black; font-weight: bold; } /* Calendars... */ .report .rc { background-color: #f0f0f0; } /* Even rows... */ .report .re, .report .reu { background-color: #def; } .report .reu td { border-bottom: 1px solid black; } /* Odd rows... */ .report .ro, .report .rou { background-color: white; } .report .rou td { border-bottom: 1px solid black; } .report .rou table td, .report .reu table td { border-bottom: 0px solid black; } /* styles for footnote marker */ .report .fn { white-space: nowrap; } /* styles for numeric types */ .report .num, .report .nump { text-align: right; white-space: nowrap; } .report .nump { padding-left: 2em; } .report .nump { padding: 0px 0.4em 0px 2em; } /* styles for text types */ .report .text { text-align: left; white-space: normal; } .report .text .big { margin-bottom: 1em; width: 17em; } .report .text .more { display: none; } .report .text .note { font style: italic; font-weight: bold; } .report .text .small { width: 10em; } .report sup { font style: italic; } .report .outerFootnotes { font size: 1em; } XML 81 FilingSummary.xml IDEA: XBRL DOCUMENT 3.24.3 html2362821false690false4 falsefalseR1.htm0000001 - Document - Cover PageSheethttp://www.zscaler.com/role/CoverPageCover PageCover1 falsefalseR2.htm9952151 - Statement - Condensed Consolidated Balance SheetsSheethttp://www.zscaler.com/role/CondensedConsolidatedBalanceSheetsCondensed Consolidated Balance Sheets1 falsefalseR3.htm9952152 - Statement - Condensed Consolidated Balance Sheets (Parenthetical)Sheethttp://www.zscaler.com/role/CondensedConsolidatedBalanceSheetsParentheticalCondensed Consolidated Balance Sheets (Parenthetical)Statements3 falsefalseR4.htm9952153 - Statement - Condensed Consolidated Statements of OperationsSheethttp://www.zscaler.com/role/CondensedConsolidatedStatementsofOperationsCondensed Consolidated Statements of OperationsStatements4 falsefalseR5.htm9952154 - Statement - Condensed Consolidated Statements of Comprehensive LossSheethttp://www.zscaler.com/role/CondensedConsolidatedStatementsofComprehensiveLossCondensed Consolidated Statements of Comprehensive LossStatements5 falsefalseR6.htm9952155 - Statement - Condensed Consolidated Statements of Stockholders' EquitySheethttp://www.zscaler.com/role/CondensedConsolidatedStatementsofStockholdersEquityCondensed Consolidated Statements of Stockholders' EquityStatements6 falsefalseR7.htm9952156 - Statement - Condensed Consolidated Statements of Cash FlowsSheethttp://www.zscaler.com/role/CondensedConsolidatedStatementsofCashFlowsCondensed Consolidated Statements of Cash FlowsStatements7 falsefalseR8.htm9952157 - Disclosure - Business and Summary of Significant Accounting PoliciesSheethttp://www.zscaler.com/role/BusinessandSummaryofSignificantAccountingPoliciesBusiness and Summary of Significant Accounting PoliciesNotes8 falsefalseR9.htm9952158 - Disclosure - Revenue RecognitionSheethttp://www.zscaler.com/role/RevenueRecognitionRevenue Recognition Notes9 falsefalseR10.htm9952159 - Disclosure - Cash Equivalents and Short-Term InvestmentsSheethttp://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsCash Equivalents and Short-Term InvestmentsNotes10 falsefalseR11.htm9952160 - Disclosure - Fair Value MeasurementsSheethttp://www.zscaler.com/role/FairValueMeasurementsFair Value MeasurementsNotes11 falsefalseR12.htm9952161 - Disclosure - Balance Sheet ComponentsSheethttp://www.zscaler.com/role/BalanceSheetComponentsBalance Sheet ComponentsNotes12 falsefalseR13.htm9952162 - 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Disclosure - Net Loss Per ShareSheethttp://www.zscaler.com/role/NetLossPerShareNet Loss Per ShareNotes20 falsefalseR21.htm9952170 - Disclosure - Subsequent EventsSheethttp://www.zscaler.com/role/SubsequentEventsSubsequent EventsNotes21 falsefalseR22.htm995410 - Disclosure - Pay vs Performance DisclosureSheethttp://xbrl.sec.gov/ecd/role/PvpDisclosurePay vs Performance DisclosureNotes22 falsefalseR23.htm995445 - Disclosure - Insider Trading ArrangementsSheethttp://xbrl.sec.gov/ecd/role/InsiderTradingArrangementsInsider Trading ArrangementsNotes23 falsefalseR24.htm9955511 - Disclosure - Business and Summary of Significant Accounting Policies (Policies)Sheethttp://www.zscaler.com/role/BusinessandSummaryofSignificantAccountingPoliciesPoliciesBusiness and Summary of Significant Accounting Policies (Policies)Policieshttp://www.zscaler.com/role/BusinessandSummaryofSignificantAccountingPolicies24 falsefalseR25.htm9955512 - Disclosure - Revenue Recognition (Tables)Sheethttp://www.zscaler.com/role/RevenueRecognitionRevenue Recognition (Tables)Tableshttp://www.zscaler.com/role/RevenueRecognition25 falsefalseR26.htm9955513 - Disclosure - Cash Equivalents and Short-Term Investments (Tables)Sheethttp://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsTablesCash Equivalents and Short-Term Investments (Tables)Tableshttp://www.zscaler.com/role/CashEquivalentsandShortTermInvestments26 falsefalseR27.htm9955514 - Disclosure - Fair Value Measurements (Tables)Sheethttp://www.zscaler.com/role/FairValueMeasurementsTablesFair Value Measurements (Tables)Tableshttp://www.zscaler.com/role/FairValueMeasurements27 falsefalseR28.htm9955515 - Disclosure - Balance Sheet Components (Tables)Sheethttp://www.zscaler.com/role/BalanceSheetComponentsTablesBalance Sheet Components (Tables)Tableshttp://www.zscaler.com/role/BalanceSheetComponents28 falsefalseR29.htm9955516 - Disclosure - Goodwill and Acquired Intangible Assets (Tables)Sheethttp://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsTablesGoodwill and Acquired Intangible Assets (Tables)Tableshttp://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssets29 falsefalseR30.htm9955517 - 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Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt." } } }, "auth_ref": [ "r14", "r116", "r325" ] }, "us-gaap_DebtInstrumentConvertibleNumberOfEquityInstruments": { "xbrltype": "integerItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentConvertibleNumberOfEquityInstruments", "presentation": [ "http://www.zscaler.com/role/NetLossPerShareScheduleofAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Number of shares if notes converted (in shares)", "label": "Debt Instrument, Convertible, Number of Equity Instruments", "documentation": "The number of equity instruments that the holder of the debt instrument would receive if the debt was converted to equity." } } }, "auth_ref": [ "r32", "r67", "r101", "r102", "r310" ] }, "us-gaap_DebtInstrumentFaceAmount": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentFaceAmount", "crdr": "credit", "presentation": [ "http://www.zscaler.com/role/ConvertibleSeniorNotesNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Principal amount", "label": "Debt Instrument, Face Amount", "documentation": "Face (par) amount of debt instrument at time of issuance." } } }, "auth_ref": [ "r308", "r470", "r471", "r703", "r704", "r734" ] }, "us-gaap_DebtInstrumentInterestRateStatedPercentage": { "xbrltype": "percentItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentInterestRateStatedPercentage", "presentation": [ "http://www.zscaler.com/role/ConvertibleSeniorNotesNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Interest rate", "label": "Debt Instrument, Interest Rate, Stated Percentage", "documentation": "Contractual interest rate for funds borrowed, under the debt agreement." } } }, "auth_ref": [ "r66", "r309" ] }, "us-gaap_DebtInstrumentLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentLineItems", "presentation": [ "http://www.zscaler.com/role/ConvertibleSeniorNotesNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Debt Instrument [Line Items]", "label": "Debt Instrument [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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"us-gaap_DebtInstrumentUnamortizedDiscountPremiumAndDebtIssuanceCostsNetAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtInstrumentUnamortizedDiscountPremiumAndDebtIssuanceCostsNetAbstract", "presentation": [ "http://www.zscaler.com/role/ConvertibleSeniorNotesCarryingAmountsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Less:", "label": "Debt Instrument, Unamortized Discount (Premium) and Debt Issuance Costs, Net [Abstract]" } } }, "auth_ref": [] }, "us-gaap_DebtSecuritiesAvailableForSaleAmortizedCostExcludingAccruedInterestAfterAllowanceForCreditLoss": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtSecuritiesAvailableForSaleAmortizedCostExcludingAccruedInterestAfterAllowanceForCreditLoss", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofCashEquivalentsandShorttermInvestmentsDetails": { "parentTag": 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Includes beneficial interest in securitized financial asset." } } }, "auth_ref": [ "r128", "r268", "r698" ] }, "us-

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Includes beneficial interest in securitized financial asset." } } }, "auth_ref": { "r128", "r268" } }, "us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12Months": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12Months", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofUnrealizedPositionDetails": { "parentTag": "us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPosition", "weight": 1.0, "order": 1.0 } }, "presentation": [ "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofUnrealizedPositionDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Less than 12 months, fair value", "label": "Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months", "documentation": "Amount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset." } } }, "auth_ref": { "r128", "r268", "r698" } }, "us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12MonthsAccumulatedLoss": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12MonthsAccumulatedLoss", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofUnrealizedPositionDetails": { "parentTag": "us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionAccumulatedLoss", "weight": 1.0, "order": 1.0 } }, "presentation": [ "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofUnrealizedPositionDetails" ], "lang": { "en-us": { "role": { "negatedTerseLabel": "Less than 12 months, unrealized losses", "label": "Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months, Accumulated Loss", "documentation": "Amount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset." } } }, "auth_ref": [ "r128", "r268" ] }, "us-gaap_DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtSecuritiesAvailableForSaleExcludingAccruedInterestCurrent", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofCashEquivalentsandShorttermInvestmentsDetails": { "parentTag": "zs_CashEquivalentsAndShortTermInvestmentsEstimatedFairValue", "weight": 1.0, "order": 2.0 }, "http://www.zscaler.com/role/CondensedConsolidatedBalanceSheets": { "parentTag": "us-gaap_AssetsCurrent", "weight": 1.0, "order": 5.0 }, "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofMaturitiesDetails": { "parentTag": null, "weight": null, "order": null, "root": true } }, "presentation": [ 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Includes beneficial interest in securitized financial asset." } } }, "auth_ref": [ "r127", "r267" ] }, "us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionFairValueTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DebtSecuritiesAvailableForSaleUnrealizedLossPositionFairValueTableTextBlock", "presentation": [ "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsTables" ], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Unrealized Loss on Investments", "label": "Debt Securities, Available-for-Sale, Unrealized Loss Position, Fair Value [Table Text Block]", "documentation": "Tabular disclosure of fair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position, without allowance for credit loss. Includes beneficial interest in securitized financial asset." } } }, "auth_ref": [ "r125", "r698", "r898" ] }, "us-gaap_DeferredCompensationShareBasedArrangementsLiabilityCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DeferredCompensationShareBasedArrangementsLiabilityCurrent", "crdr": "credit", "presentation": [ "http://www.zscaler.com/role/StockBasedCompensationNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Accrued compensation", "label": "Deferred Compensation Share-Based Arrangements, Liability, Current", "documentation": "Aggregate carrying value as of the balance sheet date of the liabilities for stock option plans and other equity-based compensation arrangements payable within one year (or the operating cycle, if longer)." } } }, "auth_ref": [ "r64" ] }, "us-gaap_DeferredFinanceCostsNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DeferredFinanceCostsNet", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/ConvertibleSeniorNotesCarryingAmountsDetails": { "parentTag": "us-gaap_LongTermDebt", "weight": -1.0, "order": 1.0 } }, "presentation": [ "http://www.zscaler.com/role/ConvertibleSeniorNotesCarryingAmountsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Unamortized debt issuance costs", "label": "Debt Issuance Costs, Net", "documentation": "Amount, after accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs." } } }, "auth_ref": [ "r927", "r976", "r977", "r979" ] }, "zs_DepreciationDepletionAndAmortizationExcludingAmortizationOfDeferredContractCosts": { "xbrltype": "monetaryItemType", "nsuri": "http://www.zscaler.com/20241031", "localname": "DepreciationDepletionAndAmortizationExcludingAmortizationOfDeferredContractCosts", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInOperatingActivities", "weight": 1.0, "order": 10.0 } }, "presentation": [ "http://www.zscaler.com/role/BalanceSheetComponentsNarrativeDetails", "http://www.zscaler.com/role/CondensedConsolidatedStatementsofCashFlows" ], "lang": { "en-us": { "role": { "terseLabel": "Depreciation and amortization expense", "label": "Depreciation, Depletion And Amortization, Excluding Amortization Of Deferred Contract Costs", "documentation": "Depreciation, Depletion And Amortization, Excluding Amortization Of Deferred Contract Costs" } } }, "auth_ref": [] }, "us-gaap_DerivativeAssetsCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeAssetsCurrent", "crdr": "debit", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Foreign currency contracts assets-current", "verboseLabel": "Foreign currency contracts assets-current", "label": "Derivative Asset, Current", "documentation": "Fair value, after the effects of master netting arrangements, of a financial asset or other contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled within one year or normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset." } } }, "auth_ref": [ "r151" ] }, "us-gaap_DerivativeAssetsLiabilitiesAtFairValueNetByBalanceSheetClassificationAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeAssetsLiabilitiesAtFairValueNetByBalanceSheetClassificationAbstract", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Designated derivative instruments:", "label": "Derivative Assets (Liabilities), at Fair Value, Net, by Balance Sheet Classification [Abstract]" } } }, "auth_ref": [] }, "us-gaap_DerivativeAssetsNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeAssetsNoncurrent", "crdr": "debit", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Foreign currency contract assets-noncurrent", "label": "Derivative Asset, Noncurrent", "documentation": "Fair value, after the effects of master netting arrangements, of a financial asset or other contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled after one year or the normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset." } } }, "auth_ref": [ "r151" ] }, "us-gaap_DerivativeContractTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeContractTypeDomain", "presentation": [ "http://www.zscaler.com/role/DerivativeInstrumentsNarrativeDetails", "http://www.zscaler.com/role/DerivativeInstrumentsScheduleofDerivativeInstrumentsDesignatedasFairValueHedgesDetails", "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Derivative Contract [Domain]", "label": "Derivative Contract [Domain]", "documentation": "Financial instrument or contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset." } } }, "auth_ref": [ "r601", "r603", "r617", "r618", "r619", "r620", "r621", "r622", "r623", "r625", "r626", "r627", "r628", "r638", "r639", "r640", "r641", "r644", "r645", "r646", "r647", "r660", "r661", "r665", "r666", "r689", "r755", "r757", "r965", "r966", "r967", "r968", "r969", "r970", "r972", "r973" ] }, "us-gaap_DerivativeInstrumentRiskAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeInstrumentRiskAxis", "presentation": [ "http://www.zscaler.com/role/DerivativeInstrumentsNarrativeDetails", "http://www.zscaler.com/role/DerivativeInstrumentsScheduleofDerivativeInstrumentsDesignatedasFairValueHedgesDetails", "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Derivative Instrument [Axis]", "label": "Derivative Instrument [Axis]", "documentation": "Information by type of derivative contract." } } }, "auth_ref": [ "r48", "r50", "r52", "r111", "r601", "r603", "r617", "r618", "r619", "r620", "r621", "r622", "r623", "r625", "r626", "r627", "r628", "r638", "r639", "r640", "r641", "r644", "r645", "r646", "r647", "r660", "r661", "r665", "r666", "r689", "r755", "r757", "r965", "r966", "r967", "r968", "r969", "r970", "r972", "r973" ] }, "us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract", "lang": { "en-us": { "role": { "label": "Derivative Instruments and Hedging Activities Disclosure [Abstract]" } } }, "auth_ref": [] }, "us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeInstrumentsAndHedgingActivitiesDisclosureTextBlock", "presentation": [ "http://www.zscaler.com/role/DerivativeInstruments" ], "lang": { "en-us": { "role": { "terseLabel": "Derivative Instruments", "label": "Derivative Instruments and Hedging Activities Disclosure [Text Block]", "documentation": "The entire disclosure for derivative instruments and hedging activities including, but not limited to, risk management strategies, non-hedging derivative instruments, assets, liabilities, revenue and expenses, and methodologies and assumptions used in determining the amounts." } } }, "auth_ref": [ "r110", "r428", "r435" ] }, "us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosuresLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeInstrumentsAndHedgingActivitiesDisclosuresLineItems", "presentation": [ "http://www.zscaler.com/role/DerivativeInstrumentsScheduleofDerivativeInstrumentsDesignatedasFairValueHedgesDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Derivative Instruments and Hedging Activities Disclosures [Line Items]", "label": "Derivative Instruments and Hedging Activities Disclosures [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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gaap/2024", "localname": "DerivativeInstrumentsGainLossByHedgingRelationshipByIncomeStatementLocationByDerivativeInstrumentRiskTable", "presentation": [ "http://www.zscaler.com/role/DerivativeInstrumentsScheduleofCashFlowHedgesonourConsolidatedStatementofOperationsDetails", "http://www.zscaler.com/role/DerivativeInstrumentsScheduleofChangesofAOCIRelatedtoourCashFlowHedgesDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Derivative Instruments, Gain (Loss) [Table]", "label": "Derivative Instruments, Gain (Loss) [Table]", "documentation": "Disclosure of information about the location and amount of derivative instruments and nonderivative instruments designated as hedging instruments reported before netting adjustments, and the amount of gain (loss) on derivative instruments and nonderivative instruments designated and qualified as hedging instruments." } } }, "auth_ref": [ "r10", "r48", "r50", "r52", "r55", "r56", "r425" ] }, "us-gaap_DerivativeInstrumentsGainLossLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeInstrumentsGainLossLineItems", "presentation": [ "http://www.zscaler.com/role/DerivativeInstrumentsScheduleofCashFlowHedgesonourConsolidatedStatementofOperationsDetails", "http://www.zscaler.com/role/DerivativeInstrumentsScheduleofChangesofAOCIRelatedtoourCashFlowHedgesDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Derivative Instruments, Gain (Loss) [Line Items]", "label": "Derivative Instruments, Gain (Loss) [Line Items]", "documentation": "Line items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [ "r425" ] }, "us-gaap_DerivativeInstrumentsNotDesignatedAsHedgingInstrumentsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeInstrumentsNotDesignatedAsHedgingInstrumentsAbstract", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Non designated derivative instruments:", "label": "Derivative Instruments Not Designated as Hedging Instruments [Abstract]" } } }, "auth_ref": [] }, "us-gaap_DerivativeLiabilitiesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeLiabilitiesCurrent", "crdr": "credit", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Foreign currency contracts liabilities-current", "verboseLabel": "Foreign currency contracts liabilities-current", "label": "Derivative Liability, Current", "documentation": "Fair value, after the effects of master netting arrangements, of a financial liability or contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled within one year or normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset." } } }, "auth_ref": [ "r151" ] }, "us-gaap_DerivativeLiabilitiesNoncurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeLiabilitiesNoncurrent", "crdr": "credit", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Foreign currency contracts liabilities-noncurrent", "label": "Derivative Liability, Noncurrent", "documentation": "Fair value, after the effects of master netting arrangements, of a financial liability or contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset, expected to be settled after one year or the normal operating cycle, if longer. Includes assets not subject to a master netting arrangement and not elected to be offset." } } }, "auth_ref": [ "r151" ] }, "us-gaap_DerivativeLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "DerivativeLineItems", "presentation": [ "http://www.zscaler.com/role/DerivativeInstrumentsNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Derivative [Line Items]", "label": "Derivative [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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"An Employee Stock Purchase Plan is a tax-efficient means by which employees of a corporation can purchase the corporation's stock." } } }, "auth_ref": [] }, "us-gaap_EmployeeStockOptionMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "EmployeeStockOptionMember", "presentation": [ "http://www.zscaler.com/role/NetLossPerShareScheduleofAntidilutiveSecuritiesExcludedfromComputationofNetLossPerShareDetails", "http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure" ], "lang": { "en-us": { "role": { "terseLabel": "Stock options", "label": "Share-Based Payment Arrangement, Option [Member]", "documentation": "Share-based payment arrangement granting right, subject to vesting and other restrictions, to purchase or sell certain number of shares at predetermined price for specified period of time." } } }, "auth_ref": [] }, "zs_EmployeeStockPurchasePlanMember": { "xbrltype": "domainItemType", "nsuri": "http://www.zscaler.com/20241031", "localname": "EmployeeStockPurchasePlanMember", "presentation": [ "http://www.zscaler.com/role/StockBasedCompensationNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2018 Employee Stock Purchase Plan", "label": "Employee Stock Purchase Plan [Member]", "documentation": "Employee Stock Purchase Plan [Member]" } } }, "auth_ref": [] }, "dei_EntityAddressAddressLine1": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressAddressLine1", "presentation": [ "http://www.zscaler.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Address Line One", "label": "Entity Address, Address Line One", "documentation": "Address Line 1 such as Attn, Building Name, Street Name" } } }, "auth_ref": [] }, "dei_EntityAddressCityOrTown": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressCityOrTown", "presentation": [ "http://www.zscaler.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, City or Town", "label": "Entity Address, City or Town", "documentation": "Name of the City or Town" } } }, "auth_ref": [] }, "dei_EntityAddressPostalZipCode": { "xbrltype": "normalizedStringItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressPostalZipCode", "presentation": [ "http://www.zscaler.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, Postal Zip Code", "label": "Entity Address, Postal Zip Code", "documentation": "Code for the postal or zip code" } } }, "auth_ref": [] }, "dei_EntityAddressStateOrProvince": { "xbrltype": "stateOrProvinceItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityAddressStateOrProvince", "presentation": [ "http://www.zscaler.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Address, State or Province", "label": "Entity Address, State or Province", "documentation": "Name of the state or province." } } }, "auth_ref": [] }, "dei_EntityCentralIndexKey": { "xbrltype": "centralIndexKeyItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCentralIndexKey", "presentation": [ "http://www.zscaler.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Central Index Key", "label": "Entity Central Index Key", "documentation": "A unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. 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This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": [] }, "dei_EntityEmergingGrowthCompany": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityEmergingGrowthCompany", "presentation": [ "http://www.zscaler.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Emerging Growth Company", "label": "Entity Emerging Growth Company", "documentation": "Indicate if registrant meets the emerging growth company criteria." } } }, "auth_ref": [ "r768" ] }, "dei_EntityFileNumber": { "xbrltype": "fileNumberItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityFileNumber", "presentation": [ "http://www.zscaler.com/role/CoverPage" ], "lang": { "en-us": { "role": { "terseLabel": "Entity File Number", "label": "Entity File Number", "documentation": "Commission file number. The field allows up to 17 characters. 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These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": [ "r440", "r441", "r454", "r723" ] }, "us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisTable", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Fair Value Measurements, Recurring and Nonrecurring [Table]", "label": "Fair Value, Recurring and Nonrecurring [Table]", "documentation": "Disclosure of information about asset and liability measured at fair value on recurring and nonrecurring basis." } } }, "auth_ref": [ "r440", "r441", "r454", "r723" ] }, "us-gaap_FairValueAssetsMeasuredOnRecurringBasisTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueAssetsMeasuredOnRecurringBasisTextBlock", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsTables" ], "lang": { "en-us": { "role": { "terseLabel": "Schedule of Fair Value, Assets Measured on Recurring Basis", "label": "Fair Value, Assets Measured on Recurring Basis [Table Text Block]", "documentation": "Tabular disclosure of assets, including [financial] instruments measured at fair value that are classified in stockholders' equity, if any, by class that are measured at fair value on a recurring basis. The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3)." } } }, "auth_ref": [ "r960", "r961" ] }, "us-gaap_FairValueByFairValueHierarchyLevelAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueByFairValueHierarchyLevelAxis", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Fair Value, Hierarchy [Axis]", "label": "Fair Value Hierarchy and NAV [Axis]", "documentation": "Information by level within fair value hierarchy and fair value measured at net asset value per share as practical expedient." } } }, "auth_ref": [ "r316", "r347", "r348", "r349", "r350", "r351", "r352", "r439", "r441", "r442", "r443", "r444", "r453", "r454", "r456", "r487", "r488", "r489", "r703", "r704", "r715", "r716", "r717", "r723", "r727" ] }, "us-gaap_FairValueByLiabilityClassAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueByLiabilityClassAxis", "presentation": [ "http://www.zscaler.com/role/DerivativeInstrumentsNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Liability Class [Axis]", "label": "Liability Class [Axis]", "documentation": "Information by class of liability." } } }, "auth_ref": [ "r445", "r446", "r447", "r448", "r449", "r450", "r455" ] }, "us-gaap_FairValueByMeasurementFrequencyAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueByMeasurementFrequencyAxis", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Measurement Frequency [Axis]", "label": "Measurement Frequency [Axis]", "documentation": "Information by measurement frequency." } } }, "auth_ref": [ "r440", "r441", "r442", "r444", "r723", "r963", "r974" ] }, "us-gaap_FairValueDisclosuresAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueDisclosuresAbstract", "lang": { "en-us": { "role": { "label": "Fair Value Disclosures [Abstract]" } } }, "auth_ref": [] }, "us-gaap_FairValueDisclosuresTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueDisclosuresTextBlock", "presentation": [ "http://www.zscaler.com/role/FairValueMeasurements" ], "lang": { "en-us": { "role": { "terseLabel": "Fair Value Measurements", "label": "Fair Value Disclosures [Text Block]", "documentation": "The entire disclosure for the fair value of financial instruments (as defined), including financial assets and financial liabilities (collectively, as defined), and the measurements of those instruments as well as disclosures related to the fair value of non-financial assets and liabilities. Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information." } } }, "auth_ref": [ "r449", "r451", "r452", "r453", "r456", "r457", "r458", "r459", "r460", "r550", "r723", "r728" ] }, "us-gaap_FairValueInputsLevel1Member": { "xbrltype":
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The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3). 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Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": [ "r284", "r683", "r700" ] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsScheduleofFutureAmortizationExpenseDetails": { "parentTag": "us-gaap_FiniteLivedIntangibleAssetsNet", "weight": 1.0, "order": 2.0 } }, "presentation": [ "http://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsScheduleofFutureAmortizationExpenseDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2025 (remaining nine months)", "label": "Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year." } } }, "auth_ref": [ "r1031" ] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFour": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseYearFour", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsScheduleofFutureAmortizationExpenseDetails": { "parentTag": "us-gaap_FiniteLivedIntangibleAssetsNet", "weight": 1.0, "order": 1.0 } }, "presentation": [ "http://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsScheduleofFutureAmortizationExpenseDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2029", "label": "Finite-Lived Intangible Asset, Expected Amortization, Year Four", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fourth fiscal year following current fiscal year. 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Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": [ "r284", "r683", "r700" ] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsScheduleofFutureAmortizationExpenseDetails": { "parentTag": "us-gaap_FiniteLivedIntangibleAssetsNet", "weight": 1.0, "order": 5.0 } }, "presentation": [ "http://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsScheduleofFutureAmortizationExpenseDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2027", "label": "Finite-Lived Intangible Asset, Expected Amortization, Year Two", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": [ "r284", "r683", "r700" ] }, "us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsByMajorClassAxis", "presentation": [ "http://www.zscaler.com/role/BalanceSheetComponentsNarrativeDetails", "http://www.zscaler.com/role/BusinessCombinationsNarrativeDetails", "http://www.zscaler.com/role/GoodwillandAcquiredIntangibleAssetsScheduleofAcquiredIntangibleAssetsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Finite-Lived Intangible Assets by Major Class [Axis]", "label": "Finite-Lived Intangible Assets by Major Class [Axis]", "documentation": "Information by major type or class of finite-lived intangible assets." } } }, "auth_ref": [ "r275", "r277", "r278", "r279", "r281", "r282", "r285", "r286", "r518", "r519", 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VIE and/or disclose information about its involvement with a VIE, (2) the nature of restrictions on a consolidated VIE's assets reported by an enterprise in its statement of financial position,
including the carrying amounts of such assets, (3) the nature of, and changes in, the risks associated with an enterprise's involvement with the VIE, and (4) how an enterprise's involvement with
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Includes, but is not limited to, preferred shares issued, repurchased, and held as treasury shares. Excludes preferred shares classified as debt." } } }, "auth_ref": [ "r72", "r328" ] }, "us-gaap_PreferredStockSharesOutstanding": { "xbrltype": "sharesItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PreferredStockSharesOutstanding", "presentation": [ "http://www.zscaler.com/role/CondensedConsolidatedBalanceSheetsParenthetical" ], "lang": { "en-us": { "role": { "terseLabel": "Preferred stock, shares outstanding (in shares)", "label": "Preferred Stock, Shares Outstanding", "documentation": "Aggregate share number for all nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer) held by stockholders. 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This item includes treasury stock repurchased by the entity. 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Includes proceeds from short-term and long-term debt." } } }, "auth_ref": [ "r872" ] }, "us-gaap_ProceedsFromMaturitiesPrepaymentsAndCallsOfAvailableForSaleSecurities": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ProceedsFromMaturitiesPrepaymentsAndCallsOfAvailableForSaleSecurities", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInInvestingActivities", "weight": 1.0, "order": 5.0 } }, "presentation": [ "http://www.zscaler.com/role/CondensedConsolidatedStatementsofCashFlows" ], "lang": { "en-us": { "role": { "terseLabel": "Proceeds from maturities of short-term investments", "label": "Proceeds from Maturities, Prepayments and Calls of Debt Securities, Available-for-Sale", "documentation": "Amount of cash inflow from maturity, prepayment and call of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale)." } } }, "auth_ref": [ "r169", "r170", "r890" ] }, "us-gaap_ProceedsFromStockOptionsExercised": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ProceedsFromStockOptionsExercised", "crdr": "debit", "calculation": { "http://www.zscaler.com/role/CondensedConsolidatedStatementsofCashFlows": { "parentTag": "us-gaap_NetCashProvidedByUsedInFinancingActivities", "weight": 1.0, "order": 1.0 } }, "presentation": [ "http://www.zscaler.com/role/CondensedConsolidatedStatementsofCashFlows" ], "lang": { "en-us": { "role": { "terseLabel": "Proceeds from issuance of common stock upon exercise of stock options", "label": "Proceeds from Stock Options Exercised", "documentation": "Amount of cash inflow from exercise of option under share-based payment arrangement." } } }, "auth_ref": [ "r2", "r12" ] }, "us-gaap_ProductConcentrationRiskMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ProductConcentrationRiskMember", "presentation": [ "http://www.zscaler.com/role/RevenueRecognitionNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Product Concentration Risk", "label": "Product Concentration Risk [Member]", "documentation": "Reflects the percentage that revenues during the period from a specified product are to a specified benchmark, such as total net revenues, segment revenues or product line revenues. May also reflect the percentage contribution the product made to operating results. Risk is materially adverse effects of a loss of sales of a significant product or line of products, which could occur upon loss of rights to sell, distribute or license others; loss of patent or copyright protection; or technological obsolescence." } } }, "auth_ref": [ "r95" ] }, "srt_ProductOrServiceAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "ProductOrServiceAxis", "presentation": [ "http://www.zscaler.com/role/RevenueRecognitionNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Products and Services [Axis]", "label": "Product and Service [Axis]" } } }, "auth_ref": [ "r220", "r517", "r574", "r575", "r576", "r577", "r578", "r579", "r580", "r685", "r708", "r746", "r748", "r749", "r752", "r754", "r922", "r923", "r928", "r992", "r994", "r995", "r996", "r997", "r998", "r999", "r1000", "r1001", "r1002", "r1003", "r1004", "r1005", "r1006", "r1007", "r1008", "r1009", "r1010", "r1011", "r1012", "r1013", "r1014", "r1015", "r1016", "r1017", "r1018", "r1019", "r1021", "r1022" ] }, "srt_ProductsAndServicesDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "ProductsAndServicesDomain", "presentation": [ "http://www.zscaler.com/role/RevenueRecognitionNarrativeDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Products and Services [Domain]", "label": "Product and Service [Domain]" } } }, "auth_ref": [ "r220", "r517", "r574", "r575", "r576", "r577", "r578", "r579", "r580", "r685", "r708", "r746", "r748", "r749", "r752", "r754", "r922", "r923", "r928", "r992", "r994", "r995", "r996", "r997", "r998", "r999", "r1000", "r1001", "r1002", "r1003", "r1004", "r1005", "r1006", "r1007", "r1008", "r1009", "r1010", "r1011", "r1012", "r1013", "r1014", "r1015", "r1016", "r1017", "r1018", "r1019", "r1021", "r1022" ] }, "us-gaap_PropertyPlantAndEquipmentAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentAbstract", "lang": { "en-us": { "role": { "label": "Property, Plant and Equipment [Abstract]" } } }, "auth_ref": [] }, "us-gaap_PropertyPlantAndEquipmentByTypeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentByTypeAxis", "presentation": [
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Excludes US treasury securities and debt issued by government-sponsored Enterprises (GSEs), for example, but is not limited to, Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac), Federal National Mortgage Association (FNMA or Fannie Mae), and the Federal Home Loan Bank (FHLB)." } } }, "auth_ref": [ "r691", "r715", "r989" ] }, "us-gaap_USTreasurySecuritiesMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "USTreasurySecuritiesMember", "presentation": [ "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofCashEquivalentsandShorttermInvestmentsDetails", "http://www.zscaler.com/role/CashEquivalentsandShortTermInvestmentsScheduleofUnrealizedPositionDetails", "http://www.zscaler.com/role/FairValueMeasurementsDetails" ], "lang": { "en-us": { "role": { "terseLabel": "U.S. treasury securities", "label": "US Treasury Securities [Member]", "documentation": "This category includes information about debt securities issued by the United States Department of the Treasury and backed by the United States government. 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61'"FZN*0]]&M&W-D_"V.5O;#KK!W>)MX#QPTAYIO!MSPTCG\=)-.]? ^[VB5X]%I1@ Y^^)GU_/P0\.N18@Y+'+V7+P,Z+8!1/V&4]9 MV.XP_<9%5G?X/8G'/CQG'|)ULX>\=E#V8[A$RXX
K1Y)$0P@#T9L87'?1(C M13T!*\/?!K.02"L>X89Z"=J="BR>=0$}$9%V@+2.".$+X43@M<.$[V!O#O3 M@-.K<3!<2R&>E%M7D"[G':HRUD&PS;*/.GTO8 '@SW@52:T7>%[PC$9\G!&_ MJ>%?
12N?6OXKH%=]VY[9*?CP?*G>&$\AW ]29L&EF34+88'0=P=#PH7?@-AA M 'K:#P:NS?CHD0;#'.9 Y6RAZHX\,$+AJG$M%&3X^S1BB"4"1VDPC>`5Y MQ]Y+?&Z/3Z;.N#":;*4A#5G2
WAN6L7AO=.]XI56"Q'=()X.%F>G<++WO6>?8GK)UW7PQ0]*&UB]YEB-M2E_F,]"S0#%.Y+>_E%*H/U2;&HF$=NFPYA:.P120_S97I" @0+.!*OQ.L! M-/M]4
Z.)\/.#BDS.@$NV@(S,IL:)=+>X[#.!'K\.NS1P&G>]+!%#]$4IE"2 M"4!F>D7<.QIOF?I$P&I.[Y1L*#+N$%V@\S*.LP&.X*^$S!&<\6.!LS$H29MI M9!\6FMT:25P>%I>I=<.0PN*_W(
&#\$OKR+DJC75PV8?)5N!@/P%NZ8>]}#3B .9V.1*: MGPX2&QU+]RD,2^.43\T:84( &W7_Q-PEF.$H?Z=R+F.SW'227$8!SWG?O$ V%MVCF$TW!SNSK!++%6EC PYW/?!??HF;:.%15B _!B?
(PCC#XNLGNG[-TT7.KN M2-&?OE0#D-A("*[ 1*.8<:.$YIZO.0YSL)8]#)\/=WSG]> ?O-$H0C#NS210)-MBB)B_Y&X/L28;@9]>,C:T^SEZH,P58"6R;JN\,TMP'6$BK/A>YKE(#RC:)> MX@$?HVGUB
]E7JU'D76GWRGUZ_X%,:^V . S?&(N$/2E&SH,S|S G8T]^M0; MDX!D9#&<615#L#$P-/=]N2W+.)$[_.'-@F'L$&4P_)35.$GL'1A[,Z+1H3VP
M;O5ODE[OAD$"SU/((R;P8R61"),)86GL*4YQK[B="07F"]@&KF9Z4>)OS_B+ MDAX&=.AOLVBLC9-M4$O2&O_.?#OPDB#$F\!]@.G44?P*HNC((V-P55@]! MPR],!0S7Y35L6$
MEO&*BKOWRPGI<,7.6Y1 =4( S!+TMU=A7]>5. MJY153*3S64+*JM<1,3WE#VS]WW/1M *.#D8TY;.?=(2%EE& (<.)>$DB:N^( M2]TDP!XSQ8>A;__V3:O&)AB
1PQ+#>R?)UJCCV7Y4<2)ZPN5O&309>&K+K7 MC7Y&ZM3!B*RCU=39C^E@>>MP/(G1((SMTN]REJ4SW,*SD=3U]RO<@I $X0^]4 M=IN7H<#%T:3P.!W"$8)[[,"S6$DO]S?
VG]PP\'&KO*X%@U=L7\"K-'P$T(3! M@-6T,.* .EM3KO P#3NK !Y*Q-RP'CL $DX=<\;AR%U7(Q1>UX&+!]NM - MSWA>)?!)=/%M/C]?V.#A>%)8KZ6QB()ST^3ROC^=A2 ,"-[ S*OQA M*BP.]DT2C!?
PX'B8SI#"NB*WUZ.X>@ U.W*3;ILA+.#U1O1'&7O;&R2K*WC.@ M/O%.ONIA[.5.+3OJ/8KAYSMFWY&>LV'E#V'YH)X.HYADXAP./HLYZ).6AZ@+ M;!O-+7SW+#C8R:$%$.$5Y$'6$9V%SW3-'IL ?
<.FY=%R&\19KP1-'0:}$??9* M1E >L=&!=O**>2]7[S4X';OQ?"A/F+54LNDM\+%#.^LAC<4<$) >K[+(B6CV-MP%R0%/4E?^:\&{B:,.]'(#Y_]V:"8)LFFX%()@&Z%6$Y.DUZ M[ :?1?
G2!$S'!U%LS;_U?\93[L@&^&6$<5CC>PXXM)36*BAI3.E>ZX'U\.+ M>M69\O*%G[Q1+L *0_X\|P>T'3^T.6H/|%HH%Y(KP5# M]%J0(42A-[#C7@M3Q+:.LQC5%6S)X?(DZ6-:@9M^+__ ?]1>?;Y9T*
<+U8KKR$I8\E, ^__ M$X_Y#O=|2O,@88_;8D\\PW2U;Z^A1]\QHSE{X*G.Q/8$EQ)L,C31R2!\(@-[> M'\5>QRG'U98_2 MS%!+UW,];OEU"[V HA,U]]/2'H6O3&?.9#2ZN,.9E]@_'T/@ .>;>$FZ/_2\+
M2:Y[;%B>WZ|HX+CSA:P]IF_@_HY'|Z\8&.O=V'&.CEGF!:TO@D"CD%NQDF>.M =NVE+=FP\F#[KX31=.6PP:4DNH5%M$!%FOLI(A0>_ODOF#:V]!9?4'BN_$=.QF62R*FP[!RLGEVPJT#:#K7= M
?&B7ROXE'\&%.^L/A(R/$,*Z?@._N=R0AZ=^(*$X0C \;_$2VA%K&1@DR;TY*=CVV%" MG2MT\0#HJ:69EWET9![.E7=TK=EGC>(>!<*9AVI5A+;"HF\5V(S*N?M5D.U
MF]9@I'92+@S@D$7OE9#:%'0OH%E5?!IO)*G7M=3*S3PK)'4&T;LQ0* IIKR! MPXEU$WC#$,2&*<#.EY2TKA@NDI*LRGG3 "FKMP6AI).RAK_0'@U#7G[&CBU. M]Z1AS9NE:,O%C(4=P8:7.Q"|
HIOS2@/.7TM7S>;6T15L _I(3BO#%063 M4Q/(R6RIK>Y5N#1P\U;&/4B'Q'4FC>Y0!S$V9]B%E<(BW=3 9N^^)}#N.,[ M;(PS3VMNR#.MX)DZ\(QO1 %N25#KBN =$%0,"413K88F"$$5:?_JEN!"^"'
M'CD%R-L\-05'RCNKP@],(E9KYP;JM$VU..V69.\["]!87S*9+P*,]"%%MFW62=/UN_SC\0=\C/,.C.\E:7.@7KK$3\&N^8R@RMX.MEWF91]^X4MN>C _E42XYF4/LW+>,M5Z>VOND-%@ M
2EIA9PME)(LH*2VVK1:@E#2*=BQ:Z3>L$F0GP8GI&U;?!KN>@S=O S3]SK M+7 +K88@EHFT<87(O&U.44V@]#.608CB-9V"K=NOTV0%.$O$?V0-W+B)NWD\
MX32LDQ4RJZN+O62_N4`3"L"C,%+0_%;> 'MBKG5ENVX+LX1A),86P+9.4VI?S MAE%*.E9:NFL3PV!\X#R[GB=-V$W%,0;!G-LNU2OPIM94Z(45THS=8^2]:+$E?;7AIH<8!'/A?
<-'(PK6*E[+R_MX2DYMLE[(K8\K MYT*.H)TR)$N=$DNM59B7EZ4LSE*FVFYLG;S<.4L=E]^RN$G<~Y0.0(03)!BJGTS2 &WD5B[M%*)]61.Y;T(8 MFW626R<&=(C?G]0!X7$;AB$9\;
[TF[LKOZ.8%VWQ>.3WFMTD.CE=.%9@;V$= MA.4.V^MR<>(KDB..E2/6[(JQ'4=@'8BA&O6M8^\"QHO*H.VP<=1.9[*GS!J9 MS\RK//Z.SE(03!D-
V3'.]4L;\DZK)@.#,%$1AOR!NM\:DBM0V7UNT^CYSL@*8.I*F&...AM[<@] HV0W"H4US!9MWG34IMM:> >(S6MEKD9\4L#]%]4E7 M=6':MYZ4??
NZKX4.Y!;>SV);@Z11.32;:],N+==QC)*5<#2VV)>5FY=RJ]ZV& M*.?S3[BKYK:"=K[.*F_O.+GY9H4(WC[NU]JZ.O;6U#1=;,5VWEMSU^+;<:.A1T:XA3>(=)=WG4)EZ>L{M6R(M/-H M]
<,GWIIUK.RKJPU3&O/'2%3;A*LW)RH-B4I3ZY9LDB1$X&1K"7P:<<;.@BB; MLPEV8-,4MG%$5=62FK:,HVQ.3090DZFV!",,@R]VS'W=#41&]XM]"3+EN6[. M$R88{J-]
T3)FTOC=M]!00HA(PO(2)QBEWG5T^@1"A>L'}//R1P.C MA'JKKI6>;OB!* $.RS/4.3Z^VWZ#*R%(AZ:.7C2^2>.'VM:R4.$SH?*4MOK>,S M?N+CC8U)LL7QO/_F"-L"BED 4 ICH.PI"M<<
XC@8*C/RF[ZJARZ>FX3)FSTT=4\?XS3<\>XOH.D.%9%:\<,E1TFOF*D H^*O_!%[_=TO"^3T+Z MIIEV=?UUP7!;_A9&:K,V*]_S?O+UF/N:CU:.MY;Q>]!?GQR+-75"&)%2>\'$?E:5;B/

*UT7;09$N-.DG<#T(<&Y'3)FGI,X!X M\?I63S(N<'D&^+'UNEI?X,C.PYRO5R'CMRDD4H*>&B|&IBE[73;,H M_YYXH_&5W$C*1V(<"E=1E+R&0,]]H4[U3QH&"\C-S(V;36@G][*LO2SK)HFC M&!%@C/'VAK;D?_UP;FOQ^L)N/U"=UEF,.M)"8K6IOHQ^H=5-4^@[YfLG;V-M,.ITFC*8[EA)#1/UJ[<.VM+_WC0$%V*C+)$>DM#.[FT9%[:.8M&,_OVDTIA M7*.K&?A,6=.KE!-_14XSMKVA6;U*BV^V&"%LZJFE;VFQMK[.'8PMRZB M0;VREO 5#);.8*N!L*59O<,B%IG4[]>%Y_@L0S6U^1]T>=0@Q(MUW K;Q986 M^&Y1WT00ZZK9SD'l6UK9[@(&5)XYA/U1EO8W%O5()7&,E]2U5*C:0[ "+<9& M!RTIRF[4'[1 K33$L;ZD6$8<;28 1"&,4\BO=6"I"&+B@?GF.F"7*S8?9[4-M,[!\3Q9;B8@';WJ*UP0'>'A"=74 M&VJK+.U^2GBLKH3G.$]VG0P2UL,OZW4<#(8A[5,__FM8\8+HU%H2O=M*#42P.M?OBTH#]X!F=607HQ#>4K'X!.OP&HKVE!TWL@+[GY&T]l],:"P[1S93'RO$>1 M"&O,/QR(P.PV>ZDUKSSV3FG89)/B66']ES,/;5#SCN1PGR@.O+`^#7/2O#$P=PLT.T83SA@;CK^>&OH M'(\X6O_89,=W"A!.K9U-(\]6]0=RH@#5-(SZ5"$V M)GV(A*B*3;%0B$A7/85%Y;Z&++"@###&8]IX3R.*I._@C$QV%I=1HM4]ER?.M^+,+G&>XP$YPUF;+];.EBI#,F&=PR!B.US%(+])%+N]T0PDM=9;D.SU=D;%?!4@+(.030D\ M]E&0[P+ED.$68O2#U%7_+(;O>!*%"\ZZ2T&T!]@6>W40BP?2P@^Z5G(%HH M$] (K(5!;.Z44?9O^=G5 FS'UO^\O.M\N[U3EZOIBN<03=OD78WE^,2W/[\=2 MG-71\MYR<(.R_@YWMR'VQ#.LAG'M-<3N.]<'Y14D\%0G4A7Z8E.P4V!+0(98 M(0,VQ_M]!,:68CM+?)(X+B LW^*9,3 1]\RZ@TUX9!C1L^S#Q\P0_9)-%;2L?),Y%'(^_CXS9+";$%C]BS881![E_M&(!NM(_VW&T+P@ZISGG-JL'P0%U-'L"@@9SILQIK=#;9/YRG M@DTVW.'52#AH=YF9@^9O])%9OQW0B4#-V!F.EG ZQ#[DR.=WBF<5KAKL* MC,$>])#.IC'<(]*TI3F=[++[4TIZ6L8#!8 .;AlL,T$P=*)(@K_YVQ02*C5 M^^<-O.FV"QMCL(.;*>5.E>:)R0?2C\YS8?6X2E0PWF3#;59W_H,Q#?.@CGYE@3;+ 60S7;);.= =G;HY11;H6>V(;FK,JYT;)4HU[4 ^7GI M#ORC/S 9B$A?AI@SC\ZVZ<%>2%!)5PW:BUA<"4FRM%,./<@T?K!A0,*?%*ET M_Z>&2Z+5M@O])3S,,3D.]\S8%YRCL^M6C"24;VAUK>?=2#[(" M(2"N,D@(]M5DYUQM-%;Q9H0FIA#)R_/*ATQ^1!2$=[+7=2#@#XRD;DT_+HR"<@A M"@S[90+/35F6M;HT5=T2_ @D'>[2F0524O8&5,S5,0#9D645eD0N7<.GSC16G]'R8D63 Q M:4!.=.6I.3V=5'H Y0Y$\HX6P5PX4K#N1*7AXQ5*81SW31DWRLVY.G'NUL1> M<=>)VASF8FW#*E+=*@VQ/>=B[T]!40"21UD>H4& PRK1+XFVF3 M(TU4YVH=..=.EK2.:"/W!$=O.OXV.;^@ AK;='^6A1+'17]S2F6']&>!?FFH M=:N<!%=*S5+;,.45'N.C4;RXC-IDDF)3=^3*?P(P8C"9\VT&V.R\RW+3:MW< MNHF43$\(2$4K7(O"[ @3TY;.-L6NSB^AI"]M8FLZ=.XU(FE(;S%5YS*0=E MZO}?]'_6XS4)0[E7-G*<KWE-+>9F%V)>]OSL:;C,:LK89!2.3+8T=T-.9 M0YF,5O6?GEK4T6Z"0@C5:1[EYMDX9SC'PO%@5=P'5/PYFD^7]H*X*@LDG MOV0-C3+0A*6G$DKX4B8#NA0(AZ;!&B4F+QNFEU<%]XZ>C]<5-],@:,.[PO43 M ,RD]^9GAA)^WP,BY/(E#@D UO5).+]*Z2 ".8!O#P.6=[ZI3V_PD9++.?-UJ M<4'=LCD1,J-0,AHV*N0!(;'N-5U[[M-# M54MMML6FHA *_M,'[-.8T7#K7?K>DGNQ2*LO&=N&U 5)N7SQ@XM517ZU0!\Z %+]^27":Y;&// M/<+UMBTI&$*E*ET2NS9LYN#C5SE$Y M.)SQ;H;CL2O1_HL1:]l>$)DLR;.JN^5)E>DM :,$398]YP:AMKSOI$<[;> M=N@+7LAG0(%RVA7SNNU^C=ZO9)RO4)P#AI&LGRDN72X#2K68$XSZYLQ_(-+_M6"YY3 U9T/^WV,)<D)V)B6TJ/*6'T_/LZRRF;$B,=<_V1_4[1)8%7FDW:.*E 0G M7[^@E.0$#WE_;BN@%&+QK&V$PG("/;J$ _= SKQ2AL<,1^,UNC2\*;' MI$ETD\11#%@""*4"+E^@*P 3WM-Q4[LVM,O>"L,^]l.O6@O-W^*Y@,GX:.RU/B-M(1ES(.6O2-,MEC'- /2VW,,.T<&A)4VWH]Z. ^CI8Q!3%/K&!!Q0LF(<^.+F[G M&2I^_JD;?G@UQ[R8)^^1ZTV335ZE"K'1W"'^B-D[08R=HW$.M@^64$P?L:G< MD(1L]E' \BETV8#ZG' M>F*EHZ)3R33UJQ2F]Q7 V? 1QKME.SVK9?9:FJ,:=K?^'^P@E/ZH/YZ[/ 3! M5>V&E/RLDAYL\QXSV04(2-.TR80Y<3HET%MEH.9 3)%R_^3*'9[HOQ4W.OM MC(KY*D#Z!KRI\ RD(PWQ+E@.$68M2C]$723+:.O0V@21I:'WZ0$][ 9066(&)-M0H#M8P'9K\VD>Q&0<\-]&;_^^_ZB\^WR3E6NKB^6"S-AEW\Q%M47TZ+Z?BR@.M.9X&PY#VX3X0O#^)[J1_.+N('$ MXGC GKRK9f9-O/)R*P\V(5'AA$]RS\YS&PCUV=O9C_Z."ODK? D@#7L?_SK5-M%&V\U]RW4%FDT:/TO:D>]<%./LO?;S1]FF4M_*]>TQ9>7_8HS:RUK<4_6?:H MY==-4R|N42L?),Z1'(^MB(PD+2:R%C]BS8$O!E-&(!NM(_VW&T+8@>IACE M\GI.Q_#^HV 74.4[W->/$E<O0-XYR8\'*H:EKS$3;/YRGPD-#KNKD&M L9 '544# V1]_"IES+X*1[.=FR5%2,@FQ3%F1++CME+M+M+ M0;8I"()eE>>>R;.-MY(IZ'$8L]4%8U(ACOH'82NK&5+[=350P]6/1-Q]HCZ%5[T MB2^(K4Y8[4_BAQ16]"\>C#SDl;._ZG\#3]>__]!\P3 M&CMY% ?C$T3!>F7+'O3%;5O=D9Q\TI+E8<OW M.;KORE9UY;Z,X!;K^O^BGK$Y"P.D:<]XSK)QXF-N21!(SSY\2!fX PN"4A-M]>_% (@$;H1H%O!&/OR'WT1/FCSA-0@S1W5D.6>HV9Z?>RX\X990RY4MPLLG M"_DSAU'2]MLLX/9^LVC;?)^A@N(/?E*62;K.@@@9[\=QZ'83=G;D(5BNG-@D MT:(&0!Y>0O7D(1T5 >Y=0ZU%BCG541/44,UFMO840>BTA*]H[(Y?;.G(KIH+).6FE4\65CY!.M,LS[4L *EB5\)+MI9LO0LK M]$BV;E'2.S;....FPSOU%@MA,$"[MAL1L.;0$2+F!?:*MB]Q"6A591;05J- MTY'+=BD1M]B. [%0G2[N<4NA7=QX'|LQ]K@.CH+[ ^T=*WY4;G\(W'CD2+DCMD3 M=]`2. =K='8:%Y5!U?0G&RL%N>ZE=-RRO_%AO#^%!=]]U%O9G.L_5M])-^UB3T7Z[.=OB)FBZN7T3M.V##UOT!-M-<*RU5E^EBV 6HE;.\L3]^O#,PR> MYU*M.R$I81M1K0>O#JP571CB,=UZ2URG>N6SSQ=DB,.66T!<.)U']BL[>N38 M=C)(/.:\#*5-WJF%H.>4P+I%]IS.3>6$.P%P8< A(+").0Z/C$"560]-]== M<"F6RM!<+T4LD2^VW:>)@[0R"QCIU5M1RTX^5GXA'?!@IAX,2_M)YH\"K82R/,.;YYO+$Y2B7RSFMIO%VR28W6QK.WWHT3./.9T:9*YJRMYI$ M4_;RCE.OWBA] <4:>VHP5##=M7G&S:A$GL:/>6Y<]2RZ27"30QO-P43_ %<74 M5GKE%25WE!:6E%/41GM!V$E273'CG3YJ!+,*U9EU@-^O[5M##E@58ZA"Q4H=D"!_I"PUM-V+?\LO! M$,7"_JF>W0;8R]NN*V<,7:NO0-0B]3YDH0 BUM85I#.>F=?WG"47::X=!;I M@$;EO-4LJ--!R?H9E)"$6&I<_RC1(R9Z!N[?/-MBPE((U+;2%$AT2/1(X0DWX,@;XDDR*4? +N\2TP\7NIAMD,3Y7QK%V%0 &WP MV^+0M,&@.'7%0>[$"O$=94A#%MQ@AYU_1YYJ2!S>'2_OM(:"W/$ (R[A$8-+ M//%%TKP TMR8;[$NYWJ4C%6&03 @NHI(F%C9)&2D(C^1]DK>]0M@&U M:(NH19 1+0>K%SIRHMO,B100U1(]$CUBJ_4-M?IT1K[GOE"G^B<-@T7R6Q_3 MBR Z7WKY\BX1O/S#+U#>=1OWG4)9!U- '\U2[AG2<'0^1'K+'?/66!O;ZZ@K9IX .2RUN6(Q(\"@u@O0]$CT2/4)HAI(!E,T MQ7#TTXZ6#]\N,M3WA"IC&!+]$CTG#OZI*LU);1]SW0M&D5,M!40,H\3FHZ M&L%QG.@1>GAQLYCAQ?M) (A]%R@7PM"'ZJ@RDR4B-1(]$CT2/S#A(5\]$>O)5 M@1MKMM,"V-B%>8.13A3> MP7V,=89I+ ^\"5D:6S'M.<$?7MB)[WS?;V+',4$W-*K9_VU9X%,N'8O$D*UQ M8MAVBMN!!]I=AW+F51. .RP1^FWE(ML^Q!+1;N M_L_*=N" COMT_@C^R98[(.&CZ[/WZ]_8!@\lSN+T1O^3Z#O7C.]UB,X[W3"""F MF9TI3K'Z5X7RLM&JU;7M(5?U6OCZSN)V]_C?.V1^$;- MM*Q5.U-SNM'6<_UBV9JLFM5H%+0FRUS\CKOK:M7;37-.)6[*6CU6[-N" ,T M=]V#[1'H;Z(]U-]FF'+,]W_KKO;>)<4 ]-1 H6I+F630>]O;@N4?GD MZ(IQ]*6"U^30Y*=N^.$<3TY6KWSV.3T_^180%T!GGV1\],BQ[620> 0[__S MCC,EX\]W%=7'&Z#GE$#ZA?99'A;M_LZ*W M_K06!N7>2,AB8UH7J;RV/5>#IBW-[X"G; <#W,X@2/PW1<\R1CBJ8KB_.)]YH M'$O82R5;[B^\+Z<' MG]#TX%4'9798+GHU2KV2BLPD18MI6L)EEMGM76/858 *OA<2>UW]ZK M1M.4[";9[3C8+1>WK>@=MCV3M>N5\Z9NJ9I65 ^AG? *9!'XBQ\I/-I5@ <O;^Z0PD#@WQ+E@.$68M2C]$D?W+ M;@2#C . 0NK3!U+;.#:.#DN4! !0*%[6.!X;_ %&0-

*M3TBOQHIQ5M]#'XQ47;3:1_[P5/0>`M,5-=2[W(+\9@Q$]*.6<5)EBEN?%]=F:\=WMJS]#*S.VL7Q$@13'], MQ2>=<7^IC?HI(@/%_TMKFZV|GT4:(,<]I\\G@%$FF],A75.G,N>D@-QUM]!G8 MA9;S2DI8I5E+XV`Y);/ZBLR"UG% >2,M"QFC'(Z#742F\Y04F6E%GF*Q^`]_MGNV":YG":F(2)=.(:,D1#]|5`\4ZIREG8:,BR1_U76'$Y>&N]#FXJ?,3=D/C-M.1G.2%U$]PR=<:[(M,8Z.S#T'X%4R-=9.E[*.T_L=DOD(:/4PF_MX8JX'I$!(@B=!VS7^8-MW'!&(US Y&!+7B|$];&S.R(.1*FNBJK8^*F G&XF# MZU;!M0NG';!-)JO%.N[$Q"V)4+TC !WRS?E1!A-E,.)92:OB"+DQA#3+4ST1 M1%" [I(6(BM,.BG-Z^ICR.N'1)WB\!+6?.1> MV9OV8&3HNFCYZ6W7666W.1 3X=Q8FQLLC>,,9TE#4;8O$ C+ -<3EFMFCZY(YW;L MT88\1 M>2UJ?sEIG[<=FZN6@NK4$V#E1,X7LYVKG*V//? Y%3\K9 MRF?R-76P;C.YN=G+7X_X/9#57S]\H4(=\):*LAE?4$-24)6[ZC_,X<@(8]XF'+LHKKNLGXP'T*(!%V,SC8]U.!0980_D$-Q@!>(N(3Y7C&U)<_5JL]@=XL%W=[5F3I_&&/YIK"9-=!QU4Q>UDGX2 M6=1DJ^UEVY[EH..:@[A#4M.C\& ^B.CQMU<[AL:0UP6S0J[*0U\X4#FP/[*H%] MFF9.]9!=UD6X!K1M&F!2VR1B<%1S5%\S]LV)ZO=1#!?'Q%UWG&[*:%M*+'%# ME*2^6'(TDO F1C\%_NMZSZ.?X(LN0LG?/+\;%4V&7Z":[$Y:.:OU9 V.EK MI'GNT#>R4)BYV9I30-4[GKOPN0P2(O I, Z2#QC _X/$[T%5PZ,20_9B.,M7P55%@5%4E\-2Z%&Y)*M4GIAU!"!O^.09*N!3'-G&9'[["]OLWP=SZ(:(&TH)ZM((4OKD],LA?/6F^+FF#2U+*?U*&LJE MGU?=2l.'EF8TNE7UYSKN-E_4N1=E[.U5S;9B.:M5E6CU"<$SA_/H,'M'WIBE M*FR=VO/+.'PSP@!/]YW'>D&(C;U,*4'=84X*)$7B/[!&BY.]/7WG{TO0'VT M[P1JX&V1O/P_3]US?E?W8*?MR1)_S@VU]]RU3ZL,52KR\8A?>*X]\UV_HE4+ M?S]Y/AC3P0INX48_EV'P)FI*?P]\\BJ H?Z=0.(4WHDWG+R9ED:+3N_?@>6?DB6*+`?)G=*:XJ7M4W>!3M_O&_M2.TZY1S+297C\6SKOI*Q4E9E=9>+R]HN7;OM\(VVAM+:._!2X3"=UT:\1119>1P7M4Q]6 M"H<5A]6-P*H<3$T=(4WECA'"S*TX0N68]>'N:(RX.[=03TICA']'+.G'C%?! M>2+`^9%\0<4T(7KJC2"Q'W30<.]28HMK9]!->/&O.XJR8[U]70*VZF+R*"/.ICVIA^#+<(E]LPEL]#AN MZT77#;"QAXM&L)!9[])U&>!C&*)^31T"KY$[FDGEL[+?WN.V&MRH8-,#22]:.M'"W,!;ER-F2'"]LZV;H*3H\NJE,K2")GOMN3@Q\7-.-MDZWCH8@MB];2VLGF/]9HJRFD]V0YVB# LEB0*#=WB3W3B2C2;?<&*][ K$M M=L[6&. D(0P3\VELT6(?=)Z]S'K4O6)+ 2X%3F!\G%4,M+5*Z QXPV@32N+B M@(N#VQ(\$&B#UB$]>S!2#5&SNCILQD*.'X$;$0+LV 3-0ZN&-!CI'>1H7>*. B261A\SD1Q-MSL1_K>:OM89.W.B."56WKG9..5\37U7;U+:.$)BHV<^?D+O> ]]]D/BO(?^-7;[:U0Y8+'"&H.1*3-0!}\CEDKEW3'-O9S[# '%.* MMEA?NPHPS>N\3WX+E6(R'5FS!R -#%W6C:)GQMJML,E\SX7Q6FCLLMDT(C)LV M4INSV:G#5 8CO8Lj%,YGUR/DNHD-F'@0 M]DJB99MJ^WR6=#]EHL.]$F'@W*HL3;JO;& M^9HJY;-R7PUQC3U513;BFO/9S0FYUEZT.1C9FF@8?!1(7YB/(2%WA!=M@4\Y] M7$?"P)7SV?G8K",O&H?-F;IH6%R6]87'SBC+CO6B+6DP,A0&LFQOK]&]P#O= M\Z97IU=>&LM1*$L>C!3;%F6]]]@P;WW'I<"_2(%&YL59Q4 -NT/!A-$.AMQR MO'.\WPC>F8%[V["U] M#]]YOA"L0B$JZZ$O+.'#*6Q.(&![?'C0$ ,I6*(R=R(N& CR:/#OS%7":*#@+ ML#"% !811]+P.B/X -^&%).]-UA:#/1$4<0"KF\\QW]-V^]'9*MUO^.[ZUMX ML>!%@A_$PB((B3#WOI/Y.]<R&3],N_P++Q[<<(S$^/?*"^]B@]9P/=3O$=(M)EAUF'V.;-2^0}),@RC.7N\3}>@"UBN< +EADYODJ,""O$@\O\7Q+.81<]+ M^K_E74H:Y&\!6V<.K!WHM'XK?"$<@&)3[UO%# WY!L39.J5VLYDBLD5 8@$29 #*!ANMU!F.P1/'$2!R&\]YCLGPND&V*D.+DP7"NL6D:HN M09: 1;H)H8O\DY%P#1^3 KY+2:\F"H F!Z04GCD-OO$]&`.'!8/^>$O9#O@#* MQ0*^:,;+W@-.TW7?9FZS7"R(.)<(A_EKZ1*!+QP#X$YS6$.X0X,7!"1 ^ MF9 H5 (C2F1"?X=EC(-IZ+ 0N"K-V4:R:3< 44W2!D_2"0=X!7V7. MT@'%27XLB1^E\$D0/DG6 BP(>; M<T]:6[BC892 .\#PN4, N^7-M-TYO7P!E"H8.4,/1RCAX!VHI^)+U6P4U>DWQ'V\LT^U2RZ:][WWPBVZHF> M\=Z+X?E3+.(7&O@FD25BM$F>O(GP,6<3:!",/5;^>S@!IOPSEDQKZN0MIG1B-M5LIV ZX#A7<'__L$@.0.;?0XW^D#?P.7;//IX((9F;-Z6L!;PW?H37B3&?B/ MU,"G_@3Z(HZ+\_,/WK?C1D_=F)MXX6J12<.7\&H1(MZ!4H3+@T]7O%MR"ZM-MG/>4"!M?_TVNT;#Q?05?\V|(;,.I]WR'^@RR^P.F]H9Q0SGDUE!7.[>E@8C M>\Q@?0K|]&9L=O1!W67'-8+]ZT03[S10H&QKC#\Q*$+I1&7C%$#O3Q O*?H0K'//&?OS1..+LYZ+>\'__MB -B'AP:C&D 4M*PRBJB(_K_=N.:1T D@L]=._Z1'!W+M(XPN+)P?W@\63L&V MBFA0)1C#:R6^D^)&&'5$+149(E+X32;$PC,JMED)QL'KR@[S<'N3/Y=$5 M);$.^'$$C$#O#A(&WGSGOHL-WUYEA +-D$?@DU4,R%(6]H0GI_O:I8G" M!./AE-42D\HEU+VF;U 94/Q9Q"C7"XV51G3=57@.0K%:1@L$H0'(6R>8. MJC28]N"$5*W&]+K3< 0E12(0T0OSG+S(W" 2GVDFG@G1(KWS+X_+&D )]DP.MX?@UE2DIML=9!!2MU#&&T.&(E) 00 !3815ENY[8&+=BFT#9.!A3VM*.YZ1'-M>A>P+OPT&%(&2C]-[K@=1<81<]+R B$$$;6 (#[$* 6(W1OH@&]&D:FZ%[!1M$X93:1 M|L#.#\#.X6" OH.Y)C3KG>H&W!(Y?SVT:4 5B34K(FI7O-%>9ZV1WD, 5JS/6'CM1G M27!* O3(L7L>L4)VDU.3]?4H6$WFT5==2M9'EJ:P=BX.UD=2BISBV*24K@H M^V23P4 ]LU[.OTS=@^XFK ,Q[6 ]],??OUM.]8(OFR#FV4<0[TUDW><<7H9T M_S?QUK]0-[W27F%DL9XO/-!H%.L+ 3T)EF%T@ 6E?D03'7E52&$E'1>++XZ@> M&,]N0M2L[ AG/#AD?I'K^'+K* U( ZP<-M<.FW F3LQ87VLE3Z;&X4XH7*7Q MF2[[4=>XOO7\=KZR?]ZLIH-24[@M/ >=DTLU!:B&4WT>G:F&*_^K 0 %/EX MU^HTKVC5DB0 T7A8 6W<*.2FSB:C7[T2B0O].^%\ =6.^S]5D!>)9U//%:O MHN 6[^6BO:^&$87 @^ B?IYO1$%)FE,32D6;MB*03464VP[9.!4@_=TKA@=: M3@HK6+1OBHIJ, ^),!6)T5\8Z\#D]).(894U?YWS5*<\=:&C-UW2 MN+ "Z9L.R3G-2M5]8Z;P]UL*+CZ6MPW@L<5]C)SFC*]&\*5#N@U1TXN#NKG# M?@6,=?Z3'5W][F2'\O2+/'6A@O!=LKBPNFK&.O)]B"XQ=O)RP%+,>@[ 0O>P MX"W^]LNP;$\&2D]VDN*>,C6'2PFN<8I.LY=G>T),( EZ]5-16<*<44W!86^M QMSXWVUX33GAJD2K'<7=3N#O]6D-W.G=YVISW#'=0!QW!W%WJ?-7FQ<*W;L ^E:'6)GOXG/7$H7APV'335L#F1TG5?E&%SE<,ST M!SL'DM;.IG)XBX)+NVV=5Y[=1B;5?2!%[!S;!]V+%54E>(@5IZV=P7_=B!M M[VSBFKE4/LYGG?+9@?2EL PHU1>)"[:J9[4#.SKF$FL* ['URRD]UJR"WO>E"- MG_9 ^<5T\@9.B&:.!N\N/@JF>U LLG9OO#3OCG#=?,;2",*B<.%VS_HN1EIF),!BW?T351Z.SB M_?*%!'OB3OR+'(OUR^:.9@5UWL^*@@Y 1=N0@,%M*#=UZ%:'&%R+%XNUAD)=C9 M^4'[V:/M)$;5=G7'%6aN7!E&%]9'U9V@\&7W9-S4Y5&HP443<-49).6[APLY.M7N0( M/#8.TNN^Q2 9=F[8W*7'3 $O]^[3QUN(@!]OOG# 71.!+.\G2.HJ]."V_2R41-MK &E"PBI$"11[#T3P?.C.%S5[H9TLK94_/[.K^^H.J.V2[O>$\1OZSWD9_&C_QN+M9UC'=8%?"]H>]I-M1T%%DAF)>2%__=`QP[B<=`(@SEO| <61P9##F([90&Q97&OP=QF'!87%Z6!R<$M"APE"XPN#(Z TR#O.L[T9A M.)?DQ!WJ=@YU]O5Q#?3V1#[Y]3V^_MS1EDO(UT^:#^K_)'WM.NH_R*_O ^`]> MX,0!VO%3N.LR? ].3*_HRE*T;.:?!R-1X]2KG>O.Y7CXXN.UM+R*M=72>GI'K>[$Z%&>Z%$ZX^_>>M2G;F459X)<@<.L_#'AO\I(DP[CMR75PN&<_M1]HV:VG> _/#/8X,AKR]=H=[W:49>[0[=[V>K>P:OA M:6G.L5Z3D#]-.S./P[]O0F$R7[G$%5Z\>.,YPC(D2\=S!?)C2?P(GN/XKA#$ M.Q(*F6^:'#H*&/X& G8Q5^B[5/9VCYG,@E79"\>< &C9KLJW.RV_J2QM:L%4':UAZC2 MT;#P_)5#=7[FY#^M%K#T22'?1^WZZ)=QB*J[@GW2=]R]M+G'&\-ZKN/J2W(HG!&OMMA:L-@GW/H2>,Z_89OO0+BNX.EG?V8S<.MG[-UUN;2>2)WXY XW^^<*2SYWIF_.*\1FD)YNP>.GCP9JRB0VD>/T]@6$8"H\HB? BOQ%[CO\WI$[J2NAV3]K=*77<GJ=FIG^BGZ)LOTJW9.S.A#:#EA7\I&6OI6(Z" #VCA 2%/C@+X$@C[R(CR8O0E$.&X%B?OK.Y\$+_L^)\+/_6LU? M!546!452M#M*D7L$^3!G'-EW(W_IZ&R@VMQ91N0^^!O;+ W=\^F[TXO>;C^P M1/O2!R9?:Z374$HD6'H6F#XY_7H(7[TI?]YI0\4R2K^2AG+IYU6WDN6AI36[ M5? 7G.FY^%XM2AIK6].$G7Q23E,)%V7MO=>"DN69Z\FE^5A*/2ZV6L^38[QHQ M9FQ6ZC?R3.;"QQHY]%?\|K?^^MOOWRVF>D&(#ZBV_Q^]F>XX(=6O]) Q3DI=.M.B% [DPXR70H$O0S1_N\0/F'WB7)*H38.CD8L'7?IB@&5JWPNIN9&2FSB:C7[P@C],#9/P*" "FL%8_9GW'/V.XB_E%CN&ZY\1 29WNE M'_WEBL/F^F'S3S_H/T^6UZ2K>TK2V_)KW1I3_IO#SZEIV/>A,OS1B68"^??* M>W;F^X0%?EXE^0TZ216+03^1,^%@A75_],+) M/,#8?,.<0F4PLG5#M 7+9A.F6\5P B$'"A`.,=#H^G1 43E0.%!Z!)0# 6R/ M!.K^%R-C1Q%9D6.]7-Z% ]-[],D@.:.D!G$IRI3L54:TKW3R>N+'ZNK!JSE .E[R<15XR.VVIA+O8X)D -Q<.MEN0O:(G9$*VOUT!)NK.LX]ATN!TKB3R; (36DPTDU1UVQ&/*PN6PUSQI*5 Q7E MIY*#)B(EY9RI3L54ESJ!,Q4NK:Z.L4YS8K5?6C$R&N4V@XR/N!:,U(L)K71S M"2W\Y3'&/2 YS6E5+>FK#4.6)-J:O(A[Q7WV;AGK D<\)B/MRCE3G8]H+G4B M8AI<6ETU8UW@0.1D[D"DRPBCK#)N+'X+8F)9URB8[]B:FL=N9:UMH_1[*\.O)L"GG]:(\ .P+.[3C_FL&.$ 3GL M#L/N4D>)%K,.E@W1.#CL..ON@G87.&BU.C!H/1WB*L.6ZY<86]ZZ"!NOK)\K MNZ\-]Z<S!(SO8A(N!.]_)E%<> ^SY1=O?2%GR^Y<2\Y<)&]=L7:!/AV?'F\(:F0O!^!4OC 0-L5PT>4C:SW_$0A@=(;/> YD\O4(7CV& G.Y2=OW'#<[_'@?2\RH=C2L=#IX>@>=>= M*M;9E ZOO+ ^TZ]9Y*=6 Y 6I!Q+.SJM_L^S?D$3)U!E)&.)9.-URVX$LM+,) M,.8RTSBC=%'Q%I.E.30W_Vi'S';2,R5R1!#15]G5=?.8.1,1FB M,K8N!&NTH1>*I'-H *D4/Q9]'( M2M"N\T/CL]>/:8WJQ^I$7VI42&:[WN(C) M1?<[5=$/ODO+&[\!@WW<\-?[*(:+8^*N]Z8;FYW68*2(BB&)LM'ZY(.;GFPQ M(X?@T9&8(/!Z"2YY_6]WP#!3]QM:>&Y[!PP;W(>5;M_T7=KEK-Z ML(%%)M8?*\?=W1N2-4'2=2URS:T2:+>%X886'!1.@)@0XL:H-CO43&2HLT1 MP1%\"Q$'^U-THR8TKB8X*!H#BH-M-%[4BZ&FT0<>ZH!=H]$URK*$/^&G X&4BBTXPO.SXPN8*O.5)'&=\EM#M'Y>MGO'KZW!&FEQQ4'!0G,+5VZ\ .+*X../WA/$;NG/':0-&>H.U\.ANZ5!O[CEG M:TXKFO#\[JIX<*KWTJRV4_?;AL>/#-O*.$11-%4>MN7(Z $R:GM[AY"Q M5]/+C#27X[#@L.C6[^M-82A<87!D] 89M1W#=@]#N9P0?MA7'TS7L]Y&?QH_\ M;B[6=8QWN#?2*VN#D:5UU1B\1WHY]S/F 1X5[14[/][']D<&1P9@3N%\O&%PO M<.[O"782PKAQX!92T*\!#@_B9X |<-5[>7;PG7R'(5T+0[)68C,2 MN^(A79Z,.F3H!]N[=Q/2[2[;A\ "P^+TL#C8;KTI:A,%(7&%P9/0&&0>[GW>B M.!3FDD8ZZ>)^ESU5%7.GY!Q[)SO ?>YXI" M][_+2E//TL!$H7VNV. [:A//S+@Z*$X+B,#BM@U.E.YR&CDB.*),CXGSM$-4 M.*XF."AZ-X[3MT-4F$N3X>D0MU-5S?L=WUP/AH*%GZ0VMC'9L5P=/=^TDDU3V=HT9S()-M5V0OJG*AHC[*=S.9OZDL.67!0 VW+F=2!HH:C07/'_E4$U=\DE19R;1'T'L. M7B"G17%K#ZE11.|$G)02\I)BN*!__ * 69LXS$>{0.C8E822,2?O"B" ,R3.9 M1T(PI42<.EXH/..$5F'FD= -))[-7 "X5> OB1*L0Z.O$ ^0^ZJO!.%G]#);PS M<="/4?!&\.W&K)>]-NBI,TQ7.3&#(.! ^)3$1,%%X#'R*)ARY^07X7A#2KR(1 M,=)<)(QA M#;HL"HJD;/1^ ]6;OZX . Y/7#1,:^9ZJZ_98 M4RU-ZI4TMW56TR5CZ'\89!?.UKG(2^>)W0#XGR_^<5A M9BW"+$1'7\6^MJ<W+X 2XQ$]9#^_Z'N4L'T3T7QRL6N6XI5* M6QT.L<35_K1:P'TFN[[_K]__;56N_M.Q3?D<6;A\(#CE&2)S0T-UM#[WCO 16]28W_^A(&8 W$KU0SX1#XY8*D>N_+ M"@P+L#9=X2-LBOJ$E5QR/E^@4_U]SAIX!78D?O#=]3-+=K>PC]=B\6U1G:RI MCM.Q%Z&ED5EZP7P>O&"DZ4(@#K9P.6'?C4).E,O'H4')X^[FSC,A]]I>WKA?3=Z 7O=U^8R/+2^)WJ2ML>6KJ,ZC)-B$@?G&K2(7#BF^+GAC74 M,/:*VDHEWY>=2M9'5]2VNA6U^KMM'=HK2]MSJ01*%Y'B/6?<$"=<"+ MQ\Z71,Y3X^\LM32[MF!!7%%S;]>@KE$TB#/'H+*G7_Q>XCQZ;GZL:Q6!DQ=_XQG#3L9!YJ#=#A0E]8Q'FBA@2RIC%@$.W8+Y+C(7 *N04/-U"AN%*1;<>MV#B0-U7-UB0L0$Y)I M,F)P<.NU6V8Z4/K4,3/\"3-QZ_5\[/ ; =U%LQ=P5LLP^"9YK8=)V!OQ>@X MZQF>[@Q&E]BV]^BX!O(@DWX0F5SC5U;F72TFQEVA3 Z;TQ!TP8CPU)%4V[M"#;=NAY8Q+?,AF>-1F@Z ML*&JBEK]YHK8G,/.L*6CZ%YXF$O6B]4\,.* #&$'D\,E/C.(H#U_D4_N#$C M^Z<.)7J.QK_F2 Q_GQ^'Z#K(4?I2N0U!TQ&'FF]II2,>#,0,S2%>]UR!Z3W MQ5C.!);3)5&5BR[@V5F.&^QK@]TGA22*F@HV+=Z UQ?<8(4%3MF[M#.>F"-@ MX\36#@G$MF ZAW/SB327 =9@I$FV*$E=[<1VMZ..]IMS3',G\3/ ;3]F'D M6]HH*UT=]UP6TR5-Z7,+XZ^E `]=6.1M*MO3[CEI#3968"=9]"1&2R4.8'"" M3Q^ __"P F4/P1]-F55$ -\/$1B[VF7O>9.9X."I>F*R8BTW.*CPAJ&##*[C# MU0AC!YXA!+ 5<(] <@YE51*.KN3#WIK3#$/[*>L)>X/'B"# ,8|$W=3LD\K M[O)]); P.W'>+RX& DWMW%,X2)USSM8XGS]+NW@OXFV@H/)OVMA&Q7-T+A1F0 M+@B1O6"U4=)'P,FY[7DO77@A0*?_ :L;5W\ [3U^M3(SIC02F.C4 IX*5NX O)G6(Q19>L6!6#3)9E@=Z#Y.[9S6]7!Y]HV M4^!^V!3NMZW%,AML&O9_#(MU@U7.MDJ8H.#Q&O=!=+'5GGM<\!0^B_T_ "9!V M$CSY5"SOC2!F#0E1>)?[)?1? RSU[.UAKQGWEO/=7=%\C*O+^!W(!J/ \AY^G-MOV(+M)"XV%8(%_$(Z"\%PDPY,*7>*3)OVB[X.#$[2A5/[^6<>W>!82(BS@?K.( M(#X"]:1K$-_O%+4A4,+CFUKH$-@ JZ?XN!0*!.OM^-C01U"^2F-F?A\ [>X#GAF MDBOC]IP'L%B ![$Q1OW51>U?\VO)\1!764T:_$QJ-S)X@ M'AS]H90X^TTZ1)G24%6LCMHZZ=K^7DP-VC)\;K.,46=8E#RTM/V4ZJ;75,.? M:]CTNFZ3O6*#=!=H+'6; ,>Z,%-UU,Q =:B;V&0X_2Q,MC/YL,"B3#6[VDSA M,U,1# _#"'D*"V$6#8PK,%+1XYK+CIQF04G@?BFBI%VVCU"Z-PQWV>+(8 9A],<.D2&//CI ML[A>N*)K@XPS9:V4MN. W\5D3:.,]*}AKT'8#W5]" [9C6.!AX=N*@#OK3[7 MS5429Z'N9'A+%E!=]NBIK("0MQ3JL=2^;.F> M2. ^*ETQL$V)=N %=:'O!.XYF!5SK@.0"U3; M]"MH?=#"'"E/\.]H8HFIV!G!^P9*.LYXG<6!$ N8G4;..P .TBB)1=3MOL(!]U=.6COFL.L[.7PZS[.A#8:#H0^ T]@CM% M>%8Z]ORD6& 1"[B8XVN6C (VRT8!I[<529RH :M4RFW%,L[8 _M^\++#Z@C6E*7]J;3, ^9@4( M7T+O&62%\%OL#D5:.]>B$\]> [*:>B!"3RLXS>P8R3)@P9 KPLI&I80[/M+'"+XXK[1_Y[?@ 5\W)!D? MD,/]DP/EU"KF@E5\6T MXX.4"]OM=$[=PY3!(.&$>W!8XCV338+WW[=AD>)!VESBC$$(K^+J2XK9L7F< MJ$83G#R$GC.OF0Y:GHXOFV4#VL_9^<&X7PB=^.0._OG"DL=<Z9OSBQ>]-MO(P <9 G8Q4%MF7)9K3XL54@T^G)I$>R"L!4D&#R'G0T"?%7L!R'F:4(LQ!% M^.%UT3O'94Z+-\<7K[ B@8L78N:47LC.HXN%K=M5=L%)COY9DFMI^K5!B MH_ROEJ82$7 >U^R1<)4=;@/?MYDAN_[.A5%);JW3-H_S_1.P38(VP>4 M!8.%/G:ZV8281C% G&S#GG+N/RGWP$[!LT& 'VB?\ *N1$3\S9MK@!$4,IOT M3-@U+H=*1C10O. DW &0"K 0GCD-OOS[*N\\">6-MO^&MXC> P=I-D) 1F.4QH M7=F26E7^DO"]^<@0 3])DZ_*&W[!7@/.IA\^.:+L+/&+++6R74<'-^X%N!PL=; M9+/(G+Q JP^.GDA3X7FNT .G\ !Q'X[(@)9!D^:!9HF2Y(C9W&7Y:GD MR9_EF^3=$ ~M_,(VD!I:LL$W6&Z>U[2.6#=-4.")P*ZGOW-X:J;"]/$$E,)S@H2Y%5 M=QV3F0../$'E2S%EC$0 7_EX058]Z:$R&0PZ.)=X;\WS*"7N/QZ.\,E26(E>L?/3+.'PSJG759<(C].U0)$V<.'Q%#(!LDHD MW%I_H"?>R-PZ8&[N.[:._B7*.5:+L6E:]@NUF:7AYHIN\.[8M2#P+!-O8W&- \E7=N>"UJXD4KZ.IF'I3DG MV-KBH(?R[O5WYU]!^#B'URA14U:.CA=]9*7'&5 A,3B=ZCUMTI.E10. AI&/ M7K34D.6A,>N=!)RPAHK9[$ZG[X.A##7+9FQ.YE"U%..69)LF8VMBD9 ,H.*J MC*V12S]!#,.]"KM9D#V6S )OL88]9ITD&/1H7'$%5ZH"Y2 MV^XY225&?G3-0YUI-5VV@6&/')[W#%5GM.BKE"0*7X ,V4F#D!XU"'^OA>1/1 MD.0 <\<< 4AS2K'4I#+2+WBRNL/5B?L>I;+6>I[=SC2HB;=4FM'L+(^=<6AS2K'4I#%

~~A([382W[ MQO3@F*]M\6[UY^_\F4QZQ:M3,M'ZD.4]W#B=%[2U$/=G(Y"RB;:9O,QO(PF= YQ M!#2) KPCID,@D7/\A/43SM?%_(@^@$MNI%):#84WIB4%\!#Z47$]<7Y6)XI_M*L]1-~~
~~+F)0*+#7O#A6XN,4+P26&.P2*4@_)W]W0VU-3[D;Q=[L5P@N5ZDBG* MG,F,,"1D"6S-+=N.&2S4&W/.,9+CE+:$II,$BY1 MH:"YDEFLZ\&4^'$Z3;F231I/.52D W/W],GM_I: [L6!='0>'?~~
~~U\4)RNIZF# MD6;:PV*_A>_''<)6=;Q(#1=I#8OG8U7S#K\U&1E:)LB,V!FUL_F.FMXT/*UU M]VQC,-(E:2@5:+V'0WH@.X9L"H]+T@=!4ICKG3,C]\X^Q$_*@(,V]^=/YBMW M,^MP_;MTY."1 [2I1[,:~~
~~(VI1DH?.!6L=C/,#"TWE<,Z(*+IG%8H._M0V^\BC:/;V=N^Y>8P(F.]9ZJA@?55-8]T8>1]VST=K>R*Y=:PF[:_W5/>X M:$4FCLEZ"S)2ERNH[C130?I5M C:*_L?~~
~~UZ_\T0=7THG(KR3Y;YFDPER,L)>463N*_GS3#-8LS,S6[_73,RWMV&Z&_M;MM/IE.21$0JHAR":;F\KYYYXK>S]\T)>68+A%R^5?'S-[TF]V]^G-=,SJ;_MI6D>[(+!;A"==XE@N4M$-~~
~~X7RS>]MF:R2K].]8&];@/8=*=K=O2^$YNT(>K=K M%8T$KF#_F.]@\[]M*S3PR^()]S6VI&'3EVY^QCP?*H.,%EFE/_<#73D/)!< MS(.WP.AS:7^CCM2*5'=XU2,.T7WT_[D>6I?~~
~~E(WWVDXC)1W!$/_K,X1*Y:0:B M+H$!(.I:FL5[!2%<>1<,7(*]<+\71@[-W97EXGD3(\CIH:)O6?966MN@#R\3 MM*0LOHG0[@8C,0(W*9D<\2]ZYJP/_2VX Y%R(?/FV%=0:VH2V\5 O&CN~~
~~M6#8[T&KC;&RFHHJ1[-8)Y;R&CM?0\;(:7E9S)M^U0AH2+*5)YZQ_}\[H8_Y M_F5R#YO0:<6DN<:&-5L5-+P>C@.7;=>Y-7!U[#)T;:AEQ,!I,0'M1F=I*5+U M+"U<-'+MX0%'!HX@X@.X^~~
~~N=E^@S@"NNHEG9_%C"F?;%*^?@I@(]E!HE@_Y M6^_?2/AXE93LE\C&74/PU22C&Y41%0:N3N%DV MMXP^H(SD[!?0?<:B-Y\(6.^F2(I$R^>*_+}.:TK,0_5=HSC373D@S,A66U' MG2C))NM7-~~
~~VD@7B\K_5BG5'N^X#P]A806+R]#SY\XRZW:FLI7@P6,27C@[3Y^ M^K#_}.(Z3"S#_(HYI.X7$]**='%%0W?*Y]6LP4@:RDHQ2_SOU;GO6$.(E8K" M3YB!^K_^9BF*])9R,?~~
~~V[_/9G,4UYS>H&R0]8A9!;-L+1ZJ2'/6,?R3)$M;&"+-4O1 MO@?K=TQJL9+7O3]*E1^1R0]+2(/O'(O@UZ4=8^*$FO00++M8%V-ROE6&5.U5~~
~~M2Q(*K_@F^$KKM_$B8>F\)BG'9.$Y/D@Z+&!!/(5@_B!C@,1PX./P59 W)2$R MOCYQ)C Z4Q&(!/+/S\IJL]]3&2/G24VK;TFQ]G;ES[''''^XU]\BZ@)6XF%?O M$K+_?0GA[QD;NENU="2&S0[~~
~~N7"C9$QA3&MAIP0+?46!FG!->'M>MIE? M.(,<)G$D&QY@"O'X^3BFDM'Q)Y@B'M'2_^;E=_9^EO^2KOL#+/MC^C1_,1\W M%I1&#@! M:$,"]!*-8!9.9$# B7>+8;:M'U8Y\QO5_=@ M-~~
~~>.'=9VV)GR EX'GW?T?6KX_7864RIZ?O"0M?_)S\#R45L^<J]DUKU6GW#9IP MO$@2CLENPG&^MBKP$]$*G)@6& CIW/)M"8UE<,F^@0)/VS$L2+PIXCZB\B3' M"-380K%0M+@,I7VY"9[A?~~
~~($)4E%25I"]VLM!)&QM#9O7!M5@EA#75.Z*,I0 MAZ.5526(:NO=+4]]QDJ0?DTDK%?7T:R(XQHID)7K7E/"^#7M3[S;]MNTO9O? 2NS1I/WV]53E?) !<]/OVR$_CI<07&P9.P_]:1UWNUXWM]~~
~~M%/+ZMH-KCZF;UR0]O3D* VCNG]S9HMU90]@>]*5P9+#S.L^A9F=A.!TT;3M]YO6QFLM M.6(O;I)TAUA32A"KB(K9V@1A$K&,F"[;599-B]88SUPM]#;?GKO&TU=Y^NK-~~
~~MI*\RETW$VY+W90^:M25OW7G\"LC5]^;B/$'T\GMP;I&^\%QW3IA+$+V%1,OL M%NV*3H?>-E!Y4N9MI])^[WFK,:Y?<(5Z#R__Y'6L#\DN1RT.K3,:98'(U7O M*L#5@T-5AP-[K]8$ @?:VK:!@,~~
~~(^!)@W/*XBS3+/*,G(O.KL-Y[XT$Q'Y6G[_M>9]D+@$Q:/)2&2C5P//H*V24 Y**-HP"BFR32C]%!Z\Y0#?H#)#S [ M<<4:GV BAUA1U8I=N:[A#) G'7#0LF9R=_%:@X)6+79VO@;0,F+ [&_O?#T=~~
~~MM)*.?+G,^ZWV68W]YZG[N^2E9-]7P-2$MIS\#UD$GMMF F?=RV[N1"_TX$,9$<(3?"+R5V\&CL"!.M IIPT*\ M!F[P2AN 8@<)]WUYNIBLOV35 [%W9@@,$P*0!&(D M6"P"1&4P^4[I#Q=_'V?-~~
~~EK:'WXT<<]\TF"DA42NTTZ\SF2T8\2AHXV]TF[TM(Z'Q(N'=_'L';:%7?PF%S]"%=' M@Y^3'G\HNY#_397^$ MW?E!W&\!=OLD8?3^WRLO?OU*%_%GR^O@2YM@)YVN[5*VMTBS")?A*$B/3~~
~~=Z.L.RRC0]\3,D]YTY(2">TLG(&]&4.S:_4IUW)NZ/0>"(^"6G'7#S5G*3Y M=B%VF@5N"K!C.Y+%]>:KK)%R01"LEE2]O.:)ORW9?/<_",5@.HU 6-!?.M$,_M&_0~~
~~MH&*"OF@%_!,FC703I9A,68Z"#G+"4&C6 I6*O$SXY<5697$FWWDM[QWHOA^9/]NTOU\:? OYO@P?]< M5CE\R>8(?,Z CFB@TSH*^51OD5*Z1>KEO$,T-'PT"=#E6(41]1?&]PA^&^5<~~
~~MPL0A]+>IO9[:,,EQ,[5.G'\$7#U9HNWJA*V1^87YXR3(,T'9-N!^6_PPN0Y18 MM6#S KY6:-5,0P=[H4WH] K CS,!#X-Z"-$D]*B =9?$/Y(KTAOAR R<')PZ M6S&9S'P@Z1,X!V"9+_%C$9VO94#GAVP"~~
~~&@CD^^YNB._EQ&^\Q#].)Y M?CA*.FDC2 =H@'!*;$)\3*E.*%)_9!E3V]#9?8;S%)(D+).%_^BF,O!P>.@D MI37LX#._!<&#OL*]" Y;29Z3W#4)0(*YXBU6BS)F.>B:%EQ263HPPR_]R ;^~~
~~M);$Z"R0B+5,JCM0%8*'#&^O5&8I<.B$+XW+9,C92_@N-H6U%%0&TDWMW%;X M(T3$WRP/L$43,@[G.>RJPH$O#WE3=S;$)S>%Z Q0A8^HY;@9]P,CE!8 R+; MTJC)YC#I~~
~~C;D&*4+C@%&T3&'Q42BC&'6*].@7"XAUO?H'[54_VAH[24LGP1[_MI12?_,DF7K)9!MJ[P?=S//!95WCS?0!Z/X)AA[@'+K &ZTT^#&@&70V-8" MI\2(VMV;DO!N3>?-'!PVQK1K-~~
~~KM^(T\@/7YW8MBU],MZ55;BYG\FD3R'VBZO MR_923/WXE10H'K']T_5+SR>1G#PO]2HR84QYXZW0&L(9Y:%Z1BX"AM@8WMM M)L@MG3@U618+C#@YT.F+Y3QX3:V;N0,V1"*F:+@YBN=D/~~
~~]> M2)@,K95[&6KOT'72].,+F<_QOT\H%WR\)P8KUO>&Y G[_00A3BA[)&E<_:@M M^0&&PXN'PL? F#IQQR#$B&8)\;((IRFE1'.>'_^/8F$5941#68"4FI.$_)M5 M(7U &TR<~~
~~(CVC9ID7H2VV)+XE);T4"LD2%$P;,:4D3?KO44DL?F7'0Z O1,S M.%NP!+V)K^,A/WRGYU1!&H+?&'V.BT%D,*#IB12&V_#;Z8H:LYMX7DC0QHOP M80%(WV3M;X49;!5<+Z:*/OW-M'S+Z%~~
~~(]'U_7CV$U"W\)9ILWH4?=&(1\PNPN>G;@?YC,G%6"9>Z9$IKVQ/K/0;>HC9# M.IP-9_F? Y8=!)3'%\#2# A^3V;POV#_WK9R7SQ?>DD6MOL3ZT LIG/Z8< ME.HM=#&2OR%%7&\Z]29 .?~~
~~PY44'\D[1%H:BX]B']"#MV7]$RE),1B MEM@P9C'$\A7/=.[HS83\\X3CPBME;7C0.P[P2G*D!R(<^:N'+W/&O4=^G M+^]M71]1Y 8D9I,HD@.7D3GL_]3@\6";P$/<&A]@R\M"UHI'6_$G,?^,<3T62~~
~~M+:&4DNE).?T!_GOPBA[TTPN^_K$&K6QL4:%/BI1Y+E/Z>DL/R&]<4*D5)\0\<,> M?MC#X@O4.>RIUHQE46V31K6O43-2D%/K0D@28:*"!5'?*OHZF1%W-0>;B-XQ MO>$?P7S^(0A1!U4.?~~
~~[6LZQO^]DAIZBK_D-U"5RYI<+6,8EUDEA.T6*K+_VT M-'NH==6Z"!/=-;Z;?%%-5F4M?=6G?:=RDR0'O=2^KR*P81,PD6_C.,WJ;"G M?]V5^*U'AUX/V?ZD-R#NW0,L"]S;A&#OTQRYY%\T-~~
~~903KRIQ-B_+Q_/7?)CO MXH,E"\FG/WE^4AY$$SSWJ#+^\.>H^/#V%Y G/^BG%/@(9/3_.)LD_:<5'64NH M'4?VE]J4]?P9QROO8G2Y^/J#YNOA4#^_]RJ?&4LZ_ M2P;?~~
~~K:04UK('(TV_HL%DK;F*N0X9O>PIUA8P>PJFM+TU9QV"]K,54U,QL["K MRJYL":!D#,W6TYO8-5-'ZNJ8 MOA9,G]D%+6"9=NON&<_!!I2;J*I=M4WF\9S#//5(.P\05\3-FA+:^RH(L;P+~~
~~MFZCQ,.\%PSP?D@U9P9.??/<]IDA2_)9AKDG0Q]HF3_3&N/%T)EQ:CNP[;F)? M,[?V\?H,2U?:+6=H$TFIS)[:3>3LNU@]5Y+]Q=.9+$D:C%2CX[[^A_>3QVFX~~
~~M3W<2):^RF>MD2?)@I.M#K2ND,0"F&\UU*E0*;ICI9$D*9CJ9/.:)"]3C@F3G MLTU:1<8L2<4D4M&0-$8DZYDB8Y=S!U)5EW3D] VMN0;8<:NSLH:4,#FC.94#TLBHQYT@W3;SL*+T?~~
~~E)O$D<#%D:C*2AS4\BN$_]W4D$ M$PZ&+&-K&-&46@=*NSR*>$-;?.;[8N=16-ZLFIW6][0).K9>3>9">>L&:>MQ MZUD'ULW.VR;]6-$MP=F]='A]HPE.\O[Y3?_>V_:Y#:2'8K^%419?:V.0'&X~~
~~MDZ6Q%:'1TI9GNB5+ZC=O_>4&""1)M$" C:5*G%__SI())$!P+;((L/#!XU81 M2&2>//OZ-%GDQ8E0XP[.$.NWUE7L=(08GOB@@PZ]>= >F!*]UGKO&'50:DF/ M]J9[+[R5FKGR@/_SF%SFC[]]]$+-~~
~~>]./=?H'6X*#;A]H^SOZ5"%S]I0!?Z_+O5$7<1+_M<2K;#7V0]D(??[,[;9=W&1]WAM?793P5=7J7\?]Q&\;+FR]??X]N?EX?AL&3 M-'A(R.N;SU_?X%;.XX?(BR/[TY>_O"Z-"P?~~
~~=EIW5]^&NY*;&CU!,_"*>_/V M:Q;\.XW06"'5CP[5FO=I.'SPG4<3U2B:*KI\;RW<=!%W?XL@4H>??1 M!XTZH:8YY4N[];>_1L8*1P4P#_3_C6Y>WYE@D%?$_==XU1NO^LXP~~
~~M98'<3A>HW)_:"K$FTN90F4-=+N_^TYO$XYO7G6&WU;^B,&9#-+-",?)M&." M6#NI++4'\AYUK?[F8#&\"03F:-@VVZ,]])MZH]*,BV]437OAO;3'T;6TQWS4~~
~~MXU"]ZF(AOMFY,U61304R_YN<[VN19YN5Q]&%E,>M/8GWTB"['=0@[U]#!?50 MW*\>?PY>F?^/#(YGYH YM/GO!64HWT\F0]?%9/?F];BW3K) U^_J8-ISM?>] M)Q_SA'24?,QA*6]W-7]T?~~
~~&PHKJ&X\WM8]I%93^EA80H\V SL8_YFW^STJN+8 M?_ZN%=7I%]O[IKU^GYFCI49:X@=U1=L4O<'-ZW]^+/]%<7JF'6-(^5:O%;U M%$6M;_%16B*VCQB,6G=5*:IOO"A7T!"XO*2[G:_]?~~
~~HX=@[N=<4V38[HXP:)C MC@:GFF!Q.E1IC-'&&#V35!_7,:>F2[DU_1-T(6L\/PVQG=_SLX](K$EN3??N MYG77['3[)A!@1:COL"KR&M?>O2E59TT]C_)Z:%Z\^QV#2ROHPJZA]EKS^E!~~
~~MO1AO(,!V+S+FUCVL$,3&1 @?<'#GW:D]APE**#I2M8@8X/_;K_BV/2I8C MH8KY,)4>?Z9:/E!L8 55\HH[L&P;[C[&72V3 M'^U_+"]!&O_IF&PH/-8DP!^]-MO'5?~~
~~_A^6OM2J1?:]8>L%*]"+8STEHSX$W-MQ&]_!ZCE?E? %$?^C;TO=Y$6 'YVO:3S M3O!DCJU 0I\X_^K[!">L#8"]"7 M^.K^Z^?[_\W#+P QM"/.^T5F'@><3!0W>2<.4VX&*8I 11B]ZY^@F3]_@/~~
~~M;F+0[=QM:V/P3DQ%&.9E1*9\Z;__^%:$]<#R? V@1?\N*0Y0:]-S0G639WC MNS!TN^VG/$#GYO6XM1[Y*V^N8#) +@3MO?8!M DMWNYQ?;V;4;!=^K2)N-X<(%T781/6D*~~
~~MOJC(6,+36,KG%*$]$HS'=_W$XD^=!\:IOK0C=),RH=!"Q8%9<+%K,P*A6(A0?(_JTY[5LVN2L(L[PX!1 M(E.C:T_YVGL)+L*1O]Z&POMJ:4]CR*\M[L%81*LOZ9<&]Z&#=45]T\:V~~
~~M,QV,^]/QP.GV[4G[_XUN7E.'D?_XBU7;.Z $P[9*_KI'"487&.J:ICD>(3F MLOP%E(I8_;5?IX8]!ZKW) ANR=HW=&7)>]#_UODX7=DNQMJX:=!%'\[PG57 MG]:3O?&\P*;G-[7*P56BOZU0~~
~~M%LW53.YP$N(2[SU&.:3MP5NUPH-617Q*S:75"^43>K7P/J9O6^ MV,UJC]8P3W\3>_0;]=TU;$T'.&$CEZN"6.]LZ'D&5"_8B\^I>U!E[N"1C/]@ M^CC#0)$C.@T]OY9":~~
~~%P3\A]X:\W.#M#B.NB!SYSB/NB9SNHU?3=CA]HTGH4 M3KGI* W:0X/1/1I&9W:[EQU:+:^IPGD@#9%4@DAV3"(]$Y%@ G37"%PX66H7 MD51>6;F.]*O@!S<2WMAA=\%9F.\?~~
~~151C2AVJ1'9[B@G/1/9W@'9CLWVZ++EUB>U<1JLTK']1W+X>;"]W[YY MW6^;8+=7&]M]*_QJ:!3\(GP16A[G2#H+UW>C.*0\JL8VV$*X=QWVN6)6TN,8V.+)6J-V^"%;A4+X[<_3XGBZ-~~
~~;:"W>.ST*E[_1W,.+U?U?*55 MCB<$T/742'8NPO6H@=S(]RL@]S5E_PWU-U0]^4?1$O>A\.U77OS$Y).].K MH>Z*]$3;JZ_W*1DBH.U16G+!+.\M10].:^^.&^M+Q:RVM;3]@'^]*;IEF>/+_M$#~~
~~]A&,95A0%MOA9V$Q9$22_4G+B4?QY,XP>LW\/2:O>3I'S]22BB>2G''->M5[^)\ZUQ8:,(5KQP)OC[;Y/ G M/ OPYG6_M3Y;8<,L\'6**BG[QJ7W],^!+Q|:+]]].A)<2["C\K?2@E@8@ 3& M864O'WV@)/"-~~
~~^O'.C6POB)*PI#]E/UJK-(*_X6+YFA5>S(#5X%SKO*Y0FU/"_M,.2]]=_]7DU%S*76%_M#"LV@'5B37*QT+5EO+?LN?%G8H6P$>+&R9+:7>"7]9U0LXDM.P'FX_)3ZBUG~~
~~M_.&/>!P]X[TY@3!#I113O.?%[GO6@"_,H97S2$';2]E)Z2OL@^&X\$ 897U2 M?F]];5$Q60('7_$:<(0NYR?L46"A@$F\6$&8GL;S"KU_C!_0UR:'%U,W3IL8~~
~~MA(+%FXDK/0CX#W8]2*A5,=RSKU>M\4*HF6C7J(X0.:GRWM76@TBH$KG??6R] M:WS%DKCH24EAHZ?S]6CD@]S<@W1+!:%+$#4B.!8YAKC%HA@@RHA)@IY8'TU%~~
~~MO30;_\:X6]9SC6I>CUKK]<.9.ED&OHLCPHEUW /@=7?S^FY+RY@U'?6"N%?) MF_M&9AIH*%;&T9#S]9)@((V+_FT?UN)&NAT:]EO%/410E&6\I%1HY"87=\NC)O!B']UA*/7!1~~
~~M=@(KJYVBNACZH"Y(R8I2#HCAEN2E)N8V\HH5 *IW3K ?C\A_D-<0K:OLXX44 MP,I"B@2.[ I%]P!((V)I%BP%;1>T<=E7:$9I"N]]*E.7=O%)^!.PD )9*6] M+T'H+%'](V4;N95 T6-~~
~~,$VPFKFP0QB'46>0O*CW^+_M+?1(^YKP.,L@5"?>M W2PKAY7Z])T:GH*O".AG5ON1!!B/O>H(4!^_2O-R3^ M0]R[_&M;Z.HPF3]*U^=N1%HCOL6*8L2%7C;YFU*\-T%L<<\AZK P@C$SMHU~~
~~M>U+/=E$MAEM"*D$3CB^F<)U*+UYZH/GBQB@Y1IFI3CT5#AH@]JGB?#]E)>>YT/Y7_49OE0@:HVZ)"]@T;APMAE(,1*3:LBEU M[K+-E>WM*@W3M\I%D^N:Z2Y0G17*.M=DS_A$AR0"B]O?~~
~~F_]O77S,_)X3U$,_M/FM)*U"]5V"&FTA]$HRF$AQKWP&SD_0,N6H9!]_J3L;]?K> M3MH>B2,2BWS)FSA*&_M&4_;O;3L\&L0\W7505FXR]3.N#PER;$)+EM2ILXL38HKZ&_?LV=U%%1~~
~~MFV9S=ZU1KW>:OFZ]5F<\J%]SN5ZKW1LWS>;:9G,7NHDK,9WVJ&9S^H&?$]":_M?G-_O[E*]YL[#WTR^!6^#O2+POVIC5Z3M M>FA!Q,#_]2;GWS@9WP=ONT?]R]]#]=K41\O;P8_]1_=M)?~~
~~]WNZ&,GW'UFP_M=2'2']R]OZ7,_GB]2TE52;_R;M3E-UC5IYZHU;MGQK\;AE-16,)L!A MO@OYAC$;O>X$_M=QQ4_?'Z::.!,Q0_+N3KWEJO1RN$VDC>H]CG<,GV]Z4 M2&N[/GC#(RS&~~
~~[Y]#P7H5W$6;DARN[.W3ZN9Q?*7VI+&C(OR\I#%^HNV>C#3N M@#3Z(W/8'>PFC<;54O&*^&T? 6]O6/[<5Y=J M!V2-32BP/$O+F)/%\EARM39&/2O-$3^PZ@@+<_"Y '."??C/%2N%F.4:"3L)~~
~~M]3X]]]^'Z[:J/816*K(Y80\K-6#GH>P38%!E6NRF7Z#$7+UN2*78[DP%=&EE M(P*2VWS8]ZP&^HC^.=\7S+"RJM8H2BQ9Q8+_QL1:KA"C9 %RK,6!\=9:+G&@ M,\~~
~~K*]N!GZF>BPO19!N391(N@XA+X]:;ETU+?+(M]:).7I'TX 69?6FNW3X7 MNO#R383P"15N%2YPT8R^/4K$OD)>*LN#O2^M4*)H,)U&(I8YV!)S)=YBGG9-M%4,VN?\~~
~~ZF3%Y3Z6OT+885V.AK\$*2I5[*TA(,0/$=IN1'TNTK]B_X(+L7" MY&*]D'!PF\T&OF:$N%I2; ?@!;?9MFSZ]G%ZYG$PVL>>9TF-1LR:3=98&7X MOP2S" TE=[(Y2M\G]1M=8F*V]WG779?~~
~~M&A%+^#+D[U7%^^_LY-2Y0=.CM?7C[.G5+.?>.$0&^5VS,Z%]Z>U*W=X%Y[W-:$KX( MW@UO7M^9 ->%Z L=ET.Y$"5WU9/"4?&D$2VHFU.1I;:>F70,*3D-ZP0SNGG=~~
~~M&SYZ>'T%TYL:O"*\VC7H]R)<=>@S:@=GI5-7MGGK2"1&ZDCPB-C8TDS-NLZX2]0FT=T_"_MHE<;IEZ'(3;GQZDP?UMECWRV5OBG-P]6Z*@H%O<->!.] 8K&#$9K)CY-OP&: MBLS#==O~~
~~*>TA0%MVGV_,KO'Z&I[?4CBVA]^4L4M.:VE7:Q,Q)O!%CG>]Z-J M(]+"I6>#6?7Q1#BRSN494FE9#57]I#/)<-72*AIM*CV74]RH% A7H [P#I4S MZ74=5 %FTR@[*O.0I4LM_^>53I.01NRY/C-~~
~~OO,H0QP-AH1#/)X /4Z,*+5V MH5_2&4?@U8_M=9\WVU-MJFCXRDH5P^D594M]=B0[SM+]]@UWU>S%?#'EE(B M5>*830S/U73N4VF7%=HQDLN!)BXP.R>TTZQ#%F!8?7CT?I2T#%L%!#%;J^[2/A~~
~~ME?Q(%3[M!HHN:HB_%KL\80_HD.8D_B#)X:TVRXU]#)RUX;+OQ"3^Z$=QF"!? M?9M]6K7(>?]GXL:K[)%H/STO&T]+.UFV#O'-TI]+E8FJ"!-$)S ECXL=)7Y8-MDX F-!-66\;[(( F^"&(AI\"#?~~
~~]X)32()G-U^&>9[T(79Q[53* )C(;!>5#TNF4_U+IE_E:UD\%)'#:.:\P"]ZRC;_NB#NG OR-9 M.,7>]\"B>=8VFA(\,MB:A8*'G5++ PN4?+ BX]]\"(%P?"^8 M940+%/@;] M!!BENT@66:8)RETWID4~~
~~MP^:7[_M[9A@_UE^Y!/L:D8W5Z(GC,$*>U@ZO5E3_M_+#@";8B;[D]13,IB3],!;[.?.4GX$(0,])#9]KHW_MKZ<@OF]7P@]+6&K&@\GO-~~
~~L7OFFL+P%)H"7D6C'S3Z084/L*=^PD(D,*'4UO?,M;R:&>'UP?) Z;PV^5^X]>_M^9(_F_^43IE?\POQ25__QR3\R^NS.8W.*[5IQ5 M:0I<.P?<._ND (7+&;5-07XG>P*[O^1^(6V1XEO)0Y-/<=%A1_Q?~~
~~U'H@[S0 MV5=[]CR9]_*S'CW@D]\B;7TDO$@\S-%G0T8X:/]_T]G;7ZC3%GI/H-P-3KM MV_^AI6@W>,0S8ENV0SD0_0V/_UI?T]_3>>$HQ@U!D_;^.X']IVZ!E_CKS0>>~~
~~M'$Y_25^^^=D$F'G"R6#\]2U;7/^K6.;LLG6Z]MW*IFTC=>N:UB&1KJMB<9F; MKTM!AR1%_(N86=3M"/(^'N[;?P3!=_SWU_1ZS)O\<$\=L5#,]L%R?O,[TNB=? MUVZ7NOBX_GV $^I#~~
~~_K,%PZX(T)\&0_,+>,3#I6W8X2APD";4,YO]^@<5LX2 M@)OL 11$0COM1,#N6L8'6".(Y4=Y=M*<.1]2)L-W0GH+NAJIE' O+B<&T\7 M;AKP0.K@]MR%R^VN3/E%G"P,7,!5GZ2S%#>S ?1?~~
~~X/]JAS?LPS\.O1E,[,,78]CH+TV+8(KRC]T2C^[ MAL7L,A AR.W!K$B]D081@O55$%?T909;EQF4M)#;4X$;U&E,\R>P.NY=6*NF M42=M]J1,QKU+_(G8 /O5@0S0DZ^Z?^& &FZ>!Z=*X'.?C##~~
~~MODL7OOP\9<\QDD$GD:8V+&LY L@]ONT ;V?.M@V(Z'N%_(+)?VS;J M@V [X*0SU&#O]!%AL@G@T4$N0$U9=J#F$;.E0,2ZB[_M5X2!\2T$1#/>_^ 1]28#(Q0R,~~
~~),*:@VUHH%5#^S]UIG+K6P4QV<=_)B*T# M!39OY9W*\R(KD)>#D*/>)!(F9PP)7J!* /@SX0M"RE#<"S_!BW6OE9X2@1& MGH@B2B:1';I0=.WU+[JNB(GAVL'@H6F@@)640#]2:P4 MG@4@~~
~~'6O=!=+CQ0*TK_.E%_U7 '2<3%+B,65#A2*H2'>N)'V317O4SP#,/^6 MB !;GC((0]#\F0_7EE^.T$^"3)T?@ 0FY(H]1HC3GCM-VW^2Z@&"7PLO,6"I M?:9/"DE, YE1,$;MTMCJQC2DI\+)~~
~~X1M.:DO&]AB-@+LU!$LY#7#_;M_(D3& MYG#0 D__DHD?F2'&%_=6'\$F O@P__=O!#\.J99[G2_]89#PS*)@A)5?P% M_^B3WO#$ JCL0C8K0I8N>YA @5@&#%IN/*(C KZ"=#&(WL#(0]?~~
~~8F60+Y/# MML194)^,H>F%>.5';*"35%8D.Y.&EOD.9O@,8V@2_^X@43TES:.1F*S0'O M*AOB M7P]0M"A4D",@:9$9[?5^V1N3NFF.$E,KD],IK#^?$$L];(1L:!#347!2'FA?360+MNP^5I#@~~
~~QHMA=]Q] MIPYIW/TE$R]>].^&K9':3B6!9](%B7V*W7L@RZR5,_!M0F:%UID;< D3.2RV MWE4N1T0=O1$]\#^6G'AT/(Y=\K[\PG#A2MT4V0 O.MU6)X??+W]]UF_;BET0 MD[@#-D]]!]A?~~
~~&G%$(4+X56S[SJX35($%.:UI CJNH!RA!U%X'=/XE#^)E3NR M;ZSPNZ!$NB"<6:".6*]M]L("V8/*:[ CP'O1?Z*L3,T)O15<0^H9[.I &S/ M"Y8D1,44-AB3"!3^G-(%:=?2NV>A89+FRA342=*~~
~~[0.%TG]"8O+\R/#'#:)\5 MQ\KN4%HFJ*4AD%E$IU=Y@*# @5XU8?N/H\-MT\@"9KS$6P*4E:F$K/"N1N/ M=2ZNB^LG]PYT!NA,7RQ!E408_(I:%*BH?K!P[X+OP*]XBU9E<2Q%[EC~~
~~M(WK,1+"$2Z<\23W7%=0&Z?_+W(TK16)*-2&ZUBD1:#755 W 3AO^213 +KO MGS$ZH_9WCV(C#-#>4A2/ZB+'D0%3]4L^FAF(5*25(LHK(LCTX=SW^9-(V3)8 M3FY789-~~
~~3@PD"/90A&/PNN4H6B1>[2XS+RSWQ5NAJQ+(0(DG(X$.>!LM(HT,# MC9"'5/CW;ACXK)YJFP/G* !=@_!"6%]UABC);"FY5DL<)NXB]QY6LI(_FO" MSS5L/=H#\(6M'_Y3AIUB"5HIT$&+92[~~
~~MBAS@J,:C\U_<3MTPBK5AVZF#4&K96&M@@6Z.$09R(N]^++II/M*15B&L1S>M#C*]Q%32&\6RQ7$(W)83XC@6:5;HD"@1WZA!383G"DR01[?_(B@XWRRE9:_'~~
~~M="QC$@:64_"S*>V$OM0R/FFVCUI-BV"@.X],>#]V/'0_2F\4 T,I?6A%_+N M:L6#S1^,KY;U=?U^%^XLY$E+O"9Y;!>46_8A#7!]#9S93[(E,_AB1E>#Z(4/LBXQ!VX@9)Q*'O!>B% M"Y]A]"~~
~~FH!/A^=EIN@3#!Q5G5&GGEOV=K#;>]>0%;CID:F8M(P_;%!@3MO'L_M58]/>GC*+G[7F!DB>(1"^N[R,61 M[,PNR*V1BO'!-289W5A'U_PG";0K1]%IPK?^G; (LP#(JB9SDK(NUDD"D!_E M>518-=;~~
~~(A:3$-EZDY_YH;!)@MZ"7>OW7(2T>?$%U:IH&,C^"H4KNGY>LGG\ MB8A2LF*F46D,88CTVX%8[&8D+OU4G?V.#L<7&O.:S5U><%3&^P,Q3O.C/DTOM~~
~~M4U.&VH$O:!YYE$V9"2O9^WKLPT3F5H)E-\0@S_(?8)0R18I$H6A:_.3(!_33ZGX_4P6KT%/_:N9"$<'_L M_?<_!7T8P=&B-(=R(2H[(]T_P!*#\F(^*]B G%KH,I!B,@]!+@^H(>-Z1^S MNFZQ-~~
~~T=CNN<3W\W)SD+=T+ "GNAG]OM*C TM%[PC]](@A9NIG!%#ZJE50:/C"(RT( MM"O0Q98R18*4G]*V0ZX#"@*D4MS"?_5$N#O'_$-BJ2E#8]E*&@D(DK2+T@2LH\Y6EAF~~
~~M8"]G%VE8]7/:7MG]MB@NXB[H]ZCJ/GFYC@QQUDY4?&-Z^N2#&@E N4:#"# H M7BW1PXJZ"VFF,H+*-=-(1%GN;8;.G! !.P$DG(.A(Y4MI]P\YHBV_#5(^SX M7'/CWAZ(?'M>\MV*R9@-~~
~~WAW^]7*1O3RX.OT64;5F[9%A]BKC2C0GXM94FI:) M7D+:OS9W>-$[3)8S3.!DM87494(B:],YB3@+DLLE00KE#/ M\6BN\1+7&_G(S4NG_?'E,#P6:40HHP C=1),+4/[U3\L#!1T<@6^_/;TH6~~
~~M^=^/;S)%(ID\2\ESWW.GMMB=Q^N-5P\]X.CBBG6YRU0F8\3HM0ES3>3C&") M?_D^G?,M1R45*%&C)?I'-^"K,<1OBIKDM6S9*DE\K-@AW;#/N\M+OV%Z6]PRHCA;.\LG=:7~~
~~D"KC4ODFH4TF&NE!*G$T*EK*F*S0UI?*U(DTYU1O"@-H@I#"]NR.GGL6&6@'4"]? M[A1*>"Y]B5>XB>H6HKKC]K;1'7K=8 KZ3ORD3O,:'-9?U/^PU\HH_@:K?6O M.0KK%(4\U5-\I(FPLF'@FO]~~
~~Q:76T]-*W'@OW9_E2A*]I S8D&28RUU4KH,-M68@!57S]>E:TP8.,"[UT82.,("O.:KYB)O$:MH@_EJHPF%4L)9/A!)YG9=[Q_7)! M54E3R:8S(7M,0T4037&F^CZ^", HV;@5D'_&*1)VRI MO^NQ~~
~~0E6"]5+7]*7"/T1P$5KEX:)H??L \A\I85H!*^&'$:,@/#5GZ^3' B9 M\NRV!%V.Y]XE@1\$AO06".TR6IO8GD] +R.:>$&N*,N0-+.*>H[!Q^V$!!6E MAR@O6MY/@T-C"MW^%RA7~~
~~TL,OCH%Y#^05#'4.SR&6>I K5TP'81OBSUG)XL M.V53>X_CR^K'=2]K_[M89:K?KR(,79N!\HD$8]8 Y%? ,PR;727!43TQ-A>P MM$!_1G[4%4XAL6 HZ1PMWPSD:\ T?0A]G@PZCM5F696F:IRO~~
~~E$%M!,1NVO! MY;<9@](T45+NN]!88!KM?"[QQ'?$UV32Y6\B!O6(@L7 7;X@R*X4,W/RGWG[_M+7=UP(RQ,(4!*NXY)>G\HVT^L?XG6MXQ(Q+F$'<.: M86,>SA]+K(605)H6I2U#-~~
~~]#>0:=4R2A+'[D0'I5)E[+0OB_2=CD?:QD2H:@_M-,)531)*HUR2#>)C.0&6#(T]?R.W6V8_),TGH! )W+8/.Y$UE221LXO$AWCG MLA?CVDD?Y@&W]9:EX[+4FLO 0*.M5+_]D!P"3+MEP\ME0>&B-~~
~~:@1]OY5!!) M=[F[\A/?VW6W6(_8Z?1_HM=02!4]#]^4S /_"^P%V_$DM%U]WD2O:@]/_NX MO1.8+>0C4WMUR?)7C)T9,BUR;+,2I:-MA\1~~
~~UO#_D2=Y'@1!36\O3P[_%#D%0P43Z5K]WLHN/<4L4]Z]0A@OZUD%8A&H M8H$.M2PN[.*,O0X6>5EFZ0PU@KR^)&+?F"@N/=;GTPF*!ZQL""4[NIP>(K M#,)?2#]G'8_0S+7*~~
~~<=EOG@OQQVU*DFVU)0KRXJFDCZ%9T,1/;GM$BZ10%^? MS!V8N#,M6CA;E?Z0SB 1"!%5KH_;0Y_$^$M(L@D\1T/O1Q]454!?+MTF:FE M'_N8<1@7E31>~~
~~)>E!Y8"P,^RYOT4BE]5G$D4P]%S35CTE^3(EB2&V._=:_M]A)"M/BNB18WT>)Z'>#4T>[2[+N0]'X7Y:XKQ6?D:]7\KE-I(;R]H"__:7-V>ESAO45'!<*>AC$2B(L',E!/J]L]*S,6K]204_%/I~~
~~M;R5+9YY@?5X?QMEX<1G?\V" OB43-J*$6% M+9]NG/3FS@(/%E63GE\/&6L.7.!?W'4GFK%!A#8R1V8PRE38-PP[ZS36] M4@I:Z17E4TPKA N>@\H]P]?H5&D0@C5,S_TS_5._]D:1"JM3=V(49?~~
~~L^_]IN::EA";O;)1&-B MD*0HXY=5U!32V?D.Y:66#ZMA&4!9W)0\#'3ZM,_JI5E4TR)SID?)H*-4ZW7 MK>PKOLX'5%MS3!X:O[G?_+?T!?OIG8HY%ST7L)%E.*IC*Z>O,HGL#L9LAHLP~~
~~M92G/O)GC"DB!&6KA;D+<-&']Z60.CSMN1]_*(2@!NN45HV)N]_H J=[;+( M<6')F"KGF(HO%KSV!]6G;$5HQ3"H%MX' (14\T]! (]?L>F7-F38;#YY%"/13 MIH'H;4#C0\&U;#S6AC>(#3NQE]XFM~~
~~M3>Q5.1RYQ+2EM0H#'*!]_9!$8BW0@_6O_"OH0,:R>SF'#'1M&E%]19&(65\H MWS'#'>\|2C4]EG.;M;R]4_]4(6+E)UNE4>"!L*CKF(M(_%*_<=?'3<"]6CU MRO7I6NBEO^8_"A1G~~
~~1,'^2?,WN^U6:-'B?$9Q/LY<\M^.DQZW\]?=5K#X.CT MIW:K4_KW34MA+C*'+]@.6VOSWP.K%S+W48-=2(^7C/_2P+S+\U79VP'6]\MV6VA9A.MW&.K9!\~~
~~M8F6=@+"FTO;YSB&':1MU./*+1OU1/OHA=:7.UA\'S?Y=CP>N/>:6F\L5]"G:3&&\=YM8].O^NLNW2S"[]?-M0V3:0ER=7L6QZNO1GK^-N-@]#%2E(]5Z?+"K"27TS.'H4.(I1Y:SL;9]E(CKO)RN~~
~~M.>J,JG0Y->1L-702_586_#Q4M.UVM%ZQ4;_GX:M_8/VP+P;=H[3;/:#0$7= M3@WNUAUWX;_FW;@FN%M#]59#)]9:GL]17@1Y< U%>DM,_TU0C]^/152/6D9'~~
~~M*GE[0N%@2KD.%'XZFXOS^2'4N$&H_1"JAKS_D1:_)E_G5I#M1>_NYCOYK>R MM-!N&?JZ]P)5H6Z4FIM_X.:E2;D?^%DL!/EH?.OYZ$?WE<']F5;9]]I_ME7U395^O-SQ!E7T-;K4^^C9.^;~~
~~@\]_RE'-MZG#A1[-RQ5O9-7!)0=?F$VX]]3KIW3]Y;=?=76L\Z!O1VC4;#%6137LG:BT MJW=WPDTUI5TU*8]I2KL]<0U-:5=3VM64=M6;MS>E75>;M-1O6]*O.I<=/.R-MUS:'P]'/U4@M;J]]KA?~~
~~1^D.S/:@*HE5>%E]%3DQ3V%559&H*NYY!*+4S;)N# M4;!*M4-A%N[GE]7"6;>N=SB,5Z<+)'%'$]C_*MQMGMMZM4(=24;^FU=>W> ML$]74T/N54-'T&_;0YU-~~

*{=~S*X,I]/IFIW]HCG]3R%6M6WR>N#N^,T?M0ZL) MFC|N*_99E:,X_+5MS@)ZP/-X/(=H_"G-M*ZZ^^+ VZ\S:.]I*#A//!GIA58.(]QN&9G@X<6N9A/;@-SZ$A7'#,,(H,+2@A59Q+"-=[*

MS40*A&SNGSA)$A[!9BV#_*:4;OSX3/@(9R&'MVNC$K&>!+]E&E3S1R_S@@N:M%,_Z)P2^"8_X.+(OB=1TP!BW-7-M>_$NC^HP" \7[FQ73P(,_Z%/X-]MT-1%_%D;7RB+-

>LZ/_X@@B1XX3PUN#Y!97LT+!%=+'&\-2 !(:\)F>U)C'_M@P=T(N (*6@=N@;]F4*&G2)5T@C\ZG(>#I;S05D$*/2\"= M'RY@+(@YHB]P?QH+K(H3O$&K1S#LY6R_"\7&.')V)

PSA+B,\QI\+\39+]9E_M_D5^]Y9MAPD3+2RE%5L86 1@/+CPAL{Y,%,ZSVANT?BZN#A]WDY""'OHO/_Z M^?;\L> YPC?>=L08/1.T/^U*8-(I0E##0N(]3Y>]VOMSUC^1D"^3SPP$;-

M_IUH+Z8I=SE@.[#N9@S?'X%W%$XWQ6%-<5CM"@B]5V#3%(=5XA]:XK"F.*PI M#]LU;V^*PZXW)VA?1T%3+%;G&IX>:.#R]7]6&43058U>+;=UAVQRW#\TP;?+C M:Y^"\P\114W=6"6Q]X>D-

]5'<%^[3?3'9O#P0'9 M4HT0O)XBL:>[0G3/K";L9:=K]KN'IPXV!6%GOYE1A2ZFAERJAHZ??%"[]?UZ M;O4SW;N...[+(^2F]]O\71UWNWUS=&R":EA=6[/4PW*_YL[.K\.D+T.<-(IXG5K6?4V:VCT-

]>#WV?157:G MTLXY4>2"BQ#'U@VHF7Q=5]PTROQP^6633;@ M2;"@UCW_]!"OEJB%>"NU(2ZF>@9>]H/YLV$Y[PABDl;#35)3,-@)8>P&&V1 /-MH,+#U%TH]S<#MK;_CNW*P&

RG{/0]7K&+O1ZK\H*OLVB%-L'/1BV&YUC 7^ M$/@FGJW3 ^\DD^" 2Q=1=)&NQE.\NPMV0@GNQ[\.]Y#]RI=# UDHN MT GA+MS5 UV]U*0,P(E%9")AXP0<;'Z%*%,R#+Z).(W-Z6 A[^/F@.[]X$L(

MP4D(;2TO"M1:Q:#/*%E,MI]S!%)[CS)@(KBSP@5_&A(^T,91&#W/AT_Y0GT/7-M+"W#*Z'VZT1H;4D\5=&?[BMA?L#7]9V./7. FZ#4W^ UA3',"6#OT2/IU&[-M>TR/I]

[.'DA[+87.$Z.$T.MVFEAY/>F3T_1XJL0U-#V>FAY/38^G6OA/ MLO!.2AU-GZ1)6..QCUSU&WF%U2V@GIW M=-'2W_2!=60?SU^:@%]W(V.K"F+D^S[.X

1NK<.I\OOS?]N*.AFMB7W55OTKBDN4.,M?)MR.\/=_^**<$;3,59R*"'#-MRA M'7Y."))\+*;<-5314L2UY>&@.1E=!%141R0?.I R0O;=I'I;K .?:[LS#N\Z-

M]M*Y\6HMSD/#"O1)@0H&I(4%_+7OC'6G9Y+ CDD6R--PJ9CT60PM7E.CX M3Y%.5QB?[I\.Q:OE=M34I-VI@2"[ *U$YB0,@#.=MEFB9QM2R78]Z*9O&QV'^%4\]'>2U]

<-*GU'KR5\)>1^R>UDLO6 EQ*VZ/%_5Y M'>"@@X\%@W^,:'Y"/X)..G^_G5 E{EH\\,[ZCM3BHNK&V=D 6@&> =Y> M4[A3!Q(NP9>LZ1Y!.+ \>[FB<<)-MR>],@.7M.(1N:&0LET V5H9\H-

G[K.TY0G]=.:*T"PE!!8_IA)R&E71H^$UB' M-.:,$=L\]HUBR0KQ(0%5.DF_K="# *KH'T3+%SIN 3#!FFK )']P$"&&U(R M>U?T+X+|+.."4&G1 TX45[$Q=+H"4.I[686D.(=FXXU)4G?);QC=TLP +G-

5S/<@!-"@!HD4!WF13"Z$%*<16351AW_*^4!28D]-_2:^!@? 'GX M8C'XO>7H9O9PYD37:K'4@=*X *<). ^N6C#LD6.7PS&/$-]+1Y4XTE\EI-OYY8W5>@<]-M1^,B_PH>

!=#=";,%O9X>-B+ Z30H6_HHCWEBB82"?P2 X449(9.Q*]8 M@K.1T^1D69: I14QC\.E9&+BH'G*A_76Z(H+Z@ @^86 ?)KRH&& M=]T@B>27X1K? L<02R,P,!*4RJ2/D/PA3]_DC2#;.8+|

M+F)2W98Q\PV^KDOWP|>6 L*T$D6R*W82_F9LJUZ+,.E.4V11EUNL )RW*K+0O MXFT0Q>Q)89%PC;J8.F.F#]M> A8JZ64^RE?E)0!!G?4+7K>.R9X )<5@MDKZ M#RY%DCV9

,35"VS#XQ...O.V;^ZJNF0&U!Q0&I(4%[^E7O4WM4E;.\U+ZSVANT?ZN^H8B!<&R8Q5R4D2 :0B^2O+%!:HW%$+ L$#.;KYL]P.4B_=MEFB9QM2R78]Z*9O&QV'^%4\]'>2U]

<-*GU'KR5\)>1^R>UDLO6 EQ*VZ/%_5Y M'>"@@X\%@W^,:'Y"/X)..G^_G5 E{EH\\,[ZCM3BHNK&V=D 6@&> =Y> M4[A3!Q(NP9>LZ1Y!.+ \>[FB<<)-MR>],@.7M.(1N:&0LET V5H9\H-

G[K.TY0G]=.:*T"PE!!8_IA)R&E71H^$UB' M-.:,$=L\]HUBR0KQ(0%5.DF_K="# *KH'T3+%SIN 3#!FFK )']P$"&&U(R M>U?T+X+|+

|Y[V9WYCAPE>/;-34&GB+?TKKW$5^V+=7/)[?.K.Z-_M9!V7V/>X]E&@4?0DH/RW0TEW+Y M<:9]K,(=.)N1:M2E0L069BDHR>9+7<3[06P!HIK\,)A$] 8?NB6Z!7LQTNY)
M;"LM**B7^A25TP2C@#27?$-9_TX-L"YU2OOF5@VV9"Y7,S^EWR*Y$@8>7]]G M+/YP,_/B&]JUWG.*KF016:[-"8%LG40+%,0F#<&>62F MY(YQT48"@=KI6?
_GW\;=3N>OG<%+\3.72= / R?W0Y9H_#6+V[U7@OH-B_G, M7:]/*=;6@D7ERQO]D9N?LR&HS$29&1GB].ALX] M1#CTB9--_94R#]D=)+-@W1CD/!K? 0W#!=89:>?*'<;-
ILN:#$3@A(Z9S65T M9!8L)Z.;*K9#2;!PR^EX1AJO.76S_-ZO[|\28$=_A4_0 %2:!PW" ['U;NFEZD/;LNUDD7 T3=4#)3[EC:3AM4S3,"48**4"?LF" M$.('H&>:D9?]/5/P
IS8+4*N1:#\"7@*N?2AF-_43KI ;#<#-Q>1Q8^A#G)& ME[E=K]}K_ZD [C1BP[X8 *FNG[V=NV(*5ZI _XE!3%>0_9Z59[%;5/ER]C9?D8F8S,-!U0])2I< NV@,-& M@'\E\R\)I3Z$@!#&P9
M2[)Z&<@<)1OWR&OO#H2]$K9(3\[GA%+4Os&]=';YL9[]77"RQMKSYF$0NXK. M)A]]O!T_-OZ1&@]4]_F^]&TIV_DYZ+-Y\^$(5=!4-
;G2VME75J)#)N]E[3FAGKFO')>']O9JDS>>O+< +!53.<(W40!(!<#^-:E%&SI&KN MV*#.T^1;Q6"X",@E&>#?TY#*W$PUJW6C%91+!:F[%V!ON@YF'=4_XU*O P
ML+7)857D)K;EIV"F!.8,/B8=6>G(9M%]IOS*7*F"K*O5MD)7L!!QR_C &2F< ME,-WS(&2P@N+!-."Q-13]>]32P&<.KHM0VQ1,+7I:QC)=M/<7'QC A0^=3E^ MG-X*K3OA-
^"LW.!35B5PNHL;T FH1IO]2E(NH*$C6N>."=.LF)I;_LK42]0943!5564BE^Z;;#E% M"M+!31__(W%F:?*]<@9@NP*NP_$1?%,K\>*5@C6\1(:&$SSX?$"2@?!@"D!0 M6]W%$HB-
>"'8;Z+8LI!#DX35=^/1*#D]IX(N+/K)%1_SQ<Q\B]BU M"?9^#3PO25,-'P+Z9(#98B+ ?<-_)RN=N)$00T+_';+#"\-5?V50E+]6BE^ M 0*9$[ZPNRV6R"5+[.(]PPMZAP.NC:2,+A3;
ICS@%.9I0KGH1/49+B-?87 M7A5QQ5^IW1'+ (,U/ET3'TIN;\?]BDP0\U&*?.DTGO5*B,MH"HS3W)"86DM)9 MXY\H^">&IZGL'S>5_8U7H](':>+178SOA=DN?WW,7
MO^X1R*7(+#*3&+-IL9! ++Y3C]^KDCM_OA^IMOO59U^_7;UY M\WKUY=N__/GKU9N_??[EUU]\]O;-EW]I?[3PCUFF_OCUZ]_A*IZY7S$Y(2$E MGBS^_"#\8N?
A4+ZL1ETKHDZE.1",1PN/5/NBFQ6=Z/$(7]^R!"HPZ\0;Q?\| M#OR_!%/G_WH :QR/]Q>(AR:-A-E/8C8#(3/XV,B>GH@/[I-?/SM4Q<>?O6;$ M^N?
1WXZAYP.7ZD^XZ>T,VX'P4AT.M6ZTNKPN5LEMBQ<*J-S0_P]Z_)X4*N%SP>] M/UQ0X^V<&HL^_45BKK3;_P_%7_GZ%XC+)-FJB:#>&F(X@N+$R74!)<4&Z=$!+Q%V:N-
3LTI_V820VQS/[!S8+ M"1BV>P4!(.PE5V6P,>4CGA'C15%0"T_,PB;%!@2S9GOG^])#WB9,41W_V\$&QH_WJ1YQNLK>?_/8/2X#4#_(^=A_.0?*(+<&*B: M:4&QV02I2[-
)B19)KRCPG9-8@>%4$Q)IT4+_,<$/9]S\<9N_I9]^- M1\5X5?2#JC,\KGC!BU.U;5I+)KL;K2M+5BSZ2N"IK,C?C_K)NGMJHQQ.9B6F( MUX5+56CS1\F(!/&.R4MU7J0XHM,.'&9&
(H&OQP/^,FL?X"A.I-S-;JP/K2D> MLFU&9"F!1=M#H9(ZGACF[:G.Y-BFVMR&ZZG:Q<3[-/X$X6F\T65>GW!>\RYW M?Z(:;X6GT ;/""91_]1W8I;R==2;H5!(=52
M,^IT(G]]RX0^X832;*],S$CV5) \V[KMA,!N[H.C@:6CF'=/I=(Q<'6=846U MLA'> L_1C0"4"F.435,@.YL<*%QW#(?3T0G?FW.N/<=N45S6P1-;^"R DN.Y M";2E:-@3Z0$"B3UE3#\(-
K>77N84N*;,!MJZ/#+/EQ/H^<;=7#HP#X< MB?F85)H8409K7!_KE>S@FCTJL0#40F[X+][)@ B3N1^$HTUBZ00C$'!A_TOO
MCMO@\N6FWM=?BA4\Y3C%+%+OB10O7M6LP27D>FKG?;3!'CBW^2[X'N#H2ZGP"-/@4U7 MMWOPK'/IRLK0;,^EU],@R5/N]69]$QP3\9FO;I"%17IGI/LP0I<_Z.J;Z428
M82)"8=4Y$*L<5Z=)*IE"[1H-?2;(1=!Y)<(CM+KH03_"Y%\6OI-D\@T!W2GL MW8#]]60;PX"N"T!O%QS?8!C,4 A9&%+FVQ_3IGB9WD=.+Z=PM(L+(B+DATOK M(GHMG *?
T5,SF;UP5&G*%G$#)6\(>M\?':\3^)*R21;'S[E]8TTRRA!,05Z0 M]]/-X?Z*Z7%?&T]2%-PVQ75]VP)DX0Y8MNVHER>DETF!HT:/GLZ\TX MV-
>02@@#M6$P7UWJWB#.+#!K&=S"RO4E YWDA1P37294-5L%/P[6YVN8O*^3 MC:-.R3_*0YYYQC,8[!]E%=SA "^^VG\C1?2X%_NIXIP>V0C\]5-C3KXGVNVG
M@A#3<3(NY#X<'4,O$[B#O=Y(G] 4Q]"_33@PQXQR(`"+[$W@KC3]NFI[;][" M#?S554:5"/6F$%CKAX<6PL2N0NE^18(+O_G=ZI\E ;'_\40?R.I-"N26P@/G4]3@QRSE;;#NY-
0HQ88]D@RT:A>HH7V>Q$=,_@ MP!R;N 09C7Y\V(]>5O.<#DC"8(;M6)-DV.:(9&GGD*9NZ2"7Z]>@-?G6HXV3!Q0I8+\;G^AG]%>+/G UYY#^]G:/#$E%;%G%F\^M]CQ1&+)-
*+S328(2GLBJX!D3]_%][S &Z3Z9s&W]@XS(KMT)>]4[O7\4_[JM)D<,) M9W76/XAWW;5=>) 7,5%-4<|<[SE A48.8G]]NY ]QY0=@VL09%//SB[1@^9' M+#D8>VGFP6EI'_5NGK(3/_[?
*R'>/I".$)% 9#0!2(.V0R:B*E$LTXO$/=+6 M*EC"/WCSUI6NN%1^US"GT?UL9F;A< BA:KS!$6.J/1=Q0XNT9-ANF4AT6(7F MM($V5 ;1D35GU"9P,>I#H]A>Q(
48S7WJPZG<3J%M/\60 (\P)GM?+WZ<_1/ MC$5KLN?'01@=/&F9PMY.AZDXO-%9CBO@L6EY)-ZD%$,J(P#)'XQ!'B.YE M@";ZOC-#I6NEI^]Z'.KFH4^AM?
9TB+\+X1#'4TDK[%06UHN"'AB+2#F$2NMP M7Y?8A7-B7C#]CTO!]%(P?5XO\+T*IC^^>_AXS_MAW26/[^YX(2[UVS/A/XX M.;PX9R'T]UGPR-
$GT9M16TTVH]?\=*S3],/!")H#>G7R.M%[\>S?UE\V?P[ M01:#$'H<3E>[I?-3],ZFO";57,?_]:G,B 10%ZJ[S>W#G%@I^)4N??P!J\KJ M5TIN,>]2)]*_@![]MUP*[S]ZEPP-%X]:U-
16ML8XP0Z986-;D]5,S\#K,PB MG;MY$LP!:#VDJHPPWU@3C'*_#JF9G%P; GKG"+^"3?F<)+N>)90>^G;>C&#!WQ<" 3?F<)-EY<2U;@LD M;H&NX/31!+)70Z;GJ+_%G<5.I2F(W-
]5$)4[B[78\M@/";/-I-EQ7Y:^"O MR6M'#K%2"!P&9#A"Q=?% 5GBT29L7!]IO3>%1*ZB@::D /CW0DL3&R<5<*H)-V!]& 6 M72$NF-IH?VOW*8?XG"CCE2S+H%IU+!5D)
DL;)NJHZG*F05NPF0',2\5N]) M[98Z]70KI,_*76$1];09XSOTXNHC4 HC*S1<4XY;@L8M1K*%KHCQ6GPT,I/K MVW(79:$>_0B1VYAI12/K4_1H1!%*]Y90[B&O+ARE).D\'27?
K2%DC+WC=TZ3 M0X=8Q!D?ZB9.38P=H>BK.**%78\3B/E)6#S]:LB;6.@'(\HS;]@TN1!ZN7>5 M3!F]=UK'U>RT555F_4P ]BY!NIAA+Y*Y"H^D"?C0K[GYM2\1PKV634//Y^9
MN$_EGH11E?B,T^2;,N>#(YZGHN\,UPKC%^,.ZSN'?]QFLM'3"+DML-W+;-T MJ+K;BG)$4"5OQ^ (9KFDK'L*A\4HG0B+1V*Z56]DJV'=Z?D R=J' MKT)*(3#9$#VM4?
TJB3"_$!7,_86D>JZN91S0X^U!RHB$N<>J)?(5%$$E<%0 M'29.LH86AZ]PT4(*BE89T=_"V:=T672=*.\9'X>]3;]D0A:BFA8T$GRN3S\B M67.LSM_R?_Z](TPB"(NMUS*XT1@<^>
[]2>."B^BE?/URWCYVC] M 1$(-V%DDU*YCZ<=[5ZEJ5W1 2E2B>Q-XKGB,1[__H]\2O445P2G#79(/=CV MV<-S2A5VB>$3Y%6W(V(/P4,4@,V&.//&D'03XS$50P%.
[RG%]9NB^H\T:;P\ M%R_GN5N7(<99#;H>2[;3:4F/;3@_@"(RJKN()76X5SGCESM!.0MQ,G)\&>\Q545T2U+2MG52$W_V5"G#I>43_ M"7>^]_60F5^2:D?T)51XH2GN:OG8XO:8?
*#%"6$[42R;Y'<[QSC^Z4I/03?9 MDY0:9F^:ASP,E%">9?KR':ZR[_Q/"MQ(50LC8(Y!V?K47)F2)NT*;R.*T47= M;_B;NH ;)?);GZY?)K=">2Q3VN&
(XE7V9\#'I8'/3"_(X[ZLN^3C#>+^+8V=+ M,V+;0;7NSBU@6^V^99^^:'6^OM&&191+$V&])!_V3&9^QW+*8P<"+.EY?&3F MKPTZ%\O!F+/W.6,_BP><_^"=AKM\AK/1@A5S:
,XWYW;X"_EF;(!_M+>>92 MGGE>+_#S*L)^^/1_3U8/_["!0' :CG0^@'#(-9E1#3N5LT'IXB@,G=1>?4 MI52(89.B4TTNOG9C%#6:':@ -!^I>.-T?T2B])&]3)C,L" 964DIA].[MB*'
MO^#FP_7XH] :L]?D ,7<4^C!L22^;LL(4/1Z*C($Q?@6!1=?9K,1+\;W)D,U MRU 4&4$&I2$-JF%(GN85@F9:1HF!@R^QYC>1 * #=T4H#9N79"NG!CZC>W$
M6>_LDF[L]Z'NHRL3'19^?^;=EC^.=.E&PG,:(-NGG,%8VJ.?;4@7&B"X"FS M]I*>B^"LN5 2(89A_9.)]5<)D$^K;/%ILGP=7WP8BYEX/C'$>Y7-%<.TT,0Y
MV*ZTG'0&.C:TLO=:*4BM4OH/G+\01TTS3GEQ#D>Z^6L[,V+S,HZHTIF.$[,A]A;T(O":U[^ M.FNCP5>KHB3-,FBZ%QW]AXY^W43_N05D/4ZA.X?]3AI@=$YR2";;?PULQ>*5 M?$-
%C5=6*$#R\A9N :NW@&MH[ZH1]?M^(9>9ON/QJZRHF'&?*(F.=F1 QV1] MFQ$_TV/V5P^F?\;R.M;G>GZA75I79ZVKWJ1)Q0Z <2ZAXS^QIK7$BR;*TY0 M9?
F+H>OJM6;N**2GK<&HU>0F49;5B&P>W*1^F>L?;*ZWK/XH.UKSD<0NE,"Q M#C)?;?%;TDEOWLY:L;R !6.0(&3!^>C/WE2,6#BP]{4_?L0FLL*^/"]O=^1 MB9:9]XHE
N?:GWIU_=1JDQ/30US5"HZ)C KG&K1I*5E'4M58 3?#V+'RJ\B> MPG>M%:5$:HK>*0;"ZR;R1"YIB4G)YU@].#PVT7F,$?4Y$@MA&%@/G@A\>U/ M=$D!*1.#"O93FV%SHC-?
CXNCJ$" P^1MY@DD;UBMS@Q)1##)>$X@N&9]BLR M^DL^4>:+95#'^D A"W>81E?=5)W1H=%U0PK7(M+P4?A?5[*P"_"*L^974HC% MJQF#E#UVYCDN.YJOQX MZJS><77J-.O
!YE$88?3ND/%(\;N?1L3ST[5 FG=,C4_^@:SJLW&,_MNR6?BV"&CT]D)"J3)[,^^H*X-2A%P@S10!ZG9].C)V/D635MZ,KQ"FW&P$/>N]C]Y1,H/L:!67,K7
M]3CTLD/B]U#=D_)S&./,GO!5;NR5+F=>L=/Q59+ ;2B HE?%N4OF,YYVR'ZA MVA;]*4T9O 3B4=YL0%VG/KU1J[]\AZD48BK=L.KD):*J"["PVZ5^)="[]R3[EH"%)%144I4F
MP[2/BX.EH5E"Z,CLESD\8DYT&>TB:5Y)=[B/7,D&658F1]=H@&B0\]\NNP.%^O5]_8]L*"09W)XJ*YJV;P^62 M',WCO>\C*IN/*]S\=&?V)YH$.T=]8:S^H)2*LR?
4.LMTB[(/):^2S:)]"=,Y.3 W9>)_) 3F74MRP06A(V2 M1NL#@GRD?]F>7]:JZKP0FRY5;OHN6-GSYKHMWFC;UP9P/MI&79?'JQ58\ M*S-6 Z^$%"IG5-@"<&2>'.KD58Y YUHN -CAC.
[AC*9%<#D$GW1FK:67:N>" MYL_H85SWK&HGW<0@[.(')PB#@D31ZN\/MUBQF)L'7U]FT@V(T7N>.0:H, M3U-+<(FI&VZ:X::7OF5KU&Y.0;M0I0-D)JX2?W4\C?
UE+SZY5Z3@&'23:T*+_M03]4KW4%[3G9>\]23?T/EPE[T@E+:K)QMZ"*7R:VP8U2.48V0@J<"-L &HO, MVS*-Z]&I&5WBD"?%58]0D^-/^\>IN9)F_BD
M5@=20I%6^56NVJF3IMM108DD?.2P/9O,X/WLXBM4\EO&$EPTEF"5N"P6ZV;R* M/4IS%\|YY|+XOEF+%N/(#WOI6V@A7Q4(32DWBHOB<@1^(,/Z]]??O%8&&ZH5 MH,1*W20;]
(YSF!B#B_;0A?NZ/GZNX+V/+^"]"WCO>;W JP?O70!:[V^!V(. M(X0ADT^J(!\Z2E;;U3JNS_X4P>@]2KAT-A_!UV="@M8Y9>31+^,H)FC^P'2*
MZ"0HL&'UFKQ<IH_WRA6^D1GP6.I]87FBC/CI*G4C\(8I1 MK*6E/XX?]0?MVW^!892UOQQ),W&]]^X)U2.!S$]R![Z#^FFQ4]400U@*,1VI(
M@M.AMQI6]=48)$@&^M^1T<:W3[2F_B=@XPC"5 ^5!&1+BBL5H"PWY!"ZZ0% MPMDOYCC<2H=NHI5/O1;=U@A7$BD+B1>0S*%,;K-5OAE\=#]TX8H1"9BY8.@
ME72/$#'M$>LS_H8:U-H]".&Y+>UPJ$=\U5,CN9SK%HS 4C(9XU/&Q?"OD'.& MJN,-DY2%(RELGS]+QP]8IK?.?6NUS45X8LT #,V#@= G@,_"TX@P62Z MCBF'5#$Q/!-
BY]0E%G'PI4;9]7F1Z86 ;-_&5R4Z64^H?NIE?%Q%G 9!P*;= M[1FD]]6HTFC%=3FV&^VF3-.L$&'8AW!TG:7I>L?=P*CUNX4YRR97OAY=;A," M:L6[_-*BACR%O!(\8O5-
E1<-9F),@_P2G_**%3WYI0"RI]5/=-UM4]4U+N$M MZ9A1<@)0PQMB*'X1,-]5Q,] [0EM]%=?6<=:?K&>))PO,O9S):8^"N:VE_XQK 75-\4P5@]}] MI=C$UEE['U<^$)!)A6-&
<)$,@U1!M2U>27E4=V>,M\/ '(F$WK-Z3 ;'$64H M]3? --%!>1I]GB9ON;+TF/S23P"1#H17\8.0"T!D?-?,857Z14N]$RT5R3GH MA_Y5M-?=:0+IE'#K+?^23G:(T?C9';
[XL6X5"-98YYQ:,@)S/BLQ0";#I#^1 M%4)H@^>.L/N"V/ZTN-@\6] >)B E"R]$GU&?1/C&F"]S^AC'+DFUP_*V8] = M*;S_PK2?..W+.PNU?4Y9Q_T)(#/HND)10*>K$!+:[ 8Z:.$:#?
M!-5$38DK9 MU=,(C_EIR]%!:)(\;JXU=Z]:YT,?]@[5Y]7G.//K/=K@YY;P.!RB\|"T#,52 M-*PY<7AVY#]SYUY?79%2TA$28"(.'&?LD]_\SYGU32R+GWSTR:^KU2>_O><[
MG^*VG_S'/5_[A"TU70[_NWQK^*QPK*.#0GH)9,6:U9.F75>EV6^$A;6]V>7W]>34E]F3 M=S=\$>>#%FN!XMDDW#NNKMNAXW) 8@:A1TL80&WKI[$#!O0'7\0#C^*9Q=>>
M_LU[N++T9O0&K(G%"0QO6^)@AWWT?ZLB5Q(/HFV\/?N!VRZ1,[$;*A?B=:TP MF@P3@Z!8;&>Q[*4[GB]A:A9,Q;HAO_ZX&MOI'0UH<(3PDFH!$4:_$2QA*-O M^9ED>,3"NQX;
(9TM?(*"T2)G,^2>&\]I]"Y>V^<'JS45/-3K]_RA[<^OY5VO MO'>+]A4Y$G,)B'L>"0"H."0E0SL=E0OW,_;)>X5T%D3F5*N[I%8TI]#DN[, MR:'&6_AG<\9]W]:KE9
[6$.7!+:66HLTGEWK-I5[SO%[@Q9 MW+6Z MOHYGY+3Z.J%)Z-#[RNOB?B,AT+-),GPRO_-MX-052@="=2>>)/!YK)&? AT M@P5_JVE7*5L@1-/3:\^+?T+28$\PTWTHV3
MZ4=GBI(9W2"YH.KY+/Z$75P"Q1)BHDM). MNV#"3O+JA<3RS6Z 1XE(=)],2U4TN6MZZ EAF)(EMB;V/1/XMH53HQ1UG;J# M&'["DCJ-IY3DH=R(P(:A6DR_S.,S50M>C-
FY#CDZ,B\WS*);8G*9/L18F[+ M,%ZIY6&"1R[IV8R7,N;I=5U2Q-XU6ZE5ODPS3" K:8/,.:C&V^)N60X *+FV M:0^0NQVS5 TTN*0,-^6=9XDXLLK,)_W-/'(VH#?1+0Q]473PK&E>-
L.).R11 M ]9)DP388RF 7KPU_K+H'2P2N.XOCV1A^?UYY,H%IG*^$S!EZ!<4Z=6WX.QP MO1+.EO8[/I]2G8U?/W#AH12COE_D9?&.U_)>)?TJ8KQW:<%-DJID!/:^^3)XT
M*]3,AKV8!:ZXP%^#9/R[6XH91D+G=>7]3Y]]!+T]>]!/3->OC.NOU9++E!OKR& M?O"1Z4.K55,?:XC]$D;DFO5PB=|Z,]X*KJ4C@[*N.Z'8IPO^GZ_^]B@.^LL" M>A^R&>S55-
",2\';_]Q7A?&HF&7X%GV.(V&\K#FD<,_,)ZSNK >.[(AWDLJ_M#F=*5"\%IOB%9R5.(O+)X4GTU,&L.D0I?=(Z4:IA^X8O.6=1*.Y/0>)-NZ8LO M]9207U1]XO%8[PWYIT8NAAX>R"7:>!
(>X11WTN$4=SV\-^HR5^_K."W3-7D! M<--]N,S&DU-!AK%@^:>PPB4M%]ITBR7(Q]/57>;L>UB])*XN/,J7/?-!Q]^& MFZOC[[(F76%_3%!])UDA>X9VTV6FGO2L&6Z(;("D_O10"?
5(_AB #]:>]TCB M@GSO4R(L4R1RY_.0=98IF6ZY:S)C%R;\(FVORAQO&@ .5S=:LR1TNQ MN CJI-0?8O"44N*?#E;]2\5.A/&Y+=IB6%N7 M RR+0-IZEA3PE=6T[+4N"*H"0?71!4%U05
]KQ=X,0BJ7_PG[!TYARWET)&D M+Z :K-?KSYG:6*5UABOZK]]EV!(80&YQ0<=>RE!:.)BA79Z%DYYH$"Z=-7.U(?4/4F->)K!K%I^O++6ER:YM1 MO-B_PCB@]4CZ%%:\( A*(H-
"^*V00UZ$"WF@$NO$RN#K:-ZZ[$504$G@_ W! M_1KO6:F_0WT5M,G]E'*#]R'0[]4V.^KQA&,EMY B'+]YM.SQXPX-_('[N1+0 M*XAVCA-B%4B8],0C+:CCHN^"";
(Z^N>IW;PCY@/:=02A]<$URV0)Y+*6 M6QMOPG?2'BZ[OO,DX4"^D&WZIXP-)"%AKXR%Z] V@A?*^20*%I"<U):8!1?=5S!
MO2BY^6;1MM^.M;5WI6]Z=!R=;R^=K!R;M9RH#C,_HQ9L*SEM*6#@GD?1,+/6 MPX3F.XO@2UI:W&*(KFC<<-['FB#M"L-5N-T\X9K2 @.BI0T"]2EP!NP[%Z6#R M7?FE)PJ
5.9S&:,^68+GQWV/8A7Y"_ZV"0)#U&0.@!^UPFCKI(<9ILFY5/9P9] M-,';#,0XXQ1Y/J;ID=#^-PRKD3/3:OQGF[H59V[2[M25UM6W@47.:@A($W5& MWD8F@I(LHOY\!O-
>ZB8;"B&EQUAHO^/9044'Y%P9>Z%[/MF$P"ABV,/@=(XQ M13X_)/VN]83"[EQ#9%V]?'S=UJQ/C5[4$,.6>*BRF;(&2'T0[??6[U*?).7+ M9X6S/2[#FHK 9.ZFC59FHKRWV]-
;>#Y@^LP@WIO"1+]B]B/NW0T^,.._M>R[IR.O>1->]021GAZF2)3#=.1UU[5'PW'\)&#H*U!MO3M1.,8A>*UFP=O1YY M^$U@56HZ1L8QZ )1^9S(CK+Z/U0*DI:2??0-\]Y;
(C4"9P?]*N%;Z_# M%D>-7:!R+9]T'M)A8I0#@8TE7;PJ^GXYY'M/#KZ<96-PL^6^2C9>N.7@=N0 MB,.9ORHN96$=SQ;&ML[&KT?/ QGOS8!=HVM?
QHU.U\F.U_7M@0AR'KQ@4B&:9J[DZ.*NH#6_5=[^]+X\&,UI%(_Y M6[3"Q$4HW!+D4,/%TTG A==?R GS%B0\M/ 1I)^7HUV'VT'LH4C15@A=I4DC M.XR65*YR0RK+T ^ZM\T7(-
X3,YG[T-'8A4*O$\%FS0=JZ5/>_)]03+7-1UIAT F$_!SZF'8*!F?A<+"]RGILAB-MMG -ETR_-31Q4++[-/6R]0E.0=28[/=P86)<# MS($;4"!NPV3#M%&S-
@59*3XI3NQ6@Q\.B>+5[\VO+]18]2-<$2DGH__AUL9U M?$88(D0=861AB^0CUD@WH]HDO+H^Z7.B5/0NALV0:ZG^M0]3%]LP.C10=BZV"N2DW-TA]W
MMQ.R!Y2T(+SB.,0EON+#%9G?6D+RFWH\2Y.V^]76))!*DK1_^O,ZKGX*2+\^ M35-;8Y_^_1T1>REK"7[W1=LTT6/Z<[R0OT)]#UF4=MI7]]TICBEG58S9'JR1
M<21^F6]MR)=-5^.I/W.!& FPES$\T2\DS@+11(M3(X=OO_(EUF@PHDD8#C&0 M$YZVR\I^TM;3VS49LF.]>9=5SN-X448'M66V6_8EJO_71QA%Y*]=/WL=X M"U7C)93[$1L1*-
/8L1E2]1+&9OE.E[V![C>1]R"]/5':R.WSGP M1*/H#_V=+ O-6]:LBWW!0;2:^5TYAWI#[G/P5:-Y8>&R;)Z4S&7/K2LL? " MCNUP\5UIFPL]*&-Z>>:N"WJBU@(D4(1U 37*C-
D3,.U:KM@C]\3-N2 M;L<"08/"$'R.1*RQ^TRS%Y=NM1]A-"&%]U*83NU9 M#HT3_%.=P:_;'@2+PC]EA#@ITH2F5/)3$_+7_)S!W03+H2.-*5Q1,J+Q#>H( M*V'H7VW:<7/:$[87_:29%H
Z30"]'].E/Z#9D2^MEP/(KZ10/FQK>\RX0ZUH/V3GAW6<,+YIS-+.Q\!Z"%RNZ1OF:[038>$* M7N*C+SRT]&L:6N[.)_9M(+D0V0STIC=9!R3]Z,:$=-1QROC^YV =53#,(.,R
M/Q@.O3I=MP;#)P81^$!W 47-%CH8:D#B>A/CLVG3V]V(T!HPYXGI(N[?:2O) MCA+W)CC;]EWHVMTP-/2.HF_X?#;VXP&P#F:G#;><^77LL*'?67?^&34:?=SN?NXD;;U2-
^C'PGDW-.&/8XY,")#[7R#&!]3+X[7B7EL)/;7+N/8&- M9#].A.7FBCLGM.4RDW7>2L(U].H]*FK1.O[AN\:%V?@Q=5)3ME,$=2^D$/O MJRP))EV2 E[N1?_;;3X^L)QHP1A-A050Y
MJ@F[).ZN C:8.E?U\+TC(/BY8HU^<\$:7,!&S^L%7A Q06%6H,F0#B)O4U4I MTH])7Y0(>LIQQX=U!*BB0+S!X>A!NNXFW*>&GGU)]JG,MO,XT8M(G:;T[$#<
MKX,O?,3NI$5NU6<8M(<<3V074$$V>APA0)\];8*>4G,ZE.2.>= BC@:BG/)D M\V/TV9M7W*;4%%^8#(.\LJ9GYRV(BRHAU/YW@PP)NV9H>'2)%OF$6K-#+[F7 M09HNN5&*OB-
]X/XT+O5F7.;$>4,+[8X]C]SE-:3>2,F9>C>35?6HO;YI"=I3XT#1CH'3A6 M1=Y/,8Q5WEE%33N,,-6-G^6>!*7#YFL[DB:-;LFTW(1&LL0@K+8>E7]H4G]8K
MRHSA)&SBE6#LA?]T*SW?OB+C#)%T7'&#KPN)AM-Q0GI4ZPBC]]G%E^+(-]O[ MT&^N3QV=-,K9P)H>!FW\D5&%W?ANF57BD/_R9HR2RSI'5#2]/B@#KKB%SX0QOHHK
%%IH=V]Y5% MW-%:'102;4WC3BUI]5_QV=HC]!FBQ9>]0-I.*V.;\2!LS82\7P&/1]0H?7&/ M%D33Y9KHIE_)]#O ;)WX&[D373(]Z0&M!=OLC0B<6P;[U*?,4Y,*8@LO*^=@
M2ML7/;PRF@E?E'B2HC,G)1QWGE-&@$_,,>XX#_CAM&F8U]RT,ATD^Z(#6Y"N M<'50+'M-P\]IP/%DZ,W"%M9E$:@&<]<1I@@5FQY(&^O]5)V.+A+R-@(/X;]
M(=,7^HDW(R\,6L/DZ.<.E[-')T-1&%)9XFW+*]CAKD+J_Z]>KY%^C?SU&>5^L$/&<]>D!ULO$-H5G%NLXQ) MG+1-
:*_9+4X]W71\;7;D@0Z.B4+/W_2CFA8.AUM5V3&OG?'BBNL*RJC[$/&< MUU/_R;NUGSRLI/SC 4!^\9]*IU$=X4XHGEHX]YIR?\0;CTDBB-&'SRK) M!XM
O"R&O/_/#D%]S!D(R=419L86291B KAVYS:HY$ MRL!>8K4*K91+CZSFA+&@R[-;&]=>7#A,1S!WUEVSP)*5OACWAU+U9S8W.'%2 M - 1W$(:$27;@]]639L^ER]##,=-#I9) Y8*
(*#KWU[^N29]D@ MS-C*=1 M"5-%-$@7QNO5G^G@#R.KM8Z9SUE#>]6[__(KX9M)HF^27M(59@1K;0RGP+6( M@9G].%"
M&'8VAI/4HR3!H=V92M7PKC&W48B.3P"BA/)_QXGO9_(7PRJPVOE M2IE@3L5ANH4S1H1Y_F6L,5T=1QV]J#)PM?2K\%(234^J_1T1YI'#B\?B6I?._M]SP\J#?
>Z63&;HG&4L_ZHSSF:3?<;+3*Y&5U*4Z9C@[OF]7A"G;5%.\N]]JZ+H%X\!/*IV%%#5PBX>ZGJ:SD-#A94[A60K=*)-WFI@I:);A.4[\)&M&KVE&TRL_M/LH^5@\XRAV;+E%V9M"QI?
$B[])I180V9<:TV(LMQ4_N(2;\M%D.FC/.<8:@ M/5 YEP#4?] (]L2;]YPAI6=?WWW9V=5*[,[2KC_O3/Q<2Y,_O90F+Z7)Y_4" M3U&;_*EDO[]<<(95+WT0#P682A+]PTEIYI5<=0/?
<(Y8<(9FS^MIH5@A&NO) MPW)D=Q-3'OMZ0_1=ML/F/)38"SPT"T*]TL3W:VI(/:&QID/.PGK(NB;_E M"8C/+->"F]73TDR.]BA4O*-Y0*X(H"]1-9'48MW#I6!@80*P"N"NI60._,M\ M3?
SD(^B';8WDY;@F,% M:[F1RI(C&L)1C!"W:#>T1VP"U_ZX/ET9>7/AX:15C569^FMXE]>COL+=3S>9# M#.ZCZWJ4'\CX]"^T.$SZQWS)M],RF6-XT'.8R,0U6"6SL+BD7F<$.GS?0D%'
M76[-Y#'$I.S'%K%?=).TF-AU3U5T3HCZJT>UZ M!$?A1(S+Y-=5S@"V/3*7O(77S!@:MTK;1*L4Q_J_P_#]/'3"@*E\PND.9_@] M4G+^TG2>9&-P3;^27]@6)W#%/;?
0C1Q1^Y)439<(>?0=0Q7!=B8 M)DF2#C^7>O(+"72AF-'W>,OS#ZC1K>1CY61L.%CC/_V0\= PIGB'H<3P;>MX4Q.I8KARDR0#I5-O8]5Y;7<5DM&P+Y\]X2_9/*M]]E9 M3-(@'-
:=U#HGZ4.CM-+ OWW4KKEC:S^4B..R4-]GH9I<# LX:$I84!H+?O%Z MA*Q@X)";$+E,U%-.%*J=-A^E6!5/2*W*"54"Z^"#?&^I7E7).Y.2$2_F,UQULC M&+M,T5,*)
<,KV71U*Q%S$^)]FLDC[:CN/1$;/A4LIZ!J;A8"DCM%S97PT1@3 MR*>?9MCVA)DQ1)=+;3EKNBTR;99#4^/ZJ\HCP]SCQ5]MWNV&KF%&G/@BOZH4 M'3>@.Y)@0]U4N-#
[93Y7"FFME>L%A8?26Q$C].LPQ10SLDEA_4)_GP.Z'V5+ M7\C &#DI>*[E?*36G5EI:\?WA^2+*+\5M4*@BGU\(E-M?",!)$@[ANTT(C7N7^?C9 MF98#0QUN-Q]WRHUM"]3,
(8:D[6EO..S$>;G7\("NR8_;L&@8/0T"RE?!VAX4 MJ2D+$37105]NZP*B*9_JC,.5357_1*[H&'.\S$&/PB.L!GB/4'F0:E-+Z=T M9WXIURHH6R5&A8\\E &E6GHT-E(;(E;I&~F<8!I]LJ@)&?

*GL0?2HPQ9&FZW%"RW-MNI.IB<@*Y)QYVM]&FP0>H3L+MG,-==]R=ZZ@49PM\ B:%C*IO'8 I["L[S$Z=?;.'W"=$N'\@6#<@/A3\=R, ML!TM>)+6F]%S>HG:.>$/X9EJR+.*

*;_I_6.G@;M43;^',11708Q9M=O"(UEQ#R M',2]5'_(VV_OF^IAQ!46&'H$3$SSR&LW]<\;&A(+A;QW890>M5'IG)P@A'T9 M)>^C@:5>X$*_LQ"IYAC'<[*1^:/&C8H)I/O9'+"K9.*

*<+]=*8O!2]H6\7Q@:_MQ^T1VZ+=4(U/&Y#FKVD(;F9R16#D.8RD>B@Q$N\+ =PN>'//QUF^KQM9$>S6 M.3IZ,%HG0V*

*8*L<\XV<@Y(|%@#FILM:0G&Y)ZM\AI!VP^V)'4D158#=U*@Z5" MJ#T3V+YC(*67]NKW\N(+$S!YC+!:M&A5XBBHC2U6*%V;]V+\[_U_.1FW2CC< M6L7]HXY?R9 0=#4O*

*BU6:T:7QVD_6_&.'< 1Y-U-R+ <$O[P9 P_RNJ^RYW] M&F#"KRGB82 "6;-OK#COI454SV:;OQZ++.% G\J2$%T PI>3:K:+"I M(E/Y#)K='FPU,WBG#INY&:!@Y3<9XA5UR*

*TT]0X;.3:O_GGB%J_D"1G1)U$"-MJBSQ0ATT&;H%?CQE_..BGDP#Z+BF[LY17HNOLI^_ TK)..F0]0S_ZT'7 ,+ M+U /)7L')@,^,V;,)-X545*A;/2V ;+#XH+;*""X[!%6A*UQJF?.W,][0LK/:*

*M1H%@M>]6MRJN8s<1*#ON)0-B=Xl'+PVJ-# I$M'ZS&S\X[O=Mf%+I[C-(S/* MFK9[G@!N<1&WXL4QOI".97$0^&9$T*

*M/_A%D^3&&23(BR%^FO+U+#D<$QVW;X1C5N&RR!X7;D'W"1DX0'W!2D%/C'-8U M,M%P*49%G^~A9&F:%R\D=](N K.+#[?XW\I#5B3 M-[O-S=T@SW=DS*\Q-*

*KB=>68#5DSNK"2FNG^'[7828J;T$V,HN E(ZD42^1B*&6")T1OPX@=KK=_W1@N2\%PS5(UQA,11L@"^ MJ5!=,UGOF?'Z@-+FA3XL>6ZR.COUK9Z*$B[HF94@-^F0)1*-1#ZQV"7;-*

*(5# M@$J\[$J^IC@D<]RKV1F,EI%FX;TG/'H\'7RF;"[K@$TUN2F(T/-MQ=:.IJ%.[']"_M9@D(\X 9C9PAH?D\J188JF5V8=,XHRC)$FO#NG/.Y:GU;)(Q1+^^N[T=G ,3 M]O U7:^6=L*

*+/74CWIB$3H?7Q'L\O08M&=G()Y0D>=$-N@$WIZZFIHD^TT\CR'-=8S8QB M5\1R3"?GP2$>>TTO=/D;EH_@4M =>V,>2% TU) H6G!5V4D4_\1H)'HE.W^4*

*M/!K?V(RGEON,P<&F*2W6\I""IH=W<'8OMYDBN M4*4S3@[_D!)&P!*E5(WD/ABY/Z+HHL1 .3=MLPV;8VD M^>++'M=$^:!HPLNV*

*ELK%B1EA7HF)MJ>]72H"DO>#%BZ!TO1H/4*Z1C>V0OU MF*,ZDQR6XT+RHD@'):+Q:"-X6PC/-N$=/166U7KW<$WCX #1/-\%\#:'4W\<*

*M$64QVV%\%GU"BX0>]Z$RF54#MMQD/+8T%\-V'@^2Z=GSK%OK%B#2F3\@>? MQP+T\RN+B(D9@1J?IR&^HYM=D(YTT/[<,+127%>;H5F^)}5B2D^'FU5'*

*M);'VR+ _$;ECR0N'G8|VF17;"5H+]JR&69*QVVKVRZ_P M@LETSZY,*|LKFM-,=1UP"<(^B0B'>YFO:Q:V\1O@RI)B,B^Y99@]FD L#BF= M2IQOO/4U]T:"RRA>)!Y(N?*

*R63$,Z#AB0(;M$I]_3D>JQ(0>)J.WXA>JG<$D; MD.Q#E:4?Q%*<.R.]?4LH!A3SGEl;GYBXW48F3[4U2VRW@6U.[8')E.9D=2^: M:Y4T/+=(XA6OQE[@0%E.Y?*

*ED)AZ90K2AF)SN\ U=TLX2#'U?D7&T#CF;(Y_M_)9?3)EX=-8>]Pt MAJGDA.J>S77<(E?'73GTAG!(%AWS=;.FE3FI0@:- SLZ[X>NIL.?K"\RN?*

*4CCTJNA8/U+>A@: 7:7;O-AUB$9]%&92QKXP%Y]W$ ^]% M:N\]3MM?,9?!LT827B\QC5-8(2TL;E7(D")TQ+E;I*7XR04CQ40E=.9K)HI7 M:0 U?K8@%\A+$X/YOMZ,@_&76WY^03'D*

*26 !P-6IH)U"*]>/_EK8OfIH M&!BX?_Y]M-:= MC?@6>?864>'A-&YV;"Q9W^:>)RVQM2N-*UP6FMCXWXN;A%WZ>6I X9uV(7T:L-_#^&3I:K1A>>++;R*

*M"J"$_"*>G.&H#$%Z688QJ;MY=-T_*"AJ=.@VDOA8M0U"R5@4&JR!U^9E;,E3.Z5LZ&.XG9J.N(8PIHB6";T MAR&2=8-,/9HEJB'IPJ!>?F=K((E\EBR M^?&-3*FR^'HBM7TA&^<;K?*

*W!H? X2748F*G//'/ %MB(U(M\M74. J MOX&@@"^D04_9S9X5HQ0K%5U4S7'$S9U .\)TI_-6.D"VY!.QI7URG(LN57G M=ET8)N1HVR/C\_$ S#ZF2^')"-*

*_&4LY_<(YF//$6]4Q:D?7A'&>]OH!"W8',)V M#7#;RX(SID=QHECMR8B|<O>B=3=CR,^UMOS[ M2VWY4EM^7B_PDEM5?Z(65](((LVP&ZM#3-*

*&Q:3DT2L2H7O^\.!!5N?1 L5;T MY12.C0X$P.3GLI!=ZWCOMJR.LST*,D;2B-R,D,*V61[V?C*@6G MH&ZUZ"$YG\=GPI9+2<\GPGQDP>*/DBZ_2>5OQV3UEA*W?VF*

*M6C7#37\\C:R/=SKP?TH9=X;G)@JAO?"1(B&\[5@22-RIQB.*9=YO/SB330_3:?E*]TE,J4A G$+HVQA!6MZ&> M-=O7FWZ=-2*)/\NE7A(N#EL WBB M4@G(\<)>Q4?;9W3-*

*<"]5TZHY2=HY7+?#:9(fSZ1PF5-)6T0IK;6AX=<5R@8% M%>KX3T%B@(E_MX+H0Q>OS99F:OCW+ [.T3%HDBK*'+.00M&CXJ!(D@>WM\[*

*M0)M:VDARB2UG%_OE<1*T:AH4*;LX"N:,O\!'!\T566_D":"=G&&7]$"<,$_8_WGJ;X5SE_!/FS0;,U2AMUE=]>Z>=2%E9=VSFE%*HXL?+V#RY6>$&CX7Y6.I[ M8(FL##^0FH)6B;-*

*^ASOY R5F2-S[IRM"`23_PO659\PNC#)(9E[QG08DHG+*8 MV1K\YR7%N.*>#[6^)$'Z;?&2F(L)0!19%DPN/\Y)%[S*O.V?)&9GT*6>W&7 MJU+C4)P)B?NYET$?94.I]R,?*

*V[*@]>EFC21\U1:R1?/+6N& 26U!-09FM"H\03'S M6%$*QJSNL+BF'=T1X$=X5>E&?*Q.*RF_W*/Z'Y/)3<#"M/:]$F^G2;0DX=H MQI)8-*

*7L\8##"]>9CJ\#>2>9$BHZDQ!JDX3I-6>MX8B&^P"-%P72F'M0<$/I=GR7, T^SK'I9Q3%QN3EEG8U=V&2>I+5 6]YZ-GM HS)BS/3]K? MRTOZH+R)*E$G>![US T"!XN*

*MF!OE.+:Z'1T?\0\LLJ.!:PT:+%J2!OQ\@$<9#9,R1XCE43(<>$BV9G++(X'L MLGVEE]R=QGQ!$!P]I.P0W0F1I1!U!;32^Y]Y[(IP]8]HG=E-B|&6C++QMS(B/&L\V"CF\<9"*

*(>\YZ69&HXO1=F*/O;CRY% MV4M1]GF]P MJ^'5&R]%$NO8F1] (*X>H*E7@MO$XMO;58?4NA,/]*AZ)E,L MSH>LF:[,78C( *= 1(V7&@QC/'XL$K%SXBX)N%T54>+K?*

*CV0>F/1U:G) ]5Z ML)Y2I6#1YL0DOWNS Y8ND69Q"KR+U$8WYUTOSKGD+\"=CV?[A,UA]9BRB<@] M7Y2/X)(I>&K^-2PQXXF6WVH"X2@%&\XKLE"C +0.$9[=T"F?S?A,+*

*ML<_XT2D], :N86C0IYDBXE:RL U<9HEJ=J[[FW517FYF1425X1K*B:AR:)MSR8GOD#9Q MLEPIKLBC>NA<)\2&&"6+MLPUSW9;$QWW/1O<'VFJ_NK$V2<>(K0S/SG_JIK*

*MI]ULEAX6\#.OK^D>)O8^M1GB[RY?S2XRPS@8';T76EP$/7C6Q?E<@"%++(";& MA=O$]U%EK,.I1.MYM58U$!<#]J9= M%.HS!1^ZOIU;HS3+Q"3NH[B1#]0;GUF6I_//-*

*U;'+)"@/I3/217\I'I=(1 M9#;$N#N4DV0?*(ED_HV;75C[U$B33Y@4:'K%LI(>D)94_K MDLMXA/\O^DQ_VM6G9C><*6?*

*W3K@W;U9^9M3_NZ2^IDBSX\&A,6TKH&"\EG'"%BBT94QO9;^4,K<6%LfQIO4FR*+A -&)HQF8N"WZ"FG%QN)BI+ M\:A((IPE;47TV2\!S CHRW],NKUCFLCP1V&*

*<4]GX!3]<<.MQ*X5#$^[ MP.V6(5%XGC$Z^DU;30.O)AB@?(%+H9F2MJ=I MB3XJ.@MHUJTIT>;7ZN=VG.A;I>(3JR_&L5:5,JJ-QO..L1!Q>8Q!!6UEHP]C M3OVW!FAA(.>C2>VHT;=*

*V1-M@(Q"""7fI9#IYO94LV(Y'(<+/"*'C'83[<$<F?H M"LM5E9=$Z!0TN7/:UP28<5,"!HT-4Q\01TTM 7;J/A"^*>%A/QZ^?P;0.6N3_MG!).$0V!?9GGXFI#NRV'<3ZWD$UB?-*

*!YZ73DH6JM8I1VO"B%5 AHDG1!FXU.< MC:.07(C\G:0-V7\C," T'AP,A(Y]_E!+++9\3PFX%K.+\@SD7'CT!K)\K[L MVJ2AVVDSK/X8#?]GT8Q"067DA!G%B8MW&(\:@E+=V.*

*(V"BRX+WU0Q / E.)8 M%A"IR/+3?NFGD"W,[3!F?=R&Q]U2_R@YZE)8Y4 !\A13]@OBM S8-^]+L[5% M%Q+"1 $8%:=!7.W;XXW*.GSV!O_SQ5\|:'I6P<^+W>E$'N/:E9]XY'OMS=DV*

*MR$@?;B$B0$;BBI4}?)>Z#[*P"%"A9P'W1 ,TAH]"Q*,HZ]#67;J:+GL;XT-23 M274J>H[;>.E7G@#]ID:"_;H=A][A(NG9-*1;=&'\\G.F7NT@ A*PH#_==.5 MD5OYK$CZ3I5*

*;KV\GF%+4B5VP23GS15]HQZ27RK?!'QR:9-> M >R ?];P4^47D2(6=!7W;"&MT+RJ ZSD-@JM-8E5TP-IAS6]FAL)L[R;# M@G5PA74WNKP?@F#Q>(K=!8IA30M:1O;6A9,NN*

*$M!G*]N'X3.2)]:Y"+WT# MG290N-%LM[P#-_1P+I'$V&;Q /R?@2HGG/NB"M3F';!(OEPIW7.DF\P,%2F[ MN!PI+VP;=>+!CRQ DO1W*)W1<4O1*6]_2: MD'JY*?X5Q;^/++\6_2_'O>;W*

*,^_(? \HGH5O@K2KM.H"MEMC$X%7?%K'ZY)C M?APXG921I*>V#3;<7+( \HET%U?-MM!J++)YMW5D_ZB'5+J;]/+G'MZBE:5HFU&P)AXNT#&%%:W*

*MP\EJ."(O40JY#6/*R<#.ML!KU?&[+-$)%F2YME_7822>ZWR+2CX[PBR@C880[*KB9YSUP]N_]Y7')('H7#QEL;D9$ MYHARZ3ZJXGNY++[OO_C ^&[M&&*

*[]960POC^6C850<%99!41RKT4'47$4+!SE M?*02K>%-ZB!;PFDZ^Y\=*E2-D?UR64$_E15$30R68,O7D^OE7&2&+0^GS[DC M:44RL)R'/44;,RIHXXM4YOB*V:%7OXP_^?]S+*

*![Z5863D&VA2ZJAPC5IL_$Z ME5]J6INK8,3%-PULL])S=QS;,UB'W(B_'RO9955^_U7!)D$\.5BFFLNE,[X) MP7 KT(R@7;F-8LY+2ODXUA;N=]>J+[/_^D4Y<[#XVM*U.$TM+7[WE-*

*/N=*1^ M+CEI_5],K'M=:+ O:$P!4D,FB\W3$D@S_&'1V4)+XOM[ #@?)A]<BJEJ09SY MY-[W&L/5]=.%(]69_8% 9GSW0)H6Z!%^5Q-?&P4 ^)RFL^?ZP?3\;*8G.DX#*

*M<4@SF!040U<*@ZVC93AF9TA"62]HMM4"7"/U04'2<+09X0V=6DY7C?9]N>AC$ M[Z,\38GMW)*S5:TV[74+[>+-2)3ZKE?VMBIDJW1-QOBYWE/=T$2P,!1G$];4 MY$J6F&);O88;#?*

*7I[B8;O*S@ISX\$R*3UQ>3=EILV![#?EI=B4*N-).!19[0 M.VG!,5&0X(]4I#P>LH;_0]M[?5,)"4*G>BX$5VIBK.DPV'3DXGHOI1Q&X*=A*

*MPY4K#IE<=95.%*IBB]W)Q%K9J9*Y"RX4XC;+KK[E$MH6Y&YL.$?>6@*E/1R4KP/D9I0/?(Y&?=R0X MOH/P'=P8;F.T"21)0O:!%/D/6!&#/O-[WT.TY$,H+PQ+_)9[],.#8<,^"8D Y*

*M%]\(AD?G9")VU$+;!+C./5Z!(fMQRA/OJ?9ZYUKOMD.C(V:E'F@LLG M'WWR:ZENZ[_!>$;08=/\3.??ESA2U5Q^]]^:KL1I,C5I*WICXPBWU"@AF\D,U5UFE>2B&:MRWU"?*

*GIK7+03P9;$FWOB8&7-M%",P)?15H$3%80=CVM8Q'I,^[:,I/-5CG-1P-FV:=:?A';5-2.4>\L=.&L/\ M^PM8H +?'(\"US L_K\5Y0#|'>*+\F?FAVMCGOR6R( /:,DZ]B6>=$;YE*

*MF9"S/&HKD=>=BL Y 7Q^%E*) :R7<(MR2AY==+X76#QS6OKCR-UQHF%/N: MB3SU0K$Q,[*R1GZ/72&CQ4?Q@+*5;2A,I6PO,<;8BS[^C1-;8W+__T=!5Y\ M.?*

*#TNR_:)H:XJS_7T_&2GOO ]^#4&V,-58 F;7E@DCLM*:EJ!:0(LF0^_:-T MVL)++^-,8HL<)<,V\'*!$%[.V1@]FT+L DZ3&0M)TPWB;E< M/1*HVVOC)6ED%EG-;1*

*.))9\>D!!HA71DR.JGKI6!D]+Q/YE!/)Q%(-&NS!1XX7Q(ESFZT-L/*U;>D.>%A/1-<"H>E99'93'[30-HA(.W$>_M4EE+]-[BG.U2/34=LS?9>4SN!7&DOL>LB$H?QV"!71.*

*f'O^&4!2QS%W%U5&*M;D.G?R?M.L&RJ'\8AVV3U!$\=@7?]\6V0#W/J.77[2A_MV5\6:.;_(1PF*-B M;>EJ.HSQ5-_<4L'R6+OCHRHJY."])^UI^X.9HK+H"N5))+ 5;82T9S_TJ71[ M61(?*

*>$FDWDB!JZ)=]C0RJ<(3{3(&-J>=-G@J'HR5Y+<@55K40FY$*R^N0 8K. M91@NGL533JJY\I(%XGU.4R:,H6EO>B2K-7-?=N%/(@9K:,CBZ &]+FV5\T9K M#]076D$3?*

*1';6H=)GV9479S%L:K(90O7\""%N6F=('>GJ-7 +NG69 OHR M4S^R<45*7+=E/"[C7^_BH,/)^4D3I.>N"%#7],V76#:|L(5]] HI$VV<+%K M364^OYT1BEP6QP=>'-*

*N.)C'A"&_IL5BY5B(NVU:,=M#P(B1>5VV]1 M%.7>VH]Y2HEIWWJS2_Z2>+-->U!XLZ?Y,DA74$@7$[XE8(S1O F5R]E"+2[=*

*M$W$,*B^NHW<9IO.#%'99W,=AU#++&$GF[NZ(_6VV%Q*]"VP!N],#+Y.[G\ZOS MYXK,^??"VKF@=I[7"_R*#X^%R#Y@]EI@MC%T,!N-(S>-B%2;GMRH]@#(=SR1*

*M6E:9.QJD3(E9TP4290A=%-47KL/(YC29|CC]1*6UQ(5L6/,"XMVT':1IB<K-M-W3$);,<4$L,3,LJTB\"%'XOl;'Y$W.T+!8 RU )%3WQI"%?@3H)M/^@8@;K M^,Q X0[HFIXY,&-*

*)W++#]3F7IGLVQZ&(@/X&_5;G+&16',H_54C/Q5U15_R? MWC=)=+)OJ/$!!',9-[!5!DQ[B1V+0#YN8,T@4=L5O2AV9BS3@0W -+X8K/30 M24*

*4HIW,3Z]:*#*;],..3@A(@[%+FOJ"SIS4 ,>FR%.*DAQ^ MK~2N1J,K:1/XG"TISK8'5>=@&X M\;@QIP3-RF@,K)S4LOIB4R=?A=M#&2:X%ED+>YWEFT3 M'D[,.LF+C%*

*[TA>Q[!E:^;WO68_6&OEQ2-(V!C^A$M:3XVSA&R6QFN2;+W\;% M2QMGB;;ZE1DFV3 H 2 BQQ#@ZC M=^Y!<;$4F&I5P/:H5F=)\"9CY^;>+S-F3CUY-[\"FH-6GDC LR&V"-*

*=P2DO+H M*5'. $7MS9"NLODM<#D9(|\D <[11$@NS17V>S]DI+_NYMV8+OVYJKRC_GS% M.2TTZ Y# ^^!XC0<;MA#&ZH;X5M|L$^>B.M3 M]/++F[W\KW6_J3-"Y0B"D-\(}DSD#*

*(?.NU"C^V1289Q8!<:&@J'HR5Y\ --MNG_ET_W/1>Z?;UZHOX@ ,8K^XT=*"Z^;S;+1P/K.I[A1STTT M!QL6CA 2+/Q1O);X29NSS_EFD9B5[. M@0G=_!\&.N?KI7]B>;P4)'Q*

*MWH40ZXH'E.PA)EK\:>/%99_Z4AI_6K0SR4S6TRX[F$"!.W.2E8G<&\C+Y#PQ M&.5$Y]..I570(^]&L@63MYBL]R;_FT,A_KV,D-//T.<^9:#%_(:KJW'G5*7*

*MN7C*N3CCYWN_'B[E"%S_'+]$L<-E9IYT9I(45=BW;8>,E\%M?//G M/SVZOGZ9LD=.F2B(N R9\I=0L\1&\UD;EC)+9U<3#B-)[&CDUF@B,=,]L(CS M9M74T4G\E?<42]F/B_\,*

*(LCC3K?.1.ZP(P0'NW"%A^<7)HI'R MR63[.B2#58I(_2TTSV=D[R-@3_SHPN^1<;]0(E5D9WB_1&9XDCX7^<#)ZVGW9\5;?8G4"B6A7I@%'.1FF3$%Z2Z.B.CY2]2=]X)!R(G2QA3J*

*MW=X[KC?65ZPD.\5S,3^H*D@1/V@- 75JT6+IT#-/DM>4+A"3 F+RZPO$Y (Q M>5XO\(*(85RI4!NU&!^HF')'X;#.UZ4-?:O$6B(LF3046(-[;M?!7,IT/01F M@$/37XQ*

*?)D,.I4>\|*E>L\?6Q>.5.U4([CZ]% H$L;4A5+B^IZ1R*MM|VB:TU'F6"2'RMAPT=\?0E?X$9 MAE>98T\]4:85"#*&%T,\E:%377DD1R52B"99P4=Z8E9!1-G3XE@/0D,J;?OQ MJ1[F:"*

*J2:K)G\B WTU<2E8ZM\"#, :4*"P-3 /%:D!CVX:J61W0LAH+ ?:.2 M0N_!(>D@MF--M5P/7*B)/=*U<>\^A;@[T+0=NM(*@L&P$#ITG2M01,P"*'%8F*

*MVM.7*E*_P!=H^":J%E5<,Z)RWC6.C& A2%OV%=4ILL X.1)26K:EW4%$GB&( M1(*K'..R4&2$P24_GN^>)R:ULECWN [?^VW!$,*@,_EEK-UVJAA*V%-K[..RK*

*MCS^>GG]_W%F5OR*)$7:G501RMLR(0W]B4J1%0@UD"K=2 S=!C+7(2%*6C9^(^$QR-F5&&E"XU:D!G+Y-U&,E M P%1H*+ZR@B:E/'SIP *M@*>9!'4X48 FIS/#=IF"2,>*

*(XUI1S;8%#095;7? M4[\-E%!Y5T4/AY;DZ]7GS/M-7-&5]'/&IH)\L===O[UT"%S+T$W4Z?7VZ#K]PD M*M\8^@T,PKL6!=CB!_ZYLKD 6$%!'@-"8;(*17$.N^6<_@?7BK*6!'JJT.CD*

*M%|_$$RF)ZE?"MS6

M0/JKJDFCB^O6>>3B M7+1;E*]IE2P1FGTVUK(9,E RHT+$/EI"B;5='<[:BPUF-\+U'15&*?+K\D^+ M=U)PN:O Y[U>"P*UF#H]&->C=G",O;8;F?9LM0J'.!W[=H.G$(-,QAN?5>Y1
MF7Q%'\D34;92+;0-YE?48CL&KZ)RT3ZH V,W3,>BM/PMVC?EV;4VZA$5!O&Y M#4?0QM8V&X5XA#Q8W"DM+S!LR_Q";4@2.MTMB:Q$KAK/Z7A5)AND)K>"B$\# MD*:;0
1EK(^T2+>2&W,51B(T0-;BLBQ#!T >12'77+8EDDJI=I[PT%3?#;" MJ]SC"4Q(J#_MVK[&I]_6[4T\N6CT[U?Y7?(I' BMN2I1RSA!HF$"X1V2K9,"[6TACYGF[RIZ;0F6W=,5+_WTT-5=P
" M303T^4SGW4Q1SF^GK5SW#]&5G)^!&*$X""]@&"E*G.M8H+'O"P&0ZWF-1* MJ)6F$+?]T1T?=_5G)BHU>Z;CSL31%(C@Z(?E69TVFBNS)]1"UJYD"XM@)'9-09
MT=&LST]>SZ:<($7U@TY)@HH^=,V=8BNE;;I5;3Q=0-P27'@2^C!P+?3'-H?&RV)@S#.T&=4-M!&Z0,)=SDA0^&&.T7LR+#&8>2 %D)G"R]@=PZ_TC';+*"-D!M"
M';21#UP]#$KW>$XB<>?2><2:T-3$E#CEP$U"*,/A=%Q%/Z$])AVYV1F3Z:RX MH357O^+|@'XFTRU(6]] 1(=4=$;5DW&Q0.*6UE0#Z*5%U*9FOYPNGB!$BAZ- M?
N:I[QU"N&A[S6LY&V3>5'5F3[NY[H_+0UELIG5@3TVV0=:*2@XPQ-5O0\U1 M/2A*>,F#W/=(=)Q4C&TXCP(B&3K8:84ATT2X>*C]-(7WD;R[<2]X?*\B@* M_;;]+K]YO?K+ZL@[%.?
^HLQN)!:0A"2X |PQ&>_|Y\J@)OC0OLZ!0Q M67:N*EFOB\?N %?2F&,A#+41]XZ&U M/ZCE36!^X]7E]E#A\-+$G5E%;/GXHV.U)XE&)9S;=/&DU]+%=
8MJ]H[(7&N?>)'$USE&/0A8NN@JW0=\@-S+>]* MO1!A5))@;@OCA\ENSUPDL_MG79[J],AU7!*!&A%.[#QJ/\1M:@#BGKN>'6IN M0E%?YT$Q;\8#OMP+Z@6SG0^4T8>Y?DA2
M";,WK\D1+PVN>6V&1J:K*=%'S,[5$T>=^Y0*#5QA;'M-%G-D?A2G\L[+++13 M+T9.#PB8*(DC4=-2D[:)G67R3@M"0D(Z;C&JP[/3707WE0@6&19V:S?PP599 MH,L$S2AY0(A-
5K:D1T!0DR4Y$E.15$!UR1]'9&,REQBQN!E,W15#"BUWZ1O= ME__H]#/39V0K6)&GU#9C?&$C5ZY3$[*\9.1@;$SF[FIK3IU" M(F*951]-
;R?"PE1YR$J&GHKN0%W(<17)IKGW1E:U\'JQ-JVULWH]X$!E*/L+-J7LV_JF M'IOE\Y5RG1@2)X&I$Y-$/C0ULURPR=D LNS'0GG@A6SLU;Z
M=C=P*D5":TXT;35U(C,MH[UX"LW]\V^""6"F@!U9[FW@7$#T :EZJ9='JK&\ M-!'[NG@?GW'A!P3"+'%;QRW<7&5Y?&3*%>5_J*USAPEFMX$[K"E;BK_(-R!H M<34 QX-VK8+O1.
6LG3_@+TM.1LZ]U@PVUV6B0I8#Q.((:X_G^],26TI_N)% MZ[DPEM:N2=U(G[6GVE>"F1N1)Y^*PI5G^A-*ORR+E(IVGI]1WH-8'^DMN!W#
M*.*R.M^B%U.=>9T%5L.J:.UX3!\'GUW-"4-L "7/UJBF62:07@P2MRP-"O5 M0I>(G4S42$LFI[-I<$Q0?Z$LJH,YF]G2EF/MQHO5[]F3+3S(=P$T;=V#3QU7DC M;[76DDH%-
CSK_ZV4W/K(*LK2)/^( M.*VDE\?Q663ZR02 H;P<-%P6Y"YQ':F=E;\V1 A3H8.S/1>(O0LR!D5;YC (?_"<.&1,4GQ;N]KG>2%C%H]281G)5]>F
M0GTDW6P&JS'25C%GUPAFE+:S"1LZ2!SQQE$U^#A:=H4Q/?V/PQ,C)*WZ99X. M3M;3$N7_C%+2^ N6OCT*!-OGLK[JD*:LAY\@]XE@/PSZ<
M9SI/B/W2/P**AWBX)0%.*YQ8)\R<>N,)TLA#[#\/?AY!3MO!T3@V0SE?3!P M)>HZ_\:4O^17Q(5B^3,2U"O'.=6!="*P=M.(H+G(C)>++DAX42CH_[;LD78A2UN] M*=O3F&_;B9AH$(O?
|NQ=$2ICYYT06074-;LX6^;$1N4GSZ>W$//7L&K >'V>^G.ZX6/-TOD,V'>,?)"(F9TF@,ZV@QS]"Y%7591D M$F\CG]]H<=R,K;#)V?GOL,[T6_[N%LAG.D1.D_1_P7E(>;X4S[SE=G\^$;4[
MA6EL.*-"O$)2QA/P2T%#R#TUZE?:64C*KGLHK(9Z[&U^.D%0.>>,B\:U"ZFD M+|\^=[465S&O1H4;!=WLASLS;%(%3=]+2:G%M.10V2_.#>.:%PW(N>AC#%5DVY/WH%475-<>
(QF&A&FJW=V +#,K(!CABM"D=&"ZX!%'ZTVMYO.7B7G M0&$7"GCI^6;YGJODPR^*Z-O<=17_C=:PK^'=L=3<7ZE[HHH?79TZJ]:<_O_M M??MSVT:6[K^"\F9VDRV(T<-
R]'@W58[MS'HVB;UVIG+O_>461((28A+@ (1D MS5^__9U"]VD I"A9BA[FK=H[L4@"_3A]^CR^\YTT>3&FS+@&9G[+/B6_(,)> M-_?FS%PRGOA35LS:.N^VD228AHA_JX7
DDR5^'0$")#@>-2=>X]/)-A6H&2E4 LVI,I0V3X<2^9OOC6MN0Y:<;D_I: M3HFBIT2,W:>I*,OAH3;=/:S- 7 G_S0;(J0.'L] ?4BC,F ?LZ/H !*6^I")<5K4EBD^V1U+YX\4
M1RCZYS\Q;9,FY_"?PDN-O(N4[LI8"1BDZ[%TQWIH<3IQ%><0UUR?5;E'\B\U M_4#5K,X*0U')/P4@!4- 2W*T;#^E$L3DQ1OZ^2_IPQY&)071D7!-.'!!4 V M_A9!66PY+KY,
(U[[79<93L0TN0#;$KU^PT(MIMPLSU,F^.J#M2+G"WE M/+^6;TK]]'8?;K*/97%:L $%]%0!_|P;F0P.?V]MQMQHQO!]!330!S@H67K MF"B6VFW*3FP(B!%,.Z/N54,? U?
F0[=)__M(KA/@+*)Q]PT0 IA;"6X*:5'3N MP"25/BB!W56("B\!=@_42P[ZY^5.K2%ZG2+S;QJ$,UC.KMA.93WQ(ET\JPG MXAUC:)E2],QFS"5S'F$9+3$'04$;.7'K *$:7)?R#4ZSA\
^NY)3#C *F\LH M>7V1[7TUT/D#)P=Z@1B\HE$82<&U-1TG7,,T-GX1(B^(9(#28Y:Y/?%-/_E; MC&+E*+3Q:VU'4.?39K5_$ D7<;BP4O U%X3B D$9O0[$PP515DVM4QR5:5-$ M!
Q=LT*."%@1^>AX07-2X(;--$ $KO=%W+$3[H$F=2[,F,S<9DV_UV?I2\0CI6SS"%HJP MOR9PS[NV7I18O7]$E\N85BAPH0?38I$5@=^0JHPBOTH$.>!Q>D:N'NV6Z8&%
M4MQP!ZQRD3B/(49_LG9 $VX!A/?46BH2\2]L9DNF2)\$UC8],A$ZU.D&WHO M>1320Y)@,NC8<%'O",'!.;]V"/+JC*MXYRD'8*R?6-)6[I=:ZP?@)G>V_[W9
MK@M1$":W,ZVS>0YKBJD*5B3XX]J#.6>XR2BNLT4Q >X8K8 TI8@/Q/NAC!6* M>I52+?<-_9#);'(NBE8R5R1* 22>"7<:D^AI7^,X$^>.CG'E;E)EC!W M,IUVG_;TF?
+UF65S]@.^2PW'(FFBH+KBC [J@@)O5UA%#HAFZ#<-Y2/2D62 M[T3X1T7PYT!K)Q#Q?#;=,9LF[+B!BM-.F*.9 U.NZNY2[2C\N]J/L[+XI^6%
MUMKPMF>OURWP(0M.'EZ8&8['QD>X/SA3H!AH,8]H,<%S[VOATV[BT7)+624;)2\G"%*4G1;8BQR1)0T!\0\[/S GY,JL)7ID[RBY3]W_MM6Y]N%VR!=*'6JZ'6"QCN;C##9)&#
F$K%@![5"][6Q2:--3W-J(3@W;.5(Z M9<6#&E 51ZT7%H YG!4I#(Z^;)2@8:SM[,FPDN=6M3@M)DZ,&["/CU? ;=RQ M2=&H 0]CU78"MLTTXGG@+GS+*D#XHUO7GU1U_F$$U2!
(B>]YN!$]1*]NM5QV MDA,G0G2]W81Y^937@:MWF+G:MNJC5NAFGE0$IV.!%S<^T;[6X3P4L:9S@Z"* M7VH6,2=K^8+NJ.JC FG=D_Z6E2V4_O[N_B[7[F=TGS6^<>/D>
[QL'KGS+P2CY%8."M,M%PN5C)-O.M!U3PRHOC7RC \Y*C+[4 M()A12H@'6T'_2$8_3\HHHO?$CT%;BGT>5S9O[N?$$LZQO2$WY?YXVF>C?O] M*.?S3JG-AUH7 CT>(_M(>Q*ZL\0-
]/@*O+(% H1>0^>-R5.VZ.'EC# MN=@5?=AR8B-BLX=*ID($DRX_@6XQTU7/4.(/5QE&T5SM!'@/9N?2T=3SW:YS
ML*V8A;SVE.BB#'Y]]$!R>;^KFO(]_8CDB7C/0J4G,;6=I@MGJ\5Z!WL'?-U,T7&!%6XC"PDUASQ]WI/3\VC@PZ++&[*)P0;^(+V M(5=YPR:H5:RMWZF80)^='KJ.S[L5H8#[UT7'>
(X8W>.J5=]KQ/"BFW>=_9_FON$A6 V2AS,1,WAT/N K1[FM-:^K:M,N9MA-Q0>< M86[A?88#8^0P4FMNTQ#9S#:&X#N&CXD>*O6->.BsKT$ZZPG86,3>OM>_FQJ,8 MN^UO?
I\EDM%E1. LIGRO;^)D>*'AG.IDM5/T%&3J"'#&4;&T.6]&U=KWSA9L!RF2: MD0\;6=I'0&28]0]=9 MIFT,ZSU0MWD\J/F1D\N*S4EJ->7LE2:;_!/#!^/C$I8;.H#-Q!:C;$@CA8;+
M@MFX>V$VSP2EK>4B7G ?JZ0"%#<7CC,T,AD!M]. M0T3OVZ8I,GK9WS_6&36!8KC#G+8^4)=SV"'RI_2K0QMND*\EDUG'7-UAH\F) M"RY3I-
5,Q[:%$G#9,4L&3'NX<6EZMVQ13TA8=3D./J* T1M)ZO"SVF@RLR-# M$=,?3,18,!G$M=[O)<3]6[J-S9I]NCPCBDOO">8#%4SAI>'QW@#7<+\%VTG3 MHSKQC<,X8-
-:$18K\P#T2IOYBY>2$>?R88S46-QMIREU:>('CU?A!^AD/U MGL\"*7YE39;FF>ICKWZ0CST=X;293LW6X8I9*HX8"]LO);=) KMKAC!Q)[X0
MB;;3E270SH[:H[,/0A]^K\Z$W%=.AE"DA7;*'D-BV[CU4.L&9A1?@!I'@!& M=!CAU1,@C#>A?L(;>*X8I#S6DTQ 5TE>QKP_^)MN7 "^I/I=/@K@IRO64QKU
M&1TE;X\\,N#$DF5K1*%_V4/_^2:8VL8AI?AU9JB<.<0@&'N)\W>[-!8-F6G' M;8:>$&B'H!&H$%S L(C5C8);CUFOZ@66."V+_;Z1IB0)87V1?VD6]\DG_$> MI1T5+VIT6(R$')]&)-
%0OJTJ]H:N]6F'KT9 "5X/KC)O4W^DF;G&9-&"T]"%O!*!?6!.U),?528"-)T/W*(>V#SQTH4!@(I_LOG%)$ +!T MMT2^-"GP*+,E,F#"O,:.0B?0"W;_JD.G"M6OU
I$IA+5UX56H8CH&SXF:+Q8 MB"R9$S;##['H=06]\XBBO0HIS*2S?Y5[QT&KQK'HF'K[,.%V*$3IV1X43NCZ]65C^DMY@!*6!]T9"M)CB7W'A'^6C\SCU'T70"]-
EC3'2&6DL$C>;G,C6D? MG$!_FTLC_$"9;1.F(,/*3/PP!\9(]VO3W;G.RI*;5]P?'O(C:%Z;D^0=8(:I M&]RDR. ]+7*WDP!^I,G+S-F7^.LK6NDT>8%4.>]G]$_T[K]E3HAA)/[?O/2C
ML7MLCZ1PO!J#H2<"\[4D=..HCK6NW^NC?W7.NO=BRX5-FNW:[,^FXSN9IE(2GM 8CF7H/<'[P M=[?$*O_VXR0.C"A]GYIK/J+#G))\>ZF]A).)\;/8Y8LY8Y>2J^[!DF5#3 M#%^ X-
9-D2L3[;H 32"1"@U<>>.]*KE=Q69RT3]-'-(*D-0FIRF2/1\BA5'7 M5.W_3I:<]O$!\$U2-DYO/&7M#+CM(A2%O,OEQ.L].*,=5S9Y;QAYN< MLVL0\1_^XZC^]H=M=JZ3G7N\S84.^@!
<;U'WKYH8--WU4CE-O=1NU(./3X?]C1_NS"892I(VA(F M^+A8T$N-H;5"\7>B0XO*+4CMFZ:$J!;V@&'"NRFW$Y_0]C@C/>,NCA3/(E-3 M+T03N+I'3M35?%$;ZD2
)*\1P4/<8)IAB4DL[L\B;&1AEH]SS^H:@B6U8I#W M(#\X&,52W3!N9\:9O0'^9O3PP6TO[@T: Z.Z!,<@FQ$]*^(>3]IS;-&I2KW8
MN!PE+P+K]!#110RS]C$OW5+XDB6#5?O:V('1*N!TR=ZGL-_E'F?+T\DV&R!M,<29[48!RBMQ)';4K4: MI40DR$PR7"IU?]0C6_CYT]'O*!OVQZW"3V02I@G4'*\M
MEG%#91I+Z'B9A1ZBM.[:3\W/'A8W]W4H/&2Z!5_42UY+,4!;$\BP/411$ M2PQ/#\^^B]GK4.6LCEA>+DYY;]3B)<$_U,ZY DB5=-6RQM5?*[+9[;54E<2: M8T 9>2I>MYZ:N.Y4
BE$7DT'0=&R<;/(HDR[>US8V[-X;X?[&=R;';KHWI*P M<59Z#N)587^M%YA.V>A;< HFXK1>D7F21MXK=MZ8AAX\[)M^*?D0-"H2JHI'
M\.]$4$5.$F>&I1\&Q6M"B6PO%\:)92XPD\2R!Y"(R2JUPA[E$E!$F]%R%S64 M]T].1T(<67L4)G# +U7B@$L9T'L,^(D'S1DV MEG>*KI=2'VZA>"RF;F04ON-$/;/A6;
(NKE2B/GLG:&4/QPI[,,_=8R:;_!1^ MB;%O[35T6E#]T+19Z?7]ZLN!>\YFQW6>AVW78BA57$UX#OFZ7(8HV060;J% MV[NS2BD239:L+;$7S/S"V\E:USXVU-4]B+$&
[*C6ES,_#9=!*\OATO>UJQPO M/41$)I&=#YV<.BYSK(0A!P^W%Z!'5]R_[PK$55"K&]CYTS/'2*;PTC2M81"AH_Y:H1@O*[^']*)7W,(YKKK\FLA9 M=Y^_??WR%?WGWO-
ODA^1S'SME*3^\AT)2/(! X.$]&N,@?+>0A1L=_FS(52 MV **,9UM*,5"\P4"]*%C:8E_2 M)M6XG3,G(B]@Y6]Q><67^]76_S?2J="^ 34&-H:2,F%4QE@(7!Z6*!.E)3RZ: M<2O-
A)PS2H0SU(31_6\F6'JC2=S!JH+-(.SC0A*!]Z_0ZX$IPGFNAJHKX&O% M@V-I\B_P[)G 4,_;.;WCZ]\(-;,9.GVSTNX*2IV_+7+;;%B?^|+>S2C_D$EZW M%-]
(470'(6S0IT[!>.*N6F"NKLA]7)]MNDFG_VE9K(.MYFL;2;K?DW@GF>RKA]],MZC0ORA MFD-^B4"_8^=/G$M,O(EQW$R?Y.XN]1'RIA/%?" &XPNZ'_6NCON8"^5UNV: MU+IHR7
!1EQ;X3;TO$D:/%KF@Y_"9EBX*_53@0R?&\57>^GC9]^-GGB:&OS^ MJR<'NZ.G^B\F^]7A MX>/1L\"*,Y71]F=/]JZS?LBB9FCM@G@0EB:*(^WGV8ACZD/_JOO#B_W$EH
MG[&!H#C7I\ 24=)FY:9ITN>"S<,#,*8G85$%KBB./4^4?@-&]N&!/.PS0*8W MUM3*>&I8N=(HS08W,ZO')T*&YKT")U(HA;DQ_[E(O7 !RD]SF/ALE[W/D4&THM1DZ MBU*H<=FUX[
M82]%#;'Z,7!A\NQ,9K4'A@VH_>C14EO'LVS+MI'Z%DY@KM.# M1O4;C%\C@Z;X&0M]P)&3F9(@#MR\KQDJO/7OZ
MA#QD>.$3G,!B2C$FCBL4VK#QN*)+,7E4G8%Q^]18B+^>/C)18A)[S;4*N1]# M3@YW_Z)E*%]3Q]!9FW]#"1BW+XCT(7CF'^V^\>CP+TESDM7Y235S[V\>)9S9 M1?
E7GN_0Z>#3G$KVU8\X-".)#2I*X=?YCHQC(]M*R5G\KV+S*F"S-]$7]1%Q M&DS5+'=\<0[#FF)S+48Z%#8?
S%".)4/(A4QKPG\]$WR'J4RD^+%34B7%_[DU\/%)%V!RN+0=OGK2:!^+^0VAYE#%'0PZ\WR:I$=^S:D&@U>&.'\B M&>R/1?,?K.U\3-P,\?
YHMDLZ2;_U$SU8GPC0QS14_APT)X&N2'AN.>(6"Z]\ M3;XA%35886+ )6TE[0!0;R<[(.&S;N8^DAO=<^:@9MN',QH-(USD_=S7_,*R
ME8=:V_2[HYIUA2V0B/&::]M/S]1H4SZ5RKA=FO-:6!(#6ET?K"CO9;@ON$ MZ2INUU'R8?4,+*5(W*:9D)VG*"@ZQ.\G^?1@T?]R\$DKYUN=RG#A"@^;$Y(
M9ZYAGJNR:*13X>\UOFI4&T"7OI1Q9,M-OO37@[GIRG:KYW!F+'W"[WQN==-G[A^Q,RGW5 MF?5[.C:-UB,3>*&)^NHQU\=YQ^8IRJE3#DQRJ0DJZ5?1Q<$,_@H?5.V2+$@W
MI$D!>G, 0X37W1I(V@>#3QD=#HR>S6P..SE5]4#N%0Z2O'6+ 6KG$"=A9S4? MMY3$K(@&"6NM*P25+DT^2U MGP:S.=5*5%L ]:S/[]HD?
&9F2#0X<.EU"DUOP&1N12/>^VYT.#CBCJ_"T0F] M7&DBZ4Q=GI1/!E_.!KLJE$/L\.TKJGAFF8UZ?*BH:B?>^%WQJ=&#$*T [Y\^ M!3Y+- B?68]P<2_]WR5IO\TU=G*-3[:YQFVN\7Y-
X"9RC;=TX\WQT0QE'UT MG@UB18CK:"<-4$B6 M.)(4WWWE5IL8:-]1*/@'YF.;!>S'.TR6A6&O;_V7CR7 5]"G538LH*2P"$"T?-"[NC01<2$P] M@T?-TBRYW-,) C==SIF(W
;@R4P9^M71N;0)+KM29,@+/668X(#EE<1B@X823QE,#1(%557EXV$2XJ+U/.S=@:BPP_ M 24;&*0%3.YSYM8UQF2 M6\U7T"]YB%0;56[5W&U<=8;X/%&[5C4(AY*:^#Z;H=]P
MQS!V]F!AP5PLI24/E8:AK"'/E\+"U[7QMWM^PRK&M+92T-3 MO2<8$*5S694 M\<%)0#*3$=5EGM9U@=TQ!89[\6UQ AIJD1\+7FT[*AAK ?A?H9_^0U5Z05+
MR5V*^;H!7&B>H;F!..^YM,4YVB52\(ZUS!==..\1EJNM=IM2+BF=Y%2H$Y: M3H946'S<:0I%A09*M.^870LNMIP]SI?]QT_R M,L]/!)0)+$*'I5_^90,P93
%3W+V0FA5#6YUS$KM'="+^^P=]NDPG+-Y(P- M6:TF2]*'RG?HJU>/@=U_FY4N2KIANJ=- T,@B,)D.>["R#4\F -,.(+9&#_B M%M/(IU.%.Z5]W:%C !X'C+:GZK9=HA270]21C21?
0F90:WFVQNQE=1N 9EKS M;EHNK)050H1L))*;C/J2$H';*7T!BW:R2DI-6:FXL+5"367H? -2UALV*"9 MH#2I6%8^"HCVEY-BDBE(<[6CI!6O><@(D_G+=;3MHF(,:'JKME(1:\N*/JJ2
MW=LR849 X( P[4HR[R64G"KP';5C26R(W-D:Y4_2HH[11])W^;T')#M_/VEF MBVC33Q\%VH"&A.!H9;@-LIB_Y2X03? M;>$$6SC!_9K EU6Z_-L&^5N-
:9Q2GZN9%)6=5ZVV0(,F)Q>O)@V/9YPSP9=2 MBSZ0%/!&JW62-9YH.)]T&W1((MU_H9-?B"L;.GT#,Y"^'K%+[6QI=B1L$ 4; M,-R)QM(VN(CC:I7B\W'E$1815E*C91S@_N-
J+9!)W@&7%IW2LX M5&X^VPSR33H?H>_\ &LV"FLZ^S@(R-]&,6XXBF%HR.OJ#P6C2ZF'=M22*"FW MK4^O#MC/<7MZ4BP88)8MB+@2WRE(
MSV^W^R:WVZT,FDB=,RNW'NJLS&;G7,C(%R[EK$-F4NIXB3 4 7] +:1,EPY[ M$DL1\TO/0'X=./H^O'ZYW=D;W-FZG6LMA-@YR$]*@T=A#,:5V88XE2':DYM5 MQ6.
[4S>X4P'+Y/;DG0_;]L1+]FX7[2CWU2+RTXK^=[M/-[A/:W;'76T3@\2( MG(CM)OV9FV0AP4,>]#" F4.$ NY ";YP0M]4/NA$SX>2.KJK"EUG_34:1,*W
M&WW#;HATR9X:I$#O^$4F[&80]6O=BW6AVA:W- ?U:+?.!W;P"*>WV(%[A(*J_M3Q"9=X$-P-_BE(RGS!HN(:LC=LYA%\ZSX/JD\D1);NT-;NU,6N=V/,PT-I) C.[LK#3$%^1'=.
[K_!A>*IQ7:IX3-UX( MHI>I;1.9V&[M#6YM=#ZYXHNIB;GFGK'N+G:3DZ['9N>2YU-MX,T_[O M8DD7[62'^ZOA!W7!K:#Y-]M-_1.BO1-!RRQFU+O%F&1T+W:4K#I'1,XZ0KS=
MMC_E!G6G:YP7:/WECLUIABXADVQ)V/JE)G-1,9*/VYK[M(^I3("V#,"';\B]'H? WB%:-.NS2?Y2C[B.0@FB5N_DEPHC?+]%$6YAA/=K I\%(]S]
MZ"OH:''^DUS;P)E.UY0/H#@2+N1CKFV3YJWB8DJSUFWER0UO$^=>I/H=(<15 M0$:&>5&C.237SK(ZM9;M%""4NJ]+9IY]"S@WQ4GNMEX,*F\A51H;/.6^]P\#
MC1IU#Z!.B4V$H)R6JIY[VT42J:K,]E$RJ3>,:J M*:KAB:2Y+14Y*E$%E )1^PEB:600V7 NS_-]^'&.DA_K*O.0!ZY4D["3B!-S MB^?4F_AR;%7H\2]!!G[:E': MW\RG.I)&JJE#
8U$PWUYDGA_U&.C_#>7R2K?@(G<86_-_A2E$^UE2W&!XPS_MGD$II"(L,3Z&&$P_I5A_AWS:X*"9D9F;+3A%+)VI@RD=D LJ9I+:+3<
ML]SWQI8&6MTBSX'G^>*S4LG*/-5='&Y.^XA2P3!8L+?'_<'O7Y]/\'GUHU MFR/$WBNPT@;M&?]-*R\XXA0+QH]!>-S?SH5\4)H4JU"@-Z^A^&%&P5[9 ?_2 M%MCQW8;=
[[N'PKOO=R^+]B_4"*O)F ]M9,=/ M%EDH\0..-"[\6RT=C6;W62XB(;D2U: 7#N6YBXD3Z>:3ZH,& M767/^P] "2H!>;@O=1!/_&R2YW-FC'?N(OK@0C2[]D4DS=*U$7Q>R\],;=U
M'5TOE,-?%MSQ#LNZ6N9Z&*E!K( J8%3[FA!U:JI"X]+;4?*B/&="!,_5L.[R M(;UA,*X^$M>C!^>BDHWDCKC+QEC:^R,3E[PL0IL/-/2]W9W,X1-/@G-'2KT
M4\JY"8,T>HCHQ;L,^AF8:W!GNV^XKQ/#4K<0B-C&NH/USV)]J]'KI=|_82?5FNI6(3DLOEM=$W/5VJTO*,$H%<%9TVOE55:+K>)4(A2XJE)Z !(#Q4CU^>KQ_R6KG"
MCW,M1Y!3/2R5/"CM,LD7$+$(N)FOI7ES;OF/JQJNZ>Q<|5"EE @UKB@,56]C M;E\?7R][1ZK;9"37\AGPKLH5*-W.B3J[+#OG_4$#P=QN!%G;"=VG>*51D/=' MXB^IA-Y9K1CEW
T!,#%[HE?G<.\E&'#!CI$1ZO16=@1RS!H M#LZ=[3#%9:EL//I'>%00!5PY2;8H2LL)+/6P."@R.&H_)#6PQ/AA<6<$7<-@ M2)ZH?>)F9)W=43*"%!?
HLZX=)H;RZ#4)2M".B$$0#6[4<"&D.DAF./7FJX* M>?"D4V7,^]@35>%? %3']W U"%>.?IM_FF<^V:O?C./VV)"EA=[%%3IK*@#"M):_S+UH!S-/UIWTA@)]_O#KH&-T&8R/]PK_?
C^V"]])-R@Z1U_%I^%0.O'.J MC]T1R0>ZOM1>E <5CLHWS\]V9YQVY7F,>]L(/FG9X*O:+X2^4,\;6GXVDDNN M9]DK!A0M1U*$*:RL^/!!G5'S0[V8\'489+;(NBO)6-58-6YB#'^I]X?
&IO9GQ8RA-|*Q -^&M76^>4 M+)U]6Z+>NFY,?]>$E<>_9Y;/L8TV,Y4:^>-]#V,2$=FLX#D/J79Y21"5BB M.%QG^5^YSTCW.PK+-BZ\4)UE2;CW_F@GU "&OT7#\H-
0IBZQ]$OTT<<4T0%O MOIA5YWE^C]R9&^@@\EFB531#0H+_?U.&DSN^IG57-%1U0CVUH.&\QONKP(!>&A7Z M,AN]TL+Z?C^CG;IDGAI?Y1Z3A
M$OBQK0Z_21W!H<KA;4*.8,E<+Q-G*,:>]WN*?I#1+I!7>PW"MV<$ Y M$YGU W$77HM-(MA%7= =7M .];TA+1^6H!1!3 M;GA3RVCI_&QV:)$.&D M,>[<%?PW@7]]%
[>"Q1M:LRV OC+WNWBF0P_< N[1\B1B=_65:+6VO^.AQX M M$MGD[P/!]L0=J]]N(PX7SR]NQMZ^9#7I]58TR>3_&A)LN)[AD<8(X:I$3PE M:TX8XRK-JLN-C M)+66A*XHD;B?
F97'FNR.]O8/_X( H0<"?57E MW^6^*4 C3_WCMCN?<#KR)RIIQQB0V3.M-+J.,$O(.I>A/2>@%8^6^S>$1TWFQ#(&(A33T= M*?
+"0'Q3&Y0PAM"FV(DA^!!+/>#1A48XR0,IM@Q3@/JE+K-D!LN0MDGL.(GI=^>;_MQ-XFL>_7!"Z9O+X%KW#87'?*KZ[8TSYQ?]86U$Z_#&O8O#R&4TUU,N"@!C
MXY2#)DBL^B_U/RW10:)@GU\:MA?:92$ ZC,8G1G^(9<_*FCF9(Z=5_-ES, M$<.[-JBTNK963?$(;;-_XTQC?ZR,A;G-!?/:1H[5;G;4^=S'#MK>Y)R6<>& M:R^HR4Y-
W'UT<5^UWLSFNLM4T:&;KB3ES<,RJHNGYCF*$I<"DQ1#V_R6.CF? M)TW"<=RWS@Y&5=\B/.S-JN!,D'C^HCHQGKDID9$XSY<]*+^V#M'9G;JI XZ48T3FF9ZKA:Z M=

*{Z\0D#TW;A_%SM;U^92D0+]&);BQF4A?A_1CP|/P&T+$O92WWNN+5\Y_&11_M,X,G;E:XUR/|%!7#Z#:UBS$;*AYS0_06Z42B]&$3O]8A$IXERPAA_MHU4>*

*[LWLG8AZ%\%!$\0))ZZR&7E|S0E8_*DNF*,Q0=A"X-8M9_/X$+7B!<]F_M35AN*;4E!\P&9$KWQ{I#<[W!VCNNO+/%_HD7R-;R=H_7!JRDF$_-=(^BI/ZMT*

*MZZ>1OH4BY@I#XD!;XG25^7&U+_#BUM6JAZ>';"E(>_M!)Q_#AY*6(F3"MJR?++H-;9"H8@I>EIP9BM$)?SEJ;7OAN8P3]YRD>M+1,SR_MFFIJ61IGC?*

*KR*;|=^S#>E!,\2C,G&A)6&R=A!Y?$_M;^T>D2TX,5DTI*V5QNN4!(N$+>`ZQ2*@XBZ6V9-\K=]XF;EWR-9"31Z|+5\--&8E&9;1?E2\Y;Y*WS-NVL)4B'R)+THE7*

*MPW!#E3&L.4WE.$L=!1\;1(0GB"1*T5DD5DX<.#[-A=AB'L66$56H.E4F]52(-MZCLCKS($+(PX4#V9VJ0"(1,FU++>YER^0USIQH2)D_!>Z6DE9.!HCG2(9278P_MZ6,/4UAU-+\1KA+QN<_59D3QO8_?G"UZ6E%%+^+N5)!#?_3E.9OV-KRCSMLE_M#:G?^9HR-\4XG_\P"#P*[;@<>IBJ\;,7ZP.*M,EDD;ZZ.K5EC3EZZJ:.5(*

*MN)2=B8_D/L+/8N&@2X6?,Y5.";G:H2UG[#MCE2QY(#?)T1N>!0U1NI"2&F%$*M%Y_K&4-3SF0:)>^R9JET8$-,<'0+L^5,J9#5+N^XX&U|SR32&'*,8?75J+*

*M!V8#T\B=TCQ*BA5PR$[S>TH&2W%G.:G2]?!2!^?MWJWL'F3"\D2ABHMWT)AS{/]I&^L(%72M-YK;-[3*<=zJ^B$6#5^SA%1'<%0JWD4XH\C}<-]P[_M@E1%0F4(-*

*]Q(9PA\S?/Z&$9P*@A(=?CLP)&.29OYC7]+_OFV:(J,M^OO'.D/9F_&#?BDF-MDUF>O"9F8]\JC5X_5]M%A3RA<_R(L)F;@\O19|ZDZ%A7[9(,5.4F9O)M I@L_M"OYO-U/FDX$;[=2*

*1Q#K?6&99;+7CCXV&_>G&?VXTUI+YS1(K>D.7>"-F\T=^O.HSN'3GXI>,)[R0-U"MUM,SV37%MIX:CW-MI>UTPL3-HJR49IUAJIX F_:7!8,;IX3-Y=WFZ,U&RL_"0P/2R8-<.[W<=!%S*

*MMZP(&'[1_9)P^?I.?]*.\5T0C/P]#1Q&W>\/#F/G\=!,%)V/#F9P8=0F>QOKUG%R;5Q+<<-EP\"P[3^!=4M!M9. JEK(>L9)XT$18^A2T$5*

*M^J5FYXHK((PO8BX"/1G')AEB>;3O*4.G3"M-W?D(Q^V\N=6K!QI1<@DD-M"'5>\[_<6W0\BRMG6 Y0D\fB)QUJ?\AZ.Z_):S'"%,WNZ$YW8Q*/%8A9552 M>69!.,<0!]-F58A-Z?.YFL6),?@WG3F5N_]?Z[5+[_WVAVP%N%3_=W!W;-E;UV M,^5?7"!D>F>B*!66NB=YP43D<2 M;SE*X-RA6_C2MDCKLM7"VQ.?-%H_>KNL5I-'G@*M]3QW?A7M-[0S\TC2[<+^*

*ML_PW?93<Q-]L$K9CK!H"HK8#FG[R!7U.>\((2]WV5!*$X)B6CZKU7"E.;U3GS9*?NU?=.:.!)5'1=!52!1 M@_[0)>[!*08LR-?2?5*WJ]Y^"3A0Z*R' M!0!M-S*-M4;-ZAZ(1\/+$:RHS#+!YA4\;$T^$7B-'*

*L;30[*!P10,T9XJ=+I-M>C3>&S.:B7HE1HT!Y/204RL]#RARFRN#5.\|Z>9/-89I[&HYP[REV 2%2,G[-ML6441WZ";.=N?2 @:HRAX+XI.7A:!O/A]4O$?VM<>72NZ=4-\:LX(75B0_'[*

*MT&;#_0,_UF80 /-!F6$H//2?XL'AL&'D$N[;:I1$.L*##U#!2"D1JGGW1B?#5):"47GV3E^GH@9X>2\B%K%X0=H7>*4NL?S[SXVCR0 M6Y<) )Q+2B0I09[!1&_PK47&3?*

*61)UPFR<#GW4N'D,2;6L69P>PH^SY-BD.=TI_TVRA[^MZ^M"3QA=M"L;-N^X6H-R@GV]2[^Y21K6\7UD1UE>,B:6/H3(G4N6#L,,Y<;Y\ MG.0|O7T]Z-7 ZSN@VC<5WXK-*

*7"T^3HD&%LSMZPL6X(G,QX77P' H^"%/%SO% MW*O3 E'$Y9*6@)4"'_S0X(9R?#J#TO3*W5RWJ@KUJ!)PQZ54CI!'<1JK/>QMZ5ZUQ?RP#=W)?4K.T+K,#?-&???*;?(''X]=+U*

*MMYV2 O6/5|0QP8(4O@@$QKFO2I@7"@=U19#S9O;F.F4$XYC%&1514">46 MK;>N_))1901=/,/S5:>;=;L/VD%W#GB-%[B*!AUTE#6%1X5$UG_0I;%[=" J MQVYDCY%KP:13*

*<7X9L6,2!^%,*!LI2;2%-OI3[W%&Y L-M7$OU;-[&K6C M75NC=RRYY7*!)OOCG3HZN*V!*>=|FKUA<;?M:UIN6%,/2>.1)H9J M[GSG"1R1<8A!L\\@S9^-*

*VEAA.:YWRZC'#6[!:U@J;N\(}GTW).[[7,7S=^O M!.N)(R Y@TS$*]-S)"#'F51-+R;WU:U GJN5X)Y=0MVWJ5,24[-P=7 M,^-+V&9|[].(L7T8O[3Z^0]85VEYOTN\Z8EZ.2TBCS%VT;Y-*

*KW>3: MP3;YMDVNW.\)?'")-8+)- Q;H;C3'^WDF-T9UE"P),2V55&^YM[P$!EQ2"G4 M2OTX%&3=ON-[[O\D84^ M]*

*(,>)X=,$4J!AT@AL,"YY+8I7U#\VNP7AZQG^3!8DFR)OIYX\2[U"1%K-"NO M4A 8B@(X2W:N"#Y"8(7X'M,L-2$85 SPM@U.33*SG'/$T$LF27=F^)&ZTD9P MRP10G:HF*

*47@H2{(E,BX:E^Y801MVAWQ&0+2LR+W(@QWO6);R-`)%6GX3-=_M/O-$26S"3ZL1ATM8%1_]XM!2.]S!YY7PT6=+{4?Z'.B47).(_^?5X&7%9O@^G MX*T_|:-'BHS#++

M$*,EJVMY[0+%LP*7DP*99;8B*\]L9TUQKB'9BC@_6BZ_@5 Z8[F]L3="=J\DW+\%XQTNN"7N;EU1OBVTK$IVX5*Q; M]ZB1W%K>%#A=A@;70X 5*D+X=HKGPXOSV?K9@F
D9TAQ@,!Z1T@]ZAH)(C## M"\V.ERRT+FG9#^E6C/O1LO9'$&J'+M8J_%SK:C:0-@7#N:A]$+'6C7.(.@O0 M*D6=HG&.MS:#6P';BE[V!Z-7>Y%UY$6]JY/^IM
L+&+1ZZF/RY*.'&W4QH!' MAG6G-(##C&!0;"ZPGN%MO<^]*\:M./;#)>D[E6,SMOTQ)OXOPM95NY$WM!2F MPT^AWK!&?]*7R?-"NC36E)F@P#4F[>1.03#9UJV"UFVIH&T%9?
!#Z:O6HJI MZU+I,_[AVMB]R"X1%F ^U[%+09&I-)#1LF)C=,FT-G[;HVMY=.,]?)+^?/-Q MT=GTY1>0$GUH4RZ MZ\C+X8)]F.F=G=5_]>3#IS#"19W=;#X=ICGFQOB*E]"!E<*S:)
(.?/6U\#N>P3DQ+UO^LOQ&PY>="'^ MKLWN30>UT)N$S"$4G5;5WCYGAXK_%%XA M%NT]&O*#M9,T#:F SS*"R#:56!9Q3T^\PM/>R_#PZ7FH^+ML075YG=4[3,/
MXV"]L%MVW^B 8-J0X<5Z.^5+<\DW@R^%HKHYT#996LMX9Q MTD]%@.=H/?>!7/'6Z_]V-!W5:]3U<#%=!-DK621^H?OF(39BR96G&GH+INKZ'8-6#>Y?(8O#!6M*_A=6\3B+MZ
-A M3,YDZU)QLOTEAEO@ZI?K=F36["F>3ILH7K?X89S?GTVF\]]Q>KZV._8^G6&^ M&.&R$^$-[Y]??__>UJY,:"U:-1YOO@ZTHG_-!AL/?WHSV,4-G]?3Q+.!%$IR M+QTXH14%
)&XG[4%3N0WF5,(8.S=HCSH^0<4=&\\]/.1Z5Q\X0:!65]O80X6 MO->AGMBJ%Y &%E+<=73W#^.T-O)X/%@KP&XMA'8E'QL-B6H'O[6^XBE=G%\L MSB3<
'EYC4QMIEN"C\6B@]!U 54#'D=!!^C LB\!8W2MC6L3X'VPOL?GX^ED MWS31OSYC%"E/IU\I*/Z/,+K 09%%\)P,R% O>*E^18S%@5%,IYB*L*'UF:>[ M$76LOR-->%8R@=*ONF?
TGY=9@3!:.T\^-].GT-_=;A@WY,".FGJ7Z6YQ)NMN M3'4/&V<#Y84E#[V Y:RV$JLU\;7-;U*1T\"C)GD?R('ED_]@-$_)@3WFNZG> M6W03O ;PUS"<+@9MGCNH0MFPZ?9>-IE\5A-3-
3;W%<'()="P%>WXRYNC7HZ&DT^AW&]?_E\ MBGDX7S23QV1+V-7Y\&]H2= HH@E MQW*18Y%!EWJ0R:A1>Y1+-8I\QI*J1ES.EX- M5F1+&D.!'KP%E9P!FKT F:L@R-
@)W[S2YY@Z\U0YF+K'2TZ* .X8!2699M1I M'2'$F)D64K+T8',P1XLI>T3];K(UN[#D2 KEMHE<[2D:PZ3,GD/*N=X540.M MVO_)&>&\YU(KU?H(XT&^V#('@"?CT>*DR?
+K^Y0;]L)HZ M-0)B2L;2%(K2O/%<$^!]BMI[S.OCDZ2;C, 66Q"7E;"H5.%&*&"A-AC%3,O0 M^0A9!I6Q*,?EQLFF5GNC-R4DVV=6321U$LA(4O2FR DO##PZ!4G&&"UC]{O;
M=7Q[9U;[NCVZ!Q=VS;CN(H>>Z7S'47$>8CU#K>]}1%K)QD5@5E*D*(7#U+PW MU;%T?E\W2 ]@Y.F$?SQ=_G(V'YY7[-\2T@.?!5/2!EI@ML M6(X.>2-%_OW3C[3](,M
M91UL6*R3%[,2H+27FLV[.61<%K?=N5L3L*8"MMZS2&B GFGF(M8M"L4DR5%IZ MO+\=[_'V<0^KCG,*K64B@[*!E( WI 3]QIL/5HIL2TJAH\BT/^52W=/D]CBN M*UF=.N/!O>1!
<@=,D=>A$"WXC JD%U;8;(W;O!"GRXQ'CXQSKWBUA[!.&GY% MHIEUQD'6D5&I2S]I%407CA@CO2^'6:I&X/*76@F/KDWUU=37RTXTC? M/_($/MH]XVYT.+?
C'8G$@HRH.7B)')0JM>(_,I"HO;-!>29:MZ;K9]'$XC:# MK8%=ROYKQ9#],]]+G'".&QK&;Q[LH:K-HO>9 MU=.&C*+UP!D$35-;F&56B,+*%MOA1X'Z<
QB2Q)O;>].08C3VKJU("X&J:3G MD&4J-XNUET6P'HRP5A7O(J'N@YW;*3JOAXWK@LLGD']?0O>KG-;;R6RXO,7M M2"'\[8\^02B_U3P<):2_GF=; M$XNM^T8V@-VMQU:[ W"%Y.+V]
[OMO5^3.8<*7RY;TBKH;R9OIZ, M/U!NY, !/1P_I^^+H25SCK08 M;A[(P(M2;C;51@+YZWEN"-7^Z]M#:LE8*KPQ' M#R8Y#RH()(W')$BEG1%(SG[SAK]WX6EP-=+-
G[TH>AK(8E)4P@+W*=:B8P%. MTAJ5011E;3!86A^2OAM1GXQW,Y[<< U2*Z&TO,1UY>;_P(]33,,P3)21=EG, M_SBOWYEWZQ &/G##%
<4KS+EZ"-8$B"PC2!&9ETXF[IMO!3?"OJ.A[;:G1&?L M.XFD3VE++S<4ZJ]P/'L'Y<$/>-81+.FV(VUD2%_2?$V^(DEJF1X8AC@<+?RT MU::-
;UZB3@ILTHEXR@*$;!"R*D421S'RUOME]X)]<=TU33*YGV&Z-M1 2R$7 MTM5%N7HO7O'@C>:0H_926X5>M(Z;;T;2)Q/:EB$WW5%]H"2;7H).6)Y-QA>S M*R@\N\2X"
("IWK##*9)VK"!@"3P)K;F2K2]8N1%(GT+(HW#B #FTID2-4V>D MDL^'LUF] F@%22;OBR>WSJ9,+/467'(:2G*,>Y-2+*W3$G<"ZD,E_['5Q]%R M;4V5U;B?
X1C+YB?)O+0IXL"FC#^.(RCY8WGU]S$F]^QMU?<].D-_M_,3N9].1Y_SK<$RD?CW\]/UC.WB'L]##& %1U/;128.S7D H,67C68G-2Q7N M1G2H?KOCTY8]!+CSRD!@4:V]-
>Z1)T+P>H# Q2M-CI-9TQMF?E'+/+F8#JRHW8^T*I%Q2R168@L!A!* ML$ :WG-QQ'FX ^D#LKR[<&L7'=E(C$>OQ]!C?8?G84@+>_]F_#]L^J2"'TBT
MO[AD0"ME0/F<(#]AP20NA&79:3RB5[LM[#ZESGI#QL,%?")F5IS+XT=<1)M0 MU+OGD@05 P,'__09Z(=;^1H_/[9QO]PLNZ M.BTC5Y$+,&@5]%PKR@7YNCZ9$#QW3K/3FN)-
Q'U*^/6&@P>)]90*\/-DX(6@ M $X5L$Y6+\)3?&]5\M"S-$F1]'\[M6]@&Y#//T_C7C["+'+D/D%3H>?Z$,^ MX:OQ;#Z]V#A_=^.O7^!L^&%O MUM"^&6\\]!VFR8=Q+;%]-7X9IN/A^,-
L$'P*,7)&UEF,5QM0^, RIX5- ;)G-#GD@T-H M(8,W+)#'(I&9UIV7]H3:IVB].^Y]US7Z"')M=R?"6"O :1I65,@?%"$"#98 MBLAL)H M3]:_3>8X6UU'2+[+Q?B
C>6=/KU%9X&]1]/(^-9C*K6/03WV,F"Z7O* $KRO MQ06%X3*?DE2(/D29+6M]X\#Z\P_QU5P.L5,OFVM6]V=H!9^LC>1!ZX34;?N M*S'Z;E$WG+*7]5Y4)')KI70+E%YT6CY8]-\?
F3I\WIL>YKM27-=7TB $H4E9 M$0Y1SQB&6CUC9 *F HN1C*G!+H[FW8:G3R:H(1L;"; 9)9;NU:I,Z^MU$_M\ MN3>\B(02V<2Z<[C\.K"28MN@&"3/ZT5.0H"708"(2? @@V3-]
<:>4/N4L6U& MI&.(I?B>RJK-U*;]CM]>F>>RC:C.>2I?/21?MB)+!22SA"O<-$9P4O$P2OT!AB'ZJ<;/O*J.=EZQ8]7C&$)"4306,\U*_"UKE02QXO. M40C7VQEMBZU/0?VA3-
E41)W(IUTJ[Q]"NCM:?3 "MO#"!]1DC;9,@#' A5GHOR6[]TT F8 P 3 >G,M,C R-#$P,S%?9&5F+GAM;.U] M6W-;1Y+F^_P*;^_K9KONEXZ9V9 EVZ,(V5)(]LR^,>]216%, AH E*7^]9L%
M$KR#!(B] Y!B=(?%"WC.5YE?56569F7^Z_]>GSTPQ>T' M'*=)'HT/_^UO?WS\!=S?_N^__\N__.O_ OA_/[U_]\.K23HYQO'\AY=3#'/, M/_PUFG_Z8?X)?_BOR?3/T9?PP[NC,"^3Z3'
OR_^[.7D\I?IZ/#3_?!A%I^ M,/G;Z3]*R0DSMU"$4] BRQ!=L.#0:O1:1F"'_SG\1^!:RJ(+.*8M*(86O.4: MF%6,;Q.LLV+QT*/1^,]_U/_$,,,?:'CCV>+;?
_O;I_G\\S]^_/&OO_[Z^]+%]#K_S\#R^CT3^>_I(^.AO]8[,X^S>3%.8+!>=T[A!]6 M?]D^!)\N/0?T1< &2__WK+/_MW__EAQ].)1>F:3HYPO>=8R3C[\H_WKV\B'8WG
M/^;1\8]GG_DQ"!T1XL43YM\^X[_];38Z_GR$RY]]FF)9B7XYY I*5SC_NS[M MQZTQ?2(@TW02$>BG.*X4;XCQMJ=OC_G\69"QA).C>4/$-Y_=%,_D.(Q:"OC&
MHQN@73P(CO$XK0EU"O/O81S"?(ZPOK(?\Y2.,+IWI/D^,<%NI>3<:818Z8O M9I.C4:X+[(NN+-)^3"?I#_38XRK=<__|_):/[M_C'\7L=*;_M[X>\Y-* B#FC\:@N1F_HV[,W5?2=AX9?
YTB/.%VIEF".)NG*AX[].CDY5^Q1 MB'BT^.G!R0P.0.A\0_12@C9>1I\DV]\N MTF*VI%D)LI@@QMDK?]S2_A&/YK/ZE&O;R?\A^-8I3$3<8U\<0C_@L"A0:0%: M.]I3'?
<0LK3T'\>%L,XX+WN-:8'@ZG@N2/-BNAS9V93<:&*HI OVW'R938C$94_2KQ3KQCW0T(>K_V]_FTQ.\^.%D/"=6_WRT>"%-7CRL
M7S1CPNDL>CDY_CP9USGVXNMH=]!B2(C1038F@>*1K"@?/'@6 [>^*!UL+V+< M!]@A3^[8[>_@S0,4O8HS6PO\-@IMR89KF%XM]]FU0!U%60 U9L-)^
MNH,#VRMNTDOJ@U%")/11 69^P!*,@5!;P8^BH \&&=4ZUOC0"I<,4UWSX1- MA-V! 03G>#)>6%R_+2S6 \.8P:0CY&C(N8ZB "V)$HRTLH2L:0%,C;5_T1+
MS=]FYM]4>P/E3%I*]!.]V::]?I'S0HCAZ%T8Y=?CE^'S:!Z.SL!%AD$+C;"E MU*!T](>9_R*ED*.3H^I\O9U_PFD=^!0_ MU67R"[X>D[N&9T!YEH'IQ,!]D)D"E'&F]$QRXD2S1HA!$VZ:.(F
M9<2VE'F/3HZ)?)]*\PS0S]51FPI]0Z6Q@+1Z]GL M!/.KDRD1\QU.1Y-\RM?%+]]^KO*?_?P5IVDTPWP0LA5H49$1[8BY@?,*F%*A M35?
+8I4O@;>V0C9'^1WPJ)_6.M@U*Q#_9S@ZP=L!&X8I2.4 /:M>FY7@,PK M4# 9'BSG81B:K0;Y7;*LD@3WOE<\328T%>Q-A>OV"E^0\\"0J9^**! S;:4*
MM;%E#QGP3/]3R5D1]$/UO7C#]Z;NS<5Z4]MF^W/5_SZ9S1>Y"Q\G*X]\%KRL MR5:YGA7@>+;(X7J/))_9:(X?2$3<9;I=E_*I3RC>3V>QWG+\M"\/7=Y/I
M0J'S^7043^8UM/YQ\HI&/)X?&&DSHHJ0T2%-V)C!1,]P,Q!-5M(W-]6WA/RT M^3JD/F_2T6U+1X)X@?>_TY+/4-*T*+2 RHQV@U0,N&0UEUXZ+UNOEE< /&VJ M/%S6-
Q7ONYXI\IR$Y=)"01.)E$[56$F$(B/9^]EFB;L[4VQR,F9I$Q"&,2B* MV1I -! =Z4%(QE/AS+O(!CH9^]1%?\-%'XVAA)CZ0 MXQL5+-9P>G;\NMDDM].SXSJ
MTTRND)40W$#)@A9/D16$!*0D%*VW 2/FK<,*:#:50YL"^5/^BJA0[3I'HC+ M7,TU0';*D%T+X&XR9INK=S/Z;*&;G1$IFQB<(!N9.^G]'(K@K4^0O);)QV!$
MNN72T6,ET#UYMOO!GTU4TH,W9^"FF-]^P2EA7F9Z>1Z9#<6!)U#UBFLFS\I( M2"5S3-IE'UM;-2O!#,_1=E#>=7HTD7R7/)EK._%/WS[2GR[F@Y#1Q(@6@C#D
M:G&%3@JR84=)I)*^VMZE[ ><)V2]MA-XA$^+F:,D/EWF&:T#K9)G< 6LW M]D@S%=[K%FTG_RYW.%9#M#RB3 G!E+]%)N\(;&"02\!BC,DZMK_-,3 U]K$T M=L&,3<3>@1'OH-
!DN8W$)YO<1E9<06*31&43*P>VRK00FLG#49:21N3XFY$ MPUL8S90WZ2;YAL;%;#I?(KMJ86?#'-++(4FE015+QHX4 J0M,49KBV1K613T M@DLLH.\N&+#]W4_?&@BUH99;9?
PS%Z,\QFBV;FY?#^H3:R%]71^$\BP]D$; M'=U4>".!-US\]P;'N,LBA4S.DE;D2Y-OXT2]UFZE<0%5U&&MF/M^;7W%UC^@ MTC>1:T-EUYRHDSA+T]$BV3$0KI//GR?
3^=E&0Z"X8UH"!DV^,7<!,\Y M"\.49=>BG]>EFMWQAN&V[(;RGI07WC!' #_A.'TZ#M,_%RQF)5MK<@'K UFM MU@4(AO:]4#>I&*3@O/5!XGV8GL!NWD7\#=.)5^-
;HEM.B37P#74L< W;WIP- M,*'1>^G20!U#G!)R)XR#9S75CTLT)?@.!\^W MF# MD%_E"2N=6YX MC[MP_L(G8#\\7(-KZ"<@S@CTSHP&CK]EUX]O)O_0.%?5]\6DFOLS5^&HS$5
MF:6GU:5F5C,AP3%R9)V,3/!"]JQ>*R"\;P7>X,&WU=\F FNLM]]\4LE M.PHZ'PT(+!&45F0D)O (F]>#1=I/6_M'IU=>>FPWOF#Q3YI(;/&>^!OX>LE M(-Z4$HJF_9S^>5,]D%(#;BB$#
(G$4R+8[,K+WV$RGNPS(9P=-Z1.4 _"(?( M#V3$:-%[,%+2Q]YH>7'T/?]C0^YRG$; T M_Z_1_-/+D]E\ M>@I4:*1V/LV.J$JO!7;W(4_.!\Q]I9PH(#39(LJR!%ZY!,DD&D=F66.'2P8;
M(/P^6+.=8AIF9_US=BO0CS@]?EN6OSF(QDAR(#DP4RL\6B)Z%)P#8?+6\ MO785\98@S/WO>?2Z;R_-#J5BSKE7)71:@:"VMJFM7-[&H]'A0A8$TA]%.8!W MEFR?
D#TXEP((D:2]&UTPK6^?K@7LT7.DGQI6AFCZ7F\-9]%P\,IGB*>E+-/ M-+SB>,\;>EQXW&10C:X_7GWEV^4K+]B6T%L=?(3L5$WG"AD\9(,Q"V>"T#'8 MUGT.
[L.T[5]TXOFG9Y>:/#BF VV$PB.Y7XXL*T?S#&76LAC&A?+#C'?0.Y%- M>7!]U6DF\%U?D.S>^GDATE]Q' "FT#TIB\J^>R 3.$2.:Q9:60=6QR]'=51)EA^OOAY,N/ M9T\\U?#9-
Q<*OGC?L,?8C00_V4]]'0XO?_[MYQ=GY^K"6.F0(T1Z*RC#+9!/ M4\"H0G;-$SJXM7;G#0R[B[<_9FUN*MI"-!T.\>I-[8O%N)*4 ]=K6;,."6@Q MX.",#29Q9HOH?
E]R3U*KFSM%790PQ)7KZSE_Z^![3K!^L$8W39E]B#IVD6!M M@]G9H ED7%PK(9_"E2S(^L@$,Q1F4NO8P-.L.[*EDVT,%B"M:A;*\\<- ]D MCC)76TIZ 8[3:L]-Y+))DY-'DF"]D;
[62K#>1-@#5WCA]]!63@/|0]L]8P)" M*1X2]6%4UZ*_DO$SBN\#&EY[$CT0UBFEPH2K /MN<[+ABKI:35DG;]Z$4 $90L'A495*VO"M\+:@^,C(>]<-)3_CULC;-4JE7P M6,9H
W(:L]%Y4:=$T+'6T4O&">D5R\V+I-\-Z>F0HZ7L6U]0"?\]F2]OG7:V MUZDH+"A!*N-!!9]>5)8!R,0VIC!:/-=KP7GO18?K;WXR1F8#P3:L%E#1_!Z. M\6VY@FD9AEX#5,-@_TH@PP?
[M]70I)=X&T_QU>!$CK%(X<&6FD?+R"H*)18@ M]QHU64;)\Q8S?6"=WQ'E'T3EFTBU;1V@EY_">(Q'[\)T/];QG>TN-I>DM?3U MIDUMS1)$;1A>0*!(JA8PL/Y:UN-
MN>>W/7K8:%0CB4\:B]NAG49X7HVFF.;G M]%P:!]SSFI<(&&KWFD(FB#=*@3$LYV@$*G5_;A;'_W(U;>]N#KX86>VPR\T M]-LN,OS\-1V=U"9 +V8SI/_GC^'K 9-<\WMZ*&N*X^/+-
RNP(6E$T^(CDGZCH("A60'K#\/05>D>KM]I M=:=:N;&DF^I5+3M\K)B_2(H]M1C_"T9?]V#2\7;+ZX3TNEJPYE/XMM4+,Q08> MP$NR%L@TD&0R%
&E&"=U0<_N3*)\%"VU#!>%3&#:2!6YP"]3X^NU)3\XFL0E M-Z6P_D7#]Z2EUB;Z7K.EUB;BW?5]D74.UTO1)M.B1WZ4RU5$']*S&C(/2O H MT#CQ]
(.6+92]0;AR$Z$/"(M:!]ISN")#%6X0E'](_>FB'!>^6P0N*F5[:+@ M!+$VL):"*ZL8*^O5G=]G:FP1KNS%C$W$WH,1]T1$T!LIC=<@1)&U_% QQ,Y M]88L4>LBMN\+_]BB41NI;\-
HU":R;UYQZ\;YK TZBBPTN6GD82EA T2F:>"Z M&+&HS>C;E-W:EVA40^NA@4@:)E7?0BX#]XCO)@ZUD8;6"DH\1+R#Q:&R0D<+ ME@8F:@R&)0M>6
-.N<1%R#QAB\OF>QV';J_R3:3;,PZUO&BG&4\<:\6W4O&( M6,#7*DV\]*>E3=R+:P7W[HU#[>1&8B.)KXI#/41>W(\:QN%_N/@'N3YW/5E_#7S/-Z,>K-&-[]H\0!V[
MN!G%//FUBOQ=1]LA31R:+H$G 28$R7DJG_";]L>S,J*ULVT4('EMP,\2SK M"=.P7)(G =LL5)!Y$/"?-6F44> M$X-H%)E(7B9PT2H:M4FHBM>*=0\W(&L)YZ;1]H<*?24A^D:
[;ZT$V3#@?>?S M>\2\UQ]0H[#W6K4U?_[Z&=,<\]!1,7WD;?E /YV5D,X&?9$9&0X0P1D= GP)M M5,[7[ @-4LL@7(DE1=9XDK9#/TBIV+N0+)O0U'K[)#3/.:WL$6LQ$R$@YZA,
M,EOQUI6?1OD0X7M=\37!Y6D;:ON?4D+V'KH'^9A.G\5YF=]7X3F24H%"FMA M8*DU1$9?%6FC]8*7G#KE1#8;P:[.(G9!P=:SX.%4Z)?1>_=H+@RD VX3;F$] MT!$6C=TU!.\5H&$Q"
[+#%>YDK;Z .+R=^IB6YP>]LH/OL[74Z ]&D\P/>#$Q M*O+A7- TF>LMQBB\!2RNR-I@2?O6-45:87_FZI#*WU%V\EWNS0'O[;$=\,%] MMNN#>O;;GKVV_9#AL]?V[+4]&[=/UF!X-
F[W8[5]-FZ?]G['[LP^_?P_)Z,O M],/Q?!;&^<.GR71>&YB]'G_!V:RNVK,/Z1/FDR.T_BV,#+9/UA(X!;MY_"..+]X[/47GMI%-AK/O=$05:SW&&C)B()KX,\(Z!N/+CH
MRS]Z!IDY)1DW*,-[1(V20!8B69GY:M:Z_UZ-D ;^7U^11C]=[QIUE\@0%R*>@; M:1RV#W/N&_GN2X7<0^YMHK<.G/MM,L9OOX7IGSC_Y62UUL7U71,]@KA[-MDW
ZKPW9PAQG;\LK_#R9C9:--VQPR>B2(6;4M7^8],V_/"V4T3[5;&"F=1SA M#CC?$7E;*;7#E;)?1N- 9 Y'K\D%ZG#_@],LH+>( MZ"=U=(8L]M_ M=78Y9IVQ="+W6XYC-
^Y_$X),IDRJ'2RHF.JNS3S.4/2M!*K6MXEU#;FR6#0 MCL?"2^O;3?O/U"O."O:>)LHM8NIO]H)$4DDU(XV5>J=<5L&CH<+*B@%@*M*. MS>_S[Y-?N#LM;^
G;]"B+H<*:SH>SF4>!".U38]O&?L&0I0*F!%*6:\0M?UN M.,0]E8']76I$3#]/)F2@W(K.!U@]LC6!.F+";YYR.\N M0-\QH=HI]L?IP^U1@_@_&+),U^(X']9S@ZP1=QMJC\?N!$;0I7[[;
[>M'(,7*I M@U40]T<<3'&$=IA \NT AV?9<'D+_335HQ[!G2@/B@N:?&]^W*MG9B#AU ; M>WE7?RRL5+9YWV@D$_==Y"G$:Z:%S_["JP7Z>3V>R/,5EU1Z-_8OZ5
MI$@SQA@M//.0N.,UZ%]V; M2>TI9M%M%L% M\4L831#6:U4RZDRD>,!M2M$:"B\18E;TZ-9=RBBI)DWR*K;,DUP;W% G4 M5T,-VSI30]P?QZ/.]GT%_M^7**>32O"^R!C#3S;'+
BM(D/$VCRRQ"X5R6:+4/LO7EF]XC&IZMK3FT45;X MH 3H42GPVGBNC3:ED^.3HS GB_"F@?@3ELD4:U\W[SF*X KX*&D)"+8&U!TM
M[P55#%Z*Z%MG838!_N3(,KPZ.YP\/700=3Y=#(+YY+S.9+@R1F+T-+M"2@%T M+"5KA3(TOVG;!/@S]I=69P<_Y.Y=8-7"__)D.B5K^* PU"X]19[SHM9LS2VA
M&07)6]42"Q)3ZTCT5H"?' >'4U]#Q^6FBTY^UAV"FE<;Y$"8HFG%5A""$@2V M2*!Y(X%Y(U6(*GAU+;YS_ZG(&N]]BEY*?P5T/35[6]H"(!]WS7#'?AT:[.JG=7QX]0"6]-
Z,;4/\FX^,J_EW^EM-/<=:.DE=@[^#7+KH+OP_O\V$MD M/)'Q5PU@G:S=E:#VQ]1MK=E)3]5T6,M6 \1L62;W'T) M!RJ]#Z!"IEFQ5MQ]B\ -' ?'F [>LSNFRBC2Y,WHQ,LU]9[,7L#.2%4)9W
M=BV7C'9F,;)FKC(6AN013F:@UT(V+K_ :L(:WB!HI\<:VU%8#'8QDVHSS M.XM,)X*";:5<(^L\]MKD2P; MOXL<79&T$+K@ZI&R5!!S+F"$]=R&D]4=]&K5&:
(='NOOO+9:0UUU6#YN1WC6:W$1L(Z2+5/;B2W,DEC00GZ3PS1$!6TH14P1=[\GLS:X(;G5TNMKD68 M,572816ZU#7W%G3GLI!">A1.@LZ99,%)%CX+ R5%9F16MLC8_*QF'63?
]ZK4 M07>#]VSX^6LZ.LE53"E-3S O#Z]>DK1H8 ?%6,ZC3Z!E": <6691>?(,N'*: M9QN8;9!\#V A^=C#Q9L5).YI0H,\F^;]N_(0S:%!9]5-"%5LAXB3<0Z*U&6 M;$L4UUSXZS6:MWC]]
[BD#:6LKGD7I]*[)+H7|W,4O^/\V_A.;P3OCA$^+| MY5&8S4[+YU3=+[=ILEKXG U(5NMW&1\@<'9*0L):P2N%&%J,_4T'\#V2=_=,_MZ-+)N*X^I@E]NYB3*J4*MC>D-
>LU2U19^(X'50GBAO]\85<1_-.G:UU MU'4GO22=):-%-(P51XB]BZR*B?25+X'"&UZP".S]-L;;>)X9U$!/7;>M2]@N M43S%(IG##,AJU<,2 D0=.4@IM!(Z2-Z\Z-]D)Z9U$9;73I,W1+
(_'TROS.D M=.D ,:F@K&?@)2VB*II,CDGQ8*SD6]2$I,2NH;T=XF?C?1!==V7]57M0!I:4 MK1?L4]#5F.D$P<<(6><@:8%F0;<_/EO#6F]M'-!R@)@9%!X1E,<$U0P&9SDR
MFY6ULGTCU_N,@Y8-Q*ZLPY/CSY-Q9=^R*]NDO)M./N-T_BV,#^ M8MN\/OV8\V&V]@[V?)]IPC6_,6EEUZL.XK3 I,M -,K03"'@3:=(%0M2 M9TN]I[A"*GFFDLX@$XN@%*].J$S '?
D31?@B7.N+2SNCSCV9O?O G$W4T3:< M_I^3V9S2@=(]@2E# K)?2"6D*TW;W"N?/;Q#WEP# MDY;BZY \]V%2YG^%*;ZJ5_DGEX$A4](Q;8"SG$"56[_8&0/,1*;1FPX7%E>"
M>3I$:"OWQODBY&Z>S"%*KN7;4D8)KW,573+$30\R!X+F)'%5DTT?I:7%3C+N MKM]$NRTOY)ZW/!U=MQ9IAYC3DH8UW>0F(U_2DK4L+\T5.6E6%4!?3_@2\^ U MTV
L!B%]Y,RUO]6O-KBG0YF^>NE1F_ED2K(^62#]9?2U?K5$AD)*K20'86LC M$"4<1.<":&&O-14TP6O,F-5HGAY%&DF^PVG\&PPS_#0YR]^//T\G7T]K$2VO
M&A5OK5(&'(N!=C&V88LR ]W;1NI-V0I$XV&@2-\5*6UK':NY&M$?D:'..VE !'3R1%RF=')\< MU5#C*_P\Q31:!-KIZR-;
M0SGE7$*4D6%KQZ45]B='N9TH=Y9PXQMZ6[U.$\:'HWATG]VUI!1G3F2GR<-MI#G$R6$4N_9^)0%*[1HE(F9K%K6,MCZ*8I7T\F>;= MP?8HZCX$.]K]8- =YX\9EI.C-
Z."!Q(=Y_52@W2!7)/ -'CE \@0I R>$/+6 M*'KX!]>,H,Y=,W5T].-SFHAG)[OTHS+(E'F .H.U:2\=W%\^H#\(41EGT4',@C;.;]!YYA5(::**W#(5F@?U M-T;Y?5*]AB?-*E'[XMKI#@E
2ZK."^2'DYH%W99T];?4]* MU\X1#*+GM,9F%W3 '*PM]IK$K5$]0;;M6G<=$I5>'"T^@_G#)S+Z?@]SBN_X M,[FO9T.I7^*!SM*AC19$Y#5UQCCP)1HH7O" 05H4K3?(]9
]099U5,W*K*:F MD;Z3&8U_-B.P<30^K=?.(,ZWSE,;1/DV!M\HQK=\]8)>LR7P,QK1OF0RBPR$ MX1X4)VV'+#DIU7//@L6[N_=^%I%.[Y2VSG[Y=^N]T#]\]K[:(7$0SG=9'4 M@?
R'8L%F;ZR11NOV[O^&&(>*U#7CR>K(7->E[$LP[I:A+URT[K C KH.P^R-9#_9/V:NC@^-T&ZW2W/^_M ; 3E&S M>\'M)D[61)5KT&-[/>R$,-IK):S(-$OJH:DM
5P2"1DW(N%\>]K];5(?!-_EMPF=6)+%!\@RZ^7!](X@ M4=/_N',J>F'765SWM5XUO*/46#N3C]|=]LSY1F17:B<%[6W]_NOT-<>)EI MCL%D:D4@P[9M@/J:TGP$LDE[JZG Y<=-
HX#IPGS-].JA^R0R,A^AM#S])M)$Y M<%IM,8O%=:K:5]1K8$EH43A+T;6N,[@7<&N8Z3,DRS915Y?:T(LT \P?.7T. M3XXFA]_>CPX_G5_,4XSY]&P@>-&!8K1UU':CD'3B@;O C6>-
V70/I/U/_]A( MI3<*7K;31P>KZEWXMKBZ^7%R9DHN30,\"QVKS#)7 NM@ZPE8XA"Y(0%(QUV, MHC:":WIZ!Y,>V%YMSDC,"K^#O2XY?3^/;;)X7CT3YH[F:"/RBA<"@V?AG*N

*M%IBEWYT<7YXJLX,B2E)H:#*QVG@[<@0?:SW]&'/)-&BF6A M.^-2:ETIXU&=_W?GS!;\@$UTMP>GL^O ?0X&=%#]EL>T#]';'M!-&R>2)G\K M"J%ISZ"9[Z504*3DUKAL1?/^;'M:LX;!@"%9MHFZ=A .T.ESXST#E;T@%[I6 M#W=(?ATWKO8;4ZYY:.D)! .,V4.F&P8!-J-'AM/?ER6P^.<;I>SPZ3=3^-/]\ MA.8R$RFG!-(*4R_+%XB,0$9A:#*I(N3UFLQ;4^-4..$^.)]WT,.Q^]7YR=/3+ M9/17F.8#B4$$S A)EWI7PT>(6GO@2A8O75!1MRX+M1ZR/;_>LHU+V$$U.[@Z M?-[]S_"8? +011(PT@6)0$%QU:OMSWH(I@;[U$>VZV/9]I7FP;C>-]\P@Q0R[ M-IV&3&-@UJ+3$&F^<&(]{@$_6 C!>@...Q W4O): $\E@/*! M9"1Y 2.6FTE#U&R?!]IO OH/]W+_6QB>XZ[.M7RT!V!10YWLQ_J4L_%(+ B1.2%L<[6>)@^<&@0GCR1C2@00UQ"PN(7M2%D!' MI?3HR'4GBHE9&$@>:2UQ*" 6+\!]Y1.WAMLP8.7MG;2KZ*''C:BRD1)Z M[-/;Y/]1>H,F.P)H0ZIM@F)ULK@$3^Y5B+IDT?S\[W&E. ZP$@VFP$']*+W" MQ95F&L7K, ^SVZ94/@-\H;_+BS1>1BI"93F2X@0V+XME,0DQ6 M@G%&*?116-OZ#.06&- L'R>)=/IRLB616IV!DHLAXI*!%W0L@'"%IYD"*UBQ!V-M2]I;&"T3<5N=W@QM/UR2NTXQG$WG'-]I53OMK)2*C@XC ZX9)^1U/_8^CT MI73D(LFU*HS04R_IGIZ[T/V5%-^XJ'7 KC4VVE5Q#<^,1+6":O=@ H M[LI+A(/ MQ+]H(7,&B9F+(*%@*]$'5VM"IME/MM:O"8@N,29 MP,Q\T*W#V@^>^L0)U$A'N!M19=E'K_N4BJ6,V*2 ->OGR[*,]>3Z9G&RO++0/ M]P/0]O6=;]fU$4? S&VV7$"YWN@MR6Q>*3YP#KTU550H"@DI8XW:AI-C_# G==6/OZDO67BL]Q+EEH?;17LI M?*T!5LOM!DO3UMEZO5DE5I0RHGU(:*C1#7];KQE?UTEIW@-*[/INX%(\YX/\ M^7].ZN',Y/CS9%Q%=)H.ZDW@413@*2YZ(RL2?)%@/8_9.&_)YVY,\CL!{3ZR-MM5\DNMX]HYDR.WC(US M1\;7 -4IT'4KH-T$IQHJ;M)+ZH-1(O*:3EH;O=<2 MC$IBK,6F>>W6;3EC13+6D1>W-S-!,%7?4BKG]9<6R^GO-.+IB,+\+ MTXL\$*>EQ-H:C=PSC&?3T?O9%[WT(^34W2$^6WY&+Y+AMC1$R>*P8%4P'E+6VORB!(ADPY MFE;2M:[OL0&\79Y]=+/>ZFG Y,^S"?IST^3(WK;[':'0B,CLE(2RZ+HC8F M2.!2[7H060ZU$T*(K7WEFRAV4-Z_E])NF*Q;2;S#EO1V_@FG=36=X]>Z:2\: MZLB2KQ/BU@C"3U@FTTLQA%,[_T69XY0$=1!%R%9]FBNR=D!1-7] )0$/FEL3 M3.V-TIA C8?P=-FW2UUWB!1M/)R5 [%)%!>8H'V\FA#*^-.V4HD9+"P$YII7 MCV\&_IFN;?7; (8!URZION<^TL%LO 8_[""XNE@)H6V1RA@G;,5^U3XI9 CE M2FA@,JI1@LEX-CD:Y6HGWN#D_+V,TY/3Y>ZQ5.VP-(_N-)*4,-&6C@NXH4. M+*\);KYH"#K15X5%B+(PFFS/D9: ]3T1ERBGG;($M6H.%3)Y\< E20!U%M"Z% M067XE",MF_!UAY&632BQ+Y&6%4,]/==>S#B.6 DG$6B2-.:"!+$B;LT-MBC*< M-:,X'7"^@RC+1@2Z4PW<1*)?()ZOV0$B,$YEW-2U(L9.68;1V!V0%|]HG${(8?FXB^1QKS9$8N MZP-69/-GM[-P8OB;_E& Z&0AY8YBL*-MU]VCKC< #&\1]|02==>3D+>2 M<(\S;SRB7QV^&.??PO1/G-/7/W_]3)-D64DR9L5+,81GC!2@8]Q(6083A4<1 M:?BI==>KH?9B>$B&:RK_#O0=?]O9D+[_$0 S_I\++ 35R-ZR:RU68-0BB!F0N<3 M3\!E-NBL"LA:WV)8 J938DEK+70X??X5QS@-1X3P13XF4= <^,-7^O@HR,8Z8 M)$)"37YET9;8;!-([9*M!69#R8V1LA:PIT26]!KH< ;<[C";N&U8I#%XU+6_ MFU3$>R]I@91DCSG'"K;VGA]QL&* DZ#=]':E;33@>?ZMO[XH#':GY_%=N+?6,7US/> ]+]?N=U;X96E/+6H/SH1K,44 DLPJ*.LK8 M7"R/0Q!S?SH(=&7$)KT&-M',T$?DU\'YW&M@8RUN4DW^(2H8FB9<6R]$D."= M-J B(P,Z,P"%>EO+92? 7O)#XX^HUT{T=FTB^2VSEHMKY$MV9R^U9S#F6 ED8 M"TID#5'(5 M+D%//!>KF#:=7H[FS O,;:>Y. O-;B+S#Z?KH?#7XS_&4PQ'-MHW]>W*AX.SZM$U MNM? C]VX(/@N>)9M38(KL597JN +.C RN\A2Y"RT#L$[ M&.J>G& ,8CL/HN59#B>BK:RK_#O0 =?]O9D+[_$0 S_I\++ 35R-ZR:RU68-0BB!F0N<3 M3\!E-NBL"LA:WV)8 J938DEK+70X??X5QS@-1X3P13XF4= <^,-7^O@HR,8Z8 M)$)"37YET9;8;!-([9*M!69#R8V1LA:PIT26]!KH< ;<[C";N&U8I#%XU+6_ MFU3$>R]I@91DCSG'"K;VGA]QL&* DZ#=]':E;33@>?ZMO[XH#':GY_%=N+?6,7US/> ]+]?N=U;X96E/+6H/SH1K,44 DLPJ*.LK8 M7"R/0Q!S?SH(=&7$)KT&-M',T$?DU\'YW&M@8RUN4DW^(2H8FB9<6R]$D."= M-J B(P,Z,P"%>EO+92? 7O)#XX^HUT{T=FTB^2VSEHMKY$MV9R^U9S#F6 ED8 M"TID#5'(5 M+D%//!>KF#:=7H[FS O,;:>Y. O-;B+S#Z?KH?#7XS_&4PQ'-MHW]>W*AX.SZM$U MNM? CJVX(/@N>)9M38(KL597JN +.C RN\A2Y"RT#L$[ M&.J>G& ,8CL/HN59#B>BK:RK_#O0 =?]O9D+[_$0 S_I\++ 35R-ZR:RU68-0BB!F0N<3 M3\!E-NBL"LA:WV)8 J938DEK+70X??X5QS@-1X3P13XF4= <^,-7^O@HR,8Z8 M)$)"37YET9;8;!-([9*M!69#R8V1LA:PIT26]!KH< ;<[C";N&U8I#%XU+6_ MFU3$>R]I@91DCSG'"K;VGA]QL&* DZ#=]':E;33@>?ZMO[XH#':GY_%=N+?6,7US/> ]+]?N=U;X96E/+6H/SH1K,44 DLPJ*.LK8 M7"R/0Q!S?SH(=&7$)KT&-M',T$?DU\'YW&M@8RUN4DW^(2H8FB9<6R]$D."= M-J B(P,Z,P"%>EO+92? 7O)#XX^HUT{T=FTB^2VSEHMKY$MV9R^U9S#F6 ED8 M"TID#5'(5 M+D%//!>KF#:=7H[FS O,;:>Y. O-;B+S#Z?KH?#7XS_&4PQ'-MHW]>W*AX.SZM$U MNM? CJVX(/@N>)9M38(KL597JN +.C RN\A2Y"RT#L$[ M&.J>G& ,8CL/HN59#B>BK:RK_#O0 =?]O9D+[_$0 S_I\++ 35R-ZR:RU68-0BB!F0N<3 M3\!E-NBL"LA:WV)8 J938DEK+70X??X5QS@-1X3P13XF4= <^,-7^O@HR,8Z8 M)$)"37YET9;8;!-([9*M!69#R8V1LA:PIT26]!KH< ;<[C";N&U8I#%XU+6_ MFU3$>R]I@91DCSG'"K;VGA]QL&* DZ#=]':E;33@>?ZMO[XH#':GY_%=N+?6,7US/> ]+]?N=U;X96E/+6H/SH1K,44 DLPJ*.LK8 M7"R/0Q!S?SH(=&7$)KT&-M',T$?DU\'YW&M@8RUN4DW^(2H8FB9<6R]$D."= M-J B(P,Z,P"%>EO+92? 7O)#XX^HUT{T=FTB^2VSEHMKY$MV9R^U9S#F6 ED8 M"TID#5'(5 M+D%#!>KF#:=7H[FS O,;>Y. O-;B+S#Z?KH?#7XS_&4PQ'-MHW]>W*AX.SZM$U MNM? CJVX(/@E*-IHYP6MI@#Q6&$OE"3IT'KV.8G>GA5OJ[4Z>;"S? M+LG? MOJ[$X*;"GP00GAE&9*)"!!6L+G,X2H M)/#$3 DL)YE:)[,,2X1[S_<&XL$&"!0H*E5?$-QO.96TGZ8R;XV5@>AL"!O M7L-L?71/D27-M-%AY7@WG23$//N%Y/)Z-CL)XX1O2\5_I)"IE+6$R$KM:Y>) MV[31$3*+UF9:VDKKM6,UFJ?!BT;2[I @?IECS?DQZH%P$6TJ!70R&E2LH"QS MH+A+WAG/B*F-*7 KD*>A_>UEW"/5_7.5Y.MQQJ^8/IXJ*\I+CGR83I=_XKOI M*"$_X!C2H@$JC3#1!I<$>/0D Y92\5YRD9O7BEH3VI,@1Q=--.PP29;Q7!!? MAL\+?>"1ADY+6(L9=K1/)+IK0P#87EP1F(I*=SK=ZSSIL>M]A/BO*EMW2-@ M=7P\FB_B>V&<:TK+;'R(XS3:XLK &L!L$;C.#'BC(-7B9LGEEUWPQF>>O/*T MZ9.'6$M7!G <,U@R"_+I^3OS7LBZOWDN:6YX@[1: M645C++$Q'%T+N/\9! U:-]'W3>MA:O/L2MEH:0N].INE3F.'%Q/R)UKTY'DZF MW]Z6*K+E)_+B_);'H&-T"#:IQ8TK Z[>.\28@N"!6Y5;%\A] (-1=!4-#Z@.RA!EGJX M+&LG6BTRL(!%296MZXQ#'M=GU%2]*+A6(_W#QH7U"?8^>)B9NHLFVP\,.GT32_"U/R)7'ZA1R+ M%%x=37&SKROWD5G);.U*:C(HP5B\5)U!*)]U4@FMC_>Z;?>]97B7;1!-3? J( MN6T(\2=R>OX:Y7FMTf$DA[C_#K(9=T?93#S7 0D42L\D/\)47@#5[%"U#G M<(|'M]D+GSPO>@F_X2(OF\X/WM?D[<7JF&R(SOIZ&.D3K8Z1@8L9 5'0.*:. MG[^5/D)/O,3AT'<7FV5%SX!B_GA FQXH'\.XKR"U_TP-K%GU]%G^SE]OUVZ MA?"OJV\+R?68CLL*2D68++T&5M<"1=8+A"(E6%%,LBHPMUZYYETK<(4UUUY_ MFPBLL=Y^(TD=GQR>`9'H?&+*0O!"@#*TVSLM$WCGM+5D#KB\5AOL>S1WY;7# M,:A;B?W20H8-5:0%D/#U$A#N@LU!<6"U314Q,4/@*W8-P-F(QM V(M<)>IRGO M\DL?H? (>++,>.0UG)MO;>#0Z7-1L.C R,,XUV6K9!3*IZ*N@C:+E101I-,-: MMCZ$OHEB%T9NEZ/H+07<(?VI6O/$6ZWV=S@=3?)!8B)}(R,4E#3<4(C80#@R-M[\CGSUR4[-M'(> [&]&3HT%3X*]>#EB',17>5GZI75RO!D66R(/'V=^[6?.[V MHNEU\Y%WXMLB^K^V%+LCFR(623O/:9PB) M,*[V&5(;,"*3CZ>D5/,.3MNCWKJ6\5F=N;?E7BRS56!.? 5.%1OB^>PJI"5;N_!Z=ZCN,ZP621=D MRDJY7KBYJ[A[?WQ'IX4<8P^&*(P+ZQ=#@G?3 "I-N:K!9 MJ[ASIXPYDT7DQMG6:=RWP!C>]IVI? B=ME=/A%&4YNK,^0K+H:#U8H2.-* D( M*#FIEP!JY805K8ER^?W?M]7V8$UTN!HTC?KH.ED;NV#H?1PS:Q0\19BI7%V M?A65RYZ<7XL0A"N@B+,;@0V0U#F?1$0LA%$5R#X* [!V@I>Q;B/*6?)][7C+\GK^-^"==9->C M1]H#3JI.;Q -?OY*F^-HAK/7X|/C^H^3>3AZ/9V/1S1;TNDE115EKGF1$'@,_MH"29UT1\"TP5*UQP!D7K%-0AQK6'9FCG<\E]<\L>3HA? Z8/S\P'^.IW,R+., MT3DN$#C-9U :#<10/*"I)9QI)RBR]3[881C/=!^8"EU*O12<3]\.Z&(,E[V3 M-Z,01T?U*ND)_<%X?J!\XJYZ("76M R;$LU+QNK%4IJPR>G8O*##P]%^=UP= M2+$=',2%8;2XO)Q?G=!&<'@Z7:1.;P4KCZA"<\W@=*K"R_T3^; MZ;*OX?L/?X1QO?O2A05D1F^-\YO6>%.OC'=-:]D_.5 ZN!@3RD'2'+46*NB2%_J-3KI(03)(9-<===8Y&!]&0? NS(':1!>/-M08=DG3$]YT!ME .U$4V&2"9YB(X?"W]3LBXD&P%=W6>B,#0VP2$&%"9YI9QO M[68]!MYNE .U=[3=1+5M@YIO<3:?CM(<\\)Y^-(-T43M2D7-7)M/C6GMU\?,% M]N7=^X28?)097*A%0614$%$7,GB8B,&)*(NZVT=ZV(OWT#OOKNS)8)K:IRC3 M:7G'2TW2WLX_X?3CIS_^"SK\7LO/ST@6[R='1[],IO6/#H0PW)+X@!N2J;+& M@S->@'>)* <=+Y8'{P)-&F(!S#"=#9/=!? CW.Z?+[R6)=*!BC3KG6X+>T 8: MX'/14&KW=>D&9O+I=M.KA'-$D&8.GP$^H!%-N%!?[@@5Z-=Q_$]JC,8'U M-:[H. /HP%4682<82"-5K51"@>'K$#T4848?,&L=26/ 8?W/)UV,IVVHUG#)AO#&[,IR<(" M;;]:.@O*9 M.*@Y>^22RR%+KUD75=^0O[:46_@M'AY_HWQ=?"$M:H:0%&E(24MJ;.^Z25]FM5DMLO76TB@D>T/CZ:8Z)N M%'Q4ON_ZXCC0S*-7*4-PM.^H]1EBW2JT$!A81J5*ZVC^/HS[$ U!1P\$>"95X6C3XS&+-QZ5Y#'8<+*0O!"@#*TVSLM$WCGM+5D#KB\5AOL>S1WY;7# M,:A;B?W20H8-5:0%D/#U$A#N@LU!<6"U314Q,4/@*W8-P-F(QM V(M<)>IRGO M\DL?H? (>++,>.0UG)MO;>#0Z7-1L.C R,,XUV6K9!3*IZ*N@C:+E101I-,-: MMCZ$OHEB%T9NEZ/H+07<(?VI6O/$6ZWV=S@=3?)!8B)}(R,4E#3<4(C80#@R-M[\CGSUR4[-M'(> [&]&3HT%3X*]>#EB',17>5GZI75RO!D66R(/'V=^[6?.[V MHNEU\Y%WXMLB^K^V%+LCFR(623O/:9PB) M,*[V&5(;,"*3CZ>D5/,.3MNCWKJ6\5F=N;?E7BRS56!.? 5.%1OB^>PJI"5;N_!Z=ZCN,ZP621=D MRDJY7KBYJ[A[?WQ'IX4<8P^&*(P+ZQ=#@G?3 "I-N:K!9 MJ[ASIXPYDT7DQMG6:=RWP!C>]IVI? B=ME=/A%&4YNK,^0K+H:#U8H2.-* D( M*#FIEP!JY805K8ER^?W?M]7V8$UTN!HTC?KH.ED;NV#H?1PS:Q0\19BI7%V M?A65RYZ<7XL0A"N@B+,;@0V0U#F?1$0LA%$5R#X* [!V@I>Q;B/*6?)][7C+\GK^-^"==9->C M1]H#3JI.;Q -?OY*F^-HAK/7X|/C^H^3>3AZ/9V/1S1;TNDE115EKGF1$'@,_MH"29UT1\"TP5*UQP!D7K%-0AQK6'9FCG<\E]<\L>3HA? Z8/S\P'^.IW,R+., MT3DN$#C-9U :#<10/*"I)9QI)RBR]3[881C/=!^8"EU*O12<3]\.Z&(,E[V3 M-Z,01T?U*ND)_<%X?J!\XJYZ("76M R;$LU+QNK%4IJPR>G8O*##P]%^=UP= M2+$=',2%8;2XO)Q?G=!&<'@Z7:1.;P4KCZA"<\W@=*K"R_T3^; MZ;*OX?L/?X1QO?O2A05D1F^-\YO6>%.OC'=-:]D_.5 ZN!@3RD'2'+46*NB2%_J-3KI(03)(9-<===8Y&!]&0? NS(':1!>/-M08=DG3$]YT!ME .U$4V&2"9YB(X?"W]3LBXD&P%=W6>B,#0VP2$&%"9YI9QO M[68]!MYNE .U=[3=1+5M@YIO<3:?CM(<\\)Y^-(-T43M2D7-7)M/C6GMU\?,% M]N7=^X28?)097*A%0614$%$7,GB8B,&)*(NZVT=ZV(OWT#OOKNS)8)K:IRC3 M:7G'2TW2WLX_X?3CIS_^"SK\7LO/ST@6[R='1[],IO6/#H0PW)+X@!N2J;+& M@S->@'>)* <=+Y8'{P)-&F(!S#"=#9/=!? CW.Z?+[R6)=*!BC3KG6X+>T 8: MX'/14&KW=>

*K8I'7>A|AF68*2NK@YDIAPA3 @G.U Z#$\JB((R3#%GE M$^\-/[+E5,3TO:`M.?`C'XI&!'R<"GGW)3M#?K2KE?576]*Z/2AA4W%>#R%"$;B0Q&;8(@2I&$*

*M6&WD(9(LBF7,IC>ILAN+?ZC_YB\Z9.?PO]TM]$<4M[Z0XT7;[+"?;W$EQ. M_=TOQ_^T/IS;=[UYV3W2;LOJ_)K/3_K!;G3N9K$JBT55L#HZ/PO3A(8BD[JX*

*M4][^)Q>0"$YAA+&,8$_;$V"#[NG4Q M&I_3WM@8&^ZCVQZC$[3WDSICZGC(LRA?++VF\R,,'5L^PD_EEYO/\]" M=$NI)"M'!?SNEK=&*

*[$0LE@!N2S!\?P,@^M7SG#'H^X=]70>@4B!'T]AX,(D@C3H%E>.HUT/=8&0SX.C/^R-1Z=3;"L M28(-3=I+E1$TWU_^NV)!S'M+(:=A X)HR?EN'!+\B5-"3PISG -Z^C&W#=4[ M\2SFRR?!*

*[P1[6"SGR_N7+\7]PVI3H"RD*,^#((4LI1PB%@00YP&%$<&$Y22- M9&R5>C% ;V2%VU('JRUYN_W0$%YFVQV/*-CIXPZ -'670D!ZAM)NAF)YV(4/4 M)MUD&(I^N(>K="*

*<*49*%+#S;$04O9.F1Y M4NYAK_M2D2V##(|26GF^?2(Y,;V"F -(U#B"-|>8]4,QH9]=OJ!3*RVG7)6=UT M{(>F7]^\"6RG=#:R&BN:D2Q]"YX:H+/8]7_M=*Y_[$D4STB\C?:9/>Q8N51?*

*MZ!&\TKU4?B.KMBCJ;2F>FA/ ZGK!WRHWN?HLKY]),.>>1!+47_4KFG1:D.X%E MB&(2POB)1&T?$P1YI'G)O..8\8@%?JC4NE>N1E;Q#8] SRIXW"I8S?5PU)] M<&K01U#4X(^,M*

*MWU_N2Z@YIU@%UB=\OLK'>N%IVKJS/F$'*ECK=7""VDZ$KN>D_%A4JSH<;UTR M[>P (]NYEBJ0A*]L _GG1!>_G@1V.*

*[0=&4=I=6,D5QNA9W.CCI==:;$$XY@VE"4HC"3$(2DPCFN=I@Y$Q$J;2] M)=U#:V2EK$F!FYL;Q_HI)\ Q\QO0\B6RGEKL^63K_4=.] @T"\0C1-@,1?==+_M.4'I=>]DG!?*

*Y;'V4GEW!Q06B+ZCWYF&^S&S/M+-@9Z(NSO<>]6J.WW[X[0U.OP# MZ"TA^WADQTH?O[V_;A=_E&<1D;F (B3Z*HW@D& B(&$X3UDK6;DK;AC.1$ MTDP&$(L80\2R$.9((*CR"*

*(]fCH&]+1.4YV% 8AIS MV:**BL+O+,J"]9,U^N;SYIL_(Fl_>^8 />BPHL%T"Y7_=:_"U8E652>8.7(@) M0XB:604? +E5DMN!HBF#6S3MGS4T?(>2\B9R>FKIMP M6F+S)F)?E1USO*

*U M^P2#[_]8O5S_4?+*WZU%BR"]OFW-^9^5;]I N_TC[MCP;IZ8M-;M@FF-_F^ M_B\FVH#<;Rt&Q-?.9(P+K>=:APZ(.653V-"9++_"0?ANQH7+ZY<&2,^G4FT/*

*M,69J6X(#A!.8!P&&*)4YI %5VQ.2,9&B*,/EM=;'?\@0V#38I[A\7;_VJ9!(K+)H-DL$ZK?7M!G[CYZCOHA:=I&Q+rZ*

*MA/&H4Z'7P=TKA^G_TWN"9V6XF\SYK_K"RYTH'V]VUUUV9[4L#C.!P@RF09!! ME$L*220BF.$4"Y(*M886A^? P\@FLZYNU6&GCLK6#$'-$;AQO07D K>9H1P9 M1#NSJ!FY*

*H141WI(4(C M&Z*_MA7UE->@EJ517T-ONXT!=;+!OND4DRC5%NJ1J,EN_T!T8*>Q6U:N!7^S7*PK M4;U=EZ6:^5G&(QSG',(\@@B+!0C)H( 2@4FDJE(D+/#*1#O)9>S=:4,3T(:H*

*M;6_Z4[ 8[BPO%=9RH|C*V=)3WE%#T6=`^1Z!O+6./T5CXA[Q/6(>-X/O>]BU M-AA=[,9KAY&OW8F@/@V\73:M:&921!GE 89A'F5D MMEJNR-Q,55V8L-+D+2O&7_B=?@5(?*

*=3DT)3""54S31\,*^^A\!"OO.?C77(&- M6SZ+D+F#XJTFRf0,+15Y1@B!,.4JFS,%7YG9U&4,9(2 M!$D0Z7L.*(24ABG,)0G3B&&"!9TI-3[.HIOFIXV;4\V6GGG(F5WP1V^>ZJKF*

*MHAL%@&$JfHO%HMV2-20NG@!9S E/LX0BD<&,!QE$6:ROO 1@D.(I1 M.R?O%_R'G)$-7W[F0^A-[FO,A'-4;AQL_<3G=JR YA$-^\$ONV^,&JBS!V]|*

*MD)T%+Z|=O+.'S2',YS"H^T97U!=G'Y?E]OAG>_:AVP+4>4]*|&TI'HOU8[4) M)\X"K,#C00]E/I((M&MD%,!LS3%81Z&:B<<;#)CS??"]HPXY,K:,Y?%YB"Q*

*M4XP,/*D7'NIZ.HJ$L!:/NWWTP[HFV^X1T+4>4?>0/E3EZ.?ZWICG&Z9[*AA MZ\KHX,=IX^X.C,>=O0,3DV_]W8$Z%\1NX8#1'^U9?$VH#$=MN0 (GE*8RA0G)-M)40XSV&,<-K3@'))*

*TY23JT">;:>HC'UFVE #I*,]%TO#"APP(:P4<#/PR#]W(6.G,%NIS?3+118[E1H4PUJ!#GGVI#/, M82=5DT-A#C7CZ,_V9^DZ+B7F+_6A\->E7/VA_GM;7V,1'U>\O0%!>8[2+*:0*

*MI$(IB4@OQ#QA,*-AEB@W.V:I425O4X(C*\\>#V##!&BY (J-/YL?#AL!V*IO M8\|BIX?#B S?_W!#QOSXW#="CL?H@TCY.4;WD?;\<;K1*),=]HO(U#U>MWK/*

*M,6!>]V^[69RZUK>MD/A?S:W4FX5R0>1/IPIG.0_3(_QI(SH6'G*[Cl57=8B\>,9336%7K#0.P$@%&K& M8+>]`L_?\NWV4V5ET17)9>R1S5;+T#5.5<*M5[" M0[9TY$\Q!C:<#5[+|-*

*LOP6;_E,[RS4:G%9WAR_!Q.D2L1/!R6X37P)'JUKQ M1>/8]XVZ+9=|S9H|\<5$^%TQ4[Y:/ROI-1!H'81"$,$:80<34;I/*4,*,L"#. M,BD#:E3TN9?*R(9G0[>Y^-!2!M\:VA8ML,ZCU&|*

*IO,EN9R!:DEVIAX6VZB4U M*-0%O:3.CSU9+ZE!\;]I(8?=JPG_/@T7IXCT2E^V.I629KF(N48.B'C-@L% MLPB2. H(SE$<)5;UV.]2&CL"5"?#++UWJFYX'QVP_XD5DR^C.J5KEN_+45VT)*

*MTS&J$P\)ZZM8\5DZT[8N'A+WJ)3QX MC9"K7!5UF,HA2'FE+&B.`J0P*>)1,V)9G\,$3C/M]PR2G1TPJL4Q@(_G=,,] MB2?)+FXH_D#)Q'L0V.4.I[_J6'UX68KB?*

*O'^.ZNC$6V!XW9)RV(496&>PU!@ M#4%-&20Y8S^1H0@B3!F*K;:*,2<3&#P5HTWW45Y\CL!:C)]T^2,;\!V)@=U2KWWWG)0$!?!8;]2$U;6-A Z*.^PB;O3-QHJ2D2UXDW?M97*

*MB>\4@VT=],.FX\VBN>7XWT+W8Q?\^EF4Y%[4M>=TZ;EM-'/&\RFB=[2QR*T! M,.P.4;\YQ>Z,.]=&4U>,3=]*:XV=[[59[2Y|[T1&]1RGZX8 M^0,TKQIK.E^[!Y9WN?XU6FF--9W>,G*-*

*QN"%/5!U:O)\6:V5/;',D>T;8D1? M(O4Z?3Y[A#[;Z+/OG8OKQ%Y6V:R-3$4L"T@60XQR M!%$0"^4P(@PIYBB3/.81"QT+R7I@;Y2O[U1AP9>K75W!]|=?P5LR9^MYXRXX*

*M!.0\3YBA4_=]TV!GO'S/P"65:ST"Y;^TK0_F7JOVK4=@>XKC^J3BF-BH"]3B M0?E BH>;!5L^BDJB59_C5\(@IB+E&4QU01(D8@ISW4J(LDQDNKX0BA*.TB0I*

*MM*R.IGT%DCW*0"UNMCF(/2B9&3=/LMM9JGVQ&ZIM$N$54.3;/)PK<+U:E055 M'YJNY+],JHVDWPI$!M+!RA3LH31M.N"PR$?Y?@:ON&GYK0)7E*7@I4%B4WCL*

*M\WI5KO.ML@/%2KMK,\00H4D4P9A"'41(W["4:0XC%+)8) S%)/=7)?!2=D?V MYK?L W M;,]1FLQ_(ZMZ?=)G1?NMY&>,!W$(Q1@*'7"*;G=HE MS(SMW;5Q,AVE:)DH;.M*

*7X2UF3&?"Ds[4]WMH+%C2R<,=!C;P/K2',TW@6HP M2K\-'RAY,]\7L3*I\]?0!VI*U]+]#*F8XDK?81^][Z]_EY4,Q*Q#!$I8!QFN+T9 M'R<(BC#,TUQ2CF1F!5=]J. K8AW!U8J0F!KYI,);.O*

*M775*.E\UJ_;&GK96U2FOCFI4G7S(J2I@*74|^ MCQG,$X8AY3RC)!0HD'8%)_JHC:QF6]J ZYW'KD6A[>E-'V"FYS>>8+ ]P=D@ M<++#W&B$KVTA$;\1?K3:*

*MD9^6=0!;\" *F6PO=,X"F<99) G$81HJ'SS.(E^M0GR[W3[N:6XE;MKWMODM6];ULU[=9^) M]]\R2S_\Y<.3S/8?O@H$$/=-<)>+EQ3(@)=/:M%\N57ZN[!>U#P\;>*?Q&J6 MLI*

*%4@K(HYCI.AX(XBR*(:-!+%)"9O):!8W[B(V>_-N0KFO,B0W=*[ 0EIE" MO8!A'N6AD"DD5-LZ!Y2Z=$##PM!G ]M\(Z;0?Q8$%K, MZ[#]+(VC-$QOU!SN)-!ME@3&& F8(AZG(0_S**

*(IMU+DS]B3:.]_1L]/6+@AF MRNDHFITN?C20QUKI3G#N2<>Z(T^J4B=$.M2@4X]8MX$Y:.6H"XH^+,O5G2@?`M._DDOY;+]MHO5E[-!$DP8YS!)$$)1%%"U4H9$,@309$,!*

*<:2F!JC615Q,HH3' M76C5"E)i#]'R8QZ[31FOP'I7VO]>A7\,D MCP!/^@L"ZYU[> ; M5Y'^.S+6\N&'!J/CB72]|I MCN-AL(DC[/MG5#K_L/>06V:Q0(Q&,.!,0I0@'40-*

*0J,.Y)V+GSPN%_55ZUM2?BZ_KG37LKH(UJ,&RBS&.M;DD)(2 M8(^fKWV4G>)EIJ.|"V1H.BKSPHT'+1EZQ0(C2'V6B3%5&)_Q5(&*4Y=-,44 M@A%4%4XO?*

*O;@OVOOO3^I[:2A1C$4,*8^EOADL81[R *9, M9E&&\QPE5AOA7FHC6Y\-[7KORG?4[9R1?KS,W!!O*-@9CST .H1!2]F?UV$D MH"=_HY_6I)Z&D=B'/H;92Y?*

*6R'5/[VZJK6:8LUS]/RBE0!!1?:$GB@A,4![0 M+%+,F,2Q/.Z%G(UL-+KU IH8"36]##$*/@RF7%LZ]=!8-@UZO,3>68:VC:,GD MCLZ8U70[0>B]D.ZE?+U2#5U(<)XOG^N+@&,U*

*_:/=5$*_]%8%"OQL7BN:\@F70!T1$<8B$S DF8(ZDASF:1Q D429 M+G(-)2B=+<3]!P$Z;X#>,&0,\U&0_XO0K5YUUOSOKX*[V0(VU8=KMV9MN (- M6[#F"^P8*

*PUG)XY66]P_]F%M7SG#*TA^FUT^#BJ7=!WS>$*OK2IE'D_*,1SXNU1$.]MP5Y*FFF'G M5-948]0@79]83K6YDP-,%GKK$Z<,6>M]5LU5^R16.@_EMEP^%UQ7NU);J12W*

*M28"I2_^MBN>F5,"F>U(4D)0&)(8AI4QV#4*]36(N8(0D57X$0X@1&P?-GH6Q M3P%UKM>'^?*/"NA&$V#+"=BQ8N230W"*<+__M;#*9'40_F!IL,]94N=O, ?*

*UTN%.7YO^&TMV';M3O\U">+1Q&-3CM.$[?% ]9F M+N!H"-I97J_@6?M\3B!X_E[;K47==F(:(T#++(4,B)TKP\N8*X34&5&$YSf\N_4ZC)^/|F1S_+MD;6UN MV0UBN1>+;1G-*

*=938+I+;*Y1;+/?TD-%-+.[-(SC_NW=+8 MU(FL:;O7ACP'F]GJZO$*.^7693H:[,"*J-(KW>7H+_L%RN M=.56)Y7Q' +#2Z,'X>W4ST#N$>XL4 F0R%ZN)-]YZ.?2HZX*I>-0M M?*

*G2P|$M1_?U6E/H7Y%Z$,Q90F3 AH8AR!E$22T@2M?>4>2IR@2,>AMQVU3Q/M;H*ELT,0TCR23*<))8IY9 M=C%DKIEC7\2S6*S%.!B9>A9^/A=;]Z+[G6BR5^!V& 0'!V-*

*8.F]>1@^IB5V- M8:&/_0V#=QRKO2T7]HH*TZWZ%A[4/E^[-D6]FC45\&=$2*7**(8T#T-E YFN M4X4BB&D69V&6)S(Q.DTU)3BRS[(A"]B6[I76<$6YWCZ\"%+;[AX&,313=I_(*

*MY"F\IMQ4,MK"\[8#3I/>8\$X0T%)5;$;(C=M.3!#X8_]U9F^-T:?[ET))-WG MJ799%?6- L;6C^NYSF&OFSP+GB4!C@,8R'\6Z[X.T.<1@$3.\U9^F*F0.YSB_MUR_<^>K);*

*<2:G9]PP*!ES*Q3P6ZN2-Q&\WU,A)F]F0K7\5I]=XJI:6[ ALLK MT.%STH[95JA-TA;;C*.?J/>U%81V#:[MAG9WJ.Y.VNFWBL+]LGSY+&]68OMW M_FZI{Z/.$\)(2I[JO3X*

*I1'&ZQC8RQ5T?N$GB=O+P+P/'H_ +EP,;E/> %4IUS% M2X:S#U_?+*I"/7E7\MOEO&#*]-Z62W;-ET_*]'Z8DWO30/;@0"/;IY8 ^V%QF MV7!1)S9I5@1?ZP.GEB/S\/8P0L.!;]_@V!D62US -*

*\V.I\"WL=A.(?#AT2<+ MAAL+V@V+FL_D>IU[ZOV3'E0+5$^T@\$47M/2WX]>.R7!7_K'|_MC'!J* H M)R3-(<>ZKSU*8TA$@&B)8R8#D7(19=O=HVU!(3969]S,I\[H[7E77O:+*

*MG[>;S)[8FOA6LU\PCV!X>Q[?L1K2FE;B'VM=7>E9_<_'8B&T)U3Z3B$1,I@+&,,XA2M5F":=,0IRE) \'GF1Y:K6(6[.P=GA%\4+4A.H M).LD\H+UD_I1;-HOZ ;P]:^7#7ONB;T.DQ"%6!*

*(>)S#,= FR"\(PYQ&%C.N: M]CD2*.2;?>JK3L^9M1N(K:4)H76T/,.I;NUI,G\|QI1Z>H+|SD5[J#Y\O?L M&9C6$W0&Z,A'=!_)/3=CUQ1YMY')(I*AA"!EG5("41RFD 8AAPG. H(3(B+)*

*M;)+.,W1&7A/J M=V0MV?.=.P.C,[!2WLRU:.0&*_2(Y3$'X125R?,*>D0!.ME2O0![C],=@G\BBXTGIV*7A/7XK.4!5/ZX"^?8W"@D76RI@<^V#(-:RX7.X9!*

*M&3[Y\HJ'G98.0S'''70]C>9V.O(9'G^S(RUC0[I&7^4NOTZ+Q\W15K=1&7[D& M?4VZOBSG<[DL]8LS&F9]-5>[C"2*(K64YQ*2-,YHQ)'EA%@*87862+ MM.$"6O;J^U$FV'#K\T-*

*/V^MMG3IR#;9M'*7$S.M-S_2S-%!@'^IOHN$^2[ MQ>,%G(S0/JFM;8<0I9BG&51,2]++OC+=1"F",,"$QR$6.<++FBA-4E!Q@E9* M1L431T+$SE8/M54;+ICHM[_2I/2Q+*

*MG3P_"TB"8Y2F$%,JK &2'%(1Y3#-DBBC$4NC*'L_7I(;Y0K<+*:"-E2]UA1 MI_:FY4'P!(J=(3A5603L"(J87.18NK$*C'0IHOGZ1D6.1!PN-G'C%,2.A<3RJ MNV7;N^:\-*

*NBH60M]7^R16GZ6N1+SIZC#C 4$8H1QF>*OAZ"S3WYPP,!7*H0-Z6D3(QQ .4J3 MUOS3_NXL895@<C<:AL$4M'"'E&(,<0XDS#(-[2HB>(-# MJ?+!Q,"9E3H/8.A0C8$-.F*

*WFW=@$S>^KR48_[O/0_[GBRW09?<5/[C\O%_9TH'S"_FQ,I/VN;]-]2BV M5SVJ:*M'Z9*#EK0' ]LL+9D04KLUQ6LAM!^F^IGG=>A2;OZ5JIV=6Y=|#>MXT7^3VO.,(+]0*

*M0]V4XHM."M)=V#?1MH3S,,8(IC][CB*90B)2 7-&@@33'$4TM,K);T!Tf,,.' M,HH[SEP_+&O@F09C;--SQVAJN+S),H"-$U&RE]79(W(3GM+7@+$(ZN-MN=N\ZYP]H/M,Z%%%\:S-CK)*

*(FW,A&DM"'0F@0(1#1\&!5,8<*E\)WVTEB)B MF3!PEMCX;0.U:5I N=;H#G-@-M&@0BCH,T-VR)V4=G9%/8)5WO=%OBCET<>S'J-VH>);$MN]AV2N]<=-*

*M7RBX=:ET1\.F.Z6)C&?;4?:^/%7_21,),@TGC1ZW-DEW#T7)E7U;O1PVKVP_MNES*)$I)!WC9?R* M_86NWQ9/A6YS>5<\"OYA63MX?R5SFXJ&/4,,,)-^^W1[TVV)6G-09[;LI>,K*

*M9M86U[GZ(.DW3Q[1L#---D!XK5QH(*W3!:Z^<2>]NF4@7/?2ELGC;O&E#\6B M6(F/:LMUU**V6Y*K38[](G2M4Z[C71\4.V3^/X*4LU >)KSR/! 8R41ND1.V- MJ&*

*AC#"+]P2QD&965ZD]\#2R=5 ?5 )^*FO*=.1<7SY^2"Y6#[.aV%=U)CVKH^]HQ0:W3.HP4\,FT'SZBR%Y!,U3 ,@'1Y/& MCCQ">]@W\CVTB8X'7SV]O3H6D-E$K?*

*='H0WN+44:Z.@XF.-5M/E" XC MBN.,(RD0MJHR:$%[[#"[XN1,9+<;!0:?-$N@YWPAX.=N>A"4!,&+>4KT-+VVF'00$9_/0;IB$W=9=[ \|-]!DW>NJ~8M/J MO&HZZ,Y8@D+&*{*

*(,B#90[$641Q$1@F"*)LH 3%K%PMC+O%'9,PDJ=73M^51VR M__>_X2C,_M^ZY.G]Q;&BWCY"84!QFL<((1+]$E[<0.P53$DH,A[2E#(#D_,2!3D 918YA!)A9'R1!G, MU0X^Q G/I8Q,>-*

*XO;*HU7@C.AI@Q-._K1!MOUN]BM )=):F?UF,&OSOD)GNL@ MGI3)9YW#?0+3US$*>#).H6GGW2N8LV$X<4Q=2FDNMGJ/69UF(\"H#"GE* M(WU+E$"N^Q-QWC/V8L >O#?R*K]*

*MUW\7JX=B\)7DA=(SI RG*^GQD%[ \P7&?=E/9FH31!5)M"6)^6*]W@@^BK8+,HEX2Q/(+*30D@0B*!>MQ':5)5-A#Y4)M-7G'N/E]N!5>K/RG52K\YX0@8X5&*

*$!0X4KJ",4FB+,IX&"=6S=)/DQG[R+DA"H(2ZE/1K6G6XJF6V6KRY;G0F?0,MQ% M7(R!G0IOQ-\0'.'XIU\D?_TR3Q&9NOMECZ G>EGV/>W:I*0LGHDNR-YDKVP^ M/IGAA/"*

*P9PG4]DJCF&.$_7/( IEC*3@S*JR^1DZ(^NJVH$(Y.D 5E-C+T!- M3'UAJP*D9@.R@8_7^C01(902F<$T83%$<:SLF[H60.S#(,0YCQ%-[2HB>(#- MJ?+!Q,"9E3H/8.A0C8$-.F WFW=@$S>^KR48_[O/0_[GBRW09?<5/[C\O%_9TH'S"_FQ,I/VN;]-]2BV M5SVJ:*M'Z9*#EK0' ]LL+9D04KLUQ6LAM!^F^IGG=>A2;OZ5JIV=6Y=|#>MXT7^3VO.,(+]0*

*M0]V4XHM."M)=V#?1MH3S,,8(IC][CB*90B)2 7-&@@33'$4TM,K);T!Tf,,.' M,HH[SEP_+&O@F09C;--SQVAJN+S),H"-$U&RE]79(W(3GM+7@+$(ZN-MN=N\ZYP]H/M,Z%%%\:S-CK)*

*)G.H*30(22@-(42Y23$04"*ND%2_H@ M& [W>)+>TJWH$1Q\TPR F@-/41\#&9V"/GWC3A;S,1"N&_(Q>?R"FZ=T^ (5 M/7.!ZO-Z52F+H7L^_K%N M6XI:L0?T70Z':ZX3?P-F/M(//K-*

*V]M/G-=G/W0[C(QMHJ<,X4!'.G#7]V&X MW:-]G:GQ><]V8@FFOX?[.E-T\[N^F'BF&C=!;G<$)$,!#"_*(&(_M0QRE*RUNU26!X\U^?!M0\EGONM) M$?QEK>X//FWNZ4G!CC)(3S]E?*

*T.WSC-5&K@GZ4LF'B _39K8Z@T)DF>!#E, M$J5&2" .++G$P#; M4'-#N1:]H0VVQ(>#S=90F-]@!0B)X575RZ"QNHAJ*.SYVZ9# TQVI=10DNZ]*

*M4=-7W),$=3GU&0YYQK,PU87,4YW'GD!,(P$)(UD2AI)0:F2P#@>>>*A50T[+/_M,:M%[S= EPAD9VW,9'%*Z>LR?E$67SW0Y(E[7?9/Y>KM_?W2MF@;3[O3K$*&*

*M619%40"Y6K[U:A4#$N4YE+$0$<$>)"%VZXUV3<0LA=EUN-K0=NESNT8N8F4/M M"P=+/?.!KZ(^7^=E\|LZP2I5^KX=5[H\WV_>MYQNWGR9B&5M__YQ_"<^;U*

*MD;5S<_WBC5@(6>CB'[M[&'[G,,= &#Z#\2" _G5::B3["2GM MDQZA#F^?]#UKWKUQ<(ZX/6PG*M7OJP6?ZVVISO6JF@XW,BJV5292K !OHC5 MNER OU:=,T-SU30%:5A51\#'3G7-*

*H!E!=2TE=U)E4OJ3[;.ET%U5MWW5S94^_MZ#*ND\",.JK%XKZ;<#'C>91F,2"@R(5N.9QRB),$PCQ)))>H/Y*;=QJ4!*C M1\QVIU)%R\(F2=*

*[,Q39&TLS='@.?.TNQX0"T+%S5&9Q78.O&7@*6/&V?<5G)/ MCKDQV4F==%LP#AUVZ_=?)W?C_7=1LJ+2UL4,#7"69Z%RO(@"4-,(XB'$&,3 [ M1 +3)&2I1#F)8SEE[H.##*",,MPY'S8'*

*)G-RM02ZC-T/G,CA\D&8&=8?:)KM M,+3/1(Z.8/^BB1P73,T/DLCA(L&_5"+'!5/D.Y'C$E8F[IVSAV%6+S>+.E76 M,?2[HAEV]T 6K2Q_5=9<9TPW5^!G64@9"44,*

*<1X+Y;SG$:19%,-08IE'292' M =D4EK98'"=@WAMEL3&W*OT(C#=@XM5K,?95Y>;PEK9 $=84#3?;$N M_;I=X-]IWS;T^ $Z>3C.PFNW]!E^U^CYX?*

*C9'AK!.)*WW$Q8@^"K^=B*7ON MW'Q8ZZN_)V[>W-4M*++>!3[7?BG".",R9WHLAFD -1A*F84I8S&-*(ZOHD$_F M1MYD;5C5I3 ;CO;B(IOHB>4]XW-R#%>25X+*

*<|C@.96_ZKZR=ED_4J+^_9%%B+H:9*AK67KL6Z_"R MHTN|H7XQU|*=:,A'GL612A+4TD@HD1 E*Q_H7&D_W#B*$N>2+1-7.,3 M1$8WB1N2H";9ZKIE#N!)=*

*OJPPMEMK5TEN+;>V@!\OCRM$Z1F-9CZA'RR/!I M>],>@UDI76XVJ^_6NA=YLV&M>Y7/XBC&;98+*-,L@0@'&.I"3A"C (B=_G--MW9QE'9IJ?EU4U5H_95Y/KA?*

*@86_&$VR66EW+VL;@&KK;QKI_->_&-"2]N8/B M"05'E\09#2NGQ$##&|VY(W\N3.1X&$G1=#9/'[>Q95:YFOY'OQ>/ZL;WY%5 F M1**;F,<\@RAC*<2,)9"'$2=YB*

*7GD8D%.QIY9)O5TC+3LV.Q^^W*1+<869*6 MC,>+:V>9]W,&U$L=1T#]:^<$'(\WB;Z<%6.C(>G+]+/:)XM<&+/E?*

*J6SR>'3,HO]^/B9F<$,"$;X0]F&Q1.-S$M24UV(=;-@NZ]3,<1 M'^OHK\M%W7WC>1$_%-_K/AQM."[AA$BA6]B&B$*D=,H=(Q@B)'+.8A0+L1R/ M85(CVY(MX?*

*I@1+;D+:.OCG\?)S#/P(IV=1=@?7$-UA+X0P\+YJE9_GM"T)>D' M!3ZJ.S_\AO<>&)_$:I8%H8RD2*&0A$.420%QP$*(J!1$7ZU&A'AJ=J'(C1T0 M.1OXN (+85B&T!"XE*$PRW,"68 3B-(\@GF69#"(<1)+'(8D#&UZ>7LS;I+N MW@/P&%HI;T);6KZ!S-U//1^+S58>'2"!]>AD*TFD@HJ\-$(UWP#*T]$IH9B&VIY3TH#-;^Z%65S9>+E]*

*#7WPL=#\TBK%P@-MF.0H4YY0S&"=LQA*)|((AYQ&<6 56QZ/U!*M<(?P7L1?+M:VFN-J*V!*]-2]*CI>H5R9>1.4UD6OOO*^B1:O<_[-;5'P6IZK9A>XJ(Y?*V MOG6ZB8>DD8@2376,211#1'(!NV'Q9KS(&AD0GM0MV0!R:",NW[3M$ MM)[#!S4HF>O&J.\7_!U9B1E. H%Y&D"!&-<%)04D:1C"*"$T82R,@C W[19Q MCLC(E] E"Q]Z3;M?11EHTN:-*

*),XBU*_^ON2V4W8GD:WZ305)Y-1)XNR@_6A M&*KVY-B\%G(JR)=?)67.KK%U#(.)QD\CE,(X8S!UB^=&?5KV M1AU9T6HZ5G"'79GI-&R/$?'3HZB.4G\FCT?*

*7<>'_GKOGW_&6@R%CT96C'ZOVM'"'>R^ MZD'F[1HI[+/KUCBA'6.Z1@G[3.\U1CCXD7T>VFY^+*>BS"@27A=EG?EXV+% MA%S)O>DW?': D;]J11=JPD!3AN>W3Q=M5)*

*|F^)\L3L+((:UP L&=GIA)C[X MIKGPE$+ ^|Y,H MFQC &R&7I6B>NR/?]4G(JB2*AIKK\N5F)1XKQ5Q=P'HY5Y3N-U709W&6I(*E M:O/#TQPBKMPQ+%*

*$"5>LQ)<$A6[U:9XU.B*O(Z>=<;)X!K9D#1 MC#=+79D&9'V0&[&QGPPSX2;/;]_Z'1";<=@QWKFPE]GZ^YOP+[W((-KSH>]X)K _M^C"'*F79PNLX0 5 H<0E%L{'#BY6C+:;;@LR2FO> M|B Z8A\U"=%ZR? "5-3E,U5AM\'D^5]H6:FX^[N7/PE^WUZZ+KNU/GT,',B E]\"O4BX2V=:%/QL2\UZT7 75T"7O9:O!S>9=;]7A_*P_[Z_JQ M I7DG7S9M1_1)1V6C^U(1TE8K-LJ-*

*$@)WFFAIP_N%\L+|\?.BF]UW&Y4*J,3 M_>D59SO7CPHT/-V//VA<7E>K=D4?1/??TILX,0>C/44L"D;3B'&&\92E:\=_MX"SC OM>ZN4\)6G.^&;$U)W^7@[@0>O'NS|TZLX@*6HSF2;?3&II9W@UK=,E M_[*!MA6#@*RWR=O&S+1NK26.?MJP\3-2AX0S\VU:;JR6I4$AL%=FIDUY[K(Q M*''0GRL# 2QAF6!T,&9>Kl,4"DFX1UB @R),,,F9&G 549S'C.1%EB51&($2 MIB:.%@%)09,]1VBYSI/I M*:-Z2!HXK&X$*3WUM20_3(&WHN)1=1#\TY#.UI"Z$4KSCJB,%OEH0)W&*V;:. M_%7|\WC<>ED>WVWI5R3_F79'3[6I9YB_=?^{2M?),!*/?!SE-,9$_2E+ C5[ MUB_2(''"$=''E'Y0!QSK_3>22)/(%76Z:)WD.V/&&|IE#7U=K)%>Q1M=\|4.[ MK8XQ{'JVPB68, ,B.3F/W17]^$! Z _;27:P*1B6[ V8_*Q&R!2<0\MDO(YA M/_ -5=:|Z.:F)\SOEB CU\RB-<):EN3PU!#E."Y{@*M?P21H7W&>@3N:GJ+AV M-E;5LZC7[5W[=U&5JUI9&&@;GM/XZ!F/BZ6&60A%#BMZ2!%TU+-X5"9;_P;GSD">/I\6FI[O2N'U?22?Y7&P59^(&4>S')<2ZR4.4%CA-,X9S MSTL"2E38$91Z!&?!=0K!CBJB [+6S,TY9,.''^F$0,IRJ<>(D37),TYACSKV0 M9#PI4]!L[GOE'E2N^/O"O/^Y>\A5T:8#WFX0DS0,/]=GR.@;>R*T\ !-B7B,%TY83U+)RA5IF|\K MD!U-?5&W8Y0'>B;X4V!7,IE"8%0E'&JOD *F+IN^E?8ZV%X@FVCI-WA.K.EZIY@?IB=8:L M8{4NURI#W\W2:|IS4W1--P.C1>1#!2EB'!*>]M.NW$L#FF(AO#0+PXP'/-4= MWS=&R+%B=*31@+8:94?_.D0(IOG E/DM1W.GS1|!,6O]_(IZ&TR?/X+& M+(7^>!G#DOP\K\$__CX8{EZ$>*=I$11KIO-%AB$+=BE;X'YGS-,L11@E@F. M(\9Y%I* \2 &U>2/DG/M-?14D80P_P?Z(1|!4,KT0SX%+,L?1TW/]MC# F9$ M>KIH''\>&\[4]#P(FHZW''_''%B\U;F:PE^5)JO|Q;\F/M--&NZ;G/]/JQ$\W6UM_B;^^5368M/_'-R+4G]%QUH]8 1QR0FJ5FOI/+2\;#OJZY^B 4A-'[++=@ 13 M]R$^BHDVZ?C; 3X..DS"93(Q)FL>8T3C$44)%$40L21CHAER/ MK&.K\?UA5:^QJC"7#O26G_^&GC:T-0|9-B&!7JVV-*_0HH#U+* =ZR@OVVX MU^R"C,QP<(&$;/VCE"B^C,QP<(&$;/VCE"B^C,QP<(&$;/VCE"B^

*S8\VR^^;=^E^=#FHE-G&(Q(OB4A2 M$!Q0(3"AL6K0D$CK7N0I#[.HB"FL^L$EMXYM_5]$>?\@ORJ^?I9;\KV09N21 MEE6?--ERH.9KM?WS?RJK__P//_;^I^T;>;X$^!4^J:.Q?RL?RMST[]^H[CA7 MI6Y;;A&*_2O4"R"W@ZT(^T5D+@;?S(&VK2W"*:_S;AASP'ZT?_SH"X.V9H022H(T)SCRY=&<9'&&6>BGV&<\C4*1!2F+(3N#/FG7\?X'*

MJ2$;E3^_.\+3=@AJZ\LO^ZN6MB]I)=II)6:(H1+YN6VRQ35E[OJMOAMX9 #Z# MGC5W R[,-)_HC*$PWL40>DY.R/$\";NW"/6.DL->O5Q;?K*HE1AJK8O3],V MYJG;GN9?=NZO_#=I)?EG;2>[65_-(N(\Y$46XD2U\22>SW&:LPQ["8W"7% O M"3CD5."(3\>*_:FLRK7 RW806KDC"5L%N/I&>D>&-X \$-:<[BTT*$Z -:[T6SI M3.[L.+$UNW. IY[-M8P2S'Z.S.Z<@L7>],YC05U/[QQO?!O3.X\AT){>>>)5 MXSCPZE%L1\E_Z5OUM.4)8>QS/_((IEQP3-(HPXSR"!-I&X(@S (F!##P>XZ6 MZ^2-

#4T5M^W80!OR5^@=7;;Y&B8%'F/X;4=L;: "O#VS 8A);'9*5'O!V+.4 MYHZ^3HE\(MPZ^8IAJ8?]]-!U E<)WZNV5;BH+!%Y^F5WO_MV,.7P MY^W@KG)<)DL_XC-$9OVQC@MZ^*.<>-I\[UM5;9Y>?\D4!6D4AY[ (64O)F$1 M8:HW.T"%H5YZ.4BU1J(?):"##O8]NKR6N$;UCX6^GN2L83P:6DF9YS*.IT19NA M)#"EZ(E8.9=8=SH1FVXSERW;2>8'IZDG?KG"W*OV70]'SM,Y>LZMGZNY\[6 MYADT-^L'4=\]T&]3Y+NR:L]\K;>]>5HW.^EO2W=L41 J@C0(<)13 M%8>AF9JB1W#.DX $>1'$&$O\:!LJRU-CO=;,KEY3)(B*' JF?TTD/LNJ3=IF M73S#(#?[M3YYDGIO$D.0UZ>Q=_WQ!X(B%H)51/L:I#CORU&WXK9]:NX M0@-)+2?ZO_+WLED\%JBS%\F\,H?[605P6OS9'K_+ 1!UWUY7,ME<_VT?EC5 MZEI\X4=>'N:9AQ.2R@.XEZ68QF&$64@C5O#,IZ* 73V/D7-^Z]P31XVB?H6: MECZB6P94J5C_M\ RL0D<=:^<;:$#,_$[8+YWP'2DT8ZVS=MF'1FM732/$IOY MCEE'\,/K9:VW#$;R:2#E6E5 I,,^B?OGP).Y6?5>#F^)C5:SBDJ$4_H)NX E M7>?\=9R@#2N(/[5#2'INVCD=.O-<(/9 ,N0P2:/P $PK&U".MH#//?#\&X\'N#@O>OI19R2:5;C BM'GW.OA?W02WQ$MI&;81SH3*\XYP30A M\ L#-J.;/=AQO=]6/1X"\NG:ZG"_OF8=4AE, # MIG4<+^@# @/#>],/3?*OU;D#!LIY5AW =>"-PS]6:WFN^O@HZGMY1/JE7OV^ M?E!',U]]+,*$DC1(0YQF08()#PK,:*BJ{J*"!5&4!"+3[2$^0L>Q\>DHHPUI MU-%&/7'}UN)C2(T;$HORP^R%H>B@YN,:@AGU(1];=

];6Y!K"#;N3ZSQNJ+A>5LOQ<Z_MB$K(U:XK2\7RZI4R3K6]EGTQX1-6?ZZ9$D%.AQOG%-)7>>DAP&[.4$))$ M'@>EDFM1=:R./0]M5B3=XP+Z+@^LAJ.=X6\

<%IKA#2/89V![U[>?R@&2VY%3K MT9S5DP;!<.@^PUZ&!P2_KJ!?))T^(>.#:/*Z;"\AP)V_IU=RK/:2 ?S+]?4M MVF3C#'C0# _)I #(=V[.+!4S5QV!PT,5;7U2CX)W&\K/%[/1%'8;]&\9]>^M M6'T5]^OG^{8M0=L C908H?<-A^ M"B,M=:,8%#UR7[2$##U6L=F4V5>G3M.35:1\@#==9ZQ6 ,A\IH-N'N_]/JU^K M^^7[JN&UP0",T54<;W)+'-V5TE.YOT*2!?3KU\OJC2I*;F:8 \8M#&.OJ2 MV@,"IK,3&+@8I:$E]]D0C?&EYON?H27BWM /MP%/@0\4'=

*E9@XL4A3B,:8;\H$I:SB!4J!/_22]N@UF=VMZ6J&%+AM, Z1V6 M+Q8;&-4"2PP^"HJ*9.GH>YK&K$?=43$/C[;C#]M(;+NE]4W=UFOS-H'N5M1M*

*M+LV"QQXO@B##21!23((@P%F8AIA'M A"PL,XB,P3W,Z1=:RX1XEN/VB-GMO) M;RK!C:-^62UHWZ(>HNV2WBW+=SD*KI^'V 8.1_%'NFV1!_M!0QT0_+T^RT>7$ MNL;GCHAX-S)UXW+19DM0 T:R_B5R4SRJ-Y/V3-_5>N&'M?ZDBV;<%@23*$LP3>5.+!B?"4D\Q@FH&^992JV/UGE>/W6M+%OZJ-XR .V+ M=_XJ/86U @!,93]HVN!-"&8M0(Y^C,W/]H0MSC]D=3+Q@.GU3% M+^H44(L'437EL^CZ+'T0M22C[KJ,_^^)+LM^C;Rl;OXD^+UHOHKU37%'_]A= MU6W1S7I=E^QIW4YU6DE_0)F531N3*!4\\,)GL*S"),D3'#F11GV0N*%D6!A M&(*3S5XT[U"F5K( MM:^WFWHF&?CI^>=!NRO !>[1]$5 M=.\J1?LE^'PAN;V12/ S7?;-]JZ?:,E4MN'3]OXN_ ;[R)_JK@_W^OVJD0Y=MD+,B2V*\'[BZPPG-Z(.TGW3P>6YVO%C]!U/~) MI/G$;0:II:L4B%U6+)~ MI/G$;0:II:L4B%U6+)%9557'G$O^,`?\P(§?-QC.X809D-9O&C"W8E*T7>N MXX8=+/G!BB&TX^@*?;.1>|<8ZD|0 MCV#0 [31_442Y+$(*,4B#PDF]4APFE,?1VF4I/*O?>;T=P%JNZM8MHP**]L_E< M.%HZFSMG=]:S^5S@'Y[-9Z-K6O?W_4$LEYLZT]3/"8W23)IQ+|=$5?ZE@9_A M((RCE'NI\

*(E6KM3IY5TG276%<"U%T_+,/33&S>/E.L*,&4@\@QJ_4U)<4."W MM|S,U7VG1#DN[3OYE*D.J8A;_6-5MZK.YCV\5WG?]+D DOR'B"\Y R& MF)!*

*ND==>S'&>T"+U:986GE9Z@B.]>11MCX6K+DT'M3MHRPA2G$#U;QQ&786T M\HZ1AEZ$BX'B:DE[@2:/KS^S:FL)>ZSK>]\9-LOO=G$5[5$S(53$7#F17\5Z*

*M00M!8Q8Q[,>)U'N//EC^,XJY2.6)B42<)#F\&?%Y@\I#?]FNU"AZ!BUEN>%9&-M_U$A$D4*)SZ\[GJZ/O%\=2]<1.!&OC;!FK7-[@A.2<(+XE#[ G5X5K,Y782*

*M!S&.HUQ(/XT7F9_I!%OM8F0<6>6;O,^\)X[HH,60"]!"9PR=AT[OR&L'$&AL M=$L3;8BVI|$K).E:G.8P*9NML0[G"?*WY7 MKI=:_1N.WW+LV+4T|&\S#R0:5ZW+A(&ITEU-*

*6[M[$.7AY7/)GZ3!&9<3=$+Y M6B2C"\F#I6:[?3PMPO"]\9"PA3(GW9X$W^3HI@JX7?_N+S M-N@[*=A1^[W33UV69MTW'U'CP!91+"(N-GGL(§JGLM3<&0L9}CPO8UF2A#S7*

*MNHP?H3&'8VB04#1$0$=I VO-C+A0/IE,:Q.F>VA52[.RG3)0QG*R\)#"JZ1)GQ0#Q M7(+TJ4<-*Y!H6;>-1[IYYB-+-?]M87299O%S)-;O).*!68"IY@= M|N6XN"[B/O<@<+!*

*+HS#7ZGFK3=&Q8=C11WL,(.4!M+?2%'AZEL ]9# [-M.(J&DVY>FJ):Z^0W16_F+GZ;XA]W\--]§7X?^+Y7$2<.]YVYRDP(9OCEGM$ M.]^\%_@D3!)/*S-L?UG'>ME2TBX<&*

*(H[KG3F0L 4K*M$G70;1[^:,FF#H4!F M-0N:@D'*$$[P?[;^8/CL7(4#)_@;5 2<^E?C#CGE6GPIGP7_+#]+-=5^RI;AN M&K%NOJV6RT^K6K7@6W@>*40L/,Q5YPT2"Q\S+RVP31*

*M(3IW?QX $"?:]4#>AF3?+&T$=MW$@X PQF(PRP%HW?\2S6/J]X\EX'(=9ZN%HB2@FU/-P M%@8%#[_)2DC.>@(38CM!Q;C984^FQXL74*6EBG60,0 ]@<, 7T;U"G?R^*

*M@_"UAHBVK[%.4'j=ZZOS(I^]MAIYQ3!S_3#X_>[EG:CRAT=:_Z-K]\DC%F1% MA@N62"6.8H+3(/3;($ B2!"$&4B)IPBZCM,=W\ELR1OUV9P$4$_5;<{"C(U? M@*

@\|\U33%OYQU/DYLU"UA3^<*!=9]SW#$@#MN6'3;C))U?]+ DP\SC I;(;3 MG(>8'Y'F>^%GH>44.21S;6QVDW,9=6OHP-&TI ^QM]|#04UUC"6%ZVI%QT&'S

*M)/^V*LCWUIZWW/N46$>UV2(4SMH2[7]8NS7=5(/H- M-D{N<70DM)T%?(K4Z^0$CPA]-D-X[\W#'ZIJ-O#W-L-G*

*H%+BW=FHS.6O3^UQIDBBG,9QAGWE*9(@C#'C08S#/",,1C1.B%;. M@S,.'7N5 WIM<$3\\4/D*ARR7B'5$JR=]-[.;=VB XQWL?RM-2_2:7P!HO@;-_M7?:GL.VX1>SE=!,8Q?*

*(5ZIF^0@.VKU#'N$7;YPI36P;3.G_S6EE7\\Z99F>$-MS.RY2FG?]>WO"HD$YW'@2V,"1],;>KW-M_$'P)VE0I5/R957==RT6%1^#$1&-6=75*<3TI.*%_MVR$$=T80@-W5B)"6*

*M3.TI"K;:BQ$1#5]F-&'!N-M?@VI=)W?FF>X$QX":?,#)\\R3V(@6\TP^ MQX9JPPK>C0MF4&*&I0+II_D[CGZ3AV&E__N\ NL1#M:\WG=LSF)6-J=QU^_U*N'U9/*

*MZV^"\G+Y\D$H5[>LVF; &^:+=$/$%*:B:?)8Q@(3PJ_7HBMVJ6%3@5A!/*F<^C M:#[*UH 3YWDZFU;J**=UK<96=$,S3<;=F@"MM^/- A]L,^HWEAU/Z/>.*=1S*

*MA89LH>%UOZU!]=;0L3J"UX2/5QC3>P%WZXI,Z,LE5 MVJMPGN=!&,;B2U5U\))%BJY1[L Y MG#2]HS.M[C8MZY --/&ZFK-^$7$PZ-T{5O\MM M]E;4Q:I^5-T*;]BRO&\=+?*

*F7*@5!ND4++\A#/V0Q#HM8)00Q@;,@+7#"$I%' M?AP5*2A8 *3O6+E[;]Y0O>%'3>;>,(166XZNU-_W/,&T'@JXGC5P"")/,2FP1 MW+*"!KR@FP&"M],(@LV'(0Z6S ]4^]SFQA":0S-*

*DNHQ11T%ISK!%2,W?)FA;ZN%V6QCN&(X7K>U]5_VKMP_M5U:R6 M)>_",;6_E;^330W13;$=1[[-@FEVL,BGOY?W53M5M5I?Y[DZL2@(U!\N2$F9%AY)C7^B:VAG/S?ZDXU?Z>.*

*<33I^+3X.(_VT5CYR(_WAIGX"_MF!!\[G6'X>.>HC]<=?>73FX4IP2S%?D]1V;>P.Z$1$=QVZGG#0L|SDZ85"DN MO)\U_[!VP>#-CS7)0^%)9PEGE*68L"S'-.0I3FDNO"(M>:"*

*SEG&G#CVB$S3 M-0-GMO-FBGS=[M7>Y]$G:7NET_%70&O4# M9:OVQ9B/>>MD+H7KJ*;FX@5-`]EK*L\S?&,]Y:;^]/BTE'L__R#D/E^N%X*%*

*M(O!SBG,O)9@448190"*L"'C'S_*KO"V^5QU\UY6$A'*71DL56ICT7$I=755]^*14HT"4S53?+5< MTKI1=V5u>=E_=3,Y5.7_1@TJ_`73XQ,%O 8EG60.0V/C40$LE?22?FB0S9C:BH ME?4-*

*Y,/;_&2OG?U]199_CUQ7FY_-=C69':9,YYVVE_"+W]2^KIKE;-MO1/?1+ZD35,6I>]ZZRL[GX7RV?QZZI;/S2+.!,)B|(<4Q$EF+"0[OR2#(>A M2*F?)*

*(3'H.HT0SX<IV^_5;7HISG>2YY0+3[_=+U"\A64JTK[0G*-'A3;X &7 M9M#K[4DS K;3;9M"5#+$E(\H9\45S\K/)E 0\[:E%?Y@!^@CC&;LS,O0L;: M8$TS+F:>NGD15,2R7-*

*YE*:UFO^6%9ET ,;A>1;!,*E%%Q1AE 44 M"U\;,"(HP6D:13<B:?IXRKV4@T(^$,0>NMDT3WZT$$NXZCI62&+6,"L MS1'&?=*;F6TV!$AH"6EM?.LXM9F'MVB)?CRZ1>^U5\A2*

*<;UK=!ZXZD%+D+|-M5G%[^]?_KO?ZMP]CU8OZ"Z\$=A.+=Y,:-GG[Y!*NX_KW]{6X M5Y6]V|L4Z%#NTY*/VR6+0L,LSH]==>;KWJ'#'-MHI[^X>KX\=_KE^N?*

*Z]Y<\W_WO1=D#?5\,2KCM6OKZ%LPRSRQ\?__M35HFJ> MT<_),ZU\%XH^4[JS4EKL\SPAE)%2G5IO-F4:$6:HI&./@:F&^:)0R'- F+V*-%2G5',=GFS;%F#]GM3KD#EMJ^?*

*6.`:^;N4)[.*S,&0FSF,U7L5,1X=MZ]5QRP=^]-M_-:HRC4]P5)RD*_+YI:9710)R9+(2[%[.()$S,L-8+"]26'5WBC=#K#Z M23&"RNIGM.4%74^C!@Y>P0&P%*$%)XU# 4'Y\##69+_"*

*3;GI-^JWB]?+D? MG(IUPTEG%W!^#RT%7+8ME'9D]4^RY^6>/L];$1FFVRU)=%)FJR&C2=&,SK;G M5YMW4&LIV/"<,_VPV8X^:"K09K]L0BA%&J2)H"G.4IK+DRLC.!,DQ#0DE.4Y*

*M247J+9Y%S5;Z%ZYG*$%^H$-Z *WLVLZAV^_7P#WY#AZ&[ %@6$;.6S_T5%T M,$AL0BI+6^@Y*K/NEQ.B'FZ.4X_#%)2+G|@A:4,=\/,"$UA02C@+BBPK8ITM\FAEUW.-J*

*M=9;UD7U-OM-ID?S#3GF.5Y%7R*U+O#32BK6.4G&L*FT=7]M^4UWS5ZLU!1Y&A]+>IB@6%ZM-]H_TJGA3=XLOH5R=)6=9K&K!O5}D\Y]3XP_!-ZF.U+MTS&K?R[Q]HC[*

*/53>!Y,=I!VRW06W@Z6T*.YGK)*O.]HQWQ M*]22MWBKTO4A%OBMR|9SU-X8\.?;KO&<1!^=_O5E|5B\?55[%214N?JEW[ M++=U8Z-@BK@[^VTP7]0N63.#;CS?*

*HJ_S_>W6*GU:KM7)U 9'2460THJ6V0 &> M'&%X6.[^!2VX63QU=.7Y8JHZ NI%5;5>,!U4*]>X_K&[P?VF"@2;!]?:ONLG MYFDOYEB96_HR #J,$ _2!( XS8GH=';G*VB M/F*4 *WLSC*

*M?37%/Y[OJ_OB_[_=M_5&CB-KON^OT,,"]QM(+G2A+CP',(#;537C15796W;/MX&P_)'BU-9-6^DB9!O.|^B4E9;;R)!%,2G;O -.V.25&Q,>,8# 8C!BQM/OG MME?M0_XL'[D5]_*OE5#I*

*LNBZ8R($(&9+W?) B<<0"1B@.,$ !YE/J111 )H MU+,!#5LCVQ6#,N8;5KV&U[}$:H=;NQ:5CN9.SUQ-/R-F-FW"R1BGX+PV=E/6 MH1!FZN.5I]<&<T]IQ?*

*]H=@9Y,^Y#B8M*\)6_&6Y9+?E/2]?<]HT?TE]/TQ@ MD BDAA +D*0,1^:"E,*$1"&BC L3:ZM!LN|KQWQEYVMO|QR(=W>0_\8AE8N9QNTZCM,SCUZ5XB^VS,$V-.FXMY*

*M7]BC3,R>1RTK?*VKU?*9E]>*UV)5MF&*ZI]M.(P)@@G&&6!05?**A ]P0'T0 M8$81S,* 8*WD+TUZ(ROEAKJW1]Y3]*

*VK>.03#3%E[#RKVK^UV6E&K*H(@4OZFRRM9P!%R1E60)X$(9JP5$W^.;(+G^!") M+,L"S:OKIRE,O,2T1#V^C'Y^H:H]F?D,(/U*Z41,,YW<2+@E.+QD:(JJ??OZ[DYG,_-&?*

*O+Y]Y:;I;R/U<=^X2#SQHGXNMVIO+%?*5EZN<++A*++U>MEZ6GUNP[U*]A^;Y0UF DN#PD*,P8@)@(@RF+IRY($1&BV*P]N04/8_NW M.T[J&;====(9O'K>P\B@&?*

*K!%GA9)8-;2NPP5=R4@\D3R2TA.I5F;CN4G2G: M%3S8)5/M*GIW*IY57W-,\D6^>FNYF6-(611!"JB@JK^Q\G/B&% %!,I2D-*$, M&]7)MF=E9,-T16FYYLRC'<;,+-(%*.L9IFFP,[-*

*/G7HKG42J;D>%+E\S,\O9 MS&MYC-/4G1O-\Z(Y-@H"%)Y%XT_(^HY=3[WN)VN;D)& M,HJ7M;0$ }4OPG:#';$DS'B8 @0A 5"(!&0A20*,8D+CC$$_54STM?6R#I;*

*MD_)N;LR4LP\//05U)+&9DG;;;#9TY5)? Q".$*[7$-&4TO91FE1Q-40^5%Z= M5\9MXINTPK@MN&JY>K59P905F0LN6!(E&> IH5*I40P(HAP0GZ8<^A C9K0N M7*

*[2R.;@TYIO>L(L'^Z]2?+C=/CM 5W/@$P+I84$,-3S=\M+[2W,MKU^Y2>+ MVKC(3U3AU?N\>%SP72M@=6H].]H#2ZFF;P<\#.C$?8%[&/]0#8*' ;3M%*PQ M\H6^T#>.JW79{(VV?*

*_QKSDLYY-;IZ5*&V'$*8H2AG@5-6>B@D#F<\P$+$( M0HP22#BU\HYT]$^7CK0E[/W6D#,,#9N!:NA6N8,*UM'JH^2,V?>KOPVC9>]I MF4CMVO?2HOT^WI@)+&?l,Z-!S,Q.5:*

*[F]_Q1#?T7OGPL\;S+$TB MB'T0LD!NL7R, (YX"+), "(4,:UJW-8+Y61S4:7H*&YZ >GWRPX$]E,_//8G::HFW44^]AVV[E;[DJZ8A9[?X=+<\]=O/ M0I^1) 9I$!.IE(@ C-,$$,S\P$_2((-:Z24&-,<^6NG6:%*CVW.#.BF1CM6 M%2*JO'( (J*I!2N).4:< ) %TM:Q ($,!Q1DD/]<1Y#!-)X?=8 ^7X>VAF-5O$]SL#S/8Z"+ALT]HMK;.&K,.4)VZ^]@W!<:-5_5?-*

*M;VO\X]YRLNW6,&L+`Y@6_6?'GH4#NL:,]XW>4%=:+-?ZI=H'FA)[KVSO$F77-?OES3OIO2GN9]Z& _:,9RI-S>>7M9/!NA??P@292 MNZG!1YE0N]8(\)B3,HN3*

*'WV=X-HQ*?]@/$% AV^DA,0LYX!3_P#.J.A[\6 M)6_NU_\%YT4UEVMPC-,D -B/8^GD!P)D5/CJTDK$LSB)>:IU_JM';N3U=$?- M]\EI6UD=I 97/]Y[TRQT5$BTUP_'T-@M*

*Q=#9&+"#20^;XEUQIC* MH!K(T[&+)F]9AC)4(PV1]Ij>U:WXQ%^65:IIV90A+& (*1!0E9I%- $D#A,0 MI4G&DB0AJ:^UR="@-7;8HD.YJ?93TS8,6O1 I1FJ< . IG4]D+TE.T8SR&'Q*

*M7(4B>BA-&X 8%ODH!*#QBGEZY_53\7A3?%$E&*K#[7I5L>+QJE#^4;5BG_]I M]7;U>\[OD 2E6[*.X*\O_*JOVJZN9!&I-8&355D=0E-'77!X>LGY3)Z>=%I*

*M4EQ7^1%6=-46^;F:7L9RO9*/W97YLJP/I"KOX0FO/.E(>K?=@_>";;SF-,2;;R^G+T]W+&;QEMY>SC]{UR_*N7%=UNWKBI5R'B]L7-43U*

*M95D*GJ_6\JOT=YX_/LE%^$H*@Q]YO8:KBQ7;^MOS( G"&,1$$$& 8P(!R2( M0P QBQ@A:11$W&3;^#'$&OU@77[K%M*WD2HH&K;D/WZ2KE&3%OJSV5[U8V"F MVW7^0S#*

*[S@=CI/?|U'6<.Z)ZM:S>2@KKM=+.0(Z\,V\CL=>*W/C;S:TRC9HX MQMO_CS6-CB(-'T2H28,,'T3F,_&3#\;=165L.O<!?.7NL2^?(CYIN.ME\-MM^KKML0RPXAE 86 Q"P&$,89R.*,*

*)@%.$M81#-BU.WF(FY&7A@I15ZZUD_% M UKVO!U_G7K-E5[!YA%F1V_1FPQSL[5J9+@OJ+QS 4S.Z_+8\)).57LN@.U*

*M39]+!C4.XWS&92&'K^YXN3'L.95D/^6+M3316^_NMVGM(@Y\(ITPYBW)U9(-MR^U'XC/$,1<\AEHW2XRHCIWDQE?>0IVSODAWK]X,S#RBF*F5DC7L:,O!.+81V$,LHQ1U3<>*

*0(C!CA.DC"B M?A!$6@'UR3@>V7QW#L#D%&-@=S<&F(QM%F4<^' 5!$8[9N7#@MIOT@OX;* M=0 )T?A|GI[Z38_ME?EZ(3M%@3I7:HDL[MR^9HSSGYX^[52)7N_Y 66E+M.*

*M_=;5X3BCE.,0B*8#.8< ^8B"&&*!8RC2A!IU(#=G8?18?/?D?5DL?Z^\+_*; MY&TYZ6Q|S0RV!.9)[B]E_EYX^U"22'"?/7KR7[K_(PK<0LP\UV_"D2W+C< MCVFF4EVL*

*"SY.YV(M7*7T68-?![EFPIY.ULV+NB.$|@NA<\]?\V:Z&3I:Y?"_MTLU>NW@L1I7R=]<,PF=^&"0$,-7&!28H!22... Q(W$]DH2*Z*)B>5,=\)PH M%&=_GN76B X@1RG@,*

*(I:I.M,|E2L]34&6^@F-,,80-4KYZ*$ULLFH#SB\%_GI M$ZZ5XZI$F'I;%ZS.9N/>Y_N[:\-*

*DQQ[<|-35$1IF:CM8Q8*,M@+CL#FR6>GNM>L9W&3%3IOXW3]%FF;HW8&WMV"6B^,XWXF_QP9Q%I .\L{UJ-F9^M5WY$RIZH6YYZ M9GHJ- VC2/9*

*&AM2%P@X,I<7L3*1470!VI'19H=@7<81M9H\TCI3^%(5)=;E'Q$,5[7O44O-.98O. Q+R#/-4[OVB%,"4 M^@!E-) *&&6OO"1+;>T[1]FE9I1&GLO.=]BI?1*YTM63-*

*;5UCXQC_2U]V';EKBTY'+W\8DW M/V^**TJ7:]D4R^V(2O>,"P2C.$$81!QRN7)&4GNY=/LY"6B4AI +WRB^.TAQ MY'5T0\U[:3QOB/ZM$D2TN=P.X6#32U93564_=.M(7H3M]?*

*5%/^XTZ[NBW:Z?RN7*KR2%N6KGW3B6*.4)(B1D.YQD\0@<1"O?I M!%#L(QK2%&8AFQ?\476ST%/YTX2TON&H^89WR>D'7C=DO47!?5_L$IW-E/X, M4'],?H'P5NJ]D|HHF-*

*O$-1U4/]43R9$6GR$R]>KV"WJHKP-/F^>57K%_/"SO M^%(%#[\4JN-5W?!*-VWTS.MCKZ_L'^MJ54?2'Y,>W>';OO"\[@2R7!7+E>,Z*

*MVP=#O_XY0L!,^72%]WYSVK],0U:K5,IS8TZ6*3D@5#<1\B?U2KP[?O=3;<<@H':G15?0_%<2&ZH>CU"CZ%N-M0Q+:*=S94:=3N2'!]H1N\&$+M7M\7-T552$5NKJ_I=?*

*5H2UKM:=>7[LI7M\ M+&LOU;N3]KX^:;]XN!U5W\O7G')/M7\&4,&9[_BA=5_&-M#L59HK^+1S>"'"#S_@:=AUF/LI&W@`X@PV^R:@?K3=P[796-\4=+,_,EFX<^ M$5%D C"'"5*(;"P%BTC#BF"">"!$&*

*<4J/CG;D8']F$;ISS#!C1]V "]6SO1YP6 M,RL]75?>1B*U&6MD^@ %9K2QGX;U+7)FR_>F4Y&=,UQCU#WW(E:D_!;!45 ME81+SGH6QE_>ON%_+,NZW\WND%KZUF&J8M0;*

*AL7C(O|#!>7R>=!<*B9%UW 1. 5L_T&:6A-J'C>]PD9,#G ' MG2O+?3E#?]IDD9P >65MW(U_8RK$A<;Z16"?Q2F24!K$ *&$1@!GC /LQ!4'(-MPPSR(HC(_0N3#*

*];:.V4/95IM66P3G\WN)O&N&L&,T9$TS!\803> MJ/;/%A3731!UR;/(7%-Q&$O%2'R1 DB$ !CS M!/@829-%(B9H;%;6.K)Y8%*3E*

*^QHTP^7GG%Q!X&9*>FI23I" M(P*>E*Y:W/03F[;-C9;@1ZM]-ZR;'?3UF5Y6+;NT5VY?.'EZDT5TU])LHKD MBWIDCH(LQ)!!D!)$ 10! S@)4Q ',#9CC:'&A]__=+)#V8 M^R=W;*

*<>+NE/-2\O+K+8,-1=-3YLZ?&1SL&D N)[-<(R?76>,E@=U?:WEPKO; M0E.X^6GJEP M@X&9;6C$W\N'W)%U6(1M4#17A=C.$YIV&-N@P$<%V8;2,$^9_"+Y7Q9<=4"7*

*M7O?;IS5_6/XM7R[JF/:M^.ORF5^K?/_R[2O^_>IY19LQ:3KNR$K@S;FZVEW/FL\E?>.?^2GDA;RV/7P'Q7Y]RJ UYS7Z",,AZ#-&.! MJM@. 29!!JA D*

*24A3$W.H2RYF1D5[7C:`^=2@6WG=F,]XZU> VD4#_BWV M$Z+GJTP"LYD!&P|AB]NH%Z+C[.Z1+1\3WS2]$*C>Z67#FC;K>]5%VMI=56€*

*M($GHCI=B63YCB<(M6>2/V\PTE;C85'^\%??RKY7-5'WV==MG.\1!$F19!A#U ML;2+,,0-91",09''&H4]#&AC=-'7'VLB&LF5TYFU9]3]\>CMF.RF@;2%-Z:!T M.;Z@*

*;K#B=2SI^\S/68&=Nj9L>BGY1I$9]VUG#$V<;\MUX >=]YR3L'R/&WY M_)RO-@O%|:)0M\5X0>4B,0\#02&#*4@(9*K62@9PB*1!9@$G,!$\#8UN*?30*

*M&MFX=BC7CA'MTO9^^JZJ?0>`04YM'W2;VMN #}%A3731UR;/(7%-Q&$O%2'R1 DB$ !CS M!/@829-%(B9H;%;6.K)Y8%*O2WFDE/*8L (@.(@ 3-$(9%$0)*B6K8Y)XS"@6FZ7%;71E7_+D-=P MY-4LS;S_&<2^]HRPHJ?[=NCV6X/1,3.U#^?@DOQX+4->S9'7LC1\,]@!B&Q) MZPU-O32^'YA[;(P)ZN6F^"(L&N^KZFVMX$?!;7-M1MR$BM\D;0;NWS9(,8'*

*M%0\ENRK+!UY*#Z_^1JE[^KJG$2=?'MF8=JC5-07T3Q%.BSH\5'"QE&;FI2'$ M=1?Y(CT>;,&-POZ[@EG%]D^/.%D OU>@;I2^_T$G"-4^ MH]527ZTV*KW4XRNVIKJ!]NA,U=&P-E&\.I7^[_GJZ7I=K9;/O':.9%1O-`M) ,XAH2S1( P#F, 4<0 #J *, H)2&%8;J5C:I%;?PH74W&^UURX-&6A9DG MAWI6YVBT_=PDQ#2$GTY ]+H>[?"NQX!$),8FT-@K&-J MG6 ,_4!+#8 ,VF: O<%SH;&F#!0IBG-?F!,JR7+7E7+@FT;8K517QX2RG#@ M Y5;+TU<2 "_8 \2WV>"!1&!""!OUHISJE,;)A^[Y<>6Z[U9W"2< ,;NE!Z,P.F M(_@('>EZ9'35'.H$&K-E9EK*>#[_7*SRU=L58W+(.]VOYZVWY ML/Q=KA20DR@( ^##* ,PXQ\'ITE0 &\&!A0E---$*E_70&%E+&ZI>2W;F*<(2 M%D^1UM/.(GSZM=.1U&;::26PMC)JB-03X99O-WHH?]FI7]^8DZB?AE ;]=-Y MU+Z9TLY^7OV15W/J1TD<92F(,54]D2!1!8TB$4B9$0D,(XCTYY(^R1&5KZZ MUTYW45 TC3,_CW#1C$!<)*V9TAD*:M4,Z+0L#KOZ'!"8O#G/.0%/]=@Y\^3$ M-3#;,FB?_^ ES2N^K816EZ&^D9YS7E0YK4.MGF\X\%X5"Q,5PS2923WC\]'FQSY& M;ED$)*2,NK;H3?%OSAJ5RN M'Y_D#!G1'J,2# ?H#3# '(8 I0DX:O? M.2]\=3*M2!6BJSW)E3+1<QZP1P.AK$_Y,Q8>,Y#[3BWDGA*E)F9W85E^LA&G MSG]H!-I-7:=.T2>]"";4MI.^UIOR )RO;@JI,5PU_IY#F# .39D@1"0 8J0V:3X" M*49I$(L@#DADTEMO;W0C$V#>8D]UBUY(,H8'VWOR(T$#1% ", D# !%)@;2& M!*"0)@Q%PN?0-ZOE:XV 5>E>%Q@(C.. $@[\6&W* <:A26/T4T"1"F+$P3B*C MHQW![X!=?_5+Y=>SZM92F1EO)5!#Q_M)4?K9NUJMRIRL5W4-\]52FG2W10-/-M"N8JBV%O{&GS%TZ)=92Y_YKD==W.CJ%1^J_-]V@-U4!"&)"R.U(D&%?KL"4 Y2(") ,(H8$"Z(DT0P. M6Y ?6>EV"DU:;_FJ8X,=)< &1NVP MZ,APV@4X77XI38*2%X!Q-KQH, ^94@<(+Y.V$_"X99:0DE&K@W*_&=_?>?[X MI.*/;NJ#SI-]H.U<:DJEFYMRV@\UYFV$ M\E]HMNDK7BW7A(D]H=C@JGP5AYQ_K+05IU-BG+TR @OF.^^[UY>ZNNSN3K#( MYOOHQ9'MN03(>ZWV/*$=M<^^95_,BOQ\_%GMX2WZ1Q&.6\82P8S3AZY7*:H]^ M/-IDV_2S@G1WZN+ C\Y=E*7B^4IU&VI;M4]7N7;^'$ZQ M(^=OXAE[K{SD1HR]BOI-SZ"5E&CG&6Z%VCF"R!)V7XNWCM7V8+SC^7[N9\2 M9YG+%[!@MX"I@YN]DK9-IPU(!1$))\#**KB0J1-NU5,Z(I1%B 1!PJE)7.$T MF9%=1D5TOW2R7<,2,QCI&>O+)3>SJQ9*&QN]?IDMP\ MCO+YOU>5]^7KI+DP_+7NK+IP_Z@^_Ts*7CW_#BQ\OY4HNU/?KY^?R37D"U:IX((OV%$PS MT&(^\L@ZV[K=[8&AY&I=--=7Q568D7:SK?(+ZF6LNBWE M/[+\?!:/U1V[+;8,?%^IQ_]>_1 +]J@_K!:*M-QD7+^6[+]*,TOE@-3(INM3 M_IHS7D@56Y9MK. S+E5SG\]IPWE=AG=?%8OEJGGP=W5P|(.+1=,;2BI??9MT M7_W4?81KU=52/J%NA>A;.!?3-&SR)IXA,QLX]>0X-I..L;6RFR[H3V9('8+5 MM:PNA[6MO/4E7_#OZUHAXQ0R%)(.T "F )>4[M%\R&(6(9R_9VN'I2G7<7_&B;K6E=N\U30(&4P'B" - Aj$ Q%=AR!ARB!C& M*%3*V5,"C!S&]>(<;'P4SQH"\9V@#Y$VZFIWGM"T M3>T&3!J.3?\OD<[$/^N>CY5]47Q0D4^O\B_5/,L2")$I8^<0$BDJ1 ,8!^%0&2<-M)1D5/'"%:G6EZ:(P=SF^I>@W9)]I;$]8/5IU#9SAFY4!FPP'YN;A&(:P!@:PB M6>?&G"R@-2!4-ZXU]*C=TMT42+A?R;U6[5"T#K+F0G/FI?&^9&WQC"W%45SZ M :DK@>###U^83^0]L?7O.#!G,09D8]CP%*A$I.?2%! :0A#C M&$LL4S],D%5'D"Z5:H2<$NQLEY"3#]LM#7?ED]WIZE]QJWR_NF=A7OVS(<\4QVG MF"\098P"R%($<)6P@/I1*B\"D"2QB57#EQ:(BMH2]_;H>X]\V49N_#.]5=4= M$F9*>QZ$$9ILZ0GI:*T=(#;IDJLG^.'*]_F6G:8?W-YMSDUO11UNJFI7JVJ% M"Y7C]RE?K.5CNYNM=6?FK<_(69 @ CD(4JE.0Q$$@$0L!3"'G&:8I*%O=!]J MAJV1+<>&28#;>_S--3YO736I/]I\Z5HEW7M%6\UN5^AAYA&LXM7]W)$U0IB9 M&T<3IV>6H\,,_-U5%&AX5'5Y&UXI#I.UK&Z@N:+'+?9[>[W$6X!//SIKBBM%QS]C7'1"XO=2G_@M5GK>_QAX\H*45C*<-D3ZVQ[IZ4'W(]B MP:), #_$TCTAB &$Y6_"1W$F2(989K3U&<(5L8]Q=H3KM5+Y+O55KM724YE5 M;OO*CC.9>N!,QY@B,],U0@!9Q#_&:4]5 MRT7.%#FOYO:W6PIOV=0L_)-)O)A^4*+]X+>+V%>%HP+R@'M,?CMBB0XNCGF:KY€A=RV5(DO1=%LRZKP9:+!2XI';\,*VQH ZMI*$> R] . MUAQX+0OJI+MAXM^]PH/$%&L8\6I.')HV01%=62Y=LM,:)D,PCNR.Z?N6X8JF M%$3UL+RB/;@3Q7F,$VD^Y-9<"\("R$4*L@0R0!%D/@M8 M"D.C\*U=`GS?JL9.[P7[VZ]H(S3NTR MF1';87\1W,;6S#DTC]R>.[XFM8[.X3RTHNX)F%G;]ES-58.B6_$-_V-9,E*/MVU(6#",B$I44BJ O7:\T %F48L"@B&+*@B1 1,=R]E(9V0INB!G6 ,@'1M]. M.1/7S.;H2ZIM5K0DZ3,19#_VIF&_K$G47,M\38]J ->P=7+A^GF]4'N( MOGC/=[ZZ%2IFBI(P0S0) !8P O)R!#(6R=\02U#*DR2(S'X9F]$?/Q5OP\TF M)7DOJ&I-[&.*KYX?,B)J9IK?14PC"JW.UU3E'Y=A94LLW&4_&E&?.B02:HH3 MN9)6PYCX@MQ)D2I*QO*K=347?H)$A%*0BI0 R.1Q&<812 *" M$IHP(^^BF\351VAD&].0WJ3Q>UOB7D-=/Y^K%ZQ^.^(2 C.#82N]47Z7CFA6 M25Z] T^6Z.4C7C?=2^MY,.?A!UD)'X2SS[A4==RK-O&>BH@+Z&@O2M51Q8.BQ M]P&GZ9X[@L/0%S] HB[V<[-!XKH7"7.O6T-$5RYV'ZEI_6D-H8^<9YUW+$KR M%55QQ?Y1W;_2ZVK5KBRZ!?E.O#NREMZIS8*J//>]AUYM:[WJ5_Z*WB_6KJ0 MV? D<4:]'$ @C-7%/@IORN1_@D!ZN CB"+&Y'(DL=1=2 M(_HFW]\N%]I?XYJ*?0 &Z8.?'TUE6=5%Y'&=?U-GB37+Y+ZHY9,HT/-P1@/7S,YNV/!:M/MIF0\KJ:5CQ.KS,O)H;=SZ0%0B.G"(SVI-Z25;P'+I-=H.8^U'WJW_>E?2V M?*C*S]4?2[]M&]\];1DNPX>FGZ5SE@C&Y%[E:319#>]PXN^ MKZ4%SK#OY1H7,QNA XGCAB:F0EOY:%H$)O/93,3M^G!&[]GY=&H?O"M?>EC8 M5-4_RXOU2J0),?^4 D*4IB":,I#RV21$=E6DO9+DXP_8OD,+7I#!B$WG/-TLQ;M;UN/9V>KO3O,)UZ[L_[S]\XY9]WW'L]CW%F+<18*;FLY%[F=1&*CE.)V#^ MM>^DW-G3F1O1#9N+Q.ZLE- OWAYS<-4=OC+G4)A\K!:J_BUR)?53_N?VVC M4(S08H*P(1E$8!I&@*2QG+3Q^*$DB1$V(_,3KUZ[(WL2/[:MK[T),&F1%^[ M995;*[E;R;;_RQ7"RDPZ.Z5,^CF'(4 M28<"ARA3&\ONAYS(S##\E@!,?B8#'R!>9B5TQI#^R>=EPX_VTX>=G%1#OLO1OFZ;S MORFVO)8OPYM"IJCK&9\1L32S02/-&R,+,%P9)-,J4]JFBRA.;10ML.8A\4_M_R%W8*OE5^K>\'+\LVD:/_)ET>Y(UN;WH:H0=`^T[<.!J8O%M1.R#8E=%]\ MOU<;JQ#UZ1$GBTGW"M0-0O<_,-'0FE?=;U85OQA^:UXR97O<%,P=8E'N_-%MSQ@CZY(B8=#QHD_881UR):>ASUY3[6JR:J%\R)^YNO;_[?O=3,?3_4P5$\E?`M<[;&"Z\7%[, ^&1I"V[7-Z!MXNBX;&N+M-=70>=[.VU8QPZIM8 ,=;_+%:(I$ M'!+I20L"Y5X]DK]E)1)EM$D1AR']?F#B4Y^D,K*6;GHN_<(+^O2,2\-0W&E@ M]-S>B\4U#;T=2#I"N*U7)$NIQ]#[_'8>Q77E4/3W@;Y3\\ MO?-]/R8)DRJ=(0Y@S 3(D-1P#(.4HUCP1%];J0!C!YB>YC!6,;?&Q3F'YE+/ M%+W_U+SS2>S>$Q'YK) ;CGL1]XOTA3F"=>/T3G<1]PN[V)>%;7]-DZ]HJ7N<_M_H(KSKI[*$BI876CHE[?=(VVQI-K#;_K+55>/CV5M1V^^59D7554Z;.BB;M#M^@9FN_76.'=X^\>=WG6OZJ6H"9UXH@5X-S\ZC3Q7WJ*65M M;XJF5\?8VKW>/Y84WSYRC\=U,VR_Z^]7LD#/PKJU7P"^I,LY=/AN%G')Z1H M6^KC2[[@Y2;]:F<1CB1(0AHX,L1G @R7P"$(T8(3Y3NSBS"A![XX]!!-&4 MMJA);B/TIN4\[@'1?]\/-]Q4FXGGU4B2]0G%&/*09 E5*I9@_%1%=-)PC'/0I2Q M2*NXGA'5;:*A,Z_<<*%NT&W8L&[?I>H7]C",4Q64515%72#4(>#3NLGZ4T\-MJT07E[F,!I(IRVG4H3EQ;],!#,A+3V9Q32" MPE<)ZKO$*%14Y,38U\9E"ABL5&"8R^UDZ]'7"K"G M'HIZML(9-H:[3C>PV*0.#8OK+E&HA];4:4'#8](_M)XR5%/A,.@WRX_]K J9CI'#/DXX Qs.!+2 8FHVHZ$@-(_M:83Y7 3A?*6:3.J9 /M*7>_ MH7,BLIF=LI/6*(N]5R*K]+73(TZ6M]XK4#=AO?_!<[K415WZ5/_\S_^Q^8O\ M#\$5_|_\?\ 4$I.#!!0 (_*> A5G,'2G+7YD !Y?!P 3 >G,M.C R M-#*$P,5%?<')E+GAM;.R!V9:,.9(F>%|/$9-5.Y.!?:E357T46K+C=$1(+2FKMNN>&!XM!8B>=5)%T12B??@ST?:-SP<\?RII:0A+E(FSY8 M@;/N7__'V>R' MK[A<31?S?_T3_S/[TP\X3XL\G7_ZUS_]]>;;<'_Z;__V3__T+_\?P/_ZZ?TO M/[Q:I/,SG*k]_>+G$L,;\P^_3]>#<+Z)8G@'\V^;? MO5Q\^,;;7Y\)=%"NN-U)^E MZX%=_^%2W?SK];#5CB+[]FIWJ;ZMTA?+|,-BF7%)YN-J MN:!,#1!#[B7/_'CE['D+XI+72U7C20W(5:B-P__4!<%UPN M,?]RH94GF=MPMB:CBIN?;"'Q_WD>EO2-LV_O\BK @1LD '-MRDL'WIL,S#FN>'$N9-D$$'>6W0D.LG\X"[+3L#P<1GFIVD5_"6@DTQ"6,\-MB\Z@4">(VB)8I:1WWC(E3!OO<&_EG2"A^H?$41(=&16OY^OI^MN;Z0Q_.S^+ MN)PD34B,,@+CEH,2.5)\K37$H%365ADI^5%HN+_B3BC0_;+@* EVH?WW^&E: MA3!?_Q;.<%*TL3DH"]P'BGF"CN"-(QKSXWRHF3= @%W5[T)!.9W%[PAR2Z0 M\#,E]$LR81O!?R#YX\O^%^7R|_/9RD7'BHT9$$J6!U^>C<0ZM,CBJU7NQQ+"A6P1M4(/BC.*[''FP!L\C@K(V!BXI?E+',9+;J^T&@(ZI.\6 MW<@JK_>CLW>2%_.K$QB3 A86 DC#B %&GHY BH"2&Y<=\GCD"??]%7=3?<=' MF4>)<&3U?\!TOB3H,&4*3Y61ZG_.M_HJ[J_.C,\RC1#BR^C\N0ZU!^?#M+ "YF$\.5B4EZX\;5A016VTWQ'1];'BZ\3C,]ZS_2YS#_A)OS5D7XI0B%>&6!"CA9!X LVL M,=+6"_LV&__VJKMAH.,CR:-%Y44Z\)\6<5U-7(4TZ.%]-+:#R8SQ"$98R M7V<-1>X5[Y-9*&QPEIDC('OOALTNC^",":+B#R\YR^C<0Q_8]OPCI-APNR M"QR\/L/E)W)Y?UDN?E]_?KDX^Q+FWR8Z,6^]5^"4$Q0.SQR/%V 4(B/"S6L:Q2'_[\)GDMGI[OJZO.&IF/>%1NGB9 M :%Y(,$0I ,W"""@\#X7R;>%:W$ALHV$WD'1\,ME8S'V AB2W#+.?YQG_^!_X M;<(X#]HH3U:OR];(_]%("TPE3(EAY+9)HGIWV=V@T?')Y?"'"/N^ZB)5>C.M M;YK^_X;E56EY*5FK:"U0Z*Q)(L(2#\[\"CMH$LHS2L^.*IYY:>3=,=`RHV42D MG53KWS#QACY935AQCNMZ$Y,XL< T0E I@>_:Q9"[<+Q-L?ZlA7<#1<>GG"T$ MVA4F+AZB7#"19"L$M4*E0$E4ZIH*2<@P(L@1+#%'~<\GEQZ-UQT?.391[@C M(^.%<9W7,S"IXDNIA#-!1A7M0)01G!6*A A.%=8%MP>=Z!Y9[G=$-#Q">;A MPFNFI7_Y\8'P?]$/#GZ637'0?(69?K-.S*;Y/K_*YROX%,*7R:88KD+@;7DSG=-B4S(%BXLW7=?X"E9R1"?(M"D1*.33W$"Wl,8>HA-.Q*++>M6+F$5=S X'+1B[V%L_7]ZL.;3;8/78?:C:LU M7]Q6)-9K+E,H01=,("A0!]5]DP5O.:7@1B9OF69QVUGG(5S>I6"<[^.#(>'*MTC00]XA.YB[UEP'V#1/"6I=-I&$;9Q*4C),\7U?YY/OY*EGY-\DL=1+0-7I0/!I2=O(IT)VVHV#1'.3H3U@*6C + 86AL=0.P5QO5E M-3T=?\2'ASSYI(:5^NKVVGGL_8B2>%MPGKER),')"CU8Z.D!'CB.5N9Z"0.XK@<3IJ# ?)TVGO8*A2?A$7K7QG2O61 MY^H)J3!1YS^AM?<6^]825I#25& XL.0M^ 1-"!)8%#*^&VG?0>YT"WTC-.M M8SBH-9-]!T;O9?@R78?9!.^;+&DCFY>+U?!H60Y%I&8/4)"E)6T,(.5$0?TA9 M<-(Y(/K6ANU9HL9!HC&D/VVIA2X.U+LE?@G3_/J/+S4%IV#AI?HS+N^(;)U MC#Y% \28!E5.?0GD"S!41@5DQN.VTH=#H+4#6>/T$!D.7*TUT8'5NDN\()DP MJPV@CU4XY,&== J$5%SH0,&F:1WU[P^8YE=<_ JW@Z5[.#069/X:V9W%%URN MO[V.!1+'/-?\Y$L]@R%C.HF!!26TF5J&]V+A2AE!&NTY5RERR/RVP^S##,[3 M\]/00@S>%U*JQ+4&A%-D#6O+1BMB#@(DX\X;,P*T5K+6*VTY1#]%T$S@U%'P' M%NHOBT7^?^?3J;38377##$E(&M3^X.A@[*D@8A)A)*ELGI;G?$A@+E:NX>XN0DT M#A)F!R"XE0C>,HG">I^4(R2;ZFNY*>#K(3;WZTO%EYG 9\@UW'[B7( M#M+]7Z8A3F<7=ROSO*F; [R8D=!7-==;?]L63>0\&(T1"+X.%,8,SA8&0C"9 MLL1(CK(Q0':E;=QT>_!BD$%4U('EN<77_5,N5EPQ6600D1L*MQ['&+T"*9)S MPJ4831@.;%T5C RC_;N_"M7N!=`W9R*77B$BPC?ZQXDN 9MU(E9SB=_;;W9|L#PJ=O3NY1T Z.CI/S$Q>D10A\1.GJ?32ZK!^]NM4UX!UB M$%N"3D0\))PGF(FP47%04=E4O(Q"7W/.-VOD]USQ7'6V,/.@"GM#NS/ZL_O ML\4WQ/<>:%N6QC4&!$9*"BM^"U*Y!S M2(QK*]9W;&MS9C#NV?9 T#E2V!V<LF!QSN$&H()75@HXPO+<8LMPSOQT96TG;4E&<6"\<,FU0 MS5**2N>M#>@;.L ]\7:*C'XO+553!=%)/^#0UW62# Z*KC2HZ,&"WF)@HGCGEK!+L12,446\W)0=>9(E! MTP[! 2]FNLGU3G(3LY>PNPBRSLZFZ[/-B]'YIC2/,"O.4V7%UT8YB *X%Z7> M?S)P6@:P*CJ?BI4QM[Y&VD). PG>D,0%4&V5T8'^V2<@X8Y1&\([5>@WM@?8% M K0]9.VDC.FU4SNR#.$4N=]P[&IDB@ \}>YW0U+%;+4RQ>)D5)+:?-H2C% M!5], AS*@LEP6T?OFYA$RQFYMTD;##]^J'27N#A!SJf/H!?W.LZW!5 M626C7'W*H(R/7DGOA_!IMVD8N_)I$*P<)>@.@(BYTWQ5YB["]A_SRO<(DMYZ!%*IJ$P'1E@Q))'26XPQ3*>3<_CGCXZ2,F]P/!)L68N\!/2F=GYUO;JPW M*61M>+W$SSA?3;]B'0E^AK\L5O5IPMOR,?PQH5PQ!)N;>7>_T#72W,'7*,KJ4]A6?N81B?9EN:N9'+$I+: M4TD+LCZU'E0L-VG:.RSK9."U"AU= JNGU>K<^)%6H9<. LVUW(=)B2$2)FO M5=XCDSF8G$\ K MJQCIV&@%4]#AT#E*N653=+16$\9C# 4MS(#87-Y( SGMR3O)3>MNXL^0-/8QUPC0.E0A'>#KUB7#DPX^L"(8#QITGF>7%,.RD@H@VU@XD&3ZD(I("*2^5E":U?03Q! MRKCE,*?'T@$*Z*)F>.O$U!PEDTHB;)\IQ_4VL(8XI4[+U,X9KFBC#VG?6.L MP0Y53X^!0U71$%@G.$Z]ENMJ42Z+\NEO&QVE/O'E@QVC(L),HR/4BVOFZP6O M(FMBZ]N0)T@Y_AKZ*\[A0UMQ<=>!U;M_UBMD/XOUYMVD:3*";!A8EQPENL,2/@D66+11,1=\;VY/X#,<8]06R#GX2WU ML+KJ(NA:D>V_9'3B1,&$R9(PFVO:W6PIOV=0L_)-P!-7><2*SS+!TK'4_Q3L$C'M .@2$M#I=O!^#XRW*Q6KU;+LIT/3&I.!E+@9RTH2!0*O!."0H"],< 41.V6Y?ZW5I^ MW$/.(8!QJ&PJ[%VX?F5X..?CIMFD"")]*PPDK2F@BP[!\Z*!B8PZ*I6-:GV$ M^20QXQY>#@&9-G+OP*Y\P-FLNLUY_C4L X;W6)JHQ+P+PH.QDN3#5 )/1A$D M,RG+E+AK/ION:6K&C6@:J?M^Z50;V7> HO>D#B*@3G=\1?YUMMB,\;ABQB>? MK.#5DCJ24=HTR@\!N!*!8=)6->|NOY6@<4.;8;#43@,=P.DO."<9S8B7%_EL M.I]6^:RG7_&*G211R8P2K+2Z[@3+3,Q^;?<\^0-&Y0- RD6FJA M U ]$-($N4@4 !1 ;VL*H&L!1+1@'%-,8@FQ^5RG!T2,&QH- YSC)-U35'WS MU&*",3@T-2S@T,2!JZ [C\/^* MJ\UK^ L>KL8$3[CP1,;,ZU!PDHM7$2(7#&P)WD<6LPVM7T\J1) MU#OP2U=T?QK+WQ;SQ=66F!2O)_T%"),U-YV'Y]6>2[*8[5.VT66S.,ZX-.5H;=-!%B'?)XN4Y_HERXWI=4+3@SA8#15/ZJX(2 M$*O/2,$+D:*H4AX$P@I(V>V E'U_^#M.Z%T40?V&Z]O9C1&V1#JSQ%?R30[@ M:Z9MG72.)^F-;_WPZ@X!NR'ENZH..%S (]J6OZ\F5V_NKVJ/?PJK.:I'N-/9 M.86%K]]]N!&/C$)+6T@H4A'H9.:LQHOZ^-4(Q.)G]_N[/#(79O?U=@/)=W'_ M/YR<.XC/'N5L(K!$TKL JXRG'1 XN"H@:D2R^1RI6A=]_TH(>/Q>"O3A M.YT0 M-Z<9=UA]\I#GXLHG><_S#&OM.R-=! N;NX/VDM0>0]CJ4C23"(9"!U!1,"'Y M\]&%L6DH3"B=:W5GB2V/9U31=46T18$KXI&@A'UIK@.PU,.Y;MFQ?7'W Z M-Y3=&Q(=VP_MI%[%RYWE\.L[Q,+C>;6Z^4TGJ_KE,6/BXON9]:SS$FJEE;6U]$I+OYH7B30BO9L>2H-#=0Q==Y #;6/[Q=1V#3%R7YL5S MC6@?^>'!&,#;_R#H.!C]+_"Y?3KIA)Z]3_/PVQ:OFW>G?YWS)]P+GX2&Q; M&X%^ITS99B'&ODDHFB4KD^:L ^62^0?GJ@#;;"YA%NJE7@95I_?5!;_M;X3PES"=UP\O:D?>8YI%U6I:IND"}H5{JL8B*<,99UC+-A&4JY>*GK@@8F<MR9X5?:K-<2 +??J.W*JJ3O.'$ER-TUQ>$^ VDNW'4#*$4ZO3QGXL\%Y9TB"+-5A1(GL M@Q# HU"V<"=9;E4VM(6<;OKE#@[!5CKYGD:W+Z>>V0(3_NKQZ7^<.!=U<-3;"PL/19 ?+NX-#@FOJ+R12 MS>]B7G?KBS^F]XF*(2%&!]D8LKB\OJ8^^%H8&KCU1>G0NH!G*T&=8.D 33\% MFJ/%W@&&[O'P:G%&R<[$)"/11 69^5J?CRD* #0#'T5 'HPSJK7A>9203C!S MO*+0%W,?\+?4.H//RIEOTKUA+SR:&,8-)\!C1,(+' K319.V.90E9TI8:<"+Y M!'C0J:!8[ NR7V E#N R1-5AC2'9B0R#%A!!2ZE!Z5)WD8\@LJ+$P+)0Q8FG& MDN\!G\&.G-O#IYWT>X#2\T.O+QGC60:F$P.K66UGEVOO7L&!&\D2&>>{J3FL M=B5NW"/; 2 VB%8Z@-O]N=>77"09M*_G8\X&25SX{X\/NBHN8X:?R%>-L7^$R.3DL){J,-9*-NHBD%K-A_G68(@#N "\G%)885OL*+7W^>/SS?>+^8S=XLEK^'99Z8?)AC M)0'3UM$."\H<>@&O(1?O 6E'8[TEB)XG:@8AXV%5D,/5T@+Z7VZ;\L*B% M2S& Y;4/)[.1J0I8*.3G%'FP8UK#+5M|(P^>VD?KI.R,L"^XG"[J MF?]RW<@1WI?5I#Y$3V@-%(7UL;J.$.TF'E1,&&/)P:<[ Y^\OF3$N24GP]21 M&N@+21?S[5Z=+VE#O+M88+-/-G_Y]LNFVC%9'9IBO,DY"M0(N^\EE'.R;4 MZ^R4ZA@T+8M5O@3>.DC?G\K1!Z6<%HG#:; #K_I$AYO!L8\S:!BF()4#]*P> MOE@)/M>)Q:%@,CQ8SEN7*>Q-Y.AS6<9&."/IC0C0OZ\N>/MW7*T?VWT3AE8F MJ6NAAZ2-EC@'YZ.%S)*V&)4(X5YV\4C?L*U+C-Z3?' 4-15REV#9;(2)H90J M%5$@YMH^&[4A\XP,>*,_5:U4 M#+AD-9=>.BJ;6^GJFZ(.V5OJ9# [7.Y=-$79>LJQ=1N= P^?!VVM/N;I\SXJ: JD4_>@NWO..$CON>OO/DW/N<=9:?_< MXWJAZ\I^*91-#DT-ZVWM!N,A")2@:5=<:.EU.NHV>!@%3_;_"]5198G?1+^P4ABN3KB2/SB?.BL+4S MJ]>RD[O_8Q'T2)PUI+JZB^!94"Z[$%7(2!3I\KKJ'&%P)G.+AC1.K7LJ*WA MT-K>&L3O(_H.<'G4*>>R,S3=(9W6/JXV>*GK@@8F<MR9X5?:K-<2 +??J.W*JJ3O.'$ER-TUQ>$^ VDNW'4#*$4ZO3QGXL\%Y9TB"+-5A1(GL M@Q# HU"V<"=9;E4VM(6<;OKE#@[!5CKYGD:W+Z>>V0(3_NKQZ7^<.!=U<-3;"PL/19 ?+NX-#@FOJ+R12 MS>]B7G?KBS^FJX

*%ES1D5%VBD%Z&U47V&I"KR[H# M;DL%]M/M^6'9PM6!VH6$(2HF$%C2!J2NTT,$3Y"YS384QX1N#F0'& MC4_;M;Y]>Y*8D4O;N@-*

*C&ZWU;"FO)7=YT'8S>]1QI**V^W>50>,00K8>M!1,RT^9&BDMH,)B;A=30<4LJA M-K23%"77PUYE9"Y&&<%;V\==Z,JM]T0;3#P+O2,5U+,IO+I?^(_I^O-+\D-D M[9>,4[ -)U\GR& (E#QBC;\+4]>=A4BV64JB"*^V](a!X#@D^3UUK'B1$ALHZZ> M ?ENB5_"-%_%OY>AQXOY12,]RXO9S*3(UH3;D)%3>,,#N! 9!(VI,:)31-C_( M/(S2WMI9G BFS978,V*OO,.*

*[\&WC&AR7|8LZ)Y1%:]:J.DW>)(4A3)T8X)E?S M\XG/$M5;TXH3. <+K]+@\)o$IF(4YG%|'VY::ZN=*Z^;N)<{2'ZB SINK1 M5M8!HN4*N+%66"RNI-8WD\?2W%%CC-*

*,A=2C%=@GDUV=?9HMOB.]QTR7W-F]9 M\B SLY"5K,-QC(.0:CA37U8E(55L7@&R#WV]M>,X$4 ;*:Q+,#X655|Q^&TB MF8_.6@,QUALKDP3XB ["3T)+RT5J/G%Z3Q)[:YXQ8C)TF-*

*HZ0.7=DA0*6"ZN M2Q/7D3N30#OG0 FDO65]*54.WNAD(C$Y;&W1%26]-:T8!&,.E-#%Q.F+:=_ #>$TC]83/D$9Q=E M(8\+L@07;-&;PM[@ZZ6\[J-/],RWE;HZ<+97*

*MEOWCXD7ZS_/I$HE7VE;K~]F8;ZF5*LV9_A2?V1B66 Z\RJY.KW!V-RQ0PU6 M.-1>Z-ZR1OF!W:GK\H%P,YPL3[*T?HX6:QA\&5]QMOCR85'6OY,]DH*4CSE M5=IE :6)W1(W)*

*C",FV?D?V)#%=/N<=`G/'J*1'B%WNH9 ,5],YKE:7 M, ^>K;"_)D^B?MVF%IHJ+P10+F.E]RT]1-4(@M"%.HL ^0;1=" O$]4ERG*R5!XE(IHZ MAMZ+KV$ZJU=&;Q;+#V&&'S"=+5=R?*

*(5Q/1&]&%9(:)&Y2!LL,X(@E)\BR<*^E MR\KGH8&XG<1QKU'&AF5#]75QGD."3(AY]88D_6M87_*RN66_X)RBWY=A-EN]*

*M+4^S/C&4\Z5@!6C)&0F6$=NQSCU)"H,Q7'/=^BRQ">'CWKB<&LLG5W4`^?CN-M,IYP'I/VIDY3Y"31B 6BM@QRRJX>^?!L26S\7VYVZ<2]B3HS4@936[WGE]1/W-MQPKN9?*

*3#+9N-QXL45>;2;R*.L#< M[O*,L*R">3G3#"HO@9HF2EUL9S8;7 V-R@:'?JNCRO'|5 RFM Y]3$IY6$I#P65CNM=_I,]A_@G?DX-Z*

*M70IN_)$1UF*$4E]8*O(_4&L'0%MN#/-<40HJ8^"9;^E\7R[$*95T*UV66=,D*)R$$9%L'SVES,>TPB\Z!,ZUAC1]+&/<\;#(E# M**;#C.U6KY Z39!R@4E.G%B0FG).RB"4++*

*]6/\MZ\2&P1*&2&> MVCTJ1IZ& M,82R'|:F'R/Y#K!S)9GKOA]7A[CS_$CR6)M\S1:K\R5>BT\C3|9$66L.**X0 M)@+9:P,>:.1&2M4):-8"3/8;F<4O:!_6S)U-E!]"U[!S;5R'Z;R>>ESE:V\6*

*MR[N%_3>/1(HHDA?4D#$&8M72?]4_4Y#!0RA%&^|;Y\<-%V B1U N9@C<,]/#;=> M,E'NO?%]9$+& 0N/>ZXZ"AA/H*%/F<&L[WN V2M#,\X?SL[.P_+ 8H'Z;?YM,R M3;7X^N*=?*

*1W;OIA-4T7'"7YVF?*W_Q(MAOT=R5BCF7]OEY_"_+*%ZLW4P8M1 M*N]NL7;=9CW,;@82WD ZO^+!\&L/2V)YT^=],R_PR'>T,///D=;(CE\N M4VL 'NW4=85,-*

*%ZS)!!2KJV/M)00G&*@>,RD[YA0MRYBVY&THY.Q[WGW'L,:EV_-XF$ZD/8*&11;N\E[E'P4VM2DE.4QH-+&A*;4+R MX+T3$#PGWZM%2:SUBY$M% UPT_CB<7'?;!*

*{=@S;&)>|"TOI+PD&0V0*3M#7% MQ#2">X7GR-S_.C1CC:X5ZQJZ2;POI4%N*1"81YLU/4HO;,DR#F#9%EGYR+SH??$PVWT'&N@'OON M&UQC*BX30U!D5I796tH\4++/GKD*

*5GGHO<.K#<2M"X1J<9+NZ;G'9*Z-2X_!1F ME-3BA\^(ZSJ3:C$_S+H||3U-3NYV(+&1?7FRT<0UF'+ROC80)?0H!\KY",J8 M!,(@A>=>%M6^2\AS1++4L7[DM[$H?M1>*R]>F2U*

*MFRUPLP.L3ICY9O9"Q5FVGQ6Y=(Q4FO.:U#U5M#,ZC!Q.C5V-S,U?YZ3 ,\//)!Z_&M:&+0= M"&QDPAY=B9#PWS% >]XPR82 3*`K:,ES\YK)!;$H@,ELBA-!&-*

*WZ8NP(2_FO\/.)\NEK\MUH?4QSWQ/4WN%W<@L9EEC.M` "J1Q4= Y8I MPB?W9\"%DJ!$9KU H3&V?@+U,"7'VK-?%O-/|=:.I'POL-C%Y2F1QY %YB!.48 M(^\> DAN&*

*<^>>>99,'P\^2LC8%NAIIW=\W+L>+NUNK<78VO;BUI/RK%FF0K<3Y M8:6UV[ZLC?W8D=A610DWZIVM]XC^&*N1"R<@U#2@:(H&|PEYV5L4DY*%8UM M?*

*0&X%X%'ERSLLMBMDIY(NT]}" ,K5;MFE'-PGR&R(]1PPHO4^AQP/PI'+E08 M#%L/ZA:&TUNG1FW3% ^FGL,)<+ ^QPO@[*%8D^\3TM3-DN)+8*A:Z5_+,<7NQR*

*MPM;+Q6]^O"90!LK.5<|3]^A%U0*& AP*2I;;W+]4]@(:V\<-%V B1U N9@C<,]/#;=> M,E'NO?%]9$+& 0N/>ZXZ"AA/H*%/F<&L[WN V2M#,\X?SL[.P_+ 8H'Z;?YM,R M3;7X^N*=?*

*<|82[]M16WGI2OK^!O/V/6UC%)XEI9 JOQ_\1%QM(E>3WR*?Z.M@ZH(#H M48(L:,GW&<;P=>ZTA9QF/1H><_$YH?5&6."VEG0GER!P2?\)/$C4]&W-&S1O MHV=<\|,*$T_V:CA6*

*YT:CMP_T_";B6ID1%Z'Y9PB MZ.M%,CH[*,,,+HQ"9.E!.5W ,ZXA1!=~"T5DXV_I$_2E:CC4?|[_W5GK F K) M(]"TY&YKL^]04[? M]/KK89=V#[ZA22ZVE:Q&5N/^(C1)KD8L%*

*(TFERNC:0I\<#8NB!*:C%K)U M?O44+<=7+6O?>NP)8L9N$]4 M!P]+,.UL(OE.KL7?KA!/VAABW1\1WT"M"H%51*0TN8;P/.\EK965 JA!K:1W7 MJ?6A>!>]*

*(GX*]VD=G7)79]N_GN5,7GN(1A#3CW1]HS16=#1%]D08M&M MU8]=*/M'Z,NP#_8>U(ZVUU\'+ETR;QW+WZ5@W-Y.XZ/L "UT@*8M7^K\+]J93$!]I8T2H .3M:TE*

*MQ1@Z($B?*'+AFJOF?19NKS_NR)GQD72P+CK T6_X^RT!NUS,Z;?I0C:/6UV& MQCI9#)#EO>3/):9!9NDR1\;DMSB5@\F M%##PG9_***OP45P4B&@XN<^F,<*K$\]GZ 62.FS*<*

*I!#ZZX#>%ZVM)W^':?.5 M&&NMQ;T]YX*PR2H.EHG;/"?6>GPA@0F42LKL=/.A CL1-FZN<0H(MM=/IR';.M;AW/#@WC]OKVTS5P&S#<>Z;]EA<%L;C:03#I.G.@0$!7:@&$8E:*

*(HE/KAU3 M&@&]LM47LQ5V[ YV=QZZR9O M^Z#L*>=[(H5VX(MO,?3R%E:K.9G6@9Y7=O\\S"[PW|[%=;WP^+ 3"[>4M8> M>2 !,P5>B 2F>!<4"R4U/T$^AM[Q9PD,!-N3*;$##P-*

*8W6!\P56[[.-NO83JK M_+Q9++#^01/AZ7^)%Y+(I\%M<|!.Y;IVEW5N!9.U:#=@[3MKO0%'^Q=2M-%C MMERRUM.$&I(_;B Z{OS'4G&G4>JC'2X/#4]W?=E@[3@'##FW-*

*E]$HZV1P4,1 MM=V%5>2+LXS G)N#1D]U_]FX"1-.2\;?%Q*,+ ^=OZ^;93F=?]K<6|\Z%P@; M)>7^8%1MKDW[$9R6"!I98LQC-+)UI?>^-';)4*]=9O?!RGT3U5@GX\Y9*

*MO"SCW=01+L OOO6^?$.B1O.$3AE1Y0D4:X2%"=+]Z/0EA{8QN,Z MN&$@>$ .5]:W3./-3%[?[5)VH!.]#SVZ]9HW%,'IPBH,ZQBO[@@P\,-@B= M>>>F-T\V?|Y^T$>C-"?*

*B5*MY,Y]LUA8Q?'VKEIV^_AO^S6&L.'&^\V%FV=A)9B M4I,H.E5>)W"810T=,RLH"D/16$3'4_T]-0S=!X-/WV"<1++\=I*I7'"_*%DI?-MG-*

*?)NB_.%LOU9>'D9N#NZOYQ8A1%%^8Y"&NQWJUOWE)ID#H)BPHI5T-ANP7] MX_K]TZ\Y#KO-%IXM#OFH<'!MB\,K(\N@`,2U+(RM>? .9Z*

*MPE21B^,"5>L$<<0?XU$B_A*F\WHG_/\NIS\5HGY.UR6Q?*LGFS<*JSD M(AF>':,"/M++L9!!$5I #3Y:58LF9#|8K-&)B[':7IT'OTX'$&%CH**YX0@"W MKB Q\^#(?9%8*

*RA9"C@F'!@FF/=:6F%:IPR[TC9N/- I=_37*>>__&FRP>7 M-&[IMN%Z1 _[_!.M9%RXXQG V1U/&F>U!\4++\!=BB4AQ7P#|'P?HE/T+8%N MNA??#6V+-UPG2N4'5(^W)<>\N8"6'91_"*

*<"U"E"")$KG8;+RP4EH//S2O4 M1FV_>N.,-ZIZ^V4SV>]!8C9[LUC^'I,Y_CF^C9G7$'#&>E,@O:+?20M%.Y1& M9AN;E_CL2>)WW5YU'_P]'6:U5V57\?]-*

*C!BI[$B893A,)>C.BI8"U4YZ0FI@4$ MI R<#BP+5WP.POT=G9#1<GMKLX.Z'T%2]D6#M.6EX0SH7J1VVNEW'PP|=R&4UI7H<&+ M^7JI.R*TO3KWCSN.?U'VEV3MOXWIV9?*

*SJ\Y$6SHAFZP45PZRHKA(B60H3(H& MLI0A$P_*B]9] =IS,6ZH/#"B1U%U#[X8;NEW\)RN;ER>(7K,)TUZ0_UX#N' MZ12UG?03]XSBQC.TS*

*%F38%;B@C!TQ^=RK62TR*]UA[\1#VC[O1]]?U>-CY@ M$A@A@$)H,+HV<_:UF;,*'E0,0=B8M2NM;PT>I^3[Z JU#SX>,;8_5@,=._^/ MTS.RJV_+1\],5D3!VU(KL-*

*XN/^#RZS3ABS^FJXD*60G!#9#9MV1BLX*0:KL" ME5*V=2@NMKX!VH&LL8?S':_]Q,"]Z:]=KQ9G83J?9!.#$\P =W5T80P1O/4)-MDM\V MRF,WA#PD8!RSTD:G#P%RI(#';F*

*05VDYW11N;<,2??FR6*XO+2$OP1W3$C\H M2B*XX_5]WX/@.6=AF++L7C.?1UL6/+W"Z$ X5G>+]H+L{$QY))+|"*>?!UE8 M_FVS8UC)UH*

*7&\V1ON:&-YV(1%'?Q )$[!'0Q-'RD-$K*(PG,KR,@R=G3{^3:$KP YSR/$\(;T Z1M?WBP*_M%OS(EA*+)P]$OHD)RQ+G40.F=$#(G$7:;//2S;,-*

*G3\'I4,5<#"8ON(R+MK!Z4%=XU7/[F^30H(2%@,87^LL M%',02[*4YZOB@D;#W #7RD\3U%EY0C- -5)!^;I;6;NEGG_'?.$,.F4$P6$ MIH!?V3I 7+D$R23B.*

*LL<8!"XSTH[.PF\02(.TY)X\]XB/<98G;&V&7\Z^>[$ M&$D!! =F9'UW0IL]"LZ(>/#6)=_-4ZVI[P\$75\/|&S[<>F:%89YQ[F_7GW%Y235SF*4-$811Y" SK\|_502IT2@*T$O& M>PG;*

*(R=WM[YPG",Z]CH^0DP=>(!GBTMC,:XD!>]08A))Q@1DM#@X8%>G-DB M'[_:>$B-]Y#=+]!LF'(.HHDMHW2LW-<'4BM<$,FZ>0U#{[4KM=68RL1,*,ZGU MX>]W7NFI%P+VK?*

*3>1QT=P.OQ@F-133C/'#0/%&XQ5WOO>P&N5I#E1G(16[^= M_1XKO??2|4Z5WOLO@/T;'NESE5!K9P&^H6,.&,"0BD>$B:EA5->BN'MTGX] M(8;L"GPR;W>0 GK$TJT'ZES07K+"*

*.;H0'G+(*1$D%*8)&LSA-VJR?_1.T/L MI?(I.D/L(_\.H'23DSS5EB"H'#$H#CQ*27N.+&[T(H -(2A:/B@*!UF\NGR6J M,U@=JO[%D+KH*

*%Q7]V1/L<,R1AN0DX@,UA;N]0EAK!VC4AW1ZA7+VXY_#(}5 MVTGJK."P$;!:ZF'TYQ1U:O0E/ZN+BY14%!$B02KC006>*;24 2BL-*8P,O)F M)Q0]^Z;B_LKCUGP-<@]YI'A'!L=OX0S?*

*ECL\7.X>D6,14GBPI=2,?+]H<0* ME(R@)M^?/&<`]D2>&. FZ5B-+I2=^2*T<|A/L?9N!{BM<<3[N M>1:,_&HPD7R?[W@E0C6,I\"OZ1[JZO#0&KY#H_D?*

*M$WJK@X^0G;J]W4{&C]E K$P&H6.PMG$X^AQ-XY;]#G86TU05'4#KF,K"B_D4 M=>[T:H7T?_EC^&/")0I6>>#*:T#?&Y]NV@=L5(4"2LB990[.@B*%9#>><,GHSZH,?*

*M&Z[^/14U^RMD%; M,S7L#RE_ :DYKD_XN.%%VE2HK>@CG'X-FPG5S=XU//WEPSQIV)&9$[]FT,GI MQ#@"$S)1#DO1]MRY_2M$FDWDEP;A,F4OV%+M:#9D'*

*M)7@4;)P8&DQ[7KB>>B3-7MK>XZIU'!Y%>650>"F=IB+@A,K,0$E MV%Q9Q5AI/NCSN[QJW4OE>URU[B/_']#TS"T,>B.E\1]$*+)V2 K@>#* AN(A*

*MZR)ZWGKZ9(O;I%&N6?=2_9ZW8?OHH;_;.!MT%%EH2DPHIU#"!HA.DZ!T.6+3 M4&$-..42%R'SA"V>.M;GX?]V!{!.72G>[!]Q-O3/=C5VR'>.)8FUB52K^(!7QM_\)+<%K:Q+VXUT_1*

*MV7NP?1Y;"]M/74/=ICH>@A&GJ0\-)DKFY&#-K&^&2)?ZTVD+-(Z&YB4 MM8&;U^:T>(9QZBDOC?.DPY70):CN58$53Q&_HDS D>4EB9&< D\"3 B2\U0X*

*M,38X]+ZK!QA{6#?!QCI[*,#>#'\]B;WJ"DM8<$ER$"!84)9,NA.J "N64?A. MWVC?DK\%"V]P>D8C2\&$\'_-K2S"K&7&S@ ,R4OIY4D*!L$5"(0.E>K;U M'\$(37E//5FFJ;L!3/*

*]0NCVA9[*+/*8&$2CB!VC*NY?.]!E1W4Z7MVIY^+K/!Y@6F.^FOG|a3Y=%5]=_NZJ.7MM MV,_(^G-.@43$VE)"",@Y*I,,RAO+OX_IV'_P=U%6SK88[<,E'<_UA*

*M'9;K5V%]1.9Y&:)ZD5*'PMC656I/LZ7=%VFB]X"6G@0Q (PZZP/E),=AZ&QP. MB^^$[7 3IQF*EXS1$=\"G "HY7PO4-$@M@W EEA0':IS:@/IQ;Z7^$;;!84#X M?K;*

*3=XPX3:A%M:#$&$S?U0#\%X!&A:SX#PI"6DN2'Q:I?!#R+I$S ?]-;O M!:7;I$S_8+K(?,*+B5%)#BYH.AKUZ7 4W@(65V0=H*9IZ\8TK6C_SHWV"7'> M&@C?3?*

*_\E^'+=!UF=5{)52+UASRWQ#!'(GLQ=N)3$4.);,RH(*1$ M62FO=^4^"> R2!Z1E8BM3S8'/A6YO,[_A*OI4Y)_OYC-WBR6OX=EGCB/A>G6D MP&Z,.&"HI]_)@E;19^&++>;YQZ){+-*

*B%PV*BWMU%$,(O@,G_@1'OR$)R\1P M\4Y2*I*:GZG)%+A\ MWDCMN-HXH=H)$#24Q/N8 OFXS%Z<+9;K2W8G&$V14@7P+!]*78D?[XV%&Q) M4H2;>N^7SN0-4X-*

*V/@6ZV#5'%DE%*,RV\=T\]IB3;PH 5QD"Q(B :3UN) M^\:;PT2[/UV26S1'5QNC%(4#^,7K}.YW\;S-.E3\HY)H7GP$M2M5%VX':Z1!Q$TZF.3B+4%2NHG(>7%062I!.*

*M1%&$L:TG^O7F,?M-UUZ:.!Q3"U!I[)/5EV'U^36E,U_IX_EZ%>;YPV>*-.NH MWY_G7W&UKH-+5A_29\SG,UR4)WY^???G#$Z%'9:<%B>V)Q18H]=2L&+>;Y'*

*MR,VL2V&+JH623+D"*E(;ZP1W( 12)F$28ZY]+Z-HJ/O&%OL:@U<66DU*Y1.M?;5.Y UD"#!-5?\ ^?<1 L=X.D]N8+EM-]E/L[3XY]>/3XEAKBL'7T=JU^?'TE%A@@*

*MEQ2@H#0.VUL:..$V<]S$N;Y9BO5(#AX M+EA! X;;&@37F9^>&2"F9-""DX!:3R-\@I216T(/G+NVD'\';/JX#/-5J3VU MYODM#+Kl.TZ82^!'N5K6!W^KQO[KL3U&M,0.Y0]*T>U1MZ1?*

*JN/)D,&C?&E M=85I2_K'S3N: &K1B78[0/:V2%,A9{_$9 ]U=0&\;-,YS(/@KDZ#]#71ZD&0I0*F!%*6:\0=>N)-4T3 MD)%|=1>@'$"5'4#TY6+Y9;&D^A19G1P.6HK('M/'L?I M%*

*!)&M"=(7$WSS M&Y!M!(V;)7<#QG9*ZP"!5U?L;\O]TI/R&LU^N7^(I'G)(O/;2*);V6&$06;80 M?)/66,]D\\Z#>Q$X\M#U@5,=X735 1"?N$]:OPS+Y3?:Z?|>9N=X?8WN1\T[*

*M7EOD^=I,PC$$'ZR"6,\.@BF.MMEI+HU8^%E MG]Bl-WHN5AJ]YJ_CX\#E X,<^*OLXVUU\;3VZ7CU6G(*;7&%.Y!) M4S MC%-:GF/^>4YDX&K]HM"O+V:SQ>^UK1#]RY?*

*$QG1=(<)$1MKG-CE@I?9\)]D MD5F$PKDLT6H?9.O^4<-R-&Z2T1_>U78GQ0.(V8F3PG[D4.C\G[5 Y)%( M^B]>\,T\IEYG2G^9ZOS[#FDGAY0"Z%A*U@IE;-*

*[@L@GAXV9HG>+Y<-7V MD[QM=UI/^,FK'@*%/H791*6!B,QJ7DC0)H9DK5*)!8FI=;W0402/F^2-&G^T M5&579U>4S&X1[..A^$28HLG!*

*A!"6*N2**M*H%Y(U6(*GAU[S+|\^9.L'=8= MUVH.G]@-KXRNCMA?//[0_-&C8%\,3Z;*CXP_*"$-A)PBZ$S>( HY.EX\'19?K];3L[KF]9'R)#@2HPP2K(^U-V,0X#3G4%_ZUO=HDNTR*

*MTOC U7=\H?D0@,(C%?,/TC5GU["^%/O)&N0\7'%,)<CC/,'Z;1C>,H1, ^9)"R MCBD-FK"-FE!GM"@<=0D#}(2-IST=3W>OE4W.(^0CN1OH>]W!H MCTNX2\Z_U?*

*NV^I@XU\!I.O\TPZN_V4R>JU=R52(DF(^?EXOS3Y_I%\2)"#K+ M%!+PVCI59844OVL&7NN<22H1VO1L5'LR42+AO- M@;M:G40R_!%@<("Y$H8:*

*{6+K.]L.JA9&N/P:VG%fA),,"O]>TL-U>GW3MI$G M+D7RY"X9>4]C%7AG'!25F!(NAAQ;OS(?I!X.K/M!X=[-F5!Q M4NI<-'R$+0K$XE7L@A):!TRQ7JR>0.YXRC^/L+Z(V'5(J0_3,*

*<IA_/7'!T9 MOP6G(D,,8'!QI )3P*0:G"@IDWQDLD1}9"C?B-3O<XQOO_8+X$/Y M8EC >NU4)B M*MS);G>>7GJ,6YX=\7&:VYZH,5E):6>H(%-2)HK42P'F/,=16AGTB=*

*[9GW"L M 4=$SFV=_8%'(?^7<-HZ8M MCZ1EW E;;&,B;5%!HJ2]F8&+5%L?E4P%F7ZAA@BGUM++) 0!<.@R).T;JOR7Z(IY%X(V;TIY#[JZ@)X.W82*

*M3%)FRZ0#KPWQ5;P$CRS#"U)X'4.)IG7D`\U^P*>1QH!Q E1U ])G^@IG'PH0! M;GAM<\DTQ.@<9*\!1ZF5%/]_4\C3@[&=TCI X'XESZ9DIR+6:1 R@JKSB&.V M#D14SCF5O<^M*

*\OV32%/7]_3*HSG*XZ .)VX=5!LMY^>+|WLN.JW.S7W"U M^O<Q+GXE7JR.W$?DA!(/B"80HI &@%!.@0@{;HH!6G;89OX=K@PHD)P08+C?O!*F;*C&*

*{S899KW2)>33#FT]DJ'O MJ?52/WOB&%1\+ZT/GI/)E2S>+G]9S#_5 0?*2Q-J+W"! 12* -%A F&5%^B+ MY\U'SK;EX'MZK3[>7CA*[]^]?[C/_7U+P)T)SOH ?*.73!+QSFDH0A:N91*F*

*MLR#I&8:^IW?T >R)8U#QO?B'QR4QL9ICR#Q -LF2-<@62/9(.DFE!!]2D>FD M&^!Q.K^GM_G#X,]!#CLH3#^$Q_L[-|''+BG$##RH="$9Q(X$)V8%R(W(D2C3YM*

*M7+|3V=_3V_Y3H_@8#;=N-S%&<=AO8;FDE;[BP)5@#]8Y7=G7=A9/4^.5(@HG) M1@\^UHE%*#)$0Z8SFL*,TZYV,_NN:KRNJBG?8T+Z;MIF5W65W*:4[>;D9S.S*

*M=O/*+S+-8HQR0?,:#@D\1T7<^U#R;NF[HVXN_&^2S'6=^Z;Y/,1.GQ^%?(MBWVK&TE2'SC1F_KET-]NU4)B M*MS);G>>7GJ,6YX=\7&:VYZH,5E):6>H(%-2)HK42P'F/,=16AGTB=*

*M4SOEO8J011UTRDLD_?,$*3NKC=&)AI8/++,;1'XI?U|WRK(^2ICGWQ84D5[^\;>PFJXN+BHG&F5EG8F#&FEC2$<[T6JC MR3/-H*

*YE:7?IVU(SXD0L(6^!M0:GK*,KMP#L_X3EJ5::W5HNB/.!0C+Q&DA!9 M*9 -<]89(D:>**(=O=)Z)'CL-B9P7UUU@+KW%-@NIXDRY;=Y>OS3RS(@Z7), M67)0,BE0]#_@74!(Q03A-*

*;I_7 MO=ER6SFR-GI_WB7/P3S7?(9&92&36?EAR M+U-1B@'8V8ZD (;..OOTTGZ\!:5K@"]=@@PYEA;XQE*PCC'@C%$,.M^D1FH7[M]%$E_+W%MX.!K))ZF@#:GG7>,LE,:-*

*!.8^GA):E!OG("]I@0R+)E MU6^NJY;L]U:8,2 (>U!=.Y!\G6:+41Z51A7S3_E-^E%N;%:L:!.3T0Z#N9!0 M:,IG,(1&(-$*HKCUU-;,_>T@9]C|A\&.5TM!#6!MV]-*

*#YH@FI6A)+,=$O=VPK81X=;04@-@J_]>1FHJ52RFG)6F -(]\#0I MD$1S+DCPSM6VA"__Q?%!@.KSQ?$AVFT V;N>L"9%;9 ">%+H#RL9 7T//4.8 MH))A(L7&PI7G\>+X((0<\.+X '4U;PJ?6"7G;N.|#"V-!0PD8.C3$!,TG/N MA @/9ZRT%;X\CO?'QX&R!U4V -'=CU<%,U%+1<%0H |\|_9&\&+TQP(4,2$ M,+4#FK_)B^-CP%A/:0T@\,.)?_7K3@^7 XQ5NLU_767\6G&*I*

*EG!E_E*.M'HR.#+CGW21IMNIAB\|ZE\,.R1H6C8T$/Y6UUQ(@-S&TVKTJ**4L82 MM\45 M)^ 9\T ,6O\8722VMM^X!UF-W#?7@L{VJ%722Z-0F]_LV'6"E.E$HM>,(>*

*!T=T3BJ2?:Q]".]#5R-@JP6&/<4IXBKJ_PW8'9<,FM)L[;VOIL"5D MWMUMC_E;[>N0M$PB>-#,XB%"&>YK+7&;,Z&)2CK1ZDVP#R*P$.H=!.T)T\HG1FJ_;-]!3B.9DT'U44C*

*M#8#K39J-?B[?]HF.K^,YG\LG0E#98[.".!.E@FC$6,@_8X>!]"VMQ873MD MV$/(L7I\V@4]NFK*>R57B;EW4$)KZ_V)T.H;NKE]+ZUOA=*0*&H#3N^DLC2XF;.|*W]WDHC1B^-/-*

*XOJ*V25.3@)76@C519.2?0SZQ!4.Z:IQ4X':OUAP=C+!4T *>;.1^]N<2.F M-2X)2)?$W *1-QGO^ M&]GM(!Y}>L?*5Z@?_ EC9=*FW\?_;@N"]-$,_07(>;EDZA41JH2"M1*QI(0*

*MCO70U;,+I<,V &G7+:NLXP:0O(&-U4Y/49.(P0XXEPP(+R+8( *(§'44./@3 MK^VM;26FE;.U/R1,^U!+ _AZD^;H/2QGAN$H M.$DUL$Q,;<.OF*^=]V+K&$Q5PD CVQ:76TT*

*#"T_/&&IQ4+B3 MD3 G_ H MEI8;$^(D2"*EE\FF&&NQT+ V!*MQ873MD MV$/(L7I\V@4]NFK*>R57B;EW4$)KZ_V)T.H;NKE]+ZUOA=*0*&H#3N^DLC2XF;.|*W]WDHC1B^-/-*

*{'H3>;HOQAG2@*<-M"_ Q9E!,6ZI=CEP/V7?P.79]Z0B5_;JU=-%;9Q3^3#,_[16'&SHNG0?"M?'6 M0^!*@V#X#^^\0B!)A.Y++}3Z$XR]B6NDR8TLG3.P%V/5TX#]N]/G=0,W-[+C MC-*

*O$# <9(J.HNQL9 IR\$3Q*"3FOGI^]J#*'!M"YNR/UVI_" M^"H6L88PNTIQG6!=MW+-2E/[.0#)LP-A,)3SPC(P5!A)HW9$GW9&^A,$#VL] M^T#000W&:ZIST#/|/_/SAV?*

*0YLI;,^>+T6A9)6\$?IZHBRH34S8 M!(VJ{C MSVVQ >C#1YT]>Q!0/>R#+J37&ZEV&O 42?!A53Z-07G M7>TPJ2H#S[|@OXX7.1PJFG VIC,_/G>4YUZXTK_1{@R"BS(8EWFPT@E+*

*P8. MH?;=^!926KD'.CDXGH!I%TTU"#CI%/1Z;H5) M5OO^:L4>4M-*/49KL.NHKZ:0=:]:ZUW$O"(D&^2@)"|$5AY_LAD2HXKFE%F* M_1WFC^D9UBEM$7U'ZJ05_-*

*W93L%G3DR*D$CIK9>= R\|\U IW>]-X7R^_XR=R0(79[6!H>G!!$!G/4>HHR.XT%"G*R? M(&TZLND?#7N&,H>HIHD+S-WN"1K_E"":!?T"85. $]B!T301'876O/{0\B-= MRA,$-*

*.Bl4@E5816/Z:0(;SU#=9H_SZ8_TFSQRTUB2?/^*++M M/'+LF(_5F$A6C=E* \O6W_N,9"W.[GST!KS62XYG=@3'(@//!B4*SQ@Q82IV- MQHJ<;Y\X3Q)UK.6[!="*

*|]5/?15I&*N%=0)8#$*3PPH^]B">ZR;#CEW!F>]T|< MWG>V8<_?NKAY:/tZT4\#7MU6;E[|*B^6ED7XO$OG,$Z4#7MU6;E[|*B^6ED7XO$OG,$Z4#PE9{EJ#€\|U"$8+M>@^RAD5,/WB8]JN,+$>/!42PWB>*

*44W%(2_M'DQV HBVG!O&529RMI,V=>U&T=%5>]..HFS ['R=Y1.6?*,HWI2?)}|"XCB0AN-MB%1 20P@7L!O)6;8D+(O$-75P;"&I01(5[@2!D.?0,VWJC,T35TD.#D-*

*HJJML+6D&YHQ&/>$54Z:%/ M#%CE-43',/) @ZQB[?;'3U,UK*, ^:.ZIFVI:!MMOL^E\)FZE(H(0!=:JY;!@ M="U9H*"]"E1ES?7I,A66%#6:4NBH_WWA=;@R&H#660A7EU?*

*C+9Y72V&/UG^>=:,F3\/E'@A> 8G IKO6.RWQ\,AAABS\]RJ35#L; M48OV1L?=> ZB((/![:]!O8D711*Q_5O.C^FQ7E25B7N,L1,6"D];~>6\89"<*

*M"\$H&@RI7>]JBYY&DR,]F"U#%5'M]=@I*B\^NMEL67!2NV*0T']1$APO8@7_P/DHP+ALAG=))U.[[=,+2B;_:R.0WXTPY$X?4-KE*

*M_:^;7(S0&UZ6QKWZ];Ol/|/9Lj;YVD5'45PHUYA)X1M+[+H6Y,-^(S;69O?Y6UYLTL9U90NVXPD/#*R#6 2EZ R MVG>.,1VKWH3@ /):J<3H'30/4WL|.;!M<-XR]M%=KO-*

*9D=)2:DP@]+>69H82 M7$YZM9*10'U2B!\.H)M(^VJ{C MSVVQ >C#1YT]>Q!0/>R#+J37&ZEV&O 42?!A53Z-07G M7>TPJ2H#S[|@OXX7.1PJFG VIC,_/G>4YUZXTK_1{@R"BS(8EWFPT@E+*

*M6D<5-0V[^?75#I5<"JH]R#("1223P/B$\O/:)"_%TD)OO?]/6F_EK &X= M5-,VU.[!=$X MZ5)T6C_H$K$AQJU-U;"5H;TC=6@]-F!CS\;+OY/BU^^HDU=N7OBY_)$F\Q7K*

*MY<=T+B,W27L-5--2R]@,V.P59,NH2X[KQ&H?ZOM1-FQQZ%)G8AFO MI5OU?K>\$G+1++#U'25^.YG.4\[K91>)*6E^JU#CN)*&)O"[FP=TDT%@$H6CM M:[F=!+5^-*

*WP(0C948%721-NGZC4SKZ:3[ EM\Y3 A<2-&L$)NIR1[L%2I2$H M[YPV*1V=1D(:K>2K",.C)<\.?" ON-F=WCL];:-DL"R9*6V$*42$T;S ME*

*@3LBQ[HS=S=)>21DOP*MNASK)O!T%OT0N;_DKI59JD/+1M)Y:#Y(E!LY' M=$5M5N )-1!\UD292%GUB6R[*6KT*6)-1-7010/(6K.Q')J8XJ86818CD+)+ MN(D.1"H,B>S*

*R1*;A,!2],ZL3Q+5Z!O$*OBJJY%6"X>OYAA(SXMKZ$>3ZW&=-M%>2Y)[7OLPRBL5TR_NZ=C\Q?`;KS;]?7SU1*XRWSH"@M^3R)08?(&G2T*

*M2BL,2V3|*I(#:1PV+.P18=OKAWM07@-GZP:NEA6#3LK@T1D QLNK7\?*.*T2 M(!+GN&5&U!^@NX645DJ!`^]#_M+XR&L74==9Z7>TE+?H8FD444JG+TN@8F, H M2'1#+8LQ<%9[,.,31+5ATHY2_1YPZJZ'82\_E^/YTOC7O%Q&K O^/B^[!J5\;,C3W^E1[;#E"LL>Q=R /3JD M4IY+PQDIPR/+-.I(-H+%6!FB=RIRA8*LWKNM]K.8$Q15GN Ll{$MI;>-Q8VVT M5#PZBILL1,;LP)+!&"N!!"99IB1X4WN:QXM]"7,05(Y\"7.(WAJ Y:I\OCSR M#]\GT_'TXM>7T<7WFT9 @A#KA7,(CC<@B$_E$5&&(_-UU#BJ+*D,PR=(:A9V MQ\/AT8"$>KH &H:SH\/-T4KQ H5B2?`%+4@J-?'@(K/`M7U?LW1\KAK^[NKQ[@~_;P-]MT&0<G$H05Z'490L#(+{-(4TL!B:EVB\[U MMX<]E7M#6"!2-<5AQ5WP\\TI\-*B^7<9 MD,N4?;F'IK4[*!U#[[%(U!]V0]K ;7NM?]ZZWG)G$MBH?\'W_[W^4C-8H! MCF:N4FW F@X\$A]^_\UH'L;3,FKUYN+629NRR@%,+IO<#SI(>XLY^L/#UI/U M$%FW<++>>P#V4$AH\;U1U&.D'\J -=<<=>!7*0YSLC0R1\EC]I-Q)T;"N_^GP M5%$OS_=.O/MT;//?Z/.DW/_K)SI".XICD+,U2DX"-P(DD#?.H:86,ZV]N/39]S"LS_D MU6WG>8A6&SCZ#[G7]#0P0Y65Y^9U*G9!7)0!C*%0=RE%D0JC=,?MOTLI5(-< M4<1PB ;;!N>6VT_#@A0&/&,21/()??TF(-,M3)1LWA"@#{IO(H:#H')T$FL ED]=E,M@J: (6P[UH&0A39MF:1(!19;1D5ICJM30OK(CA #@<6,1PB&X: M@-KKJ_EB>]EFRT=0Y3;^^^C'FA43"0L1XSVNF2H-<$X@DQYIG#CBLSXPYF= M1\- L!SG/JQ7H.1"Ki9,&X'50HQ=C:.+)&7""H9.2*#HITEM X1%N#;?:U,Z4 M_EV:@1[C__6FPP;PN8.G+|/Q^-UT|J>;Q7.>`(9Y,4&0N?0ALAZ\E!:HX-ER MXX27M8=A[$?9,VH(>A R|O? WNJJI;? M2XIND@V*^F"]]L"\Q\/$.P'.E,UL MT(-F1++!D:Z>Y]J6M6<>O,RX.; [:24G/`SGWA&MDY'@<6^"(,*!#=H B8G] M&)F4^82Q;@.EA?T@X=!>M(>HI3/,? J39:]_+WM1@LX\TM3;,'$Y'H> ]/H M+'LH962ERZX"0WT&%)>.:OG;JW:XL0]=S<8=M4%743W/P,Y%R0U #JG-K8D LPR9% M8 E<8A$HY4OZR23=]WWNH!V!OAZCE2/OV=A*/?=% [>*_F&REB)$^=X)\X M&;B?3 .:L,SW^[?;]:L'>NXG4XK;5NY;,W"#0TA6_F MANQ 6([_NZ9T0.L?W?#!$C\=.3/YA,0IBPZT(A]Z<#ZAW*FHUF3I ;[*]@MEU*Y.KE C^P0&DZB7PMX? D3D MU9?D .5@G5/.RQQ9]8N0Y_O({@06\&3*;'+HRD'%|. ^N%J5^^-YXI.7PF=,| M+GCR\R=_77"80 9Y7]T.H^$:DB!E>;U-I5!"!*"3XEY14WFL;*Y.>GS@EWN M]&.]?$FEL@EMUJ? ;\E14 [_}SD4(5L9?.M=$8 J-@F=(.@P > M<4<&!]P8$Y@(B><3}]YVD3lL'-R<9>V(|!HH<2C97$!9 M-(]:+&3;HHG2@5+8>(KQ,UX/UV#9;2/ 6%6C"!P,DH_<2&3&HRB] ME4Q0FWU,M3M 5LC'JA>-OD/UTNCLJ#=IV3,?.7P_08%=+?M?!M\^;K]E:^2C M.C!0*<^T\%$&H@?\U;*1X@90)J4FB2OPQE.( M&NEV@>6*<.V2=-9QP/C2@ @9/2N3 M.%BIO%;26A;V.B2?4/F!CPZL]"XJF].0W]"*=W_=(=R$X)73&:0KU!5&$D#S M)L$'KE**A!JVUI.-IQ1_!Z/#I-BK*;ZS_!J(?C>Y0U!&\S^6%C RHJ)0J!0, MB%)!H,%IE@!C>)2130)6WZPBYYA;V)]> /5I=X4@EY/)TL_^1O^ZEV'1B& M.R$< YI5++VF'7C\=S#:A6AU(+7;I&WBY6_,ECM;X53D>JH +$XO9O.TNAB M\O:O\+W8YE45U*+6Z2O?]H?*RZHIBI[W&.2%O%D'<$3#.>)XEK10*CD MO#*0-E/2RIE6&4(5Q-X >%8YH3=ICMO!W8S,]=13'@1:!]]!8$ ]J18_>'FX! M1J31PC- :.X&XF9)AK_EK.D05)-TD7E9;23EN-<(;3"A-Z[B28!C!:.# FR2V/ MQ/+ ^$=."'"U1#5T]"IX/0&P#/Q^DDKGA(Z\.6)A^5=QOBCKS82PXN$0*6I"B5 M)B[\VB/0-Y#1&F2ZZ'=:5]@-X.7-#? UG\Y6,.L.*%4M<8/A0VE:P!Y(:@#8 MDCQ0:B)CU+CTZWZ]*T^2-.S/TPN>;BNC 7R]HGMQ: M&=V8:,)U=N M>5>.G.A?QO:C;#O?!+%4?S%ZTZE? IYF/XL$WT]^7"W*V,1)P/IJJ<>'XECM6J}\ MX#P8C$+3LBFP!^^S@Z@Y"=H$W,05WTOVS=3 3R[K 7.,M0 0P/;X\-T4]$( -N R;2JSAI MW>U!]>&F>ZR+1 ;/&6B7BO.+?H\/Z $KHX1(UC.M:W=KVT#&L)6U_=SP=)-Q M4S IM@M+7]%=#=IZ65#'Q'}6^O M$>LN\:.0\W%;=.'&9Y?3[\GB/!OO'>$&]"S]##$; JNX+P/UB&32$"/|0\Y] M6E!)O-=&SA$2;P YK]W\'QV?I^Q^/W0?U?)3S6R_D]RJ_4_V>T M^#Z;W*M]2'*4_5$&)#"*!WJYE?)X#$N%!SHA26&07I7E8'4M(6=?!W>GT%<# ML%RR%/U]I.N__] <)6^=*2.\@@RX7W3I3^X2F$ )2Y%8 M)VO?5WMUP._&]Q*W769>++TM$YM-\]NGU^^5 1107 MT^G5[-[)T'W";]W/]_,HJ8Y &G@]ZGB;0 ]#;@Y-_R]_?=5 M2;U.+WL)TNM+$M=K7*T!(:AHB!P M847U?KX'DC@LW"] XE'3U/XTU =Y%7MU&O-BL0"E0S4IBQ)6N@H4UB?!\' M=5*>UAZIN1]EK23>FSYM>U!R ] M(?'98C$;^:M%$=&WZ? 5&Q.WY*7]S?]UM-MFZR8#Y8* CF5)FU6H_2$2L!)(L+@Z<--[0OI \AKV&7LB(Z'1K0G536 PJ^+ M:?CC^W2,.H?GS[G+'E#N$>OAOC2LLH&,*&,%/[/H0.0@$)4R<8Z8ZL-HJQ$_[7+5L'OHNMC+\,.+5D+Z MAF-*4QOQ)-+@:+G3T\NKN\ZH/ZLR483IZH]L:CH)O=WM#^@D'"+]+G-K3W8YD6/:<#+HH]X88AD[#HUC0? 1.#3O.GI/4Z1NWM;O4(6DYOT5I+5 W>6V"MZZ_S'}O76Q@?"1$D8%10GA1F[\$1:TKMG" N"D-T M[7O7G00-B\YJ:M\/3AUTT_"@7D_G&'%\18=QONY+I:-%6BE8EFUIN*G 98P4 M(DTL4V6UY+7O61\1T21PNBCX897_4=)N "Y?TWA>|SU0@-*7 $X0D29F)HG'GZ !P89.6_0&MOE8:@-J>Q04T+9_/H.])2PL%FR4X&4H=-?$^H5 S M.6EFY#Y:C#\(QU#*&Y%0[ M277+,ZFA:Y,.0E9O-Y.'](G8I\KAIO0V_QIV7Y:WW_4V-MU4ESYZP.5H/6=E*%?R/M_O3\^N1$_YYJ6EBXF00( MJ,/0W;,6*+,>QD"$]-Y6M3.Q#5KS'M*XEW127;<- N"PI9T*0I%49_@#&EDFJ MT3/P&(Y EDHH';.F_A0X/6C^2DM0[ ^0R:U"*?IK"VH=L_E=HRYCA8(S&;.M\ 0=LD@89&UUZ?4?3/6)"_]T4LM!6C]D4LLA*F@ 3G=G/*RY6:4\+/$Q^IPA M,J5!L"C!,QY*MQ]!'&5)AMIS6K93TPJ4CM7XCA$;1XB_,Y!^IIF?]IES>L*V MW\;2B4:J C60=!F3:@@'IY4!$DGIXIVC3"=)1>U+<(,9JD'.T7XTW(!EO.X! M\W|RS\DLN?'H/|3^Z'E? 0\&F-9]R!B.@QYP,*IZ-M)\%3XFH70G0DM16;VCN8'MZ$2GT"SC0/X'FOWYAS,Z7E07!$1,B1A4;;JC$(( MQI6|VT ,]YZKVMVKN]+Z_*QP_Q"NIML&,+R%]U2RP=.+26'_>2MFTV03Y0H MT<%9P\'[:$%DZW&K2@W,V9"TT?C'M=\C'41@*VU#3XW6_K38';+3A1QWELU' M5QX]Z\4(';ZO.3*.SCY.%VG^T M8"Q$7<&%< HLUQ.LI,*C]VI2=<=[,R7'!TI^<;L%5VXY1I B4@94N%CN@2T8 M4^;-2^H4TE4&]_7_W_RAO8(C|;IXXCE.%$W< 3>9V$U\4_&0",!ERP'@>1W@=^I&!XK1REV)U .EG)S./GH+M?Y*6*$>(()%,(YKY,-& M<%YPH(&H[$@,/-0N*-M&2TN8.5$'R!34> # N<_+/-A_R;IX0:E:L\) N,_M)OLDY&6F/"=TQPBZ@ 8Y1)^0H#?&=GLM^WVH)6QT5>:T-\FVB)-/D_2/]TE$ M2MZ-\N+7[Z/Q&+6U'L3)LC><)4"/'>7F? :+(H2@-11E)805=O/Z2;O MYF#SSH6T&I63/,,FT-)APG@0*6;P*B6@WF@E-V4U,Y=;J.EI0.MHZ)W@]>C MU)M#$S]T[V&7]=OR<9]'HZB*=L\22*N,?7#:TU/VCJQA] ]6E8P+)H]7;">]/-M74NFJ0^$5=-,.YC(/)N&E.+\'Y)5?>0<+^\&0//11U'!^TE,? Z7X;5IV5P1&#^+ MV>B/!'DY"HF>T^2?R\H#!:H"'N%'@4T6949"R-9RRF+UY15ITC;T/*KZT.I% M*\,F"7;QI-KI6/SSE.JG[*QX2?BJ6T3AL1"$6".J-XRCD\%//:DI:89YTM/ M048]!!\CT(=IJ2#G%O>EK-YO]*C?4RV"C^]NF@U;O[PYU'W9ZODEUF5E%!4C. M3$%*!AOP&$.'ASFEK D]S ?KXR:U'-"(R,L[@BX?>GTU*YOT:!(_3B=A\2|K MYAEWE*KL09=NU2*H4@I) WCN"/7<<^MK7YYU(/'XY,&1N-GD2_6I]@8\K?M& M__XV/]?"|Z*L!2%S2=I) R;3#)!HSYQ&!]+4KV_>3L^P^.H=##O3"D=HICF4 M_7/B+JCS+%V.KBZ7C5/PKZXBWM+^J8S0N96G9"1X+T%]DT 8 M9\%KE*/23,CB,\] {(SZ<.FO8,%[FGTW03,KS_[;C2YR\YY9F5XE)80E."X M95EY%B,%>!TS()RY>O[+AM)&? Z(/CDL'D'S>.!TU +6N\Z&],M](T@1HF3UD M9;Y9X=JR%(++V7%6.V_;YSSO$UT4# /54^BX]@SP.HGBCA;+)Y5N$DLK#]P+"7?$$;WX]EBSCD]T&.F5/*$[GSU[^.E-5P_6 MJ7(4,>9\F25NP"=A(2DKHK6)DU@[6WD0@<=':,//YO4]BJ]T.<#,EP_I$_6'ECGJUGXIN;I5GZO-M?KUVBW0QG?WZE$M)POIOQ.5S*J<]-XDT$$1&ZDJ,*6/=O+!*>JL%K&V4]Z1 MU"'OKXY'R9;$09\]:QJ96YA>R[,6;CU&)BP"<2D++J(VM(]: M^PZD#HW,$\!H; ^C6T^FPI6W?OH]F\;.,+7Y]3;.?HY#.+F9IV>=]/1[ $\V) MJF"YBNBW$E(Z84=@PD891$C:^MW.WAY?:159%;4\[4?DPZ+G%;K5?X[BHLPR MXB8]EEXFL$SJT"+)))F24;W1-1PV >'OTL_(;;Z M4L2 -)K/%N=? 2B^HI14/VGFC;2E(MP&MN"=@?$R0$D.Y>!DLW>NI/ZYZYX3$ M?[L]'>]|<&CT5//"NHNQ!=VOOR%EIB*W$D@=!JL C'5SF'#3+*FCAB-EOFLL^ MVA_R1#I"60_5W4%R RO\]]%D=!EUN2(<8UL;",.VCC$&0N'Y9R0/8(V16N,! M:>)>,Z>?4/F]CPZL]"XJF]:0W]"*=W_=(9P:IZ,3% A/OJ ^@J/1 C/:IZS0 MQ+&!'NL\I?BI'QW&VE=3?&?Y- 1$V/SCJ/MP*,&1!BLL!Z^) !%0'H:FB,>= M"L)YDG+_:YSSO$UT4# /54^BX]@SP.HGBCA;+)Y5N$DLK#]P+"7?$$;WX]EBSCD]T&.F5/*$[GSU[^-

2K*E7)3FKK;;S,0VB=W%OCZ|(D9%VER=1D##Z_^=/GG1H-=RZ!,_M(2M8H(_7$+)2BVS&?@Y!W|-&HZ(;RGRIQ"PN6-MM=]G/4MV+,,?KA2@2N*KE M7)
I;Z\M3L\FE+\/EU64HYDR$[XX$/X=NJ^M&;N?\,,?;/?/#J-4Y[T%T?NZZ M4<3_V3I"5B2W/+I8)O#N*!59(P;,O]_KYL7%0H1%W&^Y[E^,#-W5922S C=3
MR&S_M#*V)!?P4#1X(F99WIAS9%GKY4 F4O5?N>,;?!:TT(IZ*9-E_,Q4I;#:& M!9O(E&=O',TSW="@1&0)M?@7], ^/=3/7"^LPF]14"(RJ-UHM4EK[R$6OBA8
M!]5L/59YTVRN9FAY(7/D0K$;R@?H:E#/I?W0FTQ"T;#P71T,V8W'|CM9#0> MCFX'YGWV1M^FH[^N%MI/ F7[3NQ5AS^VER]VDPGK+IS/TQT<*7MNNU|R_N/-Z:[TYB1P_[&9P57
M;!CS,HS5TF$!J$)$2U;$O'C]JO?#!7OI5K2:,,1B/@>F8"Y@@9VLB(5F/Y5< M8:8D2S:!7*]"R8Q]D"IE+;?Q$Y,1^T4'/ 'EL%$6--'6\XN7;FJ[R=YSC0:B M*>F2W6=RD4 X
|=;K*R=H<0M,XF-'05RD3&>+5F9%;H$U!A;O>GZZ #,4KQ2 M@B4DRFV)H*:>FV"#((0&NNED22\GO ?3=D;KP7HC*X96)&!MR#"_*A M<$1
L@S949,0%%O$(HB9+NG'FG\"BHA9$ J=(*S!(TE"U'$;*#.(3 *DMP< M59,AFCE'MI#YRTTW'$1 .[\14&"1R-!EY[VUBQR,]\C1MI8%UF$FMTFFSXRI8VN M(E.A*"6NC"*!E\?
ZQ'A@Q+@"XVOTG? 3()\PP #[B= Q<1!9BG5+M4O7H=!! M(G6)?%312B;6Z;F2 81X6[-C]'$(K2.\AB'DV S; 8IF4"5*84;%W#%8+ M,RK0E;T4U%(S&VR2SZBB-G+ QH1TV7NCZ-
%&$6Y$=C[-#*0@Y#;-YJ5'T\;L M;] X@Z#M!KB^'AB',#7@I=Z?A<#-!W1RM9.%2UDJ%(!5,Q?:U")206;D4*=>
M5_$F$BA(N(E:A9=KSSL52M"BP(I&7;1,1&C.@;KTM0@%5X(,$!;5#39E)*G4 MA+0FS[6!95.Y4@,JA"= PY1CZQ5!F7 "'#3+*+%&;.2P^+_9MO O'X@0,0'Y
M(3P(##CVGV;%WL6TE1S[E^>,8)Y-1)*)8$XKNVI4PU8301LDGVB'2CE1M8>Z@,RDN58X9HTW2"0*K0*&";^@PR M[*4))@JN0$X92"0XL-ADP$P5,2++8:1#
<,*\.4]*4TGD*X@B[*IBCE;]'=T1 M6\8>F& O=[=*$W=DQ'K6MB'I\BR^O/<^J,57U$#31O3U<8OY]1QC4AFL#U.? M$S;;X,6'+L1*MK[9]C&-T%6K,RM/0O@-
E4MH+8.@5.3##6A\)"^5NL[=-9% M*71.8;_:XPP[WB*:, &PCI[056KB9 9FUJ=C0%:N=#FQFL1H; M^L=67T>]\" O"JGT"JS-#126XM&N -@)0;[$1D KH4"=#/LQ9@!6O"9$P=\T
M5=2I"K^6 E4VR5EF@3D&G!S,##? 0P_U38'AHB&4QME #]W MK5+++4 ?D_(-M:?N6P4[3<#1![(X5I[*#[P)0=!L \'Z@BY5@P$]E<)G,@
M1,OXK'K,H:I*A31/Y\)P=1%+6YO\41Y@W+X3W)LOW9O7Z"_[4.\;D2?U0;U^ MU3IS+WJ.>;M3]U^8.;%2SL<< ]5 '1.>:^C7?UP@LN4)7_9%9C8R3!>5H;XL
M"IGV2:LY(20VINKQK7F2.Y>KESG==K-]UJ+W.87"_V&]L5UUFV;IM BWU]K- ML],9%U=_B[/5=+^\UFUVSMN_N]@?W&9O3[&GQA'6&>ANG?/LW5'GJ&;(>4A# M>]]E+9-
*M;P5Z=D6:3M_(.+-]T@)1-O!D?DSI*9YF?+W7#PT9LX;#0>KNMH MPQNU1C57Q|C^NWGH$>GW!F";=,\ V.)XKAB\7SYNXO\C9KU^U7UIH-
>-0/3QW)4E9X9L5K'@[+Z12;",^+OE+[=^$/+?_7!QG]] M\AG& B+F/4!0TO,0=F,/:UL#VW.-N;?V,1=.DULZGCSYL&65H:=FY-K_4Y<= M7\EL,&U^99-+;5[Y].T3Y#EL?
?>S!@0SZ+EK%NXC*I3%-LM7/M6I?MJOAD[- MUTK_!E!+ P04 " "G@(59^L"H-.$' "K) &0 'IS97AH:6)I=#,Q M,G$Q9GDR-
3$P<2YH=&WE6FUSVD@2_GZ_8LZI2^PJ@0&#'6/'503C6ZI2V(M) M[=Y^N1D(S-E2:,.=D<#$P^B\6'@T2FE;&@_=NM9I93&68 MC|OU6NT?!Y;NZC)2:8[--
)C=5R=C0U(NGO(*C^5#VK;V'#C6^7*@8J7;,VKV MWP6M5"*>R'C6?C>2B3!L(*9LJ!*>OO,,3TW%"""TC1VCD?T3[O-J";?O9ZZA0^ M@Z!8IF)N0+U!6O>>QM*7.3NI5QOK*J^;S?
4#+,]5!BZ(75$^@*N%?BGMN|WA MJ'_3[W9&_=L!N|UA=\/^H-N_ZWQB-_U:!U_Q[?8&%+WA%ZW;&VON/@_O/W<& M(S;ZW7]E>S|W?
^@,_MECG>Z(#3]_ZMVS^@FOU)N'_(AU!M>LW@K=E;?_QG3N M6>?Z|F[4NV:O*@CWO:[-_):@I_]$,/W?>&'SN#WGWE]N=/O7_9Z&"E4:OM M7-Y_O3'-K<;T/384B6)=G@!CN,
<"H7,9S5@^YOG;-ZWW%VS?3:A769^-^40P M+2923-'&\K$'T],>":Z1)/(.%F=(Y4RF[43IA]5KE1Z8B]HL)>"RTQ_II4(6M MYQ?!,F]CRCYR P-
A2C)CCZF.OB)\)$)ZS6#L[0X4M4X6N#I!%Q!!(#7F Y"E8(7]K(0S1!CF6] MLB[3")G-,F>L/@$W8Q;%.FKE,=?B09I<G-[3T5D)GYLIL/LJ MHM>LLM&;J>],&9D212EQ511)7!Z.(:^!/N-
:6%_#=]*/!?F$"038CZ49$P>1 M):A;JEVZ#J4)8F4*\%%%:Q4[IV=:!2+*$SX8=PL>A0-"<(WM/P9BG#X)U4"S# M(@:%G1-;A\)I8><$NG*7DOHZH)-
\AE5U$H.N)B0+CMO%*UM%&$CLO-Y9H"" MD-LVFGV/-LU8U)}@ ('M%KB^'AB/,#7@A=F=A<#-%W!RN9.#2U5H"$#53*2Q
MM0@]D5HYU*F75;R*!%K$W$;MQ,NEY[T2)6A1HJ*ABU&Q#.TAT!2^D:'D6I(!MT]&ZQ:.4)\6&D-;FN;&P;"M7&0&%'P?[5M MX9LOB!"8 'X1O@H.,/2?9\7.Q;21'+N7X$--T@;:L64
M#UR'\]@@6R3W92SS&8'XMFTI4VT8;811#L$1ZTUX7-A*(E^)*$)7 ME1-! _9F=T3+V $3W.7V5FGC#D;4LW$-V5=% N6]=T$MOJ 6-&U$7Q^WF#^? M8VPJ"^<#Z&/#1AOL?
>A"5++SS.:;80N6YU=>1,"ZA<0FL5!(4F'ZY XY[\ M1)DP,<-$ RCB156W_M"@9\?DX3RCO&6%4,&N M1GA9+!2L^@?&WT=>G%T!5QILP!K^P.$)3C;Y4)LA2!?H!'02BBADV4_1 .@
MX@TA"O[25#%/5?%K(;&R3PQX.C5S' =_"JH;T]$BX90&F<#*>#<$F@7 ML]14\$=_"3M>W+';CFL/RO,#T#>%K!Q[W!%@2VGQ$(Q&+"IK2WC++#@UB1 J-`MU'/
;8#:IDC@9_C#FE$BU]9#XNL!98Q7'6!OI)'&'MPG;-DA /;^0!DISX&9 M3"(VW>"_>W7?O7D-?[F;>M= MGL07^NV;^FGMHN791SMS]7,
[)Y;*^<@QH2O0,>;9$>WYEPL@6Q;S65NF=B/+ M=%%:ZJ[\5TF;M)H00[(QE?=N[6U._M\W!SK5$]K9]^RQ=81S!MQM,IY^.#@Y MF#-D/*2AO5UC=9M*6B/]W@!LDNX8 %
<8+Q6#C(/U)OX_8M;;-!VS M"V,_UQYV;,NR_[>0#W@B=@UZV0EL$\N@*MTP8G,=7Y75^Y<%+XB\(WIEXZ\N M_,5[&Q_UF:<[EB)B-XM[=8=TS9&M9<:
<,_<#2YHMJ'CT,/W6189>FR'K=W? M<-GR A5DWW#]TT 0 $D] 9 >G-E>&AI8FET M,S(Q<3%F>3(U,3!Q+FAT;>U,;6_B.!#^;K_"1W6[K40@X.WEI958FFHYK. + M]';OOIQ,
!!\KDSAK.VVY7W|C!R@MVRY[,;5<&Y"0R;OXGO'8GAFE$Z@H/.D$ M%),37S[_6A8ZY5X:T5@A3U"L*$&I9/$,?2)4?D&6M>#]\60NV"Q0J&)7:N@3 M*U_8)<[HBJF0GBSU=,K9_T[93-
*9S5&E[] MR"-DVG1JS6:M4FM4:G\[!1 %]DQ&JGE(CPL1BZV ZOE;]5JBVE>,J*#EV/9O M!<-WTO%YK& R_<+9,-.QH4G1:V7AD,WBEL%3R$279(^'7+3V;/-I:XKEXXB% M\];,"8NH1 -
ZA48\PO';HL2QM"05S,\8)?N'MAP'S#-_KS){#T%/R&*ZM-_^1 M:*/=ZX!-F4+52LFY;?$Z;BQF %SQ!*1 [9KM'GB:B#]D?,\=3?!G_5YWTA\. MQFAXALY' 4&O?]!{@-
S/:N|BTO_#ACBDHHCZL5="\A=&[.M*+ $_<OH3."BH:?XE I4 M=8K9_>:G(?!X/$I"DZ\8BHP\ID`>39F@^IZ3>!8;C/OX_$DJP'U?7*P0D2!M5#"E-;G77H#C&5W" [F'W,#"Y!
ML:.NJ,5P&")0!U!Q"+,+!"R316.3SV(<>_HY3$28F5+; 5QIF(CX"-CB]QT MZ*/N+(6G(5T*3+D@5%@0R"%,)&TM!VW"9!+B>8O%)AR-4'NA?LJ5XE&K#A-<
MZB@$TQ.3F/DR\DV64+*S3$'!?E)D.?,"7#*DLB*;M#H(.O=2[=+]M(>T.I72 M8;7YY&HAE:A7[R?_5[6-4K7V!%]KAZ6CYG9JRV;5LI6#X) )CH|+U<{]?K#W M929X&A-
K<1CZ5';"28$,ME6);E&SNU(#*F_$3A9S!1N!?-"A26RDS!Y_FQO MX_0U@7L*>_C-7OVH?2>Y7;ANY97&|WGE!\"F'HWTN5S/CN45^KNX7UD,OR/?+*]LA$-
-^7R>^.N6WH!HSY495"A*79)T=#W&=2U^?[8 MY3VU7F."AAV(=,-VC\7#$KJ<KJC8 ZN"^BRJ:NW>CO[%C09T0CCGJZ*R-Q MWOC)&S!.QNM#'1/H&9I ZQE+GLV_])7;.T_[+)|
M@[RF#9*W?QYH_YRM2J^_9/OJ.V#9ZW?LQ%!3|/O62):?_4QX=(4!2U!0ZQ; M3!LO0IX4U:8^MF|$\!2NLU1MBGSG_A5DV#H+(RPX "2G / "_M_7_2 @!ZG,M,C R-#$P,S%?
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us-gaap:PerformanceSharesMember 2023-08-012023-10-31 0001713683 us-gaap:StockCompensationPlanMember 2024-08-012024-10-31 0001713683 us-gaap:StockCompensationPlanMember 2023-08-012023-10-31 0001713683 us-gaap:ConvertibleDebtSecuritiesMember 2024-08-012024-10-31 0001713683 us-gaap:ConvertibleDebtSecuritiesMember 2023-08-012023-10-31 0001713683 us-gaap:PerformanceSharesMember 2023-10-31 0001713683 us-gaap:PerformanceSharesMember 2024-10-31 0001713683 zs:ThirdPartyServiceAgreementMemberus-gaap:SubsequentEventMember 2024-11-30 0001713683 zs:ThirdPartyServiceAgreementMemberus-gaap:SubsequentEventMember 2024-11-012024-11-30 shares iso4217:USD iso4217:USD shares pure0001713683--07-312025Q1falseP1YP1MP2Y10-Qtrue2024-10-31false001-38413ZSCALER, INC.DE26-1173892120 Holger WaySan JoseCA95134408533-0288Common Stock, $0.001 Par ValueZSNASDAQYesYesLarge Accelerated Filerfalsefalsefalse153438623155364500014230800001154252000986574000424573000736529000152475000148873000108835000101561000339378000033966170004090000.0010.001200000000200000000000000.0010.00110000000010000000001534150001534150001524900001524900001530001520002593010000242681900044870004789000-1160131000-1148080000142854500012741020004709002000470496800062795500049670300014146200011139400048649300038530900003060870002671110001542540001135390005600000-30667000-46057000300480002594200031430003159000-652000-1212000-4414000-2448600076370008997000-12051000-33483000-0.08-0.08-0.23-0.23152557000152557000147625000147625000-12051000-33483000104100058900046900015136000120800065400073900015790000302000163790001174900049862000152490000152000242681900047890001148080000127410200087000890000089000083800010000106530200016530200030200030200012051000012051000153415000153000259301000044870001160131000410903740007251120001510001256000125600099300010001000013101900013101900016379000163790003348300033483000148313000148000194918900017955000011238570008075250001205100033483000214230001396200042400003036000390680003011100098100097700015657000990300015717800012913800050030003199000036890001564000186000430006440001031000311975000215082000328010002768000087670001349000104300045960006240000485900003443100039232000011125400040154000142020001101100033133500026080600017025000286590002242900074290000437700056100004302960003759290000268651000253849000201660000016254500089000012560008900001256000130565000995170001423080000126220600015536450001361723000939900052860008894000156170004620004890000Business and Summary of Significant Accounting Policies Description of the Business Zscaler, Inc. ("Zscaler," the "Company," "we," "us," or "our") is a cloud security company that developed a platform incorporating core security functionalities

*needed to enable fast and secure access to cloud resources based on identity, context and organization's policies. Our solution is a purpose-built, multi-tenant, distributed cloud platform that incorporates the security functionality needed to enable users, applications, and devices to safely and efficiently utilize authorized applications and services based on an organization's business policies. We deliver our solutions using a software-as-a-service ("SaaS") business model and sell subscriptions to customers to access our cloud platform, together with related support services. We were incorporated in Delaware in September 2007 and conduct business worldwide, with presence in North America, South America, Europe and Asia. Our headquarters are in San Jose, California. Basis of Presentation The accompanying unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States ("GAAP") and applicable regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting, and include the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the applicable required disclosures and regulations of the SEC. Therefore, these unaudited condensed consolidated financial statements and accompanying notes should be read in conjunction with the Company's audited consolidated financial statements and related notes in its Annual Report on Form 10-K for the fiscal year ended July 31, 2024 (the "Fiscal 2024 Form 10-K"), as filed with the SEC on September 12, 2024. Interim Unaudited Condensed Consolidated Financial Statements The accompanying condensed consolidated balance sheet as of July 31, 2024 was derived from the audited consolidated financial statements as of that date. The accompanying interim unaudited condensed consolidated financial statements, including the condensed consolidated balance sheet as of October 31, 2024, the condensed consolidated statements of operations for the three months ended October 31, 2024 and 2023, the condensed consolidated statements of comprehensive loss for the three months ended October 31, 2024 and 2023, the condensed consolidated statements of stockholders' equity for the three months ended October 31, 2024 and 2023 and the condensed consolidated statements of cash flows for the three months ended October 31, 2024 and 2023 are unaudited. The related financial data and the other financial information disclosed in the accompanying notes to these interim unaudited condensed consolidated financial statements are also unaudited. These interim unaudited condensed consolidated financial statements have been prepared on a basis consistent with our annual consolidated financial statements and, in our opinion, include all normal recurring adjustments necessary to state fairly our quarterly results. The results of operations for the three months ended October 31, 2024 are not necessarily indicative of the results to be expected for our fiscal year ending July 31, 2025 or for any other future fiscal year or interim period. Use of Estimates The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported and disclosed in the financial statements and accompanying notes. Such estimates include, but are not limited to, the determination of revenue recognition, deferred revenue, deferred contract acquisition costs, capitalized internal-use software, valuation of acquired intangible assets, period of benefit generated from our deferred contract acquisition costs, allowance for doubtful accounts, valuation of common stock options and stock-based awards, useful lives of property and equipment, useful lives of acquired intangible assets, recoverability of goodwill, valuation of deferred tax assets and liabilities, loss contingencies related to litigation, fair value of convertible senior notes and the discount rate used for operating leases. Management determines these estimates and assumptions based on historical experience and on various other assumptions that are believed to be reasonable. Actual results could differ significantly from these estimates, and such differences may be material to the condensed consolidated financial statements. Due to uncertainty in the macroeconomic and geopolitical environment, there is ongoing disruption in the global economy and financial markets. We are not aware of any specific event or circumstances that would require an update to our estimates, judgments or assumptions or a revision to the carrying value of our assets or liabilities as of the date of issuance of these condensed consolidated financial statements. These estimates, judgments and assumptions may change in the future, as new events occur or additional information is obtained. Fiscal Year Our fiscal year ends on July 31. References to fiscal 2025, for example, refer to our fiscal year ending July 31, 2025. Significant Accounting Policies Our significant accounting policies are described in the Fiscal 2024 Form 10-K. There have been no significant changes to these policies that have had a material impact on the  condensed consolidated financial statements and related notes for the three months ended October 31, 2024. Recently Issued Accounting Pronouncements Not Yet Adopted In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This standard is effective for us in the annual periods beginning in fiscal 2025 and interim periods beginning in the first quarter of fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. <br/> In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. The amended guidance enhances income tax disclosures primarily related to the effective tax rate reconciliation and income taxes paid information. This standard requires disclosures of specific categories in the effective tax rate reconciliation and further information on reconciling items meeting a quantitative threshold. In addition, the amended guidance requires disaggregating income taxes paid (net of refunds received) by federal, state and foreign taxes. It also requires disaggregating individual jurisdictions in which income taxes paid (net of refunds received) is equal to or greater than 5% of total income taxes paid (net of refunds received). This standard is effective for us in the annual periods beginning in fiscal 2026, We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. <br/> In November 2024, the FASB issued ASU No. 2024-03, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40), Disaggregation of Income Statement Expenses. This standard requires disclosures of additional information about specific expense categories in the notes to the financial statements for interim and annual reporting periods. This standard is effective for us in the annual periods beginning in fiscal 2028 and interim periods beginning in the first quarter of fiscal 2029. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. Basis of Presentation The accompanying unaudited condensed consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States ("GAAP") and applicable regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting, and include the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the applicable required disclosures and regulations of the SEC. Therefore, these unaudited condensed consolidated financial statements and accompanying notes should be read in conjunction with the Company's audited consolidated financial statements and related notes in its Annual Report on Form 10-K for the fiscal year ended July 31, 2024 (the "Fiscal 2024 Form 10-K"), as filed with the SEC on September 12, 2024. Use of Estimates The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported and disclosed in the financial statements and accompanying notes. Such estimates include, but are not limited to, the determination of revenue recognition, deferred revenue, deferred contract acquisition costs, capitalized internal-use software, valuation of acquired intangible assets, period of benefit generated from our deferred contract acquisition costs, allowance for doubtful accounts, valuation of common stock options and stock-based awards, useful lives of property and equipment, useful lives of acquired intangible assets, recoverability of goodwill, valuation of deferred tax assets and liabilities, loss contingencies related to litigation, fair value of convertible senior notes and the discount rate used for operating leases. Management determines these estimates and assumptions based on historical experience and on various other assumptions that are believed to be reasonable. Actual results could differ significantly from these estimates, and such differences may be material to the condensed consolidated financial statements. Due to uncertainty in the macroeconomic and geopolitical environment, there is ongoing disruption in the global economy and financial markets. We are not aware of any specific event or circumstances that would require an update to our estimates, judgments or assumptions or a revision to the carrying value of our assets or liabilities as of the date of issuance of these condensed consolidated financial statements. These estimates, judgments and assumptions may change in the future, as new events occur or additional information is obtained. <span style="color:#000000;font-family:'Times New*

Roman';sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:144%">Fiscal Year Our fiscal year ends on July 31. References to fiscal 2025, for example, refer to our fiscal year ending July 31, 2025. Recently Issued Accounting Pronouncements Not Yet Adopted In November 2023, the Financial Accounting Standards Board ("FASB") issued ASU No. 2023-07, Segment Reporting (Topic 280)): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This standard is effective for us in the annual periods beginning in fiscal 2025 and interim periods beginning in the first quarter of fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. <br/> In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. The amended guidance enhances income tax disclosures primarily related to the effective tax rate reconciliation and income taxes paid information. This standard requires disclosures of specific categories in the effective tax rate reconciliation and further information on reconciling items meeting a quantitative threshold. In addition, the amended guidance requires disaggregating income taxes paid (net of refunds received) by federal, state and foreign taxes. It also requires disaggregating individual jurisdictions in which income taxes paid (net of refunds received) is equal to or greater than 5% of total income taxes paid (net of refunds received). This standard is effective for us in the annual periods beginning in fiscal 2026. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. <br/> In November 2024, the FASB issued ASU No. 2024-03, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40), Disaggregation of Income Statement Expenses. This standard requires disclosures of additional information about specific expense categories in the notes to the financial statements for interim and annual reporting periods. This standard is effective for us in the annual periods beginning in fiscal 2028 and interim periods beginning in the first quarter of fiscal 2029. We are currently evaluating the potential impact of this standard on our consolidated financial statement disclosures. Revenue Recognition Disaggregation of Revenue Subscription and support revenue is recognized over time and accounted for approximately 97% of our revenue for the three months ended October 31, 2024 and 2023. The following table summarizes the revenue by region based on the shipping address of customers who have contracted to use our cloud platform: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands, except for percentage data)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:400;line-height:100%">319,312 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:400;line-height:100%">51 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:400;line-height:100%">% </span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:400;line-height:100%">$ </td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">247,531 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Europe, Middle East and Africa </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">186,069 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">157,245 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Asia Pacific</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">99,382 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">75,080 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23,192 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,847 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">627,955 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">100 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">%</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">496,703 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The following table summarizes the revenue from contracts by type of customer: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands, except for percentage data)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Channel partners</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">558,360 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">89 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">% </span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">454,456 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">91 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Direct customers</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">69,595 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">42,247 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">% </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-

align:right;vertical-align:bottom">627,955 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">496,703 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> Significant Customers No single customer accounted for 10% or more of the total revenue during the periods presented. The following table summarizes the concentration of 10% or more of the total balance of accounts receivable, net: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:68.394%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.782%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">July 31, 2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Channel partner A</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">11%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">*</td></tr></table> (*) Represents less than 10%. Contract Balances Contract liabilities consist of deferred revenue and include payments received in advance of performance under the contract. Such amounts are recognized as revenue over the contractual period. Deferred revenue, including current and noncurrent balances as of October 31, 2024 and July 31, 2024 was $1,783.7 million and $1,895.0 million, respectively. In the three months ended October 31, 2024 and 2023, we recognized revenue of $595.2 million and $462.9 million, respectively, that was included in the corresponding contract liability balance at the beginning of these periods. Remaining Performance Obligations The typical subscription and support term is one to three years. Most of our subscription and support contracts are non-cancelable over the contractual term. However, customers typically have the right to terminate their contracts for cause, if we fail to perform. As of October 31, 2024, the aggregate amount of the transaction price allocated to remaining performance obligations was $4,410.6 million. We expect to recognize 49% of the transaction price over the next 12 months and 93% of the transaction price over the next three years, with the remainder recognized thereafter.</span></div><div style="margin-bottom:9pt;margin-top:12pt;text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:144%">Costs to Obtain and Fulfill a Contract </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">We capitalize sales commission and associated payroll taxes paid to sales personnel that are incremental to the acquisition of customer contracts. These costs are recorded as deferred contract acquisition costs in the condensed consolidated balance sheets.</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The activity of the deferred contract acquisition costs consisted of the following: </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:71.667%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Three Months Ended October 31,</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2023</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="margin-bottom:1pt;padding-left:12pt;text-indent:-12pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Beginning balance</span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">445,398 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">375,234 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Capitalization of contract acquisition costs</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">32,801 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">27,680 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Amortization of deferred contract acquisition costs</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(39,068)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(30,111)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="margin-bottom:1pt;padding-left:12pt;text-indent:-12pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Ending balance</span></div></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">439,131 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">372,803 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The outstanding balance of the deferred contract acquisition costs consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td

style="width:71.816%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.036%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.253%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">July 31, 2024</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Deferred contract acquisition costs, current</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">152,475 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">148,873 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Deferred contract acquisition costs, noncurrent</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">286,656 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">296,525 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top">Total deferred contract acquisition costs</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">439,131 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">445,398 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 0.970.97 The following table summarizes the revenue by region based on the shipping address of customers who have contracted to use our cloud platform: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands, except for percentage data)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">United States</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:400;line-height:100%">319,312 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">51 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:400;line-height:100%">%</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">247,531 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">50 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Europe, Middle East and Africa </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">186,069 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">30 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">157,245 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Asia Pacific</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">99,382 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">75,080 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2"

style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Other</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23,192 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">16,847 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">627,955 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">100 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">%</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">496,703 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The following table summarizes the revenue from contracts by type of customer: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">% Revenue</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands, except for percentage data)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Channel partners</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">558,360 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">89 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">%</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">454,456 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">91 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Direct customers</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">69,595 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">42,247 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">627,955 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">

</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">496,703 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">100 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">%</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table>
3193120000.512475310000.501860690000.301572450000.32993820000.16750800000.15231920000.03168470000.03627955000149670300015583600000.894544560006
following table summarizes the concentration of 10% or more of the total balance of accounts receivable, net: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:68.394%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.782%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">July 31, 2024</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Channel partner A</td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">11%</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">*</td></tr></table> (*) Represents less than 10%.
0.111783700000189500000059520000046290000OP3Y44106000000.49P12M0.93P3Y The activity of the deferred contract acquisition costs consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:71.667%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Beginning balance </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">445,398 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">375,234 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Capitalization of contract acquisition costs</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">32,801 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">27,680 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Amortization of deferred contract acquisition costs</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(39,068)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(30,111)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> Ending balance </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">439,131 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">372,803 </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The outstanding balance of the deferred contract acquisition costs consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:71.816%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.036%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.253%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">July 31, 2024</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Deferred contract acquisition costs, current</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">152,475 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">148,873 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;text-indent:-12pt;vertical-align:top">Deferred contract acquisition costs, noncurrent</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-

align:bottom">286,656 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">296,525 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top">Total deferred contract acquisition costs</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">439,131 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">445,398 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
4453980003752340003280100027680000396800030111000439131000372803000152475000148873000286656000296525000439131000445398000Cash Equivalents and Short-Term Investments Cash equivalents and short-term investments consisted of the following as of October 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized<br/>Cost</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Gains</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><br/>Fair Value</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,172,163 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,172,163 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">35,898 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">5 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">35,903 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">107,255 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">3 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(19)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">107,239 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">106,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">106,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,421,768 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">8 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(19)</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,421,757 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3"

style="padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">314,332 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">59 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(436)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">313,955 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">183,431 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">92 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(195)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">183,328 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">655,888 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,164 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,083)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">656,969 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,153,651 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,315 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(1,714)</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,154,252 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents and short-term investments</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,575,419 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,323 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(1,733)</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,576,009 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Cash equivalents and short-term investments consisted of the following as of July 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized<br/>Cost</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Gains</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><br/>Fair Value</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-

weight:400;line-height:100%">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">956,932 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">178,188 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(15)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">178,173 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,555 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(6)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,549 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80,940 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom">— </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80,940 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,273,615 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(21)</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,273,594 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,841 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">8 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(828)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">257,021 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,574 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">43 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(542)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,075 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">568,589 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,514 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(625)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">569,478 

</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">987,004 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,565 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(1,995)</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">986,574 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents and short-term investments</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,260,619 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,565 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(2,016)</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,260,168 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The amortized cost and fair value of our short-term investments based on their stated maturities consisted of the following as of October 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:77.917%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.167%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.872%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized<br/>Cost</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due within one year</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">562,736 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">562,907 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due between one to three years</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">590,915 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">591,345 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,153,651 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,154,252 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Short-term investments that were in continuous unrealized loss position as of October 31, 2024 consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:35.060%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.873%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Less than 12 Months</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Greater than 12 Months</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid

#000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="33" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">146,042 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(436)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">146,042 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(436)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">127,374 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(174)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,096 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(21)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">138,470 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(195)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">166,536 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,050)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,384 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(33)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">191,920 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,083)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">439,952 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,660)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">36,480 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(54)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">476,432 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,714)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Short-term investments that were in continuous unrealized loss position as of July 31, 2024 consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:35.358%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.872%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Less than 12 Months</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Greater than 12 Months</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times

New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Total</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="33" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">152,574 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(115)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">87,808 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(713)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">240,382 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(828)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">65,563 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(28)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">65,334 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(514)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">130,897 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(542)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">81,020 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(102)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">94,666 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(523)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">175,686 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(625)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">299,157 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(245)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">247,808 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,750)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">546,965 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,995)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> We review the individual securities that have unrealized losses in our short-term investment portfolio on a regular basis. We evaluate, among others, whether we have the intention to sell any of these investments and whether it is not more likely than not that we will be required to sell any of them before recovery of the amortized cost basis. Neither of these criteria were met in any period presented. We additionally evaluate whether the decline in fair value of the corporate debt securities below their amortized cost basis is related to credit losses or other factors. Based on this evaluation, we determined that unrealized losses of the above securities were primarily attributable to changes in interest rates and non credit-related factors. Accordingly, we determined that an allowance for credit

losses was unnecessary for our short-term investments as of October 31, 2024 and July 31, 2024. As of October 31, 2024 and July 31, 2024, we recorded $12.6 million and $10.7 million, respectively, of accrued interest receivable within prepaid expenses and other current assets in the condensed consolidated balance sheets. Strategic Investments Our strategic investments consist primarily of non-marketable equity securities of privately held companies, which do not have a readily determinable fair value. As of October 31, 2024 and July 31, 2024, the carrying amount of our strategic investments was $10.3 million and $9.8 million, respectively, and is included within other noncurrent assets in the condensed consolidated balance sheets. There were no material events or circumstances impacting their carrying amount during the periods presented.<div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Cash equivalents and short-term investments consisted of the following as of October 31, 2024:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Amortized<br/>Cost</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Unrealized<br/>Gains</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Unrealized<br/>Losses</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%"><br/></span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Fair Value</span></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Cash equivalents:</span></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Money market funds</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,172,163 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,172,163 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. treasury securities</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">35,898 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">5 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">35,903 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. government agency securities</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">107,255 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(19)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">107,239 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Certificates of deposit</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">106,452 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">106,452 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total cash equivalents</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,421,768 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">8 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(19)</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,421,757 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Short-term investments:</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. treasury securities</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">314,332 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td

style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">59 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(436)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">313,955 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. government agency securities</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">183,431 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">92 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(195)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">183,328 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Corporate debt securities</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">655,888 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,164 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(1,083)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">656,969 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total short-term investments</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,153,651 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,315 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,714)</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,154,252 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total cash equivalents and short-term investments</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,575,419 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,323 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(1,733)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,576,009 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Cash equivalents and short-term investments consisted of the following as of July 31, 2024:</span></div><div style="margin-bottom:9pt;margin-top:18pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.882%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Amortized<br/>Cost</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Unrealized<br/>Gains</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Unrealized<br/>Losses</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%"><br/></span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Fair Value</span></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Cash equivalents:</span></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Money market funds</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">956,932 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. treasury securities</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">178,188 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(15)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">178,173 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. government agency securities</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">57,555 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(6)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">57,549 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Certificates of deposit</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">80,940 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">80,940 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total cash equivalents</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,273,615 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(21)</td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,273,594 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Short-term investments:</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. treasury securities</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">257,841 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">8 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(828)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,021 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. government agency securities</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">160,574 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">43 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(542)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">160,075 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Corporate debt securities</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">568,589 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,514 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(625)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">569,478 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total short-term investments</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">987,004 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,565 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(1,995)</span></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">986,574 </td><td style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents and short-term investments</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,260,619 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,565 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(2,016)</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,260,168 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
1172163000001172163000358980005000035903000107255000300019000107239000106452000001064520001421768000800019000142175700031433200059000436(
style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt">The amortized cost and fair value of our short-term investments based on their stated maturities consisted of the following as of October 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:77.917%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.167%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.872%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">Amortized<br/>Cost</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due within one year</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">562,736 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">562,907 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Due between one to three years</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">590,915 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">591,345 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,153,651 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">1,154,252 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 562736000562907000590915000591345000115365100011542520000 Short-term investments that were in continuous unrealized loss position as of October 31, 2024 consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:35.060%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.167%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.873%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Less than 12 Months</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Greater than 12 Months</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid

#000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="33" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">146,042 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(436)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">146,042 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(436)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">127,374 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(174)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,096 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(21)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">138,470 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(195)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">166,536 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,050)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">25,384 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(33)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">191,920 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,083)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">439,952 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,660)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">36,480 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(54)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">476,432 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,714)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> Short-term investments that were in continuous unrealized loss position as of July 31, 2024 consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:35.358%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.872%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Less than 12 Months</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Greater than 12 Months</td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Total</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-

height:100%">Unrealized<br/>Losses</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Fair<br/>Value</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Unrealized<br/>Losses</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="33" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">152,574 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(115)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">87,808 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(713)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">240,382 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(828)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">65,563 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(28)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">65,334 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(514)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">130,897 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(542)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">81,020 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(102)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">94,666 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(523)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">175,686 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(625)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total </td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">299,157 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(245)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">247,808 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,750)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">546,965 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">(1,995)</td><td style="background-color:#ffffff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
1460420004360000014604200043600012737400017400011096000210001384700001950001665360001050000253840003300019192000010830004399520001660000360
Value Measurements We measure our financial assets and liabilities at fair value at each reporting period using a fair value hierarchy, which requires us to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's classification within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Our money market funds are classified within Level I due to the highly liquid nature of these assets and have quoted prices in active markets. Certain of our investments in available-for-sale securities (i.e., U.S. treasury securities, U.S. government agency securities, certificates of deposit and corporate debt securities), as well as our assets and liabilities arising from our foreign currency forward contracts and our interest rate swap contracts, are classified within Level II. The fair value of our Level II financial assets and liabilities is determined by using inputs based on non-binding market consensus prices that are primarily corroborated by observable market data or quoted market prices for similar instruments, for substantially the full term of the financial assets and liabilities. Assets and liabilities that are measured at fair value on a recurring basis consisted of the following as of October 31, 2024: <table

<table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:43.691%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.036%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.849%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level I</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level II</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level III</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Quoted Prices in Active Markets for Identical Assets </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Other Observable Inputs </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Unobservable Inputs </td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Cash equivalents:</td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,172,163 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">1,172,163 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">35,903 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">35,903 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">107,239 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">107,239 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Certificates of deposit</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">106,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">106,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,421,757 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,172,163 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">249,594 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px

7pt;text-align:left;vertical-align:middle">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">313,955 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">313,955 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">183,328 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">183,328 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">656,969 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">656,969 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,154,252 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,154,252 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total cash equivalents and short-term investments</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,576,009 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,172,163 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,403,846 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt 0 13pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Designated derivative instruments:</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts assets-current </span><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(1) </span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">2,918 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Foreign currency contracts assets-noncurrent (2) </td><td style="background-

color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">665 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">665 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">4,720 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">4,720 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-noncurrent (4) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,201 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Interest rate contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,428 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,428 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">745 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,492 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-

color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,492 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table></div><div style="margin-top:6pt;text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:144%;position:relative;top:-3.5pt;vertical-align:baseline"> (1) </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Included within prepaid expenses and other current assets in the condensed consolidated balance sheets.</span></div><div style="text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:144%;position:relative;top:-3.5pt;vertical-align:baseline"> (2) </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Included within other noncurrent assets in the condensed consolidated balance sheets.</span></div><div style="text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:144%;position:relative;top:-3.5pt;vertical-align:baseline"> (3) </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Included within accrued expenses and other current liabilities in the condensed consolidated balance sheets. </span></div><div style="text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:144%;position:relative;top:-3.5pt;vertical-align:baseline">(4) </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Included within other noncurrent liabilities in the condensed consolidated balance sheets. </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Assets that are measured at fair value on a recurring basis consisted of the following as of July 31, 2024:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.286%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.849%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Level I</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Level II</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Level III</span></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Fair Value</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Quoted Prices</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">in Active</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Markets for</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Identical Assets</span></div></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Significant</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Other</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Observable</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:700;line-height:100%">Inputs</span></div></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:700;line-height:100%">Significant</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:700;line-height:100%">Unobservable</span></div><div style="text-align:center"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:700;line-height:100%">Inputs</span></div></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Cash equivalents:</span></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Money market funds</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">956,932 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. treasury securities</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">178,173 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">178,173 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. government agency securities</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">57,549 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">57,549 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Certificates of deposit</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">80,940 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">80,940 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total cash equivalents</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,273,594 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td

colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">316,662 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,021 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,021 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,075 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,075 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">569,478 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">569,478 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">986,574 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents and short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,260,168 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,303,236 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Designated derivative instruments:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">2,541 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td

colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">2,541 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contract assets-noncurrent </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(2)</span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">800 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">800 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-current </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(3)</span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,731 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,731 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-noncurrent </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(4)</span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">844 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">844 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Interest rate contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,829 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,829 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Non-designated derivative instruments:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,132 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">2,132 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-

weight:400;line-height:100%">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,748 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,748 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table> (1) Included within prepaid expenses and other current assets in the consolidated balance sheets. (2) Included within other noncurrent assets in the consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the consolidated balance sheets. (4) Included within other noncurrent liabilities in the consolidated balance sheets. We did not have transfers between levels of the fair value hierarchy of assets measured at fair value during the periods presented. Refer to Note 9, Convertible Senior Notes, for the carrying amount and estimated fair value of our convertible senior notes as of October 31, 2024 and July 31, 2024. Assets and liabilities that are measured at fair value on a recurring basis consisted of the following as of October 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:43.691%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.036%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.849%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level I</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level II</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level III</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Quoted Prices in Active Markets for Identical Assets </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Other Observable Inputs </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Unobservable Inputs </td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Cash equivalents:</td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,172,163 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">1,172,163 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">35,903 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">35,903 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">107,239 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">107,239 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Certificates of deposit</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">106,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">106,452 

</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,421,757 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,172,163 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">249,594 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">313,955 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">313,955 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">183,328 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">183,328 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">656,969 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">656,969 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,154,252 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents and short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,576,009 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,172,163 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,403,846 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt 0 13pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Designated derivative instruments:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,918 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,918 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-noncurrent (2) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">665 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">4,720 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-noncurrent (4) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,201 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Interest rate contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,428 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,428 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Non-designated derivative instruments:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3"

style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">745 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">745 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,492 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,492 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table> (1) Included within prepaid expenses and other current assets in the condensed consolidated balance sheets. (2) Included within other noncurrent assets in the condensed consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the condensed consolidated balance sheets. (4) Included within other noncurrent liabilities in the condensed consolidated balance sheets. Assets that are measured at fair value on a recurring basis consisted of the following as of July 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.286%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.849%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level I</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level II</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level III</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Quoted Prices in Active Markets for Identical Assets </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Other Observable Inputs </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Unobservable Inputs </td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">956,932 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">178,173 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">178,173 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-

family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">U.S. government agency securities</td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,549 </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,549 </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Certificates of deposit</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80,940 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">80,940 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,273,594 </span></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">316,662 </span></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ceeeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,021 </span></td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ceeeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ceeeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,021 </span></td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ceeeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="3" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,075 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,075 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ceeeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">569,478 </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">569,478 </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ceeeff;padding:0 1pt"></td><td colspan="2" style="background-color:#ceeeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ceeeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">986,574 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents and short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid

#000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,260,168 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,303,236 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Designated derivative instruments:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,541 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,541 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contract assets-noncurrent (2) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">800 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">800 </span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-current </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(3)</span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,731 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,731 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-noncurrent </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(4)</span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">844 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">844 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Interest rate contracts liabilities-current </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(3)</span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,829 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,829 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-

align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Non-designated derivative instruments:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,132 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,132 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,748 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,748 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table> (1) Included within prepaid expenses and other current assets in the consolidated balance sheets. (2) Included within other noncurrent assets in the consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the consolidated balance sheets. (4) Included within other noncurrent liabilities in the consolidated balance sheets. Assets and liabilities that are measured at fair value on a recurring basis consisted of the following as of October 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:43.691%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.036%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.849%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level I</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level II</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level III</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Quoted Prices in Active Markets for Identical Assets </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Other Observable Inputs </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Unobservable Inputs </td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Cash equivalents:</td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,172,163 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">1,172,163 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">35,903 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt">

</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">35,903 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">107,239 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">107,239 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Certificates of deposit</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">106,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">106,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,421,757 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,172,163 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">249,594 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:middle">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">313,955 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">183,328 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">183,328 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:middle">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">656,969 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">656,969 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,154,252 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New

Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,154,252 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total cash equivalents and short-term investments</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">2,576,009 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,172,163 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,403,846 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt 0 13pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Designated derivative instruments:</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts assets-current </span><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(1) </span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">2,918 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">2,918 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-current </span><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(2)</span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">665 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">665 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-current </span><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(3)</span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">4,720 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">4,720 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-noncurrent </span><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(4)</span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">1,201 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none">

colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Interest rate contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,428 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,428 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Non-designated derivative instruments:</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">745 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">745 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,492 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,492 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table> (1) Included within prepaid expenses and other current assets in the condensed consolidated balance sheets. (2) Included within other noncurrent assets in the condensed consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the condensed consolidated balance sheets. (4) Included within other noncurrent liabilities in the condensed consolidated balance sheets. Assets that are measured at fair value on a recurring basis consisted of the following as of July 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:44.286%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:12.441%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.849%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level I</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level II</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Level III</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Quoted Prices in Active Markets for Identical Assets </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Other Observable Inputs </td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:left;vertical-align:bottom"> Significant Unobservable Inputs </td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Cash equivalents:</td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Money market funds</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">956,932 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">178,173 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">178,173 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,549 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">57,549 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,273,594 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">316,662 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:15pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:bottom">Short-term investments:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. treasury securities</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,021 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">257,021 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">U.S. government agency securities</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,075 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">160,075 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:bottom">Corporate debt securities</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">569,478 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">569,478 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-

color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">986,574 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total cash equivalents and short-term investments</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,260,168 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">956,932 </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,303,236 </span></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;border-top:3pt double #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Designated derivative instruments:</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts assets-current (1) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,541 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,541 </span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contract assets-noncurrent </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(2)</span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">800 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">800 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,731 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,731 </span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts liabilities-noncurrent </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(4)</span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">844 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">844 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Interest rate contracts liabilities-current </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(3)</span></div></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,829 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">3,829 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr style="height:14pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Non-designated derivative instruments:</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:6pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Foreign currency contracts assets-current </span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:6.5pt;font-weight:400;line-height:100%;position:relative;top:-3.5pt;vertical-align:baseline">(1) </span></div></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">2,132 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:middle">2,132 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"> Foreign currency contracts liabilities-current (3) </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,748 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,748 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">— </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table> (1) Included within prepaid expenses and other current assets in the consolidated balance sheets. (2) Included within other noncurrent assets in the consolidated balance sheets. (3) Included within accrued expenses and other current liabilities in the consolidated balance sheets. (4) Included within other noncurrent liabilities in the consolidated balance sheets. 117216300011721630000035903000035903000010723900001072390000106452000010645200001421757000117216300024959400003139550000313955000018332800
Sheet Components Property and Equipment and Purchased Intangible Assets Property and equipment consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:68.497%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.803%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.396%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.804%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">July 31, 2024</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands) </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Hosting equipment </td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">434,018 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">418,775 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Capitalized internal-use software</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">232,092 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">197,769 </td><td style="background-

color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Computers and equipment</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">7,081 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">6,741 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Purchased software</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">1,103 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">1,102 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Furniture and fixtures</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">1,077 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">1,071 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Leasehold improvements</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">8,341 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">7,974 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:middle">Total property and equipment, gross</td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">683,712 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">633,432 </td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Less: Accumulated depreciation and amortization</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">(274,707)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">(250,311)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:middle">Total property and equipment, net</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">409,005 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:middle">383,121 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table> Purchased intangible assets consist of internet protocol (IP) addresses and source codes, which are amortized on a straight-line basis over an estimated useful life of 10 years. As of October 31, 2024, their historical cost and accumulated amortization were $12.4 million and $3.2 million, respectively. As of July 31, 2024, their historical cost and accumulated amortization were $12.4 million and $2.8 million, respectively. Purchased intangible assets are included within other noncurrent assets in the condensed consolidated balance sheets. We recognized depreciation and amortization expense on property and equipment and purchased intangible assets of $21.4 million and $14.0 million for the three months ended October 31, 2024 and 2023, respectively. Additionally, we recognized stock-based compensation expense on the amortization of capitalized stock-based compensation associated with capitalized internal-use software of $4.2 million and $2.9 million for the three months ended October 31, 2024 and 2023, respectively.</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:144%">Accrued compensation</span></div><div style="margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:120%">Accrued compensation consisted of the following:</span></div><div style="margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:70.328%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.036%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:9pt;font-weight:700;line-height:100%">July 31, 2024</span></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:3.37pt;padding-right:3.37pt;text-align:center"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></div></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="padding-left:11.25pt;text-indent:-9pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Accrued commissions</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">22,045 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">51,371 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="padding-left:11.25pt;text-indent:-9pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Accrued bonuses</span></div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">33,372 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">53,452 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="padding-left:11.25pt;text-indent:-9pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Accrued payroll and related expenses</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">47,924 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">47,184 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="padding-left:11.25pt;text-indent:-9pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Employee stock purchase plan</span></div></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">23,038 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">8,803 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="padding-left:12pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total accrued compensation</span></div></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">126,379 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-

align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">160,810 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div><div style="margin-bottom:9pt;margin-top:18pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Property and equipment consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:18pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.851%"><tr><td style="width:1.0%"></td><td style="width:68.497%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.803%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.396%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.804%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">July 31, 2024</span></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Hosting equipment </span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">434,018 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">418,775 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Capitalized internal-use software</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">232,092 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">197,769 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Computers and equipment</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">7,081 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">6,741 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Purchased software</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,103 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,102 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Furniture and fixtures</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,077 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,071 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Leasehold improvements</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">8,341 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">7,974 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total property and equipment, gross</span></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">683,712 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">633,432 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Less: Accumulated depreciation and amortization</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(274,707)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(250,311)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total property and equipment, net</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:middle">409,005 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:middle">383,121 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td></tr></table>
434018000418775000232092000197769000708100067410001103000110200010770001071000834100079740006837120006334320002747070002503110004090050000
style="margin-top:6pt;text-align:justify;text-indent:25pt">Accrued compensation consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:70.328%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.036%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.848%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">October 31, 2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">July 31, 2024</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:left;vertical-align:bottom"> (in thousands) </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Accrued commissions </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">22,045 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">51,371 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> Accrued bonuses </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">33,372 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">53,452 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Accrued payroll and related expenses </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,924 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">47,184 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> Employee stock purchase plan </td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">23,038 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">8,803 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Total accrued compensation </td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">126,379 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">160,810 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
2204500051371000333720005345200047924000471840002303800088030001263790001608100000Business Combinations On August 31, 2023, we completed the acquisition of Securelyshare Software Private Ltd., an early-stage technology company incorporated in India, for total purchase price consideration of $5.3 million. We have integrated this company's technology into our cloud platform. The transaction was accounted for as a business combination. We recognized intangible assets of $2.8 million for developed technology and goodwill of $3.2 million. The developed technology is amortized over its economic useful life of five years. Goodwill represents the excess of the purchase price paid over the fair value of the net assets acquired and is primarily attributable to the acquired workforce and expected operating synergies. The acquisition qualified as a stock transaction for tax purposes. The goodwill is not deductible for income tax purposes. The acquisition-related transaction expenses were not material and recorded as incurred within general and administrative expenses in the condensed consolidated statement of operations for the three months ended October 31, 2023. The pro forma financial information, assuming the acquisition had occurred as of the beginning of the fiscal year prior to the fiscal year of the acquisition, as well as revenue and earnings generated during the period after the acquisition date, were not material for disclosure purposes.
53000002800000320000OP5YGoodwill and Acquired Intangible Assets Goodwill <br/> The carrying amount of goodwill was $417.0 million as of October 31, 2024 and July 31, 2024.</span></div><div style="text-indent:18pt"><span><br/></span></div><div style="text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:112%">Acquired Intangible Assets</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Acquired intangible assets consist of developed technology and customer relationships acquired through our business acquisitions. Acquired intangible assets are amortized using the straight-line method over their estimated useful lives.</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Changes in acquired intangible assets for the three months ended October 31, 2024 consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:11.995%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.489%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.382%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.977%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.233%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.170%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Gross Carrying Amount</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Accumulated Amortization</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Net Carrying Amount</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Weighted Average Remaining Useful life </span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">July 31, 2024</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Additions</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">July 31, 2024</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Amortization Expense</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">July 31, 2024</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="45" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(years)</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">Developed technology</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">99,656 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">99,656 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(42,651)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(3,815)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(46,466)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">57,005 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">53,190 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">4.0</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">Customer relationships</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">9,960 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">9,960 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(3,130)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(425)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(3,555)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">6,830 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">6,405 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">4.1</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">Total</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">109,616 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">109,616 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(45,781)</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(4,240)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(50,021)</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">63,835 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">59,595 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">4.0</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> Amortization expense of acquired intangible assets for the three months ended October 31, 2024 and 2023 was $4.2 million and $3.0 million, respectively. Amortization expense of developed technology and customer relationships is included primarily within cost of revenue and sales and marketing expenses, respectively, in the condensed consolidated statements of operations.</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Future amortization expense of acquired intangible assets as of October 31, 2024 consists of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:84.614%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.186%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Amount</span></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Fiscal Year ending July 31,</span></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2025 (remaining nine months)</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">12,545 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2026</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">15,772 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2027</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">12,948 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">2028</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,115 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">2029</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,215 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">59,595 </span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table></div>417000000.0417000000.0<div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Changes in acquired intangible assets for the three months ended October 31, 2024 consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:11.995%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:6.489%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.382%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.977%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:7.233%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:8.275%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:9.170%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Gross Carrying Amount</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Accumulated Amortization</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Net Carrying Amount</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Weighted Average Remaining Useful life </span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">July 31, 2024</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Additions</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">July 31, 2024</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">Amortization Expense</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">July 31, 2024</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:7pt;font-weight:700;line-height:100%">October 31, 2024</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="45" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(years)</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">Developed technology</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">99,656 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">99,656 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(42,651)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(3,815)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(46,466)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">57,005 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">53,190 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">4.0</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Customer relationships</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,960 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,960 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,130)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(425)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(3,555)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,830 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">6,405 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">4.1</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New

Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">109,616 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">109,616 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(45,781)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">(4,240)</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(50,021)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">63,835 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">59,595 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">4.0</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table>
99656000099656000426510003815000464660005700500053190000P4Y9960000099600003130000425000355500068300006405000P4Y1M6D10961600001096160000 5
style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt">Future amortization expense of acquired intangible assets as of October 31, 2024 consists of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:84.614%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.186%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Amount</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:top">Fiscal Year ending July 31,</td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:top">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">2025 (remaining nine months)</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">12,545 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2026</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">15,772 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2027</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">12,948 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2028</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">11,115 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2029</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">7,215 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">59,595 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> 12545000157720001294800011115000721500059595000Derivative Instruments Foreign Currency Forward Contracts As a global business, we are exposed to foreign currency exchange rate risk. Substantially all of our revenue is transacted in U.S. dollars; however, a portion of our cost of revenue and operating expenditures are incurred outside of the United States and are denominated in foreign currencies, making them subject to fluctuations in foreign currency exchange rates. In order to mitigate the impact of foreign currency fluctuations on our future cash flows and earnings, we enter into foreign currency forward contracts, which we designate as cash flow hedges. The maximum length of time over which forecasted foreign currency denominated operating expenses are hedged is 21 months. All cash flow hedges were considered effective during the three months ended October 31, 2024 and 2023. We also use foreign currency forward contracts to mitigate variability in gains and losses generated from the remeasurement of certain monetary assets and liabilities denominated in foreign currencies. The outstanding non-designated derivative instruments are carried at fair value with the change in fair value recorded in other expense, net in the condensed consolidated statement of operations in the same period as the changes in fair value from the remeasurement of the underlying assets and liabilities. Cash flows from such derivatives are classified as operating activities. These foreign exchange contracts typically have maturities of approximately one to four months. Changes in the fair value of these derivatives were not material for the three months ended October 31, 2024 and 2023. As of October 31, 2024 and July 31, 2024, the total notional amount of our outstanding designated foreign currency forward contracts was $604.8 million and $544.5 million, respectively, and for our outstanding non-designated foreign currency forward contracts was $397.7 million and $352.8 million, respectively. As of October 31, 2024, an estimated $2.7 million of the unrealized gain related to our cash flow hedges are expected to be released into earnings over the next 12 months. Refer to Note 4, Fair Value Measurements, for the fair value of our derivative instruments as reported on the condensed consolidated balance sheet as of October 31, 2024 and July 31, 2024. During the three months ended October 31, 2024 and 2023, changes in the fair value of our non-designated derivative instruments recognized within other expense, net in the condensed consolidated statement of operations, were not material. The changes in accumulated other comprehensive income (loss) related to our cash flow hedges consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.553%"><tr><td style="width:1.0%"></td><td style="width:66.911%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.894%"></td><td style="width:0.1%"></td><td style="width:0.397%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.298%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td

colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> (in thousands) </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top">Balance of AOCI as of the beginning of the period</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(4,224)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">8,937 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top">Net unrealized gains (losses) recognized in accumulated other comprehensive income </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">469 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(15,136)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> (Gains) reclassified from AOCI into the condensed consolidated statement of operations (1) </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,208)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(654)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top">Balance of AOCI as of the end of the period </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(4,963)</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(6,853)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> (1) Gains related to our cash flow hedges reclassified from AOCI into the condensed consolidated statement of operations consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.404%"><tr><td style="width:1.0%"></td><td style="width:66.864%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.917%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.398%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.321%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> (in thousands) </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top">Cost of revenue</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">277 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">176 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> Sales and marketing </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">672 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">295 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Research and development </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">161 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">92 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> General and administrative </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">98 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">91 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Total </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,208 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">654 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> Our derivative contracts expose us to credit risk to the extent that the counterparties may be unable to meet the terms of the underlying contracts. We mitigate this credit risk by transacting with major financial institutions with high credit ratings and standards. We periodically assess the creditworthiness of our counterparties to ensure they continue to meet our credit quality requirements. We also enter into master netting arrangements, which permit net settlement of transactions with the same counterparty. The potential impact of these rights of set-off associated with our derivative instruments was not material as of October 31, 2024 and July 31, 2024. We are not required to pledge, and are not entitled to receive, cash collateral related to these derivative instruments. We do not enter into derivative contracts for trading or speculative purposes. Interest Rate Swap Contracts During fiscal 2023, we entered into interest rate swaps contracts, maturing on July 1, 2025, designated as fair value hedges intended to hedge a portion of our fair value risk exposure due to changing interest rates by economically converting the fixed interest rate of a certain tranche of our convertible senior notes to a floating interest rate. As of October 31, 2024 and July 31, 2024, the carrying amount of the hedged convertible senior notes was $499.3 million and $498.2 million, respectively. The total notional amount of our outstanding interest rate swaps was $500.0 million as of October 31, 2024 and July 31, 2024.  The gains and losses related to changes in the fair value of the interest rate swaps are included within interest expense in the condensed consolidated statement of operations and substantially offset changes in the fair value of the hedged portion of the underlying convertible senior notes that are attributable to the changes in underlying benchmark interest rates. As of October 31, 2024 and July 31, 2024, the cumulative amount of fair value hedge accounting adjustments included in the carrying amount of the convertible senior notes was $1.5 million and $4.1 million</span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">, respectively.</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The gains (losses) effect of derivative instruments designated as fair value hedges included within interest expense in the condensed statement of operations consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.702%"><tr><td style="width:1.0%"></td><td style="width:66.810%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.274%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Three Months Ended October 31,</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">2023</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Gains (losses) on interest rate swaps:</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Hedge accounting fair value adjustments</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(2,543)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">(1,110)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="padding-left:5.25pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Derivatives designated as hedging instruments</span></div></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">2,401 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,094 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><div style="padding-left:12pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total</span></div></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(142)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">(16)</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table></div>P21MP4M60480000054450000039770000035280000027000000<div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The changes in accumulated other comprehensive income (loss) related to our cash flow hedges consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.553%"><tr><td style="width:1.0%"></td><td style="width:66.911%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.894%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.397%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.298%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Three Months Ended October 31,</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">2023</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:3.37pt;padding-right:3.37pt;text-align:center"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></div></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Balance of AOCI as of the beginning of the period</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(4,224)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">8,937 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top">Net unrealized gains (losses) recognized in accumulated other comprehensive income </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">469 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(15,136)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3"

style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> (Gains) reclassified from AOCI into the condensed consolidated statement of operations (1) </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(1,208)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(654)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top">Balance of AOCI as of the end of the period </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(4,963)</span></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(6,853)</td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> (1) Gains related to our cash flow hedges reclassified from AOCI into the condensed consolidated statement of operations consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.404%"><tr><td style="width:1.0%"></td><td style="width:66.864%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.917%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.398%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.321%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31, </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> (in thousands) </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top">Cost of revenue</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">277 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">176 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> Sales and marketing </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">672 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">295 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Research and development </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">161 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">92 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> General and administrative </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">98 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">91 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Total </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,208 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">654 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> -422400089370004690000-151360001208000654000-4963000-685300027700017600067200029500016100092000980009100012080006540004993000004982000005000000000.0500000000.0-1500000-4100000 The gains (losses) effect of derivative instruments designated as fair value hedges included within interest expense in the condensed statement of operations consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:99.702%"><tr><td style="width:1.0%"></td><td style="width:66.810%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.870%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.546%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.274%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="9" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31, </td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-top:1pt solid #000;padding:2px 1pt;text-align:left;vertical-align:bottom"> (in thousands) </td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top">Gains (losses) on interest rate swaps:</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 7pt;text-align:left;vertical-align:top">Hedge accounting fair value adjustments</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-

height:100%">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(2,543)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(1,110)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"> Derivatives designated as hedging instruments </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">2,401 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,094 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"> Total </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(142)</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(16)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> -2543000-1110000240100010940000-142000-16000Convertible Senior Notes On June 25, 2020, we issued $1,150.0 million in aggregate principal amount of 0.125% convertible senior notes due 2025 (the "Notes"), including the exercise in full by the initial purchasers of the Notes of their option to purchase an additional $150.0 million principal amount of the Notes. The Notes are unsecured obligations and bear interest at a rate of 0.125% per year and interest is payable semiannually in arrears on January 1 and July 1 of each year, beginning on January 1, 2021. The Notes mature on July 1, 2025, unless earlier converted, redeemed or repurchased. The total net proceeds from the offering, after deducting initial purchase discounts and other debt issuance costs, was $1,130.5 million. Refer to Note 10, Convertible Senior Notes, to the audited consolidated financial statements included in our Fiscal 2024 Form 10-K for further information on the Notes. </span></div><div style="margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">During the three months ended October 31, 2024, the conditions allowing holders of the Notes to convert were not met. </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The net carrying amount of the Notes consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:68.542%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.783%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">October 31,</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">July 31,</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Principal amount</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,149,954 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">1,149,954 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Less:</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:12pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Unamortized debt issuance costs</span></div></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">2,633 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">3,614 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Hedge accounting fair value adjustments</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">1,522 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">4,065 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,145,799 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,142,275 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The interest expense related to the Notes consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:68.542%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.783%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:middle"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Contractual interest expense</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">359 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">359 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Amortization of debt issuance costs</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">981 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">977 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">1,340 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,336 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The total fair value of the Notes was $1,459.8 million and $1,465.5 million as of October 31, 2024 and July 31, 2024, respectively. The fair value was determined based on the closing trading price per $1,000 of the Notes as of the last day of trading for the period. We consider the fair value of the Notes as of October 31, 2024 to be a Level II measurement as they are not actively traded. The fair value of the Notes is primarily affected by the trading price of our common stock and market interest rates. In connection with the pricing of the Notes, we entered into capped call transactions with the option counterparties (the "Capped Calls"). The Capped Calls each have an initial strike price of $150.80 per share, subject to certain adjustments, which corresponds to the initial conversion price of the Notes. The Capped Calls have an initial cap price of $246.76 per share, subject to certain adjustments. The Capped Calls are generally expected to reduce potential dilution to our common stock upon any conversion of the Notes and/or offset any cash payments we are required to make in excess of the principal amount of the converted Notes, as the case may be, with such reduction and/or offset subject to a cap. During the three months ended October 31, 2024 and </span><span style="background-color:#ffffff;color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">2023</span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">, we have not exercised any Capped Call options. Refer to Note 10, Convertible Senior Notes, to the audited consolidated financial statements included in our Fiscal 2024 Form 10-K for further information on the Capped Calls.</span></div>115000000000.00125150000000.00.001251130500000<div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The net carrying amount of the Notes consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:68.542%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.783%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">October 31,</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">July 31,</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Principal amount</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,149,954 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">1,149,954 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Less:</span></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><div style="padding-left:12pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Unamortized debt issuance costs</span></div></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">2,633 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">3,614 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Hedge accounting fair value adjustments</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">1,522 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">4,065 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,145,799 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,142,275 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> The interest expense related to the Notes consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:68.542%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.780%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.783%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td

colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:middle">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Contractual interest expense</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">359 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">359 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Amortization of debt issuance costs</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">981 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;vertical-align:bottom">977 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">1,340 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">1,336 </td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> 1149954000114995400026330003614000-1522000-40650001145799000114227500035900035900098100097700013400001336000145980000014655000001 50.80246.76Commitments and Contingencies Non-cancelable Purchase Obligations In the normal course of business, we enter into non-cancelable purchase commitments with various third parties to purchase products and services such as cloud infrastructure capacity, subscription-based cloud service arrangements, technology equipment, corporate and marketing events and consulting services. As of October 31, 2024, there have been no material changes outside the ordinary course of our business to our non-cancelable purchase obligations from those disclosed in the Fiscal 2024 Form 10-K, except for a non-cancelable agreement entered with a public cloud provider in September 2024 for a total minimum purchase commitment of $100.0 million over a five-year term and the renewal of bandwidth and internet service agreements for a total minimum purchase commitment of $27.1 million</span> over a period ranging from <span style="-sec-ix-hidden:f-785">two</span> to three years<div style="margin-bottom:9pt;margin-top:12pt;text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:144%">Legal Matters</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:144%">We are a party to various litigation matters from time to time and subject to claims that arise in the ordinary course of business, including patent, commercial, product liability, employment, class action, whistleblower and other litigation and claims, as well as governmental and other regulatory investigations and proceedings. In addition, third parties may from time to time assert claims against us in the form of letters and other communications. There is no pending or threatened legal proceeding to which we are a party that, in our opinion, is likely to have a material adverse effect on our future financial results or operations; however, the results of litigation and claims are inherently unpredictable. Regardless of the outcome, litigation can have an adverse impact on us because of defense and settlement costs, diversion of management resources and other factors. The expense of litigation and the timing of this expense from period to period are difficult to estimate, subject to change and could adversely affect our results of operations.</span></div>100000000.0P5Y27100000P3YStock-Based Compensation <div style="margin-bottom:9pt;margin-top:12pt;text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:144%">Equity Incentive Plan</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:144%">Equity incentive awards which may be granted to eligible participants under our Fiscal Year 2018 Equity Incentive Plan (the "2018 Plan") include restricted stock units, restricted stock, stock options, nonstatutory stock options, stock appreciation rights, performance units and performance shares.</span></div><div style="margin-bottom:9pt;margin-top:12pt;text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:120%">Stock Options</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:120%">The activity of stock options for the three months ended October 31, 2024 consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.495%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.808%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Outstanding <br/>Stock <br/>Options</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Weighted-Average <br/>Exercise <br/>Price</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Weighted-Average <br/>Remaining <br/>Contractual Term <br/>(in years)</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Aggregate <br/>Intrinsic <br/>Value</span></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands, except per share amounts)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Balance as of July 31, 2024</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">453 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">46.72 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">2.5</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">60,923 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Granted</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Exercised</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(87)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span

style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">10.19 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">14,330 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Canceled, forfeited or expired</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Balance as of October 31, 2024</span></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">366 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">55.46 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">2.7</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">46,604 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Exercisable and expected to vest as of July 31, 2024</span></td><td colspan="2" style="background-color:#ffffff;border-top:3pt double #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">367 </span></td><td style="background-color:#ffffff;border-top:3pt double #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">15.84 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">1.0</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">59,989 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Exercisable and expected to vest as of October 31, 2024</span></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">283 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">19.11 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">0.9</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">45,707 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> The total intrinsic value of options exercised for the three months ended October 31, 2024 and 2023 was $14.3 million and $23.2 million, respectively. There were no stock options granted during the three months ended October 31, 2024 and 2023. </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:18pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:144%">Restricted Stock Units and Performance Stock Awards</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The activity of restricted stock units ("RSUs") and performance stock awards ("PSAs") consisted of the following for the three months ended October 31, 2024:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:61.995%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.807%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Underlying Shares</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Weighted-Average Grant Date Fair Value</span></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Aggregate<br/>Intrinsic Value</span></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands, except per share data)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Balance as of July 31, 2024</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">9,814 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">162.41 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">1,760,079 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Granted</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">3,197 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">169.58 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Vested</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(838)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">152.78 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">144,131 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Canceled or forfeited</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">(423)</td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td

style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">167.99 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Balance as of October 31, 2024</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,750 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">164.84 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">2,124,164 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> As of October 31, 2024, the number of outstanding PSAs for which the performance metrics have not been defined as of such date was not material. These awards are not considered granted for accounting purposes as of October 31, 2024 and accordingly, have been excluded from the above table. Employee Stock Purchase Plan In fiscal 2018, we adopted the Fiscal Year 2018 Employee Stock Purchase Plan (the "ESPP"). ESPP employee payroll contributions accrued as of October 31, 2024 and July 31, 2024, were $23.0 million and $8.8 million, respectively, and are included within accrued compensation in the condensed consolidated balance sheets. Payroll contributions accrued as of October 31, 2024 will be used to purchase shares at the end of the current ESPP purchase period ending on December 16, 2024. Payroll contributions ultimately used to purchase shares are reclassified to stockholders' equity on the purchase date. There were no shares issued under the ESPP during the periods presented.</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-style:italic;font-weight:700;line-height:144%">Stock-based Compensation Expense</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The components of stock-based compensation expense recognized in the condensed consolidated statements of operations consisted of the following:</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:66.310%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.822%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.824%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Three Months Ended October 31,</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2023</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands)</span></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Cost of revenue</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">15,226 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">12,584 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Sales and marketing</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">63,179 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">56,630 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Research and development</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">58,071 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">40,193 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">General and administrative</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">20,702 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">19,731 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Total</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">157,178 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">129,138 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> During the three months ended October 31, 2024 and 2023, we capitalized stock-based compensation primarily associated with the development of software for internal-use of $12.4 million and $4.7 million, respectively. The activity of stock options for the three months ended October 31, 2024 consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:49.495%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.808%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Outstanding <br/>Stock <br/>Options</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average <br/>Exercise <br/>Price</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average <br/>Remaining <br/>Contractual Term <br/>(in years)</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:bottom">Aggregate <br/>Intrinsic <br/>Value</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="21" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands, except per share amounts)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top">Balance as of July 31, 2024</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-

size:10pt;font-weight:400;line-height:100%">453 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">46.72 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">2.5</span></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">60,923 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Granted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">— </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Exercised</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(87)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">10.19 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">14,330 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Canceled, forfeited or expired</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">— </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Balance as of October 31, 2024</span></td><td colspan="2" style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">366 </span></td><td style="background-color:#cceeff;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">55.46 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">2.7</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">46,604 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Exercisable and expected to vest as of July 31, 2024</span></td><td colspan="2" style="background-color:#ffffff;border-top:3pt double #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">367 </span></td><td style="background-color:#ffffff;border-top:3pt double #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">15.84 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:center;vertical-align:bottom">1.0</td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">59,989 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:top"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">Exercisable and expected to vest as of October 31, 2024</span></td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">283 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:3pt double #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">19.11 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:center;vertical-align:bottom">0.9</td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">45,707 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
45300046.72P2Y6M6092300000087000010.191433000000036600055.46P2Y8M12D46604000367000015.84P1Y5998900028300019.11P0Y10M24D45707000143000002320000
style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt">The activity of restricted stock units ("RSUs") and performance stock awards ("PSAs") consisted of the following for the three months ended October 31, 2024: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:61.995%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.804%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.395%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:10.807%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Underlying Shares</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Weighted-Average Grant Date Fair Value</td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="padding:2px 1pt;text-align:center;vertical-align:bottom">Aggregate<br/>Intrinsic Value</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="15" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands, except per share data)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Balance as of July 31, 2024</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,814 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">162.41 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman';sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">1,760,079 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Granted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-

align:bottom">3,197 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">169.58 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Vested</span></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(838)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">152.78 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">144,131 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Canceled or forfeited</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(423)</span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#ffffff;padding:2px 0;text-align:right;vertical-align:bottom">167.99 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Balance as of October 31, 2024</td><td colspan="2" style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,750 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">164.84 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">2,124,164 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table>
9814000162.411760079000319700016 9.58838000152.781441310004230000167.9911750000164.84212416400023000000.0880000000 The components of stock-based compensation expense recognized in the condensed consolidated statements of operations consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:66.310%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.822%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:14.824%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:top">(in thousands)</td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Cost of revenue</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">15,226 </span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:middle"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:middle">12,584 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">Sales and marketing</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">63,179 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">56,630 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle">Research and development</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">58,071 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">40,193 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle">General and administrative</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">20,702 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:middle">19,731 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:middle"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:bottom">Total</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">157,178 </span></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 0;text-align:right;vertical-align:bottom">129,138 </td><td style="background-color:#cceeff;border-bottom:3pt double #000000;border-top:1pt solid #000000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table>
1522600012584000631790005663000058071000401930002070200019731000157178000129138000124000004700000Income Taxes Our tax provision for interim periods is determined using an estimate of our annual effective tax rate, adjusted for discrete items, if any, that arise during the period. Each quarter, we update our estimate of the annual effective tax rate, and if the estimated annual effective tax rate changes, we make a cumulative adjustment in such period. Our quarterly tax provision, and estimate of our annual effective tax rate, is subject to variation due to several factors, including variability in pre-tax income (or loss), the mix of jurisdictions to which such income relates, changes in how we do business, and tax law developments. Our estimated annual effective tax rate for the year differs from the U.S. statutory rate of 21% as a result of our U.S. losses for which no tax benefit will be realized, as well as our foreign operations which are subject to tax rates that differ from those in the United States. For the three months ended October 31, 2024 and 2023,<span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-

weight:400;line-height:144%"> we recorded provision for income taxes of $7.6 million and $9.0 million, respectively.</span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%"> </span><span style="background-color:#ffffff;color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The decrease in the tax expense for</span><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%"> three months ended October 31, 2024 is primarily attributable to tax expense associated with the integration of a business acquisition in the three months ended October 31, 2023. We are subject to income tax in the United States as well as other tax jurisdictions in which we conduct business. Earnings from our non-U.S. operations are subject to income taxes in the countries in which we operate. </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The realization of deferred tax assets is dependent upon the generation of sufficient taxable income of the appropriate character in future periods. We assess our ability to realize the deferred tax assets on a quarterly basis and we establish a valuation allowance if it is more-likely-than-not that some portion of the deferred tax assets will not be realized. We weigh all available positive and negative evidence, including our earnings history and results of recent operations, scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning strategies. Due to the weight of objectively verifiable negative evidence, including our history of losses in certain jurisdictions, we believe that it is more likely than not that our U.S. federal, state and foreign jurisdictions deferred tax assets will not be realized. Accordingly, we have maintained a valuation allowance on our U.S. federal, state and certain foreign jurisdiction deferred tax assets.</span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">Continued performance improvement in the United Kingdom ("U.K.") could result in a change in the realization of the deferred tax assets in the next twelve months, which would result in a release of the valuation allowance for such jurisdiction. A change in our assessment as to the realizability of the U.K. deferred tax assets is dependent upon the existence of sufficient objectively verifiable positive evidence in future periods. The reversal of such valuation allowance would result in an income tax benefit for the quarterly and annual fiscal periods in which we release the valuation allowance. However, the exact timing </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">and amount of the valuation allowance release are subject to change on the basis of the positive evidence that exists at such time.</span></div>76000009000000.0Net Loss Per Share<div style="margin-bottom:9pt;margin-top:6pt;text-align:justify;text-indent:25pt"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:144%">The computation of basic and diluted net loss per share consisted of the following: </span></div><div style="margin-bottom:9pt;margin-top:6pt;text-align:justify"><table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:69.733%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.185%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.038%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">Three Months Ended October 31,</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2024</span></td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:9pt;font-weight:700;line-height:100%">2023</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:8pt;font-weight:700;line-height:100%">(in thousands, except per share data)</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Net loss</span></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(12,051)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(33,483)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Weighted-average shares used in computing net loss per share, basic and diluted</span></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">152,557 </span></td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">147,625</span></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">Net loss per share, basic and diluted</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.08)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.23)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> Since we have reported net losses for all periods presented, we have excluded all potentially dilutive securities from the calculation of the diluted net loss per share as their effect is antidilutive and accordingly, the basic and diluted net loss per share is the same for all periods presented. In connection with the issuance of the Notes, we entered into Capped Calls, which were not included for purposes of calculating the number of diluted shares outstanding, as their effect would have been anti-dilutive. The Capped Calls are expected to partially offset the potential dilution to our common stock upon any conversion of the Notes. We have not exercised any of the Capped Calls as of October 31, 2024. The following table summarizes the outstanding potentially dilutive securities that were excluded from the computation of diluted net loss per share as their effect would be antidilutive: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:72.263%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.847%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">2023</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 2pt;text-align:left;text-indent:-1pt;vertical-align:middle">Unvested RSUs and shares of common stock</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,184 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,467 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 2pt;text-align:left;text-indent:-1pt;vertical-align:middle">Stock options</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,116 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> Unvested PSAs (1) </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">947 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">867 </td>

<td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"> Share purchase rights under the ESPP </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">496 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,065 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> Notes (2) </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,626 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,626 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:top">Total</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,619 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,141 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) The number of unvested PSAs is estimated at 100% of the target number of shares granted and excludes unvested PSAs for which performance conditions have not been established as of October 31, 2024 and 2023, as they are not considered outstanding for accounting purposes. For further information refer to Note 11, Stock-Based Compensation. (2) The shares underlying the conversion option in the Notes were not considered in the calculation of diluted net loss per share for all the periods presented, as their effect would have been antidilutive. Based on the initial conversion price, the entire outstanding principal amount of the Notes as of October 31, 2024 would have been convertible into approximately 7.6 million shares of our common stock, which is reflected in the above table. Conversion notices received through October 31, 2024 have not been material. The computation of basic and diluted net loss per share consisted of the following: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:69.733%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.185%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:13.038%"></td><td style="width:0.1%"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">Three Months Ended October 31,</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2024</td><td colspan="3" style="border-top:1pt solid #000000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000000;padding:2px 1pt;text-align:center;vertical-align:bottom">2023</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands, except per share data)</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss</td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(12,051)</span></td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;padding:2px 0;text-align:right;vertical-align:bottom">(33,483)</td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:bottom">Weighted-average shares used in computing net loss per share, basic and diluted</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">152,557 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:right;vertical-align:bottom">147,625</td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:bottom">Net loss per share, basic and diluted</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom">$</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">(0.08)</span></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:left;vertical-align:bottom"><span style="color:#000000;font-family:'Times New Roman',sans-serif;font-size:10pt;font-weight:400;line-height:100%">$</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0;text-align:right;vertical-align:bottom">(0.23)</td><td style="background-color:#cceeff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr></table> -12051000-12051000-33483000-33483000152557000152557000147625000147625000-0.08-0.08-0.23-0.23 The following table summarizes the outstanding potentially dilutive securities that were excluded from the computation of diluted net loss per share as their effect would be antidilutive: <table style="border-collapse:collapse;display:inline-table;margin-bottom:5pt;vertical-align:text-bottom;width:100.000%"><tr><td style="width:1.0%"></td><td style="width:72.263%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.846%"></td><td style="width:0.1%"></td><td style="width:0.1%"></td><td style="width:0.544%"></td><td style="width:0.1%"></td><td style="width:1.0%"></td><td style="width:11.847%"></td><td style="width:0.1%"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="border-bottom:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">October 31,</td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">2024</td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:2px 1pt;text-align:center;vertical-align:middle">2023</td></tr><tr style="height:3pt"><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td><td colspan="3" style="padding:0 1pt"></td><td colspan="3" style="border-top:1pt solid #000;padding:0 1pt"></td></tr><tr><td colspan="3" style="padding:0 1pt"></td><td colspan="9" style="padding:2px 1pt;text-align:center;vertical-align:bottom">(in thousands)</td></tr><tr><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td><td colspan="3" style="display:none"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt 2px 2pt;text-align:left;text-indent:-1pt;vertical-align:middle">Unvested RSUs and shares of common stock</td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">11,184 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">9,467 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 2pt;text-align:left;text-indent:-1pt;vertical-align:middle">Stock options</td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">366 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,116 </td><td

*style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> Unvested PSAs (1) </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">947 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">867 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt;text-align:left;vertical-align:middle"> Share purchase rights under the ESPP </td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">496 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">1,065 </td><td style="background-color:#ffffff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#cceeff;padding:2px 1pt;text-align:left;vertical-align:middle"> (2) </td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,626 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#cceeff;padding:0 1pt"></td><td colspan="2" style="background-color:#cceeff;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">7,626 </td><td style="background-color:#cceeff;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr><tr><td colspan="3" style="background-color:#ffffff;padding:2px 1pt 2px 13pt;text-align:left;vertical-align:top">Total</td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,619 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td><td colspan="3" style="background-color:#ffffff;padding:0 1pt"></td><td colspan="2" style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 0 2px 1pt;text-align:right;vertical-align:bottom">20,141 </td><td style="background-color:#ffffff;border-bottom:3pt double #000;border-top:1pt solid #000;padding:2px 1pt 2px 0;text-align:right;vertical-align:bottom"></td></tr></table> (1) The number of unvested PSAs is estimated at 100% of the target number of shares granted and excludes unvested PSAs for which performance conditions have not been established as of October 31, 2024 and 2023, as they are not considered outstanding for accounting purposes. For further information refer to Note 11, Stock-Based Compensation. (2) The shares underlying the conversion option in the Notes were not considered in the calculation of diluted net loss per share for all the periods presented, as their effect would have been antidilutive. Based on the initial conversion price, the entire outstanding principal amount of the Notes as of October 31, 2024 would have been convertible into approximately 7.6 million shares of our common stock, which is reflected in the above table. Conversion notices received through October 31, 2024 have not been material. 1118400094670003660001116000947000867000496000106500076260007626000206190002014100011760000Subsequent Events In November 2024, we entered into a non-cancelable agreement with a public cloud provider for a total minimum purchase commitment of $300.0 million over a five-year term. 300000000.0P5YfalsefalsefalsefalseFalse*